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THE CANADIAN GROCER

VOL. X TORONTO AND MONTREAL, JANUARY 3, 1896. No. 1

Manufacturers To Her Majesty by Special Warrant THE QUEEN

TO THE COURT OF HOLLAND AND THE KING OF ITALY

PURVEYORS TO H.R.H. THE PRINCE OF WALES

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

Bull's Head Trade Mark

ONLY GOLD MEDAL PARIS 1878

1878 CROSS OF THE LEGION OF HONOUR

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 — Only Silver Medal Paris 1875

Only Medal Dublin 1865. — Grand Gold Medal Moscow 1872 &c &c

HUNTLEY & PALMERS

English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.

MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

KNOWN THROUGHOUT THE WORLD

READING AND LONDON, ENGLAND

Representative: MR. EDWARD VALPY, 49 Hudson Street, NEW YORK

139 MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by special appointment to Her Majesty

THE QUEEN

Empress of India.

Purveyors by special appointment to H.R.H. the

PRINCE OF WALES

K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 Leadenhall Street

LONDON, ENG.

First Quality

Potted Meats and Fish Delicacies



Fresh Herrings
Kippered Herrings
Bloaters and Bloater Paste
Scotch Findon Haddocks
Herrings in Shrimp Sauce
Herrings a la Sardine







All Herrings prepared by us are preserved at Fraserburgh, Scotland, which is the largest fishing station in the world, and the quality of the Fraserburgh Herrings is superior to all others.



All particulars from agents :—

SEETON & MITCHELL, Halifax, N.S.

LIGHTBOUND, RALSTON & CO., Montreal

Agents for British Columbia :

MESSRS. MARTIN & ROBERTSON,

Vancouver and Victoria

Standard Goods THE Best to Handle

FRY'S ...USE... FRY'S

Pure Concentrated Cocoa

Pure Chocolate

Vanilla and de Sante Chocolate

Caracas Chocolate



Homeopathic Cocoa

Diamond Chocolate

Monogram Chocolate

Gold Medal Sweet Chocolate

THESE GOODS ARE SECOND TO NONE

Arthur P. Tippet & Co.

...AGENTS FOR...
Maritime Provinces, Ontario and Northwest.

"Thistle" Haddies



ONLY THE BEST FISH ARE PACKED UNDER THIS BRAND AND EVERY CAN WARRANTED

That's Why

REPEAT ORDERS COME IN SO STEADILY. . . . .

STOWER'S

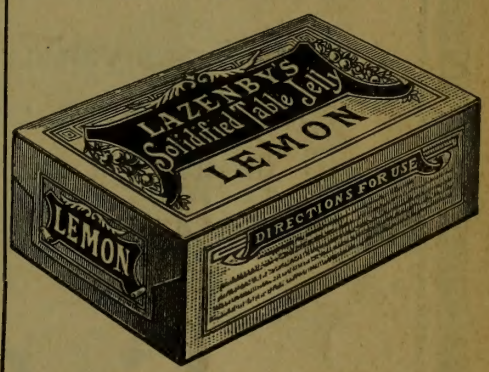
PURE LEMON SYRUP

..and..

LIME JUICE CORDIAL

AS LIGHT DRINKS FOR CHRISTMAS ARE UNSURPASSED . . .

They give Health and Tone to the system.



LAZENBY'S

Solidified Table Jellies

Are the best of their class on the market and are just splendid for dinner parties.

...MANY FLAVORS...

ARTHUR P. TIPPET & CO.

AGENTS FOR THE DOMINION

MANILLA AND BLUE AND WHITE DUPLEX

Flour Sacks

Regular sizes, 3½ to 50 lbs.
Special sizes made to order.
Printed in any number of colors.

Our patented method of undulating corrugation gives the sack an elasticity not attained in any other manner, while in quality the paper is absolutely without equal in its kind.

Our large variety of cuts and special designs enables us to produce a sack most attractive in appearance.

THE E. B. Eddy Co. LTD.

HULL, CANADA

Agents: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria; Permanent agents not yet appointed for St. John's, Nfld., Sydney and Melbourne, Australia.

Grand Sultan COFFEE

Ground or Whole.

GRAND MOGUL TEA.

½ & 1lb. Air Tight P'kg's.

EXCELS ALL OTHERS

Aunt Polly

SELF-RISING

PANCAKE FLOUR

2½ lb. Packages.
Best seller ever offered.

T. B. ESCOTT & CO. WHOLESALE GROCERS **LONDON, ONT.**



Sample Pot Free on Application.

Blood Counts

There is more **"Imperial Cheese"** sold than all other Potted Cheese in the world combined.

PACKED ATTRACTIVELY IN WHITE OPAL JARS.

A. F. MacLAREN & CO. - Toronto

When you have caught on

Write us

and we will give you

Pointers

How to increase your Tea Trade.



ROSE & LAFLAMME

MONTREAL

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to **100** per cent. of Pure Cane Sugar

with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

THE *BRANTFORD STONEWARE MFG. CO.*, LTD.

BRANTFORD, CANADA



FOR . . .

Rockingham, Yellow, Bristol and Salt-Glazed Stoneware

Established 1849 - Incorporated 1894

Manufacturers of Water Filters, Water Pitchers, Poultry Water Fonts, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns. Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidores, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery."—Lancet

WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

To Grocers

The season is on for **Marshall's** popular Scotch Pickled Herrings. All **principal** wholesalers carry stock. The margin of **profit** to the dealer is good. He should not be without this **leading** brand.

"CROWN"

BRAND

Marshall's Scotch Herrings

FROM THE FAMED ABERDEEN FISHERIES

In Kegs
Firkins
Half Barrels
Barrels
} FULLS and MEDIUMS

N. B.—Marshall & Co., Aberdeen, **own** their fishing fleet; pack **only** the **Finest Selected Herrings**. Every package guaranteed. Their Kippered, Fresh Herrings, Herrings in Tomato Sauce, etc., are very superior.

SOLE AGENTS :

WALTER R. WONHAM & SONS, 315 and 316 Board of Trade Building, **MONTREAL**

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

Condensed Coffees

If you have not handled "Reindeer" Brand Condensed Coffees, we should like you to give a sample order and try for yourself whether they are good or not.

SUPERB YOUNG HYSONS

EXTRA CHOICE NEW SEASON'S

TO RETAIL AT **50 CENTS**

Direct from country of growth and selected with a view to filling the demand for a delicately flavored, rich liquoring tea, at a moderate price.

IN FULLEST CONFIDENCE we offer these lines, having exhaustively tested them.

Ask for samples. It is a pleasure to show what real values we have.

W. H. GILLARD & CO., Wholesalers Only, **Hamilton**

JOHN MOUAT, Northwest Representative, WINNIPEG.

OUR DEMAND NOVELTY

100 thousand have gone all over Canada



Grocers, ask your wholesaler for about the quantity you require

FOR YOUR CUSTOMERS WHO BUY OUR GOODS

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) TORONTO AND MONTREAL, JANUARY 3, 1896 ($2.00 per Year) No. 1

DROPS FROM THE EDITOR'S PEN.

An "ad" is an admirable trade winner.

—

Murmuring and merchandise in the store are incompatible.

—

Merchants who would succeed to-day must watch and pry.

—

Stick-to-it-tiveness is a better quality than genius to wager upon.

—

Merchants who refuse to give credit do not as a rule lose credit.

—

To ensure its being read an advertisement must be bright and newsy.

—

What use for a cash register has a merchant who does a credit trade?

—

Some match makers are not marriage makers, nor are all Eddy-fying.

—

Within the reach of every sane man are the elements essential to success in business.

—

He who professes to sell his goods below cost is either lying or preparing to cheat his creditors.

—

It is natural that the pedlar should push the merchant and the law officer aside: He is used to pushing—a cart.

—

Opinions changed frequently denote instability; advertisements changed frequently denote practicability.

—

Malice is a boomerang, for it injures the malicious infinitely more than it does those against whom it is levied.

—

An association is an instrument for dissociating fogeyism, spleen, jealousy, and other evils from business men.

—

A successful business man may have been your father, but it does not follow that you should religiously tread in his footsteps. Although they led him to Success they may lead you to Destruction. Times and methods have changed since your father was a merchant.

—

A good resolution to make at this, the opening of the New Year, is never to be without your trade paper.

—

A black sheep or a white sheep would the Creator have made you had he intended that you should follow where others led.

—

Keenness in business men is much to be desired, but sharpness in manner toward customers is much to be deplored.

—

Eschew those things which your business has not digested well during the past year, and feast on those which have proved nutritious.

—

A thorn in the side to work much injury to trade, instead of a sword of protection thereto, appears to be the Customs tariff of the United States.

—

Unsoldered and caused to fall apart has the fire of jealousy many business men's associations, while others it has prevented from being soldered.

—

It has been intimated to me that Mr White, the new president of the Toronto Retail Grocers' Association, will make a "white" chairman.

—

A fallacious and fatal idea is it to fancy that people like to be "fooled" by merchants. They may be by circus men, but by business men never.

—

Merchants are there, who, while they would not lie themselves, have no qualms of conscience about making their advertisements messengers of falsehoods.

—

If when merchants for some unexplained reason lose customers they would go out and search diligently for the cause thereof it would be possible to keep others from straying through the same hole in the business fence.

—

Some of the soap manufacturers in Saginaw, Mich., are wrapping their product in a wrapper, which has induced soap makers elsewhere to unwrap the vials of their wrath.

—

As to whether the proposed United States tariff changes are in the line of progress or of retrogression depends altogether upon the vantage ground from which they are viewed.

—

As thick as leaves in Ambrosia were good resolutions on New Year's day, but as sparse as prairie grass after a fire will they be after the whirlwind of temptation has stirred them up.

—

Some of the trade papers are discussing the propriety of freezing canned goods. Freezing, it may be noted, has frozen out some of the packers of canned goods in Canada lately.

—

Few business men would be eating leeks to-day had they partaken of a little reflection before they performed the act that subsequently necessitated their swallowing Wales national emblem.

—

He who is a member of an association is a spoke in the wheel of that association, and every time he absents himself from a meeting, by so much is the efficiency of the organization impaired.

—

The nearest approach to war which the United States is likely to be the scene of in this year of grace will be when President Cleveland and Congress cross swords over the amendments to the tariff.

—

The store window is a mouth to the merchant through which he can sing the praises of his wares, and an eye to the public through which it can see the character of the goods heaped upon the shelves and counters inside.

DRUMMERS IN ANNUAL SESSION.

THE twenty-second annual general meeting of the Commercial Travelers' Association was held in the Auditorium, Toronto, on Friday, the 27th ult., President R. H. Gray occupying the chair. The attendance was large. Mr. J. J. Allworth was elected recording secretary.

The annual report and statement of the Board of Directors was read by Secretary Sargant. The report stated that the permanent reserve fund now amounted to over $250,000. On November 30th the total membership amounted to 3,923, being an increase on last year of 159. The mortuary payments during the year had amounted to $30,390. As there had been no fatal casualties during the year, the payments under the accident bonus by-law were for minor claims only, and aggregated $1,671.50. The maximum mortuary benefit for 1896 has been continued at $1,200. The premium to members is continued at the rate of $12 per annum for a $5,000 policy.

The cash abstract showed the receipts during the year to have been $63,065.02, of which $16,590.76 had been invested in debentures and a balance of $6,817.18 was in the Dominion Bank. There had been $32,061.50 paid in benefits and bonuses, and the remainder had gone for current expenses.

The profit and loss account showed as follows: Receipts — Certificates, $39,318; interest, $8,778.11; interest accrued, $144.90; rentals, $3,510; additional accident insurance, $2,049.25; total, $53,800.26. Disbursements—General expenses, $2,741.37; office expenses, $3,726.65; building expenses, $1,940.01; rent, $1,500; mortuary benefits, $30,390; accident bonuses, $1,671,50; furniture, $51.85.

The president, in moving the adoption of the report, took an opportunity to deliver his annual address. He congratulated the association on the fact that its reserve fund had passed the desired quarter-million mark, notwithstanding the large mortuary claims of the past year. He animadverted upon the question of the additional accident policy of $5,000, and ventured the opinion that the Board had not received due credit from the membership in its efforts in regard thereto.

"I have heard," he continued, "remarks by some of our members that under our regulations a man has to die to win, and they would like something done for the living but unfortunate member who has become disabled and incapacitated from following his occupation. This is of course a reasonable thought, but, as you must all admit, you now get unusually good value for the small fee of $10, paid very generally by the merchant employer, and as no provision exists in our by-laws for the diversion of any part of the mortuary fund, and as by the advice of our actuary it would be most unwise to so divert it, if we could, there is nothing for it but to pay for such a scheme, if you wish one put in operation. At our last annual meeting a committee was appointed to inquire into this matter. Several meetings have been held during the year, and a crude plan of procedure has been laid out, which is in your hands. We cannot tell how it will work, nor can our actuary advise us, but we feel satisfied if a start is once made by 500 members, subscribing $5 each, that a commencement will be made which in the end will blossom out into proportions now undreamed of."

He touched upon hotel sanitation, and the efforts that had been made to remedy existing evils. He was sorry to say, however, that very little change for the better had taken place. "It is a very serious thing for you, gentlemen, who spend so much of your time in the small hotels of the country, that the sanitary condition of such places should be under Government surveillance," he added. Before closing, the president put in a good word for the railways, and eulogized his fellow-officers.

In the discussion which followed, Mr. Bedlington pointed out that the sums paid out under the accident policies had been chiefly claims for bicycle accidents. He was of opinion that this class of accidents should in future be excluded from the provisions of the policies. He further expressed the opinion that it would be beneficial to the association were it to issue its own accident policies.

Mr. Hugh Blain agreed with Mr. Bedlington in his last contention.

The secretary's report was then adopted, and the financial statement was concurred in during the afternoon session.

Mr. Joseph Taylor then presented, on behalf of the committee appointed at the last annual meeting to consider the question of the establishment of a "total disability fund," the report prepared on the subject. He read the rules which it was proposed should govern the fund, and which rendered it necessary for the recipient of the benefits to be obtained to be entirely unable in any way to make his own living. It included total loss of sight, loss of both arms, and insanity. He urged very warmly that the fund should be extended so as to include cases of old age as well as of accident.

Mr. C. H. Murdoch followed, and warmly supported the scheme and the suggestions made by Mr. Taylor. "We, as an association, have not one dollar to-day to give to you or to me or to any one of us in the case of any of us becoming incapacitated."

Mr. E. S. Warne did not strongly oppose the scheme suggested by Messrs. Taylor and Murdoch, but he thought that it was necessary to have a fund raised and invested before the paying of annuities to the totally disabled could be prudently begun. He therefore proposed that each member of the association should subscribe, first, $1 for each year he has been in the association, and then $5 for three years following. This he calculated would give a fund of $80,000, which at 4 per cent. would yield $3,200 per year, and this interest would give eight men $400 a year each.

After further discussion a motion was adopted, thanking the committee for its labors, and asking it to further consider the question, and report again at the earliest moment possible.

The scrutineers' report on the voting for the joint Boards of Directors for Toronto and Hamilton was submitted. It stated that 1,168 ballots had been cast, of which 37 were not properly marked and were therefore excluded. This left 1,131 correct ballots. The following were reported as elected:

For Toronto (18 candidates)—M. C. Ellis, Joseph Taylor, John Muldrew, J. H. Devaney, D. D. Braid, H. Gooderham, C. H. Murdoch, E. E. Starr, Wm. Cauldwell.

For Hamilton (10 candidates) — Wm. Bremner, H. G. Wright, James Hooper, J. H. Herring, Fred Johnston, W. G. Reid.

After the adoption of a number of resolutions, one of which was appointing Mr. A. A. Allan as representative on the Industrial Exhibition Board, the meeting adjourned.

SOAP FROM OLIVE KERNELS.

This peculiar product is prepared in the consular district of Brindisi, Italy, says an English paper. The residue of the olive kernels is subjected to chemical process under the action of sulphuric acid, after all means of extraction by pressure have been exhausted. Of this substance it is stated that during 1894 the quantity produced amounted to about 1,200 tons, the medium market price for which ranged at about £18 (say $90) per ton. This article, which is of little value as a lubricator, has an extensive sale for use in soap manufacture, and in years when the oil crop has been favorable considerable quantities have been exported to America, Great Britain and Northern Europe. This oil is locally known as olio sulfureo, or sulphur oil, from the system of its extraction. The refuse left after the extraction of this oil is known as "sausa," and it is used as fuel for steam boilers by millers, as being more economical than coal.

RIO COFFEE PROSPECTS.

The Rio News says: "The time is approaching for the official estimates of the coming crops, and the general impression seems to be that everything eads to expect the excellent outturn that has been prophesied. But November estimates are frequently very partial, and we confess to more confidence in those made after the turn of the year."

CUT THIS OUT } . . A Happy New Year

LUCAS, STEELE & BRISTOL,
Hillwattee Tea Agents,
. . . HAMILTON, ONT.

Telephones 1258 and 447

JAMES TURNER & CO.
HAMILTON

Keep a firm grip on your Tea trade
Retain your Coffee trade
Shut the fakirs out

YOU CAN DO THIS BY

Selling and pushing **RAM LAL'S TEA**

Handling only the **MECCA COFFEE**

THESE GOODS CANNOT BE IMITATED ONCE INTRODUCED ALWAYS REPEATED

TEAS

We will offer during January exceptional values to clear out short lines. See our samples before buying.

BALFOUR & CO. Wholesale Grocers **Hamilton, Ont.**

WE WISH ALL OUR CUSTOMERS AND FRIENDS

A Happy and Prosperous New Year

H. P. ECKARDT & CO. - - TORONTO

MARINE METAPHORS.

THE sailor and his calling have furnished many of the descriptive words and phrases of every-day life, and the novelist and the preacher are continually going to Old Ocean for illustrations and other material, says Merchants' Revtew. The writer, therefore, will perhaps be excused if he uses a few nautical metaphors to describe some of the dangers that threaten beginners in business who are starting out with small capital and less experience, and that threaten established dealers, too, when they have grown careless and over-confident.

The newly-established business may appropriately be likened to a ship, the stock of merchandise to the cargo, the clerks to the crew, and the proprietor to the captain or skipper.

The vessel, then, starts on her voyage to the port of Good Fortune, freighted with the entire wealth of her captain and owner, and with all his hopes and aspirations. The ship is barely out of sight of land when she encounters a severe gale, which sharply tests the seamanship of the commander and crew and the staunchness of the fabric which is bearing them from port to port. Ths vessel pitches and rolls, straining her masts and seams, and it is imperative that sail should be taken in at once, though this may not be done without danger to the crew or loss of one or more of the sails. This may be accepted as a not inapt description, in nautical language, of the condition of a young retail grocer and his business, after a few months' trading and when his capital has been reduced by too easy credits, and the wholesaler begins to press for his just dues. If every hour of the day and night is filled with anxiety for the ship-captain while the crisis lasts, so also does the young dealer pass sleepless nights, and until he becomes hardened and willing to let the creditors "do the walking," spends a very anxious time during such spells of ill-fortune.

If the ship, as we will call the business, is staunch and well-found, and the skipper or retailer is skilful, vigilant, persevering and sober, the craft usually manages to survive the mauling she receives, and finally makes her port all right, to the great profit of the dealer.

But when a hurricane blows, out of a clear sky, just as some business panics come unheralded, or almost so, the most experienced, vigilant and ingenious mariner is liable to be caught unready, and the vessel, or business, to founder with all on board, in the company of hundreds of other ill-fated craft.

The pirate of marine life has his prototype in the dead beat, the hated enemy of all grocers; the reckless ship-captains who sail at full speed at night without warning signals, stand for the grocers who, without benefit to themselves but to the danger of others, rashly "cut" all the profit out of prices; the knavish skippers who scuttle their vessels to get the insurance, are they not paralleled by the merchants who commit arson or swindle their creditors by means of bogus bills of sale, "crooked" assignments, etc.? Is there any real difference in importance between a leak at sea and a leak in the store? Are not manly courage, prudence, sagacity and energy needed to successfully conduct a business as well as to safely guide a fine vessel across the trackless ocean?

Thanks to the intelligence of young Americans, mutiny is a difficulty with which the average grocer is seldom bothered; usually his little crew work hard during long hours and for wages not at all extravagant, and though the vessel may possibly be uudermanned the work will, nevertheless, be well done.

Now, if the crew are loyal and the ship is well-provisioned and tight, what is to hinder the voyage being prosperous, if no unusual tempests, otherwise panics, meet the vessel in her course? Nothing, probably, unless the commander lacks the requisite qualities for a successful career or has not acquired the practical experience. Lack of experience is the principal cause of the failure of the younger class of grocers, and this want can be supplied during a subordinate career, if the would-be employer will use his opportunities.

SPEARING SMELT.

Smelt, writes our St. John, N.B., correspondent, are being speared on the north shore. One would think the fish too small, but a good man will make $2 per day. A small shanty with no windows is built over the ice with a hole in the floor. A hole in the ice is cut the same size. Then a square piece of white cotton is sunk by weights attached to the corners and held in position by cords. The fish, as they pass over it, can be plainly seen, and the larger ones are speared. The spear is of steel wire with a handle. There are two jaw-shaped springs between which is the spear. Three or four fish will fit in at one time. The fishermen are taxed 50c. per spear. This method was first used by the Indians, and afterwards by the French.

STORY OF A BUSHEL OF WHEAT.

A milling trade organ publishes the following description of the manner in which a bushel of wheat is made to bear a variety of profits:

1. The farmer lives on it—He raises it.
2. The shipper lives on it—He ships it.
3. The elevator man lives on it—He stores it.
4. The Board of Trade man lives on it—He sells it.
5. The miller lives on it—He mills it.
6. The flour dealer lives on it—He sells it.
7. The grocer lives on it—He sells it.
8. The consumer lives on it—He eats it.

They all buy and sell again at a profit except the last man, who pays all the profit the other seven have made.

The only criticism we feel inclined to make on the above, remarks Merchants' Review, is in reference to the seventh item. By far too many grocers sell flour by the barrel at 25 cents to 50 cents profit, barely paying cost of handling, therefore it is too much to say "the grocer lives on it."

The orange and lemon crop of Southern California this season is variously estimated from 9,000 to 11,000 carloads of 300 boxes each. Last season the shipments from Riverside and immediate vicinity alone amounted to nearly 3,000 carloads, of which only about 70 carloads were lemons.

TABLE JELLIES

EBENR. ROBERTS'

Unequalled for Purity and Flavor

ALL FLAVORS
Quarts, Pints and Half-Pints.

DAVIDSON & HAY, WHOLESALE GROCERS **Toronto, Ont.**

IT'S ALL BOSH

This idea of buying your

C. P. R.
GRAND TRUNK
MICHIGAN CENTRAL
RAILWAYS

CEREAL GOODS

all over the Province—your Rolled Oats one place, Cornmeal another place, and so on. We can put it all on ONE bill of lading. **Do you want to save freight?**

THE TILLSON COMPANY, Ltd. **Tilsonburg, Ont.**

It has a name . . .
quality made it.

"Flag-Ship" Brand Canned Salmon is kept at the high standard which has made it famous. The large and continuous demand shows that careful buyers recognise this fact. Specify "FLAG-SHIP" BRAND in your next order for Salmon, then judge for yourself.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

LULU ISLAND, B.C.

HALIFAX TRADE GOSSIP.

AS IS usual during the week between Christmas and New Year's, trade is quiet in Halifax. In fact, dealers are enjoying the season as well as their customers. The weather continues mild and open, and is more like April than December.

The breadstuff markets have necessarily a holiday aspect, and yet, owing to the continued mild weather, trade has kept up in a wonderful way, and there is still something doing. The out-ports are all open, which enables the coasters to get back and forth. As far as prices are concerned, there is no change. Stocks are small, but ample for present requirements.

The flour trade during the year just closing was better than the previous year. It is too soon to prognosticate for next year.

The Refinery has put up granulated and yellow sugars a couple of fractions. This year has been one of the best for the Halifax refineries for some time.

Green fruit dealers are doing quite a trade. They report the past season a very good one.

All other lines remain quiet and unchanged.

The Nappan dairy station has 400 cheese ready for shipment to England.

F. H. Longley has been awarded the contract to supply the Victoria General Hospital, and W. A. Maling the Insane Asylum, with meat for one year. Dillon Bros. have the contract to supply both with butter and groceries.

Auld Bros. and Geo. H. Toombs, of Charlottetown, are shipping frozen smelts to Boston.

Wm. McDonald, for years on the road for the tea house of M. T. Foster, has accepted the maritime agency of Rawley & Davies, London.

An officious Inland Revenue official here has received a well-merited snub. Inspector Barrodale issued an order the other day for the benefit of Halifax merchants who have excise warehouses. The order insisted that all goods (liquors and tobaccos) must be placed in warehouse in such a manner as to call for two feet of clear space between each row of casks or boxes. This would necessitate double warehouse room. The department at Ottawa was communicated with, and on Monday Mr. Barrodale was called upon to revoke his order.

THE ENGLISH WAY.

There is a custom in England, as well as in many of the larger cities of Continental Europe, that could be followed with excellent results by the merchants and tradesmen of this country, says Journal of Commerce. When a person enters a shop in London, for instance, and selects an article he may desire, no matter what it is, and inquires the price, a certain sum is stated. If the buyer happens to have an account at the establishment and instructs the salesman to charge his purchase to him, he is politely informed that the price of the article is two or three pence higher than the first-named cost.

This system is followed in all the better mercantile establishments in the United Kingdom. The credit price is invariably a few pennies higher than the same article would be sold for spot cash. The reason for this is very simple and entirely proper. When a person buys a thing for cash the transaction is closed and there is no further expense involved to either party. When a person buys for credit, the item must be attended to by a bookkeeper, the services of a paid collector are brought into requisition for the bill, and the running expenses of the establishment wherein the trade took place are thus increased.

PERSONAL MENTION.

Mr. J. B. McRae, the popular representative of the Snow Drift Co., Brantford, Ont., for the eastern section of Ontario and Montreal, has been laid up for some time with a severe attack of pneumonia. His friends will be glad to hear he is now improving very rapidly.

Robert Maxwell, the well-known city traveler with Perkins, Ince & Co., has been a Benedict for twenty-five years. The other night he celebrated his "Silver Wedding" in becoming style, and a large number of friends were present to offer their congratulations.

Do you wish THE Best Gelatine In the world To-day . . . ?



THEN BUY

Knox's SPARKLING CALVES FOOT Gelatine

IT IS THE PUREST MADE

MAKES 2 QUARTS JELLY

It is the only Gelatine used and endorsed by the LEADING TEACHERS of COOKERY in the United States.

Received the only MEDAL at the WORLD'S FAIR for its

Strength, Purity and Good Flavor.

The New Granulated Package dissolves in two minutes; other brands take one hour.

WE GUARANTEE EVERY PACKAGE
SEND US A TRIAL ORDER

HAVE YOU TRIED

Knox's Crystallized Fruit Gelatine ?

It is in **dry powder** form, already **flavored,** simply needs dissolving in **boiling** water and set aside to **cool.**

MAKES ONE QUART DELICIOUS JELLY

It is packed 3 dozen assorted flavors in a case.

LET US SEND YOU A SAMPLE ORDER

It is a good PROFIT MAKER.

We sell all the KNOX GELATINES, for they are THE BEST.

YOU SHOULD TRY

Knox's Acidulated Gelatine

Is in **Powder** form. Requires no lemons or other fruit.

✦ ✦

ONLY ONE TEASPOONFUL

of any extract you may desire, sugar, and water, makes two quarts Jelly.

✦ ✦

The package for the busy housekeeper

Ask your Wholesale Grocer for Knox Gelatines; if he will not get them for you, write us and we will see that your order is filled.

A. E. RICHARDS & CO.

Agents for Canada

CALEDONIA, ONT.

An Extract

Whereas, it is our desire to handle only the very best lines of goods for the New Year, be it

Resolved that in Flavoring Extracts we sell only the "Crown Brand" manufactured by Robert Greig & Co., Montreal, knowing, as we do, that this trade mark is an absolute guarantee of strength, purity and excellence, our experience proving, also, that once our customers have used these goods, they will have no other.

Signed

L. S.

The Grocers of Canada

FULL RANGE

FANCY GROCERIES

TABLE RAISINS

London Layers — Imperial Clusters
Fancy Clusters — London Layers 2½ " Cartoons.
Dehesa Clusters — Loose Muscatels

All varieties California Evaporated Fruits
Franco American Plum Pudding, pound tins
Glace Lemon, Orange and Citron Peels
Batger's Nonpareil and Compote Jellies
New Nuts, Tarragona S. S. Almonds
Valencia Shelled Almonds, Barcelona and
Sicily Filberts, Grenoble Walnuts.

Turner, Mackeand & Co. - - Winnipeg

'95 Was Our Banner Year

THANK YOU GENTLEMEN



You will Find us in the Front row During '96

Effectual Sweepings

Are only to be made by using

The DAISY THISTLE ROSE **BROOMS**

The best value, retailing at **20, 25 and 30 cents.**

Lots of 5 dozen assorted freight allowed.

H. A. NELSON & SONS - Toronto and Montreal

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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MONTREAL BUSINESS MEN DID IT.

THE defeat of the Government candidate in Montreal Centre is the most significant rebuff this or any other Dominion Cabinet has received for many years. The school question may have been a factor; the tariff may have influenced some votes.

But the great factor which contributed to the defeat of the Government was the revolt of the business men of the city against an unbusiness-like and senile Cabinet.

The merchants of Montreal have been Conservative and are still Conservative, but the present Cabinet has proved so inimical to the business interests of Montreal in particular, and to those of the country in general, that, from a sense of self-preservation, they were compelled to vote against the party with which they had hitherto been hand in glove.

In every commercial centre in the Dominion there is a feeling of contempt of the most pronounced type against the present Cabinet. Men who are merchants by profession, and Conservatives in political sympathy, are humiliated because of the poor Cabinet material that is both bringing the country into bad odor and dragging the party to destruction. And, like those who were never anything else, they are out of sympathy with the party.

In Montreal, this peculiarity is probably more pronounced than in any other city. And naturally so, for there, in its action towards the business men, the incapacity of the Cabinet has been revealed in its essence.

For nearly three years the port—the most important in the country—has been without a collector. And all the satisfaction the business men of the city could get, through memorials sent by the Board of Trade, was that the position would be "filled as soon as possible." Representations by deputations headed by such men as Mr. Laporte, of Laporte, Martin & Cie., regarding measures for the better carrying out of the French Treaty, have been treated with silent contempt, while letters regarding departmental matters have either been unanswered or only answered after an unreasonable time had elapsed. Then, among other things, there have been petty, annoying, and iniquitous Customs regulations to stir up the antipathy of the business men and transform them into enemies of the Administration.

The fact of the matter is the Cabinet lacks the common sense of the business man, the keenness of the politician, and even the natural quality of self-preservation. And under such conditions it is only natural that, from a sense of self-preservation, the business men of Montreal should desire to give it its quietus, or, at least, see it remodelled on a more businesslike and common-sense basis. That the Montreal merchants essayed to do this is evident from an analysis of the recent vote.

Centre Ward is the business ward of the city. In this ward, in 1891, the Liberals polled 234 votes and the Conservatives 357. In last week's contest the figures were 449 and 394 respectively. In other words, the Government's majority of 123 in 1891 was turned into a minority of 92 on the 24th ult. And the influence of the business men was not confined to the Centre Ward. But in the wards where they and their employes resided the same factors, adverse to the Government candidate, were at work.

THE CANADIAN GROCER is not concerned as to whether the Cabinet at Ottawa be composed of Liberals or Conservatives, but it is concerned a great deal as to whether that Cabinet be composed of statesmen, and men of experience and ability who have shown themselves capable of successfully managing their own business, instead of ward politicians of less than the average ability who have failed at everything they have undertaken, and have failed signally in the management of the departments over which they have presided.

It is more than eighteen months since we became firmly convinced that the present Cabinet took no interest in the affairs of the business men. We saw that the only way to bring them to a sense of their duty was persistent action and the united efforts of the Boards of Trade. Week after week since then we have hammered away at the subject. We have brought up grievance after grievance. Our articles have been republished in the daily and weekly newspapers all over Canada. There has thus been a continuous fire. In consequence, the Government issued orders to the departments that in future no Government advertisements were to be inserted in this paper.

We have done our best to arouse the business men. The result in Montreal shows that our efforts have been successful. The result in Jacques Cartier County, adjoining Montreal, in which there is a large business vote, is a further proof; a Liberal replacing a Conservative in that constituency this week.

The present conditions seem to be similar to what they were in the Mackenzie Government. The business men then asked Sir Richard Cartwright for a measure of protection. That gentleman told them in effect that he was running the country, and advised them to go home and mind their business. He had a big head. So have most members of the present Government. What the business men would like to see is a Government composed of the best men from both parties—that Government would carry the country.

THE CUSTOMS CONTROLLERSHIP.

NOW that the appointment of Hon. J. F. Wood to the Controllership of Customs is no longer a question, Saturday's Canada Gazette having announced the fact, the business men of the country are asking why, in appointing a Controller, a practical business man has been overlooked and a man of briefs selected for the position.

The reason is not far to seek. There are some men who do not know a harrow from a seed drill. The Cabinet is in a similar condition, the only difference being that it does not realize the fact that a man of business is one thing and a man of law or medicine another.

It is no wonder the business men of the country are surprised at the absurdity of the Cabinet appointing a lawyer to the Controllership of a purely business department, for they realize that were they to make the same indiscriminate appointments to the heads of their departments the sheriff would soon be in possession of their business.

Col. Prior, who has been taken into the Cabinet and placed at the head of the Inland Revenue Department, is a practical and successful business man. He, or some other business man, should have been given the Controllership of Customs. And while the business men have not one word to say against Mr. Wood, they have a great deal to say against the Government for making him, instead of Col. Prior, Controller of Customs.

The reason the Government advanced Mr. Wood to the Customs Department was undoubtedly that he had greater influence with the Cabinet than Col. Prior, and Mr. Wood was no doubt equally willing to take the position, for the Customs Department would afford him more opportunities for awarding his friends easy offices, and thereby, of course, increasing his power. This is, of course, the gauge that is used to ascertain a Cabinet Minster's ability. But it is none the less a reprehensible one, and one which the people of this country should frown down, and fortunately they are beginning to frown it down.

THE RATE ON "DROP" LETTERS.

A FEW days ago a man was arraigned before a Montreal magistrate and fined for delivering letters in that city.

This is quite in accordance with the Postal Act of the country. Clause 34 of that Act declares that the "Postmaster-General shall have sole and exclusive privileges of conveying, receiving, collecting, sending and delivering letters within Canada." And the same clause further declares that any one "conveying, delivering," etc., letters unlawfully "shall for each and every letter so unlawfully conveyed or undertaken incur a penalty not exceeding $20."

The same clause also cites certain conditions under which letters can be carried or delivered by private persons, viz.: letters by private friends; letters sent by messenger on purposes concerning the private affairs of the sender or receiver; commission writs; letters addressed to places out of Canada and sent by sea and by private vessel; letters brought into Canada and immediately posted at the nearest post office. But it is specifically laid down that no person shall "collect any such excepted letters for the purpose of sending or conveying them.

Briefly, then, while the law permits a firm sending its clerk out to deliver its private letters, it prohibits a firm from establishing itself as an agency for collecting, conveying or delivering letters.

With the law itself THE CANADIAN GROCER has no exception to take. It is perfectly right that the Postmaster General should monopolize the work of collecting and delivering letters. In fact we do not think we would look with disfavor upon a proposition for the Postal Department to monopolize the delivery of newspapers as well as letters.

The only point where we take issue with the Postal Department is in regard to the manner in which it takes advantage of its power of monopoly to unnecessarily tax the business men of the country.

We refer particularly to the postage on "drop" letters—letters for local delivery.

When it is found necessary to increase the burdens of the people, it is usually the business men of the country that are selected to bear the heavy end. And the Dominion Government is not alone in this respect; the Provincial Governments are quite able to do this same thing. The recent business tax in Montreal demonstrates that.

When, some six or seven years ago, the Postal Department undertook to raise more revenue, it was decided to increase the rate for the delivery of local letters by 100 per cent., and the registration rate by 150 per cent. There is no gainsaying that the burden of this fell largely upon the mercantile men. And the fact that since these increases were made the Boards of Trade in different parts of the Dominion have repeatedly, though ineffectually, urged upon the Department the necessity of lightening these burdens still further exemplifies it.

The reason assigned for increasing the rate on the drop letters was that the Department could not afford to deliver them for two cents, and for increasing the rate 150 per cent. on registered letters, greater efficiency was promised. As for any improvement that has been made, we fail to see where it has materialized. We know from the Postal Department's own report that in 1894 there were 222 cases of abstraction from, or total loss of, registered letters, against 149 the previous year—an increase of 73.

True, the Postal Department does not pay its way. Last year the deficit was $707,920, against $647,690 in 1893 and $663 375 in 1892.

But deficits are not, as a rule, turned into surpluses by an inordinate tax upon the revenue producers in a free country. And notwithstanding the commercial growth of the last ten years, there has been a diminution in the number of registered letters, there being nearly a quarter-million less in 1894 than in 1885, while just about the time the extra rate was put on, the number which passed through the mails was nearly half a million more than in 1894. Last year the registered letters carried through the mails averaged 60 per head of population, against 64 in 1893.

The sum and substance of the whole matter is not that the Postal Department is insufficiently paid for the letters it carries: the cause of the trouble is that the Department is not run close enough to business principles. The Postmaster-General's report of last year shows that no less than 4,925,500 letters were carried free, or about five out of every one hundred letters delivered. Then thousands of dollars are annually lost through the abuse of the newspaper delivery system. Every year untold numbers of papers that are advertising fakes of the worst kind have free use of the mails in direct contradistinction of the regulations of the department.

But where the greatest saving would be entailed would undoubtedly be in the running expenses of the department. At present the expenditure is 88c. per head of population, against a revenue of 74c. per head. The franking or free delivery system should be done away with altogether except in so far as it relates to mail matter purely belonging to the Department. The other departments in the governmental system should pay postage, and postage should be charged on letters particularly sent out by, or received by, members of Parliament. Then, there are those in the service of the Department whose heaviest work is the drawing of their salaries. They should be dispensed with.

Put a practical business man with force of character at the head of the department, and we should soon have cheaper local and registered letter rates without in the slightest degree crippling the revenue. At any rate, when private individuals are willing to deliver "drop" letters fifty per cent. below the rate now obtaining, the Department ought to be able to do so. If it cannot, it should surrender the monopoly it now enjoys, for it has no right to a monopoly that unnecessarily burdens the business interests of the country.

HOW TO SAVE ONE DOLLAR.

There are hundreds of general merchants who are subscribers to THE CANADIAN GROCER who should be subscribers to The Dry Goods Review as well. This latter paper contains as much valuable information as the former. Each number is profusely illustrated, and contains valuable pointers on new goods, bargains, window dressing, store management, etc. We club the two papers for Three Dollars a year. Please send in One Dollar while you have it in mind, and begin with the first issue of 1896. Here is one firm's idea of The Review:

> The Dry Goods Review has just come to hand, but we have not had time to do more than glance through it, but that was sufficient to show that we can get many pointers from it. Yours truly,
>
> McCALLUM & DOUGLAS,
> Innisfail, Alta.

A LESSON IN POULTRY.

Time and again has THE CANADIAN GROCER urged prompt shipment of poultry. Had these suggestions been more generally acted upon better results would have been obtained during the holiday season than were experienced.

During the early part of the past week poultry was scarcely to be had for love or money. As a result quotations went away up, but as there were not many shipments on the market few were benefited by the higher values.

Close upon the advance in prices naturally came liberal supplies, and the concomitant of that was, of course, lower values. Tuesday night saw a drop of two cents per pound on the figures ruling in the morning. And Thursday saw a still weaker market.

THE MONTREAL COLLECTORSHIP.

The Government has at last filled the long vacant collectorship of Montreal, Mr. R. S. White being appointed to the position on the last day of the old year.

Had the office been filled three months ago Montreal Centre would not have gone against the Government by the majority it did on the 24th ult. And had the appointment been made six months ago it is possible that the constituency might have been saved to the Government.

Mr. White has managed with credit the newspaper of which he is at the head, and it is quite reasonable to suppose that he will make an acceptable collector of Customs.

SUGAR MARKET OF 1895.

THE sugar market of 1895 will stand out unique in the history of the trade.

Paradoxical as it may seem, it was a year which witnessed low prices and high prices, big profits and small profits, great promises and great disappointments.

When the year opened refiners' price for granulated, delivered in Toronto, was 3⅝c. per pound. This was about equal to 4.22c. to-day, with the extra half-cent per pound duty. About the middle of January the price declined one-eighth, bringing the quotation down to 3½c., or about equal to 4.10c. to day. Three and a half cents per pound was the lowest point granulated sugar had touched in the history of the country.

This price obtained till the middle of March, when it declined another eighth, again beating the record for lowness of quotation. And the end was not yet, for about the middle of the following month a further decline of one-sixteenth was recorded.

On the first day of May there was a slight recovery, the refiners making sales at 3⅜c. And less than a week afterwards they were demanding and obtaining 4c. per pound, the duty in the meantime having been increased from 64c. per 100 pounds to $1.14 per 100 pounds. As the increase in the duty was 50c. per 100 pounds, it will be seen that the advance in price was one-eighth cent per pound more than the amount of the duty. But this was warranted to some extent at least by the condition of the outside markets. A few days later another eighth of a cent wes added to the price.

The increase in the duty on sugar, it will be remembered, came as a surprise to the trade, and consequently the wholesale houses, as a rule, only held moderate stocks. There were exceptions, however, but these exceptions had laid in good stocks, not because they expected a change in the duty, but because they deemed the condition of the market warranted their anticipating their wants. Those who were thus fortunate, and even those who bought on the first advance after the increased duty was put on, made money. A profit of $3 per barrel was common.

Anticipating further material advances, there was some heavy buying of sugar for a while. The fever was caught by those other than grocers : jam and preserve manufacturers and householders, all anticipated their wants to an unusual extent. And this fact aggravated the trouble that developed later in the season.

The advances of May were well maintained till toward the end of July, when prices declined a sixteenth, but a few weeks later 4⅛c. per pound was again the refiners' figure. Towards the end of August, however, after a particularly heavy period of buying, the market again sagged. October saw the market stronger, with refiners' price at 4¼ to 4⅜c., delivered in Toronto. The demand during October was light, but prices were fairly firm. The latter part of November saw a little easier feeling, but the second week of December saw the development of a better feeling and an improvement in the demand. The end of the third week saw an advance of an eighth, and on the 30th, there was another gain of the same amount, making a total advance of a quarter cent per pound in less than a week. Refiners' prices to-day are 4½ to 4 9-16c., delivered in Toronto net cash.

Although a great deal of money was made by wholesalers, in May and June particularly, yet business during what is known as the purely sugar months was disappointing. The factors which induced this were, first, the heavy supplies left over from the speculative buying of May, and, secondly, the failure of the fruit crop, and the consequent haste of speculative holders to unload when they discovered that the market was going against them.

AN ADVANCE IN SUGAR.

REFINED sugar has been pointing to an advance for some time, and it will be no surprise to the trade generally that refiners in Montreal have marked up their prices ¼c. per lb. all round during the past week.

About a fortnight ago they put up the price of low grade refined yellows ⅛c. per lb., and it was then the general expectation that all grades up to granulated would follow suit.

The refiners, however, concluded not to make any change, but since then circumstances have forced them to alter their opinion.

In the first place, the price of refined sugar in Montreal has all along been below the parity with New York prices. That market advanced a short time ago, and the rise induced an active enquiry. This, with the position of affairs in Cuba, and the general tendency of the raw market, set wholesale grocers, jobbers and buyers generally, thinking whether it was not the time to buy. They concluded that it was, and the decision resulted in an active demand during the past eight or ten days at the refineries from buyers who wanted to get their orders placed before the advance.

As only one of the refineries has been running on short time, and as stocks of refined in first hands were small, it is not surprising, considering outside conditions, that the advance of this week was decided upon, all the more so as the demand still keeps up. In fact, still higher prices are looked for on Tuesday's basis at the refineries, which is as follows : Granulated, 250 barrel lots, 4⅜c. ; smaller lots, 4½c. ; yellows, 3½ to 4c.

In New York granulated is now quoted at 4 13-16c., or an advance of ⅜c., and large sales of 96 crystals are reported from that market at 3¾c.

Private cables from London were strong this week, and quoted beet at 11s. for December and January, f.o.b.

The feeling is spreading more and more that the Cuba crop will be very short. As to the beet crop in Europe contradictory estimates are given.

The London Grocer, one of the best authorities on the subject, has the following to say of the matter :

"To prove the truth of our assertions, we here append statements compiled by the several enumerators under the all-embracing title of 'popular estimates,' of the continental beet crops now being gathered, from which it will be seen that they differ to the extent of not only tens of thousands, but hundreds of thousands of tons from each other, viz. :

	Tons.			
	First popular estimate.	Second ditto.	Third ditto.	Fourth ditto.
Germany	1,400,000 to 1,525,000	1,320,000	1,475,000	1,431,000
Austria	775,000 to 825,000	740,000	800,000	716,000
France	630,000 to 680,000	592,000	650,000	618,000
Russia	600,000 to 640,000	590,000	630,000	593,000
Belgium	220,000 to 245,000	207,000	225,000	210,000
Holland	85,000 to 95,000	108,000	90,000	102,000
Oth. countries	120,000 to 140,000	130,000	130,000	130,000
Totals	3,830,000 to 4,150,000	3,687,000	4,000,000	3,800,000

"Then we come to consider the weight of the 'visible supplies,' as the cane and beet sugars are termed that are in stock, afloat or available at various places, and these, we are told, are found to be more or less unreliable through certain mistakes having been detected in the totals representing the Cuban stocks, which, it appears, have been counted twice over, to the tune of about 270,000 tons ; and, what is more, these 'mistakes' are openly acknowledged to be such by their authors. Amid so much that is confusing and hard to reconcile in the present framework of statistics as a whole, it is not surprising that the home trade, in their doubts as to which is the safest course to pursue, act with extra caution and reserve at this juncture of events, and prefer waiting for what better chances of operating the future may unfold to them, rather than follow wherever speculators may choose to point."

THE OUTLOOK FOR BUTTER.

A fairly good quantity of butter has been going forward during the past few days, according to reports furnished by Toronto dealers, but the outlook is not considered roseate.

The disturbing element is the English market. During the past month that market has declined something like 40s. per 112 pounds.

It will be remembered that, when the fact became known that the dry season had affected the output in Australia and that Denmark would have a short supply, the price of butter advanced enormously. But this advance drew unusually heavy supplies from Canadian and United States ports, with the result that prices were eventually broken, and the market is still in an unsatisfactory condition.

DON'T BUY RIO COFFEE

Until you get our prices, or you will miss one of the biggest snaps of '96. JUST TO HAND—A large consignment bought at most advantageous figures, and we are going to give the trade the benefit.

IMPERIAL PLUMS In 25-lb. boxes.

Beautiful goods. In prime condition,
We are heavy purchasers and offer bargain prices.

A Word to the Wise is Sufficient. **WRITE US.**

W. H. GILLARD & CO. WHOLESALERS ONLY HAMILTON

Package Goods Trade

With us beats all previous years. Never had such a demand for fine goods before. All varieties selling with the most gratifying success. Can't we make you up an order out of the following choice assortment ?

Desiccated Rolled Oats
Desiccated Rolled Wheat
Desiccated Rolled Barley
Breakfast Hominy
Buckwheat Flour (Self-Raising)

Write us for Price List.

The IRELAND NATIONAL FOOD CO. Ltd.

OPERATING The Largest and Most Complete Breakfast Cereal Food Mills in the Dominion. Toronto, Canada.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

INTEREST during the past week has been centred in the sugar market. On Friday last the refineries marked prices up an eighth, and on Tuesday the operation was repeated, making a total gain of one-fourth of a cent per pound. At the advance there has been some good buying for this time of the year. Outside sugar, the grocery market has been dull and featureless. All the travelers, with one or two exceptions, remained in town on Monday and Tuesday. The exceptions who went out did not, it is said, get enough business to allow even the amount of the invoices to equal their expenses. Yesterday (Thursday) saw, however, most of the travelers filing stationwards with their "grips." And a week or so will probably see the wheels of commerce moving a little more briskly again. In the meantime the sample rooms present a deserted appearance, for most of the staffs are in the warerooms assisting in taking stock. The only commodity outside sugar that is receiving anything approaching attention is Ceylon tea, quite a few transactions in which have been received during the week.

CANNED GOODS.

The volume of business is still limited, and there is no change to note in prices. We quote: Tomatoes, 77½ to 85c.; corn, 75 to 85c.; peas, 90 to 95c. for ordinary; sifted, $1.05 to $1.10; extra sifted, $1.50 to $1.55; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2.00; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to 2.25; salmon, "Horseshoe," $1.35 to $1.40; "Maple Leaf," $1.35; "Lion," $1.35; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.10 to $1.20; canned mackerel, $1.10 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.40 to $1.50; 2's, $2.40 to $2.55; 6's, $7.75 to $8.25; 14's, $16 to $18.

COFFEE.

There has been a fair demand for green coffees, particularly Rios, although a fair quantity of Javas and Mochas have gone out on city account. We quote green in bags: Rio, 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 33 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SUGAR.

The sugar market has been characterized by a great deal of strength during the past week. In sympathy with the firmer feeling outside, prices on Friday last were advanced ⅛c. per lb. by the Canadian refiners, and four days later (Tuesday) they repeated the dose, making the total gain ¼c. per lb. Being stock-taking time, most of the local wholesalers are caught with light stocks. Considering the season, there has been a good deal of buying during the past week or ten days, both of carload and small lots. The ruling idea for granulated is now 4⅝c. per lb., although 4⅛ to 4⅝c. may be given as the range. For yellows the lowest idea appears to be about 3⅜c.

SYRUPS.

There is not much doing and stocks are light. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

The demand continues to be limited. A Halifax firm has been offering 3 carloads of West India molasses on the local market during the week, but no transactions are reported. We quote: New Orleans, barrels, 25 to 32c.; half-barrels, 33½ to 35c.; Barbadoes, barels, 31 to 35c.; half-barrels, 33 to 37c.

SPICES.

Nutmegs are about 1s. easier, but the local market remains unchanged. Cream of tartar is 5s. 6d. dearer in the primary markets and the feeling is stronger locally in consequence. The spice trade continues fair for the season. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb; allspice, 14 to 18c.

NUTS.

There are no Brazilian nuts to be had on the street. Shipments of Bordeaux and Grenoble walnuts have been received during the week. Trade is quiet. We quote as follows: Brazil nuts, 14 to 15c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

There have been some continued heavy purchases of Ceylon tea in the lower grades, and there have been some transactions in fine grades of the same growth. Young Hysons are now in plentiful supply, and relatively are showing better value than Japan teas. China blacks are neglected. In London, England, a good demand is reported for fine liquoring Ceylon teas up to 1s., and Indian teas for a price. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Valencia raisins are quiet and unchanged. We quote: Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6¼c.; layers, 6½c.

Nothing new has developed in currants either in regard to business or prices. We quote: Provincials, 3¾ to 4c. in bbls.; Fine Filiatras, in barrels, 4¼ to 4½c.; ditto, half-barrels, 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto, extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Malaga raisins are quiet and nominally unchanged. We quote: London layers, $1.85 to $1.90; black baskets, $2.50 to $2.75; blue baskets, $2.90 to $3; choice clusters, $3.25; Dehesa clusters, $3.75; Royal clusters, $4.25 to $4.50; Royal Buckingham clusters, $4.25; Non-Plus-Ultra and Royal Windsor, $6.

In Bosnia prunes the movement is insignificant. California prunes of the smaller sizes have been in better supply. We quote prunes: Bosnias, "Sphinx" brand, "A," 70-75 to lb., 9c.; "B," 80-85 to lb. 7¾c., "U," 110-115 to lb., 6½ to 6¾c.; California prunes, 40-50, 10 to 10½c. per lb.; 50-60 to box, 9½c. per lb.; 60-70 to box, 9c.; 70 80 to box, 8½c. per lb.; French, 5 to 6c.

California loose muscatels have been sold at about ¼c. below last week's quotation, but, it is claimed, prices were unnecessarily shaded. Some cheap California peaches have arrived on the market. They are showing good value, and several carloads have changed hands. We quote: Apricots, 13½ to 15c.; peaches, 10½ to 12½c.; pears, 10½ to 12½c.; plums, 6½c. for unpitted, and 12½c. for pitted; nectarines, 11 to 13c.; loose muscatels, 5½ to 6½c. per lb.

Sultana raisins are without change, business being quiet and prices steady at 5 to 5½c.

There is just an ordinary demand for figs. We quote: Eleme, 14 oz., 9 to 10½c.; 10 lb., 9½ to 12½c.; 12 lb., 12½c.; 28 lb., 15c.

GREEN FRUIT.

The demand for oranges, which was good during the holiday season, is now beginning to slacken off. Prices are lower. There is a good seasonable demand for lemons, the cheapness of this fruit having induced the demand. Malaga lemons have been cleaned

The Largest Sale.
The Finest Flavored.
The Best Friend of the Grocer.
The Worst Enemy of the Pedlar.

"SALADA"
CEYLON TEA

P. C. LARKIN & CO.
25 Front St. East.
and TORONTO
318 St. Paul St., MONTREAL



SURPRISE SOAP

Is not cheap
Nor is it dear

A first-class soap is economical, experience proves it.

You know it and can recommend SURPRISE to your customers to be worth what it costs.

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

out of the market. Business in cranberries has been rather better than usual the past few weeks, owing to the low price of poultry. We quote: Lemons—Messina, $3 to $4 per box; Oranges—Choice, $4.50; fancy, $5 to $5 50; California navels, $4 to $4 75; Valencias, 420's, $4 75 to $5; Jumbo's, 420's, $6.50 to $7; ditto, 714's, $5.50 to $6.50; Mexicans, $5 to $5.50 per box. Bananas, $1.40 to $2; cocoanuts, $3.50 to $4 a sack; apples, $1.50 to $3 a barrel; domestic grapes, in cases, 65 to 75c.; Malaga grapes, $5 to $7 per keg; pears, 40 to 50c.; domestic onions, 60 to 65c. per bag; Spanish onions, 50 to 65c. per small crate; sweet potatoes, $3 to $3.25 per bbl.; cranberries, $10 per bbl., and $3.50 per case; hickory nuts, $1.50 to $1.75 per bush.

BUTTER, CHEESE, POULTRY, EGGS.

BUTTER—The mild weather has induced more liberal receipts of butter, especially large rolls. A fair proportion of tub butter has also been coming forward, but the quality in most instances was poor, in consequence of which dealers satisfied their requirements with large rolls. We quote: Early summer dairy, store packed, 8 to 12c.; choice fresh packed, 15 to 16c.; large rolls, fresh, 15 to 16½c.; dairy pound prints, 16 to 18c. Fresh creamery—Tubs, 20 to 21c.; do., pound prints, 21 to 22c. In creamery butter there is a plentiful supply coming forward, and stocks are accumulating, and dealers are looking for higher prices.

CHEESE—The export demand continues to improve, there being more enquiry on this account. Dealers are anticipating an active trade after the holiday season is well over. We quote: Summer make, 9c.; Sept. and Oct., 9½ to 10c.

EGGS—Receipts continue liberal, and prices are easier, although there has been no special quotable change. We quote: Late gathered, 16 to 17½c.; strictly new laid, 21 to 22c.; cold storage and held fresh, 14 to 15c.; pickled, 14 to 14½c.

POULTRY—The market during the past week has been the best of the season, but largely due to the want of supply. In this case, however, very few got any benefit, for when supplies became liberal, prices sagged. Turkeys were quoted as high as 11c. this week, but as we go to press prices are one to two cents per pound lower. We quote: Geese, 6 to 8c. per lb.; turkeys, 9 to 10c. per lb.; chickens, 25 to 50c. per pair; ducks, 50 to 80c. per pair.

COUNTRY PRODUCE.

BEANS—There is little or no demand. We quote $1 to $1.15 per bushel.

DRIED APPLES—Are dull and easy at 4¾ to 5c.

EVAPORATED APPLES—Offerings are more liberal, and prices fractionally lower at 7 to 7¼c. per lb.

POTATOES—The market is even in a worse condition than before, carloads on track being quoted at 20c. per bush.

HONEY—Is quiet and unchanged. Strained brings 8 to 10c. per lb.; while combs go at $1.50 to $2 per doz.

PROVISIONS AND DRESSED HOGS.

The Christmas demand being over, the provision market has assumed a quiet condition, and quotations are lower in many instances. With the advent of more favorable weather, the offerings of dressed hogs are more liberal, and packers are again busy. They are now paying $4.50 for select weights, running from 110 to 240 lbs. For anything under these weights 25 to 50c. less is being paid.

DRY SALTED MEATS—Long clear bacon, 6¼c. for carload lots, and 6½ to 6¾c. for small lots; backs, 7½c.

SMOKED MEATS—Breakfast bacon, 10c.; rolls, 7 to 7¼c.; hams, large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10c.; backs, 9 to 9½c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7 to 7¾c.; tubs, 7¼ to 8c.; pails, 7¾ to 8c.

BARREL PORK—Canadian heavy mess, $13.50; Canadian short-cut, 14 to $14.50; clear shoulder mess, $12; shoulder mess, $11.50.

FISH.

Finnan haddies have been scarce, although some small lots have been arriving during the week. Oysters are firmer. Fish trade generally is quiet, as is usual at this season. We quote standards at $1.25, and selects $1.65. Fish are quoted as follows: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, $3.25 to $3.50 per half barrel and $5.50 to $5.75 per barrel; Newfoundland herring, $2.50 per half barrel, and $4.50 to $4.75 per barrel; fresh water salt herring, $3 per barrel; blueback herring, 3c.; pike, 6 to 7c. per lb.; flitched cod, 5c.; finnan haddies, 6½c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Restigouche salmon, 20 to 25c.;

THE TORONTO COLD STORAGE WAREHOUSE

All information from W. H. LECKIE, Manager.

THE TORONTO COLD STORAGE CO., LTD., TORONTO.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by M. P. CARD, Guelph, Ont.

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, Toronto

WHITE & CO.

TORONTO

Are offering special bargains in the following Xmas lines, viz:

Valencia Oranges Jamaica Oranges
Messina Lemons
Cape Cod and Jersey Cranberries
Malaga Grapes Figs and Dates
Nuts and Bananas Fish and Oysters

P.S.—Consignments of Butter, Eggs, and Poultry solicited.

Sea Food

"GEM OF THE SEA." 1 and 2 lb. Blocks.

"FAVORITE." Pure Cod. 1 and 2 lb. Blocks.

"SATISFACTION." Boneless Fish. 25 and 40 lb. Boxes.

PACKED BY

LEONARD BROTHERS

ST. JOHN, N.B.

For sale by

Davidson & Hay, Toronto, Ont.

Season's Greeting

TO ALL OUR

CUSTOMERS AND FRIENDS

CLEMES BROS., TORONTO

British Columbia salmon, 13 to 14c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c. Fresh Lake Erie herring, $3 per 100; whitefish, 8 to 9c.; salmon trout, 7½ to 8c.; Lake Superior whitefish, 8c.

FLOUR AND FEED.

WHEAT—Deliveries have been light during the week. Quoted thus: White, 72c.; red, 67c.; goose, 53 to 54c. per bushel.

BARLEY—There have only been a few odd loads coming forward and prices rule higher than a week ago, namely: 37½ to 44c.

FLOUR—Is quiet; cars of 85 per cent. patents sold high freights west at $3.15, 90 per cent. patents at $3 west, and straight roller at $2.90 west.

BREAKFAST FOODS—Business is quiet, but an improvement is looked for shortly. We quote: Oatmeal, cornmeal and pot barley from 10 to 15c. lower; Standard oatmeal and rolled oats, $3.10 to $3.20; rolled wheat, $2.10 in 100 lb. barrels; cornmeal, $2.75; split peas, $3.25; pot barley, $3.25.

SALT.

The market is active at unchanged prices. The fact that the packers have been busier during the past week or ten days has stimulated the demand for salt. We quote at Toronto: In carload lots, $1 per barrel, and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Quiet and unchanged. Dealers are paying 5, 4 and 3c. respectively for Nos. 1, 2 and 3. Cured are nominal at 6¼c., trade being slow.

CALFSKINS—Are still quoted at 6½c. per lb.

SHEEPSKINS—Lambskins and shearlings are still quoted at 80c.

WOOL—Dull. We quote: Fleece combing, 24c.; rejections, 17½ to 18½c.; unwashed, 13½ to 14½c.

PETROLEUM.

The demand is fair and prices lower. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 21½c.; Pratt's Astral, 23c.

MARKET NOTES.

Sugar is ¼c. per lb. dearer than a week ago.

Cream of tartar has again advanced in the primary markets.

A shipment of fine Panyong Congous is to hand with Davidson & Hay.

The Toronto Salt Works report that their December's business was the largest in the

Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St. TORONTO.

We solicit consignments of Butter, Eggs, Cheese, Poultry and all kinds of

FARM AND DAIRY PRODUCE

Send us a trial shipment.
We handle a special line of kettle-rendered Lard.

Cottam's Celebrated Bird Seed

Each package contains a 10c. cake of Patented Bird Bread.

WILLIAM H. DUNN, - Agent

394 St. Paul, MONTREAL.

Rutherford, Marshall & Co.

Wholesale Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made on consignments.

Bankers: Canadian Bank of Commerce.

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Box 341, VICTORIA, B.C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work guaranteed.

COWAN'S COCOAS COFFEES CHOCOLATES AND ICINGS

are absolutely pure.
All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

Sugar Cured

Hams, Shoulders, Bacon, all of Finest Selected Stock.

I HAVE THE FINEST LARD.
ALL GOODS GUARANTEED.

T. R. F. CASE, Seaforth, Ont.

What We Manufacture

McLauchlan's Sodas. McLauchlan's Fine Biscuits.
McL. & S. Cough Drops in 5c. packages and bottles.
McL. & S. Fruit Tablets in 5c. packages and bottles.
McL. & S. Imperial Chocolates.

JAS. McLAUCHLAN & SONS, - - OWEN SOUND.

history of the firm. Their sales aggregated sixty-nine cars, the greater proportion of which were Windsor salt.

Smith & Keighley are closing out their Scotch salted herrings in 28-lb. drums at low prices.

Davidson & Hay are offering an extra sifted Young Hyson, just arrived.

A shipment of Hallowee dates arrived this week for Perkins, Ince & Co.

Davidson & Hay have in stock a very bright pure sugar syrup in half barrels.

Warren Bros. & Boomer have in stock a line of new season's Bordeaux walnuts in 110-lb. sacks.

Ebenezer Roberts' table jellies, in all flavors, are in stock with Davidson & Hay.

Gunn, Flavelle & Co. report a continued increase in the demand for "Maple Leaf" lard and smoked meats.

In syrups and molasses Lucas Steele & Bristol are offering some special values. Their travelers have samples.

George Stanway & Co., brokers, Toronto, have removed to first floor over their late office, No. 46 Front street east.

Another carload of such scarce goods as shelled walnuts and Grenoble walnuts came to hand this week for Clemes Bros.

Dawson & Co. have a carload of Valencia oranges close at hand. They are also in receipt of 100 cases of finnan haddies.

McWilliam & Everist are in receipt of a carload each of Washington navels, Valencias, and Jamaica oranges, and a car of Jersey cranberries.

"In teas to retail at 25c. we never had such all-round values," say Lucas, Steele & Bristol. "Our blacks are particularly choice also in the half-dollar lines."

W. H. Gillard & Co. are large holders of Imperial plums, in 25 lb. boxes, in excellent condition, and merchants desiring a snap in this line should drop them a card.

The travelers of the Snow Drift Co. will start on the road Monday, January 6, to wait upon their much-esteemed friends throughout the year 1896. Thankful for the confidence of the past year, which has been the most successful in their history, they again ask the favors of the trade, which will have careful and prompt attention.

Half-barrels of A1 mackerel; also kitts, are to hand with Lucas, Steele & Bristol. They also have some choice British Columbia salmon to offer in half-barrels.

The enormous advertising the "Salada" Ceylon Tea Co. are doing is attracting a great deal of attention. P. C. Larkin & Co. say: "In advertising be sure you have the right article first, then don't spare printers' ink."

W. H. Gillard & Co. have some exceptional values in high-grade Young Hysons. The firm state they were particularly fortunate in getting in right, and that merchants desiring bargains should communicate with them.

A large consignment of Rio coffee has just been delivered to W. H. Gillard & Co., and having bought at an advantageous point of the market, the figures they are asking are low, considering the now advanced prices asked by first holders.

Clemes Bros. are in receipt of two cars of navel oranges, one car of bananas, one car of Valencia oranges and one car of choice evaporated peaches. The last named is direct from the Coast, and the fruit is in bags.

Warren Bros. & Boomer report that they have Arguimbau's off-stalk Valencia raisins, which they are offering at bargain prices; also half-cases of choice Patras currants and extra choice Vostizzas in cases and Panaretas in half-cases.

W. H. Gillard & Co. report that during 1895 their sales of standard black teas have reached larger proportions than even they anticipated, being 50 per cent. in advance of former years. This should be a fair indication of their value, and the above firm state they are at all times pleased to furnish samples for comparison with other blends.

QUEBEC MARKETS.

MONTREAL, Jan. 2, 1896.

GROCERIES.

THE most notable feature this week has been the strength of the sugar market, refiners having advanced their prices on Tuesday ¼c. per lb. all round. This advance has, to a certain extent, been anticipated in these columns, and such traders who took advantage of the tip and placed their orders are better off by ¼c. per lb. At this writing the refineries are experiencing an active demand for both prompt and future delivery, but are not disposed to operate ahead. The volume of trade in other lines has been of a seasonable character, and values generally have a firm tendency, especially so in the case of dried fruits.

SUGAR.

The demand that refiners have experienced from jobbers for refined sugar for future account has continued and has led the latter to advance their price ¼c. per lb. all round. Jobbers have not, at this writing, fixed their prices here, as the refiners only put up prices on Tuesday morning. They are certain to ask a proportionate advance, however, especially as the retailers by their desire to place orders for future delivery seem to be fully awake to the stronger tone of the market. We quote prices nominal for jobbing lots, but refiners are getting 4⅜ to 4½c. for granulated, and 3½ to 4c. for yellows.

SYRUPS.

There is no change in syrups, which have only been moderately enquired for. Prices are unchanged at 1⅞ to 2½c., as to grade.

MOLASSES.

A moderate jobbing trade is passing in Barbadoes and Porto Rico goods. We quote: Barbadoes, 36 to 37c., and Port Rico, 34 to 35c.

RICE.

The rice market continues quiet and unchanged.

SPICES.

There is not much doing in spices, and though primary markets report weakness in some cases, values in a jobbing way are steady and unchanged. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves,

WE ARE PAYING CASH FOR -DRIED-APPLES-



W. B. BAYLEY & CO.
EXPORT BROKERS
42 FRONT ST. E. Toronto

Start the New Year Right

by buying



"GLOBE and BEAVER"

BRAND

"Crushed" Coffee

(X. T. R.)

Tins, 25 and 50 lbs.

This is the best value in Coffee on the market for the money. **Price only 22c. per lb.** Every pound guaranteed or Coffee returned. Others have bought it and increased their Coffee trade, why not you? Send for sample.

Look Out for "KOLONA"

KOLONA will be a revelation.

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - ONTARIO

15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.

COFFEE.

There is no change in the coffee market, a fair jobbing demand being noted by the local roasters. We quote green in bags : Maracaibo, 20 to 21c.; Rio, 19 to 20c.; Java, 28c.; Jamaica, 20 to 21c., and Mocha, 32c. The easier feeling in New York noted last week has not influenced this market as yet.

TEAS.

Very little change is to note in the tea market, there being little or nothing doing in a large way between houses, and only a moderate distributing trade on local account. For round lots of Japans, we hear of 15½ to 18½c. as a range, while a fair enquiry is noted for Moyune Young Hysons and Ceylons, ranging all the way from 25 to 30c. We quote Japans : Low grades, 14c. ; medium, 15 to 18c.; fine, 20 to 22c., and choice, 25 to 32c.

DRIED FRUIT.

The Valencia raisin market has not presented any notable activity, and no large business is noted, while the movement in a jobbing way is quiet. Layers and selected have been the fruit most asked for the small hand-to-mouth demand experienced during the week. We quote : Ordinary off-stalk, 4¼ to 4½c. ; fine off-stalk, 4¾ to 5c.; selected, 5½ to 5¾c., and layers, 6¼ to 6½c.

There have been further receipts of California raisins, but jobbers are still lightly supplied and values are firm, in fact, full values are easily obtained. We quote 3-crown rather firmer in consequence at 5½ to 6c., and 4-crown stiff at 7c.

Table fruits are quiet. We quote Malagas as follows: Extra loose muscatels, $1.40; Imperial London layers, $1.75; Imperial cabinets, $1.90 ; Connoisseur clusters, $2.20; extra dessert clusters, $3 ; Royal Buckingham clusters, $3.50.

Sultanas have been moving for actual wants to a fair extent. Prices are firm at 6 to 6½c., as to grade.

The currant market contiuues firm but quiet, and prices are unchanged. We quote: 3¾c. in barrels, 4 to 4¼c. in half-barrels, and 4½ to 4¾c. in half-cases.

The prune market is firm and prices strongly held. Supplies of French are becoming exhausted, and values are held strong in consequence, as stocks could not be replaced except at an advance. We quote : Bosnia prunes, 6 to 6½c.; French ordinary, 5½c.; do. plums, 10 to 14c., and California prunes, 9c.

There has been a moderate enquiry for figs at 9 to 10c. for ordinary and 14 to 17c. for fancy, as to box, etc.

Dates are held firm, old moving at 4½c., and new stock at 4½ to 5c., as to grade.

NUTS.

There has been a fair, seasonable trade in nuts. Almonds are firmer, if anything. We quote : Grenoble walnuts, 12 to 13c.; filberts, 7½ to 8c.; Tarragona almonds, 11½ to 12½c.; pecans, 9 to 14c., and shelled walnuts, 27 to 30c.

CANNED GOODS.

There is no change in the situation of the canned goods market. We quote: Lobsters, talls, $8 per case ; flats, $9 to $9.50 ; sardines, ordinary brands, $7 to $8.50; best brands, $9.50 to $10.50 ; salmon, $1.25 to $1.30 per doz.; tomatoes, 75 to 80c.; peaches, $2 to $2.25; corn, 85 to 90c.; marrowfat peas, 95c. to $1; strawberries, $2 to $2.25; raspberries, $1.75 to $2; green gages, $1.75 to $2; blue plums or damsons, $1.50 to $1.75; pineapples, $2 to $2.25 and 3-lb. apples, 80 to 85c.

WINES AND SPIRITS.

Wines and liquors continue quiet and unchanged, with no special feature to report.

GREEN FRUIT.

There has been a good active holiday jobbing trade in green fruit, oranges, lemons, in fact all kinds of fruit, selling well on local account, with a bare market at the close of the week.

ORANGES—All kinds of oranges here ruled active and firm, and fresh receipts of Messina, Jamaica and Valencia oranges, which arrived, showing fine condition, were a very short time on the market. We quote: Jamaica, $9 to $10 per barrel ; Valencia, $5 to $5.50 per box, and Messina, $3.

LEMONS—Have shown a somewhat softer tone, but prices do not show much change despite the sales at Boston and New York last week. We quote : $2 75 to $3.50 per box.

GRAPES—There has been a fair demand for grapes, Malaga stock moving well at $5 to $6.50 per keg as to grade.

CRANBERRIES—Continue active and firm at $10 to $10.50 per bbl. for Nova Scotian and $8 to $12 for Cape Cod.

APPLES—The apple market is about as last quoted. Green fruit are quiet, but there is a fair enquiry for evaporated and dried stock. We quote: Whole fruit, $2 to $5 per bbl. as to quality; dried, 4 to 4½c., and evaporated, 5½ to 6½c. per lb.

SPANISH ONIONS—Quiet and unchanged at 25 to 40c. per crate.

FISH.

There has been little doing in fish during the past week. We quote : Fresh haddock and cod at 3½ and 4c.; pickled No. 1 Labrador herrings at $5.25, No. 1 N.S. at $4.50, and ordinary grades $3 to $4 per bbl.; No. 2 Labrador salmon, $13 per bbl.; B. C. salmon $11 ; No. 1 lake trout, $4.25 to $4 50 per keg ; No. 1 green cod at $4.50 to $4.75 ; No. 2 at $3 to $3.10 ; No. 2 mackerel at $17.50 ; No. 1 pickled sardines at $4 50 per bbl. Dried and boneless cod, $4.25 to $4.50 per 100 lbs. for dried ; 5½ to 6c. per lb. for boneless ; 5c. per lb. for boneless haddock; 3¼c. per lb. for fish, and 11c. per lb. for shredded. Smoked haddies, 6½ to 7c. per lb., kippered herrings at $1.40 to $1.50 per box, Yarmouth and bay bloaters at 90c. per box, and smoked herrings at 8 to 10c. per lb.

DRESSED HOGS AND PROVISIONS.

The provision market has developed a weaker tone since our last. This is due to the continued slow demand, the liberal receipts of hogs, and the low prices ruling in the west. Recent sales of short cut clear have been made at $13, and mess at $13.50. In lard and smoked meats there were no changes. We quote : Canadian short cut, clear, $13; Canadian short cut, mess, $13.50; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 8¼ to 8½c.; bacon, per lb., 9 to 10c.; lard, com. refined, per lb., 6¼ to 6½c.

Continued mild weather has demoralized the trade in hogs. Prices are easier at $4.50 to $4.60 in car lots, and $4.75 to $5 per 100 lbs. in a jobbing way.

COUNTRY PRODUCE.

EGGS—There has been a demand for small lots of eggs. We quote : Boiling stock, 18 to 20c; Montreal limed, 14 to 15c.; western limed, 13½ to 14c., and held fresh, 13½ to 14c. per dozen.

BEANS — In beans business continues quiet and prices rule steady. We quote : Car lots of choice hand-picked at $1 to $1.05, and small quantities at $1.10 to $1.20.

POTATOES—The demand for potatoes was slow, and the market rules quiet, choice Early Rose being quoted at 40 to 45c. per bag.

POULTRY—There was no improvement in the poultry market on account of the continued mild weather. The offerings of stock in poor condition were large, and sales of such were at 3 to 5c. per lb. for turkeys ; 4 to 5c. for chickens, and 4c. for geese. Choice fresh killed turkeys sold at 7 to 7½c.; chickens, 6 to 6½c.; ducks, 7 to 7½., and geese, 5 to 5½c. per lb.

FLOUR, MEAL AND FEED.

There has been a weaker feeling in the flour market for Ontario grades, and prices are quoted 10 to 20c. per barrel lower all round. The demand is slow, and the market on the whole is dull. We quote : Winter wheat, $3.60 to $3.80 ; spring wheat, patents, $3 75 to $3.85; straight roller, $3.30 to $3.40; straight roller, bags, $1.60 to $1.65 ; extra, bags, $1.40 to $1.45 ; Manitoba strong bakers', $3.40 to $3.65.

In oatmeal the feeling is steady, but sales are slow. We quote : Standard, bbls., $3 to $3.10 ; granulated, bbls., $3 to $3.15; rolled oats, bbls., $3 to $3.15.

The demand for feed is slow and values are unchanged. We quote : Bran, $14 to $15; shorts, $15 to $16; mouillie, $19 to $20.

CHEESE AND BUTTER.

The close of last week brought more export enquiry for finest fall cheese. Holders were not urgent sellers, but several lots were put through at a range of 9 to 9¼c. This is a modification of the views expressed at the beginning of the month. It remains to be seen whether sellers will submit to further shading, or whether, once business is set in motion, they will not endeavor to secure a fraction more than current rates.

Local enquiry for fine, late-made creamery butter is fair, at a range of 19½ to 20c., but it is the only outlet offering at the moment. In dairy stock, trading is hard to discover, but a nominal range of 14 to 15c. is given on finest late-made creamery. Unless the shippers come into the market, of which there is no indication at present, little improvement on current prices is possible.

HAY.

The market is quiet and unchanged at $13 for No. 1 and $12 to $12.50 for No. 2.

Pease Meal
Glasgow Brose Meal

The lightest and best food for those troubled with dyspepsia. The only genuine article manufactured in Canada—by

JAMES WILSON
MONKLAND MILLS, FERGUS

Manufacturer also of the celebrated Brands of
Rolled, Standard and Granulated OATMEAL

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; W. M. P. McLaughlin, St. John, N.B.; Wm. Brewster, Palmer House, Toronto, Selling Agent.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

NORTHERN
ASSURANCE COMPANY
Established 1836. OF LONDON.

Capital and Funds, $36,465,000.
Revenue, $5,545,000.
Dominion Deposit, $200,000.

Canadian Branch Office, 1724 Notre Dame St., Montreal.

ROBERT W. TYRE - Manager.
G. E. MOBERLEY, Inspector.

Dawson & Co.
FRUIT
PRODUCE
and COMMISSION MERCHANTS
32 WEST MARKET STREET
Consignments Solicited. TORONTO.

GEORGE MCWILLIAM. FRANK EVERIST.
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL . . FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

FOR
SMOKED MEATS
LONG CLEARS
MESS PORK
SHORT CUT PORK
PURE LARD
COMPOUND LARD

Write for Prices. Send your ORDERS by mail.
Careful Attention. Prompt Shipment.

F. W. FEARMAN
HAMILTON

ASHES.

Ashes continue steady at $3.70 for first pots, $3.50 for seconds, and pearls, $4.65.

MONTREAL NOTES.

Sugar refiners have advanced their prices ¼c. per lb. all round.

A. P. Tippet & Co. note the arrival and distribution of several carloads of California raisins.

Only one sugar refinery is running now, and not yet on full time. Stocks accordingly are light.

Laporte, Martin & Cie. call attention to their full assortment of fine dried fruit, also their fruit syrups in fancy bottles.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Jan. 2, 1896.

THE Christmas Number of THE CANADIAN GROCER was much appreciated by the trade here. One feature has had particular interest to the grocery trade in the columns of THE GROCER lately. That is tea. And the articles which have appeared from time to time receive more than passing notice from the reader. This has been a quiet week. The chief matter of interest has been the strengthening in the sugar market. The weather is very warm, there being but little frost during the week. There is no snow at all. It is a great drawback to lumbermen in the woods.

SALT—Price keeps low. There is little demand at this season, and the larger part of that arriving is being put in store. A small quantity is expected to arrive by steamer from Liverpool this week. We quote: Coarse, 50 to 55c.; fine factory-filled, 95c. to $1.10; 5-lb. bags, $3.25 per bbl.; 10-lb. bags, $3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, $1.90 to $2 per doz.; dairy, bulk, $2.80 per bbl.; cheese, bulk, $2.70 per bbl.

OIL—Movement is much lighter, and there is nothing new. Prices remain unchanged. In returning barrels dealers would find it to their advantage to see they are in good order, particularly that all hoops are on. We quote: Best American, 23¼c.; best Canadian, 21½c.; prime, 19c. No charge for barrels.

CANNED GOODS—There is no stir. The past season has not seen as large a business as formerly, dealers finding they can buy about as low in the spring as fall. Stocks in the hands of the wholesalers here are fair, strawberries being, however, very scarce.

IF YOU WANT . .
to get the highest market prices for your Butter, Eggs, Poultry, and general produce, send your consignments to
H. F. PRICE 102 Foundling Street MONTREAL
Reference: EMPIRE TOBACCO CO., OR MERCHANTS BANK OF HALIFAX.

Bird Seed

IF YOU WANT
Your customers to have the cleanest, best and most nutritious Bird Seed in the market sell them only BROCK'S
NICHOLSON & BROCK - TORONTO

WM. RYAN
PORK PACKER,
WHOLESALE PRODUCE
AND COMMISSION MERCHANT
70 and 72 Front St. East, Toronto
Liberal Advances made on Consignments.
Egg Cases Supplied.

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

Wishing you the Compliments of the Season
D. Gunn, Flavelle & Co.
Pork Packers and Commission Merchants . . . Toronto

FINEST FRESH FRUITS
Hugh Walker & Son
Importers and Wholesale Dealers.
Guelph, Ont.

Oysters in Baltimore are quoted rather higher. The tone of the market here is firm. We quote as follows: Corn, 85 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; corned beef, 2-lb. tins, $2.60 to $2.75; 1-lb. tins, $1.50 to $1.60; oysters, 2's, $2 to $2.25; 1's, $1.60 to $1.65; peaches, 3's, $2.85 to $2.90; 2's, $1.90 to $2; lobsters, $1.75 to $2; haddies, $1.40; salmon, $1 35 to $1.50; flat, $1.75; clams, $5.50 for 4 doz.; chowder, $3 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1; pineapples, $2.35; kippered herring, $1.10; American peaches, $2.40.

GREEN FRUIT—The holiday trade has been good. The mild weather has aided in the shipping of goods. Cranberries are high, which keeps down demand. West India oranges, owing to the number of bad now among them, have to be repacked, and are higher. There are also a good many small ones. Valencias are coming in in good order and are low. Apples are good value, and prices held firm. Stocks are light. We quote: Lemons, $4 to $4.50; West India oranges, $7 to $8 per bbl.; Malaga grapes, $5 to $6.50; Valencia oranges, $4 to $5; Pippins and winter fruit, $1.50 to $2.50; native cranberries, $8 per bbl.; Cape Cod do., $12 per bbl.

DRIED FRUIT—There is a quieter feeling now that the Christmas season is over. California prunes are here, both in boxes and bags. The price is, however, higher than for the French, which also have an advantage in duty when imported direct. London layers are rather easier, though late advices from California show rather an advance. In loose muscatels, while prices are easy, there is quite a range in quality, and all 3 cr. goods are not alike. The demand for cleaned currants has been particularly encouraging. There is also a better feeling in apples, and quite a number are moving. In dried apples the market is dull, and, as stated last week, Nova Scotia could likely be bought at 4c. The quantity of new French prunes here is very light. We quote: New Valencias, 5 to 6c.; new figs, 10 to 12c.; new 4-crown Cal. L. M. raisins, 6 to 7c.; new 3-crown Cal. L.M. raisins, 5½ to 6c.; keg prunes, 4c.; boxes, 4¾ to 6c.; new Cal. L. L. raisins, $1.50 to $1.75; new currants, bbls., 3¾ to 4c.; half-cases, 4 to 4½c.; new evaporated apples, 7 to 7½c.; dried apples, 5 to 6c.; dates, 4½ to 5c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; clean currants, bulk 5 to 6½c.; 1-lb. cartoons, 7 to 7½c.; Canadian onions, $2 to $2.25 per bbl.; cocoanuts, $4 to $4.50 per 100; citron, 15 to 16c.; orange, 13 to 14c.; lemon, 12 to 13c.; Valencia layers, 6 to 6½c.

DAIRY PRODUCE—Movement during the week has been light. There is a dull feeling in butter. Stocks of medium grade are large, while for best there is a good business. Prices keep low. Creamery, both tubs and prints, is below last year's prices. In eggs there is slow sale, though fresh laid are being held at good figures. Case eggs are not much wanted. Cheese, though there are not large stocks, and but little through the country, does not gain strength, and demand is not large. We quote: Cheese, 8½ to 9c.; butter, 17 to 18c.; eggs, 17 to 19c.; fresh creamery prints, 23 to 24c.; tubs, 21 to 22c.

MOLASSES—Some Barbadoes which arrived by last steamer is not desirable stock. The stock of good quality here is light, but prices keep low. There are but few small packages, the principal thing being New Orleans, which, giving good satisfaction, finds steady demand. This is the first season it has been imported here. The trade are well satisfied with it. The demand for syrup continues good. We quote: Barbadoes, 30 to 33c.; St. Croix, 30 to 32c.; Porto Rico, 34 to 36c.; syrup, 35 to 38c.; Trinidad, 32 to 33c.; New Orleans, bbls., 35 to 36c.

SUGAR—There is but a fair movement at firm prices. We quote: Granulated, 4½ to 4⅝c.; yellow, 3½ to 3¾c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

FISH—The mild weather has much disappointed the trade, as it has prevented any movement in frozen fish, for which at this season there is always good demand. Two small cargoes have been in for some days, but, on account of warm weather, have not been able to unload. In dry, demand is good. Pickled are quiet, while smoked are still dull at the low prices. Hake, in which a good business is done with Cuba, is very dull. No doubt the war there affects business. There are fair stocks held here of extra dry fish. There is steady demand for boneless, and in bloaters and finnan haddies a good trade is being done. There is quite a range in shad. We quote: Medium cod, $3.25 to $3.50; large, $3.65 to $3.75; small, $2.25 to $2.50; pollock, $1.50; bay herring, $1.25 to $1.30; Grand Manan, $1.30 to $1.40; ripplings, $1.65 to $1.70; wolves, $1.90 to $2; Quoddy River, $2.75 to $3; smoked, 5 to 6c.; shad, half-bbl., pickled, $4.50 to $5; Canso, $5; halfs, $2.75; Shelburne, $2.75 to $3 per bbl.

PROVISIONS—There is light movement, and values remain low, with beef market rather low again this week. Smoked, though so low, finds but little sale. There is fair movement in lard. We quote: Domestic mess pork, $14 to $14.50; American, $13.50 to $14; clear pork, $15 to $15.50; beef, $13 to $14; pure lard, 8¾ to 9c.; compound lard, 8c.; rolls, 8c.; hams, 10½ to 12c.

FLOUR FEED AND MEAL.—There is fair movement, but, like all other lines at this season, there is nothing large. Then the weak state of the market works against large business. Ontario flour is, if anything, rather lower. Manitoba shows no change. In cornmeal the demand has dropped off, though price is quoted rather easier. Oatmeal and oats show no change. Hay is still firm, and shows strength. Very few Island oats are offering. We quote: Manitoba, $4.25 to $4.50; best Ontario, $3.95 to $4.00; medium, $3.85 to $3.90; oatmeal, $3 50 to $3.60; cornmeal, $2.30 to $2.35; handpicked beans, $1.20 to $1.25; prime, $1.10 to $1.15; split peas, $3 70; pot barley, $4.10 to $4.25; hay, $12 to $12.50; oats, 34 to 36c.; middlings, $19 to $20 on track; bran, $18.; buckwheat meal, domestic, $1.25 to $1.30; western, $1.75 to $2.

ST. JOHN NOTES.

Since Nov. 1st, the creameries of P. E. I. have made 30,000 pounds of butter.

Among the receipts here this week by rail were five cars raw cotton, and three cars broom corn.

Horton Township, N.S., exported this year 200,000 bushels of apples; last year it was about 300,000.

At Sackville this season, upwards of 4,000 bushels of Nova Scotia apples were landed for there and surrounding towns.

St. John as a winter port has developed a new feature, this week upward of 100 cars

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.
C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes secured in tin.
Special Agent for the Dominion
C. E. COLSON - MONTREAL

IT WILL "Draw Trade"
If you will sell the "Celebrated" canned
GOLDEN FINNAN HADDIES
You will "Draw Trade" to your store and "Increase" your "Profits."
Only the "best" fish are packed in the cans labelled "Golden Finnan Haddies."
NORTHRUP & CO.
Packers' Agents ST. JOHN, N.B.

FISH
WITHOUT A BONE.
Ordinary Boneless Fish have some bones in them, but we now put up pure Codfish in 3-pound boxes
WITHOUT A BONE.
This is the best Fish packed in Canada, and very much superior to Fibred or Shredded Fish. . . .
JOHN SEALY - St. John, N.B.



ASK FOR
MOTT'S

Always Seasonable ✦ Always Salable



DALLEY'S ROYAL

HYGIENIC SELF-RISING FLOUR

Tea Graham Pancake
.. and ..
Buckwheat Flour

Order a case at once; one trial will convince you of the superiority of this flour.

Neat and attractive package and extra fine quality combine to make it a most valuable addition to your stock. For sale at all wholesale houses.

Manufactured by THE F. F. DALLEY CO., Ltd., Hamilton, Canada.

Only the best fruit, thoroughly cleaned and picked, is used in making

CLARK'S ENGLISH MINCE MEAT

An Article fit for a King's Table.

Every package guaranteed to be as represented.

W. CLARK - MONTREAL

Mince Meat

FINE QUALITY

In 7, 14 and 28 lb. pails. Write for quotations.

T. A. LYTLE & CO.

TORONTO

FOR PURITY

and cleanliness in packing the canned goods sold by the

"KENT"

Canning and Pickling Co. of Chatham, Ontario, are absolutely without any superior.

We can't say



TRADE MARK.

How many families throughout Canada are using our goods, but we are sure that those who are using them are amply satisfied with them. The goods are strictly pure and cannot fail to give satisfaction even to the most exacting consumer.

DELHI CANNING CO.

DELHI, ONT.

of American goods coming here for shipment. One day last week 137 manifests were entered at the Customs. This is the largest number ever entered here in one day.

St. John is to have a new wholesale drug house. The name is Canada Drug Co., Ltd.; capital, $100,000, of which $50,000 is paid up. The incorporators are: Wm. H. Murray, Samuel Hayward, James Kennedy, Charles T. Nevins and James W. Russel. These names represent some of our richest men.

C. & E. Macmichael have received some of the MacLaren Imperial cheese in the new jars. These jars are much handsomer than the ones before used. It is not necessary that the cheese should be any better.

While steamers bring coal here from Glasgow, Halifax is shipping coal to Liverpool. Similar conditions obtain in regard to lumber. A schooner is here unloading hardwood, from New York, to which port we are always sending lumber.

The regular line steamers are receiving all the freight here they can carry. There is one thing: if they are short of general cargo they can always get lumber.

The new pulp mill at Mill Cove, on the Miramichi, is to be first-class in every particular. It will use about eighty cords of wood a day.

From Mount Stewart, P. E. I., 60,000 bushels of potatoes and 20,000 bushels of oats were shipped this fall.

In connection with the article on the bark business of this province, which was in the Christmas number, it might be added that another reason why the trade is quiet is because manufacturers are moving from Massachusetts to New York and Pensylvania, where bark can be obtained, while in the former it could not. One shipper is sending forward some ten cars per day, having in hand some 10,000 cords.

Yarmouth County, N.S., did a large business in berries during the past season, shipping some 16,000 bushels of blueberries, valued at $32,000; also 4,000 bushels of strawberries and other small fruit to the value of $18,000.

A NEW INDUSTRY.

Mr. W. Munn, writes the Newfoundland correspondent of The Montreal Gazette, has been actively engaged this year in the manufacture of refined cod liver oil, and has succeeded in producing a splendid article, which competes successfully with the Norwegian oil. He employs the freezing process, which separates the stearine, and produces an article rich in medicinal properties, and much more palatable than the ordinary oil. Mr. Munn has rented large premises in St. John's, with the view of carrying on the business on an extended scale next year. Naturally, our oil is richer and finer than that of Norway, and, when manufactured on the improved plan, it will surpass the Norwegian article.

HOW IT WAS WORKED.

A DELEGATION of young men had been shown into the reception room of their employer's residence, and when his wife entered, all arose awkwardly and seemed ill at ease.

"We are employed at your husband's office," explained one of them at length.

"Indeed," she said, in some surprise. "I am very glad to see you; but to what am I indebted for this call?"

"Well," said the spokesman, plucking up a little courage, "we've been getting off at three o'clock Saturdays during the summer, and now we want to make it twelve or one o'clock if we can."

"The ball grounds are quite a distance away," put in one of the delegation.

"And we have to start early to get to the races," said another.

"Really, you must excuse me," said the mistress of the house, courteously but firmly, "I never interfere with my husband's business affairs."

"Oh, we don't want you to," protested two or three together.

"You see," said the spokesman, getting down to business again, "it's just this way: we want you to be kind and nice and pleasant to him for a few days, and then we'll go to him and ask him to—"

"Gentlemen!" she exclaimed haughtily.

"Might ask him to take you to the ball game," said one of the young men, noticing her manner.

"Or the races," added another.

"There is an inference, gentlemen—" she began, but the spokesman interrupted.

"Oh, I know all about it," he said; "I'm married myself. Things go wrong in the house, and you're tired and cross at breakfast. Then we suffer at the office. You stay up late to chaperon your daughter to a ball, and we have more trouble at the office. You're a bit cross three mornings in succession, for one reason or another, and we have a—a—terrible time at the office."

"I was discharged from an office once because my wife was cross the same morning that my boss was," exclaimed one young man. "I suppose our wives would have chatted pleasantly if they had met, but there was an explosion when we met. He was ugly about something, and I fired and he fired back. That's the way it goes now; and if you'd make it a point to be particularly agreeable and pleasant to him for—say, four days—"

"Yes, four days will do nicely," broke in the spokesman. "Then we'll go to him and everything will be all right. The fourth day you give him the best breakfast you can—everything that he likes best—and we'll get what we want in three minutes. Talk about a woman having no influence in business! Why, the humor she's in has more effect than a bank failure or a boom in trade.

She thought she ought to be angry, but instead, she laughed, agreed to the proposition, and four days later, when they waited on the head of the firm, he made the closing hour twelve o'clock, and said that never in the history of the firm had things run as satisfactorily as they had during the last four days.—Texas Siftings.

DISPLAY YOUR GOODS.

DISPLAY is a silent but very effective salesman—never absent for meals or on account of sickness, remarks The American Grocer. It adds nothing to salary account, very little to general expenses. Give display plenty of space and it will beat any other sales agent in the store. Recently the representative of a large manufacturer, upon entering a prominent retail store, noted a very fine display of their goods on the floor. He requested that it be removed and the goods exhibited upon the counters, in imposing array. This was done, and soon a customer, walking about, examined them with interest and ordered forty dollars' worth of preserves, of which there was a prominent display. Probably the customer did not have the goods purchased in mind until the eye was arrested, desire created and gratified.

We never found a grocery with too much floor area. The more that goods are spread out and displayed the more interest will be aroused with consumers to investigate and the quicker will be the demand. Piling goods several rows deep on shelves is not calculated to increase interest therein.

It is well in making a display to remember the Earl of Chesterfield's motto: "Whatever is worth doing at all is worth doing well." Let not a slight expense deter one from making an artistic display. If the establishment has no one possessed of a taste for arranging goods, then hire an expert, or else go and study displays that are effective, of which there are many.

No dry goods store or bric-a-brac shop has as varied an assortment of goods as the grocer, whose wares are of exquisite colors and lend themselves to decoration in a wonderful way. They are particularly adapted to giving the store a bright, cheerful holiday aspect that catches the eye of the passers by and sets them to advertising in a way which money cannot buy.

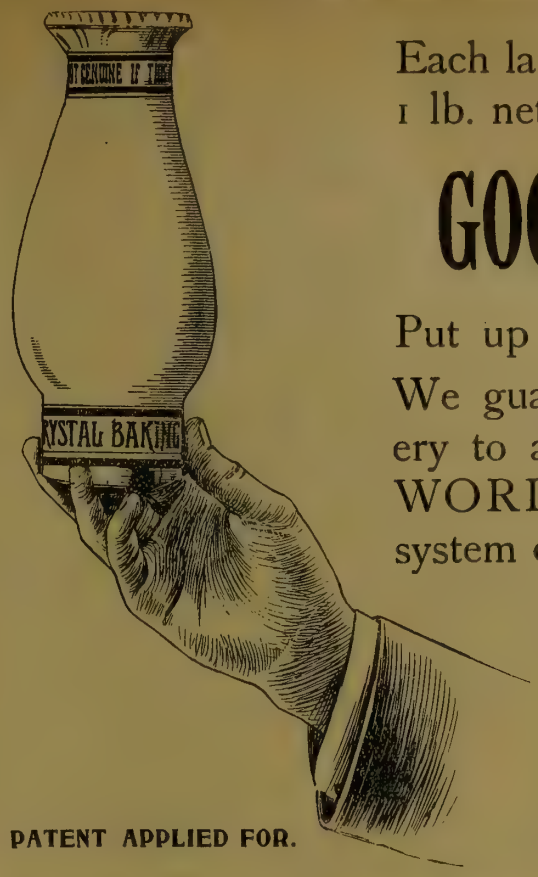
BUSINESS CHANCES

IN A CITY OF 10,000—A PORK STORE—WELL fitted up for the business; will dispose with or without fixtures; going out of the retail trade. Apply office of this paper. (3)

$3,000 WILL PURCHASE A HALF INterest in a well established manufacturing business; centrally located; an article handled by all grocers; purchaser to act as salesman. Address Box 3 GROCER. (t-f)

Chain-Lightning

is quick—perhaps quicker than the sale of Crystal Baking Powder will be—but not much. It is the fastest selling package of Baking Powder you ever handled.



PATENT APPLIED FOR.

Each lamp glass contains 1 lb. net of

GOOD BAKING POWDER

Put up 1 doz. in case.

We guarantee safe delivery to any point in the WORLD with our new system of packing.

Write us.

See our travellers.

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

THE MIND RULES THE WORLD.

THE number of inventions that are being announced, and the numerous patents that are being issued daily, should be a lesson to old as well as young to be on the alert, on the move with eyes always open and ears ever receptive to catch an idea that, by saving time or by easily and adequately supplying the wants of man, may become an article of value to the world, says New Ideas. Edison, the greatest name in practical electricity, whose inventions have made him or will make him one of the wealthiest and most widely known men in the world, says : "Never look at the clock while at work." He has often sat in his darkened laboratory while working on one of his brain creations, probably the phonograph or kinetoscope, while his whole mental being, that wonderful something to which the body is but a shell, was so absorbed, so concentrated on the one subject, that he was utterly oblivious to the passing of time, and after many hours of such application he has come back again to the world, as it were, and found that he had been sitting from early morning until far into the night without having gone outside his door. As it has been with the father of the kinetoscope, so it has been with other great inventors. Everything must give way to the mind. Mind rules the world, and he who through sheer laziness or carelessness gradually loses the power to concentrate his mind, must not expect to retain a forward position in the procession of life, but must resign himself to one of those levels which separates man from the machine. So many persons who have work to perform go about it in a slip-shod, half-hearted way, more like a horse or an automaton, than a human being; conscious of the fact that they have to put in their time doing something, say from eight o'clock in the morning until six o'clock at night, they measure work done not by results, but by ticks of the clock. No matter how humble a man's occupation be ; no matter how much drudgery he be subjected to, no matter how much there be of a tiresome sameness in his work, still if he keeps his mental machinery well oiled and always in working trim there is ever a chance for him to strike upon an idea, simple at first, but which upon materialization and application may prove a boon to his fellow-men, and also may yield a fortune to himself. It is true there are some inventions that have been stumbled upon by mere chance, but the great majority have been made by those who have had their brains in working order, and who have not permitted themselves to become walled in from the world of progress by allowing their brains to become deadened from carelessness and non-application.

SUPPORT MR. WEISMILLER.

Commercial travelers who have been up in Huron County say that there is every probability that D. Weismiller, the Conservative candidate, will be returned to the House of Commons in the election to be held there shortly.

It is to be hoped he will be successful. He will take his place in a Parliament that is decidedly weak in business representatives.

From what we all saw of him at the conference of merchants and manufacturers held in Hamilton a few years ago, he will undoubtedly be a valuable acquisition to the House.

It is to be hoped that the business men of West Huron will cast aside politics and use their best efforts to elect Mr. Weismiller.

He has been an occasional contributor to these columns, and his views on questions affecting the trade—the retail trade especially—have always been sound, and consequently have been well received by business men in every part of Canada, who will be delighted to know of his probable success.

Dinna ye hear the Slogan?

If you drink Whisky, drink

JOHN DEWAR'S SCOTCH

HONORS AWARDED

Purveyors by Royal Appointment to Her Majesty Queen Victoria. Under competition the only Scotch drawn at the Bars of the largest Caterers in the World, viz.: Spiers & Pond, Ltd. Diploma of Honor and Gold Medal, Edinburgh, 1890 (Highest Award).

Better Whisky cannot be had

MEDALS

Edinburgh	1886	Edinburgh	1890
Antwerp	1887	London	1890
Anglo-Danish	1888	Jamaica	1891
Cookery	1888	Food	1891
Brussels	1888	Tasmania	1892
London	1889	Dublin	1892
Melbourne	1889	Brussels	1893
Food (London)	1889	Chicago	1893
Sportsman	1889	Fisheries	1893
Paris	1889	Manchester	1893
Dunedin	1889	Brewers' Show, Manchester.	1894
Military	1890		

National Trades and Industrial Exhibition, 1894, etc., etc.

S. & H. HARRIS'S HOUSEHOLD REQUISITES.



Ebonite Blacking

(WATERPROOF.)

FOR BOOTS AND SHOES.

Does not Injure the Leather



Trade Mark.

Requires No . . Brushing

..ASK FOR IT..



SOLD EVERYWHERE. MANUFACTORY: LONDON, E., ENGLAND.

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy plug tobaccos duty paid. Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited. See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street Montreal

JAPAN TEAS "New Season's"

FROM 13½ CTS. UP.

Best value in Canada to-day. See our travellers or write for samples.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane Toronto.



One Tablet makes an excellent Cup of Cocoa.

BOISSELIER'S

A perfectly pure compressed . Cocoa . . . Extract

Cocagene REGISTERED

In boxes of one dozen 20-cent tubes, each tube containing 18 tablets. . . . . .

ALL LEADING GROCERS KEEP IT.



WHEN PURITY COUNTS . . .

You will be forced to buy our goods.

They have an unbroken record in all manner of tests and trials for purity and strength. The quality is unexcelled. Order a sample case at once.

Lumsden Bros., Hamilton, Canada

EWING, HERRON & CO.

Have Tons

OF CARRAWAYS

Recleaned and double sifted. Samples and quotations sent on enquiry.

Trade Mills - - Montreal

WE MAKE

FOAM YEAST

The Foam Yeast Co., Ltd.
TORONTO, CANADA.

Pure, clean, fresh, and always perfectly reliable.

Canned Goods

Full lines now in stock, including Aylmer "Canada First" and Miller's "Little Chief" brands of canned vegetables and meats.

JOHN SLOAN & CO.
45 Front St. East
TORONTO

IN STORE

Rio Coffee

Very choice selection.

LAKE HERRINGS
Special quotations for quantities.
TROUT and WHITEFISH

Warren Bros. & Boomer
WHOLESALE GROCERS
35 and 37 Front St. East, Toronto.

NOW IN STORE

Excelsior Vostizza Currants

Cases and Half-cases.

Perfecto Vostizza Currants

Cases and Half-cases.

London Layers. Black Baskets.

A full and complete stock of Christmas Fruits.

T. KINNEAR & CO.
49 Front St. E., TORONTO.

J. W. Lang & Co.

Have in stock . . .

- Martin Wagner's Pineapples eyeless and coreless "Extra."
- Martin Wagner's Pineapples eyeless and coreless "Fine."
- Curtice Bros.' "Monroe Brand" Strawberries.
- Shredded Codfish, "pkges." Very fine.

J. W. Lang & Co.
59, 61 and 63 Front Street East Toronto.

YOU MAKE

40% Profit

If you sell our soaps and they sell at sight. . . . . .

Write for prices.

P. M. LAWRASON
London, Ont.

Sugars AND Syrups

Send for samples and quotations.

PERKINS, INCE & Co.
TORONTO.

We have just received a quantity of

Blue Basket Raisins

too late for Xmas trade. Will sell at a very low price.

SMITH & KEIGHLEY
9 Front St. E. TORONTO.

TREATMENT OF DRUMMERS.

A CHICAGO firm writes a contemporary as follows regarding treatment which should be accorded traveling salesmen :

A WORD FOR THE SALESMEN.

English buyers have a very systematic method of treating with salesmen who call upon them with a view to selling a bill of goods. They set apart a certain portion of the day or the week to the reception of the traveling man, when he can show his samples and make his little speech. To further expedite matters, these buyers, as a rule, ask their visitors if they are carrying any new goods, and if so they look over the samples of such, and buy or not, as suits them. Should it happen that the drummer has nothing novel, the buyer refers to a memorandum kept for the purpose to ascertain whether a replenishment of the stock is necessary, and, if needed, orders it at once without keeping his visitor waiting for a decision, as is so often done in this country. Then, again, our English friends allow out of town salesmen to call on them outside of the hours fixed for those who can conveniently abide by the rule. When the buyer is busily engaged he will immediately inform his caller of the fact, and appoint a meeting that will cause no inconvenience to himself or loss of money or time to the drummer. Best of all, the buyer is always very punctilious in keeping such engagements, and unless something unforeseen occurs, will never disappoint the salesman or keep him waiting. Doubtless there are many buyers in this country who are equally as punctual and methodical, but, from the number of letters sent us by road men, complaining of ill-treatment at the hands of the persons in question, we cannot help but feel that there is plenty of room for improvement in this respect.

SUGGESTIONS TO CRANKY BUYERS.

Cranky buyers, as a rule, are men of very little experience outside their own office and have no road experience whatever. This class of buyers do not consider the time of a salesman worth anything, while it is equally as valuable in proportion as theirs.

Buyers who are courteous, considering a salesman's time worth something, and accord him a hearing, let it be ever so short, will seven times out of ten buy goods cheaper and better than if they allowed the salesman to hang around for hours, and sometimes days, before affording him a hearing or a chance to see him in regard to his goods.

If a salesman has a job or inside deal of any kind he will never offer it to the cranky buyer or to the one who kept him hanging around for hours. The price of goods to such buyers generally advances according to the time the salesman has been waiting for an audience. These are facts, but many buyers don't know it.

It is just as easy for a buyer to tell a salesman at 8.30 Monday morning, after an interview of five minutes, that he does not wish any of his goods, as it is to say the same thing Thursday or Friday of the same week.

By so doing he affords the salesman an opportunity to make two or three other towns, and perhaps sell many bills, thus earning his salary and at the same time making money for the house he represents.

POLITENESS.

Politeness is one of the cheapest commodities in the world, and the buyer who dispenses it with a lavish hand is always sure to make friends among salesmen who are willing to aid him in every possible way. He will also be serving the best interests of his employer, who, as our correspondent points out, is always benefitted by dealing properly with the commercial traveler. The latter is but human and should not be looked upon as an interloper in any sense of the word, "Live and let live" should be the motto of all, as each is dependent on the other. Without making mutual concessions both will be sure to lose golden opportunities that can never be recalled.

KOOTENAY PETROLEUM DEPOSITS.

ONE of the various resources of East Kootenay waiting for development, says a correspondent of a contemporary in that district, is the petroleum found in the Flathead Valley in the southeastern portion of this district. This is a section of country but little known, and which is separated from the remainder of the district by a high range of mountains. The natural outlet of the valley is down the Flathead River into Montana, and the nearest railroad is the Great Northern. Some years ago attention was called to the section through the finding of crude oil in the possession of some Stony Indians, who annually hunted in this valley, and they were induced to show some miners were they obtained the oil, which they (the Indians) were in the habit of using as a medicine for complaints of all kinds. The surface indications are good, and two different qualities of oil have been obtained. On Kishneena Creek, a short distance north of the international boundary line, a black oil, similar to the Pennsylvania and Ohio oils, is found. But, on Sage Creek, some eight miles north, there is found an oil that is nearly pure, of a light yellow color, which will burn in a lamp as it comes from the ground. Close by, there is natural gas escaping from the bedrock, which burns freely on ignition. Some of this oil sent to the Geological Museum at Ottawa, caused considerable excitement and comment, and was pronounced a fraud on account of its purity. Dr. Selwyn, the head of the Department, made a special trip to the valley, and was surprised to find the oil genuine, and also that this oil was found in the Cambrian formation, which was something unknown, as all the oil fields hitherto discovered have been in the Trenton limestone. Directly due east of Sage Creek, and on the eastern slope of the main ridge of the Rocky Mountains, in Alberta Territory, there are plenty of surface indications of crude oil. And the finding of these indications over such a large area, and in the same formation, would go to show that there is a large oil field awaiting capital to develop it.

TRADE CHAT.

I. BRICKLES, 760 Queen street east, Toronto, has disposed, by auction, of his entire stock of fruits, candies, etc., as well as fittings, including show cases, glass jars, etc.

Mr. J. C. Stockwell, Danville, Que., has sold by auction his dry goods, etc., and will only keep drugs and groceries.

Retail grocers of Newcastle, Pa., have organized an association to protect themselves from non-paying debtors, and any person who trusts a blacklisted person will be fined $10.

The warehouse of the pottery works of Mr. F. S. Glass, of Pottersburg, near London, was totally destroyed by fire Saturday morning. The contents were also ruined. The building was valued at from $12,000 to to $13,000, and the stock at from $8,000 to $9,000. The building and contents were partially insured.

A number of the members of the Woodstock Fishing Club visited the preserve this week, and report that the trout in the breeding ponds are thriving.

Max. Wolfe, at London, has been fined $20 for an infringement of the Transient Traders' Act, he having opened up in the Forest City for the purpose of doing a fur trade during the holiday season.

In some parts of Ontario ploughing was in progress during Christmas week, which is most unusual.

The Department of Customs has refused the application of the proprietors of the Silver Creek trout ponds, Toronto, for free admission of speckled trout ova from the United States.

Mr. J. Dunfee reports that the demand for groceries, confectionery and fruits during the Christmas holidays at his store was about double what it was last year. They had to work late every night getting goods ready for the following day.—Guide, Port Hope.

The cheese buyers of Western Ontario have decided that in future all cheese will be purchased on the following condition as to weight : "That all cheese shall weigh at the time of delivery at the railway station or other point of delivery up beam at half a pound per box more than the weight marked on the box, and that no fractions of a pound shall be marked on the box."

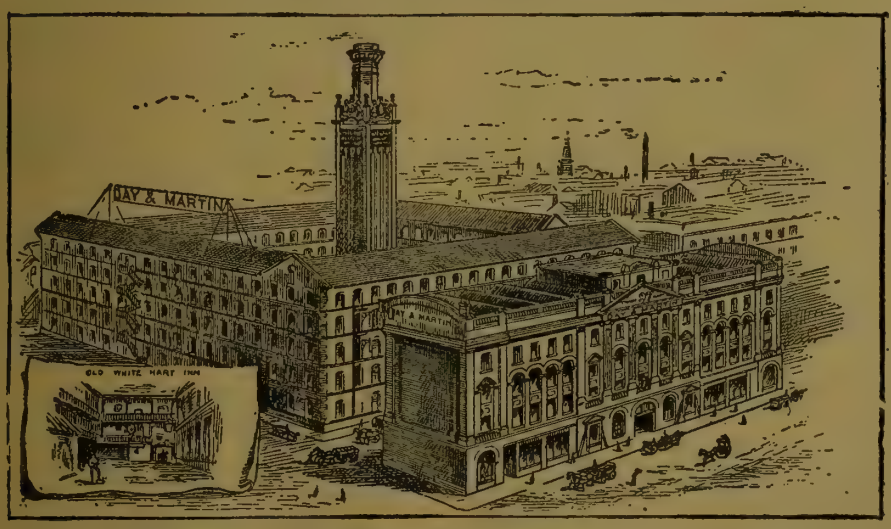
WE WANT YOU

To keep us in mind for 1896. We will try not to let you forget us. It will pay you to watch our space each week. Goods well bought are half sold. We are constantly advertising "snaps." Thanking you for your patronage of the past year.

LAPORTE, MARTIN & CIE.

MONTREAL

Manufacturers by appointment to Her Majesty the Queen, H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record

DAY & MARTIN'S 97

Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD. London and Liverpool

MARTIN & ROBERTSON,
Victoria and Vancouver,
for British Columbia

E. T. STURDEE, St. John, N.B., for Maritime Provinces.
CHAS. GYDE, Montreal, for Ontario and Quebec.
TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

TAKE THEM ON

and they will make a

TRADE FOR YOU!!

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

Spring Picked ! ! !
Skilfully Blended ! !
Attractively Packed !



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

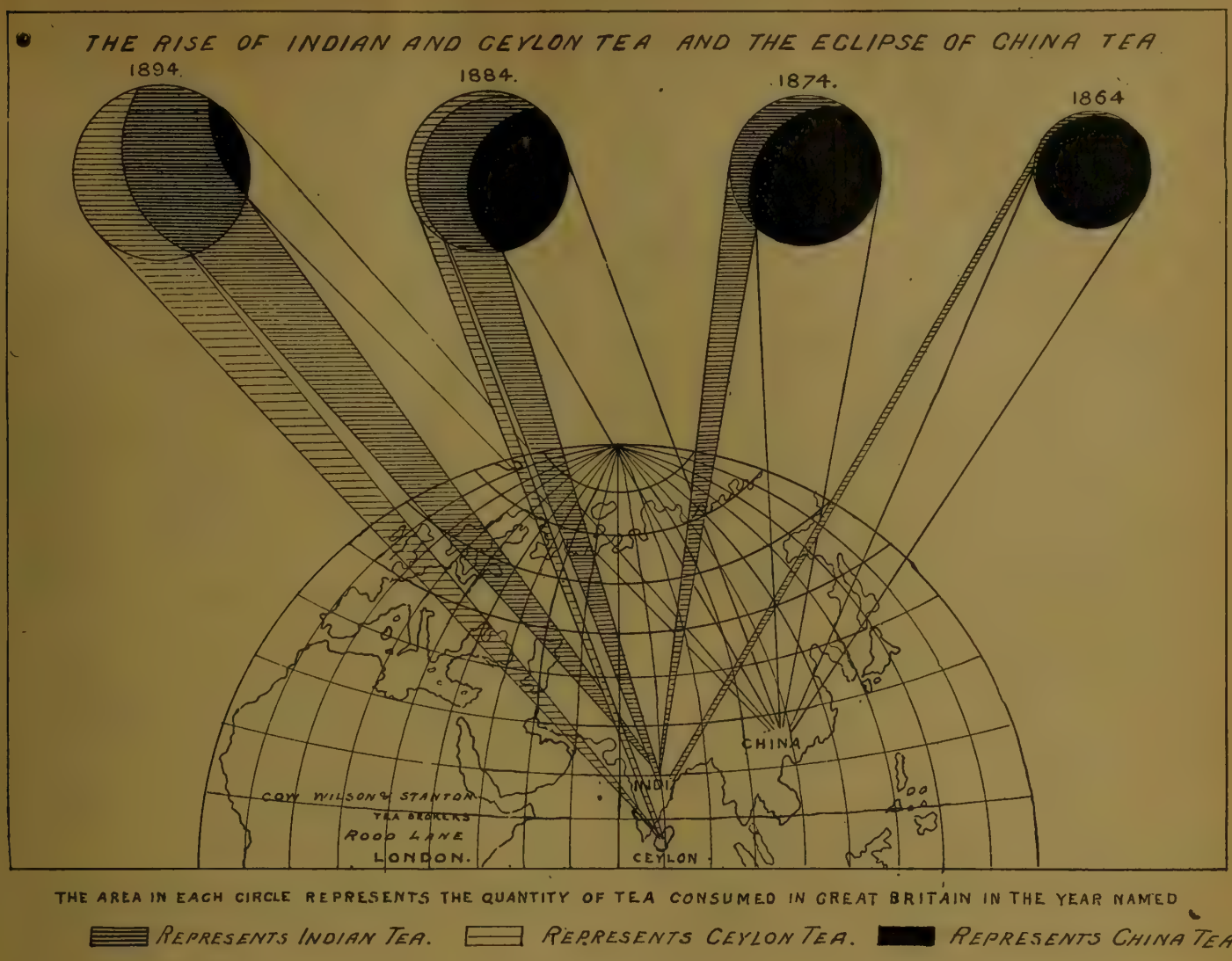
PUREST & BEST

Windsor Fine Salt

In Barrels, 200lb. Sacks and 50lb. Sacks is shipped in car lots to all parts of Canada. The Salt is the finest made and the best for general farm use. Our barrels are machinery made and one end carries a neat paper label. The sacks are made of superior bleached Jute, and will stand more handling than the ordinary salt sacks. A glance at the cut will convince you that the appearance of our barrels and sacks is a great help in selling the salt. Write us or our agents for prices or samples.



The WINDSOR SALT WORKS, WINDSOR, ONT.



From One Million Pounds in 1883

To **94,000,000** Pounds in 1895

is indeed a remarkable export record. Ceylon, little Ceylon, has done this. British grown teas, made by machinery, are driving the hand-rolled teas of China out of every desirable market.

Be Wise in Time

Send to your wholesale dealer for a package of

CEYLON TEA

JAPAN TEA PLANTATIONS.

THE tea production of Japan, writes Y. Obayashi, of Tokyo, in American Grocer, amounts to 62,836,892 pounds, and this tea is grown on plantations scattered within the limit of 31 deg. 20 min. to 41 deg. 30 min. N. lat., namely, from Chiran of Kagoshima to Matsumaye of Hokkaido Though young buds can be plucked from the tea tree in the cold region as far as Hokkaido, yet it is an evidence of unnatural growth. The true limit of mercantile tree production may probably be 36 deg. 30 min. (the upper part of Ibaraki prefecture). In the upper region, or above 36 deg. 30 min., there are very few plantations, which only supply the local consumption and produce 2,047,486 pounds, or 3 per cent. of the entire production of Japan tea. In the middle part of the island there are three or four tea districts, of which the Uji region is the widest and most famous. Next to Uji is the Shidzuoka district, and next to that is the Sayama tract. In the Uji region there are Kyoto, Shiza, Nara and Miye, prefectures of large production. In the southern part there are found in abundant profusion wild tea bushes among the hills or forests. For those who would be more conversant in regard to the Japan tea districts I have grouped the tea districts according to latitude, as shown in the following table :

Plantations—	Production, lbs.	Per cent.
Above 36 d. 30 m. N. lat	2,047,486	3.2
Above 35 d. 20 m. N. lat	5,677,250	9.3
Above 34 d. 0 m. N. lat	41,529,153	16.0
Above 33 d. 0 m. N. lat	8,084,387	12.8
Above 31 d. 20 m. N. lat	5,498,616	8.7

According to this classification the Sayama tea belongs to the second group, and in the third there are Shidzuoka and Uji.

It is well known that the crop of tea per acre is very heavy, though the climate is colder than the regions of China or India. Every farmer knows how to cultivate tea with the aid of manure, but does not know how to get the best results without the manure. Every tea man knows that the tea leaves picked from the manured trees are rich in aroma and taste, but does not know how to produce fine tea from unmanured plantations. From a single acre there is sometimes obtained a crop of 2,083 pounds. The yield of the May and summer crops frequently amounts to 1,000 pounds in Shidzuoka, Uji, Miye, Sayama, etc. But as to the average it is far below, as shown in the following table :

	Tea Acreage.	Pounds per acre.
1	11,650	175
2	28.110	202
3	76,436	542
4	21,953	368
5	11,300	487
Average		417

I cannot but feel very sorry that your countrymen serve only inferior variety and cannot use the finest tea of Japan such as Japanese gentlemen consume. The American Consul at Amoy, about 1892, said that among Formosa Oolongs there is found tea of very high value, and also in Japan, where a pound of Gyokuro costing above $10 may be bought in the large cities of the empire.

The "GENUINE"



Is a Chimney full of quality
See our Registered Trade Mark on each one.

Heat will not break it

Full Lead Flint-Wrapped and Labelled

Do not buy any so-called Flint Chimney, but insist on having the GENUINE

GOWANS, KENT & CO., Toronto

NOVA SCOTIA **FIBRED CODFISH**

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

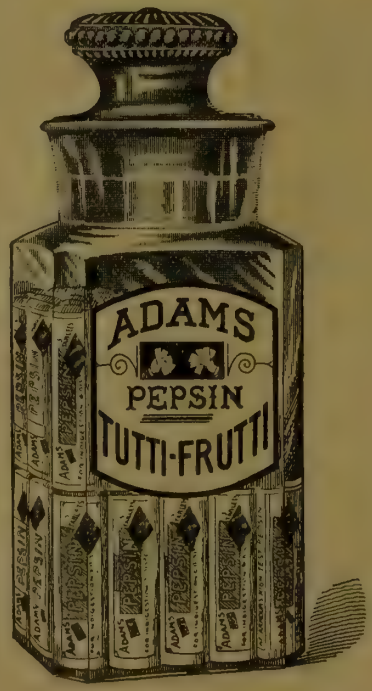
NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade **YARMOUTH, NOVA SCOTIA**



Free . . .

a handsome Glass Jar with . . .

Tutti Frutti

Get one from your wholesaler. Send postal to us for elegant signs to decorate your window.

ADAMS & SONS CO.

11 & 13 Jarvis Street, Toronto

PILKINGTON'S POWDERED PERFUMED LYE

"BELL BRAND" in 1-lb. tins.

Dillon & Co.'s Baking Soda

"BELL BRAND" in 1-lb. packages.

Ask your wholesale grocer for them.



Champion Fire and Burglar-Proof Safes . .

Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.

S.S. KIMBALL
577 Craig St., **Montreal, P.Q.**

STOP SELLING STARCH

to your customers when they want Tapioca. The majority of so-called Pearl Tapiocas contain as much potato starch as Tapioca. They all take a worrying long time to cook. Instantaneous Tapioca cooks in fifteen minutes, and makes

Delightfully Dainty Dishes

for the sick, nourishing and non-irritating food for children, and scores of desserts for the busy housewife. Have it on hand the next time she calls. It makes customers and pleases everybody.

HOWE, McINTYRE CO.
Sole Agents **MONTREAL**

A GOOD RESOLUTION

FOR

A.D. MDCCCXCVI

Capture coffee trade by using only that . . . . .

"MOST EXCELLENT"



WITCHKLOTH

The latest and best for cleaning Gold, Silver, Brass, Nickel, Copper, Bicycles, etc. **Retails at 15c.** Send small sample order.

Sole Agency for Canada

TEMPLE BUILDING, 113a, MONTREAL

New York Fancy Brand. Have a good light. Use

PRATTS ASTRAL
BEST BURNING OIL IN THE WORLD.
LIVE DEALERS SELL IT.
NO SMOKE, NO SMELL, WHITE LIGHT,
SAMUEL ROGERS & CO. TORONTO.

Every Oil known to trade and industry—wholesale.

BROWN & POLSON'S CORN FLOUR

DISTINGUISHED FOR PURITY, STRENGTH, AND FLAVOUR.

EXCELLENT FOR CHILDREN AND INVALIDS, PREPARED WITH MILK. MAKES DAINTY DISHES FOR BREAKFAST, DINNER, AND SUPPER.

NO PACKET GENUINE WITHOUT THESE SIGNATURES— *John Brown* *John Polson*

For sale by all the leading grocers Write for samples and quotations.

Sole Agent for Canada, JNO. A. ROBERTSON, Board of Trade Building, Montreal.

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. **OFFICE, Vancouver, B.C.**

Batty's

Nabob Pickles

AND

Nabob Sauce

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . **EIGHT PRIZE MEDALS**

Canadian Agents

J. A. Gordon & Co., = = Montreal

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

JOHN BURKE, general merchant, Thornton, has assigned to H. C. Boomer, of Toronto.

Samuel Dickson, general merchant, Innisfail, has assigned.

Geo. Lambert, general merchant, Bedford, Que., has assigned.

R. Racicot, general merchant, Windsor Mills, Que., has assigned.

Jos. Schaffer, jr., general merchant, Paris, has assigned to R. C. Teggart.

A. Paxton & Co., produce, Toronto, have assigned to Henry Barber & Co.

C. C. Chauvin, grocer and butcher, Windsor, has assigned to Robert Pinchin.

C. A. Chouillou, importer of wines, etc., Montreal, is offering to compromise.

A. B. Valiquette, grocer, Montreal, has compromised at 60c. on the dollar (cash).

The affairs of Hunt, Barnes & Co., fish and oysters, Montreal, are being investigated.

Wm. Hutcheson, grocer, 60 Gerrard street east, Toronto, has assigned to E. R. C. Clarkson.

F. H. Martelock, grocer, etc., Ottawa, has left the city and the sheriff is in possession of his store.

J. O. Fournelle, leather and shoes, St. Jerome, Que., has compromised at 60c. on the dollar (cash).

R. K. Jost, boots and shoes, Charlottetown, P.E.I., is offering to compromise at 50c. on the dollar.

A meeting of the creditors of Remi Racicot, general merchant, Windsor Mills, Que., is to be held Jan. 4.

A settlement at the rate of 80c. on the dollar is being carried through in the matter of Thos. Mailhot, Stanfold, Que.

A meeting of the creditors of Milburn & Co., grocers and crockery merchants, of Stratford, will be held in Assignee Tew's office on January 7.

R. Fisher, of Hagersville, has assigned to Richard Tew. Toronto houses are interested in the estate. The liabilities are estimated at from $8,000 to $9,000.

At a meeting of the creditors of Cross Bros., of Drayton, general merchants, held in Assignee W. A. Campbell's office, the statement showed that the liabilities are $6 900 and the assets $6,100, made up of $1,200 equity on the farm, $2,900 stock, and $2,000 book debts. The stock will be sold to-day. The firm did not make an assignment, but the stock is being sold for the benefit of the creditors.

CHANGES.

Geo. R. Brown, hotel, Belleville, has sold out to Geo. E. Cox.

Paul Campbell has retired from the firm of John Macdonald & Co., Toronto, and Duncan M. and A. N. Macdonald have been admitted.

J. A. Taylor, grocer, Hensall, has sold out to J. W. Broderick.

W. N. May is commencing business in Port Stanley as a grocer.

A new grocery store has been started in Montreal by G. T. Vincent.

Epstein, Tormey & Co., general merchants, Trail Creek, B.C., are selling out.

A. F. Baile has been registered proprietor of the produce firm of Campbell & Baile, Montreal.

Mary Therien has been registered proprietress of the general store of T. Rogers & Co., St. Agapit, Que.

R. Gagnon & Co. is the name of a new firm of general merchants which have opened up in Tring Station, Que.

Fred. B. Smith, grocer, 99 Queen street west, Toronto (W. M. Milligan's old stand), has closed up and is going out of business.

SALES MADE AND PENDING.

The stock of T. Jauy, grocer, Montreal, has been sold at 54c. on the dollar.

The assets of L. Weinstein & Co., general merchants, St. Jovite, Que., are to be sold.

The stock of A. Laferte, general merchant, St. Bonaventure, Que., has been sold at 50c. on the dollar.

The stock of Ed. Julien, boot and shoe manufacturer, Hedleyville, Que., has been sold at 70¼c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

R. H. Staples, general merchant, Carman, Man., has admitted Mr. Carthew; style, Staples & Carthew.

Lyman, Sons & Co., wholesale druggists, Montreal, have dissolved. Henry Miles has retired, and business will be carried on by remaining partners under the old firm name.

FIRES.

Huston & Co., general merchants, Glencoe, have been burned out.

W. R. Armson, general merchant, Wyebridge, Ont., has been burned out.

DEATHS.

W. A. Turiff, general merchant, Alameda, N.W.T., is dead.

J. R. Marsh, general merchant, Niverville, N.W.T., is dead.

THE CUBAN SUGAR CROP.

Special correspondence of Willett & Gray, writing upon Cuban crop prospects, says: "Regarding the total amount of our crop, in view of the general situation, and after a careful examination of all the data at hand, I have come to the conclusion that 500,000 tons seems at present to be the most conservative probable out-turn to our crop of 1895 96. At the same time there is but little doubt that due to all the present evils the crop will be a late one."

DO YOU WANT A LEAD PENCIL?

If you do, send to M. Masuret & Co., London, Ont., and no doubt they will send you one that will last a year. We have no authority to ask you to write for one, but as we want our readers to get all that is going, we assume the responsibility. If you write, put the blame on us. The pencil in question is about a foot long, half an inch thick, with a brass ring on one end.

A NEW INDUSTRY.

Mr. W. Munn, writes the Newfoundland correspondent of The Montreal Gazette, has been actively engaged this year in the manufacture of refined cod liver oil, and has succeeded in producing a splendid article, which competes successfully with the Norwegian oil. He employs the freezing process, which separates the stearine, and produces an article rich in medicinal properties, and much more palatable than the ordinary oil. Mr. Munn has rented large premises in St. John's, with the view of carrying on the business on an extended scale next year. Naturally, our oil is richer and finer than that of Norway, and, when manufactured on the improved plan, it will surpass the Norwegian article.

TEA EXPORTS FROM SHANGHAI.

The exports of tea from Shanghai and Yangtsze ports for season of 1895 96 to November 30th were as follows:

	U. S. and Canada.	Great Britain.	Total.
Black.....lbs.	7,458,078	14,438,310	21,896,388
Green.....	19,124,050	5,146,320	24,270,370
Total.....	26,582,128	19,584,630	46,166,758
Last year.....	23,509,528	19,885,225	43,394,753

AND HERE'S OUR HAND.

The reason some merchants do not keep their store windows clean is probably because they are ashamed of the contents of their windows and desire to keep a veil over them.—CANADIAN GROCER.

Shake on this, brother. Some of these fellows are justified in feeling ashamed.—Grocery World.

There are no Customs Duties

That we cannot pay for you here and then have your goods distributed—repacked if required—to any part of Canada.

Write for particulars.

BLAIKLOCK BROTHERS, MONTREAL

"SILICO"

THE UP-TO-DATE

CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for $2.25.

For Sale by Grocers and Druggists.



Hot Mince Pie

"Just like mother used to make"—RICH, WHOLESOME, PURE, can be had by using **Wethey's Condensed Mince Meat.**

TO BE HAD FROM ALL WHOLESALERS.

J. H. WETHEY, *Manufacturer* **St. Catharines**

CAUSES OF FAILURE

In the Hardware Trade and How Avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely. We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit, Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays to any address on receipt of **25 cents**

HARDWARE AND METAL, Toronto

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

Salt Selling

is our business. Naturally, we wish to increase it by having your trade. The fact that our business is rapidly increasing will show you that we must be giving our customers satisfaction. We can do the same for you. When you need anything in salt, either write or call on US.

The Toronto Salt Works

128 Adelaide Street East

TORONTO

City Agents for the "WINDSOR" Salt Works.

THE . . . .

Sydenham Glass Co. of Wallaceburg

Limited

WALLACEBURG, ONT.



Manufacturers of

Prescription Ware
Flasks and Liquor Bottles
Celebrated Beaver
Fruit Jars, Jelly Jars

PRIVATE MOULDS A SPECIALTY

OILS
OVALS
SALADS
SAUCE

BOTTLES

PICKLES
PANELS
BEER and
MINERAL

We make bottles of extra weight to order. We invite inquiry relative to lettered ware and bottles from private moulds Prompt attention to orders and inquiries.
Mention this journal.

Toronto Representative: G. A. McCANN, 208 Dundas St.

Tees & Persse, Winnipeg, Agents for Manitoba and Northwest Territories.

Martin & Robertson, Vancouver and Victoria, Agents for British Columbia.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



Southwell's Jams are A 1.

Southwell's Jellies are A 1.

Southwell's Marmalades are A 1.



You cannot do better than start the year 1896 with a full line of

SOUTHWELL'S

Price List on Application.

FRANK MAGOR & CO., 16 St. John Street, MONTREAL

CURRENT MARKET QUOTATIONS

TORONTO, Jan. 2, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

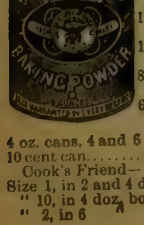
Snow Drift—

¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " "	
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16

Dominion—

¼ lb. tins, 4 doz. in case.....per doz.	1 00
½ " 3 " "	1 75
1 " 2 " "	3 00
10 lb. boxes .....per lb.	20
30 lb. pails..... "	20

PURE GOLD. per doz



5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4 oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

G. F. MARTER & SON.

Barton's Baking Powder—	per doz.
1 lb. scaler jars, 2 doz. in case.....	$ 2 25
1¼ lb. jelly jars, 2 doz. in case.....	2 25
½ lb. " 2 " "	1 25
2 lb. fancy enamelled tins, 2 doz.....	2 75
1 lb. tins, 2 doz. in case	2 00
½ lb. " 3 " "	1 20
¼ lb. " 4 " "	0 75

Gold Medal—	per lb
½ lb. paper package, 10 lb. in box	0 12
½ lb. " " " "	0 12
⅔ lb. " " " "	0 12
1 lb. " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
¼ lb. tins, 4 oz. cases.....	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'k'g Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00

Liquid.	per doz.
Pints, A (6 doz, per bbl)	$ 3 30
⅔ " B 9 " "	2 25
½ " C 15 " "	1 25

Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins.....	$ 3 75
" 2. "	5 65
" 3. "	7 85

Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles.....	1 60
3. "	1 90
4. "	2 60

Polishing Paste. (3 doz. in box)	per gross.
No. 1. In bottles	$3 75
" 2. "	5 65
" 3. "	7 85

Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90

Ivorine.	per doz.
Small. In patent stoppered bottles, sponge attached	$0 80
No. 1. "	1 35
" 2. " .....per gross.	25 00

P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10.....	8 25

P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross.
CROWN PARISIAN DRESSING.....	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	
	per gross.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 20

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots....	0 16

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	[illegible]
"Standard," select, 8, 4 strings..	[illegible]
"Standard," select 7, 4 strings..	2 75
" " 6. 3 strings..	2 60
" " 5, 3 strings..	2 40

CANNED GOODS.

	per doz.	
Apples, 3's	$0 85	$0 95
" gallons	2 00	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 95
Corn, 2's	0 75	0 95
Cherries, red pitted, 2's.....	2 00	2 25
Peas, 2's	0 90	0 95
" Sifted select	1 05	1 10
" Extra sifted	....	1 45
Pears, Bartlett, 2's.....	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 65	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard.....	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 85	0 90
" gallons.....	2 10	2 25
Raspberries, 2's	1 40	2 00
Strawberries, choice, 2's	1 90	2 40
Succotash, 2's	....	1 15
Tomatoes, 3's.....	0 80	0 95
Lobster, talls.....	1 75	2 25
" flats.....	2 30	2 60
Mackerel.....	1 10	1 20
Salmon, Sockeye, talls.....	1 35	1 40
" " flats.....	1 55	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" Exq. fine Frch, k.o.p. ⅛s	0 11	0 11½
" " " " " ¼s	0 10½	0 11
" " " " " ½s	0 18½	0 19
Sardines, other brands 9¾	11 0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 35	0 6

There is always a "best" in everything.

This time it is starch—Edwardsburg Starch. Anything we didn't know about making starch when we commenced business in 1858, we have since learned, and as we manufacture from nothing but purest selected corn we feel justified in calling our preparations "the best."

Edwardsburg Starch Co.

Cardinal, Ont.

Sardines, Amer.,	¼s		0 04½ 0 09
" " "	½s		0 09 0 11
" Mustard, ¼ size, cases			
50 tins, per 100			10 00 11 00

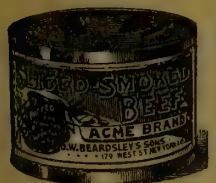
MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans		$1 40	$1 50
" " " 2 "		2 40	2 55
" " " 1 "		....	....
" " " 6 "		7 75	8 25
" " " 14 "		16 00	18 00
Minced Callops 2 "		....	2 60
" " 1 "		2 60	2 65
Lunch Tongue 1 "		3 40	3 50
" " 2 "		....	6 00
English Brawn 2 "		2 75	2 80
Camb Sausage 1 "		....	2 50
" " 2 "		....	4 00
Soups, assorted 1 "		....	1 50
" " 1 "		....	2 25
Soups and Boull. 2 "		....	1 80
" 6 "		....	4 50



Acme Sliced Beef.
No, 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz
2 doz.... 1 4





Codfish.	per doz.
Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0 75
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.

	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" " 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'s.

Chocolate—	per lb.
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz.
Royal Cocoa Essence, packages	1 40

Cocoa— EPPS'.	per lb.
Case of 112 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, " "	....
" 1 lbs. " "	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'s.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'s

Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caraccas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb	0 50
Breakfast Cocoa—	
In bxs, 12 lbs. each, ½ lb., tins.	0 49

COFFEE.

Green.

	per lb.
Mocha	0 28 0 30
Old Government Java	0 30 0 33
Rio	0 20 0 21½
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 21 0 22
Maracaibo	0 21 0 23

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	.... 0 34
Our Own "	.... 0 32
Jersey "	.... 0 30
Laguaya "	.... 0 28
Mocha and Java	.... 0 35
Old Government Java	0 30 0 32 0 36
Arabian Mocha	.... 0 35
Maracaibo	0 28 0 30
Santos	0 25 0 27

DRUGS AND CHEMICALS.

Alum	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03½
Borax	0 10 0 12
Camphor	0 80 0 85
Carbolic Acid	0 25 0 50
Castor Oil, 1 oz. bottle, p. gross	.... 4 20
" 2 " " "	.... 6 00
" 3 " " "	.... 8 40
" 4 " " "	.... 10 00
" ½ pint " "	.... 12 00
Olive Oil, ½ pts., 2 doz. to case, per case	.... 1 25
" pints, 2 doz. to case, per case	.... 2 50
Epsom Salts	0 02 0 02½
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 17 0 18
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 26 0 30
Saltpetre	0 08½ 0 09
Soda, Bicarb, per keg	2 75 2 90
Sal Soda	1 00 1 25
Madder	0 12½ ....

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz	$0 75
" " " 1, 1½ oz	1 25
" " " 2, 2 oz	1 75
" " " 3, 3 oz	2 00

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO THE QUEEN OF ENGLAND.



Over 1,000,000 Packages sold weekly

LIPTON'S
Delicious Teas

possess that most delicate flavor and exquisite aroma peculiar to the choicest growths of Ceylon and India. . . .

They are put up in one-pound and half-pound air-tight packages, and retailed at 30, 40, and 50c. per pound. Reasons why you should sell Lipton's Teas: Because everybody likes them. They have the largest sale in the world. They will increase your trade. You can buy from the following wholesale agents:

Caverhill, Hughes Co., Montreal
H. H. Brennan & Co., - Ottawa
W. G. Craig & Co., - Kingston
Balfour & Co., - - Hamilton
A. M. Smith & Co., - - London
T. Kenny & Co., - - - Sarnia

LIPTON TEA PLANTER
CEYLON

Chief Offices: City Road, London, England.
United States Offices: 80 Front St., New York.

THE BRITISH GROWN TEA

. . . TETLEY'S

Tea is admirable—In flavor it is perfect, and it is so pure.

Tetley's Tea...

LONDON, ENG., 5, 6 and 7 Fenchurch St.
MONTREAL, Headquarters for Canada, 14 Lemoine St.
TORONTO, 128 Richmond St. West.
MANITOBA, NORTHWEST TERRITORIES and BRITISH COLUMBIA, The Hudson's Bay Co.

Tetley's Teas

are not mere bulk of leaves, but

STRENGTH, PURITY AND FRAGRANCE.

Storekeepers

who cater to a country trade must keep

Salt

to suit their customers.

A MEDIUM GRAIN SALT
is what farmers require. We sell it.

The Canada Salt Association
CLINTON, ONT.

BROOMS . . .

BROOMS

OUR BRANDS:

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line. Give us a trial order.
Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS
Manufacturers. TORONTO, ONT.

CONFIDENCE

in the merits of the goods you sell is an important element of success.

JOHNSTON'S FLUID BEEF

can always be sold with the most absolute guarantee that it is the best beef preparation. We will back you up in this statement to the fullest extent.

THE JOHNSTON FLUID BEEF CO. - MONTREAL.

To Our Customers

FROM OCEAN TO OCEAN

Another year has closed, and although we are rushed with orders as we never were before, we just want to use this space in THE CANADIAN GROCER to return our sincere thanks to our numerous customers for their past support. We will try and merit your favor in the future even more than in the past, by giving you good goods and fair dealing. We wish it were possible to shake hands with you and tell you all we feel ought to be said; but as this is impossible you will be kind enough to "take the will for the deed," and believe we are sincere when we say we are grateful for your past trade and are greedy enough to look for more in the future. We wish you, one and all, a big booming trade in 1896.

Yours very truly,

HENRY C. FORTIER
CHARLES J. PETER

The Toronto Biscuit & Confectionery Co.

Crown Brand (Greig & Co.)—



1 oz. London	gross	6 00
2 " Anchor	"	12 00
1 " Flat Crown	"	10 80
2 " " "	"	18 00
2 " Square	"	21 00
2½ " Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
8 " "	"	7 00
Parisian Essence	gross	21 00
Ketchup, Fluted Bottles	gross	12 00
" Screw Top	"	21 00
" S. & L. "High Grade" per doz		3 50
Pepper Sauce, per gross		15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 [illegible]

FRUITS.

FOREIGN.

	per lb.	per lb.
Currants—Provincials, bbls	0 04	0 04¼
" ½ bbls	0 04½	0 04⅝
" Filiatras, bbls	0 04¼	0 04½
" ½ bbls	0 04½	0 04¾
" Patras, bbls	0 04½	0 05
" ½ bbls	0 04¾	0 05¼
" cases	....	0 05½
" Vostizzas, cases	0 05½	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05½
Figs—Eleme, 14 oz	0 09	0 10½
" " 10 lb	0 09½	0 12½
" " 18 lb	0 13	0 15
" " 28 lb	0 16	0 18
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 05½	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 04½	0 04⅝
" Fine, off stalk	0 05	0 05½
" Selected	0 06	0 06¼
" Layers	....	0 06½
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05½	0 06½
	per	ooz.
" Malaga—		
" London Layers	2 00	2 20
Black Baskets	2 75	3 20
Blue Baskets	3 25	3 50
" Choice Clusters	3 25	3 50
" Dehesa Clusters	4 25	4 50
" Royal Clusters	5 00	5 25
" Buckingham Clusters	....	4 50
" Non Plus Ultra Clusters	....	6 50
" Royal Windsor Clusters	....	6 50
Lemons—Messina, boxes	3 50	4 00
Malagas, half chest	5 00	6 00
" boxes	2 50	3 00
Oranges—Jamaica, fncy in bxs	5 00	5 50
" Jamaica, choice, boxes	4 75	5 00
" Cal. Navels, in boxes	4 25	5 00
" Mexican, in boxes	5 50	6 00
" Jamaica, in bbls	9 00	9 50

DOMESTIC.

Apples, dried, per lb	0 04	0 05
" evaporated	0 07	0 07½

FOOD.

	per brl.
Split Peas	$3 50
Pot Barley	3 75
Pearl Barley, XXX	6 50

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—

50 to 60 dy basis	....	2 50
40 dy	....	2 55
0 dy	....	2 60
20 16 and 12 dy	....	2 65
10 dy	....	2 70
8 and 9 dy	....	2 75
6 and 7 dy	....	2 90
5 dy	....	3 10
4 dy A P	....	3 10
3 dy A P	....	3 50
4 dy C P	....	3 00
3 dy C P	....	4 10

HORSE NAILS—
Canadian, dis. 55 per cent.

HORSE SHOES—
From Toronto, per keg 3 60

SCREWS—Wood—
Flat-head iron, 80 p. c. dis.
Round-head iron, 75 p. c. dis.
Flat-head brass, 77½ p. c. dis.
Round-head brass, 72½ p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 15
2nd " (20 to 40 inches)	1 30
3rd " (50 to 60 inches)	2 90
4th " (51 to 60 inches)	3 20
5th " (61 to 70 inches)	3 50

ROPE—

Manilla	0 09¼	0 09½
Sisal	0 07	0 07½

AXES—

Per box	6 00	12 00

SHOT—
Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap	0 04¾	0 05
Screw, hook and strap	0 03¾	0 04

WHITE LEAD—Pure Association guarantee, ground in oil.

	per lb.
25 lb. irons	0 04¾
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04

TURPENTINE—
Selected packages, per gal. 0 39 0 41

LINSEED OIL—

Raw, per gal	....	0 58
Boiled, "	....	0 61

GLUE—

Common per lb	0 07¾	0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant " "	2 00
Other Jams " "	1 55 1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

KNOX'S GELATINE.

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross	9 00
Small Med. "	7 80
Medium "	10 80
Large "	12 00
Spoon "	18 00
Mug "	16 20
Tumbler "	12 00
Cream Jug "	21 00

RICE, ETC

	per lb.	per lb.
Rice—		
Standard "B"	0 03½	0 03¾
Patna	.....	0 04¾
Japan	.....	0 05
Imperial Seeta	.....	0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½
Goathead (finest imported)	.....	0 06½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes and fancy packages	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 07¼
Canada Pure Corn	0 06¾
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs	0 07
6 lb. solid enamelled canisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06¾
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 07¼

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 0 08¼
	6-lb. boxes, sliding covers
	(12-lb. boxes each crate. 0 08¾
PURE—12-lb. boxes	0 07¼
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages 0 07¾

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles 0 06¼
STARCH IN BARRELS	Silver Gloss 0 07¾
	Pure 0 06¾

BROWN & POLSON'S CORNFLOUR.

1-lb packages	0 07
40-lb boxes	2 80

SUGAR.

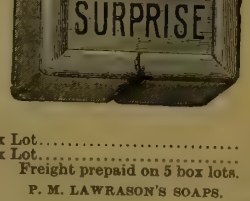
	c.	per lb.
Granulated	0 04⅝	0 04½
Paris Lump. bbls. and 100-lb. boxes	.....	0 05⅝
" in 50 lb. boxes	.....	0 05½
Extra Ground, bbls. Icing	0 05⅝	0 05¾
Powdered, bbls	0 05	0 05¼
Extra bright refined	3 75	3 85
Bright Yellow	3 40	0 03½
Medium Yellow	3 30	0 03⅜
Dark Yellow	0 03⅛	0 03⅜
Raw Demerara	0 03½	0 03⅜

SYRUPS AND MOLASSES.

SYRUPS.	per gallon. bbls.	½ bbls.
Dark	0 30	0 33
Medium	0 33	0 38
Bright	0 38	0 43
Redpath's Honey		0 40
" 2 gal. pails	1 10	1 15
" 3 gal. pails	1 45	1 50

SOAP.

Babbitt's "1776" Soap Powder $3 50



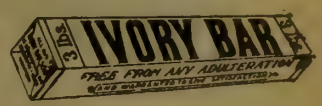
1 Box Lot	5 00
5 Box Lot	4 90

Freight prepaid on 5 box lots.

P. M. LAWRASON'S SOAPS.

	per box
Wonderful, 100 bars	$4 00
Supreme, 100 bars	3 60
Our Own Electric, 100 bars	2 00
Sunflower, 100 bars	2 00

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
3 lbs. and 2 6-16 lbs., 60 bars in box	$3 30
13¼ oz. and 1 lb., 60 bars in box	3 30
12 oz. cakes, 100 cakes in box	4 00

1896 MOTTO

MAKE MONEY

BY

SELLING **BRANTFORD STARCH**

10 oz. cakes, 100 cakes in box 3 60
Twin cake, 11 ¼ oz., 100 cakes in box 3 85

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	$3 00
Silver Star, 100 bars, 12 oz., per box	4 00
Royal City, 3-lb. bar, per lb	0 05
Peerless, 2½-lb. bar	0 04¾
Genuine Electric, 72 bars, per box	2 50

TEAS.

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14
PING SUEYS.		
Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19
JAPAN.		
Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

"SALADA" CEYLON.

	per lb.
Green label, retailed at 30c	0 22
Blue " " 40c	0 30
Red " " 50c	0 36
Gold " " 60c	0 44

Terms, 30 days net.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48
Bright Smoking Plug Myrtle, T. & B., 3's	0 60
Lily, 7's	0 47
Diamond Solace, 12's	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
¼-lb. plug, 6-lb. boxes	0 70
oz. plug, 5-lb. boxes	0 70

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—	
Theo, 1-6, 5 lb. box	0 20
Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5 lb. box	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 50
Marquise cigarettes, Canadian	7 00
Imperial " "	3 50

Plug tobaccos (sweet chewing)—	
Navy, in caddies	0 35
Navy, plug mark	0 33 0 35
Honey, boxes and caddies	0 43
Spun roll chewing, boxes	0 55

Plug smoking (with or without tags)—	per lb.
Black Crown smoking, in caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

Cigars.

S. DAVIS SONS, MONTREAL.

Sizes.	Per M.
Madre E Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

Cigarettes—	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

Cut Tobaccos—	per lb.
Puritan, 10ths, 5-lb. boxes	0 70
Old Chum, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes	0 73

Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes	0 83
Puritan, 1-10 5-lb. boxes	0 83
Athlete, per lb	1 15

Plug Tobaccos—	
Old Chum, plug, 4s, Solace, 16 lbs.	0 68
" " " 8s, " 16	0 68
" " " 8s, R. & R. 13½	0 68
" " chew 7s, R. & R. 14½	0 58
" " " 7s, Solace, 14½	0 58
" " " 8s, R. & R. 16	0 58
" " " 8s, Solace, 15	0 58
O. V. " plug 8s, Twist, 16	0 58
O. V. " " 3s, Solace, 17½	0 58
O. V. " " 1s. " 17	0 55½
Derby " 12s, " 17½	0 51
Derby " 7s, " 17	0 51
Athlete " 5s, Twist	0 74

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 60
" 3 " " " "	1 65
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1
Tubs, No 0	9
" 1	7 50
" 2	6 50
" 3	5 50
Washboards, Globe	1 90 2 00
" Water Witch	1 40
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

THE E. B. EDDY CO.

Washboards, Planet	1 60
" Waverly	1 50
" XX	1 40
" X	1 25
" Electric Duplex	2 25
" Special Globe	
Mops and Handles, combined	1 25
Butter Tubs	1 60 3 60
Butter Bowls, crates assort'd	3 60

Matches—	
Steamship (10 gross in case).	
Single case and under 5 cases	3 10
5 cases, freight allowed	3 10

Matches—	Per Case. 5-Case Lots,	Single Case
Parlor	$1 70	$1 75
Red Parlor	1 70	1 75
Telephone	3 10	3 30
Telegraph	3 30	3 50
Safety	4 00	4 20
French	3 00	3 10
Favorite	2 25	2 35
Flamers	2 20	2 40

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

25 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL



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EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.

Walter Baker & Co. Limited,



The Largest Manufacturers of

PURE, HIGH GRADE

Cocoas and Chocolates

on this continent, have received

HIGHEST AWARDS

from the great

INDUSTRIAL and FOOD

EXPOSITIONS

In Europe and America.

CAUTION: In view of the many imitations of the labels and wrappers on our goods, consumers should make sure that our place of manufacture, namely, **Dorchester, Mass.,** is printed on each package.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & CO. LTD.
DORCHESTER, MASS.

What a trial will do.

It will transform incredulity into enthusiasm. It will turn cautious samplers into liberal buyers. Hundreds of dealers who "shied" at **B.F.P. Cough Drops** before they knew them, are now the most enthusiastic patrons we have. Perhaps you are one of the few who have not yet made a trial? Better drop us a line now while you think of it.

TORONTO BISCUIT & CONFECTIONERY CO. - - - TORONTO

B.F.P. Cough Drops

LEA AND PERRINS'

Observe that the SIGNATURE *Lea & Perrins* Is now printed in blue ink diagonally across the OUTSIDE WRAPPER

Of every Bottle of the ORIGINAL ... WORCESTERSHIRE **SAUCE.**

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally.

RETAIL EVERYWHERE.

AGENTS—J. M. Douglas & Co., and Urquhart & Co. Montreal

CHARLES F. CLARK, PRESIDENT. EDW. F. RANDOLPH TREASURER.

ESTABLISHED 1849.

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MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES **36 Front St. East and 27 Wellington St. East.**

THOS. C. IRVING, Superintendent.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

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D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

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The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street

MONTREAL

THE CANADIAN GROCER

VOL. X TORONTO AND MONTREAL, JANUARY 10, 1896. No. 2

COLMAN'S MUSTARD

BEST ON EARTH

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.

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ENGLISH BISCUITS

The Largest Biscuit Manufacturers in the World

Address, Huntley & Palmers, READING, or 162 Fenchurch St., LONDON, E.C. } ENGLAND

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Purveyors by special appointment to Her Majesty

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Empress of India.

Purveyors by special appointment to H.R.H. the

PRINCE OF WALES

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MACONOCHIE BROTHERS

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Manufacturers of First Quality

Potted Meats
Fish Delicacies
Jelly Squares
Pickles
Sauces
Vinegars
.... Etc.





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The World Produces

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Agents for British Columbia :

MESSRS. MARTIN & ROBERTSON,
Vancouver and Victoria

Standard Goods THE Best to Handle

FRY'S ...USE... FRY'S

Pure Concentrated Cocoa

Pure Chocolate

Vanilla and de Sante Chocolate

Caracas Chocolate



Homeopathic Cocoa

Diamond Chocolate

Monogram Chocolate

Gold Medal Sweet Chocolate

THESE GOODS ARE SECOND TO NONE

Arthur P. Tippet & Co.

...AGENTS FOR...
Maritime Provinces, Ontario and Northwest.

FOR **PURITY**

Bi-Carbonate of Soda

TRADE MARK

FOR **STRENGTH**

This brand is always reliable. Highest test $98\frac{50}{100}\%$ pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.

"LAZENBY'S"

MULLIGATAWNY and other soup squares, CURRY POWDER and SOLIDIFIED JELLY are the goods to use this cold weather.

MONTREAL and TORONTO
A. P. TIPPET & CO.

ST. JOHN, N.B.
F. H. TIPPET & CO.

MANILLA AND BLUE AND WHITE DUPLEX

Flour Sacks

Regular sizes, 3½ to 50 lbs.
Special sizes made to order.
Printed in any number of colors.

Our patented method of undulating corrugation gives the sack an elasticity not attained in any other manner, while in quality the paper is absolutely without equal in its kind.

Our large variety of cuts and special designs enables us to produce a sack most attractive in appearance.

THE E. B. Eddy Co. LTD.

HULL, CANADA

Agents: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria; Permanent agents not yet appointed for St. John's, Nfld., Sydney and Melbourne, Australia.

Grand Mogul Tea

Black or Mixed

30c., 40c., 50c., 60c.

No competition with pedlars or department stores. No doubt as to quality and uniformity. Large profit, sure sale, certain satisfaction. We make no boasts. Quality tells. Sales doubling every three months. This is the assurance merchants like. Our latest method of advertising for 1896 will be shown you by our salesmen.

P. S.—Have you tried GRAND SULTAN COFFEE, 12 and 25 lb. tins, whole or ground. Retails 30c., 35c., 40c. Best value ever offered. . . . .

T. B. ESCOTT & CO.

Sole Agents CANADA and UNITED STATES

AT THE CLUBS IN THE HOMES

Wherever you find a taste for delicacies, there you'll find fond friends of

MacLaren's Imperial Cheese

Pronounced "perfection." The Highest Award by the epicurean taste of judges at the World's Fair, in competition with the cheese makers from every country.

All Grocers SELL IMPERIAL CHEESE in White Opal Pots.

When you have caught on

Write us

and we will give you

Pointers

How to increase your Tea Trade.



ROSE & LAFLAMME

MONTREAL

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar

with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

Do You Sell Crockery?

Then we want your business. We manufacture all kinds of Yellow, and Bristol Glazed goods, also Rockingham Ware, which we guarantee fully equal to any on the market, either of home or foreign production. Catalogues, prices or travelers' attendance, if you drop us a card.

Brantford Stoneware Mfg. Co. Ltd. - Brantford.

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S
BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery." Lancet.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto.

ROSE & LAFLAMME, Montreal.

WORKS : LONDON, W.C.

To Grocers

The season is on for **Marshall's** popular Scotch Pickled Herrings. All **principal** wholesalers carry stock. The margin of **profit** to the dealer is good. He should not be without this **leading** brand.

"CROWN"

BRAND

Marshall's Scotch Herrings

FROM THE FAMED ABERDEEN FISHERIES

In Kegs
Firkins
Half Barrels
Barrels
} FULLS and MEDIUMS

N. B.—Marshall & Co., Aberdeen, **own** their fishing fleet; pack **only** the **Finest Selected Herrings**. Every package guaranteed. Their Kippered, Fresh Herrings, Herrings in Tomato Sauce, etc., are very superior.

SOLE AGENTS:

WALTER R. WONHAM & SONS, 315 and 316 Board of Trade Building, **MONTREAL**

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

"Just for the fun of it"

is **NOT** what we advertise for.

There is pleasure and profit in handling

"REINDEER BRAND" Condensed Goods.

(MILK, COFFEES, COCOA, AND EVAPORATED CREAM.)

EVERY WHOLESALE GROCER HAS THEM IN STOCK

Try them! **They sell!**

Teas That Tickle The Throat Tremendously

TRY THEM

THE 400 SELECT
DALU-KOLA CONGOU
IMPERIAL CONGOU
RUSSIAN CONGOU

Everybody wants the best. Why not try them?

Teas That The Trade Try To Imitate

WE ARE RIGHT IN IT ON TEAS

W. H. GILLARD & CO. WHOLESALE TEAS *HAMILTON, ONT.*

JOHN MOUAT Northwest Representative WINNIPEG

Look At This

One of the leading jobbers in Toronto stated that the reason our goods took the lead, was that there was something about the **flavor** that made them so popular, and that we made our goods so attractive that his customers would not accept substitutes.



W. BOULTER & SONS

Packers of the Peerless "Lion" Brand Canned Goods.

START IN RIGHT

Here is a bright New Year to you, so grace your store with bright, up-to-date goods which sell, and give you a smart profit.

Our Demand Novelty is the talk of the trade; everybody wants one. We never mislead in anything we state. This PROVES IT. Grocers, ask your wholesaler for the quantity you require for your customers who buy our goods.

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) TORONTO AND MONTREAL, JANUARY 10, 1896 ($2.00 per Year) No. 2

DROPS FROM THE EDITOR'S PEN.

An adder, but without a sting, is he who adds up accounts in an office.

—

The trade paper is a teacher to the clerk, a guide to the buyer, and a help-meet to the seller.

—

"C" stands for Ceylon, a very good tea that is knocking Old Harry out of a tea called Chinee.

—

Everything else may be shoved into a corner, but for ability there is always room in the world.

—

A regrettable fact is it that merchants who live beyond their incomes sometimes live beyond their time.

—

Food for consolation is the thought that failures of last year can be made the foundation of success this year.

—

Dr. Jameson, of South Africa fame, is evidently a bore, but still, the Boers have nothing in common with him.

—

Men without opinions will not develop enough energy to keep themselves warm, much more set the world on fire.

—

Progressive ideas that have been conceived with the New Year should be brought forth before they become addled.

—

Merchants who are the freest in giving credit are usually the ones who most quickly bring discredit upon themselves.

—

People who are always hunting for bargains sometimes get more than they bargain for—dissatisfaction instead of satisfaction.

—

Judging from the tone of the exchanges from there, people who have gone into mining in British Columbia have not got into a hole.

—

Most of us are full of contradistinctions: we are always prospecting for low priced goods, and yet when prices are low we are as pesky as an old maid who has just made her ninty-ninth and ineffectual attempt to entrap a man.

—

Clerks should not flirt with a business which is incompatible with them. Select a business that is compatible and then marry it.

—

Thought is the germ from which business men spring. Consequently, if thought be absent the merchant proper cannot be present.

—

He who does not know at least the rudiments of the art of advertising can scarcely be said to have mastered the details of his business.

—

The voice is not the goods nor the goods the voice, but the selling of the goods often depends upon the tone, if not the quality, of the voice.

—

Failures in life are due, not so much to over-competition as to the fact that men essay to be what nature never intended they should be.

—

How can a Cabinet that requires to be "schooled" in common sense be expected to deal intelligently with the Manitoba school question?

—

No footprints in the sands of time will he leave who finds time hanging so heavily on his hands that he wastes golden moments in trying to kill it.

—

If ten per cent. of what has been lost to the country through bad roads could be collected, we could construct roads good enough for the most fastidious.

—

By three fires last year Toronto lost $2,490,000. Let us hope that the only fire that will visit the "Queen City" in this year of grace will be the fire of business enthusiasm.

—

He who declares cash down shall be his business motto will need to keep up a great deal of courage if the motto is not to be like a clock with no tick.

—

An advertisement in a bright paper reflects the common sense of the advertiser, but an advertisement on a mirror reflects the lack of sense of the advertiser.

—

A trade contemporary talks about "The Coming Department Store." I thought the department store was here. What most merchants are interested in is the going department stores.

—

The Retail Grocers' Association of Jackson, Mich., is to hold a social, and it has decided to invite the retail grocers and their ladies, the clerks and their ladies and the wholesale grocers and their ladies. It is not three of a kind, but it is a winning triumvirate all the same.

—

I suppose the retail grocers of Chicago take butchers into their association in order that they may have a competent expert carver to disjoint departmental stores and divide the trade proportionately among the legitimate merchants of the "Windy City."

—

A Chicago paper has magnified into formidable warships, that could blow United States cities sky high, Canada's three little fishery protection steamers with their crew of half a dozen men that ply the upper lakes. If there is as much exaggeration regarding what the United States would do to Canada in the event of war, small indeed must be the injury that our neighbors can do this or any other country.

—

A Toronto news company is adding a line of package tea to its wares. The tea is named "Jungle," and a good many merchants will no doubt hope that the firm will get tangled up in it. But the firm in question, knowing that tea and news are companions at the breakfast table if not in the bed, no doubt anticipate the two will pull along together very nicely. We shall see.

A BUSINESS-LIKE VIEW.

HOW much more imagination influences some men than facts do is illustrated by a couple of resolutions, one in each branch of Congress, looking to an international conference of American nations to protect each other from European aggression. All South America buys of us only about $33,000,000 worth of merchandise in a year, while the British colonies alone buy more than double that; and the entire British Empire was our customer in 1894 to the enormous extent of $520,000,000, or about an even ten million dollars a week. Commercially speaking, South America is worth nothing to us in comparison with British markets. Of course, if our national safety and our free institutions, and our liberty of conscience were at stake, we ought cheerfully to repeat the formula of Patrick Henry and demand liberty or death, regardless of business. That our liberties are in no respect endangered we shall not take the trouble of arguing; if any one is dull enough to need argument on that head he is too dull to be reached by argument. No entangling alliances with foreign nations would be so dangerous to us as alliances with countries subject to political revolutions every two or three years, and most of them heavily indebted to Europeans who will some time or other insist on benig paid. This country has never undertaken to guarantee the defence of any South American state; it has indeed distinctly refused to, and it has limited its interference with their concerns to the extent of its own interests. Three of the South American states declined four years ago our reciprocity overtures; between Chili and Peru 15 years ago we interfered just enough to make Chili dislike us, and not enough to win the affection of Peru; most of these states are military dictatorships, and their markets are markets for manufactured goods which the gentlemen now in control of the House of Representative believe we cannot produce in competition with Europe; hence their desire for higher duties.—N.Y. Journal of Commerce.

THE WESTERN RANCHES.

F. S. Stimson, manager of the North-west Cattle Co., High River, N.W.T., is in Montreal. Chatting to a Herald reporter, Mr. Stimson said that the cattle shipments from the ranches were never better than this year. Over 20,000 head were shipped from the combined ranches this season, meaning an exchange of cash to the extent of $750,000. During the past summer over 10,000 young cattle were bought in Ontario for the purpose of feeding in the ranches, and for shipment in a few years. The ranch controlled by his company extends over 7,000 acres now, while a contract for 18,000 acres additional was recently made with the Government. The great trouble was that the Government charged too much for land that could be and would be utilized for stock raising, and which was no use for anything else. The new purchase of his company was at the rate of $1.25 per acre. At $1 an acre the land will be well sold, in fact, it would pay to take 50 cents an acre, so long as thrifty settlers were attracted.

CANNED GOODS IN THE STATES.

WITH the end of the year it is not to be expected that the consuming trade would show much interest in canned goods, and the reports from all producing and distributing centres of dull trade is only what might be expected at this season. When the present season opened there was not a large carry-over in any line, with the exception of tomatoes and corn, but the exceptionally low prices quoted on these caused an enlargement of the consuming outlet, and as the 1895 pack of nearly everything was short stocks in all hands were moderate. Packers and commission men have, it is said, already disposed of the bulk of the current season's pack of nearly all descriptions of fruits and vegetables, and there seems to be no accumulation of anything in first hands, with the possible exception of corn. Stocks of all kinds have filtered out slowly through jobbing channels, but at no time has the movement been of sufficient importance to warrant more than passing notice. Very little speculative interest in any line has been apparent since early in the season, and then there was no great show of interest on the part of those who sought to make investments.

Prices throughout the year have been low, but toward the close there have been marked evidences of improvement in everything on the list. In this connection a statement showing the opening, highest and lowest prices of the year in comparison with present quotations will be interesting, and we draw upon the statistics of prices just issued by Messrs. Thos. J. Meehan & Co., of Baltimore, for the following statement of the extreme fluctuations in prices of goods packed in Baltimore. The differences noted in these figures are about the same as in other sections. The following figures represent Baltimore prices, to which freight must be added to find the equivalent in New York.

	Opening.	Highest.	Lowest.	Present.
3-lb std Y. peaches	$1 25	$1 40	$1 10	$1 20
3-lb std W. peaches	1 20	1 35	1 10	1 15
3-lb 2d Y. peaches	1 10	1 10	90	90
3-lb 2d W. peaches	1 05	1 05	85	85
Gal. apples	1 75	2 20	1 50	1 50
3-lb std Bart pears	90	1 00	85	85
3-lb std tomatoes	67½	70	55	62½
Gal. tomatoes	1 80	2 10	1 65	2 00
2-lb 2d pineapples	70	75	57½	75
2-lb ex std E. & C.	1 10	1 10	1 00	1 10
2-lb 2d marrow peas	62½	70	60	70
2-lb std marrow peas	85	90	75	80
2-lb 2d E. J. peas	65	70	62½	70
2-lb std E. J. peas	90	1 00	80	80
2-lb std corn	47½	65	42½	47½
2-lb skd corn	55	55	40	40

—N. Y. Journal of Commerce.

THE DIFFERENCE WAS MARKED.

I passed two grocery stores the other day which illustrated very pertinently the difference between the different degrees of progressiveness possessed by two grocers, remarks a writer in Grocery World. These stores were almost adjoining, there being but a few stores between. Both of them had a good display of fruit and produce about the door. There was no difference in the display. One was about as good as the other. But one display was papered all over with neat signs, telling the price of the goods, and sometimes with just a word of praise or description. Every basket or box had a sign on, and the lettering was so large that it could easily be read across the street. The whole display had a strictly live, hustling, up-to-date appearance. The other display hadn't a single sign on. As I stated, the produce itself was just as good as the other man's, but it presented an entirely different appearance. That grocer missed a splendid advertising opportunity.

AN AD. HAS MANY LIVES.

The value of an advertisement, says the Music Trade Review, no matter how old, if once it has been committed to type, is very peculiarly shown in the experience of Frank Howe, son of the late historian. For many years the historian was a resident of Cincinnati, engaged in the publishing business. He was at that time a very liberal advertiser in the newspapers of the State, and received a very large mail. Thirty years have passed since then, and yet occasionally, to this day, letters addressed to Henry Howe, at his Cincinnati street and number, are received by his son in New York, and after having been forwarded from Cincinnati. In one of these letters the writer explained that he had just come across an old paper containing an advertisement of a book in which he was interested, and wrote at a venture to see if a copy could be secured. The newspaper had been packed away in some corner and had, after long disuse, found an interested eye. This and other instances of the kind show that it is impossible to tell how and when an advertiser will get returns. It is made equally apparent that the good offices of an advertisement in a newspaper are never ended till the paper is destroyed.

CEYLON'S TEA-SEED IMPORTS.

The Ceylon Observer says that, from statistics supplied by the Collector of Customs, it appears that over half a million pounds weight of tea seed was imported into Ceylon during the two years 1893 and 1894, viz., 324,000 lbs. in 1893, valued at 129,000 rupees, and 207,000 lbs. in 1894, a value of 200,000 rupees. The amount for 1895 will be considerably less. Up to September 19 last tea-seed to the value of 36,000 rupees only had been imported into Ceylon from the several ports of India.

Cheap and Nice..

MOORPAK APRICOTS
CHOICE APRICOTS
FANCY DRIED PEACHES
PRIME DRIED PEACHES
SILVER PRUNES, (Whole) Santa Clara
SILVER PRUNES, (Pitted)
OSTRICH PRUNES, Extra Large
OSTRICH PRUNES, Medium
ITALIAN EVAPORATED CHERRIES
Fine Selection EVAPORATED APPLES

James Turner & Co., Hamilton

TEAS

We will offer during January exceptional values to clear out short lines. See our samples before buying.

BALFOUR & CO. Wholesale Grocers **Hamilton, Ont.**

THE REAL AND THE UNREAL BUSINESS PAPER.

By Nath'l C. Fowler, Jr., Doctor of Publicity, New York.

Imitation is the order of the day.

Imitators are everywhere.

The real and the unreal live side by side.

The good and the bad are neighbors.

There are trade papers which are trade papers.

There are trade papers which trade on the trade, and have nothing to trade with.

The profitable trade paper is very profitable.

First-class trade papers make money.

All first-class men are successful.

All honest men succeed.

Dishonest men try to, and sometimes do.

There are papers masquerading under the names of legitimate publications which are nothing more nor less than advertisements bound together in pamphlet form.

There are so-called trade papers which have no circulation, and which cannot get any circulation.

There are trade papers run by men who know nothing about the trnde they represent.

The popular impression that all trade papers are successful, has thrown upon the market numerous illegitimate publications which attempt to float on the water which has passed, and to sail by the wind of others.

A trade paper can be three-quarters advertising, and yet be a good trade paper.

A trade paper can be half clippings, and yet be a real trade paper.

The trade paper which is all sample copies is illegitimate—it has no right of existence.

The trade paper which is all clippings is not a real publication.

The trade paper which is all advertising cannot be classed in the first-class.

The trade paper which is a trade paper, is the paper which contains part advertising, part original matter, part clippings, and is of interest and benefit to its readers, and such a trade paper is obliged to have circulation.

The trade paper which contains nothing but puffs is not worthy of publication.

The trade paper which has all of its reading columns for sale, and which sells nearly all of its reading matter space, is worthless as an advertising medium.

The trade paper has a perfect right to print a paid notice. Every publication, excepting a few of the magazines, do that.

The trade paper can legitimately speak well of its advertisers—it ought to do that—the advertisers expect it.

The trade paper which speaks illy of those who do not advertise in its columns is a trade paper which has no standing, and which is worth little.

There are trade papers in the country which are nothing more or less than blackmailing sheets, which the Government ought not to transmit through the mails, and which are a detriment to the trade they represent, and to the honesty of the craft.

The legitimate trade paper, the trade paper of character, and the trade paper which pays the advertiser, is the trade paper which carries a large amount of advertising, for such advertising is as valuable to the reader as the reading columns themselves, for these pages of advertisements present pictures of progress, and tell buyers what the to buy as well as where to buy.

The legitimate trade paper contains a reasonable amount of reading matter, part of it original and part of it copied.

The legitimate trade paper balances its advertising with its reading matter, and its reading matter with its advertising.

It prints legitimate reading notices.

It speaks well of its advertisers, but it is not a paper of puffs—it is a paper of news and comment, simply the right combination of all that which makes up a first-class publication.

Beware of the trade paper which has a different rate for every advertiser.

Look out for the trade paper which does not stand on its own dignity and say to the advertiser, "My space is merchandise. If you want it, you must buy it as you buy your clothes or your shoes."

Look out for the trade paper which has a "Seeing-it's-you" concession for everybody.

Look out for the trade paper which puffs everybody indiscriminately.

The trade paper can be known by the quality of its representatives.

First-class advertising men work for first-class papers.

Second-class advertising men work for second-class papers.

The representative of the legitimate trade paper is a gentleman—a man worthy of your confidence—when he calls he is entitled to your consideration, and should be given an audience.

It is your business to discourage the illegitimate trade paper.

It is your business to encourage, with your money and your interest, the trade paper of character, for such a paper is as much a part of your business, and is as necessary to your business, as your desks and your counters.

UNIQUE WAY OF TAKING STOCK.

Mr. John Mouat, of Winnipeg, sends us the following: Apropos your seasonable article on "Stock-taking" in THE GROCER of 20th ult., reminds me of how an old shop keeper in a country town in Scotland took his stock and struck his balance. When the time came he started off thus:

"Noo lads, steek the door, and let's get oor stock-takin' ower before onybody comes in to bother us."

With a business-like air he began looking up the first row of shelving with the remark: "Weel, there's as muckle stock there as pay McDonald & Co.," eyeing each row of shelves in succession. "And there's as muckle there as will square Fraser & Co., and as muckle there as will stand for Cameron & Co., and they twa or three shelves there will cover the few wee accounts due and a' the rest's my ain. Noo, boys, come up and hae your supper wi' me."

If some of our merchants would even take their stock in this off-hand way, it would be much better than none at all.

TABLE JELLIES

EBENR. ROBERTS'

Unequalled for Purity and Flavor

ALL FLAVORS
Quarts, Pints and Half-Pints.

DAVIDSON & HAY, WHOLESALE GROCERS **Toronto, Ont.**

IF YOU WILL LET US

We will sell you a Flour you will be delighted with.
This is the season

. . Buckwheat Flour

is asked for.

IT IS QUALITY WE ADVERTISE

THE TILLSON COMPANY, Ltd. Tilsonburg, Ont.

We could write a book

about Salmon and Salmon Packing, but if we did you might not have time to read it. Our knowledge takes form in our goods. The best evidence of our ability to pack a first-class article is the article itself—**Flag-Ship Salmon.** Have you got it ?

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

LULU ISLAND, B.C.

TRADE CHAT.

WILLIAM THOMAS HODGENS, oil merchant, of London, Ont., was united in marriage the other day to Miss Ida Gwendolyn Owen, youngest daughter of Mr. L. Wade Owen, of the same city.

R. H. Smith, the well-known aparian, St. Thomas, has bought the grocery business at 125 Ross street, that place, lately carried on by Mr. McA. Anderson.

A general store at Brookholm, a suburb of Owen Sound, owned by Chas. Lethbridge, was destroyed by fire on the 3rd inst. Loss about $2,000 ; stock insured for $900.

Messrs. Halstead & Scott, bankers, have closed their bank in Wingham. Mr. Smith, their former agent, intends carrying on the banking business on his own responsibility.

James Proctor, one of the most popular auctioneers in the county of Perth, died in Stratford Thursday morning. He was born in Sault Ste. Marie, and was 43 years of age. He had lived in Stratford for 25 years.

Wheat is going east via the Canadian Pacific on an average of 140 cars a day. The interior elevators are being relieved and the Fort William elevators contain nearly 3,000,000 bushels.

A press despatch from Chatham on Jan. 3, says : The city is full of pork, farmers from all over this district bringing it in in immense loads. More than 2,000 carcases were delivered to-day. The price is $4.35, with an upward tendency.

The British Board of Trade returns for December show an increase in imports of £3,900.000 and an increase in exports of £1,680,000 during that month, as compared with December, 1894.

Mr. J. Brodie, proprietor of the Mapleton cheese factory, has his creamery still in operation, and is making over a thousand pounds of butter a week. It has been all contracted for, by a London firm, at 20c. per pound.—St. Thomas Times.

The City Travelers' Association of Toronto have elected the following officers : R. M. Corrie, president ; W. F. Daniels, G. B. Curran, vice-presidents ; R. W. Cherry, secretary ; James Mortimer, treasurer; J. F. Smythe, chaplain; T. Holman, marshal.

The exports from Winnipeg during the past month showed a wonderful increase over the same month in 1894. The figures are : 1894, $98,376 ; 1895, $628,989. The exportation of wheat to Duluth was the cause of the increase. Wheat, fish and furs, are the chief exports from Canada.—Free Press, Winnipeg.

Olive culture in California seems to be making great strides. It is reported that over 800,000 trees have been planted this year and that it is expected that at least a million more will be set out next year. The total area in olive orchards in California is stated to be 21,000 acres. Last year's crop was valued at $160,000.

Mr. John P. Macdonald, one of Stratford's most prominent business men, is dead, aged 68. Deceased settled in Stratford in 1876. For years he was the senior member of a big milling firm. In 1892 he became manager of the North American Mill Building Co., but he had to retire two years later on account of ill-health. Mr. Macdonald had served several times as an alderman, and had also occupied the position of president of the Board of Trade.

CLEARING HOUSE RETURNS.

The following shows the clearings for the cities in Canada for the past two years :

	1894.	1895.
Montreal	$546,600,000	$583,160,000
Toronto	279,270,739	308,636,054
Halifax	58,778,698	60 978,524
Winnipeg	50,540,647	55,873,630
Hamilton	34,307,856	34,361,139
	$969,497,940	$1,043,009,347

The grocer who does not handle B. F. P. cough drops misses making a good profit out of an easily sold article.

The Toronto Biscuit and Confectionery Co. say there has been a tremendous run on B. F. P. cough drops lately.

A Little Thought . . .

A LITTLE ACTION. It won't be hard for you to have an article of every-day use for sale that will catch and hold to your store everyone that uses it once. ***It's clean — it's perfectly pure — it's strong.*** There are three kinds of Gelatines we make. These Gelatines are in crystallized and powder form. They dissolve in a few minutes—other Gelatines take an hour.

Knox's Sparkling Calves Foot Gelatine

Makes 2 quarts of Jelly.

Knox's Crystallized Fruit Gelatine

Makes 1 quart delicious Jelly.

Knox's Acidulated Gelatine

Makes 2 quarts of Jelly.

A. E. Richards & Co., Sole Agents for Canada, ***Caledonia, Ont.***

Agents for KNOX'S EGG PRESERVER

ROBERT GREIG & CO.

456 St. Paul St. **MONTREAL**

ROWNTREE'S

Elect Cocoa

UNRIVALLED FOR PURITY AND STRENGTH. . . .

1 LB. MAKES 120 CUPS

For Druggists and Confectioners

M. A. CRAVEN & SON

YORK - ENGLAND

Fruit Drops
Lozenges
Of Finest Qualities. Cachous, etc.

McKAY'S

KOLA-CAFE

The Finest Liquid Coffee on the market.

PUT UP IN 12 OZ. BOTTLES



CARR & CO.'S ENGLISH BISCUITS

Are exported to all parts of the world.

Established 1831.

The original manufacturers of Fancy Biscuits by Machinery.

Appointed Biscuit Manufacturers to H. M. the Queen by special warrant, dated May 8th, 1841.

CARR & CO. Ltd.

CARLISLE, ENGLAND.

Agents for Canada

Robert Greig & Co., 456 St. Paul St. MONTREAL



REGISTERED

CROWN BRAND EXTRACTS

For Strength and Purity are unexcelled.

ROBERT GREIG & CO.

456 St. Paul Street

. . . MONTREAL

A FULL LINE OF FRENCH CANNED GOODS IN STOCK

FULL RANGE

FANCY GROCERIES

TABLE RAISINS

London Layers — Imperial Clusters
Fancy Clusters — London Layers
2½ " Cartoons.
Dehesa Clusters — Loose Muscatels

All varieties California Evaporated Fruits
Franco American Plum Pudding, pound tins
Glace Lemon, Orange and Citron Peels
Batger's Nonpareil and Compote Jellies
New Nuts, Tarragona S. S. Almonds
Valencia Shelled Almonds, Barcelona and
Sicily Filberts, Grenoble Walnuts.

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THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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THE PROPOSED MERCHANTS' CONVENTION.

IT is to be hoped that the different business men's associations throughout the country will second the efforts of the Retail Grocers' Association of London to hold a convention some time during the summer months.

The business men of this country are badly in need of affinity. No community of merchants needs it more.

What local associations the country can boast of are, as a rule, but poor sickly things, owing to the chronic apathy which afflicts their members. And while two associations will occasionally correspond upon some question of interest to both, yet, as a rule, the one does not half the time know whether the other is dead or alive.

The immediate result of the proposed convention may not be the creation of a provincial association. But immediate results would be obtained in the formation of acquaintanceships, the interchange of ideas regarding the actual management of business, and the interchange of ideas as to the best methods to be adopted to remedy the evils in trade, particularly those which depend on action from within and not from without.

While each business man of the country remains wrapped up in himself, or each of the few associations there are make no common cause with the others, their interests will continue to be subservient to other interests, united, but incomparably less important.

The greatest evils that menace trade to-day are created by factors within and not without. Legislation cannot remove them. But merchants themselves can if they will sink petty jealousies and act in unison.

Let the convention be held if no organic union results therefrom. Sympathies will be excited and united at any rate. The more tangible union will come by-and-bye; and the oftener there is a fraternization the sooner will the desideratum be obtained.

As things exist to-day the merchants of the country are, like the sons of Noah, trying to build a tower into which they can enter for safety from floods present and floods prospective, but their structure makes no headway because of the confusion which comes of disunion and mistrust.

GLEAM OF HOPE IN POTATOES.

WHILE the potato market continues in the same dull and unsatisfactory condition, there are not wanting those who see daylight ahead. And they are basing their expectations on their experience with the market eleven years ago.

In the spring of 1885 the conditions were even worse than they are to-day. In May of that year farmers were selling their potatoes to shippers at ten cents per bushel, and were glad to get it. The crop the preceding year had been, like it was last year, enormous. Producers could not find a market for a large proportion of their tubers, and consequently farmers' cellars became overfilled. With the outlook so unsatisfactory, farmers naturally did not give that attention to potatoes that they would have, had a fair price obtained. As a result large quantities of potatoes were spoilt during the winter, while, in addition, a great many were fed to the stock.

The result of this waste became apparent between the opening of the spring and the incoming of the new crop: what was an over-supply had become a shortage. Then prices advanced by sharp bounds until 60 to 70c. per bag represented the wholesale price. Dealers who had anticipated their wants at low prices made money that year.

The price at which potatoes are selling to-day nets the grower little if any more than ten cents per bushel. At this price the producer is naturally not disposed to concern himself much about the care of stocks that he will be compelled to carry over till next spring. Then, whether large quantities are spoilt or not, it is quite reasonable to expect that potatoes will be liberally fed to the stock this winter, especially in sections of Ontario where the hay crop was short last year.

But whether the experiences of 1885, even in a minor degree, will be repeated remains to be seen. Prices do certainly seem to be at a point where they cannot well go lower, and, consequently, it is quite natural to expect at least an improvement on the figures now obtaining.

Outside a few Early Rose potatoes no demand is looked for from the United States. This particular potato is used for seeding in the south, and, as planting begins about February or March, some enquiry on this account is in order soon.

WHY CHEESE IS HELD.

THE other week THE CANADIAN GROCER pointed out some of the reasons for the prolonged dulness in the export cheese trade. Facts that have been made public since then explain pretty plainly why the British importers wanted to keep prices down.

The estimated stocks at the two great centres of Liverpool and London on the first of the year show a shortage of 20,000 boxes and 10,000 boxes respectively.

No returns are available from the other centres, but there is good reason for believing that the supplies of cheese in Great Britain generally are considerably less than they were a year ago.

Being aware of this state of affairs, British buyers, who certainly lost heavily on their deals in 1894-95 cheese, have tried ever since the close of navigation to buy cheese in Montreal at 9c. and under. If they could have done so to any large extent they would have had a wider margin to recoup for last season's losses. The exporters in Montreal, however, did not respond very freely to their bids, and a very small quantity of cheese has been sold at Montreal since the close of navigation.

At this writing business still continues dull, and sellers in Montreal believe that their goods will be worth more money once the English demand really sets in. To be plain, they have strong reasons for their belief.

The exports from New York are some 300,000 boxes less than they were last season. Our own Canadian exports from the 1st of last May to date fall short of those for last year 50,000 boxes.

The supplies in Great Britain are less than they were a year ago, and, with excessive drouth in the Antipodes, the receipts from that quarter are expected to be very much less. In fact, it seems pretty certain that Canadian cheese will have to fill a much larger void than usual in Great Britain this spring; and, with the ruling price in Montreal 1c. below what it was a year ago, it is not surprising if holders think they will profit by holding for an advance.

FOOD FOR SATISFACTION.

There is probably no better indication of the condition or a country's trade than the character of its railway earnings. To this doctrine all leading commercial nations subscribe.

A railway depends largely for its earnings upon the trade of the locality which it traverses. When trade is bad the earnings of the railway naturally reflect the fact. Consequently, the doctrine that the earnings of the railways indicate the condition of a country's commercial health is based upon facts, not theories.

This acknowledged, it is gratifying to note that the earnings of the Canadian railways

show a satisfactory increase for the months of December and November last.

For December the earnings were 8.4 per cent. larger than for the same month in 1894, while in November they were 10.9 per cent. larger than in 1894.

These increases are all the more gratifying from the fact that they are 2 and 2.3 respectively larger than were the increases of the United States railways for the same periods.

In the trade situation in Canada there is much food for satisfaction. What we want is confidence in our country, confidence in ourselves, and courage to put our confidence into practice.

CANADA'S FOREIGN TRADE FOR 1895.

THANKS to the special meeting of the Dominion Parliament for the purpose of introducing remedial legislation regarding the Manitoba school question, the country is in possession of the Trade and Navigation Returns a month or two earlier than is wont.

It has always been a source of annoyance to newspaper men and others who are interested in dissecting the foreign trade of the country to be compelled to wait some eight, nine, and even ten, months after the close of the fiscal year, for the blue book before they could do so.

The aggregate foreign trade of the Dominion for the fiscal year ending June 30 last was $218,891,314, a decrease of $11,727,618 compared with last year.

Of the aggregate trade $113,638,380 were exports and $110,781,682 imports. Omitting the bullion and coin from both years our exports are shown to be $6,372,085 less than last year. In total imports there is a decline of $12,693,258, although in goods entered for home consumption only the decline is but $7,841,472.

The decline in the imports, while not by any means a subject for congratulation, is not a matter of great concern. During the fiscal year of 1894-5 Canada felt the effects, in a minor degree, of the depression which existed in the United States in 1893-4. Being so closely connected with her by commercial relationship it could not well be otherwise. In consequence of this merchants of all descriptions anticipated their wants to a much less extent than usual. Under such conditions imports would naturally suffer. But when we come to consider that the decline in goods entered for home consumption was in percentage about 6.2, the figures lose some of their darkness. And when we remember the decline there was in prices they actually approach a stage where congratulation is in order.

The proportion of free to dutiable goods for 1894 and 1895 respectively was 44.24 and 43.80, or .44 per cent. in favor of the former year, an insignificant amount, indeed.

A striking feature of the report is the increase in our exports to the United States. While we sent $6,671,866 worth less to Great Britain, and our shipments fell off to France, Germany, Spain, Portugal, Italy, Holland, Belgium, Newfoundland, South America, China and Japan, our sales to the United States aggregated $41,297,676, or $5,487,736 larger than a year ago. Our exports to Great Britain were $61,856,990. The imports from Great Britain for home consumption were $31,131,737, and from the United States $54,634,521. Our aggregate trade (exports and imports) with the two countries was $92,988,727 and $95,932,197.

Subjoined we give some of the principal imports and exports of interest to grocers and general merchants for the past fiscal year, together with a comparison of the same for 1894 :

IMPORTS.

Dutiable goods—	1895.	1894.
Ale, beer and porter	$126,066	$168,246
Arrowroot, biscuits, rice, macaroni, etc.	530,297	365,025
Flour and meals	187,743	252,253
Brooms and brushes	86,810	106,534
Candles	34,884	30,545
Coffee	41,279	52,689
Cotton, manufactures of	4,218,168	4,001,618
Fish and products of	398,383	465,504
Fruits and nuts, dried	855,320	904,263
" green	1,093,782	1,197,836
Hats, caps, bonnets	1,195,401	1,216,062
Oils, kerosene and products of	436,672	426,851
" all other n.e.s.	754,970	213,273
Pickles, sauces and capers	65,001	74,058
Butter, cheese, lard and meats	658,486	900,494
Salt	29,881	53,336
Seeds and roots	471,182	482,608
Soap of all kinds	206,618	163,961
Spices	127,893	149,773
Sugar of all kinds (see also free goods)	937,703	116,558
Sugar molasses	743,425	817,217
Sugar candy and confectionery	70,330	66,268
Tea (see also free)	61,327	175,998
Tobacco and manufactures of	256,444	280,311
Vegetables	210,795	233,440
Wool and manufactures of	7,952,932	9,493,629
Free goods—		
Cotton wool and cotton waste	3,507,310	2,902,816
Oil cake and meal, cottonseed cake and meal	50,096	23,567
Oil, cocoanut and palm	112,065	79,918
Coffee, green	574,023	565,005
Teas of all kinds n.e.s.	3,053,698	2,863,939

EXPORTS.

Codfish, etc	$ 3,467,061	$3,423,701
Mackerel	465,061	496,800
Halibut	102,730	60,966
Herring	479,323	486,801
Sea fish, other kinds	61,493	1,642
Oysters	1,655	....
Lobsters, fresh	306,775	258,325
" canned	1,837,676	2,102,925
Salmon, fresh	124,615	134,172
" smoked	6,913	524
" canned	2,009,413	2,386,696
" pickled	48,740	81,196
Salmon or lake trout	16,841	30,806
Fish, all other, fresh	708,188	799,548
" " pickled	7,348	6,766
Fish oil, cod, seal, whale, etc	45,468	28,838
Ashes	123,222	110,029
Furs or skins of fish or marine animals	1,163,962	1,060,172
Products of the forest	24,129,199	26,504,756
Horses	1,548,967	1,178,806
Cattle	7,121,148	6,499,717
Swine	7,562	28,608
Sheep	1,627,089	849,651
Poultry, etc	53,813	70,400
Butter	709,126	1,114,712
Cheese	15,118,894	16,267,309
Eggs	807,901	714,056
Furs, dressed	58,133	22,553
" undressed	1,584,285	1,758,890
Hides and skins, other than fur	886,926	909,806
Lard	104,563	77,173
Honey	4,232	3,874
Bacon	3,546,107	2,754,479
Beef	452,906	173,807
Hams	260,607	184,072
Mutton	5,773	6,336
Pork	67,541	50,633
Poultry and game	20,091	20,362
Tongues	11,761	2,560
Canned meats	319,868	730,744
Meats, all other, n. e. s.	70,826	50,087
Sheep pelts	83,948	5,665
Tallow	907	8,283
Wool	1,057,376	16,332
Flax seed	71,308	205
Apples, dried	205,418	91,288
" green or ripe	1,821,710	808,880
Berries of all kinds	107,825	103,240
Canned or preserved fruits	109,122	22,769
Fruits, all others, n.e.s.	147,598	136,840
Grain	11,537,433	19,063,809
Flour and meal	1,400,902	2,169,730
Hay	1,540,251	2,601,704
Hops	29,230	43,138
Malt	12,160	5,148
Maple sugar	9,040	23,844
Nuts	492	34
Seeds, clover, grass, etc	861,166	605,382
Tobacco leaf	98,610	118,383
Vegetables, canned or preserved	14,114	13,785
" potatoes	527,382	207,993
" all other vegetables	123,310	114,879
Biscuits and bread	16,423	15,672
Clothing and wearing apparel	44,694	42,191
Cottons	353,170	798,987
Drugs, chemicals and medicines	132,611	83,672
Manufactured furs	17,305	8,206
Hats and caps	3,390	2,918
Ice	4,830	3,530
Liquors	365,012	236,753
Molasses	50,803	71,270
Oil, n. e. s.	25,961	18,749
Soap	5,018	7,223
Starch	166	166
Sugar of all kinds, n. e. s.	383,137	75,322
Sugar, home syrup	674	250
Tobacco (cigars, cigarettes, snuff, stems and cuttings)	92,674	107,226
Vinegar	193	178
Woolens	94,464	47,723
Coffee	1,163	4,134
Dried fruits, n. e. s.	3,734	3,816
Rice	467	661
Rice meal	7,885	17,536
Tea	113,749	110,432

CANADIAN APPLES NET 42c.

Advices received in Toronto from Liverpool during the past few days indicate that the Canadian apples which arrived there lately have not proved satisfactory.

One exporter who sent eight cars has been notified that his consignment only netted forty two cents per barrel. He estimates his loss at $2,000.

The cause of the low prices is the quality of the fruit.

To all appearances, when shipped from here, the apples were in good condition, but it is presumed that the mild weather which was experienced before they left the country made them, in trade parlance, tender.

The result has had a depressing effect on the trade, for although the unsatisfactory conditions were confined to the cargo of one vessel, it is not known how the shipments now on the way will fare. Exporting, however, is still going on.

CODFISH AND TABLE GOODS MEN.

THE western agents of Gordon & Dilworth and J. W. Beardsley's Sons, of New York, the other day paid a brief visit to their chief, W. H. C. Burnett, room 509 Masonic Temple, Chicago. The party included: John H. Grant, St. Louis, Mo.; K. L. Perry, Cincinnati, O.; A. S. Gamblee, Denver, Col.; Geo. O. Moule, Detroit, Mich.; W. D. Brewster, Toronto, Ont.

Mr. Burnett had his time fully monopolized during their stay, but, with the assistance of John G. Baylis, Chicago selling agent, he was enabled to prevent any of them getting lost in the holiday shopping crowds, and successfully led them through the gastronomic feat of Christmas day without subsequent ill effects. "Monday," says The Chicago Grocer, "the day of their arrival, was spent in exchanging reminiscences, such as only 'Knights of the Grip' can spin. Tuesday, they were given a peep at what Chicago can do in a retail way, finishing up with a theatre party in the evening. Wednesday?—The balance of the week was given to business. Their '95 work has shown up most brilliantly and Gordon & Dilworth and J. W. Beardsley's Sons can look for big things from their western agents in '96 if courage, confidence and pluck count, for a more enthusiastic lot of salesmen never started the New Year in better trim, and even after partaking of Christmas turkey, they cry unanimously — 'there's only one shredded — that Beardsley's,' 'The only table delicacies are G. & D's.'"

A unique feature of the gathering was the fact that all the United States representatives present were Canadians, while the representative from Canada, Mr. Brewster, was an American, born and bred.

WHY DID PERRY ABSCOND?

Everybody is wondering why A. W. Perry, the Toronto retail grocer doing business in Broadview avenue, absconded.

He was doing a nice trade. Up to within a few days of his sudden departure he paid his accounts promptly, and, apparently, had at least a fair amount of capital.

When he absconded, his liabilities aggregated about $750. Against this he had stock and fixtures of $1,032 and book debts of $300. It is estimated by those who have examined the estate that when he shook the dust of Toronto off his feet he had about $200 or $300 in his pocket. "If," said one creditor, "he had first sold out his business and liquidated his liabilities, he could have taken away at least as much as he did, and, I think, a little more."

When it became known that Perry had absconded, the landlord put in the bailiff for one month's rent. Close upon bailiff number one's track was a bailiff representing one of the largest creditors. The latter, however, bought off the former and obtained possession.

The stock has since been sold, and the proceeds will be equally distributed among the creditors.

Perry is an American, but from what part of the States he came no one knows, and whither he has gone no one knows. Perry, it will be remembered, bought out Langford Bros. less than two years ago.

MAIL TRANSMISSION OF SAMPLES.

The chief post office inspector has answered a complaint made to him in regard to delay and damage occurring to samples transmitted through the posts.

He states that it is the wish of the department to afford all facilities and conveniences to the mercantile community in this connection. As to delay, he advises that the best method of avoiding it will be to mail samples some time before the close of the mail. Otherwise, as regular letters are given the preference, they may be subject to delay.

SHIPPING AT ST. JOHN, N.B.

Our St. John, N.B., correspondent writes: "The fact of the large shipments going forward from St. John, as a winter port, is still a matter of great interest to all here. The Donaldson line, which comes here without a subsidy, is well pleased with the business they are doing. The value of the cargo shipped by ss. Lake Ontario was about $95,000, fifteen of which was local freight. Large quantities of American flour, oats and corn are going forward. The shipments of live stock are very important to us, and are increasing. For that going forward by the Concordia, forty tons of hay and fifteen tons of oats were bought here. It is reported one of the Allan Line will make a trip here. There is also an effort being made toward a direct line to Porto Rico. There are now direct steamers between Halifax and Porto Rico."

CANADIAN CANNED GOODS IN LONDON.

W. Boulter & Sons, of Toronto and Picton, recently sent samples of their canned goods to the Imperial Institute, London, to be placed on exhibition there. A few days ago the firm received the following acknowledgment from the Minister of Agriculture for Ontario:

Toronto, Dec. 27, 1895.

GENTLEMEN,—In reply to yours of the 26th inst., I am directed to say that the goods you shipped for exhibition at the Imperial Institute, arrived here in good order and will be forwarded immediately. The Minister desires me to thank you for the handsome exhibit which he believes will make a very creditable display in the Ontario Section. He has given instructions to have it set up to the best possible advantage.

Your obedient servant,

WM. B. VARLEY, Minister's Secretary.

W. Boulter & Sons, 26 Bay street.

WHAT ARE PROFITS?

PERHAPS many readers are like myself—often when reading the suggestions and pointed articles by writers for Trade Magazine, say: "Well, that may suit some merchants, but it does not apply to my business," and sometimes argue that it is not practical. While this may seem to be the case at times, I am going to touch on something that in all probability will fit the case of many readers, and it makes no difference what kind of business they are engaged in. He may be a grocer or druggist, a dry goods or a hardware merchant—it matters not, it is a true bill.

Do you realize that on 25 per cent. of your goods you are making nothing? That you may be doing what you and the public generally consider a large business and still make no money?

Do you buy goods and sell them at the same price? At once you say: "What an absurdity—No!" Grant it then that you do not, and that you put, say, 25 per cent. or more profit on the goods. You seem to sell them, and yet, after all the margin of profit tacked on, your bank account does not increase.

Now, I am getting down to the point that I wish to make. Have you noticed lately or ever that a large part of your stock is only partly sold and that the balance is still on the shelves or sticking to the sides of the barrels and boxes? Well, it is. Where is the profit—on the first portion or the last? Come, let us go behind the counter and see.

How much of this or that article did you buy?

How much have you sold?

Have you as yet even got back what money you put into it?

No?

The profit is in that portion which is left, is it not?

Yes, did I hear you say? Well, yes is correct, and that's my point.

We often congratulate ourselves on doing so well, and are prompted to congratulate ourselves and say: "Well, I certainly have done well on those goods," when in real solid truth you have not your money back that was paid for them.

Maybe you are still skeptical in this regard. If you are, after finishing reading this article, take your pad and write down twenty articles and see if it is not true. How much have you that is stuck away, drying out, getting shopworn, and which, when once grayheaded, will not sell at any price?

Here are five rules that have helped me and may help you:

1. Buy sparingly of goods not well known to the consuming public.

2. Buy largely only goods that are always salable.

3. Keep seasonable goods where they can be seen and call attention to them.

4. Goods which are in season only two or three months push towards the front before the time is up—advertise them and get your money back with that 25 per cent profit.

5. Make it an object to clean up. Sell all. That's your profit.—Trade Magazine.



WE DON'T

MANUFACTURE

Dixon's Carburet of Iron Stove Polish

BUT WE SELL HUNDREDS OF GROSS.

The factory is the largest of the kind in the world. . . . .
The polish is the finest made.
For 68 years it has shone resplendent on the stoves and ranges all over North America. . . . .

If you are not selling D. C. of I. S. P. you are missing one of the good things. . . . . .
The Profit you make is 100 per cent.
We are agents for Ontario.

W. H. GILLARD & CO., WHOLESALERS ONLY, **HAMILTON, ONT.**

New Season's Teas

JOSEPH TETLEY & CO., London, Eng., specially direct your attention to the extraordinary quality of their new blends that are now being placed on the Canadian market, and invite you to apply the most stringent tests at your disposal. Comparison of leaf, style, quality, strength and character.

Useful Household Blend, purity guaranteed . . .	*18 cents*
Pure Ceylon Pekoe Blend, good liquor	*21 cents*
Strong, Brisk, Pungent Indian and Ceylon Blend . .	*22 cents*
Handsome, Tippy Indo-Ceylon, rare cup	*25 cents*
Rare, Fragrant, Golden Pekoe Blend, delightful quality	*35 cents*
Superb Blend of Choicest Indo-Ceylon, excellent value	*40 cents*

The above blends are packed in chests and half-chests containing 100 lbs. and 60 lbs. respectively.

TETLEY'S Packet Teas, Elephant Brand. New Package. Black and Green, 28c. to retail at 40c.

SAMPLES SENT ON APPLICATION

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

THE grocery trade is little if any more interesting than it was a week ago. Business is getting into a more normal condition because the travelers are again on their respective routes. But while this is so, there is nothing of a striking feature to note, like there was last week, when the excitement obtained over the sharp advance in sugar. Sugar continues firm at the recent advances, but there is no great movement, although taking the season into consideration there is a nice trade doing in this article. In canned goods there has been a little better demand for peas, but otherwise business in this line is much as before. While trade in general is light, the turn-over is fairly satisfactory for the season, and, compared with this time last year, better.

CANNED GOODS.

A little more enquiry is to be noted this week for peas. Otherwise there is no change to note. Prices on both tomatoes and peas continue strong. We quote: Tomatoes, 77½ to 85c.; corn, 75 to 85c.; peas, 90 to 95c. for ordinary; sifted, $1.25; extra sifted, $1.35; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2.00; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to 2.25; salmon, "Horseshoe," $1.35 to $1.40; "Maple Leaf," $1.35; "Lion," $1.35 to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.10 to $1.20; canned mackerel, $1.10 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1.45; 2's, $2.25 to $2.35; 6's, $7.50 to $8; 14's, $15 to $16.50.

COFFEE.

Demand continues fairly good. The New York market is unsettled for Rio growths, but the local market is unaffected. The world's visible supply of coffee for the month increased 160,000 bags, while the gain in the world's reserve for the year is 870,000 bags. We quote green in bags: Rio, 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 33 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

The demand continues light for syrups, and prices are unchanged. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

Advices received this week indicate a much stronger feeling in New Orleans molasses. Locally the situation in molasses is much about as before. We quote: New Orleans, barrels, 25 to 32c.; half-barrels, 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

SPICES.

Singapore pepper has declined another point in New York. There is no change here. Spices generally are quiet. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c; ditto, best, 28 to 30c. per lb.; allspice, 14 to 18c.

SUGAR.

The sugar market remains firm at last week's quotations. There is not a great quantity of sugar going out, but nevertheless the demand is good, considering the season. Quite a few assorted carloads have changed hands during the week. We quote: Granulated, 4½ to 4⅝c.; yellows, 3½ to 4c. for dark and extra bright respectively.

NUTS.

There is a fair after-holiday trade doing, especially in walnuts. We quote as follows: Brazil nuts, 14 to 15c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

There is a little enquiry for Ceylon and Indian teas, both at a price, and good flavoring and liquoring teas. Only a small hand-to-mouth business is being done in China teas. The situation in Japan teas remains much as before, the scarcity of low grades still being the feature of the market. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

The demand continues fairly good at firm and unchanged prices. We quote: Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5¼c.; selected, 6 to 6¼c.; layers, 6½c.

Currants are in fair demand for small sorting up lots considering that we are just out of the holiday season. We quote as follows: Provincials, 3¾ to 4c. in bbls.; Fine Filiatras, in barrels, 4¼ to 4½c.; ditto, half-barrels, 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto, extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

In prunes the demand is light at unchanged prices. We quote prunes: Bosnias, "Sphinx" brand, "A," 70-75 to lb., 9c.; "B," 80-85 to lb. 7¾c., "U," 110-115 to lb., 6½ to 6¾c.; California prunes, 40-50, 10 to 10½c. per lb.; 50-60 to box, 9½c. per lb.; 60-70 to box, 9c.; 70 80 to box, 8½c. per lb.; French, 5 to 6c.

California dried and evaporated fruits are quiet and unchanged. We quote: Apricots, 13½ to 15c.; peaches, 10½ to 12½c.; pears, 10½ to 12½c.; plums, 6½c. for unpitted, and 12½c. for pitted; nectarines, 11 to 13c.; loose muscatels, 5½ to 6½c. per lb.

Dates are firmer in the primary markets, and the New York market has responded in sympathy. Locally there is no change. It may be interesting to note that the total importations of new crop Persian dates at New York to Jan 1, amounted to 135,000 boxes, or about 12,000 boxes less than on the same date last year.

A good trade is reported in Sultana raisins for this time of the year. The idea as to price is still 5 to 5½c.

Eleme figs are quiet and unchanged. We quote: Eleme, 14 oz., 9 to 10½c.; 10 lb, 9½ to 12½c.; 12 lb., 12½c.; 28 lb, 15c

GREEN FRUIT.

The annual quiet after-holiday quietude obtains, and the market is devoid of feature, except it be that prices are lower on oranges than they were a week ago. We quote: Lemons—Messina, $2.50 to $3.50 for 360's and 300's respectively per box; Oranges—Jamaicas, $4.50; fancy, $5; California navels, $4 to $4 75; Valencias, 420's, $4 25 to $4.75; Jumbo's, 420's, $6.25 to $6.50; ditto, 714's, $5.52 to $5 75; Mexicans, $5 to $5.50 per box. Bananas, $1 25 to $1.75; cocoanuts, $3.50 to $4 a sack; apples, $1.50 to $3 a barrel; Malaga grapes, $5 to $7 per keg; domestic onions, 60 to 65c. per bag; Spanish onions, 40 to 50c. per small crate; sweet potatoes, $3 to $3.25 per bbl.; cranberries, $10 per bbl., and $3.50 per case; hickory nuts, $1.50 to $1.75 per bush.

BUTTER, CHEESE, POULTRY, EGGS.

BUTTER—Receipts of butter during the past week have been principally confined to large rolls, and the trade has been supp'ied

The Largest Sale.
The Finest Flavored.
The Best Friend of the Grocer.
The Worst Enemy of the Pedlar.

"SALADA"
CEYLON TEA

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318 St. Paul St., MONTREAL

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SURPRISE

That's the name of the Soap your customers find to be economical—to be worth its price.

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MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

by this class of goods. There is rather more coming forward than is required, and as a result prices are easier. We quote: Early summer dairy, store packed, 8 to 12c.; good to choice fresh packed, 13 to 15c.; large rolls, fresh, 13 to 15c.; dairy pound prints, 15½ to 16c. Fresh creamery—Tubs, 19½ to 20c.; do., pound prints, 21 to 22c.

CHEESE—There is a little more enquiry on export account. There is not much doing locally. We quote: Summer make, 9c.; Sept. and Oct., 9½ to 10c.

EGGS — Since the cold weather set in country receipts have fallen off, but values have not changed very much. We quote: Late gathered, 17c.; strictly new laid, 21 to 22c.; cold storage and held fresh, 14 to 15c.; pickled, 14 to 14½c.

POULTRY—The poultry market is dull and neglected except in chickens and ducks, which are scarce and wanted. We quote: Geese, 5 to 6c. per lb.; turkeys, 6 to 8c. per lb.; chickens, 25 to 50c. per pair; ducks, 40 to 75c. per pair.

COUNTRY PRODUCE.

BEANS—Trade continues quiet. Prime medium are quoted at $1 to $1.10.

DRIED APPLES—Are dull at 4c.

EVAPORATED APPLES—The situation is much as before with 6½ to 7c. the idea as to price in a jobbing way.

POTATOES—Buying has been a little brisker during the past week, but the volume of business is still of insignificant proportions. We quote 25 to 30c. per bag out of store and 20 to 25c. on track.

HONEY—A good demand is reported on country account for strained clover honey, and locally there is a fair demand for comb honey. We quote: Strained, clover, 10 to 10½c.; dark, 5c.; comb, clover, $1.90 per dozen; dark, $1.50.

PROVISIONS AND DRESSED HOGS.

There has been little or nothing doing in provisions during the past week, but prices are much as before. Dressed hogs are a little firmer, there not being so many coming forward. For select weights of 110 to 250 lbs., $4.50 to $4.55 is the idea, as to price; for weights under or above, 25c. per 100 lbs. less.

DRY SALTED MEATS—Long clear bacon, 6¼c. for carload lots, and 6½ to 6¾c. for small lots; backs, 7½c.

SMOKED MEATS — Breakfast bacon, 10c.; rolls, 7 to 7¼c.; hams, large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10c.; backs, 9 to 9½c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7 to 7¼c.; tubs, 7¼ to 8c.; pails, 7¾ to 8c.

BARREL PORK—Canadian heavy mess, $13.50; Canadian short-cut, 14 to $14.50; clear shoulder mess, $12; shoulder mess, $11.50.

FISH.

Trade has continued quiet, but an improvement is shortly anticipated. A feature of the trade this week is the arrival of a few carloads of Lake Winnipeg white fish, and they are finding a good demand at 7½ to 8c. per pound. They are choice fish. Oysters are 5 to 10c. per gallon dearer owing to the cold weather in the primary markets, and still higher values are anticipated. We quote standards at $1.30 to $1.35, and selects $1.60. Fish are quoted as follows: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, $3.25 to $3.50 per half barrel and $5.50 to $5.75 per barrel; Newfoundland herring, $2.50 per half barrel, and $4.50 to $4.75 per barrel; fresh water salt herring, $3 per barrel; blueback herring, 3c.; pike, 6 to 7c. per lb.; flitched cod, 5c.; finnan haddies, 6½c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 13 to 14c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c. Fresh Lake Erie herring, $3 per 100; whitefish, 8 to 9c.; salmon trout, 7½ to 8c.; Lake Superior whitefish, 8c.; Lake Winnipeg whitefish, 7½ to 8c.

FLOUR AND FEED.

WHEAT—The street market is easier. There have been sales of white at 70c. and red at 67c. Goose is nominal at 54c.

BARLEY—Is steady with sales at 44c.

OATS—Firm at 28½c.

FLOUR—Demand is moderate and prices steady. Transactions in straight roller are reported at $3.09 and in patents at $3.22, Toronto freights.

BREAKFAST FOODS—Business continues quiet. We quote: Oatmeal, cornmeal and pot barley from 10 to 15c. lower; Standard oatmeal and rolled oats, $3.10 to $3.20; rolled wheat, $2.10 in 100 lb. barrels; cornmeal, $2.75; split peas, $3.25; pot barley, $3.25.

DRESSED BEEF, VEAL AND MUTTON.

Cattle are much dearer. This is owing to the fact that, while the demand is good,

THE TORONTO COLD STORAGE WAREHOUSE

All information from W. H. LECKIE, Manager.

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CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

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Butter Lard Cheese
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Raspberry Jam in 1, 5 and 30 lb. Pkgs.

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Sea Food

"GEM OF THE SEA."
1 and 2 lb. Blocks.

"FAVORITE."
Pure Cod. 1 and 2 lb. Blocks.

"SATISFACTION."
Boneless Fish. 25 and 40 lb. Boxes.

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JUST RECEIVED

Evaporated Peaches
Evaporated Apricots
Evaporated Apples

PRICES LOW. STOCK FANCY.

Write us for Quotations.

CLEMES BROS., TORONTO

supplies are light, good cattle having been bought up for the holiday trade. Then the higher prices for poultry had naturally turned the attention more toward meats, all kinds of which have advanced in consequence. We quote: Beef, $4.75 to $6.75; lamb, 7 to 7½c.; mutton, 5½ to 6c.; veal, 5 to 7c.

SALT.

Business has fallen off a little during the past week, but prices remain unchanged. We quote at Toronto: In carload lots, $1 per barrel, and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Quiet and unchanged. Dealers are paying 5, 4 and 3c. respectively for Nos. 1, 2 and 3. Cured are nominal at 6¼c., trade being slow.

CALFSKINS—Are still quoted at 6½c. per lb

SHEEPSKINS—Lambskins and shearlings are still quoted at 80c.

WOOL—Dull. We quote: Fleece combing, 24c.; rejections, 17½ to 18½c.; unwashed, 13½ to 14½c.

PETROLEUM.

The demand continues fair at the recent decline in prices. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 21½c.; Pratt's Astral, 23c.

MARKET NOTES.

Oysters are 5 to 10c. per gallon dearer.

Hannah & Co., of Toronto, are shipping turnips to the Southern States.

Another shipment of new dates is reported by the Eby, Blain Co., Ltd.

Gunn, Flavelle & Co. are experiencing an increasing demand for their pickled eggs.

California Ruby prunes, from 30-40 to 80-90, are in stock with H. P. Eckardt & Co.

The Port Fish Co. are this week in receipt of a shipment of Lake Winnipeg whitefish.

Clemes Bros. are in receipt of a carload of Pattie & Lett brand of California Washington navel oranges.

The Eby, Blain Co., Ltd., report another shipment of Trenor's selected and layer Valencias.

H. P. Eckardt & Co. have the following: Lake fish, (fall catch); white fish, trout, herring.

John Sloan & Co. are this week in receipt of a shipment of Valencia raisins consisting

Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St. TORONTO.

We solicit consignments of Butter, Eggs, Cheese, Poultry and all kinds of

FARM AND DAIRY PRODUCE

Send us a trial shipment.
We handle a special line of kettle-rendered Lard.

B. T. Babbitt

1776 SOAP POWDER, AND "BEST" SOAP

New York

WM. H. DUNN, - Representative

394 St. Paul St., MONTREAL.

Rutherford, Marshall & Co.

Wholesale Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made on consignments.

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Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
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Complete Plants Erected. All work guaranteed.

COWAN'S COCOAS COFFEES CHOCOLATES AND ICINGS

are absolutely pure.
All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

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Experience

Enables me to select the finest stock—enables me to cure it in the surest and best manner.

The Finest Lard on the Market.
Write for Prices. . . .

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What We Manufacture

McLauchlan's Sodas. McLauchlan's Fine Biscuits.
McL. & S. Cough Drops in 5c. packages and bottles.
McL. & S. Fruit Tablets in 5c. packages and bottles.
McL. & S. Imperial Chocolates.

JAS. McLAUCHLAN & SONS, - - OWEN SOUND.

of 300 boxes of layers and 200 boxes of fine off-stalk.

Rutherford, Marshall & Co. report a good demand for strained honey for shipment to the country.

Dawson & Co. have in stock this week a carload each of Mexican oranges and low-priced lemons.

Half-barrels of mackerel and salmon are in store with Lucas, Steele & Bristol. They also have kitts of the former.

Molasses have advanced, but James Turner & Co. secured a nice lot on time, which they will sell at right prices.

Tea samples will be furnished by Lucas, Steele & Bristol for their January bargains on application.

T. A. Lytle & Co. are receiving from the Eastern Townships large shipments of maple syrup of a superior quality.

Lucas, Steele & Bristol are offering some special values in syrups and molasses. Their travelers have samples.

James Turner & Co. have an excellent assortment of dried fruits. See prices and samples in their travelers' hands.

H. P. Eckardt & Co. are in receipt of a shipment of California apricots and peaches in bags. "Price and quality right," they report.

The Eby, Blain Co., Ltd., have received a large shipment of Dem. Schisas fine Filiatra currants in bbls., half-bbls., cases and half-cases.

Upon receipt of a postal card W. H. Gillard & Co. will be pleased to submit samples of their standard lines of black teas to any retailer desiring same.

The Eby, Blain Co., Ltd., report the arrival of a novelty in potted meats and pastes, put up by Meyers & Co., London, Eng., in neat tins to retail at 5c.

A bargain in French imperial plums in 25 lb. boxes is being offered by W. H. Gillard & Co. The season is approaching when these will be in demand.

James Turner & Co. have a block of May picking Japan teas, which they feel assured show the best value in Canada for the money, grading from fine to choicest.

"In teas to retail at 25c. we never had such all-round values," say Lucas, Steele & Bristol. "Our blacks are particularly good in the half-dollar lines."

Dixon's Carburet of Iron Stove Polish has met with unprecedented success in the hands of W. H. Gillard & Co., which firm has made very large sales and are receiving many repeat orders.

W. H. Gillard & Co., who made the first shipment upon the opening of the T. H. & B. Railway from Hamilton to Brantford and Waterford, have received the first carload of goods from Montreal via the same line.

The price of dried beef is lower than it has ever been before, and a representative of J. W. Beardsley's Sons, in conversation with THE CANADIAN GROCER expressed the opinion that the lowest figure had been touched.

Bart. Cottam & Co., bird food manufacturers, of London, report business brisk, and the demand for Cottam's bird seed increasing, and greater for the last three months than in any corresponding three months in the last twenty years.

QUEBEC MARKETS.

MONTREAL, Jan. 9, 1896.

GROCERIES.

THE prominent feature of the grocery market this week has been the continued activity and strength in sugar. Enquiry for the staple has not been checked by the recent advance, both wholesalers and retailers showing anxiety to place orders in anticipation of future wants. The tone is firm at the advance. In other lines nothing striking has occurred. Syrups, however, are working firmer in sympathy with sugar, while tea rules quiet. Nothing is doing in a large way between houses, as jobbers are fairly well supplied, but a better enquiry from retailers is expected next week. In dried fruit the sole feature of interest here is the scarcity of 4-crown layer raisins. Receipts of new shelled walnuts have arrived and relieved the stringency on these, while there are no pure Grenoble walnuts to be had here, wants being filled with mixed. Canned goods are quiet, and an easier tendency is noted in leading lines of green fruit. The same can be said of fish.

SUGAR.

The advance in prices has not checked the demand for this staple. On the contrary, enquiry has been brisk ever since the refiners advanced their price and a large volume of business has been transacted. Refiners are not disposed to book orders any length ahead and prices have a very firm tendency. The demand from retailers is quite as brisk; in fact, buyers generally, both large and small, show a strong desire to lay in a good stock of sugar at once, or provide for future wants by placing orders for future delivery. To-day granulated is firm at 4⅝c. for the best stock from second hands in a jobbing way, though No. 2 can be had for ⅛c. less per lb. Yellows are equally firm and well enquired for at 3⅜ to 4c., as to grade.

SYRUPS.

These are dull, but the market has a firm tone, and an advance is not at all unlikely, owing to the strength of the sugar market. Prices are steady at 1¾c. for ordinary, and 2½ to 3c. for bright stock.

MOLASSES.

There is very little doing in molasses, but the market is steady in tone. Barbadoes stock moves quietly for jobbing lots at 36 to 37c., and Porto Rico ranges from 34 to 35c.

RICE.

There is no change in the rice market. Business rules quiet.

SPICES.

The spice market is quiet and few changes are to note. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 12 to 15c.

COFFEE.

Quietness rules in coffee both from first and second hands. Jobbers, however, expect an improvement in the course of a week or so, in fact, orders on this account are already beginning to show signs in that direction. We quote green in bags: Maracaibo, 20 to 21c.; Rio, 19 to 20c.; Java, 28c.; Jamaica, 20 to 21c., and Mocha, 32c.

TEAS.

There is little activity to note in the tea market at present, but next week a change

WE ARE PAYING CASH FOR -DRIED-APPLES-



W. B. BAYLEY & CO.
EXPORT BROKERS
42 FRONT ST. E. Toronto

There was no Coffee



Sold in 1895 that gave such perfect satisfaction as

CHASE & SANBORN'S

Always Reliable. Always Uniform. **Always Pure**

Have you ever tried a tin of "ROYAL BLEND?"
Tins 25 and 50 lbs., ground or whole; Price, 32c. per lb.

"REINDEER"

Stands alone. It is universally approved by the **medical profession** and is the only **CONDENSED MILK** that offers **ABSOLUTE SECURITY** in handling. Cases, 4 doz., price $6.75 per case. Special price on 5 or 10 cases.

A NOVELTY IN IMPORTED POTTED MEATS

A SPLENDID 5 CENT RETAILER. FOLLOWING VARIETY:

VEAL AND HAM.
BEEF.
TURKEY AND TONGUE.
HAM AND CHICKEN.
BLOATER PASTE.
CHICKEN, HAM AND TONGUE.
TONGUE.
STRASBOURG MEAT.
HAM AND TONGUE.
ANCHOVY PASTE.
HAM.

BOXES—6 dozen assorted.

They are bound to sell

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - ONTARIO

for the better is looked for. Little or nothing is doing in a large way on this market between jobbers except a few lots of common Japans at 14c. Blacks are enquired for in small jobbing lots of Indians and Ceylons. We quote Japans: Low grades, 14c.; medium, 15 to 18c.; fine, 20 to 22c., and choice, 25 to 32c.

DRIED FRUIT.

Business in Valencia raisins is quiet on the whole, and prices are rather softer on ordinary to fine. The contrary is the case with 4-crown layers, the market being almost absolutely bare of this grade, 6½c. being paid this week by wholesalers for supplies. We quote: Ordinary off-stalk, 4 to 4¼c.; fine do., 4½ to 4¾c.; selected, 5 to 5¼c., and layers, 6½ to 7c.

California raisins continue firm in tone and meet a steady jobbing enquiry. We quote: 3-crown, 5½ to 6c., and 4-crown, 7c.

There is no change in table raisins, which continue as last noted. We quote Malagas as follows: Extra loose muscatels, $1.40; Imperial London layers, $1.75; Imperial cabinets, $1.90; Connoisseur clusters, $2 20; extra dessert clusters, $3; Royal Buckingham clusters, $3.50.

No sultanas are now available under 6½c., and high grade goods have jobbed out at a range all the way up to 9½c. for special brands.

Advices in regard to currants conduce to firmness, and though demand is quiet, prices are strongly held. We quote: 3¾c. in barrels, 4 to 4¼c. in half-barrels, and 4½ to 4¾c. in cases.

There is no change in prunes, which rule quiet but firm. Bosnia stock move quietly at 6 to 6½c., while ordinary French have changed hands at 5c. There are few plums on the market, and prices are difficult to quote. Fresh receipts of California prunes have come to hand, and the inside price is rather lower, sales having been made at 7c., but for good to choice 9 to 10c. has been freely paid.

There have been considerable receipts of bag figs during the week, which have been selling at 4c. This fact has imparted a rather easier feeling, and sales of ordinary in boxes have been made at 8½ to 9½c., while fancy are steady at 14c.

Dates continue quiet and steady at 4½ to 5c., as to grade.

NUTS.

There are no pure Grenoble walnuts to be had on the market, but mixed have sold at 11½ to 12½c. Receipts of new pecans and new shelled walnuts have come to hand, and values on both these varieties are quoted at a lower range as a result of this. We quote: Grenoble walnuts, 11½ to 12½c.; filberts, 7½ to 8c.; Tarragona almonds, 11½ to 12½c.; new pecans, 9 to 12c., and new shelled walnuts, 18 to 20c.

CANNED GOODS.

Business in canned goods is limited, and prices are nominally unchanged. We quote: Lobsters, talls, $8 per case; flats, $9 to $9.50; sardines, ordinary brands, $7 to $8.50; best brands, $9 50 to $10.50; salmon, $1.25 to $1.30 per doz.; tomatoes, 75 to 80c.; peaches, $2 to $2.25; corn, 85 to 90c.; marrowfat peas, 95c. to $1; strawberries, $2 to $2.25; raspberries, $1.75 to $2; green gages, $1.75 to $2; blue plums or damsons, $1.50 to $1.75; pineapples, $2 to $2.25 and 3-lb. apples, 80 to 85c.

WINES AND SPIRITS.

There has been no movement in these of any importance.

GREEN FRUIT.

This has been a fair week in green fruit, but orders have been generally for small quantities, and the range at the different auction sales rather lower. As a result prices in some cases are quoted down, especially on oranges, lemons and apples.

ORANGES—Trade has been quieter, and prices are lower. We quote: Jamaicas, $8 to $9 per barrel, and $4 to $4.50 per box; Valencias, 420's, $3.75 to $4, and 714's, $4 50 to $5.

LEMONS—Business has been moderate in these, and prices are 25c. easier for the inside figure at a range of $2.50 to $3.

GRAPES—There is no change in Malaga grapes, which range from $5 to $6 per keg.

CRANBERRIES—Move quietly at lower prices, viz.: $9 to $10 per barrel as to quality, a decline of $1 on the lower grades.

APPLES—Dull and easy at $2.50 to $3 50, sales being very slow, even at the decline.

SPANISH ONIONS—At an auction sale this week these sold as low as 10c. per crate, but in a jobbing way we quote 40c.

FISH.

The long spell of mild weather demoralized the trade in fresh fish, and stocks have accumulated in all lines. Fresh haddock and cod have picked up a trifle this week under the cold snap. Pickled fish are dull, and only a trifling trade has been transacted in smoked and boneless fish. We quote: Fresh haddock and cod at 3½ and 4c.; pickled No. 1 Labrador herrings at $5.25, No. 1 N.S. at $4.25 to $4.50; and ordinary grades $3 to $4 per bbl.; No. 2 Labrador salmon, $13 per bbl.; B. C. salmon, $10.50 to $11; No. 1 lake trout, $4 25 per keg; No. 1 green cod at $4.25 to $4.50; No. 2 at $2.75 to $3; No. 1 mackerel at $20; No. 1 pickled sardines at $4 50 per bbl. Dried and boneless cod, $4.25 to $4.50 per 100 lbs. for dried; 5½ to 6c. per lb. for boneless; 5c. per lb. for boneless haddock; 3¼c. per lb. for fish, and 11c. per lb. for shredded. Smoked haddies, 6½ to 7c. per lb., kippered herrings at $1.40 to $1.50 per box, Yarmouth and bay bloaters at 90c. per box, and smoked herrings at 8 to 10c. per lb.

DRESSED HOGS AND PROVISIONS.

There was no new feature in the provision market. The demand was limited and business rules quiet at the recent decline. We quote: Canadian short cut, clear, $13; Canadian short cut, mess, $13.50; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 8¼ to 8½c.; bacon, per lb., 9 to 10c.; lard, com. refined, per lb., 6¼ to 6½c.

The demand for dressed hogs was fair in small lots at steady prices. We quote car lots at $4 50 to $4.60, and jobbing lots at $4.75 to $5 per 100 lbs.

COUNTRY PRODUCE.

EGGS—Business in eggs was quiet, the demand being limited, and only for small lots at steady prices. We quote: Boiling stock, 18 to 20c; Montreal limed, 14 to 15c.; western limed, 13½ to 14c., and held fresh, 13½ to 14c. per dozen.

BEANS—There was no change in beans, the market still being quiet and steady. We quote: Car lots of choice hand-picked at $1 to $1.05, and small quantities at $1.10 to $1.20.

POULTRY—The receipts of poultry for the past few days have been small and the market at present is pretty well cleared up of nice bright stock. There was a fair demand to-day for fresh killed turkeys, but few were offering, and prices are firmer. Choice fresh killed turkeys sold at 7½ to 8c.; chickens, 6 to 6½c.; ducks, 7 to 7½., and geese, 5 to 5½c. per lb.

POTATOES—Continue quiet and steady. Sales of four carloads were noted to-day at 35c. per bag, and we quote 40 to 45c. in an ordinary way.

FLOUR, MEAL AND FEED.

A firm local business has been transacted in flour, and the market is moderately active and steady. We quote: Winter wheat, $3.60 to $3.80; spring wheat, patents, $3 75 to $3.85; straight roller, $3 30 to $3 40; straight roller, bags, $1.60 to $1.65; extra, bags, $1 40 to $1.45; Manitoba strong bakers', $3 40 to $3.65.

The demand for oatmeal was slow, and the market is quiet at the recent decline in prices. We quote: Standard, bbls., $2.85 to $2.95; granulated, bbls., $2.90 to $3; rolled oats, bbls., $2.90 to $3.

The tone of the feed market was steady and business is quiet. We quote: Bran, $14 to $15; shorts, $15 to $16; mouillie, $19 to $20.

CHEESE AND BUTTER.

Cheese is dull. A firmer feeling has been developed, but the general expectation is for no radical change this month. To be plain, sellers consider their goods worth more money, and the fact will tend to check business. In a nominal way 9¼c. is the general idea for finest fall makes, but it would take an advance on this to move any large quantity of goods.

The butter market was unchanged, business being confined to a jobbing trade on local account. Creamery for small parcels ranges from 20½ to 21c. and dairy stock, 18c. for Townships, and 15c. for western.

HAY.

The hay market has advanced $1 per ton, and we quote at $14 for No. 1 and $13 for No. 2.

ASHES.

The market is quiet and steady at $3.70 for first pots and $3.50 for seconds; pearls, $4.65.

MONTREAL NOTES.

Oranges are easier this week, sales of Jamaicas being made at $1 per bbl. less.

It is expected that the firm feeling in sugar will lead to stronger prices on syrup.

L. Chaput, Son & Cie. turned into stock this week consignments of new pecans and new shelled walnuts, which have been scarce

Pease Meal
Glasgow Brose Meal

The lightest and best food for those troubled with dyspepsia. The only genuine article manufactured in Canada—by

JAMES WILSON
MONKLAND MILLS, FERGUS

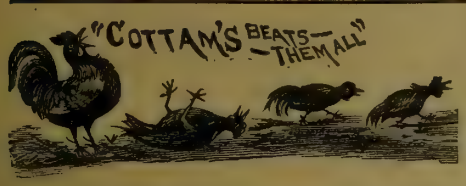
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Rolled, Standard and Granulated OATMEAL

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BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

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Cottam's Celebrated Bird Seed

Is hard to beat, as everybody knows. The people will have it, and no stock is complete without it. Every packet contains Bird Bread, of which we are inventors, patentees and sole manufacturers.

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Consignments Solicited **TORONTO.**

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GENERAL .. **FRUIT**

Commission Merchants

25 and 27 Church street, TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

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SMOKED MEATS

LONG CLEARS
MESS PORK
SHORT CUT PORK
PURE LARD
COMPOUND LARD

Write for Prices. Send your ORDERS by mail.

Careful Attention. Prompt Shipment.

F. W. FEARMAN

HAMILTON

here. They are offering them at a decline on previous rates.

At an auction sale on the Fruit Exchange here Spanish onions sold as low as 10c. per crate.

The only large lots of tea that have been moved between houses have been some common Japans at 14c.

Wholesale grocers are almost out of 4-crown layer raisins here and have paid full figures to obtain supplies.

Rose & Laflamme report an increase of 50 per cent. over 1894 in the sales of Paterson's sauces. etc., during 1895.

Vipond, McBride & Co., have received shipments of the small sizes of California prunes, which are offering down to 7c.

Advices to the St. Lawrence Sugar Co. state that the Cuban cane sugar crop is now officially estimated as not one quarter of last season's.

Laporte, Martin & Cie. have received this week shipments of Grenoble shelled and unshelled walnuts, in 55-lb. cases, which they offer at good value.

R. Greig, of Robt. Greig & Co., left for New York this week on his way to England to visit the various British firms which they represent on this side the Atlantic.

W. Wonham, jr., is at present in the Maritime Provinces calling on the friends and patrons of W. R. Wonham & Co., with samples of the specialties they handle.

Shipments of Dufour's shelled walnuts were received this week by Geo. Childs & Co. and J. J. Vipond. The latter firm also landed a consignment of fine Grenoble walnuts.

Rose & Laflamme, agents for the T. A. Snider Preserving Co., of Cincinnatti, are carrying a full line of their catsup, soups and chili sauce in store in Montreal, and report a brisk demand for the goods.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Jan. 9, 1896.

THE past week has been one of unusual quiet. The open weather continues. The country roads are so bad that going is impossible, which, of course, affects trade very much. In the woods the want of snow is much felt, operations being almost

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to get the highest market prices for your Butter, Eggs, Poultry, and general produce, send your consignments to

H. F. PRICE 102 Foundling Street **MONTREAL**

Reference: EMPIRE TOBACCO CO., OR MERCHANTS BANK OF HALIFAX.

BROCK'S BIRD SEED

is like the new woman,

UP TO DATE



In each 1-lb. packet there is a cake of **Bird Treat**, much appreciated by the Bird-Loving Public.

NICHOLSON & BROCK - TORONTO

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PORK PACKER, WHOLESALE PRODUCE AND COMMISSION MERCHANT

70 and 72 Front St. East, Toronto

Liberal Advances made on Consignments.

Egg Cases Supplied.

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,

TORONTO, ONT.

Wishing you the Compliments of the Season

D. Gunn, Flavelle & Co.

Pork Packers and Commission Merchants . . . Toronto

We have in stock **FANCY**

Sweet Jamaica Oranges
Valencia Oranges
Messina Lemons

All Much Lower in Prices. Send Us Your Orders.

HUGH WALKER & SON

Guelph, Ont.

at a standstill, so far there being but little frost in the ground. The mild weather is also a great drawback to the fresh fish business, which will be much felt by the fishermen. Prices have been so low during the fall that the good demand there always is for frozen fish would be much appreciated. The principal interest in markets is the continued strengthening of the sugar market, which it is thought will hold. A number of our merchants have full stocks. One party, not a wholesale grocer, has one thousand barrels bought before the duty was changed. Present prospects are for colder weather.

SALT—The movement continues light, with fair stocks held here. There were no arrivals this week. We quote: Coarse, 50 to 55c.; fine factory-filled, $1.10; 5-lb. bags, $3.25 per bbl.; 10-lb. bags, $3 per bbl.; 20-lb. boxes, 20c.; 10-lb boxes, 12c.; cartoons, $2 per doz.; salt, bulk, $2.70 to $2 80 per bbl.

OIL—There is fair business reported and prices continue firm at the advance. The fall trade was very large. We quote: American burning oil, 23¼c.; best Canadian, 21½ to 21¾c.; prime, 19c.; no charge for barrel.

CANNED GOODS — There is no change in prices and stocks are fairly large, while little demand is noted. Salmon have not advanced as many expected. This province continues to pack rather more sardines from year to year, but in nothing like as large quantities as just over the line in Maine. The largest quantity of the fish there packed are caught in New Brunswick waters. In corned beef demand is very light at this season. Prices are easy. We quote: Corn, 85 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; gallon apples, $2.15 to $2.25; corned beef, 2-lb. tins, $2.50 to $2.65; 1-lb. tins, $1.60 to $1.65; oysters, 2's, $2 to $2.25; 1's, $1.60 to $1.65; peaches, 3's, $2.75 to $2.85; 2's, $1.90 to $2; pineapple, Canadian pack, $2.35; salmon, $1.40 to $1.50; lobsters, $1.75 to $2; haddies, $1.30; clams, $5 for 4 doz.; chowder, $2 75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1; kippered herring, $1.10.

GREEN FRUIT.—Returns from a shipment of a St. John house of apples to England have been received; it was one of the first direct shipments made from here. The parties are not very well pleased with the result. The stock of apples is not large here, but there is no particular demand. Good fruit is held firm. Lemons show quite a falling off in price. Valencia oranges are also quoted lower. West India oranges rather more than hold their own. Keg grapes are rather off in quality. For selected stock very firm prices are asked. California oranges are now here in small quantities. We quote: Apples, $1.50 to $2.50; oranges, $6.50 to $7 per bbl., $3 50 to $4 per box; Lemons, $3 to $3.75; keg grapes, $5 to $6.50; Valencia oranges, $4 to $4.50.

DRIED FRUIT—A few selected Valencias are still on the market. California fruit is quiet, with a fair but not large stock held here. Such stock as is here is largely raisins, evaporated fruits having very little demand in this market. Currants continues firm at the advance. Demand in all lines is quiet. There is rather better enquiry for evaporated apples, which seem firm. Dried very quiet. Some Bosnia prunes are to hand and some Californias are daily expected. Onions are quoted rather firmer. We quote: Valencias, 4⅞ to 5c.; layers, 6 to 6¼c.; California L. M. 4-crown, 6 to 7c.; 3-crown, 5 to 6c.; London layers, $1.65 to $1.75. Currants, bbls., 3⅞ to 4c.; cases, 4¼ to 5c.; cartoons, cleaned, 7½c.; bulk, cleaned, 6½c.: prunes, kegs, 4c.; boxes, 4⅝ to 5c.: half-boxes, 6 to 8c.; dates, 4½ to 5c.; dried apples, 5c.; evaporated apples, 7½ to 7¾c.; California evaporated peaches, 12 to 13c.; apricots, 12 to 14c.; pears, 12 to 14c. Canadian onions, $2 25 to $2.30; cocoanuts, $3 to $4 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7 to 8c.

DAIRY PRODUCE—Butter continues very dull. There are large stocks of medium quality; good would find fair market. In creamery tubs, at a price, if medium size, there would be good demand, but not at fancy price. Prints have been dull, owing to soft weather; the trade has been well supplied, the retailers getting it direct from the creameries or farmers. Price shows no change, but rather easier. In eggs case stock sale is slow, and no large quantities of any are being sold. In cheese, though price is rather firmer, there are but few moving. The factories supply a good deal of local trade. We quote: Common dairy butter, 15 to 16c.; dairy, 17 to 18c.; new creamery prints, 23 to 24c.; cheese, 8½ to 9c.; creamery, tubs, 20 to 21c.; eggs, 17 to 19c. by case.

SUGAR—There are fair stocks here, and this seems one of the bright spots in what is at present a very dull market. Prices are fully ⅛c. firmer. There are, however, no very large quantities moving. At least one speculator has still 1,000 barrels granulated bought before the change of duty. The desire, however, to do business, together with the fact that many cannot hold goods, tends to keep price below what it should be, and this does not apply only to sugar. We quote: Granulated, 4½ to 4⅝c.; yellow, 3½ to 4c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

MOLASSES—There is light movement at present. Stocks held are not large, and quality in many cases but fair. No better molasses than some handled here last season, however, has ever been upon the market. Said a merchant to THE GROCER: "I almost hate to sell it, not knowing when I shall replace it." New Orleans in barrels finds a continued demand, and the sale of syrup is much larger than usual, an extra quality being here. Prices of New Orleans molasses and syrup are very firm. We quote: Barbadoes, 30 to 33c.; Trinidad, 32 to 34c.; Porto Rico, 34 to 36c., bbls.; New Orleans, 34 to 35c.; St. Croix, 31 to 32c.; syrup, 36 to 38c.

FISH--The weather is somewhat colder, and the fresh fish business more active, which is much appreciated by both dealers and fishermen, there being a steady demand for these goods. Fresh herring are not plentiful, but other fish are in good supply. The West India market is reported dull. There is no change in prices, at this season demand for pickled and dry being light, but in dry the price is steady. Smoked are still dull with fairly large stocks here. We quote as follows: Fresh haddock, 2 to 2¼c. per lb.; dry, $1.50; large cod, $3 60 to $3.75; medium, $3.35 to $3.50; pollock, $1.50; bay herring, $1.25 to $1.30 per half-bbl.; Ripplings, $1.65; Wolves, $1.85 to $2; smoked herring, old, 4 to 5c.; new smoked, 5 to 6c.; Canso, $5 to $5.50 per bbl.; shad, half-bbl., $5 to $6; Grand Manan herring, half-bbl., $1.25 to $1.35; Shelburne, $3.75 bbl., $1.65 half-bbl.; boneless, 2½ to 8c.; oysters, 3 to $3.50 per bbl.; small cod, $2.50; frozen herring, 70c. per 100.

PROVISIONS — Our local dealers are making money, if any is to be made at present. They are getting a good profit; in many cases

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
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C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes secured in tin.

Special Agent for the Dominion
C. E. COLSON - MONTREAL

A Good Resolution
FOR 1896

You who have handled "GOLDEN" FINNAN HADDIES, canned, to buy no other. You who have not sold them, to place your orders at once. Every can of Golden Finnan Haddies is guaranteed or money refunded.

NORTHRUP & CO.
Packers' Agents. ST. JOHN, N.B.

FISH
WITHOUT A BONE.

Ordinary Boneless Fish have some bones in them, but we now put up pure Codfish in 3-pound boxes

WITHOUT A BONE.

This is the best Fish packed in Canada, and very much superior to Fibred or Shredded Fish. . . .

JOHN SEALY - St. John, N.B.



ASK FOR
MOTT'S

DOES IT PAY / CERTAINLY IT DOES



Take no chances. The quality is of the very best. The manufacturers guarantee the quality of

Dalley's Royal Hygienic Self-Rising Flour

to all customers. There is no trouble in selling these flours—**Tea, Graham, Pancake and Buckwheat.** Once your customers have tried them they will not take any other. Order at once from your wholesale house

Manufactured by **THE F. F. DALLEY CO., Ltd., Hamilton, Canada.**

Only the best fruit, thoroughly cleaned and picked, is used in making

CLARK'S
ENGLISH MINCE MEAT

An Article fit for a King's Table.

Every package guaranteed to be as represented.

W. CLARK - MONTREAL

PURE
Maple Syrup

Finest quality. Write for quotations.

T. A. LYTLE & CO.

Vinegar Manufacturers,
TORONTO

DON'T DELAY

Order at once. The stock now on hand is limited. You want our goods. You may send in your order after the more wide-awake man has ordered ahead of you. Be first. The

"KENT" Canning and Pickling Co.
CHATHAM, ONT.

Indifference doesn't pay



You cannot afford it with your canned goods stock. A woman is apt to judge your whole store by a single purchase of canned stuff, so—indifference as to what brands you buy doesn't pay. Reject unknown and bogus brands. Stock only reputable goods of unquestioned merit. Our goods are guaranteed always first-class. You can get them at any wholesaler's.

DELHI CANNING CO.

DELHI, ONT.

a large profit above Ontario prices, even after freight is paid. Such goods as our market will not take are shipped to the West Indies, where a fine price is obtained. Lard is quoted lower, also hams. Business is quiet. We quote: Clear pork, $15 to $15.50; mess, $13 50 to $14; beef, $13 to $14; domestic mess pork, $14 to $14.50; hams, 10½ to 12c.; rolls, 8c.; pure lard, 9 to 9½c.; compound, 7¾ to 8c.

FLOUR, FEED AND MEAL—In flour there is no change, but a rather steadier feeling, with but light business doing. In oats there is a rather easier feeling, and Ontario oats now have the market, as they are much below P. E. I., and much preferred to New Brunswick. In cornmeal price is low, which effects the price of, and demand for, feed. Hay, though not moving here in quantities, is active through the province, and Americans are large buyers, they offering much better prices than the English market. There was a large quantity in the country, but stocks are much lighter. In buckwheat meal the demand is light. We quote as follows: Manitoba, $4 40 to $4.50; best Ontario, $3 95 to $4; medium, $3 70 to $3.80; oatmeal, $3 50 to $3.65; cornmeal, $2 30 to $2.35; middlings, $19 to $20 on track; bran, $18 to $19; hand-picked beans, $1.25; prime, $1.20; oats, 33 to 35c.; hay, $12.25 to $13; pot barley, $4; round peas, $3 65 to $3.75; split peas, $3.70 to $3.80; yellow eye beans, $1.85; buckwheat meal, $1.30 to $1.35.

ST. JOHN NOTES.

Hops are lower in ½ and ¼-lb. packages.

Cream of tartar took a sudden jump of 10s. this week.

The Virginia Peanut Association has gone into liquidation.

Pownall, P.E.I., has this season shipped $3,000 worth of oysters.

The farmers in Carleton County are getting $9 per ton for loose hay.

Potatoes are still plentiful in this province. It is said in Victoria, too, there are 20,000 bushels.

The Duart Castle took from here equal to 3,000 barrels cargo, besides which there were 120 packages goods from Hong Kong.

J. H. White has been appointed agent for the Norfolk Storage Co., Norfolk. This is one of the best known houses shipping peanuts.

Potatoes in Carleton County are bringing almost twice as much per barrel as on the American side, the prices being about 35c. and 60c. per bbl.

The Bay of Fundy Steamship Co.'s Str. City of Monticello, has been handed over to the Dominion Atlantic Railway. This will end the competition.

We regret to see the British War Office has not followed the example of the Admiralty in buying evaporated vegetables in Canada rather than Begium.

The shipment of deals is a very important business to St. John and the province. The quantity shipped in 1895 was 291,382,574 sup. ft., about 35,000,000 less than 1894. Alex. Gibson, who has been on the Nashwalk 30 years, has cut 1,000,000,000 ft. of logs.

Leonard Bros. are sending to their Montreal house three cars fine frozen herring, very large and bright, the only quantity that arrived here this season. They are also receiving large quantities of haddock and cod.

On Christmas Day 2,000 pounds of butter were churned at the Central Creamery, P.E.I., valued at $440. This was a venture this winter, and though patronized as yet by only some 350 out of 16,000 farmers, is a success.

The Bank of New Brunswick is to be congratulated. Beside a short time ago paying a half-yearly dividend of 6 per cent., it the other day added $25,000 to the rest, which is now larger than the capital stock by $50,000, the capital stock being $500,000.

Trade of St. John for 1895 was as follows as compared with 1894: Exports—1894—$3,094,212; imports, $3,233,594; duty, $769,711; free, $934,935; excise duty, $273,071. Exports—1895—$3,352,123; imports, $3,508,479; duty, $763,445; free, $1,127,648; excise duty, $269,786.

The trade of Fredericton in Dec., 1895, shows in exports a large increase over Dec., 1894, the difference being about $13,000. For the past year the duty collected at Fredericton, as compared with 1894, shows an increase of about $4,000, the increase in imports being about $22,000.

HALIFAX TRADE GOSSIP.

MERCHANTS are not complaining about open weather this week. The cold snap struck Halifax on Saturday, and produce and poultry dealers at once stopped selling goods at auction prices or less. There was a stiffening up all round, and on Monday the general tenor of trade was good. The holiday trade did not act as usual this Christmas. Previous years the whole city trade was done the day before Christmas, but this time people made their purchases several days in advance, and consequently Christmas Eve was very dull. This is accounted for from the fact that owing to the extreme mild weather provisions and poultry sold low, and buyers wanted to reap the benefit. At the present time business in provisions is very good, and is put down as far better than it was at this season last year. There is also considerable encouragement in sugar; the refinery anticipating a good year's business.

As has already been noticed, the fisheries have not proved remunerative, but, nevertheless, very little complaint is heard from the fishermen. The market to-day is quiet. Inferior grades of cod are somewhat easier, owing, no doubt, to the eagerness of St. Johns, Nfld., holders to get clear of their stocks. The Mediterranean and Brazilian markets have not been very good lately. Shipments to these ports have been exceedingly large and prices are kept down as a natural consequence. Large and medium merchantable hold their former values, and, if anything, are firmer; in fact, there is not sufficient large, hard cured cod to supply the requirements until the new catch comes in. Really good fat, split herrings sell readily, but West India grades are in over supply. There are very few salmon in sight, and holders look for much higher prices. Mackerel do not seem to be called for.

The Halifax refinery reports the market strong for refined and granulated. The lowest prices at the refineries to-day are granulated, 4½c.; yellows, 3¾ to 4c. This is an advance of ¼c. since last report.

Some P.E.I. produce vessels are lying up here for the winter, and intend to wait a change in the market before taking off their hatches. This seems to have made an easy feeling in produce, and potatoes and turnips have not advanced.

There is very little change in the beef market. So called auction or light beef is fairly well cleaned up. We generally have a lot of that article, and as it sells at a very low rate, it interferes with legitimate business somewhat. Beef cattle, sinking pelts, is worth $6.50 to $8 50; mutton and lambs remain inactive, and may be quoted at about 4½ to 6½c. Little or nothing is doing in dressed hogs. Ontario stocks are quoted today at from 5 to 5½c. P.E.I. mess pork is in slow demand at $12.50 to $13, while prime mess is quoted at $10.50; hams are worth 9c., and lard, 10c.

The rush for poultry is over, but the cold weather maintains prices. Native turkeys

BUSINESS CHANCES

IN A CITY OF 10,000—A PORK STORE—WELL fitted up for the business; will dispose with or without fixtures; going out of the retail trade. Apply office of this paper. (3)

$3,000 WILL PURCHASE A HALF INterest in a well established manufacturing business; centrally located; an article handled by all grocers; purchaser to act as salesman. Address Box 3 GROCER. (t-f)

PILKINGTON'S POWDERED PERFUMED LYE

"BELL BRAND" in 1-lb. tins.

Dillon & Co.'s Baking Soda

"BELL BRAND" in 1-lb. packages.

Ask your wholesale grocer for them.

INSTANTANEOUS

TAPIOCA

PLEASES! SELLS!

YES, RAINBOW COFFEE IS MOST DELICIOUS

HAVE YOU TRIED IT?



PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

sell at 9 to 10c., while Ontario, undressed, bring 8 to 10c. Ontario geese are worth from 7 to 8c.

There is quite an improvement in the tone of the butter market. Quotations to-day are from 15 to 22c., as to quality.

Eggs are moving easily. Strictly fresh laid stocks bring as high as 40c., and meet ready sales. Limed can be had for 15c., and case for 16c.

There is very little doing in green fruit. The stocks are small and demand only fair.

Molasses remains without any special feature. There are no fresh arrivals, and prices remain unchanged.

The demand for dried fruit during the holiday season was only fair. Trade is quiet at present.

There is nothing to note in breadstuffs, except that stocks remain light. The demand is fairly satisfactory.

Canned goods are being more sought after, particularly in fruit.

George McLellan has the contract to supply the Halifax gaol and county poor farm with beef.

Some few weeks ago it was noted that W. Wheatly had left for the States, and that the sheriff had charge of the business known as the Halifax Produce and Fruit Co. Mr. Wheatly has returned and announces that the business will be carried on at the corner of Sackville street and Bedford Row.

The Halifax Confectionery and Baking Co., Ltd., has suspended. Dull business is the cause assigned. James M. Henderson is the manager. A number of leading Halifax men are shareholders in the concern.

The Germans arrived here this week to engage in the business of smoking herrings and salmon for the American market.

It is stated that a New York man has been in Halifax several days in connection with a large fish combine proposed to be organized, with headquarters at New York and connections at Boston, Gloucester, Halifax and Yarmouth. It is the aim of the promoters to get the principal fish merchants of these places to join the combine. Beside the fresh fish landed by Gloucester vessels the combine propose to receive fresh mackerel, salmon and lobsters direct from the Maritime Provinces, by way of a fast line of steamers direct from Halifax and Yarmouth and other ports. Refrigerators for preserving all kinds of fish and an artificial pond for keeping live lobsters would be provided.

PERSONAL MENTION.

Mr. W. Brewster, Canadian selling agent of Gordon & Dilworth and J. W. Beardsley's Sons, of New York, will leave on one of his periodical eastern trips next week in the interest of his firm. He will be away about two months, and will go as far east as Quebec, and possibly Halifax.

William McDonald, one of Miner T. Foster's popular travelers, has gone with the well-known tea house of Rowley & Davies, London. He will look after their maritime business.

Mr. C. R. Cooper, of the Toronto Salt Works, is this week attending the dairymen's conventions in Woodstock and Campbellford in the interest of the Windsor Salt Works.

Mr. Quetton St. George, for many years in the wine and spirit business in Toronto, is dead.

Mr. Geo. E. Tuckett, the tobacco manufacturer, has been elected Mayor of Hamilton.

Mr. H. Dawson, of Dawson & Co, Toronto, is this week attending the convention of commission merchants in St. Louis, Mo.

The wide-awake grocer handles B. F. P. cough drops. They are put up in fancy 5-lb. canisters, with glass fronts.

Nearly every grocer now handles B. F. P. cough drops. They pay a good profit and sell themselves.

Dinna ye hear the Slogan?

If you drink Whisky, drink

JOHN DEWAR'S SCOTCH

HONORS AWARDED

Purveyors by Royal Appointment to Her Majesty Queen Victoria. Under competition the only Scotch drawn at the Bars of the largest Caterers in the World, viz.: Spiers & Pond, Ltd. Diploma of Honor and Gold Medal, Edinburgh, 1890 (Highest Award).

Better Whisky cannot be had

MEDALS

Edinburgh	1886	Edinburgh	1890
Antwerp	1887	London	1890
Anglo-Danish	1888	Jamaica	1891
Cookery	1888	Food	1891
Brussels	1888	Tasmania	1892
London	1889	Dublin	1892
Melbourne	1889	Brussels	1893
Food (London)	1889	Chicago	1893
Sportsman	1889	Fisheries	1893
Paris	1889	Manchester	1893
Dunedin	1889	Brewers' Show, Manchester.	1894
Military	1890		

National Trades and Industrial Exhibition, 1894, etc., etc.

THE COMMERCIAL TRAVELER.

IN THESE days of enterprise, push and energy, says Texas Sandwich, the drummer has come to be recognized as a commercial necessity, and the sensible merchant greets him as a friend and an essential factor in his business relations with wholesalers. Those who used to look upon the commercial traveler as they did a book agent or a lightning-rod peddler, and agree that they were nothing but expensive solicitors sent out to worm money from them, a service for which the retailers had to pay, have entirely disappeared, and he is considered a mutual friend who is not only a convenience, but a money-saver to the buyers, for he can see six or eight or a dozen merchants and sell them bills with as little expense as either of these buyers would be at were they compelled to visit the markets in person, to say nothing of the loss of time which would be occasioned by such visits, and thus the expense of buying goods is reduced to one-sixth or one-twelfth. Then, traveling over the same territory from month to month he becomes familiar with the interests of his customers, and, with the honor and candor which characterizes the profession, he may usually be relied upon as an adviser and a counselor in the selection and purchase of a bill of goods. Black sheep have crept into the fold, it is true, as in every other profession, and the good have had to suffer because of their practices; but the black sheep has had to go, other objectionable characters have been relegated to the rear, and the weeding-out process has continued until the great army of knights of the grip is now composed of up-to-date business men who seek only legitimate methods, and no more gentlemanly, courteous or useful men can be found in any of the avocations of life.

A WINDOW DISPLAY.

A novelty! that is what the grocer needs. Something made from stock and simple to arrange. Well, what more novel and easily-devised trim could you have than a lighthouse, made up as follows: Take the largest washtub you have in stock, and nail it to the floor of your window, bottom side upwards. On top of the tub place a frame made of lumber in circular form, with shelves if you like; to this frame secure packages of soap, arranged in pyramidal form, tier above tier. On top of these place a barrel cover, then stack up cans of oysters and surmount the whole with a large pumpkin. The pumpkin should be hollowed out and a light placed inside. For the floor use green tissue paper, streaked with white paint, to imitate the water. Try this design—we predict it will please you.—Harry Harman.

A GROCER EARNS A PENSION.

There is a grocer in Bay City, Mich., that merits a life pension from the millers of the world, says American Miller. He has originated and induced his competitors to sign an agreement which, as soon as it goes into effect, will confine the city's flour trade to the products of the home mills. The dealers will be guaranteed a profit of not less than 25 cents a barrel in return for their agreement to handle only home-made flour. Competition is becoming so severe that the millers can no longer afford to give the flour retailer a profit of 50 cents to $1 a barrel on all grades. Unless the local dealers give the home mills a chance to make a living in the home market they must expect them to do a retail business. The interests of their own business will drive them to do it.

BLINDNESS OF GROCERS.

A contemporary says that when a merchant ties up a parcel he gives it a weigh. And when he sells on credit a parcel of goods to a dead-beat he gives it away.—CANADIAN GROCER.

True, but many grocers won't believe it. They don't see it this way. It goes in with the bad debt account. Some merchants argue that they have to lose some money in bad debts; it might as well be by Jones as Smith. And all this time the cash system—easy, invigorating, remunerative—is waiting to help them get rid of their cumbersome credits.—Grocery World.

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd,

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA



IF YOU CANNOT SATISFY

Customers from the stock of Baking Powders you carry —and this is a very general complaint with the trade— the remedy is simple. Get a supply of **JERSEY CREAM BAKING POWDER.** Pure and Sure.

Lumsden Bros., Hamilton, Ontario

EWING, HERRON & CO.

Have Tons

OF CARRAWAYS

Recleaned and double sifted. Samples and quotations sent on enquiry.

Trade Mills - - Montreal

WE MAKE

FOAM YEAST

The Foam Yeast Co., Ltd.

TORONTO, CANADA.

Pure, clean, fresh, and always perfectly reliable.

TEAS

New Ceylons and Assams in store and arriving. Also good values in Japans, Young Hysons and Congous.

JOHN SLOAN & CO.

Wholesale Grocers TORONTO

CONGOUS

Excellent style and liquor

10c. to 12c.

Warren Bros. & Boomer

WHOLESALE GROCERS

35 and 37 Front St. East, Toronto.

NOW IN STORE

Excelsior Vostizza Currants

Cases and Half-cases.

Perfecto Vostizza Currants

Cases and Half-cases.

London Layers. Black Baskets.

A full and complete stock of Christmas Fruits.

T. KINNEAR & CO.

49 Front St. E., TORONTO.

J. W. Lang & Co.

Have in stock . . .

Martin Wagner's Pineapples eyeless and coreless "Extra."

Martin Wagner's Pineapples eyeless and coreless "Fine."

Curtice Bros.' "Monroe Brand" Strawberries.

Shredded Codfish, "pkges." Very fine.

J. W. Lang & Co.

59, 61 and 63 Front Street East Toronto.

YOU MAKE

40% Profit

If you sell our soaps and they sell at sight. . . . . .

Write for prices.

P. M. LAWRASON

London, Ont.

Sugars AND Syrups

Send for samples and quotations.

PERKINS, INCE & CO.

TORONTO.

We have just received a quantity of

Blue Basket Raisins

too late for Xmas trade. Will sell at a very low price.

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

MOLASSES MAKING.

IT IS molasses-making time in Mississippi —at once a busy and festive period with the farmers and their families — writes a Dixon, Miss., correspondent of The Philadelphia Times. To one unused to the art it is a sight of some interest, while to the initiated it seems to be the crowning glory of the year's toils and pleasures.

Of course nothing is done on so extensive a scale as on the Louisiana sugar plantations. Both the crop and utensils for working it up are less imposing, certainly, but not less effective.

Early in the spring the cane is planted by laying it in furrows, three or four stalks together, continuously, thus producing from the "eyes" at the joints a beautiful growth of almost impenetrable thickness, but otherwise much resembling corn in height and foliage. Very little work is required for its cultivation.

Late in the autumn, before frost, men may be seen with grubbing hoes taking down seed cane. In this case the stalks are not stripped or topped, as when prepared for the mill, but piled in a heap and covered with earth, to remain until spring. If it is not a severe winter the stubble may be counted upon to furnish a fine crop the next year. An acre of cane will easily produce 400 or more gallons of molasses, and with less labor than any other crop; so that of this commodity there is always plenty, whatever else may lack or fail.

There are few late fruits here, save fox grapes and muscadines, those allies of chills and fever, so the sugar cane fills a real want.

Children carry it to "teachers" in lieu of fruits and flowers, and a girl's popularity may sometimes be reckoned by the number of stalks she has stacked up in the corner of the piazza. Without actually witnessing it one can scarcely credit the dexterity with which even small boys and girls, armed with dull barlows, can peel the hard points, while a grown man, arrived at courting age—not always synonymous with "years of maturity" —considers himself accomplished only when he can with a sharp knife peel a six-foot stalk completely without cutting it or breaking the strips of bark. Having acquitted himself of the performance he rests assured of the adoration of all young women and very small boys.

It is quite wonderful what an amount of luscious sweetness can be extracted from it after it is peeled, cut and split into convenient pieces. The art of chewing gracefully in the society of her "best young man" is one receiving much thought from the country lass, while her manner of disposing of the discarded "chews" is looked upon by bachelors and widowers as offering a key to her qualities for housewifery.

That the exercise is reckoned, physiologically, more productive of jaw power than of longevity of teeth needs but the proof of ocular testimony for confirmation. There is seldom seen a full fair set of teeth in the South, and this lack has, through cane chewing, the goober habit and snuff-dipping (the last happily becoming defunct), come to be a profitable field for the dental fraternity.

Thus, when molasses-making time rolls around and Mr. Jack Frost has begun to leave his visiting cards, there is a twinge of melancholy in the hearts of the young that is not all due to reflection upon the dying summer, and they chew faster than ever. There is a busy day or so when negroes or the farmers' boys strip and top the cane chewing madly at every interval of rest; the farmer rigs up the old-fashioned mills, cleans more or less thoroughly his evaporator, and, putting on his gunny-sack apron, goes gayly to work.

Early and late the cane mill is the trysting place of all ages and conditions. Each comer claims a draft of the juice as it trickles from the mill, while the feeders, drivers and boilers take frequent pauses and imbibe so copiously that one wonders mutely, if uninitiated, sympathetically if one is "to the manner born."

This juice is never known to hurt any one, and it will bring roses into pale baby faces in a manner to arouse all doctors to envy. This is witnessed scores of times.

Certainly a visit to the cane mill is calculated to confirm or to cure any taste for molasses one may have boasted of previously, for it can be the dirtiest place imaginable, and is, no matter how cleanly, unequalled in power to be smeary and sticky. Even the odor of the boiling juice is smeary.

The evaporator is a long, shallow iron pan with bars dividing it into compartments. At one end may be the fresh juice, while from the other is being drawn off molasses. If sugar is desired it is boiled very thick and put in open barrels to granulate. No amount of boiling will render the molasses fit for making candy unless it has been previously boiled and cooled; otherwise a cane mill would be an ideal place for an old-fashioned "candy-pulling."

At a typical mill visited by the writer recently all appointments were of the rudest kind. The furnace door and bars were home-made; the odd stool on which the boiler sat to skim the syrup, the tall stand on which the pine knots flame at night, and all barrels, tubs and strainers. Even the boiler himself was home-made and plain, savoring of old times and no fashions. He discoursed to his visitors on politics and the church, dipping and skimming and stirring the while. Every comer was pressed to drink a brimming gourd of juice and carry home a jugful of hot syrup for the family.

Later on, when the resinous odor of the pine knots mingles with the rich yet repulsive savors of the evaporator, when the mill has ceased to go round and round and the weary mule dreams among his fodder after his day's work pulling the ponderous lever, there will be fewer sun-bonnets in the group and the gourd will pass blithely about, not from the juice barrel, but ladling out beer. This vile concoction is distilled from the skimming, and is the shadow of evils which darken the autumn festival. It also brings its roses, but they do not adorn the cheeks of babes.

EGG CANDLERS OF NEW YORK.

A UNIQUE labor organization in New York, according to a New York paper, is the Egg Candlers' or Egg Testers' Union, composed principally of East Side Hebrews. It is little talked of because it is a closed corporation, and none but people who have proved themselves experts at the business can be admitted to membership. It is one of the oldest labor bodies in New York, and was originally known as the Egg Candlers' Union, because it was organized before the days of gas or electric lights, and in those days eggs were tested by holding them before lighted candles. It required a keen sight and a practical eye to detect the first symptoms of the advent of the chicken in an egg that had been partly hatched and then forsaken by some giddy hen, who could not be induced to sit on a nest, or to detect the first traces of over-ripeness.

Only about one man out of a dozen can make an egg candler, and the egg candlers themselves say that egg candlers, like all other geniuses, are born, not made. A steady hand is required, and for this reason a man addicted to excessive use of stimulants could not be an egg candler. A plank in the constitution of the union provides that no person habitually given to the use of intoxicants can be admitted to membership. The members of the Egg Testers' or Egg Candlers' Union are greatly in demand among the dealers in Washington and Fulton markets, and they command good prices. He can detect symptoms of addling where ordinary people would pronounce the egg as pure as the virgin snow.

AN "IMPERTINENT" GROCER.

Mrs. Harduppe—John, the grocer from where we used to live has found out our address. He called with that last year's bill and was real impertinent.

Mr. Harduppe (hotly)—Impertinent, was he? Well, now, we'll let him wait for his money.

All along the line, and way back in the cross roads, B. F. P. cough drops hangers decorate the counters and shelves of live grocers, drawing their customers' attention to a seasonable article of undisputed merit.

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada ——— Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy plug tobaccos duty paid. Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited. See price current.

J. M. FORTIER
MANUFACTURER
141 to 151 St. Maurice Street Montreal

JAPAN TEAS "New Season's"

FROM 13½ CTS. UP.

Best value in Canada to-day. See our travellers or write for samples.

J. F. RAMSAY & CO.
WHOLESALE TEA IMPORTERS
14 and 16 Mincing Lane Toronto.



One Tablet makes an excellent Cup of Cocoa.

BOISSELIER'S

A perfectly pure compressed Cocoa . . . Extract

Cocoagene REGISTERED

In boxes of one dozen 20-cent tubes, each tube containing 18 tablets. . . . . .

ALL LEADING GROCERS KEEP IT.

WE WANT YOU

To keep us in mind for 1896. We will try not to let you forget us. It will pay you to watch our space each week. Goods well bought are half sold. We are constantly advertising "snaps." Thanking you for your patronage of the past year.

LAPORTE, MARTIN & CIE.

MONTREAL

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

TAKE THEM ON

and they will make a

TRADE FOR YOU!!

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

Spring Picked ! ! !

Skilfully Blended ! !

Attractively Packed !



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

PUREST & BEST

Windsor Salt

Is manufactured by the "Vacuum" Process, the most modern and the best system known to the Salt industry. We use this process in order to be able to make the best Salt.

That we have succeeded in this, is evident by the fact that in every City, Town and Village in Canada you will find Windsor Table Salt coming into general household use. Housekeepers want it and you should **Keep it in Stock.**

You can order Windsor Table Salt from any wholesale house.

The WINDSOR SALT WORKS, WINDSOR, ONT.

1896

Will be a

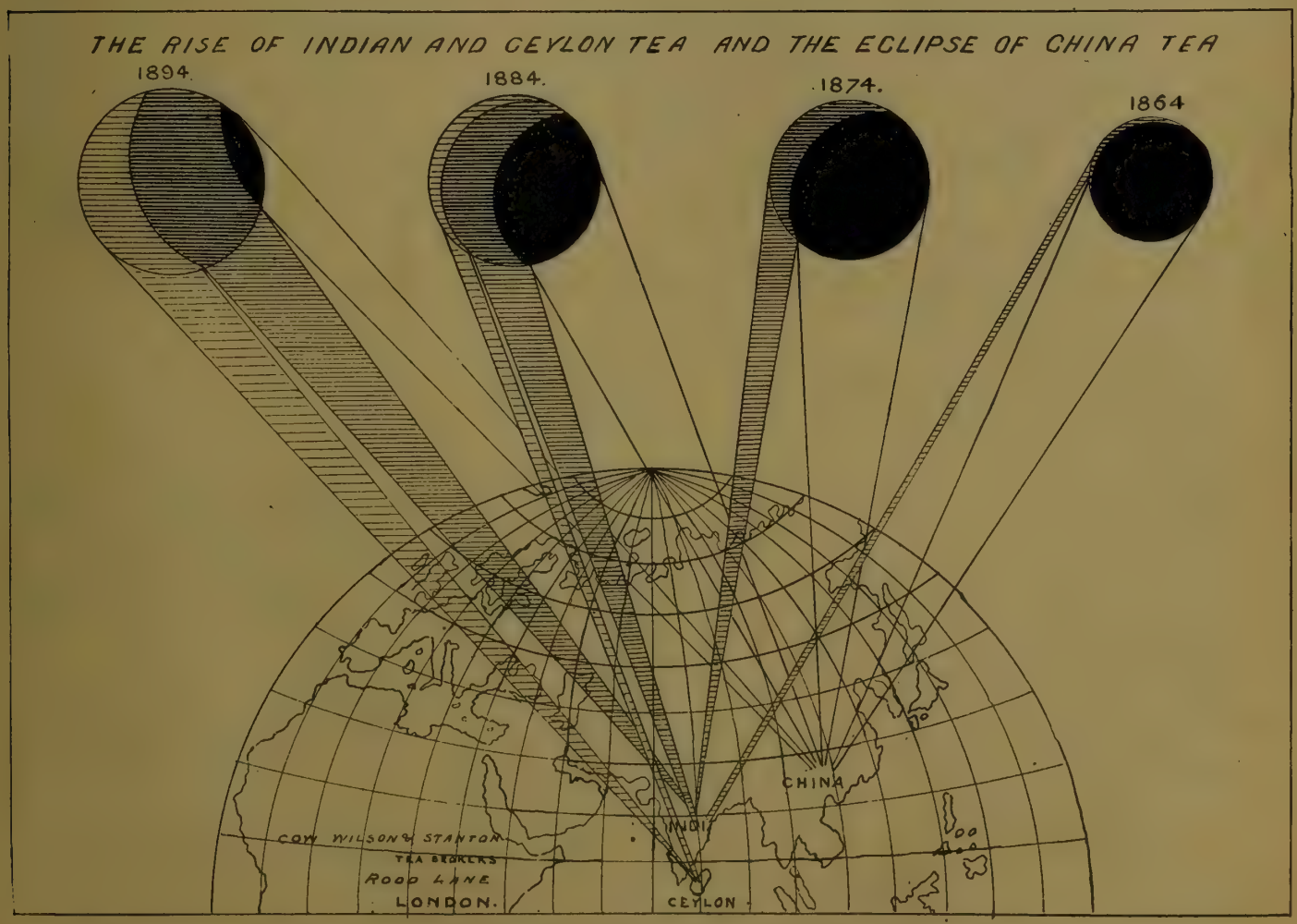
Banner Year

for

YOU if you will buy and use

Ceylon Teas

Ask your wholesale grocer for Ceylon Teas. They are all **GOOD.**



THE AREA IN EACH CIRCLE REPRESENTS THE QUANTITY OF TEA CONSUMED IN GREAT BRITAIN IN THE YEAR NAMED

REPRESENTS INDIAN TEA. REPRESENTS CEYLON TEA. REPRESENTS CHINA TEA.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

CANTWELL & SMITH, a large commission fish exporting house, St. Johns, Nfld., is seriously involved. The firm compromised last winter and is now unable to pay the dividend that fell due in January. The trouble is due to the unremunerative price of fish in the foreign market.

Jos. A. Debien, grocer, Montreal, has assigned.

G. J. Babcock, grocer, St. John, N.B., has assigned.

W. A. Cardwell, merchant, Cobourg, has assigned to A. J. Armstrong.

J. H. Ross & Son, general merchants, are financially embarrassed.

Thos. B. McQuarries, general merchant, Mabou, N.S., has assigned.

Mrs. C. Germain, general merchant, has compromised at 50c. on the dollar.

A demand of assignment has been made upon S. H. Pigeon, St. Tite, Que.

E. G. Smith, tea dealer, Stratford, is offering to compromise with his creditors.

John Saunders, grocer, Harriston, has made an assignment to F. H. Lamb.

R. L. Rolls, general storekeeper, Centreton, has assigned to Richard Tew, Toronto.

Lena McKilvey, general merchant, Minden, has assigned to E. R. C. Clarkson, Toronto.

Elie Reberge, general merchant, St. Denis, Que., is offering to compromise at 25c. on the dollar.

A meeting of the creditors of A. Beauleau, general merchant, St. Pacome, Que., is called for to-day (Friday).

L. A. & T. Doan, general storekeepers, Dorchester South, have placed their estate in the hands of W. Warnock.

S. H. Frigon, general merchant, St. Tite, Que., has assigned, and a meeting of creditors has been called for 16th inst.

J. & J. Lugsdin, hats and furs, Toronto, have assigned. They owe between $25,000 and $30,000, and the assets are estimated at the same.

J. H. S. Hoover, grocer, Toronto, has assigned to E. Maybee. The estate is small and he is now offering to compromise at 40c. on the dollar.

P. J. Haffey, grocer, 200 Queen street west, Toronto, has assigned to T. F. Slattery. Creditors will meet on the 15th. Competition in that line of business in the neighborhood was too keen for Mr. Haffey.

CHANGES.

Chas. Dube is starting a grocery business in Montreal.

The firm name of Ballentyne, Johnston & Co., grocers, Sherbrooke, Que., has been changed to R. Johnston & Co.

J. E. DeWolfe & Co., teas, flour, etc., Kentville, N.S., have sold out their business to Ralph H Lamont, form any years in the employ of S. S. Strong.

H. S. Law, grocer, Victoria, B.C., has removed to Wellington.

Charles Reid, groceries, Ottawa, has sold out to J. J. Chapman.

The Empire Tobacco Co., of Montreal, is moving to Granby, Que.

T. R. Flood, general merchant, Harrow, is to be succeeded Feb. 15 by Clarke & Bell.

PARTNERSHIPS FORMED AND DISSOLVED.

Sproule & Dawes, grocers, Winnipeg, have dissolved. J. S. Dawes continues.

John Duncan & Co., wholesale teas, Montreal, have dissolved. The business will be carried on by John Patterson under the old firm name.

Law, Young & Co., general merchants, Montreal, have admitted G. D. Law as partner.

SALES MADE AND PENDING.

J. Z. Forest, grocer, Montreal, has sold out.

M. C. Anderson, grocer, St. Thomas, has sold out to R. H. Smith.

G. F. Marter & Son, mfrs. spices, Toronto, have sold out to McKee, Smith & Co.

The assets of A. Bell & Co., general merchants, St. Agathe, Que., are to be sold.

G. H. Jones, jr., general merchant, Slatington, Que., has sold out to M. Davidson.

The stock of James Scott & Co., groceries and liquors, Halifax, has been sold to J. M. Allen.

The general stock of M. Langanier, St. Alban, Que., has been sold at 56c. on the dollar.

James S. Cavanagh, groceries and fruits, New Glasgow, has sold out to J. E. McDonald.

The stock, etc., of the estate of W. T. Wickham & Co., wholesale grocers, Brantford, is advertised to be sold by auction January 15.

These stocks have been sold at Suckling's: Cross Bros., general merchants, Drayton, $2,822, to Neill & Small, Fergus, at 60c. on the dollar; boot and shoe stock of George Howell, Toronto, $6,300, to Henry Arland, Hamilton, at 61½c. on the dollar.

FIRES.

C. C. Wight & Co, grocers, Montreal West, have been burned out; insured.

The general stock of R. N. Reid, Aylwin, Que., has been partially damaged by fire and water.

E A. Piche and J. N. Turcotte, general merchants, Drummondville, Que., have been burned out.

The stock in factory of Dubord & Co., tobacco, etc., Montreal, has been damaged by fire and water.

Charles Lethbridge, grocer and brick manufacturer, Brookholm, Ont., has had his store burned out.

DEATHS.

Robert G. Lindsay, grocer, Halifax, is dead.

W. McEvilla, general merchant, Roxton Falls, Que., is dead.

Wm. D. Atkinson, of Atkinson & Switzer, Richmond Hill, is dead.

Kate Fiendal, general merchant, New Germany, N. S., is dead.

A BURNING RECORD.

The following table was published by The N. Y. Journal of Commerce a few days ago. It deals with the fire record in the United States and Canada during 1895. The table is interesting, if not satisfactory, owing to the prominent position three Canadian cities occupy therein:

Toronto, Ont., newspaper building, etc.	$ 750,000
Toronto, Ont., business block	800,000
Macon, Ga., dry goods stores, etc	715,000
Halifax, N.S. elevator and dock property	600,000
Toronto, Ont,, business houses	1,140,000
New Orleans, La., cotton yard, etc	500,000
Kansas City, Mo., packing house	700,000
Milwaukee, Wis., dry goods store, etc	890,000
Pasadena, Cal., Hotel Raymond	500,000
Ardsmore, I.T., business portion of town	500,000
Montreal, Que., tobacco factory	500,000
San Francisco, Cal., various	1,000,000
Menomee, Mich., saw mill and lumber	500,000
Sprague, Wash., railroad property	1,000,000
Newark, N.J., tinware factory	500,000
Warren, R.I., cotton mills	1,250,000
New Orleans, La., rice mills	500 000
New York City, various	1,000,000
Chicago, Ill., several business houses	500,000

CEYLON IS GAINING.

Americans use more than 90,000,000 pounds of tea a year, nearly all of which comes from China.—N. Y. Commercial Advertiser.

Ten years from now Ceylon will give China a close rub in the race. She's gaining right along.—New England Grocer.

"SILICO"

THE UP-TO-DATE

CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for $2.25.

For Sale by Grocers and Druggists.

Consignments Stored in Bond

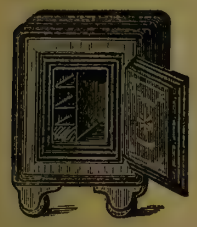
And shipped when sold, to proper addresses. Specially convenient for consignments partly sold in transit.

BLAIKLOCK BROTHERS, MONTREAL

THE NEW WOMAN

WON'T HAVE OLD TAPIOCAS

SHE . . . WANTS INSTANTANEOUS



Champion Fire and Burglar-Proof Safes . .

Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.

S.S. KIMBALL
577 Craig St., Montreal, P.Q.

THE PEOPLE'S
Building and Loan Association
(INCORPORATED)

Head Office - - London, Ont.

When business is prosperous every merchant should put by a regular monthly sum in our Class "A" stock. It will be available when you need it most $3 deposited monthly is estimated to mature a $500 certificate in 7½ years. Larger amounts in like ratio.

Security, first mortgage loans—the basis of wealth.

Money loaned to buy a home, to build, to re-model the old house or pay off old mortgages.

Agencies in all the principal towns and cities in Ontario

Write for manuals and name of resident agent in your locality.

Do not delay. It will pay you.

A GOOD RESOLUTION

FOR

A.D. MDCCCXCVI

Capture coffee trade by using only that . . . . .

"MOST EXCELLENT"



WITCHKLOTH

The latest and best for cleaning Gold, Silver, Brass, Nickel, Copper, Bicycles, etc. **Retails at 15c.** Send small sample order.

Sole Agency for Canada

TEMPLE BUILDING, 113a, MONTREAL

New York Fancy Brand. Have a good light. Use

PRATTS ASTRAL
BEST BURNING OIL IN THE WORLD
LIVE DEALERS SELL IT.
NO SMOKE, NO SMELL, WHITE LIGHT,
SAMUEL ROGERS & CO. TORONTO.

Every Oil known to trade and industry—wholesale.

BROWN & POLSON'S CORN FLOUR

WITH MILK, EXCELLENT FOR CHILDREN AND INVALIDS. MAKES DAINTY DISHES FOR BREAKFAST, DINNER & SUPPER.

NO PACKET GENUINE WITHOUT THESE SIGNATURES— John Brown John Polson

SOLE AGENT FOR CANADA, **Write for samples and quotations**

JOHN A. ROBERTSON, Board of Trade Building, MONTREAL

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. **OFFICE, Vancouver, B.C.**



Free . . .

a handsome Glass Jar with . . .

Tutti Frutti

Get one from your wholesaler. Send postal to us for elegant signs to decorate your window.

ADAMS & SONS CO.

11 & 13 Jarvis Street, Toronto

HALIFAX WEST INDIA TRADE.

THE following shows the imports of sugar at Halifax, together with the names of importers and the places imported from for 1895, together with the imports of previous years :

IMPORTERS—SUGAR.	H.	T.	B.	BAGS
Acadia S. Refining Co.	[illegible]	....	5	299,510
G. P. Mitchell & Sons.	891	[illegible]	9,408	10,399
A. G. Johes & Co.	1,192	111	1,754	13,757
Musgrave & Co.	3,484	9	274	1,807
Geo. E. Boak & Co.	911	1	77	2,329
Walter Mitchell	....	....	378	3,378
R. I. Hart	[illegible]	....	45	[illegible]
H. R. Silver	273	2	....	1,886
Grant, Oxley & Co.	73	7	251	1,348
John Taylor & Co.	....	25	[illegible]	1,351
Sundries	133	28	2,452	2,944
	7,390	442	15,092	338,909
Imported from—				
Cuba	....	....	....	137,152
East Indies	....	....	....	130,973
Windward and West India Islands	2,033	306	12,801	24,325
Porto Rico	5,078	[illegible]	[illegible]	3,656
Demerara	....	....	[illegible]	34,957
Jamaica	279	[illegible]	1,831	2,846
Beetroot	....	....	....	5,000
	7,390	[illegible]	15,092	338,909
Imports previous years—				
1890	13,698	199	3,192	137,813
1891	7,069	[illegible]	1,083	222,204
1892	5,507	464	3,500	276,735
1893	3,290	[illegible]	9,027	240,276
1894	7,294	645	13,181	353,039

The following shows the imports of molasses, with names of importers for 1895, together with imports for previous years :

IMPORTERS—MOLASSES.	P.	T.	B.
G. P. Mitchell & Sons	3,845	334	747
Geo. E. Boak & Co	1,446	111	[illegible]
A. G. Jones & Co.	918	[illegible]	150
Musgrave & Co	738	....	....
John Taylor & Co.	657	111	63
James Fraser	[illegible]	56	79
H. R. Silver	559	....	....
Walter Mitchell	469	39	22
John Tobin & Co	441	60	[illegible]
Levi Hart & Son	361	57	31
R. I. Hart	209	15	415
James Butler & Co	115	....	....
Sundries	726	[illegible]	110
	11,130	823	1,890
Imported from—			
Porto Rico	6,027	316	372
Windward Islands	4,230	507	1,518
Demerara	870	....	....
	11,130	[illegible]	1,890
Imports previous years—			
1890	12,765	[illegible]	1,828
1991	12,893	1,489	1,066
1892	9,730	773	1,772
1893	9,092	812	1,212
1894	7,978	701	2,096

The quantity of fish exported from Halifax to the West Indies during 1895 was considerably below that of 1894, as will be seen by the following :

EXPORTS—FISH.	Qtls. dry	Barrels Pickled.
Exported to—		
Jamaica	97,650	39,876
Porto Rico	67,568	9,005
Demerara	30,965	2,082
Windward Islands	25,573	3,557
Hayti	21,801	5,183
Cuba	17,070	....
	260,627	59,703
Exports for previous years—		
1890	241,539	36,983
1891	247,537	36,170
1892	262,896	45,773
1893	238,807	46,206
1894	300,290	65,124

RIO COFFEE SHIPMENTS.

The shipments of coffee from Brazil during December were as follows : From Rio, 66,000 bags to Europe, 162,000 to United States, 18,000 to other countries ; from Santos, 229,000 bags to Europe, 114,000 to United States ; from Victoria, 18,000 bags to United States ; total, 547,000 bags.

ALL THE ANNEXATIONISTS DEAD.

THERE were, until recently, two annexation newspapers in Canada, or at least in Ontario, namely The Goderich Signal and The Simcoe Reformer. The editors and publishers of these papers, "Dan" McGillicuddy and Hal B. Donly, are personally two of the most popular of the fraternity among their fellow journalists, both being thorough good fellows, and have had to stand lots of chaff for what they have always been careful to designate as their "Continental union" views. It carries special gratification therefore through the ranks of the Ontario Press Association to note how The Signal and The Reformer take the war scare. Brother McGillicuddy in The Signal says :

The duty of Canadians is plain, whether they be Grits or Tories, colonists or continentalists. They all love the land in which their lot is cast, and where the remains of their loved ones lie, and rather than yield one foot of the sacred soil to the armed foeman they are prepared to march to the music of The Maple Leaf Forever, and defend fair Canada, if necessary, until the last man dies in the last ditch.

Mr. Donly in The Simcoe Reformer announces himself with equal vigor thus :

Three years ago many Canadians would have cheerfully voted for union with the United States, to-day we believe no difference of opinion exists from one end of Canada to the other. War will not be discreditably avoided. The voice of England is the voice of Canada. Conscious that we are right and that the opinion of the whole civilized world is with us and adverse to the United States, strong in the fact that with us it will be a war in defence of all we hold dear—freedom, home and native land—we will resist to the last the advance of enemies, be they of our blood and language, or no.

It is an ill wind that blows no good, and Cleveland's ill wind tends at least to solidify Canadian patriotism.—Ottawa Journal.

A NEW DEPARTURE.

Messrs. Britten & Bradshaw, of 48 and 50 Lombard street, Toronto, who have succeeded in establishing an enviable reputation as manufacturers of popcorn and chewing gum, have decided to manufacture licorice.

They have made many additions to their factory in the shape of the latest improvements in machinery from England and the United States, and will be prepared in a very short time to put on the market all the different grades of flexible and pure licorice.

Having entered into this business the firm intend to thoroughly establish for their goods a reputation second to none. [Advt.

CANADIAN BUTTER FOR JAPAN.

Mr. Robt. Scott, of Shoal Lake, has left for Japan, with a large consignment of butter, which he manufactured at his own creamery. He sailed for the Flowery Kingdom on the 5th, and will be accompanied by Mrs. Scott. Mr. Scott, according to The Winnipeg Free Press, is the leading butter maker of Manitoba, and has shipped the product of his factory to nearly every part of the world.

An Endless Belt . . .

IS LIFE INSURANCE

which will bring back all you put on it. Its value in keeping the wheels moving and equalizing the strain on business men is more or less recognized, yet not so fully appreciated as it should be and will be. For full particulars of a Model Policy send to the . . .

Confederation Life Association

HEAD OFFICE : TORONTO

GASPE DRY CODFISH, GREEN CODFISH, N.S. AND C.B. HERRING

B.C. Salmon, Canned Lobsters, Mackerel and Blueberries, Nfld. and Gaspe Cod Oil

CLARETS

Alex. Andreae Kraay & Co 's very fine old Clarets

BASS' ALE

The Bugle Brand is the best imported

GUINNESS' STOUT

Bulldog Brand, the highest grade bottled

Cockburn & Co.'s Very Old Highland Whisky

SPECIAL LIQUEUR WHISKY

J. & R. McLEA, 23 Common St.

MONTREAL

NOVA SCOTIA **FIBRED CODFISH**

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade **YARMOUTH, NOVA SCOTIA**



Condensed Mince Meat

PURE
WHOLESOME
DELICIOUS

Guaranteed First-class.

For sale by all wholesalers, and put up by

J. H. WETHEY, - - St. Catharines

CAUSES OF FAILURE

In the Hardware Trade and How Avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely. We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit, Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays to any address on receipt of **25 cents**

HARDWARE AND METAL, Toronto

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

It's Natural

to suppose, when we are making satisfactory shipments to our present customers, that we can do the same for you; isn't it? It's also natural that we should wish to increase our business, and would like to have your trade. We sell Salt in car lots. When you want anything in salt write US.

The Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto Agents for the Windsor Salt Works.

THE ....

Sydenham Glass Co. of Wallaceburg

Limited

WALLACEBURG, ONT.



Manufacturers of

Prescription Ware
Flasks and Liquor Bottles
Celebrated Beaver
Fruit Jars, Jelly Jars

PRIVATE MOULDS A SPECIALTY

OILS
OVALS
SALADS
SAUCE

BOTTLES

PICKLES
PANELS
BEER and
MINERAL

We make bottles of extra weight to order. We invite inquiry relative to lettered ware and bottles from private moulds Prompt attention to orders and inquiries.
Mention this journal.

Toronto Representative: G. A. McCANN, 208 Dundas St.

Tees & Persse, Winnipeg, Agents for Manitoba and Northwest Territories.

Martin & Robertson, Vancouver and Victoria, Agents for British Columbia.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



ARE YOU HANDLING THEM?

Robinson's Patent Barley

. . . AND . . .

Robinson's Patent Groats

ARE BEING ASKED FOR ALL THE YEAR ROUND.

They are the Standard Foods for Infants and Invalids.

CURRENT MARKET QUOTATIONS

TORONTO, Jan. 9, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " "	
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16
Dominion—	
¼ lb. tins, 4 doz. in case.....per doz.	1 00
½ " 3 " "	1 75
1 " 2 " "	3 00
10 lb. boxes .....per lb.	20
30 lb. pails..... "	20



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
1 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4 oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

G, F. MARTER & SON.

Barton's Baking Powder—	per doz.
1 lb. sealer jars, 2 doz. in case.....	$ 2 25
1¼ lb. jelly jars, 2 doz. in case.....	2 25
½ lb. " 2 " "	1 25
2 lb. fancy enamelled tins, 2 doz.....	2 75
1 lb. tins, 2 doz. in case	2 00
½ lb. " 3 " "	1 25
¼ lb. " 4 " "	0 75
Gold Medal—	per lb
¼ lb. paper package, 10 lb. in box	0 12
½ lb. " " " "	0 12
1 lb. " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
¼ lb. tins, 4 oz. cases.....	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

LUMSDEN BROS.

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'kg Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins.....	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles.....	1 60
3. "	1 90
4. "	2 60
Polishing Paste. (3 doz. in box)	per gross.
No. 1. In bottles	$3 75
" 2. "	5 65
" 3. "	7 85
Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
Ivorine.	per doz.
Small. In patent stoppered bottles, sponge attached	$0 80
No. 1. "	1 35
" 2. " .....per gross.	25 00

P. G. FRENCH BLACKING.

	per gross
¼ No. 4	$4 00
⅓ No. 6	4 50
½ No. 8	7 25
¼ No. 10.....	8 25

P. G. FRENCH DRESSING.

	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross.
CROWN PARISIAN DRESSING.....	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	
	per gross.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 20

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots....	0 16

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90
"Standard," select 7, 4 strings..	2 75
" " 6, 3 strings..	2 60
" " 5, 3 strings..	2 40

CANNED GOODS.

	per doz.	
Apples, 3's	$0 85	$0 95
" gallons.....	2 00	2 25
Blackberries, 2.....	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 95
Corn, 2's	0 75	0 95
Cherries, red pitted, 2s.....	2 00	2 25
Peas, 2's	0 90	0 95
" Sifted select	1 05	1 10
" Extra sifted	....	1 45
Pears, Bartlett, 2's.....	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 65	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard.....	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 85	0 90
" gallons.....	2 10	2 25
Raspberries, 2's	1 40	2 00
Strawberries, choice, 2's	1 90	2 40
Succotash, 2's	....	1 15
Tomatoes, 3's.....	0 80	0 95
Lobster, talls.....	1 75	2 25
" flats.....	2 30	2 60
Mackerel.....	1 10	1 20
Salmon, Sockeye, talls.....	1 35	1 40
" " flats.....	1 55	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener.....	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" Exq. fine Fr'ch, k.o.p. ⅛s	0 11	0 11½
" " " " ¼s	0 10½	0 11
" " " " ½s	0 18½	0 19
Sardines, other brands 9¾ 11	0 16	0 17
" P. & C., ¼'s tins	0 23	0 26
" " ½'s "	0 33	0 6

Canada
Prepared
Corn.
Silver Gloss.
Satin Starch.
Rice Starch.

When you buy

STARCH

See that you get the right thing. You can't go wrong if you have any of our lines.

EDWARDSBURG STARCH CO. Cardinal, Ont

Sardines, Amer., ¼s		0 04½	0 09
" " ½s		0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100		10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans		$1 40	$1 50
" " " 2 "		2 40	2 55
" " " 4 "		....	....
" " " 6 "		7 75	8 25
" " " 14 "		16 00	18 00
Minced Callops 2 "		....	2 60
" " 2 "		2 60	2 65
Lunch Tongue 1 "		3 40	3 50
" " 2 "		....	6 00
English Brawn 2		2 75	2 80
Camb Sausage 1 "		....	2 50
" " 2 "		....	4 00
Soups, assorted 1 "		....	1 50
" 2 "		....	2 25
Soups and Boull. 2 "		....	1 80
" 6		....	4 50



Acme Sliced Beef. No, 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz 2 doz.... 1 4





Codfish.	per doz.
Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0 75
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.

	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" " 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb.
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz.
Royal Cocoa Essence, packages	1 40

EPPS'.

Cocoa—	per lb.
Case of 112 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.

(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	....
" 1 lbs. "	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caraccas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, and 12 lbs. each, ½ lb. tins,	0 49

COFFEE.

Green.

	per lb.	
Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio	0 20	0 21½
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 28
Mocha and Java	....	0 35
Old Government Java	0 30	0 32 0 36
Arabian Mocha	....	0 35
Maracaibo	0 28	0 30
Santos	0 25	0 27

DRUGS AND CHEMICALS.

Alum	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross	....	4 20
" 2 " " "	....	6 00
" 3 " " "	....	8 40
" 4 " " "	....	10 00
" ½ pint " "	....	12 00
Olive Oil, ½ pts., 2 doz. to case, per case	....	1 25
" pints, 2 doz. to case, per case	....	2 50
Epsom Salts	0 02	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08½	0 09
Soda, Bicarb. per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12½	....

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75	
" " " " 1, 1½ oz.	1 25	
" " " " 2, 2 oz.	1 75	
" " " " 3, 3 oz.	2 00	

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO THE QUEEN OF ENGLAND.



Over 1,000,000 Packages sold weekly

LIPTON'S
Delicious Teas

possess that most delicate flavor and exquisite aroma peculiar to the choicest growths of Ceylon and India. . . .

They are put up in one-pound and half-pound air-tight packages, and retailed at 30, 40, and 50c. per pound. Reasons why you should sell Lipton's Teas: Because everybody likes them. They have the largest sale in the world. They will increase your trade. You can buy from the following wholesale agents:

Caverhill, Hughes Co., Montreal
H. H. Brennan & Co., - Ottawa
W. G. Craig & Co., - Kingston
Balfour & Co., - - Hamilton
A. M. Smith & Co., - - London
T. Kenny & Co., - - - Sarnia

WRITE DIRECT TO

LIPTON TEA PLANTER **CEYLON**

Chief Offices: City Road, London, England.
United States Offices: 80 Front St., New York.

Batty's

NABOB PICKLES and.... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

Storekeepers

who cater to a country trade must keep

Salt

to suit their customers.

A MEDIUM GRAIN SALT
is what farmers require. We sell it.

The Canada Salt Association
CLINTON, ONT.

BROOMS . . .

BROOMS

OUR BRANDS:

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line. Give us a trial order.
Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS
Manufacturers. TORONTO, ONT.

CONFIDENCE

in the merits of the goods you sell is an important element of success.

JOHNSTON'S FLUID BEEF

can always be sold with the most absolute guarantee that it is the best beef preparation. We will back you up in this statement to the fullest extent.

THE JOHNSTON FLUID BEEF CO. MONTREAL.

WHY DON'T YOU

Push Butter Crackers in 3-pound packets ? The biggest package of biscuits on earth to retail at 25 cents. Try a few packages. It is twice the size of a three-pound box of Sodas and costs the same.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. 7 FRONT STREET EAST, TORONTO. Charles J. Peter.

Crown Brand (Greig & Co.)—



1 oz. London	gross	6 00
2 " Anchor	"	12 00
1 " Flat Crown	"	10 80
2 " " "	"	18 00
2 " Square	"	21 00
2½" Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
8 " "	"	7 00
Parisian Essence	gross	21 00
Ketchup, Fluted Bottles	gross	12 00
" Screw Top	"	21 00
" S. & L. "High Grade" per doz		3 50
Pepper Sauce, per gross		15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 8

FRUITS.

FOREIGN.

	per lb.	per lb.
Currants—Provincials, bbls	0 04	0 04¼
" ½ bbls	0 04⅛	0 04⅜
" Filiatras, bbls	0 04¼	0 04½
" ½ bbls	0 04¼	0 04¾
" Patras, bbls	0 04½	0 05
" ½ bbls	0 04¾	0 05¼
" cases	....	0 05½
" Vostizzas, cases	0 05½	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05½
Figs—Eleme, 14 oz	0 09	0 10½
" " 10 lb	0 09½	0 12½
" " 18 lb	0 13	0 15
" " 28 lb	0 16	0 18
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 05½	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 04½	0 04¾
" Fine, off stalk	0 05	0 05½
" Selected	0 06	0 06¼
" Layers	....	0 06½
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05½	0 06½
" Malaga—		per box.
" London Layers	2 00	2 20
Black Baskets	2 75	3 20
Blue Baskets	3 25	3 50
" Choice Clusters	3 25	3 50
" Dehesa Clusters	4 25	4 50
" Royal Clusters	5 00	5 25
" Buckingham Clusters	....	4 50
" Non Plus Ultra Clusters	....	6 50
" Royal Windsor Clusters	....	6 50
Lemons—Messina, boxes	3 50	4 00
Malagas, half chest	5 00	6 00
" boxes	2 50	3 00
Oranges—Jamaica, fncy in bxs	5 00	5 50
" Jamaica, choice, boxes	4 75	5 00
" Cal. Navels, in boxes	4 25	5 00
" Mexican, in boxes	5 50	6 00
" Jamaica, in bbls	9 00	9 50

DOMESTIC.

Apples, dried, per lb	0 04	0 05
" evaporated	0 07	0 07½

FOOD.

	per brl.
Split Peas	$3 50
Pot Barley	3 75
Pearl Barley, XXX	6 50

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—		
50 to 60 dy basis	....	2 50
40 dy	....	2 55
0 dy	....	2 60
20 16 and 12 dy	....	2 65
10 dy	....	2 70
8 and 9 dy	....	2 75
6 and 7 dy	....	2 90
5 dy	....	3 10
4 dy A P	....	3 10
3 dy A P	....	3 50
4 dy C P	....	3 00
3 dy C P	....	4 10

HORSE NAILS—
Canadian, dis. 55 per cent.

HORSE SHOES—
From Toronto, per keg 3 60

SCREWS—Wood—
Flat-head iron, 80 p. c. dis.
Round-head iron, 75 p. c. dis.
Flat-head brass, 77½ p. c. dis.
Round-head brass, 72½ p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break	(25 in. and under)	1 15
2nd "	(20 to 40 inches)	1 30
3rd "	(50 to 60 inches)	2 90
4th "	(51 to 60 inches)	3 20
5th "	(61 to 70 inches)	3 50

ROPE—

Manilla	0 09¼	0 09½
Sisal	0 07	0 07½

AXES—
Per box 6 00 12 00

SHOT—
Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap	0 04¾	0 05
Screw, hook and strap	0 03¾	0 04

WHITE LEAD—Pure Association guarantee, ground in oil.

	per lb.
25 lb. irons	0 04¾
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04

TURPENTINE—
Selected packages, per gal. 0 39 0 41

LINSEED OIL—

Raw, per gal	....	0 58
Boiled, "	....	0 61

GLUE—
Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams " " 1 55	1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

KNOX'S GELATINE.

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross	9 00
Small Med. "	7 80
Medium "	10 80
Large "	12 00
Spoon "	18 00
Mug "	16 20
Tumbler "	12 00
Cream Jug "	21 00

RICE, ETC.

	per lb.	per lb.
Rice—		
Standard "B"	0 03½	0 03¾
Patna	.....	0 04¾
Japan	.....	0 05
Imperial Seeta	.....	0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06¼	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½
Goathead (finest imported)	.....	0 06½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes and fancy packages	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 07¼
Canada Pure Corn	0 06¾
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06¾
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 07¼

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08¼ 0 08¾
PURE—12-lb. boxes		0 07¼
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07¾

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06¼
STARCH IN BARRELS	Silver Gloss	0 07¾
	Pure	0 06¾

BROWN & POLSON'S CORNFLOUR.

1-lb packages	0 07
40-lb boxes	2 80

SUGAR.

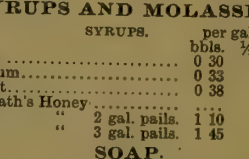
	c. per lb.
Granulated	0 04½ 0 04⅝
Paris Lump. bbls. and 100-lb. boxes	0 05½
" in 50 lb. boxes	0 05⅝
Extra Ground, bbls. Icing	0 05⅝ 0 05¾
Powdered, bbls	0 05⅞ 0 05¼
Extra bright refined	3 90 4 00
Bright Yellow	0 03¾ 3 85
Medium Yellow	3 60 3 70
Dark Yellow	0 03¼ 3 60
Raw Demerara	0 03½ 0 03⅝

SYRUPS AND MOLASSES.

SYRUPS.	per gallon. bbls.	½ bbls.
Dark	0 30	0 33
Medium	0 33	0 38
Bright	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails	1 10	1 15
" 3 gal. pails	1 45	1 50

SOAP.

Babbitt's "1776" Soap Powder $3 50



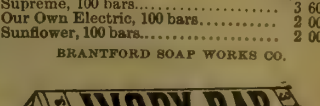
1 Box Lot	5 00
5 Box Lot	4 90

Freight prepaid on 5 box lots.

P. M. LAWRASON'S SOAPS.

	per box
Wonderful, 100 bars	$4 00
Supreme, 100 bars	3 60
Our Own Electric, 100 bars	2 00
Sunflower, 100 bars	2 00

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
3 lbs. and 2 6-16 lbs., 60 bars in box	$3 30
13¼ oz. and 1 lb., 60 bars in box	3 30
12 oz. cakes, 100 cakes in box	4 00



1896 MOTTO

PLEASE YOUR CUSTOMERS

BY

SELLING **BRANTFORD STARCH**

10 oz. cakes, 100 cakes in box 3 60
Twin cake, 11 ¼ oz., 100 cakes in box 3 85

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	$3 00
Silver Star, 100 bars, 12 oz., per box..	4 00
Royal City, 3-lb. bar, per lb.....	0 05
Peerless, 2½-lb. bar.....	0 04¾
Genuine Electric, 72 bars, per box....	2 50

TEAS.

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong.....	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordirary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14
PING SUEYS.		
Young Hyson—		
Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19
JAPAN.		
Half Chests—		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

"SALADA" CEYLON.

	per lb.
Green label, retailed at 30c.....	0 22
Blue " " 40c.....	0 30
Red " " 50c.....	0 36
Gold " " 60c.....	0 44

Terms, 30 days net.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's.....	0 57
Laurel, 3's.....	0 49
Brier, 7's	0 47
Index, 7's.....	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies.....	0 48
" " in 40-lb. boxes.....	0 48
Bright Smoking Plug Myrtle, T. & B., 3's	0 60
Lily, 7's	0 47
Diamond Solace, 12's	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
¼-lb. plug, 6-lb. boxes.....	0 70
oz. plug, 5-lb. boxes	0 70

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—

Theo, 1-6, 5 lb. box..	0 20
Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes.....	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—

	per 1,000
Sonadora Havana.....	10 00
Royal Turkish Egyptian.....	10 00
Creme de la Creme	7 50
Marquise cigarettes, Canadian	7 00
Imperial " "	3 50

Plug tobaccos (sweet chewing)—

	per lb.
Navy, in caddies.....	0 35
Navy, plug mark..... 0 33	0 35
Honey, boxes and caddies	0 43
Spun roll chewing, boxes	0 55

Plug smoking (with or without tags)—

	per lb.
Black Crown smoking, in caddies.....	0 35
Crown Rouge smoking....	0 38
Leaf tobacco, in bales.... 0 08	0 20

Cigars—

La Sonadora Reina Victoria Flor Fina, 1-20....	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20....	55 00
Creme de la Creme Reina Victoria Special, 1-20....	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40....	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10.....	25 00
Ditto, low grades 13 50	20 00

Cigars.

S. DAVIS SONS, MONTREAL.

Sizes.	Per M.
Madre E' Hijo, Lord Lansdowne....$60 00	
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins.....	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial..	50 00
" Conchas de Regalia.....	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine.....	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—

Cable	7 00
El Padre.....	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

Cigarettes—	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1.....	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park.....	10 50

Cut Tobaccos—	per lb.
Puritan, 10ths, 5-lb. boxes	0 70
Old Chum, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes....	0 73

Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes.....	0 83
Puritan, 1-10 5-lb. boxes	0 83
Athlete, per lb.....	1 15

Plug Tobaccos—

Old Chum, plug,	4s,	Solace,	16 lbs.	0 58
" " "	8s,	"	16	0 66
" " "	8s,	R. & R.	13½	0 56
" " chew	7s,	R. & R.	14½	0 58
" " "	7s,	Solace,	14½	0 58
" " "	8s,	R. & R.	16	0 58
" " "	8s,	Solace,	15	0 58
O. V. " plug	3s,	Twist,	16	0 58
O. V. " "	3s,	Solace,	17½	0 58
O. V. " "	1s.	"	17	0 55½
Derby "	12s,	"	17½	0 51
Derby "	7s,	"	17	0 51
Athlete "	5s,	Twist	9	0 74

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1....	$ 1 60
" 3 " " "	1 65
" 2 " " " 2....	1 40
" 3 " " " 2....	1
" " " painted " 2....	1
Tubs, No. 0.....	9
" 1.....	7 50
" 2.....	6 00
" 3.....	5 00
Washboards, Globe	1 90
" Water Witch	1 40
" Single Crescent.	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World.....	1 75
" Rattler	1 20

THE E. B. EDDY CO.

Washboards, Planet	1 60
" Waverly.....	1 50
" XX	1 40
" X	1 25
" Electric Duplex	1 25
" Special Globe..	....
Mops and Handles, combined	1 25
Butter Tubs.....	1 60
Butter Bowls, crates assort'd.	1 00

Matches—
Steamship (10 gross in case).
Single case and under 5 cases 3 10
5 cases, freight allowed 3 10

Matches—	Per Case. 5-Case Lots,	Single Case
Parlor	$1 70	$1 75
Red Parlor.....	1 70	1 75
Telephone	3 10	3 30
Telegraph	3 30	3 50
Safety	4 00	4 20
French.....	3 00	3 10
Favorite	2 25	2 35
Flamers	2 20	2 40

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

25 cents

We will mail you a valuable little book on

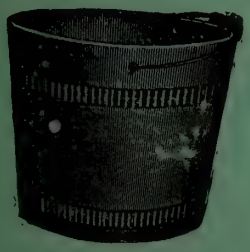
BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL



Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

"Mighty fine weather



for them as is well wrapped up," said the polar bear to himself when he was practising his skating.

"Mighty fine weather for the man who has seasonable goods" says the grocer to himself as he makes out change for a pound of

B.F.P. Cough Drops

The "GENUINE"



Is a Chimney full of quality
See our Registered Trade Mark on each one.

Heat will not break it

Full Lead Flint-Wrapped and Labelled

Do not buy any so-called Flint Chimney, but insist on having the GENUINE

GOWANS, KENT & CO., Toronto

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

EDWARD STILL
Assignee, Accountant, Auditor, etc.
1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer.
ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY
THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.
THOS. C. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,
Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.
Wellington Mills, London, England
REPRESENTATIVE IN CANADA:
JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. X TORONTO AND MONTREAL, JANUARY 17, 1896. No. 3

SELL ONLY THE BEST!

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

To Grocers

The season is on for **Marshall's** popular Scotch Pickled Herrings. All **principal** wholesalers carry stock. The margin of **profit** to the dealer is good. He should not be without this **leading** brand.

"CROWN"

BRAND

Marshall's Scotch Herrings

FROM THE FAMED ABERDEEN FISHERIES

In Kegs
Firkins
Half Barrels
Barrels
} FULLS and MEDIUMS

N. B.—Marshall & Co., Aberdeen, **own** their fishing fleet; pack **only** the **Finest Selected Herrings**. Every package guaranteed. Their Kippered, Fresh Herrings, Herrings in Tomato Sauce, etc., are very superior.

SOLE AGENTS:

WALTER R. WONHAM & SONS, 315 and 316 Board of Trade Building, Montreal

139 MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by special appointment to Her Majesty

THE QUEEN

Empress of India.

Purveyors by special appointment to H.R.H. the

PRINCE OF WALES

K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 Leadenhall Street

LONDON, ENG.

First Quality

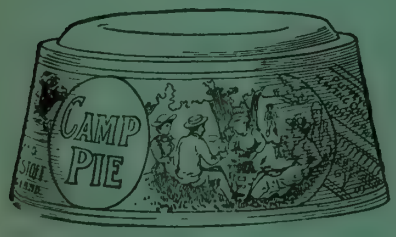
Potted Meats and Fish Delicacies



Fresh Herrings
Kippered Herrings
Bloaters and Bloater Paste
Scotch Findon Haddocks
Herrings in Shrimp Sauce
Herrings a la Sardine







All Herrings prepared by us are preserved at Fraserburgh, Scotland, which is the largest fishing station in the world, and the quality of the Fraserburgh Herrings is superior to all others.



All particulars from agents :—

SEETON & MITCHELL, Halifax, N.S.

LIGHTBOUND, RALSTON & CO., Montreal

Agents for British Columbia :

MESSRS. MARTIN & ROBERTSON,

Vancouver and Victoria

Standard Goods THE Best to Handle

FRY'S ... USE ... FRY'S

Pure Concentrated Cocoa

Pure Chocolate

Vanilla and de Sante Chocolate

Caracas Chocolate



Homeopathic Cocoa

Diamond Chocolate

Monogram Chocolate

Gold Medal Sweet Chocolate

THESE GOODS ARE SECOND TO NONE

Arthur P. Tippet & Co.

... AGENTS FOR ...
Maritime Provinces, Ontario and Northwest.

FOR **PURITY**

Bi-Carbonate of Soda



TRADE MARK

FOR **STRENGTH**

This brand is always reliable. Highest test $98\frac{50}{100}$ % pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.

"LAZENBY'S"

MULLIGATAWNY and other soup squares, CURRY POWDER and SOLIDIFIED JELLY are the goods to use this cold weather.

MONTREAL and TORONTO
A. P. TIPPET & CO.

ST. JOHN, N.B.
F. H. TIPPET & CO.

The Value of Strength . . .



In Wrapping Paper is known and appreciated by every wholesale and retail grocer.

We have special brands for this use—

MANILLLA,
BROWN WRAPPING
ETC., ETC.

noted for long and strong fibre—and made to stand more than ordinary wear and tear.

ITS SUPERIORITY WILL QUICKLY ASSERT ITSELF.
WRITE FOR SAMPLES AND PRICES.

THE E. B. Eddy Co. LTD.

HULL, CANADA

319 St. James Street, MONTREAL **38 Front Street West, TORONTO**

Agents: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria.

These Letters speak . . . . the virtues of **"GRAND MOGUL"**

DELICIOUS FLAVOUR
GRAND MOGUL
TEA.
A LUXURY ALL MAY ENJOY
30,40,50,60 ¢.
IN PKGS.

A resident on Palmerston Avenue, Toronto, writes us as follows:

Jan'y 8, '96.
T. B. Escott & Co.
Sirs,—Enclosed please find twenty-five cents and postage, for which kindly send me at once ½-lb. Grand Mogul Tea. I am unable to get it here.
Yours respectfully,
Wm. ———

♦♦♦

A resident on Arthur Street writes:

T. B. Escott & Co.,
London.
Gentlemen, — I tried several stores in the vain hope of obtaining Grand Mogul Tea, I therefore apply to you and will thank you to mail me ½-lb. I enclose 25 cents and postage.
Yours etc., George ———

P. S.—To all enquirers we beg to say that we shall introduce Grand Mogul Tea to all the Toronto trade very shortly.

The above are samples of letters we are receiving daily from the Queen City of Ontario.

T. B. ESCOTT & CO.

Sole Agents for Canada and the United States.

Demanded



It has no equal. Packed in White Opal Jars, 4 sizes.

By Consumers because it has no equal.

Sold

By Retailers because no trouble to sell.

Bought

By every Jobber because his trade requires it.

Prepared and Guaranteed by

A. F. MacLaren & Co.

51 COLBORNE ST. - TORONTO.

When you have caught on

Write us

and we will give you

Pointers

How to increase your Tea Trade.



ROSE & LAFLAMME

MONTREAL

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar

with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

Do You Sell Crockery?

Then we want your business. We manufacture all kinds of Yellow, and Bristol Glazed goods, also Rockingham Ware, which we guarantee fully equal to any on the market, either of home or foreign production. Catalogues, prices or travelers' attendance, if you drop us a card.

Brantford Stoneware Mfg. Co. Ltd. - Brantford.

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." Lancet.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto.

ROSE & LAFLAMME, Montreal.

WORKS : LONDON, W.C.

Package Goods Trade

With us beats all previous years. Never had such a demand for fine goods before. All varieties selling with the most gratifying success. Can't we make you up an order out of the following choice assortment ?

Desiccated Rolled Oats
Desiccated Rolled Wheat
Desiccated Rolled Barley
Breakfast Hominy
Buckwheat Flour (Self-Raising)

Write us for Price List.

The IRELAND NATIONAL FOOD CO. Ltd.

OPERATING The Largest and Most Complete Breakfast Cereal Food Mills in the Dominion.

Toronto, Canada.

Condensed Coffees

If you have not handled "Reindeer" Brand Condensed Coffees, we should like you to give a sample order and try for yourself whether they are good or not.

5-lb. Boxes AND 30-lb. Caddies

EARLY CROP MAY JAPANS

To retail at 25 cents per pound, is something that catches the eye of the consumer, and is just the thing to bring up your Japan Tea sales.
For further information will write you personally if you are on the lookout for the good things.

FROM A GREAT RANGE of Teas of undoubted merit we can successfully cater to your requirements. It's easy to buy TEA, but it requires your time and attention to secure the best values going. When you are on the lookout, drop us a line. Our hiding place is Hamilton, and we enjoy the reputation of being a very good house on Teas.

W. H. GILLARD & CO. WHOLESALERS ONLY **Hamilton, Ont.**

JOHN MOUAT, Northwest Representative, WINNIPEG

WHAT MORE?

Inch by inch our goods have worked their way to the very top. . . . . .

Their Excellence of PURITY and FLAVOR

commands the attention of people who are particular what they eat.

SELL **BOULTERS'**

Peerless "LION" Brand Canned Goods this year.

We did a tremendous business in '95.
. . . . Watch us during '96.



Condensed Mince Meat

PURE
WHOLESOME
DELICIOUS

Guaranteed First-class.

For sale by all wholesalers, and put up by

J. H. WETHEY, - - St. Catharines

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) TORONTO AND MONTREAL, JANUARY 17, 1896 ($2.00 per Year) No. 3

DROPS FROM THE EDITOR'S PEN.

Coal is not much use until worked into energy; neither is man.

—

A know-nothing-at-all is usually he who thinks he knows everything.

—

Brokers' views on a question appertaining to trade are often united.

—

He who makes errors is not a fool; but he who profits not by them is.

—

The quality of a merchant's perseverance often depends on the veering of his purse.

—

While a man is waiting patiently for success he should take off his coat and hustle.

—

"Monkeying" is all right in its place; but its place is with the hand-organ, not in the store.

—

People who do not read trade papers live in the Land of Ignorance; and not Blissful Ignorance either.

—

As constructing a house in a quagmire is it for a young man to essay to build his life's success on falsehood.

—

Tobacco on the shelves is all right; but tobacco in the man's mouth who is behind the counter is all wrong.

—

In the same boat with he who says too much with his mouth is the merchant who says too much in his "ad."

—

Advertisements quoted with glowing statements that are false are ultimately pursued by imprecations into oblivion.

—

The Danes dispose of $25,000,000 worth of butter annually. They evidently Dane (deign) to lead the world in this particular.

—

In the fight between the retailer and the department store the former has the consciousness that he did not begin the warfare. But to have a conscience void of offence is after all small consolation to the merchant who sees his customers going over to the enemy.

—

A contemporary announces that locomotives are trained for fast work. In other words, trained to draw a train.

—

"Maple" syrup is being made from corn cobs down in Vermont. By and-bye we shall hear of whisky being made from corkscrews.

—

The Montreal Trade Bulletin asks: "Is there money in pork?" The grunts of disgruntled speculators would seem to say "Nay."

—

Land lubbers who essay to navigate ships and ignoramuses who undertake to manage stores frequently meet with the same fate—shipwreck.

—

They are "raising Cain" down in Cuba more vigorously than ever, and still the bulls persist in declaring that the sugar cane crop will be 600 tons short.

—

The horse trade at the Chicago stock yards was last year the largest on record. Qnite likely. A larger number of equines than usual went into cans.

—

It is said that the seven bolters from the Dominion Cabinet are depressed. This is understood to be characteristic of men who suddenly forsake the Bowell.

—

The number of people who earn the bread by the sweat of their brow will be augmented just in proportion as merchants discontinue loose credit methods.

—

People who imagine themselves the block and tackle whereby the morale of business is to be elevated, are sometimes blocks of granite barring the way to progress.

—

The retail grocers of St. John, N.B., once had an association. I cannot say that though dead it yet speaketh; yet I can say that the want of it speaketh. Arise, ye that sleepeth!

—

They have a dog in Philadelphia that chews tobacco. I have heard animals with two legs that chew tobacco dubbed dogs and supplemented too with the prefix dirty.

—

The profits of the united retail grocers of Brooklyn from their food exposition aggregated $1,600. It is to be hoped the profits from their experience will aggregate more even than this.

—

There are scores of people in every city who are liberal in their cash bestowals upon the actor, but who have seldom a dollar for the grocer. It would evidently pay the merchant to turn actor once in a while and assume the role of highwayman.

—

Vastly different is the attitude of the world toward the commodity that becomes worth less in dollars and the man that becomes worth less in dollars: a commodity may grow in public favor, but it is in disfavor that the man grows.

—

From a political standpoint Col. Prior certainly did not have a prior claim to the Controllership of Customs, but from a business man's standpoint he certainly had. There does not, however, appear to be any business men's standpoint in the governments of to-day.

—

The Guelph Herald has issued an industrial number. It is well termed such: It sets forth amply, by illustrations and letter press, the industries of the "Royal City" and illustrates the industry and ability of the publisher of The Herald and his staff.

—

The special illustrated edition of The Woodstock Sentinel-Review shows that proprietor Andrew Pattullo is not allowing his paper to deteriorate while he is devoting so much of his time and attention to furthering the cheese industry of the country. The edition is beautifully and amply illustrated, and is replete with much interesting and valuable information.

CHEESE MAKING 25 YEARS AGO.*

By A. F. MacLaren.

TWENTY-FIVE years ago comparatively few cheese were made in Canada on the factory system, or, in other words, the manufacture of cheese as an industry was simply in its infancy. The first factory was built and operated in the Township of Norwich, Oxford County, in 1862, by the late Harvey Farrington, the well-known, practical and experienced cheese maker from the noted Herkimer County, New York State, to whom much credit is due for the establishment of the great cheese industry in Canada, which developed very slowly for a time, only a few factories being in existence up to the date of which I am about to write.

Thinking of cheese making twenty-five years ago carries me back to the time when I first entered the Fullarton cheese factory, in Fullarton Township, Perth County, for the purpose of learning the business. The factory was that season rented by Mr. Geo. Hamilton, who also owned the Cromarty factory. The cheese maker was Mr. Wm. Huxley, who, I understand, received his first instruction and education in cheese making from the above-mentioned "grand old man," Mr. Harvey Farrington.

In those early days everything in connection with the cheese business was entirely different to what it is at present. In the first place factories were generally located on low ground and usually close to or directly over a running stream, and if possible in close proximity to a spring of pure cold water, which, if possible, was secured at an elevation high enough so that the water could be taken to the factory in pipes and allowed to flow under the vats to be used for the purpose of cooling the milk when delivered at the factories twice daily, as was then the custom. In this respect, the Fullarton factory was and is splendidly situated and we seldom had to make cheese twice daily, as with this plentiful supply of very cold water running under the vats of milk all night we had no difficulty in keeping the milk perfectly sweet.

We will now proceed, metaphorically speaking, to convert a vat of pure sweet milk into cheese as it was done twenty-five years ago. We will suppose the milk is set at a temperature of 82 deg. Fah. The milk has sufficiently coagulated, time for cutting curd having arrived, the curd having been cut, we begin to stir by hand from 10 to 15 minutes. We then apply heat and gradually begin the cooking process (still stirring by hand), which was no pleasant task, and only those who were possessed of a good strong back, perseverance and patience would continue this hand stirring and gentle handling which the curd required so as to secure a good average. Impatient, careless cheese makers would be inclined to use the rake too soon, thereby handling the curd so roughly that the whey became white, or, in other words, the butter fat which should have remained in the curd passed into the whey. It was our custom in those days to keep on stirring by hand until the mass of whey and curd had been heated to over 90 deg. Fahrenheit and the curd had become somewhat hard. We were then allowed to use the rake (wooden rake) and continue agitating and heating until curd was 100 deg. Fah. more or less, according to condition of curd. Then the curd was allowed to remain in whey until acid developed. Then the whey was removed by the use of a syphon. This being done, the curd was dipped into a slat sink covered with a cloth strainer. From the time dipping began all



A. F. MacLaren

available help was on hand to stir curd in sink so as to prevent matting and allow all whey to escape. As soon as curd was stirred sufficiently dry, and the necessary acid having developed, salt was then added, well stirred in and the curd was ready for press. At that time we used upright presses only, and now we proceed to put curd to press: Large press cloths were then used, which were placed in each hoop. The curd was then placed therein; hoops filled; then end of press cloth pulled over top of curd, when followers were put on and gradual pressing began. As soon as curd was pressed sufficiently hard, or so that it could be removed from the hoop, it was taken out and bandaged. A small cotton head cloth placed on each end of the cheese, when it was returned to hoop and press, where it remained under heavy pressure until morning. Then the cheese were taken out and turned, ends of bandages turned down and any cheese which may have projected pared off. These shoulders or projections are generally caused by followers being too small, thereby allowing cheese to press up between followers and hoop, and if not removed would materially affect the value and finish. The cheese were again returned to press and allowed to remain until the presses were required for the second day's curd. They were then removed to the curing or drying room, where they were allowed to remain for a short time until sufficiently dry to admit of the application of whey butter on each end so as to prevent them from cracking. We were then supposed to turn and rub the cheese on each end every morning, this being necessary for the purpose of properly curing the cheese. And I may say that in those days one of the great causes of trouble and loss in many factories was the careless manner in which cheese were handled in the curing room.

During the summer months some careless cheese makers would allow the cheese to crack and check, which allowed the cheese fly and skipper to complete their work of destruction. And then again late in the season it was almost impossible to find cheese which were properly cured. Even to-day there is great room for improvement along these lines.

From reading the above the modern cheese maker will observe there were many difficulties to contend with at that time, and when I enumerate the many advantages the cheese makers of the present day have compared with those of a quarter a century ago, it is easily understood why cheese of the present day has attained its high standard of perfection.

The patrons are better educated and have received a great deal of experience and instruction from careful study and close observation as to how milk should be produced and handled so as to bring it to the factories in the best possible condition.

In those days it was necessary for us to make our own rennet extract. We had no rennet test; no Babcock milk tester; few factories had engines and no such thing as agitators to be worked by steam, for the purpose of stirring the mass of curd and whey in the vat during the cooking process. No sweet dipping, no matting of curd, no curd mill, no bandagers, no gang press, no pressing of cloths on top of cheese, no seamless bandages, no milk inspectors or instructors, etc. And still there are hundreds of factories right in our midst where still greater improvement could be made.

And just before I close my article (as I am afraid I am now making it too long), I would like to suggest to the factorymen and patrons the great necessity of at once stopping the ruinous practice of having the sour whey returned in their milk cans. I am sure there are no intelligent farmers who would not be convinced if they knew how serious a matter this is, as in almost every case this practice is ruinous to the flavor of the cheese. My observation in examining

* "Cheese-making 25 Years Ago" appeared in the illustrated number of The Woodstock Sentinel-Review.

Our Tea Deal is still on . . .

We have the goods and we are free sellers. Do not buy without hearing what we have to say.

SAMPLES ON APPLICATION.

LUCAS, STEELE & BRISTOL, - Hamilton, Ont.

HILLWATTEE TEA AGENTS

Two Extremes

RAM LAL'S PURE INDIAN TEA

Never Fails to Please.

The tea jobbers who are crowding the advertising mediums to attract public attention from brands that are considered as staple as gold have very successfully imitated the external appearance of one of the choicest beverages to be found on the tables of the poor and rich alike, namely, Ram Lal's Pure Indian Package Tea ; but they are just as unsuccessful in imitating the quality of the goods as they have been successful in imitating the label.

JAMES TURNER & CO. Wholesale Agents **Hamilton**

TEAS

We will offer during January exceptional values to clear out short lines. See our samples before buying.

BALFOUR & CO. Wholesale Grocers **Hamilton, Ont.**

FISH

Lake Fish (Fall catch)
White Fish
Trout and Herring

No. 1 Labrador Herring in barrels and half-barrels.
No. 1 Split Herring in half-barrels. Loch Fyne Herring in kegs.
Codfish—Fletched and Table Cod in 100-lb. cases.
Quintals Dry Codfish. Also a full line of Boneless Fish.

H. P. ECKARDT & CO. Wholesale Grocers, **TORONTO**

cheese where the above named practice is prevalent is that in 99 cases out of a 100 more or less whey flavor had developed. It may not be noticed to any great extent while cheese remain on the shelves in this country, but it is almost sure to develope before it reaches the consumer's table in the Old Country. If this practice were discontinued I feel satisfied that the producer would be the gainer of from ½ to 1 cent per pound. I sincerely trust that ere long some system will be devised whereby this practice may be abolished.

I would further suggest the grouping of say 20 to 30 factories in different sections of the country and placing them under the supervision of a practical cheese maker. His salary and expenses could be paid by each factory contributing its proportion according to amount of cheese made. In this way there should be no trouble in having the cheese made in each group almost as good and uniform in quality and size as if made in one factory.

In adopting this system it would be advisable to use the same kind and very best material in the manufacture of cheese in all the factories in each group, and by purchasing in large quantities the cost could be materially reduced. As my readers can easily see, that by using the same rennet extract, same coloring, same salt, same curd mill, same size hoop, same presses, then weigh the curd so as to have each cheese the same weight and size, and last, but not least, by having all boxes made of the same size and of the very best material. If the above suggestions were carried out I feel confident that our cheese would receive a still higher reputation in the markets of the world than they do to-day.

A few words to my brother cheese makers and I have done: There are a few things that many of you could improve on at the present time and with the factories as they now are. In the first place the cheese maker himself should as far as possible see every can of milk as it is dumped into the weigh can. That is the time to ascertain if the flavor is right or not. If the flavor is not right advise the producer and get to work at once to find out the cause of the trouble. Secondly, see that every man in your factory, who is there to learn the business, is careful about keeping himself and everything in and outside the factory neat, clean and tidy. Don't think the work is done when the cheese are put to press. Look round and you will find many little things to fix up, and above all in the fall of the year take better care of your cheese. I know how I used to like to get away from cheese and factory, as soon as the last cheese for the season was made. But it is a mistake. At present I find great carelessness in the curing of fall cheese. The temperature is seldom found to be just right. And now I implore of you, don't neglect a cheese; don't leave them alone for an hour, till the last box is shipped. Many times this last fall and early part of winter I have gone to see how the cheese I had bought were being cured. The first factory I called at I found the cheese maker away, and the cheese too warm. The next factory I found too cold, and the cheese maker was away. At the third factory I found the temperature too low, the last make of cheese on the lower shelves, when they should have been on the top shelves and nearer the fire. At the fourth factory I found everything as it should be.

Now if you can spare the time, go to Guelph or Kingston Dairy Schools where, you receive a great many useful lessons, not only with regard to making cheese and butter, testing milk, etc., but you will carry away with you many ideas whereby you can improve many things in connection with your own factories.

PERSIAN DATE SHIPMENTS.

It is reported that the total shipments of dates from the Persian Gulf for this season were less than 550,000 boxes, against over 700,000 in the previous year, which results that the stock carried over in London is small. The Hills Bros.' Co. report, according to The N. Y. Journal of Commerce, that, by late cable advices, only 116,000 boxes exist in that market, against 280,000 boxes on hand January 1, 1895. In view of the small stocks the London dealers are holding their goods with great firmness, and desirable brands of Hallowee cannot now be imported to cost less than 3⅝c. without a penny allowed for commissions or profit to dealers here.

Glacial . . Acetic Acid

We are makers of Highest Grade Double Refined Acetic Acid.

80, 85, 90 and 95% in demijohns, and 30 to 80% in wood.

Also Crude Acetic Acid for dyeing and manufacturing purposes.

Enquiries Invited.

MONTREAL.
TORONTO.
VICTORIA.

The Canada Paint Co., Ltd.

TABLE JELLIES

EBENR. ROBERTS'

Unequalled for Purity and Flavor

ALL FLAVORS
Quarts, Pints and Half-Pints.

DAVIDSON & HAY, WHOLESALE GROCERS Toronto, Ont.



DON'T CARRY IT TOO FAR

This economising. Don't wait until one of your best customers has become disgusted with that cheap

Buckwheat Flour

you are selling before you buy the absolutely pure article from

THE TILLSON COMPANY, Ltd. Tilsonburg, Ont.

We could write a book

about Salmon and Salmon Packing, but if we did you might not have time to read it. Our knowledge takes form in our goods. The best evidence of our ability to pack a first-class article is the article itself—**Flag-Ship Salmon.** Have you got it ?

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.
LULU ISLAND, B.C.

HINTS TO BUYERS.

PERKINS, INCE & CO. have a shipment of Indian and Ceylon tea arriving, which they are offering at special value.

Pure lard is being offered at low prices by T. B. Escott & Co.

A drive in bag peaches is being offered by Lucas, Steele & Bristol. They also offer Harvest prunes.

"Grand Sultan" coffee is having good sale. See letters re "Grand Mogul" advertisement.

A handsome 2-lb. tin of syrup is being placed on the market by Lucas, Steele & Bristol. It will retail at 10 cents.

T. B. Escott & Co. have large shipment molasses arriving, bought before recent advance.

A shipment of Moyune Young Hysons, half-chests, which they claim are splendid value, is in store with the Eby, Blain Co., Ltd.

Shipment California prunes, 40's, received at low prices, have been received by T. B. Escott & Co.

"Yes, we are moving a good many teas this month," say Lucas, Steele & Bristol. "We are constantly having applications for samples."

W. H. Gillard & Co. report a good demand for early crop May Japan teas in 5-lb. boxes and 30-lb. caddies. This is a handy sized package for the jobbing trade.

T. B. Escott & Co., of London, have large lines of Indian and Ceylon teas, they advise, at great bargains.

Extra values in jams and marmalades in 7-lb. pail, are offered by Lucas, Steele & Bristol. Their prices for 2 and 3-lb. peaches, they advise are very low.

"We have just made up our books for last week's business," said Mr. Larkin, of P. C. Larkin & Co., "and we find that our sales of "Salada" tea exceeded those of any previous week in our history."

W. H. Gillard & Co. beg to advise the trade that their long-looked-for "Haycastle" currants arrived a short time ago and all back orders have been filled. A good sized stock is still on hand at bargain prices.

The Snow Drift Co. claim to have just wound up the most successful year of their history, and, in view of the fact, propose to follow the same old policy: "First-class values in pure goods at lowest possible prices."

W. H. Gillard & Co. are having a lively sale for their special blends of pure coffee, "W. H. G. No. 2" and "Purity." These lines are put up in handsome 25-lb. packages, retail at popular prices, and shew the retailer a handsome margin.

The Snow Drift Co. have just passed into stock another hundred sacks of that very choice Tellicherry, and more on the way. They did an enormous trade in pepper last year, and are determined to keep it going. "Blood tells," they write.

A TRUE GRAPE STORY.

A friend of mine, says a writer in Retail Grocers' Advocate, told me he bought a nice lot of Malaga grapes cheap, at $3.75 a barrel, each barrel marked 55 pounds.

I asked him if he ever put down what he got out of a barrel of grapes, (I saw the barrels myself and they seemed to be very light).

He said he never did, but he promised to do it with the next barrel he would open.

He sold it over Christmas, and this is what he got out of it. He sold them at 18 cents per pound.

1½ pounds	27
2 pounds	35
1½ pounds	27
½ pound	09
2 pounds	35
1 pound	18
1 pound	18
2 pounds	35
1 pound	18
2 pounds	35
½ pound	09
2 pounds	35
2 pounds	35
19 pounds	$3.36
5 pounds loose grapes	50
Total	$3.86
Profit of	11

Where he thought his profit would be at least $4.



Why not investigate for yourself?

DON'T LET OTHERS INFLUENCE YOU

We have the greatest commercial discovery of the Nineteenth Century. It will keep eggs fresh all the year round—absolutely safe to use it—cost so little we do not even figure down enough. It has been tried and proved of real actual value to everyone who wants to put away eggs.

KNOX'S EGG PRESERVER

When used on ***strictly fresh eggs*** will keep them as good as the day they were laid down for one year. We guarantee this or money refunded.

ASK YOUR WHOLESALE GROCER FOR IT.

A. E. Richards & Co., Sole Agents for Canada, *Caledonia, Ont.*

Also Agents for KNOX'S SPARKLING CALVES FOOT GELATINE.

ROBERT GREIG & CO.

456 St. Paul St. MONTREAL

ROWNTREE'S

Elect Cocoa

UNRIVALLED FOR PURITY AND STRENGTH. . . .

1 LB. MAKES 120 CUPS

For Druggists and Confectioners

M. A. CRAVEN & SON

YORK - ENGLAND

Fruit Drops
Lozenges
Of Finest Qualities. Cachous, etc.

McKAY'S

KOLA-CAFE

The Finest Liquid Coffee on the market.

PUT UP IN 12 OZ. BOTTLES



CARR & CO.'S ENGLISH BISCUITS

Are exported to all parts of the world.

Established 1831.

The original manufacturers of Fancy Biscuits by Machinery.

Appointed Biscuit Manufacturers to H. M. the Queen by special warrant, dated May 8th, 1841.

CARR & CO. Ltd.

CARLISLE, ENGLAND.

Agents for Canada

Robert Greig & Co., 456 St. Paul St. MONTREAL



REGISTERED

CROWN BRAND EXTRACTS

For Strength and Purity are unexcelled.

ROBERT GREIG & CO.

456 St. Paul Street

. . . MONTREAL

A FULL LINE OF FRENCH CANNED GOODS IN STOCK

FULL RANGE

FANCY GROCERIES

TABLE RAISINS

London Layers — Imperial Clusters
Fancy Clusters — London Layers 2½ " Cartoons.
Dehesa Clusters — Loose Muscatels

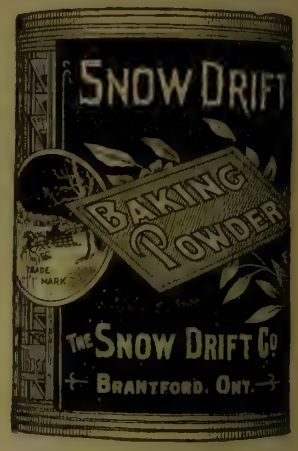
All varieties California Evaporated Fruits
Franco American Plum Pudding, pound tins
Glace Lemon, Orange and Citron Peels
Batger's Nonpareil and Compote Jellies
New Nuts, Tarragona S. S. Almonds
Valencia Shelled Almonds, Barcelona and
Sicily Filberts, Grenoble Walnuts.

Turner, Mackeand & Co. - - Winnipeg

Always Uniform

THOROUGHLY TESTED IN EVERY WAY

SNOW DRIFT BAKING POWDER



No one ever complains if you sell them this perfectly pure Baking Powder. . . . . .

The Snow Drift Co. - Brantford.

Effectual Sweepings

Are only to be made by using } The DAISY THISTLE ROSE **BROOMS**

The best value, retailing at **20, 25 and 30 cents.**

Lots of 5 dozen assorted freight allowed.

H. A. NELSON & SONS - Toronto and Montreal

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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BRITISH AND U. S. CONTRIBUTIONS TO OUR DUTIES.

AMONG the interesting features to be noted in the Trade and Navigation Returns just issued is one relating to the duty paid by British and American goods respectively.

A glance over the trade returns shows that only on six occasions during the last twenty-three years have our imports from Great Britain exceeded those from the United States, and yet, in spite of this fact, the greater proportion of the duties collected on the goods brought in from the two countries in question have invariably been borne by those from Britain.

But the disproportion between the duties paid by British and American goods has undergone a marked change since 1872, the most remote year to which the figures we have at hand carry us back.

In that year the proportion to the whole was 6.30 and 1.80 respectively. Last year, 1895, the proportions borne by each were 6.36 and 5.45. This, compared with 1894, was a decrease of .14 in the ratio on British goods and an increase of .58 on United States goods.

In 1872 the imports from Great Britain for home consumption were 58.87 of the whole, and those from the United States 32.70. Last year the proportions were 29.50 and 51.40 respectively, or an increase of 18.70 in American goods and a decrease of 9.37 in British goods.

Last year, however, is rather an unfair year by which to make comparisons of this kind.

What we import from Great Britain is largely finished products. From the United States, on the other hand, we bring in a great deal of raw material to be turned by us into the finished article. This not only explains why British goods pay a larger proportion of the duty, but, furthermore, it had its influence in a marked degree on the imports from the respective countries for the fiscal year 1894-95.

As we pointed out a week ago in dealing with the returns, last year the importers of finished products, owing to the depression in the United States, and the influence it exerted on this country, were cautious to an unusual degree, a condition which naturally exhibited itself in the returns showing the imports from Great Britain.

As 1895 progressed it will be remembered the manufacturing industries in Canada began to put on their normal activity, with the result that more raw material was wanted. The imports from the United States would naturally reflect this. But, furthermore, the tide of imports from that country was augmented during the first half of the fiscal year 1894 95 by the influx of American finished products into Canada, the urgent need of money on the other side inducing the manufacturers there to slaughter the Canadian market in order to get the "needful." The British manufacturer, on the other hand, not experiencing the same acute depression nor the same pronounced need of money, did not resort to the same tactics.

Taking the more normal year of 1893-4 the percentage to the whole of the imports from Great Britain was 34.60, and from the United States 46.90, as compared with 29.50 and 51.40 last year, as already stated.

By way of comparison, it may be interesting to note that while our total exports to Great Britain in 1872 were but 30.40 to the whole, in 1895 they were 54. With regard to exports to the United States, in 1872 they were 43.80 to the whole, and in 1895 the proportion had fallen to 35.39. And our exports to the United States in 1895 were larger than for any previous year since 1883, while those to Great Britain were nearly seven millions less than in 1894, and about three millions less than in 1892 and 1893.

CAUSE OF LAST YEAR'S CHEAP CHEESE.

THE past year was not an altogether satisfactory one for Canadian cheese makers and dealers. The depression of 1893-4-5 the world over had something to do with it, but not all.

For the excessive stocks that existed last spring Canadians had themselves largely to blame.

The clean sweep of the awards which Canadian cheese made at the World's Fair stimulated enormously the production of cheese in Canada in 1894. When the storehouses and refrigerators throughout the country groaned with the quantity of cheese packed away in them, people groaned too, and charged that over-production was the cause. And there was over-production, insofar as the storehouses were overcharged, but scarcely in the sense that the market was over supplied.

The world over during 1893-4, it will be remembered, there was a gradual and unusual decline in the values of staple goods, with one exception. That exception was cheese, and it was accomplished by the manipulation of speculators, with the result that the price of cheese in Canada was ultimately a great deal above the parity of other food staples. With the realization of this fact consumers at home and abroad turned their attention to the foods that were cheaper; and what the consumers did the storekeepers had perforce to do likewise. This ultimately accomplished what, in the natural order of things would have been done before: it brought prices down.

Last year prices ranged from 5½ to 9c., while the year before, 1894, the range was from 9 to 11c. These latter figures were much about the same as those which obtained during the fat years, or the good times. Had the factorymen and exporters twelve or fifteen months ago conceded a cent or two per pound they would not have experienced the low values and unfavorable conditions to the extent they did, for the cheese would have gone into consumption and thus have prevented prices falling to the point they did, just as it is possible to save a dam by opening the sluice gates. When the price ultimately did go down consumption increased until to-day the tendency of values is again upwards.

While we would not for one moment say that there was an over-production of cheese in Canada, yet it is just possible we have reached a point where it is well to consider whether we are or not getting near that condition.

A gentleman who is acknowledged to stand in the first rank of cheese authorities on the continent expressed the opinion to THE CANADIAN GROCER the other day during a conversation on this particular subject that as far as quantity was concerned, cheese-making in Canada had reached a point where it should stop, for the time being at any rate, and that factorymen should devote their energies to improving the quality, good and all as the quality is to-day.

THE CANADIAN GROCER does not know but what he is right. It is not enough that the quality of our cheese should be maintained: It must be improved, if from no other fact than that we have competitors who are assaying to climb to the high position we occupy as cheese-makers.

In Ontario alone there were in 1894 no less than 1,011 factories, producing 97,284,547 pounds of cheese, against 1,567 in the whole Dominion in 1891, and 709 ten years before. The growth has been, indeed, rapid, and it is well to be careful that we do not grow too fast.

CHEESE ADVANCING.

THOSE owners of cheese who have all along expressed a determination of holding for 9½c. per lb. are in fair way of receiving what they want and possibly more.

This is clearly shown by the more active demand that has been expressed during the past week for the product.

Fully 30,000 boxes of cheese, ranging all the way from summer to finest Quebec fall goods, have changed hands at ⅛ to ¼c. more per lb. than would have been paid last month.

This development tends to confirm what has been said by THE CANADIAN GROCER before, with regard to the cheese market. In fact, at the present writing it is extremely doubtful if any export buyer who went on the market to fill an order for, say 3,000 boxes or so, could do so unless he offered more than 9½c. per lb.

All this must be decidedly satisfactory to those who have stubbornly held on, for present indications point to even higher prices, and though the expectations of the more sanguine for from 1 to 1½c. per pound more may not be realized, it is safe to expect some advance on ruling values.

THE CATCH OF LAKE WINNIPEG WHITE FISH.

A few carloads of white fish from Lake Winnipeg have been received on the Toronto market during the past week or two. The fish shows exceptionally fine quality and demands slightly better prices than the ordinary white fish found on that market.

The outlook for this kind of fish is accounted to be more satisfactory than for some seasons.

Heretofore the catch has exceeded by far the capacity of the dealers to dispose of within a reasonable time to prevent their spoiling. The consequence was that fishermen and dealers every spring lost money on account of the low prices and the heavy losses entailed by the fish going bad.

Some time ago, however, the fishermen consummated an agreement to limit the catch to 1,200 tons. This is from six to eight thousand tons less than last year, and is expected to prevent the reckless waste of former years, and to net all concerned better prices.

FLOUR ACTIVE AT MONTREAL.

Although there has been no actual change in flour prices, the market in Montreal was a very interesting one during the past ten days or so, the volume of business transacted involving a sensible reduction in the stocks in store at that place.

At this writing the tendency of values is distinctly higher in consequence of the advance on Ontario grades at milling points of 10 to 15c.

Dealers generally state that they have seldom experienced a more active demand for flour at this season of the year.

Orders for Manitoba flour have absolutely poured in, a notable point in this connection being an active export enquiry. This has involved the turnover of some 10,000 barrels on this account, and the fact that millers' agents here have refused orders for fully 8,000 to 9,000 barrels from the Lower Provinces, because bids were too low to suit them, is an unusual circumstance in the flour market. They are not disposed to operate ahead either to any large extent at current rates.

To-day advices from Winnipeg to the two Manitoba milling firms in Montreal quoted wheat 3c. higher at all points, with 18c. freight, the best prices for choice goods being 43 to 44c. This is considered a strong point for an advance, especially as stocks here are only a little over those of last year, viz., 3,000 barrels.

OUR PICKLED EGGS IN BRITAIN.

CANADA'S export egg trade to Great Britain has been of a somewhat unique character during the past season. This applies particularly to the exports of pickled eggs, shipments of them having been very large.

The chief reason for the increase is no doubt due to improved methods of shipping.

Heretofore eggs have been shipped in cases holding 120 dozen, but this season the rule has been to send them in cases of 30 to 36 dozen each. These smaller cases have taken well, and largely increase the sale of Canadian pickled eggs in Great Britain. The steamer which last week left Portland for Liverpool carried 1,100 cases, and that from Boston for Glasgow 800 cases.

Stocks of pickled eggs in Canada are now generally conceded to be pretty well cleaned up.

As far as we can learn, fresh eggs have not done as well as would be desired on the English market. The chief reason appears to be that the eggs were not fresh enough to suit the taste of the English buyers, they being held too long on this side before favorable shipping weather developed.

This fact has increased the desire of shippers for facilities which will enable them to send their eggs forward whether the weather be warm or cold.

Our shipments of eggs to Great Britain for the fiscal year ending June 30th last aggregated 4,184,271 dozen, against 3,449,243 in 1894, and to the United States 2,256,518 against 1,611,881 dozen.

The panicky condition of the United States market prevents eggs being shipped to that country.

ORANGE-FLAVORED TEA.

The religious sentiment of many of the tea brokers in Toronto has not improved during the past couple of weeks. The cause is not their own natural tendency to evil, but an orange flavor which has permeated their samples of tea, which arrived by two mails in succession.

Tea is even more suscep ible to foreign odors than a woman is to flattery. It does not matter whether the odors are sour or sweet, offensive or pleasant, tea will absorb them readily. The samples of tea in question were no exception to the rule. And although they were encased in tin packages, unsealed it is true, they partook of the flavor of the oranges which must have been near them in the ship's hold.

The samples were of course spoilt. If it was the value of the tea alone that was concerned the loss would not be of great moment, but as it prevents the broker from doing business in the particular teas of which they were the samples until fresh lots are sent out from London, the loss is considerable, and is sufficiently serious to demand the attention of the Post-Office Department in order that its repetition may be obviated.

ILL-LOOKING TEA PACKAGES.

EDITOR GROCER, — Can some of your good readers tell me why I cannot buy my Indian and Ceylon teas in nice neat packages similar to those which we now get our China and Japan teas in? It does not matter whether I order a 20-lb. box, or 50-lb. box, or 100-lb. box of these teas, they all come in such rough, untidy looking boxes that I am ashamed to put them in a conspicous place in my store with my other teas.

The other day one of my best customers' little daughter came in for a pound of "your best Indian tea." I had not filled up my regular tea tin, so had to go to my storeroom for some. My small but inquisitive customer following me, saw me take the tea for her order out of a box resembling an ash box, when she remarked: "Mother said it must be your best," and it took me some time to persuade her that anything good, let alone "best," could be contained in such a package.

I could mention several similar cases which have come under my notice, which shews that the public cannot understand this careless way of putting up an article more sensitive and requiring more care than any other article handled by a grocer any more than I can. Thanking you for the space and hoping that the packers of these teas may soon learn that "what is worth doing is worth doing well."

Yours, etc.,

NORMAN MCLEOD.

609 Dundas street, London.

TORONTO RETAIL GROCERS' ASSOCIATION.

MONDAY night's meeting of the Toronto Retail Grocers' Association was one of the most interesting that has been held for some time : It witnessed the inauguration of the officers elected at the December meeting, and the starting of the after-meeting social hour.

Retiring President F. S. Roberts occupied the chair, and among those present were : J. G. Gibson, R. B. Snow, F. W. Johnston, A. G. Booth, J. S. Bond (vice-president), R. Davies, D. W. Clarke, T. W. Squires, D. Bell, B. Panter, W. J. McCleary, R. M. Corrie (general secretary), Robert Mills (hon. secretary), Martin McMillan (treasurer), A. White (president-elect).

It was decided to defer till the next meeting the matter of considering an At Home.

Secretary Corrie brought up the matter of the cigar and tobacco license. Some of the members considered that the present license fee of $5 shou'd be reduced to $1, and eventually a committee composed of J. G. Gibson, Robert Mills, A. White and F. S. Roberts were appointed to consult the civic authorities regarding the matter.

Hon. Sec. Mills presented the report regarding the special fund, showing a balance on hand of $512 92.

Treasurer McMillan's report showed a balance on hand of $253 in the general fund.

Gen. Sec. Muat-Corrie showed the membership of the association to be 148.

Mr. Roberts retired from the chair, and introduced the new incumbent, Mr. A. White, which event was characterized by much applause. Mr. White followed with a brief and pointed speech. He urged the members to attend the meeting regularly and to come in good time, as he was resolved on opening at 8.30 p. m. sharp. Any duty imposed upon a member should be performed willingly and with expedition. Among the opinions he threw out was one suggesting that the members of the association band themselves together for the purpose of purchasing their supplies in large lots and thus securing better discounts. He urged that by this means they would be better able to compete with the department stores.

A pleasing feature of the meeting was the voting of fifty dollars to Hon. Sec. Mills for services rendered during the two years he has filled his present position. Before the matter was brought up Mr. Mills was, according to prior arrangements, informed he was wanted at the telephone, and by the time he came back the necessary motion had been put and carried.

Mr. A. G. Marmion suggested that the association formulate some scheme whereby, in the event of a member losing his horse through accident or illness, the other members might contribute a fund for reimbursing him. "I think the members of this association should help one another," he said. "Of course some of the members may be too well off or too proud to take the money—(laughter)—but we're not all rich." He gave notice that he would introduce the matter at the next meeting.

The meeting formally adjourned at 10 o'clock, and then a pleasant hour was spent in card-playing, checkers, parlor balls and other games. This was the first occasion this feature was introduced. It was voted a success, and will be continued hereafter.

LARD IS HIGHER.

Lard is occupying a good deal of attention on the Toronto market at the moment.

This is the season when prices are usually favorable to buyers, and, as a consequence, they anticipate their wants to a more or less extent. The extremely low range of values which has obtained up to within the last few days has stimulated the demand to such an extent that the producers have advanced prices three-quarters to one cent per pound, and still there is a good trade doing. Notwithstanding the advance prices are still about a quarter to half cent per pound below the range of values a year ago at this time.

The while the price of pure lard has been so cheap, the price of cotton seed oil, one of the ingredients in the compound article, is relatively high. These two factors have naturally caused a falling off in the sale of the latter.

PEEP INTO A COLD STORAGE WAREHOUSE.

The Toronto Cold Storage Co. has been a success from the first. The necessity for such a plant in a large centre like Toronto was felt for a long time. The new enterprise received immediate patronage from the city dealers, and has assisted these dealers to very materially increase their profits.

Country dealers should find it much to their advantage to send in poultry, eggs, etc., to the cold storage warehouse when it is considered advisable to hold them.

THE CANADIAN GROCER was shown through the large building on Jarvis street, occupied by the Toronto Cold Storage Co., a few days ago, and found a number of rooms filled with all kinds of things that were being kept to await the time when the sale of them would bring greater profits than if sold earlier.

There are sixteen rooms in the three floors, and they are all fitted up with the latest improvements in the way of refrigerators, hooks, etc.

QUESTIONS AND ANSWERS.

EDITOR GROCER.—As I know you have the interests of the trade at heart, and are always ready to supply useful information on topics pertaining to such, I would like your opinion in respect to these :

1. Stock-taking time, so much dreaded, is at hand. Providing both partners have equal shares in a business, and it is understood that each is to draw an equal stated amount out during the year for their private use : No. 1 overdraws his account during year $100, and gives No. 2 a note with signature of the firm for the amount, drawing interest so as to balance both accounts and make them equal. How should the interest be paid ; should No. 1 pay it out of his private funds, or should it be drawn out of the business?

2. We pay almost daily bills for freight from London, Hamilton and Toronto ; also frequently we receive express parcels. We receive our bills and pay whatever is asked, not knowing whether rate is correct or not. We sometimes stumble on an error, but on the whole do the thing in the dark. Should not the railway furnish us with freight rates and classification of goods, showing rate on each, and Express Co. do the same.

3. Would it be possible for wholesale houses to mail invoice of goods same day as shipment We often have goods knocking around and getting mislaid before invoice arrives, and I think the claim for shortage arises from that cause.

REMARKS—1. In the event of a partner drawing more than his share from the business the amount of such overdraft should be charged direct to his account. A note should be treated similarly, as the firm—having signed same—is directly responsible for its payment. The interest should be paid by the partner who obtained the loan, and certainly is not chargeable to the firm.

2. The railway and express companies will supply you with classification on your making application, this will enable you to check rates when goods are delivered.

3. Wholesale houses should send on invoices same day as goods are shipped, we know several that would not allow it to be otherwise. We believe a letter to the delinquents will have the desired effect.

THE EDITOR.

SETTLING UP TIME.

This is the month of the year when we ask our subscribers to "pay up." The process of their paying up is an exceedingly pleasant pastime to us, not alone for the many Two Dollars received, but for the many kind words from satisfied intelligent subscribers. Here are examples :

DEAR SIRS,— We herewith hand you five dollars in payment for our subscription for THE CANADIAN GROCER to August 31st, 1896, and one year's subscription for The Dry Goods Review from January 10th. We find THE GROCER an invaluable paper, and no doubt The Review will, also, be its equal for pointers on trade and commerce.

Yours respectfully,
M. B. PERINE & Co.

That's not bad, is it? Here's another :

DEAR SIRS,—Having acquired the interests of Mr. Morris, of the firm of Morris & Co., in future please address THE CANADIAN GROCER to me. I enclose Dominion Express money order $4.50, for payment in arrears and renewal subscription to THE GROCER and The Dry Goods Review. I am very much pleased with THE GROCER and would not be without it if it cost double the price.

Yours faithfully,
Lacombe, Alta. M. J. MACLEOD.

How is this for a wind up?

DEAR SIRS,—Your traveler, or canvasser, called on us last week and we paid him $3 for subscription to THE CANADIAN GROCER and The Dry Goods Review. We couldn't keep store without these papers. Keep right on improving.

Yours trully,
Beamsville, BARRY & Co.

CITY TRAVELERS' NEW PRESIDENT

BY wire-pulling, pipe-laying and sundry other methods, men of mediocre abili y may suddenly spring into positions, but they just as suddenly disappear. They have been found wanting when placed in the balance. The subject of the accompanying sketch, Mr. R. (Muat) Corrie, has for some years not only stood the test of business demands, but as an officer of business men's organizations he has for some years occupied a prominent position. For five years he has been secretary of the Retail Grocers' Association of Toronto, and ever since the inception of the City Travelers' Association he has been a prominent figure of that organization. In the latter association he has filled, as far as my memory serves, every office, the members a couple of weeks ago electing him to the presidency.

Mr. Corrie was born in Dumfries, Scotland. How long ago I don't know. Probably about 37 years, I should judge. But this reminds me that his real name is not Corrie. His right name is Muat. And the way in which his original name was lost sight of leads me to the conclusion that after all there is not much in a name sometimes. When he came to this country as a boy eighteen years ago it was to live with a guardian, whose name was Corrie. A good many people thought he was Mr. Corrie's son, and Corrie, of course, the boy Muat was called by these. As no effort—continuous effort, at any rate—was made to disabuse their minds, his real name gradually became lost in that of his guardian. Those, however, who may contemplate leaving him



MR. R. (MUAT) CORRIE.

a million or two of dollars will please take notice that his name is R. Muat.

Mr. Muat-Corrie, for I suppose that is how I should really write his name, before coming to Canada had a good business foundation laid. The most important part of it was during the five years he was with Dakin & Co., the oldest retail tea house in London, England. His first experience in Canada was with Swan Bros., of Toronto. Another well-known house with which he was later on was that of Robert Jaffray & Co., and then he was eight years with James Shields & Co., three of which he was foreman. Since then he has been city salesman for J. W. Cowan & Co., the Toronto Soap Works, and D. Williams & Son. For some years he has been carrying on with much success a manufacturers' agency.

Besides being well versed in business matters, he knows human nature pretty well—a valuable essential to a salesman, while his push and perseverance stand out as prominently as any other of his characteristics.

Mr. Muat-Corrie has had some experience as a soldier as well as a business man, having served five years in the Governor-General's Body Guard, and was sergeant in that regiment during the Northwest rebellion in 1885.

The public will not be kept much longer in suspense regarding the details of the Hudson Bay canal scheme. Col. Scoble is in Winnipeg promoting his application for a charter, but progress is slow owing to the disturbed condition of the Government. However, he has no reason to fear that he will not be successful.

Currants

We have sold thousands of cases of new goods and a reputation is established for the

HAYCASTLE and PARADISE BRANDS

When you want currants write us. If we cannot suit you on both prices and quality YOU ARE VERY HARD TO PLEASE . . . Our trade in this line is immense, because we always have repeat orders for the goods we handle.

Prices and Samples on application. . . . . .

W. H. GILLARD & CO., WHOLESALERS ONLY. HAMILTON, ONT.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

TRADE is not active. Such is not to be expected immediately after the holidays, when retailers are engaged in taking stock. Notwithstanding that business is quiet, it is the general opinion among wholesalers that the turnover is larger than it was this time a year ago. "We appear to be doing a great deal of what we usually do in February," remarked one wholesale man. An increased activity is reported for canned vegetables, particularly peas, although a fair proportion of tomatoes are going out. Teas of Ceylon and Indian growth and Young Hysons are receiving fairly good attention. Molasses are in good demand, with the price of the New Orleans kind dearer. In spice there is a fair demand for allspice, pepper and ginger. There has been no further quotable change in sugar, but the outside markets continue to gather strength. Foreign dried fruits are, as a rule, quiet.

CANNED GOODS.

The demand is fairly active for peas and tomatoes, an improved enquiry having developed for both. The feeling in regard to both these commodities is strong. Fruits are quiet and there are no new features in regard to salmon. We quote: Tomatoes, 77½ to 85c.; corn, 75 to 85c.; peas, 90 to 95c. for ordinary; sifted, $1.25; extra sifted, $1.35; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2.00; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1 90 to 2.25; salmon, "Horseshoe," $1.35 to $1.40; "Maple Leaf," $1.35; "Lion," $1.35 to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.10 to $1.20; canned mackerel, $1.10 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1 45; 2's, $2.25 to $2.35; 6's, 7.50 to $8; 14's, $15 to $16.50.

COFFEE.

There is not a great deal doing, and there is no special feature to note. We quote green in bags: Rio, 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 33 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

There is the usual quiet demand for the season. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

New Orleans molasses is about 4c. per gallon dearer than it was, and there is an active demand to note as a result. We quote: New Orleans, barrels, 32½ to 35c.; half-barrels, 35 to 37½c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

SUGAR.

The outside markets continue strong, with an upward tendency. A cable received by Warren Bros. & Boomer, on Tuesday, from London, announced that quotations for January had advanced to 11s., February to 13s., and June to 13s. 6d. The estimate on the Louisiana crop has been reduced 30,000 tons, Hawaiian, while it is said the rebels in Cuba have issued a proclamation forbidding grinding on penalty of the factories being destroyed. On the local market prices are firm but unchanged. There are a few carload lots moving, but generally speaking the turnover is not large, although fair for the season. We quote: Granulated, 4½ to 4⅝c.; yellows, 3½ to 4c. for dark and extra bright respectively.

SPICES.

There is a fair demand for pepper, ginger and cloves. A further advance has taken place in cream of tartar in the primary markets. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 14 to 18c.

NUTS.

Trade is quiet and featureless. We quote as follows: Brazil nuts, 14 to 15c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

In consequence of the exceptional values offering in Young Hysons, buyers have been tempted to enter the market a little more freely. China blacks—A few sales have been reported this week, with a little better enquiry for good liquoring Monings. Japan teas are neglected. In Ceylon teas the wholesale men have been buying for importation. The kind most in demand have been good mediums. Flavory Pekoes are wanted, but buyers are rather reluctant to pay the price asked to-day in London for these teas. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Currants continue in fairly active demand. We quote as follows: Provincials, 3¾ to 4c. in bbls.; Fine Filiatras, in bbls., 4¼ to 4½c.; ditto, half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto, extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Valencia raisins continue firm with demand light. Stocks in New York are reported to be 12,000 boxes, compared with 136,000 boxes the same time last year. The consumption there during December was over 30,000 boxes. We quote: Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5¼c.; selected, 6 to 6¼c.; layers, 6½c.

Further advances are to be noted in the price of Bosnia prunes, according to advices from Trieste. The advance is more marked in the smaller sizes, which are about 1s. 6d. dearer. The demand is fair on the local market and good demand is looked for later on owing to the small crop of domestic fruits. The higher grade prunes are also firmer in California. We quote prunes: Bosnias, "Sphinx" brand, "A," 65 to lb., 9c.; "B," 75 to lb. 7¾c., "U," 102 to lb., 6½ to 6¾c.; California prunes, 40-50, 10 to 10½c. per lb.; 50-60, 9½c. per lb.; 60-70, 9c.; 70 80, 8½c. per lb.; French, 5 to 6c.

California dried and evaporated fruits are quiet with very low prices offering for loose muscatels. Apricots are firm and dear. Peaches are steady with some lower grades offering. Peaches in bags are being offered by the wholesale houses as low as 8c. per lb. We quote: Apricots, 15 to 16c.; peaches, 8c., in bags, and 10 to 15c. in boxes; pears, 10½ to 12½c.; plums, 6½c. for unpitted, and 12½c. for pitted; nectarines, 11 to 13c.; loose muscatels, 5½ to 6½c. per lb.

Eleme figs are quiet and unchanged. We quote: Eleme, 14 oz., 9 to 10½c.; 10 lb., 9½ to 12½c.; 12 lb., 12½c.; 28 lb., 15c

GREEN FRUIT.

Trade is seasonably quiet in all kinds of green fruit, and will remain so till milder weather sets in. The feature of the trade this week is a further decline in the price of oranges, which are from 25 to 50c. per box. We quote: Lemons—Messina, $2.50 to $3.50 for 360's and 300's respectively per box; Oranges—Jamaicas, $4.50; fancy, $5; California navels, $4 to $4 75; Valencias, 420's, $4 25 to $4.75; Jumbo's, 420's, $6.25 to $6.50; ditto, 714's, $5.52 to $5 75; Mexicans, $5 to $5.50 per box. Bananas, $1.25 to $1.75; cocoanuts, $3.50 to $4 a sack; apples, $1.50 to $3 a barrel; Malaga grapes, $5 to $7

The Largest Sale.
The Finest Flavored.
The Best Friend of the Grocer.
The Worst Enemy of the Pedlar.

"SALADA"
CEYLON TEA

P. C. LARKIN & CO.
25 Front St. East.
and TORONTO
318 St. Paul St., MONTREAL

Don't overlook the name

SURPRISE

That's the name of the Soap your customers find to be economical—to be worth its price.

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

per keg; domestic onions, 60 to 65c. per bag; Spanish onions, 40 to 50c. per small crate; sweet potatoes, $3 to $3.25 per bbl.; cranberries, $10 per bbl., and $3.50 per case; hickory nuts, $1.50 to $1.75 per bush.

BUTTER AND CHEESE.

BUTTER—Trade is still principally confined to large rolls, receipts of which are considerably in excess of requirements, and prices are easier. There is not much doing in creamery butter, owing, to some extent, to the low price of dairy rolls. We quote: Early summer dairy, store packed, 8 to 12c.; good to choice fresh packed, 14 to 15c.; large rolls, fresh, 13 to 15c.; dairy pound prints, 15½ to 17c. Fresh creamery—Tubs, 19½ to 20c.; do., pound prints, 21 to 22c.

CHEESE—There is no special feature to note, beyond the fact that the country market continues strong. We quote: Summer make, 9c.; Sept. and Oct., 9½ to 10c.

COUNTRY PRODUCE.

BEANS—Trade continues quiet. Prime medium are quoted at $1 to $1.10.

DRIED APPLES—Continue dull at 4c.

EVAPORATED APPLES — Business continues dull at 6½ to 7c.

EGGS—Fresh eggs are firm and wanted. We quote: Fresh, 17 to 18c.; packed, 14½ to 15c.

HONEY—A fair demand is being experienced for honey at quotations. We quote: Strained, clover, 10 to 10½c.; dark, 5c.; comb, clover, $1.80 per dozen; dark, 84c. per dozen.

POTATOES—The market is a little easier at 20 to 23c. on track and 25 to 30c. per bag out of store. The potato dealers are practically doing nothing.

TURNIPS—There is no local demand, but a good many are being exported to the Southern States.

POULTRY—Demand is limited. We quote: Geese, 5 to 6c. per lb.; turkeys, 7 to 8c. per lb.; chickens, 25 to 50c. per pair; ducks, 40 to 75c. per pair.

PROVISIONS AND DRESSED HOGS.

There has been a slight revival in the provision trade, especially in lard, which is about 1c. per lb. dearer. Carload lots of dressed hogs have changed hands on track at $4.50 to $4.60.

DRY SALTED MEATS—Long clear bacon, 6¼c. for carload lots, and 6½ to 6¾c. for small lots; backs, 7½c.

SMOKED MEATS — Breakfast bacon, 10c.; rolls, 7 to 7¼c.; hams, large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10c.; backs, 9 to 9½c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7¾ to 8c.; tubs, 8 to 8¼c.; pails, 8¼ to 8½c.

BARREL PORK—Canadian heavy mess, $13.50; Canadian short-cut, 14 to $14.50; clear shoulder mess, $12; shoulder mess, $11.50.

DRESSED BEEF, VEAL AND MUTTON.

Trade is fairly good. We quote: Forequarters, $2 to $4 per 100 lbs.. hindquarters, $5 to $7.50, according to quality; lamb, 7½c.; mutton, 5½ to 6c.; veal, 5 to 6½c.

FISH.

Business is still light and prices unchanged. We quote oysters: Standards at $1.30 to $1.35, and selects $1.60. Fish are quoted as follows: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, $3.25 to $3.50 per half barrel and $5.50 to $5.75 per barrel; Newfoundland herring, $2.50 per half barrel, and $4.50 to $4.75 per barrel; fresh water salt herring, $3 per barrel; blueback herring, 3c.; pike, 6 to 7c. per lb.; flitched cod, 5c.; finnan haddies, 6½c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 13 to 14c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c. Fresh Lake Erie herring, $4 per 100; whitefish, 8 to 9c.; salmon trout, 7½ to 8c.; Lake Superior whitefish, 8c.; Lake Winnipeg whitefish, 7½ to 8c.

FLOUR AND FEED.

WHEAT—Prices are higher than a week ago. We quote: White, 71½ to 72c.; red, 69c.; goose, 54c.

BARLEY—There have been sales on the street at 40 to 44½c.

OATS—Remain much as before at 28 to 29c.

FLOUR—The market is strong, with demand good. We quote: Old crop Manitoba patents, $4.10, and bakers', $3.70; new crop, patents, $3.80, and bakers', $3.50.

SALT.

Business has improved during the week, and is now good. Prices are unchanged. We quote at Toronto: In carload lots, $1 per barrel, and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B.

THE TORONTO COLD STORAGE WAREHOUSE

All information from W. H. LECKIE, Manager.

THE TORONTO COLD STORAGE CO., LTD., TORONTO.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers

Prepared by M. P. CARD, Guelph, Ont.

Ask the Wholesale Houses for

Rossiter's Household Brushes

THE BEST.

GEO. ROSSITER - TORONTO

10 to 14 Pape Avenue.

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, Toronto

Sea Food

"GEM OF THE SEA."
1 and 2 lb. Blocks.

"FAVORITE."
Pure Cod. 1 and 2 lb. Blocks.

"SATISFACTION."
Boneless Fish. 25 and 40 lb. Boxes.

PACKED BY

LEONARD BROTHERS

ST. JOHN, N.B.

JUST RECEIVED

Evaporated Peaches
Evaporated Apricots
Evaporated Apples

PRICES LOW. STOCK FANCY.

Write us for Quotations.

CLEMES BROS., TORONTO

barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

HIDES, SKINS AND WOOL.

HIDES—Steady, with demand fair. Dealers pay 5c. for No. 1; 4c. for No. 2; 3c. for No. 3. Cured hides quoted at 6 to 6¼c.,

CALFSKINS—6c. for No. 1, and 5c. for No. 2.

SHEEPSKINS—Unchanged at 80c.

WOOL—Trade quiet. Fleece combing is quoted at 23 to 24c.; clothing, 23c.; supers, 21 to 22c.; extras, 23 to 23½c.

MARKET NOTES.

Lard is about 1c. per lb. dearer.

Bosnia prunes are dearer in the primary markets.

Toronto dealers are shipping turnips to the United States.

H. P. Eckardt & Co. have a shipment of new shelled walnuts in store.

John Sloan & Co. are in receipt of a shipment of first Young Hysons.

A shipment of California fruits is arriving for Warren Bros. & Boomer.

The Eby, Blain Co., Ltd., have received a shipment of fine, highly polished fancy Patna rice.

Gunn, Flavelle & Co. report that their consignments of butter, poultry and eggs nearly doubled last year.

T. Kinnear & Co. are putting mixed "Victoria" package tea on the market in half and one pound packages.

H. P. Eckardt & Co. are in receipt of shipment of Atlas prunes, A, B and D brands. New goods in cases.

The Snow Drift Co. have just taken into stock another 100 sacks of directly imported Singapore pepper. The quality is even better than the last lot.

An attractive show card has been issued by J. W. Beardsley's Sons, New York. It represents a French cook holding up to view a package of Beardsley's shredded codfish.

The Eby, Blain Co., Ltd., have been appointed wholesale Canadian agents for "Mazawattee" tea, and, having taken over their entire stock, are in a position to fill orders for same.

The J. W. Beardsley's Sons' traveling cooking school, now touring Northwestern Ontario, is at Goderich. From there they go to Collingwood, and from thence to Wingham. This school will be kept on the

Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St. TORONTO.

We solicit consignments of Butter, Eggs, Cheese, Poultry and all kinds of

FARM AND DAIRY PRODUCE

Send us a trial shipment.
We handle a special line of kettle-rendered Lard.

ENAMELINE.



"The Modern Paste Stove Polish" has the largest sale in the world.

Beware of imitation.

WM. H. DUNN,
Canadian Representative,
394 St. Paul St. Montreal

Rutherford, Marshall & Co.

Wholesale Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work guaranteed.

COWAN'S COCOAS COFFEES CHOCOLATES AND ICINGS

are absolutely pure.
All orders promptly attended to.

THE COWAN CO., Ltd.
470 King St. West,
Toronto, Canada.

HAMS, BACON, SHOULDERS, SIDES

All guaranteed finest on the market.

LARD

T. R. F. CASE, - SEAFORTH, ONT.

SOMETHING DELICIOUS **PEACH JELLY WAFERS** Have a tin included in your next biscuit order.

JAS. McLAUCHLAN & SONS Biscuit Manufacturers **OWEN SOUND**

road the greater part of 1896, teaching people how to cook Beardsley's cod, "Acme" beef and "Star" herrings.

The Port Fish Co. are in receipt of another carload of Lake Winnipeg white fish.

Griffin & Skelley have this week shipped their first carload of Washington California navel oranges.

D. E. Scott, of Port Hope, offers his business for sale, together with lease of premises. He does a good family trade. An advertisement in another page gives further particulars.

QUEBEC MARKETS.

MONTREAL, Jan. 16, 1896.

GROCERIES.

THE want of snow is a general complaint with the jobbing trade here, who assert that their business in Quebec, the Ottawa Valley and Eastern Ontario is seriously interfered with for this reason. The expectation was for a sensible improvement in the volume of business during the week under review, and the fact that it has not come is generally attributed to the above fact. Few features are to note, nor are there any changes in values in any of the important lines. Staple lines, such as sugar, tea, dried fruit, etc., continue precisely as they were, so far as the spot position is concerned.

SUGAR.

The sugar market continues firm, but business is quieter than it was, jobbers having supplied themselves. Demand from retailers is not brisk this week, and is confined to small orders. We quote granulated 4½ to 4⅝c., and yellows 3½ to 4c.

SYRUPS.

There is no change in syrups this week. The want of snow is interfering with the distributive movement in Quebec Province and also in Ontario. We quote 1¾c. for ordinary, and 2½ to 3c. for bright stock.

MOLASSES.

The local situation in molasses remains unchanged, business ruling quiet. We quote: Barbadoes, 36 to 37c., and Porto Rico, 34 to 35c. In a large way the only sales of importance have been some carload lots of Barbadoes at 35c.

RICE.

The rice market rules quiet and unchanged. We quote: Japan standard, $4.25 to $4.40; crystal Japan, $4.75 to $5; standard B., $3.45; English style, $3.30; Patna $4.25 to $5, and Carolina, $6.50 to $7.50.

SPICES.

There is no change in spices locally, and nothing very interesting in outside advices. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 12 to 15c.

COFFEE.

There is a fair demand for coffees of a jobbing character. Prices generally are steady as follows: We quote green in bags: Maracaibo, 20 to 21c.; Rio, 19 to 20c.; Java, 28c.; Jamaica, 20 to 21c., and Mocha, 32c.

TEAS.

The tea market is quiet and unchanged on the whole. Jobbers appear to be supplied for the immediate future, for they are not doing much either in Japans or medium priced China teas. In the former low priced teas continue scarce, but there appears to be enough of other kinds to go round without causing any special enquiry. Indian and Ceylon teas continue in fair enquiry in a jobbing way. We quote Japans: Low grades, 14c.; medium, 15 to 18c.; fine, 20 to 22c., and choice, 25 to 32c.

DRIED FRUIT.

There is a fair jobbing demand for Valencia raisins. We quote: Ordinary off-stalk, 4 to 4¼c.; fine do., 4½ to 4¾c.; selected, 5 to 5¼c., and layers, 6½ to 7c.

No change is to note in California raisins, which meet a fair demand at 5½ to 6c. for 3-crown, and 6¾ to 7c. for 4-crown fruit.

Table raisins are quiet and steady at present: We quote Malagas as follows: Extra loose muscatels, $1.40; Imperial London layers, $1.75; Imperial cabinets, $1.90; Connoisseur clusters, $2 20; extra dessert clusters, $3; Royal Buckingham clusters, $3.50.

Sultanas move quietly and steadily at 6¼ to 6½c. for ordinary grades.

Currants are in fair demand to fill up blanks in stocks. Prices are firm and advices from primary markets are equally so. We quote: 3¾c. in barrels, 4 to 4¼c. in half-barrels, and 4½ to 4¾c. in cases.

A moderate demand is noted for prunes at steady prices. We quote: French, 5c.; Bosnia, 6 to 6¼c., and California 7 to 10c. as to size.

Figs are steady and quiet at the following: Bags, 4c.; ordinary boxed, 8½ to 9c., and fancy, 12 to 14c.

Dates are the same as noted last week, at 4½ to 5c.

NUTS.

There is a fair seasonable trade in nuts, which is of the usual moderate volume characteristic of the season. We quote: Grenoble walnuts, 11½ to 12½c.; filberts, 7½ to 8c.; Tarragona almonds, 11½ to 12½c.; new pecans, 9 to 12c., and new shelled walnuts, 18 to 20c.

CANNED GOODS.

There are few features to report in canned goods, any demand noted being confined strictly to supplying actual necessities. We quote: Lobsters, talls, $8 per case; flats, $9 to $9.50; sardines, ordinary brands, $7 to $8.50; best brands, $9.50 to $10.50; salmon, $1.25 to $1.30 per doz.; tomatoes, 75 to 80c.; peaches, $2 to $2.25; corn, 85 to 90c.; marrowfat peas, 95c. to $1; strawberries, $2 to $2.25; raspberries, $1.75 to $2; green gages, $1.75 to $2; blue plums or damsons, $1.50 to $1.75; pineapples, $2 to $2.25 and 3-lb. apples, 80 to 85c.

WINES AND SPIRITS.

Business in this branch of trade is motionless, aside from an occasional sorting order. Import business has not commenced yet on spring account.

GREEN FRUIT.

The green fruit market has exhibited a moderate degree of activity during the past week, but few new or striking features are to note.

ORANGES—These are not as active as they were, and prices are soft at the decline, viz.: Jamaicas, $8 to $9 per barrel, and $4 to $4.50 per box; Valencias, 420's, $3.75 to $4, and 714's, $4 50 to $5.

LEMONS—Continue dull and unchanged at $2.50 to $3.

GRAPES — Malaga grapes move quietly and steadily at $5 to $6 per keg, as to quality.

CRANBERRIES—The easy feeling on these continues, and the range is lower at $8.50 to $10 per barrel, as to quality.

APPLES—Dull and easy in tone at $2 to $3.50, as to grade.

WE ARE PAYING CASH FOR -DRIED- -APPLES-



W. B. BAYLEY & CO.

EXPORT BROKERS

42 FRONT ST. E. Toronto

ANOTHER CARLOAD

California Evaporated Fruit

IN BAGS

Prunes - - 90/100s.	Egg Plums.
" - - 80/90s.	Choice Bartlett Pears.
" - - 70/80s.	" Unpeeled Peaches.
" - - 60/70s.	Fancy Apricots.
" - - 40/50s.	" White Nectarines.

SULTANAS

We have 800 boxes 1894 fruit, in good condition. which we will clear out at 4 cents. **IT'S A BARGAIN.**

Keep your eye open for "KOLONA" next week

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - ONTARIO

DRIED, ETC.—Dried apples range from 4 to 4½c., and evaporated, 6 to 6½c.

SPANISH ONIONS—There is no change in these, which we quote at 40c. per crate.

FISH.

The fish market has materially benefitted by the cold weather, which has stimulated the jobbing demand on city acccunt. Fresh herrings here rule scarce, but prices are unchanged. We quote: Fresh haddock and cod at 3½ and 4c.; pickled No. 1 Labrador herrings at $5.25, No. 1 N.S. at $4.25 to $4.50; and ordinary grades $3 to $4 per bbl.; No. 2 Labrador salmon, $13 per bbl.; B. C. salmon, $10.50 to $11: No. 1 lake trout, $4 25 per keg; No. 1 green cod at $4.25 to $4.50; No. 2 at $2.75 to $3; No. 1 mackerel at $20; No. 1 pickled sardines at $4 50 per bbl. Dried and boneless cod, $4.25 to $4.50 per 100 lbs. for dried; 5½ to 6c. per lb. for boneless; 5c. per lb. for boneless haddock; 3¼c. per lb. for fish, and 11c. per lb. for shredded. Smoked haddies, 6½ to 7c. per lb., kippered herrings at $1.40 to $1.50 per box, Yarmouth and bay bloaters at 90c. per box, and smoked herrings at 8 to 10c. per lb.

PROVISIONS AND DRESSED HOGS.

There is little change in the situation of the provision market. The demand for all lines is limited, and trade continues slow. We quote: Canadian short cut, clear, $13.50; Canadian short cut, mess, $14; hams, city cured, per lb., 9c.; lard, Canadian, in pails, 8c.; bacon, per lb., 9 to 10c.; lard, com. refined, per lb., 6¼c.

The demand for dressed hogs was fair, and the tone of the market is firm. Car lots of nice, fresh stock sold at $4.80 to $4 90 per 100 lbs., and in a jobbing way $5.25 to $5.50 was paid.

COUNTRY PRODUCE.

EGGS—There was no change in eggs, and values are steady. We quote: Boiling stock, 18 to 20c; Montreal limed, 14 to 15c.; western limed, 13½ to 14c., and held fresh, 13½ to 14c. per dozen.

BEANS—The demand for beans was slow and the market dull. We quote: Car lots of choice hand-picked at $1 to $1.05, and small quantities at $1.10 to $1.20.

POULTRY—Enquiry for turkeys was good, and nice fresh stocks have a ready sale at 7½ to 8c. Chickens are scarce and wanted, while ducks and geese are little enquired for. Choice fresh killed turkeys sold at 7½ to 8c.; chickens, 6 to 6½c.; ducks, 7 to 7½., and geese at 5 to 5½c. per lb.

FLOUR, MEAL AND FEED.

The flour market has developed marked activity during the past week, and prices are much firmer than they were. We quote: Winter wheat, $3.60 to $3.80; spring wheat, patents, $3 75 to $3.85; straight roller, $3 30 to $3 40; straight roller, bags, $1.60 to $1.65; extra, bags, $1.40 to $1.45; Manitoba strong bakers', $3 40 to $3.65.

The demand for oatmeal was slow, and the market is quiet, with no change in prices to note. We quote: Standard, bbls., $2.85 to $2.95; granulated, bbls., $2.90 to $3; rolled oats, bbls., $2.90 to $3.

A fair business was done in feed, and the market is moderately active and steady. We quote: Bran, $14 to $15; shorts, $15 to $16; mouillie, $19 to $20.

CHEESE AND BUTTER.

The cheese market maintains its healthy tone, and buyers are picking up cheese wherever they find a seller. The latter, however, are very firm in their views, being strongly disposed to obtain 9½c. and over for finest fall makes. So far, we have not heard of any important transactions on that basis, but it is reported that quite a few lots were put through to-day at within a fraction of that price. The public cable advanced 6d. to-day.

Butter continues quiet and steady in a jobbing way, at 20½c. for creamery, and 14 to 18c. for dairy stock.

HAY.

The firm feeling in hay has been accentuated since last writing, and prices are 50c. to $1 per ton higher, at $14 50 to $15 for No. 1 and $13.50 to $14 for No. 2.

ASHES.

There has been an easier feeling in ashes, and under large receipts prices are 10c. lower, at $3.60 for first pots and $3.40 for seconds. Pearls are purely nominal in the absence of business.

MONTREAL NOTES.

J. A. Mathewson & Co. have just turned into stock a shipment of Lazenby's jellies.

Geo. Childs & Co. landed this week a shipment of Griffin & Skelley's fine Santa Clara prunes.

There are no Valencia raisins at all, from ordinary to fine off-stalk, in first hands here, of any consequence.

Rose & Laflamme note an increasing demand for Indian teas, "Ram Lal" sharing in it with other grades.

Laporte, Martin & Cie. call attention to their large stock of teas, full particulars being given in this week's advertisement.

A. P. Tippet & Co. note an increasing demand this season for the larger and finer sizes of Santa Clara California prunes.

The easier tone in raw sugar in Europe is attributed to political complications. It is not expected to have any effect on values here.

Laporte, Martin & Cie. received the first carload of a shipment of No. 1 Barbadoes molasses on Tuesday. Others follow during the week.

Joseph Tetley & Co. call attention to their new season's teas referred to in last week's advertisement. Samples sent on application.

H. & A. Allan have decided to use Radnor Water on their mail steamers. "We have had some of the Radnor Water analyzed and the result is highly satisfactory," they write.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Jan. 16, 1896.

BUSINESS continues quiet, stocks held being large in many cases. In fact, they are larger than usual owing to prices ruling so low during the late fall and the last months of the year, particularly sugar, beans, flour, oatmeal, pork and lard. In some of these lines large quantities are bought ahead. It is a doubtful question if there is an advantage in such large stocks in a market no larger than ours. In many cases the smaller dealers, often not strictly wholesalers, have been able to buy as low as the larger dealers, and in proportion have as large a stock. Then the presence of stocks in the hands of those anxious to do business tends to keep the price below the market, and a much smaller per cent. of profit is made, while interest, risk and labor is much more. The lack of snow has very much lessened the volume of business in all lines.

SALT—There is nothing moving; it is the dull season. Fair stocks are held here, some in bond, which is not usual. The fish caught at this season are sold frozen, which is one reason of the quiet. We quote: Coarse, 50 to 55c.; fine factory-filled, 95c. to $1.10; 5-lb. bags, $3.25 per bbl.; 10-lb. bags, $3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, $1.90 to $2 per doz.; dairy, bulk, $2.80 per bbl.; cheese, bulk, $2.70 per bbl.

OIL—There is good business doing in burning oil, at even prices. The great bulk sold in the city is American. For one grade of Canadian as high a price is asked, but the larger quantity of the Canadian sold is at a lower price. In lubricating oil this the first season and little is doing. We quote: Best American, 23¼c.; best Canadian, 21½c.; prime, 19c. No charge for barrels.

CANNED GOODS—In all light groceries the movement is particularly small, there being not even the excitement of an advancing market. And then, when out of season, there is a less demand, as goods are bought largely to last through a season. No advertisements in THE GROCER are better gotten up, or attracting more interest, than those of the different canners. In salmon this year the chief brand on this market, or perhaps it would be better to say, the brand of which there is the largest quantity in stock, is the O-Wee-Kay-No. For some years it has been the British America, but the others this season were somewhat cheaper. We quote as follows: Corn, 85 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; corned beef, 2-lb. tins, $2.60 to $2.75; 1-lb. tins, $1.50 to $1.60; oysters, 2's, $2 to $2 25; 1's, $1.60 to $1.65; peaches, 3's, $2.85 to $2.90; 2's, $1.90 to $2; lobsters, $1.75 to $2; haddies, $1.40; salmon, $1 35 to $1.50; flat, $1.75; clams, $5.50 for 4 doz.; chowder, $3 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1; pineapples, $2.35; kippered herring, $1.10; American peaches, $2.40.

DRIED FRUIT—In this line there is little to say that is new. There is rather more inquiry for dried apples, and those holding Nova Scotia are beginning to want to sell; market is, however, dull. There is rather more movement in evaporated, though not any particular demand, prices being rather

PEASE MEAL

Is the lightest and best food for dyspeptics. The only genuine article manufactured in Canada is put up by

JAS. WILSON

Manufacturer of Celebrated brands of Monkland Mills

ROLLED STANDARD and GRANULATED OATMEAL Fergus, Ont.

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; W. M. P. McLaughlin, St. John, N.B.; WM. BREWSTER, Palmer House, Toronto, Canadian Selling Agent.

J. W. BEARDSLEY'S SONS, New York, U.S.A.



Cottam's Celebrated Bird Seed

Is hard to beat, as everybody knows. The people will have it, and no stock is complete without it. Every packet contains Bird Bread, of which we are inventors, patentees and sole manufacturers.

BART. COTTAM & CO. - London, Ont.

Dawson & Co.

FRUIT
PRODUCE
and COMMISSION MERCHANTS

32 WEST MARKET STREET
Consignments Solicited
TORONTO.

GEORGE MCWILLIAM. FRANK EVERIST.

TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL . . **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

FOR
SMOKED MEATS

LONG CLEARS
MESS PORK
SHORT CUT PORK
PURE LARD
COMPOUND LARD

Write for Prices. Send your ORDERS by mail.

Careful Attention. Prompt Shipment.

F. W. FEARMAN
HAMILTON

firmer. Some are buying. The dates to hand this season are looking very nice. Prunes are quiet with a few California to hand. There are no California evaporated fruits moving. Peanuts are reported rather firmer. We quote: New Valencias, 5 to 6c.; new figs, 10 to 12c.; new 4-crown Cal. L. M. raisins, 6 to 7c.; new 3-crown Cal. L.M. raisins, 5½ to 6c.; keg prunes, 4c.; boxes, 4¾ to 6c.; new Cal. L. L. raisins, $1.50 to $1.75; new currants, bbls., 3¾ to 4c.; half-cases, 4 to 4½c.; new evaporated apples, 7 to 7½c.; dried apples, 5 to 6c.; dates, 4½ to 5c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; clean currants, bulk 5 to 6½c.; 1-lb. cartoons, 7 to 7½c.; Canadian onions, $2 to $2.25 per bbl.; cocoanuts, $4 to $4.50 per 100; citron, 15 to 16c.; orange, 13 to 14c.; lemon, 12 to 13c.; Valencia layers, 6 to 6½c.

GREEN FRUIT—Apples are rather higher; there is no large stock here. Nova Scotia exporters are well satisfied with returns from England. But few California oranges are yet to hand; a few Floridas are seen in the retail stores. They get 65c. per dozen, while Valencias are retailing as low as 17c. per dozen. Some West India oranges here are very nice quality, and retail at about 30c. In lemons, price is lower. Cranberries continue in light demand, owing to high price. The cold weather keeps movement light. Bananas are only seen in the retail stores. We quote: Lemons, $3 to $4; West India oranges, $6 to $7 per bbl.; Malaga grapes, $5 to $6; Valencia oranges, $3.75 to $4.50; Pippins and winter fruit, $1.50 to $3; native cranberries, $8 per bbl.; Cape Cod do., $11 to $12 per bbl.

DAIRY PRODUCE—There is no improvement along these lines. Butter of medium quality continues plenty, with light sale, and while good is hard to get, there is difficulty in getting an extra price. Creamery prints are in but fair demand. In eggs, while high prices are paid for hennery stock, case eggs sell slowly. Cheese shows little improvement, there being but light demand, and English price is low. We quote: Cheese, 9 to 9½c.; butter, 17 to 18c.; eggs, 17 to 19c.; fresh creamery prints, 23 to 24c.; tubs, 21 to 22c.

MOLASSES—Price is rather easier than was expected, though holders of good grades are not pushing sales except at firm figures. New Orleans in barrels, which has been so largely sold here, giving good satisfaction, is very firm, while syrup is also firm at quotation, showing a good demand. Stocks of Barbadoes, contrary to what was expected, are larger than at this season last year, and by some low prices are quoted. We quote: Barbadoes, 30 to 33c.; St. Croix, 30 to 32c.; Porto Rico, 34 to 36c.; syrup, 35 to 38c.; Trinidad, 32 to 33c.; New Orleans, bbls., 35 to 36c.

SUGAR—Price has been again advanced. Stocks held are in some cases reported large

ONIONS Just received a carload of

Send for quotations. **"Yellow Danvers"**

H. F. PRICE 102 Foundling Street
MONTREAL

PUSH YOUR BUSINESS
By offering that celebrated and well-known
BROCK'S BIRD SEED

In each 1-lb. packet there is a cake of Bird Treat, much appreciated by all Bird Fanciers.

NICHOLSON & BROCK - TORONTO

WM. RYAN

PORK PACKER,
WHOLESALE PRODUCE
AND COMMISSION MERCHANT

70 and 72 Front St. East, Toronto

Liberal Advances made on Consignments.

Egg Cases Supplied.

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

. . USE . .
"Maple Leaf" Brand

Pure Lard
Hams, Backs
Breakfast Bacon

D. Gunn, Flavelle & Co.
Pork Packers and Commission Merchants . . . Toronto

We have in stock **FANCY**
Sweet Jamaica Oranges
Valencia Oranges
Messina Lemons

All Much Lower in Prices.
Send Us Your Orders.
HUGH WALKER & SON
Guelph, Ont.

for this market, one firm holding over 4 000 barrels and another over 3,000, with other dealers well stocked. In the above there are some yellows, but the larger part is granulated. Demand is not large. We quote: Granulated, 4.60c. to 4⅝c.; yellow, 3½ to 3¾c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

FISH—Quite a quantity of frozen trout were received from Quebec during the past week. The arrivals of frozen fish have been light. A better business is expected this week. There is a good demand. A large business is also being done in shipping bloaters, haddies and boneless fish west. The West India market is still dull. Smoked herring move very slowly. Dry fish are firm. We quote as follows: Frozen herring, 60 to 70c. per 100; frozen cod and haddock, 2¼ to 2½c.; bloaters, 60c.; haddies, 4½c.; Medium cod, $3.35 to $3.50; large, $3.65 to $3.75; small, $2.25 to $2.50; pollock, $1.50; bay herring, $1.25 to $1.30; Grand Manan, $1.30 to $1.40; ripplings, $1.65 to $1.70; wolves, $1.90 to $2; Quoddy River, $2.75 to $3; smoked, 5 to 6c.; shad, half-bbl., pickled, $4.50 to $5; Canso, $5; halfs, $2.75; Shelburne, $2.75 to $3 per bbl.

PROVISIONS—There has been quite an active week. Owing to advance in prices many dealers have bought quite largely in pork and lard. Though lard is firmer some of the lowest prices of the season have been quoted during the week. The advance in pork has so far been about 50c. per bbl. Beef as yet shows no change. Little business is yet doing in smoked meat except by local curers. We quote: Domestic mess pork, $14.50 to $15; American, $14 to $14.50; clear pork, $15.50 to $16; beef, $13 to $14; pure lard, 8¾ to 9c.; compound lard, 8c.; rolls, 8c.; hams, 10½ to 12c.

FLOUR FEED AND MEAL—Market tends upward, and fair sales are reported by millers. A combine among the smaller Manitoba mills is reported, and they are making a push for business. In oatmeal there is also an advance, and dealers have bought largely in many cases ahead to arrive. Oats are also firm, though still low. Beans show no change, but the feeling is for higher figures. In hay price continues high, with large quantities going to the American market. Buckwheat meals show light demand. We quote: Manitoba, $4.35 to $4.60; best Ontario, $4 to $4.10; medium, $3 90 to $3.95; oatmeal, $3 60 to $3 70; cornmeal, $2.30 to $2.35; hand picked beans, $1.20 to $1.25; prime, $1.10 to $1.15; split peas, $3 70; pot barley, $4.10 to $4.25; hay, $12 to $13; oats, 34 to 36c.; middlings, $19 to $20 on track; bran, $18.; buckwheat meal, domestic, $1.25 to $1.30; western, $1.75 to $2.

ST. JOHN NOTES.

About one car of fish per day is being sent west, largely haddies, bloaters, boneless cod and frozen fish.

John Sealy received a large consignment of frozen fish this week. He makes regular shipments west, where he has a large trade.

Brooms and brushes are being quoted rather lower. The most marked change is in brooms. The cause is the lower price of stock.

St. John merchants shou'd push for a direct steamer to Porto Rico. Halifax now has one. We have fish and other goods to send. Porto Rico molasses is also a favorite here. A large quantity of extra quality arrived here this season.

The exports of New Brunswick to the United States for 1895 exceed those for 1894 by $807,000. The total exports aggregated $2,219,000.

At the last meeting of the Board of Trade a letter was read from the Provincial Government promising co-operation in the matter of cold storage.

Quite a large seizure of bass under size was made here during the week. It is hoped this will stop a practice which hurts no one more than the fishermen.

J. K. Dunlop, Jr., has opened a hay, oats, feed and flour store on Mill street. He is in a new building fitted up for the business near the railway, and should do a large trade.

One shipper of cattle by the steamers sailing from here brought with him a car of feed to send across with his cattle. He was not a little surprised, as well as somewhat disappointed, to find he could have bought it better here.

SUGAR OF THE EMPIRE.

An English exchange says: At a meeting of the London Royal Colonial Institute at London, recently, a paper was read by Mr. Justice Conde Williams, of Mauritius, on "The Future of Our Sugar-Producing Colonies." Mr. Justice Williams said that the all-important question just now was, can the struggle against the bounty-fed product be longer maintained by our own sugar-producing colonies? If the home market alone were available the answer would be in the negative; but, fortunately, there were other markets in the great colonies and in the United States. In view of possibilities it was desirable in the case of all our West Indian possessions, and essential in the case of some of them, to maintain at all hazards the manufacture of sugar. This could only be done, without loss to the producer, by perfecting the methods of manufacture. The hour had arrived for adopting the central factory system, which was freely employed by other countries. British Guiana contained possibilities of wealth beyond the dreams of avarice. The colony was as large as the British Isles, and with a population of less than three to the square mile, its exports in 1893-94, in spite of all bounties and depression, amounted to nearly £2,500,000, of which more than £1,500,000 was in sugar and rum, and £500,000 in gold, obtained almost wholly from alluvial washing. The output of gold had increased tenfold during the past five years. Vast upland regions remained to be exploited, prolific in every resource and condition of tropical culture. Mr. Justice Williams said he believed in the hopeful culture of our sugar-producing colonies, no less than in the future of cane sugar itself, when at length freed from the subsidized competition of what was after all a very inferior rival."

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.
C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes secured in tin.
Special Agent for the Dominion
C. E. COLSON - MONTREAL

It's quality
that tells . .
every time
. . . THE REASON THAT
GOLDEN FINNAN HADDIES
Still take the LEAD in canned haddies is that only the BEST fish are packed. Be sure and specify "Golden Brand" in your next order. Every can warranted.
Wholesale by
NORTHRUP & CO.
Packers' Agents. ST. JOHN, N.B

FISH
WITHOUT A BONE.
Ordinary Boneless Fish have some bones in them, but we now put up pure Codfish in 3-pound boxes
WITHOUT A BONE.
This is the best Fish packed in Canada, and very much superior to Fibred or Shredded Fish. . . .
JOHN SEALY - St. John, N.B.



ASK FOR
MOTT'S

DOES IT PAY / CERTAINLY IT DOES



Take no chances. The quality is of the very best. The manufacturers guarantee the quality of

Dalley's Royal Hygienic Self-Rising Flour

to all customers. There is no trouble in selling these flours—**Tea, Graham, Pancake and Buckwheat.** Once your customers have tried them they will not take any other. Order at once from your wholesale house

Manufactured by **THE F. F. DALLEY CO., Ltd., Hamilton, Canada.**

Only the best fruit, thoroughly cleaned and picked, is used in making

CLARK'S
ENGLISH MINCE MEAT

An Article fit for a King's Table.

Every package guaranteed to be as represented.

W. CLARK - MONTREAL

PURE
Maple Syrup

Finest quality. Write for quotations.

T. A. LYTLE & CO.

Vinegar Manufacturers,
TORONTO

DON'T DELAY

Order at once. The stock now on hand is limited. You want our goods. You may send in your order after the more wide-awake man has ordered ahead of you. Be first. The

"KENT" **Canning and Pickling Co.**
CHATHAM, ONT.

There's a—— Subtle Something



In all our goods that makes them favorites wherever they are tried.

Purity of stock and strict attention to detail in manufacture ensures a superior article. This is why our goods never disappoint consumers, but grow in favor the more they are used.

DELHI CANNING CO.

——DELHI, ONT.

HALIFAX TRADE GOSSIP.

THE reports from Toronto and Montreal of a rise in flour have not affected this market, and prices are not likely to change for some time at least. A good business is being done in Manitobas.

The local sugar market remains firm at prices quoted last week. The refinery is doing a good business.

Hay is in good demand. An Amherst firm is offering good prices for an exportable article. Halifax quotation is about $11.50 in car lots, which is mainly for Quebec hay.

Stocks of creamery and roll butter are large, and the enquiry is only light. Creamery in tubs is worth 22c., and dairy rolls 18c.

"Eggs, 10 cents per dozen," was the sign displayed in an Argyle street store all last week. It did not attract custom, though it certainly attracted attention. Housekeepers fight shy of eggs at that price at this season of the year. Guaranteed fresh stock is worth 20c. retail.

The local cheese market is somewhat firmer, though prices have not come up any. Antigonish September is sold at 10½c.

The green fruit market is very quiet after the holidays. Stocks are light and there is little or no demand. Good eating apples are worth $3. Grapes have gone up somewhat, $6 being asked for heavy kegs. Valencia oranges are cheaper.

There is some enquiry from the west for frozen herring, but otherwise the fish market is without interest.

The demand for molasses is quiet. A sale of 100 puncheons Trinidad to Boston is reported.

P. E. Island potatoes were never so low in this market, and shippers are billed to lose heavily. They are selling at 15c. per bushel from schooner, which is only a small advance on first cost.

P.E. Island oats are in fair demand at 34c.

The provision market is unchanged.

Canned goods are meeting with little or no enquiry, but dealers look for business next month.

The poultry market is depressed. Good Ontario turkeys are retailing at 10c., and geese, ducks and chickens at proportionately low rates.

A fire at Kentville last Sunday destroyed the grocery stores of S. S. Strong, and Dodge & Dennison. Strong's loss is $3,000, and he has $1,200 insurance. Dodge & Dennison's loss is $2,000, with $500 insurance. The latter firm saved most of their stock.

THE CANADIAN GROCER is this week in receipt of a unique New Year's card from one of its old subscribers, A. Neilson, general merchant, Manitowaning, Ont. It is of birch bark with the letters and decorations in porcupine quills of green, purple, pink, yellow and white. We shall preserve it for posterity.

"CUTTING" IN PAPER.

EDITOR GROCER, — The "talk" about war, the dissolution, the bolters and the cut in price of paper and paper products, are stirring topics in Canada just now, and as we are getting a full share of attention from your readers in connection with alleged "cutting," permit us to say that every course and action leading to or encouraging these ends is disastrous.

Much of the "talk" is senseless and much of the "bluster" is reckless.

Some song writer has flippantly condensed England's position in the event of war into a couple of lines of jingle.

Permit us for the benefit of the trades interested in paper and paper bags to parody the rhyme—but not with less force and truth—so as to show our position, thus :

We don't want to cut, but by Jingo if we do,
We've got the mills, we've got the stock, we'll get the business too.

It has been said that the action of "the bolters" reminds one of the pets of "Little Bo-Peep"; and this brings to us the recollection that we lost a few customers for paper last year and the year before because we would not then meet, with our better stock, an inferior sheet at a "cut" price. However, most of the friends who left us then have returned or are returning to the fold, for when left alone they all come home and bring their tails (tales of poor quality and indifferent treatment received elsewhere) behind them. Yours, etc.,

THE E. B. EDDY, CO., LTD.

Hull, Canada, January, 1896.

DEARTH OF GROCERY SALESMEN.

From all indications there is a rapidly-increasing dearth of first-class traveling salesmen to travel among the grocery trade. In one Philadelphia newspaper of last Sunday there were eight advertisements for wholesale grocery salesmen. Six of these were by Philadelphia houses, and one by a New York house who wanted a Philadelphia salesman. The eighth was by another New York concern who wanted a Philadelphia manager.

The strong point of all these advertisements was that they all, in nearly the same words, stated that they were after men who had "established trade." Not a great while ago the supply of good salesmen was fully equal to, if not in excess of, the demand. The present tremendous competition, however, and the hundred and one schemes which are used to-day to capture trade, have resulted in a raising of the standard, so that the grocery salesman who could succeed five or ten years ago may be now very nearly a failure.

This condition means that there is a first-class chance for young men who want to make their mark in the world. A young man who has the selling talent is more in demand to-day than he ever was before. If any young grocer or clerk reading this paper has the faculty of a salesman, he will do well to leave the retail grocery business for the wider and more remunerative field of road work.—Grocery World, Philadelphia.

P. E. I. WANTS A DIRECT STEAMER.

Great interest is being taken in Prince Edward Island in dairying, and a cold storage warehouse and a direct steamer to England are among the things hoped for in the near future. Since the first of the year a shipment of 15,000 lbs. fresh made butter was sent to Halifax for the English market. The central depot in Charlottetown turned out since December 3rd 25,000 lbs.; and another season a great deal more is expected. There are two other creameries at work, turning out about 5,00 lbs. each per week. The output of cheese during the season ending about October 31st was 1,750,000 lbs., and of butter 55,000 lbs. The manufacturing is in the charge of the Government.

PERSONAL MENTION.

Mr. C. E. Dubord, of Quebec, manufacturer of the "Dominion" and "Phœnix" matches, was in Toronto this week.

Mr. George Lightbound, of Montreal, is in Toronto this week looking up business.

Mr. Roberts, the northern "Snow Drift" man, is just in from his first trip north, and while trade is not booming, his men have met their obligations well. He looks forward hopefully to a fair year's work.

AGENCIES WANTED.

RESPONSIBLE MAN WANTS A FEW GOOD agencies—anything pertaining to liquor or grocery trades. Applicant has had connection with above trades for past twenty years. First-class references from best firms and banks in Montreal. Can give security if desired Address V.P., care of E. Desbarats, 146 St. James Street, Montreal.

WANTED.

JOB LINES OF ELECTRIC OR OTHER SOAPS, Bath Brick, Shoe Blackings, Matches and General Grocers' Sundries, for spot cash. Russill in the Market, St. Lawrence Market, Toronto. (3)

BUSINESS CHANCES

IN A CITY OF 10,000 — A PORK STORE — WELL fitted up for the business; will dispose with or without fixtures; going out of the retail trade. Apply office of this paper. (3)

$3,000 WILL PURCHASE A HALF INterest in a well established manufacturing business; centrally located; an article handled by all grocers; purchaser to act as salesman. Address Box 3 GROCER. (3)

FOR SALE—GROCERY WITH LEASE OF PREmises, live business, long established, best stand in town, good family trade in fine staple and fancy groceries, stock full and in first-class condition, good reasons given for selling. Personal inspection invited, or references given Montreal or Toronto D. E. Scott, Port Hope, Ont. (5)

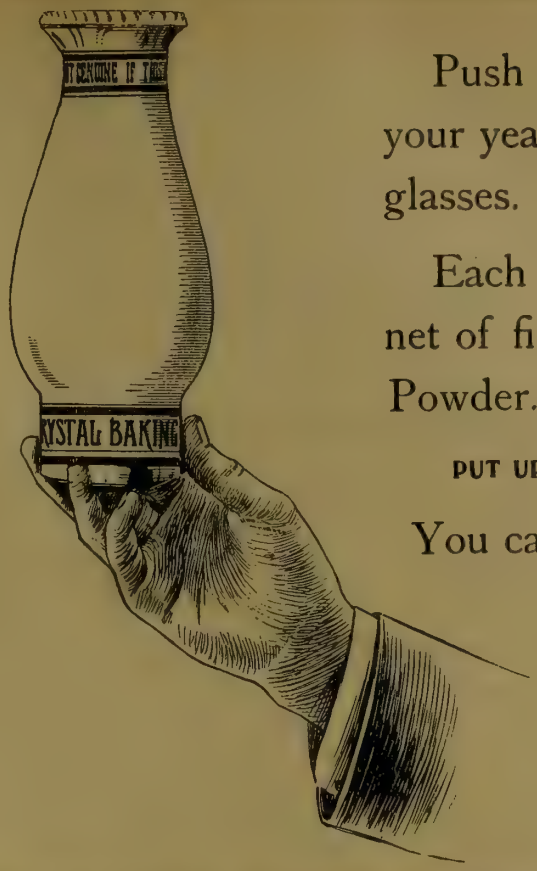
INSTANTANEOUS

TAPIOCA

PLEASES! SELLS!

It Took Hard Thinking

to get this package right. We have to date received TWO COMPLAINTS of the bottom of the package bursting out—but there will be no more. We thank our friends who told us.



Push these and save your yearly bill for lamp glasses. . . . . .

Each contains 1 lb. net of first-class Baking Powder. . . .

PUT UP 1 DOZEN IN CASE

You can guarantee it.

Write us.

See our travelers

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

TRADE CHAT.

W. H. Hill's grocery, Sarnia, was burgalarized Friday night and some money and goods taken.

C. J. Northcott has removed his stock of groceries to Strathroy.

The private bank of Miller & Bouchier, Sutton, Ont., has stopped payment.

The M. C. R. are loading 168 cars of ice daily at Waterford. The ice is eight inches thick.

During 1895 the declared value of exports from Brockville to the United States was $225,543, as against $140,952 for 1894.

Several of the cheese factories in this neighborhood have their October and November cheese on hand yet.—Belmont Times.

Mr. Robert Hamilton, a merchant at Carman, is in the city, accompanied by his bride, nee McLaren, daughter of a prominent business man at St. Mary's, Ont. They are guests at the home of Mr. Thos. McKee, 276 Ellice street.—Free Press, Winnipeg.

A new classification sheet on through business has been issued by the Canadian Pacific Railway to affect all local points west of Port Arthur and all through business to points east of Port Arthur on the 15th A number of important changes in the rules and regulations and in the classification of goods have been made.

Much interest is being taken in Bothwell in regard to oil at the present time. The Gatling well will be in shape for pumping just as soon as all preparations can be completed. The drilling at the Crowell well has been going on steadily, and this well will be pumping in a very short time. The Moore Bros. have shut down their well in order to rebuild their tanks, which were leaking badly. They have now got them in good repair, and again running, the well producing a good supply of oil.

The grocery store of J. M. Rousseaux, King street east, Hamilton, was entered by thieves Monday night and a large quantity of tea and coffee and $9 in money stolen. The money was taken from the safe, the door of which had been unintentionally left open. This is another instance in which entrance was effected with the aid of a duplicate or skeleton key.

Large shipments of flour have been made from Minneapolis to St. John for shipment to Liverpool and London. Ninety-three carloads were delivered there in one day per C.P.R.

CHARLOTTETOWN, P. E. I., BOARD OF TRADE.

The annual meeting of the Charlottetown, P.E.I., Board of Trade was held in their room, Masonic Temple, Wednesday night, the 8th inst.

After the transaction of ordinary and important business, a resolution for the affiliation of the Charlottetown Board with the Maritime Board was passed, and Hon. Donald Farquharson was elected councillor for the Maritime Board.

The officers of the Charlottetown Board were elected as follows :

President—P. Blake, re-elected.

Vice-President—W. H. Aitken.

Sec.-Treas.—B. D. Higgs, re-elected.

Councillors—John Newson, S. W. Crabbe, T. Handrahan, H. Haszard, D. Laird, N. Rattenbury, C. Lyons and Ben. Rogers.

Arbitrators—Thos. McLean, J. Newson, D. Laird, W. W. Beer, H. Haszard, N. Rattenbury, J. Paton, S. W. Crabbe, B. Rogers, J. J. Davies, J. T. Crockett, and W. W. Clarke.

A. T. CLEGHORN

General Commission Agent

Correspondence solicited.

LONDON, CAN.

Dinna ye hear the Slogan?

If you drink Whisky, drink

JOHN DEWAR'S SCOTCH

HONORS AWARDED

Purveyors by Royal Appointment to Her Majesty Queen Victoria. Under competition the only Scotch drawn at the Bars of the largest Caterers in the World, viz.: Spiers & Pond, Ltd. Diploma of Honor and Gold Medal, Edinburgh, 1890 (Highest Award).

MEDALS

Edinburgh	1886	Edinburgh	1890
Antwerp	1887	London	1890
Anglo-Danish	1888	Jamaica	1891
Cookery	1888	Food	1891
Brussels	1888	Tasmania	1892
London	1889	Dublin	1892
Melbourne	1889	Brussels	1893
Food (London)	1889	Chicago	1893
Sportsman	1889	Fisheries	1893
Paris	1889	Manchester	1893
Dunedin	1889	Brewers' Show, Manchester.	1894
Military	1890	National Trades and Industrial Exhibition, 1894, etc., etc.	

Better Whisky cannot be had

AMERICAN TOMATO PACK.

THE sixteenth annual report of The American Grocer shows the total pack of tomatoes in 1895, in comparison with the output of previous years, and demonstrates that an earnest and successful effort has been made to bring supply and demand into their proper relation. The acreage was reduced in nearly every tomato-packing state; and this, coupled with unfavorable weather, a delayed season and early closing, resulted in a pack of 3,844,780 cases, against 6,686,979 cases in 1894—a reduction of 2,842,199 cases, or 42½ per cent. A careful study of the output for three years indicates that under normal conditions the annual requirements of the United States are amply met by a pack of 4,500,000 cases—in fact, the actual consumption has not reached that quantity. The total output in three years—1893-95—was 15,166,942 cases, a yearly average of 5,055,647 cases. Had not this supply been beyond requirements, the market would have advanced. The fact that prices throughout the year have ruled comparatively steady, at or below the cost of production, is sufficient evidence that the output has been enough greater than requirements to keep the market down. The law of supply and demand is inexorable, and if the former is below the latter, it is inevitable that prices improve. They have not advanced, and the conclusion must be reached that invisible stocks are larger than estimated. The total output in 1895 and 1894 (revised to include districts not heretofore reported) compares with the pack of previous years as follows:

Year.	Cases of 2 doz. tins each.
1895	3,844,780
1894	6,686,979
1893	4,635,183
1892	3,366,792
1891	3,405,365
1890	3,166,177
1889	2,976,765
1888	3,343,137
1887	2,817,048
Total for nine years	34,242,226
Average per year	3,804,692
Average per year 1894-95	5,265,879

PROSPECTING IN HAMILTON.

In a report of the meeting of the Finance Committee of the Council, The Hamilton Herald says: In connection with the application for exemption from taxation and water rates from the Aylmer Canning Co., Ontario Canning Co. and Simcoe Canning Co., there were several representatives of the companies present.

On behalf of the Aylmer Canning Co., which wished to come to this city if exemption could be secured, S. F. Washington spoke, calling attention to the fact that in the packing season the company employed from 100 to 110 hands, and it would be a desirable enterprise to have in the city.

Chairman Colquhoun called attention to a letter from the Simcoe Canning Co., which has been paying taxes, but which would not care to go on doing so if exemption were granted an opposition firm.

President Marshall, of the Aylmer Co., said his company was the oldest of the kind in the country, and it was a company of high standing. He had been offered inducements to go elsewhere with his factory.

Alds. Watkins and McAndrews were opposed to the asked-for exemptions, the former reiterating strong objections to exemptions, and suggesting that all businesses in the city be exempted.

A motion to the effect that the requests be refused was about to be put, but at Lawyer Washington's request the committee decided to allow the matter to go over for the new Finance Committee to attend to.

TO OUR SUBSCRIBERS.

We want our subscribers to let us know if they do not receive their copy of THE CANADIAN GROCER regularly every week. Every Thursday evening of every week of every month of every year, without exception, this paper has been mailed, but notwithstanding great care on our part, we are frequently in receipt of complaints regarding its non-delivery. The publishers are not to blame, and unless subscribers notify them promptly, errors cannot be rectified.

S. & H. HARRIS'S HOUSEHOLD REQUISITES.



Ebonite Blacking
(WATERPROOF.)
FOR BOOTS AND SHOES.

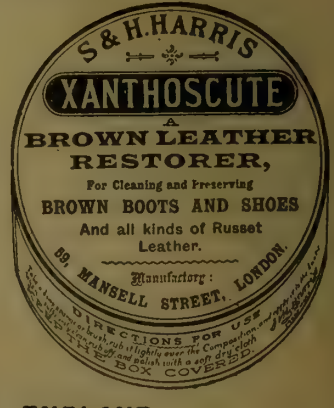
Does not Injure the Leather



Trade Mark.

Requires No Brushing

..ASK FOR IT..



SOLD EVERYWHERE. MANUFACTORY: LONDON, E., ENGLAND.



IF YOU CANNOT SATISFY

Customers from the stock of Baking Powders you carry —and this is a very general complaint with the trade— the remedy is simple. Get a supply of **JERSEY CREAM BAKING POWDER.** Pure and Sure.

Lumsden Bros., Hamilton, Ontario

EWING, HERRON & CO.

Have Tons

OF CARRAWAYS

Recleaned and double sifted. Samples and quotations sent on enquiry.

Trade Mills - - Montreal

WESTERN

Incorporated 1851.

ASSURANCE COMPANY

Fire and Marine

Capital - - -	$2,000,000.00
Assets, over - -	2,375,000.00
Annual Income -	2,200,000.00

Head Office: TORONTO, ONT.

Geo. A. Cox, President. J. J. Kenny, Vice-President
C. C. Foster, Secretary.

TEAS

New Ceylons and Assams in store and arriving. Also good values in Japans, Young Hysons and Congous.

JOHN SLOAN & CO.

Wholesale Grocers TORONTO

Y. Hysons

New Season Moyune, good style and liquor

10c., 12c., and 15c.

Warren Bros. & Boomer

WHOLESALE GROCERS

35 and 37 Front St. East, Toronto.

NOW IN STORE

Excelsior Vostizza Currants

Cases and Half-cases.

Perfecto Vostizza Currants

Cases and Half-cases.

London Layers. Black Baskets.

A full and complete stock of Christmas Fruits.

T. KINNEAR & CO.

49 Front St. E., TORONTO.

J. W. Lang & Co.

Have in stock . . .

Martin Wagner's Pineapples eyeless and coreless "Extra."

Martin Wagner's Pineapples eyeless and coreless "Fine."

Curtice Bros.' "Monroe Brand" Strawberries.

Shredded Codfish, "pkges." Very fine.

J. W. Lang & Co.

59, 61 and 63 Front Street East Toronto.

YOU MAKE

40% Profit

If you sell our soaps and they sell at sight. . . . . .

Write for prices.

P. M. LAWRASON

London, Ont.

Teas

SPECIAL VALUE IN INDIAN AND CEYLON : : : : :

Shipments now coming to hand.

PERKINS, INCE & Co.

TORONTO.

THE NEW VEGETABLE

Hulled Corn

In 3-lb. handsomely labelled cans.

90c. per dozen

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

HINTS TO YOUNG GROCERS.

IF accident and luck put the young grocer in a store that does more than support him comfortably, the road to success is straight and pleasant, says Retail Grocers' Advocate. All he has to do is to stay there and save his money. But if his first store happens to be one in which he can hardly make a living, while his capital is hardly enough for his business, the greatest business ability would not be of much avail. He may work hard but he makes no headway. All he can do is to sell his store and start elsewhere. He is fortunate if he finds a buyer in due time at a price that will enable him to buy a paying store; but if he cannot sell out to advantage, he is unfortunate indeed if he does not realize enough to procure a good store with it. To buy a store at a small price is like gambling at best. A good store commands a price, and if the young grocer cannot pay it, the history of the next store will be the same as that of the first, and the grocer may never be well on his feet. This has been the fate of many an able and hard-working grocer. But very often failure in the grocery business is due to causes that can easily be avoided, and the experience of one should be a lesson to the other.

The grocer's business policy should be in harmony with his neighborhood. If his store is in a first-class neighborhood he should be careful about the quality of his goods, for his customers will care more for good quality than low prices. If he is in a low neighborhood, he must be prepared to sell cheap and work hard. His hours must be longer and his clerks must work harder too. In order to make his clerks work hard, he must set them an example by working hard himself.

Never have too many clerks. If two clerks can do your work, they will do it better than three. Necessity will make them work quick, and their minds will be more centred upon their work than if you had an extra clerk, and all had more time to think of other things. If business drags along slowly, think of ways and means to draw new trade, and ask advice from your fellow grocers, who may be able to give you pointers.

Join the grocers' association, where you will get acquainted with people from whom you can learn.

If you have neglected to do these things in the old year, think of them in the new year.

CANADIAN FOODS IN NORWAY.

C. E. Sontum & Co., Christiania, Norway, commercial agents for the Government, announce that they have sold several carloads of Canadian rolled oats, wheat flour, evaporated apples, etc., during the last couple of months. Rolled oats they buy in barrels of 180 lbs., evaporated apples in boxes of 50 lbs. each. Of fresh apples are only wanted Baldwins (red). Of wheat flour they handle all grades, but mills that export Manitoba flour made from hard wheat can do large business in the Scandinavian countries if able to compete with United States mills. C. E. S. & Co. think there could be sold large quantities of Canadian cheese in the Scandinavian countries, and would like to correspond with an exporter. They answer cheerfully all questions in regard to Canadian export.

U. S. AND CANADA SALMON PACK.

M. S. Lowenthal, of San Francisco, has issued a prepared statement of the pack and distribution of canned salmon on the Coast for 1895. The pack is estimated as follows:

	Cases.
Columbia River	634,900
Other Oregon rivers	230,110
Alaska	607,048
California	26,000
British Columbia	603,068
Total	2,101,116

The shipments from San Francisco by water, from June 1, have been as follows:

	Cases.
To England	497,984
To other foreign ports	46,770
To New York	180,294
Total from San Francisco	725,048
From Columbia River direct	78,201
From Puget Sound direct	17,313
From British Columbia direct	351,434
Total by sea	1,171,996

Storekeepers

who cater to a country trade must keep

Salt

to suit their customers.

A MEDIUM GRAIN SALT is what farmers require. We sell it.

The Canada Salt Association
CLINTON, ONT.

BROOMS . . .

BROOMS

OUR BRANDS:

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line. Give us a trial order.
Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS
Manufacturers. TORONTO, ONT.

CONFIDENCE

in the merits of the goods you sell is an important element of success.

JOHNSTON'S FLUID BEEF

can always be sold with the most absolute guarantee that it is the best beef preparation. We will back you up in this statement to the fullest extent.

THE JOHNSTON FLUID BEEF CO. MONTREAL.

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy plug tobaccos duty paid. Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited. See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street Montreal

JAPAN TEAS "New Season's"

FROM 13½ CTS. UP.

Best value in Canada to-day. See our travellers or write for samples.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane Toronto.



One Tablet makes an excellent Cup of Cocoa.

BOISSELIER'S

A perfectly pure compressed Cocoa . . . Extract

Cocoagene REGISTERED

In boxes of one dozen 20-cent tubes, each tube containing 18 tablets. . . . . .

ALL LEADING GROCERS KEEP IT.

TEAS TEAS TEAS

We have a very large assortment of JAPANS, HYSON and GUNPOWDER TEAS on hand just now, and for quality and price it would be hard for us to replace them. . . . We specially recommend the "Victoria" and "Princess Louise" Brands for those in search of a good selling Japan. Put up in 5, 10, 20, 30, 40, 50 and 80-lb. packages. SAMPLES SENT ON APPLICATION.

LAPORTE, MARTIN & CIE.

MONTREAL

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

TAKE THEM ON

and they will make a

TRADE FOR YOU!!

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

PUREST & BEST

Windsor Fine Salt



In Barrels, 200lb. Sacks and 50lb. Sacks is shipped in car lots to all parts of Canada. The Salt is the finest made and the best for general farm use. Our barrels are machinery made and one end carries a neat paper label. The sacks are made of superior bleached Jute, and will stand more handling than the ordinary salt sacks. A glance at the cut will convince you that the appearance of our barrels and sacks is a great help in selling the salt. Write us or our agents for prices or samples.

The WINDSOR SALT WORKS, WINDSOR, ONT.

1896

Will be a

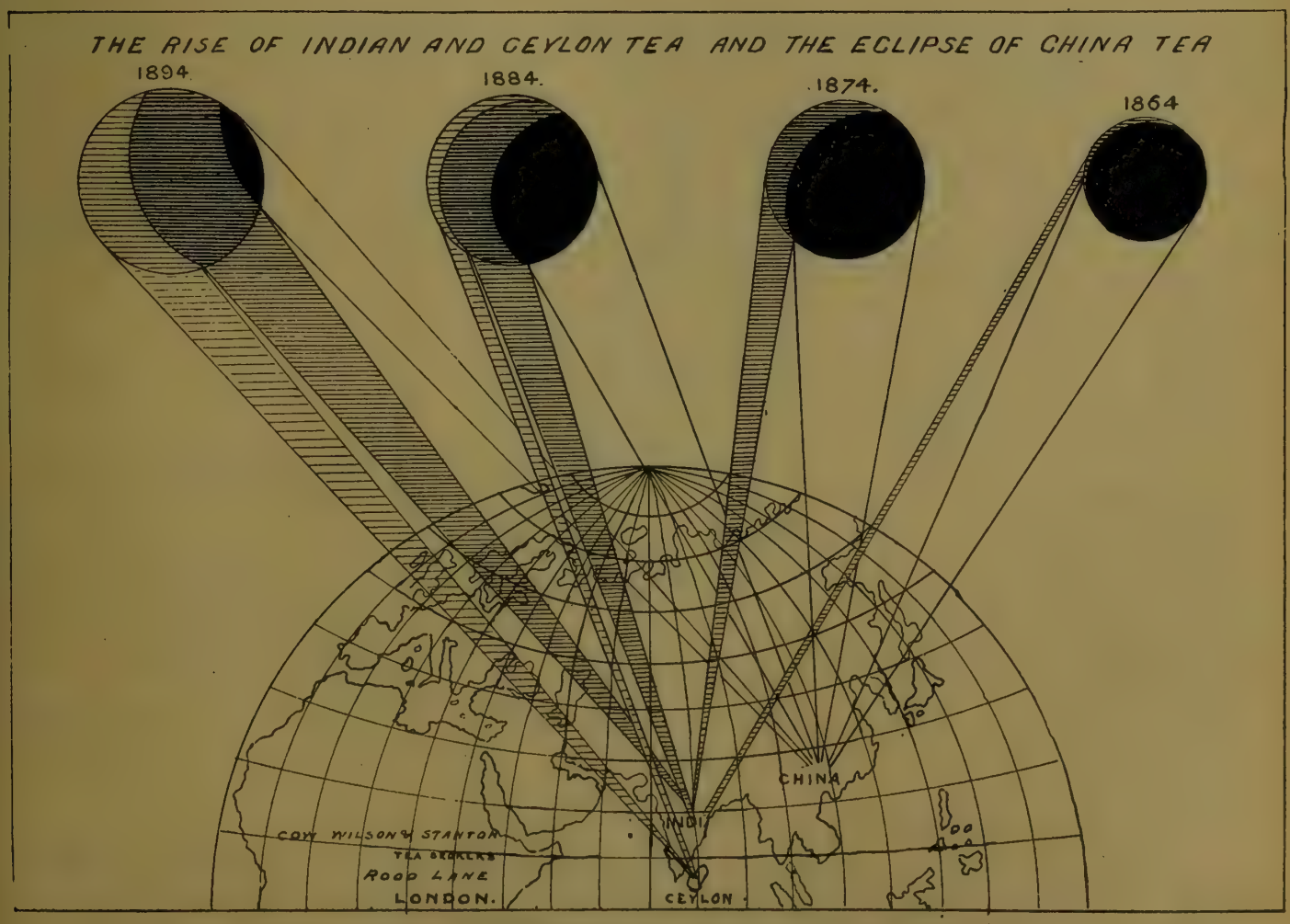
Banner Year

for

YOU if you will buy and use

Ceylon Teas

Ask your wholesale grocer for Ceylon Teas. They are all **GOOD.**



THE AREA IN EACH CIRCLE REPRESENTS THE QUANTITY OF TEA CONSUMED IN GREAT BRITAIN IN THE YEAR NAMED

REPRESENTS INDIAN TEA. REPRESENTS CEYLON TEA. REPRESENTS CHINA TEA

SUGAR SITUATION IN CUBA.

Willett & Gray publish the following upon the situation in Cuba : "A certain number of plantations at Pinar del Rio, Havana, and part of the province of Matanzas are now grinding ; but the totality of those in the eastern and central part of the island, with the only exception of two or three at Manzanilla and one at Guantanamo, owing to the war still raging in said regions, are as yet unable to start the crop. The invasion by the rebel forces under the command of Meximo Gomex and Maceo, of the province of Santa Clara, or more recently of that of Matanzas, has given scope to the destruction of several plantations and numerous cane fires, the weather prevailing for several weeks past having placed the fields under the most favorable conditions to be quickly and thoroughly destroyed. It is said that in the sole district of Cienfuegos the quantity of cane burnt is enormous and represents a loss of above $8,000,000 ; were plantations able to immediately grind the burnt cane, a certain quantity of same might as yet be made available for sugar manufacturing, but unfortunately such is not the case and the totality of the cane that has been in contact with the flames may be considered as irremissibly lost and on this account the production next year will be reduced to an extent that cannot as yet be fully ascertained even in an approximate manner."

BIT OFF THE PICKLES' ENDS.

A Ludington grocer, according to an exchange, was giving instruction to a green clerk. The most important thing, he said, was to give customers exactly what they wanted. If they wanted "black-strap" molasses, flavored with "nigger's heels," instead of crystal syrup, that was what they ought to get. The clerk would thus please both the customer and his employer. The same afternoon a lady called in a cutter to order some cucumber pickles. "I am very particular" said she, "about the form and shape of my pickles, and I will show just what I want." She picked up a small, well formed sample, bit the end off to taste it, and then held it up. "There," said she, "I want them just like that—that is very nice." Imagine the horror of the lady when the pickles were brought out at a select tea, with every one bit off at the end. There was a rumpus in the store next morning and the new clerk went out into the cold, cheerless world. The proprietor said he liked exact and obedient clerks, but this fellow pleased him "too well."

Siamese Twins



are debt and difficulty, difficulty and debt—they are inseparable. We need not discuss their causes here, either. What we want to point out is that no man with a family, or with large business interests at stake, should neglect life insurance. Stick to the policy you have, and when you want more insurance see one of our agents about it, or call in at Head Office. No medical examination is required for our pension. Bond policy and rates are away down.

MANUFACTURERS' LIFE INSURANCE COMPANY

HEAD OFFICE, **Toronto, Can.**

The Secret of the Canary Breed-rs of the Hartz Mountains



BIRD MANNA is a great seller. Price $1.80 per frame of 18 cakes. Order at once from your wholesale house. Bird Book Free.

T. J. COOKE & CO. - Montreal

24 Agents for Canada.

PILKINGTON'S POWDERED PERFUMED LYE

"BELL BRAND" in 1-lb. tins.

Dillon & Co.'s Baking Soda

"BELL BRAND" in 1-lb. packages.

Ask your wholesale grocer for them.

"Going to Insure"

The man who is simply "going to insure" is usually no better than the man who hasn't made the decision. In fact, he is usually worse, because he has considered the subject and been convinced of his duty, but has not done it. Life Insurance is emphatically a matter in which "nothing is done so long as anything remains undone."

Send at once to the Head Office of the Confederation Life Association, Toronto, and you will receive by return of mail full information in regard to their new Unconditional Policy.

Confederation Life Association

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

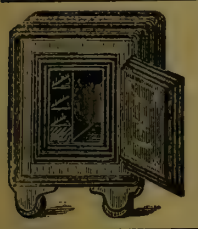
COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

THE NEW WOMAN

WON'T HAVE OLD TAPIOCAS

SHE . . . WANTS INSTANTANEOUS



Champion Fire and Burglar-Proof Safes . .

Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.

S. S. KIMBALL
577 Craig St., Montreal, P.Q.



THE TEST OF TIME

Awards the palm to that

CAPITAL COFFEE



WITCHKLOTH

The latest and best for cleaning Gold, Silver, Brass, Nickel, Copper, Bicycles, etc. **Retails at 15c.** Send small sample order.

Sole Agency for Canada

TEMPLE BUILDING, 113a, MONTREAL

New York Fancy Brand. Have a good light. Use



Every Oil known to trade and industry—wholesale.

NOVA SCOTIA *FIBRED CODFISH*

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade **YARMOUTH, NOVA SCOTIA**

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. **OFFICE, Vancouver, B.C.**



Free . . .

a handsome Glass Jar with . . .

Tutti Frutti

Get one from your wholesaler. Send postal to us for elegant signs to decorate your window.

ADAMS & SONS CO.

11 & 13 Jarvis Street, Toronto

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

T. A. GARLAND, general merchant, Portage la Prairie, has compromised with his creditors at 60c. on the dollar. The liabilities are about $200,000, and the assets, nominally the same, consist of stock ($40,000) and lands ($160,000). The real estate is held in trust by Mr. J. K. Macdonald. Mr. Garland is one of the largest retail dealers in the Northwest.

A. Gerinani, groceries and liquors, Montreal, has assigned.

Chas. Rowe, grocer, Belleville, is offering to compromise.

C. Turgeon, general merchant, St. David, (Levis Co.) has assigned.

Robert J. Jukes, general merchant, Spring Hill, N. S., has assigned.

Peter Sinclair, general merchant, Isaac's Habor, N. S., has assigned.

P. B. Coyne, general merchant, Portage du Fort, Que, has assigned.

A. F. Duclos, general merchant, Duclos, Que., is asking an extension.

Joseph Boujie, general merchant, St. Louis de Gonzagne, has assigned.

W. D. McDougall, general merchant, Whycocomagh, N. S., has assigned.

Ross & Rourke, grocers, etc., Penetanguishene, have assigned to A. Thompson.

The stock of tobacco of N. F. Harbottle, Toronto, has been seized by the landlord.

J. D. White & Co., grocers, Montreal, are offering to compromise at 20c. on the dollar cash.

J. Armstrong & Co., grocers, Peterboro, are offering to compromise at 40c. on the dollar.

The stock of T. H. Carvell, general merchant, Hampton, has been seized under bill of sale.

W. English, commission, fruits and auctioneer, St. John's, Newfoundland, has assigned.

E. A. Piche, general merchant, Drummondville, Que., has assigned to Kent & Turcotte.

Geo. Lambert, grocer, Bienville, Que., is importuning his creditors to accept 20c. on the dollar.

R. Sleep & Co., general merchants, Seagrave, have been closed out under a chattel mortgage.

A. L. De Courvel, trader, Arthabaska, Que., is offering to compromise at 20c. on the dollar.

David Moreault, general merchant, St. Angele de Laval, Que., has assigned to Kent & Turcotte.

W. C. Ross, jr., general merchant, Hopetown, has called a meeting of his creditors for 25th inst.

J. B. Gould & Co., general merchants, Havelock, are offering to compromise at 65c. on the dollar.

J. H. Ross & Son, general merchants, Iroquois, have assigned to Sheriff McIntyre, and a meeting of creditors will be held on the 22nd inst.

Hart Bros., of Castleton, general storekeepers, have assigned to W. A. Campbell. The liabilities are placed at $3,000, with assets nominally the same.

W. H. Smith, general merchant, Oakville, has assigned to Thomas Howarth, banker of the same place. A meeting of the creditors has been called for the 28th.

B. S. Moorehouse, general merchant, of Newbury, has assigned to Henry Barber & Co. The liabilities are estimated at $5,400. A meeting of creditors has been called for the 22nd.

John Graham, Charles McLean and Donald Munro have been appointed trustees of the estate of Wm. Gibson, general merchant, Benton, N. B., under the Absconding Debtors' Act.

A meeting of the creditors of the estate of R. Fisher, Hagersville, general storekeeper, was held in Assignee Tew's office this afternoon, when inspectors were appointed and the assignee instructed as to the disposal of the estate.

CHANGES.

James Johnston is starting in the grocery business in Montreal.

Mrs. J. S. Young, grocer, Brockville, has sold out to Robert Davis.

D. Manchester, general merchant, Huntley, has sold out to T. Cathcart.

M. Schroeder, general merchant, Chesley, has been succeeded by W. Schroeder.

T. W. Evans, baker and confectioner, Glencoe, has sold out to J. A. McLachlan.

Huston & Co., general merchants, Glencoe, have been succeeded by A. Finlayson.

C. B. Gordon, general merchant, Manitou, Man., has been succeeded by the Donaldson Trading Co.

Mary A. Dawson, wife of R. J. Logan, has been registered proprietress of the London and Ceylon Tea Co., Montreal.

SALES MADE AND PENDING.

Thomas Lamb, grocer, Montreal, is offering business for sale.

J. C. Price, general merchant, Wheatley, is advertising business for sale.

The stock of the estate of F. D. Cherrier, grocer, Hamilton, has been sold.

The grocery stock of Malcolm MacDonald, Montreal, is to be sold by auction.

N. Cressman & Co., general merchants, Baden, Ont., are advertising business for sale.

The general stock of L. Paquette, Windsor Mills, Que., has been sold at 51c. on the dollar.

The grocery stock of the estate of J. N. S. Hoover & Co., Toronto, is advertised for sale by tender.

PARTNERSHIPS FORMED AND DISSOLVED.

Papineau & Tellier, general jobbers, Montreal, have dissolved.

Joseph Daoust, general merchant, Vendome, Que., has assigned.

Durant & Beckstead, general merchants, Chesterville, have dissolved. M. Durant continues.

G. E. Forbes, W. E. Forbes and A. P. Forbes have registered a partnership to carry on business as wholesale grocers in Montreal.

James Rutherford and Stuart C. Durand have registered to carry on business in Montreal as tea merchants under the style of Rutherford, Durand & Co.

FIRES.

The bakery of Black Bros., grocers, etc., Amherst, N.S., has been burned.

DEATHS.

Geo. Middlemas, sr., general merchant, Caledonia Corner, N.S., is dead.

SUGAR CONSUMPTION.

Mr. James Dunn, of London, in his annual sugar circular gives the following interesting comparison of the consumption of sugar in the Atlantic States and the United Kingdom:

Years.	Through the Four Atlantic Ports. Tons.	In the United Kingdom. Tons.
1884	935,648	1,080,232
1885	993,409	1,153,581
1886	1,022,584	1,038,407
1887	1,097 493	1,197,599
1888	1,088,909	1,146,478
1889	1,046,254	1,253,728
1890	1,150,054	1,216,284
1891	1,466,294	1,327,452
1892	1,421,290	1,289,542
1893	1,400,000	1,320,000
1894	1,550,000	1,360,000
1895	1,520,000	1,450,000

"SILICO"

THE UP-TO-DATE

CLEANING SOAP.

Cleans quickly and . . .

DOES NOT SCRATCH

Try a Three-Dozen Case for $2.25.

For Sale by Grocers and Druggists.

BLAIKLOCK BROTHERS

Customs Brokers
Forwarders
Warehousemen

41 Common St. - Montreal

Correspondence Solicited.

A NEW DEPARTURE of much importance to the .... GROCERY TRADE



The LAING PACKING AND PROVISION CO. Ltd.

. . OF MONTREAL . .

Have added a **Canned Meat Department** to their General Packing Business, and will in future have a full line of Canned Meat Goods, Soups and Sundries of the very finest quality, every can being guaranteed. These **Anchor Brand** Goods are put up in all the convenient sizes and newest shapes, **with patent key-openers,** and are not surpassed by any other goods on the market.

WRITE FOR PRICE LIST

CAUSES OF FAILURE

In the Hardware Trade and How Avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely. We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit. Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays to any address on receipt of **25 cents**

HARDWARE AND METAL, Toronto

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

It's Natural

to suppose, when we are making satisfactory shipments to our present customers, that we can do the same for you; isn't it? It's also natural that we should wish to increase our business, and would like to have your trade. We sell Salt in car lots. When you want anything in salt write US.

The Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto Agents for the Windsor Salt Works.

THE ....

Sydenham Glass Co. of Wallaceburg

Limited

WALLACEBURG, ONT.



Manufacturers of

Prescription Ware
Flasks and Liquor Bottles
Celebrated Beaver
Fruit Jars, Jelly Jars

PRIVATE MOULDS A SPECIALTY

OILS
OVALS
SALADS
SAUCE

BOTTLES

PICKLES
PANELS
BEER and
MINERAL

We make bottles of extra weight to order. We invite inquiry relative to lettered ware and bottles from private moulds Prompt attention to orders and inquiries.
Mention this journal.

Toronto Representative: G. A. McCANN, 208 Dundas St.

Tees & Persse, Winnipeg, Agents for Manitoba and Northwest Territories.

Martin & Robertson, Vancouver and Victoria, Agents for British Columbia.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



Jams, Jellies and Marmalades



Don't buy cheap and adulterated goods at any price. If you have any regard for your customers and their trade, keep in stock only pure and reliable goods. We guarantee Southwell's strictly pure, made from finest selected fruit by most improved processes.



Agents for the Dominion

ASK YOUR WHOLESALER FOR PRICES OF SOUTHWELL'S

Frank Magor & Co.,
16 St. John St., Montreal.

CURRENT MARKET QUOTATIONS

TORONTO, Jan. 16, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16
Dominion—	
¼ lb. tins, 4 doz. in case.....per doz.	1 00
½ " 3 " ..... "	1 75
1 " 2 " ..... "	3 00
10 lb. boxes .....per lb.	20
30 lb. pails..... "	20



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4 oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
¼ lb. tins, 4 oz. cases.....	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

LUMSDEN BROS.

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'kg Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins.....	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles.....	1 60
3. "	1 90
4. "	2 60

Polishing Paste. (3 doz. in box)	per gross.
No. 1. In bottles	$3 75
" 2. "	5 65
" 3. "	7 85
Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
Ivorine.	per doz.
Small. In patent stoppered bottles, sponge attached	$0 80
No. 1. "	1 35
" 2. " .....per gross.	25 00
P. G. FRENCH BLACKING.	per gross
⅛ No. 4	$4 00
⅛ No. 6	4 50
¼ No. 8	7 25
¼ No. 10.....	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross.
CROWN PARISIAN DRESSING.....	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	
	per gross.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 20

BLUE.

KEEN'S OXFORD. per lb.

1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots....	0.16

CORN BROOMS

CHAS. BOECKH & SONS. per doz. net.

Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90
"Standard," select 7, 4 strings..	2 75
" " 6. 3 strings..	2 60
" " 5, 3 strings..	2 40

CANNED GOODS.

	per doz.	
Apples, 3's	$0 85	$0 95
" gallons.....	2 00	2 25
Blackberries, 2.....	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 95
Corn, 2's	0 75	0 95
Cherries, red pitted, 2's.....	2 00	2 25
Peas, 2's	0 90	0 95
" Sifted select.....	1 05	1 10
" Extra sifted	....	1 45
Pears, Bartlett, 2's.....	1 65	1 75
" 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 65	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard.....	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 85	0 90
" gallons.....	2 10	2 25
Raspberries, 2's	1 40	2 00
Strawberries, choice, 2's	1 90	2 40
Succotash, 2's	....	1 15
Tomatoes, 3's.....	0 80	0 95
Lobster, talls.....	1 75	2 25
" flats.....	2 30	2 60
Mackerel.....	1 10	1 20
Salmon, Sockeye, talls.....	1 35	1 40
" flats.....	1 55	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" Exq. fine Fr'ch, k.o.p. ⅛s	0 11	0 11½
" " " " ¼s	0 10½	0 11
" " " " ½s	0 18½	0 19
Sardines, other brands 9¾ 11	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 35

Canada Prepared Corn. Silver Gloss. Satin Starch. Rice Starch.

When you buy

STARCH

See that you get the right thing. You can't go wrong if you have any of our lines.

EDWARDSBURG STARCH CO. Cardinal, Ont

Sardines, Amer., ¼s		0 04½	0 09
" ½s		0 09	0 11
" Mustard, ¾ size, cases			
50 tins, per 100		10 00	11 00
MARSHALL & CO., SCOTLAND.			
Fresh Herring, 1-lb.		1 10	1 15
Kippered Herring, 1-lb.		1 65	1 90
Herrings in Tomato Sauce		1 70	1 90
Herrings in Shrimp Sauce		2 00	....
Herrings in Anchovy Sauce		2 00	....
Herrings a la Sardine		2 40	....
Preserved Bloaters		1 85	1 90
Real Findon Haddock		1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans		$1 40	$1 50
" " " 2 "		2 40	2 55
" " " 4 "		....	....
" " " 6 "		7 75	8 25
" " " 14 "		16 00	18 00
Minced Callops 2 "		....	2 60
" " 2 "		2 60	2 65
Lunch Tongue 1 "		3 40	3 50
" " 2 "		....	6 00
English Brawn 2 "		2 75	2 80
Camb Sausage 1 "		....	2 50
" " 2 "		....	4 00
Soups, assorted 1 "		....	1 50
" " 2 "		....	2 25
Soups and Boull. 2 "		....	1 80
" 6 "		....	4 50



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz
2 doz.... 1 4





Codfish.	per doz.
Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0 75
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	3 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pices	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'S.	per lb.
Chocolate—	
French, ¼'s—6 and 12 lbs.	0 30
Caraccas, ¼'s—6 and 12 lbs.	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs.	0 26
Diamond, ¼'s—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz.
Royal Cocoa Essence, packages	1 40

EPPS'.	per lb.
Cocoa—	
Case of 112 lbs. each	0 35
Smaller quantities	0 37½

FRY'S. (A. P. Tippet & Co., Agents.)	per lb.
Chocolate—	
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	....
" 1 lbs. "	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'S. (R. S. McIndoe, Agent, Toronto.)	
Mott's Broma	per lb. 0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S	
Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caraccas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, and 12 lbs. each, ½ lb., tins.	0 49

COFFEE.

Green.

	per lb.
Mocha	0 28
Old Government Java	0 30 0 33
Rio	0 20 0 21½
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 21 0 22
Maracaibo	0 21 0 23

TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend	.... 0 34
Our Own "	.... 0 32
Jersey "	.... 0 30
Laguaya "	.... 0 28
Mocha and Java	.... 0 35
Old Government Java	0 30 0 32 0 36
Arabian Mocha	.... 0 35
Maracaibo	0 28 0 30
Santos	0 25 0 27

DRUGS AND CHEMICALS.

Alum	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross	....	4 20
" 2 " " "	....	6 00
" 3 " " "	....	8 40
" 4 " " "	....	10 00
" ½ pint " "	....	12 00
Olive Oil, ½ pts., 2 doz. to case, per case	....	1 25
" pints, 2 doz. to case, per case	....	2 50
Epsom Salts	0 02	0 02½
Extract Logwood, bulk	0 13	0 14
" boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08½	0 09
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12½	....

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO THE QUEEN OF ENGLAND.



Over 1,000,000 Packages sold weekly

LIPTON'S
Delicious Teas

possess that most delicate flavor and exquisite aroma peculiar to the choicest growths of Ceylon and India. . . .

They are put up in one-pound and half-pound air-tight packages, and retailed at 30, 40, and 50c. per pound. Reasons why you should sell Lipton's Teas: Because everybody likes them. They have the largest sale in the world. They will increase your trade. You can buy from the following wholesale agents:

Caverhill, Hughes Co., Montreal
H. H. Brennan & Co., - Ottawa
W. G. Craig & Co., - Kingston
Balfour & Co., - - Hamilton
A. M. Smith & Co., - - London
T. Kenny & Co., - - - Sarnia

WRITE DIRECT TO

LIPTON TEA PLANTER
CEYLON

Chief Offices: City Road, London, England.
United States Offices: 80 Front St., New York.

Batty's

NABOB PICKLES and ... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM.

. . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S



Real Japan Liquid and Oil Paste Blacking



Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

- Kid Renovating Polish.
- Japanese Waterproof Blacking
- Brunswick and Berlin Black, for stoves.
- Universal Harness Composition, in tins.
- Harness Oil, in bottles and in bulk.
- Kid Reviver, in tins (three sizes).
- Patent Leather Polish (two sizes)
- Polishing Cream (two sizes).
- Brass Burnishing Paste (four sizes).
- Furniture Polish (four sizes).
- Russet Cream for Brown Boots (four sizes).

DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior Quality

.....London and Liverpool.

E. T. STURDEE, St. John, N.B., for Maritime Provinces.
CHAS. GYDE, Montreal, for Ontario and Quebec.
MARTIN & ROBERTSON, Victoria and Vancouver, for British Columbia.
TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

MARSH MALLOW WAFERS

(The New Biscuit)

That won't get as hard as rocks are those made by

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. **7 FRONT STREET EAST, TORONTO.** **Charles J. Peter.**

Crown Brand (Greig & Co.)—



1 oz. London	gross	6 00
2 " Anchor	"	12 00
1 " Flat Crown	"	10 80
2 " " "	"	18 00
2 " Square	"	21 00
2½ " Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
8 " "	"	7 00
Parisian Essence	gross	21 00
Ketchup, Fluted Bottles	gross	12 00
" Screw Top	"	21 00
" S. & L. "High Grade" per doz		3 50
Pepper Sauce, per gross		15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 8

FRUITS.

FOREIGN.

	per lb.	
Currants—Provincials, bbls	0 04	0 04¼
" ½ bbls	0 04⅛	0 04⅜
" Filiatras, bbls	0 04¼	0 04½
" ½ bbls	0 04¼	0 04¾
" Patras, bbls	0 04½	0 05
" ½ bbls	0 04¾	0 05¼
" cases	....	0 05½
" Vostizzas, cases	0 05½	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05½
Figs—Eleme, 14 oz	0 09	0 10½
" 10 lb	0 09½	0 12½
" 18 lb	0 13	0 15
" 28 lb	0 16	0 18
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 05½	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 04½	0 04¾
" Fine, off stalk	0 05	0 05½
" Selected	0 06	0 06¼
" Layers	....	0 06½
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05½	0 06½
" Malaga—	per	box.
" London Layers	2 00	2 20
Black Baskets	2 75	3 20
Blue Baskets	3 25	3 50
" Choice Clusters	3 25	3 50
" Dehesa Clusters	4 25	4 50
" Royal Clusters	5 00	5 25
" Buckingham Clusters	....	4 50
" Non Plus Ultra Clusters	....	6 50
" Royal Windsor Clusters	....	6 50
Lemons—Messina, boxes	3 50	4 00
Malagas, half chest	5 00	6 00
" boxes	2 50	3 00
Oranges—Jamaica, fncy in bxs	5 00	5 50
" Jamaica, choice, boxes	4 75	5 00
" Cal. Navels, in boxes	4 25	5 00
" Mexican, in boxes	5 50	6 00
" Jamaica, in bbls	9 00	9 50

DOMESTIC.

Apples, dried, per lb	0 04	0 05
" evaporated	0 07	0 07½

FOOD.

	per brl.
Split Peas	$3 50
Pot Barley	3 75
Pearl Barley, XXX	6 50

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—		
50 to 60 dy basis	....	2 50
40 dy	....	2 55
30 dy	....	2 60
20 16 and 12 dy	....	2 65
10 dy	....	2 70
8 and 9 dy	....	2 75
6 and 7 dy	....	2 90
5 dy	....	3 10
4 dy A P	....	3 10
3 dy A P	....	3 50
4 dy C P	....	3 00
3 dy C P	....	4 10

HORSE NAILS—
Canadian, dis. 55 per cent.

HORSE SHOES—
From Toronto, per keg 3 60

SCREWS—Wood—
Flat-head iron, 80 p. c. dis.
Round-head iron, 75 p. c. dis.
Flat-head brass, 77½ p. c. dis.
Round-head brass, 72½ p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 15
2nd " (20 to 40 inches)	1 30
3rd " (50 to 60 inches)	2 90
4th " (51 to 60 inches)	3 20
5th " (61 to 70 inches)	3 50

ROPE—

Manilla	0 09¼	0 09½
Sisal	0 07	0 07½

AXES—
Per box 6 00 12 00

SHOT—
Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap	0 04¾	0 05
Screw, hook and strap	0 03¾	0 04

WHITE LEAD—Pure Association guarantee, ground in oil. per lb.

25 lb. irons	0 04¾
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04

TURPENTINE—
Selected packages, per gal. 0 39 0 41

LINSEED OIL—

Raw, per gal	0 58
Boiled, "	0 61

GLUE—
Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams " " 1 55	1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

KNOX'S GELATINE.

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross	9 00
Small Med. "	7 80
Medium "	10 80
Large "	12 00
Spoon "	18 00
Mug "	16 20
Tumbler "	12 00
Cream Jug "	21 00

RICE, ETC.

Rice—	per lb.	per lb.
Standard "B"	0 03½	0 03¾
Patna	....	0 04¾
Japan	....	0 05
Imperial Seeta	....	0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½
Goathead (finest imported)	....	0 06½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes and fancy packages	0 07
Silver Gloss, 6-lb. tin c nnisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 07¼
Canada Pure Corn	0 06¾
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 bs	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06¾
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 07¼

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08¼
PURE—12-lb. boxes		0 07¼
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07¾

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06¼
STARCH IN BARRELS	Silver Gloss	0 07¾
	Pure	0 06¾

BROWN & POLSON'S CORNFLOUR.

1-lb packages	0 07
40-lb boxes	2 80

SUGAR.

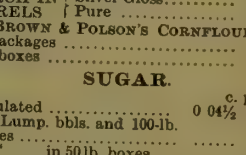
	c.	per lb.
Granulated	0 04½	0 04⅝
Paris Lump. bbls. and 100-lb. boxes	.....	0 05¼
" in 50 lb. boxes	.....	0 05⅜
Extra Ground, bbls. Icing	0 05⅜	0 05⅝
Powdered, bbls	0 05⅛	0 05¼
Extra bright refined	3 90	4 00
Bright Yellow	0 03¾	3 85
Medium Yellow	3 60	3 70
Dark Yellow	0 03½	3 60
Raw Demerara	0 03½	0 03⅝

SYRUPS AND MOLASSES.

SYRUPS.	per gallon. bbls.	½ bbls.
Dark	0 30	0 33
Medium	0 33	0 38
Bright	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

SOAP.

Babbitt's "1776" Soap Powder $3 50



1 Box Lot	5 00
5 Box Lot	4 90

Freight prepaid on 5 box lots.

P. M. LAWRASON'S SOAPS.

	per box
Wonderful, 100 bars	$4 00
Supreme, 100 bars	3 60
Our Own Electric, 100 bars	2 00
Sunflower, 100 bars	2 00

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
3 lbs. and 2 6-16 lbs., 60 bars in box	$3 30
13¼ oz. and 1 lb., 60 bars in box	3 30
12 oz. cakes, 100 cakes in box	4 00



YOU CAN PLEASE YOUR CUSTOMERS BY SELLING BRANTFORD STARCH

10 oz. cakes, 100 cakes in box 3 60
Twin cake, 11 ¼ oz., 100 cakes in box 3 85

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	$3 00
Silver Star, 100 bars, 12 oz., per box	4 00
Royal City, 3-lb. bar, per lb	0 05
Peerless, 2½-lb. bar	0 04¾
Genuine Electric, 72 bars, per box	2 50

TEAS.

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordirary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14
PING SUEYS.		
Young Hyson—		
Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19
JAPAN.		
Half Cheats—		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

"SALADA" CEYLON.

	per lb.
Green label, retailed at 30c	0 22
Blue " " 40c	0 30
Red " " 50c	0 36
Gold " " 60c	0 44

Terms, 30 days net.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 43
" " in 40-lb. boxes	0 43
Bright Smoking Plug Myrtle, T. & B., 3's	0 60
Lily, 7's	0 47
Diamond Solace, 12's	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
¼-lb. plug, 6-lb. boxes	0 70
oz. plug, 5-lb. boxes	0 70

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—

Theo, 1-6, 5 lb. box	0 20
Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. box	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—

	per 1,000
Sonadora Havana	10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 50
Marquise cigarettes, Canadian	7 00
Imperial "	3 50

Plug tobaccos (sweet chewing)—

Navy, in caddies	0 35
Navy, plug mark	0 33 0 35
Honey, boxes and caddies	0 43
Spun roll chewing, boxes	0 55

Plug smoking (with or without tags)—

	per lb.
Black Crown smoking, in caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 0 20

Cigars—

La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

Cigars.

S. DAVIS SONS, MONTREAL.

Sizes.	Per M.
Madre E Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	50 00
" Perfectos	50 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—

Cable	7 00
El Padre	1 00
Maurino	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

Cigarettes—	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

Cut Tobaccos—	per lb.
Puritan, 10ths, 5-lb. boxes	0 70
Old Chum, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes	0 73

Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes	0 83
Puritan, 1-10 5-lb. boxes	0 83
Athlete, per lb	1 15

Plug Tobaccos—

Old Chum, plug,	4s, Solace,	16 lbs.	0 68
" " "	8s, "	16	0 68
" " "	8s, R. & R.	13½	0 68
" " chew	7s, R. & R.	14½	0 68
" " "	7s, Solace,	14½	0 68
" " "	8s, R. & R.	16	0 58
" " "	8s, Solace,	15	0 58
O. V. " plug	8s, Twist,	16	0 58
O. V. " "	3s, Solace,	17½	0 58
O. V. " "	1s. "	17	0 55½
Derby "	12s, "	17½	0 51
Derby "	7s, "	17	0 51
Athlete "	5s, Twist	9	0 74

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 60
" 3 " " " "	1 65
" 2 " " " 2	1 40
" 3 " " " 2	1
" " " painted " 2	1
Tubs, No. 0	9
" 1	7 50
" 2	6 50
" 3	5 50
Washboards, Globe	1 90
" Water Witch	1 40
" Single Crescent	1 10
" Double "	2 75
" Jubilee	1 25
" Globe Improved	2 00
" Quick and Easy	1 90
" World	1 75
" Rattler	1 30
Butter Tubs	1 60
Mops and Handles, combined	1 25
Butter Bowls, crates assort'd	5 40

THE E. B. EDDY CO.

Washboards, Planet	1 60
" Waverly	1 50
" XX	1 40
" X	1 25
" Electric Duplex	2 25
" Special Globe	1 50

Matches—	Per Case. 5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Tiger	2 60	2 80
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 25
Favorite	2 25	2 35
Flamers	2 20	2 40

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . .

25 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL



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EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.

Walter Baker & Co. Limited,



The Largest Manufacturers of
PURE, HIGH GRADE
Cocoas and Chocolates
on this continent, have received
HIGHEST AWARDS
from the great
INDUSTRIAL and FOOD
EXPOSITIONS
In Europe and America.

CAUTION. In view of the many imitations of the labels and wrappers on our goods, consumers should make sure that our place of manufacture, namely, **Dorchester, Mass.,** is printed on each package.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & CO. LTD.
DORCHESTER, MASS.

"Mighty fine weather



for them as is well wrapped up," said the polar bear to himself when he was practising his skating.

"Mighty fine weather for the man who has seasonable goods" says the grocer to himself as he makes out change for a pound of

B.F.P. Cough Drops

The "GENUINE"



Is a Chimney full of quality
See our Registered Trade Mark on each one.

Heat will not break it

Full Lead Flint-Wrapped and Labelled

Do not buy any so-called Flint Chimney, but insist on having the GENUINE

GOWANS, KENT & CO., Toronto

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

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Assignee, Accountant, Auditor, etc.
1 Toronto Street, TORONTO.
Commercial Accounts and those of Estates Municipalities, etc., thoroughly audited and investigated.
Charters obtained for Joint Stock Companies.
Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer.
ESTABLISHED 1849.
THE BRADSTREET
MERCANTILE AGENCY
THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK
Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.
The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.
TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.
THOS. C. IRVING, Superintendent.

OAKEY'S
'WELLINGTON'
KNIFE POLISH
The Original and only Genuine Preparation for Cleaning Cutlery.
JOHN OAKEY & SONS, LIMITED,
Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.
Wellington Mills, London, England
REPRESENTATIVE IN CANADA:
JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. X TORONTO AND MONTREAL, JANUARY 24, 1896. No. 4

Manufacturers To Her Majesty by Special Warrant THE QUEEN

TO THE COURT OF HOLLAND AND THE KING OF ITALY

PURVEYORS TO H.R.H. THE PRINCE OF WALES

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

Bull's Head Trade Mark

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 — Only Silver Medal Paris 1875

Only Medal Dublin 1865. — Grand Gold Medal Moscow 1872 &c &c

1878 CROSS OF THE LEGION OF HONOUR

To Grocers

The season is on for **Marshall's** popular Scotch Pickled Herrings. All **principal** wholesalers carry stock. The margin of **profit** to the dealer is good. He should not be without this **leading** brand.

"CROWN"

BRAND

Marshall's Scotch Herrings

FROM THE FAMED ABERDEEN FISHERIES

In Kegs
Firkins
Half Barrels
Barrels

FULLS and MEDIUMS

N. B.—Marshall & Co., Aberdeen, **own** their fishing fleet; pack **only** the **Finest Selected Herrings**. Every package guaranteed. Their Kippered, Fresh Herrings, Herrings in Tomato Sauce, etc., are very superior.

SOLE AGENTS :

WALTER R. WONHAM & SONS, 315 and 316 Board of Trade Building, Montreal

139 MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by special appointment to Her Majesty

THE QUEEN

Empress of India.

Purveyors by special appointment to H.R.H. the

PRINCE OF WALES

K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 Leadenhall Street, London, England



Manufacturers of First Quality

Potted Meats
Fish Delicacies
Jelly Squares
Pickles
Sauces
Vinegars
.... Etc.





The Best
The World Produces

All particulars from agents :—

SEETON & MITCHELL, Halifax, N.S.
LIGHTBOUND, RALSTON & CO., Montreal

Agents for British Columbia :

MESSRS. MARTIN & ROBERTSON,
Vancouver and Victoria

Standard Goods THE Best to Handle

Pure Concentrated Cocoa.

* * *

Pure Chocolate.

* * *

Vanilla and de Sante Chocolate.

* * *

Caracas Chocolate.



Homeopathic Cocoa.

* * *

Diamond Chocolate.

* * *

Monogram Chocolate.

* * *

Gold Medal Sweet Chocolate.

MONTREAL and TORONTO

A. P. TIPPET & CO.

ST. JOHN, N.B.

F. H. TIPPET & CO.

The Value of Strength . . .



In Wrapping Paper is known and appreciated by every wholesale and retail grocer.

We have special brands for this use—

MANILLLA,
BROWN WRAPPING
ETC., ETC.

noted for long and strong fibre—and made to stand more than ordinary wear and tear.

ITS SUPERIORITY WILL QUICKLY ASSERT ITSELF.
WRITE FOR SAMPLES AND PRICES.

THE E. B. Eddy Co. LTD.

HULL, CANADA

319 St. James Street, MONTREAL **38 Front Street West, TORONTO**

Agents: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria.

These Letters speak . . . . the virtues of **"GRAND MOGUL"**

DELICIOUS FLAVOUR
GRAND MOGUL
TEA.
A LUXURY ALL MAY ENJOY
30,40,50,60 ¢.
IN PKGS.

A resident on Palmerston Avenue, Toronto, writes us as follows:

Jan'y 8, '96.
T. B. Escott & Co.
Sirs,—Enclosed please find twenty-five cents and postage, for which kindly send me at once ½-lb. Grand Mogul Tea. I am unable to get it here.
Yours respectfully,
Wm. ———

♦♦♦

A resident on Arthur Street writes:

T. B. Escott & Co.,
London.
Gentlemen, — I tried several stores in the vain hope of obtaining Grand Mogul Tea, I therefore apply to you and will thank you to mail me ½-lb. I enclose 25 cents and postage.
Yours etc., George ———

P. S.—To all enquirers we beg to say that we shall introduce Grand Mogul Tea to all the Toronto trade very shortly.

The above are samples of letters we are receiving daily from the Queen City of Ontario.

T. B. ESCOTT & CO.

Sole Agents for Canada and the United States.

Demanded



It has no equal. Packed in White Opal Jars, 4 sizes.

By Consumers because it has no equal.

Sold

By Retailers because no trouble to sell.

Bought

By every Jobber because his trade requires it.

Prepared and Guaranteed by

A. F. MacLaren & Co.

51 COLBORNE ST. - TORONTO.

Chyloongs . . '95 Crop . .

Preserved Ginger

Just received a consignment direct from Hong Kong, Ex "Empress of India" and C. P. R. Cases—Whole Pots, Half Pots, Quarter Pots. Also Dry Stem Ginger in ½ and 1-lb. Tins. Send for quotations.

ROSE & LAFLAMME —Montreal

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

Do You Sell Crockery?

Then we want your business. We manufacture all kinds of Yellow, and Bristol Glazed goods, also Rockingham Ware, which we guarantee fully equal to any on the market, either of home or foreign production. Catalogues, prices or travelers' attendance, if you drop us a card.

Brantford Stoneware Mfg. Co. Ltd. - Brantford.

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery."—Lancet.

WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto.

ROSE & LAFLAMME, Montreal.

Open Pan Salt

This is superior to any modern method of manufacture. It has stood the test of years, and to-day stands at the head.

WE DO NOT NEED TO SAY OUR SALT IS PURE AND SALTY

Thousands of cheese and butter-makers know what our Salt can do. They have TRIED it, and many are using a MEDIUM GRAIN, Open Pan Salt in preference to any other. All first-class grocers and dairy supply stores keep our Salt. Samples and quotations forwarded on application.

The Canada Salt Association

CLINTON, ONTARIO

BROOMS . . .

BROOMS

OUR BRANDS:

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line. Give us a trial order.
Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS
Manufacturers. TORONTO, ONT.

CONFIDENCE

in the merits of the goods you sell is an important element of success.

JOHNSTON'S FLUID BEEF

can always be sold with the most absolute guarantee that it is the best beef preparation. We will back you up in this statement to the fullest extent.

THE JOHNSTON FLUID BEEF CO. MONTREAL.

A GOOD THING



To suit every taste.

4 GRADES MANUFACTURED

No. 1. Pure Mocha and Java
" 2. Pure Java
" 3. Pure Jamaica
" 4. Pure West Indian Coffees with a small proportion of chicory.

BUY IN SMALL LOTS AND OFTEN



Where Good Tea

Is appreciated, a Reputation has been established for our

Standard Blacks . .

The 400 Select
Dalu Kola Congou
Imperial Congou
Russian Congou

IN THESE DAYS of Keen Business Rivalry, when the market is flooded with brands of tea of all descriptions, (some of them shelf-warmers) we feel gratified that our honest endeavors to supply the Trade with a Pure, Rich, Full-Flavored Tea at a fair price, have been rewarded by an unprecedented demand for the above sterling lines.

WE WANT YOU to prove their excellence for yourselves. We are at all times glad to send samples and quotations.

LASTLY. Your profit is a goodly one.

W. H. Gillard & Co. Wholesalers Only **Hamilton**

JOHN MOUAT, Northwest Representative, WINNIPEG.



LOW

If you delay, our goods may not grace your establishment, but if you want to be **convinced** of their sterling value, just order a single case from your jobber. We do this so you may make some money in '96 in your Canned Goods.

W. BOULTER & SONS, Picton, Toronto, Demorestville



Condensed Mince Meat

PURE
WHOLESOME
DELICIOUS

Guaranteed First-class.

For sale by all wholesalers, and put up by

J. H. WETHEY, - - St. Catharines

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) TORONTO AND MONTREAL, JANUARY 24, 1896 ($2.00 per Year) No. 4

DROPS FROM THE EDITOR'S PEN.

Success is the successor of solid successive effort.

—

"T" stands for the tactician that sells with tact tea.

—

Men who can't work can grunt all day doing nothing.

—

Poor policy is it to lie about soap, because there is lie in soap.

—

He who cannot keep a stiff upper lip cannot keep his reputation.

—

Man maketh the advertisement and the advertisement the business.

—

An indolent clerk, like a neglected tree, is not likely to bear much fruit.

—

Send for the "ad" doctor for a tonic if your business exhibits lethargy.

—

Young men launching out into life should be as ambitious to do Right as to be Great.

—

If it were not for the days of grace, some men there are that would now have been in disgrace.

—

Dead men and men dead to business have both one thing in common: they are unattractive.

—

Genius, like a beautiful piece of machinery, has not much utility until motive power is put into it.

—

All other things being equal, the slower a merchant is to give credit the faster does he become affluent.

—

Grocers and provision dealers to the number of 988 bit the dust, financially speaking, in the United Kingdom last year.

—

Binding themselves together in cords of unity are the members of the Retail Grocers' Association of Toronto while they are enjoying the after-business social hour which they inaugurated at the last meeting.

—

A counterfeit of a man is he who knowingly sells a counterfeit for the real article.

—

The dead business man can console himself with the thought that he will not be bothered by too many customers.

—

Business may not be a key with which to open the pearly gates; but it is a bar to the gates that lead to the nether world.

—

The word "advertisement" is synonymous with "influence." And, like it, is one of the greatest forces in the world to-day.

—

When it is announced that Parliament has settled down to business it means ordinarily that the House has settled down to politics.

—

A bird in the hand is worth two in the bush, but there is no reason why one should not go into the bush in search of the other two.

—

The impression of an advertisement is not only made upon a piece of paper, but upon all into whose hands that piece of paper falls.

—

The six bolters that returned came back, not like dogs to guard the country's interests, but, like cats, for the meat there was in office.

—

He who steps on a banana is likely to slip down, and he who buys bananas from pedlars on frosty days is likely to get "slipped up."

—

A fair mede of competition maketh a business man, but a superfluity unmaketh him, and brings him into sore financial straits.

—

Many of the evils that confront us as a country would soon be prostrate behind us were we to strike a few vigorous blows and walk on.

—

'Tis men of individuality and fools that attract the most attention in the world. But born with common sense it depends upon a man's own energy what he shall be. There are more men bred than born fools.

—

"What are profits?" asks a centemporary. Ah, that's the rub. But go thou not to the "cutter" forsooth for an answer to the question.

—

One thing to be regretted is that in the recent Cabinet shuffle at Ottawa a business man was not shuffled into the Controllership of Customs.

—

It is by reading, marking, learning and inwardly digesting everything appertaining thereto that the details of a business are mastered.

—

The traveler has more ups and downs than most men, but he is always jolly. His "ups" are over hills and his "downs" across valleys.

—

Emperor William declares he will no visit England again. 'Tis too bad. The Prince of Wales will have one playmate less in his mother's back yard.

—

People inside the counter who do not recognize the rights of those outside the counter will ultimately be left behind the counter without anyone to recognize them.

—

It is because they scorned to perform the small duties, that many a man is to-day doing the little things, while others who began life doing the chores are now their employers.

—

Although business men's associations are formed primarily with the object of remedying trade evils, small indeed is the progress made if the social side is overshadowed altogether by the practical.

—

While friction between employes or between employes and employer will not warm the store these wintry days, it will if continued make the place too hot for all the dissentients to remain therein.

THE RIGHT KIND OF A SENATOR.

THE Dominion Government sometimes makes a judicious appointment, and the Senate sometimes receives an addition that cannot be dubbed an old fogey or that is lacking in business qualifications. We must all acknowledge this, whatever may be our attitude toward either the Government or the Senate.

THE CANADIAN GROCER is inspired to these remarks by the appointment of Mr. J. O. Villeneuve to the Senate.

The appointment is one of the most judicious that has been made in a decade at least, for Senator Villeneuve possesses the rare qualification of being both a practical and successful business man and a politician. Would that we had more such men, not only in the Senate, but in Parliament and in the Cabinet. Had we, farther advanced would Canada be to-day, and spared would the country have been the disgraceful circumstances and scenes which have been enacted the past few weeks in the Cabinet and in the House.

Politician and all as Mr. Villeneuve may be, he is above all a business man. He is head of the firm of J. O. Villeneuve & Co., wholesale grocers, wine and spirit merchants, and started into business away back in 1862 at 1260 St. Lawrence street, Montreal, at which place the firm is still to be found.

Harp as pessimists may regarding the difficulty of doing a strictly honest business, the world has a warm spot in its affections for the honest man, the man of backbone and principle. Mr. Villeneuve is of this kind, and the fact that he is one of the most popular men in the Province of Quebec, as well as the recipient of many public honors, demonstrates that he has not gone unrewarded, whilst of the coin of the realm he is said to have accumulated several hundred thousand dollars. Senator Villeneuve is a man whom the youths of Canada may do well to emulate.

His public life has been as successful as his business life. In 1886 he was elected to represent Hochelaga in the Quebec Legislature, and he is still its honored representative. For seventeen years he was councillor and Mayor of St. Jean Baptiste village. When that village became part of Montreal he became one of the aldermen of the commercial metropolis. He is still a member of the City Council, and in 1894 was elected to fill the Mayor's chair. "He is one of the best men that has sat at the Montreal Council Board," remarked a gentleman to THE CANADIAN GROCER.

Besides looking after his business and performing the duties appertaining to the municipality and the state, Mr. Villeneuve manages to find time to lend his assistance to other institutions: He is a director of the Dominion Cotton Mills and the Banque Nationale, and a member of the Harbor Commission and the Board of Trade.



SENATOR VILLENEUVE

The country is to be congratulated even more than Mr. Villeneuve on his elevation to the Senate. He is the class of man the Senate needs badly. The Government is to be commended for the wisdom of its choice. We urge it to go and do likewise in regard to the other vacancies, and the Senate will then soon become as noted for its efficiency as it now is for its inefficiency.

THE CANADIAN GROCER has long advocated the appointment of business men to the Senate, and we are in a congratulatory mood over the selection of Mr. Villeneuve.

LINE BETWEEN CASH AND CREDIT.

"The country merchant now finds it necessary for him to draw a sharp line between cash and credit on the boot question," says a writer in The Shoe and Leather Facts. "I do not say it is policy to sell boots on a cash basis exclusively. I say it is an absolute necessity. Even if you sell your other goods on credit you must make it an imperative rule that boots and shoes shall not go out of the store in that way. Even if they are paid for after a time you cannot afford to wait. The amount involved is, in the aggregate, entirely too much, and money is worth 6 per cent. any day, and much more when it comes to calculating the discount on a bill. A merchant with a pressing need of ready cash to settle 'a little bill,' and whose resources are represented by the balances, good, bad or indifferent, on his books, is in about as enviable a position as a courtier afflicted with a white elephant on which he is not able to realize. It requires the management of a veritable 'Napoleon of finance' to make money when handicapped in this manner, and so men who are conscious of being possessed of less extensive capabilities should, or rather must, try to invent some way to escape the affliction, especially since the best way for us is also the simplest, the simple 'No.'"

SALMON.

The ship Silverhow, from Seattle, with 15,847 cases of salmon and 3,619 centals of wheat, has arrived to complete her cargo at Victoria with salmon and oil for Liverpool. The Ardmore loading on the Fraser will complete her cargo shortly, and then the pack of B. C. for last season will be out of first hands.

Calculations place the total pack of the Pacific coast canneries for the past year at 2,321,611 cases, which is some 437,400 cases greater than the pack of 1894. The British Columbia pack, 600,978 cases, is the largest ever put up. In 1894 the pack was 494,371 cases, and in 1893, 590,229 cases.

According to the U. S. Customs returns the value of sockeye salmon taken in Washington waters, principally at Port Roberts, and sold to B. C. cannerymen, was $27,575. —B. C. Commercial Journal.

YOU CAN DEPEND UPON THEM

L. P. & Co. Coffees .
Diamond Crystal Salt

HILLWATTEE TEA

L. P. & Co. Spices .
Roberts' Jellies . . . .

LUCAS, STEELE & BRISTOL, AGENTS Hamilton

Two Extremes

RAM LAL'S PURE INDIAN TEA

Never Fails to Please.

The tea jobbers who are crowding the advertising mediums to attract public attention from brands that are considered as staple as gold have very successfully imitated the external appearance of one of the choicest beverages to be found on the tables of the poor and rich alike, namely, Ram Lal's Pure Indian Package Tea ; but they are just as unsuccessful in imitating the quality of the goods as they have been successful in imitating the label.

JAMES TURNER & CO. Wholesale Agents Hamilton

TEAS

We will offer during January exceptional values to clear out short lines. See our samples before buying.

BALFOUR & CO. Wholesale Grocers Hamilton, Ont.

CALIFORNIA FRUITS

RUBY PRUNES
FRENCH PRUNES
SILVER PRUNES
EGG PLUMS

PEACHES—Fancy, Ex. Choice, Choice, 25-lb. boxes.
APRICOTS—Fancy, Ex. Choice, Choice, 25-lb. boxes.
PEARS—In 40-lb. boxes.
PEACHES and **APRICOTS**—In 80-lb. bags.

H. P. ECKARDT & CO. Wholesale Grocers, **TORONTO**

TRADE CHAT.

MR. ED. WINNET, of Petrolia, struck a thirty-barrel oil well in the rear of his boiler shop the other day.

H. A. Rutherford, of Bolton, Ont., will open up a butcher shop in Fisher & Co.'s storehouse.

The Otonabee mills and the Peterboro mills have been acquired by a new company called the Consolidated Milling Company.

The large general store and stock of H. Roberts & Co., Strathclair, Ont., were totally destroyed by fire the other night. The insurance is $2,500, and the loss much more.

The council of the Board of Trade, Winnipeg, have perfected arrangements for the annual banquet, which takes place at the Manitoba Hotel on February 4.

John Leitch, of Glencoe, last week bought the October make of cheese from the Galabank, Vyner, Uttoxeter and Forest factories, over 400 boxes, for 8⅝c. per lb.

Says the St. John Sun: W. C. Archibald, of Wolfville, returned yesterday from Montreal, where he placed a few hundred cases of canned fruits, put up in the land of Evangeline.

Batchelor's Maple Grove cheese factory has changed hands, having been purchased by Mr. S. P. Brown, an experienced dairyman from Ontario County. The price is reported to be $2,000.

S. Allen has decided to rebuild at Norwich his vinegar works which were recently burned down. The village council have exempted him from taxation for ten years and the Norwich people are exceedingly jubilant that their efforts to retain this important industry have proved successful.

The confectionery store recently occupied by G. E. Elstone, Ingersoll, Ont., who went away from town unceremoniously, leaving behind many creditors, and which is now in in possession of the bailiff, was burglarized some time during Thursday night and some seventy-five cigars and six briar root pipes appropriated.

The Halifax Chronicle correspondent at Amherst has been informed that Messrs. Black & Page, of that town, have lately made two large shipments of hay from St. John to Liverpool, England, and that they have also contracted for a quantity for each fortnight during the next four months. This firm has already made several shipments from Halifax this season.

The Charlottetown Examiner says that during the past week 4,970 pounds of butter were churned at the Central Creamery in Charlottetown, valued at about $1,000. On Monday morning 15,000 pounds of butter were shipped on the Stanley for the Liverpool markets. It was expected that another shipment of 2,000 pounds would be made on Wednesday.

The aggregate landings of tea at the port of London during last month were no less than 26,291,800 lbs., in comparison with 23,262,600 lbs. in December, 1894; and although the clearances in the same interval of time were heavier by over 1,000,000 lbs. —extending to 18,782,100 lbs., in place of 17,749,400 lbs. in the year just named—the general stock was considerably augmented, presenting on the 31st ult. a surplus of 2,324,150 lbs.

The Hamilton Iron and Steel Co. have had their furnaces going since the 31st December drying the brick work, etc., and expect to make their first cast this week. They have an immense quantity of material on hand, and are receiving about fifty carloads a day. The anxious time will be to see the quality of their product. The plant is strictly up to date, and nothing more complete can be found on the Continent.

At the first annual session of the Ontario Beekeepers' Association on Wednesday last the president referred to the fact that the sale of Canadian honey was increasing in Europe, and he hoped that in 1896 the crop sent there would be largely increased. He found that the Canadian honey gave satisfaction to their British friends, and he urged upon the members that they should put up and sell only first-class goods. The pure honey legislation should be pushed as much as possible. That alone would give them a position as honey producers second to none in the world. The goods would have the guarantee of the stamp of the Government of Canada as regards purity, and that would go a long way with British consumers.

The Toronto, Hamilton and Buffalo Railway are running trains regularly now on the Welland branch. The rolling stock is exceptionally fine, and their engines superior to anything that has been seen in Ontario heretofore. The retaining walls of the tunnel are completed, and the arch is expected to be finished by the end of this month, when nothing remains to be done but filling in over the arch and beautifying the street. With the exception of two or three blocks, no damage whatever has been done to the residential or business portion of the city.

The itinerant dealer is of no earthly use to a town. He gives nothing to churches or public expenses. He has nothing in common with our people. He can swindle you, and often he does. He can cheat with impunity. The home merchant has a reputation to sustain. He bears his share of the expenses of the town. When a subscription is passed he is the first to be approached. He builds a house and makes other permanent improvements that enhance the value of our property. He helps pay for the churches in which we worship and the schools to which we send our children. He cannot afford to misrepresent his goods or swindle his customers. Self-interest alone prevents this. It is not difficult to decide which of the two classes of dealers should receive the patronage of the people.—Pictou, N.S., Advocate.

NOT TO LEAVE AYLMER.

By an article in The Journal of Saturday, under the caption of "Want to go to Hamilton," several people of Aylmer thought it the intention of Messrs. Marshall & Nairn to remove their canning factory to Hamilton. Such, however, is not the case. The Finance Committee of the city of Hamilton was asked by Mr. D. Marshall to exempt from taxation a new factory that he had bought and which is to be run at its full capacity this year in tomatoes and fruits. The matter was left over for the new Finance Committee to settle. However settled, it will not affect the parent factory in Aylmer.—Aylmer Sun.

TABLE JELLIES

EBENR. ROBERTS'

Unequalled for Purity and Flavor

ALL FLAVORS
Quarts, Pints and Half-Pints.

DAVIDSON & HAY, WHOLESALE GROCERS **Toronto, Ont.**



Aiming High

Is usually a good way to aim, but aiming to hit the mark is better. We are constantly studying to hit the popular idea of **QUALITY, ASSORTMENT** and **PRICE,** and it is this thoughtful care that makes our

Buckwheat Flour

SCORE A HIT EVERY TIME

THE TILLSON COMPANY, Ltd. **Tilsonburg, Ont.**

We could write a book

about Salmon and Salmon Packing, but if we did you might not have time to read it. Our knowledge takes form in our goods. The best evidence of our ability to pack a first-class article is the article itself—**Flag-Ship Salmon.** Have you got it ?

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

LULU ISLAND, B.C.

HINTS TO BUYERS

SMITH & KEIGHLEY are in receipt of a shipment of Sultana raisins in various qualities.

The Eby, Blain Co., Ltd., report large sales of Bensdorp's cocoa.

H. P. Eckardt & Co. are in receipt of a shipment of California navel oranges.

James Turner & Co. are offering cheap California dried fruits, especially in sack peaches.

H. P. Eckardt & Co. have the following lake fish, fall catch: Whitefish, trout and herring.

Assorted jams and marmalade, in 7-lb. pails, are offered at a cut figure by Lucas, Steele & Bristol.

H. P. Eckardt & Co. have the following brands of Atlas prunes in cases: "A." "B." "D.," new goods.

The Nova Scotia turkey offering by Lucas, Steele & Bristol is meeting with ready sale. Quality is unsurpassed.

A nice assortment of Valencia raisins is being shewn by W. H. Gillard & Co., and offered at below market prices.

John Sloan & Co., of Toronto, are in receipt of a shipment of West Indian arrowroot and Albert sardines in ½'s.

The Snow Drift Co. are closing out a lot of 2½ and 5 lb. packages of their self-rising buckwheat flour. This is to finish up their stock in that line for the year. "If you want any, drop a card, or see the men about it when they call," advise the firm.

W. H. Gillard & Co. are shewing exceptional value in Rio coffees. Intending purchasers should drop them a line.

Another shipment of shredded codfish, put up by J. W. Beardsley's Sons, New York, arrived this week for the Eby, Blain Co., Ltd.

May pickings Japan teas are scarce. James Turner & Co.'s travelers are showing an elegant invoice, grading from fine to choicest.

"'Ram Lal's' tea keeps moving along," advise James Turner & Co. "Majority of good grocers handle same. They say it is never dead stock."

This week some choice values in Gunpowders are being shown by Lucas, Steele & Bristol. A Garden Flower Oolong is also among their samples.

The Eby, Blain Co., Ltd., are in receipt of a large shipment of their "Orient" brand of pure Indian and Ceylon tea, their trade for which is increasing steadily.

"Harvest Brand" California prunes are being stocked by Warren Bros. & Boomer. They are put up in 25-lb. boxes, and in quality and appearance are much similar to the Imperial French plums that formerly came to this country in bottles. The fruit is handsome and delicious.

"We have," say Lucas, Steele & Bristol, "a fine assortment of California raisins, plums, apricots and peaches. We never offered them so cheap."

The "Mecca" brand of coffee is getting a solid hold on those that handle same. "When once a pound is taken buyer is back for another," write James Turner & Co., of Hamilton.

W. H. Gillard & Co. have a large stock of Imperial plums in 25-lb. boxes, which they state shew splendid value, and they direct the attention of the trade to their advertisement on another page.

LITIGATION OVER "BIRD BREAD."

In the Single Court at Toronto, before Judge Meredith, a decision has been given in the case of Cottam (London) vs. Nicholson & Brock (Toronto). Motion for interim injunction turned by consent into motion for judgment, and judgment granted in terms' minutes as follows: Defendants not to use the words "Bird Bread" in their business. Defendants admit the validity of plaintiff's patent, and consent to cancellation of defendant Brock's patent; defendants to be at liberty to use 1,500 copies of the label complained of, at present on their packages, leaving out the words "Bird Bread"—balance of defendants' labels to be destroyed.

Do you wish

THE

Best Gelatine

In the world To-day . . . ?



THEN BUY

Knox's

SPARKLING CALVES FOOT

Gelatine

IT IS THE PUREST MADE

MAKES 2 QUARTS JELLY

It is the only Gelatine used and endorsed by the LEADING TEACHERS of COOKERY in the United States.

Received the only MEDAL at the WORLD'S FAIR for its

Strength, Purity and Good Flavor.

The New Granulated Package dissolves in two minutes; other brands take one hour.

WE GUARANTEE EVERY PACKAGE

SEND US A TRIAL ORDER

HAVE YOU TRIED

Knox's Crystallized Fruit Gelatine ?

It is in **dry powder** form, already **flavored,** simply needs dissolving in **boiling** water and set aside to **cool.**

MAKES ONE QUART DELICIOUS JELLY

It is packed 3 dozen assorted flavors in a case.

LET US SEND YOU A SAMPLE ORDER

It is a good PROFIT MAKER.

We sell all the KNOX GELATINES, for they are THE BEST.

YOU SHOULD TRY

Knox's Acidulated Gelatine

Is in **Powder** form. Requires no lemons or other fruit.

ONLY ONE TEASPOONFUL

of any extract you may desire, sugar, and water, makes two quarts Jelly.

The package for the busy housekeeper

Ask your Wholesale Grocer for Knox Gelatines; if he will not get them for you, write us and we will see that your order is filled.

A. E. RICHARDS & CO.

Agents for Canada

CALEDONIA, ONT.

ADD to your POPULARITY and PROSPERITY by handling only STRAIGHT GOODS

IN THE FRONT RANK ARE



CARR & CO.'S

English Biscuits

Are exported to all parts of the world.

Established 1831.

The original manufacturers of Fancy Biscuits by Machinery.

Appointed Biscuit Manufacturers to H. M. the Queen by special warrant, dated May 8th, 1841.

CARR & CO. Ltd.

CARLISLE, ENGLAND.

Agents for Canada

Robert Greig & Co., 456 St. Paul St. MONTREAL

Rowntree's Elect Cocoa A combination of **Purity, Strength and Flavor.**

Craven's English Confectionery Fruit Drops, Cachous, Lozenges, for fine Drug and Confectionery Trade.

McKay's Kola-Cafe A delicious blending of **Kola, Coffee and Chicory.**

Union Produce Co.

BRANDS :

NEUFCHATEL BEAVER
ROYAL ARMS MANITOBA
FANCY CREAM

FINE CREAM CHEESE





REGISTERED

CROWN BRAND EXTRACTS

Strength and Quality considered are the cheapest.

ROBERT GREIG & CO.

456 St, Paul Street

. . . MONTREAL

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THE CANADIAN GROCER

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CANADIAN VEGETABLE PACK.

MORE than usual interest was wrapped around the pack of vegetables in Canada last year. The chief reason for this was the peculiar weather conditions of last spring.

It will be remembered that the tomato plants that were put out early in the spring were destroyed by the heavy frosts which appeared shortly afterwards. Fortunately, the plants had been put out earlier than was wont, and the damage was partially repaired be re-plan ing. But, of course, the maturing of the crop was deterred materially. As a result, speculation was rife as to its ultimate outcome ; and in spite of the drouth of the early summer the crop turned out well, and rather better in quantity and quality than usual. This being the fact, a large pack was anticipated. Although this anticipation was to some extent realized, yet it was not to the full, for the tomato crop, being late in maturing, packers, towards the latter end of the season, required their factories for putting up other vegetables and fruits which were demanding their attention. As it was, however, they put up a larger pack than the year before, as will be seen from the subjoined table.

Regarding peas, everyone in the trade is aware that the drouth prevented anything but a small pack of these. The weather was favorable to corn—during the latter part of the season, at any rate—and the result was a good pack, although from the figures adduced it does not appear to be as large as some thought it would be.

The following table has been furnished us by the secretary of the Packers' Association, W. C. Breckenridge :

	1895.	1894.	1893.
Tomatoes, cases	110,000	106,944	110,496
" gallons	....	833	903
Corn, cases	99,000	106,427	81,524
Peas, "	27,000	34,514	61,300

The figures for 1895 were collated from the reports submitted by ten packers at the meeting of the association held last month, and are estimated to represent two-thirds of the total pack of the different lines.

The pack of gallon apples by the same ten packers aggregated 444,000, or 73,000 cases. We have not the figures for 1894, but in 1893 they were 25,642 cases. The largeness of the pack has been considerably discounted by the fact that a large quantity has been exported to Great Britain.

AN ABSURD STAND.

THE floor of "Exchange Hall," in the Montreal Board of Trade, was the scene of many wordy battles last week.

The matter in dispute was the address which Sir Charles Tupper was to deliver to the members. Those with Liberal leanings spoke strongly against a Minister of the Crown speaking at all to the Board, and seemed to fear that Sir Charles would take advantage of the opportunity to make a political address. The others held that if information of commercial value could be obtained from anyone, no matter whether he was a leader of a political party or not, the members of the Board should be permitted to receive it. They held that it would be treating a distinguished gentleman, whom their Executive had invited to address the Board, with scant courtesy if they imputed to him without cause a desire to make political capital out of a matter which was entirely removed from the domain of politics.

The Board is to be congratulated that it did not allow the narrow views of some of the members to sway it in the wrong direction. The late High Commissioner occupied a position that gave him exceptional facilities for acquiring information on that important subject, inter-imperial trade, and it was unwise to argue that because he had lately been taken into the Cabinet he should be prevented from imparting anything that he had learned regarding it to members of the Board of Trade of the chief city and commercial centre of the country.

CONSUMERS WANT CREAMERY BUTTER.

THE introduction of winter creameries for the production of butter, and the steady growth of the creamery method of butter manufacture has had one visible and important result. This at least is the case so far as the Montreal butter market is concerned, and no doubt it applies elsewhere with the same force.

It is not quite two years ago when to get a choice, tasty, palatable table butter during the fall and winter was an impossibility in Montreal, unless a very high price was paid. Indeed, as the season progressed the stock of butter got stronger and stronger, until it was absolutely too strong for anything except a diseased axle or something of a similar nature.

Nowadays matters are entirely different, the best evidence of the fact this fall being the positive scarcity of western dairy rolls.

These goods in former years were a great factor of supplies during the winter, as was also Townships.

Receipts of both of these have been so light since the summer as to be inappreciable, and creamery butter has entirely taken their place. In fact, it seems to be only a question of time when it will entirely oust dairy butter from central and western Canada.

The only demand for dairy stock now comes from some of the lumbering regions and the fishing sections down on the coast.

Consumers in big cities like Montreal and Toronto have been educated to want creamery, and they will have no other. Butter makers recognize this fact, for the Montreal market has been supplied with fresh, or at least comparatively fresh, butter throughout the entire fall without cessation.

FIG-GROWING IN ONTARIO.

IN the Fall Trade Number of THE CANADIAN GROCER, as our readers well know, there appeared an editorial on the culture of figs in Canada. The successful efforts of Mr. Henry Pafford, of Niagara-on-the-Lake, Ont., to raise and ripen the luscious fruit were noted in detail, and the possibility of the semi-tropical article being grown and handled in this country as a commercial commodity was commented upon.

Since the publication of this contribution, Mr. Pafford has received letters from all quarters of Canada asking for further information upon the subject. Mr. Pafford has, as far as his time allowed, replied to the inquiries thus put to him, and we would not be surprised to see the culture of the fig attempted with considerable success in those districts which are known as "peach belts," and even in localities which have not so salubrious climatic conditions.

Mr. Pafford himself is fully satisfied of the practicability of successfully cultivating figs, in the Niagara peninsula at any rate. None of the trees in his garden have failed to bear abundant fruit every season since they were four years old ; they are wonderfully prolific, bearing two or three bushels of fruit every summer. Moreover, the figs come to maturity in relays, as it were, so that the branches are burdened with ripe fruit continuously from July to October.

So far Mr. Pafford's attention to fig-growing has only been a hobby with him, and he has not made any effort to ascertain what could be done with the fruit on the Canadian market. He does not seem to entertain very

serious doubts, however, as to the possibility of Canadian-grown figs becoming a remunerative article of commerce.

He likens them to tomatoes, which a few years ago, though even then grown in abundance in this country, were, because considered unfit for human food, not offered in our markets at all. A like change, he thinks, may come over public opinion as regards figs; when once the people know they can be grown here, figs may be widely cultivated and distributed about our markets throughout the length and breadth of the land.

If this ever comes to pass, to Mr. Pafford will be due all thanks, for he is the pioneer, he the savant, who, assisted by nature, has discovered what Canada could do in this line.

ADOPTING THE CASH SYSTEM.

G. R. ASHWELL & SONS, general merchants, Chilliwack, B.C., write as follows:

"Since writing you some time ago things have taken a decided turn for the worse. Collections are getting tighter all the time. Prices in the way of farm produce never seem to get to the bottom, and the farmers (like a drowning man hanging to a straw) are holding on for better prices. However, we have fully made up our minds to launch our boat on the cold, icy waters of a cash business. We have done a credit business for over a quarter of a century, but, to tell you the honest fact, there is no money in it, neither for us nor our customers. Whilst we may make less profits, our good customers (which we could do better by giving them credit, but they do not make up for the bad ones) will not have to pay for the dead beats." The same firm also furnishes THE CANADIAN GROCER with the following prices of farm produce ruling at Chilliwack:

Hogs, live, on foot, fat, per lb.	$ 4¾
Dressed hogs, per lb.	5¾
Hay, baled, per ton	6 00
Oats, sacked, per ton	15 00
Peas, " "	$16 00 to 20 00
Barley, " "	15 00
Wheat, " "	20 00 to 22 00
Potatoes, "	5 00 to 6 00
Eggs, per dozen	25
Fat cattle, per lb.	2½ to 2¾

ANOTHER ADVANCE IN SUGAR.

"You will see refined granulated sugar at 5c. per lb. before long," said a Montreal sugar broker to THE CANADIAN GROCER this week.

Whether this prediction will be verified or not is difficult to say, but one thing is certain: the tone of the sugar market at the chief Canadian producing centre is firm.

As grocers know, Montreal refiners put up their prices a fortnight ago in consequence of firmness in New York. Since that time the latter market has exhibited irregularity and decline in the price of refined sugar. The developments did not influence Montreal refiners a particle. They knew that it was due to the manipulations of the trust with a view of affecting the price of the raw article, and have manifested a firm tone all along. This culminated on Monday last in an advance at the refineries of ⅛c. per pound all round: granulated, 250 barrel lots and over, 4½c.; 100-barrel lots, 4 9-16c., and smaller quantities, 4⅝c., and yellows, 3⅝ to 4⅛c., as to grade at the factory.

It may be noted in this connection that stocks in refiners' hands are light. This is especially true in regard to yellows, one refinery being about cleaned out of these at the close of the previous week. The same establishment is not in operation, and won't be for two or three weeks yet, owing to some alterations being in progress.

TO GRADE FINEST CHEESE.

The Montreal Butter and Cheese Association at its meeting held last week considered a very important report. The report was in support of the adoption of a standard and uniform basis for grading finest cheese.

The details are altogether too technical in their nature for reproduction here, but every reader of this paper interested in, or acquainted with, the cheese trade will commend the idea.

The frequent difficulties that arise owing to conflicting opinions as to what is "finest cheese" are notorious.

If any method can be devised for obviating them and the injurious effects they entail in the shape of bad feelings, etc., every honest dealer in the trade will metaphorically pat himself on the back.

The Montreal association have instructed their secretary to communicate the details of the report to the dairy commissioner and the secretaries of the different country cheese boards.

THE CANADIAN GROCER sincerely trusts that the latter will give the project their hearty co-operation.

THE MATTER OF INVOICES.

Complaints have reached THE CANADIAN GROCER from time to time that certain wholesale merchants do not send customers invoices same day as goods are forwarded; in fact, that goods are in some instances in stock nearly a week before invoices are received. As a result they are not in a position to satisfactorily check goods on arrival.

We have found on enquiry that many wholesalers have a stringent rule to the effect that invoices must, in every case, be mailed same day as goods are shipped. This being the case, it is fair to assume that the trouble rests with the clerk having charge of the invoice work.

A letter to the firm who is negligent in this matter should have the desired effect. If the trouble continues a change of account is the only alternative in order to be relieved of trouble and worry which must be the inevitable result of continued omissions of this kind.

Wholesalers who are so negligent in an important matter such as this certainly cannot have their business managed in an "up-to-date" style.

AFTER THE DEPARTMENT STORES.

The departmental store is still being agitated against in Montreal.

The latest organization to take up the battle against them is "The Retail Dry Goods Merchants' Society."

At a meeting held last week, that body discussed the advisability of asking the Corporation to impose a tax on each variety of goods carried in the department stores. It was the general opinion that some measure should be adopted to break up the existing monopoly which they declared several large establishments now possessed. It was considered a great injustice to the smaller retail stores. It was stated that in the larger cities of the United States, such as Chicago and New York, a special tax was levied on these department stores.

It was decided to appoint a committee to consider the matter and make a report. The following gentlemen were named: Dry goods, Mr. C. P. Chagnon; grocers, Mr. Ovide Corbeil; boots and shoes, T. L. O'Brien; proprietors, Messrs. Patrick Wright, Ald. J. R. Savignac, L. E. Beauchamp, Arthur Gagnon; toys and fancy goods, J. D. Couture; druggists, S. Lachance; tobacco, T. Martineau; journalists, S. Cote.

A FRUIT MAN MARRIES.

Mr. A. Edwy Clemes, junior partner of Clemes Bros., Toronto, has taken a partner unto himself—a life partner. The ceremony took place on the 15th inst. The bride was Miss Sarah E. Cleland, daughter of Rev. J. Cleland, 105 Winchester street, Toronto, who tied the nuptial knot. Mr. Walter Clemes was best man and Miss Kerr supported the bride. The happy couple left on the evening train for Montreal and the Eastern States.

FAILURES IN UNITED KINGDOM.

The failures in the United Kingdom during 1895 numbered 9,458, of which 1,013 were in the financial, wholesale and manufacturing branches of trade, and 8,445 in the retail trades or among professional and non-trading classes. These totals compare with the figures for previous years thus:

	Number of failures.		
	Wholesale.	Retail.	Total.
1895	1,013	8,445	9,458
1894	1,093	9,414	10,507
1893	1,099	9,558	10,657
1892	1,139	8,470	9,609
1891	1,113	7,420	8,533

OVER-PRODUCTION OF CHEESE.

LAST week, it will be remembered, THE CANADIAN GROCER incidentally expressed the opinion that it was possible that the Canadian cheese industry had reached a point where there was an over-production. Mr. Andrew Pattullo, last year's president of the Western Dairymen's Association, is even more emphatic, as is evident from the following excerpt from his recent address before that body. He said :

"Three years ago at a meeting of dairymen in this county, almost as large as this convention is likely to be, I ventured to warn you of the danger of over-production, urging that all our efforts in this country should be directed to improvement in quality and not to the extension of cheese making into new and enlarged areas. Men eminent in the industry then thought otherwise. Last year at Stratford I also took occasion to say :

"'It is just possible that the unusual interest—not quite yet a craze—excited in this and other countries by the success of our dairymen may lead to an expansion of the point of danger ; and that from influences already in motion here and elsewhere we may see a marked fall in the price of cheese as in other products of the farm—a contingency which our dairymen should not lose sight of. However this may be, it is clear that all our efforts, especially all governmental efforts, should now be directed to raising the standard of quality, to the holding and improvement of the position we already have in the markets of the world, rather than to an extension of the area of cheese making operations.'

"The danger has come sooner even than anticipated. We are now suffering from over-production. The world is making more cheese than our solitary market, Great Britain, will consume at such prices as have prevailed in the past. Still, we have been using the resources of the country to force production in many directions. And in this connection it is worth reminding you that the situation might have been much worse. It would have been, for instance, if U.S. exports of cheese had continued normal instead of declining. Then, again, the production of cheese in the Antipodes has suffered a check through more than usually severe droughts. These two dangers have thus been minimized during the past year. But still we have suffered and found profits vanishing for the first time in almost a generation. We too have suffered a check, and have got to low prices, which may continue. The lesson is obvious. Let expansion cease, and let all our efforts, official and other, be directed solely to the improvement of quality. We cannot change outside conditions. We can neither stop production abroad nor raise prices in Great Britain. But we can defeat competition by superior quality, and thus minimize, if not remove, the effects of increased or over-production.

"Some other advice given you last year seems also to be even more important than it was then. I refer to the obvious advantages of selling cheese at our markets promptly when ready to ship. The experience of last year, as of the year before—and, indeed, of almost every year in the history of the trade—proves that by following this rule the producer will be the gainer, and that all the interests of the trade will be promoted. Failure on the part of salesmen to act on so obviously a common-sense policy has had an injurious effect on our markets, while it has frequently caused serious loss to the producer. The fact is, that the 'Call Board' system is becoming something like a farce. What are called our cheese markets seem to exist no longer for the sale of cheese, but to avoid their public sale. The time of buyers and salesmen is wasted by the system into which we have drifted ; and the producer pays for it in the end. The condition of our cheese markets and the practices which are growing up should receive your serious consideration. The one thing always to be borne in mind by salesmen is the absolute necessity in their own interests of getting their cheese, especially their early cheese, into consumption as quickly as possible."

THE SALMON PACK.

THE following is the official statement of the salmon pack by the Fraser River canneries for the year 1895 :

	Cases.
Anglo-Canadian Canning Co. (eight canneries)	119,647
Victoria Canning Co. (five canneries)	67,625
Sea Island Cannery	20,017
Ewen & Co.	27,000
Canadian Pacific Packing Co.	19,416
Short & Squair	12,500
F. Boutilier & Co.	8,104
Lulu Island Canning Co.	13,000
Terra Nova Canning Co.	9,451
Pacific Coast Canning Co.	11,470
Fishermen's Canning Co.	11,786
Beaver Cannery (J. H. Todd & Son)	15,110
Richmond Cannery (J. H. Todd & Son)	11,700
British Columbia Canning Co.	7,025
Malcolm-Windsor Canning Co.	17,010
Brunswick Canning Co.	12,527
Federation Canning Co.	16,000
Dinsmore Island Canning Co.	9,600
Costello & McMorran	16,040
Alliance Canning Co	3,800
Atlas Canning Co	4,000
Fraser River, total for 1895	432,828
Northern pack, 1895	168,061
Grand Total for 1895	600,889

The northern salmon pack is about 28,000 cases more than last year, which is due largely to the increased output of the Rivers Inlet canneries.

Following is the value of the Provincial salmon fisheries for the past six years :

1890	$1,989,599
1891	1,517,060
1892	1,148,860
1893	2,916,990
1894	2,362,714
1895	3,103,800

The Fraser River pack for 1895 was considerably larger than it was expected to be, last year being one of the "off" years, the runs of fish in the past having occurred in a four-year series. Thus 1893 having been the "high level" season, the years 1894 and 1895 were expected, as has been the case in the past, to show a reduction each year in the run of fish and the consequent pack, until in 1897 the heavy run would take place. Canners, therefore, not expecting a large run in 1895, were not prepared to handle all the fish which was available. Otherwise it is probable that the pack of 1893 might have been equalled and perhaps exceeded.

The opinion is gaining ground, remarks Statistic News-Advertiser, that this improvement in the run of fish, and the nearer approach of an equality between one year and another, is in a great measure, if not entirely, due to the fish hatchery's operations and the replenishment of the river with the young salmon. Should this year also prove to be another exception to the rule which has prevailed, and the run of fish approach anything like those of the last three years, the belief in the successful operations of the hatchery will be still stronger. In that case the Dominion Government will be asked to establish a second hatchery at a point further up the river than the site of the present one.

A POPULAR CANDIDATE.

THAT Mr. H. Laporte, of Laporte, Martin & Cie., is the popular candidate in the Centre Ward, Montreal, is evidenced by the following interviews with prominent citizens and voters in that district :

Mr. J. Dunlop, sr., when asked by a reporter to express his opinion of Mr. H. Laporte as an alderman, replied that he was all that could be desired, an admirable man in every respect. A better man the electors would never have another opportunity to support, for he was making a great sacrifice in coming out. Mr. Dunlop was quite sure that he would make things warm for the boodlers if elected.

Mr. Chas. Chaput, of L. Chaput, Fils & Cie., considers Mr. H. Laporte, being a business man and having taken an active part in all public matters, thoroughly qualified to represent the Centre Ward, which is the most important business ward in the city.

Mr. C. P. Hebert, of Hudon, Hebert & Co., expresses himself strongly in favor of Mr. Laporte, "Mr. Laporte being a first-class candidate in every respect and thoroughly competent."

"A most excellent choice," said Mr. J. C. Beauchamp, manager of the estate of the late Hon. Charles Wilson, when asked a similar question. "The only thing to be regretted is that the Council are not all men of the same kind. Mr. Laporte is a man of unimpeachable character, a successful business man and a good citizen. He is what we would call a self-made man. He will advocate good government in all departments, and is just the man to inaugurate such a change as is wanted in the Council, and carry it to a successful issue. He is none of your 'penny wise and pound foolish' people."

"He is just the kind of a man we want in the Council; the more of them the better." Such were the words of Mr. L. E. Morin, sr., ex-Mayor of Longueuil, and late president of the Chambre de Commerce.

Continuing, Mr. Morin said : "He is a most intelligent man and progressive man, of exceedingly sound judgment. I have done business with him for years, and have always found him to be honest and straightforward, and not in the slightest way narrow-minded; one who is held in the highest esteem by all with whom he has come in contact."

Mr. G. Lamothe, of the firm of Lamothe & Trudel, advocates, was very enthusiastic in his praise of Mr. Laporte. "He is the right man in the right place. I have known him many years, and always found him to be a very honest man of high character, and we would have to look a long time before we would find a better man." If elected he will look after the best interests of the city and keep a watchful eye on the finances.

TOBACCO CULTURE.

WITHIN the last few months we have, on several occasions, says Statistic News Advertiser, called attention to the efforts being made, of a more or less experimental character, to bring tobacco into the list of agricultural products of the province. In the Okanagan district these attempts appear to have been successful. Another and still more notable proof that tobacco can be successfully cultivated has just been given in a letter which we publish below. While the Okanagan people were experimenting, Mr. Sharpe, manager of the Dominion experimental farm at Agassiz, was doing the same, and a short time ago he sent sample leaves, grown from Havana seed, to the Department of the Interior for expert report. The sample was sent to J. R. Gordon, an expert, of Portland, Middlesex county, Connecticut, who has returned the following highly favorable report, bearing out the assertion made in these columns some months ago, that tobacco cultivation can be made one of the leading industries of the province:

"The Agassiz sample of tobacco leaf was received in good condition, and, after moistening, I was able to examine it very minutely. It is clear to my mind that for this sample the best leaves were picked from several different plants, as they are of excellent quality. Of the leaves enclosed in this Agassiz package, four would certainly pass as A1 wrappers, although not so fine as the others. The beauty of the leaf I find consists in the silky texture; it is free from blemish, and it has very fine veins. The color is also good, but it would have been better had the plant been allowed to ripen more. Because the leaf is small is no fault. Havana cannot rank with the other varieties for size and weight, and a fine leaf rather than a large one is the point at which Connecticut Valley growers of thirty years' experience are now striving for. It has been proved that the smaller varieties of tobacco are the most profitable, in that they find a quicker market, and sell at a price sufficiently high to offset the greater weight of the coarser varieties, which must wait for a market, and then be disposed of at a low figure. To make myself plain, I might put it in this way: That while, from a certain acreage where two tons of the coarser varieties were produced, of the finer varieties the yield might be only one and one-half tons, and this one and one-half tons of fine tobacco would bring a greater return of money than the two tons of coarse tobacco. But to sum up the matter, I don't think the Agassiz people have any reason to be dissatisfied with the experiment, and it is proved to my mind that, in certain districts of British Columbia, tobacco can be raised to rank with any produced in the States. Of course, it must have careful treatment to ensure success."

TO OUR SUBSCRIBERS.

We want our subscribers to let us know if they do not receive their copy of THE CANADIAN GROCER regularly every week. Every Thursday evening of every week of every month of every year, without exception, this paper has been mailed, but notwithstanding great care on our part, we are frequently in receipt of complaints regarding its non-delivery. The publishers are not to blame, and unless subscribers notify them promptly, errors cannot be rectified.

C. T. A. MUTUAL BENEFIT.

The 15th annual meeting of the Commercial Travelers' Mutual Benefit Society was held on Saturday night at the C.T.A. rooms, Toronto. The Board of Management presented a report, which showed the society to be in a more prosperous condition than ever before. After paying all death claims for the year the sum of $9,389.10 has been carried to the reserve, in addition to $1,510.69 from general expense account. The reserve is now $32,440.48. The number of members is 22,253, which will probably be much increased, since the organization will henceforth admit merchants, their clerks and salesmen.

"How do you pronounce the last syllable of that word 'butterine'?" asked the customer.

"The last syllable is silent," stiffly replied the grocer's clerk.

IMPERIAL PLUMS

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Choice Goods **In Prime Condition**

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QUALITY is excellent. The best trade cannot but be pleased.

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MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

SUGAR has been the cynosure of the sugar market during the week, on account of a further advance of one-eighth of a cent per pound, and continued firmness at the higher prices. Teas are attracting a little more attention, and canned vegetables continue in fairly active demand. Dried fruits are in fairly good request, with last week's prices still ruling. New Orleans molasses is still strong and active, and syrup is firm in sympathy. Cream of tartar has taken another jump in price in the primary markets. Generally speaking trade is fair for the season, although the interest in sugar overshadows nearly everything else.

CANNED GOODS.

No new features have developed during the week. Tomatoes and peas, the latter particularly, are in good demand at firm prices. Fruits are neglected and there is very little salmon going out. We quote as before: Tomatoes, 77½ to 85c.; corn, 75 to 85c.; peas, 90 to 95c. for ordinary; sifted select, $1.05 to $1.10; extra sifted, $1.45 to $1.50; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2.00; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to 2.25; salmon, "Horseshoe," $1.35 to $1.40; "Maple Leaf," $1.35; "Lion," $1.35 to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.10 to $1.20; canned mackerel, $1.10 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1.45; 2's, $2.25 to $2.35; 6's, 7.50 to $8; 14's, $15 to $16.50.

COFFEE.

The situation locally is much as before. The primary markets are quiet and listless. We quote green in bags: Rio, 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 33 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

The tone is firmer, in sympathy with the molasses market, but there is not much business passing. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

The market continues strong and the demand good. We quote: New Orleans, barrels, 28 to 35c.; half-barrels, 30 to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

Another all-round advance of ⅛c. per lb. is to be noted in sugars of all kinds. It began with the Lower Province refiners, and was followed by the Montreal men. The tone is strong at the advance, and higher prices are looked for. The demand is fairly brisk. One jobbing house in Toronto sold nine carloads in a day and a half. The idea for granulated is now 4⅝ to 4¾c., and 3.70 to 3.80c. appears to be about the lowest idea for dark yellows, while extra bright yellows run up as high as 4¼c.

SPICES.

There has been another jump in cream of tartar equal to about 1½ to 2c. per lb. The situation in spices remains much as before. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb; allspice, 14 to 18c.

NUTS.

Trade is quiet and featureless. We quote as follows: Brazil nuts, 14 to 15c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

Retailers are beginning to buy more freely, as is their custom at this time of the year. Most interest is being taken in Indian and Ceylon growths, although a good many Japan teas are going out on country account. Tea brokers report that Indian and Ceylon teas are the kinds most being picked up by the wholesale houses. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Currants are still in good demand for the season, with prices steady. We quote as follows: Provincials, 3¾ to 4c. in bbls.; Fine Filiatras, in bbls., 4¼ to 4½c.; ditto, half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto, extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Valencia raisins continue in fairly good demand. We quote: Off-stalk, 4½ to 4¾c; fine off-stalk, 5 to 5¼c.; selected, 6 to 6¼c.; layers, 6½c.

Demand continues fairly active for prunes at unchanged prices. We quote prunes: Bosnias, "Sphinx" brand, "A," 65 to lb., 9c.; "B," 75 to lb. 7¾c., "U," 102 to lb., 6½ to 6¾c.; California prunes, 40-50, 10 to 10½c. per lb.; 50-60, 9½c. per lb.; 60-70, 9c.; 70 80, 8½c. per lb.; French, 5 to 6c.

California fruits are quiet and unchanged. We quote: Apricots, 15 to 16c.; peaches, 8c., in bags, and 10 to 15c. in boxes; pears, 10½ to 12½c.; plums, 6½c. for unpitted, and 12½c. for pitted; nectarines, 11 to 13c.; loose muscatels, 5½ to 6½c. per lb.

Trade is beginning to open up a little better in Sultana raisins at from 5½ to 6c.

Eleme figs are quiet and unchanged. We quote: Eleme, 14 oz., 9 to 10½c.; 10 lb, 9½ to 12½c.; 12 lb., 12½c.; 28 lb., 15c

GREEN FRUIT.

Trade is moderate only. The feature of the market is a marked decline in the price of oranges. California navel oranges have dropped as much as 75c. in some instances. The decline in this particular kind of orange is due to the way in which shipments were hurried forward to escape the threatened frost, thus causing the market to be over supplied. In other kinds of oranges the supply has also exceeded the demand. We quote: Lemons—Messina, $2.50 to $3.50 for 360's and 300's respectively per box; Oranges—Jamaicas, $3 50 to $4; fancy, $4.25 to $4.75; California navels, $4 to $4 75; Valencias, 420's, $3 75 to $4 25; Jumbo's, 420's, $5 to $5.50; ditto, 714's, $4.75 to $5; Mexicans, $3 50 to $4 per box. Bananas, $1.25 to $1.75; cocoanuts, $3.50 to $4 a sack; apples, $1.50 to $3 a barrel; Malaga grapes, $5 to $7 per keg; domestic onions, 60 to 65c. per bag; Spanish onions, 40 to 50c. per small crate; sweet potatoes, $3 to $3.25 per bbl.; cranberries, $9.50 to $10 per bbl. for first class, and $7 to $8 for ordinary, and $3 to $3.75 per case; hickory nuts, $1.50 to $1.75 per bush.

BUTTER AND CHEESE.

Receipts of large rolls have continued liberal. Tubs of good dairy butter have been coming forward in light supply; but there is a great deal of poor and medium quality coming forward. The demand for fresh dairy butter is good, but other kinds are not wanted. Creamery butter is in fair demand with prices easier. We quote: Early summer dairy store packed, 7 to 8c; good to choice fresh packed, 15c.; large rolls, fresh, 13 to 15c.; dairy pound prins, 15 to 17c. Fresh creamery—Tubs, 19 to 20c.; do., pound prints, 21 to 22c.

CHEESE—Prices continue firm owing to the improved condition of the British market.

The Largest Sale.
The Finest Flavored.
The Best Friend of the Grocer.
The Worst Enemy of the Pedlar.

"SALADA"
CEYLON TEA

P. C. LARKIN & CO.
25 Front St. East.
and TORONTO
318 St. Paul St., MONTREAL

Don't overlook the name

SURPRISE

That's the name of the Soap your customers find to be economical—to be worth its price.

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

There is an active enquiry from exporters. We quote: Summer make, 9c.; Sept. and Oct., 9½ to 10c.

COUNTRY PRODUCE.

BEANS—There are a few going out at $1 to $1.10. for prime medium, but business is practically at a standstill.

DRIED APPLES—There is practically nothing doing and 4c. is about the idea as to price.

EVAPORATED APPLES — Dulness is still the characteristic of this market. We quote 6½ to 7c. nominally.

EGGS—Receipts of new laid have increased a little, and prices are easier. Stocks of pickled eggs are light and prices steady. Held fresh and cold stored are easy. We quote: New laid, 19 to 20c.; pickled, 14½c.; held fresh and cold stored, 14 to 17c., according to quality.

HONEY — Demand continues fair and prices unchanged. We quote: Strained, clover, 10 to 10½c.; dark, 5c.; comb, clover, $1.80 per dozen; dark, 84c. per dozen.

POTATOES—Prices are weak at 22c. on track and 25 to 30c. out of store.

POULTRY—The quality of recent receipts of poultry has not been satisfactory, and low prices have ruled as a result. The market, has been pretty well cleaned up, and a better feeling obtains as a result. We quote: Geese, 5 to 6c. per lb.; turkeys, 7 to 8c. per lb.; chickens, 35 to 50c. per pair; ducks, 60 to 80c. per pair.

PROVISIONS AND DRESSED HOGS.

There has been a much better demand for hog products with the tone of the market stronger. Lard is active and shows increased firmness. Dressed hogs are also firmer at $4.75 to $4.80 for selects, and $4.40 to $4.50 for heavy weights.

DRY SALTED MEATS—Long clear bacon, 6¼c. for carload lots, and 6½ to 6¾c. for small lots; backs, 7½c.

SMOKED MEATS — Breakfast bacon, 10c.; rolls, 7 to 7¼c.; hams, large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10c.; backs, 9 to 9½c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7¾ to 8c.; tubs, 8¼ to 8½c.; pails, 8½ to 8¾c.

BARREL PORK—Canadian heavy mess, $14.00; Canadian short-cut, 14 to $14.50; clear shoulder mess, $12; shoulder mess, $11.50.

DRESSED BEEF, VEAL, MUTTON, ETC.

There is a great deal of dressed meat coming forward. Business is fair, with prices somewhat inclined to be easy. We quote: Forequarters, $2 to $4 per 100 lbs.; hindquarters, $5 to $7, according to quality; lamb, 5½ to 7c.; mutton, 4 to 5½c.; veal, 5½ to 7c.

FISH.

The fish trade continues quiet at unchanged prices. For oysters the demand is moderate. We quote oysters: Standards at $1.30 to $1.35, and selects $1.60. Fish are quoted as follows: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, $3.25 to $3.50 per half barrel and $5.50 to $5.75 per barrel; Newfoundland herring, $2.50 per half barrel, and $4.50 to $4.75 per barrel; fresh water salt herring, $3 per barrel; blueback herring, 3c.; pike, 6 to 7c. per lb.; flitched cod, 5c.; finnan haddies, 6½c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 13 to 14c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c. Fresh Lake Erie herring, $4 per 100; whitefish, 8 to 9c.; salmon trout, 7½ to 8c.; Lake Superior whitefish, 8c.; Lake Winnipeg whitefish, 7½ to 8c.

FLOUR AND FEED, HAY, ETC.

WHEAT—Is firmer, at 74 to 74½c. for white, 72c. for red, and 56c. for goose.

BARLEY—Steady, at 40 to 44½c.

PEAS—Steady, at 53 to 54c.

OATS—Steady, at 27 to 28½c.

BALED HAY—With larger receipts the firm feeling has slackened off. Car lots on the track are quoted at $15 to $15.25 for No. 1 and $14.25 to $14.50 for No. 2.

BALED STRAW—The market is steady at $8.50 to $8.75 for car lots. For extra good bales $9 is asked.

FLOUR—Wheat is scarce, and there is not much doing in flour. We quote: Straight roller, $3.50.; Manitoba patents, $3.70; bakers', $3.50.

BREAKFAST FOODS—Business is just moderate. The only change we have to note in prices is slightly lower figures on oatmeal. We quote: Oatmeal, cornmeal and pot barley from 10 to 15c. lower; Standard oatmeal and rolled oats, $3; rolled wheat, $2.10 in 100 lb. barrels; cornmeal, $2.75; split peas, $3.25; pot barley, $3.25.

THE TORONTO COLD STORAGE WAREHOUSE

All information from W. H. LECKIE, Manager.

THE TORONTO COLD STORAGE CO., LTD., TORONTO.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by M. P. CARD, Guelph, Ont.

Ask the Wholesale Houses for

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THE BEST.

GEO. ROSSITER - TORONTO

10 to 14 Pape Avenue.

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JOHN HAWLEY

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Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

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FISH . .

We have now in stock the following fresh frozen fish.

FROZEN SEA HERRING
" CODFISH
" HADDOCK
" PIKE
" PICKEREL
" WHITEFISH
" TOMCODS
" SMELTS
" LOBSTERS

Also full line pure Boneless Cod, Finnan Haddies, etc. Write us for prices.

LEONARD BROTHERS
MONTREAL.

JUST RECEIVED

Evaporated Peaches
Evaporated Apricots
Evaporated Apples

PRICES LOW. STOCK FANCY.
Write us for Quotations.

CLEMES BROS., TORONTO

SALT.

Business continues to improve, particularly on packers' accounts. Prices are unchanged. We quote at Toronto: In carload lots, $1 per barrel, and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

HIDES, SKINS AND WOOL.

HIDES—Steady, with demand fair. Dealers pay 5c. for No. 1, 4c. for No. 2, and 3c. for No. 3. Cured hides quoted at 6 to 6¼c.

CALFSKINS—6c. for No. 1, and 5c. for No. 2. Sheepskins unchanged at 80c.

WOOL—Trade quiet. Fleece, combing, is quoted at 23 to 24c.; clothing, 23c., supers., 21 to 22c.; extras, 23 to 23½c.

PETROLEUM.

There has been a slight decline in American oil. Demand is seasonably fair. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 21½c.; Pratt's Astral, 23c.

MARKET NOTES.

Lard is still gathering strength.

Sugar is ⅛c. per lb. dearer at 4⅝ to 4¾c. for granulated.

Cream of tartar is from 1½ to 2c. per lb. dearer in the primary markets.

Eggs are a little easier at 19 to 20c. for new laid.

There has been a sharp decline in oranges.

A good demand for pure "Maple Leaf" lard is reported by D. Gunn, Flavelle & Co.

A representative of THE CANADIAN GROCER dropped in the other day on J. H. Wethey, of St. Catharines, whose condensed mince meat is now so well known to the trade. Mr. Wethey had just been "striking a balance," and the increase of sales for 1895 over those of 1894 spoke in no undecided manner of the growing demand for his tasty article.

QUEBEC MARKETS.

MONTREAL, Jan. 23, 1896.

GROCERIES.

THE grocery market exhibits no striking features aside from the advance in sugar. Trade is not active in any particular line, and the rise in the staple mentioned has as yet failed in inducing any improvement in the demand. In teas the poor country roads are seriously interfering

Graham, McLean & Co.

Produce Commission Merchants
77 Golborne St. TORONTO.

We solicit consignments of Butter, Eggs, Cheese, Poultry and all kinds of

FARM AND DAIRY PRODUCE

Send us a trial shipment.
We handle a special line of kettle-rendered Lard.

COTTAM'S BIRD SEED

(And Celebrated Bird Bread)

BELL'S SPICED SEASONING

(The Favorite Poultry Dressing)

William H. Dunn, 394 St. Paul St., Montreal
Commission Merchant.

Rutherford, Marshall & Co.

Wholesale Produce and Commission Merchants

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Correspondence Invited.
Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made on consignments.

Bankers: Canadian Bank of Commerce.

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REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
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COWAN'S COCOAS COFFEES CHOCOLATES AND ICINGS

are absolutely pure.
All orders promptly attended to.

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HAMS, BACON, SHOULDERS, SIDES

All guaranteed finest on the market.

LARD

T. R. F. CASE, - SEAFORTH, ONT.

SOMETHING DELICIOUS **PEACH JELLY WAFERS** Have a tin included in your next biscuit order.

JAS. McLAUCHLAN & SONS Biscuit Manufacturers **OWEN SOUND**

with the distributing trade, and the same drawback applies to other staple lines of groceries. In dried fruit business is quiet, but new features during the week have been advices of sharp advances at primary markets on Bosnia prunes and California raisins. Other lines furnish no change of moment.

SUGAR.

The firm tone outside has resulted in another advance by Montreal refiners who quote prices ½c. higher this week at the factory. Jobbers at this writing have not quoted their rise, but will certainly do so before this leaves the press. We quote accordingly 4⅝ to 4¾c. for granulated, and 3¾ to 4¼c. for yellows, as to grade, in ordinary jobbing lots. Demand, however, is only fair, and it remains to be seen whether the further advance will lead to an increased enquiry. One thing seems to be generally admitted, however, and that is that stocks throughout the country are not heavy.

SYRUPS.

There has been little change in the syrup market, business ruling quiet. With light stock, both at the factories and in jobbers' hands, the tone is distinctly firm at 1¾c. for ordinary, and 2½ to 3c. for bright stock.

MOLASSES.

The molasses market is strong in its tone, especially on New Orleans stock, which is quoted at an advance on some grades of 6 to 8c. per gallon at primary markets. Porto Rico has also been firmer in New York. Stocks are not heavy here, N.O. selling at 25 to 35c., as to grade; Porto Rico, 35c., and Barbadoes, 37c.

RICE.

The rice market continues quiet and steady. We quote: Japan standard, $4.25 to $4.40; crystal Japan, $4.75 to $5; standard B., $3.45; English style, $3.30; Patna $4.25 to $5, and Carolina, $6.50 to $7.50.

SPICES.

The spice market is steady, with a fair demand for pepper, cloves, etc. Cream of tartar firm at primary points, latest cables quoting 94s. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 12 to 15c.

TEAS.

No activity is to note in the tea market in a large way, aside from some transactions in low-grade Japans at 11c., the low price of which tempted some western jobbing houses to operate. Indian, Ceylons and greens have scarcely had any enquiry at all. The distributing trade is equally dull, for the same reason as noted last week—difficulty of communication at country points. We quote Japans: Low grades, 14c.; medium, 15 to 18c.; fine, 20 to 22c., and choice, 25 to 32c.

COFFEE.

There is little change in this market. We quote green in bags: Maracaibo, 20 to 21c.; Rio, 19 to 20c.; Java, 28c.; Jamaica, 20 to 21c., and Mocha, 32c.

DRIED FRUIT.

There is a moderate request for Valencia raisins locally, and values continue firm. No large business has been put through at all from first to second hands. We quote: Ordinary off-stalk, 4 to 4¼c.; fine, 4½ to 4¾c; selected, 5 to 5¼c., and layers, 6½ to 7c.

The tenor of advices from the Coast is firm on 3-crown fruit, and it would cost jobbers ⅛c. more per lb. to lay down fresh supplies than previous rates. We quote values firm at 5½ to 6c. for 3-crown, and 6¾ to 7c. for 4-crown fruit.

Table fruit is without change, prices being unchanged. We quote Malagas as follows: Extra loose muscatels, $1.40; Imperial London layers, $1.75; Imperial cabinets, $1.90; Connoisseur clusters, $2.20; extra dessert clusters, $3; Royal Buckingham clusters, $3.50.

Sultana raisins are a very light stock, and are nominal at 6¼ to 6½c.

Currants continue moderately active for actual necessities. Prices are unchanged. We quote: 3¾c. in barrels, 4 to 4¼c. in half-barrels, and 4½ to 4¾c. in cases.

The prune market is quiet and steady locally, with no change in values to report. Advices from Austria, however, cite a further advance of 6d., making 1s. in the last ten days. We quote: French, 5c.; Bosnia, 6 to 6¼c., and California 7 to 10c., as to grade.

Figs continue quiet and unchanged. We quote: Bags, 4c.; ordinary boxes, 8½ to 9c., and fancy, 12 to 14c.

No change has been noted in the date market, which rules quiet at 4½ to 5c.

NUTS.

Without any special feature, trade being quiet. We quote: Grenoble walnuts, 11½ to 12½c.; filberts, 7½ to 8c.; Tarragona almonds, 11½ to 12½c.; new pecans, 9 to 12c., and new shelled walnuts, 18 to 20c.

CANNED GOODS.

There is a moderate demand for some lines of staple canned vegetables. It is confined to supplying actual wants, however, with no desire to operate abroad. We quote: Lobsters, talls, $8 per case; flats, $9 to $9.50; sardines, ordinary brands, $7 to $8.50; best brands, $9.50 to $10.50; salmon, $1.25 to $1.30 per doz.; tomatoes, 75 to 80c.; peaches, $2 to $2.25; corn, 85 to 90c.; marrowfat peas, 95c. to $1; strawberries, $2 to $2.25; raspberries, $1.75 to $2; green gages, $1.75 to $2; blue plums or damsons, $1.50 to $1.75; pineapples, $2 to $2.25 and 3-lb. apples, 80 to 85c.

WINES AND SPIRITS.

Business in this branch is confined to a very small sorting trade. Outside of a few orders for Scotch and Irish whiskies for spring account little has been done in an import way.

GREEN FRUIT.

There is a fair seasonable demand for fruit of all kinds, and few changes are to note. Grape fruit, which are scarce and firm, furnish the only new feature. We quote: Oranges—Jamaicas, $8 to $9 per barrel, and $4 to $4.50 per box; Valencias, 420's, $3.75 to $4, and 714's, $4.50 to $5. Lemons, $2.50 to $3. Grapes, $5 to $6 per keg; grape fruit, $5 to $6 per box. Cranberries, $8.50 to $10 per barrel. Apples, $2 to $3.50 per barrel. Dried do. 4 to 4½c. Evaporated do. 6 to 6½c. Spanish onions, 40c. per crate.

FISH.

There is a good steady trade doing in fresh fish of all kinds, but pickled fish are hardly enquired for at all, and herrings and green cod are easy in tone. We quote: Fresh haddock, 3 to 4c. per lb.; cod, 3½; steak cod, 4½c.; smelts, 5 to 6c.; fresh frozen B. C. salmon, 10c.; Manitoba whitefish, 7c.; pickerel, 6½c.; dore, 6½c.; pike, 4 to 4½c.; trout, 7c.; tommycods, $1.50 per barrel. Choice pickled Labrador herrings, $5.25; No. 1 N.S. $3 50 to $4; No. 1 green cod, $4.10 to $4.50; No. 2, $2.75; No. 1 haddock, $3; No. 1 large codfish, $5; No. 1 lake trout, $4 to $4 25; B. C. salmon, $10.50; No. 2 Labrador salmon, $12.50 to $13; No. 1 mackerel, $19.50 Lock Fyne herrings, 85c. per keg, and $11 per barrel; tongues and sounds, $9; No. 1 sardines, $4 50; No. 1 dried cod, $4.25 to $4.50; boneless cod, 6c. per lb.; boneless fish, 3¼c.; boneless haddock, 5c.; shredded, 11c.; haddies, 6½ to 7c. per lb.; bloaters, 90c. per box, and smoked herrings, 8 to 10c. per box.

PROVISIONS.

There was little change in the situation of the local provision market, business being

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W. B. BAYLEY & CO.
EXPORT BROKERS
42 FRONT ST. E. Toronto

We do not claim to own **All the Virtues**

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But we do maintain that our

"KOLONA" Ceylon Tea



. . . possesses **all** the virtues of first class, pure, wholesome, healthy teas. It is one of the finest blended teas ever offered to the trade. Every package guaranteed. Put up in leaded packages only, ½-lb. and 1-lb., Straight Black or Mixed.

OUR . . TRAVELLERS ARE CARRYING SAMPLES

THE EBY, BLAIN COMPANY LTD.

WHOLESALE GROCERS

TORONTO - - ONTARIO

reported quiet and prices steady. We quote: Canadian short cut, clear, $13.50; Canadian short cut, mess, $14; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 8c.; bacon, per lb., 9 to 10c.; lard, com. refined, per lb., 6¼c.

The demand for dressed hogs was good, and the market is active and firm. Car lots of fresh stock sold at $4.80 to $4.90 per 100 lbs., and in a jobbing way $5.25 to $5.50 was paid.

COUNTRY PRODUCE.

EGGS—A fairly active trade was transacted in eggs, there being a good demand for small lots at steady prices. We quote: Boiling stock, 18 to 20c; Montreal limed, 14 to 15c.; western limed, 13½ to 14c., and held fresh, 13½ to 14c. per dozen.

BEANS—There was no change in beans, business being quiet at quotations. We quote: Car lots of choice hand-picked at $1 to $1.05, and small quantities at $1.10 to $1.20.

POULTRY—There continues to be a good demand for poultry, and all fresh arrivals met with a ready sale at steady prices. Turkeys sold at 7½ to 8c., chickens, 6 to 6½c.; ducks, 7 to 7½c., and geese at 5 to 5½c. per lb.

POTATOES—Car lots of potatoes on track sell at 35c., and jobbing lots, 40 to 45c., according to quality.

ONIONS—Red onions are quoted here at $2.50 per bbl., and yellows, $2 to $2.25.

FLOUR, FEED AND MEAL.

The demand for flour has been fair, and the market was moderately active and steady. We quote: Winter wheat, $3.60 to $3.80; spring wheat, patents, $3 75 to $3.85; straight roller, $3.30 to $3.40; straight roller, bags, $1.60 to $1.65; extra, bags, $1.40 to $1.45; Manitoba strong bakers', $3 40 to $3.65.

A fair business was done in feed at quotations. We quote: Bran, $14 to $15; shorts, $15 to $16; mouillie, $19 to $20.

Oatmeal ranges from $2.90 to $3 according to grade, demand being very dull.

CHEESE AND BUTTER.

The cheese market maintains its firm tone, and enquiry continues of an encouraging character. It is satisfactory to note in this connection, that, though holders are not urging sales, they show no desire to force prices to such an extent as to check the demand. For this reason, a good, healthy movement is anticipated, as the Britisher finds that supplies are wanted. For finest goods 9½c. is confidently asked for western, and a fraction less for eastern makes. There is enquiry for summer goods at a range of 8½ to 8¾c.

The butter market continues steady, with a good demand from local jobbers. We noted sales of parcels of creamery at 21c., and some lots down to 20½c., but for anything choice, the outside figure would have to be paid.

HAY.

The feature of the hay trade has been the decline of 50c. to $1 per ton in sympathy with weak advices from American markets. The demand here has been good, and considerable business is reported in car lots on track at $14 for No. 1 and $13 for No. 2. At country points No. 1 is quoted at $13 and No. 2 at $12 per ton.

ASHES.

This market has ruled quiet and about steady. The receipts are small, for which the demand is limited. We quote: Firsts, $3 60 and seconds $3.40 per 100 lbs.

MONTREAL NOTES.

Cables from Buda-Pesth to Rose & Laflamme last Friday advised an advance of 6d. per cwt. in Bosnia prunes.

Cable advices to A. P. Tippet & Co. state that cream of tartar is very strong, the most recent quotation being 94s. per cwt.

During the past month it is worthy of record that Porto Rico molasses have advanced in New York 2 to 3c. per gallon.

Rose & Laflamme have just received quotations from Batger & Co., London, for new marmalade, which are the same as last season.

Laporte, Martin & Cie. call attention to the fact that stocks of molasses in Montreal are light. They turned into stock last week a fresh lot of these goods.

Advices to A. P. Tippet & Co. from Griffin & Skelley note a firmer feeling on California raisins, especially 3-crown, which will cost fully ½c. per lb. more.

Rose & Laflamme are in receipt of a consignment of Chyloongs preserved ginger, 1895 crop. This is the first consignment of new ginger received into Canada this season.

N. W. Taussig & Co. advise their Montreal agents that the crop of molasses at New Orleans is 50 per cent. short of last year, and that some grades are 6 to 8c. per gallon higher.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Jan. 23, 1896.

BUSINESS is still dull. Not only is this the quiet season, but the lack of snow tends to make it much more quiet than usual. Not only in the city have we no snow, but there is none through the province. The lumbermen feel the want more from week to week, as logs are now yarded and want to be hauled. The winter port business continues to increase. There were four Atlantic steamers loading with general cargo for England and one for the West Indies this week. And four steamers are on their way here from England to take freight. They get full cargoes. The merchants are much displeased at the arbitrary actions of the ship laborers, who are working against their own interests. If things go on as they are now it will either mean the loss of this business to St. John, for which we have been working so long, and which would mean a loss to everyone in the city, or the steamers will have to bring men here to work for them, a thing which we would not like to see, a thing that would mean a great loss to our laborers, but which we could not blame the steamship companies for doing under the circumstances. In markets the feeling is upward, particularly pork, sugar, flour and oatmeal.

SALT—There is but little demand. The last steamer from Liverpool landed some three thousand sacks. The larger part was put in store. There are now fairly large stocks held here. Prices though easy show no change. We quote: Coarse, 50 to 55c.; fine factory-filled, $1.10; 5-lb. bags, $3.25 per bbl.; 10-lb. bags, $3 per bbl.; 20-lb. boxes, 20c.; 10-lb boxes, 12c.; cartoons, $2 per doz.; salt, bulk, $2.70 to $2.80 per bbl.

OIL—The heavy business in burning oil is over, though there is good steady demand. Agents for lubricating are becoming more active and are booking spring orders. Low prices are being quoted. We quote: American burning oil, 23¼c.; best Canadian, 21½ to 21¾c.; prime, 19c.; no charge for barrel.

CANNED GOODS—The only activity this week was caused by the seizure of a car of canned goods, obtained by a broker under false pretences, by the canner. About a hundred cases were missing; the broker was also missing. The goods were resold to a grocer here, so the manufacturer returned home rather better satisfied with results than he expected, and a lesson, we trust, learned. Canners quote corn, peas, and tomatoes rather higher, peas showing an advance of from 10 to 20c. Corned beef tends higher. Prices are easy. We quote: Corn, 85 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; gallon apples, $2.15 to $2.25; corned beef, 2-lb. tins, $2.50 to $2.65; 1-lb. tins, $1.60 to $1.65; oysters, 2's, $2 to $2.25; 1's, $1.60 to $1.65; peaches, 3's, $2.75 to $2.85; 2's, $1.90 to $2; pineapple, Canadian pack, $2.35; salmon, $1.40 to $1.50; lobsters, $1.75 to $2; haddies, $1.30; clams, $5 for 4 doz.; chowder, $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1; kippered herring, $1.10.

GREEN FRUIT—There is fair movement, oranges and lemons being in good supply. But few West Indies arrived by last steamer, and Valencia and California are supplying the trade. Very few Floridas are seen. Cheap apples are also out of the market, and a better demand is noted. We quote: Apples, $2 to $2.75; oranges, $5 to $6 per bbl., $3.50 to $4 per box; Lemons, $3 to $3.50; keg grapes, $5 to $6.50; Valencia oranges, $3.50 to $4; pineapples, $2.50 to $3 per doz.; cranberries, $11 per barrel.

DRIED FRUIT—Movement is limited, and there is little to report. A shipment of California prunes which have arrived are giving splendid satisfaction. Evaporated apples are held firm, while dried are quiet. Quite a quantity of Nova Scotia dried are being offered; the stock is good, but buyers are offish. Peanuts are again advanced at Norfolk, and are held firm; advance so far is about ½c. California 4-crown loose muscatels are scarce. We quote: Valencias, 4⅞ to 5c.; layers, 6 to 6¼c.; California L. M. 4-crown, 6 to 7c.; 3-crown, 5 to 6c.; London layers, $1.65 to $1.75. Currants, bbls., 3⅞ to 4c.; cases, 4¼ to 5c.; cartoons, cleaned, 7½c.;

BROSE MEAL

A light and easily digested food for dyspeptics. The only genuine article manufactured in Canada is put up by

JAS. WILSON

Manufacturer of Celebrated brands of Monkland Mills

ROLLED STANDARD and GRANULATED OATMEAL Fergus, Ont.

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; W. M. P. McLaughlin, St. John, N.B.; WM. BREWSTER, Palmer House, Toronto, Canadian Selling Agent.

J. W. BEARDSLEY'S SONS, New York, U.S.A.



WIDE-AWAKE grocers know well that as a Bird Food, and the most profitable to handle,

COTTAM'S POPULAR BIRD SEED

"beats them all." The people will have it, from one store or another. No stock is complete without it. Every packet contains BIRD BREAD, of which we are INVENTORS, PATENTEES and sole MANUFACTURERS.

BART. COTTAM & CO. - London, Ont.

Dawson & Co.

FRUIT PRODUCE
and COMMISSION MERCHANTS

32 WEST MARKET STREET
Consignments Solicited **TORONTO.**

GEORGE MCWILLIAM. FRANK EVERIST.
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL .. **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

FOR
SMOKED MEATS

LONG CLEARS
MESS PORK
SHORT CUT PORK
PURE LARD
COMPOUND LARD

Write for Prices. Send your ORDERS by mail.
Careful Attention. Prompt Shipment.

F. W. FEARMAN
HAMILTON

bulk, cleaned, 6½c.: prunes, kegs, 4c.; boxes 4½ to 5c.; half-boxes, 6 to 8c.; dates, 4½ to 5c.; dried apples, 5c.; evaporated apples, 7½ to 7¾c.; California evaporated peaches, 12 to 13c.; apricots, 12 to 14c.; pears, 12 to 14c. Canadian onions, $2.25 to $2.30; cocoanuts, $3 to $4 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7 to 8c.

DAIRY PRODUCE—There is little of interest. Large numbers of cheese are being shipped to Liverpool via St. John from the west. Local demand is slow. In butter, market is still overstocked with medium grades, good being hard to obtain, but prices of it are kept low by the stock of poor held. Eggs in cases are dull. Fresh in small lots freely bring 25c. and over. We quote: Common dairy butter, 15 to 16c.; dairy, 17 to 18c.; new creamery prints, 23 to 24c.; cheese, 8½ to 9c.; creamery, tubs, 20 to 21c.; eggs, 17 to 19c. by case.

SUGAR—Markets though strong advance slowly. As noted, merchants are well supplied. There is little local movement. We quote: Granulated, 4.60 to 4¾c.; yellow, 3½ to 4c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

MOLASSES—Market seems well supplied and movement light. Quantity of best quality is, however, light, and prices held firm. In syrup demand continues good. Price of New Orleans in barrels is firmer, as is syrup. We quote: Barbadoes, 30 to 33c.; Trinidad, 32 to 34c.; Porto Rico, 34 to 36c., bbls.; New Orleans, 34 to 35c.; St. Croix, 31 to 32c.; syrup, 36 to 38c.

FISH—There has been good demand for frozen, but supply has been light and dealers have to hold orders. In dry, pickled and salt there is little movement, and prices show no change. Fair shipments were made to West Indies by steamer this week. Some herring were also shipped to the English market by direct steamer. Smelt, which for a time were taken in such large quantities, are now scarce. Smoked herring continue dull; some 10,000 to 12,000 boxes arrived in this market this week. We quote as follows: Fresh haddock, 2 to 2¼c. per lb.; dry, $1.50; large cod, $3.60 to $3.75; medium, $3.35 to $3.50; pollock, $1.50; bay herring, $1.25 to $1.30 per half-bbl.; Ripplings, $1.65; Wolves, $1.85 to $2; smoked herring, old, 4 to 5c.; new smoked, 5 to 6c.; Canso, $5 to $5.50 per bbl.; shad, half-bbl., $5 to $6; Grand Manan herring, half-bbl., $1.25 to $1.35; Shelburne, $3.75 bbl., $1.65 half-bbl.; boneless, 2½ to 8c.; oysters, $3 to $3.50 per bbl.; small cod, $2.50; frozen herring, 60 to 70c. per 100.

PROVISIONS — Though reports are for rather higher prices there has been on change this week; prices are held firm. Some good orders for hams and rolls have been given for future delivery. Demand for these goods at present is very light. In beef, markets show less change. In fresh beef some very nice Ontario is seen in the market.

ONIONS Just received a carload of

Send for quotations. **"Yellow Danvers"**

H. F. PRICE 102 Foundling Street
MONTREAL

When Your Customers ask for Bird Seed, be sure to give them
BROCK'S BIRD SEED



and they will certainly call again.
In each 1-lb. packet there is a cake of **Bird Treat**, much appreciated by Bird Fanciers.

NICHOLSON & BROCK - TORONTO

WM. RYAN
PORK PACKER,
WHOLESALE PRODUCE
AND COMMISSION MERCHANT
70 and 72 Front St. East, Toronto
Liberal Advances made on Consignments.
Egg Cases Supplied.

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

. . USE . .
"Maple Leaf" Brand
Pure Lard
Hams, Backs
Breakfast Bacon
D. Gunn, Flavelle & Co.
Pork Packers and Commission Merchants . . Toronto

We have in stock **FANCY**
Sweet Jamaica Oranges
Valencia Oranges
Messina Lemons
All Much Lower in Prices. Send Us Your Orders.
HUGH WALKER & SON
Guelph, Ont.

We quote: Clear pork, $15 to $15.50; mess, $14 to $14 50; beef, $13 to $14; domestic mess pork, $14 to $14.50; hams, 10 to 11c.; rolls, 8c.; pure lard, 9 to 9½c.; compound, 7¾ to 8c.

FLOUR, FEED AND MEAL—Large sales of flour are reported by millers' agents during the past week. Not that there is any particular movement here, but our merchants found when prices of Ontario flours began to advance they had little or no stock. A large part of that bought is for later shipment. Best Ontario grades are now quoted well up to Manitoba. In oatmeal the above report answers. Some millers have advanced quite freely. There is quite a range in prices quoted, also in grade of goods offered. Oats do not seem as firm as oatmeal. Cornmeal continues low. Feed is rather higher. Hay is firm at the high price, with rather less movement. Buckwheat meal quiet. A fairly large quantity of domestic yellow-eye beans are offering. We quote as follows: Manitoba, $4.40 to $4.50; best Ontario, $4.15 to $4.25; medium, $3 90 to $4; oatmeal, $3.50 to $3.65; cornmeal, $2 30 to $2.35; middlings, $19 to $20 on track; bran, $18 to $19; hand-picked beans, $1.25; prime, $1.20; oats, 33 to 35c.; hay, $12.25 to $13; pot barley, $4; round peas, $3 65 to $3.75; split peas, $3.70 to $3.80; yellow-eye beans, $1.85; buckwheat meal, $1.30 to $1.35.

ST. JOHN NOTES.

It has been decided to hold an exhibition during the fall of this year.

B. Rautenberg, representing Park, Blackwell & Co., Toronto, was in the city during the week.

The shipment of produce from Florenceville, Carleton county, in 1895 was 400 cars, representing earnings to the C.P.R. of upwards of $30,000.

M. R. Mackenzie, of the Beaver Oil Co., Montreal, called on THE GROCER this week. He reports a good trade in lubrication oils for later shipment.

The Board of Trade, Charlottetown, P.E.I., has affiliated with the Maritime Board, and elected as their representative Hon. Donald Farquharson.

Although rather out of season, C. & E. Macmichael are finding a steadily growing demand for the product of the Sussex mineral spring, for which they are city agents.

J. Hunter White has been appointed agent for Knox's gelatines for this market. These are goods which have made a name for themselves in the west owing to extra quality and low price.

Even in the face of low prices shipments of hay are going forward to Liverpool. With anything like a fair price in the English market a large trade would be the result. Black & Page, of Amherst, sent forward 200 tons by the Beaver Line steamer Lake Winnipeg.

The Chatham Board of Trade elected at their last meeting the following officers: W. S. Loggie, president; R. Flanagan, vice-president; J. D. B. F. Mackenzie, secretary. It was resolved to ask for a further subsidy for the s.s. Miramichi, as otherwise she would have to be taken off.

Reports from Fredericton state that, owing largely to no snow, business is unusually quiet, even for this season. Hay is a bright spot, and sells quickly at $12 per ton. Butter dull at 17 to 19c. Pork still low, offering freely at 5c.

When John Sealy first put his pure cod in 3-lb. packages, without a bone, on the market, the extra price he required to charge caused the venture to be somewhat doubtful, but the old truth that a good thing pays is again shown, and these goods are filling a long felt want.

Through New Brunswick there is an unfortunate opposition to eastern standard time, and both St. John and Fredericton are in the unsatisfactory position of running both. A moment's thought must show the advantage of one time, and the same might be said of eastern standard. After once making the change, we will soon forget it, and much confusion will be avoided.

HE IS INTRODUCING DELICATESSE

Mr. A. E. Richards, of A. E. Richards & Co., of Caledonia, is in Toronto this week for the purpose of introducing "La Delicatesse" cream cheese to the trade. This cheese is manufactured in the celebrated Herkimer County, New York, which is well-known as the best cheese making district in the United States.

It is prepared with the greatest care with a view of making it popular with the best class of trade, and has a fine delicate flavor found only in goods so carefully prepared.

The cheese is put up in neat packages which present an exceedingly attractive appearance on the counter or in the show case.

CANNING FACTORY WANTED.

A public meeting of the Board of Trade was held in the Council chamber, Tilsonburg, Thursday last, for the purpose of discussing topics pertaining to the welfare of the town. It was decided to invite the Western Dairymen's Association to hold one of their meetings there next season. A committee consisting of Messrs. Brasher, Wilkins, Tillson, Thomson and Dawler were appointed to wait upon the directors and urge the acceptance of the invitation.

The question of better market accommodation and the building of a canning factory were also freely discussed, but nothing definite arrived at.

The following gentlemen were elected officers for the present year: President, Geo. Brasher; vice-president, John McIntyre; secretary, F. Biette; treasurer, J. C. Ross; committee to draft constitution, Messrs. Brasher, Ross, Wilkins, McIntyre and Dumler.

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.
C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes secured in tin.
Special Agent for the Dominion
C. E. COLSON - MONTREAL

"Always a Best"
. . In Everything
We have the BEST in the canned fish line.
GOLDEN FINNAN HADDIES
Are the BEST. They are Delicate, Delicious and Appetising. If you sell the GOLDEN brand Haddies, it will be the finest DRAWING CARD you can get.
Every can guaranteed or money refunded.
NORTHRUP & CO.
Packers' Agents. ST. JOHN, N. B

FISH *
WITHOUT A BONE.
Ordinary Boneless Fish have some bones in them, but we now put up pure Codfish in 3-pound boxes
WITHOUT A BONE.
This is the best Fish packed in Canada, and very much superior to Fibred or Shredded Fish. . . .
JOHN SEALY - St. John, N.B.



ASK FOR
MOTT'S

DOES IT PAY / CERTAINLY IT DOES



Take no chances. The quality is of the very best. The manufacturers guarantee the quality of

Dalley's Royal Hygienic Self-Rising Flour

to all customers. There is no trouble in selling these flours—**Tea, Graham, Pancake and Buckwheat.** Once your customers have tried them they will not take any other. Order at once from your wholesale house

Manufactured by **THE F. F. DALLEY CO., Ltd., Hamilton, Canada.**

Only the best fruit, thoroughly cleaned and picked, is used in making

CLARK'S
ENGLISH MINCE MEAT

An Article fit for a King's Table.

Every package guaranteed to be as represented.

W. CLARK - MONTREAL

PURE
Maple Syrup

Finest quality. Write for quotations.

T. A. LYTLE & CO.

Vinegar Manufacturers,
TORONTO

DON'T DELAY

Order at once. The stock now on hand is limited. You want our goods. You may send in your order after the more wide-awake man has ordered ahead of you. Be first. The

"KENT" Canning and Pickling Co.
CHATHAM, ONT.

A straight line

Is the shortest distance between two points.
The shortest, best and most profitable way of securing your customers' confidence and esteem (to say nothing of their actual business) is by selling them reliable canned goods at right prices. "Maple Leaf" Brand is always reliable and the price is always right too.

DELHI CANNING CO.

DELHI, ONT.

HALIFAX TRADE GOSSIP.

THE severe cold weather and a fairly good downfall of snow have come at a time when they were badly needed. The result on trade throughout the province has in consequence been very marked, and the month of January, as far as it has gone, has shown a big improvement over December.

We hear of advances in flour of from 15 to 25c. per barrel in the west, but dealers here manage to sell at the old prices; the flour market is steady, with an upward tendency. Feeds of all kinds are low. Cornmeal is in large consumption, as are also oatmeals.

The refinery reports the market strong with an advance in yellows of ½c. since last week. Raw sugar remains unchanged.

The provision market is quiet, but firm. There is no change in prices. Mr. Rautenburg, representing a Toronto house, is here pushing Ontario beef, and he is disposing of quite a lot of it at fair prices. Ontario beef is becoming more general in this market. Dealers consider it superior to the local product, but have to contend with a local prejudice. It looks as if in time the west will supply this market with provisions and poultry. Reports from Newfoundland are to the effect that an unlooked for soft spell at St. John's has had a bad effect on some recent shipments of beef, mutton and poultry.

Our dealers are still working off Christmas and New Year's stocks of poultry. There are considerable stocks in the market yet and dealers will do no ordering until they are disposed of. Turkeys retail at 8c. per lb., which is a losing figure.

P.E.I. produce remains low. There are several vessels in port with full cargoes, and they are waiting for a rise in the market before opening their hatches. All the available warehouse-room (frost proof) is taken up, and thus the Island dealers have turned their vessels into warehouses. They can afford to do this, as there is nothing for the vessels to do in the winter months.

There is no change in the fish market.

The green fruit market is quiet. There is a good supply of Valencia and California oranges of extra good quality and at low price. The same can be said of lemons.

There are a few grapes on the market, which bring from $6 to $8 per keg.

Good apples are scarce on account of the cold weather. Stocks will be replenished as soon as the weather moderates enough to allow shipping.

Canned goods are in good demand, particularly vegetables.

Figs, prunes and dates, and all dried fruits remain strong in price.

The supply of onions is limited and prices are higher.

Walker, Hanson & Rogers is the name of a new grocery and hardware store at Middleton. Mr. Rogers is manager of the business. The firm was formerly Walker & Hanson.

Moore & Moore was the name and style of a wholesale tea house which opened up business here less than a year ago. There was only one member of the firm, F. S. Moore, who formerly did business in Amherst. On Saturday last the firm assigned to F. Wiltshire and Frank McKenzie, the latter being the firm's bookkeeper. The firm assigned their book debts to Joseph Travers & Sons, London, for $2,296, but subsequently Messrs. Moore & Moore made a general assignment, with only one preference for $297, to Appleton, Machin & Smiley, London. The liabilities are about $5,000, mostly in England. The sheriff has taken possession of the office furniture at the instance of Gordon & Keith, of this city, who supplied it.

WHEN MEN WERE HONEST.

At one time in the highlands of Scotland to ask for a receipt or promissory note was considered an insult, and such a thing as a breach of contract was rarely heard of, so strictly did the people regard their honor. The Presbyterian Witness tells a story of a farmer who had been to the lowlands and had there acquired worldly wisdom.

After returning to his native place he needed some money and requested a loan from a gentleman in the neighborhood. The latter, Mr. Stewart, complied and counted out the gold, when the farmer immediately wrote out a receipt.

"And what is this note, man?" asked Mr. Stewart on receiving the slip of paper.

"This is a receipt, sir, binding me to give ye back your gold at the right time," replied Donald.

"Binding ye, indeed! Well, my man, if ye canna trust yourself I'm sure I'll na trust ye! Such as ye canna hae my gold." And gathering it up he returned it to his desk and locked it up.

"But, sir, I might die," replied the needy Scot, unwilling to surrender his hope of the loan, "and perhaps my sons might refuse it ye, but the bit of paper would compel them."

"Compel them to sustain their dead father's honor!" cried the enraged Celt. "They'll need compelling to do right if this is the road ye're leading them. Ye can gang elsewhere for money, I tell ye, but ye'll find nane about here that'll put more faith in a bit of paper than a neighbor's word of honor and his love of right."

PERSONAL MENTION.

E. C. Coleman, of the Seaforth salt wells, was in Toronto on Saturday looking up business.

R. E. Hicks, of Perth, was seen doing the wholesales in Toronto last week.

THE CANADIAN OIL FIELD.

The normal well in the Petrolea field is about 465 feet deep, made up of 104 feet of surface clay, 296 feet of Hamilton shale and limestone, and 65 feet of Corniferous lime.

The Oil Springs wells are sunk 370 feet deep—60 feet of surface, 250 feet Hamilton shale and 60 feet of Corniferous lime.

The Corniferous lime appears to contain oil throughout, but the petroleum can only be obtained in paying quantities in certain porous strata which occur in it.

A well was sunk 1,505 feet, north of the town, the lower 250 feet of which were bored through rock containing salt crystal, which is not used for commercial purposes at present.

The rock strata in which the Pennsylvania oil is found are considerably higher than the Petrolea strata, but lie 1,800 feet below the surface, being overlapped by other rock formations.

The Petrolea wells are "shot;" that is, a charge of 8 to 10 quarts of nitro-glycerine is exploded in them, to clean out the hole and shatter the rock. In Pennsylvania far larger "shots" are used, as much as 80 and 90 quarts being exploded in a well.

All the way from 1 to 10 wells are sunk to the acre, according to location and productiveness. It would be safe to say, however, that where less than four wells per acre have been sunk, the territory has not been thoroughly exploited, and there is any amount of room for the drill yet.—Petrolea Topic.

BOARD OF TRADE OFFICERS.

At the meeting of the Toronto Board of Trade, on Tuesday, for the nomination of officers, E. B. Osler was elected president by acclamation, Edward Gurney, first vice-president, and D. W. Alexander, treasurer. For second vice-president, A. A. Allan, Jas. Carruthers and John Flett were nominated.

FEED AND PORK GO UP IN SMOKE.

Fire on Wednesday morning destroyed the flour and feed establishment of P. McIntosh & Son and partially destroyed the pork-packing establishment of Park, Blackwell & Co., Toronto. The loss of the former firm is $20,000 and that of the latter $5,000. The McIntosh firm carried $12,000 insurance and Park, Blackwell & Co.'s loss is covered by insurance.

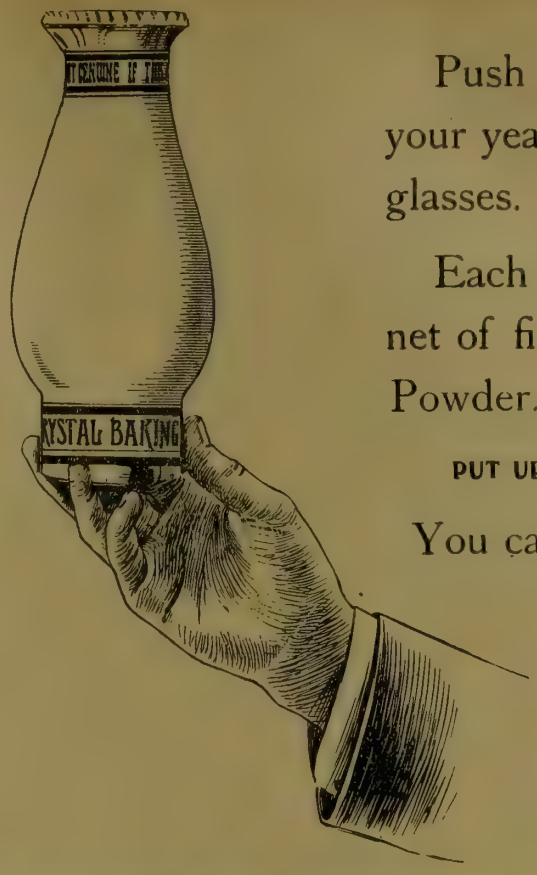
SEND FOR ONE.

One of the neatest souvenirs of the season is that given away to the grocers by Huyler's, manufacturers of cocoas and chocolates, New York, which have recently come on this market. It is a pocket silver match box, with a white enamelled top, on which is painted their trade design, a lady drinking a cup of their coffee.

Any subscriber to THE CANADIAN GROCER who has not received one should write to them at the factory, 18th street and Irving place, New York.

It Took Hard Thinking

to get this package right. We have to date received TWO COMPLAINTS of the bottom of the package bursting out—but there will be no more. We thank our friends who told us.



Push these and save your yearly bill for lamp glasses. . . . . .

Each contains 1 lb. net of first-class Baking Powder. . . .

PUT UP 1 DOZEN IN CASE

You can guarantee it.

Write us.

See our travelers

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

A GROCER IN POLITICS.

THE GROCER is delighted to find its policy so strongly supported by one of its subscribers, Alex. D. Fraser, of Fraser, Viger & Co., one of the leading merchants in Montreal.

We have been continually impressing upon our readers, if they wanted public offices filled with good men, they must support the right kind of business men at the municipal and parliamentary elections. The right kind of men are those who have made a success of their own business, and who have established a reputation for honesty and reliability—men who can be depended upon to do their duty. The man who would go into politics before he was so well off or so firmly established that his absence from his business would not materially affect it, should be discouraged. He generally fails, bringing disaster upon himself and trouble for his competitors and the wholesale houses and manufacturers who supply him.

Let us encourage, regardless of politics, such men as Mr. Connaughton, who showed from the success he made of his own business that he is capable of directing the larger affairs of a city. It is a noble aim for capable men to look forward to the time when they will have made enough on which to retire and devote themselves to municipal and parliamentary politics.

Mr. Fraser in writing to The Star here says: "I was much pleased to read your editorial in last night's issue of The Star, commending the re-election of Ald. Connaughton. The Star evidently believes in speaking of a man as you find him. I have much pleasure in endorsing every word you say in favor of that gentleman. I made Mr. Connaughton's acquaintance eleven years ago, meeting him first at the meetings of the Grocers' Association of Montreal. In the various offices I filled in that body, as secretary, vice-president and president, and during all these years a director, I had occasion to come in contact with Mr. Connaughton regularly—served with him on committees, and worked by his side on many a question, with many an object in view. If there is one thing more than another that struck me in his character it was his perfect reliability. Whoever might come and go, 'Barney' Connaughton, as we called him, could always be relied upon. Night after night he would trudge for miles to our meetings, when others living within a stone's throw of our hall would be conspicuous by their absence. He was always to be found on the side of right, firm and uncompromising, while always a maker for peace.

"I mention these facts, Mr. Editor, simply because a man's public conduct in a public position may be gauged from his private character and career. I know nothing whatever regarding Mr. Connaughton's opponent beyond the fact that he was defeated by that gentleman only a few short months ago. Since then Mr. Connaughton's conduct as an alderman is before us—the electors of St. Ann's Ward—and The Star but voices the sentiment of every right-thinking man in the community who has watched Mr. Connaughton's short term in the Council when it states that he is the right man in the right place, and beyond all doubt has established his claim to re-election."

CHANGE IN FREIGHTS.

By a new agreement between Canadian railway freight agents regarding parcels known as "smalls," the business of the express companies is likely to be considerably increased.

For instance, parcels heretofore delivered by freight for 35c. will now cost 45c. if called for by the company's carter, and if called for here and delivered, say Peterboro', the charge will be 55c.

As the express company collects and delivers parcels free, the saving will be apparent and real.

A SURPRISED SPICE MAN.

"I am more than surprised," said Mr. Fullerton, manager of the Snow Drift, "at the outcome of this year's business. I knew we were not going behind, but did not think (as the results have proved) that we were getting in the biggest year's work since our commencement ten years ago."

Dinna ye hear the Slogan?

If you drink Whisky, drink

JOHN DEWAR'S SCOTCH

HONORS AWARDED

Purveyors by Royal Appointment to Her Majesty Queen Victoria. Under competition the only Scotch drawn at the Bars of the largest Caterers in the World, viz.: Spiers & Pond, Ltd. Diploma of Honor and Gold Medal, Edinburgh, 1890 (Highest Award).

MEDALS

Edinburgh	1886	Edinburgh	1890
Antwerp	1887	London	1890
Anglo-Danish	1888	Jamaica	1891
Cookery	1888	Food	1891
Brussels	1888	Tasmania	1892
London	1889	Dublin	1892
Melbourne	1889	Brussels	1893
Food (London)	1889	Chicago	1893
Sportsman	1889	Fisheries	1893
Paris	1889	Manchester	1893
Dunedin	1889	Brewers' Show, Manchester.	1894
Military	1890		

National Trades and Industrial Exhibition, 1894, etc., etc.

Better Whisky cannot be had

THE ART OF GETTING THERE.

ABOUT a dozen years ago, says Results, a man walked into the office of one of the great Chicago packers and asked for employment. Scores of men had called before him on similar missions, and all were told what he was told, that there were no vacancies. This man expected to be told that, but he brought an old coat with him. He had selected the business in which he had desired to work, and he came determined to go to work in it. When told that there was no room for him, he calmly removed his coat and put on the old one. He replied that he was willing to do anything; that there must be something in that great business which a determined man could find to do. He cared not what the work was. He was willing to begin anywhere.

The president of the concern smiled at the man's determination. He had come to Chicago himself years before with that same idea, and everybody had told him that there was no room for him. He had proved that there was by just such stamina as this young man was showing. The applicant's determination won, and the packer told him that he could go out and handle meat in the slaughter-house if he wished to. The young man started, but the packer called him back. Such energy and ambition were too valuable for the slaughter-house. He was placed in the office, told to learn the business, and from that day to this he has been one of the chief aids in the business, holding to-day one of the highest positions in the greatly enlarged concern.

Qualities like these have won everything worth getting in this world. Business men admire pluck. They are quick enough to recognize the qualities which won their own success Ability without determination is like a locomotive without steam.

The best positions open to young men are the opportunities to secure results. There is always room for men who can do this. There is scarce a concern which is not looking for them. Such positions are not to be attained by influence. Friendship counts for nothing where business is at stake. Men can secure clerical positions through good will, or by mild applications, but the positions which are worthy of ambition can only be secured by a display of the qualities required to fill them.

The majority of men are unsuccessful chiefly because they are timid. They enter the world as if they were afraid of it. They are careful not to run against other people. They keep out of the way. They go after success with the constant fear that they are liable to be rash. The world about them is unfathomable, and they do not know what might happen if they should chance to crowd somebody else.

The fact is, the world about us is just as timid as we are. Other people are concealing that fact as we do. They are as fearful of us as we are of them. Let one man assert himself as a leader, and all those imperturbable people will turn in and follow him. The few strong men like himself are the only ones waiting to fight him.

The men who start after their object as if they were determined to have it are the men who succeed. The world is not offering success to anybody. The millions who mingle with other millions, and shrink when anyone frowns on them, can never rise above the level of mediocrity.

Successful men are not generally examples of great ability. We all know men whom the world looks up to, as it always looks up to success, who were evidently not nearly as well qualified to succeed as we are. They are more generally men of tireless energy and fearless determination. They are men who have asserted themselves, and have made better but more timid men yield to them. They have made themselves leaders. The men whom they have cowed serve them.

According to Dun, the number of failures for the calendar year 1895 in Canada were 1,891, against 1,856 in 1894. According to Bradstreet, the figures were 1,923 in 1895, against 1,873 in 1894. The gross receipts of the C. P. R. for the year 1895 were $18,937,000, against $18,752,000 in 1894. The gross receipts of the Grand Trunk were $18,001,000, against $18,037,000 in 1894.

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd,

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA



IF YOU CANNOT SATISFY

Customers from the stock of Baking Powders you carry —and this is a very general complaint with the trade— the remedy is simple. Get a supply of **JERSEY CREAM BAKINGPOWDER.** Pure and Sure.

Lumsden Bros., Hamilton, Ontario

EWING, HERRON & CO.

Have Tons

OF CARRAWAYS

Recleaned and double sifted. Samples and quotations sent on enquiry.

Trade Mills - - Montreal

GASPE DRY CODFISH, GREEN COD-FISH, N.S. AND C.B. HERRING

B.C. Salmon, Canned Lobsters, Mackerel and Blueberries, Nfld. and Gaspe Cod Oil

CLARETS

Alex. Andreae Kraay & Co 's very fine old Clarets

BASS' ALE

The Bugle Brand is the best imported

GUINNESS' STOUT

Bulldog Brand, the highest grade bottled

Cockburn & Co.'s Very Old Highland Whisky

SPECIAL LIQUEUR WHISKY

J. & R. McLEA, 23 Common St.
MONTREAL

TEAS

New Ceylons and Assams in store and arriving. Also good values in Japans, Young Hysons and Congous.

JOHN SLOAN & CO.

Wholesale Grocers **TORONTO**

BEE BRAND CEYLON

Awarded Two Gold Medals
Grown on Virgin Soil

Packed and shipped direct from the Gardens.

Warren Bros. & Boomer

WHOLESALE GROCERS

35 and 37 Front St. East, Toronto.

NOW IN STORE

Excelsior Vostizza Currants

Cases and Half-cases.

Perfecto Vostizza Currants

Cases and Half-cases.

London Layers. Black Baskets.

A full and complete stock of Christmas Fruits.

T. KINNEAR & CO.

49 Front St. E., TORONTO.

J. W. Lang & Co.

Have in stock . . .

Martin Wagner's Pineapples eyeless and coreless "Extra."

Martin Wagner's Pineapples eyeless and coreless "Fine."

Curtice Bros.' "Monroe Brand" Strawberries.

Shredded Codfish, "pkges." Very fine.

J. W. Lang & Co.

59, 61 and 63 Front Street East Toronto.

YOU MAKE

40% Profit

If you sell our soaps and they sell at sight. . . . . .

Write for prices.

P. M. LAWRASON
London, Ont.

Teas

Sailor Boy—the best value offered in Canada. Also some

CHOICE SIFTINGS

Shipments of above just to hand.

PERKINS, INCE & CO.
TORONTO.

We are offering this week some excellent values in . . .

Sultana Raisins

Vostizza Currants

and Sphinx Prunes

SMITH & KEIGHLEY
9 Front St. E. TORONTO.

PREFERENTIAL TRADE.

SIR CHARLES TUPPER delivered an address before the Montreal Board of Trade on Monday, on the subject of preferential trade between Great Britain and the Colonies.

Sir Charles said that there were some questions in this country outside the domain of politics, and this was one of them. (Cheers). In Canada there were no two opinions on the subject, and he believed that the cause was making rapid headway at the heart of the Empire.

He read statistics to prove that the export trade of Britain was on the decline, and that it was her bounden duty to promote a closer trade relationship with the self-governing colonies. He read from Lord Salisbury's address at Hastings, as well as remarks from other public men in the old land, to show that a radical change had taken place in public opinion on the other side, and that the task of winning the people to the advocacy of a preferential tariff was far from being a hopeless one.

Sir Charles said that the resolutions adopted at the Ottawa conference had created a deep impression on the public mind of England, and he quoted from a paper read before the Colonial Institute showing the advantages England and the colonies would gain if a preferential duty of ten per cent. were imposed. The Secretary of State believed that trade followed the flag, and said that six self-governing colonies of the Empire took eleven times more British goods than the United States, Germany, France, Spain, Brazil and Russia.

Continuing, Sir Charles said that if England wished to expand her trade she must expand her colonial possessions, for there would be her future market, and not in those foreign countries that were surrounding themselves with a protective wall. He had never witnessed so great a change as that operated in the public mind of England during the last six years, and Sir Charles was convinced that as soon as public opinion was ripe for the change there would be no obstacles placed in the way by Lord Salisbury or his Government. (Cheers.)

If the London Congress adopts this policy it will have won important influence in the Government of Great Britain, and he was glad to say that in adopting the resolution of 1892 the Parliament of Canada had done its duty. The London Times had said, in fact, that if all the colonies adopted these resolutions it would be the duty of Her Majesty's Government to see that they were carried out.

Sir Charles referred to what he called the lion in the path—the unfortunate treaties with Germany and Belgium. These treaties, he said, were now deplored by the public men of England, and he believed that a firm stand on the part of the Imperial authorities would bring about their modification. He strongly criticised the speech on the question by the Marquis of Ripon, and showed that it was more profitable to cultivate the trade of the colonies than that of the two foreign nations, just named. He was also of the opinion that such a policy would have the effect of lowering the hostile tariff of foreign nations and he cited the ungenerous treatment meted out to England and the blow dealt at Canada by the McKinley tariff of the United States.

A NEW BROKER IN LONDON.

London, Ont., is rapidly coming to the front as a grocery centre, and, what is concomitant of it, a centre for brokers and commission men allied to the grocery trade. Among the latest additions in the latter respect is A. T. Cleghorn. He has an extensive and varied experience in the grocery business, a valuable acquisition for a commission agent. For some years he has been with Edward Adams & Co. He has already secured agencies for several of the best firms and manufacturers connected with the trade, but, like all wide-awake business men, he is open to secure a few more. Any of our readers in outside points who desire to be represented in London, we have pleasure in recommending them to Mr. A. T. Cleghorn.

THE MANAGEMENT OF CLERKS.

The Boot and Shoe Recorder is now printing a series of articles upon the above subject. Mr. N. C. Fowler, Jr., expresses his views in about three lines. He says: "Treat your clerk as you would have your clerk treat you if you were his clerk. Don't let your clerk boss you. Don't keep a clerk who needs bossing." Another contributor upon the same subject, Mr. I. A Lewis, writes as follows:

"Cultivate the friendship and good will of your clerks." He then gives these rules which he attempts to follow in creating an interest among his clerks in their work. These are:

First: By trying to treat them as I should like to be treated were I in their position myself.

Second: By paying them sufficient to keep them anxious to please and retain their positions, and making them feel that I am not "the boss," but simply the proprietor.

Third: By taking an interest in both their sorrows and their joys, and trying to make them feel that they are entitled to their pleasures, and they are human as well as I.

Fourth: By granting cheerfully, so far as in my power, any favors or concessions asked of me.

Fifth: By never deducting any salaries for either forced absence, sickness, or vacations of few days.

VINTAGE IN ITALY.

The Gazzetta Ufficiale gives the complete figures of the vintage in Italy, where the total production last year was 476,326,500 gallons, or about 102,000,000 gallons less than in 1894. There was an increase in two of the twelve provinces, these being Lombardy and Emilia; but the southern provinces, especially on the Mediterranean coast, suffered severely from hailstorms and disease; while in Sicily and Sardinia the phylloxera did much damage. Notwithstanding this, Sicily, with over 94,000,000 gallons, produced more wine than any other province, Piedmont coming second with about 83,000,000 gallons, followed by Emilia, the Southern Adriatic and the Southern Mediterranean regions, the production of which ranged from 58,000,000 gallons to 44,000,000 gallons.

REDUCTION IN TANGLEFOOT.

The annual revision of the price of Tanglefoot has again been made, and the manufacturers announce a reduction of 75 cents per case in "Regular," and 40 cents per case in "Little. The prices to rule for 1896 will be: "Regular" size, less than one case, 45c. per box; one to five cases, $4 per case: five cases, $3.75 per case. "Little" Tanglefoot, less than one case, 18c. per box; one case, $2.10 per case. There is probably now no small article so profitable to the retailer as Tanglefoot, and hardly one other which receives a more hearty support from the retailer.

A. T. CLEGHORN
General Commission Agent
Correspondence solicited.
LONDON, CAN.

THE NEW WOMAN
WON'T HAVE OLD TAPIOCAS
SHE . . . WANTS INSTANTANEOUS

New York Fancy Brand. Have a good light. Use
PRATTS ASTRAL
BEST BURNING OIL IN THE WORLD
LIVE DEALERS SELL IT.
NO SMOKE, NO SMELL, WHITE LIGHT,
SAMUEL ROGERS & CO. TORONTO.
Every Oil known to trade and industry—wholesale.

WITCHKLOTH
The latest and best for cleaning Gold, Silver, Brass, Nickel, Copper, Bicycles, etc. **Retails at 15c.** Send small sample order.
Sole Agency for Canada
TEMPLE BUILDING, 113a, MONTREAL

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy plug tobaccos duty paid. Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited. See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street Montreal

JAPAN TEAS "New Season's"

FROM 13½ CTS. UP.

Best value in Canada to-day. See our travellers or write for samples.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane Toronto.



One Tablet makes an excellent Cup of Cocoa.

BOISSELIER'S

A perfectly pure compressed Cocoa . . . Extract

Cocagene REGISTERED

In boxes of one dozen 20-cent tubes, each tube containing 18 tablets. . . . . .

ALL LEADING GROCERS KEEP IT.

EVERY GROCER SELLS MATCHES

We expect in a few days a carload of our "VICTORIA" brand Matches, warranted equal to any other brands. We will sell them at a price giving you a fair profit.

TRY THEM. WRITE FOR PRICES.

LAPORTE, MARTIN & CIE.

Wholesale Grocers MONTREAL

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

TAKE THEM ON

and they will make a

TRADE FOR YOU!!

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

Spring Picked ! ! !

Skilfully Blended ! !

Attractively Packed !



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

PUREST & BEST

Variety of Packages

We take a pride in the large variety of our Table Salt packages and in the neatness of their design.

Our Cotton bags are made in 5 sizes, of the best material and the printing is the neatest. We put up 3 sizes of Terra Cotta cardboard packages and a 4 lb. round cardboard package that is handsomely lithographed for shelf display. When ordering Table Salt from your wholesale house always order

Windsor Salt

The WINDSOR SALT WORKS, WINDSOR, ONT.



"WHAT delicious tea you always have, Maud! What kind of tea do you use?"

"Thank you, my dear. I use the Ceylon Tea or the India Tea, but this, I believe, is a blend of the two. I tell my grocer that I don't mind which one he sends me, so long as it is not some of those hand-rolled teas."

"What do you mean by hand-rolled teas?"

"Why, in China and Japan the native laborers roll the tea leaves by hand, and ever since a friend of mine visited those countries and told me what he saw, I have preferred to drink Ceylon and India teas, which are rolled entirely by machinery, and I am sure they have a much finer flavor."

(*The above is a copy of an advertisement being run by a number of retailers in the States who are making a specialty of their tea department.*)

DRIED FRUITS IN BRITAIN.

A COMPARISON of the duty payments of the principal kinds of dried fruits during last year with those of 1894, shows that there has been an increase in each description. So far as it goes, this is satisfactory; but, on the other hand, the improvement is not very much to boast of, and is indeed less than might have been expected, when it is taken into account that we have had a prolonged period of low prices, during which it might fairly have been expected the increase, as a whole, would have been in a heavier ratio. For the purposes of a more extended comparison, we give below the figures for 1893 also :

	1895.	1894.	1893.
Currants.....	27,440	26,035	29,760
Valencias.....	8,571	8,332	7,778
Sultanas..... ...	7,926	7,644	6,038
Muscatels.....	925	784	613
Totals.....	44,862	42,795	44,199

From these it will be seen that the duty payments of currants have not, either in 1894 or 1895, reached the unusual total of 1893. This is to be accounted by the fact that the season of the latter year saw the first of the abnormally low prices; and from the light of later events there can be no doubt that the grocers throughout the country, tempted by the previously unheard-of values, went heavily into stock at that period; and that the duty payments did not represent actual consumption so much as a heavy increase in the floating stocks throughout the country. In the case of Valencias, Sultanas and Muscatels it will be seen that the deliveries of the past year showed an improvement on 1894, and that, in its turn, this was an improvement upon 1893. These figures give some little hope to those engaged in the trade; and although it is not quite satisfactory that with all kinds at such moderate prices the increase should not have been greater, it is something to feel assured that in spite of the many articles which directly compete with dried fruit, the consumption is not suffering any actual decline.

The market has been steady for all descriptions, and a distinct improvement has taken place in the demand from the grocers. The outlook for the two kinds which are of the most importance during the spring and summer months, viz., currants and Sultanas, is very favorable; and there is every prospect of a good market for both kinds; indeed, so far as can be judged, some enhancement in values seems likely.—Produce Markets' Review, London.

SUGAR STATISTICS.

A summary of the statistical position of sugar shows stocks in the United States and Cuba together of 215,924 tons, against 229,400 tons last week, and 180,350 tons last year. Stocks in Europe of 2,171,100 tons, against 2,179,900 tons last week, and 1,690,100 tons last year. Total stocks of 2,493,874 tons, against 2,516,100 tons last week, and 1,925,475 tons last year at same uneven dates, or 2,233,874 tons at the even date last year of January 1st. This year's even date figures not yet received. The surplus of stocks is now 568,417 tons, against 580,637 tons last week, and 758,248 tons December 28th. The beet crops remain 662,520 tons deficiency by Mr. Licht, and Cuba 731,000 tons deficiency.—Willett & Gray.

THE WIDE-AWAKE TONE.

To the doubting few who have not yet subscribed for either or both of these papers, we submit the following letter :

DEAR SIRS,—When The Dry Goods Review comes due next month, if you choose, make a draft for both, namely $3, or I will remit.

I congratulate you on the wide-awake tone of The Dry Goods Review and THE CANADIAN GROCER, and read them with a great deal of pleasure and profit. We are doing business strictly for cash or produce, and, after doing business for several years on credit, find the change a splendid success, and now find it a pleasure to do business.

I remain, yours truly,

H. REHDER.

BASIS OF FOREIGN DISTRUST.

European investors are believed to be very wary and suspicious of American securities and it is generally supposed that this distrust is caused by the unsettled condition of the monetary standard in America. In speaking of this matter The London Financial News says :

"We do not well see how any boom in America can be successfully engineered so long as the unsettled state of the currency problem renders the financial position a constant source of anxiety. The Treasury has not yet solved the problem of keeping its gold, nor will it do so until the proposal to retire the greenbacks is taken firmly in hand. The fear of gold exports must of necessity keep the speculative market in a constant state of nervousness, in which any external trouble would exercise an exaggerated effect. The experience of the past three weeks has been a striking illustration of the way in which the exchange is affected by the adverse financial or political symptoms of the foreign bourses. Wall street was shaken as with a spasm, not because a European war would have been injurious to the United States in a commercial sense—on the contrary, it would have benefited them—or because a breakdown in mining speculation in England or on the Continent would have made American rails any less desirable as investments, but solely because the unsound currency aggravates every political tension abroad, and magnifies the consequences of speculative trouble, however remote. Some part of the disturbance in American securities was, no doubt, caused by their forced sale on account of crippled operators in mining and other securities, but the greater part of the mischief was due to the sensitiveness of the financial situation arising from the currency question."

SITUATION VACANT.

WANTED AN EXPERIENCED GROCERY salesman of good address. Apply to Strome & Whyte Bros. Co., Ltd., Brandon, Man., giving references and stating salary expected. (4)

BUSINESS CHANCES

FOR SALE—GROCERY WITH LEASE OF PREmises, live business, long established, best stand in town, good family trade in fine staple and fancy groceries, stock full and in first-class condition, good reasons given for selling. Personal inspection invited, or references given Montreal or Toronto D. E. Scott, Port Hope, Ont. (5)

AGENTS WANTED.

FARROW'S MUSTARD, MUSHROOM KETCHUP and Sauces. Wanted in the States, purchasing agents for these goods, which are of the highest quality. Mustard packed in every description of package, including fancy tins, all sizes from ¼-lb.; also with customers' names on labels or with firm's labels. Firms of undoubted respectability who would take up the agency of these goods would be liberally treated. Goods f.o.b. London. For samples and particulars apply to FARROW & Co., Boston, England. (6)

WANTED.

JOB LINES OF SOAPS, BLACKINGS, BATH Brick, Watches, Grocers' Sundries, Crockery, Glassware, Baskets, and Hardware for spot cash. RUSSELL'S IN THE MARKET (St. Lawrence) Toronto. (4)

WANT ADVERTISEMENTS

Are inserted in this paper at the rate of two cents per word each insertion, **payable strictly in advance.** Advertisers may have their replies addressed in our care free of charge, but must send stamps for re-addressed letters.

The Canadian Grocer, Toronto

INSTANTANEOUS

TAPIOCA

PLEASES! SELLS!

PILKINGTON'S POWDERED PERFUMED LYE

"BELL BRAND" in 1-lb. tins.

Dillon & Co.'s Baking Soda

"BELL BRAND" in 1-lb. packages.

Ask your wholesale grocer for them.

BEATTY, BLACKSTOCK, NESBITT, CHADWICK & RIDDELL

BARRISTERS, SOLICITORS, NOTARIES, ETC.

Offices—Bank of Toronto, cor. of Wellington and Church Streets,

TORONTO, - ONTARIO.

Solicitors for Bank of Toronto, Board of Trade, Toronto R. G. Dun & Co., (Mercantile Agency,) etc.

CHARLES H. RICHES

Solicitor of **PATENTS**

Canada Life Bldg, King St. W., Toronto

Patents and trade marks procured in Canada and foreign countries. Handbook relating to patents free on application.

THE USEFUL BANANA.

IN the West Indies, explains an exchange, the dried leaves and prepared portions of the banana stem are used as packing materials. Fresh leaves are used to shade young coffee or cacao seedlings in nursery beds, and to cover cacao beans during fermentation. The young unopened leaves are so smooth and soft that they are used as "dressing" for blisters. In India the dried stalk of the plantain leaf is used as a rough kind of twine, and the larger parts are made into small boxes for holding snuff, drugs, etc.

In the Malay Peninsula the ash of the leaf and leaf stalk is used instead of soap or fuller's earth in washing clothes, and a solution of the ash is often used as salt in cooking. In the Dutch Indies the skin of the plantain is used for blackening shoes. The juice which flows from all cut parts of the banana is rich in tannin, and of so blackening a nature that it may be used as an indelible marking ink. In Java the leaves of the "wax banana" are covered on the underside with a white powder, which yields a valuable wax, clear, hard and whitish, forming an important article of trade. The ashes of the leaves, stem and fruit rind are employed in Bengal in many dyeing processes. In Siam a cigarette wrapper is made from the leaves.

Fibre is got from the stems, and is the "Manila hemp" of commerce, which holds the chief place for making white ropes and cordage. Old ropes made of it form an excellent paper-making material, much used in the United States for stout packing papers. The Manila hemp industry is a large one. About 50,000 tons of fibre, valued at £3,000,000, are annually exported from the Philippine Islands. The Manila hemp plant is grown exclusively in the southeastern part of the Philippines, and all attempts to grow it elsewhere have failed. Many articles are made from Manila hemp—mats, cords, hats, plaited work, lace handkerchiefs of the finest texture, and various qualities of paper. At Wohlau, in Switzerland, an industry has been started for making lace and materials for ladies' hats from it. By a simple process it is made into straw exactly resembling the finest wheat straw for plaiting.

Forest Council for 1896 will consist of two grain dealers, two undertakers, one banker, one cattle dealer, one contractor, one saw mill owner, one pump maker, one agent and one merchant.

NORTHERN
ASSURANCE COMPANY
Established 1836. OF LONDON.

Capital and Funds, $36,465,000.
Revenue, $5,545,000.
Dominion Deposit, $200,000.

Canadian Branch Office, 1724 Notre Dame St., Montreal.

ROBERT W. TYRE - Manager.
G. E. MOBERLEY, Inspector.

Central Business College
TORONTO AND STRATFORD.
Two great business schools under one management. Students admitted at any time. Free circulars.
SHAW & ELLIOTT, Principals.

The Peoples Building and Loan Association of LONDON, ONT.
Incorporated

Authorized Capital, -	$5,000,000
Subscribed Capital, - -	1,500,000
Accumulated Capital -	135,000

PERMANENT STOCK.

The first issue of **$100,000,00** of this class of stock has been authorized, and applications for allotment of shares will be received until the 31st of March, 1896. Cost of each share, $100.00. Shares issued at par. Dividends will be paid semi-annually.

As this issue is limited, intending investors should apply immediately, stating the amount required. The next issue will undoubtedly sell at a premium as was the case with our prepaid stock, which sold at a premium of $10 per share of $65 before being retired.

For further particulars and forms of application address:

The Peoples Building and Loan Association
Molsons Bank Buildings, LONDON, ONT.

RICE FROM
The Mount Royal Milling & Mfg. Co. . . .
Is sure to be fresh milled, more palatable, and in neater packages than the imported article.
D. W. Ross Co., Montreal, Agents

Delicious Coffee
IT SETS THE PEOPLE TALKING



NOVA SCOTIA FIBRED CODFISH

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade YARMOUTH, NOVA SCOTIA

McLAREN'S
is Honest Goods and just the Thing on Which to make or Extend a Business.
COOK'S FRIEND BAKING POWDER.
The Best Grocers Make a point of Keeping it always in Stock.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

W. J. MACKLEM, tea and spice merchant, Yonge street, Toronto, has assigned to H. J. Keighley, of the Royal Dandelion Coffee Co. Liabilities, $1,500.

E. Groves, a merchant of Maryboro', has assigned.

D. Clement, general merchant, Alfred, Ont., has assigned.

J. Armstrong & Co., grocers, Peterboro', have assigned to R. R. Hall.

R. M. Coombs & Co., general merchants, Elkhorn, Man., have assigned.

The liabilities of L. McKelvey, general merchant, Minden, Ont., are $4,000.

Simon Charron, grocer, St. Cunegonde, Que., meets his creditors on Saturday.

Daniel McBride, Hamilton, dealer in fuel and coal oil, has assigned to C. S. Scott.

D. Charron, grocer, Hull, Que., is offering to compromise at 10c. on the dollar, cash.

Gannon Bros., general merchants, North Sydney, N S., have assigned to John Carey.

Thomas Deery, poultry, Montreal, is offering to compromise at 25c. on the dollar, cash.

David Ballentyne, general merchant, Bristol, Que., has compromised at 40c. on the dollar.

C. A. Lavigne, grocer, Montreal, is offering to compromise at 30c. on the dollar, cash.

P. Dignard & Co., manufacturers aerated water, Quebec, are offering to compromise at 25c. on the dollar, cash.

The creditors of J. J. McCrae, general store, Sarnia, will meet on the 25th in the office of Richard Tew, Toronto.

R. L. Rolls, general merchant, Centreton, who assigned to R. Tew recently, is offering to compromise with his creditors at 50 cents on the dollar.

John Pratt, general merchant, Bloomfield, P.E.I., and Louis Bennie, in the same line at Elmsdale, P.E.I., have both assigned to John A. Matheson.

Danford Roche & Co., general merchants, Newmarket and Woodstock, are offering their creditors 30c. on the dollar. The statement presented showed ordinary claims against the firm of $34,195.16, and preferred claims of $1,245.50. The assets, consisting almost entirely of stocks in the Woodstock and Newmarket houses, are valued at $23,003.69. Ten years ago Danford Roche & Co. were doing business in Newmarket, and leaving that place started in Toronto, with an estimated capital of $20,000. In two years they incurred liabilities of $100,000, and compromising at 60 per cent. on the dollar, removed to Barrie. From Barrie the firm transferred its business to Collingwood, but making another change, returned to Newmarket, where it assigned in February, 1890. Then Mrs. Roche, the mother of Danford Roche, purchased the stock, and continued the business till the present assignment.

CHANGES.

Pierre Blondeau, grocer, Quebec, is giving up business.

Mills Bros., general merchants, Eganville, have been succeeded by Alex. Mills.

Miller & Co., groceries and crockery, Pembroke, have discontinued business.

J. E. De Wolf & Co., groceries and flour, Kentville, have been succeeded by R. H. Lamont.

Wm. Birch is starting in the grocery business in Delta. S. Gilbert, in the same line of business in the same place, has sold out.

S. V. Bray, lumber and general store, Wellesley, has removed to Toronto. Lumber and furniture business continued by Magee Bros. & Co.

SALES MADE AND PENDING.

The assets of O. Melancon, grocer, Montreat, are to be sold.

Auguste Germain, grocer, Montreal, has sold out to P. Desormiers.

Joseph Dupont, grocer, Montreal, has been sold out by the bailiff.

Howell & Beckwith, grocers, Victoria, stock is advertised for sale.

The general stock of L. Weinstein & Co., St. Jovite, Que., has been sold.

Mary A. Wildgen, fruits, etc., Chatham, has sold out to John McDonald.

B. Grennan, general merchant, Orillia, is advertising his business for sale.

The stock of F. H. Martellock, grocer and baker, Ottawa, is to be sold by auction.

The plant of the Ridgetown Canning and Preserving Co., Ltd., is advertised for sale.

The stock of E. E. Laurent, "Boston Store," has been sold at 49¼c. on the dollar.

The stock of the estate of P. J. Haffey, the insolvent Toronto grocer, is to be sold by tender.

The stock of P. Pilon, grocer, St. Cunegonde, Que., has been sold at 42c. on the dollar.

The assets of Mott & Robeson, general merchants, Athens, are advertised for sale by tender.

The general stock of A. Donville, St. Jean de Chaillons, Que., has been sold at 65c. on the dollar.

The general stock of J. Rougie, St. Louis de Gonzague, Que., has been sold at 55c. on the dollar.

The stock of the estate of John Saunders, grocer, Harriston, is to be sold by auction on the 28th inst.

The assets of Remi Racicot, general merchant, Windsor Mills, Que., are to be sold at auction on Saturday.

The assets of Langelier & Decelles, liquors, St. John's, Que., are to be sold at auction on 29th inst.

The stock of the estate of Samuel Foster, general merchant, Chatsworth, is to be sold by auction on the 30th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Darche & Co., general merchants, Sherbrooke, Que., have dissolved.

Barclay Bros., general merchants, Wawanesa, have dissolved. F. D. Barclay continues.

Dansereau & Frappier, grocers, Montreal, have dissolved, and Dansereau & Co. of the same place are beginning business as grocers.

DEATHS.

George Duncan, dealer in honey, Embro, is dead.

F. X. Devillers, general merchant, Montreal, is dead.

Wm. Mara, wines and liquors, Toronto, is dead. His death was sudden.

Jas. Davis, boot and shoe merchant, Kingston, a resident of that city for nearly fifty years, is dead, aged 79 years.

FIRES.

Thomas Hargreave, general merchant, Newmarket, has been burned out.

The stock of John Mansfield, grocer, Montreal, has been damaged by fire.

Dodge & Dennison, and S. S. Strong, both grocers, of Kentville, N.S., have been burned out; insurance $500 and $1,200 respectively.

TEA RECEIPTS AND CONSUMPTION.

According to the British Board of Trade returns the total deliveries of tea for 1895 were 252,000,000 lbs., an increase of 6,000,000 lbs. upon 1894. The home consumption was 7,500,000 lbs. more than previous year, viz., 220,000,000, against 214,500,000 lbs., and was nearly 14,000,000 lbs. heavier than in 1893. The export trade continues to diminish at the rate of about 2,000,000 lbs. per annum. The home consumption last year was in the following proportions: Indian, 52½ per cent.; Ceylon, 33½; China and Java, 14.

"SILICO"

THE UP-TO-DATE

CLEANING SOAP.

Cleans quickly and . . .

DOES NOT SCRATCH

Try a Three-Dozen Case for $2.25.

For Sale by Grocers and Druggists.

BLAIKLOCK BROTHERS

Customs Brokers
Forwarders
Warehousemen

41 Common St. - Montreal

Correspondence Solicited.

A NEW DEPARTURE of much importance to the .... GROCERY TRADE



The LAING PACKING AND PROVISION CO. Ltd.

. . OF MONTREAL . .

Have added a **Canned Meat Department** to their General Packing Business, and will in future have a full line of Canned Meat Goods, Soups and Sundries of the very finest quality, every can being guaranteed. These **Anchor Brand** Goods are put up in all the convenient sizes and newest shapes, **with patent key-openers,** and are not surpassed by any other goods on the market.

WRITE FOR PRICE LIST

CAUSES OF FAILURE

In the Hardware Trade and How Avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely. We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit. Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays to any address on receipt of **25 cents**

HARDWARE AND METAL, Toronto

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

It's Natural

to suppose, when we are making satisfactory shipments to our present customers, that we can do the same for you; isn't it? It's also natural that we should wish to increase our business, and would like to have your trade. We sell Salt in car lots. When you want anything in salt write US.

The Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto Agents for the Windsor Salt Works.

THE ....

Sydenham Glass Co. of Wallaceburg

Limited

WALLACEBURG, ONT.



Manufacturers of

Prescription Ware
Flasks and Liquor Bottles
Celebrated Beaver
Fruit Jars, Jelly Jars

PRIVATE MOULDS A SPECIALTY

OILS
OVALS
SALADS
SAUCE

BOTTLES

PICKLES
PANELS
BEER and
MINERAL

We make bottles of extra weight to order. We invite inquiry relative to lettered ware and bottles from private moulds. Prompt attention to orders and inquiries.
Mention this journal.

Toronto Representative: G. A. McCANN, 208 Dundas St.

Tees & Persse, Winnipeg, Agents for Manitoba and Northwest Territories.

Martin & Robertson, Vancouver and Victoria, Agents for British Columbia.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.





THE OLD RELIABLE

Keen's D.S.F. Mustard

IN SQUARE TINS

When you Buy KEEN'S . . . . .
You Buy the Best Mustard Made

CURRENT MARKET QUOTATIONS

TORONTO, Jan. 23, 1896.

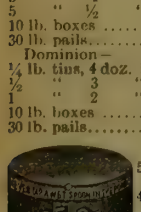
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	20
Dominion—	
¼ lb. tins, 4 doz. in case.....per doz.	1 00
½ " 3 " ..... "	1 75
1 " 2 " ..... "	3 00
10 lb. boxes .....per lb.	20
30 lb. pails..... "	20



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
¼ lb. tins, 4 oz. cases.....	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

LUMSDEN BROS.

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'k'g Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins.....	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles.....	1 60
3. "	1 90
4. "	2 60

Polishing Paste. (3 doz. in box)	per gross.
No. 1. In bottles	$3 75
" 2. "	5 65
" 3. "	7 85
Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
Ivorine.	per doz.
Small. In patent stoppered bottles, sponge attached	$0 80
No. 1. "	1 35
" 2. " .....per gross.	25 00
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10.....	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross.
CROWN PARISIAN DRESSING.....	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	
	per gross.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 20

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots....	0 16

CORN BROOMS

CHAS. BOECKH & SONS.	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	[illegible]
"Standard," select, 8, 4 strings..	2 90
"Standard," select 7, 4 strings..	2 75
" " 6, 3 strings..	2 60
" " 5, 3 strings..	2 40

CANNED GOODS.

	per doz.	
Apples, 3's	$0 85	$0 95
" gallons	2 00	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 95
Corn, 2's	0 75	0 95
Cherries, red pitted, 2's.....	2 00	2 25
Peas, 2's	0 90	0 95
" Sifted select	1 05	1 10
" Extra sifted	....	1 50
Pears, Bartlett, 2's.....	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 65	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard.....	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 85	0 90
" gallons.....	2 10	[illegible]
Raspberries, 2's	1 40	2 00
Strawberries, choice, 2's	1 90	2 40
Succotash, 2's	....	1 15
Tomatoes, 3's.....	0 80	0 95
Lobster, talls.....	1 75	2 25
" flats.....	2 30	2 60
Mackerel.....	1 10	1 20
Salmon, Sockeye, talls.....	1 35	1 40
" " flats.....	1 55	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" " " " ¼s	0 10½	0 11
" " " " ⅛s	0 18½	0 19
Sardines, other brands 9¾ 11	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36

Canada
Prepared
Corn.
Silver Gloss.
Satin Starch.
Rice Starch.

When you buy

STARCH

See that you get the right thing. You can't go wrong if you have any of our lines.

EDWARDSBURG STARCH CO. Cardinal, Ont

Sardines, Amer., ¼s	"	....	0 04½ 0 09
" " ½s	"	....	0 09 0 11
" Mustard, ¾ size, cases			
50 tins, per 100		...	10 00 11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb		.....	1 10 1 15
Kippered Herring, 1-lb		.....	1 65 1 90
Herrings in Tomato Sauce		....	1 70 1 90
Herrings in Shrimp Sauce		....	2 00 ....
Herrings in Anchovy Sauce		..	2 00 ...
Herrings a la Sardine		.....	2 40 ....
Preserved Bloaters		.....	1 85 1 90
Real Findon Haddock		.....	1 85 1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans		..	$1 40	$1 50
" " " 2	"	..	2 40	2 55
" " " 4	"	..	....	....
" " " 6	"	..	7 75	8 25
" " " 14	"	..	16 00	18 00
Minced Callops 2	"	..	....	2 60
" " 2	"	..	2 60	2 65
Lunch Tongue 1	"	..	3 40	3 50
" 2	"	..	....	6 00
English Brawn 2		..	2 75	2 80
Camb Sausage 1	"	..	....	2 50
" 2	"	..	....	4 00
Soups, assorted 1	"	..	....	1 50
" 2	"	..	....	2 25
Soups and Boull. 2	"	..	....	1 80
" 6		..	....	4 50



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz
2 doz.... 1 4





Codfish. per doz.
Beardsley's Shredded, 2 doz. pkgs.... 0 90

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0 75
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti-Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	3 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S. per doz.

Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb.
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz.
Royal Cocoa Essence, packages	1 40

EPPS. per lb.

Cocoa—	
Case of 112 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, " "	....
" 1 lbs. " "	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb. 0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each	0 50
Caraccas Sweet, in boxes, 6 lbs. each	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each	0 25
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs. 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, 12 lbs. each, ½ lb., tins.	0 49

COFFEE.

Green.

	per lb.
Mocha	0 28 0 30
Old Government Java	0 30 0 33
Rio	0 20 0 21½
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 21 0 22
Maracaibo	0 21 0 23

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	.... 0 34
Our Own "	.... 0 32
Jersey "	.... 0 30
Laguaya "	.... 0 28
Mocha and Java	.... 0 35
Old Government Java	0 30 0 32 0 36
Arabian Mocha	.... 0 35
Maracaibo	0 28 0 30
Santos	0 25 0 27

DRUGS AND CHEMICALS.

Alum	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03½
Borax	0 10 0 12
Camphor	0 80 0 85
Carbolic Acid	0 25 0 50
Castor Oil, 1 oz. bottle, p. gross	.... 4 20
" 2 " " "	.... 6 00
" 3 " " "	.... 8 40
" 4 " " "	.... 10 00
" ½ pint " "	.... 12 00
Olive Oil, ½ pts., 2 doz. to case, per case	.... 1 25
" pints, 2 doz. to case, per case	.... 2 50
Epsom Salts	0 02 0 02½
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 17 0 18
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 26 0 30
Saltpetre	0 08½ 0 09
Soda, Bicarb, per keg	2 75 2 90
Sal Soda	1 00 1 25
Madder	0 12½ ....

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz	$0 75
" " " 1, 1½ oz	1 25
" " " 2, 2 oz	1 75
" " " 3, 3 oz	2 00

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR. SUPPLIED UNDER SPECIAL ROYAL WARRANT TO THE QUEEN OF ENGLAND.



Over 1,000,000 Packages sold weekly

LIPTON'S
Delicious Teas

possess that most delicate flavor and exquisite aroma peculiar to the choicest growths of Ceylon and India. . . .

They are put up in one-pound and half-pound air-tight packages, and retailed at 30, 40, and 50c. per pound. Reasons why you should sell Lipton's Teas: Because everybody likes them. They have the largest sale in the world. They will increase your trade. You can buy from the following wholesale agents:

Caverhill, Hughes Co., Montreal
H. H. Brennan & Co., - Ottawa
W. G. Craig & Co., - Kingston
Balfour & Co., - - Hamilton
A. M. Smith & Co., - - London
T. Kenny & Co., - - - Sarnia

LIPTON TEA PLANTER **CEYLON**

Chief Offices: City Road, London, England.
United States Offices: 80 Front St., New York.

Batty's

NABOB PICKLES and.... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . **EIGHT PRIZE MEDALS**

Canadian Agents

J. A. GORDON & CO.

. . . Montreal



Champion Fire and Burglar-Proof Safes . .

Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.

S. S. KIMBALL
577 Craig St., **Montreal, P.Q.**

The Secret of the Canary Breeders of the Hartz Mountains



BIRD MANNA is a great seller. Price $1.80 per frame of 18 cakes. Order at once from your wholesale house. Bird Book Free.

T. J. COOKE & CO. - Montreal
Agents for Canada.

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. **OFFICE, Vancouver, B.C.**



A Crystal Pitcher

. . . *Free*

with

TUTTI FRUTTI

Get one from your wholesaler. Send postal card for beautiful signs to decorate your window.

ADAMS & SONS CO.

11 & 13 Jarvis Street, Toronto

FANCY BUTTER

Something new in Crackers. Cheap and rapid seller. Don't forget that we make the nicest Marshmallow Wafer in Canada. Will not get hard.

TRY THEM.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. **7 FRONT STREET EAST, TORONTO.** **Charles J. Peter.**

Crown Brand (Greig & Co.)—



1 oz. London	gross	6 00
2 " Anchor	"	12 00
1 " Flat Crown	"	10 80
2 " " "	"	18 00
2 " Square	"	21 00
2½" Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
8 " "	"	7 00
Parisian Essence	gross	21 00
Ketchup, Fluted Bottles	gross	12 00
" Screw Top	"	21 00
" S. & L. "High Grade" per doz		3 50
Pepper Sauce, per gross		15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 [illegible]

FRUITS.

FOREIGN.

	per lb.	per lb.
Currants—Provincials, bbls	0 04	0 04½
" " ½ bbls	0 04½	0 04⅝
" Filiatras, bbls	0 04¼	0 04½
" " ½ bbls	0 04¼	0 04¾
" Patras, bbls	0 04½	0 05
" " ½ bbls	0 04¾	0 05½
" " cases	....	0 05½
" Vostizzas, cases	0 05½	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05½
Figs—Eleme, 14 oz	0 09	0 10½
" " 10 lb	0 09½	0 12½
" " 18 lb	0 13	0 15
" " 28 lb	0 16	0 18
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 05½	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 04½	0 04¾
" Fine, off stalk	0 05	0 05½
" Selected	0 06	0 06¾
" Layers	....	0 06½
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05½	0 06¾
" Malaga—		per box.
" London Layers	2 00	2 20
Black Baskets	2 75	3 20
Blue Baskets	3 25	3 50
" Dehesa Clusters	4 25	4 50
Lemons—Messina, boxes	3 50	4 00
Malagas, half chest	5 00	6 00
" boxes	2 50	3 00
Oranges—Jamaica, fncy in bxs	5 00	5 50
" Jamaica, choice, boxes	4 75	5 00
" Cal. Navels, in boxes	4 25	5 00
" Mexican, in boxes	5 50	6 00
" Jamaica, in bbls	9 00	9 50

DOMESTIC.

Apples, dried, per lb	0 04	0 05
" evaporated	0 07	0 07½

FOOD.

	per brl.
Split Peas	$3 50
Pot Barley	3 75
Pearl Barley, XXX	6 50

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—

50 to 60 dy basis	....	2 50
40 dy	....	2 55
0 dy	....	2 60
20 16 and 12 dy	....	2 65
10 dy	....	2 70
8 and 9 dy	....	2 75
6 and 7 dy	....	2 90
5 dy	....	3 10
4 dy A P	....	3 10
3 dy A P	....	3 50
4 dy C P	....	3 90
3 dy C P	....	4 10

HORSE NAILS—
Canadian, dis. 55 per cent.

HORSE SHOES—
From Toronto, per keg 3 60

SCREWS—Wood—
Flat-head iron, 80 p. c. dis.
Round-head iron, 75 p. c. dis.
Flat-head brass, 77½ p. c. dis.
Round-head brass, 72½ p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)		1 15
2nd " (20 to 40 inches)		1 30
3rd " (50 to 60 inches)		2 90
4th " (51 to 60 inches)		3 20
5th " (61 to 70 inches)		3 50

ROPE—

Manilla	0 09¼	0 09½
Sisal	0 07	0 07½

AXES—
Per box 6 00 12 00

SHOT—
Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap	0 04¾	0 05
Screw, hook and strap	0 03¾	0 04

WHITE LEAD—Pure Association guarantee, ground in oil.

	per lb.
25 lb. irons	0 04¾
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04

TURPENTINE—
Selected packages, per gal. 0 39 0 41

LINSEED OIL—

Raw, per gal	....	0 58
Boiled, "	....	0 61

GLUE—
Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams " " 1 55	1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

KNOX'S GELATINE.

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" ¼ lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross	9 00
Small Med. "	7 80
Medium "	10 80
Large "	12 00
Spoon "	18 00
Mug "	16 20
Tumbler "	12 00
Cream Jug "	21 00

RICE, ETC.

	per lb.	per lb.
Rice—		
Standard "B"	0 03½	0 03¾
Patna	.....	0 04¾
Japan	.....	0 05
Imperial Seeta	.....	0 05½
Extra Burmah	0 03⅝	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½
Goathead (finest imported)	.....	0 06½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04¼
Silver Gloss, 6-lb. draw-lid boxes and fancy packages	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 07¼
Canada Pure Corn	0 06¾
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs.	0 04¾
Kegs, 100 lbs.	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06¾
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 07¼

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers	0 08¼
	(12-lb. boxes each crate.	0 08¾
PURE—12-lb. boxes		0 07¼
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07¾

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06¼
STARCH IN BARRELS	Silver Gloss	0 07¾
	Pure	0 06¾

BROWN & POLSON'S CORNFLOUR.

1-lb packages	0 07
40-lb boxes	2 80

SUGAR.

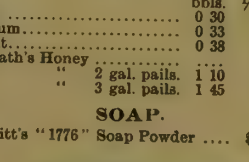
	c.	per lb.
Granulated	0 04⅝	0 04¾
Paris Lump, bbls. and 100-lb. boxes	.....	0 04⅝
" in 50 lb. boxes	.....	0 05¼
Extra Ground, bbls. Icing	0 05½	0 05¾
Powdered, bbls	0 05⅝	0 05½
Extra bright refined	4 00	0 01¼
Bright Yellow	3 85	3 95
Dark Yellow	3 70	3 80

SYRUPS AND MOLASSES.

SYRUPS.	per gallon. bbls.	½ bbls.
Dark	0 30	0 33
Medium	0 33	0 38
Bright	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails	1 10	1 15
" 3 gal. pails	1 45	1 50

SOAP.

Babbitt's "1776" Soap Powder $3 50



1 Box Lot	5 00
5 Box Lot	4 90

Freight prepaid on 5 box lots.

P. M. LAWRASON'S SOAPS.

	per box
Wonderful, 100 bars	$4 00
Supreme, 100 bars	3 60
Our Own Electric, 100 bars	2 00
Sunflower, 100 bars	2 00

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
3 lbs. and 2 6-16 lbs., 60 bars in box	$3 30
13¼ oz. and 1 lb., 60 bars in box	3 30
12 oz. cakes, 100 cakes in box	4 00



YOU CAN PLEASE YOUR CUSTOMERS BY SELLING BRANTFORD STARCH

10 oz. cakes, 100 cakes in box 3 60
Twin cake, 11 ¼ oz., 100 cakes in box 3 85

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	$3 00
Silver Star, 100 bars, 12 oz., per box	4 00
Royal City, 3-lb. bar, per lb	0 05
Peerless, 2½-lb. bar	0 04¾
Genuine Electric, 72 bars, per box	2 50

TEAS.

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14
PING SUEYS.		
Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19
JAPAN.		
Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

"SALADA" CEYLON.

	per lb.
Green label, retailed at 30c	0 22
Blue " " 40c	0 30
Red " " 50c	0 36
Gold " " 60c	0 44

Terms, 30 days net.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48
Bright Smoking Plug Myrtle, T. & B., 3's	0 60
Lily, 7's	0 47
Diamond Solace, 12's	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
¼-lb. plug, 6-lb. boxes	0 70
oz. plug, 5-lb. boxes	0 70

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—

Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5 lb. box	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—

	per 1,000
Sonadora Havana	10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 50
Marquise cigarettes, Canadian	7 00
Imperial "	3 50

Plug tobaccos (sweet chewing)—

Navy, in caddies	0 35
Navy, plug mark	0 33 0 35
Honey, boxes and caddies	0 43
Spun roll chewing, boxes	0 55

Plug smoking (with or without tags)—

	per lb.
Black Crown smoking, in caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 0 20

Cigars—

La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

Cigars.

S. DAVIS SONS, MONTREAL.

Sizes.	Per M.
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
" " Bouquet	50 00
" " Perfectos	85 00
" " Longfellow	55 00
" " Reina Victoria	90 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	30 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	25 00

Cigarettes—All Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

Cigarettes—	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

Cut Tobaccos—	per lb.
Puritan, 10ths, 5-lb. boxes	0 70
Old Chum, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes	0 73

Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes	0 83
Puritan, 1-10 5-lb. boxes	0 83
Athlete, per lb	1 15

Plug Tobaccos—

Old Chum, plug, 4s, Solace,	12 lbs.	0 68
" " " 8s, "	16	0 68
" " " 8s, R. & R.	13½	0 68
" " chew 7s, R. & R.	14½	0 68
" " " 7s, Solace,	14½	0 58
" " " 8s, R. & R.	16	0 58
" " " 8s, Solace,	15	0 58
O. V. " plug 8s, Twist,	16	0 58
O. V. " " 3s, Solace,	17½	0 68
O. V. " " 1s. "	17	0 55½
Derby " 12s, "	17½	0 51
Derby " 7s, "	17	0 51
Athlete " 5s, Twist	9	0 74

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 60
" 3 " " " "	1 65
" 2 " " " 2	1 40
" 3 " " " 2	1
" " " painted " 2	1
Tubs, No. 0	9
" 1	7 50
" 2	6 50
" 3	5 50
Washboards, Globe	1 90 2 00
" Water Witch	1 40
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30
Butter Tubs	1 60 1 70
Mops and Handles, combined	1 25
Butter Bowls, crates assort'd	3 60

THE E. B. EDDY CO.

Washboards, Planet	1 60
" Waverly	1 50
" XX	1 40
" X	1 25
" Electric Duplex	1 80
" Special Globe	1 50

Matches—	Per Case. 5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Tiger	2 60	2 80
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Favorite	2 25	2 35
Flamers	2 20	2 40

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

25 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S Six GOLD Medals English Malt VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL



Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS



B.F.P. Cough Drops

SOOTHING AND HEALING

Convenient in size and shape and pleasant to the taste.
Put up in 5-lb. Glass Front Canisters.

Toronto Biscuit & Confectionery Co.

The "GENUINE"



Is a Chimney full of quality
See our Registered Trade Mark on each one.

Heat will not break it

Full Lead Flint-Wrapped and Labelled

Do not buy any so-called Flint Chimney, but insist on having the GENUINE

GOWANS, KENT & CO., Toronto

CHARLES F. CLARK, President. EDW. F. RANDOLPH Treasurer.
ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY
THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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The Original and only Genuine Preparation for Cleaning Cutlery.

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Always Trustworthy.
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THE CANADIAN GROCER

VOL. X TORONTO AND MONTREAL, JANUARY 31, 1896. No. 5

COLMAN'S MUSTARD

BEST ON EARTH

To Grocers

The season is on for **Marshall's** popular Scotch Pickled Herrings. All **principal** wholesalers carry stock. The margin of **profit** to the dealer is good. He should not be without this **leading** brand.

"CROWN"

BRAND

Marshall's Scotch Herrings

FROM THE FAMED ABERDEEN FISHERIES

In Kegs
Firkins
Half Barrels
Barrels
} FULLS and MEDIUMS

N. B.—Marshall & Co., Aberdeen, **own** their fishing fleet; pack **only** the **Finest Selected Herrings**. Every package guaranteed. Their Kippered, Fresh Herrings, Herrings in Tomato Sauce, etc., are very superior.

SOLE AGENTS:

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139 MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by special appointment to Her Majesty

THE QUEEN

Empress of India.

Purveyors by special appointment to H.R.H. the

PRINCE OF WALES

K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 Leadenhall Street
LONDON, ENG.

First Quality

Potted Meats and Fish Delicacies



Fresh Herrings
Kippered Herrings
Bloaters and Bloater Paste
Scotch Findon Haddocks
Herrings in Shrimp Sauce
Herrings a la Sardine







All Herrings prepared by us are preserved at Fraserburgh, Scotland, which is the largest fishing station in the world, and the quality of the Fraserburgh Herrings is superior to all others.



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SEETON & MITCHELL, Halifax, N.S.
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Standard Goods THE Best to Handle

Pure Concentrated Cocoa.

Pure Chocolate.

Vanilla and de Sante Chocolate.

Caracas Chocolate.



Homeopathic Cocoa.

Diamond Chocolate.

Monogram Chocolate.

Gold Medal Sweet Chocolate.

MONTREAL and TORONTO

A. P. TIPPET & CO.

ST. JOHN, N.B.

F. H. TIPPET & CO.

The Value of Strength . . .

In Wrapping Paper is known and appreciated by every wholesale and retail grocer.

We have special brands for this use—

MANILLLA,
BROWN WRAPPING
ETC., ETC.

noted for long and strong fibre—and made to stand more than ordinary wear and tear.

ITS SUPERIORITY WILL QUICKLY ASSERT ITSELF.
WRITE FOR SAMPLES AND PRICES.

THE E. B. Eddy Co. LTD.

HULL, CANADA

319 St. James Street, MONTREAL **38 Front Street West, TORONTO**

Agents: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria.



Find their equal if you can . .



Approved by the highest medical authorities as a Perfect Cheese, being easily digested. It is a soft, rich cheese, unexcelled for lunch or dinner in Private Houses, Clubs, Restaurants and Hotels. Put up in White Opal Pots. It is especially adapted for travelling or excursion parties. For sale by all leading Wholesale and Retail Grocers.

A. F. MacLaren & Co., Toronto

TETLEY'S Indian and Ceylon . . TEAS

"ELEPHANT BRAND"

LEAD PACKETS OF POUNDS AND HALF POUNDS

New Importation

TETLEY'S MIXED TEA

(Black and Green)

London	- -	5, 6 and 7 Fenchurch Street
Montreal	- -	14 Lemoine Street
Toronto	- -	128 Richmond Street West
Manitoba, Northwest Territories and British Columbia		Hudson Bay Co.

Chyloongs . . '95 Crop . .

Preserved Ginger

Just received a consignment direct from Hong Kong, Ex "Empress of India" and C. P. R. Cases—Whole Pots, Half Pots, Quarter Pots. Also Dry Stem Ginger in ½ and 1-lb. Tins. Send for quotations.

ROSE & LAFLAMME —Montreal

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar

with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

Do You Sell Crockery?

Then we want your business. We manufacture all kinds of Yellow, and Bristol Glazed goods, also Rockingham Ware, which we guarantee fully equal to any on the market, either of home or foreign production. Catalogues, prices or travelers' attendance, if you drop us a card.

Brantford Stoneware Mfg. Co. Ltd. - Brantford.

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery."—Lancet.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto.

ROSE & LAFLAMME, Montreal.

WORKS : LONDON, W.C.

Open Pan Salt

What is it? It is salt made by the OPEN PAN PROCESS. This is the method of manufacturing salt universally adopted in England, where so much good salt is made.

OPEN PAN SALT . . .

Is no experiment. It has been tried for years and never found wanting. It produces a medium grain salt that is far better for all ordinary purposes than a very fine grain.

WE HAVE IT.

The Canada Salt Association

CLINTON, ONTARIO

BROOMS . . .

BROOMS

OUR BRANDS:

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line. Give us a trial order.
Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers. **TORONTO, ONT.**

CONFIDENCE

in the merits of the goods you sell is an important element of success.

JOHNSTON'S FLUID BEEF

can always be sold with the most absolute guarantee that it is the best beef preparation. We will back you up in this statement to the fullest extent.

THE JOHNSTON FLUID BEEF CO. MONTREAL.

A GOOD THING



To suit every taste.

4 GRADES MANUFACTURED

No. 1. Pure Mocha and Java
" 2. Pure Java
" 3. Pure Jamaica
" 4. Pure West Indian Coffees with a small proportion of chicory.

BUY IN SMALL LOTS AND OFTEN

WE DON'T WANT YOU

To take for granted all we say regarding Teas; we simply ask a fair, intelligent test of the lines we bring before you from week to week. You know a good Tea when you see one, and we leave the result with you.

NOW OUR EYES are open for all the good things the market affords, and this week we wish to direct your attention to some really splendid values we have secured in



Japan Teas

To retail at 25c. You have our statement that they are above the average in point of style and liquor. We await your judgment.

Drop us a card for samples and quotations, or examine standards in the hands of our travellers.

W. H. GILLARD & CO. Wholesalers Only HAMILTON

JOHN MOUAT, Northwest Representative, WINNIPEG.



WETHEY'S

CONDENSED



Mince Meat

A most delicious preparation, which keeps well, and is easily and quickly made up into pies, patties, etc. All wholesalers have it. . . .

J. H. WETHEY, Manufacturer, ST. CATHARINES

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) TORONTO AND MONTREAL, JANUARY 31, 1896 ($2.00 per Year) No. 5

DROPS FROM THE EDITOR'S PEN.

Meanness is Old Nick in essence.

—

Quite as much needed as hands and feet is a head in business.

—

A business is no more capable of navigating itself than is an Atlantic liner.

—

Attention to business should not allow inattention to the other duties of life.

—

When thou art weighing give justice to thyself as well as to thy customer.

—

There is one thing burglars cannot steal, and that is the merchant's good name.

—

Leisure hours spent in judicious study often result in years of affluence and ease.

—

Many a man who takes off his coat to work keeps his ideas encased in a straight jacket.

—

He who keepeth his store open at night should at least see that it is not night in his store.

—

While a merchant should be gentle in his manner it is stiff he should be in his backbone.

—

"Push" and "honesty" will not ryhme, but they are the basis of the poetry of success.

—

The cash system that has not a good backbone running through it is a miserable failure.

—

Pork is higher, and yet the hogs are squealing. But, then, it is just like us human hogs—always squealing.

—

Where and how a clerk spends his evenings determines where and how he shall spend his latter years.

—

A contemporary declares that sugar made from corn cobs equals maple sugar. The producer of the former may say or think so, but what is the opinion of the consumer? I prefer maple syrup—and the syrup that cometh from the Canadian maple—on my pancakes.

—

It is not because they cannot find a market that farmers are holding their wheat; it is for better prices they wheat.

—

A dirty face is no more an indication of uncleanly habits than is a dirty window display an indication of an unclean store.

—

If the Almighty Dollar is the business man's god it has taught him one good thing, and that is to set his face against war.

—

A smile is a good thing, but its goodness depends on whether you give it from behind your counter or take it in front of the bar.

—

A young man should consider well whether he will fit the business before he jumps into it; if it is too big for him, ten to one he will drop through it.

—

A merchant may wish till the crack of doom to do a good business, but he will never secure the desideratum till his wish is backed up by works.

—

All things come to him who waits; but it is pretty hard sometimes for the merchant with inadequate capital to wait for business to develop to the paying stage.

—

Better any day is it to have a small business than a large inflated one. The one will stand a little depression, but to the other a little depression means collapse.

—

The retail grocers and meat dealers of Zanesville, O., have jointly established a union. Between the two the union ought to be able to carve its way to success.

—

The manager of the Kootenay mines reports that there are good prospects of gold from the quartz at Skeena River, Hudson's Bay.

The above, from a London, Eng., correspondent, appeared in a South African paper. Between the Skeena River and Hudson's Bay stretch the Rocky Mountains and 1,000 miles of country. But, of course, that is nothing to a newspaper man with scan knowledge of geography and wide breadth of imagination.

—

The youth starting out in life who does not first of all essay to be a Man will in the world be, like chips in broth, a nonentity. Manliness is the first essential in man.

—

Speaking the other day of Canada, Chauncey Depew said: "Political union will follow whenever we desire to extend the invitation." Now, Chauncey, talk sense.

—

Ideas have to be frequently rubbed against other ideas before they possess value, just as a knife requires to be rubbed against a grindstone before it possesses an edge.

—

The cereal crops in Australia are being ruined by drought. This continent might spare the Antipodies a few carloads of its superfluous snow for the purpose of melting down into water.

—

As white as was the snow which fell in Toronto on Friday last, the day of the big storm, no one was heard to call it beautiful. It just shows how a good name can be spoilt by being too obtrusive.

—

Wanamaker, the big departmental store man in Philadelphia, has discontinued the sale of groceries after a brief experiment. Like a good many others, he has probably learned that in practice the grocery trade is not at all the same thing it is in theory.

—

Prate as we may about the injustice meted out in this world, it is the exception and not the rule when a man does not at least ultimately receive justice in even this world. Half the time we are getting our deserts when we are ready to take oath and swear we are not.

—

Merchants should be as attentive to the wants of the "lower five" as to those of their customers numbered among the "upper ten." The hen is not one whit prouder when she is laying eggs for the millionaire than she is while doing so for the mendicant.

HOW PRUNES ARE CURED.

CONSUMERS of the useful prune, the simple fruit that takes the place of richer preserves, says a contemporary, may not know how the French growers prepare the fruit for market, and what a process of the most primitive kind it goes through before packed for exportation. As soon as the prunes are harvested they are taken to a building called the fruitery, where they remain a few days to complete maturity. The fruit is then subjected to not less than three and frequently four distinct cookings before being pronounced fit for the market. The first two preliminary cookings have for object evaporation of water contained in the fruit; the final cooking, which dries the fruit, imparts a certain brilliancy much sought by buyers. You know that rich gloss? The sun-dried prunes are most delicious to the taste, but the exigencies of the trade do not permit of such long preparation. In several districts of France the most primitive means are practised in curing the fruit. In Provence it is plunged in pots of boiling water, then placed in baskets and gently shaken until cool, when it is put upon long trays exposed to the sun's heat to complete the disiccation.

At Digne the prunes are not gathered until ripe. Women feel the fruit with their nails to avoid injury to the soft pulp. The fruit is strung on small twigs in such fashion as not to touch. These sticks of prunes are stuck into straw frames, which are suspended in the sun until the prunes easily detach from the stick. The pit is then removed and the same process of sun-drying is gone through, and, when thoroughly desiccated, packed for market. The trays used in rural districts are quaint affairs, varying in form, dimensions and construction according to locality. The peasants make them during the winter months, and they are clumsy and cumbersome, and the only excuse is the peasant cannot afford to buy and is not skillful enough to make better ones.

COFFEE STATISTICS.

The total sales of coffee of all kinds in the United States during 1895 were 272,506 tons, against 263,274 tons in 1894, and 247,717 tons in 1893. The receipts of Brazilians were 3,311,604 bags, and the distribution from the seaports 3,230,660 bags, comparing with 3,169,028 in 1894, and 3,208,042 in 1893.

"These figures," remarks N. Y. Journal of Commerce, "are significant in showing good full average consumption, but in their application to present position must be taken in conjunction with the fact that on January 1st the world's visible supply of coffee was much in excess of last year; the quantity available for this country was then and has since shown an amount very much in excess of January, 1895, and the absence of any hints of damage to the growing bean is strong evidence that previous liberal estimates of next crop are not now assailable."

WINNIPEG CITY TRAVELERS.

The City Travelers of Winnipeg met Thursday evening of last week to elect officers for the ensuing year and to arrange for their annual "At Home." Mr. D. M. Horne was appointed chairman, Mr. John Horne, secretary, and J. M. Scott, treasurer. A committee was formed to make all necessary arrangements. After other business of a routine character, a vote of thanks was moved to the retiring officers: A. Pratt, chairman; J. M. Scott, secretary, and K. J. Johnstone, treasurer. From the interest manifested the coming event is sure to be as successful as the previous one. The meeting then adjourned until next week.

UNITED STATES CORN PACK.

THE corn crop of 1895 was the largest on record. The yield per acre averaged unusually large. In Maine it was returned at forty-two bushels; in Vermont it was over forty-five; in New York, over thirty-five; In Iowa, over thirty-five; in Missouri, thirty-six; in Illinois, over thirty-seven; in Indiana, over thirty-two; while in Delaware it was only twenty-one, and in Maryland less than twenty-seven. In Maine and New York the packing season was unusually favorable, and while the acreage for canners' use was reduced in both States, the yield turned out so large, and the weather was so favorable during canning operations, that the total output was but little behind that of 1894. It is stated that in Maine not a single day was lost during the packing season on account of rain. These remarks are necessary in order to understand fully why the corn pack of 1895 was so little behind that of 1894. The total for this year is 3,121,164 cases, against 3,414,808 cases in 1894, showing a reduction of only 293,664 cases, or about 8½ per cent.

There was a general disposition on the part of the packers to reduce the output, and they worked to this end in their conventions and among themselves. There was also a general conclusion arrived at, that the use of chemicals should be avoided, and many of the packers who formerly used chloride of sodium as a bleacher abandoned the practice. Many of them, however, continue to use an artificial sweetener. We entertain very decided opinions that any chemical agent used in the packing of corn tends to discredit the article with the consumer. Thirty years ago, when Winslow's old yellow label corn was the favorite in this and other markets, there were no such troubles encountered in its distribution as are now met with by almost every distributor. We do not believe that corn-packing will become a profitable industry for the majority of packers until they make quality the first and only consideration as against quantity. The pack compares with the previous year as follows:

	Cases 2 dz. tins each. 1894.	1985.
Maine	603,116	543,233
Vermont	12,000	17,000
Maryland and Virginia	450,315	281,475
New York	961,276	850,002
Illinois	519,600	453,668
Indiana	123,950	63,610
Iowa	121,639	369,535
Ohio	344,040	274,400
Nebraska	36,800	33,800
Kansas	20,700	29,000
Missouri	15,444	22,700
Michigan	100	6,000
Pennsylvania	30,900	25,719
Delaware	7,042	.....
Other States	30,821	22,022
Total United States,	3,277,743	2,992,164

The pack of corn in 1895 compares with the output of previous years as follows:

Year—	Cases 2 dz. tins each	Year —	Cases 2 dz. tins each.
1895	3,121,164	1890	1,588,860
1894	3,414,808	1889	1,760,300
1893	4 301,451	1888	3,491,474
1892	3,351,079	1887	2,311,424
1891	2 889,153	1886	1,704,735

Total ten years.....27,934,448
Average per year..... 2,793,445
Average per year 1893-95 3,612,474

In addition to the above supply there was an enormous carry-over at all points. It is evident that our previous estimate of 3,500,000 cases as being the limit of annual requirements was too large, because if that amount were correct there would not be such heavy supplies constantly pressed upon the market with an average pack for three years of a little over 3,600,000 cases.—American Grocer.

WINNIPEG RETAILERS.

The first regular meeting in the new year of the Retailers' Association of Winnipeg was held on the evening of the 22nd inst. in Sloan's Delmonico hall. There was a large attendance of the retail merchants. The annual reports show the affairs of the association to be in a very healthy state. The result of the election was as follows.

President—Gilbert Fowler.
Vice-President—William Wellband.
Secretary—J. M. Teichman.
Treasurer—J. K. Wright.

A permanent committee to which to refer all important subjects for consideration and report was also selected, composed of the officers-elect and Messrs. William Grundy, Geo. Ryan, R. H. Nunn, T. D. Deegan and Ald. Geo. Craig.

A great deal of discussion was occasioned by a motion dealing with the business tax, and which will come up at next meeting.

After adjournment, Mr. Geo. Ryan, the retiring president, entertained the members to a supper in Delmonico dining hall, and a most enjoyable time was spent in social conviviality, speech making and singing.

The association showed its appreciation of Mr. Sloan's kindness in granting it the use of his parlors free and passed a unanimous vote of thanks, accompanied by a tangible token of their appreciation.

YOU CAN DEPEND UPON THEM

L. P. & Co. Coffees .
Diamond Crystal Salt

HILLWATTEE
TEA

L. P. & Co. Spices .
Roberts' Jellies . . . .

LUCAS, STEELE & BRISTOL, AGENTS Hamilton

If you want to be in the swim . . . .
If you want to sell the best goods in the market
If you want to make money, and we know you do,



SELL THE FOLLOWING BRANDS ONLY, WHICH WE CONTROL

Ram Lal's Pure Indian Package Tea
Rannugger Tea, Bulk Blend
Mascott Tea, Bulk Blend
Mecca Coffee
Damascus Coffee
Bensdorp's Royal Dutch Cocoa

JAMES TURNER & CO. - Hamilton

TEAS

We will offer during January exceptional values to clear out short lines. See our samples before buying.

BALFOUR & CO. Wholesale Grocers Hamilton, Ont.

CALIFORNIA FRUITS

RUBY PRUNES
FRENCH PRUNES
SILVER PRUNES
EGG PLUMS

PEACHES—Fancy, Ex. Choice, Choice, 25-lb. boxes.
APRICOTS—Fancy, Ex. Choice, Choice, 25-lb. boxes.
PEARS—In 40-lb. boxes.
PEACHES and **APRICOTS**—In 80-lb. bags.

H. P. ECKARDT & CO. Wholesale Grocers, **TORONTO**

WHY FOLKS READ BUSINESS PAPERS.

By Nath l C. Fowler, Jr., Doctor of Publicity.

Business people read business papers.

He who can't get business out of the business paper has no business to be in business and generally isn't.

The daily paper has its business department.

The religious paper recognizes business.

The business paper is all business, for it can contain nothing excepting that directly pertaining to the business it represents.

The business paper is the distributer of hard business literature.

The business paper is the periodical clearing house in which is made the balance of trade.

The business paper increases trade; regulates competition; protects industries.

It is a protective organ, as well as a medium for the distribution of unpolitical free trade.

I do not mean to say that all poor business men do not read trade papers, but there never was a good business man who did not depend upon the paper of his trade.

Perhaps the trade paper editor may not have been drilled in the business he represents.

Perhaps he may have been a failure as a business man.

It is not the business of the business editor to be a success in business.

It is his business to act in the capacity of the absorber of business information ; that he may the better present, with or without argument, the data of business.

Into the trade paper goes the theory and practice of business manipulation.

It is a mirror of business.

It reflects trade directly.

It does not allow the rays of business to diverge from the straight line of trade.

The business man may read an hundred daily papers, or he may read a dozen magazines, and from them all he may obtain general information of positive value in the conduct of his business ; but from a good trade paper he receives definite, practical information of as much importance to him as the counter in his store, or the record book in his office.

Folks read business papers because they want to.

Folks read business papers because they have to.

The first indication of intelligent progression in the clerk is when he turns from his desk at opportune moments to absorb the paper of his trade.

The intelligent man of business reads his trade paper from beginning to end ; advertisements and all.

He may not always read it intelligently, but he gives to every page at least an eye glance.

The advertisements to him are of the same importance as the reading matter.

In the combination of the two he derives information of pertinent necessity to the management and development of his business.

The trade paper is a necessity, and so long as it occupies that position it will be read conscientiously and intelligently by every business man who has proven his right to do business.

THE GROCER ABROAD.

Tees & Persse, wholesale brokerage and commission warehousemen, Winnipeg, in renewing their subscription to The Canadian Grocer, say :

"The writer, (James Tees), spent a few weeks recently in London, Eng., and was greatly gratified to see how highly The Canadian Grocer was thought of among the best people there."

The statements in Mr. Tees' very kind letter are further proven by Mr. Wm. Mackenzie, of Ceylon, who has been in London and America for some time in the interests of the Ceylon Tea Planters' Association, when he says, "he finds The Grocer everywhere in London."

A WHOLESALE FISH FAILURE.

THE long established and well-known wholesale fish firm of Hunt, Barnes & Co., Montreal, assigned last week on the demand of W. A. Robertson & Co., St. Andrews, N.B.

The firm has an existence of over fifteen years, the two senior partners retiring some years ago. Since that time the remaining partner, N. W. Smith, has carried on the business under the old title.

The liabilities are about $11,000 and the assets consist of stock-in-trade, fixtures, book debts, horses, sleighs, express wagons, etc.

At this writing nothing can be said definitely of how the estate will stand until a complete investigation has been made.

The principal creditors are : Nuttal Bros., Rossport, $261 ; Rossport Fish Co., Port Arthur, $504 ; Caleb Haley & Co, New York, $233 ; J. W. Trefethen, Portland, $265 ; A. Alexander, Nepigon, $850 ; C. D. Paramellee, Fair Haven, Conn., $261 ; H. F. Hemmingway & Co., Norfolk, $235 ; Reggin Bros., Crisfeld, Md., $281 ; W. A. Robertson & Co., St. Andrews, $554 ; Bellman,Chisholm & Co., Halifax, $750; Behring Sea Co., New Whatcomb, $240 ; George Tanguay, Quebec, $210 ; Joseph H. Snow, Digby, $260 ; J. T. Brock, city, $245 ; John Magor & Son, city, $343 ; Bank of Nova Scotia, $200 ; T. S. Vipond & Son, city, $650 ; W. Weir & Sons, $1,500 ; Jesse Joseph, rent to 1st May, 1896, $350, and Dame Nellie Cherry Smith (under marriage contract), $1,500.

HALIFAX BOARD OF TRADE.

The annual meeting of the Halifax Board of Trade was held on the 21st. inst. James Morrow was elected president, and A. M. Payne and George Mitchell vice-presidents.

The retiring president, M. Dwyer, in his address, pointed out that it was useless for Halifax to expect the Dominion Government to do justice to Halifax in the matter of a fast line of steamers, and he recommended appealing direct to the Imperial Government.

THE TEA OF TEAS

FOUR QUALITIES:
Retails at 30, 40, 50 and 60c.
. . Per Pound. . .

"Kurma"

IN LEAD PACKETS ONLY

DAVIDSON & HAY, WHOLESALE AGENTS **Toronto, Ont.**

If You Don't Like It Send It Back

THAT'S THE WAY WE SELL OUR

What more can we say for it?
What can you say against it?

Buckwheat Flour

THE TILLSON COMPANY, Ltd. Tilsonburg, Ont.

We could write a book

about Salmon and Salmon Packing, but if we did you might not have time to read it. Our knowledge takes form in our goods. The best evidence of our ability to pack a first-class article is the article itself—**Flag-Ship Salmon.** Have you got it?

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

LULU ISLAND, B.C.

HINTS TO BUYERS

W. H. GILLARD & CO. have at the present time a large stock of "Levierge" and "Shell" brand white castile soap, and report active sales in same.

Davidson & Hay are selling "Ivory" liquid blacking.

W. H. Gillard & Co. say: "Our blends are going out faster than ever."

Davidson & Hay are offering exceptional value in a fine broken Ceylon Pekoe.

The Port Fish Co. are still receiving large shipments of Lake Winnipeg white fish.

A large shipment of "Atlas" prunes arrived this week for Davidson & Hay.

The Eby, Blain Co., Ltd., report a large shipment of new Sultana raisins just arrived.

Sack dried pears are selling rapidly with James Turner & Co., who are offering them cheap.

Clemes Bros. have two carloads of fancy bananas and two carloads of lemons arriving this week.

French prunes and plums are scarce. James Turner & Co. are showing nice goods at catching prices.

W. H. Gillard & Co. have secured the agency for Hamilton of a novelty in the shape of a display case for groceries, which is a boon to the retail merchant, tending as it does to increase the sale of the goods shown therein.

Another shipment of "Orient" tea, for which the Eby, Blain Co., Ltd., are wholesale agents, arrived this week.

The Eby, Blain Co, Ltd., report large sales of their Swiss cough drops, which they have been pushing this season.

The Eby, Blain Co., Ltd., are in receipt of several shipments of cheap Ceylons, which they claim cannot be beaten in value.

The Eby, Blain Co., Ltd., advertise a special drive in California evaporated egg plums this week. See their ad. for prices.

Rutherford, Marshall & Co. are in receipt of large shipments of choice honey in 5, 10, and 60-lb. tins, which they are offering at 10c. per lb.

Finest selected Valencias are wanted, and will be more so as spring comes along. James Turner & Co. report carrying a fine stock of ¼ and ½ barrels.

HOW A GROCER WAS "FOOLED."

I saw one of these "smart" salesmen work a poor little grocer in great shape the other day, writes "Stroller" in Grocery World. It was really the grocer's own fault, for he ought to have known more about his own business. He didn't take any trade paper, I found that out. "Didn't need none," he said, and on that salesman's visit alone that fellow lost enough, simply through ignorance, to pay for almost any trade paper several years.

The salesman wanted to sell the grocer a big order of flour—more, probably, than he'd sell in a year.

"My dear sir, said the salesman impressively, "flour is certain to go up inside of a week, probably 50c. a barrel. By buying now you'll get the benefit of the low price, and can increase your profits when the jump comes."

The grocer didn't know that there was no immediate prospect of an advance in flour, and that if it came it wouldn't mean over 10 or 15 cents per barrel. He took no trade paper, he had no source of information but the salesmen who came into his store, and in consequence there he was. If he had been informed on the markets, he'd have turned that salesman down on the spot. But he wasn't, and I didn't feel called on to interfere, so he booked a big order of flour. As the salesman went out he looked at me as if he wanted to wink, but he didn't do it, possibly thinking it not safe.

I calculate that before that flour is gone, that grocer will be in more approachable shape in regard to the value of a trade paper.

J. Y. Griffin & Co. shipped the other day to England 750 tubs of butter via the Canadian Pacific.— Free Press, Winnipeg.



Why not investigate for yourself?

DON'T LET OTHERS INFLUENCE YOU

We have the greatest commercial discovery of the Nineteenth Century. It will keep eggs fresh all the year round—absolutely safe to use it—cost so little we do not even figure down enough. It has been tried and proved of real actual value to everyone who wants to put away eggs.

KNOX'S EGG PRESERVER

When used on ***strictly fresh eggs*** will keep them as good as the day they were laid down for one year. We guarantee this or money refunded.

ASK YOUR WHOLESALE GROCER FOR IT.

A. E. Richards & Co., Sole Agents for Canada, ***Caledonia, Ont.***

Also Agents for KNOX'S SPARKLING CALVES FOOT GELATINE.

ADD to your POPULARITY and PROSPERITY by handling only STRAIGHT GOODS

IN THE FRONT RANK ARE



CARR & CO.'S

English Biscuits

Are exported to all parts of the world.

Established 1831.

The original manufacturers of Fancy Biscuits by Machinery.

Appointed Biscuit Manufacturers to H. M. the Queen by special warrant, dated May 8th, 1841.

CARR & CO. Ltd.

CARLISLE, ENGLAND.

Agents for Canada

Robert Greig & Co., 456 St. Paul St. MONTREAL

Rowntree's Elect Cocoa A combination of **Purity, Strength and Flavor.**

Craven's English Confectionery Fruit Drops, Cachous, Lozenges, for fine Drug and Confectionery Trade.

McKay's Kola-Cafe A delicious blending of **Kola, Coffee and Chicory.**

Union Produce Co.

BRANDS :

NEUFCHATEL BEAVER
ROYAL ARMS MANITOBA
FANCY CREAM

FINE CREAM CHEESE





REGISTERED

CROWN BRAND EXTRACTS

Strength and Quality considered are the cheapest.

ROBERT GREIG & CO.

456 St, Paul Street

. . . MONTREAL

Manufacturers and Sole Agents for Canada.

All the difference in the world . . between a . . .

MIXTURE AND A BLEND

The old style formula of mixing half a dozen teas together and attempting to disguise their dissimilar qualities with a liberal dose of Scented Orange Pekoe, only resulted at best in a nauseating mixture seldom twice alike in varying degrees of disappointment.

HOW DIFFERENT THE RESULTS IN THE USE OF OUR

PURE BLENDED TEAS

Ningpori
Balikanda
Coolipur

Blended to infinitesmal niceties **by Experts** on the estate where grown! The absolutely unvarying high standard excellence of these goods is the basis on which they have not only won but kept their reputation as the most satisfactory goods on the market.

SOLE WHOLESALE SELLING AGENTS

Turner, Mackeand & Co. WHOLESALE GROCERS **Winnipeg**



WHO URGES YOU TO SELL

Snow Drift Baking Powder?

The public. By giving you always an article that is exactly as represented we have made all your customers want only our goods.

The Snow Drift Co. - Brantford.

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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PREFERENTIAL TRADE WITH BRITAIN.

JUDGING from the tenor of the political press, preferential trade with Great Britain will be the most prominent question at the next general election.

The question is one regarding which political lines are not so sharply drawn as between Protection and Free Trade: Liberal as well as Conservative desires trade extension with the Motherland. Differences of opinion only arise when ways and means of securing the desideratum are discussed.

Canada has made marked development in a commercial sense during the past couple of decades. But our manufacturing and mercantile industries have developed relatively much more rapidly than has our population. And to-day we are face to face with the fact that we must either quickly enlarge our population or expand our outside trade —we want to do both. Neither can be accomplished in a day. But it is possible to develop the latter much quicker than the former.

It is an axiom that all will subscribe to, that the freer trade is the better. But unfortunately this axiom has not always been followed in practice. Some nations, actuated by false economic tenets or selfishness, have wrapped themselves up within themselves, practically saying to other countries, "You shall not trade with us." Others, in obedience to the law of self-preservation, have been compelled to imitate these exclusive countries. Canada is one of them, but even in her tariff there are many vulnerab'e points.

It is all very well to plead that two wrongs do not make a right. But there is a war in commerce as well as a war in which guns and bayonets figure; and self-protection is as natural in one as in the other instance.

On the principle that the less carriage that is entailed the better, the expansion of trade with the United States is something much to be desired. But the high tariff policy of that country is in some instances specially designed to injure the Dominion. That our trade would be benefitted by the lowering of the tariff barrier in the United States is clearly demonstrated by the increase of our exports to that country under the Wilson law, which dealt more kindly with Canadian products than did the law fathered by McKinley. But the tendency appears to be rather an undoing than the extension of the Wilson law. There does not, therefore, at the moment appear to be much prospect of extending trade in that direction, much as we may desire it.

But what seems at the moment impossible with the United States is possible with the United Kingdom. That country has no tariff against our products; and, furthermore, it is a consumer of our natural products. Under the existing conditions it is our natural market. Although our exports to the United States last year were valued at about four million dollars more than in 1894, they were nearly a million dollars less than in 1873. Our exports to Great Britain, on the other hand, were 37.70 per cent. greater in 1895 than in 1873, notwithstanding that the exports of last year were nearly seven millions less than in 1894. In other words, while our export trade to the United Kingdom has steadily developed that with the United States has practically remained stationary.

Although last year we sent less to the United Kingdom and more to the United States than we did in 1894, still in spite of this our exports to the former country exceeded those to the latter by some twenty and a-half millions.

The relative importance of our export trade to the two countries may be gathered from the fact that in 1895 our exports to the United Kingdom were 54 per cent. and that to the United States 35.39 per cent. of the total exports to all countries.

With fewer barriers in the way results would undoubtedly be different; indeed, the very fact that nearly 40 per cent. of our total exports now go to the United States in the face of a hostile tariff forces us to no other conclusion. But we are dealing with conditions as they are, not as they might or should be.

In the matter of imports from these two countries, however, quite a different tale is to be told: Those from the United Kingdom have steadily decreased, while those from the United States have just as steadily increased. Last year our imports from the United States were the second largest on record, being exceeded in 1893, when the Americans were so badly in need of money that they were glad to unload their merchandise upon us at any price.

While our aggregate trade (imports and exports) decreased with the United Kingdom and increased with the United States, it is learned by grouping the past five years and comparing them with the preceding similar period that the results are favorable to our trade with the former country. For instance, the aggregate trade of the Dominion with the Motherland for the five years ending 1890 was valued at $423,228,-062, and with the United States in the same period it was $442,182,613. The figures for the five years ending 1895 were $505,057,124 and $473,871,174 respectively.

In other words, an increase of 16 per cent. with the United Kingdom and 6.55 per cent. with the United States.

It is natural we should turn our face to the door which promises to give us the best welcome.

THE PROPOSED DUTY ON TEA.

THE agitation in the United States for a duty on tea has become a live one. The trade and financial press, as far as THE CANADIAN GROCER can gather, are unanimously in favor of the innovation, and there are apparently but few dissentients among the tea dealers. Someone, in fact, has said that the men who opposed the duty were crockery men who handled tea for the purpose of working off their crockery.

The proposition is to place a specific duty of 10c. per pound, and it is held that by this means the Government will not only be able to materially increase its receipts, but that the poorest grades of tea will be kept out of the country, and that, as a further corollary, the tendency would be to rebate the pedlar nuisance.

The inference is that a duty will be levied on tea, and particularly in view of the fact that the United States is sadly in need of an additional revenue producing factor.

It is some twenty years since the United States removed the duty on tea; and the duty on coffee went out with it.

The latest figures we have to hand regarding the imports of tea into the United States are for the year 1894, and they give the imports at nearly 92,000,000 pounds, the average price of which was 15.1 cents. As the imports of tea are not likely to decrease, it is safe to estimate that a revenue of at least $9,000,000 would be raised by the proposed duty.

Much interest is being taken by the tea men of Canada in the movement, and, as far as THE CANADIAN GROCER can gather, they look upon it with favor, for there is a corresponding feeling among importers in this country that the Canadian Government would soon follow suit.

At the same time, however, this must not be forgotten: Canada has of late years been exporting an increasing quantity of tea to the United States, and as a goodly portion of that which is sent there is of low and medium grades, our trade in this respect

would in all probability feel the effects of a specific duty. The exports of tea from Canada to the United States from 1890 down to the end of the last fiscal year are as follows :

	lbs.	Value.
1890	189,323	$ 34,990
1891	207,291	40,856
1892	1,103,819	202,203
1893	461,260	71,586
1894	505,946	94,194
1895	882,057	120,566

The countries which impose a duty on tea are as follows : Great Britain, 8c. per pound ; Germany, 11c. per pound ; Austria-Hungary, 20c. per pound ; Portugal, 48c. per pound ; Norway, 24c. per pound. Canada imposes a duty of 10c. per pound on teas not imported direct from country of production, or that have not been purchased in bond in a country which does not impose a duty.

SCARCITY OF COCOANUTS.

Toronto is at the moment practically without a bag of really good cocoanuts.

On account of the cold weather it has not been possible to bring them in.

As a result an improved enquiry is heard, but, so far, it has not affected quotations, our figures being as before, namely $3.50 to $4 per sack.

AN EXPLANATION.

An article appeared in THE CANADIAN GROCER of October 18th, 1895, under the heading of "A Computing Scale and a Dishonest Grocer." At first sight this may be misleading to those who are interested and who use scales. The fact is that the Computing Scale Co., of Dayton, Ohio, who have been for a long time exporting their scales into Canada, have arranged with the Inland Revenue Department to make a special scale for the Canadian merchant to use, and the statement in the article above referred to, that the scales sent into Canada were practically in a maimed condition, is entirely incorrect and erroneous.

The special scale prepared for the Canadian Government is in every respect equal to the scales prepared for the dealers and merchants in their own country, but it is prepared to conform fully to the laws of the Dominion, and, in reality, costs the manufacturers more to make than the scales they make for their own country.

Those inspectors who have examined them think they are very far in advance of the scales made for use in the United States by the above named firm. Anyone interested, who has hesitated to look into the computing scale business, on account of the publication of the article above referred to, may be set right by writing to the Hon. E. Miall, Commissioner of Inland Revenne, Ottawa, Ont., enclosing stamped envelope for reply, and we have no doubt he will write them, giving the facts as above stated, which facts were obtained from the manufacturers themselves.

EXPORTERS BUYING BUTTER AND CHEESE.

Exporters in Montreal have commenced a regular hunt this week for both creamery butter and cheese. They have advanced their bids on both products within the past eight days over three-quarters of a cent. Ten days ago they laughed at the idea of paying more than 20c. for creamery butter.

On Monday two of the big shippers were foraging the market and offering 21c. This demand, and the fact that the local consumptive demand for butter is almost equal to the supply, points to still higher prices on butter.

Local jobbers are always prepared to pay from ½ to 1c. per pound more than exporters, and, as they evidently want supplies, the competition between them and the exporters is almost certain to send up the price above where it is at present.

With regard to cheese, THE CANADIAN GROCER has all along this fall taken a strong position on the article. The course of events at present goes to prove that its advice to holders not to be in a hurry to sell meant bigger profits to such as followed it.

To-day in Montreal exporters are bidding 9½ to 9¾c. for finest fall makes, against 9c. ten days ago.

This change of opinion has come about since the clearance off the market of the large block of 23,000 P.E I. cheese held in Montreal on factorymen's account..

The reasons for a stronger cheese market have been pointed out so frequently in these columns that it would be tedious to repeat them. Suffice it to say, that it will not be surprising if we see 10c. cheese shortly.

SUGAR BOOMING.

"I was not far out," said a Montreal broker, "when I predicted 5c. granulated sugar in the near future."

The advance of fully one half cent per pound in the manufacturers' price of the refined article inside of a fortnight goes to bear out this assertion, coupled, as it is, with the exceptionally strong position of the raw article in outside markets.

On Monday last the Montreal refiners advanced their prices another ⅛c. per pound, their range now being : Granulated, 250-bbl. lots and over, 4⅝c.; 100-bbl. lots 4 11-16c., and smaller quantities, 4¾c.; yellows, 3¾ to 4¼c., as to quality.

The second jump led to an increased demand from jobbers, who are by no means plentifully supplied with the staple.

Refiners, however, refuse to book orders ahead for any large quantity, and as their stock of refined immediately available is light, the volume of trade has not been materially increased by the better enquiry induced by the advance. At this writing the combination jobbing prices on granulated in Montreal is 4⅞c., and we do not hear of as much cutting on sugar as usual, while jobbers will not sell low grade yellows under 3¾c. at the very inside, and prices range from that up to 4⅜c.

SALMON EXPORTS TO BRITAIN.

Another vessel of the salmon fleet destined for Great Britain sailed for Liverpool on the 18th inst. from Victoria, B.C. Her cargo consisted of 26,785 cases. The vessel in question was the sixth for the season ; and the total number of cases comprising six cargoes were 290,152, valued at $1,484,734.

As the total pack last season was 600,000 cases, it will be seen that over 48 per cent. of it has been exported by sailing vessels to the British market. And there is still another vessel to load.

The exports to Great Britain, in pounds and value during the last five years, were as follows :

	Pounds.	Value.
1891	13,576,108	$1,520,536
1892	11,325,165	1,156,062
1893	7,985,652	847,449
1894	23,359,484	2,327,602
1895	19,771,686	1,934,642

The above table it must be remembered, includes shipments from Atlantic ports as well as by vessels direct from British Columbia, and as the value of what has already gone by the six steamers alone aggregates nearly $1,500,000, it is quite likely that the exports to Great Britain for the fiscal year of 1895-6 will be at least equal to those of last year.

ORANGES WILL BE DEARER.

If present indications are any criterion, the orange market promises to be interesting ere long. The situation in California is the factor which conduces to this. And the situation in California is due in turn to a variety of circumstances.

Since the 1st of January the fruit sections of that State have been visited in turn with severe frosts, two weeks of rain and terrible wind storms, which have caused the orange trees to shed their fruit in showers.

A private letter received in Toronto this week declares that at least 50 per cent. of the crop is ruined.

The market at the moment contains fairly good stocks, but when these are exhausted it is a foregone conclusion that prices will be higher, and, in all likelihood, materially so.

A BRIGHT GUELPH GROCERY.

Scott & Millman, of Guelph. have one of the most attractive and convenient grocery stores in Western Ontario. This firm some months ago bought out Fielding & McLaren, and they were not long in possession till they began to transform what was already an attractive store. Inside and outside the place has been repainted and deco-

rated. The inside of the store has been painted a bright carmonette. Besides the decorations, ingenuity has been exercised in calling into use modern conveniences, whereby increased facilities may be obtained for expediting business, Scott & Millman doing one of the largest trades west of Toronto. And as it is a high-class trade, a large stock of fancy groceries are carried; also fancy china and glassware. The store is 90 by 25 feet, with a 16-foot ceiling, and is well lighted both day and night.

BOARD OF TRADE MEETINGS.

TORONTO.

THE annaul meeting of the Toronto Board of Trade was held on Tuesday. The retiring president, Mr. Stapleton Caldecott, occupied the chair. As the president, first vice-president, and treasurer had been elected by acclamation, the elections were confined to second vice-president, and the various committees, etc. The officers for the ensuing year are:

President—Mr. E. B. Osler.

First Vice-president — Mr. Edward Gurney.

Second Vice-president—Mr. James Carruthers.

Treasurer—Mr. D. W. Alexander.

Secretary—Mr. Edgar A. Wills.

Council (in order of election)—Messrs. D. R. Wilkie, William Christie, W. D. Matthews, H. N. Baird, Stapleton Caldecott, W. G. Gooderham, Edward W. Cox, M. C. Ellis, J. L. Spink, F. L. Phillips, John Macdonald, Elias Rogers, J. H. G. Hagarty, W. D. Beardmore and J. Herbert Mason.

Board of Arbitration (in order of election)—Messrs. John Carrick, Thos. Flynn, Wm. Badenach, R. S. Baird, Thomas McLaughlin, J. H. Sproule, C. W. Band, Wm. Galbraith, Noel Marshall, John Keith, Thos. Davies and C. S. Boon.

Representatives on the Harbor Commission—Capt. Hall and Mr. W. A. Geddes.

Representatives on the Industrial Exhibition—Messrs. D. Gunn, W. B. Hamilton and Joseph Oliver.

Mr. Secretary Wills presented his annual report, which was solely of a statistical nature, and showed that the present membership of the board was 909, viz., 709 resident members and 200 non-resident; of these 849 were subscribers to the gratuity fund, and 93 were life members. Forty-five members had been elected during the year, and eleven had been removed by death.

In presenting his annual report the treasurer, Mr. D. W. Alexander, stated that while the balance to the credit of the board was not, perhaps, as large as they would like to see, still it was satisfactory considering the hard times. Rentals lately had fallen very much, and the Board of Trade had suffered in this. Some steps, Mr. Alexander thought, would have to be taken to offset this loss of revenue. The council thought that this must be met by an increase in the membership, and they looked to the members to accomplish this. Mr. Alexander's statement showed a revenue of $40,393.25, and a contra account of $39,298.27, leaving a balance of $1,094.98. Annual subscriptions were $15,521; rents for 1895, $24,831.25, and transfer fees, $41, this making up the revenue account. The receipts from all sources were $55,755.21, and the expenditure amounted to $63.784.19, leaving a deficit of $6,828.98, which was met by an overdraft on the bank.

The reports were adopted.

President Caldecott's report was a voluminous and interesting document. In his opening remarks he said:

"In harmony with the traditions of the past, in returning into your hands the important trust with which you honored me a year ago, I beg permission to lay before you a short notice of some of the questions which have occupied the attention of the council, and of other subjects which to-day are of deep interest to the welfare and progress of the country. The year 1895 has been for the most part a year of quiet recovery from the depression of 1893 and 1894. The restoration of trade has not been quick, but it has evidently been gradually getting better. Raw materials, which had fallen during 1894 to the lowest point known for many years, have risen considerably. Manufacturers in most branches of trade are fairly well occupied with orders, and bank returns indicate that the country is slowly, yet surely, getting over the long depression that for the last few years has overshadowed every commercial interest. What is particularly wanted now is confidence in the future of our country, a belief in its naturally great resources, and a determination to develop every legitimate industry to the fullest extent."

Referring to the question of a bankruptcy law he said:

"Through a judicial decision which showed that under the Ontario Act for the equitable distribution of insolvent debtors' estates it was possible for a debtor to assign a portion only of his estate, a deputation waited upon the Hon. Attorney-General to point out the mischief that might thus be caused, and it is gratifying to know that immediately Sir Oliver Mowat's attention was called to the point he promised to make the needful amendment, which has since been carried into effect, and is now working very satisfactorily. But though the Ontario Act for the equitable distribution of insolvent debtors' estates is much better than nothing, it is far from meeting the wants of the commercial community. What is required and what this board has been incessantly calling for year by year, since 1882, is an equitable Dominion Bankruptcy Act for the whole Confederation of Canada, which, while giving the creditors the full control of an estate that is evidently insolvent, will prevent fraudulent preferences, punish reckless selling, compel proper bookkeeping and yet give a discharge to the man who has honestly given up his estate to his creditors, and not been guilty of either reckless selling, fraudulent buying, or extravagant living. Such a bill as this was drafted by a united committee of the Boards of Trade of Canada, and brought before the notice of the late lamented Sir John Thompson, who promised to give this important subject his early attention, but unfortunately for Canada, the angel of death cruelly and suddenly snatched him away from what promised to be a long career of usefulness. The present Premier, however, consented to take up the matter, but it is to be regretted that, so far, though a bill has been prepared that largely fills the wants of the trading community, this much-needed legislation has not been presented to the notice of the House of Commons.

"Meantime the need of a sound bankruptcy bill is deeply felt. The passing of such a bill will greatly advance that interprovincial trade which every patriotic Canadian desires to promote, will reduce to a minimum fraudulent and reckless trading, and will powerfully help forward the commercial progress of the country. May I not ask, how much longer shall the commerce of the country call before this needed bill shall become the law of the land?"

MONTREAL.

At the annual meeting of the Montreal Board of Trade, held on Wednesday, Mr. Robert Bickerdike was elected president over the late president, Mr. Jas. A. Cantlie, by 102 majority. The number of votes cast was 867 more than ever before.

Other officers are:

First vice-president—Mr. John Torrance, shipping, by acclamation.

Second vice-president—Mr. John McKerrow, dairy produce, by acclamation.

Treasurer—Mr. Charles F. Smith, boots and shoes, by acclamation.

Members of the council—Messrs. Charles Chaput, groceries, 504; James Crathern, hardware, 734; Henry Miles, importer, 527; David MacFarlane, paper, 633; Robert McKay, dry goods, 553; Charles McLean, shipping, 479; William McNally, cements and builders' supplies, 516; William Niven, dairy produce, 592; J. E. Rendell, Newfoundland trade, 535; G. F. C. Smith, fire insurance, 492; F. Wolferstan Thomas, general manager of Molsons Bank, 679; David G. Thomson, grain forwarder, 640.

Mr. Robert Meighen declared that the board did not do itself nor the city justice. If they would turn their attention and energy to the great Northwest it would be worthy of the board and its mission in Canada. What was needed was enterprise and the development of the port of Montreal, and the best way that the exports of the Northwest could be deflected to this port. With the notable exception of the Ogilvies, Montreal had no firms which figured in the crop product of the Northwest. The trade now went from that section to the American ports, and it was from these ports that it was shipped to Europe. The business which should be done by Canada was under a foreign flag and going to a foreign port. The fact that this great grain product was in the hands of a syndicate was more important than bars and one cent postage.

Mr. McFee followed. He said that it was owing to the inadequate water facilities and to railway discrimination that the grain business of Canada was "nil." As a board they could make the railways come to time, but as individuals they were powerless. The Canadian fleet in the great lakes could not compete with that of the Americans. The tonnage of the different boats was less, and as a consequence the grain could not be carried at so cheap a rate. What was wanted was as good a waterway from Midland to Montreal, as their neighbors had between Buffalo and New York. Deeper waterways were an absolute necessity. He closed by stating that they would lose the entire grain trade if the waterways were not deepened between Montreal and Lake Ontario.

It was decided that after the termination of the lease of the bar and restaurant in May, 1897, it be turned into offices, and hereafter the building should have no bar.

HE MADE HIMSELF A MAN.

WHEN Garfield was asked as a young boy, "what he meant to be," he answered: "First of all, I must make myself a man; if I do not succeed in that, I can succeed in nothing."

Montaigne says our work is not to train a soul by itself alone, nor a body by itself alone, but to train a man.

One great need of the world to-day is for men and women who are good animals. To endure the strain of our concentrated civilization, the coming man and woman must have an excess of animal spirts. They must have a robustness of health. Mere absence of disease is not health. It is the overflowing fountain, not the one half full, that gives life and beauty to the valley below. Only he is healthy who exults in mere animal existence; whose very life is a luxury; who feels a bounding pulse throughout his body; who feels life in every limb, as dogs do when scouring over the field, or as boys do when gliding over fields of ice.

Pope, the poet, was with Sir Godfrey Kneller, the artist, one day, when the latter's nephew, a Guinea slave-trader, came into the room. "Nephew," said Sir Godfrey, "you have the honor of seeing the two greatest men in the world." "I don't know how great men you may be," said the Guinea man, "but I don't like your looks. I have often bought a much better man than either of you, all muscles and bones, for ten guineas."

Sydney Smith said, "I am convinced that digestion is the great secret of life, and that character, virtue and talents and qualities are powerfully affected by beef, mutton, pie crust and rich soups. I have often thought I could feed or starve men into virtues or vices, and affect them more powerfully with my instruments of torture than Timotheus could do formerly with his lyre."

What more glorious than a magnificent manhood, animated with the bounding spirits of overflowing health?

It is a sad sight to see thousands of students graduated every year from our grand institutions, whose object is to make stalwart, independent, self-supporting men, turned out into the world saplings instead of stalwart oaks, "memory-glands" instead of brainy men, helpless instead of self-supporting, sickly instead of robust, weak instead of strong, leaning instead of erect. "So many promising youths, and never a finished man!"

The character sympathises with and unconsciously takes on the nature of the body. A peevish, snarling, ailing man cannot develop the vigor and strength of character which is possible to a healthy, robust, jolly man. There is an inherent love in the human mind for wholeness, a demand that shall come up to the highest standard; and there is an inherent protest or contempt for preventable deficiency. Nature, too, demands that man be ever at the top of his condition. The giant's strength with the imbecile's brain will not be characteristic of the coming man. The first requisite of all education and discipline should be man-timber. Tough timber must come from well grown, sturdy trees. Such wood can be turned into a mast, can be fashioned into a piano or an exquisite carving. But it must become timber first. Time and patience develop the sapling into the tree. So through discipline, education, experience, the sapling child is developed into hardy mental, moral, physical timber.

What an aid to character building would be the determination of the young man in starting out in life to consider himself his own bank; that his notes will be accepted as good or bad, and will pass current everywhere or be worthless, according to his individual reputation for honor and veracity; that if he lets a note go to protest, his bank of character will be suspected; if he lets two or three go to protest, public confidence will be seriously shaken; that if they continue to go to protest, his reputation will be lost and confidence in him ruined.

If the youth should start out with the fixed determination that every statement he makes shall be the exact truth; that every promise he makes shall be redeemed to the letter; that every appointment shall be kept with the strictest faithfulness and with regard for other men's time; if he should hold his reputation as a priceless treasure, feel that the eyes of the world are upon him, that he must not deviate a hair's breadth from the truth and right; if he should take such a stand at the outset, he would, like George Peabody, come to have almost unlimited credit and the confidence of all, and would have developed into noble man-timber.—Architects of Fate.



CURRANTS
RAISINS
PRUNES



WE HAVE THEM
FINE QUALITY
TEMPTING PRICES

STICK TO US
AND YOU'LL
WEAR DIAMONDS

W. H. GILLARD & CO., WHOLESALERS ONLY, HAMILTON, ONT.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

SUGAR continues to monopolize attention on the local market, another advance of ⅛c. having taken place since our last issue. The advance has checked the demand slightly, but the market is strong, and the general opinion is that a further appreciation in values is probable. Some increased interest has been awakened in foreign dried fruits from the fact that currants and Sultana raisins are dearer in the primary markets, the latter having advanced 2s. in Smyrna. Prunes are advised very firm. Molasses continue in good demand and firm. Pekoe Souchongs are strong in England, but otherwise the tea mareet remains much as before. Payments are fair.

CANNED GOODS.

There is no change in the canned goods situation, except it be that confidence in canned tomatoes is gradually gaining strength. The demand for tomatoes and peas is good for the season, but in other lines there is very little doing. We quote: Tomatoes, 77½ to 85c.; corn, 75 to 85c.; peas, 90 to 95c. for ordinary; sifted select, $1.10; extra sifted, $1.45 to $1.50; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2.00; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2 40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to 2.25; salmon, "Horseshoe," $1.35 to $1.40; "Maple Leaf," $1.35; "Lion," $1.35 to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.10 to $1.20; canned mackerel, $1.10 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1 45; 2's, $2.25 to $2.35; 6's, 7.50 to $8; 14's, $15 to $16.50.

COFFEE.

There is just an ordinary demand, and prices are as before. We quote green in bags: Rio, 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 33 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

Trade is quiet and prices steady. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

The demand is fair, but nothing extra. Prices continue firm. We quote: New Orleans, barrels, 28 to 35c.; half-barrels, 30 to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

Another eighth of a cent per pound has been placed on the price of sugar by the refiners. Refiners' price on granulated is now about 5¾c. net, laid down in Toronto. The refiners do not appear to have anything in the way of dark sugars under 3⅞c.; 3¾c. was bid for a round lot, but it was not entertained. The refiners will not date orders even one day ahead. The demand continues fair, but it is not as heavy as it was. Proportionally there are more carloads moving than small lots. The ruling idea for granulated is now 4⅞c., and yellows run from 3⅞c. for dark to 4⅜c. for very bright.

SPICES.

There is nothing special to note regarding either the home or foreign market. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 14 to 18c.

NUTS.

Much as before. We quote: Brazil nuts, 14 to 15c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

The market is in much the same position as a week ago, beyond the fact that Pekoe Souchongs are stronger in London, Eng., on account of the season drawing to a close, and the package-tea men buying for their future wants. Locally, the demand for teas, especially Indian and Ceylon growths, is moderate. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Currants are cabled higher in Patras, but these is no change here and the demand is light. We quote: Provincials, 3¾ to 4c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; ditto, half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto, extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Valencia raisins are in small demand with price steady. We quote: Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5¼c.; selected, 6 to 6¼c.; layers, 6½c.

The prune market continues firm at unchanged prices. The demand locally has hardly yet began. We quote prunes: Bosnias, "Sphinx" brand, "A," 65 to lb., 9c.; "B," 75 to lb. 7¾c., "U," 102 to lb., 6½ to 6¾c.; California prunes, 40-50, 10 to 10½c. per lb.; 50-60, 9½c. per lb.; 60-70, 9c.; 70 80, 8½c. per lb.; French, 5 to 6c.

California fruits continue quiet and unchanged. We quote: Apricots, 15 to 16c.; peaches, 8c., in bags, and 10 to 15c. in boxes; pears, 10½ to 12½c.; plums, 6½c. for unpitted, and 12½c. for pitted; nectarines, 11 to 13c.; loose muscatels, 5½ to 6½c. per lb.

Sultana raisins are advised 2s. higher in Smyrna. On the spot they are quiet and unchanged at 5½ to 6c.

Eleme figs are quiet and unchanged. We quote: Eleme, 14 oz., 9 to 10½c.; 10 lb., 9½ to 12½c.; 12 lb., 12½c.; 28 lb., 15c.

GREEN FRUIT.

The demand for oranges is still light. The market contains some good stock at the moment, but there is a great deal of frozen fruit in existence, especially in oranges of California growth, and higher prices are looked for shortly. As noted in our editorial columns, it is estimated that 50 per cent. of the California crop is ruined. We quote: Lemons—Messina, $2.50 to $3.50 for 360's and 300's respectively per box; Oranges—Jamaicas, $3 50 to $4; fancy, $4.25 to $4.75; California navels, $4 to $4 75; Valencias, 420's, $3 75 to $4 25; Jumbo's, 420's, $5 to $5.50; ditto, 714's, $4.75 to $5; Mexicans, $3 50 to $4 per box. Bananas, $1.25 to $1.75; cocoanuts, $3.50 to $4 a sack; apples, $1.50 to $3 a barrel; Malaga grapes, $5 to $7 per keg; domestic onions, 60 to 65c. per bag; Spanish onions, 40 to 50c. per small crate; sweet potatoes, $3 to $3.25 per bbl.; cranberries, $9.50 to $10 per bbl. for first class, and $7 to $8 for ordinary, and $3 to $3.75 per case; hickory nuts, $1.50 to $1.75 per bush.

BUTTER AND CHEESE.

BUTTER—All the good butter that is coming forward sells freely, but the greater part arriving is poor to medium, and that class is accumulating. The deliveries are chiefly large rolls, for choice baskets of which as high as 15c. is obtainable. We quote: Early summer dairy store packed, 7 to 8c; good to choice fresh packed, 15 to 16c.; large rolls, fresh, 13 to 15c.; dairy pound prints, 14 to 16c. Fresh creamery—Tubs, 19 to 20c.; do., pound prints, 20 to 22c. Creamery butter is coming forward rather faster than desirable, and dealers are therefore willing to shade prices for large lots.

"IMITATIONS"

Packet Teas come in flocks.

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CHEESE—The market keeps firm and business fair. We quote: Summer make, 9c.; Sept. and Oct., 9½ to 10c.

COUNTRY PRODUCE.

BEANS—Are still a drug on the market, and prices are much as before at $1 to $1.10 per bushel.

DRIED APPLES—There is scarcely anything doing, and quotations are almost nominal at 4c. per lb.

EVAPORATED APPLES—Business is still quiet and prices unchanged at 6½ to 7c.

EGGS—Receipts of new laid continue to increase, and the tendency of prices is rather downward. We quote: New laid, 19 to 20c.; pickled, 14 to 14½c.; held fresh and cold stored, No. 2, 12 to 14c.; ditto, No 1, 16 to 17c.

HONEY — There is a great deal of white honey coming forward, and the feeling is easier in consequence. The local demand is light, but there are still a few inquiries from the western part of the province. We quote: Strained, clover, 10 to 10½c.; dark, 5c.; comb, clover, $1.80 per dozen; dark, 80c. per dozen.

POTATOES—Are still tending downward. Carloads on track are now quoted at 19c., although we hear of one sale at even less than that figure; out of store, 25 to 30c. is the idea. There is very little doing.

POULTRY—Is coming in a little better, but the demand has improved and stocks are kept well cleaned up. There are no ducks on the market and quotations are nominal. We quote: Geese, 5 to 6c. per lb.; turkeys, 7 to 8c. per lb.; chickens, 35 to 50c. per pair; ducks, 60 to 80c. per pair.

PROVISIONS AND DRESSED HOGS.

There is a firmer feeling in provisions, and although quotations are not higher, packers will not shade figures as they did a week or two ago. Dressed hogs are firmer at $4.90 to $5. Lard is slightly dearer.

DRY SALTED MEATS—Long clear bacon, 6¼c. for carload lots, and 6½ to 6¾c. for small lots; backs, 7½c.

SMOKED MEATS — Breakfast bacon, 10c.; rolls, 7 to 7¼c.; hams, large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10c.; backs, 9 to 9½c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 8 to 8¼c.; tubs, 8½ to 8¾c.; pails, 8¾ to 9c.

BARREL PORK—Canadian heavy mess, $14.00; Canadian short-cut, 14 to $14.50; clear shoulder mess, $12; shoulder mess, $11.50.

FISH AND OYSTERS.

Trade in fish and oysters continues quiet, and no improvement is anticipated till Lent, which opens in another week. Prices are much as before. We quote oysters: Standards at $1.30 to $1.35, and selects $1.60. Fish are quoted as follows: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, $3.25 to $3.50 half barrel and $5.50 to $5.75 per barrel; Newfoundland herring, $2.50 per half barrel, and $4.50 to $4.75 per barrel; fresh water salt herring, $3 per barrel; blueback herring, 4c.; pike, 6 to 7c. per lb.; flitched cod, 5c.; finnan haddies, 6½c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 13 to 14c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c.; white fish, 8 to 9c.; salmon trout, 7½ to 8c.; Lake Superior whitefish, 8c.; Lake Winnipeg whitefish, 7½ to 8c.

FLOUR AND FEED, HAY, ETC.

WHEAT—Prices are higher, at 80c. for white, 72c. for red, and 59½c. for goose.

BARLEY—Unchanged, at 40 to 44½c.

PEAS—Steady, at 53 to 54c.

OATS—Steady, at 27 to 27½c.

BALED HAY — Receipts are still large, and prices are easier. Car lots on the track are quoted at $15 to $15.25 for No. 1 and $13 to $14.25 for No. 2.

BALED STRAW — Business is quiet, and prices easy at $8.50 to $9 for car lots.

FLOUR—Business continues quiet. We quote both for job and car lots as follows: Straight roller, $3.50 to $3.60; Manitoba bakers', $3.50 to $3.60; Manitoba patents, $3.90 to $4; Ontario patents, $3.75 to $3.90.

BREAKFAST FOODS—Business is much as before. We quote: Oatmeal, cornmeal and pot barley from 10 to 15c. lower; Standard oatmeal and rolled oats, $3; rolled wheat, $2.10 in 100 lb. barrels; cornmeal, $2.75; split peas, $3.25; pot barley, $3.25.

SALT.

Demand continues fair, although not as active as a week ago, some of the packers not cutting as much meat. Prices unchanged. We quote at Toronto: In carload lots, $1 per barrel, and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B.

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barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

HIDES, SKINS, WOOL AND TALLOW.

The market continues dull all round, and there is very little movement in any line. Quotations of hides, skins and wool in the local market are as follows:

HIDES—No. 1 green, 5c. per lb.; No. 2, 4c.; No. 3, 3c.; No. 1 cured 6 to 6½c.

SKINS—Calfskins, No. 1 green, 6c.; No. 2, 5c.; No. 1 cured, each, 75c. to $1. Sheepskins, fresh, 80c., and early, 40 to 60c.

DEERSKINS—Green, 8c. per lb.; dried, 20c. per lb.

WOOL—Fleece, combing, 24c.; tub-washed fleece, 22c.; rejections, 17 to 18c. Pulled—Supers, 21 to 23c.; extras, 22 to 23c; combing, 22 to 23c.

TALLOW—Prime rendered, in barrels, 4½c.; do., in cakes, 4¼c. Dealers re-sell barrel tallow at 5c. and cakes at 5½c.

PETROLEUM.

Trade is brisk for this time of the year. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 21c.; Pratt's Astral, 22c.

MARKET NOTES.

Sugar has advanced another ⅛c per pound.

Sultana raisins are 2s. higher in Smyrna.

Eggs and butter are easier on account of freer deliveries.

Potatoes are down to 19c. per bag on the track at Toronto.

Oranges are expected to advance shortly.

QUEBEC MARKETS.

MONTREAL, Jan. 30, 1896.

GROCERIES.

BUSINESS has not shown much increase in volume, but the week has furnished many interesting features. The most prominent point was the continued strength of sugar, which jumped another ⅛c. per lb. at the refineries. These frequent advances recently have made jobbers more nervous about supplies, and they are free operators, business being moderate, simply because refiners will not agree to book ahead at current rates, while the stock of refined immediately available in first hands is smaller than usual at this time of the year. The possibility of some development from Ottawa in regard to tea duties has also imparted more life to the wholesale tea market here, jobbers enquiring more

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freely. Strength continues to be shown by molasses, while dried fruit and other lines of staple groceries furnish no striking feature.

SUGAR.

The prediction made last week that granulated sugar was going to 5c. seems in a fair way of being verified, for refiners gave their prices another jump of ½c. per lb. all round last Monday, and the market is strong at the advance. Demand is brisk, for jobbers have now made up their minds that if they don't book now it is going to cost them more money later on. As a result a large volume of business has been transacted, which possibly would be much larger were it not for the fact that refiners' stocks are not large, while they refuse to accept orders for the forward delivery of any large quantity at ruling rates. The jobbing price is now ⅛ to ¼c. per lb. above what it was last week, granulated being held firm at 4⅞c. per lb. and yellows from 3⅞ to 4⅜c. per lb., as to grade.

SYRUPS.

The syrup market continues firm, in tone, as stocks are light in first hands. Business, however, is quiet, but with sugar and molasses firm it is possible that an advance in prices may brighten up the demand. At this writing values are held firm at 1¾c. for ordinary and 2½ to 3c. for bright stock.

MOLASSES.

The molasses market is firm, as noted last week, and demand is fair. Stocks of Barbadoes are much reduced, and this fact, with the firmness in Porto Rico and New Orleans outside, tends to stiffen sellers' ideas, though no actual quotable change is to note this week. Porto Rico and Cuba stock, of which there is a small quantity on the market, have sold in jobbing lots at 35c., and sales of New Orleans have ranged from 25½ to 35c., as to grade. Barbadoes are nominal, the only business noted being in single puncheons, which changed hands at 37c.

RICE.

There has been little change in the rice market, millers noting a fairly satisfactory demand for the season. We quote: Japan standard, $4.25 to $4.40; crystal Japan, $4.75 to $5; standard B., $3.45; English style, $3.30; Patna, $4.25 to $5, and Carolina, $6.50 to $7.50.

SPICES.

There has been a fairly active business in spices, and values are strong, especially on cream of tartar. In a round way sales of black pepper have been made at 9c., and nutmegs at 60c. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 12 to 15c.

COFFEE.

Jobbers and roasters have been operating with more freedom during the past week, but otherwise the situation is unchanged. We quote bean coffee as follows: Maracaibo, 20 to 21c.; Rio, 19 to 20c.; Java, 28c.; Jamaica, 20c., and Mocha, 31 to 32c.

TEAS.

The tea market is strong, and latterly has given signs of more activity. Low grade and medium Japans have sold at advances of 1 to 1½c., and are now unobtainable on the market aside from what jobbers have in stock and require for their own customers. In fact, supplies generally in jobbers' hands are lighter than usual, and the fact accounts for the better enquiry that tea brokers and importing agents have experienced during the past ten days. In addition to sales of Japans at 15 to 17½c. to jobbers, the latter have been buyers of gunpowders at 18 to 21c., and have also placed some fair-sized cable orders for Ceylons. In a distributive way, the market is quiet.

DRIED FRUIT.

There is a quiet, steady enquiry for Valencia raisins at unchanged prices. We quote: Ordinary off-stalk, 4 to 4¼c.; fine, 4½ to 4¾c.; selected, 5 to 5¼c., and layers, 6½ to 7c.

The firm feeling on California fruit, especially 3-crown, is fully maintained, and we quote 3-crown 5¾ to 6c. and 4-crown 6¾ to 7c.

Sultanas are enquired for in a moderate way, prices ruling steady at 6¼c.

There is a good jobbing demand for currants, and prices are steady at 3¾c. in barrels, 4 to 4¼c. in half-barrels, and 4½ to 4¾c. in cases.

There is no change in prunes, which are held firm on the whole, with the exception of some small sizes of French. We quote: French, 4½ to 5c.; Bosnia, 6c., and California 7½ to 15c., as to grade. Demand for the latter is showing a steady expansion, as the offerings are exceptionally good value, as compared with the European fruit.

Figs continue quiet and steady as follows: Bags, 4c.; boxes, ordinary, 8½ to 9c., and fancy, 12 to 14c.

Dates continue quiet and steady at 4½ to 5c.

NUTS.

There is a moderate trade in nuts at firm prices. We quote: Grenoble walnuts, 11½ to 12½c.; filberts, 7½ to 8c.; Tarragona almonds, 11½ to 12½c.; pecans, 9 to 12c., and shelled walnuts, 18 to 20c.

CANNED GOODS.

Market entirely without new feature. We quote: Lobsters, talls, $8 per case; flats, $9 to $9.50; sardines, ordinary brands, $7 to $8.50; best brands, $9.50 to $10.50; salmon, $1.25 to $1.30 per doz.; tomatoes, 75 to 80c.; peaches, $2 to $2.25; corn, 85 to 90c.; marrowfat peas, 95c. to $1; strawberries, $2 to $2.25; raspberries, $1.75 to $2; green gages, $1.75 to $2; blue plums or damsons, $1.50 to $1.75; pineapples, $2 to $2.25 and 3-lb. apples, 80 to 85c.

WINES AND SPIRITS.

A fair sorting demand is noted for Scotch and Irish whiskies, with an occasional small import order. No great activity is looked for until the beginning of February.

GREEN FRUIT.

It has been another quiet week in the green fruit trade, business ruling dull on the whole, and prices about the same. We quote: Oranges—Jamaicas, $8 to $9 per barrel, and $4 to $4.50 per box; Valencias, 420's, $3.75 to $4, and 714's, $4.50 to $5. Lemons, $2.50 to $3. Grapes, $5 to $6 per keg; grape fruit, $5 to $6 per box. Cranberries, $8.50 to $10 per barrel. Apples, $2 to $3.50 per barrel. Dried do. 4 to 4½c. Evaporated do. 6 to 6½c. Spanish onions, 40c. per crate.

FISH.

The cold, sharp weather of the past six days has had a beneficial effect on the trade in fresh fish, such as tommy cods, haddock and cod, etc., supplies of which are kept well cleaned up. We quote: Fresh haddock, 3 to 4c. per lb.; cod, 3½; steak cod, 4½c.; smelts, 5 to 6c.; fresh frozen B. C. salmon, 10c.; Manitoba whitefish, 7c.; pickerel, 6½c.; dore, 6½c.; pike, 4 to 4½c.; trout, 7c.; tommycods, $1.50 per barrel. Choice pickled Labrador herrings, $5.25; No. 1 N.S. $3.50 to $4; No. 1 green cod, $4.10 to $4.50; No. 2, $2.75; No. 1 haddock, $3; No. 1 large codfish, $5; No. 1 lake trout, $4 to $4.25; B. C. salmon, $10.50; No. 2 Labrador salmon, $12.50 to $13; No. 1 mackerel, $19.50; Lock Fyne herrings, 85c. per keg, and $11 per barrel; tongues and sounds, $9; No. 1 sardines, $4.50; No. 1 dried cod, $4.25 to $4.50; boneless cod, 6c. per lb.; boneless fish, 3¼c.; boneless haddock, 5c.; shredded, 11c.; haddies, 6½ to 7c. per lb.; bloaters, 90c. per box, and smoked herrings, 8 to 10c. per box.

WE ARE PAYING CASH FOR -DRIED-APPLES-



W. B. BAYLEY & CO.
EXPORT BROKERS
42 FRONT ST. E. Toronto

Special Drives

FOR THIS WEEK

PLUMS—California Egg Plums, unpitted (good sample), in bags, 4¼c.

RAISINS—California 4 Crown Loose Muscatels (good sound 1894 fruit), 50-lb. boxes, 4c.

CANNED GOODS—Sugar Pears—2's, cases 2 doz., $1.30 doz.

TEAS—**Good Sweet-Drawing Oolong** in half-chests, 8c.
Young Hyson Points, half-chests, exceptional value, 23c.
Special Ceylon Blend, in chests (something choice), 18c.

BATGER'S

LONDON, ENG.

"Nonpareil" Table Jellies

ARE THE FINEST IN THE WORLD

They retain all the nutritious qualities of the finest Bottled Jellies.
Price, - - pints, $1.20 doz.

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - ONTARIO

PROVISIONS.

There has been a fair business in provisions, there being a good demand for small lots. We quote: Canadian short cut, clear, $14; Canadian short cut, mess, $14.50; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 8c.; bacon, per lb., 9; lard, com. refined, per lb., 6¼c.

A good demand is noted for dressed hogs, and the market is active and firm. We quote: Car lots, $5 20 to $5.30, and jobbing lots at $5.50 per 100 lbs.

COUNTRY PRODUCE.

EGGS—The egg market continues steady and prices show no change. The demand to-day was fair for small lots and a fairly active trade was done. We quote: Boiling stock, 18 to 20c; Montreal limed, 14 to 15c.; western limed, 13½ to 14c., and held fresh, 13½ to 14c. per dozen.

BEANS—In beans business is quiet and of a small jobbing character at steady prices. We quote: Car lots of choice hand-picked at $1 to $1.05, and small quantities at $1.10 to $1.20.

POULTRY—There was a good demand for poultry to-day, and as offerings were not large a fairly active trade was done at firm prices. We quote: Turkeys, 7½ to 8½c.; chickens, 7 to 7½c; ducks, 7 to 7½c., and geese at 5 to 5½c. per lb.

POTATOES—The market for potatoes was quiet, sales being chiefly in small lots at 40 to 45c. per bag, while car lots are offering at 35c. on track.

ONIONS — Are unchanged at $2.50 per bbl. for red, and $2 to $2.25 for yellow.

FLOUR, FEED AND MEAL.

The flour market has adopted a firmer tone since our last report, and prices both on Manitoba and Ontario grades have been advanced sharply. In fact, enquiry for the latter has been checked to a certain extent by the rise in price. On the other hand Manitoba millers report the demand good at the recent advance, with a large business doing. Cable enquiries were received Monday from Copenhagen and Glasgow, but millers state that, as long as the present demand continues on spot, they have no flour to offer. We quote: Winter wheat, $4 to $4.25; spring wheat, patents, $4; straight roller, $3.75 to $4; straight roller, bags, $1.80 to $1.85; extra, bags, $1.60 to $1.70; Manitoba strong bakers', $3 55 to $3.80.

The demand for oatmeal was slow and the market continues quiet and steady. We quote: Standard barrels, $2 85 to $2.95; granulated, barrels, $2.90 to $3; rolled oats, barrels, $2 90 to $3.

There was no change in feed, business being quiet. We quote: Bran, $14 to $15; shorts, $15 to $16; mouillie, $19 to $20.

CHEESE AND BUTTER.

There has been an active week's trade in cheese, among the large transactions being the disposal of the 23,000 P.E.I. cheese at 8¾c. for the lot. This has brightened up the market materially, and holders are now disposed to ask an advance of ½c., 9¾c. being the inside figure for finest fall, and 8⅞c. for summer makes.

Creamery butter is also higher than it was a week ago, shippers being active buyers at an advance of ½c. over what they were offering a week ago. As the local jobbers are paying 21c. and over this week, the former are not getting much butter.

HAY.

The hay market is quiet at the recent decline, sales of No. 1 being noted at $14 and No. 2 at $13.

ASHES.

There is no change in ashes. We quote: Pots, firsts, $3 60; and seconds, $3.40 per 100 lbs.

MONTREAL NOTES.

Offers of shelled walnuts were made this week at 15 to 16c. per lb. This is a decline of 2c.

The first receipts of bitter oranges are expected here this week. They are offering to arrive at $3 to $3.50.

Receipts of Pecan nuts to hand this week have lowered the range on these goods a trifle, sales being noted at 8c.

Rose & Laflamme had a cable from Bordeaux this week quoting an advance of 8s. per 100 kilos on prunes, nearly 1c. per lb. advance.

Refiners advanced their prices on sugar here on Monday an eighth of a cent all round. The Wholesale Guild price has been marked up in proportion.

Rose & Laflamme have removed from their old premises at the corner of Lemoine and McGill streets, to 400 St. Paul street, at the corner of Custom House square.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Jan. 30, 1896.

DURING the past week business has been rather more active, the strong tendency of the market, together with an almost general advance, being the cause. Country orders, however, continue light, but with a little more snow a better business is looked for during the coming month. In fish, the market is rather dull; frozen fish, for which there is a demand, is in very light supply. During the week there has been an easier feeling in molasses owing to quite a quantity of cheaper grades being on the market. Dairy products shows no improvement. Honey is tight. And although paper is reported well met in the banks, collecting open accounts is hard work, particularly around the city. Candy manufacturers here have made a combination price on staple lines; during the past few months these goods have been cut till no profit remains.

SALT—There is no change in price and but light demand. We quote: Coarse, 50 to 55c.; fine factory-filled, 95c. to $1.10; 5-lb. bags, $3.25 per bbl.; 10-lb. bags, $3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, $1.90 to $2 per doz.; dairy, bulk, $2.80 per bbl.; cheese, bulk, $2.70 per bbl.

OIL—As season advanc s sales of burning tend to fall off in quantity. Market shows no change. A rather better business is noted in lubricating, but largely for future delivery. Prices are easy. We quote: Best American, 23¼c.; best Canadian, 21½c.; prime, 19c. No charge for barrels.

CANNED GOODS — A somewhat better feeling is noted, but business is still very light. In canned meat some American packs are up 10 cents in two-pound size. There are now two Canadian houses selling, their prices being well under those of the

A. T. CLEGHORN
General Commission Agent
Correspondence solicited.
LONDON, CAN.

GRAND MOGUL TEA COMPETITION

BY REQUEST

Time is extended for distribution of prizes for best five advertisements until May 1st. Some parties who wish to compete write us they could not get Grand Mogul Tea in their vicinity.

As we wish to give every person who wishes to compete for these handsome prizes a fair chance we have postponed distribution as above Five best advertisements (30-line ads. preferred), setting forth the

Excellence, Purity and Healthfulness

of this splendid Tea. Label of tea must accompany each ad.

FIVE PRIZES { 1st—$20.00; 2nd—$10.00; 3rd—10-lbs. Grand Mogul Tea, 50c.; 4th—5-lbs. " " 50c.; 5th—3-lbs. " " 50c.

T. B. ESCOTT & CO.
Sole Agents, London

PEASE MEAL

A light and easily digested food for dyspeptics. The only genuine article manufactured in Canada is put up by

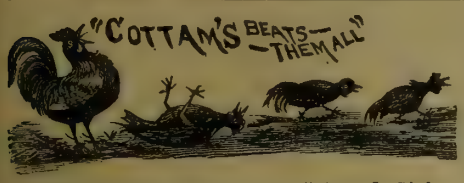
JAS. WILSON
Manufacturer of Celebrated brands of Monkland Mills
ROLLED STANDARD and GRANULATED OATMEAL Fergus, Ont.

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; W. M. P. McLaughlin, St. John, N.B.; WM. BREWSTER, Palmer House, Toronto, Canadian Selling Agent.

J. W. BEARDSLEY'S SONS, New York, U.S.A.



WIDE-AWAKE grocers know well that as a Bird Food, and the most profitable to handle,

COTTAM'S POPULAR BIRD SEED

"beats them all." The people will have it, from one store or another. No stock is complete without it. Every packet contains BIRD BREAD, of which we are INVENTORS, PATENTEES and sole MANUFACTURERS.

BART. COTTAM & CO. - London, Ont.

Dawson & Co.

FRUIT
PRODUCE
and COMMISSION MERCHANTS

32 WEST MARKET STREET
Consignments Solicited
TORONTO.

GEORGE MCWILLIAM. FRANK EVERIST.
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL . . **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

FOR
SMOKED MEATS
LONG CLEARS
MESS PORK
SHORT CUT PORK
PURE LARD
COMPOUND LARD

Write for Prices. Send your ORDERS by mail.
Careful Attention. Prompt Shipment.

F. W. FEARMAN
HAMILTON

Americans. Quite a demand of late has been noticed for clams, and as these goods become better known the sale is bound to increase. With our haddies there is a large market to the west, where the fresh are not as easy to get as here. We quote as follows: Corn, 85 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; corned beef, 2-lb. tins, $2.50 to $2.65; 1-lb. tins, $1.50 to $1.60; oysters, 2's, $2 to $2.25; 1's, $1.60 to $1.65; peaches, 3's, $2.85 to $2.90; 2's, $1.90; lobsters, $1.75 to $2; haddies, $1.40; salmon, $1 35 to $1.50; flat, $1 75; clams, $5.50 for 4 doz.; chowder, $3 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1; pineapples, $2 to $2.35; kippered herring, $1.10; American peaches, $2.40.

DRIED FRUIT—There is still but little business. There is some demand for California evaporated fruit, as peaches, apricots, and prunes, and some nice goods are shown, but sale is not large. Onions are rather higher, peanuts are also up ½c. in first hands. Large quantities of Nova Scotia dried continue to be offered here, but at present prices holders are not inclined to sell. Quality is rather better than usual, though they are not yet put up in a way to command the best price. In loose muscatels a better feeling is noted. Currants are very firm at advance; cleaned continue to grow in demand, though at present, as in other lines, movement is light. We quote: New Valencias, 5 to 6c.; new figs, 10 to 12c.; new 4-crown Cal. L. M. raisins, 6 to 7c.; new 3-crown Cal. L.M. raisins, 5½ to 6c.; keg prunes, 4c.; boxes, 4¾ to 6c.; new Cal. L. L. raisins, $1.50 to $1.75; new currants, bbls., 4 to 4½c.; half-cases, 4¼ to 4¾c.; new evaporated apples, 7 to 7½c.; dried apples, 5 to 6c.; dates, 4½ to 5c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; clean currants, bulk 5½ to 6½c.; 1-lb. cartoons, 7 to 7½c.; Canadian onions, $2.25 to $2.55 per bbl.; cocoanuts, $4 to $4.50 per 100; citron, 15 to 16c.; orange, 13 to 14c.; lemon, 12 to 13c.; Valencia layers, 6 to 6½c.

GREEN FRUIT—There is a fair city business, but during the cold weather country business is light. Lemons are marked down 50c. from last week's price, and are freely offered; quality good. In oranges a few very nice Jamaca are on the market. West India fruit are but light stock, and California and Valencias are supplying the market. A few Floridas are seen in the retail stores. Prices are quoted rather easier, while quality improves from week to week. In grapes there are none offering in a wholesale way. Apples are held firm, but stock is large enough for demand. We quote: Lemons, $2.50 to $3; West India oranges, $5 to $6 per bbl.; Valencia oranges, $3.50 to $4.00; Pippins and winter fruit, $1.50 to $3; native cranberries, $8 per bbl.; Cape Cod do., $11 to $12 per bbl.; California oranges, $3 to $3 50.

ONIONS
Just received a carload of
Send for quotations.
"Yellow Danvers"

H. F. PRICE 102 Foundling Street
MONTREAL

"The low, sweet singing of a bird" (as the poet says) is what is wanted by all your customers; they can have it by using



BROCK'S BIRD SEED

In each 1-lb. packet there is a cake of **Bird Treat**, much appreciated by the Bird-Loving Public.

NICHOLSON & BROCK - TORONTO

WM. RYAN
PORK PACKER,
WHOLESALE PRODUCE
AND COMMISSION MERCHANT
70 and 72 Front St. East, Toronto
Liberal Advances made on Consignments.
Egg Cases Supplied.

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

. . USE . .
"Maple Leaf" Brand
Pure Lard
Hams, Backs
Breakfast Bacon
D. Gunn, Flavelle & Co.
Pork Packers and Commission Merchants . . Toronto

We have in stock **FANCY**
Sweet Jamaica Oranges
Valencia Oranges
Messina Lemons
All Much Lower in Prices. Send Us Your Orders.
HUGH WALKER & SON
Guelph, Ont.

DAIRY PRODUCE—While cheese seems to gain some firmness there is but little change in local markets, owing to light demand. In butter, while good is hard to get and brings fair price, the general market appears to get worse. There is a large quantity of medium, and it is hard to move at any price. Eggs are quiet with no change in price. We quote: Cheese, 9 to 9½c.; butter, 17 to 18c.; eggs, 17 to 19c.; fresh creamery prints, 23 to 24c.; tubs, 21 to 22c.

MOLASSES—During the season there has been a considerable stock of but fair quality goods upon the market, and as the season advances holders are more anxious to sell, and this tends to keep the market easy. The best molasses here is some Porto Rico, which is held firm, stock being light. New Orleans in barrels continues to gain in favor. Market is advancing. Syrups also show good demand. We quote: Barbadoes, 30 to 33c.; St. Croix, 28 to 30c.; Porto Rico, 34 to 36c.; syrup, 35 to 38c.; New Orleans, bbls., 35 to 36c.

SUGAR—Market during the past week has gained in strength, and an advance is noted. There is rather better local demand. Our merchants are well supplied. Total stocks said to be about 16,000 barrels. We quote: Granulated, 4¾ to 5c.; yellow, 4¼ to 4½c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

FISH—There is no change in price. The particular feature of the market is the small quantity of frozen to hand, and dealers cannot supply demand. But few dried are arriving, but stocks are ample. Smoked remain very dull. Large quantities of smelt (frozen) continue to be shipped west from the north shore. This is a very large business, and brings in a great deal of money. The fishermen get 1½ to 2c. per lb. cash right on the ice when caught. A few lobsters are coming in; they are small. We quote as follows: Lobsters, 4c. each; frozen herring, 60 to 70c. per 100; frozen cod and haddock, 2¼ to 2½c.; bloaters, 60c.; haddies, 4½c.; Medium cod, $3.35 to $3.50; large, $3.65 to $3.75; small, $2.25 to $2.50; pollock, $1.50; bay herring, $1.25 to $1.30; Grand Manan, $1.30 to $1.40; ripplings, $1.65 to $1.70; wolves, $1.90 to $2; Quoddy River, $2.75 to $3; smoked, 5 to 5½c.; shad, half-bbl., pickled, $4.50 to $5; Canso, $5; halfs, $2.75; Shelburne, $2.75 to $3 per bbl.

PROVISIONS—Movement is not large, and market is well supplied in pork and lard at low price. Prices are firm. It is surprising how much less smoked meat is handled by our wholesale grocers from year to year. They say loss in weight and trouble about quality is too much for the profit. We quote: Domestic mess pork, $14 to $14.25; American, $14 to $14.50; clear pork, $15.50 to $16; beef, $13 to $14; pure lard, 8¾ to 9c.; compound lard, 8c.; rolls, 8c.; hams, 10½ to 12c.

FLOUR, MEAL AND FEED—In flour market is very active. The chief advance is still in Ontario brands. Our merchants have bought freely, and are selling at mill prices. Oats are quoted higher with fair demand. Oatmeal is also up; there is always a steady demand here. In cornmeal though prices have ruled so low they are again marked off this week. Beans do not advance as was expected, but market is firm. There continues to be but light movement here in hay, but prices are very firm, and higher prices are looked for. Buckwheat meals show light demand. We quote: Manitoba, $4.60 to $4.75; best Ontario, $4.25 to $4.50; medium, $4.25 to $4.50; oatmeal, $3 60 to $3 70; cornmeal, $2.25 to $2.30; hand picked beans, $1.20 to $1 25; prime, $1.10 to $1.15; split peas, $3.70; pot barley, $4.10 to $4.25; hay, $12 to $13; oats, 34 to 36c.; middlings, $19 to $20 on track; bran, $18.; buckwheat meal, domestic, $1.25 to $1.30; western, $1.75 to $2.

ST. JOHN NOTES.

A direct steamer to New York is to be put on this spring.

Cream of tartar shows a steady advance during the month, the advance being upwards of 4c.

Quite a quantity of Ontario fresh beef is being received here, three cars coming in during the week. A car has about 40 carcasses. The beef is being sold at about 7c.

The following company is being formed to carry on a wholesale grocery and coal business at St. Stephen: Almond J. Teed, Frank Todd, David N. Bates, Charles W. Young and Geo. Murray. It is to be known as the A. J. Teed Co. Capital stock, $100,000; shares, $100 each.

C. H. Peters, of Baird & Peters, and G. Wetmore Merritt, of Merritt Bros. & Co., are again at their desks, after a short holiday. Not only were their trips much enjoyed, but the fact that large stocks at home were daily becoming more valuable, added much to their pleasure.

As noted in a late number of THE CANADIAN GROCER, St. John is to have a direct steamer to Porto Rico. She will call at San Juan, Pouce and Mayaguez. The first steamer, the Spero, 5,091 tons register, will be here on February 3. Upper Canadian shippers and importers would do well to note the date. Monthly trips will be made.

THE CANADIAN GROCER regrets to have to report the death of Hon. James Fellows, Agent-General for New Brunswick in London. He was well known and greatly respected here. This city was for many years his home, he carrying on a drug business here. He was closely connected with its public interests at that time.

The present mail service across the bay is a matter of much dissatisfaction to our merchants. There is a daily steamer going over and back, but from a false idea of economy she carries a mail but twice a week, Tuesday and Saturday. A large business is done by our merchants through the Annapolis Valley, and where a letter should only take one day in coming from Valley points here, it now takes two or even more

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WOODSTOCK, N.B., MARKETS.

Business is dull owing to lack of snow but at time of writing there seems a good prospect of this cause being removed. Price of produce is low, and many farmers are holding goods back. Hay is bringing a fair price, and shows more movement than other lines. Oats are in but fair demand, the quality being the drawback. People are importing Ontario oats. Butter is plentiful and

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.
C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes secured in tin.
Special Agent for the Dominion
C. E. COLSON - MONTREAL

"Always a Best"
. . In Everything
We have the BEST in the canned fish line.
GOLDEN FINNAN HADDIES
Are the BEST. They are Delicate, Delicious and Appetising. If you sell the GOLDEN brand Haddies, it will be the finest DRAWING CARD you can get.
Every can guaranteed or money refunded.
NORTHRUP & CO.
Packers' Agents. ST. JOHN, N. B

FISH
WITHOUT A BONE.
Ordinary Boneless Fish have some bones in them, but we now put up pure Codfish in 3-pound boxes
WITHOUT A BONE.
This is the best Fish packed in Canada, and very much superior to Fibred or Shredded Fish. . . .
JOHN SEALY - St. John, N.B.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & CO HALIFAX, N.S. ESTABLISHED 1844
IS THE BEST.
ASK FOR
MOTT'S

You Can Make Things Lively

Around your store if you go the best way about it. We have something that will draw crowds to your counters, who will come again and again and tell all their neighbors. Pure, Clean, Strong and Healthy.



Dalley's Royal Hygienic Self-Rising Flour

Sells at sight and always pleases.

Tea, Pancake
Graham and
Buckwheat Flour

Manufactured by

For sale by all wholesale grocers. . . . .

The F. F. DALLEY CO. Ltd., Hamilton, Canada

Only the best fruit, thoroughly cleaned and picked, is used in making

CLARK'S ENGLISH MINCE MEAT

An Article fit for a King's Table.

Every package guaranteed to be as represented.

W. CLARK - MONTREAL

PURE

Maple Syrup

Finest quality. Write for quotations.

T. A. LYTLE & CO.

Vinegar Manufacturers,

TORONTO

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

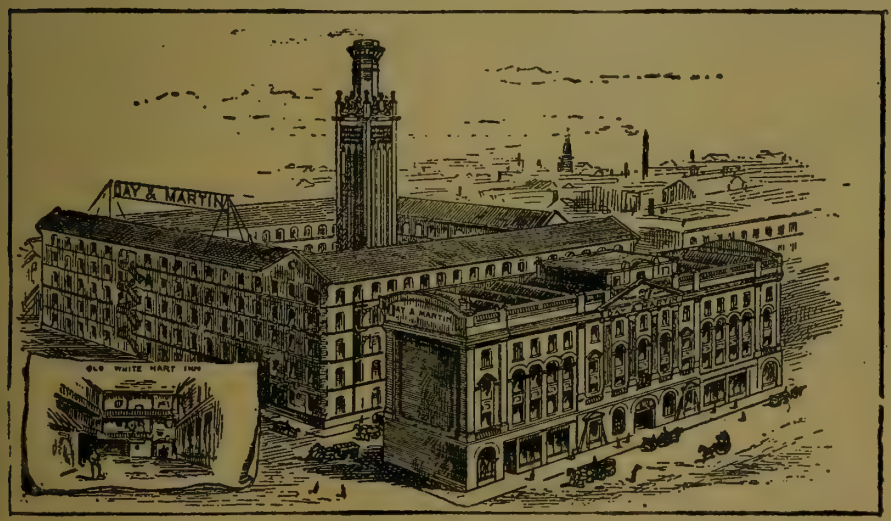
canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

CHATHAM, ONT.

Manufacturers by appointment to Her Majesty the Queen, H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record

DAY & MARTIN 97

MARTIN & ROBERTSON,
Victoria and Vancouver,
for British Columbia

Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD. London and Liverpool

E. T. STURDEE, St. John, N.B., for Maritime Provinces. **CHAS. GYDE, Montreal, for Ontario and Quebec.**
TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

Fast and furious



Is the race for business, but the right goods and honest dealing invariably win in the long run. Cheap and inferior goods must find their place some time or other, and finally drop out altogether. **Maple Leaf Brand** has won its laurels honestly and is always in the front.

Delhi Canning Co.

DELHI.

low. The following company is asking for incorporation: H. Paxton Baird, Sperry L. Shea, Chipman Hartlay, Charles A. Munroe, Edward W. Mair. The company is to be known as the Baird Co., Ltd., and it is to do a wholesale and retail drug business, as well as control a number of proprietary medicines owned by H. Paxton Baird. Capital stock, $80,000, in shares of $50. Produce is quoted as follows: Hay, $8 to $9; oats, 26 to 28c.; butter, 16 to 17c.; eggs, 18 to 20c.; pork, 5 to 5½c.; hard wood, $3; green, $2.50.

HALIFAX TRADE GOSSIP.

OUTSIDE the general routine of the markets there is very little to note just now. The leading confectioners of the Maritime Provinces assembled here last week and formed an association, the object of which is to secure a reduction in the duties imposed on glucose and other raw materials which are used in the manufacture of confectionery. With a reduction of the duty the manufacturers hope to be able to sucessfully compete with the Americans. St. John, St. Stephen and Halifax are interested.

We hear of rapid and marked advances in flour elsewhere, but the advance here is not in sympathy. In fact, dealers advertise to sell at old figures. It is thought, however, that we have seen the lowest prices for this year's crop.

Corn and oats are also stiffening, which will have a tendency to advance the price of feeds somewhat.

Beans and peas remain low.

Hay is firm at $12 and $12.50. Sales were made this week by the carload at $12.50.

There is a general boom in fishstuffs, in almost every branch of the business. The United States markets are fully $1.50 to $2 per bbl. stronger in both mackerel and salmon, and the effect here is decidedly pleasing. Herrings are moving lively. Two cargoes of frozen herrings arrived this week, and are meeting with ready sales. Grocery cod is scarce. Smoked herrings are plentiful. The market is bare of green cod, and boneless fish is in demand.

There does not appear to be anything wrong with sugar. The tendency seems to be up, up, up. There is another advance this week of ⅛c. and the Halifax market is decidedly firm. Prices at the refinery for lots are: Granulated, 4¾c.; yellows, 3⅞ to 4¼c. The refineries' advices are that the Cuban crop will not be more than 100,000 tons.

The provision market is dull, with no change of prices.

There is very little doing in poultry. There is no call for chickens or ducks, and turkeys and geese are selling low, retailing as low as 8c. per lb.

P. E. Island potatoes are selling from store at 20c. per bushel, which is about half the price realized this time last year.

The green fruit trade is fairly good this week, and supplies are plentiful. Valencia oranges arriving show very nice, sweet fruit, and sell at $4 per crate. Lemons are low, although of splendid quality, the quotations being $2.50 to $3 50 per box. Good apples are scarce.

There is little or nothing doing in cheese. Antigonish September is quoted at 10½c.

Butter is fairly brisk. Dairy tubs sell at

Package Goods Trade

With us beats all previous years. Never had such a demand for fine goods before. All varieties selling with the most gratifying success. Can't we make you up an order out of the following choice assortment?

DESICCATED ROLLED OATS
DESICCATED ROLLED WHEAT
DESICCATED ROLLED BARLEY
BREAKFAST HOMINY
BUCKWHEAT FLOUR (Self-Raising)

Write us for Price List.

The IRELAND NATIONAL FOOD CO. Ltd.

OPERATING The Largest and Most Complete Breakfast Cereal Food Mills in the Dominion.

Toronto, Canada.



THE LARGEST COFFEE AND SPICE MILLS UNDER THE BRITISH FLAG.

MANUFACTURERS OF

Pure Gold Baking Powder

AND

Pure Gold Flavoring Extracts

Baking Powders
Coffees
Flavoring Extracts
Spices
Mustard
Soaps
Washing Compound
Icings
Blacking

Pure Gold Tomato Catsup
Pure Gold Sweet Tomato Catsup

Etc. Etc. Etc.

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

17 and 18c., and creamery in tubs, 22 to 23c. Dairy rolls are worth 18c.

Eggs have gone down; good stocks are retailing this week at 15c.

Molasses remains quiet and unchanged. There have been no late arrivals.

The demand for canned goods remains good. Prices have not changed.

GIVE THEM YOUR VOTES.

THE Retail Clerks' Association of Montreal are putting up a splendid fight for early closing in that city.

They are most thoroughly organized, and are doing great work in the municipal campaign now in progress. Of the fifteen aldermen elected by acclamation twelve are favorable, two uncertain, and one against early closing.

The big contest takes place to-morrow in several of the wards. In some wards all the candidates are favorable, and the clerks are not interfering. In St. Louis Messrs. Savagnac and Renault are receiving the united support of the friends of earling closing. In St. Jean Baptiste it is Mr. Ouimet; in St. Ann's, Messrs. Kinsella and our old friend "Barney" Connaughton, and in St. Gabriel there is another old and tried friend in Richard Turner.

We feel sure that every one of our readers will support the clerks by voting for these gentlemen. They should remember that the clerks are working year in and year out 14 to 18 hours a day without getting even one night for recreation or improvement.

TO MAKE BEET-ROOT SUGAR.

APPLICATION will be made to the Legislative Assembly of Ontario at its next session for an Act to incorporate "The Leamington Beet Sugar Co., Ltd.," with power to procure and acquire from the municipal corporation of the town of Leamington, or other corporation, the necessary lands for said enterprise, and acquire the necessary machinery and raw materials and other articles required for manufacturing beet sugar and products thereof; to purchase cattle, sheep and hogs, to be fed or fattened on the pulp, molasses, or other residue of the beets, and to purchase such other additional food for animals as may be required for this purpose, or to make arrangement with owners of cattle, sheep or hogs for feeding or fattening the same; to lease or acquire lands for growing sugar beets and to enter into contracts with farmers and others for growing and supplying beets, to issue debentures of the company; to receive and procure municipal or private aid by way of subscription for stock, gift, bonus, loan or guarantee of loans, and to secure instalments thereon in such manner as may be agreed upon, to expend such proportion of the proceeds, thereof, as may be incurred in the preliminary expenses attending incorporation, obtaining contracts for stock or supplies, and procuring subscriptions for stock and aid to the company, with power to the municipalities benefited and interested to take stock in said company, or to otherwise assist by gift, bonus, loan or guarantee of any loan, with power to the municipal corporation of the town of Leamington, in which the beet sugar factory is proposed to be erected, and in which the head office of the company is to be established and maintained, to grant to the said company, free of cost, the lands required for the company's works, yards, etc., and to grant, free of cost, the gas and water required for carrying on the company's operations with power to the company of laying pipe lines for gas to the factory for fuel, and also to grant exemption from taxes for ten years on all the lands, buildings, and personal property of the company, but not on any property occupied or used otherwise than for the business uses of the company.

According to Dun, the number of failures for the calendar year 1895 in Canada were 1,891, against 1,856 in 1894. According to Bradstreet, the figures were 1,923 in 1895, against 1,873 in 1894. The gross receipts of the C. P. R. for the year 1895 were $18,937,000, against $18,752,000 in 1894. The gross receipts of the Grand Trunk were $18,001,000, against $18,037,000 in 1894.

Dinna ye hear the Slogan?

If you drink Whisky, drink

JOHN DEWAR'S SCOTCH

HONORS AWARDED

Purveyors by Royal Appointment to Her Majesty Queen Victoria. Under competition the only Scotch drawn at the Bars of the largest Caterers in the World, viz.: Spiers & Pond, Ltd. Diploma of Honor and Gold Medal, Edinburgh, 1890 (Highest Award).

MEDALS

Edinburgh	1886	Edinburgh	1890
Antwerp	1887	London	1890
Anglo-Danish	1888	Jamaica	1891
Cookery	1888	Food	1891
Brussels	1888	Tasmania	1892
London	1889	Dublin	1892
Melbourne	1889	Brussels	1893
Food (London)	1889	Chicago	1893
Sportsman	1889	Fisheries	1893
Paris	1889	Manchester	1893
Dunedin	1889	Brewers' Show, Manchester.	1894
Military	1890		

National Trades and Industrial Exhibition, 1894, etc., etc.

Better Whisky cannot be had

TRADE CHAT.

MRS. CARTHER, general storekeeper, Lambton Mills, who has recently been married to a Mr. Palmer, has given up the business and left that place.

The Birr cheese factory was burned to the ground on the 25th inst.

The Whyte Packing Co., of Mitchell, shipped 30 tons of pork to the lumber camps a few days ago.

The fall cheese of the Mayfair cheese factory was shipped from the factory last week. Price realized 9c. per lb.

The Vienna factory made more than 48½ tons of cheese last year, an increase of 8¼ tons over the previous year's make.

Thompson's joint stock cheese factory, Warwick, shipped 500 boxes of cheese last week; 35,182 pounds sold for 9c. a pound.

The death is announced of William G. Hay, grain merchant, Listowel, Ont., on the 27th inst. Deceased was for forty-four years a resident of that town.

The Newtonville cheese factory has been closed for good, J. G. Honey having bought out the stockholders. The patronage of the factory will be transferred to the Kendall factory.

The damage to the storehouse of Monkland mills, Fergus, is more serious than first estimated. There were about 80,000 bushels of oats in the storehouse, and the collapse of the end of the building resulted in about 30,000 bushels pouring out on to the ground and into the river.

A $300 note was offered for sale on the Toronto market, a few days ago, by Auctioneer George Nunn. Five dollars was bid, and the note was withdrawn until next Saturday.

H. E. Wilson, of St. Mary's, traveler of Warren Bros. & Boomer, grocers, Toronto, while in town last night, received a telegram announcing the death of his eleven-year-old daughter from consumption.—Sentinel-Review, Woodstock.

A number of the members of the Toronto Board of Trade will interview the Ontario Cabinet on Thursday next, and propose that some amendments be made in the law of libel and slander. A number of the business men have been troubled by lawyers who bring actions against them, merely to obtain costs. An effort will be made to have restrictions placed on this system of blackmail action.

D. Chalmers, of Poole, Ont., writes to The Woodstock Sentinel-Review of what he calls an important discovery in the dairy industry. The discovery is, that butter fit for table use has been made from whey which has hitherto been going to waste, and if properly handled should be worth millions to the country. The butter is churned from the drippings of the curd sinks, which is gathered from the time the curd is cut till it is salted.

In the House, on Friday, Mr. Prior, in answer to Mr. Jeannotte, said 12,422,326 pounds of raw leaf tobacco entered Canada in 1895, and 178,167 pounds of manufactured tobacco, which included cigars, cigarettes, snuff, etc. Excise duty amounting to $2,974,025 had been collected from foreign leaf manufactured in Canada for the year 1894-5. The Government had collected duty on the manufactured product to the amount of 544,244 pounds, the amount of duty being $28,896.

GROWING ORANGES IN MANITOBA.

On such a day as this, when even the most ardent temperance man will confess that the thermometer has taken a drop too much, it is pleasing to think that such a thing as an orange can be grown in Manitoba. The shivering reporter would not have believed such a statement had it not been for the production of a fully developed orange with bona fide leaf attachment which made any doubt impossible. The fruit was grown by Mrs. J. G. Hendry, of Portage la Prairie. It was grown in a dining room and is still flourishing. The orange is on exhibition at the M. & N. W. Railway offices.—Free Press, Winnipeg.

S. & H. HARRIS'S HOUSEHOLD REQUISITES.



Ebonite Blacking

(WATERPROOF.)

FOR BOOTS AND SHOES.

Does not Injure the Leather



Trade Mark.

Requires No . . Brushing

..ASK FOR IT..



SOLD EVERYWHERE. MANUFACTORY: LONDON, E., ENGLAND.

Unexcelled for

Quality
Flavor
Purity and
Strength



JERSEY CREAM BAKING POWDER

Manufactured by

Lumsden Bros.

HAMILTON, ONT.

EWING, HERRON & CO.

Have Tons

OF CARRAWAYS

Recleaned and double sifted. Samples and quotations sent on enquiry.

Trade Mills - - Montreal

WESTERN

Incorporated 1851.

ASSURANCE COMPANY

Fire and Marine

Capital - - -	$2,000,000.00
Assets, over - -	2,375,000.00
Annual Income -	2,200,000.00

Head Office: TORONTO, ONT.

Geo. A. Cox, President. J. J. Kenny, Vice-President
C. C. Foster, Secretary.

TEAS

New Ceylons and Assams in store and arriving. Also good values in Japans, Young Hysons and Congous.

JOHN SLOAN & CO.

Wholesale Grocers TORONTO

BEE BRAND CEYLON

Awarded Two Gold Medals
Grown on Virgin Soil

Packed and shipped direct from the Gardens.

Warren Bros. & Boomer

WHOLESALE GROCERS

35 and 37 Front St. East, Toronto.

NOW IN STORE

Excelsior Vostizza Currants
Cases and Half-cases.

Perfecto Vostizza Currants
Cases and Half-cases.

London Layers. Black Baskets.

A full and complete stock of Christmas Fruits.

T. KINNEAR & CO.

49 Front St. E., TORONTO.

J. W. Lang & Co.

Have in stock . . .

Martin Wagner's Pineapples eyeless and coreless "Extra."

Martin Wagner's Pineapples eyeless and coreless "Fine."

Curtice Bros.' "Monroe Brand" Strawberries.

Shredded Codfish, "pkges." Very fine.

J. W. Lang & Co.

59, 61 and 63 Front Street East Toronto.

LAWRASON'S WONDERFUL and SUPREME SOAPS

And the very best household soaps made. They sell and you make

40% Profit

P. M. LAWRASON

London, Ont.

Currants

"Crescent" Brand
Casalina Patras

A shipment of above just to hand.

PERKINS, INCE & CO.

TORONTO.

We are offering this week some excellent values in . . .

Sultana Raisins
Vostizza Currants
and Sphinx Prunes

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

TRAVELERS FEAST THEIR FRIENDS.

THE members of the City Travelers' Association, Toronto, entertained their friends on Friday night at their rooms in St. George's Hall, Elm street. And a right royal entertainment it was. It was a sort of "At Home," smoking concert, oyster supper and good fellowship meeting all combined. Into the lodge room were crowded a score or more of tables, and at these tables sat card players, checker players, and other kinds of players, while a substantial cloud of smoke from the good cigars that had been provided encircled all.

About 10 o'clock supper was announced, and about seventy-five sat down to this. And here again the host had well provided for the guests, "substantials" and delicacies being present in abundance.

After the feasting came the speech-making, singing and recitations. The new president of the association, R (Muat) Corrie, sat at the head of the table with a smile so broad that the large epergne in front of him was not large enough to cover it.

There was no prepared toast list, those present speaking as the spirit moved them, or as the chairman commanded them. Like an experience meeting, everybody spoke briefly and to the point.

F. S. Roberts, ex-president of the Retail Grocers' Association, said he did not begin to speak early enough in life to be a speaker, but all the same I noticed he was speaker enough to animadvert upon the mutual benefits to be derived from such gatherings.

James Owen tried to advance the same excuse as Mr. Roberts, but like Noah's dove it did not find a resting place. He had to say something, and so he became congratulatory, the new president coming in for the lion's share.

J. G. Gibson said the trouble with him was that he talked too much. "I hope," he said, addressing the travelers, "that you will go on in the good work, and call upon me often."

Robert Maxwell was greeted with "He's a jolly good fellow," when he arose. He congratulated and pointed out that the chairman was trying to avoid making a speech.

"It is a good thing for us to be here" remarked Frank Gallow, "and I would like to see us here at least once a year. It is a good thing to meet, in this way, those who we are calling upon all the time" (Hear, hear.)

"He's a daisy" and "See him smiling," were the salutations that met D. W. Clark when he got on his feet. He too was in a congratulatory mood, and, as a member of the Grocers' Association, would favor the grocers getting up a similar entertainment.

T. Holman (jocularly)—"I am like most people; I can say something when I speak. Speaking is good for the stomach if it is not for the ears."

Frank Johnston favored the grocers reciprocating.

President Corrie was at last persuaded to speak. He thanked his fellow members for the honor they had conferred upon him. He said he was very poor at making promises. He would, however, like the worthy men who had preceded him in the chair, endeavor to do his best.

C. M. Webb expressed himself in favor of these mutual entertainments between travellers and merchants.

A. G. Marmion ventured the remark that if merchants and travelers did not work together, who should? Some travelers may think that because this and that merchant did not buy from him that it was because of some dislike. Such was not the case, and social hours spent together would prove that it was not.

Vice-President Bond, of the Grocers' Association, said he was glad to be present and meet so many travelers that he did not know.

A voice: And some you don't want to know. (Laughter).

Mr. Bond: If they are as good as the ones I know, I want to know them.

During the evening recitations were given by Mr. Howitt and Mr. McGraw, and songs by Messrs. Young, Padget, Owen, Campbell, Muldrew, Panter, etc.

CONCERNING RETAILERS.

W. H. Benson, of Picton, has sold out to A. Harrison.

T. H. Harding, grocer, Picton, is ill with fever. At latest accounts he was doing nicely.

Marr & Ostic, of Walkerton, have added very much to the appearance of their store by putting in a new plate-glass window.

George Hausenflug, of Waterloo, has added much to the appearance of his store by interior decorations.

James Whitehead, Walkerton, is experiencing a good trade, and finds that business compares well with former years.

James Philip, known as "The Grocer," Fergus, has recovered from his recent short illness.

Robertson & Son, grocers, of Drayton, have been experimenting with the cash system, and they pronounce it a success.

Thos. Sell & Co., grocers, etc., Harriston, adopted the cash system about eight months ago, and now they never will from it depart.

Andrew Davey, jr., has started a grocery store in Quebec street, Guelph.

A meeting of confectionery manufacturers was held in the city on Wednesday. Representatives from St. John and also of a big St. Stephen (N.B.) house, together with some city manufacturers, met, and it is understood the object of the meeting was to form a combine.—Chronicle, Halifax.

A ST. STEPHEN GROCER'S DEATH.

Robert Johnson, grocer, St. Stephen, N.B., was found in an unconscious condition in his store on the 15th inst, the victim of a fit of apoplexy, and passed away a week later at the age of 67. He was in his young days "one of the boys," and was prominent in many stirring adventures at that time, being one of the 49 gold hunters who left for California gold fields in a body. He also played a prominent part at the time of the Fenian scare. Of late years he has been a victim of rheumatism and has been a great sufferer. His nearest relatives are resident in Chicago and California, and the news of his illness did not reach them until it was too late for their assistance to be of any avail. Messrs. C. N. Vroom, L. A. Mills, and David Simpson are executors.

BUSINESS CHANCES

FOR SALE—A FIRST-CLASS CONFECTIONERY and Ice Cream Parlor. Store fixtures, including Soda Fountain, first-class. Good residence attached. A fortune in this for right man. Box 868 Manitou, Man. (7)

FOR SALE—GROCERY WITH LEASE OF PREmises, live business, long established, best stand in town, good family trade in fine staple and fancy groceries, stock full and in first-class condition, good reasons given for selling. Personal inspection invited, or references given Montreal or Toronto. D. E. Scott, Port Hope, Ont. (5)

AGENTS WANTED.

FARROW'S MUSTARD, MUSHROOM KETCHUP and Sauces. Wanted in the States, purchasing agents for these goods, which are of the highest quality. Mustard packed in every description of package, including fancy tins, all sizes from ¼-lb.; also with customers' names on labels or with firm's labels. Firms of undoubted respectability who would take up the agency of these goods would be liberally treated. Goods f.o.b. London. For samples and particulars apply to FARROW & Co., Boston, England. (6)

WANT ADVERTISEMENTS

Are inserted in this paper at the rate of two cents per word each insertion, **payable strictly in advance.** Advertisers may have their replies addressed in our care free of charge, but must send stamps for re-addressed letters.

The Canadian Grocer, Toronto

THE NEW WOMAN

WON'T HAVE OLD TAPIOCAS

SHE . . . WANTS INSTANTANEOUS

JUST OUT

Book on

WINDOW DRESSING FOR GROCERS

Price . . Post-paid, $1.00 **57 ILLUSTRATIONS 80 PAGES**

Arranged by Harry Harman, publisher of The Journal of Window Dressing. Each illustration fully explained, and how to make the fixtures.

HARRY HARMAN

125 S. Clark St. *CHICAGO*

Delicious Coffee

IT SETS THE PEOPLE TALKING



JAPAN TEAS "New Season's"

FROM 13½ CTS. UP.

Best value in Canada to-day. See our travellers or write for samples.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane Toronto.



One Tablet makes an excellent Cup of Cocoa.

BOISSELIER'S

A perfectly pure compressed Cocoa . . . Extract

Cocagene REGISTERED

In boxes of one dozen 20-cent tubes, each tube containing 18 tablets. . . . . .

ALL LEADING GROCERS KEEP IT.

"VICTORIA"

IS THE TRADE MARK OF OUR MATCHES

HAVE YOU TRIED THEM ?

. . THE . .

"Victoria" Matches

Are warranted equal in quality to any other brands on the market.

Write for prices to

LAPORTE, MARTIN & CIE.

Wholesale Grocers MONTREAL

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

TAKE THEM ON

and they will make a

TRADE FOR YOU!!

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

PUREST & BEST

Windsor Fine Salt

In Barrels, 200lb. Sacks and 50lb. Sacks is shipped in car lots to all parts of Canada. The Salt is the finest made and the best for general farm use. Our barrels are machinery made and one end carries a neat paper label. The sacks are made of superior bleached Jute, and will stand more handling than the ordinary salt sacks. A glance at the cut will convince you that the appearance of our barrels and sacks is a great help in selling the salt. Write us or our agents for prices or samples.



The WINDSOR SALT WORKS, WINDSOR, ONT.

"CEYLON"

Every Wide-Awake Grocer

is buying The Wonderful Teas of CEYLON

The Purest
Cleanest
Healthiest
Most Delicious
TEAS

ARE YOU?

HOW TWO CLERKS LIVED.

A power over a man's substance amounts to a power over his will.—Alex. Hamilton.

To him that wills ways are not wanting.

A SINGULAR and, we might say, exceptional illustration of Hamilton's statement came to our observation recently in connection with the daily life of two city clerks, the one receiving nine dollars per week the other six. The former has in London a wife and two children, and sends them every week five dollars of his earnings; the other has a wife to whom he sends two dollars per week. The two live together, not far from Washington square, within short walking distance of their place of employment, and each has four dollars per week for maintenance. Both have good shelter, spend fifty dollars per year for clothing, and both put away money, and thus belong to the capitalists of New York.

They hire a room at a price which includes light and fuel, and, noting our interest in their plan of life, kindly consented to keep an account and give the writer a statement of their subsistence and rent for one week, in demonstration of how cheaply one may live in a great city on a small sum and save money. Their account for one week is as follows:

Room rent, including gas, fuel and light	$2 50	
Bread and rolls	43	
Oatmeal	8	
Tea	15	
Sugar	5	
Butter	15	
Steak	15	
Soup and Meat	20	
Eggs	5	
Condensed Milk	10	
Cabbage	5	
Total expense for two		$3 91
Rent		2 50
Cost of food per week for two		1 41
Expense of each per week for food		70½
Expense of each for rent and subsistence		1 95½
Margin for clothing and saving		2 04½

The menu and expenses for each day for one week were as follows:

SUNDAY—
Breakfast—Tea, rolls, bread, butter, porridge.
Dinner—Soup, soupmeat, bread, butter.
Supper—Tea, bread, butter.
Cost for day 27

MONDAY—
Breakfast—Bread, butter, porridge, tea.
Dinner—Rolls, tea.
Supper—Meat left from Sunday and balance of soup, bread, butter, tea.
Cost for day 26

TUESDAY—
Breakfast—Tea, Bread, butter.
Dinner—Porridge, tea, bread, butter.
Supper—Steak, bread, butter.
Cost for day 18

WEDNESDAY—
Breakfast—Oatmeal gruel, tea, bread, butter.
Dinner—Rolls, tea.
Supper—Balance of steak from Tuesday, bread, butter.
Cost for day 18

THURSDAY—
Breakfast—Bread, butter, tea.
Dinner—Rolls, egg dumplings.
Supper—Oatmeal pudding, tea, bread, butter.
Cost for day 19

FRIDAY—
Breakfast—Bread, butter, tea.
Dinner—Rolls, tea.
Supper—Oatmeal gruel, tea, bread, butter.
Cost for day 14

SATURDAY—
Breakfast—Rolls, tea.
Dinner—Bread, butter, tea,
Supper—Bread pudding.
Cost for day 19

Total (seven days) for two $1 41

Total (seven days) for one 70½

We believe that the amount allotted for food admits of a more generous diet than that recorded above. There is an absence of food rich in nutritive material and inexpensive, as beans, lentils, buckwheat flour, corn meal and rice. Mrs. Abel, in her prize essay, presented a bill of fare for a family of six, at an average price of 78c. per day, or 13c. per person, which is but 7½c. per day more than the cost of subsistence to the two clerks mentioned. Evidently our young friends have yet to learn the art of living well on a small sum. The childless clerk puts away $2 per week. It is apparent from the above that each may clothe himself neatly and well, and both may, if they choose, enjoy some of the amusements of city life. An all-wool suit of clothes may be bought for $7.50 to $12.50, so that either of the clerks may have two new suits annually, sufficient underclothing, boots and shoes, and have money left for books and amusement, in addition to something for the savings bank. These two hard-working men meet all expenses on $4 per week, and save money. Probably there are many who manage to support a family on as small or smaller sum. A boot-black with wife and three children states that he can get along very nicely on five dollars per week. Such economy does not preclude intellectual or spiritual development and growth, for the church has open doors; the libraries are many and free; entertainments of a high order are to be had free, while picture galleries and museums are open to all without cost. The street windows and the intercourse of men with men are educational, so that life to its fulness may be enjoyed on small income, provided the individual has power over his will.

We would impress upon aspiring youth—the boys who are getting from $4 to $12 per week, and who incessantly grumble that their salary is too small—the incident narrated, for therein lies the secret of wealth and power. When there's a will, there's a way.—American Grocer.

BRITISH TEA IN NORTH AMERICA.

The consumption of Indian and Ceylon tea on the continent of North America, says a London letter, appears to be making satisfactory progress. The figures given below show the increase which has taken place in the re-export of Indian and Ceylon tea direct from the United Kingdom. A large quantity of Indian tea has been transhipped which does not appear in these figures; in addition to which, exports direct both from India and Ceylon during 1895 were considerably in excess of those in 1894.

Everything points to a steady development of this important market, and shows the wisdom exhibited by Indian and Ceylon tea planters in providing a fund for the promotion of the use of British grown tea in the Colonies and abroad.

INDIAN TEA.

	1895.	1894.	1893	1892.
U. S. A.	898,619	701,643	818,356	600,216
Canada	821,195	698,479	681,407	789,065

CEYLON TEA.

	1895	1894.	1893.	1892.
U. S. A.	1,420,262	803,708	705,567	710,365
Canada	1,113,165	949,175	731,760	613,817

A GOOD THING TO HAVE.

Molasses appears to be a good thing to have in stock, and even at the advance in cost not a bad purchase where anything in way of strictly straight and attractive goods can be reached. Everything of that kind has been taken up at New Orleans, and is now held above a parity of what a majority of buyers appear willing to bid, although a little custom has been found appreciative enough to undertake some investment, and a few very good-sized sales have been made here this week. The top grade of centrifugal has received considerable attention from mixers, who expect to have plenty of custom before the season is over. Some parcels of sugar syrups came upon sale, but found very prompt custom, in some cases at 1 to 2c. per gallon over what could have been obtained for similar goods one month ago. Glucose is better managed and turns steadily upward in price.—N.Y. Journal of Commerce.

A TOO CLEAN GROCER.

We knew a grocer once, says Brains, in a recent issue, out in Ohio who killed himself by being too cleanly. He had a bad habit of staying out a trifle too late with the boys, and a worse habit of taking a cold bath when he got home. He thought that the colder the bath the better; so he used to take it out in the creek behind his store, even going so far as to break a hole in the ice in the winter in order to get the nice cold bath which he thought he needed. As we said, it killed him.

We know another grocer, swarms of him, who thinks that he cannot properly conduct his business without about a sixteenth of an inch of dust on the brim of his hat and a full line of samples of his meats and over-ripe vegetables displayed on his apron. We cannot fully indorse either the former grocer or the latter swarm. Neither do we wish to suggest any startling innovations in the grocery business. But we do want to suggest a happy medium of cleanliness in grocers, their clerks and their stores that will make a man think more of the things he would like to eat and less of the things he wishes he had not eaten.

A man may have to eat a peck of dirt before he dies, but he doesn't want to think, every time he goes to the grocery, that at the present rate his time will come within the next few weeks.

As the grocer deals in things to eat, of course these remarks apply especially to him, but there are others. Stores in every line need, in many instances, to remember what it is that lives next door to godliness. Many merchants seem to think that clean, newly-dressed windows are something in the nature of a luxury, and that scrupulous neatness inside the store isn't needed in order to sell goods. Isn't it? Think it over again.

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada Montreal

RICE FROM

The Mount Royal Milling & Mfg. Co. . . .

Is sure to be fresh milled, more palatable, and in neater packages than the imported article.

D. W. Ross Co., Montreal, Agents

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy plug tobaccos duty paid. Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited. See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street Montreal

NORTHERN ASSURANCE COMPANY

Established 1836. OF LONDON.

Capital and Funds, $36,465,000.
Revenue, $5,545,000.
Dominion Deposit, $200,000.

Canadian Branch Office. 1724 Notre Dame St., Montreal.

ROBERT W. TYRE - Manager.
G. E. MOBERLEY, Inspector.

A GOOD Paying Investment.

$34.00 per annum invested at 4 per cent. compound interest for twenty-five years, yields $1,475.00, while the same sum applied to an insurance policy yields, with estimated profits, about $1,775.00 in the same time. The gain, therefore, would be $300.00, besides the protection given during the period, one premium securing payment of the sum assured, even if death takes place the day the holder receives his policy. Write for information in regard to the Unconditional Accumulative Policy to

Confederation Life Association.

INSTANTANEOUS

TAPIOCA

PLEASES! SELLS!

PILKINGTON'S POWDERED PERFUMED LYE

"BELL BRAND" in 1-lb. tins.

Dillon & Co.'s Baking Soda

"BELL BRAND" in 1-lb. packages.

Ask your wholesale grocer for them.

New York Fancy Brand. Have a good light. Use

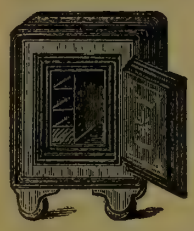
PRATTS ASTRAL
BEST BURNING OIL IN THE WORLD.
LIVE DEALERS SELL IT.
NO SMOKE, NO SMELL, WHITE LIGHT,
SAMUEL ROGERS & CO. TORONTO.

Every Oil known to trade and industry—wholesale.

WITCHKLOTH

The latest and best for cleaning Gold, Silver, Brass, Nickel, Copper, Bicycles, etc. **Retails at 15c.** Send small sample order.

Sole Agency for Canada
TEMPLE BUILDING, 113a, MONTREAL



Champion Fire and Burglar-Proof Safes . .

Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.

S. S. KIMBALL
577 Craig St., Montreal, P.Q.



"BUILD TO-DAY THEN, STRONG AND SURE, WITH A FIRM AND AMPLE BASE." —Longfellow.

DO YOU?

WISH THUS TO BUILD an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors

NOVA SCOTIA *FIBRED CODFISH*

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade YARMOUTH, NOVA SCOTIA

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

B. L. MOOREHOUSE, general merchant, Newbury, is offering to compromise at 60c. on the dollar.

J. B. Dickson, general merchant, Castleford, has assigned.

Nathaniel Martel, grocer, North Sydney, N.S., has assigned.

R. R. Cranfield, general merchant, Wallace, N.S. has assigned.

J. Rheault, general merchant, Stanfold, has assigned to A. Quesnel.

A. C. Bowrassa, grocer, Montreal, is to meet his creditors on Feb. 4.

James Daly, general store, Chinguacousy, has assigned to R. Crawford.

Thos. Wilkinson, general merchant, Alberton, is asking an extension.

Mrs. Hunter, grocer, Chalk River, has compromised with her creditors.

C. C. Lee, general store, Alliston, has called a meeting of his creditors.

John Casey, grocer, Ottawa, is offering to compromise at 25c. on the dollar.

Geo. Lambert, grocer, Bienville, Que., has compromised at 20c. on the dollar.

The stock of Galipeau Bros., grocers, Montreal, has been seized for rent.

A. Daveluy, general merchant, Maddington, Que., is financially embarrassed.

G. H. Larivee, shoe dealer, Arnprior, is offering his creditors 60c. on the dollar.

A. J. Pinard, general merchant, St. Monique, has assigned to A. Lamarche.

L. Price & Co. and Louis Rosseau, both Montreal grocery firms, have assigned.

The Independent Match Co., Louiseville, Que., have compromised at 65c. on the dollar.

Moore & Moore, wholesale teas, Halifax, have assigned their book debts valued at $2,396.

P. P. Tachereau, grocer, St. Marie, is offering to compromise at 25c. on the dollar.

Oswald, Murdoff & Co., wholesale boots and shoes, Toronto, have assigned to E. R. C. Clarkson.

J. B. Montanbeau, general merchant, Batiscan, Que., is offering to compromise at 30c. on the dollar.

John Cunningham, general merchant, Pembroke, is trying to settle with his creditors at 45c. on the dollar.

Albert Bigaoutte, groceries, Montreal, having failed to compromise at 30c. on the dollar, cash, has assigned.

F. Patrie, grocer, Quebec, has assigned. Another Quebec grocery firm, P. St. Michel & Co., have been compelled to do the same thing.

James Irwin, general dealer, at Brussels, has assigned to E. R. C. Clarkson, Toronto. The liabilities are $2,400, with assets nominally the same.

Bonnar & Co., general merchants, at Merritton, have assigned to E. R. C. Clarkson. The business is a small one, the liabilities aggregating $1,500.

Mowat Brothers & Baxter, grocers and ranchers, at Regina, are offering to compromise with their creditors. The firm is rated at between $5,000 and $10,000.

CHANGES.

M. C. Davidson, grocer, Vernon, B.C., has sold out.

L. A. Brule, grocer, Montreal, has sold out to G. H. Schneider.

John Scuitto, a Vancouver grocer, is reported to have left town.

Mrs. G. Grenier is starting a grocery store at Buckingham, Que.

James S. Hill, teas and crockery, St. John, N.B., has sold out to A. P. Torrens.

Napoleon Paquette, has started into business at Terrebonne, Que., as a grocer.

H. R. Shaw, grocer, Bridgetown, N.S., has been succeeded by Crowe & Parker.

Wm. Tilden, general merchant, Blytheswood, is advertising his business for sale.

Irwin & Co., general merchants, Brussels, have assigned to E. R. C. Clarkson, Toronto.

The stock of C. Turgeon, general merchant, St. David, Que., has been sold at 37½c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Blairs & Fleming, grocers, Vancouver, have dissolved. R. Fleming continues.

Gardner & Brown, general merchants, Arnprior, are dissolving. W. A. Brown continues.

Pierre Carriere & Son, general merchants, St. Phillipe (Argenteuil Co.), are dissolving. A. Carriere continues.

Janet Robertson, wife of F. E. Wand, has been registered proprietress of the grocery business of J. Robertson.

J. B. Bourcier and Marie Perrault have registered a partnership to carry on business as grocers, under the style of J. B. Bourcier & Cie., at St. Cunegonde, Que.

Mongenais, Boivin & Co., wholesale wines, Montreal, have dissolved. J. B. A. Mongenais and J. M. Dufresne have retired. L. J. Boivin and J. M. Wilson will continue under style of Boivin, Wilson & Co.

SALES MADE AND PENDING.

The assets of Wm. Johnston, general merchant, Westplain, Ont., have been sold.

The grocery stock of F. H. Martellock, Ottawa, has been sold at 57c. on the dollar.

The stock of Malcolm MacDonald, grocer, Montreal, has been sold at 52c. on the dollar.

The general stock of Mott & Robson, Athens, Ont., has been sold at 66c. on the dollar.

The assets of J. J. M. Marchand, grocer, Pont de Maskinonge, are to be sold February 4.

The assets of J. W. Baker, general merchant, Lake Edward, Que., are to be sold February 5.

The stock of Remi Racicot, general merchant, Windsor Mills, Que., has been sold at 71c. on the dollar.

The grocery stock of the estate of John Armstrong & Co., Peterboro', is advertised to be sold by auction on the 4th prox.

These stocks were last week sold at Suckling's: The general stock of John Burke, of Thornton, amounting to $4,348, was sold to E. C. Ardill for 69 cents on the dollas. The gents' furnishing stock of W. M. Codlington, of Woodstock, amounting to $4,179, was bought by W. J. Waugh for 56 cents on the dollar. The grocery stock of William Hutcheson, Gerrard street east, Toronto, invoiced at $1,936, was sold to A. Ballantyne for 47¼ cents on the dollar. Drug stock of S. M. Green, Toronto, amounting to $1,169, was sold at 15 cents on the dollar to G. S. Riches, and a drug stock in Aurora, amounting to $1,810, was sold at 15½ cents on the dollar to J. L. Fenn, of Bracebridge. The grocery stock of C. Schmidt, Toronto, invoiced at $2,036, was sold to E. R. B. Hayward, of Whitby, at 37 cents on the dollar.

FIRES.

H. Robertson & Co., general merchant, Strathclair Station, Man., has been burned out; insurance, $2,800.

DEATHS.

Richard Bennett, grocer, Spring Hill, N.S., is dead.

DEPARTMENT STORE IN BRANDON.

Departmental stores are growing in the Northwest. On February 1, one of these establishments will be started in Brandon by I. R. Strome, dry goods merchant, and White Bros., general merchants. It will be the largest departmental establishment in the west, carrying groceries, crockery, dry goods, house furnishings, gents' furnishings, clothing, boots and shoes. The business will be done on a cash basis.

"SILICO"

THE UP-TO-DATE

CLEANING SOAP.

Cleans quickly and . . .

DOES NOT SCRATCH

Try a Three-Dozen Case for $2.25.

For Sale by Grocers and Druggists.

BLAIKLOCK BROTHERS

Customs Brokers
Forwarders
Warehousemen

41 Common St. - Montreal

Correspondence Solicited.

A NEW DEPARTURE of much importance to the .... GROCERY TRADE



The LAING PACKING AND PROVISION CO. Ltd.

. . OF MONTREAL . .

Have added a **Canned Meat Department** to their General Packing Business, and will in future have a full line of Canned Meat Goods, Soups and Sundries of the very finest quality, every can being guaranteed. These **Anchor Brand** Goods are put up in all the convenient sizes and newest shapes, **with patent key-openers,** and are not surpassed by any other goods on the market.

WRITE FOR PRICE LIST

CAUSES OF FAILURE

In the Hardware Trade and How Avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely. We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit, Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays to any address on receipt of **25 cents**

HARDWARE AND METAL, Toronto

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

It's Natural

to suppose, when we are making satisfactory shipments to our present customers, that we can do the same for you; isn't it? It's also natural that we should wish to increase our business, and would like to have your trade. We sell Salt in car lots. When you want anything in salt write US.

The Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto Agents for the Windsor Salt Works.

THE ....

Sydenham Glass Co. of Wallaceburg

Limited

WALLACEBURG, ONT.



Manufacturers of

Prescription Ware
Flasks and Liquor Bottles
Celebrated Beaver
Fruit Jars, Jelly Jars

PRIVATE MOULDS A SPECIALTY

OILS
OVALS
SALADS
SAUCE

BOTTLES

PICKLES
PANELS
BEER and
MINERAL

We make bottles of extra weight to order. We invite inquiry relative to lettered ware and bottles from private moulds. Prompt attention to orders and inquiries.
Mention this journal.

Toronto Representative: G. A. McCANN, 208 Dundas St.

Tees & Persse, Winnipeg, Agents for Manitoba and Northwest Territories.

Martin & Robertson, Vancouver and Victoria, Agents for British Columbia.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



For Excellence of Quality SOUTHWELL'S



For Purity **Southwell's**

For Price **Southwell's**

For All Purposes **Southwell's**



Jams, Jellies and Marmalades

ARE THE BEST

CURRENT MARKET QUOTATIONS

TORONTO, Jan. 30, 1896.

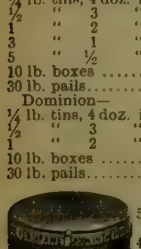
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16
Dominion—	
¼ lb. tins, 4 doz. in case.....per doz.	1 00
½ " 3 " ..... "	1 75
1 " 2 " ..... "	3 00
10 lb. boxes .....per lb.	20
30 lb. pails..... "	20



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
¼ lb. tins, 4 oz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

LUMSDEN BROS.

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'kg Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles	1 60
3. "	1 90
4.	2 60

Polishing Paste. (3 doz. in box)	per gross.
No. 1. In bottles	$3 75
" 2. "	5 65
" 3. "	7 85
Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
Ivorine.	per doz.
Small. In patent stoppered bottles, sponge attached	$0 80
No. 1. "	1 35
" 2. "	2 25
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross.
CROWN PARISIAN DRESSING	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro. 2 oz., or ¼ gro. 4 oz.	
	per gross.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 20

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS

CHAS. BOECKH & SONS.	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90
"Standard," select 7, 4 strings..	2 75
" " 6, 3 strings..	2 60
" " 5, 3 strings..	2 40

CANNED GOODS.

	per doz.	
Apples, 3's	$0 85	$0 95
" gallons	2 00	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 95
Corn, 2's	0 75	0 95
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 90	0 95
" Sifted select	....	1 10
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 65	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 85	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 40	2 00
Strawberries, choice, 2's	1 90	2 40
Succotash, 2's	....	1 15
Tomatoes, 3's	0 80	0 95
Lobster, talls	1 75	2 25
" flats	2 30	2 60
Mackerel	1 10	1 20
Salmon, Sockeye, talls	1 35	1 40
" " flats	1 55	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" " ½ s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" " " " ⅛s	0 10½	0 11
" " " " ⅛s	0 18½	0 19
Sardines, other brands 9¾ 11	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 35

Canada
Prepared
Corn.
Silver Gloss.
Satin Starch.
Rice Starch.

When you buy

STARCH

See that you get the right thing. You can't go wrong if you have any of our lines.

EDWARDSBURG STARCH CO. Cardinal, Ont

Sardines, Amer.,	¼s	"	0 04½	0 09
" "	½s	"	0 09	0 11
" Mustard, ¼ size, cases 50 tins, per 100			10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kippered Herring, 1-lb.	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef,	1-lb. cans		$1 40	$1 50
" " "	2	"	2 40	2 55
" " "	4	"	....	....
" " "	6	"	7 75	8 25
" " "	14	"	16 00	18 00
Minced Callops	2	"	....	2 60
" "	2	"	2 60	2 65
Lunch Tongue	1	"	3 40	3 50
" "	2	"	....	6 00
English Brawn			2 75	2 80
Camb Sausage		"	....	2 50
" "	2	"	....	4 00
Soups, assorted	1	"	....	1 50
" "		"	....	2 25
Soups and Boull.	2	"	....	1 80
"			....	4 50



Acme Sliced Beef. No, 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz. 2 doz.... 1 4





Codfish. per doz.
Beardsley's Shredded, 2 doz. pkgs.... 0 90

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0 75
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pices	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S. per doz.

Cocoa essence, 3 oz. packages	$1 65

	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" " 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'S.

	per lb.
Chocolate—	
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ½'s, 8 and 14 lbs	0 30
Pearl, " " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18

	per doz.
Royal Cocoa Essence, packages	1 40

	per lb.
Cocoa— EPPS'.	
Case of 112 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

	per lb.
Chocolate—	
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24

	per doz
Cocoa—	
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	....
" 1 lbs. "	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

	per lb.
Mott's Broma	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caraccas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, 2nd 12 lbs. each, ½ lb., tins.	0 49

COFFEE.

Green.

	per lb.	per lb.
Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio	0 20	0 21½
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 28
Mocha and Java	....	0 35
Old Government Java	0 30	0 32 0 36
Arabian Mocha	....	0 35
Maracaibo	0 28	0 30
Santos	0 25	0 27

DRUGS AND CHEMICALS.

Alum	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross	....	4 20
" 2 " " "	....	6 00
" 3 " " "	....	8 40
" 4 " " "	....	10 00
" ½ pint " "	....	12 00
Olive Oil, ½ pts., 2 doz. to case, per case	....	1 25
" pints, 2 doz. to case, per case	....	2 50
Epsom Salts	0 02	0 02½
Extract Logwood, bulk	0 13	0 14
" boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08½	0 09
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12½	....

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO THE QUEEN OF ENGLAND.



Over 1,000,000 Packages sold weekly

LIPTON'S
Delicious Teas

possess that most delicate flavor and exquisite aroma peculiar to the choicest growths of Ceylon and India. . . .

They are put up in one-pound and half-pound air-tight packages, and retailed at 30, 40, and 50c. per pound. Reasons why you should sell Lipton's Teas: Because everybody likes them. They have the largest sale in the world. They will increase your trade. You can buy from the following wholesale agents:

Caverhill, Hughes Co., Montreal
H. H. Brennan & Co., - Ottawa
W. G. Craig & Co., - Kingston
Balfour & Co., - - Hamilton
A. M. Smith & Co., - - London
T. Kenny & Co., - - - Sarnia

LIPTON TEA PLANTER
CEYLON

Chief Offices: City Road, London, England.
United States Offices: 80 Front St., New York.

Batty's

NABOB PICKLES and.... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . **EIGHT PRIZE MEDALS**

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

Siamese Twins



are debt and difficulty, difficulty and debt—they are inseparable. We need not discuss their causes here, either. What we want to point out is that no man with a family, or with large business interests at stake, should neglect life insurance. Stick to the policy you have, and when you want more insurance see one of our agents about it, or call in at Head Office.
No medical examination is required for our pension.
Bond policy and rates are away down.

MANUFACTURERS' LIFE INSURANCE COMPANY
HEAD OFFICE, **Toronto, Can.**

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. **OFFICE, Vancouver, B.C.**



A Crystal Pitcher

. . . *Free*

with

TUTTI FRUTTI

Get one from your wholesaler. Send postal card for beautiful signs to decorate your window.

ADAMS & SONS CO.

11 & 13 Jarvis Street, Toronto

FANCY BUTTER

Something new in Crackers. Cheap and rapid seller. Don't forget that we make the nicest Marshmallow Wafer in Canada. Will not get hard.

TRY THEM.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. **7 FRONT STREET EAST, TORONTO.** **Charles J. Peter.**

Crown Brand (Greig & Co.)—



1 oz. London	gross	6 00
2 " Anchor	"	12 00
1 " Flat Crown	"	10 80
2 " " "	"	18 00
2 " Square	"	21 00
2½ " Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
8 " "	"	7 00
Parisian Essence	gross	21 00
Ketchup, Fluted Bottles	gross	12 00
" Screw Top	"	21 00
" S. & L. "High Grade" per doz		3 50
Pepper Sauce, per gross		15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 2

FRUITS.

FOREIGN.

	per lb.	per lb.
Currants—Provincials, bbls	0 04	0 04¼
" " ½ bbls	0 04⅛	0 04⅜
" Filiatras, bbls	0 04¼	0 04½
" " ½ bbls	0 04¼	0 04¾
" Patras, bbls	0 04½	0 05
" " ½ bbls	0 04¾	0 05¼
" " cases		0 05½
" Vostizzas, cases	0 05½	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05½
Figs—Eleme, 14 oz	0 09	0 10½
" " 10 lb	0 09½	0 12½
" " 18 lb	0 13	0 15
" " 28 lb	0 16	0 18
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 05½	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 04½	0 04¾
" Fine, off stalk	0 05	0 05½
" Selected	0 06	0 06¼
" Layers		0 06½
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05½	0 06¾
" Malaga—		per oox.
" London Layers	2 00	2 20
Black Baskets	2 75	3 20
Blue Baskets	3 25	3 50
" Dehesa Clusters	4 25	4 50
Lemons—Messina, boxes	3 50	4 00
Malagas, half chest	5 00	6 00
" boxes	2 50	3 00
Oranges—Jamaica, fncy in bxs	4 25	4 75
" Jamaica, ordinary, bxs	3 50	4 00
" Cal. Navels, in boxes	3 25	4 00
" Mexican, in boxes	3 50	4 00

DOMESTIC.

Apples, dried, per lb	0 04	0 05
" evaporated	0 07	0 07½

FOOD.

	per brl.
Split Peas	$3 50
Pot Barley	3 75
Pearl Barley, XXX	6 50

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 50
40 dy	2 55
0 dy	2 60
20 16 and 12 dy	2 65
10 dy	2 70
8 and 9 dy	2 75
6 and 7 dy	2 90
5 dy	3 10
4 dy A P	3 10
3 dy A P	3 50
4 dy C P	3 00
3 dy C P	4 10
HORSE NAILS—Canadian, dis. 55 per cent.	
HORSE SHOES—From Toronto, per keg	3 60
SCREWS—Wood—Flat-head iron, 80 p. c. dis. Round-head iron, 75 p. c. dis. Flat-head brass, 77½ p. c. dis. Round-head brass, 72½ p. c. dis.	
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 30
2nd " (20 to 40 inches)	1 45
3rd " (50 to 60 inches)	3 10
4th " (51 to 60 inches)	3 40
5th " (61 to 70 inches)	3 80
ROPE—Manilla	0 09¼ 0 09½
Sisal	0 07 0 07½
AXES—Per box	6 00 12 00
SHOT—Canadian, dis, 17½ per cent.	
HINGES—Heavy T and strap	0 04¾ 0 05
Screw, hook and strap	0 03¾ 0 04
WHITE LEAD—Pure Association guarantee, ground in oil.	per lb.
25 lb. irons	0 04¾
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04
TURPENTINE—Selected packages, per gal.	0 39 0 41
LINSEED OIL—Raw, per gal	0 58
Boiled, "	0 61
GLUE—Common per lb	0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant " "	2 00
Other Jams " "	1 55 1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

KNOX'S GELATINE.

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross	9 00
Small Med. "	7 80
Medium "	10 80
Large "	12 00
Spoon "	18 00
Mug "	16 20
Tumbler "	12 00
Cream Jug "	21 00

RICE, ETC.

Rice—	per lb.	per lb.
Standard "B"	0 03½	0 03¾
Patna		0 04¼
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½
Goathead (finest imported)		0 06½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes and fancy packages	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06½
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 07¼
Canada Pure Corn	0 06¾
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn— 1 lb. pkgs., boxes 40 lbs	0 06¾
No. 1 Pure Prepared Corn— 1 lb. pkgs., boxes 40 lbs	0 07¼

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08¼
PURE—12-lb. boxes		0 08¾
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07¼
For puddings, custards, etc.		
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06¼
STARCH IN BARRELS	Silver Gloss	0 07¾
	Pure	0 06¾

BROWN & POLSON'S CORNFLOUR.

1-lb packages	0 07
40-lb boxes	2 80

SUGAR.

	c. per lb.
Granulated	0 04⅞
Paris Lump, bbls. and 100-lb. boxes	0 05⅜ 0 05¾
" in 50 lb. boxes	0 05¾ 0 05.80
Extra Ground, bbls. Icing	0 05⅝ 0 05¾
Powdered, bbls	0 05⅝ 0 05½
Very bright refined	0 01½
Bright Yellow	0 04¼
Dark Yellow	0 03⅞ 0 04

SYRUPS AND MOLASSES.

SYRUPS.	per gallon. bbls.	½ bbls.
Dark	0 30	0 33
Medium	0 33	0 38
Bright	0 38	0 43
Redpath's Honey		0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

Babbitt's "1776" Soap Powder	$3 50



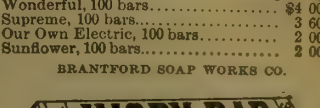
1 Box Lot	5 00
5 Box Lot	4 90

Freight prepaid on 5 box lots.

P. M. LAWRASON'S SOAPS.

	per box
Wonderful, 100 bars	$4 00
Supreme, 100 bars	3 60
Our Own Electric, 100 bars	2 00
Sunflower, 100 bars	2 00

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
3 lbs. and 2 6-16 lbs., 60 bars in box	$3 30
13¼ oz. and 1 lb., 60 bars in box	3 30
12 oz. cakes, 100 cakes in box	4 00



YOU CAN PLEASE YOUR CUSTOMERS BY SELLING BRANTFORD STARCH

10 oz. cakes, 100 cakes in box 3 60
Twin cake, 11 ¼ oz., 100 cakes in box 3 85
All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	$3 00
Silver Star, 100 bars, 12 oz., per box..	4 00
Royal City, 3-lb. bar, per lb.....	0 05
Peerless, 2½-lb. bar.....	0 04¾
Genuine Electric, 72 bars, per box....	2 50

TEAS.

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong.....	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14
PING SUEYS.		
Young Hyson—		
Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19
JAPAN.		
Half Chests—		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

"SALADA" CEYLON.

	per lb.
Green label, retailed at 30c.....	0 22
Blue " " 40c.....	0 30
Red " " 50c.....	0 36
Gold " " 60c.....	0 44

Terms, 30 days net.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's.....	0 57
Laurel, 3's.....	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies.....	0 48
" " in 40-lb. boxes.....	0 48
Bright Smoking Plug Myrtle, T. & B., 3's	0 60
Lily, 7's	0 47
Diamond Solace, 12's	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
¼-lb. plug, 5-lb. boxes.....	0 70
oz. plug, 5-lb. boxes	0 70

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—

Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes.....	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—

	per 1,000
Sonadora Havana.....	10 00
Royal Turkish Egyptian.....	10 00
Creme de la Creme	7 50
Marquise cigarettes, Canadian	7 00
Imperial " "	3 50

Plug tobaccos (sweet chewing)—

Navy, in caddies.....	....	0 35
Navy, plug mark.....	0 33	0 35
Honey, boxes and caddies	....	0 43
Spun roll chewing, boxes	....	0 55

Plug smoking (with or without tags)—

	per lb.
Black Crown smoking, in caddies.....	0 35
Crown Rouge smoking....	0 38
Leaf tobacco, in bales.... 0 08	0 20

Cigars—

La Sonadora Reina Victoria Flor Fina, 1-20....	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20....	55 00
Creme de la Creme Reina Victoria Special, 1-20....	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40....	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10.....	25 00
Ditto, low grades 13 50	20 00

Cigars.

S. DAVIS SONS, MONTREAL.

Sizes.	Per M.
Madre E Hijo, Lord Lansdowne....$60 00	
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins.....	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial..	50 00
" Conchas de Regalia.....	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine.....	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—

Cable	7 00
El Padre.....	1 00
Mauricio.....	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

Cigarettes—	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1.....	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park.....	10 50

Cut Tobaccos—	per lb.
Puritan, 10ths, 5-lb. boxes	0 70
Old Chum, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes....	0 73

Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes.....	0 83
Puritan, 1-10 5-lb. boxes	0 83
Athlete, per lb.....	1 15

Plug Tobaccos—

Old Chum, plug, 4s, Solace, 16 lbs.			0 63
" " " 8s, " 16			0 63
" " " 8s, R. & R. 13½			0 58
" " chew 7s, R. & R. 14½			0 58
" " " 7s, Solace, 14½			0 58
" " " 8s, R. & R. 16			0 58
" " " 8s, Solace, 15			0 58
O. V. " plug 8s, Twist, 16			0 58
O. V. " " 3s, Solace, 17½			0 58
O. V. " " 1s. " 17			0 55½
Derby	"	12s, " 17½	0 51
Derby	"	7s, " 17	0 51
Athlete	"	5s, Twist 9	0 74

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1....	$ 1 60
" 3 " " " "	1 65
" 2 " " " 2....	1 40
" 3 " " " 2....	1
" " " painted " 2....	1
Tubs, No 0.....	9
" 1.....	7 50
" 2.....	6 50
" 3.....	5 50
Washboards, Globe 1 90	2 00
" Water Witch	1 40
" Single Crescent.	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World.....	1 75
" Rattler	1 30
Butter Tubs..... 1 60	3 60
Mops and Handles, combined	1 25
Butter Bowls, crates assort'd.	3 60

THE E. B. EDDY CO.

Washboards, Planet	1 60
" Waverly.....	1 50
" XX	1 40
" X	1 25
" Electric Duplex	2 25
" Special Globe..	1 50

Matches—	Per Case. 5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Tiger	2 60	2 80
Parlor	1 70	1 75
Red Parlor.....	1 70	1 75
Safety	4 00	4 20
Favorite	2 25	2 35
Flamers	2 20	2 40

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

25 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.

Walter Baker & Co. Limited,



The Largest Manufacturers of

PURE, HIGH GRADE

Cocoas and Chocolates

on this continent, have received

HIGHEST AWARDS

from the great

INDUSTRIAL and FOOD

EXPOSITIONS

In Europe and America.

CAUTION: In view of the many imitations of the labels and wrappers on our goods, consumers should make sure that our place of manufacture, namely, **Dorchester, Mass.,** is printed on each package.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & CO. LTD.
DORCHESTER, MASS.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS



B.F.P. Cough Drops

SOOTHING AND HEALING

Convenient in size and shape and pleasant to the taste.
Put up in 5-lb. Glass Front Canisters.

Toronto Biscuit & Confectionery Co.

The "GENUINE"



Is a Chimney full of quality
See our Registered Trade Mark on each one.

Heat will not break it

Full Lead Flint-Wrapped and Labelled

Do not buy any so-called Flint Chimney, but insist on having the GENUINE

GOWANS, KENT & CO., Toronto

CHARLES F. CLARK, PRESIDENT. EDW. F. RANDOLPH TREASURER.
ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY
THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.
THOS. C. IRVING, Superintendent.

OAKEY'S
'WELLINGTON'
KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,
Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.
Wellington Mills, London, England
REPRESENTATIVE IN CANADA:
JOHN FORMAN, 650 Craig Street
MONTREAL

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

EDWARD STILL
Assignee, Accountant, Auditor, etc.
1 Toronto Street, TORONTO.
Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

THE CANADIAN GROCER

VOL. X TORONTO AND MONTREAL, FEBRUARY 7, 1896. No. 6

SELL ONLY THE BEST!

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

To Grocers

The season is on for **Marshall's** popular Scotch Pickled Herrings. All **principal** wholesalers carry stock. The margin of **profit** to the dealer is good. He should not be without this **leading** brand.

"CROWN"

BRAND

Marshall's Scotch Herrings

FROM THE FAMED ABERDEEN FISHERIES

In Kegs
Firkins
Half Barrels
Barrels
} FULLS and MEDIUMS

N. B.—Marshall & Co., Aberdeen, **own** their fishing fleet; pack **only** the **Finest Selected Herrings**. Every package guaranteed. Their Kippered, Fresh Herrings, Herrings in Tomato Sauce, etc., are very superior.

SOLE AGENTS :

WALTER R. WONHAM & SONS, 315 and 316 Board of Trade Building, Montreal

139 MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by special appointment to Her Majesty

THE QUEEN

Empress of India.

Purveyors by special appointment to H.R.H. the

PRINCE OF WALES

K.G., K.T., K.P.

MACONOCHIE BROTHERS



131 Leadenhall Street, London, England

Manufacturers of First Quality

Potted Meats
Fish Delicacies
Jelly Squares
Pickles
Sauces
Vinegars
.... Etc.





The Best
The World Produces

All particulars from agents :—

SEETON & MITCHELL, Halifax, N.S.
LIGHTBOUND, RALSTON & CO., Montreal

Agents for British Columbia :

MESSRS. MARTIN & ROBERTSON,
Vancouver and Victoria

Standard Goods the Best to Handle

FOR **PURITY**

Bi-Carbonate of Soda



TRADE MARK

FOR **STRENGTH**

This brand is always reliable. Highest test $98\frac{50}{100}$% pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.

Under the direct patronage of His Royal Highness The Prince of Wales



And His Excellency Lord Aberdeen The Governor-General of Canada.

A FEW OF

.. LAZENBY LEADERS ..



The *LEVER TOP PICKLE*

NO CORK NO LEAKAGE

Most Useful Jar When Empty.

Table Jellies
Chow Chow Pickles
Lucca Cream Olive Oil
Solidified Soup Squares
Assorted Potted Meats
Fortt's Oliver Biscuits
Harvey's Sauce

ALL ABSOLUTELY PURE.

MONTREAL and TORONTO
A. P. TIPPET & CO.

ST. JOHN, N.B.
F. H. TIPPET & CO.

PAPER BAGS

From 2 to 30 lbs.
Regular Sizes.

PRINTED IN ANY STYLE

FLOUR SACKS

From 3½ to 50 lbs.
Regular Sizes.

Our Manilla Paper for the above has, under severe and various tests, proved to be stronger than that of any other manufacturer.

Count is fully guaranteed, and every bag and sack is sound.

The sizes are the largest of their kind, and there is no skimping of paper in their make-up.

Send for samples and prices.

THE **E. B. Eddy Co.** LTD.

HULL, CANADA

319 St. James Street, MONTREAL **38 Front Street West, TORONTO**

Agents: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria.



Find their equal if you can . .



Approved by the highest medical authorities as a Perfect Cheese, being easily digested. It is a soft, rich cheese, unexcelled for lunch or dinner in Private Houses, Clubs, Restaurants and Hotels. Put up in White Opal Pots. It is especially adapted for travelling or excursion parties. For sale by all leading Wholesale and Retail Grocers.

A. F. MacLaren & Co., Toronto

IF THERE IS A GROCER IN CANADA WHO HAS NOT TRIED

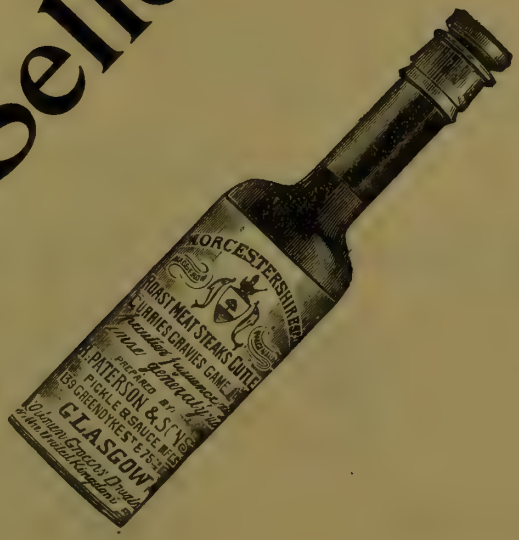
Tetley's Teas

LET HIM WRITE FOR SAMPLES AT ONCE

. . ADDRESSES . .

14 Lemoine St., MONTREAL *128 Richmond St. W., TORONTO* *Hudson Bay Co., WINNIPEG*

A Great Seller



Agents, **ROSE & LAFLAMME**

400 St. Paul Street . . . MONTREAL

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

Do You Sell Crockery?

Then we want your business. We manufacture all kinds of Yellow, and Bristol Glazed goods, also Rockingham Ware, which we guarantee fully equal to any on the market, either of home or foreign production. Catalogues, prices or travelers' attendance, if you drop us a card.

Brantford Stoneware Mfg. Co. Ltd. - Brantford.

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." Lancet.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto.

ROSE & LAFLAMME, Montreal.

WORKS : LONDON, W.C.

Silver Dust Washing Powder

Will make you trade and money. . . .
Cleans anything and everything in the house **without** the use of any kind of **Soap.** .
Does it in half the time for half the money.
Your customers will be surprised and delighted with a trial. . . . . .

PUT UP IN 5, 10 AND 25c. PACKAGES.

SILVER DUST MFG. CO., Hamilton

CRESCENT BRAND
BM&Co
TRADE MARK.

BRUNNER, MOND & CO., Ltd,
NORTHWICH, ENGLAND
MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL
SOLE AGENTS FOR THE DOMINION OF CANADA

A GOOD THING



To suit every taste.

4 GRADES MANUFACTURED

No. 1. Pure Mocha and Java
" 2. Pure Java
" 3. Pure Jamaica
" 4. Pure West Indian Coffees with a small proportion of chicory.

BUY IN SMALL LOTS AND OFTEN

WE DON'T WANT YOU

To take for granted all we say regarding Teas; we simply ask a fair, intelligent test of the lines we bring before you from week to week. You know a good Tea when you see one, and we leave the result with you.

NOW OUR EYES are open for all the good things the market affords, and this week we wish to direct your attention to some really splendid values we have secured in



Japan Teas

To retail at 25c. You have our statement that they are above the average in point of style and liquor. We await your judgment.

Drop us a card for samples and quotations, or examine standards in the hands of our travellers.

W. H. GILLARD & CO. Wholesalers Only **HAMILTON**

JOHN MOUAT, Northwest Representative, WINNIPEG.

"DON'T GO BLIND"

looking for sleepy canned goods. **BOULTERS'** are **"THE"** sellers. If you doubt it, just order a few, that's all we ask. . . . .

Boulters' Goods are Pure Goods

THE SECRET OF OUR SUCCESS

WETHEY'S

CONDENSED



Mince Meat

A most delicious preparation, which keeps well, and is easily and quickly made up into pies, patties, etc. All wholesalers have it. . . .

J. H. WETHEY, Manufacturer, **ST. CATHARINES**

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) TORONTO AND MONTREAL, FEBRUARY 7, 1896 ($2.00 per Year) No. 6

DROPS FROM THE EDITOR'S PEN.

Like candy to children is candor to adults: it wins.

—

A perverse son is as a cloud and not as a sun to his parents.

—

The canner who puts up soaked peas is trying to "soak" the public.

—

If you want to make your business pay, advertise it then without delay.

—

'Tis business built on proper lines that make men rich these modern times.

—

Some men are big circulation liars because the circulation of their journals is small.

—

Unlike turnip seed, the seeds of energy sown in the morning of life always bear fruit.

—

The effective advertiser is a consistent advertiser, let times be dull or let times be bright.

—

It is not necessary to advertise heavy goods in order that your "ads." may carry weight.

—

The only anchor which will fasten disagreeable customers to your store is pleasantness.

—

Popularity built upon good goods is as a house built upon a rock which the floods of competition cannot remove.

—

Tarrying long at the pool table does not develop mental muscle necessary to enable one to pull well in the race of life.

—

A man must climb if he would win success in life; but if it is failure he wants all he needs do is to sit down—and slide.

—

Merchants who consider they can do without a trade paper are as mariners who fancy they can dispense with the compass.

—

Hard workers in their young days will be spared remorse in their old days, no matter what their lot may be. The sense of duty done is worth more than gold, and is more lasting.

—

The richest of all jewels is consistency, and yet it requireth not gold for a setting, and is at the command of the rich as well as the poor.

—

The president of a business men's association may not necessarily be the brains of the organization, but he is supposed to do most of the thinking.

—

The Retail Grocers' Association of Cleveland is wrestling with the pedlar question. It is to be hoped the grocers will win at least a majority of the falls.

—

Never designed was it that man should be a donkey, and yet a near relative of this patient but stubborn animal is the merchant who persists in indiscriminate credit-giving.

—

The advertisement in the trade paper is the traveler's herald, going before him, often many days, and announcing to buyers what manner of goods the house he represents has to sell.

—

The merchant who pays his clerks in the coin of the realm only, for services rendered, is not giving them their full wages: tuition in business ethics should also be forthcoming.

—

Mis(s) Understanding and Mis(s) Representation are two misses that merchants should try and keep out of their store. Their reputation is not good, and where they abide customers will not come.

—

If men won't work for their families they should be made work for the state, for while their families may not gain anything, it is certain they will not lose anything by such a condition, and the state and society would assuredly benefit thereby.

—

Business success is won by continuity of effort, and he who, attracted by some will-o'-the-wisp, is ever and anon shunting off into some side track can no more hope to succeed than can the runner who stops in the race to flirt with the cook.

—

If all merchants were as zealous to guard the good name of their own business as they sometimes are to malign their competitors, it would be better all round, financially as well as morally.

—

A poor man with a dollar would not hesitate to invest it where he knew one hundred and twenty-five cents could be obtained in return; but a merchant with an appreciation of the benefits of advertising will refuse to advertise on the plea that he cannot afford it.

—

An alleged creditor of the Canada Atlantic railway has adopted the expedient of attempting to wreck the trains of the debtor. The expedient is novel, but it cannot be commended. Neither can any other system which injures more the innocent than the debtor.

—

The Latin motto which the Consumers' Gas Co. of Toronto affix to their documents, and the interpretation thereof is, "For the Common Good." A friend of mine thinks this a travesty. I don't. It means for the common good of the shareholders, only the well-known modesty of the company precludes it from affixing the word "shareholders."

—

I see by the programme of the Western Packers' Canned Goods Association, which is to meet in Chicago this month, that the "Hon. Wellington Boulter, of Picton, Canada," is down for a paper on "The Social Features of these Gatherings." I suppose it has reference to our mutual friend Mr. Wellington Boulter, president of the Canadian Packers' Association. He is honorable enough, but he has not yet got the honorable with a cap. "H," although it is not because Mr. B.'s fellow canners have not made an effort to have the title prefixed to his name. Vide resolutions of the association asking Sir Mackenzie Bowell to appoint him to the Senate. Those Yankees are great people for anticipating.

A GRIEVANCE TO CANADA.

EDITOR GROCER,—The following extract from The St. John Sun of 27th inst, if republished in your paper, which is probably read by more business men than any other paper published in the Dominion, will doubtless have a good effect in impressing on the minds of our fellow countrymen the great injustice which, we, as residents of St. John, the natural winter port of Canada, are suffering at the hands of the Canadian Government.

When the Canadian Pacific Railway was being constructed our people were promised that in return for the taxation which was being put on us we would be doubly repaid by having the winter exports of the great country which was being developed pass through our port. In anticipation of the fulfilment of these promises, our people uncomplainingly bore the burden, and in order to be capable of handling the trade, spent a sum of over $300,000 in building a grain elevator and freight sheds and otherwise improving our facilities.

Now that we are in a position to handle the trade, what do we find? Simply this: that the Government, instead of rewarding us, compels us, in common with the other residents of Canada, to pay for heavy subsidies granted to the Dominion and Allan companies to deliver the export and import trade of Canada via a United States port, viz., Portland, Maine.

We are actually compelled to bear taxation, the result of which is to build up a rival port in the United States at the expense of our own city.

To give an idea of the large sums of money which are left with the citizens of Portland by means of these steamers, a Portland paper is authority for the statement that the Scotsman distributed $12,000 on her last visit.

How long would the citizens of any United States city submit to being taxed in order to build up with United States trade a rival city in Canada?

There is a growing trade between the Upper and Lower Provinces, the balance of which is largely in favor of the former.

If these steamship companies were subsidized to make St. John their terminus the money distributed would be of immense service to our merchants, and by bettering them financially react to the good of the Upper Province manufacturers.

This is not the case with Portland, Maine. The Americans take all they can get, but give nothing in return save insults to the Mother Country. With a tariff wall surrounding Maine, trade is out of the question. If every exporter and every importer would make it a point to order their shipments via St. John great results would be accomplished. Yours, etc.,

ST. JOHN.

[The paragraph referred to by "St. John" reads as follows: "The ss. Vancouver sailed from Portland, Me., on Thursday with a cargo valued at $203 000. The Canadian portion of her cargo consisted of 17 230 bushels of peas, 5,171 maple blocks, 986 wooden doors, 78 crates of road carts, 58 organs, 13 cases of sewing machines, 12 cases of poultry, 8 cases and 29 bales of leather. 1,680 bales of cut hay, 228 cases of apples, 710 boxes of ham and bacon, 43 tierces of pork, 92 cases of canned meats, 13 boxes of butter, 120 packages of agricultural implements, 63 crates of pulleys, 36 packages of emery stones, 25 boxes of tobacco, 10 crates of bicycle rims, 125 boxes of beans, 110 boxes of peas, 250 bags of oatmeal, 120 bales of oil cake, 19 packages of sundries."]

A SENSIBLE VIEW.

He who avers that advertising draws money out of instead of into the pocket is in the same boat with he who could not see the logic of baiting his hook with a minnow to catch a mackerel.—Canadian Grocer.

So many men, when told the cost of an advertisement, will open their mouths in sheer horror at the mere idea of paying such a price for advertising. They forget that the more an advertisement originally costs the better results it is liable to produce, for the high-priced publications are usually the ones who have found that their advertising was worth the high price charged to advertisers. The first cost of an advertisement means in itself nothing. If you have to mortgage your house to spend $1,000 in advertising, and get $4 000, it has paid you, hasn't it?—Grocery World.

A QUICK PASSAGE.

A prominent business man of this city, who is extensively interested in Canadian steamship service, gave The Herald a short interview last evening. He said that the port of St. John, N.B., was rapidly coming to the front as a desirable and advantageous freight and passenger route. It was not behind its rivals on the other side of the line, and, as an illustration, remarked that the Lake Ontario, of the Beaver Line, left Liverpool Saturday, January 18, at 4 p.m., arriving at St. John on Tuesday, the 28th ult., at 6 a.m. The passengers left on the afternoon train, reaching Montreal Wednesday morning. Twenty cars of freight were despatched the same evening, and were delivered in Montreal Thursday at noon. Thus goods were shipped from Liverpool via this route and delivered in Montreal in the short time of twelve days.—Montreal Herald.

BECOMING NERVOUS.

It is now understood that a very large amount of sugar has been ordered forward from Cuba to be stored and held in New York. About 25,000 bags have already arrived, and the total will probably reach at least 100,000 bags; some estimates are double that amount. This movement is due to the disturbed state of affairs on the island, and is believed to have been quickened by pressure from underwriters who were becoming nervous over the fear of destruction of stock by the insurgents.

WINNIPEG CITY TRAVELERS.

WHO THEY ARE AND WHAT THEY REPRESENT—ANNUAL CELEBRATION.

WINNIPEG, within the last eight years, has made such rapid strides in the commercial arena that she now ranks as fourth in the Dominion of Canada as a wholesale distributing point, and perhaps a word or two in reference to those who are potent factors and prominent in helping to push the chariot of commercial industry along might not be amiss, and prove an avenue of introduction to the consuming public of a lot of jolly good fellows, remarks The Tribune of that city. The city traveler as a rule is an unassuming individual, but a firm believer in

"All things come to those who hustle
For men of brains or men of muscle"

His face and handsome figure has become familiar in this city's business thoroughfares, as he pushes along with keen eye and active mind through the crowded streets, not only looking after the interests of the retail merchant, but feeling conscious of being amicus humani generis. Possessing tact, push, principle and ability, the business men have come to realize that they are a medium that cannot successfully be dispensed with in the commercial world. As the city travelers are not members of the Northwest Travelers' Association, The Tribune understands it is their intention to form an association of their own, and, being inspired by the success of their At Home last season, the members are making arrangements for a brilliant gathering at an early date.

Following are the names of the representatives and firms:

Alex. Pratt, for the firm of Paulin & Co.
D. B. McRea, for Ogilvie Milling Co.
A. K. Morrison, for McPherson Fruit Co.
R Barclay, for Standard Oil Co.
K. J. Johnstone, for McKenzie & Powis.
Wm. DeCow, for Blackwood Bros.
N. Hughes, for the Rublee Fruit Co.
John Horne, for Thompson, Codville & Co.
R. S. Sharpe, for Imperial Oil Co.
J. M. Scott, for Strang & Co.
D. M. Horne, for Sutherland & Campbell.
M. B. Steele, for J. Y. Griffin & Co.
J. Dickie, for G. F. & J. Galt.
J. K. Atkinson, for Dyson-Gibson Co.
A. E. Scott, for Lang Manufacturing Co.
G. H. Spurgeon, for Turner, Mackeand & Co.
M. E. Carroll, for Lake of the Woods Milling Co.
R. Galna, for Parsons Produce Co.
T. Hazlewood, for Riddell Manufacturing Co.
E. Tugwell, for McKenzie & Mills.
Hugh Armstrong, for Consolidated Stationery Co.
A. Towne, for Brown Packing Co.
— Clinton, for Ferguson Stationery Co.
J. Warren, for A. Macdonald & Co.
Geo. Parr, for Monsoon Tea Co.
R. Buettner, for Dalasala Confectionery Co.
John Mouat, for W. H. Gillard & Co., Hamilton.
H. Buckle, for Buckle & Sons.
W. Sloan, for J. E. Dingman.
J. A. Thompson, for J. Carman.
— Williams, for Williams & Hilton.
T. Reed, for J. J. Philp.
— Hood, for Escott & Co.
Geo. Adam, agent.
E. W. Ashley, agent.

The annual celebration of the city travellers of Winnipeg will be held February 17.

YOU CAN DEPEND UPON THEM

L. P. & Co. Coffees .
Diamond Crystal Salt

HILLWATTEE TEA

L. P. & Co. Spices .
Roberts' Jellies . . . .

LUCAS, STEELE & BRISTOL, AGENTS Hamilton

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Moyune Young Hyson
ON THE MARKET?
WE HAVE IT

DO YOU WANT THE
Best Japan Tea
IN CANADA?
WE HAVE IT

DO YOU WANT AN HONEST
Blended Indian Tea?
A GREAT SELLER AT A QUARTER
WE HAVE IT

IF NEEDING TEAS WRITE US FOR SAMPLES AND GIVE US AN OPPORTUNITY TO PROVE OUR ASSERTIONS.

JAMES TURNER & CO. - Hamilton

TEAS

We will offer during January exceptional values to clear out short lines. See our samples before buying.

BALFOUR & CO. Wholesale Grocers Hamilton, Ont.

FISH

Lake White Fish
Lake Trout
Lake Herring
} Fall Catch

No. 1 Labrador Herring, in barrels and ½-barrels.
No. 1 Split Herring, in barrels and ½-barrels.
Kegs Loch Fyne Herring.
Choice Medium Scaled Herring.
Quintals Dry Codfish.

Whole Fletched Codfish, 100-lb. cases.
Whole Table Codfish, 100-lb. cases.
Boneless Codfish, 1 and 2-lb. bricks.
Boneless Fish, in 25 and 40-lb. boxes.
½ Quintals Pollock.

H. P. ECKARDT & CO. Wholesale Grocers. **TORONTO**

THINGS TO THINK ABOUT.

ONE thing is certain in this age of uncertainty in regard to the provision and other markets, and that is: there are a whole lot more bears than bulls in Chicago, and some of them grizz'y old customers at that. A person has only to take into consideration the following items which affect the business more or less, to make up his mind whether he knows anything about the situation or not, and the probabilities in store for the future.

(1) Australian competition in beef, tallow, butter, etc. What effect, if any, it will have on the markets here, taking into consideration that they are fast overcoming the old difficulties which have beset them in refrigeration, etc., and also that preference will be given them, all things being equal, of course, in England?

(2) The prospects for all manner of product in Hamburgh, Antwerp, Rotterdam, London and other points. The conditions governing the conditions, etc. Stocks of oils, neutral, etc., must be figured at these points, and whether Nelson, Morris & Co. and others will keep them up or allow them to diminish, and what will the effect be in either case?

(3) The existing stocks all over the world of all kinds of material, and the probabilities in the future.

(4) The probabilities in the south as regards corn, cattle, cotton, cottonseed oil, provisions, etc.

(5) The price of cottonseed this season, and the effect the meal will have on the western cattle, if used, etc.?

(6) Probability of shortage in cattle and hogs, and vice versa.

(7) Whether the hog cholera has got away with all the pigs, except those it caused to be prematurely marketed, or whether the large crop of corn necessitates a corresponding large crop of hogs at correspondingly low prices, etc.?

(8) Whether all the stock cattle were marketed last year through hay crop failure, etc., or whether this country, being so large, the effect of such a possibility will not be felt?

(9) Whether microscopic inspection, "beef combines," horse beef industry, butchers' unions, railroad and other strikes, trouble between England and America (or, more properly, between Olney and Salisbury), the Cuban matter or the Armenian, or the Chinese or the silver question 16 to 1 bar 1, or the forthcoming Presidential election, or cinch bug, frost drouth, heavy rains, locusts, grasshoppers, trichinæ, railroad and steamboat rates, Standard oil, whiskey trust, Armour, Cudahy and other minor matters will have any effect on the market?

These, dear reader, are only a few of the many items which are to be studied if you would "form" an opinion as to whether you know anything about the matter or not. There are people who reckon they do, bar accident or some unforeseen possibility.

We might add that the people, having been forced to study economy in the immediate past, will they relax sufficiently to cause an increased consumption, or are they to be considered at all; in fact, is it necessary in order to reduce stocks to have consuming population? If pink-eye breaks out among the Oregon cayuses or Martin's shanty is closed by order of the city, or the investigation now being prosecuted proves there does exist a beef combine; or if Mr. J. Sterling Morton becomes president, what effect will such have on the market? Speculation is rife as to whether Mr. Armour owns all the cash stuff or not, and whether he intends to bull the market a little this month, late as it is. Between "hay and grass" is a neat way of summing up the matter when you really don't know "which way the cat is going to jump." How profoundedly wise many men look when asked for opinions anent things in general and the outlook in particular. How many bases are brought forward to set the argument on. The right side is the safest always, and all a fellow has to do in the world is to "get there." Is it any wonder that some of the 'boys" go into a quiet corner and let go a demoniacal laugh with the least sign of risibility on their features, and then look around to see if they have been observed?—National Provisioner.

SUGAR BEET IN LEAMINGTON.

Leamington and the Township of Mersea, it appears, are likely to prove a successful sugar beet growing district.

In May, 1895, W. J. Smith, druggist, who has taken an active interest in procuring a beet sugar factory in Leamington, distributed about 60 pounds of beet seed among some 70 or 75 of the farmers in that vicinity, and last November sent 17 sample lots of beets raised, each sack containing one large and several smaller ones, to Prof. Shuttleworth, of the Guelph Agricultural College, to have them tested for their percentage in sugar and purity, and has just received returns. Prof. Shuttleworth was surprised that beets of so large size as those from Leamington should analyse so well, and to make sure had duplicate analysis made: both reports agreed.

The average analysis of the 17 samples showed solids 16.99; sugar in juice, 15.38; purity, 00.60. Many samples, of course, were much above this average. Leamington thus has exceptional facilities, and undoubtedly the factory located there will prove a complete success.—Banner, Chatham.

CANNED VEGETABLES IN THE U.S.

Says The Trade, of Baltimore: "It is now four months since the close of the pack of fruits and vegetables of 1895, and in the ordinary calculations of the trade, one-half of the pack should have been taken from the producers, and probably should be consumed. There is every reason to believe this is so, yet the remaining half hangs as heavily on the market almost as if there had never been a case consumed. Yet the movement is steady and almost uninterrupted, differing from experience of former years in the smallness of wholesale orders and hand-to-mouth character of trade."

Teas

Complete Stock. Prices Right.

We are also Wholesale Agents for

IN LEAD PACKETS ONLY
FOUR QUALITIES
"A PERFECT BLENDED TEA"

"Kurma"

DAVIDSON & HAY, WHOLESALE GROCERS **Toronto, Ont.**

THEY ARE DEAR DOLLARS

that go into a shopkeeper's till at the cost of the shopper's satisfaction.

You do not want them.
Retain your trade and increase it by handling only the BEST . . . .

Buckwheat Flour

We are very jealous of the quality we send out.

THE TILLSON COMPANY, Ltd. **Tilsonburg, Ont.**

Saying "it's best" . .

Doesn't prove it. If you want to prove the superiority of **Flagship Salmon,** sample a can for yourself. Let your own eyes and tongue be the judges. Compare it with any other brand you wish—nothing can beat it.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

LULU ISLAND, B.C.

MUST USE CANADIAN PORTS.

THE points made by the correspondent signing "St. John" are not altogether new to the readers of this paper. We have always been strong advocates of compelling all subsidized steamship lines to make some port in Canada their terminal point, and we are happy to be able to say that at least one member of the Government was induced to vote in favor of the subsidy to the Beaver Line in order to make St. John the terminal point from some of the arguments brought to his attention in these columns.

It is a little more than a year since we published several articles showing how much money was actually distributed by some local steamship lines in Halifax for wages and supplies each trip. Many were surprised when they read them, and became as strong advocates of a Canadian port as we are.

We have discussed the question with many of the leading business men in Montreal and west, and when they understood the matter they thoroughly agreed that the Government must compel all subsidized lines to make Canadian ports their terminal points. It is for the Maritime Provinces to interest the merchants and manufacturers in Quebec, Ontario and west. When they do they will have no difficulty in securing their active support. The Government are now in a better humor to listen than ever before. For years the business men in different localities have submitted meekly to unfair—to unjust—treatment at the hands of the Ministry at Ottawa. Strange, however, they did not blame the Government, but the business men in other cities who they supposed had a "pull."

The MacLeans' Trade Journals took the matter up, and for months they have been exposing grievance after grievance—first in one city, then another, now in this section of trade, then in that. These papers, with their principal offices in Toronto and Montreal, and staff correspondents in the leading centres, brought business men in every part of Canada closer together. It was found that the most urgent representations of business men everywhere were treated with indifference by a Government whose chief object should be to promote the interests of trade. Montreal and Toronto Boards were positively snubbed for bringing up matters that were of vital importance to their members.

Thus, learning that the complaints were not confined to any trade or to any locality, but that all suffered alike, the tempers of business men began to rise above party considerations. The Government was told that unless more attention was paid to the requirements of business men they would no longer receive their support. Even that had no effect. Their opportunity came, as we pointed out at the time, with the election in Montreal Centre, when the business men—to use a sporting term—simply wiped the floor with the Government candidate. They repeated the dose a few days later in Jacques Cartier, a suburb of Montreal with a large business vote.

These were the arguments needed to bring the Government to its senses. They did. As we have said, now is the time for those who will directly benefit—and the remainder of Canada will benefit indirectly—to interest business men everywhere. They are in no temper to be trifled with by politicians.

A LIMITED COMPANY.

The Montreal agents have been notified that J. S. Fry & Sons, Bristol, have for family reasons converted their business into a private company, limited. All the shares will be held by members of the Fry family, and there will be no change in the management. The name of the new company is J. S. Fry & Sons, Limited.

QUICK WORK.

At 4.55 last Saturday afternoon a telegram was received by the E. B. Eddy Co., of Hull, from a Toronto daily paper, ordering a carload of paper to be delivered as quickly as possible. The car was loaded same afternoon, left Ottawa on the C.P.R. freight at 6.10 p.m., and arrived in Toronto the following Monday morning.

Money Makers

THREE WINNERS—They have been prepared with a view of making them the very finest Gelatines on the market. They are attractively clothed and present a fine, clean appearance when they are opened up. Appearance is not everything—it helps. We have put quality inside to make the goods sure sellers.

Knox's Sparkling Calves Foot Gelatine

Makes 2 quarts of Jelly of the greatest purity and finest flavor.

ORDER A SAMPLE

Knox's Crystallized Fruit Gelatine

Makes 1 quart Jelly. Do not be without a supply.

THERE'S MONEY IN IT

Knox's Acidulated Gelatine

Makes 2 quarts of Jelly. Any flavor can be used. Only one teaspoonful and water.

QUICKLY PROFITABLE

Agents, **A. E. RICHARDS & CO.**

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Also Agents for . . .
Knox's Egg Preserver

All Wholesale Houses

ADD to your POPULARITY and PROSPERITY by handling only STRAIGHT GOODS

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CARR & CO.'S

English Biscuits

Are exported to all parts of the world.

Established 1831.

The original manufacturers of Fancy Biscuits by Machinery.

Appointed Biscuit Manufacturers to H. M. the Queen by special warrant, dated May 8th, 1841.

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CARLISLE, ENGLAND.

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Rowntree's Elect Cocoa A combination of Purity, Strength and Flavor.

Craven's English Confectionery Fruit Drops, Cachous, Lozenges, for fine Drug and Confectionery Trade.

McKay's Kola-Cafe A delicious blending of Kola, Coffee and Chicory.

Union Produce Co.

BRANDS :

NEUFCHATEL BEAVER
ROYAL ARMS MANITOBA
FANCY CREAM

FINE CREAM CHEESE





REGISTERED

CROWN BRAND EXTRACTS

Strength and Quality considered are the cheapest.

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Manufacturers and Sole Agents for Canada.

THE STEPS

to a successful and permanent tea trade can only be ascended by handling

Ram Lal's Pure Indian Tea . . .

UNIFORMITY



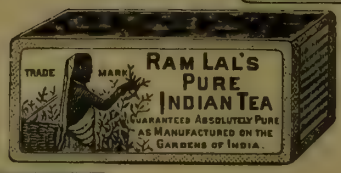
PURITY



FRAGRANCE



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STRENGTH



PAYS A DOUBLE PROFIT, AS IT IS ALWAYS WINNING TRADE AND ALWAYS HOLDING IT

WESTERN AGENTS

Turner, Mackeand & Co.

WHOLESALE GROCERS ❀ *WINNIPEG*



You Trade With Us

You'll find our goods right
You'll find our prices right
You'll find you are used right
And you'll find your trade will increase every week

The Snow Drift Co., Brantford, Ont.

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

THE CANADIAN GROCER

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CHINA SUGARS IN CANADA.

CANADA'S imports of China sugars have increased to a marked extent during the past two or three years. People in Ontario and points further east may not be acquainted with this fact.

A reference to the Trade and Navigation Returns of the past five years elicits the following facts regarding the imports of sugars of all kinds :

	Quantity in lbs.	Value.
1891	27,749	$ 758
1892	274,249	10,764
1893	2,810,304	70,047
1894	4,202,278	154,042
1895	3,608,365	126,715

The quantities of free sugar were : In 1891, 394 lbs.; in 1892, 9,698 lbs.; in 1893, 2,320,017 lbs.; in 1894, 1,927,269 lbs.; in 1895, 682,550 lbs.

In 1891 the Dominion Government made free all sugar under No. 14 Dutch standard, and 1892, it will be noticed by the above table, was the year when imports of China sugar began to increase. Previous to the tariff changes of 1891 the duty on sugar not over No. 14 Dutch standard was 1c. per lb., 70 degree test, and 3½c. per 100 lbs. for each degreee above 70. The changes of 1891 also reduced the duty on sugars above No. 14 from 1½c. per lb. and 35 per cent. to a specific duty of 4-5c. per lb.

Under this new order of things the imports of sugar from China above No. 14 sprang from 14,202 pounds in 1891 to 246,106 pounds in 1892, while of free sugar we took 9,698 pounds and of sugar candy, etc., 18,445 pounds. In 1893 the increase was more remarkable still, our imports from the "Flowery Kingdom" being 469,130 pounds above No. 14, and 2,320,017 pounds of free sugar, besides 21,247 pounds of sugar candy. In 1894 we took 2,252,476 pounds above No. 14, 1,927,269 pounds below that grade, and 22,531 pounds sugar candy.

On the 27th of March of the last-named year the sugar schedules came in for a revision with the rest of the tariff. Except concrete sugar, all sugar was removed from the free list, while the standard was raised from No. 14 to No. 16 Dutch standard. On all sugars above No. 16 the duty was fixed at 64-100c. per lb. Concrete sugar is what its name implies, a hard, solid substance, and comes, we believe, altogether from China. As a rule it is not used at all by the refiners in eastern Canada, as, in fact, are none of the China sugars.

The result of the changes in 1895 were reflected in the imports of China sugars. Of low-grade sugars under No. 16 Dutch standard we only imported 941 pounds, of concrete, 682,550 pounds, but our imports of the higher grades were swelled to 2,907,122 pounds, valued at $110,590.

China possesses some important refineries as well as extensive sugar cane fields. She exports considerable sugar to Great Britain, but her shipments to Canada are confined to British Columbia ports, to which she sends both refined and raw. The principal sugar plantations of China are in Swatow and Takao, district of Formosa.

The raw yellow cane sugar of China is of quality sufficiently good to sell from the grocers' counter. About fifteen years ago, when the Australian refineries were charging high prices and reaping big profits, the experiment of bringing in raw China sugar into that colony was tried, and with success. A Toronto retailer, who was in Australia at the time, informs THE CANADIAN GROCER that it was equal to the Canadian refined sugar he now sells at 4c. per pound.

A QUESTION OF TERMINAL PORTS.

WE print in another column a communication from a correspondent signing himself "St. John," dealing with the question of Canadian subsidies to steamship lines, which in winter make United States ports their terminus.

As "St. John" declares, this is undoubtedly a grievance, for every time one of these subsidized vessels enters an American port and discharges freight destined for this country, something is contributed toward the upbuilding, by the aid of Canadian money, of a competitive and alien port. But we cannot see eye to eye with "St. John" regarding the shoulders most entitled to bear the onus of this.

The Canadian Federal authorities have obviously not done all that in times past they have promised they would do. Like poor miserable sinners they have done the things they should not have done, and left undone the things they should have done. But the fact that there is not much health in them at present should make us charitable.

But the greatest sins, the sins of omission at any rate, have been more with the Imperial than with the Federal authorities. Their power to determine terminals is relatively as much greater than Canada's as is her commercial importance to that of this country. Imperial Administrations after Administrations have subsidized lines running to United States ports without seemingly once considering that on this side of the Atlantic there was a large section of the British Empire that had ports, both summer and winter, that were superior to anything possessed by our neighbors, thus building up, to the negligence of Canadian ports, the shipping industries of a rival nation. It is gratifying to know, however, that Great Britain has at last an Administration that has what promises to be a colonial policy which is far reaching enough to interest itself in the promotion of a fast line of steamships between the Motherland and its daughter on this side of the Atlantic.

As far as Canada's position is concerned, efforts have been made to induce the subsidized steamship lines to make the winter ports in this country the terminal points, but each and every effort has failed except in the instance of the Beaver Line, now running out of St. John, N.B.

But while there is room for educating both the Imperial and Federal authorities in the matter of subsidies, a little missionary work among our shippers is quite in order. In winter, as well as in summer, they should as far as possible send every pound of freight out by a Canadian steamship line having a Canadian port, for the more freight there is to be obtained at Halifax and St. John the easier will it be to induce steamship lines to make these ports terminal points.

THE PORT OF ST. JOHN.

The success which has attended the establishment of the direct and subsidized line of steamers plying between St. John, N.B., and Liverpool exceeds anticipations; but there is yet room for further expansion. And the people of St. John have shown that they have the ambition to bring about this expansion.

But ambition must be whipped into action; ways and means must be employed and schemes devised for inducing freight and passengers to patronize the lines which ply there. In a word, the good people of St. John must advertise their port and its facilities.

This is what a merchant does with his business. A city is a community of merchants, and what is in order for the individual to do is demanded with equal force of the community.

The Board of Trade is the body, it appears to us, upon which the duty of advertising the port devolves. It is the recognized head of the city's commercial interests. The manner and methods this advertising shall take is not for THE CANADIAN GROCER to say. The members of the Board of Trade are, no doubt, in the best position to determine this. All we can say is: advertise, and advertise in such mediums as are most likely to reach the men who have goods to ship.

CANADA'S EXPORTS OF BACON.

CANADA stands first in the world as a cheese-producing country ; and she bids fair to occupy a similar position as a bacon-producer.

This is demonstrated in the first place by our own export figures, secondly by the testimony of the British press, and thirdly by the press of the United States.

Our own figures are in themselves a feast of reason, as is evident from the following figures relating to the exports of bacon for the past five years :

Year.	Quantity in lbs.	Value.
1891	7,150,756	$ 590,852
1892	11,544,295	1,094,205
1893	17,288,311	1,830,368
1894	26,826,840	2,754,479
1895	37,526,058	3,546,107

These figures are most gratifying, but they become more so when it is learned that the increased trade has been with the world's consuming market, Great Britain, where we needs must compete with the exporting countries of the world. Turning to the figures of the past five years dealing with our exports of bacon to the Motherland, we find this result :

Year.	Quantity in lbs.	Value.
1891	7,137,586	$ 589,599
1892	11,493,340	1,089,060
1893	17,274,676	1,828,555
1894	26,765,866	2,748,072
1895	37,765,934	3,544,015

It will be noticed from these figures that Canada's exports to Great Britain have increased over 80 per cent. during the past five years. As the latter country in 1895 imported 455,102,816 pounds of bacon it will be seen that Canada's contribution to this total was about 8.10 per cent. This is, of course, small ; but in the period 1887-89 it was only 1.63, in 1890-92 period 1.63, and in 1893-94 period 6.01 per cent.

The increase in the commodity in question is due to quality. Hence a continuance of the quality means a continuance of the increase. The excellence of the quality of our bacon is due to the fact that our hogs are fed largely upon peas, which imparts a nicer flavor to the meat, while, in addition to this the animals are fattened to a stage that suits the fastidious British taste. Then our climate has doubtless something to do in the premises.

The favor which Canadian bacon has reached in the English market may be gathered from the following, taken from The Mark Lane Express' review of the English provision trade of 1895 :

" Canadian pea-fed bacon has also made astonishing progress in its salt during the year, it being much esteemed by consumers in the country districts for its delicacy and mildness of flavor, and it has often met with ready purchasers when other classes of salted meats have been neglected."

The greater part of the year 1895 was, it will be remembered, one of severe depression in the bacon trade of Great Britain.

It is to be noted that although the United States still enjoys the bulk of Great Britain's import bacon trade, the proportion of that country's contribution to the whole is not what it was. Last year it was scarcely 50 per cent. of the whole, while the average for the years 1893 94 was 74.8 per cent.

The principal trouble with the American corn-fed hog is that it is too fat, for the home consumption as well as the foreign. The National Provisioner, Chicago, of Feb. 1, points this fact out, paying a tribute, at the same time, to the Canadian hog. After referring to the abhorrence of the American consumer for fat pork, the journal in question says :

" The European consumer has the same fault to find with our bacon, and is emphasizing the fact by sending his orders to Denmark and Canada. The farmers of these countries have realized what is requisite, and are, to their pecuniary advantage, paying a great deal of attention to both breeding and feeding. The results are very apparent and convincing. Of course, England is the great competing market, and we cite it as a criterion. In 1893 the exports of bacon from Denmark to that country were 711,845 cwt.; in 1894, 766,828 cwt.; and in 1895, 1,013,930 cwt. Canada's exports for the same years were : 1893, 193,773 cwt.; 1894, 254,443 cwt.; and 1895, 268,886 cwt. The figures from the United States were : 1893, 2,177,293 cwt.; 1894, 2,651,203 cwt.; 1895, 2,649,482 cwt. These figures show a gain, but nothing in proportion to Canada and Denmark's increase. These figures tell their own story, and provide an object lesson for the American farmer. We want him to understand that quality is wanted, not quantity."

The gratifying development of our export trade in bacon, while a subject for much congratulation, also imparts a lesson, and that is the necessity of Canadians centring their energies on developing those industries which are her natural gifts from Providence, and not spending our time and substance in essaying to do those things which Nature never intended we should. Making hog products is one of our natural industries. Let us therefore do all we can to develop what has so rewarded our energies during the past few years.

What the European consumer wants is bacon well streaked with lean, and merchants throughout the country can do good missionary work by impressing this fact upon the farmers, with whom they are so much brought into contact ; for if we can increase our exports of bacon to Great Britain by nearly ten million pounds in a year of severe depression, what can we do in a year with these unfavorable conditions absent ?

ORANGES DEMORALIZED.

The market for oranges in Montreal has been demoralized by rather free offerings of rubbishy, inferior fruit. As a result, values slumped away sharply, over $1 per bbl. in some cases. At the auction sales car lots realized as low as 65c. per box for California and prices on one or two carloads did not average higher than $1.15 per box.

At this writing offers of California oranges are freely made at $2 50 upward for good merchantable fruit. These low offers on Pacific coast stock have cut the ground from under all other values. Jamaicas have sold as low as $5.50 per bbl., or a drop of $2, and Valencias 50c. to $1 per bbl. cheaper, at $3 to $3.50.

There is little sign at the moment of any change for the better, and shipment after shipment has not realized much more than freight charges.

CALIFORNIA RAISINS UNSETTLED.

THE California raisin market presents quite a few features of interest at Montreal. In the first place, despite the fact that stocks are not large, and that advices from the Coast are bullish, lower prices have been offered on the fruit during the past week. These low offers, however, do not signify that the market on spot in in Montreal is weak in its tone. Such is not the case.

The lower range of values noted in the regular market reports is due to the greater variation in the quality of the offerings. Some of the fruit offered, though called 3-crown, has no distinguishing brand at all, and is as a matter of fact 2-crown instead of 3-crown fruit. It is this fruit which is offered in jobbing lots at 3¼c. and under, for no holder of good sound 3-crown raisins will concede from 5c. for a jobbing lot. They have no reason to do so either.

The stocks here are not large, and an estimate sent to a leading Montreal agent stated that there could not be much more than 75 carloads of fruit altogether available in California. The stocks in New York also are well concentrated—in fact, 3 and 4-crown on that market are relatively scarce, as the enquiry is confined almost entirely to the better grades, and prices are firmly maintained.

HAD THE LEGITIMATE MAJORITY.

The result of the recent aldermanic election for the Centre Ward of Montreal is a keen disappointment to every merchant of the ward, which is one of the chief business centres of the city.

Mr. Laporte, of Laporte, Martin & Cie., the well known wholesale grocers, was the candidate of the business community, and polled a majority of the legitimate votes of the ward. He was beaten only by a majority of 40, and as it is well known that there was a colonized vote of over 50, Mr. Laporte, if the result were equitable, would have a clear majority of from 10 to 18 votes.

The fact that the professional politicians were pressed so close, after resorting to such desperate efforts as they did, shows that the business community are thoroughly awake and want business men every time. They have been, to put it plainly, cheated out of the election, and it is quite possible that the matter will not be allowed to rest where it is, but that the courts will be called upon to sift the matter to the bottom.

ROBERT BICKERDIKE.

THE new president of the Montreal Board of Trade, Robert Bickerdike, is one of the most useful citizens of the "Commercial Metropolis," useful in the sense that he is both one of the leading sp rits and one of the pioneers of a trade that brings millions of dollars every year to our great port.

When Mr. Bickerdike first started in the live stock trade it was a small business indeed. To-day the cattle trade of Montreal is valued at over $9,000,000 per annum ; and this goodly proportion is due in no small degree to the untiring efforts of Mr. Bickerdike.

Agriculture is the backbone of Canada, and live stock is one of its most important branches. In extending this trade as he has, Mr. Bickerdike has not only benefitted Montreal, but the country at large. In every phase of the business that required sound judgment and prompt attention the new president has always been one of the leading spirits, notably in battling against the unjust scheduling of our Canadian cattle in Great Britain.

Mr. Bickerdike is one of the gentlemen who believes that Montreal should have a union stock yard, the benefit of which to the port none can deny. No doubt in his present influential position he will be able to give this commendable project great assistance. At present Mr. Bickerdike manages the Canadian Pacific stock yards in the east end.

By birth he is a Canadian, Kingston being the place of his nativity, and it was in 1843 that he first saw the l ght of day. His father was a native of York, England. When a child his parents moved to the county of Beauharnois, where Mr. Bickerdike received his education, and in his boyish association with our French Canadian fellow citizens acquired that perfect knowledge of the French language which he possesses. At the age of seventeen he came to Montreal, entering into his business career by securing a position with a firm of pork packers, with whom he was employed until the year 1866. The live stock trade was then a puny infant, but Mr. Bickerdike saw possibilities in the trade, and he went into the business for himself. He made his first shipment of cattle to Great Britain in the year 1876. Since then he has unceasing'y pushed this branch of trade, until he is to-day one of the largest shippers in Canada.

A fine trait in Mr. Bickerdike's character is his willingness to lend a helping hand to others, his many kind acts of this nature in assisting the younger men in the live stock business being strong evidence in this connection. Besides his live stock interests Mr. Bickerdike is connected with a number of other important business ventures. He organized the Dominion Abattoirs and Stock Yards Co., of which he is the managing director. He was one of the founders of the Dominion Live Stock Association, in fact, the chief factor, for as secretary he had to perform a vast amount of hard work. . The success of the association is due largely to the zealous manner in which he looked after its interests during the early years of its existence. He was the founder and is now the president of the Live Stock Insurance Co. He is president of the Standard Light and Power Co., and has for a number of years been a director of the Hochelaga Bank, now holding the office of vice-president.

A matter that Mr. Bickerdike takes a deep interest in is the extension of the boundaries of Montreal, and he has made a c'ose study of the problem of rapid transit, and the needs of the city and suburbs in the matter of electric railways.



Robert Bickerdike.

It was in 1885 that he first became a member of the great organization of which he is now president, and has assisted materially in the accomplishment of a great deal of useful work as a member of its council. He is also a member of the Corn Exchange Association.

In politics Mr. Bickerdike is a Liberal of the old Mackenzie-Dorion school, but though a sincere believer in his party, he is no narrow partisan. There is plenty of room for such class of politicians as Mr. Bickerdike, in boards of trade as well as in Parliament.

ADVERTISING AXIOMS.

"VIRTUE increases under a weight or burden," and results increase with a comprehensive expenditure of money in good advertising mediums.

"Better late than never." The golden opportunity is still open to him who would enrich himself by judicious advertising. None other will pay.

"Mind moves matter." Therefore exercise your mind to advertise so as to stir the gray matter of the brains of the people and affect their pocket books.

Good goods will sell to good people constantly. Poor goods only once. Don't let people say, "After having praised their wine they sell us vinegar."

"There is no lock but a golden key will open it," except that of the people's pocket book. First-class ads. will do this with golden results. When people think they want a thing, they do want it and they get it.

To be prominent anywhere one must have marked characteristics. So it is with an advertisement in the crowded columns of newspapers and magazines ; in order to produce the best result it must be clear, definite, conspicuous and fresh. Is yours of this character?—Merchants' Review.

TO PREVENT FROSTING.

These last few days have witnessed some pretty badly frosted windows in this vicinity, and therefore the following plan to prevent the trouble may strike some of the grocers as being worth a trial. We clip the item from Tobacco : "Run an inch pipe of tin along the lower inside edge of the window, this tube being perforated with small holes at every inch or so, the holes being on the upper side of the tube; carry this tube right across the window, having one end close to and the other running under the window base, and terminating in an inverted tin funnel. Under this funnel place an ordinary kerosene lamp or gas jet, and keep it lit all day and night. The hot air will rise through the funnel, travel along the tube, and escape through the perforations to the window, ascending up the face of the glass."

$100 A DAY.

Printers' Ink, a journal for advertisers, in its last issue gives an interesting sketch of J. E. Powers, the advertising expert of New York, whose fee for writing, preparing and looking after advertising is $100 a day. Even at this price he refuses hundreds of orders. A few years ago Mr. Powers was John Wanamaker's advertising manager at a salary of $9,000 a year, his employer allowing him $100,000 a year for advertising in Philadelphia alone.

TRADE CHAT.

THE store of Mr. John McCullogh, grocer, Ridgetown, was entered by burglars a few nights ago, and sixty dollars in cash taken from a drawer, where, by oversight, it had been left.

J. H. Richards, of Guelph, has bought J. Butler's grocery at Woodstock.

C. K. Graham will not remove his evaporating works from Norwich to Woodstock after all.

The bankrupt stock of the Patrons' store at Lower Capel on was bought by Mr. W. Blue & Co., who are selling it off.

To relieve the crowded condition of the wheat elevators at Fort William the C.P.R. will probably erect temporary warehouses there.

The Moose Jaw Times states that the merchants of that town are meditating the formation of a protective association, the chief provision of the constitution to be entire abolition of credit.

The bakers of London held a meeting the other night and formed a Master Bakers' Association. They also agreed that from and after that day 5 cents would be charged for the two-pound loaf.

The Hovey Packing Company, of Sherbrooke, received a carload of hogs from the west this week that were in bad condition, and they refused to handle them and instituted suit to recover payment. The defendants settled and paid all costs and removed the hogs.

Prof. Robertson, finding his duties as Dairy Commissioner to be very onerous, has asked to be relieved of the care of live stock at the experimental farm, consequently it is the Government's intention to appoint a first-class man to look after live stock.

The principal object of the Maritime Confectioners' Association, which was formed at a meeting of the manufacturers at Halifax last week, is to secure a reduction in the duties imposed on glucose and other raw materials which they use, and thus enable them to compete with American manufacturers.—Chronicle, Halifax.

The Brantford Board of Trade indulges in an annual banquet. This year's took place at the Kirby house, and was a very brilliant and successful affair. Mr. Ferguson, president of the Stratford Board, Hon. Thos. Ballantyne and A. Pattullo, of Woodstock, were among the outside guests who spoke. Brantford's Board of Trade is a live organization. Its energetic secretary is Geo. Hateley, the cheese buyer, and this year it has a particularly able and enthusiastic president in Mr. Frank Cockshutt.

The Nova Scotia Refinery Benefit Society held its annual meeting on Tuesday. The society, after seven years' existence, was shown to be in a better position than ever, before. The membership continued at about 90. During the year new and improved rules have been adopted, increasing the amount of sick and death benefits. The receipts for the year were $235.09 and the amount of benefits paid was $207.40, leaving a credit balance of $27 69. The reserve fund now amounts to $464 69. Officers for the year were elected as follows: P. J. Delaney, chairman; Fred. Waters, vice do.; Jas. Kemp, T. Williamson, Jas. Elliott, C. Crooks, Alfred Tobin and Jas. Purcell, managing committee; G. A. McKenzie, hon. sec.-treas.—Chronicle, Halifax.

MUST NOT SELL TO DEAD BEATS.

The retail grocers of Allegheny, Pa., have formed an organization by electing the following officers: N. G. Purviance, president; G. Golmer, vice-president; C. W. Woods, secretary; W. G. Good, treasurer. It was voted to request Director of Public Safety John R. Murphy to appoint William H. Habarhan ordnance officer. The society will run a "black list," each member furnishing a list of "dead beat" customers. A fine will be imposed upon any member selling to any person on the list.

If you have not yet had any of the celebrated B. F. P. cough drops, now is the time to send for a sample can. You will be sure to order more.

SUGAR Crops of the WORLD IN TONS

	1892-3	1893-4	1894-5	1895-6	Est. Decrease
Total Cane Sugar Production	3,040,486	3,493,780	3,543,151	2,632,700	910,451
Total Beet Sugar Production	3,428,515	3,889,845	4,792,520	4,230,000	562,520
GRAND TOTAL	6,469,001	7,383,625	8,335,671	6,862,700	1,472,971

COST AND FREIGHT PRICE OF 96° CENTRIFUGALS DURING SAME YEARS

MONTH	1892	1893	1894	1895	1896
Feb. . . 7th	3.44 per lb.	3.44 per lb.	3.06 per lb.	2.23 per lb.	2.75 per lb.
Aug. . 22nd	3.37 per lb.	3.50 per lb.	2.68 per lb.	2.32 per lb.	
Dec. . 30th	3.44 per lb.	2.87½ per lb.	2.23 per lb.	2.68 per lb.	

The foregoing figures are exclusive of duty, and are compiled with the aid of Willett & Gray's Statistical Sugar Trade Journal, and will, no doubt, be found interesting to our many customers, at the same time showing the great possibilities of the future of the Sugar Market.

We are heavy dealers in this commodity and are giving special prices for car lots delivered.

W. H. GILLARD & CO., WHOLESALERS ONLY, HAMILTON, ONT.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

THE temperature of the sugar market has again assumed a more normal condition. The market, however, is still strong, but there is an absence of that excitement which was so marked a week or two ago. With the subsiding of the excitement there has also been a falling off in the demand, although there is still a good deal of sugar going out. As a result of the greater trade in sugar, people are turning their attention a little more to trade than they were, with the result that teas in this line shows some improvement. Canned vegetables are meeting with a fair enquiry for this time of the year, and there has been a little better demand during the past few days for canned salmon. Foreign dried fruits are quiet and steady. Payments are rather slow.

CANNED GOODS.

Demand is fairly good for canned vegetables, particularly peas and tomatoes, which continue firm in price. A slight improvement is to be noted this week in the demand for canned salmon. Other lines remain much as before. We quote: Tomatoes, 77½ to 85c.; corn, 75 to 85c.; peas, 90 to 95c. for ordinary; sifted select, $1.10; extra sifted, $1.45 to $1 50; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2.00; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2 40 to $2 45; apples, 3's, 85 to 90c.; gallons, $1 90 to 2.25; salmon, "Horseshoe," $1.35 to $1.40; "Maple Leaf," $1.35; "Lion," $1.35 to $1 40; Lowe Inlet, $1.27 to $1 30, in tall tins; cohoes, $1.10 to $1.20; canned mackerel, $1.10 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half tins, $1 45 to $1.50; Canadian canned beef, 1's, $1.35 to $1 45; 2's, $2 25 to $2.35; 6's, 7.50 to $8; 14's, $15 to $16 50.

COFFEE.

Choice Rio coffees are in light supply on the local market at the moment. The demand is moderate. We quote green in bags: Rio, 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 33 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

There is a fair demand on retail account, but the refineries have practically none to offer at the moment. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

The demand continue active and prices strong. We quote as follows: New Orleans, barrels, 28 to 35c.; half-barrels, 30 to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

There are not so many sugars moving as a week ago, but still there is on the whole a nice trade doing, a number of carloads figuring in the orders. The idea as to price is still 4⅞c. for granulated, and with the refiners' figure 4¾c. net, it could not well be otherwise, but notwithstanding wholesalers are shading the former figure to meet competition. For yellows the lowest quotation is 3⅞c.

N. Y. Journal of Commerce, Feb. 4: "Raw sugars in all locations continue to be offered with much indifference, and we find simply a renewal of old expressions of faith in the run of reports. At intervals there will be some selling of course, but the calculation upon higher rates does not abate and in many quarters there will be a strong and protracted contest for realizing extreme views. To-day the European cables were without further stimulus, and that, in conjunction with the shading on refined, gave a superficial showing of quietness, but there were many of the most desirable parcels upon which it was simply a waste of time to seek negotiation except at figures above anything for time being obtainable. The reports of business amounted to nothing, but at the close there was evidence of negotiation under way, and probably something quietly accomplished."

SPICES.

There is nothing new to note, business being quiet and prices unchanged. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 14 to 18c.

NUTS.

Trade continues quiet and featureless. We quote as follows: Brazil nuts, 14 to 15c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

The tea market, which has been somewhat "draggy" during the past fortnight, has, within the last few days, assumed a little more activity, presumably on account of less attention being paid to sugars. This is probably more marked in cheap Young Hysons and China Congous than in any other lines, although Indian and Ceylon teas are selling freely. Indian teas of the higher grades are reported to be one farthing dearer in London this week. Japan teas are neglected. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

The demand for currants is relatively better than for other kinds of foreign dried fruits. The primary markets continue firm and unchanged. We quote: Provincials, 3¾ to 4c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; ditto, half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto, extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Valencia raisins are quiet, with prices steady, in the primary markets. We quote: Off stalk, 4½ to 4¾c; fine off-stalk, 5 to 5¼c.; selected, 6 to 6¼c.; layers, 6½c.

The demand for prunes is, if anything, a little better than it was, although the volume of business is still small. We quote prunes, Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c., "U," 102 to lb., 6½ to 6¾c.; California prunes, 40-50, 10 to 10½c. per lb.; 50-60, 9½c. per lb; 60-70, 9c.; 70 80, 8½c. per lb.; French, 5 to 6c.

California fruits continue quiet and unchanged. We quote: Apricots, 15 to 16c.; peaches, 8c., in bags, and 10 to 15c. in boxes; pears, 10½ to 12½c.; plums, 6½c. for unpitted, and 12½c. for pitted; nectarines, 11 to 13c.; loose muscatels, 5½ to 6½c. per lb.

The market for Sultana raisins continues firm with business local y quiet at 5½ to 6c.

Eleme figs are quiet and unchanged. We quote: Eleme, 14 oz., 9 to 10½c.; 10 lb., 9½ to 12½c.; 12 lb., 12½c.; 28 lb., 15c.

GREEN FRUIT.

The feeling is weaker in oranges, especially for California navels, and the demand is limited. Lemons are in fair demand. Malaga grapes are nearly out of the market. We quote: Lemons—Messina, $2 50 to $3 50 for 360's and 300's respectively per box; Oranges—Jamaicas, $3 50 to $4; fancy, $4.25 to $4.50; California navels, $3.50 to $4; Valencias, 420's, $3 75 to $4 25; Jumbo's, 420's, $5 to $5.50; ditto, 714's, $4.75 to $5. Bananas, $1 25 to $1.75; cocoanuts, $3.50 to $4 a sack; apples, $1.50 to $3 a barrel; Malaga grapes, $5 to $7 per keg; domestic onions,

"IMITATIONS"

Packet Teas come in flocks.

Unfortunately the grocer loads himself with them and makes the loss. . . . .

"SALADA"

CEYLON TEA

Stands out pre-eminent.

P. C. LARKIN & CO.

Wholesale Agents.

25 Front St. East. and TORONTO

318 St. Paul St., MONTREAL

Don't overlook the name

SURPRISE

That's the name of the Soap your customers find to be economical—to be worth its price.

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

60 to 65c. per bag; Spanish onions, 40 to 50c. per small crate; sweet potatoes, $3 to $3.25 per bbl.; cranberries, $9.50 to $10 per bbl. for first class, and $7 to $8 for ordinary, and $3 to $3.75 per case, according to quality; hickory nuts, $1.50 to $1.75 per bush.

BUTTER AND CHEESE.

BUTTER — Receipts continues liberal, especially in large rolls. The demand has been good for first-class butter, creamery as well as dairy, but poor to medium quality is neglected. Prices are much as before. We quote: Early summer dairy store packed, 7 to 8c; good to choice fresh packed, 15 to 16c.; large rolls, fresh, 13 to 15c.; dairy pound prints, 14 to 16c. Fresh creamery—Tubs, 19 to 20c.; do., pound prints, 20 to 22c.

CHEESE—The enquiry for export continues good at firm and unchanged prices. The demand locally is fair for the season. We quote: Summer make, 9c.; Sept. and Oct., 9½ to 10c.

COUNTRY PRODUCE.

BEANS—The market continues dull at $1 to $1.10 per bushel.

DRIED APPLES—The market is dull and nominally unchanged at 4c. per lb.

EVAPORATED APPLES—The little export demand there was a few weeks ago appears to have been satisfied and the market is quieter than it even was before. We still quote 6½ to 7c.

EGGS—The warmer weather has resulted in an increased quantity of new laid eggs being brought forward. This has effected the sale of held fresh and cold stored eggs. Pickled eggs are in good demand. Prices are much about the same as a week ago. We quote: New laid, 19 to 20c.; pickled, 14 to 14½c.; held fresh and cold stored, 12 to 15c. With a continuance of the soft weather lower prices are anticipated.

HONEY—The conditions are much the same as a week ago. We quote: Strained, clover, 10 to 10½c.; dark, 5c.; comb, clover, $1.80 per dozen; dark, 80c. per dozen.

POTATOES—Flatness is still the characteristic of the market. In the absence of any demand 20c. per bag is nominally the price on the track in carload lots; out of store dealers are trying to get 25c.

POULTRY — Receipts are light and all coming forward is readily taken at higher prices. We quote: Turkeys, 8½ to 9½c.; geese, 6 to 7c.; chickens, 35 to 55c.; ducks, 60 to 80c.

PROVISIONS AND DRESSED HOGS.

The market is firm for dressed hogs and much higher prices are being paid, although buyers and sellers are, as a rule, apart. Dealers outside are asking about $5.10 to $5.45 f.o.b., in carload lots, but buyers' views are about this price delivered. The result is that dressed hogs are being stored. With continued mild weather stale stock and lower prices are looked for. Butchers, for local purposes, are paying $5.35 to $5.40 for choice weights. Provisions are firm in sympathy with the advance in hogs. Dry salted meats are about ¼c. per lb. higher. In lard stocks are light, demand good and prices strong.

DRY SALTED MEATS—Long clear bacon, 6½c. for carload lots, and 6¾ to 7c. for small lots; backs, 8c.

SMOKED MEATS — Breakfast bacon, 10c.; rolls, 7¼ to 7½c.; hams, large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10c.; backs, 9 to 9½c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 8 to 8¼c.; tubs, 8½ to 8¾c.; pails, 8¾ to 9c.

BARREL PORK—Canadian heavy mess, $14.00; Canadian short-cut, 14 to $14.50; clear shoulder mess, $12; shoulder mess, $11.50.

FISH AND OYSTERS.

The soft weather is interfering with the trade in fish. The market is well supplied, and prices on white fish are a little easier. Oysters are in good demand with selects 10c. higher. We quote oysters: Standards at $1.30 to $1.35, and selects $1.70. Fish are quoted as follows: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, $3.25 to $3.50 half barrel and $5.50 to $5.75 per barrel; Newfoundland herring, $2.50 per half barrel, and $4.50 to $4.75 per barrel; fresh water salt herring, $3 per barrel; blueback herring, 4c.; pike, 6 to 7c. per lb.; flitched cod, 5c.; finnan haddies, 6½c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 15 to 16c.; mackerel, 20 to 25c.; steak cod, 6¼ to 7c.; haddock, 5c.; black bass, 9 to 10½c.; white fish, 7½c.; salmon trout, 7½ to 8c.; Lake Superior whitefish, 7½c.; Lake Winnipeg whitefish, 7½c.

FLOUR AND FEED, HAY, ETC.

WHEAT—Ontario wheat is scarce and higher. That suitable for breakfast foods is about 15c. per bushel dearer. On the street in Toronto on Wednesday one load of white

The Toronto Cold Storage Co. are prepared to store all kinds of meats, produce, etc., at very reasonable rates.

Address **W. H. LECKIE, Manager** THE TORONTO COLD STORAGE CO., 13 CHURCH ST., TORONTO, ONT.

CANADIAN TOMATO CHUTNEE
For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.
Prepared by **M. P. CARD, Guelph, Ont.**

Ask the Wholesale Houses for
Rossiter's Household Brushes
THE BEST.
GEO. ROSSITER - TORONTO
10 to 14 Pape Avenue.

Telephone No. 471. Established 1870.
JOHN HAWLEY
Provision and Commission Merchant
Butter Lard Cheese
Eggs Apples Etc.
Raspberry Jam in 1, 5 and 30 lb. Pkgs.
88 Front Street East, Toronto

FISH . .
We have now in stock the following fresh frozen fish.
FROZEN SEA HERRING
" CODFISH
" HADDOCK
" PIKE
" PICKEREL
" WHITEFISH
" TOMCODS
" SMELTS
" LOBSTERS
Also full line pure Boneless Cod, Finnan Haddies, etc.
Write us for prices.
LEONARD BROTHERS
MONTREAL.

JUST RECEIVED
Evaporated Peaches
Evaporated Apricots
Evaporated Apples
PRICES LOW. STOCK FANCY.
Write us for Quotations.
CLEMES BROS., TORONTO

wheat sold at 85c. During the last few days there have been practically no deliveries on the Toronto market, and our quotations are in consequence nominal. We quote : White, 82c. ; red, 80c.; goose, 66c.

BARLEY—Deliveries are larger than in wheat, but still there is not a great quantity coming forward ; 44 to 44½c. is about the range of price.

OATS—Steady, at 27 to 28c.

BALED HAY — Deliveries of carload lots are free and prices are easier. We quote : No. 1, $14.75 to $15 ; No. 2, $13 to $14.25.

BALED STRAW — Is quiet at $9 to $9.25.

FLOUR—Business has improved a little, demand being fair. Prices are firm at quotations. We quote both for job and car lots as follows : Straight roller, $3.50 to $3.60 ; Manitoba bakers', $3.50 to $3.60 ; Manitoba patents, $3 90 to $4; Ontario patents, $3.75 to $3.90.

BREAKFAST FOODS—Rolled wheat has advanced materially during the past week, the price now being $2.35 to $2.40 in 100-lb. barrels. The demand for breakfast foods is fair. We quote: Oatmeal, cornmeal and pot barley from 10 to 15c. lower ; Standard oatmeal and rolled oats, $3 to $3.15 ; rolled wheat, $2.35 to $2.40 in 100-lb. barrels; cornmeal, $2.75; split peas, $3.25; pot barley, $3.25.

SALT.

Business is recovering a little from the falling off characterized by last month. This is principally due to the fact that enquiries are beginning to come in for supplies for next season's cheese-making campaign. We quote at Toronto: In carload lots, $1 per barrel, and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote : F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

HIDES, SKINS AND WOOL.

HIDES—Unchanged, with demand fair. Dealers pay 5c. for No. 1; 4c. for No. 2; 3c. for No. 3. Cured hides quoted 6 to 6¼c.

SKINS—Calfskins, 6c. for No. 1, and 5c. for No. 2 Sheepskins are firm at 90c.

WOOL—Trade quiet. Fleece, combing, is quoted at 22 to 23c.; clothing, 23c.; supers, 21 to 21½c.; extras, 22½ to 23½c.

PETROLEUM.

Trade continues fairly good, with prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto : Canadian, 16c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 21c.; Pratt's astral, 22c.

MARKET NOTES.

A cable received in Toronto this week quoted Valencia oranges higher.

Badgerow & Dixon, vinegar manufacturers, Jarvis street, Toronto, have dissolved

Graham, McLean & Co.
Produce Commission Merchants
77 Golborne St. TORONTO.
We solicit consignments of Butter, Eggs, Cheese, Poultry and all kinds of
FARM AND DAIRY PRODUCE
Send us a trial shipment.
We handle a special line of kettle-rendered Lard.

B. T. Babbitt
1776 SOAP POWDER, AND "BEST" SOAP
New York
WM. H. DUNN, - Representative
394 St. Paul St., MONTREAL

Rutherford, Marshall & Co.
Wholesale Produce and Commission Merchants
62 FRONT ST. EAST, - TORONTO.
Correspondence Invited.
Consignments Solicited.
EGG CASES SUPPLIED
Liberal advances made on consignments.
Bankers: Canadian Bank of Commerce.

W. N. LAZIER
Box 341, VICTORIA, B C.
Agent for . . .
REMINGTON MACHINE CO.
Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work guaranteed.

COWAN'S COCOAS COFFEES CHOCOLATES AND ICINGS
are absolutely pure.
All orders promptly attended to.
THE COWAN CO., Ltd.
470 King St. West,
Toronto, Canada.

C4TH Brand Hams, Bacon, Lard
T. R. F. CASE Packer and Curer SEAFORTH, ONT.

SOMETHING DELICIOUS **PEACH JELLY WAFERS** Have a tin included in your next biscuit order.

JAS. McLAUCHLAN & SONS Biscuit Manufacturers **OWEN SOUND**

partnership. Mr. Dixon retires and Mr. Scott has been taken into the firm, and the style will be Badgerow, Scott & Co.

Poultry is dearer on the Toronto market, owing to lighter receipts and good demand.

W. B. Bayley & Co. are this week removing their offices from 42 to 46 Front street east.

Rolled wheat is 25 to 30c. per barrel of 100 lbs. dearer owing to the advance in wheat.

Dry salted meats are ¼c. per lb. dearer, in sympathy with the advance in dressed hogs.

Mr. George Robertson, of George Robertson & Co., wholesale grocers, Kingston, was in Toronto on Tuesday paying his respects to the trade.

The Computing Scale Co., of Dayton, Ohio, have opened a Canadian office at 46 King street west, Toronto, under the management of Mr. W. H. Seward.

QUEBEC MARKETS.

MONTREAL, Feb. 6, 1896.

GROCERIES.

THE week has not furnished any striking features, but there is a fair volume of trade doing in a jobbing way as a result of the better country roads. No further changes in the value of any of the leading staples are noted, but the feeling generally is steady. Stocks of currants here have run down very low, and prices are firmly held by jobbers at an advance. California raisins have been offered rather lower, but sellers will not concede on good sound fruit. Molasses continue strong, and the few moderate arrivals of Barbadoes noted during the week are hardly appreciable. Syrups point higher in their tendeney.

SUGAR.

The sugar market continues strong in tone, but no further change is to note, though the feeling is unsettled as to value. Refiners are not disposed to operate ahead, and the distributing demand is not particularly brisk at present. Outside advices do not show much change in their tenor, the position of the raw market being very strong despite the persistent efforts of the Trust in New York to appear indifferent regarding supplies of cane stock. We quote the jobbing range unchanged as follows: Granulated, 4⅞c.; yellows 3⅞ to 4⅜c., as to grade.

SYRUPS.

Stocks of syrups in refiners' hands were materially reduced during the past week, and the tone is quite as firm as it was. Any stock that jobbers have on hand now will be wanted, and prices are firm at 1¾c. for ordinary, and 2½ to 3c. for bright stock.

MOLASSES.

The molasses market is quiet and firm at this writing. Some moderate receipts of Barbadoes have been noted during the week, but the supply of this grade continues limited. Porto Rico, Cuba and New Orleans stock are offering at steady prices, and a fair jobbing turnover in single and five and six puncheon lots is noted. We quote: Barbadoes, 36 to 37c.; Porto Pico, 34 to 35c., and New Orleans, 25½ to 35c.

RICE.

Demand for rice at the mills continues fair and prices are unchanged. We quote: Japan standard, $4 25 to $4.40; crystal Japan, $4.75 to $5; standard B., $3 45; English style, $3.30; Patna, $4.25 to $5, and Carolina, $6.50 to $7.50.

SPICES.

There has been no important change in spices, a fair average demand being noted. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c; ditto, best, 28 to 30c. per lb.; allspice, 12 to 15c.

COFFEE.

There has been no change in coffee, the market continuing quiet with only a few jobbing lots moving. We quote bean coffee as follows: Maracaibo, 20 to 21c.; Rio, 19 to 20c.; Java, 28c.; Jamaica, 20c., and Mocha, 31 to 32c.

TEAS.

There has been no special change to note in this market, and jobbers here are not enquiring as much as they were last week. In fact, beyond the placing of some medium Japans at 14 to 16c., no large transactions have been put through. With regard to new importations it is yet a little too early to talk. Some of the jobbing houses, however, speak of offers for delivery in May and June of finest grades at about last season's figures. In a general way, however, brokers and agents generally state that reliable quotations are hard to give as early as this. The distributive demand is fair for Ceylons and Japans at steady prices; in fact, is on the increase.

DRIED FRUIT.

There has been no change in Valencia fruit, which are steady. We quote: Ordinary off-stalk, 4 to 4¼c.; fine, 4½ to 4¾c.; selected, 5 to 5¼c., and layers, 6½ to 7c.

The market for California raisins is firm, but arrivals of some cheap fruit have led to a wider range in prices. Business in 3-crown has been spoken of as low as 4¾c., but the quality was not desirable; in fact, it was more 2-crown than 3-crown fruits. Good sound fruit in fact are steady, all the more so owing to the firm advices from primary markets. We quote: 3-crown, 5 to 5¼c., and 4 crown, 6½ to 6¾c.

Sultanas are a light stock here, and what there is is in jobbers' hands. They are held firm at 6 to 6¼c.

Stocks of currants here are almost nil, fruit in barrels being notably scarce, and prices are ½ to ¼c. higher, though the demand is quiet. Cables continue strong from primary markets. We quote: Barrels, 4c.; half-barrels, 4¼c., and cases, 4½ to 5½c. as to grade, the supply of the higher descriptions being very light.

Prunes continue firm under a steady jobbing demand, most of the enquiry being for California fruit. We quote: French, 4½ to 5c.; Bosnia, 6c., and California 7½ to 15c., as to grade. Demand for the latter is showing a steady expansion, as the offerings are exceptionally good value, as compared with the European fruit.

Figs are firm and quiet. We quote: Bags, 4c.; ordinary boxes, 8½ to 9c., and fancy, 12 to 14c.

There is no change in dates, which job out steadily at a range of 4½ to 5c.

NUTS.

Remain as they were. We quote: Grenoble walnuts, 11½ to 12½c.; filberts, 7½ to 8c.; Tarragona almonds, 11½ to 12½c.; pecans, 9 to 12c., and shelled walnuts, 15 to 16c.

CANNED GOODS.

The canned goods market is quiet, a moderate jobbing enquiry for such staple vegetables as tomatoes, corn and peas being the only feature. Values remain much as they were. We quote as follows: Lobsters, talls, $8 per case; flats, $9 to $9.50; sardines, ordinary brands, $7 to $8.50; best brands, $9.50 to $10.50; salmon, $1.25 to $1.30 per doz.; tomatoes, 75 to 80c.;

WE ARE PAYING CASH FOR -DRIED-APPLES-



W. B. BAYLEY & CO.
EXPORT BROKERS
42 FRONT ST. E. Toronto

"KOLONA"

Is already an
Established

SUCCESS

and its
success is
due



entirely to its
Purity of Ingredients, Richness of Flavor, Delicacy of Aroma, and Handsome Style of Package.

30, 40, 50, 60 AND 80 CENTS
I LB. AND I-2 LB. LEAD PACKAGES

It's a Trade-Builder

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - ONTARIO

peaches, $2 to $2.25; corn, 80 to 90c.; marrowfat peas, 90c. to $1; strawberries, $2 to $2.25; raspberries, $1.75 to $2; green gages, $1.75 to $2; blue plums or damsons, $1.50 to $1.75; pineapples, $2 to $2.25 and 3-lb. apples, 80 to 85c.

WINES AND SPIRITS.

Some fair sized import orders for sparkling wines have been placed during the week, but business of this character does not really commence until the middle of the month.

GREEN FRUIT.

The chief feature of the market was the easy feeling in oranges, which sold at exceptionally low prices. We quote: Oranges —Jamaicas, $5.50 per barrel, and $3 75 per box; Valencias, 420's, $3.50 to $3.75, and 714's, $4 to $4.25. Lemons, $2 to $3.25. Grapes, $5 to $6 per keg; grape fruit, $5 to $6 per box. Cranberries, $8.50 to $10 per barrel. Apples, $2 to $3.50 per barrel. Dried do. 4 to 4½c. Evaporated do. 6 to 6½c. Spanish onions, 40c. per crate.

FISH.

The fish market continues active and steady, and there is no accumulation of stock on this market. We quote: Fresh haddock, 3 to 3½c. per lb.; cod, 3c; smelts, 4½ to 5½c.; fresh frozen B.C. salmon, 10c.; Manitoba whitefish, 7c.; pickerel, 6½c.; dore, 6½c.; pike, 4 to 4½c.; trout, 7c.; tommycods, $1 to $1.75 per bbl. Choice pickled Labrador herrings, $5.25; No. 1 N.S. $3 50 to $4; No. 1 green cod, $4.10 to $4.50; No. 2, $2.75; No. 1 haddock, $3; No. 1 large codfish, $5; No. 1 lake trout, $4 to $4 25; B. C. salmon, $10.50; No. 2 Labrador salmon, $12.50 to $13; No. 1 mackerel, $19; Lock Fyne herrings, 85c. per keg, and $11 per bbl.; No. 1 sardines, $4 50; No. 1 dried cod, $4.25 to $4 50; boneless cod, 6c. per lb.; boneless fish, 3¼c.; boneless haddock, 5c.; shredded, 11c.; haddies, 6½ to 7c. per lb.; bloaters, 90c. per box, and smoked herrings, 8 to 10c. per lb.

PROVISIONS.

The demand for provisions continues good, and the market rules active and firm. Canadian short cut clear pork, in small lots, has sold at $15, and mess at $15.50, but in lots of 10 barrels and more 50c. per barrel less is expected. In lard and smoked meats a fair trade is doing. We quote: Canadian short cut, clear, $14 50 to $15; Canadian short cut, mess, $15 to $15.50; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 8c.; bacon, per lb., 9 to 10c.; lard, com. refined, per lb., 6¼c.

The market for dressed hogs continues fairly active, and as the season draws nearer to a close prices are working up steadily, another advance of 10c. per 100 lbs. having taken place on Monday. The demand is good, and car lots have sold at $5 40 to $5.50 per 100 lbs., and small lots, $5.75 to $6.

COUNTRY PRODUCE.

EGGS — There was no change in the situation of the egg market, business being fairly active. The demand was good for small lots, and sales of western limed were made at 13c., and Montreal limed, 14 to 15c. per dozen.

BEANS — In beans business was slow. We quote: Car lots of choice hand-picked at $1 to $1.05, and small quantities at $1.10 to $1.20.

POULTRY—The demand for poultry was limited and the market was quiet. Turkeys sold at 7½ to 8c.; chickens at 8 to 10c.; ducks at 7 to 7½c.; geese at 5 to 5½c. per lb.

POTATOES—The market for potatoes was quiet at 30c. per bag for car lots, and 35 to 40c. in small quantities.

ONIONS — Dull at $2.50 per crate for red, and $2 to $2.25 for yellow.

FLOUR, FEED AND MEAL.

Continued strength, both outside and locally, in grain has led to a stronger feeling in flour, and Ontario grades advanced 5 to 10c., Manitoba patents 20c., and strong bakers' 10c. The demand for Manitoba grades continues good, and an active business is doing, but Ontario dealers state sales are slow, owing to the fact that buyers have filled their wants pretty much for the present. We quote: Winter wheat, $4.25; spring wheat, patents, $4.20; straight roller, $4; straight roller, bags, $1.90; extra, bags, $1.65 to $1.75; Manitoba strong bakers', $3 90.

There is no change in oatmeal, business being quiet and values unchanged. We quote: Standard, barrels, $2 85 to $2.95; granulated, barrels, $2.90 to $3; rolled oats, barrels, $2 90 to $3.

The demand for feed continues slow and the market rules quiet, with no change in prices to note. We quote: Bran, $14 to $15; shorts, $15 to $16; mouillie, $19 to $20.

CHEESE AND BUTTER.

Tha cheese market opened the week with a dull feeling, and has continued so, but the fact does not bother owners of finest fall cheese. The recent decline in the cable of sixpence, and the indifference lately shown on the other side is only expected to be temporary. It is well known that quite a lot of summer cheese have been sold and shipped recently. Imports arriving at Liverpool during the past week have consisted mainly of these goods, and, possibly, some buyers have been disappointed as to quality, which had its effect. Besides, offers from this side were made during the past few days on all the English markets of very close figures, and the two facts in conjunction have checked the demand. At any rate, as practically all the finest fall made cheese in Canada is concentrated in three or four hands, aside from a few outside lots, holders will not concede a jot. In the absence of business prices are nominal at 9½c. for fall makes, and 8½ to 8¾c. for summer goods.

The local demand for creamery butter continues of a steady character, and is sufficient to keep the market well cleaned up at 20½ to 21c. Dairy stock is neglected and nominal.

HAY.

There is no change in hay, which is steady at $14 forNo. 1 and $13 for No. 2.

ASHES.

Ashes are dull and 10c. easier at $3 50 for first pots and $3.40 for seconds per 100 lbs.

MONTREAL NOTES.

Geo. Childs & Co. landed this week a shipment of Griffin & Skelley's San Jose California prunes.

Cables to Rose & Laflamme from London note an advance in currants of 5d. to 1s., or about ¼c. per pound.

Oranges have slumped all the way from $1 to $2 per package, and sold as low as 65c. during the week.

Laporte, Martin & Cie. are landing this week a consignment of fine Barbadoes molasses, arrived via the lower ports.

Shipments of Griffin & Skelley's 3 and 4-crown California raisins have been turned

A. T. CLEGHORN
General Commission Agent
Correspondence solicited. LONDON, CAN.

GRAND MOGUL TEA COMPETITION

BY REQUEST

Time is extended for distribution of prizes for best five advertisements until May 1st. Some parties who wish to compete write us they could not get Grand Mogul Tea in their vicinity.

As we wish to give every person who wishes to compete for these handsome prizes a fair chance we have postponed distribution as above Five best advertisements (30-line ads. preferred), setting forth the

Excellence, Purity and Healthfulness

of this splendid Tea. Label of tea must accompany each ad.

FIVE PRIZES
1st —$20.00
2nd—$10.00
3rd - 10-lbs. Grand Mogul Tea, 50c.
4th— 5-lbs. " " 50c.
5th— 3-lbs. " " 50c.

T. B. ESCOTT & CO.
Sole Agents, London

BROSE MEAL

A light and easily digested food for dyspep ics. The only genuine article manufactured in Canada is put up by

JAS. WILSON
Manufacturer of Celebrated brands of Monkland Mills
ROLLED STANDARD and GRANULATED OATMEAL Fergus, Ont.

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; W. M. P. McLaughlin, St. John, N.B.; WM. BREWSTER, Palmer House, Toronto, Canadian Selling Agent.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

IT PAYS to handle standard goods, that have by merit made a name and market for themselves, like

COTTAM'S BIRD SEED

Compare it with other brands - let it speak for itself. Each packet contains a 5c. block of

BIRD BREAD

PATENTED 1891—1896.

Cottam's Seed is double value, better shelf goods, a quicker seller, and consequently the most profitable seed to handle.

SOLD BY ALL WHOLESALERS.

Dawson & Co.

FRUIT
PRODUCE
and COMMISSION MERCHANTS

32 WEST MARKET STREET
Consignments Solicited
TORONTO.

GEORGE MCWILLIAM. FRANK EVERIST.

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL .. FRUIT
Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

LONG CLEARS

New . . . .
This Season's
No old stock .

BY THE SIDE
CASE OR
CARLOAD

Write for Prices

F. W. FEARMAN
HAMILTON

into stock by J. A. Mathewson, Quintal, Fils & Cie., and others.

Advices from San Francisco estimate that there is not much more than 75 carloads of fruit available for the eastern markets.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Feb. 6, 1896.

ANOTHER quiet week has passed. Many of our largest dealers take stock February 1, and for many reasons it seems a better time than January 1. It gives them the month of January, when there is little doing, to get accounts in order, which they have very little time to do if they take stock on the first of January, as the Christmas trade extends late into December. Travelers have, however, all been out during the past month—country dealers say in greater numbers than ever—but only light trade is reported. Much better things are expected this month. St. John merchants are much disappointed that exporters in Ontario have shown such little interest in a Canadian winter port. They continue to ship more largely by way of Portland. This should not be, and shows a great lack of loyal feeling, and adds force to a belief which is now too general that the interest of the Maritime Provinces is but little considered by the west. Very large quantities of Ameriban goods continue to be shipped via our port; among other goods this week were two cars of canned beef. Why should not Canadian business be done at a Canadian port? Ought it not to be done at a Canadian port? Ought not the provinces to stand by each other? We are called on to pay duties to build up Canadian manufactures, and we of the Lower Provinces feel that the Upper Provinces should aid us now. We are proud to know that we have landed goods in Montreal shipped via the Beaver line ahead of those by the mail steamer via Portland; also that the Lake Ontario arrived here before her manifest sent by mail via New York. On this trip she had 107 passengers and 1,300 tons general cargo. She will have a full cargo back. Markets continue strong, and in staple lines a further advance is noticed. Quite a quantity of sugar has been bought, some expecting a higher duty.

OIL—There is quiet both in burning and lubricating oils. In burning oils there is very keen competition between the sellers of the Canadian and American product. The prices favors the selling of Canadian. As the different parties handle both grades they are open for business either way. We quote: American burning oil, 23¼c.; best Canadian, 21½ to 21¾c.; prime, 19c.; no charge for barrel.

ONIONS Just received a carload of

Send for quotations. "Yellow Danvers"

H. F. PRICE 102 Foundling Street
MONTREAL

Make No Mistake
The seed that has the name is
BROCK'S BIRD SEED



And in each 1-lb. packet there is a cake of **Bird Treat.** Ask your wholesaler for it and see that you get it.

NICHOLSON & BROCK - TORONTO

WM. RYAN

PORK PACKER,
WHOLESALE PRODUCE
AND COMMISSION MERCHANT

70 and 72 Front St. East, Toronto

Liberal Advances made on Consignments.

Egg Cases Supplied.

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

. . USE . .

"Maple Leaf" Brand

Pure Lard
Hams, Backs
Breakfast Bacon

D. Gunn, Flavelle & Co.

Pork Packers and Commission Merchants . . . Toronto

We have in stock **FANCY**

Sweet Jamaica Oranges
Valencia Oranges
Messina Lemons

All Much Lower in Prices.
Send Us Your Orders.

HUGH WALKER & SON
Guelph, Ont.

SALT—A quantity arriving by last direct steamer was for shipment to Chicago. English salt is used very largely by all canners putting up canned meat. In local market stocks are quite large and in but very light demand. Very little is bought to arrive at present. In box salt, the American which used to arrive here in large quantities has been almost entirely driven out of the market by the Canadian. The Canadian is in a much better package than the American used to be. In large sacks the Canadian makes but little headway. In coarse they do, it might be said, nothing. We quote: Coarse, 50 to 55c.; fine factory-filled, $1.10; 5-lb. bags, $3.25 per bbl.; 10-lb. bags, $3 per bbl.; 20-lb. boxes, 20c.; 10-lb boxes, 12c.; cartoons, $2 per doz.; salt, bulk, $2.70 to $2 80 per bbl.

CANNED GOODS—Movement continues light, but a better demand will be soon noticed. Canadian beef continues to work into the market. It is sold much cheaper than the American, the difference being the duty. This is, of course, the off season. California canned goods are sold in but limited quantities, and Baltimore canned fruits, owing to quality, are not favorites. Vegetables are quoted very low in that market, but the duty prevents importation. We quote as follows: Corn, 85 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; gallon apples, $2.15 to $2.25; corned beef, 2-lb. tins, $2.50 to $2.65; 1-lb. tins, $1.60 to $1.65; oysters, 2's, $2 to $2.25; 1's, $1.60 to $1.65; peaches, 3's, $2.75 to $2.85; 2's, $1.90 to $2; pineapple, Canadian pack, $2.35; salmon, $1.40 to $1.50; lobsters, $1.75 to $2; haddies, $1.30; clams, $5 for 4 doz.; chowder, $2 75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1; kippered herring, $1.10.

DRIED FRUIT—In this line also there is but limited demand. The foreign market for dried is so low, and the American market being well supplied, the outlook for Nova Scotia product is poor. The more as they do not bulk the apples and pack too lightly in barrels. A letter from a New York buyer for properly-packed apples received this week offered only 3¼c. f. o. b. New York. Market are well supplied with evaporated. In California peaches, apricots and prunes there and nice goods shown, particularly some silver prunes of large size. Apricots are much higher than last year. Onions are quoted rather higher. Some very nice American are shown. We quote: Valencias, 4⅞ to 5c.; layers, 6 to 6¼c.; California L. M. 4-crown, 6 to 7c.; 3-crown, 5 to 6c.; London layers, $1.65 to $1.75. Currants, bbls., 3¾ to 4c.; cases, 4¼ to 5c.; cartoons, cleaned, 7½c.; bulk, cleaned, 6½c.: prunes, kegs, 4c.; boxes 4½ to 5c.; half-boxes, 6 to 8c.; dates, 4½ to 5c.; dried apples, 5c.; evaporated apples, 7 to 7½c.; California evaporated peaches, 12 to 13c.; apricots, 12 to 14c.; pears, 12 to 14c. Canadian onions, $2 25 to $2.50; cocoanuts, $3 to $4 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7 to 8c.

GREEN FRUIT—Valencia oranges are being sold, if not at cost, very nearly so, both by the wholesaler and retailer. Lots to arrive will cost higher. They are as low as apples, being retailed by some as low as 12c. per dozen. Californias are being sold, but in much smaller quantities. Lemons continue low. But small quantities of pineapples are handled at this season, and no bananas, in a wholesale way. We quote: Apples, $2 to $2.75; oranges, $5 to $6 per bbl., $3 50 to $4 per box; Lemons, $2.75 to $3.50; Valencia oranges, $3.50 to $4; California oranges, seedlings, $2.50; navals, $3.50; pineapples, $2 50 to $3 per doz.; cranberries, $11 per barrel.

DAIRY PRODUCE—There continues to be but quiet movement, though in eggs, if good quality was sure, a fair business could be done. Butter is slack. With large quantity of poor in hand good butter would find, if fresh, and at fair price, good demand. In cheese the price continues lower than was expected, with light sales. No demand for early makes. We quote: Common dairy butter, 15 to 16c.; dairy, 17 to 18c.; new creamery prints, 23 to 24c.; cheese, 8½ to 9c.; creamery, tubs, 20 to 21c.; eggs, 17 to 19c. by case.

SUGAR—The market continues strong, but with no advance in local prices from last week. Some lots were bought by a few dealers this week looking towards a duty which did not arrive. Stocks are large with but light demand from retail trade. We quote: Granulated, 4¾ to 4⅞c.; yellow, 4¼ to 4⅜c.; Paris lump, 5¼ to 5½c.; powdered 5¼ to 5½c.

MOLASSES—Dealers are looking towards new goods, which may be looked to arrive in about a month. It is thought market will open firmer, and for some grades higher prices are being asked, though our local market is not very strong, particularly Barbadoes. Supply of small packages is light. Price of New Orleans remains firm at the advance, and best Porto Rico is rather higher. Syrup still finds steady sale; a good season's trade is reported. We quote: Barbadoes, 30 to 33c.; Porto Rico, 34 to 36c, bbls.; New Orleans, 34 to 35c.; St. Croix, 28 to 30c.; syrup, 36 to 38c.

FISH—As Lent approaches a better demand is noted. The only dull feature is smoked herring. Bloaters and haddies are in demand, but stock is scarce. This is particularly true of all fresh fish, and dealers cannot fill orders. Frozen herring are quoted higher. Pickled show no change except that Canso are quoted lower. Shelburne are being offered in pails. A nice shredded codfish is now being put upon the market by a local dealer. In lobsters a good many are being received, but they are small. We quote as follows: Fresh haddock and cod, 2¼ to 2½c. per lb.; dry, $1.50; large cod, $3 60 to $3.75; medium, $3.35 to $3 50; pollock, $1.50; bay herring, $1.25 to $1.30 per half-bbl.; Ripplings, $1.65; Wolves, $1.85 to $2; smoked herring, old, 4 to 5c.; new smoked, 5 to 6c.; Canso, $4.25 to $4 50 per bbl.; shad, half-bbl., $5 to $6; Grand Manan herring, half-bbl., $1.25 to $1.35; Shelburne, $3.75 bbl., $1.65 half-bbl.; boneless, 2½ to 8c.; ysters, $3 to $3.50 per bbl.; frozen herring, 80 to 90c. per 100.

PROVISIONS—There continues to be but light business, with a very firm market, and clear is again marked up. In lard the market is up half a cent, while different Canadian packers are still apart in figures. This is also true in smoked meat, particularly hams, in which there is a range of over half a cent. Stocks of all classes of these goods are fairly large except smoked meats, which, though in many cases bought ahead for four or five months, quantities are not large. We quote: Clear pork, $15.50 to $16; mess, $14 to $14 50; beef, $13 to $14; domestic mess pork, $14 to $14.50; hams, 10 to 11c.; rolls, 8c.; pure lard, 9 to 9½c.; compound, 7¾ to 8c.

FLOUR, FEED AND MEAL—In both Manitoba and Ontario brands prices are again marked up, with very strong feeling.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes secured in tin.

Special Agent for the Dominion
C. E. COLSON - MONTREAL

"Always a Best"
. . In Everything

We have the BEST in the canned fish line.

GOLDEN FINNAN HADDIES

Are the BEST. They are Delicate, Delicious and Appetising. If you sell the GOLDEN brand Haddies, it will be the finest DRAWING CARD you can get.

Every can guaranteed or money refunded.

NORTHRUP & CO.
Packers' Agents. ST. JOHN, N.B.

FISH

WITHOUT A BONE.

Ordinary Boneless Fish have some bones in them, but we now put up pure Codfish in 3-pound boxes

WITHOUT A BONE.

This is the best Fish packed in Canada, and very much superior to Fibred or Shredded Fish. . . .

JOHN SEALY - St. John, N.B.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1844
IS THE BEST.

ASK FOR
MOTT'S

Lightbound, Ralston & Co.

IMPORTERS AND COMMISSION MERCHANTS

13 St. John St., Montreal. 30 Church St., Toronto.

. . Agents for . .

Smith, Baker & Co., Japan

YOKOHAMA and HIOGO

To the Retail Grocers and Tea Merchants of Canada:

DEAR SIRS,—Within the next few weeks most of the orders for importation of Japan Teas will be given by the various firms of Wholesale Grocers and Tea Merchants to the representatives of Yokohama and Hiogo firms, and with this fact in mind we ask those of our readers who are old friends, and all who are desirous of getting

THE VERY BEST TEAS

to notify the salesmen who solicit their orders, that in 1896 you will ask for, and insist upon getting, Teas fired, prepared and shipped by the firm of

SMITH, BAKER & CO.

Speaking from our own past experience as Wholesale Grocers, we can conscientiously say that we never either bought on the market, or imported from Japan, Teas which gave our customers more general satisfaction, the Teas invariably being of excellent cup quality, the leaf perfectly manipulated, and of all colors we recommend sun-dried or brown leaf.

A few orders have already been given, in some cases for Teas fired and prepared by other Japan firms. Will you therefore in, we think your own, certainly in our, interest, emphasize the fact upon every occasion which presents itself, that you are going to ask for, and be satisfied with, nothing less than the best, that you want and will have Teas prepared by **SMITH, BAKER & CO.**

We furnish standard samples to the Wholesale Trade for the purpose of showing to you. We shall be happy to furnish you with the names of such firms as import Smith, Baker & Co.'s Teas We intend these Teas to be known and appreciated from Halifax to Vancouver and Victoria.

Relying upon your kindness in this matter, we are,

Yours respectfully,

Lightbound, Ralston & Co.

Movement is not large. In oatmeal there is no change; two grades of rolled are on the market, the difference in price being about 20c. Cornmeal remains at the low price of the last few weeks. In oats Ontarios are quoted from ½ to 1c. higher. In feed the quotations are no higher. Hay shows a light movement here, but quotations are firm. A much better business in all lines is looked for this month. We quote: Manitoba, $4.60 to $4.70; best Ontario, $4.55 to $4.65; medium, $4.40 to $4.50; oatmeal, $3.40 to $3.65; cornmeal, $2.25 to $2.30; middlings, $19 to $20 on track; bran, $18 to $19; hand-picked beans, $1.25; prime, $1.20; oats, 34 to 35c.; hay, $12.25 to $13; pot barley, $4; round peas, $3.65 to $3.75; split peas, $3.70 to $3.80; yellow-eye beans, $1.85; buckwheat meal, $1.30 to $1.35.

ST. JOHN NOTES.

St. Andrew's is to have a Board of Trade.

There is talk of a candy factory being started in Amherst.

Smelt continue to be caught in large quantities along the north shore.

The direct steamer to New York will be put on about the middle of the month.

Fourteen hundred pounds of spruce gum was shipped last week from Hants Co., N.S., to Boston and Portland.

C. & E. Macmichael are finding that a good thing sells. Boisselier's cocoagene, which they lately added to their stock, is having a splendid demand.

By the last Beaver Line steamer 1,500 sacks of salt were received for shipment to Chicago. As part of her cargo back, she takes five cars of canned meat, shipped from that city.

Canned pineapples can be bought at any price, but quality tells. THE CANADIAN GROCER acknowledges a sample of Singapore pineapples from F. H. Tippet & Co., who are the St. John agents.

A new shredded codfish is being put on the market by Leonard Bros. It is in an attractive cartoon, similar in style to the American. The name of Leonard upon it is a guarantee of the quality. It is being sold generally by our retailers.

A bill is to be introduced in Nova Scotia to provide for the compulsory closing of all shops in Halifax on three nights in the week in any trade where three-fifths of the shopkeepers petition the Halifax City Council to pass such a by-law.

Although the potato market is so dull, some direct shipments are to be made by our merchants to Liverpool. They will be shipped in sacks of 112 lbs. The result will be watched with interest, as large quantities of potatoes are still in the province.

HALIFAX TRADE GOSSIP.

At last Halifax is to have a retail grocers' association. That step was decided upon at a meeting of the trade held a few evenings ago, and a meeting is called for the latter part of this week to complete the organization. There was an association in Halifax a few years ago, but dissensions came in and the association went out. There are good prospects that the new organization will come to stay. Since the old association passed in its cheques there has been a desire for a new one. The hardware people organized and the dry goods people organized, and the grocers felt they should not be out of the race, so they are about to come to the scratch. They will not be behind the others, that may be depended upon. The grocery trade is of great importance in Halifax, and with thorough organization will be sure to make its influence felt.

One thousand five hundred barrels of apples were stored in W. H. Chase's large warehouse at Port Williams, ready for shipment to England, but the building caught on fire, was burned to the ground, and half the apples destroyed.

At the meeting of the Amherst Board of Trade last week a proposition was placed before the meeting for the forming of a joint stock company to carry on the manufacture of confectionery in that town, the capital stock of the company to be $10,000, paid up. The prospectus states that from 60 to 75 hands will be employed within a year. The history of confectionery manufacturers in the province has been a fairly good one. The factory of Hamilton & Co., of Pictou, employs over 100 hands, and has five travelers on the road selling goods. The Halifax Confectionery Co., however, appears not to have been able to stand the competition, which is very keen, and has gone under. There is an idea among the trade that the keen

CHARLES H. RICHES
Solicitor of PATENTS
Canada Life Bldg, King St. W., Toronto
Patents and trade marks procured in Canada and foreign countries. Handbook relating to patents free on application.

INSTANTANEOUS
TAPIOCA
PLEASES! SELLS!

PILKINGTON'S POWDERED PERFUMED LYE
"BELL BRAND" in 1-lb. tins.
Dillon & Co.'s Baking Soda
"BELL BRAND" in 1-lb. packages.
Ask your wholesale grocer for them.

New York Fancy Brand. Have a good light. Use
PRATTS ASTRAL
BEST BURNING OIL IN THE WORLD
LIVE DEALERS SELL IT.
NO SMOKE, NO SMELL, WHITE LIGHT.
SAMUEL ROGERS & CO. TORONTO.
Every Oil known to trade and industry—wholesale.


Champion Fire and Burglar-Proof Safes . .
Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.
S. S. KIMBALL
577 Craig St., Montreal, P.Q.


WE CONSIDER THIS BIRD A MORE APPROPRIATE EMBLEM TO BLOW UNDER THAN THE OLD FLAG.

The Largest Coffee and Spice Mills in the World

Owing to innate modesty we have refrained from informing the Canadian public of the above fact, but an esteemed competitor gives us the desired opening. We are prepared to serve the trade in Coffees, Spices, Mustards, etc., in lots of 5 lbs. to carloads, at short notice.

EWING, HERRON & CO. Mills 579 Office 581 St. Paul St., MONTREAL
Warehouse No. 1—102 to 108 King St. Warehouse No. 2—40 to 48 William St.



THE "RAINBOW"

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

competition of the past three years will soon cease. It is well known that some provincial makers have been sacrificing goods in order to keep the upper Canadian people out of the market. This, of course, only applies to staple goods. The balm of Gilead for this ill is supposed to be in the combine recently formed among the candy manufacturers of St. John, St. Stephen and Halifax. They will likely seek the co-operation of the Montreal and Toronto makers, in order that prices may be kept to a paying basis and that the cut-throat business may be discontinued.

Trade has been quiet the last few days. We had a spurt from the 5th to the 25th January, but there are very few out port vessels in now and consequently there is very little movement.

We hear of the flour market advancing all over the west, but it is possible to pick up flours on this market at from $4.10 to $4.20 for Ontarios with a per centage of Manitoba, and $4.25 to $4.30 for all Manitobas. In fact, we hear of sales being made at those prices, though they appear to be 20c. below millers' prices. Halifax is usually a cheap market when there is an advance in the west.

Cornmeals and oatmeals are still wonderfully cheap, but an advance in both is looked for.

The refinery reports that the buying is not very heavy at the advance, but that the tone of the sugar market remains decidedly firm.

There is no change in fish stuffs since last report.

The produce market remains quiet, with no change in prices.

Dealers are working off old stocks of poultry held over from the holiday trade, and as the demand is very limited, prices rule low.

The green fruit market is quiet, but steady. The boat from Boston on Monday brought large stocks to local dealers. The market is well stocked with Valencia, Denia, California navel and Jamaica oranges, and prices are ruling low. Lemons are in large supply and selling at low prices. Bananas continue to arrive and sell at from $2 to $2.25 per bunch, the latter quotation being for fancy stocks. Apples are in limited supply.

Silver skin onions sell at 1½ to 1¾c. per lb., and Spanish at 60c. per box.

Foxberries are low, the quotations being from $3.50 to $4 per bbl.

There is not much doing in butter or cheese. Good dairy is worth 20 to 21c.; creamery, 22 to 24c.; ordinary dairy, 16 to 18c., and Canadian rolls, 18c. September cheese, Antigonish, is quoted at 10c., and early makes at 9 and 9½c.

P.E. Island produce remains low, with very little trade doing.

There is no change in canned goods, with the exception of a slight advance in tomatoes.

Dried fruit remains quiet, with no change in quotations.

All other lines are inactive and dull.

A cargo of 5,600 bushels of corn was discharged at Matheson's roller mills, Dartmouth, on Monday last, in nine hours, from the schooner Lorena Maud.

WEIGHT OF A GALLON OF SYRUP.

A subscriber writes: "We have received three shipments of syrups from different wholesales this week. One house allows 14 lbs. to the gallon; one 13.80, and the other only 13 50. Will you please inform us through THE GROCER what the Government standard is, and oblige."

REPLY—A gallon of syrup should weigh 14 pounds. THE EDITOR.

THIRD VISITATION OF DEATH.

For the third time within about nine months death has visited the home of Mr. W. H. Seyler, of the Eby, Blain Co., Ltd., Toronto. First his wife was taken away, and a week later an infant followed its mother, and now the eldest, Willie, a boy of 5 years and seven months, has passed away. The little fellow, with his younger brother, while spending his holidays with his grandparents in Waterloo, was attacked with measles; following the measles came pneumonia, which resulted in his death on Wednesday, 5th inst. The remains will be interred at Hamilton on Friday. THE CANADIAN GROCER extends its sympathy to Mr. Seyler in this, his third affliction.

People call

In on you asking for a good, reliable, prepared flour. We have been making such an article for many years, and it has always given satisfaction. Its sales are constantly increasing. In ordering just specify

The Ireland Co.'s Buckwheat Flour (Self-Rising)

It is put up in a very attractive package and sells at sight.

The IRELAND NATIONAL FOOD CO. Ltd.

OPERATING The Largest and Most Complete Breakfast Cereal Food Mills in the Dominion. Toronto, Canada.

PEANUT OIL INDUSTRY.

PEANUT oil is making such rapid strides in foreign countries as a competitor of olive and cottonseed oils, and as one of the chief components of butter and lard, that it is only a question of time when peanut oil manufacture will be one of the leading industries of the United States, remarks a contemporary. Capitalists will some day take hold of this neglected branch of business and make it so popular with the consuming public that the large dividends earned will eventually attract Wall street investment, and then we shall have a peanut oil "trust," with common and preferred stock, like the other large industrial corporations. The American production of peanuts is limited to an average of 4,000,000 bushels per annum, because of the limited demand. The southern growers claim that the crop is unprofitable, but that is owing to their lack of enterprise; they are only able to obtain about twenty bushels per acre, because they use the same land from year to year, and never think of spending a cent on fertilizers. Intelligent cultivation will bring a yield of 75 to 100 bushels per acre; experience has demonstrated that fact beyond dispute.

The oil industry can be made to advance more rapidly than cotton oil, because peanuts are well known and popular everywhere. In addition to the oil, which is considered much superior to either olive or cotton oil for salad and cooking purposes, there are by-products of crushed hulls, meal and vines, which are used extensively in Germany as cattle food and valued highly, the vines being preferred to timothy hay.

There is certainly a good opening in the Southern States, where land is so cheap, for the cultivation of nuts on a large scale and the manufacture of oil. The latter will sell readily on its merits if offered in the beginning at or below the figures of competing oils. It is believed that such an enterprise could be undertaken with profit even at present low values.

A GOOD MOTTO.

On the wall in one of the busiest downtown houses, says a San Francisco paper, are framed the following lines, which one is apt to think have been made the ruling guide in the early career of the men who have built up a prosperous business. The sentiment expressed is the best bond for success in any honorable career and is worthy of a place in the heart and memory of every man who meets life's battles:

Pluck wins; it always wins.
Though days be slow
And nights be dark 'twixt days that come and go,
Still pluck will win. Its average is sure.
He gains the prize who can the most endure;
Who faces issues—he who never shirks—
Who waits and watches, and who always works.

Fast and furious



Is the race for business, but the right goods and honest dealing invariably win in the long run. Cheap and inferior goods must find their place some time or other, and finally drop out altogether. **Maple Leaf Brand** has won its laurels honestly and is always in the front.

Delhi Canning Co.

DELHI.

Unexcelled for

Quality
Flavor
Purity and
Strength



JERSEY CREAM BAKING POWDER

Manufactured by

Lumsden Bros.

HAMILTON, ONT.

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

CHATHAM, ONT.

PURE

Maple Syrup

Finest quality. Write for quotations.

T. A. LYTLE & CO.

Vinegar Manufacturers,

TORONTO

AYLMER...

Chicken Soup

A very strengthening and nutritious article which sells rapidly at this season

JOHN SLOAN & CO.

Wholesale Grocers TORONTO

RIO . . .

COFFEES

To arrive ex SS. Catania.

EXTRA CHOICE SELECTION

Warren Bros. & Boomer

WHOLESALE GROCERS

35 and 37 Front St. East, Toronto.

NOW IN STORE

Excelsior Vostizza Currants

Cases and Half-cases.

Perfecto Vostizza Currants

Cases and Half-cases.

London Layers. Black Baskets.

A full and complete stock of Christmas Fruits.

T. KINNEAR & CO.

49 Front St. E., TORONTO.

J. W. Lang & Co.

Have in stock . . .

Martin Wagner's Pineapples eyeless and coreless "Extra."

Martin Wagner's Pineapples eyeless and coreless "Fine."

Curtice Bros.' "Monroe Brand" Strawberries.

Shredded Codfish, "pkges." Very fine.

J. W. Lang & Co.

59, 61 and 63 Front Street East Toronto.

Only the best fruit, thoroughly cleaned and picked, is used in making

CLARK'S ENGLISH MINCE MEAT

An Article fit for a King's Table.

Every package guaranteed to be as represented.

W. CLARK - MONTREAL

Exceptional Value

Moning Congou

A shipment of low-priced teas just to hand.

PERKINS, INCE & CO.

TORONTO.

We are offering this week some excellent values in . . .

Sultana Raisins

Vostizza Currants

and **Sphinx Prunes**

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

Dinna ye hear the Slogan?

If you drink Whisky, drink

JOHN DEWAR'S SCOTCH

HONORS AWARDED

Purveyors by Royal Appointment to Her Majesty Queen Victoria. Under competition the only Scotch drawn at the Bars of the largest Caterers in the World, viz.: Spiers & Pond, Ltd. Diploma of Honor and Gold Medal, Edinburgh, 1890 (Highest Award).

MEDALS

Edinburgh	1886	Edinburgh	1890
Antwerp	1887	London	1890
Anglo-Danish	1888	Jamaica	1891
Cookery	1888	Food	1891
Brussels	1888	Tasmania	1892
London	1889	Dublin	1892
Melbourne	1889	Brussels	1893
Food (London)	1889	Chicago	1893
Sportsman	1889	Fisheries	1893
Paris	1889	Manchester	1893
Dunedin	1889	Brewers' Show, Manchester.	1894
Military	1890		

National Trades and Industrial Exhibition, 1894, etc., etc.

Better Whisky cannot be had

HINTS TO BUYERS.

W. H. GILLARD & CO. are having a large sale for Rio coffees just now. Their stock is large, and the values they are offering, they state, cannot be beaten.

A carload of molasses arrived this week for Davidson & Hay.

James Turner & Co. say they can back up their tea ad. in to-day's GROCER.

Davidson & Hay are showing good value in a pure sugar syrup in half-barrels.

Davidson & Hay are offering a flowery Ceylon Pekoe packed in 10 and 20-lb. boxes.

H. P. Eckardt & Co. are in receipt of a shipment of Delhi and Aylmer chicken soup.

The Eby, Blain Co., Ltd., have received a shipment of Rogers' and Arguimbau's Valencia raisins.

A shipment of Marbot walnut is to hand with the Eby, Blain Co., Ltd.; also shelled Grenobles and Bordeaux.

John Sloan & Co. have just received into stock a line of 41 chests of Ceylon tea, which they consider show extra good value.

The Ireland National Food Co. report that they are experiencing a largely increased demand for their self-rising buckwheat flour.

The Eby, Blain Co., Ltd., report a most encouraging outlook for their "Kolona" Ceylon tea. Their output, so far, has been large.

The attention of the trade is drawn to the advertisement of "Silver Dust" washing powder, which is put up in neat and attractive packages. This washing powder is highly spoken of by those of the trade who have had the opportunity of testing it. What is more, it is a Canadian product.

James Turner & Co. report January as better than last year, especially in dried fruits and teas, in both of which they have splendid values.

James Turner & Co. have a grand lead in pound squat tins "Flag-Ship" salmon. Solid red meat, a credit to the canner and just the goods for the grocer who likes the best.

Cream sodas, which are made only by the Toronto Biscuit & Confectionery Co., are growing in favor every day. They are packed in tin boxes, and contain three pounds of selected soda biscuits.

W. H. Gillard & Co.'s advertisement this week will prove interesting reading to merchants throughout the country. It shows in concise shape the sugar crops of the world, together with the prices of the raw article at stated periods throughout the different years. It also shows the great possibilities of the sugar campaign, in that the price of raw during eighteen months of 1892 and 1893, with about the same crop available as there is for 1895 and 1896, was fully ¼ of a cent higher than at the present time. The figures presented are worth keeping for future reference.

PERSONAL MENTION.

Mrs. M. P. Card, manufacturer of "Canadian Tomato Chutnee," Guelph, had the misfortune to lose her sister, Miss Eliza Passmore Edwards, lately. Deceased had been ill for some time with a tumor of the brain, but was not thought to be in a very dangerous condition until within a day or so of her death.

THE CLERKS' ASSOCIATION.

The meeting of the Montreal Retail Grocers' Clerks' Association, this week, was a most enthusiastic one, the members all feeling happy over the success of the early closing movement in the municipal elections. Every one of the aldermanic canditates, whose names we gave in last week's paper, and for whom we urged our friends to vote, have been elected. They are all pledged to early closing. This makes only one man opposed and two undecided. There is, therefore, no danger of a repeal of the by-law. The clerks, and especially Mr. Poirier, the president of the committee, deserve every credit for the way in which they worked the candidates and the contest. Let the experience of the Montreal clerks be followed in other cities.

The association elected these officers for the ensuing term:

Honorary president	J. B. E. Poirier.
President	J. P. Beauvais.
First vice-president	J. A. Laughran.
Second vice-president	P. Ethier.
Secretary	O. Legendre.
Assistant secretary	O. Langlois.
Treasurer	W. Archambault.
Assistant treasurer	E. Migneron.
Committtee	Joseph Champagne and Viateur Laforest.
Chaplain	The Abbe Bedard.
Physician	Dr. F. X. Plouffe.

Judging from the immense shipments daily sent out by the Toronto Biscuit and Confectionery Co., their well-known B. F. P. cough drops must be selling freely.

You Can Make Things Lively

Around your store if you go the best way about it. We have something that will draw crowds to your counters, who will come again and again and tell all their neighbors. Pure, Clean, Strong and Healthy.

Dalley's Royal Hygienic Self-Rising Flour

Sells at sight and always pleases.

Tea, Pancake Graham and Buckwheat Flour



Manufactured by

For sale by all wholesale grocers. . . . .

The F. F. DALLEY CO. Ltd., Hamilton, Canada

Delicious Coffee

IT SETS THE PEOPLE TALKING



JAPAN TEAS "New Season's"

FROM 13½ CTS. UP.

Best value in Canada to-day. See our travellers or write for samples.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane Toronto.



One Tablet makes an excellent Cup of Cocoa.

BOISSELIER'S

A perfectly pure compressed . Cocoa . . . Extract

Cocoagene REGISTERED

In boxes of one dozen 20-cent tubes, each tube containing 18 tablets. . . . . .

ALL LEADING GROCERS KEEP IT.

"VICTORIA"

IS THE TRADE MARK OF OUR MATCHES

HAVE YOU TRIED THEM ?

. . THE . .

"Victoria" Matches

Are warranted equal in quality to any other brands on the market.

Write for prices to

LAPORTE, MARTIN & CIE.

Wholesale Grocers MONTREAL

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

TAKE THEM ON

and they will make a

TRADE FOR YOU!!

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

Spring Picked!!!

Skilfully Blended!!

Attractively Packed!



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

PUREST & BEST

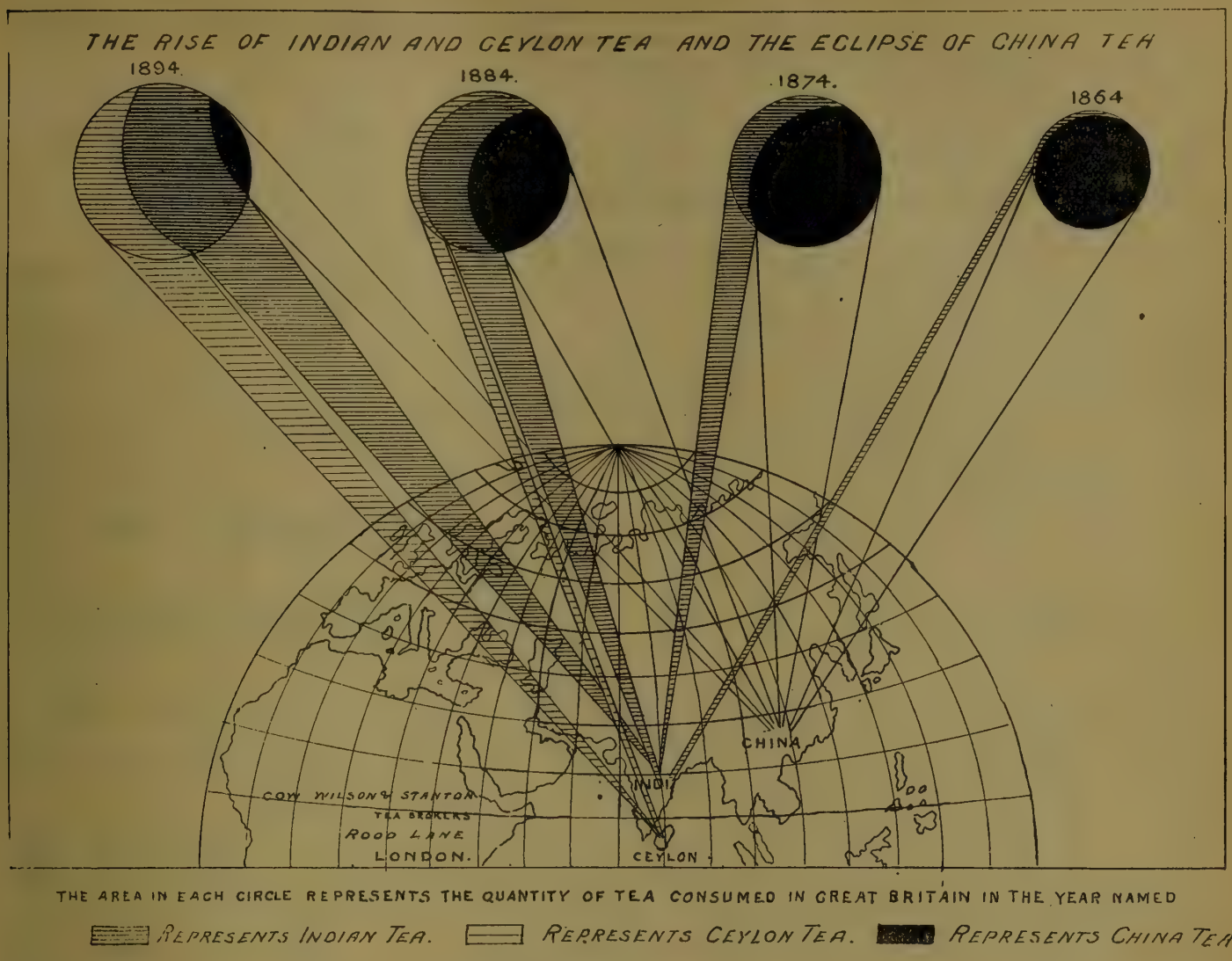
Table Salt Pays Well!

There's nothing you sell pays better! The only fault is, you don't sell enough! Why not increase your trade by selling

Windsor Table Salt?

It gives customers more satisfaction than ordinary salts do. They find it does not cake when in use on the table, and when it costs no more than common salt, will want no other. Any wholesale house can supply you.

The WINDSOR SALT WORKS, WINDSOR, ONT.



From <u>One</u> Million Pounds in 1883

To **94,000,000** Pounds in 1895

is indeed a remarkable export record. Ceylon, little Ceylon, has done this. British grown teas, made by machinery, are driving the hand rolled teas of China out of every desirable market.

Be Wise in Time

Send to your wholesale dealer for a package of

CEYLON TEA

SELL-EVERYTHING GROCERS.

OF TWO classes of stores, one made up of numerous departments clustered about a dry goods stock, and another class where the same process has been employed with a stock of groceries as the starting point, which is the most dangerous to the legitimate grocer, and which is he justified in regarding with most hostility? We ask this question, remarks Merchants' Review, of New York, because we by no means despair of seeing several mammoth general stores started in one or more cities by grocers, as was suggested by trade papers when the department store, as it formerly existed, with two or three departments, began to branch out still further and become a cause of fear and anger to the grocers. The cry was, "fight the devil with fire," although it had not been forgotten that the grandparent of the single-stock store had been the general store of auld lang syne.

So far there has been no sign that the grocers in this country intend to adopt the sell-everything policy, but across the Atlantic there is a marked tendency in that direction.

According to The London Grocers' Journal, in Glasgow, Scotland, there has in late years been a noticeable branching out towards other lines by grocers. Its Glasgow correspondent says: "The year which has gone has been one of a searching after novelties, and a stranger visiting Glasgow would be surprised at the displays which some of the Glasgow grocers have in their windows. Indeed, he may be excused on being told 'That's a grocery over there,' if he replied, 'No, sir, that's a confectioner's.' 'No, that window there, sir, is a grocer's.' 'That window! Why, that's a furniture shop.' The fact is some of the grocers have taken to selling mail-carts, perambulators, carpet brushes, coal vases, and heaven only knows what! And why is this? Simply because they find that drapers, stationers and others have taken to retailing tea, and they think they are justified in selling the articles mentioned. Then some grocers offer fowls, rabbits, etc., but they draw the line at fresh fish. They know well it would never do to offer fresh fish and hope to keep a 'sweet' shop; but it will be seen that they have attacked the furnishers, the poulterers and the confectioners. As to the last named, why, some of their windows have a much more artistic display than the best confectioners. And this is a branch that has expanded during 1895, for the simple reason that the sweets have been offered much more cheaply than they have been by the legitimate confectioner."

We will not allow that British grocers are more enterprising than our own, hence we must get ready for a new departure among grocers here, and should not be surprised to see within a few years the adding of various new departments to their businesses by grocers who to day are angry at the dry goods men because they are so greedy.

WITCHKLOTH

The latest and best for cleaning Gold, Silver, Brass, Nickel, Copper, Bicycles, etc. **Retails at 15c.** Send small sample order.

Sole Agency for Canada

TEMPLE BUILDING, 113a, MONTREAL

RICE FROM

The Mount Royal Milling & Mfg. Co. . . .

Is sure to be fresh milled, more palatable, and in neater packages than the imported article.

D. W. Ross Co., Montreal, Agents

The Peoples Building and Loan Association of LONDON, ONT.

Incorporated

Authorized Capital, -	$5,000,000
Subscribed Capital, - -	1,500,000
Accumulated Capital -	135,000

PERMANENT STOCK.

The first issue of **$100,000.00** of this class of stock has been authorized, and applications for allotment of shares will be received until the 31st of March, 1896. Cost of each share, $100.00. Shares issued at par. Dividends will be paid semi-annually.

As this issue is limited, intending investors should apply immediately, stating the amount required. The next issue will undoubtedly sell at a premium as was the case with our prepaid stock, which sold at a premium of $10 per share of $65 before being retired.

For further particulars and forms of application address:

The Peoples Building and Loan Association

Molsons Bank Buildings, LONDON, ONT.

GASPE DRY CODFISH, GREEN COD-FISH, N.S. AND C.B. HERRING

B.C. Salmon, Canned Lobsters, Mackerel and Blueberries, Nfld. and Gaspe Cod Oil

CLARETS

Alex. Andreae Kraay & Co.'s very fine old Clarets

BASS' ALE

The Bugle Brand is the best imported

GUINNESS' STOUT

Bulldog Brand, the highest grade bottled

Cockburn & Co.'s Very Old Highland Whisky

SPECIAL LIQUEUR WHISKY

J. & R. McLEA, 23 Common St.

MONTREAL

THE NEW WOMAN

WON'T HAVE OLD TAPIOCAS

SHE . . . WANTS **INSTANTANEOUS**

JUST OUT

Book on

WINDOW DRESSING FOR GROCERS

Price . . Post-paid, $1.00

57 ILLUSTRATIONS
80 PAGES

Arranged by Harry Harman, publisher of The Journal of Window Dressing. Each illustration fully explained, and how to make the fixtures.

HARRY HARMAN
125 S. Clark St. CHICAGO

Pork Packers

And all curers of meat must use the best

SALT

This is the kind we sell. We hold the trade in spite of so-called modern improvements. Correspond with

The Canada Salt Association

CLINTON, ONTARIO

NOVA SCOTIA *FIBRED CODFISH*

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade **YARMOUTH, NOVA SCOTIA**

BUSINESS CHANCES

FOR SALE—A FIRST-CLASS CONFECTIONERY and Ice Cream Parlor. Store fixtures, including Soda Fountain, first-class. Good residence attached. A fortune in this for right man. Box 868 Manitou, Man. (7)

AGENTS WANTED.

FARROW'S MUSTARD, MUSHROOM KETCHUP and Sauces. Wanted in the States, purchasing agents for these goods, which are of the highest quality. Mustard packed in every description of package, including fancy tins, all sizes from ¼-lb.; also with customers' names on labels or with firm's labels. Firms of undoubted respectability who would take up the agency of these goods would be liberally treated. Goods f.o b. London. For samples and particulars apply to FARROW & Co., Boston, England. (6)

SITUATIONS VACANT.

WANTED. — FIRST-CLASS GROCERY TRAveller, with good connection on Grand Trunk, west of Toronto. Reply promptly. Address CANADIAN GROCER, Toronto.

WANTED.—TORONTO HOUSE WANTS GROcery traveller for Lake Shore District, west of Hamilton. Must have good connection. To right man, good salary. Address Box 46 CANADIAN GROCER.

TRAVELLER WANTED. — FIRST-CLASS TEA traveller for territory east and north of Belleville, on commission. No objections to carrying side-lines. Good opportunity for active salesman. Address "Business," CANADIAN GROCER, Toronto.

WANT ADVERTISEMENTS

Are inserted in this paper at the rate of two cents per word each insertion, **payable strictly in advance.** Advertisers may have their replies addressed in our care free of charge, but must send stamps for re-addressed letters.

The Canadian Grocer, Toronto

BEATTY, BLACKSTOCK, NESBITT, CHADWICK & RIDDELL

BARRISTERS, SOLICITORS, NOTARIES, ETC.

Offices—Bank of Toronto, cor. of Wellington and Church Streets,

TORONTO. ONTARIO.

Solicitors for Bank of Toronto, Board of Trade, Toronto R. G. Dun & Co., (Mercantile Agency,) etc.

Central Business College

TORONTO AND STRATFORD.

Two great business schools under one management. Students admitted at any time. Free circulars.

SHAW & ELLIOTT, Principals.

BROOMS . . .

BROOMS

OUR BRANDS:

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line. Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers. TORONTO, ONT.

CONFIDENCE

in the merits of the goods you sell is an important element of success.

JOHNSTON'S FLUID BEEF

can always be sold with the most absolute guarantee that it is the best beef preparation. We will back you up in this statement to the fullest extent.

THE JOHNSTON FLUID BEEF CO. MONTREAL.

The "GENUINE"



Is a Chimney full of quality See our Registered Trade Mark on each one.

Heat will not break it

Full Lead Flint-Wrapped and Labelled

Do not buy any so-called Flint Chimney, but insist on having the GENUINE

GOWANS, KENT & CO., Toronto

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

THE assignee announces another dividend of 5 per cent. paid by the estate of Samson, Kennedy & Co. Up to the present time the creditors have received dividends amounting to about 25 per cent. It is not known yet whether the estate will pay anything more after legal expenses, etc., are deducted.

H. Laniel, grocer, Montreal, will meet his creditors the 8th inst.

The stock of E. A. Beaucaire, grocer, Montreal, is under seizure.

Z. Boismenu, grocer, Montreal, is offering to compromise at 20c. on dollar.

A. B. Valliquette, grocer, Montreal, has compromised at 60c. on the dollar.

E. C. Callaghan, general merchant, Cornwall, has compromised at 80c. on the dollar.

Miss E. Leclerc, general merchant, Warwick, Que., has compromised at 60c. on the dollar.

E. J. Carter & Co., general merchants, Bond Head, have assigned to J. W. Lawrence, Toronto.

Albert Begaouette, grocer, Montreal, has secured a settlement with his creditors at 30c. on the dollar.

David Moreault, general merchant, St. Angele de Laval, has compromised at 50c. on the dollar, cash.

Beemer & Co., shoe merchants, Brantford, have compromised with their creditors at 50c. on the dollar.

Stephen Woodcock, general merchant, of Nordland, Ont., has assigned to Jas. P. Langley. The liabilities and assets are about $1,500 each.

Graham & Cathcart, general merchants, of Stittsville, have assigned to Richard Tew. The assets are $2,000, and the liabilities slightly in excess of this figure.

Grant & Hooper, a Chatham firm, dealing in bankrupt stocks, have assigned to Henry Barber & Co. The liabilities are about $13,000 and the assets nominally the same.

Robt. S. Dunlop, grocer, Queen street, has made an assignment to Peter Rutherford for the benefit of his creditors. It is fully expected that Mr. Dunlop will pay one hundred cents on the dollar. The liabilities are about $1,240, and nominal assets considerably more than this.—Banner, Chatham.

SALES MADE AND PENDING.

John Cameron, general merchant, Edmonton, has assigned.

The assets of L. Rosseau, grocer, Montreal, are to be sold.

J. O. Fagan, general merchant, Sorel, Que., has assigned.

F. Brownell, general merchant, Northport, N.S., hat assigned.

Nathaniel Churchill, general merchant, Wilmot, N.S., has assigned.

The stock of R. Pratt, grocer, Wolfville, has been sold by assignee.

Damase Thibaudeau, fruits, etc., has compromised at 50c. on the dollar.

The stock of A. Samoisette, grocer, St. John's, Que., is under seizure.

The assets of S. Charron, grocer, St. Cunegonde, Que., are to be sold.

The stock of the estate of John Saunders, grocer, Harriston, has been sold.

Thos. A. Garland, general merchant, Portage la Prairie, Man., has assigned.

Alfred Allen, dry goods and groceries, Banda, is advertising his business for sale.

E. S. Thompson, grocer, St. John, N.B., is offering to compromise at 20c. on the dollar.

The stock of P. St. Michael & Co., fruits, etc., Quebec, has been sold at 60c. on the dollar.

The assets of Joseph Brunet, grocer, Montreal, have been sold at 44c. on the dollar.

The assets of T. Price & Co., grocers, Montreal, have been sold at 43c. on the dollar.

The assets of E. Seguin, boots and shoes, Montreal, have been sold at 55c. on the dollar.

The stock of J. & A. Guerette, tea merchants, Levis, Que., has been sold at 24c. on the dollar.

The stock, etc., of the estate of R. S. Gage, general merchant, Newbury, are to be sold by auction on the 10th inst.

The stock of Z. Boismenu, grocer, Montreal, has been sold. So has that of J. A. Debiens, another Montreal grocer.

An insolvency declaration has been applied for in the matter of W. Stanford, general merchant, Bonne Bay, Nfld.

PARTNERSHIPS FORMED AND DISSOLVED.

Miner & Co., grocers, St. Thomas, have dissolved partnership. W. A. Miner continues.

Maybee & Derbyshire, general merchants, Odessa, Ont., have dissolved. Bryan Derbyshire continues.

Finklestein & McCutcheon, general merchants, Carberry, Man., are dissolving February 16. Mr. Finklestein continues.

Holmes, Moore & Courtright, general merchants and manufacturers of stoves, lumber, etc., Inwood, Ont., have dissolved.

A co-partnership has been registered at Joggins Mines, N. S., by P. H. & F. G. Melanson to carry on business as general merchants, under the style of Melanson Bros.

L. Chaput, Fils & Co., wholesale groceries and liquors, Montreal, have dissolved; E. St. Denis and L. N. Starnaud retired. A new partnership has been formed, composed of Charles Chaput, L. E. Geoffrion, E. D. Marceau and Ferd. Prudhomme; style unchanged.

CHANGES.

F. A. Ethier has opened up a grocery trade in Montreal.

A. Bright, grocer, Winnipeg, has sold out to W. J. Smith & Co.

P. W. Bates, general merchant, Jasper, has removed to Merrickville.

D. J. Dutton, general merchant, Park Hill, has removed to Elora.

T. R. Flood, general merchant, Harrow, has been succeeded by Clark & Bell.

W. F. Ross, Sr., general merchant, is commencing business in Hopetown, Que.

Watts & Son is the name of a new firm of general merchants which are starting into business in Odessa, Ont.

FIRES.

The premises of Joseph Gour, grocer, Montreal, have been damaged by fire.

E. O. Runians, general merchant, Brampton, has had his premises damaged by fire and water; insured.

DEATHS.

Robt. Johnson, grocer, St. Stephen, N.B., is dead.

HE BLAMES "THE GROCER."

In a letter to THE CANADIAN GROCER, Mr. J. C. Saunders, of Manitou, says:

"I might just say I have been very successful in business, and I have THE CANADIAN GROCER to thank for it, for it is a great guide for a man in business. I could not get along without it."

CALIFORNIA RAISIN SHIPMENTS.

According to mail advices the shipments of raisins from the San Joaquin Valley for the season of 1895, to January 1, were 32,500 tons. At the date the letter was written there were on hand about 5,000 tons, making a total production of about 3,000 cars of about 12 tons each (a minimum carload) for the season, in addition to 300 or 350 cars from other points in the State. There is still some stock in the Woodland and other districts, but it is scattered among a number of holders.

"HONESTY" IN BUSINESS.

"And now, my son," said the loving father, "as you are about to go into busines for yourself, it is well for you to remember always that 'honesty is the best policy.'"

"Yes, papa," said the high-browed youth.

"That 'honesty is the best policy,' and," continued the old man, "if you will study up the laws you will be surprised to find how many things you can do in a business way and still be honest."—Grocery World.

These are the kind of days that one gets a bad cough. Have on hand a line of the B. F. P. cough drops, and you will find good market for them. They are reliable.

London—Paris—Hamburg

From all points we can save expense to direct importers of small shipments. The Co-operative System does it. Write for particulars.

BLAIKLOCK BROTHERS, MONTREAL

A NEW DEPARTURE of much importance to the .... GROCERY TRADE



The LAING PACKING AND PROVISION CO. Ltd.

. . OF MONTREAL . .

Have added a **Canned Meat Department** to their General Packing Business, and will in future have a full line of Canned Meat Goods, Soups and Sundries of the very finest quality, every can being guaranteed. These **Anchor Brand** Goods are put up in all the convenient sizes and newest shapes, **with patent key-openers,** and are not surpassed by any other goods on the market.

WRITE FOR PRICE LIST

CAUSES OF FAILURE

In the Hardware Trade and How Avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely. We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit, Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays to any address on receipt of **25 cents**

HARDWARE AND METAL, Toronto

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

In Dec. '95

We sold more Salt than any other firm, outside the manufacturers, in Canada. It has taken us ten years to accomplish this, and we want to increase our business by having your Salt trade, not only for the next carload you want but for just as long as we can make our shipments satisfactory to you, and the price will be the lowest possible figure at which Salt can be had. When you want anything in Salt, write US.

The Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

The Sydenham Glass Co., Ltd.

WALLACEBURG, ONT.

Manufacturers of



FRUIT JARS

BRANDS: The Winner.
The Best.
The Beaver.

All kinds of . . . .

BOTTLES, FLASKS and INSULATORS

IN AMBER, GREEN AND FLINT

Write for Prices. Prompt Attention to Orders and Inquiries

REPRESENTATIVES:
Manitoba and N.W.T., **Tees & Persse, Winnipeg.**
British Columbia, **Martin & Robertson, Vancouver and Victoria.**

OFFICE AND WORKS:
WALLACEBURG, ONT.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



Always the Same . .

Keen's Oxford Blue



For the Laundry. For Wash Day.
For the Household. For Every Day.

KEEN'S OXFORD is a Steady Seller all the Year Round.

CURRENT MARKET QUOTATIONS

TORONTO, Feb. 6, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	1 75
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16
Dominion—	
¼ lb. tins, 4 doz. in case.....per doz.	1 00
½ " 3 " ..... "	1 75
1 " 2 " ..... "	3 00
10 lb. boxes .....per lb.	20
30 lb. pails..... "	20



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
¼ lb. tins, 4 oz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins	$1 25
Standard Baking Powder, 1-lb. tins	1 50
Jersey Cream B'kg Powder, ¼-lbs.	75
" " ½-lbs.	1 25
" " 1-lbs.	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	$ 3 30
½ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles	1 60
3. "	1 90
4.	2 60

Polishing Paste. (3 doz. in box)	per gross.
No. 1. In bottles	$3 75
" 2. "	5 65
" 3. "	7 85
Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
Ivorine.	per doz.
Small. In patent stoppered bottles, sponge attached	$0 80
No. 1. "	1 35
" 2. " .....per gross.	25 00
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross.
CROWN PARISIAN DRESSING	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	
	per gross.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c. doz	7 20

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS

CHAS. BOECKH & SONS.	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
"Standard," select 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

CANNED GOODS.

	per doz.	
Apples, 3's	$0 85	$0 95
" gallons	2 00	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 95
Corn, 2's	0 75	0 95
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 90	0 95
" Sifted select	....	1 10
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's	1 65	1 75
" 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 65	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 85	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 40	2 00
Strawberries, choice, 2's	1 90	2 40
Succotash, 2's	....	1 15
Tomatoes, 3's	0 80	0 95
Lobster, talls	1 75	2 25
" flats	2 30	2 60
Mackerel	1 10	1 20
Salmon, Sockeye, talls	1 35	1 40
" " flats	1 55	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" " " ¼s	0 10½	0 11
" " " ½s	0 18½	0 19
Sardines, other brands 9¾	11	0 16 0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 35	0 36

Canada
Prepared
Corn.
Silver Gloss.
Satin Starch.
Rice Starch.

When you buy

STARCH

See that you get the right thing. You can't go wrong if you have any of our lines.

EDWARDSBURG STARCH CO. Cardinal, Ont

Sardines, Amer., ¼s	"	0 04½	0 09
" " ½s	"	0 09	0 11
" Mustard, ¼ size, cases 50 tins, per 100		10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

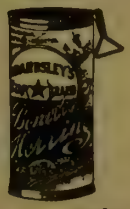
Comp Corn Beef, 1-lb. cans		$1 40	$1 50
" " " 2 "		2 40	2 55
" " " 4 "		....	....
" " " 6 "		7 75	8 25
" " " 14 "		16 00	18 00
Minced Callops 2 "		....	2 60
" " 2 "		2 60	2 65
Lunch Tongue 1 "		3 40	3 50
" " 2 "		....	6 00
English Brawn 2 "		2 75	2 80
Camb Sausage 1 "		....	2 50
" " 2 "		....	4 00
Soups, assorted 1 "		....	1 50
" " 2 "		....	2 25
Soups and Boull. 1 "		....	1 80
" 6 "		....	4 50



Acme Sliced Beef. No, 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz 2 doz.... 1 4





Codfish.	per doz.
Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0 75
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" " 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'s.	per lb.
Chocolate—	
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz.
Royal Cocoa Essence, packages	1 40

EPPS'.	per lb.
Cocoa—	
Case of 112 lbs. each	0 35
Smaller quantities	0 37½

FRY'S. (A. P. Tippet & Co., Agents.)	per lb.
Chocolate—	
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, " "	....
" 1 lbs. " "	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'s. (R. S. McIndoe, Agent, Toronto.)	per lb.
Mott's Broma	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'s	
Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caraccas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, nd 12 lbs. each, ⅓ lb., tins.	0 49

COFFEE.

Green.

		per lb.
Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio	0 20	0 21½
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23

TODHUNTER, MITCHELL & CO.'s		
Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 28
Mocha and Java	....	0 35
Old Government Java	0 30	0 32 0 36
Arabian Mocha	....	0 35
Maracaibo	0 28	0 30
Santos	0 25	0 27

DRUGS AND CHEMICALS.

Alum	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross	....	4 20
" 2 " " "	....	6 00
" 3 " " "	....	8 40
" 4 " " "	....	10 00
" ½ pint " "	....	12 00
Olive Oil, ½ pts., 2 doz. to case, per case	....	1 25
" pints, 2 doz. to case, per case	....	2 50
Epsom Salts	0 02	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08½	0 09
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12½	....

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO THE QUEEN OF ENGLAND.



Over 1,000,000 Packages sold weekly

LIPTON'S
Delicious Teas

possess that most delicate flavor and exquisite aroma peculiar to the choicest growths of Ceylon and India. . . .

They are put up in one-pound and half-pound air-tight packages, and retailed at 30, 40, and 50c. per pound. Reasons why you should sell Lipton's Teas: Because everybody likes them. They have the largest sale in the world. They will increase your trade. You can buy from the following wholesale agents:

Caverhill, Hughes Co., Montreal
H. H. Brennan & Co., - Ottawa
W. G. Craig & Co., - - Kingston
Balfour & Co., - - - Hamilton
A. M. Smith & Co., - - London
T. Kenny & Co., - - - Sarnia

LIPTON TEA PLANTER
CEYLON

Chief Offices: City Road, London, England.
United States Offices: 80 Front St., New York.

Batty's

NABOB PICKLES and.... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM.

. . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada ——Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy plug tobaccos duty paid. Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited. See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street **Montreal**

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. **OFFICE, Vancouver, B.C.**



A Crystal Pitcher

. . . *Free*

with

TUTTI FRUTTI

Get one from your wholesaler. Send postal card for beautiful signs to decorate your window.

ADAMS & SONS CO.

11 & 13 Jarvis Street, Toronto

It Pays To

Read advertisements in the Trade Papers. Just watch this space from week to week. We give you weekly hints on Biscuits and this line you make good money on. We get out new biscuits and let the trade know it. If you can have a new article to show your customers, nine times out of ten they buy it. **"Household"** is a new buscuit of ours.

Never let your stock of Cream Sodas run out. Don't offer something "as good"; no imitation is as good as the original.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. **7 FRONT STREET EAST, TORONTO.** **Charles J. Peter.**

Crown Brand (Greig & Co.)—



1 oz. London	gross	6 00
2 " Anchor	"	12 00
1 " Flat Crown	"	10 80
2 " " "	"	18 00
2 " Square	"	21 00
2½" Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
8 " " "	"	7 00
Parisian Essence	gross	21 00
Ketchup, Fluted Bottles	gross	12 00
" Screw Top	"	21 00
" S. & L. "High Grade" per doz		3 50
Pepper Sauce, per gross		15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 8

FRUITS.

FOREIGN.

	per lb.	per lb.
Currants—Provincials, bbls	0 04	0 04¼
" ½ bbls	0 04⅛	0 04⅜
" Filiatras, bbls	0 04¼	0 04½
" ½ bbls	0 04¼	0 04¾
" Patras, bbls	0 04½	0 05
" ½ bbls	0 04¾	0 05¼
" cases	....	0 05½
" Vostizzas, cases	0 05½	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05½
Figs—Eleme, 14 oz	0 09	0 10½
" " 10 lb	0 09½	0 12½
" " 18 lb	0 13	0 15
" " 28 lb	0 16	0 18
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 05½	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 04¼	0 04¾
" Fine, off stalk	0 04¾	0 05
" Selected	0 06	0 06½
" Layers	....	0 06½
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05½	0 06¾
		per cox.
" Malaga—		
" London Layers	2 00	2 20
Black Baskets	2 75	3 20
Blue Baskets	3 25	3 50
" Dehesa Clusters	4 25	4 50
Lemons—Messina, boxes	3 50	4 00
Malagas, half chest	5 00	6 00
" boxes	2 50	3 00
Oranges—Jamaica, fncy in bxs	4 25	4 75
" Jamaica, ordinary, bxs	3 50	4 00
" Cal. Navels, in boxes	3 25	4 00
" Mexican, in boxes	3 50	4 00

DOMESTIC.

Apples, dried, per lb	0 04	0 05
" evaporated	0 07	0 07½

FOOD.

	per brl.
Split Peas	$3 50
Pot Barley	3 75
Pearl Barley, XXX	6 50

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—		
50 to 60 dy basis	....	2 50
40 dy	....	2 55
0 dy	....	2 60
20 16 and 12 dy	....	2 65
10 dy	....	2 70
8 and 9 dy	....	2 75
6 and 7 dy	....	2 90
5 dy	....	3 10
4 dy A P	....	3 10
3 dy A P	....	3 50
4 dy C P	....	3 00
3 dy C P	....	4 10

HORSE NAILS—
Canadian, dis. 55 per cent.

HORSE SHOES—
From Toronto, per keg 3 60

SCREWS—Wood—
Flat-head iron, 80 p. c. dis.
Round-head iron, 75 p. c. dis.
Flat-head brass, 77½ p. c. dis.
Round-head brass, 72½ p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)		1 30
2nd " (20 to 40 inches)		1 45
3rd " (50 to 60 inches)		3 10
4th " (51 to 60 inches)		3 40
5th " (61 to 70 inches)		3 80

ROPE—

Manilla	0 09¼	0 09½
Sisal	0 07	0 07½

AXES—
Per box 6 00 12 00

SHOT—
Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap	0 04¾	0 05
Screw, hook and strap	0 03¾	0 04

WHITE LEAD—Pure Association guarantee, ground in oil.

	per lb.
25 lb. irons	0 04¾
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04

TURPENTINE—
Selected packages, per gal. 0 39 0 41

LINSEED OIL—

Raw, per gal	....	0 58
Boiled, "	....	0 61

GLUE—
Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant " "	2 00
Other Jams " "	1 55 1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

KNOX'S GELATINE.

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross	9 00
Small Med. "	7 80
Medium "	10 80
Large "	12 00
Spoon "	18 00
Mug "	16 20
Tumbler "	12 00
Cream Jug "	21 00

RICE, ETC.

Rice—	per lb.	per lb.
Standard "B"	0 03½	0 03¾
Patna	.....	0 04¾
Japan	.....	0 05
Imperial Seeta	.....	0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½
Goathead (finest imported)	.....	0 06½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0-04½
Silver Gloss, 6-lb. draw-lid boxes and fancy packages	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 07¼
Canada Pure Corn	0 06¾
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06¾
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 07¼

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08¼ 0 08¾
PURE—12-lb. boxes		0 07¼
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07¾
For puddings, custards, etc.		
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06¼
STARCH IN BARRELS	Silver Gloss	0 07¾
	Pure	0 06¾

BROWN & POLSON'S CORNFLOUR.

1-lb packages	0 07
40-lb boxes	2 80

SUGAR.

	c. per lb.
Granulated	0 04⅞
Paris Lump. bbls. and 100-lb. boxes	0 05⅜ 0 05¾
" in 50 lb. boxes	0 05¾ 0 05.80
Extra Ground. bbls. Icing	0 05⅝ 0 05¾
Powdered, bbls	0 05⅝ 0 05½
Very bright refined	0 04⅝
Bright Yellow	0 04¼
Dark Yellow	0 03⅞ 0 04

SYRUPS AND MOLASSES.

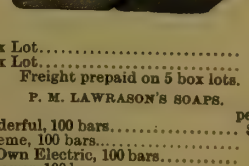
SYRUPS.	per gallon. bbls.	½ bbls.
Dark	0 30	0 33
Medium	0 33	0 38
Bright	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails	1 10	1 15
" 3 gal. pails	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

Babbitt's "1776" Soap Powder $3 50



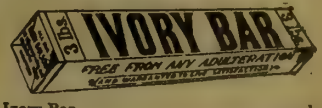
1 Box Lot	5 00
5 Box Lot	4 90

Freight prepaid on 5 box lots.

P. M. LAWRASON'S SOAPS.

	per box
Wonderful, 100 bars	$4 00
Supreme, 100 bars	3 60
Our Own Electric, 100 bars	2 00
Sunflower, 100 bars	2 00

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
3 lbs. and 2 6-16 lbs., 60 bars in box	$3 30
13¼ oz. and 1 lb., 60 bars in box	3 30
12 oz. cakes, 100 cakes in box	4 00



YOU CAN PLEASE YOUR CUSTOMERS BY SELLING BRANTFORD STARCH

10 oz. cakes, 100 cakes in box 3 60
Twin cake, 11 ¼ oz., 100 cakes in box 3 85

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts.....	0 28	0 32
" seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

TETLEY'S TEAS.

No. 1. Retailed 70c.; cost 50c.
No. 2. " 50c.; " 35c.
Mixed. " 40c.; " 30c.

"SALADA" CEYLON.

	per lb.
Green label, retailed at 30c.....	0 22
Blue " " 40c.....	0 30
Red " " 50c.....	0 36
Gold " " 60c.....	0 44

Terms, 30 days net.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's.....	0 57
Laurel, 3's.....	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies.....	0 48
" " in 40-lb. boxes.....	0 48
Bright Smoking Plug Myrtle, T. & B., 3's	0 60
Lily, 7's	0 47
Diamond Solace, 12's	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
¼-lb. plug, 6-lb. boxes.....	0 70
oz. plug, 5-lb. boxes	0 70

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—

Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5 lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes.....	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—

	per 1,000
Sonadora Havana.....	10 00
Royal Turkish Egyptian.....	10 00
Creme de la Creme	7 50
Marquise cigarettes, Canadian	7 00
Imperial " "	3 50

Plug tobaccos (sweet chewing)—

Navy, in caddies.....	....	0 35
Navy, plug mark.....	0 33	0 35
Honey, boxes and caddies		0 43
Spun roll chewing, boxes		0 55

Plug smoking (with or without tags)—

	per lb.
Black Crown smoking, in caddies	0 35
Crown Rouge smoking....	0 38
Leaf tobacco, in bales....	0 08 0 20

Cigars—

La Sonadora Reina Victoria Flor Fina, 1-20....	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20....	55 00
Creme de la Creme Reina Victoria Special, 1-20....	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40....	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10.....	25 00
Ditto, low grades 13 50	20 00

Cigars.

S. DAVIS SONS, MONTREAL.

Sizes.	Per M.
Madre E' Hijo, Lord Lansdowne....$60 00	
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins.....	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial..	50 00
" Conchas de Regalia.....	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine.....	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—

Cable	7 00
El Padre.....	1 00
Mauricio.....	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

Cigarettes—	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1.....	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park.....	10 50

Cut Tobaccos—	per lb.
Puritan, 10ths, 5-lb. boxes	0 70
Old Chum, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes....	0 73

Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes.....	0 83
Puritan, 1-10 5-lb. boxes	0 83
Athlete, per lb.....	1 15

Plug Tobaccos—

Old Chum, plug, 4s, Solace, 16 lbs.			0 68
" " " 8s, " 16			0 68
" " " 8s, R. & R.		13½	0 68
" " chew 7s, R. & R.		14½	0 58
" " " 7s, Solace,		14½	0 58
" " " 8s, R. & R.		16	0 58
" " " 8s, Solace,		15	0 58
O. V. " plug 8s, Twist,		16	0 58
O. V. " " 3s, Solace,		17½	0 58
O. V. " " 1s. "		17	0 55½
Derby " 12s, "		17½	0 51
Derby " 7s, "		17	0 51
Athlete " 5s, Twist		9	0 74

WOODENWARE.

	per doz.
Pails, 2 hoops clear, No. 1....	$ 1 60
" 3 " " "	1 65
" 2 " " " 2....	1 40
" 3 " " " 2....	1
" " painted " 2....	1
Tubs, No. 0.....	8
" 1.....	7 50
" 2.....	6 50
" 3.....	5 50
Washboards, Globe	1 90 2 00
" Water Witch	1 40
" Single Crescent.	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	1 60
" Quick and Easy	1 80
" World.....	1 75
" Rattler	1 30
Butter Tubs.....	1 60 3 60
Mops and Handles, combined	1 25
Butter Bowls, crates assort'd.	3 60

THE E. B. EDDY CO.

Washboards, Planet	1 60
" Waverly.....	1 50
" XX.....	1 40
" X.....	1 25
" Electric Duplex	2 25
" Special Globe..	1 50

Matches—	Per Case. 5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Tiger	2 60	2 80
Parlor	1 70	1 75
Red Parlor.....	1 70	1 75
Safety	4 00	4 20
Favorite	2 25	2 35
Flamers	2 20	2 40

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SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
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Tar Licorice and Tolu Wafers
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"Purity" Penny Licorice

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For . . . . .

25 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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THE DRY GOODS REVIEW
TORONTO . . . . MONTREAL



Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS



B.F.P. Cough Drops

SOOTHING AND HEALING

Convenient in size and shape and pleasant to the taste.
Put up in 5-lb. Glass Front Canisters.

Toronto Biscuit & Confectionery Co.

LEA AND PERRINS'

Observe that the SIGNATURE *Lea & Perrins* is now printed in blue ink diagonally across the OUTSIDE WRAPPER

Of every Bottle of the

ORIGINAL ... WORCESTERSHIRE **SAUCE.**

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally,

RETAIL EVERYWHERE.

AGENTS—J. M. Douglas & Co., and Urquhart & Co. Montreal

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1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE

Always Trustworthy.

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Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer.

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THE BRADSTREET COMPANY, Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

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The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street MONTREAL

THE CANADIAN GROCER

VOL. X TORONTO AND MONTREAL, FEBRUARY 14, 1896. No. 7

COLMAN'S MUSTARD

BEST ON EARTH

To Grocers

The season is on for **Marshall's** popular Scotch Pickled Herrings. All **principal** wholesalers carry stock. The margin of **profit** to the dealer is good. He should not be without this **leading** brand.

"CROWN"

BRAND

Marshall's Scotch Herrings

FROM THE FAMED ABERDEEN FISHERIES

In Kegs
Firkins
Half Barrels
Barrels
} FULLS and MEDIUMS

N. B.—Marshall & Co., Aberdeen, **own** their fishing fleet; pack **only** the **Finest Selected Herrings**. Every package guaranteed. Their Kippered, Fresh Herrings, Herrings in Tomato Sauce, etc., are very superior.

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Who study to please their customers keep our

Table Salt

A pure nutty flavored Salt. Gives taste to everything.

The Canada Salt Association

CLINTON, ONTARIO

BROOMS . . .

BROOMS

OUR BRANDS:

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line. Give us a trial order.
Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS
Manufacturers. TORONTO, ONT.

CONFIDENCE

in the merits of the goods you sell is an important element of success.

JOHNSTON'S FLUID BEEF

can always be sold with the most absolute guarantee that it is the best beef preparation. We will back you up in this statement to the fullest extent.

THE JOHNSTON FLUID BEEF CO. MONTREAL.

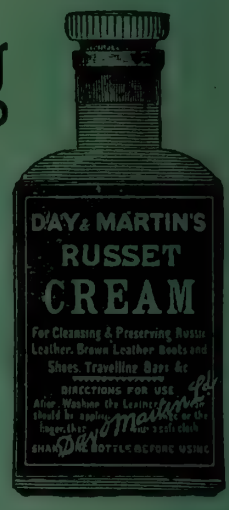
ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

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Real Japan Liquid and Oil Paste Blacking



Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

- Kid Renovating Polish.
- Japanese Waterproof Blacking
- Brunswick and Berlin Black, for stoves.
- Universal Harness Composition, in tins.
- Harness Oil, in bottles and in bulk.
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- Patent Leather Polish (two sizes)
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- Russet Cream for Brown Boots (four sizes).

DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior Quality

E. T. STURDEE, St. John, N B., for Maritime Provinces.

.....London and Liverpool.

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TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.
MARTIN & ROBERTSON, Victoria and Vancouver, for British Columbia.

Standard Goods THE Best to Handle

FOR **PURITY**

Bi-Carbonate of Soda



TRADE MARK

FOR **STRENGTH**

This brand is always reliable. Highest test $98\frac{50}{100}$ % pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.

Under the direct patronage of His Royal Highness The PRINCE OF WALES



And His Excellency LORD ABERDEEN The Governor-General of Canada.

A FEW OF

.. LAZENBY LEADERS ..



The *LEVER TOP PICKLE*

NO CORK NO LEAKAGE

Most Useful Jar When Empty.

Table Jellies
Chow Chow Pickles
Lucca Cream Olive Oil
Solidified Soup Squares
Assorted Potted Meats
Fortt's Oliver Biscuits
Harvey's Sauce

ALL ABSOLUTELY PURE.

MONTREAL and TORONTO
A. P. TIPPET & CO.

ST. JOHN, N.B.
F. H. TIPPET & CO.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
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Do You Sell Crockery?

Then we want your business. We manufacture all kinds of Yellow, and Bristol Glazed goods, also Rockingham Ware, which we guarantee fully equal to any on the market, either of home or foreign production. Catalogues, prices or travelers' attendance, if you drop us a card.

Brantford Stoneware Mfg. Co. Ltd. - Brantford.

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NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." Lancet.

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MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.



A Pot of MacLAREN'S IMPERIAL CHEESE

To retail at 10 cents

If your wholesale grocer cannot supply you, we will . . . . . .

A. F. MacLAREN & CO. - Toronto

Treat your customers to the Finest Teas by selling them

TETLEY'S

Perfect uniformity of

Indian and Ceylon Blend

Packed in ½-lb. and 1-lb. Lead Packets.

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14 Lemoine St., MONTREAL ***128 Richmond St. W., TORONTO*** ***Hudson Bay Co., WINNIPEG***

VERY ***IMPORTANT***



PAYS *well* *SELLS* *well*

ROSE & LAFLAMME Agents,

400 St. Paul Street . . . MONTREAL

STRENGTH
in Wrapping Paper is what the Storekeeper appreciates—Ours is noted for its long and strong fibre: it will stand more than ordinary wear and tear—

The E. B. EDDY
Company, Ltd., HULL.

Silver Dust Washing Powder

Will make you trade and money. . . .
Cleans anything and everything in the house **without** the use of any kind of **Soap.** .
Does it in half the time for half the money.
Your customers will be surprised and delighted with a trial. . . . . .

PUT UP IN 5, 10 AND 25c. PACKAGES.

SILVER DUST MFG. CO., Hamilton

No Sulphur Match on Earth

. . CAN BEAT OUR . .
SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

Your customers will ask for REINDEER BRAND

CONDENSED MILK

and expect to get it from you.

You are safe in recommending all **"REINDEER BRAND"** condensed goods.

EVERY TIN IS GUARANTEED. OLD STOCK TAKEN BACK.

"BUILD SOLIDLY when you build." This is just as applicable to the merchant as to the architect, and particularly so with regard to the Tea Department. Without a good foundation the superstructure will not stand ; without sterling quality, strict uniformity and honest value, a successful, lasting Tea Trade cannot be done.

THE ORDINARY MORTAL likes a really good cup of Tea, and when he is satisfied in that particular the grocer usually has a 'cinch' on his general trade, and his bank account rolls up accordingly.

IN CONNECTION WITH THIS we desire to direct your attention to our

STANDARD BLACKS

THE 400 SELECT
DALU KOLA CONGOU
IMPERIAL CONGOU
RUSSIAN CONGOU

For years these Teas have been before the Canadian tea-drinking public, and have never varied in their rich, full-flavored characteristics, which have made them such prime favorites with lovers of good Tea. You please your customers and make a good margin. A postal card asking for samples and quotations will receive prompt attention.

W. H. GILLARD & CO. Wholesalers Only *HAMILTON*

This Proves it

THAT BOULTERS' GOODS DON'T STICK.

We are entirely sold out of

CORN
PEAS
TOMATOES
BEANS

And several other lines.

Grocers, order from your wholesaler before it's too late.
Our goods are right, that's why they go.

WETHEY'S

CONDENSED



Mince Meat

A most delicious preparation, which keeps well, and is easily and quickly made up into pies, patties, etc.
All wholesalers have it. . . .

J. H. WETHEY, Manufacturer, **ST. CATHARINES**

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) TORONTO AND MONTREAL, FEBRUARY 14, 1896 ($2.00 per Year) No. 7

DROPS FROM THE EDITOR'S PEN.

Work without system is like machinery without oil.

—

The three days of grace have saved many a merchant from disgrace.

—

Soon deprived of customers is he who strives for inordinate profits.

—

In business, as well as in a race, it is well to keep your eye on your competitor.

—

Although selling is an art, the efficient salesman may not necessarily be an artist.

—

A merchant cannot afford to work always any more than he can afford to play always.

—

There appears to be a grand stirring up of old bones on the Grand Trunk these days.

—

He who has an eye for business possesses the key that opens the door leading to success.

—

A dark and dingy store, like a man with a dark countenance, is often viewed with suspicion.

—

Acknowledge a fault. By "eating the leek" a merchant is saved from swallowing his manhood.

—

Inconsistency in the weather may be a part of the plan of nature, but inconsistency in man never.

—

Indispensable as system is in order to success in business, yet it can be followed to deleteriousness.

—

Don't be pedantic. The pedant, like the man with leprosy, is shunned by ordinary mortals.

—

It is well to have friends; but the germ of success is within ourselves and not the gift of our friends.

—

Ignorance may abound, but it is not thick enough to hide from ultimate discovery he who essays to live on the incredulity of his customers.

—

Man, like the chick in the shell, must depend upon his own energies for working his way into the world.

—

The sugar producers in Cuba are grinding their teeth because the rebels will not allow them to grind their sugar.

—

He who sacrifices prices in order to gain business may be said to be sacrificing himself to the God of Ambition.

—

In renting a store the determining factor should not be so much a matter of amount of rent as compatibility of situation.

—

The doctrine that a man cannot be both honest and successful in business is palatable only to those devoid of conscience.

—

A receipt is a recipe against irritation, litigation and other complaints which may arise subsequent to the payment of an account.

—

The Maritime Grocer is no more; but with its amoval has come The Maritime Merchant, which essays to cater to all branches of trade.

—

If there is one trade more than another that a timid man should keep out of it is the grocery trade: In it there is room only for men of courage.

—

Dollars are often made by reading one issue of a live trade paper; and yet there are merchants who begrudge two dollars for fifty-two issues.

—

Minnesota has laid claim to one of our islands in the Rainy River. There appears to be no boundary to the boundary disputes of this continent.

—

The proprietors of the big stores in Paris, France, are conceded special passenger rates by the railways, and Parliament has reduced their licenses 45 per cent. Small dealers in this country have reason to be thankful that they are not as their brethren in the French capital.

—

The average wife claims equality with her husband in all things except the payment of debts. This anomalous exception the law should remove. Let woman have her rights to the full.

—

He who while looking for business pulleth his advertisement from the newspaper column is like unto him who putteth his lamp under a bushel when searching for a gem which he hath lost.

—

Valuable and all as this discovery of photography may be for locating diseases in the human body, yet we shall still have to look in a man's face to learn whether his heart be good or not.

—

If the same energy and ingenuity were displayed in "fishing" for business as there is in fishing for speckled trout there would be more successful merchants in the country than there are to-day.

—

I have heard young physicians advised to have the appearance of being busy, whether they were or not; and I don't know that the same advice would be inapplicable to the case of young merchants as well.

—

In Africa they have trees that grow soap; in one of the Pacific States they have a lake that produces soap. We have none of those things in Canada; and it is because we do not need them: we have manufacturers that produce soap cheap enough for all purposes.

—

Important as are commercial matters, yet, in our laudation of the discoveries of science, we often overlook developments in commerce. Five years ago Manitoba was an importer of dairy products; last year she was an exporter of these products to the value of six millions of dollars. And yet we have said little about it, while very few Canadians are even conversant with the fact.

CHEESE EXPORTERS DINE.

THE importance of the butter and cheese trade of Montreal has long been admitted, and the modesty of the members of this trade has been a surprise to many. Other branches affiliated with the Board of Trade have had their excursions, dinners, etc., but the butter and cheese men have asserted themselves only by turning over more goods than any other branch of our export trade, except lumber. To use a cant saying, they never "blew their own horn." Now, it may be a sign of vulgarity and ill-breeding to blow it too much, but it is equally true that people can be too modest. This has been the case with the dairy produce trade. They have not taken the prominence that the extent and importance of their business justified in the past, but they propose doing so in the future. The other evening they took the initial step by holding their first annual dinner at the Windsor Hotel. The new president of the association presided, and among those present were: Messrs. Robert Bickerdike, John McKergow, Joshua Bell, Wm. Eager (Morrisburg), J. C. Warrington, D. A. McPherson, Wm. Nivin, A. J. Brice, W. Ware, J. Alexander, P. W. McLagan, F. Duckett, G. Hodge, J. Kirkpatrick, C. Campbell, J. Vaillancourt, W. Dalrymple, A. C. Wieland, J. Ward, W. Taylor, C. Langlois and many others, some eighty people or so sitting down at seven o'clock.

Like men who handle a food stuff, the gathering knew how to appreciate the good things provided by the Windsor.

The usual loyal toasts to Her Majesty and her representative being duly honored the chairman proposed in a few remarks the health of the Montreal Board of Trade. President Bickerdike had been called away, so it devolved upon Mr. McKergow, a leading member of the cheese trade, who is second vice-president, to respond. Mr. McKergow spoke briefly in regard to the Board of Trade, and followed up with a humorous speech about the cow. He remarked that the farmers had developed this animal into a regular machine. But they had to do so, for above all things, with the competition that they had to meet, the Canadian makers of cheese and butter had to be progressive.

One of the veterans of the trade, Mr. Wm. Nivin, who followed, got a rousing reception. He said that he had come to enjoy himself and did not propose to make a long speech. Before concluding, he commended the idea of holding an annual dinner. It was, in his opinion, a first-class method of cementing the feeling of friendship and good fellowship that existed and should always exist between members of the trade, no matter how keenly they might compete against one another. He concluded by proposing the health of the country associations.

Mr. Wm. Eager, of Morrisburg, responded on their behalf. He also thought that an annual gathering like the present one was a first-class idea, and predicted that at the next the men who made the cheese and butter would be better represented by larger numbers than at this one. After referring to the great educational work that the Country Dairymen's Association had been carrying on, Mr. Eager referred to the course of the market. As a maker he had to say that the season just closed had not been quite satisfactory to the producers, but they were just enough to admit that the prices they realized for their make during the previous year more than made up the difference. He frankly admitted, in fact, that the farmers frequently got more for their cheese and butter than the condition of the market warranted. He could not agree, therefore, with the people who sometimes accused the Montreal dealers of shady practices. The fact that a business aggregating twelve to thirteen million dollars had been carried on from year to year was the best denial of this that could be found, and spoke forcibly for the honesty and integrity of the Montreal men as a body. Touching upon the country boards, he said he was not an admirer of them, nor was he an advocate of the idea of having the cheese branded. He considered it impracticable. He concluded by proposing "The Montreal Butter and Cheese Association," which the guests present drank with three rousing cheers.

President Grant, in responding, said: "The Montreal Butter and Cheese Association is the natural outgrowth of the vast business done in these articles; it includes all those who are actively engaged in the business in the city; it is affiliated with the Board of Trade, whose president we have with us this evening; two of its prominent members are now members of the Council of the Board of Trade (and as the Board of Trade has over a thousand members, we are well represented) one of whom is now second vice-president, is also with us this evening, and we hope that in the near future, this gentleman will represent us as president of the Board of Trade. The members of this association handle two-thirds of all the cheese produced in Canada, or about $10,000,000 worth out of the $15,500,000 worth that is annually exported, and I suppose about half of all the butter, both exported and sold in Canada. This association stands for progress and the advancement and best interests of the dairy business in all its branches. I am pleased to say that there has never been an arbitration award in the association, which speaks volumes, and there has not been, to my knowledge, a single lawsuit between one of its members and a factoryman in eight years trading. The business between the English merchants and members of this association is transacted, so far as I know, just as smoothly and with as little friction as it is with the factorymen. There was a report published in a prominent agricultural paper in England last year to the effect that adulterated lard or cheese was shipped from Canada; this association knew that such accusations were basely false, and an association meeting was immediately called, and by its prompt action, Sir Charles Tupper was at once communicated with by cable, and the libel was immediately retracted. The reason Canada holds the high position she does, I may say, the first position, is because no adulterated or filled cheese are made here, and this is more than any other country can say, and Canada makes the most uniformly best cheese of any country on the globe. England imported in 1894 cheese to the value of $26,644,708, of which Canada sent over half, or $13,000,000, Australia $669,225, the United States $7,827,000, and Holland $3,702,000. These figures show conclusively the leading position occupied by our country. I now draw your attention to the growth of the business: Canada exported, in 1880, $3,893,366; in 1885, $8,265,240; in 1894, $15,488,191. Our position in butter, so far as the export trade is concerned, is a paltry one. England imported, in 1894, butter to the value of $65,489,268, of which Demark shipped $28,440,576 worth, France exported $6,680,391 worth, Australasia $6,959,221 worth, Holland $4,048,828 worth. Now, Denmark had a population, in 1890, of 2,173,380, and the area of that country is 14,775 square miles, which is just about half as large as the province of New Brunswick, with its 28,100 square miles. The United Kingdom has 120,179 square miles, the province of Ontario 219,650 square miles, and Quebec 227,500 square miles. Certainly these comparisons show us, if they show anything, that we should not be satisfied with the money value of our exports in dairy produce. In reference to cattle, I may tell you that in 1893 the United Kingdom had 11,027,554 head, Canada, the same year, 4,060 662 head, Australasia the same year had 11 872,360 head. In looking over the value of Canada's exports, I find that the lumber business stands at the head with $28,173,813; cheese second, $15,488,191, and butter $1,414,423; exports of wheat, flour and breadstuffs are credited with $12,598,110, but I am inclined to the opinion that some of the through American exports are included in these figures; cattle is fourth, with $6 499,597, and fifth comes bacon and hams with $3 053,172. All these statistics are official ones from the Agricultural Department of Ottawa."

In proposing the Receivers the president expressed regret that more of them did not join the association. They had as much at stake as the shippers, and should take an active interest in its proceedings. Mr. Arthur Hodgson endorsed what had been said regarding the benefits of such gatherings as the present one, and also to the receivers.

Among the latter who replied were Messrs. Ward, Hislop, Campbell and Taylor, who all expressed their gratification at being present, and agreed that such a gathering was the best means possible of bringing both branches of the trade together.

YOU CAN DEPEND UPON THEM

L. P. & Co. Coffees .
Diamond Crystal Salt

HILLWATTEE
TEA

L. P. & Co. Spices .
Roberts' Jellies . . . .

LUCAS, STEELE & BRISTOL, AGENTS Hamilton

It Came to Stay, It Has Stayed

Like the trees of the forest, the greater the storms the more deeply rooted become the trees. This is our experience with the celebrated Ram Lal's Tea. At its inception it was assailed, its doom was pronounced in many languages by rival dealers long before the public had given their verdict, yet to-day it stands without a peer, imitated by many, rivalled by none. Equal to Ram Lal's was the highest eulogy bestowed on samples given to dealers by travellers throughout the country, and in many cases the dealers were victimized, and why? Because Ram Lal's Pure Indian Tea has no equal.

**Wherever Ram Lal's Tea is shown
It stands unrivalled and alone.**

And why has Ram Lal's Tea no equal? Because it is a pure **INDIAN** blend. Indian Tea possesses more retentive quality than any other tea known to commerce.

IMITATION BLENDS sold throughout the country to-day meet with considerable favor for a time and then become unpopular, and why? Because Ceylons are used very extensively in these blends, and after being kept in stock for a time go "off," losing their pungency and aroma. This has been the experience of practical tea men the world over. The sale of this brand is not confined to Ontario alone, but from all parts of the Dominion orders are being received daily, and numerous enquiries from across the border. Each year these goods are becoming more and more popular, sales having far exceeded our most sanguine expectations.

For sale by

James Turner & Co., Hamilton

Wholesale Agents for the
Ram Lal's Tea Co., of Calcutta.

Just Received in Store

Two invoices of Young Hyson Teas from China—true Moyune flavor—will be sold cheap. See samples before buying elsewhere. Also to hand, extra values in Ceylons and Assams.

BALFOUR & CO. Wholesale Grocers **Hamilton, Ont.**

Prunes

Bosnia, Atlas Brand, in 55-lb. cases.
AA. A. B.D.
California French, in 25-lb. cases.
30-40, 40-50, 50-60, 60-70, 70-80, 80-90 Fruit
Bosnia in Barrels.

SAMPLES ON APPLICATION

Plums

California Egg, in 25-lb. cases.
French, 100-105 Fruit, in 55-lb. cases.

H. P. ECKARDT & CO. Wholesale Grocers, TORONTO

SELLING AS AN ART.

IT is not every one who can make a good salesperson, says a writer in Trade Magazine. It requires a certain knack which is innate, and cannot be acquired. First of all, one must like the vocation if he intends following it. Without this you will lose a great deal of time, valuable both to yourself and your employer. Some take positions in shops through inclination, others through force of circumstances. But when one enjoys a position back of a counter he can always make a success of it.

Patience, perseverance and ambition must be the watchwords of every salesperson. These are indispensable qualifications.

Patience to an unlimited extent is absolutely necessary, for without patience no clerk will make a successful salesman.

Perseverance is another attribute much needed in the "make-up" of a good salesman. But this is often overdone by clerks making the error of supposing that a constant digging at a customer effects the sale.

As to ambition, I would not give much for the future of any young man who would be satisfied always with the position he holds, however good it be.

He neither benefits himself nor his employers. This is the greatest mistake a salesman makes. The moment he feels he has attained his aspirations, that moment he has exhausted his usefulness to his house.

He should strive to gather the knowledge and workings of all stocks, though he be confined to one department. He should strive, first of all, to work through the different grades until he is at the head of his special line. He should learn to obey, not because he must, but because he ought to. One who cannot obey cannot command. He will be unfit even to assume the charge of his stock, should opportunities ever give him the chance. He must act, in carrying out his instructions, with the expectation that some day he will have a place of business of his own, and he must learn to run it successfully.

He should always dress neatly and genteelly, never in an eccentric or fastidious manner. He should be agreeable, without being inane; pleasant, without being offensive. He should at all times be in readiness to wait on customers and approach them with a pleasant address, remembering that the first impression is the one that tells. On receiving a reply from a customer, he should show his goods in an unostentatious manner, tying to sell without importuning.

Shoppers now-a-days are intelligent. They know well the value of merchandise, and, therefore, it does more harm than good to enlarge too much on what you are selling. A pleasing explanation of the fashion, a general suggestion, and then the salesman should allow the customer an opportunity of exercising unbiased judgment. Sales are often ruined by overmuch talk.

Be honest in your suggestions; never overdo anything; show your wares to the best advantage; make your stock look presentable, and you will be a success. Many clerks make mistakes by being forced into submission. It is far better to do what is expected of you in a graceful manner than to be coerced.

Promptness is another factor in the "make-up" of a good salesperson. That employe who lags a few moments in the morning or noontime will lag all through life.

Discretion in waiting on a customer is another rare quality. To a neat person show neat patterns; to one who is a little more lavish in style or dress show goods according to such tastes. Never try to convince a customer that your way of thinking is right. You can advance your ideas, but, if you find that they conflict with your patron's views, argument is very harmful.

Be truthful under all circumstances; never misrepresent. Even though you should make a sale through misrepresentation you have surely lost a customer, and your house loses that patronage. The truth in business is a mighty power, and paramount to all other qualifications.

Always be doing something. In a large store, as well as a small one, there is always something that should be improved. Idleness leads to mischief. Silly conversation back of counters has been the starting point of the downfall of many young people who might have made a success of their vocation. In the first place, by your frivolous conversation you lose the respect of even those who listen to your prattle, and besides that, you do yourself the greatest injustice. If you do not begin by gaining the respect of those around you, you need never expect it from your superiors. There is no position in an establishment that you cannot gain, if, by your merit and ability, you are qualified to fill it.

Bear in mind that seven-eighths of the employers of to day started in life at the bottom of the ladder, and only attained what they now have through harder work than is needed of you. Be ever mindful of your employer's interests. If you are faithful in your duties to your employer, reward will surely follow. Sometimes it may be slow in coming, but it will certainly come.

It will always be necessary for someone to be given complete charge of the large establishments which exist to day and will exist in the future. Why not you? It is worth trying for, and, if you combine the requisites mentioned, your chances are as good as the best.

VIRDEN BOARD OF TRADE.

At the annual meeting of the Virden, Man., Board of Trade the following were the officers elected: A. Merrick, president; J. F. Frame, vice-president; George H. Healey secretary-treasurer. Council—Messrs. W. J. Wilcox, W. H. Hall, Kennedy, B. Meek, R. E. Turnbull, D. Fraser, J. H. Agnew, D. McDonald, J. A. Schuman, Jas. Rothnie, H. C. Simpson and J. W. Higginbotham; auditor, D. McDonald.

"The Virden Board of Trade is a live corporation that has done much to advance the interests of its particular district, and the town of Virden is to be congratulated on the fact that it again starts the new year under such favorable auspices," says the Virden correspondent of The Winnipeg Free Press.

Teas

Complete Stock. Prices Right.

We are also Wholesale Agents for

IN LEAD PACKETS ONLY
FOUR QUALITIES
"A PERFECT BLENDED TEA"

"Kurma"

DAVIDSON & HAY, WHOLESALE GROCERS **Toronto, Ont.**

In Eating

It pays to have the best foods. An attack of dyspepsia that involves a doctor's bill, due to poor, cheap foods, is mighty poor economy for anybody. We spend the largest part of our time learning how to mill good cereals for little money. We think we know how. We'd like to prove it to you if you give us a chance. Just now we'd like you to order a sample lot of "ROLLER PROCESS"

Buckwheat Flour

And as we've lately reduced the price to the next thing to cost, there should be money in it for you.

THE TILLSON COMPANY - Tilsonburg, Ont.

Saying "it's best" . .

Doesn't prove it. If you want to prove the superiority of **Flagship Salmon,** sample a can for yourself. Let your own eyes and tongue be the judges. Compare it with any other brand you wish—nothing can beat it.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

LULU ISLAND, B.C.

HINTS TO BUYERS.

THE Eby, Blain Co., Ltd., have in stock again Seville orange marmalade in 7-lb. pails (6 to crate), put up expressly for themselves. They claim it is equal, if not superior, to last year's production of this article.

A car of lemons is just to hand with Dawson & Co.

Warren Bros. & Boomer have a car of Bosnia prunes arriving.

Davidson & Hay are offering hulled corn and red kidney beans.

"Rio coffees are going freely with us," say W. H. Gillard & Co.

Dawson & Co. have in stock a large supply of Mexican sweet oranges.

Shipments of cheap Congous are arriving this week for Davidson & Hay.

Smith & Keighley are closing out the balance of their Christmas fruits at low prices.

Davidson & Hay are offering a fine broken Ceylon Pekoe packed in 10 and 20-lb. boxes.

A shipment of French prunes is in stock with the Eby, Blain Co., Ltd., in 55-lb. boxes.

New shelled walnuts in 55-lb. boxes, fine sample, are in store with H. P. Eckardt & Co.

W. H. Gillard & Co. are in receipt of a couple of carloads of California fruits, comprising 3-crown loose Muscatels in 50-lb. boxes, and choice peaches in boxes and bags. They state they are offering these at bargain prices.

H. P. Eckardt & Co. have in stock lake fish, fall catch, white fish, trout and herring.

Davidson & Hay have in stock Dumouriez French coffee, put up in 1-lb. glass jars. The package is attractively labeled.

D. Gunn, Flavelle & Co. report that their consignments of roll butter and eggs, although large, have found ready sale.

J. W. Lang & Co. are offering Nova Scotia herrings in half-barrels, prime goods; also Sealey's steak cod in 2-lb. blocks.

H. P. Eckardt & Co. are in receipt of a shipment of California navel oranges, 96's, 112's, 126's, 150's, 176's, 200's and 250's.

Currants and raisins are becoming very scarce, especially selected Valencias. James Turner & Co. have, they report, a splendidly assorted stock in these goods.

W. H. Gillard & Co. state that the past six weeks with them have been banner ones in the sale of teas, and that never before in the history of their business were sales so large.

Graham, McLean & Co., Colborne street, Toronto, report that their trade for both December and January was a great deal ahead of that for the same months the previous year.

James Turner & Co. had the pleasure of proving to quite a few buyers this week as to the reliability of last week's tea "ad." by booking some nice orders, especially for fine Moyune Young Hysons.

NOTED AS AN ADVERTISER.

The Ceylon Observer devotes considerable space in a recent issue to the system of advertising of P. C. Larkin & Co., of Toronto, packers of Salada tea, and declares that the firm is "the most indefatigable advertiser in Canada." "With a few Larkins scattered about America Ceylon need not fear over-production," concludes the article.

AN OLD FRUIT FIRM FAILS.

The old-established wholesale fruit and fish firm of J. Cleghorn & Son, 94 Yonge street, Toronto, have assigned. The firm consisted of Thomas H. Cleghorn, and for many years has done an extensive business in canned goods, Mediterranean fruits, and fish. The firm have been in difficulties for some little time back, but it was expected that these would be successfully tided over. No statement has yet been made out of the affairs of the firm, but the liabilities are understood to be in the neighborhood of $17,000. The assets are nominally the same, but, of course, a portion of the stock is perishable. The creditors will meet on Tuesday, the 25th inst. It is expected that an offer will be made and a settlement effected.

You lose more than we do by not handling B. F. P. Cough Drops: a good profit and probably a good customer. So say the Toronto Biscuit and Confectionery Co.

"There Are Others"——

Of course there are!! But is there any other like this??



Harmless. Does not discolor the shells. Costs less than ½ cent per dozen to preserve the eggs. Requires no looking after. Anyone can use it. We offer a fitting guarantee to every user. We have tried the "PRESERVER." We made a 13 months' test, and competent judges declared the eggs to be fresh when broken. That's why we guarantee

KNOX'S EGG PRESERVER

After you have used it once you will always use it. You can sell it to many of your customers, to whom it will come as a great boon. It will make money for them and for you. Order from all wholesale houses.

A. E. Richards & Co., Agents for Canada, ***Hamilton, Ont.***

Also Agents for KNOX'S SPARKLING CALVES FOOT GELATINE.

WE ❀ ARE ❀ READY

To fill your order for any of the following lines :

ROWNTREE'S Elect Cocoa and Confectionery
BRYANT & MAY'S Tiger and Safety Matches and Wax Vestas



CARR & CO.'S
English Biscuits

Are exported to all parts of the world.

Established 1831.

The original manufacturers of Fancy Biscuits by Machinery.

Appointed Biscuit Manufacturers to H. M. the Queen by special warrant, dated May 8th, 1841.

CARR & CO. Ltd.

CARLISLE, ENGLAND.

Agents for Canada

Robert Greig & Co., 456 St. Paul St. MONTREAL

CRAVEN'S English Confectionery
McKAY'S Kola-Cafe

CROWN BRAND EXTRACTS

Seldom Equalled. Never Excelled.

TRADE MARK
REGISTERED

Sole Agents for Canada.

ROBERT GREIG & CO.

456 St. Paul Street

. . . MONTREAL

THE STEPS

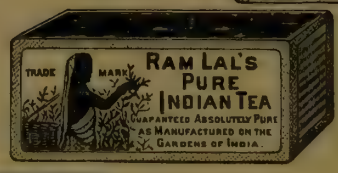
to a successful and permanent tea trade can only be ascended by handling

Ram Lal's Pure Indian Tea . . .

UNIFORMITY



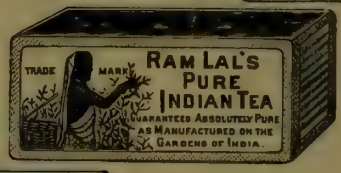
PURITY



FRAGRANCE



FLAVOR



STRENGTH



PAYS A DOUBLE PROFIT, AS IT IS ALWAYS WINNING TRADE AND ALWAYS HOLDING IT

WESTERN AGENTS

Turner, Mackeand & Co.

WHOLESALE GROCERS — WINNIPEG



INCREASE YOUR TRADE

Snow Drift Baking Powder

The Snow Drift Co., Brantford, Ont.

S. & H. HARRIS'S HOUSEHOLD REQUISITES.



Ebonite Blacking

(WATERPROOF.)

FOR BOOTS AND SHOES.

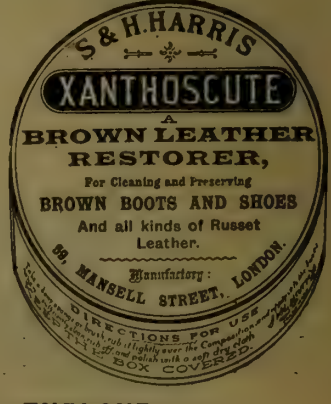
Does not Injure the Leather



Trade Mark.

Requires No . . Brushing

..ASK FOR IT..



SOLD EVERYWHERE. MANUFACTORY: LONDON, E., ENGLAND.

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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OUR EXPORTS OF HOG PRODUCTS.

PRODUCING meats for consuming countries is one of the chief offices with which nature has endowed Canada. And the trade returns show that the people are beginning to develop in earnest this nature-bestowed industry.

Last week we referred to the extraordinary development of our export trade in bacon, during which it was pointed out that our sales to Great Britain were 80 per cent. larger in 1895 than in 1891. In this issue we propose to deal with hog products generally.

Taking hams for the past five years we find this result :

	Quantity in lbs.	Value.
1891	403,481	$ 37,617
1892	598,083	57,801
1893	1,216,036	140,150
1894	1,682,167	183,895
1895	2,607,968	260,602

As with bacon, so with hams, Great Britain is our chief market. Last year it was nearly 98 per cent. of the whole, and in 1891 it was 97 per cent. It will be noticed by the above table that the increase in the exports of hams during the five-year period was 84.54 per cent. Our total exports of bacon and hams last year were 40,134,026 pounds, valued at $3,806,709. Twenty years ago our exports of the two combined were 9,954,528 pounds, valued at $826,691, an increase of 73.60 per cent. in quantity and 75.65 per cent. in value. It is interesting to further note that, compared with 1891, our exports of hams last year increased 115 per cent. to Newfoundland, 95.79 to the United States, and 70.70 to Dutch West Indies.

Countries which in 1891 took no hams from us last year bought from us as follows: Spanish West Indies, 16,674 pounds ; St. Pierre, 2,217 pounds ; Hayti, 7,072 pounds ; British Guiana, 2,223 pounds ; China, 190 pounds ; Japan, 70 pounds. During the period in question the British West Indies and the French West Indies were the only customers that bought less of us. In 1895 the latter disappears altogether from the list, while the former shows a decline of about 50 per cent.

Turning to the figures referring to lard, food for gratification is again found.

	Quantity in lbs.	Value.
1891	47,734	$ 3,174
1892	31,886	2,504
1893	709,624	66,773
1894	802,925	76,689
1895	1,276,586	104,130

It will be observed that the increase in lard during the five years given is 96.50 per cent. Of the total exports over 99½ per cent. went to Great Britain, the rest being distributed between British West Indies, Newfoundland, Hayti, St. Pierre and the Spanish West Indies. Hayti and the Spanish West Indies did not appear at all in the list of 1891, but whereas the United States took 14,700 pounds from us in the latter year, in 1895 she did not take one pound of our lard ; in fact, Newfoundland was the only country besides Great Britain that took more from us in 1895 than in 1891, but, then, these are all very small customers at the best.

While our exports under the classification "pork" do not exhibit the same continued increase as do bacon, hams and lard, yet they are by no means of a discouraging character, showing as they do an increase of 86.30 per cent. compared with five years ago. The figures for the five years are :

	Quantity in lbs.	Value.
1891	67,687	$ 4,089
1892	142,386	7,866
1893	903,022	81,953
1894	755,722	38,109
1895	519,736	32,436

A peculiar feature of the export trade in pork is the sharp fluctuations in the quantities taken by Great Britain. For instance, in 1891 she took 550 pounds ; in 1892, 2,600 pounds ; in 1893, 398,174 pounds ; in 1894, 476,963 pounds, and in 1895, 211,436 pounds. Next to Great Britain, our largest exports of pork are to Newfoundland. Then follow the British West Indies and St. Pierre.

The total exports of hog products during 1895, compared with 1891, were :

	1895.	1891.
Bacon, pounds	37,526,058	7,150,756
Hams, "	2,607,968	403,481
Pork, "	519,736	67,687
Lard "	1,276,586	47,734
Total	41,930,398	7,669,658

In value we observe the following development :

	1895.	1891.
Bacon	$3,546,107	$590,852
Hams	260,602	37,617
Pork	32,436	4,089
Lard	104,130	3,174
Total	$3,943,275	$635,732

While these favorable results are due, to some extent, to the increased favor our hog products are finding in consuming countries, yet not all : Canadians, realizing that hog products was one of their natural products have been both developing it and pushing for business. And the success which has crowned their efforts has also demonstrated the fact that the development is only a small part of what it is possible to make it.

A LAME EXCUSE.

THOSE opposed to a reform, but lacking the courage to show which side they are on, usually take refuge behind an excuse : Their wife's mother may lay sick of a fever and they must needs be on hand to see the poor soul receive attention; or they have not had time to look into the matter, when at the same time the matter has been before the public nearly long enough to qualify it to exercise the franchise. These are a sample of a hundred and one excuses that are, in effect, advanced.

The other day when Mr. Martin's Insolvency Bill was receiving the attention of the House of Commons, the excuse advanced why it should not pass was that the measure should have emanated from the Government and not from a private member.

This excuse would have been clothed with some semblance of reason had the Government intimated that it proposed introducing such a measure.

Not only is there no such intimation, but there is not even the barest hope that this is possible this year, next year, or, in fact, ever.

Under such circumstances Mr. Martin was fully warranted in introducing his bill. He evidently recognizes the need there is for an insolvency law covering the Dominion. Therefore, he would not have been doing his duty had he not brought down the measure in question.

THE CANADIAN GROCER has no hope of the bill being adopted, nor in all likelihood has the author of it. But Mr. Martin is to be commended for reviving interest in the question, forlorn hope and all as he may be leading. It is to be hoped that when the bill comes up for its second reading Mr. Martin will divide the House, so that the business men of the country may at least know who are for them and who against.

The necessity for an insolvency law is perhaps not as great as it was a few years ago : some of the provinces in which the law was most lax have been gathering up the loose ends. But that does not do away with the necessity for a law that will be the same in Halifax as in Victoria, or vice versa.

The plea that a Dominion insolvency law would be a species of class legislation, while true in part, is none the less weak and absurd : The Acts relating to banking, railways, seamen, are just as much of the class character, and yet we never remember hearing the charge of class legislation preferred against them.

Taken in its broadest sense, these Acts are for the public good. And so would be

an insolvency law. In fact, as long as we are without such law there are certain classes that do, under existing conditions, enjoy special privileges.

With a law like unto that introduced in the Senate two years ago by Sir Mackenzie Bowell—and Mr. Martin's is constructed on the same lines—protection would be afforded the debtor as well as the creditor class. Any measure that did not do so would not receive the support of THE CANADIAN GROCER.

An uniform insolvency law for the Dominion would tend to strengthen the credit of the country, for as long as this law is lacking, there are manufacturers and merchants, both at home and abroad, who are precluded, through laxity in the laws, from pushing business in some parts of Canada to the extent they otherwise would. Obviously, this hindrance to trade, small or great as it may be, should not be allowed to obtain when it is quite possible to remove it.

BULLISH NEWS ON MOLASSES.

IF present indications are a fair criterion the market for molasses is apt to rule strong during the current spring, so far as business for importation is concerned. Advices to sales agents in Montreal tend at least to create this impression.

Advices from Porto Rico stated that sales had been made there at 5c. advance over the prices ruling at the same time last spring. One large sale, made on New York account, was at 30c. cost and freight, or about equivalent to 40c. in Canada.

Last spring the market opened at 25c., so that there is room for radical reaction if values are to rule on the same level as last spring. Besides, it is further stated that there are more orders at Porto Rico than can be filled within the next four weeks, even at these high figures.

With regard to the spot market in Montreal, nearly all the stock of fine Porto Rico is controlled by one firm, who hold it at 34c.

Advices from New Orleans give the crop as 50 per cent. short, and there is little prospect of any heavy exports from Cuba this season. This is shown by the prices paid recently at primary points in Cuba, large sales of Nenevitas in large hogsheads being noted at 26c. spot cash, or 35c. laid down in Canada.

Briefly, the general tenor of news regarding molasses outside is strongly bullish.

HIGHER VALUES FOR RAISINS.

A comparison of the position of raisins at present with the one occupied last year is interesting. It shows that values all round are higher, the fact being due to largely decreased supplies.

According to an estimate by a well known Montreal importer, the stock of Valencia raisins there cannot much exceed 10,000 boxes, or some 50,000 boxes less than for the same period last year. The stock of California also is lighter.

Prices at present are fully 1c. per pound higher on the common grades of Valencia and ½c. on the fine off stalk, while layers are 2½c. per lb. dearer than they were last year. At present common off-stalk are held at 4 to 4¼c.; last year they were offering at 3 to 3¼c., while layers sold as low in jobbing lots as 4c. during last March, but it is doubtful if anything could be had to-day cheaper than 6c. The advance in California raisins has been equally noticeable.

Three-crown fruit were freely offered last spring at 4⅝c. and 4-crown at 5⅝c. To-day 3-crown are selling at 5c., and 4-crown at 6½c., with little or no quantity remaining available on the Coast for the eastern markets.

A DIFFERENCE IN GROCERS.

How unconcerned some merchants are regarding the wants of their customers, and how keen others are for new business was exemplified the week following the recent heavy snowstorm in Toronto. This storm, it will be remembered, paralyzed the street car, telephone, and telegraph services.

In an outlying part of the city is a family that has been in the habit of getting its supplies of groceries from a down-town grocer, ordering, as a rule, by telephone. The family resides in one of the sections of the city that was cut off from telephone communication with the rest of the world. For a week or more—and it may be yet—this condition of affairs existed.

Under such circumstances one would naturally have expected that the grocer of the family in question would have sent his driver around for orders. But no driver came.

Where, however, one grocer was derilect another was on the alert. His place of business was in the centre of the city, but on the very day of the storm he sent his drivers into the isolated districts of the city and canvassed for orders the family in question, besides others with which he had not done business before.

The result was that he not only got orders, but a good name for enterprise besides.

A BIG FRUIT FAILURE.

One of the heaviest failures this year in Montreal was registered at the Court House Tuesday morning. The firm was the well-known wholesale fruit firm of T. S. Vipond & Son, who assigned at the demand of Geo. T. Warren.

The creditors number over 100, with amounts ranging from $100 to $15,000, the total liabilities being in the vicinity of $250,000, direct and indirect. The direct amount to $36,000, among the chief creditors being the following: Jas. Selket, England, $15,000; Greenshields & Greenshields, $2,000; J. Vipond, $2,360; J. A. Vipond, $2,330; D. Robertson & Co., $1,800, and Montreal Cold Storage, $1,300. The firm's paper held by the banks is as follows: Merchants Bank, $94,596; Molsons Bank, $21,171; Halifax Bank, $500. There are mortgages of the following; McIntosh & Hyde, $25,000; Montreal Loan & Mortgage, $3,000 and Church Society Co., $3,500.

It is not known what the estate will pay until an inspection has been made, but there are a lot of valuable assets.

UNFROSTED NAVEL ORANGES HIGHER.

THE CANADIAN GROCER had an article two weeks ago dealing with damage to the California orange crop by frost, wind and rain.

The fact that during the past week the Toronto market has had several carloads of this damaged fruit on the market induces us to again return to the subject.

At the beginning of the season the crop of Riverside navels was estimated at 3,000 carloads, but this estimate, on account of the frost and high winds of December 30 last, has been reduced to 1,500 carloads.

The first result of this was the expeditious shipment out of the state of the damaged goods, which induced an easier feeling in prices, but while lower figures have obtained on the damaged fruit a reaction has taken place with regard to the good quality fruit that remains on the Coast, telegraphic advices received this week in Toronto announcing an advance of 25c. per case in unfrosted navels.

LOSE THEIR CURRANTS.

Telegraphic advices received in Toronto this week from New York stated that the currant steamer Lamington, ashore near that city, is a total loss.

She had on board about 2,000 tons of currants, comprising about 6,500 barrels, 200 half-barrels, 800 cases, and 20,000 half-cases.

A good deal of these currants were for the Toronto and other Canadian markets, and as a consequence of the loss a good many re-sales have been made by brokers covering the losses.

The realization of the fact that the vessel was a total loss is said to have stopped, in New York, the offering of low fruit on that market.

Currant steamers appear to have been unfortunate lately. In the Thames a few weeks ago part of the cargo of a steamer was so seriously damaged that it was unfit for either grocery purposes or home consumption; and at the sale by auction of this fruit almost the entire quantity was bought by continental exporters, much to the gratification of the trade in England.

TORONTO RETAILERS.

THE question of members of the association amalgamating to buy large quantities of goods, in order to secure the larger discounts given by manufacturers and others on such purchases, came up for discussion at Monday night's meeting of the Toronto Retail Grocers' Association. The idea met with general approval, but further action was deferred till the next meeting.

President A. White presided, and there was a good attendance.

The question of holding the annual At Home occupied some attention. It was ultimately decided to dispense with the At Home this year and hold a "Smoker" instead, expenses for which were not to exceed $25. These were appointed a committee to make the necessary arrangements: J. G. Gibson, D. Bell, P. J. Mulqueen, H. D. Kelly, B. Panter and J. W. McCleary.

Mr. F. Johnston gave notice of motion that the association ask the Inland Revenue Department to take more interest in the inspection of foods as supplied to the public by the various stores in the city.

Another notice of motion was given by Mr. J. G. Gibson, setting forth that the practice of tea companies giving free window displays in certain stores was not fair to the smaller stores, and suggesting that the companies hire vacant stores for the purpose.

Business was concluded about 9.30 p.m., and after that a pedro match was played between the members of the association and the City Travelers' Association. There were ten players on each side, and the different associations were represented as follows: Grocers—A. G. Booth, W. H. Marmion, D. W. Clark, C. T. Clark, W. J. Sykes, R. B. Snow, B. Panter, D. Bell, J. S. Bond, H. D. Kelly. Travelers—Chas. Cherry, M. A. Muldrew, E. Oak, C. Husband, C. Fairbairn, C. Coates, W. J. Daniels, D. Casey, F. Morley, John Anderson.

The travelers were easy winners.

THEIR VEGETABLE PACK SOLD.

W. Boulter & Sons announce that they have sold their entire pack of last season's pack of vegetables. Their fruits have also got into small compass, there being nothing left but gallon apples and raspberries. "This speaks volumes for our business," remarked a member of the firm.

SHREDDED CODFISH.

The St. John, N. B., correspondent of THE CANADIAN GROCER last week stated that a new shredded codfish was being put on the market by Leonard Bros., of that city. This inadvertence we regret. The trade, however, is well aware that there is but one firm entitled to use the word "shredded" in connection with codfish, and that firm is J. W. Beardsley's Sons, of New York, whose goods are so well known in Canada. This explanation is scarcely necessary, as everyone knows Beardsley's shredded codfish, but we make it, nevertheless, from a sense of justice to that firm.

GOOD FOR NORTH GREY.

NORTH Grey is the latest district to come into line with our policy. It proposes to send a successful business man to represent it in Parliament instead of a lawyer, or a professional politician, or someone of that sort—useful possibly in their place but not in Parliament. James McLauchlan, wholesale and retail grocer, biscuit and confectionery manufacturer, of Owen Sound, has received the Conservative nomination for the House of Commons. The constituency is now and has been for years represented by a lawyer, and a very reputable man he is.

The time of Parliament is almost entirely taken up with the discussion of business



JAMES MCLAUCHLAN.

questions. Laws are made to regulate, and action is taken to develope, local and foreign trade. To deal with these questions intelligently it is necessary to have a House composed of experienced business men. This is common sense. When we are ill we consult doctors, not lawyers or blacksmiths, or anyone else. It is true some people do not. They take every old woman's advice and try patent medicines by the score. They are ill for months and spend a hundred or more dollars in various remedies. Finally they consult an able doctor, who charges them $5, and they are well in a week. A case was discussed in Parliament this week that proves the necessity of having experienced men in everything. The warden's residence, Stoney Mountain Penitentiary, Manitoba, had to be removed. The authorities spent much time and prepared elaborate plans, and it was found that it would cost $3,500 to do the work. The Government authorized this expenditure. Among the convicts was a man whose previous life had been devoted to building and contracting. He heard what they were about. He offered to do the work in the way any ordinary every-day builder would for a cash outlay of $15. He did the work and the country was saved $3,485.

Those nominated for Parliament should also be successful business men with more than average ability: if they have not made a success of their own affairs it is hardly possible for them to deal with the larger affairs of the country. They should be enterprising and in touch with the times. They should have means enough to enable them to be independent of parties or governments instead of voting against the interests of their constituents on promises of civil service appointments: it is said 33 members of the present House are after positions: they jump when the Government pulls the string. Their business must be in such a position that their prolonged absence and constant neglect will not seriously affect its earnings: to let their business suffer is unfair to themselves and their families, and unjust to their creditors. They should be men of unimpeachable reputation. Training in municipal politics is often a decided advantage: it brings them into closer touch with all classes of people.

Mr. McLauchlan has all the elements of a capable representative. He is well off. He has a good business, which is now largely controlled by his sons, who have been trained under him. He has been for years in municipal politics, presiding over town affairs or occupying a seat in the County Council. So high does his personal reputation stand that no one dare attack it.

Another biscuit and confectionery manufacturer, to whom everything that has been said of Mr. McLauchlan applies, is Wm. Paterson, of Brantford, now a member of the House, and high in the councils of the Liberals.

May they both, and many others like them, sign "M.P." to their names after the coming Dominion elections.

THE APPLE MARKET.

The apple market presents some peculiar features just now.

On the Toronto market we see the unusual thing of Greenings selling at figures lower than those obtaining in the fall.

In the Old Country good prices are being paid for Baldwins only. Greenings they do not want at all, and Spies are only taken at low figures.

On the local market Spies are quoted rather higher than Baldwins, $2 to $2.50 being asked for the latter and $2.50 to $3 for the former. Good Greenings are selling at $1.50 to $1.75 per barrel and common apples at $1 to $1.25.

LONDON RETAIL GROCERS.

THE regular monthly meeting of the London Retail Grocers' Association was held on Tuesday evening, Feb. 4.

All the officers were present except T. A. Rowat, vice-president, who was reported ill. There was a good representation of members present.

The meeting opened at 8.30 p m. with the president, Mr. W. H. McCutcheon, in the chair.

The question was asked if the committee on early closing of stores on Saturday evenings had anything to report.

Mr. R. W. Sharpe replied on behalf of the committee that the movement was still being agitated, and with good results; but he would like to see the movement take some definite step. He thought that it would perhaps be advisable to fix on some hour for closing.

There was a general discussion on the question, and no objection was offered to fixing an hour providing it could be made unanimous.

It was suggested to hold a special meeting for the purpose of discussing the question, and a committee was appointed to arrange for a meeting for the purpose, and request all the members to attend; also grocers not members. It was suggested that the committee might make it an At Home or social evening.

The question was asked if any reply had been received to the proposal by this association to hold a picnic or convention of all the Retail Grocers' Associations of Ontario, notice of which was reported in THE CANADIAN CROCER.

The secretary replied that he had not received any correspondence from any of the associations, but noticed that THE CANADIAN GROCER had a very good article from the editor.

It was moved and seconded that the secretary communicate with Toronto and Hamilton Associations, and obtain their views on the question and report at next meeting.

The custom of societies, churches, etc., calling on grocers to buy tickets or contribute to entertainments was discussed, and while it was felt that it was the duty of the grocer to contribute to such within a reasonable distance, it was considered that in many cases rather too much was expected. The grocers and merchants were expected to contribute to all the socials and entertainments in the city and surrounding country. None of the members present could suggest any remedy other than for each one to use his own judgment, and to support only those he felt it his duty.

It was reported that the wholesale price of sugar was firm and would likely remain so, and that granulated sugar would probably advance ½c. in the near future.

A half-hour or so was occupied in discussing the markets and state of trade and questions of interest to the trade, and the meeting closed with the members feeling that the time had been profitably spent.

E. SUTTON, Secretary.

RIO COFFEE.

The market report of Rio News, just received, says of the Rio Janeiro coffee market: "The supply and the appearance of some cafe das aguas in recent receipts has increased the nervousness of dealers, but, so far as we have been able to learn, the factors show a good deal more strength. The average receipts in December have certainly exceeded the expectations of everyone, and only the steady purchases of conservative buyers have prevented a sharp decline in the currency value of coffee, for these apparently endorse the crop estimates of the factors."

The Brazilian shipments of coffee during January were as follows: Rio to Europe, 58,000 bags; to United States, 143,000 do.; to other countries, 19,000 do.; Santos to Europe, 194,000 bags; to United States, 63,000 do.; Victoria to United States, 28,000 do.; total, 505,000 bags.

California Fruits

TWO CARLOADS JUST TO HAND

CHOICE PEACHES—In 25-lb. Boxes, and Sacks of about 80 lbs. Beautiful goods, and find a ready sale with the consumer. Nothing finer.

CHOICE 3-CROWN LOOSE MUSCATELS—In 50-lb. Boxes. Attractive in appearance and of fine flavor. Are rapidly becoming popular on account of their excellent quality and cheapness.

WE BOUGHT THESE FRUITS RIGHT AND OUR PRICES ENABLE YOU TO MAKE A GOOD MARGIN

W. H. GILLARD & CO., WHOLESALERS ONLY. HAMILTON, ONT.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

THE quietude noted last week still obtains. If anything, in fact, it is more pronounced. This particularly applies to sugars. But while sugars are quiet, they are by no means easier, advices from the outside markets indicating increasing strength. Molasses and syrups are quiet but firm. Business in foreign dried fruits locally is quiet. Bosnia prunes are cabled very firm. Valencia raisins in hands of local jobbers are getting scarce. The tendency of dates in the primary markets is upward. Canned goods are much as before, with the feeling in peas firmer. The local tea market does not exhibit much life. Trade in foreign green fruit is still quiet, but the conditions are better than they were. Payments are not satisfactory.

CANNED GOODS.

A stronger feeling is to be noted in canned peas. Some packers who have been on the street during the past few days have exhibited enlarged ideas regarding the price of this particular vegetable, as high as 95c. and $1 being asked, but we hear of no transactions at these figures. Some of the jobbers are also trying to get $1 per dozen. Tomatoes are firm, with 85c. as the ruling idea as to price; pack of 1894 can be had at 80c. We quote: Tomatoes, 80 to 85c.; corn, 75 to 80c.; peas, 90 to 95c. for ordinary; sifted select, $1.10; extra sifted, $1.45 to $1 50; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2.00; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1 90 to 2.25; salmon, "Horseshoe," $1.35 to $1.40; "Maple Leaf," $1.35; "Lion," $1.35 to $1 40; Lowe Inlet, $1.27 to $1 30, in tall tins; cohoes, $1.10 to $1.20; canned mackerel, $1.10 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half tins, $1 45 to $1.50; Canadian canned beef, 1's, $1.35 to $1.45; 2's, $2 25 to $2.35; 6's, 7.50 to $8; 14's, $15 to $16.50.

COFFEE.

The outside markets do not exhibit much life or interest; and much the same may be said of the conditions locally. Prices are as before. We quote green in bags: Rio, 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 33 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

Syrups are scarce, but neither the refiners nor jobbers are doing much business. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

Strength is still the leading characteristic of this market, both at home and abroad. Business is fair locally. We quote: New Orleans, barrels, 28 to 35c.; half-barrels, 30 to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

Sugars have continued firm, with the tendency of prices in the outside markets upward. At the time of writing beet f.o.b. Hamburg is quoted at the highest point yet touched for March and June. Here are the figures: February, 11s. 10½d.; March, 12s.; June, 12s. 4½d. The local jobbers are evidently fairly well supplied at the moment, for practically they are not buying at all. A fair business, however, is reported on country account. As the raw markets continue to increase in strength, the refineries are looking for higher values when the jobbing demand improves. The idea of the jobbers as to price is still 4⅞c. for granulated, and 3⅞c. upward for yellows.

The New York Journal of Commerce, of Tuesday, says: "Good care seems to be taken of the major portion of supply of raw sugars, and some of the very best lots may still be considered as entirely off the market. That condition is simply in reflection of previous feeling of confidence regarding the probable poor adjustment of balance between supply and demand and a determination to make a stand for extreme valuation. All latest Cuban advices were as strong as ever, and the cable to-day shows Europe to be standing up well, and beet higher. There has been an evident willingness to take all sugars available at old rates, but offerings not very free."

SPICES.

Trade is quiet and without special feature to note. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 14 to 18c.

NUTS.

Trade continues quiet and featureless. We quote as follows: Brazil nuts, 14 to 15c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10¼ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

Trade generally has been dull in the local market during the past week. The principal business passing has been in low-grade Ceylon, in which some parcels showing fine value have been sold. A few parcels of cheap Indian teas have also been picked up. Japan teas are quiet and neglected, and the few teas that still remain in first hands are offering at lower prices, but with very little buying, jobbers being chary about increasing their stocks at this time of year. It is thought that lower prices than are now being asked will ultimately have to be accepted. China teas, both black and green, are quiet. Young Hysons continue to show unprecedented value and a little demand has sprung up in consequence; transactions have been principally in thirds and seconds. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45 for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Advices received in Toronto state that the date market continues firm with an upward tendency, stocks getting very much reduced. The local market is quiet and unchanged at 4½ to 5½c.

Valencia raisins in stock are getting well reduced, with selected positively scarce. The demand is light. We quote: Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5¼c.; selected, 6 to 6¼c., and layers, 6½c.

Sultana raisins are this week advised to be rapidly diminishing in Smyrna, with the likelihood of further advances in prices. The local idea as to price is still 5½ to 6c.

Currants are quiet and firm. As will be noticed in another column, there has been reordering of currants by some of the local jobbers who had consignments on board the wrecked str. Lamington. We quote: Provincials, 3¾ to 4c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do, half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto, extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Cable advices report the market firm on Bosnia prunes. California prunes are easier. The local demand continues to show slight improvement. The enquiry is principally for "U's" at 5¾ to 6½c., and California, 70's to 80's and 40's to 50's. We quote: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c., "U," 102 to lb., 6½ to 6¾c.; California prunes, 40-50, 10 to 10½c. per lb.; 50-60, 9½c. per lb; 60-70, 9c.; 70 80, 8½c. per lb.; French, 5 to 6c.

The local market has been a little unsettled on all kinds of California evaporated

THERE IS ONLY ONE

"SALADA"

CEYLON TEA

and that has a larger sale in a week than all other package teas sold in Canada put together have in a month. The increase last year was more than double the amount of the total sales of the year previous.

P. C. LARKIN & CO.

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25 Front St. East.

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THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

and dried fruits, owing to the arrival here of shipments of inferior goods, branded, however, to indicate that they possessed the quality of the higher grades. California raisins are steady in the primary market. Locally there has been a fair movement in low grade apricots and peaches, but simply because of the easier prices at which they were being offered. We quote: Apricots, 15 to 16c.; peaches, 8c., in bags, and 10 to 15c. in boxes; pears, 10½ to 12½c.; plums, 6½c. for unpitted, and 12½c. for pitted; nectarines, 11 to 13c.; loose muscatels, 5½ to 6½c. per lb.

Eleme figs are quiet and unchanged. We quote: Eleme, 14 oz., 9 to 10½c.; 10 lb., 9½ to 12½c.; 12 lb., 12½c.; 28 lb., 15c.

GREEN FRUIT.

A good many lemons have been moving during the past week, a material improvement having taken place in the demand for them. Oranges are also receiving a little more attention, but sales are still small. There are some Seville marmalade oranges on the market. There were also a few Bahamas on the market, but they have all been cleaned out. Stocks of Malaga grapes are pretty well reduced, and cocoanuts continue scarce. We quote: Lemons—Messina, $2.50 to $3.50 for 360's and 300's respectively per box; Oranges—Jamaicas, $3.50 to $4; fancy, $4.25 to $4.50; California navels, $3.50 to $4; Valencias, 420's, $3 75 to $4.25; Jumbo's, 420's, $5 to $5.50; ditto, 714's, $4.75 to $5. Bananas, $1.25 to $1.75; cocoanuts, $3.50 to $4 a sack; apples, $1.50 to $3 a barrel; Malaga grapes, $5 to $7 per keg; domestic onions, 60 to 65c. per bag; Spanish onions, 40 to 50c. per small crate; sweet potatoes, $3 to $3.25 per bbl.; cranberries, $9.50 to $10 per bbl. for first class, and $7 to $8 for ordinary, and $3 to $3.75 per case, according to quality; hickory nuts, $1.50 to $1.75 per bush.

BUTTER AND CHEESE.

BUTTER—The market continues fairly firm. Receipts are still principally confined to large rolls, good quality of which have met with ready sale. Medium and low grade large rolls are accumulating a little. Receipts of tub butter are light, and there is little or no first-class dairy butter coming forward. Receipts of creamery butter are increasing, and really good butter is selling well at former prices. We quote: Early summer dairy store packed, 7 to 8c; good to choice fresh packed, 15 to 16c.; large rolls, fresh, 13 to 15c.; dairy pound prints, 14 to 16c. Fresh creamery—Tubs, 19 to 20c.; do., pound prints, 20 to 22c.

CHEESE—The local demand has improved during the past week. There has also been a little shipping enquiry. Stocks appear to be light, and a fairly good trade is anticipated from now until the new season's make comes on the market. We quote: Summer make, 9c.; September and October, 9½ to 10c.

COUNTRY PRODUCE.

BEANS—Continue quiet and unchanged at $1 to $1.10 per bushel.

DRIED APPLES—The market is easy. There is no demand, and offerings are fairly liberal. Jobbers are paying 4c. and selling at 4½ to 5c.

EVAPORATED APPLES—Are dull, and quoted in a jobbing way at 6½ to 7c.

EGGS—Receipts of new laid have been increasing until the cold spell of the early part of the week, when deliveries were less free. Prices are a little easier. We quote: New laid, 17 to 18c.; pickled, 14c.; held fresh and cold stored, 13 to 15c.

HONEY—Trade is quiet and prices unchanged. We quote: Strained, clover, 10 to 10½c.; dark, 5c.; comb, clover, $1.80 per dozen; dark, 80c. per dozen.

POTATOES — Dulness still obtains, and prices continue easy. On the track 18 to 20c. is the idea, and out of store 25 to 30c.

POULTRY—Receipts are light, there not being enough coming forward to supply the demand. We quote: Turkeys, 9 to 10c.; geese, 7 to 8c.; chickens, 40 to 60c.; ducks, 60 to 90c.

PROVISIONS AND DRESSED HOGS.

Dressed hogs are easier, since which deliveries have been freer. Packers' ideas as to price are $5 to $5.10 for selected weights. Cured meats have been much more active during the week than they were. Lard is in short supply, and the packers are talking of higher prices ruling before a great while.

DRY SALTED MEATS—Long clear bacon, 6½c. for carload lots, and 6¾ to 7c. for small lots; backs, 8c.

SMOKED MEATS — Breakfast bacon, 10c.; rolls, 7¼ to 7½c.; hams, large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10c.; backs, 9 to 9½c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 8 to 8¼c.; tubs, 8½ to 8¾c.; pails, 8¾ to 9c.

BARREL PORK—Canadian heavy mess, $14.00; Canadian short-cut, 14 to $14.50; clear shoulder mess, $12; shoulder mess, $11.50.

The Toronto Cold Storage Co. are prepared to store all kinds of meats, produce, etc., at very reasonable rates.

Address **W. H. LECKIE, Manager** THE TORONTO COLD STORAGE CO., 13 CHURCH ST., TORONTO, ONT.

CANADIAN TOMATO CHUTNEE
For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.
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We have now in stock the following fresh frozen fish.
FROZEN SEA HERRING
" CODFISH
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Also full line pure Boneless Cod, Finnan Haddies, etc.
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JUST RECEIVED
Evaporated Peaches
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PRICES LOW. STOCK FANCY.
Write us for Quotations.
CLEMES BROS., TORONTO

FLOUR AND FEED, HAY, ETC.

WHEAT—Ontario wheat is steady, with business light. We quote: White, 84c.; red, 83c.; goose, 68c.

BARLEY—Business light, a few loads selling on the street at 38 to 42c.

OATS—Frm, at 27 to 28c.

BALED HAY—Dealers are rather anxious to sell on account of large stocks on hand. Prices are easier in consequence. We quote: No. 1, $14.50 to $14.75; No. 2, $13 to $14.

FLOUR—The improvement in business noted last week has been lost, there being very little doing at the moment. Prices are higher than a week ago. We quote both for job and car lots as follows: Straight roller, $3.50 to $3.60; Manitoba bakers', $4; Manitoba patents, $4.40 for best brands; Ontario patents, $4 to $4.40.

BREAKFAST FOODS—Demand is moderate only. Rolled wheat is firm and prices steady. We quote: Oatmeal, cornmeal and pot barley from 10 to 15c. lower; Standard oatmeal and rolled oats, $3.15; rolled wheat, $2.40 in 100-lb. barrels; cornmeal, $2.75; split peas, $3.25; pot barley, $3.25.

FISH AND OYSTERS.

The fish dealers are looking for a good trade next week, but in the meantime business continues quiet and prices unchanged. We quote oysters: Standards at $1.30 to $1.35, and selects $1.70. Fish are quoted as follows: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, $3.25 to $3.50 half barrel and $5.50 to $5.75 per barrel; Newfoundland herring, $2.50 per half barrel, and $4.50 to $4.75 per barrel; fresh water salt herring, $3 per barrel; blueback herring, 4c.; pike, 6 to 7c. per lb.; flitched cod, 5c.; finnan haddies, 6½c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 15 to 16c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c.; white fish, 7½c.; salmon trout, 7½ to 8c.; Lake Superior whitefish, 7½c.; Lake Winnipeg whitefish, 7½c.

SALT.

There has been a material improvement during the past week, trade now being good. We quote at Toronto: In carload lots, $1 per barrel, and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

HIDES, SKINS AND WOOL.

HIDES—Unchanged, with demand fair. Dealers pay 5c. for No. 1; 4c. for No. 2; 3c. for No. 3. Cured hides quoted 6 to 6¼c.

SKINS—Calfskins, 6c. for No. 1, and 5c. for No. 2. Sheepskins are firm at 90c.

WOOL—Trade quiet. Fleece, combing,

Graham, McLean & Co.
Produce Commission Merchants
77 Golborne St. TORONTO.
We solicit consignments of Butter, Eggs, Cheese, Poultry and all kinds of
FARM AND DAIRY PRODUCE
Send us a trial shipment.
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1776 SOAP POWDER, AND "BEST" SOAP
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COWAN'S COCOAS COFFEES CHOCOLATES AND ICINGS
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4TH **Brand Hams, Bacon, Lard**
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SOMETHING DELICIOUS **PEACH JELLY WAFERS** Have a tin included in your next biscuit order.

JAS. McLAUCHLAN & SONS Biscuit Manufacturers **OWEN SOUND**

is quoted at 22c.; clothing, 23c.; supers, 21 to 21½c.; extras, 22½ to 23½c.

PETROLEUM.

Trade continues good, although no one is buying more than he really needs. Stocks are light all over the country. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16½c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 21c.; Pratt's astral, 22c.

The Petroleum Advertiser in its weekly review says: "The crude oil market was never in a better condition or on a firmer footing than it is to-day. The price is satisfactory, and should any change take place it is safe to assume from the confident tone of the market that it would be in an upward direction."

MARKET NOTES.

Dressed hogs are easier.

Freer deliveries of eggs have caused lower prices to rule.

Beets in Hamburg for March and June have touched their highest point.

A cable to P. L. Mason & Co., of Toronto, states that the prune market in Trieste is very firm.

Stocks of Sultana raisins in Smyrna are being rapidly reduced.

QUEBEC MARKETS.

MONTREAL, Feb. 13, 1896.

GROCERIES.

THERE has been but little change in the position of the general grocery market during the past week, and though the situation seems to be healthy enough, no marked activity is noted in any line. Sugar is quiet, with prices maintained, and a feature is the scarcity of common syrups. Molasses outside is strong, but the local situation continues much the same. Coffee exhibits an easier tendency, and there is little to call for special mention in tea. A market almost bare of currants is the chief point in dried fruits, while values all round on raisins, prunes and figs are pretty steadily held. In canned goods there is little of interest, and the approach of Lent has had no effect whatever upon the demand for fish.

SUGAR.

There has been little change in the sugar market during the past week. Business rules quiet both in a jobbing and wholesale way, but the firm tone of the market is maintained. Cables on raw continue strong in their nature also. Stocks are not heavy at either of the refineries here either of yellow or granulated. We quote the latter 4⅞c., and yellows, 3⅞ to 4⅛c., as to grade.

SYRUPS.

Business is dull in syrups, but the market is very firm as regards values. A leading feature is the scarcity of common grades, and it is difficult to have any large orders for them executed. We quote values firm at 1¾c. for ordinary, and 2½ to 3c. for bright stock.

MOLASSES.

The spot situation in molasses exhibits very little change, but the advices from outside markets continue very strong in their tenor. Demand is picking up a trifle in a jobbing sense, a rather better movement being noted from second to third hands, both in Barbadoes and Porto Rico. Values are firmly held in view of moderate stocks. We quote: Barbadoes, 36 to 37c.; Porto Rico, 34 to 35c., and New Orleans, 25½ to 35c.

RICE.

There was no material change in rice, an average business being noted by millers for the season. We quote as follows: Japan standard, $4.25 to $4.40; crystal Japan, $4.75 to $5; standard B., $3.45; English style, $3.30; Patna, $4.25 to $5, and Carolina, $6.50 to $7.50.

SPICES.

There is a fair business doing in spices in a jobbing way. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 12 to 15c.

COFFEE.

Demand for coffee has been slow, and the market has taken an easier tone. In fact, values have been shaded on Maracaibo and Rios materially. We quote bean coffee as follows: Maracaibo, 19 to 21c.; Rio, 16½ to 20c.; Java, 28c.; Jamaica, 20c., and Mocha, 29 to 32c.

TEAS.

The tea market furnishes a moderate jobbing trade, but there is an entire lack of any genuine activity in a distributive way, orders being of a hand-to-mouth character. In a wholesale way we understand that orders for early May lots of Japans have been placed at the same figures as last year, and that the quality of the importations is expected to show better value. We quote ruling prices to retailers as follows: Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grades; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUIT.

The currant market is quiet but very firm in its tone. In fact, the market here is almost bare of fruit, and some of the jobbing houses have difficulty even in supplying the moderate enquiry now noted. Primary markets cable a rather easier feeling this week, but no change is anticipated in the local conditions for the balance of the spring. We quote: Barrels, 4c.; half-barrels, 4¼c., and cases, 4½ to 5½c. as to grade, the supply of the higher descriptions being very light.

Valencia raisins remain dull, and prices are unchanged. Stocks here are light, but the demand is being supplied with other kinds of fruit. We quote: Ordinary off-stalk, 4 to 4¼c.; fine, 4½ to 4¾c.; selected, 5 to 5¼c., and layers, 6½ to 7c.

The firm disposition of California raisins is fully maintained, and very little stock remains available on the Coast for the eastern markets. One leading packer has sold completely out, and another has few carloads that he could send east. Naturally, therefore, prices are firm, though the business passing is moderate. We quote: 3-crown, 5½ to 6c., and 4-crown, 6¾ to 7c., the inside figure being ¼c. higher than what was accepted during the early part of last week.

The market for Sultanas continues quiet and firm at 6 to 6¼c.

There is a fair demand for prunes, supplies of which are not excessive. Prices in consequence are firmly held: We quote: French, 4½ to 5c.; Bosnia, 6c., and California 7½ to 15c., as to grade.

Figs continue quiet. We quote: Bags, 4c.; ordinary boxes, 8½ to 9c., and fancy, 12 to 14c.

Dates are dull but steady at 4½ to 5c.

NUTS.

A moderate jobbing call is noted for nuts. We quote: Grenoble walnuts, 11½ to 12½c.; filberts, 7½ to 8c.; Tarragona almonds, 11½

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EXPORT BROKERS
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$5.50

will buy a 25-lb. tin of our

CRUSHED

JAVA and MOCHA

Coffee (XTR)

THINK OF IT ! We guarantee every pound of it. It is the best value on the market in Coffee. 25 or 50-lb. tins, 22c. per lb.; ground, 22½c. per lb.

IT WILL BRING YOU BUSINESS

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CONDENSED MILKS
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"REINDEER" brand

THE BEST OF ALL, AND

YOUR CUSTOMERS KNOW IT.

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - ONTARIO

to 12½c.; pecans, 9 to 12c., and shelled walnuts, 15 to 16c.

CANNED GOODS.

There is little activity to note in this market, and stocks appear to be ample for requirements in canned vegetables and fish, as indicated by the disposition toward concession on tomatoes and salmon. In canned fruit, strawberries, however, are rather scarce and firm. We quote: Tomatoes, 72½ to 85c.; corn, 75 to 85c.; peas, 90c. to $1 for ordinary; sifted select, $1.10; extra sifted, $1.45 to $1.50; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $2 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2 40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.35 to $1.40; "Maple Leaf," $1.25; "Lion," $1.25 to $1.40; Lowe Inlet, $1.25 to $1.30, in tall tins; cohoes, $1.05 to $1.15; canned mackerel, $1.10 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1 45; 2's, $2.25 to $2.35; 6's, $7.50 to $8; 14's, $15 to $16.50.

WINES AND SPIRITS.

The distributing trade in liquors is very dull this week, and orders for import, according to the agents, are not coming in very freely yet.

GREEN FRUIT.

The green fruit market does not furnish anything striking. Large supplies of common apples have led to a decline in their price of 50 to 75c. per bbl., but good apples are scarce and held very firm. Jamaica oranges are off the market, and the same can be said of grape fruit, none offering at present. We quote: Oranges—Valencias, 420's, $3.50 to $4, and 714's, $4.25 to $4 50. Lemons, $2 to $3. Grapes, $5 to $6 per keg. Cranberries, $8.50 to $10 per barrel. Apples, $2 to $3.50 per barrel. Dried do. 4 to 4½c. Evaporated do. 6½c. Spanish onions, 40c. per crate.

FISH.

The fish market is quiet but fairly steady. Lent commences on the 19th, but the fact has not had an appreciable influence on the demand. Arrivels of pickled herring have been rather large. We quote: Fresh haddock, 3 to 3½c. per lb.; cod, 3c.; smelts, 4 to 5½c.; fresh frozen B.C. salmon, 9 to 10c.; Manitoba whitefish, 7c.; pickerel, 6½c.; dore, 6½c.; pike, 4 to 4½c.; trout, 7c.; tommycods, $1 to $1.75 per bbl. Choice pickled Labrador herrings, $5.25; No. 1 N.S. $3 to $4; No. 1 green cod, $4.10 to $4.50; No. 2, $2.75; No. 1 haddock, $3; No. 1 large codfish, $5.50 to $6; No. 1 lake trout, $4 to $4.25; B C. salmon, $10.50; No. 2 Labrador salmon, $13; No. 1 mackerel, $18.50; Loch Fyne herrings, 85c. per keg, and $11 per bbl.; No. 1 sardines, $4 50; No. 1 dried cod, $4.25 to $4.50; boneless cod, 6c. per lb.; boneless fish, 3¼c.; boneless haddock, 5c.; shredded, 11c.; haddies, 6½ to 7c. per lb.; bloaters, 90c. per box, and smoked herrings, 8 to 10c. per lb.

PROVISIONS.

The provision market was without any new feature. The general feeling is firm, and prices are fully maintained. Demand fair and a moderately active business done. We quote: Canadian short cut, clear, $14.50 to $15; Canadian short cut, mess, $15 to $15.50; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 8c.; bacon, per lb., 9 to 10c.; lard, com. refined, per lb., 6¼c.

Enquiry for dressed hogs fair, and prices rule firm. We quote car lots, $5.40 to $5.50, and jobbing lots at $5.75 to $6 per 100 lbs.

COUNTRY PRODUCE.

EGGS—The egg market has sagged off a trifle as regards values since a week ago. We quote: Fresh, 22c.; Montreal limed, 13 to 14c., and Western limed, 12 to 12½c. per dozen.

BEANS—The bean market continues dull and about steady. We quote: Car lots of choice hand-picked at $1 to $1.05, and small quantities at $1.10 to $1.20.

POULTRY—The demand for poultry was limited and the market rules quiet. We quote: Turkeys, 9 to 10c.; chickens, 7 to 8c.; geese, 5½ to 6½c.; ducks, 7 to 8c. per lb.

POTATOES—The market for potatoes was steady, but the demand for car lots is slow, and few sales are reported at 30 to 32c. per bag, while in small quanties they are selling at 35 to 40c. per bag.

ONIONS—Yellow stock range from $1.50 to $1.60, and red are held at $2.50 per bbl.

FLOUR, FEED AND MEAL.

The flour marked has ruled firm since our last, and though demand is quieter at this writing, the advance in both winter and spring patents, straight rollers and strong bakers' made during the past eight days is maintained. We quote: Winter wheat, $4.40; spring wheat, patents, $4.25; straight roller, $4.10; straight roller, bags, $1.95 to $2; extra, bags, $1.75 to $1.85; Manitoba strong bakers', $4.

There was a stronger feeling in oatmeal, and prices advanced 10c. per barrel in sympathy with the rise in the west. We quote: Standard, barrels, $3.10 to $3.20; granulated, barrels, $3.20 to $3.30; rolled oats, barrels, $3 10 to $3.20.; rolled wheat, per 100 lbs., $2.40 to $2.50.

The demand for feed was slow, and prices rule steady. We quote: Bran, $14 to $15; shorts, $15 to $16; mouillie, $19 to $20.

CHEESE AND BUTTER.

CHEESE—The cheese market has developed more marked dulness since last report. Business was a practical blank to-day. Business was a practical blank to-day, and values are difficult to quote. Buyers, however, talk lower prices, and cite, in support of their views, the low offers on different markets, on the other side, of both fall and summer cheese. It cannot be said that holders manifest much anxiety. The expressed idea for fall makes, to-day, was around 9c., and 8 to 8¼c. for summer cheese. These figures were purely nominal.

BUTTER—In butter the jobbing demand for creamery ranges from 20½ to 21c. There is little doing in dairy stock beyond a small peddling trade in western roll stock at 14 to 15c., as to quality.

HAY.

The hay market is dull and easy in tone this week, and prices have slumped off 50c. per ton. We quote: No. 1, $13.50 to $14, and No. 2, $12.50 to $13.

ASHES.

The ashes market is dull. Receipts of second pots are on the increase, and prices have declined 20c. to $3.25, but firsts are unchanged at $3.50. Pearls were offered this week at $5.

MONTREAL NOTES.

Advices from New Orleans to Rose & Laflamme state that the crop of molasses is 50 per cent. short.

R. Greig, of Robert Greig & Co., is still in Great Britain. Mr. Greig has secured a

A. T. CLEGHORN
General Commission Agent
Correspondence solicited.
LONDON, CAN.

GRAND MOGUL TEA COMPETITION

BY REQUEST

Time is extended for distribution of prizes for best five advertisements until May 1st. Some parties who wish to compete write us they could not get Grand Mogul Tea in their vicinity.

As we wish to give every person who wishes to compete for these handsome prizes a fair chance we have postponed distribution as above. Five best advertisements (30-line ads. preferred), setting forth the

Excellency, Purity and Healthfulness

of this splendid Tea. Label of tea must accompany each ad.

FIVE PRIZES
1st—$20.00
2nd—$10.00
3rd - 10-lbs. Grand Mogul Tea, 50c.
4th— 5-lbs. " " 50c.
5th— 3-lbs. " " 50c.

T. B. ESCOTT & CO.
Sole Agents, London

BROSE MEAL

A light and easily digested food for dyspeptics. The only genuine article manufactured in Canada is put up by

JAS. WILSON
Manufacturer of Celebrated brands of Monkland Mills
ROLLED STANDARD and GRANULATED OATMEAL
Fergus, Ont

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; W. M. P. McLaughlin, St. John, N.B.; WM. BREWSTER, Palmer House, Toronto, Canadian Selling Agent.

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WOULD YOU handle adulterated goods and sell them at same price as pure to make a trifle more profit?

HARDLY!

Then there'll be no difficulty in persuading you to handle

COTTAM'S BIRD SEED

Just open a packet and compare it with other brands. We'll let it speak for itself. Then in every packet there's the block of

PATENTED 1891–1896 **BIRD BREAD** REGISTERED 1895

In short, Cottam's Bird Seed is double value, unexcelled shelf goods, a quick seller, and consequently the most profitable seed to handle. *Sold by all Wholesalers*

Dawson & Co.

FRUIT PRODUCE

and COMMISSION MERCHANTS

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Consignments Solicited **TORONTO.**

GEORGE MCWILLIAM. FRANK EVERIST.

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GENERAL . . **FRUIT**

Commission Merchants

25 and 27 Church street,
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Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

LONG CLEARS

New . . . .
This Season's
No old stock .

BY THE SIDE
CASE OR
CARLOAD

Write for Prices

F. W. FEARMAN

HAMILTON

number of new agencies, which will be announced in due time. The firm are busy handling Carr's biscuits and Rowntree's specialties.

A. P. Tippet & Co. report firm markets on the Coast for raisins, with the supply available for eastern markets rapidly diminishing.

The stock of Valencia raisins held here is placed at 10,000 boxes against 60,000 a year ago.

Some of the French wholesale houses have placed orders for early Japan teas for May shipment. They expect better value than last year for the money.

Laporte, Martin & Cie. are among the few holders of molasses on this market who have a complete stock on hand.

Rose & Laflamme expect a shipment of Batger's new season's marmalade in the course of a week or so. These goods are put up in 1-lb. glass jars and 7-lb. tins.

Mr. Leonard, of Leonard Bros., has just returned from the Maritime Provinces. The firm are receiving this week large quantities of frozen fish, and report a fair trade in them.

Ewing, Herron & Co. have just turned into stock a consignment of the very best imported French chicory. This firm note an easier feeling in the coffee market.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Feb. 13, 1896.

TRADE during the past week has been light. Markets are strong, particularly flour, which has again been marked up, and is very firm at the price. It was thought by some that the mention made by THE CANADIAN GROCER of some trouble between the steamship people and the laborers was ill advised. THE GROCER, however, had the best interests of the port at heart as well as that of the laborers. And it is pleased to note that since the reference appeared, though perhaps not at all on that account, the ship laborers have taken such steps that no trouble is likely again to happen. This is good news, as our city has proved herself splendidly situated to do the Winter Port business of Canada. The small arrivals of fresh fish are a matter of regret, as this is a business of importance to us, particularly to the fishermen, who find

ONIONS Just received a carload of

Send for quotations. **"Yellow Danvers"**

H. F. PRICE 102 Foundling Street **MONTREAL**

Don't be Backward



in saying "I do not want it" when the traveller tells you that some other kind of Bird Seed is just as good as **Brock's Bird Seed.** Make no mistake, get what you ask for.

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WM. RYAN

PORK PACKER,
WHOLESALE PRODUCE
AND COMMISSION MERCHANT

70 and 72 Front St. East, Toronto

Liberal Advances made on Consignments.

Egg Cases Supplied.

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COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

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TORONTO, ONT.

. . USE . .

"Maple Leaf" Brand

Pure Lard
Hams, Backs
Breakfast Bacon

D. Gunn, Flavelle & Co.

Pork Packers and Commission Merchants . . . Toronto

We have in stock **FANCY**

Sweet Jamaica Oranges
Valencia Oranges
Messina Lemons

All Much Lower in Prices. Send Us Your Orders.

HUGH WALKER & SON
Guelph, Ont.

a living hard to make. The position of smoked herring has long been unsatisfactory.

SALT—There has been some little movement during the week, but trade is still very light. There is noticed an increase in the demand for Canadian salt in bulk in barrels. Some slight changes have been made in Canadian quotations since the first of the year, but it was only an adjustment, and had no effect on values. We quote: Coarse, 50 to 55c.; fine factory-filled, 95c. to $1.10; 5-lb. bags, $3.25 per bbl.; 10-lb. bags, $3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, $1.90 to $2 per doz.; dairy, bulk, $2.80 per bbl.; cheese, bulk, $2.70 per bbl.

OIL—During the week nothing of interest has taken place. There is a fair demand for burning oil, but on the whole business is quiet. We quote: American, 23¼c.; best Canadian, 21½c.; prime, 19c.; no charge for barrel.

CANNED GOODS—It is still early for much movement, although a rather better demand is noticed. Prices are held firm at quotations. As noted, Canadian corned beef continues to come into this market more freely, though at this season quantities are very small. We quote as follows: Corn, 85 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; corned beef, 2-lb. tins, $2.50 to $2.65; 1-lb. tins, $1.50 to $1.60; oysters, 2's, $2 to $2 25; 1's, $1.60 to $1.65; peaches, 3's, $2.85 to $2.90; 2's, $1.90; lobsters, $1.75 to $2; haddies, $1.40; salmon, $1 35 to $1.50; flat, $1.75; clams, $5.50 for 4 doz.; chowder, $3 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1; pineapples, $2 to $2.35; kippered herring, $1.10; American peaches, $2.40.

DRIED FRUIT—There is no new feature to report. California evaporated fruits are having fair movement, but the duty is a strong factor against them, being 2c. and over for best grades. The same is true of prunes, though the quantities of these seem rather to increase, but are still not large. Some evaporated peaches were offered low this week. The market for dried apples does not improve and the presence of some old evaporated in the market tends to keep the price of these goods lower than the market warrants. We quote: Valencias, 5 to 6c.; new figs, 10 to 12c.; new 4-crown Cal. L. M. raisins, 6 to 7c.; new 3-crown Cal. L.M. raisins, 5½ to 6c.; keg prunes, 4c.; boxes, 4¾ to 6c.; new Cal. L. L. raisins, $1.50 to $1.75; new currants, bbls., 4 to 4⅛c.; half-cases, 4¼ to 4¾c.; new evaporated apples, 7 to 7½c.; dried apples, 5 to 6c.; dates, 4½ to 5c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; California prunes, 6½ to 10c.; clean currants, bulk 5½ to 6½c.; 1-lb. cartoons, 7 to 7½c.; Canadian onions, $2.25 to $2.50 per bbl.; cocoanuts, $4 to $4.50 per 100; citron, 15 to 16c.; orange, 13 to 14c.; lemon, 12 to 13c.; Valencia layers, 6 to 6½c.

GREEN FRUIT—There is the usual trade. Valencia oranges, owing to the very low price at which they are sold, move freely. Higher prices are looked for. In lemons, price is still low, but for best fruit the quotation is firm. Cranberries show rather more range, but it is rather a matter of quality. Pineapples have small sale. West India oranges are dropping out, while the movement in California, though fair, is kept down by the low price of Valencia. Some very good Bishop pippins, for the season, were offered this week. For good apples a firm figure is asked. We quote: Lemons, $2.50 to $3.50; West India oranges, $5 to $6 per bbl.; Valencia oranges, $3.50 to $4.00; pippins and winter fruit, $2 to $3; native cranberries, $8 per bbl.; Cape Cod ditto., $10 to $12 per bbl.; California oranges, $2.50 to $3 50.; imp. Valencia, $4.50 to $5.

DAIRY PRODUCE—Butter is lower and sells slowly, particularly medium grade, of which large quantities are on hand. Creamery is offered under last week's price. In eggs the market is also lower, and fresh come in more freely. Demand is not very active. Cheese continue quiet, and firmness in outside markets is not felt here. There is a light sale. We quote: Cheese, 9 to 9½c.; butter, 16 to 18c.; eggs, 16 to 18c.; fresh creamery prints, 22 to 24c.; tubs, 20 to 22c.

MOLASSES—The stocks here are getting light. Quite a quantity was shipped this week to Quebec and some rather off grade to Boston. New is still a month off, and there is a firmer feeling, though there is little, if any, change in price. A better demand is noted for barrels, and quite a quantity of New Orleans was placed here this week. This grade is strong at an advance of 1c. In syrup the demand is still felt, though the higher price asked and the lateness of the season is having an effect. We quote: Barbadoes, 30 to 33c.; St. Croix, 28 to 30c.; Porto Rico, 34 to 36c.; syrup, 35 to 38c.; New Orleans, bbls., 35 to 36c.

SUGAR—While no change has taken place in price, the market is stronger, and there is a fair movement. Though there is a fair quantity held, sales are not pushed, at least are not forced. We quote: Granulated, 4¾ to 4⅞c.; yellow, 4 to 4¼c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

FISH—In frozen, arrivals are very light, while demand is good and prices are higher, particularly herring. In bloaters and haddies, smoked, the demand is also ahead of supply. Many wish this could be said of smoked herring, which are still dull. Some dry and other grades of fish are arriving for shipment by steamer to Porto Rico, the first trip of which boat will be made this month. Pickled tend to firmer figures, except Canso, which are low. Dry move freely at quotations. We quote as follows: Lobsters, 4c. each; frozen herring, 80c. to $1 per 100; frozen cod and haddock, 2½ to 2¾c.; bloaters, 60c.; haddies, 4½c.; Medium cod, $3.35 to $3.50; large, $3.65 to $3.75; small, $2.25 to $2.50; pollock, $1.50; bay herring, $1.25 to $1.30; Grand Manan, $1.30 to $1.40; ripplings, $1.65 to $1.70; wolves, $1.90 to $2; Quoddy River, $2.75 to $3; smoked, 5 to 5½c.; shad, half-bbl., pickled, $4 50 to $5; Canso, $4 to $4.50; halfs, $2 25; Shelburne, $2.75 to $3 per bbl.

PROVISIONS—Prices of pork here are much below western markets and an advance is looked for. There are no large quantities moving. Beef is firmer, and lard is quoted higher outside, but there is little or no change here. Smoked meats, with other lines, tend upward. We quote: Domestic mess pork, $14 to $14.25; American, $14 to $14.50; clear pork, $15.50 to $16; beef, $13 to $14; pure lard, 8¾ to 9c.; compound lard, 8c.; rolls, 8 to 8½c.; hams, 10½ to 12c.

FLOUR, FEED AND MEAL—In flour the market is still upward and quite an advance is noted above last week's price. There is now but a slight difference between Ontario and Manitoba, but it looks as if the usual difference would soon be made by the further advance of Manitoba. Ontarios are, however, very firm and may not stay very far behind. Oats are rather higher, but are

PILKINGTON'S POWDERED PERFUMED LYE
"BELL BRAND" in 1-lb. tins.
Dillon & Co.'s Baking Soda
"BELL BRAND" in 1-lb. packages.
Ask your wholesale grocer for them.

E. T. STURDEE
Mercantile Broker,
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ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes secured in tin.
Special Agent for the Dominion
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"Always a Best"
. . In Everything
We have the BEST in the canned fish line.
GOLDEN FINNAN HADDIES
Are the BEST. They are Delicate, Delicious and Appetising. If you sell the GOLDEN brand Haddies, it will be the finest DRAWING CARD you can get.
Every can guaranteed or money refunded.
NORTHRUP & CO.
Packers' Agents. ST. JOHN, N.B.

FISH
WITHOUT A BONE.
Ordinary Boneless Fish have some bones in them, but we now put up pure Codfish in 3-pound boxes
WITHOUT A BONE.
This is the best Fish packed in Canada, and very much superior to Fibred or Shredded Fish. . . .
JOHN SEALY - St. John, N.B



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IMPORTERS AND COMMISSION MERCHANTS

13 St. John St., Montreal. 30 Church St., Toronto.

. . Agents for . .

Smith, Baker & Co., Japan

YOKOHAMA and HIOGO

To the Retail Grocers and Tea Merchants of Canada:

DEAR SIRS,—Within the next few weeks most of the orders for importation of Japan Teas will be given by the various firms of Wholesale Grocers and Tea Merchants to the representatives of Yokohama and Hiogo firms, and with this fact in mind we ask those of our readers who are old friends, and all who are desirous of getting

THE VERY BEST TEAS

to notify the salesmen who solicit their orders, that in 1896 you will ask for, and insist upon getting, Teas fired, prepared and shipped by the firm of

SMITH, BAKER & CO.

Speaking from our own past experience as Wholesale Grocers, we can conscientiously say that we never either bought on the market, or imported from Japan, Teas which gave our customers more general satisfaction, the Teas invariably being of excellent cup quality, the leaf perfectly manipulated, and of all colors we recommend sun-dried or brown leaf.

A few orders have already been given, in some cases for Teas fired and prepared by other Japan firms. Will you therefore in, we think your own, certainly in our, interest, emphasize the fact upon every occasion which presents itself, that you are going to ask for, and be satisfied with, nothing less than the best, that you want and will have Teas prepared by **SMITH, BAKER & CO.**

We furnish standard samples to the Wholesale Trade for the purpose of showing to you. We shall be happy to furnish you with the names of such firms as import Smith, Baker & Co.'s Teas. We intend these Teas to be known and appreciated from Halifax to Vancouver and Victoria.

Relying upon your kindness in this matter, we are,

Yours respectfully,

Lightbound, Ralston & Co.

not very active. Oatmeal, though strong, shows no change during the week. Hay is still light movement, though a strong market. Cornmeal is moving fairly at the low prices. A new city mill is offering, but is not yet a factor in the market. Brans show no change. We quote: Manitoba, $4.80 to $4 90; best Ontario, $4 60 to $4.70; medium, $4 35 to $4.50; oatmeal, $3 50 to $3.60; cornmeal, $2.25 to $2.30; hand-picked beans, $1.20 to $1.25; prime, $1.10 to $1.15; split peas, $3.70; pot barley, $4.10 to $4.25; hay, $12 to $13; oats, 34 to 36c.; middlings, $19 to $20 on track; bran, $18.; buckwheat meal, domestic, $1.25 to $1.30; western, $1.75 to $2.

ST. JOHN NOTES.

The Canadian Drug Co., our new wholesale drug house, are in their new and handsome quarters. They have placed an order for Maconochie's pickles.

S S. Oregon, which sailed this week, will return here with cement and glass from Antwerp.

A. L. Goodwin received this week some evaporated peaches, which he offers low. He has also a full stock of California prunes.

F. N. Beatty, grocer, Charlotte street, has closed up his stock, having been seized for rent.

The Fredericton City Council, having been petitioned to have the city clock reset to local time, have decided to take a plebescite.

Owing to small arrivals of frozen fish some fresh fish were this week imported from Boston.

The Board of Trade has been asked to aid in getting a subsidy for the Dominion Atlantic steamer Prince Rupert. This is far the best steamer running between St. John and Digby. She will make daily trips all the year, while, during the summer, she makes two trips a day. It is hoped the effort will be successful.

Winter port business continues to increase. A new feature is the shipping of American cattle, 230 arriving this week. This is the only Canadian port through which such business can be done. The shipments of American flour have been very large. At present there are 36,000 sacks either here or to arrive.

Our exports for January, 1896, are about 400,000 ahead of January, 1895 or 1894. This does not include goods for export entered outward at other ports in Canada. The deposits in our Savings Bank show an increase for the month over withdrawals of $9,000.

J. Hunter White has been appointed agent for Brock's bird seed, representing Nicholson & Brock, of Toronto.

Mr. James Gillespie, the local representative for G. J. Hamilton & Sons, reports a growing demand from the drug trade for their English formula tablets, while, to supply their customers with biscuits and confectionery, they have found it necessary to put on a team for city delivery. This is outside of a large trade which is supplied direct from the factory.

MONTREAL CITY TRAVELERS.

THE Montreal Wholesale Grocery Travelers' Association had an enjoyable smoking concert on Tuesday evening, which was largely attended by the members of the association and their friends. Representatives of all the wholesale houses, and specialty manufacturers, were present, as well as many of the leading commission men and brokers interested in different lines of groceries. President Massicotte, who sees that the interests of N. Quintal & Sons are not neglected by the city's retailers, welcomed the guests in that genial manner for which he is famed, and the other members ably assisted him in seeing that everyone enjoyed themselves. The entertainment was the first of a series that the association proposes to give this spring, and the large attendance was a pleasing surprise, showing the good feeling that exists between the city salesmen and the city retailers.

Among the gentlemen present were the following: S. D. Vallieres, president Retail Grocers' Association; J. P. Beauvais, president Retail Grocery Clerks' Association; W. Sadler, St. Lawrence Sugar Co.; W. H. Dann, representing B. P. Babbitt, New York; J. B. Raby, of the Canada Brewing Co.; A. Brunet, American Dressing Co.; J. Rowan, of Chas. Gurd; J. T. Bryson, of Rose & Laflamme; Edward Cavanagh, of the Edward Cavanagh Co.; J. Bell, of the Laing Manufacturing Co.; Chas. A. Corrigan, of D. H. Rennoldson; W. F. Smorden, of Surprise Soap; Geo. Brown, of C. N. D. Osgoode, and the following well known retailers: V. Raby, Thomas O'Hara, S. Bremner, Thomas Gauthier, J. O. Levesque, P. Lemieux, M. Richot, C. J. Spenard, J. A. Vaillancourt, A. D. Paquette, P. Bruneau, E. Upton, M. Bluteau, A. Hudon.

The members of the association who had charge of the entertainment were: President Massicotte (N. Quintal & Sons), Wm. Duckworth (Caverhill, Hughes & Co.), A. W. Childs (Geo. Childs & Co.), D. Lapointe (L. Chaput, Sons & Co.), E. A. Cardinal (Hudon, Hebert & Co.), and P. Gannon.

The following letter of regret was read:

E. Massicotte, Esq., President Montreal Wholesale Grocery Travelers' Association, City:

DEAR SIR,—Accept my most sincere thanks for your kind invitation. Unfortunately, I regret to state, I cannot attend. I trust, however, that the spirit of good-will and the feeling of comradeship which has ever been recognized between the wholesale grocery travelers of Montreal will never die out.

Wishing you all a real good, comfortable time, I remain,

Very respectfully yours,

O. S. PERRAULT,
Secretary,
American Tobacco Co.

Among the gentlemen who helped entertain were Messrs. Paquette, at the piano, Hague and W. Duckworth, songs.

P. Bruneau, in response to a call, made a neat speech on behalf of the French retail grocers, and E. Upton on behalf of the English grocers.

Messrs. Cardinal, Massicotte, Duckworth and Dunn, replied on behalf of the association, expressing their pleasure at meeting their friends in a social way.

President Vallieres, of the Retail Grocers' Association, and who was given a big reception, and Secretary Levesque, in a few remarks pointed out the benefits of the association and congratulated the city travelers on the harmony and good feeling that existed between them.

J. Doherty followed in a couple of rattling comic songs, and then refreshments were served and cigars passed around.

PERSONAL MENTION.

FROM latest advices received from Mr. E. B. Eddy, president of the E. B. Eddy Co., Hull, he is at present in Rome, and will shortly proceed to Naples, thence to Egypt and the Holy Land. Upon the return of the warmer months Mr. Eddy will make an extensive tour of Germany sight-seeing, and will also visit the largest paper mills in that country.

Mr. Harry N. Gross, who has resided in Toronto for the past eight years, and was up to a short time ago city traveler for Rutherford, Marshall & Co., has accepted a position as manager and buyer for the grocery department of J. T. Petrie's American Bazaar, St. Catharines.

Mr. George McWilliam, of McWilliam & Everist, Toronto, is very low with brain fever at his home, 213 Seaton street. The brain fever was superinduced by a severe cold which Mr. McWilliam contracted at Montreal.

Mr. John C. Oswald, of Bathgate Pim & Co., Calcutta and Colombo, and Bathgate & Co., Foochow, China, has recently visited Toronto, and appointed Mr. C. H. Anderson, 50 Front street, as their agent for Toronto, Montreal and Hamilton. Canadian buyers will, therefore, be in a position to buy by wire through his agency direct from the producing markets.

Mr. T. A. Rowat, grocer, London, is at present confined to his home with hemorrhage of the lungs. THE CANADIAN GROCER hopes to hear of his recovery at an early date. Mr. Rowat is one of London's most prominent grocers.

Mr. J. Buteher, the well-known retail grocer, of Toronto, accompanied by his son and daughter, left for New York on Wednesday en route for England. The party sails ex ss. Majestic of the White Star Line.

New York Fancy Brand. Have a good light. Use



Every Oil known to trade and industry—wholesale.



THE "RAINBOW"

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

HALIFAX TRADE GOSSIP.

TRADE in Halifax this week is particularly quiet. Reports from other parts of the province are that business is fairly good.

Refined sugar at the refinery in unchanged in price. The lowest prices for granulated are 4¾c., and for yellows, 3¾ to 4½c, in lots.

There is very little doing in breadstuffs. The market does not seem to sympathize with the west, and flour can be purchased here to-day lower than in Montreal or Toronto. This discrepancy in price is likely to continue for some time. There is considerable flour in Halifax at the present time. All other lines in breadstuffs are featureless.

Green fruit remains cheap—oranges and lemons particularly. No new stocks arrived this week, but there is a sufficient supply on hand to meet all demands.

The provision market remains dull, with no change in price.

Poultry is not in demand. What few are offering are poor and bring low prices. Chickens are worth from 40 to 60c. per pair, and turkeys retail at 8c.

Newfoundland cod is coming into this market very freely, St. John's merchants being desirous of realizing. A cargo of 7,000 quintals was received this week and will be put through the patent fish drier for the Brazil and Mediterranean markets. Bank, bay and Labrador cod are considerably easier in price. Prime hard cured, small, medium and large merchantable, are in good demand, particularly large, and an advance may be looked for. Herrings for grocery trade are in good demand, but poor, fall, West Indian fish are unsalable, owing to over-supply. Salmon and alewives are firm and advancing.

All other lines remain without change.

Eggs are getting cheaper. A good article can be had for 15c. Warranted fresh stock retails at 20c.

The retail grocers, at this writing, have not organized their association. A meeting was held last Tuesday evening in the Board of Trade rooms, with J. E. Crowe in the chair. A set of by-laws were submitted, and another meeting will be called to finally organize. The meeting was not largely attended—not as largely as it should be. The retail grocers of Halifax should be on the same footing as other trades in the city.

Why allow your customers to take bottle after bottle of vile cough mixture from a druggist when you can sell them B. F. P. Cough Drops and make good money?

OUTLOOK FOR CHINA TEAS.

MR. JOHN C. OSWALD, of Bathgate, Pim & Co., Calcutta and Columbo, and Bathgate & Co., Foochow, China, was in Toronto this week, direct from China.

"It is too early," he said in reply to a query of mine, "to say much about the future crop; but I think China teas will be cheaper this season."

"Are the Chinese tea growers making any new departures: inaugurating improved methods?"

"O, no," he replied with a laugh and a shake of the head; "they are employing the same old methods and using the same old junks as they did a thousand years ago, and a thousand years hence they will be doing the same thing."

"The war with Japan is not likely, then, to lead to much enlightenment?" I ventured.

"No. The fact of the matter is, the people are quite unconcerned regarding the war and its effects. When that large indemnity was paid over to the Japanese Government, in London recently, I asked one of the large wealthy tea planters how much he would have to contribute to the sum. 'Oh, it's nothing to do with me; that is the business of the mandarins.' In other words, the Government," concluded Mr. Oswald.

Mr. Oswald while in Toronto was under the pilotage of Mr. C. H. Anderson, who has been appointed the firm's representative for Toronto, Montreal and Hamilton.

People call——.

In on you asking for a good, reliable, prepared flour. We have been making such an article for many years, and it has always given satisfaction. Its sales are constantly increasing. In ordering just specify

The Ireland Co.'s Buckwheat Flour (Self-Rising)

It is put up in a very attractive package and sells at sight.

The IRELAND NATIONAL FOOD CO. Ltd.

OPERATING The Largest and Most Complete Breakfast Cereal Food Mills in the Dominion. Toronto, Canada.

TRADE CHAT.

NINE times out of ten the purchaser buys of the merchant who advertises for his trade.

Mildmay is agitating for a Board of Trade.

Bakers of London, Ont., talk of another rise in bread.

Essex County Council will petition the Legislature for appointment of fruit inspectors.

The directors of Cedar Grove cheese factory are canvassing for stock to build a new cheese factory.

W. H. Odell has purchased the remainder of the season's cheese at the Westminster cheese factory at 8¾c. per pound. He shipped it to Liverpool.

A trial shipment of 200 barrels of potatoes was made on the steamship Lake Ontario, to Liverpool. There are 20,000 barrels in Victoria County, N.B., that can be placed on the cars there at 45c. per barrel, and the railway and steamship people have made a low through rate to test the English market.

Fifteen thousand glass fruit jars are to be turned out at the Wallaceburg Glass Co.'s factory during the next ten days to fill an order for Vancouver, B.C.

The Dairymen's Association of Western Ontario will hold four local conventions to supplement the work of the annual convention, as follows: Dunnville, Feb. 25; Forest, Feb. 26; Listowel, Feb. 27; Elmira, Feb. 28.

The annual report of the Wyandotte cheese factory shows receipts for the past year, $10,475.68; expenditure, $10,255.77; balance, $219.91. The total amount of milk received was 1,406,593 pounds, of which 119,513 pounds were sold for shipment, and 6,168 pounds to patrons. Total cash received for cheese, $10,338.90; average price received per pound of cheese, 8.23 cents; average price paid for drawing 1,000 pounds of milk, 66.73 cents; cost per pound for manufacturing cheese, 1.87 cents; average amount of milk to make one pound of cheese, 11.19 pounds.

The people in the neighborhood of Ingoldsby, Ont., held a meeting last week to take into consideration the building of a cheese factory, and have come to the conclusion to put up a building at what is known as Austin's Narrows. They expect to have it in full blast next summer.

A proposed change in the system of taxation has stirred up a big war between Winnipeg's wholesalers and retailers. The latter desire that taxes be imposed according to the valuation of stocks, but the wholesalers want it according to floor space. The floor space tax is at present in vogue.

The collections at the London Custom House for the year ending Dec. 31, 1895,

THIS IS OUR TRADE MARK

DELHI PACKING COMPY

HAVE YOU TRIED OUR GOODS

DELHI CANNING CO. ——Delhi

Unexcelled for

Quality
Flavor
Purity and
Strength



JERSEY CREAM BAKING POWDER

Manufactured by

Lumsden Bros.

HAMILTON, ONT.

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

CHATHAM, ONT.

PURE

Maple Syrup

Finest quality. Write for quotations.

T. A. LYTLE & CO.

Vinegar Manufacturers,

TORONTO

AYLMER...

Chicken Soup

A very strengthening and nutritious article which sells rapidly at this season

JOHN SLOAN & CO.

Wholesale Grocers TORONTO

RIO . . .

COFFEES

To arrive ex SS. Catania.

EXTRA CHOICE SELECTION

Warren Bros. & Boomer

WHOLESALE GROCERS

35 and 37 Front St. East, Toronto.

NOW IN STORE

Excelsior Vostizza Currants

Cases and Half-cases.

Perfecto Vostizza Currants

Cases and Half-cases.

London Layers. Black Baskets.

A full and complete stock of Christmas Fruits.

T. KINNEAR & CO.

49 Front St. E., TORONTO.

J. W. Lang & Co.

Have in stock . . .

Martin Wagner's Pineapples eyeless and coreless "Extra."

Martin Wagner's Pineapples eyeless and coreless "Fine."

Curtice Bros.' "Monroe Brand" Strawberries.

Shredded Codfish, "pkges." Very fine.

J. W. Lang & Co.

59, 61 and 63 Front Street East Toronto.

Only the best fruit, thoroughly cleaned and picked, is used in making

CLARK'S ENGLISH MINCE MEAT

An Article fit for a King's Table.

Every package guaranteed to be as represented.

W. CLARK - MONTREAL

MOLASSES
BARBADOES
AND
NEW ORLEANS

PUNCHEONS, BARRELS AND HALF-BARRELS.

SYRUPS

An exceptional assortment now in stock. . . .

PERKINS, INCE & CO.

TORONTO.

ASK OUR TRAVELERS TO SHOW YOU OUR . . . .

NEW CEYLON TEAS

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

Have you tried . . .

JOHN DEWAR & SONS'

(Purveyors by appointment to Her Majesty Queen Victoria)

. . . SCOTCH WHISKY?

J. M. DOUGLAS & CO., MONTREAL, AGENTS.

were $507,547.26, the amount collected for the first six months being $258,930 68, and for the six months ending Dec. 31, $248,-616.58. The collections for 1894 were $442,-281.86, showing an increase for 1895 of $65,-265.40. A considerable portion is due to the increased tax on sugar.

For the week ending Feb. 7 the C.P.R. traffic receipts were $353,000, an increase of $122,000 over the corresponding week of last year. The company has a surplus of $1,374,-385 for 1895, and out of this declares a dividend of 2 per cent. on the preference stock for the half year, and 1½ per cent. on the common stock for the year 1895.

The exports from St. John during January were $545,000, compared with $162,000 in January, 1895, and $116,000 in January, 1894. The figures do not include any of the American flour or other foreign goods, or any Canadian goods entered at Montreal or other Custom houses before being forwarded to this port for export.

The Pond Mills Cheese Company's work for the season shows: Amount of cheese manufactured, 144,015 pounds; number of pounds of milk to make one pound of cheese, 11.03; average price received for cheese, 7.93 cents; rate due the patrons for ten pounds of milk, 5.59 cents; cost to manufacture 100 pounds of cheese, $1.75. A majority of those present at the annual meeting favored selling the factory. The directors elected were: R. Nicholl, president; A. Beattie, W. Rae, F. Elliot and A. Copeland; J. Elliott, secretary.

There was a good turnout to the Springfield cheese factory meeting on Saturday. They are contemplating having a creamery in connection with the factory. Mr. Dickinson was engaged for another year, and the following were appointed directors: H. Chambers, W. J. Lindsay, J. Yoder, I. B. Haney and S. Charlton, and R. D. Stirton, salesman.

A number of the retail grocers of Halifax met at the Board of Trade rooms the other evening to consider the advisability of organizing a retail grocers' association. W. E. Crowe occupied the chair. A code of by-laws was submitted and a copy of the same will be sent to every member of the trade. They met again on Tuesday evening and organized.

The employes of the McCormick Manufacturing Company, confectioners, London, Ont., spent a very pleasant evening at the residence of Mr. McCormick, South London, the other night, it being their 30th annual supper. On two previous occasions Mr. McCormick divided a large sum of money to the employes of the company, and again after a lapse of three years he shows his appreciation of their diligent services and interest in the welfare of the business by giving each employe, who has been in service for the three years, (without regard to position, competency or sex) a cheque for $50. All other employes engaged subsequently were given cheques in proportion to their time of service.

Potatoes were selling for two cents a sack in San Francisco a week or ten days ago, and sold slowly even at that price. The potato crop all over the country last season was enormous, and most growers lost money on a considerable part of their crop. In some regions the potatoes were not taken out of the ground, the price got down so low.

The cheese manufactured last season by the Lyons factory amounted to 109,000 lbs.; average price, 7⅞c. per lb.; pounds of milk required for a pound of cheese, 11.18. Mr. C. O. Luton was engaged as cheese maker at $1.05 per cwt. Officers for the ensuing year: D. Taylor, secretary; James Mitchell, salesman and treasurer; Thos. Winder, auditor; James Mitchell, J. J. Roberts, Fred. Orris, Colin Blake and W. E. Martin, directors.

The Richmond, Que., Board of Trade have elected these officers for the ensuing year: W. L. Ball, president; A. J. Hudon, vice-president; E. F. Cleveland, secretary-treasurer; Council, Jas. Alexander, E. S. Bernard, J. A. Charron, Wm. Davis, W. E. Jones, R. F. McKee, J. C. Sutherland, H. P. Wales, W. J. Woodburn, S. McMorine; Board of Arbitration, E. H. Armitage, E. S. Bernard, C Campbell, W. Davis, L. Jutras, S. McMorine, R. F. McKee, T. D. Newell, F. Smith, R. Sullivan, A J. Taylor, W. J. Woodburn.

You Can Make Things Lively

Around your store if you go the best way about it. We have something that will draw crowds to your counters, who will come again and again and tell all their neighbors. Pure, Clean, Strong and Healthy.



Dalley's Royal Hygienic Self-Rising Flour

Sells at sight and always pleases.

Tea, Pancake Graham and Buckwheat Flour

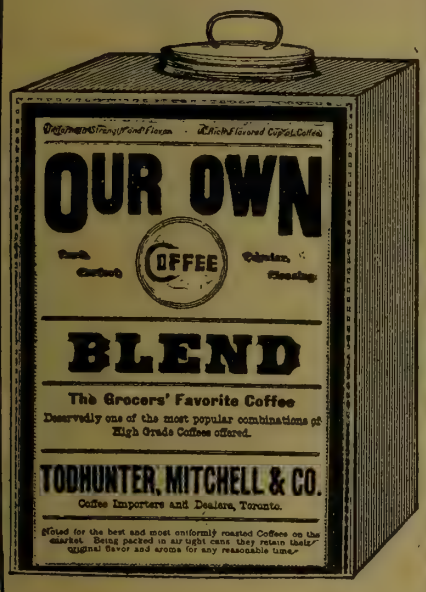
Manufactured by

For sale by all wholesale grocers. . . . .

The F. F. DALLEY CO. Ltd., Hamilton, Canada

Delicious Coffee

IT SETS THE PEOPLE TALKING



JAPAN TEAS "New Season's"

FROM 13½ CTS. UP.

Best value in Canada to-day. See our travellers or write for samples.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane Toronto.



One Tablet makes an excellent Cup of Cocoa.

BOISSELIER'S Cocoagene

A perfectly pure compressed Cocoa . . . Extract

REGISTERED

In boxes of one dozen 20-cent tubes, each tube containing 18 tablets. . . . . .

ALL LEADING GROCERS KEEP IT.

A Royal Pair

Two superior articles rightly called the "Victoria Brand." Their quality gives them their name—their prices urge you to give them a trial—the trial will convince you of their excellence.

The Victoria Match

Is not superior because of its name—is not inferior because it's cheap. It's simply a good reliable match of the finest quality, which we sell at $2.40 a case ; less by lots.

The Victoria Japan Tea

Direct from Japan—one of the finest teas imported—put up in handy packages for family use—5, 10, 20, 30, 40 and 80-lbs. The aroma is pleasant, the effect is nourishing, not nerve-destroying

LAPORTE, MARTIN & CIE.

72 St. Paul Street, MONTREAL

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

TAKE THEM ON

and they will make a

TRADE FOR YOU!!

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

Spring Picked ! ! !

Skilfully Blended ! !

Attractively Packed !



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

PUREST & BEST

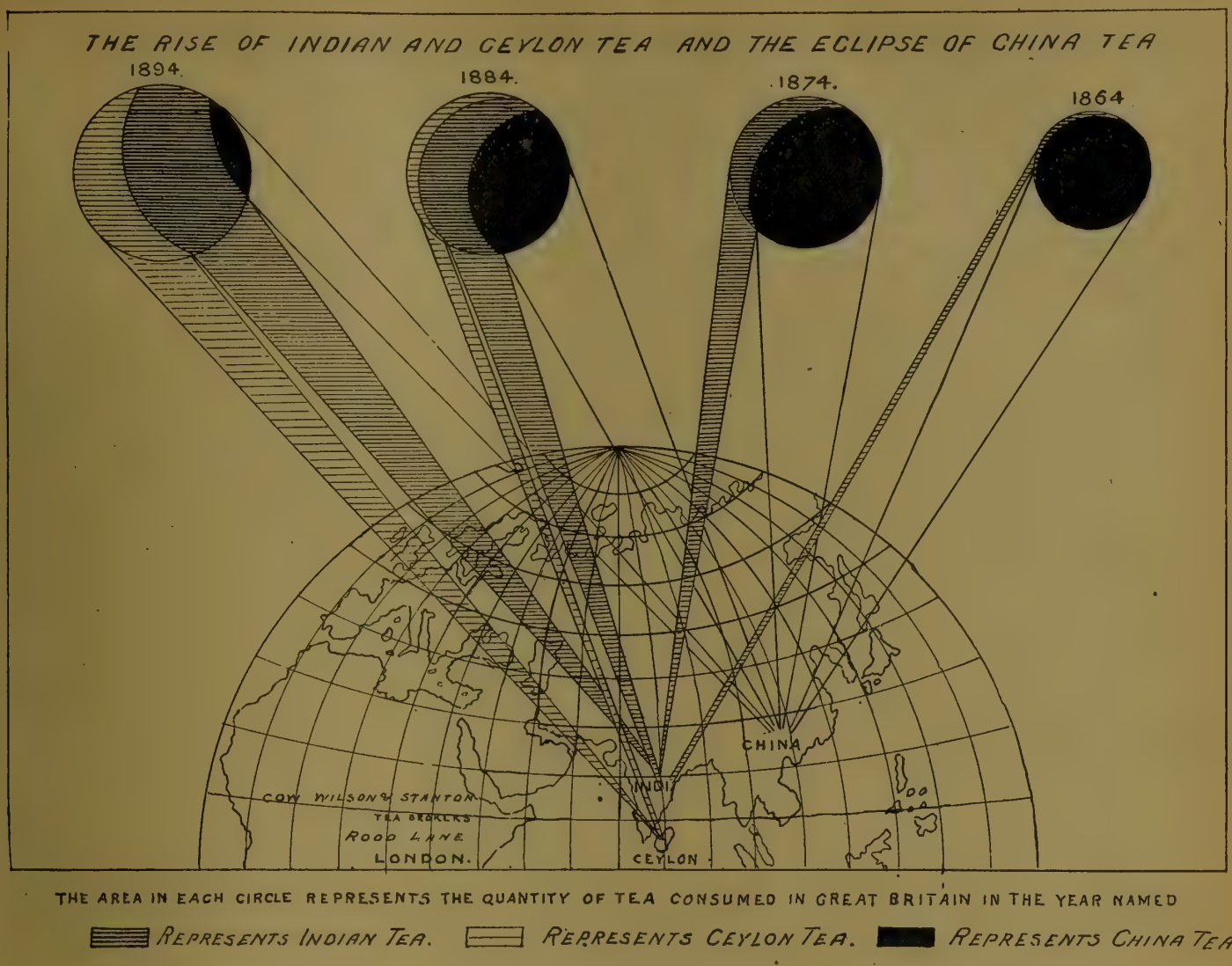
Windsor Salt

Is manufactured by the "Vacuum" Process, the most modern and the best system known to the Salt industry. We use this process in order to be able to make the best Salt.

That we have succeeded in this, is evident by the fact that in every City, Town and Village in Canada you will find Windsor Table Salt coming into general household use. Housekeepers want it and you should **Keep it in Stock.**

You can order Windsor Table Salt from any wholesale house.

The WINDSOR SALT WORKS, WINDSOR, ONT.



Ceylon
Ceylon
Ceylon
Ceylon

TEA

You will not **get tired** of seeing **Ceylon Teas** advertised—because the more they are pushed the **More Money You Will Make.**

They are coming to the front with giant strides as sure as fate. Don't put off buying pure, clean, wholesome **Ceylon Teas.**

MEXICAN COFFEE.

A CORRESPONDENT of The Texas Farm and Ranch writes entertainingly of a recent visit to the coffee lands of Mexico. He says in part :

"The second day we began to get down into the coffee country, although the first that we saw upon the highest elevations showed the effect of the unusually cold winter of last season, which extended even down below the 20th degree of latitude. While the coffee plant seems to be very hardy and tenacious of life under ordinary circumstances, it cannot stand the least frost. The coffee tree, or shrub, is an evergreen with an oblong, smooth and shining leaf five or six inches long and about two and a half inches wide. It presents a beautiful appearance, either with its clusters of snow-white flowers or with its scarlet ripe berries. The fruit is a fleshy berry, having the appearance of a cherry or small plum. Each one of these berries contains two seeds, each grain of coffee that we use being a perfect seed. The seeds lie against each other in the pulp which encloses them, and are covered by a thin covering or parchment. This is the chaffy substance that comes off during the roasting process, the coffee having been imperfectly cleaned. There are two processes employed in preparing the coffee for market. That which is commonly adopted by the natives and by some of the smaller growers among the Americans, is to gather the berry as soon as it assumes a dark red color, and dry it in the sun. When thoroughly dried it is flailed or pounded until the covering has been well broken, after which it is fanned out just as we used to do grain before the advent of the thresher. The method, however, which is employed by the larger growers, especially Americans, is to run the berries through a pulping machine just as soon as gathered, thus removing the necessity of drying so much waste material.

"The coffee 'tree' is really not a tree, but is more of a shrub, its average height being only about seven feet. Regarding the necessity of shade for the plant, there is a great diversity of opinion. Some of the most successful planters maintain that shading the trees produces only detrimental results. Probably this is so when the soil is shallow, but in the Tuxpan valley, where the soil is very rich and deep, we found the planters unanimous in the opinion that shade is necessary. In clearing the land there, only the underbrush and a part of the trees are removed, leaving enough shade to break the direct rays of the sun. The plants are then taken from the nursery and planted six or eight feet each way, using the mountain or hillside in preference to more level ground. Land is thus used for coffee which would not be available for cultivated crops. It is not considered necessary to plough or in any way stir the soil, the only cultivation being to cut down the sprouts two or three times a year. The expense is thus reduced to a minimum, as the native laborers are only paid from 37 to 50c. Mexican money, or 20 to 27c. in our money, per day. The trees are thus cared for without any returns until the third year from planting, when a light crop is gathered, and by the fifth year the trees are in full bearing. They are then expected to produce from one to three pounds of marketable coffee per tree."

SUGAR FACTORIES IN GERMANY.

According to German official statistics as to the production and taxation of sugar in the German Customs district, there were in operation, in 1894-95, 467 sugar manufactories, 405 of which were beetroot sugar factories, 56 were sugar refineries and 6 were for extracting sugar from molasses. These factories, says Handel's Museum, used altogether 14,521,030 tons (metric tons of 2,204 lbs.) of beets, and produced 1,692,011 tons of raw sugar, as well as 992,136 tons of sugar of all kinds ready for consumption ; the figures for the 1893-94 campaign being 1,270,508 tons of raw sugar and 819,629 tons of sugar ready for consumption. The quantity of beetroots worked up last season was the largest ever known in Germany ; the 1893-94 figures were 10,644,372 tons. The importation of sugar into Germany was insignificant, and remained at about the same level as in the previous year. On the other hand, considerably larger quantites of sugar were exported in 1894-95 than in the previous year, although the export of molasses has fallen off. In 1894-95, 609,663 tons of raw sugar and 392,857 tons of sugar ready for consumption were exported, as compared with 436,674 tons and 262,610 tons respectively in 1893-94. The consumption of sugar in Germany in the year 1894-95 was computed at 552,695 tons of refined sugar, i.e. 10.7 kilogs (23½ lbs.) per head of the population, which compares with 10.01 kilogs in 1893-94, and 9.1 kilogs the average of the last nine working years.

LEARNING A BUSINESS.

As a rule the best business men are those who commenced their mercantile career in a very subordinate position, and, by steady application and attention to the duties that devolved upon them, worked their way upward into a place of prominence, says an exchange. A close inquiry into the careers of many business men reveals the fact that the most of them began business as poor boys, and by energy, industry and economy, acquired wealth and influence. Instances are rare in which a young man has begun business at the top and has made a grand success of it. Such instances sometimes occur, but not with great frequency. The quickest way in the world in which a young man can get rid of a fortune is to embark in a business of which he knows nothing and attempts to run it on a large scale.

GOOD BUSINESS RULES.

Lloyd's Commercial Guide gives the following advice to its readers :

"Never sign a paper without reading it ; and if, after reading, you do not understand it, have it thoroughly explained before you put a signature on it. It is best to get some third person, who is not interested in the matter at all, to explain the meaning of what is not clear, or to point out words that may have two meanings in the document.

"Always make a memorandum in your little book of any contract you undertake for money, or any agreement to work. It saves much trouble to keep a memorandum book and put down the date when you either pay or receive money. Whenever money passes on account, set it down. If any money or thing of value goes through your hands, give a receipt for it and make a memorandum. Your receipt settles the amount that passes, and that cannot be disputed. When you pass it to a third party, get a receipt and keep it. This form is as important in the transfer of income, trust money, or valuables among your own family as with other persons.

"Never allow a person to do any service for you without first agreeing upon the cost to you. This rule, strictly adhered to, will save you many annoyances."

SALMON TRADE IN OTHER LANDS.

Mail advices from Liverpool say : "There is a very firm tone in the market for Alaska salmon and supplies of this fish are absorbed at full prices as fast as they come forward. There are a few ovals in the market, but these are held at good figures. Prices for Fraser River and Columbia River talls and flats are firm and holders are not anxious to dispose of these even at limits fixed."

Melbourne advices state that the hot weather has stimulated the demand, and very fair business has been done. Considerable sales have been made of several brands of salmon at 6s. 9d. to 7s. 4½d. and one parcel of flat tins at a price not stated has been moved. Salt salmon is quoted at 3¾d. to 3⅞d. according to package and quality.

Moderate trade is reported in the leading lines of tinned fish ; at Wellington, New Zealand, salmon at 9s. 3d. to 9s. 6d. for Cocktail, 8s. for Skeena River and 7s. to 7s. 6d. for Red Alaska.—B. C. Commercial Journal.

"Selling the goose that laid the golden egg" might well be applied to the fellow who offers his best customers an inferior cough drop. B. F. P. Cough Drops cure.

It is upon he who robs himself of an hour's time for the purpose of applying it to the task he has in hand that the sun of prosperity smiles most beneficently.

SITUATION WANTED.

WANTED IN A COUNTRY STORE A SITUAtion by man (married) who has a thorough knowledge of the grocery business. First-class references. Apply to C. A. Willison, 96 Prince Arthur St., Montreal. (8)

BUSINESS CHANCES

FOR SALE—A FIRST-CLASS CONFECTIONERY and Ice Cream Parlor. Store fixtures, including Soda Fountain, first-class. Good residence attached. A fortune in this for right man. Box 868 Manitou, Man. (7)

SITUATIONS VACANT.

WANTED. — FIRST-CLASS GROCERY TRAveller, with good connection on Grand Trunk, west of Toronto. Reply promptly. Address CANADIAN GROCER, Toronto.

WANTED.—TORONTO HOUSE WANTS GROcery traveller for Lake Shore District, west of Hamilton. Must have good connection. To right man, good salary. Address Box 46 CANADIAN GROCER.

TRAVELLER WANTED. — FIRST-CLASS TEA traveller for territory east and north of Belleville, on commission. No objections to carrying side-lines. Good opportunity for active salesman. Address "Business," CANADIAN GROCER, Toronto.

SALESMAN WANTED FOR RETAIL BUSINESS in British Columbia, must thoroughly understand groceries, buying and selling, be good stock and bookkeeper. Address or apply to Drawer M, GROCER, Toronto.

WANT ADVERTISEMENTS

Are inserted in this paper at the rate of two cents per word each insertion, **payable strictly in advance.** Advertisers may have their replies addressed in our care free of charge, but must send stamps for re-addressed letters.

The Canadian Grocer, Toronto



"BUILD TO-DAY THEN, STRONG AND SURE, WITH A FIRM AND AMPLE BASE." — Longfellow.

DO YOU?

WISH THUS TO BUILD an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors.

When in want of

Salt

write us.

VERRET, STEWART & CO.

MONTREAL



THE

Eureka Refrigerator,

PATENT.

Manufactured by the Eureka Refrigerator Co., of Toronto. 54 Noble St.

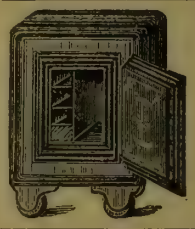
Wilbert Hooey

Manager

This cut shows our grocer refrigerator in three sizes.

We also keep in stock a large assortment for family use.

Send for Catalogue.



Champion Fire and Burglar-Proof Safes . .

Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.

S. S. KIMBALL

577 Craig St., **Montreal, P.Q.**

WITCHKLOTH

The latest and best for cleaning Gold, Silver, Brass, Nickel, Copper, Bicycles, etc. **Retails at 15c.** Send small sample order.

Sole Agency for Canada

TEMPLE BUILDING, 113a, MONTREAL

RICE FROM

The Mount Royal Milling & Mfg. Co. . . .

Is sure to be fresh milled, more palatable, and in neater packages than the imported article.

D. W. Ross Co., Montreal, Agents

Siamese Twins



are debt and difficulty, difficulty and debt—they are inseparable. We need not discuss their causes here, either. What we want to point out is that no man with a family, or with large business interests at stake, should neglect life insurance. Stick to the policy you have, and when you want more insurance see one of our agents about it, or call in at Head Office.

No medical examination is required for our pension.

Bond policy and rates are away down.

MANUFACTURERS' LIFE INSURANCE COMPANY

HEAD OFFICE, **Toronto, Can.**

NOVA SCOTIA **FIBRED CODFISH**

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade **YARMOUTH, NOVA SCOTIA**

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

GEORGE SPENCE, general merchant, Uffington, has assigned to C. L. Peniston, Toronto.

Desire Chaput, general merchant, Egypte, Que., has assigned.

T. S. Vipond & Son, wholesale fruits, Montreal, have assigned.

G. L. Lemire, general merchant, Drummondville, Que., has assigned.

Geo. W. Lea, fruit dealer, Simcoe, has called a meeting of his creditors.

R. R. Harris, crockery dealer of Brantford, has assigned to A. K. Burnell.

Chas. Brillard, general merchant, St. Sebastien de Bruce, Que., has assigned.

Z. Cordeau, general merchant, Acton, has compromised at 50c. on the dollar, cash.

W. H. Davis, fruits, Napanee, is offering to compromise at 20c. on the dollar, cash.

Mrs. Joseph Boutel, St. Severin, Que., is offering to compromise at 40c. on the dollar.

Israel Rheault, general merchant, Stanfold, Que., has compromised at 50c. on the dollar.

John. A. McDonald, general store, Baddeck, N. S., has assigned to Alex. McDonald.

Margaret Woods, groceries and liquors, Charlottetown, P.E.I., has assigned to John Connolly.

J. N. Turcotte, general merchant, Drummondville, Que., has compromised at 65c. on the dollar.

John Cunningham, general storekeeper, Pembroke, is offering to compromise with his creditors.

Louis Perrault, manufacturer shoe tops, Montreal, is offering to compromise at 25c. on the dollar.

J. C. Lilois, general merchant, Montmagny, Que., is offering to compromise at 65c. on the dollar.

Albert Vipond, general merchant, Hudson, Que, who has assigned, will meet his creditors on the 18th inst.

L. Rothschild & Co, general merchants, Ottawa and Baie des Peres, are offering to compromise at 60c. on the dollar.

The liabilities of Wm. Gailbraith, the Toronto commission merchant, who is offering to compromise at 15c. on the dollar, are said to be in the neighborhood of $20,000.

The creditors of Messrs. Graham & Cathcart, general store, Stittsville, met in Assignee Tew's office Monday, when a statement was presented showing assets of $3,000 and liabilities of about $5,000.

CHANGES.

Geo. Davis, grocer, Brockville, has sold out.

J. A. Miller has started a grocery store at Brockville.

A. Beaupre, grocer, Montreal, has sold out.

E. Rochon is commencing business in Montreal as a grocer.

A. Dufresne, grocer, Pointe du Lac, Que., is giving up business.

John Butler, grocer, Woodstock, has sold out to J. H. Richards.

Charles Kramer, general merchant, Blyth, has removed to Owen Sound.

F. A. Brady, liquors, Ingersoll, has been succeeded by Daniel O'Neill.

J. Hallett, liquors and produce, Guelph, has sold out to W. H. Harding.

Bright & Co. are opening up business as tea commissioners in Winnipeg.

Dionne & Dionne are starting in the grocery business at Westmount, Que.

Wm. Welch, general merchant, Listowel, has been succeeded by August Greve.

A. Turner, groceries and grain, St. Boniface, Man., has sold out grocery branch.

Mrs. Joseph Chaurette, general merchant, Ste. Elizabeth, Que., is going out of business.

G. J. Vaughan, general store and lumber, Pointe Wolfe, N.B., has sold out to C. T. White.

T. W. Tate, general merchant, Embro, has sold hardware stock to W. J. & R. Geddes.

Mahaffy & Chuskill, general merchants, Battleford, N. W. T., are selling out Lethbridge branch to the A. Macdonald Co.

SALES MADE AND PENDING.

The immovable assets of T. Jarry, grocer, Montreal, are to be sold March 2.

The general stock of Walter Nutt, Eaton, Que., has been sold at 61c. on the dollar.

The stock of L. Rousseau, grocer, Montreal, has been sold at 40c. on the dollar.

The assets of A. C. Bourassa, grocer, Montreal, are to be sold by auction to-day.

J. B. Bourcier & Co., groceries, St. Cunegonde, Que., are offering their business for sale.

The stock of the estate of R. S. Dunlop, grocer, Chatham, is to be sold by auction to-day.

The stock of Laird & Chaput, general merchants, Joliette, Que., has been sold at 62c. on the dollar.

The assets of F. X. Labranch, general merchant, Thetford Mines, Que., have been sold at 56c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Vanier & Montpetit, grocers, Montreal, have dissolved.

Ross & Moret, general merchants, Fort Saskatchewan, N.W.T., have dissolved.

P. A. Mallette & Co., grocers, Montreal, have dissolved. P. A. Mallette continues.

W. Muir & Son, wholesale grocers and ship chandlers, Halifax, have admitted J. A. Calder as partner, under style of W. Muir, Son & Co.

FIRES.

Plumeridge's grocery store, Chatham, was damaged by fire to the extent of $200 on Sunday night.

John G. Clark, general merchant, Berwick, N.S., has been burned our; insurance on stock, $800, and ont building, $400.

DEATHS.

J. C. Keegan, general merchant, Richmond, Que., is dead.

Henri Plante, general merchant, St. Narcisse, Que., is dead.

EXPOSING FOOD PRODUCTS.

A recent writer, who is apparently sane as well as sanitary, says of exposing food products, etc., in the front of the stores in the open air, a system which is very common among retail grocery men: "From the time of the opening of these stores to the time of closing them, their food supplies are displayed on the sidewalks and dusted throughout the day with horse manure and every other kind of disease dust afloat in the air, from scabies to tubercle bacillus. At closing time these supplies are piled into the store without regard to cleanliness or order, as they are to be tumbled out again the first thing in the morning; and, needless to add, the stir within the store is quite sufficient for the like dusting of everything sold over the counters. The dark recesses, closets, stow-holes and cellars of such stores are thus loaded with disease-bearing dust, more or less putrescible, according to the conditions of darkness, moisture and temperature, tainting everything that is served therefrom."

RIO COFFEE SITUATION.

The Rio News of January 7 says: "There has been some talk of a supply in Rio of 1,000,000 bags for the first half of the current year, against the 600,000 bags the estimates would furnish, and the increase is expected to result from early entries of new crop coffees. The St. Paulo journals have been publishing alarming accounts of the drouth in that state. That there has been a want of rain in the interior seems certain, and this probably means a deterioration in the quality of the coming crops both in the Rio and St. Paulo zones; but the St. Paulo people were at one time seriously exercised as to the destination of the 'bumper' crops expected, and the present reduced estimates are at least open to some suspicion."

SAVE DOUBLE FREIGHTS

Shipments to Western firms which have then to be reshipped North, South, or East, can be economically handled by us.

Write for Particulars

BLAIKLOCK BROTHERS, - Montreal

A NEW DEPARTURE of much importance to the .... GROCERY TRADE



The LAING PACKING AND PROVISION CO. Ltd.

. . OF MONTREAL . .

Have added a **Canned Meat Department** to their General Packing Business, and will in future have a full line of Canned Meat Goods, Soups and Sundries of the very finest quality, every can being guaranteed. These **Anchor Brand** Goods are put up in all the convenient sizes and newest shapes, **with patent key-openers,** and are not surpassed by any other goods on the market.

WRITE FOR PRICE LIST

CAUSES OF FAILURE

In the Hardware Trade and How Avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely. We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit, Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays to any address on receipt of **25 cents**

HARDWARE AND METAL, Toronto

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

In Dec. '95

We sold more Salt than any other firm, outside the manufacturers, in Canada. It has taken us ten years to accomplish this, and we want to increase our business by having your Salt trade, not only for the next carload you want but for just as long as we can make our shipments satisfactory to you, and the price will be the lowest possible figure at which Salt can be had. When you want anything in Salt, write US.

The Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

The Sydenham Glass Co., Ltd.

WALLACEBURG, ONT.

Manufacturers of



FRUIT JARS

BRANDS: The Winner.
The Best.
The Beaver.

All kinds of . . . .

BOTTLES, FLASKS and INSULATORS

IN AMBER, GREEN AND FLINT

Write for Prices. Prompt Attention to Orders and Inquiries

REPRESENTATIVES:
Manitoba and N.W.T., **Tees & Persse, Winnipeg.**
British Columbia, **Martin & Robertson, Vancouver and Victoria.**

OFFICE AND WORKS:
WALLACEBURG, ONT.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



Not the same . . .



OTHER JAMS, JELLIES AND MARMALADES

ARE NOT THE SAME AS . . .

SOUTHWELL'S



Not as good in quality . . .

Not as nice in appearance

SOUTHWELL'S make only one grade THE BEST

CURRENT MARKET QUOTATIONS

TORONTO, Feb. 13, 1896.

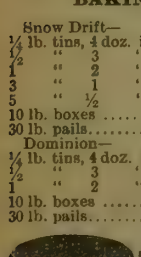
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	18
30 lb. pails..... "	16
Dominion—	
¼ lb. tins, 4 doz. in case.....per doz.	1 00
½ " 3 " ..... "	1 75
1 " 2 " ..... "	3 00
10 lb. boxes .....per lb.	20
30 lb. pails..... "	20



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 8 doz. in case	1 25
10 cent can	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
¼ lb. tins, 4 oz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins	$1 25
Standard Baking Powder, 1-lb. tins	1 50
Jersey Cream B'k'g Powder, ¼-lbs.	75
" " ½-lbs.	1 25
" " 1-lbs.	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles	1 60
3. "	1 90
4.	2 60

Polishing Paste. (3 doz. in box)	per gross.
No. 1. In bottles	$3 75
" 2. "	5 65
" 3. "	7 85
Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
Ivorine.	per doz.
Small. In patent stoppered bottles, sponge attached	$0 80
No. 1. "	1 35
" 2. " .....per gross.	25 00
P. G. FRENCH BLACKING.	per gross
⅛ No. 4	$4 00
¼ No. 6	4 50
½ No. 8	7 25
1 No. 10	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
CROWN PARISIAN DRESSING	per gross. 9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	
	per gross.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 20

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS

CHAS. BOECKH & SONS.	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 20
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
"Standard," select 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

CANNED GOODS.

	per doz.
Apples, 3's	$0 85
" gallons	2 00
Blackberries, 2	1 75
Blueberries, 2	0 90
Beans, 2	0 75
Corn, 2's	0 75
Cherries, red pitted, 2's	2 00
Peas, 2's	0 90
" Sifted select	....
" Extra sifted	1 45
Pears, Bartlett, 2's	1 65
" " 3's	....
Pineapple, 2's	1 75
" 3's	2 40
Peaches, 2's	1 90
" 3's	2 65
Plums, Green Gages, 2's	1 85
" Lombard	1 60
" Damson Blue	1 60
Pumpkins, 3's	0 85
" gallons	2 10
Raspberries, 2's	1 40
Strawberries, choice, 2's	1 90
Succotash, 2's	....
Tomatoes, 3's	0 80
Lobster, talls	1 75
" flats	2 20
Mackerel	1 10
Salmon, Sockeye, talls	1 35
" flats	1 55
" Cohoes	1 15
Sardines, Albert, ⅛'s tins	....
" ½'s tins	0 20
" Sportsmen, ¼'s genuine French high grade, key opener	....
Sardines, key opener, ½'s	....
" " " " ⅛s	0 10½
" " " " ¼s	0 18½
Sardines, other brands 9¾	11
" P. & C., ¼'s tins	0 23
" " ½'s "	0 35

Canada
Prepared
Corn.
Silver Gloss.
Satin Starch.
Rice Starch.

When you buy

STARCH

See that you get the right thing. You can't go wrong if you have any of our lines.

EDWARDSBURG STARCH CO. Cardinal, Ont

Sardines, Amer.,	¼s	"	0 04½	0 09
" "	½s	"	0 09	0 11
" Mustard, ¼ size, cases 50 tins, per 100			10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef,	1-lb. cans		$1 40	$1 50
" "	2	"	2 40	2 55
" " "	4	"	....	....
" " "	6	"	7 75	8 25
" " "	14	"	16 00	18 00
Minced Callops	2	"	....	2 60
" "	2	"	2 60	2 65
Lunch Tongue	1	"	3 40	3 50
" "	2	"	....	6 00
English Brawn	2		2 75	2 80
Camb Sausage	1	"	....	2 50
" "	2	"	....	4 00
Soups, assorted	1	"	....	1 50
" "	2	"	....	2 25
Soups and Boull.	2	"	....	1 80
"	6		....	4 50



Acme Sliced Beef. No, 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz 2 doz.... 1 4





Codfish.	per doz.
Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0 75
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.

	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb,
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" " 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'s.

	per lb.
Chocolate—	
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz.
Royal Cocoa Essence, packages	1 40

Cocoa— EPPS'.	per lb.
Case of 112 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.

(A. P. Tippet & Co., Agents.)

	per lb.
Chocolate—	
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½s, "	....
" 1 lbs. "	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'s.

(R. S. McIndoe, Agent, Toronto.)

	per lb.
Mott's Broma	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caraccas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb	0 50
Breakfast Cocoa—	
n bxs, nd 12 lbs. each, ½ lb., tins.	0 49

COFFEE.

Green.

	per lb.	
Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio	0 20	0 21½
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 28
Mocha and Java	....	0 35
Old Government Java	0 30	0 32 0 36
Arabian Mocha	....	0 35
Maracaibo	0 28	0 30
Santos	0 25	0 27

DRUGS AND CHEMICALS.

Alum	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross	....	4 20
" 2 " " "	....	6 00
" 3 " " "	....	8 40
" 4 " " "	....	10 00
" ½ pint " "	....	12 00
Olive Oil, ½ pts., 2 doz. to case, per case	....	1 25
" pints, 2 doz. to case, per case	....	2 50
Epsom Salts	0 02	0 02½
Extract Logwood, bulk	0 13	0 14
" boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08½	0 09
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12½	....

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz	....	$0 75
" " " " 1, 1½ oz	....	1 25
" " " " 2, 2 oz	....	1 75
" " " " 3, 3 oz	....	2 00

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO THE QUEEN OF ENGLAND.



Over 1,000,000 Packages sold weekly

LIPTON'S
Delicious Teas

possess that most delicate flavor and exquisite aroma peculiar to the choicest growths of Ceylon and India. . . .

They are put up in one-pound and half-pound air-tight packages, and retailed at 30, 40, and 50c. per pound. Reasons why you should sell Lipton's Teas: Because everybody likes them. They have the largest sale in the world. They will increase your trade. You can buy from the following wholesale agents:

Caverhill, Hughes Co., Montreal
H. H. Brennan & Co., - Ottawa
W. G. Craig & Co., - Kingston
Balfour & Co., - - Hamilton
A. M. Smith & Co., - - London
T. Kenny & Co., - - - Sarnia

LIPTON TEA PLANTER
CEYLON

Chief Offices: City Road, London, England.
United States Offices: 80 Front St., New York.

Batty's

NABOB PICKLES and.... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM.

. . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy plug tobaccos duty paid. Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited. See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. **OFFICE, Vancouver, B.C.**



A Crystal Pitcher

. . . *Free*

with

TUTTI FRUTTI

Get one from your wholesaler. Send postal card for beautiful signs to decorate your window.

ADAMS & SONS CO.

11 & 13 Jarvis Street, Toronto

Cream Sodas

Put up in tin boxes. Keep them for sale. You will never have any complaint. You can pin your faith to Cream Sodas. Our out-put is increasing rapidly, a proof of their satisfactory qualities.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. 7 FRONT STREET EAST, TORONTO. Charles J. Peter.

Crown Brand (Greig & Co.)—



1 oz. London	gross	6 00
2 " Anchor	"	12 00
1 " Flat Crown	"	10 80
2 " " "	"	18 00
2 " Square	"	21 00
2½ " Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
8 " "	"	7 00
Parisian Essence	gross	21 00
Ketchup, Fluted Bottles	gross	12 00
" Screw Top	"	21 00
" S. & L. "High Grade" per doz		3 50
Pepper Sauce, per gross		15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 8

FRUITS.

FOREIGN.

	per lb.	
Currants—Provincials, bbls	0 04	0 04¼
" ½ bbls	0 04½	0 04⅝
" Filiatras, bbls	0 04¼	0 04½
" ½ bbls	0 04¼	0 04¾
" Patras, bbls	0 04½	0 05
" ½ bbls	0 04¾	0 05¼
" cases		0 05½
" Vostizzas, cases	0 05½	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05½
Figs—Eleme, 14 oz	0 09	0 10½
" 10 lb	0 09½	0 12½
" 18 lb	0 13	0 15
" 28 lb	0 16	0 18
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 05½	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 04¼	0 04¾
" Fine, off stalk	0 04¾	0 05
" Selected	0 06	0 06¼
" Layers		0 06½
" Sultanas	0 06½	0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05½	0 06¾
" Malaga—	per	box.
" London Layers	2 00	2 20
Black Baskets	2 75	3 20
Blue Baskets	3 25	3 50
" Dehesa Clusters	4 25	4 50
Lemons—Messina, boxes	3 50	4 00
Malagas, half chest	5 00	6 00
boxes	2 50	3 00
Oranges—Jamaica, fncy in bxs	4 25	4 75
" Jamaica, ordinary, bxs	3 50	4 00
" Cal. Navels, in boxes	3 25	4 00
" Mexican, in boxes	3 50	4 00

DOMESTIC.

Apples, dried, per lb	0 04	0 05
" evaporated	0 07	0 07½

FOOD.

	per brl.
Split Peas	$3 50
Pot Barley	3 75
Pearl Barley, XXX	6 50

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—

50 to 60 dy basis	2 50
40 dy	2 55
0 dy	2 60
20 16 and 12 dy	2 65
10 dy	2 70
8 and 9 dy	2 75
6 and 7 dy	2 90
5 dy	3 10
4 dy A P	3 10
3 dy A P	3 50
4 dy C P	3 00
3 dy C P	4 10

HORSE NAILS—
Canadian, dis. 55 per cent.

HORSE SHOES—
From Toronto, per keg 3 60

SCREWS—Wood—
Flat-head iron, 80 p. c. dis.
Round-head iron, 75 p. c. dis.
Flat-head brass, 77½ p. c. dis.
Round-head brass, 72½ p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break	(25 in. and under)	1 30
2nd "	(20 to 40 inches)	1 45
3rd "	(50 to 60 inches)	3 10
4th "	(51 to 60 inches)	3 40
5th "	(61 to 70 inches)	3 80

ROPE—

Manilla	0 09¼	0 09½
Sisal	0 07	0 07½

AXES—
Per box 6 00 12 00

SHOT—
Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap	0 04¾	0 05
Screw, hook and strap	0 03¾	0 04

WHITE LEAD—Pure Association guarantee, ground in oil. per lb.

25 lb. irons	0 04¾
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04

TURPENTINE—
Selected packages, per gal. 0 39 0 41

LINSEED OIL—

Raw, per gal		0 58
Boiled, "		0 61

GLUE—
Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams " " 1 55	1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

KNOX'S GELATINE.

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross	9 00
Small Med. "	7 80
Medium "	10 80
Large "	12 00
Spoon "	18 00
Mug "	16 20
Tumbler "	12 00
Cream Jug "	21 00

RICE, ETC

Rice—	per lb.	per lb.
Standard "B"	0 03½	0 03¾
Patna		0 04¾
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½
Goathead (finest imported)		0 06½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes and fancy packages	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 07¼
Canada Pure Corn	0 06¾
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06¾
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 07¼

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08¼ 0 08¾
PURE—12-lb. boxes		0 07¼
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07¾

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06¼
STARCH IN BARRELS	Silver Gloss	0 07¾
	Pure	0 06¾

BROWN & POLSON'S CORNFLOUR.

1-lb packages	0 07
40-lb boxes	2 80

SUGAR.

	c. per lb.
Granulated	0 04⅞
Paris Lump, bbls. and 100-lb. boxes	0 05⅜ 0 05¾
" in 50 lb. boxes	0 05¾ 0 05.80
Extra Ground, bbls. Icing	0 05⅝ 0 05¾
Powdered, bbls	0 05⅜ 0 05½
Very bright refined	0 04⅝
Bright Yellow	0 04¼
Dark Yellow	0 03⅞ 0 04

SYRUPS AND MOLASSES.

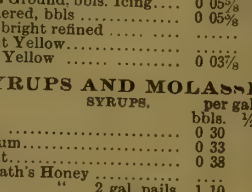
SYRUPS.	per gallon. bbls.	½ bbls.
Dark	0 30	0 33
Medium	0 33	0 38
Bright	0 38	0 43
Redpath's Honey		0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

Babbitt's "1776" Soap Powder $3 50



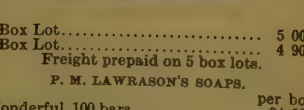
1 Box Lot	5 00
5 Box Lot	4 90

Freight prepaid on 5 box lots.

P. M. LAWRASON'S SOAPS.

	per box
Wonderful, 100 bars	$4 00
Supreme, 100 bars	3 60
Our Own Electric, 100 bars	2 00
Sunflower, 100 bars	2 00

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
3 lbs. and 2 6-16 lbs., 60 bars in box	$3 30
13¼ oz. and 1 lb., 60 bars in box	3 30
12 oz. cakes, 100 cakes in box	4 00

WHY IS

Brantford Starch

selling better every day?

Because it is always uniformly reliable, and its packages are the most attractive in the trade. . . .

10 oz. cakes, 100 cakes in box 3 60
Twin cake, 11 ¼ oz., 100 cakes in box 3 85

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

TEAS.

BLACK

	per lb.	per lb.
Congou—		
Half Chests, Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordirary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14
PING SUEYS.		
Young Hyson—		
Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19
JAPAN.		
Half Chests—		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

TETLEY'S TEAS.

No. 1.	Retailed 70c.;	cost 50c.
No. 2.	" 50c.;	" 35c.
Mixed.	" 40c.;	" 30c.

"SALADA" CEYLON.

	per lb.
Green label, retailed at 30c.....	0 22
Blue " " 40c.....	0 30
Red " " 50c.....	0 36
Gold " " 60c.....	0 44

Terms, 30 days net.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's.....	0 57
Laurel, 3's.....	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's.....	0 44
Prince of Wales, in caddies.....	0 48
" " in 40-lb. boxes.....	0 48
Bright Smoking Plug Myrtle, T. & B., 3's	0 60
Lily, 7's	0 47
Diamond Solace, 12's	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
¼-lb. plug, 6-lb. boxes.....	0 70
oz. plug. 5-lb. boxes	0 70

AMERICAN TOBACCO CO. OF CANADA.

Cut Tobaccos—

Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes.....	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Richmond Straight Cut No. 1, in cardboard boxes of 10.....	10 50
Hyde Park, cardboard boxes of 10 and 20.....	10 50
Sweet Caporal, slide boxes of 10	7 20
Athlete, foil-wrapped boxes of 10	7 20
Old Judge, slide boxes of 10....	7 50
Derby, packages of 10.....	3 80
Prince and Gloria, slide bxs. of 10	3 80
Sweet Sixteen, slide boxes or packages of 10.....	3 30
White Caps, slide boxes of 10....	3 30
Old Virginia, slide boxes of 10..	3 30
Parisienne, slide boxes of 10, (mouth-pieces).....	3 60
Holder, packages of 10.....	3 30
Sultana, slide boxes of 10.....	3 30
Majestics, slide boxes of 20.. ...	6 60

Plug tobaccos (sweet chewing)—		
Navy, in caddies.....	....	0 35
Navy, plug mark.....	0 33	0 35
Honey, boxes and caddies	....	0 43
Spun roll chewing, boxes	....	0 55

Plug smoking (with or without tags)—	per lb.	
Black Crown smoking, in caddies.....	....	0 35
Crown Rouge smoking.....	....	0 38
Leaf tobacco, in bales....	0 08	0 20

Cigars—		
La Sonadora Reina Victoria Flor Fina, 1-20....	....	$35 00
La Sonadora Reina Bouquet, 1-10	....	55 00
Creme de la Creme Reina Victoria Extra, 1-20....	....	55 00
Creme de la Creme Reina Victoria Special, 1-20....	....	50 00
Honeymoon, Regalia Comme il Fait, 1-40	....	55 00
El Caza Culebras, 1-40....	....	55 00
La Fayette Reina Victoria, 1-20	....	32 50
Noisy Boys, Blue Line, 1-20	....	25 00
Princess of Wales, Princess, 1-10.....	....	25 00
Ditto, low grades	13 50	20 00

Cigars.

S. DAVIS SONS, MONTREAL.

Sizes.	Per M
Madre E Hijo, Lord Lansdowne....	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins.....	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial..	50 00
" Conchas de Regalia.....	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine.....	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—	
Cable	7 00
El Padre.....	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

Cigarettes—	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1.....	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park.....	10 50

Cut Tobaccos—	per lb.
Puritan, 10ths, 5-lb. boxes	0 70
Old Chum, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes....	0 73

Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes.....	0 53
Puritan, 1-10 5-lb. boxes	0 53
Athlete, per lb.....	1 15

Plug Tobaccos—			
Old Chum, plug, 4s, Solace, 16 lbs.			0 68
" " " 8s, " 16			0 68
" " " 8s, R. & R. 13½			0 68
" " chew 7s, R. & R. 14½			0 68
" " " 7s, Solace, 14½			0 68
" " " 8s, R. & R. 16			0 68
" " " 8s, Solace, 15			0 68
O. V. " plug 8s, Twist,		16	0 68
O. V. " " 3s, Solace,		17½	0 68
O. V. " " 1s. "		17	0 65½
Derby " 12s, "		17½	0 81
Derby " 7s, "		17	0 81
Athlete " 5s, Twist		9	0 74

WOODENWARE.

		per doz.
Pails, 2 hoop, clear, No. 1....	....	$ 1 60
" 3 " " "	....	1 65
" 2 " " " 2....	....	1 40
" 3 " " " 2....	....	1
" " " painted " 2....	....	
Tubs, No. 0.....	....	D
" 1.....	....	7 50
" 2.....	....	6 50
" 3.....	....	5 50
Washboards, Globe	1 90	2 00
" Water Witch ..	....	1 40
" Single Crescent.	....	1 85
" Double "	....	2 75
" Jubilee	....	2 25
" Globe Improved	....	2 00
" Quick and Easy	....	1 60
" World.....	....	1 75
" Rattler	....	1 30
Butter Tubs.....	1 60	3 60
Mops and Handles, combined	....	1 25
Butter Bowls, crates assort'd.	....	3 60

THE E. B. EDDY CO.

Washboards, Planet	....	1 60
" Waverly.....	....	1 50
" XX	....	1 40
" X	....	1 25
" Electric Duplex	....	2 25
" Special Globe..	....	1 50

Matches—	Per Case. 5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Tiger	2 60	2 80
Parlor	1 70	1 75
Red Parlor.....	1 70	1 75
Safety	4 00	4 20
Favorite	2 25	2 35
Flamers	2 20	2 40

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

25 cents

We will mail you a valuable little book on

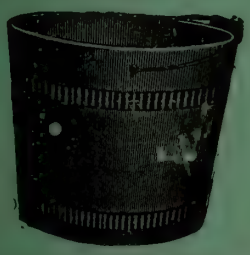
BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.

Walter Baker & Co. Limited,



The Largest Manufacturers of

PURE, HIGH GRADE Cocoas and Chocolates

on this continent, have received

HIGHEST AWARDS

from the great

INDUSTRIAL and FOOD EXPOSITIONS

In Europe and America.

CAUTION: In view of the many imitations of the labels and wrappers on our goods, consumers should make sure that our place of manufacture, namely, **Dorchester, Mass.,** is printed on each package.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & CO. LTD.
DORCHESTER, MASS.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

B. F. P.
Cough Drops

Have you got them? If not, write

TORONTO BISCUIT & CONFECTIONERY CO.

TORONTO

The "GENUINE"

Is a Chimney full of quality
See our Registered Trade
Mark on each one.



Heat will not break it

Full Lead Flint-Wrapped and Labelled

Do not buy any so-called Flint Chimney, but insist on having the GENUINE

GOWANS, KENT & CO., Toronto

CHARLES F. CLARK, PRESIDENT. EDW. F. RANDOLPH TREASURER.

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES **36 Front St. East and 27 Wellington St. East.**

THOS. C. IRVING, Superintendent.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. X TORONTO AND MONTREAL, FEBRUARY 21, 1896. No. 8

SELL ONLY THE BEST!

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

To Grocers

The season is on for **Marshall's** popular Scotch Pickled Herrings. All **principal** wholesalers carry stock. The margin of **profit** to the dealer is good. He should not be without this **leading** brand.

"CROWN"

BRAND

Marshall's Scotch Herrings

FROM THE FAMED ABERDEEN FISHERIES

In Kegs
Firkins
Half Barrels
Barrels
} FULLS and MEDIUMS

N. B.—Marshall & Co., Aberdeen, **own** their fishing fleet; pack **only** the **Finest Selected Herrings**. Every package guaranteed. Their Kippered, Fresh Herrings, Herrings in Tomato Sauce, etc., are very superior.

SOLE AGENTS:

WALTER R. WONHAM & SONS, 315 and 316 Board of Trade Building, Montreal

Storekeepers

who cater to a country trade must keep

Salt

to suit their customers.

A MEDIUM GRAIN SALT

is what farmers require. We sell it.

The Canada Salt Association

CLINTON, ONTARIO

BROOMS . . .

BROOMS

OUR BRANDS:

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line. Give us a trial order.
Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS
Manufacturers. TORONTO, ONT.

Every Hotel and Restaurant needs

JOHNSTON'S

Fluid Beef Cordial

IN 20-oz. BOTTLES

Have you got some to supply the demand?

MAKES THE BEST BEEF TEA. . . . . ALWAYS SATISFIES.

THE JOHNSTON FLUID BEEF CO. MONTREAL.

Holds a Higher Award for Merit . . .

than any other brand.



Our New Pot

. . . TO RETAIL AT

10 CENTS

Is a quick seller.
For sale by all wholesale grocers.

The Selling of Canned Meats

Is an important branch of the grocery business. It is profitable or otherwise, according as the grocer handles the right kind or not. Canned meats which are constantly being sent back or exchanged are not only a loss directly, but indirectly they are harmful to a grocer's business—a detriment to his good name.

Canned meats put up under the "Helmet" brand are recognized as the finest product of their kind. Grocers everywhere find a constantly growing demand for them. They give profit to the grocer, pleasure to the customer, satisfaction to both. They sell well because they are prepared well.

If your jobber does not handle these goods, write to

J. L. WATT & SCOTT, Montreal
JAMES HAYWOOD, Toronto

or address

Armour Packing Co.
Kansas City, U.S.A.

Standard Goods THE Best to Handle

FOR PURITY

Bi-Carbonate OF Soda



TRADE MARK

FOR STRENGTH

This brand is always reliable. Highest test $98\frac{50}{100}\%$ pure.

Made only by The UNITED ALKALI CO., Ltd., Liverpool.

"New Process" Soda, finest on the market.



"Thistle . . Haddies"

The Reliable Standard Brand.

The Finest Flavored Canned Haddies Put Up.

Far Superior to Salmon from a dietetic standpoint, being much more easily digested.

FOR SALE BY THE WHOLESALE GROCERS THROUGHOUT THE DOMINION.

MONTREAL and TORONTO
A. P. TIPPET & CO.

ST. JOHN, N.B.
F. H. TIPPET & CO.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

Do You Sell Crockery?

Then we want your business. We manufacture all kinds of Yellow, and Bristol Glazed goods, also Rockingham Ware, which we guarantee fully equal to any on the market, either of home or foreign production. Catalogues, prices or travelers' attendance, if you drop us a card.

Brantford Stoneware Mfg. Co. Ltd. - Brantford.

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." Lancet.

WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

CRESCENT BRAND

BM&Co.

TRADE MARK.

BRUNNER, MOND & CO., Ltd,

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

Tetley's Teas

Are **THE** Teas beyond a doubt, is the almost universal opinion of the Canadian public. Samples forwarded on application to any grocer in the Dominion.

Retail at 50c., 60c., 70c., $1.00 per lb.

ADDRESSES . . . .

14 Lemoine St., MONTREAL *128 Richmond St. W., TORONTO* *Hudson Bay Co., WINNIPEG*

Insist on your wholesale grocer giving you

BATGER'S

Seville Orange Marmalade

QUALITY A I

ROSE & LAFLAMME Agents,

400 St. Paul Street . . . MONTREAL

PAPER BAGS

Ours are as cheap in dollars and cents as those of any other make.

In quality of paper and workmanship they are superior to any paper bag made in Canada.

This makes them the best value for the money.

A fair test is solicited.

The E. B. EDDY Co. Ltd.

HULL

MONTREAL TORONTO

SILVER DUST WASHING POWDER

MONEY IN IT.

Cleans anything and everything in the house absolutely without the use of any soap, for half the cost, with half the effort. Guaranteed to give your customers the greatest satisfaction.

Your wholesale grocery traveller can show you our sample package; if not, write us.

SILVER DUST MFG. CO., Hamilton

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

Your customers will ask for REINDEER BRAND

CONDENSED MILK

and expect to get it from you.

You are safe in recommending all **"REINDEER BRAND"** condensed goods.

EVERY TIN IS GUARANTEED. OLD STOCK TAKEN BACK

OUR TRAVELLERS have Samples of Special Lines of . . .

Moyune Young Hyson Points and Extra Sifted Moyune Young Hysons

These teas are worth your attention. They are exceptional value. Take a look at them.

We are in receipt of several hundred packages of India Teas, which would cost from one to three cents per lb. advance to replace to-day ; we are, therefore, in a position to offer you unusual inducements in these lines.

TO BUY RIGHT IS THE TOUCHSTONE OF SUCCESS.

W. H. GILLARD & CO. Wholesalers Only *HAMILTON*

WE HAVE DEVOURED ALL COMPETITION.



OUR ENTIRE STOCK OF VEGETABLES IS IN THE WHOLESALERS' HANDS

WE WON THOUSANDS OVER IN 1895 JUST WATCH US IN 1896.

BOULTERS' GOODS SELL THEY'RE NOT SLEEPY STUFF.

WETHEY'S

CONDENSED



Mince Meat

A most delicious preparation, which keeps well, and is easily and quickly made up into pies, patties, etc. All wholesalers have it. . . .

J. H. WETHEY, Manufacturer, ST. CATHARINES

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) TORONTO AND MONTREAL, FEBRUARY 21, 1896 ($2.00 per Year) No. 8

DROPS FROM THE EDITOR'S PEN.

Cold weather frequently imparts warmth to business.

—

Hard times, like hills from a distance, are usually exaggerated.

—

Advertise honestly. People are not fools. They will not be mocked.

—

A man cannot live by business alone any more than he can by bread alone.

—

The house organ journal was conceived in fraud and shapen in misrepresentation.

—

He who soweth the seed of advertising judiciously shall in time reap bountifully.

—

Stock-taking is a time when a merchant gets his eyes open and sees "where he is at."

—

A man cannot rise in the world without energy any more than can bread without yeast.

—

Poetry allows much license, but there should be either rhyme or reason for cutting prices.

—

A clean clerk attracteth customers to the store, but an unclean one driveth them away.

—

Reading a trade paper is as much the part of a merchant's duty as is the selling of goods.

—

"G" stands stands for grocer, a man of great aims, who gets small returns for his labor and pains.

—

A little partisanship is all right. It is when partisanship absorbs the man that the trouble begins.

—

Not until the people of this country recognize that it is as absurd to endow with parliamentary honors men who are the lick-spittles of party, the mediocres of professional life and the sediment of humanity, as it is to engraft brambles on thorn bushes, can we expect to have a business-like House of Commons.

—

Although advertising is a science, it does not follow that a man need be a scientist in order to appreciate it.

—

There appears to be no question regarding the ability of Canada to "save her bacon" on the English market.

—

The advertisement never opens its mouth, but it says and does more to sell goods than any other factor in the world.

—

Because business is a war it does not follow that everything is fair which he who is waging it can call into operation.

—

The live trade paper is a substance, not a spirit, but there is nothing like it to infuse inspiration into clerks and merchants.

—

When the tongue cannot persuade men to pay their debts it is almost a pity that the persuasive powers of a club cannot be legally exercised.

—

The starch manufacturers of the United States are selling below cost owing to the cutting of prices. The "starch" is evidently out of the business.

—

Photography by cathode rays is doing some wonderful things, but it is scarcely to be hoped that by its aid we shall be able to "see ourselves as others see us."

—

If 10 per cent. of the debt-collecting machinery which has been devised were only workable, many merchants would be 50 per cent. better off than they are to-day.

—

Every young man, if he is at all teachable, learns one thing after he has launched into business: He learns whether or no he is adapted for the calling he has adopted.

—

The discovery of the North Pole does not hold out much inducement for an ambitious merchant to start a store there, for though he would have no competitors he would be without customers.

—

It is well for the merchant to be obliging, but it is folly for him to be over so, as he obviously is when he pleads to be allowed to send home a small order which the customer, without any inconvenience, is quite capable of carrying himself.

—

Well is it to think several times before changing your business once: Forsaking one business to enter another is frequently like trading horses while crossing a stream.

—

The city travelers of Toronto may be able to defeat with ease the retail grocers at pedro, but they are not so clearly masters of the situation when it comes to striking a bargain.

—

Good-will between merchants is a better guarantee for good prices than ever can be the strongest of associations. The chief office of the association is to create and promote good-will.

—

Foolishness is he possessed of who essays to build up a healthy bank account on an impairment of his health. Success in its essence means a healthy body as well as a healthy bank account.

—

Merchants cannot be too careful where they place their accounts for collection: There are some concerns that possess the power to collect but are minus the honesty to make returns to their clients.

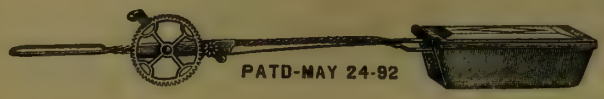
—

Adversity is not dishonesty. And he who stoops to accept a lower position than he was wont to fill, rather than starve or depend upon the bounty of his friends, is displaying a type of manhood higher than he exhibited in his days of affluence.

FISH . . .

Lake Herring
Lake White Fish } FALL CATCH
Lake Trout

Also No. 1 Labrador and Split Herring, in bbls. and ½-bbls.



The Quincy Corn Popper
(A sure seller.) The latest and most improved.

H. P. ECKARDT & CO. Wholesale Grocers, TORONTO

CANADIAN BACON IN ENGLAND.

THE National Provisioner, of New York and Chicago, in a review of the market for hog products says: "Stocks in Liverpool were also a disappointment to the bulls, showing a considerable increase, notwithstanding smaller shipments since the first of January. This was especially true of bacon, which Mr. John Gledhill, American buyer of the great Wholesale Co-operative Society of England, explains by the fact that the imports of Danish and Canadian bacon have increased much more largely than the American since the beginning of the packing season; for, while we have advanced, their markets have remained comparatively stationary, leaving them relatively lower than ours; and Irish supplies have also been larger than usual, with a prospect of their continuance for some time yet. Another reason given by him is that the Canadian bacon is superior to the American, the meat being firmer and sweeter, owing to feeding of pea meal, while both the Irish and Danish are lighter and leaner, with a much smaller proportion of fat, which is not wanted in breakfast bacon, so popular in England. The forcing of hogs in the United States with corn from the time they are pigs produces an undue proportion of fat, which is not desirable in meats, while in Denmark this is only done near the time for killing. Thus it will be seen that the outlook for improved exports is very discouraging in the near future, or until these supplies from competing countries are exhausted."

THE BRANTFORD STARCH CO.

Mr. A. P. Murray, manager of the Brantford Starch Co., was in town a few days ago to rearrange that company's Toronto selling agency.

Brantford starch will now be handled in this market by Wright & Copp, the well-known representatives for Imperial Cheese and Surprise Soap. Mr. Wright has already begun to interest his friends in the goods turned out by the new Brantford company, which has just finished its first year. The names of the brands used by their predecessors have been continued, but great improvements have been made in the quality of the starch and the appearance of the packages. In particular the handsome enamelled tin canister, which this company has placed on the market in room of the old wooden box, has been a great success. Last season the company were unable to fill more than a portion of the orders for it, but Mr. Murray reports that they have taken advantage of the dull winter season to pile up a very heavy stock of this line, and now anticipate no trouble in filling every order promptly. The spring business has just begun, and the indications are very promising for quite as good a starch business this year as last.

OWEN SOUND BOARD OF TRADE.

The annual meeting of the Owen Sound Board of Trade was held on Friday last. Gratifying reports were presented and read by the secretary and president, the former showing a marked increase in the export and import trade of the town during the past year, while the latter showed that no failures of any importance had taken place during that time.

The election of officers for the ensuing year resulted as follows: President, Jas. W. Maitland; vice-president, W. A. McLean; secretary-treasurer, James H. Rutherford; council—S. J. Parker, S. Lloyd, E. W. Waud, M. Kennedy, Jas. McLauchlan, R. Wightman, John Wright, W. T. Lee, W. B. Stephens, John Harrison; Board of Trade arbitrators—J. C. Hay, J. F. McCollum, D. Rutherford, Geo. Ingles, W. M. Matthews, M. S. Hodder, John Rutherford, Jno. Waites, Geo. Dench, John H. McLauchlan, J. R. Brown, E. Buchan; auditors—W. T. Lee, E. W. Waud.

WANTED HIS GALL.

An insolvent grocer recently called a meeting of his creditors, says N. E. Grocer. After perusing his statement of assets and liabilities, which showed a division of the former among his immediate family and relatives, the creditors asked what he proposed to do. He replied: "Gentlemen, I have nothing to give you except this poor body of mine—cut it up and divide it among yourselves."

There was a long pause, when one of the creditors remarked: "Gentlemen, if this debtor's proposition is accepted, there is one little part I should lay claim to."

"And what may that portion be?"

"His gall."

NOVEL ADVERTISING.

An apple-grower in the famed "lake region" of western New York had long desired a trade-mark that would protect his particular brand of apples, which he had brought to a great state of perfection by grafting and years of special cultivation, says New Ideas. He hit upon the following plan, which succeeded beyond his expectations: Selecting a fine tree, bearing the fruit of which his shipments were principally composed, and that had a good southern exposure, he prepared slips of sized paper in which he cut out or "stenciled" the letters of his name, and when the apples were fully matured on the tree, and about two weeks before ripening or picking time, bound a slip of the paper around each apple, taking care to have the name part on the "sunny side" of the apple. He thus bandaged several hundred—enough to allow of putting one in the top of each barrel shipped. The sun faithfully performed its work, and when the time for picking had arrived, the name strips were removed, and on each apple appeared the full name of the grower in red letters on a green background.

One of these "name" apples was wrapped in tissue paper and placed on top of every full barrel before heading up, and the legend, "look for the name" printed on the outside of the barrel head. His apples are now known and sought for in the market as "look-for-the-name" apples.

Old trade revived, new trade made by handling side lines. B. F. P. cough drops pay big profits.

EASY TO SELL — Hillwattee ..Tea..

BECAUSE IT IS GOOD
Customers will want a second package after trying the first. . . . . .

LUCAS, STEELE & BRISTOL, Wholesale Grocers, Agents Hamilton

Are You Handling . . .



THE MECCA

The "MECCA" COFFEE

Can you afford to be without the best selling brand on the market? An article which pleases both the consumer and the retailer, being the choicest coffee and the best seller. If you have not already tried it ask our travellers to show you a sample, or write us direct.

JAMES TURNER & CO. - Hamilton

Just Received in Store

Two invoices of Young Hyson Teas from China—true Moyune flavor—will be sold cheap. See samples before buying elsewhere. Also to hand, extra values in Ceylons and Assams.

BALFOUR & CO. Wholesale Grocers Hamilton, Ont.

WE ❀ ARE ❀ READY

To fill your order for any of the following lines :

ROWNTREE'S Elect Cocoa and Confectionery
BRYANT & MAY'S Tiger and Safety Matches and Wax Vestas



CARR & CO.'S
English Biscuits

Are exported to all parts of the world.

Established 1831.

The original manufacturers of Fancy Biscuits by Machinery.

Appointed Biscuit Manufacturers to H. M. the Queen by special warrant, dated May 8th, 1841.

CARR & CO. Ltd.
CARLISLE, ENGLAND.

Agents for Canada

Robert Greig & Co., 456 St. Paul St. MONTREAL

CRAVEN'S English Confectionery
McKAY'S Kola-Cafe



CROWN BRAND EXTRACTS

Seldom Equalled. Never Excelled.

ROBERT GREIG & CO.
456 St. Paul Street
. . . MONTREAL

Sole Agents for Canada.

Prunes ✳ ...Fish

California Fruit, all sizes. Austrian, 55-lb. cases, also **California Silver Prunes.**

We can supply your requirements in **Codfish, Herring, Etc.**, at close prices.

WE ARE ALSO ... WHOLESALE AGENTS FOR **Kurma Tea** ...The Tea of Teas

DAVIDSON & HAY, WHOLESALE GROCERS **Toronto, Ont.**

Choice White Beans

Not hand-picked, but prime quality.
Some of them as good as hand-picked.

PRICE IS VERY REASONABLE. ASK FOR QUOTATIONS.

THE TILLSON COMPANY, Ltd., - Tilsonburg, Ont.

Saying "it's best" . .

Doesn't prove it. If you want to prove the superiority of **Flagship Salmon,** sample a can for yourself. Let your own eyes and tongue be the judges. Compare it with any other brand you wish—nothing can beat it.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

✦ ✦ ✦

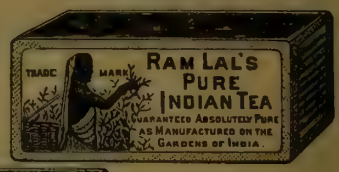
Canadian Pacific Packing Co.
LULU ISLAND, B.C.

THE STEPS

to a successful and permanent tea trade can only be ascended by handling

Ram Lal's Pure Indian Tea . . .

UNIFORMITY



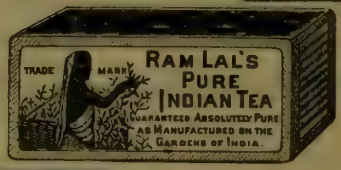
PURITY



FRAGRANCE



FLAVOR



STRENGTH



PAYS A DOUBLE PROFIT, AS IT IS ALWAYS WINNING TRADE AND ALWAYS HOLDING IT

WESTERN AGENTS

Turner, Mackeand & Co.

WHOLESALE GROCERS *WINNIPEG*



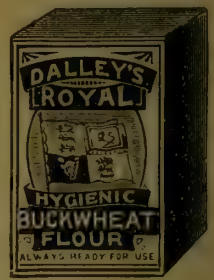
INCREASE YOUR TRADE

Snow Drift Baking Powder

The Snow Drift Co., Brantford, Ont.

You Can Make Things Lively

Around your store if you go the best way about it. We have something that will draw crowds to your counters, who will come again and again and tell all their neighbors. Pure, Clean, Strong and Healthy.



Dalley's Royal Hygienic Self-Rising Flour

Sells at sight and always pleases.

Tea, Pancake
Graham and
Buckwheat Flour

Manufactured by

The F. F. DALLEY CO. Ltd., Hamilton, Canada

For sale by all wholesale Grocers. . . . .

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

The MacLean Publishing Co.
LIMITED
FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.
MONTREAL: - Board of Trade Building.
EUROPEAN BRANCH:
Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

IT IS AN EXCRESCENCE.

THE Patrons' Advocate, of Rapid City, Manitoba, is dead. The deceased journal was well-edited, well-managed, and possessed a reputation for clearness and solid information.

But a reservoir possesses little utility when its source of supply gives out. And that was the trouble with The Advocate: the paper was all right, but the source from which it drew its supplies was all wrong. In other words, the Patrons did not keep true to the organ that played tunes to the music composed at their inspiration.

It is the old tale of man's simplicity and Patron duplicity. The only difference is that the victim is a little different to that usually sacrificed.

The Patron is a great deal like the ostrich. The ostrich, imagining itself a blast furnace, swallows metals with avidity; the Patron, imbued with the idea that he is anointed to be the saviour of both the business and the political world, declares, by implication if not by word of mouth, that these temporal matters of business and politics can only be successfully fashioned and shaped by his hand. Those who will not be persuaded to subscribe to his tenets he tries to drive both from business and from politics.

"By their fruits ye shall know them," is an axiom good for measuring the Patron organization as well as the life of individuals. As far as its political fruits are concerned we have nothing to say. We leave the dissecting of them to the political press. It is only with the business fruits we have any desire to deal. These have been by no means creditable, and they could not well be otherwise.

The idea that the Patrons were called upon to do the storekeeping of the land was born in ignorance and nurtured and trained in methods as unbusiness and illogical as it is possible to conceive anything to be.

The idea of a merchant being compelled to subscribe to an agreement to the effect that he will sell his merchandise to all members of the organization at from 10 to 12 per cent. above the invoice price or die the death of a neglected merchant, is preposterous. No man can subscribe to such an agreement, faithfully observe it, and at the same time pay 100 cents. on the dollar any more than can a man load his hands and feet with lead and swim.

There is a law in business as well as in the natural world, and obedience is just as imperative in the one as it is in the other.

From its inception to the present day the Patron organization has been working clearly in defiance of this law. And its fruits are ruined merchants and defunct Patron lodges. By their fruits ye shall indeed know them.

All we at the moment know about the Patrons of Rapid City is that many of them are far in their arrears with their subscriptions to their late organ, and that their association is moribund. This latter condition is a subject for thankfulness.

No matter what it may do in politics, the days of the Patron organization as a factor in business are numbered. It is an excrescence on the horizon of the business world, and must go.

THE LENTEN TRADE.

THE Lenten season, which opened on Wednesday last, does not promise any unusual developments as far as the grocery trade is concerned.

The attitude of the Roman Catholic Church in regard to the rules and regulations for governing the Lenten observances is quite liberal. It is probably not more so than a year ago, but as certain clauses have been given a more definite reading, the regulations have the appearance of greater latitude.

For instance, in the regulations just issued is a clause which reads to the effect that lard and suet may be used in preparing fast foods during the season; also on other fast days during the year.

Hitherto there has been some doubt as to the intention of the church in this particular and consequently a great many refrained from using lard and suet during the Lenten season.

The provision dealers will be interested to know that the use of butter, cheese, eggs and milk is permitted every day.

At the moment the fish trade is showing a little more activity, but the improvement is small indeed. And a good demand is not anticipated for a few days.

The fish lists which the wholesale grocers, commission houses, etc., have prepared show greater variety than usual. But as a rule merchants are moving with caution. The fact that the regulations of the church now offer such little restrictions regarding proscribed foods during the Lenten season is partly the cause of this, not as much fish now being relatively consumed. At the expiration of former seasons the members of the trade have found themselves with an over supply which had to be eventually thrown away. An effort is being made to prevent its repetition this year. However, the fact alone that so many prepared fish now come upon the market reduces the possibility of loss being entailed from unsold stocks.

Many of the retailers are dressing their windows with goods suitable for the Lenten season, and those who have not yet done so should wheel into line immediately. Lenten goods give ample scope for making attractive displays, and there is no reason why any grocer should not put his window in a condition in keeping with the season.

BUTTER-MAKING IN BRITISH COLUMBIA.

BRITISH COLUMBIA is ambitious to develop her butter-making industry. The province is primarily known for the wealth of her fisheries and mining lands. And so she will probably always continue to be. But Nature has blessed her with rich pasture lands as well as in the respects mentioned. Ways and means are now being discussed for taking advantage of these lands as far as butter-producing is concerned.

At present British Columbia can be more fittingly termed a butter-consumer than a butter-producer. As an importer of butter, she occupies the first place in the Dominion. And that in a most pronounced manner, her imports last year for home consumption being 263,278 pounds, or nearly 95 per cent. of the total imports of the country.

The total imports of the country for home consumption were 274,666 pounds. Of this quantity 231,988 pounds came from the United States, 40,291 from Australasia, and 2,387 pounds from Great Britain. It is obvious that nearly all this went to British Columbia.

It is worthy of note that Australian butter did not appear in the trade returns till 1894, the year after the Australian-Canadian line was put on. We, however, imported about 18,000 pounds of Australian butter less in 1894 than in 1895.

Besides what British Columbia purchases elsewhere, she also buys extensively of Manitoba butter, and the dairy people of the latter province have been actively engaged —during the past couple of years especially— in pushing trade with the former.

It may be interesting to note that, while British Columbia imports so much butter, she also figures in the returns as an exporter, and although the quantity she sends out is small, yet it is not the smallest, both Manitoba and the Northwest Territories being below her in the list. British Columbia's exports in 1895 were 7,471 pounds.

The particular method which is at the moment agitating the public for the develop-

ment of the butter industry of British Columbia is that proposed in a bill which has been submitted to the Legislature of the province by the Minister of Agriculture. This bill proposes to give a bonus of so much per pound on all butter made in the creameries. The creameries must be owned and operated by associations of farmers, must be of a capacity to use the milk of not less than 300 cows, and there must be not less than a certain number (to be fixed in the bill) of members in the association, so as to preclude a single individual or firm from taking advantage of assistance intended to be for the benefit of a number of small farmers. The bonus will be given from a fixed sum to be voted annually by the Legislature, and will be paid monthly to the associations in proportion to the amount of butter produced.

The Minister of Agriculture has no doubt received his inspiration from New Zealand, where the bonus system has wonderfully developed the butter-making industry.

AN EXPORT DUTY WOULD HELP TRADE.

MR. LAHAIE, one of THE GROCER'S readers in Buckingham, P.Q., who was in town last week, said that while trade was very fair, still the business of his district was capable of great expansion. They had unusually fine water privileges, which were not utilized to their fullest capacity. There are large quantities of spruce timber, which make the best pulp in the world. The American paper makers are cutting this wood and taking it to the States to manufacture into pulp and paper, employing all the labor that should be done in Canada. The logs are admitted free to the States, but a heavy duty is charged on pulp. If the Dominion Government would put an export duty on the logs, the Americans would have to manufacture the pulp, and even ually the paper, in Canada. This would mean a large and important industry for such towns as Buckingham, and indirectly the whole of Canada.

It is the duty of business men everywhere to consider the importance of this and similar questions, and insist that their representatives in Parliament support a policy that will develop our natural resources. The elections are coming on. We should all join one of the political parties and endeavor to get the convention to nominate a successful business man—one as well who is true to Canada and her interests. If both sides nominate good, honest men we are sure of having a suitable representative. Even if our own man does not win we can still rejoice that our interests are safe in his opponent's hands.

While on the question of paper-making, it may be added that one of the best informed paper makers in Great Britain, who has been making a tour of the world, said to THE CANADIAN GROCER that Canada and Scandanavia were now the only countries in the world which produced good pulp-wood, and that before long they should control the paper-making of the world. From Canada's present policy, he said, it looked as if we were going to hand over the most profitable part of our industry to the Americans, when we allowed them to do the manufacturing.

FRAUDULENT LABELS.

ON Friday last a very interesting decision was given by Judge Dugas in Montreal on the illegal use of trade labels.

All business men and manufacturers know that the label on a standard article means its reputation. If it is diverted to some other line of a similar character it constitutes not only a serious imposition on the public, but a direct injury to the rightful owner of the trade mark.

For a long time past Wm. Dow & Co., the famous brewers, have been troubled and lost materially through the unathorized use of their label by persons not allowed by the firm to bottle their beer. Three months ago they secured a conviction against three offenders, but it did not check the abuse.

The other day one, Onesime Champagne, was discovered by the firm to be in possession of a number of their labels, which he was using without authority. When brought before Judge Dugas he pleaded guilty to the offence of using a false trade description without authority from the owners of the trade mark. The judge fined Champagne $20 with costs, stating that the offence appeared to be on the increase. He had been much inclined for this reason to inflict a heavier penalty in this instance, but owing to certain circumstances he deemed it advisable to place the fine at the amount named. He warned the accused that in future all offenders would suffer the full penalty of four months' imprisonment at hard labor, or a fine of $100. The law, which the defendant had contravened, was for the protection of the public generally as well as the proprietors of various valuable trade marks in particular. Goods sold under trade mark or design were all supposed to be of the manufacture of the person or firm owning that trade mark. A person applying that trade mark to other goods was guilty of a direct fraud and should be punished.

THE CANADIAN GROCER agrees with the honorable judge, its only regret being that the maximum penalty which it is in his power to inflict is not more severe than it is. A fine of $100, the extreme limit, will be a mere bagatelle to many dishonest people. Good plain imprisonment at hard labor would suit such gentry much better.

DISCRIMINATION AGAINST TEA SAMPLES.

Recently complaints have been made to the Montreal Board of Trade by its members that the weight limit for sample post had been reduced from three pounds to half a pound.

The Board, on enquiry, ascertained that the reduction was confined to tea samples only. As they had received no complaint or communication from the Wholesale Grocers' Guild in regard to the matter, they referred it to them for report.

On all other packages except tea the limit allowed is 24 ounces. The Department does not explain why it makes this discrimination against tea samples, and the Guild will be perfectly justified in requesting that they do so. They ought to have a strong reason for such a peculiar course.

ADVANCE IN CODFISH.

A decided spurt in the general Lenten demand for fish is noted this week at Montreal. The most striking effect of its influence has been an advance of 50c. per barrel all round in the price of green cod.

Most dealers believed that the supply of this staple line of fish, though not large, was ample, but it appears that they were wrong.

Jobbers, after they had satisfied a few of their customers, finding the enquiry steady, commenced to think of new supplies. When they tried to procure them the light position of stocks was immediately made plain, and the result was a sudden and sharp advance in price.

Sales of good-sized lots of No. 1 draft cod have been made up to $6.50, and no No. 1 large are now available under $6.

Other advances in quotations are given in our regular market report, and a strong market, not only on green cod, but on all kinds of fresh fish, is looked for during the next week or so.

VALENCIA ORANGES ADVANCE.

Green fruit dealers in Montreal would not be surprised if the orange market became once more as animated and interesting as it was a month ago. This belief is based upon cable advices which they received this week, showing that it would cost 25c. per box advance to lay down fresh importations of Valencias in Montreal.

Cables on Tuesday quoted 12s., or 2s. advance, equivalent to about $4.25 Montreal. As a result of this spot prices are somewhat firmer, and the inside price with most holders was $4, as against $3 75 last week, and it is not unlikely that some would ask an advance on that figure.

OUR NEW OFFICES.

WHEN this paper first hung its sign from the top storey window of an old-fashioned building on St. Francois Xavier street, Montreal, it was thought it would remain there for many years to come. The reception accorded to its early issues was so cordial and enthusiastic that it was soon necessary to increase the business and editorial staff beyond the capacity of its dingy quarters. Larger and more comfortable offices were secured on St. James street, just across from St. Lawrence Hall, and only one flight up. But still the business increased, and a year ago it became apparent that if the subscriptions and advertisements should continue to pour in from every part of this wide Dominion it would be necessary to seek another home. It was found necessary. Offices conveniently situated were demanded. They must be on the ground floor. Nothing else will suit the great number of subscribers and advertisers. What they said had to be carried out.

Fortunately, the choicest offices in the city — and the most expensive, too — were offered, and a lease was quickly signed. This number will be issued from the new quarters. They are in the Board of Trade building. The principal offices are on the ground floor, just to the left of the main entrance and opposite the Board's own quarters. This was all the space available here, and the remainder of the staff will occupy larger rooms upstairs, which are easily reached by the elevators. In the main office will be found the chief editor, the advertising manager and clerk. Just off it is Mr. MacLean's private office.

In a few days everything will be ready to welcome the thousands of readers who come from every city, town and village of Canada. It must not be thought that the paper has grown proud because it has made a great hit and has grown rich—in circulation, not money—and has nearly all the best firms in the land in its advertising columns—(and they say they lose money if they stay out). Its head is not "big." None will receive a more cordial welcome than will its old friends who helped by their subscriptions, their advertisements and their advice in the good old days on St. Francois Xavier street.

WANT REASONABLE NOTICE.

It has been a frequent cause of complaint that the Ottawa Ministers, especially the Minister of Trade and Commerce and the Controller of Customs, when they visit Montreal do not give merchants sufficient notice in advance.

The Wholesale Grocers' Guild of Montreal took the matter up again this week, asking the Council of the Board of Trade to point out to the Government, and urge that in the case of any future visits, the Board of Trade be notified in advance.

If this were done merchants who wished to confer with the Ministers would be able to do so intelligently.

MOLASSES STILL STRONG.

Last week THE CANADIAN GROCER gave some exclusive information in regard to molasses at primary markets.

Supplementary advices this week bear out the strength of those noted last week. Cables from Antigua to well-known selling agents in Montreal state that the best price is 31c., cost and freight Montreal.

Last year at this time the same salesmen were booking import orders for this grade of stock at 25c., or 6c. less.

HANDSOME PLAYING CARDS.

There is no earthly harm in a quiet game of whist or euchre. It is a fitting accompaniment on these cold winter evenings to a nice warm glass of John Dewar & Sons' famous Scotch whisky. So that all the ingredients will be at hand for their many Canadian friends, the Messrs. Dewar not only provide their Canadian agents, J. M. Douglas & Co., of Montreal, with the liquid portion, but have also sent along some very handsome decks of playing cards, which arrived this week. The excellent stock and first-class lithographic work of these testify to a pretty good outlay, showing plainly that the firm, when they do advertise, are not afraid to spend a little money to do so in a proper way. The back of each card is a print of one of Dewar's well-known bottles, label and all, and makes a very effective "ad." Readers who enjoy a hot toddy and like a quiet little round, can have a pack sent them by writing J. M. Douglas & Co., Board of Trade, Montreal, and mentioning THE CANADIAN GROCER. So that none of their friends will be without one of these attractive souvenirs, J. M. Douglas & Co. have decided to send only one deck to each of their customers.



THE MONTREAL OFFICES OF THE MACLEAN PUBLISHING CO. ARE IN THIS BUILDING.

CANNED GOODS MEN IN SESSION.

THE CANADIAN GROCER is in receipt of the following, under date of Chicago, February 15, from Mr. Wellington Boulter, president of the Canadian Packers' Association, written while in attendance at the convention of the Western Canned Goods Association :

"There is a large attendance, this being their annual convention. Some 15 States are represented, with 200 delegates. The machinery exhibit, which is always made at these meetings by all the manufacturers of canned goods, etc., represents the newest and most improved kinds, and is a great benefit to all attending, as, being in motion, all can see its working. It is wonderful the improvements that have been made in the facilities for packing now to what it was fifteen years ago, when I first started in the business. The business in the United States at present is in a very much depressed condition. Prices are in many cases below cost of packing and, as with us, too many are engaged in it.

"The following Canadians are present : W. A. Ferguson, Delhi ; D. Marshall, Aylmer ; H. Malcolmson, Chatham ; F. Miller and foreman, Trenton ; W. A. Carson, Belleville ; W. R. Wright and wife, and Geo. E. Boulter, Picton.

"The members of the association are pleased to see so many Canadians present, and all are doing their best to make their visit as pleasant as possible. L. G. Seager, former president, Gilman, Iowa, was elected president, with J. S. Edwards, Leavenworth, Kansas, secretary-treasurer. The next annual meeting takes place at Cincinatti, Ohio, in Feb., 1897."

NEW SEASON'S CEYLON-INDIA TEAS.

The matter of spring supplies of new season's teas is commencing to occupy jobbers' attention. Joseph Tetley & Co., Montreal office, 14 Lemoine street, have turned into stock some standard blends of new season's Indian and Ceylon teas, which they propose to offer at prices to suit all customers. Any of our readers can have a sample sent them free by writing Joseph Tetley & Co., 14 Lemoine street, Montreal, and mentioning THE CANADIAN GROCER. This is a chance to find out what to buy.

WANT ANOTHER WEIGHER.

The Montreal Butter and Cheese Association consider that, owing to the increase in the exports of butter and cheese, there is more work than the present public weighers can handle. They have accordingly petitioned the Council of the Board of Trade to urge upon the Government the appointment of another public weigher immediately.

Seville Orange Marmalade

An Article of Rare Delicacy and Purity.

ONLY the Finest Selected Seville Oranges and Redpath's Extra Standard Granulated Sugar used in its manufacture.

WE KNOW that there are numerous so-called marmalades offered as "pure," but they lack that delicious, appetising flavor of the true SEVILLE. There have been no Seville Oranges on the market as yet this season from which to manufacture the Genuine Seville Orange Marmalade. The first shipment is due this week, and we will be in a position to fill all orders next week.

WE HAVE this article put up expressly for us, and you have our assurance that the quality is right.

Beware of Imitations. **7-lb. Pails, 6 in a Crate.**

W. H. GILLARD & CO., WHOLESALERS ONLY, HAMILTON, ONT.

Money Makers

THREE WINNERS—They have been prepared with a view of making them the very finest Gelatines on the market. They are attractively clothed and present a fine, clean appearance when they are opened up. Appearance is not everything—it helps. We have put quality inside to make the goods sure sellers.

Knox's Sparkling Calves Foot Gelatine

Makes 2 quarts of Jelly of the greatest purity and finest flavor.

ORDER A SAMPLE

Knox's Crystallized Fruit Gelatine

Makes 1 quart Jelly. Do not be without a supply.

THERE'S MONEY IN IT

Knox's Acidulated Gelatine

Makes 2 quarts of Jelly. Any flavor can be used. Only one teaspoonful and water.

QUICKLY PROFITABLE

Agents, **A. E. RICHARDS & CO.**

Also Agents for . . .
Knox's Egg Preserver

Hamilton - Ont.

All Wholesale Houses

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

TRADE this week is in a somewhat comatose condition. The usual quietude that obtains at this season of the year is all the more pronounced on account of the stormy and cold weather, which has blocked the railroads and country roads and impeded the movement of travelers and farmers. An improvement in a few days is confidently looked for. Generally speaking, local quotations are much the same as a week ago, and the outside markets are, as a rule, strong. Sugar continues to gather strength, and the Canadian refiners are anticipating higher prices before long. Canned vegetables continue firm. In teas, Indian and Ceylon growths are firmer in the primary markets. Foreign dried fruits are, on the whole, quiet and steady. Payments are still slow.

CANNED GOODS.

Tomatoes and peas continue firm, the latter particularly, some of the wholesalers having advanced their view regarding them during the past week. While 90c. is still the lowest with some, others are not inclined to take less than 95c. Some cutting appears to be going on in regard to the price of "Horseshoe" salmon, as low as $1.30 being accepted in some instances. This is peculiar, especially in view of the fact that some houses are asking other houses for quotations on this brand, their stocks evidently being exhausted. We quote: Tomatoes, 80 to 90c.; corn, 75 to 80c.; peas, 95c. for ordinary; sifted select, $1.10; extra sifted, $1.45 to $1 50; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2.00; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2 40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1 90 to 2.25; salmon, "Horseshoe," $1.32½ to $1.35; "Maple Leaf," $1.35; "Lion," $1.35 to $1 40; Lowe Inlet, $1.27 to $1 30, in tall tins; cohoes, $1.10 to $1.20; canned mackerel, $1.10 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1 45; 2's, $2 25 to $2.35; 6's, 7.50 to $8; 14's, $15 to $16.50.

COFFEE.

Trade continues quiet and prices unchanged. We quote green in bags: Rio, 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 33 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

Syrups are fairly active on account of the Lenten demand. The supply of syrups at the refineries is still short, and brights are sold as soon as they are made. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

Demand is good, and the tendency of values in the primary markets is still upward. We quote: New Orleans, barrels, 28 to 35c.; half-barrels, 30 to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The local market has continued very quiet, with scarcely any enquiry from jobbers, notwithstanding the fact that the raw market has continued to strengthen very considerably. On the 11th inst. the Trust finally gave up the game of trying to bear the New York market, and on that day bought everything in sight, some 20,000 tons centrifugals at 4c. New York. Since then the Trust have been freely offering 4c. for centrifugals without finding any sellers. Three advances of 1-16c., each time on refineds, have taken place on the New York market, but refiners' prices in Canada have remained unchanged. The New York receipts of Cuban sugars were only 1,200 tons, against 41,000 tons for the same week last year. Quotations on the local market are unchanged, 4⅞c. being the idea for granulated, and 3⅞c. up for yellows.

SPICES.

The market is dull. Cream of tartar, while not so high in the primary market as it was a week ago, is nevertheless strong. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 14 to 18c.

NUTS.

Trade continues quiet and featureless. We quote as follows: Brazil nuts, 14 to 15c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

Generally have been quiet; the only movement of consequence has been in Ceylons, chiefly low grades, in which kinds a fair business has been doing. In Chinas, both blacks and greens, the only transactions of note have been in second Young Hysons. Japans continue neglected. Indians quiet. The market for Indian teas in Calcutta has practically closed. It will reopen about the middle of May. London sales have shown a decided firmer tendency on Indian teas for anything showing suitable liquor. All flavory Cylons are also dearer and only poor liquoring teas are selling at low figures. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Reports from Patras regarding the currant market are to the effect that there is a present dulness with slightly easier prices, in consequence of shipments to the United Kingdom and Continent, on account of Patras shippers who were unable to take up the documents and had to force sales. It is, however, thought that when these stocks are cleared there will be a tendency towards higher prices, as the position of the market is otherwise good. The currant trade locally is quiet, although there have been some large sales to cover losses by wreck of the steamer Lamington. We quote: Provincials, 3¾ to 4c in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do, half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto, extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Valencia raisins are still going out in limited quantities only. We quote: Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5¼c.; selected, 6 to 6¼c., and layers, 6½c.

California fruits remain steady with a little better enquiry. Two carloads of choice peaches consigned by Griffin & Skelley arrived this week; these are very fine. We quote: Apricots, 15 to 16c.; peaches, 8c., in bags, and 10 to 15c. in boxes; pears, 10½ to 12½c; plums, 6½c. for unpitted, and 12½c for pitted; nectarines, 11 to 13c.; loose muscatels, 5½ to 6½c. per lb.

Sultana raisins are quiet and unchanged at 5½ to 6c.

Dates still rule quiet at 4½ to 5½c.

Prunes are not yet attracting much attention. We quote: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c., "U," 102 to lb., 6½ to 6¾c.; California prunes, 40-50, 10 to 10½c. per lb.; 50-60, 9½c. per lb.; 60-70, 9c.; 70 80, 8½c. per lb.; French, 5 to 6c.

Eleme figs are quiet and unchanged. We quote: Eleme, 14 oz., 9 to 10½c.; 10 lb., 9½ to 12½c.; 12 lb., 12½c.; 28 lb., 15c.

GREEN FRUIT.

The orange market is firmer. California oranges are up fully 50c. per box on the Coast, and Valencias are 2s. to 3s. dearer in

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CEYLON TEA

and that has a larger sale in a week than all other package teas sold in Canada put together have in a month. The increase last year was more than double the amount of the total sales of the year previous.

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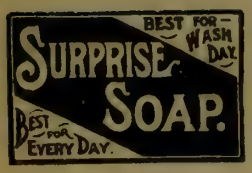
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BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
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Liverpool. Some shipments of Valencia oranges have arrived on the Toronto market within the last few days in a damaged condition, but as the consignees will give them a thorough overhauling the trade is not likely to suffer. Lemons are not coming forward as liberally as they were, and the demand is fair. We quote: Lemons — Messina, $2.50 to $3.50 for 360's and 300's per box. Oranges—Jamaicas, $3 50 to $4; fancy, $4.25 to $4.50; California navels, $3.50 to $4; Valencias, 420's, $4 to $4 25; Jumbo's, 420's, $5 to $5.50; ditto, 714's, $4.75 to $5; Sevilles, $3 per box. Bananas, $1.25 to $1.75; cocoanuts, $3.50 to $4 a sack; apples, $1.50 to $3 a barrel; Malaga grapes, $5 to $7 per keg; domestic onions, 60 to 65c. per bag; Spanish onions,40 to 50c. per small crate; sweet potatoes, $3 to $3.25 per bbl.; cranberries, $9.50 to $10 per bbl. for first class, and $7 to $8 for ordinary, and $3 to $3.75 per case, according to quality; hickory nuts, $1.50 to $1.75 per bush.

BUTTER AND CHEESE.

BUTTER—Deliveries have fallen off materially during the past week on account of the weather, and, as a consequence, there is a firmer feeling in regard to values. The receipts are still largely confined to roll butter, and the demand is largely confined to these. Tub butter would be taken fast enough if the quality were right, but the trouble is that it is not. Dairy pound prints, if good, are wanted, but the same complaint applies to them as to tub butter. There is nothing new in regard to creamery butter. We quote: Early summer dairy store packed, 7 to 8c.; good to choice fresh packed, 15 to 16c.; large rolls, fresh, 15 to 16c.; dairy pound prints, 16 to 17c. Fresh creamery — Tubs, 19 to 20c.; do., pound prints, 20 to 22c.

CHEESE—Locally there is a fair demand, but the enquiry on export account is quiet. We quote: Summer make, 9c.; September and October, 9½ to 10c.

COUNTRY PRODUCE.

BEANS—The demand is limited at $1 to $1.10 per bushel.

DRIED APPLES—Business continues light, with jobbers paying 4c. and selling at 4½ to 5c.

EVAPORATED APPLES—Continue dull at 6½ to 7c.

EGGS—Deliveries have been light during the past few days on account of the cold weather. For new laid and pickled the demand is good, but it is difficult to dispose of cold storage at any price. We quote: New laid, 17 to 18c.; pickled, 13 to 14c.; held fresh and cold stored, 12½ to 13c.

HONEY—Trade is slow and prices are easier. We quote: Strained, clover, 9 to 10c.; dark, 5c.; comb, clover, $1.80 per dozen; dark, 80c. per dozen.

POULTRY—Is scarce and firm, with prices a little higher. Nice bunches of turkeys have sold as high as 11c. per lb. We quote: Turkeys, 9 to 11c.; geese, 7 to 8c.; chickens, 40 to 60c.; ducks, 60 to 90c.

PROVISIONS AND DRESSED HOGS.

Since the cold snap set in the offerings of dressed hogs have not been quite as large. With milder weather freer offerings and easier prices are looked for. Several carloads were purchased the latter part of last week at $5 to $5.05, delivered. The ruling quotation at the moment is $5 for straight weights, and $5.10 for select weights, delivered in Toronto. Packers do not appear to be anxious buyers. A firmer feeling exists in regard to provisions and trading is moderate. There is a disposition on the part of buyers to make contracts ahead. Trade continues fairly good in lard. Prices are without notable change.

DRY SALTED MEATS—Long clear bacon, 6½c. for carload lots, and 6¾ to 7c. for small lots; backs, 8c.

SMOKED MEATS — Breakfast bacon, 10c.; rolls, 7¼ to 7½c.; hams, large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10c.; backs, 9 to 9¼c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 8 to 8¼c.; tubs, 8½ to 8¾c.; pails, 8¾ to 9c.

BARREL PORK—Canadian heavy mess, $14.00; Canadian short-cut, $14 to $14.50; clear shoulder mess, $12; shoulder mess, $11.50.

FISH AND OYSTERS.

The market shows some improvement, and a fair Lenten trade is anticipated. We quote oysters: Standards at $1.30 to $1.35, and selects $1.70. Fish are quoted as follows: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, $3.25 to $3.50 half barrel and $5.50 to $5.75 per barrel; Newfoundland herring, $2.50 per half barrel, and $4.50 to $4.75 per barrel; fresh water salt herring, $3 per barrel; blueback herring, 4c.; pike, 6 to 7c. per lb.; flitched cod, 5c.; finnan haddies, 6½c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to

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CANADIAN TOMATO CHUTNEE
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Also full line pure Boneless Cod, Finnan Haddies, etc. Write us for prices.
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PRICES LOW. STOCK FANCY.
Write us for Quotations.
CLEMES BROS., TORONTO

15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 15 to 16c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c.; white fish, 7½c.; salmon trout, 7½ to 8c.; Lake Superior whitefish, 7½c.; Lake Winnipeg whitefish, 7 to 7½c.

FLOUR AND FEED, HAY, ETC.

WHEAT—Deliveries are a little freer, but they are still light, with prices higher. We quote: White, 84 to 85c.; red, 82 to 83c.; goose, 67½c.

BARLEY—Steady, 1,200 bushels selling on the street on Wednesday at 38 to 43c.

OATS—Firm, at 28 to 29c.

PEAS—On the street 100 bushels sold at 57½ to 58c.

FLOUR—There is a good demand for patents, presumably on account of their relative cheapness in price, but generally speaking the flour market is quiet, with prices firm. We quote in job lots: Manitoba patents, $4.40 per bbl.; Ontario patents, $4.50 per bbl.; strong bakers', $3.80; family grades, $3.80 to $4.15.

BREAKFAST FOODS—Trade is quiet and and prices unchanged. We quote: Oatmeal, cornmeal and pot barley from 10 to 15c. lower; Standard oatmeal and rolled oats, $3.15; rolled wheat, $2.40 in 100-lb. barrels; cornmeal, $2.75; split peas, $3.25; pot barley, $3.25.

SEEDS.

The wholesalers are chiefly engaged in buying just now. There is not a great deal of alsike offering on account of the short crop of hay. Holders, particularly of red clover, have been asking better prices than the market warrants; and as the export season is nearly over, jobbers fear that too much for the domestic demand will remain on hand, in which event lower prices would obtain. We quote: Red clover, $4.75 to $5 per bushel; alsike, $3 to $4.50 per bushel.

SALT.

Trade is active at unchanged prices. We quote at Toronto: In carload lots, $1 per barrel, and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

MARKET NOTES.

Indian and Ceylon teas are a little firmer.

Sugar is strong, with an upward tendency.

A good many apples are being shipped to the Old Country.

A cable quotes Valencia oranges 2 to 3s. dearer in Liverpool.

Butter and eggs are a little firmer on account of lighter receipts.

Two carloads of lemons arrived on the Toronto market this week. This is the first

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SOMETHING DELICIOUS **PEACH JELLY WAFERS** Have a tin included in your next biscuit order.

JAS. McLAUCHLAN & SONS Biscuit Manufacturers **OWEN SOUND**

time, we believe, that California lemons have arrived in Toronto in quantities. McWilliam & Everist are the consignees.

Currants are a little easier in Patras, but it is thought to be only temporary.

QUEBEC MARKETS.

MONTREAL, Feb. 20th, 1896.

GROCERIES.

IN a general jobbing way, the grocery market is not a brisk one. Business is quiet in most of the leading staples from first and second hands, which is surprising, considering that the tendency of values is firm. This is notably the case with sugar, though actual spot quotations are not altered. But if outside conditions are anything like a criterion they may advance at any moment. The same firmness is noted in the case of molasses. In fact, as noted editorially, further quotations from primary points for spring importation show sharp advances over the offers made on the same stock at this time last spring. Syrups naturally share in this strong feeling, and all the more so as stocks both in first and second hands are admitted to be light. Teas, coffees, and spices continue quiet. Dried fruits are steady, the most active line being California raisins, the turnover of which on this market is increasing every season. Their value also is pointing upward. Another notable feature has been a sharp advance in codfish of 50c., consequent upon the Lenten demand, and an unexpected light stock.

SUGAR.

The sugar market continues firm in its tendency, and advices during the week from outside points have ruled very strong. In New York, for instance, raws advanced ¼c. per lb. on Monday, 4c. being paid for 96 test centrifugal laid down there. Naturally, therefore, the feeling here is very firm though no actual change in quotations can be cited. At the refineries the demand, despite the firmness, has not been brisk, but the movement from jobbers' hands is good on the whole. At the refineries granulated in 250 bbl lots sold at 4 5-16c.; 100-bbl. lots, 4 11-16c, and smaller quantities, 4¾c. We quote jobbing prices: Granulated, 4⅞c.; yellows, 3¾ to 4⅜c., as to grade.

SYRUPS.

The firm feeling already noted in syrups is fully maintained. Stocks in first hands have been of narrow compass for several weeks back, and all this time supplies in second hands have been gradually shrinking. The result is a market barely supplied and holders firm in their views for the moderate business passing at 1¾c. for ordinary, and 2½ to 3c. for bright.

MOLASSES.

Latest intelligence testifies to the continued strength of this product in outside markets and at primary centres. The firm figures noted on Barbadoes and Porto Rico for forward delivery last week have been fully maintained. A cable on Tuesday, for instance, quoted Antigua at 31c. cost and freight Montreal, which is fully 6c. over the figures ruling in the same connection at the corresponding period last year. On spot demand is fair and a good volume of business is passing. Holders who were sellers of round lots of Porto Rico at 33c. net last week now want 34c. net ex store, and it may be mentioned that there is little on offer. In a jobbing way prices are firm. We quote: Barbadoes, 36 to 37c.; Porto Rico, 34 to 35c., and New Orleans, 25½ to 35c.

RICE.

There has been a fair trade passing in rice, and prices are firmly held. We quote as follows: Japan standard, $4.25 to $4.40; crystal Japan, $4.75 to $5; standard B., $3 45; English style, $3.30; Patna, $4.25 to $5, and Carolina, $6 50 to $7 50.

SPICES.

There has been a fairly active trade in spices, and prices rule steady. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c; ditto, best, 28 to 30c. per lb.; allspice, 12 to 15c.

COFFEE.

The coffee market continues quiet, and there is little news from the outside calculated to have any influence. We quote bean coffee as follows: Maracaibo, 19 to 21c.; Rio, 16½ to 20c.; Java, 28c.; Jamaica, 20c., and Mocha, 29 to 32c.

TEAS.

Trade generally has been dull with few features except a scarcity of both low grade Japans and blacks. Jobbers complain of difficulty in filling orders with this kind of stock. Otherwise there is little to report. We quote: Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45 for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grades; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUIT.

The chief line, so far as activity in a jobbing way goes, is California raisins. The turnover of these fruit on the market has, as noted previously, been largely increased this fall and winter, and at present most of the business doing is in them. Stocks, however, are light, and prices very firmly held, as noted last week. We quote: 3-crown, 5½ to 6c., and 4-crown, 6¾ to 7c.

Currants are quiet and firm with nothing special to report. We quote: Barrels, 4c.; half-barrels, 4¼c., and cases, 4½ to 5½c. as to grade, the supply of the higher descriptions being very light.

Valencia raisins are very firm in tendency, but business is quiet. Stocks here are small, but will be sufficient for existing demand for some time. We quote: Ordinary off-stalk, 4 to 4¼c.; fine, 4½ to 4¾c.; selected, 5 to 5¼c., and layers, 6½ to 7c.

Advices on Sultana raisins have been firm in tone from primary markets, and continue so, and cables from London note a strong market there. Local business is moderate, and prices firmly held at 6 to 6¼c.

The prune market is without new feature. Advices on Bosnia have been firmer, and some of the larger sizes command more money this week, sales being made at 6½c., whereas 6¼c. was the top last week. Other kinds are without change, the easier feeling on the Coast on Californias not affecting the spot range, which has been pretty low ever since some large arrivals two or three weeks ago. We quote: French, 4½ to 5c.; Bosnia, 6¼ to 6½6c., and California 7½ to 15c., as to grade.

Figs continue quiet and unchanged: Bag figs, 4c.; ordinary boxes, 8½ to 9c., and fancy, 12 to 14c.

The date market is quiet at 4½ to 5c.

NUTS.

Continue featureless and dull, some slight shading on pecans being the only feature. We quote: Grenoble walnuts, 11½ to 12½c.; filberts, 7½ to 8c.; Tarragona almonds, 11½ to 12c.; pecans, 8 to 12c., and shelled walnuts, 15 to 19c.

CANNED GOODS.

There has been a fair jobbing demand for canned fish, such as mackerel, lobsters and salmon, in small lots. Canned vegetables are quiet and steady. We quote: Tomatoes, 72½ to 85c.; corn, 75 to 85c.; peas, 95c. to

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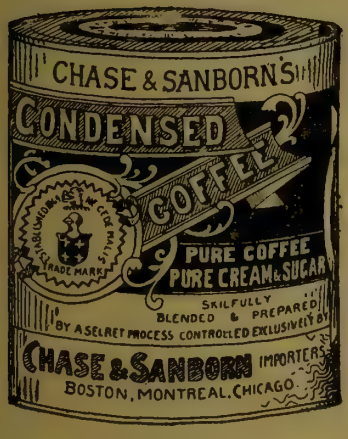
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White Fish -	-	5.00 "

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2-lb. tins - 36c. lb.
1-lb. tins - 37c. lb.
(WHOLE OR GROUND)

It's the purest, strongest and the most exquisite flavor, and pays the retailer a good profit.

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$1 for ordinary ; sifted select, $1.10 ; extra sifted, $1.45 to $1.50 ; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's ; raspberries, $1 40 to $2; strawberries, $2 to $2.45, according to brand and quality ; blackberries, $1.90 to $2 20 ; cherries, $2 40 to $2.45 ; apples, 3's, 80 to 90c. ; gallons, $1.90 to $2 25 ; salmon, "Horseshoe," $1.35 to $1.40 ; "Maple Leaf," $1.25 ; "Lion," $1.25 to $1.40 ; Lowe Inlet, $1.25 to $1.30, in tall tins ; cohoes, $1.05 to $1.15 ; canned mackerel, $1.10 to $1.20 ; lobsters, $1.80 to $2.10, for tall tins ; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1 45 ; 2's, $2.25 to $2.35 ; 6's, $7.50 to $8 ; 14's, $15 to $16.50.

WINES AND SPIRITS.

There is a fair trade doing in wines and spirits in a jobbing way. Business for import, however, still continues quiet.

GREEN FRUIT.

The chief feature of the green fruit market is the firmer cables on Valencia oranges, which are quoted 2s. higher at 12s., which would mean a cost laid down here of $4.25. The inside price here has, in consequence of this, been advanced to $4. Dried apples also have a rather firmer tendency. We quote : Oranges—Valencias, 420's, $4.00, and 714's, $4.25 to $4 50. Lemons, $2 to $3. Grapes, $5 to $6 per keg. Cranberries, $8.50 to $10 per barrel. Apples, $2 to $3.50 per barrel. Dried do. 4½ to 5c. Evaporated do. 6¼ to 6½c. Spanish onions, 40c. per crate.

FISH.

The only new feature in fish has been a sharp advance in green cod, owing to the Lenten demand, of 50c. per bbl. all round. Other kinds of fish are unchanged as to value, but a good demand is experienced for all kinds of fish. We quote: Fresh haddock, 3 to 3½c. per lb.; cod, 3c ; smelts 4 to 5½c. ; fresh frozen B.C. salmon, 9 to 10c. ; Manitoba whitefish, 7c. ; pickerel, 6½c. ; dore, 6½c. ; pike, 4 to 4½c. ; trout, 7c. ; tommycods, $1 to $1.75 per bbl. Choice pickled Labrador herrings, $5.25 ; No. 1 N.S. $3 to $4 ; No. 1 green cod, $5.00 ; No. 2, $3 50; No. 1 haddock, $3 ; No. 1 large codfish, $6 ; No. 1 lake trout, $4 to $4 25 ; B.C. salmon, $10.50; No. 2 Labrador salmon, $13 ; No. 1 mackerel, $18 50; Loch Fyne herrings, 85c. per keg, and $11 per bbl.; No. 1 sardines, $4 50 ; No. 1 dried cod, $4.25 to $4 50; boneless cod, 6c. per lb. ; boneless fish, 3¼c. ; boneless haddock, 5c. ; shredded, 11c. ; haddies, 6½ to 7c. per lb. ; bloaters, 90c. per box, and smoked herrings, 8 to 10c. per lb.

PROVISIONS.

Since the opening of the present week there has been some cutting in prices for round lots of short cut, clear pork, but in a jobbing way values are steady. We quote as follows : Canadian short cut, clear, $14 50 to $15; Canadian short cut, mess, $15 to $15.50; hams, city cured, per lb., 9 to 10c. ; lard, Canadian, in pails, 8c. ; bacon, per lb., 9 to 10c. ; lard, com. refined, per lb., 6¼c.

The market here this week is absolutely bare of dressed hogs, and it is impossible to quote them.

COUNTRY PRODUCE.

EGGS—There has been continued easiness in fresh eggs in this market, and prices are 2c. lower than a week ago. Limed eggs are unchanged. We quote : Fresh, 20c. ; Montreal limed, 13 to 14c., and Western limed, 12 to 12½c.

BEANS — Remain dull under a jobbing enquiry, restricted to small lots. We quote: Car lots, hand-picked, $1 to $1.05, and small lots, $1.10 to $1.20.

POTATOES—Continue the same ; car lots, 30 to 32c., and jobbing lots, 35 to 40c.

ONIONS—Without change, yellows selling steady at $1.50 to $1.60, and red, $2.50 per bbl.

FLOUR, FEED AND MEAL.

Demand for flour has been chiefly confined to small jobb ng lots. Prices are the same as they were a week ago. We quote : Winter wheat, $4.40; spring wheat, patents, $4.25; straight roller, $4.10; straight roller, bags, $1.95 to $2; extra, bags, $1.75 to $1.85; Manitoba strong bakers', $4.

The firm feeling noted last week in oatmeal has been well maintained under a good jobbing enquiry. We quote : Standard, barrels, $3 10 to $3.20 ; granulated, barrels, $3 20 to $3.30 ; rolled oats, barrels, $3 10 to $3.20 ; rolled wheat, per 100 lbs., $2.40 to $2.50.

Feed rules steady in tone, with values precisely the same. We quote : Bran, $14 to $15 ; shorts, $15 to $16 ; mouillie, $19 to $20.

CHEESE AND BUTTER.

The cheese market is without change. Demand continues of the same indifferent character, very little new business of importance going through. Sales of fall makes, to the extent of a few hundred boxes, at 9c. was the only business noted. This was by a tired holder, and it is not certain that a buyer could secure the same price if he made a complete round of the market. On summer goods values were nominal at 8 to 8¼c. A well-known New York dealer was up here Monday, but whether he did any business could not be ascertained.

There is a steady sort of market for butter on local account, jobbers being quiet, but continued buyers of fine creamery at 20½ to 21c. Exporters are not in the market to any noticeable extent.

HAY.

The hay market has ruled steady at the decline noted last week. We quote : No. 1, $13.50 to $14, and No. 2, $12.50 to $13.

ASHES.

The ashes market continues quiet at last week's decline. We quote : First pots, $3.50 ; seconds, $3 25 ; and pearls, $5.

MONTREAL NOTES.

Leonard Bros. predict a strong market, not only on dried and pickled, but also on all kinds of fresh fish. They were very busy with the latter during the week.

Hudon, Hebert & Co., and J. A. Mathewson & Co. are offering this week some of the well-known "Bull" brand Porto Rico molasses.

The headquarters for the Province of Quebec for Enameline Stove Polish is with W. H. Dunn, St. Paul street, Montreal. This firm also report good orders for Cottam's bird seed, which they represent in the province.

Antigua molasses is cabled firm at the Islands at 6c. advance on what prices opened at last spring.

W. H. Dunn has just received this week a carload of Babbitt's 1776 powder and a carload of Babbitt's "Best" soap. Messrs. Babbitt have made the Montreal office their Canadian headquarters.

Rose & Laflamme expect a shipment of Batger's Seville orange marmalade, new pack, in about ten days.

A. T. CLEGHORN
General
Commission Agent
Correspondence solicited.
LONDON, CAN.

GRAND MOGUL TEA

30, 40, 50, 60c.

½ and 1-lb. air-tight packages.

HIGHEST QUALITY
LARGEST SALE
BEST TEA
NEATEST PACKAGE
IN CANADA

QUEBEC PROVINCE

In any town in which Grand Mogul Tea is not now on sale, agencies will be given to a leading grocer. Write early.

T. B. ESCOTT & CO.
Sole Agents, London

PEASE MEAL

A light and easily digested food for dyspeptics. The only genuine article manufactured in Canada is put up by

JAS. WILSON
Manufacturer of Celebrated brands of
Monkland Mills
ROLLED STANDARD and GRANULATED OATMEAL
Fergus, Ont.

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; W. M. P. McLaughlin, St. John, N.B.; WM. BREWSTER, Palmer House, Toronto, Canadian Selling Agent.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

When we say . . .

"bird seed"

it answers all purposes of an advertisement, for there is but one bird seed—at the top, at any rate.

COTTAMS BIRD SEED with Bird Bread

(PAT. 1891-1896. REG. 1891.)

is the acme of bird fanciers' skill, and the most profitable seed to handle. ***Sold by all Wholesalers.***

Dawson & Co.

FRUIT PRODUCE and COMMISSION MERCHANTS

32 WEST MARKET STREET

Consignments Solicited **TORONTO.**

GEORGE MCWILLIAM. FRANK EVERIST.

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL . . **FRUIT**

Commission Merchants

25 and 27 Church street, TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

LONG CLEARS

New . . . .
This Season's
No old stock .

BY THE SIDE
CASE OR
CARLOAD

Write for Prices

F. W. FEARMAN

HAMILTON

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Feb. 20, 1896.

A FAIR week's business is reported, but there is still no large volume to trade. There is some complaint that city accounts are hard to collect. It is said one reason for this is that our retailers buy a great many goods from travelers and from outside houses in other ways, which accounts are as a rule drawn against on short terms. These drafts are paid, and the city merchants selling goods on open account have to wait. In markets, the strong feeling continues, though advances during the week have been slight. In some cases markets are unsteady, owing to some merchants holding large stocks cutting prices. Molasses is in a much firmer condition here, owing to some large shipments west, and advices from the islands being that prices will open high. The shortage in New Orleans is also a factor.

OIL—There is but light movement. This is the quiet month; as days get longer, sales of burning oil are lighter, and demand for lubricating does not begin so early in the year. We quote: American burning oil, 23¼c.; best Canadian, 21½ to 21¾c.; prime, 19c. No charge for barrels.

SALT—It will be next month before this line shows much movement. Prices are easy. We quote: Coarse, 50 to 55c.; fine factory-filled, $1.10; 5-lb. bags, $3.25 per bbl.; 10-lb. bags, $3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, $2 per doz.; salt, bulk, $2.70 to $2 80 per bbl.

CANNED GOODS—Show better movement, with prices held firm. It is said by some retailers that a better class of corn, peas and tomatoes than the regular grade would sell. There is an unfortunate tendency on the part of some retailers to sell canned goods at cost, or very nearly, trusting to make up in some other way. This is not in the interests of honest business. A rather better demand is noticed for oysters. There is somewhat of a range in prices among packers. We quote as follows: Corn, 85 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; gallon apples, $2 15 to $2.25; corned beef, 2-lb. tins, $2.50 to $2.65; 1-lb. tins, $1.60 to $1 65; oysters, 2's, $2 to $2.25; 1's, $1.60 to $1.65; peaches, 3's, $2.75 to $2.85; 2's, $1.90 to $2; pineapple, Canadian pack, $2.35; salmon, $1.40 to $1.50; lobsters, $1.75 to $2; haddies, $1.30; clams, $5 for 4 doz.; chowder, $2 75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1; kippered herring, $1.10.

DRIED FRUIT—In place of Ontario buying dried apples in this market, as last year, they are offering below the price of the Nova Scotia goods. There is quite a range in evaporated, as quoted by dealers, and

ONIONS Just received a carload of

Send for quotations. **"Yellow Danvers"**

H. F. PRICE 102 Foundling Street **MONTREAL**

A Pointer for Grocers



Every grocer wishes to buy the very best goods at the lowest possible prices, for this is the only way he can please his customers, make a living and build up a good reputation. Ask your wholesale for **Brock's Bird Seed.** In each 1-lb. packet there is a cake of Bird Treat.

NICHOLSON & BROCK - TORONTO

WM. RYAN

PORK PACKER,
WHOLESALE PRODUCE
AND COMMISSION MERCHANT

70 and 72 Front St. East, Toronto

Liberal Advances made on Consignments.

Egg Cases Supplied.

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

. . USE . .

"Maple Leaf" Brand

Pure Lard
Hams, Backs
Breakfast Bacon

D. Gunn, Flavelle & Co.

Pork Packers and Commission Merchants . . Toronto

We have in stock **FANCY** Sweet Jamaica Oranges
Valencia Oranges
Messina Lemons

All Much Lower in Prices. Send Us Your Orders.

HUGH WALKER & SON
Guelph, Ont.

there is a tendency upward. A good demand is continued for cleaned currants, both bulk and in packages. Prices are very firm. Owing to shortage in foreign prunes a better demand is noted for Californias. If these goods will suit the trade they now have a good chance to get their work in. The peanut market appears to gain strength and some good orders have been placed. We quote as follows: Valencias, 4⅞ to 5c.; layers, 6 to 6¼c.; California L. M. 4-crown, 6 to 7c.; 3-crown, 5 to 6c.; London layers, $1.70 to $1.85. Currants, bbls., 3⅞ to 4c.; cases, 4¼ to 5c.; cartoons, cleaned, 7½c.; bulk, cleaned, 6½c.: prunes, kegs, 4c.; boxes, 4½ to 5c.: half-boxes, 6 to 8c.; dates, 4½ to 5c.; dried apples, 5c.; evaporated apples, 7 to 7½c.; California evaporated peaches, 12 to 13c.; apricots, 12 to 14c.; pears, 12 to 14c. Canadian onions, $2 25 to $2.50; cocoanuts, $3 to $4 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7 to 8c.

GREEN FRUIT—There is no change in markets to note. A fair volume of business is being done, chiefly in oranges, Valencias moving most freely. Lemons show fair demand at the low figures. Very little will be done in bananas till the frost is gone. Good apples are becoming scarce and bring good figures. The low price of oranges tends to cause less demand for apples, the best of which at this season tend to be dry, our Nova Scotia apples perhaps more so than others. Cranberries in bushel boxes were received from Boston during the week. We quote: Apples, $2 to $2.75; oranges, $5 to $6 per bbl., $3 50 to $4 per box; Lemons, $2.75 to $3.50; Valencia oranges, $3.50 to $4; California oranges, seedlings, $2.50; navals, $3.50; pineapples, $2 50 to $3 per doz.; cranberries, $11 per barrel.

DAIRY PRODUCE—Cheese tends to firmer prices, but there is little active demand. Stocks held here are not large, and there are but few through the country. In butter the market is dull, there being large quantities to hand, and though good is scarce it is difficult to get extra price. Held eggs are dull, and demand for case eggs light. Fresh eggs will bring good price. We quote: Common dairy butter, 15 to 16c.; dairy, 17 to 18c.; new creamery prints, 23 to 24c.; cheese, 8½ to 9c.; creamery, tubs, 20 to 21c.; eggs, 17 to 19c. by case.

SUGAR—The market is strong and prices are well sustained. Much better stocks of granulated are held than of yellows. The local demand is not particularly large. We quote: Granulated, 4¾ to 4⅞c.; yellow, 4 to 4⅜c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

MOLASSES—The market here is firmer, owing to the quantity of Barbadoes shipped west. There is very little in small packages here except New Orleans, which is held firm at advance, and tends to higher prices. There is still a good demand for best syrup, which is also firm at the advance. A small quantity new Trinidad arrived this steamer. We quote: Barbadoes, 31 to 33c.; Porto Rico, 34 to 36c, bbls; New Orleans, 34 to 36c.; St. Croix, 28 to 30c.; syrup, 36 to 38c.

FISH—Fresh fish of all kinds are scarce, which is a loss to fishermen and merchants, as at this season there is good demand. A good movement is noticed in dry, which are firm at quotations. In pickled, prices shows no change, stocks are not large and there is fair sale. Smoked are dull. Shipments to the West Indies show but fair returns. The fact of but few fresh fish coming in puts almost a stop to the shipping of haddies. There is a fair movement in bone ess. We quote: Fresh haddock and cod, 2¾ to 3¼c. per lb.; dry, $1.50; large cod, $3 70 to $3.75; medium, $3.45 to $3 50; pollock, $1.50; bay herring, $1.25 to $1.30 per half bbl.; Ripplings, $1.65; Wolves, $1.85 to $2; new smoked, 5 to 6c.; Canso, $4 to $4.50 per bbl.; shad, half-bbl., $5 to $6; Grand Manan herring, half-bbl., $1.25 to $1.35; Shelburne, $3.75 bbl., $1.65 half-bbl.; boneless, 2½ to 8c.; ysters, $3 to $3.50 per bbl.; frozen herring, 80 to 90c. per 100.

PROVISIONS—In pork and beef there is but light movement. In pork, price continues to be lower than outside markets, and higher prices are looked for. Lard is firm though showing quite a range in price. A better movement is noted in smoked meats, which also tend upward. We quote: Clear pork, $15.50 to $16; mess, $14 to $14 50; beef, $13 to $14; domestic mess pork, $14 to $14.50; hams, 10 to 11c.; rolls, 8½c.; pure lard, 9 to 9½c.; compound, 7¾ to 8c.

FLOUR, FEED AND MEAL—There is a tendency, particularly in Manitoba flour, to cut prices, though higher prices are expected. Agents of Ontario mills find it hard to get flour to fill orders. Beans tend firmer; in meal there is no change, though for oatmeal market is tending upward. Oats are in rather lighter demand, with prices firm. Hay is firm. Some shipments are being made to the English market, but it is hard to see how returns are to be on the right side. Feed shows but light demand. We quote: Manitoba, $4 75 to $4.85; best Ontario, $4.55 to $4 65; medium, $4 40 to $4 50; oatmeal, $3 40 to $3 65; cornmeal, $2 25 to $2 30; middlings, $19 to $20 on track; bran, $18 to $19; hand-picked beans, $1.25; prime, $1.20; oats, 34 to 35c.; hay, $12.25 to $13; pot barley, $4; round peas, $3 65 to $3.75; split peas, $3.70 to $3.80; yellow-eye beans, $1.85; buckwheat meal, $1.30 to $1.35.

ST. JOHN NOTES.

A. L. Goodwin received 200 cases Valencia oranges this week.

"Cream" baking powder is finding a good demand from those who want fine goods. C. & E. Macmichael received a full line this week.

Theo. H. Estabrooks is having a splendid trade in syrups. He landed a shipment this week.

T. Collins & Co. have received a small lot choice Porto Rico in casks.

New Orleans molasses in barrels is filling a long felt want. Northrup & Co. make a point of keeping only the best grades.

James Patterson received part of the few fresh fish to hand this week.

THE GROCER extends congratulations to Allen Schofield, of Schofield Bros., the St. John agents of the E. B. Eddy Co., who was married last week.

John Sealy is finding an increased sale for his boneless fish. All goods are guaranteed.

Quite a business is being done shipping lobsters to Boston, where they bring 12 to 14c. They are caught at Black River.

A gentleman in Nova Scotia who shipped a sample lot of turkeys to London, England, has received the account sales and is well satisfied.

Nineteen ocean steamers have been in our port during January and February. The new warehouse 300 x 70 feet is completed. The cars which brought the American cattle for shipment were sealed by the Customs authorities and and sent back at once. Some potatoes for shipment have been bought as low as forty cents per barrel. If the ship-

PILKINGTON'S POWDERED PERFUMED LYE
"BELL BRAND" in 1-lb. tins.
Dillon & Co.'s Baking Soda
"BELL BRAND" in 1-lb. packages.
Ask your wholesale grocer for them.

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

EPPS'S COCOA
1-4 lb. Packets. 1-1 lb. Boxes secured in tin.
Special Agent for the Dominion
C. E. COLSON - MONTREAL

"AS GOLD IS TO SILVER"
SO IS
Golden Finnan Haddies
To other "Canned Fish." If you are not handling them send your order at once, you will find them a great
TRADE BRINGER
NORTHRUP & CO.
Selling Agents. ST. JOHN, N.B.

GASPE DRY CODFISH, GREEN COD-FISH, N.S. AND C.B. HERRING
B.C. Salmon, Canned Lobsters, Mackerel and Blueberries, Nfld. and Gaspe Cod Oil
CLARETS
Alex. Andreae Kraay & Co.'s very fine old Clarets
BASS' ALE
The Bugle Brand is the best imported
GUINNESS' STOUT
Bulldog Brand, the highest grade bottled
Cockburn & Co.'s Very Old Highland Whisky
SPECIAL LIQUEUR WHISKY
J. & R. McLEA, 23 Common St.
MONTREAL

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1849
IS THE BEST.
ASK FOR
MOTT'S

Delicious Coffee

IT SETS THE PEOPLE TALKING





It will soon be time for you to get a Refrigerator. The **"Grocer's Standard"** is the favorite, because it shows your goods to the best advantage, is a handsome piece of store furniture, and gives universal satisfaction.

Send for catalogue and price list.

C. P. FABIEN, 3167 to 3171 Notre Dame Street, **MONTREAL.**



BOISSELIER'S

A perfectly pure compressed Cocoa . . . Extract

Cocagene REGISTERED

In boxes of one dozen 20-cent tubes, each tube containing 18 tablets. . . . . .

One Tablet makes an excellent Cup of Cocoa.

ALL LEADING GROCERS KEEP IT.

FISH FOR LENT

In large quantity, of superior quality, in great variety. We have all the requisites for a varied table during the Lenten period. If you eat only fish, have the best. Ours are fresh, quality guaranteed, of low price.

WE HAVE . . . .

EELS of extra quality — TROUT
GREEN COD — SALMON

Laporte, Martin & Cie.

72 St. Peter Street, MONTREAL

ment is successful a better price will be offered in future, but this is understood to be ten cents better than the price in Maine.

Moncton's exports for 1895 were $180,000 ahead of these for 1894. The largest values being 62,000 tons plaster, 13,200,000 feet lumber, 1,200 cords tanbark, 1,000 tons manganese.

The winter creamery has been a great success in Charlottetown, turning out about a ton a day, distributing about $2,000 per week among the farmers who send the milk, of which there are only some 300 or 400. This business can be much extended, as there are 16,000 farmers on the island.

The plebiscite held in Fredericton regarding standard time resulted in a majority of 5 to 1 against its use, the merchants favoring it and mechanics and laborers voting against it.

Owing to the late closing of the Richibucto river, the smelt fishermen petitioned to have the season extended from the 15th, when it is supposed to close, to the end of the month. The Department have granted the request. So far some 400 tons have been taken. Large quantities of eels are also being shipped to the American market.

I have been so accustomed to seeing and using the word "shredded" in connection with codfish since Messrs. Beardsley's Sons have been advertising it in THE GROCER, that whenever I use the word codfish I seem to associate it with Beardsley's shredded. I made a mistake last week when writing my despatch in calling a new line put on the market by Leonard Bros. by that name. The word "shredded" is copyrighted by Messrs. Beardsley's Sons, New York, but whether it were or not, the Messrs. Leonard are too honorable to intentionally use the trade-mark adopted and the reputation built up by another firm. The error was due to no fault of theirs.

HALIFAX TRADE GOSSIP.

SO Halifax is to have cold storage. The old city by the sea moves slowly, but it is generally sure to get there. The want of cold storage has been felt for a long time. Of late it became an urgent necessity, and some of our business people, noticeable among them G. E. Boak, put their heads together and formed a company. Then they placed their views and scheme before the farmers and fruit growers of the province, and secured the co-operation of both the Farmers' and Fruit-growers' Associations, both of which are under the wing of the Local Government. The company has received an Act of Incorporation from the Local Parliament, and something else. The Government has guaranteed the interest on $100,000 capital stock, and the project is now assured. The cold storage building will likely be erected at Dartmouth.

R. J. Leslie, who has been engaged in the lobster packing business on a large scale in this province, has recently returned from London, where he has been making enquiries regarding the requirements of the English market in the line of Canadian canned goods. He informed THE GROCER that he had obtained information which will be of great value to the trade concerning the future development of this important industry. Mr. Leslie has formed a co-partnership with Guy C. Hart. The new firm will be chiefly interested in the handling of canned goods, and will represent the well known London house of George Hooper & Co., one of the largest handlers of lobsters and canned goods in the world, and formerly represented here by James Fraser and Mr. Hart. Their offices will be on Pickford & Black's wharf.

This has been another dull week in most lines.

Green fruits remain in plentiful supply and at moderate prices. A few packages were received from Boston on Monday.

The provision market is dull, and, with the near approach of Lent, offers no sign of improvement.

The fish market remains about as last week. There is good enquiry for grocery cod and herring, and prices are somewhat stiffer.

Sugar remains strong at the advance noted last week. Buying, however, at the refinery is not heavy, merchants being fairly well stocked.

Provisions remain low.

There have been no arrivals of molasses of late. A schooner load, bound to this port, has been lost off the western shore. Prices are firm.

Business in the breadstuffs line is fairly active for the middle of this dull month. The activity is caused by the advance of flour. There is a fair stock of flour here. We heard of a sale of a carload of Kent at $4.25 on this market at the close of last week, when one of our operators paid $4.05 at the mill for export shipment for the same shipment, which is equal to $4 25½ at Halifax, including wharfage, or $4.60 all rail. Thus the advance is heavily discounted by traders on our market.

Oatmeals are firm, but we do not note any material advance. Cornmeal is steady. Mill feeds are quiet.

Hay is offered freely, with no margin of profit between sellers and buyers, quotations being $11.70 to $12 per ton, although we hear of transactions at lower figures.

The following are the latest revised wholesale and jobbing prices: Ogilvie's or Five Roses, $4.70 to $4 80; Ontario made Manitobas, in wood, $4.40 to $4 50; Manitoba shipments in sacks, $4.25 to $4.35; Ontario and Manitobas, mixed, for patents, $4.40 to $4.50; 90 per cent. flour, $4 25 to $4.30; low grades, $3.45 to $3.70; oatmeal and rolled oats, $3.35 to $3.45; cornmeal, $2.17 to $2.25; middlings, per ton, $20 to $21; bran, $19 to $20; oats, per bushel, 35 to 36c.; cotton seed meal, per ton, $24; oat cake meal, per ton $25.

PERSONAL MENTION.

Alex. Swan, of Granite Creek, B.C., is in Toronto renewing old acquaintanceships. Mr. Swan is a brother of Henry and Robert Swan, the well-known grocers of King street east, and this is his first visit to Toronto since 1862, when he left for the gold fields of British Columbia. He is still engaged in mining operations.

Mr. J. Fred. Ramsay has returned from a six weeks' visit to Englapd and Scotland.

CONCERNING RETAILERS.

A. M. Little, general merchant, Guelph, after a successful and unbroken business career of over 28 years in the "Royal City," has sold his stock to S. L. Squire, a young man well known in that locality. Mr. Little, it is reported, will now take a trip to California. THE CANADIAN GROCER wishes Mr. Little a pleasant holiday and his successor a prosperous career.

Robert Barfett, general merchant, Newcastle, who was burned out by the recent fire, has started up again.

Mr. McKelvey, of Minden, has bought his stock back from his creditors, and will continue the business.

John E. Foreman, grocer, 69 Munro street, Toronto, died on Saturday. He had worked up a good cash business, and was much respected in the vicinity. He leaves a widow, who is carrying on the business, and one child.

Capture the Ladies

You can do it every time with

INSTANTANEOUS ..TAPIOCA..

Howe, McIntyre Co.
AGENTS
MONTREAL

"La Delicatesse"

THE NEW "CONFECTION IN CHEESE"

Made in the heart of "Herkimer County," New York, the Cheese County of the World.

A. E. RICHARDS & CO.

122 King St. East, Hamilton. Agents for Canada.

Where do all the Milk Pails Go?

IS A CONUNDRUM!

We think they must be like Pins
Continually being used
Continually being bought

Reception Coffee

is now well into its second year and the sale is undiminished.



PEOPLE LIKE THE COFFEE AND WANT THE PAIL.
HAVE YOU GOT IT IN STOCK?

Put up in Quart Milk Pails, 1 lb. in Pail
$3.00 per doz., 2 doz. in Case.

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

HINTS TO BUYERS.

GUNN, FLAVELLE & CO. report that they have been able to catch up with their orders for "Maple Leaf" brand of lard, and shipments will now go forward regularly.

A carload of Windsor salt arrived this week for Davidson & Hay.

J. W. Lang & Co. have arriving a nice line of New Orleans molasses in half-barrels.

The Quincy corn popper, a sure seller, is in stock with H. P. Eckardt & Co.

Davidson & Hay are showing some special values in Japans to sell for a quarter.

Davidson & Hay are offering "Oyster Bay" canned asparagus, in square key-opening cans.

T. Kinnear & Co. are in receipt of a carload of New Orleans molasses in barrels and half-barrels.

H. P. Eckardt & Co. have a full line of fish on hand, and the firm reports that prices are right.

P. C. Larkin & Co. report that the past week was the largest in the history of "Salada" Ceylon tea.

California choice pitted plums and white nectarines, in 25-lb. boxes, now in stock with H. P. Eckardt & Co.

"'Kurma' tea is getting there, and on its merits too," report Davidson & Hay, the wholesale agents for this tea.

John Sloan & Co. are in receipt of Sultana raisins; also California dried fruits in peaches, plums and nectarines.

California evaporated fruits are having a large sale with T. B. Escott & Co. The firm reports that it is in a position to handle them at a little lower figure than many houses.

Davidson & Hay report the arrival of California prunes, all sizes, and California silver prunes in 25-lb. boxes.

Rutherford, Marshall & Co. have a consignment of finnan haddie, "King" brand, in stock in pound tins, four dozen tins to the box.

W. H. Gillard & Co. are offering to the trade an exceptionally fine line of choice peaches in 25-lb. boxes, and in bags of about 80 lbs.

T. Kinnear & Co. have in stock a shipment of Griffin & Skelley's California goods, consisting of 3 and 4-crown raisins, 50-to-60 plums, 60-to-70 plums and 110 plums.

The Eby, Blain Co., Ltd., have received a shipment of Bensdorp's "Royal Dutch" cocoa. They claim it is the most popular cocoa in the market and is still gaining ground.

T. B. Escott & Co., London, have arriving a large shipment of Indian teas, bought before the recent advance, which they are offering at old prices. They show good value.

P. C. Larkin & Co. report that the sale of their "Ideal" packer is extending to all parts of the earth, they having shipped to Winnipeg, Baltimore, Chicago, London, Eng., and now have an enquiry from Sydney, New South Wales.

This coming week, W. H. Gillard & Co. will be in a position to fill all orders for their genuine Seville orange marmalade, which they state will be as pure as the best selected Seville oranges and Redpath's extra standard granulated sugar can make it. They anticipate a large sale. The first carload of genuine Seville oranges arrived this week.

The Eby, Blain Co., Ltd., are offering, during Lenten season, fish, including fresh water herrings, Labrador herrings (No. 1 inspected), whitefish, trout, scaled herrings and boneless fish of all kinds, at special prices.

"Cream Sodas" were first put up in 3-lb. tins by the Toronto Biscuit and Confectionery Co., who have registered the name, and persons using any other manufacturer's "Cream Sodas" are liable to get into trouble, as the T. B. & C. Co. have instructed their solicitors to prosecute every infringement of their rights in this matter.

H. Walker & Son have just to hand this week a car of extra fancy California Washington navels, Sunflower and Yosemite brands, packed at Redlands, handsome, heavy, juicy fruit, free from frost. Also, car Valencia oranges, 420's and 714's, ex ss. Labrador.

BANKRUPT STOCK SALES.

At Suckling's on Wednesday, these stocks were sold: The fancy goods stock of McCabe, Robertson & Co., invoiced at $20,500, was sold to Josephine A. Robertson at 47¾c. on the dollar. The hardware stock of B. G. Kelly, Clarksburg, valued at $780, was sold to John M. Steele for 43c. on the dollar. The dry goods stock of George A. Chrysler, of Brantford, valued at $7,400, was sold to F. G. Ramsey, of Dunnville, for 64c. on the dollar. Graham & Cathcart's general stock, Stuttsville, invoiced at $1,600, was bought by R. H. Graham for 53c. on the dollar. The general stock of James Irwin & Co., Brussels, amounting to $2,700, was sold to W. B. Gould, of Port Hope, for 25c. on the dollar

Buckwheat Flour

(SELF-RISING)

Besides being of excellent quality, our goods are put up in most attractive packages of convenient size. This is why it commands such a ready sale.

The IRELAND NATIONAL FOOD CO. Ltd.

OPERATING The Largest and Most Complete Breakfast Cereal Food Mills in the Dominion.

Toronto, Canada.

TRADE CHAT.

P CAMERON'S general store, Wallacetown, was burglarized during Thursday night, and a number of watches and suits of clothing stolen.

Many a man who goes to church with a long face sells goods with a measure that is too short.

Vancouver is considering a by-law to do away with Sunday closing of hotels and other places of business.

The clerks in Cobourg are advocating for early closing. With the pulpit and press on their side they are in a fair way to get it.

The first convention of the Ontario Dairymen's Association to be held west of London takes places in the Forest Town Hall on the 26th inst.

Chief Jacques, of Chatham, says it would be a wise thing if the merchants would not pull down the blinds on their front windows at night. The fact that H. McDonald's blinds were up, so that passers-by saw the fire soon after it began, was all that saved the block from destruction.

The petition of the Chatham, Ont., Board of Trade for the abolition of exemption from taxation has been presented to the House.

The entire butter product of the Bothwell creamery is being shipped to Hodgson Bros., Montreal. The average is about 500 pounds a week.

S. P. Brown, formerly of the Town Line, has purchased a cheese factory in the western part of Middlesex Co., in the neighborhood of Arkona.

D. W. Hughes, of Markham, has sold his general store business to J. Graydon, of Toronto. The latter took possession on Wednesday week.

Edward Atkinson says he believes that within a few years the peanut crop will be one of the staples of the south, perhaps rivalling in value the output of the south of cotton or tobacco. If this really comes to pass we may yet see rising in stately grandeur beside the cotton exchange of many a city a peanut exchange, with front of marble and dome of glittering gold.

Frank P. Weldon, of the Glasgow grocery house, Chatham, was in town this week on a visit to old friends. He is well and prospering.—Ridgetown Plaindealer.

A bonus of $2,000 is being given by the citizens of Rodney, Ont., and farmers of the township for the erection of a $9,000 flouring mill, to be built by a party from Newbury.

A new postoffice has been opened in Elmsdale, West Zorra, H. J. Smith being the first posmaster. The postoffice of Brooksdale has been made a money order office.

The 5-lb. can of B. F. P. cough drops is an attractive and most valuable addition to your shelves. The goods are sure to give immediate relief.

THIS IS OUR TRADE MARK

DELHI PACKING COMPY

HAVE YOU TRIED OUR GOODS

DELHI CANNING CO.

Delhi

Unexcelled for

Quality
Flavor
Purity and
Strength



JERSEY CREAM BAKING POWDER

Manufactured by

Lumsden Bros.

HAMILTON, ONT.

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

CHATHAM, ONT.

PURE

Maple Syrup

Finest quality. Write for quotations.

T. A. LYTLE & CO.

Vinegar Manufacturers,

TORONTO

"RIGHT GOOD"
"VERY FINE" AND
"CHOICEST"

SULTANAS

We have to hand a shipment of above goods and would be pleased to send you samples.

JOHN SLOAN & CO.

Wholesale Grocers TORONTO

California Dried Fruit

PEACHES, APRICOTS AND NECTARINES

Prime Quality. Close Prices.

Warren Bros. & Boomer

WHOLESALE GROCERS

35 and 37 Front St. East, Toronto.

NOW IN STORE

Excelsior Vostizza Currants

Cases and Half-cases.

Perfecto Vostizza Currants

Cases and Half-cases.

London Layers. Black Baskets.

A full and complete stock of Christmas Fruits.

T. KINNEAR & CO.

49 Front St. E., TORONTO.

J. W. Lang & Co.

Have in stock . . .

Martin Wagner's Pineapples eyeless and coreless "Extra."

Martin Wagner's Pineapples eyeless and coreless "Fine."

Curtice Bros.' "Monroe Brand" Strawberries.

Shredded Codfish, "pkges." Very fine.

J. W. Lang & Co.

59, 61 and 63 Front Street East Toronto.

CLARK'S CANNED MEATS

GUARANTEED "THE BEST"

COMPRESSED CORNED BEEF
LUNCH TONGUES
PARAGON OX TONGUE
PIGS' FEET
YORKSHIRE ENGLISH BRAWN
ENGLISH MINCE MEAT

W. CLARK - Montreal

EXCEPTIONAL . . . VALUE **TEAS**

CEYLON and INDIAN

ORANGE PEKOES
BROKEN ORANGE PEKOES
BROKEN PEKOES
PEKOE-SOUCHONGS
AND SOUCHONGS

Send for Samples and Quotations.

PERKINS, INCE & CO.

TORONTO.

ASK OUR TRAVELERS TO SHOW YOU OUR . . .

NEW CEYLON TEAS

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

TAKE THEM ON

and they will make a

TRADE FOR YOU!!

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

Spring Picked ! ! !

Skilfully Blended ! !

Attractively Packed !



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

PUREST and BEST

2 Doz. 4-lb. packages per case, handsomely lithographed for shelf display. Can be had from any wholesale house in Canada.

WINDSOR SALT WORKS, Windsor, Ont.



CEYLON ...TEA



HOSTESS---"Go! We now use CEYLON Tea exclusively, because of its purity. It has no equal. We say: 'PURE Teas or none.'"

Have you tried . . .

JOHN DEWAR & SONS'

(Purveyors by appointment to Her Majesty Queen Victoria)

. . . SCOTCH WHISKY?

J. M. DOUGLAS & CO., MONTREAL, AGENTS.

Woodenware

We are sole agents for the largest factory in America. We are not in any way connected with the woodenware combination, or so-called association. See our prices and send us your orders.

No. 1 Tubs, clear - -	$6.00 per doz.
No. 2 " " - - -	5.20 " "
No. 3 " " - -	4.40 " "
2-Hoop Pails " - - -	1.30 " "
3-Hoop " " - -	1.40 " "

We guarantee our goods to give you satisfaction. Our goods are the best. Our prices are the lowest. If your wholesale dealer does not keep our goods send us your order.

TAYLOR, SCOTT & CO.

TORONTO.

SITUATION WANTED.

WANTED IN A COUNTRY STORE A SITUATION by man (married) who has a thorough knowledge of the grocery business. First-class references. Apply to C. A. Willison, 96 Prince Arthur St., Montreal. (8)

BUSINESS CHANCES

FOR SALE—A FIRST-CLASS CONFECTIONERY and Ice Cream Parlor. Store fixtures, including Soda Fountain, first-class. Good residence attached. A fortune in this for right man. Box 868 Manitou, Man. (7)

SITUATIONS VACANT.

WANTED. — FIRST-CLASS GROCERY TRAveller, with good connection on Grand Trunk, west of Toronto. Reply promptly. Address CANADIAN GROCER, Toronto.

WANTED.—TORONTO HOUSE WANTS GROcery traveller for Lake Shore District, west of Hamilton. Must have good connection. To right man, good salary. Address Box 46 CANADIAN GROCER.

TRAVELLER WANTED. — FIRST-CLASS TEA traveller for territory east and north of Belleville, on commission. No objections to carrying side-lines. Good opportunity for active salesman. Address "Business," CANADIAN GROCER, Toronto.

SALESMAN WANTED FOR RETAIL BUSINESS in British Columbia, must thoroughly understand groceries, buying and selling, be good stock and bookkeeper. Address or apply to Drawer M, GROCER, Toronto.

WANT ADVERTISEMENTS

Are inserted in this paper at the rate of two cents per word each insertion, **payable strictly in advance.** Advertisers may have their replies addressed in our care free of charge, but must send stamps for re-addressed letters.

Canadian Grocer, Toronto

The Peoples Building and Loan Association of LONDON, ONT.

Incorporated

Authorized Capital, -	$5,000,000
Subscribed Capital, - -	1,500,000
Accumulated Capital -	135,000

PERMANENT STOCK.

The first issue of **$100,000.00** of this class of stock has been authorized, and applications for allotment of shares will be received until the 31st of March, 1896. Cost of each share, $100.00. Shares issued at par. Dividends will be paid semi-annually.

As this issue is limited, intending investors should apply immediately, stating the amount required. The next issue will undoubtedly sell at a premium as was the case with our prepaid stock, which sold at a premium of $10 per share of $65 before being retired.

For further particulars and forms of application address:

The Peoples Building and Loan Association

Molsons Bank Buildings, LONDON, ONT.

Salt

FOR PACKERS AND ALL OTHERS.

VERRET, STEWART & CO.

MONTREAL.

JUST OUT

Book on

WINDOW DRESSING FOR GROCERS

Price . . 57 ILLUSTRATIONS
Post-paid, $1.00 80 PAGES

Arranged by Harry Harman, publisher of The Journal of Window Dressing. Each illustration fully explained, and how to make the fixtures.

HARRY HARMAN

125 S. Clark St. *CHICAGO*



Champion Fire and Burglar-Proof Safes . .

Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.

S. S. KIMBALL
577 Craig St., Montreal, P.Q.

New York Fancy Brand. Have a good light. Use

PRATTS BEST BURNING OIL IN THE WORLD ASTRAL
LIVE DEALERS SELL IT. NO SMOKE, NO SMELL, WHITE LIGHT,
SAMUEL ROGERS & CO. TORONTO.

Every Oil known to trade and industry—wholesale.

RICE FROM

The Mount Royal Milling & Mfg. Co. . . .

Is sure to be fresh milled, more palatable, and in neater packages than the imported article.

D. W. Ross Co., Montreal, Agents

DELICIOUS

That's the only way to rightly describe the

Ram-Say Tea

It's the finest of Indian - Ceylon teas — done up in lead-lined packets — absolutely air-tight.

In pound or half pound packets, 40, 50, 60c. pound.

J. F. RAMSAY & CO., Toronto, Sole Agents for Canada and United States.

NOVA SCOTIA *FIBRED CODFISH*

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade **YARMOUTH, NOVA SCOTIA**

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

D. McEACHREN, general merchant, Clifford, has assigned to J. Hill, of the same place.

G. W. Lee, fruits and confectionery, Simcoe, is offering to compromise.

Lee & Co., general merchants, Alliston, have assigned to E. J. Henderson.

G. W. Murton, groceries, flour and feed, Fergus, has assigned to F. H. Lambe.

Jas. Helman, druggist, Newmarket, is offering to compromise at 30 cents on the dollar.

Pike & Parsons, general merchants, Carbonear, Newfoundland, are asking an extension.

H. E. Thornton, general merchant, etc., Tamworth, is about calling a meeting of creditors.

Jean E. Evans, general merchant, Forestville, has assigned to C. B. Armstrong, of London.

The stock of E. N. Beattie, grocer, St. John, N. B., has been seized under warrant of distraint.

J. C. Lilois, general merchant, Montmagny, Que., has compromised at 65c. on the dollar.

A. Dufour & Fils, general merchants, Murray Bay, Que., will meet their creditors on 28th inst.

J. A. Pinard, general merchant, St. Monique, Que., is offering to compromise at 60c. on the dollar.

A. Daveluy, general merchant, Maddington, Que., is offering to compromise at 50c. on the dollar cash.

Leah Sibley, general merchant, Denbigh, has assigned to John Ferguson, of Toronto, and a meeting of creditors will be held 27th inst.

W. M. Wightman, groceries, dry goods, etc., Oshawa, has assigned to W. F. Cowan, and a meeting of creditors will be held 25th inst.

J. B. Montanbeau, general merchant, Batiscan, Que., is offering to compromise at 25c. on the dollar. The creditors are willing to accept 35c.

CHANGES.

R. A. Stiver, general merchant, Unionville, has sold out to Charles H. Stiver.

PARTNERSHIPS FORMED AND DISSOLVED.

Funk & Frieson, general merchants, Altona, Man., have dissolved.

A. C. Bourassa & Co. is the name of a new grocery firm in Montreal, of which Alice Normandin, wife of A. C. Bourassa, has been registered proprietress.

John McG. and W. H. Cunningham have registered a partnership in Halifax to carry on business as general merchants and fish dealers, under the style of Cunningham Bros.

Charles and W. E. Bragg have registered a co-partnership in River Philip, N.S., to carry on business as general merchants and lumber dealers, under the style of Chas. Bragg & Son.

W. Radcliffe & Co., grocers, Queen and Parliament streets, Toronto, have dissolved. Wm. Radcliffe continues.

SALES MADE AND PENDING.

The assets of T. A. Ward & Co., grocers, Chambly Canton, Que., have been sold.

The stock of A. C. Bourassa, grocer, Montreal, has been sold at 40c. on the dollar.

The stock of Ferdinand Patry, grocer, Quebec, has been sold at 62½c. on the dollar.

The assets of A. Bell & Co., general merchants, Ste. Agathe, Que., are to be sold by tender.

The crockery stock of W. S. Abbott & Co., Gananoque, has been sold at 35c. on the dollar.

The assets of Alex. Lawrence, general merchant, Mattawa, are advertised for sale by tender.

The property, plant, etc. of the Kerr Vegetable Evaporating Co., Ltd., Kentville, N.S., is advertised for sale by tender.

DEATHS.

E. Lemieux, general merchant, Bienville, Que., is dead.

HALF TOMATO, HALF POTATO.

The curious effect of grafting tomatoes and potatoes has been shown by recent experiments, says an American exchange. Two tubers were planted in separate pots on March 22, and when about four or five inches high the plant was cut off half an inch from the level of the soil, and a graft of a tomato plant introduced on May 8. The result of this has been that the potato, nourished by the tomato plant above ground, produced a crop of potatoes in the pot, and also the tomato plant above ground produced a fairly good crop of tomatoes, nourished by the potato roots in the pot.

This process was reversed with even more curious effect. The tomato plant was cut off half an inch above the surface, and the potato graft introduced. The tomato roots did not, of course, produce potatoes, but the potato plant above ground produced one truss of flowers and seven berries; and in order to extend this somewhat interesting experiment, the tomato flowers have been fertilized with potato pollen and the potato flowers with tomato pollen for further experiment next year. On examining the plant recently it was found that two of the potatoes growing on tomato stalks appeared suddenly to be aware of the fact, and, although producing flowers and berries, they have not yet produced tubers, and, it being "never too late to mend," they produced tubers from the axils of the leaves and stems.

This is the season for colds—colds that irritate and hang around the system. You should be a benefactor to your neighbors, and have on hand a full line of B. F. P. cough drops.

CO-OPERATIVE FREIGHTS

For importers of small shipments. HOW?

Write us for particulars

BLAIKLOCK BROTHERS, MONTREAL

ALBERT PAIN . . .

36 Merrick St., HAMILTON, ONT.

PRODUCE AND COMMISSION MERCHANT

Wholesale dealer in

Apples a Specialty . . . Domestic Fruits and Vegetables

TELEPHONE 1211.



THE Eureka Refrigerator,

PATENT.

Manufactured by the Eureka Refrigerator Co., of Toronto.

54 Noble St.

Wilbert Hooey

Manager

This cut shows our grocer refrigerator in three sizes.

We also keep in stock a large assortment for family [illegible]

Send for Catalogue.

Confederation Life Association

HEAD OFFICE, TORONTO

The demand for a contract guaranteeing a fixed income for a term of years has led to the adoption by the Confederation Life Association of the Guaranteed Income Policy, under which is guaranteed to the beneficiaries, under the contract, or if policy is on the Endowment Plan, to have the insured, should he survive the period, a fixed annual income for ten years of $100 per year, or for twenty years at $50 per year, as the case may be, for each $1,000 of insurance held.

All the benefits and privileges, such as Extended Insurance, Paid-up and Cash Values, etc., as at present given under the ordinary Unconditional Policy, attach also to the Guaranteed Income Contracts, and the fact that such a policy relieves the anxiety as to investment should make it very popular.

The Head Office or any of the agents of the association will be glad to quote rates on application.

A NEW DEPARTURE of much importance to the .... GROCERY TRADE



The LAING PACKING AND PROVISION CO. Ltd.

. . OF MONTREAL . .

Have added a **Canned Meat Department** to their General Packing Business, and will in future have a full line of Canned Meat Goods, Soups and Sundries of the very finest quality, every can being guaranteed. These **Anchor Brand** Goods are put up in all the convenient sizes and newest shapes, **with patent key-openers,** and are not surpassed by any other goods on the market.

WRITE FOR PRICE LIST

CAUSES OF FAILURE

In the Hardware Trade and How Avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely. We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit, Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays to any address on receipt of **25 cents**

HARDWARE AND METAL, Toronto

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

5c. SALT

Packages, 4 doz. per case, will cost you $1.50 at any wholesale house in Toronto. You can order from any traveller. These packages are made of a special Terra Cotta Board that cannot be duplicated and are handsomely printed for shelf display. They help make your store look up to date and are filled with the best

Windsor Salt

The Toronto Salt Works

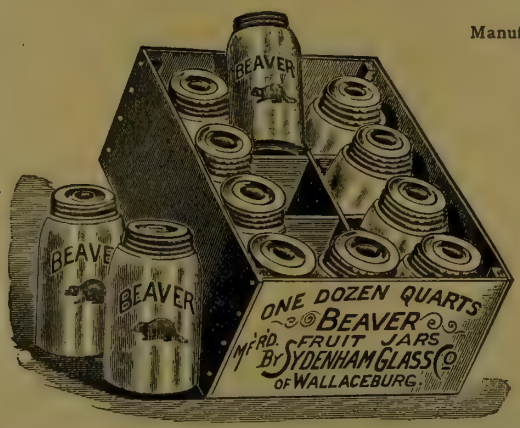
128 Adelaide Street East

TORONTO, ONT.

The Sydenham Glass Co., Ltd.

WALLACEBURG, ONT.

Manufacturers of



FRUIT JARS

BRANDS: **The Winner**
The Best
The Beaver

All kinds of . . . .

BOTTLES, FLASKS and INSULATORS

IN AMBER, GREEN AND FLINT

Write for Prices. **Prompt Attention to Orders and Inquiries**

REPRESENTATIVES:
Manitoba and N.W.T., **Tees & Persse, Winnipeg.**
British Columbia, **Martin & Robertson, Vancouver and Victoria.**

OFFICE AND WORKS:
WALLACEBURG, ONT.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.





JUST SO!!!

Keen's Mustard

has what no other brand can claim . . .

150 Years' Splendid Reputation

CURRENT MARKET QUOTATIONS

TORONTO, Feb. 20, 1896.

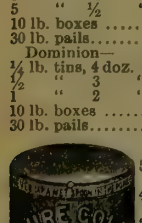
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	20
Dominion—	
¼ lb. tins, 4 doz. in case.....per doz.	1 00
½ " 3 " ..... "	1 75
1 " 2 " ..... "	3 00
10 lb. boxes .....per lb.	20
30 lb. pails..... "	20



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
¼ lb. tins, 4 oz. cases.....	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'k'g Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins.....	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles.....	1 60
3. "	1 90
4. "	2 60

Polishing Paste. (3 doz. in box)	per gross.
No. 1. In bottles	$3 75
" 2. "	5 65
" 3. "	7 85
Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
Ivorine.	per doz.
Small. In patent stoppered bottles, sponge attached	$0 80
No. 1. "	1 35
" 2. " .....per gross.	25 00
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10.....	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross.
CROWN PARISIAN DRESSING.....	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	
	per gross.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 20

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots....	0 16

CORN BROOMS

CHAS. BOECKH & SONS.	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90
'Standard," select 7, 4 strings..	2 75
" " 6. 3 strings..	2 60
" " 5, 3 strings..	2 40

CANNED GOODS.

	per doz.	
Apples, 3's	$0 85	$0 95
" gallons	2 00	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 95
Corn, 2's	0 75	0 95
Cherries, red pitted, 2's.....	2 00	2 25
Peas, 2's	0 90	0 95
" Sifted select.....	....	1 10
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's.....	1 65	1 75
" 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 65	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard.....	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 85	0 90
" gallons.....	2 10	2 25
Raspberries, 2's	1 40	2 00
Strawberries, choice, 2's	1 90	2 40
Succotash, 2's	....	1 15
Tomatoes, 3's.....	0 80	0 95
Lobster, talls.....	1 75	[redacted]
" flats.....	2 30	2 60
Mackerel.....	1 10	1 20
Salmon, Sockeye, talls.....	1 35	1 40
" " flats.....	1 55	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" " " ¼'s	0 10½	0 11
" " " " ½'s	0 18½	0 19
Sardines, other brands 9¾ 11	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36

Canada
Prepared
Corn.
Silver Gloss.
Satin Starch.
Rice Starch.

When you buy

STARCH

See that you get the right thing. You can't go wrong if you have any of our lines.

EDWARDSBURG STARCH CO. Cardinal, Ont

Sardines, Amer., ¼s	"	....	0 04½ 0 09
" " ½s	"	....	0 09 0 11
" Mustard, ¼ size, cases 50 tins, per 100			10 00 11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb			1 10 1 15
Kippered Herring, 1-lb			1 65 1 90
Herrings in Tomato Sauce			1 70 1 90
Herrings in Shrimp Sauce			2 00 ....
Herrings in Anchovy Sauce			2 00 ...
Herrings a la Sardine			2 40 ....
Preserved Bloaters			1 85 1 90
Real Findon Haddock			1 85 1 90

CANNED MEATS.

(CANADIAN.)

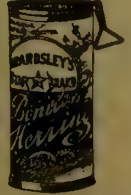
Comp Corn Beef, 1-lb. cans			$1 40	$1 50
" " " 2	"	..	2 40	2 55
" " " 4	"	..	....	....
" " " 6	"	..	7 75	8 25
" " " 14	"	..	16 00	18 00
Minced Callops 2	"	..	....	2 60
" " 2	"	..	2 60	2 65
Lunch Tongue 1	"	..	3 40	3 50
" " 2	"	..	....	6 00
English Brawn 2	"	..	2 75	2 80
Camb Sausage 1	"	..	....	2 50
" " 2	"	..	....	4 00
Soups, assorted 1	"	..	....	1 50
" " 2	"	..	....	2 25
Soups and Boull. 2	"	..	....	1 80
" 1		..	....	1 50



Acme Sliced Beef.
No, 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz
2 doz.... 1 4





Codfish. per doz.
Beardsley's Shredded, 2 doz. pkgs.... 0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	5 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.

	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" " 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'s.

	per lb.
Chocolate—	
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz.
Royal Cocoa Essence, packages	1 40

EPPS'.

	per lb.
Cocoa—	
Case of 112 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

	per lb.
Chocolate—	
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	....
" 1 lbs. "	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'s.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb. 0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'s

Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caraccas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
n bxs, nd 12 lbs. each, ½ lb., tins.	0 49

COFFEE.

Green.

	per lb.
Mocha	0 28 0 30
Old Government Java	0 30 0 33
Rio	0 20 0 21½
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 21 0 22
Maracaibo	0 21 0 23

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	.... 0 34
Our Own "	.... 0 32
Jersey "	.... 0 30
Laguaya "	.... 0 28
Mocha and Java	.... 0 35
Old Government Java	0 30 0 32 0 36
Arabian Mocha	.... 0 35
Maracaibo	0 28 0 30
Santos	0 25 0 27

DRUGS AND CHEMICALS.

Alum	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03½
Borax	0 10 0 12
Camphor	0 80 0 85
Carbolic Acid	0 25 0 50
Castor Oil, 1 oz. bottle, p. gross	.... 4 20
" 2 " " "	.... 6 00
" 3 " " "	.... 8 40
" 4 " " "	.... 10 00
" ½ pint " "	.... 12 00
Olive Oil, ½ pts., 2 doz. to case, per case	.... 1 25
" pints, 2 doz. to case, per case	.... 2 50
Epsom Salts	0 02 0 02½
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 17 0 18
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 26 0 30
Saltpetre	0 08½ 0 09
Soda, Bicarb, per keg	2 75 2 90
Sal Soda	1 00 1 25
Madder	0 12½ ....

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO THE QUEEN OF ENGLAND.



Over 1,000,000 Packages sold weekly

LIPTON'S
Delicious Teas

possess that most delicate flavor and exquisite aroma peculiar to the choicest growths of Ceylon and India. . . .

They are put up in one-pound and half-pound air-tight packages, and retailed at 30, 40, and 50c. per pound. Reasons why you should sell Lipton's Teas: Because everybody likes them. They have the largest sale in the world. They will increase your trade. You can buy from the following wholesale agents:

Caverhill, Hughes Co., Montreal
H. H. Brennan & Co., - Ottawa
W. G. Craig & Co., - Kingston
Balfour & Co., - - Hamilton
A. M. Smith & Co., - - London
T. Kenny & Co., - - - Sarnia

LIPTON TEA PLANTER
CEYLON

Chief Offices: City Road, London, England.
United States Offices: 80 Front St., New York.

Batty's

NABOB PICKLES and.... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada ——— Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy plug tobaccos duty paid. Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited. See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. **OFFICE, Vancouver, B.C.**

A PRIZE . .

Certificate in each box of

Adams' Banner

Send for Free Sample . . . . **CHEWING GUM.**

ADAMS & SONS CO.

11 & 13 Jarvis Street, Toronto, Ont.

Copied Again

Our Cream Sodas in 3-lb. tins are already being imitated. The words "Cream Sodas" we have registered and mean to protect. Handle the original Cream Sodas. We are the originators for the imitators. Genuine Cream Sodas are put up in 3-lb. tin boxes with a blue label, white letters. We are the only people who, by law, can make "Cream Sodas."

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. **7 FRONT STREET EAST, TORONTO.** **Charles J. Peter.**

Crown Brand (Greig & Co.)—



1 oz. London....gross	6 00
2 " Anchor.... "	12 00
1 " Flat Crown "	10 80
2 " " " "	18 00
2 " Square .... "	21 00
2½" Round .... "	24 00
4 oz. Glass Stopper.....doz.	3 50
8 " " " "	7 00
Parisian Essence .....gross	21 00
Ketchup, Fluted Bottles ....gross	12 00
" Screw Top..... "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross.....	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins .....$	3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins.....	14 25
No. 5, 2 lb. tins.....	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles....	15 00
Milk Granules, in cases, 4 doz.....	6 00
Milk Granules with Cereals, in cases, 4 doz	5 8

FRUITS.

FOREIGN.

	per lb.	
Currants—Provincials, bbls ..	0 04	0 04¼
" " ½ bbls ..	0 04½	0 04⅝
" Filiatras, bbls.....	0 04¼	0 04½
" " ½ bbls ..	0 04¼	0 04¾
" Patras, bbls.....	0 04½	0 05
" " ½ bbls.....	0 04¾	0 05¼
" " cases	....	0 05½
" Vostizzas, cases....	0 05½	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05½
Figs—Eleme, 14 oz.....	0 09	0 10½
" " 10 lb	0 09½	0 12½
" " 18 lb	0 13	0 15
" " 28 lb	0 16	0 18
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 05½	0 07
" Bordeaux.....	0 04½	0 06½
Raisins—Valencia, off stalk..	0 04¼	0 04¾
" Fine, off stalk	0 04¾	0 05
" Selected	0 06	0 06¾
" Layers.....	....	0 06½
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels 50 lb. boxes ..	0 05½	0 06¾
" Malaga—		per box.
" London Layers	2 00	2 20
Black Baskets	2 75	3 20
Blue Baskets	3 25	3 50
" Dehesa Clusters	4 25	4 50
Lemons—Messina, boxes.....	3 50	4 00
Malagas, half chest..	5 00	6 00
" boxes.....	2 50	3 00
Oranges—Jamaica, fncy in bxs	4 25	4 75
" Jamaica, ordinary, bxs	3 50	4 00
" Cal. Navels, in boxes..	3 25	4 00
" Mexican, in boxes.....	3 50	4 00

DOMESTIC.

Apples, dried, per lb.....	0 04	0 05
" evaporated.....	0 07	0 07½

FOOD.

	per brl.
Split Peas.....	$3 50
Pot Barley	3 75
Pearl Barley, XXX.....	6 50

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ⅛ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—		
50 to 60 dy basis	....	2 50
40 dy	....	2 55
6 dy	....	2 60
20 16 and 12 dy	....	2 65
10 dy	....	2 70
8 and 9 dy	....	2 75
6 and 7 dy	....	2 90
5 dy	....	3 10
4 dy A P	....	3 10
3 dy A P	....	3 50
4 dy C P	....	3 00
3 dy C P	....	4 10

HORSE NAILS—
Canadian, dis. 55 per cent.

HORSE SHOES—
From Toronto, per keg.... .... 3 60

SCREWS—Wood—
Flat-head iron, 80 p. c. dis.
Round-head iron, 75 p. c. dis.
Flat-head brass, 77½ p. c. dis.
Round-head brass, 72½ p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under).....		1 30
2nd " (20 to 40 inches).....		1 45
3rd " (50 to 60 inches).....		3 10
4th " (51 to 60 inches).....		3 40
5th " (61 to 70 inches).....		3 80

ROPE—

Manilla	0 09¼	0 09½
Sisal	0 07	0 07½

AXES—
Per box 6 00 12 00

SHOT—
Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap.....	0 04¾	0 05
Screw, hook and strap	0 03¾	0 04

WHITE LEAD—Pure Association guarantee, ground in oil.

	per lb.
25 lb. irons	0 04¾
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04

TURPENTINE—
Selected packages, per gal. 0 39 0 41

LINSEED OIL—

Raw, per gal	....	0 58
Boiled, "	....	0 61

GLUE—
Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.....	$3 35
Star Standard, 12 qt.....	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt.....	4 75
Tubs, No. 1.....	13 30
" " 2.....	11 40
" " 3.....	9 50
Fibre Butter Tubs (30 lbs).....	3 80
Nests of 3.....	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans.....	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish.....	2 25
Water Closet Tanks.....	17 00
Dish Pan, No. 1.....	7 60
" " " 2.....	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails.....	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade.....	1 60
Clear Jelly Marmalade.....	2 00
Strawberry W. F. Jam.....	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams " " 1 55	1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

KNOX'S GELATINE.

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb....	$0 40
Fancy boxes (36 or 50 sticks) per box..	1 25
"Ringed" 5 lb. boxes, per lb.....	0 40
"Acme" Pellets, 5 lb. cans, per can..	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars....	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box...	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins.....	$0 40
" ½ lb. tins.....	0 42
" ¼ lb. tins.....	0 45
Round Tins—	
F. D., ½ lb. tins.....	0 25
" ¼ lb. tins.....	0 27½
" 4 lb. jars, per jar.....	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross	9 00
Small Med. "	7 80
Medium "	10 80
Large "	12 00
Spoon "	18 00
Mug "	16 20
Tumbler "	12 00
Cream Jug "	21 00

RICE, ETC

Rice—	per lb.	per lb.
Standard "B"	0 03½	0 03¾
Patna	.....	0 04¾
Japan	.....	0 05
Imperial Seeta	.....	0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina.....	0 09½	0 10
Grand Duke.....	0 06¾	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½
Goathead (finest imported) ..	.....	0 06½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons....	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes and fancy packages.....	0 07
Silver Gloss, 6-lb. tin c nnisters..	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package.....	0 07
Silver Gloss, large crystals	0 06¼
No. 1 White, bbls and kegs.....	0 04¾
Benson's Enamel, per box.....	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 07¼
Canada Pure Corn	0 06¾
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs....	0 05¼
Bbls., 175 lbs.....	0 04¾
Kegs, 100 lbs.....	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs.....	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case.....	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 06¾
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 07¼

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08¾
PURE—12-lb. boxes		0 07¼
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages.....	0 07¾

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06¼
STARCH IN BARRELS	Silver Gloss.....	0 07¾
	Pure	0 06¾

BROWN & POLSON'S CORNFLOUR.

1-lb packages	0 07
40-lb boxes	2 80

SUGAR.

	c. per lb.
Granulated	0 04⅞
Paris Lump, bbls. and 100-lb. boxes	0 05¾
" in 50 lb. boxes....	0 05¾ 0 05.80
Extra Ground, bbls. Icing....	0 05⅝ 0 05¾
Powdered, bbls	0 05⅝ 0 05½
Very bright refined	..... 0 01½
Bright Yellow.....	0 04¼
Dark Yellow	0 03⅞ 0 04

SYRUPS AND MOLASSES.

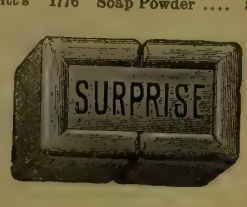
SYRUPS.	per gallon. bbls.	½ bbls.
Dark	0 30	0 33
Medium.....	0 33	0 38
Bright.....	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels.....	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

Babbitt's "1776" Soap Powder $3 5



1 Box Lot.....	5 00
5 Box Lot.....	4 90

Freight prepaid on 5 box lots.

P. M. LAWRASON'S SOAPS.

	per box
Wonderful, 100 bars.....	$4 00
Supreme, 100 bars.....	3 60
Our Own Electric, 100 bars.....	2 00
Sunflower, 100 bars.....	2 00

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
3 lbs. and 2 6-16 lbs., 60 bars in box	$3 30
13¼ oz. and 1 lb., 60 bars in box..	3 30
12 oz. cakes, 100 cakes in box	4 00



NOW IS THE TIME

To look over your stock and order **Starch**

Remember Brantford

LILY WHITE GLOSS
CHALLENGE CORN

THE BRANTFORD STARCH CO., Ltd. - Brantford, Ont.

10 oz. cakes, 100 cakes in box 3 60
Twin cake, 11 ¼ oz., 100 cakes in box 3 85

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

TEAS.

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts .	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14
PING SUEYS.		
Young Hyson—		
Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19
JAPAN.		
Half Chests—		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

TETLEY'S TEAS.

No. 1. Retailed 70c.; cost 50c.
No. 2. " 50c.; " 35c.
Mixed. " 40c.; " 30c.

"SALADA" CEYLON.

	per lb.
Green label, retailed at 30c.....	0 22
Blue " " 40c.....	0 30
Red " " 50c.....	0 36
Gold " " 60c.....	0 44

Terms, 30 days net.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48
Bright Smoking Plug Myrtle, T. & B., 3's	0 60
Lily, 7's	0 47
Diamond Solace, 12's	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
¼-lb. plug, 6-lb. boxes	0 70
oz. plug, 5-lb. boxes	0 70

AMERICAN TOBACCO CO. OF CANADA.

Cut Tobaccos—

Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " 1 lb. tin	0 47

Cigarettes—	per 1,000
Richmond Straight Cut No. 1, in cardboard boxes of 10	10 50
Hyde Park, cardboard boxes of 10 and 20	10 50
Sweet Caporal, slide boxes of 10	7 20
Athlete, foil-wrapped boxes of 10	7 20
Old Judge, slide boxes of 10....	7 50
Derby, packages of 10.....	3 80
Prince and Gloria, slide bxs. of 10	3 80
Sweet Sixteen, slide boxes or packages of 10.....	3 30
White Caps, slide boxes of 10....	3 30
Old Virginia, slide boxes of 10..	3 30
Parisienne, slide boxes of 10, (mouth-pieces).....	3 60
Holder, packages of 10.....	3 30
Sultana, slide boxes of 10.....	3 30
Majestics, slide boxes of 20.. ...	6 60

Plug tobaccos (sweet chewing)—		
Navy, in caddies.....	....	0 35
Navy, plug mark.....	0 33	0 35
Honey, boxes and caddies		0 43
Spun roll chewing, boxes		0 55
Plug smoking (with or without tags)—		per lb.
Black Crown smoking, in caddies	....	0 35
Crown Rouge smoking....	....	0 38
Leaf tobacco, in bales....	0 08	0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20....	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20....	55 00
Creme de la Creme Reina Victoria Special, 1-20....	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40....	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10.....	25 00
Ditto, low grades 13 50	20 00

Cigars.

S. DAVIS SONS, MONTREAL.

Sizes.	Per M
Madre E Hijo, Lord Lansdowne....	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins.....	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial..	50 00
" Conchas de Regalia.....	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine.....	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—	
Cable	7 00
El Padre.....	1 00
Mauricio.....	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

Cigarettes—	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1.....	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park.....	10 50
Cut Tobaccos—	per lb.
Puritan, 10ths, 5-lb. boxes	0 70
Old Chum, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes....	0 73

Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes.....	0 83
Puritan, 1-10 5-lb. boxes	0 83
Athlete, per lb.....	1 15

Plug Tobaccos—			
Old Chum, plug, 4s, Solace, 16 lbs.			0 68
" " " 8s, " 16			0 68
" " " 8s, R. & R. 13½			0 68
" " chew 7s, R. & R. 14½			0 58
" " " 7s, Solace, 14½			0 58
" " " 8s, R. & R. 16			0 58
" " " 8s, Solace, 15			0 58
O. V. " plug 8s, Twist, 16			0 58
O. V. " " 3s, Solace, 17½			0 58
O. V. " " 1s. " 17			0 55½
Derby " 12s, " 17½			0 51
Derby " 7s, " 17			0 51
Athlete " 5s, Twist		9	0 74

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1....	$ 1 60
" 3 " " "	1 65
" 2 " " " 2....	1 40
" 3 " " " 2....	1
" " painted " 2....	....
Tubs, No. 0.....	9
" 1.....	7 50
" 2.....	6 50
" 3.....	5 50
Washboards, Globe	1 90
" Water Witch ..	1 40
" Single Crescent.	1 85
" Double "	2 75
" Jubilee	[illegible]
" Globe Improved	[illegible]
" Quick and Easy	1 80
" World.....	1 75
" Rattler	1 30
Butter Tubs.....	1 60
Mops and Handles, combined	[illegible]
Butter Bowls, crates assort'd.	3 60

THE E. B. EDDY CO.

Washboards, Planet	1 60
" Waverly.....	1 50
" XX.....	1 40
" X.....	1 25
" Electric Duplex	[illegible]
" Special Globe..	1 50

Matches—	Per Case. 5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Tiger	2 60	[illegible]
Parlor	1 70	1 75
Red Parlor.....	1 70	1 75
Safety	4 00	[illegible]
Favorite	2 25	2 35
Flamers	2 20	2 40

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

25 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW
TORONTO . . . . MONTREAL



Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

B. F. P.
Cough Drops

Have you got them? If not, write

TORONTO BISCUIT & CONFECTIONERY CO.

TORONTO

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

The "GENUINE"



Is a Chimney full of quality
See our Registered Trade Mark on each one.

Heat will not break it

Full Lead Flint-Wrapped and Labelled

Do not buy any so-called Flint Chimney, but insist on having the GENUINE

GOWANS, KENT & CO., Toronto

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

EDWARD STILL
Assignee, Accountant, Auditor, etc.
1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer.
ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY
THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK
Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.
THOS. C. IRVING, Superintendent.

OAKEY'S
'WELLINGTON'
KNIFE POLISH
The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,
Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.
Wellington Mills, London, England
REPRESENTATIVE IN CANADA:
JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. X TORONTO AND MONTREAL, FEBRUARY 28, 1896. No. 9

Manufacturers To Her Majesty by Special Warrant THE QUEEN

To the Court of Holland and the King of Italy

Purveyors to H.R.H. the Prince of Wales

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

Bull's Head Trade Mark

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862
Only Medal Dublin 1865.

Only Silver Medal Paris 1875
Grand Gold Medal Moscow 1872 &c &c

1878 Cross of the Legion of Honour

To Grocers

The season is on for **Marshall's** popular Scotch Pickled Herrings. All **principal** wholesalers carry stock. The margin of **profit** to the dealer is good. He should not be without this **leading** brand.

"CROWN"

BRAND

Marshall's Scotch Herrings

FROM THE FAMED ABERDEEN FISHERIES

In Kegs
Firkins
Half Barrels
Barrels

FULLS and MEDIUMS

N. B.—Marshall & Co., Aberdeen, **own** their fishing fleet; pack **only** the **Finest Selected Herrings**. Every package guaranteed. Their Kippered, Fresh Herrings, Herrings in Tomato Sauce, etc., are very superior.

SOLE AGENTS:

WALTER R. WONHAM & SONS, 315 and 316 Board of Trade Building, Montreal

Open Pan Salt

What is it? It is salt made by the OPEN PAN PROCESS. This is the method of manufacturing salt universally adopted in England, were so much good salt is made.

OPEN PAN SALT . . .

Is no experiment. It has been tried for years and never found wanting. It produces a medium grain salt that is far better for all ordinary purposes than a very fine grain.

WE HAVE IT.

The Canada Salt Association
CLINTON, ONTARIO

BROOMS . . .

BROOMS

OUR BRANDS:

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line. Give us a trial order.
Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS
Manufacturers. TORONTO, ONT.

Every Hotel and Restaurant needs

JOHNSTON'S

Fluid Beef Cordial

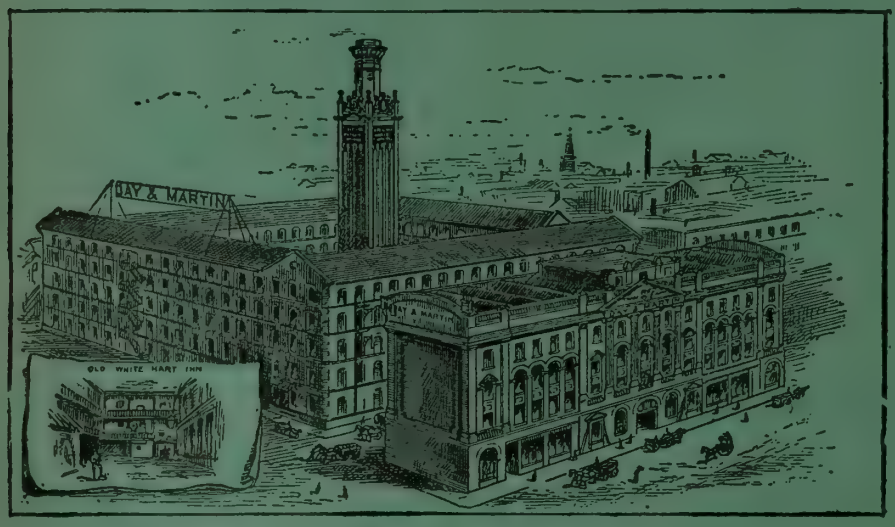
IN 20-oz. BOTTLES

Have you got some to supply the demand?

MAKES THE BEST BEEF TEA. . . . . ALWAYS SATISFIES.

THE JOHNSTON FLUID BEEF CO. MONTREAL.

Manufacturers by appointment to Her Majesty the Queen, H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record

DAY & MARTIN 97 DAY & MARTIN

MARTIN & ROBERTSON,
Victoria and Vancouver,
for British Columbia

Liquid and Paste Blacking
Black and White Cream for Patent Leather.

Russet Cream
For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD. London and Liverpool

E. T. STURDEE, St. John, N.B., for Maritime Provinces. CHAS. GYDE, Montreal, for Ontario and Quebec.
TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

Standard Goods THE Best to Handle

FOR PURITY

Bi-Carbonate of Soda



FOR STRENGTH

This brand is always reliable. Highest test $98\frac{50}{100}\%$ pure.

Made only by The UNITED ALKALI CO., Ltd., Liverpool.

"New Process" Soda, finest on the market.



"Thistle . . Haddies"

The Reliable Standard Brand.

The Finest Flavored Canned Haddies Put Up.

Far Superior to Salmon from a dietetic standpoint, being much more easily digested.

FOR SALE BY THE WHOLESALE GROCERS THROUGHOUT THE DOMINION.

MONTREAL and TORONTO
A. P. TIPPET & CO.

ST. JOHN, N.B.
F. H. TIPPET & CO.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to **100** per cent. of Pure Cane Sugar

with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

For ***Rockingham Ware***
Yellow, Bristol and Glazed Goods . . .

WRITE **BRANTFORD STONEWARE MFG. CO. Ltd.** **. . . Brantford**

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." Lancet

WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

GRAND MOGUL TEA

30, 40, 50, 60c.
½ and 1 lb. air-tight packages.

HIGHEST QUALITY, LARGEST SALE, BEST TEA, NEATEST PACKAGE IN CANADA

QUEBEC PROVINCE

In any town in which Grand Mogul Tea is not now on sale, agencies will be given to a leading grocer. Write early.

T. B. Escott & Co.
Sole Agents, London

Tetley's TEAS

(IN LEAD PACKETS)

Are Fragrant and Delicious

ADDRESSES . . . .

14 Lemoine St., MONTREAL *128 Richmond St. W., TORONTO* *Hudson Bay Co., WINNIPEG*

Insist

on your wholesale grocer giving you

BATGER'S

Seville Orange **Marmalade**

QUALITY A I

ROSE & LAFLAMME Agents,

400 St. Paul Street . . . MONTREAL

PAPER BAGS

Ours are as cheap in dollars and cents as those of any other make.

In quality of paper and workmanship they are superior to any paper bag made in Canada.

This makes them the best value for the money.

A fair test is solicited.

The E. B. EDDY Co. Ltd.

HULL

MONTREAL TORONTO

SILVER DUST WASHING POWDER

Is silvery in more ways than one. It has many "sterling" qualities and can put more silver in your pocket in a week than you think. Do you know how much profit there is on a package? If you don't you ought to lose no time making enquiries.

SILVER DUST MFG. CO. - HAMILTON, ONT.

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

Your customers will ask for REINDEER BRAND CONDENSED MILK and expect to get it from you.

You are safe in recommending all **"REINDEER BRAND"** condensed goods.

EVERY TIN IS GUARANTEED. OLD STOCK TAKEN BACK

It Is Only Occasionally

You can secure such values as we are showing in teas. Tea is our hobby. We select from hundreds of samples and buy only rich liquoring goods. The benefit of our time and experience is at your disposal. . . . . .

See the samples our travellers are carrying of

Young Hysons, Japans, Indians, Ceylons China Blacks and Blended Teas

AND NOTE THE PRICES

OUR STOCK is always large and varied. The markets are watched carefully by an experienced buyer and when "good things" are offered they are readily scooped in for the benefit of our retail friends.

W. H. GILLARD & CO. Wholesalers Only ***HAMILTON***

Boulters'

Peerless

Lion Brand Canned Goods

Have been in such demand that the different wholesalers throughout Canada are now in entire possession of our stock of vegetables. They would not buy up goods like that, unless they had perfect confidence in them. If you are low in any lines drop a card to your wholesaler right away.

W. BOULTER & SONS

Picton Toronto Demorestville

WETHEY'S

CONDENSED



Mince Meat

A most delicious preparation, which keeps well, and is easily and quickly made up into pies, patties, etc. All wholesalers have it. . . .

J. H. WETHEY, Manufacturer, **ST. CATHARINES**

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) TORONTO AND MONTREAL, FEBRUARY 28, 1896 ($2.00 per Year) No. 9

DROPS FROM THE EDITOR'S PEN.

There is money in seizing golden opportunities.

—

A cheap clerk is often a dear piece of machinery.

—

"Elbow grease" is not as rare as gold, but it is more valuable.

—

A man has no right to loll in leisure till he has perspired in labor.

—

Sleep is as unnatural to the advertisement as it is natural to the advertiser.

—

A man's a man for a' that, whether he be big or whether he be little merchant.

—

The quick and obliging clerk is a jewel to the merchant and a joy to the customer.

—

The ideal merchant is he who can originate as well as imitate other people's schemes.

—

Those who would rush their country into war are neither good business men nor good patriots.

—

There is no saccharine matter in a smile, but it is sweetness to the customer who receives it.

—

Variableness in window displaying demonstrates continuity of purpose in securing trade.

—

When mercantile heads are brought together some brilliant ideas ought to be knocked out.

—

Following upon prompt payment of accounts comes prompt recognition of a merchant's worth.

—

Slowness in starting is fatal in business as well as in racing. When you decide to do a thing, do it.

—

Commercial travelers who were last week stalled for hours in snow banks, surrounded with much cold and snow and little or no food, would gladly have exchanged places with unappreciative clerks in warm warerooms who think the traveler's life is an easy one.

—

"G" stands for grip, a disease most vile and distressing, which cannot be got rid of without much caressing.

—

Good demeanor in a clerk is much more to be desired than good looks, and fortunately all can acquire it.

—

It is not enough to keep the store door open; a supply of good bait should also be kept constantly on hand.

—

New goods, like new people, need to be introduced, and the best way of introducing them is through the trade paper.

—

The young clerk who allows little and unpleasant details to master him can never become a thorough master of his business.

—

If you have not a good appetite for the business in which you are engaged it is not likely to provide you with many luxuries.

—

The fundamental object in forming a business men's association should be the increasing of the members' efficiency as merchants.

—

The trade paper is the cable which conveys the electricity of information from the manufacturer and wholesaler to the retailer.

—

Never reject honest criticism. It is both the whetstone which sharpens the edge and the flame which tempers the steel of your ability.

—

The merchant who is wide awake has one eye open for the selling of his goods and the other open for the buying of goods that will sell well.

—

Why spend ye your strength for nought in pushing goods that bring no profit when there are articles to be procured that will bring dollars to your purse and less worry to your soul?

—

Down in Florida they are raising strawberries, while we in this part of the world are eating their strawberries while watching our icicles grow.

—

He who obtains his bread by the sweat of his own brow is an infinitely better man than he who obtains it by the sweat of other people's brows.

—

A merchant cannot expect to be an expert advertiser at the first venture; but until he makes the first venture he can never be an expert.

—

The cause of failures is not so much that there are too many in business, as that there are too many in business who do not know how to do business.

—

The proper thing to do in the presence of difficulties is to try and deal them a knock-out blow, and not shiver and shake like an aspen in their presence.

—

A Kentucky grocer found a diamond ring in a barrel of sugar which he opened the other day. It is loss a great many grocers in Canada find in their sugar.

—

The business world is so full that many a poor fellow is being crowded out from it into oblivion, and yet there is still room and to spare for men of energy and ideas.

—

Merchants who handle good goods are building their business on a rock, while he who essays to build on notoriety and cheap goods is laying his foundation in sand.

—

No two men are possessed by the same ideas. And it is for this reason forsooth that merchants should fraternize with each other when and wherever opportunity offords.

—

People who essay to spring into affluence at a bound usually find they must come down from their high perch and begin to climb from the lowest rung of the ladder; in other words, begin over again.

WESTERN ASSURANCE COMPANY.

FORTY-FIFTH ANNUAL MEETING OF SHAREHOLDERS.

THE annual meeting of the shareholders of the above company was held at its offices in this city on Thursday, the 20th inst. Mr. Geo. A. Cox, president, occupied the chair, and Mr. C. C. Foster, having been appointed to act as secretary to the meeting, read the annual report of the directors.

The report showed that there had been a considerable increase in premium income over that of the preceding year, and that in the fire branch a satisfactory profit had been realized, which result was due mainly to the moderate loss ratio on the business of the company in the United States. In the marine department it was shown that on account of the low water in the lakes and rivers during the past season and from other causes the general experience of companies engaged in that business had been particularly unfavorable. Under these circumstances last season's operations on the lakes had shown a loss which materially affected the total result of the business of the company for the year.

The following is a summary of the

FINANCIAL STATEMENT.

Premium income, less re-insurances..	$2,332,239 31
Interest account.....	75,652 56
Total income.....	$2,407,891 87
Losses	$1,566,264 77
Expenses of management—agents' commissions, taxes and all other charges	765,091 04
	$2,331,355 81
Dividends on stock.....	$ 100,000 00
Total assets.....	$2,321,195 72
Total liabilities.....	1,248,243 56
Reserve funds.....	$1,072,952 16
Cash capital.....	1,000,000 00
Subscribed capital.....	1,000,000 00
Security to policy-holders.....	$3,072,952 16

The president, in moving the adoption of the report, said :

In considering the report, shareholders should bear in mind that the year with which it deals has been, in many respects, a remarkable one in our business. It will be remembered by those connected with fire and marine underwriting in this country as a year which brought with it disasters of an exceptional character—heavy losses upon classes of business regarded as the most desirable—and, therefore, as one which was generally disappointing in its results to insurance companies. Under these circumstances, I feel that we may claim that there is more matter for congratulation in the balance-sheet now before you than there has been in many of the annual statements we have had the honor of presenting to shareholders, in which, under more favorable conditions, our revenue account exhibited a much more substantial balance of income over expenditure than is shown as the outcome of our transactions for 1895.

The serious fires in the early part of the year in this city, involving an aggregate loss of some two million dollars, are, no doubt, fresh in the minds of shareholders. The "Western" was called upon to pay to its policy-holders in these disasters $102,500, about one-half of which, however, was covered by re-insurance in other companies. Closely following these came other fires of exceptional magnitude, to which I need not refer in detail, but I may say that, on the whole, the company never experienced a more unfavorable opening in any year than its fire records show for the first three months of 1895. The ultimate profit shown on our fire business at the end of the year was, therefore, as gratifying to us as it was reassuring to the theories we have entertained based on the doctrine of average. It will be of interest to shareholders to know that we regard the existing arrangement for the joint management and supervision of the United States branches of this company and those of the British America Assurance Company as contributing in no small measure to this favorable result. This arrangement, as will readily be understood, enables the companies to provide for a more thorough inspection of their risks, and a more efficient oversight of their agencies than could be secured, without undue expense, by either company independently ; and, as intimated in the report, it is to the profits from our fire agencies in the United States that we have had to look in the past year to make up our losses in other departments. In some previous years, it will be remembered, our experience has been the reverse of this, and these varying results in different fields go to confirm the wisdom of the policy of extending, as widely as possible, with proper provision for local supervision, the operations of companies engaged in the business of fire insurance, and enabling them thus to distribute over a wide area the burden of conflagrations, such as experience has shown us may occur at any time and at any place where large values are concentrated. It is, I may say, the recognition of the vital importance of this principle—and the conduct of the business upon these lines—that enables the British, American and Canadian companies, operating throughout this continent, to offer property-holders a guarantee of indemnity from loss by such disasters ; and I will say further that it is the absence of facility for the application of this essential principle of insurance, namely a wide distribution of risks of moderate amount, that must be fatal to any scheme for municipalities assuming the fire risks upon the property of their citizens, as it has been suggested they should do by some ardent social reformers, who appear to lose sight of the fact that investors will look for larger returns in the way of interest on municipal bonds, if they are called upon to assume greater risks than are undertaken by the shareholders of an insurance company. In making this reference, I wish it to be understood that I speak as one more largely interested in the debentures of the City of Toronto and the general credit of the city than in the stocks of our fire insurance companies.

Although the fire business has always been our chief source of income, we have, as you are aware, almost since the organization of the company, been engaged to a limited extent in marine underwriting. In this branch our operations during recent years have been chiefly confined to the inland lakes and rivers. From this source we have, on the whole, over a series of years, derived a moderate margin of profit, but from various causes the record of the lakes for the past season has been one of continual disaster to shipping, the casualties having been, as far as can be judged from published records, more than double those of any preceding year in the amount of property lost. As a consequence we have to report a very considerable loss on the business of the year in this branch, the losses and expenses having exceeded the premiums by upwards of $100,000. I have little doubt that as a result of the generally unprofitable nature of last season's business an improvement in rates, which is recognized on all hands as necessary, will be brought about before the opening of navigation. Failing this there would appear to be no course open to us but to discontinue this branch of our business altogether.

I may briefly summarize the past year's experience of the company by saying that the profits on our fire business were practically absorbed by the losses of our marine branch, and that our interest earnings were sufficient to pay (after providing for the amount written off for depreciation in securities) about 7 per cent. upon our capital stock, the additional 3 per cent. required to make up the usual dividend being taken from the reserve fund accumulated from the surplus of previous years. On account of the larger volume of business on our books we have increased the amount estimated as necessary to run off unexpired policies to $794,460. The actual liability under this reserve is, of course, dependent upon the number and amount of the policies which may become claims before the expiry of the term for which the premiums have been paid. Similar estimates in previous years, however, have proved to be more than ample, and our reserve for this purpose, I may say, is considerably larger for our volume of business than that set aside to provide for unexpired risks in the statements of any of the British companies which have come under my notice.

At the last annual meeting we reported that the company had re-insured all the risks

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Do you find it poor? Do you wish to increase it? If so, write us for samples. We are satisfied we can suit you. Our assortment of all descriptions of tea is large and we are free sellers.

Lucas, Steele & Bristol Wholesale Grocers **Hamilton**



This is the Season for Cocoa

Avoid dissatisfaction by handling a genuine, first-class article, which commends itself,

BENSDORP'S Royal Dutch Cocoa.

THE.....

CHOICEST COFFEE

The world produces. Once sold always sold—each sale means a constant customer.



James Turner & Co. Hamilton

Just Received in Store

Two invoices of Young Hyson Teas from China—true Moyune flavor—will be sold cheap. See samples before buying elsewhere. Also to hand, extra values in Ceylons and Assams.

BALFOUR & CO. Wholesale Grocers **Hamilton, Ont.**

FISH . . .

No. 1 White Fish
Trout and . . . . .
Herring . . . . . } FALL CATCH

No. 1 Labrador and Split Herring, in bbls. and ½-bbls.
Loch Fyne Herring, in kegs. Codfish, in quintals. Pollock, in ½-quintals.
Pure Cod, in 2-lb. bricks, 20 and 40-lb. boxes.
Boneless Fish, in 5, 25 and 40-lb. boxes.

H. P. ECKARDT & CO. Wholesale Grocers, **TORONTO**

in Canada of the United Fire Insurance Co., of Manchester, England, which company ceased operations in this country on the 15th of January, 1895. The liability under this contract is nearly run off, leaving a profit to the company, in addition to some new connections which promise to be of permanent advantage.

It would, of course, be premature at this date to attempt to form an estimate of the probable outcome of the present year, but it is, nevertheless, gratifying to be able to say that our experience thus far in 1896—both as to volume of business and moderate loss ratio—has been very satisfactory, and taking into account the evidence which the report now before us presents of the ability of the company to meet out of the year's premium receipts such exceptional calls upon it as the losses of the past year, I think we may say, without laying ourselves open to the charge of optimism, that the prospects of the present year—in fact, of the future of the company—are very encouraging.

In conclusion, I wish to bear testimony to the ability and zeal which the officers and agents of the company have shown in furthering its interests during the past year.

The vice-president, Mr. J. J. Kenny, seconded the adoption of the report, which was carried unanimously.

The election of directors for the ensuing year was then proceeded with, and resulted in the unanimous re-election of the old board, viz.: Messrs. George A. Cox, Hon. S. C. Wood, Robt. Beaty, G. R. R. Cockburn, M.P., Geo. McMurrich, H. N. Baird, W. R. Brock, J. K. Osborne and J. J. Kenny.

At a meeting of the Board of Directors held subsequently, Mr. George A. Cox was elected president and Mr. J. J. Kenny vice-president for the ensuing year.

FOLLOW ONE RULE.

If you undertake to do a satisfactory credit business make up your mind, says an exchange, to follow one rule: Never, under any circumstance, credit anyone of whom you have the least doubt as to his ability and intention to pay when the bill falls due. If there are any doubts in your mind either as to the party's ability to pay or good intention in making the purchase, it is well to miss the sale rather than to charge the goods. It is through allowing your best judgment to be carried away through personal or sympathetic reasons that one makes the worst mistakes in charging goods. You must handle your credits in a cold blooded, strictly business way, judging every person upon the same basis, and being more afraid of making a bad charge than you are of losing a sale. You would better lose the sale ten times over at the store than to furnish the goods to the customer and get no pay for them. One sale made and no money received for it eats up the profits on a great many other sales, for which you may get pay.

TRAVELING GENERAL STORE.

On some of the southern railroad lines, according to an exchange, a kind of traveling general store is used. This is known as a "supply car," and is stocked by the railroad company on whose line it runs. The purpose of the car is to furnish the track hands with supplies, saving them the necessity of losing time in going to market. It is stocked with everything that a laborer requires for his family, and goes over the road twice a month. The men are furnished whatever supplies they want at cost, with ten per cent. added to cover handling. They are not compelled to buy from the car, but it is almost universally patronized.

Grand Manan is to have a lobster canning factory. It is expected to be running by the middle of April. Large quantities of lobsters are caught there, and a profitable business should be done.

The directors of the Berlin Elevator Co. have decided to accept the offer made by George Rumpel, which was $1,200 cash, and the shareholders will receive 20 cents on the dollar.



Some Cheese—

Is better than none, but MacLaren's Imperial Cheese is better than any other.

Our New Pot Retails at 10 Cents

It is of same quality as other sizes and is a quick seller.
For sale by all wholesale grocers.

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WHOLESALE GROCERS

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We are wholesale agents for KURMA TEA

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Some of them as good as hand-picked.

PRICE IS VERY REASONABLE. ASK FOR QUOTATIONS.

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When a Man . . .

Comes to you and asks for a brand of Canned Salmon that you can recommend, you are always safe in handing over

FLAG-SHIP SALMON

Backed by the Packers' Guarantee and your own knowledge of the goods you have nothing to fear. There are no better goods than ours.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.
LULU ISLAND, B.C.

PROPOSED DUTY ON PULP.

"ABOUT one hundred thousand cords of wood go into the manufacture of paper pulp each year in Canada, while in the same space of time between 500,000 and 600,000 cords are exported into the United States, and are there manufactured into pulp and then into paper."

These were some of the figures given by Mr. W. H. Rowley, secretary-treasurer of the E. B. Eddy Company, one of the largest paper manufacturers in Canada. Mr. Rowley strongly advocates an export duty being placed on pulp wood, thus preventing the wood in its raw state being exported into the United States. This, he stated, would have the effect of opening up pulp mills in Canada, the employment of thousands of men and would altogether give the Dominion the benefit which is now derived by the people of the United States to the detriment of Canada. A number of prominent pulp and paper manufacturers met recently and organized what is known as the Canadian Pulp Makers' Association. Among those who are prominently identified are Mr. F. H. Clergue, of the Sault Ste. Marie Mills; Mr. John Forman, of the Laurentide Pulp Company; Mr. John Davy, of the West Canada Pulp Company; Mr. John R. Barlow, of the Georgetown and of the Cornwall mills; Mr. W. H. Masterman, of the Masterman Pulp Co., and Mr. Rowley, of the E. B. Eddy Co.

As Mr. Rowley gave these names he spoke of the Sault Ste. Marie mills as a fair example of what might be done throughout Canada. "Here was a plant," he said, "in which $2,000,000 of United States capital was invested for the purpose of producing pulp for the American markets. This, with a little careful handling and a tariff rightly applied, could be duplicated throughout Canada, and the United States, instead of receiving the raw material from this country, would receive instead the finished article—pulp. You see," Mr. Rowley explained, "the United States depends entirely upon Canada for her supply of pulp wood to-day. She has depleted her forests, while ours teem with this ever-valuable product. We have water-power in abundance, a very necessary adjunct to the manufacture of wood pulp. For every cord of wood which to-day is exported into the United States for the manufacture of pulp, not over $6 per cord, including railway freights, is left in Canada. But for every ton of pulp which goes into the United States $18, $20 and even as high as $30 per ton is left in Canada."

"That can mean but one thing," continued Mr. Rowley, "and that is millions of money for the Dominion and the employment of thousands of men."

He then went on to speak of the recent trip to Ottawa in which a proposition to put a tariff on the raw material was placed before the Government.

He said that every company in Canada was represented either in person or by letter, and to a man they favored it. In the morning the delegation were received by Hon. W. B. Ives, Hon. J. F. Wood and Hon. Col. Prior, and in the afternoon by Sir Charles Tupper and Hon. George E. Foster. What was asked the Government was that a tariff of not less than $2 per cord be placed on pulp wood when the same was consigned to the United States. When pulp is taken into the United States a duty of 10 per cent. is charged by that Government, and it was considered that the $2 per cord asked for would about equalize the duty thus imposed against the Canadian manufacturer. Some, indeed, favored a duty so high that the raw material could not be exported under any consideration.

The matter, Mr. Rowley states, was received by the members of the Government with a feeling very much akin to enthusiasm, and the delegation was promised that the matter would have the serious consideration of the Government at an early date.

In conclusion, Mr. Rowley said that as three-quarters of the paper used to-day in the United States was the direct product of the Canadian forests, he considered that at least the Canadian should be put on an equal footing with his cousin across the line, and that the benefits which nature had showered upon Canada should be shared by Canada's sons.—Star, Montreal, Feb. 25.

EXCELLED BY NONE

Sparkling **Knox's Gelatines** Calves Foot

No. 1. Knox's Sparkling Calves Foot Gelatine

No. 2. Knox's Crystallized ..... Fruit Gelatine

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THERE are many peculiarities about this Gelatine that make it immediately profitable. There are three kinds. Then you can suit any taste. It is attractively put up. It is in granulated form. It is almost instantaneous. No tedious waiting. No elaborate preparations—and then you

MAKE MONEY

and a good reputation by selling it. We know this. Order from any wholesale house.

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WE ❁ ARE ❁ READY

To fill your order for any of the following lines :

ROWNTREE'S Elect Cocoa and Confectionery
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CARR & CO.'S
English Biscuits

Are exported to all parts of the world.

Established 1831.

The original manufacturers of Fancy Biscuits by Machinery.

Appointed Biscuit Manufacturers to H. M. the Queen by special warrant, dated May 8th, 1841.

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CARLISLE, ENGLAND.

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Robert Greig & Co., 456 St. Paul St. MONTREAL

CRAVEN'S English Confectionery
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CROWN BRAND EXTRACTS

Seldom Equalled. Never Excelled.

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to a successful and permanent tea trade can only be ascended by handling

Ram Lal's Pure Indian Tea . . .

UNIFORMITY



PURITY



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FLAVOR



STRENGTH



PAYS A DOUBLE PROFIT, AS IT IS ALWAYS WINNING TRADE AND ALWAYS HOLDING IT

WESTERN AGENTS

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Snow Drift Baking Powder



Manufactured by the . . . .

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S. & H. HARRIS'S HOUSEHOLD REQUISITES.



Ebonite Blacking

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FOR BOOTS AND SHOES.

Does not Injure the Leather



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THE CANADIAN GROCER

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THE DEPARTMENT STORE EVIL.

THE Toronto Globe of Friday last devoted three-fourths of a column on its editorial page to a discussion of the departmental store problem. The agitation against the department store it likens to that which arose when machinery entered into competition with hand labor. As for the stores themselves The Globe justifies them as being a development of the economic conditions of to-day, and consequently that any attempt to interfere with them would be interference with a natural law. If, it opines, the department store does not perform the offices claimed for it, then it will die; but let it die of its own volition, do not kill it.

THE CANADIAN GROCER cannot agree with the premises taken by The Globe on this important question.

We have no quarrel with the department store because it is a store with many departments. It is not in this that its evil lies. Anything that is natural cannot with truth be termed an evil.

There is a law in business as well as in nature, and it is because departmental stores are violating this business law that they are evils. The most flagrant of these violations is in regard to prices: goods are sold every day at a figure which is not based on their cost, but on their ability to draw trade away from the regular merchant who deals in these particular lines. The Globe overlooks this phase of the matter altogether. And yet this is the pivot on which turns the whole question. The ordinary live storekeeper has no great fear of the departmental store when it preserves the ratio between the reasonable and unreasonable prices; in other words, when it sells its goods at a figure which is based upon the cost.

There is not a branch of trade to-day—certainly not a branch in the staple lines—in which the margin of profit is other than narrow, owing to the keenness of the competition that exists. Consequently the department store cannot make matters much worse as long as it follows the natural business law and sells its goods at a small profit.

The effect of placing a commodity on the market at or below its cost price is the unsettlement of trade. Of course we have no reference to such lines as have lost their original market value through one or many circumstances. We mean goods the price of which is being deliberately cut. The Globe will doubtless agree with us that this is not to be countenanced. And this is the chief lever which the departmental store uses to build up its own trade and level to the ground that of the ordinary dealer.

The machinery which supplants hand labor or other machinery does so because it can produce more cheaply the article manufactured: It does not make the article at less than the cost; in fact, it is quite possible the profit on the article made by the more modern method secures to the maker a greater profit, although sold at a lower price, than the article produced by the method which it superseded. This is quite different to selling articles below cost in order to coax customers away from the grocer, the hardwareman, the dry goods man, the furniture man, etc.

These large department stores have expenses, and enormous expenses, to meet. And what they lose on bargains they make up on other lines. Ask anyone who is conversant with prices on the different articles handled by these stores and you will be told that although they take it off the profit on one line, they stick it on with interest on other lines. The average consumer is ignorant of this, and imagines that he can buy at the department store to better advantage nearly everything he requires. That is the stage to which the department store proprietor studies to get the public.

The fruit of this is ruined merchants, empty stores, depreciated store property. And it is not produced by natural means, mind you. On the contrary, it is by going contrary to the ethics of business. Yet we are told by The Globe that we must be careful to do nothing that will interfere with the development of the department store.

THE CANADIAN GROCER would not for one moment suggest the wiping out of the department stores. The big stores themselves are doubtless an outcome of economic conditions. It is their methods that are unnatural and evil.

It is natural for a stream to flow towards the sea; but it is just as natural for men to devise ways and means for keeping a stream from overflowing its banks and breeding destruction and death.

It is quite natural for mammoth stores to develop; but it is just as natural that ways and means should be devised for curtailing the evil that these stores are doing through evil practices.

CANADA HAS BEEN THE GAINER.

THE introduction of the bill in the British House of Commons making permanent the restrictions placed upon the importation of live cattle into the United Kingdom extinguishes forever the hope that cattle from the Dominion will be permitted to enter that country again on the hoof.

We do not expect that any serious protest will be entered by the Dominion. It would be unlikely to have any effect if we did; and then the restrictions have not wrought so much injury to Canada as it was expected they would. But we are, nevertheless, anything but pleased at the decision of the British Government to lock the door and throw away the key.

Canada has yet to be convinced that pleuro-pneumonia exists among her cattle. We have appointed the leading veterinary surgeons of the country to investigate, and although they sought with much pains for a trace of the dreaded disease none could they find.

The cases which were alleged to have been discovered in the cattle which had been landed in Great Britain, were never satisfactorily proved to the Scottish experts to be pleuro-pneumonia. They in fact declared that it was not, the opinion of those representing the British Board of Agriculture notwithstanding.

Canada will never consider the bill now before the British House of Commons anything other than unjust. The restrictions put on two or three years ago affected the reputation of our cattle; the bill in question deepens the stain, while at the same time denying us opportunity of proving what we are confident ourselves is true, namely, that there is no pleuro-pneumonia in Canada.

The truth of the matter is, the British agriculturists, who are behind the Government in this matter, do not desire to prove that Canadian cattle are free from the dreaded disease. What they want is protection for their home market, and as they are stronger than their Scottish confreres, who want our cattle, they are getting what they desire. If they essayed to get it under its proper name they know they would fail, but they artfully secure a law to prohibit the importation of live cattle into their markets by the roundabout way of inducing the Government to introduce a measure such as that which is now before the House.

But Canada, after all, has not suffered so badly since the restrictions were placed upon her cattle in the British market in the fall of 1892. Even in cattle itself, the result is not so bad as might have been expected. True, last year we sent to Great Britain 15,563 head—or 14.85 per cent.—less than in 1892 but that was over 5,000 head in excess of our exports in 1894.

But in 1892 we did not send one pound of beef, the product of Canada, to Great

Britain, and only 3,705 pounds in 1893, but in 1895 we shipped 5,324,793 pounds, an increase of 60 per cent. over the preceding year. The beef we hitherto sent out by our ports was the product of the United States.

Then in exports of hides, hoofs, horns, etc., to all countries, the value was 46.46 per cent. greater in 1895 than during the last year that Canada's cattle had free access to the English market.

Taking the aggregate value of the exports of live cattle and beef to England, and hides, etc., to all countries, for 1895 and 1892, we find the figures $8,107,324 and $7,958,803 respectively. Obviously, we have not lost much in dollars. On the contrary, taking into account what has been paid out in wages at home, we have been the gainers.

UNSATISFACTORY BACON CONDITIONS.

THE CANADIAN GROCER has had occasion several times within the last few weeks to refer to the gratifying success which Canadian bacon has met with during the past year on the English market. It is with some regret, therefore, that we deal with conditions that are not so favorable. Fortunately, however, no fault lies at the door of Canada.

The trouble is with the market. According to private advices received this week by a Toronto exporter, the market in Liverpool for the past week or two has ruled so dull that it has been simply impossible to make sales of even the finest qualities of bacon from this side of the Atlantic, and this notwithstanding that prices have declined four or five shillings per cwt.

The cause of this unsatisfactory condition of affairs is the enormous quantities of Danish bacon which have been consigned to the British market, which have sold down to about equivalent to five cents per pound for Wiltshire sides, or about the price that is ruling to-day for Canadian dressed hogs, select weights.

A part of last year saw the British market in about the worst condition it was ever in, and yet it was the best year Canada ever experienced in an export way. It is to be hoped that the present conditions will not prevent a repetition of last year's experience.

INIQUITOUS CUSTOMS RULINGS.

Canadians who have apples for export are wishing just now that the United States tariff was not as high as it is on this point.

There are buyers on the other side of the boundary line who are making a bid for Canadian greenings, and the difference between them and the sellers is the amount of the duty, namely, 20 per cent.

Even if it could be assured that the duty would be only 20 per cent. on the cost price it is possible a deal might be effected; but the trouble is this cannot be assured. And it is all because of those sharp underhand methods which Customs officials in the States—and in Canada too, sometimes—have of increasing the amount of duty without increasing the rate.

For instance, a short time ago an American buyer bought a carload or so of apples from an exporter in Toronto, paying $1.80 per barrel, f.o.b. point of shipment.

When the shipment reached the boundary line, the Customs official at that point refused to accept the invoice price of $1.80 as a basis upon which to figure the duty, but fixed an arbitrary price himself of $2 per barrel and, in addition to this, imposed a fine of $100.

Since then buyers to the south who have wanted our apples have been somewhat at their wits' end.

THE CANADIAN GROCER also hears of a similar case in regard to turnips. The turnips had been bought at eight cents per bushel, but the Custom house officer fixed the price at twelve cents per bushel when it came to calculating the duty.

MEXICAN ORANGES IN CANADA.

IT is probable that the last shipment of Mexican oranges for the season has arrived on the Toronto market.

Before this season the Mexican orange was an unknown fruit on this market, but it has made so many friends in the trade that it may hereafter be looked for as a regular visitor.

The quality of the orange is excellent, and, compared with that of Florida growth, is declared by the trade to be superior.

The Mexican orange has not only heretofore been a stranger in Canada, but in many parts of the United States as well. St. Louis has seen a few and so have places in Texas and Kansas, but the Chicago market has not made their acquaintance till this year.

The appearance of this orange as a factor in the market is due partly to the failure of the crop in Florida; but the direct reason is the enterprise of a citizen of the United States.

The trouble in previous seasons with the Mexican orange was that it was not properly packaged. It was, as a rule, put up in barrels, and if not in barrels it was shipped in cases or boxes which had been previously used for some other commodity.

This season an American conceived the idea of buying Mexican oranges as they grew on the trees and taking down with him properly made cases to pack them in. The result of this is that Mexican oranges have made the acquaintance of people in the United States and Canada that they never knew before.

The enterprising American in question bought, it is said, about 180 carloads of Mexican oranges, clearing about $75 per car. He was entitled to all he made.

OUTLOOK FOR MALAGA RAISINS.

Mr. W. C. Bevan, of W. C. Bevan & Co., Malaga, Spain, was in Toronto on Tuesday. The day was cold and clear, and Mr. Bevan was enjoying it like a native Canadian. "I came to America," he said as he threw back his shoulders, "to get cold weather. I have been suffering from fever, and when I landed in New York and saw the boys throwing snowballs at each other I could scarcely resist the temptation of joining them. You know I am an American by birth."

"What are the prospects for the crop of Mediterranean fruits?" I asked.

"The winter has been a favorable one, and we look for a good crop of oranges, almonds, raisins, etc., especially of Malaga raisins. What makes the outlook for raisins so particularly good is the fact that the vines that were planted to replace those destroyed by the phylloxera will yield the coming season, and the fruit from these will be superior in quality to that obtained from the old vines."

Mr. Bevan left for the east on Tuesday night.

FACTS ABOUT PORK.

Our St. John, N.B., correspondent writes as follows:

There are but few lines of business which show the material increase that the pork business does. Each locality is being more and more supplied at home from year to year. Take New Brunswick. It is not many years since American was almost the only lard sold here. Then Canadian lard took its place. And though this is largely used, Prince Edward Island sends quantities into this market. And that locally put up is being more largely used. In barrelled pork in St. John but little, if any, from Ontario is used, but through the province there is a fair quantity sold. But though the great bulk is American, that packed in our own province is a large factor and is yearly growing. A large quantity is also brought here from Prince Edward Island. That which is true of lard, as regards that now used, is true of smoked meats, except that a larger proportion of that used in the city of St. John is cured by local houses. The figures show that where New Brunswick imported in 1890 to the value of $181,500 all that came into the province in 1895 was $64,500. The same facts are true all through Canada, for where in 1890 the imports were valued at $1,548,286, those in 1895 valued less than $300,000, showing even a greater difference. We are also exporting very large quantities of pork products, particularly smoked meats.

EDMUND B. OSLER.

THE president of the Toronto Board of Trade for 1896 is Mr. Edmund B. Osler, of the financial firm of Osler & Hammond, and a prominent figure in Canadian commercial life. There is a consensus of opinion that in obtaining Mr. Osler for president the Toronto Board have been fortunate, inasmuch as the advantage of having for the representative of the commercial community of Toronto a man of acknowledged position, of tried experience and known ability, is a practical benefit at a time like the present. This is not said by way of idle compliment. Mr. Osler does not require puffing in the press ; in fact, his temperament is rather averse to publicity, and his own responsibilities, as a financial authority, are sufficient to engross the largest proportion of his time. He is a Canadian, having been born in Tecumseh township, Simcoe County, in 1845. He was educated in the town of Dundas, his parents having gone to live there in 1857. He began his financial career as a member of the staff of the Bank of Upper Canada, and was a clerk in the head office when this institution went down. That he possessed an aptitude for financial control and management seems to have been recognized even then, for he was retained to assist in the winding-up operations of the bank. Later on, in 1867, Mr. Osler formed a partnership with Mr. Henry Pellatt, the firm being Pellatt & Osler, brokers and financial agents. In 1882 the present firm of Osler & Hammond was formed. Mr. Osler became interested in some of the railway projects promoted by the late George Laidlaw, projects which did much for the development and expansion of Toronto. This brought him into association with railway building, and he became the president of the Ontario and Quebec Railway, now an important link in the transcontinental line of the Canadian Pacific, and he administered the finances of this branch of the line during construction. He had also undertaken to represent the large interests of Sir George Stephen, now Lord Mount-Stephen, and out of these connections with railway capitalists grew his election to the Directors' Board of the Canadian Pacific Railway, a position he has ever since filled. Mr. Osler's services have been much sought after by large monetary and other institutions, where the experience and capacity which he possesses in a marked degree are specially prized. He is, for instance, a director of the Dominion Bank and manager of the North of Scotland Mortgage Co. In December, 1891, when Toronto had to choose a new Mayor, and the need of a strong and able financier was felt, Mr. Osler was pressed to become a candidate. This he ultimately consented to do, and was supported by the commercial interests of the city, especially by the merchants, both wholesale and retail, whose representative he was. Owing to political complications which placed three other candidates in the field, the representative of the great business interests of all sections in Toronto was defeated. This relieved Mr. Osler of a duty which he had undertaken at the earnest request of others, but it was a great misfortune to the city, which has since suffered in many ways for want of a thorough financier at the head of affairs. It is a general hope that at some future time Mr. Osler may be prevailed on to direct the affairs of the city as the commercial interests require and demand. Mr. Osler has, of course, another side to his nature besides that of financier and man of affairs. He enjoys social life as much as anyone, and takes part in such pastimes as curling in winter and fishing in summer with reasonable zest. He has a country residence at Lake Simcoe, where as much time as can be spared is spent. It seems almost needless to add that he is a member of the talented family which includes Mr. Justice Osler, Mr. B. B. Osler (the eminent barrister) and the famous Dr. Osler, of Johns Hopkins' University, all of whom are his brothers.



MR. E. B. OSLER, PRESIDENT TORONTO BOARD OF TRADE.

Mr. Osler first joined the Toronto Board of Trade in 1869, but was not a candidate for any office until elected second vice-president two years ago. Last year he was first vice-president, and this year was elected president by acclamation.

HINTS TO BUYERS.

WARREN BROS. & BOOMER have a carload of Rio coffee arriving this week ; also carload of French plums.

Rutherford, Marshall & Co. are experiencing a good demand for roll butter and eggs, both on account of home trade and shipment.

Gunn, Flavelle & Co. report that their receipts of butter and eggs are larger than they were the same time last year.

J. W. Lang & Co. announce they have a nice line of Lenten goods in stock.

John Sloan & Co. have just passed into stock a shipment of fancy Japan rice.

Clemes Bros. are in receipt of their first direct shipment of Seville oranges. There are two carloads in the shipment.

The Eby, Blain Co., Ltd., have received a shipment of Cove oysters, 1-lb. and 2-lb. tins.

W. H. Gillard & Co. have three grades of California peaches in bags, which they are offering at special prices.

Codfish, Labrador herring, etc., at close figures with Davidson & Hay.

James Turner & Co. report an extra large consignment of Bensdorp's Royal Dutch cocoa just to hand.

Davidson & Hay have in stock a full assortment of Roberts' table jellies.

Dawson & Co. are in receipt of one carload each of lemons and California oranges (navels and seedlings). Another car of lemons is due on Saturday.

Davidson & Hay are showing some great values in Congous, low grades.

"Yes, we are selling more Gunpowders than usual," say Lucas, Steele & Bristol, "but then look at the values. Oolongs are also going well. They show great cup quality."

Another shipment California evaporated fruit is advised by the Eby, Blain Co., Ltd., consisting of silver prunes, Bartlett pears, pitted plums, egg plums, prunes (all sizes).

"The values in second Young Hysons," say Lucas, Steele & Bristol, "are astonishing. We never had anything like them."

W. H. Gillard & Co. are in receipt of several lines of Young Hyson and India teas. They have also arriving several hundred packages of Ceylons.

"Our Labrador herrings are extra fine this season," write Lucas, Steele & Bristol, "and cheap also. In spite of scarcity of fish at the Coast, we still offer choice codfish, in quintals and halves, very reasonable."

W. H. Gillard & Co. are advertising this week a comparative novelty in the shape of a display case. This article has met with a hearty reception on the other side of the boundary line, where all up-to-date grocers have availed themselves of its advantages. W. H. Gillard & Co. are the Hamilton agents.

Jams and marmalades in 7-lb. pails are going fast with Lucas, Steele & Bristol. They will gladly furnish figures on application.

NORTH AMERICAN LIFE ASSURANCE COMPANY.

THE annual statement for 1895 of this solid and progressive company has just been published, the official returns to the Dominion Government having been promptly made on the 31st of December last at the close of its year's business. The report shows that substantial and solid additions have been made to the insurance in force, assets, net surplus, the movements of which items from year to year indicate progress or the reverse of a company.

There are four items in a life insurance company's statement from which a very good idea can be obtained of its progress or retrogression. If these items are carefully compared at the end of certain years, the company's record and standing can be ascertained. The items referred to are cash income, assets, net surplus and insurance in force, and at the end of the last three quinquennial periods of the North American were as follows :

	Cash income.	Assets.	Insurance in force.	Net surplus.
1885.....	$153,401	$ 343,746	$ 4,849,287	$ 36,001
1890.....	354,601	1,434,325	10,076,554	127,149
1895.....	581,478	2,300,518	15,442,444	405,218

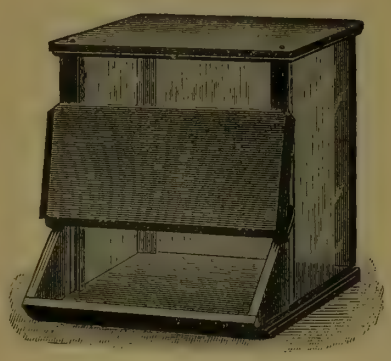
During the last quinquennium it will be observed that the cash income has increased by 64 per cent., the assets by 122, the insurance by 53 and the net surplus by 219.

The operations for 1895 were more successful than in any past year, ; policies issued exceeded $3,000,000, the cash income reached $581,478, while the sum of $67,000 was added to the net surplus, now amounting to over $405,000, after setting aside $25,000 out of the year's earnings as an additional contingency reserve fund to anticipate a change in the basis of valuation. The solid character of the company's assets is vouched for by the comparatively small amount of interest due, and the failure to find among them any trace of such undesirable items as "commuted commissions," "agents' balances or advances," "bills receivable." The North American claims a higher ratio of assets to liabilities than any other Canadian company, and compares most favorably in this respect with the very best of the American companies.

It is well known that mere size does not always guarantee strength or ability to make satisfactory profit returns to policy holders, and this is practically borne out in the record of the North American Life, for not only is it relatively about the strongest life company in the field, if we gauge strength by a comparison of assets to liabilities, but it has for several years past been paying handsome returns under its investment policies, which has tended to make the company one of the most popular in the Dominion and a favorite with its agency staff. As an evidence of this, it may be mentioned that several policy holders have just received from this company a return under fifteen-year investment policies, which have given them insurance for the term named, and then returned the whole of the premiums paid with compound interest thereon, at the rate of about five per cent. per annum. Certainly such a result as this should satisfy any policy-holder, and no doubt will attract the attention of intending insurers to the special forms of investment policies issued by the North American.

The success of the company and the high standing it has attained owing to its splendid financial position must be exceedingly gratifying to all those interested in the company, and also to those who watch the progress of our Canadian institutions. It has an excellent staff of officers, and the mention of the name of the president, Mr. John L. Blaikie, is sufficient to inspire confidence and give assurance of caution and skill in everything connected with the investments of the company, while the name of the managing director, Mr. William McCabe, F.I.A., is sufficient evidence that all that experience and actuarial skill, so essential to the success of a life company, is being exercised in the management of the North American. In the efforts made by Mr. McCabe to push forward and promote the interests of the company, he has always been ably assisted by Mr. L. Goldman, A.I.A., the company's secretary since its inception.

It has been decided to change the name of The Maritime Grocer to Maritime Merchant and Commercial Review. It will now be a general trade paper. The first issue will be February 21.



GROCERS' SHOW CASES

INDISPENSABLE TO THE MODERN GROCER

A most valuable adjunct to a live, up-to-date business. Brings prominently before the consumer lines of goods that would otherwise not be seen by them, thus greatly facilitating sales. Attractive in appearance—in fact the most complete show case on the market for the grocery business. We are agents for Hamilton.

SPECIAL VALUES IN CALIFORNIA PEACHES

3 Grades—all 1895 Stock. Beautiful Goods at Low Prices.

W. H. GILLARD & CO., WHOLESALERS ONLY, **HAMILTON, ONT.**

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

TRADE exhibits a little improvement, especially during the last couple of days, but the volume of business is still small, and there is a general absence of life. Many of the roads in the country are still in an impassible condition, and this is undoubtedly the cause of the pronounced dulness There is not an article in the grocery list for which the demand can be said to be active. Sugar continues firm, but there is nothing doing. Canned vegetables are in moderate demand, but other kinds of canned goods are flat. Syrups continue scarce. Spices are receiving a little more attention than they were, although the market is not yet active. Teas are dull. Foreign dried fruits are quiet, with California goods and prunes most in demand. Lemons have been going out in large quantities during the week, and oranges are in good demand and firmer. Cheese is offering more freely, with prices easier. Payments are, if anything, a little better.

CANNED GOODS.

The canned goods market does not yet exhibit any life. Vegetables are still receiving the most attention, and for them the demand is by no means brisk. A little better demand is being experienced for canned fruits, but the sales are only in small lots. Salmon is quiet, with "Horseshoe" scarce. We quote as follows: Tomatoes, 80 to 90c.; corn, 75 to 80c.; peas, 95c. for ordinary; sifted select, $1.10; extra sifted, $1.45 to $1.50; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2.00; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to 2.25; salmon, "Horseshoe," $1.35 to $1.40; "Maple Leaf," $1.35; "Lion," $1.35 to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.10 to $1.20; canned mackerel, $1.10 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1.45; 2's, $2.25 to $2.35; 6's, 7.50 to $8; 14's, $15 to $16.50.

COFFEE.

The market is a little easier, and holders are offering more freely. Locally there is not much doing. We quote green in bags: Rio, 18c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

A few very bright syrups are being offered by the Canadian refiners at from 42 to 45c. at the refinery. Wholesalers are experiencing a fair trade. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

The market continues firm, with demand good. We quote: New Orleans, barrels, 28 to 35c.; half-barrels, 30 to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The market was a little easier in England, but it has recovered again. In New York the conditions are stronger than they were a week ago. The refiners there have been bidding 4⅛c., but holders will not sell at less than 4¼c. The Canadian refiners are strong in their views, and look for higher prices with an improvement in the demand. In the meantime, however, the demand is almost nil. Quotations on the local market are unchanged, 4⅞c. being the idea for granulated, and 3⅞c. up yellows.

SPICES.

Trade has improved a little during the past week, although the turnover is not large. Cream of tartar has taken another weak turn in the primary market, being quoted about 3s. per cwt. lower. There are no changes on the local market. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 14 to 18c.

RICE.

The market rules quiet, with the demand principally for ordinary at 3½ to 3⅝ per lb. Heavy shortages of rice are reported from four large rice-producing countries, namely, Siam, Saigon, Japan and Bengal.

NUTS.

Cable advices received this week quote almonds firm and unchanged. There is no change in the situation locally. We quote as follows: Brazil nuts, 14 to 15c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

Some unusually good values have been shown in China Congous and cheap greens during the past few days, and there has been some buying in these, but otherwise China teas have not been attracting any attention. Japans are neglected. The chief business has been confined to Indian and Ceylon teas, although in these transactions have been but few. Fine Ceylon teas of autumn flavor are dearer in London, and well looked after. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Last week's mail advices reported an easier currant market in Patras, but this week's cables announce the market there firm. The local market is quiet and unchanged. We quote: Provincials, 3¾ to 4c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do, half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto, extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Valencia raisins are quiet and unchanged. We quote: Off-stalk 4½ to 4¾c.; fine off-stalk, 5 to 5¼c.; selected, 6 to 6¼c., and layers, 6½c.

A few transactions are reported in California peaches, but at lower figures. The whole trade reports an improved and fair demand for California dried and evaporated fruits. We quote: Apricots, 15 to 16c.; peaches, 8c., in bags, and 10 to 15c. in boxes; pears, 10½ to 12½c.; plums, 6½c. for unpitted, and 12½c. for pitted; nectarines, 11 to 13c.; loose muscatels, 5½ to 6½c. per lb.

Prunes are showing a little more activity in a jobbing way, with those of California growth a little easier in the primary markets. The Bosnia prune market is advised firm. We quote: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c., "U," 102 to lb., 6½ to 6¾c.; California prunes, 40-50, 10 to 10½c. per lb.; 50-60, 9½c. per lb.; 60-70, 9c.; 70 80, 8½c. per lb.; French, 5 to 6c.

Eleme figs are quiet and unchanged. We quote: Eleme, 14 oz., 9 to 10½c.; 10 lb., 9½ to 12½c.; 12 lb., 12½c.; 28 lb., 15c.

Sultana raisins are quiet and unchanged at 5½ to 6c.

Dates still rule quiet at 4½ to 5½c.

GREEN FRUIT.

Oranges are more active, and the demand is now good for all kinds. The supply has been good in all kinds except marmalades, but the first direct shipment of these have now arrived. Prices are a little firmer. Lemons are selling freely, and the demand is good, with the tendency of prices upward. Apples are quiet, farmers' deliveries still largely supplying the trade. We quote: Lemons—Messina, $2.50 to $3.50 for 360's and 300's per box. Oranges—Jamaicas, $3.50 to $4; fancy, $4.25 to $4.50; California navels,

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CEYLON TEA
and that has a larger sale in a week than all other package teas sold in Canada put together have in a month. The increase last year was more than double the amount of the total sales of the year previous.

P. C. LARKIN & CO.
Wholesale Agents.
25 Front St. East.
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318 St. Paul St., MONTREAL





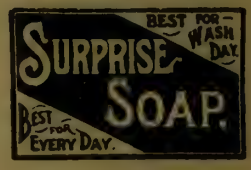




THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.



$3.50 to $4; Valencias, 420's, $4 to $4 25; Jumbo's, 420's, $5 to $5.50; ditto, 714's, $5 to $5.50; Sevilles, $3 to $3.25 per box. Bananas, $1.25 to $1.75; cocoanuts, $3.50 to $4 a sack; apples, Spies $3, Baldwins, $2.75, greenings $1.50 to $2 a barrel; Malaga grapes, $5 to $7 per keg; domestic onions, 60 to 65c. per bag; Spanish onions, 40 to 50c. per small crate; sweet potatoes, $3 to $3.25 per bbl.; cranberries, $9.50 to $10 per bbl. for first class, and $7 to $8 for ordinary, and $3 to $3.75 per case, according to quality; hickory nuts, $1.50 to $1.75 per bush.

BUTTER AND CHEESE.

BUTTER—Receipts of butter have been small during the past week, and all that has come forward has been readily disposed of. Choice roll butter is scarce, the receipts being largely medium and low grade. During the last few days the deliveries are a little freer. Prices are firm at quotations. We quote: Early summer dairy store packed, 9 to 11c; good to choice fresh packed, 15 to 16c.; large rolls, fresh, 15 to 16c.; dairy pound prints, 16 to 17c. Fresh creamery — Tubs, 19 to 20c.; do., pound prints, 21 to 22c.

CHEESE—There is a great deal offering, and prices are easier. A few enquiries on export account are reported. We quote: Summer make, 8½c.; September and October, 9 to 9½c.

COUNTRY PRODUCE.

BEANS—Business is still quiet and prices unchanged at $1 to $1.10 per bushel.

DRIED APPLES—There is still no movement of any importance, and the jobbing price is unchanged at 4½ to 5c. per lb.

EVAPORATED APPLES—Still very little doing, with jobbing price as before at 6½ to 7c.

EGGS—The week opened out with receipts fairly liberal. The demand for held and cold stored stock is almost nil. There are a good many new laid selling, but still the price interferes with the demand somewhat. We quote: New laid, 17 to 18c.; pickled, 13 to 14c.; held fresh and cold stored, 11½c.

HONEY—Demand is fair this week for strained, at 9 to 10c. We quote: Strained, clover, 9 to 10c.; dark, 4½ to 5c.; comb, clover, $1.80 per dozen; dark, 80c. per dozen.

POULTRY—Receipts are scarce and the market is quite capable of absorbing larger quantities than are now coming forward. We quote: Turkeys, 9 to 11c.; geese, 7 to 8c.; chickens, 40 to 60c.; ducks, 60 to 90c.

POTATOES — The market is still dull and weak at 18c. per bushel in carload lots on the track, and at 25c. out of store.

MAPLE PRODUCTS—Quite an enquiry for maple products has developed since Lent set in. We quote: Syrup, 70c. per tin; sugar, 10c. per lb.

PROVISIONS AND DRESSED HOGS.

The market is a great deal easier on dressed hogs, and packers are holding off in the expectation that prices will rule lower, large deliveries in the spring being anticipated. Complaints are also heard to the effect that the hogs coming forward are too fat and heavy. What packers want are select weights of about 150 pounds, for which $5 would be paid. Mixed cars are quoted at $4.75 to $4.85 delivered here. The provision trade is quiet and prices unchanged.

DRY SALTED MEATS—Long clear bacon, 6½c. for carload lots, and 6¾ to 7c. for small lots; backs, 8c.

SMOKED MEATS — Breakfast bacon, 10c.; rolls, 7¼ to 7½c.; hams, large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10c.; backs, 9 to 9½c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 8 to 8¼c.; tubs, 8½ to 8¾c.; pails, 8¾ to 9c.

BARREL PORK—Canadian heavy mess, $14.00; Canadian short-cut, $14 to $14.50; clear shoulder mess, $12; shoulder mess, $11.50.

FISH AND OYSTERS.

Trade in fish has improved during the past week, but, notwithstanding, business is not as satisfactory as it was same time last year. We quote oysters: Standards at $1.30 to $1.35, and selects $1.70. Fish are quoted as follows: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, $3.25 to $3.50 half barrel and $5.50 to $5.75 per barrel; Newfoundland herring, $2.50 per half barrel, and $4.50 to $4.75 per barrel; fresh water salt herring, $3 per barrel; blueback herring, 4c.; pike, 6 to 7c. per lb.; flitched cod, 5c.; finnan haddies, 6½c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 15 to 16c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c.; white fish, 7½c.; salmon trout, 7½ to 8c.; Lake Superior whitefish, 7½c.; Lake Winnipeg whitefish, 7 to 7½c.

The Toronto Cold Storage Co. are prepared to store all kinds of meats, produce, etc., at very reasonable rates.

Address **W. H. LECKIE, Manager**

THE TORONTO COLD STORAGE CO., 13 CHURCH ST., TORONTO, ONT.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

Ask the Wholesale Houses for

Rossiter's Household Brushes

THE BEST.

GEO. ROSSITER - TORONTO

10 to 14 Pape Avenue.

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs — Lard Apples — Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, Toronto

FISH . .

We have now in stock the following fresh frozen fish.

FROZEN SEA HERRING
" CODFISH
" HADDOCK
" PIKE
" PICKEREL
" WHITEFISH
" TOMCODS
" SMELTS
" LOBSTERS

Also full line pure Boneless Cod, Finnan Haddies, etc. Write us for prices.

LEONARD BROTHERS

MONTREAL.

DIRECT SHIPMENT JUST RECEIVED OF

2 CARS Bitter . . Oranges

Write us for Prices. . . . .

CLEMES BROS., TORONTO

DRESSED BEEF, VEAL, MUTTON, ETC.

Trade is fairly good and prices are steady. We quote: Forequarters, $3.50 to $4.50 per 100 lbs.; hindquarters, $5.50 to $7.50, according to quality; lamb, 7 to 8c.; mutton, 5 to 6c.; veal, 7 to 8c.

FLOUR, FEED, HAY, ETC.

WHEAT—Prices are steady. We quote: White, 83 to 85c.; red, 82 to 83c.; goose, 65 to 66c.

BARLEY—Steady, 500 bushels selling on the street on Wednesday at 40 to 43c.

OATS—Quiet and steady at 28½ to 29½c.

PEAS—Steady at 58½ to 59c.

FLOUR—Trade has shown some improvement during the past week, and as people have not been buying much lately a brisker trade is looked for if present figures are maintained. We quote in job lots: Manitoba patents, $4.40 per bbl.; Ontario patents, $4.50 per bbl.; strong bakers', $3.90; family grades, $3.80 to $4.15.

BREAKFAST FOODS— Trade is moderate for this time of the year. Prices are steady at quotations. We quote as follows: Oatmeal, cornmeal and pot barley from 10 to 15c. lower; Standard oatmeal and rolled oats, $3.15; rolled wheat, $2.40 in 100-lb. barrels; cornmeal, $2.75; split peas, $3.25; pot barley, $3.25.

SALT.

A better demand has developed on country account during the week for carload lots. Packers are rather slow buyers at the moment. Prices are steady and unchanged. We quote at Toronto: In carload lots, $1 per barrel, and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

PETROLEUM.

Trade continues fairly good. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16½c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 21c.; Pratt's astral, 22c.

MARKET NOTES.

Sugar is strong.

Butter is firmer.

Currants are cabled firm.

Oranges and lemons are firmer.

Dressed hogs are cheaper.

Poultry is scarce.

Cream of tartar is cabled about 3s. cheaper.

"Horseshoe" salmon is scarce on the Toronto market.

Among the recent importations was a round lot of new season's orange marmalade, packed by Messrs. Chas. Southwell & Co., London, England. The goods are of very

DON'T FORGET . . .

to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.

Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St. TORONTO.

Wm. H. Dunn

Manufacturers' Agent and Grocery Commission Merchant

394 St. Paul Street . . *MONTREAL*

Special Facilities for introducing new lines with the Wholesale and Retail Grocery Trade.

ESTABLISHED 1892.

Butter and Eggs

WANTED NOW!

Rutherford, Marshall & Co.

General Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Egg Cases supplied on application **free.**

Correspondence Solicited.

W. N. LAZIER

Box 341, VICTORIA, B.C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines. Complete Plants Installed for all Purposes. Robb Engineering Co. Economic Boilers. High Speed and Corliss Engines. Complete Plants Erected. All work guaranteed.

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE

Are the finest goods in the market.

THE COWAN CO., Ltd.

470 King St. West, Toronto, Canada.

4TH Brand HAMS, BACON, LARD

All finest quality. **T. R. F. CASE, SEAFORTH, ONT.**

They are the Leaders McLAUCHLAN'S SODAS PUT UP IN A NEW AND VERY ATTRACTIVE ONE POUND PACKAGE.

JAS. McLAUCHLAN & SONS Biscuit Manufacturers OWEN SOUND

superior quality, and the agents, Frank Magor & Co., Montreal, anticipate a large sale.

Messina oranges are about exhausted on the Toronto market. The few that are here are quoted at $2.50 to $2.75 per box.

Mr. J. H. Magor, of Frank Magor & Co., Montreal, is in town looking for spring orders for the lines he represents; before returning home, he will visit Hamilton, London, Brantford, etc.

In another column will be found the advertisement of H. P. Gould & Co., produce and commission merchants, 80 Colborne street, Toronto. This firm began business about six months ago, and has already established a healthy and growing business. Mr. Gould was for 30 years in business for himself as a retail merchant at Castleton, and consequently knows from experience the needs of the country merchant. This no doubt in part accounts for the good connection H. P. Gould & Co. to-day can boast of.

QUEBEC MARKETS.

MONTREAL, Feb. 27, 1896.

GROCERIES.

THE grocery market has not shown any material change during the past week, the same ruling features being noticeable as a week ago. Enquiry from second hands, however, in a jobbing way is confined largely to actual wants, except in the case of orders for future shipment. In this latter connection, the strength of sugar, syrup, and molasses has spurred buyers up a bit in the matter of providing for the future, but for prompt shipment they are not urgent. Advices from the outside continue very strong on raw sugar and molasses. Reports from primary markets on the latter this week, though they do not show any actual change, state that the markets have a rising tendency. Spot prices are unchanged as regards jobbing trade, but it would not surprise many if refiners put up their price on granulated and yellows. Activity in California raisins and firm values are the dominant fact of the dried fruit market. The demand for these, both from first and second hands, has been quite brisk during the week, and agents for some of the leading brands are entirely sold out. Fish of all kinds continue strong, as noted last week, in fact, several staple lines, it will be seen, are advanced.

SUGAR.

The firm feeling in sugar has been fully maintained during the past week, and with outside markets retaining their strength as they are, little else can be expected. In fact, an advance in refiners' prices here would not be a surprise to anyone, considering that while the price of refined has advanced materially at New York within the past ten days Canadian values have remained stationary. Demand has been quiet, the strength failing to induce any special activity. We quote: Granulated, 4⅞c.; yellows, 3¾ to 4⅜c., as to grade

SYRUPS.

The strength in sugar has exerted a marked influence on the syrup market, in view of the fact that stocks both in first and second hands here are very light. Business, however, has been quiet on the basis of last week's quotations: 1¾c. for ordinary and 2½ to 3c. for bright grades.

MOLASSES.

The strength in molasses continues, and the week only strengthens the belief expressed last week in the possibility of a high range of prices for the new season. Nothing special is to note locally, and we quote: Barbadoes, 36 to 37c.; Porto Rico, 34 to 35c., and New Orleans, 25½ to 35c.

RICE.

There has been little change in the rice market, demand ruling fair for the season. We quote as follows: Japan standard, $4.25 to $4.40; crystal Japan, $4.75 to $5; standard B., $3.45; English style, $3.30; Patna, $4.25 to $5, and Carolina, $6.50 to $7.50.

SPICES.

There has been a fairly active trade in spices, and prices generally are steady. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 12 to 15c.

COFFEE.

The coffee market continues quiet, but steady, with a moderate distributing trade passing. We quote bean coffee as follows: Maracaibo, 19 to 21c.; Rio, 16½ to 20c.; Java, 28c.; Jamaica, 20c., and Mocha, 29 to 32c.

TEAS.

The tea market has continued quiet on the whole, but a steady feeling is to note in consequence of the possibility of the imposition of a duty by the United States, which would have an enlivening effect for a time. Scarcity of low grade Japans and blacks continues, and the withdrawal of several lots of the latter held here on American account has accentuated it. We quote: Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45 for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grades; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUIT.

The activity in California raisins in a jobbing way noted last week continues and constitutes the main feature of the dried fruit market. Prices are well maintained, in fact, point higher if anything, at 5½ to 6c. for 3-crown, 6¾ to 7c. for 4-crown.

Currants continue firm and unchanged. We quote: Barrels, 4c.; half-barrels, 4¼c., and cases, 4½ to 5½c. as to grade, the supply of the higher descriptions being very light.

Valencia raisins are in very light supply, but enquiry is moderate. Prices are unchanged: Ordinary off-stalk, 4 to 4¼c.; fine, 4½ to 4¾c.; selected, 5 to 5¼c., and layers, 6½ to 7c.

Very few Sultana raisins are offering, and jobbers who have any stock hold it firm around 6c.

The prune market is firm at the advance noted last week for Bosnia, while Californias have not been influenced as yet by the changes on the Coast. We quote: French, 4½ to 5c.; Bosnia, 6¼ to 6½c., and California 7½ to 15c., as to grade.

There has been no change in figs, which range as follows: Bags, 4c.; ordinary boxes, 8½ to 9c., and fancy, 12 to 14c.

Dates are without change at 4½ to 5c.

NUTS.

There is a moderate seasonable trade doing in nuts at last week's range. We quote: Grenoble walnuts, 11½ to 12½c.; filberts, 7½ to 8c.; Tarragona almonds, 11½ to 12c.; pecans, 8 to 12c., and shelled walnuts, 15 to 19c.

CANNED GOODS.

A fair jobbing trade is doing in canned fish of all kinds, and prices are firmly held on them. Peas and some other staple vegetables have also been more enquired for dur-

WE ARE PAYING CASH FOR -DRIED- -APPLES-



W. B. BAYLEY & CO.
EXPORT BROKERS
42 FRONT ST. E. Toronto

SEVILLE ORANGE MARMALADE

We can fill orders next week.

OUR OWN BRAND

Made after an old **English Receipt**; guaranteed **absolutely pure.**

Equal to Finest Imported

7-lb. Pails; Crates, 6 Pails each.

CALIFORNIA Evaporated Fruit

We defy competition in these goods; we hold the largest and best assorted stock in the Dominion, **at Right Prices.**

APRICOTS
SILVER PRUNES
EGG PLUMS
WHITE NECTARINES
PITTED PLUMS
PRUNES (ALL SIZES)
PEACHES (UNPEELED)
PEARS (BARTLETTS)

WE ARE LEADERS in

CEYLON and INDIAN Teas

Our Teas for blending are specially selected. It will pay any retailer to see our samples before buying.

KOLONA . . . . .
ORIENT . . . . . .
MAZAWATTEE

ARE THE THREE LEADING PACKAGE TEAS ON THE MARKET. WE ARE WHOLESALE AGENTS.
PACKED IN LEAD PACKETS, 1 LB. AND 1-2 LB.

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - ONTARIO

ing the week in small lots. We quote: Tomatoes, 75 to 85c.; corn, 75 to 85c.; peas, 95c. to $1 for ordinary; sifted select, $1.10; extra sifted, $1.45 to $1.50; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $2 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.35 to $1.40; "Maple Leaf," $1.25; "Lion," $1.25 to $1.40; Lowe Inlet, $1.25 to $1.30, in tall tins; cohoes, $1.05 to $1.15; canned mackerel, $1.10 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1.45; 2's, $2.25 to $2.35; 6's, $7.50 to $8; 14's, $15 to $16.50.

WINES AND SPIRITS.

Salesmen have got through with their placing trips in Manitoba, the Northwest and the Maritime Provinces, and report the returns quite equal to those of the corresponding season last year. Import business in Ontario and Quebec has not been started in earnest yet, but as far as indications go buyers are in no special hurry.

GREEN FRUIT.

The green fruit market locally has been steady and moderately active, demand on purely local account showing expansion owing to Lenten wants. Values as a rule continue much as they were last: Oranges—Valencias, 420's, $4.00, and 714's, $4.25 to $4.50. Lemons, $2 to $3. Grapes, $5 to $6 per keg. Cranberries, $8.50 to $10 per barrel. Apples, $2 to $3.50 per barrel. Dried do. 4½ to 5c. Evaporated do., 6¼ to 6½c. Spanish onions, 40c. per crate.

FISH.

The fish market, with one single exception of fresh B. C. salmon, is firm in tone, with a higher tendency, as stocks are hardly equal to the demand. Among the staple lines that have advanced during the week are fresh haddock, fresh herring, tommycod, haddies and bloaters. The decline in fresh B. C. salmon noted is due to an over supply, and the one large holder here has reduced his price to try and induce a clearance of it. We quote: Fresh haddock, 3½ to 4c. per lb.; cod, 3c; smelts 4 to 5½c.; fresh frozen B.C. salmon, 8 to 9c.; Manitoba whitefish, 7c.; pickerel, 6½c.; dore, 6½c.; pike, 4 to 4½c.; trout, 7c.; tommycods, $1.60 to $1.80 per bbl. Choice pickled Labradorherrings, $5.25; No. 1 N.S., $3 to $4; No. 1 green cod, $5.00; No. 2, $3.50; No. 1 haddock, $3; No. 1 large codfish, $6; No. 1 lake trout, $4 to $4.25; B.C. salmon, $10.50; No. 2 Labrador salmon, $13; No. 1 mackerel, $18.50; Loch Fyne herrings, 85c. per keg, and $11 per bbl.; No. 1 sardines, $4 50; No. 1 dried cod, $4.25 to $4.50; boneless cod, 6c. per lb.; boneless fish, 3¼c.; boneless haddock, 5c.; shredded, 11c.; haddies, 7½ to 8c. per lb.; bloaters, $1 per box, and smoked herrings, 8 to 10c. per lb.

PROVISIONS.

Demand for pork, lard and smoked meats has been of a limited character and prices rule steady. We quote as follows: Canadian short cut, clear, $14.50 to $15; Canadian short cut, mess, $15 to $15.50; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 8c.; bacon, per lb., 9 to 10c.; lard, com. refined, per lb., 6¼c.

There have been a few receipts of dressed hogs during the week. Holders are much easier in their views than a fortnight ago, offers of car lots being freely made at a decline of 25 to 50c. per 100 pounds. We quote: Car lots, $5.15, and small lots, $5.50.

COUNTRY PRODUCE.

EGGS—There has been a fairly active trade in eggs during the week, but fresh stock have again declined under increasing receipts. We quote: Fresh, 18 to 20c.; Montreal limed, 13 to 14c., and Western limed, 12 to 12½c. per doz.

BEANS—These have been in slow demand. We quote: Car lots, $1 to $1.05, and small quantities, $1.10 to $1.20.

POTATOES — There has only been a small jobbing business in potatoes at 35 to 40c. per bag in small lots. Car lots are offered at 30c. with few buyers.

ONIONS—Continue unchanged, yellows selling at $1.50 to $1.60, and red at $2.50 per bbl.

FLOUR, FEED AND MEAL.

The opening of the week witnessed a rather improved demand for flour, but up to this writing prices have been unaffected by the fact, We quote: Winter wheat, $4.40; spring wheat, patents, $4.25; straight roller, $4.10; straight roller, bags, $1.95 to $2; extra, bags, $1.75 to $1.85; Manitoba strong bakers', $4.

Oatmeal has ruled quiet and unchanged. We quote: Standard, barrels, $3.10 to $3.20; granulated, barrels, $3.20 to $3.30; rolled oats, barrels, $3 10 to $3.20; rolled wheat, per 100 lbs., $2.40 to $2.50.

Feed is quiet with no change in values. We quote: Bran, $14 to $15; shorts, $15 to $16; mouillie, $19 to $20.

CHEESE AND BUTTER.

The cheese market continues dull and unsatisfactory, but, though demand is lacking, the majority of holders are not, by any means, disheartened with the prospects. In a nominal way, the market was 8¾ to 9c. for fall cheese, and 8c. for summer goods, with, possibly, some outside lots for less money.

The butter market was quiet and unchanged, creamery jobbing at 21c., and Western dairy rolls, 14 to 15c.

The exports of cheese and butter last week from Montreal via American ports and St. John, aggregated 49,540 boxes cheese, and 22 packages of butter, which was distributed as follows: London, 13,802 cheese; Bristol, 23,363 cheese, and Liverpool, 12,375 cheese and 22 packages butter.

HAY.

The hay market has had a material advance since last writing, No. 1 being quoted at $14 to $14.25 and No. 2, $13, these prices being on track in Montreal and not ex-store.

ASHES.

The ashes market has ruled rather firm, pots being 5c. higher at $3.50 to $3.55 for firsts and $3 25 to $3.30 for seconds; pearls, unchanged at $5.

MONTREAL NOTES.

Howe, McIntyre Co. have just unloaded another carload of "2236" rolled oats.

Hart & Tuckwell turned into stock this week a shipment of "G Ostrich" brand prunes.

Advices to Rose & Laflamme from Antigua, Barbadoes and Porto Rico on molasses continue strong in tone.

Joseph Tetley & Co. have in stock some standard brands of new season's Ceylon and India teas, of which they will send samples to any grocer in Canada who writes them, 14 Lemoine street, and mentions THE CANADIAN GROCER.

The Quebec Bank has made a demand of assignment on Mercier & Villeneuve, grocers, St. Lawrence street, Montreal, who consent to assign. There are 50 creditors

A. T. CLEGHORN
General Commission Agent
Correspondence solicited. LONDON, CAN.

WE HANDLE CONSIGNMENTS
in such a manner that your interests are always our first consideration. Careful attention is given all goods received and returns promptly remitted. Why not try us?
H. P. GOULD & CO. - TORONTO
Wholesale Produce and Commission Merchants,
80 Colborne St. - - - Tel. 1088.

ALBERT PAIN . . .
36 Merrick St., HAMILTON, ONT.
PRODUCE AND COMMISSION MERCHANT
Wholesale dealer in
Apples a Specialty . . . Domestic Fruits and Vegetables
TELEPHONE 1211.

JUST OUT
Book on
WINDOW DRESSING FOR GROCERS
Price . . Post-paid, $1.00
57 ILLUSTRATIONS
80 PAGES
Arranged by Harry Harman, publisher of The Journal of Window Dressing. Each illustration fully explained, and how to make the fixtures.
HARRY HARMAN
125 S. Clark St. CHICAGO

BROSE MEAL
A light and easily digested food for dyspeptics. The only genuine article manufactured in Canada is put up by
JAS. WILSON
Manufacturer of Celebrated brands of Monkland Mills
ROLLED STANDARD and GRANULATED OATMEAL Fergus, Ont.

WESTERN ASSURANCE COMPANY
Incorporated 1851.
Fire and Marine
Capital - - - $2,000,000.00
Assets, over - - 2,375,000.00
Annual Income - 2,200,000.00
Head Office: TORONTO, ONT.
GEO. A. COX, President. J. J. KENNY, Vice-President
C. C. FOSTER, Secretary.

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; W. M. P. McLaughlin, St. John, N.B.; WM. BREWSTER, Palmer House, Toronto, Canadian Selling Agent.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

"The greatest possible profit to the grocer compatible with honest value to the consumer."

This for years has been our motto, and to-day it explains the popularity among grocers of

COTTAMS BIRD SEED

Consumers like it because they prefer seed packed by an experienced bird fancier, always scrupulously clean and reliable, and because in every packet there is a block of

PATENTED 1891–1896 **BIRD BREAD** REGISTERED 1895

"The acme of bird fanciers' skill."

Cottams Bird Seed is sold by all Wholesalers.

Dawson & Co.

FRUIT PRODUCE

and COMMISSION MERCHANTS

32 WEST MARKET STREET

Consignments Solicited **TORONTO.**

GEORGE MCWILLIAM. FRANK EVERIST.

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL .. **FRUIT**

Commission Merchants

25 and 27 Church street, TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

LONG CLEARS

New . . . .
This Season's
No old stock .

BY THE SIDE
CASE OR
CARLOAD

Write for Prices

F. W. FEARMAN

HAMILTON

in all, and their claims range from 75c. to $5,460.55. The largest creditors are the Comp. d'App Allimentair, $2,299; Howard Bottling Co., $135; J. L. Perron, $150, and the Quebec Bank, partly guaranteed, $5,460. The liabilities are about $9,000.

The stock of fresh B.C. salmon here is practically all controlled by one firm, who have possibly 17,000 pounds of the fish on hand. They are the sole weak line in fish at present.

The season is on for all kinds of fish. Jobbers should not forget that Marshall's Scotch pickled herring are a delicacy for the Lenten season. "Crown" brand fish are famous.

A. P. Tippet & Co. have had a brisk week's trade in California dried fruit, especially three and four-crown G. & S. loose California muscatels.

Rose & Laflamme will have on hand next week a shipment of Batger's Seville orange marmalade.

Montreal is to have another retail grocery store. Mr. A. R. Ross, Torrance street, will commence to supply the public wants in that line about the first of May.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Feb. 27, 1896.

THERE has been but little of special interest during the week. Travelers report country trade good and paper is being well met. Our merchants note with pleasure that Canadian subsidies are not to be allowed those steamers using foreign ports as terminal points from which to receive Canadian freight for export. Though this step should have been taken years ago, it is a welcome one, and fully justified after the success which has attended those lines using St. John this winter. To somewhat atone for the delay, the Government should aid us in our harbor improvements to at least some of the extent they have the cities in Upper Canada. As regards markets, beans, which were thought to be at bottom, have rather eased off. Sugar holds firm. While flour is firmer, no further advance is noted.

SALT — There is still but light movement, and stocks are ample. Better things are expected next month. Prices are easy. We quote as follows: Coarse, 50 to 55c.; fine factory-filled, 95c. to $1.10; 5-lb. bags, $3.25 per bbl.; 10-lb. bags, $3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, $1.90 to $2 per doz.; dairy, bulk, $2.80 per bbl.; cheese, bulk, $2.70 per bbl.

OIL—There is fair business, but while season is early for lubricating, it is getting late for burning oil. The competition be-

ONIONS Just received a carload of

Send for quotations. **"Yellow Danvers"**

H. F. PRICE 102 Foundling Street **MONTREAL**

Who urges you to keep
BROCK'S BIRD SEED?



The public, without effort on the grocer's part. The goods sell themselves, bring purchasers to the store, and help to sell less known goods. Your orders cheerfully filled by all first-class wholesale grocers.

NICHOLSON & BROCK - TORONTO

WM. RYAN

PORK PACKER,
WHOLESALE PRODUCE
AND COMMISSION MERCHANT

70 and 72 Front St. East, Toronto

Liberal Advances made on Consignments.

Egg Cases Supplied.

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

OF COURSE You want the best. Then you MUST use D. Gunn, Flavelle & Co.'s

"Maple Leaf" Brand

Smoked Meats and Pure Lard.

D. Gunn, Flavelle & Co.

Pork Packers and Commission Merchants . . Toronto

We have in stock **FANCY**

Sweet Jamaica Oranges
Valencia Oranges
Messina Lemons

All Much Lower in Prices. Send Us Your Orders.

HUGH WALKER & SON
Guelph, Ont.

tween Canadian and American tends to keep sellers moving. In Canadian oil, while there is no change here, at outside points it is quoted rather higher. We quote: American, 23¼c.; best Canadian, 21½c.; prime, 19c.; no charge for barrel.

CANNED GOODS—Some better inquiry is noted for salmon and canned haddies. It may be that Lent is a cause. Some Nova Scotia packed plums and crab apples, in attractive 3-lb. tins, are being offered. There is a fair movement in vegetables. Sales of gallon apples have much fallen off during the last year or two. American packers of corned beef are waking up to the fact that if the Canadian goods give satisfaction they are likely to see but little of the trade which has been so largely theirs. We quote as follows: Corn, 85 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; corned beef, 2-lb. tins, $2.50 to $2.65; 1-lb. tins, $1.50 to $1.60; oysters, 2's, $2 to $2.25; 1's, $1.60 to $1.65; peaches, 3's, $2.85 to $2.90; 2's, $1.90; lobsters, $1.75 to $2; haddies, $1.40; salmon, $1.35 to $1.50; flat, $1.75; clams, $5.50 for 4 doz.; chowder, $3 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1; pineapples, $2 to $2.35; kippered herring, $1.10; American peaches, $2.40.

DRIED FRUIT—The stock of imported prunes, either French or Austrian, in this market is very small. Nor is there any large stock in the States. This leads to a fair business in California goods; but price is rather against business. Evaporated are rather easier, a good many being offered here at lower prices than have been ruling. Last year stocks here were large and prices unsatisfactory to holders. On this account buyers have been rather careful, but there is now a full stock held. Dried are looking for offers, which are hard to get. Raisins and currants continue quiet. Onions are held firm; only silver skins sell here. We quote: Valencias, 5 to 6c.; figs, 10 to 12c.; 4-crown Cal. L. M. raisins, 6 to 7c.; 3-crown Cal. L.M. raisins, 5½ to 6c.; keg prunes, 4c.; boxes, 4¾ to 6c.; Cal. L. L. raisins, $1.50 to $1.75; currants, bbls., 4 to 4½c.; half-cases, 4¼ to 4¾c.; evaporated apples, 7 to 7½c.; dried apples. 5 to 6c.; dates, 4½ to 5c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; California prunes, 6½ to 10c.; clean currants, bulk 5½ to 6½c.; 1-lb. cartoons, 7 to 7½c.; Canadian onions, $2.25 to $2.50 per bbl.; cocoanuts, $4 to $4.50 per 100; citron, 15 to 16c.; orange, 13 to 14c.; lemon, 12 to 13c.; Valencia layers, 6 to 6½c.

GREEN FRUIT—The cold weather continues to limit country business, but a good city business is being done. The continued low price of oranges makes a large movement, and Valencias are now a splendid fruit. In Californias sale is more limited. Pines sell more freely. Lemons are sellers at the price. Local sale of apples is not large, but choice fruit is held firm. We quote: Valencia oranges, $3.50 to $4.00; lemons, $2.50 to $3.50; pippins and winter fruit, $2 to $3; native cranberries, $8 per bbl.; Cape Cod ditto., $10 to $12 per bbl.; California oranges, $2.50 to $3.50; imp. Valencia, $4.50 to $5.

DAIRY PRODUCE—There is a better inquiry for cheese, though price shows no change. In butter the market continues dull. Even creamery brings but fair price, showing much better demand in Halifax than here. Prince Edward Island sends large quantities of creamery prints here. Eggs, if fresh, show fair sale. We quote: Cheese, 9 to 9½c.; butter, 16 to 18c.; eggs, 16 to 18c.; fresh creamery prints, 22 to 24c.; tubs, 20 to 22c

MOLASSES—Stocks held are quite light. Dealers look forward to new arriving soon. Market in Barbadoes has opened rather higher than it opened last season. Advices from Porto Rico are also higher, while the short crop of New Orleans has already advanced that grade 2c. from lowest point, and had its effect on other grades. The new Demerara which arrived here cost about 35c., landed. There were but 20 casks; quality was extra. Syrup continues in good demand at the advance. We quote: Barbadoes, 30 to 33c.; St. Croix, 28 to 30c.; Porto Rico, 34 to 36c.; syrup, 35 to 38c.; New Orleans, bbls., 35 to 36c.

SUGAR—Market shows no change during the week. Prices are held firm and a fair trade reported. We quote: Granulated, 4¾ to 4⅞c.; yellow, 4 to 4¼c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

FISH—The only change is that owing to very small arrivals fresh fish are higher. There is a good demand for dry and pickled, and price is held firm. In smoked, the steamer for Porto Rico took quite a large quantity, but reports from that market do not point to large returns. Hake are very dull. Havana, which, as a rule, takes a large quantity, is no good. There are a number of new brands of codfish being put upon this market. One of the best yet received is put up by a firm in Campobello. Smoked herring are very dull. Boneless fish show good demand, as do lobsters, but the latter are small. Smoked haddies are higher. We quote as follows: Lobsters, 4c. each; frozen herring, 80c. to $1 per 100; frozen cod and haddock, 3 to 3¼c.; bloaters, 60c.; haddies, 5½c.; Medium cod, $3.45 to $3.50; large, $3.70 to $3.75; small, $2.35 to $2.50; pollock, $1.50; bay herring, $1.25 to $1.30; Grand Manan, $1.30 to $1.40; ripplings, $1.65 to $1.70; Quoddy River, $2.75 to $3; smoked, 5 to 5½c.; shad, half-bbl., pickled, $4.50 to $5; Canso, $4; halfs, $2.25; Shelburne, $2.75 to $3 per bbl.

PROVISIONS—Market is firm with but fair demand. No change in prices is noted during the week. Fairly large stocks are held, except in smoked meats. In these, however, the quantity bought and to arrive is equal to demand. We quote: Domestic mess pork, $14 to $14.25; American, $14 to $14.50; clear pork, $15.50 to $16; beef, $13 to $14; pure lard, 8¾ to 9c.; compound lard, 8c.; rolls, 8 to 8½c.; hams, 10½ to 12c.

FLOUR FEED AND MEAL—There continues to be a good business done. A very large quantity of Manitoba has been sold here. And why not, when it is sold out of store if not at the same price as, at least but little higher than, some grades of Ontario? The market is firm, particularly Ontario brands. Upward movement has, however, stopped. In oatmeal and oats there is a firmer feeling, but market is stocked in oatmeal, and no change is noted here. The bean market is unsatisfactory. There are quite large stocks here, largely bought at higher prices than ruling at present, and at time of writing the market is weak. Nothing noted in hay; market is strong. Seeds are being talked of, but little if any business has yet been done. Prices open rather lower than last season. Canadian houses sold much more seed here last season than ever before, and they are again on hand to try and allow the American seller even a smaller share of the trade. We quote

PILKINGTON'S POWDERED PERFUMED LYE
"BELL BRAND" in 1-lb. tins.
Dillon & Co.'s Baking Soda
"BELL BRAND" in 1-lb. packages.
Ask your wholesale grocer for them.

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes secured in tin.
Special Agent for the Dominion
C. E. COLSON - MONTREAL

FISH FOR LENT
Golden Finnan Haddies
Fresh Caught, Smoked and Cured and Canned.
Delicious. Appetizing. They Sell.
Do you handle them? If not, order from your wholesale grocer.
NORTHRUP & CO.
Selling Agents. ST. JOHN, N.B.

FOR DAIRY
FOR TABLE SALT
Or for SALT for any purpose, write us.
VERRET, STEWART & CO.
MONTREAL

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & CO HALIFAX, N.S. ESTABLISHED 1844
IS THE BEST.
ASK FOR
MOTT'S

Delicious Coffee

IT SETS THE PEOPLE TALKING



Capture the Ladies

You can do it every time with

INSTANTANEOUS ..TAPIOCA..

Howe, McIntyre Co.
AGENTS
MONTREAL



BOISSELIER'S

A perfectly pure compressed Cocoa . . . Extract

Cocagene REGISTERED

In boxes of one dozen 20-cent tubes, each tube containing 18 tablets. . . . . .

One Tablet makes an excellent Cup of Cocoa.

ALL LEADING GROCERS KEEP IT.

FISH FOR LENT

In large quantity, of superior quality, in great variety. We have all the requisites for a varied table during the Lenten period. If you eat only fish, have the best. Ours are fresh, quality guaranteed, of low price.

WE HAVE . . . .

EELS of extra quality — TROUT
GREEN COD — SALMON

Laporte, Martin & Cie.

72 St. Peter Street, MONTREAL

as follows: Manitoba, $4.70 to $4.80; best Ontario, $4 60 to $4.65; medium, $4.45 to $4.50; oatmeal, $3 40 to $3 50; cornmeal, $2.25 to $2.30; hand-picked beans, $1.20 to $1.25; prime, $1.10 to $1.15; split peas, $3.70; pot barley, $4.10 to $4.25; hay, $12 to $13; oats, 35 to 36c.; middlings, $19 to $20 on track; bran, $18.; buckwheat meal, domestic, $1.25 to $1.30; western, $1.75 to $2.

ST. JOHN NOTES.

Chatham is to be incorporated.

The Havelock mineral spring is reported sold to J. C Mahon, of Truro.

Northrup & Co. have just received a shipment of Instantaneous tapioca.

Mr. Robert Jardine now represents the "Log Cabin" brand of canned goods.

Among the freight passing through St. John during the past week was a car of factory cotton for China.

A canning factory to can lobsters is being built at Welshpool, Campobello. It is expected to can a large quantity.

The cold storage movement is assuming shape, and that St. John will have a good cold storage warehouse this coming season is almost an assured fact.

To find no bones in boneless fish is not the rule. But if buyers bought Sealey's guaranteed, they would find the satisfaction of using a fish that is boneless.

Some say fish are not being so largely used in Lent, but this is not the report received from Northrup & Co., who say they find an increasing demand for their canned Golden finnan haddies.

It is said the ss. Monticello is to be put on between Yarmouth and Halifax. There is, no doubt, room for a good boat there. Both St. John and Halifax do a large business along that shore. This would be much appreciated by St. John merchants.

Winter port business continues to increase. This week five Atlantic line steamers were in port. The steamer for Glasgow takes 30 tons logwood and satinwood, landed here by steamer from Demerara. The West India boats regularly take down large consignments of goods from China. The value of the cargoes of the Beaver line boats increases from trip to trip. That of the last steamer was valued at $172,706, almost half of which was American goods. The value of cargo to go by steamer now loading is said to be more than the above figures. The value of the cargoes out of Portland is much more, but if the steamers coming to a Canadian port were patronized by our western people, as they should be, this would not be the case.

HALIFAX TRADE GOSSIP.

WE are having lots of snow and good roads, just what we have been praying for, but, somehow or other, trade is quiet. With the exception of fish there is very little doing. Every other line is reported dull.

The flour market is barely steady. Further advances seem checked and holders are shading a fraction to move stocks. The same may be said of all other lines of breadstuffs.

Sugar remains firm with no change in quotations.

The Lenten season has helped the local trade in fishstuffs considerably. There is a big demand experienced by dealers for all grocery grades, and it is found that sufficient large fish have not been cured to meet the demand. This necessitates the using of large, heavy salted Bank cod, which, although obtainable at a lower figure, does not give satisfaction. The Newfoundland stocks are said to be much lower than last year, and dealers here are looking forward to a better trade later.

Cheese is reported a trifle stiffer in price, but without any perceptible change in the demand. September is quoted at 10½c.

The butter market is steady. Creamery is worth 22c.; good Townships dairy, 20c.; western, 18c.; Canadian rolls, 17 to 18c. Nova Scotia butter runs from 10 to 18c.

There is a scarcity of eggs this week, on account of the cold snap. Stocks have been jobbing as high as 20c. Lower prices are looked for as soon as mild weather sets in and stocks arrive more freely.

Prince Edward Island potatoes are selling at 18c., and several lots were disposed of this week at 15c. to close consignment.

There is nothing doing in provisions, Canadian beef offering here at 5½ to 6½c. A carload of Northwest beef was offered here to-day at 5c. Ontario beef is selling well in this market, but Northwest goes slow. There is very little native offering. Northwest lamb and mutton is offered landed here at 5c., and Northwest pork at 6c. Veal is in demand at 5c.

The green fruit market remains unchanged. The demand for oranges is increasing, and the quality is getting better. Lemons remain low. Apples are scarce. Onions have advanced ¼c.

Dried fruits are receiving attention on account of the scarcity of green fruit for variety.

Canadian maple sugar and syrup are on the market. The latter is quoted at $2.75 per dozen for quart bottles.

There is an improved demand for molasses. Jobbing prices are: Choice Porto Rico, 32c.; fancy do., 34c.; fancy Demerara, 38c., and low grade molasses, 25c.

Canadian oats were quieter this week, at 37c.

The Halifax and Dartmouth Retail Grocers' Association has been organized, with the following officers: W. E. Crowe, president; J. B. MacLean, first vice-president; W. A. Adams, second vice-president; T. A. Hubley, treasurer; I. C. Stewart, secretary. Directors—R. Boutlier, M. H. Ruggles, W. J. Hopgood, H. V. Wier, J. Forsyth, jr.

The next meeting will be held in the Board of Trade rooms, at 3 p.m., on the first Tuesday in March. The association starts with a membership of 50.

The Maritime Grocer is now The Maritime Merchant and Commercial Review. The first number is very creditable. Mr. I. C. Stewart has associated with him in the editorship Mr. Frank Ronnan, a hustler for Davidson Bros.

B. Rautenburg, the Toronto commercial traveler who was recently converted at Hunter & Crossley's revival meetings, spoke in the New Glasgow Methodist Church last Sunday evening.

A deputation of Westmoreland and Cumberland shippers of hay, by appointment interviewed the general manager of the I.C.R. in regard to the shipment of hay over the Intercolonial Railway. The deputation was composed of Messrs. Wm. Black, Frank Page, of Amherst; R. T. Coates, Nappan; J. H. Goodwin and J. A. McQueen, Pt. de Bute; W. F. George, Albert Anderson, Sackville; Bedford Bent, of Amherst.

It is claimed that a regulation issued recently by the I. C. R. greatly handicaps shippers. The regulation complained of stipulates that only 48 hours will be allowed in which to load a car of hay, and the deputation contended that the length of time was insufficient on account of the condition of the roads and weather. After that time $1 per day rental is charged. Mr. Page presented the views of the deputation, after which Mr. Pottinger said that the order was comparatively new and he had no doubt that some definite arrangement might be made that would be satisfactory to all concerned.

Thomas Glenn has started a cigar factory here. His ten-cent brands are called "Santalina" and "Young Queen," and the five-cent brands "Havana Cheroots" and "Florita." He employs six men.

WILL ADVANCE COMMERCIAL INTERESTS.

OWEN SOUND, Feb. 14, 1896.

EDITOR GROCER,—I was indeed ageeably surprised on reading this evening the very flattering and businesslike notice you have given me in this week's issue of your excellent paper. I trust that if elected in North Grey I shall merit the good things you say of me, and can assure you I will do my utmost to advance the commercial interests of the Dominion, that have been for a long time so ably advocated in your journal.

Again thanking you, etc.,

JAMES MCLAUCHLAN.

REMARKS,—Nothing would give us greater pleasure than to publish similar notices of other nominees, be they Liberal or Conservative. It is good sound business men we want in Parliament, not lawyers, ward politicians and business men who have failed to make a success of their own affairs.

THE EDITOR.

PERSONAL MENTION.

Mr. Fred Ward, of J. P. Mott & Co., Halifax, is in Toronto this week. Mr. Ward is now a partner of the firm, but he has lost none of his energy for business.

Mr. Alex. Jardine, of the Pure Gold Manufacturing Co., who is wintering at Nassau, West Indies, has much improved in health.

Have You a Trade for Fine Cheese? Do you know about
"LA DELICATESSE"
The New "Confection In Cheese?" SEND FOR SAMPLE.
A. E. Richards & Company
122 King St. East
Agents for Canada, HAMILTON

THE "RAINBOW"

The people are watching for 'em nowadays, they are so dainty and sweet. Every lady in the land wants a "Rainbow." Have you got 'em? If not?

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

IT IS MOST UNJUST.

ONE of the greatest injustices practised upon liberal advertisers is by dealers who try to palm off other goods upon customers as something "just as good." The reason for such irregular, not to say dishonest, action is usually traceable to the fact that the dealers who practise it are anxious to substitute something upon which they realize a larger profit, and which is generally much inferior. Such a practice simply amounts to robbing the enterprising advertiser, after he has, in many instances, spent a fortune in placing good goods properly before the public, and The News takes this opportunity to warn its readers against all who so attempt to impose upon them. It is neither fair nor honest dealing, and those who descend to such practices are seldom worthy of public confidence. The very fact that a certain article is inquired for should be accepted as sufficient evidence that it has won a place in the public esteem, and, instead of trying to belittle it or substitute something else for it, an honest, up-to-date dealer will take steps to add it to his stock.

But this is not the worst of it. The dealer who stoops to such practices also deceives and injures his customers, in numerous instances, by inducing them to accept something much inferior to the article which they desire to purchase. In a very large majority of cases, goods which have pushed their way to the front, through liberal advertising and sheer merit, are the very best and most satisfactory of their class, while the "something just as good," which lies molding upon the dealers' shelves has failed to acquire a reputation, because of general or special unfitness and unworthiness. It is natural for dealers with elastic consciences to try to work off goods upon which they have been "stuck" by substituting them for those through which their neighbors have acquired a reputation and made money. This fact, however, does not detract from the dishonesty of the practice. Many customers place implicit confidence in the judgment of those with whom they trade, rendering imposition comparatively easy. Such imposition, however, is an insult which should be promptly resented. Any self-respecting customer would be justified in walking out of a store the proprietor of which tried to sell him something he did not want for something he did, and never afterward returning.

It is a well-established fact that the only articles placed before the public which have established a permanent reputation and given general satisfaction through actual merit are those which have been extensively advertised. Such being the case, unscrupulous manufacturers cannot afford to invest their money in advertising their goods which are inferior, or wholly without merit. It is always safe to presume that the man who is spending large sums of money in advertising his goods knows that they are all that is claimed for them. If the reverse were true, he would be running the risk of losing all he spent in placing them before the public.—Detroit Evening News.

Taylor, Scott & Co., Toronto, direct special attention to their advertisement on page 33.

About 12,300 tons of sugar are now afloat on the way to Philadelphia from Alexandria, Egypt. The importation in large quantities of Egyptian sugar is now a thing made necessary through the apprehension that the Cuban crops, by reason of the war, will be poor. Considerable sugar is being shipped from Hamburg in British steamships, and from Honolulu in American clipper ships.

The other day the chandelier in F. L. Fowke's provision store, in Oshawa, fell, smashing every lamp. The oil spread over the floor and ignited with a flash. At first sight it appeared as if the establishment were doomed beyond hope, but the presence of mind of Wilson Drew, the clerk, saved the place. He threw a quantity of meal upon the flames, which had the effect of smothering the most of the blaze, and finished the career of the blaze with a few pails of water. The stock of feed and grain on hand was considerably in excess of the insurance, and the prompt smothering of the flame saved Mr. Fowke the difference.

Buckwheat Flour

(SELF-RISING)

Besides being of excellent quality, our goods are put up in most attractive packages of convenient size. This is why it commands such a ready sale.

The IRELAND NATIONAL FOOD CO. Ltd.

OPERATING The Largest and Most Complete Breakfast Cereal Food Mills in the Dominion.

Toronto, Canada.

A SUCCESSFUL FIRM.

LAST Saturday the retail grocery business of The Whitelaw Trading Co. was closed, and hereafter the whole energies of the firm will be devoted to wholesaling. The business will be done in the west store, and will be under the direct personal supervision of Mr. A. Whitelaw and his brother Joseph Whitelaw.

Thirteen years ago Mr. A. Whitelaw started business in Brandon, in the building that was a few years ago converted into a residence, and is now occupied by Sheriff Clement. He and a Mr. Whitehead, who has long since left Brandon, opened out a general store in January, '83, and they did a rushing business, for those were the days when money was plentiful. In July, 1886, Mr. Whitehead retired from the business, and Mr. I. R. Strome took his place, and the firm name was changed to that of Strome & Whitelaw. After the entrance of Mr. Strome the business was moved to the Braeside Block, in which Mr. Whitelaw has continued up to the present. In 1891, after the firm had purchased the stock of Paisley, Miller & Carscaden, Strome & Whitelaw dissolved partnership, Mr. Strome taking to dry goods exclusively, while Mr. Whitelaw continued the grocery and crockery business. In 1893 the firm name was changed to The Whitelaw Trading Co., and this will continue to be the name under which Mr. Whitelaw will do business. In addition to doing a wholesale grocery trade, the company will go extensively into produce and and fruit. The fruit business especially will receive a large share of attention.

In all these years of business in Brandon, Mr. Whitelaw has been a great believer in the future prospects of the city, and has ever been ready to ad ance its interests when occasion offered. He has been active in Presbyterian church circles, taking special interest in the Sunday school, of which he has been superintendent for many years. He is also an active worker in the Y.M.C.A., and is president of that organization.

In the retail trade Mr. Whitelaw has been a most satisfactory business man to deal with, and many families who have dealt with him for years will regret that he will no longer cater directly to their daily needs.—Times, Brandon, Man., Feb. 15.

A PRETTY CARD.

The Canadian agent of Tetley's teas has a very pretty show card which he will send to all subscribers of THE CANADIAN GROCER who will send him their address. The design shows three healthy children seated at a table having afternoon tea. Of course, they are using Tetley's teas.

Profits are now cut so low that big money can only be made on a few lines. B. F. P. cough drops pay big profits. Have you any idea the number of pounds sold?

An Epicure



Is one who indulges in the luxuries of the table. It is in this connection that the word "Epicure" is associated with our products. Being perfectly pure and of faultless preparation, they easily rank as "table luxuries" and are constantly used by the chefs of the leading hotels, clubs and restaurants. All wholesalers handle our goods.

Delhi Canning Co., Delhi

YOU'LL BE SATISFIED

If you once try a sample order of our justly celebrated and favorably known

Jersey Cream Baking Powder



QUALITY
FLAVOR
PURITY
STRENGTH } Guaranteed

Manufactured by
LUMSDEN BROS. HAMILTON ONT.

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .
"KENT" CANNING AND PICKLING CO.
CHATHAM, ONT.

PURE
Maple Syrup

Finest quality. Write for quotations.

T. A. LYTLE & CO.
Vinegar Manufacturers,
TORONTO

MORTON'S

Kippered Mackerel
Fresh Mackerel
Dried Spratts
Preserved Bloaters
Marinated Pilchards

SPECIALS FOR LENT

JOHN SLOAN & CO.
Wholesale Grocers TORONTO

RIO COFFEES

Now arriving ex SS. Catania

"Finest Selection Ever Offered"

Warren Bros. & Boomer
WHOLESALE GROCERS
35 and 37 Front St. East, Toronto.

NOW IN STORE

Excelsior Vostizza Currants
Cases and Half-cases.

Perfecto Vostizza Currants
Cases and Half-cases.

London Layers. Black Baskets.

T. KINNEAR & CO.
49 Front St. E., TORONTO.

NOW IN STOCK

Boneless Fish, Boxes 25 pounds.
Boneless Fish, Boxes 40 pounds.
Sealey's Cod Steak, 1-lb. Blocks, 24 pounds.
Beardsley's Shredded Codfish, 1-lb. Blocks, 2 dozen.
Herrings in Half-Barrels.
New Scaled Herrings.

J. W. Lang & Co.
59, 61 and 63 Front Street East Toronto.

CLARK'S CANNED MEATS

GUARANTEED "THE BEST"

COMPRESSED CORNED BEEF
LUNCH TONGUES
PARAGON OX TONGUE
PIGS' FEET
YORKSHIRE ENGLISH BRAWN
ENGLISH MINCE MEAT

W. CLARK - Montreal

Sultana Raisins

"Choice" and "Fine"

A shipment just to hand.

PERKINS, INCE & CO.
TORONTO.

ASK OUR TRAVELERS TO SHOW YOU OUR . . . .

NEW CEYLON TEAS

SMITH & KEIGHLEY
9 Front St. E. TORONTO.

WINNIPEG CITY TRAVELERS.

THE Winnipeg city travelers on the 17th inst. had their second annual At Home in the McIntyre and Friendship halls, about 200 being present. The dance programme was preceded by a concert of more than ordinary interest ; the musical arrangements were in the hands of Mr. David Ross, and though the room was unsuited as far as acoustic properties are concerned, still the singers each did as well as could be expected under the circumstances. Mrs. T. H. Verner, Miss Patton and Messrs. Jackson Hanby and D. Ross were the vocalists, and Mr. J. W. Matthews the accompanist. Probably the best number on the programme was the trio, "Queen of the Night," by Mrs. Verner, Miss Patton and D. Ross. At the conclusion of the musical programme the company adjourned to the Friendship hall, where ample provision was made by Mr. W. Kenealy for the more substantial element of the necessities of an At Home. Though it was this gentleman's first effort at catering for so large a gathering outside of the Queen's Hotel, he and his assistants left no stone unturned for the satisfying of the wants of those present. The tables were tastefully set out, and garnished with flowers, evergreens, etc., and looked very inviting.

Whilst supper was in progress the McIntyre hall was set out with small tables for cards, crokinole, etc., and a plentiful supply of fruit, and shortly before midnight the dance programme of sixteen items and three extras was commenced under the directorship of Mr. Jas. Barnes.

For those who did not care to participate in the dizzy whirl, the Mandolin and Guitar Quintette, Messrs. E. Tugwell, F. Hughes, J. Hughes, W. McLean and J. Howden, entertained their listeners. Emma's orchestra supplied the music for dancing with their usual ability. Mr. D. M. Horne was chairman of the committees, Mr. J. W. Scott, treasurer, and Mr. John Horne, secretary.

Among those present were noticed the following : Mr. John Mouat, Miss C. Mouat, Mr. E. A. Simmons, Mr. and Mrs. A. DeCow, Mr. and Mrs. D. M. Horne, Mr. and Mrs. Dickie, Miss Dickie, Mr. J. P. Clinton, Mr. Geo. Adam, Mr. E. Tugwell, Mrs. W. Capell, Miss Paulin, Mr. D. B. McRea, Miss Meek, Mr. M. Stewart, Miss Luter, Mr. A. Pratt, Miss Pratt, Miss Perrin, Mr. N. B. Steele, Mr. and Mrs. H. Hodges, Mr. H. Jennings, Mr. G. F. Young, Miss Laurie, Miss Riffon, Mr. and Mrs. J. T. Spiers, Mr. and Mrs. J. Horne, Miss Crippin, Mr. R. Sharpe, Mr. A. McDonald, Miss Thompson, Mr. and Mrs. C. Driver, Mr. and Mrs. G. Spurgeon, Mr. W. A. Anderson, Miss J. Myers, Mr. and Mrs. E. M. Carroll, Mr. and Mrs. J. M. Scott, Miss M. Alliston, Mr. J. L. McKay, Mr. and Mrs. W. F. Ross, Mr. and Mrs. D. Lamb, Mr. and Miss Hicks, Mr. R. Duncan, Miss E. Murray, Mr. W. N. Moore, Miss L. M. Myers, Mr. H. H. Mullen, Mrs. Preston, Miss McLaughlin, Mr. W. R. Williamson, Mr. R. A. McDill, Mr. and Mrs. J. Dyke, Mr. C. Wheeler, Mr. A. T. Hood, Miss Rea, Mr. Munroe, Miss Munroe, Miss English, Mr. G. Cawston, Miss Cawston, Mrs. D. J. Taylor, Mr. E. J. Downing, Mr. A. Mouat, Miss I. Neilson, Mr. G. Thompson, Miss Wade, Mr. W. Warren, Mr. and Mrs. R. Scott, Mr. J. W. Mathews, Mr. and Mrs. Thomas, Mr. and Mrs. J. E. Dingman, Mr. and Mrs. Jackson Hanby, Mr. T. Hazlewood, Miss Hazlewood, Mr. G. C. Long, Mrs. and Miss Allen, Mr. and Mrs. W. H. Stone, Mr. J. B. Thompson, Mrs. Francis, the Misses T. and L. Francis, Mr. and Mrs. A. Bright, Mr. W. McDougall, Miss Bruce, Mr. J. L. Hughes, Mr. Wm. McLean, Mr. O. Richards, Mr. A. Blackadder, Miss Nielson, Mrs. T. H. Verner, Mr. Rounthwait, Mr. S. Rounthwait, Mr. S. W. Huston, Mr. and Mrs. T. Jobin, Mr. and Mrs. Johnston, Miss J. J. Jackson, Mr. and Mrs. D. J. Dyson, Mr. and Mrs. D. Ross, Mr. and Mrs. J. Coltard, Mr. A. C. Locke, Mr. and Mrs. Dimonchel, Mr. W. J. LaCaplin, Miss A. Cooke, Miss H. Sillers, Miss Masters, Mr. G. Darby, ex-Mayor and Mrs. T. Taylor, Mr. and Mrs. Suttie, Miss Suttie, Mr. Stephen Nairn, Mr. Chas. Christie, Mr. and Mrs. J. F. Campbell, Mr. J. R. McNamara, Miss Armstrong and Miss M. Armstrong, Mr. J. F. Felling, Mr. Dodd, Mr. and Mrs. J. H. Dawson, Mr. S. W. Hughes, Mr. and Mrs. H. B. Ness, Mr. C. McMicken, ex-Mayor Macdonald, Mr. Powis, Mr. and Mrs. J. W. Horne, Mr. C. Wellband, Mr. T. Wellband, Miss A. Mastad, Miss T. Mastad, Mr. W. C. Risteen (Rat Portage), and the Misses McIntosh (Rat Portage), Mr. and Mrs. N. F. Calder, Mr. W. H. Morgan, Mr. J. R. Gowler, Mr. John Gowler, Mr. J. R. McKercher, Miss McKercher, Miss McKay, Mr. H. J. Summerset, Mr. T. J. Steen, Mr. and Mrs. W. A. DeCow, Mr. and Mrs. Latimer, Mr. S. Handscomb, Mr. G. H. Rublee, Mr. and Mrs. Coulter, Mr. G. Wade, Mr. Jas. Houghton, Mr. R. Barclay, Mr. R. C. Sharpe, Mr. A. K. Morrison.

Shortly before 3 o'clock the "Home, Sweet Home" waltz reminded the dancers that an evening that will long live in the memory of all present was brought to a successful close.

A STRONG COMPANY.

Confidence in a vessel's safety can only be established after she has weathered a severe storm. And what applies to a vessel applies to financial and commercial institutions. The year 1895 will long be remembered for the fire and marine disasters that accompanied it. An insurance company, therefore, that emerged from that year without showing impaired strength can be safely accounted safe and worthy of confidence.

The Western Assurance Co. suffered heavily by the fires which visited Toronto and its marine branch also had to bear its share of the losses which characterised the shipping of last year, but in spite of these drains upon its resources, the company brought up the end of the year without the least suspicion of impairment. The sum of $100,000 was paid out in dividends. To-day there is for the security of the policyholders the handsome sum of $3,072,952, while the new year has opened up most auspicuously for the company. A report of the annual meeting will be found on another page.

LATER BUSINESS CHANGES.

The Toronto Shoe Co., King and Jarvis streets, Toronto, has assigned. The liabilities are about $10,000.

The liabilities of Cleghorn & Son, the insolvent Toronto fish dealers, are $14,900, and the assets $8,500. The firm is offering to compromise at 25c. on the dollar.

R. R. Harris, the insolvent crockery dealer of Brantford, has submitted two offers to his creditors. One is for 35c. on the dollar, and the other for 50c. Both have been refused, and the creditors will sell the stock. The liabilities are $13,000.

Mrs. E. Dickson, grocer, Clayton, has sold out.

Joseph Saul is the name of a new grocer in Clayton.

W. J. Wilson & Co., general merchants, Greenway, Ont., are offering to compromise at 50c. on the dollar.

The general stock of A. Beaulieu, St. Pacome, Que., has been sold at 51½c. on the dollar.

F. Cote, general merchant, St. Sylvere, Que., has compromised with his creditors.

Labrecque & Leclaire, grocers, Montreal, have dissolved.

MONTREAL INSPECTORS.

The different inspectors under the control of the Montreal Board of Trade were appointed on Tuesday last.

The flour and meal trade : A. E. Gagnon, W. A. Hastings, J. E. Hunsicker, J. S. Norris and J. L. Smith.

Wheat and other grains : R. M. Esdaile, A. Girard, A. G. McBean, R. Peddie, A. G. Thomson.

Hay : Jno. Crowe, J. Robillard, W. Cunningham, C. B. Esdaile, J. Quintal.

Leather and hides : C. A. McIndoe, J. Price, Thaxter Shaw and J. A. Stevenson.

Beef and pork : J. Allen, P. Laing, M. J. McGrail, W. H. Masterman, Stewart Munn.

Ashes : C. H. Cunningham, Hy. Dobell, J. E. Kirkpatrick, J. E Sinton, D. T. Tees.

Fish : Jno. Baird, A. Hebert, R. P. McLea, L. E. Morin, Stewart Munn.

Butter and cheese : A. A. Ayer, A. J. Brice, D. A. MacPherson, Thos. Shaw, J. A. Vaillancourt.

Woodenware

We are sole agents for the largest factory in America. We are not in any way connected with the woodenware combination, or so-called association. See our prices and send us your orders.

No. 1 Tubs, clear - -	$6.00 per doz.
No. 2 " " - - -	5.20 " "
No. 3 " " - -	4.40 " "
2-Hoop Pails " - - -	1.30 " "
3-Hoop " " - -	1.40 " "

We guarantee our goods to give you satisfaction. Our goods are the best. Our prices are the lowest. If your wholesale dealer does not keep our goods send us your order.

If you are a carload buyer of Lard Pails, Candy Pails, Jam Pails, or Paint Pails, send us your address and we will send you prices that will interest you. We are headquarters for these goods.

TAYLOR, SCOTT & CO.

TORONTO

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

TAKE THEM ON

and they will make a

TRADE FOR YOU!!

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

Spring Picked ! ! !

Skilfully Blended ! !

Attractively Packed !



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

PUREST & BEST

Variety of Packages

We take a pride in the large variety of our Table Salt packages and in the neatness of their design.

Our Cotton bags are made in 5 sizes, of the best material and the printing is the neatest. We put up 3 sizes of Terra Cotta cardboard packages and a 4 lb. round cardboard package that is handsomely lithographed for shelf display. When ordering Table Salt from your wholesale house always order

Windsor Salt

The WINDSOR SALT WORKS, WINDSOR, ONT.

"CEYLON"

Every Wide-Awake Grocer

IS BUYING THE WONDERFUL TEAS OF CEYLON

The Purest
Cleanest
Healthiest
Most Delicious

TEAS

ARE YOU?

Have you tried . . .

JOHN DEWAR & SONS'

(Purveyors by appointment to Her Majesty Queen Victoria)

. . . SCOTCH WHISKY?

J. M. DOUGLAS & CO., MONTREAL, AGENTS.

HOW AN EGG KEEPS.

THERE is nothing which is more susceptible to surrounding influences than an egg. When it is fresh and new the shell is coated with a glaze, which prevents any air from reaching the inside or meat of the egg and starting decomposition. But unless the egg is properly cared for this coating soon wears off and the albumen or white of the egg becomes thin and watery, says The Egg Reporter. The shell of an egg under a powerful microscope resembles very closely a very fine piece of lace, being thoroughly porous, and but for the coating that is provided by nature to protect it the meat would soon become stale after production.

As soon as the white of an egg becomes thin it is not strong enough to support the yelk, and when the egg is examined and turned around by the inspector or candler the yelk will drop from side to side. Such an egg is known among the egg men as a "floater," and is thus distinguished from the newly-laid stock. Floaters as a rule go into seconds and are fit only for a certain class of cheap baker's trade. They sell all the way from two to four cents below the better grades at wholesale, and generally find a pretty good outlet at these lower figures.

After an egg has become a "floater," and remained in one position for a great length of time, the yelk lying on the bottom side, the egg adheres to the shell and will stay in one position, no matter how the egg is turned or in what position it is placed. When it reaches the stage of decomposition it is called "spot," and it is in pretty bad shape for commercial purposes. Such eggs, together with "black rots," as they are called, are used to finish leather with, giving it that high-glazed appearance which is noticed on new leather fresh from the tannery.

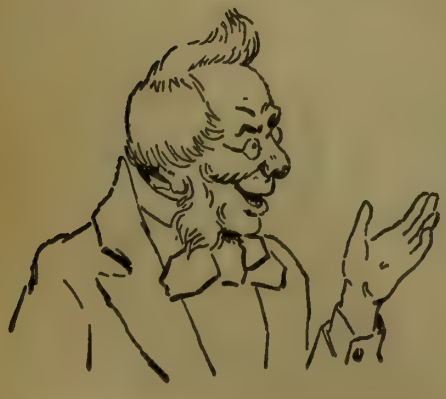
When an egg known as "spot" is broken, the yelk and white run out together, as the yelk is broken when the white is drawn off.

Because of the fact that the yelk of an egg adheres to the side of a shell when left in one position for any length of time, the custom was at one time to turn the package containing the eggs over, so that this adhesion might be prevented. This was when the storage people thought that the proper temperature to store an egg was about 40 deg. But when the temperature of the storage is kept around 32 deg. the white of the egg is prevented from becoming thin, and therefore the yelk does not stick to the shell. Not only does the low temperature prevent the glaze from coming off the shell, but the extreme cold serves to thicken the albumen so that it supports the yelk with difficulty.

There is no longer any excuse for musty eggs in good storage houses. There was a time when it was expected that more or less would be musty. That was before the day of modern and improved storage houses. Must in an egg is caused by dampness. If the temperature of an egg room is heated 32 deg. for any length of time, and permitted to rise a degree or two, then be cooled down again, great damage will result. The cooling down temperature is always accompanied by condensation of moisture in the atmosphere. The egg will remain cold in its case longer than the surrounding atmosphere, and when warmer air strikes it, the moisture will collect upon the shell of the egg and cause it to "sweat." A few repetitions of this process will leave a deep deposit, from which a fungus will spring, and this fungus, known as mildew, will taint the egg. In fact, a pine shaving left in the bottom of a case of eggs in storage for a few months will impart the pine odor to every egg in the case. This is the reason why storage people have to be so very particular about the class of lumber they use in their houses. Nothing but the very best of kiln-dried wood that imparts no flavor can be used with safety.

In the days of the old process, when the temperature of the egg room was kept at 40 deg. or thereabout, it was not much out of the way to have a loss of three to five dozen eggs to the case from stock put away in April and May and taken out in the winter months. Now the average loss from a good cooler is not over a dozen, and more times not half that. There are instances where eggs have been taken out in January that were put away in April without losing a single egg to the case. Such eggs were, of course, put away in good order and closely candled.

"If you won't take my word, then try them yourself."



You'll find DALLEY'S HYGIENIC SELF-RISING FLOURS will give better results than any other goods on the market. Put up in four packages.

BUCKWHEAT PANCAKE — TEA BISCUIT

GRAHAM BREAD — WHITE BREAD

Every package is warranted by the makers.

F. F. DALLEY CO., Ltd., - Hamilton

BUSINESS CHANCES

WANTED TO TRADE FIRST-CLASS FARM for stock of Groceries or General Stock. A. D. URLIN, Dutton, Ont. (10)

SITUATIONS VACANT.

SALESMAN WANTED FOR RETAIL BUSINESS in British Columbia, must thoroughly understand groceries, buying and selling, be good stock and bookkeeper. Address or apply to Drawer M, GROCER, Toronto.

WANT ADVERTISEMENTS

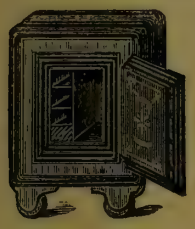
Are inserted in this paper at the rate of two cents per word each insertion, **payable strictly in advance.** Advertisers may have their replies addressed in our care free of charge, but must send stamps for re-addressed letters.

The Canadian Grocer, Toronto

New York Fancy Brand. Have a good light. Use

PRATTS ASTRAL
BEST BURNING OIL IN THE WORLD.
LIVE DEALERS SELL IT.
NO SMOKE, NO SMELL, WHITE LIGHT,
SAMUEL ROGERS & CO. TORONTO.

Every Oil known to trade and industry.—wholesale.



Champion Fire and Burglar-Proof Safes . .

Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.

S. S. KIMBALL
577 Craig St., **Montreal, P.Q.**



"BUILD TO-DAY THEN, STRONG AND SURE, WITH A FIRM AND AMPLE BASE." —Longfellow.

DO YOU?

WISH THUS TO BUILD an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors.

WILLIAM EVANS

Seedsman to the Council of Agriculture for the Province of Quebec.

WAREHOUSES:
89, 91 and 93 McGill St, 104 106 and 108 Foundling St., and 42 Norman St.

Montreal.

SEND FOR CATALOGUE.

Siamese Twins



are debt and difficulty, difficulty and debt—they are inseparable. We need not discuss their causes here, either. What we want to point out is that no man with a family, or with large business interests at stake, should neglect life insurance. Stick to the policy you have, and when you want more insurance see one of our agents about it, or call in at Head Office.

No medical examination is required for our pension.

Bond policy and rates are away down.

MANUFACTURERS' LIFE INSURANCE COMPANY

HEAD OFFICE, **Toronto, Can**

RICE FROM The Mount Royal Milling & Mfg. Co. . . .

Is sure to be fresh milled, more palatable, and in neater packages than the imported article.

D. W. Ross Co., Montreal, Agents

DELICIOUS

That's the only way to rightly describe the

Ram-Say Tea

It's the finest of Indian-Ceylon teas — done up in lead-lined packets — absolutely air-tight.

In pound or half pound packets, 40, 50, 60c. pound

J. F. RAMSAY & CO., Toronto, Sole Agents for Canada and United States.

NOVA SCOTIA *FIBRED CODFISH*

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade **YARMOUTH, NOVA SCOTIA**

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

BARRY & CO., groceries and dry goods, Beamsville, have assigned to J. W. Lawrence, of Toronto.

Smith & Freeland, grocers, Vancouver, have assigned.

Mrs. J. E. Benoit, general merchant, Arichat, Que., has assigned.

Geo. A. Hogarth, general merchant, Minnedosa, Man., has assigned.

J. C. Panter, grocer, Norwich, has assigned to W. T. Wickham.

H. Laniel, grocer, Montreal, is offering to compromise at 25c. on the dollar.

J. A. Pinard, grocer, St. Monique, Que., has compromised at 60c. on the dollar.

Michel Bourdon, grocer, Boucherville, Que., has assigned to Charles Desmarteau.

A. Daveluy, general merchant, Maddington, has compromised at 50c. on the dollar, cash.

G. Caron, general merchant, Cap St. Ignace, Que, has assigned, and a meeting of creditors will be held 6th prox.

J. S. Atkinson & Co., general merchants, Hopewell Corner, N.B., are offering to compromise at 40c. on the dollar—4, 8 and 12 months.

R. R. Harris, crockery dealer, Brantford, is offering his creditors 35 cents on the dollar. The creditors will meet in Toronto shortly. The statement of affairs shows a deficit of about $1,500.

W. A. Currie, general storekeeper, of Glencoe, has assigned to David Blackley, of Toronto. The liabilities of the estate are said to be in the neighborhood of $7,000 with assets nominally the same. A meeting of the creditors will be held on March 3.

A meeting of the creditors of George Spence, postmaster, mill owner, storekeeper, etc., Uffington, Muskoka district, was held in Toronto. The statement shows liabilities and assets in the neighborhood of $5,000. Caldecott, Burton & Co. are the principal creditors. A settlement will probably enable Mr. Spence to continue his business.

CHANGES.

C. A. Lavigne, grocer, Montreal, has sold out.

M. Monette & Co. is the name of a new grocery firm in Montreal.

Mrs. E. Barrett, fruits, Cayuga, has been succeeded by G. Downing.

William Watts, grocer, Vienna, has been succeeded by J. P. Garnet.

D. Russell, general merchant, Churchill, has been succeeded by J. S. Lemon.

W. P. Clay, groceries and crockery, Galt, has been succeeded by Clay Bros.

Treffle Monpetit has started a grocery store in Montreal. So has C. Spector.

James Johnston has been registered proprietor of the Glasgow provision warehouse, Montreal.

Miss Mary Ross is starting a grocery business at Richmond Hill, having succeeded J. L. McDonald.

PARTNERSHIPS FORMED AND DISSOLVED.

Brenner & Spector, groceries, Montreal, have dissolved.

Chas. Paquet & Cie., grocers, Bienville, Que., have dissolved.

Pelletier, Michaud & Lebel, general merchants, Fraserville, Que., are dissolving.

J. Major & Fils, general merchants, Orleans, Que., have dissolved. Joseph Major continues.

A. C. McKenzie, general merchant, Kirkfield, has admitted J. G. A. Campbell as partner.

Davey Bros, general merchants, Westbourne, Man., have admitted George Barr as partner; style unchanged.

A. Harder, general merchant, Plum Coulee, Man., has admitted D. C. Peters as partner under the style of Harder & Peters.

Victor Fortier and Joseph A. Ethier have registered a partnership in Montreal to carry on business as grocers under the style of Fortier & Ethier.

A new co-partnership has been formed in the firm of Leslie, Hart & Co., exporters of lobsters, etc., Halifax, by Robt. J. Leslie and Guy C. Hart.

A co-partnership has been registered in Halifax in the firm of W. Muir, Son & Co., wholesale grocers and ship chandlers, by W. Muir, Andrew Muir, and James Calder.

Lyman R. Savage and Henry Purdy have registered a partnership in St. Prudentienne for the purpose of carrying on a butter and cheese factory under the style of Savage & Purdy.

J. O. Deziel & Cie., grocers, Montreal; partnership registered by J. O. Deziel as general partner and Hilaire Brien dit Desrochers special partner for $10 and license to May 1, 1896.

E. S. Chapman and W. Chapman have registered a partnership in Brome, Que., to carry on business as general merchants under the style of Chapman Bros. Chapman, Chandler & Co., general merchants of the same place, have dissolved.

SALES MADE AND PENDING.

The general stock of D. J. Nicklin, Millbank, has been sold.

The assets of J. O. Fagnau, grocer, Sorel, Que., are to be sold by auction.

The stock of Roch Guilbault, St. Marcel, Que., has been sold at 71c. on the dollar.

The stock of Moore & Moore, wholesale teas, Halifax, is advertised for sale by auction.

The stock of the estate of Graham & Cathcart, general merchants, Stittsville, has been sold.

The assets of Galipeau Bros., grocers, Montreal, are to be sold by auction to-day.

FIRES.

J. S. Jenkins, groceries and fruits, Walkerton, has been burned out.

DEATHS.

Robt. Keyes, grocer, Kingston, is dead.

Henry Court, of Court Bros., provisions, St. John, N.B., is dead.

Thomas Mathews, general merchant, Pointe au Chene, Que., is dead.

WOULD MAKE GOOD OLD APPLE JACK.

PRESIDENT EVANS, of the Missouri State Horticultural Society, recently read a paper before the Kansas State Horticultural Society treating of the various methods of utilizing waste fruit in the orchard. His concluding remarks, as given by The Trade, Baltimore, were:

"Now Mr. Chairman, as there is no money in canning, evaporating, making cider or vinegar, or even feeding to hogs, the question remains unanswered, What shall we do with our culls?

"There is a way to answer it, however, but it is a way I would hardly dare suggest to the Kansas fruit growers, besides the statutes of the State prohibit him from availing himself of it. In that way every bushel of fruit not suitable to pack and ship to market can be made worth from 30 to 50c. besides converting them into a greatly condensed form, saving largely in packages and freight and shipping when you please.

"Many are taking advantage of this, some perhaps as a matter of choice, but most of them through necessity. The extreme low price of fruits the last few years, and the extreme high rates of transportation have made it necessary for the fruit grower to look for some other way to turn the products of his labor into money. In this way the windfalls, culls and waste of a commercial orchard may be made to go a long way toward paying the running expenses.

"While the manufacture of fruit spirits is not popular in some sections, it is the only way to answer the question, besides it enables the fruit growers to furnish the laboring man more work and pay him better wages and give his children better schooling.

"It is an inducement to the orchardist to clean up and take out all wormy, scabby and diseased fruit that would otherwise remain on the ground and breed destruction for the next crop.

"Mr. Chairman, your secretary has asked me to answer this question, and if I have not suggested anything that will help your orchardist to utilize his culls, I may at least have told some ways that will not pay, so that they need not make the mistake that so many have made, and squander their means in canning factories to be sold out at 50c. or less on the dollar after running the first year at a great loss."

Consignments Stored in Bond

And shipped when sold, to proper addresses. Specially convenient for consignments partly sold in transit.

BLAIKLOCK BROTHERS, MONTREAL

A NEW DEPARTURE of much importance to the . . . . GROCERY TRADE



The LAING PACKING AND PROVISION CO. Ltd.

. . OF MONTREAL . .

Have added a **Canned Meat Department** to their General Packing Business, and will in future have a full line of Canned Meat Goods, Soups and Sundries of the very finest quality, every can being guaranteed. These **Anchor Brand** Goods are put up in all the convenient sizes and newest shapes, **with patent key-openers,** and are not surpassed by any other goods on the market.

WRITE FOR PRICE LIST

CAUSES OF FAILURE

In the Hardware Trade and How Avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely. We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit, Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays to any address on receipt of **25 cents**

HARDWARE AND METAL, Toronto

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

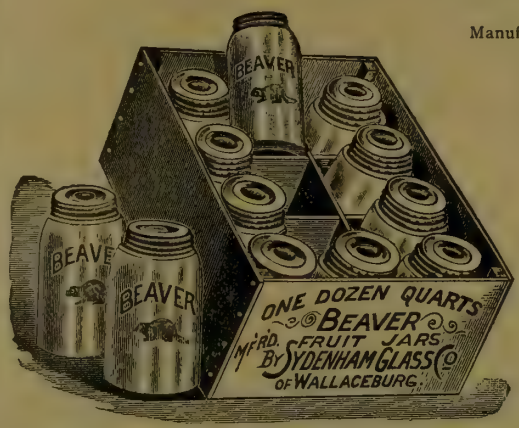
WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

The Sydenham Glass Co., Ltd.

WALLACEBURG, ONT.

Manufacturers of



FRUIT JARS

BRANDS: **The Winner**
The Best
The Beaver

All kinds of . . . .

BOTTLES, FLASKS and INSULATORS

IN AMBER, GREEN AND FLINT

Write for Prices. **Prompt Attention to Orders and Inquiries**

REPRESENTATIVES:
Manitoba and N.W.T., **Tees & Persse, Winnipeg.**
British Columbia, **Martin & Robertson, Vancouver and Victoria.**

OFFICE AND WORKS:
WALLACEBURG, ONT.

LAND SALT

For your Spring Trade

It's time you were eqnuiring about it; send your enquiries to us and we will be pleased to quote you prices and mail you a sample.

Do you about need a car of Barrel Salt? If so, write US.

The Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



Chas. Southwell & Co.'s

High-class . . .

JAMS, JELLIES and MARMALADES

HOW DOES THIS READ ?



MONTREAL, Feb. 22, '96.

DEAR SIRS,—We see around town quite a quantity of Southwell's Jams, Jellies and Marmalades, and are told they give great satisfaction. They look very attractive and we want to handle some of these goods. Please send us samples and prices.

Yours very truly,



FRANK MAGOR & CO., Dominion Agents, 16 St. John St., MONTREAL

CURRENT MARKET QUOTATIONS

TORONTO, Feb. 27, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16
Dominion—	
¼ lb. tins, 4 doz. in case.....per doz.	1 00
½ " 3 " ..... "	1 75
1 " 2 " ..... "	3 00
10 lb. boxes .....per lb.	20
30 lb. pails..... "	20



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
¼ lb. tins, 4 oz. cases.....	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'kg Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins.....	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles.....	1 60
3. "	1 90
4.	2 60

Polishing Paste. (3 doz. in box)	per gross.
No. 1. In bottles	$3 75
" 2. "	5 65
" 3. "	7 85
Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
Ivorine.	per doz.
Small. In patent stoppered bottles, sponge attached	$0 80
No. 1. "	1 35
" 2. " .....per gross.	25 00
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10.....	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross.
CROWN PARISIAN DRESSING.....	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	
	per gross.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 20

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots....	0 16

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90
'Standard," select 7, 4 strings..	2 75
" " 6. 3 strings..	2 60
" " 5, 3 strings..	2 40

CANNED GOODS.

	per doz.	
Apples, 3's	$0 85	$0 95
" gallons	2 00	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 95
Corn, 2's	0 75	0 95
Cherries, red pitted, 2's.....	2 00	2 25
Peas, 2's	0 90	0 95
" Sifted select.....	....	1 10
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's.....	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 65	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard.....	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 85	0 90
" gallons.....	2 10	2 25
Raspberries, 2's	1 40	2 00
Strawberries, choice, 2's	1 90	2 40
Succotash, 2's	....	1 15
Tomatoes, 3's.....	0 80	0 95
Lobster, talls.....	1 75	2 25
" flats.....	2 30	2 60
Mackerel.....	1 10	1 20
Salmon, Sockeye, talls.....	1 35	1 40
" flats.....	1 55	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" " " " " ¼'s	0 10½	0 11
" " " " " ½'s	0 18½	0 19
Sardines, other brands 9¾ 11	0 16	0 17
" P. & C., ¼'s tins	0 23	0 26
" " ½'s "	0 33	0 36

Canada
Prepared
Corn.
Silver Gloss.
Satin Starch.
Rice Starch.

When you buy

STARCH

See that you get the right thing. You can't go wrong if you have any of our lines.

EDWARDSBURG STARCH CO. Cardinal, Ont

Sardines, Amer., ¼'s	"	0 04½	0 09
" ½'s	"	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100		10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb		1 10	1 15
Kippered Herring, 1-lb		1 65	1 90
Herrings in Tomato Sauce		1 70	1 90
Herrings in Shrimp Sauce		2 00	....
Herrings in Anchovy Sauce		2 00	...
Herrings a la Sardine		2 40	....
Preserved Bloaters		1 85	1 90
Real Findon Haddock		1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans				$1 40	$1 50
" " "	2	"	..	2 40	2 55
" " "	4	"	..	....	....
" " "	6	"	..	7 75	8 25
" " "	14	"	..	16 00	18 00
Minced Callops	2	"	..	....	2 60
" "	2	"	..	2 60	2 65
Lunch Tongue	1	"	..	3 40	3 50
" "	2	"	..	....	6 00
English Brawn	2		..	2 75	2 80
Camb Sausage	1	"	..	....	2 50
" "	2	"	..	....	4 00
Soups, assorted	1	"	..	....	1 50
" "	2	"	..	....	2 25
Soups and Boull.	2	"	..	....	1 80
"	6		..	....	4 50



Acme Sliced Beef.
No, 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz
2 doz.... 1 4





Codfish.	per doz.
Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.

	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'S.

	per lb.
Chocolate—	
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz.
Royal Cocoa Essence, packages	1 40

EPPS'.

	per lb.
Cocoa—	
Case of 112 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

	per lb.
Chocolate—	
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
	per doz
Cocoa—	
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	....
" 1 lbs. "	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caraccas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, and 12 lbs. each, ½ lb., tins.	0 49

COFFEE.

Green.

	per lb.
Mocha	0 28 0 30
Old Government Java	0 30 0 33
Rio	0 20 0 21½
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 21 0 22
Maracaibo	0 21 0 23

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	.... 0 34
Our Own "	.... 0 32
Jersey "	.... 0 30
Laguaya "	.... 0 28
Mocha and Java	.... 0 35
Old Government Java	0 30 0 32 0 36
Arabian Mocha	.... 0 35
Maracaibo	0 28 0 30
Santos	0 25 0 27

DRUGS AND CHEMICALS.

Alum	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03½
Borax	0 10 0 12
Camphor	0 80 0 85
Carbolic Acid	0 25 0 50
Castor Oil, 1 oz. bottle, p. gross	.... 4 20
" 2 " " "	.... 6 00
" 3 " " "	.... 8 40
" 4 " " "	.... 10 00
" ½ pint " "	.... 12 00
Olive Oil, ½ pts., 2 doz. to case, per case	.... 1 25
" pints, 2 doz. to case, per case	.... 2 50
Epsom Salts	0 02 0 02½
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 17 0 18
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 28 0 30
Saltpetre	0 08½ 0 09
Soda, Bicarb, per keg	2 75 2 90
Sal Soda	1 00 1 25
Madder	0 12½ ....

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz	$0 75
" " " 1, 1½ oz	1 25
" " " 2, 2 oz	1 75
" " " 3, 3 oz	2 00

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO THE QUEEN OF ENGLAND.



Over 1,000,000 Packages sold weekly

LIPTON'S
Delicious Teas

possess that most delicate flavor and exquisite aroma peculiar to the choicest growths of Ceylon and India. . . .

They are put up in one-pound and half-pound air-tight packages, and retailed at 30, 40, and 50c. per pound. Reasons why you should sell Lipton's Teas: Because everybody likes them. They have the largest sale in the world. They will increase your trade. You can buy from the following wholesale agents:

Caverhill, Hughes Co., Montreal
H. H. Brennan & Co., - Ottawa
W. G. Craig & Co., - Kingston
Balfour & Co., - - Hamilton
A. M. Smith & Co., - - London
T. Kenny & Co., - - - Sarnia

LIPTON TEA PLANTER **CEYLON**

Chief Offices: City Road, London, England.
United States Offices: 80 Front St., New York.

Batty's

NABOB PICKLES and.... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada ——— Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy plug tobaccos duty paid. Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited. See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. **OFFICE, Vancouver, B.C.**

A PRIZE . .

Certificate in each box of

Adams' Banner

Send for Free Sample . . . . **CHEWING GUM.**

ADAMS & SONS CO.

11 & 13 Jarvis Street, Toronto, Ont.

Cream Sodas

are put up in **tin boxes** containing three pounds of the most delicious biscuits. Try a sample case. No more stale or flat biscuits. Your trade will be doubled if you sell Cream Sodas. We are the only people who make them. Remember this fact. Don't take something which is "just as good." The original leads.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. **7 FRONT STREET EAST, TORONTO.** **Charles J. Peter.**

Crown Brand (Greig & Co.)—



1 oz. London	gross	6 00
2 " Anchor	"	12 00
1 " Flat Crown	"	10 80
2 " "	"	18 00
2 " Square	"	21 00
2½" Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
" " "	"	7 00
Parisian Essence	gross	21 00
Ketchup, Fluted Bottles	gross	12 00
" Screw Top	"	21 00
" S. & L. "High Grade" per doz		3 50
Pepper Sauce, per gross		15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 ℔

FRUITS.

FOREIGN.

	per lb.	per lb.
Currants—Provincials, bbls	0 04	0 04¼
" " ½ bbls	0 04½	0 04⅝
" Filiatras, bbls	0 04¼	0 04½
" " ½ bbls	0 04¼	0 04¾
" Patras, bbls	0 04½	0 05
" " ½ bbls	0 04¾	0 05¼
" " cases	....	0 05½
" Vostizzas, cases	0 05½	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05½
Figs—Eleme, 14 oz	0 09	0 10½
" 10 lb	0 09½	0 12½
" 18 lb	0 13	0 15
" 28 lb	0 16	0 18
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 05½	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 04¼	0 04¾
" Fine, off stalk	0 04¾	0 05
" Selected	0 06	0 06½
" Layers	....	0 06½
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05½	0 06¾
		per box.
" Malaga—		
" London Layers	2 00	2 20
Black Baskets	2 75	3 20
Blue Baskets	3 25	3 50
" Dehesa Clusters	4 25	4 50
Lemons—Messina, boxes	3 50	4 00
Malagas, half chest	5 00	6 00
" boxes	2 50	3 00
Oranges—Jamaica, fncy in bxs	4 25	4 75
" Jamaica, ordinary, bxs	3 50	4 00
" Cal. Navels, in boxes	3 25	4 00
" Mexican, in boxes	3 50	4 00

DOMESTIC.

Apples, dried, per lb	0 04	0 05
" evaporated	0 07	0 07½

FOOD.

	per brl.
Split Peas	$3 50
Pot Barley	3 75
Pearl Barley, XXX	6 50

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—		
50 to 60 dy basis	....	2 50
40 dy	....	2 55
0 dy	....	2 60
20 16 and 12 dy	....	2 65
10 dy	....	2 70
8 and 9 dy	....	2 75
6 and 7 dy	....	2 90
5 dy	....	3 10
4 dy A P	....	3 10
3 dy A P	....	3 50
4 dy C P	....	3 00
3 dy C P	....	4 10

HORSE NAILS—
Canadian, dis. 55 per cent.

HORSE SHOES—
From Toronto, per keg 3 60

SCREWS—Wood—
Flat-head iron, 80 p. c. dis.
Round-head iron, 75 p. c. dis.
Flat-head brass, 77½ p. c. dis.
Round-head brass, 72½ p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break	(25 in. and under)	1 30
2nd "	(20 to 40 inches)	1 45
3rd "	(50 to 60 inches)	3 10
4th "	(51 to 60 inches)	3 40
5th "	(61 to 70 inches)	3 80

ROPE—

Manilla	0 09¼	0 09½
Sisal	0 07	0 07½

AXES—
Per box 6 00 12 00

SHOT—
Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap	0 04¾	0 05
Screw, hook and strap	0 03¾	0 04

WHITE LEAD—Pure Association guarantee, ground in oil.

	per lb.
25 lb. irons	0 04¾
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04

TURPENTINE—
Selected packages, per gal. 0 39 0 41

LINSEED OIL—

Raw, per gal	....	0 58
Boiled, "	....	0 61

GLUE—
Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams " "	1 55 1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

KNOX'S GELATINE.

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross	9 00
Small Med. "	7 80
Medium "	10 80
Large "	12 00
Spoon "	18 00
Mug "	16 20
Tumbler "	12 00
Cream Jug "	21 00

RICE, ETC.

	per lb.	per lb.
Rice—		
Standard "B"	0 03½	0 03¾
Patna	.....	0 04¾
Japan	.....	0 05
Imperial Seeta	.....	0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½
Goathead (finest imported)	.....	0 06½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes and fancy packages	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 07¼
Canada Pure Corn	0 06¾
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06¾
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 07¼

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs.	0 08¼
	6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08¾
PURE	12-lb. boxes	0 07¼
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07¾

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06¼
STARCH IN BARRELS	Silver Gloss	0 07¾
	Pure	0 06¾

BROWN & POLSON'S CORNFLOUR.

1-lb packages	0 07
40-lb boxes	2 80

SUGAR.

	c. per lb.
Granulated	0 04⅞
Paris Lump. bbls. and 100-lb. boxes	0 05⅜
" in 50 lb. boxes	0 05¾
Extra Ground, bbls. Icing	0 05⅝
Powdered, bbls	0 05⅝
Very bright refined	0 05⅜
Bright Yellow	0 04¾
Dark Yellow	0 04¼

SYRUPS AND MOLASSES.

SYRUPS.

	per gallon. bbls.	½ bbls.
Dark	0 30	0 33
Medium	0 33	0 38
Bright	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

Babbitt's "1776" Soap Powder	$3 5



1 Box Lot	5 00
5 Box Lot	4 90

Freight prepaid on 5 box lots.

P. M. LAWRASON'S SOAPS.

	per box
Wonderful, 100 bars	$4 00
Supreme, 100 bars	3 60
Our Own Electric, 100 bars	2 00
Sunflower, 100 bars	2 00

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
3 lbs. and 2 6-16 lbs., 60 bars in box	$3 30
13¼ oz. and 1 lb., 60 bars in box	3 30
12 oz. cakes, 100 cakes in box	4 00



NOW IS THE TIME

To look over your stock and order **Starch**

Remember Brantford

LILY WHITE GLOSS
CHALLENGE CORN

THE BRANTFORD STARCH CO., Ltd. - Brantford, Ont.

10 oz. cakes, 100 cakes in box 3 60
Twin cake, 11 ¼ oz., 100 cakes in box 3 85

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

TETLEY'S TEAS.

No. 1.	Retailed 70c.;	cost	50c.
No. 2.	" 50c.;	"	35c.
Mixed.	" 40c.;	"	30c.

"SALADA" CEYLON.

	per lb.
Green label, retailed at 30c.....	0 22
Blue " " 40c.....	0 30
Red " " 50c.....	0 36
Gold " " 60c.....	0 44

Terms, 30 days net.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48
Bright Smoking Plug Myrtle, T. & B., 3's	0 60
Lily, 7's	0 47
Diamond Solace, 12's	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
¼-lb. plug, 6-lb. boxes	0 70
oz. plug. 5-lb. boxes	0 70

AMERICAN TOBACCO CO. OF CANADA.

Cut Tobaccos—

Comfort, 1-6, 5 lb. box	0 22	
Champion, 1-10, 5lb. bx	0 38	
I. O. F., 1-10, 5 lb. box	0 28½	
Sohmer, 1-10, 5 lb. box	0 32½	
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40	
Quesnel Tobacco, all sizes	0 60	
Crown Cut Plug Mixture, ½ lb. tin	0 50	
" " " 1 lb. tin	0 47	

Cigarettes—	per 1,000
Richmond Straight Cut No. 1, in cardboard boxes of 10	10 50
Hyde Park, cardboard boxes of 10 and 20	10 50
Sweet Caporal, slide boxes of 10	7 20
Athlete, foil-wrapped boxes of 10	7 20
Old Judge, slide boxes of 10	7 50
Derby, packages of 10	3 80
Prince and Gloria, slide bxs. of 10	3 80
Sweet Sixteen, slide boxes or packages of 10	3 30
White Caps, slide boxes of 10	3 30
Old Virginia, slide boxes of 10	3 30
Parisienne, slide boxes of 10, (mouth-pieces)	3 60
Holder, packages of 10	3 30
Sultana, slide boxes of 10	3 30
Majestics, slide boxes of 20	6 60

Plug tobaccos (sweet chewing)--		
Navy, in caddies		0 35
Navy, plug mark	0 33	0 35
Honey, boxes and caddies		0 43
Spun roll chewing, boxes		0 55

Plug smoking (with or without tags)—	per lb.
Black Crown smoking, in caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

Cigars.

S. DAVIS SONS, MONTREAL.

Sizes.	Per M
Madre E Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

Cigarettes—	Per M.
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50
Cut Tobaccos—	per lb.
Puritan, 10ths, 5-lb. boxes	0 70
Old Chum, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes	0 73

Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes	0 [illegible]
Puritan, 1-10 5-lb. boxes	0 [illegible]
Athlete, per lb.	1 15

Plug Tobaccos—			
Old Chum, plug, 4s, Solace, 16 lbs.			0 68
" " " 8s, " 16			0 68
" " " 8s, R. & R. 13½			0 [illegible]
" " chew 7s, R. & R. 14½			0 58
" " " 7s, Solace, 14½			0 58
" " " 8s, R. & R. 16			0 [illegible]
" " " 8s, Solace, 15			0 [illegible]
O. V. " plug 8s, Twist, 16			0 [illegible]
O. V. " " 3s, Solace, 17½			0 58
O. V. " " 1s. " 17			0 55½
Derby	"	12s, " 17½	0 51
Derby	"	7s, " 17	0 51
Athlete	"	5s, Twist 9	0 74

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 60
" 3 " " " "	1 75
" 2 " " " 2	1 50
" 3 " " " 2	1 65
" " " painted " 2	
Tubs, No. 0	9 00
" 1	7 50
" 2	6 50
" 3	5 50
Washboards, Globe	1 90 2 00
" Water Witch	1 40
" Single Crescent.	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30
Butter Tubs	1 60 3 60
Mops and Handles, combined	1 25
Butter Bowls, crates assort'd.	3 60

THE E. B. EDDY CO.

Washboards, Planet	1 00
" Waverly	1 50
" XX	1 40
" X	1 25
" Electric Duplex	2 25
" Special Globe	1 50

Per Case.

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Tiger	2 60	2 80
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Favorite	2 25	2 35
Flamers	2 25	2 35

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

25 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL



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EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.

Established 1780.

WALTER BAKER & CO., LIMITED,



Dorchester, Mass., U. S. A.

The Oldest and Largest Manufacturers of

PURE, HIGH GRADE COCOAS AND CHOCOLATES

on this Continent. No Chemicals are used in their manufactures. Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their **Premium No. 1 Chocolate** is the best plain chocolate in the market for family use. Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children.

Consumers should ask for and be sure that they get the genuine

Walter Baker & Co.'s

goods, made at

Dorchester, Mass., U. S. A.

CANADIAN HOUSE,

6 Hospital Street, - - Montreal.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

B. F. P.
Cough Drops

Have you got them? If not, write

TORONTO BISCUIT & CONFECTIONERY CO.

TORONTO

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

The "GENUINE"



Is a Chimney full of quality
See our Registered Trade Mark on each one.

Heat will not break it

Full Lead Flint-Wrapped and Labelled

Do not buy any so-called Flint Chimney, but insist on having the GENUINE

GOWANS, KENT & CO., Toronto

CHARLES F. CLARK, President. EDW. F. RANDOLPH Treasurer.
ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY
THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK
Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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THOS. C. IRVING, Superintendent.

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'WELLINGTON'
KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,
Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.
Wellington Mills, London, England
REPRESENTATIVE IN CANADA:
JOHN FORMAN, 650 Craig Street
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COX'S GELATINE
Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

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Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

EL PADRE NEEDLES EL PADRE NEEDLES

THE CANADIAN GROCER

VOL. X TORONTO AND MONTREAL, MARCH 6, 1896. No. 10

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

COLMAN'S MUSTARD

BEST ON EARTH

THE ONLY TEN CENT CIGAR

To Grocers

The season is on for **Marshall's** popular Scotch Pickled Herrings. All **principal** wholesalers carry stock. The margin of **profit** to the dealer is good. He should not be without this **leading** brand.

"CROWN"

BRAND

Marshall's Scotch Herrings

FROM THE FAMED ABERDEEN FISHERIES

In Kegs
Firkins
Half Barrels
Barrels
} FULLS and MEDIUMS

N. B.—Marshall & Co., Aberdeen, **own** their fishing fleet; pack **only** the **Finest Selected Herrings**. Every package guaranteed. Their Kippered, Fresh Herrings, Herrings in Tomato Sauce, etc., are very superior.

SOLE AGENTS:

WALTER R. WONHAM & SONS, 315 and 316 Board of Trade Building, Montreal

VARSITY CIGAR 5c. THE BEST IN THE MARKET

Open Pan Salt

What is it? It is salt made by the OPEN PAN PROCESS. This is the method of manufacturing salt universally adopted in England, were so much good salt is made.

OPEN PAN SALT . . .

Is no experiment. It has been tried for years and never found wanting. It produces a medium grain salt that is far better for all ordinary purposes than a very fine grain.

WE HAVE IT.

The Canada Salt Association
CLINTON, ONTARIO

BROOMS . . .

BROOMS

OUR BRANDS:

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line. Give us a trial order.
Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS
Manufacturers. TORONTO, ONT.

Every Hotel and Restaurant needs

JOHNSTON'S

Fluid Beef Cordial

IN 20-oz. BOTTLES

Have you got some to supply the demand?

MAKES THE BEST BEEF TEA. . . . . ALWAYS SATISFIES.

THE JOHNSTON FLUID BEEF CO. MONTREAL.

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd,
NORTHWICH, ENGLAND
MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL
SOLE AGENTS FOR THE DOMINION OF CANADA



Some Cheese

Is better than none, but MacLaren's Imperial Cheese is better than any other.

Our New Pot Retails at 10 Cents

It is of same quality as other sizes and is a quick seller.
For sale by all wholesale grocers.

A. F. MacLAREN & CO., Manufacturers, TORONTO

Standard Goods THE Best to Handle

FOR **PURITY**

Bi-Carbonate of Soda



TRADE MARK

FOR **STRENGTH**

This brand is always reliable. Highest test $98\frac{50}{100}\%$ pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.



"Thistle . . Haddies"

The Reliable Standard Brand.

The Finest Flavored Canned Haddies Put Up.

Far Superior to Salmon from a dietetic standpoint, being much more easily digested.

FOR SALE BY THE WHOLESALE GROCERS THROUGHOUT THE DOMINION.

MONTREAL and TORONTO
A. P. TIPPET & CO.

ST. JOHN, N.B.
F. H. TIPPET & CO.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar

with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

For ***Rockingham Ware Yellow, Bristol and Glazed Goods . . .***

WRITE **BRANTFORD STONEWARE MFG. CO. Ltd.** **. . . Brantford**

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." Lancet.

WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
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ROSE & LAFLAMME, Montreal.

"If you won't take my word, then try them yourself."



You'll find DALLEY'S HYGIENIC SELF RISING FLOURS will give better results than any other goods on the market. Put up in four packages.

BUCKWHEAT PANCAKE — TEA BISCUIT
GRAHAM BREAD — WHITE BREAD

Every package is warranted by the makers.

F. F. DALLEY CO., Ltd., - Hamilton

The Acme of Success
IN TEA BLENDING

Sold by all grocers in . . . .

TETLEY'S TEAS

½-lb. and 1-lb. lead packets.
Drink the British grown tea always.

Addresses:
14 Lemoine St., Montreal *128 Richmond St. W., Toronto*
Hudson Bay Co., WINNIPEG

Insist on your wholesale grocer giving you

BATGER'S

Seville Orange Marmalade

QUALITY A I

ROSE & LAFLAMME Agents,

400 St. Paul Street . . . MONTREAL

PAPER BAGS

Ours are as cheap in dollars and cents as those of any other make.

In quality of paper and workmanship they are superior to any paper bag made in Canada.

This makes them the best value for the money.

A fair test is solicited.

The E. B. EDDY Co. Ltd.

HULL

MONTREAL TORONTO

SILVER DUST WASHING POWDER

Is silvery in more ways than one. It has many "sterling" qualities and can put more silver in your pocket in a week than you think. Do you know how much profit there is on a package? If you don't you ought to lose no time making enquiries.

SILVER DUST MFG. CO. - HAMILTON, ONT.

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

Don't Stay! Always Go!

"REINDEER BRAND"

Condensed Milk **Evaporated Cream**
" Coffees
" Cocoa

are being more and more appreciated and sought after by all classes.

BUY IN SMALL LOTS AND OFTEN

Every Grocer Knows

That to suit the consumer in his tea ensures a large share of general business as well . . .

BUT THE QUESTION ARISES, "Where can teas be secured that will successfully build up and retain trade?" Our modesty alone keeps us from devoting a whole page to the exceptional advantages to be derived by entrusting us with your wants in this direction.

THIS WEEK we are offering values unsurpassed in the following:

Medium and High-Grade Japans
China Blacks and Ceylons

Ask for samples; try them, and be convinced of the good things we offer.

W. H. GILLARD & CO. Wholesalers Only *HAMILTON*

THE LENTEN SEASON . .

The demand for the best fish is large. Our sales are large, as our goods are of the finest quality and we have made the prices extremely low.

WE HAVE AN UNUSUALLY FINE LINE OF

Canned Salmon

Dominion Brand, 90c. doz.
O-Wee-Kay-No, $1.20 doz.
British America, $1.27½ doz.
Horse Shoe, $1.40 doz.
Clover Leaf, $1.50 doz.
British Columbia Salmon in bbls. and half-bbls.

We also have a full assortment of Dried Fruits, Raisins, Figs, Dates, etc., at very low prices . . . . . .

LAPORTE, MARTIN & CIE.

72 St. Peter Street, Montreal

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) TORONTO AND MONTREAL, MARCH 6, 1896 ($2.00 per Year) No. 10

DROPS FROM THE EDITOR'S PEN.

Money cannot buy brains, but brains can get money.

—

A negligent merchant is an active cultivator of dead beats.

—

A good rank to enter is that of the first-class business man.

—

Trade, like character, is largely what men in business make it.

—

It is better to have determination to do than money with which to buy.

—

Dishonesty produces discredit and ultimately business dissolution.

—

Tenacity may savor of the bull dog, but it is a good attribute nevertheless.

—

Absence of money where there is presence of brains does not debar success.

—

Clerks who tipple are likely to topple over before they gain much eminence.

—

We cannot expect to get a penny postage from tu'penny-ha'penny politicians.

—

As the spring approaches, the hopes of a good spring trade are beginning to bud.

—

The value of a business men's association is just what its members choose to make it.

—

"Starch" is as necessary to a merchant's business life as is blood to his physical life.

—

A well-displayed window opens the store door as well as invites customers to come in.

—

The "dead beat" possesses life enough to suck sustenance from over-confiding merchants.

—

Country merchants should give as much care to their local advertising as they do to their stock.

—

If all young men realized that the successful management of business was one of the hardest instead of one of the easiest things in the world there would be both fewer men in business and fewer failures.

—

The man who lies in his advertisements won't have to wait till the Judgment Day to be found out.

—

A word well-weighed before being spoken is not likely to turn into a boomerang after it has left your lips.

—

The first essential to success in business is the mastery of the details of the trade in which you are engaged.

—

Gold we cannot all have access to, but a wealth of knowledge we can all obtain at the price of diligent research.

—

Not more isolated on his lonely island was Robinson Cruso than is the merchant who subscribes to no trade paper.

—

The names of those who tarry long at the wine-cup should not be permitted to tarry long on the merchants' books.

—

In adopting bright, go-ahead business methods, it does not follow that a merchant should emulate the Cheap John.

—

Package peanuts are captivating the people of the United States. What next will be doled out in packages?

—

The difference in the insanity of the man who cuts his throat and the merchant who cuts prices is merely one of degree.

—

An obstacle does not stop the progress of the man of courage and energy: it merely makes him climb harder or jump higher.

—

A man is none the worse for a fall in business; it is when he falls and has not the courage to get up again that he is the worse.

—

It is when advertisers sow their seed in stoney ground that they get unprofitable fruitage. An advertisement well planted in a good medium is like seed sown in good ground, and frequently bringeth forth an hundred-fold.

—

Merchants who keep reliable goods in stock, like men who are jealous of their good name, gain the confidence of their clients.

—

It is a pity that more of the department stores do not, like Wanamaker, recognize the incompatibility of groceries and dry goods.

—

There is a duty of the merchant towards his clerk as well as a duty of the clerk towards the merchant, and that duty is to teach him his business.

—

What this country needs is a Remedial Bill that will give us relief from the unbusiness like nonentities that sit in Parliament and foregather at Cabinet Councils.

—

A tobacco pipe is no more in keeping with the store than it is with the drawing room, and, thanks be to goodness, most grocers know it; but there are a few who do not.

—

Knights of the Grip who are floundering along side-lines and creeping along snow-bound railways, capturing trade for their respective houses, are entitled to our sympathy.

—

The Cleveland Association of Retail Grocers is trying to form a combination with a view to establishing a card on several staple articles. If they succeed, most people will account them a little higher than the angels.

—

The reason there are so many unsuccessful men in the world is that there are so many merchants who should have been mechanics and so many mechanics who should have been merchants. Be what Nature designed you to be.

—

We are at the dawn of the day when a merchant or manufacturer who does not advertise will be placed on a par with the merchant or manufacturer who would essay to do business without keeping a set of books.

EARLY CLOSING BY GROCERS.

THERE were about 75 of the representative retail grocers of the city present at the last meeting of the Retail Grocers' Association of London. The meeting was called for two purposes — pleasure or sociability and business interests or discussions on questions relative to the trade. Mr. McCutcheon, president, occupied the chair, and set the ball rolling by proposing the first question, "The usefulness of the Grocers' Association." He remarked that he was pleased to see such a good representation of the trade present. As president of the association he would try and point out some of the good resulting from the association. First, and perhaps one of the most important things, was the keeping track of delinquents or bad-pay parties. This has no doubt been a great benefit to the members of this association. There are certain people who do not care who supplies them with goods so long as they do not have to pay for them. They do not intend to pay for them when they are ordering, and are in the habit of running accounts as long as they can at one store. Then they go to another, and the grocers have been greatly imposed upon by this class. But we have them on our list, and, as a consequence, there is not the credit given to this class of persons as there was formerly. They know we know their reputation, and they must pay as they go. Another good result of this association is the friendly feeling of the members. We get acquainted with each other through meeting together, and there certainly is a better feeling all round than existed before the association was organized. He hoped if there were any present not members, they would hand in their names to the secretary.

He then called on Mr. A. McCormick, the first president of the association. Mr. McCormick said he fully endorsed all that had been said by the president, especially regarding the friendly feeling engendered. He felt it a pleasure to meet a fellow-grocer on the market and shake hands, and while we do not at any of our meetings pretend to bind ourselves to prices, there is that feeling that we should live and let live. There is not the jealousy existing among the members as there was before the association was formed, and, another thing, our picnics have been a most enjoyable outing. It was a pleasure to see such a gathering. If there were any present who were not members of this association, he hoped they would join at once. He hoped everyone would enjoy themselves.

Mr. W. T. Stenberg favored the meeting with a song, entitled, "The Flag That Never Failed."

"Early closing of stores on Saturday evenings" was the next question introduced for discussion.

Mr. R. A. Jones said that many of those present had heard this discussed at their regular meetings. He thought it was time to take more definite action. He did not think it was necessary for any grocer to make a slave of himself and employes, working from 14 to 16 hours a day, and felt that if the grocers would look fairly and squarely into the matter, they would agree that the work could be done in much shorter hours, and not keep their employes and horses out until 1 or 2 o'clock Sunday mornings. No matter how late the stores are kept open the last customers are those living next door or very close to the store, and could do their purchasing earlier if they only would. The agitation has done good, and now is the time to take further and more definite action.

Mr. W. H. Branton believed no one would be any worse off in pocket and certainly better in health, and perhaps live much longer if we closed at a more seasonable hour, and from the effect of the agitation he felt satisfied that we would have the good will of the public. None of our customers like to be kept up late on Saturday evenings waiting for their groceries. Several of his customers had already stated that they were pleased to see that steps were being taken to shorten the hours for keeping the stores open on Saturday nights, and he was sure that if we took some definite action we we would have the support of the citizens generally. He believed it was time to state some hour. The only parties who might have cause to complain would be the gas or electric light companies.

Mr. Sharpe said he was pleased to see such a large gathering of grocers. The question of early closing had been pretty well discussed by the former speakers. The movement is a popular one with the citizens, and he felt that if the grocers do not take some action they will be the losers. We are catering to the public, and should bear this in mind, we cannot afford to offend our customers. The agitation was started in behalf of the employes. The different associations and organizations in the city are agitating the question, and we will make a mistake if we do not fall into line. He would like to see the popular vote of this meeting as to the most suitable hour for closing on Saturday nights. He would be in favor of 9 o'clock, but if the majority say 10 o'clock, he would quite willingly go with the majority in order to make it unanimous.

Mr. Jas. Fitzgerald enquired what about other evenings? He would like to see the grocers come to some understanding on the question of shorter hours for all days of the week.

Several members remarked that they agreed with Mr. Fitzgerald. A motion favoring shorter hours on Saturday was then put and carried unanimously.

A motion was made favoring 9 o'clock, and an amendment that this meeting would recommend 10 o'clock on Saturday evenings and 7 o'clock all other evenings, except before holidays. The amendment carried unanimously.

The question was then asked: "What action are we to understand will be taken from the resolutions just passed?"

R. A. Jones, on behalf of the committee on the early closing movement, would like something definite to take from the meeting to the Early Closing Association, and it was moved that the secretary prepare a petition for early closing and ascertain how many of the grocers favor closing at 10 o'clock on Saturdays and 7 o'clock other evenings, and that April 1st be the date for carrying the movement into effect. This was concurred in.

Mr. Austin gave a reading, entitled, "They carried it too far," and as it had no reference to the early closing movement, it brought the house down.

"Our next annual outing." This question brought J. C. Trebilcock to his feet. He said it had already been stated that our picnics have been a very pleasant day's outing, and are always looked forward to. Why, the citizens of London would be lost; they would not know what to do with themselves if the grocers didn't have a picnic. It possibly might be a good idea to carry it a little further. We have always gone to the Park. We might go to Springbank this season for a change.

P. McGlade said that he was not at all surprised at Mr. Trebilcock favoring a picnic, but as we have had five very good picnics, and London grocers are noted for good picnics from Montreal to Vancouver, he would be in favor of going out of the city this season for a change. It has been suggested that we go to some central point, and that all the associations in Ontario join in a picnic or convention. There are questions of importance to the trade generally that could be discussed. He would like an expression of this meeting on the question.

Mr. F. Harley said he was of the same opinion as Mr. McGlade at one time, but on thinking it over he rather favored a picnic.

A vote was taken to ascertain the feeling of the meeting, and the excursion carried.

A resolution of regret and sympathy for Mr. T. A. Rowat, who was not present through a severe illness, and a hope that he would soon regain his health, was passed, as also best wishes for Mr. W. H. Ferguson, absent, but remembered.

Mr. E. Ryan favored with a song.

The caterer, Mr. F. E. Lee, announced that the coffee was hot, and the president thought it a very fitting time to test its quality, and for the next half hour justice was done to the good things provided, sandwiched with songs and a social time, and as the grocers are in favor of shorter hours, the meeting broke up at a very seasonable hour by singing "He's a Jolly Good Fellow."

E. SUTTON, Secretary.

Your Wants . . .

include a first-class Coffee suitable for breakfast, social, or for use at any time.

WE CAN SUPPLY IT . . .

The Mecca you will find suits everybody — always gives satisfaction.



THE MECCA

JAMES TURNER & CO., Hamilton, Ont.

Just Received in Store

Two invoices of Young Hyson Teas from China—true Moyune flavor—will be sold cheap. See samples before buying elsewhere. Also to hand, extra values in Ceylons and Assams.

BALFOUR & CO. Wholesale Grocers Hamilton, Ont.

THE TINNED PRODUCE TRADE.

THE past season was not a good one for the Canadian export trade in tinned products. Owing to the glutted state of the British markets the prices for tomatoes in tins were the lowest on record, goods of average quality in standard tins weighing about 2½ lbs. gross, fetching only 2s. 6d. per doz., freight paid, in London. The prices were mainly obtained by United States packers, Canadian and European packers naturally preferring to hold rather than sell under the cost of production. Canadian packers were the more inclined to do this as their brands are admittedly better in point of flavor, though some allege that they are not so regular in color or so solid. Canadians would, moreover, do well to pay greater heed to the look of their goods so placed on these markets—their labels, for example, might be brighter and the general appearance of the tins more attractive.

The tinned peas trade has suffered severely as the result of Government prosecutions against retail grocers for selling tinned peas with an admixture of sulphate of copper for coloring purposes. Some French packers talk of sending peas here without any copper coloring, and stamped "guaranteed pure." Canadians may think it worth their while to make a like test of British tastes.

Canadians might also do more in the way of tinned fruits. Pears have been received of late from the Eastern States which are held to be of better flavor than the Californian fruit, though smaller in size. If the Eastern States, why not Eastern Canada, Nova Scotia and Ontario? Much the same may be said of peaches. Californian apricots of the best brand have been retailed in England as low as 6d. per tin. Tinned apples from Canada seem to improve in quality and color, and are now superior to United States brands. Let this improvement be steadily maintained, and the effect must be seen in the prices. As to dried apples and apple rings, much prejudice has been created in the trade by the arrival of mildewy and musty fruit from the States. If Canadians wish to make their mark they must strive to establish a uniform grade of better quality fruit.

A steady improvement is reported in the quality of Canadian tinned meats received in London, and, speaking generally, Canadian brands are now said to compare favorably with the brands from the United States and Australia. But Canadian shipments are still very small in comparison.

Good reports are also made as to the lobster trade, long under a cloud. A Halifax merchant has introduced a new method for preventing the formation of sulphide of iron—that is to say, smut—in the cans. This method seems chiefly to consist in the addition of gelatine, and wholesale buyers say it is a marked advantage. It is early yet to say what the consuming public think. The precautions of the Canadian Government for the prevention of illicit packing are well spoken of as having prevented the dumping of inferior qualities on the British markets, and so lowering the prices at the opening of the season.

Many think that a great change is destined to come over the whole trade in perishable agricultural and fishing products by the introduction of effective refrigeration on transatlantic steamers. In Nova Scotia the erection of cold storage accommodation is to be energetically pushed under Government encouragement, and great hopes are entertained of developments elsewhere in Canada.—Canadian Gazette, London, Eng.

NOVA SCOTIA'S APPLE TRADE.

Nova Scotia has enjoyed what the president of its Fruit Growers' Association calls "another successful year in this important and profitable industry." From sales of fruits and berries together the growers of the province will pocket over a million dollars. Yet no one can doubt that Nova Scotia is as yet only at the threshold of her development in fruit farming. Her capacities are beyond dispute, so also is the certainty of a market for her production. Despite a 20 per cent. duty, she marketed 50,000 barrels of apples in the United States at prices ranging from 25 to 50 per cent. above those obtained for United States fruits. In England, too, Nova Scotia apples head the list of imported fruits on the score of quality. The openings are abundant, and success is pretty well assured to those who understand their business and will stick to it.—Canadian Gazette.

IT IS HIGHLY APPRECIATED.

EDITOR GROCER,—At a meeting of the Winnipeg City Travelers' Association, held on Feb. 22nd, it was unanimously resolved to send a hearty vote of thanks to the press, and especially THE CANADIAN GROCER, for their kind notices of our meetings here. I may mention that your valuable paper is highly appreciated here.

Yours, etc., JOHN HORNE,
Winnipeg, Feb. 28. 1896. Secretary.

HAD NO USE FOR INSURANCE.

I got in the store of a genuine curiosity last week. He was a grocer who didn't carry a cent of insurance on his stock, his building, his life or his horse. I haven't heard of his being burned out yet, but I expect to. That's always the luck of the uninsured man, while the one who carries a fat insurance has to keep on his business just the same.

This fellow said he never had any use for insurance of any kind.

"Ever been burned out?" I asked him.

"Nope," he said. "Never expect to be."

"You'll look at insurance differently some morning when you find your place gone up in smoke," I said.

"I'll never find it that way," he persisted, and gave as his reasons the fact that he never had found it so yet.

I never saw a more mulish grocer than this one.

"Suppose your horse dies," I said.

"It ain't a-going to die till its time comes," he answered. "I buy good horses and I take care of 'em. I don't expect a horse to live forever."

Then I tried him on a new tack.

"What'll become of your wife and children when you die, if you have no life insurance?" I asked.

"I've got no wife and I don't want any!" he snapped, and I regarded the interview as closed. He'll be burned to the ground some day, mark my word.—Stroller, in The Grocery World.

DAVIDSON & HAY

WHOLESALE GROCERS

TORONTO

Mail orders given our best attention

We are wholesale agents for KURMA TEA

Buckwheat That's All Buckwheat

Some buckwheat flour is about half buckwheat, and mighty poor buckwheat in that half of it. Ours is 100 per cent. buckwheat, fresh ground—just from the mills—just right, or your money back.

THE TILLSON COMPANY, Ltd., - Tilsonburg, Ont.

When a Man . . .

Comes to you and asks for a brand of Canned Salmon that you can recommend, you are always safe in handing over

FLAG-SHIP SALMON

Backed by the Packers' Guarantee and your own knowledge of the goods you have nothing to fear. There are no better goods than ours.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.
LULU ISLAND, B.C.

ARTIFICIAL PREPARATION OF CAFFEINE.

THE current number of The Journal of the Berlin Chemical Society contains a short paper by Professor Emil Fischer, of Berlin, (the successor in Berlin University of that world-famous chemist the late A. W. von Hofmann) and Herr Lorenz Ach, of which the outcome may be very far-reaching. These gentlemen have just succeeded in synthetising caffeine (also called theine), the constituent of tea and coffee, which imparts to these their invigorating and refreshing properties. In other words, they have carried out the last stages in the building up of this extremely complex chemical compound from other simpler (if still complex) ones, which in their turn are capable of being prepared from the four elements, carbon, hydrogen, oxygen, and nitrogen. Caffeine, or theine, belongs to the class of chemical substances known as the vegetable alkaloids, a class which embraces quinine, strychnine, morphine, nicotine, and many other compounds of the highest importance in medicine. But although it may be safely predicted that with the rapid growth of organic chemistry, the artificial production of the many and various alkaloids will be merely a question of time, there have been up to the present only a few of them synthetised, the difficulties to be overcome being very great. It would, of course, be quite out of place to enter here into the complicated series of chemical reactions by which Messrs. Fischer and Ach have built up caffeine in the laboratory: let the statement suffice for the present: The amount of caffeine in different teas varies considerably, but we shall not be far wrong in putting it at 2½ per cent. on the average, while coffee contains 1 per cent. In every 100 lbs. of tea, therefore, we use 2½ lbs. of caffeine. The imports of tea to the United Kingdom in 1889 amounted to 221,602,660 lbs., the actual consumption being 185,621,800 lbs. (or 4 9 lbs. per head of population), equivalent to 4,640,545 lbs. of caffeine. These figures show what an immense consumption there is of caffeine in the form of an infusion of tea. The pure substance (prepared from tea) is likewise now used to some extent for medicinal purposes. The new process is merely a laboratory one, and its cost would be entirely prohibitive of its being applied in its present form on a commercial scale. But the discoverers are careful to point out that this will no longer be the case if one particular stage of the method should eventually prove capable of accomplishment in a more direct way. Whether the artificial preparation of caffeine and its consequent cheapening would be an actual blessing to the world in this age of "nerves" remains to be proved. This discovery—a brilliant one from a scientific point of view—has at all events brought us within measurable distance of it.

FRENCH AND CALIFORNIA PRUNES

In answer to the question why no further export orders for California prunes were being received, Mr. Fred. Bennett, of Hartwig & Bennett, said that his information was to the effect that French farmers who had been holding back their stocks for better prices, owing to the short crop in France last year, have only recently become acquainted with the fact that California is invading European markets and is now again supplying the wants of Europe. Another commission man said that if Europe could get French prunes the prejudice already existing in favor of that fruit would go a long way toward preventing the sellers of California prunes from getting a foothold on the other side.—N. Y. Journal of Commerce.

Canadian manufacturers of patent medicines have decided to advance prices to wholesalers on April 1. This action is at the request of the Retail Druggists' Association, and is the beginning of war with the departmental stores, which have been cutting prices in these lines. The retail druggists informed the manufacturers that unless they quit dealing with firms selling goods at less than registered prices they would quit handling patent medicines. Consequently this attempt is being made to keep the price up to the former figure and drive departmental stores out of the patent medicine business.

EXCELLED BY NONE

Sparkling **Knox's Gelatines** Calves Foot

No. 1. Knox's Sparkling Calves Foot Gelatine

No. 2. Knox's Crystallized . . . . . Fruit Gelatine

No. 3. Knox's Acidulated . . . . . Gelatine

THERE are many peculiarities about this Gelatine that make it immediately profitable. There are three kinds. Then you can suit any taste. It is attractively put up. It is in granulated form. It is almost instantaneous. No tedious waiting. No elaborate preparations—and then you

MAKE MONEY

and a good reputation by selling it. We know this. Order from any wholesale house.

A. E. Richards & Co., Sole Agents for Canada, *Hamilton, Ont.*

WHAT EVERY MERCHANT WANTS AND CAN'T GET ALONG WITHOUT:

Quick Selling and Reliable Goods

WE HAVE THEM

ROWNTREE'S "Elect" Cocoa, Chocolate and Confectionery

BRYANT & MAY'S English "Safety" and "Tiger" Matches and Wax Vestas.

CRAVEN'S English Fruit Drops, Cachous and Lozenges.



CARR & CO.'S

English Biscuits

Are exported to all parts of the world.

Established 1831.

The original manufacturers of Fancy Biscuits by Machinery.

Appointed Biscuit Manufacturers to H. M. the Queen by special warrant, dated May 8th, 1841.

CARR & CO. Ltd.

CARLISLE, ENGLAND.

Agents for Canada

Robert Greig & Co., 456 St. Paul St. MONTREAL

McKAY'S Kola-Cafe and Gelatine.



Crown Brand Extracts

ROBERT GREIG & CO.

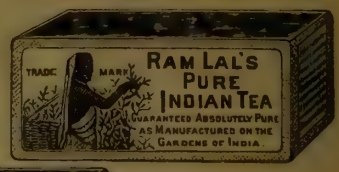
456 St. Paul Street Montreal

THE STEPS

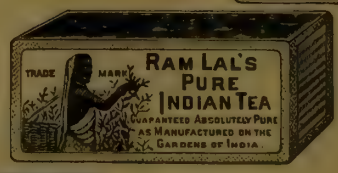
to a successful and permanent tea trade can only be ascended by handling

Ram Lal's Pure Indian Tea . . .

UNIFORMITY



PURITY



FRAGRANCE



FLAVOR



STRENGTH



PAYS A DOUBLE PROFIT, AS IT IS ALWAYS WINNING TRADE AND ALWAYS HOLDING IT

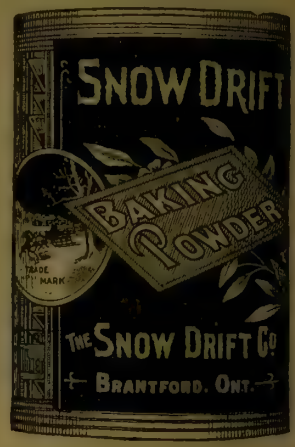
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Turner, Mackeand & Co.

WHOLESALE GROCERS *WINNIPEG*

FIRST AND FOREMOST

Snow Drift Baking Powder



Manufactured by the . . . .

The Snow Drift Co., Brantford, Ont.



The Sydenham Glass Co. Ltd.

Manufacturers of **WALLACEBURG, ONT.**

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint.
Write for prices. Prompt attention to orders and inquiries.

REPRESENTATIVES:

Manitoba and N.W.T., **Tees & Persse, Winnipeg.**
British Columbia, **Martin & Robertson, Vancouver and Victoria.**

ICE AND RKS: **Wallaceburg, Ont.**

THE CANADIAN GROCER

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CREDIT SYSTEM AND FAILURES.

THE London Financial Times recently made the astounding statement that "half the failures in Canada are caused by excessively long credits," and it has gone the rounds of the trade papers in the United States.

The credit system undoubtedly has freer course in Canada than it should have; but there is no use giving a dog a worse name than it really has. And this is what The London Financial Times has been giving the credit system of Canada.

Half the failures in Canada are not caused by excessively long credits, and had the press of the United States only taken the pains to refer to the statistics compiled by the statisticians of their own country they would not have fallen into the same error as their London contemporary.

The pamphlet, "A Record, Not a Prospectus," issued by the Bradstreets' Company, of New York, shows that the total failures in Canada and Newfoundland combined in 1895 were 1,916, and that those due to unwise credits were 22, 1.2 per cent. of the whole, or 48.8 per cent. less than The Financial Times asserts. Taking incompetence, inexperience, neglect of business and unwise credits altogether the per-centage is scarcely 15 per cent. In the United States last year unwise credits were the cause of 5.1 per cent., or nearly 4 per cent. greater than in Canada.

The chief cause of failures in both Canada and the United States is lack of capital. THE CANADIAN GROCER regrets to say that the former is a greater sinner than the latter in this respect. This imparts a lesson which all who contemplate going into business should "read, work, learn and inwardly digest." No less than 71 per cent. of the failures in Canada last year were due to this cause.

Obviously, a large source of failure supplies would be cut off if men with large ambition and inadequate capital would desist from going into business until the two essentials were more evenly balanced.

The statement made by The Financial Times brings to mind another fallacious statement which has found credence for some years in a wide constituency. We refer to the percentage of unsuccessful to successful business men. This statement was to the effect that "95 out of every 100 concerns or firms in business fail." Anyone who would roll this over on his tongue for a few minutes would scarcely afterwards swallow it. But the honor of disproving the fallacy lies with the Bradstreets' Company, which has taken particular pains to investigate this particular matter.

The research covered both the United States and Canada, and we take this clause from Bradstreets' report thereon: "An examination of the records of the number of firms, individuals and corporations in business, together with the total number of failures in years preceding 1893, indicates that the total failures in business of both kinds—that is, those failing to pay what they owe and those which merely failed to succeed—amounted to about 11 per cent. annually of the total number of concerns recorded as having an established place in business, while the total number of those failing owing more than they could pay was only a fraction more than 1 per cent. annually."

It may be interesting to note in this connection that there were 80,666 places of business in Canada last year. As the total number of failures were 1,916 it will be observed that the percentage of failures to the number of firms in business was 1.25. In the United States the percentage was slightly less.

A MERCHANT FROM WATERFORD.

Mr. S. L. Squire, who recently bought out A. M. Little, general merchant, Waterford, has been in Toronto attending the millinery openings. Mr. Squire was formerly a clerk in the store of which he is now proprietor, and took possession February 1. He is a young man of good address, and a few minutes conversation convinces one that he is bright and pushing.

"Business, while quiet at the moment," he said in reply to a question, "is promising. We do not look for a boom. But we do anticipate a healthy spring trade. Fall wheat is looking well, and the farmers in our part of the country are in a better condition than they have been for some time. True, they are not buying much; but they have been paying their debts, and to-day owe less than usual."

"Do you do much advertising?"

"Yes; and through the medium of our local paper and posters. I find the poster catches some that the newspaper does not. And I find that if you want to keep alive and up to date you must read the trade press," he added.

INDIFFERENT ABOUT MOLASSES.

THE strong news from primary markets on molasses of all kinds has failed entirely in waking up Canadian jobbers and importers.

Last year, before the middle of February, most of the Montreal wholesale grocery houses, at any rate, had executed or placed their contracts for Barbadoes and Porto Rico. This spring up to the present time not a single contract of importance has been put through, and, what is more, the news of the steadily advancing cost at the Islands does not seem to cause the least anxiety. On the other hand, jobbers themselves admit that very seldom has their stock been as light as it is at the present time. One instance is sufficiently striking to illustrate this. A leading Montreal firm at this time last spring controlled 800 to 1,000 puncheons of molasses. To-day they themselves admit that they are not carrying more than 25 or 50 puncheons.

Briefly, the understanding that many of the Montreal jobbers are working on is that we are going to have a larger and superior yield of maple syrup this spring, and that it will sell at a price that will compete with molasses if the cost of the latter keeps advancing as it has.

In the meantime nothing seems to check the strength both at Port Rico and Barbadoes.

As will be seen elsewhere a leading sales agent in Montreal has been instructed to withdraw all stock and quotations of the latter. Their advices state that the crop is 25 per cent. short, and that the market is excited, the commission men being unable to fill their orders.

Bids equivalent to 30 c.i.f. New York per wine gallon have been refused. This is equivalent to 36c. imperial gallon, or 40c. laid down in Montreal.

Latest cables from Barbadoes are equally firm, quoting 20c. f.o.b., including puncheons, at the island. This is equivalent to fully 33½c. Montreal, making no allowance for commission or loss in gauge, the latter being generally good for 5 per cent. shrinkage.

The first cargo shipment from Antigua, consisting of 500 puncheons, has left that market, being billed for Vineyard Haven. It has been offered in Montreal at 30c., landing gauges duty paid, but no business has been done. In fact, the jobbers at the metropolis have made no move at all, either in the matter of securing future supplies or taking advantage of the strength at primary points on the goods now in bond. They are still jobbing these out at the old figures, whereas in New York fancy Porto Rico has advanced 6c. per gallon within the past fortnight to 35c.

There are no lots of any consequence in Montreal commission men's hands, all being closed out some time ago.

RETALIATION ON CANADA.

A WASHINGTON despatch to The N.Y. Journal of Commerce states that several complaints have recently reached the State Department there on the subject of certain Canadian regulations regarding goods imported in bond via United States ports, and stating that the Government at Washington may adopt similar regulations in regard to goods imported in bond via Canadian ports.

The particular Canadian Customs regulations which are the source of the complaint in question are contained in a sub section of section 68, which reads :

> Goods that have entered for consumption and for warehouse, or that have been permitted to remain unclaimed, or that have been permitted to remain for any purpose in any other country intermediary between the country of export and Canada, shall not be considered as in transitu through such intermediary country, but shall be treated as goods imported from such intermediary country and valued and rated for duty accordingly.

In order to prove that goods imported in bond, via United States ports, have not been held for any purpose in that country the Customs authorities demand a certificate showing that they have been entered at the entry port for immediate shipment to Canada. Goods not accompanied by this certificate are treated as if "imported from such intermediary country, and valued and rated for duty accordingly." In other words, to the original cost of the goods in the country of production is added the amount of the duty which they would have been compelled to pay had they remained in the United States.

The appraiser bases his calculation on the aggregate value thus obtained.

In the United States no cognizance is taken as to whether the goods imported in bond have been in warehouse in the intermediary country or not ; but how long they will refrain from doing so seems questionable, in view of the despatch just cited.

The cause of which the present narrow Canadian regulations are the effect was the abuse of the privileges which importers enjoyed of bringing in goods in bond via United States ports, and being subject to the same Customs regulations as if imported direct from the country of production. The regulations never intended that goods should be entered in warehouse, say New York, and there held until the importer could canvas the particular trade in which he was interested, in both the United States and Canada, bringing them on to the latter country only when he could obtain a better price. Yet this is what was done, and that frequently. The modus operandi was as follows : When the goods arrived at New York or any other United States port, the importer who desired to try both the American and Canadian markets, instead of claiming them, allowed them to be put into the Customs warehouse for unclaimed goods. When he had decided to which market he would send them he would innocently ask the Custom authorities if goods consigned to So and So had arrived on a certain steamer, and on being answered in the affirmative, would claim them and forward them to the destination decided upon.

Without discussing the merits or demerits of the regulations, it might be with propriety asked whether the time has not arrived when Canada has not more to gain by abrogating than by continuing them.

There was a time when Canada would have little to lose by retaliation from the United States in the particular under consideration, for the imports of merchandise at Canadian ports destined for the United States did not amount to a great deal ; but the conditions are changing.

On the Pacific we have the C. P. R. steamers running to the Orient and the line plying to the Antipodes. These are the best equipped routes going from and coming to the Pacific side of the continent, and are increasing in popularity with United States importers and exporters. Then on the Atlantic we have the improved winter service with termination at St. John, N.B., which our neighbors to the south are beginning to patronize freely, while there is the prospective fast line which the Home and Imperial authorities propose to subsidise.

Retaliation on the part of the United States in the matter of goods in transitu would naturally tend to stifle the patronage of Canadian steamship routes by United States importers. The question is worthy of consideration : Can we afford to continue a system which threatens to produce retaliation, or will it pay us better to remove the irritant and allow goods in transitu to come into the country without exacting any conditions as to whether they have been in warehouse in intermediary country, merely being satisfied with evidence as to country of origin ?

The proportion of the imports which would likely be allowed to enter the warehouse for unclaimed goods at the ports of entry with the object of ascertaining where the best market was to be found before claiming them would be small. The question therefore arises, is it worth while to allow a small thing to become a bone of big contention ?

VALENCIA ALMONDS DEARER.

Advices received this week in Toronto announce an advance of three shillings in the price of Valencia almonds.

The shortness of the crop now appears to be beyond all question. The best informed shippers have maintained this all along, but while prices were low there were not many who placed faith in their declarations.

The Valencia almond is an article which is imported the year round into Canada, and, as stocks are not large, it is probable importers will have to pay the advanced price before the new campaign begins.

SELF-SEEKING M.P'S.

READERS of these columns are familiar with the fact that one of the worst features in Canadian politics is the large number of impecunious lawyers, ward politicians and schemers who are in Parliament now, or who are pulling the wires to get there. Their aim in going there is not for the love of political life or from a desire to serve their country. They want appointments for themselves or their friends. Little do they care for the business and other interests of the country. They do as they are told by the leaders of their party, regardless of the public interests. As a reward they expect to be made judges, Customs officials, registrars, sheriffs, etc.

If the prospects of members of Parliament being appointed to such vacancies were slender there would be fewer such useless men in politics. Mr. Mulock, M. P. for North York, recognized this and he introduced a bill in the House of Commons last week which prevented any member from receiving an appointment in the gift of the Dominion Government within one year after the expiration of the Parliament of which he was a member.

Mr. Mulock has the support of the best element on both sides of the House, as well as of every good citizen, but, we are sorry to say, the Government defeated the bill. The opponents made no attempt to justify their position. They simply retorted that the Liberals in Ontario "gave jobs to their friends in the House," and voted the measure down. The course of the Ontario Government is quite as disgraceful as that of the Dominion in this respect, but Mr. Mulock seems to be a stamp of man who does what is right, regardless of his party.

It is given on the authority of a Conservative member of the House of Commons who agrees with Mr. Mulock that 33 members of the present House have been promised "jobs."

Let both sides nominate men who do not want positions.

NO ADVANCE IN SUGAR.

The advance in the price of sugar that many expected still fails to materialize.

Toward the close of last week the market for raw abroad took an easier turn, but at the opening of the present week a sharp recovery set in, both beet and cane stock being cabled firm from London, the former at 13s. 0¼d. fair refining and 12s. 9¼d. for June, and the latter 14s. for 96 test centrifugals, and 12s. 3d. for fair refining Muscovado.

Sales agents for both refineries in Montreal told THE CANADIAN GROCER that dispite this strength of raw an advance in refined in Canada was unlikely until the New York refiners made a move. It is their belief that the Trust in New York is keeping the price of refined down to assist them in

gathering in supplies of raw at a lower cost. They note also that there have been some large arrivals of Egyptian raw sugar in New York latterly, the ss. Bretwalda landing a cargo of 30,000 bags, or 3,000 tons, the other day at that port.

It is expected that the imports of this Egyptian sugar to the United States will increase materially this spring, as the importation from Cuba will be almost nil, the insurrection having resulted in an almost total annihilation of the crops on the island.

Last year the total imports of Egyptian sugar at New York were only 70,000 bags. It is claimed for this sugar that it is much superior to that produced elsewhere.

DROP IN SURPRISE SOAP.

THE cutting of prices among the soap manufacturers has taken a more aggravated turn.

As the trade is well aware, the St. Croix Manufacturing Co., makers of "Surprise" soap, have maintained their price throughout the campaign. Now, however, they have determined to take a more aggressive attitude. In pursuance of this the price has been reduced 80c. per box. The price of one-box lots is now $4.20 and that of five-box lots $4.10.

While the cutting which makers of other soaps have been making is, no doubt, partly the reason for the lower prices in "Surprise," the chief reason appears to be the cheapness of raw material, which is now at its lowest mark.

Of course, the firm could scarcely afford to make a reduction of 80c. per box without making it up in part in some way, and what it has decided to do is to slightly reduce the weight of the soap, while another saving has been entailed by omitting the advertising bags from the boxes.

The retailer will now be able to sell "Surprise" at five cents and reap a good profit.

That the cutting of prices which has characterized other soap makers was not materially injuring the St. Croix people is evident from the fact that, notwithstanding that they maintained their prices in the face of the slaughtering that was going on all round, they were enabled to increase their business. They report that their sales so far this year are materially in excess of those for the same period in 1895.

The works of the St. Croix Soap Manufacturing Co. are situated at St. Stephen, N.B., and are among the largest, if not the largest, in the Dominion. The firm has agencies in Montreal, Toronto, Winnipeg, Victoria and Newfoundland, besides traveling salesmen covering the territory between these centres. Beside this it does business in the West Indies, and has recently received a good order from Amsterdam, Holland, where the prospects for building up a good trade are bright.

CANADA'S TEA REGULATIONS.

MR. H. DEVEREUX, representing the tea house of Harrisons & Crosfield, London, Eng., arrived in Toronto on Monday. He is here chiefly in the interest of direct Ceylon business, in which his firm is largely interested. I ran across him in the office of Harrisons & Crosfield's agents, J. L. Watt & Scott. Like most Englishmen, Mr. Devereux has an aversion to the newspaper interviewer, but when I touched upon the Canadian Customs regulations, he forgot his diffidence and talked.

"They are absurd," he declared, with some warmth, "and it is a surprise to me that importers have not taken preconcerted action in the matter. If we in England were to take any action it would mean that we would first have to go to the Canadian High Commissioner in London, and then through him memorialise the Canadian House of Commons. This would put us to more trouble than the game is worth. We do not object so much to the five shillings we pay for every certificate we are compelled to take out, showing that the tea has been entered by the Customs authorities as fit for home consumption, as the trouble and annoyance to which we are being continually put. It is like a beastly little fly biting us all the time. These certificates are absolutely worthless. The apparent object was to prevent the importation into Canada of spurious teas, and yet no certificate is required from China, Japan, etc., where the spurious teas are made and exported. And yet a certificate is demanded for tea bought in England where no spurious teas are made. It is most unfair to the English tea merchant. Why does not the Government leave the matter of deciding whether the teas imported from England are spurious or not to its own inspectors, just as it does teas brought direct from China, Japan and other countries?"

"What is done with the teas rejected in London as being unfit for home consumption?"

"They are shipped to the continent, particularly to Hamburg, where large quantities of poor teas are consumed."

Mr. Devereux said that the Ceylon tea business with Canada was assuming large dimensions which he ascribed to the wonderful value offered on direct Colombo samples.

GETTING ENLIGHTENMENT.

The third congress of the Chambers of Commerce of the Empire will be held in London, Eng., next year. Boards of trade in Canada have been invited to send delegates. The Toronto Board of Trade has wisely decided, between now and the time when this congress shall be held, to hold a series of special meetings for the purpose of considering the subjects that are to be discussed at that important gathering. A circular has been issued, drawing the attention of the members to these meetings and soliciting their co-operation.

A list of the subjects to be discussed is given. There are seventeen in all. The most important are "Commercial Relations Between the Mother Country and Her Colonies and Dependencies," "Codification of the Commercial Law of the Empire," "A Decimal System of Weights, Measures and Currency," "Imperial Penny Postage," "Cable Communication, Construction, Rates, Codes," "Steamship Communication, Rates, Subsidies, War Risks, Insurance," "Bills of Exchange—Uniform Precedence," "Representation of United Kingdom in Colonies, and of Colonies in the United Kingdom, to make up for want of Consular officers who are only appointed to foreign countries."

The first of these meetings will be held on Thursday, March 26, at 8 p.m.

TRAVELERS' INSTALLATION.

Toronto travelers held their regular monthly meeting in their rooms, St. George's Hall, Elm street, Friday evening, Feb. 28. The secretary's annual report was read and adopted, showing an increase in the treasury over any previous year. After the general routine of business the following officers were installed for the year 1896:

President—R. M. Corrie.
First Vice-President—W. F. Daniel.
Second Vice-President—G. B. Curran.
Treasurer—J. Mortimer.
Chaplain—J. F. Smyth.
Marshal—T. Holman.
Secretary—R. R. Cherry, 241 Sherbourne street.

After the installation a pleasant and enjoyable evening was spent.

CUSTOMS CHANGES.

Collectors of Customs have been notified that allowance may be made for packages as follows, when same are made a separate charge on invoices: For boxing, finished or polished marble, 75c. per cubic foot; for boxing or crating slabs in the rough, 25c. per cubic foot. Paper packages containing Lipton's teas are to be valued for duty purposes as follows: 1½c. each for pound package; 1c. each for half-pound package. The package to be rated for duty at 35 per cent. under item No. 120 of the tariff.

The Customs Department is informed that at some ports colored cotton blankets have been entered as rugs at 25 per cent., under item No. 441, whereas they are properly dutiable at 30 per cent., under item No. 403. All such importations are to be carefully examined, and if the articles represented as rugs are found to be double, they should be entered as blankets, rugs being in all cases single.

BACON CURING IN DENMARK.

THE system adopted in the curing and marketing of Danish bacon is thus described by a correspondent of The London Grocers' Gazette :

"The farmers of a certain district form among themselves a guarantee fund of, say, £4,000, each putting down his name for the sum he is prepared to risk, and on the strength of this guarantee the bank advances them the £4,000, or such other sum as may be required, for the construction of a bacon-curing factory for the district in question. The bank also advances a further £500 for the payment of the preliminary working expenses. The factory is then constructed, replete with all the latest methods in machinery, etc., and inclusive of large storage for the ice which forms so important an item in the work. In some instances a factory will have room for 50,000 tons of ice, which is gathered in during the winter at the cost only of the requisite labor, and is so stored that it lasts until the next winter. The factory is put in charge of a special staff, and the farmers devote their own energies solely to pig raising, for which purpose they have an excellent stock of animals, while swine fever seems to be practically unknown. The farmers sell their pigs to the factory at full market rates, being paid at first out of the £500 already referred to. At the factory the pigs are killed and turned into either bacon or 'mess pork' for ships, and these products are in due course sent to London, where they are sold, and the London agent sends to Denmark a cheque for the amount due. The bank, through which the whole thing is worked, deducts its charges, which may come to 8 per cent., and the remainder stands to the credit of the factory for the payment of expenses and for eventual division among the farmers, in addition to the market rates they have already been paid for their pigs. There are now about twenty of these factories in Denmark, and, generally speaking, they have been established without any actual call being made on the guarantee funds. Altogether these factories will sometimes deal with 10,000 pigs in one week, and the total output has now attained such proportions that our imports of bacon from Denmark alone amounted last year to over 1,000,000 cwt."

THE STORE LOAFER.

The store loafer is more often a guest than a customer.

Men who wear out the seat of their pants on soap boxes or sugar barrels are likely to have little else in their pockets than four fingers and a lazy thumb.

A chair in a store is an excellent piece of furniture—if the right person holds it down.

Customers as a rule are not anxious to have the nose of a loafer over their shoulder when making a purchase or paying a bill.

Idle men and empty pockets have no right to make a poultry roost of a counter.

There are more buzzards that dine on scandal hatched in the idler's corner than all the guns in a county could shoot.

Where the loafer does his whittling, scandal is retailed by the ton.

Curfew at a store, to put out the gas when the public are putting on their nightcaps, would limit the circulation of plugged dimes.

A store loafer and a bar room bummer, if shaken out of a common sack, would be a case of twins, or a double-yolked egg.

To make a store comfortable for customers is one thing—to make it a smoking divan for gossips is another.

A skunk in a cabbage patch is apt to spoil the kraut, and gossips in a store are likely to keep the public nose out of its door.

Merchants who encourage loafing are simply raising caterpillars to lunch on their lettuce.

A man with nothing to do but toast his toes and whittle is very apt to forget what he owes, and take home what he never pays for.

The turtle that rolls off a log into a creek to get out of the rain has more sense than the merchant who thinks that a circle of pipes around his stove means more business than smoke.—Exchange.

Prunes and Peaches

It is well to carefully consider the quality of these fruits before laying in a stock—It is all a matter of price—You pay your money and take your choice—If you want first-class goods you expect to pay a fair price; if poor goods will suit your requirements, you can doubtless secure them—We have none.

BUT YOU SHOULD SEE our UNICORN BRAND of Austrian Prunes, in 56-lb. boxes, 100 to 105 per lb.—a direct importation—tempting goods. We have

3 Grades of CALIFORNIA PEACHES

FIRST QUALITY CHOICE, IN BAGS
SECOND QUALITY CHOICE, IN BAGS

Our Travellers Have Samples

W. H. GILLARD & CO., WHOLESALERS ONLY, HAMILTON, ONT.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

ANOTHER week has passed, and the grocery trade has failed to develop any new or striking features. The volume of business is still, as before, small, while values remain unchanged. Canned vegetables are being enquired after a little more and salmon is selling a little more freely on account of the prospective higher prices for "Horseshoe." Teas are still quiet. Molasses is in fair demand. Sugars are quiet and steady. There is a little better movement in green coffees on account of fresh arrivals. Valencia almonds are dearer in the primary market, and advices quote currants firm. Payments are slow.

CANNED GOODS.

There is a little more enquiry to note in canned vegetables, although it has not yet led to much business. In fruits there is scarcely anything doing. There is quite an enquiry for "Horseshoe" brand salmon on account of the anticipated higher prices. A feature of the situation in respect to this brand of salmon is that small dealers are buying larger quantities than is their wont. We hear of five-case lots going out at $1.35 per dozen, and smaller lots at $1.40. Only a few houses appear to have anything like stocks of "Horseshoe" salmon. We quote as follows: Tomatoes, 80 to 90c.; corn, 75 to 80c.; peas, 95c. for ordinary; sifted select, $1.10; extra sifted, $1.45 to $1.50; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2.00; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to 2.25; salmon, "Horseshoe," $1.35 to $1.40; "Maple Leaf," $1.35; "Lion," $1.35 to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.10 to $1.20; canned mackerel, $1.10 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1.45; 2's, $2.25 to $2.35; 6's, 7.50 to $8; 14's, $15 to $16.50.

COFFEE.

There are not many good green Rio coffees on the market, and the fresh shipments which have been received lately are going out well. The ruling idea as to price for good coffees is 18 to 19c. Common grades are shaded a little. We quote green in bags: Rio, 18c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

The scarcity is more pronounced, some of the refineries having none of any kind to offer. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

There is still a fairly good call for molasses, and firmess still characterizes the primary markets. We quote: New Orleans, barrels, 28 to 35c.; half-barrels, 30 to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The demand is still limited. The London market was a little easier, the American Trust having sold some beets there. But the market is strong again. A London cable on Tuesday announced an advance of 1½d. in beets, and stated that cane was firm and unchanged. This advance leaves about 3d. of the recent decline to be made up. The Canadian refineries continue to hold strong views, although they are doing little or no business. Wholesalers' quotations are: Granulated, 4¾ to 4⅞c.; yellows, 3⅞c. up.

The N.Y. Journal of Commerce of Wednesday: "The market for raw sugar is assuming a stronger position, and the efforts of refiners to get considerable lines on the old basis have not been successful. The advancing tendency of the foreign market lends strength to the situation here. The strength abroad seems to be on the realization of the strong position of sugar in all markets as well as to the relief from the speculative selling pressure of last week."

SPICES.

Trade is quiet and devoid of special features. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 14 to 18c.

RICE.

Trade is moderate and prices unchanged, the idea being 3½ to 3⅝ per lb. for ordinary.

NUTS.

Valencia almonds are 3s. dearer. There is no change to note in the local market. We quote as follows: Brazil nuts, 14 to 15c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

There are a few Young Hysons changing hands and flavory Ceylons and good clean-drawing Ceylons at price are being looked for, but generally speaking the tea trade is quiet. We quote ruling prices to retailers: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Advices from Patras state that currants are firm on account of the demand on German account. Locally the market is quiet and unchanged. We quote: Provincials, 3¾ to 4c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do, half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto, extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Valencia raisins are quiet and unchanged. We quote: Off-stalk 4½ to 4¾c.; fine off-stalk, 5 to 5¼c; selected, 6 to 6¼c., and layers, 6½c.

California fruits are quiet and unchanged. We quote: Apricots, 15 to 16c.; peaches, 8c., in bags, and 10 to 15c. in boxes; pears, 10½ to 12½c.; plums, 6½c. for unpitted, and 12½c. for pitted; nectarines, 11 to 13c.; loose muscatels, 5½ to 6½c. per lb.

The situation in prunes is much as before, both as regards prices and business. We quote: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c., "U," 102 to lb., 6½ to 6¾c.; California prunes, 40-50, 10 to 10½c. per lb.; 50-60, 9½c. per lb.; 60-70, 9c.; 70 80, 8½c. per lb.; French, 5 to 6c.

Eleme figs are quiet and unchanged. We quote: Eleme, 14 oz., 9 to 10½c.; 10 lb., 9½ to 12½c.; 12 lb., 12½c.; 28 lb., 15c.

Sultana raisins are quiet and unchanged at 5½ to 6c.

Dates still rule quiet at 4½ to 5½c.

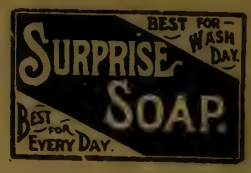
GREEN FRUIT.

Oranges are a little firmer in price, and the demand has improved. Jamaicas are practically done for the season. There is a good supply of California and Valencias. The demand appears to be particularly good for Valencias, a good many of these being used with bitter oranges in making marmalade. The Liverpool market is firmer on Valencias. A fair enquiry is to be noted for lemons, and higher prices are being discussed at the "ports," but there has been no appreciation in values yet. An improvement has developed in the demand for bananas, and business in this line is now active. The cranberry season is about over, and as dealers are desirous of cleaning up stocks the market is easier. We quote: Lemons—

THERE IS ONLY ONE
"SALADA"
CEYLON TEA
and that has a larger sale in a week than all other package teas sold in Canada put together have in a month. The increase last year was more than double the amount of the total sales of the year previous.

P. C. LARKIN & CO.
Wholesale Agents.
25 Front St. East.
and TORONTO
318 St. Paul St., MONTREAL









THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.



Messina, $2.50 to $3.50 for 360's and 300's per box. Oranges—Jamaicas, $3 50 to $4; California navels, $2.75 to $4, according to size; Valencias, 420's, $4.50; Jumbo's, 420's, $5.50 to $6; ditto, 714's, $5.50 to $5.75; Sevilles, $3 per box. Bananas, $1.25 to $1.75; cocoanuts, $3.50 to $4 a sack; apples, Spies $3, Baldwins, $2.75, greenings $1.50 to $2 a barrel; Malaga grapes, $5 to $7 per keg; domestic onions, 60 to 65c. per bag; Spanish onions, 50 to 60c. per small crate; sweet potatoes, $3 to $3.25 per bbl.; cranberries, $5 to $8 per bbl., and $2.50 to $3 per case, according to quality; hickory nuts, $1.50 to $1.75 per bush.

BUTTER AND CHEESE.

BUTTER—Choice large rolls and pound prints are in good demand. Receipts of good butter continue light, and in consequence of this there is a firmer feeling in regard to prices. In creamery butter the demand is steady and about equal to the supply. We quote: Early summer dairy store packed, 8 to 12c.; good to choice fresh packed, 15 to 16c.; large rolls, fresh, 15 to 17c.; dairy pound prints, 16 to 18c. Fresh creamery — Tubs, 19 to 20c.; do., pound prints, 21 to 22c.

CHEESE—The local trade continues fairly active, but the export demand is light. We quote: Summer make, 8½ to 9c.; September and October, 9½ to 10½c.

COUNTRY PRODUCE.

BEANS—Market is quiet and prices unchanged at $1 to $1.10 per bushel.

DRIED APPLES—The market is dull and weak. We hear of one transaction at 4c. Toronto, but jobbers are not, as a rule, willing to pay this price. We hear of two or three bids at 3¼c. f.o.b. cars, but no business has transpired at that figure as far as we are aware. The idea of holders appears to be 3¾ to 4c. f.o.b. cars. Jobbers, as a rule, are quoting 4½ to 4¾c.

EVAPORATED APPLES—Holders are asking 6c. f.o.b., and the jobbing price ranges from 6½ to 7c. There is not much doing.

EGGS—The cold snap has caused a falling off in deliveries, and as a consequence prices are firm. We quote: New laid, 16 to 17c.; pickled, 11 to 13c.; cold stored, 8 to 10c.

HONEY—There is not much doing, and prices are much as before. We quote: Strained, clover, 9 to 10c.; dark, 4½ to 5c.; comb, clover, $1.80 per dozen; dark, 80c. per dozen.

POULTRY — Receipts are practically nil, stocks in the country evidently being about exhausted. Turkeys are dearer. We quote: Turkeys, 9 to 12c.; geese, 7 to 8c.; chickens, 40 to 60c.; ducks, 60 to 90c.

POTATOES—The market continues dull at 18c. on track, and 25c. out of store. There has been some improvement on the American market.

MAPLE PRODUCTS—There is a fair enquiry, but supplies are scarce with prices higher on syrup. We quote: Syrup, 70c. per tin; sugar, 10c. per lb.

PROVISIONS AND DRESSED HOGS.

In provisions there has been an all round good demand. Offerings of dressed hogs have been liberal. The latter part of last week they were large, and carlots of nice weights changed hands at $4.80, Toronto. Deliveries of farmers' hogs last week were heavy. The idea as to price is now $4 90 to $5 for weights ranging from 100 to 150 pounds, and for anything under these weights $4 50 to $4.75.

DRY SALTED MEATS—Long clear bacon, 6½c. for carload lots, and 6¾ to 7c. for small lots; backs, 8c.

SMOKED MEATS — Breakfast bacon, 10c.; rolls, 7¼ to 7½c.; hams, large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10c.; backs, 9 to 9½c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 8 to 8¼c.; tubs, 8½ to 8¾c.; pails, 8¾ to 9c.

BARREL PORK—Canadian heavy mess, $14.00; Canadian short-cut, $14 to $14.50; clear shoulder mess, $12; shoulder mess, $11.50.

FISH AND OYSTERS.

A fairly good fish trade is passing on country account, but there is not much doing in the city. The volume of business is still below that of the same time a year ago. B.C. salmon, white fish and salmon trout are quoted a little lower. Finnan haddies are fractionally dearer. The cold weather has stimulated the demand for oysters. We quote oysters: Standards at $1.30 to $1.35, and selects $1.70. Fish are quoted as follows: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, $3.25 to $3.50 half barrel and $5.50 to $5.75 per barrel; Newfoundland herring, $2.50 per half barrel, and $4 50 to $4.75 per barrel; fresh water salt herring, $3 per barrel; blueback herring, 4c.; pike, 6 to 7c. per lb.; flitched cod, 5c.; finnan haddies, 7c.; Digby herring, in bundles of 5 boxes, 11c.;

The Toronto Cold Storage Co. are prepared to store all kinds of meats, produce, etc., at very reasonable rates.

Address W. H. LECKIE, Manager

THE TORONTO COLD STORAGE CO., 13 CHURCH ST., TORONTO, ONT.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

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10 to 14 Pape Avenue.

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Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, Toronto

FISH . .

We have now in stock the following fresh frozen fish.

FROZEN SEA HERRING
" CODFISH
" HADDOCK
" PIKE
" PICKEREL
" WHITEFISH
" TOMCODS
" SMELTS
" LOBSTERS

Also full line pure Boneless Cod, Finnan Haddies, etc. Write us for prices.

LEONARD BROTHERS

MONTREAL.

DIRECT SHIPMENT
JUST RECEIVED OF

2 CARS Bitter . . Oranges

Write us for Prices. . . . .

CLEMES BROS., TORONTO

ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 14 to 15c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c.; white fish, 7c.; salmon trout, 7c.; Lake Superior whitefish, 7½c.; Lake Winnipeg whitefish, 7 to 7½c.

WHEAT, FLOUR, FEED, ETC.

WHEAT—Street deliveries are almost nil. We quote: White, 82½c.; red, 81 to 82c.; goose, 60c.

BARLEY—Four hundred bushels sold on the street on Wednesday at 38 to 42c.

OATS—Steady at 29c.

PEAS—One hundred and fifty bushels sold Wednesday on the street at 59 to 62½c.

FLOUR—There is not much doing, but prices are steady. We quote: Straight roller, $3.70 to $3.75, carload lots, Toronto freights, and $3.80 to $3.90 in job lots; Manitoba patents, $4.25 to $4.35 per bbl.; Ontario patents, $3.80 to $3.90 per bbl.; strong bakers', $3.90 to $4.

BREAKFAST FOODS—Business is picking up, dealers this week being fairly busy. Prices are unchanged. We quote: Oatmeal, cornmeal and pot barley from 10 to 15c. lower; Standard oatmeal and rolled oats, $3.15; rolled wheat, $2.40 in 100-lb. barrels; cornmeal, $2.75; split peas, $3.25; pot barley, $3.25.

DRESSED BEEF, VEAL, MUTTON, ETC.

Trade is fairly good and prices are steady. We quote: Forequarters, $3.50 to $4 per 100 lbs.; hindquarters, $4.50 to $7, according to quality; lamb, 6½ to 7½c.; mutton, 5¼ to 7c.; veal, 5½ to 6½c.

SALT.

Business has been fairly good during the past week at unchanged prices. We quote at Toronto: In carload lots, $1 per barrel, and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

SEEDS.

The export demand for alsike dropped off about a week ago and prices here declined about 25c. per bushel. In red clover there is not much offering and the demand is limited, with prices easier. We quote jobbers paying prices at outside points: Alsike, $3 to $4.25 per bushel; red clover, $4.80 to $4.90.

HIDES, SKINS AND WOOL.

HIDES—Are steady, with moderate demand. Dealers pay 5c. for No. 1, 4c. for No. 2, 3c. for No. 3. Cured hides quoted at 6 to 6¼c.

CALFSKINS—6c. for No. 1 and 5c. for No. 2. Sheepskins are firm at 90c. to $1.

WOOL—Trade quiet. Fleece nominal at

DON'T FORGET . . .

to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.

Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St. TORONTO.

Wm. H. Dunn

Manufacturers' Agent and Grocery Commission Merchant

394 St. Paul Street . . MONTREAL

Special Facilities for introducing new lines with the Wholesale and Retail Grocery Trade.

ESTABLISHED 1892.

Butter and Eggs

WANTED NOW!

Rutherford, Marshall & Co.

General Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Egg Cases supplied on application free.

Correspondence Solicited.

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REMINGTON MACHINE CO.

Refrigerating and Ice Machines. Complete Plants Installed for all Purposes. Robb Engineering Co. Economic Boilers. High Speed and Corliss Engines. Complete Plants Erected. All work guaranteed.

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE

Are the finest goods in the market.

THE COWAN CO., Ltd.

470 King St. West,
Toronto, Canada.

4TH Brand HAMS, BACON, LARD

All finest quality. T. R. F. CASE, SEAFORTH, ONT.

They are the Leaders McLAUCHLAN'S SODAS PUT UP IN A NEW AND VERY ATTRACTIVE ONE POUND PACKAGE.

JAS. McLAUCHLAN & SONS Biscuit Manufacturers OWEN SOUND

21 to 22c., and rejections 17 to 18c. Pulled supers are 20¼ to 21c., and extras 22½ to 23c.

PETROLEUM.

Trade is still fairly good with prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16½c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 21c.; Pratt's astral, 22c.

MARKET NOTES.

Oranges are firm.

Sugar is stronger in London.

Valencia almonds are 3s. dearer.

Maple products are scarce on the Toronto market.

Cranberries are nearly out of the market and cheaper.

Currants are cabled firm.

Apples are still being shipped to the English market, but the returns are unsatisfactory, the net returns being less than $2 per barrel.

The price of "Surprise" soap has been reduced 80c. per box.

QUEBEC MARKETS.

MONTREAL, Mar. 5, 1896.

GROCERIES.

THE week has exhibited little change in the general grocery position. Business has been quiet, except in dried and green fruit, the Lenten demand causing considerable activity in both of these during the past eight days. The turnover of California raisins was notably good, several good lots being cleared out of first hands, and in Valencia the demand also led to the clearance of several round lots. Values generally are firm, and sugar is held strong though enquiry is small. Syrups and molasses continue to point upward, while teas, coffees and spices are absolutely without feature. Fresh fish have ruled a trifle easier in some respects, but pickled are steady. Canned vegetables and fish have met a moderate local call.

SUGAR.

The market here for refined sugar continues as firm as ever, but there is no actual change in values, and none seems to be expected in the immediate future. Demand has been rather better from jobbers during the past few days, more especially for yellows, of which stocks in second hands are low, but the market as a whole is anything but active. In the raw market the easiness noted at the close of last week seems to have been dissipated, for advices recently quote a firm market. At the refineries granulated in 250-bbl. lots sold at 4⅝c.; 100-bbl. lots, 4 11-16c., and smaller quantities, 4¾c. We quote jobbing prices: Granulated, 4⅞c.; yellows, 3¾ to 4⅜c., as to grade

SYRUPS.

There has been a better local demand for syrups in small lots, due to Lenten wants, and in this respect more activity has been shown. The firm tone noted for some weeks now is fully maintained, as stocks are light both in first and second hands. We quote: 1¾c. for ordinary and 2½ to 3c. for bright goods.

MOLASSES.

The firm advices from primary markets have continued during the present week, first sales of Barbadoes at the Islands showing an advance of 2c. within 48 hours, business being done at 14 to 15c. Sales of Porto Rico have also been made for early spring shipment at a full figure, cost and freight New York. In fact, all the news points, as noted last week, to a high level of values this spring on molasses of all kinds. The jobbing demand on spot has shown improvement, consequent on the filling of small orders for Lenten account. We quote: Barbadoes, 36 to 37c.; Porto Rico, 34 to 35c., and New Orleans, 25½ to 35c. The inside prices are strictly for 5 and 10-puncheon lots.

RICE.

There has been a fair business doing in rice at former quotations. We quote: Japan standard, $4.25 to $4.40; crystal Japan, $4.75 to $5; standard B., $3.45; English style, $3.30; Patna, $4.25 to $5, and Carolina, $6.50 to $7.50.

SPICES.

The weather has been favorable to a good local jobbing demand for spices of all kinds, which have moved in fair volume on this account. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 12 to 15c.

COFFEE.

There has been no change in this market, business continuing dull and of a limited jobbing character. We quote bean coffee as follows: Maracaibo, 19 to 21c.; Rio, 16½ to 20c.; Java, 28c.; Jamaica, 20c., and Mocha, 29 to 32c.

TEAS.

The tea market is quiet and unchanged, jobbers evidently having sufficient to work along on until the spring. They themselves also complain of dulness, so that retailers also are working along on as small supplies as possible. The excitement across the lines worked up in consequence of the duty development had no influence whatever here despite the fact of the withdrawal of the two good sized lots carried here on American account. Low grade blacks and Japans continue scarce. We quote: Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45 for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grades; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUIT.

There has been a good active trade transacted in California raisins at firm prices; in fact, the movement can be called a liberal one, and has led to the cleaning up of several lots in first hand at full rates. We quote; 3-crown, 5½ to 6c., and 4-crown, 6¾ to 7c.

Valencia raisins have benefitted from the activity in California fruit to a certain extent, and one or two round lots have been turned over at 4 to 4¼c, which is an advance of ¼c. on what was possible a fortnight ago. Stocks here are light, and as there is little to be had in New York, firmness is looked for from now out. We quote: Ordinary off-stalk, 4 to 4¼c.; fine, 4½ to 5c.; selected, 5½ to 6c., and layers, 6½ to 7c.

There is no change in Sultanas, which are in light supply, and firmly held at 6 to 6¼c.

The currant market has shown a moderate degree of activity, and prices are firmly held; in fact, in some cases jobbers want an advance, stocks being very light. We quote: Barrels, 4c.; half-barrels, 4¼c., and cases, 4½ to 5½c., as to grade.

There has been a good jobbing trade in prunes, more especially California and Austrian, at unchanged prices. Stocks here both in first and second hands have been reduced materially. We quote: French, 4½ to 5c.; Bosnia, 6¼ to 6½c., and California 7½ to 15c., as to grade.

Figs are without change, and meet a moderate call. We quote: Bags, 4c.; ordinary boxes, 8½ to 9c., and fancy, 12 to 14c.

WE ARE PAYING CASH FOR -DRIED- -APPLES-



W. B. BAYLEY & CO.
EXPORT BROKERS
42 FRONT ST. E. Toronto

California Canned Goods (3s)

"COLUMBUS" brand

Extra Standard. Packed in **best Granulated Sugar.** Finest goods put up in **California.** Cases 2 dozen.

APRICOTS
BARTLETT PEARS
GOLD DROP PLUMS
GREEN GAGE PLUMS
EGG PLUMS
LEMON CLING PEACHES
WHITE CLING PEACHES
YELLOW PEACHES
WHITE NECTARINES
MUSCAT GRAPES
WHITE CHERRIES

CALIFORNIA

Evaporated Fruit

BECOMING MORE POPULAR EVERY DAY

APRICOTS (bags) — **PITTED PLUMS (boxes and bags)**
SILVER PRUNES (bags) — **PEACHES, unpeeled (boxes and bags)**
EGG PLUMS (bags) — **PRUNES (boxes) 40-50, 50-60, 60-70, 70-80, 80-90 and 90-100**
WHITE NECTARINES (boxes) — **PRUNES (bags) 40-50, 70-80, 90-100**
PRUNES (ungraded) bags

SAMPLES AND PRICE ON APPLICATION

Rolled Oats

Douglas & Stuart's Finest American Rolled Oats. 2-lb. packages, cases 3 dozen. PRICE, 1 to 5 cases, $2.10 case ; 5 cases and over, $2.00 case.

NEATLY PUT UP. QUALITY, THE BEST. LESS THAN 6C. A PACKAGE.

Young Hyson, Firsts, Special, 18c.

SAMPLES ON APPLICATION

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - ONTARIO

There is no change in dates, which rule steady at 4½ to 5c.

NUTS.

There is a moderate seasonable trade in nuts. We quote: Grenoble walnuts, 11½ to 12½c.; filberts, 7½ to 8c.; Tarragona almonds, 11½ to 12c.; pecans, 8 to 12c., and shelled walnuts, 15 to 19c.

CANNED GOODS.

This market continues much the same as it was a week ago. No special features are to note, and values are unchanged. We quote: Tomatoes, 75 to 85c.; corn, 75 to 85c.; peas, 95c. to $1 for ordinary; sifted select, $1.10; extra sifted, $1.45 to $1.50; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $2 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2 40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.35 to $1.40; "Maple Leaf," $1.25; "Lion," $1.25 to $1.40; Lowe Inlet, $1.25 to $1.30, in tall tins; cohoes, $1.05 to $1.15; canned mackerel, $1.10 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1 45; 2's, $2.25 to $2.35; 6's, $7.50 to $8; 14's, $15 to $16.50.

WINES AND SPIRITS.

Business in wines and spirits is without new feature. Orders are commencing to come in on Ontario and Quebec account for spring importation, but in very moderate volume.

GREEN FRUIT.

There has been a good jobbing trade in green fruit of all kinds during the past week. Oranges, lemons and apples have moved well, sound stock fetching good prices. We quote: Oranges—Valencias, 420's, $4., and 714's, $4.25. Lemons, $2 to $3. Grapes, $5 to $6 per keg. Cranberries, $8.50 to $10 per barrel. Apples, $2 to $4 per barrel. Dried do. 4½ to 5c. Evaporated do., 6¼ to 7c. Spanish onions, 40c. per crate. Pineapples, 15 to 30c. as to size.

FISH.

The demand for fish slackened off a trifle during the early portion of the present week as dealers are supplied for the time being. Stocks of all kinds in wholesale hands are small, the market being almost bare. Fresh fish, such as haddock, smelts and tommycods, are a shade easier, but trout, white fish and dore are scarce and firm. Values are also maintained on pickled fish of all kinds. We quote: Fresh haddock, 3c. per lb.; smelts 3 to 5c.; fresh frozen B.C. salmon, 8 to 9c.; Manitoba whitefish, 7c.; dore, 7 to 7½c.; trout, 7c.; tommycods, $1.50 to $1.60 per bbl. Choice pickled Labrador herrings, $5.25; No. 1 N.S., $3 to $4; No. 1 green cod, $5.00; No. 2, $3.50; No. 1 haddock, $3; No. 1 large codfish, $6; No. 1 lake trout, $4 to $4.25; B.C. salmon, $10.50; No. 2 Labrador salmon, $13; No. 1 mackerel, $18.50; Loch Fyne herrings, 85c. per keg, and $11 per bbl.; No. 1 sardines, $4 50; No. 1 dried cod, $4.25 to $4.50; boneless cod, 6c. per lb.; boneless fish, 3¼c.; boneless haddock, 5c.; shredded, 11c.; haddies, 7½ to 8c. per lb.; bloaters, $1 per box, and smoked herrings, 8 to 10c. per lb.

PROVISIONS.

There has been a limited demand for provisions, and prices are unchanged. We quote: Canadian short cut, clear, $14.50 to $15; Canadian short cut, mess, $15 to $15.50; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 8c.; bacon, per lb., 9 to 10c.; lard, com. refined, per lb., 6¼c.

COUNTRY PRODUCE.

EGGS—A fair business was done in eggs, there being a good demand for small lots, and prices were about steady at the decline. Strictly new laid eggs are selling at 23 to 25c. We quote: Fresh, 18 to 19c.; Montreal limed, 10 to 11c.; Western limed, 9 to 10c., and refigerator stock, 8 to 9c. per doz.

BEANS—The market for beans continues quiet, demand only being for small lots. We quote: Car lots of choice hnad-picked at $1 to $1.05, and small quantities, $1.10 to $1.20.

POTATOES—Business in potatoes is of a jobbing character, and prices are steady. We quote: Car lots, on track, 30 to 32c. per bag, and in small quantities, 35 to 40c.

FLOUR, FEED AND MEAL.

There was no change in the situation of the flour market, prices ruling steady. The demand was fair and millers seem quite satisfied with the volume of business for the season. Dealers in Ontario grades state that trade is only of a jobbing character. We quote: Winter wheat, $4 35 to $4.40; spring wheat, patents, $4.25; straight roller, $4 to $4.10; straight roller, bags, $1.95 to $2; extra, bags, $1.75 to $1.85; Manitoba strong bakers', $4.

There has been an easier feeling in the meal market for rolled oats, and sales of car lots in barrels have been made at $3, and in bags at $2.90. We quote: Standard, barrels, $3 to $3.10; granulated, barrels, $3.10 to $3.20; rolled oats, barrels, $3 to $3.10; rolled wheat, per 100 lbs., $2.40 to $2.50.

A fairly active trade is reported in feed, there being a better demand at steady prices. We quote: Bran, $14 to $15; shorts, $15 to $16; mouillie, $19 to $20.

CHEESE AND BUTTER.

The cheese market is quiet and steady so far as holders are concerned. Indeed, if anything, the tone was firmer Monday, despite another decline of sixpence in the public Liverpool cable. In the local way prices are nominally at 9c. for fall, and 8c. for summer makes.

The butter market is without change. Creamery moves in a jobbing way at 21 to 22c.; Townships, at 19c., and Western rolls, 14 to 15½c.

HAY.

There was little change in this market. No. 1 baled hay sells on track at $14 and No. 2, $13.

ASHES.

Business in ashes is quiet. We quote: First pots, $3.50; seconds, $3.75, and pearls, $5.

MONTREAL NOTES.

Ewing, Herron & Co. have on hand this week a few barrels of sifted carraways for sale, prompt shipment. These are a bargain.

W. H. Dunn notes an advance of ⅛c. per lb. in the price of pound packages of German bird seed. The rise has induced some extra orders.

Rose & Laflamme have been instructed by N. W. Taussig & Co., of New York, to withdraw all stock and quotations of Porto Rico molasses.

Latest cables on Barbadoes molasses from the Islands quoted 20c. f.o.b., includ-

A. T. CLEGHORN
General
Commission Agent
Correspondence solicited.
LONDON, CAN.

GRAND MOGUL TEA COMPETITION

You've heard about the grand Mogul,
On India's coral strand,
The greatest of all eastern kings,
In that celestial land.

This potentate as history shows,
In various things excelled—
As for his judgment and good taste
Was in great honor held.

And chief among his virtues was
The certain way that he
Could tell the best and purest of
The different brands of tea.

When traveling men to Delhi came—
This monarch would command
That none should come within its gates,
Except they brought his brand.

And thus it came that only one
Could stand the regal test—
And that the one the Mogul chose—
Because it was the best.

Now, when the nations far and near
Had heard the king's decree:
They all refused inferior goods—
And took "Grand Mogul" Tea.

They found no poisonous tannin there,
Nutritious theine instead—
And vendors of inferior grades
Soon found their business dead.

And people bought the very best
And gave up drinking frauds
And all pronounced "Grand Mogul" Tea
"The nectar of the Gods!"

For purity and healthfulness
Its equal cannot be found,
And then its price—so very low—
But Fifty Cents a Pound!

Its use promotes both health and wealth,
It soothes the tired brain—
The young increasing vigor get
And the old grow young again.

Then do not fly to wine or ruin,
If feeling sad or dull,
Imbibe the King of Teas instead—
The cheering "Grand Mogul!"

BROSE MEAL

A light and easily digested food for dyspeptics. The only genuine article manufactured in Canada is put up by

JAS. WILSON
Manufacturer of Celebrated brands of
ROLLED STANDARD and GRANULATED OATMEAL
Monkland Mills
Fergus, Ont.

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; W. M. P. McLaughlin, St. John, N.B.; WM. BREWSTER, Palmer House, Toronto, Canadian Selling Agent.

J. W. BEARDSLEY'S SONS, New York, U.S.A.



For Two 3c. Stamps

Together with your business card, or other evidence that you are a grocer, we will mail you our 96 page "Book on Birds," which is rapidly selling at 25cts. Address,

BART. COTTAM & CO.
London - Ont.

COTTAMS BIRD SEED

Has the exclusive right to the use of

Pat'd 1891-1896. **Bird Bread.** Reg'd 1895

A large block of this excellent preparation is given away with every packet of C. B. S.

SOLD BY ALL WHOLESALERS.

Dawson & Co.

FRUIT
PRODUCE
and COMMISSION MERCHANTS

32 WEST MARKET STREET
Consignments Solicited
TORONTO.

GEORGE MCWILLIAM. FRANK EVERIST.

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL .. FRUIT
Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

LONG CLEARS

New . . . .
This Season's
No old stock .

BY THE SIDE
CASE OR
CARLOAD

Write for Prices

F. W. FEARMAN
HAMILTON

ing puncheons, making no allowance for commissions or loss in gauge.

J. A. Mathewson & Co. are offering this week something fine in fancy price Porto Rico molasses. These goods are just to hand, and an excellant purchase at the money.

A. P. Tippet & Co. report an exceptionally active business in California dried fruit during the past ten days. They have just to hand advices of a carload of San Jose "G & S" brand California prunes.

Robert Greig, of Robert Greig & Co., is on board the Majestic, due yesterday. He has had a very profitable trip to England, securing a lot of valuable new agencies.

E R. Pugh, of the firm of Alex. Riddle & Co., proprietors of Stower's lime juice goods, etc., spent a day or so in Montreal at the close of last week on business in connection with these goods, which have a growing sale in Canada. He left for Toronto, Chicago and other western points Saturday.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., March 5, 1896.

FEBRUARY has not shown the amount of business which many were led to expect from that offering during January. Frozen fish, which should have been very active at this season, failed to be in supply, and that trade was lost. While there has been a fair demand for sugar and flour, it has hardly been as large as would have been expected from the firmness of the market, the higher prices tending to keep down sales. There has been but little change in prices during the week. Flour and oatmeal continue firm, with cornmeal and beans easy. Fish tend firmer, particularly fresh. Molasses is quiet, waiting for the new, expected soon. First arrivals will be high. In tea there is fair movement. Seed men are beginning to take orders.

OIL—Dealers in lubricating are pushing sales for future. There is lots of competition among both American and Canadian sellers. The Canadians have a great advantage on account of the high duty, and these oils are used more largely from year to year. Cod oil is higher, with light stocks. Sale of burning oil is quiet, with prices firm. We quote: American burning oil, 23¼c.; best Canadian, 21½ to 21¾c.; prime, 10c. No charge for barrels.

SALT—The last steamer had a small quantity on board and buyers are beginning

ONIONS Just received a carload of

Send for quotations. **"Yellow Danvers"**

H. F. PRICE 102 Foundling Street
MONTREAL

A REAL GOOD THING
Brock's Bird Seed



Honest goods and pure. Once asked for always asked for. Orders filled by all first-class Wholesale Grocers.

NICHOLSON & BROCK - TORONTO

Long Clear
Short Cut Pork
Mess Pork . .

In Car Lots or less. Write for prices.

WM. RYAN
70 and 72 Front St., East,
TORONTO

S. K. MOYER,
COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

OF COURSE You want the best. Then you **MUST** use D. Gunn, Flavelle & Co.'s

"Maple Leaf" Brand
Smoked Meats and Pure Lard.

D. Gunn, Flavelle & Co.
Pork Packers and Commission Merchants . . Toronto

Fancy California Washington Navel
ORANGES

Choice Marmalade Oranges
Fancy and Choice Lemons
CHEAP

HUGH WALKER & SON, Guelph, Ont.

to be interested, and further lots are likely to arrive shortly. Prices show no change. We quote: Coarse, 50 to 55c.; fine factory-filled, $1.10; 5-lb. bags, $3.25 per bbl.; 10-lb. bags, $3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, $2 per doz.; salt, bulk, $2.70 to $2 80 per bbl.

CANNED GOODS—A rather better demand is noticed from week to week. A car of gallon apples was among the arrivals this week. In oysters it is said some packers are not giving full weight in tins, which is the reason for a range in price. Full weight tins are the cheapest to buy. Corned beef is beginning to take the attention of the trade, and wholesale houses are placing orders, Canadian goods having the advantage. It is said prices will advance early in March. We quote as follows: Corn, 85 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; gallon apples, $2.15 to $2.25; corned beef, 2-lb. tins, $2.40 to $2.50; 1-lb. tins, $1.50 to $1.60; oysters, 2's, $2 to $2.25; 1's, $1.60 to $1.65; peaches, 3's, $2.45 to $2.85; 2's, $1.90 to $2; pineapple, Canadian pack, $2 10 $2.35; salmon, $1.40 to $1.50; lobsters, $1.75 to $2; haddies, $1.30; clams, $5 for 4 doz.; chowder, $2 75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1; kippered herring, $1.10.

DRIED FRUIT—Raisins are very quiet. The few that are moving are California loose muscatels. In currants, cleaned in cartoons are being pushed. Evaporated apples have been arriving quite freely and price is easy. Dried are dull and low. California prunes are finding a fair sale. They are well liked, but the price is higher than the trade has been used to pay, which tends to lessen sales. The demand for California evaporated fruit is light. The goods are nice. Sultana raisins are very light movement. Onions are rather firmer. Peanuts tend to higher prices and they show better demand. We quote: Valencias, 4½ to 5c.; layers, 5½ to 6c.; California L. M. 4-crown, 6 to 7c.; 3-crown, 5 to 6c.; London layers, $1.70 to $1.85. Currants, bbls., 3⅞ to 4c.; cases, 4¼ to 5c.; cartoons, cleaned, 7½c.; bulk, cleaned, 6½c.: prunes, kegs, 4c.; boxes, 4½ to 5c.; half-boxes, 6 to 8c.; dates, 4½ to 5c.; dried apples, 5c.; evaporated apples, 7 to 7½c.; California evaporated peaches, 12 to 13c.; apricots, 12 to 14c.; pears, 12 to 14c. Canadian onions, $2 25 to $2.50; cocoanuts, $3 to $3.50 per 100 lbs.; figs, 9 to 10c.; Sultana raisins, 7 to 8c.

GREEN FRUIT—A much better demand is noted. The busy season is coming. Bananas are moving more freely and that is a sure sign. In oranges prices are higher and tend upward. There are large quantities moving, Valencias selling very much more largely than California. In pine apples there is but light business. Cranberries are higher and but few moving. Apples are scarce; there has been quite a large movement during the week. Prices on best grades are marked up. Lemons are also higher. We quote: Apples, $2 to $3.50; Lemons, $3 to $3.50; Valencia oranges, $4.25 to $4.50; California oranges, seedlings, $2.50; navels, $4 to $4.50; pineapples, 12 to 20c.; cranberries, $12 per barrel.

DAIRY PRODUCE—Eggs have been a little firmer, but no doubt the warmer weather will tend to lower prices. The quality of those coming in continues to improve. With so many cheese factories it is surprising how the supply of butter seems rather to increase than otherwise. Market is dull, and much of the quality very poor. Large quantities of creamery prints continue to arrive from Prince Edward Island. In cheese, stock held is not large, but movement is light as yet, and prices show no change, though feeling is firmer. We quote as follows: Common dairy butter, 15 to 16c.; dairy, 17 to 18c.; new creamery prints, 22 to 23c.; cheese, 9 to 9½c.; creamery, tubs, 20 to 21c.; eggs, 17 to 19c. by case.

SUGAR—During the week the market has shown no change, although a fair business is being done. We quote: Granulated, 4¾ to 4⅞c.; yellow, 4 to 4⅜c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

MOLASSES—The new being near to hand it is hard to set prices, people only buying from hand to mouth. Stocks of old are not large, particularly of desirable quality. Price opened in Barbadoes at 13c. and 4 for casks, and has already advanced 2c., and is said to be tending upward. New Orleans, which is now a factor in our market, is held very firm. Quite a quantity continues to come forward from week to week. In syrup there is still a good demand at firm prices. We quote: Barbadoes, 31 to 33c.; Porto Rico, 34 to 36c., bbls.; New Orleans, 34 to 36c.; St. Croix, 28 to 30c.; new Demerara, 34 to 35c.; syrup, 36 to 38c.

FISH—There has been good demand, and half-barrels of bay herring are higher. A few frozen herring were received, but too high for wholesale trade to do anything with. Fresh haddock and cod are also very scarce. The smelt season is over. The shipments this season have been very large. Smoked herring show no improvement. Fair quantities of dried are being received, and a large movement is noted; boneless are also finding large sale. Dry hake are dull. We quote: Fresh haddock and cod, 4 to 4¼c. per lb.; dry, $1.50; large cod, $3.70 to $3.75; medium, $3.45 to $3.50; pollock, $1.50; bay herring, $1.35 to $1.40 per half-bbl.; Ripplings, $1.65; Wolves, $1.85 to $2; new smoked, 5 to 6c.; Canso, $4 to $4.50 per bbl.; shad, half-bbl., $5 to $6; Grand Manan herring, half-bbl., $1.25 to $1.35; Shelburne, $3.75 bbl., $1.65 half-bbl.; boneless, 2½ to 8c.; oysters, $3 to $4.25 per bbl.; frozen herring, $1 per 100.

PROVISIONS—Large stocks of pork are held here. In mess pork the local packed and that from Prince Edward Island is driving the American out of the market. In heavy clear, there are now bought for this market (the large part of which is here), between three and four thousand barrels of American pork. Prices show no change during the week, but are firm. Smoked meats show increased demand. We quote: Clear pork, $15.50 to $16; mess, $14 to $14.50; beef, $13 to $14; domestic mess pork, $14 to $14.50; hams, 10 to 11c.; rolls, 8½c.; pure lard, 9 to 9½c.; compound, 7¾ to 8c.

FLOUR, FEED MEAL AND SEED—In flour, stocks (particularly Manitoba) are large. One Manitoba mill is reported as selling one hundred cars in one month. In cornmeal the price is again marked down five cents. Westmoreland hay is coming more freely into the market and at lower price than Careleton Co., owing to American buyers being in the latter and offering high prices. In seed, though prices are lower than last year, timothy tends upward and clover has already advanced. In timothy American houses are offering at very low prices, but neither in it or clover are their seed said to equal Canadian in quality. We quote as follows: Manitoba, $4 75 to $4.80; best Ontario, $4.50 to $4 65; medium, $4.40 to $4.50; oatmeal, $3.30 to $3.50; cornmeal, $2.20 to $2.25; middlings, $19 to $20 on track; bran, $18 to $19; hand-picked beans, $1.25; prime, $1.20; oats, 34 to 35c.; hay, $12.50 to $13;

PILKINGTON'S POWDERED PERFUMED LYE
"BELL BRAND" in 1-lb. tins.
Dillon & Co.'s Baking Soda
"BELL BRAND" in 1-lb. packages.
Ask your wholesale grocer for them.

H. P. Gould & Co.
Wholesale Produce and Commission Merchants,
80 Colborne St., TORONTO
Solicit consignments of Butter, Eggs, Poultry, Dried, Green, or Evaporated Apples. Cheese, Honey, Maple Sugar and Syrup, Beans, Dressed Hogs, and Seeds. Ample Storage. Egg Cases Free.
Correspondence Solicited

ALBERT PAIN . . .
36 Merrick St.,
HAMILTON, ONT.
PRODUCE AND COMMISSION MERCHANT
Wholesale dealer in
Apples a Specialty . . . Domestic Fruits and Vegetables
TELEPHONE 1211.

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes secured in tin.
Special Agent for the Dominion
C. E. COLSON - MONTREAL

FISH FOR LENT
Golden Finnan Haddies
Fresh Caught, Smoked and Cured and Canned.
Delicious. Appetizing. They Sell.
Do you handle them? If not, order from your wholesale grocer.
NORTHRUP & CO.
Selling Agents. ST. JOHN, N.B.

WE KEEP CONSTANTLY ON HAND . . .
SALT
FOR ALL PURPOSES
VERRET, STEWART & CO.
MONTREAL.

Ordinary Coffee

MAY BE GOOD ENOUGH UNTIL YOU HAVE TRIED



Capture the Ladies

You can do it every time with

INSTANTANEOUS .. TAPIOCA ..

Howe, McIntyre Co.
AGENTS
MONTREAL



One Tablet makes an excellent Cup of Cocoa.

BOISSELIER'S

A perfectly pure compressed Cocoa . . . Extract

Cocoagene REGISTERED

In boxes of one dozen 20-cent tubes, each tube containing 18 tablets. . . . . .

ALL LEADING GROCERS KEEP IT.



WETHEY'S

CONDENSED



Mince Meat

A most delicious preparation, which keeps well, and is easily and quickly made up into pies, patties, etc. All wholesalers have it. . . .

J. H. WETHEY, Manufacturer, ST. CATHARINES

barley, $4; round peas, $3 65; split peas, $3 70 to $3.80; yellow-eye beans, $1.85; buckwheat, native, $1.30 to $1.35.

ST. JOHN NOTES.

A cargo of 1,400 barrels potatoes has been shipped from Metaghan to Barbadoes.

An effort is to be made by the member for Digby County, N.S., to have the rate on drop letters reduced.

Some British Columbia frozen salmon were received here during the week. It sold at 12c. wholesale.

To be up to date our packers are putting up fish sausages. They have a large sale, during Lent especially.

The last of the smelt have gone forward. On one day last week two carloads passed through here for the American market.

A large shipment of St. George granite is to be made from here to New York, consisting of 20,000 feet or 1,640 tons.

Large quantities of American flour continue to be shipped to England via St. John. Not less than 130 cars were forwarded during the past week.

A vessel cleared during the week from Lunenburg, N.S., for Waterford, Ireland, with a cargo of dry fish, valued at $12,000. One also loaded at the same port for Brazil.

The steamship Barcelona took from Halifax 413 barrels herring for Liverpool. So far St. John merchants have not thought that market a good one, and they will watch the shipment with interest.

The Virginia Peanut Association has again been organized on what is thought to be a firmer basis than before. It includes all the cleaners in Eastern Virginia. In quoting nuts they quote less quantities than 25 sacks ½c. higher than for that quantity.

Last season was the first for a number that Porto Rico molasses was imported direct into St. John. A large quantity was brought here by one of our largest dealers, and the business was a great success. Some 200 puncheons Mayaguez have already been purchased at the Island for here. The price is much higher than last season.

HALIFAX TRADE GOSSIP.

THE Halfax markets are featureless this week. Breadstuffs, provisions, produce, sugar, molasses and fruit remain about the same as last week. There is a little doing in grocery fishstuffs, as might be expected at this season, but nothing of extra note. A large quantity of frozen herrings have been received, but the price is low. Several cars of Ontario beef were received here the latter part of last week, but the demand is slow. The steamer Strathcarron, from Samarang, landed 15,360 bushels of sugar this week, which is for the Moncton and Woodside refineries. Eggs are stiffer in price and not too plentiful. Several small consignments of molasses have been received, but prices remain unchanged. There is a steady demand for canned goods, principally fruits.

Contracts for supplies for the British Fleet, which is expected here shortly, have been awarded. Maling & Co. will supply the fresh and salt meat, Dillon Bros. the vegetables, and Moir, Son & Co. the bread.

The week has been the dullest one in the grocery line in Halifax for a twelve-month.

COFFEE STATISTICS.

An English coffee house says of coffee: "The rough average requirements of the trade in Europe and the United States are about 654,000 tons on the basis of prices current during the past three years; the average supply from other countries is well known to reach about 330,000 tons, and with Brazil estimates of, say, 5,500,000 bags for this crop and 8,000,000 bags for next, it requires very elementary calculations to prove that we tend towards much larger visible supplies. Increased cultivation, which has been talked about for the last three or four years, is now beginning to assert itself in larger prospective importations, and we must hope for an expansion in consumption, to be stimulated by a more moderate range of value."

NUTMEG ADULTERATION.

Mr. Wm. Schroder, of Amsterdam, according to N. Y. Journal of Commerce, continues to show up the adulteration of nutmegs, and in his last circular has the following: "I have been informed, that also at London larger lots of nutmegs have been 'doctored up' for America, bored nutmegs filled, limed and mixed with odd goods. I trust that such manipulations may go once, but must turn out at the end against the sellers of such stuff. Fair competition is a good thing, but it is a pity that the competition has become so sharp that it leads to such unsound operations."

APPLES FOR THE PRINCE OF WALES.

R. W. Shepherd, manager of the Ottawa River Navigation Company, and proprietor of the Greenwood Nurseries, at Como, has received an order to ship four dozen apple trees to H. R. H. the Prince of Wales, to be grown on the Sandringham estate. The varieties chosen are the Fameuse, Wealthy, Winter St. Lawrence and McIntosh Red. These are all apples which show a very high color and are used solely for the table; but, although they will bear a fruit similar in flavor and size, they will not have the same fine appearance, as the summer season in England is not sufficiently hot to bring out the deep red of the apple grown in Canada. —Chronicle, Halifax.

HAD STRENGTH TO SAY "NO."

A grocer, says a writer in an exchange, tells me one of his friends, with whom he was in the habit of going out and spending a good time together, concluded to have a book and run a monthly account—bills to be settled before the 4th day of each month. This friend, who receives his salary the last day of each month, paid up right along until the last month, when he did not show up. The grocer is a strict business man, and when his friend did not keep his agreement he refused to sell him any more goods on credit.

He said: "No; no more!"

And this is what I like to impress upon the mind of every grocer. Learn to say no! and do not be too good hearted, even with friends. If they know that you adhere strictly to business principles, they will not be apt to take advantage of you.

SOMETHING NEW IN MEAT.

If any reliance can be placed upon a Hamburg newspaper article, which is reproduced in a recent number of the "Apotheker Zeitung," Professor Emmerich has invented a method for preserving slaughtered animals entire, with skin and hair, which is soon to be aplied commercially by a company recently organized. The professor is said to have succeeded in slaughtering and treating an ox, a sheep and a pig by a simple process which preserves the animals entire and the edibility of the meat for months; moreover, the flesh is not brought in touch with chemicals. According to reports, several of the most distinguished professors of the Munich Uniuersity—among them the director of the Hygienic Institute — took part in a repast prepared from the flesh of a wether, which, treated by the professor's process, had hung for four months behind the oven of a heated room. All the feasters were surprised by the fresh appearance and taste of the mutton, and pronounced the new method to be the ideal mode of conserving meat.

This new method is destined to play an important role in the abattoirs and packing houses of the future, and will doubtless bring about many changes in this field. Patents are said to have been secured in all lands.—Food and Sanitation.

Your most fastidious trade will thank you for offering

"LA DELICATESSE"

The New "Confection in Cheese."

A. E. RICHARDS & COMPANY

122 King St. East

Agents for Canada. HAMILTON

"La Delicatesse" is warranted to be absolutely pure cheese. It is made in the heart of "Herkimer County," New York, the great cheese county of the world.



SCARBOROISMS.

AN ad. that is just right is one from which you can strike nothing without weakening it and to which you can add nothing without overdoing it.

When you say what you mean and mean what you say your advertisement is certain to command attention and bring business.

The ad. writer who has merely vague opinions about business and human nature will write nothing forcible and vivid because he has no vigorous and vivid ideas to spur him in his work.

The spring of a watch has most pulling power when it is compressed, so has an advertisement.

Saying old things in a new way is what makes your advertisement fasten itself in the reader's memory. Take any old moss-covered commonplace and re-color it with new language and you'll be surprised to see how it will interest your readers.

When a merchant in his advertisement expresses his best thoughts in his best words, that is the style most natural to him, and if he be true to himself and his business a convincing advertisement is the result.

The man who sees no timber in his business fit for advertising is half brother to the fellow who went through the forest without seeing any trees.

People are apt to lose respect for the claims of the advertiser who is forever trying to say bright things in his ads. simply to show off. Looks too much as if he were a dealer in words rather than "straight goods."

Greased bullets go farthest. Courteous arguments have greater weight with intelligent people than coarse and uncouth blustering.—Business.

PACKING OF COLONIAL BUTTER.

A new system of packing butter is reported from Australia, and it is anticipated that it will effect a considerable saving in export expenses, as it does away with the necessity of keeping the article in a freezing chamber during transport. The new arrangement consists of a specially-constructed box made of six sheets of glass, designed in the form of a cube, the joints being covered with adhesive grease proof paper. When the box is filled it is covered with about a quarter of an inch of plaster of paris, which in turn is covered with prepared paper, if the box is a small one, and with canvas if it is a large one. The cubes are made to hold various weights, from one pound to two hundredweight of butter, and it is claimed that the plaster of paris, being a non-conductor of heat, preserves the hermetically sealed butter from being affected by any temperature likely to be encountered.—The Grocers' Journal.

CANNED CORN IN THE STATES.

In his review of the canned goods situation, the Baltimore correspondent of The Merchants' Review, says: "Probably there never was a time when corn occupied the same position among the trade as it does at the present time. It is true that corn sold as low once before, but it was corn in name only. The stock now offered at 40c. is far above the common field corn in point of quality, and is really a first-class article. There is, however, a block of corn which is doubtless being offered from this market at a shade less than 40c. that the trade will do well to fight shy of. It is ancient, doctored and rejuvenated generally. I don't think the market will at any time be lower than 40c., but even if it does decline there is not room to lose much money, if any. Notwithstanding the low prices at which both York State and western packers are offering corn, the writer's mind is filled with the idea that there must be a change for the better. People are not going to stop eating corn altogether, whilst it is true that they have stopped to some extent, but if an effort is made by the packers to improve the quality it will soon be demonstrated to the satisfaction of everyone that corn is as good a seller when offered in the proper quality as it ever has been."

CHILLY MORNINGS

Suggest to the good housewife hot griddle cakes for breakfast. You are likely to have—probably do have—calls for a good, reliable prepared flour. (Self Raising).

We have been making such an article for many years. It has always given satisfaction. More sold so far this year than ever before.

You'll never regret it if you order a case of

The IRELAND CO.'S BUCKWHEAT FLOUR

TORONTO, ONT.

In 2½-lb. Packages 2 dozen per case.
" 5 " " 1 " " "

The most attractive package on the market. It sells at sight.

TRADE CHAT.

SHORTLY after midnight Monday fire was discovered in a three-storey brick building occupied by the Hamilton Biscuit Company and Lovell Bros., 83 to 91 Cannon street west, Hamilton, and, owing to a delay in sending in the alarm, about $1,500 damage was done before the blaze could be extinguished.

A new cigar factory is to be started in Belleville.

Wheat sold at 50 cents per bushel at Moosejaw, N.W.T., last week.

John L. Charles, of Acton, Ont., has disposed of his grocery business to Mr. Cornfield, of Dundalk.

The Brantford City Council and Board of Trade are making another effort to get a free postal delivery in that city.

Ex-Ald. W. J. Cluff, cheese and butter dealer and exporter, of Brockville, at the request of a number of his friends, has decided to become a candidate for Parliamentary honors in opposition to Hon. J. F. Wood, Controller of Customs.

Mr. George F. Stephenson, grocer, Toronto, has returned from his short visit to Woodstock, Ont., and seems much improved after his trip.

The Custom House returns at the port of Hamilton for February amounted to $53,939.51, an increase of $10,192.61 over the same month last year.

Owing to the recent advance in the price of flour, the Bakers' Association of Toronto has decided to increase the price of bread by 1c. a large loaf. The new arrangement will come into force on Monday.

Mr. St. George Dillon, of Montreal, came near being on board the ill-fated steamer Ailsa, which was sunk on Saturday by the steamer La Bourgogne, while leaving New York harbor. Mr. Dillon had purchased his ticket for Kingston, W.I., but, at the last moment, he changed his mind and proceeded by way of Tampa, Florida. Three years ago, it will be remembered, Mr. Dillon was shipwrecked off Cape Hatteras, while on a business trip to the West Indies, on board the steamer Erin.

A. T. Sussex's general store, Bothwell, Ont., was burglarized Wednesday night, the thieves gaining entrance through a back window. The change in each drawer, amounting to $2.65, was taken, besides a large quantity of underclothing, dry goods, etc.

At the annual meeting of the Peterboro' Cheesemakers' Association, Mr. F. D. Kline was elected president and Mr. Charles Kivel secretary. The treasurer's statement showed a handsome surplus. Mr. W. Cluxton, the veteran cheese buyer, strongly opposed weekly sales and the sale of green cheese, which, he said, would destroy the reputation of Canadian cheese in the British market.

An Epicure



Is one who indulges in the luxuries of the table. It is in this connection that the word "Epicure" is associated with our products. Being perfectly pure and of faultless preparation, they easily rank as "table luxuries" and are constantly used by the chefs of the leading hotels, clubs and restaurants. All wholesalers handle our goods.

Delhi Canning Co., Delhi

YOU'LL BE SATISFIED

If you once try a sample order of our justly celebrated and favorably known

Jersey Cream Baking Powder



QUALITY
FLAVOR
PURITY
STRENGTH } Guaranteed

Manufactured by
LUMSDEN BROS. HAMILTON ONT.

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .
"KENT" CANNING AND PICKLING CO.
CHATHAM, ONT.



NO THERE ISN'T !

a line of Pickles on the market that gives better satisfaction than our

Mixed Pickles
Chow Chow
Onions

If you haven't handled them, write for prices.

T. A. Lytle & Co.
Vinegar Manufacturers,
TORONTO

RICE

Extra Fancy Japan
The Finest Imported

JOHN SLOAN & CO.
Wholesale Grocers TORONTO

RIO COFFEES

NOW IN STOCK

"Finest Selection Ever Offered"

Warren Bros. & Boomer
WHOLESALE GROCERS
35 and 37 Front St. East, Toronto.

NOW IN STORE

Excelsior Vostizza Currants
Cases and Half-cases.

Perfecto Vostizza Currants
Cases and Half-cases.

London Layers. Black Baskets.

T. KINNEAR & CO.
49 Front St. E., TORONTO.

NOW IN STOCK

Boneless Fish, Boxes 25 pounds.
Boneless Fish, Boxes 40 pounds.
Sealey's Cod Steak, 1-lb. Blocks, 24 pounds.
Beardsley's Shredded Codfish, 1-lb. Blocks, 2 dozen.
Herrings in Half-Barrels.
New Scaled Herrings.

J. W. Lang & Co.
59, 61 and 63 Front Street East Toronto.

CLARK'S
CANNED MEATS

GUARANTEED "THE BEST"

COMPRESSED CORNED BEEF
LUNCH TONGUES
PARAGON OX TONGUE
PIGS' FEET
YORKSHIRE ENGLISH BRAWN
ENGLISH MINCE MEAT

W. CLARK - Montreal

Formigetta Almonds

SOFT SHELL

A shipment just to hand.
Send for samples and quotations.

PERKINS, INCE & CO.
TORONTO.

OUR STOCK OF

Teas, Fruits Canned Goods
. . . *Etc.*

is very complete.

SMITH & KEIGHLEY
9 Front St. E. TORONTO.

SELLING ACCIDENT INSURANCE.

HE came into the office of a merchant in ———, and with a cheery "Good morning," as of a familiar friend, pulled a chair up near the desk and sat down. The merchant eyed him for a moment, and quietly remarked: "Well."

"Yes, thank you," he replied, with a smile. "I hope you are well also."

It almost jarred the merchant out of his seat. "I did not ask you whether you were well or not," he said, getting hot, "and it is none of your business how I am. What I do want to know is what you want."

"I want a million pounds, and a palace, and a yacht, and a four-in-hand," he rattled away, "and while I am about it I may mention that I also want—"

"Confound you," angrily exclaimed the merchant, "what do I care what you want?"

"I don't really know," he answered in the best humor imaginable; "but I presume you did care, or you wouldn't have asked me."

"Come, come," stuttered the angry merchant, "this is past endurance. You are a perfect stranger to me, and you come in here and take up my time and talk like an idiot. What do you come here for?"

"For a few moments only," said the visitor, serenely, and with the same placid demeanor.

"Oh, did you?" and the merchant jumped out of his chair and started for him. "Well, if you don't get out in two minutes I'll break your head for you."

"Now, now you are talking business," calmly responded the visitor. "Come on, and break my head, and my arm, and my leg. That will lay me up for at least twelve weeks, and I'll get ten pounds a week from the finest accident insurance company in all this beautiful world of ours, sir—the very finest and surest, and most reliable and richest. I represent that company, sir. Don't you want a policy with us? Ten pounds a week if you are injured by any accident, and two thousand pounds cash and no commissions if you are killed. I carry two policies myself, and when I hear a man talk about using me as you threaten to do, I fairly beam with joy, and hope breaks out. I have been——"

"For pity's sake," interrupted the victim, "shut up. How much is a policy for a year? Give me one quick and get out, before I commit suicide and sue your company for the full value."—Exchange.

RETAIL BUYING AGENCIES.

According to The Baltimore American the Baltimore Retail Grocers' Association, the first organization of the kind to establish a distributive agency, has lost money of late in running that department. Says The American: "It is a co-operative concern and all groceries are purchased direct from the manufacturer and sold at a very small advance to the members, thereby escaping the extra cost that is added in passing through the hands of the middleman from the manufacturer to the retail dearer. The amount added to the manufacturers' price and charged to members of the association is only such as is required to meet the running expenses of the association. The question now under consideration is whether the expenses shall be curtailed or the percentage added to the manufacturers' prices increased. The majority of the directors and members are said to have a friendly feeling for the clerks employed by the association and are not favorable to a reduction of the present force. The groceries purchased by the association are sold to the members at an advance of 1 per cent., and with the expenses continuing as at present it is claimed that the percentage added to the manufacturers' prices will have to be doubled."—Merchants' Review.

HARD TO BEAT.

An Iowa farmer came into a store and exhibited an enormous egg, which he vowed had been laid by one of his own hens, says Egg Reporter. He had it packed in cotton, and wouldn't allow anyone to handle it for fear of breaking it. The grocer examined it and said, "Pshaw, I have got something that will beat that."

"I'll bet you a dollar you haven't," said the countryman.

"Right," replied the grocer, and going behind the counter he brought out an egg-beater. "There's something that will beat it, I guess," said he, reaching over for the stakes.

"Hold on there," said the farmer. "Let's see you beat it," and he handed it to the grocer. The latter held out his hand for it, and dropped it in surprise on the counter, where it broke two soup plates. It was solid iron, painted white.

"Some folks think they are darnation cute," muttered the farmer, and he pocketed the stakes and cleared, "but 'taint no use buckin' against solid facts."

HE FRESHENS PEAS.

A novel discovery, says Grocery World, is said to have been made in New England, and, if bona fide, it may, to a great extent, revolutionize the present market for dried vegetables. The new discovery is a method of restoring the flavor and freshness to dried peas at a very small cost.

The process was said to be the discovery of a pedlar, who worked it by buying dried peas at grocery stores by the bushel, and putting them through his solution, which, for a quantity sufficient to freshen a bushel, is said to cost only about five cents. The discoverer of the process then sold the freshened peas from door to door at fifteen cents per quart, which netted him a handsome profit.

This pedlar-inventor has built up such a business by his freshening process that he now employs an assistant, and has all he can do to supply the demand. It is probable that the business will be widened as soon as its ability to move in a wide field is demonstrated.

A Philadelphia grocer is having a delivery wagon built, the motive power of which will be a naphtha engine. He claims that it can be run at a cost of 14c. per day, and that the novelty of it will prove a big paying advertisement.

BUSINESS CHANCE.

WANTED—A FIRST-CLASS GROCERY AND China Store, modern build. State when writing me full information. Have the cash and must buy cheap. Address H. W. WADDELL, Chatham, Ont.



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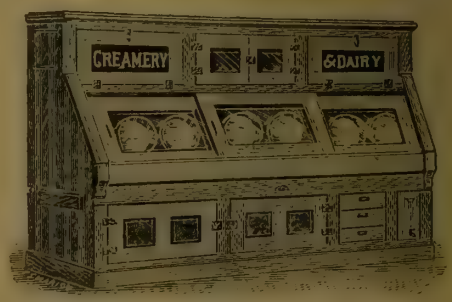
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The "Grocer's Standard" is the Favorite.

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Have you tried . . .

JOHN DEWAR & SONS'

(Purveyors by appointment to Her Majesty Queen Victoria)

. . . SCOTCH WHISKY?

J. M. DOUGLAS & CO., MONTREAL, AGENTS.

HINTS TO BUYERS.

A NICE line of Ceylon tea in half-chests is in store with J. W. Lang & Co.

Smith & Keighley are offering dates at low figures.

W. H. Gillard & Co. are showing some fine values in Japans and China Congous.

H. P. Eckardt & Co. have a few packages of Lake Superior whitefish and salmon trout left.

Bryan candy cases are having increased sales. T. B. Escott & Co. have the agency for London.

J. W. Lang & Co. are this week in receipt of a shipment of New Orleans molasses in half-barrels.

Graham, McLean & Co. report that their sales of butter have been excellent, their receipts being well cleaned up.

T. B. Escott & Co. received a large shipment of Indian teas on Wednesday and another shipment is arriving this week.

Warren Bros. & Boomer have received a shipment of Rio coffee this week, and they report that it is beginning to go out well.

H. P. Eckardt & Co. are placing on the market a one-pound packet of Ceylon tea to be retailed at 25c. per pound. See their advt.

"Dried peaches are very cheap," say Lucas, Steele & Bristol. "Another lot just to hand shows the best value we have ever offered."

The Eby, Blain Co., Ltd., have for sale a handsome coffee mill, "Cole's No. 21," for power or hand, perfectly new and in good condition.

Some bargains in molasses are offering by Lucas, Steele & Bristol's travelers. See their values before buying, also their syrup in 2-lb. tins.

Eighteen hundred and ninety-four pick raisins are scarce at present, but H. P. Eckardt & Co. have several lines which are in good condition.

"Our 'Maple Leaf' brand of hams with fresh eggs is legal tender at any meal in the day," remarked a member of the firm of D. Gunn, Flavelle & Co. "And grocers should see that their stock is kept complete."

T. A. Lytle & Co. find their business increasing at a good rate. Their sales of pickles for January and February exceed any previous two months.

T. B. Escott & Co: "Our unique method of advertising Japan teas is winning us large number of import orders from the grocery trade. Grocers will do well to write us."

Douglas & Stuart's rolled oats, put up by the American Cereal Co., in 2-lb. packages, cases 3 doz., are to hand with the Eby, Blain Co., Ltd. For prices see their "ad."

Dawson & Co. received a large carload of lemons this week. There were 401 boxes in the car, and the stock is fancy. They have a car of Valencia oranges due to-day.

Rutherford, Marshall & Co. have received a consignment of last year's long clear bacon. It is well kept, and the firm is offering it at low figures. The trade is requested to write at once for quotations.

W. H. Gillard & Co. are in receipt of a direct shipment of "Unicorn" brand Austrian prunes, in 56-lb. boxes, 100 to 105 per lb., and state the quality this season is exceptionally fine, and they look for a large demand.

W. H. Gillard & Co. believe in offering first-class fruits to their customers, and with this end in view have some choice California peaches in bags, which are going freely on account of the low prices consistent with quality.

Mr. C. B. Fabien has just issued his illustrated catalogue, in which will be found many useful ideas for those in search of a refrigerator. He has secured Aubin's patent and all his refrigerators are manufactured under it. The grocery trade of Montreal are well acquainted with this make, as the large number of sales have shown. Catalogues will be sent on application.

LA DELICATESSE CHEESE.

A new potted cheese is being introduced on the Canadian market. It is named "La Delicatesse," and is manufactured in the United States. It is put up in an attractive jar, and the agents in Canada are A. E. Richards & Co., of Hamilton. "La Delicatesse" is being energetically pushed in the United States.

PERSONAL MENTION.

J. F. Morgan, who is handling a select stock of confectionery in Wales, Ont., is adding a line of choice groceries to it. His store is bright and well kept.

C. H. Lewis, formerly with Kinloch, Lindsay & Co., Montreal, has joined the traveling staff of the Eby, Blain Co., Ltd. Mr. Lewis is with his old love again, having previously been with the latter firm some years. Mr. Lewis will cover his old ground east of Cobourg.

Mr. Somerville, of W. Somerville & Co., commission merchants, Hamilton, was in Toronto on Tuesday. "Deliveries of farm produce in Hamilton are fairly good," he said. "The T. H. & B. is bringing in a number of farmers with their baskets from away back to Smithville."

Mr. G. F. Galt, of G. F. & J. Galt, wholesale grocers, Winnipeg, was in Toronto this week.

"GASSY" APPLES.

A New Haven grocer has had lots of trouble with his apples, according to a Boston paper. He bought a large stock early in the fall and put them down cellar. Recently he has been selling a large number of apples, but barrel after barrel and bushel after bushel had been returned to him. They all had a nasty taste, and what it was appeared a mystery. The grocer finally ascertained that there had been an escape of illuminating gas in the cellar near where the apples were stored, and the odor had permeated the fruit.

The Round Lake Fishing and Hunting Company, Ltd., has been organized with a capital of $2,000. Its object is the preservation and propagation of fish and game in the company's property. The company is composed of Messrs. D. B. Dewar, of London; J. B. Hughes, Charles Hendry and Walter Wells, Waterloo; H. J. Hall, Berlin, and James Livingston, Baden.

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

TAKE THEM ON

and they will make a

TRADE FOR YOU!!

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

Spring Picked ! ! !

Skilfully Blended ! !

Attractively Packed !



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

PUREST & BEST

Variety of Packages

We take a pride in the large variety of our Table Salt packages and in the neatness of their design.

Our Cotton bags are made in 5 sizes, of the best material and the printing is the neatest. We put up 3 sizes of Terra Cotta cardboard packages and a 4 lb. round cardboard package that is handsomely lithographed for shelf display. When ordering Table Salt from your wholesale house always order

Windsor Salt

The WINDSOR SALT WORKS, WINDSOR, ONT.

READ this

The "Tea Habit" seems to be securing a firmer hold every year on the people of Canada and the United States, and at the present rate of increase the consumption of the herb will soon be as great in proportion in these countries as in England. With the growth of the taste for tea has grown a taste for the finer grades, so that the quality of the goods imported is gradually changing for the better. The Ceylon Teas which have displaced the China Teas in the European Market, are attracting attention here for their **Purity, Nutrition** and **Richness of Flavor.**

MARK this

CEYLON TEAS . . .

are now on sale by all **good** grocers, and every lover of **Pure** Tea should give the delicious teas of Ceylon a trial.

HAVE YOU GOT THEM ON SALE?

LEARN this

THAT IT WILL PAY

you 50 fold to handle **Ceylon Teas.** They are pure, wholesome, clean and **machine-made,** not like the tramped-down teas of the unwashed Mongolian.

Ceylon Teas will build up your Tea Trade.

. . . TRY THEM . . .

THE SOCIAL ASPECT OF IT.*

GENTLEMEN,— The above subject was forwarded to me by your esteemed president from his far away home in Iowa, with a request that I, as president of the Canadian Packers' Association, would respond with a paper, for your present meeting. When I look back over the number of years I have had the pleasure of meeting with you in these social reunions, and being favored in listening to the different able and well defined ideas of subjects allotted to those among you, in the papers carefully prepared for the general good of the members of your association in this up-to-date age, I for several reasons feel very incapable of attempting to respond to so high and noble a subject. The times have not been very prosperous with the fraternity the past year. To the old veterans all that can be said is to look carefully over the prospects and regulate your business according to the wants of your country, while to the new ones, and I presume we have some among us who have been dazzled by the tempting wealth heralded in their ears by those who knew more about the business than those long engaged in it, who have started in on the high road to wealth, striving with each other in the race for life, piling up his product of cans in proper shape, waiting for the broker to visit him, knowing that he had done his best to keep the vacuums on each and every end of the cans, and then finding so many of them stretching up their heads to welcome him on his daily visit, arrogating to themselves the privilege of wearing plug hats and swelling out in their pride, each trying to outdo his neighbor, you stand aghast and wonder where all this wind is coming from, you forgetting that they feel they have as good a right to erect themselves, particularly when a Presidential year comes around, as any one. The poor unfortunate packer begins to hunt around and find out what the duty is over in Canada, thinking possibly he could swop them over there and get his rebate on his tin, but finding no comfort there he is ready to shoulder a club and hunt up the fool of a fellow who beguiled him into putting all his worldly wealth into a canning factory that is a failure. He then hies himself away to Chicago in the month of February, having heard of the wonderful benefits these associations are, with his club laying low, possibly for the machinery man with the guileless tongue, who had so persuaded him in the past. I have one consolation. Knowing once he is under the benign influence of your president he is perfectly hypnotized and his feelings so changed and he becomes perfectly docile, and, although he has only occasionally looked over The Canner and Dried Fruit Packer, and The Baltimore Trade, and read the reports of these wonderful meetings, he comes to the conclusion that Friends Deming and Jugge are wide-awake folks, and he carefully scans over these papers for information that will benefit him. But when he reads of reports of what a splendid chance there is for the opening of another canning factory at such and such a place ; how enthusiastic the people there are to take stock in it ; what wealth there is in the business, etc., his heart changes, and sorrow for his poor countrymen fills his soul and he wants to kill this fool factory starter. But, like all the rest of us, he has to bide his time, hoping for the survival of the fittest.

But, my friends, while the year that has gone may not be as prosperous as all expected, like sensible men we all will try and be sociable. We know that " The Great Scott," so ably assisted by his " staff," will do all in his power to make our meeting together not only pleasant but profitable as well. And my duty is thus made easier, and while in the past the cordial relations as nations existing among us so pleasantly have become somewhat strained and it looked at one time as if the poor " Canucks." would be knocked into a cocked hat because they belonged to the old empire that the great Anglo-Saxon race had sprung from, and reading reports of the many kinks that were being put in the old " Lion's tail," for the benefit of those down in South America, and particularly by many living a long way from the " Atlantic Coast " and in this windy city of Chicago, the members of the Canadian Packers' Association began to think our pleasant recollections would be a thing of the past. But when the Emperor of Germany did some foolish writing, congratulating the Boers of Africa on their success over a few enterprising, pushing men in trying to help not only Englishmen but some of your own people in what they considered was right, " a request was flashed under the ocean that the old Union Jack would protect all," then it was shown that " blood was thicker than water," and the world knew that Anglo-Saxons would, if it became necessary, rally together as brothers ; and when your honored president sent us a flag of truce, as he did, we Canadians would have taken our lives in our hands and invaded your country, determined to enjoy ourselves to the fullest extent possible, feeling, as we do, that we are among our own flesh and blood, knowing that each and every one of you would vie with each other in extending a brother's welcome.

And now, my friends, let me assure you that the social point of meeting together yearly is one of the strongest ties that binds us as friendly nations together. While we all struggle in business, as it were, against the other, it is good for us to meet together and show that the Great Brotherhood of Mankind, no matter what flag we live under, the Anglo-Saxon race particularly must always be to the front in these social and happy reunions, and we will all be the better off for so doing. When I reflect how in the years gone by at your meetings, and at your banquets, presided over by your different toastmasters, how each one tried to out-do his neighor in making us all feel welcome, we all vowed it was well worth the many miles traveled to get together to enjoy each other's society. Who among us will ever forget that famous speech in 1886 at St. Louis by your honored president at the banquet, on what has gone down in history, living longer in the memory of every good American than any " Jingo Manifesto" issued. I refer to that wonderful and famous word " Protoplasm." It has woven a wreath around his mortal brow that will never grow dim, and his name will go down to posterity evolving as he did for our benefit " Something from Nothing." And now, my friends, in closing, if I have helped to solve the problem of sociability in these meetings of yours, not only by this paper but by the presence of some of our own members who, I am sure, will extend to each and every member of your association should you ever visit our own loved Canada a warm and hearty brother's welcome, proving to you that while we do not envy you in any way in belonging to so prosperous and pushing, go-ahead nation, we love our own broad prosperous Dominion, that our people are contented and willing to remain, as we are living, along side of you in peace and prosperity, and no matter how some may shout for imaginary wrongs and do a lot of kite flying, you will find that the sensible people of Canada, like all sensible native Americans, are determined there shall be no trouble amongst us. There is plenty of room for both of us on this broad continent to live in peace and harmony.

* Paper read by Mr. Wellington Boulter, president of the Canadian Packers' Association, at the convention of the Western Packers' Canned Goods Association held in Chicago

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Book on
WINDOW DRESSING FOR GROCERS
Price . . Post-paid, $1.00
57 ILLUSTRATIONS
80 PAGES
Arranged by Harry Harman, publisher of The Journal of Window Dressing. Each illustration fully explained, and how to make the fixtures.
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BARRISTERS, SOLICITORS, NOTARIES, ETC.
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Champion Fire and Burglar-Proof Safes . .
Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.
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TRAVELLER WHO HAS COVERED WESTERN route for last ten years calling on Druggists, Grocers, Confectioners, Boot and Shoe Men, Wholesale and Retail, desires side line on commission. Best of references. Address C., CANADIAN GROCER, Montreal.

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The Canadian Grocer, Toronto

New York Fancy Brand. Have a good light. Use

PRATTS ASTRAL BEST BURNING OIL IN THE WORLD. LIVE DEALERS SELL IT. NO SMOKE, NO SMELL, WHITE LIGHT,

SAMUEL ROGERS & CO. TORONTO.

Every Oil known to trade and industry—wholesale.

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Established 1836. OF LONDON.

Capital and Funds, $36,465,000.
Revenue, $5,545,000.
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Two great business schools under one management. Students admitted at any time. Free circulars.

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The Bugle Brand is the best imported

GUINNESS' STOUT
Bulldog Brand, the highest grade bottled

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SPECIAL LIQUEUR WHISKY

J. & R. McLEA, 23 Common St.

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The Peoples Building and Loan Association of LONDON, ONT.

Incorporated

Authorized Capital, -	$5,000,000
Subscribed Capital, - -	1,500,000
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PERMANENT STOCK.

The first issue of **$100,000.00** of this class of stock has been authorized, and applications for allotment of shares will be received until the 31st of March, 1896. Cost of each share, $100.00. Shares issued at par. Dividends will be paid semi-annually.

As this issue is limited, intending investors should apply immediately, stating the amount required. The next issue will undoubtedly sell at a premium as was the case with our prepaid stock, which sold at a premium of $10 per share of $65 before being retired.

For further particulars and forms of application address:

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RICE FROM The Mount Royal Milling & Mfg. Co. . . .

Is sure to be fresh milled, more palatable, and in neater packages than the imported article.

D. W. Ross Co., Montreal, Agents

DELICIOUS

That's the only way to rightly describe the

Ram-Say Tea

It's the finest of Indian-Ceylon teas — done up in lead-lined packets — absolutely air-tight.

* In pound or half pound packets, 40, 50, 60c. pound.

J. F. RAMSAY & CO., Toronto, Sole Agents for Canada and United States.

NOVA SCOTIA *FIBRED CODFISH*

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade **YARMOUTH, NOVA SCOTIA**

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

WM. RAE, grocer, 48 Grange avenue, Toronto, is making an offer of compromise at 49c. on the dollar.

S. Dionne, general merchant, St. Denis, Que., has assigned.

Mary B. Hall, grocer, Toronto, has assigned to E. Parsons.

R. J. Russell, general store, Ospringe, has assigned to E. Totham.

Joseph Chartrand, grocer, Ste. Cunegonde, Que., has assigned.

H. A. Vanblaricorn, grocer, Napanee, has assigned to W. C. Darby.

Augustus Harrington, grocer, Liverpool, is offering to compromise.

G. Bertrand & Co., grocers, Montreal, have assigned to Kent & Turcotte.

D. Seidmore, grocer, Niagara Falls, has assigned to C. S. Scott, Hamilton.

Jacob Silverstone, furs, Montreal, has compromised at 25c. on the dollar.

The bailiff is in possession of the premises of the Foam Yeast Co., of Toronto.

D. Chaput, general merchant, Egypt, has compromised at 30c. on the dollar.

The bailiff is in possession of the business of W. Allen, pork packer, Winnipeg.

A E Iredale, general merchant, Fort Qu' Appelle, has assigned to H. D. McDonald.

Catherine Wright, grocer, Bracebridge, has assigned to J. W. Betts, of the same place.

E. Bowin, boots and shoes, Granby, Que., is offering to compromise at 60c. on the dollar.

H. E. Thornton, general merchant and baker, Tamworth, has assigned to T. E. Anderson.

Albert Vipond, general merchant, Hudson, Que., has compromised at 30c. on the dollar, cash.

F. P. Carey, general merchant, Ste. Sophie, Terrebonne County, Que., has assigned to Kent & Turcotte.

Napoleon Gingras, general merchant, St. Valere de Bulstrode, Que., has compromised at 50c. on the dollar, cash.

Graham & Co., grocers and liquor merchants, Lindsay, have assigned to Peter Mitchell. The creditors will meet on the 10th.

The creditors of W. M. Wightman, general merchant, Oshawa, will sell the stock to realize the amount of their claims. The failure is a large one, the liabilities being in the neighborhood of $10,000, located mostly in Toronto.

Denton & Co., genenal storekeepers, of Mono Centre, have assigned to John W. Lawrence, of John Macdonald & Co. No statement has yet been prepared, but it is expected the assets and liabilities will be about on a parity.

Vincent G. Cornwell, of Colborne, general storekeeper, has assigned to W. A. Campbell. The assets are estimated in the neighborhood of $9,000, consisting of stock valued at $6,000 and book debts of $3,000. Liabilities nominally the same.

CHANGES.

Miss E. Allen, grocer, Montreal, has sold out.

Mrs. Clarke is starting a grocery business at Montreal.

E. A. M. Aurele is starting a general store at Milton. Que.

The Bodega Wine Co., Montreal, has been succeeded by Geo. H. Wray.

Dettmers & Bowden are starting a fish and poultry business in Montreal.

W. H. Dunn is beginning business in Montreal in commission groceries.

The Anglo-American Canning Co., of Vancouver, B.C., has been incorporated.

The business of Patrick Clint, grocer, Kingston, recently deceased, is to be wound up.

Hunter & Moore, general merchants, Boissevain, Man., have opened out at Pilot Mound.

M. L. Gelby, general merchant, Notre Dame de Lourdes, Man., has discontinued business.

H. A. Gilman & Co., general merchants, Mansonville, Que., are adding a millinery department.

Patterson & Lloyd, general merchants, Knowlton, Que., have been succeeded by G. M. Patterson.

The style of the business carried on by Miss A. Archambault, grocer, Montreal, has been changed to Louis Label.

John H. Burton has been registered proprietor of the commission produce business of John H. Burton & Co., Cookshire, Que.

Belisle & Joanis are starting a grocery store at Bassin du Lievre, Que. Max Cousineau is starting a general store at the same place.

A new firm has been formed by Geo. Childs & Co., wholesale grocers, Montreal, composed of Geo. A. Childs and Arthur Childs; style unchanged.

SALES MADE AND PENDING.

The stock of Oscar Melancon, grocer, Montreal, has been sold.

The immovable assets of T. Jarry, grocer, Montreal, have been sold.

The stock of Galipeau Bros., provisions, Montreal, has been sold.

The general stock of the estate of P. Zoeger, Beeton, has been sold.

The stock of Vital E. Brien, general merchant, Milton, Que., has been sold.

The boot and shoe stock of L. J. Morgan, Ottawa, has been sold at 56c. on the dollar.

The crockery stock of G. A. Duclos & Co., Montreal, has been sold at 50c. on the dollar.

The assets of W. T. Boutel, general merchant, St. Severin, Que., are to be sold by auction.

The general stock of Joseph Beaulin, L'Annonciation, Que., has been sold at 50c. on the dollar.

A portion of the assets of Arthur Bell & Co., general merchants, Ste. Agathe, Que., has been sold.

The assets of J. N. Duguay, general merchant, La Baie, Que., are to be sold by auction 11th inst.

The assets of James Brillard, general merchant, St. Sebastien, Que., are advertised for sale by auction on the 12th inst.

The stock of J. O. Fagan, grocer, Sorel, Que., has been sold at 82½c. on the dollar. The grocery stock of O. R. Fagan, of the same place, has also been sold.

PARTNERSHIPS FORMED AND DISSOLVED.

Z. Gravel & Co., grocers, Montreal, have dissolved.

MacPherson & Tache, cheese, St. Hyacinthe, have dissolved.

Gleason & Scott, general merchants, Brome, Que., have dissolved.

The Canadian Cocoanut Co., Montreal, have dissolved; J. A. McLean continues; style unchanged.

Mowen & Anderson, groceries, boots and shoes, Edmonton, Man., have dissolved, E. Anderson retiring.

D. J. McDonald & Co., general merchants and livery, Bridgeport, N.S., have dissolved. D. J. McDonald continues.

G. A. Darche and E. L. Darche have negotiated a partnership in Montreal to carry on business as general merchants under the style of Darche & Frere.

Hemlow & McDiarmid, general merchants, Liscombe, N.S., have dissolved. James Hemlow, jr., retires, and business will be continued by W. A. McDiarmid.

A. Tanguay and L. M. A. Lemieux have registered a partnership in Weedon, Que., to carry on business as general merchants under the style of Tanguay & Lemieux.

A co-partnership has been formed by Chas. R. Hoben and G. A. Wooten to carry on business as dealers in fish, etc., at Halifax, under the style of Hoben & Wooten.

FIRES.

The stock of D. Corbeil, grocer, Montreal, has been damaged by smoke and water.

DEAD.

T. J. McCafferty, general merchant, Oromocto, N.B, is dead.

Consignments Stored in Bond

And shipped when sold, to proper addresses. Specially convenient for consignments partly sold in transit.

BLAIKLOCK BROTHERS, MONTREAL

CHARLES H. RICHES

Solicitor of **PATENTS**

Canada Life Bldg, King St. W., Toronto

Patents and trade marks procured in Canada and foreign countries. Handbook relating to patents free on application.

A NEW DEPARTURE of much importance to the . . . . GROCERY TRADE



The LAING PACKING AND PROVISION CO. Ltd.

. . OF MONTREAL . .

Have added a **Canned Meat Department** to their General Packing Business, and will in future have a full line of Canned Meat Goods, Soups and Sundries of the very finest quality, every can being guaranteed. These **Anchor Brand** Goods are put up in all the convenient sizes and newest shapes, **with patent key-openers,** and are not surpassed by any other goods on the market.

WRITE FOR PRICE LIST

CAUSES OF FAILURE

In the Hardware Trade and How Avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely. We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit. Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays to any address on receipt of **25 cents**

HARDWARE AND METAL, Toronto

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

50/3 lb. (5c. Size)

and

21/7 lb. (10c. Size)

White Cotton Bags of "WINDSOR" Table Salt, packed in paper-lined Barrel, price, $2.75, can be ordered from any wholesale grocer in Toronto. Sometimes it is convenient to order it in this quantity, and we always try to meet your requirements.

We sell Salt by the car lot. When you need a car, write US.

The Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

City Agents for Windsor Salt Works.

The "GENUINE"



Is a Chimney full of quality
See our Registered Trade Mark on each one.

Heat will not break it

Full Lead Flint-Wrapped and Labelled

Do not buy any so-called Flint Chimney, but insist on having the GENUINE

GOWANS, KENT & CO., Toronto

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



You Want . . .

a fair profit, etc.! Then handle these well-known goods

Robinson's Barley — Robinson's Groats

They are sold at popular prices
They are steadily increasing in demand
They are sure to bring and increase trade
They are world-renowned as the **Best Foods on Earth**

CURRENT MARKET QUOTATIONS

TORONTO, Mar. 5, 1896.

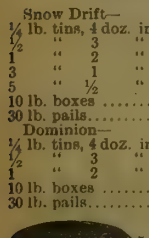
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16
Dominion—	
¼ lb. tins, 4 doz. in case.....per doz.	1 00
½ " 3 " ..... "	1 75
1 " 2 " ..... "	3 00
10 lb. boxes .....per lb.	20
30 lb. pails..... "	20



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4 oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
¼ lb. tins, 4 oz. cases.....	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'kg Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz, per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins.....	$ 3 75
" 2. "	5 60
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles.....	1 60
3. "	1 90
4.	2 60

Polishing Paste. (3 doz. in box)	per gross.
No. 1. In bottles	$3 75
" 2. "	5 65
" 3. "	7 85
Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
Ivorine.	per doz.
Small. In patent stoppered bottles, sponge attached	$0 80
No. 1. "	1 35
" 2. " .....per gross.	25 00
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
½ No. 8	7 25
¼ No. 10.....	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross.
CROWN PARISIAN DRESSING.....	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	
	per gross.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 20

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots....	0 16

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90
'Standard," select 7, 4 strings..	2 75
" " 6. 3 strings..	2 60
" " 5, 3 strings..	2 40

CANNED GOODS.

	per doz.	
Apples, 3's	$0 85	$0 95
" gallons.....	2 00	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 95
Corn, 2's	0 75	0 95
Cherries, red pitted, 2's.....	2 00	2 25
Peas, 2's	0 90	0 95
" Sifted select	....	1 10
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's.....	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 00
" 3's	2 65	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard.....	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 85	0 90
" gallons.....	2 10	2 25
Raspberries, 2's	1 40	2 00
Strawberries, choice, 2's	1 90	2 40
Succotash, 2's	....	1 15
Tomatoes, 3's.....	0 80	0 95
Lobster, talls.....	1 75	2 25
" flats.....	2 30	2 60
Mackerel.....	1 10	1 20
Salmon, Sockeye, talls.....	1 35	1 40
" " flats.....	1 55	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener.....	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" " " " ¼s	0 10½	0 11
" " " " ⅛s	0 18½	0 19
Sardines, other brands 9¾ 11	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36

Canada
Prepared
Corn.
Silver Gloss.
Satin Starch.
Rice Starch.

When you buy

STARCH

See that you get the right thing. You can't go wrong if you have any of our lines.

EDWARDSBURG STARCH CO. Cardinal, Ont

Sardines, Amer.,	¼s	"	....	0 04½ 0 09
" "	½s	"	....	0 09 0 11
" Mustard, ¾ size, cases 50 tins, per 100				10 00 11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.		1 10	1 15
Kippered Herring, 1-lb.		1 65	1 90
Herrings in Tomato Sauce		1 70	1 90
Herrings in Shrimp Sauce		2 00	....
Herrings in Anchovy Sauce		2 00	...
Herrings a la Sardine		2 40	....
Preserved Bloaters		1 85	1 90
Real Findon Haddock		1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef,	1-lb. cans		$1 40	$1 50
" " "	2	"	2 40	2 55
" " "	4	"	....	....
" " "	6	"	7 75	8 25
" " "	14	"	16 00	18 00
Minced Callops	2	"	....	2 60
" "	2	"	2 60	2 65
Lunch Tongue	1	"	3 40	3 50
"	2	"	....	6 00
English Brawn	2		2 75	2 80
Camb Sausage	1	"	....	2 50
" "	2	"	....	4 00
Soups, assorted	1	"	....	1 50
" "	2	"	....	2 25
Soups and Boull.	2	"	....	1 80
"	6		....	4 50



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz
2 doz.... 1 4





Codfish. per doz.
Beardsley's Shredded, 2 doz. pkgs.... 0 90

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	3 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S. per doz.

Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" " 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb.
French, ¼'s—6 and 12 lbs.	0 30
Caraccas, ¼'s—6 and 12 lbs.	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs.	0 26
Diamond, ¼'s—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs.	0 30
Pearl, " " "	0 25
London Pearl, 12 and 18 "	0 22
Dock " " " "	0 11
Bulk, in boxes	0 18
	per doz.
Royal Cocoa Essence, packages	1 40

Cocoa— EPPS'.	per lb.
Case of 112 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, " "	....
" 1 lbs. " "	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caraccas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs. 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, nd 12 lbs. each, ½ lb., tins.	0 49

COFFEE.

Green.

	per lb.
Mocha	0 28 0 30
Old Government Java	0 30 0 33
Rio	0 20 0 21½
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 21 0 22
Maracaibo	0 21 0 23

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 28
Mocha and Java	....	0 35
Old Government Java	0 30 0 32	0 36
Arabian Mocha	....	0 35
Maracaibo	0 28	0 30
Santos	0 25	0 27

DRUGS AND CHEMICALS.

Alum	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross	....	4 20
" 2 " " "	....	6 00
" 3 " " "	....	8 40
" 4 " " "	....	10 00
" ½ pint " "	....	12 00
Olive Oil, ½ pts., 2 doz. to case, per case	....	1 25
" pints, 2 doz. to case, per case	....	2 50
Epsom Salts	0 02	0 02½
Extract Logwood, bulk	0 13	0 14
" boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08½	0 09
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12½	....

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO THE QUEEN OF ENGLAND.



Over 1,000,000 Packages sold weekly

LIPTON'S
Delicious Teas

possess that most delicate flavor and exquisite aroma peculiar to the choicest growths of Ceylon and India. . . .

They are put up in one-pound and half-pound air-tight packages, and retailed at 30, 40, and 50c. per pound. Reasons why you should sell Lipton's Teas: Because everybody likes them. They have the largest sale in the world. They will increase your trade. You can buy from the following wholesale agents:

Caverhill, Hughes Co., Montreal
H. H. Brennan & Co., - Ottawa
W. G. Craig & Co., - Kingston
Balfour & Co., - - Hamilton
A. M. Smith & Co., - - London
T. Kenny & Co., - - - Sarnia

LIPTON TEA PLANTER
CEYLON

Chief Offices: City Road, London, England.
United States Offices: 80 Front St., New York.

Batty's

NABOB PICKLES and.... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . **EIGHT PRIZE MEDALS**

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada ——— Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy plug tobaccos duty paid. Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited. See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. **OFFICE, Vancouver, B.C.**

A PRIZE . .

Certificate in each box of

Adams' Banner

Send for Free Sample . . . . **CHEWING GUM.**

ADAMS & SONS CO.

11 & 13 Jarvis Street, Toronto, Ont.

Cream Sodas

are put up in **tin boxes** containing three pounds of the most delicious biscuits. Try a sample case. No more stale or flat biscuits. Your trade will be doubled if you sell Cream Sodas. We are the only people who make them. Remember this fact. Don't take something which is "just as good." The original leads.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. **7 FRONT STREET EAST, TORONTO.** **Charles J. Peter.**

Crown Brand (Greig & Co.)—



1 oz. London	gross	6 00
2 " Anchor	"	12 00
1 " Flat Crown	"	10 80
2 " " "	"	18 00
2 " Square	"	21 00
2½" Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
8 " "	"	7 00
Parisian Essence	gross	21 00
Ketchup, Fluted Bottles	gross	12 00
" Screw Top	"	21 00
" S. & L. "High Grade" per doz		3 50
Pepper Sauce, per gross		15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 [illegible]

FRUITS.

FOREIGN.

	per lb.	
Currants—Provincials, bbls	0 04	0 04¼
" ½ bbls	0 04½	0 04⅝
" Filiatras, bbls	0 04¼	0 04½
" ½ bbls	0 04¼	0 04¾
" Patras, bbls	0 04½	0 05
" ½ bbls	0 04¾	0 05¼
" cases	....	0 05½
" Vostizzas, cases	0 05½	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05½
Figs—Eleme, 14 oz	0 09	0 10½
" " 10 lb	0 09½	0 12½
" " 18 lb	0 13	0 15
" " 28 lb	0 16	0 18
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 05½	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 04¼	0 04¾
" Fine, off stalk	0 04¾	0 05
" Selected	0 06	0 06½
" Layers	....	0 06½
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05½	0 06¾
" Malaga—		per oox.
" London Layers	2 00	2 20
" Black Baskets	2 75	3 20
" Blue Baskets	3 25	3 50
" Dehesa Clusters	4 25	4 50
Lemons—Messina, boxes	3 50	4 00
" Malagas, half chest	5 00	6 00
" boxes	2 50	3 00
Oranges—Jamaica, fncy in bxs	4 25	4 75
" Jamaica, ordinary, bxs	3 50	4 00
" Cal. Navels, in boxes	3 25	4 00
" Mexican, in boxes	3 50	4 00

DOMESTIC.

Apples, dried, per lb	0 04	0 05
" evaporated	0 07	0 07½

FOOD.

	per brl.
Split Peas	$3 50
Pot Barley	3 75
Pearl Barley, XXX	6 50

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—

50 to 60 dy basis	....	2 60
40 dy	....	2 65
0 dy	....	2 70
20 16 and 12 dy	....	2 75
10 dy	....	2 80
8 and 9 dy	....	2 85
6 and 7 dy	....	3 00
5 dy	....	3 20
4 dy A P	....	3 20
3 dy A P	....	3 60
4 dy C P	....	3 10
3 dy C P	....	4 20

HORSE NAILS—
Canadian, dis. 55 per cent.

HORSE SHOES—
From Toronto, per keg 3 60

SCREWS—Wood—
Flat-head iron, 80 p. c. dis.
Round-head iron, 75 p. c. dis.
Flat-head brass, 77½ p. c. dis.
Round-head brass, 72½ p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)		1 30
2nd " (20 to 40 inches)		1 45
3rd " (50 to 60 inches)		3 10
4th " (51 to 60 inches)		3 40
5th " (61 to 70 inches)		3 80
ROPE—		
Manilla	0 09	0 09¼
Sisal	0 06¾	0 07¼
AXES—		
Per box	6 00	12 00
SHOT—		
Canadian, dis, 17½ per cent.		
HINGES—		
Heavy T and strap	0 04¾	0 05
Screw, hook and strap	0 03¾	0 04

WHITE LEAD—Pure Association guarantee, ground in oil.

	per lb.
25 lb. irons	0 04¾
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04

TURPENTINE—		
Selected packages, per gal.	0 45	0 46
LINSEED OIL—		
Raw, per gal	0 54	0 55
Boiled, "	0 57	0 58
GLUE—		
Common per lb	0 07¾	0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant " "	2 00
Other Jams " "	1 55 1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

KNOX'S GELATINE.

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross	9 00
Small Med. "	7 80
Medium "	10 80
Large "	12 00
Spoon "	18 00
Mug "	16 20
Tumbler "	12 00
Cream Jug "	21 00

RICE, ETC.

	per lb.	per lb.
Rice—		
Standard "B"	0 03½	0 03¾
Patna	.....	0 04¾
Japan	.....	0 05
Imperial Seeta	.....	0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½
Goathead (finest imported)	.....	0 06½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes and fancy packages	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 07¼
Canada Pure Corn	0 06¾
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs	0 06¼
1 lb. fancy cartoons, cases 36 lbs	0 07
6 lb. draw-lid boxes, 8 in crate 48 bs	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06¾
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 07¼

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08¼
		0 08¾
PURE—12-lb. boxes		0 07¼
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07¾

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06¼
STARCH IN BARRELS	Silver Gloss	0 07¾
	Pure	0 06¾

BROWN & POLSON'S CORNFLOUR.

1-lb packages	0 07
40-lb boxes	2 80

SUGAR.

	c. per lb.
Granulated	0 04⅞
Paris Lump, bbls. and 100-lb. boxes	0 05⅜ 0 05¾
" in 50 lb. boxes	0 05¾ 0 05.80
Extra Ground, bbls. Icing	0 05⅝ 0 05¾
Powdered, bbls	0 05⅝ 0 05¾
Very bright refined	0 04½
Bright Yellow	0 04¼
Dark Yellow	0 03⅞ 0 04

SYRUPS AND MOLASSES.

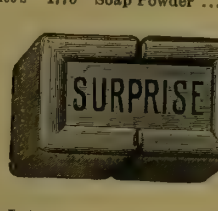
SYRUPS.	per gallon. bbls.	½ bbls.
Dark	0 30	0 33
Medium	0 33	0 38
Bright	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

Babbitt's "1776" Soap Powder $3 5



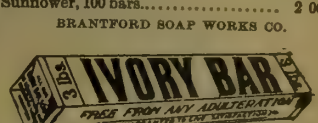
1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

P. M. LAWRASON'S SOAPS.

	per box
Wonderful, 100 bars	$4 00
Supreme, 100 bars	3 60
Our Own Electric, 100 bars	2 00
Sunflower, 100 bars	2 00

BRANTFORD SOAP WORKS CO.



Ivory Bar—		per box.
3 lbs. and 2 6-16 lbs., 60 bars in box		$3 30
13¼ oz. and 1 lb., 60 bars in box		3 30
12 oz. cakes, 100 cakes in box		4 00



NOW IS THE TIME

To look over your stock and order **Starch**

Remember Brantford

LILY WHITE GLOSS
CHALLENGE CORN

THE BRANTFORD STARCH CO., Ltd. - Brantford, Ont.

10 oz. cakes, 100 cakes in box 3 60
Twin cake, 11 ¼ oz., 100 cakes in box 3 85
All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordirary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

TETLEY'S TEAS.

No. 1. Retailed 70c.; cost 50c.
No. 2. " 50c.; " 35c.
Mixed. " 40c.; " 30c.

"SALADA" CEYLON.

	per lb.
Green label, retailed at 30c	0 22
Blue " " 40c	0 30
Red " " 50c	0 36
Gold " " 60c	0 44

Terms, 30 days net.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48
Bright Smoking Plug Myrtle, T. & B., 3's	0 60
Lily, 7's	0 47
Diamond Solace, 12's	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
¼-lb. plug, 6-lb. boxes	0 70
oz. plug, 5-lb. boxes	0 70

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—

Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Richmond Straight Cut No. 1, in cardboard boxes of 10	10 50
Hyde Park, cardboard boxes of 10 and 20	10 50
Sweet Caporal, slide boxes of 10	7 20
Athlete, foil-wrapped boxes of 10	7 20
Old Judge, slide boxes of 10	7 50
Derby, packages of 10	3 80
Prince and Gloria, slide bxs. of 10	3 80
Sweet Sixteen, slide boxes or packages of 10	3 30
White Caps, slide boxes of 10	3 30
Old Virginia, slide boxes of 10	3 30
Parisienne, slide boxes of 10, (mouth-pieces)	3 60
Holder, packages of 10	3 30
Sultana, slide boxes of 10	3 30
Majestics, slide boxes of 20	6 60

Plug tobaccos (sweet chewing)—		
Navy, in caddies		0 35
Navy, plug mark	0 33	0 35
Honey, boxes and caddies		0 43
Spun roll chewing, boxes		0 55

Plug smoking (with or without tags)—	per lb
Black Crown smoking, in caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

Cigars.

S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

AMERICAN TOBACCO CO. OF CANADA, LTD.

Cigarettes—	Per M.
Richmond Straight Cut No. 1, cardboard boxes of 10	$10 50
Hyde Park, cardboard bxs. of 10	10 50
Sweet Caporal, slide boxes of 10.	7 20
Old Judge, slide boxes of 10,....	7 50
Athlete, foil-wrapped boxes of 10	7 20
Derby, packages of 10	3 80
Prince and Gloria, slide bxs. of 10	3 80
Sweet Sixteen, slide boxes of 10.	3 30
White Caps, slide boxes of 10	3 30

Plug Cut—	
Old Chum, 1-9, 5-lb. boxes	0 70
Old Virginia, 1-10, 5-lb. boxes	0 60
Seal of North Carolina, 1-10	0 80
" " 1-6 pouches	0 90
Old Gold, 1-10s and ⅛s	0 80

Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes	0 83
Athlete	1 10
Old Judge	1 20

Plug Smoking—	
Derby, 3s, 7s and 12s, solace	0 51½
Old Virginia, 3s, twist or solace	0 58

Plug Chewing—	
Old Chum, 3-lb. boxes, thick or thin	0 58

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 60
" 3 " " " "	1 75
" 2 " " " 2	1 50
" 3 " " " 2	1 65
" " " painted " 2	
Tubs, No. 0	9 00
" 1	7 50
" 2	6 50
" 3	5 50
Washboards, Globe	1 90 2 00
" Water Witch	1 40
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30
Butter Tubs	1 60 3 60
Mops and Handles, combined	1 25
Butter Bowls, crates assort'd	3 60

THE E. B. EDDY CO.

Washboards, Planet	1 60
" Waverly	1 50
" XX	1 40
" X	1 25
" Electric Duplex	2 25
" Special Globe	1 50

Matches—	Per Case. 5-Case Lots,	Single Case
Telegraph	$3 30	$3 70
Telephone	3 10	3 30
Tiger	2 60	2 80
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Favorite	2 25	2 35
Flamers	2 25	2 35

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

25 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

ODART'S SPECIALTIES

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL



Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

B. F. P.
Cough Drops

Have you got them? If not, write

TORONTO BISCUIT & CONFECTIONERY CO.

TORONTO

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

LEA AND PERRINS'

Observe that the SIGNATURE *Lea & Perrins* Is now printed in blue ink diagonally across the OUTSIDE WRAPPER Of every Bottle of the

ORIGINAL . . . WORCESTERSHIRE **SAUCE.**

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally.

RETAIL EVERYWHERE.

AGENTS—J. M. Douglas & Co., and Urquhart & Co. Montreal

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street MONTREAL

EL PADRE NEEDLES EL PADRE NEEDLES

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, MARCH 13, 1896. No. 11

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

THE ONLY TEN CENT CIGAR

SELL ONLY THE BEST!

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

Kippered Herrings



The recognized leading Brand in all the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

Marshall & Co.,

Spring Garden Works, **ABERDEEN, SCOTLAND.**

Walter R. Wonham & Sons

Sole Agents for Canada, **MONTREAL.**

VARSITY CIGAR 5c. THE BEST IN THE MARKET

Grocers . .

Who study to please their customers keep our

Table Salt

A pure nutty flavored Salt. Gives taste to everything.

The Canada Salt Association

CLINTON, ONTARIO

BROOMS . . .

BROOMS

OUR BRANDS:

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line. Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers. TORONTO, ONT.

Every Hotel and Restaurant needs

JOHNSTON'S

Fluid Beef Cordial

IN 20-oz. BOTTLES

Have you got some to supply the demand?

MAKES THE BEST BEEF TEA. .... ALWAYS SATISFIES.

THE JOHNSTON FLUID BEEF CO. MONTREAL.

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

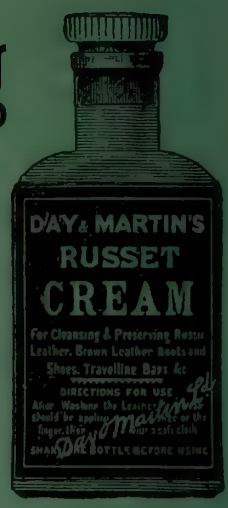
DAY & MARTIN'S



Real Japan Liquid and Oil Paste Blacking

Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

- Kid Renovating Polish.
- Japanese Waterproof Blacking
- Brunswick and Berlin Black, for stoves.
- Universal Harness Composition, in tins.
- Harness Oil, in bottles and in bulk.
- Kid Reviver, in tins (three sizes).
- Patent Leather Polish (two sizes)
- Polishing Cream (two sizes).
- Brass Burnishing Paste (four sizes).
- Furniture Polish (four sizes).
- Russet Cream for Brown Boots (four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior Quality

E. T. STURDEE, St. John, N B., for Maritime Provinces.

.....London and Liverpool.

CHAS. GYDE, Montreal, for Ontario and Quebec.

MARTIN & ROBERTSON, Victoria and Vancouver, for British Columbia.

TEES & PERSSE, Winnipeg, for Manitoba and North-West Territry.

Standard Goods THE Best to Handle

FOR PURITY

Bi-Carbonate OF Soda



FOR STRENGTH

This brand is always reliable. Highest test $98\frac{50}{100}\%$ pure.

Made only by The UNITED ALKALI CO., Ltd., Liverpool.

"New Process" Soda, finest on the market.



"Thistle . . Haddies"

The Reliable Standard Brand.

The Finest Flavored Canned Haddies Put Up.

Far Superior to Salmon from a dietetic standpoint, being much more easily digested.

FOR SALE BY THE WHOLESALE GROCERS THROUGHOUT THE DOMINION.

MONTREAL and TORONTO
A. P. TIPPET & CO.

ST. JOHN, N.B.
F. H. TIPPET & CO.

The St. Lawrence Sugar Refining Co.
LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

For ***Rockingham Ware***
Yellow, Bristol and Glazed Goods . . .

WRITE **BRANTFORD STONEWARE MFG. CO. Ltd.** **. . . Brantford**

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S



BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery." Lancet

WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

YUCAN

Is a . . .

Liquid Blacking

Manufactured from the very finest stock. No pains are spared in its preparation . . .



It gives a . . .

Beautiful Polish

with little or

No Labor.

NO BRUSHING IS REQUIRED.

OIL

It contains 55 per cent. of oil and will PRESERVE the LEATHER and keep it soft and pliable. It will reject snow or water, as it is a **WATER-PROOF BLACKING.** Does not rub off on the clothing.

BLACKING

It will turn tan shoes jet black. It will make old rubbers look like new. It will hold its polish for a week. **It is the cheapest to use.** Retails at 25 cents.

The F. F. Dalley Co. Ltd. - Hamilton

Tetley's Teas

The celebrated . . .

ELEPHANT BRAND of INDIAN and CEYLON

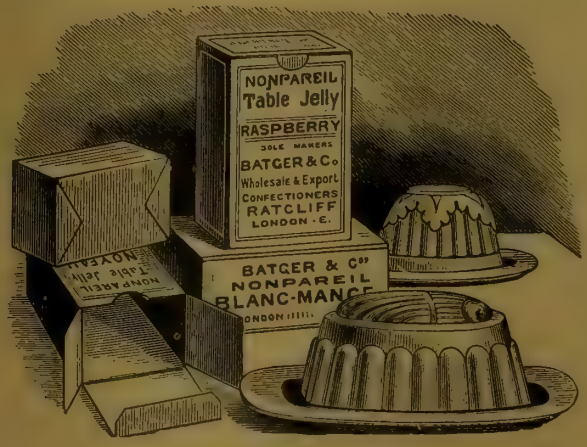
Teas, in pound and half-pound packets, has stood the critical test of the Canadian public for years, and still they lead . . . .

LONDON Eng. **MONTREAL** 14 Lemoine St. **TORONTO** 128 Richmond W.

WINNIPEG, Hudson Bay Co.

PREPARE FOR

Easter Trade



Order from your Wholesale Grocer an assortment of

BATGER'S TABLE JELLIES

ROSE & LAFLAMME Agents,

400 St. Paul Street . . . MONTREAL

PAPER BAGS

Ours are as cheap in dollars and cents as those of any other make.

In quality of paper and workmanship they are superior to any paper bag made in Canada.

This makes them the best value for the money.

A fair test is solicited.

The E. B. EDDY Co. Ltd.

HULL

MONTREAL TORONTO

The George Matthews Co. Ltd.

PORK PACKERS . . . .
HAM AND BACON CURERS

ESTABLISHED 1868
CORPORATED 1894

Ottawa and Peterborough

No Sulphur Match on Earth

. . CAN BEAT OUR . .
SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

Don't Stay!
Always Go!

"REINDEER BRAND"

Condensed Milk **Evaporated Cream**
" Coffees
" Cocoa

are being more and more appreciated and sought after by all classes.

BUY IN SMALL LOTS AND OFTEN



LI-HUNG-CHANG in the bosom of his family.

LI-HUNG-CHANG is all right, and has put on his yellow jacket and resumed business at the old stand. We have some of China's finest productions in Superlatively Choice Sifted Young Hysons; True Moyune Young Hysons, in Points and Small Make. LI prefers the Moyune, but Ping Suey finds favor with many, and can be bought to advantage from us. We have a fine assortment of China Blacks—fine goods for blending or straight sales. If you want anything special in Indian Teas be good enough to let us know what it is and we will be pleased to compete for the business and send samples.

W. H. GILLARD & CO. Wholesalers Only HAMILTON

SINGING THEIR PRAISES



He Knows a Good Thing.

Sell Boulters' ... Peerless

"LION" BRAND

CANNED GOODS

Only two lines of fruit left.
This speaks volumes for their

Excellence, Purity and Flavor.

WETHEY'S

CONDENSED



Mince Meat

A most delicious preparation, which keeps well, and is easily and quickly made up into pies, patties, etc. All wholesalers have it. . . .

J. H. WETHEY, Manufacturer, ST. CATHARINES

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, MARCH 13, 1896 ($2.00 per Year) No. 11

DROPS FROM THE EDITOR'S PEN.

Bad roads make bad payments.

—

Cleanly customers will not cling to uncleanly stores.

—

It pays the grocer to keep a little "soft soap" in stock.

—

Good clerks are as essential to success in business as good goods.

—

A business to be permanent must not be built on a fake foundation.

—

A well fixed store is as essential to success as a well "fixed" merchant.

—

Etiquette is as much demanded in the store as in the drawing-room.

—

It takes a bold "ad" to win custom, as well as a brave heart to win fair lady.

—

It is to be hoped that when spring comes in she will be accompanied by a good brisk trade.

—

Method is the modus operandi whereby much work can be done in business building.

—

The drop of eighty cents per box in the price of "Surprise" soap was a surprise to the trade.

—

A well-dressed window is more profitable, and hence more desirable, than a well-dressed wife.

—

Observe the same regularity in the changing of your "ad" as you do in the changing of your linen.

—

It is not a difficult thing to create an ideal; but it is no easy task to create an ideal that is practicable.

—

It is nothing strange for a man to succeed under difficulties. The strangeness would be apparent if he succeeded without encountering difficulties. Difficulties may not be a lubricant, but they induce the energy that is necessary to success.

—

Business may be fickle, but it is a more faithful rewarder of service than is the business of politics.

—

Merchants without organization, like a man without legs, make but slow progress against trade evils.

—

When an article won't sell it becomes a drug; but not, however, always qualified for the druggist's shop.

—

A government that is weak in business instincts can scarcely be expected to be strong in political acumen.

—

The merchant who keeps his shelves filled with dirty and dusty goods is eventually shelved by his customers.

—

An advertisement is not the business, but it frequently indicates what manner of business man the advertiser is.

—

It is indiscreet for a merchant to keep in his employ a clerk or salesman who cannot be allowed some discretion.

—

When a merchant closes his ledger he should close his methods which stock-taking has shown him to be pernicious.

—

With the opening of spring comes the desire of the merchant to close his store early. He should put his desires into practice.

—

Time waits for no man, and the merchant who does not keep up with it soon finds himself behind both his customers and time.

—

The study of how to make a favorable impression upon the various descriptions of customers is a part of the business curriculum.

—

The Dominion Government at last appears inclined to do something for Montreal harbor. The black eye which Montreal Centre gave the Government recently appears to have brought it to its senses.

—

It is well for a business man to be quick in coming to a decision; but it is also well for him not to be too quick: He might "wind" himself.

—

Recreation is a part of a merchant's business as well as work behind the counter: It endows him with the vigor to do good work behind the counter.

—

While the commercial traveler is usually dignified, he sometimes becomes indignant because of the disturbing elements he encounters in his territory.

—

The young man who starts out in life with the idea of acquiring wealth suddenly should consult some old hard-headed business man before he gets much of a start.

—

Siberia, it is said, will be Europe's future granary. The name of Siberia is at present associated with dark dungeons, bleakness and starvation. It will be a relief to have it associated with something brighter and more humane.

—

He who starts out in life with no other wealth but that of mind and ambition is more richly endowed, both for this world and the next, than the average man who comes into the world with a gold brick tucked under his arm.

—

The Boston Retail Grocers' Association have decided not to allow members to participate in the death benefits if their dues are not paid up. The departed delinquent members will probably not turn over in their grave thereat.

—

There are 340 different specimens of timber trees on the North American continent, 121 of which are within Canadian territory. It is no misnomer to call Canada a wooden country, and she will not wax indignant at being so dubbed.

THE STORM IN THE TEACUP.

"Oh that mine adversary would write a book."

WELL, he has not done so, but he has made a confession. The leading importers of China and Japan teas in New York have admitted, in a report to Congress, that they are unable to supply the country with clean, uncolored teas. Does not this also imply that they have been importing bad and filthy teas for years?

The difficulty, they now admit, has not arisen suddenly. Importers into England, Australia, Canada and many other countries found it out long ago.

It were a curious question to inquire into the subtle probings of the importing mind which prompted this confession at this juncture. Can it in any way be connected with alleged holdings of immense stocks of cheap Amoys, as some cynics assert, or has the importing conscience been stirred by parallel movements in municipal government tending towards purification of the streets, closing of saloons and brothels, the weeding out of police, etc.? There is no doubt when a sudden enthusiasm for cleanliness and purification sets in, it sweeps, by eddies and side currents, into channels which it was hardly expected to reach.

Explanation of the phenomena might well be sought in that direction, but we are inclined to ascribe it rather to bitter disappointment on the part of the small importing body, because after honest and strenuous efforts maintained for years to procure clean and wholesome teas from the far Orient, they find it is impossible. The habits and circumstances of the owners of the small tea gardens in China and Japan are such that cleanliness in manufacture is unattainable. The temptation to color teas artificially by the addition of plumbago and many other substances is irresistible, and, in the absence of rolling and firing machinery, these operations must be carried out by filthy and sweating hands, arms and feet, often covered with gangrenous sores. No wonder that one of these importing gentlemen says: "The tea-tasters would as soon quench their thirst from a Chinaman's bath as swallow the stuff they supply to the public."

But, as these importing gentlemen have now made confession, we must credit them with the intention of amendment; and, setting aside the question of why they have so long clung to these unclean teas, let us see whether there is any truth in the alleged difficulty of obtaining the pure and wholesome article. At the price they admit such teas have been sold wholesale, viz., 10c. per lb., we at once admit the difficulty. From 10c. substract profits here, charges in importing from China, export duties there, which are heavy, cost of refiring and packing at shipping port, profits of middlemen who buy the teas from the small farmers in the interior, transports from interior, etc., and it will be seen that its original grower cannot get 2c. per lb. for his tea. Can Jap or John be blamed if for such a price he is not over-concerned as to the quality?

The average amount of leaf gathered daily by a laborer is about 16 lbs., which gives 4 lbs. of dry tea. Supposing the wage paid be only 4c. a day, this reduces the grower's price by half, or leaves him 1c. per lb., and it is well known that this is about the amount he gets on an average.

The Chinaman's garden is anything, from a quarter of an acre upwards. The European planters in Ceylon and India own gardens running from 200 acres to thousands of acres. On these they erect large factories equipped with rolling, firing and sifting machinery. The fully equipped factory costs about $40 per acre on planted area. Good Ceylon teas, grown on a large scale and manufactured by steam-driven machinery, cannot possibly be laid down in New York at a price which would enable importers to sell at wholesale at 10c., nor even at 12 or 14c. Very low grade teas, unsuited for the English market, are occasionally brought over and sold here at 12 to 14c.; but, excluding dust and fannings, which are little used here, the average price of clean machine-made tea in the London wholesale market is about 9 to 10d., while fine teas may run up to 1s. 6d. or even 2s. Fair average teas can be landed here at 18 to 22c., and might well be retailed profitably at less than 50c., which the importers of China and Japan teas say is the usual retail price for the trash they admit they sell wholesale at 10c. If importers are sincerely anxious, as they aver, to supply the public with pure tea, they will not grudge the prices mentioned at which the teas can be procured without any difficulty; and, seeing that from their greater strength such teas go nearly twice as far as Japan or China, much less being required in the pot, they are really more economical than the cheaper colored teas.

The following figures show that pure teas are making their way in the world:

From Ceylon 13 years ago 11,000,000 lbs. were shipped; in 1895, 98,000,000, of which 78,000,000 were consigned to England, and 20,000,000 to other countries. In 1879, 126,000,000 lbs. of China tea were consumed in Great Britain; now the quantity is about 26,000,000 lbs.; yet the total consumption of Britain is some 80,000,000 more than in 1879.

In the United States and Canada the following figures show that the people are beginning to discriminate and follow the lead of other countries in buying Ceylon teas.

1892	3,200,000
1893	4,200,000
1894	5,380,000
1895	9,280,000

Tea is a soothing, upholding and invigorating beverage; and drinkers of it should buy the best, say from 60c. to $1 per lb. Of these pure teas, as they are very strong, much less should be put into the pot, and the tea should be poured into the cup within four minutes.

People accustomed to China and Japan teas may not like the first cup of pure machine made tea, because of its novelty; but the second they will find tolerable, and after the third they will want it, and there will be no relapse.

G.C.C.

New York, March 10, 1896.

THE BRITISH EGG TRADE.

We are glad to learn as the result of inquiries among shippers that the export trade of Canada continues to work into steady, regular lines, and was last year more satisfactory than in previous years. One large shipper is himself leaving for Canada in April to make further and extensive arrangements for supplies, aud nothing could well be more significant of his opinion of the Canadian trade. Another large importer reports that his firm have had several consignments from Canada, both fresh and pickled, which were disposed of advantageously to the shippers. The mode of packing and size of the case are, he reports, just what is wanted; and, provided the quality be maintained, a large business should be done.

The returns of the Board of Trade show that of the 12½ million great hundreds which the United Kingdom imported in 1895, Canada supplied less than half a million; Germany led with only 3½ million; France came next with 2¾, Belgium 2⅓, Russia, 2¼, and Denmark 1¼ millions. Still the Canadian trade is, of course, a young one, and it evinces clear signs of advance, as these figures of British imports from Canada show:

		Quantities.	Value.
1893	Great hundreds	207,374	£75,506
1894	" "	254,604	92,644
1895	" "	436,903	156,653

—Canadian Gazette, London, Eng.

A BRACE OF 'EM.

The Reporter, Kincardine, of March 5, had these two items:

Mr. Joseph Watt, better known as "Gentleman Joe," representing the well-known firm of Geo. Watt & Sons, Brantford, was in town Wednesday.

Hughie Hickey, well and favorably known, representing the leading wholesale grocery house of Canada, Messrs. Lucas, Steele & Bristol, Hamilton, was in town Wednesday

CANADA TOOK A SLICE.

Following is a statement of exports of dry sugars from Manila, Iloilo and Zebu during the last three years:

	1893. Tons.	1894. Tons.	1895. Tons.
Great Britain	63,191	42,445	60,980
Continent of Europe	4,344	4,292	3,947
United States	61,103	36,419	49,155
Canada	19,610	20,465	19,022
Australia	.....	.....	200
China and Japan	75,663	70,269	71,806
Totals	223,911	173,890	205,110



THE MECCA

How Pleasing

. . . . . To the lady of the house, when entertaining her friends in a cup of coffee, to have the satisfaction of knowing that she is presenting them with one of the choicest and most popular brands of goods now being sold throughout Canada.

Its strength will surprise you; its perfect flavor and aroma will delight you; it will save you many a disappointment by handling these goods; there is nothing that detracts from the pleasure of the breakfast table so much as a remark that the coffee is very poor. This difficulty will never occur when MECCA COFFEE is used.

These goods have had to line up and take their stand side by side with all the popular brands now offering to the public; and what has been the result? MECCA stands to-day as a Giant whose popularity is the envy of rival competitors, the admiration of all lovers of this cheering cup.

Our experience of many years has taught us that there will always be a demand for high grade goods.

John Smith, of Tonawanda, can endorse anything from a baking powder to a horseless carriage without injury to himself and without much help to the article endorsed; but when hundreds of the foremost grocers of Canada to-day are sending us orders for MECCA COFFEE we feel that we have in our possession a brand of goods that we can sincerely recommend as a leader to all grocers who delight to please their customers.

You cannot procure any commodity in your line that will be productive of so good results as MECCA COFFEE.

We respectfully await your solicitation for a sample, which we will have pleasure in forwarding with despatch. These goods are carefully packed and sealed in 25-pound tins, and always fresh, as we roast every day. This will always guarantee you fresh goods.

Controllers of the famous brands of
Mecca and Damascus Coffees.
Also agents for the celebrated
Ram Lal's Pure Indian Tea and
Bensdorp's Royal Dutch Cocoa.

JAMES TURNER & CO.

HAMILTON, ONT.

Just Received in Store

Two invoices of Young Hyson Teas from China—true Moyune flavor—will be sold cheap. See samples before buying elsewhere. Also to hand, extra values in Ceylons and Assams.

BALFOUR & CO. Wholesale Grocers Hamilton, Ont.

HE IS A RARITY.

Dollars are often made by reading one issue of a live trade paper, and yet there are merchants who begrudge two dollars for fifty-two issues—CANADIAN GROCER.

Very few merchants can be found who do this. It is the age of progress, and the tradesmen of the present generation are coming to see that their lives can be made immeasurably easier by culling from the best trade journal they can find the voluminous and valuable information therein contained. It is actually almost as bad for a grocer of the present day to attempt the grocery business, and expect to reach its highest possibilities without a good trade journal at his elbow, as it would be for a lawyer to attempt to practise law without reading Blackstone. The law of the land prevents the latter; the law of the survival of the fittest will prevent the former.—Grocery World.

THE CURIOSITIES ARE FEW.

Merchants who consider they can do without a trade paper are as mariners who fancy they can dispense with the compass.—CANADIAN GROCER.

This is right in the majority of cases. Once in a while, however, you come across a grocer who lives under the blind luck that seems to accompany some people through life. He could probably get along, not only without the trade paper, but several other things which the average grocer has to have. But these curiosities are few. — Grocery World.

WOODSTOCK BOARD OF TRADE.

At the annual meeting of the Woodstock Board of Trade the following officers were elected for the ensuing year: President, John White; vice-president, R. W. Whitelaw; secretary-treasurer, J. G. Wallace. An effort is being made by the Board to have the instalment system of tax collections introduced. Pressure is also being brought to bear on the Town Council looking towards the erection of a new fire hall.

THE CARIBOO RAILWAY.

It is understood that the long talked of railway between Ashcroft and Barkerville, which will have the effect of opening up the great Cariboo country, is much more nearly an accomplished fact than many people imagine. The report is that negotiations are progressing for the acquisition by the C.P.R. of the plant of the narrow gauge railway which formerly connected Lethbridge and Dunmore (the Galt railway, as it is perhaps more favorably known). The rolling stock is an extensive and valuable one, and has been lying idle ever since the gauge of the Galt road was widened. The construction of a railway of the description proposed is much less expensive than that of one of the standard gauge, the cost of rock cutting and excavations being very much lower. We have always believed that the Cariboo railway would be an early development and with its construction and operation better days than those of old will be seen in Golden Cariboo. The C.P.R. people, with all their faults, have enterprise, which others would do well to emulate.— B. C. Commercial Journal.

DEM WATERMELONS.

Few people, remarks an exchange, are aware of the magnitude of the watermelon industry in the South. Thomasville, which is centre of the watermelon district, covers an area of 150 miles square. It includes the south-western portion of Georgia and the northwestern portion of Florida, and when the season opens the freight departments of the railroads in this section move their headquarters to Thomasville, and the telegraph company sends down five extra operators to handle the increased business occasioned by the purchase and shipment of the crop. The season lasts about two months, beginning with July and ending with August, and last year between 9,000 and 10,000 carloads were shipped outside the State, carrying an average of 1,200 melons to a car, which makes a total of about 11,000,000 melons contributed to the northern and western appetite. About 52,000 pounds of seed have been harvested in one season at Monticello. One grocer declares that he has sold more than $1,500 worth of seed in one month.



We receive monthly shipments, and can fill orders promptly from our stock.

THE HUDSON'S BAY CO.

WHOLESALE
SELLING AGENTS

WINNIPEG

DAVIDSON & HAY

WHOLESALE GROCERS

TORONTO

Mail orders given our best attention

We are wholesale agents for KURMA TEA

Buckwheat That's All Buckwheat

Some buckwheat flour is about half buckwheat, and mighty poor buckwheat in that half of it. Ours is 100 per cent. buckwheat, fresh ground—just from the mills—just right, or your money back.

THE TILLSON COMPANY, Ltd., - Tilsonburg, Ont.

When a Man . . .

Comes to you and asks for a brand of Canned Salmon that you can recommend, you are always safe in handing over

FLAG-SHIP SALMON

Backed by the Packers' Guarantee and your own knowledge of the goods you have nothing to fear. There are no better goods than ours.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.
LULU ISLAND, B.C.

TRADE CHAT.

BLACK & McCANCE, grocers, St. Thomas, will occupy Henry Lindop's new store on Talbot street, the premises lately occupied by the Gas Company.

Bread is up one cent in Toronto.

W. W. Groom, commercial traveler, London, is dead.

The entrance fee to the Winnipeg Board of Trade has been reduced from $25 to $10

The Law Amendments Committee of the Manitoba Legislature has thrown out the proposal of the Winnipeg City Council to impose an income tax.

Most all the Chance Harbor, N.B., fishermen have about given up lobster fishing here, they being so scarce. The price remains strong, Eastport buyers giving 20c. for "shippers."

At Qu'Appelle, the other day, James Scott died. He was one of the leading business men in that section. Deceased was born in Palmerston, Ont., and sixteen years ago moved to the west. Mr. Scott leaves a widow and nine children.

"The general business outlook for the province," say a British Columbian, "is decidedly better than it has been for some time. Although the actual material improvement may not be very great, the indications of a change for the better are visable. That the demand for all commodities is increasing is shown by the larger collections at the Custom houses at Vancouver and Victoria."

The following are the Customs returns for February at the port of Stratford: Imports —Free goods, value, $22,729; dutiable goods, value, $17,472; duty collected, $3,571.07; export value, $30,038. The Inland Revenue Department, Stratford division, shows a revenue for February of $3,715.55.

Here are some of the sources of Newfoundland's weath: The money value of the crop of codfish and its products ranges from $4,000,000 to $6,000,000. Add another $2,000,000 for annual export values of other descriptions of fish, and another $2,000,000 for metalic ores and other descriptions of merchandise.

Mr. and Mrs. Thomas Kelleher have removed to Stratford from Hamilton. Mr. Kelleher has been engaged to travel for D. S. Perrin & Co., biscuits and confectionery, London. His territory will comprise Perth, Waterloo and Wellington counties and the Wiarton branch of the G. T. R.

Fire broke out in the Cole block, Castleton, Ont., early Sunday morning, burning the Cole block, occupied by Newman Bros., as dry goods store; Jacob Moore, grocery; Williams block, post office and telegraph office, grocery and dwelling, and H. Manning's watchmaker's shop. The Cole block was valued at $4,000; nearly a total loss. Jacob Moore, stock, $500; total loss. Button & Ness, total loss to house. Williams' block, $2,000; Williams' grocery stock, $500.

The Tecumseh Salt Co., with a capital stock of $30,000, has been incorporated. The business office is at Ecorse. The incorporators are: Alonzo Raymond, trustee, 14,995 shares of stock; Alonzo C. Raymond, 3; John C. Donnelly, 1, all of Detroit, and Ernest H. Henderson, 1, of Windsor.

A petition, accompanied by a circular letter, signed by Wm. Morris and J. A. Camirand, as Mayors of Ascot and Orford respectively, is being circulated in the Townships, asking the Ottawa Government for a bonus of three cents per pound on butter made in creameries during the winter months.

Matthew Hutchinson, member of the firm of Ogilvie & Hutchinson, flour millers, and manager of the Goderich branch of the business, died on Sunday after a lingering illness. Deceased was born in Ayrshire, Scotland, in 1827; came to this country with his parents in 1833. His mother was a sister of James Miller, founder of the Allan Line of steamships. He was married in 1854 to Helen Ogilvie, sister of the Messrs. Ogilvie. He went to Goderich in 1874. When the big mill was completed he entered into partnership with Messrs. Ogilvie, his brothers-in-law.

"There Are Others"——

Of course there are!! But is there any other like this??



Harmless. Does not discolor the shells. Costs less than ½ cent per dozen to preserve the eggs. Requires no looking after. Anyone can use it. We offer a fitting guarantee to every user. We have tried the "PRESERVER." We made a 13 months' test, and competent judges declared the eggs to be fresh when broken. That's why we guarantee

KNOX'S EGG PRESERVER

After you have used it once you will always use it. You can sell it to many of your customers, to whom it will come as a great boon. It will make money for them and for you. Order from all wholesale houses.

A. E. Richards & Co., Agents for Canada, ***Hamilton, Ont.***

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We take pleasure in announcing that we have been appointed Sole Agents in Canada for the following well known firms :

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Mazawattee Tea Co., London, Eng.. Mazawattee Package Teas

The goods manufactured by firms are unsurpassed in quality, and in price will be found to compare favorably with those of inferior make.

Our travellers will be on the road shortly with a full line of samples and we bespeak for them your valued orders.

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to a successful and permanent tea trade can only be ascended by handling

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PAYS A DOUBLE PROFIT, AS IT IS ALWAYS WINNING TRADE AND ALWAYS HOLDING IT

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Snow Drift Baking Powder



Manufactured by the . . . .

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BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint.
Write for prices. Prompt attention to orders and inquiries.

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THE SYRUP TARIFF.

THERE are times when the burdensome character of the syrup duty is more in evidence than at others. The present is one of these times.

The refineries have no dark syrups at all to offer, and some of them have even no brights. Dark syrups they have scarcely at any time. This fact is particularly annoying when there is a demand for them. And there is a demand for them at the moment.

In spite of the fact that dark syrups cannot be had in the country, the duty practically precludes their entry into the country.

The duty on syrups is a specific one of equal to 10½c. per gallon. As far as bright syrups are concerned there appears to be no serious objection to the duty. It is in regard to the dark syrups that the indignation goes out.

About the lowest priced syrup that can be got at the moment from the Canadian refineries is a bright at 36c, Toronto, per gallon, while the lowest price the wholesalers have been paying for some time is 28c. per gallon.

Now, while the lowest price Canadian wholesalers have been paying for some time is 28c. per gallon, a very fair syrup can be obtained in New York at equal to 14c. per gallon, imperial measure. But this syrup, with freight and duty added, would cost practically the same as the twenty-eight cent domestic article, allowing 10½c. per gallon duty and 3c. per gallon freight. This means a duty of over 70 per cent., while on a lower grade it would of course be higher.

Although an odd lot of American syrup is now and then brought in, a duty of over 70 per cent. is obviously prohibitory. Consequently people are compelled to use a high-priced syrup or go without.

If the home refineries produced even a fair quantity of medium or dark syrups, and sold them at a moderate price, there would not be much cause for complaint.

It is of little matter to a people whether a duty is high or low as long as the home product is reasonable in price. In the matter of syrup, however, the duty is not only high, but the home refineries, conscious of the helpless condition of the trade in the premises, refuse to supply what they know the tariff prevents from coming into the country.

Were dark and medium syrups deleterious, there would be some excuse, but they are not; that is, at any rate such as the trade in this country want.

As there is a large constituency in this country—the poorer people—with whom dark syrup is a staple product, it is obvious that the duty bears most heavily upon those who are least able to bear it.

The grocery trade of the country do not begrudge the home refineries a fair meed of protection, but they do object, and that strongly, to a protection that permits them to deprive a goodly portion of the people of a staple article of food.

No one desires to see the home market made the dumping ground of inferior American syrups, but it should not be a difficult thing to so re-arrange the tariff that Canadians would be able to import dark syrups at a reasonable rate of duty when they cannot procure them at home.

The Canadian refineries treat consumers well with regard to sugar: they produce the best sugar in the world at a reasonable price. Would we could only say they were as considerate in regard to syrups.

The evil is so obvious that it is only a question of time before it will be removed.

METHOD OF SELLING TEA.

THE contracts placed this spring at Montreal for early May Japan teas are away behind those of the corresponding period last spring.

Each succeeding spring seems to entail a decrease in the volume of these forward sales of high-priced, early Japan teas.

Two or three years ago Montreal sales agents thought nothing of booking 100-chest orders for high-priced Japan teas. Now the maximum length that the majority of buyers will go is 25 to 30 chests.

Of course there are houses in Montreal who still buy largely at one time, but they are the exception, not the rule, and the market, to use the expression of a leading broker, is becoming more and more of a peddling one each successive season.

This condition is attributable to various causes. Probably the most influential is that the taste of the mass of the consuming public has been educated to accustom itself to a low or medium priced tea. Another circumstance that has led to diminution in the desire to place forward contracts is the fact that very frequently buyers found they were out of pocket by so doing.

It has often happened during the past two or three years that jobbers after stocking up pretty fully had the unpleasant experience of witnessing competitors filling their wants on the market in Montreal at a laid-down price considerably under what their tea cost them. They would not be human if they did not then and there declare that they would not be taken in again.

Unfortunately, some brokers are not entirely free from the accusation that they did not take advantage of their own customers in this way. Considering all the circumstances, therefore, it is not surprising that wholesale houses do not care to load up ahead, when, as above noted, the operation may mean a serious loss to them.

Another point also worthy of notice is the growing inclination to do away entirely with "credits," and sell tea laid down on sample in Montreal or elsewhere, as the case may be. This method obviates the possibility of disputes and legal complications that so often arise to the detriment of the good feeling that should exist among traders.

A case in point may be cited, when, the other week, a leading Montreal wholesale firm went to the length of taking out a capias against a seller. The matter was ultimately settled, but such occurrences are not creditable to the good name of the trade.

With the new method—and it may be said that one or two agents are adopting it entirely this spring—the teas being sold laid down, if not according to sample, can be refused, and that ends the matter. This will certainly be better all round than the old method.

AN OLD FIRM RETIRING.

THE firm of Kinloch, Lindsay & Co. is one of the landmarks of the wholesale grocery trade in Montreal, and it will be learned with regret that this old landmark is to disappear. This is made necessary by the determination of Wm. Kinloch, the senior partner, to retire from the cares and worry of active business life.

Mr. Kinloch has certainly earned an honorable retirement, being, so to speak, the "Dean" of the trade in Montreal, entering into active business over 53 years ago. Since that time he has been constantly associated with the management of the house, which financially was one of the foremost in the Dominion, its large capital enabling it to do more of a large wholesale supply than a purely jobbing trade.

The junior partner, Wm. B. Lindsay, is the senior of the great majority of the present members of the trade also. Both gentlemen are among the wealthy men of Montreal, as they retire with handsome fortunes.

It may be remarked that Mr. Lindsay has not yet definitely made up his mind to retire

entirely from trade. He has not yet decided what he intends to take up, but if he does, as he himself put it: "It will be something connected with groceries, as I don't profess to know very much about anything else."

The stock of the firm is being gradually disposed of, and when this operation is concluded the business will be wound up.

TRADE ON THE NORTH SHORE.

MR. A. M. PARKINSON, of Trout Creek, has been paying his annual visit to the east. He was in Toronto on Friday last.

"We have had a good winter," he said in reply to a query of mine. "Trade has been good and the outlook is bright. And we have had some pretty cold weather. Two weeks ago last Sunday the thermometer registered 48 degrees below zero. But we don't feel the cold so much. You see, when we get these heavy frosts we do not get any wind."

"How have lumbering operations been this winter?" I asked.

"Good; there has been a lot of stuff got out in the woods this winter, and our mills expect a pretty busy spring and summer. We have four mills, but one of them did not run last season; neither will it this. Our largest mill employs about twenty-five men."

"Is there much done in pulp wood around Trout Creek?"

"We have cut and shipped a good deal in the past; but there will be nothing done in it this year. Prices are too low and freight rates too high. The best we can get to-day is $6.50 per cord, delivered at the mills, Niagara Falls, N. Y. Out of that we have got to pay $3.50 for freight alone. This leaves only three dollars for cutting the wood and getting it on the cars, etc. The wood cannot be got out for the money. People did do it when they had nothing else to do; but they have lost money. And this year there will be nothing done. A good deal of what was got out last year is lying on the owners' hands rotting. About 2,500 cords of last year's cut is lying at South River. We have not so much at our place. We hold two or three hundred cords, and cannot find a purchaser."

Then Mr. Parkinson animadverted upon Trout Creek. "The town is going ahead nicely. When I went there six years ago, there was a small store and one hotel. Now we have four stores, three hotels, three churches, two blacksmith shops, a jewelry store, a millinery store, a harness shop, and a new school house that cost two thousand dollars. The town has done remarkably well for the time. It is the trade centre for the country for forty miles around."

Mr. Parkinson, who carries on a general business at Trout Creek, left for home on Saturday.

BRITISH SUGAR IN TORONTO.

SUGAR of British production has been received into stock by some of the Toronto wholesalers during the last few days.

It is pure cane and is about the same quality as Canadian refined dark sugar.

The wholesale price is a shade less than the Canadian product of the same grade, notwithstanding that the importer had to pay a duty of $1.14 per 100 pounds. The sugar will net the wholesaler about the same profit as the Canadian refined.

The importation of British sugar was only made possible after the recent advance on the Canadian market.

It is some years since British refined sugar was seen on the Toronto market, although it is not so much a stranger in other parts of the country.

The Trade and Navigation Returns show that during the fiscal year ending June 30 last the Dominion imported for home consumption 1,163,706 pounds of British refined sugar. Besides that we took 4,572,123 pounds of German refined, 2,907,122 pounds of China and 372,625 pounds of United States refined sugar. We also received small quantities from Australia, British West Indies, Hong Kong, Austria, Belgium, Holland, Spanish and West Indies. Our total imports of refined sugar last year for home consumption were 9,188,730 pounds, valued at $289,093, on which a duty of $63,462.42 was collected.

In 1894 the imports for home consumption of sugar above 14 Dutch standard and sugar syrups derived from refined sugars, all told, only aggregated 2,816,445 pounds, valued at $116,444.

The present duty of $1.14 per 100 pounds on refined sugar was put on after the close of the fiscal year, so that we can confidently look for much smaller importations in 1896 than in 1895. Besides the influence of the duty, it is quite certain that the unpopularity which the German granulated earned for itself will preclude its being imported into Canada again in large quantities.

A DISHONEST PRACTICE.

THE CANADIAN GROCER is informed that some of the retail merchants in the country are in the habit of using the boxes and jars of the Adams & Sons Co. as a receptacle for other gums.

The practice cannot be too strongly denounced. The object is clearly to delude people into the belief that they are buying Adams & Sons Co's gums when it is some other they are getting.

The gum may be just as good as that made by the firm whose jars and boxes are used: The question of quality is not so much an issue as the deceptive methods employed. But this fact is patent: the Adams Co.'s jars and boxes would scarcely be employed as a medium for selling Tom, Dick and Harry's gums if their gums were not superior in quality.

The good coin is not an imitation of the spurious; it is the spurious that is the imitation of the good.

The reputation possessed by Adams' chewing gums has been obtained after years of toil and the expenditure of much money, and it is annoying to them to see a lot of cuckoos come along and settle in the nests which they have made.

Retail merchants should not, either of their own volition or through the inspiration of interested persons, permit themselves to be any longer the medium of these frauds.

No honest retailer will. To sell other chewing gums out of Adams & Sons Co.'s jars or boxes is first of all a deception on the public. But it is doubly injurious to the firm that is the victim of this practice: They at the same time lose business, and are utilized to sell the products of competitors, while, furthermore, every person who is led into believing he is getting Adams' gums receives the impression that their gums are deteriorating in quality.

HOW TO COOK CALIFORNIA FRUIT.

Mr. Geo. W. Solomon, representing J. W. Teasdale & Co., California dried fruits, nuts, etc., St. Louis, Mo., was in Toronto on Tuesday looking up business, in company with the firm's Toronto agent, Mr. James Haywood.

"The consumption of California dried and evaporated fruits is increasing wonderfully in Canada," he said; "and I find it is much easier to sell goods than it was a year ago. The great trouble, however, is that you people over here do not know how to cook California fruits. They, as a rule, undertake to cook them in the first water. This should not be done. The fruit should first be soaked eight or ten hours. After that the water should be turned off, fresh water put in and the fruit soaked for another six or eight hours. It is not, however, imperative that the fruit should be soaked as long as that the second time, but it is better. In the second water the fruit should be cooked by being allowed to slowly simmer. My reference to the length of time the fruit should be soaked in the second water applies more particularly to high class goods, which are full of sulphur. You know California fruits are bleached in sulphur. White nectarines will have twice as much sulphur as apricots, and fine bright peaches will have more sulphur than dark ones. The whiteness of the goods is in proportion to the quantity of sulphur used. The object in taking off the first water is to 'get shut' of the sulphur. There is no sulphur in prunes. Sulphur is only used in peaches, apricots, nectarines and silver plums, and the brighter the goods the more sulphur is there in them.

APPLE TRADE RETROSPECT.

THE export apple trade is still in an unsatisfactory condition. Cables received by Toronto exporters state that the market is this week one shilling higher, but even at the advance shippers are losing money. A mail advice under date of Liverpool, February 29th, stated that exporters were losing "a pot of money."

The chief cause of this unsatisfactory condition is the fact that many of the Canadian apples have been arriving on the English market in a "spent" condition due to the unseasonable character of the early part of the winter. The demand is good in Liverpool for choice apples, but the presence of so much inferior fruit has sadly affected the average of prices.

The quantity of apples being shipped is comparatively small. The aggregate quantity which last week went out from Canada on British account was 4,077 barrels, about 50 per cent. less than for the same time a year ago.

A good many apples have, however, gone out of the country this season. Many more in fact than it was six months ago thought possible.

The fact of the matter is that a general effort was made by exporters to belittle the quantities of apples that they had bought and stored. THE CANADIAN GROCER hears of one man, for instance, who had bought something like 300 per cent. more than he professed to have bought.

The result of this was that up to December 1 last the exports of apples aggregated more than the original estimates of the total crop.

In spite of the large crop of apples that the United States had in 1895 that country last fall took a great number of Canadian apples largely on speculative account. One Chicago firm alone is credited with purchasing about twelve thousand barrels of Canadian apples, while others took from four to ten thousand barrels each.

The secret of it is this: Large as the United States crop was, a good portion of it consisted of the Ben Davis variety. That apple, though to the eye everything that can be desired, is neither first class for cooking nor eating. Consequently there was a demand for Canadian Spies, Greenings, Bellfleur's and Talman Sweets.

At the moment the English market is the only one that is receiving attention from Canadian exporters, but, as has already been noted, with anything but satisfactory results.

WHY THE TRADE INCREASED.

"I see," remarked a well-known business man, "that Mr. Devereux, in his interview in last week's GROCER, says that the growth of the Ceylon tea trade with Canada was due to the very fine values that were offered on direct shipments from Colombo. I agree with him, but only in part. He should have said on account of the good values and judicious advertising in THE CANADIAN GROCER by W. Mackenzie, the representative of the Ceylon Government." Of course, I quite agree with Business Man.

A TALK ON CEYLON TEAS.

MR. W. MACKENZIE, of the Ceylon Tea Association, Ceylon, paid a flying visit to Toronto on Wednesday, returning to New York in the evening. Shortly before he left I had the pleasure of a few minutes' chat with him at the Queen's Hotel. Mr. Mackenzie is an enthusiastic and energetic promoter of the Ceylon tea trade. Naturally it was upon this subject that I interrogated him.

This is Mr. Mackenzie's third visit to the American continent during the past thirteen months. He came out in February, 1895, merely to spy out the land. On that occasion he forwarded a report to the Ceylon Government, the result of which was that a man was sent to the United States to begin operations. In August last Mr. Mackenzie made another trip to the American continent.

"When," he remarked to me, "I suggested, in August last, to the merchants in New York, that they should stock Ceylon tea, they simply laughed at me. Now, however, many of these American firms are taking these teas in hand—or, as you say here, handling them—who last year never dealt with them unless to fill an order. They said it was against their vested interests in China and Japan."

"Is the tea acreage increasing much in Ceylon?" I ventured.

"You understand," he rejoined, "Ceylon is a small country, and, consequently, our possibilities are limited. India, on the other hand, is a continent in itself, with a teeming population, and its resources are unlimited. At present 200,000 acres of tea lands are under cultivation by European capitalists, and all the tea is machine-made. There are more available lands, but they are held by the Government, mainly with a view to preserving irrigation, and partly, perhaps, to prevent over-production."

Referring to the altitude of the tea plantations, Mr. Mackenzie said: "It is when you get over 5 000 feet above the sea level that you obtain the finest tea. At 4,000 feet you get good tea. The tea plant is hardy. It will grow at the sea level at the equator, or at 7,000 feet above the sea level 30 deg. north of the equator, at Darjeeling, where for weeks at a time snow is on the ground. The largest quantity is raised at the low elevation, but the finest flavor is obtained on the highest elevation, and strength and quantity from the lowest, where the climate is more favorable to forcing the plants."

"It has been charged," I remarked, "that there is deterioration in methods of making tea in Ceylon. What is there in it?"

"Nothing," replied Mr. Mackenzie, with the air of a man who considered such a charge absurd. "All our teas are made by machinery, and our methods are the same as they were ten years ago, with this difference: we are always improving our machinery. Then, as to Ceylon teas maintaining their popularity among those who drink them. They have in England, they have in Australia, and why should they not here? People do not like their flavor at the first attempt. At the second attempt they begin to like them, and at the third attempt would not do without them. The reason they do not like the flavor at first is because it is the natural flavor, while they have been used to the imparted flavor which is given other teas."

"What is the outlook for the coming crop?" I queried.

"The official estimate of the coming crop is 102,000,000 pounds. Last year the total crop was 99,000,000. But there is a slightly larger acreage, some plants that in 1895 were not fit to give a crop having matured."

Then Mr. Mackenzie became reminiscent. "Thirteen years ago Ceylon exported 1,000,000 pounds of tea; last year 99,000,000 pounds, 78,000,000 pounds of which was taken by Great Britain."

"There is not much tea consumed in Ceylon, is there?"

"No; probably not more than half a million pounds annually. The natives, like the negros on this continent, drink chiefly coffee."

"Have the hard times of the past few years affected Ceylon?"

"Not noticeably so. You know, we produce practically nothing but tea and cocoanuts, and our trade in these has increased. Yes, we export a little plumbago, but our coffee trade does not now amount to much: it has been supplanted by tea. Ceylon's exports of coffee touched in one year the total of one million cwt., but now it is only 30,000 cwt. per year."

Mr. Mackenzie was accompanied by Mr. Blechynder, representing the Indian Tea Planters' Association.

GROCERY TRAVELERS.

The Montreal Wholesale Grocery Travelers' Association held its regular monthly meeting Monday evening at the Monument National, with Elzear Massicotte, president of the association, in the chair. After some routine business had been transacted, the committee which had been formed to organize the musical party, which was given the 11th of February, presented its report. The soiree was a success from every point of view, so much so, in fact, that the association is organizing one for the week after Easter. A vote of thanks was passed to the president and to the members of the committee on the motion of W. Lajeunesse, seconded byDr. F. X. Plouffe and Mederic Perras.

DRUMMERS AND RAILWAY RATES.

THE conference of the Dominion Commercial Travelers' Association delegates and passenger agents was concluded Monday at the Windsor Hotel, Montreal. In the absence of Lieut.-Col. Massey, the vice-president, Max Murdock, presided. The delegates spent the first hour in arranging and discussing business in connection with the requests about to be made to the railway representatives, after which Messrs. McNicoll and Ussher, of the C.P.R. and N. J. Power, of the G.T.R., were introduced, who promised to take the requests into careful consideration.

Several of the requests had reference principally to the Northwest, and the western delegates voiced them. A local rate on the C.P.R. main line from Fort William to Canmore and on branches in Manitoba was considered by the drummers too high, being three cents. The railway men were asked to reduce the rate to 2½c. The request that the $10 rate from Winnipeg to Banff should include stop-over privileges was refused. It was agreed to reduce the rate of 5c. a mile to 3¼c. a mile on branches in British Columbia. Better arrangements for excess baggage were also asked for, and they asked to be allowed to ship baggage by the regular freight rate as formerly.

Afterwards the delegates fully discussed the question of forming an executive for commercial travelers of the whole Dominion looking towards the federation of the present five distinct associations under a central committee. The matter will be referred to the respective associations. The meeting concluded with a vote of thanks to the chairman, and with grateful expressions of the delegates for kind treatment. The delegates were all invited to lunch by the representatives from the Northwest. Most of the visitors left for their homes last evening.

The D.C.T.A. presented each delegate with a souvenir copy of "Canada and her commerce."

THE RETAILER'S IMPORTANCE.

IT is a good thing for the retail grocer to reflect, as a strengthener of the independence which is too often lacking, that he is the most indispensable factor in the introduction of food products to the consumer. Without him, both manufacturer and jobber would find their work extremely difficult, if not absolutely impossible. He it is who gives the advice to the consumer as to whether a certain food product is desirable or undesirable, and whose advice is often taken. The manufacturer may spend thousands of dollars in advertising to the consumer direct, in which he iterates and reiterates, "ask your grocer," but it is the grocer every time who is able to turn such request aside if he wishes. Grocers are right in looking with disfavor upon the manufacturer who attempts to compel them to handle his goods.

A surprising number of consumers depend upon the grocer for information concerning given food products, and honest and progressive grocers utilize this tendency to their own legitimate advantage. If the grocer says to a consumer, and says honestly, that he knows nothing about a certain product, and that he does not handle it because there are so many things better, the whole effect of those thousands of dollars spent in advertising is wasted, so far as that one consumer is concerned.

Contrariwise, the grocer' sfriendship for a given article is an equal factor in its success. The average consumer who comes to the store intending to purchase some other article may, in at least five cases out of ten, be induced to take the one under consideration, simply through the grocer's statement that it is better and will give better satisfaction. The retailer has the whole matter practically in the hollow of his hand, and can either greatly assist or hopelessly retard the success of any food product in existence.—Grocery World.

Jacob Moore, the pedlar who was thrown from his wagon on Broadview avenue, Toronto, about a week ago died on Tuesday morning at the General Hospital.



THEY'RE OFF

Our travellers have samples of our . . . .

Genuine Seville Orange Marmalade

We have the goods ready for shipment. It's the pure quill, and meets with success everywhere. Why? Because it's the best that can be made and very cheap; 7-lb. pails, 6 in a crate. Every consumer will buy it. It's a delicious tonic and anti-bilious delicacy. It's the greatest value in preserved fruit on the market. We sold thousands of pails last season. Can be retailed at 10 cents per lb. and leave you a handsome margin.

We have a few Jams, in 7-lb. pails, left and will give special price on application.

Did you get any of the 1894 Crop Peaches in bags, and find them "not rich enough in quality and appearance to please the consumer?" We have some very choice 1895 Crop Yellow Peaches in bags that will bring trade.

We have a snap in FRENCH IMPERIAL PLUMS, in 25-lb. boxes.

We handle also UNICORN PRUNES, 56-lb. boxes.

W. H. GILLARD & CO., WHOLESALERS ONLY, HAMILTON, ONT.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

TRADE exhibits a little more life this week, but the volume of business is still unsatisfactory. And the same may be said with regard to payments. Sugars are still dull, and, although the refiners are holding prices steady, some of the jobbers are not indisposed to shade prices when it will secure an order. The demand has improved a little for canned vegetables and salmon, but the turnover is still small. Syrups are in light demand and scarce. Trade in spices is quiet, with pepper and ginger a little higher in the primary markets. Business in tea is moderate. There is a fair trade to report in foreign dried fruits, especially California goods.

CANNED GOODS.

There is perhaps a little better demand for canned vegetables, particularly tomatoes and peas, and there is a little better turnover in salmon; but the orders are only small and the aggregate turnover light. There is some corn on the market, last year's pack, which is being sold wholesale at 70c. per dozen. Canned fruits are as dull as ever. We quote as follows: Tomatoes, 80 to 90c.; corn, 70 to 80c.; peas, 95c. for ordinary; sifted select, $1.10; extra sifted, $1.45 to $1.50; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2.00; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to 2.25; salmon, "Horseshoe," $1.35 to $1.40; "Maple Leaf," $1.35; "Lion," $1.35 to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.10 to $1.20; canned mackerel, $1.10 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1.45; 2's, $2.25 to $2.35; 6's, 7.50 to $8; 14's, $15 to $16.50.

COFFEE.

A fair volume of business is passing in the better grades of green Rio coffees. We quote green in bags: Rio, 18c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

There is not much doing, and there is a light supply of all kinds. Dark syrups there are none. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

Trade is quiet and featureless. The outside markets rule steady. We quote: New Orleans, barrels, 28 to 35c.; half-barrels, 30 to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The representatives of the refiners declare that up to within the last couple of days the sugar market was never quieter. Within the last few days, however, there has been a resumption of buying in a small way; but the market cannot yet be called any other than dull. The larger retailers throughout the country appear to be still fairly well supplied, but it is said that the small merchants and the farmers are pretty well cleaned out of supplies. The wholesalers report a slightly better demand, there being a few more transactions in carload lots; but the volume of business is anything but satisfactory, and some houses are shading prices to induce trade. The refiners' prices are still 4¾c. net. Wholesalers' quotations are: Granulated, 4¾ to 4⅞c.; yellows 3⅞c. up.

N. Y. Journal of Commerce, Tuesday: "The market for raw sugar seems to be halting. It appears that refiners are unwilling to purchase on the 4⅛c.-basis, and it is reported that they are bidding only 4 1-16c. for centrifugals, and some reports have it that their bids are not over 4c. On the other hand, it is said that only a few small parcels just arrived are offered on the 4⅛c.-basis, and that holders generally are maintaining a steady front. The steamship Saratoga has arrived with about 9,230 bags, and out of this from 8,000 to 9,000 bags have been ordered into store. One considerable lot of this sugar is said to be owned by a Cuban planter, who has cabled that one-half of the cane on his plantations has been burned, and he has ordered his sugar here placed in store to hold for higher prices. Mail advices from St. Kitts, under date of Feb. 24, say that the burning of plantations has extended to the British Islands, owing to the labor troubles, laborers claiming that their wages are too low. A despatch received from an American now in Cuba says that the condition of the island is most serious and the sugar crop is practically lost."

SPICES.

Pepper and ginger are both firmer in the primary markets. Locally spices are quiet and unchanged. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 14 to 18c.

RICE.

The seasonable quietude still obtains, with the demend chiefly for ordinary at 3½ to 3⅝c. per lb.

NUTS.

Business is quiet and prices unchanged. A cable from Bordeaux states that stocks of Bordeaux and Marbot walnuts are exhausted. We quote as follows: Brazil nuts, 14 to 15c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

A feature of the local trade is an active enquiry for highly flavored Indian and Ceylon teas of all grades. There has been a little movement in Young Hysons, but China teas generally are quiet. Japan teas are neglected also. We quote ruling prices to retailers: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Currants are quiet, and the little demand there is, is for better qualities. The N.Y. Journal of Commerce of Tuesday said: "Cables from Greece indicate that holders there are disposed to accept less money on prompt shipment. The stock sold yesterday ex Lamington will, it is said, go almost immediately into consumption, as it can be sold at much less than current market quotations. Efforts were made to induce the health authorities of this city, Brooklyn and the State to prohibit the sale of the goods, but without result." Locally we still quote: Provincials, 3¾ to 4c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do, half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto, extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Valencia raisins appear to be scarce east of Toronto, and we hear of a transaction of one carload of off-stalk for shipment there. The terms are private. A cable announces that there are no Valencia raisins left in Denia. Locally the trade is quiet at unchanged prices. We quote: Off-stalk 4½ to 4¾c.; fine off-stalk, 5 to 5¼c.; selected, 6 to 6¼c., and layers, 6½c.

The local representatives of California dried fruit firms report an improved trade for the past week. Loose 3-crown muscatels have advanced ⅛c. per pound in the primary markets. A few special lots of peaches have been offered in

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"SALADA"

CEYLON TEA

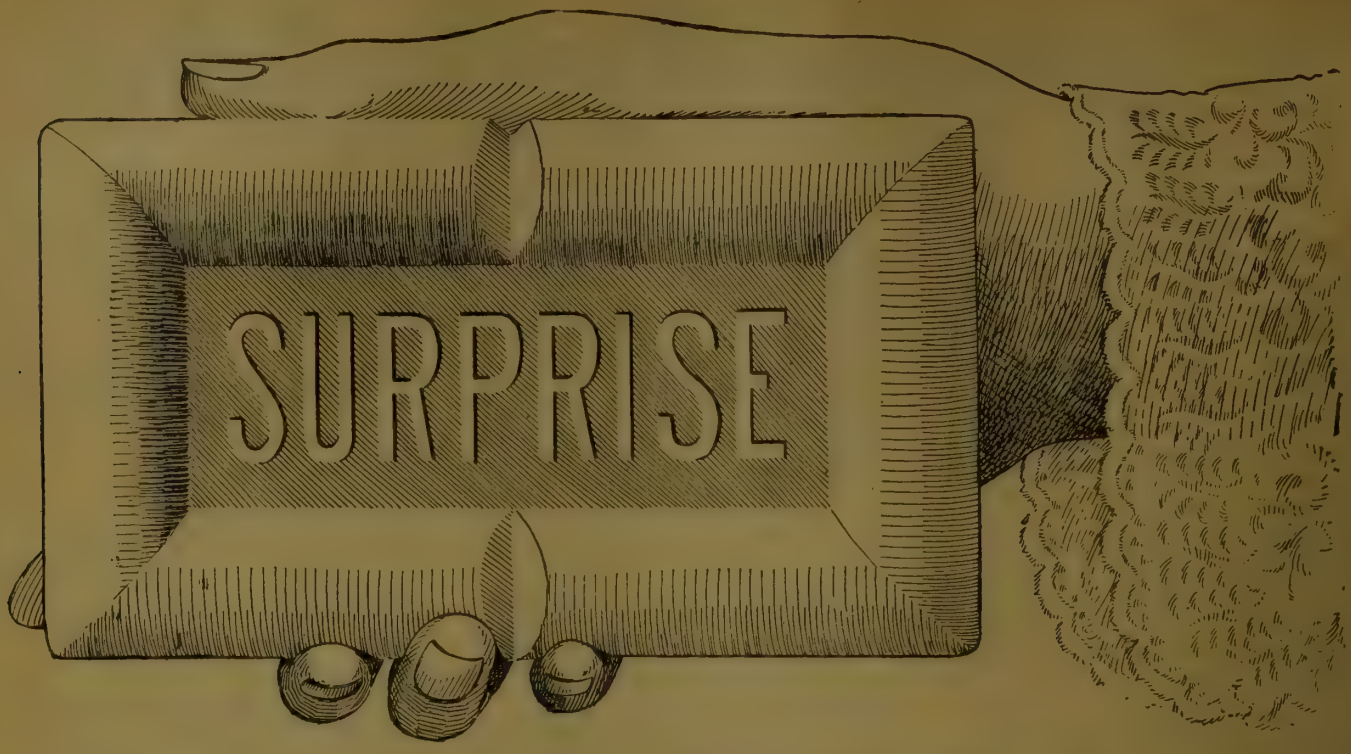
Every house have their packet tea. They blaze forth, flicker, and die out, and are not heard of again. "Salada" keeps on growing because it has no equal.

P. C. LARKIN & CO.

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25 Front St. East. and TORONTO

318 St. Paul St., MONTREAL



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carloads. The wholesale houses report the demand better for California fruits than for any other kind of dried fruit. Peaches, in bags, at about 6½c. per lb., are particularly in demand. We quote: Apricots, 15 to 16c.; peaches, 8c., in bags, and 10 to 15c. in boxes; pears, 10½ to 12½c.; plums, 6½c. for unpitted, and 12½c. for pitted; nectarines, 11 to 13c.; loose muscatels, 5½ to 6½c. per lb.

Bosnia prunes are getting scarce on spot, but further shipments are close at hand. The demand is chiefly for the better grade of California prunes at from 9 to 11c. per lb. California prunes are a little easier on the Coast. We quote: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c., "U," 102 to lb., 6½ to 6¾c.; California prunes, 40-50, 10 to 10½c. per lb.; 50-60, 9½c. per lb.; 60-70, 9c.; 70-80, 8½c. per lb.; French, 5 to 6c.

Eleme figs are quiet and unchanged. We quote: Eleme, 14 oz., 9 to 10½c.; 10 lb., 9½ to 12½c.; 12 lb., 12½c.; 28 lb., 15c.

Sultana raisins are quiet and unchanged at 5½ to 6c.

Dates still rule quiet at 4½ to 5½c.

GREEN FRUIT.

Oranges are in good demand, especially Valencias, and although there are not many on the market there are more on the way. Valencia oranges are quoted $1 per box higher, in sympathy with the advance on the Liverpool market. Valencia oranges are arriving in a wasty condition and have to be repacked. California Washington navels have advanced to $2.50 per case f.o.b. Riverside, for imported goods. This is an advance of 90c. per case from the lowest point, and telegraphic advices state that the market is active at the advance with every prospect of still higher figures obtaining. On the spot prices of California oranges are unchanged. Lemons are in fair demand at unchanged prices. Pineapples are in fair demand for the season. Spanish onions are getting scarce. Apples of good quality are in fair demand. The condition of the foreign market is still unsatisfactory. We quote: Lemons—Messina, $2.50 to $3.50 for 360's and 300's per box. Oranges—Jamaicas, $3 50 to $4; California navels, $2.75 to $4, according to size; Valencias, 420's, $5 50 to $6; Jumbo's, 420's, $6.50 to $7; ditto, 714's, $6.50 to $7; Sevilles, $2.75 to $3 per box. Bananas, $1.25 to $1.75; cocoanuts, $3.50 to $4 a sack; apples, Spies, $2.75 to $3.50, Baldwins, $2.50 to $2.75, greenings, $2 to $2.50 a barrel; Russets, $1.75 to $2.50; Malaga grapes, $5 to $7 per keg; domestic onions, 60 to 65c. per bag; Spanish onions, 60c. per small crate; pineapples, 22 to 30c.; sweet potatoes, $3 to $3.25 per bbl.; cranberries, $5 to $8 per bbl., and $2.50 to $3 per case, according to quality; hickory nuts, $1.50 to $1.75 per bush.

BUTTER AND CHEESE.

BUTTER—The receipts are still light, and prices are firm at quotations. Of good butter there is not enough to supply the demand. Some enquiries from the east are reported this week. We quote: Early summer dairy store packed, 8 to 12c; good to choice fresh packed, 15 to 16c.; large rolls, fresh, 15 to 16c.; dairy pound prints, 15 to 18c. Fresh creamery—Tubs, 19 to 20c.; do., pound prints, 21 to 22c.

CHEESE—The demand is light, with prices local unchanged. We quote; Summer make, 8½ to 9c.; September and October, 9½ to 10½c.

COUNTRY PRODUCE.

BEANS—More beans are being offered than are wanted, and prices are easy, and range all the way from 90c to $1 per bushel for ordinary in a jobbing way.

DRIED APPLES—The market is dull and weak; 3¾ to 4c. appears to be the idea f.o.b. outside, while wholesalers are willing to accept about these same figures from retailers. The very outside figure obtainable appears to be 4½c.

EVAPORATED APPLES—Are quiet. Holders are still asking 6c. f.o b., and the jobbing price ranges from 6½ to 7c.

EGGS—The market was much higher the end of last week, as high as 18c. being commonly obtained for new laid, while we hear of 1c. more than that being paid. This week, however, receipts have been more liberal, and prices are back to where they were at time of last review. There are practically no cold-stored eggs left on the market. We quote: New laid, 16 to 17c.; pickled, 11 to 13c.

HONEY—Demand continues light, and prices unchanged. We quote as follows Strained, clover, 9 to 10c.; dark, 4½ to 5c.; comb, clover, $1.80 per dozen; dark, 80c. per dozen.

POULTRY—There is scarcely anything arriving, and prices are nominal. We quote: Turkeys, 9 to 12c.; geese, 7 to 8c.; chickens, 40 to 60c.; ducks, 60 to 90c.

POTATOES—The market continues dull at 18c. on track, and 25c. out of store.

MAPLE PRODUCTS—Demand is light.

The Toronto Cold Storage Co. are prepared to store all kinds of meats, produce, etc., at very reasonable rates.

Address W. H. LECKIE, Manager

THE TORONTO COLD STORAGE CO.,
13 CHURCH ST., TORONTO, ONT.

CANADIAN TOMATO CHUTNEE
For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.
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FISH . .
We have now in stock the following fresh frozen fish.
FROZEN SEA HERRING
" CODFISH
" HADDOCK
" PIKE
" PICKEREL
" WHITEFISH
" TOMCODS
" SMELTS
" LOBSTERS
Also full line pure Boneless Cod, Finnan Haddies, etc. Write us for prices.
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MONTREAL.

DIRECT SHIPMENT
JUST RECEIVED OF
2 CARS Bitter . . Oranges
Write us for Prices. . . . .
CLEMES BROS., TORONTO

We quote: Syrup, small packages, 90c. to $1; ditto, 5 gallon tins, 80c.; sugar, 10c. per lb.

PROVISIONS AND DRESSED HOGS.

The movement in provisions continues moderate with prices much as before. Deliveries of dressed hogs are free, and $4.75 to $5 is about the price delivered.

DRY SALTED MEATS—Long clear bacon, 6½c. for carload lots, and 6¾ to 7c. for small lots; backs, 8c.

SMOKED MEATS — Breakfast bacon, 10c.; rolls, 7¼ to 7½c.; hams, large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10c.; backs, 9 to 9½c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 8 to 8¼c.; tubs, 8½ to 8¾c.; pails, 8¾ to 9c.

BARREL PORK—Canadian heavy mess, $14.00; Canadian short-cut, $14 to $14.50; clear shoulder mess, $12; shoulder mess, $11.50.

FISH AND OYSTERS.

The fish trade keeps quiet with prices much as before. We quote oysters: Standards at $1.30 to $1.35, and selects $1.70. Fish are quoted as follows: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, $3.25 to $3.50 half barrel and $5.50 to $5.75 per barrel; Newfoundland herring, $2.50 per half barrel, and $4.50 to $4.75 per barrel; fresh water salt herring, $3 per barrel; blueback herring, 4c.; pike, 6 to 7c. per lb.; flitched cod, 5c.; finnan haddies, 7c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 14 to 15c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c.; white fish, 7c.; salmon trout, 7c.; Lake Superior whitefish, 7½c.; Lake Winnipeg whitefish, 7 to 7½c.

WHEAT, FLOUR, FEED, ETC.

WHEAT—Street deliveries show a little improvement and prices are steady. We quote: White, 81 to 83c.; goose, 63½c.

BARLEY—Three hundred bushels sold on the street on Wednesday at 38 to 42c.

OATS—Steady at 28 to 29c. Five hundred bushels sold.

PEAS—Four hundred bushels sold Wednesday on the street at 58 to 58½.

FLOUR—Business is quiet. Prices are a little lower on straight roller. We quote: Straight roller, $3.60 to $3.65, carload lots, Toronto freights, and $3.75 to $3.90 in job lots; Manitoba patents, $4.25 to $4.35 per bbl.; Ontario patents, $3.80 to $3.90 per bbl.; strong bakers', $3.90 to $4.

BREAKFAST FOODS—Trade quiet and prices unchanged. We quote: Oatmeal cornmeal and pot barley from 10 to 15c. lower; Standard oatmeal and rolled oats, $3.15; rolled wheat, $2.40 in 100-lb. barrels;

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to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.
Graham, McLean & Co.
Produce Commission Merchants
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394 St. Paul Street . . MONTREAL
Special Facilities for introducing new lines with the Wholesale and Retail Grocery Trade.

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62 FRONT ST. EAST, - TORONTO.
Egg Cases supplied on application free.
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HYGIENIC COCOA
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Are the finest goods in the market.
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All finest quality. T. R. F. CASE, SEAFORTH, ONT.

They are the Leaders **McLAUCHLAN'S SODAS** PUT UP IN A NEW AND VERY ATTRACTIVE ONE POUND PACKAGE.

JAS. McLAUCHLAN & SONS Biscuit Manufacturers **OWEN SOUND**

cornmeal, $2.75 ; split peas, $3.25; pot barley, $3.25.

SALT.

The demand for carload lots is not as good as it was a week ago. Parces are as before. We quote at Toronto : In carload lots, $1 per barrel, and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote : F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

SEEDS.

Receipts continue fair and prices are unchanged. Alsike, unchanged, at $4 50 to $7 per 100 lbs. Red clover, firm, at $7.50 to $8.33 per 100 lbs., and timothy, $3.75 to $4.50 per cental.

HIDES, SKINS AND WOOL.

HIDES—Unchanged, with moderate demand. Dealers pay 5c. for No. 1, 4c. for No. 2, 3c. for No. 3. Cured hides quoted at 6c.

CALFSKINS—6c. for No. 1 and 5c. for No. 2. Sheepskins are firm at 90c. to $1.

WOOL—Trade quiet. Fleece nominal at 21 to 22c., and rejections 17 to 18c. Pulled supers are 20¼ to 21c., and extras 22½ to 23c.

PETROLEUM.

Trade continues fairly good with prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto : Canadian, 16½c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 21c.; Pratt's astral, 22c.

MARKET NOTES.

California 3-crown loose muscatels are ½c. per lb. dearer on the Coast.

California prunes are practically easier.

British pure cane sugar is in stock on the local market.

Washington navel oranges are dearer on the Coast, and Valencia oranges are dearer in Liverpool.

A cable to P. L. Mason & Co. from Malaga intimates that there are no Valencia raisins left in Denia. A cable to the same firm states that stocks of Bordeaux and Marbot walnuts are exhausted.

QUEBEC MARKETS.

MONTREAL, March 12, 1896.

GROCERIES.

THE fine weather that inaugurated the present week led to some improvement in the local jobbing enquiry, but the increase in the volume of trade on this account was small. In fact, buyers generally, both large and small, manifest a determination to get along with as little as possible until the spring freights. There has been no radical change in values. The strength of raw sugar continues, despite attempts to manipulate a bear turn, but local refineries have not altered their rates. The same is the case with both syrups and molasses, which have been advanced outside, but are being jobbed out from stock by local wholesalers at the old rates, and the latter show no anxiety about future supplies, though it is generally believed that their stocks are light. Jobbing enquiry for tea is fair, but there is no hurry shown by importers to place spring credits. In provisions another decline has transpired on pork, while fish and staple lines of canned fish and vegetables have encountered the usual Lenten enquiry.

SUGAR.

The situation of the sugar market is without change, demand being of a limited character from first hands, but jobbers note a rather better enquiry locally. Refiners' and jobbers' prices here are as firm as ever, but it is claimed that western wholesale houses are selling at refiners' prices in an effort to induce demand. The raw market continues firm, despite the attempts at manipulation on beet at London. In New York the tone is firm, with nothing for sale under the basis of 4⅛c. for centrifugal testing 96 degrees. Here the price of refined is firm at 4⅞c. for granulated, and yellows, 3¾ to 4⅜c., as to grade.

SYRUPS.

There has been a fairly active demand for syrups in small lots for prompt delivery locally, and also for future shipment. Prices are firmly maintained at 1¾c. for ordinary and 2½ to 3c. for bright goods.

MOLASSES.

The molasses market continues quiet in a jobbing way, the marked strength at primary markets having no influence whatever on local jobbers, who are filling orders steadily at the old range. Demand in a jobbing sense is fair, and stocks are small, which makes the indifference of jobbing holders all the more remarkable. There is only one lot of 500 puncheons of Porto Rico in first hands here, and when this is cleaned up, the market will be bare, and to lay down any new stock from New York means the payment of much higher prices, the advance on that market having been already referred to. In a jobbing way prices are : Barbadoes, 36 to 37c. ; Porto Rico, 34 to 35c., and New Orleans, 22½ to 35c.

RICE.

The rice market rules steady, with a fair amount of business doing for the season. We quote : Japan standard, $4.25 to $4.40; crystal Japan, $4.75 to $5 ; standard B., $3.45 ; English style, $3.30; Patna, $4.25 to $5, and Carolina, $6.50 to $7.50.

SPICES.

A fair seasonable trade is noted in spices, demand being fair for small lots. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c. ; ditto, best, 28 to 30c. per lb.; allspice, 12 to 15c.

COFFEE.

Business in coffee continues as dull as ever, and outside of a few small lots of Rio and Maracaibo changing hands, there is nothing doing in bean stock. We quote : Maracaibo, 19 to 21c.; Rio, 16½ to 20c.; Java, 28c.; Jamaica, 20c., and Mocha, 29 to 32c.

TEAS.

The tea market fails entirely in showing any signs of improvement in a wholesale sense, though the jobbing enquiry is rather better than it was. Jobbers seem to think that they have enough to last them over until the appearance of the new crop on the market, and importers state that the demand is slow. There is no spirit in the trade in New York either, it would appear. We quote : Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45 for high grades ; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grades ; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades ; Indians and Ceylons, 18 to 22c. for mediums and 30 to 65c. for high grades.

DRIED FRUIT.

The week has been rather quiet in dried fruit, as dealers have supplied themselves for the time being. This is the case with California raisins, the tone of which is firm, despite the offers of 2-crown fruit made this week. We quote : 4-crown, 6¾ to 7c., 3-crown, 5½ to 6c., and 2-crown, 4½ to 5c.

Valencia raisins have also ruled quiet during the week, but prices are unchanged, except that some lower grade off-stalk are jobbing out at 3¾c., while jobbers have closed out small lines of layers at 6c. We quote: Ordinary off-stalk, 3¾ to 4¼c.; fine, 4½ to 5c. ; selected, 5½ to 5¾c., and layers, 6 to 7c., as to grade.

Sultanas are quiet and unchanged at 6 to 6¼c.

WE ARE PAYING CASH FOR -DRIED-APPLES-



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42 FRONT ST. E. Toronto

A Few Investments

THAT WILL PAY YOU——

California Apricots (Evaporated) Bags only, 7¾c.

" **Peaches** Bags—**a snap,** Only a few, 6c.

" **Nectarines** Fancy, **Boxes,** 9c.

" **Silver Prunes** Good Sellers, Bags, 6c.

Rice Fancy, Polished Patna. Something Extraordinarily Fine, 5½c.

Marmalade IT'S IN—Genuine Seville, made after an old English Receipt—as fine as any imported. 7-lb. pails; crates, 6 pails, 8½c. Special price on large quantities.

Maple Syrup Reputed quart bottles, cases 1 dozen, $2.00 doz.
Imperial Half-Gallon Tins, cases 1 dozen..... 45c. tin.
Imperial 1-Gallon Tins, cases half-dozen ..... 85c. tin.
Imperial 5-Gallon Tins ... ... 65c. gal.
Half-Barrels ... ... 62½c. gal.

Prunes Bohemian, to arrive next week. Barrels, 3½c.

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - ONTARIO

Currant stocks in second hands are steadily diminishing, and prices are unchanged. Barrels, 4c.; half-barrels, 4¼c., and cases, 4½ to 5½c., as to grade.

There is little change in prunes except that receipts of California stock have come to hand, and have been selling at slightly lower rates in a jobbing way. French and Austrian are steady. We quote: French, 4 to 5½c.; Bosnia, 6 to 6½c., and California, 8 to 12c.

The fig market is quiet and unchanged. We quote: Bags, 4c.; ordinary boxes, 8½ to 9c., and fancy, 12 to 14c.

Dates range quiet from 4 to 4½c.

NUTS.

There is no change in nuts, which job out steadily. We quote: Grenoble walnuts, 11½ to 12½c.; filberts, 7½ to 8c.; Tarragona almonds, 11½ to 12c.; pecans, 8 to 12c., and shelled walnuts, 15 to 19c.

CANNED GOODS.

The canned goods market has been moderately active in a jobbing way for fish, vegetables and fruit. We quote: Tomatoes, 75 to 85c.; corn, 75 to 85c.; peas, 95c. to $1 for ordinary; sifted select, $1.10; extra sifted, $1.45 to $1.50; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $2 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2 40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.35 to $1.40; "Maple Leaf," $1.25; "Lion," $1.25 to $1.40; Lowe Inlet, $1.25 to $1.30, in tall tins; cohoes, $1.05 to $1.15; canned mackerel, $1.10 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1 45; 2's, $2.25 to $2.35; 6's, $7.50 to $8; 14's, $15 to $16.50.

GREEN FRUIT.

The market for green fruit has ruled steady and unchanged since our last report. We quote: Oranges—Valencias, 420's, $4., and 714's, $4.25. Lemons, $2 to $3. Grapes, $5 to $6 per keg. Cranberries, $8.50 to $10 per barrel. Apples, $2 to $4 per barrel. Dried do. 4c. Evaporated do., 6 to 7c. Spanish onions, 40c. per crate. Pineapples, 15 to 30c. as to size.

FISH.

There has been a fair trade doing in fish of all kinds, and prices generally are steady, what changes there were being of a minor nature. We quote: Fresh haddock, 3½ to 4c. per lb.; smelts 2 to 4c.; fresh frozen B. C. salmon, 8 to 9c.; Manitoba whitefish, 7c.; dore, 7c.; trout, 7c.; tommycods, $1.50 to $1.60 per bbl. Choice pickled Labrador herrings, $5.25; No. 1 N.S., $3 to $4; No. 1 green cod, $5.00; No. 2, $3.50; No. 1 haddock, $3; No. 1 large codfish, $6; No. 1 lake trout, $4 to $4.25; B.C. salmon, $10.50; No. 2 Labrador salmon, $13; No. 1 mackerel, $18.50; Loch Fyne herrings, 85c. per keg, and $11 per bbl.; No. 1 sardines, $4 50; No. 1 dried cod, $4 to $4.25; boneless cod, 6c. per lb.; boneless fish, 3¼c.; boneless haddock, 5c.; shredded, 11c.; haddies, 7 to 7½c. per lb.; bloaters, 90c. to $1 per box, and smoked herrings, 8 to 10c. per lb.

PROVISIONS.

The chief item in the provision market was a further shading of 50c. in the price of pork, which, however, at this writing is steady at the decline. We quote: Canadian short cut, clear, $13.50 to $14; Canadian short cut, mess, $14 to $14.50; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 8c.; bacon, per lb., 9 to 10c.; lard, com. refined, per lb., 6¼c.

COUNTRY PRODUCE.

EGGS—There has been another decline in both fresh and limed eggs since last writing consequent upon increased receipts of the former. We quote: Fresh, 17 to 18c.; Montreal limed, 9½ to 10c.; Western limed, 8½ to 9c., and refrigerator stock, 7½ to 8½c. per doz.

BEANS—The demand for beans continues slow and market is dull, at $1 to $1.05 for car lots, and small quantities at $1.10 to $1.20.

POTATOES—The market for potatoes is quiet, sales being principally in small lots. We quote: Car lots, on track, 30 to 32c. per bag, and in small quantities, 35 to 40c.

ONIONS—Several carloads of American onions have been offering here at $1.75 per large sack. We quote, however, red, $2.50 per bbl., and yellow, $1.60 to $2 per bbl.

FLOUR AND MEAL.

The flour market was quiet and unchanged during the week. We quote: Winter wheat, $4 35 to $4.40; spring wheat, patents, $4.25; straight roller, $4 to $4.10; straight roller, bags, $1.95 to $2; extra, bags, $1.75 to $1.85; Manitoba strong bakers', $4.

Oatmeal continues quiet. We quote: Standard, barrels, $3 to $3.10; granulated, barrels, $3.10 to $3.20; rolled oats, barrels, $3 to $3.10; rolled wheat, per 100 lbs., $2.40 to $2.50.

A fairly active trade is doing in feed, and prices rule steady. We quote: Bran, $14 to $15; shorts, $15 to $16; mouillie, $19 to $20.

CHEESE AND BUTTER.

The butter market was quiet and steady to-day. Choice parcels of creamery are not plentiful, and, as a result, command full figures, 22c. being easily obtainable; but goods can be had considerably below that figure, sales at 20c. being noted in some cases. Townships dairy jobs out at 18 to 19c., and a few western rolls are selling around 14c.

The chief item in cheese since our last has been the steady drop in the public cable quotation, which now stands at 42s. 6d., the lowest figure at this date for the past seven years. This is a clean drop of one shilling since the first of the month. Some shippers here attribute the steady decline of the past week, at Liverpool, to the fact that there have been two large lines of summer cheese consigned to that port lately, and that it has been offered on the market for what it will fetch. At any rate, despite the change, private cables from the other side, Tuesday morning, supplemented the more cheerful advices noted, reporting an undertone of steadiness. On spot there is little to note, for the very good reason that the quantity of cheese left there is not large. The only transaction that was spoken of was a line of 700 July goods, which were closed up at 7c. The buyer of this lot claimed that they were prime stock, but, on the other hand, more than one dealer as positively asserted that the lot in question had been called over twice, and that they did not offer a fair criterion of the market as regards value. In fact, values continue nominal. The position of the public cable at this date in previous years may be interesting, in view of its present low position. It was as follows:

	Opening	Highest	Lowest	Closing
1896	43s 6d	43s 6d	42s 6d	42s 6d
1895	48s od	51s od	48s od	51s od
1894	57s od	57s od	56s 6d	56s 6d
1893	55s 6d	55s 6d	54s 6d	54s 6d
1892	57s od	57s od	56s od	56s od
1891	53s od	57s 6d	53s od	57s 6d
1890	53s od	54s od	53s od	53s od

A. T. CLEGHORN

General Commission Agent

Correspondence solicited.

LONDON, CAN.

GRAND MOGUL TEA COMPETITION

You've heard about the grand Mogul,
On India's coral strand,
The greatest of all eastern kings,
In that celestial land.

This potentate as history shows,
In various things excelled—
As for his judgment and good taste
Was in great honor held.

And chief among his virtues was
The certain way that he
Could tell the best and purest of
The different brands of tea.

When traveling men to Delhi came—
This monarch would command
That none should come within its gates,
Except they brought his brand.

And thus it came that only one
Could stand the regal test—
And that the one the Mogul chose—
Because it was the best.

Now, when the nations far and near
Had heard the king's decree:
They all refused inferior goods—
And took "Grand Mogul" Tea.

They found no poisonous tannin there,
Nutritious theine instead—
And vendors of inferior grades
Soon found their business dead.

And people bought the very best
And gave up drinking frauds
And all pronounced "Grand Mogul" Tea
"The nectar of the Gods!"

For purity and healthfulness
Its equal cannot be found,
And then its price—so very low—
But Fifty Cents a Pound!

Its use promotes both health and wealth,
It soothes the tired brain—
The young increasing vigor get
And the old grow young again.

Then do not fly to wine or ruin,
If feeling sad or dull,
Imbibe the King of Teas instead—
The cheering "Grand Mogul!"

BROSE MEAL

A light and easily digested food for dyspeptics. The only genuine article manufactured in Canada is put up by

JAS. WILSON

Manufacturer of Celebrated brands of

Monkland Mills

ROLLED STANDARD and GRANULATED **OATMEAL**

Fergus, Ont.

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; W. M. P. McLaughlin, St. John, N.B.; WM. BREWSTER, Palmer House, Toronto, Canadian Selling Agent.

J. W. BEARDSLEY'S SONS, New York, U.S.A.



For Two 3c. Stamps

Together with your business card, or other evidence that you are a grocer, we will mail you our 96 page "Book on Birds," which is rapidly selling at 25 cents.

Address,
BART. COTTAM & Co.
London, Ont.

COTTAMS BIRD SEED

Has the exclusive right to the use of **BIRD BREAD** Pat'd 1891-1896. Reg'd 1895.

A large block of this excellent preparation is given away with every packet of C. B. S.

SOLD BY ALL WHOLESALERS.

Dawson & Co.

FRUIT PRODUCE
and COMMISSION MERCHANTS

32 WEST MARKET STREET
Consignments Solicited
TORONTO.

GEORGE MCWILLIAM. FRANK EVERIST.
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL . . **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

EGGS
BUTTER
POULTRY, ETC.

HANDLED ON COMMISSION
GOOD PRICES OBTAINED
PROMPT RETURNS

F. W. FEARMAN
HAMILTON

HAY.

The hay market is quiet and unchanged. No. 1 baled selling at $14 and No. 2, $13 per ton in car lots.

ASHES.

There is no change in ashes which we quote: First pots, $3.50; seconds, $3.25 to $3 30, and pearls, $5.

MONTREAL NOTES.

David Brown, Canadian manager for Jos. Tetley & Son, left for Toronto and the towns between on Tuesday evening. He will call on his friends and takes this opportunity of advising them through THE CANADIAN GROCER.

Leonard Bros. have just turned into warehouse a carload of choice No. 1 Cape Breton herrings. These fish are scarce on this market at present.

Rose & Laflamme note continued strength in the tenor of their advices from both Barbadoes and Porto Rico on molasses.

Laporte, Martin & Cie. are carrying an unusually large assortment of dried fruits. They have had quite a run on them for the local Lenten demand. They are still in a position to execute orders for all descriptions of this kind promptly.

Leonard Bros. have just received two carloads of fresh frozen Halifax herring. These fish show exceptionally good quality.

R. Greig & Co. will have a complete line of samples in English and continental goods in the course of a few days, which they will be pleased to show their friends when in the city.

Laporte, Martin & Cie. are jobbing out a large quantity of canned goods. They are offering this stock at close figures, and have had some heavy sales.

W. H. Dunn, manufacturers' agent, has been appointed agent for Seely's extracts, which are made in Windsor. He will carry a full stock in Montreal.

R. Greig, of R. Greig & Co., when in England submitted samples of their "Crown Brand" essences to the leading manufacturers of these goods, who pronounced them superior to anything in the English market, and the indications are that a large business with England will result.

ONIONS Just received a carload of

Send for quotations. **"Yellow Danvers"**

H. F. PRICE 102 Foundling Street
MONTREAL

DOES IT PAY? CERTAINLY IT DOES
TAKE NO CHANCES
Brock's Bird Seed



is no trouble to sell. If you do not keep it your customers will get it elsewhere. Sold by all wholesalers. Prepared by
NICHOLSON & BROCK - TORONTO

Labrador Herrings
barrels and half barrels

Write for prices.

WM. RYAN
70 and 72 Front St., East,
TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

OF COURSE You want the best. Then you MUST use D. Gunn, Flavelle & Co.'s
"Maple Leaf" Brand
Smoked Meats and Pure Lard.

D. Gunn, Flavelle & Co.
Pork Packers and Commission Merchants . . . Toronto

Fancy California Washington Navel
ORANGES

Choice Marmalade Oranges
Fancy and Choice Lemons ***CHEAP***

HUGH WALKER & SON, Guelph, Ont.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., March 12, 1896.

THE week has only been a fair one as far as general business is concerned. The roads through the country are reported very bad, and that always affects trade. There are many who seem to fear that the very small quantity of snow there is will so affect the freshet that it will be very difficult getting logs out this spring. But although there appears some ground for this idea, such things have been said before, and after all there have been lots of logs, and the same is likely to be true again. It is, of course, a matter of great importance to us. Another matter that is important to us is freights; they are very low for the season. Coast business as well as other collections are reported harder to make, not only in the city, but through the country, and quite a number of full and part renewals are reported, with a quiet demand for goods. In spices nutmegs rule low, with other lines firm. Cream of tartar shows little, if any, change, being still high. No great changes are reported in values.

OIL—There is but light business. While prices are firm there has been no change. Cod oil continues scarce. We quote: American, 23¼c.; best Canadian, 21½c; prime, 19c.; no charge for barrel.

SALT—The spring demand, though not yet here, is beginning to have attention, and two cargoes are contracted for to come by sailer. It will be, however, a month before they arrive. Stocks here are fully equal to demand and prices easy. We quote: Coarse, 50 to 55c.; fine factory-filled, 95c. to $1.10; 5-lb. bags, $3.25 per bbl.; 10-lb. bags, $3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, $1.90 to $2 per doz.; dairy, bulk, $2.80 per bbl.; cheese, bulk, $2.70 per bbl.

CANNED GOODS—Although peas are getting quite low as regard stocks held, some prices fully as low as the stocks are reported. In all lines there is a fair movement. We quote clams, for which a better demand is noticed, rather lower. In oysters, prices are held firm, and, at present prices, packers say there is no profit if full weight is given. There is some inquiry for 4 and 8-oz. goods, but few, if any, packers are offering. Canadian packers have advanced corned beef, 2 lbs., 10c. If there is any change in American, it is rather lower. The Canadian packers are doing more business than before, their price being so much lower than the other. We quote: Corn, 85 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; corned beef, 2-lb. tins, $2.50 to $2.65; 1-lb. tins, $1.50 to $1.60; oysters, 2's, $2 to $2.25; 1's, $1.60 to $1.65; peaches, 3's, $2.85 to $2.90; 2's, $1.90; lobsters, $1.75 to $2; haddies, $1.40; salmon, $1 35 to $1.50; flat, $1.75; clams, $5 for 4 doz.; chowder, $3 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1; pineapples, $2 to $2.35; kippered herring, $1.10; American peaches, $2.40.

GREEN FRUIT—We quote apples higher, though quality must be good to bring the extra price. Stock is rather better than last week. In California oranges there are light stocks, with rather better demand. Valencias continue to move in large quantities; price is still low, but tending upward. Lemons are still quoted at low prices. Pines show light sales. Bananas also are small movement. We quote: Valencia oranges, $4.25 to $4.50; lemons, $2.75 to $3.25; pippins and winter fruit, $2 to $4; native cranberries, $8 per bbl.; Cape Cod ditto., $10 to $12 per bbl.; California oranges, $3.50 to $4 50.; pineapples, $2 to $3 per doz.; bananas, $2 to $2.50 per bunch.

DRIED FRUIT—In California evaporated peaches and dried prunes a fair trade is being done; quantities moving are, however, not large. The goods, as to quality, give good satisfaction. In raisins and currants there is little doing. The principal movement is in California loose muscatels and pound cartoons. Market is stocked with evaporated, and prices are easy. In dried, the market is dull. Canadian are offered very low and Nova Scotia look in vain for buyers. Last year at this season they sold freely for export, but now there is no demand. American onions are being brought in quite freely. We quote as follows: Valencias, 4½ to 5c.; figs, 10 to 12c.; 4-crown Cal. L. M. raisins, 6 to 7c.; 3-crown Cal. L. M. raisins, 5 to 6c.; keg prunes, 4c.; boxes, 4¾ to 6c.; Cal. L. L. raisins, $1.50 to $1.75; currants, bbls., 4 to 4½c.; half-cases, 4¼ to 4¾c.; evaporated apples, 7 to 7½c.; dried apples. 5 to 6c.; dates, 4½ to 5c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; California prunes, 6½ to 10c.; clean currants, bulk 5½ to 6½c.; 1-lb. cartoons, 7 to 7½c.; onions, $2.25 to $2.50 per bbl.; cocoanuts, $4 to $4.50 per 100.; Valencia layers, 5½ to 6c.

DAIRY PRODUCE—As noted last week, eggs are firm and at present writing are very scarce. Much less complaint is being heard as regards quality. In butter, while medium grades continue plentiful and dull, there is a fair demand for best goods. Less Canadian is seen than usual, there being no demand. Cheese shows no improvement. Stocks are not large. We quote: Cheese, 9 to 9½c.; butter, 16 to 18c.; eggs, 18c.; fresh creamery prints, 22 to 24c.; tubs, 20 to 22c

MOLASSES—There are but light stocks. Demand is, however, lighter than is usual at this season. There is good movement in small packages. Some Porto Rico was offered to the trade at 33c., direct shipment. Some new Barbadoes is expected next week by steamer, but it is thought quantity will be small. Reports favor high prices. Stock of best grade syrup is light and further supply hard to get. Prices tend upward, We quote: Barbadoes, 31 to 33c.; St. Croix, 28 to 30c.; Porto Rico, 34 to 36c.; syrup, 35 to 38c.; New Orleans, bbls., 35 to 36c.

SUGAR—There is a fair movement. Prices during the week shows no change. We quote: Granulated, 4¾ to 4⅞c.; yellow, 4 to 4¼c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

FISH—In Bay herring stocks are very light. The fact that fish have been so scarce has increased the demand. Other grades of pickled herring are, however, low priced, such as Shelborne and Canso, and sell freely. A few fresh haddock were to hand during the week. Fresh herring are nil; if the weather were not so open Newfoundland herring would have been imported. One small cargo that arrived, and which were held high, are still unsold. It does not do to push the market too hard. In smoked, though shipments to the West Indies continue quite large, the market is very dull. Shad are scarce. In dry there is a good business at firm prices. Boneless also shows good demand. Haddies and bloaters are scarce, particularly bloaters. We quote: Lobsters, 4c. each; frozen herring, 80c. to

DILLON & CO.'S
Baking Soda

"BELL BRAND" In 1-lb. packages, packed ½ gross boxes. Ask your wholesaler for it.

BUTTER . . .
Is scarce now, therefore it is a good time for holders to sell. We are open for consignments and can guarantee good prices for choice lots.
H. P. Gould & Co.
Wholesale Produce and Commission Merchants,
80 Colborne St., TORONTO

ALBERT PAIN . . .
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PRODUCE AND COMMISSION MERCHANT
Wholesale dealer in
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Mercantile Broker,
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ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes secured in tin.
Special Agent for the Dominion
C. E. COLSON - MONTREAL

"Three Reasons"
Why you should handle CANNED
Golden Finnan **Haddies**
THEY ARE
DELICIOUS in flavor
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NORTHRUP & CO.
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WE KEEP CONSTANTLY ON HAND . . .
SALT
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Ordinary Coffee

MAY BE GOOD ENOUGH UNTIL YOU HAVE TRIED





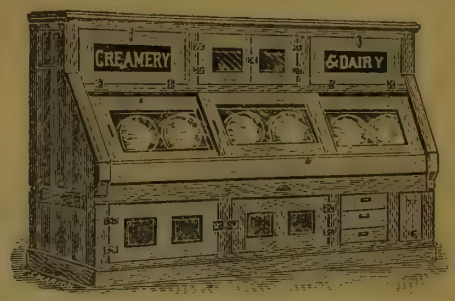
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Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

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One Tablet makes an excellent Cup of Cocoa.

BOISSELIER'S

A perfectly pure compressed Cocoa . . . Extract

Cocagene REGISTERED

In boxes of one dozen 20-cent tubes, each tube containing 18 tablets. . . . . .

ALL LEADING GROCERS KEEP IT.

For the Kitchen or the Table

There is always a demand for raisins. No cook can do without them. You must give her the best to keep her trade, as the success of all her cakes and puddings depends upon the materials. We are carrying a large stock of raisins of various kinds for the kitchen and the table.

Valencia Raisins

The best in the market. We guarantee the quality.

Off Stalk, Fine Off Stalk
Finest Off Stalk
Four Crown Layers

Malaga Raisins

In boxes and quarter boxes. A choice line for table use. Extremely low price—a real bargain.

Selected London Layers
Choice Clusters

LAPORTE, MARTIN & CIE.

72 St. Peter Street . . . MONTREAL

$1 per 100; frozen cod and haddock, 3 to 3¼c.; bloaters, 60c.; haddies, 5½c.; Medium cod, $3 45 to $3 50; large, $3.60 to $3.75; small, $2.35 to $2.50; pollock, $1.25 to $1.50; bay herring, $1.35 to $1.50; Grand Manan, $1.35 to $1.50; ripplings, $1.65 to $1.70; Quoddy River, $2.75 to $3; smoked, 5 to 5½c.; shad, half-bbl., pickled, $4.50 to $5; Canso, $4; halfs, $2.25; Shelburne, $2.75 to $3 per bbl.; No. No. 2, $2 35.

PROVISIONS—Pork is rather easier and Canadian packers are lower, following American prices. Local packers are putting pork in half-barrels. Beef is firm. In smoked meats there is fair demand, but nothing large, with price hardly as firm as was expected. We quote: Domestic mess pork, $14 to $14.25; American, $14 to $14.50; clear pork, $15.50 to $16; beef, $13 to $14; pure lard, 8¾ to 9c.; compound lard, 8c.; rolls, 8 to 8½c.; hams, 10½ to 12c.

FLOUR FEED AND MEAL—Markets show no change during the week, but feeling is firm and many look for higher prices. Oatmeal is firm. Cornmeal is selling very freely, which affects the feed market. In hay no large quantity is moving here and prices are firm. Beans, of which a large stock is held, are easy, but show no change. In seed buyers still hold off. In timothy seed the American prices are still below the Canadian, although some effort has been made to meet them. In Yellow-Eye beans there is a steady demand; quite large quantities are grown here and in Nova Scotia. We quote as follows: Manitoba, $4.70 to $4 80; best Ontario, $4 60 to $4.65; medium, $4 45 to $4.50; oatmeal, $3 40 to $3 50; cornmeal, $2.20 to $2.30; hand-picked beans, $1.20 to $1 25; prime, $1.10 to $1.15; split peas, $3.70; pot barley, $4.10 to $4.25; hay, $12 to $13; oats, 35 to 36c.; middlings, $19 to $20 on track; bran, $18.; buckwheat meal, domestic, $1.25 to $1.30; western, $1.75 to $2; Yellow-Eye beans, $1.75 to $1.85.

ST. JOHN NOTES.

C. & E. Macmichael received a shipment of "Wheat Germ" meal this week.

Thomas Dean is offering 20 cents on the dollar. Liabilities about $5,000.

Northrup & Co. find an increased demand for Golden finnan haddies.

Four hundred and sixteen American cattle were reported one day last week at the Custom House for export.

There is to be a daily mail service by steamer to Digby in the future.

Springhill, N.S., is organizing a Board of Trade.

Jardine & Co. are in receipt of a shipment of fancy evaporated peaches, 25-lb. boxes.

Hamilton's fine fruit tablets are finding a large demand. The Canadian Drug Co. gave an order for 250 bottles this week.

John Seely holds in stock about the only pickled shad in this market. He guarantees all his fish.

Both the direct New York and Boston steamers were late this week. It was a great inconvenience to importers, as there was but one steamer due. Commencing on the 9th, there will be two steamers from Boston per week.

Passengers for the United States can now have their baggage examined here before starting, and if they intend going to Europe via American ports, baggage can be forwarded in bond, the United States Government having established a branch Customs House here.

It is not often a commercial traveler is an evangelist. But Mr. Rautenburg, representing Park, Blackwell & Co., is an exception. Last week he addressed a number of large meetings here with good results.

It is expected next season a large business will be done with the English market in chopped hay. Already a large company is being formed in Amherst with this in view.

HALIFAX TRADE GOSSIP.

A SLIGHT improvement in business is noted this week, which may continue from this out.

The indications point to a slightly easier flour market.

Cornmeal and feeds are quiet.

Hay is quiet.

The local fish market shows signs of great improvement. Hard cured Jamaica and Brazilian stocks are specially firm and holders look for an immediate advance as present stocks are small, with no prospect of replenishing them before June or July. Bank or Bay cured are not moving as lively as shippers would like.

There is good enquiry for salt herrings from the States, but this article still remains in over supply, and holders are losing heavily. Grocery cod are scarce.

Smoked herrings continue low and neglected. Shore cod is quoted at $3 to $4 for prime; large Bank at $3 to $3.20; Bay of Islands split herrings, $1; Labrador, No. 1, $4; mackerel, No. 1, $12; No. 3, fat, $14; No. 2, $16.

There is no change in the sugar market. Quotations are: Porto Rico, 3½c.; refined cut loaf, 6½c.; granulated, 4⅞ to 5c.; standard "A," 4½c.; yellow extra "C," 3⅞c.

Small consignments of molasses have been received. Geo. E. Boak received 126 puncheons from Arroyo on Monday. There have been some enquiries from Quebec and Newfoundland, but no sales made of note. Prices are: Antigua, 28c.; Porto Rico, 34 to 36c.; Trinidad, 28c.; Barbadoes, 32c.; Demerara, "MR" brand, 39c.; St. Kitts, 28c.

Provisions remain low, and are in over supply. P.E.I. potatoes can be had all the way from 22 to 27c., according to size of purchase. Nova Scotia potatoes command 2c. more. P.E.I. oats are worth from 34 to 36c.; Nova Scotia, 33 to 35c., and Canadian, 32 to 34c.

The tea market is quiet. Congous, fair to good, are quoted at 16 to 20c.; choice at 24 to 25c., and extra at 27 to 28c. Choice Souchong is worth 25 to 28c., and Oolong, 33 to 34c.

The provision market is extremely quiet, especially in fresh meats. There is a large quantity of Canadian beef offering here, which, by the way, constitutes our sole supply now, at 5½ to 6c., landed here. Native beef seems to have about dropped out of the market, or until Canadian ceases to come in, which will not be until the last of May. A carload of "blizzard beef" sold at from 2 to 5½c. It was very poor stock, principally lean cows.

A carload of Montreal sheep and lambs sold in lots of from 2½ to 4½c.

Canadian pork is quoted this week at $5.75.

There is a fair demand for veal at 5c.

Poultry is scarce, especially fowls and chickens, the supply not being nearly up to the demand. Canadian turkeys sell at 12c. landed here.

Eggs remain scarce. The quotation this week is from 18 to 19c.

The open weather is favorable to the green fruit trade, and considerable activity is noted this week. The consignments from Boston on Monday were not heavy.

There is a good supply of Valencia, Denia and California navel oranges, and Jamaicas are expected on the steamer now due. Prices have somewhat advanced, Valencias being quoted at $6, Denias at $7 and California navels at $3.50 to $4.

Lemons remain in plentiful supply and at low prices for this season. Fancy stock is quoted at $3.50.

Lots of bananas are now coming in and sell at from $2.25 to $2.50 for Goldenvale stock.

The market is about cleaned up of apples. The steamer for Liverpool on Saturday last took about the last from the Annapolis valley. Choice stocks range from $3 to $4.

Choice cocoanuts, fresh, good stock, sell at $4.50 per 100.

Silver skin onions, extra fancy stock, sell at 2 to 2¼c. per lb.

Pictou has a new tobacco factory, run by McDonald & Co.

There is nothing to note in dried fruit.

"La Delicatesse"
The New "Confection in Cheese."
IS ALREADY BECOMING POPULAR IN CANADA.
A. E. RICHARDS & COMPANY
122 King St. East
Agents for Canada. HAMILTON
It is made in the heart of "Herkimer County," New York.

It Will Sell Right Through These Hard Times

A HANDSOME COFFEE POT



GENUINE PARISIAN COFFEE

Contains One Pound Net.

3.25 PER DOZ.

PURE GOLD MFG. CO. 31 Front St. East TORONTO

Prices remain unchanged. Dates and prunes are freely asked for.

Canned goods remain steady without change in price. It is rather early in the season for much enquiry in this line.

Thomas Gillan has bought out Charles Cantley's grocery business at New Glasgow.

The Milling Co. at New Glasgow are turning out excellent flour.

N. C. Bigelow, of Lower Stewiacke, has assigned. Mr. Bigelow has carried on a general business there for over 12 years, and is said to have done from $30,000 to $40,000 worth of business each year. In 1891 he lost his mill by fire. Previous to that he was reported to be worth $12,000. The mill was built again in 1892. The same year the mill was partially burned, and also the store and stock, entailing a loss of about $5,000. Mr. Bigelow alleges that he lost $1,000 last year by parties failing to pay for their lumber. On account of some of their creditors coming down on him they have assigned to R. J. Pollock, of Lower Stewiacke, who will convert everything into cash for the benefit of the creditors. It is Mr. Bigelow's intention to call a meeting of his creditors and see what arrangements can be made with them. He says he is not going to leave the country, but shall start business again, having been offered backing by reliable parties if satisfactory arrangements can be made with his creditors.

Halifax is getting ready for a civic election. There is one grocer in the field, D. H. Campbell, who offers for Ward 2. Ald. Creighton, another grocer, seeks re-election in Ward 6.

WOODENWARE MEN MEET.

The quarterly meeting of the Canadian Woodenware Association was held in Toronto on Wednesday. The question of the competition of the prison-made product of the Dorchester Penitentiary was referred to, and some strong feelings are understood to have been expressed with reference thereto. Nothing was decided upon regarding prices, and an adjournment was made pending the receipt of reports from selling agents throughout the country as to the prospects for spring trade. From what THE CANADIAN GROCER can gather there does not appear to be any prospect of lower prices, as the manufacturers are now turning out their products at figures which are anything but satisfactory.

PERSONAL MENTION.

R. Anderson, of Guelph, was in Toronto on Monday and gave THE CANADIAN GROCER a call.

Mr. Muat-Corrie, secretary of the Toronto Retail Grocers' Association, is wearing a big smile these days. It is a girl, and the second one at that. Congratulations.

Mr. James McLauchlan, of James McLauchlan & Son, Owen Sound, was in Toronto this week.

W. B. Hogarth, Tilsonburg, favored THE CANADIAN GROCER with a call on Tuesday. He reports business at home in a healthy condition. The merchants and professional men of Tilsonburg have re-organized their Board of Trade. They organized four years ago, but disbanded after two or three years' work.

Mr. N. W. Rowley, secretary-treasurer of the E. B. Eddy Co., Hull, was in Toronto on Wednesday and Thursday.

CHILLY MORNINGS

Suggest to the good housewife hot griddle cakes for breakfast. You are likely to have—probably do have—calls for a good, reliable prepared flour. (Self Raising).

We have been making such an article for many years. It has always given satisfaction. More sold so far this year than ever before.

You'll never regret it if you order a case of

The IRELAND CO.'S BUCKWHEAT FLOUR

TORONTO, ONT.

In 2½-lb. Packages 2 dozen per case.
" 5 " " 1 " " "

The most attractive package on the market. It sells at sight.

BILL RESPECTING ASSIGNMENTS.

The Attorney-General of Ontario has introduced a bill as to certain proceedings under the Act respecting assignments and references by insolvent persons. The Attorney-General makes provision for filing assignments in the districts of Algoma, Muskoka, Rainy River, Thunder Bay, Manitoulin and Nipissing. The largest dividend possible is to be paid by the assignee within twelve months after the assignment and every six months thereafter. The inspector is not to have any allowance beyond necessary disbursements without the consent of the creditors, and then not more than $4 per day and expenses. It provides for the examination of clerks, agents, etc., of the assignor, and for compelling persons having any statement as to the affairs of the insolvent to disclose the same.

Sir Oliver Mowat, in introducing this bill [illegible] but that so many suggestions had been made since the first measure was introduced that he had drafted this bill as a substitute bill.

THE CUTTER "TUMBLED."

The absurdity and futility of price wars between retail grocers was fully demonstrated in a South Dakota town recently. A local grocer cut the price of sugar, offering twenty pounds for a dollar. Two of his competitors tried an old trick, and, through the aid of confederates, bought all the sugar he had to offer, the deal affording them a fair profit. It happened that the cutter "tumbled" to the scheme, and in order to get even he filled a number of 20 lb. bags with salt, putting a thin layer of sugar at each end, and succeeded in palming off a number of them on his rivals before his trick was discovered. Discovery was made when the two anti-cutters sold some of the bags they had purchased, and then the "price war," if such it can be called, came to a sudden end.

AN OLD TEAMSTER'S MAXIMS.

As driving a horse is something that almost everyone has to do, even in this day of electricity and steam and bicycles, says Youth's Companion, the proper way to drive a horse is a matter of universal interest, and the following maxims, which are the work of an old driver, will be found good for men as well as for the animals :

The more whip, the less horsemanship.

Bad tempered driver—bad tempered team.

Axle-grease modifies the grain bill.

There are more balky drivers than balky horses.

The golden rule applies to horses as much as it does to men.

Whips, like emetics, are to be used very seldom.

A horse's power is proportionate to his food.

Five cents invested in sugar is better than a dollar invested in whips.

He who cannot govern himself cannot govern horses.

An Epicure

Is one who indulges in the luxuries of the table. It is in this connection that the word "Epicure" is associated with our products. Being perfectly pure and of faultless preparation, they easily rank as "table luxuries" and are constantly used by the chefs of the leading hotels, clubs and restaurants. All wholesalers handle our goods.

Delhi Canning Co., Delhi

YOU'LL BE SATISFIED

If you once try a sample order of our justly celebrated and favorably known

Jersey Cream Baking Powder

QUALITY
FLAVOR
PURITY
STRENGTH } Guaranteed

Manufactured by
LUMSDEN BROS. HAMILTON ONT.



Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .
"KENT" CANNING AND PICKLING CO.
CHATHAM, ONT.

Every Grocer

who has handled them reports ready sale for our

PICKLES . .

Quality always the same.



T. A. Lytle & Co.
Vinegar Manufacturers,
TORONTO

RICE

Extra Fancy Japan
The Finest Imported

JOHN SLOAN & CO.
Wholesale Grocers TORONTO

RIO COFFEES

NOW IN STOCK
"Finest Selection Ever Offered"

Warren Bros. & Boomer
WHOLESALE GROCERS
35 and 37 Front St. East, Toronto.

Brooms Brooms

OUR K 1 BROOMS
K 2 BROOMS
K 3 BROOMS
K 4 BROOMS
K 5 BROOMS

Are the Best in the Market at the Price.

T. KINNEAR & CO.
Wholesale Grocers
49 Front St. E., TORONTO.

NOW IN STOCK

Boneless Fish, Boxes 25 pounds.
Boneless Fish, Boxes 40 pounds.
Sealey's Cod Steak, 1-lb. Blocks, 24 pounds.
Beardsley's Shredded Codfish, 1-lb. Blocks, 2 dozen.
Herrings in Half-Barrels.
New Scaled Herrings.

J. W. Lang & Co.
59, 61 and 63 Front Street East Toronto.

CLARK'S CANNED MEATS

GUARANTEED "THE BEST"

COMPRESSED CORNED BEEF
LUNCH TONGUES
PARAGON OX TONGUE
PIGS' FEET
YORKSHIRE ENGLISH BRAWN
ENGLISH MINCE MEAT

W. CLARK - Montreal

Canned Vegetables . .

AYLMER & KENT

SPECIAL VALUE

PERKINS, INCE & CO.
TORONTO

OUR STOCK OF

Teas, Fruits Canned Goods

. . . Etc.

is very complete.

SMITH & KEIGHLEY
9 Front St. E. TORONTO.

HINTS TO BUYERS.

JOHN SLOAN & CO. report that the demand for their Sangalla package tea is steadily increasing.

Davidson & Hay offer California silver prunes.

The Ireland National Food Co. reports demand good for buckwheat flour.

Smith & Keighley are in receipt of a shipment of Grenoble walnuts.

Davidson & Hay have in stock a full range of California prunes.

During Lent the Eby, Blain Co, Ltd., are offering fish of all kinds at very low figures.

The sale of "Kurma" tea last week trebled itself over the corresponding week last year.

Another carload of bright sugar syrup in half-barrels arrived this week for Davidson & Hay.

John Sloan & Co. have in stock a shipment of Crosse & Blackwell's orange marmalade in patent one-pound glass jars.

Davidson & Hay report a large sale of Demouriez French coffee put up in 1-lb. glass jars.

F. W. Fearman, Hamilton, says that the sale of meats and lard is more than usually satisfactory for the Lenten season.

T. Kinnear & Co. have a nice line of Acadia syrup in half-barrels, "Pearl" syrup in barrels and half-barrels, and New Orleans molasses.

The Eby, Blain Co. report a large and increasing demand for California evaporated fruits. They still have a large and well-assorted stock of them.

W. H. Gillard & Co. are offering some fine sifted Young Hysons and Moyune Young Hysons, in stock and to arrive shortly.

T. A. Lytle & Co. are booking order for vinegars that are surprisingly large for the season of the year and speak well for the goods they handle.

This season there are numerous varieties of California evaporated peaches offered to the trade, but W. H. Gillard & Co. wish to advise their friends that the grades they carry comprise nothing but really first-class fruit; no 1894 crop fruit kept.

The firm of Lucas, Steele & Bristol are offering exceptional value in molasses. The goods are specially selected for their superior baking qualities.

The Pure Gold Manufacturing Co. are putting a new brand of coffee on the market. It is contained in a coffee pot, and is named "Parisian." There is one pound of coffee in each pot.

W. H. Gillard & Co. are having an active demand for their genuine Seville orange marmalade, which they state is manufactured from nothing but Redpath's extra standard granulated and the true Seville bitter orange.

"Globe and Beaver" brand crushed Java and Mocha coffee (XTR), controlled by the Eby, Blain Co., Ltd., has grown steadily in public favor. They claim that up to date the sale this year has nearly doubled that of last year.

"Teas of all kinds are showing fine values, and in low grade Young Hysons we never remember seeing them so cheap," report Lucas, Steele & Bristol. "Teas at 10 to 12c. are extraordinary. Our Japans at 12½ to 14c. are moving out fast, also. Buyers appear to appreciate their worth."

DIRECT FRUIT CARGOES.

The Montreal export fruit trade are already commencing to talk about the direct fruit steamers. Nothing definite is known yet regarding them, but it is expected that four steamers will sail direct with fruit cargoes from the Mediteranean for Montreal this spring. In this event probably in the vicinity of 100,000 boxes of fruit will be landed on the Montreal docks this spring.

A GROCERY FAILURE.

A demand of assignment has been made on Pigeon, Gendron & Co., wholesale grocers, St. Paul street, Montreal. The assets consist of stock in trade, such as groceries, liquors, book debts, fixtures, etc., nothing being known yet of what the estate will pay. The liabilities are over $16,000. The largest creditors are J. C. Beauchamp, $7.259; Rogers, Robertson & Co., $792; Masson & Co., $227; T. Doherty & Co., $419; National Bank, $4,000, and Jas. C. Beauchamp, $812.

Montreal, Que., March 7.—The balance sheet and statements of the Canadian Pacific Railway of the results of working for 1895 have been issued preparatory to the annual report to be submitted to the annual meeting on April 1st. The gross earnings for the year were $18,941,036 87. The working expenses were $11,460,085.88, and the net earnings were $7,480,950.99.

JUST OUT
Book on
WINDOW DRESSING FOR GROCERS
Price . . Post-paid, $1.00
57 ILLUSTRATIONS
80 PAGES
Arranged by Harry Harman, publisher of The Journal of Window Dressing. Each illustration fully explained, and how to make the fixtures.
HARRY HARMAN
125 S. Clark St. CHICAGO

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE OIL
Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.
SAMUEL ROGERS & CO.
Sole proprietors, - - - - Toronto, Ont.


DON'T BUY A refrigerator until you have seen the
EUREKA
It is built on scientific principles, and of best materials.
A catalogue will give you all details.
ADDRESS:
Eureka Refrigerator Co.
54 Noble Street,
TORONTO.

S. & H. HARRIS'S HOUSEHOLD REQUISITES.



Ebonite Blacking
(WATERPROOF.)
FOR BOOTS AND SHOES.
Does not Injure the Leather


Requires No . . Brushing
Trade Mark.
..ASK FOR IT..



SOLD EVERYWHERE. MANUFACTORY: LONDON, E., ENGLAND.

Have you tried . . .

JOHN DEWAR & SONS'

(Purveyors by appointment to Her Majesty Queen Victoria)

. . . SCOTCH WHISKY?

J. M. DOUGLAS & CO., MONTREAL, AGENTS.

TORONTO GROCERS' ASSOCIATION.

THE regular monthly meeting of the Toronto Retail Grocers' Association was held in St. George's Hall on Monday night. President White was in the chair, and among those present were the following: Secretary Muat-Corrie, Hon. Secretary Mills, Vice-President Bond, John Butcher, D. W. Clark, T. Clark, F. S. Roberts, F. W. Johnston, W. H. Marmion, B Panter, D. Bell, J. Nolan, J. Davies.

The matter of an excursion some time during the ensuing summer was the first question discussed. After several motions and suggestions had been offered it was decided, on motion of Mr. Roberts, seconded by Mr. Mills, to leave the matter in the hands of the Executive Committee.

The question of fruit inspection was introduced by Mr. Johnston, who suggested that the matter be allowed to drop. It was, however, decided, on motion of Mr. Mills, seconded by Mr. Bond, to continue the agitation in favor of proper inspection of fruit, and the secretary will correspond with the Inland Revenue Department to see what can be done in the premises.

The report of the Executive Committee was submitted by Mr. Mills. It recommended that Secretary Corrie's salary for the ensuing year be $100, with commission for new members; also that the member for Centre Toronto in the House of Commons be waited upon with a view to getting the booths and fruits stands along the Custom House in Yonge street removed. The report was received and adopted.

This committee, nominated by Mr. Bond and seconded by Mr. D. W. Clark, was appointed to wait on Mr. Cockburn, the member for Centre Toronto: President White and Messrs Mills and Johnston.

An effort was made by Mr. Bell to increase the sum of $25, voted at the last meeting for a smoking concert, to $50, but on motion of Messrs. Mills and T. Clark it was decided to leave the matter in abeyance, which practically kills the proposition.

The committee appointed to wait upon the Property Committee of the City Council, regarding pedlars' licenses, reported. They reported that a deputation from the Pedlars' Association was also present, who petitioned that the license fee be reduced to one dollar, on the ground that farmers and market gardeners were exempt from taking out a license. Eventually, the committee reported. Ald. Spence got a motion through authorizing the city to apply to the Ontario Legislature for power to so amend the by-law governing pedlars that a license fee might be imposed upon farmers and market gardeners.

Mr. Mills said the grocers' deputation had urged that the by-law be so amended that pedlars would be forbidden to ply their avocation before a certain hour in the day. It was thought that 1 p. m. would be a suitable hour.

The report was received and adopted.

A letter was read from the secretary of the Retail Grocers' Association of Montreal reciprocating the views expressed in a letter from Hon. Sec. Mills of the Toronto Association regarding the advisability of closer relations between the two organizations.

A letter was also read from E. Sutton, secretary of the London Retail Grocers' Association suggesting the participation in a joint excursion and a three days' business convention.

The Executive Committee will look after the suggestion made by the latter communication, while Mr. Mills was instructed to keep in touch with the Montreal association.

Mr. T. Clark broached the subject of a collecting agency in connection with the association, urging that the present method was not satisfactory. The matter will be discussed at a future meeting.

Mr. Roberts gave notice of motion to the effect that he would ask for an amendment to the by-laws declaring that any motion involving an expenditure of money should require a two-thirds vote to carry.

Mr. Panter deprecated the fact that the members did not pay more attention to the "dead beat" list, and urged that they should amend their ways. "It would be a good idea if each grocer would cut out the names furnished on the list and paste them in a book alphabetically," he declared.

SILVER DUST WASHING POWDER

Is silvery in more ways than one. It has many "sterling" qualities and can put more silver in your pocket in a week than you think. Do you know how much profit there is on a package? If you don't you ought to lose no time making enquiries.

SILVER DUST MFG. CO. - HAMILTON, ONT.

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

TAKE THEM ON

and they will make a

TRADE FOR YOU!!

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

Spring Picked ! ! !
Skilfully Blended ! !
Attractively Packed !



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

PUREST and BEST



2 Doz. 4-lb. packages per case, handsomely lithographed for shelf display. Can be had from any wholesale house in Canada.

WINDSOR SALT WORKS, Windsor, Ont.

"Of Heaven's many gifts to man,
And myriads though they be,
There's none so all divinely great
As Thou, oh wondrous **TEA.**"

AS THERE ARE . . . .

Horses and Horses

SO THERE ARE . . . .

TEAS and TEAS

There are Teas from **CHINA,** made on the old principles of cheap labor, manipulated by sweaty, unwashed Mongolians,—

There are Teas from **JAPAN,** made on slightly more modern principles of labor and cleanliness, teas that are sweet when fresh, but fishy and unsatisfying to the palate at best,—

And there are **The Wonderful Teas of Ceylon**

British grown, machine-made, clean, flavory, healthful, nourishing, **Satisfying**—Teas that are a marvel, a revelation, a pride to all growing, handling, selling, consuming them—

They are the Teas that will Rule the World.

THE DEPARTMENTAL STORE EVIL —A REMEDY.

EDITOR CANADIAN GROCER: The great price-cutter, the departmental store, has been the subject of considerable discussion in your columns for some time past. That these enormous retail houses have become a source of great danger to the commercial life of the smaller dealers is admitted by every man engaged in retail business. But they are with us, and we have to fight them by every fair and legitimate means at our disposal. How to do this, and not be unjust, is a problem worthy our most serious consideration.

In Toronto an attempt was made last year, I think, to check the growth of this octopus by levying a special tax on each of the several departments. The measure did not carry, as public opinion is against extra taxation on principle. Besides, how could a muncipality levy a tax on the grocery or any other department of a store because it may happen to be carried on with one or more other branches of trade, and not impose the same tax on the corner grocery shop? If imposed on both, it would only increase the revenue of the city; if imposed only on one class of traders, the party aggrieved would undoubtedly contest its legality, with a strong chance of success.

I have written to suggest a remedy, which is as simple as it would be effective. Boycott the price-cutting store in your private dealings, and have your friends do the same. Do individually what you tried to do collectively. This remedy suggested itself to me during a visit to Toronto and Montreal not long ago. On several occasions pieces of furniture and clothing were shown to me by the wives and daughters of some of my friends, whose husbands are retail merchants, with the remark that they had been purchased at So and So, the great departmental store. In answer to my query as to whether the same goods could not have been purchased in some other store as cheaply, I was told: "I did not go anywhere else to find out." A lady friend, whose husband carries on a retail dry goods store, told me she had bought a jacket at the big store because her husband did not happen to have the goods she wanted in stock at the time. When I remarked to her that she was contributing her share to the success of an institution that would eventually drive her husband, as well as many others, to the wall, she innocently said: "The matter never suggested itself to me in that light." Such cases are not exceptional, they could be cited by the dozens, nay, hundreds.

I have prepared a short table that ought to help to convince my fellow-tradesmen in your city and elsewhere, of our numerical strength and ability to carry the war into Africa if we only had a clever general to lead us in this great battle for a living. Who is the man, or what local association, will take the initiative in organizing a provincial —or better still—a Dominion Retail Merchants' Protective Association that will seriously take up the consideration of this most important question?

The following traders in Toronto are all indirectly suffering in their business by one or more of the price-cutting departmental stores:

Crockery, etc	30
Dairies	200
Dressmakers	650
Druggists	140
Dry goods	90
Express and cartage	200
Fancy goods	100
Flour and feed	75
Fruits, fish, etc	120
Furniture	55
Furs	15
Gents' furnishings	40
Grocers	2,000
Hardware	75
Hats, caps	25
House furnishings	40
Market produce	200
Milliners	70
Pictures and frames	30
Produce dealers	20
Stable fittings	55
Proprietory medicines	60
Provision dealers	95
Stationers	80
Tailors	250
Wooden ware	13
Total	4,788

Or a total of about 5,000. Allowing on an average 5 members to each family, it would give a total of 25,000 persons to start with. Say that we, each of the above merchants, employs two heads of families, and with the same average per family it will give another 50,000 consumers. En passant let me remark that the clerk is even more interested than the merchant of the present day, as the big stores are daily lessening his chances of ever being able to start out for himself at any future day. But this is not all. We must not forget our mutual friend, the landlord, he that owns and rents business stands to small traders in every part of the city. I will guess this class to number 1,000 sufferers. On the basis of calculation as above it will bring the grand aggregate total to 80,000 (eighty thousand) consumers. I ask, Mr. Editor, don't you think that something could be done?

My advice to the owners of business stands of all kinds, to the retailers or distributing community in all branches of trade, is, be sure, as far as possible, that your patronage flows into channels whose tide may return to you some day. Do not help on your own destruction by patronising the large "price cutters." It is the inherent right of every British subject to be free, therefore let us organize, and enter the fight with a determination to win, and win we will.

Yours truly,

A. E. P.

Ottawa, March 9, 1896.

J. H. Price, St. Thomas, will retire from the grocery business April 1. The store will then be occupied by H. W. Tallman.

No Fad

Instantaneous Tapioca is no fad, but a DAILY NECESSITY in the sick room, in the nursery, and on the best tables in our land. It is in daily use in the Montreal General Hospital, where they would not be without it, now that they know its convenience and value. Send us the address of your wholesale dealer if he has none in stock.

Agents—

HOWE, McINTYRE CO.

Montreal



IT is admitted THAT goods well PUT up are half sold.

The *"Scientific"* Stove Enamel is in the handsomest package on the market. It is the brightest, blackest, quickest and best paste.

THE ONLY PASTE THAT WILL NOT CAKE.

Order through your wholesale house or direct

103 QUEEN ST., EAST, TORONTO.

Confederation Life Association

HEAD OFFICE, TORONTO

The demand for a contract guaranteeing a fixed income for a term of years has led to the adoption by the Confederation Life Association of the Guaranteed Income Policy, under which is guaranteed to the beneficiaries, under the contract, or if policy is on the Endowment Plan, to have the insured, should he survive the period, a fixed annual income for ten years of $100 per year, or for twenty years at $50 per year, as the case may be, for each $1,000 of insurance held.

All the benefits and privileges, such as Extended Insurance, Paid-up and Cash Values, etc., as at present given under the ordinary Unconditional Policy, attach also to the Guaranteed Income Contracts, and the fact that such a policy relieves the anxiety as to investment should make it very popular.

The Head Office or any of the agents of the association will be glad to quote rates on application.

BUSINESS CHANCE.

WANTED—A FIRST-CLASS GROCERY AND China Store, modern build. State when writing me full information. Have the cash and must buy cheap. Address H. W. WADDELL, Chatham, Ont.

SITUATION WANTED.

WANTED BY YOUNG MAN IN GENERAL store; five years' experience; best of references. WM. STEWART, Thornbury, Ont. (11)

WANT ADVERTISEMENTS

Are inserted in this paper at the rate of two cents per word each insertion, **payable strictly in advance.** Advertisers may have their replies addressed in our care free of charge, but must send stamps for re-addressed letters.

The Canadian Grocer, Toronto

RICE FROM

The Mount Royal Milling & Mfg. Co. . . .

Is sure to be fresh milled, more palatable, and in neater packages than the imported article.

D. W. Ross Co., Montreal, Agents

WILLIAM EVANS

Seedsman to the Council of Agriculture for the Province of Quebec.

WAREHOUSES:
89, 91 and 93 McGill St, 104 106 and 108 Foundling St., and 42 Norman St.

Montreal.

SEND FOR CATALOGUE.

Central Business College

TORONTO AND STRATFORD.

Two great business schools under one management. Students admitted at any time. Free circulars.

SHAW & ELLIOTT, Principals.

"The Yellow Fellow"

Is the title bestowed on the Stearns by the admirers of its orange rims. In constructing the '96 Stearns we have striven to make the best bicycle producible, and if best materials, superior workmanship, unsurpassed facilities and honest effort count for anything, we have surely succeeded.

Our handsome new catalogue, which we will mail on request, is not more artistic than the wheel itself.

AMERICAN RATTAN CO.
TORONTO, ONT.
CANADIAN SELLING AGENTS.

Siamese Twins



are debt and difficulty, difficulty and debt—they are inseparable. We need not discuss their causes here, either. What we want to point out is that no man with a family, or with large business interests at stake, should neglect life insurance. Stick to the policy you have, and when you want more insurance see one of our agents about it, or call in at Head Office.
No medical examination is required for our pension.
Bond policy and rates are away down.

MANUFACTURERS' LIFE INSURANCE COMPANY

HEAD OFFICE, **Toronto, Can.**

New York Fancy Brand. Have a good light. Use

PRATTS ASTRAL
BEST BURNING OIL IN THE WORLD
LIVE DEALERS SELL IT.
NO SMOKE, NO SMELL, WHITE LIGHT.
SAMUEL ROGERS & CO. TORONTO.

Every Oil known to trade and industry—wholesale.

DELICIOUS

That's the only way to rightly describe the

Ram-Say Tea

It's the finest of Indian-Ceylon teas — done up in lead-lined packets — absolutely air-tight.

In pound or half pound packets, 40, 50, 60c. pound.

J. F. RAMSAY & CO., Toronto, Sole Agents for Canada and United States.



"BUILD TO-DAY THEN, STRONG AND SURE, WITH A FIRM AND AMPLE BASE." —Longfellow.

DO YOU?

WISH THUS TO BUILD an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors.

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

ASSIGNEE John W. Lawrence, of the estate of Denton & Co., general merchants, of Mono Centre, has received instructions from the creditors to sell the stock, which is valued at about $1,800.

Omer Cloutier, grocer, Quebec, is offering to compromise.

J. C. Herkly, Drayton, shoe dealer, is offering to compromise.

Nathaniel Churchill, general merchant, Wilmot, N.S., has assigned.

L. G. Mathews, general merchant, Acton, has assigned to R. J. McNabb.

E. J. Gouldie, general merchant, Dwight, has assigned to Henry Barber & Co.

Casselman & Co., general merchant, Cardinal, Ont., has assigned to G. Reid.

John Verret, general merchant, Becancour, Que., has obtained an extension.

Bartlett & Robinson, general store, Mount Brydges, have assigned to Sheriff Cameron.

M. Bourdon, grocer, Boucherville, Que. has compromised at 50c. on the dollar, cash.

M. Laurandeau, shoe dealer, Midland, is offering to compromise at 20c. on the dollar.

E. F. Hemming, general merchant, Bognor, has assigned to J. W. Lawrence, Toronto.

J. B. Dickson, general merchant, Castleford, has settled with his creditors at 70c. on the dollar, cash.

James Alexander & Co., general merchants, Richmond, Que., have fyled consent of assignment.

Thos. Mathews, general merchant, Pointe au Chene, is offering to compromise at 25c. on the dollar, cash.

John G. Clarke, general store, stoves, etc., Berwick, N.S., is offering to compromise at 50c. on the dollar.

J. W. Williams, a small grocer, at Eglinton, has been closed out by a local wholesale firm under a chattel mortgage.

J. B. E. Danjou & Co., general merchants, St. Luce Station, Que., are offering to compromise at 50c. on the dollar.

Thomas H. Williamson, general merchant, Pontypool, has assigned to David Blackley, of Toronto, with liabilities of $3,000.

Mrs. J. C. Keegan, of the estate of J. C. Keegan, general merchant, Richmond, Que., is offering to compromise at 50c. on the dollar.

The estate of R. R. Harris, crockery merchant, of Brantford, will be wound up by Richard Tew. The assets of the firm are placed at $10,000.

PARTNERSHIPS FORMED AND DISSOLVED.

R. Michand & Cie., general merchants, Lachine, have dissolved.

E. L. Young and Elias L. Bean have registered a partnership in Hereford, Que., to carry on business as general merchants, under the style of F. L. Young & Co.

Geo. Childs & Co., wholesale grocers, Montreal; partnership registered, composed of Geo. A. Childs as general partner and A. E. Childs as special partner for $20,000 to December, 1900.

A. Robitaille and Jules Paradis have registered a partnership to carry on business in Quebec as grocers, under the style of Robitaille & Paradis.

Z. Guay and L. Lapointe have registered a partnership to carry on business in St. Etienne de Lauzon, as general merchants, under the style of Guay & Lapointe.

CHANGES.

Joseph Pugh, grocer, Bluevale, has sold out to R. G. Casemore.

John McCall, fruits, St. Thomas, has sold out to C. L. Robertson.

J. G. Hutchinson & Co., grocers, Vancouver, have sold out.

V. Massa, grocer, Vancouver, is advertising business for sale.

G. A. Bigelow, general merchant, Rossland, B. C., is giving up business.

Helen Lockie, general merchant, Dunnville, is advertising business for sale.

Labranche & Lemieux, general merchants, have begun business at Thetford Mines, Que.

A. L. Hemstreet, grocer and crockery, Acton, has sold out to Thos. C. Moore & Son.

Joseph La France & Co., general merchants, Bic, Que., are offering business for sale.

SALES MADE AND PENDING.

The stock of W. A. Currie, general store, Glencoe, has been sold at 55c. on the dollar.

The stock of the estate of Mowat & Rossiter, general merchants, Shakespeare, is to be sold 16th inst.

The assets of Arpin, Fils & Co., general merchants, St. Marie de Monnoir, are to be sold by auction 16th inst.

FIRES.

The premises of W. Rourke, grocer, Montreal, have been destroyed by fire.

T. M. Percival, grocer, Brandon, Man., has been burned out. Estimated loss $5,000; insured.

W. Wade, apple dealer and storage supplies, Brighton, has had his premises partially damaged by fire.

DEATHS.

Isaac Cartmer, grocer, etc., Milton, is dead.

David Colwell, grocer, Fredericton, N.B., is dead.

A merchant cannot always walk directly in the footsteps of another, but by ascertaining how he steps, he can generally gather an idea where it is best for himself to plant his feet.

THE E. B. EDDY COMPANY.

The annual general meeting of the E. B. Eddy Company was held at Hull on Wednesday last. The secretary-treasurer submitted the audited accounts for the year 1895; the semi-annual dividend was declared, and the following officers were elected for the ensuing year:

Mr. E. B. Eddy, president and managing director.
Mr. S. S. Cushman, vice-president.
Mr. Geo. H. Millen, general mechanical superintendent.
Mr. J. J. Gormully, Q.C., solicitor.
Mr. W. H. Rowley, secretary-treasurer.
Mr. J. T. Shirreff, assistant secretary-treasurer.

It is understood from a reliable source that although the competition has been very keen, and prices in all lines manufactured by the Eddy Co. very low, the peculiarly advantageous conditions under which these works are operated have resulted on the whole satisfactorily for 1895.

Mr. Eddy is still absent in Europe, but is looked for to return in the spring or early summer.

JAMAICA ORANGE CROP.

The largest crop of Jamaica oranges ever harvested was in this season of 1895-6. The figures:

	Boxes.	Barrels.
1891-2	8,468	34,439
1892-3	7,688	42,179
1893-4	5,165	20,261
1894-5	12,296	88,751
1895-6	83,140	192,173

These figures have been carefully compiled by James Golden, of I. Mercadante's importing house. They show that the receipts have been equal to 467,486 boxes this season, which is more than twice the quantity of last season and nearly as many as were received in the four years previous put together.—American Grocer.

A HINT TO THE CLERK.

Mr. Clerk, be firm, be emphatic, but be quiet about it, don't get boisterous, remarks an exchange. Be easy in your manner. Meet people on the level, convinced that you are as good as they. Consider yourself socially their equal, if you will, but don't presume upon it. Never strain the limit; keep to your own side of the fence and don't attempt to be familiar.

For the time being you are the servant of those you are serving, and no matter how well people may treat you outside of the store, they may resent what they term presumption on the part of the clerk in his clerkly capacity. So be wise, and keep strictly to your own side of the fence.

Consignments Stored in Bond

And shipped when sold, to proper addresses. Specially convenient for consignments partly sold in transit.

BLAIKLOCK BROTHERS, MONTREAL

A NEW DEPARTURE of much importance to the .... GROCERY TRADE

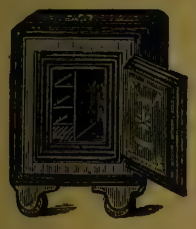


The LAING PACKING AND PROVISION CO. Ltd.

. . OF MONTREAL . .

Have added a **Canned Meat Department** to their General Packing Business, and will in future have a full line of Canned Meat Goods, Soups and Sundries of the very finest quality, every can being guaranteed. These **Anchor Brand** Goods are put up in all the convenient sizes and newest shapes, **with patent key-openers,** and are not surpassed by any other goods on the market.

WRITE FOR PRICE LIST



Champion Fire and Burglar-Proof Safes . .

Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.

S. S. KIMBALL
577 Craig St., Montreal, P.Q.

CAUSES OF FAILURE

In the Hardware Trade and How Avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely. We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit, Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays to any address on receipt of **25 cents**

HARDWARE AND METAL, Toronto

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

NOVA SCOTIA *FIBRED CODFISH*

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade **YARMOUTH, NOVA SCOTIA**

Land Plaster
and
Land Salt

Two staples for Spring Trade. We can quote you the lowest possible price for either. In Land Salt we are making a special offer for shipment by April 15th. If we knew your address we could quote YOU a price. Suppose you drop us a card or call.

The Toronto Salt Works
128 Adelaide Street East
TORONTO, ONT.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



Chas. Southwell & Co.'s

High-Class **Jams, Jellies** and **Marmalades**



Not How Cheap But How Good

NEW SEASON'S MARMALADES

Per Dozen **$1.50** Per Dozen



Handsomely Packed in 1-lb. Glass.

Remember the name **SOUTHWELL'S** when ordering.

CURRENT MARKET QUOTATIONS

TORONTO, Mar. 12, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	1[illegible]
30 lb. pails..... "	1[illegible]
Dominion—	
¼ lb. tins, 4 doz. in case.....per doz.	1 00
½ " 3 " ..... "	1 75
1 " 2 " ..... "	3 00
10 lb. boxes .....per lb.	20
30 lb. pails..... "	20



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6½ oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
¼ lb. tins, 4 oz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'kg Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz, per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles	1 60
3. "	1 90
4. "	2 00

Polishing Paste. (3 doz. in box)	per gross.
No. 1. In bottles	$3 75
" 2. "	5 65
" 3. "	7 85
Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
Ivorine.	per doz.
Small. In patent stoppered bottles, sponge attached	$0 80
No. 1. "	1 35
" 2. " .....per gross.	25 00
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
½ No. 8	7 25
¼ No. 10	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
CROWN PARISIAN DRESSING.....	per gross. 9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	
	per gross.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 20

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS

CHAS. BOECKH & SONS.	per doz.
Carpet Brooms—	net.
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90
"Standard," select 7, 4 strings..	2 75
" " 6. 3 strings..	2 60
" " 5, 3 strings..	2 40

CANNED GOODS.

	per doz.	
Apples, 3's	$0 85	$0 95
" Gloss	2 00	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 95
Corn, 2's	0 75	0 95
Cherries, red pitted, 2's	1 00	2 25
Peas, 2's	0 90	0 95
" Sifted select	....	1 10
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 00
" 3's	2 65	3 00
Plums, Green Gages, 2's	1 85	1 90
" Lombard	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 85	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 40	2 00
Strawberries, choice, 2's	1 90	2 00
Succotash, 2's	....	1 15
Tomatoes, 3's	0 85	0 95
Lobster, talls	1 75	2 25
" flats	2 30	2 50
Mackerel	1 10	1 20
Salmon, Sockeye, talls	1 35	1 40
" " flats	1 55	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" " " " ¼'s	0 10½	0 11
" " " " ½'s	0 18½	0 19
Sardines, other brands 9¾	11	0 16 0 17
" P. & C., ¼'s tins	0 [illegible]	0 [illegible]
" " ½'s "	0 33	0 [illegible]

Canada Prepared Corn. Silver Gloss. Satin Starch. Rice Starch.

When you buy

STARCH

See that you get the right thing. You can't go wrong if you have any of our lines.

EDWARDSBURG STARCH CO. Cardinal, Ont

Sardines, Amer.,	¼s	"	0 04½	0 09
" "	½s	"	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100			10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kippered Herring, 1-lb.	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

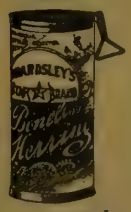
Comp Corn Beef, 1-lb. cans			$1 40	$1 50
" " "	2	"	2 40	2 55
" " "	4	"	....	....
" " "	6	"	7 75	8 25
" " "	11	"	16 00	18 00
Minced Callops	2	"	....	2 60
" "	2	"	2 60	2 65
Lunch Tongue	1	"	3 40	3 50
" "	2	"	....	6 00
English Brawn	2	"	2 75	2 80
Camb Sausage	1	"	....	2 50
" "	2	"	....	4 00
Soups, assorted	1	"	....	1 50
" "	2	"	....	2 25
Soups and Boull.	2	"	....	1 80
"	6	"	....	4 50



Acme Sliced Beef.
No, 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz
2 doz.... 1 4





Codfish. per doz.
Beardsley's Shredded, 2 doz. pkgs.... 0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pices	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.

	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" " 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'s.

	per lb.
Chocolate—	
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

Cocoa— EPPS'.	per lb.
Case of 112 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

	per lb.
Chocolate—	
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	....
" 1 lbs. "	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'s.
(R. S. McIndoe, Agent, Toronto.)

	per lb.
Mott's Broma	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'s

Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each	0 50
Caraccas Sweet, in boxes, 6 lbs. each	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each	0 25
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
n bxs, nd 12 lbs. each, ½ lb., tins.	0 49

COFFEE.

Green.

	per lb.
Mocha	0 28 0 30
Old Government Java	0 30 0 33
Rio	0 20 0 21½
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 21 0 22
Maracaibo	0 21 0 23

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	.... 0 34
Our Own "	.... 0 32
Jersey "	.... 0 30
Laguaya "	.... 0 28
Mocha and Java	.... 0 35
Old Government Java	0 30 0 32 0 36
Arabian Mocha	.... 0 35
Maracaibo	0 28 0 30
Santos	0 25 0 27

DRUGS AND CHEMICALS.

Alum	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross	....	4 20
" 2 " " "	....	6 00
" 3 " " "	....	8 40
" 4 " " "	....	10 00
" ½ pint " "	....	12 00
Olive Oil, ½ pts., 2 doz. to case, per case	....	1 25
" pints, 2 doz. to case, per case	....	2 50
Epsom Salts	0 02	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08½	0 09
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12½	....

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO THE QUEEN OF ENGLAND.



Over 1,000,000 Packages sold weekly

LIPTON'S
Delicious Teas

possess that most delicate flavor and exquisite aroma peculiar to the choicest growths of Ceylon and India. . . .

They are put up in one-pound and half-pound air-tight packages, and retailed at 30, 40, and 50c. per pound. Reasons why you should sell Lipton's Teas: Because everybody likes them. They have the largest sale in the world. They will increase your trade. You can buy from the following wholesale agents:

Caverhill, Hughes Co., Montreal
H. H. Brennan & Co., - - Ottawa
W. G. Craig & Co., - Kingston
Balfour & Co., - - Hamilton
A. M. Smith & Co., - - London
T. Kenny & Co., - - - Sarnia

LIPTON TEA PLANTER
CEYLON

Chief Offices: City Road, London, England.
United States Offices: 80 Front St., New York.

Batty's

NABOB PICKLES and .... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applyin to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada ——— Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy plug tobaccos duty paid. Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited. See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street **Montreal**

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. **OFFICE, Vancouver, B.C.**

A PRIZE . .



Certificate in each box of

ADAMS' "BANNER" CHEWING GUM

ADAMS & SONS CO.

Send for Free Sample. **11 & 13 Jarvis Street, Toronto, Ont.**

IMITATION

Is the highest form of flattery, but there is no money in it for us in the case of Cream Sodas. We registered this brand, and merchants who love fair play will see our rights protected. Buy the lawful brand, the original brand. Don't be fooled with something "just as good."

Cream Sodas are put up in 3 pound tins, blue label.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. **7 FRONT STREET EAST, TORONTO.** **Charles J. Peter.**

Crown Brand (Greig & Co.)—



1 oz. London	gross	6 00
2 " Anchor	"	12 00
1 " Flat Crown	"	10 80
2 " " "	"	18 00
2 " Square	"	21 00
2½" Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
8 " "	"	7 00
Parisian Essence	gross	21 00
Ketchup, Fluted Bottles	"	12 00
" Screw Top	"	21 00
" S. & L. "High Grade" per doz		3 50
Pepper Sauce, per gross		15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 8

FRUITS.

FOREIGN.

	per lb.	per lb.
Currants—Provincials, bbls	0 04	0 04¼
" " ½ bbls	0 04½	0 04⅝
" Filiatras, bbls	0 04¼	0 04½
" " ½ bbls	0 04¼	0 04¾
" Patras, bbls	0 04½	0 05
" " ½ bbls	0 04¾	0 05¼
" " cases	....	0 05½
" Vostizzas, cases	0 05½	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05½
Figs—Eleme, 14 oz	0 09	0 10½
" " 10 lb	0 09½	0 12½
" " 18 lb	0 13	0 15
" " 28 lb	0 16	0 18
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 05½	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 04¼	0 04¾
" Fine, off stalk	0 04¾	0 05
" Selected	0 06	0 06½
" Layers	....	0 06½
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05½	0 06¾
" Malaga—		per box
" London Layers	2 00	2 20
Black Baskets	2 75	3 20
Blue Baskets	3 25	3 50
" Dehesa Clusters	4 25	4 50
Lemons—Messina, boxes	3 50	4 00
Malagas, half chest	5 00	6 00
boxes	2 50	3 00
Oranges—Jamaica, fncy in bxs	4 25	4 75
" Jamaica, ordinary, bxs	3 50	4 00
" Cal. Navels, in boxes	3 25	4 00
" Mexican, in boxes	3 50	4 00

DOMESTIC.

Apples, dried, per lb	0 04	0 05
" evaporated	0 07	0 07½

FOOD.

	per brl.
Split Peas	$3 50
Pot Barley	3 75
Pearl Barley, XXX	6 50

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—		
50 to 60 dy basis	....	2 60
40 dy	....	2 65
0 dy	....	2 70
20 16 and 12 dy	....	2 75
10 dy	....	2 80
8 and 9 dy	....	2 85
6 and 7 dy	....	3 00
5 dy	....	3 20
4 dy A P	....	3 20
3 dy A P	....	3 60
4 dy C P	....	3 10
3 dy C P	....	4 20
HORSE NAILS— Canadian, dis. 55 per cent.		
HORSE SHOES— From Toronto, per keg	....	3 60
SCREWS—Wood— Flat-head iron, 80 p. c. dis. Round-head iron, 75 p. c. dis. Flat-head brass, 77½ p. c. dis. Round-head brass, 72½ p. c. dis.		
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]		
1st break (25 in. and under)		1 30
2nd " (20 to 40 inches)		1 45
3rd " (50 to 60 inches)		3 10
4th " (51 to 60 inches)		3 40
5th " (61 to 70 inches)		3 80
ROPE— Manilla	0 09	0 09¼
Sisal	0 06¾	0 07¼
AXES— Per box	6 00	12 00
SHOT— Canadian, dis, 17½ per cent.		
HINGES— Heavy T and strap	0 04¾	0 05
Screw, hook and strap	0 03¾	0 04
WHITE LEAD—Pure Association guarantee, ground in oil.		per lb.
25 lb. irons		0 04¾
No. 1		0 04½
No. 2		0 04¼
No. 3		0 04
TURPENTINE— Selected packages, per gal.	0 45	0 46
LINSEED OIL— Raw, per gal	0 54	0 55
Boiled, "	0 57	0 58
GLUE— Common per lb	0 07¾	0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant " "	2 00
Other Jams " "	1 55 1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

KNOX'S GELATINE.

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross	9 00
Small Med. "	7 80
Medium "	10 80
Large "	12 00
Spoon "	18 00
Mug "	16 20
Tumbler "	12 00
Cream Jug "	21 00

RICE, ETC.

Rice—	per lb.	per lb.
Standard "B"	0 03½	0 03¾
Patna	.....	0 04¾
Japan	.....	0 05
Imperial Seeta	.....	0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½
Goathead (finest imported)	.....	0 06½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes and fancy packages	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 07¼
Canada Pure Corn	0 06¾
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 bs	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06¾
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 07¼

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08¼
PURE—12-lb. boxes		0 07¼
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07¾
For puddings, custards, etc.		
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06¼
STARCH IN BARRELS	Silver Gloss	0 07¾
	Pure	0 06¾

BROWN & POLSON'S CORNFLOUR.

1-lb packages	6 07
40-lb boxes	2 80

SUGAR.

	c. per lb.
Granulated	0 04⅞
Paris Lump, bbls. and 100-lb. boxes	0 05¾
" in 50 lb. boxes	0 05¾ 0 05.80
Extra Ground, bbls. Icing	0 05¾ 0 05¾
Powdered, bbls	0 05⅝ 0 05¼
Very bright refined	0 05⅛
Bright Yellow	0 04¼
Dark Yellow	0 03⅞ 0 04

SYRUPS AND MOLASSES.

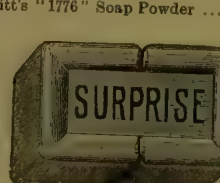
SYRUPS.	per gallon. bbls.	½ bbls.
Dark	0 30	0 33
Medium	0 33	0 38
Bright	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

Babbitt's "1776" Soap Powder	$3 5



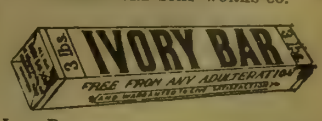
1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

P. M. LAWRASON'S SOAPS.

	per box
Wonderful, 100 bars	$4 00
Supreme, 100 bars	3 60
Our Own Electric, 100 bars	2 00
Sunflower, 100 bars	2 00

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
3 lbs. and 2 6-16 lbs., 60 bars in box	$3 30
13¼ oz. and 1 lb., 60 bars in box	3 30
12 oz. cakes, 100 cakes in box	4 00

WHY IS

Brantford Starch

selling better every day?

Because it is always **uniformly reliable,** and its packages are the **most attractive** in the trade.

10 oz. cakes, 100 cakes in box 3 60
Twin cake, 11 ¼ oz., 100 cakes in box 3 85

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14
PING SUEYS.		
Young Hyson—		
Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19
JAPAN.		
Half Chests—		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

TETLEY'S TEAS.

No. 1. Retailed 70c.; cost 50c.
No. 2. " 50c.; " 35c.
Mixed. " 40c.; " 30c.

"SALADA" CEYLON.



	per lb.
Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red lable, retailed at 50c.	0 36
Gold label, retailed at 60c.	0 44

Terms, 30 days net.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48
Bright Smoking Plug Myrtle, T. & B., 3's	0 60
Lily, 7's	0 47
Diamond Solace, 12's	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
¼-lb. plug, 6-lb. boxes	0 70
oz. plug, 5-lb. boxes	0 70

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—



Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5 lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	10 50
Lafayette	4 00
Marquise (Can. tobacco)	7 00
Imperial " "	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies	....	0 35
Navy, plug mark	0 33	0 35
Honey, boxes and caddies	....	0 43
Spun roll chewing, boxes	....	0 55

Plug smoking (with or without tags)—	per lb
Black Crown smoking, in caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 / 0 20

Cigars—		
La Sonadora Reina Victoria Flor Fina, 1-20	....	$85 00
La Sonadora Reina Bouquet, 1-10	....	55 00
Creme de la Creme Reina Victoria Extra, 1-20	....	55 00
Creme de la Creme Reina Victoria Special, 1-20	....	50 00
Honeymoon, Regalia Comme il Fait, 1-40	....	55 00
El Caza Culebras, 1-40	....	55 00
La Fayette Reina Victoria, 1-20	....	32 50
Noisy Boys, Blue Line, 1-20	....	25 00
Princess of Wales, Princess, 1-10	....	25 00
Ditto, low grades	13 50	20 00

AMERICAN TOBACCO CO. OF CANADA, LTD.

Cigarettes—	Per M.
Richmond Straight Cut No. 1, in cardboard boxes of 10	10 50
Hyde Park, cardboard boxes of 10 and 20	10 50
Sweet Caporal, slide boxes of 10	7 20
Athlete, foil-wrapped boxes of 10	7 20
Old Judge, slide boxes of 10	7 50
Derby, packages of 10	3 80
Prince and Gloria, slide bxs. of 10	3 80
Sweet Sixteen, slide boxes or packages of 10	3 30
White Caps, slide boxes of 10	3 30
Old Virginia, slide boxes of 10	3 30
Parisienne, slide boxes of 10, (mouth-pieces)	3 60
Holder, packages of 10	3 30
Sultana, slide boxes of 10	3 30
Majestics, slide boxes of 20	6 60
Plug Cut—	
Old Chum, 1-9, 5-lb. boxes	0 70
Old Virginia, 1-10, 5-lb. boxes	0 60
Seal of North Carolina, 1-10	0 80
" " 1-6 pouches	0 90
Old Gold, 1-10s and ¼s	0 80
Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes	0 83
Athlete	1 10
Old Judge	1 20
Plug Smoking—	
Derby, 3s, 7s and 12s, solace	0 51½
Old Virginia, 3s, twist or solace	0 58
Plug Chewing—	
Old Chum, 3-lb. boxes, thick or [illegible]	0 56

Cigars.

S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	13 00

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 60
" 3 " " "	1 75
" 2 " " " 2	1 50
" 3 " " " 2	1 65
" " " painted " 2	
Tubs, No. 0	8 00
" 1	7 50
" 2	6 50
" 3	5 50
Washboards, Globe	1 90 / 2 00
" Water Witch	1 40
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 85
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30
Butter Tubs	1 60 / 1 80
Mops and Handles, combined	1 25
Butter Bowls, crates assort'd.	3 60

THE E. B. EDDY CO.

Washboards, Planet	1 60
" Waverly	1 50
" XX	1 40
" [illegible]	1 25
" Electric Duplex	2 25
" Special Globe	1 50

Per Case.

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 60
Telephone	3 10	3 30
Tiger	2 60	2 80
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Favorite	2 25	2 35
Flamers	2 25	2 35

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

25 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known orands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.

Established 1780.

WALTER BAKER & CO., LIMITED,

Dorchester, Mass., U. S. A.

The Oldest and Largest Manufacturers of



PURE, HIGH GRADE

COCOAS AND CHOCOLATES

on this Continent. No Chemicals are used in their manufactures. Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their **Premium No. 1 Chocolate** is the best plain chocolate in the market for family use. Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children.

Consumers should ask for and be sure that they get the genuine

Walter Baker & Co.'s

goods, made at

Dorchester, Mass., U. S. A.

CANADIAN HOUSE,

6 Hospital Street, - - Montreal.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

B. F. P.
Cough Drops

Have you got them? If not, write

TORONTO BISCUIT & CONFECTIONERY CO.

TORONTO

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

The "GENUINE"



Is a Chimney full of quality
See our Registered Trade
Mark on each one.

Heat will not break it

Full Lead Flint-Wrapped and Labelled

Do not buy any so-called Flint Chimney, but insist on having the GENUINE

GOWANS, KENT & CO., Toronto

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer
ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY
THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES **36 Front St. East and 27 Wellington St. East.**

THOS. C. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:
JOHN FORMAN, 650 Craig Street
MONTREAL

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
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Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

EL PADRE NEEDLES
EL PADRE NEEDLES

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, MARCH 20, 1896. No. 12

Manufacturers to Her Majesty — by Special Warrant — THE QUEEN

TO THE COURT OF HOLLAND AND THE KING OF ITALY

PURVEYORS TO H.R.H. THE PRINCE OF WALES

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London. 1862 — Only Silver Medal Paris. 1875

Only Medal Dublin. 1865. — Grand Gold Medal Moscow. 1872. &c &c

Bulls Head Trade Mark

1878 CROSS OF THE LEGION OF HONOUR

Fresh Herrings



The recognized leading Brand in all the markets of the world.

Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

THE ONLY TEN CENT CIGAR

VARSITY CIGAR 5c. THE BEST IN THE MARKET

Open Pan Salt

What is it? It is salt made by the OPEN PAN PROCESS. This is the method of manufacturing salt universally adopted in England, where so much good salt is made.

OPEN PAN SALT . . .

Is no experiment. It has been tried for years and never found wanting. It produces a medium grain salt that is far better for all ordinary purposes than a very fine grain.

WE HAVE IT.

The Canada Salt Association

CLINTON, ONTARIO

Brushes, Brooms . . . . Woodenware

We are headquarters for the above lines of goods, and guarantee every article we send out to be strictly as represented. **Our Price List for 1896** is now ready and we will be pleased to mail you a copy on application.

Chas. Boeckh & Sons Manufacturers 80 York Street **Toronto**

MONTREAL BRANCH: - 301 St. Paul Street.

Every Hotel and Restaurant needs

JOHNSTON'S

Fluid Beef Cordial

IN 20-oz. BOTTLES

Have you got some to supply the demand?

MAKES THE BEST BEEF TEA. . . . . ALWAYS SATISFIES.

THE JOHNSTON FLUID BEEF CO. MONTREAL.

Success with Canned Meats

It is not a matter of chance. The full and habitual satisfaction of your customer; furnishing goods of unvarying excellence; goods that are certain to please to-day, to-morrow, every day—that is the way to win success. Grocers the world over know that canned meats bearing the "Helmet" trade mark are certain to please. They can be depended on for uniformity day in and day out, and they are prized best by customers who use them most. There is a world of satisfaction in selling them, and a good profit for the grocer, of course.

If your jobber does not sell you the "Helmet" brand, write to

J. L. WATT & SCOTT, Montreal
JAMES HAYWOOD, Toronto
J. HUNTER WHITE, St. John, N.B.

Manufacturers' Agents.

Or address . . .

Armour Packing Co., Kansas City, U.S.A.



MY FRIEND

HAVE YOU TRIED

Yucan

If not don't let another day go by without going to your dealer and asking him for a bottle of

YUCAN . . . . . Oil Blacking

It is a Liquid Blacking made with Vegetable Oils. It gives a Beautiful Polish that will last a week.

It Is Waterproof . . . .

and will keep the leather soft and pliable. It rejects snow and water from the feet. You will find it a great labor saver.

Standard Goods THE Best to Handle

FOR PURITY

Bi-Carbonate OF Soda



TRADE MARK

FOR STRENGTH

This brand is always reliable. Highest test 98 50/100 % pure.

Made only by The UNITED ALKALI CO., Ltd., Liverpool.

"New Process" Soda, finest on the market.



"Thistle . . Haddies"

The Reliable Standard Brand.

The Finest Flavored Canned Haddies Put Up.

Far Superior to Salmon from a dietetic standpoint, being much more easily digested.

FOR SALE BY THE WHOLESALE GROCERS THROUGHOUT THE DOMINION.

MONTREAL and TORONTO
A. P. TIPPET & CO.

ST. JOHN, N.B.
F. H. TIPPET & CO.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar

with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

The only Magic . .

necessary to make your Crockery Department a success is an assortment of the right goods, that is to say, of our goods. They are right in quality, shape, finish, and price. They hold their own against all competition, either home or foreign.

Send for Our List. **Brantford Stoneware Mfg. Co.** BRANTFORD, ONT.

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery."—Lancet.

WORKS: LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

TETLEY'S

The above name is synonymous with a Tea that is rich, fragrant, delicious, and always up to the standard. If you do not keep it, write for samples to any of addresses below.

14 Lemoine St., MONTREAL. *128 Richmond St. W., TORONTO.*
HUDSON BAY CO., WINNIPEG.

CRESCENT BRAND
BM&Co
TRADE MARK.

BRUNNER, MOND & CO., Ltd,
NORTHWICH, ENGLAND
MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL
SOLE AGENTS FOR THE DOMINION OF CANADA

PREPARE FOR

Easter Trade



Order from your Wholesale Grocer an assortment of

BATGER'S TABLE JELLIES

ROSE & LAFLAMME Agents,
400 St. Paul Street . . . MONTREAL

WARM WEATHER

will soon be with us. How will those inferior brands of matches stand the hot days? Will they be odorless and will they light readily?

E. B. Eddy's Matches

are guaranteed against all climatic variations. Are the others?

Your customers will naturally go where they will get reliable matches.

The E. B. EDDY Co. Ltd.

HULL

318 St. James St. - MONTREAL
38 Front St. West - TORONTO

AGENTS: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria. Permanent agents not yet appointed for St. John's, Nfld., Sydney and Melbourne, Australia.

Rose Brand Lard

Is made by the old process ; therefore, it is not a cheap article. We make it for best family trade, and it never disappoints a customer.

Why not handle the Best?

The GEORGE MATTHEWS CO., Ltd. - Ottawa and Peterborough

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

Asked for

is the best recommendation any goods can have

"REINDEER BRAND"

CONDENSED MILK

is in constant demand from all parts of the country, and is steadily gaining **Public Favor.**

BUY SMALL LOTS, OFTEN.



LOOKING BACKWARDS

You could write a book on the peculiar methods and crudities of the average grocer of fifty years ago. But—

THAT TIME HAS PASSED. The merchant of to-day knows a thing or two, and is keenly alive to his best interests.

To secure and retain his trade in any particular line demands value above the average. That's why

Our Standard Black Teas

Have so steadily and rapidly increased in favor. Their rich, invigorating and delicious properties at once commend them to the consumer, and what the consumer wants it pays to keep.

THERE ARE FIVE:

THE 400 SELECT **IMPERIAL CONGOU**
THE GLOBE BLEND
DALU KOLA CONGOU **RUSSIAN CONGOU**

YOUR PROFIT is a good one. It is a pleasure for us to send samples.

W. H. GILLARD & CO. Wholesalers Only *HAMILTON*

WE HAVE DEVOURED ALL COMPETITION.



OUR ENTIRE STOCK OF VEGETABLES IS IN THE WHOLESALERS' HANDS

WE WON THOUSANDS OVER IN 1895

JUST WATCH US IN 1896.

BOULTERS' GOODS SELL

THEY'RE NOT SLEEPY STUFF.

WETHEY'S

CONDENSED



Mince Meat

A most delicious preparation, which keeps well, and is easily and quickly made up into pies, patties, etc. All wholesalers have it. . . .

J. H. WETHEY, Manufacturer, **ST. CATHARINES**

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, MARCH 20, 1896 ($2.00 per Year) No. 12

DROPS FROM THE EDITOR'S PEN.

It is practice and not theory that pays in advertising.

—

It is better for eggs to drop ten cents than five feet.

—

A merchant should be careful to keep his word after giving it.

—

Short wait for customers should be the motto of every merchant.

—

The clerk who succeeds is the clerk who succeeds in doing his work well.

—

A well-conducted business is managed to please creditors as well as customers.

—

"P" stands for pedlar, a perpetual bore to every human being who keeps a store.

—

It is undermining his business that the merchant is who sacrifices quality to price.

—

Good times never come to those who cannot make good time in the race for business.

—

Continuous effort is the force which compels the capitulation of the fortresses of opposition.

—

There is a man in New York who owned 63 grocery stores, and "he still lives to tell the tale."

—

Merchants who are half dealers with their business usually find their business death-dealers to them.

—

A clerk should be dignified, but he should not attempt to "lord it" over his customers or anybody else.

—

Merchants who wou'd do well in business must have strength of mind as well as strength of money.

—

The grocery clerks of Lynn, Mass., are trying to organize with a view to putting a stop to the practice of working till 1 and 2 o'clock Sunday morning. They are right. They may not be zealous to find time to go to church, but they are zealous to get out of slavery.

—

Dead stock is not like a dead mule: it can often be galvanized into life with a little judicious advertising.

—

Speaking disparagingly of a business competitor is advertising him, and not at his expense either, as a rule.

—

The merchant who falls in love with his trade association thinks more rather than less of his own business.

—

People who steal other people's ideas find, like the 120-lb. man who purloins a 220-lb. man's pants, that they do not fit.

—

An ad. writer requires a little imagination but he should be careful that overmuch of it does not creep into his productions.

—

Merchants who cut prices usually cut deeper into their own profits than they do into the trade of their competitors.

—

To run up your business by running down your competitors is practically as impossible as lifting yourself by your boot straps.

—

A contemporary asks: "Is there poison in tea?" But there is the essence of villainy in the man who puts poison in the tea.

—

A contemporary advises the use of brandy for frozen oranges. In Canada for some weeks past it has been used for frozen men.

—

Those who are brusque to travelers are not usually affable to customers. Bruin cannot be a bear one day and a lamb the next.

—

The Retail Grocers' Association of Ohio is trying to persuade the Legislature of that State to pass a law providing that 10 per cent. of the wages of a married man shall be subject to garnishment for the necessities of life purchased for his family. The idea is a good one, but it is safe venturing that 90 per cent of the trades organizations will be found opposing it.

—

Far more profitable would it be to dump into the ash barrel "bargains" that won't give satisfaction than to impose them upon customers,

—

A man can become in time an expert with the boomerang, but with a lie never, for the more it is used the more dangerous weapon does it become.

—

An Edinburgh clergyman has declared tobacco a blessing. There is at least one clergyman who has fallen in with the average layman's view.

—

It is quite in order for newspapers that publish page advertisements of department stores to discontinue the woman's department in their journals.

—

The systematic giving of presents with articles of food is a behind-the-door scheme for robbing the consumers' stomach in order to please his eye or tickle his pride.

—

The members of the Toronto Retail Grocers' Association have decided not to hold a ball this season. Bawling is not in their line. They leave that to the pedlars.

—

Some of the department stores in Illinois have a post office attached. The State Government should have a care. It, like the small dealer, may ultimately be squeezed out.

—

It is not necessary that a man should possess a fortune before he starts into business, but he is unfortunate if he has not the capital necessary to build the foundations of a fortune.

—

A clerk that cannot pick up information will never get above the mediocre, but that is no excuse for the merchant neglecting to teach his clerks all he should and could regarding the business.

WHERE BRITAIN BUYS BUTTER.

THE boast of Australian shippers of butter, that in a few years they would not only capture a large portion of our trade in that indispensable commodity, but drive Denmark out of the field, has not been as yet fulfilled. But that the advent of our colonial cousins on the scene has effected a revolution in the trade cannot be disputed; while the manufacturers of substitutes have strong reason to regret the day when the perfection of refrigerator accommodation on the steamers plying from the South Pacific rendered it possible for butter to be landed here from the Antipodes practically as fresh as when it left the creameries on the other side. It is stated that Australia has more than doubled her export during the past three years. This has not been brought about without a certain amount of disaster to those concerned, and the season for colonial butter just closed will long be remembered by the trade as the worst on record.

In the days before Victoria entered on the business of butter-shipping, it was the rule that the winter months afforded the best time of the year for the butter-shippers on the Continent and farmers at home to get good prices for their dairy produce, as production was at its minimum, and demand was invariably at the heels of supply. But steam and the cold chamber altered the whole aspect of affairs when the Victorian Government granted its bonus on butter shipped; and as it is summer there when it is winter here, prices rapidly dropped on the market, until the winter became the cheapest period. The working classes—indeed, all sections of the population—have benefitted largely by the intense competition. Formerly it was impossible ever to get pure butter at a shilling a pound. There was certainly sold at the price a certain article bearing a strong resemblance to the product of the churn, but stearine entered largely into its composition, and the frequent prosecutions following on public analyses caused people to shun the low-priced article.

To Australia we owe the appearance of pure butter at a shilling a pound, which the poor have been able to purchase all through the trying winter of 1894-95; while during the spring and summer unprecedented prices have been reached from the same cause, butter being retailed everywhere at tenpence a pound, while in some poor districts it has been vended at eightpence—a Midland firm, more enterprising than careful of its neighboring traders' necessity of getting a "living profit," actually, at the worst period of depression in the wholesale market, selling pure butter at sixpence a pound. This has been remedied possibly by the abnormally low currencies ruling on the wholesale market, where butter has sold as low as thirty-five shillings a hundredweight, very good butter being often procurable between sixty and eighty shillings. Denmark, as we have said, has not been driven from the field—having, in fact, increased her output—but she has had to be content with much lower prices, and this season her butter has sold for less than ever before. Her enormous trade with us has been built up by upright trading and the scrupulous vigilance of the authorities, the laws against adulteration being very severe, every package shipped at Copenhagen being subjected to rigid scrutiny to ascertain its purity. Thus Danish butter has come to be a synonym with the trade and the public for a pure article, and the committee which controls the quotations at Copenhagen has been able to get a high price for the farmers of Denmark, because there was no such guarantee elsewhere. Here comes the proof of the sound business principles animating colonial shippers from their first entering on the enterprise. Government inspection has accompanied the bonus, and the merchants here have ascertained that Australian butter is as pure as the Danish product. Thus the trade has been helped to magnify so considerably in such a short time.

But it is one thing to make a trade, another to keep up prices. It was easy for Denmark to do so in the old days, with no competitors worth speaking of; but with so many rivals in the field it is now practically impossible. France has lost a large portion of our trade, mainly because of the sophistication which her reckless shippers have indulged in, and she is not likely to recover the ground lost. But there are rivals to Denmark and Australia nearer home. The secret of the foreigners' success on our markets is the lack of uniformity which has always prevailed with dairy farmers in this country. Grocers know that however pure and intrinsically good butter from English dairies may be, it is not likely to be the same in appearance and texture two weeks running; and as this results in the housewife raising a complaint that the butter is not of the same quality as that previously supplied, grocers prefer, even in country districts, to go to the merchant selling foreign butter, who will agree to give it them the same in appearance week after week throughout the year. The solitary system of production in vogue in England is responsible for this, while the system practised in Denmark and the colonies of working on a co-operative plan—all the farmers in a district bringing their milk to a central factory or creamery, and receiving their share of the net results—is conducive to the production of butter of uniform quality. Lessons travel slowly in England, and the failure of a factory, erected on the Danish model in Wales a little while back, to pay its projectors, is a proof of the inertness of farmers where their own interests are concerned.

But in Ireland—whence one hears so much of distress, but seldom of success—absolutely gigantic strides have been made of late years, and with a soil and climate exceptionally fitted for the dairy industry, a trade has grown up of such proportions as to form no mean antagonism to Denmark. Many factories and creameries are in existence in Ireland now, turning out thousands of pounds of splendid butter, and Denmark has been made to feel the touch of the competition, having been entirely supplanted in some districts. It has been the rule for Danish butter to be at the top of the quotations, and when it was quoted at one hundred and forty-five shillings a hundredweight, as it was only a few years ago, Ireland could not get within fifteen or twenty shillings of the quotation. But now the quality of her butter is so far recognised that it is always within a few shillings of its rival, while a short time ago the quotations were level for Danish and Irish in Liverpool. This is a department of our trade which we can only hope will largely increase, to the benefit of the sister kingdom, and it is certain that, now it has gone forward, it will not stop. Gesmany and Holland and the United States have dropped into the rear as factors in the situation, and France is following suit, though the decreases in shipment from these countries combined are fully made up for by increase of exports from the South Pacific; while in other directions besides Denmark and Australia, efforts are being made to get a portion of the immense trade, which takes ten millions sterling a year out of the country.

In the days when Denmark was not the power in the trade it is now, and when competition over twelve thousand miles of ocean was not dreamt of, Canada had a fair portion of the butter trade then existing. But when the people there thought they could do just as they liked, and send across stuff which was good enough when nothing else could be got, it was, of course, refused here as soon as we had so many sources of supply to turn to where a good article could be obtained. Shippers in Montreal have blinded themselves to the change that has come over the trade, and have persisted in placing butter bought cheap in the summer in cold storage, to await the advent of better prices, and have then shipped it when the bloom has disappeared and all its connection with the pastures of the Dominion has been effaced. The natural result has been that merchants here have refused to buy it, save as a substitute for train-oil, and the trade has dwindled to miserable proportions. Now—as it would seem too late—they have awakened to a sense of the big mistake they have been making, and shipments are coming forward in cool chambers, whence they are transferred in



THE MECCA

How Pleasing

. . . . . To the lady of the house, when entertaining her friends in a cup of coffee, to have the satisfaction of knowing that she is presenting them with one of the choicest and most popular brands of goods now being sold throughout Canada.

Its strength will surprise you; its perfect flavor and aroma will delight you; it will save you many a disappointment by handling these goods; there is nothing that detracts from the pleasure of the breakfast table so much as a remark that the coffee is very poor. This difficulty will never occur when MECCA COFFEE is used.

These goods have had to line up and take their stand side by side with all the popular brands now offering to the public; and what has been the result? MECCA stands to-day as a Giant whose popularity is the envy of rival competitors, the admiration of all lovers of this cheering cup.

Our experience of many years has taught us that there will always be a demand for high grade goods.

John Smith, of Tonawanda, can endorse anything from a baking powder to a horseless carriage without injury to himself and without much help to the article endorsed; but when hundreds of the foremost grocers of Canada to-day are sending us orders for MECCA COFFEE we feel that we have in our possession a brand of goods that we can sincerely recommend as a leader to all grocers who delight to please their customers.

You cannot procure any commodity in your line that will be productive of so good results as MECCA COFFEE.

We respectfully await your solicitation for a sample, which we will have pleasure in forwarding with despatch. These goods are carefully packed and sealed in 25-pound tins, and always fresh, as we roast every day. This will always guarantee you fresh goods.

Controllers of the famous brands of
Mecca and Damascus Coffees.
Also agents for the celebrated
Ram Lal's Pure Indian Tea and Bensdorp's Royal Dutch Cocoa.

JAMES TURNER & CO.

HAMILTON, ONT.

Just Received in Store

Two invoices of Young Hyson Teas from China—true Moyune flavor—will be sold cheap. See samples before buying elsewhere. Also to hand, extra values in Ceylons and Assams.

BALFOUR & CO. Wholesale Grocers Hamilton, Ont.

railway refrigerator cars. On all of the new supply a bonus of a cent a pound is paid by the Province of Quebec, the Government being responsible for the railway and steamship arrangements. This has to be fresh-made creamery butter, and the design is to re-establish Canada's credit on our markets. Should the return be in proportion to the outlay, other provinces will no doubt follow the lead, and Canada once again become prominent in our returns.

Whatever profit the Dominion may reap from the venture, it is clear that consumers here must benefit by another accession to the ranks of those now catering for our tables. They may certainly look for a continuance of low prices, for to this result everything seems to point, especially as the Australian season opened this year much earlier than usual, the first arrival of the 1895-6 make having been some time ago sold on the market. One other thing too, consumers have to congratulate themselves upon —the removal through the cheapness of butter, of temptation on the part of vendors to adulterate. The introduction of margarine has been a great boon to the poor when sold as such, but consumers always rather prefer the genuine article; and the era of low prices which is now on us has caused such a falling off in the demand for the substitute, that whereas in the first eight months of 1893 we imported 832,979 cwt. of margarine from abroad, the amount entering this year to the end of August has only been 597,423 cwt.; Holland, our chief source of supply, having lost custom to the extent of 157,603 cwt. in that period.

THE "COPYING" MANUFACTURER.

EDITOR GROCER,—You had an article in your paper last week in reference to merchants using the jars and boxes of one well-known firm as receptacles for inferior goods of another firm, and while I heartily agree with all you say, I want to call the attention of the grocers to another kind of mean practice that they can correct easily, and it is this: A manufacturer, who has some push and inventive genius, gets out, say, a new package in biscuits, and because it is an improvement, it takes well; but his brains are immediately made use of by some other manufacturer in the same line who is too lazy to do his own thinking and he comes out with his imitation, and says "it is not just like the original but it is as good" and pushes his copy for all it is worth.

Now what I want to call the attention of the grocers to is this: They ought to frown down any attempt of this kind to foist upon them any article that is a copy of something really good, if for no other reason than that there ought to be some bond of fellowship between the manufacturer and the merchant. The one ought to help the other, but when they offer for sale "something just as good" as the article they have been asked for, they are doing a serious injustice to the man who manufactures the original article.

In the case I have in mind at the present time, a lot of money has been spent in advertising the article, and just as soon as it began to be asked for, along comes the barnacle who fastens on to the trade the enterprising manufacturer has paid for, and which his article deserves.

KICKER.

Toronto, March 16, 1896.

A DEACON, BUT HE SOLD BEER.

Henry Rollfs, a grocer, of 267 Palisade avenue, Jersey City, was arrested charged with selling beer without a license.

The accused is a deacon in the Lutheran Church and his son is president of the Hudson County branch of the Y.M.C.A.

The arrest is the result of a dispute. The Jersey City Common Council recently passed an ordinance requiring sellers of beer in bottles to take out licenses.

Rollfs sold bottled beer and did not take out a license. He alleges that the decision of the United States Supreme Court relative to selling liquors in original packages applies to his case.

The case will be passed on by the courts. —Retail Grocers' Advocate.



See our Quotations.

MARCH WINDS

Are like our **Base Imitators** who shiver at the **Popularity of**

IMPERIAL

Our New Pot retails at 10 cents

Japan Teas

We are offering exceptional values in choice "May Pickings" to retail at a quarter.

Good Style **Superb Liquor**

SEE OUR TRAVELLERS' SAMPLES

DAVIDSON & HAY, WHOLESALE GROCERS **Toronto, Ont.**

Justly the Favorite at home and abroad. Its goodness is mixed all through it. Every barrel and bag is a satisfaction.

OBELISK FLOUR

REGISTERED

Test it with the best. Try it in your home. We are not afraid of the result.

THE TILLSON COMPANY, Ltd., - **Tilsonburg, Ont.**

When a Man . . .

Comes to you and asks for a brand of Canned Salmon that you can recommend, you are always safe in handing over

FLAG-SHIP SALMON

Backed by the Packers' Guarantee and your own knowledge of the goods you have nothing to fear. There are no better goods than ours.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.
LULU ISLAND, B.C.

A VINEGAR FIRM'S DIFFICULTIES.

IT did not surprise the trade on Monday last when the announcement was made that the vinegar firm of Lefebvre & Co. were in difficulties, for it is well known that the partners in the concern were heavily hit by the recent Peoples' Bank crash, their financial dificulties being in a great measure brought about by the suspension of that institution.

No statement has yet been filed, as no formal demand has yet been made, but the total liabilities are put down at $615,000, of which the Peoples' Bank figures for $425,000, on which mortgages are given. There are first mortgages, however, for $100,000 to other parties and $90,000 due to still others in open account, the Bank of British North America being interested to the extent of $45 000 to $50,000, and the Canadian Bank of Commerce $20,000, the two last named institutions being as good as secured for the amounts advanced.

The firm has been in existence some eighteen or twenty years, and carried on the business of manufacturing vinegar, preserved fruits and beet sugar.

What the assets are cannot be ascertained until a statement has been made, but the senior partner, Ald. M. Lefebvre, contends that with three years' time he could have paid 100 cents on the dollar. If the estate is wound up now the result it is expected will be very different, but as the People's Bank is itself unable to do anything it looks as though the business would have to be wound up.

COTTON PRINT PRICES FOR FALL.

The fall ranges of "Magog" prints are now being shown, and they contain a larger and better assortment of novelties and are likely to sell better than anything they have shown in the past. They have been keeping up pretty close in most lines to the foreign maker. In tartans they have increased a number of fancy styles. This year they will endeavor to meet the demand for printed moleskins, considerable quantities of which we have been importing from the States.

American selling agents have been placing quite a few stock and fancy lines at a reduction of 2½ to 3 cents a yard on the American price, and it was reported that Canadian mills would reduce prices to meet them. They say, however, they will not do so. Following is the price list of "Magog" fall specials for 1896:

N. F. CLOTH, 26 in..... 7½ cents.
Red and Black Salisbury.
Black and White "
Fancy "
Fancy Costume.
Pink and Blue.

T. N. CLOTH. 27-28 in ..... 11½ cents.
Red and Black Reversible.
Black and White "
Fancy Wrapperettes..... 9¾ cents.
Steel Grey "
Tartans.
M. C. CLOTH, 27 in ..... 9½ cents.
Fancy Twills.
Coat Linings.
LADAS TWEED, 27 in..... 10 cents.
HEAVY MOLES, 27 in..... 13½ cents.
EXTRA HEAVY MOLES, 28 in..... 17¼ cents.
SKIRTING, 37 in., Napped Black..... 12½ cents.
NAPPED SATEEN, 28-29 in..... 11½ cents.

This cancels all previous lists of above lines.—Canadian Dry Goods Review.

GEO. CHILDS & CO.

Since the first of the month the business lately conducted for the estate of Geo. Childs & Co., McGill street, Montreal, was taken over by the late Mr. Childs' two sons, George and Arthur. The old firm has been wound up, and the gentlemen who form the new one will still hustle for business under the well-known and honored title of Geo. Childs & Co. Both are young men in the prime of life, know the trade thoroughly, and with these advantages are bound to make a success.

The Underwriters' Association have raised the rates 10 cents per $100 on certain properties in Ridgetown, owing to the absence of a night watchman.

Do you wish THE Best Gelatine In the world To-day . . . ?



THEN BUY

Knox's
SPARKLING CALVES FOOT
Gelatine

IT IS THE PUREST MADE
MAKES 2 QUARTS JELLY

It is the only Gelatine used and endorsed by the LEADING TEACHERS of COOKERY in the United States.
Received the only MEDAL at the WORLD'S FAIR for its
Strength, Purity and Good Flavor.
The New Granulated Package dissolves in two minutes; other brands take one hour.

WE GUARANTEE EVERY PACKAGE
SEND US A TRIAL ORDER

HAVE YOU TRIED

Knox's Crystallized Fruit Gelatine ?

It is in **dry powder** form, already **flavored,** simply needs dissolving in **boiling** water and set aside to **cool.**

MAKES ONE QUART DELICIOUS JELLY

It is packed 3 dozen assorted flavors in a case.

LET US SEND YOU A SAMPLE ORDER

It is a good PROFIT MAKER.

We sell all the KNOX GELATINES, for they are THE BEST.

YOU SHOULD TRY

Knox's Acidulated Gelatine

Is in **Powder** form. Requires no lemons or other fruit.

✦ ✦

ONLY ONE TEASPOONFUL

of any extract you may desire, sugar, and water, makes two quarts Jelly.

✦ ✦

The package for the busy housekeeper

Ask your Wholesale Grocer for Knox Gelatines; if he will not get them for you, write us and we will see that your order is filled.

A. E. RICHARDS & CO. Agents for Canada
CALEDONIA, ONT.

FACTS

Matches

It is a fact that **Bryant & May's** are the best known and most widely used matches in the world. Their "Safety" and "Tiger" wood matches and Wax Vestas are unrivalled for household and smokers' use. We carry a stock.

Biscuits

Carr & Co.'s biscuits never were so popular as at present. The reason is that the quality is what the best class of consumers want, and the price is right. A full range always on hand.

Rusks . . .

Hubbard's rusks were introduced into Canada some years ago by Lord Aberdeen, from which time they have always enjoyed a steady sale. We have just received a supply in 1-lb. and 2-lb. sizes.

Extracts

Our determination to provide the best possible flavoring extract at the lowest price, consistent with right quality, is being appreciated, as is evidenced by the steadily increasing demand for the **"Crown Brand."** Trial orders have always been followed by regular shipments.

WRITE FOR OUR FIGURES--BUSINESS WILL SURELY FOLLOW.

ROBERT GREIG & CO.

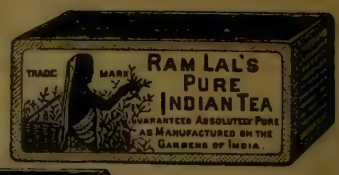
Sole Agents in Canada. . . . MONTREAL

THE STEPS

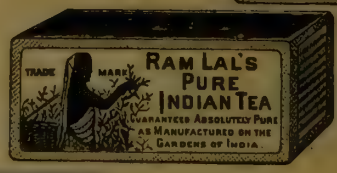
to a successful and permanent tea trade can only be ascended by handling

Ram Lal's Pure Indian Tea . . .

UNIFORMITY



PURITY



FRAGRANCE



FLAVOR



STRENGTH



PAYS A DOUBLE PROFIT, AS IT IS ALWAYS WINNING TRADE AND ALWAYS HOLDING IT

WESTERN AGENTS

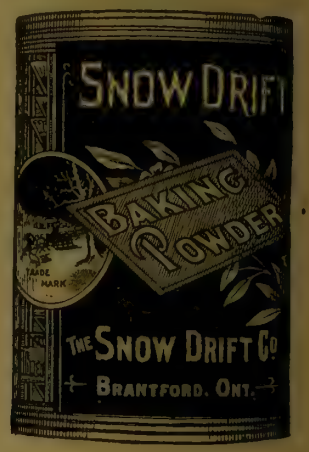
Turner, Mackeand & Co.

WHOLESALE GROCERS *WINNIPEG*

ALWAYS UNIFORM

THOROUGHLY TESTED IN EVERY WAY

Snow Drift Baking Powder



No one ever complains if you sell them this perfectly pure Baking Powder.

The Snow Drift Co., Brantford, Ont.



The Sydenham Glass Co. Ltd.

Manufacturers of WALLACEBURG, ONT.

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint.
Write for prices. Prompt attention to orders and inquiries.

REPRESENTATIVES:

Manitoba and N.W.T., **Tees & Persse, Winnipeg.**
British Columbia, **Martin & Robertson, Vancouver and Victoria.**

PRICE AND ORKS; **Wallaceburg, Ont.**

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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CANADA'S TRADE WITH THE STATES.

ONE of the characteristics of the foreign trade of the Dominion for the fiscal year ending June 30 last was the increase of our exports to the United States.

This increase was over 17 per cent., while our exports to nearly all other countries declined. Those to Great Britain, for instance, declined 8 82 per cent.

This table shows the principal articles in which the increases took place:

EXPORTS TO U.S.

	1894.	1895.
Asbestos, No. 1 c'ass.	$96.378	$204 582
" No. 2 " .	174 418	102,810
" No 3 " .	9,130	35,885
Coal	2,897,642	3 232,825
Gold quartz	318 258	612,729
Gypsum	159 662	156,897
Copper ore	53,605	119,020
Lead contained in ore	65 337	333,763
Nickel, fine	695,342	529,699
Silver	423,707	651,737
Iron ore	8 978	43,088
Total fisheries	3,260,677	3,025.171
Total minerals	5,130,186	6,271,397
Total forest	13 308,196	12,482,968
Horses	43.464 / 437,061	24,813 / 485.952
Cattle, over 1 yr. old.	3,139	17,806
Sheep	156 017 / 486 214	233,979 / 112.767
Eggs	199,636	275 827
Dressed furs	4,834	14,168
Undressed furs	491,579	397.746
Hides	283,430	868,062
Poultry and game	2 592	11,167
Sheep pelts	5,626	68 998
Wool	15,486	1,046,726
Flax	167,077	99,526
Flaxseed	10	43,063
Apples, dried	7,878	63,212
" green	221,187	134 702
Berries	103 213	107,330
Canned fruits	11,617	55.199
Barley	216.493	706,586
Beans	261.662	422.521
Buckwheat	139,700	53.933
Oats	20,817	51.099
Peas, whole	329,568	332,321
" split	400	5,616
Rye	43	5,493
Hay	753,577	979 914
Seeds, clover	21,361	95.134
Grass seed	8.044	20 329
Potatoes	193,917	238,977
Other vegetables	94,765	103,599
Agri implements	6.575	7,808
Books	32,261	38,240
Buttons	3,341	20,349
Charcoal	1,080	21,823
Clothing and apparel	17,800	24 279
Cordage	522	21,993
Cottons	66,964	150,722
Drugs, chemicals, etc.	14 529	46.294
Dyestuffs	6,508	18,865
Explosives and fulminates	19,978	88,319
Fertilizers	28,471	29,654
Furs	6,359	9,887
Grindstones	18,662	11 632
Gypsum	11,697	23,601
Castings	2 721	10.530
Pig iron	..	6,136
Machinery	12,565	29,963
Leather	4.657	14,733
Lime	64,385	75 058
Whisky	127,220	236 350
Wines	533	1,868
Organs	5.896	9,539
Pianos	30.121	23.270
Ships	35 300	10,000
Sugar	47.307	99.420
Tow	63,800	83,231
Matches and match splits	26,107	36.478
Wood pulp	368,256	336,385
Woolens	2,201	42,610

These increases, it will be observed, are chiefly in those articles which are the natural products of the country. This is one of the most gratifying features. But the chief cause of the marked increase in exports is the lower tariff which the Wilson Bill created. Here are a few examples from the new and the old tariff:

	New.	Old.
Coal, bitum's.	40c. ton	75c. ton
Copper ore	Free	½c. lb.
Lead ore	½c lb.	¼c. lb.
Nickel	Free	10c. lb.
Iron ore	40c. ton	75c. ton
Horses	20 p.c.	30 p c.
Cattle	20 p.c.	$2 to $10 per hd.
Sheep	20 p.c.	75c. to $1 per hd.
Eggs	3c. doz.	5c. doz.
Wool	Free	40 to 60 p.c.
Flax seed	20c. bu.	30c. bu.
Apples, dried.	20 p.c.	2c. lb.
Fruits, pres'vd	20 p c.	30 p.c.
Barley	30 p.c.	30c. bu.
Beans	20 p c.	40 p.c.
Oats	20 p.c.	15c. bu.
Peas	20 p.c.	40c. bu.
Rye	20 p.c.	10c. bu.
Clover seed	10 p c.	20 p.c.
Grass seed	10 p.c.	20 p.c.
Potatoes	15c. bu.	25c. bu.
Cordage	10 p.c.	1½c. lb.
Pig ron	$4 ton	3-10c. per lb.
Machinery	Lower tariff	

The increases have not, however, been confined to the articles affected by the change in the tariff: Asbestos, ground gypsum, hides, agricultural implements and charcoal, all show substantial increases. But enough has been established to prove that a lower tariff in the United States benefits the Dominion of Canada.

The realization of this fact brings with it the realization of the importance of the United States market to Canada and the need there is of closer trade relations between the two countries. Conservative and Reformer recognize this. Where their opinions differ is in regard to ways and means of securing the desideratum. True, our efforts at securing reciprocity treaties have met with defeat since the abrogation in 1866 of the treaty of 1854. But if we had more business men in politics and less partisanship in Parliament, it is quite possible that where we have hitherto failed we may succeed.

FRAUDULENTLY-MADE VINEGAR.

THERE is a law on the statute books of the Dominion to the effect that acetic acid for use in the manufacture of vinegar must be obtained by the oxidation of wine, beer, cider, or other alcoholic liquors.

In spite of this fact, however, the country is being flooded with the vinegar made from acetic acid not so created. And to such an extent that the sale of the legal article has fallen off alarmingly.

The illegal article is not only an adulterant, but it is positively injurious to the public health. The acetic acid from which it is made is obtained from wood, ashes, etc. Of course, the making of acetic acid by this latter method is not illegal; it is its use for vinegar making that is illegal.

The reason, it is scarcely necessary to say why the acid made from wood, etc., is used is that it is cheaper than that obtained by oxidation of alcoholic liquors. THE CANADIAN GROCER has been credibly informed that it is 50 per cent. cheaper.

Then the man who essays to manufacture vinegar by the illegal method is to put no expense in the way of machinery; and all the ingredients he requires are acetic acid and water. The method of manufacture is also simple: The maker merely draws fifteen gallons of water from the taps, throws it into one gallon of acetic acid, and immediately he has sixteen gallons of "vinegar."

The legitimate vinegar manufacturer, on the other hand, has to provide machinery; to pay an inland revenue tax of 6c. per proof gallon; $50 per month to inland revenue officials in charge of factory, and another $50 per year for a license to make vinegar. It is obvious he cannot compete with the illegally made article.

But the vinegar maker proper is not the only one to suffer from this illegal competition. The honest pickle manufacturer is in the same boat: His sales are cut into by the man who puts up his pickles in the cheap and illegal vinegar.

The hint to the retail merchant is obvious: Get your vinegar and pickles from trusted and well known firms.

The Inland Revenue Department has at last awakened to a sense of its duty, and

has put its officers on the track of suspected parties.

The first case to appear in the courts is that preferred against Alexander W. Oliver, manager of the London Catsup Co., London, Ont., who is alleged to be making vinegar in other than the prescribed way. The case was brought before the police magistrate on the 13th inst., but was enlarged, Mr. Oliver not having been served, he being absent from London.

Mr. Oliver may not be guilty. That is to be determined. But vinegar from proscribed acetic acid is being made in the country by some person or persons, and it is the duty of the Inland Revenue Department to untiringly persist in its efforts to ferret out and bring to justice the guilty. It should do so in self-defence, for the practice means a curtailment, by fraudulent means, of its revenue.

As those who sell the vinegar produced in the illegal way are amenable to the law as well as those who make it, the retailers need to be careful that their skirts are kept clean.

DECLINE IN WOODENWARE.

The Canadian Woodenware Association has felt it incumbent after all to reduce the price of the products of its members. The margin of profits had hitherto been unsatisfactory, but it was felt that if the competition bred of the slaughter prices from the United States were to be met a reduction must be made

The reduction ranges from 5 to 15c per dozen on pails and $1 per dozen on tubs.

The following is a list of the old and new prices on the principal lines :

	New list. per doz.	Old list. per doz.
Pails—		
No. 1, 2-hoop pails	$1 45	$1 60
No 2 " " grained	1 40	1 50
2-hoop pails, no paint	1 25	1 30
No 1, 3-hoop pails	1 60	1 75
No. 2 " " grained	1 55	1 65
Tubs—		
No. 3	4 50	5 50
No. 2	5 50	6 50
No. 1	6 50	7 50
No. 0	8 00	9 00

These prices are uniform for the province of Quebec, Ontario, east of and including Sudbury, and for the eastern Maritime Provinces.

BARBADOES MOLASSES DECLINES.

The chief feature in molasses since last report has been a decline of 1c. per gallon in the price of Barbadoes at the Island, offers being made in Montreal on Monday of 14c. first cost.

This decline in price at Barbadoes is attributed to the prospects of an increased crop, estimates placing the crop on the Island at 40,000 puncheons, against 26,000 last year.

Advices from Porto Rico and other sources of supply, on the other hand, remain firm and prices are maintained.

OUR APPLE TRADE AND HOW TO IMPROVE IT.

UP TO April 15 the quantity of apples shipped from Canadian and United States ports for Great Britain aggregated 707,336 barrels. This is a decrease of over 47 per cent. compared with the exports for the same time a year ago, the total then being 1,352,827 barrels.

The ports from which the shipments were made are : Boston, 79,758 barrels ; New York, 242,541 ; Montreal, 142,197 ; Halifax, 142,132 ; Portland, 99,968 barrels. A year ago for the same time the figures were : Boston, 518,048 ; New York, 213,853 ; Montreal, 273,553 , Halifax, 223,150 ; Portland, 124,223 barrels.

Although the figures do not point it out, yet it is, nevertheless, a fact that the greater portion of the 707,336 barrels exported up to February 15 were of Canadian growth, the shipments from Portland being 75 per cent. Canadian and those from both Boston and New York 50 per cent.

The returns which Canadian exporters have received have not been satisfactory, so far this season there only having been about two months during which the shipments were profitable. Part of this is due to the English market. The crop of apples in Great Britain last year was large, while the domestic grown article was longer on the market than usual, owing to its having been preserved by cold storage.

Then another feature in bringing this about was the unsatisfactory condition of Canadian fruit when it arrived on the market, owing, as THE CANADIAN GROCER has pointed out in a previous issue, to the fruit having been damaged by the frosts last fall. But some of the unsatisfactory condition appears to have been caused by the inefficient accommodation of some of the steamers which carried the fruit across the Atlantic.

The English market has improved a little lately, but shipments are not, as a rule, profitable yet.

During the last eight years Canadian apples in the English market have obtained a better price than those grown in the United States, but in spite of this the business of exporting has not been a profitable one. Part of this latter condition is due to the fact that Canadian apples have lost some of their reputation owing to the dishonest practices of packers in this country in stuffing the barrels—putting good fruit on top and bottom and inferior in the middle. During the present season, however, there does not appear to have been any complaint on that score, the export business being in fewer and more reputable hands, many of whom put their own brands on the barrels. Second or poorer quality fruit is now generally packed in separate barrels instead of being stuffed into the middle of A1 stock.

In spite of all the care that may be exercised on this side of the Atlantic there must be a change in the system which obtains on the other side of disposing of the fruit. The fact of the matter is that there are too many incidental charges, which have to come out of the exporters' pocket ; or, rather, too many ways in which he can be bled. Various methods have been mooted for overcoming the difficulty, but there is a growing belief in this country that the practice of consigning apples to the English market should be discontinued and that the people across the Atlantic who want our apples should buy them in Canada just as Canadians have got to buy Valencia oranges in Liverpool. At first, at any rate, we would not sell as many apples in Great Britain, but the results would be more satisfactory from a financial point of view. There are times when England must have our apples, and as Canadian apples are superior to those obtained from the United States or Denmark —the latter is a rough and cheap apple— we have some reason for exhibiting a little backbone.

OUR FROZEN FISH IN ENGLAND.

ACCORDING to Montreal fish dealers the first shipments of frozen Vancouver salmon which were sold in London, England, a week or so ago were not an encouraging success.

The fish were landed in excellent condition, but they only realized 1½d. to 3d. per pound. This price could not have done much more than pay the freight and charges, leaving the fishermen in British Columbia nothing for his fish. Judging from this, the prospects are not promising for the shipment of chilled goods from Canada to England, that is, at least where the haul is so long as from the Pacific Coast.

It is quite possible, though, the prejudice may have had something to do with the low price obtained, for the Britisher has not yet been educated to a knowledge that frozen fish are quite as delicate and palatable as those not frozen.

When English consumers are aware of this undeniable fact it is not unlikely to expect that frozen Canadian fish will fetch a higher price on the English fish markets.

ADVANCE IN SHELLED WALNUTS.

There has been a sharp advance in the price of shelled walnuts at primary points, and the markets there still have an upward tendency.

Cables from London on Tuesday to Montreal sales agents stated that prices had advanced 5s. This is equivalent to an increased cost, laid down, of 1c. per pound.

The rise has not as yet affected spot values, as local jobbers are still quoting the old figures.

HELP FOR THE CURRANT GROWER.

THE Greek Parliament has adopted the amendment to the Currant Retention Law passed last year. The object of the amendment is to increase the efficiency of the original Act as a beneficiary of the currant industry of Greece.

The Act passed a year ago, in brief, stipulated that 15 per cent. of the currants entered for export, or, at the discretion of the exporter, money to the amount of 15 per cent. of their value, should be handed over to the Government, the currants so retained to be used for distillation and the money to be used in buying currants for distillation.

The amendment in question removes the optional clause, thus compelling the exporter to pay the 15 per cent. in currants only. The object of this is, of course, to strengthen the currant market.

Another thing that promises to assist the currant producer in Greece is the fact that spirits of wine, the product of currants, is likely to largely supersede petroleum as an illuminant.

It seems that for some time experiments with that end in view have been going on, and private advices recently received by a Toronto man stated that "it is now admitted that the spirit lamp is a complete success, and it is believed that it will replace the old mode of domestic lighting."

Still another source of strength to the situation is the continued buying of Grecian currants by France and Russia, while Germany has bought more freely than she did a year ago.

It is said that, judging from present appearances, the whole of the currant crop will be consumed before the new crop comes in.

DECLINE OF FOOCHOW TEA TRADE.

MR. THOMAS FAIRHURST, of F. Fairhurst & Co., tea merchants, Foochow, China, was in Toronto last week in the interests of his firm. It was 29 years ago that Mr. Fairhurst took up his residence in China, and he pays Canada and the United States a visit every second year, and to Europe he goes every alternate year.

"The tea trade of Foochow," he said in reply to a query of mine, "is declining rapidly. The cause of this is two-fold. First, the neglect of the tea plant by the Chinese, and consequently the loss of strength in the tea. In the second place, because of the rise in favor of Indian and Ceylon teas, which seem to be taking the place of Foochow teas, both in Canada and Australia as well as in England.

"If the increasing consumption of Indian and Ceylon teas in this country continues, the trade in Foochow black teas will naturally still further decline. The business in Oolongs is still a good one in the United States, because in Foochow they make a special kind of Oolong which is made nowhere else. Trade with Germany and the continent of Europe, generally, is rather better than it was; but it is the only part of the world that it is.

"Some people have asked us why we do not try and do something; but it is impossible for us to try and make any improvement in the manufacture of the tea in China, because we are not in touch with the producers. The teas pass through three hands before they reach us. And as the law of China will not permit us to own tea plantations we can do nothing towards improving the manufacture. When I left China in December last the Government contemplated increasing the inland tax on tea, which will still further impair the trade.

"The tea trade in the Hankow district, Northern China, is not decreasing to the same extent as it is in Foochow, inasmuch as Russia is a great factor there, buying the larger proportion of the teas of that district."

"Do you think the recent war with Japan is likely to lead to beneficial results upon China?" I ventured.

"So far as we can see in Foochow, the war has had no effect whatever. And if it was not for the continued efforts of the foreign nations, the Chinese would simply go back to their old civilization and have nothing at all to do with Europeans. I think the country is too large and strong for it ever to be parcelled out among other nations. And, I tell you, had the Chinese troops received proper training and been led by officers whose first duty was not to run away, they would have been more than a match for the Japanese, whose superior they are physically."

Before Mr. Fairhurst left Toronto he transferred the Toronto agency of his firm from Mr. C. H. Anderson to Andrews, Bell & Co., the object being to have both the Montreal and Toronto agencies under the control of one firm.

THE MIGHTY "THOU ALSO."

The Montreal Star takes our view and supports Mr. Mulock's bill to prevent members of Parliament making it their sole aim in life to get Government positions. It says:

The "tu quoque" is a terrific weapon as between politicians, but it leaves the public feeling that there still is something to be desired. The taxpayer is the true "third party" in such deals. And it receives the impetus of the transaction in the isthmus which unites the head to the rest of the body. Thus Mr. Mulock wants to preserve the independence of Parliament by making it illegal for members to travel about with offices in their pockets. "Oh! ho," retorts Mr. Dickey, "Look at Sir Oliver Mowat and his batch of post-election appointments!" This may bowl Mr. Mulock out, for he wears the Mowat colors. But how about the rest of us? The desirability of Parliamentary independence is supposed to be urged in the public interest. What, then, has Mr. Dickey to say to the public? It is not enough for him to silence Mr. Mulock. He is not likely to get Mr. Mulock's vote anyway. But he must satisfy the public.

Let Mr. Mulock keep at it and public opinion will soon be so strong that no Government can resent it. He has all the best men in the country at his back.

THE CUBAN SUGAR CROP.

A PRESS despatch under date of Havana, March 11, via Tampa, Fla., March 15, says: So many conflicting statements as to this year's sugar crop in Cuba have been published, either at the instance of the Spanish Government or other interested parties, it is well that the facts should be known. It is now the middle of the grinding season, and in the great sugar producing provinces of Matanzas and Havana not one estate is grinding. In Santa Clara province, which is next to Havana in quantity of output, one estate, Constancia, alone is grinding. In Pinar del Rio none are grinding. In the Eastern district the estates Union, San Luis, San Sebastian and Santa Ana, near Santiago de Cuba, and two or three others near Manzanillo and Guantanamo are grinding under great difficulties. In Havana province the Toledo estate has finished grinding. No others dare begin. The same is true in Matanzas. The wet season will soon be here. Estates have been ordered by Gen. Weyler to grind. It is impossible for them to comply. Here is what has been accomplished up to March 1.

Total number tons exported	76,076
Amount consumed two months	8,400
Amount on hand, all ports	55,489
Total	139,965
Less old stock	86,667
Total new crop to March 1	53,298
Same time last year	319,326

The above statistics are furnished by Joaquin Guma, the sugar expert of Havana.

Estimating the amount of sugar at the mills held back through interference with transportation at 10,000 tons—a liberal figure—the total amount of new crop to March 1 becomes 63,298 tons. If the second half of the grinding season does as well as the first the total yield for Cuba for 1896 will be 126,596 tons. Last year the crop was estimated at 1,000,000 tons. The probable shortage this year will, therefore, be 873,000 tons, or over 87 per cent. of a normal crop. These figures contain only one element of doubt, that is as to whether the decree of General Weyler that planters shall grind, or of Gomez that they shall not grind, will be enforced. Gomez at present occupies eight-tenths of the sugar producing districts. He has more men and seems better able to enforce his decree than ever before. Therefore, the estimate of 63,000 tons for the balance of the season is on the long side. The elimination of over 800,000 tons will undoubtedly affect the price of sugar all over the world. It will also affect the credit of Spain, which was the purpose of Gomez in ordering the stoppage of grinding. What is true of the sugar crop is practically true of tobacco, as will be seen later.

NO 1255.

By the change in our offices from 146 St. James street, Montreal, to the ground floor Board of Trade Building, our telephone number will in future be 1255.

LONDON RETAIL GROCERS' ASSOCIATION.

THE regular meeting of the London Retail Grocers' Association was held on the 10th inst. The president and vice-president were both absent through illness, and Mr. F. Harley was placed in the chair for the evening.

There was a fair representation of the members present, and three names added to the membership roll.

The early closing question was taken up, and without discussion it was moved and carried that a committee be appointed to get sufficient cards printed to supply all the grocery stores with one or more as required, stating that the grocery stores will on and after April 1 close on Saturdays and days preceding holidays, at 10 o'clock p.m., and on all other evenings at 7 p.m. Messrs. F. Harley and J. C. Trebilcock and the secretary were appointed a committee.

Communications were received from Hamilton Retail Grocers' Association stating that while they approved of a convention of all the Retail Grocers' Associations being held during the coming summer season they did not think it would be advisable to hold a union picnic or excursion as it would be too large for any committee to handle successfully. They suggested Hamilton as the most central, and in every way the best place to hold a convention. On motion, the communication was filed for future reference.

A communication was received from W. H. Ferguson, of Detroit, conveying best wishes for the success of the association and regret that he had not the pleasure of attending the grocers' social evening. Received and filed.

It was remarked that our city daily papers are frequently very erratic in reporting the price of country produce on the market. One member said he thought they only made a change once or twice a year. He noticed tomatoes quoted at 50c. per bushel for the past three months. He would like to get a few bushels at that price.

A half-hour's discussion or social chat on trade questions of the day brought the meeting to a close, all feeling that they had enjoyed a pleasant and profitable evening.

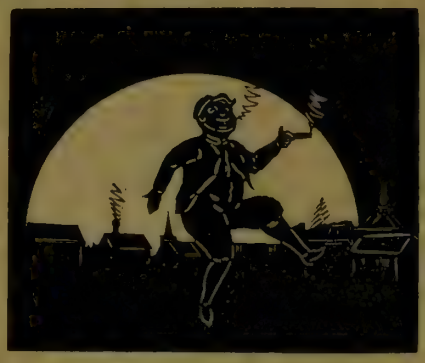
E. SUTTON,
Secretary.

CHANCE TO GET A BICYCLE.

La Delicatesse Co., the exclusive makers of "La Delicatesse," a confection in cheese, offer the salesman who shall sell the greatest quantity of "La Delicatesse" to the retail trade from March 1 until September 1, an "S & F" high grade wheel. The "S & F" wheels are warranted to be equal in every respect to the best bicycle ever produced. To the retail salesman selling the most "La Delicatesse" this company offers a free "Florida outing," the estimated cost of which is $500. If the salesman be married it will include his wife. A. E. Richards & Co., of Hamilton, are the selling agents for Canada, and they report an increasing demand for this "La Delicatesse," which is put up in dainty packages and pots, and is said to be equal to any fine club house cheese manufactured. Dealers who have a trade for cheese of this kind would do well to order a sample lot if they have not already a supply.

SUSTAIN THE TRUTH.

When you are convinced that a paper is dishonest and deceitful, says an exchange, stop it. When convinced that it is unclean, stop it. When it lacks enterprise and fails to give you the news, stop it. But don't stop a paper that you believe to be honest, courageous, enterprising and clean, simply because its editor has written his own sincere views instead of yours or somebody's else; for if you do you are putting a premium on insincere journalism and serving notice on an editor that the way to succeed is to write what he thinks will best please his readers instead of what he honestly believes to be the truth.



The Rising Generation

Have many things to be thankful for. Man's inventive genius has done much to relieve the strain on the human family; work once so burdensome now becomes a pleasure, with results increased an hundred-fold.

CHIEF AMONG the labor saving manufactures of to-day stands

DIXON'S CARBURET of IRON STOVE POLISH

with a record of Seventy Years as the best polish on the American market, and which is steadily forcing Canadian housewives to adopt it in their work. It may be said to form a class of its own, so distinctive are its merits, so superior its work. **Yet Another Virtue** does it possess. The price at which it is sold places it within the reach of all, and the merchant's profit is **100%**.

W. H. GILLARD & CO., WHOLESALERS ONLY, **HAMILTON, ONT.**

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

ALTHOUGH no striking features have developed, trade exhibits a little more life than it did a week ago. It is, however, by no means active yet. But the point of satisfaction is that more merchandise is going out, while accompanying this fact is the devolopment of a more confident tone in merchants. Failures have been heavy of late, but retailers' stocks are light, and so are their liabilities. With good roads and the opening up of spring a nice trade is looked for. Since our last sugar in the primary markets has taken a weak turn, but the present week has seen the renewal of the upward tendency in values. In canned goods the week has noticed an increased demand for beans. In other lines of canned goods the conditions are much as before. California dried fruits, particularly peaches, continue to attract the chief attention in the way of foreign dried fruits. Other kinds of dried fruits are, in fact, quiet.

CANNED GOODS.

The position of canned tomatoes and peas is still strong. Business, however, is still moderate only. There is a little unsettled feeling regarding corn, some low offers having been made. It is said that some of the corn being offered is of inferior quality. If such is the case, the trade will therefore need to be careful. A feature of the trade this week is an increased demand for canned beans at about 85c. Salmon is quiet and unchanged. Stocks of some of the best brands of lobsters are about exhausted. We quote as follows: Tomatoes, 80 to 90c.; corn, 70 to 80c.; peas, 95c. for ordinary; sifted select, $1.10; extra sifted, $1.45 to $1.50; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2.00; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1 90 to 2.25; salmon, "Horseshoe," $1.35 to $1.40; "Maple Leaf," $1.35; "Lion," $1.35 to $1.40; Lowe Inlet, $1.27 to $1 30, in tall tins; cohoes, $1.10 to $1.20; canned mackerel, $1.10 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1 45; 2's, $2 25 to $2.35; 6's, 7.50 to $8; 14's, $15 to $16.50.

COFFEE.

Trade is picking up a little in green coffees, and the finer grades of Rio are none too plentiful on this market. We quote green in bags: Rio, 18c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

Syrups are stronger in New York, but there is no change locally. We hear of a few transactions in bright American syrups on local account. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

The market keeps firm on the New Orleans kind, in which a further advance is anticipated in April, according to advices from the primary markets. The local demand is moderate. We quote: New Orleans, barrels, 28 to 35c.; half-barrels, 30 to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The weakness which characterized the sugar market the latter part of last week has again given place to strength. The American Sugar Trust is reported to have paid 4 3-16c. for raws, which is the highest yet. On Saturday, New York granulated advanced ⅛c.; London paid an advance of 1½d. on beet, and foreign granulated advanced .03c. In New York on Monday there were sales of 96 centrifugal at an advance of 1-16c., and 89 test at an advance of ⅛c., and foreign granulated advanced .03c. A cable received on Tuesday quoted beets 3d. higher for April, and a similar advance in cane for prompt shipment. On the Toronto market there has been a little improvement in the demand, and an odd carload or so has been sold, but the turnover is yet far from being satisfactory. Local dealers look for a good trade shortly and higher prices. Wholesalers' quotations are: Granulated, 4¾ to 4⅞c.; yellows, 3⅞c. up.

SPICES.

Trade, if anything, is a little better in this line. Cream of tartar is easier in the primary market. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 14 to 18c.

RICE.

The situation is much as before, the demand for ordinary being moderate at from 3½ to 3⅝c.

NUTS.

Business is quiet and the market featureless. We quote as follows: Brazil nuts, 14 to 15c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

The market is without notable change, Indian and Ceylon teas still attract the most attention, but even in these lines there are not many transactions. We quote ruling prices to retailers: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Currants are still quiet, with the demand chiefly for the better kinds. The market remains much as before as far as prices are concerned. We quote: Provincials, 3¾ to 4c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do, half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto, extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Valencia raisins are in moderate demand only. We quote: Off-stalk 4½ to 4¾c.; fine off-stalk, 5 to 5¼c.; selected, 6 to 6¼c., and layers, 6½c.

California dried fruit continues to attract the most attention on the local market, the demand being particularly good for peaches in bags at about 6½c. per lb. We quote: Apricots, 15 to 16c.; peaches, 8c., in bags, and 10 to 15c. in boxes; pears, 10½ to 12½c.; plums, 6½c. for unpitted, and 12½c. for pitted; nectarines, 11 to 13c.; loose muscatels, 5½ to 6½c. per lb.

Prunes are in moderate demand only. We quote: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c., "U," 102 to lb., 6½ to 6¾c.; California prunes, 40-50, 10 to 10½c. per lb.; 50-60, 9½c. per lb.; 60-70, 9c.; 70 80, 8½c. per lb.; French, 5 to 6c.

Eleme figs are quiet and unchanged. We quote: Eleme, 14 oz., 9 to 10½c.; 10 lb., 9½ to 12½c.; 12 lb., 12½c.; 28 lb., 15c.

Sultana raisins are quiet and unchanged at 5½ to 6c.

Dates still rule quiet at 4½ to 5½c.

GREEN FRUIT.

The milder weather has induced an active demand for oranges, and prices are higher all round, both locally and in the primary markets. Messina oranges are due to arrive here in a day or two. This is the first lot for about six weeks, and those previously here this season were of unsatisfactory quality. California seedlings are also here. A further advance is to be noted in Spanish onions. We quote: Lemons—Messina, $2 50 to $3 50 for 360's and 300's per box. Oranges — Cali-

IMITATIONS

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"SALADA"

CEYLON TEA

Every house have their packet tea. They blaze forth, flicker, and die out, and are not heard of again. "Salada" keeps on growing because it has no equal.

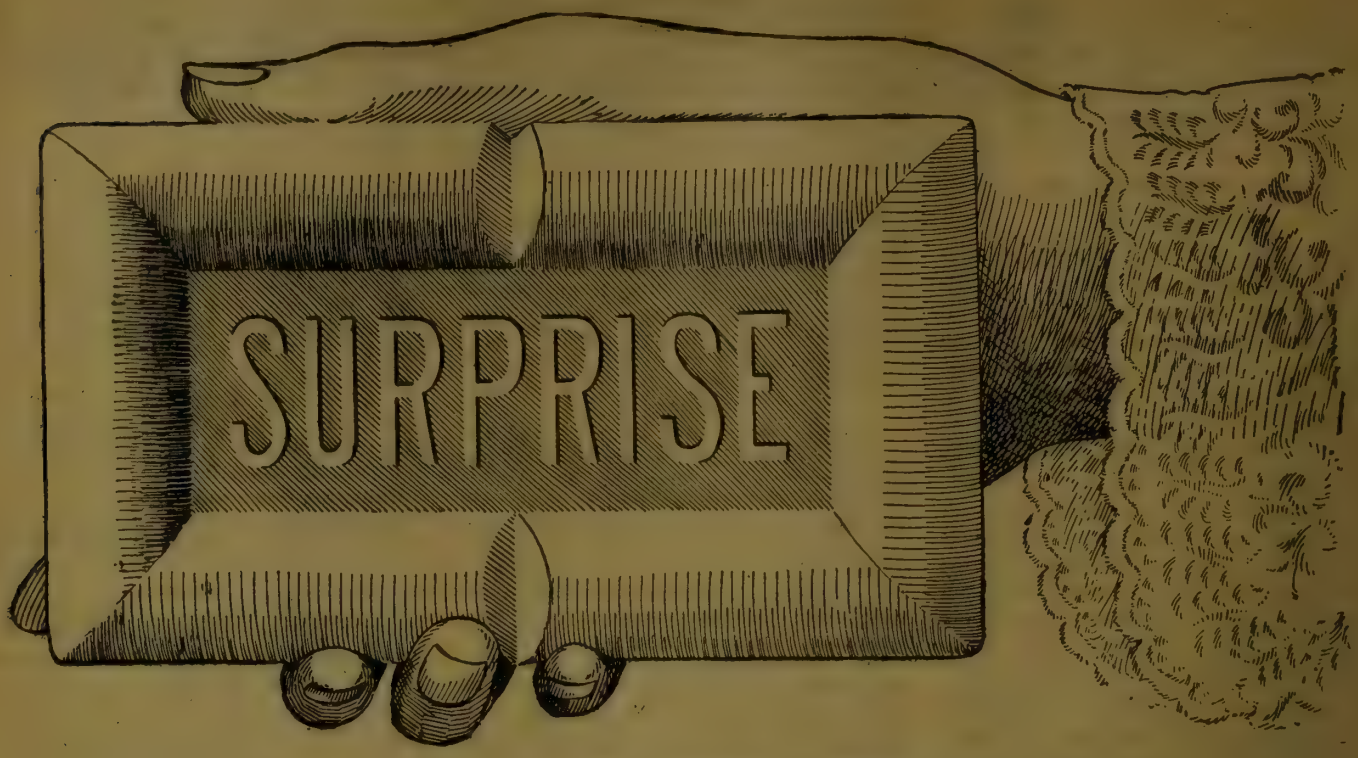
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BRANCHES—
MONTREAL: 17 St. Nicholas St.
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fornia navels, 3 50 to $4.75, according to size; ditto seedlings, $3.25 to $3.50; Valencias, 420's, $5 75 to $6; Jumbo's, 420's, $6.75 to $7; ditto, 714's, $6.75 to $7; Sevilles, $2.75 to $3 per box; Messinas, half-boxes, $2 to $2.50; ditto, boxes, $3 75 to $4. Bananas, $1.25 to $1.75; cocoanuts, $3.50 to $4 a sack; apples, Spies, $2.75 to $3.50, Baldwins, $2.50 to $2.75, greenings, $2 to $2.50 a barrel; Russets, $1.75 to $2.50; Malaga grapes, $5 to $7 per keg; domestic onions, 60 to 65c. per bag; Spanish onions, 75c. per small crate; pineapples, 25 to 35c.; sweet potatoes, $3 to $3.25 per bbl.; cranberries, $5 to $8 per bbl., and $2.50 to $3 per case, according to quality; hickory nuts, $1.50 to $1.75 per bush.

BUTTER AND CHEESE.

BUTTER—There is a scarcity of good roll butter, the demand still being brisk and in excess of supplies. There is no accumulation of butter of any kind, and medium quality is being taken when the first-class article cannot be obtained. Choice dairy tub butter is also a scarce commodity. Creamery butter is in good supply, and the demand is fair. Prices of all kinds of butter are about a cent per pound higher than a week ago. We quote: Early summer dairy store packed, 8 to 10c; good to choice fresh packed, 15 to 16c.; large rolls, fresh, 16 to 17c.; dairy pound prints, 16 to 19c. Fresh creamery—Tubs, 20 to 22c.; do., pound prints, 22 to 23c.

CHEESE—There is a fairly good demand, but the export trade is dull. We quote: Summer make, 8½ to 9c.; September and October, 9 to 9½c.

COUNTRY PRODUCE.

BEANS—Trade is quiet, but prices as before, the ordinary jobbing quotation being 90c. to $1 per bushel.

DRIED APPLES—The conditions remain much as before. There are a good many offering at outside points at from 3¾ to 4c. f.o.b., but no transactions are reported, no one seeming to want dried apples at any price. Jobbing quotations range all the way from 3¾ to 4½c., but there are no sales.

EVAPORATED APPLES — The market is dull with prices nominally unchanged at 6½ to 7c.

EGGS — Pronounced weakness has developed in the egg market since the advent of the warm weather and heavier receipts. Prices are from 2 to 3c. lower than a week ago, new laid now being quoted at 14 to 14½c. per doz., and pickled at from 10 to 11c.

HONEY—There is not much doing. We quote as follows: Strained, clover, 9 to 10c.; dark, 4½ to 5c.; comb, clover, $1.80 per dozen; dark, 80c. per dozen.

POULTY—There has been a slight and spasmodic improvement in the receipts of turkeys, but the market is still practically bare of all kinds of poultry. We quote: Turkeys, 9 to 12c.; geese, 7 to 8c.; chickens, 40 to 60c.; ducks, 60 to 90c.

POTATOES—Are still dull at 18c. on track and 25c. out of store.

MAPLE SYRUP—New season's syrup is being quoted, to arrive early next month, at 90c. to $1 per gallon, and some orders have been placed at these figures. We quote old as before: Syrup, small packages, 90c. to $1; ditto, 5 gallon tins, 80c.; sugar, 10c. per lb.

PROVISIONS AND DRESSED HOGS.

A fairly active jobbing trade is reported in all lines of provisions. Quotations are being occasionally shaded for large lots. Offerings of dressed hogs are fairly liberal and packers are paying $4.25 to $4.50 for heavy weights and $4.50 to $4.75 for light weights delivered.

DRY SALTED MEATS—Long clear bacon, 6½c. for carload lots, and 6¾ to 7c. for small lots; backs, 8c.

SMOKED MEATS — Breakfast bacon, 10c.; rolls, 7¼ to 7½c.; hams, large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10c.; backs, 9 to 9½c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 8 to 8¼c.; tubs, 8½ to 8¾c.; pails, 8¾ to 9c.

BARREL PORK—Canadian heavy mess, $14.00; Canadian short-cut, $14 to $14.50; clear shoulder mess, $12; shoulder mess, $11.50.

FISH AND OYSTERS.

Trade is unusually dull for the Lenten season in spite of the fact that prices are lower than usual. We quote oysters: Standards at $1 30 to $1.35, and selects $1.70. Fish are quoted as follows: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, $3.25 to $3.50 half barrel and $5.50 to $5 75 per barrel; Newfoundland herring, $2.50 per half barrel, and $4 50 to $4.75 per barrel; fresh water salt herring, $3 per barrel; blueback herring, 4c.; pike, 6 to 7c. per lb.; flitched cod, 5c.; finnan haddies, 7c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to

The Toronto Cold Storage Co. are prepared to store all kinds of meats, produce, etc., at very reasonable rates.

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THE TORONTO COLD STORAGE CO., 13 CHURCH ST., TORONTO, ONT.

Wm. H. Dunn

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Butter Eggs — Lard Apples — Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

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FISH . .

We have now in stock the following fresh frozen fish.

FROZEN SEA HERRING
" CODFISH
" HADDOCK
" PIKE
" PICKEREL
" WHITEFISH
" TOMCODS
" SMELTS
" LOBSTERS

Also full line pure Boneless Cod, Finnan Haddies, etc. Write us for prices.

LEONARD BROTHERS

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DIRECT SHIPMENT JUST RECEIVED OF

2 CARS Bitter . . Oranges

Write us for Prices. . . . .

CLEMES BROS., TORONTO

15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 14 to 15c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c.; white fish, 7c.; salmon trout, 7c.; Lake Superior whitefish, 7½c.; Lake Winnipeg whitefish, 7 to 7½c.

WHEAT, FLOUR, FEED, ETC.

WHEAT—Street receipts are moderate and prices fairly steady. We quote: White, 81c.; red, 79c.; goose, 59 to 60c.

BARLEY—Steady, 200 bushels selling at 38 to 42c.

OATS—Easier, 500 bushels selling at 28 to 29c.

PEAS—Steady, 100 bushels selling at 59c.

FLOUR—Purchases are light in anticipation of lower prices. We quote as follows: Straight roller, $3.60 to $3.65, carload lots, Toronto freights, and $3.75 to $3.90 in job lots; Manitoba patents, $4.25 to $4.35 per bbl.; Ontario patents, $3.80 to $3.90 per bbl.; strong bakers', $3.75 to $3.85.

BREAKFAST FOODS—Trade quiet and prices unchanged. We quote: Oatmeal cornmeal and pot barley from 10 to 15c. lower; Standard oatmeal and rolled oats, $3; rolled wheat, $2.30 to $2.40 in 100-lb. barrels; cornmeal, $2.60 to $2.75; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

SALT.

Trade is fairly good and prices unchanged. We quote at Toronto: In carload lots, $1 per barrel, and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

SEEDS.

The alsike market is about as dull as it can be since the close of the export trade. Since the milder weather set in there has been a little more enquiry for alsike, but business is still quiet. There is not enough timothy offering to make a market. These are the prices jobbers are paying f.o.b. points of shipment: Alsike, $3 to $4.25; red clover, $4.50 to $4.80 per bushel.

HIDES, SKINS AND WOOL.

HIDES—Unchanged, with moderate demand. Dealers pay 5c. for No. 1, 4c. for No. 2, 3c. for No. 3. Cured hides unchanged at 6c.

CALFSKINS—6c. for No. 1 and 5c. for No. 2. Sheepskins are firm at 90c. to $1.

WOOL—Trade dull and prices unchanged. Fleece quoted at 21 to 22c., and rejections 17 to 18c. Pulled supers are 20 to 21c., and extras 22½ to 23c.

PETROLEUM.

Trade continues fairly good with prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16½c.;

DON'T FORGET . . .

to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.

Graham, McLean & Co.

Produce Commission Merchants

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Egg Cases supplied on application **free.**

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Complete Plants Erected. All work guaranteed.

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JAS. McLAUCHLAN & SONS Biscuit Manufacturers OWEN SOUND

carbon safety, 18c.; Canadian water white, 18c.; American water white, 21c.; Pratt's astral, 22c.

MARKET NOTES.

New season's maple syrup is being offered to arrive at 90c. to $1 per gallon.

Eggs are lower, at 14 to 14½c.

Jamaica ginger is scarce and dear in the primary markets.

Cables received to-day quote Jordan almonds at 40s., which is equivalent to about 45c. here. Valencia almonds at late cable advices were quoted at 14s. 6d., or about 18½c. here.—N.Y. Journal of Commerce, March 16.

California oranges show further appreciation in price in the primary market, and we quote higher prices locally.

Butter is scarce and dearer.

The primary sugar markets are firmer than they were a week ago.

Messina and California seedling oranges are due to arrive on the Toronto market.

QUEBEC MARKETS.

MONTREAL, March 19, 1896.

GROCERIES.

THE grocery market as a whole continues quiet, and business in nearly all the leading staples was of a moderate character. Sugar continues dull with stocks increasing in refiners' hands, while both jobbers and retailers appear to have enough to get along with. Syrups are unchanged, but reports from primary markets on molasses have not been of as firm a tenor as they were. Coffee shows a little better feeling in sympathy with the disposition at New York, but there is no demand. The spice market is without change. In tea, reports regarding the new crop are conflicting, but any efforts to induce demand of a general character seem to be fruitless. California raisins have furnished some activity, but of a purely jobbing character, and some enquiry noted for Valencia stock at one time was easily satisfied. Currants, prunes, dates, and figs are steady, but dried and evaporated apples have declined 1c. Canned goods are without feature, and larger receipts of fish led to an easier feeling in haddock and herring.

SUGAR.

There has been no new feature in sugar, the feeling ruling firm as ever. Business in refined is dull, but the stiff feeling in the raw article prevents any tendency to cutting, which might otherwise ensue, as stocks are said to be on the increase at the refineries. In jobbers' and retailers' hands also the stocks for the time being appear to be ample. In the west this fact is said to have effect with some sellers, but not with those here so far. We quote granulated 4⅞c. and yellows 3¾c to 4⅛c. as to grade.

SYRUPS.

Stocks of syrups in refiners' hands continue light, but they are ample for the demand experienced, which is extremely light. We quote prices unchanged: Ordinary 1¾c. and bright grades 2½ to 3c.

MOLASSES.

The market at primary centres has been cabled less active and lower, especially at Barbadoes, where lots were offered at 14c. first cost at the close of last week, which is a decline of 1c. from what was previously asked. The spot market has been very quiet, sales being confined principally to small lots at 36 to 37c. for Barbadoes and 34 to 35c. for Porto Rico, with a few New Orleans offering at 25c.

RICE.

The rice market is without change on spot though there has been considerable advance at primary markets, speculation in Japan among the native merchants putting the price up. In the local market business has been extremely quiet. We quote: Japan standard, $4.25 to $4.40; crystal Japan, $4.75 to $5; standard B., $3.45; English style, $3.30; Patna, $4.25 to $5, and Carolina, $6.50 to $7.50.

SPICES.

There has been a moderate demand on local account for spices and values are steady. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 12 to 15c.

COFFEE.

The better feeling lately in New York has imparted a firmer disposition to the local coffee market, but there has been no quotable change in prices, business continuing of moderate dimensions. We quote: Maracaibo, 19 to 21c.; Rio, 16½ to 20c.; Java, 28c.; Jamaica, 20c., and Mocha, 29 to 32c.

TEAS.

Business in teas has failed entirely to show any pronounced improvement. Japans have met some enquiry ranging from 15½ to 16c., some 400 packages changing hands. An equal quantity of Young Hyson was also sold, laid down Montreal, at 10c. All sorts of reports are coming to hand regarding new crop, but nothing really reliable can yet be cited. In England, the market is firm on Indians and Ceylons, while in New York business is sluggish. We quote: Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45 for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grades; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums and 30 to 65c. for high grades.

DRIED FRUIT.

There has been a good business doing in California raisins at firm prices, and we quote: 4-crown, 6¾ to 7c.; 3-crown, 5½ to 6c., and 2-crown, 4½ to 5c. The offers of the latter grade have not weakened the market a particle.

Valencia raisins have not furnished much business, but enquiries have been more numerous during the week from country points. The easy feature of the situation is that the bulk of the stock is made up of low grade fruit. We quote: Ordinary, 3¾ to 4¼c.; fine, 4½ to 5c., and selected, 5½ to 5¾c., with layers 6 to 7c.

Sultanas continue quiet and unchanged at 5¾ to 6¼c.

There is little doing in currants, and prices are unchanged: Barrels, 4c.; half-barrels, 4¼c., and cases, 4½ to 5½c., as to grade.

The prune market is quiet and unchanged, business being fair. We quote: French, 4 to 5½c.; Bosnia, 6 to 6½c., and California, 8 to 12c., as to grade.

Figs are as they were last week. We quote: Bags, 4c.; ordinary, 8½ to 9c., and fancy, 12 to 17c., as to brand.

Old dates have been offered at 2½c., but we quote good prime stock at 4 to 4½c. per lb.

NUTS.

There has been no change in the nut market, which rules quiet and steady. We quote: Grenoble walnuts, 11½ to 12½c.; filberts, 7½ to 8c.; Tarragona almonds, 11½ to 12c.; pecans, 8 to 12c., and shelled walnuts, 15 to 19c.

WE ARE PAYING CASH FOR -DRIED- -APPLES-



W. B. BAYLEY & CO.
EXPORT BROKERS
42 FRONT ST. E. Toronto

Just 4 Crackers

Scaled Herrings (medium)

Guaranteed No. 1, Sealy's Brand, NONE BETTER. Lots of 50 and over 6c.; less quantities 7c.

Crushed Java and Mocha

"GLOBE and BEAVER" Brand



COFFEE (XTR), quality guaranteed—return at our expense if not satisfactory.

All live grocers know its merits and are using it steadily.

Tins 25 and 50-lbs., price 22c. per lb.
" 22½c. per lb. ground.

WHEN YOUR CUSTOMERS ASK FOR . . .



Condensed Milk

GIVE THEM

"REINDEER"

IT'S THE PUREST AND BEST. CASES 4 DOZ.

A Darjeeling

In chests at 15c.
THAT CAN'T BE BEATEN

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - ONTARIO

CANNED GOODS.

Canned vegetables, fish and fruits meet a moderate jobbing demand at steady prices, but the market as a whole is quiet and unchanged. We quote: Tomatoes, 75 to 85c.; corn, 75 to 85c.; peas, 95c. to $1 for ordinary; sifted select, $1.10; extra sifted, $1.45 to $1.50; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $2 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2 40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2 25; salmon, "Horseshoe," $1.35 to $1.40; "Maple Leaf," $1.25; "Lion," $1.25 to $1.40; Lowe Inlet, $1.25 to $1.30, in tall tins; cohoes, $1.05 to $1.15; canned mackerel, $1.10 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1 45; 2's, $2.25 to $2.35; 6's, $7.50 to $8; 14's, $15 to $16.50.

GREEN FRUIT.

This market has not furnished much activity, the most important change of the week being a decline in the price of dried and evaporated apples, which are 1c. per lb. lower. Oranges are a light stock and prices are rather firm in consequence. California navel oranges are also meeting a good demand. We quote: Oranges—California navels, $3.50 to $4.50; Valencias, 420's, $4.25, and 714's, $5. Lemons, $2 to $3. Grapes, $5 to $6 per keg. Cranberries, $8 to $10 per barrel. Apples, $2 to $4 per barrel. Dried do. 3½c. Evaporated do., 5½ to 6c. Spanish onions, 30 to 40c. per crate. Pineapples, 25 to 40c. as to size.

FISH.

Demand for fish has been small during the week, though the weather has been very favorable to the trade. Fresh herring and haddock have both declined under large supplies. Pickled fish are also exceedingly slow of sale and green cod and other staple lines have ruled weaker. We quote as follows: Fresh haddock, 3½c. per lb.; smelts 2 to 4c.; fresh frozen B. C. salmon, 8 to 9c.; Manitoba whitefish, 7c.; dore, 7c.; trout, 7c.; tommycods, $1.00 to $1.25 per bbl. Choice pickled Labrador herrings, $5.25; No. 1 N.S., $3 to $4; No. 1 green cod, $4.50; No. 2, $3 to $3 25; No. 1 haddock, $3; No. 1 large codfish, $6; No. 1 lake trout, $4 to $4.25; B C. salmon, $10.50; No. 2 Labrador salmon, $13; No. 1 mackerel, $18.50; Loch Fyne herrings, 85c. per keg, and $11 per bbl.; No. 1 sardines, $4 50; No. 1 dried cod, $4 to $4.25; boneless cod, 6c. per lb.; boneless fish, 3¼c.; boneless haddock, 5c.; shredded, 11c.; haddies, 6½ to 7½c. per lb.; bloaters, 90c. per box, and smoked herrings, 8 to 9c. per lb.

PROVISIONS.

There has been no further change in provisions since our last, business being of a steady character. We quote: Canadian short cut, clear, $13 50 to $14; Canadian short cut, mess, $14 to $14.50; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 8c.; bacon, per lb., 9 to 10c.; lard, com. refined, per lb., 6¼c.

COUNTRY PRODUCE.

EGGS—Demand has been fair for eggs during the week, and the market rules steady. We quote: Fresh, 17 to 18c.; Montreal limed, 10 to 11c.; Western limed, 9½ to 10c. per dozen.

BEANS—There was no improvement in the market for beans, business being quiet and prices unchanged. We quote: Car lots at $1 to $1.05, and small quantities, $1.10 to $1.20.

POTATOES—Business in potatoes continues of a jobbing character, and the market is quiet. We quote: Car lots, on track, 30 to 32c. per bag, and small quantities, 35 to 40c.

ONIONS—Are unchanged. We quote: Red, $2.50, and yellow, $1.60 to $2 per bbl.

HAY.

Baled hay is unchanged, No. 1 on track selling at $14 and No. 2, $12.50. Along the G.T.R. No. 1 is offered at $12 to $12.50.

FLOUR AND MEAL.

There was no change in flour, business on the whole was rather quiet, and values were unchanged. We quote: Winter wheat, $4 35 to $4.40; spring wheat, patents, $4.25; straight roller, $4 to $4.10; straight roller, bags, $1.95 to $2; extra, bags, $1.75 to $1.85; Manitoba strong bakers', $4.

In oatmeal the chief item of the week has been the cutting in rolled oats, which have sold very much lower, being now quoted at $2 90. Prices range: Standard, barrels, $3 to $3.10; granulated, barrels, $3.10 to $3.20; rolled oats, barrels, $2 90; rolled wheat, per 100 lbs., $2 40 to $2.50.

A fairly active business continues to be done in feed, one firm reporting sales of ten cars of Ontario brand at $15 Monday. We quote: Bran, $14 to $15; shorts, $15 to $16; mouillie, $19 to $20.

CHEESE AND BUTTER.

CHEESE—The sudden recovery in the public cable quotation from Liverpool on cheese Monday morning, was the most interesting news this week. When the advance of a full shilling was first posted, many thought that it was a mistake, and had it repeated to find it correct. The news was a disappointment, of course, to the pessimists, but some change for the better was not entirely unexpected to others. Last week, reference was made to private advices, which stated that an effort was being made to concentrate stocks on the other side, also, that a more cheerful undertone was noticeable. The advance in the cable, to-day, may be the first visible effect of these influences. On spot, the situation is as quiet as ever, because there is very little goods to do business in, and the price was a nominal one, at 8¾c. for fall makes.

BUTTER—The butter market continues of a quiet jobbing character. Creamery ranges from 21 to 22c., according to quantity. Eastern Townships dairy was steady at 18 to 19c., and western rolls from 14 to 15c.

MONTREAL NOTES.

Laporte, Martin & Cie. wish to call attention to their full assortment of canned goods and teas. They are offering close value on both lines, and will send samples on application if mention is made of THE CANADIAN GROCER.

Larger receipts of both evaporated and dried apples have led to a decline of 1c. per pound in each, while the demand is slow.

First receipts of California navel oranges came to hand the other day. They have been selling freely at $3 50 per box for sound unfrosted fruit.

A. P. Tippet & Co. have just landed a carload of Santa Clara prunes. These

A. T. CLEGHORN

General Commission Agent

Correspondence solicited.

LONDON, CAN.

GRAND MOGUL TEA COMPETITION

You've heard about the grand Mogul,
On India's coral strand,
The greatest of all eastern kings,
In that celestial land.

This potentate as history shows,
In various things excelled—
As for his judgment and good taste
Was in great honor held.

And chief among his virtues was
The certain way that he
Could tell the best and purest of
The different brands of tea.

When traveling men to Delhi came—
This monarch would command
That none should come within its gates,
Except they brought his brand.

And thus it came that only one
Could stand the regal test—
And that the one the Mogul chose—
Because it was the best.

Now, when the nations far and near
Had heard the king's decree:
They all refused inferior goods—
And took "Grand Mogul" Tea.

They found no poisonous tannin there,
Nutritious theine instead—
And vendors of inferior grades
Soon found their business dead.

And people bought the very best
And gave up drinking frauds
And all pronounced "Grand Mogul" Tea
"The nectar of the Gods!"

For purity and healthfulness
Its equal cannot be found,
And then its price—so very low—
But Fifty Cents a Pound!

Its use promotes both health and wealth,
It soothes the tired brain—
The young increasing vigor get
And the old grow young again.

Then do not fly to wine or ruin,
If feeling sad or dull,
Imbibe the King of Teas instead—
The cheering "Grand Mogul!"

BROSE MEAL

A light and easily digested food for dyspeptics. The only genuine article manufactured in Canada is put up by

JAS. WILSON

Manufacturer of Celebrated brands of

Monkland Mills

ROLLED STANDARD and GRANULATED **OATMEAL**

Fergus, Ont.

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; W. M. P. McLaughlin, St. John, N.B.; WM. BREWSTER, Palmer House, Toronto, Canadian Selling Agent.

J. W. BEARDSLEY'S SONS, New York, U.S.A.



WE BUY DIRECT

from growers in the Orient, pay highest prices and secure choicer seeds than go elsewhere; and in compounding

COTTAMS BIRD SEED
. . and . .
BIRD BREAD

Patented 1891-1896. Registered 1895.

We exercise a scrupulous cleanliness and accurate discrimination, comparable only to the loving care of a wise mother. Any wonder that C. B. S. is popular?

SOLD BY ALL WHOLESALERS.

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FRUIT PRODUCE
and COMMISSION MERCHANTS
32 WEST MARKET STREET
Consignments Solicited
TORONTO.

GEORGE MCWILLIAM. FRANK EVERIST.
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL . . **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

EGGS
BUTTER
POULTRY, ETC.
HANDLED ON COMMISSION
GOOD PRICES OBTAINED
PROMPT RETURNS

F. W. FEARMAN
HAMILTON

prunes are not repacked, but are in the original packages in which they left the Coast. The advantages of this are obvious to any buyer of dried fruit.

Cables to Vipond, McBride & Co. quoted Valencia oranges 6s. to 7s. higher than they were at this time last year, at 14s. to 14s. 6d.

Large shipments of California evaporated peaches, pears and apricots of the Griffin & Skelly brand, at reasonable prices, have just been distributed to Geo. Childs & Co., Lockerby Bros., Hart & Tuckwell, Carter, Galbraith, and others.

A large shipment of new dates have just been turned into stock by Hart & Tuckwell.

L. Chaput, Sons & Co. have just received a shipment of "Dufour's" French prunes. These goods are in ¼ cases, 86 size, which are very nice stock.

W. H. Dunn & Co. have had a busy week in the city and suburbs with Babbitt's soap squares, which are opening out well this spring.

Robert Greig & Co. have just received a stock of Hubbard's Scotch rusks. This is a popular line.

A supply of Marshall's Semella, Farola and Kassama cornflour has just arrived from Glasgow for account of Robert Greig & Co.

Bryant & May's safety match enjoys a steady sale. Robert Greig & Co. are Canadian agents.

The "Cafe Noir," made by Carr & Co., is probably the most popular biscuit sold in Canada. R. Greig & Co. have always a stock on hand.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.
ST. JOHN, N.B., March 19, 1896.

SPRING business opens slowly. In almost all lines fairly large stocks are held. During the week there has been but little change in values. Owing to the low prices obtained for fish there is not as much business offering for Porto Rico as was hoped there would be by those interested in the moving of a steamer between this port and the island. It is understood there will be another trial made, the steamer leaving here about the last of the month. Very little return freight, if any, has offered. In lumber, it is said the cut this season is about

Consignments of

BUTTER, EGGS and all kinds of Produce

handled to the best advantage.
Prompt returns.

H. F. PRICE 102 Foundling Street
MONTREAL

Brock's Bird Seed



It pays to sell it, because people are pleased with it. Each 1-lb. packet contains a cake of BIRD TREAT.
Orders filled willingly by all first-class Wholesale Grocers. . . . . .
NICHOLSON & BROCK - TORONTO

LONG CLEAR BACON
MESS PORK . .
SHORT CUT PORK

Quality the Choicest.
Prices the Lowest.
Write
WM. RYAN
70 and 72 Front St., East,
TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

OF COURSE You want the best. Then you MUST use D. Gunn, Flavelle & Co.'s
"Maple Leaf" Brand
Smoked Meats and Pure Lard.
D. Gunn, Flavelle & Co.
Pork Packers and Commission Merchants Toronto

Fancy California Washington Navel
ORANGES
Choice Marmalade Oranges
Fancy and Choice Lemons
CHEAP
HUGH WALKER & SON, Guelph, Ont.

as last, and a fair summer business Cornmeal is very low, and some nts have placed large orders, oo barrels. Larger quantities runes are noticed in the marke r years, and they are well like that the foreign is scarce gives Some are slow to pay the extra there is a demand for prunes, and even the ger sizes at fairly high figures find g

OIL—There is but ght dema for burning oil, the season being well over. In lubricating demand is just be oning to make itself known. Owing to the lar lumber mills here, and other large quantites of these oils are used, American and Canadian houses are v active in their efforts to get the trade. We quote: American burning oil, 23¼c.; best Canadian, 21½ to 21¾c.; prime, 19c. No charge for barrels.

SALT—The Beaver Line steamers arriving from Liverpool weekly bring more or less salt all the time; a small quantity arrived this week, part of which was shipped into the state of Maine by dealers here. There is at present quite a large stock here, most of which cost higher than that now landing. Large quantities of English salt are used here during the year, its largest use being in the packing of fish, about seventy thousand bags coarse and five thousand fine being imported. Beside this there is a large quantity of Canadian salt used, chiefly for dairy and table purposes. Little, if any, American is now imported. In quantities, coarse could be bought well under quotations if shipped from vessel's side. We quote as follows: Coarse, 50 to 55c.; fine factory-filled, $1.10; 5-lb. bags, $3.25 per bbl.; 10-lb. bags, $3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, $2 per case of 2 doz.; salt, bulk, $2.70 to $2.80 per bbl.

CANNED GOODS—There is fair movement, but little to report. Peas are scarce but little change has yet been made in prices, which must go higher. Gallon apples find but limited sale to what they had a few years ago. Pumpkin does not seem to have the demand it shou'd, as for pies it is splendid. Fruits are beginning to have more attention. Canadian packed fruits are giving splendid satisfaction. Some packers incline to shade prices in canned meats. We quote as follows: Corn, 85 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; gallon apples, $2.15 to $2.25; corned beef, 2-lb. tins, $2.40 to $2.50; 1-lb. tins, $1.50 to $1.60; oysters, 2's, $2 to $2.25; 1's, $1.60 to $1.65; peaches, 3's, $2.45 to $2.85; 2's, $1.90 to $2; pineapple, Canadian pack, $2 to $2.35; salmon, $1.40 to $1.50; lobsters, $1.75 to $2; haddies, $1.30; clams, $5 for 4 doz.; chowder, $2 75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1; kippered herring, $1.10.

DRIED FRUITS—A more active movement than usual is noticed in evaporated fruits, peaches being the favorites. Some very fine goods at low prices in bags have been received in this market. Dried apples continue to be offered by Nova Scotia dealers, but there is no demand. A quantity could, no doubt, be bought low. Market is well stocked with evaporated, with prices easy. Raisins are quiet with a firmer feeling in loose muscatels. A small shipment of Bosnia prunes are expected this week. Peanuts tend higher. These are but light stocks. We quote: Valencias, 4½ to 5c.; layers, 5½ to 6c.; California L. M. 4-crown, 6 to 7c.; 3-crown, 5 to 6c.; London layers, $1.70 to $1.85. Currants, bbls., 3⅞ to 4c.; cases, 4¼ to 5c.; cartoons, cleaned, 7½c.; bulk, cleaned, 6½c.: prunes, kegs, 4c.; boxes, 4½ to 5c.; half-boxes, 6 to 8c.; dates, 4½ to 5c.; dried apples, 5c.; evaporated apples, 7 to 7½c.; California evaporated peaches, 12 to 13c.; apricots, 12 to 14c.; pears, 12 to 14c. Canadian onions, $2.25 to $2.50; cocoanuts, $3 to $3.50 per 100 lbs.; figs, 9 to 10c.; Sultana raisins, 7 to 8c.

GREEN FRUIT—Volume of business continues to increase, and values are steady with upward movement. Stocks of apples, while not large, equal demand. Prices for best grades held firm. About all the Nova Scotia apples held for shipment have gone forward. Returns in some cases have been v unsatisfactory, owing to apples arriving r condition, the reason being that the carrying them are not suited to ippers also feel that in some cases ales do not show full value receiv oods, and that the 5 per cent ch the only remuneration received commission men. We quote: A to $3.50; Lemons, $2.50 to $3. a oranges, $4 50 to $5; Californ s, seedlings $2.50; navels, $3.75 to 4.50 pr apple 18 to 30c.; cranberries, $10 nas, $1.50 to $2.25.

DAIRY PRODUCE—Chee continues dull, with but little chance of be better till new comes in. Market is likel to open low. Butter is slow with large stocks of poor. Table butter is, however, in d mand at a fair price. Eggs are in but l ly; they keep firm, but show no ch ce. We quote: Common dairy butter, 15 to ; dairy, 17 to 18c.; new creame 2 to 23c.; cheese, 9 to 9½c.; crea 20 to 21c.; eggs, 18 to 19c. by ca

SUGAR—Stock held here is s No change in price has transpire the week, though market is firm. a fair demand. We quote: Gra 4¾ to 4⅞c.; yellow, 4 to 4⅜c.; Par 5¼ to 5½c.; powdered, 5¼ to 5½c.

MOLASSES—The steamer just in fro West Indies had some 350 packages of goods, but no price had been fixed at t of writing. Market firm; tendency upwa Two grades of New Orleans are now here 40-gallon packages, both showing goo value at price. Demand for syrup is easier Some Porto Rico is expected shortly. We quote: Barbadoes, 31 to 33c.; Porto Rico, 34 to 36c, bbls.; New O leans, 30 to 36c.; St. Croix, 28 to 30c.; new Demerara, 34 to 35c.; syrup, 36 to 38c.

FISH—A car of Newfoundland frozen herring is to hand this week. They were largely used to make bloaters, for which there is a good demand. Smoked herring, of which 21,000 were landed this week, could be bought low. In pickled fish, prices show no change, with fair stocks held. A good demand for fresh continues. Pickled shad are dull. Large quantities of boneless are being shipped west. We quote as follows: Fresh haddock and cod, 3 to 3¼c. per lb.; dry, $1.50; large cod, $3 70 to $3.75; medium, $3.25 to $3.50; pollock, $1.40; bay herring, $1.35 to $1.40 per half-bbl.; Ripplings, $1.65; Wolves, $1.85 to $2; new smoked, 5 to 6c.; Canso, $4 to $4.50 per bbl.; shad, half-bbl., $5 to $6; Grand Manan herring, half-bbl., $1.25 to $1.35; Shelburne, $3.75 bbl., $1.65 half-bbl.; boneless, 2½ to 8c.; oysters, $3 to $4.25 per bbl.; frozen herring, 75 to 80c. per 100; shad, $4.50 to $4 75.

PROVISIONS—Lard tend upward, but on account of large stocks held no change in price is noted. Smoked meats show but fair demand. In pork movement is light,

DILLON & CO.'S
Baking Soda
"BELL BRAND" In 1-lb. packages, packed ½ gross boxes. Ask your wholesaler for it.

BUTTER . . .
Is scarce now, therefore it is a good time for holders to sell. We are open for consignments and can guarantee good prices for choice lots.
H. P. Gould & Co.
Wholesale Produce and Commission Merchants,
80 Colborne St., TORONTO

ALBERT PAIN . . .
36 Merrick St.,
HAMILTON, ONT.
PRODUCE AND COMMISSION MERCHANT
Wholesale dealer in
Apples a Specialty . . .
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Domestic Fruits and Vegetables

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes secured in tin.
Special Agent for the Dominion
C. E. COLSON - MONTREAL

Three Degrees
of Canned Fish.
Some are GOOD
Some are BETTER
Others BEST
Golden Haddies
are the Best.
te and pushing stores sell "Golden" great Trade Bringer.
HRUP & CO.
Selli ST. JOHN, N.B.



50 Casks
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ported
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EWING, & CO.
Coffe es
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Ordinary Coffee

MAY BE GOOD ENOUGH UNTIL YOU HAVE TRIED



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SALT

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MONTREAL.

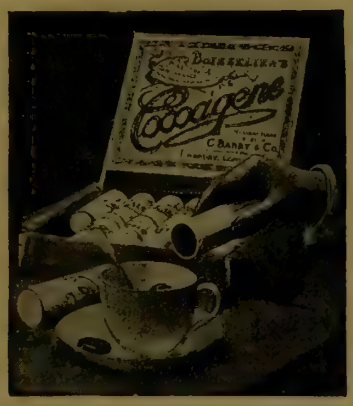
Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St MONTREAL



One Tablet makes an excellent Cup of Cocoa.

BOISSELIER'S

A perfectly pure compressed . Cocoa . . . Extract

Cocagene REGISTERED

In boxes of one dozen 20-cent tubes, each tube containing 18 tablets. . . . . .

ALL LEADING GROCERS KEEP IT.

A ROYAL MATCH

—Rightly called the **VICTORIA BRAND** *of matches. Not a "just-as-good-as-others" brand which may cost more, but equal to the highest priced. Very finest quality, and as for price—well, we have so many, and are selling them so close, you can have them at $2.40 a case. Less in large lots.*

LAPORTE, MARTIN & CIE.

72 St. Peter Street . . . MONTREAL

with no firmer feeling during the week; stocks are large. In sausages local dealers have reduced prices 1 to 2c. per lb. We quote: Clear pork, $15 to $16; mess, $14 to $14 50; beef, $13 to $14; domestic mess pork, $14 to $14.50; hams, 10 to 11c.; rolls, 8½c.; pure lard, 9 to 9½c.; compound, 7¾ to 8c.

FLOUR, FEED AND MEAL—In markets there is hardly as firm a feeling, and in this market prices are quoted often as low, and even lower, than from the mill. In cornmeal price never was as low. Large quantities are moving, and dealers have bought well ahead. In hay and oats there is but light movement. In seed buyers are backward. This year American sellers seem to have the advantage over Canadian. We quote: Manitoba, $4 75 to $4.80; best Ontario, $4.50 to $4 65; medium, $4 40 to $4 50; oatmeal, $3.30 to $3.50; cornmeal, $2 20 to $2 25; middlings, $19 to $20 on track; bran, $18 to $19; hand-picked beans, $1.25; prime, $1.20; oats, 34 to 35c.; hay, $12.50 to $13; barley, $4; round peas, $3 65; split peas, $3 70 to $3.80; yellow-eye beans, $1.85; buckwheat, native, $1.30 to $1.35.

ST. JOHN NOTES.

John Sealy shipped a car of fish to Hamilton this week, largely boneless. In this grade a much better demand is noted than last season.

C. L. Tilley, cheese manufacturer, of Carleton county, has this season shipped a number of cars to England. Returns so far received are fairly satisfactory, notwithstanding that prices were low.

Canned fish are being largely put up in these lower provinces. New varieties are being added to the list from time to time. A Grand Manan man intends putting up canned smoked herring this season.

The largest sale in canned fish is haddies. They are a splendid article, and "Golden" brands, if the quantity is a sign, are taking well in the west.

Cold storage has taken hold of our people. It is said one is to be built for the use of the fishermen at North Head, Grand Manan.

W. E. Palfrey, Lawrencetown, has sold his business to J. C. Shaffner.

F. C. Harris, of Bridgetown, has gone out of the grocery business.

Steamer Alpha will make her first trip of the season this week. She sails Friday at 6 p. m.

J. Hunter White has been appointed agent for the Meadow-Sweet Cheese Mfg. Co., whose goods are already well known and appreciated by lovers of good cheese.

New Brunswick boys away from home often have the best of success to report. C. H. McLeod who has long held an important position in the Missoula Mercantile Co., Montana, has been made president of the company, and Tyler Thompson, for many years in the store of Geo. Robertson here, is now general manager.

Said a gentleman to THE GROCER: "New Brunswick has the best grazing land in Canada, and the best water, and should be more to the front as a cheese producer. The following goes to prove the statement: One farmer with fourteen cows received $282 for milk sold to cheese factories, $32 for butter sold, $24 for calves, and $40 for butter used in house; total $378 for five months."

Bryant's root beer, which was so largely sold here last season, is again to the front, and already orders have been placed. The ten-cent package continues to have increased demand.

Steamer Taymouth, which arrived this week from the West Indies, brought rather more molasses than was expected. Quantity was not, however, large, consisting of 100 pun. St. Kitts, 80 bbls. Antigua, 40 tierces Antigua, 115 casks Barbadoes.

Huestis & White, Sussex, King's County, who lost quite heavily by fire a few months ago, were this week entirely burnt out, together with the stores of Geo. Suffren, jeweler; John Thompson, tailor; Chas. Fairweather, druggist, and a number of offices. All losses were fairly well covered by insurance.

A MAN FROM WINNIPEG.

Mr. Joseph Carman, of the Winnipeg Produce Co., Winnipeg, was in Toronto last week. He came primarily with the object of attending the convention of the Select Knights of Canada, and secondarily with the object of securing agencies for his firm. He succeeded in both his objects. He said that although business had been quiet in Manitoba, the oulook was reassuring. The farmers in Manitoba had, he said, paid off to the loan companies and other mortgagees and implement manufacturers larger sums than in any previous year.

A. H. Bell, of St. John, N. B., has completed arrangements for the establisment of a cigar factory at Calais, Me. Under Maine laws a Canadian intending to do manufacturing in the State is required to provide double bonds before the necessary authority is given to enable him to do business. The documents for these special privileges were brought from Guilford, Me., by J. S. Williams, Deputy Internal Revenue Collector. The establishment is to be known as the Bell Cigar Factory and will give employment to between twenty-five and thirty hands.

HALIFAX TRADE GOSSIP.

LAST week business was looking up and it was expected spring trade had set in. Trade this week is dull, and we are forced to the conclusion that we were a few weeks ahead of the season.

The local sugar market is unchanged. Granulated is quoted at the refinery at 4¾c., and yellows at from 3¾ to 4⅛c. The refinery's London cable reports the beet market very strong.

The indications are for an easier market in flour, but no sudden or marked decline is anticipated. It is the opinion prices will gradually become easier.

Cornmeal and oatmeal are easier in price, with very little doing.

Millfeeds and oats are also dull and easier.

The local market for hay is dull.

The molasses market remains unchanged.

There is some excitement in eggs. The market is bare, and has been for some days, and in order to meet demand one dealer had to import several cases from Boston—a most unusual course. Good stocks are selling at 20c. to jobbers. It is expected stocks will soon come in lively, and prices will be down again.

Butter is active. A good article is scarce. Creamery is worth 22c. and good dairy 19c.

Cheese is dull, with only a fair demand. September is worth 10c. and early 9c.

The green fruit market is without change. The market is well supplied.

Dried fruits and nuts are quiet.

The enquiry for canned goods is more pronounced, although the volume of trade is not heavy.

The fish market remains unchanged. Some heavy shipments have been made this week to the West Indies and United States markets.

Provisions are dull and unchanged.

Benjamin Rattenbury, a well known pork-packer, of Charlottetown, died at Washington recently, where he had gone to have an operation performed. He built up a large trade in the Provinces.

George F. Boutilier has taken over the feed business of B. J. Hubley & Sons, Bedford Row.

Henry Shaw, who is associated with Mr. Roop in conducting a grocery business at Middleton, has purchased the stock and good-will of Mrs. E. Frazer, Kentville.

The Maritime Hay and Chopping Co., Ltd.—to carry on the business of purchasing, chopping, selling and exporting hay and chaff—headquarters at Amherst, capital $3,200—is seeking incorporation under the Nova Scotia Joint Companies Act. The stockholders are in Amherst and Halifax.

A delegation is now in Ottawa from the Halifax City Council and Board of Trade to impress upon the Government the necessity of doing something for Halifax in the matter of a winter port.

A letter from a reliable correspondent at St. John's, Newfoundland, says:

"With all our troubles we seem to have got

Your most fastidious trade will thank you for offering

"LA DELICATESSE"

The New "Confection in Cheese."

A. E. RICHARDS & COMPANY

122 King St. East

Agents for Canada. HAMILTON

"La Delicatesse" is warranted to be absolutely pure cheese. It is made in the heart of "Herkimer County," New York, the great cheese county of the world.

Spring is Here . . .

Appetites are Cranky

HERE IS A REMEDY

MADE FROM RIPE GARDEN TOMATOES

SEE OUR AGENTS WRITE US OR THE WHOLESALE TRADE .. IN ..

NONE BUT SELECTED FRUIT USED

Toronto Quebec St. John Vancouver
Montreal Halifax Winnipeg Victoria



PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

over the winter fairly well and without poor relief. We have had no outside aid this winter from any quarter whatsoever. The conclusion fairly to be deducted is that much of what we have had in the past—I mean eleemosynary relief—has been unwanted."

TO PATRONIZE CANADIAN PORTS.

AN important delegation from Halifax, consisting of the Mayor, four members of the City Council, and the president and four members of the Board of Trade, were in Montreal Monday for the purpose of interviewing the officials of the Canadian Pacific and Grand Trunk Railways regarding the commercial interests of the Garrison City. Among those who attended the first informal meeting of the delegates at the Windsor Hotel were : D. McPherson, Mayor of Halfax ; G. J. Troop, vice-president of the Maritime Board of Trade ; W. A. Black, M.L.A, James Morrow, president of the Halifax Board of Trade; H. L. Chipman, and Ald. Musgrave, Gildert, Hamilton and Stewart.

At the conclusion of the meeting Mayor McPherson spoke as follows : "We are here to see what can be done for Halifax, believing as we do in the principle of Canada for the Canadians. At the present time from $50,000,000 to $60,000,000 worth of winter imports are coming into Canada by way of Boston and Portland through the agency of American firms, which, we believe, should come through Halifax. Of course the condition of the city with regard to railway connections is against it, and that is a matter which we shall take up with Sir William Van Horne this afternoon and with Mr. Hays to-morrow. We expect to go on to Ottawa on Wednesday or Thursday and see the representatives of the Government, and I can assure you that we are not going to whine to them for favors, but to simply set forth our just claims."

Mr. W. A. Black, M.L.A., spoke very strongly indeed : "We hear a great deal about the National Policy," he said. "Now we want to feel its application. Our mission is not a political one, but we feel that Halifax has been ignored. We in Nova Scotia gave our share to the building of the C.P.R., and now what is our position? The Intercolonial, which was completed as one of the inducements for us to enter Confederation, is, after all, of but little use. As for the Grand Trunk, we do not yet know what the new management will do, but in the past, the object of the company has evidently been to keep the trade for Portland, whence they might have the entire haulage. We want to have the winter port just as much as Montreal wants the summer port trade, and we intend to express our wishes in plain language, which will be understood. It was distinctly understood when we came into Confederation that Halifax was to be the winter port, and yet nothing has been done by the Government of the Dominion to assist us in preserving this business, and as things are getting steadily worse down east, we think the time has now come when we should take some concerted action."

The members of the deputation afterwards visited the Board of Trade.

PERSONAL MENTION.

Mr. J. L. Watt, of J. L. Watt & Scott, sails on Saturday on the Majestic for Europe. He is accompanied by his family, and will be away two or three months.

Mr. T. O. Leonard, of Detroit, representing Kingsford's Oswego Starch Co., was in Toronto on Thursday looking up business.

THE WHITELAW TRADING CO.

A. Whitelaw, of Winnipeg, writes : "I noticed you mentioned in your paper of Feb. 28 an extract from our local newspaper regarding the Whitelaw Trading Co. retiring from the retail trade to engage in the wholesale. Would say that we are now acting as agents for the wholesale grocery firm of G. F. & J. Galt, of Winnipeg ; also in green fruits for the Macpherson Fruit Co., of Winnipeg, and will in connection with these lines handle all farm produce on commission. The style of the firm will remain as the Whitelaw Trading Co. We consider your paper one of the best for information in the grocery line, and would not like to be without it."

WINDOW DRESSING.

No merchant can know too much about window dressing. Harry Harman, of Chicago, the well-known expert, has issued a book entitled "Window Dressing for Grocers." It contains 80 pages and is profusely illustrated. Every grocer and general merchant should have one. Its price is $1. Mr. Harman's address is 125 Clark street, Chicago.

THIS FLOUR SELLS

When you want Self-Rising Buckwheat Flour—and you are sure to want it, because everybody likes it—don't be satisfied with anything but

The IRELAND Co.'s
Self-Rising Buckwheat Flour
(In handsome 2½-lb. Packages. 2 dozen per case.)

Makes delicious griddle-cakes, and is the most satisfactory Self-Rising Flour ever offered to the fine retail trade. Write for prices and particulars.

The IRELAND NATIONAL FOOD CO. Ltd. - Toronto, Can.

THE MATTER OF BONUSES.

Aside from the consideration of the matter which it discusses, there is a breeziness about the style of The Inland Sentinel, of Kamloops, a wildly, western wooliness, so to speak, which is refreshing to the dweller in this effete east. "Luckery" is the novel but expressive caption that it gives to an article in condemnation of a scheme to bonus a cannery.

"A stranger comes along," remarks the watchful Sentinel, "he says he is a first-rate cannery man; he would like to build a cannery here, and if the people would give him five thousand dollars, or even if they will only guarantee 10 per cent. interest on $15,000 for five years, he'll be jiggered if he won't take a crack at it." The Sentinel continues:

This enterprising gentleman does not burden the public mind with intricate details regarding canneries and their operation, or as to what a cannery would be doing round here at all; whether it would be humming every day the whole year round with a horde of nimble-fingered Asiatics making boiled peas and things, or whether one calm and sad-faced aborigine, for one week or two weeks or three weeks in each year, would continue to hold down the cannery interests of Kamloops, and transversely hold up the gullible taxpayers thereof. No, nothing like that. The main thing is the bonus. That central figure stands out bold and clear cut before the public eye, unencumbered with any obstructing accumulations of cunning metaphor or allegory. There is a swoopingness about it which is brilliant and cheerful.

But it is not so much in this clear and incisive phraseology that Montrealers will be interested, it is rather in the knowledge that there are other places, beside Montreal, which may be tempted at times to buy a pig in a poke.—Herald, Montreal.

NOT INDISPENSABLE.

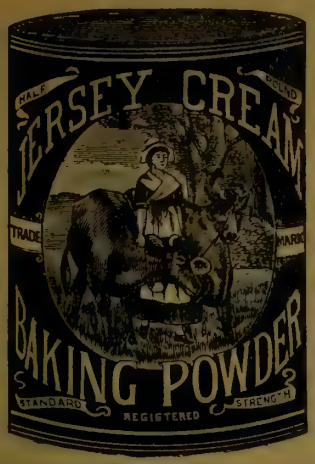
Mr. L., a good-natured German, was the prosperous proprietor of a considerable shoe business in a country town, according to an exchange. He had in his employ one John S., whom he had advanced from cash boy to head clerk, and who had for many years been an attache of the store. Since his promotion John had several times asked for a raise in his salary, and each time his request had been granted. One morning John again appeared at the old merchant's desk, with another request for an increase of $10 per month. "Vy, Shon," said Mr. L., "I tink I pays you pooty vell alredty; vat for I pays you any more?" "Well," replied John confidentially, "I am your principal help here. I have worked you up a large trade, I know every detail of the business, and, indeed, I think you could not get along without me." "Is that so?" exclaimed the German. "Mein Gott! Shon, vot vood I do suppose you vos to die?" "Well," hesitated John, "I suppose you would have to get along without me, then." The "old man" took several whiffs from his big pipe and said nothing. At last, he gravely remarked: "Vell, Shon, I gess you better gonsider yourself dead."

An Epicure



Is one who indulges in the luxuries of the table. It is in this connection that the word "Epicure" is associated with our products. Being perfectly pure and of faultless preparation, they easily rank as "table luxuries" and are constantly used by the chefs of the leading hotels, clubs and restaurants. All wholesalers handle our goods.

Delhi Canning Co., Delhi



IF YOU CANNOT SATISFY

Customers from the stock of Baking Powders you carry —and this is a very general complaint with the trade— the remedy is simple. Get a supply of **JERSEY CREAM BAKING POWDER.** Pure and Sure.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

CHATHAM, ONT.

You Can Get a Little Profit



and please your customers at the same time by selling our

PICKLED ONIONS
MIXED PICKLES
CHOW-CHOW

Write for quotations

T. A. Lytle & Co.

Vinegar Manufacturers,
TORONTO

Basket Dried Japan . .

A small line of this rare variety in stock. Extra fine cup quality.

JOHN SLOAN & CO.

Wholesale Grocers TORONTO

Bosnia Prunes

SPHINX BRAND
NOW IN STOCK

Warren Bros. & Boomer

WHOLESALE GROCERS
35 and 37 Front St. East, Toronto.

California Fruit

Apricots, 25-lb. Boxes
Silver Prunes, 25-lb. Boxes
Peaches, 25-lb. Boxes
Peaches, Bags about 70-lb.
French Prunes, 40 50, 50 60, 60-70

AT ROCK BOTTOM PRICES

T. KINNEAR & CO.

Wholesale Grocers
49 Front St. E., TORONTO.

NOW IN STOCK

Boneless Fish, Boxes 25 pounds.
Boneless Fish, Boxes 40 pounds.
Sealey's Cod Steak, 1-lb. Blocks, 24 pounds.
Beardsley's Shredded Codfish, 1-lb. Blocks, 2 dozen.
Herrings in Half-Barrels.
New Scaled Herrings.

J. W. Lang & Co.

59, 61 and 63 Front Street East Toronto.

CLARK'S CANNED MEATS

GUARANTEED "THE BEST"

COMPRESSED CORNED BEEF
LUNCH TONGUES
PARAGON OX TONGUE
PIGS' FEET
YORKSHIRE ENGLISH BRAWN
ENGLISH MINCE MEAT

W. CLARK - **Montreal**

RICE . . JAPAN

Another shipment of our celebrated **No. 1 Polished** arriving in a few days.

PERKINS, INCE & CO.

TORONTO.

OUR STOCK OF

Teas, Fruits Canned Goods

. . . Etc.

is very complete.

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

CANNED GOODS MEN AND CANNED GOODS.

THE annual meeting of the Canadian Packers' Association was held at the Walker House, Toronto, Thursday, March 12th, 1896.

The meeting was called to order at 2.30 p.m. by President Boulter, who made no formal address, but stated in his remarks that he considered it advisable to continue the organization, for statistical and social purposes and also for purposes of influencing legislation. He thanked the association for the continued honors it had conferred on him, and expressed a wish that the association would now relieve him from the duties of president, and elect to the office a younger man.

Mr. Coryell, of Oshawa, being present, was invited to make a few remarks with reference to the operation of a new corn husker, in which he had interested himself, which he did, stating that he had made arrangements to manufacture the same in Canada, and expected to allow the packers to operate them on a royalty.

The members present were as follows: W. Boulter, of W. Boulter & Sons, Picton; W. P. Inness, of the Simcoe Canning Co., Simcoe; T. M. Dunn, of the Strathroy Preserving Co., Strathroy; W. A. Ferguson, of the Delhi Canning Co., Delhi; H. I. Matthews, Lakeport Preserving Co., Lakeport; D. Marshall, of the Aylmer Canning Co.; W. A. Carson, of the Belleville Canning Co.; Fred. Miller, of Miller & Co., Trenton; Mr. Coryell, of Oshawa; W. C. Breckenridge, Morton Mfg. Co., Hamilton.

A resolution to continue the organization of the Canadian Packers' Association, for statistical and other purposes, was strongly endorsed by all the members present, and carried unanimously.

The election of officers resulted as follows:

President, W. A. Ferguson; vice-president, H. I. Matthews; sec.-treas., W. C. Breckenridge; Executive Committee—Messrs. Boulter, Marshall and Carson; Auditing Commitee—Messrs. Inness and F. Miller.

A general discussion of freight rates was entered into, and a deputation appointed to wait on the Traffic Association in April for the purpose of having the tariff in connection with canned goods revised. The Executive Committee were authorized to act for the whole association and secure the best rates possible.

A resolution was passed instructing members to make monthly reports of their pack, sales, and goods on hand to the secretary, and also to report from time to time the condition and prospect of crops.

The meeting was continued the following morning. Before proceeding to the business of the association the following resolution was introduced and carried unanimously. Moved by Mr. Inness, seconded by Mr. Matthews, and resolved:

That it is the sense of this meeting, that in parting with Mr. Boulter, as president of this association, we do so with, profound regret." We realise that Mr. Boulter has been a faithful and efficient presiding officer, and has spent more time and money in connection with the duties of president than many, and perhaps any, of the other members of the association.

Resolved, that as a token of our respect and esteem for Mr. Boulter, as a man and a friend, and our appreciation of his long and faithful services as president of this association, we now ask him to accept from this association a gold watch, with the hope, that as time wears on, and he looks on its face from day to day, it may be a gentle reminder of the faces of his friends whom he has met so many times and whom he has served so faithfully and long. While there have been differences between him and members of the association at times, Mr. Boulter has always been ready to forget and forgive, and the meetings of the association have always closed harmoniously. The fact that Mr. Boulter has been for ten years consecutively the unanimous choice of this association for its presiding officer, is better evidence that his services have been satisfactory and appreciated than any words that can be put into this resolution.

Resolved, that we each and all unite in wishing Mr. Boulter long life and prosperity, and hope that in the future, as in the past, he may continue to be with us, assisting us by his wise counsel and friendly advice.

Mr. Boulter responded to the above resolution in an appropriate and feeling manner, thanking the association for the gift and the kindly sentiment expressed in the resolution.

The following resolution was proposed by Mr. Boulter, seconded by Mr. Matthews, and carried unanimously:

That the Canadian Packers' Association, at this, their annual meeting, take the opportunity of expressing their sympathy with Mr. Fenton, of Ont. Pure Food Co., in his prolonged illness, which prevents his presence with us at our meetings, and his inability of attending to his regular business; and would hope that he will soon recover his usual good health, and that the secretary be instructed to communicate this resolution to Mr. Fenton.

It was moved by Mr. Carson, seconded by Mr. F. Miller, and carried unanimously:

That this association tender a vote of thanks to the Western Canned Goods Association for the courtesy and cordiality extended to the visitors from Canada to their meeting in February. They are pleased to know that the president of the Western Association, Mr. Seager, is anticipating a visit to Canada during the coming summer, and the members hope that they may be permitted to reciprocate the hospitality that has been extended to them on so many occasions.

A report of the pack was then entered into and furnished by each member present. Figuring up the quantity of goods on hand, they find that there is less quantity, by considerable, in nearly all lines in hands of packers than there was a year ago, or even in April. The canners all feel confident that the goods will be called for before the season closes.

The meeting adjourned, to meet in June, at the call of the president.

A HANDY FOLDER.

The Laing Packing and Provision Co. have just received from the press a handsome folder giving the full range of prices on the canned meats and provisions packed by the company. The face of the folder depicts a dainty cook-maid holding up to the admiration of the world a tin of the Laing corned beef, and the back is a lithograph cut of the same tin. The interior pages of the folder are of value as they give the full range of the provision market. Buyers of provisions and canned meats can have one sent them by writing the Laing Packing and Provision Co., 839-841 St. Catherine street, Montreal, and mentioning THE CANADIAN GROCER.

TRADE CHAT.

IT is estimated that 1,250,000 bushels of corn were raised in Essex County last year, at present prices worth $350,000.

A cheese factory is among the probabilities of Tilbury's future.

Jas. Craig & Sons, Emsdale, Ont., were burned out on the 16th.

The Dairymen's Convention at Regina was held on Monday, 16th.

Woodstock Board of Trade wants the banks to remain open until 3 p. m. Saturdays.

Incorporation has been granted to the Garland & Rutherford Co., drugs, Hamilton, with a capital stock of $25,000.

It is said that there are nearly three hundred grocers in Halifax—one for about every 125 people in the city.

Eleven tobacco dealers in Winnipeg were each fined $8 and costs on Monday for selling cigarettes to boys under 14 years of age.

S. Allen, of Norwich, has offered $300 reward for such information as will secure conviction of the person who set fire to his vinegar factory.

Lobsters are sold at a good price in the Boston market, $21 per crate being the latest quotation. As there are hundreds of fishermen along the shores making ready to catch lobsters it is expected that before long the market will be well snpplied and prices will go down.—Yarmouth Light.

Secretary John E. Searles, of the Sugar Trust, said a few days ago: "Unless the Cuban war ends at once the sugar crop from the island will be practically nothing. It is now very ripe, and must have attention at once or not at all. While the insurgents agreed to protect the milling of 200,000 tons of sugar by their friends, the Spaniards, in turn, will prevent the milling of the crop of the friends of the insurgents. The American Sugar Refining Co. will, therefore, be obliged to seek its sugar elsewhere. It will obtain most of it in the form of beet sugar from Germany."

JUST OUT

Book on

WINDOW DRESSING FOR GROCERS

Price . . Post-paid, $1.00

57 ILLUSTRATIONS
80 PAGES

Arranged by Harry Harman, publisher of The Journal of Window Dressing. Each illustration fully explained, and how to make the fixtures.

HARRY HARMAN
125 S. Clark St. CHICAGO

Have you tried . . .

JOHN DEWAR & SONS'

(Purveyors by appointment to Her Majesty Queen Victoria)

. . . SCOTCH WHISKY?

J. M. DOUGLAS & CO., MONTREAL, AGENTS.

HINTS TO BUYERS.

CLEMES BROS. are this week in receipt of one car of California seedling oranges, and two carloads of Messina oranges; also a carload of bananas.

Davidson & Hay are showing some good values in Japan teas.

Warren Bros. & Boomer are in receipt of a shipment of "Sphinx" prunes.

New maple syrup has been a feature of the Eby, Blain Co.'s trade this week.

A large consignment of currants arrived this week for Davidson & Hay.

The Pure Gold Manufacturing Co. report some large sales of Pure Gold tomato cutsup.

Davidson & Hay offer Douglas & Stuart's rolled oats, put up in 2-lb. packages.

John Sloan & Co. have in stock another shipment of California evaporated fruits of all kinds.

Davidson & Hay have in stock "Royal" table jellies, pints, to retail at 10c. per package.

Canned mackerel is scarce at present. H. P. Eckardt & Co. have a small quantity, quality extra good.

Warren Bros. & Boomer have a shipment of fine sugar syrup near at hand. It is as bright as corn syrup.

Rutherford, Marshall & Co. report that although they are getting in a good deal of butter, their receipts are not sufficient to supply the increased trade which they are experiencing.

Dawson & Co. are in receipt of a carload of California Washington navel oranges; also a carload of bananas.

Special lines in jams are being offered by Lucas, Steele & Bristol for shipment direct from factory.

H. P. Eckardt & Co. are offering trout, white fish and F.W. herrings at reduced prices to clear out.

W. H. Gillard & Co. have sent out during the past two or three weeks over 200 packages of their standard blended teas.

Pure Gold sweet tomato catsup has been introduced into the United States market, in spite of the protective tariff.

The Eby, Blain Co., Ltd., have received a shipment of fine New Orleans molasses in barrels and half barrels.

W. H. Gillard & Co.'s genuine Seville orange marmalade is having a large sale, hundreds of pails being sent out daily.

H. P. Eckardt & Co. have an assortment of Nelles' jams in 1-lb. glass which they offer at $1.50 per doz.

W. H. Gillard & Co. are offering special values in jams in 7-lb. pails, and will be pleased to quote prices on application.

"Yes," report Lucas, Steele & Bristol, "our Indian and Ceylon tea sales are increasing. In spite of the dull trade last week, our sales were away ahead of last year."

Gunn, Flavelle & Co. announce that they have about caught up with local orders for butter, but that they have still a large trade for a limited supply.

The Seville orange marmalade put up under the Eby, Blain Co.'s own labels, made after an old English recipe, is in good demand at the moment.

Lucas, Steele & Bristol are always pleased to furnish tea samples on application. Their last week's "ad." brought many enquiries, they report.

Rev. W. P. Herron, of Milford, Indiana, writes P. C. Larkin & Co. as follows: "While in Toronto last September I got a quantity of 'Salada' Ceylon tea from you. We liked it very much, and would like to get some more. Now we cannot get it here, and I do not know where we can get it. Several who have tasted it here would like to get some also. Now there is no duty on tea coming over here from Canada, and I write you to know if I cannot make some arrangement with you to have me some shipped."

REDUCTION IN OSWEGO STARCH.

A reduction is announced in the price of Kingsford's Oswego Starch. It is a quarter of a cent per pound all round, and the new prices went into effect on Thursday, 19th inst.

SILVER DUST WASHING POWDER

Is silvery in more ways than one. It has many "sterling" qualities and can put more silver in your pocket in a week than you think. Do you know how much profit there is on a package? If you don't you ought to lose no time making enquiries.

SILVER DUST MFG. CO. - HAMILTON, ONT.

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

TAKE THEM ON

and they will make a

TRADE FOR YOU!!

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

Spring Picked ! ! !

Skilfully Blended ! !

Attractively Packed !



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

PUREST & BEST

Table Salt Pays Well!

There's nothing you sell pays better! The only fault is, you don't sell enough! Why not increase your trade by selling

Windsor Table Salt?

It gives customers more satisfaction than ordinary salts do. They find it does not cake when in use on the table, and when it costs no more than common salt, will want no other. Any wholesale house can supply you.

The WINDSOR SALT WORKS, WINDSOR, ONT.

A Horrible Fact

Grocers and Merchants of CANADA

Listen to this:—

"The leading importers of **CHINA** and **JAPAN TEAS** in New York have admitted, in a report to Congress, that they are **unable** to supply the country with **clean uncolored** teas.'

Listen again:—One of the importers says,

"The tea-tasters would as soon quench their thirst from a Chinaman's bath as swallow the stuff they supply to the public."

Ugh! Drop the cheap hands-and-feet-made stuff of Chinaman and Jap—give your customers the clean, healthy, **Machine-made**

TEAS OF CEYLON

"They are PURE and The Best on Earth."

NUTRITIVE VALUE OF CANNED MEATS AND FISH.

IN Farmers' Bulletin No. 34, by Charles D. Woods, of the Storr's (Conn.) Experiment Station, is a very elaborate table showing the chemical composition and fuel (food) value per pound of meats and fish. We take the edible portion of ribs of beef, veal cutlets, hindquarter of lamb, hind leg of mutton, loin of pork, bologna sausage, chicken, turkey, mackerel, striped bass, salmon, and compare them with canned meats, soups, poultry, fish, as follows :

Kind.	Water free Substance. Per ct.	Fat Per ct.	Fuel value per lb. Calories or units of energy.
Beef, ribs	44.4	26.8	1.445
Veal cutlets	31.7	9.9	805
Lamb, hind leg	36.1	16.5	1.040
Mutton, "	37.2	18.0	1.100
Pork, loin	48.0	30.3	1.590
Bologna sausage	40.5	18.2	1.115
Chicken	25.8	1.8	500
Turkey	44.5	22.9	1.350
Bass, striped	22.3	2.8	460
Mackerel	26.6	7.1	640
Salmon, Columbia	36.4	17.9	1.080
Beef, corned rump	41.9	23.3	1.270
Beef, canned	46.9	14.0	1.120
Tongue, canned, whole	78.7	23.2	1.380
Tongue, " ground	50.1	25.1	1.450
Ham, " deviled	54.7	32.9	1.740
Soups, canned :			
Bouillon	3.5	0.1	45
Chicken	6.2	0.1	100
Consomme	4.0	....	55
Mock Turtle	10.2	0.9	185
Ox Tail	11.2	1.3	210
Tomato	10.0	1.1	185
Chicken, canned	53.1	30.0	1.645
Turkey, canned	52.6	29.2	1.400
Salmon, canned	35.5	11.6	890
Sardines, canned	43.6	12.7	1.010
Lobster, fresh	20.8	1.8	390
Lobster, canned	22.2	1.1	395

From the above it is found that canned corn beef is of greater food value than fresh lamb, veal or mutton, but not equivalent to the better cuts of fresh beef, while superior to the round, shank, shoulder, or chuck with shoulder.

Canned salmon is of greater food value than any sort of fish, except fresh salmon, and is not much behind the edible portion of that, and if compared with fresh salmon as purchased, quite as valuable, the calories of the latter being 925 against 890 for the canned salmon.

Canned chicken or turkey is nearly equal to the best cuts of fresh beef; decidedly better than fresh veal; on a par, in fact ahead, of lamb, and as good as mutton.

Deviled ham has high nutritive value and is better than fresh pork.

Sardines must rank high as a nutritive article of diet. Canned lobster is on a par with fresh.

Soups show from 88.8 to 96 5 per cent. of water and cannot be regarded as of high nutritive value. They make a good prelude to more substantial food; the lighter or thin sorts are not comparable in nutritive value with oysters or clams. Professor Woods defines the fuel value of food as follows :

Heat and muscular power are forms of force or energy. The energy is developed as the food is consumed in the body. The unit commonly used in this measurement is the calorie, the amount of heat which would raise the temperature of a pound of water 4 degrees F.

The following general estimate has been made for the average amount of potential energy in 1 pound of each of the classes of nutrients :

	Calories.
In 1 pound of protein	1,850
In 1 pound of fats	4,220
In 1 pound of carbohydrates	1,860

In other words, when we compare the nutrients in respect to their fuel values, their capacities for yielding heat and mechanical power, a pound of protein of lean meat or albumen of egg is just about equivalent to a pound of sugar or starch, and a little over 2 pounds of either would be required to equal a pound of the fat of meat or butter or the body fat.—American Grocer.

CLEANED CURRANTS EXCLUDING UNCLEANED.

A WELL-KNOWN merchant broker expresses the opinion that the time is soon coming when uncleaned currants will not be marketed, the trade being confined to the cleaned variety entirely. A look around the trade seems to confirm this idea entirely. The trade appears to be tending more and more to the cleaned currants, apparently to the coming exclusion of the ordinary fruit.

There are various methods of cleaning currants. Some cleaners use a sieve, and clean with revolving brushes and water. Others use steam and brushes, and still others merely brush with the dry brush. It is surprising how much dirt a pound of currants can accumulate in the process of drying. Some of these processes absolutely remove the dirt, but some of them only take off a layer.

Up to about four years ago, the only currants known were the uncleaned. The process of cleaning came into immediate favor, and has been growing ever since. It is estimated that the first year the clean fruit was marketed, it probably amounted to 15 to 20 per cent. of the total trade. Every year since then has witnessed an increase, until in 1895, fully 75 per cent. of the business was done in cleaned currants. From this tendency, uncleaned currants will be withdrawn from the market before a great while. The demand for them is growing less and less.

There is a difference of ⅞c. per pound between the price of cleaned and uncleaned currants. This seems at first glance exorbitant, but considering the amount of shrinkage involved in cleaning, which is included in the difference in price, it is entirely reasonable. Currants which will weigh 100 pounds uncleaned will probably not weigh more than 90 pounds after passing through the cleaner. This reduces the actual allowance for cleaning to a small figure.—Retail Grocers' Advocate.



DON'T BUY A refrigerator until you have seen the

EUREKA

It is built on scientific principles, and of best materials.

A catalogue will give you all details.

ADDRESS:
Eureka Refrigerator Co.
54 Noble Street,
TORONTO.

GASPE DRY CODFISH, GREEN COD-FISH, N.S. AND C.B. HERRING

B.C. Salmon, Canned Lobsters, Mackerel and Blueberries, Nfld. and Gaspe Cod Oil

CLARETS
Alex. Andreae Kraay & Co.'s very fine old Clarets

BASS' ALE
The Bugle Brand is the best imported

GUINNESS' STOUT
Bulldog Brand, the highest grade bottled

Cockburn & Co.'s Very Old Highland Whisky
SPECIAL LIQUEUR WHISKY

J. & R. McLEA, 23 Common St.
MONTREAL

No Fad

Instantaneous Tapioca is no fad, but a DAILY NECESSITY in the sick room, in the nursery, and on the best tables in our land. It is in daily use in the Montreal General Hospital, where they would not be without it, now that they know its convenience and value. Send us the address of your wholesale dealer if he has none in stock.

Agents—
HOWE, McINTYRE CO.
Montreal



It . . is only a small **Article** but when it is not **Right** there is a good deal of temper shown.

It is Your place to obviate that, and you can do so by advising your customers to use

"SCIENTIFIC" STOVE ENAMEL

It is the BLACKEST, BRIGHTEST, QUICKEST, BEST. Order from your grocery traveller or direct.

Scientific Varnish Mfg. Co., Toronto

BUSINESS CHANCE.

WANTED—A FIRST-CLASS GROCERY AND China Store, modern build. State when writing me full information. Have the cash and must buy cheap Address H. W. WADDELL, Chatham, Ont.

SITUATIONS WANTED.

WANTED BY YOUNG MAN IN GENERAL store; five years' experience; best of references. WM. STEWART, Thornbury, Ont. (11)

AS MANAGER — ENGLISH TRAINED DRY Goods man, of 20 years' experience, 10 being in Canada. A total abstainer from both liquor and tobacco, and now holding position as manager of dry goods branch of a thriving business in N.W.T., is open for similar engagement, anywhere in Canada. First-class references, good abilities, well posted in office routine. Only reason for leaving present position, being, that a practical dry goods man with considerable capital is being admitted into the firm, assuming all the duties of present manager. Address "Business," care Box 124, P.O., Regina, N.W.T.

WANT ADVERTISEMENTS

Are inserted in this paper at the rate of two cents per word each insertion, **payable strictly in advance.** Advertisers may have their replies addressed in our care free of charge, but must send stamps for re-addressed letters.

The Canadian Grocer, Toronto

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE

Are the finest goods in the market.

THE COWAN CO., Ltd.
470 King St. West,
Toronto, Canada.

Central Business College

TORONTO AND STRATFORD.

Two great business schools under one management. Students admitted at any time. Free circulars.

SHAW & ELLIOTT, Principals.

The Peoples Building and Loan Association of LONDON, ONT.

Incorporated

Authorized Capital, -	$5,000,000
Subscribed Capital, - -	1,500,000
Accumulated Capital -	135,000

PERMANENT STOCK.

The first issue of **$100,000.00** of this class of stock has been authorized, and applications for allotment of shares will be received until the 31st of March, 1896. Cost of each share, $100.00. Shares issued at par. Dividends will be paid semi-annually.

As this issue is limited, intending investors should apply immediately, stating the amount required. The next issue will undoubtedly sell at a premium as was the case with our prepaid stock, which sold at a premium of $10 per share of $65 before being retired.

For further particulars and forms of application address:

The Peoples Building and Loan Association
Molsons Bank Buildings, LONDON, ONT.



Hires Rootbeer

is always the same; always an honest steeped extract of fresh and healthful roots. Cheap artificial preparations are detrimental to health. If you want to sell real roots rootbeer **HINES** is that rootbeer's name. All wholesale houses sell it. Canadian Agents,

T. J. COOKE & CO., - Montreal

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE Oil

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

SAMUEL ROGERS & CO.
Sole proprietors, - - - - Toronto, Ont.

DELICIOUS

That's the only way to rightly describe the

Ram-Say Tea

It's the finest of Indian-Ceylon teas — done up in lead-lined packets — absolutely air-tight.

In pound or half pound packets, 40, 50, 60c. pound.

J. F. RAMSAY & CO., Toronto, Sole Agents for Canada and United States.

Stearns Bicycle

The modern wheel for modern wheelers—the lightest of the strong—the strongest of the light.

AMERICAN RATTAN CO., TORONTO, ONT.
CANADIAN SELLING AGENTS

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

A MEETING of the creditors of E. J. Gouldie, general merchant, of Dwight, has made an offer of 70c., which was accepted.

H. Charron, grocer, Hull, Que., has compromised.

C. S. Thompson, grocer, Montreal, has assigned.

J. F. Elliott, grocer, Chesley, has assigned to W. Elliott.

H. E. Thorne, general store, Tamworth, is offering 50c. on the dollar.

James O'Leary, general merchant, North Hatley, Que., has assigned.

Laing Bros., grocers and bakers, Havelock, has assigned to W. A. T. Campbell.

P. Monet, grocer, Ste. Cunegonde, is offering to compromise at 10c. on the dollar.

G. A. Hogarth, general merchant, Minnedosa, has compromised at 40c. on the dollar.

The Plantagenet Fruit Syrup Co., of Plantagenet, has obtained an extension of time.

A. Bigelow & Son, general store and lumber, Lower Stewiacke, N.S., have assigned.

R. G. Frigon, general merchant, St. Thecle, Que., is offering to compromise at 60c. on the dollar.

Peter & Ferguson, general store and liquors, Mattawa, are offering to compromise at 30c. on the dollar, cash.

A. G. Elliott, general merchant, Richmond Hill, has assigned to Harold McMahon, and stock is to be sold.

A chattel mortgage over the goods of R. J. Spratt & Co., general merchants, Minnedosa, has been foreclosed and the stock sold.

The creditors of A. M. Anderson, boot and shoe merchant, of Owen Sound, have accepted a cash offer of 70c. on liabilities of $7,500.

E. J. Gouldie, general merchant, Dwight, who assigned recently, owes about $3,000. His assets are valued at five hundred dollars in excess of that sum.

SALES MADE AND PENDING.

The stock of the Toronto Shoe Co. has been sold for 40c. on the dollar.

The stock of Casselman & Co., grocers, Cardinal, is to be sold by tender.

The assets of G. L. Lemire, general merchant, Drummondville, have been sold.

The assets of George Bertrand & Co., grocers, Montreal, are to be sold 21st inst.

The stock of John Cameron, general merchant, Edmonton, is advertised for sale by tender.

The general store stock of S. Foster, Chatsworth, has been sold at 42½c. on the dollar.

The stock of Geo. Ashfield & Co., crockery, etc., Ottawa, has been sold at 27¼c. on the dollar.

The assets of J. P. Carey, general merchant, New Glasgow, Que., are to be sold 23rd inst.

The general store stock of W. M. Wightman, Oshawa, has been disposed of at 58¼c. on the dollar.

The assets of Arpin Fils & Cie., general merchants, Ste. Marie de Monnoir, Que., have been sold.

CHANGES.

M. J. McKerley is starting a grocery store at Montreal.

E. A. Grace, grocer, Brantford, has sold out to Fred. C. Harp.

F. Hughson, general merchant, Ouvry, has sold out to Mr. Gill.

H. A. Desparais & Co. have begun business in Montreal as grocers.

Simon Cimon is opening out in Roberval, Que., as a general merchant.

Burns & Villeneuve is the name of a new grocery firm in Grenville, Que.

John Middleton, pork packer, Elmvale, has sold out to G. F. Gardner.

Helen Lockie, general merchant, Dunnville, has sold out to M. E. & A. F. Waters.

J. Hopkins & Co., general merchants, Hartney, are selling out to H. C. Hamelin, Lander.

PARTNERSHIPS FORMED AND DISSOLVED.

Hall & Renouf, grocers, Victoria, have dissolved. F. J. Hall continues.

T. Boily & Fils, general merchants, Chicoutimi, Que., have dissolved.

Fuller & Goodwin, general merchants, Chilliwack, B.C., have dissolved. W. S. Goodwin continues.

J. U. Brunet and F. Brunet have registered a partnership in Montreal to carry on business as grocers, under the style of J. U. Brunet & Cie.

FIRES.

The premises of G. Fortier, grocer, Montreal, have been damaged by fire.

DEATHS.

W. B. Tanner, general merchant, Ivanhoe, is dead.

W. Mason, general merchat, Newcastle, N.B., is dead.

James Scott, of Leeson & Scott, general merchants, Morley, Man., is dead.

THAT WINDOW AGAIN.

IT is a comparatively easy matter, says The Trade Magazine, for the city merchant to make his windows attractive. They are very large, of plate glass, and he not only has an immense stock from which to draw, but is possessed of such convenient accessories as gas and electricity. He is within easy reach of a thousand and one pretty little trifles for the setting of his display, and as he goes to business in the morning, can view a hundred windows and take notes. Usually, too, if he be not able to obtain the assistance of a "professional," he has among his employes men or women whose good taste is at his disposal. So situated, he would be obtuse, indeed, were he not able to adorn his windows in a way that compels more than a casual glance from the passers-by.

But things are different in the rural villages. The windows are small, and oftentimes of common glass. The stock is limited, also, and usually does not contain those little trifles that do so much to fill out and complete an artistic exhibition. Gas and electricity are beyond reach. Indeed, the facilities are so limited that the vast majority of the small rural merchants, if they ever think of a window display, only do so to dismiss the thought as altogether impracticable, and so miss one of the cheapest and most profitable advertisements within their reach.

It is impossible, of course, to give more than a few general hints, although we shall be glad to furnish advice to any who will write us the particulars relating to his store. We should say that the very first requisite for a window display is cleanliness. No matter how small the glass, or of what quality, see to it that it is scrupulously clean, and polished up to the highest degree of which it is susceptible. The sash must be clean also, and newly painted in a color that is most likely to harmonize with the surroundings.

By all means, change the display at least once or twice a week, and, in changing, be sure to have as much variety as possible. If you have a general store, your facilities in this particular are exceptionally good. The same display attracts a person only once. No matter how "taking" it may be, it is practically valueless as a drawing card after a few days.

Do not attempt to show too many goods at any one time, nor a large variety. Take one article—tobacco, soap, ribbons, or what not—an article upon which you are prepared to make an attractive price, and make it the leading feature. Whatever else is in the window must be made accessory to this.

Then call in your wife. Ten to one she knows more about such matters than you, and, besides, she is certainly more able to satisfy the taste of ladies. It is ladies who do the most of the buying, and it is ladies, too, who are most susceptible to the fascination of the store window. By all means, summon your wife, and your daughters, too, and when your business sense is combined with the womanly tact and taste, you are pretty sure to have made about as much out of that window as is possible under the circumstances.

Consignments Stored in Bond

And shipped when sold, to proper addresses. Specially convenient for consignments partly sold in transit.

BLAIKLOCK BROTHERS, MONTREAL

A NEW DEPARTURE of much importance to the . . . . GROCERY TRADE



The LAING PACKING AND PROVISION CO. Ltd.

. . OF MONTREAL . .

Have added a **Canned Meat Department** to their General Packing Business, and will in future have a full line of Canned Meat Goods, Soups and Sundries of the very finest quality, every can being guaranteed. These **Anchor Brand** Goods are put up in all the convenient sizes and newest shapes, **with patent key-openers,** and are not surpassed by any other goods on the market.

WRITE FOR PRICE LIST



Champion Fire and Burglar-Proof Safes . .

Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.

S. S. KIMBALL
577 Craig St., **Montreal, P.Q.**

CAUSES OF FAILURE

In the Hardware Trade and How Avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely. We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit. Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays to any address on receipt of **25 cents**

HARDWARE AND METAL, Toronto

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager
Room 2, 162 St. James Street, Montreal

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.

ASK FOR

MOTT'S

NOVA SCOTIA *FIBRED CODFISH*

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade **YARMOUTH, NOVA SCOTIA**

Land Plaster
and
Land Salt

Two staples for Spring Trade. We can quote you the lowest possible price for either. In Land Salt we are making a special offer for shipment by April 15th. If we knew your address we could quote YOU a price. Suppose you drop us a card or call.

The Toronto Salt Works
128 Adelaide Street East
TORONTO, ONT.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS
PICTOU, N.S.





Keen's Mustard
Keen's Oxford Blue

Robinson's Patent Barley
Robinson's Patent Groats

Are the Best on Earth.

By handling the above you hold your customers.

CURRENT MARKET QUOTATIONS

TORONTO, Mar. 19, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16
Dominion—	
¼ lb. tins, 4 doz. in case.....per doz.	1 00
½ " 3 " ..... "	1 75
1 " 2 " ..... "	3 00
10 lb. boxes .....per lb.	20
30 lb. pails..... "	20



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4 oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
¼ lb. tins, 4 oz. cases.....	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'k'g Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz, per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins.....	$ 3 75
" E "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles.....	1 60
3. "	1 90
4.	2 60

Polishing Paste. (3 doz. in box)	per gross.
No. 1. In bottles	$3 75
" 2. "	5 65
" 3. "	7 85
Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
Ivorine.	per doz.
Small. In patent stoppered bottles, sponge attached	$0 80
No. 1. "	1 35
" 2. " .....per gross.	25 00
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
⅓ No. 6	4 50
⅓ No. 8	7 25
¼ No. 10.....	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross.
CROWN PARISIAN DRESSING.....	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	
	per gross.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 20

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots....	0 16

CORN BROOMS

CHAS. BOECKH & SONS.	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90
"Standard," select 7, 4 strings..	2 75
" " 6, 3 strings..	2 60
" " 5, 3 strings..	2 40

CANNED GOODS.

	per doz.	
Apples, 3's	$0 85	$0 95
" gallons	2 00	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 95
Corn, 2's	0 75	0 95
Cherries, red pitted, 2's.....	2 00	2 25
Peas, 2's	0 90	0 95
" Sifted select.....	....	1 10
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's.....	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 65	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard.....	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 85	0 90
" gallons.....	2 10	2 25
Raspberries, 2's	1 40	2 00
Strawberries, choice, 2's	1 90	2 40
Succotash, 2's	....	1 15
Tomatoes, 3's.....	0 80	0 95
Lobster, talls.....	1 75	2 25
" flats.....	2 30	2 60
Mackerel.....	1 10	1 20
Salmon, Sockeye, talls.....	1 35	1 40
" " flats.....	1 55	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" " " ¼'s	0 10½	0 11
" " " ½'s	0 18½	0 19
Sardines, other brands 9¾ 11	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36

Out of every Ten Grocers

Who have tried **Edwardsburg Starch,**
ten have been completely satisfied with it.
Have you tried it?

EDWARDSBURG STARCH CO. Cardinal, Ont.

Sardines, Amer., ¼s	"	....	0 04½ 0 09
" " ½s	"	....	0 09 0 11
" Mustard, ¼ size, cases 50 tins, per 100			10 00 11 00

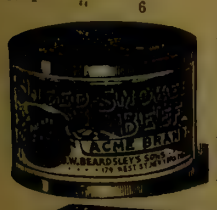
MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb			1 10 1 15
Kippered Herring, 1-lb			1 65 1 90
Herrings in Tomato Sauce			1 70 1 90
Herrings in Shrimp Sauce			2 00 ....
Herrings in Anchovy Sauce			2 00 ...
Herrings a la Sardine			2 40 ....
Preserved Bloaters			1 85 1 90
Real Findon Haddock			1 85 1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans			$1 40 $1 50
" " " 2	"	..	2 40 2 55
" " " 4	"	..	....
" " " 6	"	..	7 75 8 25
" " " 11	"	..	16 00 18 00
Minced Callops 2	"	..	.... 2 60
" " 2	"	..	2 60 2 65
Lunch Tongue 1	"	..	3 40 3 50
" " 2	"	..	.... 6 00
English Brawn 2		..	2 75 2 80
Camb Sausage 1	"	..	.... 2 50
" 2	"	..	.... 4 00
Soups, assorted 1	"	..	.... 1 50
" 2	"	..	.... 2 25
Soups and Boull. 2	"	..	.... 1 80
" 6		..	.... 4 50



Acme Sliced Beef. No, 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz 2 doz.... 1 4





Codfish. per doz.
Beardsley's Shredded, 2 doz. pkgs.... 0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orangé Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.

	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb.
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

EPPS'.

Cocoa—	per lb.
Case of 112 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	....
" 1 lbs. "	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb. 0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caraccas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, 2nd 12 lbs. each, ½ lb., tins.	0 49

COFFEE.

Green.

		per lb.
Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio	0 20	0 21½
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguays "	....	0 28
Mocha and Java	....	0 35
Old Government Java	0 30 0 32	0 36
Arabian Mocha	....	0 35
Maracaibo	0 28	0 30
Santos	0 25	0 27

DRUGS AND CHEMICALS.

Alum	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03½
Borax	0 10 0 12
Camphor	0 80 0 85
Carbolic Acid	0 25 0 50
Castor Oil, 1 oz. bottle, p. gross	.... 4 20
" 2 " " "	.... 6 00
" 3 " " "	.... 8 40
" 4 " " "	.... 10 00
" ½ pint " "	.... 12 00
Olive Oil, ½ pts., 2 doz. to case, per case	.... 1 25
" pints, 2 doz. to case, per case	.... 2 50
Epsom Salts	0 02 0 02½
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 17 0 18
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 26 0 30
Saltpetre	0 08½ 0 09
Soda, Bicarb, per keg	2 75 2 90
Sal Soda	1 00 1 25
Madder	0 12½ ....

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO THE QUEEN OF ENGLAND.



Over 1,000,000 Packages sold weekly

LIPTON'S
Delicious Teas

possess that most delicate flavor and exquisite aroma peculiar to the choicest growths of Ceylon and India. . . .

They are put up in one-pound and half-pound air-tight packages, and retailed at 30, 40, and 50c. per pound. Reasons why you should sell Lipton's Teas: Because everybody likes them. They have the largest sale in the world. They will increase your trade. You can buy from the following wholesale agents:

Caverhill, Hughes Co., Montreal
H. H. Brennan & Co., - Ottawa
W. G. Craig & Co., - Kingston
Balfour & Co., - - Hamilton
A. M. Smith & Co., - - London
T. Kenny & Co., - - - Sarnia

LIPTON TEA PLANTER
CEYLON

Chief Offices: City Road, London, England.
United States Offices: 80 Front St., New York.

Batty's

NABOB PICKLES and.... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM.

. . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applyin to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada ——— Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy plug tobaccos duty paid. Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited. See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. OFFICE, Vancouver, B.C.

A PRIZE . .



Certificate in each box of

ADAMS' "BANNER" CHEWING GUM

ADAMS & SONS CO.

Send for Free Sample. 11 & 13 Jarvis Street, Toronto, Ont.

BE ORIGINAL

Don't trade on other people's brains ; think for yourself. Don't even handle goods that are "only copies." Keep for sale the "original" article. Remember this when you order "Cream Sodas." We originated **Cream Sodas in 3-lb. Tins,** but the copyist is on our trail. "Cream Sodas" can only be lawfully made by us. The name is "registered."

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. **7 FRONT STREET EAST, TORONTO.** **Charles J. Peter.**

Crown Brand (Greig & Co.)—



1 oz. London	gross	6 00
2 " Anchor	"	12 00
1 " Flat Crown	"	10 80
2 " " "	"	18 00
2 " Square	"	21 00
2½" Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
8 " " "	"	7 00
Parisian Essence	gross	21 00
Ketchup, Fluted Bottles	gross	12 00
" Screw Top	"	21 00
" S. & L. "High Grade" per doz		3 50
Pepper Sauce, per gross		15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 [illegible]

FRUITS.

FOREIGN.

	per lb.	per lb.
Currants—Provincials, bbls	0 04	0 04¼
" " ½ bbls	0 04½	0 04⅝
" Filiatras, bbls	0 04¼	0 04½
" " ½ bbls	0 04¼	0 04¾
" Patras, bbls	0 04½	0 05
" " ½ bbls	0 04¾	0 05¼
" " cases	....	0 05½
" Vostizzas, cases	0 06	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05½
Figs—Eleme, 14 oz	0 09	0 10½
" " 10 lb	0 09½	0 12½
" " 18 lb	0 13	0 15
" " 28 lb	0 16	0 18
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 06	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 04¼	0 04¾
" Fine, off stalk	0 04¾	0 05
" Selected	0 06	0 06½
" Layers	....	0 06½
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05½	0 06¾
" Malaga—		per box.
" London Layers	2 00	2 20
Black Baskets	2 75	3 20
Blue Baskets	3 25	3 50
" Dehesa Clusters	4 25	4 50
Lemons—Messina, boxes	2 50	3 50
Oranges—Jamaica	3 50	4 00
" Valencias	5 50	7 00
" Cal. Navels, in boxes	3 00	4 00
" Sevilles	2 75	3 00

DOMESTIC.

Apples, dried, per lb	0 03¾ 0 04
" evaporated	0 06½ 0 07

FOOD.

	per brl.	
Split Peas	3 25	$3 50
Pot Barley	3 25	3 50
Pearl Barley, XXX, 49-lb. pkt.	....	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—		
50 to 60 dy basis	....	2 60
40 dy	....	2 65
0 dy	....	2 70
20 16 and 12 dy	....	2 75
10 dy	....	2 80
8 and 9 dy	....	2 85
6 and 7 dy	....	3 00
5 dy	....	3 20
4 dy A P	....	3 20
3 dy A P	....	3 60
4 dy C P	....	3 10
3 dy C P	....	4 20

HORSE NAILS—
Canadian, dis. 55 per cent.

HORSE SHOES—
From Toronto, per keg 3 60

SCREWS—Wood—
Flat-head iron, 80 p. c. dis.
Round-head iron, 75 p. c. dis.
Flat-head brass, 77½ p. c. dis.
Round-head brass, 72½ p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)		1 30
2nd " (20 to 40 inches)		1 45
3rd " (50 to 60 inches)		3 10
4th " (51 to 60 inches)		3 40
5th " (61 to 70 inches)		3 80

ROPE—

Manilla	0 09	0 09¼
Sisal	0 06¾	0 07¼

AXES—
Per box 6 00 12 00

SHOT—
Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap	0 04¾	0 05
Screw, hook and strap	0 03¾	0 04

WHITE LEAD—Pure Association guarantee, ground in oil.

	per lb.
25 lb. irons	0 04¾
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04

TURPENTINE—
Selected packages, per gal. 0 45 0 46

LINSEED OIL—

Raw, per gal	0 54	0 55
Boiled, "	0 57	0 58

GLUE—
Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams "	1 55 1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

KNOX'S GELATINE.

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross	9 00
Small Med. "	7 80
Medium "	10 80
Large "	12 00
Spoon "	18 00
Mug "	16 20
Tumbler "	12 00
Cream Jug "	21 00

RICE, ETC.

Rice—	per lb.	per lb.
Standard "B"	0 03½	0 03¾
Patna	....	0 04¾
Japan	....	0 05
Imperial Seeta	....	0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½
Goathead (finest imported)	....	0 06½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes and fancy packages	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06½
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 07½
Canada Pure Corn	0 06¾
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs.	0 04¾
Kegs, 100 lbs.	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs.	0 07
6 lb. tin enamelled canisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06¾
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 07¼

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers	0 08¼
	(12-lb. boxes each crate.	0 08¾
PURE—12-lb. boxes		0 07¼
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages. For puddings, custards, etc.	0 07¾
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06¼
STARCH IN BARRELS	Silver Gloss	0 07¾
	Pure	0 06¾

BROWN & POLSON'S CORNFLOUR.

1-lb packages	0 07
40-lb boxes	2 80

SUGAR.

	c. per lb.	per lb.
Granulated	0 04¾	0 04⅞
Paris Lump, bbls. and 100-lb. boxes	0 05⅜	0 05¾
" in 50 lb. boxes	0 05¾	0 05.80
Extra Ground, bbls. Icing	0 05⅝	0 05¾
Powdered, bbls	0 05⅝	0 05½
Very bright refined	....	0 04⅞
Bright Yellow	....	0 04¼
Dark Yellow	0 03⅞	0 04

SYRUPS AND MOLASSES.

SYRUPS.	per gallon. bbls.	½ bbls.
Dark	0 30	0 33
Medium	0 33	0 38
Bright	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50
MOLASSES.		
Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

Babbitt's "1776" Soap Powder	$3 5



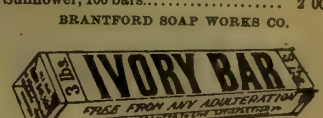
1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

P. M. LAWRASON'S SOAPS.

	per box
Wonderful, 100 bars	$4 00
Supreme, 100 bars	3 60
Our Own Electric, 100 bars	2 00
Sunflower, 100 bars	2 00

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
3 lbs. and 2 6-16 lbs., 60 bars in box	$3 30
13¼ oz. and 1 lb., 60 bars in box	3 30
12 oz. cakes, 100 cakes in box	4 00

WHY IS

Brantford Starch

selling better every day?

Because it is always **uniformly reliable,** and its packages are the **most attractive** in the trade.

10 oz. cakes, 100 cakes in box 3 60
Twin cake, 11 ¼ oz., 100 cakes in box 3 85

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

TEAS.

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14
PING SUEYS.		
Young Hyson—		
Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19
JAPAN.		
Half Chests—		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

TETLEY'S TEAS.

No. 1. Retailed 70c.; cost 50c.
No. 2. " 50c.; " 35c.
Mixed. " 40c.; " 30c.

"SALADA" CEYLON.



	per lb.
Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red lable, retailed at 50c.	0 36
Gold label, retailed at 60c.	0 44

Terms, 30 days net.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" in 40-lb. boxes	0 48
Bright Smoking Plug Myrtle, T. & B., 3's	0 60
Lily, 7's	0 47
Diamond Solace, 12's	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
¼-lb. plug, 6-lb. boxes	0 70
oz. plug, 5-lb. boxes	0 70

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—

Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	10 50
Lafayette	4 00
Marquise (Can. tobacco)	7 00
Imperial " "	3 50

Plug tobaccos (sweet chewing)—	
Navy, in caddies	0 35
Navy, plug mark	0 33 0 35
Honey, boxes and caddies	0 43
Spun roll chewing, boxes	0 55

Plug smoking (with or without tags)—	per lb
Black Crown smoking, in caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

AMERICAN TOBACCO CO. OF CANADA, LTD.

Cigarettes—	Per M.
Richmond Straight Cut No. 1, in cardboard boxes of 10	10 50
Hyde Park, cardboard boxes of 10 and 20	10 50
Sweet Caporal, slide boxes of 10	7 20
Athlete, foil-wrapped boxes of 10	7 20
Old Judge, slide boxes of 10	7 50
Derby, packages of 10	3 80
Prince and Gloria, slide bxs. of 10	3 80
Sweet Sixteen, slide boxes or packages of 10	3 30
White Caps, slide boxes of 10	3 30
Old Virginia, slide boxes of 10	3 30
Parisienne, slide boxes of 10, (mouth-pieces)	3 60
Holder, packages of 10	3 30
Sultana, slide boxes of 10	3 30
Majestics, slide boxes of 20	6 60

Plug Cut—	
Old Chum, 1-9, 5-lb. boxes	0 70
Old Virginia, 1-10, 5-lb. boxes	0 60
Seal of North Carolina, 1-10	0 80
" " " 1-6 pouches	0 90
Old Gold, 1-10s and ⅛s	0 80

Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes	0 83
Athlete	1 10
Old Judge	1 20

Plug Smoking—	
Derby, 3s, 7s and 12s, solace	0 51½
Old Virginia, 3s, twist or solace	0 58

Plug Chewing—	
Old Chum, 3-lb. boxes, thick or thin	0 58

Cigars.

S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	4 00
" 1	5 50
" 2	5 50
" 3	4 50
Washboards, Globe	1 90 2 00
" Water Witch	1 40
" Single Crescent	1 85
" Double "	2 75
" Jubilee	1 35
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30
Butter Tubs	1 60 3 60
Mops and Handles, combined	1 25
Butter Bowls, crates assort'd	3 60

THE E. B. EDDY CO.

Washboards, Planet	1 60
" Waverly	1 50
" XX	1 40
" X	1 35
" Electric Duplex	2 25
" Special Globe	1 50

Per Case.

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Tiger	2 60	2 80
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Favorite	2 25	2 35
Flamers	2 25	2 35

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

25 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL



Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

B. F. P.
Cough Drops

Have you got them? If not, write

TORONTO BISCUIT & CONFECTIONERY CO.

TORONTO

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

The "GENUINE"



Is a Chimney full of quality
See our Registered Trade Mark on each one.

Heat will not break it

Full Lead Flint-Wrapped and Labelled

Do not buy any so-called Flint Chimney, but insist on having the GENUINE

GOWANS, KENT & CO., Toronto

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

EL PADRE NEEDLES EL PADRE NEEDLES

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, MARCH 27, 1896. No. 13

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

THE ONLY TEN CENT CIGAR

COLMAN'S MUSTARD

BEST ON EARTH

Kippered Herrings

The recognized leading Brand in all the markets of the world.



Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

VARSITY CIGAR 5c. THE BEST IN THE MARKET

Success with Canned Meats

It is not a matter of chance. The full and habitual satisfaction of your customer; furnishing goods of unvarying excellence; goods that are certain to please to-day, to-morrow, every day—that is the way to win success. Grocers the world over know that canned meats bearing the "Helmet" trade mark are certain to please. They can be depended on for uniformity day in and day out, and they are prized best by customers who use them most. There is a world of satisfaction in selling them, and a good profit for the grocer, of course.

If your jobber does not sell you the "Helmet" brand, write to

J. L. WATT & SCOTT, Montreal
JAMES HAYWOOD, Toronto
J. HUNTER WHITE, St. John, N.B.
Manufacturers' Agents.

Or address . . .
Armour Packing Co., Kansas City, U.S.A.



NOW MY FRIEND

I am pleased to see that you are delighted with

Yucan

Everybody is that tries it. It gives the Leather a Jet Black Polish that will not rub off, and a feeling like velvet.

YUCAN Oil Blacking

Will cause the shoe to last as long again, as it contains no acids or anything that will injure the leather, and will preserve it, as it contains 55 per cent. of oil.

Can be procured from any wholesale or from the manufacturers.

The F. F. DALLEY CO., Ltd.
Hamilton

Manufacturers by appointment to Her Majesty the Queen, H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record

97 DAY & MARTIN

Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD. London and Liverpool

MARTIN & ROBERTSON,
Victoria and Vancouver,
for British Columbia

E. T. STURDEE, St. John, N.B., for Maritime Provinces.
CHAS. GYDE, Montreal, for Ontario and Quebec.
TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

Standard Goods THE Best to Handle

FOR PURITY

Bi-Carbonate of Soda



TRADE MARK

FOR STRENGTH

This brand is always reliable. Highest test $98\frac{50}{100}\%$ pure.

Made only by The UNITED ALKALI CO., Ltd., Liverpool.

"New Process" Soda, finest on the market.



"Thistle . . Haddies"

The Reliable Standard Brand.

The Finest Flavored Canned Haddies Put Up.

Far Superior to Salmon from a dietetic standpoint, being much more easily digested.

FOR SALE BY THE WHOLESALE GROCERS THROUGHOUT THE DOMINION.

MONTREAL and TORONTO
A. P. TIPPET & CO.

ST. JOHN, N.B.
F. H. TIPPET & CO.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar

with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

The only Magic . .

necessary to make your Crockery Department a success is an assortment of the right goods, that is to say, of our goods. They are right in quality, shape, finish, and price. They hold their own against all competition, either home or foreign.

Send for Our List. **Brantford Stoneware Mfg. Co.** BRANTFORD, ONT.

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S
BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery." Lancet
WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto.

ROSE & LAFLAMME, Montreal.

We didn't fish for this!

Mr. Grigg (late of the Grigg House, London) is well able to judge the quality of cheese, having sampled every variety the market affords.

LONDON, March 11, 1896.

MESSRS. A. F. MACLAREN & Co.,
TORONTO

DEAR SIRS,—Seeing your cheese on sale to-day I purchased a small pot, and although I cannot help remembering the satisfaction it gave us, at the Hotel Manitoba (Chicago) during the World's Fair, I feel that not only have you kept up the standard, but you have made it a more perfect cheese, if possible, than that with which you served us at that time. I just wish to compliment you upon your success, unsolicited. I am, yours truly,

(Signed) S. GRIGG.

P.S.—I might say that I have tried some hundreds of different kinds of cheese, but your cheese which I had at dinner to-day is by far the finest I have ever eaten. S. G.

MACLAREN'S IMPERIAL CHEESE SURPASSES ALL OTHERS

A Great Trio







Agents **ROSE & LAFLAMME**

400 St. Paul St., MONTREAL

From time to time new brands of matches are boomed and advertised till the public discovers their worthlessness. Then they disappear and are heard of no more for awhile---till they make their appearance again under another name.

Various names are used as brands that signify Royalty.

Eddy has been the King of Match-Makers for 45 years. Without doubt householders are generally willing to pay a cent or two extra per box to ensure getting E. B. Eddy's.

We don't claim that Eddy's are the cheapest, but Eddy's are the best. The "just as good" match is NOT as good as Eddy's.

The E. B. EDDY Co. Ltd.

HULL

318 St. James St. - MONTREAL
38 Front St. West - TORONTO

AGENTS: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria. Permanent agents not yet appointed for St. John's, Nfld., Sydney and Melbourne, Australia.

"Rose Brand" Breakfast Bacon is **Unequalled**

Our packing houses operate fifty-two weeks every year, so we offer bright fresh goods. English cure carefully selected. Do you want a high-class article, uniform quality, the year round? If so, order from

The GEORGE MATTHEWS CO., Ltd. Packing Houses Ottawa and Peterborough

---

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

Asked for

is the best recommendation any goods can have

"REINDEER BRAND"

CONDENSED MILK

is in constant demand from all parts of the country, and is steadily gaining **Public Favor.**

BUY SMALL LOTS, OFTEN.



Stop Drinking

. . . TRASH

10 CENTS . . .

Is not much for a pound of Tea, and with an article at this price you are not liable **to tickle the throats of your customers** with its quality and richness of liquor. Pure water would be better and cost less. If you want Tea that you can bank on, Tea that brings trade, Tea that cheers and refreshes, Tea that increases your bank account by handling and gets you talked about, drop us a card for sample of

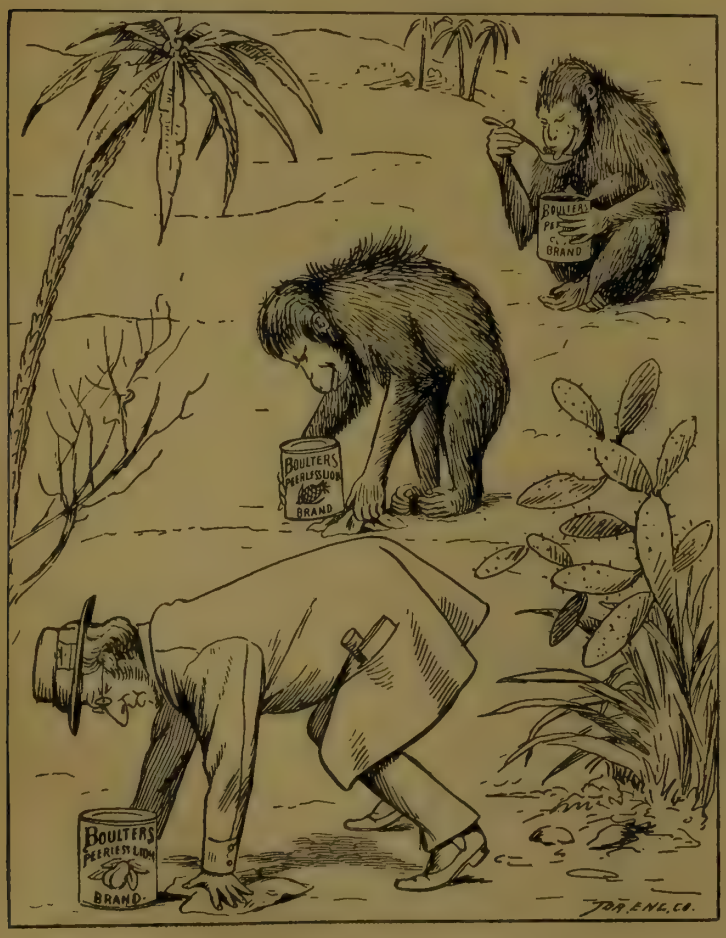
The Globe Blend Black Tea

(In bulk. Metal-lined Cases)

We want you to do us the kindness to try it.

W. H. GILLARD & CO. Wholesale Teas ***Hamilton, Ont.***

John Mouat, Northwest Representative, Winnipeg.



Looking into things

That's what every grocer should do, particularly when buying. Look into things and firmly and positively **refuse substitutes.**

If you are out of any lines order at once. The wholesalers are in entire possession of our vegetables, and our stock of fruits is low.

Boulters' **PEERLESS** Lion Brand Canned Goods.

Not cheap, but good.

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, MARCH 27, 1896 ($2.00 per Year) No. 13

DROPS FROM THE EDITOR'S PEN.

Few dimes is the result of bad times.

—

The evil of speculation is that it sometimes induces peculation.

—

Dear at any price is the clerk who sets no value upon the little things.

—

More property has been drowned in drink than was ever carried up in smoke.

—

Canada is not a hog, but she desires to push her bacon on the English market.

—

Unsatisfactory surprises in business are frequently the fruit of immature surmises.

—

We have no particular antipathy to winter, but it is to be hoped we have seen its dying kick.

—

Unnecessary expense in the store, like a moldering branch on a tree, retards development.

—

Window dressing in its essence is to make people buy something which they did not know they wanted.

—

It is good to have fresh goods in the store, but it is bad to have "fresh" clerks therein: they spoil custom.

—

An expert salesman is one who can gauge the taste of a customer without looking at his or her tongue.

—

When a merchant courts trade it is with a view to making it his own for "richer" and not for "poorer."

—

Fate, like Old Lucifer, is often erroneously blamed for failures, when inaptitude for business is the cause.

—

He who is "crooked" in business is steering a straight course for the penitentiary or perdition. Perhaps both.

—

Now that the Dominion Parliament has a ittle spare time on its hands it is to be hoped that it will utilize it in doing something for the business interests of the country.

—

A merchant should be as ready to advertise his goods as is the common barn-yard fowl to cackle over her products.

—

The pedlar may be an itinerant merchant, but he appears to be a permanent thorn in the side of the average merchant.

—

The Fiji Islanders are beginning to buy Canadian flour. What better evidence could we have of their advancing civilization?

—

Merchants who refuse to give clerks latitude for the excercise of their brains are sadly wanting in common sense themselves.

—

A sign should not be allowed to indicate decay more strongly than it does the character of the business and the name of the proprietor.

—

The current of trade as well as the current of rivers changes, and merchants who are not always on the alert may find their trade carried away from them.

—

If spring courts the disapprobation of the business world she had better linger a little longer in the lap of a winter that has already passed its allotted age.

—

If the same energy was displayed in collecting accounts as there is in selling goods business men would be fatter and dead beats thinner than they are to-day.

—

Raising money on a mortgage is one thing and raising money to raise a mortgage is another. A fool can do the one, but it takes a wise man to do the other.

—

The Oregon canned horse factory, which started up about a year ago, has been shut down for the want of business. Driven out of the strreet car business and his use being ignored for vehicular traffic generally, what, with the canning business shut against him, is going to become of the horse anyhow? This is an unsympathetic as well as a horseless age.

—

A sleepy town is often the result of possessing sleepy merchants.

—

Care should be taken that the advertisement does not cast reflection on the goods it is designed to sell.

—

A little leak in business is sometimes more dangerous than a large one: because of its smallness it is unobserved, and being unobserved it flaws uninterruptedly.

—

In these days of ample facilities the merchant has no more excuse for slovenly windows than has a tramp, in these days of cheap soap, an excuse for a dirty face.

—

In the rush and turmoil of to-day business men have got to advertise, if for no other purpose than advising the public that they are still doing business at the same old stand.

—

The country will one of these days become so sick of rule by professional politicians that it will suddenly arise some general election morn and spew them out of its mouth.

—

A young man cannot learn the art of selling goods by devoting his time to loafing any more than can a tree be trained to grow straight by being planted where the north wind will strike it.

—

Whether he be good-looking or bad-looking, a merchant should always be able to create a good impression by his bills and business letters. As the art of doing this can be acquired, it should be studied.

—

There is one good thing the bad parliamentarians at Ottawa are doing: they are compelling business men to turn from the professional politician to the practical business man as a fit and proper person to devise and make the laws of the country.

THE HOG AND ITS PRODUCTS.

IMPROVED quality can be reported in this Canadian export trade during the past year. Indeed the improvement has been such that the trade now recognises the superiority of the Canadian over the United States product, and the Canadian Wiltshire cut bacon has quite driven out of the London market the United States Wiltshire cut bacon, in which a large trade was formerly done. The Canadian Wiltshire cut bacon now enters into competition with the Irish and Danish Wiltshire bacon, but at a lower range of prices. If Canadian farmers would make their hogs less fat they would secure the premium which buyers are always willing to pay for lean bacon. Another point which is held to account in a measure for the lower price for Canadian bacon relates to the cure. The Englishman likes a mild-cured bacon, and the Irish and Danish bacons are often to his taste in this respect. Does the distance of the Canadian farmer from the place of killing to the place of consumption make it impossible to secure as light a curing for Canadian bacon? The improvements of the past should stimulate Canadian packers to renewed exertions. During the past twelve months there has been a marked change for the better in the cut, cure and quality of the meat. It should now be the aim of Canadian packers to maintain and even improve on this standard. Regularity in packing is one essential—lean meat being packed by itself and distinct from stout stuff. Packers may then expect the best returns, and the market here will gain confidence in them.—Canadian Gazette, London.

EGGS vs. EGGS.

Somehow it seems to be extremely difficult to get away from the idea that an egg is an egg and so long as the market will accept, there is no reason for such difference in value. Looking over the large supply in the hands of a well-known Boston firm, the question of grade came up, and we confess to not a little surprise as case after case was opened for inspection. One lot would be uniform in size and color, clean and attractive, while the next, although marked by the shipper "first quality," would be of all sizes, colors, and in every stage of decay. One case of ducks' eggs was marked 36c., while alongside was another marked 12c., the difference being in size, want of cleanliness and uncertainty about age.

It is just this easy-going, happy-go-lucky way which ruins so many poultry men. Eggs sell on quality, and this means not only cleanliness, uniform size and color, but unmistakable evidence of freshness. Why a man should allow an egg in the case which in either respect mars, is a mystery, because that one egg will be taken as evidence of the possible condition of the whole, and away goes the price. Commission dealers do not repack for their customers, and the case of eggs is rated by the poorer, not the better samples. To get the top price, every egg must be what it purports to be, and a single soiled or inferior one will knock the price of the whole. This question of grading has often been urged, and each year it becomes more and more necessary. Maine produces enough eggs to have a recognized place in the market, but loses that, and the profit possible by reason of it, solely through lack of systematic grading of the stock sent to market. In other countries eggs are graded according to weight. In France and Italy the firsts are seven to the pound, seconds, eight, and thirds, nine. Danish eggs are divided into six grades, 12 to 17 lbs. per long hundred (120). To some such system must the business be brought here, in order that out of greater care in grading more may be secured.—Maine Farmer.



THE GOLF HABIT.
Servant—"Goodness, sir, haven't you forgotten something?"
Jones—"Of course not. Susan. Oh, by jove, yes, my trousers."

The Customs collector at Niagara, Ont., taxes parrots as poultry.

NO SELLING TO RETAILERS THIS SEASON.

It has not yet been officially announced, but it is generally understood, that the manufacturers of prints in Canada will not sell to retailers this fall. It will be remembered that while the proposition to sell at fixed prices was generally approved of, there was a decided objection to a number of retailers being permitted to buy, subject to the same discounts as wholesale houses. This fall there will be no retailers on the list. In some cities there are firms which do a wholesale and retail business. For the protection of the other retail houses in the town who have to compete with them, the mills should make such an arrangement that these houses shall not take advantage of their extra discounts by cutting the retail prices. The experiment has been a success The wholesale houses have made a better profit on prints and they have sold more of them. The mills say the output has been 20 per cent. ahead of last year, and they are running on full time.

It is among the probabilities that the same system of fixing prices will be applied to cottons and several other lines in the near future. —Canadian Dry Goods Review.

N.Z.'S MEAT EXPORTS.

The following is a statement of the quantity of frozen meat exported from New Zealand, twelve ports of which colony are engaged in the trade, Lyttelton enjoying the largest share. The exports for the last two years may be thus summarized :

	Mutton.	Lamb.	Beef.
	Lbs.	Lbs.	Lbs.
1895	99,838,929	26,619,737	1,680,856
1894	98,716,617	17,819,885	192,602

The trade is the growth of the last dozen years, and the export for 1896 was more than double that for 1888, as will be seen from the following statement of exports of frozen meat in each year since 1882 :

	Lbs.		Lbs.
1882	1,707,328	1889.....	73,564,064
1883.....	9,853,200	1890.....	100,934,756
1884.....	28,445,228	1891.....	110,199,082
1885.....	33,204,976	1892	97,636,557
1886.....	38,758,160	1893	100,262,453
1887.....	45,035,984	1894.....	116,729,104
1888.....	61,857,376	1895	128,039,522

Early on Saturday fire broke out and almost destroyed the Chandler block, Newcastle, causing a loss of $25,000. Ten business places are burned out. This is the second disastrous fire for this town inside of two months. Insurance light.

Quick Shippers

Is the unanimous verdict of customers of

LUCAS, STEELE & BRISTOL

A trial will convince you we live up to our motto.

HAMILTON, ONT.

Merchants are respectfully invited to visit our warehouse and inspect our various lines during their stay in the AMBITIOUS CITY.

HAVE YOU TRIED

American Flaked Oats?

Put up in cases containing 36 packages, each 2-lbs.
Pays the retailer well, and is a quick seller.

ASK OUR TRAVELLERS ABOUT IT OR WRITE US DIRECT.

JAMES TURNER & CO. Hamilton

Just Received in Store

Two invoices of Young Hyson Teas from China—true Moyune flavor—will be sold cheap. See samples before buying elsewhere. Also to hand, extra values in Ceylons and Assams.

BALFOUR & CO. Wholesale Grocers Hamilton, Ont.

LOW PRICE TEAS

We have on hand a quantity of fine values in low-priced Japans, Young Hysons, Congous and Gunpowders, which are worthy the attention of buyers with a trade for this class of tea. Japans at 12c., Young Hysons at 10c., Congous at 10c., Gunpowders at 15c. Samples on application.

H. P. ECKARDT & CO. Wholesale Grocers, **TORONTO**

24TH ANNUAL REPORT
OF THE
CONFEDERATION LIFE ASSOCIATION

A PROSPEROUS YEAR.

AN INCREASED VOLUME OF NEW BUSINESS WRITTEN—A VERY FAVORABLE DEATH RATE—A REDUCED EXPENSE RATE—INCREASES IN ASSETS, INCOME AND SURPLUS.

THE annual meeting of the Confederation Life Association was held at the Head Office of the Company, Yonge, Richmond and Victoria streets, Toronto, on Tuesday, the 17th inst., at the hour of 3 p.m. There was a good attendance of policyholders, shareholders and members of the agency staff.

On motion, the Hon. Sir W. P. Howland, C.B., K.C.M.G., was called to the chair, and Mr. J. K. Macdonald, Managing Director, appointed secretary of the meeting.

The Report and Financial Statements relating to the business of the company for the year 1895 were submitted as follows :

REPORT.

During the past year the Directors have had under consideration 2,540 applications for insurance to the amount of $3,736,150. This includes five applications for $8,000, which were deferred at the close of 1894, 2,389 for $3,474,150 were approved, while 134 for $230,000 were declined, not being up to the standard ; and 17 for $32,000 were incomplete at the close of the register and were deferred. Adding to the above issue the revived policies of previous years, which had been written off, and the bonus additions, the total issue for 1895 was 2,421 policies for $3,544,920. The total business on the books at the close of the year was $26 611,718, under 17,590 policies on 15,413 lives. From this it will be seen that, though the year was quite unfavorable for the life insurance business and many companies fell behind in the volume of new business as compared with the previous year, and while the total insurance written by all the companies for the year is a good deal less, we have been able to maintain an equal volume with a lesser expenditure by several thousand dollars than in 1894.

The claims by death were 107, calling for $171,847 under 121 policies. In view of the amount at risk, it will be observed that the death-rate was very favorable, a fact which bears continued strong testimony to the care exercised in the admission of only good, healthy lives.

The Financial Statements which form part of the report will be found to furnish full information regarding the position of the Association.

The past year, on account of the continued and intensified commercial depression, called for more than usual care in conducting a business such as ours, combining insurance and investment ; it cannot, therefore, fail to be a source of gratification to our policyholders and shareholders to observe the very substantial advances made in all those features which indicate real progress and careful management. Some of these are :

1st—Maintaining an equal volume of new business and carrying on the old with a total expenditure over four thousand dollars less than in 1894.

2nd—Increased income.

3rd—Increased assets.

4th—Increased surplus, notwithstanding the payment to policyholders during the year of over $87,000 in profits.

These facts will prove the wisdom of the policy pursued by your Directors and Management to secure a fair volume of business at a fair cost. The business has been sought for on strictly business principles, and means unfortunately too frequently used to procure applications, such as rebates, are strictly prohibited.

The report of the Auditors, who have continued to give regular and careful attention to their duties, will be found appended to the report.

It is a source of deep regret that we have to announce the death, since the completion of the audit for the past year, of Mr. William

MINCE PIES FOR EASTER

Nothing better can be had than

Wethey's Condensed Mince Meat

It is wholesome and delicious, easily and quickly prepared.



J. H. WETHEY - ST. CATHARINES, ONT.

Japan Teas

We are offering exceptional values in choice "May Pickings" to retail at a quarter.

Good Style **Superb Liquor**

SEE OUR TRAVELLERS' SAMPLES

DAVIDSON & HAY, WHOLESALE GROCERS **Toronto, Ont.**

If You Have Trouble with your flour—if what you are selling is from any cause not quite the thing—write us for a sample and the price of

OBELISK FLOUR

REGISTERED

Our flour is good enough for anybody. It's a white, strong, winter wheat patent.

THE TILLSON COMPANY, Ltd., - **Tilsonburg, Ont.**

When a Man . . .

Comes to you and asks for a brand of Canned Salmon that you can recommend, you are always safe in handing over

FLAG-SHIP SALMON

Backed by the Packers' Guarantee and your own knowledge of the goods you have nothing to fear. There are no better goods than ours.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.
LULU ISLAND, B.C.

E. Watson, F.C.A., who has intelligently and faithfully discharged the duties of joint auditor for a period of six years.

Your Directors are pleased to report that the office and field staff continue to discharge their respective duties in a zealous and efficient manner.

All the Directors retire, but are eligible for re-election.

W. P. HOWLAND, President.
J. K. MACDONALD, Man. Director.

FINANCIAL STATEMENT.

Receipts	$1,062,642 02

DISBURSEMENTS.

To Policyholders.

Death Claims	$165,879 17	
Endowment Claims	75,444 00	
Annuities	4,905 40	
Surrendered Policies	63,650 11	
Dividends	87,195 19	
	$	397,073 07
Expenses, Commissions, etc		196,281 30
Dividends to Stockholders		15,138 00
Balance		454,148 85
		$1,062,642 02

BALANCE SHEET.

Total Assets	$5,324,438 89
Total Liabilities	4,990,184 86
Cash surplus above all Liabilities	$ 334,254 03
Capital Stock	1,000,000 00
Total surplus security for Policyholders	$1,334,254 03

J. K. MACDONALD,
Managing Director.

AUDITORS' REPORT.

We beg to report that we have completed the audit of the books of the Association for the year ending December 31st, 1895, and have examined the vouchers connected therewith, and certify that the financial statements agree with the books and are correct.

The securities represented in the assets (with the exception of those lodged with the Dominion Government, amounting to $84,500, and those deposited with the Government of Newfoundland, amounting to $25,000) have been examined and compared with the books of the Association and are correct and correspond with the schedules and ledgers.

The bank balances and cash are certified as correct.

W. R. HARRIS,
WM. E. WATSON, F.C.A.,
Auditors.

Toronto, February 27th, 1896.

The retiring Board of Directors were all re-elected, and a meeting of the new Board was held immediately after the annual meeting adjourned. Sir W. P. Howland, C.B., K.C.M.G., was re-elected President, and Messrs. Edward Hooper and W. H. Beatty, Vice-Presidents.

CANADIAN VS. ENGLISH SALT.

Ten years ago Mr. C. R. Cooper established the Toronto Salt Works, with the intention of bringing the value of Canadian salt, for meat curing purposes, more forcibly before the packers of Toronto and vicinity, and to exclude the English salt almost entirely used at that time. Then the amount of Canadian salt used in Totonto packing houses was about 1,000 sacks per season, while of the imported salt about 20,000 sacks were used. The persistency and success with which Mr. Cooper upheld his faith in the Canadian salt is shown by the fact that, during the season of 1895-6, the entire supply of packers' salt in Toronto has been supplied by the Toronto Salt Works, and has given such satisfaction that, within the past week, they have closed contracts with two Toronto firms for their next season's supply, of about 15,000 sacks of salt. The Toronto Salt Works evidently believes in "Canada for Canadians."

The Boston Board of Police Commissioners has decided to raise the price of liquor licenses for the coming year. The increase comes on the innholders of class A, who will be taxed $2,000, instead of $1,900; on the retail dealers of the first class (those who sell over the bar), who will be taxed $1,900 instead of $1,000, and on the grocers, whose licenses will be assessed at $600 instead of $300.

"There Are Others"——

Of course there are! ! But is there any other like this? ?



Harmless. Does not discolor the shells. Costs less than ½ cent per dozen to preserve the eggs. Requires no looking after. Anyone can use it. We offer a fitting guarantee to every user. We have tried the "PRESERVER." We made a 13 months' test, and competent judges declared the eggs to be fresh when broken. That's why we guarantee

KNOX'S EGG PRESERVER

After you have used it once you will always use it. You can sell it to many of your customers, to whom it will come as a great boon. It will make money for them and for you. Order from all wholesale houses.

A. E. Richards & Co., Agents for Canada, ***Hamilton, Ont.***

Also Agents for KNOX'S SPARKLING CALVES FOOT GELATINE.

IT'S ONLY A MATTER OF OPINION

Of course, about your own personal likes and dislikes, but universal opinion comes very near being positive proof. It's only a matter of universal opinion on which we base our statement that the quality of both our foreign and domestic goods is unexcelled—that the advantages to the trade of dealing with us has always been proven by a trial—that the consumer in asking for these goods will get only the best for home and table use. One trial by the trade—one trial by the consumer, can only result in permanent use of these articles. . . . . .

A Home Record

Has been made with our own products. We stake our reputation on the purity and strength of our

CROWN BRAND FLAVORING EXTRACTS

in all flavors. Forty different fruits and spices, in all sizes from 1-oz. to demijohns. The marvelous increase in the demand for these extracts is a positive proof of their superior quality.

Used throughout Canada.

A Canadian Record

Has been established by the great increase in the demand throughout Canada for

Carr & Co.'s Biscuits

Only a year ago these goods were hardly known in Canada—now they are well and favorably known from Halifax to Vancouver. Especially choice is the "Cafe Noir." We make prices right to the trade which makes right prices to the consumer.

A World's Record

Has been made in match making, match selling and match quality by

Bryant & May's Matches

The name stands for superiority—the immense sale proves that. "**Safety**" and "**Tiger**" for household use, Wax Vestas for smokers. There is no delay in filling orders—large stock on hand—can ship them promptly.

Sole Agents for Canada

ROBERT GREIG & CO.

MONTREAL

Fancy Groceries

We have an exceptionally fine stock of these goods, direct importation, comprising

French Peas — Olive Oil
French Mushrooms — Spanish Queen Olives
Nonpareil Capers — Genuine French Sardines
Genuine French Mustard

The above in all sizes and all grades. The very best obtainable at the different range of prices.





Turner, Mackeand & Co.

Wholesale Grocers,

WINNIPEG

ALWAYS UNIFORM

THOROUGHLY TESTED IN EVERY WAY

Snow Drift Baking Powder



No one ever complains if you sell them this perfectly pure Baking Powder.

The Snow Drift Co., Brantford, Ont.



The Sydenham Glass Co. Ltd.

Manufacturers of WALLACEBURG, ONT.

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint.
Write for prices. Prompt attention to orders and inquiries.

REPRESENTATIVES:

Manitoba and N.W.T., **Tees & Persse, Winnipeg.**
British Columbia, **Martin & Robertson, Vancouver and Victoria.**

OFFICE AND WORKS: **Wallaceburg, Ont.**

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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THE DRIED APPLE SITUATION.

MARKETS often go by the rule of contrary: If everybody looks for them to go in this direction they frequently go in that. This has been about the case with the market for dried apples.

Last summer and fall, when people were counting on a greatly diminished crop of apples in Canada, there was a great conserving of apples for drying purposes, it being anticipated that good prices would rule for both dried and green apples. In pursuance of this belief, holders of dried apples got big in their ideas as to price; and many sales that might have been made for export were precluded on account thereof. Five and a half cents per pound f.o.b. point of shipment was commonly asked, and in many instances it was paid by wholesalers.

But the crop of apples in Canada was not nearly so small as expected, while other influences contributed to destroy the hopes of those who were looking for big prices for dried apples.

In the first place, the export demand did not materialize as well as formerly. More than one cause contributed to that. Europe for instance, had a large crop of apples. But probably the greatest factor was the enormous yield of apples in the United States.

Dried apples, the product of the United States, are, as a rule, inferior in quality to the Canadian article, and consequently, the price obtaining for them on the European market lower.

What has hitherto been the rule is this year the exception: The quality of the United States product has been generally better than the Canadian. The reason for this change is that the apples produced in the latter country last year were better in quality as well as larger in quantity than in previous years, and this fact was reflected in the dried article.

The reason why the average quality of dried apples in Canada was not up to the standard of other years is this: Under normal conditions, the greater and the better proportion of the stock comes from Western Ontario. One exporter in Toronto informs THE CANADIAN GROCER that where formerly he obtained 90 per cent. of his fruit in Western Ontario, he this season received only about 10 per cent. therefrom, the 90 per cent. being secured from Eastern Ontario. This explains the depreciation in the average quality: The quality of that produced from the west was about as good as usual. And, although the fruit obtained from the east was sweet and even in color superior to the average United States product, it lacked uniformity in size, an evil indeed in the sight of the consumer in Europe. The preponderance of small cuts in the samples obtained from the east is most marked. And exporters ascribe to this the chief cause of the diminished export trade. The quality is all right for local consumption, but there is other trade to cater for besides that. The export trade in dried apples has grown wonderfully during the last few years, as this table shows:

	Lbs.	Value.
1891	800,650	$ 49,029
1892	256,729	14,392
1893	3,476,837	199,699
1894	1,429,846	98,924
1895	4,176,950	250,320

This represents an increase of over 400 per cent. for the five years. The chief consumers of our dried apples are Germany, the United States and Great Britain, these countries last year taking 2,120,267 pounds, 1,063,962 pounds and 568,347 pounds respectively. In 1891 Great Britain took but 67,168 pounds, Germany 47,716 pounds and the United States 611,475 pounds.

It has been asserted by some that one of the causes of the present lack of demand for dried apples is the competition of California dried and evaporated fruit. The assertion no doubt applies to domestic evaporated apples, but scarcely to the dried article.

The great bulk of the home demand for dried apples is on lumber trade account. And the reason is that this fruit acts as a corrective upon the pork that is the staple article of every lumber camp. Now in the first place the California fruits do not contain acid properties to the extent that do apples. Consequently they are not as desirable as a corrective, while the cheapest of them is about 50 per cent. dearer than dried apples, which, in itself, would effectually preclude the possibility of taking the place of the latter in the lumber camps in Canada.

A NEW TEA FIRM.

G. F. & J. Galt have opened a new tea warehouse at No. 42 Scott street, Toronto, one door south of the late Samson, Kennedy & Co.'s premises. The Messrs. Galt will carry a full line of Indian and Ceylon teas, and intend to pack tea for the trade. The warerooms are spacious and well-lighted.

THAT SYRUP TARIFF.

IN spite of the high duty on syrups, several lots of American syrup have been arriving on the Toronto market during the last few weeks.

The greater part of them appear to have been syrups that cost about 15c. per gallon in New York. As the duty on syrups is 10½c. per gallon, the amount the importers had to pay into the Customs was about 67 per cent. Besides this there is the freight, which is 3c. per gallon more, making in all an increase of over 86 per cent. on the first cost. Yet in spite of this fact the cost was slightly lower than would have been the case had the same quality of syrup been bought in Canada.

But the rate of duty is all the more grievous because, notwithstanding the excessive protection they enjoy, the Canadian refineries cannot or will not make these lower grade of syrups, the consumptive demand for which in this country is large, especially for the lumber camps and the poorer class of citizens.

Being a staple article, the trade must of necessity supply the demand for it which usually develops about this time of the year. And as they could not get the syrup in Canada they had no other alternative but to go where they could get it.

The refineries have said that it is altogether a question as to price whether or no they could supply the dark syrups demanded. "Pay the price," is in effect what they say, "and we will make the dark syrups." Surely this is an untenable argument. What figure indeed would they stipulate in order that they could be induced to make the desired dark syrups?

The addition to the price of the New York article by the time it reaches Toronto is over 86 per cent. to the f.o.b. price, and yet the domestic refineries do not come upon the market. On some of the still lower grades, and grades suitable for this market, the duty is still higher. When prices were lower than they are now the duty sometimes nearly touched the 100 per cent mark.

If this means anything, it means that the price which would induce the Canadian refineries to make and supply dark syrups would be past all reason. The fact of the matter is, they do not intend to make dark syrups. And because of this fact the importers are compelled to pay an unreasonable rate of duty for something which is not produced in the country.

THE CANADIAN GROCER has yet to hear one word of objection against the duty as it bears upon bright syrups. In the first place, bright syrups are made in Canada, and in the second place, the duty on the bright syrups is not so heavy as on the dark, being specific. We may take it for granted, then, that the duty on bright

syrups is satisfactory. But that is no extenuation for the duty on the dark article, which is so generally used in the lumber camp, on the farm, and by a large mass of people in other avocations.

The Government ought not to let the present session pass before devising some measure of relief.

THE DUTY ON WINE PACKAGES.

The 20 per cent. duty on wine packages again occupied the attention of the Montreal Chamber of Commerce on Friday last. A letter to Sir Charles Tupper from one of the largest wine importers was read, and it was shown by the records of the Council that the Honorable Minister of Commerce had been petitioned on the 6th November last to ask the Government to remove such duty, it being deemed very detrimental to the importers. It was resolved to again lay the matter before the Government, and to ask one of the members of the House of Commons to put a straight question in Parliament about the matter, if it should prove necessary; the Council thinking that this matter should have received the Government's attention long before this.

MEDITERRANEAN FRUIT.

The indications at present point to a large turnover of Mediterranean fruit, direct shipment, at Montreal this spring.

Advices received on Friday last, stated that 103,000 boxes of lemons alone had been contracted at Messina, and that 40,000 of these had been purchased in advance, laid down Montreal.

The three steamers in question, the Flambro, Fremona, and Bellona, have to call at several other ports in Italy and Spain for oranges, etc., so the presumption is for heavy sales of fruit this spring.

AN ARBITRATION PROPOSITION.

Secretary Hadrill, of the Montreal Board of Trade, has received a communication from the London, Eng., Chamber of Arbitration that will be interesting to importers and exporters generally throughout the Dominion.

Owing to the good understanding that exists between traders in Canada and those in Great Britain the necessity for arbitration does not often arise. Still it is a necessity at times, and the London Chamber wishes to be useful in this connection.

After citing some of the cases which it has adjudicated, it suggests that the Board, if it is satisfied that matters are all right, advise its members that in the case of all contracts a clause be inserted providing that business difficulties which may arise shall be dealt with by the London Chamber of Arbitration.

CANADA ACCORDS TARIFF FAVORS TO SPAIN.

AN Order-in-Council was passed by the Dominion Government on Tuesday admitting Spain to the advantages conceded to France under the French Treaty.

The treaty, which, it will be remembered, went into force in October last by proclamation of the Governor-General, provided that French goods entering Canada should enjoy the following advantages :

1. Non-sparkling wines gauging 15 deg. by the centesimal alcoholometer or less ; or, according to the Canadian system of testing, containing 26 per cent. or less of alcohol ; and all sparkling wines shall be exempted from the surtaxe or ad valorem duty of 30 per cent.

2. The present duty charged on common soaps, savons de Marseille (Castile soap), shall be reduced by one-half.

3. The present duty charged on nuts, almonds, prunes and plums shall be reduced by one-third.

It will be furthermore remembered that, at the solicitation of Great Britain, who had refused her assent to the bill until such had been done, the Dominion Parliament passed a bill extending to Great Britain and her colonies ; and all foreign countries having favored nation treaties with her the same advantages as accorded to France.

The countries at that time, outside of Great Britain and her several colonies and dependencies, which, with France, were entitled to share in the lower tariff were : Argentine, Austra-Hungary, Belgium, Bolivia, Chili, Columbia, Costa Rica, German Zollverein, Muscat, Russia, Salvador, Sweden and Norway, Uruguay. There were others whose right was not so clearly defined. Now Spain has been added to the list.

Spain is not in the position of some of the favored-treaty nations that already have the privilege of the lower Canadian tariff, but which cannot, or do not, do business with us in the particular articles specified in the French treaty : She already supplies us with goods in these particular lines.

Wines, testing less than 26 per cent., she last year sold us to the extent of 97,343 gallons, valued at $33,618. All the champagne we took was only valued at $56. Our imports of nuts from Spain were 271,434 pounds, valued at $24,305. We also took a few prunes—5,720 pounds, valued at $140. The total value of all goods taken from Spain, which will now have the advantage of the lower tariff, was $58,119.

With the provisions of the French treaty extended to Spain we may naturally look for an increase in the importation of such articles as are affected by it. Wines, for instance, not above the stipulated test, will come in on payment of 25c. per gallon, instead of 25c. per gallon and 30 per cent. The ad valorem of 30 per cent. is also removed from champagne and sparkling wines. Then prunes will pay ⅔c. per lb., instead of 1c. as formerly. Tarragona almonds and pecans will contribute 2c. per lb. to the Dominion Treasury instead of 3c., and shelled almonds 3⅓c. per lb. instead of 5c.

The total duty paid last year by Spanish goods which will now be entitled to the lower tariff was $9,313 28, of which $3,950 70 was in shelled almonds and $4,298.79 on unshelled almonds.

THE APPLE TRADE.

The apple market in England has ruled a little better during the past week, but there are not many going forward just now.

For the week ending Wednesday, 18th inst., the shipments from Canadian and United States ports were: Portland to Liverpool, 3,882 barrels ; New York to Liverpool, 203 barrels ; Halifax to Liverpool, 1,588 barrels ; Halifax to London, 8,055 barrels ; New York to London, 519 barrels ; New York to Glasgow, 552 barrels. On Thursday, the 19th, there were shipped from Portland to Liverpool 2,638 barrels, and from Boston to Liverpool 126 barrels.

The Toronto market has during the past week experienced a good demand for apples, and, as receipts have been almost nil on account of the snow blockade, there is a firmer feeling in regard to prices. A liberal supply is, however, anticipated in the course of a few days.

A ST. JOHN DELEGATION.

St. John, N. B., is not going to be behind Halifax in the matter of securing attention to her merits as a winter port. On Tuesday last Montreal was visited by a large delegation from the lumber city who came up to confer with the Executive of the two big railway companies and make representations to them.

Mayor Geo. Robinson headed the delegation, which was composed of Aldermen Wm. Christie, Thos. Mudge, J. M. McRobie, Jno. McGoldrick, S. E. Blizzard and D. J. M. Campbell, also H. P. Timmerman, and J. A. Christie and J. Douglas Hagen, M. P.'s.

Besides waiting on the railway people the gentlemen paid a visit to the Board of Trade.

LOOKS AFTER THE CHILDREN.

I make it my business, said a grocer to a representative of Retail Grocers' Advocate, to wrap all the change (if a child is sent to my store) in a piece of paper, thereby avoiding losses of pennies, or small or large pieces of silver coin. I have the goodwill of the parents, as they are certain of receiving the right change, and they will prefer to send their children to my store.

A store to which children have been accustomed to go will be patronized by them when they grow older, get married and have a family, providing they remain in the neighborhood.

THE CHEESE OUTLOOK.

THE unusual depression in the price of cheese this spring is becoming a serious problem as the period approaches for the opening of the new season.

Never in the recollection of the oldest members of the export trade in Montreal has cheese previously exhibited the depression prevailing at present. Their disappointment is all the greater, inasmuch as they confidently expected an entirely different result.

When the year opened it was believed that there would be a healthy brisk wind-up for the output of 1895. The price was considered cheap, being fully 2c. below that for the same period last year, the stocks declared in Great Britain on the first of the year much lighter than in 1895, and the stock in Canada comparatively moderate. Despite all these influences, however, prices stubbornly refused to mend. On the contrary, they have sagged off until they are now 3c. below the level usual to this time of the year.

A variety of causes have contributed to this result. Large importations of provisions, beef, mutton, and other articles into Great Britain during the last six months have been a strong influence, the drought in Australia necessitating the slaughter and shipment of sheep from that colony for anything that they would fetch. The competition of New Zealand in cheese itself has been another potent factor, for it sent to the London market since the opening of the year 13,440 crates of cheese, against 11,230 in 1895 ; and that it will send more every spring the figures of previous years clearly show, its exports in 1892 being only 2,426 crates for the spring months, there being a steady increase each successive spring since then. This, added to our exports and the stock carried over from last season, overstocked the market. Besides, the absence of demand led to holders on this side consigning largely, fully 80,000 boxes having been sent from Montreal on this account during the last month.

This flood of goods places the British buyer in an independent mood. He has enough to supply him for the time being, and, with the heavy consignments from this side in mind, believes that more goods will be sent forward and that he will get them at his own price.

This glut in the chief consuming market has led the trade in Montreal to a serious consideration of the advisability of restricting or totally preventing the manufacture of fodder cheese this spring. There is a natural distaste to spring fodder cheese in England. It also competes at this time of the year with the best Australian cheese, and just at the time when the Canadian dairymen are about commencing to market their grass make.

The production of a quantity of undesirable fodder cheese this spring is certain, with conditions as they are, to result in an abnormally low price for Canadian cheese.

To speak plainly, the dairymen, if they do make it, will have to take 5c. or less, and it is a question whether it would not pay them better to leave fodder goods alone and manufacture butter. At present ruling prices in London, the latter would certainly pay them best.

PRODUCE RECEIPTS.

The other week the Grand Trunk Railway ceased posting the receipts of produce daily at the Montreal Board of Trade. The officials did not give any explanation for this action, and as the figures are valuable to jobbers and provision and produce dealers, the Board of Trade Council were asked to take up the matter. They have accordingly written to General Manager Hays asking if the posting of the figures cannot be continued as heretofore.

FILLED CHEESE.

A Washington despatch says: The subcommittee of the House Ways and Means Committee, having in charge the many bills relating to "filled cheese," have agreed on a substitute bill therefor, "defining cheese and imposing a tax upon and regulating the manufacture, sale and exportation of filled cheese." It defines "cheese" as the food product known as cheese, which is made from milk or cream and without the addition of oils, fats, vegetable or other foreign matter. Substitutes for this article are to be known as "filled cheese," upon which special taxes are imposed as follows:

Manufacturers to pay $400 per annum for each factory operated ; wholesale dealers, $250 per annum, and retail dealers, $50 per annum.

"Filled cheese" is to be branded as such, and failure to do so is made punishable by a fine of $500 and imprisonment for one year. This is the first attempt at national legislation on the subject, and the bill is broader than the oleomargarine law, in that it imposes a tax of one cent per pound on all filled cheese exported. This tax is to be paid by the manufacturer. The passage of the bill has been urged by dairymen from all sections of the country, especially those in the north and west, who claim that the "filled cheese" business is ruining the legitimate dairy business.

HAS ONE OF THE BEST STORES.

J. G. Reiner, of Wellesley Village, the old and reliable general storekeeper of Waterloo County, has just repainted and renovated his store and offices, and with his genial clerks, has one of the most attractive stores in the county to-day.

"REMINDERS" FOR DEBTORS.

SOME time since The Grocery World recommended the sending out of monthly statements to debtors. Very often grocers will allow the purchases of several months to accumulate before even one bill is sent. In many cases money could be collected much earlier if the debtor was apprised through the medium of a monthly statement how the amount was growing.

A retail dealer of Scottdale, Pa., testifies that the idea of sending out periodical statements is a valuable plan. With every bill he sends out is included a "reminder," and these, continually rubbed in, usually secure the payment of the account much earlier than would have otherwise been the case.

Following is the method used by the merchant named : First comes the statement, then the "reminders" in their order :

STATEMENT OF ACCOUNT.

In case of error return this bill for correction.

Of all the sad and doleful words
That mankind ever writ,
There are no sadder ones to write
Than these two — Please remit.

First Reminder.—An early settlement of this account, with your further esteemed orders, will greatly oblige.

Second Reminder.—This account has apparently escaped your personal attention.

Kindly oblige by an early settlement.

Third Reminder.—This account being much overdue, a prompt remittance for same is requested.

Fourth Reminder.—The large percentage of charge which repeated applications for small sums entails will, we trust, be sufficient reason for our respectful request for prompt remittance on receipt of annexed account.—Grocery World.

COSTA RICA DEPARTMENT STORE.

Mr. Delgado, the Consul at this port from Costa Rica, informed a representative of this journal yesterday that a company, the Sociedad Mercantil, had been formed in San Jose, the capital, for the purpose of erecting a large department store. The concern has a capital of $300,000. There will be separate departments for men and women, which will be in charge of male and female clerks respectively. The employment of women in stores at that place, he said, was a new departure.

The Consul also said that he doubted the report of the burning of the Custom House at San Jose, as it was a fire-proof building. He thought it more likely that only some of the merchandise in the building was destroyed.—N.Y. Journal of Commerce.

TICKETS FOR TRAVELERS.

The Scientific Varnish Co., of Toronto, are offering any traveler who sells twenty-five gross of Scientific Stove Enamel before August 1, a family ticket for the Niagara boats or a ticket for the Hamilton boats if fifteen gross are sold.

DISSATISFIED APPLE SHIPPERS.

SOME of our apple shippers are complaining bitterly, and with just cause, of the treatment they have received of late from certain steamship people. On one steamer alone shippers lost $10,000, owing mainly to the condition in which the fruit was landed. The state of the market was fairly good, and the apples were in first-class condition when shipped at Halifax. But the boat was overloaded, had little or no ventilation, and sank so deeply in the water that the hatches had to be battened down to prevent the waves, which broke over her, from getting in. Then she was nearly three weeks in making the voyage, and as a result of such conditions the apples were partly cooked on the way, and did not sell for much more than enough to pay the freight. On a good part of the cargo shippers lost about two dollars a barrel, and on none of it less than one dollar per barrel. The same steamer, we are informed, spoiled a cargo of oranges the last trip she made previous to this one. There surely ought to be some remedy against the owners of such a boat. They assuredly know she is not fit to carry fruit, and it is little short of fraudulent to represent her as being suitable for that trade.

Again, a good many of our shippers are beginning to become a little suspicious of the treatment they receive from certain commission houses in London, and a project is now on foot to send a trustworthy man to the other side next season to superintend, or at least to be present at, all auction sales. These commission houses profess to ask but five per cent. commission as their remuneration, while they give back to the shipping agent a return commission of one per cent. in all cases, and in some as high as two and a half per cent. In addition to this several houses employ general agents in this province to whom they pay a straight salary of from $1,000 to $1,200 a year. What our shippers are asking is this: Are all these expenses paid out of the five per cent. commission which these houses profess to charge?

It is more than probable, we learn, that some different arrangement will be made before another season's crop is shipped. The conditions could not be much more unsatisfactory than they have been to our shippers this year.—Bridgetown (N.S.) Monitor.

SALTED ALMONDS.

To prepare salted almonds, blanch them by pouring boiling water over them and rubbing the brown skin off with a rough cloth. When they are blanched and quite dry measure them, and over each cupful of nuts pour a tablespoonful of the best olive oil. Let them stand for an hour, and then sprinkle a tablespoonful of salt over each cupful, mixing it thoroughly. Spread them out on a flat tin pan, and put them in a not-too-hot oven until they have become a delicate brown.

THE CANADIAN HORSE SHOW.

The second annual Canadian Horse Show will be held in the Toronto Armories on Wednesday, Thursday, Friday and Saturday, April 15th, 16th, 17th and 18th. Last year, when the Show was first inaugurated, its success was so pronounced that this season the interest and enthusiasm which the event is arousing throughout the country is well warranted. The Horse Show appeals to all classes, from the wealthy merchant prince, with a superlative pair of carriage horses, to the small farmer who possesses a likely colt, the product of a thoroughbred and one of his farm mares. In Dublin and New York, Horse Show week is now the greatest week of the whole season, and these annual gatherings are great incentives to business. Such the gentlemen who founded it hope the Canadian Horse Show will become to Toronto and Canada, and Horse Show week this year promises to be an active period for the city's business men and their friends and customers from the country. It is enterprises of this kind that the business community should encourage, as the experience of the Industrial Exhibition proves. Intending exhibitors are reminded that entries close on Saturday, April 4th, and should be addressed to Henry Wade, Parliament Buildings, Toronto. Boxes will be sold by auction at Hyslop's Bicycle Emporium, 14 King street east, on Tuesday, April 7th. The chairman of the committee is Mr. Robert Davies, and the secretaries are Stewart Houston, 18 Toronto street, and Henry Wade.



Quality—Not Quantity

Is the important point in building up health and a successful business. . . . .

IT'S NOT HOW CHEAP BUT HOW GOOD

That is the reason we prefer to direct your attention to goods of undoubted merit.

"Butler's" 3-Crown California Loose Muscatels, 50-lb. Boxes
"Dufoir" Imperial Plums, 25-lb. Boxes
Unicorn Austrian Prunes, 56-lb. Boxes
Choicest Patras Currants in Cases
Choice California Yellow Peaches in Bags and Boxes
Extra California Yellow Peaches in Bags

These are lines that will please your customers and show you a profit.

W. H. GILLARD & CO., WHOLESALERS ONLY, HAMILTON, ONT.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

THE snow storm of last week knocked business endways. Some of the houses did not see one of their travelers on Saturday, they being corralled in a snow bank or some out-of-the-way railway station or backwoods village. During the last few days there has been a slight recovery, but trade still lacks life. A little better business is being done in sugar, some carload lots of which have changed hands on country account. The usual spring demand for foreign dried fruits shows some signs of developing. Canned goods are still in moderate demand only. Syrups of low grade are in demand, but there are practically none on the market. Demand for molasses is also fair. Teas are quiet and without special feature. Further improvement is to be noted in the demand for foreign green fruit. Payments show little or no improvement.

CANNED GOODS.

The situation is much the same as a week ago, scarcely any business passing outside tomatoes and peas. Canned fruits are neglected. Prices remain much as before. We hear of a few offerings of tomatoes by packers at 80c. We quote as follows: Tomatoes, 80 to 90c.; corn, 70 to 80c.; peas, 95c. for ordinary; sifted select, $1.10; extra sifted, $1.45 to $1.50; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2.00; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to 2.25; salmon, "Horseshoe," $1.35 to $1.40; "Maple Leaf," $1.35; "Lion," $1.35 to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.10 to $1.20; canned mackerel, $1.10 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1.45; 2's, $2 25 to $2.35; 6's, 7.50 to $8; 14's, $15 to $16.50.

COFFEE.

Business continues to be moderate and devoid of special feature. We quote: green in bags: Rio, 18c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

There is a fair demand for low-grade syrups at a price, but there are practically none of these to be had. Several lots of American bright and medium syrups are arriving in spite of the high duty. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

The demand is fair. The primary markets are firm. We quote: New Orleans, barrels, 28 to 35c.; half-barrels, 30 to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

Both the refineries and the wholesalers report a slightly improved trade, a few more orders for carload lots having been received from the country. The raw markets are strong and the receipts from Cuba continue very small compared with previous seasons. As soon as the country roads in Canada open up and the demand for sugar improves, a further appreciation in the price of domestic sugar is looked for by both refiners and wholesalers. The refiners will not shade prices under any consideration. Wholesalers' quotations are: Granulated, 4¾ to 4⅝c.; yellows, 3⅞c. up.

SPICES.

Trade remains much about the same as a week ago. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 14 to 18c.

RICE.

Business is quiet, with 3½ to 3⅝c. still the ruling price.

NUTS.

Business is quiet and the market featureless. We quote as follows: Brazil nuts, 14 to 15c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

The tea trade has ruled quiet. The only movement has been in Indian and Ceylon growths, and a few parcels of Young Hysons for price. Japan teas are unsought for. We quote ruling prices to retailers: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

The consumption of currants is increasing every day, and the demand is now fair. We quote as follows: Provincials, 3¾ to 4c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do, half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto, extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Valencia raisins are quiet, but an improvement will soon be in order. We quote: Off-stalk 4½ to 4¾c.; fine off-stalk, 5 to 5¼c.; selected, 6 to 6¼c., and layers, 6½c.

The past week has witnessed a much better demand for California dried and evaporated fruits, particularly in prunes and peaches. The latter have advanced about ¼c. on the Coast on the lower grades, recent heavy frosts having materially injured the prospect of the coming crop. Stocks in the hands of growers are light. It is said that but seven carloads of Chinese peaches are in the hands of growers to-day. Three-crown loose muscatel raisins are getting firmer, and some of the large shippers on the Coast have not been able to keep up with their orders. Egg plums are also getting exhausted. The wholesale trade reports an increasing demand for California goods. We quote: Apricots, 8 to 14c.; peaches, 6½ to 8½c., in bags, and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted, and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.; loose muscatels, 4½ to 6½c. per lb.

Prunes are in fairly good demand, especially the lower and medium grades, at from 3½c. per lb. in barrels and 5½ to 6c. in cases. Those of Californian growth are receiving nearly all the attention, although quite a few cheap Bohemia prunes are going out. We quote: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c., "U," 102 to lb., 6½ to 6¾c.; California prunes, 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb; 60-70, 8 to 9c.; 70 80, 8 to 8½c. per lb.; 80 90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

Eleme figs are quiet and unchanged. We quote: Eleme, 14 oz., 9 to 10½c.; 10 lb., 9½ to 12½c.; 12 lb., 12½c.; 28 lb., 15c.

Sultana raisins are quiet and unchanged at 5½ to 6c.

Dates still rule quiet at 4½ to 5½c.

GREEN FRUIT.

A still stronger feeling has developed in oranges of all kinds. Valencias have advanced in Liverpool, and in Boston and New York there has been an appreciation of 25 to 50c. per box. The demand here is steady, more particularly for Valencias and Messinas. Lemons are in good demand, and with the advent of warm weather higher prices are looked for. The spring trade in bananas is showing signs of developing, there having been quite an improvement during the week. Prices are steady and unchanged. Spanish onions on the local market are pretty well cleaned out.

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CEYLON TEA

Every house have their packet tea. They blaze forth, flicker, and die out, and are not heard of again. "Salada" keeps on growing because it has no equal.

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Vancouver.
St. John's, Newfoundland.

There has been a good demand for apples on the local market during the past week, and prices are firmer on account of lighter receipts; the snow-storm having almost cut off supplies. The English market is a little better, but there are not many going forward. We quote: Lemons—Messina, $2.50 to $3.50 for 360's and 300's per box. Oranges—California navels, 3.50 to $4.75, according to size; ditto seedlings, $3.25 to $3.50; Valencias, 420's, $6 to $6 25; Jumbo's, 420's, $6.75 to $7; ditto, 714's, $6.75 to $7; Sevilles, $2.75 to $3 per box; Messinas, half-boxes, $2 to $2.50; ditto, boxes, $3 75 to $4.25. Bananas, $1.25 to $1.75; cocoanuts, $3.50 to $4 a sack; apples, Spies, $3 to $3.50, Baldwins, $2 50 to $2 75, greenings, $2.25 to $2.50 a barrel; Russets, $1.75 to $2.50; Malaga grapes, $5 to $7 per keg; domestic onions, 60 to 65c. per bag; Spanish onions, 75c. per small crate; pineapples, 25 to 35c.; sweet potatoes, $3 to $3.25 per bbl.; cranberries, $5 to $8 per bbl., and $2.50 to $3 per case, according to quality.

BUTTER AND CHEESE.

BUTTER—The storm last week practically shut off Toronto receipts of butter, and as the demand was good there was not enough to supply the demand. Receipts are better this week, but still there is not enough good butter to supply the demand. Prices are as a rule higher all round. In creamery butter, the demand is chiefly for pounds prints. There is a shortage of creamery tubs. We quote: Early summer dairy store packed, 8 to 10c; good to choice fresh packed, 15 to 16c.; large rolls, fresh, 16½ to 17½c.; dairy pound prints, 18 to 19c. Fresh creamery—Tubs, 21 to 22c.; do., pound prints, 23 to 24c.

CHEESE—The market is quiet at 9 to 9½c. for late makes, and 8½c. for early makes. The export demand is nil.

COUNTRY PRODUCE.

BEANS—Business is light, with 90c. to $1 still the ruling prices.

DRIED APPLES—There have been some offerings at 3¾c f.o.b. outside points, and we hear of a carload changing hands at that figure. The jobbing price is nominal at 3¾ to 4c. per lb.

EVAPORATED APPLES—The market is still dull, with the jobbing price still 6½ to 7c.

EGGS—In the absence of receipts on Saturday last the market was cleaned up, and prices advanced ½c. or more. Tuesday, however, brought in liberal supplies, and the market is now easy at 13 to 13½c. for new laid.

HONEY—The market is bare of comb honey. There is not much demand for any kind however. We quote: Strained, clover, 9 to 10c.; dark, 4½ to 5c.; comb, clover, $1.80 per dozen; dark, 80c. per dozen.

POULTRY—There is a good demand for light turkeys, but heavy are not much wanted. Receipts continue light. We quote: Turkeys, 9 to 12c.; geese, 7 to 8c.; chickens, 40 to 60c.; ducks, 60 to 90c.

POTATOES—Are a little scarce, and in consequence prices are a little higher; 20c. is now the idea for carload lots on the track and 25 to 30c. per bag out of store.

MAPLE SYRUP—There is not much doing. We quote old as before: Syrup, small packages, 90c. to $1; ditto, 5 gallon tins, 80c.; sugar, 10c. per lb.

PROVISIONS AND DRESSED HOGS.

The home demand for provisions is good at unchanged prices. Deliveries of dressed hogs have been light, and prices are higher. For choice weights of 110 to 150 lbs. $4.65 to $4.75 is being paid, and for anything above, 25c. less.

DRY SALTED MEATS—Long clear bacon, 6½c. for carload lots, and 6¾ to 7c. for small lots; backs, 8c.

SMOKED MEATS — Breakfast bacon, 10c.; rolls, 7¼ to 7½c.; hams, large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10c.; backs, 9 to 9½c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 8 to 8¼c.; tubs, 8½ to 8¾c.; pails, 8¾ to 9c.

BARREL PORK—Canadian heavy mess, $14 00; Canadian short-cut, $14 to $14.50; clear shoulder mess, $12; shoulder mess, $11.50.

FISH AND OYSTERS.

Business is still limited, and prices are unchanged. We quote oysters: Standards at $1 30 to $1.35, and selects $1.70. Fish are quoted as follows: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, $3.25 to $3.50 half barrel and $5.50 to $5 75 per barrel; Newfoundland herring, $2.50 per half barrel, and $4 50 to $4.75 per barrel; fresh water salt herring, $3 per barrel; blueback herring, 4c.; pike, 6 to 7c. per lb.; flitched cod, 5c.; finnan haddies, 7c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 14 to 15c.; mack-

The Toronto Cold Storage Co. are prepared to store all kinds of meats, produce, etc., at very reasonable rates.

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Butter Eggs Lard Apples Cheese Etc.
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FISH . .
We have now in stock the following fresh frozen fish.
FROZEN SEA HERRING
" CODFISH
" HADDOCK
" PIKE
" PICKEREL
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" TOMCODS
" SMELTS
" LOBSTERS
Also full line pure Boneless Cod, Finnan Haddies, etc. Write us for prices.
LEONARD BROTHERS
MONTREAL.

Fresh Arrivals
FANCY NAVEL ORANGES
FANCY MESSINA ORANGES
SPECIAL
We can suit you in **Bananas**
CLEMES BROS., TORONTO

erel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c.; white fish, 7c.; salmon trout, 7c.; Lake Superior whitefish, 7½c.; Lake Winnipeg whitefish, 7 to 7½c.

SALT.

Trade continues fairly good at quotations. We quote at Toronto: In carload lots, $1 per barrel, and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

SEEDS.

The snow blockade, together with the general backward condition of the country, which has interfered with seeding, has caused business to be of a limited character indeed. Present values at outside points range from $4.65 to $4.80 for red clover, and $3 to $4 25 for alsike. Timothy, which is only being offered in limited quantities, is quoted at $1.50 to $2 at outside points. Jobbing prices for clean stock out of store range from $4 95 to $5 25 for red clover, $1.90 to $2.25 for timothy, and $3.50 to $5 for alsike.

HIDES, SKINS AND WOOL.

HIDES — Unchanged, with limited demand. Dealers pay 5c. for No. 1, 4c. for No. 2, 3c. for No. 3. Cured hides unchanged at 6c.

CALFSKINS—6c. for No. 1 and 5c. for No. 2. Sheepskins are firm at 90c. to $1.

WOOL—Trade dull and prices unchanged. Fleece quoted at 21 to 22c., and rejections 17 to 18c. Pulled supers are 20 to 21c., and extras 22½ to 23c.

WHEAT, FLOUR, FEED, ETC.

WHEAT—Receipts are light. White is quoted at 81c., red at 79c., and goose at 61c.

BARLEY—There is very little coming forward, and the idea as to price is 38 to 41c.

OATS—Are easier at 27½ to 28c.

PEAS—Peas are nominally 56c.

FLOUR—The market is quiet and easier. We quote: Straight roller, $3.60 to $3.65, carload lots, Toronto freights, and $3 75 to $3.90 in job lots; Manitoba patents, $4 to $4.10 per bbl.; Ontario patents, $3 80 to $3 90 per bbl.; Manitoba strong bakers', $3.75 to $3.90.

BREAKFAST FOODS—Trade is quiet. We quote: Oatmeal, cornmeal and pot barley from 10 to 15c. lower; Standard oatmeal and rolled oats, $3; rolled wheat, $2.30 to $2.40 in 100-lb. barrels; cornmeal, $2.60 to $2.75; split peas, $3.25 to $3.50; pot barley, $3.25 to $3 50.

BALED HAY—The market is dull. For car lots on the track here we quote: No. 1, $14 to $14.50; No. 2, $13 to $13.50.

BALED STRAW — The market is unchanged. Car lots are quoted at $8.50 to $8.75.

DON'T FORGET . . .
to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.
Graham, McLean & Co.
Produce Commission Merchants
77 Golborne St. TORONTO.

ESTABLISHED 1892.
Butter and Eggs
WANTED NOW!
Rutherford, Marshall & Co.
General Produce and Commission Merchants
62 FRONT ST. EAST, - TORONTO.
Egg Cases supplied on application.
Correspondence Solicited.

W. N. LAZIER
Box 341, VICTORIA, B.C.
Agent for . . .
REMINGTON MACHINE CO.
Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work guaranteed.

RICE FROM
The Mount Royal Milling & Mfg. Co. . . .
Is sure to be fresh milled, more palatable, and in neater packages than the imported article.
D. W. Ross Co., Montreal, Agents

WILLIAM EVANS
Seedsman to the Council of Agriculture for the Province of Quebec.
WAREHOUSES:
89, 91 and 93 McGill St., 104, 106 and 108 Foundling St., and 42 Norman St. **Montreal.**
SEND FOR CATALOGUE.

4TH Brand HAMS, BACON, LARD
All finest quality. **T. R. F. CASE, SEAFORTH, ONT.**

They are the Leaders McLAUCHLAN'S SODAS PUT UP IN A NEW AND VERY ATTRACTIVE ONE POUND PACKAGE.

JAS. McLAUCHLAN & SONS Biscuit Manufacturers OWEN SOUND

PETROLEUM.

Trade continues fairly good with prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16½c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 21c.; Pratt's astral, 22c.

MARKET NOTES.

Oranges are dearer.

Butter is slightly higher than it was a week ago.

Eggs are down to 13c.

The Toronto agent of a California dried fruit firm is now handling his eighteenth carload for the season.

The spring banana trade is beginning to open up.

The Toronto Salt Works has during the past week closed contracts with two Toronto firms for their next season's supply of about 15,000 sacks of salt.

QUEBEC MARKETS.

MONTREAL, March 26, 1896.

GROCERIES.

THE week has not developed any striking change in any of the leading staples, which, so far as spot values go, with few exceptions, stand precisely where they were a week ago. In sugar the fluctuations outside have not caused the slightest variation in local prices. Syrups are unchanged, but stocks of low grades are almost all cleaned up. Molasses continues unchanged, and importers still decline to show any hurry about contracting for spring supplies. The same disposition animates them with regard to May tea shipments, about which they manifest little anxiety. Coffee and spices continue unchanged, as do dried fruit and nuts, with the exception of dates, which rule rather firm. In green fruit oranges are scarce and higher, while canned goods are featureless. Fresh fish are inclined to heaviness under increasing receipts, and there is no important change to record either in produce or provisions.

SUGAR.

The refined sugar market continues quiet, and notwithstanding the firmness outside, the local market presents no change. Demand both at the refineries and from jobbers' hands is quiet, as buyers don't appear to be at all anxious. In fact, the only appreciable change that refiners have noted during the week has been rather more enquiry for yellow sugars. In a jobbing way we quote granulated 4⅞c., and yellows 3¾c to 4⅜c.

SYRUPS.

Demand for syrup has been slow, but the market is very firm in its tone. Indeed, it would be difficult to get anything but ordinary low grade stock at present if a round lot was wanted, and we quote prices firm at 2¼ to 3c.

MOLASSES.

There has been no change in molasses, which we quote as before, while advices from primary markets fail to show anything new. We quote: Barbadoes, 36 to 37c.; Porto Rico, 34 to 35c., and New Orleans, 25c.

RICE.

There has been a limited demand for rice, and prices are quiet and firm. We quote: Japan standard, $4.25 to $4.40; crystal Japan, $4.75 to $5; standard B., $3.45; English style, $3.30; Patna, $4.25 to $5, and Carolina, $6.50 to $7.50.

SPICES.

There has been a fair enquiry for spices of all sorts, but no quotable change is to note; advices, however, from abroad on pepper are very strong both from Singapore and Holland. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 12 to 15c.

COFFEE.

There are few signs of an improving tone to the coffee market, demand for it being restricted to small lots of bag stock for actual wants. We quote: Maracaibo, 19 to 21c.; Rio, 16½ to 20c.; Java, 28c.; Jamaica, 20c., and Mocha, 29 to 32c.

TEAS.

There is very little business reported in the tea market apart from a small distributing trade, while prices furnish no change of consequence. Japan dust is a scarce line here and seems to be wanted pretty badly at 5½ to 6c. We quote: Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45 for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grades; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums and 30 to 65c. for high grades.

DRIED FRUIT.

The California raisin market furnishes some irregularity as to values. On the one hand, some jobbers assert that they are sellers of 4-crown at 6½c. and 3-crown 4¾c., but on the other it is remarked that prices are steady on the Coast. We quote: 4-crown, 6¼ to 6¾c.; 3-crown, 5¼ to 5½c., and 2-crown, 4½ to 5c.

Valencia raisins are getting into smaller compass every week, but the fact does not seem to affect the market which is essentially unchanged. We quote: Ordinary, 3¾ to 4¼c.; fine, 4½ to 5c., and selected, 5 to 5¾c., with layers 6 to 7c.

Sultanas are quiet in a jobbing way at 5¾ to 6c.

The currant market is steady with no new feature. We quote: Barrels, 4c.; half-barrels, 4¼c., and cases, 4½ to 5½c., as to grade.

Prunes are in moderate request at steady prices. We quote: French, 4 to 5½c.; Bosnia, 6 to 6½c., and California, 8 to 12c., as to grade.

The fig market was quiet, but steady, as follows: Bags, 4c.; ordinary boxes, 8½ to 9c., and fancy, 12 to 17c., as to brand.

Dates are not plentiful. We quote 4½ to 5c., as to grade, for new stock with other stock ranging down to 4c, and even below that figure.

NUTS.

The nut market is featureless and business dull. We quote: Grenoble walnuts, 11½ to 12½c.; filberts, 7½ to 8c.; Tarragona almonds, 11½ to 12c.; pecans, 8 to 12c., and shelled walnuts, 15 to 19c.

CANNED GOODS.

Business in canned goods has been of moderate dimensions, and confined chiefly to fish and vegetables. Prices all round are steady. We quote as follows: Tomatoes, 75 to 85c.; corn, 75 to 85c.; peas, 95c. to $1 for ordinary; sifted select, $1.10; extra sifted, $1.45 to $1.50; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1 40 to $2; strawberries, $2 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2 40 to $2.45; apples, 3's, 80 to 90c; gallons, $1.90 to $2 25; salmon, "Horseshoe," $1.35 to $1.40; "Maple Leaf," $1.25; "Lion," $1.25 to $1.40; Lowe Inlet, $1.25 to $1 30, in tall tins; cohoes, $1.05 to $1.15; canned mackerel, $1.10 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1 45; 2's, $2.25 to $2.35; 6's, $7.50 to $8; 14's, $15 to $16.50.

WE ARE PAYING CASH FOR -DRIED- -APPLES-



W. B. BAYLEY & CO.
EXPORT BROKERS
42 FRONT ST. E. Toronto

"There is reason in all things"

And the BEST reason why you should handle

"KOLONA" CEYLON TEA

IS THAT IT IS



Retails at
30, 40, 50, 60
and 80c. per lb.

NOTE---If the consumer be not thoroughly satisfied we authorize the retailer to refund the price at our expense.

the most delicious,
the most economical,
the most perfectly blended,
the handsomest package,
the most thoroughly satisfying and profitable package tea on the market.

PACKED IN AIR-TIGHT 1-2 LB. AND 1 LB. LEAD PACKAGES

IT HAS NO EQUAL

CHASE & SANBORN'S

"SEAL" Brand Coffee



A perfect blend of Plantation Ceylon and Arabian Mocha; handsomely put up in 1 and 2-lb. air-tight tins. **Guaranteed Pure; ground or whole.**

WE HAVE

A full line of **FISH** of all kinds at rock bottom prices.

Pure Boneless Codfish
Boneless Fish
"Quail on Toast"
Beardsley's Shredded Codfish
Labrador Herrings
Fresh Water Herrings (heads off)
½ Quintals Codfish
Scaled Herrings

NOTE—We have about 100 kegs Herrings (heads off) which MUST BE SOLD.

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - ONTARIO

GREEN FRUIT.

Business has been fairly active in green fruit, and prices either steady or firm. The strength noted last week in oranges continues, and prices are higher on Valencia oranges. Apples are steady, and evaporated are firmer at 5¾ to 6c., though a car lot could still be had at 5½c. Receipts of bananas will increase next week, but at present are only offering in a small way at $3 to $3.20. Next week to arrive, however, $2.25 is being asked. We quote: Oranges—California navels, $3.50 to $4.50; Valencias, 420's, $4.75, and 714's, $6. Lemons, $2 to $3. Grapes, $5 to $6 per keg. Cranberries, $5.50 to $10 per barrel. Apples, $2 to $4 per barrel. Dried do. 3½c. Evaporated do., 5¾ to 6c. Spanish onions, 30 to 40c. per crate. Pine-apples, 25 to 40c. as to size; bananas, $3.

FISH.

The continued cold weather has arrested the fish trade. Demand for all lines has been steady in a small way. Large arrivals of fresh fish, especially haddock and herrings, have lowered the price on these, and they have a lower tendency. New haddock, in case lots, have sold at 2⅞ to 3¼c., and in small quantities at 3½c. Smelts are about out of the market. Green cod has ruled decidedly weak, prices breaking 50c. to $1 per bbl. Other lines of dried and smoked are featureless. We quote as follows: Fresh haddock, 2⅞c. per lb.; fresh frozen B. C. salmon, 7 to 8c.; Manitoba whitefish, 7c.; dore, 7c.; trout, 7c.; tommycods, 50 to 75c. Choice pickled Labrador herrings, $5.25; No. 1 N.S., $3 to $4; No. 1 green cod, $3.50 to $4; No. 2, $1.75 to $2; No. 1 haddock, $3; No. 1 large codfish, $6; No. 1 lake trout, $4 to $4.25; B C. salmon, $10.50; No. 2 Labrador salmon, $13; No. 1 mackerel, $18.50; Loch Fyne herrings, 85c. per keg, and $11 per bbl.; No. 1 sardines, $4 50; No. 1 dried cod, $4 to $4.25; boneless cod, 6c. per lb.; boneless fish, 3¼c.; boneless haddock, 5c.; shredded, 11c.; haddies, 6½ to 7½c. per lb.; bloaters, 90c. per box, and smoked herrings, 8 to 9c. per lb.

PROVISIONS.

There has been little change in provisions since last report, and prices are much as as they were a week ago. Demand was quiet throughout. We quote: Canadian short cut, clear, $13 50 to $14; Canadian short cut, mess, $14 to $14.50; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 8c.; bacon, per lb., 9 to 10c.; lard, com. refined, per lb., 6¼c.

COUNTRY PRODUCE.

EGGS—The egg market has taken another decline on fresh stock 1½ to 2c. since last report. Receipts continue liberal, but at this writing demand is brisk and keeps the market well cleaned up. We quote: Fresh, 14½ to 15½c.; Montreal limed, 10 to 11c.; Western limed, 9½ to 10c. per dozen.

BEANS—There is no change in beans, the market being dull and steady. We quote: Carlots at $1 to $1.05, and small quantities, $1.10 to $1 20.

POTATOES—The demand for potatoes continues slow, sales being principally in small lots to fill actual wants. We quote: Car lots, on track, 30 to 32c. per bag, and small quantities, 35 to 40c.

ONIONS—Continue steady as quoted last week: Yellow, $1.60 to $2 per bbl. and red, $2.50.

HAY.

The demand for hay continues slow and prices are lower than a week ago at $13 for No. 1 and $12 for No. 2 on track here in car lots. Smaller lots necessitate 50c. per ton advance on these figures.

FLOUR AND MEAL.

There has been no important change in flour, demand being strictly of a jobbing character, while prices here are precisely the same. We quote: Winter wheat, $4 35 to $4.40; spring wheat, patents, $4.25; straight roller, $4 to $4.10; straight roller, bags, $1.95 to $2; extra, bags, $1.75 to $1.85; Manitoba strong bakers', $4.

There was no improvement in the demand for oatmeal and the market continues to rule quiet and about steady. Standard, barrels, $3 to $3.10; granulated, barrels, $3.10 to $3.20; rolled oats, barrels, $2 90; rolled wheat, per 100 lbs., $2.40 to $2.50.

A fairly active trade was reported in feed, the demand being fair at quotations: Bran, $14 to $15; shorts, $15 to $16; mouillie, $19 to $20.

CHEESE AND BUTTER.

Cheese does not show any pronounced change, but holders refuse to let go finest at 8½c., and demand more money. In fact, it is not improbable that more has been made for finest fall makes, as a result of the enquiry noted towards the close of last week. To be plain, 8¾ c. represents holders' inside views to-day, and some want more than that for their western fall makes. White goods still are at a premium over colored. The butter market is quiet and steady, with no change. Creamery meets a steady jobbing enquiry, sufficient to keep prices at the old range of 21 to 22c., while Townships dairy, when choice, easily finds buyers at 18 to 19c.

ASHES.

There was no change in the ashes market. We quote: First pots, $3.50; seconds, $3.75, and pearls, $5.

MONTREAL NOTES.

Robert Greig & Co. are ready to quote on olive oils for spring trade. Their prices are close.

A. P. Tippet, of A. P. Tippet & Co., is away from town on a short business trip in Ontario and the western district.

Laporte, Martin & Cie., owing to the approaching end of Lent, are making a great drive on fish. They are offering full lines at a sensible reduction to close out stock. Prices gladly given on application.

D. H. Rennoldson has now near at hand a full assortment of Batger's jams and new marmalades arriving ex British Empire via Boston. They will be on hand here by the end of the week.

Rose & Laflamme have just put into stock a consignment of Snowflake salt in 2 and 4-lb. packages. This salt is guaranteed not to cake under any circumstances whatever.

Marshall's Farola and Semella have a immense sale in Great Britain. Robert Greig & Co. have just landed a consignment.

Advices from Barbadoes on molasses continue in much the same tenor. Best offers so far made for importation have been equivalent to 33c. laid down. These offers, however, are not fair criterions to go by. To

A. T. CLEGHORN

General Commission Agent

Correspondence solicited. **LONDON, CAN.**

GRAND MOGUL TEA COMPETITION

You've heard about the grand Mogul,
On India's coral strand,
The greatest of all eastern kings,
In that celestial land.

This potentate as history shows,
In various things excelled—
As for his judgment and good taste
Was in great honor held.

And chief among his virtues was
The certain way that he
Could tell the best and purest of
The different brands of tea.

When traveling men to Delhi came—
This monarch would command
That none should come within its gates
Except they brought his brand.

And thus it came that only one
Could stand the regal test—
And that the one the Mogul chose—
Because it was the best.

Now, when the nations far and near
Had heard the king's decree:
They all refused inferior goods—
And took "Grand Mogul" Tea.

They found no poisonous tannin there,
Nutritious theine instead—
And vendors of inferior grades
Soon found their business dead.

And people bought the very best
And gave up drinking frauds
And all pronounced "Grand Mogul" Tea
"The nectar of the Gods!"

For purity and healthfulness
Its equal cannot be found,
And then its price—so very low—
But Fifty Cents a Pound!

Its use promotes both health and wealth,
It soothes the tired brain—
The young increasing vigor get
And the old grow young again.

Then do not fly to wine or ruin,
If feeling sad or dull,
Imbibe the King of Teas instead—
The cheering "Grand Mogul!"



DON'T BUY A refrigerator until you have seen the

EUREKA

It is built on scientific principles, and of best materials.

A catalogue will giv you all details.

ADDRESS:
Eureka Refrigerator Co.
54 Noble Street,
TORONTO.

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; W. M. P. McLaughlin, St. John, N.B.; WM. BREWSTER, Palmer House, Toronto, Canadian Selling Agent.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

HEALTHFUL—COMFORTING
"The only safe luxury for canaries"
BIRD BREAD
PATENTED 1891-1896. REGIS'D 1895.
Most effective as a song restorer and general tonic. A large block in every packet of Cottams Bird Seed, 10c. per lb. All grocers.
See that the words "Bird Bread" and "Bart. Cottam" are on every packet.

Dawson & Co.
FRUIT
PRODUCE
and COMMISSION MERCHANTS
32 WEST MARKET STREET
Consignments Solicited
TORONTO.

GEORGE MCWILLIAM. FRANK EVERIST.
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL .. FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Easter Meats
Send in your order now. Do not leave it off till the last moment.
HAMS, BACON,
LARD.
F. W. FEARMAN
HAMILTON

be plain, not a single contract has been put through yet this spring.

Grocers handling quantities of Bryant & May's English wax vestas can have their name lithographed on each box. Robert Greig & Co. are sole Canadian agents.

Rose & Laflamme have just received this week their third consignment for the month of Quaker oats put up in two-pound packages for the consumer. These are one of the best oat preparations on the market.

Robert Greig & Co. have just booked some large orders for "Crown" brand extracts. The popularity of this brand is increasing every day.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.
ST. JOHN, N.B., March 26, 1896.

DURING the week business has improved. The packets which carry freight to Nova Scotia points are beginning to arrive. This is a sure sign spring trade is opening up. It makes a look of business about the wharves. Another sign that the busy season is again to hand is that the lumber mills are starting their season's work. A good summer is looked forward to. There is no particular feature in the market. Some nutmegs are reported bought at very low prices. Apples are coming in more freely, and the warmer weather tends to cause a much larger movement in all lines of green fruit. The cargo of Porto Rico molasses which was expected here, but which got into trouble owing to heavy weather and put into Bermuda, has been reshipped from there, and is expected shortly. There is another small cargo reported on the way. Though there is as yet little change, cream of tarta tends easier. Collections continue to come in slowly.

OIL— Market continues as quoted last week. There is little of interest. The quiet season for burning oil is beginning, though the spring trade opening helps it a little. There is rather better demand for lubricating, as the mills are beginning to start work. Cod oil continues scarce. We quote: American, 23¼c.; best Canadian, 21½c; prime, 19c.; no charge for barrel.

SALT— There is no change to note. A small quantity continues to arrive weekly by steamer, and, as noted, there are two cargoes bought to come forward by sailer. There is, however, as yet but light demand, and a fairly large stock is held here. Coarse in quantities could be bought rather below quotation. We quote as follows: Coarse, 50 to 55c.; fine factory-filled, 95c. to

Consignments of
BUTTER, EGGS and all kinds of Produce
Prompt returns. handled to the best advantage.
H. F. PRICE 102 Foundling Street
MONTREAL

Brock's Bird Seed

It pays to sell it, because people are pleased with it. Each 1-lb. packet contains a cake of BIRD TREAT.
Orders filled willingly by all first-class Wholesale Grocers.
NICHOLSON & BROCK - TORONTO

LONG CLEAR BACON
MESS PORK . .
SHORT CUT PORK
Quality the Choicest.
Prices the Lowest.
Write
WM. RYAN
70 and 72 Front St., East,
TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

Order Now
Fine Cheese
Evaporated Apples
PRICES RIGHT
D. Gunn, Flavelle & Co.
Pork Packers and Commission Merchants Toronto

Fancy California Washington Navel and Seedling
ORANGES
Choice and Strictly Fancy Lemons
Finest Bananas
PRICES RIGHT
Arriving Weekly
HUGH WALKER & SON, Guelph, Ont.

$1.10 ; 5-lb. bags, $3.25 per bbl.; 10-lb. bags, $3 per bbl.; 20-lb. boxes, 20c. ; 10-lb. boxes, 12c.; cartoons, $1.90 to $2 per case ; dairy, bulk, $2.80 per bbl.; cheese, bulk, $2.70 per bbl.

CANNED GOODS—There continues to be a fairly steady demand with a continued improvement expected. Peas are getting in small compass, and quite a few have been sold by factories represented here. Most sellers will only quote peas with corn. A number of the factories are sold out. Some new goods were lately sold in this market, being 2-oz. tins of potted meat and fish. They are put up in England, and it is expected they will retail at 5c. a tin. Canned beef is held firm. We quote as follows: Corn, 85 to 90c.; peas, 90 to 95c. ; tomatoes, 90 to 95c. ; corned beef, 2-lb. tins, $2.50 to $2.65 ; 1-lb. tins, $1.50 to $1.60; oysters, 2's, $2 to $2.25 ; 1's, $1.60 to $1.65; peaches, 3's, $2.85 to $2.90; 2's, $1.90; lobsters, $1.75 to $2; haddies, $1.40; salmon, $1 35 to $1.50 ; flat, $1.75; clams, $5 for 4 doz.; chowder, $3 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1 ; pineapples, $2 to $2.35 ; kippered herring, $1.10 ; American peaches, $2.40.

GREEN FRUIT—There is a good demand, though rather less active than last week, owing somewhat to the higher price of Valencia oranges, as well as to the fact that the market is becoming well supplied with apples, which for a few weeks were scarce ; values are rather easier. In Californias there is but quiet demand. Cranberries are in but light demand, and are being sold in bushel boxes. Bananas, though moving more freely, will not be in full swing for another month. A few Blood oranges are to hand. In apples a good demand is noted for Spies and Baldwins. There is a fair stock held here, largely Nonpariels ; there is, as noted, a rather easier feeling. We quote : Valencia oranges, $5 to $5.50 ; lemons, $2.75 to $3.50; pippins and winter fruit, $2 to $3.50; Cape Cod ditto., $3.22 per box ; California oranges, $3.50 to $4 50 ; pineapples, $2 to $3 per doz.; bananas, $2 to $2.50 per bunch.

DRIED FRUIT—There is little, if anything, new to report. There is a fair movement in onions, principally American, which at this season give better satisfaction than Canadian. Holders of Nova Scotia dried are looking for buyers. If they would learn to pack them right a better business could be done. This season, however, all grades of dried are low. Evaporated continue easy, with a quiet demand. Good stocks are held. About the only raisins in the market are California, but there is small movement. Currants are also small movement. Dates show good demand. In prunes, California continue to move freely ; being packed in a very dry climate, they tend to turn grey in this more moist one. This is thought by some to result from the fact that they are old goods sugaring, but this is not so. Evaporated apricots and peaches continue to have good demand. We quote : Valencias, 4½ to 5c.; figs, 10 to 12c.; 4-crown Cal. L. M. raisins, 6 to 7c.; 3-crown Cal. L. M. raisins, 5 to 6c.; keg prunes, 4c.; boxes, 4¾ to 6c.; Cal. L. L. raisins, $1.50 to $1.75; currants, bbls., 4 to 4½c.; half-cases, 4¼ to 4¾c.; evaporated apples, 7 to 7½c.; dried apples. 5 to 6c.; dates, 4½ to 5c.; California evaporated peaches, 12 to 13c ; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; California prunes, 6½ to 10c. ; clean currants, bulk 5½ to 6½c.; 1-lb. cartoons, 7 to 7½c.; onions, $2.25 to $2.50 per bbl.; cocoanuts, $4 to $4.50 per 100.; Valencia layers, 5½ to 6c.

DAIRY PRODUCE—Makers of cheese who shipped to England are fairly well pleased with results, though price obtained was under that they would take here last fall The last season was a bad one, and those merchants who bought early at a price extending through the season found it a mistake. There is a rather better local demand. No change in price. Eggs are lower with prices easy. Some were offered during the week from Toronto, but found no buyers. In butter there is still a dull market, though best will sell at a price. Stocks are not large. We quote : Cheese, 9 to 9½c.; butter, 16 to 18c.; eggs, 15 to 16c.; fresh creamery prints, 22 to 24c.; tubs, 20 to 22c

MOLASSES—There is but light demand. The new, so far to hand, is of but fair quality, particularly as regards color. It was expected there would be a cargo of Porto Rico to hand before this, but it met bad weather, and is at Bermuda. Another small cargo is reported on the way. There were quite a few small packages of Antigua by the last steamer. They were fair flavor but dark. New Orleans is held very firm. Syrup demand is about over. We quote : Barbadoes, 33 to 35c.; St. Croix, 28 to 30c.; Porto Rico, 34 to 36c.; syrup, 35 to 38c.; New Orleans, bbls., 35 to 36c.; Antigua, small package, 28 to 30c.

SUGAR—Demand continues regular, with market held firm. There are fair stocks here. We quote : Granulated, 4¾ to 4⅞c.; yellow, 4 to 4¼c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

FISH—The season for frozen fish is over. There has been a good demand, but owing to small supply the season has been a most unsatisfactory one. There were large quantities of smelt caught in the north of the province ; in fact, toward the close of the season more than the American market would take, as weather was getting warmer and there was quite a falling off in price. Very little of this business is done at St. John. Smoked herring continue dull, returns from those shipped by first steamer to Porto Rico not being satisfactory. Expences were very high. A fair trade is moving in bloaters and smoked haddies. Fresh haddies have been brought from Boston to supply the trade. Quite a quantity of dry fish are arriving caught late last fall. There is fair demand. In boneless a good season's business has been done. Supply of pickled bay herring is light. Shelburne and Canso continue at low price. There is quite a quantity of shad held, with but light demand. We quote : Bloaters, 60c.; haddies, 5½c. ; Medium cod, $3.45 to $3.50; large, $3.60 to $3.75; small, $2.35 to $2.50; pollock, $1.45 to $1.50; bay herring, $1.35 to $1.50; Grand Manan, $1.35 to $1.50; ripplings, $1.65 to $1.70; Quoddy River, $2.75 to $3; smoked, 5 to 5½c.; shad, half-bbl., pickled, $4.50 to $5; Canso, $4; halfs, $2.25; Shelburne, $2.75 to $3 per bbl.; do. No. 2, $2 35.

PROVISIONS—Pork continues easy. There are good stocks held and prices quoted are only about what it would cost to import. Lard is held firm. Beef shows no change. In smoked meat a fair business is doing. In hams, Ontario smokers offered a great difference in price. The lowest secured the business. We quote : Domestic mess pork, $14 to $14.25; American, $14 to $14.50; clear pork, $15 to $16; beef, $13 to $14; pure lard, 9 to 9¼c.; compound lard, 8c.; rolls, 8 to 8½c.; hams, 10 to 12c.

FLOUR FEED AND MEAL—After a steady advance the flour market has, for the last few weeks, remained steady and the feeling

DILLON & CO.'S
Baking Soda
"BELL BRAND" In 1-lb. packages, packed ½ gross boxes. Ask your wholesaler for it.

BUTTER . . .
Is scarce now, therefore it is a good time for holders to sell. We are open for consignments and can guarantee good prices for choice lots.
H. P. Gould & Co.
Wholesale Produce and Commission Merchants,
80 Colborne St., TORONTO

ALBERT PAIN . . .
36 Merrick St.,
HAMILTON, ONT.
PRODUCE AND COMMISSION MERCHANT
Wholesale dealer in
Apples a Specialty . . . Domestic Fruits and Vegetables
TELEPHONE 1211.

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes secured in tin.
Special Agent for the Dominion
C. E. COLSON - MONTREAL

THEY STAND . . .
BEFORE THE WORLD
on their own reputation, built up by themselves, and vouched for by the
General Public
CANNED
Golden Finnan Haddies
Every WIDE AWAKE HUSTLING merchant ought to HANDLE THEM. . . .
NORTHRUP & CO.
Selling Agents. ST. JOHN, N.B.



50 Casks Best Imported Chicory
EWING, HERRON & CO.
Coffee and Spices
. . . MONTREAL

Ordinary Coffee

MAY BE GOOD ENOUGH UNTIL YOU HAVE TRIED



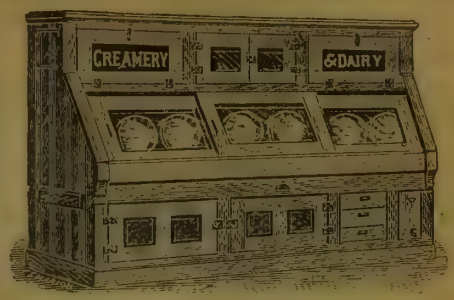
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FOR YOUR SPRING SUPPLY OF . . .

SALT

VERRET, STEWART & CO.
MONTREAL.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.
Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St MONTREAL



One Tablet makes an excellent Cup of Cocoa.

BOISSELIER'S

A perfectly pure compressed . Cocoa . . . Extract

Cocagene REGISTERED

In boxes of one dozen 20-cent tubes, each tube containing 18 tablets. . . . . .

ALL LEADING GROCERS KEEP IT.

THE BEGINNING OF THE END

ONLY ONE MORE week of Lent remains. We know there will be a great drop in the demand for fish, and we are making a special drop in price to clear our stock. We offer the very lowest price to the trade—the very finest goods to the consumer.

NO MORE advantageous time to job fish than at the prices we are offering this week—the beginning of the end of Lent. The larger the lot the lower the price, but the quality of any particular grade is always the same—the best on the market. Here are a few of our specialties this week:

Green Cod . . .

No. 1 Draft in Hogsheads, 450-lbs.
No. 1 Large in barrels, 200-lbs.
No. 1 Medium in barrels, 200-lbs.
No. 2 Medium in barrels, 200-lbs.

Salmon Trout . . .

In kegs, 100-lbs.

British Columbia Salmon

In barrels, 200-lbs.
In ½-barrels, 100-lbs.

Labrador Salmon

In barrels, 200 lbs.

Labrador Herrings

In barrels and ½-barrels.

EXTRA CHOICE LINE OF EELS.

A large assortment of Canned Fresh Fish, the best known brands, hence, the the best sellers. It will pay the trade to compare our goods and prices.

Laporte, Martin & Cie.

72 St. Peter Street *Montreal*

is strong. Very large quantities of Manitoba have been moving. Oats are fair sale. In oatmeal there is no change. Cornmeal is in demand, and at the very low price effects the sale of all other lines of feed. Peas are easier, market being well stocked at rather higher prices. The demand for buckwheat meal is about over. The first car of American timothy seed is to hand. We quote: Manitoba, $4.70 to $4.80; best Ontario, $4 60 to $4.65; medium, $4.45 to $4.50; oatmeal, $3 40 to $3 50; cornmeal, $2.20 to $2.30; hand-picked beans, $1.20 to $1.25; prime, $1.10 to $1.15; split peas, $3.70; pot barley, $4.10 to $4.25; hay, $12 to $13; oats, 35 to 36c.; middlings, $19 to $20 on track; bran, $18.; buckwheat meal, domestic, $1.25 to $1.30; western, $1.75 to $2; Yellow-Eye beans, $1 75 to $1.85.

ST. JOHN NOTES.

THE GROCER regrets to have to report the death of Mr. Benjamin Rattenbury, of Charlottetown. He was very widely known through the provinces, being for many years in the pork packing business. The pork, lard, and smoked meats turned out by his firm have a large sale in this city, and it was with deep regret his many friends heard of his death. He was but 38 years old.

The export business passing through St. John continues very large. Among the goods passing through last week were eight cars of tallow from Chicago for Hamburg.

J. Hunter White received a car of choice Nonpareils from Nova Scotia this week, which he offers low to the trade. He expects a quantity of No. 1 Baldwins this week.

At Charlottetown pork continues low, selling at 4½ to 4¾c.; oats, 32c.; eggs, 14 to 16c.

Large lobsters are scarce. The catch is being much interfered with by the high winds. The American Government not allowing lobsters to be packed that are under 10 inches has caused a number of Americans to remove their factories to this side. Large quantities of small lobsters are being caught, so many, in fact, that if something is not done lobster-fishing is in danger of being destroyed.

Large quantities of hay are being received at Fredericton. It amounts to upwards of 30 tons per day. Shipments were made from St. John to Boston this week, but prices at that market are not very tempting.

Taylor, Dockrill & Co., of this city, have been appointed New Brunswick agents for the Havelock Mineral Springs product.

Frank Spicuzza, the Italian fruit dealer of Hamilton, has begun an action against Joseph & M. E. Livernois for damages for the alleged illegal seizure of his goods.

HALIFAX TRADE GOSSIP.

LAST week I reported trade very quiet. This week shows no improvement, and wholesale men tell us the month has been the dullest March on record. There is, however, a prospect of a good spring trade after all. Everything points that way, and I should be surprised if the end of the month does not show a decided improvement.

The sugar market remains unchanged.

Dried fruits are in good demand, especially prunes, which are quoted at 5¼c. for French and 6c. for Bosnian. Dates are also in good demand at 4¾ to 5c. New evaporated apples are worth 7 to 7½c. and old 5½c. Off-stalk Valencias are selling at 4¼c and best 4¾ to 5c.

There is no change in green fruits. The market is well supplied. Bananas are coming in freely and are of a superior quality. Cranberries, one bushel boxes, are worth $3. Canadian onions sell at 1¾c.

There is very little doing in fishstuffs. The Lenten trade has been a disappointment. Live lobsters are being shipped to Boston in large quantities, and command a good price.

There is a fairly good demand for molasses. Jobbing prices are: Fancy Demerara, 38c.; fancy Porto Rico, 35c.; ordinary, 33 to 34c.; Trinidad, 30c.; low grades, 28c.

The provision market is dull, and no improvement is looked for before Easter.

Butter and cheese remain quiet and unchanged.

Eggs are coming in freely, and are consequently coming down in price, the quotation being 17 to 18c. by the case.

A company has been organized in Charlottetown for the purpose of canning butter, principally for the southern market.

A ton of butter was received last week by Hutchison & Power from the Central Creamery, Charlottetown.

A merchant at Digby says there is enough flour stored in that town to last them all summer.

Our winter port delegation has arrived home from Ottawa and reports that Sir Charles Tupper has promised to consider their prayer.

GAINED A POUND.

I watched a woman weighing herself in a grocery store the other day. She had just purchased a pound of saleratus and had it in her hand when she stepped on the scales. "Why, I've gained a pound," she remarked to herself when she had finished manipulating the weights. Then, remembering her saleratus, she exclaimed: "Oh, gracious! I forgot I had this," and hastily popped the package into her pocket. Then she began to work the weights and wondered why she could get no different result. When she left the store, with knitted brow, she was still evidently trying to fathom the mystery. —Roxbury Gazette.

Central Business College

TORONTO AND STRATFORD.

Two great business schools under one management. Students admitted at any time. Free circulars.

SHAW & ELLIOTT, Principals.

No Fad

Instantaneous Tapioca is no fad, but a DAILY NECESSITY in the sick room, in the nursery, and on the best tables in our land. It is in daily use in the Montreal General Hospital, where they would not be without it, now that they know its convenience and value. Send us the address of your wholesale dealer if he has none in stock.

Agents—

HOWE, McINTYRE CO.

Montreal



It . . is only a small Article but when it is not Right there is a good deal of temper shown.

It is Your place to obviate that, and you can do so by advising your customers to use

"SCIENTIFIC" STOVE ENAMEL

It is the BLACKEST, BRIGHTEST, QUICKEST, BEST. Order from your grocery traveller or direct.

Scientific Varnish Mfg. Co., Toronto

Your most fastidious trade will thank you for offering

"LA DELICATESSE"

The New "Confection in Cheese."

"La Delicatesse" is warranted to be absolutely pure cheese. It is made in the heart of "Herkimer County," New York, the great cheese county of the world.

A. E. RICHARDS & COMPANY

122 King St. East

Agents for Canada. HAMILTON

Spring is Here . . .

Appetites are Cranky

HERE IS A REMEDY

MADE FROM RIPE GARDEN TOMATOES

SEE OUR AGENTS WRITE US OR THE WHOLESALE TRADE .. IN ..

NONE BUT SELECTED FRUIT USED

Toronto Quebec St. John Vancouver
Montreal Halifax Winnipeg Victoria



PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

MACARONI.

IN the manufacture of macaroni, explains a contemporary, the hardest and flintiest varieties of wheat are selected, first washed and then thoroughly dried in the sun. This wheat is then coarsely ground and run through an immense revolving sieve to separate the starch from the bran and flinty portions. It is then successively passed through a series of six hand sieves, each a little finer than the preceding, for the purpose of separating the flinty portions from the bran. This apparently simple process requires considerable skill and a certain knack which it takes time to acquire. The motion which is given to the sieves by the sifters is half rotary and half up and down, with an indescribable side motion which can only be characterized as a "boomerang," for it throws the mass which is being sifted in an opposite direction to that taken by the sieve. Every few minutes each sifter pauses and skims off the bran which has worked to the top and centre of the sieve, and after these various manipulations there remains a clean, flinty farina, known as semolina. This is then mixed with warm water into a stiff dough, and this dough is thoroughly kneaded by means of a long, prism-like, hardwood lever, so adjusted that the spring of the timber may be utilized in alternately raising and depressing it upon the mass of dough, which is then pressed and kneaded into the required consistency. It is rather amusing to see two or three men sitting on the end of this lever and bobbing up and down, so as to throw their weight at one instant on the lever, bringing it down into the dough and then allowing it to spring up again in order that it may be brought down in a new place.

After it has been thus mixed and kneaded for about an hour the dough is put into presses with perforated bottoms, and pressure being applied, it comes out through these holes in the shape known to us as macaroni. At this stage of the process it is, of course, soft and flexible, and in order to keep the various little strings of dough from sticking together it is constantly fanned by a boy in order that the current of air thus made may slightly dry the outside of the strings and prevent them from adhering. It is then cut off and hung on racks or frames made of bamboo to dry. As it hangs on the frames the different pieces are of unequal length, and a boy passes over them, wringing off the longer ends to make them uniform. The drying has to be done in the shade, and in a place not exposed to the wind ; for if dried too quickly, or if the slender pieces were blown against one another they would be apt to break. When sufficiently dry it is removed from the frames and packed in boxes, such as are familiar to all grocers.

The different sizes are made by changing the movable bottoms of the press and employing different sized perforations. Each of these perforated holes has a core or centre, around which the dough has to pass, and this produces the hollow, which is a characteristic of the macaroni. The reason of this arrangement is, if the macaroni is made solid it would take very long to dry when hung upon racks, and also when dried it would be very difficult to cook it without a great deal of boiling, and impossible to do so uniformly. So important is this considered and so defective do the Italians regard the product if not thus perforated, that a proverb has arisen in Italy to the effect that "A foolish person is like macaroni without any hole in it."

Vermicelli is made from the same material and in the same way as macaroni, except that it is not hollow, it being so small that it is neither practicable nor necessary to make it so.

PERSONAL MENTION.

Mr. W. A. Bradshaw, late of Toronto Soap Co., returned Monday from a three-months' trip in the east. He happened to be in Naples when the report of the defeat of the Italians reached there.

J. McCrae, of the Snowdrift Co., Brantford, Ont., was in town this week. Mr. McCrae says that business prospects are improving.

Remember This Buckwheat Flour Sells

It is a perfect Self-Raising Flour.
It is easily prepared.
It makes delicious Griddle Cakes.
It always gives satisfaction.
It pays the dealer a good margin of profit.

The IRELAND Co.'s
Self-Raising Buckwheat Flour
(In 2½-lb. Packages 2 dozen per case.)

The kind your customers want; are you giving them that kind?

The IRELAND NATIONAL FOOD CO. Ltd. - Toronto, Can.

TRADE CHAT.

THE following tenders were received for the supply of groceries for the Hamilton Asylum for the year: T. Small & Son, $5,114.85; J. L. Carpenter, $5,155 60; C. H. Peebles, $5,227.55, and Peacock Bros., $5,264.15. The first-mentioned tender was accepted.

In the House of Commons, Mr. Wood answering Mr. Choquette, said the quantity of rice meal exported from Montreal by the Mount Royal Milling Co. for the last calendar year was 261,240 pounds, the duty upon which was $4,665. The amount of drawback allowed was $775.

The wholesale grocery interests of St. Louis feel the necessity of effecting some sort of a combination to reduce the expenses of doing business. For several years there has been general dissatisfaction among these jobbers over the conditions surrounding their business. During that time St. Louis has been forced to meet the keen competition of surrounding markets by granting great concessons. There are nearly forty houses in the wholesale grocery trade there. —Ex.

Lobsters shipped from Yarmouth to Boston on Saturday sold for $25 a crate averaging 140 pounds. There were two hundred packages shipped on Saturday, of which about 70 were of small lobsters for New York, and would probably bring $10 a crate. The whole of Saturday's lobster shipment must have brought nearly $4,000.—Times.

David Stock, deputy collector of Customs at Dundas, has resigned his position owing to irregularities in his accounts. The shortage involves a deficit of about $400, which dates back several years, the books being strictly correct for the past two years. Stock has acknowledged his responsibility of the shortage, and his sureties will make good the amount of the debt.

Recently a pedlar, of New London, Conn., was convicted of violating a city ordinance in not procuring a license for peddling. On an appeal the Supreme Court of the State held that the ordinance was in the nature of a tax for revenue, and as such was unconstitutional because of its unequal application. Many other cities of Connecticut had similar ordinances which were aimed mainly at transient vendors of alleged bankrupt or fire-damaged stocks of clothing.

The big suit of Swift & Co., the big pork packers, against the Grand Trunk Railway Co., which has been pending in the Circuit Courts since 1892, has been dismissed by stipulation. The terms of the settlement did not appear in the stipulation. Swift & Co. sued for $800,000, which, it was claimed, was due them on account of excessive charges for freight on shipments east from 1887 to 1889. It was charged that the railroad company gave rebates to other packers, and charged Swift & Co. regular rates. The case was tried in 1894, but the jury disagreed.



There's a tendency . .

to sacrifice quality for price these days, and alleged "pure goods" are frequently offered at prices which ought to show anyone, with half an eye, that there is something wrong.

Maple Leaf goods are all branded and guaranteed. They sell at the right price and you can't go wrong in buying them.

Delhi Canning Co., Delhi, Ont.



IF YOU CANNOT SATISFY

Customers from the stock of Baking Powders you carry —and this is a very general complaint with the trade— the remedy is simple. Get a supply of **JERSEY CREAM BAKING POWDER.** Pure and Sure.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

CHATHAM, ONT.

Marmalade

made of genuine Seville Oranges from a favorite "Scotch Recipe."

CONSUMERS. . . . .

are pleased with it because of the absence of "bitter taste" common to cheap marmalade.

Put up in 1-lb. glass jars and 7-lb. pails.

WRITE FOR PRICES.

T. A. Lytle & Co.

Vinegar Manufacturers,

TORONTO

Basket Dried Japan . .

A small line of this rare variety in stock. Extra fine cup quality.

JOHN SLOAN & CO.

Wholesale Grocers TORONTO

SYRUPS . .

HONEY DEW and RUBY

Extra Clarified
Pure Sugar Goods

Warren Bros. & Boomer

WHOLESALE GROCERS

35 and 37 Front St. East, Toronto.

California Fruit

Apricots, 25-lb. Boxes
Silver Prunes, 25-lb. Boxes
Peaches, 25-lb. Boxes
Peaches, Bags about 70-lb.
French Prunes, 40 50, 50 60, 60 70

AT ROCK BOTTOM PRICES

T. KINNEAR & CO.

Wholesale Grocers

49 Front St. E., TORONTO.

NOW IN STOCK

Boneless Fish, Boxes 25 pounds.
Boneless Fish, Boxes 40 pounds.
Sealey's Cod Steak, 1-lb. Blocks, 24 pounds.
Beardsley's Shredded Codfish, 1-lb. Blocks, 2 dozen.
Herrings in Half-Barrels.
New Scaled Herrings.

J. W. Lang & Co.

59, 61 and 63 Front Street East Toronto.

CLARK'S CANNED MEATS

GUARANTEED "THE BEST"

COMPRESSED CORNED BEEF
LUNCH TONGUES
PARAGON OX TONGUE
PIGS' FEET
YORKSHIRE ENGLISH BRAWN
ENGLISH MINCE MEAT

W. CLARK - Montreal

RICE . . JAPAN

Another shipment of our celebrated **No. 1 Polished** arriving in a few days.

PERKINS, INCE & Co.

TORONTO.

New Shipments

of **Sphinx Prunes, Dates and Grenoble Walnuts**

JUST ARRIVED

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

TETLEY'S

Has now become a household word. If any grocer has not a full line of these Teas in stock, please write for samples to retail at 50, 60, 70c., $1.00 per lb.

ADDRESSES

14 Lemoine St., MONTREAL. *128 Richmond St. W., TORONTO.*

HUDSON BAY CO., WINNIPEG.

HINTS TO BUYERS.

SMITH & KEIGHLEY have received a new lot of Grenoble walnuts. Their advices show that prices are a little higher than in December last.

Owing to the scarcety of butter top prices are now being paid. H. P. Gould & Co. are open for lots, large or small.

Gunn, Flavelle & Co. are offering special value in cheese of late make.

Rutherford, Marshall & Co. report they are open to buy tub and roll butter in any quantity.

H. P. Eckardt & Co. are having big success with their "Ludella" tea, which retails at 25c. per lb. lead packet.

W. H. Gillard & Co. are in receipt of 500 cases of the choicest Patras currants, packed in Greece. The firm make a specialty of currants.

Dawson & Co. have this week received two carloads of Messina and Palermo lemons, and a car and a half of Valencia oranges.

The new "Globe" blend Congou lately introduced by W. H. Gillard & Co. is making friends quickly. The firm have received orders for over 12,000 pounds in the past month.

Hugh Walker & Son, Guelph, report the arrival of one car Valencia oranges, one car fancy California navel and seedling oranges, car extra fancy Palermo lemons, also car extra fine bananas, all in prime condition.

H. P. Eckardt & Co. are offering white fish at $4, salmon trout $3.50, and fresh water herrings $1.50 per half-barrel.

W. Boulter & Sons are very low in their stock of canned goods. All they have left are gal. apples, 3-lb. apples, and a little raspberry and pumpkin.

Marshall & Co.'s Scotch fish delicacies are largely in demand at this season, the agents receiving good round orders.

F. W. Fearman, of Hamilton, has as usual made special preparations for the Easter demand, and is prepared to supply careful selections in hams and bacon, etc., of attractive appearance.

W. H. Gillard & Co. have sold over 700 boxes of Imperial plums since the first of the year, and have only a few of them left. "Consumers say they prefer the flavor to California goods," advise the firm.

Walter H. Wonham & Sons, Montreal, agents for Marshall & Co.'s (Aberdeen) Scotch fish delicacies, are just in receipt of large spring orders from Halifax, St. John, N.B., Winnipeg, London, Hamilton, Toronto.

Jams and jellies have become a staple article in the grocers' stock. T. A. Lytle & Co. are booking orders for this season's delivery that lead us to think household preserving must be going out of fashion.

ADDITIONAL MONTREAL NOTES.

C. H. Anderson, Toronto, is in Montreal arranging to extend the tea business for his India, Ceylon, and China houses from the Lower Provinces to the Coast. He handles Bathgate, Pim & Co.'s teas in Canada. They have offices in Colombo, Calcutta, and Foochow.

Frank Magor & Co. report the arrival of a round lot of new season's orange marmalade, (Southwell's). This brand is rapidly gaining friends from the Atlantic to the Pacific.

"During the recent cold spell we have had quite a run on our stock of Robinson's patent barley and patent groats," say Frank Magor & Co. These popular foods are just what people want during and after an attack of the grippe.

The manufacturers of Keen's mustard have recently sent out a new show card, which is very prettily designed. A monkey, after being teased by a fox terrier, retaliates by feeding the dog with a liberal allowance of Keen's mustard taken from his master's table. A large supply of these show cards will be at once sent out to the trade by the agents, Frank Magor & Co., Montreal.

JUST OUT

Book on

WINDOW DRESSING FOR GROCERS

Price . . Post-paid, $1.00

57 ILLUSTRATIONS
80 PAGES

Arranged by Harry Harman, publisher of The Journal of Window Dressing. Each illustration fully explained, and how to make the fixtures.

HARRY HARMAN

125 S. Clark St. *CHICAGO*

S. & H. HARRIS'S HOUSEHOLD REQUISITES.



Ebonite Blacking

(WATERPROOF.)

FOR BOOTS AND SHOES.

Does not Injure the Leather



Trade Mark.

Requires No . . Brushing

..ASK FOR IT..



SOLD EVERYWHERE. *MANUFACTORY: LONDON, E., ENGLAND.*

Have you tried . . .

JOHN DEWAR & SONS'

(Purveyors by appointment to Her Majesty Queen Victoria)

. . . SCOTCH WHISKY?

J. M. DOUGLAS & CO., MONTREAL, AGENTS.

HURRAH FOR PIERRE CURLE.

A Canadian Legend of Curling.

Why for dose Scotch man be so proud
An' promenade de town?
An mak' big hoorah on de hice
De sam' she's hall ee's hown?

What for she's wear Tom Shanty, ha
Flourish de broom de sam'
If he can swip dees country too
For play Pierre Curle his game?

Dey put de picture on de press
An mak' hup plenty yarn,
An' say heverybody on dat club
'S come from John Tomson ee's barn.

Ha! dass tout blag—juss foolishness,
Before dose Scotch fellah
Was civilize for wear some pants
We have curl on Canada.

On Canada dey's learn for play,
Halso what for call de game
For, Pierre—das stone, and for Pierre Curle,
Curling stone, das d' Hinglish name.

Dere's one grand history—romance also,
Attendez! I'm told you hall;
Who's start de game? Dass hole Pierre Curle,
Across from Montreal.

Long time ago, before de bridge,
Before the steamboat, too,
Pierre run the Longueuil ferry boat
Hee's bring the mail also.

Bimeby she's froze up on de fall
An' mak' 'em smoothe an' nice.
But hit's can't pass de mail wagon,
He's not yet strong, de hice.

Marie's live cross de hudder side,
Pierre write 'em hevery day,
De ferry's froze, the mail she's block—
But love ee's find de way.

An' love ee's plenty smaat also,
She's not wait pretty long;
An' p'raps Pierre Curle ee's strong man, too,
But love mak' tree time strong.

Marie, ee's hungry wait for lettre,
She's swip de house an' cry,
B meby she's pass on d'water bank
An' waive de broom hup high.

One sheet of hice join dis two soul,
Also kip dem apart;
Den Pierre on ee's place write "my love,"
An Marie's put "sweetheart."

When Pierre see dat ee's write de lettre,
An' pass close to de shore;
He's tak' one stone—bout hundred poun'—
De love mak' one poun' more.

She's fast de lettre wit' true love knot,
She's swing de harm, once, twice,
An' de message go on hee's sweetheart
Across tree mile of hice.

Sometime de stone turn hin—turn hout—
For pass sum lump, mebbee—
Den cross de ridge—hog back, ye call—
An' stop where ee's mark de T.

Marie she says, "Dass strong love sure!"
She go on de store right straight,
An' buy 'leven yard red calico
For mak' de dress tout suite.

Now dass de sam' hole game dis day,
Since Pierre Curle mak' de start,
De message win de prize for sure
Dat come mos' close on de heart.

Now, hole an' young—some crank also—
De sam' lak broders come,
On school question ee's drown de hax,
Troubl's fly before the broom.

Hole Pierre hee's gone—but, in hour heart—
She's live so long de worl';
An' hevery nation mak' tree cheer
For Canada, also Pierre Curle.

J. St. L. McGinn.

HOW TO LIGHT STORE WINDOWS.

In lighting store windows the aim should be to throw the light on the goods, says an exchange. The old way of having a chandelier with one or two lights in the centre of the window did not meet this requirement. Two lamps, if lamps are used, placed in the corner of the window with reflectors behind them, will produce much better results. Gas can also be arranged in the same position. Of course, by far the best results can be secured from incandescent lights.

The business men of Madison, Wis., have formed an independent telephone company, and have taken as a basis of their new phones the principles of the Bell telephone, on which the patents have actually expired. This service is given to the city at $15 per annum, and it pays the company a very good profit at that. The Bell Company, attempting to crush out this new company, has offered its 'phones at $9 per annum.

SILVER DUST WASHING POWDER

Is silvery in more ways than one. It has many "sterling" qualities and can put more silver in your pocket in a week than you think. Do you know how much profit there is on a package? If you don't you ought to lose no time making enquiries.

SILVER DUST MFG. CO. - HAMILTON, ONT.

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

TAKE THEM ON

and they will make a

TRADE FOR YOU!!

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

Spring Picked ! ! !

Skilfully Blended ! !

Attractively Packed !



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

PUREST & BEST

Windsor Salt

Is manufactured by the "Vacuum" Process, the most modern and the best system known to the Salt industry. We use this process in order to be able to make the best Salt.

That we have succeeded in this, is evident by the fact that in every City, Town and Village in Canada you will find Windsor Table Salt coming into general household use. Housekeepers want it and you should **Keep it in Stock.**

You can order Windsor Table Salt from any wholesale house.

The WINDSOR SALT WORKS, WINDSOR, ONT.

We Can't All Spend Easter Holidays



in CEYLON

But you can **ALL** sell your customers some of the wonderful, cheering, healthful teas of Ceylon for their

Easter Dinner

(The Poetry of it)

Every man upon this earth,
Be he a saint or sinner,
Should have upon his Easter board,
Some Ceylon tea for dinner.
Then all ye grocers through the land,
Be thoughtful, wise, and prudent,
And if you do not know these teas—
'Tis time to be a student.

(The Prose of it)

THERE'S MONEY IN IT FOR YOU.

CONTINUOUS BUSINESS-PAPER ADVERTISING.

AN ARGUMENT TO PROVE THE ADVANTAGE OF CONTINUOUS ADVERTISING.

By Nath'l C. Fowler, Jr., Doctor of Publicity.

In continuity is strength.

In disconnection is failure.

The builder of the Universe did not build something, Monday; and build nothing, Tuesday; and rebuild, Wednesday; and rest, Thursday.

He built something every day of the week, and only rested when He was through.

The forces of nature are continuous.

The fundamental principle of motion is everlasting.

The brook which runs on forever is the brook the fish live in.

The brook which dries up this month, and is a torrent next month, is the brook folks try to get rid of.

The man who feeds his horse on Monday, and gives him nothing to eat on Tuesday, has a weak horse on Wednesday, and a dead horse on Thursday.

The child who goes to school on Monday, and skips Tuesday, and attempts to connect the end of Monday's lesson with the beginning of Wednesday's lesson, is handicapped by conditions diametrically opposed to progressive education.

All things being equal, the store which has been the longest time in some one place is the store which does the greatest business.

Change of base, and especially change of business base, is only allowable excepting under conditions which make moving essential.

Money is made in specialties and bargains, but the fortunes of trade have been made, and always will be made, along the regular line of regularity; by handling busines to-day as it was yesterday, and by handling business to-morrow as it was handled to-day, subject to the changes of the times, and to the recognition of the conditions of progress.

Continuous good is far better, and more negotiable, than transient good, however good transient good may be.

The most progressive advertisers of the world have advertised continuously.

They advertised not for the fun of it.

They figure business on the hardest slate with the hardest pencil.

All that they do, they do for profit only.

Ninety-nine per cent. of successful advertisers are continuous advertisers.

The man who advertises in January, and discontinues his advertising in February, must advertise more extensively in March, in order to cover the gap his foolishness has created.

It takes more advertising in March to bridge the break of February than it does to advertise in January, February and March altogether.

There are lines of goods which can't be advantageously extensively advertised during certain months of the year, but advertising of those goods should never be completely annihilated.

It can be reduced in size, for any object, but it should be continuous, that there may be no need when extensive advertising again begins of connecting the two advertising periods.

The continuity which regulates all good business should be used in the regulation of advertising.

Advertising is no longer a luxury or a side issue.

It is a commodity.

It never will be successful unless it is handled the same way as are handled other commodities.

In the continuity of advertising is the good of it.

To break the advertising connection is to break trade connection.

Trade connection can be broken, advertising connection can be broken, and the house still remain successful, but the shrewd business man is not satisfied with the minimum of success. He is everlastingly striving for the maximum of success.

When he cuts expenses he cuts proportionately everywhere.

He does not stop advertising.

He advertises a little less, perhaps, but he advertises.

He never allows the medium he uses to go to press without the mention of his name and of his business.

He advertises in off-season, in order that the people may be better prepared to appreciate his efforts in season.

He keeps everlastingly at advertising, and wins.

Open Pan Salt

What is it? It is salt made by the OPEN PAN PROCESS. This is the method of manufacturing salt universally adopted in England, where so much good salt is made.

Open Pan Salt . . .

Is no experiment. It has been tried for years and never found wanting. It produces a medium grain salt that is far better for all ordinary purposes than a very fine grain.

WE HAVE IT.

The Canada Salt Association

CLINTON, ONTARIO

Brushes, Brooms . . . . Woodenware

We are headquarters for the above lines of goods, and guarantee every article we send out to be strictly as represented. **Our Price List for 1896** is now ready and we will be pleased to mail you a copy on application.

Chas. Boeckh & Sons Manufacturers 80 York Street **Toronto**

MONTREAL BRANCH: - 301 St. Paul Street.

Every Hotel and Restaurant needs

JOHNSTON'S

Fluid Beef Cordial

IN 20-oz. BOTTLES

Have you got some to supply the demand?

MAKES THE BEST BEEF TEA. . . . . ALWAYS SATISFIES.

THE JOHNSTON FLUID BEEF CO. MONTREAL.

TENDERS

INDIAN SUPPLIES

SEALED TENDERS addressed to the undersigned and endorsed "Tender for Indian Supplies," will be received at this office up to noon of TUESDAY, 21st April, 1896, for the delivery of Indian Supplies, during the fiscal year ending 30th June, 1897, at various points in Manitoba and the North-West Territories.

Forms of tender, containing full particulars, may be had by applying to the undersigned, or to the Indian Commissioner at Regina, or to the Indian Office, Winnipeg. The lowest or any tender not necessarily accepted.

This advertisement is not to be inserted by any newspaper without the authority of the Queen's Printer, and no claim for payment by any newspaper not having had such authority will be admitted.

HAYTER REED,
Deputy Superintendent-General of Indian Affairs.

Department of Indian Affairs,
Ottawa, March, 1896. (16)

There is a "best" in everything.

BUY-CYCLES

but do it carefully. There are many Good wheels—there are some better than others. . . There is one best

THE STEARNS



The Yellow Fellow.

Consult your interests by reading our catalogue; it tells many truths about bicycles. Its free.

AMERICAN RATTAN CO.
TORONTO, ONT.
CANADIAN SELLING AGENTS.



"BUILD TO-DAY THEN, STRONG AND SURE, WITH A FIRM AND AMPLE BASE." —Longfellow.

DO YOU?

WISH THUS TO BUILD an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors.

WANT ADVERTISEMENTS

Are inserted in this paper at the rate of two cents per word each insertion, **payable strictly in advance.** Advertisers may have their replies addressed in our care free of charge, but must send stamps for re-addressed letters.

The Canadian Grocer, Toronto

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE

Are the finest goods in the market.

THE COWAN CO., Ltd.
470 King St. West,
Toronto, Canada.

Siamese Twins



are debt and difficulty, difficulty and debt—they are inseparable. We need not discuss their causes here, either. What we want to point out is that no man with a family, or with large business interests at stake, should neglect life insurance. Stick to the policy you have, and when you want more insurance see one of our agents about it, or call in at Head Office. No medical examination is required for our pension. Bond policy and rates are away down.

MANUFACTURERS' LIFE INSURANCE COMPANY

HEAD OFFICE, **Toronto, Can.**

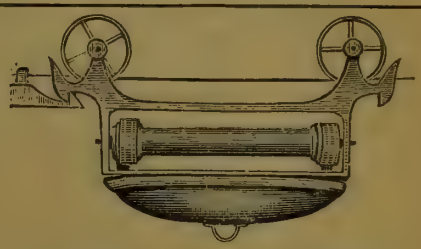
NORTHERN ASSURANCE COMPANY

Established 1836. OF LONDON.

Capital and Funds, $36,465,000.
Revenue, $5,545,000.
Dominion Deposit, $200,000.

Canadian Branch Office, 1724 Notre Dame St., Montreal.

ROBERT W. TYRE - Manager.
G. E. MOBERLEY, Inspector.



CHAMPION CASH RAILWAYS

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal

DELICIOUS

That's the only way to rightly describe the

Ram-Say Tea

It's the finest of Indian-Ceylon teas—done up in lead-lined packets — absolutely air-tight.

In pound or half pound packets, 40, 50, 60c. pound.

J. F. RAMSAY & CO., Toronto, Sole Agents for Canada and United States.

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

THOS. H. SHAW, grocer, 191 Davenport road, Toronto, has placed his affairs in the hands of Assignee May for the benefit of his creditors. The estate is a small one.

Ross & Watson, general storekeepers, of Harwood, have assigned.

E. Rayner & Co., grocers, Winnipeg, have been closed out by the bailiff.

Mowat Bros. & Baxter, grocers, Regina, have assigned to George Wilson.

Blair Bros., teas and groceries, Galt, have assigned to C. S. Scott, Hamilton.

Cordano and A. Frumento, general merchants, Cowichan, B.C., have assigned.

P. S. Campbell, hotel, Waubaushene, is offering to compromise at 35c. on the dollar.

John McMullen, baker, Carleton Place, is offering to compromise at 10c. on the dollar.

G. M. Crawford, general store, Alliston, is offering to compromise at 50c. on the dollar.

McPhail & Co., general store, Thornbury, are offering their creditors 65c. on the dollar.

Anthony Walker, wholesale and retail confectionery, Montreal, is asking an extension.

J. E. Marcil, general merchant, Acton, is offering to compromise at 35c. on the dollar.

John Cunningham, general storekeeper, of Pembroke, has compromised at 45c. on the dollar.

G. Caron, general merchant, Cap Ste. Ignace, Que, has compromised at 65c. on the dollar.

T. C. Savage, general merchant, Cape Cove, Que., is offering to compromise at 50c. on the dollar.

McPhail & Co., general merchants of Thornbury, are offering to compromise at 65c. on the dollar.

J. B. E. Danjou & Co., general merchants, St. Luce Station, Que., have compromised at 50c. on the dollar.

P. Grace & Co., wholesale grocers, Montreal, have compromised with their creditors at 40c. on the dollar, secured.

J. B. Lalonde, of Vadreuil, and L. A. Charron, of Windsor Mills, Que., both general merchants, have assigned.

J. C. Hemond & Co., manufacturers of boots and shoes, Montreal, are offering to compromise with their creditors at 25c. on the dollar, cash.

Toronto creditors of the estate of W. T. Wickham, grocer, of Brantford, received a first and final dividend on the estate, amounting to two cents on the dollar. The assets realized $2,750 50, and the preferred claims of rent and wages amounted to $1,252.32. After law costs, advertising and assignee's fee, there was a balance of $634.47 to pay off liabilities amounting to $31,873.83.

SALES MADE AND PENDING.

The stock of E. A. German, grocer, Quebec, has been sold.

The assets of Casselman & Co., grocers, Cardinal, are advertised for sale by tender.

The general stock of Chas. Brillard, St. Sebastien, Que., has been sold at 46c. on the dollar.

The business of the late W. Moore, grocer, boots and shoes, Berlin, is advertised for sale.

The stock of Bertrand & Co., grocers, Montreal, has been sold at 65c. on the dollar.

The stock of Wm. Geen, general storekeeper, Thornbury, has been sold for 60c. on the dollar.

The book debts of N. Martell, grocer, North Sydney, N.S., have been sold to J. X. McDonald for $500.

The stock, etc., of the estate of H. E. Thornton, general merchant, Tamworth, are to be sold by auction 1st prox.

The bankrupt stock of the estate of P. A. Nason, general merchant, Fredericton Junction, N.B., has been sold to A. W. Hay, Woodstock.

The stock of J. D. Trottier, general merchant, St. Casimer, Que., has been sold at 46c. on the dollar, and the book debts at 26c. on the dollar.

The stock of A. Dufour & Fils, general merchants, Murray Bay, has been sold at 50c. on the dollar. A Larouche, of the same place, was the purchaser.

CHANGES.

Sophia Morrish, grocer, Galt, has sold out to David Roy.

F. X. Martel, grocer, Montreal, is retiring from business.

Casselman Bros., grocers, Montreal, are succeeding A. Dumont.

K. C. McDonald, liquors, Mattawa, has been succeeded by S. Payette.

L. Beaudoin & Co. have started a general store at East Broughton, Que.

J. A. Cole, general merchant, Wardsville, has been succeeded by John Tristain.

W. H. Eaton & Co., general merchants, Selkirk, have sold out to Moses Finklestine.

James E. Taylor, general merchant, Georgeville, has sold out to P. A. Somerville.

E. G. Hoskins, general merchant, Lansdowne, has been succeeded by Herbert Horton.

PARTNERSHIPS FORMED AND DISSOLVED.

John Cunningham, general merchant, Pembroke, has admitted P. J. Ryan as partner under the style of Cunningham & Ryan.

Cockburn & Frankish, general merchants, Moose Creek, have dissolved. G. A. Cockburn continues.

John K. and B. J. Leonard have registered a partnership in Quebec to carry on business as general merchants under the style of Leonard Bros.

F. X. O. Turcotte and R. Lepage have registered a partnership to carry on business as grocers, in Montreal, under the style of A. Turcotte & Co.

L. G. Lemyre and W. Lafremiere have registered a partnership to carry on business in Maskinonge, Que., as general merchants under the style of Lemyre & Lafremiere.

A partnership has been registered in Montreal by A. W. Grant, J. Lunham Grant and W. D. Grant to carry on business under the style of the Meadow Sweet Cheese Manufacturing Co.

DEATHS.

John Coughlan, fruits, Montreal, is dead.

M. O'Donnell, grocer, St. Stephen, N.B., is dead.

E. Paradis, general merchant, St. Damien, Que., is dead.

B. Rattenbury, of B. & M. Rattenbury, pork packers, Charlottetown, P.E.I., is dead.

FIRES.

The premises of H. Rochon & Co., grocers, Montreal, have been damaged by smoke and water; insured.

Robert Barfett, general merchant, Newcastle, has been partially burned out. R. Lee, grocer, of the same place, has been burned out.

HOW WOMEN SHOULD SIGN.

Now that women are coming into public life and holding official positions, it is desirable to understand what constitutes a woman's business signature, says an exchange. A married woman signs her name just as a single woman signs hers—that is, with her Christian name, and the surname that belongs to her. This is her only proper signature. When Frances Folsom marries Grover Cleveland she signs herself thereafter as Frances Cleveland, or if she prefers to retain her family name, as most women do, she signs herself Frances Folsom Cleveland. Her address is distinctly different from her signature. A woman's social and business standing is usually conditioned by her husband's. Hence, for social and business convenience, she is known as Mrs. Grover Cleveland. But this is merely a distinguishing title, not her name, and, therefore cannot be used as a signature.

Consignments Stored in Bond

And shipped when sold, to proper addresses. Specially convenient for consignments partly sold in transit.

BLAIKLOCK BROTHERS, MONTREAL

A NEW DEPARTURE of much importance to the . . . . GROCERY TRADE



The LAING PACKING AND PROVISION CO. Ltd.

. . OF MONTREAL . .

Have added a **Canned Meat Department** to their General Packing Business, and will in future have a full line of Canned Meat Goods, Soups and Sundries of the very finest quality, every can being guaranteed. These **Anchor Brand** Goods are put up in all the convenient sizes and newest shapes, **with patent key-openers,** and are not surpassed by any other goods on the market.

WRITE FOR PRICE LIST

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE Oil

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

SAMUEL ROGERS & CO.
Sole proprietors, - - - - Toronto, Ont.

CAUSES OF FAILURE

In the Hardware Trade and How Avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely. We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit, Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays to any address on receipt of **25 cents**

HARDWARE AND METAL, Toronto

Union Mutual Life Insurance Co.
OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager
Room 2, 162 St. James Street, Montreal

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.

ASK FOR

MOTT'S

NOVA SCOTIA *FIBRED CODFISH*

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade **YARMOUTH, NOVA SCOTIA**

The Profits on "Windsor" Salt . . .

Put up in fine white cotton bags, and packed in paper lined barrels, amount to more per cent. than anything else you handle. Here are the figures:—

	Cost.	Sell for.	Profit.
100-3s.....	$2 75	$5 00	81 per cent.
42-7s.....	2 55	4 20	64 "
50-3s. & 21-7s.	2 75	4 60	67 "
30-10s.....	2 50	4 50	80 "
15-20s.....	2 40	3 75	60 "

Is there any reason why you should handle common salts when the very best pays such profits? You can order at these figures from any wholesale grocer in Toronto. How about a car of Land Salt?

The Toronto Salt Works
128 Adelaide Street East
TORONTO, ONT.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS
PICTOU, N.S.



Chas. Southwell & Co.'s

High-Class
Jams, Jellies
and **Marmalades**



Superior Quality
Superior Style

Are What You Want . .



Therefore, take on a line of **SOUTHWELL'S**

THESE GOODS HAVE COME TO STAY.

CURRENT MARKET QUOTATIONS

TORONTO, Mar. 26, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16
Dominion—	
¼ lb. tins, 4 doz. in case.....per doz.	1 00
½ " 3 " ..... "	1 75
1 " 2 " ..... "	3 00
10 lb. boxes .....per lb.	20
30 lb. pails..... "	20



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
¼ lb. tins, 4 oz. cases.....	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'kg Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	$ 3 30
½ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins.....	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles.....	1 60
3. "	1 90
4.	2 60

Polishing Paste. (3 doz. in box)	per gross.
No. 1. In bottles	$3 75
" 2. "	5 65
" 3. "	7 85
Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
Ivorine.	per doz.
Small. In patent stoppered bottles, sponge attached	$0 80
No. 1. "	1 35
" 2. " .....per gross.	25 00
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10.....	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross.
CROWN PARISIAN DRESSING.....	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	
	per gross.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 20

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots....	0 16

CORN BROOMS

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz. net.
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90
"Standard," select 7, 4 strings..	2 75
" " 6. 3 strings..	2 60
" " 5. 3 strings..	2 40

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 95
" gallons	1 90	2 10
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 90
Corn, 2's	0 70	0 90
Cherries, red pitted, 2's.....	2 00	2 25
Peas, 2's	0 85	1 00
" Sifted select	....	1 10
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's.....	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 00
" 3's	2 40	2 60
Peaches, 2's	1 90	2 20
" 3's	2 70	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard.....	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 80	0 90
" gallons.....	2 10	2 25
Raspberries, 2's	1 40	2 00
Strawberries, choice, 2's	1 90	2 40
Succotash, 2's	....	1 15
Tomatoes, 3's.....	0 80	0 85
Lobster, talls.....	1 85	2 50
" flats.....	2 50	2 80
Mackerel.....	1 10	1 20
Salmon, Sockeye, talls.....	1 35	1 45
" " flats.....	1 55	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" " " " " ¼'s	0 10½	0 11
" " " " " ½'s	0 18½	0 19
Sardines, other brands 9¾ 11	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36

Out of every Ten Grocers

Who have tried **Edwardsburg Starch,** ten have been completely satisfied with it. Have you tried it?

EDWARDSBURG STARCH CO. Cardinal, Ont.

Sardines, Amer., ¼s	"	....	0 04½ 0 09
" " ½s	"	....	0 09 0 11
" Mustard, ¾ size, cases 50 tins, per 100			10 00 11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

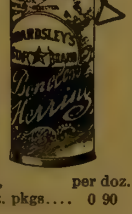
(CANADIAN.)

Comp Corn Beef, 1-lb. cans		$1 40	$1 50
" " " 2	"	2 40	2 55
" " " 4	"	....	....
" " " 6	"	7 75	8 25
" " " 14	"	16 00	18 00
Minced Callops 2	"	....	2 60
" " 2	"	2 60	2 65
Lunch Tongue 1	"	3 40	3 50
" " 2	"	....	6 00
English Brawn 2	"	2 75	2 80
Camb Sausage 1	"	....	2 50
" " 2	"	....	4 00
Soups, assorted 1	"	....	1 50
" " 2	"	....	2 25
Soups and Boull. 2	"	....	1 80
" 6		....	4 50



Acme Sliced Beef.
No, 1 tins, key, 2 doz., per doz. $2.50.





Beardsley's Boneless Herring. per doz
2 doz.... 1 4

Codfish.	per doz.
Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	3 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'s.	per lb.
Chocolate—	
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

Cocoa— EPPS'.	per lb.
Case of 112 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½s, "	....
" 1 lbs. "	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each	0 50
Caraccas Sweet, in boxes, 6 lbs. each	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each	0 25
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb	0 50
Breakfast Cocoa—	
In bxs, and 12 lbs. each, ½ lb., tins	0 49

COFFEE.

Green.

	per lb.	
Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio	0 20	0 21½
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 28
Mocha and Java	....	0 35
Old Government Java	0 30	0 36
Arabian Mocha	....	0 35
Maracaibo	0 28	0 30
Santos	0 25	0 27

DRUGS AND CHEMICALS.

Alum	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross	....	4 20
" 2 " " "	....	6 00
" 3 " " "	....	8 40
" 4 " " "	....	10 00
" ½ pint " "	....	12 00
Olive Oil, ½ pts., 2 doz. to case, per case	....	1 25
" pints, 2 doz. to case, per case	....	2 50
Epsom Salts	0 02	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08½	0 09
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12½	....

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz		$0 75
" " " " 1, 1½ oz		1 25
" " " " 2, 2 oz		1 75
" " " " 3, 3 oz		2 00

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO THE QUEEN OF ENGLAND.



Over 1,000,000 Packages sold weekly

LIPTON'S
Delicious Teas

possess that most delicate flavor and exquisite aroma peculiar to the choicest growths of Ceylon and India. . . .

They are put up in one-pound and half-pound air-tight packages, and retailed at 30, 40, and 50c. per pound. Reasons why you should sell Lipton's Teas: Because everybody likes them. They have the largest sale in the world. They will increase your trade. You can buy from the following wholesale agents:

Caverhill, Hughes Co., Montreal
H. H. Brennan & Co., - Ottawa
W. G. Craig & Co., - Kingston
Balfour & Co., - - Hamilton
A. M. Smith & Co., - - London
T. Kenny & Co., - - - Sarnia

LIPTON TEA PLANTER
CEYLON

Chief Offices: City Road, London, England.
United States Offices: 80 Front St., New York.

Batty's

NABOB PICKLES and.... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applyin to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada ——— Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy plug tobaccos duty paid. Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited. See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. **OFFICE, Vancouver, B.C.**

A PRIZE . .

Certificate in each box of



ADAMS' "BANNER" CHEWING GUM

ADAMS & SONS CO.

Send for Free Sample. **11 & 13 Jarvis Street, Toronto, Ont.**

FOR SAIL—

Was the sign on a building. The owner was asked when his house would SAIL, and replied, "Just as soon as the man comes along who can raise the wind."

The above is only put here to catch your eye, as it were. When you see the joke and repeat it to your customers, please say a word for "Cream Sodas" and see you sell the original brand, put up in blue-labelled three-pound tin boxes. They are trade winners. A woman will go blocks out of her way to get a second tin. Drop us a line and we will send you a sample tin at once.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. **7 FRONT STREET EAST, TORONTO.** **Charles J. Peter.**

Crown Brand (Greig & Co.)—



1 oz. London	gross	6 00
2 " Anchor	"	12 00
1 " Flat Crown	"	10 80
2 " " "	"	18 00
2 " Square	"	21 00
2½ " Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
8 " "	"	7 00
Parisian Essence	gross	21 00
Ketchup, Fluted Bottles	gross	12 00
" Screw Top	"	21 00
" S. & L. "High Grade" per doz		3 50
Pepper Sauce, per gross		15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 [illegible]

FRUITS.

FOREIGN.

	per lb.	per lb.
Currants—Provincials, bbls	0 04	0 04¼
" ½ bbls	0 04½	0 04⅝
" Filiatras, bbls	0 04¼	0 04½
" ½ bbls	0 04¼	0 04¾
" Patras, bbls	0 04½	0 05
" ½ bbls	0 04¾	0 05¼
" cases	....	0 05½
" Vostizzas, cases	0 06	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05½
Figs—Eleme, 14 oz	0 09	0 10½
" 10 lb	0 09½	0 12½
" 18 lb	0 13	0 15
" 28 lb	0 16	0 18
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 06	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 04½	0 04¾
" Fine, off stalk	0 04¾	0 05
" Selected	0 06	0 06¼
" Layers	....	0 06½
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05½	0 06¾
" Malaga—		per box.
" London Layers	2 00	2 20
Black Baskets	2 75	3 20
Blue Baskets	3 25	3 50
" Dehesa Clusters	4 25	4 50
Lemons—Messina, boxes	2 50	3 50
Oranges—Jamaica	3 50	4 00
" Valencias	5 50	7 00
" Cal. Navels, in boxes	3 00	4 00
" Sevilles	2 75	3 00

DOMESTIC.

Apples, dried, per lb	0 03¾	0 04
" evaporated	0 06½	0 07

FOOD.

	per brl.
Split Peas	$3 50
Pot Barley	3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—

50 to 60 dy basis	....	2 60
40 dy	....	2 65
0 dy	....	2 70
20 16 and 12 dy	....	2 75
10 dy	....	2 80
8 and 9 dy	....	2 85
6 and 7 dy	....	3 00
5 dy	....	3 20
4 dy A P	....	3 20
3 dy A P	....	3 60
4 dy C P	....	3 10
3 dy C P	....	4 20

HORSE NAILS—
Canadian, dis. 55 per cent.

HORSE SHOES—
From Toronto, per keg 3 60

SCREWS—Wood—
Flat-head iron, 80 p. c. dis.
Round-head iron, 75 p. c. dis.
Flat-head brass, 77½ p. c. dis.
Round-head brass, 72½ p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break	(25 in. and under)	1 30
2nd "	(20 to 40 inches)	1 45
3rd "	(50 to 60 inches)	3 10
4th "	(51 to 60 inches)	3 40
5th "	(61 to 70 inches)	3 80

ROPE—

Manilla	0 09	0 09¼
Sisal	0 06¾	0 07¼

AXES—
Per box 6 00 12 00

SHOT—
Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap	0 04¾	0 05
Screw, hook and strap	0 03¾	0 04

WHITE LEAD—Pure Association guarantee, ground in oil.

	per lb.
25 lb. irons	0 04¾
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04

TURPENTINE—
Selected packages, per gal. 0 45 0 46

LINSEED OIL—

Raw, per gal	0 54	0 55
Boiled, "	0 57	0 58

GLUE—
Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams " " 1 55	1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

KNOX'S GELATINE.

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross	9 00
Small Med. "	7 80
Medium "	10 80
Large "	12 00
Spoon "	18 00
Mug "	16 20
Tumbler "	12 00
Cream Jug "	21 00

RICE, ETC.

Rice—	per lb.	per lb.
Standard "B"	0 03½	0 03⅝
Patna	.....	0 04¼
Japan	.....	0 05
Imperial Seeta	.....	0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03¼	0 05
Tapioca	0 03½	0 05½
Goathead (finest imported)	.....	0 06½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05½
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes and fancy packages	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 07¼
Canada Pure Corn	0 06¾
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs.	0 04¾
Kegs, 100 lbs.	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 bs.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06¾
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 07¼

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08 / 0 08½
PURE—OSWEGO	16-lb. boxes	0 07
	40-lb. boxes, 1-lb. packages	0 07½
CORN STARCH.	For puddings, custards, etc.	
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

BROWN & POLSON'S CORNFLOUR.

1-lb packages	0 07
40-lb boxes	2 80

SUGAR.

	c. per lb.	per lb.
Granulated	0 04¾	0 04⅞
Paris Lump. bbls. and 100-lb. boxes	0 05⅜	0 05¾
" in 50 lb. boxes	0 05¾	0 05.80
Extra Ground, bbls. Icing	0 05⅞	0 05¾
Powdered, bbls	0 05⅝	0 05½
Very bright refined	.....	0 01⅜
Bright Yellow	.....	0 04¼
Dark Yellow	0 03⅞	0 04

SYRUPS AND MOLASSES.

SYRUPS.	per gallon. bbls.	½ bbls.
Dark	0 30	0 33
Medium	0 33	0 38
Bright	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

Babbitt's "1776" Soap Powder $3 5



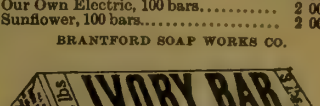
1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

P. M. LAWRASON'S SOAPS.

	per box
Wonderful, 100 bars	$4 00
Supreme, 100 bars	3 60
Our Own Electric, 100 bars	2 00
Sunflower, 100 bars	2 00

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
3 lbs. and 2 6-16 lbs., 60 bars in box	$3 30
13¼ oz. and 1 lb., 60 bars in box	3 30
12 oz. cakes, 100 cakes in box	4 00

WHY IS

Brantford Starch

selling better every day?

Because it is always **uniformly reliable,** and its packages are the **most attractive** in the trade.

10 oz. cakes, 100 cakes in box		3 60
Twin cake, 11 ¼ oz., 100 cakes in box		3 85

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Puking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14
PING SUEYS.		
Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19
JAPAN.		
Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

TETLEY'S TEAS.

No. 1. Retailed 70c.; cost 50c.
No. 2. " 50c.; " 35c.
Mixed. " 40c.; " 30c.

"SALADA" CEYLON.



	per lb.
Green label, retailed at 30c	0 22
Blue label, retailed at 40c	0 30
Red label, retailed at 50c	0 36
Gold label, retailed at 60c	0 44

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets, black or mixed.

Blue Label	0 22
Green Label	0 28
Red Label	0 35
Orange Label	0 42
Gold Label	0 58

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.



Cut Tobaccos—

Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5 lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	10 50
Lafayette " "	4 00
Marquise (Can. tobacco)	7 00
Imperial " "	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies		0 35
Navy, plug mark	0 33	0 35
Honey, boxes and caddies		0 43
Spun roll chewing, boxes		0 55

Plug smoking (with or without tags)—	per lb
Black Crown smoking, in caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

AMERICAN TOBACCO CO. OF CANADA, LTD.

Cigarettes—	Per M.
Richmond Straight Cut No. 1, in cardboard boxes of 10	10 50
Hyde Park, cardboard boxes of 10 and 20	10 50
Sweet Caporal, slide boxes of 10	7 20
Athlete, foil-wrapped boxes of 10	7 20
Old Judge, slide boxes of 10	7 50
Derby, packages of 10	3 80
Prince and Gloria, slide bxs. of 10	3 80
Sweet Sixteen, slide boxes or packages of 10	3 30
White Caps, slide boxes of 10	3 30
Old Virginia, slide boxes of 10	3 30
Parisienne, slide boxes of 10, (mouth-pieces)	3 60
Holder, packages of 10	3 30
Sultana, slide boxes of 10	3 30
Majestics, slide boxes of 20	6 60

Plug Cut—	
Old Chum, 1-9, 5-lb. boxes	0 70
Old Virginia, 1-10, 5-lb. boxes	0 60
Seal of North Carolina, 1-10	0 80
" " 1-6 pouches	0 90
Old Gold, 1-10s and ⅛s	0 80

Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes	0 83
Athlete	1 10
Old Judge	1 20

Plug Smoking—	
Derby, 3s, 7s and 12s, solace	0 51½
Old Virginia, 3s, twist or solace	0 58

Plug Chewing—	
Old Chum, 3-lb. boxes, thick or [illegible]	0 [illegible]

Cigars.

S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	8 00
" 1	[illegible]
" 2	5 50
" 3	4 50
Washboards, Globe	1 90 2 00
" Water Witch	1 40
" Single Crescent	1 [illegible]
" Double "	2 75
" Jubilee	1 [illegible]
" Globe Improved	2 00
" Quick and Easy	1 [illegible]
" World	1 75
" Rattler	1 20
Butter Tubs	1 60 [illegible]
Mops and Handles, combined	1 25
Butter Bowls, crates assort'd.	3 60

THE E. B. EDDY CO.

Washboards, Planet	1 60
" Waverly	1 50
" XX	1 40
" X	1 25
" Electric Duplex	2 25
" Special Globe	1 50

Matches—	Per Case. 5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Tiger	2 60	2 80
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	[illegible]
Favorite	2 25	2 35
Flamers	2 25	2 35

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

25 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.

Established 1780.

WALTER BAKER & CO., LIMITED,

Dorchester, Mass., U. S. A.

The Oldest and Largest Manufacturers of



PURE, HIGH GRADE COCOAS AND CHOCOLATES

on this Continent. **No Chemicals** are used in their manufactures. Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their **Premium No. 1 Chocolate** is the best plain chocolate in the market for family use. Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children.

Consumers should ask for and be sure that they get the genuine

Walter Baker & Co.'s

goods, made at

Dorchester, Mass., U. S. A.

CANADIAN HOUSE,

6 Hospital Street, - - Montreal.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

B. F. P.
Cough Drops

Have you got them? If not, write

TORONTO BISCUIT & CONFECTIONERY CO.

TORONTO

The "GENUINE"



Is a Chimney full of quality
See our Registered Trade
Mark on each one.

Heat will not break it

Full Lead Flint-Wrapped and Labelled

Do not buy any so-called Flint Chimney, but insist on having the GENUINE

GOWANS, KENT & CO., Toronto

CHARLES F. CLARK, President. EDW. P. RANDOLPH, Treasurrr

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

EL PADRE NEEDLES EL PADRE NEEDLES

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, APRIL 3, 1896. No. 14

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

THE ONLY TEN CENT CIGAR

SELL ONLY THE BEST!

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

Fresh Herrings



The recognized leading Brand in all the markets of the world.

Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

VARSITY CIGAR 5c. THE BEST IN THE MARKET

Potted and Deviled Meats

We sold last year just 2,399,112 cans of our "Helmet" brand Potted and Deviled Meats. If figures prove anything, these prove that our Potted and Deviled Meats are good and sought after. We know how to make them just right. We use the best materials in proper proportions, and we spice the meats to a nicety. They open up moist and fresh and spicy. They spread well and make delicious sandwiches. For picnics, hunting, fishing parties and outing generally, these little cans of the "Helmet" brand are indispensable.

Manufacturers' Agents,

JAMES HAYWOOD
Toronto

J. L. WATT & SCOTT
Montreal

J. HUNTER WHITE
St. John, N.B.

Armour Packing Co. . .
Kansas City, U.S.A.



Well, Stranger

You want to know why our battery looks so dressy?

The reason is that we use

YUCAN
OIL BLACKING

on all our leather straps. In the past we have used all kinds of blackings and dressings with little or no success, until we tried the . . . .



YUCAN OIL BLACKING

The dust or sun has no effect on it
It always keeps its color
The Polish does not crack

We also use it on all our Rubber Goods, and you can turn any tan leather black with it. All it costs is 25 cts. per bottle and is very economical to use.

The F. F. DALLEY CO., Ltd.
Hamilton

TANGLEFOOT

Sealed Sticky Fly Paper

PRICES FOR 1896

REGULAR.		"LITTLE."	
One Box -	45 Cents	One Box -	18 Cents
One Case - -	$4.00	One Case - -	$2.10
Five Cases -	3.75		
10 Boxes in a Case.		15 Boxes in a Case.	



THE DIFFERENCE

TANGLEFOOT Does Not Leak at the Edges
TANGLEFOOT Does Not Soak Through the Paper
TANGLEFOOT Does Not Spoil Over Winter
TANGLEFOOT Does Not Allow Flies to Escape
TANGLEFOOT Has the Only Serviceable Holder

Holders

Are no longer packed with TANGLEFOOT, but are put up separately in boxes of 50 which job for $1.00.

Standard Goods THE Best to Handle

FOR **PURITY**

Bi-Carbonate of Soda

FOR **STRENGTH**



TRADE MARK

This brand is always reliable. Highest test $98\frac{50}{100}$% pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.



Pure Castile Soap

RED LION BRAND

If you want to keep a Soap that you can recommend to your customers, then purchase "Le Lion Rouge;" quality never varies.

Fry's

100 PRIZE MEDALS

HIGHEST HONORS AT CHICAGO

Always Reliable.





Purveyors of Chocolate to Her Majesty the Queen by Royal Appointment.

It pays to sell them.



Agents for the Maritime Provinces, Ontario and the Northwest.

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

The only Magic . .

necessary to make your Crockery Department a success is an assortment of the right goods, that is to say, of our goods. They are right in quality, shape, finish, and price. They hold their own against all competition, either home or foreign.

Send for Our List. **Brantford Stoneware Mfg. Co.** BRANTFORD, ONT.

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery" Lancet.

WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

SILVER DUST WASHING POWDER

Is silvery in more ways than one. It has many "sterling" qualities and can put more silver in your pocket in a week than you think. Do you know how much profit there is on a package? If you don't you ought to lose no time making enquiries.

SILVER DUST MFG. CO. - HAMILTON, ONT.

Packed in beautiful **White Opal Jars**

FOR COTTAGE AND PALACE



FOR CRUISE AND CAMP

Fresh Stock Just to Hand

THE HUDSON'S BAY CO., Winnipeg

A Great Trio



Agents **ROSE & LAFLAMME**

400 St. Paul St., MONTREAL

Canada for Canadians

Apart from the sentiment involved, there is no need of going to Great Britain or foreign countries for goods which can be just as well supplied by the home manufacturer.

EDDY'S SAFETY MATCHES AND WAX VESTAS

are made by skilled workmen from the very best material. Special care is taken to produce a perfect match not affected by our severe climatic changes.

We claim that Eddy's Matches are the best in the world, and therefore the best for use in Canada.

The E. B. EDDY Co. Ltd.

HULL

318 St. James St. - MONTREAL
38 Front St. West - TORONTO

AGENTS: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria. Permanent agents not yet appointed for St. John's, Nfld., Sydney and Melbourne, Australia.

"Rose Brand" Breakfast Bacon is **Unequalled**

Our packing houses operate fifty-two weeks every year, so we offer bright fresh goods. English cure carefully selected. Do you want a high-class article, uniform quality, the year round? If so, order from

The GEORGE MATTHEWS CO., Ltd. Packing Houses Ottawa and Peterborough

---

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

On its own merits



SELLS WELL

BUY IN SMALL LOTS AND OFTEN.



To Our Retail Friends

and those who will be our friends in the future: We wish to direct your attention to the magnificent assortment of High Grade Teas which comprise our present stock—

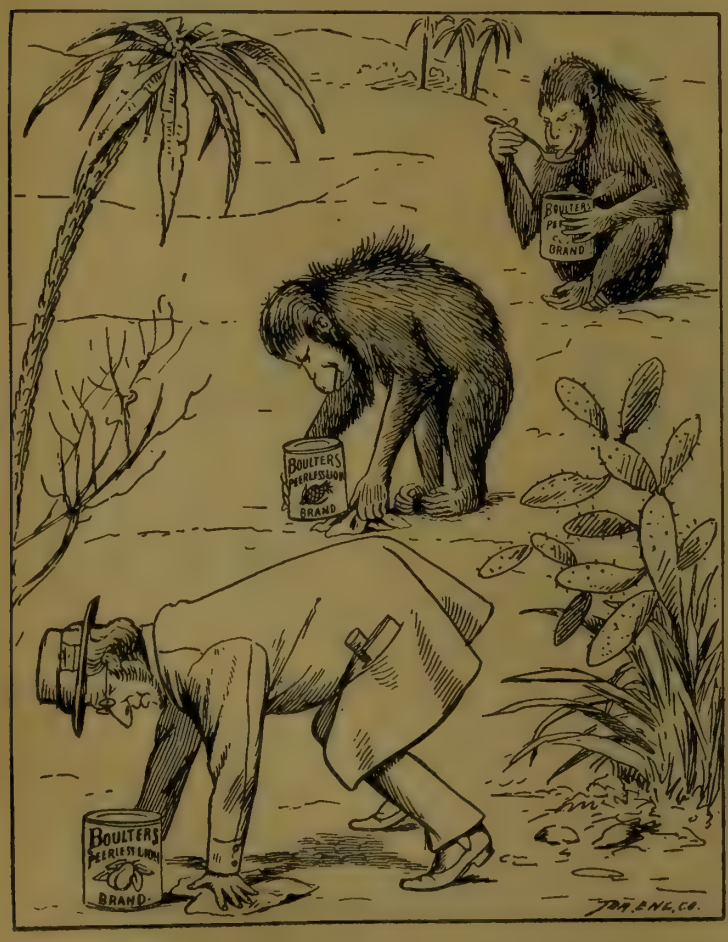
Ceylons, Indians, China Blacks, Young Hysons and Japans

It is most replete with the good things the market affords and contains values unsurpassed. Each line has been selected after a thorough cup test, and with the splendid facilities we have of examining the choicest samples going, we feel that those in the trade who fail to see what we can do for them do not do justice to their pockets and their business.

IF YOU WANT a cheap Young Hyson or Japan to retail at 25 cents we have them.

REMEMBER—It pays to look into things—and that we are always pleased to answer inquiries promptly and fully.

W. H. GILLARD & CO. Wholesalers Only ***Hamilton, Ont.***



Looking into things

That's what every grocer should do, particularly when buying. Look into things and firmly and positively **refuse substitutes.**

If you are out of any lines order at once. The wholesalers are in entire possession of our vegetables, and our stock of fruits is low.

Boulters' **PEERLESS** Lion Brand Canned Goods.

Not cheap, but good.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, APRIL 3, 1896 ($2.00 per Year) No. 14

DROPS FROM THE EDITOR'S PEN.

Peevishness in merchants is neither profitable nor politic.

—

Circular advertising seldom goes the round of the trade circle.

—

Merchants who pay attention to children earn the smiles of mothers.

—

Business men who keep moving are usually those who stick to one place.

—

On the ground that he cannot afford to be dishonest, every young man ought to be honest.

—

Taking it day in and day out, it is far safer to lie via the tongue than via the advertisement.

—

People riding hobbies should be careful: More hobbies are ridden to death than to victory.

—

Gold is all right as a lubricant, but it cannot take the place of persistency in business building.

—

The sun that frees the waters from their wintry ice bonds will cause trade to flow more freely.

—

There are fools who kill business as well as fools who kill men. The price cutter is one of them.

—

When a man jokes about sand in sugar it is safe venturing that the sand of his jokes is running low.

—

It is well to look at a business twice before you wed yourself to it: love at first sight is not always wise love.

—

It is a poor shallow specimen of humanity that skims milk in order to gather a few extra cents for his pocket.

—

It is significant that the British Government's bill permanently excluding live cattle from Great Britain should have followed closely on the promise in the Queen's speech to do something to mitigate the agricultural distress obtaining.

—

Those who are not converted to early closing by these warm, spring-like days must be past redemption.

—

Good trade cannot be secured by bad goods any more than can a wagon be pulled uphill by drawing the linch-pin.

—

Courteousness in merchants or clerks cannot run and be glorified when weighted down with affectation and formality.

—

Penuriousness in advertising is not judiciousness. And judiciousness in advertising is one of the secrets of success in business.

—

If more men were to "post" themselves before going into business there would be less posting of books by assignees afterwards.

—

Jump is the name of the secretary of the Southport (Eng.) Grocers' Association, which may account for the association's being ever on the move.

—

Merchants and manufacturers who are not as careful regarding the reputation of their products as they are of their character are likely to lose both.

—

There is a good deal of "squealing" in Ireland because of the competition of Danish bacon on the English market, and it is not the hogs that are squealing either.

—

The Proprietory Articles Trade Association of England wields, evidently, a powerful arm: It has decided that retailers' profits on patent medicines shall be 20 to 25 per cent.

—

Le Prix Courant, of Montreal, came to hand last week in elaborate and substantial form. It was the annual spring number. The cover was handsomely lithographed and its 85 pages showed excellent letter press as well as liberal advertising patronage. Le Prix Courant has reasserted its right to be termed the prince of French-Canadian trade journals.

—

A merchant can no more exist upon the reputation he made years ago than can a locomotive proceed on its journey by the aid of the coal consumed the day before.

—

Commercial travelers who were recently snow-bound for three days were surrounded by lots of the "beautiful"; but they did not see it: it was not the business with which they were enamored.

—

A merchant cannot take his store with him after he departs this life, no matter where his destination may be; but that is no reason why he should be careless about the appearance of his store.

—

If the gentlemen at Ottawa, Liberal and Conservative alike, instead of fighting on a comparatively barren question, would turn their attention from Manitoba schools to cold storage they would benefit Canada more.

This is what may be termed a carom shot: It hit the nail on the head and administered an undercut to the House of Commons. And Dr. Parkin made it.

—

With the sap running freely, the man who makes "maple" sugar and syrup in his cellar is out of the race altogether. Nature doesn't say much, but she's all powerful when she settles down to work. There is no competing with her.

—

An association that does nothing for the benefit of the trade it represents has no excuse for existence; and the members of an association who cannot make it live and health-imparting to business should turn their attention to sawing wood.

—

No matter how learned and experienced a merchant may be, he cannot without his trade paper know what is going on in the commercial world any more than can a man, be he as tall as a Colossus, see all that is going on in the world around him.

A CANADIAN GROCER ON TEA.

ON Thursday last it was our pleasure to receive a call from Mr. John Sloan, of Galt., Ont., Canada, wholesale and retail dealer in crockery and groceries. Mr. Sloan has made a hobby of tea for the past fifteen years, and keeps in stock some thirty varieties. Experience has taught that little dependence could be placed on books for a thorough knowledge of the article, and therefore he made the leaf his special study until he became thoroughly familiar with the peculiarities of the various sorts and the names of Indian, Ceylon, China and Japan teas. His rule is to buy on cup quality alone, making style a secondary consideration. In order to secure to customers a uniform article and to ensure their receiving the tea which pleases at each purchase, an index book is kept, in which are placed the names of all customers, together with a memorandum of the tea purchased and the date, and this is kept for ready reference whenever a customer buys tea.

Mr. Sloan has made a special study of Ceylon teas, using them, however, largely for blending, as they work together exceedingly well with China blacks, particularly the different makes of Congou. He finds that tea from the same garden in Ceylon varies from season to season, and that one cannot rely upon the tea from a certain garden for uniformity simply because it has been a prize-winner for several successive seasons. Each lot of tea must be studied on its merits. Those Ceylon teas which are best adapted for selling straight must be of a very high order. They are popular in Galt, as are the blended Ceylons. He thinks the variation in the character of Ceylon teas from season to season is to some extent due to the soil, which is shallow, the owners of gardens neglecting to keep them up to proper condition, the result being tea of varying quality.

Mr. Sloan does not use Japans to any great extent for blending, preferring to sell them straight. He is not partial to basket-fired tea. In his district in Ontario the dealer has to contend against the water, which is strongly impregnated with lime, so that the teas which please in that section would not be in such great favor in other markets, even such as are as near as Toronto. Mr. Sloan finds, however, that customers who have become addicted to the use of any one particular sort are so wedded thereto that it is very difficult to induce the use of some other variety, even though it may be of much higher value and merit. When such consumers move away they send back to Canada to get some of the same sort of tea they formerly used.

Mr. Sloan is not at all friendly to package teas, finding they vary in quality, the standard of grade not being maintained; therefore, he favors buying tea on its merits, in bulk, and selling it loose, never putting it up in packages, except in three or five pound boxes for such customers as desire to purchase that quantity.

Mr. Sloan has also found that the heads of the tea departments of some of the jobbing houses are lamentably ignorant of tea and are unable to detect different varieties and to designate them from the leaf; they are also deficient in a knowledge of various matters connected with the cultivation and preparation of tea. Some cannot name the different sorts of Congou and tell in which part of the district they are grown.—American Grocer, N.Y.

Mr. Sloan is one of the oldest of THE CANADIAN GROCER'S subscribers. He is up-to-date and has one of the finest grocery stores in the Dominion.—ED. GROCER.

DEATH OF MRS. ROBINSON.

The wife of Ally Robinson, western representative for Richards' soaps, died in Woodstock, Saturday, March 28th, aged 36 years, and was buried in Parkhill, Monday, March 30. Ally is one of the well-known travelers that cover Western Ontario, and his many friends extend him their heart-felt sympathy in his hour of bereavement. A family of six boys are left to mourn the loss of a mother.

ST. LAWRENCE SUGAR CO.

At the annual meeting of the shareholders of the St. Lawrence Sugar Refinery Company (Ltd.,) held at their office Wednesday last, the following Board of Directors was elected for the ensuing year:—Messrs. James Crathern, Robert Hampson, J. M. Douglas, E. A. Reincke, A. Baumgarten, and Theo. Labatt. At a subsequent meeting of the directors, Mr. A. Baumgarten was elected president, Mr. Labatt, vice-president, and Mr. W. B. McNally was appointed secretary.

ABYSSINIA TEA.

An official report from Abyssinia, reproduced in part by The Tropical Agriculturist, states: "Chaat is a shrub very extensively cultivated both in Shoa and in the countries adjacent. It is in general use among the inhabitants as a substitute for tea, which, in all its properties and qualities, it closely resembles. The plant is said to have been brought originally from the western mountains, of which the elevation being from 5,000 to 8,000 feet, agrees with that of the Chinese tea districts, while the average temperature does not exceed 60 deg. Fahrenheit. In a light gravelly soil it attains the height of 12 feet, and the leaves being plucked during the dry season, and well dried in the sun, fetch from 1d. to 2d. the pound. They are either chewed or boiled in milk, or infused in water, and by the addition of honey a pleasant beverage is produced, which being bitter and stimulative, dispels sleep if used to excess. The virtues of the chaat are equally to be appreciated with those of the yerba mate, recently introduced into England from Brazil and Paraguay."

ADVERTISING AXIOMS.

THE following gems of advertising wisdom and advice were sent to the press a short time since by a New York advertising agent:

The reward of the faithful advertiser is certain.

Man advertises and the people make purchases.

"Many men, many minds." Many ads. in many publications, many buyers.

"From nothing (in the leading publications) nothing comes." From something, however, results are sure to come.

"May his fame endure forever"—The advertiser who advertises with sensible copy that appeals to the sense of the people.

"The better the day, the better the deed." The better the "ad." and the better the mediums used, the better the results.

If you have something that the people need, advertise "with courage and faith," and the people at home and abroad will respond to your profit.

Do not forget that an advertisement in "perpetual motion," if it is good, will wear its way into the people's memory, with consequent results to you.

Here is a suggestion—"Make your advertisement an argument deriving its force from the situation, and present it clearly to all to whom it is addressed."

Lack of trade is bitter, but results from good advertising are sweet.

"Art is long, but life is short." Don't make your "ad." too long or too short.

"The effect ceases with the cause." Therefore, advertise with constancy.

"Ads." should be written in words that burn, but not necessarily in glowing language.

The motto of New Mexico: "It increases by going." So does an "ad." Is yours going?

"The burden which is well borne becomes light," and the "ad." well printed brings heavy results.

"Better be wise than rich," says an old proverb, but the majority by far would rather advertise and get rich.

To be prominent anywhere one must have marked characteristics. So it is with an advertisement in the crowded columns of newspapers and magazines; in order to produce the best result it must be clear, definite, conspicuous and fresh.

PRODUCTION OF OLEOMARGARINE

The production of oleomargarine in this country during the past eight years expanded considerably, but latterly the increase has been slow. The Government (internal revenue) figures are as follows:

	Pounds.
1895	53,264,475
1894	66,427,900
1893	65,061,775
1892	47,283,750
1891	43,574,422
1890	309,6 ,286
1889	33,865,120
1888	32,667,755

Judging by the foregoing figures the consumption of oleo in this country cuts but an infinitesmal figure beside that of butter. The production of butter in the United States, it is estimated, varies between 800,000,000 and 900,000,000 pounds.—Merchants' Review.

Are you thinking of buying TEAS ?

If you are we want to sell you.

We've the facilities for selling Cheap.

All these suggest but one thing. Drop us a post card and we will do the rest.

LUCAS, STEELE & BRISTOL - Hamilton, Ont.

WHOLESALE GROCERS

HAVE YOU TRIED

American Flaked Oats?

Put up in cases containing 36 packages, each 2-lbs.
Pays the retailer well, and is a quick seller.

ASK OUR TRAVELLERS ABOUT IT OR WRITE US DIRECT.

JAMES TURNER & CO. Hamilton

Just Received in Store

Two invoices of Young Hyson Teas from China—true Moyune flavor—will be sold cheap. See samples before buying elsewhere. Also to hand, extra values in Ceylons and Assams.

BALFOUR & CO. Wholesale Grocers **Hamilton, Ont.**

DRIED FRUITS ARE ALL RIGHT

And we have plenty of them, all kinds, all prices—but when it comes to quality, your customers will want the canned article. A few of our lines consist of

2-lb. Tins Damson Plums, in heavy syrup	$1.50	2-lb. Red Raspberries, in heavy syrup	$1.75
2-lb. Tins Lombard Plums " "	1.60	2-lb. White Cherries " "	1.85
2-lb. Tins Orleans Plums " "	1.60	2-lb. Strawberries " "	2.00
2-lb. Pears (Flem. Beauty) " "	1.50	3-lb. California Apricots " "	2.00
3-lb. Pears " " " "	2.00		

H. P. ECKARDT & CO. Wholesale Grocers, **TORONTO**

MINCE PIES FOR EASTER

Nothing better can be had than

Wethey's Condensed Mince Meat

It is wholesome and delicious, easily and quickly prepared.



J. H. WETHEY - ST. CATHARINES, ONT.

The Proof of the Liquor is in the Drinking

Don't trust the manufacturers; don't take another's word; don't rely on the agents. Be your own judge. Give them one trial and see why in Scotland Mitchell's Whisky is the favorite, and why in France Richard's Brandy is so popular.

The First Trial . .

Will convince you that the judges at the Glasgow Exposition were right in granting two Gold Medals to

MITCHELL'S
SCOTCH WHISKY

And that the Scotchmen are right in calling it the "Wine of the Country." It is smooth, pleasant, old.

The Second Trial . .

Is not necessary to show why the best known and the best liked Brandy in France is

P. RICHARD'S
BRANDY

Made near Cognac in France. Sold throughout Europe. Guaranteed pure by analysis. A general favorite wherever it's known.

SOLE AGENTS FOR CANADA

Laporte, Martin & Cie.

72 St. Peter Street ***Montreal***

Young Hysons

We desire this week to draw your attention more particularly to these Teas in the lower grades. Our travellers will be pleased to show you the values we are offering. Nothing equal to them on the market.

DAVIDSON & HAY, WHOLESALE GROCERS **Toronto, Ont.**

Particular Flour Buyers—Those who want the very best of winter wheat flour at a moderate price—We want to give you quotations.

OBELISK FLOUR

REGISTERED

Is first-class in every particular. We know it and we are anxious for you to know it too.

THE TILLSON COMPANY, Ltd., - Tilsonburg, Ont.

When a Man . . .

Comes to you and asks for a brand of Canned Salmon that you can recommend, you are always safe in handing over

FLAG-SHIP SALMON

Backed by the Packers' Guarantee and your own knowledge of the goods you have nothing to fear. There are no better goods than ours.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.
LULU ISLAND, B.C.

Fancy Groceries

We have an exceptionally fine stock of these goods, direct importation, comprising

French Peas — Olive Oil
French Mushrooms — Spanish Queen Olives
Nonpareil Capers — Genuine French Sardines
Genuine French Mustard

The above in all sizes and all grades. The very best obtainable at the different range of prices.



Turner, Mackeand & Co.

Wholesale Grocers,

WINNIPEG



ALWAYS UNIFORM

THOROUGHLY TESTED IN EVERY WAY

Snow Drift Baking Powder

No one ever complains if you sell them this perfectly pure Baking Powder.

The Snow Drift Co., Brantford, Ont.





The Sydenham Glass Co. Ltd.

Manufacturers of **WALLACEBURG, ONT.**

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint. Write for prices. Prompt attention to orders and inquiries.

OFFICE AND WORKS: **Wallaceburg, Ont.**

REPRESENTATIVES:

Manitoba and N.W.T., **Tees & Persse, Winnipeg.**
British Columbia, **Martin & Robertson, Vancouver and Victoria.**

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

The MacLean Publishing Co.
LIMITED
FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.
MONTREAL: - Board of Trade Building.
Telephone 1255
EUROPEAN BRANCH:
Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

UNPROFITABLE SERVANTS.

AN agitation has been started in the United States with the object of holding a convention of business men to inform the politicians "of the attitude of the business world on the coinage question."

In Canada we have no coinage question to disturb and unsettle trade. Our currency is quite suitable to our requirements. But our politicians need to be informed of a good many things of which they are now designedly or unconsciously ignorant.

Both Cabinet and Parliament at Ottawa need to be taught the lesson that trimming sails for party exigencies or pandering to race and creed is not transacting the business of the country. On the contrary, while these things obtain, the business of the country is being undone instead of done.

The present session is one of the most lamentable evidences we have had of this since Confederation. For three months, the House has been in session; and what for? Merely to keep boiling the pot of race and creed; dividing race against race and creed against creed; creating food for sharpening the appetites of fanatics, who in the name of religion would tear each other to pieces.

While this is going on not only are the business interests of the country dying of neglect, but the Dominion is retrograding. A country cannot stand still. It must either go forward or backward. There is no middle point where it can lie down and sleep.

Goodness knows when this race and religious war in the hearts of the people will give place to peace. But one thing is certain: every year it continues it throws the country and the business interests of the country back a decade. If this thing goes on we shall ere long be back into the middle ages, instead of stepping into the van of the nations, where the natural resources of the Dominion and where the physique of our citizens entitle us to be.

Had the politicians at Ottawa—we cannot call them statesmen; we have no statesmen, or, at least, enough to act as pall-bearers to a light-weight corpse — passed the three months in discussing ways and means of hoeing corn they would have done more good than they have done in discussing the question they have: they would not, at any rate, have done as much harm.

THE CANADIAN GROCER is fully persuaded that the Manitoba school question could have been amicably settled in three weeks at the outside, had the politicians been as zealous for the interests of this country as they have been for party welfare.

Had the different mercantile institutions of this country been conducted for three months on the same lines as the business of the Dominion has been at Ottawa during the last three months, what would have been the result?

Supposing, for instance, that the clerks and salesmen of the different establishments had arranged themselves into different factions and had spent their time day after day for three months reviling each other with a view to gaining some personal advantage, allowing, at the same time, the interests of their employers to go by the board, what would be the natural consequence? It would be either one or two things: If the employers did not throw these unprofitable servants out root and branch, the creditors would throw out the unwise employers in short order.

The gentlemen who sit in Cabinet places at Ottawa and occupy seats in Parliament there are the servants of the people. The general election—the day of reckoning—is not many moons away, and if the masters do not treat their servants as they richly deserve to be treated they will have proved themselves to be no longer fit for representative government. But the masters are aroused, and if they keep aroused, the next Parliament will see an at least partially refined membership.

The question is not so much now whether a candidate for parliamentary honors is Grit or Tory, as is he possessed of average business common sense. What the business interests of this country need in Parliament is first of all men who are schooled in business practice, and men with whom party is a secondary consideration.

This country is reaching a critical stage in its history. There are questions pressing upon us that demand the attention of statesmen, not ward politicians. Although there is a dearth of these men in Parliament, thank goodness there is not in the country. We want now to bring into public life those who are in private life and relegate to private life the great majority of those at present in public life. There need be no concern for the future of the Dominion then.

BULLISH SALMON NEWS.

TO give anything like an adequate forecast of next season's market for canned salmon would be fallacious: many things may develop to knock it to the winds.

It is perfectly in order, however, to deal with conditions as they are to-day. These conditions are bullish in character, whatever they may turn out to be before the regular salmon-canning season materializes.

THE CANADIAN GROCER is led to these conclusions by advices received in Toronto within the last few days from the Coast.

This is about the time of the year when the canners make their contracts for fish, and the advices in question state that the figure which the canners have agreed to pay per fish next season is 25c. The significance of this will be appreciated when it is remembered that the ruling price last year was 10c. per fish.

Twenty-five cents per fish means that the actual cost of putting up a case of first-class salmon would be something in the neighborhood of $4.75.

Last year the idea for first-class and well-known brands of red salmon was $4.50 f.o.b. Coast. This price was 90c. per case more than in 1894, and led to more careful buying on the part of wholesalers than usual, with the result that some of the standard brands did not come to this market in such large quantities as formerly, purchases having, in some instances, being too long deferred. And if the price last season frightened them, what will that based upon an actual cost of $4.75 per case to the canner do?

At the prices which salmon has been selling this season there has undoubtedly been a check in the consumption, and if the cost of putting up salmon is around what the advices in question assert it will be, the diminished consumption will be still more pronounced next season.

The Canadian consuming public have got into the habit of paying 25c. for two tins of salmon, and when they cannot secure them at that figure a good many will turn their attention to something else. If it is going to cost the packer $4.75 per case, obviously the retailer cannot sell two tins for a quarter.

But salmon fishing is a long way off, and many things may develop in the meantime.

It might be stated that the high price at which canners have contracted for next season's fish is due to competition among the canners themselves. Even the price paid to the fishermen last year was declared by the packers to be unduly high.

MAPLE SYRUP PROSPECTS.

The present weather is favorable to the yield of maple sugar and syrup, and though it is yet too early to speak with certainty the prospect is considered encouraging.

It is understood that an effort will be made this year to introduce this famous

Canadian delicacy to the English consumer. That it will please their palates if the goods are of the right kind is a foregone conclusion, and exporters should bear this fact in mind.

First impressions are everything and they should make it a dead certainty that the 1,000 gallons of syrup and the 500 pounds of sugar which are to be the initial shipment should be A1 in quality.

THE EGG MARKET.

THE egg market is not as satisfactory to sellers as it was a year ago at this time, prices being about three cents per dozen lower.

The cause is quite natural: Last year early in the season the market was cleaned up of pickled and cold storage stock in order to satisfy the demand from the United States. This year no such demand was experienced, with what result every dealer is fully acquainted.

As we write, the wholesale price on the Toronto market is 13c. per dozen for new laid. But what the figure will be to-morrow or next day is problematical. In view of this the buying is of a hand-to-mouth character. The price is ruled from day to-day by the receipts.

A good many people in the country appear to be still sticking to the old custom of holding their eggs as near as possible to the Easter holidays in the hope that better prices will then obtain. This kind of speculation has proved so fallacious in the past that it is surprising that so many people experiment with it again.

No matter how large a market may be, there is a limit to it. Hence, when eggs or any other commodity are sent on the market with a rush that chokes the exit, and causes it to overflow, prices must necessarily fall. There are exceptions, of course, but it it is better to be guided by the rule than the exception.

A SPICE MILL FAILS.

On Friday last, a demand of assignment was made on the Globe Spice Mills Co., 393 St. Paul street, Montreal. The assets consist of the stock in trade, fixtures, etc., and until the accountant, Charles Mignault, makes his inventory, the prospect for the creditors is not known. There are sixty-two creditors, whose liabilities aggregate $13,000, the largest of whom are the Banque Jacques Cartier, $3,842; Bank of Nova Scotia, $1,296; Charles Cote, $410; Doyle & Anderson, $267; Thomas Davidson & Co., $290; J. B. Lafontaine, $287; W. M. Knowles & Co., $221; Lazarus, Rosenfeld & Lehan, $302; William Morandeville, $250; Geo. P. Magann, $700; McKee Bros., $394; E. A. Parrott, $475; J. C. Simpson, $538; R. N. Tomblyn & Co., $233, and the R. T. French Co., $238.

WHOLESALE GROCER FAILS.

PATRICK GRACE & CO., wholesale grocers, Montreal, assigned on Monday last at the demand of A. E. Mallette, wholesale liquor merchant.

The liabilities are in the vicinity of $95,000, and until an inventory is made the prospects for the creditors are not known, but it is believed that they are fair, as there is a quantity of fairly valuable real estate to realize on.

The assets consist of a stock of groceries, liquors, six horses, summer and winter vehicles, harnesses, book debts; also, a share in his inheritance in the estate of the late Patrick Grace, upon which there is a mortgage of $10,000 in favor of W. J. Grace. The immovable properties are: One property in the city of Quebec, one in St. Cesaire, P.Q., one in St. Denis Ward, and one in Casselman, Ont.; all deeds and titles to be deposited with the curator as soon as he is appointed. There are 85 creditors, whose liabilities aggregate between $90,000 and $95,000. The largest creditors are the Banque du Peuple, $23,638; Molsons Bank (direct), $4,950; J. Barsalou & Co., $339; J. Dugal, $454; V. Gauvreau, $516; Globe Spice Mills Co., $535; W. J. Grace, $2,500; M. T. Grace, $3,200; Estate Patrick Grace, $2,225; C. Gratton, $244; C. Jobit & Co., $355; Laporte, Martin & Co., $675; M. Lefebvre & Co., $13,000; D. Masson & Co., $228; Morin & Co., $717; A. E. Mallette, $205; E. Neoreau, $263; Jas. O'Farrell, $2,540; T. Patenaude, $210, and W. R. Wonham & Sons, $206.

Indirect—Molsons Bank, $19,821.

Mortgages—W. J. Grace, mortgage on one-fifth of any inheritance in estate of late P. Grace, $10,000; on Quebec property, $150, and on St. Denis Ward property, $100.

SUMMER FREIGHT RATES.

The Montreal Board of Trade were notified on Tuesday last by the G.T.R. and C.P.R. that the summer freight rates on all kinds of merchandise went into effect on April 1st. This, it is expected, will brighten up trade materially.

QUALITY OF CANADIAN MILK.

The following figures are taken from Bulletin No. 43 of the Inland Revenue Department, and give the result of the analysis of milk last year, together with a comparison with the analysis of 1892:

	Percentage of genuine samples.	
	1892.	1895.
All the localities	60.6	71.9
Halifax	58.3	66.6
Quebec	61.5	86.1
Montreal	72.2	72.7
Ottawa	73.1	62.5
Toronto	50.0	50.0
London	55.5	66.6
St. Thomas	75.0	100 0

Commenting upon these figures, Chief Analyst McFarlane says: "From these figures, it would appear that there has been a general improvement in the quality of the milk supply, and that this is also observable in the cities of Halifax, Quebec, London, and St. Thomas. On the other hand, the quality has remained stationery in Montreal and Toronto, and has deteriorated in the case of Ottawa."

MAKE A GOOD IMPRESSION.

A customer who comes into the store for the first time and is satisfied with the prices, the treatment she receives, the appearance of the store and the clerks therein, will surely come again; but it takes some time until a customer gets enough confidence in a storekeeper to call him his or her grocer, says Retail Grocers' Advocate.

It is a very good recommendation if a lady says "Mr. So and So is my grocer," providing such a lady is a good customer, good payer, and well known in your neighborhood.

The more those customers call the same grocer their grocer, the better it is for him and his business.

SYSTEM IN THE STORE.

EDITOR GROCER.—System sounds very nice and plausible on paper, but the next thing is to get it in working order. I can readily understand it in a large city store, where everyone has his particular department and work laid out; but how can it be accomplished in a general store, where we go out and take orders in the country four times a week, delivering them the following day or so, and when everyone seems to have a finger in the pie of all the work, and the old saying, everyone's business is nobody's business?

Take it in a store where there are four or five employed, and when orders are taken outside of the store, it is a difficult task to lay out the work.

I have received many valuable hints from THE CANADIAN GROCER, and would like to know how some situated similar to us get it down to a system so as to expedite the amount of work.

Would you give us your views on the subject, and ask some of the successful general storekeepers their experience. I am sure it would be of great interest to us and a benefit to a number of the numerous readers of your widely read journal. Would prefer if you would ask the question as if you were desiring the information yourself.

I put in an oar for you whenever the oppartunity occurs, telling travelers we saw so-and-so mentioned or quoted in THE CANADIAN GROCER. Please excuse my numerous questions, but that seems the only way to keep up with the times.

Yours, etc.,

A SUBSCRIBER.

REMARKS: THE CANADIAN GROCER is firmly convinced that system can obtain in all branches of trade, the difference being only one of degree. Will some of our readers give us their ideas and experiences in short and terse letters? THE EDITOR.

SUBSTITUTION OF GOODS IN WAREHOUSE.

THE question of the substitution of goods held under a warehouse receipt has been receiving a lot of attention from the mercantile public of late. The cause was the testimony of General Manager Hague, of the Merchants' Bank, in an insurance case at Montreal recently. This was an action taken by the bank, and one Chisholm, a warehouseman, for the recovery of some insurance from the Citizens' Insurance Co.

Evidence was adduced showing clearly that goods were regularly substituted for others in Chisholm's warehouse. In the course of his examination Bank Manager Hague stated that substitution was allowable under certain circumstances.

This stand was disputed by several other bank managers, and at last individual merchants demanded that the Montreal Board of Trade should take such action as would correct any impression that might arise that the substitution of goods under a warehouse receipt was the custom, and allowable in Montreal.

The Executive of the Board held a private meeting which is currently reported as a pretty hot one, and opinions were not minced, it is understood. It finally culminated in the following resolution, taking a directly opposite stand from that of Manager Hague, in fact declaring the practice criminal. The resolution was : "That the Council of the Montreal Board of trade desires to correct an impression which appears to prevail, that the substituting of goods held under warehouse receipts is allowable, and the custom in Montreal. And the Council desires to make known the fact that that substitution is a criminal offence."

PERSONAL MENTION.

Mr. Geo. I. Middleton, late with H. P. Eckardt & Co., has joined the traveling staff of the Eby, Blain Co., Ltd., and will cover the Western Ontario territory — Grand Trunk, Main Line and Southern Division West, Brantford, Woodstock, Stratford, St. Mary's, Sarnia, Chatham, etc. Mr. Middleton has covered this territory for the last seven years, and, by carefully watching his customers' interests and close application to business, has justly gained a high reputation on the road.

PROFITS VS. QUALITY.

Too many grocers think of their profits to the exclusion of every other consideration, which is a mistake, says Grocery World. A grocer may make 50 per cent. on one article and only 15 per cent. on another, yet in the end the 50 per cent. article may prove to have netted him an actual loss. Quality is the main thing. Every article which leaves the establishment is an advertisement, and will impress the purchaser more strongly than any newspaper advertisement ever written. If it is shoddy, and embodies poor value for the money charged, the buyer's trade will be lost, and the apparently handsome profit reaped on it will turn into a heavy loss. On the other hand, a strictly high-grade article embodying unusually or even ordinary good value for the price, even though the profit on it be but half that made in the former case, may, by trade held and extended, result in a splendid profit.

BUILDING UP A BUSINESS.

THE man who aspires to establish a permanent paying business will take great care in laying his foundations, writes John G. Graham, in Printers' Ink. No matter what particular line he may be in, he may have the very laudable ambition to lead in his trade, to make his name pre-eminent among his fellows and to have his goods mentioned as the best of their class. The grandest advertisement ever penned is poor compared to a reputation for keeping honest goods and telling the truth about them. In building up a business be careful not to make a false start by neglecting this. Found your business on truth, and the superstructure is bound to be a success, but if your foundation rests on false goods and false statements, your business is in danger of tottering at any minute, and is almost certain of collapse sooner or later.

If you are in business "for keeps" you must strive to please the public permanently. It won't do to give real bargains occasionally and practise a "skin" game in between. Never advertise what you haven't got and can't supply. To the crowd who visit your store in response to such ads you are simply furnishing an object lesson in lying. You will make more enemies than friends that way. It is a great thing to have your advertisements implicitly believed. It is easy, too, if you always tell the truth. People are as quick to appreciate the truth as they are to condemn falsehood.

In building up a business you should choose your employes with great care and discrimination. Everyone of your salespeople should be polite. Courtesy to all is one of the first essentials in a well organized store. And the best way to teach your employes politeness is to set the example yourself in your relations with them. Don't earn a reputation for being mean or over-strict with your help. Try and make each individual feel that he or she is a part of the firm, and that much depends on his or her personal efforts. Do everything you can to make your help comfortable—kindness goes further than bullying. Well treated employes are great advertisements. People will talk about where they work and how they are treated. Don't forget this item—it is a very important one. Your help when out of the store can do you a great deal of good or harm—just according to the way they are treated. And the more help you employ the more good or bad advertising you will get.

No big business is built up in a hurry. It takes time, patience, care and watchfulness. It can't very well be done without advertising, and plenty of it, but such advertising is not so much an expense as a source of profit. Without it the business could not grow so fast or so extensively. With it, done judiciously, it can't help growing.

The advertising should be proportionate to the business. Never do more than you can afford to. At the commencement you have to be sparing of space. As the store grows so should your space—you can pay for it better, and the added advertising will make the store grow still bigger.

Another point in building up a business is to get a reputation for prompt pay. That's a big advertisement in itself. If you can pay cash for everything you buy you'll get the best, and you'll get it cheaper than the thirty or sixty days man could. People will be glad to deal with you, are sure to talk favorably of you, and you'll get plenty of first offers or "options" on goods that credit men would not be asked to buy. The big businesses that have been built up in this and other countries were chiefly started and managed on the above lines.

ONE TRADE TRICK.

"These goods are marked down one-half in order to clear out old stock," read the sign in the store window.

The retired tradesman sighed as he saw it. "Life is full of deceits," he said, reflectively, "and especially business life. Now, if these goods were really old stock, do you suppose they'd be marked down?"

"Why not?" said I.

"Because the firm never could get rid of them. If you ever go into trade, John, and find yourself possessed of a lot of old stock that you want to get rid of, the thing to do is to mark up the price instead of marking it down."

"How so?" said I.

"When I was in business," he replied, "I remember one time we had a lot of fancy shirt-fronts—gaudy things you know, moons and stars on them, and all that. They were in wretched taste, and we could not sell them. So, after they had lain around for awhile, we marked the price up one-half and stuck them in the window as the very latest Paris importation. If they had been cheap, nobody would have had them. But the average buyer judges almost wholly of value by prices. So, when we put the price up, everybody thought they must be something extra, and so we sold the whole lot inside of three days. There's tricks in all trades, John."—Buffalo Express.



THE RISE AND FALL

Of man is not half so perplexing a question to a good baker as the "rise and fall" of a batch of cakes. The cakes are mixed all right—all the conditions are favorable—but the ultimate result depends upon the baking powder.

How important, then, is it to have a good reliable article—one that does its work accurately and effectively at all times.

Now, Baking Powder is a specialty with us. We put it up under special labels for the trade, thus enabling them to reap directly the results of their push and energy, and have a trade exclusively their own.

There is no question about the merit of the powder. It is compounded upon strictly scientific principles, and was only offered to the public after exhaustive and satisfactory tests. Another thing—there is a handsome margin in it for you.

W. H. Gillard & Co. Wholesalers only **Hamilton.**

EXCELLED BY NONE

Sparkling **Knox's Gelatines** Calves Foot

No. 1. Knox's Sparkling Calves Foot Gelatine

No. 2. Knox's Crystallized . . . . . Fruit Gelatine

No. 3. Knox's Acidulated . . . . . Gelatine

THERE are many peculiarities about this Gelatine that make it immediately profitable. There are three kinds. Then you can suit any taste. It is attractively put up. It is in granulated form. It is almost instantaneous. No tedious waiting. No elaborate preparations—and then you

MAKE MONEY

and a good reputation by selling it. We know this Order from any wholesale house.

A. E. Richards & Co., Sole Agents for Canada, ***Hamilton, Ont.***

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

TRADE exhibits a little more life this week. It is by no means active yet. All that can be said is that there is an improvement. During the week quite a few sorting up orders have been received from the country, dealers evidently being desirous of getting their stocks into shape before the usual break up of the country roads. While country trade has improved, city trade has gone the other way during the past week. Sugar is stronger in the outside markets, and a little more business is being done by the Canadian refineries. High-grade coffees are also a little firmer in price on the primary markets. The canned meat trade is beginning to pick up, and retailers are a little more disposed than they were to buy canned salmon. Tomatoes and peas continue in strong position. Spices are quiet and steady. There is not much doing in teas, although, if anything, the demand is a little better than it was. Foreign dried fruits are in moderate demand at unchanged prices. Payments still are slow.

CANNED GOODS.

Salmon is experiencing a slightly better demand this week, although the output is still light. The wholesalers are this week beginning to place orders for canned meats. Peas are getting very scarce, and the position of tomatoes is becoming stronger. Corn is weak and can be obtained at almost any price. The low price at which corn is being sold has induced an increased consumptive demand. "I am inclined to think," remarked a well-known and conservative wholesaler, "that all the corn will be used up yet." We quote as follows: Tomatoes, 80 to 90c.; corn, 70 to 80c.; peas, 95c. for ordinary; sifted select, $1.10; extra sifted, $1.45 to $1.50; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2.00; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to 2.25; salmon, "Horseshoe," $1.40 to $1.45; "Maple Leaf," $1.35; "Lion," $1.35 to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.10 to $1.20; canned mackerel, $1.10 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1.45; 2's, $2.25 to $2.35; 6's, 7.50 to $8; 14's, $15 to $16.50.

COFFEE.

A cable received by a Toronto house this week announced that fine grades of Rio coffee will cost ½c. per pound more than they did three weeks ago, and that in these descriptions of coffee no decline was anticipated. The local market remains much the same as it was a week ago. We quote green in bags: Rio, 18c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

There is no special feature to note. The Canadian refineries have little syrup to offer; some have none. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

Trade is fair, but without any special feature. We quote: New Orleans, barrels, 28 to 35c.; half-barrels, 30 to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The sugar market is attracting a little more attention this week, although it is not on account of the volume of business that is being done: It is because of the appreciation in the outside markets. Prices fell off a little on the London market on Saturday, but this week opened out with a steady tone, while New York, on Monday, advanced 1-16c. per lb. on granulated, which is now quoted at 5c. by the Trust. Receipts from Cuba are almost nil and are expected soon to reach the vanishing point. Business on the Toronto market has improved a little during the week, but the turnover is still small. Prices rule as before. Demerara sugar in sacks is in stock with some of the Toronto wholesale houses this week. Wholesalers' quotations are: Granulated, 4¾ to 4⅝c.; yellows, 3⅞c. up.

SPICES.

Business is picking up a little. Prices in the primary markets have a firmer tendency all round. Pepper has advanced. Quotations locally are as before. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 14 to 18c.

RICE.

Japan rice is firm at outside points; locally there is no change. Business is quiet at 3½ to 3⅝c. for ordinary.

NUTS.

New season's Brazil nuts are on the market this week. They will sell at about 11c. per lb. Trade is quiet and prices unchanged. We quote as follows: Brazil nuts, 14 to 15c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

The market has ruled dull on all kinds. A few transactions are reported in low-grade Young Hysons, in which kind some of the shippers have nearly cleaned out last year's stock. China blacks are neglected, and there is nothing doing in Japan teas on wholesale account. A few parcels of Indian and Ceylon teas have changed hands during the week, principally in low and medium grades. Wholesalers report a little better enquiry for Japan teas. We quote ruling prices to retailers: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Currants are in fair demand at unchanged prices. We quote as follows: Provincials, 3¾ to 4c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do, half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto, extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

The demand continues fair for Valencia raisins. We quote: Off-stalk 4½ to 4¾c.; fine off-stalk, 5 to 5¼c.; selected, 6 to 6¼c., and layers, 6½c.

An improved demand for California loose muscatels has developed. Apricots are dull, and slightly higher prices are ruling for peaches. We quote: Apricots, 8 to 14c.; peaches, 6½ to 8½c., in bags, and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted, and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.; loose muscatels, 4½ to 6½c. per lb.

California prunes are strong. There is a fair demand in the local market for prunes, those of California growth still getting the preference. We quote: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c., "U," 102 to lb., 6½ to 6¾c.; California prunes, 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70 80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

Stocks of Sultanas in Smyrna are about exhausted, and there is a general scarcity of low and medium fruit in London. Prices are firm. Locally the conditions are much

IMITATIONS

yes, thousands of imitations of

"SALADA"

CEYLON TEA

Every house have their packet tea. They blaze forth, flicker, and die out, and are not heard of again. "Salada" keeps on growing because it has no equal.

P. C. LARKIN & CO.

Wholesale Agents.

25 Front St. East.

and TORONTO

318 St. Paul St., MONTREAL



SURPRISE SOAP is well known to you. Its merits, its quality, its ready sale, the satisfaction it gives to every user

KEEP IT TO THE FRONT.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

the same as a week ago. The idea as to price is still 5½ to 6c.

Eleme figs are quiet and unchanged. We quote: Eleme, 14 oz., 9 to 10½c.; 10 lb., 9½ to 12½c.; 12 lb., 12½c.; 28 lb., 15c.

Dates still rule quiet at 4½ to 5½c.

GREEN FRUIT.

Oranges have found a ready sale during the week, and stocks have been kept fairly complete by the arrival of fresh shipments. Prices rule slightly higher than a week ago. The demand is principally for California navels, although a good many Messinas are being asked for on account of their price. The price of California oranges continues to stiffen. The tone of the lemon market is easy, but prices are already so very low that the trade can scarcely conceive that they will go any lower. On the contrary, they look for higher figures with warmer weather and an increased demand. The demand for lemons is good. Pine apples are slow of sale, and there are not many coming forward. Bananas are experiencing a good demand. A number of carloads have arrived during the week, but the fruit, which is coming forward green, is slow to ripen. There is a good enquiry from the country for bananas. The demand for apples is good, but the supply is limited, with prices firmer. Returns denote further improvement on the English market. We quote as follows: Lemons—Messina, $2.25 to $3.25 for 360's and 300's per box. Oranges—California navels, $4 to $4.75, according to size; ditto seedlings, $3 to $3.50; Valencias, 420's, $5.50 to $6; Jumbo's, 420's, $6.75 to $7; ditto, 714's, $6.75 to $7; Sevilles, $2.50 to $2.75 per box; Messinas, half-boxes, $2 to $2.25; ditto, boxes, $3 75 to $4.25. Bananas, $1.25 to $1.75; cocoanuts, $3.50 to $4 a sack; apples, Spies, $3.50 to $4, Baldwins, $2.50 to $2 75, greenings, $2.25 to $2.50 a barrel; Russets, $1.75 to $3; domestic onions, 75c. per bag; Spanish onions, 75c. per small crate; pineapples, 25 to 35c.; sweet potatoes, $3 to $3.25 per bbl.; cranberries, $5 to $8 per bbl., and $2.50 to $3 per case, according to quality.

BUTTER AND CHEESE.

BUTTER—Although a little more butter has been coming in, the supply of good butter is still insufficient for the demand, and prices rule fractionally higher than a week ago for large rolls. There is practically no tub butter except low-grade coming forward, and there is little demand for that. We hear of some enquiry from Montreal for low-grade butter, but it does not appear to have led to any transaction. There is a lot of low-grade butter on this market that dealers would only be too glad to get rid of. We quote: Early summer dairy store packed, 8 to 10c; good to choice fresh packed, 16 to 17c.; large rolls, fresh, 17 to 18c.; dairy pound prints, 18 to 19c. Fresh creamery—Tubs, 21 to 22c.; do., pound prints, 22 to 23c.

CHEESE—The Old Country markets are a little better, and there is a fair demand locally. The demand is principally for late make cheese at 9c., although the range is from 8½ to 9c. Early make is quoted at 8 to 8¼c., but the quality is not desirable.

COUNTRY PRODUCE.

BEANS—Trade continues quiet, at from 90c. to $1.

DRIED APPLES—Market is still quiet, with the jobbing price unchanged at 3¾ to 4c.

EVAPORATED APPLES — Are neglected with prices easy at 6 to 6½c. per lb.

EGGS—As we write 13c. is the idea for new laid eggs, but this price is subject to change from day to day just in proportion as the receipts are large or small. The demand is only of a hand-to-mouth character.

HONEY—The market is still quiet, with prices nominally as they were before. We quote: Strained, clover, 9 to 10c.; dark, 4½ to 5c.; comb, clover, $1.80 per dozen; dark, 80c. per dozen.

POULTRY—There is practically no poultry on the market, and quotations are nominal. We quote: Turkeys, 9 to 12c.; geese, 7 to 8c.; chickens, 40 to 60c.; ducks, 60 to 90c.

POTATOES—The market is firmer, and we hear of transactions on track at 22c.; out of store dealers are asking 30c. per bag.

MAPLE PRODUCTS—Are quiet and unchanged. We quote old as before: Syrup, small packages, 90c. to $1; ditto, 5 gallon tins, 80c.; sugar, 10c. per lb.

PROVISIONS AND DRESSED HOGS.

The demand is fairly steady for all lines of provisions, although orders are small. The demand for smoked meats has been a little better lately. There has been a good demand for lard, stocks of which are light. Prices are a little easier both on lard and bacon.

DRY SALTED MEATS—Long clear bacon, 6¼c. for carload lots, and 6½ to 6¾c. for small lots; backs, 7¼ to 7½c.

SMOKED MEATS — Breakfast bacon, 10c.; rolls, 7 to 7¼c.; hams, large, 22 lbs. and over, 8½ to 9c.; medium, 15 to 20 lbs., 9½ to 10c.; small hams, 10c.; backs, 9 to 9½c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 8c.; tubs, 8½c.; pails, 8¾c.

The Toronto Cold Storage Co. are prepared to store all kinds of meats, produce, etc., at very reasonable rates.

Address **W. H. LECKIE, Manager** THE TORONTO COLD STORAGE CO., 13 CHURCH ST., TORONTO, ONT.

Wm. H. Dunn
Manufacturers' Agent and Grocery Commission Merchant
394 St. Paul Street . . MONTREAL
Special Facilities for introducing new lines with the Wholesale and Retail Grocery Trade.

Ask the Wholesale Houses for
Rossiter's Household Brushes
THE BEST.
GEO. ROSSITER - TORONTO
10 to 14 Pape Avenue.

Telephone No. 471. Established 1870.
JOHN HAWLEY
Provision and Commission Merchant
Butter Eggs Lard Apples Cheese Etc.
Raspberry Jam in 1, 5 and 30 lb. Pkgs.
88 Front Street East, Toronto

FISH . .
We have now in stock the following fresh frozen fish.
FROZEN SEA HERRING
" CODFISH
" HADDOCK
" PIKE
" PICKEREL
" WHITEFISH
" TOMCODS
" SMELTS
" LOBSTERS
Also full line pure Boneless Cod, Finnan Haddies, etc. Write us for prices.
LEONARD BROTHERS
MONTREAL.

Fresh Arrivals
FANCY NAVEL ORANGES
FANCY MESSINA ORANGES
SPECIAL
We can suit you in **Bananas**
CLEMES BROS., TORONTO

BARREL PORK—Canadian heavy mess, $14.00; Canadian short-cut, $14 to $14.50; clear shoulder mess, $12; shoulder mess, $11.50.

FISH AND OYSTERS.

The fish trade continues dull for the Lenten season. The feature of the trade this week is the arrival on the market of fresh caught trout. They are caught through the ice, and sell wholesale at from 7½ to 8c. per lb. The oyster trade is nearly over for the season. We quote oysters: Standards at $1.30 to $1.35, and selects $1.70. Fish are quoted as follows: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, $3.25 to $3.50 half barrel and $5.50 to $5.75 per barrel; Newfoundland herring, $2.50 per half barrel, and $4.50 to $4.75 per barrel; fresh water salt herring, $3 per barrel; blueback herring, 4c.; pike, 6 to 7c. per lb.; flitched cod, 5c.; finnan haddies, 7c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 14 to 15c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c.; white fish, 7c.; salmon trout, 7c.; Lake Superior whitefish, 7½c.; Lake Winnipeg whitefish, 7 to 7½c.

SALT.

Trade continues fairly good with prices unchanged. We quote at Toronto: In carload lots, $1 per barrel, and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

SEEDS.

Seeds are moving more freely. Red clover and alsike are offering with considerable freedom at outside points. Jobbers are getting most of their supplies of timothy seed from United States western markets. Present values at outside points range from $4.50 to $4.70 for red clover, and $3 to $4.25 for alsike; timothy, $1.50 to $2. An improved jobbing demand is to be noted, and prices out of store are $4.80 to $5.10 for red clover, $1.90 to $2.25 for timothy, and $3.50 to $4.80 for alsike.

WHEAT, FLOUR, FEED, ETC.

WHEAT—Receipts light and prices lower. White is quoted at 78 to 80c., red at 78c., and goose at 61c.

BARLEY—Quiet at 39c. per bushel.

OATS—Are steady and in fairly good demand at 29c.

PEAS—Are quiet at 58c.

FLOUR—Continues dull with prices easier. We quote: Straight roller, $3.40 to $3.50, carload lots. Toronto freights, and $3.75 to $3.90 in job lots; Manitoba patents, $4 to $4.10 per bbl.; Ontario patents, $3.80 to $3.90 per bbl.; Manitoba strong bakers', $3.65 to $3.75.

DON'T FORGET . . .
to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.
Graham, McLean & Co.
Produce Commission Merchants
77 Golborne St. TORONTO.

ESTABLISHED 1892.
Butter and Eggs
WANTED NOW!
Rutherford, Marshall & Co.
General Produce and Commission Merchants
62 FRONT ST. EAST, - TORONTO.
Egg Cases supplied on application.
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Agent for . . .
REMINGTON MACHINE CO.
Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work guaranteed.

RICE FROM
The Mount Royal Milling & Mfg. Co. . . .
Is sure to be fresh milled, more palatable, and in neater packages than the imported article.
D. W. Ross Co., Montreal, Agents

WILLIAM EVANS
Seedsman to the Council of Agriculture for the Province of Quebec.
WAREHOUSES:
89, 91 and 93 McGill St., 104, 106 and 108 Foundling St., and 42 Norman St.
Montreal.
SEND FOR CATALOGUE.

4TH Brand **HAMS, BACON, LARD**
All finest quality. T. R. F. CASE, SEAFORTH, ONT.

They are the Leaders **McLAUCHLAN'S SODAS** PUT UP IN A NEW AND VERY ATTRACTIVE ONE POUND PACKAGE.

JAS. McLAUCHLAN & SONS Biscuit Manufacturers **OWEN SOUND**

BREAKFAST FOODS — Prices are easier with business moderate. We quote: Standard oatmeal and rolled oats, $3; rolled wheat, $2.25 to $2.30 in 100-lb. barrels; cornmeal, $2.50 to $2.60; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

BALED HAY—Demand has improved. For car lots on the track here we quote: No. 1, $14 to $14.50; No. 2, $13 to $13.50.

BALED STRAW — The market is unchanged. Car lots are quoted at $8.50 to $8.75.

PETROLEUM.

Trade continues fairly good with prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16½c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 21c.; Pratt's astral, 22c.

MARKET NOTES.

Seeds are easier.

Bacon and lard are fractionally lower.

Wholesalers are beginning to buy canned meats.

Oranges are slightly dearer.

There is an easier feeling in lemons. It is thought to be temporary.

Roll butter is higher.

Slightly higher prices are ruling for apples.

California prunes are stronger.

W. Hannah & Co., produce and commission merchants, 78 Colborne street, Toronto, have moved from the ground floor to the first floor, where they are afforded larger and more commodious premises.

Potatoes have advanced to 22c. on track and 30c. out of store.

There is a good demand for turnips for export to the United States.

High grade coffees are cabled ½c. per pound dearer in the primary markets.

QUEBEC MARKETS.

MONTREAL, April 2, 1896.

GROCERIES.

THE week under review has furnished improvement in one or two lines that has led to a larger turnover in the aggregate. This is notably the case with tea, of which jobbers have been buyers of medium Japans and Young Hysons to a considerable extent. On the latter, duplicate orders mean an advance in price. Raisins, both California and Valencias, also were firmer, prices stiffening a trifle under an expanding demand and well concentrated stocks. Enquiries are also noted regarding currants, but no import contracts are noted. Green fruit felt the Easter demand, as did also smoked and canned meats. In fact, the only dull lines were sugar, syrups and molasses, which, however, showed no change as to price. In country produce the only change was a further decline in eggs, which, however, are now near their summer level.

SUGAR.

The situation in refined sugar is practically unchanged, prices being maintained as last noted. Western and eastern buyers have been rather freer, but the volume of business actually passing is small, and as no change in prices seems likely, buyers are in no hurry about ordering ahead. Raw sugar was cabled easier at the close of last week, but recovered slightly, and at this writing is fractionally higher. Operations have been pretty heavy recently in New York, in raws some 40,000 bags of 96 deg. best centrifugals changing hands. We quote the jobbing range firm, 4⅞c. for granulated, and 3¾ to 4¼c. for yellows, as to quality. At the refineries yellows sell at 4⅛c., and granulated at 4¾c. for 100-bbl. lots.

SYRUPS.

There has been no change in syrup, the firm tone continuing, though demand is dull. We quote prices: 2¼ to 3c., as to grade.

MOLASSES.

The molasses market is quiet, and no business of importance for import is noted yet either in Barbadoes or Porto Rico. There is a fair distributing trade doing here at steady prices, and we quote: Barbadoes, 36 to 37c.; Porto Rico, 34 to 35c. Cables from Barbadoes continue easy in tone, offers being made at 13c. first cost, but the fact fails to induce any contracting.

RICE.

The rice market continues quiet and without feature, prices ruling firm, as last noted. We quote: Japan standard, $4.25 to $4.40; crystal Japan, $4.75 to $5; standard B., $3.45; English style, $3.30; Patna, $4.25 to $5, and Carolina, $6.50 to $7.50.

SPICES.

Demand for spices is not as active as it was, enquiry having fallen off since the warm weather set in. Prices are steady as follows: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 12 to 15c.

COFFEE.

There has been a fair jobbing trade in coffee at steady prices. We quote: Maracaibo, 19 to 21c.; Rio, 16½ to 20c.; Java, 28c.; Jamaica, 20c., and Mocha, 29 to 32c.

TEAS.

Jobbers have been enquiring more for teas this week, chiefly for Japans, some 500 half chests changing hands at 14c. Young Hysons are very scarce, and what few small lots are offering here meet a good sale at 10c., but these could not be duplicated except at an advance. Enquiry for Ceylons and Indians is also picking up. Spot prices are unchanged. We quote: Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45 for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grades; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums and 30 to 65c. for high grades.

DRIED FRUIT.

There is a fair demand for California raisins, in fact, business is brisk at full prices, somewhat higher figures being realized in some cases during the week. We quote: 4-crown, 6½ to 7c.; 3-crown, 5½ to 6c., and 2-crown, 4¾ to 5c.

There has been more demand for Valencia raisins also, several jobbers being compelled to stock up during the week with these goods, some 5,000 boxes in the aggregate being turned over at a range of 4 to 4½c., according to quality. We quote: Ordinary, 4 to 4¼c.; fine, 4½ to 5c., and selected, 5¼ to 6c., with layers 6 to 7c.

There is no change in Sultanas, which job out steadily at 5¾ to 6c.

Importers have been enquiring regarding currants and quotations for this trade, but no contracts have transpired. Advices from the outside are firm, and spot prices are held steady here on the small stocks remaining in jobbers' hands, which cannot last much longer. We quote: Barrels, 4 to 4¼c.; half-barrels, 4½ to 5c., and cases, 4¾ to 5½c., as to grade.

The prune market is steady, with a fair demand noted for Californias. We quote: French, 4 to 5½c.; Bosnia, 6 to 6½c., and California, 8 to 12c., as to grade.

"STRATHROY" CANNED GOODS

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When Spring comes every Grocer looks up his stock of

BROOMS
BRUSHES (All Kinds)
PEARLINE
SOAPS (All Kinds)
SODA
SAPOLIO
SCRUBBINE
WASHING POWDER (Gold Dust)
WASHING POWDER (Silver Dust)
WASHING CRYSTAL
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We make a . . .
Specialty of these
at this season
and want your order.

LOWEST PRICES—BEST GOODS

A Few Specials

Bohemia Prunes, bbls. only, 3½c. Samples on application.

Marmalade (Seville Orange), most delicious, made after an old ENGLISH RECIPE and equal to *finest imported;* 7-lb. pails, 6 pails to crate. You ought to have a crate as sample. Price, 8c. lb.

Pickles, "Gladstone" Brand, 20-oz. bottle, in superior vinegar; bbls. 6 doz., $1 doz.; cases 3 doz., $1.10 doz.

Canned Goods, Corn, Peas, Tomatoes and Beans. Special drive on round lots.

THE EBY, BLAIN COMPANY LTD.

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The Best Bicycle is None too Good For You.

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WHERE'ER ONE TURNS HE FINDS A STEARNS.

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TORONTO, ONT.
CANADIAN SELLING AGENTS.

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TORONTO AND STRATFORD.

Two great business schools under one management. Students admitted at any time. Free circulars.

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HIRES Rootbeer

is always the same; always an honest steeped extract of fresh and healthful roots. Cheap artificial preparations are detrimental to health. If you want to sell real roots rootbeer HIRES is that rootbeer's name. All wholesale houses sell it. Write us for advertising matter.

T. J. COOKE & CO., Montreal
Agents for Canada.

There is no change in figs, which range as follows: Bags, 4c.; ordinary boxes, 8½ to 9c., and fancy, 12 to 17c., as to brand.

Stocks of dates are light, and jobbers hold prices firm at 4½ to 5c. for new, as to grade, but old stock here sold down to 3c.

CANNED GOODS.

The prominent feature in the canned goods market this week has been the enquiry for tomatoes, and some round lots have changed hands, sales of 1,000 case lots being noted at 80c. French peas also are very scarce and firm. We quote as follows: Tomatoes, 80 to 85c.; corn, 75 to 85c.; peas, 95c. to $1 for ordinary; sifted select, $1.10; extra sifted, $1.45 to $1.50; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $2 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.35 to $1.40; "Maple Leaf," $1.25; "Lion," $1.25 to $1.40; Lowe Inlet, $1.25 to $1.30, in tall tins; cohoes, $1.05 to $1.15; canned mackerel, $1.10 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1.45; 2's, $2.25 to $2.35; 6's, $7.50 to $8; 14's, $15 to $16.50.

NUTS.

The market is featureless with business very quiet. We quote: Grenoble walnuts, 11½ to 12½c.; filberts, 7½ to 8c.; Tarragona almonds, 11½ to 12c.; pecans, 8 to 12c., and shelled walnuts, 15 to 19c.

GREEN FRUIT.

The Easter demand has led to more activity in green fruits of all sorts, but prices do not exhibit any material change. We quote: Oranges—California navels, $3.50 to $4.50; Valencias, 420's, $4.75, and 714's, $6. Lemons, $2 to $3. Grapes, $5 to $6 per keg. Cranberries, $5.50 to $10 per barrel. Apples, $2 to $4 per barrel. Dried do. 3½c. Evaporated do., 5¾ to 6c. Spanish onions, 30 to 40c. per crate. Pineapples, 25 to 40c. as to size; bananas, $3.

FISH.

There has been a fair trade in fresh and smoked fish during the closing week of Lent. We quote as follows: Fresh haddock, 2⅞c. per lb.; fresh frozen B. C. salmon, 7 to 8c.; Manitoba whitefish, 7c.; dore, 7c.; trout, 7c.; tommycods, 50 to 75c. Choice pickled Labrador herrings, $5.25; No. 1 N.S., $3 to $4; No. 1 green cod, $3.50 to $4; No. 2, $1.75 to $2; No. 1 haddock, $3; No. 1 large codfish, $6; No. 1 lake trout, $4 to $4.25; B.C. salmon, $10.50; No. 2 Labrador salmon, $13; No. 1 mackerel, $18.50; Loch Fyne herrings, 85c. per keg, and $11 per bbl.; No. 1 sardines, $4 50; No. 1 dried cod, $4 to $4.25; boneless cod, 6c. per lb.; boneless fish, 3¼c.; boneless haddock, 5c.; shredded, 11c.; haddies, 6½ to 7½c. per lb.; bloaters, 90c. per box, and smoked herrings, 8 to 9c. per lb.

PROVISIONS.

Easter necessities have led to a brisker demand for hams and bacon, but prices are unchanged. Pork and lard rule very quiet. We quote: Canadian short cut, clear, $13.50 to $14; Canadian short cut, mess, $14 to $14.50; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 8c.; bacon, per lb., 9 to 10c.; lard, com. refined, per lb., 6¼c.

COUNTRY PRODUCE.

EGGS—Nearly all the limed eggs have been cleaned up here, and we do not quote them.

A. T. CLEGHORN
General Commission Agent
Correspondence solicited.
LONDON, CAN.

GRAND MOGUL TEA COMPETITION

You've heard about the grand Mogul,
On India's coral strand,
The greatest of all eastern kings,
In that celestial land.

This potentate as history shows,
In various things excelled—
As for his judgment and good taste
Was in great honor held.

And chief among his virtues was
The certain way that he
Could tell the best and purest of
The different brands of tea.

When traveling men to Delhi came—
This monarch would command
That none should come within its gates
Except they brought his brand.

And thus it came that only one
Could stand the regal test—
And that the one the Mogul chose—
Because it was the best.

Now, when the nations far and near
Had heard the king's decree:
They all refused inferior goods—
And took "Grand Mogul" Tea.

They found no poisonous tannin there,
Nutritious theine instead—
And vendors of inferior grades
Soon found their business dead.

And people bought the very best
And gave up drinking frauds
And all pronounced "Grand Mogul" Tea
"The nectar of the Gods!"

For purity and healthfulness
Its equal cannot be found,
And then its price—so very low—
But Fifty Cents a Pound!

Its use promotes both health and wealth,
It soothes the tired brain—
The young increasing vigor get
And the old grow young again.

Then do not fly to wine or ruin,
If feeling sad or dull,
Imbibe the King of Teas instead—
The cheering "Grand Mogul!"



DON'T BUY A refrigerator until you have seen the

EUREKA

It is built on scientific principles, and of best materials.

A catalogue will giv you all details.

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54 Noble Street,
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TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

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REG. 1895
BIRD BREAD
1891 PAT'D 1896
PRICE 10c

After this date every one pound packet of Cottams Bird Seed will contain a PATENT HOLDER for "Bird Bread," with which is combined a BEAK SHARPENER, a novel and useful article. 'BIRD BREAD' is manufactured under our 1891 patent and incorporates improvements patented 1896. Prices as usual.

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GENERAL .. FRUIT
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25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Easter Meats
Send in your order now. Do not leave it off till the last moment.
HAMS, BACON,
LARD.
F. W. FEARMAN
HAMILTON

Receipts of fresh stock keep increasing, and prices have now dropped to 14 to 14½c., or 1c. below the range at this time last week.

BEANS—The market for beans continues to rule very quiet and steady. We quote: Carlots at $1 to $1.05, and small quantities, $1.10 to $1.20.

POTATOES—The demand for potatoes was better, and some fair sized sales were made at firm prices. We quote: Car lots, on track, 30 to 32c. per bag, and, in small quantities, 35 to 40c.

ONIONS—Red onions rule steady at $2.50 per bbl., and yellow, $1.60 to $2 per bbl.

HOPS—Range from 6 to 8c. for good stock and 5c. for medium.

HONEY—Demand is slow at 7 to 8c. for extracted, and 12 to 14c. for white comb.

HAY.

Hay continues slow and prices unchanged at $13 for No. 1 and $12 for No. 2.

FLOUR, FEED AND MEAL.

There was no improvement in the flour market. The demand for all grades was slow, and business rules quiet at steady prices. We quote: Winter wheat, $4.35 to $4.40; spring wheat, patents, $4.25; straight roller, $4 to $4.10; straight roller, bags, $1.95 to $2; extra, bags, $1.75 to $1.85; Manitoba strong bakers', $4.

The demand for oatmeal was slow, and the market was dull. We quote: Standard, barrels, $3 to $3.10; granulated, barrels, $3 10 to $3.20; rolled oats, barrels, $2.90 to $3; rolled wheat, per 100 lbs., $2.40 to $2.50.

A fairly active business continues to be done in feed, and the market is steady. We quote: Bran, $14 to $15; shorts, $15 to $16; mouillie, $19 to $20.

CHEESE AND BUTTER.

The cheese market presents a rather steadier feeling, and it is understood that shippers have been looking around for finest fall white, which are hard to get. It did not transpire definitely whether business was put through, but it was currently reported that 8¾c. had been refused by one holder for these goods, his figure being 9c.

There was a good jobbing demand for butter, and fresh made creamery met with a ready sale at 22c.; fall creamery quiet, at 20 to 21c.; fresh made dairy, 20 to 21c., and fall dairy, 17 to 18c.

ASHES.

The ashes market is quiet at $3.50 for first pots and $3.75 for seconds; pearls, $5.

MONTREAL NOTES.

There have been large sales of tomatoes on this market, some 1,000 cases or so changing hands within the past few days at 80c.

The Laing Packing and Provision Co. have just issued their price list for the Easter

Consignments of
BUTTER, EGGS and all kinds of Produce
handled to the best advantage.
Prompt returns.
H. F. PRICE 102 Foundling Street
MONTREAL

DON'T FORGET
when you buy Bird Seed to handle only the best.
Brock's Bird Seed
is a class of goods that gives satisfaction every time, and the demand for it is increasing. Ask your wholesale for it.
NICHOLSON & BROCK - TORONTO

LONG CLEAR BACON
MESS PORK . .
SHORT CUT PORK
Quality the Choicest.
Prices the Lowest.
Write
WM. RYAN
70 and 72 Front St., East,
TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
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Order Now
Fine Cheese
Evaporated Apples
PRICES RIGHT
D. Gunn, Flavelle & Co.
Pork Packers and Commission Merchants
Toronto

Fancy California Washington Navel and Seedling
ORANGES
Choice and Strictly Fancy Lemons
Finest Bananas
PRICES RIGHT
Arriving Weekly
HUGH WALKER & SON, Guelph, Ont.

trade. It can be had on application to the company's office, 839 St. Catherine street, by mentioning THE CANADIAN GROCER.

Ewing, Herron & Co. are making a leader of their high-grade "Club" coffee, for which they desire agents at all leading points in the Dominion. Communications in regard to the matter should be addressed to them at their offices, on St. Paul street, Montreal.

A. P. Tippet & Co. now have on the way their last carload of the well-known G. & S. 3-crown California raisins. They still have a few carloads of 4-crown.

Ewing, Herron & Co. are offering a line of chicory at present which they consider very special value.

A. P. Tippet & Co. note a brisk trade for spring importation, both in Lazenby's specialties and Stower's Lime Juice Cordial, orders for which are very liberal.

Robert Greig & Co. have just put through a large sale of Rowntree's Elect Cocoa, amounting to several hundred dozen, which goes west this week. This is the largest sale of these goods for some time.

Robert Greig & Co. are pushing Italian olive oil in gallon tins at present.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., April 2, 1896.

THE first quarter is gone of this, which but so short a time ago was the new year. Although nothing unusual, the trade has been good, and with this month the busy season is here. Part of our city is very quiet during the winter, but a very busy place in summer. Indiantown is, as the ice begins to come out of the river, making ready for the busy season. In markets during the past three months the greatest changes have been to the advantage of our merchants, and in flour and sugar a good profit has been made. This is somewhat offset by the continued weakening in beans and evaporated apples, and in pork those who bought largely begin to fear the profit they looked for will not come. Cheese has continued dull. Cornmeal, of which a large quantity is made here, is again quoted lower.

OIL—There is nothing to report, prices remaining unchanged. A fair and increasing demand is noted for lubricating oils. We quote: American burning oil, 23¼c.; best Canadian, 21½ to 21¾c.; prime, 19c. No charge for barrels.

SALT—A better demand is noted, and with the beginning of the Gaspereaux season, and other salt requiring trades, now about to start for another season's work, it is expected to continue. The steamer arriving this week from Liverpool brought quite a quantity, which, with a good stock on hand, and some on the way out by sailer, there will be lots for all. Salt to arrive, to be shipped from ship's side, is quoted low. Out of store we quote as follows: Coarse, 50 to 55c.; fine factory-filled, $1.10; 5-lb. bags, $3.25 per bbl.; 10-lb. bags, $3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, $2 per case of 2 doz.; salt, bulk, $2.70 to $2.80 per bbl.

CANNED GOODS—As with other lines, a better movement is also noted here. Peas are held firm and higher prices are looked for. In corned beef, of which the Canadian this season is having a very large sale, there is quite a difference between the price at which it is quoted and the price of American, to the disadvantage of the latter. Oysters move more freely. The wholesalers complain very much that profit, particularly on vegetables, are such that they would be at least as well off without the business. We quote as follows: Corn, 80 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; gallon apples, $2 to $2.25; corned beef, 2-lb. tins, $2.40 to $2.70; 1-lb. tins, $1.50 to $1.60; oysters, 2's, $2 to $2.25; 1's, $1.60 to $1.65; peaches, 3's, $2.45 to $2.85; 2's, $1.90 to $2; pineapple, Canadian pack, $2 to $2.40; salmon, $1.40 to $1.50; lobsters, $1.75 to $2; haddies, $1.30; clams, $5 for 4 doz.; chowder, $2 75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1; kippered herring, $1.10.

GREEN FRUIT — In Valencia oranges, which have been the most interesting feature for some time, prices are higher; one reason, though not the only one, is that those by last steamer were not in good order. There is a complaint that California oranges are not up to the mark this season. A fair business is done. Lemons continue low. Bananas are beginning to arrive freely. Apples are rather firmer again, and stocks are light. A small quantity of California grape fruit is seen in the retail stores; it sells at 25c. per lb. We quote: Apples, $2.50 to $3.50; Lemons, $3 to $3.35; Valencia oranges, $5 to $6.50; California oranges, seedlings $2.50; navels, $4 to $4.50; pineapples, 18 to 30c.; cranberries, $10 per barrel; bananas, $1.50 to $2.25.

DRIED FRUITS—This is the quiet season. A fair trade is doing in onions, chiefly American. The Canadians, last season, were not as good as usual, and for spring trade, the former are preferred. In raisins, a better inquiry is noted, but trade at this season is light. Currants, if there is any change, are easier. Evaporated apples and dried continue dull. In California prunes and evaporated fruits demand is rather less, though a fair trade is moving. One merchant has a quantity of Bosnia prunes about to hand; these are sold well below the California. We quote: Valencias, 4½ to 5c.; layers, 5½ to 6c.; California L. M. 4-crown, 6 to 7c.; 3-crown, 5 to 6c.; London layers, $1.70 to $1.85. Currants, bbls., 3¾ to 4c.; cases, 4¼ to 5c.; cartoons, cleaned, 7½c.; bulk, cleaned, 6½c.: prunes, kegs, 4c.; boxes, 4½ to 5c.; half-boxes, 6 to 8c.; dates, 4½ to 5c.; dried apples, 5c.; evaporated apples, 6½ to 7c.; California evaporated peaches, 8 to 13c.; apricots, 12 to 14c.; pears, 12 to 14c.; onions, $2.25 to $2.50; cocoanuts, $3 to $3.50 per 100 lbs.; figs, 9 to 10c.; Sultana raisins, 7 to 8c.

DAIRY PRODUCE—At this season a large demand is noted for eggs, one merchant selling during this week last season 2,000 dozen. At the time of writing they are scarce, and a rather better price than that obtained for the last could be got for a small quantity, but there is no doubt there is a quantity near to hand. It is hard to give a price; they have retailed at 15c. Butter is still slow. A real good article would sell freely, but not at very high figures; it is scarce. Cheese, of which a fair stock is still held, shows no improvement and not a large sale. We quote: Common dairybutter, 15 to 16c.; dairy, 17 to 18c.; new creamery prints, 22 to 23c.; cheese, 9 to 9½c.; creamery, tubs, 20 to 21c.; eggs, 13 to 15c. by case.

DILLON & CO.'S
Baking Soda
"BELL BRAND" In 1-lb. packages, packed ½ gross boxes. Ask your wholesaler for it.

Butter and Eggs.
Scarce and in good demand for Easter Trade. We give special attention to consignments, and guarantee highest prices, and prompt returns. A trial shipment convincing. Correspondence solicited.
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PRODUCE AND COMMISSION MERCHANT
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Wholesale trade only.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes secured in tin.
Special Agent for the Dominion
C. E. COLSON - MONTREAL

Conspicuously Good
EVERY CAN OF
Golden Finnan Haddies
is good from first to last. A retailer's stock is not complete without "Golden" Haddies. Let us send you a CASE in your NEXT ORDER.
J. SLOAN & CO.
TORONTO.



50 Casks Best Imported Chicory
EWING, HERRON & CO.
Coffee and Spices
. . . MONTREAL

THE IMMEDIATE PROFIT

Is not the only thing or even an important thing to be considered by the trade. You receive an order from a customer. You fill the order with inferior goods. You may make greater profit on the single sale, but the order is never repeated. Solid business success and an increasing trade are founded on the regular trade of your customers—the same, day in and day out—trade which competitors are unable to win from you because they cannot better your goods or prices.

No one can better our goods or our prices. Every article we offer is **the best of its kind**—every article has an increasing demand from Halifax to Vancouver.

FOUR TRADE WINNERS

These are goods, once tried by a customer, will always be asked for. Goods on whose superior qualities we stake our reputation :

CROWN BRAND FLAVORING EXTRACTS

Made on most approved principle. Pure, rich, strong—in forty different flavors. We know—we make them.

CARR & CO.'S BISCUITS

Immense variety. Quality proven by enormous increase in sales during the past year, especially of the "Cafe Noir."

BRYANT & MAY'S MATCHES

The best known and the best made match in the world. "Safety" and "Tiger" for household use. Wax Vestas for smokers.

M. A. CRAVEN & SON'S CONFECTIONERY

Principally hard boiled candies in bottles. Drops and Candies, in 5-lb. bottles. Toffee Cubes, in 8-lb. bottles. Perfumed Cachous, in 1-lb. bottles.

Sole Agents for Canada

ROBERT GREIG & CO.

MONTREAL

SUGAR—It is impossible to say much. Market, though firmer, shows no change. There is a regular demand and good stocks. We quote: Granulated, 4¾ to 4⅞c.; yellow, 4 to 4⅜c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

MOLASSES—There is a fair movement. As yet stocks are light. The next steamer, arriving in about two weeks, will have a quantity on board. Prices in Barbadoes are back to the figure at which they opened, but that to arrive first will not represent the lowest figure, so that at present the market is easy. New Orleans, for which the demand continues, is held very firm. There are now several qualities on the market, so that in comparing prices quality should be noted. We quote: Barbadoes, 34 to 35c.; Porto Rico, 34 to 36c., bbls.; New Orleans, 30 to 36c.; St. Croix, 28 to 30c.; syrup, 36 to 38c.; Antigua, 18 to 30c.

FISH—Gaspereaux season is here. This is a large business with us. A large quantity are sold fresh, and a much larger quantity sold for bait. The bulk are pickled and shipped to the American market. They are caught very largely right in our harbor. Very few fresh haddock are to hand; a few coming from Boston. In pickled the season is about over. Fair stocks are held, and prices are easy. In dry there is no change, but feeling is, as in other lines, easy. Smoked herring show no improvement. We quote as follows; Large cod, $3.70 to $3.75; medium, $3.25 to $3.50; pollock, $1.40; bay herring, $1.35 to $1.40 per half-bbl.; new smoked, 5 to 6c.; Canso, $4 to $4.50 per bbl.; shad, half-bbl., $5 to $6; Shelburne, $3.75 bbl., $1.65 half-bbl.; boneless, 2½ to 8c.

PROVISIONS—In pork, though there is no change here, there is not the firmness that was expected, and holders are disappointed. Beef, though firmer than pork, also shows no change. A better movement is noted in smoked meats, but there is no large demand. Lard firm. We quote as follows: Clear pork, $15 to $16; mess, $14 to $14 50; beef, $13 to $14; domestic mess pork, $14 to $14.25; hams, 10 to 11c.; rolls, 8 to 8½c.; pure lard, 9 to 9¼c.; compound, 7¾ to 8c.

FLOUR, FEED, MEAL AND SEED—There is a rather easier feeling in flour, but no change here. Stocks held are still large. In cornmeal there is another drop and price easy. Beans have disappointed buyers again, and are quoted lower. There is a a fairly large stock here. In seed, American has the market here. Prices are firmer, but are still below those at which the season opened. Hay, though light movement, is firm. Oats show little change, but the feeling is easy and a light movement is noticed. Prince Edward Island will soon be again shipping to this market. Buckwheat is in but light demand, season being over. Native yellow-eye beans have quite a large movement. We quote: Manitoba, $4 65 to $4.70; best Ontario, $4.50 to $4 60; medium, $4.40 to $4.50; oatmeal, $3.25 to $3.50; cornmeal, $2.10 to $2.15; middlings, $19 to $20 on track; bran, $18 to $19; hand-picked beans, $1.20; prime, $1.10 to $1.15; oats, 34 to 35c.; hay, $12.50 to $13; barley, $4; round peas, $3 65; split peas, $3.70 to $3.80; yellow-eye beans, $1.75; buckwheat, native, $1.30 to $1.35.

ST. JOHN NOTES.

C. & E. Macmichael have received this week a shipment of Fruit Puddine.

Maple Leaf birdseed, packed by Nicholson & Brock, of Toronto, lately introduced in this market, is making many friends, and repeat orders are being taken.

It is said a number of city merchants intend forming a company to carry on the poultry business.

Quantities of hay continue to be shipped to Boston via steamer.

Sussex is talking of having a board of trade. A large business is done at this point and good work could be accomplished.

The last West India steamer took away 25,000 onion crates to Bermuda, upward of 8,000 boxes herring, 1,400 barrels potatoes, besides a large quantity of hay, shingles and other goods. She carries a lot of Chinese goods every trip.

St. John is very proud of the ss. Prince Rupert, running to Digby. Her time one day last week was 1 hr. 56 min. from light to light, and 2 hr. 20 min. from wharf to wharf. Beaides being fast, she is a handsome boat.

Last week Chas. Burrill & Co.'s place of business, Weymouth, N.S., was burned. Loss about $55,000; insurance about $40,000.

Lobster fishing is attracting attention and prices are ahead of last season. Quantities are going forward from Yarmouth to Boston. So far, the catch down the shore has been light. The new factory at Grand Manan is about ready to begin canning.

THE CANADIAN GROCER regrets to have to report the sudden death of Geo. A. Colwell, grocer, of apoplexy.

HALIFAX TRADE GOSSIP.

THERE was a slight improvement in business towards the last of last week, but the month ended with the record of being the quietest for many years. Merchants, however, look for a good spring trade notwithstanding.

The flour market is unchanged.

The refinery reports business quiet and no change in quotations.

The molasses market is quiet. Some stocks have been received, which keep supplies well up.

The fish market is unsatisfactory. Lent is over and it cannot be said to have helped trade much, particularly local. This is the season between old and new fish and the market is featureless. Soft cured cod continue dull and neglected. The Brazilian and Mediterranean markets are looking up somewhat. Medium and large hard cured cod are scarce in Newfoundland and holders are firm, as higher prices are anticipated. West India fall herrings, held back since last fall, are hard to sell at $1.40 and $1.50. A few winter caught grocery cod have arrived.

The provision market remains dull. Beef was never so low at this time of year. Ontario is worth from $5.50 to $8 by the body, wholesale. Fancy Easter beef is considerably higher. Beef will be worth $7 to $9 this spring and summer. Native cattle will be in demand in about three weeks' time, as warm weather will prevent the importation of Ontario stocks.

Ontario hogs are worth from $5.50 to $5.60 by the carload. There is very little doing in this line. What enquiry there is, is for hogs of 100 or 120 lbs.

Mutton sells from 4 to 6c. The demand is limited. Some Ontario spring lambs have arrived this week.

There is little or nothing doing in poultry. Held stocks will suffice for the Easter trade.

Good veal is scarce and sells at 6c.

There is some demand for good dairy butter. Tub is worth from 15 to 20c. Factory and best dairy prints bring 23c. wholesale.

Eggs are becoming plentiful, and are jobbing at 14 and 15c.

Produce remains dull. Potatoes sell at 20c. and less from vessels, and oats at 35 to 38c.

Hay is worth from $10.30 to $12 by the carload at the station.

The market is well supplied with green fruits, and prices remain low.

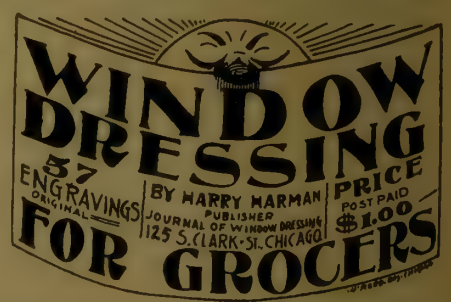
There is a better demand for canned goods.

Dried fruits are dull, except dates, prunes and figs.

Incorporation has been applied for "the M. O. Wier Grocery Co., Ltd.," for the buying, selling, dealing in and exporting of all kinds of merchandise whatsoever, and carrying on the business of traders, merchants, forwarding agents and general commission merchants. Place of business, Halifax. Capital, $5,000, in 1,000 shares. The applicants are: Melville Orley Wier, grocer; Lewis Brent, carpenter; Walter Crowell, contractor; Lewis Wier, gentleman, all of Halifax, and Ascenith Mosher, of Newport. The three first named to be provisional directors.

Fader Bros. have taken the store on Argyle street lately occupied by Wm. Woodrill, and have opened a general market.

The Central Creamery at Charlottetown has shipped a large quantity of butter to this market, which is meeting with ready sale.



Your most fastidious trade will thank you for offering

"LA DELICATESSE"

The New "Confection in Cheese."

A. E. RICHARDS & COMPANY
122 King St. East
Agents for Canada. HAMILTON

"La Delicatesse" is warranted to be absolutely pure cheese. It is made in the heart of "Herkimer County," New York, the great cheese county of the world.

JUICE

Of the tomato, just as it has attained its full ripeness and lusciousness, makes one of the most healthful condiments known. Pure Gold Tomato Catsup is made from selected ripe garden tomatoes. Specially cultivated at the Stevens Farm, Bracondale.



OUR TRAVELLERS CARRY SAMPLES.
ASK FOR A TASTE.

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

HINTS TO BUYERS.

H. P. ECKARDT & CO. are offering No. 1 trout at $3, white fish at $3.50 and fresh water herring at $1.25 per keg.

H. P. Eckardt & Co. have a full line of prunes, all kinds.

The Eby, Blain Co. report increased sales of crushed Java-Mocha coffee.

The first shipment of new season's Brazil nuts reached the Toronto market on Saturday. They were for Perkins, Ince & Co. The nuts show nice quality.

Clemes Bros. have received during the week one car of fancy lemons and two cars of bananas.

Dawson & Co. received two shipments of Valencia oranges this week, which are showing excellent condition.

D. Gunn, Flavelle & Co. report an increased Easter demand for "Maple Leaf" smoked meats and lard.

John Sloan & Co. are in receipt of a shipment of California fruits.

The Eby, Blain Co., Ltd.. are in receipt of a shipment of Demerara sugar, in sacks.

Jas. Turner & Co. are offering their numerous customers Golden finnan haddies. They are receiving some this week.

A reduction of from ¼ to 1¼c. per pound is announced in the price of Edwardsburg culinary starch, the quotations now being : W. T. Benson & Co.'s prepared corn, 6½c, was 7¼c.; Canada pure corn starch, 5½c., was 6¾c.

Davidson & Hay offer an imported olive oil in gallon tins at a low figure.

The Brantford Starch Co. has reduced the price of its prepared corn ¼ to 1¼c. per lb., the quotations now being : Challenge prepared corn, 5½c., was 6¾c.; No. 1 pure prepared corn, 6½c., was 7¼c.

A shipment of flowery broken Ceylon Pekoe, packed in 10 and 20 lb. boxes, is in store with Davidson & Hay.

John Sloan & Co. have just received Golden finnan haddies. This brand of haddies is giving their customers the best of satisfaction.

Davidson & Hay are offering maple syrup put up in bottles, also ½ gal., 1 gal. and 5 gal. tins.

Buyers should get Lucas, Steele & Bristol's figures for California peaches before buying. They have another carload, extra choice, arriving in a few days.

Davidson & Hay have a handsome sample of fancy imported Japan rice arriving this week.

T. A. Lytle & Co. report large sales of catsup and pickles last week, with orders still coming in.

T. Kinnear & Co. have been appointed wholesale agents for Toronto and Western Ontario of Joseph Tetley & Co., of London, Eng. Messrs. Kinnear will carry a full line of this firm's packet teas.

In the spring a young man's fancy lightly turns—we know where—but the grocery trade are now turning their attention to improving business. This is the season for spring washing and house-cleaning, and dealers generally report an increase in their sales of that excellent household article Keen's Oxford blue.

W. H. Gillard & Co. have arriving some excellent bargains in California evaporated peaches, which it would pay the trade to see.

The Toronto Salt Works report the delivery of a car lot of Windsor table salt, in assorted sizes, to the Eby, Blain Co.

"Yes," say Lucas, Steele & Bristol, "our sales of Young Hyson and black teas have been phenomenal this past month. We are again in receipt of about 600 packages of the 10 to 12c. lines."

W. H. Gillard & Co. report that their tea business never looked in a healthier state than at present, and, with not an old line in their warehouse and prime values in all grades, large future sales are anticipated.

Another consignment of the Ting Ling Orange Pekoe Darjeeling tea is to hand with Lucas, Steele & Bristol. The firm also offers exceptional value in Japan nibs and Nagasaki Pekoes, in 30 lb. boxes.

W. H. Gillard & Co. have just received a large shipment of their celebrated Glasgow T D pipes, 200 per box.

Oxford University has again won the boat race, and Keen's Oxford blue has won the race for popularity in Canada, and means to keep it.

A. E. Richards & Co., of Hamilton, have been appointed agents for Canada for the new East India pickles.

"Business is improving," say Frank Magor & Co., Montreal, "and we are already booked ahead for delivery of goods on April 1st., when the summer rates of freight per C.P.R. and G.T.R. go into force."

Remember This Buckwheat Flour Sells

It is a perfect Self-Raising Flour.
It is easily prepared.
It makes delicious Griddle Cakes.
It always gives satisfaction.
It pays the dealer a good margin of profit.

The IRELAND Co.'s
Self-Raising Buckwheat Flour
(In 2½-lb. Packages 2 dozen per case.)

The kind your customers want; are you giving them that kind?

The IRELAND NATIONAL FOOD CO. Ltd. - Toronto, Can.

DIPLOMACY IN THE GROCERY STORE.

OFTEN grocers make a big mistake in being impolite to the servant girls who have occasion to call at their stores, remarks a writer in Grocery World. Many merchants have lost customers through impoliteness to servants, which they have never been able to account for.

If the grocer will take into consideration that the servant who does the buying occupies almost the same position as the buyer of a large wholesale house, probably he would change his tactics and be a little more diplomatic. When the buyer calls on a manufacturer he receives the most polite attention imaginable, and yet he is merely a servant in one sense of the word; therefore it would be good policy to follow the tactics of the manufacturer. If the buyer takes offence at any impoliteness, he can, in possibly nine cases out of ten, take the trade of his house elsewhere. It is the same with the servant. She does the buying for the family, and as long as she can buy as well at some other store where she is treated politely, she will leave the store where proper consideration is not shown her.

Place yourself in the servant's position. You go to your jobber, and are treated impolitely, perhaps by one of the salesmen or the merchant himself. Do you continue dealing there? No, not if you can deal as reasonably with some other house. The servant is in the same position.

There recently came to my notice a case exactly like the above, in which the grocer lost one of his best customers. The servant's mistress was in the habit of calling at the store herself, but when she was taken ill sent her servant. The grocer looked upon the servant as an inferior, without any special influence, and, by his indifference, gave her cause to complain to her mistress. After the lady had received several such complaints, she told the servant to go and deal with some other grocer in the vicinity The new grocer, through his politeness and business-like manner, won the esteem of the servant, and the lady, when she recovered, decided to give him a trial. Finding herself able to buy as reasonably as at the old store she continued to patronize the second grocer, and the first, who thought the servant amounted to little, lost her mistress' trade.

The correct manner in which a business man should conduct himself is this: Be courteous, not cringing, to superiors; affable, not familiar, to equals; and kind, but not condescending or supercilious, to inferiors.

DESERVED PROMOTION.

By the retirement of M. Alphonse de Martigny, cashier of La Banque Jacques Cartier, to enter politics, M. Tancrede Bienvenue, for years assistant cashier, is promoted to the chief place. M. Bienvenue is a clear-headed, active young Canadian, who well deserves the confidence of his directors and the customers of the bank.



There's a tendency..

to sacrifice quality for price these days, and alleged "pure goods" are frequently offered at prices which ought to show anyone, with half an eye, that there is something wrong.

Maple Leaf goods are all branded and guaranteed. They sell at the right price and you can't go wrong in buying them.

Delhi Canning Co., Delhi, Ont.



IF YOU CANNOT SATISFY

Customers from the stock of Baking Powders you carry—and this is a very general complaint with the trade—the remedy is simple. Get a supply of **JERSEY CREAM BAKING POWDER.** Pure and Sure.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

CHATHAM, ONT.

Scotch Lead the World

For **ORANGE MARMALADE**

What we make is equal to imported, is made from SEVILLE ORANGES in prime condition, and wins a customer every time.

Put up in 1-lb. glass jars and 7-lb. pails.

T. A. Lytle & Co.

Vinegar Manufacturers,
TORONTO

"GOLDEN" FINNAN HADDIE

We have just received these goods. Price Low.

JOHN SLOAN & CO.

Wholesale Grocers TORONTO

SYRUPS . .

HONEY DEW and RUBY

Extra Clarified
Pure Sugar Goods

Warren Bros. & Boomer

WHOLESALE GROCERS
35 and 37 Front St. East, Toronto.

California Fruit

Apricots, 25-lb. Boxes
Silver Prunes, 25-lb. Boxes
Peaches, 25-lb. Boxes
Peaches, Bags about 70-lb.
French Prunes, 40-50, 50 60, 60 70

AT ROCK BOTTOM PRICES

T. KINNEAR & CO.

Wholesale Grocers
49 Front St. E., TORONTO.

NOW IN STOCK

Boneless Fish, Boxes 25 pounds.
Boneless Fish, Boxes 40 pounds.
Sealey's Cod Steak, 1-lb. Blocks, 24 pounds.
Beardsley's Shredded Codfish, 1-lb. Blocks, 2 dozen.
Herrings in Half-Barrels.
New Scaled Herrings.

J. W. Lang & Co.

59, 61 and 63 Front Street East Toronto.

CLARK'S CANNED MEATS

GUARANTEED "THE BEST"

COMPRESSED CORNED BEEF
LUNCH TONGUES
PARAGON OX TONGUE
PIGS' FEET
YORKSHIRE ENGLISH BRAWN
ENGLISH MINCE MEAT

W. CLARK - Montreal

New Season's Brazil Nuts

FIRST ARRIVAL NOW IN STORE (Nigger Toes)

PERKINS, INCE & CO.

TORONTO.

New Shipments

of **Sphinx Prunes, Dates and Grenoble Walnuts**

JUST ARRIVED

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

TAKE THEM ON

and they will make a

TRADE FOR YOU!!

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

Spring Picked ! ! !
Skilfully Blended ! !
Attractively Packed !



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

PUREST & BEST

Windsor Salt

Is manufactured by the "Vacuum" Process, the most modern and the best system known to the Salt industry. We use this process in order to be able to make the best Salt.

That we have succeeded in this, is evident by the fact that in every City, Town and Village in Canada you will find Windsor Table Salt coming into general household use. Housekeepers want it and you should **Keep it in Stock.**

You can order Windsor Table Salt from any wholesale house.

The WINDSOR SALT WORKS, WINDSOR, ONT.

We Can't All Spend Easter Holidays



in **CEYLON**

But you can **ALL** sell your customers some of the wonderful, cheering, healthful teas of Ceylon for their

Easter Dinner

(The Poetry of it)

Every man upon this earth,
Be he a saint or sinner,
Should have upon his Easter board,
Some Ceylon tea for dinner.
Then all ye grocers through the land,
Be thoughtful, wise, and prudent,
And if you do not know these teas—
'Tis time to be a student.

(The Prose of it)

THERE'S MONEY IN IT FOR YOU.

Have you tried . . .

JOHN DEWAR & SONS'

(Purveyors by appointment to Her Majesty Queen Victoria)

. . . SCOTCH WHISKY?

J. M. DOUGLAS & CO., MONTREAL, AGENTS.

TRADE CHAT.

THE first maple syrup of the season was in the market on Monday at St. Thomas. It sold at $1 per gallon.

It is reported that Humphreys & Sons, pork packers, of Cannington, are about to begin operations at Moosomin, Man.

Messrs. D. C. McDougall & Co., of Campbell's Cross, general merchants, have leased the corner store in Mrs. Secord's block, Acton, Ont.

The Fort William correspondent of The Winnipeg Free Press says: John King, the enterprising merchant of Victoria avenue, has just completed a large addition to his block, and is branching out into a departmental store. He is busily engaged opening new spring goods.

The lumber cut in Cumberland, N.S., this winter, says The Amherst Sentinel, will be extensive. About 20,000,000 feet, board measure, will be cut.

The London Board of Trade have elected the following officers: President, John Bowman; vice-president, A. B. Greer; secretary-treasurer, J. A. Nelles.

The Dominion Cold Storage Co. can lease the old drill shed and adjoining lot fronting on Esplanade street, Toronto, for a term of 21 years on these conditions: The annual rental to be $1,300; the property to have a fixed assessment of $50,000; the balance to be exempt from general taxes.

The city of Toronto applied again on Friday to the Municipal Committee of the Legislature for legislation. The rate of pedlars' licenses was fixed so that a man with two horses shall not be charged more than $50, a one horse rig $30, a push cart $15 and a basket $1.

Winnipeg is to have another wholesale fruit firm. Mr. A. Bright, the retail grocer, and Mr. K. J. Johnston, for years the well-known city traveler of McKenzie, Powis & Co., will enter into partnership and begin business shortly.

TENDERS

INDIAN SUPPLIES

SEALED TENDERS addressed to the undersigned and endorsed "Tender for Indian Supplies," will be received at this office up to noon of TUESDAY, 21st April, 1896, for the delivery of Indian Supplies, during the fiscal year ending 30th June, 1897, at various points in Manitoba and the North-West Territories.

Forms of tender, containing full particulars, may be had by applying to the undersigned, or to the Indian Commissioner at Regina, or to the Indian Office, Winnipeg. The lowest or any tender not necessarily accepted.

This advertisement is not to be inserted by any newspaper without the authority of the Queen's Printer, and no claim for payment by any newspaper not having had such authority will be admitted.

HAYTER REED,
Deputy Superintendent-General
of Indian Affairs.

Department of Indian Affairs,
Ottawa, March, 1896. (16)

The Peoples Building and Loan Association of LONDON, ONT.

Incorporated

Authorized Capital, -	$5,000,000
Subscribed Capital, - -	1,500,000
Accumulated Capital -	135,000

PERMANENT STOCK.

The first issue of **$100,000,00** of this class of stock has been authorized, and applications for allotment of shares will be received until the 31st of March, 1896. Cost of each share, $100.00. Shares issued at par. Dividends will be paid semi-annually.

As this issue is limited, intending investors should apply immediately, stating the amount required. The next issue will undoubtedly sell at a premium as was the case with our prepaid stock, which sold at a premium of $10 per share of $65 before being retired.

For further particulars and forms of application address:

The Peoples Building and Loan Association

Molsons Bank Buildings, LONDON, ONT.

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE

Are the finest goods in the market.

THE COWAN CO., Ltd.

470 King St. West,
Toronto, Canada.

Union Mutual Life Insurance Co.

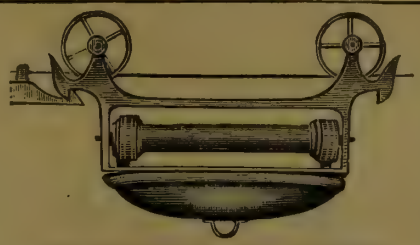
OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal



CHAMPION CASH RAILWAYS

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal

DELICIOUS

That's the only way to rightly describe the

Ram-Say Tea

It's the finest of Indian-Ceylon teas — done up in lead-lined packets — absolutely air-tight.

In pound or half pound packets, 40, 50, 60c. pound.

J. F. RAMSAY & CO., Toronto, Sole Agents for Canada and United States.

Ordinary Coffee

MAY BE GOOD ENOUGH UNTIL YOU HAVE TRIED



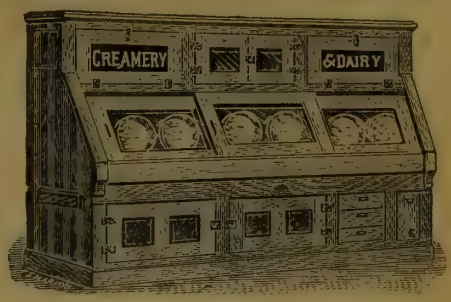
Write us for Prices . .

FOR YOUR SPRING SUPPLY OF . . .

SALT

VERRET, STEWART & CO.
MONTREAL.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.
Send for Catalogue and Price List.
C. P. FABIEN 3167-3171 Notre Dame St MONTREAL



One Tablet makes an excellent Cup of Cocoa.

BOISSELIER'S

A perfectly pure compressed . Cocoa . . . Extract

Cocagene REGISTERED

In boxes of one dozen 20-cent tubes, each tube containing 18 tablets. . . . . .

ALL LEADING GROCERS KEEP IT.

Open Pan Salt

What is it? It is salt made by the OPEN PAN PROCESS. This is the method of manufacturing salt universally adopted in England, where so much good salt is made.

OPEN PAN SALT . . .

Is no experiment. It has been tried for years and never found wanting. It produces a medium grain salt that is far better for all ordinary purposes than a very fine grain.

WE HAVE IT.

The Canada Salt Association

CLINTON, ONTARIO

Brushes, Brooms . . . .

Woodenware

We are headquarters for the above lines of goods, and guarantee every article we send out to be strictly as represented. **Our Price List for 1896** is now ready and we will be pleased to mail you a copy on application.

Chas. Boeckh & Sons Manufacturers 80 York Street Toronto

MONTREAL BRANCH: - 301 St. Paul Street.

Every Hotel and Restaurant needs

JOHNSTON'S

Fluid Beef Cordial

IN 20-oz. BOTTLES

Have you got some to supply the demand?

MAKES THE BEST BEEF TEA. . . . . ALWAYS SATISFIES.

THE JOHNSTON FLUID BEEF CO. MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

C. F. WILCOX, general merchant, Amherstburg, has assigned. Liabilities, $2,800, with practically no assets.

J. W. Taylor, teas, Kincardine, has assigned to J. H. M. Stewart.

E. Fortier, grocer, etc., Montreal, has assigned to Romeo Prevost.

Lacroix Bros., grocers, Sarnia, have assigned to James Flintoft.

Isabella Petrie, general merchant, Stayner, has assigned to W. Campbell.

J. Boudreau, general merchant, Wendover, has compromised at 25c. on the dollar.

P. Grace & Co., wholesale grocers, Montreal, have fyled consent of assignment.

Z. Cordeau, general merchant, Acton, has compromised at 50c. on the dollar.

Joseph F. Chapman, general merchant, Bastard Tp., has assigned to Amer Brown.

R. C. Laurier, general merchant, Laurentides, Que., has compromised at 50c. on the dollar.

James Milne & Co., grocers, dry goods, boots and shoes, Stirling, are offering to compromise.

The stock of Isabella Petrie, general merchant, Stayner, has been seized under chattel mortgage.

A meeting of the creditors of L. A. Charron, general merchant, Windsor Mills, will be held 4th inst.

J. F. Chapman, general merchant, Harlem, has assigned, and a meeting of creditors will be held April 8.

The estate of J. C. Keegan, general merchant, Richmond, Que., has compromised at 50c. on the dollar, cash.

E. H. Rene & Co., general merchants, St. Zepherin, Que., are offering to compromise at 30c. on the dollar, cash.

Pigeon, Gendron & Co., wholesale grocers, Montreal, are offering to compromise at 30c. on the dollar, cash.

Alex. Franklin, general merchant, Plaisance, Que., has assigned. So has a Quebec grocer named Alex. Visien.

J. V. Chapdelaine, general merchant, St. Winceslas, Que., who is retiring from business, is offering to compromise at 25c. on the dollar, cash.

PARTNERSHIPS FORMED AND DISSOLVED.

Paquette & Co., grocers, Montreal, have dissolved.

Henault & Cie, ice dealers, Montreal, have dissolved.

T. A. Langlois & Co., grocers, Montreal, have dissolved.

Perras & Daignault, general merchants, St. Felix, have dissolved.

Graveline & Fontaine, general merchants, St. Damase, Que., have dissolved.

Doyle & Anderson, wholesale teas, Montreal, have dissolved; P. S. Doyle continues.

Sibbald & Shaw, commission, Revelstoke, B.C., have dissolved, Mr. Sibbald continues.

Rublee, Riddell & Co., wholesale fruits, Winnipeg, have dissolved; M. W. Rublee & Co. continue.

Nutter & French, wholesale liquors, Sherbrooke, Que., will dissolve May 1. C. H. French will continue.

Beaudet Freres, general merchants, St. Jean de Chaillons, Que., have dissolved. Lucie Beaudet continues in groceries.

Thomas and George Dionne have registered a partnership to carry on business in Westmount, Que., as grocers, under the style of Dionne & Dionne.

Cockburn & Frankish, general merchants, Moose Creek, have dissolved; G. A. Cockburn, who continues, has obtained an extension of twelve months.

A new partnership has been formed in the business of Keith & Plummer, general merchants and lumber, Hartland, N. B., by W. D. Keith & Amasa Plummer.

M. Timmons & Son, manufacturers of aerated waters, Quebec, have dissolved and a new firm has been formed under same style, with M. Timmons as proprietor.

A co-partnership has been formed by James W. Boyer, F. J. Boyer and Joseph B. Bowser to carry on business as general merchants at Victoria Corner, N. B., under the style of J. W. Boyer & Co.

SALES MADE AND PENDING.

The crockery stock of O. E. Brock & Co., Montreal, has been sold.

The assets of W. Reed & Co., crockery, Montreal, are to be sold 7th inst.

The general stock of S. Dionne, St. Denis, has been sold at 52½c. on the dollar.

The stock of the late Wm. Moore, grocer, boots and shoes, Berlin, has been sole.

James Loggie, grocer, Queen street east, Toronto, stock sold at 65c. on the dollar.

J. E. Marcil, general merchant, Acton, Que., assets advertised for sale by tender.

The stock, etc., of the London Catsup Co., London, is advertised to be sold by the sheriff.

The stock of P. Monette, grocer, Ste. Cunegonde, Que., has been sold at 50c. on the dollar.

The assets of J. Alexander & Co., general merchants, Richmond, Que., are to be sold by auction.

The stock of the estate of Bartlett & Robinson, general merchants, Mount Brydges, has been sold.

The stock of Casselman & Co., general merchants, Cardinal, has been sold at 62½c. on the dollar.

Book debts of A. A. Decelles, grocer, St. John's, Que., are to be sold by auction. The book debts of Langelier & Decelles, wholesale liquors, of the same place, are also to be sold.

J. H. Ross & Son, general merchants, Iroquois, have had their stock sold at 55½c. on the dollar.

CHANGES.

N. Martel has started a grocery business at Renfrew.

J. Colterette is starting a grocery store in Montreal.

C. Dionne is starting a general store at Fraserville.

Ross McLeod, general merchant, Embro, has opened a branch at Fairview.

Smith & Freeland, grocers, Vancouver, have been succeeded by W. Smith.

C. Graham, general merchant, Glenora, Man., is opening branch at Baldur.

E. Johnson, general merchant, Keefers, B. C., has removed to Slogan City.

Janet Robertson, grocer, Westmount, Que., has sold out to the Schneider Co.

H. B. Somerville, general merchant, Fitzroy Harbor, has removed to Glammis.

Isaac Erskine, fruits, etc., Grand Valley, has been succeeded by H. B. McClennan.

Prefontaine & Desautels are starting a general store at St. Marie de Monnoir, Que.

Mrs. K. C. Geisley, general merchant, Emory, B.C., has sold out to Lawrence Fauth.

Robert Banford, general merchant, Plantagenet, has sold out and removed to Lachute.

Albert Eaton, general merchant, Carlisle, Wentworth County, has sold out to A. M. Tansley.

Holmes, Moore & Courtright, general merchants, etc., Inwood, have been succeeded by James Atkinson.

Patrick S. Doyle has been registered proprietor of the firm of P. S. Doyle & Co., wholesale teas, Montreal.

George H. Boice, general merchant, Deep Brook, N. S., has registered consent for his wife Laleah Boice to do business in her own name.

DEATHS.

R. McCormick, grocer, Brockville, is dead.

David Stewart, general merchant, River Louison, N.B., is dead.

George Kent, of the Delhi Fruit & Vegetable Canning Co., Delhi, Ont., is dead.

FIRES.

R. Tackaberry, general merchant, Lion's Head, has been burned out.

Chas. Burrill & Co., wholesale and retail general merchants and shipping, Weymouth Bridge, N.S., have been burned out. Loss estimated at $50,000, fully insured.

Consignments Stored in Bond

And shipped when sold, to proper addresses. Specially convenient for consignments partly sold in transit.

BLAIKLOCK BROTHERS, MONTREAL

A NEW DEPARTURE of much importance to the .... GROCERY TRADE



The LAING PACKING AND PROVISION CO. Ltd.

. . OF MONTREAL . .

Have added a **Canned Meat Department** to their General Packing Business, and will in future have a full line of Canned Meat Goods, Soups and Sundries of the very finest quality, every can being guaranteed. These **Anchor Brand** Goods are put up in all the convenient sizes and newest shapes, **with patent key-openers,** and are not surpassed by any other goods on the market.

WRITE FOR PRICE LIST

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844 IS THE BEST.

ASK FOR

MOTT'S

We are the People

Who make the celebrated



"SCIENTIFIC"

STOVE ENAMEL.

The best selling goods on the market. **Do you handle it?** If not, send for a sample order through your wholesale house, or send $2 to us and we will forward you a box (3 doz.)

SCIENTIFIC VARNISH MFG. CO.

Telephone 2005. 103 Queen East, TORONTO.

INSTANTANEOUS

Its uses are unlimited in

Soups,
Breakfast Dishes,
Desserts,
Jellies,
Baby Food,
etc., etc.

HOWE, M'INTYRE CO.
AGENTS
MONTREAL

TAPIOCA

DAIRY SALT

Is one of the things your customers need in Spring. **"WINDSOR"** Dairy Salt is put in 20-lb. fine white cotton bags, packed 15 in a paper-lined barrel, and can be ordered from any wholesale house in Toronto. This bag can usually sell at 25 cts., and is just the size for early Spring trade.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

City Agents for the **Windsor Salt Works**

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

Spring is coming at last . . .

Keen's Oxford Blue



IS GREATLY IN DEMAND JUST NOW.

See that your stock of Oxford Blue is Replenished

CURRENT MARKET QUOTATIONS

TORONTO, April 2, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16
Dominion—	
¼ lb. tins, 4 doz. in case.....per doz.	1 00
½ " 3 " ..... "	1 75
1 " 2 " ..... "	3 00
10 lb. boxes .....per lb.	20
30 lb. pails..... "	20



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
¼ lb. tins, 4 oz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

LUMSDEN BROS.

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'k'g Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles	1 60
3. "	1 90
4.	2 60
Polishing Paste. (3 doz. in box)	per gross.
No. 1. In bottles	$3 75
" 2. "	5 65
" 3. "	7 85
Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
Ivorine.	per doz.
Small. In patent stoppered bottles, sponge attached	$0 80
No. 1. "	1 35
" 2. " .....per gross.	25 00

P. G. FRENCH BLACKING.

	per gross
¼ No. 4	$4 00
½ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25

P. G. FRENCH DRESSING.

	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25

	per gross.
CROWN PARISIAN DRESSING	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	
	per gross.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 20

SCIENTIFIC STOVE ENAMEL.

Gross	$7 50
¼ gross	2 00
Dozen	0 75

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90
"Standard," select 7, 4 strings..	2 75
" " 6, 3 strings..	2 60
" " 5, 3 strings..	2 40

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 95
" gallons	1 90	2 10
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 95
Corn, 2's	0 70	0 95
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 95	1 00
" Sifted select	....	1 10
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 00
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 80	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 40	2 00
Strawberries, choice, 2's	1 90	2 40
Succotash, 2's	....	1 15
Tomatoes, 3's	0 80	0 85
Lobster, talls	1 85	2 25
" flats	2 50	2 60
Mackerel	1 10	1 20
Salmon, Sockeye, talls	1 35	1 45
" flats	1 55	1 75
" Cohoes	1 15	1 20
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" " " " ¼s	0 10½	0 11
" " " " ½s	0 18½	0 19
Sardines, other brands 9¾	11	0 16 0 17
" P. & C., ¼'s tins	....	0 23 0 25
" " ½'s "	....	0 33 0 36

Out of every Ten Grocers

Who have tried **Edwardsburg Starch,** ten have been completely satisfied with it. Have you tried it?

EDWARDSBURG STARCH CO. Cardinal, Ont.

Sardines, Amer., ¼s	"	....	0 04½ 0 09
" " ½s	"	....	0 09 0 11
" Mustard, ¼ size, cases 50 tins, per 100			10 00 11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb			1 10 1 15
Kippered Herring, 1-lb			1 65 1 90
Herrings in Tomato Sauce			1 70 1 90
Herrings in Shrimp Sauce			2 00 ....
Herrings in Anchovy Sauce			2 00 ...
Herrings a la Sardine			2 40 ....
Preserved Bloaters			1 85 1 90
Real Findon Haddock			1 85 1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans			$1 40	$1 50
" " " 2	"	..	2 40	2 55
" " " 4	"	..	....	....
" " " 6	"	..	7 75	8 25
" " " 14	"	..	16 00	18 00
Minced Callops 2	"	..	....	2 60
" " 2	"	..	2 60	2 65
Lunch Tongue 1	"	..	3 40	3 50
" " 2	"	..	....	6 00
English Brawn 2	"	..	2 75	2 80
Camb Sausage 1	"	..	....	2 50
" " 2	"	..	....	4 00
Soups, assorted 1	"	..	....	1 50
" " 2	"	..	....	2 25
Soups and Boull. 2	"	..	....	1 80
"		..	....	4 50



Acme Sliced Beef.
No, 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz
2 doz.... 1 4





Codfish. per doz.
Beardsley's Shredded, 2 doz. pkgs.... 0 90

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb,
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" " 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'S.	per lb.
Chocolate—	
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 " "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

EPPS'.	per lb.
Cocoa—	
Case of 112 lbs. each	0 35
Smaller quantities	0 37½

FRY'S. (A. P. Tippet & Co., Agents.)	per lb.
Chocolate—	
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½s, " "	....
" 1 lbs. "	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'S. (R. S. McIndoe, Agent, Toronto.)	
Mott's Broma	per lb. 0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S	
Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caraccas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
n bxs, nd 12 lbs. each, ½ lb., tins.	0 49

COFFEE.

Green.

	per lb.	
Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio	0 20	0 21½
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23

TODHUNTER, MITCHELL & CO.'S		
Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 28
Mocha and Java	....	0 35
Old Government Java	0 30	0 32 0 36
Arabian Mocha	....	0 35
Maracaibo	0 28	0 30
Santos	0 25	0 27

DRUGS AND CHEMICALS.

Alum	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross	....	4 20
" 2 " " "	....	6 00
" 3 " " "	....	8 40
" 4 " " "	....	10 00
" ½ pint " "	....	12 00
Olive Oil, ½ pts., 2 doz. to case, per case	....	1 25
" pints, 2 doz. to case, per case	....	2 50
Epsom Salts	0 02	0 02½
Extract Logwood, bulk	0 13	0 14
" boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08½	0 09
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12½	....

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	....	$0 75
" " " " 1, 1½ oz.	....	1 25
" " " " 2, 2 oz	....	1 75
" " " " 3, 3 oz	....	2 00

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO THE QUEEN OF ENGLAND.



Over 1,000,000 Packages sold weekly

LIPTON'S
Delicious Teas

possess that most delicate flavor and exquisite aroma peculiar to the choicest growths of Ceylon and India. . . .

They are put up in one-pound and half-pound air-tight packages, and retailed at 30, 40, and 50c. per pound. Reasons why you should sell Lipton's Teas: Because everybody likes them. They have the largest sale in the world. They will increase your trade. You can buy from the following wholesale agents:

Caverhill, Hughes Co., Montreal
H. H. Brennan & Co., - Ottawa
W. G. Craig & Co., - Kingston
Balfour & Co., - - Hamilton
A. M. Smith & Co., - - London
T. Kenny & Co., - - - Sarnia

LIPTON TEA PLANTER
CEYLON

Chief Offices: City Road, London England.
United States Offices: 80 Front ., New York.

Batty's

NABOB PICKLES and.... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applyin to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada ——Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy plug tobaccos duty paid. Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited. See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street **Montreal**

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. **OFFICE, Vancouver, B.C.**

A PRIZE . .



Certificate in each box of

ADAMS' "BANNER" CHEWING GUM

ADAMS & SONS CO.

Send for Free Sample. **11 & 13 Jarvis Street, Toronto, Ont.**

Imitation is Like Charity

When it is done for love it is lovely
When for gain, hateful

CREAM SODAS are being imitated. Which of the above reasons do our imitators give for not using their own fertile brains? Stick to the original. They are put up in three-pound blue-labelled tins only and made by

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. **7 FRONT STREET EAST, TORONTO.** **Charles J. Peter.**

Crown Brand (Greig & Co.)—



1 oz. London	gross	6 00
2 " Anchor	"	12 00
1 " Flat Crown	"	10 80
2 " " "	"	18 00
2 " Square	"	21 00
2½" Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
8 " "	"	7 00
Parisian Essence	gross	21 00
Ketchup, Fluted Bottles	gross	12 00
" Screw Top	"	21 00
" S. & L. "High Grade" per doz		3 50
Pepper Sauce, per gross		15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 [illegible]

FRUITS.

FOREIGN.

	per lb.	
Currants—Provincials, bbls	0 04	0 04¼
" ½ bbls	0 04½	0 04⅝
" Filiatras, bbls	0 04¼	0 04½
" ½ bbls	0 04¼	0 04¾
" Patras, bbls	0 04½	0 05
" ½ bbls	0 04¾	0 05¼
" cases	....	0 05½
" Vostizzas, cases	0 06	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05½
Figs—Eleme, 14 oz	0 09	0 10½
" " 10 lb	0 09½	0 12½
" " 18 lb	0 13	0 15
" " 28 lb	0 16	0 18
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 06	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 04¼	0 04¾
" Fine, off stalk	0 04¾	0 05
" Selected	0 06	0 06¼
" Layers	....	0 06½
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05½	0 06¾
" Malaga—		per box
" London Layers	2 00	2 20
Black Baskets	2 75	3 20
Blue Baskets	3 25	3 50
" Dehesa Clusters	4 25	4 50
Lemons—Messina, boxes	2 50	3 50
Oranges—Jamaica	3 50	4 00
" Valencias	5 50	7 00
" Cal. Navels, in boxes	3 00	4 00
" Sevilles	2 75	3 00

DOMESTIC

Apples, dried, per lb	0 03¾	0 04
" evaporated	0 06½	0 07

FOOD.

	per brl.
Split Peas	$3 50
Pot Barley	3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—

50 to 60 dy basis	....	2 60
40 dy	....	2 65
0 dy	....	2 70
20 16 and 12 dy	....	2 75
10 dy	....	2 80
8 and 9 dy	....	2 85
6 and 7 dy	....	3 00
5 dy	....	3 20
4 dy A P	....	3 20
3 dy A P	....	3 60
4 dy C P	....	3 10
3 dy C P	....	4 20

HORSE NAILS—
Canadian, dis. 55 per cent.

HORSE SHOES—
From Toronto, per keg 3 60

SCREWS—Wood—
Flat-head iron, 80 p. c. dis.
Round-head iron, 75 p. c. dis.
Flat-head brass, 77½ p. c. dis.
Round-head brass, 72½ p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)		1 30
2nd " (20 to 40 inches)		1 45
3rd " (50 to 60 inches)		3 10
4th " (51 to 60 inches)		3 40
5th " (61 to 70 inches)		3 80

ROPE—

Manilla	0 09	0 09¼
Sisal	0 06¾	0 07¼

AXES—
Per box 6 00 12 00

SHOT—
Canadian, dis. 17½ per cent.

HINGES—

Heavy T and strap	0 04¾	0 05
Screw, hook and strap	0 03¾	0 04

WHITE LEAD—Pure Association guarantee, ground in oil. per lb.

25 lb. irons	0 04¾
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04

TURPENTINE—
Selected packages, per gal. 0 45 0 46

LINSEED OIL—

Raw, per gal	0 54	0 55
Boiled, "	0 57	0 58

GLUE—
Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams " " 1 55	1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

KNOX'S GELATINE.

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross	9 00
Small Med. "	7 80
Medium "	10 80
Large "	12 00
Spoon "	18 00
Mug "	16 20
Tumbler "	12 00
Cream Jug "	21 00

RICE, ETC.

	per lb.	per lb.
Rice—		
Standard "B"	0 03½	0 03¾
Patna	.....	0 04¾
Japan	.....	0 05
Imperial Seeta	.....	0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½
Goathead (finest imported)	.....	0 06½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes and fancy packages	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 07¼
Canada Pure Corn	0 06¾
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs	0 07
6 lb. tin enamelled canisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers	0 08
	(12-lb. boxes each crate.	0 08½
PURE—16-lb. boxes		0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

BROWN & POLSON'S CORNFLOUR.

1-lb packages	0 07
40-lb boxes	2 80

SUGAR.

	c.	per lb.
Granulated	0 04¾	0 04⅞
Paris Lump, bbls. and 100-lb. boxes	0 05⅜	0 05¾
" in 50 lb. boxes	0 05⅝	0 05.80
Extra Ground, bbls. Icing	0 05⅝	0 05¾
Powdered, bbls	0 05⅝	0 05½
Very bright refined	.....	0 01⅜
Bright Yellow	.....	0 04¼
Dark Yellow	0 03⅞	0 04

SYRUPS AND MOLASSES.

SYRUPS.	per gallon. bbls.	½ bbls.
Dark	0 30	0 33
Medium	0 33	0 38
Bright	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

Babbitt's "1776" Soap Powder $3 5



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

P. M. LAWRASON'S SOAPS.

	per box
Wonderful, 100 bars	$4 00
Supreme, 100 bars	3 60
Our Own Electric, 100 bars	2 00
Sunflower, 100 bars	2 00

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box
3 lbs. and 2 6-16 lbs., 60 bars in box	$3 30
13¼ oz. and 1 lb., 60 bars in box	3 30
12 oz. cakes, 100 cakes in box	4 00

DROP IN PRICES!

Brantford Starch

SEE PRICES CURRENT

10 oz. cakes, 100 cakes in box		3 60
Twin cake, 11 ¼ oz., 100 cakes in box		3 85

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14
PING SUEYS.		
Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19
JAPAN.		
Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

TETLEY'S TEAS.

No. 1.	Retailed 70c.;	cost 50c.	
No. 2.	" 50c.;	" 35c.	
Mixed.	" 40c.;	" 30c.	

"SALADA" CEYLON.



	per lb.
Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red lable, retailed at 50c.	0 36
Gold label, retailed at 60c.	0 44

Terms, 30 days net.

"KOLONA"

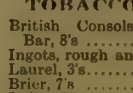
Ceylon Tea, in 1-lb. and ½-lb. lead packets, black or mixed.

Blue Label	0 22
Green Label	0 28
Red Label	0 35
Orange Label	0 42
Gold Label	0 58

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.



Cut Tobaccos—

Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—	
Navy, in caddies	0 35
Navy, plug mark	0 33 0 35
Honey, boxes and caddies	0 43
Spun roll chewing, boxes	0 55

Plug smoking (with or without tags)—	per lb
Black Crown smoking, in caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

AMERICAN TOBACCO CO. OF CANADA, LTD.

Cigarettes—	Per M.
Richmond Straight Cut No. 1, in cardboard boxes of 10	10 50
Hyde Park, cardboard boxes of 10 and 20	10 50
Sweet Caporal, slide boxes of 10	7 20
Athlete, foil-wrapped boxes of 10	7 20
Old Judge, slide boxes of 10	7 50
Derby, packages of 10	3 80
Prince and Gloria, slide bxs. of 10	3 80
Sweet Sixteen, slide boxes or packages of 10	3 30
White Caps, slide boxes of 10	3 30
Old Virginia, slide boxes of 10	3 30
Parisienne, slide boxes of 10, (mouth-pieces)	3 60
Holder, packages of 10	3 30
Sultana, slide boxes of 10	3 30
Majestics, slide boxes of 20	6 60

Plug Cut—	
Old Chum, 1-9, 5-lb. boxes	0 70
Old Virginia, 1-10, 5-lb. boxes	0 60
Seal of North Carolina, 1-10	0 80
" " " 1-6 pouches	0 90
Old Gold, 1-10s and ¼s	0 80

Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes	0 83
Athlete	1 10
Old Judge	1 20

Plug Smoking—	
Derby, 3s, 7s and 12s, solace	0 51½
Old Virginia, 3s, twist or solace	0 58

Plug Chewing—	
Old Chum, 3-lb. boxes, thick or [illegible]	0 [illegible]

Cigars.

S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Manifesto	15 00

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50
Washboards, Globe	1 90 2 00
" Water Witch	1 40
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30
Butter Tubs	1 60 3 00
Mops and Handles, combined	1 25
Butter Bowls, crates assort'd.	3 00

THE E. B. EDDY CO.

Washboards, Planet	1 60
" Waverly	1 50
" XX	1 40
" X	1 25
" Electric Duplex	2 25
" Special Globe	1 50

Matches—	Per Case. 5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Tiger	2 60	2 80
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Favorite	2 25	2 35
Flamers	2 25	2 35

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE OIL
Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.
SAMUEL ROGERS & CO.
Sole proprietors, - - - - Toronto, Ont.

GASPE DRY CODFISH, GREEN COD-FISH, N.S. AND C.B. HERRING
B.C. Salmon, Canned Lobsters, Mackerel and Blueberries, Nfld. and Gaspe Cod Oil
CLARETS
Alex. Andreae Kraay & Co.'s very fine old Clarets
BASS' ALE
The Bugle Brand is the best imported
GUINNESS' STOUT
Bulldog Brand, the highest grade bottled
Cockburn & Co.'s Very Old Highland Whisky
SPECIAL LIQUEUR WHISKY
J. & R. McLEA, 23 Common St.
MONTREAL

DURABLE PAILS AND TUBS.
TRY  THEM
The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,
The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.
Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE
Oakville Basket Co.,
MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.
For sale by all Woodenware Dealers
Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review
TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .
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The Dry Goods Review and The Canadian Grocer $3.00
Send for Samples.
THE DRY GOODS REVIEW
TORONTO . . . . MONTREAL

Crosse & Blackwell
CELEBRATED FOR
Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.
—SOLD BY—
All Grocers in Canada

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

Joseph TETLEY & CO.

of London, Eng.

HAVE APPOINTED . . .

Messrs. T. Kinnear & Co.

49 Front St. East, TORONTO

As their Wholesale Agents for Toronto and Western Ontario. . . . . .

Messrs. Kinnear & Co. will carry an assorted stock of the various packets of the famous **Tetley's Tea.**

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

The "GENUINE"



Is a Chimney full of quality
See our Registered Trade Mark on each one.

Heat will not break it

Full Lead Flint-Wrapped and Labelled

Do not buy any so-called Flint Chimney, but insist on having the GENUINE

GOWANS, KENT & CO., Toronto

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY, Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, APRIL 10, 1896. No. 15

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

THE ONLY TEN CENT CIGAR

Manufacturers To Her Majesty — by Special Warrant — THE QUEEN

TO THE COURT OF HOLLAND AND THE KING OF ITALY

PURVEYORS TO H.R.H. THE PRINCE OF WALES

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

Bulls Head Trade Mark

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London. 1862 — Only Silver Medal Paris. 1875

Only Medal Dublin. 1865. — Grand Gold Medal Moscow 1872. &c &c

1878 CROSS OF THE LEGION OF HONOUR

Kippered Herrings

The recognized leading Brand in all the markets of the world.



Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

VARSITY CIGAR 5c. THE BEST IN THE MARKET

OX TONGUES

We think we know how to put Ox Tongues in cans just a little better than anybody else in the business. There is an art about it; the delicious juices have to be retained, and yet the tongue must be cooked sufficiently, so it will keep. Home cooking is very good; some housekeepers excel in this line. But we are safe in the assertion that no housekeeper on this continent can cook a tongue so it will have the delicate, delightful flavor that ours have. We don't sell our tongues cheap, but they are worth all the money we ask. The yellow label and the Helmet Brand on each can will serve to distinguish our brand.

Manufacturers' Agents,

JAMES HAYWOOD
Toronto

J. L. WATT & SCOTT
Montreal

J. HUNTER WHITE
St. John, N.B.

Armour Packing Co. . .

Kansas City, U.S.A.



You Like the Shine And so do I.

It is the very best I ever got; look at my belt and feel how soft it is.

That Polish does not crack or rub off, and once done it will last a week.

All I do when dust or mud gets on them is brush it off and the shine is as good as ever. It keeps my boots soft and they seem to set to the shape of my feet better since I commenced to use

YUCAN OIL BLACKING

A new pair of shoes in a day feel like as if I had worn them a month. I would not be without YUCAN for twice its price. Every man on the force is using it with the same satisfaction.

For sale by all wholesalers, or

The F. F. DALLEY CO., Ltd.
Hamilton

TANGLEFOOT

Sealed Sticky Fly Paper

PRICES FOR 1896

REGULAR.		"LITTLE."	
One Box -	45 Cents	One Box -	18 Cents
One Case - -	$4.00	One Case - -	$2.10
Five Cases -	3.75		
10 Boxes in a Case.		15 Boxes in a Case.	



THE DIFFERENCE

TANGLEFOOT Does Not Leak at the Edges
TANGLEFOOT Does Not Soak Through the Paper
TANGLEFOOT Does Not Spoil Over Winter
TANGLEFOOT Does Not Allow Flies to Escape
TANGLEFOOT Has the Only Serviceable Holder

Holders Are no longer packed with TANGLEFOOT, but are put up separately in boxes of 50 which job for $1.00.

Standard Goods THE Best to Handle

FOR **PURITY**

Bi-Carbonate of Soda

FOR **STRENGTH**

TRADE MARK

This brand is always reliable. Highest test 98.50/100 % pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.



Pure Castile Soap

RED LION BRAND

If you want to keep a Soap that you can recommend to your customers, then purchase "Le Lion Rouge;" quality never varies.

Fry's

100 PRIZE MEDALS

HIGHEST HONORS AT CHICAGO

Always Reliable.





Purveyors of Chocolate to Her Majesty the Queen by Royal Appointment.

It pays to sell them.



Agents for the Maritime Provinces, Ontario and the Northwest.

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar

with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

The only Magic . .

necessary to make your Crockery Department a success is an assortment of the right goods, that is to say, of our goods. They are right in quality, shape, finish, and price. They hold their own against all competition, either home or foreign.

Send for Our List. **Brantford Stoneware Mfg. Co.** BRANTFORD, ONT.

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." Lancet.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto.

ROSE & LAFLAMME, Montreal.

WORKS : LONDON, W.C.

SILVER DUST WASHING POWDER

Is silvery in more ways than one. It has many "sterling" qualities and can put more silver in your pocket in a week than you think. Do you know how much profit there is on a package? If you don't you ought to lose no time making enquiries.

SILVER DUST MFG. CO. - HAMILTON, ONT.

Packed in beautiful **White Opal Jars**

FOR COTTAGE AND PALACE



FOR CRUISE AND CAMP

Fresh Stock Just to Hand

THE HUDSON'S BAY CO., Winnipeg

A Great Trio



Agents **ROSE & LAFLAMME**

400 St. Paul St., MONTREAL

Canada for Canadians

Apart from the sentiment involved, there is no need of going to Great Britain or foreign countries for goods which can be just as well supplied by the home manufacturer.

EDDY'S SAFETY MATCHES AND WAX VESTAS

are made by skilled workmen from the very best material. Special care is taken to produce a perfect match not affected by our severe climatic changes.

We claim that Eddy's Matches are the best in the world, and therefore the best for use in Canada.

The E. B. EDDY Co. Ltd.

HULL

318 St. James St. - MONTREAL
38 Front St. West - TORONTO

AGENTS: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria. Permanent agents not yet appointed for St. John's, Nfld., Sydney and Melbourne, Australia.

We have made a study

of Ham Curing for years, and we offer goods that are worthy of your confidence—Hams that are well ripened and mellow. No "porky" flavor about them—that is the exclusive property of "just as good" brands.

The GEORGE MATTHEWS CO., Ltd. Ham and Bacon Curers Ottawa and Peterborough

Letter Orders Filled Promptly.

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd,

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

On its own merits



SELLS WELL

BUY IN SMALL LOTS AND OFTEN.



You Want the Best

But you don't want to pay exorbitant prices. When a good thing is brought directly before you it appeals to your business tact and judgment. When you see a bargain you know it—or ought to know it—and then is the time to buy.

Our Idea this week is to remind you of the splendid values we are offering in all grades of High Quality Teas—teas that have been purchased at the lowest rock-bottom point of the market, and with an eye to the special requirements of Canadian consumers. We have bought the teas right and offer them at prices that show a good margin to the retailer and bring expressions of delight from his customers—that's what you want.

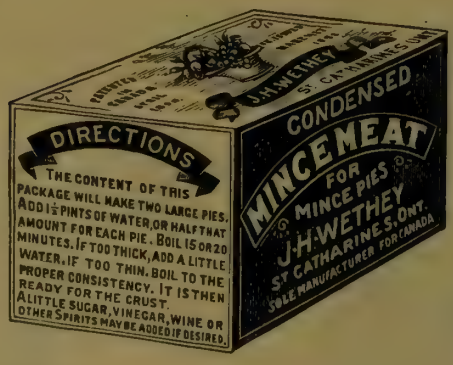
Ceylons, Assams, China Blacks And Indians

In these we offer unexcelled advantages to the buyer, and all we ask is that you give us an opportunity of showing what we can do. We have a fine line of **Young Hysons and Japans** to retail at a quarter, and please every time.

W. H. GILLARD & CO. Wholesalers Only *Hamilton, Ont.*

In Spring and Summer

Mince Pies Made From

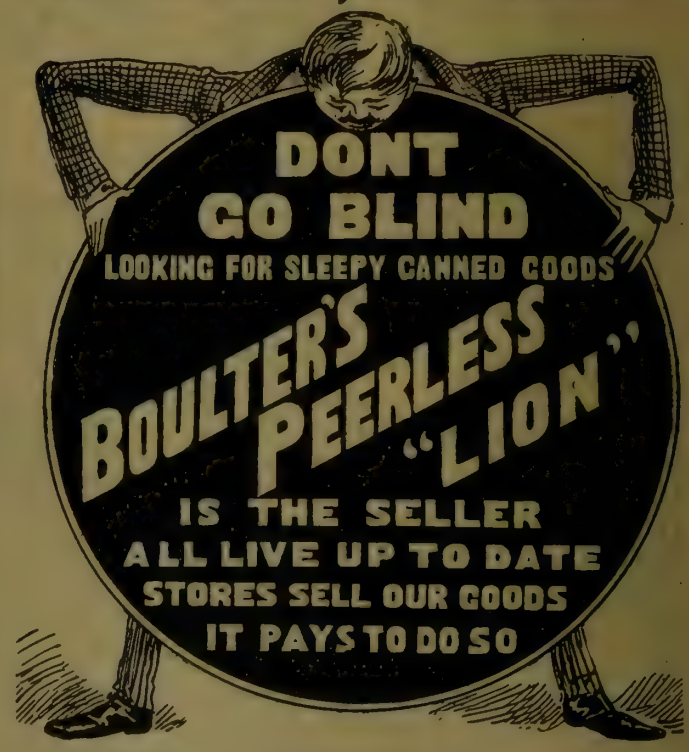


WETHEY'S CONDENSED MINCE MEAT

are just as tempting and delicious as in Fall and Winter.

J. H. WETHEY - St. Catharines, Ont.

Not CHEAP, but GOOD!



As a proof that the quality of our goods is recognized by the trade, we would mention that we have sold all our vegetables and have only a few fruits left.

W. BOULTER & SONS Picton Toronto Demorestville

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, APRIL 10, 1896 ($2.00 per Year) No. 15

DROPS FROM THE EDITOR'S PEN.

Vacillation does not facilitate trade.

—

Careless habits cost money and remorse.

—

The clerk is usually what the merchant makes him.

—

Bad weather and bad politicians are Canada's bane just now.

—

Industry reaps its own reward, and, not infrequently, honors besides.

—

Every merchant should be a molder—a molder of his customers' tastes.

—

If half the intentions were put into action business would be in a millennium.

—

The grocer who has sand in his backbone is not likely to put sand in his sugar.

—

Intermittent advertising, like intermittent fever, is not a thing to be encouraged.

—

A well-dressed window is a standing invitation for people to come in and buy.

—

The successful merchant may not necessarily be a pugilist, but he must be a fighter.

—

The office of the house organ is to play tunes that will suit its maker the live-long day.

—

The wide-awake merchant is he who aims to educate his customers as well as his salesmen.

—

The versifying young man is not usually good for business, but the versatile young man is.

—

Without bookkeeping the merchant cannot enter into that rest which comes of successful business.

—

Even were he to lie in a vat of lye the lying advertiser could not avoid getting "played out."

—

Manitoba has got rid of its big crop of ice and snow, and is beginning to talk of big crops of cereals. Those Manitobians are great people for big things.

—

Business properly selected and properly conducted is not a lottery: it is an ensured success.

—

What this country needs is more legislation in the interest of trade and less in the interest of party.

—

The fool is not content to let cash slip away from him, but precipitates its going by throwing it away.

—

As much politeness should be shown in asking the wants of customers as in asking for a lady's hand.

—

Business pirates cannot always sail under false colors, for the colors under which they sail are not fast.

—

Persistent pushing builds up dislike in the breasts of penurious competitors as well as success in business.

—

Cancelling orders without good and sufficient reason is to court the cancellation of your name for honesty.

—

Because failure is met on one tack it is no reason why the business ship should be allowed to drift on the rocks.

—

If thought were generated by the action of the tongue what brilliant thinkers the country would have at Ottawa!

—

Honorable success can no more be won by dishonorable methods than can turnips be raised by planting carrot seed.

—

The window may not be a reflection of the store, but where there is a dirty window people will look for a dirty store also.

—

The Retail Grocers' Association of Paterson, N.J., is offering a reward of $500 for the apprehension of a murderer. Would it not be well to offer a similar sum for the discovery of those who are murdering prices? It would be more compatible with the office of a grocery association, anyhow.

—

A merchant, clerk, or anybody else who cannot stand teaching will never be able to stand before the world as a type of success.

—

A bargain is a bargain only when you can sell it or require it. A dollar article is dear at ten cents unless it has utility for you.

—

Persons who jump into positions they are not qualified to fill usually have to jump down again. Men, like water, find their level.

—

Fire insurance does not prevent a man's business being licked up by the flames, but it prevents the flames kicking him out of business.

—

Merchants cannot afford to spend much time or money on horse racing. The race for business demands all their time and all their money.

—

One does not require to be a clairvoyant to see that many of the politicians now in Parliament will be political bankrupts after the next general election.

—

The country store is an ancient institution, but it promises to be flourishing like a green bay tree while the city store is withering in the blast of the department store wind.

—

The ranks of the world's famous people would soon be swelled if fame could be reached by flying and not by climbing. But he who would succeed must climb, and that pretty hard too as a rule.

—

It is said that the department stores are at the back of the movement which is agitating the United States for a one-cent letter postage. It is quite possible. A one-cent rate would mean a reduction of 50 per cent. in the cost of postage, quite an item to the department stores, who use the mails extensively.

HOW HE KEPT BOOKS.

"TALKING about bookkeeping," said Milt Brisbane to a reporter, "there used to be a man in Yankton whose system of bookkeeping accounts was wonderfully efficient. He kept a hotel, and he could neither read nor write. He did not know how to spell his own name, but he did a thriving business, and collected every dollar of his accounts. Once, years ago, when I first came to this country, I went to his hotel, and stopped there two weeks. When I left he presented me with a statement of what I owed him, and it was a curiosity. He had copied it from his ledger.

"At the top of the sheet there was a rude picture of a soldier on the march, and after it three straight marks. Then there was a scene, showing a man at a table, eating. Then appeared a bed with a man in it. In the amount column there was a picture of a doll, and after it the two letters RS. After the picture of the man eating there were 42 marks. After the view of the man in bed there were 14 marks. I looked at the account, then at the proprietor, and told him it would take me a week to answer that conundrum. I was completely stumped, and when the hotelman deciphered the account for me, it was this :

"The picture of the soldier meant March, and the three marks supplied the date, March 3, when I began boarding. The man at table, with 42 marks after it, indicated that I had eaten 42 meals. The man in bed, with 14 marks, showed that I had slept in the bed 14 night. The doll with the RS after it meant 'dollars,' and in the figure column appeared the figure 14, which was the amount I owed him. And it was a true bill."—Michigan Merchant.

A HINT TO MERCHANTS.

EDITOR GROCER,—This week's issue of THE GROCER is just to hand, and, like all other numbers, I find it full of valuable information such as every dealer requires, and which is impossible to get except through a live journal like THE GROCER. The trade have good reasons to be proud of their organ. And so they are. I have just written after samples of a special line I saw advertised in this issue. I mentioned THE GROCER. I would suggest to other merchants to do likewise when ordering goods or samples when indebted to this valuable journal for the information. I believe that it is pleasing to advertisers to have evidence that a well displayed advertisement in a trade paper like THE GROCER always brings good results. In this way merchants can help to make THE GROCER still more popular, if that is possible, as a trade journal.

Yours, etc.,
A. BRAND.

Embro, April 3, 1896.

REMARKS: THE CANADIAN GROCER thanks Mr. Brand for his unsolicited testimonial. We will try to merit his good opinion. Regarding his suggestion that merchants should mention this journal when ordering goods because of an advertisement or notice in THE GROCER is timely. A great many already make it a practice of doing so, but we fancy there are a great many who do not. THE EDITOR.

THE BEST GROCER'S BOY.

I saw the best grocer's boy last week that I ever saw and ever expect to see, says a writer in The Grocery World. He was employed by a grocer way out in the wilds of central Pennsylvania, and practically ran the store. That's right. I happened to be in this store on business, and the first thing that impressed me was this boy. The grocer was sick, had paralysis, and couldn't even hobble around. The boy waited on customers, charged the accounts in the book, wrapped up the packages, and then delivered them while the grocer's wife tended store. His business-like aspect impressed me so that I wanted to talk to him.

"Here, stop a minute, I want to talk to you," I said, as he passed me.

"Ain't got time," was his laconic reply, and I didn't get any conversation after all.

While the boy was gone on one of his delivery trips I questioned the grocer's wife about him.

"I don't know what on earth we would have done without Jim," she said. "My husband was taken down, and I didn't know much about the business. But Jim took right hold, and has really run the whole store ever since. He does everything in the store, and even makes out the bills and collects them. Jim gets the money, too," she added, which is worth mentioning.

"Has the boy been able to hold all your husband's trade?" I asked.

"Why, Jim has really gotten new trade himself," she said. "He's only fifteen, but Jim's got the making of a splendid business man in him."

How many Jims are there in the world? Hard to get, aren't they? My chief reason for publishing this is the hope that it will somehow get before some other store boy or clerk and stick in his noddle.

CHARITY BEGINS AT HOME.

But in some cases it steps abroad, for we see by the report of the trustees of the Berlin and Waterloo Hospital Trust an acknowledgement to the E. B. Eddy Co., of Hull, of a substantial donation of indurated fibreware. If we thought the Eddy Company would take it as a joke, and not, as appears to be the fashion just now, institute a libel suit against us, we might suggest that, perhaps, evidently they think that as "charity covers a multitude of sins" it's a good plan for them in this cold spring weather not to go about naked.

EUROPEAN SUGAR IMPORT DUTIES.

FRANCE—On foreign raw sugar yield more than 98 per cent. the duty is 72 francs per 100 kilos, which is 6.31c. per lb. Refined sugar minimum duty 6c. per lb., while other grades pay 7.88c. per lb. and 7.45c. per lb. Molasses from the French Colonies for distilling purposes is free. Best syrups from other countries for distilling are taxed 009⅝c. per degree of saccharine.

GERMANY—Sugar and molasses, syrup, etc. from foreign countries pay 3.90c. per lb. duty, with certain authority by the administration to reduce this to 2c. per lb. when the foreign sugar is forwarded under its supervision to sugar factories to be worked there (new rate as proposed 4¾c. per lb.)

AUSTRIA AND HUNGARY—Raw sugar inferior to No. 17 D.S., 3.09c. per lb., raw sugar No. 17 and above, 4.11c. per lb.; refined sugar, 4.11c. per lb.; sugar solutions, etc., 3.09c. per lb.; syrups and molasses, glucose, etc., 1.25c. per lb.

BELGIUM — Duty on Indian and beet sugar, 3 94c. per lb.; candy, first class, 5.30c. per lb.; second class, 4.80c. per lb. Refined in loaves, granulated, etc., below No. 18 D.S., 4.36c.; syrups, etc., containing less than 50 per cent. sugar, 1⅛c. per lb.

HOLLAND—Sugar produced from foreign cane is taxed with 4.80c. per lb. duty.

RUSSIA—Duty on raws, 6.64c. per lb.; refined, 8.88c. per lb.

ITALY—Duty sugar, second class, under No. 20 D.S., 7.07c. per lb., if polarising not over 98 degrees first class, 8.35c. per lb.; Indian, first class, 5.70c. per lb.; second class, 2.25c. per lb.

SPAIN—Duty on foreign sugar, 4½c. per lb.; Spanish colonial sugar, 2.94c. per lb.; Peninsular sugar, 1.75c. per lb. — Sugar Trade Journal.

TROUT FISHING REGULATIONS.

An order-in-Council has been issued at Ottawa rescinding the various clauses of the general fishery regulations, fixing the close seasons for trout and land-locked salmon in Nova Scotia, New Brunswick and Prince Edward Island, and substituting the following clause: "In the provinces of Nova Scotia, New Brunswick and Prince Edward Island no one shall fish for, catch, kill, buy, sell or possess any speckled trout, salmon trout, grey trout, white trout, lake trout, winanish, toag, land-locked salmon, or any other kind of trout from the 1st day of October to the 31st day of March in each year, both days inclusive."

Another clause is added, applying to the same provinces, permitting trout fishing through the ice for domestic purposes for ten days after the expiration of the close season.

We Want Your Attention.

Why do you allow your Tea and Coffee customers to get away from you? They can all be **saved** by your handling our goods. We want merchants to send to us for samples and prices. You can then find out whether you are doing as well as you should.

LUCAS, STEELE & BRISTOL - Hamilton, Ont.

WHOLESALE GROCERS

HAVE YOU TRIED

American Flaked Oats?

Put up in cases containing 36 packages, each 2-lbs.
Pays the retailer well, and is a quick seller.

ASK OUR TRAVELLERS ABOUT IT OR WRITE US DIRECT.

JAMES TURNER & CO. Hamilton

We Are Offering

Extra Quality Cleaned Currants
Fine Quality Case Prunes
Choice Quality Pulled Figs
Seal Brand Salmon
Extra Quality Selected Valencias
Choice Quality Dried Peaches
Nimpkish River Salmon

LOWEST PRICES FOR THE BEST GOODS.

BALFOUR & CO. HAMILTON.

Currants

JUST ARRIVED

PRICES LOW

FINE FILIATRAS
In barrels, half barrels, cases and half cases. . . .

CASALINA PATRAS
In half cases.

JUPITER VOSTIZZA
In half cases.

AMBROSIA
In cases and half cases.

H. P. ECKARDT & CO. Wholesale Grocers, **TORONTO**

IRISH AND DANISH BACON.

THE "manifesto" of the Bacon Curers' Defence (Irish) Association has been issued and does not bristle with those wild amenities so familiar in the Irish press. It is usual in some of the newspapers in that country to refer to a party with whom they don't agree as "ruffians," or something of that sort. They might do well to take a leaf out of the book of the B. C. D. A. suaviter in modo, fortiter in re. The manifesto is a mild, gentlemanly epistle, and perhaps for that reason has not attracted that attention it deserves. Nominally the writer is W. B. Bennett, of Waterford, the secretary to the association, and he successively discusses the subjects of (1) the recent correspondence in the newspapers accusing the Irish packers of responsibility for the existing depression; (2) the assistance given by the association to Irish farmers; (3) competition; (4) the co-operative factory idea; (5) the inferiority of the Irish pigs to Danish, which are cutting out Irish cure in the English markets; (6) the question of maintaining fairs and markets. The letter winds up thus:

"The point of special interest to Ireland at the present moment is whether she can compete with Denmark in raising pigs, and in this connection I may mention that the average price paid by Danish co-operative bacon factories in 1895 was 4s. to 5s. less than the average price paid for pigs in Ireland in the same year."

Doubtless the Irish trade is passing through the worst crisis in its history at the present moment, and the position of affairs is not likely to be improved by the amalgamation of the pig jobbers and pork butchers with the avowed intention of "fighting" the merchants. Such a policy seems suicidal, inasmuch as while all this disturbance is going on the Danish cures are landing ever increasing quantities of bacon in England.

Common report, however, has it that this is only accomplished at enormous loss, and if this be true, the Irish packer may in time be able to drive the Dane from England, and thereby emulate Brian Boru, who performed a similar feat in the days of yore when the Dane tried to own the Emerald Isle.

Our Hibernian friends must not imagine that they alone are affected by this extraordinary and unlooked for competition. American exporters extend them a cordial handshake and beg to assure them of the fact that they are "in the same boat."

On this side we regard the competition as serious for the moment, but are not pessimistic as to the future.—National Provisioner, New York.

Wisdom is it for a young man to aim to be a great merchant, but foolishness is it for him to aim to be a great monopolist, with all the trade of the community his alone.

A PRETTY DEAR TEA.

A sample of tea grown in Summerville, S. C., was shown to-day by Messrs. Williamson & Dutton, who obtained it from the grower, a gentlemen of means who is making tea growing in the United States a hobby, and who is said to have the only tea garden in this country. He produced 300 pounds last year at an average cost of $4 per pound, but expects eventually to get the cost down to a figure that will admit of competition with the imported article.—N.Y. Journal of Commerce.

HE GOT EVEN.

"This bill," protested the grocer at the gas-office window, "calls for $2.64 for gas burned in June, and there wasn't anybody in the house during the entire month to my certain knowledge."

"The meter tells a different story, sir,' replied the cashier at the gas company's office, "and we have to go by the meter; $2.64 is right."

"Well, I'll pay it," said the grocer, taking out his pocketbook with great apparent reluctance. "Your name, I think, is Ruggles. Here is your grocery bill for last month amounting to $2.96. We have called your attention to it several times, but you have always refused to pay it on the ground that you did not know any groceries were furnished you by us during that month. It wasn't our fault if you didn't know it. The books show that the groceries were ordered, and we have to go by our books. The difference is 32 cents, and if you will just hand over the amount——"—Grocery World.

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

Young Hysons

We desire this week to draw your attention more particularly to these Teas in the lower grades. Our travellers will be pleased to show you the values we are offering. Nothing equal to them on the market.

DAVIDSON & HAY, WHOLESALE GROCERS **Toronto, Ont.**

JUST ONE

In every line of business there is always one best. There never can be two. We have the facilities for turning out the best **Mixed Cars** of cereal goods to be purchased anywhere.

Our Flours, Rolled Oats, Cornmeal and Split Peas are THE BEST . . . .

THE TILLSON COMPANY, Ltd., - Tilsonburg, Ont.

When a Man . . .

Comes to you and asks for a brand of Canned Salmon that you can recommend, you are always safe in handing over

FLAG-SHIP SALMON

Backed by the Packers' Guarantee and your own knowledge of the goods you have nothing to fear. There are no better goods than ours.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.
LULU ISLAND, B.C.

HINTS TO BUYERS.

SMITH & KEIGHLEY have a shipment of fine Cassalina Patras currants, in half cases, arriving. The fruit is expected here in about a week, and a large quantity of it has already been sold to arrive.

H. P. Eckardt & Co.'s package tea "Ludella" is making a big hit.

"W. H. G." blend coffee, sold by W. H. Gillard & Co., is having a ready sale.

H. P. Eckardt & Co. have a splendid line of Ceylon teas just arrived.

"Golden" Thistle haddie (flat tins) is in stock with the Eby, Blain Co., Ltd.

H. P. Eckardt & Co. are making a special drive in 3-lb. tins Burford apples.

A. E. Richards & Co. of Hamilton, report large sales of the new East India pickles.

An excellent quality of Unicorn prunes is being offered for sale by W. H. Gillard & Co.

T. B. Escott & Co., of London, are receiving from California direct a car of evaporated peaches.

Balfour & Co. report an increasing demand for their "Viking" blend black tea, to retail for 25c.

The Eby, Blain Co., Ltd., have a good line of syrup in barrels and half-barrels, at a low figure, just arriving.

John Sloan & Co. are in receipt of a shipment of "Extra Faultless" canned goods, consisting of beans and corn.

Several invoices of Ceylon and Assam teas are just to hand with Lucas, Steele & Bristol at prices ranging 17 to 19c.

Balfour & Co. expect to fill their back orders for "Barracherra" very soon, a consignment being on the way.

Corned beef is advancing, and Lucas, Steele & Bristol advise their friends to purchase at present low figures they are offering.

T. B. Escott & Co. have arriving in a few days a carload of proof spirit vinegar from one of the largest factories in Canada.

Dawson & Co. received a carload of Valencia oranges on Tuesday and they expect another on Saturday.

McWilliam & Everist have arriving daily shipments of Louisiana strawberries, and asparagus and cucumbers.

Hugh Walker & Son, of Guelph, this week received a car each of fine bananas and fancy lemons, and a shipment of Valencia oranges.

The Windsor Salt Co. are putting a new label on their table, dairy, and cheese salt barrels. It is round, and is handsomely lithographed.

The non-sulphurous parlor matches made by the E. B. Eddy Co., of Hull, have had several improvements added to them of late. They will not extinguish so readily owing to a solution the stick is dipped in. They will light easily and the sticks are of a perfectly uniform size.

T. B. Escott & Co. are receiving from New York a carload of bicarb. soda, "Pearl White," which they will offer at about the same price as ordinary grades.

The Eby, Blain Co., Ltd., have received a second shipment of Meyer's (London, Eng.) potted meats, 5c. retailers.

The "East India" pickles offering by Lucas, Steele & Bristol, packed 1 doz. in a case by Williams Bros. & Charbonneau, are meeting with good sale.

Geo. Watt & Sons, Brantford, have just received another consignment of "Golden" finnan haddies. Their customers prefer them to any other brand.

W. H. Gillard & Co. are in receipt of a large shipment of currants, comprising Filiatra, Patras, Paradise and Haycastle, in cases. The fruit is fine in quality.

Ewing, Herron & Co. want agents for their high-grade "Club" coffee in all large cities and towns in the country. Here is a chance for a live dealer to handle a good line of goods.

Laporte, Martin & Cie., Montreal, are commencing their regular spring clearance of canned goods of many leading brands. Buyers will be quoted on request on some bargain lines.

A carload of blue sounds big, but this is really the quantity of Keen's Oxford blue which Frank Magor & Co. received recently in order to meet the spring enquiry for this genuine favorite.

The sale of Knox's gelatine is increasing, say A. E. Richards & Co. These gelatines furnish the merchant good profit and are the best values offered. These goods cannot help but become popular.

Frank Magor & Co. report another shipment of Southwell's new season's orange marmalade, both for Montreal and Toronto. These goods are meeting with greater favor all the time.

F. Choat, representing Joseph Tetley & Co., will be on his way to the Lower Provinces in the course of a few days. Keep your orders until he shows some of his bargains in blended teas.

W. H. Dunn, Montreal, says that he has a line of goods worth the attention of confectioners and grocers in "Seely's Fruit Juices" for flavoring. He is making a drive on them at present.

T. A. Lytle & Co. have just received a large consignment of Eastern Townships maple syrup. They have the reputation of handling nothing but the purest. If you want any write them at once.

T. Kinnear & Co. report the receipt of California dried peaches, bright in color, which, they state, they are selling as low as the dark article. They have also a shipment of California prunes, which they are offering at low figures.

T. B. Escott & Co. have arriving from England a large fruit cleaning machine, to be run by steam power, capable of cleaning two tons of fruit per day. "As soon as this machinery is in," they write, "our customers may depend upon getting from us fruits properly cleaned.

W. Ryan, produce and commission merchant, Toronto, is agent this season for several well-known creameries. His daily receipts of creamery pound prints are running about 600 pounds, and these will increase as the roads improve. With the roads in good condition his receipts will run about 1,800 pounds daily.

PERSONAL MENTION.

Mr. Henry A. Ernst, formerly with H. P. Eckardt & Co., covering the Grand Trunk main line west, and Goderich branch, has joined the traveling staff of the Eby, Blain Co., Ltd., of Toronto.

Mr. E. McCoy, one of Lucas, Steele & Bristol's travelers, is off the road this week. Some strange rumors are about concerning Mac's doings.

Mr. W. F. Morley, formerly one of Smith & Keighley's city travelers, has been appointed manager of the Toronto branch of Lightbound, Ralston & Co., Montreal.

Mr. Alex. Jardine, of the Pure Gold Manufacturing Co., returned on Saturday from a three months' visit to the West India Islands, in search of health. His friends will be pleased to learn that he found it, and brought it back with him.

QUIT WORRY AT BED TIME.

Many years ago, the story is told, that a certain Board of Directors in discussing their need of a manager for their bank, came to the conclusion that the man they wanted was one who would "take the bank to bed with him." If such a man was secured it is not too much to assert that he did not survive the added strain long enough to be of the service that was expected, and the community lost a unit of value not so easily replaced. It is this taking one's business to bed with him that hurts the average busy man. The hours that should be given to lighter matters are cumbered with the shackles of business cares, and the longer they are worn the greater difficulty will be experienced in freeing oneself from their weighty embrace.—Maritime Merchant.

WHAT INCREASED WAGES WILL DO

Grocer (to clerk)—If I should give you the increase of salary you desire, do you suppose so many of your relatives would die, compelling you to attend their funerals, just as soon as warm weather arrives?

Clerk: "Oh, no, indeed, sir! With the additional funds I could purchase many little delicacies that I am sure would prolong their lives indefinitely!"

SOMETHING FOR NOTHING

Isn't business and never will be. Good goods demand good prices but good goods insure good trade—It works both ways. You pay a little more but you make a great deal more. Our goods are the best—have a large sale—are staple—well known—largely advertised—right in price.

Carr & Co.'s Biscuits

This firm was the first to be appointed Biscuit Manufacturers to H. M. the Queen by special warrant, dated May 8th, 1841.
This firm was the first to manufacture fancy biscuits by machinery.
This firm is first in creating such an increased demand for their goods during the single year just passed. Try pushing the "Cafe Noir." It pays.

OUR OWN . . . .

Flavoring Extracts

We make them in forty different flavors—from the natural fruits and spices—put up in from 1-oz. bottles to demi-johns. The

CROWN BRAND

These extracts are strong in their purity. We know—we make them.

Hubbard's Rusks

Brought out by Lord Aberdeen before he resided here officially. Were soon placed on the market—were soon very popular—are soon sold when once introduced. A single trial order by trade or consumer will prove their superior quality.

Sole Agents for Canada

ROBERT GREIG & CO.

MONTREAL

Fancy Groceries

We have an exceptionally fine stock of these goods, direct importation, comprising

French Peas — Olive Oil
French Mushrooms — Spanish Queen Olives
Nonpareil Capers — Genuine French Sardines
Genuine French Mustard

The above in all sizes and all grades. The very best obtainable at the different range of prices.



Turner, Mackeand & Co.

Wholesale Grocers,

WINNIPEG



ALWAYS UNIFORM

THOROUGHLY TESTED IN EVERY WAY

Snow Drift Baking Powder

No one ever complains if you sell them this perfectly pure Baking Powder.

The Snow Drift Co., Brantford, Ont.





The Sydenham Glass Co. Ltd.

Manufacturers of WALLACEBURG, ONT.

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint. Write for prices. Prompt attention to orders and inquiries.

REPRESENTATIVES:

Manitoba and N.W.T., **Tees & Persse, Winnipeg.**
British Columbia, **Martin & Robertson, Vancouver and Victoria.**

OFFICE AND WORKS: **Wallaceburg, Ont.**

THE CANADIAN GROCER

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THE TRADE OUTLOOK.

IT is a fact that cannot be denied: the trade of the country has not made that progress towards recovery which it was six or eight months ago anticipated it would. A great deal of disappointment finds expression in nearly all branches of trade in consequence.

If, however, instead of concentrating our vision altogether on the present, as too many are doing, we were to cast our eyes about us we would see that the cloud after all has a pronounced silver lining.

Although in an organic sense Canada and the United States are separate and distinct nations, financially and commercially they are one. Therefore, what affects the commercial interests of the one naturally affects those of the other.

During the last eight months the United States has suffered a re-action: prices have fallen, failures have multiplied, works have been closed, and business has been unsettled generally.

Trade in Canada has sympathized with the conditions obtaining on the other side. And, being in point of commercial importance and in population smaller than the United States, the Dominion naturally felt the influence of the adverse trade relatively more than would have the United States if the depression had originated in this country instead of where it did.

Now that the business tide in the United States is again rising, that in Canada may be expected to follow. In fact, business has already begun to improve in this country.

The evidence of this is seen in the increased railway earnings, the expansion of our foreign trade, and the improvement of the clearing house returns.

The slowness of payments is no doubt due partly to two things. One is the large quantities of grain which are locked up in the elevators awaiting the opening of navigation. The other is the dulness of the lumber trade.

A well-known lumberman asserted to THE CANADIAN GROCER that the greater part of last season's make of lath and shingles and three-fourths of the lumber cut were unsold. Besides this, it must be remembered that a great deal of the lumber cut of 1894 was in the yards when the mills started up in 1895.

The condition of the lumber trade is largely due to the unsatisfactory state of affairs in the United States, that country being our chief customer in this respect.

Our total exports of manufactured wood to the States last year were valued at $12,479,219. Great Britain came next with $10,096,630. Compared with the previous year this was a decrease of $803,036 in the one instance and $1,443,470 in the other. These figures are for the fiscal year ending June 31 last.

The demand from the United States is just now practically nil, and some of the best houses over there that have been purchasing Canadian lumber have been unable to meet their paper for the same when it fell due. The senior partner of one American house who has been in the lumber trade all his life, a few weeks ago, when writing asking a Canadian mill man for a brief extension, declared that he had never, in all his experience, seen the lumber trade of the United States in such a deplorable condition.

This state of affairs must naturally reflect upon Canada. But it is reasonable to expect that in the general trade recovery that is going on in the United States, the lumber business will not be unaffected. And when the lumber trade does improve we may look for a better demand from the other side for Canadian lumber.

While Canadians can do little or nothing to hasten along the improvement in business in the United States, even were they disposed to try, it is different with their own country. By displaying a little more energy and a little more confidence they can do much to bring about increased activity in trade. And if they will look around them they will find that there is not a scarcity of material for utilizing as a basis for the creation of this confidence.

DIRECT FRUIT STEAMERS.

There are now on the way to Montreal some 95,000 boxes of Mediterranean oranges and lemons via the steamers Fremona and Flambro. Definite details of the Messina consignments have been received. The former steamer has a cargo of 5,800 packages oranges and 42,000 lemons from Messina. She will possibly gather in 10,000 more at Palermo and other ports. The latter steamer has 10,000 packages Messina oranges and 17,500 packages of lemons, and may also be expected to collect possibly 10,000 more. There are two other steamers beside these.

THE POTATO SITUATION.

THE potato market exhibits a more interesting condition than it has for some time. Nearly all the winter the market rulled dull, and prices about as low as they well could. Now, however, the market shows some improvement, and prices in Toronto are three or four cents per bushel higher than they were.

During the last few days deliveries have, however, been more liberal, and as a result a slight re-action is looked for.

Potatoes, however, ought to be rather good property at present prices.

These prices are first of all unusually low. On track this week there have been transactions at 22c., while this time last year the idea as to price was 65c. per bag, over 66 per cent. dearer.

Then although the crop was large last year it must not be forgotten that feed in most country districts has been scarce, with the result that potatoes have been fed to the stock in many instances.

The quantity of potatoes that have been consumed in this way no one of course can even approximately estimate. It is no doubt large. And the fact that potatoes have during the season sold as low as eight cents per bag f. o. b. cars would of itself induce farmers to feed them to stock, whether ordinary fodder was scarce or not.

When, too, potatoes rule at the price they have this winter, not as much care would be taken in looking after them, and a decrease in stocks might be counted on from this source.

At the prices ruling to-day an ordinary load of potatoes would only net the farmer from two to three dollars. Within a few days now spring ploughing will be in full operation. To coax a farmer away from his plough is no easy task, and it is safe venturing that with the price where it is to-day it is not likely that he will be induced to do so in order to bring potatoes to market at a couple of dollars per load.

It must not, however, be forgotten that deliveries from some potato points have been so far very small. But whether the farmers have many potatoes to come forward is a question the answering of which depends on a knowledge of the extent to which the stock has been fed on tubers during the winter. Then, one thing seems certain, deliveries for some weeks can scarcely be other than light, and the longer deliveries are deferred the lighter are they likely to become through continued consumption by stock and loss from decay, and motality among potatoes that have been carelessly kept is usually large.

We still assert that potatoes look like a purchase, judging from present conditions. Between now and the incoming of the new crop is several months, and those who are inclined to speculate should exercise caution.

BREAK IN CANNED CORN.

IT is a long time since corn occupied as much attention on the Toronto market as it does at the moment.

Ever since last season's pack came upon the market it has been about as hard to get corn to move as to persuade a baulky horse to pull. As a result of this stocks have accumulated, and to such an extent that the market has within the last week broken from sheer weight of stock and a fear that, in view of the big pack, holders would not be able to unload before the next season's goods come on the market.

When the season of 1895-6 opened, the price wholesalers paid for corn ranged from 70 to 75c. per dozen. To-day plenty of similar quality corn can be obtained from the wholesale houses at 60c., while wholesalers themselves are buying at 50c. and even less. We hear of one transaction at 45c., but this lacks confirmation. As there has been some very old stock offering it is possible that figure may have related to such goods. A large retail grocer in Toronto was last week offering corn at four cents per tin, but it had an ancient appearance, while travelers tell us that five-cent corn is quite common with the country retailers.

Every wholesaler is making corn a leader, and the result of the unusually low prices ruling is a largely increased consumption.

The total pack of corn last year is estimated at 149,000 cases. This was much larger than the previous season, and the largest on record, it is believed. But with prices so phenomenally low as they are to-day, it is difficult to say what may be the condition of the market by the end of the present season.

The figures now obtaining must necessarily induce consumption, and in fact it already has. The question, therefore, is, will the consumption develop to such an extent as to cause stocks to diminish to a point where they will cause an appreciation in values? Such is quite possible.

CALIFORNIA FRUIT PRICES CONFLICTING.

DESPITE large receipts of cheap, inferior California fruit in Montreal, which resulted in conflicting quotations, sales agents for prime brands both of raisins and prunes found a ready sale for all they had to offer. One agent sold his cars before they arrived at the depot, and at this writing is cleaned entirely out.

Advices from the Coast cite an advance of ¼c. on leading brands of raisins, and the expectation is that what little remains will go into the market at even higher prices.

It is not anticipated that the receipts of inferior stock which came to hand last week will seriously affect the position of first-class 3 and 4-crown loose muscatels. The stock of both in jobbers' hands is small, and one leading sales agent has only 50 boxes of 4-crown in stock, which is about all he can depend on, so there is little to come forward. The same remarks can be applied to high-grade Pacific Coast prunes from the Golden state.

Buyers should be wary of low offers on these, for there have been considerable receipts lately of inferior non-graded stock, which was repacked at St. Louis and Chicago.

The quality of these goods even at the lower prices makes them a dear bargain compared with the standard reliable marks offered at higher prices. One is apt to lie on the shelves, while the other will have a quick turnover.

This business in California dried and evaporated fruit, it may be remarked, is constantly increasing, two or three of the leading agents having turned over this year four times the quantity of goods that they did last.

CANADIAN FLOUR FOR AUSTRALIA

AN order for a considerable quantity of Canadian flour has been placed with W. W. Ogilvie, the well-known miller, for shipment to Australia.

This is a new departure in the Canadian export trade as far as Australia is concerned. That is, unless a barrel of flour valued at seven dollars sent in 1892 and 1893 can constitute it an old departure. We have looked back over the Trade and Navigation Returns for several years and the only exports of flour to the Australian colonies that we have discovered are those of the two barrels to which we have just referred.

The Canadian commercial agent in Australia, Mr. J. S. Larke, in his last published report under date of Sydney, N. S. W., December 18 last, says: "Four months ago a British Columbia firm sent a few cases of wheat flakes made from the Northwest wheat. Some I distributed among consumers, and the balance was sold to grocers at the highest price paid for any breakfast foods. It was proved to be the finest looking article that had come into the market and its flavor was excellent. The firm has since sent some tons to a leading commission house to put regularly on the market. The superior character of the Canadian article and the remission of the duties, may, I trust, enable the Canadian maker to continue the trade."

It is to be hoped that the flour which is being sent from this country to Australia will turn out as promising as have the wheat flakes referred to in Mr. Larke's report.

Although Australia ranks as one of the wheat-growing sections of the world, two of the colonies import considerable quantities of flour. New South Wales, for instance, in 1894 imported $1,042,697 worth of flour, and that year the imports were smaller than usual. The latest figures we have for Queensland are those for 1893, when that colony imported $1,497,853 worth.

If there has been any time, of recent years at any rate, when an opportunity has been afforded for doing business with Australia, in not only flour, but cereal foods generally, it is now. The drought has created a necessity for these things. Even wheat is wanted. And if Canada does not supply the demand other countries will. Our fast direct line gives us an advantage over the United States, and we ought to be wide enough awake to take advantage of it. We do not know what we can do until we try. The trouble with us, as Canadians, is that we do not try enough.

PORTO RICO VERSUS BARBADOES MOLASSES.

THE comparative firmness of offers on Porto Rico molasses this spring as compared with Barbadoes is attracting some attention in Montreal.

Since the first offers were made some time ago at primary markets the former has not varied to any material extent, whereas the latter, which opened strong, has declined over 3c. since the first quotation.

It is possible that the Barbadoes goods are not coming up to expectations regarding quality. It may be noted in this connection that Porto Rico has all along been quoted higher on the New York market than Barbadoes, standing to-day at 28 to 38c. there as to grade for large lots, against 26 to 29c. for Barbadoes. The reverse is the case here, the latter all along being quoted 2 to 3c. above Porto Rico.

Some dealers claim that the difference in price is unfair and misleading. To be plain, they assert that in many cases the goods which are being jobbed as Barbadoes at the scale ruling on the latter are really Porto Rico. They agree that when the Montreal Wholesale Guild arranged the scale last fall there was a difference in the quality sufficient to warrant a premium on Barbadoes.

The early importations of Porto during last summer and fall were, they admit, very dark inferior stock, but these goods have been worked off. Since then the recent importations exhibited a considerable improvement in quality, and these latter receipts have been selling for Barbadoes when they were in reality Porto Rico.

With regard to import contracts only one or two lots of Barbadoes have been booked on the basis of 12 to 13c., first cost, or 29 to 30c. laid down Montreal.

THE DAVIDSON & HAY CO., LTD.

A re-organization of the firm of Davidson & Hay, wholesale grocers, Toronto, is in process. The firm is doing what a great many other firms are doing. It is forming a joint stock company. The firm will be known as the Davidson & Hay Co., Ltd. The old partners, the trade will be pleased

to know, will continue in the new concern, which will have ample new capital and will carry on the wholesale grocery trade on even more extensive lines than the present firm.

The new firm will devote its energies exclusively to the wholesale grocery trade.

TOWNS IN THE KOOTENAY.

W. J. Massie, of J. W. Lang & Co., Toronto, returned on Saturday from a three months' business trip to the Coast and the Kootenay and Cariboo sections of the country. His trip was successful. It is four months since he made his last trip, and he told THE CANADIAN GROCER that marked changes had been made during that time in some parts of the country. Where, for instance, four months ago he was compelled to travel on horseback, he could now take the railway train. Then there was marked growth in some of the mining towns. In Trail Creek, for example, where, on his last trip, there was but one hotel, now there were ten, seven or eight stores, a newspaper, a smelter, and as Mr. Massie put it, "many other things."

OLD-TIME SUGAR-MAKING.

ROLAND E. ROBINSON contributes a delightful sketch of old New England to the April Atlantic. He tells of the discovery of maple sugar :

It does not appear that any record was made of aboriginal methods of tapping the maple and converting its sap into sugar, nor is the oldest maple old enough to tell us, though it had the gift of speech or sign-making intelligible to us. We can only guess that the primitive Algonquin laboriously inflicted a barbarous wound with his stone hatchet, and with a stone gouge cut a place for a spout, so far setting the fashion which was long followed by whitemen, with only the difference that better tools made possible. Or we may guess that the Indian, taking a hint from his little red brother, Niquasese, the squirrel, who taps the smooth-barked branches, broke these off and caught the sap in suspended vessels of birch bark, than which no cleaner and sweeter receptacle could be imagined. Doubtless the boiling was done in the earthern kokhs, or pots, some of which had a capacity of several gallons. According to Indian myths, it was taught by a Heaven-sent instructor. The true story of the discovery of maple sugar making is in the legend of Woksis, the mighty hunter. Going forth one morning to the chase, he bade Moqua, the squaw of his bosom, have a choice cut of moose meat boiled for him when he should return ; and that she might be reminded of the time, he stuck a stake in the snow and made a straight mark out from it in the place where its shadow would then fall. She promised strict compliance, and, as he departed, she hewed off the desired tid-bit with her sharpest stone knife, and filling her best kokh with clean snow for melting, hung it over the fire. Then she sat down on a bearskin, and began embroidering a pair of moccasins with variously dyed porcupine quills. This was a labor of love, for the moccasins, of the finest deerskins, were for her lord. She became so absorbed in the work that the kokh was forgotten, till the bark cord that suspended it was burned off, and it spilled its contents on the fire with a startling, quenching, scattering explosion that filled the wigwam with steam and smoke. She lifted the over-turned vessel from the embers and ashes by a stick thrust into its four-cornered mouth ; and when it was cool enough to handle she repaired it with a new bail of bark, and the kokh was ready for service again. But the shadow of the stake had swung so far toward the mark that she knew there was not time to melt the snow to boil the dinner.

Happily, she bethought her of the great maple behind the wigwam, tapped merely for the provision of a pleasant drink, but the sweet water might serve a better purpose now. So she filled the kokh with sap and hung it over the mended fire. In spite of impatient watching, it presently began to boil, whereupon she popped the ample ration of moose meat into it, and set a cake of pounded corn to bake on a tilted slab before the fire. Then she resumed her embroidery, in which the sharp point of each thread supplied its own needle.

The work grew more and more interesting. The central figure, her husband's totem of the bear, was becoming so lifelike that it could easily be distinguished from the wolves, eagles and turtles of the other tribal clans. In imagination she already beheld the moccasins on the feet of her noble Woksis ; now stealing in awful silence along the war-path ; now on the neck of the fallen foe ; now returning jubilant with triumph, or fleeing homeward from defeat, to ease the shame of failure by kicking her, in which case she felt herself bearing, as ever, her useful part. So she dreamed and worked stitch by stitch, while the hours passed unheeded, the shadow crept past the mark, the kokh boiled low, and the cake gave forth a smell of burning. Becoming aware of this obvious odor, she sprang to the fire. Alas, the cake was a blackened crisp, and lo, the once juicy piece of meat was a shriveled morsel in the midst of a gummy dark brown substance !

She snatched kokh and cake from the fire, and then, hearing her husband coming, she ran and hid herself in the nearest thicket of evergreens; for she knew that when he found not wherewith to appease the rage of hunger, he would be seized with a more terrible one against her. Listening awhile with a quaking heart, and catching no alarming sound, but aware instead of an unaccountable silence, she ventured forth and peeped into the wigwam. Woksis sat by the fire eating with his fingers from the kokh, while his face shone with an expression of supreme content and enjoyment. With wonder she watched him devour the last morsel, but her wonder was greater when she saw him deliberately break the earthern pot and lick the last vestige of spoiled cookery from the shards. She could not restrain a surprised cry, and discovering her he addressed her :

"O woman of women ! didst thou conceive this marvel of cookery, or has Klose-kur-beh been thy instructor ?"

Being a woman, she had the wit to withhold the exact truth, but permitted him to believe whatever he would.

"Let me embrace thee !" he cried, and upon his lips she tasted the first maple sugar.

The discovery was made public, and kokhs of sap were presently boiling in every wigwam. All were so anxious to get every atom of the precious sweet that they broke the kokhs and scraped the pieces, just as Woksis, the first sugar-eater, had done. And that is why there are so many fragments of broken pottery, and so few whole vessels to be found.

CONCERNING THE DRUMMER.

Look out for the drummer, he is like a drum with a hole in it—hard to beat.

One of our noted drummers came back from a three weeks' trip through the interior towns. You know how it is, boys, to be waiting for a train at a depot or saloon an hour or two, waiting only to get out, and he was asked by a young lady, who was also waiting, what was his line of goods. He simply replied "hardware," but as dumb luck struck the poor fellow, his valise fell and all the goods scattered around the platform.

At the time he carried only a poor, cheap line of ladies' and gents' underwear.

The lady blushed and the train pulled out.

On the front platform of a train stood a drummer. His shirt bosom was all covered with smoke and soot from the train.

The first store he struck the clerk sized him up and asked "How long do you wear your shirts ?"

He replied, "down to my knees."

Poor fellow, he didn't know the difference, but he got in a good bill all the same.

A warning to young ladies.

Don't smile at a drummer when business is bad, he is liable to forget all about the good times to come. He is like milk in warm weather—might sour on you.

A young drummer walked into a country store and tried to sell a young lady clerk suspenders.

She complained of hard times, and he told her to lay in a supply of suspenders and keep up courage.

I don't blame him, do you ?—Grocer and Country Merchant.



Now is the Time

That consumers want fruit more especially than at other seasons—and they want it good, usually, or not at all. What we have is good—good enough for anybody, and at prices that enable the retailer to sell low consistent with quality, and leave a snug margin for himself. WE HAVE

Moorepark Choice Apricots	**25-lb. boxes**
California Fancy Peaches	**25-lb. "**
California No. 1 Choice Peaches	**Bags**
" No. 2 " "	**"**
" Extra " "	**"**
Unicorn Prunes 105/10	**56-lb. boxes**
Imperial Plums	**25-lb. "**

Hallowie Persian Layer Dates. Very fine, extremely low.

JUST ARRIVED Shipment of Currants, comprising :

Filiatra	**In cases**	**Paradise**	**In cases**
Patras	**" "**	**Haycastle**	**" "**

W. H. Gillard & Co. Wholesalers only **Hamilton.**

The Demand Proves the Quality

People will never ask a second time for an inferior article if they can get better at the same price. Inferior goods, especially if they are liquors, are always expensive in the end—they are injurious, unpleasant.
These two articles are always asked for the second time. That proves their superior quality. **Try Them.**

MITCHELL'S
Scotch Whiskey

Not the kind that bites, stings and sickens, but smooth, pleasant, old.

P. RICHARD'S
Brandy

Not impure or inferior, but proven pure by analysis—the very best brandy.

SOLE AGENTS FOR CANADA

Laporte, Martin & Cie.
72 St. Peter Street
Montreal

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

THE volume of business is not much larger than it was a week ago, but the rustle, as it were, of a more active trade is to be heard in the mulberry trees. The improvement this week is not so much in actual business as in feeling ; and the feeling is decidedly better. The low price at which corn is offering is one of the chief features of trade at the moment. Gallon apples are attracting a little more attention. Sugars still rule firm, and while trade is a little better than it was, the demand is by no means active. A fairly good demand is to be noted for bright syrups. Teas do not display much life yet. In dried fruits, those of California production still absorb the most attraction. Payments are not yet showing much improvement.

CANNED GOODS.

Corn is away down in price this week, quotations running all the way from 60 to 80c. Around 60c. appears to be the price at which most of the corn is going out. The low prices have stimulated the demand, but other kinds of canned vegetables are quiet. An increased movement in gallon apples has developed during the week. Jam, in 7 and 14-lb. pails, is also beginning to receive more attention. We quote: Tomatoes, 80 to 90c.; corn, 60 to 70c.; peas, 95c. to $1 for ordinary; sifted select, $1.10; extra sifted, $1.45 to $1.50; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2.00; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45 ; apples, 3's, 85 to 90c.; gallons, $1.90 to 2.25; salmon, "Horseshoe," $1.40 to $1.45; "Maple Leaf," $1.35; "Lion," $1.35 to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins ; cohoes, $1.10 to $1.20 ; canned mackerel, $1.10 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1.45; 2's, $2.25 to $2.35; 6's, 7.50 to $8; 14's, $15 to $16.50.

COFFEE.

The conditions are much as they were a week ago, both with regard to prices and business. We quote green in bags : Rio, 18c.; East Indian, 27 to 30c. ; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

A good movement in bright syrups at from 38 to 40c. is to be noted, but in general the syrup market is quiet. Corn syrups at from 3 to 3¼c. per lb. are in fair request. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

There is a fairly good trade passing in baking syrups, but business on the whole has fallen off lately. We quote : New Orleans, barrels, 28 to 35c. ; half-barrels, 30 to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The market continues strong, but business is not much better than it was a week ago, although a few more carloads are moving. Refined advanced 1 16c. per lb. on Tuesday. Wholesalers' quotations are : Granulated, 4¾ to 4⅝c.; yellows, 3⅞c. up.

SPICES.

The market for cream of tartar appears to have settled down to a steadier feeling. Spices generally are quiet and unchanged. We quote as follows : Pure black pepper, 10 to 12c. ; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 14 to 18c.

RICE.

A larger proportion of the higher grades of rice, particularly Japans at about 5¼c. per lb., have been going out lately. The ruling idea as to price is 5¼c. for Japan and 3½ to 3⅝c. for ordinary.

NUTS.

Business continues quiet and prices unchanged. We quote : Brazil nuts, 14 to 15c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c. Marbot walnuts, 11 to 12c. ; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots ; pecans, 10½ to 11c.

TEAS.

The wholesale trade report a good many Young Hysons moving this month. Stocks of cheap Young Hysons, ranging from 10 to 15c., are getting pretty well reduced in wholesalers' hands. There has been a good demand for Ceylons ranging from 17 to 19c., and a steady movement in Japans at from 16 to 18c. Ceylon teas both in London and Colombo are higher. This applies particularly to low grades. Ruling prices to retailers are : Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades ; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades ; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Currants are going out nicely for the season, and the market is steady as to price. We quote as follows : Provincials, 3¾ to 4c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do, half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto, extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Valencia raisins are in moderate demand only. We quote : Off-stalk 4½ to 4¾c.; fine off-stalk, 5 to 5¼c.; selected, 6 to 6¼c., and layers, 6½c.

Stocks of good quality 3-crown loose muscatel raisins are about cleaned out on the Coast. On the local market there is still a fair demand to be noticed for California dried and evaporated fruit. We quote : Apricots, 8 to 14c.; peaches, 6½ to 8½c., in bags, and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted, and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.; loose muscatels, 4½ to 6½c. per lb.

In prunes the demand for California keeps steady, and those of other growths remain quiet. We quote : Bosnias, " Sphinx " brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c., "U," 102 to lb., 6½ to 6¾c. ; California prunes, 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

Sultana raisins are without special feature. The ruling price is still 5½ to 6c. per pound.

Eleme figs are quiet and unchanged. We quote : Eleme, 14 oz., 9 to 10½c.; 10 lb., 9½ to 12½c.; 12 lb., 12½c.; 28 lb., 15c.

Dates still rule quiet at 4½ to 5½c.

GREEN FRUIT.

The mild weather has induced an increased consumption of both oranges and lemons, and the wholesale houses note a better enquiry in consequence. There has been no material change in the price of either oranges or lemons. Bananas are, if anything, a little firmer. There is a good enquiry for pineapples, but there are none on the market. Spanish onions are about out of the market. We quote as follows: Lemons—Messina, $2.25 to $3.25 for 360's and 300's per box. Oranges—California navels, $4 to $4.75, according to size ; ditto seedlings, $3 to $3.50 ; Valencias, 420's, $5.50 to $6; Jumbo's, 420's, $6.75 to $7; ditto, 714's, $6.75 to $7; Sevilles, $2.50 to $2.75 per box; Messinas, half-boxes, $2 to $2.25; ditto, boxes, $3.75 to $4. Bananas, $1.25 to $2; cocoanuts, $3.50 to $4 a sack; apples, Spies, $3.50 to $4, Baldwins, $2.50 to $2 75, greenings, $2.25 to $2.50 a barrel; Russets, $1.75 to $3; domestic onions, 75c. per

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CEYLON TEA

Every house have their packet tea. They blaze forth, flicker, and die out, and are not heard of again. "Salada" keeps on growing because it has no equal.

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ST. STEPHEN, N.B.

BRANCHES—
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bag; Spanish onions, 75c. per small crate; pineapples, 25 to 35c.; sweet potatoes, $3 to $3.25 per bbl.; cranberries, $5 to $8 per bbl., and $2.50 to $3 per case, according to quality.

BUTTER AND CHEESE.

BUTTER—Receipts of dairy butter are a little more liberal this week, but all arriving is quickly picked up, and the supply of good butter is still short of the demand, and prices rule steady at quotations. There is, if anything, a little weaker feeling in creamery butter on account of more liberal receipts, but there is no quotable change in prices yet. If this continues the price of dairy butter will naturally be affected. Dealers do not, however, look for any material change in prices until grass butter comes in. We quote: Early summer dairy store packed, 8 to 10c; good to choice fresh packed, 16 to 17c.; large rolls, fresh, 17 to 18c.; dairy pound prints, 18 to 19c. Fresh creamery—Tubs, 21 to 22c.; do., pound prints, 22 to 23c.

CHEESE—The demand locally is moderat 8½ to 9c. for late makes and 8 to 8¼c. for early make.

COUNTRY PRODUCE.

BEANS—Trade continues quiet, at from 90c. to $1.

DRIED APPLES—Market is still quiet, with the jobbing price unchanged at 3¾ to 4c.

EVAPORATED APPLES — Are neglected with prices easy at 6 to 6½c. per lb.

EGGS—Receipts continue to increase, and the tendency of values is still downward. The demand is good. The idea as to price is now 13c.

HONEY — Trade is quiet and prices unchanged. We quote: Strained, clover, 9 to 10c.; dark, 4½ to 5c.; comb, clover, $1.80 per dozen; dark, 80c. per dozen.

POULTRY—Receipts are nearly nil, and quotations are nominal. We quote: Turkeys, 9 to 12c.; geese, 7 to 8c.; chickens, 40 to 60c.; ducks, 60 to 90c.

POTATOES—Deliveries are freer, and some improvement is to be noted in the demand. There have been sales on track at 22c.; out of store jobbing lots are quoted at 25 to 30c.

MAPLE SYRUP—A few small lots of new season's maple syrup have arrived on the Toronto market the past week, and some orders have been booked for case lots at $1 to $1.10 per gallon. Lower prices may be expected within the next few days.

PROVISIONS AND DRESSED HOGS.

The demand is good for smoked bacon, rolls and hams. Lard continues fairly active. The market for dressed hogs in about demoralized. The packers have, as a rule, stopped operations, and there are more light hogs coming forward than the butchers can handle. Prices range from $4.30 to $4.75.

DRY SALTED MEATS—Long clear bacon, 5¾ to 6c. for carload lots, and 6¼c. for small lots; backs, 7¼ to 7½c.

SMOKED MEATS — Breakfast bacon, 10c.; rolls, 7 to 7¼c.; hams, large, 22 lbs. and over, 8½ to 9c.; medium, 15 to 20 lbs., 9½ to 10c.; small hams, 10c.; backs, 9 to 9½c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 8c.; tubs, 8½c.; pails, 8¾c.

BARREL PORK—Canadian heavy mess, $14.00; Canadian short-cut, $14 to $14.50; clear shoulder mess, $12; shoulder mess, $11.50.

FISH AND OYSTERS.

Trade continues dull, with prices unchanged. We quote oysters: Standards at $1.30 to $1.35, and selects $1.70. Fish are quoted as follows: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, $3.25 to $3.50 half barrel and $5.50 to $5.75 per barrel; Newfoundland herring, $2.50 per half barrel, and $4.50 to $4.75 per barrel; fresh water salt herring, $3 per barrel; blueback herring, 4c.; pike, 6 to 7c. per lb.; flitched cod, 5c.; finnan haddies, 7c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 14 to 15c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c.; white fish, 7c.; salmon trout, 7c.; Lake Superior whitefish, 7½c.; Lake Winnipeg whitefish, 7 to 7½c.

SALT.

Trade locally continues good, and an active demand for carload lots of coarse salt has developed during the week. Prices are steady and unchanged. We quote at Toronto: In carload lots, $1 per barrel, and 60c. per sack; in less than carload lots, $1.50 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

WHEAT, FLOUR, FEED, ETC.

WHEAT—Prices are higher. White sold on the street at 78 to 80c. per bushel. One hundred bushels of goose wheat sold at 58 to 60c.

PEAS—Sales at 52 to 55c.

OATS—Sales at 28c.

The Toronto Cold Storage Co. are prepared to store all kinds of meats, produce, etc., at very reasonable rates.

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THE TORONTO COLD STORAGE CO., 13 CHURCH ST., TORONTO, ONT.

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" PIKE
" PICKEREL
" WHITEFISH
" TOMCODS
" SMELTS
" LOBSTERS

Also full line pure Boneless Cod, Finnan Haddies, etc. Write us for prices.

LEONARD BROTHERS

MONTREAL.

Fresh Arrivals

FANCY NAVEL ORANGES
FANCY MESSINA ORANGES

SPECIAL

We can suit you in **Bananas**

CLEMES BROS., TORONTO

FLOUR—The demand is active and prices from 15 to 25c. per barrel dearer. We quote: Straight roller, $3.75, carload lots, Toronto freights, and $3.90 to $4.05 in job lots; Manitoba patents, $4.10 to $4.25 per bbl.; Ontario patents, $3.95 to $4.05 per bbl.; Manitoba strong bakers', $3.85 to $4.

BREAKFAST FOODS—A further decline in prices is to be noted with business moderate. We quote: Standard oatmeal and rolled oats, $2.95 to $3; rolled wheat, $2.25 to $2.30 in 100-lb. barrels; cornmeal, $2.50; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

BALED HAY—Prices are firmer. For car lots on the track here we quote: No. 1, $14.50; No. 2, $12.

BALED STRAW — The market is unchanged. Car lots are quoted at $8.50 to $8.75.

PETROLEUM.

Trade continues fairly good with prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16½c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 21c.; Pratt's astral, 22c.

MARKET NOTES.

Low-grade Ceylon teas are dearer in London and Colombo.

Private mail advices from Liverpool say: "Valencia oranges are of such unsatisfactory character from frosts that we cannot quote, as all are more or less touched."

Pineapples are scarce on the Toronto market.

Refined sugars have advanced another 1-16c. per lb. in New York.

The Pure Gold Manufacturing Co. this week received a nice order from the Transvaal for baking powder, flavoring extracts and catsups, shipment to be made via Capetown.

Shipments of new season's maple syrup arrived on the Toronto market this week.

Louisiana strawberries at 20c. per pint, asparagas at $2.40 per dozen bunches and cucumbers at $1.50 per dozen are on the Toronto market this week.

A couple of transactions in off stalk Valencia raisins, aggregating 700 boxes, took place in Toronto this week. Smith & Keighley were the sellers.

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

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All finest quality. **T. R. F. CASE, SEAFORTH, ONT.**

They are the Leaders McLAUCHLAN'S SODAS PUT UP IN A NEW AND VERY ATTRACTIVE ONE POUND PACKAGE.

JAS. McLAUCHLAN & SONS Biscuit Manufacturers OWEN SOUND

QUEBEC MARKETS.

MONTREAL, April 9, 1896.

GROCERIES.

THE grocery market presents no striking change, but the decline in freights has developed a greater movement. Sugar, for instance, has been more freely enquired for at the refineries by jobbers, while it rules very firm in price. Syrups are strong but dull, while still lower offers have been made on Barbadoes molasses from the islands without inducing any large contracts. Coffees and spices are without feature. In teas some fair-sized lots of low grade to medium Japans and blacks have changed hands between the trade. The strength in dried fruit already noted is maintained, for, despite the receipt of a lot of low grade California raisins, there is a steady enquiry for prime 3 and 4 crown fruit at stiff prices. French prunes are also firmer under decreasing stocks, and in some lines of canned fish values are a shade firmer for the inside figure.

SUGAR.

The past eight days have developed an improved demand for refined sugar on spot, and refineries have been much busier. In fact, increased activity is looked for now that enquiry has commenced. Jobbing prices here are firmly held, and the same is the case at the factory. In round lots granulated sold at 4⅝ to 4¾c., and yellows, 3¾c., but the jobbing range is the same as it was, 4⅞c. for granulated and 3¾ to 4¼c. for yellows, as to grade. Outside news continues firm, but there has been no special feature to note in this respect.

SYRUP.

The syrup market continues slow, but the tone is firm. Receipts of maple stock will affect the demand for these goods for some time. We quote as before : 2¼ to 3c. for bright and 1¾c. for dark grades.

MOLASSES.

Molasses has undergone no striking change, and aside from a small distributing trade from jobbers' hands there is no business to note. Some very low offers have been made to importers on Barbadoes. As low as 12c. at the islands has been cited, but the impression seems to be that no large quantity of goods could be contracted at the price, which is made more for the purpose of inducing demand than anything else. If so they have had no effect, for the contracting put through so far has been a bagatelle. For the regular jobbing trade the range of values is unchanged. We quote : Barbadoes, 36 to 37c.; Porto Rico, 34 to 35c.

RICE.

There is no change of importance to note in the rice market, which furnishes a limited trade. We quote : Japan standard, $4.25 to $4.40; crystal Japan, $4.75 to $5 ; standard B., $3.45 ; English style, $3.30; Patna, $4.25 to $5, and Carolina, $6.50 to $7.50.

SPICES.

The market rules steady, and the feeling is the same ; prices are maintained, except in allspice, which is slightly lower for the inside figure. We quote : Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c. ; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.

COFFEE.

There is a rather firmer feeling in coffee, but values are unchanged, demand being restricted to small lots for actual requirements. We quote : Maracaibo, 19 to 21c.; Rio, 16½ to 20c.; Java, 28c.; and Mocha, 29 to 32c.

TEAS.

The tea market has again ruled rather quiet during the past week. A fair sorting up trade is passing, but jobbers are not enquiring as much in regard to spring shipment as eight days ago. A few lots of medium Japans at 15c., some blacks at 15 to 18½c., and green at 9½c. were the only transactions in a large way. We quote: Young Hysons 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45 for high grades ; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grades ; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades ; Indians and Ceylons, 18 to 22c. for mediums and 30 to 65c. for high grades.

DRIED FRUIT.

Receipts of low-grade California raisins have weakened prices of the lower grades, but the price on the prime article is maintained. Demand has been good at 6½ to 7c. for 4-crown ; 5½ for 3-crown, and 4¼ to 4½ for 2-crown.

The Valencia raisin market continues firm, and there have been further fair sized sales between traders. We quote : Ordinary, 4 to 4¼c.; fine, 4½ to 5c., and selected, 5¼ to 6c., and layers 6c.

High-grade Sultanas are held firm up to 8½c. for Corabournos, but prices range down to 5½c., according to brand.

The currant market is firm and unchanged. Primary markets rule strong, and the small stock here is well held. We quote: Barrels, 4 to 4¼c.; half-barrels, 4½ to 5c., and cases, 4½ to 5½c., as to grade.

The prune market is strong, with stocks light and firmly held. Jobbers who ran out of medium to low grade French prunes this week had to pay an advance of ½c. to secure fresh supplies, and 4½c. was the inside figure on these goods. California and Bosnias are strong also, though not quotably changed. We quote : French, 4½ to 5½c.; Bosnia, 6 to 6½c., and California, 7 to 12c.

The fig market is firm, and one jobber paid ¼c. advance for bags the other day. We quote : Bags, 4¼c.; ordinary 8½ to 9c., and fancy, 12 to 17c., as to brand.

Dates continue in light supply, with prices firmly held at 4½ to 5c.

CANNED GOODS.

The canned goods market is not specially active, but jobbers have been doing a little more purchasing. No canned mackerel are available now under $1.20, an advance of 10c., and though lower figures have been quoted, the best price for prime lobsters is $2.25. We quote as follows : Tomatoes, 80 to 85c.; corn, 75 to 85c.; peas, 95c. to $1 for ordinary; sifted select, $1.10; extra sifted, $1.45 to $1.50; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's ; raspberries, $1.40 to $2; strawberries, $2 to $2.45, according to brand and quality ; blackberries, $1.90 to $2.20 ; cherries, $2.40 to $2.45 ; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25 ; salmon, "Horseshoe," $1.35 to $1.40 ; "Maple Leaf," $1.25 ; "Lion," $1.25 to $1.40 ; Lowe Inlet, $1.25 to $1.30, in tall tins ; cohoes, $1.05 to $1.15 ; canned mackerel, $1.20 to $1.30 ; lobsters, $2.25 for tall tins ; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1.45 ; 2's, $2.25 to $2.35 ; 6's, $7.50 to $8 ; 14's, $15 to $16.50.

NUTS.

The market remains quiet and unchanged. We quote : Grenoble walnuts, 11½ to 12½c.; filberts, 7½ to 8c.; Tarragona almonds, 11½ to 12c.; pecans, 8 to 12c., and shelled walnuts, 15 to 19c.

GREEN FRUIT.

A good enquiry and advanced prices on Valencia oranges were the main features of the green fruit market here during the week, prices for small lots being fully 50 to 75c. per box higher. Evaporated apples are firmer also, while bananas are easier under increased receipts at $1 to $2 per bunch. Cranberries are almost off the market. We

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The Three Leading Package Teas of.. Canada

"KOLONA"

CEYLON TEA...

Black or Mixed.
1-lb. and ½-lb. lead packages.
Retails 30, 40, 50, 60 and 80 cents.

The "ORIENT" Tea

The Perfection of English Breakfast Tea

Retails 50c. only. 1-lb. and ½-lb. lead packages.



Retails 40, 50, 60c. 1 lb. and 1-2 lb. Lead Packages.

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THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - ONTARIO

quote: Oranges—California navels, $3.50 to $4.50; Valencias, 420's, $4.75 to $5.50, and 714's, $6 to $6.50. Lemons, $2 to $3. Grapes, $5 to $6 per keg. Apples, $2 to $4 per barrel. Dried do. 3½c. Evaporated do., 5¾ to 6½c. Spanish onions, 30 to 40c. per crate. Pineapples, 25 to 40c. as to size; bananas, $1 to $2.

FISH.

The fish market has furnished a very moderate business. Prices generally not quotably changed. We quote: Fresh haddock, 2⅞c. per lb.; fresh frozen B.C. salmon, 7 to 8c.; Manitoba whitefish, 7c.; dore, 7c.; trout, 7c.; tommycods, 50 to 75c. Choice pickled Labrador herrings, $5.25; No. 1 N.S., $3 to $4; No. 1 green cod, $3.50 to $4; No. 2, $1.75 to $2; No. 1 haddock, $3; No. 1 large codfish, $6; No. 1 lake trout, $4 to $4.25; B.C. salmon, $10.50; No. 2 Labrador salmon, $13; No. 1 mackerel, $18.50; Loch Fyne herrings, 85c. per keg, and $11 per bbl.; No. 1 sardines, $4 50; No. 1 dried cod, $4 to $4.25; boneless cod, 6c. per lb.; boneless fish, 3¼c.; boneless haddock, 5c.; shredded, 11c.; haddies, 6½ to 7½c. per lb.; bloaters, 90c. per box, and smoked herrings, 8 to 9c. per lb.

PROVISIONS.

There has been little change in the provision market, business ruling quiet, a fair jobbing trade in hams and bacon being the chief feature. Prices are slightly easier on both. We quote: Canadian short cut, clear, $13.50 to $14; Canadian short cut, mess, $14 to $14.50; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 8c.; bacon, per lb., 9 to 10c.; lard, com. refined, per lb., 6¼c.

COUNTRY PRODUCE.

EGGS—The market took an advance on Thursday last to 15 to 16c., but it was not maintained, and prices to-day are almost back to their old level at 15c. for fresh laid.

BEANS — Business continues quiet and prices unchanged. We quote: Carlots at $1 to $1.05, and small quantities, $1.10 to $1.20.

POTATOES — The market is moderately active and steady. We quote: Car lots, on track, 30 to 32c. per bag, and, in small quantities, 35 to 40c.

MAPLE SYRUP—A few small lots of new maple syrup have been received, for which demand is fair at 70 to 75c. per gallon tin. Small quantities of new sugar have sold at 8 to 9c.

HOPS—Dull and unchanged at 6 to 8c. for good to choice and 5c. for fair.

HONEY—Dull but steady at 7 to 8c. for extracted and 12 to 14c. for fine comb stock, dark selling 1 to 2c. less.

ONIONS—There is no change in the onion market, yellow ranging from $1.60 to $2 per bbl. and red $2.50 per bbl.

TALLOW—Quiet, with a few sales passing at 5 to 5½c., as to size and quality of lot.

HAY.

The market unchanged, baled hay selling quietly at $13 for No. 1 and $12.50 for No. 2

FLOUR, FEED AND MEAL.

The chief feature since last report was a general decline of 10 to 15c. in all grades of Ontario flour. Manitobas continue unchanged, while enquiry on the whole is fair. We quote: Winter wheat, $4.25 to $4.30; spring wheat, patents, $4.25; straight roller, $35 to $3.90; straight roller, bags, $1.85 to $1.90; extra, bags, $1.65 to $1.75; Manitoba strong bakers', $4.

There was no change in the oatmeal market, business being slow and prices unchanged. We quote: Standard, barrels, $3 to $3.10; granulated, barrels, $3.10 to $3.20; rolled oats, barrels, $2.90 to $3; rolled wheat, per 100 lbs., $2.40 to $2.50.

The demand for feed was fair and the market is moderately active and steady. We quote: Bran, $14 to $15; shorts, $15 to $16; mouillie, $19 to $20.

CHEESE AND BUTTER.

The cheese market was without striking feature to-day. There is still considerable controversy regarding the quantity remaining here. Despite the heavy weekly shipments, it is held that there is still over 15,000 cheese on spot, and that offers from the district west of Toronto indicate that there is still a considerable quantity up there to move. Prices on spot to-day were purely nominal at 8¾c. for finest fall makes.

A fair jobbing demand continues for butter, sufficient to prevent any accumulation. Late made fresh creamery sells at 22c., while held goods range from 19 to 20c., as to grade. Selections of Townships dairy sold at 19 to 20c.

ASHES.

The market is quiet and steady. We quote: First pots, $3.75; seconds, $3.50, and pearls, $5.

MONTREAL NOTES.

Cables from the islands on Barbadoes molasses on Monday offered 12c., first cost. This is about equivalent to 29c. laid down in Montreal.

The price of hams and bacon declined about 1c. during the past week.

First offers of new maple syrup and molasses were made this week. The opening prices given elsewhere are on a par with those of last year.

The two first fruit steamers have sailed. Their cargoes consist of about 95,000 packages of green fruit.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., April 9, 1896.

BUSINESS during Easter week was very good in such lines as lighter groceries, but the week has not been a particularly active one, though the regular spring trade is well under way. A very large trade is done with the Annapolis Valley by St. John merchants, a large proportion of the goods being shipped in schooners, which make regular trips. In the same way trade is carried on with all Bay ports. These packets do not run in the winter, but have now begun another season's work. The river is not yet open, but the river steamers have all been got in shape for that event. In markets there have been no great changes in price, but what there have been have been to the advantage of the buyer. The winter port business, which has proved so successful, is about over. Everything points towards a much larger business next winter, there being one or two other lines talking of using St. John.

OIL—Our merchants dealing in lubricating oil are very active looking after business.

A. T. CLEGHORN
General Commission Agent
Correspondence solicited.
LONDON, CAN.

Teas

FROM
JAPAN
INDIA
CHINA
CEYLON



It is hard to beat us in Teas.
The largest importers in Western Canada.

AIR-TIGHT PACKAGES TEAS
Grand Mogul
30, 40, 50 and 60 cents.
Black or Mixed.

BULK BLENDS TEAS
In Metal Chests.
Ceylo-China, Aberdeen
Royal English Breakfast
Grand Sultan.

PROOF VINEGAR. Made from pure spirit under Government supervision. Highest quality and prices very low.

T. B. ESCOTT & CO.
Wholesale Grocers
London, Ont.

BADGEROW, SCOTT & CO.
PURE VINEGARS
79, 81 Jarvis Street
TORONTO

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; W. M. P. McLaughlin, St. John, N.B.; WM. BREWSTER, Palmer House, Toronto, Canadian Selling Agent.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

What one Grocer says

in a letter received this week:

"I have customers whose three-year-old birds never sung till fed Cottams Bird Seed, when they began to sing at once."

"BIRD BREAD" and Patent Holder (see cut) in every 1-lb. packet. WE GUARANTEE C.B.S. MORE THAN DOUBLE THE VALUE OF ANY OTHER SEED. Prices as usual.

Sold by all wholesalers.

COTTAMS BIRD BREAD BIRD SEED — REG. 1895 — 1891 PAT'D 1896 — PRICE 10c

Dawson & Co.

FRUIT
PRODUCE
and COMMISSION MERCHANTS

32 WEST MARKET STREET
Consignments Solicited
TORONTO.

GEORGE MCWILLIAM. FRANK EVERIST.
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL .. FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Easter Meats

Send in your order now. Do not leave it off till the last moment.

HAMS, BACON, LARD.

F. W. FEARMAN
HAMILTON

This is the opening of their season and the mill men get but little peace. In burning oil the market continues unchanged, with but light movement. We quote: Burning oil, American, 23¼c.; best Canadian, 21½c; prime, 19c.; no charge for barrel.

SALT—There is an improved demand. The last steamer to bring salt direct is now on the way. As these steamers came weekly it tended to keep prices low. There are three cargoes by sailers now afloat for here; these, with present stocks, will fully supply demand. For cheese and butter-making Canadian salt is being very largely used. We quote: Coarse, 48 to 50c.; fine factory-filled, 95c. to $1.10; (while landing in large quantities these prices are shaded) 5-lb. bags, $3.25 per bbl.; 10-lb. bags, $3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, $1.90 to $2 per case; dairy, bulk, $2.80 per bbl.; cheese, bulk, $2.70 per bbl.

CANNED GOODS—A good steady demand is noted. In lobsters, prices tend higher. Hoegg's season's pack for future delivery is reported all sold at prices rather higher than last season. This brand brings a much higher price in our market than any other. A car of salmon was received this week, but no change in prices was noted. Although season is yet early, some of our merchants have bought their corned beef. Canadian goods have the advantage. Prices show no change during the week. Peas are being held firmer, but on corn and tomatoes market is well stocked. We quote as follows; Corn, 80 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; corned beef, 2-lb. tins, $2.40 to $2.65; 1-lb. tins, $1.50 to $1.60; oysters, 2's, $2 to $2.25; 1's, $1.60 to $1.65; peaches, 3's, $2.45 to $2.90; 2's, $1.90; lobsters, $1.75 to $2; haddies, $1.30; salmon, $1.40 to $1.50; flat, $1.75; clams, $5 for 4 doz.; chowder, $3 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1; pineapples, $2 to $2.35; kippered herring, $1.10.

GREEN FRUIT—There is an improved trade noticed. California oranges find but very indifferent demand, those arriving this season being reported not as good as usual. In Valencias, prices tend higher, and the season is getting late. Lemons tend higher with a good demand. In bananas, large quantities continue to arrive, and quality also shows improvement. In apples, extra quality will bring extra price; stock is light and medium quality shows but fair demand. In pineapples but few are seen. Quite a quantity of cranberries are moving; they come in boxes. We quote as follows: Valencia oranges, $5.50 to $6; lemons, $2.75 to $3.50; pippins and winter fruit, $2 to $3.50; Cape Cod cranberries, $3.25 per box; California oranges, $3.50 to $4.50; pineapples, 20 to 25c. each; bananas, $2 to $2.50 per bunch.

DRIED FRUIT—A quantity of Bosnia

Consignments of

BUTTER, EGGS and all kinds of Produce

handled to the best advantage
Prompt returns.

H. F. PRICE 102 Foundling Street
MONTREAL

RETAILERS
It will pay you good money to investigate the merits of . . . . .



Brock's Bird Seed

for it is up-to-date and excelled by none in the market, consequently it is the seed for you to push. Lose no time. Ask your wholesaler for it and make it your leader.
NICHOLSON & BROCK - TORONTO

FIRST OF SEASON
NEW
MAPLE SYRUP
GALLONS AND FIVES

WM. RYAN
70 and 72 Front St., East, TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

Order Now
Fine Cheese
Evaporated Apples
PRICES RIGHT

D. Gunn, Flavelle & Co.
Pork Packers and Commission Merchants . . . Toronto

Fancy California Washington Navel and Seedling
ORANGES

Choice and Strictly Fancy Lemons
Finest Bananas
Arriving Weekly
PRICES RIGHT

HUGH WALKER & SON, Guelph, Ont.

prunes arrived this week and find good demand at firm figures. Californias continue to arrive in fair quantities. Some, thinking they are prepared the same as the foreign prunes, are not pleased with them. The trouble is in the preparing, not in the prune. Attention should be given to this. The grey color which some, particularly the cheaper grades, have is not (as many think) a sign they are old. It is the way they are cured and does not detract from the quality, if it does from the appearance. Cleaned currants tend to be dearer on account of the American duty. Our own tariff appears rather at fault here, as it charges the same duty on cleaned as on the regular fruit, while it takes a quarter to a third more of the regular to make an equal quantity of the cleaned. Dried and evaporated apples are dull. We quote: Valencias, 4½ to 5c.; figs, 10 to 12c.; 4-crown Cal. L. M. raisins, 6 to 7c.; 3-crown Cal. L. M. raisins, 5 to 6c.; keg prunes, 4c.; boxes, 4¾ to 6c.; Cal. L. L. raisins, $1.50 to $1.75; currants, bbls., 4 to 4½c.; half-cases, 4¼ to 4¾c.; evaporated apples, 6½ to 7c.; dried apples. 5 to 6c.; dates, 4½ to 5c.; California evaporated peaches, 8 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; California prunes, 6½ to 10c.; clean currants, bulk 5½ to 6½c.; 1-lb. cartoons, 7 to 7½c.; onions, $2.25 to $2.50 per bbl.; cocoanuts, $4 to $4.50 per 100.; Valencia layers, 5½ to 6c.

DAIRY PRODUCE—A rather better demand is noted for cheese, though there is no change in price. A new cheese is having a good sale; it is in about half-pound packages and retails for 12c. It is very nicely put up; it is called "Meadow Sweet" cheese. In eggs, demand has been very active, while stocks have been light. A schooner coming in on the 2nd with a thousand dozen sold to one retailer at 14c. On the 3rd the wholesale price was 15c., and even 16c. could have been got. They were retailed at the same price. In butter, good continues scarce, but the quality of poor in the market keeps the price down. We quote: Cheese, 9 to 9½c.; butter, 16 to 18c.; eggs, 15 to 16c.; fresh creamery prints, 22 to 24c.; tubs, 20 to 22c

MOLASSES—A small quantity of new Porto Rico is to hand—only about 80 casks. It is held firm, a large part of it being sold to arrive. It is but about one-third the importer expected but another small cargo is due. Barbadoes is off another cent at the island, being over a cent lower than it opened, so prices are easy here. It is thought that to arrive will be better quality than that now here. In New Orleans, buyers can have any quantity. Some very choice has been received; also some cheaper grades are to hand this week. Best quality is held very firm. There is some Antigua of fair quality in small packages now on the market. We quote: Barbadoes, 33 to 35c.; St. Croix, 27 to 28c.; Porto Rico, 34 to 36c.; syrup, 35 to 38c.; New Orleans, bbls., 33 to 36c.; Antigua, small package, 28 to 30c.

SUGAR—There is nothing new to report. Stocks are still ample, and though market continues firm the expected advance is not yet to hand. We quote: Granulated, 4¾ to 4⅞c.; yellow, 4 to 4¼c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

FISH—Gaspereaux begin to demand attention, but so far the catch is light, and those caught are picked up at good price by the retail fish trade. In boneless fish the demand is less active. In smoked, a rather firmer feeling is noted, stocks becoming smaller, and the fishermen being slow to bring them in at present prices. Fresh haddock are still scarce and continue to be brought from Boston to be smoked. Not being as fresh they do not give equal satisfaction with our own fish. Pickled and dry show no change and only a fair business is doing. Small lobsters are plentiful, but large scarce and high. We quote as follows: Bloaters, 60c.; haddies, 5½c.; Medium cod, $3.45 to $3.50; large, $3.60 to $3.75; small, $2.35 to $2.50; pollock, $1.45 to $1.50; bay herring, $1.35 to $1.50; Grand Manan, $1.35 to $1.50; ripplings, $1.65 to $1.70; Quoddy River, $2.75 to $3; smoked, 5 to 5½c.; shad, half-bbl., pickled, $4.50 to $5; Canso, $4; halfs, $2.25; Shelburne, $2.75 to $3 per bbl.; do. No. 2, $2 35.

PROVISIONS—Pork continues to disappoint holders. and demand is quiet. No immediate change for the better is looked for. Beef is as last week. There is a fair demand for smoked meats, but no change in prices. Lard is held firm. Stocks held here are fairly large. We quote: Domestic mess pork, $14 to $14.25; American, $14 to $14.50; clear pork, $15 to $16; beef, $13 to $14; pure lard, 9 to 9¼c.; compound lard, 8c.; rolls, 8 to 8½c.; hams, 10 to 12c.

FLOUR AND MEAL—Flour tends to easier prices, with but a quiet movement. Millers' agents report very dull business. Oatmeal and oats are easy, with rather lower prices ruling. Seed oats begin to be enquired for. Bean market is very unsatisfactory, stocks in many cases being large, and some dealers selling well below what others paid for their stock. Cornmeal is selling freely at a very low price. Hay shows no change in this market. Quite a quantity is being shipped by steamer to England. In seed the movement is becoming more active, but prices are easy. Feed shows but light demand. Prince Edward Island oats are being offered. We quote: Manitoba, $4.65 to $4.70; best Ontario, $4.60 to $4.65; medium, $4.40 to $4.50; oatmeal, $3.25 to $3.40; cornmeal, $2.10 to $2.15; hand-picked beans, $1.10 to $1.15; prime, $1; split peas, $3.70; pot barley, $4.10 to $4.25; hay, $12 to $13; oats, 34 to 35c.; middlings, $19 to $20 on track; bran, $18; buckwheat meal, domestic, $1.25 to $1.30; western, $1.25 to $2; yellow-eye beans, $1.75 to $1.85.

ST. JOHN NOTES.

The Dominion Dairy School at Sussex is now in operation. It is being largely attended. The high standing of New Brunswick cheese is largely owing to the careful instructions given at the Government schools.

A. L. Goodwin, fruit merchant, is making many improvements at his place of business, and is also extending his quarters, which will enable him to even better than ever look after his rapidly increasing business.

Str. St. John City, arriving last week, brought $129,000 in silver and copper coins from London for use through Canada.

Mr. John Torrance, Jr., of the Dominion Line steamers, was in the city during the week. It is hoped that his line will use our port next winter.

Sperry L. Shea, traveler for the H. P. Baird Co., Woodstock, was drowned during the past week, a team he was driving breaking through the ice.

Canong Bros., the makers of the popular "G. B." chocolates, expect to put better

DILLON & CO.'S
Baking Soda
"BELL BRAND" In 1-lb. packages, packed ½ gross boxes. Ask your wholesaler for it.

Butter and Eggs.
Scarce and in good demand for Easter Trade. We give special attention to consignments, and guarantee highest prices, and prompt returns. A trial shipment convincing. Correspondence solicited.
References—Bradstreet's Mercantile Agency.
H. P. Gould & Co.
80 Colborne St., TORONTO

ALBERT PAIN . . .
36 Merrick St., HAMILTON, ONT.
PRODUCE AND COMMISSION MERCHANT
Wholesale dealer in
Apples a Specialty . . . Domestic Fruits and Vegetables
TELEPHONE 1211.

E. T. STURDEE
Mercantile Broker, Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

EPPS'S COCOA
1-4 lb. Packets.' 14 lb. Boxes secured in tin.
Special Agent for the Dominion
C. E. COLSON - MONTREAL

THE FISH QUESTION
HAVE YOU USED
Golden Finnan Haddies
The most
DELICATE
DELICIOUS
DELIGHTFUL
Canned Fish on the market. Let us send you a case in your next order.
GEO. WATT & SONS
BRANTFORD.



50 Casks Best Imported Chicory
EWING, HERRON & CO.
Coffee and Spices
. . . MONTREAL

S. & H. HARRIS'S HOUSEHOLD REQUISITES.



Ebonite Blacking
(WATERPROOF.)
FOR BOOTS AND SHOES.

Does not Injure the Leather



Trade Mark.

Requires No . . Brushing

..ASK FOR IT..



SOLD EVERYWHERE. MANUFACTORY: LONDON, E., ENGLAND.



Something New

East India Pickles

GOOD SELLER
GOOD PROFIT

Put up in handsome wide neck bottles with glass stopper.
The finest goods ever offered in this country.

A. E. Richards & Co. Agents Hamilton

"There Are Others"——



Of course there are!! But is there any other like this??

Harmless. Does not discolor the shells. Costs less than ½ cent per dozen to preserve the eggs. Requires no looking after. Anyone can use it. We offer a fitting guarantee to every user. We have tried the "PRESERVER." We made a 13 months' test, and competent judges declared the eggs to be fresh when broken. That's why we guarantee

KNOX'S EGG PRESERVER

After you have used it once you will always use it. You can sell it to many of your customers, to whom it will come as a great boon. It will make money for them and for you. Order from all wholesale houses.

A. E. Richards & Co., Agents for Canada, Hamilton, Ont.

Also Agents for KNOX'S SPARKLING CALVES FOOT GELATINE.

goods upon the market this season than ever. In former seasons the hot weather here often interfered, but this summer this is to be overcome by a cold storage plant they are putting in.

The cornmeal mills here are very busy at present. Twenty-two cars of corn arrived here for them on one day last week.

Robert Jardine has been appointed agent here for D. Gunn, Flavelle & Co., of Toronto.

The winter port business is about over. The last steamers are now on their way here. Among the goods arriving for export during the week were 23 cars lard from Chicago for Hamburg.

THE GROCER'S attention was called to a large photograph hanging in the office of Smith & Tilton, brokers, of this city, showing a solid train of 29 cars laden with Colman's mustard. The photograph was sent them by the Messrs. Colman, of London, (whose advertisement adorns the front page of THE GROCER) with the explanation that the train was one of four sent off the same day to supply their customers in English towns. The picture not only gives an idea of the vast extent of Messrs. Colman's business, but is in itself an excellent piece of art, showing every detail clearly. Smith & Tilton represent the firm in the Maritime Provinces.

At the Central Creamery, Charlottetown, P.E.I., on Monday last, 12,655 lbs. of milk was received.

Hall & Co. and S. L. Morrison, grocers, in Fredericton, have formed a co-partnership.

C. D. Trueman, of the South Wharf, has this spring rented the store adjoining that which he has been occupying, thus giving him twice the room.

Take the bull by the horns is always a good rule. And the St. Croix Soap Co., in making a cut of eighty cents per box in Surprise, rather than coming down more gradually, have been able to continue masters of the situation.

A PUBLIC BENEFACTOR.

Here, then, says G. B. Shaw, is the simple formula for the public benefactor: Never give the people anything they want; give them something they ought to want and don't. Thus we find at the end of it all, appositely enough, that the great work of the millionaire, whose tragedy is that he has not needs enough for his means, is to create needs. The man who makes the luxury of yesterday the need of to-morrow is as great a benefactor as the man who makes two ears of wheat grow where one grew before.

HALIFAX TRADE GOSSIP.

GOOD Friday made a break in the week's business which otherwise was fairly good.

Flour remains at former quotations, although all the dealers here predict a rise in the near future.

Cornmeal is firm, and it is expected local millers will soon raise the price.

Oatmeals are low. Transactions have been made at $3, though the current value is $3.10, with an advance of 20 and 30 cents on that for jobbers.

Oats are low. Wholesale quotations are 32c. and jobbing 34 and 35c.

Hay is quiet, but firm. Shipments are being made to England, and also to the Boston market, which keep the demand good.

There has been considerable activity in sugar during the past week. Buyers who have been holding back have bought quite freely. Prices remain unchanged.

The market is well supplied with green fruit, such as oranges, lemons, and bananas. The latter are arriving quite freely, and are of excellent quality. American strawberries sell at 60c. per quart. The market is bare of good apples. Lemons sell at the low price of $3 and $3.50. Pineapples are in limited supply at from $2.25 to $2.50 per dozen. American silver-skin onions sell at 2 to 2¼c. per lb.

Dried fruits remain steady.

Canned goods are unchanged.

The provision market was very dull during Easter, in fact Easter beef sold $1 per 100 lbs. less than it did last year, and the demand was very poor. Native sold at from $8 to $9 and Ontario at from $7 to $7.50 in bodies. Some Ontario spring lambs sold at from $4 to $5, but dealers are carrying stocks which they should have disposed of at Easter. Fresh killed mutton is worth 5½c. and veal 5c.

The poultry market is weak. Fresh killed turkeys sell at 18c., and fowls at 75c. per pair. There is some demand for the latter.

Eggs are low, selling at 12 to 13c. The market is well supplied, as stocks are coming in freely from outports.

Produce is low. Potatoes sell at 20c., which is equal to 15c. last fall.

Cheese remains unchanged. The market is well stocked.

There is a scarcity of good butter, and prices are higher. Fancy dairy cannot be had. The Central Creamery at Charlottetown is unable to fill orders. Good dairy is worth 20c., and good creamery 22c. Rolls are out of the market.

There is a fairly good demand for molasses. Porto Rico, lately landed, sold at 32½c., and some fancy Demerara a shade higher.

There is no change in the fish market. Some heavy shipments have been made to West India and United States ports.

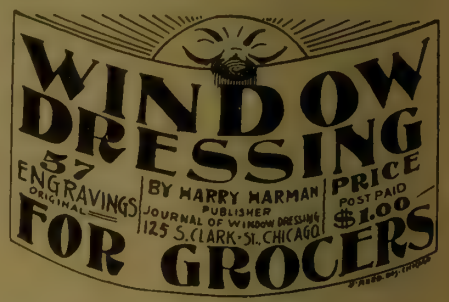
Boutilier & Morehouse, Centreville, Digby County, are making a specialty of canned haddies. Last year they put up nearly 60,000 one-pound tins.

INSOLVENCY LEGISLATION.

A VERY important matter was brought up at the quarterly meeting of the Montreal Board of Trade this week by J. D. Rolland, of the Rolland Paper Co. It was the question of a uniform insolvency law for the whole Dominion, in which connection he submitted the following resolution:

"That this Board desires to express its dissatisfaction at the lack of an insolvency law for the whole Dominion, and strongly urges upon the president and succeeding Councils to spare no effort to procure the enactment by the Federal Parliament of an insolvency law uniform in its administration throughout the Dominion."

This was seconded by B. J. Coughlin, who urged that the question be pressed upon the Federal Parliament, for it was important that we should have an insolvency law that was applicable to the whole country, and that would do away once for all with those anomalies of preferential settlements



YOU DESIRE TO INCREASE YOUR TRADE . . . .

The most certain way to do so is to handle

J. F. ROGERS'

JUSTLY CELEBRATED

Breakfast Bacon, Hams and Choice Backs.

OUR LARD absolutely Pure and kettle rendered solely from LEAF LARD

Consignments of Butter and Eggs solicited. Unrivalled facilities for selling these at highest prices. Correspondence invited.

J. F. ROGERS

16, 18 and 20 FRANCIS STREET TORONTO

Your most fastidious trade will thank you for offering

"LA DELICATESSE"

The New "Confection in Cheese."

"La Delicatesse" is warranted to be absolutely pure cheese. It is made in the heart of "Herkimer County," New York, the great cheese county of the world,

A. E. RICHARDS & COMPANY

122 King St. East

Agents for Canada. HAMILTON

"Just Like . . .
What Mother
Used to Make"



TRY IT YOURSELF

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

and arrangements that existed in one place or another.

John McKergow and J. A. Cantlie, members of the Insolvency Committee, reported what that committee had done in the matter. Mr. McKergow regretted that they could not report anything substantial in the line of insolvency legislation, but it was not for the want of trying. Last year everything was done to have the bill before Parliament amended and presented, but the session died without any results. This year it was useless to try. A bill had been before Parliament, but it had been side-tracked, and nothing would probably be done until after the elections. The committee was watching the matter, and would do all it could to have a bill introduced which would meet the views of the merchants as far as possible.

J. A. Cantlie complained of the opposition from the Bankers' Association, there being a difference of opinion between bankers and merchants as to how the ranking should take place on the notes discounted. The House of Commons as a whole was also opposed to the bill, for what reason he could not for the life of him see. As they were on the eve of a general election, they would do well to keep the matter before the business public, and also send a copy to the Minister of Justice, showing that gentleman that the Board of Trade was looking after its interests, and determined to have them recognized, if at all possible.

The motion was adopted unanimously.

J. A. Cantlie also moved: That the Council is hereby requested to urge the Provincial Government to so amend the provincial law that it shall be compulsory on all curators, assignees or liquidators of insolvent estates to give satisfactory security for the amount of the assets of all and every estate they administer.

Speaking to the motion he said that millions were passing into the hands of irresponsible liquidators and under the present law all they had to do was to say: "There is nothing for you, and you can stay at home and 'grin and bear it.'" He hoped that the Council would take the matter up.

The motion was seconded by Mr. Frank J. Hart, who was perfectly satisfied, that if the matter were only properly represented to the Provincial Government, immediate satisfaction would be obtained.

Mr. J. M. M. Duff considered that the adoption of the motion would be a move in the right direction. It was a wonder to him that the provision contained in the statute was not availed of, as if the directors only asked for security to be given, a person could not get the position of curator until such security was put up.

The motion was carried unanimously.

The Wellandport roller flour mill, owned by Heslop Bros., was burned on the 4th inst.

THE PISTACHIO NUT.

The pistachio, pistachio vera, explains an exchange, is a native of western Asia, and cultivated generally in southern Europe. The tree is from twenty to thirty feet high, the seeds are an irregular oval shape, about an inch long, of a reddish green externally and a bright green within, exceedingly pleasant to taste, and in the countries where they grow are largely eaten as a luxury. Comparatively very few of the nuts find their way into commerce, but the consumption in Turkey, Greece and other places in Southern Europe is very large. They are candied or coated with sugar like almonds, which they resemble in flavor. In this country the use is confined to confectioners, ice cream manufacturers and cooks, who find in the kernel a harmless green coloring matter more pleasant than spinach juice and of fine flavor.

The tree is hardy in England in sheltered locations and in favorable parts of France, and would doubtless succeed in our Southern States.

There are five other species of pistachio, one of which, P. lentis-cus, produces rosin mastic; another, P. terebinthus, yields Ohio turpentine and curious galls.

Pistachio formed part of the presents which Joseph's brethren took with them from Canaan, and in Egypt is still often placed among sweetmeats and the like in presents of courtesy.

Buckwheat Pancakes with Maple Syrup

They go together. Now that New Maple Syrup is on the market you can easily increase your sales (and profits) by giving special attention to our

SELF-RISING BUCKWHEAT FLOUR

It is a perfect article, and makes most delicious pancakes, flap-jacks, etc. Very neatly boxed, is well known and sells freely.

IRELAND NATIONAL FOOD CO., Ltd.

OPERATING The Largest and and Most Complete Breakfast Cereal Food Mills in the Dominion.

Toronto, Canada.

HOW TO PRESERVE EGGS.

BOTH in England and Germany experiments have been made to preserve eggs by drying them, and to supply the market with this article as a substitute for fresh eggs. Inasmuch as the product is somewhat cheaper than fresh eggs at certain seasons of the year, while its nourishing value is said to be almost the same, the proceeding deserves some attention. In the factory which has recently begun operations at Passau, Bavaria, the process is as follows: The eggs are first candled in order to examine their quality All good eggs are thrown into a very large, rapidly rotating vat, in which the centrifugal force separates the egg shells from the yolk and the white. The mixed fluid is taken out of this vat and dried by a process in which combined currents of air and heat are used. After its being thoroughly dried the product is packed in barrels, the finished article appearing like brown sugar. Experiments made with preserved eggs, which had been shipped twice across the equator, showed that omelettes and other dishes could be prepared tasting exactly as if made of fresh eggs. The Passau factory during the height of the season preserves from 8,000 to 10,000 dozen eggs per day. Several poultry farms have been started in the neighborhood, but even these are not sufficient to supply the necessary quantity of fresh eggs for the factory, and agents sent out by them buy up all the eggs for miles around. The product of this factory has recently appeared in the German markets, and although the general public viewed with some distrust the offers of this substitute for fresh eggs, the excellent quality of the preserves has already made many converts.

HOW TO DETECT OLEO.

Lard, oleomargarine, butterine, etc., placed between two pieces of window glass and held up to the light, disclose white, opaque spots, which are crystals of fat, says an exchange. Pure butter does not show these specks. Examining lard in this way is an excellent means of cultivating the eye and qualifying one to readily determine, when testing butter, to distinguish the imitation from the genuine. This is a simple and practical rule and a sure one.

RELIGION AND BUSINESS.

We don't hear so much now-a-days of the preposterous query: Can a man be a successful grocer and a Christian? as in former years, when some esteemed contemporary would run short of reading matter. Yet it does not follow because a packer or a dealer is prominent in a church that he will always give good weight and measure. As they would say in Wall Street, some dealers are "long" on religion, but "short" on honesty. —Merchants' Review.

There's a tendency . .



to sacrifice quality for price these days, and alleged "pure goods" are frequently offered at prices which ought to show anyone, with half an eye, that there is something wrong.

Maple Leaf goods are all branded and guaranteed. They sell at the right price and you can't go wrong in buying them.

Delhi Canning Co., Delhi, Ont.

Siamese Twins



are debt and difficulty, difficulty and debt—they are inseparable. We need not discuss their causes here, either. What we want to point out is that no man with a family, or with large business interests at stake, should neglect life insurance. Stick to the policy you have, and when you want more insurance see one of our agents about it, or call in at Head Office.
No medical examination is required for our pension.
Bond policy and rates are away down.

MANUFACTURERS' LIFE INSURANCE COMPANY

HEAD OFFICE, **Toronto, Can.**

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and **FAMOUS BLEND COFFEE**

Send your orders to

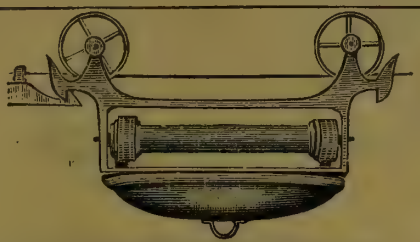
THE COWAN CO., Ltd.
470 King St. West, Toronto

Union Mutual Life Insurance Co.
OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager
Room 2, 162 St. James Street, Montreal



CHAMPION CASH RAILWAYS
5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.
S. S. KIMBALL, 577 Craig St., Montreal

DELICIOUS

That's the only way to rightly describe the

Ram-Say Tea

It's the finest of Indian-Ceylon teas — done up in lead-lined packets — absolutely air-tight.

In pound or half pound packets, 40, 50, 60c. pound.

J. F. RAMSAY & CO., Toronto, Sole Agents for Canada and United States.

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

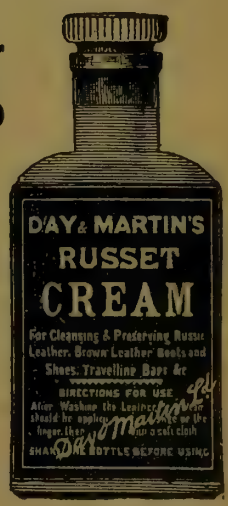
DAY & MARTIN'S



Real Japan Liquid and Oil Paste Blacking

Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

- Kid Renovating Polish.
- Japanese Waterproof Blacking
- Brunswick and Berlin Black, for stoves.
- Universal Harness Composition, in tins.
- Harness Oil, in bottles and in bulk.
- Kid Reviver, in tins (three sizes).
- Patent Leather Polish (two sizes)
- Polishing Cream (two sizes).
- Brass Burnishing Paste (four sizes).
- Furniture Polish (four sizes).
- Russet Cream for Brown Boots (four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior Quality

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

.....London and Liverpool.

CHAS. GYDE, Montreal, for Ontario and Quebec.
TEES & PERSSE, Winnipeg, for Manitoba and North-West Territry.
MARTIN & ROBERTSON, Victoria and Vancouver, for British Columbia.

A LOAFER EXTERMINATOR.

A COUNTRY store is the scene of many curious happenings, remarks an exchange. One of these occurred in a small village. The clerk was a bright, smart, active country lad, who was equal to emergencies. He found that a certain denizen of the place named "Jake Brown" always found a convenient sitting on the counter in the farther part of the store near the cracker barrel, and that when the clerk's eyes were not upon him the old man's position allowed him to pilfer a number of biscuits. The clerk soon grew tired of this, and he arranged a good-sized needle with a spring in a hole in the counter under the oil-cloth covering, with a long string, which could be pulled at any point in the store.

One extremely hot day in June the old man entered the store and took his position as usual on top of the counter near the cracker barrel. The clerk was apparently engaged with a customer, but had his eye on "old Jake," and when he was reaching for the crackers the string was pulled. "Jake" went up in the air, landing on his feet in the middle of the store. He felt for the object of his attack, he wearing only overalls. Not being rewarded in his search, he mounted the counter the second time, and was about to make another attempt at cracker raising when he felt another thrust, which lifted him in the air again. He started for the attic above the store.

His prolonged absence caused the clerk to go up to the attic (where he found it as hot as an oven), to see what was going on. He found the old man distracted and nearly disrobed in the middle of the floor, shaking his overalls furiously. The sight was laughable. The clerk asked him what was the matter. He replied:

"This morning while mowing in the meadow I struck a hornets' nest, and one of the pesky things has crawled up the leg of my overalls and has struck me twice, and I'm hunting for it."

The clerk wore a smile.

FROST IN THE CITRUS BELT.

Recent weather conditions in the southern California citrus belt have been adverse to some of the young orchards, and regarding the prospect of the coming crop The Riverside Press says: "There can be no doubt that the cold spell preceding the recent storm has the effect to blast much of the new growth on many of the smaller orange trees, and that the next crop of navels may be somewhat reduced in consequence, though possibly the increased area of bearing groves may bring up the totol to a normal figure."

The extraordinary demand for J. F. Rogers' breakfast bacon and lard continues. They work day and night to keep level with orders.

"SANITAS"
NATURE'S GREAT DISINFECTANT.
Non-Poisonous. Does not Stain Linen.
FLUID, OIL, POWDER, &c.
HOW TO DISINFECT
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A valuable Copyright Book giving simple directions "How to Disinfect in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application.
THE SANITAS CO., Limited.
BETHNAL GREEN, LONDON, ENGLAND.
A pushing Agent wanted in each Canadian City.

Central Business College
TORONTO AND STRATFORD.
Two great business schools under one management. Students admitted at any time. Free circulars.
SHAW & ELLIOTT, Principals.



DON'T BUY A refrigerator until you have seen the
EUREKA
It is built on scientific principles, and of best materials.
A catalogue will giv you all details.
ADDRESS:
Eureka Refrigerator Co.
54 Noble Street,
TORONTO.

Stearns Bicycles
Are handsome, light, durable. Such grace of design as is embodied in this "fast, easy-running, much-talked-about" mount can only be secured by the most approved methods, finest material and skilled workmanship. The '96 Stearns will be the best bicycle it is possible to produce. Finished at your option in orange or black. Address now for beautiful new catalogue. "The Yellow Fellow"
AMERICAN RATTAN CO., TORONTO, ONT.
CANADIAN SELLING AGENTS

The "GENUINE"
Is a Chimney full of quality
See our Registered Trade Mark on each one.



Heat will not break it
Full Lead Flint-Wrapped and Labelled
Do not buy any so-called Flint Chimney, but insist on having the GENUINE
GOWANS, KENT & CO., Toronto



IF YOU CANNOT SATISFY

Customers from the stock of Baking Powders you carry —and this is a very general complaint with the trade— the remedy is simple. Get a supply of **JERSEY CREAM BAKING POWDER.** Pure and Sure.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

CHATHAM, ONT.

Maple Syrup . .

FRESH FROM THE EASTERN TOWNSHIPS

In Glass, Half-Gallon, Gallon, 5-Gallon and Half-Barrel Lots.

Write for quotations.

T. A. Lytle & Co.

Vinegar Manufacturers,
TORONTO

Little Chief

EXTRA FAULTLESS

Cream Corn, - -	Tall
Refugee Beans, - -	Flat
Baked Beans, - -	"
Golden Wax Beans, - -	"

FANCY GOLD AND WHITE LABEL

JOHN SLOAN & CO.

Wholesale Grocers TORONTO

CEYLONS

SPECIAL VALUE IN MEDIUM GRADES

Warren Bros. & Boomer

WHOLESALE GROCERS

35 and 37 Front St. East, Toronto.

California Fruit

Apricots, 25-lb. Boxes
Silver Prunes, 25-lb. Boxes
Peaches, 25-lb. Boxes
Peaches, Bags about 70-lb.
French Prunes, 40-50, 50 60, 60 70

AT ROCK BOTTOM PRICES

T. KINNEAR & CO.

Wholesale Grocers
49 Front St. E., TORONTO.

NOW IN STOCK

Boneless Fish, Boxes 25 pounds.
Boneless Fish, Boxes 40 pounds.
Sealey's Cod Steak, 1-lb. Blocks, 24 pounds.
Beardsley's Shredded Codfish, 1-lb. Blocks, 2 dozen.
Herrings in Half-Barrels.
New Scaled Herrings.

J. W. Lang & Co.

59, 61 and 63 Front Street East Toronto.

CLARK'S CANNED MEATS

GUARANTEED "THE BEST"

COMPRESSED CORNED BEEF
LUNCH TONGUES
PARAGON OX TONGUE
PIGS' FEET
YORKSHIRE ENGLISH BRAWN
ENGLISH MINCE MEAT

W. CLARK - Montreal

Sphinx Prunes

"B" and "U"

A Shipment now in store.

PERKINS, INCE & CO.

TORONTO.

WE ARE OFFERING . . THIS WEEK

A special lot of very fine

Blue Mountain Jamaica Coffee

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

TAKE THEM ON

and they will make a

TRADE FOR YOU!!

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

Spring Picked ! ! !

Skilfully Blended ! !

Attractively Packed !



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

PUREST & BEST

Windsor Fine Salt

In Barrels, 200lb. Sacks and 50lb. Sacks is shipped in car lots to all parts of Canada. The Salt is the finest made and the best for general farm use. Our barrels are machinery made and one end carries a neat paper label. The sacks are made of superior bleached Jute, and will stand more handling than the ordinary salt sacks. A glance at the cut will convince you that the appearance of our barrels and sacks is a great help in selling the salt. Write us or our agents for prices or samples.



The WINDSOR SALT WORKS, WINDSOR, ONT.

Ceylon ...Tea



HOSTESS—"Go! We now use CEYLON Tea exclusively, because of its purity. It has no equal. We say: 'PURE Teas or none.'"

Have you tried . . .

JOHN DEWAR & SONS'

(Purveyors by appointment to Her Majesty Queen Victoria)

. . . SCOTCH WHISKY?

J. M. DOUGLAS & CO., MONTREAL, AGENTS.

BELOW COST OF PRODUCTION.

UNDER the old rule, based upon averages for twenty years ending four years ago, the cost of pork per barrel, with hogs at 4c., as now in Chicago, would be $11.37; of ribs, $5.21 per 100 lbs.; of lard, $6.47. These averages have been somewhat reduced in the past four years, but we have not the figures at hand, and the above will show approximately the point we wish to make, namely, that products are now selling in the speculative markets far below the cost of production, even at the reduced basis. May pork, with a month's more carrying charges added to its cash value, upon which the above figures were made, sold in Chicago on Thursday at $9.10, ribs at $4.87½, lard at $5.27½, or $2.27½ on pork, 3½c. on ribs and $1.20 on lard under cost, upon the above basis. Nor is this the only result of this protracted bear campaign of the packers, who have unnecessarily and persistently depressed values beyond anything warranted in the situation. Last December the lowest prices on this crop were touched on the combined liquidation of longs on last crop and enormous receipts of fat hogs on this, with a big corn crop ahead. These prices ruled, however, but a short time, as the trade bought freely, on the belief that they could not long remain at the lowest level on record with few exceptions, even though hogs were then below 4c. in Chicago, and cost of production less than now. Yet prices of products are now in many cases as low as then, and in some lower.

This is especially true of lard, which sold on Thursday in Chicago for May at $5.27½, against $5.37½, the lowest last December, although there are two and a half months less carrying charges on it now. The previous low record was in December, 1879, when it sold for that month in Chicago at $5.35 and last December at $5.07½, which is the record. But cash lard is offered relatively lower now in New York from outside Western points than from Chicago, though 7½ to 10c. above the lowest last December, or $5.50 in tierces and $5.20 in tanks, against $5.42½ and $5.10 last December.

Yet, notwithstanding, the trade and outsiders bought freely last December, with larger receipts and lower hogs than now, and made big money by it. In spite of the opposition of the packers, they are now letting the packers get all this still cheaper stuff, which the longs are throwing away, or the shorts putting out, at or near the bottom, as the packers did last fall and got left. History repeats itself, and so will these markets soon, and the packers will be on top this time.

While pork and ribs are now higher than lard, on the above comparison with last December, yet they are not relatively any dearer than lard on the new basis, established since the general competition of cotton oil with the latter. The old-time relative difference recognized roughly in the trade was pork per barrel twice the price of ribs per 100 lbs., and lard 1c. over the price of ribs. On this basis ribs would now be the highest and lard the cheapest things on the list, and the Cudahys are reported to have thrown over the former.—National Provisioner.

ANTIQUITY OF SOAP.

Soap is not a modern invention, remarks an exchange. It is twice mentioned in the Bible, first in Jeremiah and again in Malachi. History tells us more than 2,000 years ago the Gauls manufactured it by combining beech tree ashes with goats' fat. A few years ago a soap boiler's shop was discovered in Pompeii, having been buried beneath the terrible rain of ashes that fell upon the city in 79 A.D. The soap found in the shop had not lost all of its efficacy, although it had been buried 1,800 years. At the time that Pompeii was destroyed the soap-making business was carried on in several of the Italian cities. Pliny the Elder speaks of soap, and says that because its price was so high many substitutes were used, among them a kind of glutinous earth and fine sand mixed in the juice of certain plants that make lather. As early as 700 A.D. there were many soap factories in both Italy and Spain, and about 700 A.D. the Phœnicians introduced the business into France, the first factories being established at Marseilles.

TETLEY

Although the above name is always associated with packet tea, we carry a large stock of Standard Blends of India and Ceylon in 60 and 100-lb. boxes at prices to suit all classes. Write for samples.

ADDRESSES:

14 Lemoine Street, MONTREAL *128 Richmond Street West, TORONTO*

Hudson Bay Co., WINNIPEG

Ordinary Coffee

MAY BE GOOD ENOUGH UNTIL YOU HAVE TRIED



Write us for Prices . .

FOR YOUR SPRING SUPPLY OF . . .

SALT

VERRET, STEWART & CO.
QUEBEC AND MONTREAL

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.
Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St MONTREAL



One Tablet makes an excellent Cup of Cocoa.

BOISSELIER'S

A perfectly pure compressed Cocoa . . . Extract

Cocoagene REGISTERED

In boxes of one dozen 20-cent tubes, each tube containing 18 tablets. . . . . .

ALL LEADING GROCERS KEEP IT.

Grocers

Who study to please their customers keep our . . .

Table Salt

A pure, nutty flavored Salt. Gives taste to everything.

The Canada Salt Association

CLINTON, ONTARIO

Brushes, Brooms . . . . Woodenware

We are headquarters for the above lines of goods, and guarantee every article we send out to be strictly as represented. **Our Price List for 1896** is now ready and we will be pleased to mail you a copy on application.

Chas. Boeckh & Sons Manufacturers 80 York Street **Toronto**

MONTREAL BRANCH: - 301 St. Paul Street.

Every Hotel and Restaurant needs

JOHNSTON'S Fluid Beef Cordial

IN 20-oz. BOTTLES

Have you got some to supply the demand?

MAKES THE BEST BEEF TEA. . . . . ALWAYS SATISFIES.

THE JOHNSTON FLUID BEEF CO. MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

THE liabilities of James Milne & Son, general merchants, Stirling, are $7,000 and assets $10,000.

The premises of G. R. Rainville & Co., grocers, Montreal, are closed.

J. E. Marcil, general merchant, Acton, has compromised at 40c. on the dollar.

James Monteith, general merchant, of Waverley, has assigned to M. Moses.

George Smith, general merchant, Lachine, has assigned and a meeting of creditors will be held 11th inst.

Charles Lamb & Co., general merchants, Perce, Que., are offering to compromise at 35c. on the dollar.

N. Batchelder, general merchant, Stanbridge East, Que., is offering to compromise at 50c. on the dollar cash.

A meeting of the creditors of S. Hetherington & Co., general merchants, Ayer's Flats, Que., has been called for the 17th inst.

Relyea & Co., general storekeepers, of Cornwall, have assigned to James P. Langley, Toronto. A composition offer of 60c. on the dollar was put through some time ago, but owing to a difficulty in connection with the sale of the stock, the firm decided to make an assignment.

In our issue of March 20 appeared an item stating that "H. Charron, Hull, had compromised." It should have read D. Charron. Some of the trade thought it had reference to P. H. Charron, of the same place, but Mr. P. H. Charron is in the happy position of being able to pay 100c. on the dollar.

CHANGES.

P. J. Harrington is starting a general store at Killaloe.

H. McMorrow has started a grocery store at Montreal.

J. A. Collerette has opened a grocery store at Montreal.

A. E. Burke has opened a grocery store at Hartford, Ont.

Casson & Co., grocers, Truro, N.S., have been succeeded by Linton Bros.

Duncanson & Smith, grocers, Amherstburg, has sold out to Edward P. Healey.

A. E. Hamsworth, general merchant, Marquette, has been succeeded by McPherson & Co.

H. F. Honsberger, general merchant, Ethel, has been succeeded by W. Beattie & Co.

Graham & Co., groceries and liquors, Lindsay, have been succeeded in the liquor business by J. Dobson.

G. A. Bigelow, grocer, Nelson, B.C., has been succeeded by Steen & Co.; he has also given up his business at Rossland.

PARTNERSHIPS FORMED AND DISSOLVED,

A partnership has been registered by H. C. and C. H. Black, to carry on business in Pugwash, N.S., as general merchants and lumber dealers, under the style of Black & Co.

Coulter & Perrin, general merchants, Pontypool, have dissolved.

Bradford Bros. & Payne, general merchants, Granby, Que., have dissolved.

SALES MADE AND PENDING.

The property of the estate of L. and E. Hart, general merchants and fish dealers, Guysboro, N.S., is advertised for sale.

The book debts of A. A. Decelles, groceries, and of Langlier & Decelles, liquors, St. John's, Que., have been sold.

The stock of Blair Bros., teas, etc., Galt, is advertised for sale 10th inst.

The assets of F. P. Carey, general merchant, New Glasgow, Que., have been sold.

The assets of B. Lalonde, general merchant, Vaudreuil, are to be sold by auction 15th inst.

FIRES.

L. P. Churchill & Co., general merchants, Lockeport, N.S., have been burned out; insured. F. Payzant, lobster packer and tinsmith of the same place, has also been burned out.

Maria E. Oakes, groceries and hotel, Weymouth, N.S., has been burned out.

The premises of Mark Faulkland, grocer, Ottawa, have been damaged by fire.

DEATHS.

J. R. Hill, grocer, Toronto, is dead. His death was sudden.

C. G. Bertrand, of Chas. Bertrand & Co., general merchants, Isle Verte, Que., is dead.

INDIA'S 1895 TEA CROP.

The actual crop of Indian tea for season 1895 amounted to 135,500,000 pounds, or about 5,000,000 pounds less than originally estimated and 8,250,000 in excess of the crop of the previous season. Exports to the United Kingdom for the season will reach about 121,000,000 pounds. Latterly good rain has fallen and materially improved prospects for the opening of the new season.

GETTING INTO SMALL COMPASS.

Regarding the raisin situation on the Pacific Coast, The California Fruit Grower says: "Aside from the efforts being made to regulate the packing and handling of this season's crop, there is but little to report at this time. The market is unchanged. The shipments overland for month of February were 2,718,000 lbs., or 114 cars of 12 tons each. The overland movement for January was 164 cars of 12 tons, making a total of 278 cars this year to March 1st. The movement for March is estimated at 85 cars. This reduces the holdings on this coast, which are mostly of low grade, to small proportions. In regard to the season of 1896, the leading packers have met and formulated a plan which has been submitted to the growers and is now being considered. Without going into details at this time, we will say that the plan suggested is not unlike that governing the Alaska Packers' Association. We await developments."

FULL OF PUSH.

The firm of Colwill & Irvine, who have carried on a general store in Arthur for a number of years, have dissolved. Mr. H. J. Colwill will continue to carry on the business. Mr. Colwill, though a young man in the prime of life, has had many years' experience and is full of energy and push. This, together with one of the best assorted stocks and his fine store, should ensure for him success in his venture. He will carry a large and up-to-date stock of dry goods, groceries, boots and shoes.

Consignments Stored in Bond

And shipped when sold, to proper addresses. Specially convenient for consignments partly sold in transit.

BLAIKLOCK BROTHERS, MONTREAL

"NEVER TURN A WHEEL" WITHOUT IT

CAN'T YOU SELL?

PEERLESS

MACHINE OIL

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

SAMUEL ROGERS & CO.

Sole proprietors, - - - - Toronto, Ont.

TENDERS

INDIAN SUPPLIES

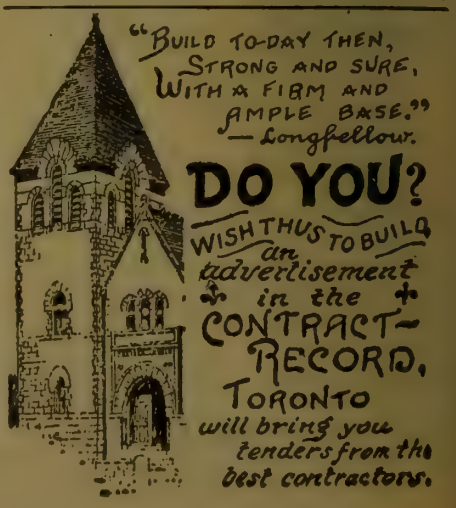
SEALED TENDERS addressed to the undersigned and endorsed "Tender for Indian Supplies," will be received at this office up to noon of TUESDAY, 21st April, 1896, for the delivery of Indian Supplies, during the fiscal year ending 30th June, 1897, at various points in Manitoba and the North-West Territories.

Forms of tender, containing full particulars, may be had by applying to the undersigned, or to the Indian Commissioner at Regina, or to the Indian Office, Winnipeg. The lowest or any tender not necessarily accepted.

This advertisement is not to be inserted by any newspaper without the authority of the Queen's Printer, and no claim for payment by any newspaper not having had such authority will be admitted.

HAYTER REED,
Deputy Superintendent-General of Indian Affairs.

Department of Indian Affairs,
Ottawa, March, 1896. (16)



A NEW DEPARTURE of much importance to the . . . . GROCERY TRADE



The LAING PACKING AND PROVISION CO. Ltd.

. . OF MONTREAL . .

Have added a **Canned Meat Department** to their General Packing Business, and will in future have a full line of Canned Meat Goods, Soups and Sundries of the very finest quality, every can being guaranteed. These **Anchor Brand** Goods are put up in all the convenient sizes and newest shapes, **with patent key-openers,** and are not surpassed by any other goods on the market.

WRITE FOR PRICE LIST

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844 IS THE BEST.

ASK FOR

MOTT'S

THE

"SCIENTIFIC"

STOVE ENAMEL

IS THE BEST ON THE MARKET.

WILL NOT CAKE OR EAT THROUGH THE TIN



Do you handle it? If not, send us $2 and we will forward you a sample box (3 doz.), or you can order through any **Wholesale House** here.

SCIENTIFIC VARNISH MFG. CO.

Telephone 2005. 103 Queen East, TORONTO.

"We could name them"

Is what an M.P. said, and **WE** say that hundreds of ladies who are now using "Instantaneous Tapioca," to its wholesomeness, purity, and convenience can **testify**, and

Howe, McIntyre Co.
MONTREAL
Agents . . .

"We could name them"

There's Money in Salt

If you know just what size to handle and the season for it. Take, for instance, the summer camping trade. That needs a strong package to stand the careless handling and one not easily upset.

For this purpose you can order, from any wholesale grocer in Toronto, "WINDSOR" Table Salt put up in 4-lb. round lithographed packages, 24 per case. Made of heavy cardboard, price $2.00 per case; sell at 15 cents per package. Profit on case, $1.60. You see it pays to sell them—why not do it?

Toronto Salt Works
128 Adelaide Street East
TORONTO, ONT.
City Agents for the **Windsor Salt Works**

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

Chas. Southwell & Co.'s

High-Class
Jams, Jellies
and **Marmalades**



What's in a Name?

EVERYTHING

WHEN THE NAME IS

SOUTHWELL'S



FRANK MAGOR & CO. - 16 St. John Street, MONTREAL

CURRENT MARKET QUOTATIONS

TORONTO, April 9, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—		
¼ lb. tins, 4 doz. in case	per doz.	$0 75
½ " 3 "	"	
1 " 2 "	"	2 00
3 " 1 "	"	6 50
5 " ½ "	"	10 00
10 lb. boxes	per lb.	16
30 lb. pails	"	16
Dominion—		
¼ lb. tins, 4 doz. in case	per doz.	1 00
½ " 3 "	"	1 75
1 " 2 "	"	3 00
10 lb. boxes	per lb.	20
30 lb. pails	"	20



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
¼ lb. tins, 4 oz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

LUMSDEN BROS.

Boston Baking Powder, 1-lb. tins	$1 25
Standard Baking Powder, 1-lb. tins	1 50
Jersey Cream B'kg Powder, ½-lbs	75
" " ½-lbs	1 25
" " 1-lbs	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles	1 60
3. "	1 90
4.	2 60
Polishing Paste. (3 doz. in box)	per gross.
No. 1. In bottles	$3 75
" 2. "	5 65
" 3. "	7 85
Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
Ivorine.	per doz.
Small. In patent stoppered bottles, sponge attached	$0 80
No. 1. "	1 35
" 2. " per gross.	25 00
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross.
CROWN PARISIAN DRESSING	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	
	per gross.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 20

SCIENTIFIC STOVE ENAMEL.

Gross	$7 50
¼ gross	2 00
Dozen	0 75

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS

CHAS. BOECKH & SONS.	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
"Standard," select 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 95
" gallons	2 00	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 95
Corn, 2's	0 90	0 70
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 75	1 00
" Sifted select	....	1 10
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's	1 65	1 75
" 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 80	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 40	2 00
Strawberries, choice, 2's	1 90	2 40
Succotash, 2's	....	1 15
Tomatoes, 3's	0 80	0 95
Lobster, talls	1 85	2 25
" flats	2 50	2 60
Mackerel	1 10	1 20
Salmon, Sockeye, talls	1 35	1 45
" " flats	1 55	1 75
" Cohoes	1 10	1 15
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" " " " ¼'s	0 10½	0 11
" " " " ½'s	0 18½	0 19
Sardines, other brands 9¾	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36

Out of every Ten Grocers

Who have tried **Edwardsburg Starch,**
ten have been completely satisfied with it.
Have you tried it?

EDWARDSBURG STARCH CO. Cardinal, Ont.

Sardines, Amer., ¼s	"	0 04½	0 09
" " ½s	"	0 09	0 11
" Mustard, ¾ size, cases			
50 tins, per 100		10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb		1 10	1 15
Kippered Herring, 1-lb		1 65	1 90
Herrings in Tomato Sauce		1 70	1 90
Herrings in Shrimp Sauce		2 00	....
Herrings in Anchovy Sauce		2 00	...
Herrings a la Sardine		2 40	....
Preserved Bloaters		1 85	1 90
Real Findon Haddock		1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef,	1-lb. cans		$1 40	$1 50
" " "	2	"	2 40	2 55
" " "	4	"	....	....
" " "	6	"	7 75	8 25
" " "	14	"	16 00	18 00
Minced Callops	2	"	....	2 60
" "	2	"	2 60	2 65
Lunch Tongue	1	"	3 40	3 50
" "	2	"	....	6 00
English Brawn	2	"	2 75	2 80
Camb Sausage	1	"	....	2 50
"	2	"	....	4 00
Soups, assorted	1	"	....	1 50
" "	2	"	....	2 25
Soups and Boull.	2	"	....	1 80
"	6	"	....	4 50



Acme Sliced Beef.
No, 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz
2 doz.... 1 4





Codfish. per doz.
Beardsley's Shredded, 2 doz. pkgs.... 0 90

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	3 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" " 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'S.	per lb.
Chocolate—	
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

EPPS'.	per lb.
Cocoa—	
Case of 112 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ¼'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½ s, "	....
" 1 lbs. "	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (¼'s)		0 32
Mott's Breakfast Cocoa (in tins)		0 45
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		0 28
Mott's Caraccas Chocolate		0 40
Mott's Diamond Chocolate		0 22
Mott's French-Can Chocolate		0 18
Mott's Navy or Cooking Chocolate		0 27
Mott's Cocoa Nibbs		0 35
Mott's Cocoa Shells		0 05
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate	0 21	0 43
Mott's Sweet Chocolate Liquors	0 19	0 30

COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S	
Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each	0 50
Caraccas Sweet, in boxes, 6 lbs. each	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each	0 25
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb	0 50
Breakfast Cocoa—	
In bxs, and 12 lbs. each, ½ lb., tins	0 49

COFFEE.

Green.

	per lb.	
Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio	0 20	0 21½
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23

TODHUNTER, MITCHELL & CO.'S		
Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 28
Mocha and Java	....	0 35
Old Government Java	0 30	0 36
Arabian Mocha	....	0 35
Maracaibo	0 28	0 30
Santos	0 25	0 27

DRUGS AND CHEMICALS.

Alum	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross	....	4 20
" 2 " " "	....	6 00
" 3 " " "	....	8 40
" 4 " " "	....	10 00
" ½ pint " "	....	12 00
Olive Oil, ½ pts., 2 doz. to case, per case	....	1 25
" pints, 2 doz. to case, per case	....	2 50
Epsom Salts	0 02	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08½	0 09
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12½	....

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.		$0 75
" " " " 1, 1½ oz.		1 25
" " " " 2, 2 oz		1 75
" " " " 3, 3 oz		2 00

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO THE QUEEN OF ENGLAND.



Over 1,000,000 Packages sold weekly

LIPTON'S
Delicious Teas

possess that most delicate flavor and exquisite aroma peculiar to the choicest growths of Ceylon and India. . . .

They are put up in one-pound and half-pound air-tight packages, and retailed at 30, 40, and 50c. per pound. Reasons why you should sell Lipton's Teas: Because everybody likes them. They have the largest sale in the world. They will increase your trade. You can buy from the following wholesale agents:

Caverhill, Hughes Co., Montreal
H. H. Brennan & Co., - Ottawa
W. G. Craig & Co., - Kingston
Balfour & Co., - - Hamilton
A. M. Smith & Co., - - London
T. Kenny & Co., - - - Sarnia

LIPTON TEA PLANTER
CEYLON

Chief Offices: City Road, London England.
United States Offices: 80 Front New York.

Batty's

NABOB PICKLES and.... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . **EIGHT PRIZE MEDALS**

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applyin to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy plug tobaccos duty paid. Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited. See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. **OFFICE, Vancouver, B.C.**



A GLASS PITCHER

. . . *Free*

with Adams'

TUTTI FRUTTI

ASK YOUR WHOLESALER FOR IT

ADAMS & SONS CO.

11 & 13 Jarvis St., Toronto, Ont.

STRAWBERRY DROPS

OUR NEW BISCUIT

Very Showy.
Sells on Sight.
Retails at a Low Price.

SAMPLES ON APPLICATION

Bear in mind "Cream Sodas." No other Sodas like them. If they are not the very best you ever had return them.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. 7 FRONT STREET EAST, TORONTO. Charles J. Peter.

Crown Brand (Greig & Co.)—



1 oz. London	gross	6 00
2 " Anchor	"	12 00
1 " Flat Crown	"	10 80
2 " "	"	18 00
2 " Square	"	21 00
2½" Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
8 " "	"	7 00
Parisian Essence	gross	21 00
Ketchup, Fluted Bottles	gross	12 00
" Screw Top	"	21 00
" S. & L. "High Grade" per doz		3 50
Pepper Sauce, per gross		15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 [illegible]

FRUITS.

FOREIGN.

	per lb.	
Currants—Provincials, bbls	0 04	0 04¼
" ½ bbls	0 04½	0 04⅝
" Filiatras, bbls	0 04¼	0 04½
" ½ bbls	0 04¼	0 04¾
" Patras, bbls	0 04½	0 05
" ½ bbls	0 04¾	0 05¼
" cases	....	0 05½
" Vostizzas, cases	0 06	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05½
Figs—Eleme, 14 oz	0 09	0 10½
" " 10 lb	0 09½	0 12½
" " 18 lb	0 13	0 15
" " 28 lb	0 16	0 18
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 06	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 04¼	0 04¾
" Fine, off stalk	0 04¾	0 05
" Selected	0 06	0 06½
" Layers	....	0 06½
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05½	0 06¾
" Malaga—		per oox.
" London Layers	2 00	2 20
Black Baskets	2 75	3 20
Blue Baskets	3 25	3 50
" Dehesa Clusters	4 25	4 50
Lemons—Messina, boxes	2 50	3 50
Oranges—Jamaica	3 50	4 00
" Valencias	5 50	7 00
" Cal. Navels, in boxes	3 00	4 00
" Sevilles	2 75	3 00

DOMESTIC.

Apples, dried, per lb	0 03¾	0 04
" evaporated	0 06½	0 07

FOOD.

	per brl.
Split Peas	$3 50
Pot Barley	3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—

50 to 60 dy basis	....	2 60
40 dy	....	2 65
8 dy	....	2 70
20 16 and 12 dy	....	2 75
10 dy	....	2 80
8 and 9 dy	....	2 85
6 and 7 dy	....	3 00
5 dy	....	3 20
4 dy A P	....	3 20
3 dy A P	....	3 68
4 dy C P	....	3 10
3 dy C P	....	4 20

HORSE NAILS—
Canadian, dis. 55 per cent.

HORSE SHOES—
From Toronto, per keg 3 60

SCREWS—Wood—
Flat-head iron, 80 p. c. dis.
Round-head iron, 75 p. c. dis.
Flat-head brass, 77½ p. c. dis.
Round-head brass, 72½ p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)		1 30
2nd " (20 to 40 inches)		1 45
3rd " (50 to 60 inches)		3 10
4th " (51 to 60 inches)		3 40
5th " (61 to 70 inches)		3 80
ROPE—		
Manilla	0 09	0 09¼
Sisal	0 06¾	0 07¼
AXES—		
Per box	6 00	12 00

SHOT—
Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap	0 04¾	0 05
Screw, hook and strap	0 03¾	0 04

WHITE LEAD—Pure Association guarantee, ground in oil.

	per lb.
25 lb. irons	0 04¾
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04

TURPENTINE—
Selected packages, per gal. 0 45 0 46

LINSEED OIL—

Raw, per gal	0 54	0 55
Boiled, "	0 57	0 58

GLUE—
Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams " "	1 55 1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

KNOX'S GELATINE.

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross	9 00
Small Med. "	7 80
Medium "	10 80
Large "	12 00
Spoon "	18 00
Mug "	16 20
Tumbler "	12 00
Cream Jug "	21 00

RICE, ETC.

Rice—	per lb.	per lb.
Standard "B"	0 03½	0 03¾
Patna	....	0 04¾
Japan	....	0 05
Imperial Seeta	....	0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½
Goathead (finest imported)	....	0 06½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes and fancy packages	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 07¼
Canada Pure Corn	0 06¾
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs.	0 08
	6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08½
PURE—16-lb. boxes		0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

BROWN & POLSON'S CORNFLOUR.

1-lb packages	0 07
40-lb boxes	2 80

SUGAR.

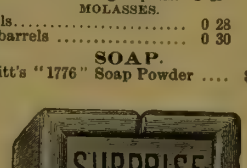
	c. per lb.	
Granulated	0 04¾	0 04⅞
Paris Lump, bbls. and 100-lb. boxes	0 05⅜	0 05¾
" in 50 lb. boxes	0 05¾	0 05.80
Extra Ground, bbls. Icing	0 05⅝	0 05¾
Powdered, bbls	0 05⅝	0 05⅞
Very bright refined	....	0 04⅞
Bright Yellow	....	0 04¼
Dark Yellow	0 03⅞	0 04

SYRUPS AND MOLASSES.

SYRUPS.	per gallon. bbls.	½ bbls.
Dark	0 30	0 33
Medium	0 33	0 38
Bright	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails	1 10	1 15
" 3 gal. pails	1 45	1 50
MOLASSES.		
Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

Babbitt's "1776" Soap Powder $3 5



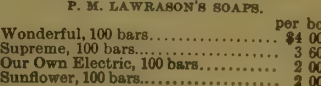
1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

P. M. LAWRASON'S SOAPS.

	per box
Wonderful, 100 bars	$4 00
Supreme, 100 bars	3 60
Our Own Electric, 100 bars	2 00
Sunflower, 100 bars	2 00

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box
3 lbs. and 2 6-16 lbs., 60 bars in box	$3 30
13¼ oz. and 1 lb., 60 bars in box	3 30
12 oz. cakes, 100 cakes in box	4 00

DROP IN PRICES!

Brantford Starch

SEE PRICES CURRENT

10 oz. cakes, 100 cakes in box 3 60
Twin cake, 11 ¼ oz., 100 cakes in box 3 85
All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

TEAS.

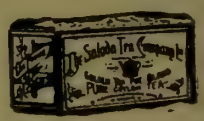
BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14
PING SUEYS.		
Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19
JAPAN.		
Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

TETLEY'S TEAS.

No. 1. Retailed 70c.; cost 50c.
No. 2. " 50c.; " 35c.
Mixed. " 40c.; " 30c.

"SALADA" CEYLON.



	per lb.
Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red lable, retailed at 50c.	0 36
Gold label, retailed at 60c.	0 44

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label	0 22
Green Label	0 28
Red Label	0 35
Orange Label	0 42
Gold Label	0 58

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 3's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—



Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies		0 35
Navy, plug mark	0 33	0 35
Honey, boxes and caddies		0 43
Spun roll chewing, boxes		0 55

Plug smoking (with or without tags)—	per lb
Black Crown smoking, in caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 06 — 0 20

Cigars -	
La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 — 20 00

AMERICAN TOBACCO CO. OF CANADA, LTD.

Cigarettes—	Per M.
Richmond Straight Cut No. 1, in cardboard boxes of 10	10 50
Hyde Park, cardboard boxes of 10 and 20	10 50
Sweet Caporal, slide boxes of 10	7 20
Athlete, foil-wrapped boxes of 10	7 20
Old Judge, slide boxes of 10	7 50
Derby, packages of 10	3 80
Prince and Gloria, slide bxs. of 10	3 80
Sweet Sixteen, slide boxes or packages of 10	3 30
White Caps, slide boxes of 10	3 30
Old Virginia, slide boxes of 10	3 30
Parisienne, slide boxes of 10, (mouth-pieces)	3 60
Holder, packages of 10	3 30
Sultana, slide boxes of 10	3 30
Majestics, slide boxes of 20	6 60

Plug Cut—	
Old Chum, 1-9, 5-lb. boxes	0 70
Old Virginia, 1-10, 5-lb. boxes	0 60
Seal of North Carolina, 1-10	0 80
" " 1-6 pouches	0 90
Old Gold, 1-10s and ¼s	0 80

Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes	0 83
Athlete	1 10
Old Judge	1 20

Plug Smoking—	
Derby, 3s, 7s and 12s, solace	0 51½
Old Virginia, 3s, twist or solace	0 58

Plug Chewing—	
Old Chum, 3-lb. boxes, thick or thin	0 58

Cigars.

S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	5 00
" 1	4 80
" 2	3 90
" 3	4 50
Washboards, Globe	1 80 — 2 00
" Water Witch	1 40
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30
Butter Tubs	1 60 — 3 60
Mops and Handles, combined	1 25
Butter Bowls, crates assort'd.	3 60

THE E. B. EDDY CO.

Washboards, Planet	1 60
" Waverly	1 50
" XX	1 40
" X	1 25
" Electric Duplex	2 25
" Special Globe	1 50

Matches—	Per Case. 5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Tiger	2 60	2 80
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Favorite	2 25	2 35
Flamers	2 25	2 35

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

25 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.

Established 1780.

WALTER BAKER & CO., LIMITED,

Dorchester, Mass., U. S. A.

The Oldest and Largest Manufacturers of



PURE, HIGH GRADE COCOAS AND CHOCOLATES

on this Continent. **No Chemicals** are used in their manufactures. Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their **Premium No. 1 Chocolate** is the best plain chocolate in the market for family use. Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children.

Consumers should ask for and be sure that they get the genuine

Walter Baker & Co.'s

goods, made at

Dorchester, Mass., U. S. A.

CANADIAN HOUSE,

6 Hospital Street, - - Montreal.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

B. F. P.

Cough Drops

Have you got them? If not, write

TORONTO BISCUIT & CONFECTIONERY CO.

TORONTO

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

LEA AND PERRINS'

Observe that the SIGNATURE *Lea & Perrins* Is now printed in blue ink diagonally across the OUTSIDE WRAPPER

Of every Bottle of the

ORIGINAL . . . WORCESTERSHIRE **SAUCE.**

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally.

RETAIL EVERYWHERE.

AGENTS—J. M. Douglas & Co., and Urquhart & Co. Montreal

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street MONTREAL

EL PADRE NEEDLES EL PADRE NEEDLES

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, APRIL 17, 1896. No. 16

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

THE ONLY TEN CENT CIGAR

COLMAN'S MUSTARD

BEST ON EARTH

Fresh Herrings



The recognized leading Brand in all the markets of the world.

Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

VARSITY CIGAR 5c. THE BEST IN THE MARKET

Ox Tail Soup

How many people have tasted an Ox Tail Soup that is absolutely correct? We venture to say, very few. It is difficult to make, and even the best chefs can't catch the exact flavor unless they have made soup-making a special study. There are twenty-one distinct ingredients and flavors to a correct Ox Tail Soup. These must be combined and harmonized under certain conditions which are known only to the professional. We put up Ox Tail Soup (and nineteen other varieties) in tins under our "White Label Brand." We guarantee each variety to be absolutely correct.

Manufacturers' Agents,

JAMES HAYWOOD
Toronto

J. L. WATT & SCOTT
Montreal

J. HUNTER WHITE
St. John, N.B.

Armour Packing Co. . .
Kansas City, U.S.A.



I Walk a Little Spry, Do I?

Well, I am pleased to know it. Is I getting younger? I guess no. Is it the shine that makes me proud? Not much! That is a good shine. No gentleman ain't dressed that ain't got that polish. I will tell you, honey, what makes me spry. I have on my feet bunions and corns, and all my shoes used to tighten on them sore spots, so that I could always tell a storm a day ahead by my feet. Since I commenced to use

YUCAN OIL BLACKING

my shoes do not tighten on them sore spots, and I feel so easy that I am going to enter for the next cake walk. I have used coon, possum and rattlesnake oils on my shoes, but none of them acted like the oil in the Yucan. I advise you to try it.

The F. F. DALLEY CO., Ltd.
Hamilton

TANGLEFOOT

Sealed Sticky Fly Paper

PRICES FOR 1896

REGULAR.		"LITTLE."	
One Box -	45 Cents	One Box -	18 Cents
One Case - -	$4.00	One Case - -	$2.10
Five Cases -	3.75		
10 Boxes in a Case.		15 Boxes in a Case.	



THE DIFFERENCE

TANGLEFOOT Does Not Leak at the Edges
TANGLEFOOT Does Not Soak Through the Paper
TANGLEFOOT Does Not Spoil Over Winter
TANGLEFOOT Does Not Allow Flies to Escape
TANGLEFOOT Has the Only Serviceable Holder

Holders Are no longer packed with TANGLEFOOT, but are put up separately in boxes of 50 which job for $1.00.

Standard Goods THE Best to Handle

FOR **PURITY**

Bi-Carbonate of Soda



TRADE MARK

FOR **STRENGTH**

This brand is always reliable. Highest test $98\frac{50}{100}\%$ pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.



Pure Castile Soap

RED LION BRAND

If you want to keep a Soap that you can recommend to your customers, then purchase "Le Lion Rouge;" quality never varies.

Fry's

100 PRIZE MEDALS

HIGHEST HONORS AT CHICAGO

Always Reliable.





Purveyors of Chocolate to Her Majesty the Queen by Royal Appointment.

It pays to sell them.



Agents for the Maritime Provinces, Ontario and the Northwest.

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to **100** per cent. of Pure Cane Sugar

with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

The only Magic . .

necessary to make your Crockery Department a success is an assortment of the right goods, that is to say, of our goods. They are right in quality, shape, finish, and price. They hold their own against all competition, either home or foreign.

Send for Our List. **Brantford Stoneware Mfg. Co.** BRANTFORD, ONT.

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." Lancet.

WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

SILVER DUST WASHING POWDER

Is silvery in more ways than one. It has many "sterling" qualities and can put more silver in your pocket in a week than you think. Do you know how much profit there is on a package? If you don't you ought to lose no time making enquiries.

SILVER DUST MFG. CO. - HAMILTON, ONT.



IN MIND

We are **HEADQUARTERS** for

MacLaren's Imperial .. Cheese ..

For Manitoba and North-West Territories

THE HUDSON'S BAY CO., Winnipeg, Man.

No Coercion

Needed to sell



Sells on its merits.

ROSE & LAFLAMME

Eastern Agents MONTREAL

Leadership
Means
Superiority

SULPHUR MATCHES

PARLOR MATCHES

Here since

E. B. EDDY'S MATCHES

1851

SAFETY MATCHES

WAX VESTAS

The Name is a Guarantee of the Highest quality

"Rose Brand" Lard

Is Good Lard

Reference : Any merchant who has ever handled it.

PACKED IN 1, 2, 3, 5, 10, 20, and 50-lb. Packages.

A trial order will convince you that it will increase your trade to handle "Rose Brand" goods.

The GEORGE MATTHEWS CO., Ltd., Ottawa and Peterborough

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd,

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

On its own merits



SELLS WELL

BUY IN SMALL LOTS AND OFTEN.



A Matter of Moments

It takes but a few moments to read what we have to say regarding our

STANDARD BLACK TEAS

The 400 Select **Dalu Kola Congou**
Imperial Congou **The Globe Blend** **Russian Congou**

Drop us a card for further particulars and samples ; test the accuracy of our statements, and it may mean hundreds of dollars added to your bank account. They are scientifically blended, with the most up-to-date machinery, and always up to a certain high standard of excellence. They are delicious, rich, full-flavored liquors, just what lovers of good tea like. They are put up in metal-lined cases, thus retaining the aroma and freshness until the last pound is sold. The prices at which they are sold enable you to make a good margin for yourself.



W. H. GILLARD & CO. Wholesalers Only Hamilton, Ont.

In Spring and Summer

Mince Pies Made From



WETHEY'S CONDENSED MINCE MEAT

are just as tempting and delicious as in Fall and Winter.

J. H. WETHEY - St. Catharines, Ont.

IT IS TIME TO WAKE UP

When you do, sell

Boulters' Peerless "Lion" Brand Canned Goods



The Seller

Their record is sky high.

Known throughout all Canada for their Excellence of Purity and Flavor.

WORKS

Picton, Toronto and Demorestville

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, APRIL 17, 1896 ($2.00 per Year) No. 16

DROPS FROM THE EDITOR'S PEN.

Hard work is the forerunner of ease.

—

This world is too fast for the man who will not hustle.

—

Now is the accepted time, now is the day to advertise.

—

A good name is the product of character, not of wealth.

—

Business life is only monotonous when it is allowed to become so.

—

The store that is a centre for loafers is seldom a centre of trade.

—

Clerks behind the counter, like goods on the shelves, should be attractive.

—

A man usually goes to the dogs when he cannot keep the wolf from the door.

—

Set about with foolishness is he who refuses instruction in business methods.

—

A well-dressed window will catch the dollars as well as the eye of passers-by.

—

It is the subjects with which it wrestles that determines an association's strength.

—

It is possible for us in exercising our own independence to limit that of other people.

—

Two and two make four, except when two and two are fools: Then they make nothing.

—

Patriotism is not as a rule very vigorous when it threatens to make a hole in a man's pocket.

—

It is the days of the sleepy merchant, not those of the live merchant, that are numbered.

—

The office of the advertisement is to bring custom to the store, not to hold it. That is the duty of the merchant. And it is because some advertisers do not faithfully perform their part that the "ad," like a choked flue, fails to draw.

—

The passers-by become the customers by-and-bye if the merchant has the right idea of business.

—

Toot your own horn, but don't toot it till people get teetotally tired of both you and your horn.

—

What some people require in order to success is not less competition but more combativeness.

—

It is only when a man has a weak backbone of his own that he straddles the backbone of the metaphorical fence.

—

A well-kept stock and a well-kept set of books are twins which he who would court success must keep in his store.

—

Organization of business men's associations should mean the demoralization of dead beats if it means anything.

—

Although every man should work for dear life, it is just as proper that he should sometimes take a relaxation for dear life.

—

What the most of us want to know is not how to get rich, but how to acquire the ab lity that will enable us to get rich.

—

He who is filled with the milk of human kindness is not likely to turn sour when "vinegary" customers enter his store.

—

This is a free country, but one can hardly expect the retailer to patronize the wholesaler who caters for the trade of his customer.

—

People who do not believe in hypnotism should watch the effect an attractively and well-dressed window has upon the average pedestrian.

—

The Canadian Parliament was in session last week for 129 consecutive hours. This beats the record of any Parliament within the Empire; so the present Parliament now holds the record for the longest continuous session as well as the greatest aggregation of nonentities within the Empire.

—

The average cheap employe is dear at any price.

—

The best that can be said about the cheap employe is that he fills up a space.

—

The wide-awake merchant grasps everything within reach that will help him to extend his trade, and still it would be unjust to call him a thief.

—

Honesty is the foundation of credit. And the man who is lacking in this element should not be selected for the purpose of building up a trade with.

—

Self-denial is necessary to the accumulation of wealth. Hence, merchants or clerks who will not deny themselves cannot attain to positions where they can gratify their desire.

—

The difference between the murderer Holmes and the Dominion Parliament is that while the one killed twenty-seven people, the other is killing the trade and good name of a whole country.

—

It is a common thing for merchants and travelers to foregather and spend social evenings together, but it has yet to be recorded, as far as I am aware, when and where the members of business men's associations have invited clerks to spend a social evening with them.

—

Nothing is heard in Toronto these days regarding early closing. Perhaps, like the forces of Nature, the advocates of early closing are working quietly. A great deal has been said in the past and very little done. Now, peradventure little is being said and much may be done. And a great deal would be done if every grocer would close early and consult no one but himself.

A RAISIN COMBINE.

FOR some time past it has been known here that a strong effort was being made to consolidate the raisin producing interests in California, but the trade in the East has taken little interest in the movement, for the reason that it does not believe that anything can come of it. The interests in California, it is said here, are too diversified ; there are too many small packers in the business, who are quite willing that the larger men should tie themselves up by agreement to restrict production and maintain prices, leaving them free to get business on a narrow margin of profit. Local commission houses and jobbers, bearing in mind the unsatisfactory termination of previous combinations, so far as the producers were concerned, look upon the present movement as one which will be no more successful. Two years ago one of the most promising combinations of the producers' interests was organized, eighty-five to ninety per cent. of the producers signing the agreement. But the organization held together for scarcely a month, and prominent people in the trade here think that the present movement will meet with no better results. Everybody agrees that something should be done to put the raisin business on a basis more satisfactory to the packers and the large distributors, but that cannot be accomplished so long as the producers are not a unit in regard to the methods that should be pursued. That has been the cause of the failure of all other plans that have been tried in the past.

It is not yet known here what the plans of the recently organized Raisin Packers' Association may be, and the trade is inclined to wait for further particulars before they accept as a fact that a syndicate has been formed. In the meantime, this market is firm and is less dependent upon influences that may emanate from the Coast than usual at this season. The firmness is based on the shortness and close concentration of the available spot supply of desirable goods, the better consuming demand and the fact that stocks at small interior points that were sent forward in consignment from California last fall have been pretty well cleaned up. There are, however, some stocks in Philadelphia, Boston and other cities that can be jobbed out at less than New York prices, and until these are disposed of there can be no material improvement in spot prices.—N.Y. Journal of Commerce.

THE MORTGAGE.

A mortgage, says Truth, makes a man rustle and it keeps him poor. It is a strong incentive to action and a wholesale reminder of the fleeting months and years. It is fully as symbolical in its meaning as the hourglass and the scythe that mean death. A mortgage represents industry, because it is never idle, night or day. It is like a bosom friend, because the greater the adversity the closer it sticks to a fellow. It is like a brave soldier, for it never hesitates at the charges nor fears to close in on the enemy. It is like the sandbag of the thug—silent in application, but deadly in effect. It is like the hand of Providence—it spreads all over creation and its influence is everywhere visible. It is like the grasp of the devilfish—the longer it holds the greater its strength. It will exercise feeble energies and activity to a sluggish brain ; but no matter how debtors work, the mortgage works harder still. A mortgage is a good thing to have in a family—provided always it is in somebody else's family.

THEY USE ONTARIO BEEF.

NEARLY everybody in Halifax is a consumer of beef—and other kinds of meat as well—but there are not many aware that nowadays the Halifax wholesale fresh meat market is supplied by Ontario. A couple of years ago the Maritime Provinces was the source of supply for Halifax, and the supply was found to be uncertain. An importation of fresh beef from Chicago in refrigerator cars was tried, but the duty added to the cost left very little margin. Then Ontario beef was tried with such success that a revolution in the trade followed.

An Echo reporter who happened to be passing along near the track in front of the Marine and Fisheries store, saw on the track two cars partly loaded with fresh meat, and further down the track there were a couple of more cars containing meat, all from Ontario. The two first-mentioned cars were open and quarters of beef were being loaded into victuallers' wagons. In answer to the reporter the party in charge said the two cars were consigned to J. A. Leaman & Co., and the meat in the others further along the track, and which were not open, to Maling & Co. and G. McLellan.

"How is it," asked the reporter, "that so much meat is being brought from Ontario just now ?"

"Why," said the young man in charge, "this is nothing new. Leaman & Co. have worked up such a trade in this line that they import about three cars per week from Guelph, Ont.; one car for their own retail business and the other two for the wholesale trade. The firm has its own slaughter house at Guelph, Ont., and also its own buyer. The cattle are all Jerseys or Herefords, the carcasses running from 700 to 1,000 lbs. dressed. The contents of the two cars for wholesale are sold to smaller victuallers of this city and Dartmouth and shipped to provincial towns and Newfoundland."

The reporter was also informed that a victualler in North Sydney had telegraphed to have the best carcass of beef in Halifax sent him by express.

The refrigerator cars all belong to American companies, and it costs about $100 for the use of a car on a trip from Ontario to Halifax and return. These cars have refrigerators at each end, which are refilled with ice half way on the journey, and can be so arranged that the temperature will be even on the whole trip. Overhead in the cars are strong bars a few inches apart, and the meat is suspended from those on hooks and does not rest upon the floor of the car. Expert packers load the cars at Guelph, and so well are they packed that it sometimes takes ten minutes or a quarter of an hour to get the unloading begun. Each car takes about 30,000 pounds.

Every portion of the carcass that can in any way be utilized is brought— heads, hearts, livers, tongues, etc. The heads go to Rockhead.

The meat in the two cars referred to included that of fourteen steers, from one man's barn near Guelph, averaging 1,000 pounds each. The cars also contained a large quantity of veal and also poultry in barrels, about a ton of poultry being brought each week. This Ontario beef is sold in Newfoundland in competition with Chicago beef.

The meat the reporter saw in the cars was superb, and it was handled carefully by the men unloading, so that not a spot of mud or dust could be seen on it.

This trade, it is claimed, benefits consumer and dealer. The consumer gets better meat, while the dealers, buying at wholesale, can go into the car and select the quarters they think best. Many of the smaller victuallers are not first-class judges of meat while the animal is alive, but they all know a good carcass of meat dressed.

The dead meat trade must cease when the weather becomes a little milder, unless cold storage is provided. If it is not Leaman & Co. will have the live cattle brought here from Guelph and killed and dressed at their Halifax slaughter house, smaller dealers being enabled to purchase the cattle or the meat dressed.

In conversation with an expert butcher the latter told The Echo reporter that this Ontario beef is better than Nova Scotian, simply because the Ontario cattle are full-blooded and better bred. The Nova Scotian cattle hardly average half-bred. The former will dress about 62 per cent. The Ontario beef can be sold at $7 or $8 dressed, while good provincial beef used to cost about $10.

Another article that comes from Ontario in large quantities is butter, a quantity being brought with every lot of beef.

The reporter enquired of a man in the trade what became of the Nova Scotia cattle now. The gentlemen spoken to thought that the people who formerly bred for the meat market now pay more attention to dairying and supplying milk to the dairies and creameries that have sprung up throughout the province.—Echo, Halifax.

For a Trade Builder there is nothing like ***Good Coffee***

Our L. P. & CO. BRAND

Fills that bill. It is packed in 25 and 50 lb. air-tight cans.
If you are not satisfied send us an order for a sample can.

LUCAS, STEELE & BRISTOL - Hamilton, Ont.
WHOLESALE GROCERS

STERLING GOODS

An inferior article may attract public notice and for a short time enjoy the encomiums of the people, but unless the article is possessed of true merit it will soon pass into oblivion, following in the train of all the innumerable articles that have made their way into the homes of our people, having only for their recommendation flaunting advertisements that sparkle but for a time. The reverse is the case with goods of

"STERLING WORTH"

They live on, burning brighter and brighter, cheering from day to day, until they become the recognized necessaries of daily life.

"We must have CROSSE & BLACKWELL'S goods on our table."
"I could not think of having breakfast without the AMERICAN BREAKFAST CEREALS."
"When travelling I always insist on having RAM LAL'S PURE INDIAN TEA, and BENSDORP'S ROYAL DUTCH COCOA has a fascination for me that no other Cocoa will supply."

These are some of the remarks repeated thousands of times daily, and why? Because the people that have used these goods know that they are the gems of all condiments. Other lines that are fast becoming prime favorites with our people are the celebrated brands of "MECCA" and "DAMASCUS" coffees. Although these goods have only been on the market for a short time, yet to-day we hazard the opinion that they are the most appreciated brands that are being offered to the public. This is the verdict of all the "leading grocers" who have used these goods.

JAMES TURNER & CO., Hamilton, Ont.

We Are Offering

Extra Quality Cleaned Currants
Fine Quality Case Prunes
Choice Quality Pulled Figs
Seal Brand Salmon
Extra Quality Selected Valencias
Choice Quality Dried Peaches
Nimpkish River Salmon

LOWEST PRICES FOR THE BEST GOODS.

BALFOUR & CO. HAMILTON.

Currants

JUST ARRIVED

PRICES LOW

FINE FILIATRAS
In barrels, half barrels, cases and half cases. . . .

CASALINA PATRAS
In half cases.

JUPITER VOSTIZZA
In half cases.

AMBROSIA
In cases and half cases.

H. P. ECKARDT & CO. Wholesale Grocers, **TORONTO**

NATAL TEA.

NATAL will produce nearly 1,000,000 pounds of tea. A contributor to The Capital says :

"The principal tea district is situated a few miles from the north of Durban on the coast, close to the village of Stranger, on the main road to Zululand, about 29 degrees south, but at intervals all along the coast small areas are under cultivation, and at all these gardens convincing proof has been aforded of the suitability of climate and soil for the plant, specimens of which close upon forty years old can now be seen enjoying perennial youth. South coast planters have also lately been pushing forward, and extending their operations in the cultivation of tea, and already several limited liability companies have been established in the country for a more wide-spreading prosecution of the industry. Natal tea is used pretty extensively locally, and commands a considerable trade in Cape, Transvaal, and other States of South Africa, and now that railway extension in that continent has been pushed forward to limits hitherto only reached by ox-wagon, a greater market has naturally become open to cultivators, and a greater stimulus has necessarilly been given to the enterprise. One firm not only employ an experienced traveler throughout South Africa, but periodically ship parcels of their product to England. Natal tea has a decidedly characteristic taste, but it is said—and this is worthy of note—that, like Transvaal tobacco, the taste is an easy and pleasant one to acquire, and when once acquired is not readily relinquished. Sufficient interest for the present attaches, for us, to the tea industry, and our colonial cousins' advance in this direction will probably be eagerly watched from this side. It may be mentioned that the plucking season in Natal commences in September and closes in June, so they are now in the middle of their operations. The official statistics of the output at the close of the season will be interesting."

A planter in Natal, in writing to The Natal Mercury, says :

"I have found that many people—most people, in fact—who make Natal tea give it exactly the same time to infuse as Indian or Ceylon tea. This is a mistake. Many a cup of Natal tea is spoiled by this mistake. Natal tea should be allowed to stand in fresh water, first boil, for fully three minutes longer than Indian tea, and two minutes longer than Ceylon tea. It is a tea that can be drunk by itself—pure, no mixing—and has not the astringency of Indian tea, nor does it contain the same amount of tannic acid, which last is not wanted, and should not be allowed to find its way into the cup. Indian tea, five minutes; Ceylon, six minutes; Natal, eight minutes."

KEEP A SCRAPBOOK.

Every merchant should keep a scrapbook, remarks an exchange. This suggestion has been made before, but it is fully worth emphasizing. Every bright advertisement that you notice in your local paper or those of other towns; every model advertisement that you observe in your trade paper, and every practical trade-bringing plan or hint, should be cut out and pasted in the book, with full data as to the name and date of the paper. You will find such a book as this an inexhaustible treasury of riches, especially on those days when your ideas run scarce, and you are too busy to take time to evolve a good advertisement.

WITHOUT A RECOMMENDATION.

Grocer—Didn't that lady ask for fresh-laid eggs?

Clerk—Yes, sir.

Grocer—And you told her we didn't have any?

Clerk—Yes, sir.

Grocer—Didn't you see me lay those eggs myself right down there not ten minutes ago you mendacious idiot? You are discharged; and see that you don't refer to me for a character, either.—Judge.

The manufacture of flour from bananas is a growing industry in Central Africa. Before it is ripe the fruit is cut, sliced, and dried in the sun, or, from preference, in an oven, because the quantity of the product depends mainly on the quickness of the process. The dried slices are hard, brittle and of a horny appearance. The meal obtained from them is very white and sweet, with a smell like new-mown hay.

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

KURMA = The Tea of Teas

In air-tight lead packages, Black or Mixed to retail at

30c.
40c.
50c.
60c.
} Four Qualities.

DAVIDSON & HAY, WHOLESALE AGENTS **Toronto, Ont.**

Strong Flour
Big Loaf
Large Yield

These are the Cardinal Points of our

. . OBELISK
(Registered)

There is no better, whiter, purer flour than OBELISK on the market to-day.

THE TILLSON COMPANY, Ltd., - Tilsonburg, Ont.

When a Man . . .

Comes to you and asks for a brand of Canned Salmon that you can recommend, you are always safe in handing over

FLAG-SHIP SALMON

Backed by the Packers' Guarantee and your own knowledge of the goods you have nothing to fear. There are no better goods than ours.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.
LULU ISLAND, B.C.

INTERESTING TO CLERKS.

"I HAVE here three teams that I want to get over to Staten Island," said a boy of twelve one day in 1806 to the innkeeper at South Amboy, N.J. "If you will put us across I'll leave with you one of my horses in pawn, and if I don't send you back $6 within 48 hours you may keep the horse."

The innkeeper asked the reason for this novel proposition, and learned that the lad's father had contracted to get the cargo of a vessel stranded near Sandy Hook and take it to New York in lighters. The boy had been sent with three wagons, six horses and three men to carry the cargo across a sand-spit to the lighters. The work accomplished, he had started with only $6 to travel a long distance home over the Jersey sands and reached South Amboy penniless.

"I'll do it," said the innkeeper, as he looked into the bright, honest eyes of the boy. The horse was soon redeemed.

"My son," said this same boy's mother on the first of May, 1810, when he asked her to lend him $100 to buy a boat, having imbibed a strong liking for the sea, "on the twenty-seventh of this month you will be sixteen years old. If by that time you will plow, harrow and plant with corn the eight-acre lot, I will advance you the money."

The field was rough and stony, but the work was done in time, and was well done.

From this small beginning Cornelius Vanderbilt laid the foundation of a colossal fortune. He would often work all night; and, as he was never absent from his post by day, he soon had the best business in New York harbor.

In 1813, when it was expected that New York would be attacked by British ships, all the boatmen except Cornelius put in bids to convey provisions to the military posts around New York, naming extremely low rates, as the contractor would be exempt from military duty.

"Why don't you send in a bid?" asked his father.

"Of what use?" replied young Vanderbilt; "they are offering to do the work at half price. It can't be done at such rates."

"Well, said his father, "it can do no harm to try for it."

So, to please his father, but with no hope of success, Cornelius made an offer fair to both sides, but did not go to hear the award. When his companions had all returned with long faces, he went to the commissary's office and asked if the contract had been given.

"Oh, yes," was the reply, "that business is settled. Cornelius Vanderbilt is the man. What?" he asked, seeing that the youth was apparently thunderstruck, "is it you?"

"My name is Cornelius Vanderbilt," said the boatman.

"Well," said the commissary, "don't you know why we have given the contract to you?"

"No."

"Why, it is because we want this business done, and we know you'll do it."

Character gives confidence.

In 1818 he owned two or three of the finest coasting schooners in New York harbor and had a capital of $9,000. Seeing that steam vessels would soon win supremacy over those carrying sails only, he gave up his fine business to become the captain of a steamboat at $1,000 a year. For twelve years he ran between New York City and New Brunswick, N.J. In 1829 he began business as a steamboat owner, in the face of opposition so bitter that he lost his last dollar. But the tide turned, and he prospered so rapidly that he at length owned over 100 steamboats. He early identified himself with the growing railroad interests of the country, and became the richest man of his day in America.

Barnum began the race of business life barefoot, for at the age of fifteen he was obliged to buy on credit the shoes he wore at his father's funeral. He was a remarkable example of success under difficulties. There was no keeping him down; no opposition daunted him, no obstacles were too great for him to overcome. Think of a man being ruined at 50 years of age; yes, worse than ruined, for he was heavily in debt besides. Yet on the very day of his downfall he begins to rise again, wringing victory from defeat by his indomitable persistence.

Bunyan wrote his "Pilgrim's Progress" on the untwisted papers used to cork the bottles of milk brought for his meals. Gifford wrote his first copy of a mathematical work when a cobbler's apprentice on small scraps of leather; and Rittenhouse, the astronomer, first calculated eclipses on his plow handle.

A poor Irish lad, so pitted by smallpox that boys made sport of him, earned his living by writing little ballads for street musicians. Eight cents a day was often all he could earn. He traveled through France and Italy, begging his way by singing and playing the flute at the cottages of the peasantry. At twenty-eight he was penniless in London, and lived in the beggars' quarters in Axe Lane. In his poverty he set up as a doctor in the suburbs of London. He wore a second-hand coat of rusty velvet, with a patch on the left breast which he adroitly covered with his three-cornered hat during his visits; and we have an amusing anecdote of his contest of courtesy with a patient who persisted in endeavoring to relieve him of his hat, which only made him press it more devoutly to his heart. He often had to pawn his clothes to keep from starving. He sold his "Life of Voltaire" for $20. After great hardship he managed to publish his "Polite Learning in Europe," and this brought him to public notice. Next came "The Traveler," and the wretched man in a Fleet street garret found himself famous. His landlady once arrested him for rent, but Dr. Johnson came to his relief, took from his desk the manuscript of the "Vicar of Wakefield," and sold it for $300. He spent two years revising "The Deserted Village" after it was first written. Generous to a fault, vain and improvident, imposed on by others, he was continually in debt; although for his "History of the Earth and Animated Nature" he received $4,000, and some of his works, as for instance, "She Stoops to Conquer," had a large sale. But in spite of fortune's frown and his own weakness, he won success and fame. The world, which so often comes too late with its assistance and laurels, gave to the weak, gentle, loving author of "The Vicar of Wakefield" a monument in the Poet's Corner of Westminster Abbey.

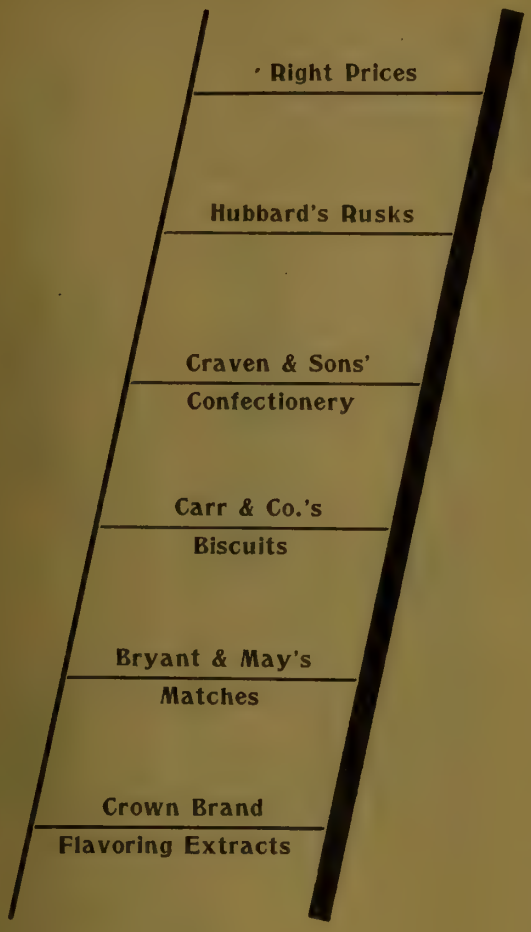
The poor, scrofulous and almost blind boy, Samuel Johnson, was taken by his mother to "receive the touch of Queen Anne," which was supposed to heal the "King's Evil." He entered Oxford as a servant, copying lectures from a student's notebook, while the boys made sport of the bare feet showing through great holes in his shoes. Some one left a pair of new shoes at his door, but he was too proud to be helped, and threw them out of the window. He was so poor that he was obliged to leave college, and at twenty-six married a widow of forty-eight. He started a private school with his wife's money; but, getting only three pupils, was obliged to close it. He went to London, where he lived on nine cents a day. In his distress he wrote a poem in which appeared in capital letters the line, "Slow rises worth by poverty depressed," which attracted wide attention. He suffered greatly in London for thirteen years, being arrested once for a debt of $13. At forty he published "The Vanity of Human Wishes," in which were these lines:

> Then mark what ills the scholar's life assail:
> Toil, envy, want, the patron and the jail.

When asked how he felt about his failures, he replied: "Like a monument,"—that is, steadfast, immovable. He was an indefatigable worker. In the evenings of a single week he wrote "Rasselas," a beautiful little story of the search for happiness, to get money to pay the funeral expenses of his mother. With six assistants he worked seven years on his dictionary, which made his fortune. His name was then in everybody's mouth, and when he no longer needed help, assistance, as usual, came from every quarter. The great universities hastened to bestow their degrees, and King George invited him to the palace.—Architects of Fate.

BOOK ON TEA BLENDING.

On another page G. F. & J. Galt, Toronto, are advertising that they will, on application, mail a book on tea blending. Retailers should send for one.



OUR BUSINESS LADDER

We want to sell you a ladder just like this. The trade from Halifax to Vancouver is using them and finds that every step brings them nearer a substantial business success—success which comes from dealing in first-class goods which everyone knows, everyone likes and which everyone calls for if they know you keep them—success which comes from winning regular trade, for no competitor can better these goods or prices.

FIRST STEP . . .

Crown Brand Flavoring Extracts

Made in forty different flavors from the natural fruits and spices. Absolutely pure, therefore strong. We know—we make them.

SECOND STEP

Bryant & May's Matches

It's a simple fact, they are the best matches made. Sold the world over and no complaint. "Safety" and "Tiger" for the household. Wax Vestas for the smoker.

THIRD STEP

Carr & Co.'s Biscuits

Enormous increase in sales during the past year. A strong testimonial for their superior quality — the quality desired by the best class of consumers. Try "Cafe Noir."

FOURTH STEP

Craven & Sons' Confectionery

Pure and popular. Principally hard boiled candies in bottles. Toffee Cubes in 8-lb. bottles. Drops and Candies in 5-lb. bottles. Perfumed Cachous in 1-lb. bottles.

FIFTH STEP

Hubbard's Rusks

For infants and invalids. Introduced some years ago by Lord Aberdeen. Have been very popular ever since. Their own merits have won a wide sale.

SIXTH STEP

Right Prices

You will find the prices right—a good margin to the trade. The steady sale always commanded by these goods means steady profit.

Sole Agents for Canada

ROBERT GREIG & CO., Montreal

Fancy Groceries

We have an exceptionally fine stock of these goods, direct importation, comprising

French Peas
Olive Oil
French Mushrooms
Spanish Queen Olives
Nonpareil Capers
Genuine French Sardines
Genuine French Mustard

The above in all sizes and all grades. The very best obtainable at the different range of prices.



Turner, Mackeand & Co.

Wholesale Grocers,

WINNIPEG



ALWAYS UNIFORM

THOROUGHLY TESTED IN EVERY WAY

Snow Drift Baking Powder

No one ever complains if you sell them this perfectly pure Baking Powder.

The Snow Drift Co., Brantford, Ont.





OFFICE AND WORKS: **Wallaceburg, Ont.**

The Sydenham Glass Co. Ltd.

Manufacturers of **WALLACEBURG, ONT.**

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint. Write for prices. Prompt attention to orders and inquiries.

REPRESENTATIVES:

Manitoba and N.W.T., **Tees & Persse, Winnipeg.**
British Columbia, **Martin & Robertson, Vancouver and Victoria.**

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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PRICE AND DUTY OF U. S. VS. CANADIAN SUGAR.

THE outside sugar markets continue to gather strength. On Monday beet advanced 1½d. in London, and granulated advanced to 5 5-16c. in New York. Raws advanced to 4⅜c. per pound in the latter place on Tuesday.

In Canada the demand is improving a little, but as far as prices are concerned there is no response whatever beyond the fact that confidence is growing stronger.

A comparison of the Canadian and United States market is just now peculiarly interesting. The price of granulated sugar to-day at the refineries in Canada is 4¾c. in ordinary lots; in the United States it is 5 5-16c., or 9-16c. more than the price in this country. In Canada, however, the figures are net, while in the United States they are subject to a discount of 1 per cent. 30 days on 100-barrel lots and 1 per cent. additional for cash, which would bring the actual price of granulated sugar in New York to about 5¼c., or ½c. per pound above the price of the Canadian product.

The duty on raw sugar is also a factor in the premises. In the United States the duty on the raw article is 40 per cent.; in Canada it is half a cent per pound, or taking the percentage, 11.44 on the present price of sugar. This is 28.56 per cent. less than the United States duty. In other words, while the United States refiner pays, on the basis at which sugar is now quoted, 174.80c. duty for every hundred pounds of raw sugar he imports, the Canadian refiner has only to pay into the treasury of his Government scarcely 50¼c. for every 100 pounds.

Taking granulated sugar, the Americans' duty is ⅛c. per pound, or 12½c. per 100 pounds, and 40 per cent., or nearly 43 per cent. all round. The Canadian duty on granulated sugar is $1.14. This, on the basis of the price of granulated sugar in New York, is 21.28 per cent., or, on the basis for ordinary lots in Canada, 24 per cent.

It will thus be seen that while the Canadian refiner pays 28 56 per cent. less duty on his raw material than the American refiner, the latter, on the other hand, has about 46½ per cent. more protection than the refiner in Canada, basing the percentage on the marketable price of granulated sugar in the respective countries. The Canadian refiner, too, furnishes a much superior sugar.

A WISE SUGGESTION.

LA CHAMBRE DE COMMERCE, Montreal, has been considering the question of the metric system as a substitute for our present old-fashioned method of weights and measures.

A committee of the association, which was appointed some time ago, submitted its report on Friday last, strongly urging that the system should be taught in the public schools. They pointed out that the United States Congress had recently introduced a bill providing for the introduction of the system.

If the big republic makes it compulsory, it will be to the advantage of this country to follow suit, and the Chamber has seized a good time to commence its agitation for the reform.

As to the merits of the system advocated, there can be no argument. It has as much to be said in its favor as the decimal system of currency. It is France's contribution of the one scientific system of weighing and measuring, for the convenience of the world's commercial community.

At present, France and several of the other European Latin countries have it in common use, as well as the South American republics. It is also permitted by law in Great Britain, the United States, and Canada, and while it has been highly commended by British scientists, that inherent conservatism characteristic of the British people has operated against its general adoption in commerce.

A LICENSE AN ASSET.

At the meeting of La Chambre de Commerce, Montreal, on Friday last, H. Laporte, of Laporte, Martin & Cie., called attention to the law of licenses regarding liquor dealers. All wholesale grocers and liquor dealers knew that the license of retailers who had failed in business was a valuable asset. He considered, therefore, that it should be considered an accountable asset, and that the creditors should have the benefit of this asset for the unexpired term of said license.

A committee composed of L. I. Boivin, L. E. Morin, jr.; L. E Geoffrion, J. O. Joseph, Q.C.; D. Masson, and H. Laporte, was appointed to consider and report on the matter.

THE WINTER PORT.

WE do not think there is any doubt now in the minds of Canadians as to the advisability of making a terminal port for subsidised steamship lines on Canadian territory.

The business men in the west took little interest in the question until recently, when their attention has been directed to it by deputations from the Maritime Province points and by articles published in these columns. The fight now will be between the various Maritime Province points, as to which of them has the most advantages for a winter port.

St. John has recently demonstrated its ability to handle freight, and passengers as well—better, in fact, than Portland. The reports that were circulated about the dangers of the Bay of Fundy navigation have not been realised; for on several occasions the Beaver Line made better time between that port and Liverpool than did the two lines running to Portland.

The strongest influences have been brought to bear by Halifax and St. John. Halifax is a good many hundred miles further away from Western Canada than St. John, but Halifax people think that the Government should help them overcome that by carrying freight from Halifax to St. John free, or at a nominal rate. The policy of the St. John Board of Trade, which is very enthusiastic over this year's experiment, is that the port which the steamship companies consider best should be selected. At a meeting of that Board last week, the following resolution was passed:

That in view of the success which attended the Atlantic freight service from the port of St. John during the season now drawing to a close, and in view of the fact that the proposed fast mail service between Canada and the Mother Country will involve the employment of steamships fitted not only for passengers and mails, but also for the conveyance of large quantities of freight; this Board, believing that the passenger and mail service can be conducted with at least equal facilities through the port of St. John during the winter, and that the freight facilities of this port are unequalled by any other Maritime Province ports, respectfully urge upon the Dominion Government that in calling for tenders for the proposed fast mail line no Canadian port be specially mentioned, but that it be left open to the steamship companies tendering to select their own Canadian ports for the proposed service.

NEW CROP RICE CHEAPER.

The season for contracts on new crop rice is now on, and though the market has ruled fairly steady throughout, the price for new crop at the mills will be lower than the prices of last season. The difference will be in the vicinity of 10 cents or so.

These new contracts, of course, do not affect the jobbing price on old crop stock from store, which continues as last noted.

The new list for ordinary business on new crop has not been settled yet, but the difference will be fully equal to decline all round of the figure above given.

Advices from Japan continue steady, but the Canadian millers got in their supplies at a close figure, hence the decline. Across the border both domestic and imported rice rules steady.

SUGAR'S VAGARIES.

THE position of the sugar market outside is daily becoming stronger, but, though refiners in Montreal confidently predict higher prices in the future, they still abstain from showing any response to the advance elsewhere.

The price of refined sugar in New York, for instance, has advanced over ⅜ of a cent during the past ten days, and yet our market does not budge. Indeed, on the contrary, though refiners talk firm, it is a well-known fact that jobbers have in the case of 100 barrel lots cut the refiners' price both in granulated and raws.

The secret of this disposition here is the large stock of sugar both in refiners' and jobbers' hands.

The distributive and consumptive demand for the staple has been comparatively light all spring. Stocks have accumulated both in first and second hands as a result of this, and a desire to have them worked down explains the disinclination of both refiners and jobbers to take any advantage of the strength shown by the outside markets.

Raw stock has been active, prices advancing 1-16 to ⅛c. in New York, and an enormous quantity of 96-test centrifugal has been put through at 4¼c. on account of the refiners, and recently 4⅜c. was refused for the same grade.

All these influences under ordinary circumstances would have their effect, and it is likely that when stocks are worked down the market will advance. In the meantime buyers who want supplies might make hay while the sun shines.

PUSH FOR WHAT CAN BE GOT.

THE British Government, in spite of the representations of the Canadian Government, has decided to carry the bill permanently excluding live cattle from the British market. This is to be regretted; but it is no use crying over spilt milk, as some people are when they aver that the passage of the bill in question will kill the Canadian cattle trade. This is all nonsense.

Canadian cattle have been excluded from the British market for three or four years. Yet the trade is not dead; and the law which is to be made permanent is no more rigorous than that which has heretofore been temporary.

It applies to all other countries as well as to Canada. And if we cannot get our cattle into the British market on the hoof we can get their carcases there; and that is what we must devote our energies to doing.

To send beef to England we already have some encouragement. Only four years ago we did not send one pound there. In 1893 we exported to that conntry 3,705 pounds. Next year the quantity had jumped to 2,012,980 pounds, and in 1895 the figures were 5,324,793 pounds, an increase of 120 per cent. over the previous year.

Even in live cattle, our export trade is not yet dead, in spite of the restrictions of the past four years. True, last year our shipments to Great Britain were 14.85 per cent. less than in 1892, the year the restrictions went into force, but they were 5,000 head larger than in 1894.

Of course we are anxious to have the British market for our live cattle, but seeing this is denied us let us do the next best thing and appropriate all we can of the dressed beef trade.

THE GROCERS' EXCURSION.

At the regular meeting of the Toronto Retail Grocers' Association, held on Monday night, the Executive Committee reported in favor of holding the annual excursion this year to Niagara Falls and Buffalo in July; and the report was adopted.

Mr. A. White, the president, presided, and among those present were: Vice-President J. S. Bond, Secretary R. Muat-Corrie, Hon.-Secretary Robt. Mills, Treasurer McMillan, F. Johnston, D. W. Clark, D. J. Kelley, H. W. Kelley, W. H. Marmion, A. Sinclair, R. B. Snow, Ness Bros., J. Cæsar, T. Clark, J. Nolan, R. Davies, F. S. Roberts, D. Bell, Dallimore Bros., W. J. McClary, W. Sykes, and J. D. Scales.

Secretary Corrie handed in the names of W. H. Smith, Dundas street, and E. Lutterall, 50 Arthur street, for membership, and they were duly accepted.

Mr. Sykes brought up the subject of departmental store advertisements in the daily press, but the matter was deferred till the next meeting; as was also Mr. Roberts' notice of motion regarding the expenditure of moneys by the association.

The association adjourned about 9 p.m., after which a pedro match was played between the members and the city travelers. The latter won by three points.

LUCKY MR. BORSBERY.

Last Sunday evening, while Mr. J. W. Borsbery, Oshawa, of the Eby, Blain Co., was at church with his family, enterprising burglars visited his house and inspected the premises. They did not come for anything to eat, but contented themselves with the contents of Mrs. Borsbery's pocket book, amounting to $7. Something evidently must have interfered with the gentry, as they overlooked examining Mr. Borsbery's business pants, which contained $132 cash. The burglars also overlooked the dressing case, as a gold watch and other valuables were left untouched. Mr. Borsbery thinks it is better to be born lucky than rich. There is a moral in this tale which all grocery travelers should remember, "Don't go to church Sunday evening, and you won't lose $7."

SUMMER CARNIVAL FOR HALIFAX.

HALIFAX is to have a Summer Carnival. The event is to take place the latter part of July, and will last four days. The idea is to boom trade in the maritime city. The movement was started by the Dry Goods Association, who secured the co-operation of the Hardware Association, the newly-formed Grocers' Association, and last, but not least, the City Council. There is no place in Canada like Halifax for a Summer Carnival, especially when the majority of the events are marine, as will be in this case. Halifax is a garrison town. There are over 2,000 regular troops stationed there, and they always co-operate in events of this kind, acting in consort with the several battalions of militia. A review of the troops on the common and a sham battle are attractions of no mean order. But Halifax is also a naval station, and Admiral Erskine is taking a lively interest in the carnival. The flagship and her half dozen consorts will take part in the carnival, and that will be a sight worth seeing. The warship will take an important part in the harbor illumination, which is expected to be a grand sight. The Jack tars will also compete in the regatta, which, by the way, will be a big affair. Hanlan and all the big scullers are coming, as well as a four-oared crew from England and two or three from the States. An effort is being made to have the big Canadian lacrosse teams play a match at Halifax during the carnival. Athletic events of all kinds, as well as horse racing, will be on the programme. The beautiful gardens, the pride of Halifax, will be illuminated one evening during the carnival, and the famous band of the Berkshire Regiment will assist in entertaining the multitude. Committees are now at work arranging details. It will be a big event in Halifax. Merchants throughout the province will embrace the opportunity to visit the city and get acquainted with the people they do business with. Halifax has the reputation of being a slow city. Perhaps that is deserved, but at all events the merchants are beginning to move, and when they do—well, stand from under.

TAUNTON.

HORSES TO BE INSPECTED.

In consequence of cabled reports to the effect that an agitation is on foot to induce Imperial authorities to take restrictive action upon the importation of horses from Canada on the ground of the alleged existence of glanders in the country, the Canadian Government has introduced a measure in Parliament providing that horses shipped from Canadian ports shall be submitted to inspection as in the case of cattle. From all the information the Government has been able to ascertain there is very little glanders in Canada, and the reported spread of the disease in England cannot be attributed to horses sent from this country.

LARGE SALE OF GROCERIES.

THERE was a new departure in the grocery business in Montreal on Wednesday afternoon last. This was the sale by auction to the highest bidder of a lot of pepper, spices, rice, and other staple groceries. It was the first attempt of the kind in Montreal, and the attendance was not large. That there is opportunity for developing the idea, however, is certain, as sales of the kind have been a success at other distributing points. With proper advertising large buyers throughout the country will become aware of these sales, and, knowing that bargains are to be had, attend as they do elsewhere. Wednesday's sale was in the new rooms, 58 and 60 McGill street, of the Montreal Fruit Auction Co. The following were the goods and prices realized: Pickles, in barrels, 75c. per doz.; pecan nuts, 5¼c. per lb.; peanuts, 4½c.; sago, 2c.; plack pepper, 4½c.; almonds, 6½c.; walnuts, 6 to 7¾c.; white pepper, 8¼c.; ginger, 8½c.; canned lobsters, 62½ to 70c. per doz.; boneless codfish, 50 to 70c. per case; dates 3c. per lb., and quarter boxes of Valencia raisins, 41c. each.

THE MOLASSES FLEET.

The first charters of vessels for the transportation of cargoes of molasses direct from Barbadoes to Canada have been made. The first of the fleet will be the brig New Dominion, 144 tons, and the second the schooner Mignonette, 139 tons, both now loading at the Island for Quebec. In addition to these the barque Oh Kim Soom, 336 tons, of Digby, N. S., is now taking a cargo at Barbadoes for Montreal. These vessels will arrive some time during June.

SECURITY FOR PROCURATORS.

The Board of Trade, Montreal, have decided to urge upon the Provincial Government that a law be passed compelling procurators to give security for the insolvent estates they have to administer. This action will be commended by merchants generally, who are bitten so frequently in cases of this kind.

THE FAST STEAMSHIP SERVICE.

The Montreal Board of Trade have decided to join forces with the St. John Board of Trade in regard to the fast steamship service. They passed a strong resolution on Wednesday urging the Government to allow the steamship companies tendering themselves to decide upon Montreal or Quebec in the summer and St. John or Halifax in the winter. In this connection it may be noted that there was a lot of discussion which was worth publication, but as the meeting was private it could not be given. The sooner the press is allowed to report these council meetings in full the better it will be for the popularity of the Montreal Board of Trade. Matters of this kind are of public interest, and the public should know all about them.

THE INTERNATIONAL EXHIBITION

President R. Bickerdike, First Vice-President John Torrance, Chas. Chaput, D. McFarlane, Robert McKay and F. W. Thomas were named as a delegation from the Montreal Board of Trade to go to Ottawa with the Citizens' Committee to urge upon the Government the advisability of holding an International Exhibition in Montreal.

SUGAR SUPPLIES.

The Hamburg correspondent of The Statistical Sugar Journal, under date of March 23, writes:

In our letter of 16th inst. we discussed the influence that the bounty bill is likely to have on prices in the future, and we will consider the real position of the sugar market irrespective of the bill. Regarding the bounty bill, we will only remark before hand that should the production be fixed at M. 3 per 100 kilos, as decided in the commission, instead of M. 6, as proposed by the Government, the consumption would not buy so freely before the bill comes into force, but then the relapse would not be so strong. The future of the market depends on the extent of the acreage, and on the out-turn of the new crop. The latter is, of course, too problematic as yet for serious examination. As to the next crop's acreage we can already form some opinion as to its extent.

For Germany you may reckon upon an increase of about 10 per cent. and from Austria from 15 to 20 per cent. whereas the increase in the acreage of all other European countries, except Russia, is estimated at about 15 per cent. An increase in Russia's acreage is practically out of the question, as the State only allows an expert an export premium on a limited quantity, and this quantity was overstepped last year. In Russia it is impossible to export without a premium and in order to save the factories from ruin, the State has purchased and exported the quantity produced in excess for its own account this year. In order to form an opinion on next year's acreage, you can calculate that of Russia to be the same as last year to the utmost. The production of the other European countries we will calculate at 15 per cent. larger, which is certainly a high percentage considering that 50 per cent. alone of the European production fall to Germany's share.

The export of Cuba we will put down at 500,000 tons. In order to be able to export this quantity, Cuban affairs must have improved greatly by next year.

For the other colonies we will calculate last year's production, for the production of the colonies has of late years shown a decrease instead of increase.

This year's consumption has been estimated by Mr. Licht at 7,450,000 tons, to which we add an average increase of 200,000 tons for next year. Considering the favorable circumstances in general, this figure is not too high.

	Tons.
Stocks 1-9, 1895	1,481,000
Crop, Russia, 1895-96	750,000
" other European Countries, 1895-96	3,520,000
" in Cuba, less home consumption	150,000
" in other Colonies and North America	2,132,000
	8,933,000
Consumption, 1895-96	7,450,000
Stocks, 1-9, '96	589,000
Crop, Russia, 1896-97	750,000
" Europe, 1896-97	4,050,000
" Cuba, 1896-97	500,000
" other colonies, North America	2,132,000
	8,015,000
Consumption, 1896-97	7,650,000
Stocks, 1-9, '97	365,000

Though we have reckoned with the favorable circumstances for the above calculation, we only get a world supply of 365,000 tons. We have never had such a small supply. Should things turn out differently and the European crop yield less than calculated above, or affairs in Cuba show no improvement, the necessary stocks could only be kept up by an enforced decrease in the consumption. This could only be achieved by higher prices.

PERSONAL MENTION.

Mr. H. J. Fletcher, representing Lipton's teas, is in Toronto with a view to establishing an agency for his firm. "I have," he said, "been through Canada, from Montreal to the Coast, and have established agencies all along the line for our teas, and am now in Toronto to place our goods upon the market here. Our teas have been on the market about ten years, and now we sell one million packages of it weekly." Mr. Fletcher informed me that Lipton's teas had a firm foothold in the United States, in New York city alone 900 grocers handling them.

Mr. P. C. Larkin, wholesale tea merchant, and Mrs. Larkin, sailed from New York on Wednesday per ss. Germanic for London and the Continent.

Mr. C. W. Gregory, who represents the interests of P. C. Larkin & Co., tea merchants, of Toronto, arrived in the city on Sunday. Mr. Gregory is specially commissioned to open up connection with the Northwest for the company's "Salada" Ceylon tea. In the near future the company intends establishing a depot at Winnipeg.—Free Press, Winnipeg.

THE BATTLE OF THE GROCERS.

An interesting, if somewhat one-sided, match was played the other night in Montreal on the St. Lawrence ice, between rinks composed of grocers from the Caledonia and home clubs. The wager was a barrel of flour for the House of Refuge, and the Caledonia won easily with the following score.

Caledonia.	St. Lawrence.
W. Currie	J. C. Rose
A. L. Lockerby	A. Hendry
J. H. Robertson	J. H. Howard
Jno. Robertson	J. Johnston.
(skip)—25	(skip)—6

F. W. Fearman, Hamilton, reports a satisfactory spring trade, with a perceptible hardening in prices for most lines.



A New Sensation

Pulsates in the breast of every housekeeper after her first trial of

DIXON'S CARBURET OF IRON

The Polish King. She accepts with eagerness the truth that is impressed upon her, that she loves—most ardently—to have her stove and range shine with that brilliant effectiveness that none other can give.

What the Housekeeper wants the Grocer should keep, if he keeps up with the times. PROFIT 100%

W. H. Gillard & Co. Wholesalers only **Hamilton.**

It will not pay you

To handle inferior liquors. Many do, but you can't afford to. You may buy them cheap and sell them at the same price as better goods. More profit, you think. For a little while, yes—for a steady business, no. You can't fool your customers all the time. People want the best, and they will go where they know they can get the best. Try selling

The Best Whiskey

In the eyes of all Scotchmen at home, of the Judges at the Glasgow Exposition, and of all who have tried it—

MITCHELL'S SCOTCH WHISKEY

It has all the best qualities. It is pure, smooth, pleasant and old.

The Best Brandy

Sold from agencies in nearly every country of Europe. Liked and always used when once tried—

P. RICHARD'S BRANDY

We don't simply **say** it is pure—it has been proven pure by analysis. Try it.

Sole Agents

LAPORTE, MARTIN & CIE. 72 ST. PETER STREET MONTREAL

WHOLESALE GROCERS

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

BUSINESS shows further improvement, but the movement is still light and devoid of any particularly striking features. The demand for sugar is much as before, but while the situation outside is stronger, the local market has not yet responded, although it is quite likely to do so with a more active trade. The movement in canned vegetables is fair and improving. Coffees are without change from last week. Teas are quiet and, as a rule, steady in price. In molasses and syrups business is moderate. Foreign dried fruits are not attracting much attention. The feature in them is an advance in the price of currants in the primary markets. The green fruit trade is in a fairly healthy condition, with lemons slightly firmer in price. Payments are slow.

CANNED GOODS.

The demand for vegetables is increasing. The drop in the price of corn is inducing an active demand for that commodity, and dealers are confidently looking forward to the consumption of the surplus stocks and higher prices as a result. There are plenty of tomatoes on the market at present, but with the pack light the position is strong, and higher prices are ultimately looked for. Peas are still scarce, and $1 per dozen is the idea as to price with most houses. The demand for salmon is moderate, and it is expected that lower grade salmon will be scarce before the season ends. We quote: Tomatoes, 80 to 90c.; corn, 60 to 70c.; peas, 95c. to $1 for ordinary; sifted select, $1.10; extra sifted, $1.45 to $1.50; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2.00; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to 2.25; salmon, "Horseshoe," $1.40 to $1.45; "Maple Leaf," $1.35; "Lion," $1.35 to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.10 to $1.20; canned mackerel, $1.10 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1.45; 2's, $2.25 to $2.35; 6's, 7.50 to $8; 14's, $15 to $16.50.

COFFEE.

Trade is moderate only, and prices as before. We quote green in bags: Rio, 18c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

There is still a fair demand to be noted for bright syrups. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Trade in syrups is moderate only. We quote: New Orleans, barrels, 28 to 35c.; half-barrels, 30 to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

Both the New York and London markets are stronger, but in Canada there is no change. The demand here is improving a little, although the refineries are receiving little or no attention, the buying at present being nearly all done by the retailers. Wholesalers' quotations are: Granulated, 4¾ to 4⅝c.; yellows, 3⅞c. up.

SPICES.

Trade is beginning to pick up a little, and prices are steady. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 14 to 18c.

RICE.

Trade is moderate in character. The ruling idea as to price is 5¼c. for Japan and 3½ to 3⅝c. for ordinary.

NUTS.

Business continues quiet and prices unchanged. We quote: Brazil nuts, 14 to 15c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

Indian Pekoes and Pekoe Souchongs are cabled stronger on the London market. Locally there is a fair demand for Indian and Ceylon teas. In Japan teas, all medium grades to retail at about 25c. are getting into small compass. That is, good drawing teas. There appears to be plenty of good style lacking in drawing quality. Ruling prices to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Currants are cabled 6d. dearer in Patras. The local market is quiet and unchanged. We quote as follows: Provincials, 3¾ to 4c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do, half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto, extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Valencia raisins are quiet and unchanged. We quote: Off-stalk 4½ to 4¾c.; fine off-stalk, 5 to 5¼c.; selected, 6 to 6¼c., and layers, 6½c.

Business in California dried and evaporated fruits continues brisk. The demand is chiefly for apricots, fancy silver prunes, peaches and egg plums. We quote: Apricots, 8 to 14c.; peaches, 6½ to 8½c., in bags, and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted, and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.; loose muscatels, 4½ to 6½c. per lb.

Prunes are not as much wanted as they were a few weeks ago, as rhubarb is now coming upon the market. There is still, however, a fair movement, particularly in California prunes. We quote: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c., "U," 102 to lb., 6½ to 6¾c.; California prunes, 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

Sultana raisins have advanced 1s. 6d. in Smyrna, and later advices state that stocks there are exhausted. Business here is quiet at 5½ to 6c.

Eleme figs are quiet and unchanged. We quote: Eleme, 14 oz., 9 to 10½c.; 10 lb., 9½ to 12½c.; 12 lb., 12½c.; 28 lb., 15c.

Dates still rule quiet at 4½ to 5½c.

GREEN FRUIT.

There is a fair demand for Valencia oranges, but other lines are quiet. Lemons are a trifle firmer, as we have from time to time lately anticipated they would. Bananas are in active demand at steady prices. Pineapples are still scarce, and the enquiry for them is fair. We quote as follows: Lemons—Messina, $2.50 to $3.25 for 360's and 300's per box. Oranges—California navels, $4 to $4.75, according to size; ditto seedlings, $3 to $3.50; Valencias, 420's, $5.50 to $6; Jumbo's, 420's, $6.75 to $7; ditto, 714's, $6.75 to $7; Sevilles, $2.50 to $2.75 per box; Messinas, half-boxes, $2 to $2.25; ditto, boxes, $3.75 to $4. Bananas, $1.25 to $1.75; cocoanuts, $3.50 to $4 a sack; apples, Spies, $3.50 to $4, Baldwins, $2.50 to $3.25, greenings, $2.25 to $2.50 a barrel; Russets, $2 to $3; domestic onions, 75c. per bag; Spanish onions, 75c. per small crate; pineapples, 25 to 35c.; sweet potatoes, $3 to $3.25 per bbl.; cranberries, $5 to $8 per bbl., and $2.50 to $3 per case, according to quality.

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BUTTER AND CHEESE.

BUTTER—Receipts are larger and increasing, with prices about 1c. per lb. lower. All the old tub butter that was on the market has been cleaned up. The demand for butter is not so active as it was, but it is still fair. Receipts of creamery butter are increasing, and prices are easier. We quote: Early summer dairy store packed, 8 to 10c; good to choice fresh packed, 16 to 17c.; large rolls, fresh, 17 to 18c.; dairy pound prints, 18 to 19c. Fresh creamery—Tubs, 21 to 22c.; do., pound prints, 22 to 23c.

CHEESE—Is dull at 8 to 9c. for late makes.

COUNTRY PRODUCE.

BEANS—Business is still light at from 90c. to $1 per bushel.

DRIED APPLES—Demand is nil, and prices weak at 3½ to 4c.

EVAPORATED APPLES—Some low prices are ruling, and 5½ to 6c. seems to be the idea for job lots.

EGGS—The market is a little unsettled, although receipts are only fair, and the demand is good. The idea as to price is 12c.

HONEY—Trade is quiet and prices unchanged. We quote: Strained, clover, 9 to 10c.; dark, 4½ to 5c.; comb, clover, $1.80 per dozen; dark, 80c. per dozen.

POULTRY—The conditions are much as before. We quote: Turkeys, 9 to 12c.; geese, 7 to 8c.; chickens, 40 to 60c.; ducks, 60 to 90c.

POTATOES—Offerings and demand are both light; offerings are becoming smaller every day. Prices are unchanged at 22c. on track, and 25 to 30c. out of store for job lots.

MAPLE SYRUP—The market is now fairly well supplied, although the receipts are not large, and are not expected to be as extensive as last year. We quote: Imperial gallon, 90 to 95c.; 5-gallon tins, $4.50. Tins whose quantities are not stipulated range all the way from 70 to 80c.

PROVISIONS AND DRESSED HOGS.

Smoked meats continue in fairly good demand with prices as before. Trade in lard is steady. Deliveries of dressed hogs have been fairly liberal, and prices range all the way from $4.70 to $4.85.

DRY SALTED MEATS—Long clear bacon, 5¾ to 6c. for carload lots, and 6¼c. for small lots; backs, 7¼ to 7½c.

SMOKED MEATS—Breakfast bacon, 10c.; rolls, 7 to 7¼c.; hams, large, 22 lbs. and over, 8½ to 9c.; medium, 15 to 20 lbs., 9½ to 10c.; small hams, 10c.; backs, 9 to 9½c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 8c.; tubs, 8½c.; pails, 8¾c.

BARREL PORK—Canadian heavy mess, $14.00; Canadian short-cut, $14 to $14.50; clear shoulder mess, $12; shoulder mess, $11.50.

FISH.

Fresh fish is arriving more freely, but the demand is light. We quote: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, $3.25 to $3.50 half barrel and $5.50 to $5.75 per barrel; Newfoundland herring, $2.50 per half barrel, and $4.50 to $4.75 per barrel; fresh water salt herring, $3 per barrel; blueback herring, 4c.; pike, 6 to 7c. per lb.; flitched cod, 5c.; finnan haddies, 7c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 14 to 15c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c.; white fish, 7c.; salmon trout, 7c.; Lake Superior whitefish, 7½c.; Lake Winnipeg whitefish, 7 to 7½c.

SALT.

Trade has been brisk during the past week. There have been some good sales of assorted cars for butter and cheese purposes. Prices are unchanged. We quote at Toronto: In carload lots, $1 per barrel, and 60c. per sack; in less than carload lots, $1.50 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

GRAIN, FLOUR, FEED, ETC.

GRAIN—Receipts are limited. We quote: White wheat, 80 to 81c.; red, 78 to 80c.; goose, 58 to 60c.; barley, 34 to 38c.; oats, 27 to 28c.; peas, 52 to 54c.; buckwheat, 37 to 38c.

FEED—Baled hay is firmer, $14.25 to $14.75 for No. 1 and $12.50 to $13.50 for No. 2.

FLOUR—The market is dull and weak. There is no export demand and holders are pressing sales. We quote: Straight roller, $3.40 to $3.50, carload lots, Toronto freights, and $3.55 to $3.60 in job lots; Manitoba patents, $4 to $4.10 per bbl.; Ontario patents, $3.85 to $3.95 per bbl.; Manitoba strong bakers', $3.65 to $3.80.

BREAKFAST FOODS—Business is quiet and prices unchanged. We quote: Standard oatmeal and rolled oats, $2.95 to $3; rolled wheat, $2.25 to $2.30 in 100-lb. bar-

The Toronto Cold Storage Co. are prepared to store all kinds of meats, produce, etc., at very reasonable rates.

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16, 18 and 20 FRANCIS STREET **TORONTO**

Fresh Arrivals
FANCY NAVEL ORANGES
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SPECIAL
We can suit you in **Bananas**
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rels; cornmeal, $2.50; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

PETROLEUM.

The demand for coal oil is getting lighter, while trade in machine oils is unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16½c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 21c.; Pratt's astral, 22c.

SEEDS.

A fair jobbing trade is being done, but people are buying with more than ordinary caution. All the crop appears to have been marketed. We quote in a jobbing way as follows: Red clover, $4.80 to $5.15 per bush.; alsike, $3.50 to $4.75; timothy, $1.75 to $2 per bush.

MARKET NOTES.

Flour is cheaper.

Currants are 6d. dearer in Patras.

Eggs and butter are lower.

Lemons are a trifle dearer.

J. L. Watt & Scott have contracted for Gregory's Corsican citron peel for this season.

Louisiana strawberries are selling at 18 to 20c. on the Toronto market.

A cable to P. L. Mason & Co. quotes Sultana raisins 1s. 6d. higher in Smyrna.

The bailiff is in possession of the premises of Ruthven & Co., retail grocers, Parliament street, Toronto.

The visible supply of coffee in the United States is 63,025 bags less than it was same period last year, and 72,193 bags less than two years ago.

QUEBEC MARKETS.

MONTREAL, April 16, 1896.

GROCERIES.

THE most striking feature of the week has been the strength of sugar outside without its affecting the local market a particle. In New York refined sugar has stiffened fully ⅜c. and raw is very firm, without having the slightest influence on local refiners' values. Syrups and molasses continue quiet and the latter exhibits an easy feeling. Spices and coffee are steady, with a moderate distributing demand. Tea has been almost motionless, while demand for dried fruit has not been quite as brisk as it was during the past fortnight, jobbers and dealers generally having stocked up pretty well. Jobbers here have not followed the western decline on canned corn, and pro-

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duce and provisions generally continue much as they were a week ago, except that pork is a trifle easier.

SUGAR.

There has been considerable excitement in sugar outside, prices at New York, for instance, showing notable advances, especially on refined. The local market, however, has not as yet furnished any change in values, though it is expected that before the week closes an advance may ensue. In New York refined has advanced fully ⅜ of a cent, but local refiners' prices are unaltered, business passing at 4¾c. for granulated in round lots, and though the Guild price is 4⅞c. it is claimed that jobbers have been selling granulated for less than cost, despite the strength outside. Here we quote in a jobbing way: Granulated, 4⅞c.; bright yellows, 4 to 4¼c., and darker grades down to 3¾c.

SYRUPS.

The syrup market continues quiet, but though this is the fact, prices are held firm, as stocks are very light both in first and second hands. We quote: Bright syrups, 2¼ to 3c., and darker grades down to 1¾c.

MOLASSES.

There has been nothing new from primary markets in molasses, and importers here don't appear to be hurried over the matter of spring supplies. There is very little business doing in this market in a large way, but a fair distributive movement from second hands is going on. We quote Barbadoes 35 to 37c. and Porto Rico 34 to 35c., as to grade. Round lots would mean a material shading on these figures; in fact, it is not at all certain that some sellers would not concede in the case of a small lot.

RICE.

There has been a slow trade in rice, but the market is firm, in sympathy with foreign advices. We quote: Japan standard, $4.25 to $4.40; crystal Japan, $4.75 to $5; standard B., $3.45; English style, $3.30; Patna, $4.25 to $5, and Carolina, $6.50 to $7.50.

SPICES.

There has been no material change in the spice market, prices having ruled steady and business quiet. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.

COFFEE.

There was no material expansion in coffee business during the week, but a fair jobbing trade is passing at steady prices. We quote: Rio, 16½ to 20c.; Maracaibo, 19 to 21c.; Java, 28c.; and Mocha, 29 to 32c.

TEAS.

There was no activity in tea in a large way and even the distributing trade has been quiet during the week. A few sales of low-grade Japans and blacks were the only descriptions to move in lots. We quote as follows: Young Hysons 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45 for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grades; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUIT.

Business in California raisins has not been quite as brisk as it was, buyers having supplied their wants. The feeling, however, is firm as ever, and, as there is little stock to come forward, future supplies are expected to necessitate firm prices. We quote values firm at 6½ to 7c. for 4-crown; 5½ for 3-crown, and 4¼ to 4½ for 2-crown loose muscatels

The same remarks apply to Valencia raisins, which are in very light supply here, and dealers are confident of even fuller figures, so are not urging sales. We quote: Ordinary, 4 to 4¼c.; fine, 4½ to 5c., and selected, 5¼ to 6c., with layers 6c.

Sultana fruit ranges from 8½c. for leading marks down to 5½c., according to brand, and stocks are light.

The currant market continues quiet and firm. We quote: Barrels, 4 to 4¼c.; half-barrels, 4½ to 5c., and cases, 4½ to 5½c., as to grade.

Receipts of California stock have been arriving, but have worked off without any difficulty, and prices are steady. French and Austrian are steady under light stocks. We quote: French, 4½ to 5½c.; Austrian, 6 to 6½c., and California, 7 to 12c.

There is no change in the fig market, bags selling at 4¼c.; ordinary boxes, 8½ to 9c., and fancy, 12 to 17c., as to brand.

The date market is quiet and unchanged at 4½ to 5c.

NUTS.

Thre is a quiet seasonable trade in these. We quote as follows: Grenoble walnuts, 11½ to 12½c.; filberts, 7½ to 8c.; Tarragona almonds, 11½ to 12c.; pecans, 8 to 12c., and shelled walnuts, 15 to 19c.

CANNED GOODS.

The jobbers here have not followed the decline in corn to the extent quoted in the west. We quote as follows: Tomatoes, 80 to 85c.; corn, 70 to 80c.; peas, 95c. to $1 for ordinary; sifted select, $1.10; extra sifted, $1.45 to $1.50; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $2 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.35 to $1.40; "Maple Leaf," $1.25; "Lion," $1.25 to $1.40; Lowe Inlet, $1.25 to $1.30, in tall tins; cohoes, $1.05 to $1.15; canned mackerel, $1.20 to $1.30; lobsters, $2.25 for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1 45; 2's, $2.25 to $2.35; 6's, $7.50 to $8; 14's, $15 to $16.50.

GREEN FRUIT.

The green fruit market is quiet, and only a small hand-to-mouth trade is doing both in oranges and lemons. Prices generally are much the same. We quote as follows: Oranges—California navels, $3.50 to $4.50; Valencias, 420's, $4.75 to $5.50, and 714's, $6 to $6.50. Lemons, $2 to $3. Grapes, $5 to $6 per keg. Apples, $2 to $4 per barrel. Dried do. 3½c. Evaporated do., 5¾ to 6½c. Spanish onions, 30 to 40c. per crate. Pineapples, 25 to 40c. as to size; bananas, $1 to $2.

FISH.

The fish market is entirely without feature, and prices are greatly nominal. We quote: Fresh haddock, 2½c. per lb.; fresh frozen B.C. salmon, 7 to 8c.; Manitoba whitefish, 7c.; dore, 7c.; trout, 7c.; tommy cods, 50 to 75c. Choice pickled Labrador herrings, $5.25; No. 1 N.S., $3 to $4; No. 1 green cod, $3.50 to $4; No. 2, $1.75 to $2; No. 1 haddock, $3; No. 1 large codfish, $6; No. 1 lake trout, $4 to $4.25; B.C. salmon, $10.50; No. 2 Labrador salmon, $13; No. 1 mackerel, $18.50; Loch Fyne herrings, 85c. per keg, and $11 per bbl.; No. 1 sardines, $4 50; No. 1 dried cod, $4 to $4.25; boneless cod, 6c. per lb.; boneless fish, 3¼c.; boneless haddock, 5c.; shredded, 11c.; haddies, 6½ to 7½c. per lb.; bloaters, 90c. per box, and smoked herrings, 8 to 9c. per lb.

PROVISIONS.

The provision market has continued dull and easy, prices on pork being shaded still further since our last report. We quote: Canadian short cut, clear, $13 to $14; Canadian short cut, mess, $13.50 to $14; hams, city cured, per lb., 7½ to 9½c.; lard, Can-

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Silver Prunes, 4 grades.
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Peaches, Pears,
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Prunes—40/50, 50/60, 60/70, 70/80, 80/90, 90/100.
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adian, in pails, 8c.; bacon, per lb., 8½ to 9½c.; lard, com. refined, per lb., 6¼c.

COUNTRY PRODUCE.

EGGS—The egg market has fluctuated frequently during the week, going up and down ½ to 1c. at a time. To-day it stands at 14 to 14½c. for fresh laid goods.

BEANS—In beans carlots were offered at $1 to $1.05, but buyers held off, and business generally was in a jobbing way on the basis of $1.10 to $1.20.

POTATOES—The demand for potatoes was fair, and carlots changed hands at 30 to 32c. and small quantities sold at 40 to 45c per bag.

MAPLE SYRUP — Increased receipts of maple syrup have led to a decline of 5 to 10c. per gallon, prices to-day being 60 to 65c., and ½c. per lb. in sugar, which is selling at 8 to 8½c.

HOPS—These are unchanged at 6 to 8c. for last season's crop.

HONEY—Comb honey moves quietly at 12 to 14c., as to grade, for bright, and dark stock 1 to 2c. less. Extracted was dull at 7 to 8c.

ONIONS—Rule steady at $1.60 to $2 for yellow and $2.50 for red stock.

TALLOW—A few sales are passing and prices are steady at 5 to 5½c., as to quality and quantity.

HAY.

The market rules irregular, but there were sales to-day at $14 for No. 1 and $12.50 for No. 2.

FLOUR, FEED AND MEAL.

The demand for Manitoba grades of flour was fair and the market is moderately active, but prices are irregular. A fair business was also done in Ontario grades in a small way and values show no change. We quote: Winter wheat, $4 25 to $4.30; straight roller, $3.85 to $3.90; straight roller, bags, $1.85 to $1.90; extra, bags, $1.65 to $1.75.

Business in oatmeal continues of a small jobbing character, nnd sales of rolled oats were made at $2.80 to $2.90. We quote: Standard, barrels, $3 to $3.10; granulated, barrels, $3.10 to $3.20; rolled oats, barrels, $2.80 to $2.90; rolled wheat, per 100 lbs., $2.40 to $2.50.

The demand for bran and shorts was fair, and orders for carlots of the former were booked at $14 to $15 and the latter at $15 to $16. We quote: Bran, $14 to $15; shorts, $15 to $16; mouillie, $19 to $20.

CHEESE AND BUTTER.

The cheese market has displayed a better feeling during the past eight days, and buyers have bid 8⅝c. freely for first, but could not get any good, while they cleaned up a lot of early summer make at 7c. Holder of what finest stock remains on spot want 8¾c. for it, and so far have refused to shade even a fraction on it. In earlier makes recent transactions noted have cleaned it up pretty well. It is now a foregone conclusion that there will be little or no April cheese this year as factory after factory that was working on cheese this time last year is making butter.

In butter, the jobbing enquiry is well maintained, and quite equal to the supplies so far arriving. Steadiness is the result of this, creamery selling to-day for parcels at 23c., and Townships dairy at 20c.

ASHES.

There is no change in ashes, which we quote: First pots, $3.75; seconds, $3.50, and pearls, $5.

MONTREAL TRADE NOTES.

The strength both of refined and raw sugar on the outside markets has not caused any advance in Canadian refiners' prices up to this writing, for granulated sold at 4⅝ to 4¾c., and yellows 3¾ to 4c.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., April 16, 1896.

THE week has shown a good demand in all lines, and there is a prospect of a good season ahead. In the outlying districts the mills are working, and in these places particularly a better business is looked for than last summer, when some of the largest mills were not working. There is a good demand for lumber, which is very important to our city. Already a number of steamers are in, loading deal, and our coasters are busy bringing in the lumber from outside points. A large quantity of spiling will be shipped to New York this season, and though prices are not high, the business is not unsatisfactory. In lime the season opens quiet. Lime is a business of great importance to our city. We are in a position to do a large business, and a sharp demand would be of the greatest benefit. In cream of tartar the ruling quotation is 86s. After the somewhat rapid decline the feeling is rather firmer.

OIL—There continues to be a better demand for paint oil as season advances. Prices rule rather lower than last season. There is also a good steady demand for lubricating oil, which shows little if any change from last season's figures. In burning oil the demand is light and the week shows no change in price. We quote: American burning oil, 23¼c.; best Canadian, 21½ to 21¾c.; prime, 19c. No charge for barrels.

SALT—Demand continues to improve. Stocks are ample, with a fair quantity afloat for here; prices are easy. The Canadian salt has a very large demand for table and dairy use, while in coarse the English is altogether used, except a little Turk's Island. The American salt is altogether out of the market. We quote: Coarse, 48 to 50c.; fine factory-filled, $1.10; 5-lb. bags, $3.25 per bbl.; 10-lb. bags, $3 per bbl.; 20-lb. boxes, 20c.; 10-lb boxes, 12c.; cartoons, $2 per case of 2 doz.; salt, bulk, $2.70 to $2 80 per bbl.

CANNED GOODS—Peas have the most attention, and wholesalers quickly pick up any lots offered at low figures. Some still continue to sell to the retail trade below price at which goods could be replaced. Corn is rather weak; tomatoes fully hold their own. English potted meats and fish to retail at 5c. are now on the market and have a good reception. Salmon has good demand, but shows no change in price. Dealers are not buying corned beef as freely as last season, when stocks were found to be rather heavy. We quote as follows: Corn, 80 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; gallon apples, $2 to $2.25; corned beef, 2-lb. tins, $2.40 to $2.70; 1-lb. tins, $1.50 to $1.60; oysters, 2's, $2 to $2.25; 1's, $1.60 to $1.65; peaches, 3's, $2.45 to $2.85; 2's, $1.90 to $2; pineapple, Canadian pack, $2 to $2.40; salmon, $1.40 to $1.50; lobsters, $1.75 to $2; haddies, $1.30; clams, $5 for 4 doz.; chowder, $2 75

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General Commission Agent
Correspondence solicited.
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All orders will receive our best attention.

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Send in your order now. Do not leave it off till the last moment.
HAMS, BACON, LARD.
F. W. FEARMAN
HAMILTON

for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1; kippered herring, $1.10.

GREEN FRUIT—There is an increased demand. Apples are more quiet, but extra quality will bring good figures, though there is no general demand. Valencia oranges still hold the market. Arrivals this week were quite large. Prices are quoted lower. Some very nice blood oranges have been received, but price prevents a large demand. Lemons move freely. Pineapples are not quoted this week, there being but few in the market. Bananas continue to arrive more freely, but all coming in as yet are crated. We quote: Apples, $2 to $3.50; Lemons, $2.50 to $3; Valencia oranges, $4.50 to $5.50; California oranges, seedlings $2.50; navels, $3.50 to $4; pineapples, 18 to 30c.; cranberries, $2.50 per box; bananas, $1.50 to $2.25.

DRIED FRUITS—There is little demand. New Bermuda onions are in the market, and the steamer arriving this week will likely have a quantity on board. Canadian sell slow, not showing as good value as American. Egyptian are shortly expected. Cleaned currants are more largely filling the place of the regular. A quantity of American packed continue to be sold, but they, it it is thought, will soon drop out, as the new duty there will make them much higher. Nova Scotia holders are still anxious to sell dried apples, but there is no improvement in the market. Evaporated are also dull. California prunes are firmer, although a fair quantity continue to arrive. In evaporated fruits there is rather less demand. California London layers are offered low from New York. We quote: Valencias, 4½ to 5c.; layers, 5½ to 6c.; California L. M. 4-crown, 6 to 7c.; 3-crown, 5 to 6c.; London layers, $1.70 to $1.85. Currants, bbls., 3¾ to 4c.; cases, 4¼ to 5c.; cartoons, cleaned, 7½c.; bulk, cleaned, 6½c.: prunes, kegs, 4c.; boxes, 6 to 7c.; half-boxes, 7 to 8c.; dates, 4½ to 5c.; dried apples, 5c.; evaporated apples, 6½ to 7c.; California evaporated peaches, 8 to 13c.; apricots, 12 to 14c.; pears, 12 to 14c.; onions, $2.25 to $2.50; cocoanuts, $3 to $3.50 per 100 lbs.; figs, 9 to 10c.; Sultana raisins, 7 to 8c.

DAIRY PRODUCE—Eggs have been scarce during the week; prices have, therefore, held firm, but lower figures are looked for. Cheese shows no change, there still being a fair quantity here. The time till new are offered is now short. They are expected to open low. In butter, new is beginning to arrive, and holders of old are easier in their prices. Best grades, however, sell freely at fair prices. We quote: Common dairy butter, 15 to 16c.; dairy, 17 to 18c.; new creamery prints, 22 to 23c.; cheese, 9 to 9½c.; creamery, tubs, 20 to 21c.; eggs, 14 to 15c. by case.

SUGAR—There is nothing new to say. The trade are still expecting higher prices, but are rather disappointed they are not

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Prompt returns.
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Ask your wholesaler for it, and see you get it.
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Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
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here as yet. Values show no change. We quote: Granulated, 4¾ to 4⅞c.; yellow, 4 to 4⅜c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

MOLASSES—West India steamer is due at this writing and a quantity is expected, though not bought at lowest prices at the island. An auction of some fair quality old was held this week. There was limited demand. Best price obtained was 24¾c. There is still quite a quantity of old held in warehouse here. What Porto Rico new is here is held firm. Some more is daily expected. A better demand is noted for New Orleans than at this season last year. The Antigua in small packages arriving last month finds but fair demand. We quote as follows: Barbadoes, 33 to 34c.; Porto Rico, 34 to 36c., bbls.; New Orleans, 30 to 36c.; syrup, 36 to 38c.; Antigua, 28 to 30c.

FISH—Everything is quiet. The fishermen cannot even get bait. All kinds of fresh fish are very scarce. In Gaspereaux the run for the season is nothing. In dry fish demand since Lent has been light and prices are rather easier, pollock being particularly dull. Boneless fish also shows less movement. In pickled fair stocks are held, which merchants would like to move at quotation. Shad are dull. There is quite a quantity of the prepared fish in cartoons, for fishballs, selling. There are several different brands now on the market. Smoked herring, though holding firm, show little improvement in demand. We quote as follows; Large cod, $3.50 to $3.75; medium, $3 to $3.25; pollock, $1.30; bay herring, $1.25 to $1.30 per half-bbl.; new smoked, 5 to 6c.; Canso, $4 to $4.50 per bbl.; shad, half-bbl., $5; Shelburne, $2.75 bbl., $1.65 half-bbl.; boneless, 2½ to 8c.

PROVISIONS—In hams a rather better demand is noted. Not as many dealers are handling smoked meat as usual, which tends to make the business more satisfactory. Lard is largely held, and moves somewhat slowly. In all pork products prices are not as high as was expected. In barrelled pork there is dull business at low prices, packers in some cases holding for higher than local prices. Holders are, however, getting a fair profit on the small quantity moving. Beef shows no change. Some to arrive was bought low. Some domestic packed pork, in half-barrels, is selling. We quote as follows: Clear pork, $15 to $15.50; mess, $14 to $14.50; beef, $13 to $14; domestic mess pork, $14 to $14.25; hams, 10 to 11c.; rolls, 8 to 8½c.; pure lard, 9 to 9¼c.; compound, 7¾ to 8c.

FLOUR, FEED AND SEED—Flour market is acting strangely. Some Ontario millers have made quite an advance in their quotations, and a rather firm feeling is reported; nevertheless, one Manitoba miller is down in price. The sale of Manitoba flour this spring has been very large. The fact that so many Ontario mills have been making Manitoba flour, at rather below regular prices, has very much increased the sale. Owing to the very low price of Manitoba wheat much more is being mixed with Ontario than formerly. In beans, the market is again down. Merchants are now asking how long is it safe to hold, as stocks, which are quite large, were all bought at higher prices. P.E.I. oats are held well above prices accepted for Ontario, which show no change. There is quite a demand now for seed oats. In seed, prices are below last season, and a good demand is noted. The only movement in hay is to the American market. We quote: Manitoba, $4.60 to $4.65; best Ontario, $4.50 to $4.60; medium, $4.40 to $4.50; oatmeal, $3.25 to $3.50; cornmeal, $2.10 to $2.15; middlings, $19 to $20 on track; bran, $18 to $19; hand-picked beans, $1.10; prime, $1; oats, 34 to 35c.; hay, $12.50 to $13; barley, $4; round peas, $3 65; split peas, $3.70 to $3.80; yellow-eye beans, $1.75; buckwheat, native, $1.30 to $1.35; American timothy, $2; Canadian timothy, $2.75; red clover, 9 to 9¼c.; alsike, 9¼ to 9½c.; mammoth, 9¼ to 9½c.

ST. JOHN NOTES.

Moncton is to have a street railway.

J. Hunter White has received a car of Windsor salt.

There is talk of a steamer being put on between St. John, Annapolis, Granville Ferry and Bridgetown.

One hardware merchant received by a late steamer upwards of 10,000 packages of cement, glass and hardware.

Fresh halibut continues scarce in this market; some arriving from Yarmouth brought at wholesale 12c. per lb.

A. S. Bowman, representing Geo. E. Tuckett, Son & Co., is again on the road after a short illness. His friends will be much pleased to see him again.

The large new mill of the Masterman Sulphite Fibre Co. at Chatham, is now running. It is right up to date in every particular.

The new steamship line direct from New York is making a big push for business, and many merchants, noticing the effect on rates of the competition, are aiding the new comer.

Moving has begun. F. H. Tippet & Co., agents for Lazenby's pickles, Fry's cocoa and other lines, have moved one door below their old stand on Dock street. James B. Gillespie, agent for G. J. Hamilton & Son, has moved from North Wharf to 37 Dock street.

EXPORTS OF DANISH BUTTER.

THE official statistics of the exports of butter from Denmark in 1895 quoted in the report for that year of the Copenhagen Chamber of Commerce, show that the total amount sent to foreign markets was 129,690,000 lbs., almost exactly the quantity recorded in 1894. It appears, however, that the imports reached only 33,660,000 lbs., against 41,400,000 lbs. in 1894. It is estimated, therefore, that there was an increase of about 8,000,000 lbs. in the home production last year. The total exports to Great Britain are given as 126,500,000 lbs., of which more than 110,000,000 lbs. was the produce of Danish farms, the rest having come from other countries bordering on the Baltic. These figures do not quite agree with the British Board of Trade returns, which state the British imports of butter last year from Denmark at 129,830,240 lbs., against 123,478,816 lbs. in 1894.

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"BELL BRAND" In 1-lb. packages, packed ½ gross boxes. Ask your wholesaler for it.

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1-4 lb. Packets. 14 lb. Boxes secured in tin.
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C. E. COLSON - MONTREAL



50 Casks
Best
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Chicory

EWING, HERRON & CO.
Coffee and Spices
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A surprise . .
to everybody who first tastes . . .
Golden Finnan Haddies
They never knew they were so nice.
THEY ARE A GREAT TRADE BRINGER
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As this issue is limited, intending investors should apply immediately, stating the amount required. The next issue will undoubtedly sell at a premium as was the case with our prepaid stock, which sold at a premium of $10 per share of $65 before being retired.

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No. 1. Knox's Sparkling Calves Foot Gelatine

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THERE are many peculiarities about this Gelatine that make it immediately profitable. There are three kinds. Then you can suit any taste. It is attractively put up. It is in granulated form. It is almost instantaneous. No tedious waiting. No elaborate preparations—and then you

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and a good reputation by selling it. We know this. Order from any wholesale house.

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HALIFAX TRADE GOSSIP.

THERE is no doubt the spring is a backward one in Nova Scotia. The woods are full of snow and roads are bad, and in all lines there is little or nothing doing. The fact that our markets do not respond in sympathy with other markets, which should have a controlling interest, shows that there is a scarcity of money. At this time the spring trade usually sets in pretty lively, but as yet nothing has been done over and above the regular winter business.

The advance of refined sugar in New York during the past week or two of ½c. had no effect on the market here. The refinery is doing a good business, but at old prices. Higher prices are, however, looked for in the near future.

Fishstuffs — There are no especial improvements to record in the fish business. It is not a question now of how much a shipper will make, but how much he will lose, when he is considering the advisability of making a shipment. Holders really do not know what to do with their stocks of bank and bay cod. The price at Porto Rico keeps phenomenally low, and Cuba is now out of the question as a fish consuming country.

New alewives will soon be on the market. The price will open at about $3.25, but will fluctuate considerably.

Hard cured Jamaica cod are very scarce and are wanted.

There is a little doing in butter, there being a pronounced scarcity of a good article. Messrs. Hutchison & Power, of this city, imported a large quantity of creamery from Quebec, which sold at 24c. The regular jobbing price to-day for good creamery is 24c., and there is very little on the market. Old dairy is selling at 16 to 18c.

The cheese market continues dull, and a decline is anticipated. September is selling at 9c., and early makes can be purchased at 7 to 7½c.

There is no need of importing eggs from the States. The market is over supplied and case lots are jobbing at 10c. and under to-day. The retail price is as low as 11c.

The green fruit market remains unchanged. The market is well supplied. Tomatoes, rhubarb, etc., will be coming in next week.

The provision market is dull and unchanged.

There is no change in produce, which remains too low in price for actual business.

SOUTHERN STRAWBERRIES.

The season is rapidly approaching for strawberries, and within a few days liberal supplies are expected from Charleston and possibly from North Carolina. Stock has been arriving for some time from Florida, and as a rule very fair prices have been realized. The cool weather has kept the demand moderate, but at the close there is more disposition to buy, and the outlet will doubtless widen from now on. The cool weather during March delayed the Charleston crop almost a month, and even up to the present time only a few stray lots are arriving, but advices indicate heavy shipments very soon, and a large acreage is reported. The acreage in North Carolina is also reported unusually large this season. The quality of the berries has been very good as a whole, though many lots have naturally arrived more or less out of condition, owing to the great distance. Most shippers use small refrigerators filled with ice, and in this way the berries are kept cool and fresh, but where open crates are used the quality depends somewhat on the weather, unless they are shipped by refrigerator cars, and then they often arrive in fully as good or better condition than the small ice boxes. At the close advices report that one or two shipments have been made from North Carolina, and quite free supplies are expected from there within a week or ten days.—N. Y. Journal of Commerce.

WHERE VIGILANCE WILL PAY.

The merchant who takes the trouble to weigh, count or gauge everything he buys can often undersell the dealer who considers it a waste of time to thus check the shipper's billed figures, remarks Merchants' Review. It is not that many shippers are occasionally subject to sudden attacks of dishonesty, but that mistakes are liable to occur in the most carefully conducted shipping departments, and quite often errors of this character will be found to favor the interests of the jobber or manufacturer. Take nothing for granted when goods are received, and don't forget to examine the quality of the consignments. Remember that the articles you send out are advertisements of your business.

SPECIAL ASSORTMENTS.

It is not uncommon, says Merchants' Review, for grocers to offer assortments of goods at special prices, the prices of some of the articles being tremendously cut, while sufficient margin is put on the coffee and tea to carry the "cut" goods and yield a liberal profit. But, curiously enough, sometimes the "assortments" fail to equal the expectations of the grocers, owing to the fact that they neglect to make it clear to the average consumer that the bargain prices quoted are for the assortment only, and that the offer has to be accepted in its entirety, otherwise ordinary prices will be charged. Some customers get it into their heads that the dealer is trying to back out of a bad bargain when he refuses to sell a part of the assortment at the special prices.

BRITISH AGRICULTURAL FINANCE.

Mr. R. E. Turnbull, an authority on British agricultural finance, has forwarded to The Midland Counties Herald a revision of thh estimates of farming capital employed in the United Kingdom which he presented before the Royal Commission on Agriculture. He then calculated the aggregate amount existing in 1892 at £330,000,000, or £6 17s. per acre, against £440,000,000, or £9 per acre, in 1874. Mr. Turnbull says that since 1892 a furthur reduction has taken place, and that the amount is probably not now more than £275,000,000, or £5 15s. per acre. The present value of the agricultural holdings—i.e., land and buildings—he estimates at £1,000,000,000, which is equivalent to about £21 per acre, taking good and bad land together. In 1878 Sir James Caird's estimate was £2,000,000,000, which was calculated on the basis of 30 years' purchase of the then annual value. With regard to the reduction in the amount of farming capital within the last three years, Mr. Turnbull is disposed to attach much importance to the drouth of 1893 as a cause.

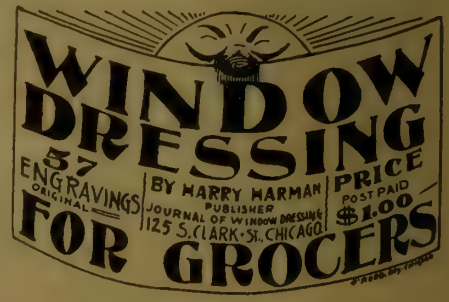
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PRACTICAL SUGGESTIONS.

"FOR your success in a business career it is necessary first of all that your understanding should be good," writes J. B. Lewis in Boot and Shoe Recorder.

"Some young men, instead of having an understanding of their own, would prefer to have an understanding with the head of the firm. * * *

"Another important quality in a young man is scrupulous honesty. It is no longer considered good form to borrow your employer's money from the cash drawer because your best girl wants to go to the theatre.

"It is wiser not to attempt to learn the whole business in a week. It might discourage the faithful but less brilliant workers, and then your employer would have to spend all his time in finding new things for you to do, if you learn them too quickly.

"Don't take over three hours and a half for lunch. The late Ward McAllister said the best lunches now rarely consume over three hours at table.

"It is no longer regarded as necessary that the head of the firm should arrive at his desk in the morning before his clerks. In fact, in some of the most successful establishments down town the clerks and office boy now arrive ahead of the proprietor.

"If you don't succeed in your business, it is always the fault of the business. Don't forget that. It is never the fault of the man himself. Any fool can see this.

"If your business day is supposed to end at 5.30 p.m., it will be necessary for you to stop actual work at half past four. This will give you a reasonable time for blacking your shoes, washing your hands, etc. If you should find yourself out on the street and then discover that you had left ahead of the leaving hour, it is not a matter to be thought of seriously. Accidents will happen.

The latter then considers the importance of a good memory and ends his article with some good advice about over-work, the latter of which we quote :

"Don't overwork. It would be terrible for your employer to reflect that he was responsible for your early death from overwork. Be sure and stay out late every night. This is not work but play. If you don't go to bed at all, you will be sure to be up early the next morning. This is good sound logic."

THE TERM "DRUMMER."

Why should commercial travelers be designated "drummers?" asks Confectioners' Journal. The term is a misnomer and originated as a slang phrase in the far western states in years gone by when there were more peddlers than authorized representatives of substantial wholesale merchants. Why is "this thus" that the senseless name "drummer" should be applied to commercial travelers in Uncle Sam's domains? It may in a measure be attributed to a tendency of a portion of the American press to adopt all the slang phrases they lay their hands, or rather paws, on and cultivate them for all they are worth and pass them off as witticisms—poor, cheap wit! But why in the name of common sense should it come to be applied to thousands of respectable, energetic and capable men, and gentlemen, who range under our banner in this dominion of ours and follow the career or profession of commercial travelers is beyond the conception of the writer, and he would most respectfully ask the members of our intelligent press to frown down this disreputable phrase and also the members of our different associations to take a hand in also. To be a successful traveler it is surely not necessary to beat a drum, as is implied in the opprobrious name. It may have taken its origin from the old Scotch story of the Irish tinker who was a bad hand at his trade and traveled through the country towns and villages of the northern part of Great Britain beating a drum and hallooing out: "Any old tin pans to mend?" And his wife following behind calling out: "Yes; and begorra there's the man that can do it." In the Old Country and on the continent of Europe if such a term was understood at all it would, without doubt, be taken as an insult.

Buckwheat Pancakes with Maple Syrup

They go together. Now that New Maple Syrup is on the market you can easily increase your sales (and profits) by giving special attention to our

SELF-RISING BUCKWHEAT FLOUR

It is a perfect article, and makes most delicious pancakes, flap-jacks, etc. Very neatly boxed, is well known and sells freely.

IRELAND NATIONAL FOOD CO., Ltd.

OPERATING The Largest and and Most Complete Breakfast Cereal Food Mills in the Dominion.

Toronto, Canada.

TRADE CHAT.

SOME of the residents of Windsor are suspected of smuggling dutiable articles from the States, and to put a stop to it the Government has sent to that port Special Officer Stundon.

The St. Thomas City Council has increased the transient traders' license from $75 to $200.

J. H. Luckham's drug store at Glencoe was robbed the other night, and fancy articles to the value of $50 were stolen.

The prospects for fruit in the Goderich district look very promising, and if it escapes the May frosts an abundant yield may be looked for.

At a general meeting of the Board of Trade of Toronto, held last Friday, a resolution was passed advocating closer trade relations with the Mother Country.

The Elgin Mercantile Association met the other night. Committees were appointed to perfect organization. There was a large attendance, and a determined effort will be made to weed out "dead beats."

At a meeting of the Brantford Board of Trade, Messrs. Frank Cockshutt, Lloyd Harris, and J. S. Hamilton were appointed delegates from the Brantford Board of Trade to the Chambers of Commerce in London this summer. The Board also passed a resolution favoring some measure of closer trade relations between the colonies and empire.

The grain storehouse owned by Jesse Smith, Toronto, and occupied by W. A. Hutt, grain buyer, of Aurora, was burned. There is no doubt it was deliberately set on fire. The building was almost filled with grain, the loss on which is partially covered by insurance. This is the second incendiary fire that has occurred in this town this week.

Friday morning about 2.30 a.m. burglars effected an entrance into the grocery store of B. C. Turville, formerly owned by Glen Boughner, corner of Kains and Flora streets, St. Thomas. They broke a large pane of glass in the window, and after getting inside attempted to open the till. The latter is a combination, and it is thought that when the bell rang the intruders made off. Both back doors were found open.

It is too early to make any definite estimate of the crop outlook for the present year, but reports are to hand from various sources, which indicate that the prospect is not too bright. Reports from the plains where the land is sandy are that the wheat crop is damaged to the extent of one-third. In the clay soil it is too early to speak. It had a poor top last fall and has not recovered from the severe winter. In these days of sunshine all day and keen frost at night, with dry winds, not much chance is given it to grow. Farmers are already crying for warm rains, and with them some good crops might reasonably be expected.—Brantford Expositor.



There's a tendency . .

to sacrifice quality for price these days, and alleged "pure goods" are frequently offered at prices which ought to show anyone, with half an eye, that there is something wrong.

Maple Leaf goods are all branded and guaranteed. They sell at the right price and you can't go wrong in buying them.

Delhi Canning Co., Delhi, Ont.

BEATTY, BLACKSTOCK, NESBITT, CHADWICK & RIDDELL

BARRISTERS, SOLICITORS, NOTARIES, ETC.

Offices—Bank of Toronto, cor. of Wellington and Church Streets,
TORONTO, - ONTARIO.
Solicitors for Bank of Toronto, Board of Trade, Toronto R. G. Dun & Co., (Mercantile Agency,) etc.

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE OIL

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.
SAMUEL ROGERS & CO.
Sole proprietors, - - - - Toronto, Ont.

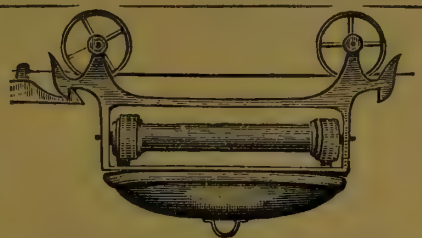
Wanted in British Columbia

One of the largest British tea firms want a house to handle their brands in British Columbia. Letters addressed to the Editor CANADIAN GROCER, Montreal, will be handed to them. (19)

Every up-to-date Grocer should keep
COWAN'S
HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and **FAMOUS BLEND COFFEE**
Send your orders to
THE COWAN CO., Ltd.
470 King St. West, Toronto

Union Mutual Life Insurance Co.
OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .
MAINE NON-FORFEITURE LAW
WALTER I. JOSEPH, Manager
Room 2, 162 St. James Street, Montreal



CHAMPION CASH RAILWAYS
5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.
S. S. KIMBALL, 577 Craig St., Montreal

DELICIOUS

That's the only way to rightly describe the

Ram-Say Tea

It's the finest of Indian-Ceylon teas — done up in lead-lined packets — absolutely air-tight.

In pound or half pound packets, 40, 50, 60c. pound.

J. F. RAMSAY & CO., Toronto, Sole Agents for Canada and United States.

COCOA-PALMS.

MR. J. FERGUSON, of The Ceylon Observer, in a letter to The London Times, estimates that there are some fifty millions of cocoa-palms growing in regular plantations or small native gardens in Ceylon, covering some 650,000 acres and yielding an annual harvest nearly equal in value to that gathered from the 300,000 acres of tea plant. A certain proportion of the "harvest" is exported—in cocoanut oil, up to 500,000 hundredweight; "copra" and "poonac" (the dried kernels), up to 200,000 hundredweight; coir fibre, rope and yarn, up to 170,000 hundredweight; in cocoanuts, 10,000,000, as pulled or with the husk off; and in a new and fast-expanding industry in "desiccated cocoanut," six to seven million pounds—but a large, perhaps the larger, proportion is consumed for food and domestic use otherwise by the people of the island, apart from the large and unfortunately growing quantity of arrack (the whisky or brandy of Ceylon) prepared from the sap of a large number of palms set apart for that purpose. Of other palms (Palmyra, Kitul and Areca chiefly) and fruit trees in great variety, the Sinhalese and Tamils of Ceylon have over 300,000 acres planted, and most yielding crops, as additions to the food supply, and, in some cases, exports. Of our famous ancient spice—cinnamon (which was carried from Ceylon and sold in Rome in the time of Augustus Cæsar for the equivalent of £8 sterling per pound)—there are still about 35,000 acres planted in Ceylon, the annual exports of the quills and chips keeping in excess of two and one-half million pounds. This industry is in Ceylonese (chiefly Sinhalese) hands. Cardamoms, pepper, cloves, nutmegs and some other spices claim more attention from the European planters; but the cultivation of citronella and other grass for essential oils is solely done by the natives, as also, of course, the great paddy, or rice-growing industry in Ceylon.

A REMEDY FOR LOAFERS.

A New Jersey grocer owning a corner store was annoyed continually by a number of loiterers who used to congregate on the corner, says an exchange.

He called the police to keep the store front clear, but the idlers disregarded the bluecoats. The groceryman was in a quandary as to the best means of removing the cause of his annoyance, but a bright idea struck him. He went to a painter and had him make a sign which read as follows:

WANTED.
One more loafer to stand on this corner.

This sign he placed in the front window, and he has had peace since.

THE WEIGHT OF POUND PRINTS.

EDITOR GROCER,—Is there not a law compelling people who put up goods in certain weight packages, to practise what they preach? If so I should very much like to see it applied to some of our creameries. It is very often hard work to get from any of them the uniform quality of butter, but when one is mulcted ½ ounce, and sometimes more, in weight on each one-pound print, is rather hard lines.

Concerning this matter I know whereof I speak, having at different times weighed the butter on arrival, and have at different times complained to my grocer of the short weight, but he evidently is a sort of "stick in the mud" and makes no move in the matter.

Perhaps this letter of mine will call the attention of some live men to this fact and have it righted.

Yours, etc.,
CONSUMER.

April 13, 1896.

WANTED—A WOOL DEALER.

EDITOR GROCER,—Could you give us the address of some reliable wool dealer? We want to secure a good market for wool, as we intend handling a large quantity of it.

Yours, etc.,
MCKINNON & MORRAN.

Allenford, April 13, 1896.

HINTS TO BUYERS.

DAWSON & CO. have a carload of Valencia oranges arriving on Saturday. It consists of ordinary 420's, large 420's and 714's.

Davidson & Hay offer choice evaporated apples at very low figures

The Eby, Blain Co. report that they have secured a line of cheap salmon. It is scarce.

Davidson & Hay are showing good value in pure sugar syrups in half-barrels.

Davidson & Hay offer "Meadow Sweet" cream cheese put up in 5 and 10c. cakes.

Davidson & Hay have another shipment to hand of California two-crown loose muscatels.

W. H. Gillard & Co. are showing splendid values in California evaporated peaches and apricots.

The booklets going out with 10-box lots of starch from Lucas, Steele & Bristol, are meeting with favor.

A large shipment of Moyune Young Hysons, showing a good range of values, is in store with the Eby, Blain Co.

The Windsor Salt Wells are making heavy shipments; some days as many as eleven cars leave the works.

H. P. Gould & Co., Toronto, are still on the hunt for butter and eggs. "Holders would do well to communicate with us," they state.

A. E. Richards & Co., Hamilton, have been appointed Canadian agents for the "Wool Soap" made by Raworth Schadde & Co., Chicago.

McWilliam & Everist have this week received three cars of bananas and one car each of Valencia oranges, California seedlings and navels.

The Ceylons and Indians to hand and arriving with Lucas, Steele & Bristol, at 17 and 18c., show choice value. "May we send you samples?" asks the firm.

The Eby, Blain Co. are in receipt of a line of finest selected French sardines, ¼ and ½, "Chancerelle" brand, prepared in pure virgin olive oil, in fancy key-opening tins.

Business in maple syrup shows a decided increase over last year. T. A. Lytle & Co. report continuous heavy orders. They are handling Eastern Township syrup entirely.

The "East India" pickles offered by the Eby, Blain Co. are meeting with a ready sale. They claim they are just what the trade wants, a high-grade pickle at a medium price.

W. H. Gillard & Co. report that this season the sale of Dixon's Carburet of Iron stove polish is largely ahead of last, and that merchants handling it heretofore have almost invariably re-ordered.

"Our California peaches and Bosnia prunes are going fast," report Lucas, Steele & Bristol. "At low prices we offer. We also find great sale for our jams and marmalades in 7-lb. pails."

Finnan haddie, canned, have taken a firm hold on the market, particularly through Ontario. Northrup & Co., agents for the "Golden" brand, report a much larger sale than last season.

C. A. Thompson, Montreal, has just landed a carload of evaporated apricots and peaches, also prunes, from J. W. Teasdale & Co., St. Louis. THE CANADIAN GROCER was shown samples which both looked and tasted all right.

"If retail grocers will insist upon having our established brands of coffee and spices under our own name and label they will be assured of the genuine article, and the best of its kind," write Lucas, Steele & Bristol, of Hamilton.

W. H. Gillard & Co. would be pleased to send a large sample of their blend, "The Globe," to merchants interested in a high grade black tea. They report that they have sold thousands of pounds of this line during the past few months.

THE FIELD FOR DEMONSTRATORS.

RETAIL grocers often have daughters, sisters or other female relatives, who have a business turn, but who are ignorant of the best method of utilizing it. Consequently, in many cases it wastes, and an otherwise good business woman is allowed to stagnate.

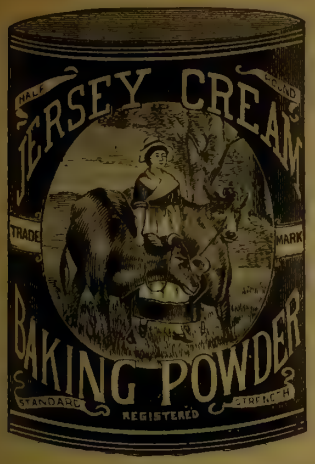
There is a field for women nowadays, in connection with the grocery business, which is remunerative and comparatively easy of cultivation to the woman who has a business faculty. We refer to the profession of demonstrating food products in retail grocery stores. A great many manufacturers are coming to use this important adjunct to the ordinary methods of introducing their goods, and the fact that more and more of these are coming to be used every year would seem to indicate that the method has value. An attractive young girl could secure a valuable training in this profession in the store of her own brother or father. Incidentally, any grocer could find it to his advantage to extend this opportunity also. We know of several retail grocers who use demonstrators to introduce and push their own goods. It is almost certain that in every town there could be found young women who, when the possibilities of the profession were laid open to them, would willingly give their services to the local grocer gratuitously for the sake of the training allowed. It is an interesting field for investigation.—Grocery World.

Central Business College
TORONTO AND STRATFORD.
Two great business schools under one management. Students admitted at any time. Free circulars.
SHAW & ELLIOTT, Principals.

NORTHERN ASSURANCE COMPANY
Established 1836. OF LONDON.
Capital and Funds, $36,465,000.
Revenue, $5,545,000.
Dominion Deposit, $200,000.
Canadian Branch Office, 1724 Notre Dame St., Montreal.
ROBERT W. TYRE - Manager.
G. E. MOBERLEY, Inspector.

Stearns Bicycle
The modern wheel for modern wheelers—the lightest of the strong—the strongest of the light.
AMERICAN RATTAN CO., TORONTO, ONT.
CANADIAN SELLING AGENTS

INDIAN & CEYLON TEAS
G.F.& J.GALT
42 SCOTT ST. TORONTO
BOOK ON TEA BLENDING MAILED ON APPLICATION



IF YOU CANNOT SATISFY

Customers from the stock of Baking Powders you carry —and this is a very general complaint with the trade— the remedy is simple. Get a supply of **JERSEY CREAM BAKING POWDER.** Pure and Sure.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

CHATHAM, ONT.

IS YOUR ORDER IN

. . FOR . .

MAPLE SYRUP ?

We have it

In Glass, Half-Gallons, Gallons, 5-Gallons and Half-Barrels

Fresh from the Eastern Townships.

T. A. Lytle & Co.

Vinegar Manufacturers,

TORONTO

Little Chief

EXTRA FAULTLESS

Cream Corn,	- -	Tall
Refugee Beans,	- -	Flat
Baked Beans,	- -	"
Golden Wax Beans,	- -	"

FANCY GOLD AND WHITE LABEL

JOHN SLOAN & CO.

Wholesale Grocers **TORONTO**

CEYLONS

SPECIAL VALUE IN MEDIUM GRADES

Warren Bros. & Boomer

WHOLESALE GROCERS

35 and 37 Front St. East, Toronto.

California Fruit

Apricots, 25-lb. Boxes
Silver Prunes, 25-lb. Boxes
Peaches, 25-lb. Boxes
Peaches, Bags about 70-lb.
French Prunes, 40-50, 50 60, 60 70

AT ROCK BOTTOM PRICES

T. KINNEAR & CO.

Wholesale Grocers

49 Front St. E., TORONTO.

NOW IN STOCK

Boneless Fish, Boxes 25 pounds.
Boneless Fish, Boxes 40 pounds.
Sealey's Cod Steak, 1-lb. Blocks, 24 pounds.
Beardsley's Shredded Codfish, 1-lb. Blocks, 2 dozen.
Herrings in Half-Barrels.
New Scaled Herrings.

J. W. Lang & Co.

59, 61 and 63 Front Street East Toronto.

CLARK'S CANNED MEATS

GUARANTEED "THE BEST"

COMPRESSED CORNED BEEF
LUNCH TONGUES
PARAGON OX TONGUE
PIGS' FEET
YORKSHIRE ENGLISH BRAWN
ENGLISH MINCE MEAT

W. CLARK - Montreal

CURRANTS

FINE FILIATRAS

A shipment in half cases just arrived.

PERKINS, INCE & CO.

TORONTO.

WE ARE OFFERING . . THIS WEEK

A special lot of very fine

Blue Mountain Jamaica Coffee

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

TAKE THEM ON

and they will make a

TRADE FOR YOU!!

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS



Spring Picked ! ! !

Skilfully Blended ! !

Attractively Packed !

Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

PUREST & BEST

The Largest Creamery in Canada

Is situated at Renfrew, Ont. Their output of Butter has a high reputation. In order to obtain it and keep the quality, they must use the best obtainable ingredients. They use "WINDSOR" SALT exclusively. Under date of December 17th, 1895, Mr. Wright has this to say :—

* * * * For your convenience I may add that it is certainly the finest salt we ever used. There may be as good, but I have never used it, It might interest you to know how we came to use it. For many years before starting our Creamery, I used English salt in my dairy, exclusively Hearing of yours I sent for a sample, which was promptly forwarded, and we used it with our next churning. Although we used the same quantity we had always used, so much greater strength was there in your Windsor brand, that our butter was so salt that we could hardly use it. We then greatly reduced the quantity, and found it to work admirably, and consequently have used it ever since. When we opened our Creamery, Windsor Salt was at once adopted, and we have never had any reason to regret it. The barrels are well made, and being lined with paper it prevents any dirt or dust from getting in. This I consider a very important factor, and so long as you send us the same quality as you have been doing, it will require very strong inducements to cause us to use any other. You will of course understand from this that it was the Windsor Salt we used in our butter which took the Gold Medal at Ottawa in Sept. last.

(Signed) A. A. WRIGHT, Manager Renfrew Creamery Co., Ltd.

Grocers can obtain "WINDSOR" Dairy Salt, from any wholesale house, put up in 50lb. Linen Sacks and in 20lb. White Cotton Bags packed 15 in a paper lined Barrel.

WINSOR SALT WORKS, WINDSOR, ONT.

An Easy Arithmetical Problem

TRY IT



The people of Great Britain and Ireland use on an average nearly **600,000** pounds of Tea **every day,** the approximate amount of liquid thus consumed reaching, probably, **4,000,000** pounds daily. Given **this fact,** what percentage of the Tea comes from

CEYLON ?

and how many gallons are consumed annually ?

Send your answers to THE CANADIAN GROCER. It will pay you to do so. There's money in this for you.

Answers will only be accepted from such grocers as have handled or intend to handle the **pure, healthy, machine-made** teas of **Ceylon.**

All replies must be addressed to

"CEYLON,"

Care CANADIAN GROCER,

Toronto, Canada

Have you tried . . .

JOHN DEWAR & SONS'

(Purveyors by appointment to Her Majesty Queen Victoria)

. . . SCOTCH WHISKY?

J. M. DOUGLAS & CO., MONTREAL, AGENTS.

WARNING RE CALIFORNIA PRUNES.

THE California Fruit Grower utters a timely word of warning and gives some sound advice to its constituents in the following article :

"It is the illogical trade custom to sell prunes on the basis of size only. Prunes of a certain size are rated at a certain price, without much regard to that which should govern in all cases, namely, quality. Of course, size is important, and other things being equal may properly regulate the price. But under present customs of the trade, size is practically everything, and the matter of quality is scarcely considered, unless the fruit be plainly in bad condition. All this is clearly not the best way to stimulate the production of the very best fruit, and thus benefit the industry as well as the individual. When growers work for size only, it follows that something, probably much, must be sacrificed in the way of quality. If an excess of irrigating water, for example, will produce extra large fruit of low quality, under present conditions of trade the grower will turn on the water and let the ultimate buyer take the chances of getting a pumpkin for a prune.

"The California Fruit Grower is not much given to prophecy ; but, unless present indications are greatly at fault, the consuming public will be soon heard in a loud voice demanding quality rather than quantity in a California prune. In fact, murmurs of that sort are already in the air, and our growers and dealers would better prepare for a change. It will probably be soon forced upon us that quality must rate ahead of mere size in grading prunes ; and when size and quality are happily combined in the same fruit, perfection will have been nearly reached. It is well known that the best French champagne is made by the scientific blending of wines grown in many different vineyards, each having some peculiar mark of excellence. Hence, that most prized of all wines is compounded in central laboratories from the various elements brought in from different places."

VERMONT MAPLE SUGAR CROP.

The present prospect for Vermont's maple sugar crop this year, according to an exchange, is small, owing to unfavorable weather. The season is two weeks later than the average. March has been colder than the average for many years. Four mornings last week the thermometer registered below zero. A few sugar orchards were tapped the last week in March in anticipation of warmer weather, but there has been no flow as yet. Practically no sugar has been made this season.

Of 50,000,000 pounds shown by the census as the annual production in the United States, over one-third is made in Vermont. Last year the yield was 14,123,921 pounds of sugar and 993,685 gallons of syrup. Owing to the lateness of the season the warm weather will probably come suddenly and the sugar season will be short. Good judges estimate that there will be not over two-thirds of a crop this spring, and perhaps not over one-half.

THE COMPETENT CLERK.

When a thoroughly competent grocery clerk has taken a customer's order, he tries to get her to take some interest in the latest brands in stock, provided they are unknown to her, remarks Merchants' Review. He of course knows where to draw the line, and does not tire the customer by his persistency, nor does he fail in most cases to leave a pleasant impression of his own attentiveness on the customer's mind. The raw boy, hardly able to speak the language, may come cheaper than the skilled salesman, so far as the mere salary is concerned, but he will never think to recommend new goods to a customer, or in the event of such a miracle happening, he will do it in such a manner as to disgust the customer. Usually the grocer can thank his stars if the green clerk succeeds in doing the routine work properly, without attempting to talk customers into trying novelties. The "vaulting ambition" of this class of clerk does not have to leap far to "o'erleap itself," and they are safest when they eschew the ambitious role.

TETLEY

Although the above name is always associated with packet tea, we carry a large stock of Standard Blends of India and Ceylon in 60 and 100-lb. boxes at prices to suit all classes. Write for samples.

ADDRESSES :

14 Lemoine Street, MONTREAL *128 Richmond Street West, TORONTO*

Hudson Bay Co., WINNIPEG

Ordinary Coffee

MAY BE GOOD ENOUGH UNTIL YOU HAVE TRIED



Write us for Prices . .

FOR YOUR SPRING SUPPLY OF . . .

SALT

VERRET, STEWART & CO.

QUEBEC AND MONTREAL.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St MONTREAL



One Tablet makes an excellent Cup of Cocoa.

BOISSELIER'S

A perfectly pure compressed Cocoa . . . Extract

Cocagene REGISTERED

In boxes of one dozen 20-cent tubes, each tube containing 18 tablets. . . . . .

ALL LEADING GROCERS KEEP IT.

Open Pan Salt

What is it? It is salt made by the OPEN PAN PROCESS. This is the method of manufacturing salt universally adopted in England, where so much good salt is made.

OPEN PAN SALT . . .

Is no experiment. It has been tried for years and never found wanting. It produces a medium grain salt that is far better for all ordinary purposes than a very fine grain.

. . . WE HAVE IT.

The Canada Salt Association

CLINTON, ONTARIO

Brushes, Brooms . . . . Woodenware

We are headquarters for the above lines of goods, and guarantee every article we send out to be strictly as represented. **Our Price List for 1896** is now ready and we will be pleased to mail you a copy on application.

Chas. Boeckh & Sons

Manufacturers 80 York Street Toronto

MONTREAL BRANCH: - 301 St. Paul Street.

Every Hotel and Restaurant needs

JOHNSTON'S

Fluid Beef Cordial

IN 20-oz. BOTTLES

Have you got some to supply the demand?

MAKES THE BEST BEEF TEA. . . . . ALWAYS SATISFIES.

THE JOHNSTON FLUID BEEF CO. MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

THE creditors of Vance & Co., general merchants, of Norval, will meet on the 22nd, when a statement will be presented showing assets of $2,500 and liabilities nominally the same.

D. F. McRae, general merchant, Baddeck, N.S., has assigned.

Geo. Halliday & Co., general merchants, Arnprior, have assigned.

Z. Lecerte, general merchant, St. Sophie de Levrard, Que., has assigned.

Steele Bros., tobaccos, Toronto, have called a meeting of their creditors for the 18th inst.

F. J. Benson & Co., grocers, Belleville, are offering to compromise with their creditors.

A chattel mortgage on the goods of Rankin & Co., general merchants, Maple Creek, has been foreclosed.

The firms interested in the failure of J. Milburn & Co., grocers, Stratford, who assigned recently, will receive a dividend of 27¾c. on the dollar.

Edward Brown, grocer, Peterboro', has assigned to J. Rush. The liabilities amount to $2,500, with assets slightly in excess. Several Toronto wholesale houses are interested for small amounts.

PARTNERSHIPS FORMED AND DISSOLVED.

C. D. Morin & Cie., grocers, Montreal, have dissolved.

W. G. & G. G. Lemesurier, teas, Montreal, have dissolved.

Blakie & McKinnon, provisions, Victoria, have dissolved. W. Blakie continues.

S. L. Morrison, grocer, Fredericton, N.B., has formed a co-partnership with Hatt & Co.

DePenever, Winram & Co., general merchants, Manitou, have dissolved. P. Winram & Co. continue.

Hall & Hathway, general merchants, Granville Ferry, N.S., have dissolved. F. W. Hathway continues.

Steer Bros., general merchants, St. John's, Newfoundland, have formed a new co-partnership with C. R., John E., and Francis H. Steer.

CHANGES.

Geo. Croteau, grocer, Montreal, has sold out to F. Lafortune.

Levielle & Gagnon are starting a general store in St. Laurent, Quebec.

F. E. Tourigny & Co. are starting a general store at Yamaska, Que.

Louis Boucher is starting a cheese and butter factory at St. Anne, Quebec.

Treffle Dudevoir has been registered proprietress of the grocery firm of T. Dudevoir & Cie., Lachine.

Josephine Turcotte has been registered proprietress of the grocery and liquor firm of J. B. Prevost & Co., Que.

Madame Meloche, grocer, Ste. Cunegonde, has sold out. N. C. Savagean is starting a grocery store in the same town.

Joseph Lelanc is starting a grocery and boot and shoe store in Richmond, Que. Chas. D. Meikle is starting a general store in the same place.

J. M. Cork has bought out the grocery business of Mont. Smith, 459 College street, Toronto. Mr. Cork is a bright and energetic young fellow and should do well.

SALES MADE AND PENDING.

James H. Falconer, vinegar, Victoria, is advertising to sell out.

The stock of Pigeon, Gendron & Co., wholesale grocers, Montreal, has been sold.

The stock of C. S. Thompson, groceries, Montreal, has been sold at 35c. on the dollar.

The assets of the Globe Spice Mills Co., of Montreal, are to be sold at auction 20th inst.

The stock of P. Grace & Co., wholesale grocers, Montreal, has been sold at 70c. on the dollar.

The book debts of the estate of Hugh McReavy, grocer, Montreal, are to be sold 17th inst.

The stock and business of the late J. R. Hill, groceries, flour, etc., Toronto, are advertised for sale.

FIRES.

C. B. Snow, general merchant, Rockland, N.B., has been burned out.

DEATHS.

F. S. Andrews, lobster packer, Isaacs Harbor, N.S., is dead.

John Lockett, of John Lockett & Son, general merchants, Bridgetown, N.S., is dead.

USING THE X RAYS ON EGGS.

A good leader for a sign over a basket of eggs would be: "These eggs have been photographed and we guarantee them to be absolutely fresh." Such announcement would show to the people that you were up to date and knew what the X rays were.—Grocery World.

It would not require a photograph by the aid of X rays to convince the customer that the merchant was either fooling or lying.

WINNIPEG RETAILERS.

There was a large attendance at the last regular meeting of the Winnipeg Retailers' Association. Twenty-one new members were elected. A committee was appointed to arrange for a social entertainment at an early date. It was also resolved that additional endeavors should be made to induce the clerks to connect themselves with the association as members. A committee, of which Mr. Holman is chairman, was appointed to carry out the resolution.

MAXIMS FOR ADVERTISERS.

A good advertisement always brings in more than it takes out.

An advertisement doesn't knock off work when the store is closed.

Persistent advertising is the cornerstone of success.

No advertisements are bad, but some advertisements are better than other.

When a wise woman has money to spend she consults the advertising columns of the newspapers and afterwards consults her husband.

Advertising is a plaster which merchants put on the world to draw business out of it.

Advertisements are like birds—it isn't always those that have the finest feathers that are the best singers.

An advertisement is the only perpetual motion yet discovered.

A lazy business man need never expect to get any rest by advertising for it.

Advertising is the best fertilizer for the soil of business.

Consignments Stored in Bond

And shipped when sold, to proper addresses. Specially convenient for consignments partly sold in transit.

BLAIKLOCK BROTHERS, MONTREAL



DON'T BUY A refrigerator until you have seen the

EUREKA

It is built on scientific principles, and of best materials.

A catalogue will give you all details.

ADDRESS:
Eureka Refrigerator Co.
54 Noble Street,
TORONTO.

"SANITAS"

NATURE'S GREAT DISINFECTANT.

Non-Poisonous. Does not Stain Linen.

FLUID, OIL, POWDER, &c.

HOW TO DISINFECT A valuable Copyright Book giving simple directions "How to Disinfect" in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application.
THE SANITAS Co., Limited,
BETHNAL GREEN, LONDON, ENGLAND.

A pushing Agent wanted in each Canadian City.

A NEW DEPARTURE of much importance to the .... GROCERY TRADE



The LAING PACKING AND PROVISION CO. Ltd.

. . OF MONTREAL . .

Have added a **Canned Meat Department** to their General Packing Business, and will in future have a full line of Canned Meat Goods, Soups and Sundries of the very finest quality, every can being guaranteed. These **Anchor Brand** Goods are put up in all the convenient sizes and newest shapes, **with patent key-openers,** and are not surpassed by any other goods on the market.

WRITE FOR PRICE LIST

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

TENDERS

INDIAN SUPPLIES

SEALED TENDERS addressed to the undersigned and endorsed "Tender for Indian Supplies," will be received at this office up to noon of TUESDAY, 21st April, 1896, for the delivery of Indian Supplies, during the fiscal year ending 30th June, 1897, at various points in Manitoba and the North-West Territories.

Forms of tender, containing full particulars, may be had by applying to the undersigned, or to the Indian Commissioner at Regina, or to the Indian Office, Winnipeg. The lowest or any tender not necessarily accepted.

This advertisement is not to be inserted by any newspaper without the authority of the Queen's Printer, and no claim for payment by any newspaper not having had such authority will be admitted.

HAYTER REED,
Deputy Superintendent-General
of Indian Affairs.

Department of Indian Affairs,
Ottawa, March, 1896. (16)

"We could name them"

Is what an M.P. said, and **WE** say that hundreds of ladies who are now using "Instantaneous Tapioca," to its wholesomeness, purity, and convenience can **testify**, and

Howe, McIntyre Co.
MONTREAL
Agents . . .

"We could name them"

There's Money in Salt

If you know just what size to handle and the season for it. Take, for instance, the summer camping trade. That needs a strong package to stand the careless handling and one not easily upset.

For this purpose you can order, from any wholesale grocer in Toronto, "WINDSOR" Table Salt put up in 4-lb. round lithographed packages, 24 per case. Made of heavy cardboard, price $2.00 per case; sell at 15 cents per package. Profit on case, $1.60. You see it pays to sell them—why not do it?

Toronto Salt Works
128 Adelaide Street East
TORONTO, ONT.
City Agents for the **Windsor Salt Works**

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

Spring is coming at last . .

Keen's Oxford Blue



IS GREATLY IN DEMAND JUST NOW.

See that your stock of Oxford Blue is Replenished

CURRENT MARKET QUOTATIONS

TORONTO, April 16, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16
Dominion—	
¼ lb. tins, 4 doz. in case.....per doz.	1 00
½ " 3 " ..... "	1 75
1 " 2 " ..... "	3 00
10 lb. boxes .....per lb.	20
30 lb. pails..... "	20



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
⅛ lb. tins, 4 oz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

LUMSDEN BROS.

Boston Baking Powder, 1-lb. tins	$1 25
Standard Baking Powder, 1-lb. tins	1 50
Jersey Cream B'kg Powder, ½-lbs	75
" " ½-lbs	1 25
" " 1-lbs	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	$ 3 30
½ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles	1 60
3. "	1 90
4.	2 60
Polishing Paste. (3 doz. in box)	per gross.
No. 1. In bottles	$3 75
" 2. "	5 65
" 3. "	7 85
Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
Ivorine.	per doz.
Small. In patent stoppered bottles, sponge attached	$0 80
No. 1. "	1 35
" 2. " .....per gross.	25 00
P. G. FRENCH BLACKING.	per gross
⅛ No. 4	$4 00
¼ No. 6	4 50
⅓ No. 8	7 25
¼ No. 10	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross.
CROWN PARISIAN DRESSING	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	
	per gross.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 20

SCIENTIFIC STOVE ENAMEL.

Gross	$7 50
¼ gross	2 00
Dozen	0 75

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
"Standard," select 7, 4 strings	2 75
" " 6. 3 strings	2 60
" " 5. 3 strings	2 40

CANNED GOODS.

	per doz. $0 80	$0 95
Apples, 3's	2 00	2 25
" gallons	1 75	2 00
Blackberries, 2	0 90	1 10
Blueberries, 2	0 75	0 95
Beans, 2	0 60	0 70
Corn, 2's	0 85	1 00
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 85	1 00
" Sifted select	....	1 10
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's	1 65	1 75
" 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 80	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 40	1 60
Strawberries, choice, 2's	1 90	2 40
Succotash, 2's	....	1 15
Tomatoes, 3's	1 30	1 50
Lobster, talls	1 85	2 35
" flats	2 30	2 60
Mackerel	1 10	1 20
Salmon, Sockeye, talls	1 35	1 45
" flats	1 55	1 75
" Cohoes	1 10	1 15
Sardines, Albert, ¼'s tins	....	0 13
" ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" " " " ¼s	0 10½	0 11
" " " " ⅛s	0 18½	0 19
Sardines, other brands 9¾	11	0 16 0 17
" P. & C., ¼'s tins	....	0 23 0 25
" " ½'s "	....	0 33 0 36

Out of every Ten Grocers

Who have tried **Edwardsburg Starch,** ten have been completely satisfied with it. Have you tried it?

EDWARDSBURG STARCH CO. Cardinal, Ont.

Sardines, Amer.,	¼s	"	0 04½	0 09
" "	½s	"	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100			10 00	11 00
MARSHALL & CO., SCOTLAND.				
Fresh Herring, 1-lb			1 10	1 15
Kippered Herring, 1-lb			1 65	1 90
Herrings in Tomato Sauce			1 70	1 90
Herrings in Shrimp Sauce			2 00	
Herrings in Anchovy Sauce			2 00	
Herrings a-la Sardine			2 40	
Preserved Bloaters			1 85	1 90
Real Findon Haddock			1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef,	1-lb.	cans	$1 40	$1 50
" " "	2	"	2 40	2 55
" " "	4	"		
" " "	6	"	7 75	8 25
" " "	14	"	16 00	18 00
Minced Collops	2	"		2 60
" "	2	"	2 60	2 65
Lunch Tongue	1	"	3 40	3 50
" "	2	"		6 00
English Brawn	2	"	2 75	2 80
Camb Sausage	1	"		2 50
" "	2	"		4 00
Soups, assorted	1	"		1 50
" "	2	"		2 25
Soups and Boull.	2	"		1 80
"	6			4 50



Acme Sliced Beef.
No, 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz
2 doz.... 1 4





Codfish. per doz.
Beardsley's Shredded, 2 doz. pkgs.... 0 90

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	5 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb,
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" " 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40
TODHUNTER, MITCHELL & CO.'s.	
Chocolate—	per lb.
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 " "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40
EPPS'.	per lb.
Cocoa—	
Case of 112 lbs. each	0 35
Smaller quantities	0 37½
FRY'S. (A. P. Tippet & Co., Agents.)	
Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" sweet, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½s, "	
" 1 lbs. "	
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	0 33
JOHN P. MOTT & CO.'s. (R. S. McIndoe, Agent, Toronto.)	
Mott's Broma	per lb. 0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30
COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35
WALTER BAKER & CO.'s	
Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each	0 50
Caraccas Sweet, in boxes, 6 lbs. each	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each	0 25
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb	0 50
Breakfast Cocoa—	
In bxs, nd 12 lbs. each, ½ lb., tins.	0 49

COFFEE.

Green.

	per lb.
Mocha	0 28 0 30
Old Government Java	0 30 0 33
Rio	0 20 0 21½
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 21 0 22
Maracaibo	0 21 0 23

TODHUNTER, MITCHELL & CO.'s	
Excelsior Blend	0 34
Our Own "	0 32
Jersey "	0 30
Laguaya "	0 28
Mocha and Java	0 35
Old Government Java	0 30 0 32 0 36
Arabian Mocha	0 35
Maracaibo	0 28 0 30
Santos	0 25 0 27

DRUGS AND CHEMICALS.

Alum	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross		4 20
" 2 " " "		6 00
" 3 " " "		8 40
" 4 " " "		10 00
" ½ pint " "		12 00
Olive Oil, ½ pts., 2 doz. to case, per case		1 25
" pints, 2 doz. to case, per case		2 50
Epsom Salts	0 02	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08½	0 09
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12½	

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR. SUPPLIED UNDER SPECIAL ROYAL WARRANT TO THE QUEEN OF ENGLAND.



Over 1,000,000 Packages sold weekly

LIPTON'S
Delicious Teas

possess that most delicate flavor and exquisite aroma peculiar to the choicest growths of Ceylon and India. . . .

They are put up in one-pound and half-pound air-tight packages, and retailed at 30, 40, and 50c. per pound. Reasons why you should sell Lipton's Teas: Because everybody likes them. They have the largest sale in the world. They will increase your trade. You can buy from the following wholesale agents:

Caverhill, Hughes Co., Montreal
H. H. Brennan & Co., - Ottawa
W. G. Craig & Co., - Kingston
Balfour & Co., - - Hamilton
A. M. Smith & Co., - - London
T. Kenny & Co., - - - Sarnia

LIPTON TEA PLANTER **CEYLON**

Chief Offices: City Road, London England.
United States Offices: 80 Front New York.

Batty's

NABOB PICKLES and.... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applyin to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy plug tobaccos duty paid. Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited. See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. **OFFICE, Vancouver, B.C.**



A GLASS PITCHER

. . . *Free*

with Adams'

TUTTI FRUTTI

ASK YOUR WHOLESALER FOR IT

ADAMS & SONS CO.

11 & 13 Jarvis St., Toronto, Ont.

Jam and Jelly

The season is at hand for Jams and Jellies. We can supply you with both in

1 Pound Glasses and Tins
5 and 10 Pound Tins
7, 14, 28 Pound Pails

2 Doz. 1 Pound Glasses in a Case
3 Doz. 1 Pound Tins in a Case
Other packages are packed to suit

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. 7 FRONT STREET EAST, TORONTO. Charles J. Peter.

Crown Brand (Greig & Co.)—



1 oz. London....gross	6 00
2 " Anchor.... "	12 00
1 " Flat Crown "	10 80
2 " " " "	18 00
2 " Square .... "	21 00
2½" Round .... "	24 00
4 oz. Glass Stopper..... doz.	3 50
8 " " ..... "	7 00
Parisian Essence .....gross	21 00
Ketchup, Fluted Bottles ....gross	12 00
" Screw Top..... "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross.....	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins .....$	3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins.....	14 25
No. 5, 2 lb. tins.....	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles....	15 00
Milk Granules, in cases, 4 doz.....	6 00
Milk Granules with Cereals, in cases, 4 doz	5 [illegible]

FRUITS.

FOREIGN.

	per lb.	per lb.
Currants—Provincials, bbls ..	0 04	0 04¼
" " ½ bbls ..	0 04½	0 04⅝
" Filiatras, bbls.....	0 04½	0 04½
" " ½ bbls ..	0 04½	0 04¾
" Patras, bbls.....	0 04½	0 05
" " ½ bbls.....	0 04¾	0 05¼
" " cases	....	0 05½
" Vostizzas, cases....	0 06	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05½
Figs—Eleme, 14 oz.....	0 09	0 10½
" " 10 lb	0 09½	0 12½
" " 18 lb	0 13	0 15
" " 28 lb	0 16	0 18
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 06	0 07
" Bordeaux.....	0 04½	0 06½
Raisins—Valencia, off stalk..	0 04¼	0 04¾
" Fine, off stalk	0 04¾	0 05
" Selected	0 06	0 06½
" Layers.....	....	0 06½
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels 50 lb. boxes ..	0 05½	0 06¾
	per box.	
" Malaga—		
" London Layers	2 00	2 20
Black Baskets	2 75	3 20
Blue Baskets	3 25	3 50
" Dehesa Clusters	4 25	4 50
Lemons—Messina, boxes.....	2 50	3 50
Oranges—Jamaica	3 50	4 00
" Valencias	5 50	7 00
" Cal. Navels, in boxes	3 00	4 00
" Sevilles.	2 75	3 00

DOMESTIC.

Apples, dried, per lb.....	0 03¾ 0 04
" evaporated.....	0 06½ 0 07

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—

50 to 60 dy basis	2 60
40 dy	2 65
0 dy	2 70
20 16 and 12 dy	2 75
10 dy	2 80
8 and 9 dy	2 85
6 and 7 dy	3 00
5 dy	3 20
4 dy A P	3 20
3 dy A P	3 60
4 dy C P	3 10
3 dy C P	4 20

HORSE NAILS—
Canadian, dis. 55 per cent.

HORSE SHOES—
From Toronto, per keg.... .... 3 60

SCREWS—Wood—
Flat-head iron, 80 p. c. dis.
Round-head iron, 75 p. c. dis.
Flat-head brass, 77½ p. c. dis.
Round-head brass, 72½ p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under).....	1 30
2nd " (20 to 40 inches).....	1 45
3rd " (50 to 60 inches).....	3 10
4th " (51 to 60 inches).....	3 40
5th " (61 to 70 inches).....	3 80

ROPE—

Manilla	0 09 0 09¼
Sisal	0 06¾ 0 07¼

AXES—
Per box 6 00 12 00

SHOT—
Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap.....	0 04¾ 0 05
Screw, hook and strap	0 03¾ 0 04

WHITE LEAD—Pure Association guarantee, ground in oil.

	per lb.
25 lb. irons	0 04¾
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04

TURPENTINE—
Selected packages, per gal. 0 45 0 46

LINSEED OIL—

Raw, per gal	0 54 0 55
Boiled, "	0 57 0 58

GLUE—
Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.....	$3 35
Star Standard, 12 qt.....	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt.....	4 75
Tubs, No. 1.....	13 30
" " 2.....	11 40
" " 3.....	9 50
Fibre Butter Tubs (30 lbs).....	3 80
Nests of 3.....	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans.....	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish.....	2 25
Water Closet Tanks.....	17 00
Dish Pan, No. 1.....	7 60
" " 2.....	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails.....	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade.....	1 60
Clear Jelly Marmalade.....	2 00
Strawberry W. F. Jam.....	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams " " 1 55	1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

KNOX'S GELATINE.

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb....	$0 40
Fancy boxes (36 or 50 sticks) per box..	1 25
"Ringed" 5 lb. boxes, per lb.....	0 40
"Acme" Pellets, 5 lb. cans, per can..	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars....	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box...	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins.....	$0 40
" ½ lb. tins.....	0 42
" ¼ lb. tins.....	0 45
Round Tins—	
F. D., ½ lb. tins.....	0 25
" ¼ lb. tins.....	0 27½
" 4 lb. jars, per jar.....	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross	9 00
Small Med. "	7 80
Medium "	10 80
Large "	12 00
Spoon "	18 00
Mug "	16 20
Tumbler "	12 00
Cream Jug "	21 00

RICE, ETC.

	per lb.	per lb.
Rice—		
Standard "B"	0 03½	0 03¾
Patna.....	.....	0 04¼
Japan.....	.....	0 05
Imperial Seeta	.....	0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina.....	0 09½	0 10
Grand Duke.....	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½
Goathead (finest imported) ..	.....	0 06½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons....	0 05½
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters..	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package.....	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons...	0 07½
No. 1 White, bbls and kegs.....	0 04¾
Benson's Enamel, per box.....	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs....	0 05¼
Bbls., 175 lbs.....	0 04¾
Kegs, 100 lbs.....	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs.....	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case.....	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 06½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS { 40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08 / 0 08½
PURE—16-lb. boxes	0 07
OSWEGO CORN STARCH { 40-lb. boxes, 1-lb. packages.....	0 07½

For puddings, custards, etc.

ONTARIO STARCH { 38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS { Silver Gloss.....	0 07½
{ Pure	0 06½

BROWN & POLSON'S CORNFLOUR.

1-lb packages	0 07
40-lb boxes	2 80

SUGAR.

	c. per lb.	per lb.
Granulated	0 04¾	0 04⅞
Paris Lump, bbls. and 100-lb. boxes	0 05¾	0 05¾
" in 50 lb. boxes....	0 05¾	0 05.80
Extra Ground, bbls. Icing....	0 05⅝	0 05¾
Powdered, bbls	0 05⅝	0 05¾
Very bright refined	.....	0 05⅝
Bright Yellow.....	.....	0 04¼
Dark Yellow	0 03⅞	0 04

SYRUPS AND MOLASSES.

SYRUPS.	per gallon. bbls.	½ bbls.
Dark	0 30	0 33
Medium.....	0 33	0 38
Bright.....	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels.....	0 28 0 32
Half-barrels	0 30 0 35

SOAP.

Babbitt's "1776" Soap Powder $3 5



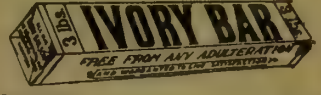
1 Box Lot.....	4 20
5 Box Lot.....	4 10

Freight prepaid on 5 box lots.

P. M. LAWRASON'S SOAPS.

	per box
Wonderful, 100 bars.....	$4 00
Supreme, 100 bars.....	3 60
Our Own Electric, 100 bars.....	2 00
Sunflower, 100 bars.....	2 00

BRANTFORD SOAP WORKS CO.



	per box
Ivory Bar—	
3 lbs. and 2 6-16 lbs., 60 bars in box	$3 30
13¼ oz. and 1 lb., 60 bars in box..	3 30
12 oz. cakes, 100 cakes in box	4 00



NOW IS THE TIME

To look over your stock and order **Starch**

Remember Brantford

LILY WHITE GLOSS
CHALLENGE CORN

THE BRANTFORD STARCH CO., LTD. - Brantford, Ont.

10 oz. cakes, 100 cakes in box 3 60
Twin cake, 11 ¼ oz., 100 cakes in box 3 85

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordirary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

TETLEY'S TEAS.

No. 1.	Retailed 70c.;	cost	50c.
No. 2.	" 50c.;	"	35c.
Mixed.	" 40c.;	"	30c.

"SALADA" CEYLON.



	per lb.
Green label, retailed at 30c.....	0 22
Blue label, retailed at 40c.....	0 30
Red lable, retailed at 50c.....	0 36
Gold label, retailed at 60c.....	0 44

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets, black or mixed.

Blue Label	0 22
Green Label.....	0 28
Red Label.....	0 35
Orange Label.....	0 42
Gold Label.....	0 58

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's.....	0 57
Laurel, 3's.....	0 49
Brier, 7's	0 47
Index, 7's.....	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's.....	0 44
Prince of Wales, in caddies.....	0 48
" " in 40-lb. boxes.....	0 48

CANADIAN TOBACCO CO., MONTREAL.



Cut Tobaccos—

Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes.....	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana...	$10 00
Royal Turkish Egyptian.....	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies.....	....	0 35
Navy, plug mark.....	0 33	0 35
Honey, boxes and caddies		0 43
Spun roll chewing, boxes		0 55

Plug smoking (with or without tags)—

	per lb
Black Crown smoking, in caddies.....	0 35
Crown Rouge smoking....	0 38
Leaf tobacco, in bales.... 0 08	0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20....	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20....	55 00
Creme de la Creme Reina Victoria Special, 1-20....	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40....	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10.....	25 00
Ditto, low grades 13 50	20 00

AMERICAN TOBACCO CO. OF CANADA, LTD.

Cigarettes—	Per M.
Richmond Straight Cut No. 1, in cardboard boxes of 10.....	10 50
Hyde Park, cardboard boxes of 10 and 20.....	10 50
Sweet Caporal, slide boxes of 10	7 20
Athlete, foil-wrapped boxes of 10	7 20
Old Judge, slide boxes of 10....	7 50
Derby, packages of 10.....	3 80
Prince and Gloria, slide bxs. of 10	3 80
Sweet Sixteen, slide boxes or packages of 10.....	3 30
White Caps, slide boxes of 10....	3 30
Old Virginia, slide boxes of 10..	3 30
Parisienne, slide boxes of 10, (mouth-pieces).....	3 60
Holder, packages of 10.....	3 30
Sultana, slide boxes of 10.....	3 30
Majestics, slide boxes of 20.. ...	6 60

Plug Cut—	
Old Chum, 1-9, 5-lb. boxes.....	0 70
Old Virginia, 1-10, 5-lb. boxes....	0 60
Seal of North Carolina, 1-10	0 80
" " 1-6 pouches	0 90
Old Gold, 1-10s and ¼s.....	0 80

Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes.....	0 83
Athlete.....	1 10
Old Judge.....	1 20

Plug Smoking—	
Derby, 3s, 7s and 12s, solace	0 51½
Old Virginia, 3s, twist or solace..	0 58

Plug Chewing—	
Old Chum, 3-lb. boxes, thick or thin.....	0 58

Cigars.

S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne....	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins.....	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial..	50 00
" Conchas de Regalia.....	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine.....	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—	
Cable	7 00
El Padre.....	1 00
Mauricio	15 00

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1....	$ 1 45
" 3 " " "	1 60
" 2 " " " 2....	1 40
" 3 " " " 2....	1 55
" " " painted " 2....	1 40
Tubs, No. 0.....	7 00
" 1.....	6 50
" 2.....	5 50
" 3.....	4 50
Washboards, Globe 1 90	2 00
" Water Witch	1 40
" Single Crescent.	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" Wood	1 75
" Rattler	1 30
Butter Tubs..... 1 60	1 80
Mops and Handles, combined	1 25
Butter Bowls, crates assort'd.	1 25

THE E. B. EDDY CO.

Washboards, Planet	1 60
" Waverly.....	1 50
" XX	1 40
" X	1 25
" Electric Duplex	1 80
" Special Globe..	1 50

Matches—	Per Case. 5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Tiger	2 60	2 80
Parlor	1 70	1 75
Red Parlor.....	1 70	1 75
Safety	4 00	4 20
Favorite	2 25	2 35
Flamers	2 25	2 35

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW

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Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

B. F. P.
Cough Drops

Have you got them? If not, write

TORONTO BISCUIT & CONFECTIONERY CO.

TORONTO

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

The "GENUINE"

Is a Chimney full of quality
See our Registered Trade
Mark on each one.



Heat will not break it

Full Lead Flint-Wrapped and Labelled

Do not buy any so-called Flint Chimney, but insist on having the GENUINE

GOWANS, KENT & CO., Toronto

CHARLES F. CLARK, PRESIDENT. EDW. F. RANDOLPH, TREASURER.
ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY
THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.
THOS. C. IRVING, Superintendent.

OAKEY'S
'WELLINGTON'
KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,
Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.
Wellington Mills, London, England
REPRESENTATIVE IN CANADA:
JOHN FORMAN, 650 Craig Street
MONTREAL

COX'S GELATINE
Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

EDWARD STILL
Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, APRIL 24, 1896. No. 17

Manufacturers to Her Majesty the Queen — by Special Warrant

Purveyors to H.R.H. The Prince of Wales — To the Court of Holland and the King of Italy

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 — Only Silver Medal Paris 1875

Only Medal Dublin 1865. — Grand Gold Medal Moscow 1872 &c. &c.

Bulls Head Trade Mark

1873 Cross of the Legion of Honour

Kippered Herrings



The recognized leading Brand in all the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

VARSITY CIGAR 5c. THE BEST IN THE MARKET

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

THE ONLY TEN CENT CIGAR

COMPRESSED CORNED BEEF . . . .



is a staple article, and a good many people make it. It looks like a simple thing to put up, but there are lots of points to be considered. First, there's the selection of the meat—that's important. Second, the cure of the meat—if it's cured too much, it's salty; if not enough, it will spoil. Third, there's the cooking of the meat—this has to be done to a turn. Fourth, there's the processing—in this and the cooking lie the arts of the scientific canner. Lastly, there's the painting, labeling and casing of the can for market—these points all require careful attention and trained help.

We make a study of every detail connected with meat canning. Nothing is so small as to escape our careful attention. We are acknowledged leaders in the application of scientific methods to this work. Our "Helmet" brand on a can of meat is a guarantee of excellence. Specify Armour Packing Co.'s KANSAS CITY Canned Meats on your orders to your jobber.

Manufacturers' Agents,

JAMES HAYWOOD
Toronto

J. L. WATT & SCOTT
Montreal

J. HUNTER WHITE
St. John, N.B.

Armour Packing Co. . .
Kansas City, U.S.A.



New . . Harness ?

Not much. That's the set I've been using right along, but I never cleaned it up before with

YUCAN OIL BLACKING

May be procured from all wholesalers.

Manufactured by

The F. F. DALLEY CO., Ltd.
Hamilton

TANGLEFOOT

Sealed Sticky Fly Paper

PRICES FOR 1896

REGULAR.		"LITTLE."	
One Box -	45 Cents	One Box -	18 Cents
One Case - -	$4.00	One Case - -	$2.10
Five Cases -	3.75		
10 Boxes in a Case.		15 Boxes in a Case.	



THE DIFFERENCE

TANGLEFOOT Does Not Leak at the Edges
TANGLEFOOT Does Not Soak Through the Paper
TANGLEFOOT Does Not Spoil Over Winter
TANGLEFOOT Does Not Allow Flies to Escape
TANGLEFOOT Has the Only Serviceable Holder

Holders

Are no longer packed with TANGLEFOOT, but are put up separately in boxes of 50 which job for $1.00.

Standard Goods THE Best to Handle

FOR PURITY

Bi-Carbonate of Soda

FOR STRENGTH



TRADE MARK

This brand is always reliable. Highest test $98\frac{50}{100}$ % pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.



Pure Castile Soap

RED LION BRAND

If you want to keep a Soap that you can recommend to your customers, then purchase "Le Lion Rouge;" quality never varies.

Fry's

100 PRIZE MEDALS

HIGHEST HONORS AT CHICAGO

Always Reliable.





Purveyors of Chocolate to Her Majesty the Queen by Royal Appointment.

It pays to sell them.



Agents for the Maritime Provinces, Ontario and the Northwest.

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

The only Magic . .

necessary to make your Crockery Department a success is an assortment of the right goods, that is to say, of our goods. They are right in quality, shape, finish, and price. They hold their own against all competition, either home or foreign.

Send for Our List. **Brantford Stoneware Mfg. Co.** BRANTFORD, ONT.

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S
BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery." Lancet.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto.

ROSE & LAFLAMME, Montreal.

WORKS : LONDON, W.C.

TETLEY

Although the above name is always associated with packet tea, we carry a large stock of Standard Blends of India and Ceylon in 60 and 100-lb. boxes at prices to suit all classes. Write for samples.

ADDRESSES:

14 Lemoine Street, MONTREAL — *T. KINNEAR & CO., 49 Front Street East, TORONTO*

Hudson Bay Co., WINNIPEG

"The woman who did"



Should not be taken as an example to imitate, any more than "the man who didn't."

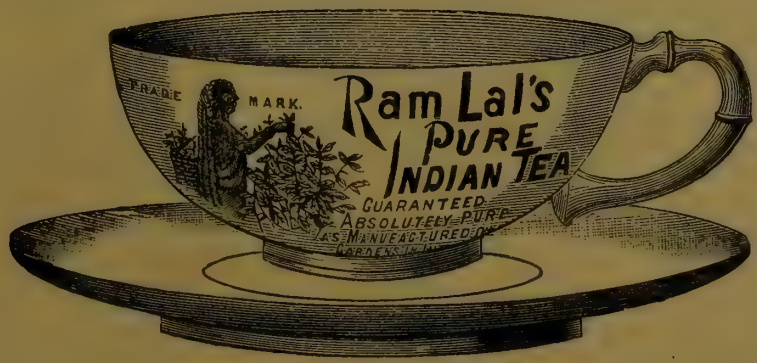
He didn't keep MacLaren's Cheese, and when one of his customers, in making up a camping order, asked for "MacLaren's," he had to send out to his competitor's and get some. The customer got his order filled, but he had his own opinion of "the man who didn't" after that.

You can't please a customer better than by giving him what he asks for.

A. F. MACLAREN & CO., Toronto

No Coercion

Needed to sell



Sells on its merits.

ROSE & LAFLAMME

Eastern Agents MONTREAL

What is the power of to-day ?
That holds our business in such sway ?
That rightly done will always pay ?
Advertising Eddy's Matches.

What is it oils our wheels of trade
And gives our business greatest aid ?
How have our largest sales been made ?
By advertising Eddy's Matches.

What has built up the power and fame
Of this firm's well-known honest name,
And conquered Fortune, fickle dame ?
Advertising Eddy's Matches.

What is it makes our business thrive
And keeps our Agents all alive ?
From what do they most help derive ?
Advertising Eddy's Matches.

And thus all are in modern days
Indebted in a lot of ways
To what all clever folks will praise,
Advertising Eddy's Matches.

Copied by many, excelled by none,
What matches have had such a run ?
Have led since 1851 ?
E. B. Eddy's.

This parody is not sublime ;
It emanates from Western clime.
We get the business every time
Through Eddy's Matches.

"Rose Brand" Lard

Is Good Lard

Reference : Any merchant who has ever handled it.

PACKED IN 1, 2, 3, 5, 10, 20, and 50-lb. Packages.

A trial order will convince you that it will increase your trade to handle "Rose Brand" goods.

The GEORGE MATTHEWS CO., Ltd., Ottawa and Peterborough

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

Will show you a good profit.

Will give your customers perfect satisfaction.

REINDEER BRAND

CONDENSED MILK.

BUY IN SMALL LOTS AND OFTEN.

When ordering ask your wholesaler for this year's pretty calendar.

The Tea Trade Demands



Careful attention, well directed intelligent supervision and a thorough knowledge of the values of the day. No other branch forms such an important factor in the ultimate success of the average grocery business. If your teas don't please and satisfy consumers—your competitor's may. The result is easy to predict.

Nothing spreads faster among busy house-wives than the fact that "So-and-So" sells exceptionally good tea, and nothing is more stimulating to trade in dull times than this. We simply ask a fair intelligent trial of the lines we offer. The result we leave with you.

In **Assams, Ceylons, China Blacks, Indians, Young Hysons** and **Japans** (high and medium grades) we have every confidence in our ability to successfully cater to the requirements of the Canadian trade.

W. H. Gillard & Co.

Wholesalers Only — Hamilton

In Spring and Summer

Mince Pies Made From



WETHEY'S CONDENSED MINCE MEAT

are just as tempting and delicious as in Fall and Winter.

J. H. WETHEY - St. Catharines, Ont.

BOULTER'S GOODS ARE PURE GOODS

Known for their
EXCELLENCE
. . of . .
PURITY and FLAVOR

BOULTER'S GOODS ARE PURE GOODS

Sell the Peerless "Lion" Brand Canned Goods.



Their Record is SKY high.

BOULTER'S GOODS ARE PURE GOODS

Our Handsome Labels SIMPLY grace your establishment.

✦

WORKS: { PICTON, TORONTO . . and . . DEMORESTVILLE

BOULTER'S GOODS ARE PURE GOODS

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, APRIL 24, 1896 ($2.00 per Year) No. 17

DROPS FROM THE EDITOR'S PEN.

A well-worn smile never gets threadbare.

—

Overstocked shelves lighten a merchant's bank account.

—

Lack of character usually brings abundance of discredit.

—

A capable and obliging clerk is the store's centre of gravitation.

—

A "peppery" grocer is too hot for most people to do business with.

—

Life is a struggle, but it would not be much if it was not a struggle.

—

Ceylon tea, like a pretty, intelligent and virtuous girl, is bound to conquer.

—

Prejudice is one of the most injudicious things a merchant can keep in stock.

—

As long as it does not create an unhealthy pocket the bicycle craze is health giving.

—

Eyes and ears are usually more useful organs to the merchant than is his tongue.

—

A store "help" can be a hindrance as well as a help. A cheap clerk for example.

—

The office of pastimes is not to help men to kill time but to help them lengthen their days.

—

Retailers who undersell the cost price of an article are undermining their own interests.

—

In the presence of customers the merchant should cork his wrath and uncork his urbanity.

—

Discontent is a break that will keep at a slow pace the most profitable business in the country.

—

There is not a sane merchant in existence who does not desire to extend his trade; and yet now and then one is discovered who refuses to advertise "because he already has more business than he can do."

—

A salesman need not be a carpenter, but he should know how to use the hammer of persuasion.

—

By all means display your goods, but keep your weaknesses as much in the background as possible.

—

It is attention, not genius, that is demanded of him who would make life a success in any sphere.

—

A healthy mind and a healthy body in the merchant were never more needed than they are to day.

—

Merchants who are frequently making new and judicious departures usually prevent the departure of business.

—

If a man does not earn his bread by the sweat of his brow he is usually compelled to by the worry of his brain.

—

Even a business that is founded upon a rock needs to move with the times if it is to avoid being washed away.

—

A man can only be successful in business by being himself. By aping somebody else he is likely to become a jackass.

—

You have as little chance of catching custom by clumsy methods as you have of hooking herrings with a shark hook.

—

Just as wise would it be for a man to say there were no fish in the sea as to declare there is no money in advertising.

—

It is systematizing, not the time which a man has at his disposal, that determines the amount of work he shall accomplish.

—

Patience is one of the most delicate of qualities to cultivate, yet cultivated it must be if success in business is to be attained.

—

As the wind in the spring goeth about stirring up the dust, so the merchant at all seasons should go about stirring up trade.

—

No matter how honest he may be, the debtor who fails to meet his obligations on maturity is generally viewed with suspicion.

—

Legion is the number who have been driven to poverty by prosperity, while poverty is the road which leads many to prosperity.

—

A merchant that does not look sharp after his accounts, like the dog that neglects to go after his master's game, is likely to get into trouble.

—

When Prosperity is driven away by bad Business Methods it is naturally slow to come back, no matter how earnestly it may be invited.

—

From the fuss some people make over early closing one might fancy it was a dose of nauseating medicine they were being asked to take.

—

It is better that an article which has lost its original merit should be thrown into the sea than that by selling it money should be made and a customer lost.

—

The difference between the man who cuts with a razor and he who cuts with prices is that the one cuts to kill the man and the other to kill the man's business.

—

The ideal salesman does not induce a customer to buy what she does not want: He induces her to buy what she needs, but probably did not know that she needed it.

—

The store is the mercantile school; and the clerk who does not well learn his lessons will be a failure as a salesman and as a merchant, should be ever essay to be one.

—

All the laws in the land will never be able to make a "dead beat" pay his debts, but the simple will power of each merchant will prevent him from plying his nefarious practices.

COMPOSITION OF MARGARINE.

MARGARINE is a produce which has been talked of a great deal for some time, both in France as well as in foreign lands. All the Parliaments of Western Europe have been successively filled with projects of law relating to the rules of commerce in this commodity, but, in spite of all the commotion which this article has caused, there are very few people who have an exact idea of its fabrication. We believe it will be of use to our readers to have some information on the manufacture of margarine, and we therefore give the results of a study of the subject, made by Mons. Villon, who is well known as a chemical analyst. The true name of this matter is oleo margarine, and it is the liquid part which flows from tallow when it is pressed warm. The tallow employed is that which is known under the name of the "first juice," and comes from the melting at a low temperature of fat fresh from the butcher. This first juice is composed of solid stearine, fusible at 100 deg. Fah., and olein (oily liquid). The first operation consists of separating the liquid from the solids in the first juice, which we call tallow.

The solid tallow is put in cloths of strong linen, so that they form covered cakes. When this is done the hydraulic press is loaded with them. Upon the bed of the press is placed a strong plate of sheet iron, heated in water at 120 deg. Fah., and on it are put five cakes of tallow, then another plate of sheet iron, and so on until the press is full. Generally 180 to 200 cakes of tallow fill the press, and the operation should be rapidly performed in order to prevent the cooling of the plates. With three workmen the press can be rapidly filled.

The separation of the oleo begins without pressure by the simple weight of the plates and by the heat which comes from them. When it is noticed that the running has ceased, the press should be worked, going very slowly at the commencement. The pressed tallow which remains in the cloths is used for manufacturing artificial lard and wax candles. The oleo which has run from the press is sent to margarine factories or exported.

Oleo is a granulous mass of yellow color and its taste approaches that of ordinary butter. The principal market for the oleo is Rotterdam (Holland), where the Americans also send considerable quantities of this product for the needs of Europe.

Fabrication of margarine.—The manufacture of margarine consists of mixing the oleo with some milk and a small quantity of cotton oil, the proportions varying according to the quality of the margarine to be made. Here are some of the figures: Oleo, 16 cwt., milk 11 gallons, and oil 2 cwt. The quantity of oil varies greatly according to the season; thus, in winter when the cold is intense, 30 and even 40 per cent. of oil is used, whilst in very hot weather the addition of oil is almost suppressed. Oil of earth nuts and of sesame can also be used. The oil modifies the paste of the margarine, which is naturally too short and brittle, and gives it the oiliness of good butter.

Oleo is melted in the furnace at 113 deg. Fah., and the milk and oil are brought to the same temperature. Each of these products is enclosed in a receptacle above the churn, which is of wood, and is filled by means of funnels. The materials are mixed well, until the whole has the appearance of cream. The churning lasts about two hours, then the mixture is turned into a wooden strainer, slightly inclined in order to run it off into a large tub. When it leaves the strainer to fall into the tub it meets a strong sheet of fresh water, which solidifies the margarine into granules.

In the tub the margarine floats on the surface of the cold water, and by the aid of an openwork basket the fatty matter, which looks like sleet, is collected. It is turned into perforated receptacles and left to drain for a longer or shorter period, according to the temperature. This operation generally takes about two hours. After this the mechanical working of the margarine is begun. It is placed upon a round table like those used in dairies, but very much larger, and the moisture is worked in order to press out the buttermilk and give it the consistency of butter. It is next passed, in small portions at a time, through a horizontal worker, which is composed of two cylinders of wood with deep flutings, which spread out the paste and give it its nice appearance. It is then made into large cakes or put in tubs.

During the making of margarine it should be noticed that it does not solidify in one mass, because during the slight fermentation which it undergoes before being drained it has not the peculiar taste which indicates good margarine. That is why it is necessary not to use too cold water.

To give to margarine the taste of good quality butter the fat, whilst dropping, is sprinkled with a little special ferment mixture, which comes from the artificial manufacture of the ferments of good butter.

If there are houses which make margarine under its right conditions, there are also certain establishments which sell mixtures of butter and margarine for pure butter. This dishonest trade does the greatest injury to pure butter and its makers, because it destroys all confidence of the purchasers. Up to the present time the detection of the presence of small quantities of margarine in butter offers great difficulties, and sometimes it is even impossible to discover the fraud. It has been thought that it would be well to alter the appearance of margarine, by incorporating with it a product which would be easy of detection, and that the change should be obligatory. The matter proposed for mixing with it is phenolphtaleine in very small quantities, and, according to Mons. Bruylante, margarine would then have a rosy tint if placed in alkaline solutions; the reaction persists even when mixed with the margarine 50 and 90 per cent. of fresh butter. This substance also resists frequent cold or warm water washing. It could be removed by water alkalined with caustic soda, but that practice could not be followed in commerce, as the butter thus treated would have the taste of soap.

The above description of the method used for the manufacture of margarine will enable people to know the nature of the product, and also the facility which exists for discovering the fraud in butter, but, on the other hand, one does not deny its usefulness for such households as have no means to buy fresh butter.—Kuhlow's.

HE PREACHED ON BUSINESS.

Is it not lawful for me to do what I will with my own? —Matthew xx., 15.

Taking this for his text Rev. J. M. Whitson, of New York, says the question nowadays, is: If I have the capital to drive a rival out of business by selling below cost longer than he can stand it, haven't I a right to do it? Or, if I control the sale of a neccessary article, haven't I a right to screw the price up as high as I can? * * But society is nowadays working more and more closely to the principle which Roman lawyers laid down before the dark ages: "So use what is yours as not to injure what is another's." Business is not charity. But it is justice. A man's business is his own, but not his hammer, to crush a competitor, or his lancet, to bleed a customer. We shall probably see this principle wrought further into statute law than it has been. * * All private business is a sort of public trust—that is, it is for the public benefit, including, of course, the benefit of the man who carries it on. It is to be worked for all it is worth, not to him alone, but also to those whose wants he supplies. By supplying their wants he makes his living. The more and the better he does it, the more he makes by it. But is he to think only of what he thus gets, and not equally of what he thus gives? This, then, is his trust, his public trust: to care as much for what he gives as for what he gets; to make his business worth as much for public as for private benefit. Many business men now act on this social theory. Conscience and a sense of personal honor, stimulated by the public approval of their example, may be relied on to bring it ultimately into general adoption.

The Slocan Hotel, at New Denver, B.C., was burned the other night. Many guests had retired and escaped with difficulty. Several were injured jumping from windows. Loss, $8,000; no insurance.

STERLING GOODS

An inferior article may attract public notice and for a short time enjoy the encomiums of the people, but unless the article is possessed of true merit it will soon pass into oblivion, following in the train of all the innumerable articles that have made their way into the homes of our people, having only for their recommendation flaunting advertisements that sparkle but for a time. The reverse is the case with goods of

"STERLING WORTH"

They live on, burning brighter and brighter, cheering from day to day, until they become the recognized necessaries of daily life.

"We must have CROSSE & BLACKWELL'S goods on our table."
"I could not think of having breakfast without the AMERICAN BREAKFAST CEREALS."
"When travelling I always insist on having RAM LAL'S PURE INDIAN TEA, and BENSDORP'S ROYAL DUTCH COCOA has a fascination for me that no other Cocoa will supply."

These are some of the remarks repeated thousands of times daily, and why? Because the people that have used these goods know that they are the gems of all condiments. Other lines that are fast becoming prime favorites with our people are the celebrated brands of **"MECCA"** and **"DAMASCUS"** coffees. Although these goods have only been on the market for a short time, yet to-day we hazard the opinion that they are the most appreciated brands that are being offered to the public. This is the verdict of all the "leading grocers" who have used these goods.

JAMES TURNER & CO., Hamilton, Ont.

We Are Offering

Extra Quality Cleaned Currants
Fine Quality Case Prunes
Choice Quality Pulled Figs
Seal Brand Salmon

Extra Quality Selected Valencias
Choice Quality Dried Peaches
Nimpkish River Salmon

LOWEST PRICES FOR THE BEST GOODS.

BALFOUR & CO. HAMILTON.

CLERK'S CORNER.

THE first thing for a clerk to realize is the fact that every moment of the time between the regular opening and closing hours belongs to the proprietor—that as it is not his own he must use this time just as his employer would wish him to use it, says Mercantile Journal. The probabilities are the average storekeeper does not object to a clerk's relaxing for a few minutes occasionally, but a young man is unfortunate, indeed, if his employer permits or encourages his fooling away any time. The day will come when the young man who has an "easy boss" will wish he had worked for the meanest old "skin flint" that ever owned a store. Habits of carelessness are costly things, and they are incurable. And they are contagious. The only antidote, if you have gotten into a store where listlessness or carelessness is epidemic, is to get out of that store. A change of air is absolutely necessary to your business growth. No young man is proof against such an atmosphere.

Young men should aim to learn all there is to know about the business they happen to be in. Thousands of young men are working in stores whose aim and ambition is to get at something else. Some want to be lawyers. Some want another line of work. Unfortunately, some want something else just because they always think the work they are doing is the most disagreeable that could fall to a person's lot to do. There are two reasons for his doing willingly the tasks at hand as well as endeavoring to learn all he can about the business he happens to be engaged in. First, because even though he becomes a lawyer or engages in other business, he always finds it useful to be conversant with some other than his own particular line, and to have applied himself diligently to learning all he could he will find he has learned how to study effectively something else when the time comes. Then, secondly, thousands of young men fail to be what it was their youthful ambition to be. Some unfortunate obstacle arises to prevent their getting the proper education for a profession, or the opportunity does not come to make a change in the line of work. Then he has to continue to be what he is and was, and it needs no pointing out that he will be better off if he shall have applied himself diligently not only to performing his regular duties, but also to the task of learning all that it was possible for him to learn.

SOME BIG FIGURES.

On one of the cold, blustery days this winter, when business was quiet at the Tanglefoot office, one of the assistants of a mathematical turn of mind figured out that the output of Tanglefoot for 1895 was capable of catching 27,000,000,000 flies, which, if placed end to end, would reach round the earth at the equator 15 times, or from the earth to the moon and three-fourths of the way back.

HOW TO PRESERVE HONEY.

Honey has a great affinity for moisture, and if comb honey is stored in a damp atmosphere it will absorb the moisture through the slightly porous cappings and become thin and watery. The bulk of the honey will be so increased that it will burst the cells and ooze out. The honey may become so thinned that fermentation will set in. Cold is also detrimental to comb honey, causing it to candy in the cells. When comb honey is first taken from the hives it should be stored in a hot, dry atmosphere. A room in the south-east corner of a building where it will become very hot in the afternoon is a good place to store comb honey, as a correspondent in The Country Gentleman explains. The heating continues the ripening process, and if there are any unsealed cells of honey the honey in them becomes thicker and riper instead of thinner.

Down in the cellar is where the ordinary purchaser of comb honey is almost sure to put it. No place could be more undesirable. Dryness and warmth are the requisites for keeping comb honey. As ordinarily kept, comb honey will candy before spring, but by keeping it in a warm atmosphere it will not candy and will really improve with time.

S. & H. HARRIS'S HOUSEHOLD REQUISITES.



Ebonite Blacking
(WATERPROOF.)
FOR BOOTS AND SHOES.

Does not Injure the Leather



Trade Mark.

Requires No . . Brushing

..ASK FOR IT..



SOLD EVERYWHERE. MANUFACTORY: LONDON, E., ENGLAND.

ASSAM AND CEYLON TEAS

Intending purchasers should see our samples of these Teas before placing their orders.

DAVIDSON & HAY, WHOLESALE GROCERS **Toronto, Ont.**

Strong Flour
Big Loaf
Large Yield

These are the Cardinal Points of our

. . **OBELISK** (Registered)

There is no better, whiter, purer flour than OBELISK on the market to-day.

THE TILLSON COMPANY, Ltd., - Tilsonburg, Ont.

When a Man . . .

Comes to you and asks for a brand of Canned Salmon that you can recommend, you are always safe in handing over

FLAG-SHIP SALMON

Backed by the Packers' Guarantee and your own knowledge of the goods you have nothing to fear. There are no better goods than ours.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.
LULU ISLAND, B.C.

LITTLE STORE WORRIES.

A CONTRIBUTOR to The Detroit Evening News Weekly tells in a humorous fashion of the petty ills with which the average grocer must contend. "A merchant," he declares, "ought to possess an ample supply of good nature and patience, as not a day will pass in business life but that these qualities will be called into requisition. The wants of some customers are very peculiar, and their tendency to sensitiveness must be duly considered, otherwise the dealer is liable to lose their patronage. I cite a few examples which came under my observation recently :

"A man comes into the store and says, 'I want some sugar.' When asked how much, he replies, 'I guess about four or five pounds.' It was, of course, necessary to inquire what kind of sugar he wished. 'I guess they want white,' he responds. 'Now, how many pounds did you say?' 'I guess three pounds will do.' After this he states, 'I want some coffee, I guess.' Upon being asked how much coffee he required, his answer came, 'I guess one pound will do.' 'But we have coffee for 35 cents, 30 cents and 25 cents per pound ; which do you prefer?' Again the hesitating response, 'I guess you may put one and a half or two pounds 30-cent coffee.'

"A lady comes into the store and enquires, 'Have you any nice, fresh butter?' 'Who made it?' 'Is it salty?' 'When did you get it?' 'How much will this piece weigh?' Upon being informed that it weighed one and three-quarter pounds, she replies, 'I guess one and a half pounds is all I want; if our folks do not like it you will have to take it back.' After this she asks, 'Have you any fresh fish?' Upon being told that we have, she enquires, 'When were they caught?' 'Do you know that they are fresh?' 'Where do they come from?' 'When did you get them?' 'How much will this one weigh?' 'Two pounds'—— but 'I only want one and a half pounds ; I will have to go where I can get what I want.' Exit.

"Here is another somewhat similar instance. The customer asks, 'Have you any fresh bread?' 'How long have you had it?' 'When was it baked?' etc. The tricks of the trade, so-called, are not all on one side, and the experience of a merchant has a wide range. It requires a level head to meet all the demands made upon him from day to day, especially if his customers 'guess' at things they are supposed to know. It is not an infrequent occurrence to have a man come in with, say, a sixty-pound firkin of butter, which he wishes to exchange for groceries, and after being advised that it will be accepted, but that he can have only ten pounds of sugar in this deal, he takes the sugar and a due bill for the balance payable in goods. He comes along the next day, however, when the proprietor is out and gets the entire balance in sugar from the clerk, not showing up again for perhaps six months. I have no doubt many merchants have had similar experiences, and in many instances not only amusing but absurd ones. However, it is necessary to make the best of them and to cater to the fancies or eccentricities of customers."

WHO OWNS MONTREAL'S HARBOR?

WHO directs or controls the harbor of Montreal? is a question that many people would like answered.

Until a short time ago it was thought that the Harbor Commissioners appointed by the Government were the gentlemen endowed with the necessary authority. Latterly, however, there have been occurrences which tend to create the belief that the firm of D. Torrance & Co. have just as much authority as the Harbor Board.

Business men generally, who have read up the Canadian exports, know that the port of Bristol takes a lot of Canadian cheese. Until last summer this trade was handled by the Dominion Line, which docks its steamers near the central portion of the harbor. Last summer the firm of Elder, Dempster & Co., which had previously leased to the Dominion Line, appointed Hasting, Ronald & Co. as their Montreal agents, and took over the Bristol service for themselves from D. Torrance & Co. They were given a dock away down in the east end of the harbor, over three miles from where the cheese dealers have their offices and warehouses. When there was no room at the Dominion dock the trade did not object to carting the goods down, but when, as often happened, there was plenty of space to birth the Bristol boat at the latter's dock they thought that it should be done. When they asked the reason they were informed that D. Torrance & Co. asked a tax for each steamer in addition to the regular wharfage dues that the boat would have to pay anyway. Hasting, Ronald & Co. did not see their way clear to contribute to the revenue of D. Torrance & Co. in this manner, and accordingly the cheese had to be carried three miles from William and St. Peter streets in the boiling summer sun, and suffered in consequence. Accordingly, this spring the Board of Trade, and through them the Harbor Commissioners, were appealed to. The latter, after due consideration, decided that last summer's arrangements could not be interfered with, but that when there was a vacant space the harbor master would be authorized to berth the Bristol boats nearer the centre of the harbor. This only strengthens the belief that the commissioners are not the supreme authority in the harbor.

One would have thought that the harbor master, if he is such, could utilize all vacant spaces at the docks to the best advantages of the commerce of the port, without consulting the interests of any private firm of steamship agents.

A HINT FOR THE SALESMAN.

"SILLY BILLY" was the acquired name of a young man who did a good deal of heavy loafing about the country grocery store of a friend of mine. He wasn't half as silly as he looked, but, owing to a power of imitation he possessed, often startled one by apparent acts of intelligence. But they were really accidental, after all, and Billy could hardly be considered strictly reliable in his probable acts in any given case.

One day my friend had been detained very late, waiting for a clerk to come back from dinner, and he bethought him to let Bill "tend store" for a few minutes, as a customer was hardly likely to happen in at that time of day.

"If anyone comes in tell them to wait for Jim, or," he added laughing, "wait on him yourself, if you can ; you remember how I addressed that last customer, didn't you?"

Although the proprietor had himself forgotten the manner of said "address," when he thoughtlessly made this remark, Billy had not, by any means, as the sequel showed.

The neighborhood, as a whole, in this vicinity, were a hearty, bluff, breezy lot, the single recognized exception being the new school-mistress, who had been on duty but ten days, and who now happened to drop in to make some small purchase.

Here was Silly Billy's chance to acquit himself handsomely in his new trust, and recalling with great minuteness the manner of greeting the last customer that had called, he advanced with a broad smile on his face add exclaimed heartily :

"Hello, old man! Glad to see ye—give us your flipper. What can I stick ye for today?"

That's an extreme case, to be sure, yet there are hundreds of clerks who handle their customers with hardly less want of taste and tact than did Silly Billy. Imitation is a doubtful virtue and a dangerous one to use. "Adaptability" is a different faculty. The really good salesman instinctively sizes up a customer and addresses him in conformity to the results of his quick decision as to "how to take him." The vain, pompous buyer demands a vastly different treatment from that which would be proper towards the modest, intelligent little fellow just behind him. The reasoning which will sell goods to one sort of individual will utterly fail of doing so in the case of the next customer, perhaps.

In a way, pleasing customers and inducing them to buy may be compared to catching fish. You must know how "deep" to fish. You must know the "kind" they are. You must know what hook to use. You must know how to bring them to land after you've hooked them. Put yourself in the customer's place, and then do unto him as you would that he would have done unto you.—Clifton S. Wady.

GOOD GOODS COMMAND A STEADY TRADE

A BUSINESS CHANCE

A STEADY TRADE INSURES A PAYING BUSINESS

Is given to everyone in the trade. The chances may be even — success or failure. Right goods, right prices, right methods bring success. A second-class stock at first-class prices won't bring it. A big profit on a single cheap line won't begin to bring it. But the steady sale of goods which are well known, well liked and of the very best quality, will bring business success. Here are some

GOODS WHICH SELL

Crown Brand Flavoring Extracts

Absolutely pure — of greatest strength—in forty different flavors —from the natural fruits and spices. We know, we make them.

Carr & Co.'s Biscuits

Well known now throughout Canada—enormous increase in sales during past year—especially choice is the Cafe Noir.

Bryant & May's Matches

Known all over the world as the best made—every grocer should carry them—"Safety" and "Tiger" for the household, Wax Vestas for smokers.

Hubbard's Rusks

Nourishing and attractive diet for invalids and infants—of uniform good quality—packed in tins—will keep any length of time—easily prepared.

Sole Agents for Canada

ROBERT GREIG & CO.

MONTREAL

Fancy Groceries

We have an exceptionally fine stock of these goods, direct importation, comprising

French Peas
French Mushrooms
Nonpareil Capers
Olive Oil
Spanish Queen Olives
Genuine French Sardines
Genuine French Mustard

The above in all sizes and all grades. The very best obtainable at the different range of prices.





Turner, Mackeand & Co.

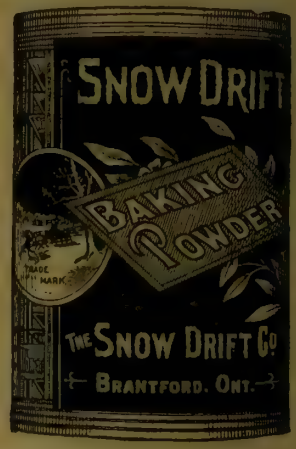
Wholesale Grocers,

WINNIPEG

ALWAYS UNIFORM

THOROUGHLY TESTED IN EVERY WAY

Snow Drift Baking Powder



No one ever complains if you sell them this perfectly pure Baking Powder.

The Snow Drift Co., Brantford, Ont.



The Sydenham Glass Co. Ltd.

Manufacturers of WALLACEBURG, ONT.

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint. Write for prices. Prompt attention to orders and inquiries.

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THE DUTY OF BUSINESS MEN.

CANADA will in a few weeks be in the throes of a general election campaign. The responsibilities of the business men of the country are great on all such occasions, but probably never before in the history of the Dominion were they as great as they are now.

Government by party there always will be; and it is necessary that such should be. The evil arises when party is given the first place: when the country and the business interests of the country are made subservient to party exigencies.

The Parliament which has just passed out of existence by lapse of term has been one of the weakest since Confederation: It was marked by its preponderance of the professional politician of the ward type. And what was the character of the House became, during the last year or two, to a large extent, the character of the Cabinet.

Just as there is a preponderance of the ward politician element in Parliament, or any other governing body, just as surely is there an absence of that practical business element so necessary for wise legislation.

The retiring Parliament has been no exception to the rule. Legislation in the interests of the business of the country it has ignored persistently, and when it has attempted legislation for the business interests its efforts have been so clumsy, crude and foolish that the merchants and manufacturers of the country have been goaded into indignation.

Its sins of commission are bad enough, but its sins of omission are even greater.

There is an universal desire among the business men of the Dominion to make the next Parliament more like what it should be, and as a result we see a large number of mercantile men being nominated by the respective parties for parliamentary honors. It is to be hoped that on election day the old party feeling will not be allowed to well up and drown the better instincts.

The question as to whether this or that candidate is a Grit or Tory should not be the determining factor. The matter of tariff is at least of secondary importance.

The question that ought to decide the vote is this: Is Mr. Blank possessed of practical business common sense? If at the party conventions for the nomination of candidates each merchant exerts his influence for the nomination of the desirable class of men he will probably be saved the humiliation of casting his ballot against his party.

Until the business men will vote for practical business men first and party second we can never expect to see the business interests of the country looked after as they should be. And then—it does not matter whether we have Conservative of whether we have Reformer in power at Ottawa—we shall see business men at the head of the business departments, and not the lamentable contrary as is now so much in evidence.

THE SUGAR SITUATION.

WITH the conditions as they are today in Cuba, it is not surprising that the statistical position of the sugar market should be so strong.

Under normal conditions Cuba is by far the largest cane sugar-producing country in the world. But on account of the civil war raging there the conditions are abnormal, for instead of yielding in the neighborhood of one million tons of cane sugar the crop of 1895-96 is only about 200,000 tons, a decrease of 81.70 per cent. compared with a year ago.

The total supply in the island, according to the latest statistics, is but 289,461 tons, against 1,044,445 tons in 1895 and 1,121,461 in 1894.

The United States, of course, largely depends on Cuba for its supply of raw cane sugar. But up to about the middle of the present month it had so far this year received over 55 per cent. less than for the same period in 1895, and over 72 per cent. less than in 1894. The estimated quantity afloat to the United States is 1,922 tons, against 22,000 tons in 1895, a decrease of about 90 per cent.

The cane sugar production of the world is estimated at 2,792,700 tons, against 3,529,849 tons in 1895, and of beet sugar at 4,270,000 tons, against 4,792,530 tons in 1895, so it will be observed that there is a decrease all round. The combined production of cane and beet sugar is 7,062,700 tons, against 8,322,379 tons in 1895, a decrease of 1,259,679 tons.

Last week there was a further appreciation of prices in both London and New York. In the former city on Monday April beets advanced 1½d. to 12s. 10½d., the highest point yet touched. In Canada there is a better demand to be noted, but there has been no change in prices beyond the fact that one of the refineries is trying to get one-sixteenth more for yellows than it was a week ago.

ADVANCE IN BANANAS.

A sudden firmness has seized the banana market during the last few days. The cause is primarily two-fold.

At this season of the year an increase in the demand is looked for, and while this naturally has a tendency to stiffen prices, yet the firmness which has characterized the market during the past few days is due more to the lightness of deliveries than the quantity that is wanted.

Steamers arriving in New York have but about half their usual cargoes of bananas on board, and as a result "firsts" have sold at the ship's side as high as $1.50 per bunch.

At least one of the reasons for the lighter supplies is alleged to be an understanding among the importers whereby the heavy imports and low prices of the last season or two shall not be repeated.

In Toronto bananas are about 25c. per bunch higher than they were a week ago.

LIKELY TO HAVE A BANKRUPTCY LAW.

The business men in the United States, like those in Canada, have for years been trying to induce Congress to pass a bankruptcy law. But time and again have they failed in their purpose. The prospect of securing the desideratum is now, however, brighter then it has been for some years, at any rate, the Judiciary Committee of the House having favorably reported what is known as the Torrey Bankruptcy Bill.

This bill is a comprehensive measure, and much care and thought is exhibited in its preparation. As the opposition to it is weak it seems a foregone conclusion that it will at least pass the House. How it will fare in the Senate we are not in a position to state.

Although a United States measure, the bill is of more or less interest to Canadians, and particularly those who are favorable to a bankruptcy law for the Dominion. It is, therefore, in order for us to outline some of its principal provisions.

Two descriptions of bankrupts are provided for under the bill: voluntary and involuntary. A voluntary bankrupt is described as one who petitions to be and is adjudged such; an involuntary bankrupt is one who has been adjudged such in a suit brought by his creditors. Anyone except corporations, irrespective of whether they owe more or less than $1,000, may become a voluntary bankrupt. Persons, firms and

corporations (except farmers and wage-earners) who owe $1,000 and more, and have committed an act of bankruptcy, according to the evidence in a fair and impartial trial, before a jury if desired, may be adjudged bankrupts upon the petition of creditors.

There are nine grounds upon which a debtor may be thrown into bankruptcy by his creditors. Briefly, however, an act of bankruptcy by a debtor consists of conduct calculated to defraud the creditors, or insolvency followed by a protracted default of payments due, or a failure to prevent an equitable distribution of the estate.

A unique feature of the bill is that it provides for the voluntary bankruptcy of wage-earners and farmers. Whatever may be the wisdom of this provision, especially as far as the wage-earner is concerned, it obviously prevents the charge of class legislation being levied against the bill.

A petition can be filed against a debtor who has committed an act of bankruptcy by three creditors who together have unsecured claims for over $500; if there are less than twelve creditors, one of them holding such a claim may file the petition.

One of the most commendable features of the bill is that which forbids preferences being given, and those which have been given may be set aside if proceedings intervene within four months after they have been given.

A petition for a discharge may be filed by a bankrupt, not a corporation, after two and within the next four months after the adjudication or conditionally within the next six months, but not afterwards. The discharge will be granted unless the bankrupt has been convicted of having committed some one of the acts forbidden by the bill, namely, given a preference which has not been surrendered, knowingly made a false statement in writing for the purpose of obtaining credit, made a fraudulent transfer of his property, or fraudulently destroyed or neglected to keep books or records showing his financial condition. Discharges fraudulently obtained may be set aside upon application two years after they were granted.

DECLINE IN MAPLE PRODUCTS.

The steady decline in the price of maple products this spring in the face of a largely decreased output in the country has been a surprise to a good many.

Prices have declined over 1 to 1½c. per lb. since the first receipts came to hand, yet reports from the very finest sections in the Eastern Townships show unmistakably that the yield will not average quite one pound to the tree this spring against considerably over a pound last spring. For this season many consider that prices have about reached bed rock.

WELLAND CANAL DELAY.

ANOTHER forcible demonstration of the necessity of a larger representation of business men in the Dominion Cabinet is the decision of the Federal Government not to open the Welland Canal for traffic until next Saturday.

Their reason for this decision they alone know, for the mercantile community are completely at a loss to understand the delay.

The worst sufferers are the grain and produce exporters at Montreal, Toronto and other big centres. They have contracted space on the first steamers outward from the St. Lawrence and if the Government sticks to its very leisurely course in regard to the Welland Canal they will have to pay for space without being able to use it, as they can't get their shipments down in time unless the canal is opened before the 25th.

Surely our Canadian season of navigation is short enough without the officials of the Department of Railways and Canals making it any shorter than it is.

The Montreal Corn Exchange had a hot meeting in regard to the matter, on Tuesday last, and passed the following strong resolution, which it is hoped will wake the Government up without further delay:

That in view of the fact that the necessities of the trade demand that the Welland Canal be opened each year not later than April 20, the Montreal Corn Exchange Association has received with alarm and regret the intimation that it may not be ready for traffic this year before May 1.

That this association fears that the Government does not appreciate the serious consequences that will ensue to parties concerned if the canal remains closed until so late a date. That as in past years grain exporters have chartered Canadian inland craft that wintered on Lake Ontario to load grain at Toledo for export from Montreal, and that as these craft cannot reach that port until the Welland Canal be open, they cannot, if such opening be delayed until May 1, or a week later than usual, and consequently the ocean steamers chartered to receive their cargoes (which are even now at Quebec or in the river) will be delayed until about May 10, to their most serious disadvantage, and the probable loss of one trip this season.

That such delay in the arrival of grain cargoes here will cause grave disappointment and liability for loss by grain exporters not being able to ship Toledo corn to fulfil their spring contracts by first ship.

That the delay in opening the Welland Canal will also hinder Canadian vessels reaching Fort William to remove Manitoba grain therefrom, said grain being under contract for early May shipment from Montreal, and such removal would relieve the pressure for storage at the Fort William elevators, which are now so full that they can receive no grain from the interior.

That the Montreal Corn Exchange Association, therefore, emphatically urges upon you the imperative necessity of ordering that strenuous and extraordinary efforts be used to have the Welland Canal opened at the earliest possible date.

THE EARLY CLOSING MOVEMENT.

The early closing movement in Montreal is spreading. The committee have received notification that the Councils of St. Henri and Ste. Cunegonde are in favor of the early closing movement. The aldermen in Mile End, owing to the majority of the merchants being against the movement, have decided not to bring the matter before the Council. The committee have decided to take it up again at a future date. To celebrate the coming into force of the early closing movement, it has been decided to hold a banquet early in June in the Richelieu Hotel, at which Mr. O. M. Auge, M.P.P., who has done so much for the movement, will be the guest of the clerks. The Mayor and City Council will also be invited, and it is expected that the Hon. Mr. Chapleau, the Lieut.-Governor of Quebec, will be present.

REDUCTION IN BUTTER AND LARD TUBS.

The annual meeting of the Canadian Woodenware Association of Canada was held in Toronto last week, when Mr. E. B. Eddy was elected president, and Mr. H. S. Cane, vice-president.

Lard tubs were reduced 15c. per dozen, bringing 50-lb. tubs down to $3.50 per dozen, and 60-lb., $3.85.

An extensive reduction was also made in the price of spruce butter tubs, as will be seen from the following old and new lists:

	Old list.	New list.
10-lb. tubs	$1 70	$1 55
20 "	2 60	2 25
30 "	3 00	2 85
50 "	3 60	3 12

A proportionate reduction was also made in the price of nests of butter tubs. A new 70-lb. spruce butter tub was listed at $4 25.

These changes apply to the territory east of Sudbury. The only change in Manitoba, the Territories and British Columbia is a slight reduction in the price of butter tubs.

MONTREAL GROCERS' CLERKS' ASSOCIATION.

The grocery clerks of Montreal are commencing to realise that unless they belong to the association the chance of getting redress is limited. The society within the past short time have been making considerable headway, and at every meeting there are always a number of candidates for admission. President Jos. P. Beauvais presided at a meeting of the committee held in St. Joseph's Hall Sunday last. Twelve candidates were admitted. Mr. Petitjean, dramatist, laid before the committee the lines of a drama to be taken from French-Canadian history. It was agreed to have the whole matter up before the next general meeting of the society. It was decided to celebrate their patron saint, St. Antoine, by a church parade on the 14th of June.

A CHANCE FOR CLERKS.

The Riddell Manufacturing Co., Winnipeg, are offering prizes to the clerks who sell the largest quantity of their biscuits. The competition commenced March 1, and closes June 1. The prizes are: First, bicycle, value $100; second, suit of clothes; third, gold locket.

THE TRADE SALES PERMANENT.

THE trade sales of all kinds of groceries have come to stay, or at least a very determined effort is to be made to keep them going.

As THE CANADIAN GROCER noted, the first one came off last week. The next will be held on the 6th of May, and the following circular has been sent out in connection with it that will be interesting to buyers :

MONTREAL, April 20th, 1896.

GENTLEMEN,—It is our intention to establish monthly trade sales of groceries, canned goods, dried fruit, nuts, etc., in connection with our regular fruit sales. The writer claims not only responsible financial support, but that he can command and secure the attendance of first-class buyers, people who appreciate the value of goods that may be offered and are able to pay cash. In order to make this a perfectly legitimate business transaction, in which both buyers and sellers will have perfect confidence, we have undertaken and will strictly adhere to the terms of sale, a copy of which please find herewith. Our next sale will be held on Wednesday, 6th May, at 10 o'clock a.m., and should you have any lines you wish to offer, please send particulars on or before the 1st inst., so that we may catalogue the same. Our commission of 5 per cent and proportion of advertising covers all charges. Account sales and proceeds are rendered 48 hours after sale.

Yours faithfully,
C. E. THURSTON,
Auctioneer.

A CONTEMPLATED RACE.

A bicycle road race is pending between teams representing the wholesale grocery houses of Davidson & Hay and the Eby, Blain Co., Ltd. The date is not yet fixed, but it will be when W. H. Seyler, of the latter firm, has mastered the wheel—the wheel at present being master of him—and is fit for racing.

TWO GOOD ORDERS FOR CANNED GOODS.

W. Boulter & Sons have just secured a couple of nice orders on foreign account. One is from London, Eng., and is for 8,000 cans of 3-lb. tomatoes, 1,000 gallon tomatoes, 5,000 3-lb. tins of apples and 2,000 gallon apples. The other order is from a Western States city, and is for one carload of gallon apples.

THE PRICE OF SUGAR.

THE CANADIAN GROCER, printed at Toronto, in an article on the sugar market, points out that a comparison of the Canadian and United States prices is just now peculiarly interesting. * * * As THE GROCER, which is the leading trade paper in its line in Canada, points out, the price of sugar is less in Canada than in the United States, which has the same sort of a fiscal problem to settle as Canada has, and the Canadian sugar is a better article than that sold in the United States. Then, what THE GROCER does not point out, because that is not its business, the refining in Canada of the sugar consumed in Canada, means the maintenance in Canada of a considerable industry, not only in the refineries themselves, but in the works subsidiary to them, such as cooperages, etc. It means the consumption of much coal mined in Canada. It means the coming to Canadian ports of a large number of ships, which are available for the carriage to other countries of lumber and other rough freights. And all this means employment for capital as well as labor, employment for workers skilled and unskilled and a perceptible measure of prosperity to the localities where the refineries are situated.—Montreal Gazette, April 18.

LEAVING A MARGIN.

WHAT an easy, simple thing it sounds this "leaving a margin," and yet how difficult most of us find it to do ! says Home Queen. For it does not only mean beginning just where we ought to begin, but stopping at the exact time and place we ought to stop at. Notwithstanding the French proverb about the "first step," that we hear quoted so frequently, most of us have by experience discovered for ourselves that it is more often the last step that has proved the most costly, that lands us in difficulties, and prevents the proper margin being left. There are some people who pride themselves upon always keeping intact the margin that they have drawn for themselves, and for others—a margin, it must be confessed, that is apt to vary in width, according to taste and circumstances.

Too often the wide margin is laid down exclusively for our own footsteps—a sort of private path, over which there is no right of way for the public—and a much narrower one is provided for the footsteps of our neighbors. It may be only a very narrow margin that we can manage, but that does not matter. To find that you have any at all left is a good and pleasant discovery to make at the end of the year. It is not, as we said before, an easy thing to do, and yet it is one that all should resolve and attempt to do, and which every one of us would strive hard to accomplish, if he or she realized the way in which debt accumulates when once the income has been overstepped.

It is astonishing how quickly debt increases. At first it may, and generally does, appear a very small affair, that we shall easily settle before the year is out, and about which we needn't trouble, so we put it aside for awhile ; but when we look at it again it seems to have grown in some unaccountable manner. How or why we cannot understand. Still, there the fact is, and it will get bigger and heavier, unless we exert ourselves to remove it. To do this will be slow, painful and laborious work ; still, it can be done, though only by stern resolve, and much patient self-denial. Delay in these matters is fatal, for the longer the work is put off, the heavier the debt grows, and the more painful and more humiliating the effort to pay it off.

Prevention is better than cure ; therefore, it is far wiser to draw a margin in our expenditure, and to keep strictly within its limits, than to carelessly overstretch it, and have to retrench and retrace, if possible, our footsteps. If the necessity of this were carefully impressed upon the mind of every boy and girl from the very first day they were given an allowance ; if they were, in fact, taught to look upon a debt, however small, as dishonest and dishonorable, how far happier it would be, both for themselves and their families, in the future.

It is not necessary for them to leave a wide margin in each year's account. A small one will be sufficient, for we do not want to teach our young people to hoard, nor to check the natural generosity of youth. We want them merely to avoid the pitfalls of extravagance, and the shame and ignominy that follow so closely in the wake of debt. To be thrifty without being mean ; to be generous, but with their own, not other people's goods, is what we ought to teach our boys and girls, both by precept and example. The lesson is one that can be most easily learned in youth, for with advancing years it grows more and more difficult, until at length it becomes an almost impossible task.

The shame and misery at first caused by getting into debt grow less and less, and at last there sets in the moral hardness and blindness that prevent them from really feeling the disgrace or seeing the wrong they are inflicting upon themselves and others. If it is the last step that is so fatal in crossing the margin, it is equally true that, in retracing our footsteps to regain the limits within which we ought to abide, it is the first step that proves so hard to take. Though this first backward step is difficult, the last forward one is easy enough—indeed, too easy—for the one is taken with thought care and due deliberation, while the other is slipped into almost unawares, thoughtlessly, heedlessly and often unconsciously.

BRITAIN'S EXPORTS OF HAMS AND BACON.

According to the British Board of Trade returns, the British imports of bacon and hams stood thus in the years 1893 to 1895 :

BACON.

	1893.	1894.	1895.
From Canada.....cwts.	193,773	254,443	268,886
" United States... "	2,177,293	2,561,203	2,649,482
" Denmark..... "	711,854	766,828	1,013,930

HAMS.

From Canada.....cwts.	57,780	50,576	81,707
" United States... "	920,961	1,075,270	1,203,157

The Canadian trade is clearly expanding satisfactorily, but there is still abundant room for growth.—Canadian Gazette, London.

MORE MOLASSES CARGOES.

The topsail schooner Deerhill, 341 tons, is now loading molasses at Barbadoes for Montreal. The brig Rapid, of 325 tons, about due at Barbadoes, is chartered to load molasses for Quebec.



Keep Cool

And keep your customers cool and refreshed. There's money in it if you go the right way about it. You don't require to go to the seaside or furnish your friends with return tickets—it's easier than that and much more remunerative—Keep a good supply of

Pilgrim's Summer Beverages

New York Ginger Ale, Lemon Soda, Birch Beer, Etc., Etc.

Most cooling, refreshing and delightful of hot weather drinks. Sales last season were over 5,000 cases and this year we anticipate even a larger output. Quart bottles—1 doz. in case—80c. per doz. in 5-case lots. And we pay the return freight on bottles and cases. We are wholesale agents for Hamilton.



W. H. Gillard & Co. Wholesalers only **Hamilton.**

Three Good Articles to Sell Are Better than a Dozen Poor Ones

You can sell more of them—you can get repeat orders after the first trial—you can give good guarantees and prove them. Once you secure the confidence of your customers you are always sure of securing their regular trade. We guarantee these three articles to be of the very best quality. We want every member of the trade to try them and be convinced.

MITCHELL'S SCOTCH WHISKEY

Smooth, pleasant, old. All Scotchmen at home like it. All who try it abroad like it. Two gold medals at Glasgow Exposition.

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Absolutely pure—proven so by analysis—made in St. Jean d'Angely near Cognac and sold throughout Europe.

VICTORIA MATCHES . . .

These matches prove that it is possible to make a match of the very best quality at a very low price. We are having a great run on these matches at $2.40 a case. Less in large lots.

Sole Agents

LAPORTE, MARTIN & CIE. 72 ST. PETER STREET **MONTREAL**

WHOLESALE GROCERS

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

A further improvement in the volume of business is to be noted this week. It is, however, practically in sugar that the increased demand is to be noted. Business is not, however, what may be termed active, but it is gratifying to note that it is gradually tending that way. Another satisfactory feature is in regard to payments, which are more prompt than they have been for some weeks. In canned goods corn is still attracting the most attention, although the demand for it is scarcely as brisk as it was a week or two ago. Wholesalers have been freer buyers of tea during the past week on account of the lower prices that have ruled. The effect of the free arrival of maple syrups is seen in a smaller demand for sugar, syrups and molasses. In foreign dried fruits there is not much that is new to report beyond the fact that Sultana raisins are dearer in Smyrna. California fruits have a hardening tendency on account of reported damage by frosts. The butter market is weak, and the same may be said in regard to eggs.

CANNED GOODS.

The demand for corn is not as brisk as it was, although this commodity is still occupying the chief attention. Tomatoes are moving fairly well. The scarcity of peas is becoming more pronounced, some of the houses being cleaned out altogether. There is very little doing in canned fruits. The demand for canned salmon is smaller than it was a week or two ago, probably owing to the slightly cooler turn the weather has taken. We quote: Tomatoes, 80 to 90c.; corn, 60 to 70c.; peas, 95c. to $1 for ordinary; sifted select, $1.10; extra sifted, $1.45 to $1.50; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2.00; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to 2.25; salmon, "Horseshoe," $1.40 to $1.45; "Maple Leaf," $1.35; "Lion," $1.35 to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.10 to $1.20; canned mackerel, $1.10 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1.45; 2's, $2.25 to $2.35; 6's, 7.50 to $8; 14's, $15 to $16.50.

COFFEE.

The demand is still moderate only, and the market generally is lacking in interest. We quote green in bags: Rio, 18c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

Domestic syrups of all kinds are scarce, some of the refineries having none of any kind to offer. The demand is not as brisk as it was a few weeks ago, people turning their attention more to maple syrup. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

The market is quiet and uninteresting. We quote: New Orleans, barrels, 28 to 35c.; half-barrels, 30 to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The market has been much more active during the past week, the wholesale houses reporting the sale of an increased number of carload lots. There is still, however, room for further improvement in the demand. The outside markets continue to gather strength. In London, beets advanced 1½d. to 12s. 10½d. for April, the highest point touched for that month's delivery. In Canada the market is firm, but there has been no change, except it be that one of the refineries is asking 1-16c. more for yellows, and it claims to be getting it. Wholesalers' quotations are: Granulated, 4¾ to 4⅞c.; yellows, 3⅞c. up; Demerara in bags is being offered at $3.75 to $3.85 per 100 lbs.

SPICES.

Cream of tartar has taken another upward turn on the primary markets, being quoted 5s. higher. No change has been made here. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 14 to 18c.

RICE.

Business is moderate and prices unchanged. The ruling price continues to be 3½ to 3⅝c. for ordinary, and 5¼c. for Japan.

NUTS.

Business continues quiet and prices unchanged. We quote: Brazil nuts, 14 to 15c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10⅜ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

Young Hysons have been active during the past week owing to the extremely low prices which shippers have decided to accept rather than carry over the teas for another season. Stocks in first hands are now pretty well cleaned out. There have been a few clearing-up sales of Japans at low prices, shippers having accepted from 2 to 3c. per pound less than they refused for the same goods a few months ago. China blacks are neglected. Indian and Ceylon teas are slightly easier in the better grades. The wholesale houses are experiencing a fair demand for Indian and Ceylon teas, and Young Hysons at from 10 to 12½c. per pound. Ruling prices to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Sultana raisins are cabled 3s. higher in Smyrna owing to reported damage to growing crop by frosts. The Toronto market is quiet and unchanged, 5½ to 6c. being the ruling price.

Currants are in fairly good demand at unchanged prices. We quote: Provincials, 3¾ to 4c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do, half-bbls., 4¾ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto, extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Valencia raisins are quiet and unchanged. We quote: Off-stalk 4½ to 4¾c.; fine off-stalk, 5 to 5¼c.; selected, 6 to 6¼c., and layers, 6½c.

There has been a hardening tendency in some kinds of California fruits owing to reported serious damage to the growing crop by recent heavy frosts. Prices have not, however, yet quotably advanced. Shippers at the Coast write this week to the effect that they are disappointed that the price of some of the dried fruits have not advanced, and are at a loss to understand why it is. Stocks, they report, are small, especially in prunes and peaches, while loose muscatels have been practically all cleaned up on the Coast. On the Toronto market the demand for California dried fruits have fallen off slightly during the week. We quote: Apricots, 8 to 14c.; peaches, 6½ to 8½c., in bags, and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted, and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.; loose muscatels, 4½ to 6½c. per lb.

Prunes are in fair request, and the demand during the last week has evinced a disposition to turn from the California article to the Bosnia. We quote: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c., "U," 102 to lb., 6½ to 6¾c.; California prunes, 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to

"IMITATIONS"

Packet Teas come in flocks.

Unfortunately the grocer loads himself with them and makes the loss. . . .

"SALADA"

CEYLON TEA

Stands out pre-eminent.

P. C. LARKIN & CO.

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SURPRISE SOAP is well known to you. Its merits; its quality, its ready sale, the satisfaction it gives to every user

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THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c. at 5½ to 6c.

Eleme figs are quiet and unchanged. We quote: Eleme, 14 oz., 9 to 10½c.; 10 lb., 9½ to 12½c.; 12 lb., 12½c.; 28 lb., 15c.

Dates still rule quiet at 4½ to 5½c.

GREEN FRUIT.

Oranges are in fair demand, with the enquiry principally for Valencias, they now showing the best value. Figures are quoted a little lower on California oranges, but this is on account of the difference in sizes and not from any weakness in the market. The lemon market continues to gather strength, prices being about 25c. higher. Higher prices are looked for as the weather gets warmer. Apples are scarce and dearer, with the demand limited, being principally for table fruit. South American cabbages are on the market this week, and strawberries and cucumbers are arriving daily. We quote: Lemons—Messina, $2.50 to $3 for 360's and 300's per box. Oranges—California navels, $3.75 to $4.50, according to size; ditto seedlings, $3 to $3.50; Valencias, 420's, $5.50 to $6; Jumbo's, 420's, $6.75 to $7; ditto, 714's, $6.75 to $7; Sevilles, $2.50 to $2.75 per box; Messinas, half-boxes, $1.85 to $2; ditto, boxes, $3 75 to $4. Bananas, $1.75 to $2.25; cocoanuts, $4.50 to $5.50 a sack; apples, Spies, $4 to $4.50, Ben Davis, $3 to $3.50; Russets, $3 to $3.10; domestic onions, 75c. per bag; Spanish onions, 75c. per small crate; pineapples, 25 to 35c.; sweet potatoes, $3 to $3.25 per bbl.; cranberries, $5 to $8 per bbl., and $2.50 to $3 per case, according to quality.

BUTTER AND CHEESE.

BUTTER—Receipts of dairy butter continue to increase and prices to weaken. Stocks are not accumulating, however, all coming in being taken. Receipts of creamery butter are heavy in both tubs and pound prints, and prices rule easier. We quote: Dairy large rolls, 14 to 15c., and pound prints, 16 to 17c. Creamery butter—Tubs, 20 to 21c.; do., pound prints, 19 to 20c.

CHEESE—Is quiet and unchanged at 8 to 9c. for late makes.

COUNTRY PRODUCE.

BEANS—Quiet and unchanged at 90c. to $1 per bushel.

DRIED APPLES—No change; demand being dull and prices as before at 3½ to 4c. in a jobbing way.

EVAPORATED APPLES — Demand light and prices unchanged at 5½ to 6c.

EGGS—Prices are much lower than a week ago, now ruling at 10 to 10½c. The demand is fairly good.

HONEY—The season is about over. We quote: Strained, clover, 9 to 10c.; dark, 4½ to 5c.; comb, clover, $1.80 per dozen; dark, 80c. per dozen.

POULTRY—There is still nothing coming forward. We quote: Turkeys, 9 to 12c.; geese, 7 to 8c.; chickens, 40 to 60c.; ducks, 60 to 90c.

POTATOES—The market is a little weaker on account of freer street deliveries, and prices on track are nominally 20c.; out of store 25 to 30c. is the idea. A firmer market is, however, looked for by the trade.

MAPLE SYRUP—Is coming in pretty freely, and the demand is good. Wine-gallon tins are selling at 70 to 75c.; Imperial gallon at 90 to 95c.; 5-gallon tins at 80 to 85c. per gallon.

PROVISIONS AND DRESSED HOGS.

The demand for smoked meats is moderate, and prices unchanged. Dressed hogs are a little higher owing to the cooler weather, $4.50 to $4.75 being the idea as to price.

DRY SALTED MEATS—Long clear bacon, 5¾ to 6c. for carload lots, and 6¼c. for small lots; backs, 7¼ to 7½c.

SMOKED MEATS — Breakfast bacon, 10c.; rolls, 7 to 7¼c.; hams, large, 22 lbs. and over, 8½ to 9c.; medium, 15 to 20 lbs., 9½ to 10c.; small hams, 10c.; backs, 9 to 9½c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 8c.; tubs, 8½c.; pails, 8¾c.

BARREL PORK—Canadian heavy mess, $14.00; Canadian short-cut, $14 to $14.50; clear shoulder mess, $12; shoulder mess, $11.50.

FISH.

Trade is quiet and prices unchanged. We quote as follows: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, $3.25 to $3.50 half barrel and $5.50 to $5.75 per barrel; Newfoundland herring, $2.50 per half barrel, and $4.50 to $4.75 per barrel; fresh water salt herring, $3 per barrel; blueback herring, 4c.; pike, 6 to 7c. per lb.; flitched cod, 5c.; finnan haddies, 7c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 14 to 15c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c.; white fish, 7c.; salmon trout, 7c.; Lake Superior whitefish, 7½c.; Lake Winnipeg whitefish, 7 to 7½c.

The Toronto Cold Storage Co. are prepared to store all kinds of meats, produce, etc., at very reasonable rates.

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The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

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Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

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The most certain way to do so is to handle

J. F. ROGERS'

JUSTLY CELEBRATED

Breakfast Bacon, Hams and Choice Backs.

OUR LARD absolutely **Pure** and kettle rendered solely from **LEAF LARD**

Consignments of Butter and Eggs solicited. Unrivalled facilities for selling these at highest prices. Correspondence invited.

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16, 18 and 20 FRANCIS STREET **TORONTO**

Fresh Arrivals

FANCY NAVEL ORANGES
FANCY MESSINA ORANGES

SPECIAL

We can suit you in **Bananas**

CLEMES BROS., TORONTO

SALT.

The activity noted last week has been maintained at unchanged prices. We quote at Toronto: In carload lots, $1 per barrel, and 60c. per sack; in less than carload lots, $1.50 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

GRAIN, FLOUR, FEED, ETC.

GRAIN—Street receipts are still small. We quote: White wheat, 79 to 80c.; red, 77 to 78c.; goose, 58 to 60c.; barley, 34 to 38c.; oats, 26 to 27½c.; peas, 52 to 54c.; buckwheat, 37 to 38c.

FEED—Baled hay is unchanged at $14.25 to $14.75 for No. 1 and $12.50 to $13.50 for No. 2.

FLOUR—Business is a little better than it was a week ago, but it is far from satisfactory. We quote: Straight roller, $3.60 to $3.65, carload lots, Toronto freights, and $3 85 to $4 in job lots; Manitoba patents, $3.75 to $4.10 per bbl.; Ontario patents, $3.85 to $4.05 per bbl.; Manitoba strong bakers', $3.60 to $3.75.

BREAKFAST FOODS — Business is still only moderate. We quote: Standard oatmeal and rolled oats, $2.95 to $3; rolled wheat, $2.25 to $2.30 in 100-lb. barrels; cornmeal, $2.50; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

SEEDS.

Trade has been active during the past week, and prices are higher on both red clover and timothy. We quote jobbing price as follows: Red clover, $4.90 to $5.40 per bushel; Alsike, $3.50 to $4 80; timothy, $2 to $2.25.

HIDES, SKINS, WOOL AND TALLOW.

HIDES — Unchanged, with limited demand. Dealers pay 5c. for No. 1, 4c. for No. 2, 3c. for No. 3. Cured hides quoted at 5¾ to 5⅞c.

CALFSKINS—6c. for No. 1 and 5c. for No. 2. Sheepskins are firm at $1 to $1.25.

WOOL—Trade dull and prices unchanged. No fleece offering, but little unwashed wool sold at 12½c. Pulled supers are 20 to 21c., and extras, 22½ to 23c.

TALLOW—Is weak at 3¾ to 4½c. for rendered; 1¼c. for rough, and 2½c. for caul.

PETROLEUM.

Business is quiet and prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16½c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 21c.; Pratt's astral, 22c.

MARKET NOTES.

Apples are scarce and dearer.

Cream of tartar is 5s. dearer.

The stock of the estate of the late J. R. Hill, Toronto, has been purchased by Mr.

DON'T FORGET . . .

to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.

Graham, McLean & Co.

Produce Commission Merchants

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Butter and Eggs WANTED NOW!

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Egg Cases supplied on application.

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Refrigerating and Ice Machines. Complete Plants Installed for all Purposes. Robb Engineering Co. Economic Boilers. High Speed and Corliss Engines. Complete Plants Erected. All work guaranteed.

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Is sure to be fresh milled, more palatable, and in neater packages than the imported article.

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All finest quality. **T. R. F. CASE, SEAFORTH, ONT.**

They are the Leaders **McLAUCHLAN'S SODAS** PUT UP IN A NEW AND VERY ATTRACTIVE ONE POUND PACKAGE.

JAS. McLAUCHLAN & SONS Biscuit Manufacturers **OWEN SOUND**

Sanderson, of Wroxeter, at 90c. on the doller. Mr. Sanderson will continue the business.

Bananas are scarce and dearer.

The warmer weather has put a stop to the export trade in turnips.

Eggs are down to 10 to 10½c. per dozen, and butter is 1c. per pound cheaper.

Bermuda onions are on the market this week. They sell at about $2 per crate.

California dried fruits are firmer on the Coast on account of reported damage by frost.

Red clover is 10 to 25c. per bushel dearer, and timothy seed shows an advance of 25c. per bushel.

A cable to P. L. Mason & Co. announces an advance of 3s. in the price of Sultana raisins in Smyrna.

F. W. Hudson & Co. are putting on the market a new line of Canadian grown White Burley leaf tobacco, "Red Cross" brand.

The usual annual spring agreement to close at 5 o'clock on all week days, except Saturdays, and then at 1 p.m., is being circulated for signature among the wholesale grocery houses. A Yonge-street house, it might be noted, has not departed from this custom all the winter.

QUEBEC MARKETS.

MONTREAL, April 23, 1896.

GROCERIES.

THOUGH trade usually brightens up in the week preceding the opening of inland navigation, the past eight days have been devoid of feature. There has been a moderate movement of staple groceries, but it has been confined to the filling of old orders, and the volume of new business is small. The frightful condition of the country roads in Quebec and Eastern Ontario no doubt is largely responsible for this; also the disastrous floods, which have interfered with communication in many districts. As to market features, they are few, and hardly worthy of special mention.

SUGAR.

The strong tendency of the sugar market outside continues, but it has no effect on spot prices, for reasons that have been mentioned already in these columns. Both the raw and refined product has stiffened outside, but refiners here do not respond to the strength elsewhere. In fact, as THE CANADIAN GROCER pointed out last week, no advance is likely until the large stocks held in first and second hands are reduced. There is a fair enquiry, but nothing exceptional. We quote: Granulated, 4¾ to 4⅞c.; bright yellows, 4 to 4¼c., and darker grades down to 3¾c.

SYRUPS.

The demand for syrups is slow, but stocks are small and prices hold firm at 2¼ to 3c. for bright and 1¾c. for dark grades.

MOLASSES.

The molasses market fails to show any marked activity. A few moderate contracts have been put through on both Montreal and Quebec account, forward importation at a big drop on the prices ruling from stock, but demand is extremely dull. This was shown clearly to-day when a cargo of Porto Rico via Boston was offered on this market at 31c., laid down, without finding a buyer up to this writing. The Guild prices are still the same: 36c. for Barbadoes, and 34 to 35c. for Porto Rico.

RICE.

The jobbing price in rice is unaltered as yet. We quote: Japan standard, $4.25 to $4.40; crystal Japan, $4.75 to $5; standard B., $3.45; English style, $3.30; Patna, $4.25 to $5, and Carolina, $6.50 to $7.50.

SPICES.

The spice market has been quiet, and now that the warm weather has set in little improvement is looked for. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.

COFFEE.

There has been no improvement in the coffee market, the demand being chiefly for small lots to fill actual wants. We quote: Rio, 16½ to 20c.; Maracaibo, 19 to 21c.; Java, 28c.; and Mocha, 29 to 32c.

TEAS.

The tea market, in a wholesale way, is as tame as it is possible to be, no important transactions being noted since our last. Neither is the jobbing demand particularly brisk, for buyers both large and small evidently are working down what stocks they have on hand before negotiating for fresh supplies. We quote: Young Hysons 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45 for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grades; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUIT.

California raisins have been well enquired for in a jobbing way, and very little has been offering from first hands during the past week. We quote values firm at 6½ to 7c. for 4-crown; 5½ for 3-crown, and 4¼ to 4½ for 2-crown loose muscatels.

Valencia raisins have continued scarce and firmly held, with a moderate enquiry. We quote: Ordinary, 4 to 4¼c.; fine, 4½ to 5c., and selected, 5¼ to 6c., with layers 6c.

Sultanas are unchanged at 5½c.

Currants were quiet and steady as last noted. We quote: Barrels, 4 to 4¼c.; half-barrels, 4½ to 5c., and cases, 4½ to 5½c., as to grade.

California prunes were offering during the week, also Oregons, and have all been cleared off. Prices vary according to the grade, but we quote 6 to 12c. for Pacific Coast stock. There are no European prunes offering here at all, and what little the jobbers themselves have are wanted for their own trade. We quote: French, 5 to 5½c., and Austrian, 6 to 6½c.

Figs are quiet and dull. We quote: Bags, 4¼c.; ordinary boxes, 8½ to 9c., and fancy, 12 to 17c.

Dates are without change at 4½ to 5c.

NUTS.

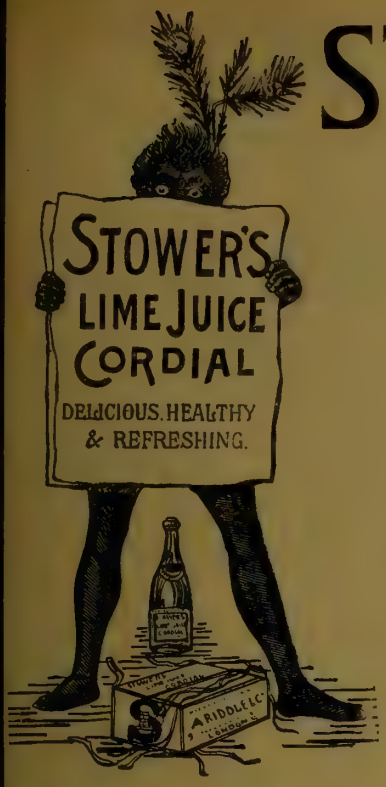
There is only a small hand-to-mouth trade in these. We quote: Grenoble walnuts, 11½ to 12½c.; filberts, 7½ to 8c.; Tarragona almonds, 11½ to 12c.; pecans, 8 to 12c., and shelled walnuts, 15 to 19c.

CANNED GOODS.

The canned goods market is without striking feature, actual business passing being very small. We quote: Tomatoes, 80 to 85c.; corn, 70 to 80c.; peas, 95c. to $1 for ordinary; sifted select, $1.10; extra sifted, $1.45 to $1.50; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $2 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.35 to $1.40; "Maple

"STRATHROY" CANNED GOODS

R 2 2 O



STOWER'S CORDIALS

Absolutely free from spirit and musty flavor, or impurities of any kind.

ALL first-class grocers sell **Lime Juice** during the summer months.

WHY NOT SELL THE BEST ?

HERE ARE THE PRICES

	Per Case
Lime Juice Cordial—Champagne quarts, cases 1 doz	**$4 00**
" " " " pints, cases 2 doz.	**4 50**
Lime Juice, Double Refined—Champagne quarts, cases 1 doz	**4 00**
" " " " Champagne pints, cases 2 doz	**4 50**
Lemon Syrup—Square glass stoppered bottles, cases 1 doz.	**4 00**
Lemon Squash, Clarified—Square glass stoppered bottles, cases 1 doz	**3 00**



Each case of Lime Juice or Lime Juice Cordial contains six sample bottles of Lime Juice Cordial, 1½-oz. each. Special discounts on 10 and 25 case lots.

STOWER'S LIME JUICE CORDIAL AS USED BY HER MAJESTY AT ALL OF HER PALACES

STOWER'S has the largest sale in Great Britain

CALIFORNIA CANNED GOODS, 3s.

"COLUMBUS" BRAND

Apricots, Cherries (White), **Grapes, Nectarines, Pears** (Bartlett), **Plums** (Egg), **Plums** (Gold Drop), **Plums** (Green Gage), **Peaches** (Yellow), **Peaches** (L. Cling), **Peaches** (White Cling).

Packed in best Granulated Sugar. Guaranteed the finest goods packed in California.
Special low prices for 5 and 10 case lots.

Indian Tea

A SPECIALLY FINE FLAVORED INDIAN TEA
Chests—Extraordinary Value 18c.
Send us your order for a sample chest, satisfaction guaranteed.

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - ONTARIO

Leaf," $1.25 ; " Lion," $1.25 to $1.40 ; Lowe Inlet, $1.25 to $1.30, in tall tins ; cohoes, $1.05 to $1.15 ; canned mackerel, $1.20 to $1.30 ; lobsters, $2.25 for tall tins ; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1.45 ; 2's, $2.25 to $2.35 ; 6's, $7.50 to $8 ; 14's, $15 to $16.50.

GREEN FRUIT.

The green fruit trade is small. The only feature is the efforts of holders of what little oranges and lemons remain to get rid of what they have got before the direct steamers come in. We quote: Oranges—Valencias, 420's, $4.50 to $5, and 714's, $6. Lemons, $2 to $2.50. Grapes, $5 to $6 per keg. Apples, $2 to $4 per bbl. Dried do. 3½c. Evaporated do., 5¾ to 6½c. Spanish onions, 30 to 40c. per crate. Pineapples, 25 to 40c. as to size ; bananas, $1 to $2.

FISH.

The fish market is void of life of any kind and prices are nominally unchanged. We quote: Fresh haddock, 2⅞c. per lb.; fresh frozen B.C. salmon, 7 to 8c.; Manitoba whitefish, 7c.; dore, 7c.; trout, 7c.; tommy cods, 50 to 75c. Choice pickled Labrador herrings, $5.25; No. 1 N.S., $3 to $4; No. 1 green cod, $3.50 to $4 ; No. 2, $1.75 to $2; No. 1 haddock, $3 ; No. 1 large codfish, $6 ; No. 1 lake trout, $4 to $4.25 ; B.C. salmon, $10.50; No. 2 Labrador salmon, $13 ; No. 1 mackerel, $18.50; Loch Fyne herrings, 85c. per keg, and $11 per bbl.; No. 1 sardines, $4 50; No. 1 dried cod, $4 to $4.25; boneless cod, 6c. per lb. ; boneless fish, 3¼c.; boneless haddock, 5c.; shredded, 11c.; haddies, 6½ to 7½c. per lb.; bloaters, 90c. per box, and smoked herrings, 8 to 9c. per lb.

PROVISIONS.

The easiness in pork continues and prices have recorded a further decline of 50c. per bbl. during the week. We quote : Canadian short cut, clear, $12.50 to $13; Canadian short cut, mess, $13 to $13.50; hams, city cured, per lb., 7½ to 9½c.; lard, Canadian, in pails, 8c.; bacon, per lb., 8½ to 9½c.; lard, com. refined, per lb., 6¼c.

COUNTRY PRODUCE.

EGGS—There have been liberal receipts of eggs during the past eight days, and prices have tumbled accordingly to 11½ to 12c., and are likely to go lower before the week is out.

BEANS—Have ruled weaker also, choice hand-picked pea beans selling in lots at 90 to 95c.

POTATOES—Have also declined in sympathy with other country produce, and sales of car lots have been made here at 28 to 30c.

MAPLE PRODUCTS—Receipts of maple syrup have increased, but it can hardly go much lower. We quote : 50 to 55c. per tin for syrup, and 4½ to 5c. per lb. Sugar ranges from 7 to 7½c.

HOPS—Continue the same at 6 to 8c.

HONEY—Sales of comb honey have been made at 12c. for bright, and dark 10c.

ONIONS—Range from $1.60 for yellow up to $2.50 for red per bbl.

TALLOW—Is quiet, with sellers free in good sized lots at 5c.

HAY.

The hay market continues unsettled, and prices are irregular. No. 1 has been quoted all the way from $13 up to $14 per ton.

FLOUR, FEED AND MEAL.

Manitoba flours are difficult to quote, but strong bakers' were offered to-day at $3.40 to $3.60. We quote : Winter wheat, $4 25 to $4.30 ; straight roller, $3.85 to $3 90 ; straght roller, bags, $1.85 to $1.90 ; extra, bags, $1.65 to $1.75.

Business in meal was very quiet. Rolled oats in car lots were offered at $2.75 to $2.85, and in a small way at $2.80 to $2.90. We quote : Standard, barrels, $3 to $3.10 ; granulated, barrels, $3.10 to $3.20 ; rolled oats, barrels, $2.80 to $2.90 ; rolled wheat, per 100 lbs., $2.40 to $2.50.

There was no change in feed. Bran in car lots sold at $14 to $15, and shorts at $15 to $16 per ton. We quote: Bran, $14 to $15; shorts, $15 to $16 ; mouillie, $19 to $20.

CHEESE AND BUTTER.

The cheese market is quiet and unchanged. We quote 8⅞c. for finest. Butter has developed an easier feeling under increased receipts, sales of creamery being made at 20 to 20½c., and choice Townships, 17 to 18c.

ASHES.

The ash market is unchanged. We quote: First pots, $3.75; seconds, $3.50, and pearls, $5.

MONTREAL NOTES.

Canadian refiners still ignore the strength of both raw and refined sugar outside.

Contracting for imports of new molasses is still small and the tone easy, as offers of cargo lots at 30 to 31c. laid down without response shows.

Maple products show another decline in the eight days of ½ to 1c., but dealers think they have touched bottom.

Jobbers are cutting prices on oranges and lemons to clear up stocks by the time the direct steamers arrive.

Beattie & Elliott, 13 St. James street, have been appointed wholesale agents for Tetley's teas for Quebec city.

ST. JOHN AND HALIFAX MARKETS

Up to the hour of going to press, for some unexplained reason or other, neither the St. John nor Halifax market reports had reached this office. Consequently we are compelled to go to press without them.

LAST SEASON'S JAMAICA ORANGE CROP.

The largest crop of Jamaica oranges ever harvested was in this season of 1895-96. The figures :

	Boxes.	Barrels.
1891-92	8,468	34,439
1892-93	7,688	42,179
1893-94	5,165	20,261
1894-95	12,296	88,751
1895-96	83,140	192,173

These figures have been carefully compiled by James Golden, of I. Mercadante's importing house. They show that the receipts have been equal to 467,486 boxes this season, which is more than twice the quantity of last season and nearly as many as were received in the four years previous put together.

A. T. CLEGHORN
General Commission Agent
Correspondence solicited. LONDON, CAN.

GRAND MOGUL
TEA
Half and One Pound
Air-tight Packages
30, 40, 50 & 60 CENTS
In the cup it beats them all. Is it any wonder it has the largest sale of all package teas in Canada ?

CURRANTS
Recleaned by steam-power machinery. Two tons per day, packed in cases and half-cases, under the following Brands :
Epicure
Apollo
Hercules
Gems

T. B. ESCOTT & CO.
Wholesale Grocers London, Ont.

BADGEROW, SCOTT & CO.
PURE VINEGARS
79, 81 Jarvis Street TORONTO

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; W. M. P. McLaughlin, St. John, N.B.; WM. BREWSTER, Palmer House, Toronto, Canadian Selling Agent.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Cottams Bird Seed packed after April 15, 1896, in one-pound packets contains a new patent Beak Sharpener and Bird Bread Holder, together with improved "Bird Bread" (Trade Mark Registered) manufactured under our 1891 and 1896 patents. Prices as usual. All wholesalers.

Cottams Bird Seed is guaranteed to be double the value of any other packet seed.

Dawson & Co.
FRUIT
PRODUCE
and COMMISSION MERCHANTS
32 WEST MARKET STREET
Consignments Solicited
TORONTO.

GEORGE MCWILLIAM. FRANK EVERIST.
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL .. FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

PURE
LARD
60-lb. tubs
20-lb. pails
3-lb., 5-lb., 10-lb. tins
1 lb. (most popular package)
Write for special prices for lots.
F. W. FEARMAN
HAMILTON

THE COUNTRY GROCER'S HARD LUCK.

I'D often heard of them before, but I never saw one until three or four days ago, writes "Stroller" in Grocery World. I mean these fellows who seem to have constant bad luck in everything they do. There are some people, you know, who, no matter what they do, are always having accidents or meeting with losses or some other misfortune.

This fellow does a grocery business in a little town in Virginia. He don't have much of a place, and I guess don't have much of a trade. When I went into his place he was sitting on a no-back bench with some other men. It had been raining, and these loafers had evidently been out in the rain, for their clothes were wet. The store was hot, and the stench from their clothes, together with the delightful perfume from the copious tobacco expectorations which they shot with unerring accuracy at the stove, filled the place with a smell that struck your olfactories as you entered like a bad egg.

The proprietor got up to talk to me as I went in. I asked him how business was.

"There ain't any," he said, "I ain't sold a dollar's worth the whole mornin'.

"It's just my luck, anyhow," he said, "I ain't never had a piece of good luck since I went in business. Something's always happening to me. First my wife goes and dies, and then I lose me pig.

"Just this morning," he went on, "I lost half a barrel of molasses and a lot of sugar."

"How was that?" I asked.

"Why, I was down cellar a-drawin' a gallon of molasses when a couple of tramps began to scrap outside the cellar window, and I went to look at 'em a minute. When I got back the wooden spigot had come out of the hole, and the molasses was a-runnin' over everything. Got in a lot of sugar and played the mischief with it.

"Just what I tell you," he went on. "It's nothin' but ornery hard luck. I saw that spigot was loose a week ago, and I says to meself 'I'll fix that when I git time,' an' I ain't never had the time. That's the way the thing goes."

I expressed some sympathy, though I didn't feel any, and thus encouraged, he continued his tale of woe.

"An' to make the thing worse," he said,

Consignments of
BUTTER, EGGS and all kinds of Produce
handled to the best advantage
Prompt returns.
H. F. PRICE 102 Foundling Street
MONTREAL

The demand for . .
BROCK'S BIRD SEED

continues to grow. This shows that the public appreciate a good article
ASK YOUR WHOLESALER FOR IT.
NICHOLSON & BROCK - TORONTO

HAMS
BREAKFAST BACON
LARD
OUR WELL KNOWN BRAND
Write for prices.
WM. RYAN
70 and 72 Front St., East,
TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

FINEST EASTERN TOWNSHIP
Maple Syrup
D. Gunn, Flavelle & Co.
TORONTO

Fancy California Washington Navel and Seedling
ORANGES
Choice and Strictly Fancy Lemons
Finest Bananas
Arriving Weekly
PRICES RIGHT
HUGH WALKER & SON, Guelph, Ont.

"there's some fellow opened a grocery store two streets below me here. He's got a lot of fancy fixings in his place, and the people's just a-flocking there. Here I've been here for fifteen years, and they turn their backs on me for him. I say it aint right!"

I looked around his store. No one could accuse him of having any "fancy fixings." His store was exactly the little, low-ceilinged, smoke-begrimed, musty and bad smelling country store that we expect to see in every place where the city hall is a blacksmith shop and the court house a little red school house.

While I stood there, this grocer's little boy stuck his head in the door.

"Pop," he yelled, "Smithson's horse has got in the yard again. You can't keep him out, for the gate's broke."

"There 'tis again," said the grocer, despairingly. "I've been agoin' to mend that gate a hundred times, but I never get time. I might as well give up; there's no luck here for me."

If I'd had my desire, I'd have kicked that grocer as hard as I could, clear across his store. I'd have made the lazy loafers who smelt his place up, clean off the stove and then "git." I believe by the time I got through with the establishment, the proprietor would have felt a little more like hustling. He wouldn't have sat down around the stove—or anywhere else—for some time, I'll warrant that.

LIBERAL BUSINESS-PAPER SPACE.

By Nath'l C. Fowler.

THE way you say a thing is as important as what you say. You'll waste your milk if you try to put a gallon into a quart measure.

You'll waste the good of advertising if you over-fill your space or don't use space enough.

If advertising is any good, and all good business men say it is, the good of it is in a good deal of it.

Half the business-paper advertisements occupy half enough space.

Folks are not obliged to read advertisements any more than they are to eat hash at a restaurant.

The successful hash-seller makes good hash and serves it well.

The successful advertiser has something to say, says it well, and serves it well.

You must make people read your advertisements. That's your part of the business.

If you don't use space enough for folks to see that you're advertising, you might just as well not advertise.

I don't own any trade paper. It doesn't make any difference to me whether you use much space, or little space. I am only telling you what experience has proven to be the correct method of publicity.

When advertising pays, it is made to pay.

Nothing will do anything unless made to do it.

Your name and address, with what you do for a living, in the trade paper, may bring some return, but there is no particular reason why it should.

The law of averages is safer to follow than the rule of exceptions.

What you think individually, may not be right.

What the majority think, stands some chance of being correct.

The fact that nearly all successful advertisers use plenty of space indicates that plenty of space pays proportionalely better than not enough space.

You have something to sell, it is your desire that somebody takes it away from you at your price. That's what you're in business for.

It's pretty hard to sell a dollar's worth of goods by using a cent's worth of telling space.

I am of the opinion that nearly every advertiser of small space will make his advertising pay more than twice as well by doubling his space.

Experience says so, and experience dosn't lie.

If folks don't see your advertisement, what's your advertisement good for?

How do you expect them to see it, if it's so small you have to hunt for it yourself?

Treat your advertising space as you do the sign on your building. Have it large enough for folks to know you're there.

Perhaps it will not pay you to use a full page, although the full page advertisers are the most prosperous.

I don't think less than a quarter of a page is worth more than quarter as much proportionately.

Of course the advertising solicitor wants you to increase your space. He wouldn't be much of a solicitor if he didn't. Because it pays him to have you increase your space, is no reason why it shouldn't pay you.

Too much of a good thing isn't profitable, that is, if too much of a good thing is possible, but there's no business sense of having too little of a good thing.

When you economize, it isn't good business to tell everybody about it.

Appearance of success means success.

When you cut your advertising space, you tell outsiders that something is the matter with the inside of your business.

Liberal advertising space is a sign of prosperity.

DILLON & CO.'S
Baking Soda
"BELL BRAND" In 1-lb. packages, packed ½ gross boxes. Ask your wholesaler for it.

LARD,
HAMS AND BACON
PRICES RIGHT.
Consignments of all kinds of produce solicited. We get best market prices and make prompt returns.
H. P. Gould & Co.
Wholesale Produce and Commission Merchants,
80 Colborne St., TORONTO

ALBERT PAIN . . .
36 Merrick St.,
HAMILTON, ONT.
PRODUCE AND COMMISSION MERCHANT
Wholesale dealer in
Apples a Specialty . . . Domestic Fruits and Vegetables
TELEPHONE 1211.

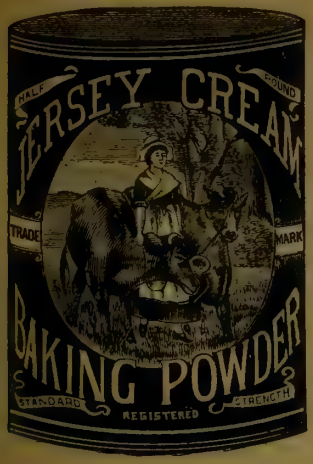
E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes secured in tin.
Special Agent for the Dominion
C. E. COLSON MONTREAL

Bright & Johnston
Wholesale Fruit Importers and Commission Merchants
Consignments Solicited. . . 140 Princess St. Market Square
WINNIPEG

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE OIL
Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.
SAMUEL ROGERS & CO
Sole proprietors, - - - - Toronto, Ont.

A surprise . .
to everybody who first tastes . . .
Golden Finnan Haddies
They never knew they were so nice.
THEY ARE A GREAT TRADE BRINGER
Wholesale by
THE EBY, BLAIN CO., TORONTO



IF YOU CANNOT SATISFY

Customers from the stock of Baking Powders you carry —and this is a very general complaint with the trade— the remedy is simple. Get a supply of **JERSEY CREAM BAKING POWDER.** Pure and Sure.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

CHATHAM, ONT.

MAPLE SYRUP

PURE MAPLE

No brown sugar about it. Put up in all sizes from glass jars to half-barrels. Requests for quotations receive prompt attention.

T. A. Lytle & Co.

Vinegar Manufacturers,

TORONTO

"LA VIRGE"

CASTILE SOAP

CAKES - BARS

WE HAVE IT

JOHN SLOAN & CO.

Wholesale Grocers TORONTO

VALENCIAS

ARGUIMBAU'S
OFF-STALK

Special Quotations for Round Lots

Warren Bros. & Boomer

WHOLESALE GROCERS

35 and 37 Front St. East, Toronto.

California Fruit

Apricots, 25-lb. Boxes
Silver Prunes, 25-lb. Boxes
Peaches, 25-lb. Boxes
Peaches, Bags about 70-lb.
French Prunes, 40-50, 50 60, 60 70

AT ROCK BOTTOM PRICES

T. KINNEAR & CO.

Wholesale Grocers

49 Front St. E., TORONTO.



50 Casks Best Imported Chicory

EWING, HERRON & CO.

Coffee and Spices

. . . MONTREAL

CLARK'S CANNED MEATS

GUARANTEED "THE BEST"

COMPRESSED CORNED BEEF
LUNCH TONGUES
PARAGON OX TONGUE
PIGS' FEET
YORKSHIRE ENGLISH BRAWN
ENGLISH MINCE MEAT

W. CLARK - Montreal

CURRANTS

FINE FILIATRAS

A shipment in half cases just arrived.

PERKINS, INCE & CO.

TORONTO.

Our Stock of . . .

DRIED AND CANNED FRUITS
CANNED VEGETABLES
CANNED FISH, ETC.

was never more complete.

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

HINTS TO BUYERS.

JOHN SLOAN & CO. are in receipt of a shipment of "La Vierge" Castile soap.

Knox's Egg Preserver is in stock with the Eby, Blain Co., Ltd.

"Seville orange marmalade is going freely," say W. H. Gillard & Co.

"Lion" brand flavoring extracts are reported to be having a large sale just now.

A shipment of Whittemore's "Gilt Edge" tan dressing is in store with John Sloan & Co.

Small shipments of pine apples are arriving for Dawson & Co.; also strawberries daily.

W. H. Gillard & Co. state they have some excellent values in Assams and Ceylons of high grades.

Rutherford, Marshall & Co. are in receipt of large consignments of Eastern Township maple syrup.

Dawson & Co. are in receipt of two carloads of bananas and one carload of Valencia oranges.

Clemes Bros. have arriving a shipment of new cabbages. They have also tomatoes and cucumbers.

A carload of California peaches, received a few days since by T. B. Escott & Co., are going out rapidly.

"Reindeer" brand of condensed cream milk, coffee and cocoa are now in store with Lucas, Steele & Bristol.

"Hercules" and "Apollo" brands of cleaned currants are having a good sale with T. B. Escott & Co.

The Eby, Blain Co., Ltd., have received a shipment of 450 cases "Arrbello" French prunes, 55 lbs., fine quality.

Close figures are being given on "Sphinx" prunes by Lucas, Steele & Bristol. They are in receipt of a large lot.

T. B. Escott & Co. have just made a large shipment of "Grand Mogul" tea to their agents, Wm. Tufts & Son, Vancouver, B.C.

The Eby, Blain Co., Ltd., have been appointed agents for Toronto for Stower's lime juice and lime juice cordials. For particulars see their ad.

T. Kinnear & Co. have in stock a large quantity of California prunes, all sizes, which, they report, they are offering at low figures; also dried peaches in bags and boxes.

McWilliam & Everist are in receipt of one carload of Bermuda onions, three carloads of bananas, and shipments of California oranges—navels, seedlings and Valencia oranges.

The attention of the trade is called to the offer of the Scientific Varnish Manufacturing Co. who make the celebrated "Scientific" stove enamel. During the next three months they offer to prepay charges to any point in Ontario on all orders for 3 doz. and over. This offer is made in order to introduce the goods to those who do not already handle them.

Lucas, Steele & Bristol are still offering those fine values in Ceylons and Assams at 17 to 18c. Their "Potmahoff" (registered) blend, in chests and acme cases, is a perfect half-dollar tea.

A ready seller at this season of housecleaning is Keen's Oxford blue, one of the best sellers in every grocery. Frank Magor & Co., Montreal, the agents, report that the enquiry is quite brisk.

"Yes, the hot spell created quite a demand for some goods," report Lucas, Steele & Bristol. "Our lemonade tablets and rennett lime are going with a rush. The latter is perfect for making junket, and retails at 25c. bottle."

The Eby, Blain Co., Ltd., claim there is nothing in the market that can approach their cleaned currants in point of quality and cleanliness. They will send samples of their two leading lines, "Morea" and "Royal Vonitza," to the trade on application.

Frank Magor & Co., Montreal, report an improved demand for Chas. Southwell & Co.'s jams and marmalades since the warm weather. This firm also handles lime juice and lemon squash, which will soon be seasonable for cooling drinks.

W. H. Gillard & Co. have again secured the wholesale agency for Hamilton of Pilgrim's summer beverages, comprising New York ginger ale, etc., etc. Their sales last season of these drinks were over 5,000 cases, and they are preparing to push things this.

Many of the general stores throughout the country sell nails. They will, therefore, be interested to know that H. S. Howland, Sons & Co. have issued attractive and complete cut nail and wire nail cards and will be pleased to mail them on application.

The charge brought against Mr. Coutts, produce dealer, of Tilbury, of obtaining from Peter Mongeon some straw by false pretence, was tried at Sandwich Saturday, and the accused discharged.

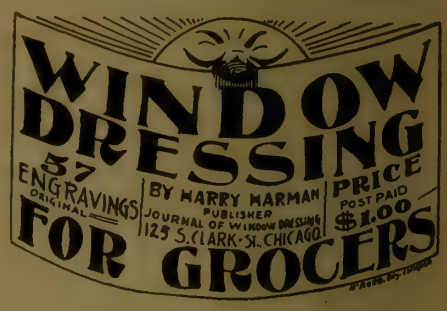
CALIFORNIA'S DAMAGED FRUITS.

Telegrams from California regarding the amount of the recent frost still come forward, and nearly every commission house has received several. The general purport of these dispatches is as follows: First crop of raisins gone. Black frost. Half of the remaining crop of Vacaville killed. Anderson and Sonoma counties frozen solid. Raisins strong and advancing. Prunes badly damaged. Grapes killed everywhere. One of the latest telegrams received here says that the frost of the 15th, followed by that of the 19th, damaged all fruits immensely, and that it is certain that the crop will be the lightest for years.—N. Y. Journal of Commerce.

ENGLISH-GROWN COFFEE.

The coffee plant is not one that would be expected to be suitable for cultivation in England from an economical point of view, but at a recent meeting of the Royal Botanic Society of London the secretary, Mr. J. B. Sowerby, drew the attention of the Fellows present to some coffee on the table which he had prepared from berries grown in the gardens of the society, and invited their judgment on its merits. The coffee was pronounced excellent, and Mr. Sowerby suggested that enterprising nurserymen might cultivate the berries in the same way as grapes and tomatoes and offer them as English coffee.

Fruit Jars Honey, Marmalade and Jelly Glasses, Lamp Chimneys, 25% less than regular prices. Special low quotations on Fruit Jars for immediate delivery. Get our prices. They will save you money RUSSELL'S, in the St. Lawrence Market, Toronto. (19)



ARROWROOT

In 13-lb. and 6-lb.

W

REGISTERED.

Hermetically Sealed Tins.

Imported Direct from St. Vincent, West Indies.

"Just Like . . .
What Mother
Used to Make"



TRY IT YOURSELF

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

NOT WHAT SHE WANTED.

TWO pretty young women entered a large uptown grocery one evening recently, says The New York Sun. From their conversation it was evident that they belonged to some boarding school in the neighborhood, and had stolen out for a few moments to buy dainties, which they meant to smuggle into their rooms.

"There's one thing I don't like about the clerks in this store," said one of them, while they waited for the salesman, "and that's the way they insist on telling you that you don't want what you do want and that you do want what you don't want. Every time I come in here I have the same experience, and I'm just tired of it. The next time it happens I'm going to tell the clerk just what I think of him."

At that moment a clerk approached and asked the young women what they wanted. The one who had so much to complain about pointed at one of a row of cracker tins, and said:

"I want a pound of those."

"Oh, no, you don't," said the clerk, suavely, "you want some of these, or these here; they're all very nice."

The young woman threw a glance which said, "What did I tell you?" at her companion, and, turning to the clerk, said fiercely:

"No, I don't, anything of the kind. I want these and no others."

"I beg your pardon," he began, "I thought———"

"Never mind what you thought," said the young woman. "I guess I know what I want. Now just let me have a pound of these, please," and she turned to her companion with a look of triumph on her face which plainly meant, 'Didn't I squelch him?'"

"Very well, madam," said the clerk, humbly, "but may I ask whether they are for yourself?"

"Well, of all the impertinent questions ——" began the young woman, when her companion interrupted, and, turning to the clerk, said:

"Why do you ask?"

"Oh, because they're dog biscuits," replied the clerk, indifferently. "Still, of course, if you want them you can have them."

"Never mind," faltered the young woman who had insisted on having what she wanted. "I guess I don't want anything at all," and she strutted out of the store looking very much ashamed and followed by her companion, who was struggling to hide her laughter.

The clerk didn't say anything, but there was a satisfied smile on his face as he banged the cover down on the can of biscuit and walked away to wait on another customer.

AN EXCELLENT EARTH ROAD.

Greatly improved results in road building or repairing may be attained by any device that will prevent earth and water from mixing on the road bed, and much may be done in the way of improvement by a proper admixture of suitable earthy material, says a contemporary. The requirements of the material, says Engineer Haupt, are that it shall not be readily affected by moisture, temperature or pressure, which are the three principal destructive agencies. Clay is very sensitive to water and temperature, and has a high rate of absorption. Sand has little coherence and yields readily to pressure. Gravel has great mobility, due to its spheroidal form, but by mixing these in the proportion of sixteen parts of clay, twenty-two of sand and sixty-two of gravel, an impervious roofing may be laid, which, if under drained, will make an excellent earth road. The macadam and telford roads, when correctly made, are excellent, but as built by most supervisors in this country they are pseudo-morphs, unworthy their names.

When in the march of science the time comes for segregating the aluminum contained in the clay road into a hard, smooth, resisting medium covering its surface, we will then have a road metal, both in fact and name, which will solve the problem of the clay pit and give us a medium of transportation which will surpass even the railway in cheapness and convenience.

Buckwheat Pancakes with Maple Syrup

They go together. Now that New Maple Syrup is on the market you can easily increase your sales (and profits) by giving special attention to our

SELF-RISING BUCKWHEAT FLOUR

It is a perfect article, and makes most delicious pancakes, flap-jacks, etc. Very neatly boxed, is well known and sells freely.

IRELAND NATIONAL FOOD CO., Ltd.

OPERATING The Largest and and Most Complete Breakfast Cereal Food Mills in the Dominion.

Toronto, Canada.

TRADE CHAT.

BLENHEIM'S several mills are very busy at present, and are compelled to run overtime to catch up to the many orders on hand. Some are even running night and day. Appearances are bright for Blenheim's industries.

A handsome new delivery wagon is on the route for Jos. Kennedy's Sarnia store.

Richard Peers, general merchant, Beachville, is recovering from an attack of pneumonia.

H. W. Waddell, of Chatham, has purchased the general stock of the late N. Hall, at Port Lambton, and will continue the business in the same stand.

Inspectors have been going through the peach orchards of Essex during the past week to determine whether the crop would be injured by the unusually long winter. They failed to find any damage done to buds, and if there are no frosts later on the prospects for a large crop are good. The peach district along the Niagara has been nearly ruined, which will materially assist the fruit growers of this county in disposing of their crops at a good figure.

Wilmot's fish hatchery at Credit Forks was destroyed by fire Thursday night. The building contained about two million of young fry, worth $3 per thousand. Everything was destroyed.

Owing to the pressure of business in Parliament of a debatable nature it is now probable that the bill introduced in the British House of Commons February 20 by Walter Long, President of the Board of Agriculture, amending the Diseases of Animals Act of 1894 by making permanent the restrictions placed upon the importation of cattle, instead of leaving them to the discretion of the Board of Agriculture, will be postponed until 1897.

A large deputation from Montreal waited on the Government at Ottawa, asking a grant of half a million towards a World's Fair in that city next year. Premier Bowell and Sir Charles Tupper expressed sympathy with the enterprise, but declined to promise any financial aid until assured that Toronto's exhibitions would not conflict with it.

Woodstock merchants had their hands full on Saturday, handling the large volume of trade which the day brought in. From morning until late at night the leading stores were thronged with purchasers of spring wear. The farmers left the market earlier than usual and invaded the stores shortly after dinner. From this time until nearly six the merchants state that the country trade was the heaviest they have experienced since last spring, not even excepting Christmas. The country trade is accounted for by the fact of the improved condition of the roads. Many of the farmers are about to start their spring work and took advantage of the fine day and good roads to complete their purchases before they got busy. It was a brisk day for all lines of trade.



There's a tendency . .

to sacrifice quality for price these days, and alleged "pure goods" are frequently offered at prices which ought to show anyone, with half an eye, that there is something wrong.

Maple Leaf goods are all branded and guaranteed. They sell at the right price and you can't go wrong in buying them.

Delhi Canning Co., Delhi, Ont.

ZIMMERMAN'S

Dandelion Coffee

A boon to dyspeptics.
The best tonic beverage for breakfast.
Most perfect preparation of dandelion offered.

Todhunter, Mitchell & Co.

Sole Manufacturers Patent Process Prepared Coffees

TORONTO, CANADA

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE

Send your orders to

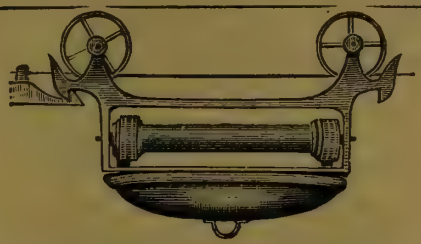
THE COWAN CO., Ltd.
470 King St. West, Toronto

Union Mutual Life Insurance Co.
OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager
Room 2, 162 St. James Street, Montreal



CHAMPION CASH RAILWAYS
5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.
S. S. KIMBALL, 577 Craig St., Montreal

DELICIOUS

That's the only way to rightly describe the

Ram-Say Tea

It's the finest of Indian - Ceylon teas — done up in lead-lined packets — absolutely air-tight.

In pound or half pound packets, 40, 50, 60c. pound.

J. F. RAMSAY & CO., Toronto, Sole Agents for Canada and United States.

RAMBLER'S NOTES.

BRADFORD.

This village is elated over the fact that it has the youngest warden in Ontario in the person of their justly popular reeve, Mr. J. S. Boddy, of the firm of J. S. Boddy & Bro. Obtaining such an honor, that of chief magis- of the largest county (Simcoe) after having only served two years at its Board, certainly speaks volumes of the executive ability of Mr. Boddy. Congratulations.

Mr. Will Hockridge, who has been ill for some time, is fully recovered, and greets his many friends and customers with that urbanity which is born in him.

GEORGETOWN.

The old-established and reliable firm of McKay Bros., outside of their large grocery trade, are doing a "land office" business. Their numerous customers place much reliance in this firm's judgment.

LEFROY.

Kirkpatrick & Co. report business fairly good, and are looking forward to a large spring trade.

Mr. Jas. Bemrose finds that his removal from Churchill was a good business stroke. He reports a very largely increased trade.

BRAMPTON.

A. O. Runions & Co. have had all traces of the recent fire removed, and their premises now present a very creditable appearance.

NEWMARKET.

Mr. R. A. Smith has one of the best stocked and cleanest grocery stores north of Toronto. His genial manner towards travelers has made him a favorite among the fraternity. Courtesy is a gem in business.

SUNDRIDGE.

Mr. J. Edgar is making preparations for enlarging his store capacity. Attention to business, coupled with energy and enterprise, has developed a successful and growing trade.

GILFORD.

At one time this was one of the most extensive grain shipping points in Ontario, but the building of the H. & N. W. R. cut off the trade to the west very materially. Notwithstanding, the affable Jas. A. Blain has yet a strong hold on the affections of the farmers, who drive miles to trade with him.

RAMBLER.

HOW TO SELL GOODS.

To sell goods nowadays and make it pay, remarks an exchange, is a task that needs both brains and energy. It means to be alert from morning until night ; and to succeed every point must be utilized. The retailer has abundant opportunity to display originality in advertising, in selections, etc. There are shops where the main work done is loafing. But in those where success is desired work must be the order of the day. This is the only way to bring and retain success—work and save.

LIFE WITHOUT A NAME.

To fix a wandering life and give it direction is not an easy task, but a life which has no definite aim is sure to be frittered away in empty and purposeless dreams. "Listless triflers," "busy idlers," "purposeless busybodies," are seen everywhere. A healthy, definite purpose is a remedy for a thousand ills which attend aimless lives. Discontent, dissatisfaction, flee before a definite purpose. An aim takes the drudgery out of life, scatters doubts to the winds, and clears up the gloomiest creeds. What we do without a purpose begrudgingly, with a purpose becomes a delight.—Archi ects of Fate.

INDIAN & CEYLON TEAS G.F.&J.GALT 42 Scott St. Toronto BOOK ON TEA BLENDING MAILED ON APPLICATION

POINTS FOR GREEN CLERKS.

I WAS once a green clerk myself, and sympathize very much with him, writes "Old Merchant" in Grocery World. This is about the way we started out as a salesman, and would have remained so had we not been in the hands of one who had tact and business education.

We are called to the fact of a customer being at the counter. We walk up, ask what he wants, and are told a pair of shoes. We blunder right here by placing a $4 shoe before a $1.50 customer. This causes trouble at once, as you are now compelled to get down something at about the price he wants, and the difference between the appearance of the two shoes is so great that he decides not to make a purchase and walks out, saying he will call again, but alas, he does not call again, but goes over to our competitor and strikes a clerk who understands his business and who, when asked to see shoes, places before him a shoe for $1.50, and exclaims, "There is a beauty for the price." His size is selected, and he calls for suspenders, hosiery, neckwear, etc., etc., and in all he buys six dollars' worth of goods. We do these awkward things and expect about six dollars per week salary.

Customer No. 2 comes in and wishes to see some dress goods. You walk around as if you had wooden legs and stand with your back to the lady and exclaim, "Do you see anything up there that you like?" You finally take one piece off the shelves, and this does not suit, and she says, "Do you expect anything new in very soon?" and you say, "I do not know." She walks out and makes her purchase at a more inviting store. We have learned that where we do not know our customer, it is wise to commence with common goods and work up, rather than the reverse.

I hired a clerk a few years ago who had been sadly neglected in training, and I often think this is the reason why there are so many failures in business. I took him on trial with the understanding that I was to pay him $5 per week and board. Said he had clerked with Mr. ——— for six years and understood the business. He went to work, and the first thing to which my attention was called was that he used his teeth for a twine holder. When he weighed ten pounds of sugar he was as liable to give one or two ounces over as not. In measuring dry goods he would give ten and a half yards for ten yards.

I found him one day using barrel heads with which to make fires. Never knew him to move a spittoon to sweep behind it. (When does promotion come for such a clerk?) Six years in business, poor fellow! He will make a failure in life simply because his training has been neglected, and the merchant who trained him, in my opinion, is a dangerous man to sell to. Young man, if you are with such a merchant for the purpose of being educated in the mercantile life, pull out and go with a house that knows something, even if you do start on a small salary, say $3 per week. You will make money in the end. Your bank account may be in your head, but it had better be there than in a savings bank without business training sufficient to handle successfully all you want; in business is the cash. I would rather have proper business training with $400 than have $5,000 without it, and will make more money out of it. When I make this assertion I am not looking forward, but backward.

IT PAYS TO AIM HIGH.

IT is a healthy symptom when a business steadily grows; indeed, when progress stops the ultimate failure of the enterprise may, in most cases, be looked for, says Merchants' Review. For in this world of change a business cannot stand still, neither expanding nor shrinking, any more than a man can remain midway between youth and old age. But the rapidity of growth of a business depends very largely upon the scope of the owner's ambition.

If the dealer has no further ambition than to make a good living or to do as well as some competitor in a small way of business, it is improbable that he will even be able to keep afloat for any length of time—a big margin is required for the shrinkage of hopes, which is inevitable under all circumstances, and if a merchant would make a competence he should fix his eye on the million-dollar mark.

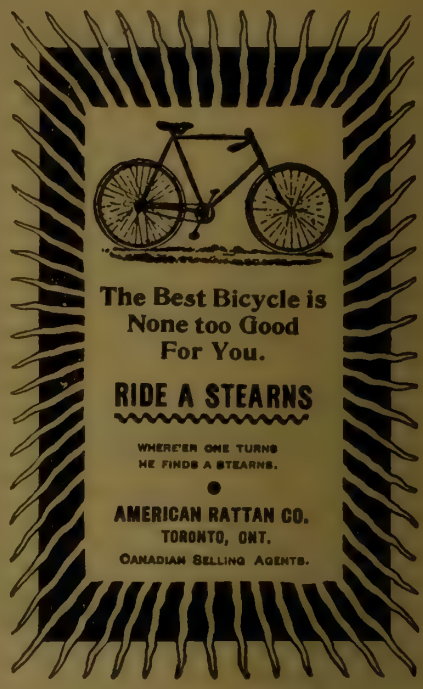
It would be a great day for the grocery trade (may we live to see it) if every member thereof would resolutely say, I will try to excel every one of my brother grocers, and would bate not a jot of the ambition to sell the best goods and the most goods. There are, and it is useless to mince matters, too many grocers who are content to sell whatever suits their jobbers and whose ambition is bounded by the narrow needs of unimaginative and indolent natures. The merchant need not be ashamed of his ambition, however lofty it may be. It is an augury of success to set one's hopes high, and it is from the most aspiring material that the very best citizens are made.

Therefore—to descend from generalities to particulars—it is good for the dealer to aspire to be the leading grocer in his town, to have the best store and the largest and finest stock, to keep the purest goods and employ the most honest weights and measures, to give the public the most courteous and careful attention and the most prompt delivery service.

With an ambition to excel in respect of all these things the grocer is well on the road to wealth and to a high place in the esteem of his fellow-citizens.

DON'T DIE YOUNG.

I have learned from observation that three things may happen to a man who works steadily without relaxation. In the first place, he becomes nervous, irritable and hard to get along with. In the second place, the grade of his work falls off, his services are worthless, and he is liable to err in his judgment. In the third place, he dies suddenly. It is an incontrovertible law of nature.—Chauncey M. Depew.





This is a cut of our high Grocer Refrigerator which we make in three sizes. We also have two sizes in a low style of Grocer Refrigerator and in point of workmanship and efficiency cannot be excelled in this or any other country. We make them for Butchers', Grocers', Hotel and Family use. Call and see them or send for catalogue.

JOHN HILLOCK & CO.
165 Queen St. East, Toronto.

BRITISH VIEW OF WINTER PORTS.

MUCH has been heard lately of that policy which has been termed the development of our colonial estates; and Mr. Chamberlain has professed to be anxious to lose no opportunity of giving the system a fair trial. The other day he showed the practical interest of the Government in the case of Dominica; but his sympathy took a form which will benefit only comparatively few people. Next time the Colonial Secretary looks abroad for some scheme in need of Imperial support, he might do worse than apply his statesmanship and his well-known business capacity to the efforts being put forth in Canada to have St John, N. B., made a winter port of the Dominion. As regards safety, size, situation and freedom from fogs and ice, it is claimed to be the best harbor north of Cape Hatteras —and that all the year round. A debate on this subject recently took place in the Senate of the Dominion, and ample testimony was then forthcoming in favor of the claims of St. John to be considered par excellence the winter port of Canada. The consensus of opinion on the part of experienced navigators regarding the natural and other advantages of the harbor of the chief town in New Brunswick is one of the strongest pieces of evidence that could be given in its favor. Four of the largest Atlantic lines of steamers already patronize the port; but what is desired now is that some arrangement should be arrived at between the Imperial and Federal authorities to subsidize a regular line of steamers which will make St. John the terminal point for the transatlantic passenger and merchandise traffic. This proposal has much to commend it in view of the fact that a large part of the western trade of Canada has to find ingress or egress through United States ports. Its railway facilities are said to be exceptionally good. Canada recently gave striking proof of her loyalty to the Mother Country, and no opportunity of binding more closely the ties either of sentiment or of commerce between Great Britain and the Dominion should be neglected. If the Imperial Government can make these bonds firmer by helping the people of Canada to establish a great winter port at St. John, it should, as a matter of policy, show itself only too willing to render the necessary support.—Mercury, Leeds.



Something New

East India Pickles

GOOD SELLER
GOOD PROFIT

Pronounced by epicures to be the most appetising and delicious pickle ever prepared.

1 DOZEN IN A CASE.

A. E. Richards & Co. Agents for Canada **Hamilton.**

"There are others"——

Of course there are!! But is there any other like this??



Harmless. Does not discolor the shells. Costs less than ½ cent per dozen to preserve the eggs. Requires no looking after. Anyone can use it. We offer a fitting guarantee to every user. We have tried the "PRESERVER." We made a 13 months' test, and competent judges declared the eggs to be fresh when broken. That's why we guarantee

KNOX'S EGG PRESERVER

After you have used it once you will always use it. You can sell it to many of your customers, to whom it will come as a great boon. It will make money for them and for you. Order from all wholesale houses.

A. E. Richards & Co., Agents for Canada, **Hamilton, Ont.**

Also Agents for KNOX'S SPARKLING CALVES FOOT GELATINE.

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

TAKE THEM ON

and they will make a

TRADE FOR YOU!!

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

Spring Picked ! ! !

Skilfully Blended ! !

Attractively Packed !



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

PUREST & BEST

"Dairying for Profit" or "The Poor Man's Cow"

Is the title of a treatise on Buttermaking written by Mrs. E. M. Jones of Brockville, Ont. Mrs. Jones' Book has been so highly thought of by the Ontario Government that it has been printed and distributed free among farmers as an authority on this subject. The following letter explains itself.

Some time ago I commenced using the Windsor Salt in my dairy and I have been surprised and delighted at the result. It appears to me to be a PURER SALT than any I have ever used (although I have always obtained the very best, regardless of cost). It is entirely FREE FROM ANY BITTER TASTE and it DISSOLVES SO RAPIDLY as to be at once incorporated in the butter. To the practical dairyman these are vital points. MORE BUTTER IS SPOILED BY POOR SALT THAN IN ALL OTHER WAYS PUT TOGETHER. Not only is the taste disagreeable but the grain of such salt is so sharp and its nature so insoluble that butter has to be worked almost to a paste and is thereby spoiled before it is even put on the market. WINDSOR SALT IS FREE FROM THESE OBJECTIONS and its quality and price ought to make it a boon to every dairy in Canada. I shall use no other in future, and as the output of my private dairy is 7000 lbs. a year, which all brings the highest price ever reached by Canadian butter, the importance of my choice in salt can hardly be over-estimated.

Yours truly,
(Signed) ELIZA M. JONES.

Any wholesale grocer can supply you, in any quantity, with this "WINDSOR" Dairy Salt in 20lb, White Cotton Bags, packed 15 in a paper lined barrel, or in 50lb. Linen Sacks.

WINDSOR SALT WORKS, WINDSOR, ONT.

BRET HARTE'S famous poem truthfully portrays the unwashed and slippery Mongolian.

"—For ways that are dark,
"And for tricks that are vain,
"The heathen Chinee is peculiar."

In the manner of **preparing Tea** the Chinaman is certainly "peculiar;" what with his promiscuous planting, gathering and drying, his exhausted leaves faced with black coloring matter, his unclean, unsanitary habits,---all these peculiarities are enough to give the reflective white man a chill of disgust----

The modern system obtaining in **CEYLON** assures to consumers perfect purity; the tea is practically grown by Europeans, and machine-made, no rolling by hands and feet as is done in China.

Ceylon Teas are astonishing the world. Everybody will be asking for Ceylon Teas.—If you have the **interests** of your **customers** at heart **as well as your own,** you will buy

CEYLON TEAS

Have you tried . . .

JOHN DEWAR & SONS'

(Purveyors by appointment to Her Majesty Queen Victoria)

. . . SCOTCH WHISKY?

J. M. DOUGLAS & CO., MONTREAL, AGENTS.

WHERE GROCERS ARE WEAK.

RETAIL grocers are at fault in one prominent particular in their business method, remarks an exchange. It may be there are many vulnerable points in individual cases, but generally the trade is lacking in one matter of unquestionable importance, one that other lines of trade have grasped firmly. The retail grocer has never learned how to advertise his goods to customers.

If the wife of a retail grocer visits a dry-goods store to buy a dress, the clerk gives her careful attention, and if her mind is not well centred on a selection of goods he does not leave her to choose from a few pieces before her, but he suggests some late patterns and shows several pieces of goods before a sale is made. If the wife of a grocer visits a shoe store to make a purchase, she is shown a variety of styles, and, if known to the salesman, he will in all probability show her "something new" in styles, even if he knows she will not buy, but simply to show his desire to please, and she in turn feels that she is of some importance and goes away pleased at the attention given her.

A consumer of groceries visits his store, or her shopping place, and asks for a certain prepared soup. The grocer at once gets her that article, and rarely shows a new article in the same line or in some other line. The grocer does not follow the practice of the dry-goods dealer and the shoe dealer, and endeavor to interest his customer in new lines of goods. If Mrs. Brown orders a pound of raisins that is all she gets; she may be politely served, certainly of importance, but that is not enough if the grocer would improve his opportunity to advertise goods favorably. Suppose he has received a new lot of jellies, who knows it? The up-to-date grocer will say to Mrs. Brown, after the purchase of raisins is made: "By the way, Mrs. Brown, let me show you a new line of jellies," and he takes her to a nicely arranged stock of jellies, and taking a clean spoon from a lot before her, he either opens a jar before her, or from a jar opened and in neat condition he takes a sample on the spoon and invites her to taste it. This is presumed to be of good quality and Mrs. Brown is pleased. The chances are she will buy a package then and there, but if not, she will find a need soon for that jelly, and a sale of several packages is made at the expense of one. Under the present general policy the jelly would stand on the shelf and wait for a purchaser to call, when the fact is the customers stand ready to buy promptly if they can be shown the new goods.

The point might be illustrated by numerous articles. The grocer is supposed to know customers who buy over the counter sufficiently well to be able to discriminate properly between different tastes. The man who enjoys high class foods will be interested at all times in new eatables, no matter what their form, and the grocer who is using opportunity to the full will not neglect to invite attention to any new soup, or canned meat, or food in any form that may find a place in his stock.

The Bulletin and Trades believe there is good ground here for advantageous work. The retail grocer needs to study more closely his methods of trade. Where is he weak and where can he improve? Observation of the methods of others will bring good results. One idea put in practice each month will in a year make a new business place of any store. Isn't this sufficiently important to reasonably call for your careful attention?

TAKING COALS TO NEWCASTLE.

When you sojourn at one of the big Florida hotels, says an exchange, do not revel in the thought that the oranges you eat are plucked from a neighboring grove. Oh! no, for California has been shipping oranges to Florida for several months, and perhaps it is only human nature that the Californians should show some little selfish satisfaction in this remarkable victory over a once strong competitor. A steady supply of California naval oranges has been shipped every week since February from Pomona to Jacksonville and St. Augustine, destined mainly for consumption by tourists at the big Florida hotels. Ten carloads of oranges were shipped recently.

SILVER DUST WASHING POWDER

Is silvery in more ways than one. It has many "sterling" qualities and can put more silver in your pocket in a week than you think. Do you know how much profit there is on a package? If you don't you ought to lose no time making enquiries.

SILVER DUST MFG. CO. - HAMILTON, ONT.

Siamese Twins



are debt and difficulty, difficulty and debt—they are inseparable. We need not discuss their causes here, either. What we want to point out is that no man with a family, or with large business interests at stake, should neglect life insurance. Stick to the policy you have, and when you want more insurance see one of our agents about it, or call in at Head Office. No medical examination is required for our pension. Bond policy and rates are away down.

MANUFACTURERS' LIFE INSURANCE COMPANY

HEAD OFFICE, **Toronto, Can.**

Write us for Prices . .

FOR YOUR SPRING SUPPLY OF . . .

SALT

VERRET, STEWART & CO.

QUEBEC AND MONTREAL

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St MONTREAL

Wanted in British Columbia

One of the largest British tea firms want a house to handle their brands in British Columbia. Letters addressed to the Editor CANADIAN GROCER, Montreal, will be handed to them. (19)

Central Business College

TORONTO AND STRATFORD.

Two great business schools under one management. Students admitted at any time. Free circulars.

SHAW & ELLIOTT, Principals.

Grocers..

Who study to please their customers keep our

Table Salt

A pure nutty flavored Salt. Gives taste to everything.

The Canada Salt Association

CLINTON, ONTARIO

Brushes, Brooms . . . . Woodenware

We are headquarters for the above lines of goods, and guarantee every article we send out to be strictly as represented. **Our Price List for 1896** is now ready and we will be pleased to mail you a copy on application.

Chas. Boeckh & Sons Manufacturers 80 York Street **Toronto**

MONTREAL BRANCH: - 301 St. Paul Street.

Every Hotel and Restaurant needs

JOHNSTON'S

Fluid Beef Cordial

IN 20-oz. BOTTLES

Have you got some to supply the demand?

MAKES THE BEST BEEF TEA. . . . . ALWAYS SATISFIES.

THE JOHNSTON FLUID BEEF CO. MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

O. DESMARAIS & CO., general merchants, St. Francois Du Lac, have assigned to A. Lamarche.

R. Lemon, grocer, Nelson, B.C., has assigned.

N. Robson, grocer, Clinton, has assigned to James Watt.

Mrs. E. Denis, general merchants, Rigaud, Que., has assigned.

John Carter, grocer, Toronto, has assigned to Richard Tew.

Arthur Beaufoy, grocer, Montreal, will meet his creditors 25th inst.

G. D. Livingstone, grocer, Palgrave, has assigned to F. H. Lamb, Hamilton.

A demand of assignment has been made upon Loiselle & Freres, grocers, Montreal.

Foucher, Fils & Co., general merchants, Montreal, will meet their creditors 25th inst.

Steele Bros., tobacconists, Toronto, are offering to compromise at 30c. on the dollar.

S. G. Marling, general merchant, Pense, Man., has compromised at 50c. on the dollar.

The bailiff is in possession of the premises of James Notter & Co., grocers, Owen Sound.

Arthur Roberta & Co., general merchants, Wapella, N.W.T., have been granted an extension.

Switzer & Co., grocers, Ottawa, have assigned, and a meeting of creditors will be held 28th inst.

J. E. Somerville, general merchant, Reviere Beaudette, Que., has compromised with his creditors at 70c. on the dollar, cash.

G. W. Halstead, general merchant, Roslin, has assigned to C. W. Craig, Tweed, and a meeting of creditors will be held 27th inst.

Geo. R. Archibald, general merchant, Lower Stewiacke, N.S., is offering to compromise at 50c. on the dollar, payable in 3, 6 and 9 months.

SALES MADE AND PENDING.

The assets of G. R. Rainville & Co., grocers, Montreal, have been sold.

The stock of the Globe Spice Mills Co., of Montreal, has been sold at 55c. on the dollar.

The assets of P. A. Ferguson, general merchant, Mattawa, are to be sold by auction 28th inst.

The stock of R. G. Frignon, general merchant, St. Thecle, Que,, has been sold at 59c. on the dollar.

The general stock of C. H. Hyland, Ste. Brigitte des Saults, Que., is to be sold and the business wound up.

The assets of W. L. McDonald, general merchant, Brightside, are to be sold.

The stock, etc., of D. J. Dutton, general merchant, Elora, are advertised to be sold under mortgage on the 29th inst.

The stock of the estate of T. W. Bell, wholesale liquors and teas, St. John, N.B., is advertised for sale by auction.

PARTNERSHIPS FORMED AND DISSOLVED.

Loynachan & Scriver, produce, Montreal, have registered a new partnership.

Hatch & Locke, grocers and butchers, St. Thomas, have dissolved. M. B. Hatch continues.

A demand of assignment has been made upon Damase Caron, general merchant, St. Ours, Que.

G. Bertrand & Co., grocers, Montreal, have dissolved, and P. Vannier has been registered proprietor.

W. Parizeau & Joseph Menard have registered a partnership to carry on business in Chambly Canton, as grocers, under the style of Parizeau & Menard.

Feehan & Egan, general merchants, Mount Stewart, P.E.I., have dissolved, and H. F. Feehan continues under the style of H. F. Feehan & Co.

CHANGES.

Jules D. Boileau is starting a grocery store in Montreal.

J. Wittaker, grocer, Montreal, has removed to Maisonneuve.

Moise St. Onge, grocer, Ormstown, Que., has been succeeded by J. E. Doust.

H. Sternberg, general merchant, St. Anne de Perade, has removed to Montreal.

D. C. Holmes & Co., grocers, Wellandport, have been succeeded by C. S. Holmes.

Arthur H. Gladwin, general merchant, Little River, has been succeeded by Gladwin Bros.

Joseph Bourgeois, of St. Angele de Laval, has been registered proprietor of the general business of Louis, Landry & Cie., Becancour.

Anne E. J. O'Farrell, wife of Patrick Grace, has been registered proprietress of the wholesale grocery firm of P. Grace & Co., of Montreal.

The assets of the Gray, Young & Sparling Co., Ltd., salt wells, Seaforth, are to be distributed among W. M. Gray, N. W. Young and F. G. Sparling, who assume liabilities.

FIRES.

G. W. Porter, grocer, Lakeville, N.B, has been burned out.

The box factory of E. Ruel, general merchant, etc., Lauzon, Que., has been destroyed by fire.

DEATHS.

Daniel Reeves, general merchant, Grenville, is dead.

E. Patten, general merchant, Alberni, B.C., is dead.

T. P. Paradis, commission merchant, Rimouski, is dead.

E. W. Brownell, general merchant, McAdam Junction, N.B., is dead.

W. Morrison, of W. Morrison & Adams, general merchants, Alexandria, B.C., is dead.

Consignments Stored in Bond

And shipped when sold, to proper addresses. Specially convenient for consignments partly sold in transit.

BLAIKLOCK BROTHERS, MONTREAL



DON'T BUY A refrigerator until you have seen the

EUREKA

It is built on scientific principles, and of best materials.

A catalogue will give you all details.

ADDRESS:
Eureka Refrigerator Co.
54 Noble Street,
TORONTO.

"SANITAS"

NATURE'S GREAT DISINFECTANT.

Non-Poisonous. Does not Stain Linen.

FLUID, OIL, POWDER, &c.

HOW TO DISINFECT — A valuable Copyright Book giving simple directions "How to Disinfect" in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application.
THE SANITAS CO., Limited, BETHNAL GREEN, LONDON, ENGLAND.

A pushing Agent wanted in each Canadian City.



"BUILD TO-DAY THEN, STRONG AND SURE, WITH A FIRM AND AMPLE BASE." —Longfellow.

DO YOU?

WISH THUS TO BUILD an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors.



THE LAING PACKING AND PROVISION CO., - MONTREAL

There will be icicles on the sun

When a line of Canned Soups better than the "ANCHOR BRAND" is offered to the trade.

No one believes there will ever be icicles on the sun, and when we make the above assertion, it is our way of saying that in soup-making, the acme of perfection has been attained in

ANCHOR BRAND CANNED SOUPS

WRITE FOR PRICE LISTS

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.

ASK FOR

MOTT'S

TRADE MARK
SCIENTIFIC
MfgCo

YOU May Think WE Emphasize

too much about our

"SCIENTIFIC" STOVE ENAMEL

But we don't. We are not afraid to put a tin into every house in Canada and let the people judge for themselves.

In order to introduce it to those who do not yet handle it we will during the next three months prepay express charges to any point in Ontario on all orders for 3-doz. and over—Cash to accompany order.

Scientific Varnish Mfg., Co.
Telephone 2905. TORONTO.

WE PAY FREIGHT

We will send to any dealer in Ontario one or five cases of "INSTANTANEOUS TAPIOCA," freight paid, if ordered direct from us before May 1st.

Howe, McIntyre Co.
MONTREAL, Que.

Price, per case of 50 pkgs., $5 50.

There's Money in Salt

If you know just what size to handle and the season for it. Take, for instance, the summer camping trade. That needs a strong package to stand the careless handling and one not easily upset.

For this purpose you can order, from any wholesale grocer in Toronto, "WINDSOR" Table Salt put up in 4-lb. round lithographed packages, 24 per case. Made of heavy cardboard, price $2.00 per case; sell at 15 cents per package. Profit on case, $1.60. You see it pays to sell them—why not do it?

Toronto Salt Works
128 Adelaide Street East
TORONTO, ONT.
City Agents for the **Windsor Salt Works**

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS
PICTOU, N.S.



McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

THE BEST IN THE MARKET



Southwell's Orange Marmalade

NEW SEASON'S GOODS

Per Doz. **$1.50** Per Doz.



THIS IS ONE OF THE BEST LINES FOR STEADY SALE

TRY A SAMPLE CASE WITH YOUR NEXT ORDER

CURRENT MARKET QUOTATIONS

TORONTO, April 23, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " "	
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16
Dominion—	
¼ lb. tins, 4 doz. in case.....per doz.	1 00
½ " 3 " "	1 75
1 " 2 " "	3 00
10 lb. boxes .....per lb.	20
30 lb. pails..... "	20



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
[oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
¼ lb. tins, 4 oz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'k'g Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz, per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles	1 60
3. "	1 90
4. "	2 60
Polishing Paste. (3 doz. in box)	per gross.
No. 1. In bottles	$3 75
" 2. "	5 65
" 3. "	7 85

Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
Ivorine.	per doz.
Small. In patent stoppered bottles, sponge attached	$0 80
No. 1. "	1 35
" 2. "	2 25
Large. "	3 00
Ivorine.	per gross.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
Ivorine.	per doz.
Small. In patent stoppered bottles, sponge attached	$0 80
No. 1. "	1 35
" 2. "	2 25
Large. "	3 00

P. G. FRENCH BLACKING.	per gross.
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross.
CROWN PARISIAN DRESSING	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	
	per gross.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 20

SCIENTIFIC STOVE ENAMEL.

Gross	$7 50
¼ gross	2 00
Dozen	0 75

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90
"Standard," select 7, 4 strings..	2 75
" " 6, 3 strings..	2 60
" " 5, 3 strings..	2 40

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 95
" gallons	2 00	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 95
Corn, 2's	0 60	0 70
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 95	1 00
" Sifted select	....	1 10
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's	1 65	1 75
" 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 80	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 40	2 00
Strawberries, choice, 2's	1 90	2 40
Succotash, 2's	....	1 15
Tomatoes, 3's	0 80	0 95
Lobster, talls	1 85	2 25
" flats	2 50	2 60
Mackerel	1 10	1 20
Salmon, Sockeye, talls	1 35	1 45
" flats	1 55	1 75
" Cohoes	1 10	1 15
Sardines, Albert, ¼'s tins	....	0 13
" ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" " " ¼'s	0 10½	0 11
" " " ½'s	0 18½	0 19
Sardines, other brands 9¾ 11	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 35

Out of every Ten Grocers

Who have tried **Edwardsburg Starch,** ten have been completely satisfied with it. Have you tried it?

EDWARDSBURG STARCH CO. Cardinal, Ont.

Sardines, Amer., ¼s	"	....	0 04½ 0 09
" " ½s	"	....	0 09 0 11
" Mustard, ¾ size, cases 50 tins, per 100		...	10 00 11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb		.....	1 10 1 15
Kippered Herring, 1-lb		.....	1 65 1 90
Herrings in Tomato Sauce		....	1 70 1 90
Herrings in Shrimp Sauce		....	2 00 ....
Herrings in Anchovy Sauce		..	2 00 ...
Herrings a la Sardine		.....	2 40 ....
Preserved Bloaters		.....	1 85 1 90
Real Findon Haddock		.....	1 85 1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans		..	$1 40	$1 50
" " " 2	"	..	2 40	2 55
" " " 4	"	..	....	....
" " " 6	"	..	7 75	8 25
" " " 14	"	..	16 00	18 00
Minced Callops 2	"	..	....	2 60
" " 2	"	..	2 60	2 65
Lunch Tongue 1	"	..	3 40	3 50
" " 2	"	..	....	6 00
English Brawn 2		..	2 75	2 80
Camb Sausage 1	"	..	....	2 50
" " 2	"	..	....	4 00
Soups, assorted 1	"	..	....	1 50
" " 2	"	..	....	2 25
Soups and Boull. 2	"	..	....	1 80
" 6		..	....	4 50



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz. $2.50.





Beardsley's Boneless Herring. per doz
2 doz.... 1 4

Codfish. per doz.
Beardsley's Shredded, 2 doz. pkgs.... 0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	3 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.

	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" " 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'S.

	per lb.
Chocolate—	
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

EPPS'.

	per lb.
Cocoa—	
Case of 112 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

	per lb.
Chocolate—	
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs	0 24
	per doz
Cocoa—	
Concentrated, ¼'s, 1 doz. in box	2 40
" ½s, "	....
" 1 lbs. "	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes	0 33

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (¼'s)		0 32
Mott's Breakfast Cocoa (in tins)		0 45
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		0 28
Mott's Caraccas Chocolate		0 40
Mott's Diamond Chocolate		0 22
Mott's French-Can Chocolate		0 18
Mott's Navy or Cooking Chocolate		0 27
Mott's Cocoa Nibbs		0 35
Mott's Cocoa Shells		0 05
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate	0 21	0 43
Mott's Sweet Chocolate Liquors	0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each	0 50
Caraccas Sweet, in boxes, 6 lbs. each	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each	0 25
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb	0 50
Breakfast Cocoa—	
In bxs, nd 12 lbs. each, ½ lb., tins	0 49

COFFEE.

Green.

		per lb.
Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio	0 20	0 21½
Plantation Ceylon	0 29	0 31
Porto Rico	0 27	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 28
Mocha and Java	....	0 35
Old Government Java	0 30	0 32 0 36
Arabian Mocha	....	0 35
Maracaibo	0 28	0 30
Santos	0 25	0 27

DRUGS AND CHEMICALS.

Alum	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross	....	4 20
" 2 " " "	....	6 00
" 3 " " "	....	8 40
" 4 " " "	....	10 00
" ½ pint " "	....	12 00
Olive Oil, ½ pts., 2 doz. to case, per case	....	1 25
" pints, 2 doz. to case, per case	....	2 50
Epsom Salts	0 02	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08½	0 09
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12½	....

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO THE QUEEN OF ENGLAND.



Over 1,000,000 Packages sold weekly

LIPTON'S
Delicious Teas

possess that most delicate flavor and exquisite aroma peculiar to the choicest growths of Ceylon and India. . . .

They are put up in one-pound and half-pound air-tight packages, and retailed at 30, 40, and 50c. per pound. Reasons why you should sell Lipton's Teas: Because everybody likes them. They have the largest sale in the world. They will increase your trade. You can buy from the following wholesale agents:

Caverhill, Hughes Co., Montreal
H. H. Brennan & Co., - Ottawa
W. G. Craig & Co., - Kingston
Balfour & Co., - - Hamilton
A. M. Smith & Co., - - London
T. Kenny & Co., - - - Sarnia

LIPTON TEA PLANTER
CEYLON

Chief Offices: City Road, London England.
United States Offices: 80 Front New York.

Batty's

NABOB PICKLES and.... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applyin to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy plug tobaccos duty paid. Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited. See price current.

J. M. FORTIER
MANUFACTURER
141 to 151 St. Maurice Street Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. OFFICE, Vancouver, B.C.



A GLASS PITCHER

. . . *Free*

with Adams'

TUTTI FRUTTI

ASK YOUR WHOLESALER FOR IT

ADAMS & SONS CO.
11 & 13 Jarvis St., Toronto, Ont.

Jam and Jelly

The season is at hand for Jams and Jellies. We can supply you with both in

1 Pound Glasses and Tins
5 and 10 Pound Tins
7, 14, 28 Pound Pails

2 Doz. 1 Pound Glasses in a Case
3 Doz. 1 Pound Tins in a Case
Other packages are packed to suit

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. **7 FRONT STREET EAST, TORONTO.** **Charles J. Peter.**

Crown Brand (Greig & Co.)—



1 oz. London	gross	6 00
2 " Anchor	"	12 00
1 " Flat Crown	"	10 80
2 " "	"	18 00
2 " Square	"	21 00
2½" Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
8 " "	"	7 00
Parisian Essence	gross	21 00
Ketchup, Fluted Bottles	gross	12 00
" Screw Top	"	21 00
" S. & L. "High Grade" per doz		3 50
Pepper Sauce, per gross		15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 c

FRUITS.

FOREIGN.

	per lb.	per lb.
Currants—Provincials, bbls	0 04	0 04¼
" ½ bbls	0 04½	0 04⅝
" Filiatras, bbls	0 04¼	0 04½
" ½ bbls	0 04¼	0 04¾
" Patras, bbls	0 04½	0 05
" ½ bbls	0 04¾	0 05¼
" cases	....	0 05½
" Vostizzas, cases	0 06	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05½
Figs—Eleme, 14 oz	0 09	0 10½
" " 10 lb	0 09½	0 12½
" " 18 lb	0 13	0 15
" " 28 lb	0 16	0 18
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 06	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 04¼	0 04¾
" Fine, off stalk	0 04¾	0 05
" Selected	0 06	0 06¼
" Layers	....	0 06½
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05½	0 06¾
		per box.
" Malaga—		
" London Layers	2 00	2 20
" Black Baskets	2 75	3 20
" Blue Baskets	3 25	3 50
" Dehesa Clusters	4 25	4 50
Lemons—Messina, boxes	2 50	3 50
Oranges—Jamaica	3 50	4 00
" Valencias	5 50	7 00
" Cal. Navels, in boxes	3 00	4 00
" Sevilles	2 75	3 00

DOMESTIC.

Apples, dried, per lb	0 03¼	0 04
" evaporated	0 06½	0 07

FOOD.

	per brl.
Split Peas	$3 50
Pot Barley	3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—

50 to 60 dy basis	....	2 60
40 dy	....	2 65
30 dy	....	2 70
20 16 and 12 dy	....	2 75
10 dy	....	2 80
8 and 9 dy	....	2 85
6 and 7 dy	....	3 00
5 dy	....	3 20
4 dy A P	....	3 20
3 dy A P	....	3 60
4 dy C P	....	3 10
3 dy C P	....	4 20

HORSE NAILS—
Canadian, dis. 55 per cent.

HORSE SHOES—
From Toronto, per keg 3 60

SCREWS—Wood—
Flat-head iron, 80 p. c. dis.
Round-head iron, 75 p. c. dis.
Flat-head brass, 77½ p. c. dis.
Round-head brass, 72½ p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)		1 30
2nd " (20 to 40 inches)		1 45
3rd " (50 to 60 inches)		3 10
4th " (51 to 60 inches)		3 40
5th " (61 to 70 inches)		3 80

ROPE—

Manilla	0 09	0 09¼
Sisal	0 06¾	0 07¼

AXES—

Per box	6 00	12 00

SHOT—
Canadian, dis. 17½ per cent.

HINGES—

Heavy T and strap	0 04¾	0 05
Screw, hook and strap	0 03¾	0 04

WHITE LEAD—Pure Association guarantee, ground in oil.

	per lb.
25 lb. irons	0 04¾
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04

TURPENTINE—
Selected packages, per gal. 0 45 0 46

LINSEED OIL—

Raw, per gal	0 54	0 55
Boiled, "	0 57	0 58

GLUE—
Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams " "	1 55 1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

KNOX'S GELATINE.

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross	9 00
Small Med. "	7 80
Medium "	10 80
Large "	12 00
Spoon "	18 00
Mug "	16 20
Tumbler "	12 00
Cream Jug "	21 00

RICE, ETC

	per lb.	per lb.
Rice—		
Standard "B"	0 03½	0 03¾
Patna	....	0 04¾
Japan	....	0 05
Imperial Seeta	....	0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½
Goathead (finest imported)	....	0 06½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08 / 0 08½
PURE OSWEGO CORN STARCH	16-lb. boxes / 40-lb. boxes, 1-lb. packages	0 07 / 0 07½

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss / Pure	0 07½ / 0 06½

BROWN & POLSON'S CORNFLOUR.

1-lb packages	0 07
40-lb boxes	2 80

SUGAR.

	c.	per lb.
Granulated	0 04¾	0 04⅞
Paris Lump. bbls. and 100-lb. boxes	0 05⅜	0 05¾
" in 50 lb. boxes	0 05⅝	0 05.80
Extra Ground, bbls. Icing	0 05⅞	0 05¾
Powdered, bbls	0 05⅜	0 05½
Very bright refined	....	0 04⅞
Bright Yellow	....	0 04¼
Dark Yellow	0 03⅞	0 04

SYRUPS AND MOLASSES.

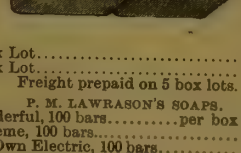
SYRUPS.	bbls.	½ bbls.
Dark.....per gallon.	0 30	0 33
Medium	0 33	0 38
Bright	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

Babbitt's "1776" Soap Powder $3 5



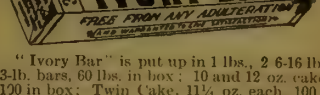
1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

P. M. LAWRASON'S SOAPS.

Wonderful, 100 bars	per box $4 00
Supreme, 100 bars	3 60
Our Own Electric, 100 bars	2 00
Sunflower, 100 bars	2 00

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.



NOW IS THE TIME

To look over your stock and order **Starch**

Remember Brantford

LILY WHITE GLOSS
CHALLENGE CORN

THE BRANTFORD STARCH CO., LTD. - Brantford, Ont.

10 oz. cakes, 100 cakes in box		3 60
Twin cake, 11 ¼ oz., 100 cakes in box		3 85

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes....	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong....	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14
PING SUEYS.		
Young Hyson—		
Half Chests, firsts....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts....	0 28	0 32
" " seconds	0 16	0 19
JAPAN.		
Half Chests—		
Finest May pickings....	0 38	0 40
Choice	0 32	0 36
Finest....	0 28	0 30
Fine....	0 25	0 27
Good medium....	0 22	0 24
Medium....	0 19	0 20
Good common....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

TETLEY'S TEAS.

No. 1.	Retailed 70c.;	cost	50c.
No. 2.	" 50c.;	"	35c.
Mixed.	" 40c.;	"	30c.

"SALADA" CEYLON.



	per lb.
Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red lable, retailed at 50c.	0 36
Gold label, retailed at 60c.	0 44

Terms. 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label	0 22
Green Label....	0 28
Red Label....	0 35
Orange Label....	0 42
Gold Label....	0 58

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's....	0 57
Laurel, 3's....	0 49
Brier, 7's	0 47
Index, 7's....	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's....	0 44
Prince of Wales, in caddies....	0 48
" " in 40-lb. boxes....	0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—

Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes....	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana....	$10 00
Royal Turkish Egyptian....	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—	
Navy, in caddies....	0 35
Navy, plug mark.... 0 33	0 35
Honey, boxes and caddies	0 43
Spun roll chewing, boxes	0 55

Plug smoking (with or without tags)—	per lb
Black Crown smoking, in caddies	0 35
Crown Rouge smoking....	0 38
Leaf tobacco, in bales.... 0 08	0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20....	$35 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20....	55 00
Creme de la Creme Reina Victoria Special, 1-20....	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40....	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10....	25 00
Ditto, low grades 13 50	20 00

AMERICAN TOBACCO CO. OF CANADA, LTD.

Cigarettes—	Per M.
Richmond Straight Cut No. 1, in cardboard boxes of 10....	10 50
Hyde Park, cardboard boxes of 10 and 20....	10 50
Sweet Caporal, slide boxes of 10	7 20
Athlete, foil-wrapped boxes of 10	7 20
Old Judge, slide boxes of 10....	7 50
Derby, packages of 10....	3 80
Prince and Gloria, slide bxs. of 10	3 80
Sweet Sixteen, slide boxes or packages of 10....	3 30
White Caps, slide boxes of 10....	3 30
Old Virginia, slide boxes of 10..	3 30
Parisienne, slide boxes of 10, (mouth-pieces)....	3 60
Holder, packages of 10....	3 30
Sultana, slide boxes of 10....	3 30
Majestics, slide boxes of 20..	6 60
Plug Cut—	
Old Chum, 1-9, 5-lb. boxes....	0 70
Old Virginia, 1-10, 5-lb. boxes....	0 60
Seal of North Carolina, 1-10	0 80
" " " 1-6 pouches	0 90
Old Gold, 1-10s and ¼s....	0 80
Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes....	0 83
Athlete....	1 10
Old Judge	1 20
Plug Smoking—	
Derby, 3s, 7s and 12s, solace	0 51½
Old Virginia, 3s, twist or solace..	0 58
Plug Chewing—	
Old Chum, 3-lb. boxes, thick or [illegible]	0 58

Cigars.

S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne....	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins....	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial..	50 00
" Conchas de Regalia....	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mango, Nine....	35 00
Cable, Conchas	30 00
" Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre....	1 00
Mauricio	15 00

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1....	$ 1 45
" 3 " " "	1 60
" 2 " " " 2....	1 40
" 3 " " " 2....	1 55
" " " painted " 2....	1 40
Tubs, No. 0....	8 00
" 1....	6 50
" 2....	5 50
" 3....	4 50
Washboards, Globe 1 90	2 00
" Water Witch	1 40
" Single Crescent.	1 65
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World....	1 75
" Rattler	1 30
Butter Tubs.... 1 60	3 60
Mops and Handles, combined	1 25
Butter Bowls, crates assort'd.	3 60

THE E. B. EDDY CO.

Washboards, Planet	1 60
" Waverly....	1 50
" XX	1 40
" X	1 25
" Electric Duplex	2 25
" Special Globe..	1 50

Per Case.

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Tiger	2 60	2 80
Parlor	1 70	1 75
Red Parlor....	1 70	1 75
Safety	4 00	4 20
Favorite	2 25	2 35
Flamers	2 25	2 35

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . . MONTREAL



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.

Established 1780.

WALTER BAKER & CO., LIMITED,



Dorchester, Mass., U. S. A.

The Oldest and Largest Manufacturers of

PURE, HIGH GRADE COCOAS AND CHOCOLATES

on this Continent. No Chemicals are used in their manufactures. Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their **Premium No. 1 Chocolate** is the best plain chocolate in the market for family use. Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children.

Consumers should ask for and be sure that they get the genuine

Walter Baker & Co.'s

goods, made at

Dorchester, Mass., U. S. A.

CANADIAN HOUSE,

6 Hospital Street, - - Montreal.

Manufacturers by appointment to Her Majesty the Queen, H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record

97 DAY & MARTIN

Liquid and Paste Blacking
Black and White Cream for Patent Leather.

Russet Cream
For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD. London and Liverpool

MARTIN & ROBERTSON, Victoria and Vancouver, for British Columbia

E. T. STURDEE, St. John, N.B., for Maritime Provinces. CHAS. GYDE, Montreal, for Ontario and Quebec.
TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

Fruit Jars

ALL KINDS AND SIZES.

JELLY GLASSES
HONEY JARS
ETC.

Prices Right.

GOWANS, KENT & CO., Toronto

CHARLES F. CLARK, President. EDW. P. RANDOLPH, Treasurer
ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY
THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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OAKEY'S
'WELLINGTON'
KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,
Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.
Wellington Mills, London, England
REPRESENTATIVE IN CANADA:
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COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

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D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

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Assignee, Accountant, Auditor, etc.
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THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, MAY 1, 1896. No. 18

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

THE ONLY TEN CENT CIGAR

COLMAN'S MUSTARD

BEST ON EARTH

Fresh Herrings



The recognized leading Brand in all the markets of the world.

Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

VARSITY CIGAR 5c. THE BEST IN THE MARKET

Luncheon Beef . .



This is a canned meat which we alone prepare; the name Luncheon Beef is copyrighted and no one else has the right to use it. We employ a method which is unknown to other canners; the result is the distinctive flavor which LUNCHEON BEEF alone enjoys. The effort has been to avoid that cured hard taste which corned beef sometimes has; and to substitute therefor a mild, delightful flavor such as is found in some home cooked meats. We have been particularly fortunate in suiting the public taste. Our Luncheon Beef should be carried by every grocer who caters to a refined discriminating trade. Order of your Jobber, and if you don't receive the goods write to us or to our agents named below.

"Neither Corned Beef nor Roast Beef, But much more delicious than either."

Manufacturers' Agents,

JAMES HAYWOOD
Toronto

J. L. WATT & SCOTT
Montreal

J. HUNTER WHITE
St. John, N.B.

Armour Packing Co. . .
Kansas City, U.S.A.

Cooks May Differ



in their opinions on some points, but when it's a question of pancake flour they all agree that . . .

Dalley's Hygienic Pancake Flour

makes the sweetest, lightest and most delicious pancakes. It is sold in handsome packages by all wholesalers.

Put up only by

The F. F. DALLEY CO., Ltd.
Hamilton

TANGLEFOOT

Sealed Sticky Fly Paper

PRICES FOR 1896

REGULAR.		"LITTLE."	
One Box -	45 Cents	One Box -	18 Cents
One Case - -	$4.00	One Case - -	$2.10
Five Cases -	3.75		
10 Boxes in a Case.		15 Boxes in a Case.	



THE DIFFERENCE

TANGLEFOOT Does Not Leak at the Edges
TANGLEFOOT Does Not Soak Through the Paper
TANGLEFOOT Does Not Spoil Over Winter
TANGLEFOOT Does Not Allow Flies to Escape
TANGLEFOOT Has the Only Serviceable Holder

Holders Are no longer packed with TANGLEFOOT, but are put up separately in boxes of 50 which job for $1.00.

Standard Goods THE Best to Handle



Look Here!! *No Musty Flavor*

STOWER'S

PURE LIME JUICE LIME JUICE CORDIAL CLARIFIED LEMON SQUASH

Order NOW and be .. in Time



Popular
Palatable
Profitable

LAZENBY'S



Second to None

FAULDER & Cos
"SILVER PAN" MARMALADE AND PRESERVES



BOILED IN SILVER PANS TO AVOID THE CONTACT OF THE FRUIT WITH COPPER

AGENTS FOR THE DOMINION

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar

with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

Broken Dishes

Will be one of the results of house-cleaning. New ones must be bought, and they must be better than the old ones. Our

YELLOW AND BRISTOL GLAZED GOODS AND ROCKINGHAM WARE

cannot be improved upon. We can sell you Dishes, Crocks, Jars, etc., of any size and shape, and in any quantity.

Brantford Stoneware Mfg. Co. **Brantford, Ont.**

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." Lancet.

WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

IMPORTANT TO BUYERS OF BLENDED TEAS

New Line in Standard Blends Ⓜ *Per lb.* **22c.** *Per lb.*

No low China, only Ceylon and Indian Teas.
Good Leaf. Clean, Stout Liquor. Samples on application.

TETLEY & CO. 14 Lemoine St. **Montreal**

A strange thing



That any grocer who has any regard for his customers' wishes and his own reputation should ever allow himself to run out of **Imperial Cheese.** There is bound to be a big demand for it during the camping and boating season, and you are quite safe in stocking now.

Sold by all Wholesalers **A. F. MacLaren & Co., Toronto**

No Coercion

Needed to sell



Sells on its merits.

ROSE & LAFLAMME

Eastern Agents MONTREAL



Sulphur Matches	TELEGRAPH TELEPHONE TIGER
Parlor Matches	EAGLE RED BEAVER FAVORITE
Safety Matches	WALL BOX CANADIAN
Fusees . . .	FLAMERS
Wax Matches	

The E. B. EDDY CO. Ltd.

HULL, CANADA

318 St. James St. - MONTREAL
38 Front St. West - TORONTO

AGENTS: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria. Permanent agents not yet appointed for St. John's, Nfld., Sydney and Melbourne, Australia.

"Rose Brand" Lard

Is Good Lard

Reference : Any merchant who has ever handled it.

PACKED IN 1, 2, 3, 5, 10, 20, and 50-lb. Packages.

A trial order will convince you that it will increase your trade to handle "Rose Brand" goods.

The GEORGE MATTHEWS CO., Ltd., Ottawa and Peterborough

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

Will show you a good profit.

Will give your customers perfect satisfaction.

REINDEER BRAND

CONDENSED MILK.

BUY IN SMALL LOTS AND OFTEN.

When ordering ask your wholesaler for this year's pretty calendar.



This is . . .

an advertisement that it will pay you to carefully read and act upon. Our object is to direct the attention of the live wide-awake trade to the superior excellence of our

STANDARD BLACK TEAS

If we succeed in getting an inquiry from you it will afford us much pleasure to submit samples and give any further information. Since placing these teas on the market some years ago they have amply repaid us for the confidence we had in their real worth. The demand has greatly exceeded our expectations and every year widens the ground where their merit is appreciated by the tea-loving public.

An Important Item to you is the fact that your profit is a good one. There are five :

THE 400 SELECT **DALU KOLA CONGOU**
IMPERIAL CONGOU **RUSSIAN CONGOU**
THE GLOBE BLEND

Put up in our patent metal-lined cases—always up to the same high standard of quality, and bound to please.

W. H. Gillard & Co.

Wholesalers Only

Hamilton

JOHN MOUAT, Northwest Representative, Winnipeg.

Wethey's Condensed Mince Meat



Is Always The Same

BOULTER'S GOODS ARE PURE GOODS

Known for their
EXCELLENCE
. . of . .
PURITY and FLAVOR

BOULTER'S GOODS ARE PURE GOODS

Sell the Peerless "Lion" Brand Canned Goods.



Their Record is SKY high.

BOULTER'S GOODS ARE PURE GOODS

Our Handsome Labels SIMPLY grace your establishment.

✦

WORKS : { PICTON, TORONTO . . and . . DEMORESTVILLE

BOULTER'S GOODS ARE PURE GOODS

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, MAY 1, 1896 ($2.00 per Year) No. 18

DROPS FROM THE EDITOR'S PEN.

It is better to get rich than be made rich.

—

Bragging is a drag upon one's prospects in life.

—

The ideal advertisement is both attractive and truthful.

—

When a man gets too old to learn, he is ripe for the grave.

—

A young man cannot sow wild oats and reap No. 1 hard wheat.

—

The store loafer who will not take a hint should be given a kick.

—

When a business man ceases to be a student he becomes a dunce.

—

Obstacles do not prove the invalidity of a thing: they test its validity.

—

Cash gives credit to a man's business; credit induces discredit.

—

It is good to be slow and sure, but it is better to be expeditious and sure.

—

Too much in an advertisement, like too much in a gallon vessel, leads to waste.

—

Because the hog is sometimes king it does not follow that a man should aim to be a hog.

—

He is a wise merchant who tries to cultivate ideas in his clerks as well as in himself.

—

There are some evils in trade which it is better to kill with slow poison than with a club.

—

In advertising, be careful you do not sell the customer as well as the goods you advertise.

—

Scarcely more wise than the person who, notwithstanding he cannot swim, jumps into a stream before ascertaining its depth, is the merchant who accords a man credit before learning his financial condition.

—

If you do not look after your window displays your customers in time will not look after you.

—

The more conversant a man is with his business the less likely is it to leave him in the lurch.

—

The satisfaction of knowing that a thing is well done is greater reward than money could impart.

—

There may not be a hole in the grocery business, but a man ought to look before he jumps into it.

—

Do not hesitate to endorse the character of an honorable man, but endorse not his note on any account.

—

A merchant should never give his customers short weight; neither should he compel them to wait long.

—

Undermining his own financial standing is he who treats customers according to their financial standing.

—

A bad debt is sometimes a monument to the stupidity of the creditor as well as to the dishonesty of the debtor.

—

A clerk in whom ideas cannot be cultivated, like a farm that cannot raise paying crops, should be given up.

—

The energies of the hen are not regulated by the price of eggs. And therein is a moral for the consideration of merchants.

—

The clerk who will not submit to a moderate course of discipline is lacking in the essentials that make a successful man.

—

If there is one man who deserves to be commiserated with it is the traveler—the young traveler at any rate—who has toiled all day without getting business. If you cannot give him your order give him your sympathy. You may need his counsel some day.

—

Commercial interests in Venezuela are suffering from undue inflation; also the people from undue inflation of their own importance.

—

Bicycling is a good thing for the clerk, but the wheel should not be permitted to carry either his body or his mind away from his duties.

—

There is no dearth of opportunities for success in life, but they are only procured by being sought after; they seldom fall into one's lap.

—

Some people fail because of wild-cat schemes, but a grocer in a Pennsylvannia town has failed because of an overstock of wild cats.

—

Money can be made in business to-day just as it could twenty years ago. The only difference is that more brains are demanded now than then.

—

While his wife is having the spring house-cleaning done, the grocer should remember that a little of the same kind of work in the store will not be amiss.

—

The business man should not rely too much upon his own taste. The taste of his customers is more important to him; and he should strive and learn by study what it is.

—

If you have a good idea put it into action. Don't keep it locked up within your own mind for fear someone will share with you whatever benefits there are to be derived from it.

—

If some members of Parliament seeking re-election had been as solicitous for the business interests of the country as they now are for votes they would not need to have as much concern regarding the day of election as they now have.

AN IMPORTANT QUESTION.

THE following address on "Are Limited Prices and Selling by the Manufacturer to the Retailers to the Interest of our Merchants?" was delivered at the Illinois State Convention held, in Edmondsville, by the well-known canned-goods man, E. A. Stevens, of Chicago:

Limited prices and the respective rights of jobber and retailer in their relations to the manufacturer are among the live discussions of the hour. No better evidence can be given of progress than conditions of active social and commercial agitation. As the elements that form the physical world have for their combined purpose the enrichment of the soil for the needed changes and redistribution of atmospheric gases—to promote the growth of animal and vegetable life—so interchange of thought and impartial discussion of important questions vitally affect and quicken the growth of civilization, which is only another word for well-adjusted commercial relations.

Questions which measure one man's relations to another are too often settled on purely selfish grounds. The farmers of the country are continually striving to do away with all middle men and even dream that they can devise systems which will abolish the city milkman and deliver the produce of their farms at the door of the consumer every morning at dawn! But farmers' milk companies rarely succeed, and the milkman survives, not because of any partiality toward him on the part of the public, but because he earns his way.

The higher our civilization, the greater our individual wants. These are best supplied through the operation of the law of differentiation.

This law of differentiation is merely the adaptation of an individual to his vocation. In view of the difference of faculties and desires individuals should, in a normal state of society, produce or labor according to their individul fitness. He who can perform certain labor through inclination or heredity is often incapable of other labor of which he is in need, and here arise those infinite divisions, which, however, enlarge the solidarity of our interests, so that man, in order to develop, must co-operate with his fellow-man. It has been found easier and better to produce or do one thing well than to attempt to supply all his wants.

The mills of life grind so surely and severely that there is no room in the commercial world for the man who cannot earn his way. It is a great mistake to consider the wholesale grocer as either a drone or a monopolist. He generally works just as hard, and often more faithfully, than his retail brother. He has frequently grown up from the retail ranks. He risks large capital, pays many employes, incurs large rentals and carries many a retailer over a panicky time. If, after paying his absolute expenses and his salesmen's commissions, he nets 2 or 3 per cent. on his sales, he is doing well.

If the absolute facts were known there would be less envy and quarreling with the wholesale grocers over their very small profits. The man who does a large business is entitled to a proportionate profit just as the man who runs two retail grocery stores expects to make more money than if he ran one. He (the jobber) is there in obedience to the law of necessity, or he could not long remain.

I think that if the manufacturer were compelled to sell to the retail trade direct, his goods would cost more than the difference which the jobber now receives. The manufacturer would have to maintain agents in every State and also parties to attend to the selling and collecting as well as legal talent to look up the law in each State, and add to that office and storage rents. You can easily see that there would be as much, if not more, added cost to the goods.

The country dealer is criticized and envied by the community in which he lives. His critics generally owe him a good deal of money; imagine that he is making a fortune: they do their best to prevent him accomplishing it, and generally succeed. Yet he is a decided convenience to the community and by dint of hard work and great anxiety earns the position he holds.

Passing from the broad grounds of these business principles, let us see how "limited prices" (as generally understood) and the jobbers' protection directly influence the retail trade. The manufacturer says, and with evident reason, that the retailer asserts that after supplying him with a stock of goods, the jobber has no right to supply his best customers and, if this is the case, he—the manufacturer—has no right to supply the jobber with stocks for general distribution and then compete with him for the larger customers of the retail trade! What is sauce for the goose is certainly sauce for the gander!

If the protection of the jobber is broken down it will be by a few leaders who, because of greater capital or larger stores are able to buy good-sized quantities. But the mass of the trade cannot hope to buy as jobbers and the vote in the retail trade (if the question were properly understood) would probably be 95 per cent. in favor of limited prices as against 5 per cent. on the part of those who know that they could profit by their abolition.

Another point by way of illustration, and my authority for this statement is Mr. J. P. McGaughey, of the Pillsbury Company. Messrs. Herman Rohrs and J. W. Callahan have been the leaders in this movement for manufacturers to deal direct with retailers. Mr. C. A. Pillsbury met these gentlemen in New York and told them he was anxious to accede to the wishes of the grocers, so they told him what they wished him to do, and he pledged himself to adopt their ideas, at least temporarily, and did so. In less than six months, the Pillsbury-Washburn Company were out the price of some 10,000 barrels of flour. That settled their dealing direct with the retailer.

Price-cutting is considered, and justly so, the great curse of the retail grocery trade. That is encouraged and maintained by irregular prices and special discounts for the quantity made by the manufacturers. It is greatly discouraged by prices fixed and limited to all.

For instance, Sapolio had been used by the dry goods dealers of the country until by means of this very contract system that firm were enabled to control in most large cities the distribution of their goods more positively. They spent thousands upon thousands of dollars to defend the retailers against the unjust competition of the larger stores, and by the same contract were obliged to protect the jobber at the same time.

I have recently been in the city of Minneapolis. There they have an association which has the distinction of putting more money in the retailers' pockets than any other in the United States. They do it by the limited price system, or, as they term it, the card-price system. It was the best object lesson of my life.

In Minneapolis there are 400 grocery stores; 371 are members of the association.

Whenever the association can, it puts a staple on a card, which is sent to every grocer in the city whether a member of the association or not. On this card they notify him the minimum rate at which he must sell sugar, coffee, flour, bread and oil. As these staples represent over 50 per cent. of the grocery business it can readily be seen what profit it gives the grocer. The card rate at present is:

SUGAR—16 pounds, $1; 8 pounds, 50c.

COFFEE—Arbuckle Bros'. Ariosa, per pound, 23c.

FLOUR—Best, per 98-pound sack, $1.90; straight, per 98-pound sack, $1.75.

BREAD—16-ounce loaf, 4c.

OIL—Kerosene, 1 gallon, 10c.; gasoline, per gallon, 12c.; kerosene, 5 gallons, 50c.; gasoline, 5 gallons, 55c.

Now, this gives the grocers a clear profit of 25 cents on each 100-pound sack of flour, 3 cents on each gallon of oil, 14 per cent. on all sugar sales and 4 cents per pound on package coffee. I am informed that not a dollar's worth of sugar, not a sack of flour or a gallon of oil was sold in Minneapolis last year without a profit to the retailer. In fact, if anyone violates the card agreement, he is instantly shut off by all the jobbers, both of St. Paul and Minneapolis.

I was invited to attend a meeting of the Board of Directors of this association. At a previous regular meeting a motion had prevailed to put other package coffees on the card. In the meantime it was found that the jobbers did not wish to handle those goods. The board meeting postponed action until the next meeting. Then the coffee men were given a chance to square themselves with the jobbers. At the regular meeting matters were still statu quo. In the discussion the sentiment of the meeting was against handling their coffees, as one of the firms make a point to sell to the retail trade direct. A motion prevailed that they would not buy their coffee only through the jobbers. I really began to think that the millennium had arrived. Still it is the proper policy to pursue, and will be much more to their benefit in the long run. There is nothing wiser than standing by your friends. Reciprocity of interests should be the rigid rule of trade.

It took energy, grit and determination on the part of such members as Lorenz, Meneilly, McGaughey and Young to fix their standard as high as it is, but it is now an accepted fact and an acknowledged benefit.

I look forward to the time when price-cutting will not be as prominent a means of growth in the grocery trade as it is now; when better service, greater common sense, more careful courtesy, more perfect cleanliness and improved systems will be the means by which retailers will enter into generous rivalry with one another. In that day the limited contract system will be regarded with universal favor and advantage to the retailer as well as the wholesaler.

I think I have sufficiently answered the query propounded to me: "Are limited prices and direct selling by the manufacturer to retailers to the interest of our merchants?"

If the pen is mightier than the sword, why is it that the note which it indites to a debtor frequently fails to make him surrender the necessary funds to liquidate his indebtedness?

Free Trade vs. Protection

There may be a difference of opinion in relation to the merits of the two policies, but all are agreed that **ROYAL** is the **STARCH.**

It is the latest invention. Needs no cooking. Packed in cases, 64 packets, $5.00. Packed in half-cases, 32 packets, $2.50.

LUCAS, STEELE & BRISTOL - Hamilton, Ont.
WHOLESALE GROCERS

STERLING GOODS

An inferior article may attract public notice and for a short time enjoy the encomiums of the people, but unless the article is possessed of true merit it will soon pass into oblivion, following in the train of all the innumerable articles that have made their way into the homes of our people, having only for their recommendation flaunting advertisements that sparkle but for a time. The reverse is the case with goods of

"STERLING WORTH"

They live on, burning brighter and brighter, cheering from day to day, until they become the recognized necessaries of daily life.

"We must have CROSSE & BLACKWELL'S goods on our table."
"I could not think of having breakfast without the AMERICAN BREAKFAST CEREALS."
"When travelling I always insist on having RAM LAL'S PURE INDIAN TEA, and BENSDORP'S ROYAL DUTCH COCOA has a fascination for me that no other Cocoa will supply."

These are some of the remarks repeated thousands of times daily, and why? Because the people that have used these goods know that they are the gems of all condiments. Other lines that are fast becoming prime favorites with our people are the celebrated brands of "MECCA" and "DAMASCUS" coffees. Although these goods have only been on the market for a short time, yet to-day we hazard the opinion that they are the most appreciated brands that are being offered to the public. This is the verdict of all the "leading grocers" who have used these goods.

JAMES TURNER & CO., Hamilton, Ont.

We Are Offering

Extra Quality Cleaned Currants
Fine Quality Case Prunes
Choice Quality Pulled Figs
Seal Brand Salmon
Extra Quality Selected Valencias
Choice Quality Dried Peaches
Nimpkish River Salmon

LOWEST PRICES FOR THE BEST GOODS.

BALFOUR & CO. HAMILTON.

The Packet Tea Business

It begins to look as if the packet tea business was here to stay. The great success which our 25c. line has had has induced us to place another line on the market. This week we are selling our Ludella Ceylon, put up in pounds, halves and quarters, to be retailed at 40c. per pound. Costs the dealer 28c.

H. P. ECKARDT & CO. - TORONTO

BRITISH TRADE IN MARCH.

IN summarizing the British Board of Trade returns for March The London Times says: "The trade returns for the past month are again satisfactory, for although the increases are not as great as were shown for the previous month, it must be remembered that in 1895 March included a large amount of trade which would have been dealt with in February but for the weather during that month. The imports are valued at £38,344,750, an increase of £2,384,860, equal to 6.6 per cent., and the exports of British and Irish produce at £20,422,419, an increase of £1,899,389, equal to 10.2 per cent. The exports of foreign and colonial merchandise amount to £4,623,326, a decrease of £223,273, which is due chiefly to smaller shipments of indigo, jute and leather. As regards the imports, the classes of goods which are less in value are raw materials for textiles, oils and miscellaneous articles. All other articles show increases, especially food and manufactured articles. As regards textile raw materials, jute and sheep's wool are much below last year in both quantity and value. Wheat is less, but wheat flour is more. Of wheat Russia and Roumania sent more, but the United States, the Argentine Republic and the British East Indies sent less. As to the exports of British and Irish produce, all classes of goods are more in value except articles of food and drink and raw materials; of the former, fish and salt were not shipped so largely, and of the latter coal is lower in price. The shipments of yarns and textile fabrics were generally much more satisfactory.. Cotton yarns and piece goods are higher in price in response to raw cotton. The British East Indies and the East are now taking piece goods much more freely, and the demand from South America is greater."

LONDON BOARD OF TRADE.

THE annual meeting of the London Board of Trade was held on Friday last, with President Bowman in the chair.

The president's address was able and exhaustive. It dealt with the street railway, the agreement with the G.T.R. for the rebuilding of the car shops, the lower freight rates obtained for carrying freight from Montreal to London and Cleveland through an arrangement with the London Steamship Co.; want of a bankruptcy law; cheaper postage; fast Atlantic service; closer trade relations with the British colonies; the wealth of Canada's products of the field, forest, mine, etc.

The secretary-treasurer's report showed a balance on hand of $221.

The re-election of Mr. John Bowman as president was moved and seconded and unanimously carried amid applause.

These officers were also elected by acclamation:

Vice-President—A. B. Greer.

Secretary-Treasurer—J. A. Nelles.

Council—W. R. Hobbs, John Bland, T. H. Smallman, W. J. Reid, D. B. Dewar, A. M. Smart, John McClary, A. W. Porte, Wm. Yates, John Campbell, M. Masuret, J. W. Little.

Arbitration Board—J. D. Saunby, C. H. Elliott, P. Pocock, J. Mattinson, D S. Perrin, J. H. Ginge, Adam Beck, T. R. Parker, L. H. Ingram, D. W. Brackwell, S. Stevely, James A. Kennedy.

Board of Examiners—John Sutherland, John S. Pearce, W. J. Saunby, C. B. Hunt, J. D. Saunby.

Western Fair Representatives — John Bowman, J. W. Little, John Bland, W. Yates, T. H. Smallman, A. B. Greer, W. J. Reid.

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Messrs. A. S. Mackintosh and E. B. Plewes were elected members of the Board.

Auditor—Thomas A. Browne.

Pilkington's Powdered Perfumed Lye

Packed in ¼ gross boxes. PUREST IN THE WORLD

DILLON & CO.'S BAKING SODA

"Bell" Brand

In 1-lb. packages

Packed ¼ gross boxes

ASK YOUR WHOLESALER FOR THEM

Gallon Apples
Canned Pumpkin
Golden Wax Beans

CLOSE QUOTATIONS
NO. 1 BRANDS

DAVIDSON & HAY, WHOLESALE GROCERS **Toronto, Ont.**

Strong Flour
Big Loaf
Large Yield

These are the Cardinal Points of our

. . OBELISK
(Registered)

There is no better, whiter, purer flour than OBELISK on the market to-day.

THE TILLSON COMPANY, Ltd., - Tilsonburg, Ont.

When a Man . . .

Comes to you and asks for a brand of Canned Salmon that you can recommend, you are always safe in handing over

FLAG-SHIP SALMON

Backed by the Packers' Guarantee and your own knowledge of the goods you have nothing to fear. There are no better goods than ours.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.
LULU ISLAND, B.C.

WHY SOME MEN ARE SUCCESSFUL.

THIS fact in human experience has been variously accounted for, the subject being a wide one, writes W. P. M. in New York Journal of Commerce. Thus gifts or accomplishments which lead to success in one direction may act as hindrances in another. To be successful in some lines it will be to one's advantage to be a born fighter. That is to say, he must be aggressive, always on the alert to stand up for his interest rather than to literally love his neighbor as himself. The question under review is not considered on its merits from a moral standpoint, but strictly in its practical bearings. Many successful men who have amassed wealth have done so because every other consideration was made to yield to the one of making money. It may be that they have become more grasping and unscrupulous in proportion as they felt the sense of power which large possessions are apt to give. It is conceded that A. T. Stewart, John Jacob Astor, Cornelius Vanderbilt, of a past generation, and Jay Gould, of the present, developed a genius for money-getting, from better or meaner motives. We know of some men whose fortunes have been amassed by money-lending on real estate, which property became theirs through foreclosure because the borrower could neither pay principal nor interest; others we know who disclaimed this right, although legally warranted to put it in execution. This, however, does not bear directly on our main question.

Some men are excellent salesmen, either because they have a glib tongue to throw a glamor over the desirability of their wares, or because of personal magnetism in making the customer like to deal with such a man in spite of himself. A degree of this faculty often makes up for deficiencies, intellectual or otherwise, on the part of a salesman. Many are successful because their goods are desirable, as low in price as those of competitors and popular in those times. Some men have a trick of holding certain customers against all competitors from the feeling of obligation, either by occasionally getting them bargains, or in some other way creating the impression that it is the buyer's interest to keep in with this seller. Many a salesman loses his trade by changing to an inferior house on the temptation of larger salary; as if the traveler necessarily owned his connection and could take it with him to the new house represented. Some men are popular because they have imparted useful ideas to their customers, thereby helping them to an extent to make sales. Habitual cheerfulness and a habit of telling one good anecdote each time they meet have had a wonderful influence in drawing an order out of a buyer after his protestations of being unable to grant a single line. Croakers or those who habitually look on the gloomy side of things are liable to give up in despair because nowhere made welcome. No merchant likes to be told too often about hard times or commercial stagnation. Some men succeed because they are known to adhere to the truth always; they never represent a thing as different from what it is; at the same time they secure confidence by anticipating the wants of the buyer, making it appear that this is the prime object.

Some men become failures because they treat a buyer as if he did not know anything, or, as if he had no rights of choice. A customer may be lost by allowing him to find out that the merchant does not know enough about his business. While some buyers are wide-awake enough to make their own selection every time, more are willing to be set right if the seller is able to present an alternative. In the latter case the buyer is helped toward the selection, although ostensibly it was conceded he had used the right of choice. Knowledge of human nature is a most important factor in the art of selling goods. Respectful attention and promptitude will often make up for the lack of other faculties, in any calling. To be always on time at one's post is a good reputation for anyone serving the public. The boy never late at school bids fair to win favor by promptness in after life. Some young merchants have scored a success by sending an immediate reply to an order they were unable to fill, suggesting where it might be filled. This kind of alertness (especially in wholesale) is sure to be appreciated, implying a sense of obligation. Owning a useful patent has created many a fortune.

Certain houses get a large share of business by making reasonable concessions in cases of emergency or distress. The man who acts a dishonest part is soon found out; the strain to reputation may outlive him. A clean record is the best recommendation to a renewal of credit after it once has been lost. Heavy expenses cause many a merchant to lose credit and the confidence of friends. It may have come from extravagant habits of living, or from an over-ambitious spirit, as if to astonish the world by this semblance of success. Some men can work well in a subordinate position, but could never succeed as the responsible head. Over-sensitive natures often break down, and such persons die before their time because unequal to the strain of responsibility, involving much care and worry. Stolid indifference has sometimes been utilized to good purpose, since it often passes for stability of character, inspiring a degree of confidence on the part of creditor and customer. Verily "the race is not to the swift nor the battle to the strong." That man may count himself fortunate in any sphere of life who has found his proper niche. Many a good man now finds it, but becomes a waif as it were on the billows of so-called fate. In not a few instances this is the result of parental preference misplaced. Many a boy has been obliged to learn a profession who would have shone as a business man, and vice versa. A more prudent course would have been to test the boyish preference for trade or profession; also to watch the bent of aptitude.

The origin of most commercial failures may be set down either as insufficient capital or the giving of too much credit. While in places remote from business centres it may be easy to net a handsome profit, the crying evil of our time is that so many fall into the temptation to sell without adequate profit. This touches on another topic—one of supreme importance—viz., commercial demoralization, its causes and dire results. We are assured "There is a tide in the affairs of men which, when taken at its flood, will lead to fortune." "There is no royal road to learning"; neither can any one path be outlined which leads to inevitable success.

EARLY CLOSING.

The early closing by-law goes into force in Montreal to-day, May 1st. Its enactments are probably understood by all directly interested, but a few of the salient points may not be out of place at the present time. It is ordained that the shops shall close during the whole year at 8 p.m. and remain closed until 5 a.m. the next day, except Saturdays and Mondays and on the eve of holidays. Nothing in the by-law, however, will prevent the sale or delivery of merchandise required in cases of death, sickness or accidents, nor in drug stores the sale or delivery of medicine, surgical instruments or apparatus. Establishments in which tobacco, pipes, newspapers, etc., are sold are not included in the above, nor are hotels, saloons, taverns, restaurants, cafes, fruit and candy stores. Stores wherein are established post offices may remain open, but only for postal service. The penalty for contravention of the above is fine, and, in default, imprisonment, both the amount of the former and the duration being left to the discretion of the Recorder's Court, but in no case shall the fine exceed forty dollars, nor the imprisonment two calendar months.

PECULIARITIES OF CUSTOMERS.

Customers are like pickles, some are sharp and spicy, some are sweet, some are sour, which depends largely upon the way they are treated, remarks Grocers' Advocate. Contented customers are sweet; it costs but little to make contented customers— use them well; courtesy costs nothing and should be liberally used. Carefulness in buying is within the reach of all; good goods surely satisfy; the best often costs no more than inferior kinds.

Dissatisfied customers are sour. The best customers, if not properly treated, soon spoil. A clean store, careful clerks, good goods—all these tend to keep them sweet and satisfied.

ON THE SQUARE

That is the way we sell our goods—that's the way the manufacturers make these goods—that's the opinion your customers will form of your business if they find you carry these standard goods.

CROWN BRAND FLAVORING EXTRACTS, BRYANT &

BRYANT & MAY'S MATCHES, CARR & CO.'S BISCUITS

Crown Brand Flavoring Extracts

They're strongest and best; just because they're purest. We know—we make them. You'll know if you try them. Customers always use them if you keep them.

Bryant & May's Matches

Matches which are best made, best known and most largely used in the whole world. "Safety" and "Tiger" for household, Wax Vestas for smokers.

Hubbard's Rusks

An unsolicited testimonial from Toronto, April 15th: "You can take my word for it that these rusks are the finest things ever prepared for sick children, and I have, unfortunately, had to try every kind of food imaginable." Your customers will say the same thing.

Carr & Co.'s Biscuits

Their manufacture keeps six mills always running. Their first trial will insure a steady trade. Everybody likes them, especially the "Cafe Noir."

MAY'S MATCHES, CARR & CO.'S BISCUITS, HUBBARD'S

RUSKS, CROWN BRAND FLAVORING EXTRACTS

Sole Agents for Canada

ROBERT GREIG & CO.

MONTREAL

Fancy Groceries

We have an exceptionally fine stock of these goods, direct importation, comprising

French Peas
French Mushrooms
Nonpareil Capers
Olive Oil
Spanish Queen Olives
Genuine French Sardines
Genuine French Mustard

The above in all sizes and all grades. The very best obtainable at the different range of prices.



Turner, Mackeand & Co.

Wholesale Grocers,

WINNIPEG



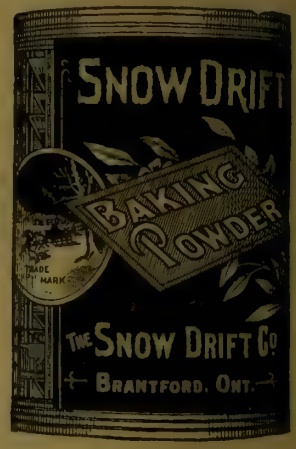
ALWAYS UNIFORM.

THOROUGHLY TESTED IN EVERY WAY

Snow Drift Baking Powder

No one ever complains if you sell them this perfectly pure Baking Powder.

The Snow Drift Co., Brantford, Ont.





The Sydenham Glass Co. Ltd.

Manufacturers of WALLACEBURG, ONT.

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint. Write for prices. Prompt attention to orders and inquiries.

REPRESENTATIVES:

Manitoba and N.W.T., **Tees & Persse, Winnipeg.**
British Columbia, **Martin & Robertson, Vancouver and Victoria.**

OFFICE AND WORKS: **Wallaceburg, Ont.**

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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INATTENTION TO CUSTOMERS.

IT is a common complaint in these days that there are too many merchants in every line of trade, and that, as a result, business is overdone and the margin of profits badly cut into.

There is a good deal of truth in this. Trade is overdone in a good many lines. But one would not think that competition was keen were he to observe the carelessness and slowness with which not only clerks, but the merchants themselves, sometimes wait upon customers.

It is not the slowness that comes of inactive men. It is that of deliberate "you-can-wait-till-I-am-ready" style to which we have reference.

This type is exhibited in several ways. The chief are clerks joking or talking with each other, or the clerks or merchants gossiping with friends, while the customer, indignant and feeling like a fool, stands in the middle of the store waiting for someone to advance and ascertain his or her wants. Another too commonly seen is the merchant or clerk stopping to finish a paragraph or article which he was engaged in reading when the customer entered the store.

Prompt attention to customers should be the rule of every merchant and prompt obedience to it should be demanded of every clerk.

THE CANADIAN GROCER believes that this rule does obtain in most stores—in the great majority of stores—and that it is observed. But in some there is neither the rule nor the observance.

Ordinary slowness in tying up a parcel, or waiting on a customer, or antiquated methods, can be condoned. But to allow a customer to stand in a store awaiting the pleasure of those who should be awaiting his or her pleasure is one of the unpardonable sins of trade.

Among the thousands who read THE CANADIAN GROCER every week there are probably not a score who are guilty in this particular, but should there be one, just let him imagine himself in the place of a customer who is allowed to stand unattended in the store while a lot of idiotic clerks are gossiping or reading papers. If he had any spunk he would turn on his heel and never darken that store again. Women do not, as a rule, express their indignation on the spot, but they do afterwards by bestowing their patronage upon stores where they are not insulted—for insulted is every customer, man or woman, who is allowed to stand in the store awaiting the convenience of those behind the counter as if he or she were mendicants or worse.

Every man behind the counter should remember that the customer is not seeking his pleasure, but that it is his duty to await the pleasure of the customer, whether that customer be rich man or poor man, woman, or child.

THE DAMAGE TO CALIFORNIA FRUITS.

ADVICES which have been received in Toronto during the past week by mail not only confirm but emphasize what was previously announced by wire regarding damage by frost to the growing fruit crops of California.

The frost which visited the Coast last week was, it is claimed, the most severe that has ever been experienced in that part of the country at this time of the year. And it appears to have been general throughout the fruit-growing districts, resulting in damage to all kinds of fruit.

It is estimated that the first crop of raisins in Fresno has been damaged to the extent of from 50 to 75 per cent. It is hoped, however, that the second crop will be large enough to make up in some measure for the shortage, though it appears certain that there will not be more than 75 per cent. of a full crop, while many varieties are likely to be a great deal less.

The realization of the fact that much damage had been done by the frost led to an advance of one-fourth of a cent per pound in the price of raisins, and speculators have now practically bought up, at high prices, all the raisins that are left in Fresno.

Prunes, peaches and apricots have also been badly damaged, but just how seriously it is not possible to ascertain for a few days. In some sections these fruits are practically wiped out, while in others the damage is not so severe. But, taking it all round, it is estimated that the yield of prunes, peaches and apricots will be about 50 per cent. less than last year.

The advices in question are also authority for the statement that, as the canners will take the larger proportion of the peach crop, only a small proportion of this fruit will be left for drying purposes.

A year ago damage to the California fruit crop such as that just advised would have attracted little more than passing notice. But during the past season California dried and evaporated fruits have jumped into a position which has given them prominence over fruits of all other growths. Of necessity, therefore, the trade is much interested in the situation.

On the Toronto market dried and evaporated peaches and apricots have been such important factors that not only has the sale of Canadian canned fruits been affected, but those which have been imported from California as well.

In consequence of the part California dried and evaporated fruits have played on the Canadian market of late the canners in this country have started an agitation for a higher import duty on these goods, but if the damage by frost is as great as the advices would indicate, it is probable that neither California dried nor canned fruits will be as keen competitors on the home market next season as they have been during the past, whether the duty be higher or not.

THE FREMONA'S FRUIT.

THE CANADIAN GROCER has already referred to the cargoes of Mediterranean fruit that are to be sold at Montreal this spring. The date of the first auction sale has already been fixed: Tuesday next, the 5th of May.

Had the steamers not been delayed by the ice in the river pretty good prices were anticipated. Owing to the delay, however, and the cold weather, rather lower figures are looked for than was at first anticipated.

The catalogues for the Fremona's lot, which will be sold on the date mentioned, are now ready and can be had on application to C. E. Thurston, Montreal Fruit Auction Co., McGill street, by mentioning THE CANADIAN GROCER.

The bulk of both the oranges and lemons that will be offered are of the standard brands. The corrected figures are: 245 lots of Messina lemons, aggregating 24,000 odd packages; 114 lots of Palermo lemons, aggregating 6,800 odd packages; 47 lots of Messina oranges, comprising 5,200 packages, and 21 lots of Palermo oranges, comprising 1,188 packages. This is a total of 30,800 packages of lemons and 6,388 packages of oranges.

Last year the same vessel brought out 37,500 packages Messina lemons, 2,000 Catania do., 10,000 packages Messina oranges and 5,800 Catania do., or a total of 39,500 packages of lemons and 15,800 oranges. Her cargo this year, therefore, is not quite as large as last year's, and comes under the first estimate sent out. She carries this year, however, over 20,000 boxes of lemons which were sold to arrive. This makes her actual cargo larger, though the quantity put up at auction will be less. Good prices are anticipated on the oranges.

PROSPECTS ON HOPS.

THE question of hop prospects is commencing to receive some attention from traders in the product. It is three years since the price of hops commenced to decline, the high water mark being in 1893, when pressed hops sold as high as $1 per lb., and baled stock up to 17 and 18c. These high prices led to an increased growth, and the market was over-supplied, with the natural result of steadily declining prices. In fact, at the present time speculators and hop brokers in Montreal, Toronto and elsewhere, not only carry supplies of 1895 crop but 1894 and 1893 as well. The latter are, of course, a regular drug to the market, and their owners will almost give them away to get rid of them, offers having been made frequently during the winter of this old stock at 1c. per lb. As some of it cost as high as 15c. there have been some tidy losses.

At the present time even 1895 crop well kept only meets a slow sale at 8c. per lb. The result of this depression has, it is understood, disheartened many hop farmers in the Eastern Townships in Quebec and in sections of Ontario. Last year numbers ploughed up their hop land and this year, according to the country papers, more are following suit. In fact, a decreased hop output seems a reasonable expectation, and in this event holders need not be in so great a hurry to get rid of their stock at the present very low prices.

A HANDSOME STORE.

The Hudson Bay Co. have lately moved into their new premises erected by them at Portage La Prairie, Man.

Their store is situated in the centre of the town, and is a handsome white brick, fitted with all modern improvements, and contains basement, first and second flats. The windows are large, and fitted with plate glass mirrors; and a new feature in the dry goods department, which has a good effect, is mirrors at intervals the full length of the store. The grocery department is perhaps one of the most attractive in the Dominion.

M. LEFEBVRE & SONS TO CONTINUE

THE CANADIAN GROCER some time ago referred to the fact that there was a difference of opinion between the firm of M. Lefebvre & Sons and the People's Bank. It is understood that a settlement has been reached by which both the firm and the bank will be satisfied. The former have ceded certain of their properties to the Banque du Peuple, and it is felt by the directorate that they have concluded an arrangement that will net the bank at least 75c. on the dollar of the full amount of the Lefebvre indebtedness. On the other hand, the Banque du Peuple has agreed to give a full discharge. It has likewise agreed that the Lefebvres will retain their Berthier establishment, and that their business in all its branches will be carried on as usual. The firm were indebted to the bank for the sum of well on to $500,000, and they alleged that as soon as the bank's different accounts began to be discussed outside, the credit of the firm suffered, and it was impossible for them to carry on business. In the meantime the bank made a demand of assignment, which was contested by the Messrs. Lefebvre, who in turn sued the Banque du Peuple for a large amount. It was hoped, however, that some kind of a settlement would be reached whereby Lefebvres could go ahead with their business. This has been done.

D. GUNN, BROTHERS & CO.

A re-organization of the firm of D. Gunn, Flavelle & Co., of Toronto, has taken place, the change going into effect to-day. The firm was organized about 22 years ago by the present senior member under the style of D. Gunn & Co. When several years later Mr. J. W. Flavelle entered the firm, the style became D. Gunn, Flavelle & Co., at which it has remained till the present, although Mr. Flavelle retired some five years ago to assume the management of the Wm. Davies Co., Ltd. The firm as now re-organized will be known as D. Gunn, Brothers & Co., and the members thereof are Messrs. D. Gunn, A. Gunn, and J. A. Gunn. The firm, as before, will carry on the business of pork packers, produce and commission merchants.

MAPLE SYRUP EXPORTS.

There is no reason why we should not sell a considerable quantity of pure maple syrup and sugar in Great Britain. Those who have tried it like it very much, but a great deal of inferior stuff has gone over there. Some unscrupulous Canadians make a compound of flax seed oil and maple syrup, which goes across the ocean in kegs and is sold in England as pure. This has given the article a bad name.

Macdonald Bros., Montreal, sent over a few samples with their Mr. Macdonald, from their bush, and this week he cables he has sold the entire quantity offered—500 gallons. Shipment is being made this week.

THE GROCERY TRADE SALES.

The second trade sale of groceries, dried fruit, canned goods, etc., will be held at the Fruit Auction salesrooms, McGill street, Montreal, on Wednesday, 6th May. The sale opens at 10 o'clock. Catalogues of the goods to be offered will be mailed free to any subscriber to this paper who cares to apply to C. E. Thurston, 58 and 60 McGill street, Montreal, mentioning THE CANADIAN GROCER. The goods on offer comprise leading brands in all lines.

MARRIAGE OF A POPULAR GROCER

CAPT. JOHN FORBES MICHIE, of the 48th Highlanders, and proprietor of Michie & Co., the well-known retail grocers, Toronto, was on Wednesday afternoon united in marriage to Miss Edna Emma Lee, second daughter of Mr. W. S. Lee, of 306 Jarvis street. The ceremony took place at Little Trinity Church at 2.30, in the presence of a large concourse of guests, who secured admission to the church by ticket.

Miss Mabel Lee, the bride's sister, was maid of honor. Miss Annie Michie, second sister of the groom; Miss Jean Clark, daughter of Mr. W. Mortimer Clark; Miss Josie Gooderham, daughter of Mr. Alfred Gooderham, and Miss Phemie Smith, daughter of Dr. Andrew Smith, were the bridesmaids. The groom was supported by William Hendrie, of Hamilton. The ushers were Messrs. Charles Michie, Charles Lee, Frank Gray and Capt. D. M. Robertson.

The ceremony was performed by Rev. Canon Sanson, who was assisted by Archdeacon Boddy. Mr. Walter S. Lee gave the bride away.

After the knot had been tied the bridal party and their guests drove to the home of the bride's parents, 306 Jarvis street, where a reception was held, the happy couple afterwards leaving on the 4.45 train for New York. The honeymoon will be spent in the Southern States. On the return of the young couple to the city, they will reside for the summer at 306 Jarvis street.

About 40 of the employes, ex-employes and friends of Michie & Co. fittingly celebrated the marriage of Capt. J. F. Michie by a sumptuous repast at Webb's on Wednesday night. A jolly evening was passed in music, song and speech-making, and everyone enjoyed himself. Glionna's Orchestra was in attendance.

A GOOD INSURANCE COMPANY.

JUST as a storm at sea tests the qualities of a vessel, so times of depression in trade test the capabilities of an insurance company. Judged by this standard it is with much satisfaction that one peruses the report of the Manchester Fire Assurance Co. presented at the seventy second annual meeting of the company in Manchester, England, recently.

At the close of 1894, with a premium income of £757,478, the funds in hand of this company were $480,054, equal to 63 37 per cent. At the end of 1895 the result was still more gratifying, against a premium income of £738,891, there being funds to the amount of £496,187, or 67.16 per cent. The apparent increase in the funds is some £16,000, but this difference of nearly 4 per cent. in the ratio of reserve to income means that the company is about £25,000 richer than it

was twelve months before. The Manchester is happily situated with regard to its financial arrangements. The sum of £10,000 per annum is the only draft which the dividend makes on the profits, the premium income, it is well to remember, being nearly three-quarters of a million sterling. With ordinary prosperity, therefore, the funds cannot fail to increase at a rapid rate. Whether the money be distributed in dividends, or—in our opinion, the far wiser course—be left to fructify under the company's control, the result in either case must be a steady appreciation in the value of the shares.

The Manchester has branches in different parts of the world. That in Toronto is managed by Mr. James Boomer, and if the branches elsewhere are under such efficient care, they are indeed fortunate. Mr. Boomer is not only an insurance man de facto, but he is popular — two desirable qualifications for an insurance management.

RAMBLER'S NOTES.

BERLIN.

DUNKE & CO.'S store always presents a lively appearance. This firm has a strong hold on the housekeepers of this German city, who appreciate a firm's efforts to keep in stock all seasonable goods of a fine quality and at prices that throw departmental stores into the shade.

Giller & Bowman, finding their present premises inadequate for their growing trade, will shortly remove into more convenient and commodious quarters.

Val. Weber is rapidly regaining his wonted strength after a severe illness—typhoid fever—followed by nervous prostration, and hopes soon to put into his business some of his old-time energy. When he does, things will hum again on the market square.

Randall & Roos report business encouraging. This reliable firm have established an extensive and profitable wholesale connection. The genial Mr. Roos, on whom the management of the firm's interests largely devolves, is the soul of honor and a gentleman of ability and urbanity.

Metcalfe Bros. still retain the hold on the elite trade of the town. Their store is neatness and completeness in itself. The inviting manner in which goods are arranged attracts the most fastidious, and the pleasing manner of the proprietors is strictly in harmony with the surroundings.

TAVISTOCK.

Mr. F. King, who for years has provided for the wants of the villagers and neighboring families for miles around, hardly knows the meaning of hard times, if we judge by the trading going on in his large store every day in the year. His staff of clerks (eight) have grown up with the business, and each one devotes his sole attention to furthering the best interests of his kind-hearted employer. Mr. King treats his employes with that same geniality and trustfulness that he accords his best cash customer, and they in return appreciate the kindness by an ever-zealous desire to promote and extend his commercial and personal welfare.

ST. MARY'S.

Mr. W. C. Box, formerly in the employ of A. Beattie & Co., having engaged in the grocery business for himself, finds the venture paying successfully. The position of buyer for his former employers gives him an advantage not always the privilege of new beginners.

Mr. J. A. Adams has one of the nattiest grocery stores in the west.

Smith & Burns have no cause for complaint; business with them, considering the busy time with farmers, is exceedingly brisk.

MITCHELL.

Al. Davies has just opened out a grocery store. His store front is painted white, emblamatical of purity, and Al. says nothing but the best and purest goods will find a resting place within.

Mr. T. S. Ford, having some time ago enlarged his business premises by erecting a substantial and commodious building, is now having his private residence renovated and enlarged. Prosperity reigns supreme with T. S. Ford & Co.

Mr. I. Hord, of the Ontario House, always cheery and affable, inspires both customers and travelers who enter his store with feelings of pleasure and confidence. He is a streak of sunshine one meets occasionally on the commercial road that tends to drive away dark clouds of despair.

DUNDALK.

Mr. F. Nixon, of the firm of F. Nixon, Dean & Co., is a busy man, but being methodical and shrewd, he accomplishes a great deal in a short space of time. While looking after the buying and financing of this firm's extensive business, he finds a few hours each day to devote to his profession, being an honor graduate (1874) and gold medalist of Ontario College of Veterinary Surgeons, Toronto.

Graham & Co. are getting their share of the spring trade coming to the town. Courtesy unlimited is the factor that predominates with this young firm and makes trading with them a pleasure.

RAMBLER.

THEY ADMIT A PARTNER.

W. A. Bradshaw has been admitted a partner in the firm of W. B. Bayley & Co., import and export brokers and commission merchants, 46 Front street east, Toronto. The style of the firm is unchanged. Mr. Bradshaw was proprietor of the Toronto Soap Works until he sold out some months ago.

TRADE CHAT.

GUELPH Board of Trade has elected the following officers: President, J. E. McElderry; vice-president, E. R. Bollert; secretary-treasurer, A. Scott.

A milling firm in Ontario has shipped ten thousand barrels of oatmeal to Denmark.

The Alberta, of the Canadian Pacific line, will begin her trips from Windsor to Port Arthur about June 1.

John Stiling's bake shop, on the corner of the Hamilton road and Adelaide street, London, was damaged $500 by fire.

N. McDonald, proprietor of the Corner Store, South Edmonton, Man., has sold out to R. A. Hulbert, who will enlarge and carry on a first-class grocery store at the same old stand.

Death occurred Friday morning, at Kingsville, of Michael J. Wigle, wine manufacturer. The deceased was one of the oldest and most respected settlers of the country, a son of an U.E. Loyalist. He was 79 years of age.

It is stated by The Rio News that in the vicinity of Brejoes there is a twenty-year-old coffee tree which, according to The Luz, of Areias, produced last year sixty pounds of coffee. The tree is so tall that in gathering the coffee a ladder has to be used.

Ex-Ald. Dixon, of the firm of Dixon Bros., wholesale fruiterers, Hamilton, is authority for the statement that the peach crop, English cherries and plums will be a total failure in that section this year, owing to the severe winter. Farmers generally are of the same opinion.

The largest prune orchard in the world is said to be located at Los Gatos, on the western edge of the Santa Clara Valley, Cal. It contains nearly 50,000 trees, covering about 380 acres. A hundred workmen and as many horses are constantly employed on this farm, which is provided with its own water-works and electric light plant.

California shipped out of the State 48,871 carloads of fruit, nuts, wine, brandy and vegetables in 1895—an increase over 1894 of 5,346 carloads. Of fruit alone the shipments were 37,160 carloads. In 1890 the shipments of fruit were only 16,195 carloads. If all the orchards in California now in bearing were to put out a full crop this year the exports of fruit should, it is estimated, reach 50,000 carloads.

The Edmonton Pork Packing Company have purchased 240,000 pounds of live hogs during the season ending March 31. This represents nearly $10,000 in cash paid to the farmers of the district. The company will resume packing in the fall, in any case, and perhaps sooner, as they are considering the advisability of providing cold storage so that they can carry on business in the summer.—Free Press, Winnipeg.



BEYOND THE RANGE Of Competition

Gillard's New Pickle

Far above all others and incomparably superior. Many imitators have striven to attain for their manufactures the same high position in the estimation of the consumer, but their products have lacked those peculiar properties of delicious piquancy and aromatic flavor which mark Gillard's New Pickle as the criterion.

IN A PICKLE—people want something good. It is not a staple article of food, but a dainty morsel to whet the appetite and give zest to the meal. Gillard's fills the bill exactly. A single trial will convince you of the accuracy of our statements.

GILLARD'S NEW SAUCE

The ingredients of this sauce are selected with the greatest possible care and compounded in such a manner that this article has a world-wide reputation for excellence.

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WHAT DOES IT MEAN? It means the ready appreciation of our goods and our business method on the part of the trade. All the goods we buy, all the goods we represent, all the goods we sell, are just as good as we can find—the best on the market. A ring of sincerity and honesty runs through our way of doing business. Ask our customers if it isn't so and ask them their opinion of these two liquors.

Mitchell's Scotch Whiskey

It has our strongest guarantee. It is also guaranteed by every one who has tried it. Try it yourself, then ask our prices and see if you can find a better whiskey to carry.

P. Richard's Brandy

It doesn't need our guarantee, it has been proven pure by analysis. Its permanent popularity in nearly every country of Europe is another proof of its superior quality.

Sole Agents

LAPORTE, MARTIN & CIE. 72 to 78 St. Peter Street . . . **MONTREAL**

WHOLESALE GROCERS

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

THE increased activity noted in trade last week is not so much in evidence this week, the volume of business being perceptibly less. The falling off, however, appears to be altogether in sugar, the demand for which is very light. In other lines the conditions are much the same as they were a week ago. Canned goods are receiving fair attention, and there is still a good demand for California evaporated fruits. Teas are in a little better demand. Syrups of all kinds are rather scarce. A satisfactory feature of the situation is further improvement in payments, they now being described as fair.

CANNED GOODS.

The scarcity of peas is becoming more pronounced, with the result that some wholesale houses are holding them as high as $1.10 and will not accept less. In consequence of the high price of peas a good demand is springing up for beans at from 70c. upwards. An active demand is to be noted for canned apples at the ruling price of $1.80. During the past few days a good demand has materialized for canned pumpkins at from 75 to 85c. per doz. The demand keeps up fairly well for corn, and some can be obtained as low as 55c. There is a scarcity of cheap salmon which sells at about $1.10; in fact, stocks of low-grade to medium are almost exhausted. There is very little lobster on the market, and it is likely that the new pack will cost about 20c. all round higher than last season. We quote: Tomatoes, 80 to 90c.; corn, 55 to 65c.; peas, $1 to $1.10 for ordinary; sifted select, $1.10 to $1.15; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to 2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Maple Leaf," $1.35; "Lion," $1.35 to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.10 to $1.20; canned mackerel, $1.10 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half-tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1.45; 2's, $2.25 to $2.35; 6's, $7.50 to $8; 14's, $15 to $16.50.

COFFEE.

There is nothing to note, the demand still being moderate only. Prices rule much as before. We quote green in bags: Rio, 18c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

Supplies of syrup of all kinds are light, both here and in the United States. Locally the scarcity is in dark syrups, and in the United States bright is the kind of which there is an insufficiency. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

The conditions are much about the same as they were a week ago, there being very little demand for this commodity. We quote: New Orleans, barrels, 28 to 35c.; half-barrels, 30 to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

Prices remain unchanged. The reason given by the refiners for sugars not having advanced in Canada is that during the dull months of February and March, the refiners accumulated large stocks, and consequently they are now more anxious to move goods than to get higher prices. Although the local wholesalers are finding the demand for sugar this week less than it was at the time of our last review representatives of the refineries report that the demand from the country continues to improve, with fairly free buying on the part of retailers in car lots. The chief feature of the city trade the past week has been a little excitement caused by one manufacturer entering the market to the extent of 1,000 barrels of granulated. It is generally considered that the prospects are for a steady trade for some time to come, while the question of higher prices will depend on the outside markets. Wholesalers' quotations are: Granulated, 4¾ to 4⅝c.; yellows, 3⅞c. up; Demerara in bags is being offered at $3 75 to $3.85 per 100 lbs.

SPICES.

A further advance in the primary markets is to be noted in the price of cream of tartar. Prices here remain as before. The spice trade generally is fair for the season. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 14 to 18c.

RICE.

The demand for rice continues fairly good for the season at the ruling price of 3½ to 3⅝c. for ordinary, and 5¼c. for Japan. There is also a good demand for tapioca.

NUTS.

Business continues quiet and prices unchanged. We quote: Brazil nuts, 14 to 15c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10⅝ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

Teas have, on the whole, been on the quiet side. Owing to the excellent value offering in medium Ceylon teas several wholesalers have been unable to resist the temptation, and consequently have been sorting up in a few lines. There has also been considerable movement in low grade Young Hysons, owing to the slaughtered prices at which they have been offered. All the lowest grades have, however, been practically cleaned out. A few round lots of good medium Japans, at low prices, have been sold by jobbers in order that they may have a clean sheet when the new season begins. There are a few lines of China blacks moving, but in general trade in this line is dull. Ruling prices to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

The special feature to be noted in dried fruits is the firmer feeling in California goods in consequence of the damage by frost on the Coast, particulars of which will be found in our editorial pages. There has been no change in prices here as yet. The demand for California dried and evaporated fruits continues fairly active for this time of the year, although, of course, the demand is not as brisk as it was. We quote: Apricots, 8 to 14c.; peaches, 5¾ to 8½c., in bags, and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted, and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.; loose muscatels, 4½ to 6¾c. per lb.

Currants continue in steady demand at unchanged prices. We quote: Provincials, 3¾ to 4c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do, half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto, extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Valencia raisins are not occupying much attention, but prices are steady. We quote: Off-stalk 4½ to 4¾c.; fine off-stalk, 5 to 5¼c.; selected, 6 to 6¼c., and layers, 6½c.

The demand for prunes continues to evince a disposition to fall off, although there is a fair quantity of California prunes going out. Prices are unchanged. We quote: Bosnias,

The Largest Sale.
The Finest Flavored.
The Best Friend of the Grocer.
The Worst Enemy of the Pedlar.

"SALADA"
CEYLON TEA

P. C. LARKIN & CO.
Wholesale Agents,
25 Front St. East, TORONTO
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SURPRISE SOAP is well known to you. Its merits, its quality, its ready sale, the satisfaction it gives to every user

KEEP IT TO THE FRONT.

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ST. STEPHEN, N.B.

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

"Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c., "U," 102 to lb., 6½ to 6¾c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c; 70 80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

Sultana raisins are quiet and unchanged at 5½ to 6c.

Eleme figs are quiet and unchanged. We quote: Eleme, 14 oz., 9 to 10½c.; 10 lb., 9½ to 12½c.; 12 lb., 12½c.; 28 lb, 15c.

Dates still rule quiet at 4½ to 5½c.

GREEN FRUIT.

Valencia oranges are still selling well, but for the California oranges the demand is only moderate. Prices are unchanged. The demand for lemons keeps steady, with prices as before. Bananas are scarce and prices higher. At the ship's side they are worth $2. Pine apples continue scarce, very few coming on this market. The demand for apples is limited, and what comes in is just about enough to supply it. Prices are higher, first-class Spies being quoted at $5 per bbl. We quote: Lemons—Messina, $2.50 to $3 for 360's and 300's per box. Oranges—California navels, $3 75 to $4.50, according to size; ditto seedlings, $3 to $3.50; Valencias, 420's, $5.50 to $6; Jumbo's, 420's, $6.75 to $7; ditto, 714's, $6.75 to $7; Sevilles, $2.50 to $2 75 per box; Messinas, half-boxes, $1 85 to $2; ditto, boxes, $3 50 to $4. Bananas, $1.75 to $2.75; cocoanuts, $5.50 to $6 a sack; apples, Spies, $4.50 to $5, Ben Davis, $3 to $4; Russets, $3 to $4; domestic onions, 75c. per bag; Bermuda onions, $2 per small crate; pineapples, 15 to 30c.; sweet potatoes, $3 to $3.25 per bbl.; cranberries, $5 to $8 per bbl., and $2.50 to $3 per case, according to quality.

BUTTER AND CHEESE.

BUTTER—Receipts of butter continue to increase, but all coming in is fodder stuff, and although it is sweet, yet its keeping qualities are poor. Consequently dealers work it off as quickly as they possibly can, and in doing this will not hesitate to shade prices. Prices are consequently lower than they were a week ago, but in spite of this stocks are accumulating. The receipts of creamery butter are also large and prices weaker. On account of the price of dairy butter the demand is naturally not very brisk for creamery butter. We quote: Dairy large rolls, 12 to 13c. and pound prints, 13 to 15c. Creamery butter — Tubs, 17 to 18c.; do., pound prints, 18 to 20c.

CHEESE—The market is draggy, although a little improvement in the export demand is to be noted, but this demand does not seem to warrant dealers exporting their surplus stock. We quote late makes at 8 to 8½c.; other kinds 7½ to 8c.

COUNTRY PRODUCE.

BEANS—There is no change to note, demand still being light at 90c. to $1 per bushel.

DRIED APPLES—There is very little doing, and prices are nominally what they were before, viz., 3½ to 4c. in a jobbing way.

EVAPORATED APPLES—There seems to be a little better demand in some quarters for this article, and although as high as 6½c. has been obtained in a jobbing way for choice stock, the ruling figures are still about 5½ to 6c.

EGGS—Receipts of eggs continue very large, but the demand is good and stocks are being pretty well cleaned out. The price appears to be steady at 10c. Some of the dealers are taking advantage of present prices to begin pickling operations, although it is claimed that some houses that last year were prominent picklers will this year not put any down.

HONEY—There is very little doing, and prices are nominally unchanged. We quote: Strained, clover, 9 to 10c.; dark, 4½ to 5c.; comb, clover, $1.80 per dozen; dark, 80c. per dozen.

POULTRY—The market is still without any supplies, and quotations are purely nominal. We quote: Turkeys, 9 to 12c.; geese, 7 to 8c.; chickens, 40 to 60c.; ducks, 60 to 90c.

POTATOES — Deliveries from farmers' wagons continue free at about 25c., and the market is still weak. As stocks, however, in dealers' hands are light, a steadier feeling is looked for when the farmers are compelled to turn their attention to spring work. Prices on the track by the carload are nominally 20c.; out of store dealers are asking 25 to 30c. per bag.

MAPLE SYRUP—There is a good deal of talk about the small yield this spring, but whether that is true or no there is an abundance on the market at present, and some low prices, it is said, are being quoted. The demand is good, and we quote as before: Wine-gallon tins are selling at 70 to 75c.; Imperial gallon at 90 to 95c.; 5-gallon tins at 80 to 85c. per gallon.

PROVISIONS AND DRESSED HOGS.

There is a fairly good demand for all classes of meats, particularly smoked and long clear bacon. Stocks of barrelled pork

The Toronto Cold Storage Co. are prepared to store all kinds of meats, produce, etc., at very reasonable rates.

Address **W. H. LECKIE, Manager**

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13 CHURCH ST., TORONTO, ONT.

The Hilliard House, Rat Portage
The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

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Special Facilities for introducing new lines with the Wholesale and Retail Grocery Trade.

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THE BEST.
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JOHN HAWLEY
Provision and Commission Merchant
Butter Lard Cheese
Eggs Apples Etc.
Raspberry Jam in 1, 5 and 30 lb. Pkgs.
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YOU DESIRE TO INCREASE YOUR TRADE . . . .
The most certain way to do so is to handle
J. F. ROGERS'
JUSTLY CELEBRATED
Breakfast Bacon, Hams and Choice Backs.
OUR LARD absolutely **Pure** and kettle rendered solely from **LEAF LARD**
Consignments of Butter and Eggs solicited. Unrivalled facilities for selling these at highest prices. Correspondence invited.
J. F. ROGERS
16, 18 and 20 FRANCIS STREET **TORONTO**

Lemons
Lemons
Lemons
Now is the time to buy your Summer Stock. . . . .
We are large importers.
WRITE US FOR PRICES.
CLEMES BROS., TORONTO

are light with the demand fair. Dressed hogs are in limited supply at $4.50 to $5.25.

DRY SALTED MEATS—Long clear bacon, 5½ to 5¾c. for carload lots, and 6 to 6¼c. for small lots ; backs, 7¼ to 7½c.

SMOKED MEATS — Breakfast bacon, 10c.; rolls, 7 to 7¼c.; hams, large, 22 lbs. and over, 8½ to 9c.; medium, 15 to 20 lbs., 9½ to 10c.; small hams, 10c.; backs, 9 to 9½c.; picnic hams, 7c. ; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7¾c.; tubs, 8¼c. ; pails, 8½c.

BARREL PORK—Canadian heavy mess, $13.50 to $14 ; Canadian short-cut, $14 to $14.50 ; clear shoulder mess, $12 ; shoulder mess, $11.50.

FISH.

The situation is again becoming more interesting, although the demand as yet is not active. Dealers are now beginning to get in trout and lake fish from Georgian Bay and Lake Erie. From this out an improved trade is looked for. In consequence of the few arrivals of fresh fish, prices on some kinds are a little lower. We quote : Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, $3.25 to $3.50 half barrel and $5.50 to $5.75 per barrel ; Newfoundland herring, $2.50 per half barrel, and $4.50 to $4.75 per barrel ; fresh water salt herring, $3 per barrel ; Lake Erie herring, 3 to 4c. per lb.; blue-back herring, 4c. ; pike, 5c. per lb.; flitched cod, 5c. ; finnan haddies, 7c. ; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c. ; Restigouche salmon, 20 to 25c. ; British Columbia salmon, 15 to 18c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.: haddock, 5c.; black bass, 9 to 10½c.; white fish, 7c.; salmon trout, 7c.; Lake Superior whitefish, 7½c. ; Lake Erie whitefish, 7 to 8c. per lb.

SEEDS.

The demand for timothy has been heavy during the past week. Clover has been going out in moderate quantities for the season. The same may be said of alsike. We quote : Red clover, $4.80 to $5.40 ; timothy, $2 to $2 25 ; Alsike, $3.50 to $4 80 per bush.

SALT.

Trade continues fair at unchanged prices. We quote at Toronto : In carload lots, $1 per barrel, and 60c. per sack; in less than carload lots, $1.50 per barrel and 65c. per sack. At the wells we quote : F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

HIDES, SKINS, WOOL AND TALLOW.

HIDES — Unchanged, with limited demand. Dealers pay 5c. for No. 1, 4c. for No. 2, 3c. for No. 3. Cured hides quoted at 5½ to 5¾c.

CALFSKINS—6c. for No. 1 and 4c. for No. 2. Sheepskins are firm at $1.10 to $1.25.

WOOL—Trade dull and prices unchanged.

DON'T FORGET . . .
to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.
Graham, McLean & Co.
Produce Commission Merchants
77 Golborne St. TORONTO.

ESTABLISHED 1892.
Butter and Eggs
WANTED NOW !
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62 FRONT ST. EAST, - TORONTO.
Egg Cases supplied on application.
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REMINGTON MACHINE CO.
Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
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The Mount Royal Milling & Mfg. Co. . . .
Is sure to be fresh milled, more palatable, and in neater packages than the imported article.
D. W. Ross Co., Montreal, Agents

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Seedsman to the Council of Agriculture for the Province of Quebec.
WAREHOUSES :
89, 91 and 93 McGill St, 104, 106 and 108 Foundling St., and 42 Norman St. **Montreal.**
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4TH Brand HAMS, BACON, LARD
All finest quality. **T. R. F. CASE, SEAFORTH, ONT.**

There's MONEY on these 2 PAGES for you

No Stems, Stones, or Grit— Selected Fruit Only

That's What!

Your customers want clean dry fruit---our

CLEANED CURRANTS

are the finest in Canada.

"Morea" Brand, - 5c. in cases
"Royal Vonitsa" Brand, 6c. "

(THESE WILL MAKE MONEY FOR YOU)

We guarantee our **"CRUSHED" Java and Mocha Coffee XTR**---the best value under the sun for the money---**Price, 22c.**; ground, 22½c. Every pound guaranteed or money refunded and all charges paid both ways. That's fair, isn't it? You run no risk. Order a tin---25 lbs.

The EBY, BLAIN CO. Ltd.



LOOK AT THESE

Money staring you in the face:

Prunes ..... Cases, good stock, not candied, at . . **3½**c. lb.
Cases Finest "Ambelo" at . . . . **5¼**c. lb.

Marmalade 7-lb. Pails, purest, Seville Oranges only used, cases 6 pails . . . . . **8** c. lb.

Silver Prunes California, boxes 25 lbs., splendid sellers, at . . . . . **6** c. lb.

Sardines ..... Something new, "JUDIC," high tin, key opener, ¼s, cases 100 tins, at $10, will retail at 15c.

Sugar ..... Close quotations for carloads delivered at any railway station in Ontario. Write for samples. You'll want sugar soon. Don't delay. Be wise, and look at the market reports.

Tea ..... A Japan to retail at 25c. Best value in the land, 17c.

Packages Teas Are here to stay. You all know that. If you want a tea to build up your trade, to make money for you, order "KOLONA" Ceylon—finest package tea put up. It speaks for itself. Send for sample.

Corn ..... (Canned) Strathroy, quality guaranteed. 25-case lots, 55 cents dozen ; less quantities, prices graded.

Beans ..... Crystal Wax, Simcoe Brand, 70c. dozen.

Apples ..... Gallon tins, cases ½ dozen, at $1.75 ; first-class fruit.

Importing and ring Grocers

TORONTO, CANADA

They are the Leaders **McLAUCHLAN'S SODAS** PUT UP IN A NEW AND VERY ATTRACTIVE ONE POUND PACKAGE.

JAS. McLAUCHLAN & SONS Biscuit Manufacturers **OWEN SOUND**

New fleece would bring 18 to 20c. Pulled supers are 20 to 21c., and extras, 22½ to 23c.

TALLOW—Easy at 3½ to 4c. for rendered; 1¼c. for rough, and 2½c. for caul.

GRAIN, FLOUR, FEED, ETC.

GRAIN—Street receipts continue small, and prices much as before. We quote: White wheat, 79 to 80c.; red, 77 to 78c.; goose, 58 to 60c.; barley, 34 to 38c.; oats, 27 to 27½c.; peas, 52 to 54c.; buckwheat, 37 to 38c.

HAY—Baled hay is quiet, with sales of No. 1 at $15; No. 2, $12.50 to $13.50.

FLOUR—Ontario flours are unchanged, but those of Manitoba production are a little weaker on account of the opening of navigation. The demand for flour is general, but it is not for large lots. We quote: Straight roller, $3.60 to $3.65, carload lots, Toronto freights, and $3 85 to $4 in job lots; Manitoba patents, $3.75 to $4 per bbl.; Ontario patents, $3.85 to $4.05 per bbl.; Manitoba strong bakers', $3.60 to $3.70.

BREAKFAST FOODS — Business is still only moderate. We quote: Standard oatmeal and rolled oats, $2.95 to $3; rolled wheat, $2.25 to $2.30 in 100-lb. barrels; cornmeal, $2.50; split peas, $3.25 to$3.50; pot barley, $3.25 to $3.50.

MARKET NOTES.

Apples are dearer.

Butter is lower in price on account of liberal receipts.

Owing to the high price and scarcity of peas, increased attention is being given to beans.

Low and medium grades of salmon are scarce.

Lard is quoted fractionally lower.

New maple sugar is selling at 10c. per lb.

Bellhouse, Dillon & Co., 30 St. Francis Xavier street, Montreal, have opened an office in Toronto at 47 Wellington street east. Mr. S. G. Grimston is in charge.

QUEBEC MARKETS.

MONTREAL, April 30, 1896.

GROCERIES.

COMPLAINTS are general here about backward trade, and though some jobbers state that they are doing as much as they did last year, the great number complain that business is contracted with them. Buyers are only taking for actual wants, this disposition to supply only what is immediately wanted being characteristic of both the jobber and the small country dealer. Some traders expect a better trade after navigation is regularly opened, but some of the more conservative look for a narrow demand for the next three months to come until the political uncertainty is dispelled. In the meantime none of the staple lines have exhibited anything striking, and the long expected advance in refined sugar has as yet failed to materialize.

SUGAR.

There has been no change in the local sugar market. Business in refined sugar here is very moderate, buyers only ordering for immediate wants, despite the fact that advances have been expected daily. Raw sugar abroad continues active and pretty firm, and the refined article in New York is firm also. At the refineries granulated sells at 4⅝c. in 250-barrel lots and over; 4 11-16c. in 100-barrel lots, and 4¾c. in smaller quantities. Yellows range from 3¾c. to 4¼c., as to quality, at the factory. In a jobbing way we quote: Granulated, 4¾ to 4⅞c.; bright yellows, 4 to 4¼c., and darker grades 3¾ to 3⅞c.

SYRUPS.

Business in syrups has continued very quiet. Stocks, however, are light, both in first and second hands, and prices are steady. Sales at the refinery are noted at 1½ to 2¾c., but we quote dark grades in a jobbing way 1⅝ to 1¾c. and bright 2¼ to 3c.

MOLASSES.

There has been more movement in molasses since our last report, but still the market does not furnish any extended volume of business. Barbadoes has been placed to arrive to the extent of 1,500 to 2,000 puncheons at 29 to 29½c. New crop Porto Rico has been selling at 31c., as we noted last week, and some Antigua has been offering at 29c. At the island the first cost of Barbadoes is still cabled at 12c. In a jobbing way the prices are still unchanged, but they will soon have to come down. We quote: Barbadoes, 35 to 37c.; Porto Rico, 34 to 35c.

RICE.

The rice market is quiet and there is nothing to note. We quote: Japan standard, $4.25 to $4.40; crystal Japan, $4.75 to $5; standard B., $3.45; English style, $3.30; Patna, $4.25 to $5, and Carolina, $6.50 to $7.50.

SPICES.

The spice market continues quiet, and there are few features to report except the strength displayed by cream of tartar abroad, where it has been advancing sharply recently. Spot prices, however, are unchanged. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.

COFFEE.

Business in coffee continues very slow, and, outside of a small hand-to-mouth jobbing movement, there is absolutely nothing to report. We quote: Rio, 16½ to 20c.; Maracaibo, 19 to 21c.; Java, 28c.; and Mocha, 29 to 32c.

TEAS.

The tea market is very dull, what small movement there is being confined to supplying actual and immediate necessities. Buyers at present will not go beyond that either in the jobbing or wholesale lines. As a result, the volume of business passing is hardly noticeable. We quote: Young Hysons 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45 for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grades; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUIT.

The reports from the Coast tend to strengthen the firm feeling on California raisins, coupled with the very light supplies in both first and second hands on spot. With the exception of 2-crown fruit, there is nothing to spare, as holders want all the 3 and 4-crown they have got for their own trade. In New York both these grades exhibit a firmer tendency. We quote values firm at 6½ to 7c. for 4-crown; 5½ for 3-crown, and 4¼ to 4½ for 2-crown loose muscatels.

Valencia raisins are firm, but demand is not brisk, as the consumption is decreasing. We quote: Ordinary, 4 to 4¼c.; fine, 4½ to 5c., and selected, 5¼ to 6c., with layers 6c.

Sultanas are without change, and in moderate jobbing request at 5½c.

There is nothing new in currants, the demand for which is of a light jobbing character. We quote: Barrels, 4 to 4¼c.; half-barrels, 4½ to 5c., and cases, 4½ to 5½c., as to grade.

Remarks made last week regarding prunes can be repeated regarding the scarcity of European stock and the small receipts of California are readily observed. We quote:

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All orders will receive our best attention.

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60-lb. tubs
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3-lb., 5-lb., 10-lb. tins
1 lb. (most popular package)
Write for special prices for lots.

F. W. FEARMAN
HAMILTON

French, 5 to 5½c., and Austrian, 6 to 6½c. California and Oregons range from 5½ to 12c.

Figs are quiet and steady in a jobbing way. We quote: Bags, 4¼c.; ordinary boxes, 8½ to 9c., and fancy, 12 to 17c.

Dates are quiet and featureless at 4½ to 5c.

NUTS.

There is nothing to report in this market. We quote: Grenoble walnuts, 11½ to 12½c.; filberts, 7½ to 8c.; Tarragona almonds, 11½ to 12c.; pecans, 8 to 12c., and shelled walnuts, 15 to 19c.

CANNED GOODS.

There is a moderate trade passing in canned goods, but with few facts of any striking interest. We quote: Tomatoes, 80 to 85c.; corn, 70 to 80c.; peas, 95c. to $1 for ordinary; sifted select, $1.10; extra sifted, $1.45 to $1.50; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $2 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.35 to $1.40; "Maple Leaf," $1.25; "Lion," $1.25 to $1.40; Lowe Inlet, $1.25 to $1.30, in tall tins; cohoes, $1.05 to $1.15; canned mackerel, $1.20 to $1.30; lobsters, $2.25 for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1.45; 2's, $2.25 to $2.35; 6's, $7.50 to $8; 14's, $15 to $16.50.

GREEN FRUIT.

Naturally, all the interest in the fruit market this week centres in the sale of the first steamer's cargo, the ss. Fremona's, which will be auctioned on Tuesday next. In the meantime prices in a wholesale way are largely nominal on oranges and lemons. We quote as follows: Oranges — Valencias, 420's, $4.50 to $5, and 714's, $6. Lemons, $2 to $2.50. Grapes, $5 to $6 per keg. Apples, $2 to $4 per bbl. Dried do. 3½c. Evaporated do., 5¾ to 6½c. Spanish onions, 30 to 40c. per crate. Pineapples, 25 to 40c. as to size; bananas, $1 to $2.

FISH.

There is no change in the fish market. We quote as follows: Fresh haddock, 2⅞c. per lb.; Choice pickled Labrador herrings, $5.25; No. 1 N.S., $3 to $4; No. 1 green cod, $3.50 to $4; No. 2, $1.75 to $2; No. 1 haddock, $3; No. 1 large codfish, $6; No. 1 lake trout, $4 to $4.25; B.C. salmon, $10.50; No. 2 Labrador salmon, $13; No. 1 mackerel, $18.50; Loch Fyne herrings, 85c. per keg, and $11 per bbl.; No. 1 sardines, $4 50; No. 1 dried cod, $4 to $4.25; boneless cod, 6c. per lb.; boneless fish, 3¼c.; boneless haddock, 5c.; shredded, 11c.; haddies, 6½ to 7½c. per lb.; bloaters, 90c. per box, and smoked herrings, 8 to 9c. per lb.

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ORANGES
Choice and Strictly Fancy Lemons
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Arriving Weekly
PRICES RIGHT
HUGH WALKER & SON, Guelph, Ont.

PROVISIONS.

There has been no improvement in the provision market since last report. Demand for all lines is strictly confined to supplying actual wants. We quote as follows: Canadian short cut, clear, $12.50 to $13; Canadian short cut, mess, $13 to $13.50; hams, city cured, per lb., 7½ to 9½c.; lard, Canadian, in pails, 8c.; bacon, per lb., 8½ to 9½c.; lard, com. refined, per lb., 6¼c.

COUNTRY PRODUCE.

EGGS—The egg market has declined still further under increased receipts, but demand is good at the decline, and packers have commenced to put away stock. We quote prices steady at 10 to 10½c.

MAPLE PRODUCTS — The demand for maple syrup was fair, and values were steady at 4½ to 5c. per lb. in wood, and 50 to 55c. per tin. In sugar, business was quiet at 7 to 7½c. per lb.

BEANS— Choice hand-picked pea beans in car lots were offered at 90 to 95c., but no sales were reported. In a jobbing way business was done at $1 to $1.05.

POTATOES—The market for potatoes was quiet at 28 to 30c. in car lots, and at 35 to 40c. in a jobbing way.

HOPS—Are steady, but very quiet at 8c. for A1 quality.

HONEY—Comb honey sells at 12c. for bright, and 10c. for dark.

ONIONS — There is no change in onions, which sold in car lots at $1.60 for yellow, and $2.50 for red.

TALLOW—Was dull, but steady at 5c.

HAY.

Receipts of hay do not show any increase and the market is quiet and steady. No. 1 held at $13 to $14 per ton.

FLOUR, FEED AND MEAL.

There has been little change in the situation of the flour market, business being of moderate volume. We quote: Winter wheat, $4.10 to $4.25; straight roller, $3.75 to $3.80; straght roller, bags, $1.75 to $1.90; extra, bags, $1.55 to $1.65; Manitoba strong bakers', $3.40 to $375.

Business in oatmeal continues of a small jobbing character, and although holders are offering rolled oats in car lots at $2.75 to $2.85, buyers hold off. We quote as follows: Standard, barrels, $3 to $3.10; granulated, barrels, $3 10 to $3.20; rolled oats, barrels, $2.80 to $2.90; rolled wheat, per 100 lbs., $2.40 to $2.50.

The demand for feed continues good, and bran and shorts are moving freely at quotations: Bran, $14 to $15; shorts, $15 to $16; mouillie, $19 to $20.

CHEESE AND BUTTER.

Stocks of cheese have been almost cleaned up here and prices are purely nominal.

Butter has ruled very heavy under steadily increasing receipts, and prices are 3 full cents below what they were a week ago. We quote: Fine, fresh creamery 17 to 17½c., and Townships, 15 to 15½c.

ASHES.

The ashes market was dull but steady. We quote: First pots, $3.75; seconds, $3.50, and pearls, $5.

MONTREAL NOTES.

The long-expected advance in local sugar refiners' prices has not yet materialized.

The Guild prices on both Barbadoes and other molasses are now out of all proportion to the cost at which fresh supplies can be laid down.

Sultana raisins have advanced sharply in England, and to lay down any fresh stock here on the basis of previous quotations would cost fully 6c.

Nearly all the small sizes in both California and Oregon prunes have been cleaned up here, and as a result it is doubtful if a buyer could do better now than 6c.

The first sale of Mediterranean green fruit, as will be seen elsewhere, takes place on Tuesday morning next, opening at 10 o'clock.

The only European prunes in first hands on this market are a small lot of medium to large-sized goods. These could not be moved for less than 6c. net cash in straight lots.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., April 30, 1896.

DURING the past week a fair business has been reported, but moving has somewhat interfered. It is a strange thing how many people move every year. One family moves out of a house because they are not satisfied, and another family moves in feeling that they have found a house to suit them, at least better than the last. The ice moving out of the river has given some little trouble in the harbor, but particularly in the river to the steamers running. This is, however, past and river shipments are going forward, with quantities of produce, cordwood, etc., coming down. Prices have shown little of interest. Beans, are again quoted lower, though with a rather firmer market. New cheese are quoted. In sugar the market still hangs, but with a firm feeling. Flour seems unsatisfactory. Molasses is easy and during the week movement was quite large. Small quantities of Canadian butter have been received.

OIL—Everything is quiet. The season for burning oil is over, and merchants selling lubricating find users have largely bought. Prices show no change. We quote: American burning oil, 23¼c.; best Canadian, 21½ to 21¾c.; prime, 19c. No charge for barrels.

SALT—The first cargo by sailer is to hand, the barqe Mangnhild landing upwards of 8,000 sacks. It is rather strange that while Norway, Scotland, and even the north shore of our own province, use English salt for packing fish, it is not used at Bay of Fundy points. Turks Island was used at these places, but of late years Trappani salt has been imported. It comes via Boston. About 150 tons was brought here this spring in cartoons, which has become so popular here, particularly for table use, largely taking the place of English bottled salt. The American, which but a short time ago was largely imported, has been almost driven from the market by the Canadian cartoons, which, while equal in quality, sell at a lower price. Quite a demand is noted for cheese salt. We quote: Coarse, 48 to 50c.; fine factory-filled, $1.10; 5-lb. bags, $3.25 per bbl.; 10-lb. bags, $3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, $2 per case of 2 doz.; salt, bulk, $2.70 to $2.80 per bbl.

CANNED GOODS—Stocks are equal to demand, and even peas, which took quite a start, are offered, and find few buyers. Corn,

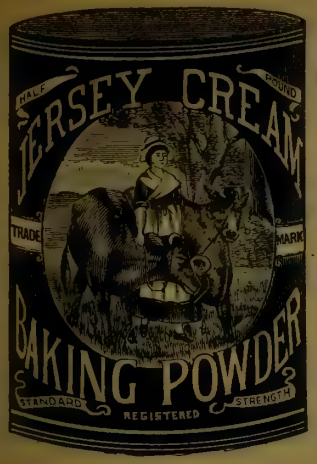
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as noted, is being offered by canners freely below the price last fall. Tomatoes tend firmer, though there is no change in price here. A good demand for above lines is reported. Fruits move more slowly. Some American peaches sold here last fall are not giving satisfaction, the quality being much below Canadian. Salmon and haddie have a good movement at firm prices. Lobsters tend firmer. In corned beef there is a fair demand. The English potted meats and fish are taking quite a hold on the market. The can retails at 5c., but though small, it makes a great many sandwiches. We quote: Corn, 80 to 90c.; peas, 95 to $1; tomatoes, 90 to 95c.; gallon apples, $2 to $2.25; corned beef, 2-lb. tins, $2.40 to $2.70; 1-lb. tins, $1.50 to $1.60; oysters, 2's, $2 to $2.25; 1's, $1.60 to $1.65; peaches, 3's, $2.45 to $2.85; 2's, $1.90 to $2; pineapple, Canadian pack, $2 to $2.40; salmon, $1.40 to $1.50; lobsters, $1.75 to $2; haddies, $1.30; clams, $5 for 4 doz.; chowder, $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1; kippered herring, $1.10.

GREEN FRUIT—There is a good sale. Bananas arrive freely and are in good demand. Valencia oranges are large stock, but the season is about over, and quality is but fair. Californias, as before noted, are very dull. Quality is such they find little sale. Messinas are to hand and nice, but while Valencias are cheaper it affects sale. They are largely sold in half-boxes. Blood oranges in half-boxes are also plentiful. Apples are dull; there is little demand, and stocks of best quality limited. Prices keep high. Cranberries move slowly. We quote: Apples, $2 to $3.50; lemons, $2.50 to $3; Valencia oranges, $3.50 to $6; California oranges, seedlings, $2; navels, $3; pineapples, 20 to 25c.; cranberries, $3.25 per box; bananas, $1.50 to $2.50.

DRIED FRUIT—There is still a light movement in all lines. Currants, cleaned (both bulk and cartoons), show a fair movement. In raisins little is doing. Dried apples are very dull, and sales from first hands at under 4c. have been reported, but there is no demand. In California prunes, while American advices are higher, there is no change here and market is dull. Quite large quantities of foreign have been received. Canadian barrel onions are out of the market and Americans want to be repacked. Bermudas are offered freely. A large quantity of cocoanuts in the husks arrived this week. Of late this has been quite a distributing point for cocoanuts. We quote as follows: Valencias, 4½ to 5c.; layers, 5½ to 6c.; California L. M. 4-crown, 6 to 7c.; 3-crown, 5 to 6c.; London layers, $1.70 to $1.85. Currants, bbls., 3¾ to 4c.; cases, 4¼ to 5c.; cartoons, cleaned, 7½c.; bulk, cleaned, 6½c.: prunes, kegs, 4c.; boxes, 6 to 7c.; half-boxes, 7 to 8c.; dates, 4½ to 5c.; dried apples, 5c.; evaporated apples, 6½ to 7c.; California evaporated peaches, 8 to 13c.; apricots, 12 to 14c.; pears, 12 to 14c.; onions, $1.00 to $2.00; cocoanuts, $3 to $4.50 per 100 lbs.; figs, 9 to 10c.; Sultana raisins, 7 to 8c.; Bermuda onions, $1.75 per crate.

DAIRY PRODUCE—There is little new. Eggs are arriving more freely, and prices have dropped off three to four cents. There is a fair movement. Buyers begin to be more careful about quality, and will be, so shippers should be very careful. It will pay them to see they ship only good eggs, and to put their names on their cases. In butter, there is still quite a stock of poor held. New comes in slowly and good butter is in demand. Some little Canadian is seen, and there would be more, but shippers have in the past sent some very poor here for good, and many of our buyers are afraid to touch it. Cheese finds fair sales, but at low prices. Some new Canadian, or, rather, one should say, Ontario, have been bought to be shipped May 1. These are about a month earlier than our own, which, when they begin to arrive, more than supply all local demand. If the cheese makers want to improve the market, they will do well to sell only to wholesalers; and not at all to retailers We quote: Common dairy butter, 15 to 16c.; dairy, 17 to 18c.; new creamery prints, 22 to 23c.; cheese, 8½ to 9c.; creamery, tubs, 20 to 21c.; eggs, 10 to 11c. by case.

SUGAR—There are still good stocks held here. Yellows continue to come in at prices which are in some cases rather easier. The feeling is still, however, general that higher prices will rule. We quote: Granulated, 4¾ to 4⅞c.; yellow, 4 to 4⅜c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

MOLASSES—The cargo of Porto Rico which has been landing has proved to have a large outage, which must have added considerable to its cost. Its owners have, however, pushed the sale and some low prices are reported. Quite a quantity was sold from the wharf. This grade is taking hold on the market, and only the lower price helps to keep the demand for Barbadoes. It gets much more difficult every year to sell poor molasses. New Orleans in barrels continues to have a better demand than last season. It is geeting a strong hold on this market. We quote as follows: Barbadoes, 33 to 34c.; Porto Rico, 34 to 36c., bbls.; New Orleans, 30 to 36c.; syrup, 36 to 38c.; Antigua, 28 to 30c.

FISH—The catch of Gaspereaux continues light. The large run of ice from the river has very much interfered, but on the whole it is better than last week. There is ready sale. A good demand continues for the smoked; large quantities are shipped to Bangor, where, particularly early in the season, there is a large demand at good prices. Small quantities of dry cod and pollock are arriving, but sale is dull. For hake there is no sale. Haddock for smoking still continue to be imported from Boston. Smoked herring move slowly; even the extreme low prices fail to create a demand. Pickled fish also move slowly. Western salmon for retail trade arrives in small quantities. We quote: Large cod, $3.50 to $3.75; medium, $3 to $3.25; pollock, $1.30; bay herring, $1.25 to $1.30 per half-bbl.; new smoked, 4 to 5c.; Canso, $4 to $4.50 per bbl.; shad, half-bbl., $5; Shelburne, $2.75 bbl., $1.65 half-bbl.; boneless, 2½ to 8c.; Gaspereaux, 60 to 70c.; smoked do, $1 to $1.10 per 100.

PROVISIONS—Prices show no improvement, but there is better demand. Stocks of clear pork and lard are still large. In mess pork the market is very largely supplied by local packers. Smoked meats show fair movement; the larger quantity arriving was bought ahead. Prices did not advance, as was expected. We quote: Clear pork, $15 to $15.50; mess, $14 to $14.50; beef, $13 to $14; domestic mess pork, $14 to $14.25; hams, 10 to 11c.; rolls, 8 to 8½c.; pure lard, 9 to 9¼c.; compound, 7¾ to 8c.

FLOUR, FEED AND SEED—The flour market is in a strange condition. While higher prices are talked of and seem to be believed in, markets are if anything easier. Very little is arriving here, as stocks are still large. There is a fair movement. Oatmeal

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T. KINNEAR & CO., TORONTO

PURE GOLD TOMATO CATSUP IS WITHOUT A DOUBT THE MOST PERFECT CATSUP EVER MADE. TRY IT. THEN BUY IT. THEN SELL IT.

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

is steady, with the usual demand. Cornmeal shows a large sale at the low price and local millers are busy. Beans continue to be quoted rather lower from week to week, though some advices received from Ontario are firmer. It would seem as if farmers are holding for better prices. Peas and barley are easy, but in small demand. Oats show no change. Canadian shippers would do well to be more careful about the quality sent here, as a number of complaints have been heard. Hay shows no change. Demand for seed has been large, but dealers are well supplied, principally American seed being here. We quote: Manitoba, $4.60 to $4.65; best Ontario, $4.50 to $4.60; medium, $4.40 to $4.50; oatmeal, $3.25 to $3.50; cornmeal, $2.10 to $2.15; middlings, $19 to $20 on track; bran, $18 to $19; hand-picked beans, $1 to $1.10; prime, 95c.; oats, 34 to 35c.; hay, $12.50 to $13; barley, $4; round peas, $3 65; split peas, $3.70 to $3.80; yellow-eye beans, $1.75; buckwheat, native, $1.30 to $1.35; American timothy, $2; Canadian timothy, $2.75; red clover, 9 to 9¼c.; alsike, 9¼ to 9½c.; mammoth, 9¼ to 9½c.

ST. JOHN NOTES.

George S. De Forest & Son, so long doing business on the South Wharf, are now in their new stand on the North Wharf, having much larger quarters, with large and very conveniently arranged offices.

C. M. Bostwick & Co. lost their large mill at Salmon River this week by fire. The mill was about ready to start on the season's work.

Freight rates are often a matter of surprise. St. John merchants have to pay a higher rate to Woodstock than to Edmundston, though Woodstock is only about half way. Goods can be shipped to Edmundston at car rate and back to Grand Falls, local rate, almost as cheap as car rate to Grand Falls.

River trade is now open in earnest. The first shipment of shingles came down this week, consisting of 1,100,000.

It is expected the Government of Prince Edward Island will build a cold storage warehouse at Charlottetown. It is much needed on account of the large and growing dairy interests there.

The Woodstock Board of Trade has decided to affiliate with the Maritime Board. At their last meeting C. P. R. freight rates were under consideration.

Reports from Prince Edward Island in regard to lobster packing are that the season is backward. About the same quantity, it is thought, will be packed as usual. At present, prices are held firm, and foreign buyers are backward. The catch has fallen off at many points. The report from Grand Manan is not a bright one; while the lobsters are scarce the prices paid are low. At both of these points this business is one of importance. The feeling on the whole is rather firmer, though it is doubtful if demand is such as to hold price, should pack be larger than now expected.

A BISCUIT FIRM'S TIMELY IDEA.

Huntley & Palmers have got out some advertising circulars that are sure to be appreciated at this time, when the Army and Navy are occupying so much of the popular attention both in the Mother Country and colonies. The face is a neat colored illustration depicting the various corps in the Imperial service, while the back tells all about the firm's famous biscuits.

PERSONAL MENTION.

Mr. I A. Preston has joined the traveling staff of Lucas, Steele & Bristol, and will start out next week on his old trip. We are sure his friends will be pleased to see him. Mr. Preston was formerly with Messrs. H. P. Eckardt & Co.

Mr. Geo. F. Anderson, cashier of the Pure Gold Mfg., Co., is again going around wearing a parental smile. It's a boy.

Mr. Henry W. Waddell, of Chatham, has bought the stock of the late N. Hall, of Port Lambton. He is thoroughly overhauling the place, cutting an arch between the two stores and repainting. When finished it will make a fine general store, which the people of Lambton and surrounding country needed very much. We wish Mr. Waddell success.

E. R. Lewis, representing Telfer Bros., manufacturers, Collingwood, Ont., was in Brandon last week on his way to the Coast. Mr. Lewis formerly traveled in Manitoba and the West. He is now renewing acquaintances with his many old friends, and is receiving substantial orders for his well-known firm.

Buckwheat Pancakes with Maple Syrup

They go together. Now that New Maple Syrup is on the market you can easily increase your sales (and profits) by giving special attention to our

SELF-RISING BUCKWHEAT FLOUR

It is a perfect article, and makes most delicious pancakes, flap-jacks, etc. Very neatly boxed, is well known and sells freely.

IRELAND NATIONAL FOOD CO., Ltd.

OPERATING The Largest and and Most Complete Breakfast Cereal Food Mills in the Dominion.

Toronto, Canada.

DRESSING SHOW WINDOWS.

By Harry Harman.

IN dressing show windows the ultimate object must be to attract the attention not only of the observant passer-by, but of the careless and indifferent as well. The most effective way to dress it, so as to attract that attention, is to have the goods displayed in an artistic and businesslike manner. The window is to be an illustrated advertisement, in which are presented samples of the goods offered for sale.

Don't crowd your goods; give them plenty of room. Too much in a window confuses the eye. Your glass should be scrupulously clean, as even the best display will not have much effect if viewed through a dust-covered, or rain-streaked window. Have the window frames and the woodwork nicely painted. The front of your store should also be nicely painted and clean. Have the windows partitioned from the rest of the store, so as to exclude dust and insects. Have this partition of glass, if possible, and so arranged that you can easily enter the window. If the partition is of glass, people can easily point out to you goods in the window that they wish to examine, but cannot describe.

How are windows to be dressed to draw attention of the public to your store. This may be classified into two parts, first to catch the eye of the passer-by, second to retain his attention by having the display so arranged as to interest him. The first object can be obtained in several ways. It can be best obtained by a feature, and the "features" are what bring in the customers; but the grocer says, how can I introduce this novel style of window dressing when I don't have the time to think up ideas? You don't have to think them up, for in Harman's book on window dressing for grocers, you get 57 illustrated ideas for $1, you can change your window every week, and still make a change of goods by using the same idea. The fact of novel windows will increase sales, advertises the business, and a reputation is established for being progressive, enterprising and strictly up to date.

HAVE AN UNDERSTANDING.

It is certainly poor policy to allow a customer credit with the understanding that he will pay as soon as he gets the money, for this is rather indefinite, and you run a big risk, remarks Denver Commercial Tribune. When credit is given, it should always be for some specified time, and a bill should be promptly presented at that time. Every grocer and butcher, if possible, should set an amount he would place out on credit, and try to keep within that amount. People can pay a 30 days' grocery or meat bill far easier than they can a 60-days' note, and the ones who keep their collections up close are the ones who have the smallest losses. Goods on the shelf are far better than goods on the book, especially when your bills are due and you are not able to make collections.

Canned meats for camping parties

Will soon be in brisk demand. Not only do campers appreciate our meat dainties, but house-keepers generally are using them largely during the warm months. We put up Potted Chicken, Duck, Turkey, Pigs' Feet, etc. Shall we send you our list?

All wholesalers keep our goods

Delhi Canning Co., Delhi

ZIMMERMAN'S

Dandelion Coffee

A boon to dyspeptics.
The best tonic beverage for breakfast.
Most perfect preparation of dandelion offered.

Todhunter, Mitchell & Co.

Sole Manufacturers Patent Process Prepared Coffees

TORONTO, CANADA

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA
and ROYAL NAVY CHOCOLATE
FAMOUS BLEND COFFEE

Send your orders to

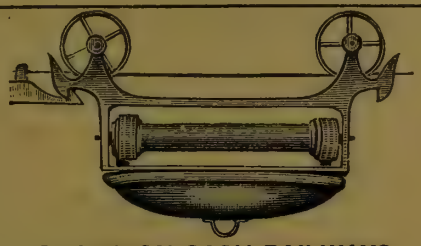
THE COWAN CO., Ltd.
470 King St. West, Toronto

Union Mutual Life Insurance Co.
OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager
Room 2, 162 St. James Street, Montreal



CHAMPION CASH RAILWAYS
5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.
S. S. KIMBALL, 577 Craig St., Montreal



This is a cut of our high Grocer Refrigerator which we make in three sizes. We also have two sizes in a low style of Grocer Refrigerator and in point of workmanship and efficiency cannot be excelled in this or any other country. We make them for Butchers', Grocers', Hotel and Family use. Call and see them or send for catalogue.

JOHN HILLOCK & CO.
165 Queen St. East, Toronto.

TREATMENT OF SLOW ACCOUNTS.

In regard to our usual forms in use in our credit departments, writes C. T. Allen in The Lawyer and Credit Man, I would say I have no special form, only my special form of ledger, which is a four-money-column ledger, with the usual space for itemizing next to the date account. These money columns are headed like this :

First, the usual ruling space for date, next item, next money column headed Debit ; next money column headed Credit ; next money column headed Debit Balance ; next money column headed Credit Balance.

When an account becomes old and slow I turn it into a special page for this purpose, which enables me to keep these accounts and parties before the bookkeeper whenever a trial balance is taken off. Then about once a month I take up and pound these slow debtors, and when I find that ineffectual I turn it into the hands of some attorney.

I find the best manner to handle such claims is to give the parties an extra thirty days, and then, so to speak, go for them with both feet when another thirty days has rolled around. Of course, this makes three or four months' time, but when kind words do not prove effectual, then I usually use every means I can to either secure the debt or get my pay.

All such debts I mark upon my ledger, and always afterwards insist that these parties shall send money to us in advance of shipping them any goods. I trust this is about what you want, and in the experience I have had for a good many years, I find it about as effectual as anything. Of course, I always endeavor to treat my customers with the greatest courtesy, but when that is exhausted I use any means that the law or tact will enable me to use to secure my ends.

THE PROPER SORT OF WRAPPING PAPER.

The manner in which packages are put up has a great deal to do with the business of a retail store, says an exchange. The grocer who makes the neatest package will have the most trade, other things being equal. The store which puts up eggs in compartment boxes sells more eggs than the one which puts a dozen into a paper bag. Even the paper and twine around purchases have much to do with a store's prosperity. The storekeeper who uses rough brown paper cannot expect to compete with his rival across the street who uses manilla.

There is at least one city in France which prescribes by law the sort of wrapping paper which shall be used in making up parcels of food products. The use of colored paper in wrapping up articles of food is absolutely forbidden. Printed paper and old manuscripts may be used only for dried vegetables. For all other articles of food only new paper is allowable, either white or straw tinted. There is much good sense in these restrictions. They insure the delivery of food products untainted by odors from the wrapping paper.

DISCOURAGED ORANGE GROWERS.

Orange-growing, according to an exchange, is being abandoned on the peninsula of Lower California, and the orchardists are cutting down the trees and planting the land with coffee, cotton and sugar cane. The low prices obtained for oranges lately grown on the peninsula have discouraged the growers, and they believe more profits will be derived from the other products, especially cotton, which grows well.

INDIAN & CEYLON TEAS G.F. & J. GALT 42 Scott St. Toronto BOOK ON TEA BLENDING MAILED ON APPLICATION

HINTS TO BUYERS.

SMITH & KEIGHLEY are in receipt of a carload of sockeye salmon, "Three R" brand, which they are offering at $1.25 per dozen.

Davidson & Hay offer California prunes at close figures.

Dawson & Co. have a carload of Valencia oranges arriving.

A carload of molasses arrived this week for Davidson & Hay.

H. P. Gould & Co. have a nice line of full cream cheese, just received. They say it is selling well.

The Pure Gold Mfg. Co. are in receipt of another large batch of orders from their African agents.

The Toronto Biscuit and Confectionery Co. are pushing a new biscuit, called "Pineapple Wafers," that is taking well.

C. & E. Macmichael, St. John, N.B., have been appointed agents for "Lightning" tapioca. They carry a stock always on hand.

"The trade are well pleased with the new 'East India' pickles, and large orders are the result," say A. E. Richards & Co.

W. H. Gillard & Co. have a splendid range of California evaporated peaches, in bags, showing excellent quality and value.

W. H. Gillard & Co. state that their customers of last year for Pilgrim's summer beverages are rapidly coming back with the approach of hot weather.

"Tanglefoot" is packed ten boxes in a case. Single cases sell at $4. It is for sale by Lucas, Steele & Bristol. They have just received a large consignment.

Theo. H. Estabrooks, St. John, N.B., received this week some 8,000 cocoanuts, unhusked, which are sold either as they are, or husked. He ships large quantities west.

A. P. Tippet & Co. have a large shipment of Stower's lime fruit juice cordial and lemon squash on the Montevidean, which is due next week. This lot is nearly all sold to arrive.

"Stower's goods? Oh, yes," report Lucas, Steele & Bristol, of Hamilton, "we have handled them for years. We find the cordial the best seller. Their lime juice is absolutely pure."

W. H. Gillard & Co., wholesale agents for Western Ontario for Gillard's new pickle (London, Eng.), are just in receipt of a large consignment of these goods, and anticipate active sales.

A. E. Richards & Co., Hamilton, note a good demand for Knox's "Egg Preserver." This preparation will do all that is claimed for it, and wherever it has been used dealers would not be without it.

Cream of tartar, which fell off from its high price so quickly, has recovered about 10s., and is firm. F. H. Tippet, St. John, N.B., reports upward of twenty casks sold at about the lowest point touched.

T. A. Lytle & Co. report a large number of repeat orders for Eastern Townships maple syrup. The demand is greater than they expected, but they are filling orders with as little delay as possible.

A reputation of one hundred and fifty-four years, all over the world, is enjoyed by very few firms. Yet, such is the enviable position of Keen, Robinson & Co., Ltd., of London, Eng., the manufacturers of Keen's mustard, Oxford blue and Robinson's patent groats. The Canadian agents, Frank Magor & Co., report a very fair spring opening of business in all these lines.

The "Dannawalla" blend of tea now offering by Lucas, Steele & Bristol, retails at 50c. The Acme cases contain about 50 lbs. each. Samples mailed on application. Their experience is always at the service of their friends.

A. F. Randolph & Sons, of St. John, N.B., have placed their second order for Maconochie's pickles this spring. These goods are having a much larger sale this season than last. J. Hunter White is the representative for New Brunswick.

Frank Magor & Co., Montreal, report improved business in their specialties during the past week, especially in Southwell's new season's marmalades, jams and jellies. Goods of this superior brand do not remain long on the shelf. They sell.

Davidson & Hay, wholesale agents for "Kurma" tea, are this week introducing their new package of this tea, packed in lbs., straight black and mixed, to retail at 25c. It is attractively labelled and great care is taken in the blending and packing.

Rose & Laflamme, St. Paul street, Montreal, have on the ss. Concordia, which is expected shortly, a shipment of Patterson's camp coffee essence, Worcester sauce, and other preparations. The same vessel also carries a shipment of Batger's new season marmalade in 1, 4 and 7 pound jars for the same firm.

Buyers who want to fill up blanks in stock with either Malaga raisins or Grenoble walnuts have a chance to hear of a bargain in these goods by writing Laporte, Martin & Cie, St. Peter street, Montreal. This firm are closing out the balance of their stock of these goods at close figures. They will be happy to quote figures on both lines to any readers of THE CANADIAN GROCER who care to write them.

Every one of your customers ought to buy a box of "Tanglefoot." They will if you properly urge them. Besides doing yourself a good turn, with the 100 per cent. profit, you are actually conferring a benefit upon your customers, for flies are not only a source of annoyance and uncleanliness, but are also a source of danger to health. The more liberally your customers use "Tanglefoot" the better the result and the greater necessity it becomes to them.

BUSINESS CHANCE.

COMMISSION AGENT WITH OLD ESTABLISHED connection in Scotland and Ireland, wants agencies for all kinds of Canadian produce. FRASER, 1 Argyle Arcade, Glasgow, Scotland. (18)

GROCERS! If you want saleable goods, this is the place to buy them.



BERLIN, ONT.

Fruit Jars Honey, Marmalade and Jelly Glasses, Lamp Chimneys, 25% less than regular prices. Special low quotations on Fruit Jars for immediate delivery. Get our prices. They will save you money RUSSILL'S, in the St. Lawrence Market, Toronto. (19)

WINDOW DRESSING
57 ENGRAVINGS ORIGINAL
BY HARRY HARMAN PUBLISHER JOURNAL OF WINDOW DRESSING 125 S. CLARK ST. CHICAGO
PRICE POST PAID $1.00
FOR GROCERS

SECOND
Trade Sale
- - OF - -
GROCERIES
Dried Fruits
Nuts
Canned Goods
etc.

Within our salesroom
58 and 60 McGill Street
on . . . MONTREAL
Wednesday, 6th May
AT 10 A.M.

Montreal Fruit Auction Co.
C. E. THURSTON
Catalogues mailed on application. *Auctioneer*



Made only from selected and choicest herbs, roots, barks and berries, and rich in flavor and strengthening qualities, the famous . .

.. Hires Rootbeer

should be in every establishment claiming to handle the finest goods.

WHOLESALE AGENTS:
T. J. COOKE & CO. MONTREAL | WRIGHT & COPP TORONTO

The Peoples Building and Loan Association of LONDON, ONT.

Incorporated

Authorized Capital, - $5,000,000
Subscribed Capital, - - 1,500,000
Accumulated Capital - 135,000

PERMANENT STOCK.

The first issue of **$100,000.00** of this class of stock has been authorized, and applications for allotment of shares will be received until the 31st of March, 1896. Cost of each share, $100.00. Shares issued at par. Dividends will be paid semi-annually.

As this issue is limited, intending investors should apply immediately, stating the amount required. The next issue will undoubtedly sell at a premium as was the case with our prepaid stock, which sold at a premium of $10 per share of $65 before being retired.

For further particulars and forms of application address:

The Peoples Building and Loan Association

Molsons Bank Buildings, LONDON, ONT.

ARROWROOT

In 13-lb. and 6-lb.

W

REGISTERED.

Hermetically Sealed Tins.

Imported Direct from St. Vincent, West Indies.



Something New

East India Pickles

GOOD SELLER
GOOD PROFIT

Pronounced by epicures to be the most appetising and delicious pickle ever prepared.

1 DOZEN IN A CASE.

A. E. Richards & Co. Agents for Canada **Hamilton.**

Eggs are cheap now . .



And there is no better time to pack than the present. Although September eggs are the best to lay down for Winter trade. You need not fear being over-stocked. Eggs will not spoil on your hands if you use

KNOX'S EGG PRESERVER

Eggs "preserved" now will sell well in the fall. Try a small lot and prove what we say. Booklet free on application.

A. E. Richards & Co., Agents for Canada, **Hamilton, Ont.**

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

TAKE THEM ON

and they will make a

TRADE FOR YOU!!

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

Spring Picked ! ! !
Skilfully Blended ! !
Attractively Packed !



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

PUREST & BEST

The Largest Creamery in Canada

Is situated at Renfrew, Ont. Their output of Butter has a high reputation. In order to obtain it and keep the quality, they must use the best obtainable ingredients. They use "WINDSOR" SALT exclusively. Under date of December 17th, 1895, Mr. Wright has this to say :—

* * * * For your convenience I may add that it is certainly the finest salt we ever used. There may be as good, but I have never used it, It might interest you to know how we came to use it. For many years before starting our Creamery, I used English salt in my dairy, exclusively Hearing of yours I sent for a sample, which was promptly forwarded, and we used it with our next churning. Although we used the same quantity we had always used, so much greater strength was there in your Windsor brand, that our butter was so salt that we could hardly use it. We then greatly reduced the quantity, and found it to work admirably, and consequently have used it ever since. When we opened our Creamery, Windsor Salt was at once adopted, and we have never had any reason to regret it. The barrels are well made, and being lined with paper it prevents any dirt or dust from getting in. This I consider a very important factor, and so long as you send us the same quality as you have been doing, it will require very strong inducements to cause us to use any other. You will of course understand from this that it was the Windsor Salt we used in our butter which took the Gold Medal at Ottawa in Sept. last.

(Signed) A. A. WRIGHT, Manager Renfrew Creamery Co., Ltd.

Grocers can obtain "WINDSOR" Dairy Salt, from any wholesale house, put up in 50lb. Linen Sacks and in 20lb. White Cotton Bags packed 15 in a paper lined Barrel.

WINSOR SALT WORKS, WINDSOR, ONT.

NORTHERN
ASSURANCE COMPANY

Established 1836. OF LONDON.

Capital and Funds, $36,465,000.
Revenue, $5,545,000.
Dominion Deposit, $200,000.

Canadian Branch Office. 1724 Notre Dame St., Montreal.

ROBERT W. TYRE - Manager.
G. E. MOBERLEY, Inspector.

"SANITAS"
NATURE'S GREAT DISINFECTANT.
Non-Poisonous. Does not Stain Linen.
FLUID, OIL, POWDER, &c.

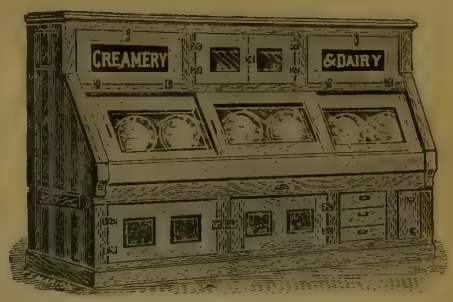
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A valuable Copyright Book giving simple directions "How to Disinfect" in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application.

THE SANITAS CO., Limited, BETHNAL GREEN, LONDON, ENGLAND.

A pushing Agent wanted in each Canadian City.

Write us for Prices . .
FOR YOUR SPRING SUPPLY OF . . .
SALT
VERRET, STEWART & CO.
QUEBEC AND MONTREAL

Aubin's Patent Refrigerator


The "Grocer's Standard" is the Favorite.
Send for Catalogue and Price List.
C. P. FABIEN 3167-3171 Notre Dame St MONTREAL

Wanted in British Columbia

One of the largest British tea firms want a house to handle their brands in British Columbia. Letters addressed to the Editor CANADIAN GROCER, Montreal, will be handed to them. (19)

WESTERN
Incorporated 1851.
ASSURANCE COMPANY
Fire and Marine

Capital, subscribed	$2,000,000.00
Capital - - -	1,000,000.00
Assets, over - -	2,320,000.00
Annual Income -	2,400,000.00

Head Office: TORONTO, ONT.

GEO. A. COX, President. J. J. KENNY, Vice-President
C. C. FOSTER, Secretary.

Open Pan Salt

What is it? It is salt made by the OPEN PAN PROCESS. This is the method of manufacturing salt universally adopted in England, where so much good salt is made.

OPEN PAN SALT . . .
Is no experiment. It has been tried for years and never found wanting. It produces a medium grain salt that is far better for all ordinary purposes than a very fine grain.

. . . WE HAVE IT.

The Canada Salt Association
CLINTON, ONTARIO

Brushes, Brooms . . . . Woodenware

We are headquarters for the above lines of goods, and guarantee every article we send out to be strictly as represented. **Our Price List for 1896** is now ready and we will be pleased to mail you a copy on application.

Chas. Boeckh & Sons
Manufacturers 80 York Street Toronto
MONTREAL BRANCH: - 301 St. Paul Street.

Every Hotel and Restaurant needs
JOHNSTON'S
Fluid Beef Cordial
IN 20-oz. BOTTLES
Have you got some to supply the demand?
MAKES THE BEST BEEF TEA. . . . . ALWAYS SATISFIES.
THE JOHNSTON FLUID BEEF CO. MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

C. W. THOMPSON, general merchant, Port Dover, has assigned to Frank M. Bond.

H. S. Green, general merchant, South Bolton, Que., has assigned.

Thomas H. Harding, grocer, Acton, has assigned to R. J. McNabb.

Berube & Voyer, general merchants, Fort Saskatchewan, have assigned.

McLeod & Shaw, general merchants, Cardigan, P.E.I., have assigned.

Emma L. Pomeroy, general merchant, Fullarton, has assigned to John Hossie.

James Mortimer, general merchant, Burlington, has assigned to F. H. Lamb, Hamilton.

James Notter & Co., general merchants, Owen Sound, have assigned to G. S. Kilbourn.

Tremblay & Co., general merchants, St. Bruno, Que., are offering to compromise at 50c. on the dollar cash.

SALES MADE AND PENDING.

Park & Co., general merchants, Jarvis, have sold out to J. W. Park.

The stock of the estate of Lacroix Bros., grocers, Sarnia, has been sold.

The boot and shoe stock of Thos. Dwane, Montreal, has been sold at 51c. on the dollar.

The stock of E. J. Webb, grocer, Yarmouth, N.S., is advertised for sale by auction.

The stock of the estate of J. N. Murray, general merchant, Glen Allan, has been sold.

The assets of Geo. Halliday & Co., general merchants, Arnprior, are to be sold at auction.

CHANGES.

J. Gagnon is starting a grocery store in Montreal.

A. Ratelle is starting a grocery store in Montreal.

Wesley Clow is starting a grocery store at Guilds, Ont.

A. E. Foy is starting a grocery store at Coaticooke, Que.

Brophy & Doherty are opening up in groceries at Montreal.

A. S. Gledhill, general merchant, Carlow, has sold out to — Tudor.

S. D. Ramsey, liquors, Welland, has been succeeded by Jos. Phillips.

C. Batt, general merchant, Vallentyne, has removed to Sunderland.

L. Major, grocer, Halifax, has closed business and removed to Sackville.

Max Benard is opening a grocery store in Montreal. So is Felix Matard.

Farrell & Co., general merchants, St. Albert, have sold out to J. B. Langlois.

E. Benoit, general merchant, Deschambault, Que., has been succeeded by Z. Benoit.

A Gaudette & Co., general merchants, Ste. Monique, Que., have been succeeded by H. Chartrand.

Florence Monette has been registered proprietress of the grocery business of M. Monette & Cie.

Schantz & Clemens, general merchants, New Dundee, have been succeeded by Schantz & Thrainer.

John De Young, grocer, Halifax, has registered consent for his wife Mary to do business in her own name.

W. Burke, general merchant, Mira Ferry, N.S., has registered consent for his wife to do business in her own name.

PARTNERSHIPS FORMED AND DISSOLVED.

Baxter & Reed, grocers, Chatham, have dissolved.

J. R. Kirk & Co., general merchants, Avonmore, have dissolved and sold out.

Mattson & Rouma, general merchants, Wellington, have dissolved. Mattson continues.

Elliott & Robinson, general merchants, Roseneath, have dissolved. R. A. Elliott continues.

A partnership has been registered in Montreal by the Montreal Self-Raising Flour Co.

Hunter Bros., Kendrick & Co., general merchants, Rossland, B.C., have dissolved. Hunter Bros. continue.

Lange & Reynolds, grocers, etc., Halifax, have dissolved. Chas. B. Reynolds continues under same style.

Ferguson & Bridgeland, wholesale fruits, etc., Toronto, have dissolved and been succeeded by Ferguson & Co.

MacKenzie, Powis & Co., wholesale grocers, Winnipeg, have dissolved. Kenneth MacKenzie continues under the style of Kenneth MacKenzie & Co.

W. D. Bradford and C. H. Bradford have registered a partnership to carry on business in Granby, Que., as general merchants, under the style of Bradford Bros.

J. A. Gunn has been admitted a partner in the firm of D. Gunn, Flavelle & Co., wholesale provisions, Toronto, and the style of the firm has been changed to D. Gunn, Bros. & Co.

FIRES.

J. C. Martindale, grocer, Winnipeg, has been burned out.

Robert Hill, general merchant, Ballantrae, has been burned out.

The stock of A. Molleur, grocer, Montreal, has been damaged by fire.

The premises of Thomson Bros. & Co., general merchants, Orangeville, have been damaged by fire.

The Kingston factory of the Forrest Canning and Condensing Co., Halifax, has been destroyed by fire; insurance, $19,000.

The stock of A. Gatien, grocer, Montreal, has been damaged by fire.

DEATHS.

Richard Hocken, general merchant, Chatham, N.B., is dead.

Patrick Broderick, grocer, Fredericton, N.B., is dead.

James B. Robinson, general merchant, Burlington, N.S., is dead.

CO-OPERATIVE FREIGHTS

For importers of small shipments. HOW?
Write us for particulars
BLAIKLOCK BROTHERS, MONTREAL

BEATTY, BLACKSTOCK, NESBITT, CHADWICK & RIDDELL
BARRISTERS, SOLICITORS, NOTARIES, ETC.
Offices—Bank of Toronto, cor. of Wellington and Church Streets,
TORONTO, - ONTARIO.
Solicitors for Bank of Toronto, Board of Trade, Toronto R. G. Dun & Co., (Mercantile Agency,) etc.

CHARLES H. RICHES
Solicitor of PATENTS
Canada Life Bldg, King St. W., Toronto
Patents and trade marks procured in Canada and foreign countries. Handbook relating to patents free on application.



DON'T BUY A refrigerator until you have seen the
EUREKA
It is built on scientific principles, and of best materials.
A catalogue will give you all details.
ADDRESS:
Eureka Refrigerator Co.
54 Noble Street,
TORONTO.

"The Yellow Fellow"
Is the title bestowed on the Stearns by the admirers of its orange rims. In constructing the '96 Stearns we have striven to make the best bicycle producible, and if best materials, superior workmanship, unsurpassed facilities and honest effort count for anything, we have surely succeeded.
Our handsome new catalogue, which we will mail on request, is not more artistic than the wheel itself.
AMERICAN RATTAN CO.
TORONTO, ONT.
CANADIAN SELLING AGENTS.

SOUPS

Mulligatawny
Ox Tail
Kidney
Vegetable
Julienne
Chicken
Mock Turtle
Consomme
Beef
Mutton Broth

"As fine as any in the World."

Dinner's first course

Is not always as appetizing as it should be. Making soup—good soup—requires particular care, and few housekeepers in their hurry can give the necessary attention. The best results can always be obtained by using our **Canned Soups.** They are faultlessly prepared from first-class stock and can always be relied upon for purity and delicate flavor. Make a personal test according to the directions on the can.

The Laing Packing and Provision Co.

MONTREAL

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844 IS THE BEST.

ASK FOR

MOTT'S

Central Business College

TORONTO AND STRATFORD.

Two great business schools under one management. Students admitted at any time. Free circulars.

SHAW & ELLIOTT, Principals.

WE PAY FREIGHT

We will send to any dealer in Ontario one or five cases of "INSTANTANEOUS TAPIOCA," freight paid, if ordered direct from us before May 1st.

Howe, McIntyre Co.
MONTREAL, Que.

Price, per case of 50 pkgs, $5 50.

There's Money in Salt

If you know just what size to handle and the season for it. Take, for instance, the summer camping trade. That needs a strong package to stand the careless handling and one not easily upset.

For this purpose you can order, from any wholesale grocer in Toronto, "WINDSOR" Table Salt put up in 4-lb. round lithographed packages, 24 per case. Made of heavy cardboard, price $2.00 per case; sell at 15 cents per package. Profit on case, $1.60. You see it pays to sell them—why not do it?

Toronto Salt Works
128 Adelaide Street East
TORONTO, ONT.
City Agents for the **Windsor Salt Works**

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS
PICTOU, N.S.



McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.



How is your Stock of

Keen's Mustard

. . AND . .

Keen's Oxford Blue



ONE HUNDRED AND FIFTY-FOUR YEARS' REPUTATION

CURRENT MARKET QUOTATIONS

TORONTO, April 30, 1896.

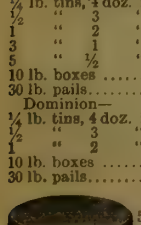
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16
Dominion—	
¼ lb. tins, 4 doz. in case.....per doz.	1 00
½ " 3 " ..... "	1 75
1 " 2 " ..... "	3 00
10 lb. boxes .....per lb.	20
30 lb. pails..... "	20



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4 oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	7C
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
¼ lb. tins, 4 oz. cases.....	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

LUMSDEN BROS.

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'k'g Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....	$1 25
1 lb. glass jars.....	2 00
1 lb. Sealer Jars.....	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins.....	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles.....	1 60
3. "	1 90
4.	2 60

Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
½ No. 6	4 50
¼ No. 8	7 25
¼ No. 10.....	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
CROWN PARISIAN DRESSING.....	per gross. 9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	
	per gross.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

Gross	$7 50
¼ gross.....	2 00
Dozen	0 75

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots....	0 16

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90
"Standard," select 7, 4 strings..	2 75
" " 6, 3 strings..	2 60
" " 5, 3 strings..	2 40

BIRD SEEDS.

BART. COTTAM & CO.

"Cottams" Bird Seed.....	0 07
Warblers Bird Seed.....	0 06¼
Belgian Bird Seed.....	0 06
International Bird Seed.....	0 05½
German X Bird Seed.....	0 05
German Bird Seed.....	0 04½
London Bird Seed, bulk 25 lb. cases..	0 05
Bird Gravel, 10c. pkts., 24 in case....	0 06
Bird Gravel, 5c. pkts., 48 in case.....	0 03

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 95
" gallons	1 80	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 98
Corn, 2's	0 55	0 70
Cherries, red pitted, 2's.....	2 00	2 25
Peas, 2's	1 00	1 10
" Sifted select	....	1 10
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's.....	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard.....	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 80	0 90
" gallons.....	2 10	2 25
Raspberries, 2's	1 40	2 00
Strawberries, choice, 2's	1 90	2 40
Succotash, 2's	....	1 15
Tomatoes, 3's.....	0 80	0 95
Lobster, talls.....	1 85	2 25
" flats.....	2 50	2 60
Mackerel.....	1 10	1 20
Salmon, Sockeye, talls.....	1 35	1 45
" " flats.....	1 55	1 75
" Cohoes	1 10	1 15
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener.....	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" " " " " ⅛s	0 10½	0 11
" " " " " ⅛s	0 18½	0 19

Out of every Ten Grocers

Who have tried **Edwardsburg Starch,**
ten have been completely satisfied with it.
Have you tried it?

EDWARDSBURG STARCH CO. Cardinal, Ont.

Sardines, other brands 9¾ 11	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ⅛'s "	0 33	0 36
Sardines, Amer., ¼s "	0 04½	0 09
" " ½s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kippered Herring, 1-lb.	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

HELMET BRAND.

Corned Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
" 4 lb.	5 50	5 80
" 6 lb.	8 50	8 80
" 14 lb.	17 50	18 00
Luncheon Beef, 1 lb.	1 60	1 70
" 2 lb.	2 75	2 85
Ox Tongue, 2 lb.	8 50	8 80
Lunch Tongue, 1 lb.	3 35	3 50
Chipped Beef, ½ lb.	1 60	1 70
Pigs' Feet, 1 lb.	1 65	1 75



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz 2 doz.... 1 4½





(CANADIAN.)

Comp Corn Beef, 1-lb. cans	$1 40	$1 50
" " " 2 "	2 40	2 55
Comp Corn Beef 4-lb. cans	....	....
" " " "	7 75	8 25
" " " 14 "	16 00	18 00
Minced Callops 2 "	....	2 60
" " 2 "	2 60	2 65
Lunch Tongue 1 "	3 40	3 50
" " 2 "	....	6 00
English Brawn 2	2 75	2 80
Camb Sausage 1 "	....	2 50
" 2 "	....	4 00
Soups, assorted 1 "	....	1 50
" 2 "	....	2 25
Soups and Boull. 2 "	....	1 80
" 6	....	4 50

Codfish.

	per doz.
Beardsley's Shredded, 2 doz. pkgs.	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	5 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 95
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pices	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.

	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" " 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'s.

	per lb.
Chocolate—	
French, ¼'s—6 and 12 lbs.	0 30
Caraccas, ¼'s—6 and 12 lbs.	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs.	0 26
Diamond, ¼'s—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00

Cocoa—

Homeopathic, ¼'s, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

Cocoa— EPPS'. per lb.

Case of 112 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

	per lb.
Chocolate—	
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
	per doz
Cocoa—	
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	....
" 1 lbs. "	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'s.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb.	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'s

Chocolate—	
Premium No. 1, boxes, 12 lbs. each.	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caraccas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, 2 and 12 lbs. each, ½ lb., tins.	0 49

COFFEE.

Green.

	per lb.	
Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio	0 20	0 21½
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 28
Mocha and Java	....	0 35
Old Government Java	0 30	0 32 0 36
Arabian Mocha	....	0 35
Maracaibo	0 28	0 30
Santos	0 25	0 27

DRUGS AND CHEMICALS.

Alum	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross	....	4 20
" 2 " " "	....	6 00
" 3 " " "	....	8 40
" 4 " " "	....	10 00
" ½ pint " "	....	12 00
Olive Oil, ½ pts., 2 doz. to case, per case	....	1 25
" pints, 2 doz. to case, per case	....	2 50
Epsom Salts	0 02	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08½	0 09
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12½	....

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO THE QUEEN OF ENGLAND.



Over 1,000,000 Packages sold weekly

LIPTON'S
Delicious Teas

possess that most delicate flavor and exquisite aroma peculiar to the choicest growths of Ceylon and India. . . .

They are put up in one-pound and half-pound air-tight packages, and retailed at 30, 40, and 50c. per pound. Reasons why you should sell Lipton's Teas: Because everybody likes them. They have the largest sale in the world. They will increase your trade. You can buy from the following wholesale agents:

Caverhill, Hughes Co., Montreal
H. H. Brennan & Co., - Ottawa
W. G. Craig & Co., - Kingston
Balfour & Co., - - Hamilton
A. M. Smith & Co., - - London
T. Kenny & Co., - - - Sarnia

LIPTON TEA PLANTER **CEYLON**

Chief Offices: City Road, London England.
United States Offices: 80 Front New York.

Batty's

NABOB PICKLES and.... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada ——— Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy **plug tobaccos duty paid.** Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. **OFFICE, Vancouver, B.C.**



A GLASS PITCHER ——— . . . *Free*

with Adams'

TUTTI FRUTTI

ASK YOUR WHOLESALER FOR IT

ADAMS & SONS CO.

11 & 13 Jarvis St., Toronto, Ont.

Pineapple Wafers

Just out. Try a box, you can't go astray with these biscuits. Have you tried Maple Drops Iced? If not, let's hear from you.

Bear in mind we originated Cream Sodas, in 3-pound tins. Don't try to work off any imitations. We will have another new Biscuit out in a day or two.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. 7 FRONT STREET EAST, TORONTO. Charles J. Peter.

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00
Crown Brand (Greig & Co.)—	
1 oz. London....gross	6 00
2 " Anchor.... "	12 00
1 " Flat Crown "	10 80
2 " " " "	18 00
2 " Square .... "	21 00
2½ " Round .... "	24 00
4 oz. Glass Stopper.....doz.	3 50
8 " " " ..... "	7 00
Parisian Essence .....gross	21 00
Ketchup, Fluted Bottles ....gross	12 00
" Screw Top..... "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross.....	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins .....$	3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins.....	14 25
No. 5, 2 lb. tins.....	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles....	15 00
Milk Granules, in cases, 4 doz.....	6 00
Milk Granules with Cereals, in cases, 4 doz	5 ℔

FRUITS.

FOREIGN.

	per lb.	per lb.
Currants—Provincials, bbls ..	0 04	0 04¼
" ½ bbls ..	0 04½	0 04⅜
" Filiatras, bbls.....	0 04¼	0 04½
" " ½ bbls ..	0 04¼	0 04¾
" Patras, bbls.....	0 04½	0 05
" " ½ bbls.....	0 04¾	0 05¼
" " cases	....	0 05½
" Vostizzas, cases....	0 06	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05½
Figs—Eleme, 14 oz.....	0 09	0 10½
" " 10 lb	0 09½	0 12½
" " 18 lb	0 13	0 15
" " 28 lb	0 16	0 18
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 06	0 07
" Bordeaux.....	0 04½	0 06½
Raisins—Valencia, off stalk..	0 04¼	0 04¾
" Fine, off stalk	0 04¾	0 05
" Selected	0 06	0 06½
" Layers.....	....	0 06½
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels 50 lb. boxes ..	0 05½	0 06¾
		per box.
" Malaga—		
" London Layers	2 00	2 20
Black Baskets	2 75	3 20
Blue Baskets	3 25	3 50
" Dehesa Clusters	4 25	4 50
Lemons—Messina, boxes.....	2 50	3 50
Oranges—Jamaica	3 50	4 00
" Valencias	5 50	7 00
" Cal. Navels, in boxes	3 00	4 00
" Sevilles.	2 75	3 00

DOMESTIC.

Apples, dried, per lb.....	0 03¾ 0 04
" evaporated.....	0 06½ 0 07

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 60
40 dy	2 65
0 dy	2 70
20 16 and 12 dy	2 75
10 dy	2 80
8 and 9 dy	2 85
6 and 7 dy	3 00
5 dy	3 20
4 dy A P	3 20
3 dy A P	3 60
4 dy C P	3 10
3 dy C P	4 20
HORSE NAILS—	
Canadian, dis. 50 per cent.	
HORSE SHOES—	
From Toronto, per keg....	3 60
SCREWS—Wood—	
Flat-head iron, 80 p. c. dis.	
Round-head iron, 75 p. c. dis.	
Flat-head brass, 77½ p. c. dis.	
Round-head brass, 72½ p. c. dis.	
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under).... 1 20	1 30
2nd " (20 to 40 inches).....	1 45
3rd " (50 to 60 inches).....	3 10
4th " (51 to 60 inches).....	3 40
5th " (61 to 70 inches).....	3 80
ROPE—	
Manilla 0 09	0 09¼
Sisal 0 06¾	0 07¼
AXES—	
Per box 6 00	12 00
SHOT—	
Canadian, dis, 17½ per cent.	
HINGES—	
Heavy T and strap..... 0 04¾	0 05
Screw, hook and strap 0 03¾	0 04
WHITE LEAD—Pure Association guarantee, ground in oil.	per lb.
25 lb. irons..... 0 04¾	0 05
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04
TURPENTINE—	
Selected packages, per gal. 0 42	0 43
LINSEED OIL—	
Raw, per gal 0 52	0 53
Boiled, " 0 55	0 56
GLUE—	
Common per lb 0 07¾	0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt.....	$3 35
Star Standard, 12 qt.....	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt.....	4 75
Tubs, No. 1.....	13 30
" " 2.....	11 40
" " 3.....	9 50
Fibre Butter Tubs (30 lbs).....	3 80
Nests of 3.....	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans.....	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish.....	2 25
Water Closet Tanks.....	17 00
Dish Pan, No. 1.....	7 60
" " 2.....	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails.....	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade.....	1 60
Clear Jelly Marmalade.....	2 00
Strawberry W. F. Jam.....	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams " " 1 55	1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

KNOX'S GELATINE.

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb....	$0 40
Fancy boxes (36 or 50 sticks) per box..	1 25
"Ringed" 5 lb. boxes, per lb.....	0 40
"Acme" Pellets, 5 lb. cans, per can..	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars....	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box...	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins.....	$0 40
" ½ lb. tins.....	0 42
" ¼ lb. tins.....	0 45
Round Tins—	
F. D., ½ lb. tins.....	0 25
" ¼ lb. tins.....	0 27½
" 4 lb. jars, per jar.....	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross	9 00
Small Med. "	7 80
Medium "	10 80
Large "	12 00
Spoon "	18 00
Mug "	16 20
Tumbler "	12 00
Cream Jug "	21 00

RICE, ETC.

	per lb.	per lb.
Rice—		
Standard "B"	0 03½	0 03¾
Patna	.....	0 04¾
Japan	.....	0 05
Imperial Seeta	.....	0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina.....	0 09½	0 10
Grand Duke.....	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons....	0 05½
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters..	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package.....	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons...	0 07½
No. 1 White, bbls and kegs.....	0 04¾
Benson's Enamel, per box.....	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs..	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs....	0 05¼
Bbls., 175 lbs.....	0 04¾
Kegs, 100 lbs.....	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs.....	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs....	0 09
Canadian Electric Starch—	
40 packages in case.....	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 06½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08
PURE	16-lb. boxes	0 08½
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages.....	0 07
	For puddings, custards, etc.	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss.....	0 07½
	Pure	0 06½

SUGAR.

	c.	per lb.
Granulated	0 04¾	0 04⅞
Paris Lump. bbls. and 100-lb. boxes	0 05⅜	0 05¾
" in 50 lb. boxes....	0 05¾	0 05.80
Extra Ground, bbls. Icing....	0 05⅞	0 05¾
Powdered, bbls	0 05⅞	0 05¾
Very bright refined	.....	0 04½
Bright Yellow.....	.....	0 04¼
Dark Yellow	0 03⅞	0 04

SYRUPS AND MOLASSES.

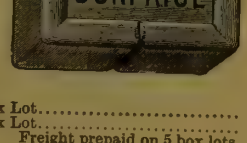
SYRUPS.	bbls.	½ bbls.
Dark.....per gallon.	0 30	0 33
Medium.....	0 33	0 38
Bright.....	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels.....	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

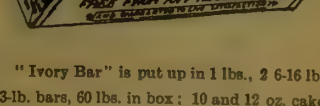
Babbitt's "1776" Soap Powder $3 5



1 Box Lot.....	4 20
5 Box Lot.....	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box: 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

What is it?

? Quality of Goods Packages Sell on Sight

"BRANTFORD" and "CHALLENGE" CORN STARCH

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

TETLEY'S TEAS.

No. 1.	Retailed 70c.;	cost 50c.
No. 2.	" 50c.;	" 35c.
Mixed.	" 40c.;	" 30c.

"SALADA" CEYLON.



	per lb.
Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red lable, retailed at 50c.	0 36
Gold label, retailed at 60c.	0 44

Terms. 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label	0 22
Green Label	0 28
Red Label	0 35
Orange Label	0 42
Gold Label	0 58

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 50
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—



Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies		0 35
Navy, plug mark	0 33	35
Honey, boxes and caddies		43
Spun roll chewing, boxes		55

Plug smoking (with or without tags)—	per lb
Black Crown smoking, in caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 / 0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 / 20 00

AMERICAN TOBACCO CO. OF CANADA, LTD.

Cigarettes—	Per M.
Richmond Straight Cut No. 1, in cardboard boxes of 10	10 50
Hyde Park, cardboard boxes of 10 and 20	10 50
Sweet Caporal, slide boxes of 10	7 20
Athlete, foil-wrapped boxes of 10	7 20
Old Judge, slide boxes of 10	7 50
Derby, packages of 10	3 80
Prince and Gloria, slide bxs. of 10	3 80
Sweet Sixteen, slide boxes or packages of 10	3 30
White Caps, slide boxes of 10	3 30
Old Virginia, slide boxes of 10	3 30
Parisienne, slide boxes of 10, (mouth-pieces)	3 60
Holder, packages of 10	3 30
Sultana, slide boxes of 10	3 30
Majestics, slide boxes of 20	6 60
Plug Cut—	
Old Chum, 1-9, 5-lb. boxes	0 70
Old Virginia, 1-10, 5-lb. boxes	0 60
Seal of North Carolina, 1-10	0 80
" " " 1-6 pouches	0 90
Old Gold, 1-10s and ¼s	0 80
Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes	0 83
Athlete	1 10
Old Judge	1 20
Plug Smoking—	
Derby, 3s, 7s and 12s, solace	0 51½
Old Virginia, 3s, twist or solace	0 58
Plug Chewing—	
Old Chum, 3-lb. boxes, thick or thin	0 58

Cigars.

S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 60
" 2 " " painted " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50
Washboards, Globe	1 90 / 2 00
" Water Witch	1 40
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30
Butter Tubs	1 60 / 5 [illegible]
Mops and Handles, combined	1 25
Butter Bowls, crates assort'd.	3 60

THE E. B. EDDY CO.

Washboards, Planet	1 60
" Waverly	1 50
" XX	1 40
" X	1 25
" Electric Duplex	2 25
" Special Globe	1 50

Matches—	Per Case. 5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Tiger	2 60	2 80
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Favorite	2 25	2 35
Flamers	2 25	2 35

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW
TORONTO . . . . MONTREAL

Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

A house-cleaning necessity



Sells well now and always.
Have you got it?

SILVER DUST MFG. CO., HAMILTON

SILVER DUST WASHING POWDER

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd,

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

Fruit Jars

ALL KINDS AND SIZES.

JELLY GLASSES
HONEY JARS

ETC.

Prices Right.

GOWANS, KENT & CO., Toronto

CHARLES F. CLARK, President. EDW. P. RANDOLPH, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street MONTREAL

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

EL PADRE NEEDLES EL PADRE NEEDLES

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, MAY 8, 1896. No. 19

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

THE ONLY TEN CENT CIGAR

SELL ONLY THE BEST!

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

Kippered Herrings

The recognized leading Brand in all the markets of the world.



Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

VARSITY CIGAR 5c. THE BEST IN THE MARKET

About Canned Meats



It is the ambition of the high class grocer to carry goods just a little bit better than those of his competitors. He well knows that by so doing he builds up a reputation and a trade that cannot be wrested from him as long as he keeps the **best goods.** We are looking for the trade of the fancy grocers of Canada. We have no startling bargains to offer, as far as prices are concerned, but we have the finest and most attractive line of Canned Meats ever put up. Our prices are right, it is true, but we don't make any special merit of that. We have to make right prices or go out of business. But the quality of our goods—that's the consideration.

Ox Tongues	*Corned Beef*
Lunch Tongues	*Potted Meats*
Luncheon Beef	*Devilled Meats*
Roast Beef	*Brawn, etc., etc.*

WHITE LABEL SOUPS

Manufacturers' Agents,

JAMES HAYWOOD
Toronto

J. L. WATT & SCOTT
Montreal

J. HUNTER WHITE
St. John, N.B.

Armour Packing Co. . .
Kansas City, U.S.A.

Cooks May Differ



in their opinions on some points, but when it's a question of pancake flour they all agree that . . .

Dalley's Hygienic Pancake Flour

makes the sweetest, lightest and most delicious pancakes. It is sold in handsome packages by all wholesalers.

Put up only by

The F. F. DALLEY CO., Ltd.
Hamilton

TANGLEFOOT

Sealed Sticky Fly Paper



PRICES FOR 1896

REGULAR.		"LITTLE."	
One Box -	45 Cents	One Box -	18 Cents
One Case - -	$4.00	One Case - -	$2.10
Five Cases -	3.75		
10 Boxes in a Case.		15 Boxes in a Case.	

THE DIFFERENCE

TANGLEFOOT Does Not Leak at the Edges
TANGLEFOOT Does Not Soak Through the Paper
TANGLEFOOT Does Not Spoil Over Winter
TANGLEFOOT Does Not Allow Flies to Escape
TANGLEFOOT Has the Only Serviceable Holder

Holders

Are no longer packed with TANGLEFOOT, but are put up separately in boxes of 50 which job for $1.00.

Standard Goods THE Best to Handle

FOR **PURITY**

Bi-Carbonate of Soda

TRADE MARK

FOR **STRENGTH**

This brand is always reliable. Highest test $98\frac{50}{100}$ % pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.

Lazenby's

CHOICEST JELLY TABLETS

ALL FLAVORS



Lazenby's

CHOICEST JELLY TABLETS

ALL FLAVORS

For Sale by leading Wholesale Grocers throughout . . . . the Dominion . . . .

AGENTS FOR CANADA

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar

with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

Broken Dishes

Will be one of the results of house-cleaning. New ones must be bought, and they must be better than the old ones. Our

YELLOW AND BRISTOL GLAZED GOODS AND ROCKINGHAM WARE

cannot be improved upon. We can sell you Dishes, Crocks, Jars, etc., of any size and shape, and in any quantity.

Brantford Stoneware Mfg. Co. **Brantford, Ont.**

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery."—Lancet.

WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

IMPORTANT TO BUYERS OF BLENDED TEAS

New Line in Standard Blends (M) *Per lb.* 22c. *Per lb.*

No low China, only Ceylon and Indian Teas.
Good Leaf. Clean, Stout Liquor. Samples on application.

TETLEY & CO. 14 Lemoine St. Montreal

IF YOU HUNT



The world over you will not find a more perfect cheese than **MacLaren's "Imperial."** It has that delightful nutty flavor so much appreciated by connoisseurs and is so rich and creamy, with such wonderful keeping qualities, that it is now accepted as the standard of excellence. Sold by all Wholesalers.

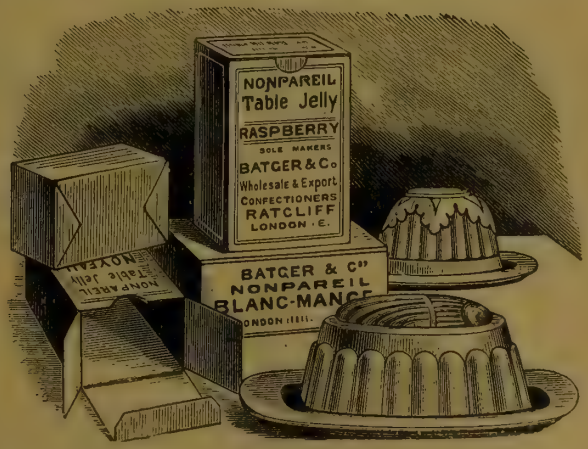
Manufactured by A. F. MacLAREN & CO. TORONTO

The selection of goods like the choosing of

PARLIAMENTARY CANDIDATES

insures success.

See that you CHOOSE



Order from your Wholesale Grocer

ROSE & LAFLAMME — *Montreal*

Wrapping Papers AND Paper Bags

Few manufacturers enjoy the facilities we do for turning out the above.

The whole in all its processes are made by us. From the making of pulp to the printing of the sheet or bags, we do it all. One profit on the whole---we can therefore afford to and DO put better stock in our paper; this has been proved by comparative tests and we guarantee it.

The E. B. EDDY CO. Ltd.

HULL, CANADA

318 St. James St. - MONTREAL
38 Front St. West - TORONTO

AGENTS: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria. Permanent agents not yet appointed for St. John's, Nfld.

"Rose Brand" Lard

Is Good Lard

Reference : Any merchant who has ever handled it.

PACKED IN 1, 2, 3, 5, 10, 20, and 50-lb. Packages.

A trial order will convince you that it will increase your trade to handle "Rose Brand" goods.

The GEORGE MATTHEWS CO., Ltd., Ottawa and Peterborough

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

Now they come

Campers, Excursionists, Picnicers, purchasing their supplies.

"REINDEER BRAND"

LAST YEAR they asked for

(THE RESULT)

THIS YEAR they and their friends will look for

CONDENSED MILK
EVAPORATED CREAM
CONDENSED COFFEE
CONDENSED COCOA

It will pay you to keep well supplied

BUY IN SMALL LOTS AND OFTEN



When a Man

Buys a tea he usually has two objects in view—to get something that will please his trade and leave a reasonable profit for himself. There is, however, another point which is sometimes lost sight of even by the keenest buyers and judges of value. They may not ask the question: "When this line is done can I secure a match of equal value?" Sometimes he can, and again he cannot. With

OUR STANDARD BLACKS this is assured him every time. They are only sent out after an exhaustive test and are always up to that high standard of excellence which has made them such successful teas to handle. You can highly recommend them to the consumer. They are bound to give satisfaction. We shall be pleased to mail samples and particulars. There are five:

THE 400 SELECT RUSSIAN CONGOU
THE GLOBE BLEND
IMPERIAL CONGOU DALU KOLA CONGOU

In Young Hysons and Indians of high grade and medium quality we have decided bargains.

W. H. Gillard & Co. Wholesalers Only **Hamilton**

Wethey's Condensed Mince Meat



Is Always The Same

THE PRIDE OF THE TRADE



Not because of their handsome appearance, but because they are head and shoulders above all others. Strictest care and attention given to every detail in their preparation. There is no guess work in any department.

Boulters' "PEERLESS" Lion Brand Canned Goods

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, MAY 8, 1896 ($2.00 per Year) No. 19

DROPS FROM THE EDITOR'S PEN.

A cheap article is sometimes dearly bought.

—

Pay as you go ; and if you cannot pay, do not go.

—

Aim high, even if you are a little short in ability.

—

Inability to rhyme is no excuse for absence of poetry in business.

—

Most customers, men as well as women, rather like being courted.

—

A multiplicity of objects in life, like a multiplicity of wives, is a bad thing.

—

If you want to irritate a customer spell his name wrong or "pi" his initials.

—

Earnestness is to the man of business what steam is to the engine : it induces activity

—

The wide-awake merchant is not a conjurer, and yet he turns his wares into gold at will.

—

It is well to have a stiff backbone, but see that the stiffness does not get into your neck.

—

It is not every customer that is proud of his name, but he is not pleased when you forget it.

—

The fewer words there are in an "ad." the larger will be the number of people who will read it.

—

Jealousy, like sand in a piece of machinery, keeps the business from running smoothly.

—

Confidence is the forerunner of custom. And he who would have the latter must cultivate the former.

—

A merchant should not only read his trade paper himself, but should see that his clerks do the same thing. The good clerk is a good reader. Merchants might help in the premises by subscribing for a few extra copies of a good trade journal.

—

A successful business can no more be built up on poor goods than can a good character on bad deeds.

—

A clerk needs to exercise his brains while waiting on customers quite as much as he does his hands and feet.

—

The ideal merchant was never born, but he is a foolish business man who does not aim to be an ideal merchant.

—

The man who is holding his own is not usually the one who wants to cross swords with his fellow business men.

—

The store window, like the merchant's face, should create a good impression when it is for the first time looked at.

—

Some people take so long loading their gun with brilliant ideas that they die before they have a chance of firing it off.

—

There is money in advertising as well as in gold, but you need to know how to get it out of the one as well as the other.

—

Theory and practice are often as dissimilar as chalk and cheese when an attempt is made to put theory into practice.

—

No onus is it upon the live business man who, while he is cultivating trade, fertilizes the prejudices of his less active competitors.

—

Over-strained efforts to convince people you are telling the truth frequently confirms them in the belief that you are telling a lie.

—

Natural endowments are not the superstructure. They are the foundation. And he who would succeed must build upon them.

—

If a man succeeds in business he earns the jealousy of some of those he has outstripped in the race ; if he fails he often earns the contempt of those who have outstripped him.

—

The fruits of success are not obtained by sowing the tares of laziness.

—

More desirable than genius is the man in whom are combined average intelligence and energy.

—

Merchants should take care of their delivery wagons. It is possible that the delivery wagon will cast a reflection on the merchant.

—

The details of the grocery trade are no more learned in a day than are children developed into men by one week's good feeding.

—

It is well that every clerk should aim to be a merchant, but it is also well that every clerk so aiming should be assured that Nature aimed that he should be one.

—

If some men had been born with a crowbar in their mouth instead of a silver spoon they would not have been so heavily handicapped in life's race as they now are.

—

Had not the trade paper a good reason for its existence it would have been dead long ago, and no void would have been created by its absence either. But, like the sun, it has come to stay.

—

Man has been created with two feet, two hands and a set of brains, and if by one or more of these he cannot secure a moderate measure of success in this life, the sooner he gets into another, or is taken in charge by the State, the better.

—

If a majority of those seeking Parliamentary honors in Canada who profess so much interest for the business interests of the country, were to be converted by their own eloquence and do what they promise they will do if elected, the Dominion would be little short of a business man's Paradise ere long.

SHOW WINDOW DRESSING.

YOUR store windows, like eye-glasses, should be made to properly fit you. Through one you see the world; through the other the world sees you.

This article has but one object: to teach you briefly some valuable points in the art of effective window display. The dressing of store windows is, strictly speaking, an art, and its successful accomplishment has laid the foundation of some of the largest fortunes in retail trade.

The first step to a successful grasp of the subject is to realize what a window is. Look for one moment at the windows of any private house in a residential street in the city. What are they? They are signboards which tell you what sort of people live inside. One person in one hundred may cross the threshold and see the inmates of that house; but the remaining ninety-nine must look at the windows, and imagine from their appearance what style of persons are living behind them.

Your windows may do you great harm. You may be a person of fine instincts, of exquisite discernment, of wonderful patience, of sound judgment; but your neighbors know nothing of this. They can only judge by what they see. And what do they see as they walk by your house every day? They look at your windows and judge you accordingly.

Thus windows are tell-tales. They proclaim you to the world. They are a perpetual announcement of the taste of the unseen dwellers behind them. Perhaps 800 persons will pass your house to-day. Fifty of them know you personally; but 750 look at your windows and take their cue from them. Now leave the house and come to your store windows. You remember that Cæsar bade his soldiers at the battle of Pharsalia aim at the eyes of Pompey's men. They did so, and won a decisive victory. The man whose store windows aim at the eyes of passers-by will win a great financial victory. All that is true of the windows of a private house is doubly true of a store window. Your store window really introduces you to your customers. Is it the sort of introduction you would have? Does it vouch for the dignity and character of your establishment? You are careful how you address a new customer; but your store window addresses him as forcibly as your words.

And it addresses him oftener. It addresses him earlier, before your personality has had a chance to help you. Your window has the first chance at him, and first impressions are lasting!

Who is responsible for the appearance of your store windows? Are you getting from them all the help you can? Are they doing you any good? Are you certain that they are not quietly doing you harm?

These are potent questions. You can afford to give time to their consideration. They have had our most careful thought for years. Let them have your whole attention for an hour.

You are grasping a big thought, and every live thought on any live subject knocks the wind out of somebody or other. We want to make you dissatisfied with the slow growth of your business as it now stands. Do you remember the greatest compliment (so it is claimed) ever paid by a king to one of his subjects? It was what Louis XIV., the grand monarque of France, said to his priest Masillon: "Father, I have heard many great preachers, and I have been satisfied with them; but as for you, whenever I hear you it makes me dissatisfied with myself."

The first plunge into the subject is almost a cold shiver. It looks at first sight as if there might be something undignified in some classes of merchants bothering with dressing their windows. Do you recall the story of the hen who looked at the china egg in her nest, in a distrustful way, and ejaculated: "Great Scott! if this sort of thing goes on, I'll be a bricklayer next?" How many merchants, especially druggists, look distrustfully at the idea of a good window display, and feel that, if that undignified sort of thing goes on, they might as well become sandwich-men without further delay?

Don't be unreasonable. You have a beautiful and perfectly unnecessary notion that you will sink your dignity in your efforts at window display. Let us stare that idea right out of countenance here. Never need dignity be sacrificed. On the contrary, unless your window display be made with a scrupulous regard for dignity (as expressed by good taste), you will derive little benefit from it. Dignity always! Dignity, or nothing.

But not over-dignity. That is simply ridiculous. You remember the over-dignified dentist. He hated the very name of "dentist," and so he left it off his business card altogether and inserted instead, "Drawing, Music and Dancing: No pains spared."

Granting the dignity of it, then, why should a merchant take any time for a window display? Simply because he is in business to make money. No descendant of Shem, Ham or Japhet can do any less and stay in business. If men kept stores for their health, or for enjoyment, or for social prestige, it would be well enough to ignore window display, although the most important contributor to the dignity of the drug store would thereby be ignored.

But men are in business to make money, and they must do considerable help-yourself fighting. When the little girl was asked who made her, she held up her apron, saying: "God made me that length, and I grew the rest myself." Now, the fact that you keep a store on a prominent street will bring you in a certain amount of custom—perhaps a living. But your location and business make you that length without your help. If you want anything more than a living, you must grow the rest yourself. In all business, as a rule, men can afford to employ any honest method to make money.

Window display is a dignified and honest method. This is not a question of opinion; it is a question of fact. The records stand open for all to read. Figures cannot lie. Thousands of merchants have tried window display. Every one who tried it right has been benefited by it.

The subject is timely. "Favors lose their value by delay." The movement of ideas over this country comes in great waves. If you start in ahead of the bulk or volume of the great movement you are thrown forward strongly by it, exactly as you would be thrown ahead by a wave if you got in front of the bulk of water. So of a clear idea like window display in any business. Where there was one merchant who did it in '93, there were twenty who started it in '94. Nearly 400 more joined the procession in '95; there will be 4,000 who will be doing it next year. Don't delay. Make the partnership that Charles V made when he cried: "Myself and the lucky moment." Remember the old law maxim that rights are forfeited by disuse. Claim your right immediately.

Speaking about delays reminds us of the story of the minister who was called to another parish, but who had not been able to make up his mind whether to go or not. The deacon of the parish met the minister's little boy playing in the road, and asked him if his father had decided. "Yes," said the boy, "father's going to leave you." "Indeed," said the deacon, "I didn't know that he had made up his mind yet." "Well," said the boy, "you see, it's like this. Father he's in his room all the time, a-praying for light; but mother — she's packing the trunks!"

You don't want to sit any longer, praying for business, while the trunks are waiting to be packed.

We say again: It is results that tell the story! Do you remember how Sir Walter Raleigh once made a wager with Queen Elizabeth that he could weigh the smoke from his pipe? He won by weighing the tobacco before smoking and the ashes afterward. You can weigh the value of your window display by weighing your money-drawer before and after.

A good window display will stimulate your general business as a tonic stimulates appetite. It will bring new customers into your store. You can better afford it than half the expenses you incur. It will easily show a 40 to 50 per cent. increase in your total sales, provided you do it rightly.

For in window display, as in every other art, there are things to be avoided and things to be carefully provided. There are many ways of missing the goal; there is only one traveled way to attain it.—From "How to Dress Show Windows."

House Cleaning is Now in Order

We have some helpers

PHOENIX SCOURING SOAP

The most economical, and cheapest soap on the market.

PARSONS' HOUSEHOLD AMMONIA

Invaluable for removing stains from carpets, cleaning paint, etc.

BROOMS . . . . .

In all sizes, styles and weights; bamboo handles, extension handles; ceiling brooms and hearth brooms. Write us for prices, or, better still, see our travellers' samples.

JAMES TURNER & CO., Hamilton, Ont.

We are offering

Extra Quality Cleaned Currants
Fine Quality Case Prunes
Choice Quality Pulled Figs
Seal Brand Salmon

Extra Quality Selected Valencias
Choice Quality Dried Peaches
Nimpkish River Salmon

LOWEST PRICES FOR THE BEST GOODS.

BALFOUR & CO. HAMILTON.

SUGAR FACTORY FOR OWEN SOUND

APPLICATION has been made to the Ontario Government for the incorporation of the Owen Sound Sugar Manufacturing Co., Ltd.

The objects for which incorporation is sought are to manufacture sugar and other products from beets and such other articles as may be necessary for such manufacture, and to purchase, sell and otherwise deal in live stock sufficient to use up the refuse from the company's factory ; to acquire and hold by purchase, lease, or other legal title, real and personal property of every description necessary to carry on said business, and to assign, dispose of, mortgage, charge or otherwise deal with the same as the said company may deem for its advantage for the purpose of the business ; to enter into, make and perform all such contracts, stipulations and agreements, and to do all such acts, deeds, matters and things as are incidental to the attainment or carrying out of the objects of the said company.

The operations of the company are to be carried on in the province of Ontario, and the chief place of business is to be Owen Sound. The amount of the capital stock is to be one hundred and fifty thousand dollars and the number of shares to be six thousand at twenty-five dollars each. The applicants are James McLauchlan, merchant ; Thomas Elvin Vanstone, merchant ; Christopher Alexander Fleming, accountant; Frederick Harrison, saw miller ; Arthur Priest, merchant ; Robert Buchart, merchant ; Oliver Brown, manufacturer ; James Vair, farmer ; John Reid, contractor ; Wesley Owens, liveryman ; Michael Robinson, gentleman ; James Henderson, agent, all of Owen Sound ; William Donaldson Forrest, of the town of Owen Sound, in the county of Grey, builder ; Thomas Cairns, of the township of Derby, farmer, and Thomas Frost, of the township of Derby, farmer.

Michael Robinson, James Henderson, Thomas Cairns, William Donaldson Forrest and Wesley Owens are to be the first directors of the company.

RAW SUGAR CARGOES.

Two cargoes of raw sugar are expected to arrive in Montreal this week. One is the steamer Parkmore, of the Johnson Line, with 2,000 tons for the St. Lawrence Sugar Refinery, and the other the Sicilian, with 2,500 tons for the Canada Sugar Refinery.

DRIVING OUT MARGARINE.

The British Consul at Amsterdam reports that the years of prosperity for the producers of margarine in Holland appear to have passed away for the present, "partly in consequence of the difficulties placed by most countries in the way of the sale of artificial butter or surrogates, and partly influenced by the very greatly increased importation of Australian butter into Great Britain." Prices of margarine averaged last year between about £1 18s. and £2 per cwt. The following are the quantities of pure butter, of margarine and of cheese exported from Holland to England in each of the last three years :

Years	Cwts. Butter	Margarine	Cheese
1893	142,811	1,229,737	269,364
1894	165,157	1,045,330	298,693
1895	191,221	878,827	305,920

A GROCERY FAILURE.

Mr. Jean Baptiste Bourgignon, grocer, No. 635 St. Dominique street, Montreal, has assigned on demand of Stanislas Denis. The assets are stock-in-trade, such as wines, liquor, etc., and furniture. The liabilities are about $5,500 and the principal creditors are: Dufresne, Mongenais & St. Charles, $118; N. Quintal & Fils, $170 ; J. O. Villeneuve & Co., $280 ; O. Salvas, $400 ; S. Denis, $350 ; F. W. Newman, $4,300.

Pilkington's Powdered Perfumed Lye

Perfectly Pure. **"BELL BRAND"** Superior to all Other Brands.

Ask your wholesale grocer for it.

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East .... TORONTO

30 St. Francois Xavier Street .... MONTREAL

To Retail at... **25cts. a Pound**

To meet an increasing demand for a **good** package tea at 25c. we have pleasure in introducing to the trade our new grade of . . . . . .

KURMA TEA

to sell at this popular price. We may say that the same carefulness is exercised in the blending and packing of this tea as in the other and higher grades.

IN LEAD PACKETS ONLY **BLACK OR MIXED**

DAVIDSON & HAY, WHOLESALE GROCERS **Toronto, Ont.**

Gold Dust

From Manufacturer to Retailer direct — you get all the profit. By the

American Process

we are producing a cornmeal that for evenness of cut and freedom from black specks is the one cornmeal that inspires the confidence of the consumer in other cereals you sell.

"A satisfied customer is the best advertisement for the retailer."

Corn-meal

THE TILLSON COMPANY LTD.
High Class Cereal Foods
Tilsonburg, Ont.

When a Man . . .

Comes to you and asks for a brand of Canned Salmon that you can recommend, you are always safe in handing over

FLAG-SHIP SALMON

Backed by the Packers' Guarantee and your own knowledge of the goods you have nothing to fear. There are no better goods than ours.

Canadian Pacific Packing Co.
LULU ISLAND, B.C.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

S. & H. HARRIS'S HOUSEHOLD REQUISITES.



Ebonite Blacking

(WATERPROOF.)

FOR BOOTS AND SHOES.

Does not Injure the Leather



Trade Mark.

Requires No . . Brushing

..ASK FOR IT..



SOLD EVERYWHERE. MANUFACTORY: LONDON, E., ENGLAND.

HINTS TO BUYERS.

JOHN SLOAN & CO. have in stock a fresh shipment of Ewan & Co.'s "Lion" brand sockeye salmon.

Davidson & Hay are offering this week "a snap" in nutmegs.

T. Kinnear & Co. still have in stock a lot of Sphinx brand "U" prunes.

Armour's canned meats are arriving this week for Davidson & Hay.

T. Kinnear & Co. are offering a line of peaches in 25-lb. boxes and 70-lb. bags.

Davidson & Hay are quoting molasses in half barrels at close figures.

A fine line of evaporated California peaches are being offered by W. H. Gillard & Co.

Direct shipments of Ceylon tea are arriving this week for Davidson & Hay.

A new shipment of Southwell's orange marmalade just in for Frank Magor & Co., Montreal.

Davidson & Hay report a large sale for gallon apples during the past ten days.

Pure gold tomato catsup is selling very fast this season. It is a most delicious article.

Perkins, Ince & Co. have near at hand another shipment of No. 1 polished Japan rice.

The Eby, Blain Co., Ltd., report large sales of their famous clean stemless currants.

T. Kinnear & Co. are in receipt of a carload of New Orleans molasses; also a very bright Acadia syrup.

The Eby, Blain Co., Ltd., report the arrival of a large shipment of fancy imported Japan rice.

W. H. Gillard & Co. are offering some fine bargains in Young Hysons and Indians —exceptional values.

A shipment of the famous "Cottonbale" shrimps arrived this week for the Eby, Blain Co., Ltd.

The Pure Gold Manufacturing Co. are placing parsley leaves upon the market, put up in regular quarter-pound herb tins.

Large orders are being booked for Knox's acidulated gelatine, a brand that will be popular during the coming summer. The retailers are being supplied with samples with their first orders by the agents, A. E. Richards & Co.

The Eby, Blain Co., Ltd., report a new thing in brushes called the "Eureka" shoe polisher; it works like a charm.

A large shipment of Stower's lime juice went through Montreal this week for Lucas, Steele & Bristol, Eby, Blain & Co. and other western firms.

T. B. Escott & Co. have received a carload of tea this week. They claim to have greatest values ever shown in 25c. Japans, Indians and Ceylons.

Paterson's Glasgow sauces are now in stock with the Eby, Blain Co., Ltd. These Scotch sauces are meeting with great favor with the trade.

Tetley's representative has had a much better trip this spring in the Maritime Provinces than last year. The demand for the firm's packet teas is increasing.

The Eby, Blain Co. are in receipt of a shipment of Stower's goods, including lime juice cordial, pure lime juice, lemon syrup, lemon squash and lime fruit juice.

Ewing, Herron & Co. have just turned into stock this week some new ginger. They also make a specialty of cracked and sifted ginger for the ginger-beer trade.

Carload of Windsor salt has just been received by T. B. Escott & Co.; also car pickles. "On these latter we are offering special inducements," reports the firm.

"Pilgrim's summer beverages are going out fast, and we anticipate a much larger sale even than last year," say W. H. Gillard & Co., the Hamilton wholesale agents.

Bulk cocoa is being made a specialty of this month by Lucas, Steele & Bristol. Their travelers have samples of "King of Scorcher," and extra choice brands.

"Hercules cleaned currants are giving splendid satisfaction and selling fast. The advertisement in THE CANADIAN GROCER has helped to bring about the large sales," write T. B. Escott & Co.

An article that appeals to the common sense of every wide-awake grocer is "Instantaneous" tapioca, which cooks in a few minutes, while the ordinary goods take two hours. To make it interesting this month Howe, McIntyre Co., agents, Montreal, will pay freight charges to any dealer in Ontario or Quebec on one or five cases.

Some fine values in Nagasaki Pekoe Japans are to hand with Lucas, Steele & Bristol in half-chests and 30-lb. boxes. The firm considers them snaps. Samples on application.

Southwell's lime juice and lemon squash in glass stoppered bottles are just what we want for the summer weather. New lines just received by steamer by Frank Magor & Co., 16 St. John street, Montreal.

This is the season for jams and jellies. Home-made preserves are about used up, and fresh fruits are scarce. T. A. Lytle & Co. make a fine line of these goods, and are getting their full share of orders.

The ss. Pomeranian landed a large consignment of Cox's gelatine, chiefly for western buyers. It was distributed this week to the different importers in Toronto, Hamilton, London and other western points.

Keen's goods are steady sellers all the year round, but just now, while the housecleaning and moving season is on, the enquiries for Keen's Oxford blue for the laundry are becoming more numerous every day.

"Yes," say Lucas, Steele & Bristol, "we consider our new blend, Dannawalla tea, a perfect half-dollar one. The sale of this tea in the old country is very large. The brand is registered, and can be used by no other firm."

A. E. Richards & Co. are now introducing wool soap made by Raworth, Schodde & Co., Chicago, and good orders are being taken. They claim this is a soap that can be used in washing silks or any fine woolen or other fabrics without injury.

Write to the Alpha Chemical Co., Berlin, Ont., for price list. Advertising space in THE CANADIAN GROCER will not admit inserting but a few of our leading lines. We have numerous other lines that will interest you. Our motto is: "Not cheap goods, but goods cheap."

Laporte, Martin & Cie. turned into stock on Friday last a fine shipment of Ponce molasses. They are considered by those who inspected them as fine as any ever landed in Montreal. The firm will forward quotations promptly to anyone.

Laporte, Martin & Cie. will be among the first importers to have new Barbadoes molasses in stock. They have a cargo on the way and expect it to arrive by the 15th. Now is the time for buyers to secure quotations, which will be cheerfully sent to any reader of THE GROCER.

ON THE SQUARE

That is the way we sell our goods—that's the way the manufacturers make these goods—that's the opinion your customers will form of your business if they find you carry these standard goods.

CROWN BRAND FLAVORING EXTRACTS, BRYANT &

BRYANT & MAY'S MATCHES, CARR & CO.'S BISCUITS

Crown Brand Flavoring Extracts

They're strongest and best, just because they're purest. We know—we make them. You'll know if you try them. Customers always use them if you keep them.

Bryant & May's Matches

Matches which are best made, best known and most largely used in the whole world. "Safety" and "Tiger" for household, Wax Vestas for smokers.

Hubbard's Rusks

An unsolicited testimonial from Toronto, April 15th: "You can take my word for it that these rusks are the finest things ever prepared for sick children, and I have, unfortunately, had to try every kind of food imaginable." Your customers will say the same thing.

Carr & Co.'s Biscuits

Their manufacture keeps six mills always running. Their first trial will insure a steady trade. Everybody likes them, especially the "Cafe Noir."

MAY'S MATCHES, CARR & CO.'S BISCUITS, HUBBARD'S

RUSKS, CROWN BRAND FLAVORING EXTRACTS

Sole Agents for Canada

ROBERT GREIG & CO.

MONTREAL

Fancy Groceries

We have an exceptionally fine stock of these goods, direct importation, comprising

French Peas — Olive Oil
French Mushrooms — Spanish Queen Olives
Nonpareil Capers — Genuine French Sardines
Genuine French Mustard

The above in all sizes and all grades. The very best obtainable at the different range of prices.



Turner, Mackeand & Co.

Wholesale Grocers,

WINNIPEG



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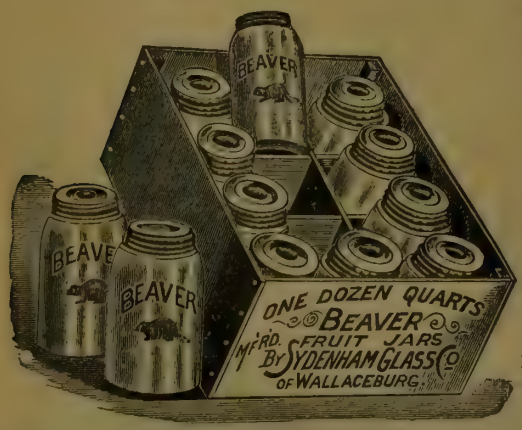
THOROUGHLY TESTED IN EVERY WAY

Snow Drift Baking Powder

No one ever complains if you sell them this perfectly pure Baking Powder.

The Snow Drift Co., Brantford, Ont.





The Sydenham Glass Co. Ltd.

Manufacturers of **WALLACEBURG, ONT.**

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint. Write for prices. Prompt attention to orders and inquiries.

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THE CANADIAN GROCER

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BUSINESS MEN AND THE ELECTIONS.

NATIONS, like individuals, do not as a rule seek for remedies for a disease until the disease has developed to a point where it occasions alarm or inconvenience.

For some years there has been a growing deterioration in the business quality of the members of the House of Commons.

The Parliament just dissolved was undoubtedly the worst we have had since Confederation. Through incapacity on the one hand and sacrifice of business interests to party exigencies on the other, the business of the country has been shamefully neglected.

It is to be hoped that the last Parliament saw the climax of this retrograde movement. If the fact that the business men of this country are awakening to the deplorable conditions which therein obtained can be taken as an indication, it was. Business men, from one end of the country to the other, realize that if they ran their own concerns in the slipshod way which Parliament has the business of the Dominion, the assignee would soon be in possession of their estates. With the realization of this fact has come the realization that in selecting representatives they must exercise the same common sense they would if engaging men to take charge of important departments in their various establishments. And if the business men of this country vote in obedience to their common instincts, the next House will see an improved membership

If we do not have an improved membership in a business sense, it will be a bad thing for this country. Matters are likely to occupy the attention of Parliament for the next few years which it would be folly of the worst kind to relegate to politicians of the ward and professional type for solution. We want men with practical business common sense, men who have more concern in the welfare of the country than they have in the advantages of party.

Until the general election, now pending, is over, the questions as to whether there will be a change of government and a radical change in the tariff are agitating the public mind a great deal, the business part of it particularly.

If we have the right kind of men in Parliament these questions need not concern us very much: Men who have business interests at stake in the country are not likely to vote for measures which tend to jeopardize these interests. Theorists of either party are not likely to create an itching in their ears by the flaunting of impracticable schemes.

THE RICE SITUATION.

THE rice situation during the ensuing season promises to be rather more interesting than usual.

In Siam, the crop of field rice is a failure, while in India the statistics show a shortage of 25 per cent. Japan, on the other hand, has a good crop, but in Japan an advance in price has taken place, speculators evidently anticipating higher figures to rule as the result of the shortage in other rice-producing countries. In Burmah, there has been a marked advance, and higher values are obtaining in sympathy with the conditions in Siam and India.

In spite of the higher prices obtaining in outside markets, it does not appear that there will be any changes in Canada, immediately at any rate. On the contrary, the price of the home-made rice is likely to cost the wholesaler fractionally less than the figures obtaining the past season. The explanation of this is that the mills in Canada purchased their supplies of uncleaned rice before the advance took place, and a letter, received by a Toronto firm, states that the price at the mills will be slightly lower than last year.

Canada's imports of uncleaned or paddy rice last year aggregated 22,772,306 pounds. Of this we obtained from Great Britain 592,020 lbs.; British East Indies, 20,332,196 lbs.; China, 1,512,090 lbs.; Japan, 336,000 lbs.

The trade will be interested to know that the Canadian mills have decided to modify the terms of delivery. Heretofore the mills would deliver nothing under twenty-bag lots, but they have just notified the wholesale houses that they now have the privilege of having ten bags shipped to their customers. As the old system was often the occasion of inconvenience and annoyance, the trade are much pleased with the new order of things.

The Mount Royal Milling Company will have their first supplies of new crop rice ready for the trade next week. Now is the time for the readers of THE CANADIAN GROCER to get quotations.

CUSTOMS TYRANNY.

THE case of Customs Officer Curless versus The Montreal Star is another illustration of the need of reform in our Customs service.

It has been pointed out frequently that in too many instances the aim of public servants in the Customs branch seems to have been to make the service as distasteful as possible to the mercantile community. Such a course is the height of folly.

Of course the laws have to be administered. They are on the Statute Book for that purpose. At the same time it should be the aim of the officer to apply them with the minimum of dissatisfaction to the public. This policy does not seem to have commended itself to Special Officer Curless, and the judgment rendered by Mr. Justice Davidson is a reminder to the departmental officials at Ottawa, that there is plenty of room for reform in the service.

The kernel of the whole difficulty is the spoils system, in which the detection of offences against the revenue laws pivots. It is a constant temptation to blackmail, and the sooner the Government adopts some other method the better. If it was not in force there would have been no Curless case, and no discredit cast upon our system of Customs inspection.

CANNINGTON'S WISE MERCHANTS.

The merchants of Cannington, Ont, have decided to close their stores at six o'clock on Monday, Wednesday and Friday evenings during the summer months. The innovation went into force on Friday last, and all the stores in the town are in the arrangement.

The merchants of Cannington are to be congratulated. Competition in Cannington is about as keen as it is in most places; but this has not prevented the business men of the place from arriving at the agreement in question. They have set an example which other communities of merchants should not be slow to follow.

Long business hours is an evil. There is no question about that. It injures the health of merchants and clerks, and prevents them from performing to the best of their ability the duties of every-day life.

Men in business should be constantly creating and putting into practice new ideas. But being cooped up, often in dreary stores, from early morning to late at night from one end of the week to the other, obviously tends to diminish their power to do this.

A machine that is not oiled gets rusty, noisy and out of order. Too close confinement to business makes merchants rusty and crusty, while relaxation therefrom lubricates the mind, quickens the energies, and fortifies one for better work.

THE CANADIAN GROCER would like to see the early closing movement become epidemic during the next few months.

DIRECT STEAMSHIP SERVICE WITH FRANCE.

WHEN the Dominion Government decided to subsidize a fast Atlantic line, the Act authorizing the same stipulated that the line securing the subsidy should make connection with a French port.

At the last session of Parliament, however, this Act was amended by striking out the reference to the French port. But, a clause was at the same time added, stipulating "the Governor-in Council may enter into a contract for a term not exceeding five years with any individual or company, for the performance of a fortnightly steamship service between a port or ports in Canada, and ports in France and Belgium, on such terms and conditions as the Governor-in-Council deems expedient, for a subsidy not exceeding the sum of fifty thousand dollars a year."

A few days ago the Governor-in-Council, acting under the authority therein given, closed a contract for the performance of the service in question. The successful contractors are the Franco-Belge Steamship Co. of Canada. They secure a yearly subsidy of $50,000, and will furnish a direct fortnightly service between Canada, France and Belgium.

Canada only now needs a fast Atlantic service with Great Britain to place her on equal footing with the United States as far as steamship service on the Atlantic is concerned. On the Pacific we already occupy the premier position.

Regarding the Atlantic service the events of the past few days have been advanced an important stage, the Imperial and Dominion Governments having agreed upon the details of the same. The service is to be weekly, and four vessels, with a required speed of 20 knots per hour from port to port, are to be supplied. The displacement of these steamers must be not less than 8,500 tons, and equal in equipment to the Teutonic. In Canada the winter port is to be Halifax, where the mails are to be landed, after which the contractor is to have the right to send the vessels on to St. John, N.B. The summer port is to be Quebec, where the mails are to be landed, after which the vessels can proceed to Montreal.

NO ADVANCE IN SUGAR.

The long-expected advance in refined sugar still fails to materialize, and, as THE CANADIAN GROCER has pointed out before, it is not likely to until the liberal stocks in refiners' hands are reduced. These stocks must have been much larger than was first estimated, for the movement has been fair since the excitement first set in at New York.

At the moment demand is slow, and it may be argued from this that jobbers and traders generally are supplied for some time ahead. Otherwise the opening of navigation would have witnessed an increase in the volume of sugar business.

Refiners' prices are precisely the same, and the advance seems to be as far off as ever.

THE SULTANA RAISIN CROP.

A PRIVATE letter received in Toronto this week from Smyrna furnishes additional information regarding the damage to the growing crop of Sultana raisins.

The letter in question is from C. Whittall & Co., and bears date of April 15, and reads: "Towards the end of last week the fall in the temperature, for two consecutive nights, to about seven degrees of frost, is reported to have caused considerable damage to the vines, which, with the mild weather we previously had, had prematurely commenced to bud.

"It is difficult to state with any certainty what the real extent of the damage is, and although we cannot refuse to give credence to the news reaching us from the various districts, we are inclined to believe, going on past experience, that some exaggeration underlies all these reports. Still we cannot doubt that some damage has been done.

"The effect on the market has been very pronounced, dealers having put prices up 3 to 4s., and some business has been done at the advance. We do not believe prices will again relapse for some time, as stocks in all districts barely amount to 2,000 tons, of which fully 500 tons are in shippers' hands. Qualities are almost entirely of choice and superior; and such descriptions as good as fine are unobtainable.

The London Produce Markets' Review, in its issue of April 25, referring to the damage to the Sultana raisin crop by frost, said:

In estimating the value of the reports received, it is necessary to consider that the cultivation of this fruit is carried on over a very large area, and communication between the various districts is still in a very primitive state. In other years reports of damage received have proved to be misleading from this very cause; partial damage in a few districts having been erroneously understood to apply to the whole of the crop. In actual experience, any extensive diminution in the crops of Asiatic Turkey through frost is probably almost unknown; while the possibility of the damage reaching the extent reported is, for causes previously stated, in the highest degree unlikely. In addition to this, the continually increasing acreage under cultivation, and the extremely favorable climatic conditions reported up to the time when the news of the frost came, gave reason to suppose that the coming crop would be very large indeed. Everything considered, therefore, it may be reasonably expected that there will be an abundant supply in the coming season, and any further inflation of prices may prove to be dangerous.

OPENING OF INDIAN TEA MARKET.

C. H. Anderson, agent for Bathgate, Pim & Co., Calcutta and Colombo, has advices from his principals that the India tea season is expected to open in Calcutta about May 18.

CHANGE IN THROUGH FREIGHT RATES.

BOTH the big railway corporations have issued a new classification regarding through freights on merchandise from Great Britain and abroad.

The change which went into effect on May 4th has been a surprise to the trade, and will affect all lines of heavy material materially, while the importers who will feel the change most keenly are those in Montreal.

Previously a rate might be had on a shipment loaded in Montreal, and if the goods were sold before the vessel got there, they were allowed to be transhipped to any point west, getting the benefit of the through rate from Liverpool or other ports the same as an actual through shipment billed direct.

This privilege has been withdrawn this spring, and shipments not billed direct will have to pay the regular local rate from Montreal to Toronto or other western points, as the case may be.

When it is explained that the ocean rate from Liverpool to Montreal is only about 7c. per cwt. on heavy material, and that the local railway rate from Montreal to Toronto is 17c., some idea of how much extra the shippers will be taxed is afforded.

The chief trouble seems to be that many Montreal importers, not imagining that there would be any change this year, made arrangements accordingly.

They figure it out that any lots which they will be compelled to break at Montreal and send forward will cost them from 5s. to 7s. per ton more than it did last season. This means that they certainly will not make any money on their first shipments, and, possibly, may lose some.

Of course, the matter will regulate itself in time, but in the meantime western importers have decidedly the best of it in the case of a deal with a purchaser.

LAKE WINNIPEG WHITEFISH.

LAKE WINNIPEG whitefish promise to cut a much more important figure on the Eastern Canada market than they have hitherto done.

Hitherto this fish has only arrived on the Toronto market during the winter and early spring, and then only in a frozen condition. But arrangements have been made whereby whitefish from Lake Winnipeg will arrive in the "Queen City" in summer as well as in winter.

It is the intention, THE CANADIAN GROCER understands, to ship the fish from Lake Winnipeg in refrigerator cars. From the time the fish are loaded on the cars until they are unloaded in Toronto will be four days.

As a result of this new departure, the output of Lake Winnipeg whitefish will be much

larger than usual. Last year 1,200 tons of these fish were frozen. This summer it is expected that about 1,200 tons of fresh whitefish will be shipped. As it is intended to freeze next winter the same quantity as was frozen last winter, the estimated annual output of Lake Winnipeg whitefish is now placed at 2,400 tons. This ought to net the fishermen of Lake Winnipeg from $70,000 to $80,000 per year.

The close season is a long one, fishing being prohibited after September 1.

OPENING PRICES OF JAPAN TEA.

Cable advices received on the Toronto market during the last few days announce the opening of the tea market in Japan. Prices are quotable much lower than a year ago on finer teas. Choicest, for instance, are quoted at $33 per picul, choice at $30 and finest at $27. As the exchange rate, however, is higher than it was a year ago, the net price of the tea is from 1 to 2c. per pound cheaper than at that time.

THE FRUIT SALES.

At the sale of the Fremona's fruit this week the prices realized were 50 to 60c. per box lower than what was paid for the similar cargo last spring.

This was not due to the condition of the fruit, which was excellent; in fact, the quality was far ahead of that of last year.

The lower prices were largely accounted for by the depressed condition of the market in the United States.

The sales were well attended.

Toronto was represented by McWilliam & Everist, W. Husband, Clemes Bros.; Ottawa by H. A. Brouse, C. E. Plain, C. Moreland, G. Hunt; Hamilton, J. Dixon, T. Bowker; London, C. E. Mountjoy, McPherson Fruit Co.; Winnipeg, McPherson Fruit Co., R. R. Scott; Ingersoll, A. Robinson; St. Thomas, G. G. Steele; Guelph, G. Walker; Brantford, Ryerson Bros.; Burlington, Ont., J. C. Smith; Port Hope, J. O. Oke, and Sarnia, J. Wood. Montreal, had John Barry & Sons, Hart & Tuckwell, O. & E. Hart, J. R. Clogg & Co., Montreal Fruit Exchange, T. S. Vipond, Vipond & Vipond, Vipond, McBride & Co., J. J. Vipond & Co., L. M. Selvestre, Bowes & McWilliams, and many others. Among the United States fruit men are the following: From New York, G. Golden, T. Hurlbert, F. Feltman and A. Hurzel, of Hurzel & Feltman; G. Covallaro, F. Gotto, F. Minaldi, A. Zucca, Charles Forrester, John Ris and V. Zari. Boston sends along A. S. Brown, H. Currier and E. S. Snow; Albany, J. W. Ellison, of J. Stephens & Son; Chichicago, W. Peacock, of Peacock & Evans, P. Van Allen, of H. P. Stanley Co. and A. Thocker; and Cincinnati, A. Ratte, of J. Leverone & Co. Finally, to wind up, Isaac Tuck, of The Fruit Trade Journal, was here to give the sales all they are worth, good or bad—let us hope the former.

The bidding was brisk at the decline on last year mentioned, especially for the lemons, and fully two-thirds of the cargo was purchased for shipment to the middle and western states, so that almost $100,000 worth of American money was turned over in Montreal on lemons alone.

About 31,000 boxes of lemons were put up, and they realized $1.50 to $3 per box, or an average of $2 40 per box.

The offerings of oranges were 5,300 boxes and 1,300 half-boxes of Messina and Palermo oranges. The boxes realized $2 to $3.50, and the half-boxes $1.50 to $2.50. They were all kept in Canada, Toronto, Ottawa and Montreal taking them all.

PRICES ON NEW CROP MOLASSES FIXED.

THE Montreal Wholesale Grocers' Guild fixed prices this week governing the sales of new crop Barbadoes molasses to arrive. Though the first cost at the Islands this spring is practically the same, viz., 12c., they are satisfied this spring with 1c. less than they asked a year ago. The basis announced is 31c. for car lots, and 32c. for less than car lots, to arrive on the wharf of Montreal. Last year prices opened at 32 and 33c. respectively.

So far the aggregate contracts on Montreal account have certainly not exceeded 4,000 puncheons of Barbadoes, and beyond a few small shipments of Ponce and Porto Rico bought in via New York no other goods have been contracted.

Montreal importations for the year generally run in the vicinity of 20,000 puncheons, and the stocks carried over this spring are much lighter than usual, as the importations last season were short, being possibly 12,000 or so puncheons of Barbadoes and 6,000 of Porto Rico. At this time last year fully 10,000 puncheons had been contracted, in fact, possibly a good deal more.

EARLY CLOSING MOVEMENT IN MONTREAL.

Those who took an active part in the agitation towards the securing for the shop clerks of Montreal shorter hours of labor, have reason for congratulation for the way in which their efforts have been crowned. As was mentioned in the previous issue of THE CANADIAN GROCER, the by-law came into force last Friday, and, notwithstanding the fact that it was a busy night generally, very few of the stores kept open after 8 o'clock.

The president and secretary of the movement made a round of the stores on that night, and they report that the results were beyond their expectations. Only a few stores were open, and it is expected that those who defied the by-law the first night will come into line, either by a sense of justice to their clerks or their appearance before the judge.

The city authorities seem to have taken a great interest in the movement, and strict orders have been issued to the "guardians" to report any breach of the law. As the boodling purse is short in this quarter it is expected that there will be no shutting of the eye when passing an open store after the hour. In the suburbs, as well, the movement has been well received, and all the stores observed the 8 o'clock movement.

AND THE FLOODS CAME.

FLOODS have been doing a good deal of damage in certain portions of the province of Quebec. Here is a list of business men who have suffered, as given by Bradstreet's of Friday:

PORTNEUF—Delisle, M. S., general store, damaged by flood about $100; Hardy, L., grocer, damaged by flood about $100.

ST. ANNE DE LA PERADE—Desaulniers & Co., hardware, damaged by flood about $800; Germain, Nap., grocer, damaged by flood about $300; Grandbois, J. E., general store and lumber, damaged by flood about $3,000; Laganniere, T. H., general store and match manufacturer, damaged by flood about $500; Marcotte, J. R., general store, damaged by flood about $300; Rompre & Co., planing mill, etc., damaged by flood about $300; Rousseau, J. A., general store and saw mill, damaged by flood about $2,500.

ST. FRANCOIS, N. E. (Beauce Co.)—Fortier, A. & Co., general store, damage by flood about $500; Renault, P. F., general store, etc., damaged by flood about $600.

ST. GEORGE (Beauce Co.) — Dallaire, Thomas, general store, damaged by flood about $800; Gagnon, Joseph, general store, damaged by flood about $2,500; Lemelin, George, general store, damaged by flood about $2,500; Poulin, Ephrem, general store, damaged by flood about $1,200.

ST. JOSEPH (Beauce Co.)—Boily, Geo., blacksmith, damaged by flood about $500; Gagne, Mrs. Theophile, tanner, damaged by flood about $300; L'Heureux, Alph, saddler, damaged by flood about $100; Poulin, Geo., carriage maker, damaged by flood about $1,000.

ST. MARIE (Beauce Co.)—Brochu, R. C., general store, damaged by flood about $200; Dallaire, Thos., general store, damaged by flood about $150; Lebin, Israel, general store, damaged by flood about $50.

VILLAGE DE AULNAIS—Dechene, A. M., lumber, damaged by flood about $500.

MONTREAL GROCERY CLERKS' ASSOCIATION.

The monthly meeting of the Montreal Grocery Clerks' Association was held in St. Joseph's Hall on Sunday last. There was a large attendance and several new members were admitted to the society. The business was mostly formal, but there was a general expression of satisfaction for the way that the early closing by-law had opened. It was decided to have a grand procession on June 14, and to hold high mass in Notre Dame street church.



A Cool Spring

Perhaps it is, but there is a long, hot summer before us, and people are bound to refresh themselves with some sort of beverage. Here's your chance to supply them with the most delightful and satisfying hot weather drinks, and reap the reward of a good profit for yourself. Nearly everyone has heard of

PILGRIM'S SUMMER BEVERAGES

Nearly everyone has enjoyed their cooling, healthful effects. After the first trial their excellence demands for them a continued sale. Some of them are

New York Ginger Ale Lemon Soda
Birch Beer, Etc., Etc.

We are Wholesale Agents

W. H. GILLARD & CO. Wholesalers only **Hamilton.**

A Rapidly Growing Business

WHAT DOES IT MEAN?

It means the ready appreciation of our goods and our business method on the part of the trade. All the goods we buy, all the goods we represent, all the goods we sell, are just as good as we can find—the best on the market. A ring of sincerity and honesty runs through our way of doing business. Ask our customers if it isn't so and ask them their opinion of these two liquors.

Mitchell's Scotch Whiskey

It has our strongest guarantee. It is also guaranteed by every one who has tried it. Try it yourself, then ask our prices and see if you can find a better whiskey to carry.

P. Richard's Brandy

It doesn't need our guarantee, it has been proven pure by analysis. Its permanent popularity in nearly every country of Europe is another proof of its superior quality.

Sole Agents

LAPORTE, MARTIN & CIE. 72 to 78 St. Peter Street . . . **MONTREAL**

WHOLESALE GROCERS

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

BUSINESS during the past week has not exhibited any striking features. Sugar does not appear to be selling as well as it was even a week ago, and although other lines have not experienced the same influence, yet the volume of business generally is conceded to be smaller than it was at the time of last review. Taking it all round, the demand for canned goods is fairly active. Low priced salmon is rather dearer in consequence of the increased scarcity. Syrups and molasses still fail to attract much attention. Trade is fair in spices, with cream of tartar still advancing in the primary markets. The demand for rice is moderate only. Teas are not attracting much attention. Indian and Ceylon teas of a certain grade are dearer in London. The feature of the trade in foreign dried fruits is a slight advance locally in the price of California and Valencia raisins. Payments are only moderate.

CANNED GOODS.

In vegetables the feature of the trade is still an active demand for corn at the low prices recently quoted. Tomatoes are getting into smaller compass, in consequence of which the feeling as regards prices is getting stronger. The demand noted last week for canned apples and pumpkins is still being maintained. Canned fruits generally are quiet. Low grade salmon is getting into still smaller compass, while the demand is brisk. In consequence of the scarcity in this kind of salmon some of the dealers are quoting prices slightly higher. New season's lobster is expected on this market sometime next month. There is a good demand for canned meats on wholesale account. We quote: Tomatoes, 80 to 90c.; corn, 55 to 65c.; peas, $1 to $1.10 for ordinary; sifted select, $1.25 to $1.35; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to 2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.45; "Maple Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half-tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1.45; 2's, $2.25 to $2.35; 6's, $7.50 to $8; 14's, $15 to $16.50.

COFFEE.

The conditions are much the same as they were a week ago, both in regard to volume of business and prices. We quote green in bags: Rio, 18c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

The demand for syrups is only limited. Prices remain as before. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

The demand for this line is still only fair. We quote: New Orleans, barrels, 28 to 35c.; half-barrels, 30 to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The outside markets are a little easier, New York having declined 1-16c. per lb. on granulated early in the week. The prices here are unchanged, and as our market did not advance as much as the American market there does not seem to be any inclination on the part of the Canadian refiners to reduce their figures, especially as the price of sugar here is still about a half cent per lb. below the figures ruling in the United States. Wholesalers' quotations are: Granulated, 4¾ to 4⅝c.; yellows, 3⅞c. up; Demerara in bags, $3 75 to $3.85 per 100 lbs.

SPICES.

Business is of a moderate character. In the primary markets cream of tartar continues to gather strength. Jamaica ginger is firmer and it is almost impossible to get supplies. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 14 to 18c.

RICE.

There is not much business doing, but some interest is evinced in the market on account of the fact that next week we shall probably see new crop rice on the market. The ruling prices at the moment are still 3½ to 3⅝c. for ordinary, and 5¼c. for Japan.

NUTS.

The market is still without feature either with regard to prices or business. We quote as follows: Brazil nuts, 14 to 15c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10 ½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

Cable quotations announce that the market in Japan has opened at slightly lower prices than last year on the finer grades of teas. The cable also announces an advance of ½ to ¾d. in Indian and Ceylon teas which sell at about 9d. The teas now offering in Indian and Ceylon growths are of splendid quality, in consequence of which a sharp advance is looked for. On the local market the brokers report a brisk demand for low grade Young Hysons and also for Ceylon and Assam teas at from 15 to 18c. Ruling prices to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

In consequence of the firmness in the outside markets local quotations on Valencia raisins and California raisins are about ¼ of a cent per lb. higher than they were a week ago. We quote: Off-stalk 4¾ to 5c.; fine off-stalk, 5¼ to 5½c.; selected, 6¼ to 6½c., and layers, 6½ to 6¾c. California raisins, 2-crown, 4¼ to 4½c.; 3-crown, 5¼ to 5½c.; 4-crown, 6½ to 7c.; seedless, 4½ to 5c.

California dried and evaporated fruits are in remarkably good demand for this time of the year. Prices remain firm at last week's quotations. We quote as follows: Apricots, 8 to 14c.; peaches, 5¾ to 8½c., in bags, and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted, and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.

Currants are in good demand at steady prices. We quote: Provincials, 3¾ to 4c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do, half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto, extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

The demand for prunes is still good, and prices are steady and unchanged. We quote: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c., "U," 102 to lb., 6 to 6½c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70 80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

Sultana raisins are not much wanted, but prices are firm at 5½ to 6c.

Eleme figs are experiencing a rather better demand than they have for some

THERE IS ONLY ONE
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CEYLON TEA
and that has a larger sale in a week than all other package teas sold in Canada put together have in a month The increase last year was more than double the amount of the total sales of the year previous.

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time, although the prices ruling are low, and net the jobber little or no profit. We quote: Eleme, 14 oz., 8 to 9c.; 10lb., 8 to 9c.; 12 lb., 10c.; 28 lb., 12c.

Dates still rule quiet at 4½ to 5½c.

GREEN FRUIT.

Lemons are in good demand and prices are firm at quotations. Oranges are not meeting with much enquiry, but prices are steady. Bananas are meeting with a good demand, with prices still firm. The supply is about equal to the demand. Pine apples are in better supply, but still the quantity coming forward is not as large as is usual at this time of the year; prices are a little easier. There is a plentiful supply of Southern strawberries, cucumbers and tomatoes, but there is not much demand. We quote: Lemons—Messina, $2.50 to $3.50 for 360's and 300's per box. Oranges—California navels, $3 75 to $4.50, according to size; ditto seedlings, $2.75 to $3.50; Valencias, 420's, $5.50 to $6; Jumbo's, 420's, $6.75 to $7; ditto, 714's, $6.75 to $7; Sevilles, $2.50 to $2.75 per box; Messinas, half-boxes, $1.85 to $2; ditto, boxes, $3.25 to $3.50. Bananas, $1.75 to $2.50; cocoanuts, $5.50 to $6 a sack; apples, Spies, $4.50 to $5, Ben Davis, $3 to $4; Russets, $3 to $4; domestic onions, 75c. per bag; Bermuda onions, $1.75 to $2 per small crate; pineapples, 10 to 25c.; sweet potatoes, $3 to $3.25 per bbl.

BUTTER AND CHEESE.

BUTTER—The receipts of large rolls continue free. The quality is usually mixed, and a good proportion of it is still light in color, showing that there is not yet much grass butter coming forward. Dealers advise country merchants to ship all light colored butter before beginning to pack into tubs. Prices are not likely to improve for some time, as the export demand has dropped off and prices in the Old Country are low. There have been free deliveries of creamery butter, but they are not to be so large from now out, as many of the winter creameries have began cheese making. We quote: large rolls, 11 to 13c., pound prints, 13 to 14c.; creamery tubs, 16 to 17c.; creamery pound prints, 17 to 18c.

CHEESE—The demand continues light, and it is difficult to obtain prices quoted. We hear of one carload being sold in Montreal which was held there in cold storage at 7c., and it is said to have been first-class quality. We quote late makes here at 8 to 8½c., and early makes, 7½ to 8c.; fodder cheese, 8c. per lb.

COUNTRY PRODUCE.

BEANS—Trade continues light at 90c. to $1 per bush.

DRIED APPLES—There is still scarcely anything doing, and we quote nominally 3½ to 4c.

EVAPORATED APPLES—The market is dull and featureless at from 5½ to 6c.

EGGS—Receipts have been exceptionally large, and all large dealers are taking lower prices, expecting that next week will see still lower figures ruling in the country. They think that 7 to 7½c. will be about the idea at outside points. All large dealers report that their gathering of eggs is larger than in previous years, and it is said that many of them will be through pickling this month, whereas as a rule they do not get through until the latter part of June. Jobbers' prices on the Toronto market to-day are from 9½ to 10c.

HONEY—There is practically no demand. We quote: Strained, clover, 9 to 10c.; dark, 4½ to 5c.; comb, clover, $1.80 per dozen; dark, 80c. per dozen.

POULTRY—The market is still without any supplies, and quotations are purely nominal. We quote: Turkeys, 9 to 12c.; geese, 7 to 8c.; chickens, 40 to 60c.; ducks, 60 to 90c.

MAPLE SYRUP—The demand is not as brisk as it was and shading of prices is frequently resorted to. We quote: Imperial gallon tins, 90c.; 5-gallon tins, 80c.; barrels, 75c. per gallon.

POTATOES—Are slow at 25c. out of store. Farmers' loads are quoted at 20c., and carloads on track at 18c.

PROVISIONS AND DRESSED HOGS.

The demand for smoked meats continues steady in all lines. Long clear has also been going out well in small lots, and the general volume of business has been fairly good and apparently quite equal to that of former years at this time. The demand for lard keeps good. Prices are slightly easier, although there has been no quotable change yet. Dressed hogs are scarce and firm at $4.75 to $4.80.

DRY SALTED MEATS—Long clear bacon, 5½ to 5¾c. for carload lots, and 6 to 6¼c. for small lots; backs, 7¼ to 7½c.

SMOKED MEATS — Breakfast bacon, 10c.; rolls, 7 to 7¼c.; hams, large, 22 lbs. and over, 8½ to 9c.; medium, 15 to 20 lbs., 9½ to 10c.; small hams, 10c.; backs, 9 to 9½c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7¾c.; tubs, 8¼c.; pails, 8½c.

The Toronto Cold Storage Co. are prepared to store all kinds of meats, produce, etc., at very reasonable rates.

Address **W. H. LECKIE, Manager** THE TORONTO COLD STORAGE CO., 13 CHURCH ST., TORONTO, ONT.

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The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

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YOU DESIRE TO INCREASE YOUR TRADE . . . .
The most certain way to do so is to handle
J. F. ROGERS'
JUSTLY CELEBRATED
Breakfast Bacon, Hams and Choice Backs.
OUR LARD absolutely **Pure** and kettle rendered solely from **LEAF LARD**
Consignments of Butter and Eggs solicited. Unrivalled facilities for selling these at highest prices. Correspondence invited.
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16, 18 and 20 FRANCIS STREET **TORONTO**

Lemons
Lemons
Lemons
Now is the time to buy your Summer Stock. . . . .
We are large importers.
WRITE US FOR PRICES.
CLEMES BROS., TORONTO

BARREL PORK—Canadian heavy mess, $13.50 to $14; Canadian short-cut, $14 to $14.50; clear shoulder mess, $12; shoulder mess, $11.50.

FISH.

The supply of trout, whitefish and herring is gradually improving, and it is in these lines that the trade are experiencing the chief demand. The demand for salt fish is about over. We quote: Lake Erie herring, 2½ to 3c. per lb.; blueback herring, $1.25 per 100; pike, 4½ to 5c. per lb.; finnan haddies, 7c.; British Columbia salmon, 15 to 20c.; steak cod, 6½ to 7c.; haddock, 5c.; whitefish, 7 to 9c.; salmon trout, 7c.; eels, 5 to 6c. per lb.

SALT.

There is an active trade doing, and prices are unchanged. We quote at Toronto: In carload lots, $1 per barrel, and 60c. per sack; in less than carload lots, $1.50 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

GRAIN, FLOUR, FEED, ETC.

GRAIN—Receipts of grain continue light, and prices easy. We quote: White wheat, 79 to 80c.; red, 77 to 78c.; goose, 58 to 60c.; barley, 34 to 38c.; oats, 27 to 28c.; peas, 52 to 54c.; buckwheat, 37 to 38c.

HAY—Market is easier, with $14 to $14.25 quoted for No. 1 Quebec hay.

FLOUR—There is scarcely anything doing. Although prices are weak and much lower, they are still about 50c. above an export basis. We quote: Straight roller, $3.40 to $3.45, carload lots, Toronto freights, and $3.50 to $3.60 in job lots; Manitoba patents, $3.75 to $4 per bbl.; Ontario patents, $3.60 to $3.65 per bbl.; Manitoba strong bakers', $3.50 to $3.60.

BREAKFAST FOODS—Business continues to be moderate only, with an easier feeling regarding prices. We quote: Standard oatmeal and rolled oats, $2.90 to $3; rolled wheat, $2.25 to $2.30 in 100-lb. barrels; cornmeal, $2.50; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

SEEDS.

Trade in timothy and clover seed continues fairly active, but seeding is now pretty well advanced and the requirements of the trade are pretty well supplied. Timothy seed remains unchanged, while clover shows a much easier feeling. There is still a moderate enquiry for alsike, but at low prices. The jobbing prices for re-cleaned stocks out of store here are as follows: Red clover, $4.65 to $5.25; Alsike, $3 to $4 65; timothy, $1.90 to $2.10; Hungarian, 70 to 75c.; millet, 65 to 75c. per bush.

PETROLEUM.

The demand for coal oil is getting lighter, while trade in machine oils is unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16½c.; carbon

DON'T FORGET . . .
to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.
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Butter and Eggs
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Egg Cases supplied on application.
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REMINGTON MACHINE CO.
Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
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Is sure to be fresh milled, more palatable, and in neater packages than the imported article.
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89, 91 and 93 McGill St., 104, 106 and 108 Foundling St., and 42 Norman St. **Montreal.**
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4TH Brand HAMS, BACON, LARD
All finest quality. **T. R. F. CASE, SEAFORTH, ONT.**

SOMETHING NEW: GRAHAM CRACKERS

Put up in attractive, neat 1-lb. packages, perfectly air-tight.

Jas. McLauchlan & Sons *Biscuit Manufacturers* **Owen Sound, Ont.**

safety, 18c.; Canadian water white, 18c.; American water white, 21c.; Pratt's astral, 22c.

MARKET NOTES.

Flour is cheaper.

Eggs are down to 9½ to 10c.

Butter continues to decline.

New season's lobster will be on the market next month.

Valencia and California raisins are about ¼c. per lb. higher in the local market.

Sugar is easier on the outside markets.

New rice will be on the market next month.

Trade in starch is beginning to pick up.

QUEBEC MARKETS.

MONTREAL, May 7, 1896.

GROCERIES.

THE jobbing houses are reasonably busy, but it seems to be the general opinion that the actual volume of trade is less than it was at the same time last year. Few changes of importance are noted. Sugar still fails to show any advance. The Wholesale Guild have fixed the price on new Barbadoes molasses to arrive. It is 2c. less than the price asked ex store. Syrups are quiet. A few contracts in new crop Japan teas are noted, but buyers still show little anxiety. In fact, this disposition rules in all staple lines of goods, business being guided almost absolutely by actual requirements. Dried fruits are firm and generally higher.

SUGAR.

Demand for refined sugar does not show radical improvement, business being quiet despite the fact that navigation has opened up. The tone abroad both on refined and raw is firm, but values on spot are unchanged, and it does not look very much as if there would be any advance in the near future. Stocks in first hands are ample and the fact is apt to check the higher tendency of the market. At the refineries this week 100 bbl. lots of granulated sold at 4 11-16c., and smaller quantities 4¾c.; 250 bbl. lots changed hands at 4⅝. Yellows ranged from 3¾ to 4⅛c. In a jobbing way prices in many instances exhibited but slight margin on first cost, but we quote: Granulated, 4¾ to 4⅞c.; bright yellows, 4 to 4¼c., and darker grades 3¾ to 3⅞c.

SYRUPS.

The syrup market is very quiet and values are unchanged at 1½ to 2¾c. per lb., as to quality at the factory, while jobbing lots move at 2¼ to 3c. for bright, and 1⅝ to 1¾c., for dark grades.

MOLASSES.

The molasses market is unsettled owing to advices from primary markets. There has been contracting for Barbadoes to arrive to the extent of 2,000 puncheons or so, which are said to cost 29½c. laid down on the wharf, but when all the extras are added it will possibly be nearer 30c. At any rate, the basis to arrive on new Barbadoes has been fixed at 31c. in carloads and 32c. in less than carload lots to arrive. A few small shipments of Ponce and Porto Rico have arrived via New York, but prices are unchanged. Jobbing prices, ex store, on old goods are unchanged. Barbadoes, 35 to 37c., and Porto Rico, 34 to 35c.

RICE.

There has been little change in the rice market. We quote: Japan standard, $4.25 to $4.40; crystal Japan, $4.75 to $5; standard B., $3.45; English style, $3.30; Patna, $4.25 to $5, and Carolina, $6.50 to $7.50.

SPICES.

Demand for spices has been of a limited character, and the market quiet, with no change in prices to report. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.

COFFEE.

The coffee market is quiet, but prices are very firm, the only business between traders in bean stock being in Maracaibo at 17½c. In a jobbing way we quote: Rio, 16½ to 20c.; Maracaibo, 18 to 21c.; Java, 28c.; and Mocha, 29 to 32c.

TEAS.

The tea market continues quiet and steady on the whole. The business in new crop Japans is backward still, and the contracts so far put through are less than those of a a year ago. Prices on these new crop goods are steady as compared with last year. We quote: Young Hysons 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45 for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grades; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUIT.

The market for California raisins has ruled steady and fairly active in a jobbing way, several carloads which arrived during the week being all distributed before arrival. The higher grades continue scarce, especially 4-crown, and now 2 and a few 3-crown fruit is the only stock available. Prices in consequence are firmer, if anything. We quote: 4-crown, 6¾ to 7c.; 3-crown, 5½ to to 6c, and 2-crown, 4¼ to 4¾c.

A considerable quantity of Valencia raisins have been taken for Manitoba account and prices are firmer as a result, the purchases about cleaning up the market here. We quote in consequence: Common, 4½c.; fine, 5c., and selected, 5¼ to 6c. There are practically none of the latter to be had, except what the jobbers want for their own trade. Layers are quiet and firm at 6 to 6¼c.

Sultana raisins continue firm in London, but spot prices are the same at 5½c.

The currant market is quiet and featureless. We quote: Barrels, 4 to 4¼c.; half-barrels, 4½ to 5c., and cases, 4½ to 5½c., as to grade.

Prunes, both European and Californian, continue scarce. A few carloads of the latter which arrived were no sooner landed than they were distributed. We quote: French, 5 to 5½c., and Austrian, 6 to 6½c. California and Oregons range from 5½ to 12c.

Figs are quiet and steady. Bags, 4¼c.; ordinary boxes, 8½ to 9c., and fancy, 12 to 17c.

Dates range from 4½ to 5c., as to quality.

NUTS.

Business continues quiet. We quote: Grenoble walnuts, 11½ to 12½c.; filberts, 7½ to 8c.; Tarragona almonds, 11½ to 12c.; pecans, 8 to 12c., and shelled walnuts, 15 to 19c.

CANNED GOODS.

There is very little change in the canned goods market, but the jobbers are doing a fair trade in vegetables, prices of which have in many instances an easier tendency. In fish the tendency is firm, and the stocks that have been carried over will be lighter than usual. We quote: Tomatoes, 80 to 85c.; corn, 60 to 65c.; peas, 95c. to $1 for ordinary; sifted select, $1.10; extra sifted, $1.45 to $1.50; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40

PARTNERSHIP

NOTICE is hereby given that we have this day admitted **MR. W. A. BRADSHAW, of Toronto,** as partner in the business carried on by us as Import and Export Brokers and Commission Merchants. A continuance of past favors respectfully solicited.

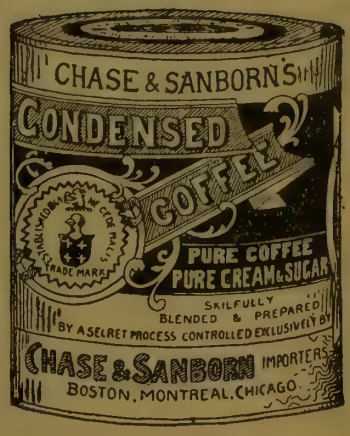
46 Front St. East,
Toronto, April 29th, 1896

W. B. BAYLEY & CO.

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Chase & Sanborn's
CONDENSED COFFEE



Is indispensable. "It's not a substitute for Coffee, but the absolutely pure, concentrated strength, flavor and aroma of the finest Coffee, blended with pure Cream and Granulated Sugar." Prices—

No. 1—"Red Label,"	1-lb. tins, cases 2 doz.	$6.50 case.
" 2—"Blue Label,"	" "	5.50 "
" 3—"Yellow Label,"	" "	5.00 "

H. MEYER & CO.'S (LONDON, ENGLAND) POTTED MEATS

ASSORTED VARIETIES: Beef, Ham, Tongue, Bloater, Turkey and Tongue, Ham and Chicken, Veal and Ham, Anchovy, Strasbourg Meat, Ham and Tongue; Chicken, Ham and Tongue. Splendid for camps, picnics, etc. Cases 6 doz., assorted, $1.80 per case; retails 5c., or 3 for 10c.; 33⅓% profit.

SEVILLE ORANGE MARMALADE

1-lb. GLASS: The only Marmalade in screw-top glass jars. Put up under our own brand, specially for high-class trade. Cases 2 doz., $1.50 doz.

SPECIALS IN CALIFORNIA FRUIT

Apricots, bags, 6¾c. Peaches, fine bright stock, bags 6c.

SAMPLES ON APPLICATION

Note to THE TRADE

We have severed our connection with the Mazawattee Tea Co. and are making arrangements with the largest package tea firm in the world. Look out for our announcement in next week's "CANADIAN GROCER."

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - ONTARIO

to $2; strawberries, $2 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2 40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.35 to $1.40; "Maple Leaf," $1.25; "Lion," $1.25 to $1.40; Lowe Inlet, $1.25 to $1.30, in tall tins; cohoes, $1.05 to $1.15; canned mackerel, $1.20 to $1.30; lobsters, $2.25 for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1 45; 2's, $2.25 to $2.35; 6's, $7.50 to $8; 14's, $15 to $16.50.

GREEN FRUIT.

The sole interest in green fruit this year are the big auction fruit sales, reports of which will be found elsewhere.

FISH.

There is no change in fish, which rules quiet with prices largely nominal. We quote as follows: Fresh haddock, 2⅞c. per lb.; Choice pickled Labrador herrings, $5.25; No. 1 N.S., $3 to $4; No. 1 green cod, $3.50 to $4; No. 2, $1.75 to $2; No. 1 haddock, $3; No. 1 large codfish, $6; No. 1 lake trout, $4 to $4.25; B.C. salmon, $10.50; No. 2 Labrador salmon, $13; No. 1 mackerel, $18.50; Loch Fyne herrings, 85c. per keg, and $11 per bbl.; No. 1 sardines, $4 50; No. 1 dried cod, $4 to $4.25; boneless cod, 6c. per lb.; boneless fish, 3¼c.; boneless haddock, 5c.; shredded, 11c.; haddies, 6½ to 7½c. per lb.; bloaters, 90c. per box, and smoked herrings, 8 to 9c. per lb.

PROVISIONS.

Provisions continue dull and featureless, with no activity of any kind to note. Prices range as follows: Canadian short cut, clear, $12.50 to $13; Canadian short cut, mess, $13 to $13.50; hams, city cured, per lb., 7½ to 9½c.; lard, Canadian, in pails, 8c.; bacon, per lb., 8½ to 9½c.; lard, com. refined, per lb., 6¼c.

COUNTRY PRODUCE.

EGGS—The egg market continues depressed, and prices again took a drop during the week of 1c. to 9¾ to 10c. under increased receipts.

MAPLE PRODUCTS—Demand for maple syrup is of a steady character, and prices are unchanged at 50 to 55c. per gallon tin. Sugar is steady at 7 to 7½c.

BEANS—Continue slow, but steady, at 90 to 95c.

POTATOES— Are dull and steady, car lots selling at 28 to 30c.

HOPS—Range from 6 to 8c., according to quality.

HONEY—Comb honey is dull at 12c. for bright, and 10c. for dark.

ONIONS —Are steady at $1.60 for yellow, and $2.50 for red in car lots.

TALLOW—Continues quiet and nominal at 6c.

HAY.

The hay market is steady, No. 1 selling at $14 per ton, and No. 2, $12.

FLOUR, MEAL AND FEED.

There has been little change in flour, but Manitoba grades during the past few days exhibited rather more activity. We quote: Winter wheat, $4.10 to $4.25; straight roller, $3.75 to $3.80; straght roller, bags, $1.75 to $1.90; extra, bags, $1.55 to $1.65; Manitoba strong bakers', $3.40 to $375.

The market for oatmeal is very quiet, which is usually the case at this season of the year. The demand is slow and the feeling easy. We quote: Standard, barrels, $3 to $3.10; granulated, barrels, $3.10 to $3.20; rolled oats, barrels, $2.80 to $2.90; rolled wheat, per 100 lbs., $2.40 to $2.50.

A fair business was done in feed, the demand for all lines being fully up to the average for this season, and prices rule steady. We quote: Bran, $14; shorts, $15; mouillie, $19 to $20.

CHEESE AND BUTTER.

The cheese market continues firm, but with no finest white obtainable, prices are nominal at 9c. An absurd rumor was current this week that the shipments last week comprised a lot of new fodder cheese. This is ridiculous on the face of it, as there has not been much over a few hundred received in the city so far, and these were all taken locally at 8c., more than they could ever realize on the other side. Receipts lately have been heavy, it is true, some 4,000 odd on Monday, but they are old cheese from Western Ontario on through account.

Butter continues heavy and depressed, and a buyer could very probably fill his wants to-day in creamery at 14 to 14½c. This is a decline of 3c. clear since last week.

ASHES.

The ashes market has been easier under increased receipts, and prices were 25c. lower at $3.50 for first pots and $3.25 for seconds, while pearls are offering at $4.75.

MONTREAL NOTES.

The long-expected advance in refined sugar still fails to materialize.

The Montreal Wholesale Grocers' Guild have fixed their prices on new crop Barbadoes molasses to arrive. It is 31 to 32c., according to quantity.

Prime Japan teas have opened up this spring, on the average, $2 ahead of last year, and ordinary grades about the same.

The demand for Valencia raisins from Manitoba buyers has been a feature this week. They have cleaned the market of the goods.

The green fruit sales opened here Tuesday, and were attended by over 100 buyers from all parts of Canada and the United States. Full particulars are given elsewhere.

J. W. Windsor, the well-known canner, has left for the Maritime Provinces to look after his various canneries on the coast.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

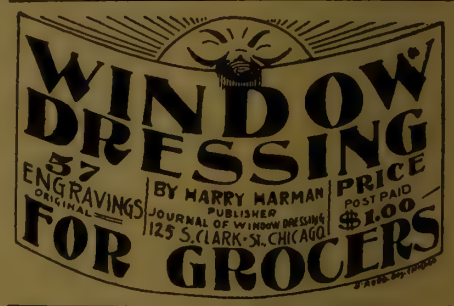
ST. JOHN, N.B., May 7, 1896.

THE volume of business for the past week has been good, particularly up-river shipments. Merchants between Fredericton and Woodstock, and at Woodstock, and even above, are anxious to get their stuff up while the steamer is running to Woodstock, which she can only do while the water in the river is high. The difference in freight by water and rail is great. We are having beautiful weather, though cold, heavy frosts at night. Collections are fair. From the number of bicycles seen one would judge money

Joseph Carman
Mercantile Broker and Manufacturers' Agent,
Correspondence Solicited.
References—All wholesale Grocers.
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A. T. CLEGHORN
General Commission Agent
Correspondence solicited.
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Honey, Marmalade and Jelly Glasses, Lamp Chimneys, 25% less than regular prices. Special low quotations on Fruit Jars for immediate delivery. Get our prices. They will save you money. RUSSILL'S, in the St. Lawrence Market, Toronto. (19)



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Stoneware Manufacturers
BELLEVILLE, ONT.





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It is built on scientific principles, and of best materials.
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COTTAMS BIRD SEED packed after April 15, in one pound packets, contains a new patent Beak Sharpener and Bird Bread Holder, together with improved "BIRD BREAD," manufactured under our 1891 and 1896 patents. Prices as usual. All wholesalers.

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GENERAL .. FRUIT
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Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

PURE
LARD
60-lb. tubs
20-lb. pails
3-lb., 5-lb., 10-lb. tins
1 lb. (most popular package)
Write for special prices for lots.
F. W. FEARMAN
HAMILTON

plentiful. Markets on the whole are unsatisfactory. About the only advance to note is cream of tartar, while pork, flour, oil and fish are easy. Sugar still holds the same, though why sugar is cheaper in Canada than the United States is a question hard to answer. Interest is beginning to be felt in the coming elections, which will no doubt affect business.

OIL—With the lighter demand for burning oil, there is also a falling off in prices. The American and Canadian are both quoted lower. We quote three grades of Canadian this week, the lower grade finding quite a demand. The reduction on American oil is ¼c., while on Canadian it is a full cent. We quote: American burning oil, 22½c.; best Canadian, 20½ to 21c.; prime, 18c.; 2nd, 17½c. No charge for barrels.

SALT—The cargo spoken of last week has gone into consumption, finding a ready demand. The price while landing was quoted low. Another cargo by sailer is daily expected. There is at this season a large sale for both fine and coarse. Following prices are ex-store. Parties wanting large quantities, to get best prices, should buy while cargo is landing. We quote: Coarse, 48 to 50c.; fine factory-filled, $1.10; 5-lb. bags, $3.25 per bbl.; 10-lb. bags, $3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, $2 per case of 2 doz.; salt, bulk, $2.65 to $2.70 per bbl.

CANNED GOODS—A good business is doing. Lobsters are scarce, and packers of best brands are contracting for futures at higher prices than they asked last season. It is thought the higher price will affect the demand. There is little other change. Peas are held firmer, as also are tomatoes. There is no change in prices, except peas. Corned beef shows rather better movement. We quote: Corn, 80 to 90c.; peas, 95 to $1; tomatoes, 90 to 95c.; gallon apples, $2.20 to $2.25; corned beef, 2-lb. tins, $2.40 to $2.70; 1-lb. tins, $1.50 to $1.60; oysters, 2's, $2 to $2.25; 1's, $1.60 to $1.65; peaches, 3's, $2.45 to $2.85; 2's, $1.90 to $2; pineapple, Canadian pack, $2 to $2.40; salmon, $1.40 to $1.50; lobsters, $1.75 to $2; haddies, $1.30; clams, $5 for 4 doz.; chowder, $2 75 for 2 doz.; scallops, $5.50 to $5.75 for 4 doz.; Digby chickens, $1; kippered herring, $1.10.

GREEN FRUIT—There is a good demand. Strawberries are seen, though quality as yet is but fair and price is high; but both will improve in buyers' favor. Stocks of apples are light and only best quality is wanted. California oranges, as noted, will not sell in this market at all. In quality, Messinas are the best oranges now here. A fair quantity of bloods are sold. Bananas are now moving freely, and are a large sale. It is early for pines and the sale is limited. Lemons at the low price move freely; stocks are quite large. Cranberries continue to have fair sale. We quote:

Consignments of
BUTTER, EGGS and all kinds of Produce
handled to the best advantage
Prompt returns.
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BROCK'S BIRD SEED
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Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
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Meats and Pure Lard
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CHEESE—New and Old.
D. GUNN, BROS. & CO.
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Fancy California Washington Navel and Seedling
ORANGES
Choice and Strictly Fancy Lemons
Finest Bananas
Arriving Weekly
PRICES RIGHT
HUGH WALKER & SON, Guelph, Ont.

Apples, $2.50 to $3.50; lemons, $2.50 to $3; Valencia oranges, $4.50 to $5.50; California oranges, $2; Messina oranges, $3.50 to $3 75; blood oranges, $2 25 to $2.50; pine-apples, $1.50 to $2 50; cranberries, $3 per box; bananas, $1.50 to $2; rhubarb, 5c.; strawberries, 20 to 25c.

DRIED FRUIT—There is still a limited market. The American duty on currants is an aid to those who put up their own clean currants though they claim that in justice our Government should make a change in the duty on cleaned and uncleaned currants, and as there is a loss of upward of one-third in weight in cleaning, it would look as if it was to the advantage of the Government to have the cleaned currants used cleaned here. Dried apples are a drug, stocks in some cases becoming quite large, there being no demand, Nova Scotia merchants either consigning them to our grocers, or compelling those from whom they buy goods to take them in part payment. Prunes are a quieter sale as the season advances, and California evaporated fruits show but very small sale. Egyptian onions are here. American and Canadian are about out of the market. Bermuda onions have the best sale. We quote as follows: Valencias, 4½ to 5c.; layers, 5½ to 6c.; California L. M. 4-crown, 6 to 7c.; 3-crown, 5 to 6c.; London layers, $1.70 to $1.85. Currants, bbls., 3¾ to 4c.; cases, 4¼ to 5c.; cartoons, cleaned, 7 to 7½c.; bulk, cleaned, 6½c.: prunes, boxes, 6 to 7c.; half-boxes, 7 to 9c.; dates 4½ to 5c.; dried apples, 4 to 5c.; evaporated apples, 6½ to 7c.; California evaporated peaches, 8 to 13c.; apricots, 12 to 14c.; pears, 12 to 14c.; onions, $2.00; Bermuda onions, $1.50 to $1.75 per crate; Egyptian onions, 2¾ to 3c. per lb.; cocoanuts, $3 to $3.50 per 100 lbs.; figs, 9 to 10c.; Sultana raisins, 7 to 8c.

DAIRY PRODUCE—Eggs have dropped off in price again during the week. They are being sold as low or lower by the retailer than by the case, some retailers selling as low as three dozen for 25c. Demand is dull. The only good feature is the quality. Some Canadian butter continues to arrive, the quality in many cases giving but poor satisfaction. Our own new is as yet in light supply, and best quality finds quick sale at fair price. New cheese are expected shortly, the first demand being for small sizes. There is still some old in first hands, though stocks held in the city are not large. In old butter holders would take any price for creamery. It is hard to get full figures. We quote: Common dairy butter, old, 10 to 16c.; new dairy, 18 to 20c.; new creamery prints, 22 to 23c.; cheese, 8 to 8½c.; creamery, tubs, 20 to 21c.; eggs, 8 to 9c. by case.

SUGAR—There is still a firm market, and holders are confident of higher prices. The fact that American sugar is quoted higher than Canadian, more so than the natural circumstances would explain, is a strong fact in favor of higher prices here, but it is also a fact that the advance, though long expected as far as can be seen, is no nearer. Some think the coming election has an affect to delay the advance. A fair movement is noted. We quote: Granulated, 4¾ to 4⅞c.; yellow, 4 to 4⅜c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

MOLASSES—There is a good movement. Porto Rico is having a large sale. Price is held rather firmer than Barbadoes, in which that to arrive will cost less than any yet here. New Orleans, even in the face of direct West India shipments, shows good demand; the package is a 40-gallon one, and is popular, while the quality gives satisfaction. We quote as follows: Barbadoes, 33 to 34c.; Porto Rico, 34 to 36c, bbls; New Orleans, 30 to 36c.; syrup, 36 to 38c; Antigua, 28 to 30c.; St. Croix, 28 to 30c.

FISH—The chief interest continues to be in fresh fish, especially gaspereaux. The run so far of fish has been fair. The quantity caught here during a season is very large. They are sold fresh, either to be so eaten, or smoked, or for bait, as long as they will bring over 40c. per 100; otherwise they are pickled. Some 20,000 barrels are shipped each season. In this style they are called alewives. They go from here to New York. They are very largely shipped from there to Hayti. A few shad have been caught, and by another week the catch should be quite large. The quantity caught here is vary large, and is chiefly sold fresh. Smoked shad are particularly fine eating. Quite large quantities are pickled. A few salmon have also been caught; the catch of the latter in our harbor during a season being large. The season is not really open till June. In dry fish, sale is dull, and quite a few are arriving of fall-caught fish, spring-cured. In pickled fish the demand is also slow, and fair stocks are held. Shelburnes are sold as low as good Grand Manan. Smoked continue dull. We quote: Large cod, $3.60 to $3.75; medium, $3 to $3.25; pollock, $1.25 to $1.30; bay herring, $1.25 to $1.30 per half-bbl.; new smoked, 4 to 5c.; Canso, $4 to $4.50 per bbl.; shad, half-bbl., $5; Shelburne, $2.50 to $2.75 bbl., $1.65 half-bbl.; boneless, 2½ to 8c.; fresh Gaspereaux, 50 to 60c.; smoked do, 90 to $1; fresh shad, 25 to 30c.; salmon, fresh, 20 to 25c. per lb.

PROVISIONS—There is a fair movement, but market shows no improvement, if anything tending easier. Quite large stocks were bought, expecting high prices, and though disappointed, holders as yet have not lost money. There is a large stock of lard still here. The fact that we do not have very hot weather keeps the holders from feeling too badly. Smoked meats find good sale at even prices. We quote: Clear pork, $15 to $15.50; mess, $14 to $14.50; beef, $13 to $14; domestic mess pork, $14 to $14.25; hams, 10 to 11c.; rolls, 8 to 8½c.; pure lard, 9 to 9¼c.; compound, 7¾ to 8c.

FLOUR, FEED AND SEED—There is little new and nothing very encouraging. Flour is easy and finds fair sales. The movement in Manitoba continues large. There is a steady sale for oatmeal. In oats there is a rather firmer feeling. Dealers west incline to higher prices and some low figures are still quoted. Buyers are particular about quality. Unfortunately shippers do not seem so and it means trouble. Beans show no change, but feeling is, as noted, rather firmer. Holders of large stocks, bought at higher prices than now ruling, feel better, but during the summer demand is not large. There is a rather better movement in barley at low prices. Feed continues quiet with cornmeal very low. Some feed flour was sold this week to arrive very low. We quote: Manitoba, $4.60 to $4.65; best Ontario, $4.50 to $4.60; medium, $4.40 to $4 50; oatmeal, $3.25 to $3.50; cornmeal, $2.10 to $2.15; middlings, $19 to $20 on track; bran, $18 to $19; hand-picked beans, $1 to $1.10; prime, 90c. to $1; oats, 34 to 35c.; hay, $12.50 to $13; barley, $4; round peas, $3 65; split peas, $3.70 to $3.80; yellow-eye beans, $1.75; buckwheat, native, $1.30 to $1.35; American timothy, $2; Canadian timothy, $2.75; red clover, 9 to 9½c.; alsike, 9¼ to 9½c.; mammoth, 9¼ to 9½c.

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Consignments of all Country Produce and Fruits solicited.
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Consignments Solicited. . .
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MACHINE OIL
Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.
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Of Canned Haddies
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Golden Brand
AND ALL OTHERS
Golden Finnan Haddies are superior to the others in Quality.
Don't forget to mention the "Golden" Brand when you send in your orders.
T. KINNEAR & CO., TORONTO



IF YOU CANNOT SATISFY

Customers from the stock of Baking Powders you carry —and this is a very general complaint with the trade— the remedy is simple. Get a supply of **JERSEY CREAM BAKING POWDER.** Pure and Sure.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

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canned goods easy and safe. They never fail in quality.

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"KENT" CANNING AND PICKLING CO.

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There Isn't on This Continent, or any other, a factory that can turn out a better article than our

Tomato Catsup

It is made from the best recipe known, and nothing is put into it that is not **first-class in quality.** Send us a trial order.

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EWAN & CO.'S

"Lion" Salmon

Undoubtedly the finest red Sockeye fish packed.

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35 and 37 Front St. East, Toronto.

California Fruit

Apricots, 25-lb. Boxes
Silver Prunes, 25-lb. Boxes
Peaches, 25-lb. Boxes
Peaches, Bags about 70-lb.
French Prunes, 40 50, 50 60, 60 70

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T. KINNEAR & CO.

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50 Casks Best Imported Chicory

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Coffee and Spices

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GUARANTEED "THE BEST"

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HALLOWEE DATES . . .

A shipment just to hand

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FINE CASSALINA

Patras Currants

Ask for samples and prices.

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

ST. JOHN NOTES.

Grand Falls, N.B., has been incorporated.

St. John has now two ladies on its School Board, Miss Dever and Miss Skinner.

Lobsters continue to be shipped alive in large quantities from Yarmouth to Boston, some 2,000 crates going forward last week.

Large quantities of pulp continue to be shipped from the south shore of Nova Scotia to American ports, some 2,198 bales going from Bridgewater to Portland last week.

The handsome new waggon of G. & J. Hamilton & Sons, made particularly for biscuit, and candy delivery, is much admired. Since having a local depot the sale of their goods has very much increased through this province as well as in the city.

Everything points to a splendid Exhibition here next fall. The city has made a grant of $1,000, and also given a guarantee of another against deficiency. There is no thought that this latter will be called for. Our Upper Province friends should be well represented.

It is understood that the C.P.R. are to run a refrigerator car from Toronto to St. John, stopping at Montreal for shipments from there. It made its first trip this week. This will be very much appreciated, the more so as no extra charge is to be made on freight shipped this way.

Potatoes are low in other places beside St. John. On P.E.I. they are quoted at 15c. per bushel, and in Portland, Maine, at the same low price. At Caribou, Maine, the starch factories are running night and day, one factory in one day taking in as many as 2,400 barrels. They are bought as low as 20c. per barrel.

Pork packing, curing, and the manufacture of meat products is a growing industry in our city, and when one considers the quantity still imported, it shows the room for a still larger business. One firm, Lilley, Sons & Aldous, are now putting up canned meat. They are building a new factory.

St. John now has a bank clearing house. The want has been long felt. The old method of a clerk and messenger visiting each bank in the morning has long been found unsatisfactory. The banks will look after the business month and month about. The weekly reports will be of great advantage, as they show very closely the volume of business done.

It is gratifying to learn that the Beaver Line are pleased with their season's work from our port, and that they talk of a weekly service for next season. A strong effort is being made to have the Government name St. John with Halifax in asking for tenders for the fast steamship line as the winter port, letting the steamship company name which they prefer. There is no doubt their action in regard to this will very much influence the election here.

HALIFAX TRADE GOSSIP.

THE Halifax markets show no improvement. The roads are good and the outports are opened, but the volume of business expected at this season has not materialized. Perhaps it will come later on, after the elections are over. Reports from all over the province indicate a general slowness of trade.

The breadstuffs market remains unchanged.

There has been a good movement in canned goods, but with small margins for the trade.

There is no improvement in fishstuffs. Large hard-cured grocery cod are scarce at $3.75 to $4.25. Choice herring are selling at $3 per bbl.

There is still a good jobbing trade being done in molasses. One cargo each of Porto Rico and Barbadoes have arrived since last week. Quotations are : Choice Demerara, 38c.; fancy Porto Rico, 35c.; good do., 33c.; Trinidad, 30c.

The sugar market remains quiet. Stocks are moving slowly. Locally, prices are unchanged. The steamer Glenelg brought 4,000 tons of raw sugar from Hamburg and the Delta 500 tons from Porto Rico for the Acadia Refinery. The latter's cargo will go forward to Moncton. It was a cargo bought in Porto Rico some months ago, and is said to have appreciated some $400 in value since purchased.

The provision market is quiet. Three cargoes of Ontario live beef arrived last week, and as an experiment may be said to be successful. It cost, landed here, from $7.75 to $8 per 100 lbs., which is higher than dressed, but in good competition with native. The Ontario article has been found good for the retail trade, being heavy and good-looking. The result of the experiment will be to keep the price of native cattle down. Native beef is worth from $7 to $8 for shop and $8.50 for extra. Mutton is quoted at 7c., veal at 4 to 4½c., and carcase pork at 6c. P.E. Island mess pork is worth $13.25 at an outside figure.

The butter market is easy, there being a depreciation in values in sympathy with the Quebec market. Stocks are ample for all requirements. Good creamery is jobbing at 20c. in tubs, and dairy at 18c.

The cheese market is also easier. New is offering at 9c., and old is down to 7c.

Eggs are lower, and will further depreciate in value. The jobbing price to-day is 11c., but it is expected 10c. will be an outside figure next week.

The market is well supplied with green fruit. Valencia, Denia, Messina, California navels, and Jamaica oranges, are in full supply, and at improved values. Lemons have advanced about 50c. per box since last week, the quotation to-day being $4 per box, fancy stock, 300 count. Bananas continue to keep high, the price ranging from $2.25 to $2.50 per bunch.

The steamer Premier is due with a full cargo of bananas from the West Indies for Montreal and the west, which will be sent forward by rail, and will probably be at points of destination as soon as this letter is in print. The ripe fruit is to be auctioned here. Tomatoes are arriving. The stock is excellent. They sell at $3.50 per crate. Choice rhubarb sells at $2.50 per box. Choice Cuban pineapples are worth $2.50 per dozen. No. 1 Nonpareils are the only kind of apples offering, and bring $4 per bbl. American silver skin onions are worth 2¼ to 2½c. per bbl., and new Bermudas at $1.75 per box.

Dried fruit and nuts remain unchanged.

THE FROST IN CALIFORNIA.

Regarding the effect of the recent freeze The California Fruit Grower says, in its issue of the 25th : "The loss has been estimated as high as $200,000, but, of course, it is too early as yet to measure accurately the damage sustained. Parts of the Santa Clara Valley were heavily touched, including the prune crop, which is believed to have been very seriously hurt. Apricots and peaches suffered great damage, the former reported to have been entirely destroyed in some orchards. The raisin sections about Fresno and elsewhere also suffered great loss, and many growers believe the crop will be a very light one, even with the best of weather conditions from now forward. Peaches, cherries, pears and prunes are reported to have been seriously damaged in Sonoma, Alameda, Tehama and San Joaquin counties. It should be remembered, however, that although the reports of widespread damage are, many of them, unquestionably true, yet the recuperative powers of nature in California are wonderful, and often bring unlooked-for results out of apparent disaster. There will undoubtedly be a good aggregate crop, but certainly the great promise of a fortnight ago will not be realized as to the yield this season."

SITUATION WANTED.

YOUNG MAN, MARRIED, AGE 28, UNQUESTIONABLE ability and integrity, wants to take root in good house in groceries or manufacturing establishment; thorough experience as salesman, buyer, correspondent, accountant, etc. Know nearly all dealers from Toronto to Victoria, B C. (5 years in British Columbia). "Am a worker with NO testimonials," being with present firm last 15 years, who are retiring from wholesale line; understand general store, and would take same if with good party. Address BOX C, CANADIAN GROCER. (19)

J. J. DUFFY & Co.

Importers and Wholesale

Coffee and Spice Merchants . .

Canada Mills 375 St. Paul Street . . **MONTREAL**

HAVE YOU GOT IT?



PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

PERSONAL MENTION.

MRS. GLEESON, wife of Mr. Michael Gleeson, general merchant, Greenwood, died on Monday last. The interment took place on Wednesday. THE CANADIAN GROCER extends its sympathy to Mr. Gleeson.

J. J. McKenna, Dublin, is as usual doing a good trade. He has one of the largest stores west of Toronto.

M. Jordan, Seaforth, is removing into his new 18 by 60 store, which has large plate glass windows containing a well-assorted stock of tempting goods.

While Mr. McWilliam, of McWilliam & Everist, and Mr. J. P. Clemes, of Clemes Bros., Toronto, were driving their horse ran away. They were both thrown out and badly shaken up.

Mr. D. Stewart, of Thistletown, who has carried on a successful general store for the past fifteen years, has taken into partnership his son, and the firm will be called D. Stewart & Son.

Mr. E. E. Schoenheit, representing Raworth, Shodde & Co., the manufacturers of Wool soap, is in Hamilton, assisting the local agents, A. E. Richards & Co., to place Wool soap on the market.

Mr. J. MacRae, representing the Snow Drift Co., of Brantford, was in Montreal this week, and reports business good.

A GROCERY STORE BURGLARIZED

The grocery store of W. G. Cork, 400 King street east, Toronto, was entered by burglars on Sunday evening while the family were attending church. Entrance was effected by bursting open the door of an adjoining vacant store, from whence the visitors worked their way into Mr. Cork's premises via the roof. The burglars ransacked the store and dwelling, but secured nothing beyond about ten dollars worth of old coins. Mr. Cork had taken the proceeds of his Saturday's sales with him; and it was evidently money only the burglars were after. The strange thing about the burglary is that it was perpetrated in broad daylight.

RICE AND THE BIBLE.

A book before us says: "Rice is not mentioned in the Bible, as it did not grow in the countries in which Bible happenings occurred." We think the author is mistaken. The fact that the word "rice" does not appear is no evidence of the non-existence of a product that in the Bible era was feeding the majority of the world's people. From the earliest ages the blanket expression "corn" has been used to cover all kinds of grains and seeds used for food. In England the word now applies to barley, rye, oats, and more especially, wheat. It Scotland it usually means oats, while here it only refers to maize. The word "corn" frequently occurs in the Bible, and when we consider the enormous commerce of Palestine, particularly in the days of Solomon, it is natural to suppose that rice was among the imports, and that, like wheat and other grains, it finds shelter under the market term "corn."—Aberdeen Examiner.

CALIFORNIA PRUNES.

Speaking of the prune situation a commission merchant said: "In Santa Clara Valley but 10 inches of rain fell this season, as against 30 inches a year ago. The consequence is, that even before the frost came it was evident that the prunes would run chiefly to small sizes, and that there would be a scarcity of large fruit. After the frost some people believed that the thinning out of the fruit as a result of that would make the yield of large fruit greater. This might have been so had the whole Valley been alike affected; but the frost only hurt in spots, killing some trees entirely, so that the general average would not be affected."

The Canada Coffee and Spice Mills (J. J. Duffy & Co.) have removed from Craig street to more commodious premises at 375 St. Paul street, where they will be glad to see their customers.

A despatch from Quebec says: Prominent men in the Lower Town feel quite elated over the present season's prospects for Quebec, and are confident that it will be the best in many years. Quebec lumber circles have been extremely active, and the sales have been unusually large, in fact, quite as large as most houses cared to handle. Messrs. Dobell, Beckett & Co., Sharples & Co., Burstall & Co., Price Bros., King Bros., and others have made remarkable sales, and many of the smaller houses have done correspondingly well.

IRELAND NATIONAL
FOOD COMP
Toro

Rounthwaite, Man., April 22,'96

Dear Sirs,

Please send another case to the Pure Gold Mfg. Co. for me, to be shipped with goods from them. There is no trouble in selling your brand; it sells itself.

Yours truly,

E. S. SHEARER

TRADE CHAT.

WALKERVILLE has repealed the by-law requiring $250 for a liquor license fee, and the amount is now reduced to $150.

Inwood has an egg market.

Two hundred dozen eggs are picked up daily in Alvinston by egg buyers.

The hour for closing bars in Woodstock has been changed from 9.30 to 10 p.m.

F. A. Leak has purchased a larger boiler and engine for his cheese factory at Blytheswood.

The Hanover Board of Trade is moving in the matter of clearing the village street of obstructions and nuisances.

The C.P.R. general superintendent estimates there are between eight and nine million bushels of wheat in Manitoba and the West.

The Excelsior Manufacturing Company, of Chicago, for preserving eggs, will establish a branch in Hamilton, and will build a warehouse costing $40,000, on Catherine street south.

G. F. and J. Galt are building a large warehouse, 100x45 feet, opposite the Lake of the Woods building, near the C. P. R. freight sheds.—Free Press, Winnipeg.

W. C. B. Rathbun, the Toronto representative of the Deseronto firm of that name, wounded himself dangerously, if not fatally, Monday while leaning a rusty revolver.

The Canada Northwest Land Co. seems to be doing better this year. The sales of agricultural land in the first three months amounted to 2,800 acres, for $15,000, which is seven times as much as was sold in the same period of 1895.

A grocery clerk of tender years, and one who has not been long at the business, is being teased by his fellows on Upper Wyndham street to-day, because, on Friday, he poured half a gallon of vinegar into a coal oil can for a lady, who didn't find out the difference till she started to light the fire this morning.—Herald, Guelph.

Returns for the Winnipeg Clearing House for the first four months of 1896 are greatly in excess of the first third of 1895. The figures for the first four months of 1895 were $12,810,918, while this year's total is $17,348,863, a total gain of $4,537,914.

The Elgin Mercantile Association met in St. Thomas Saturday. The question of tainted meats was discussed. It was pointed out that recently animals afflicted with cancer had been offered for sale. The sentiment of the meeting was that an inspector should be appointed to see that no diseased meat was sold.

The new time card of the Northern Pacific comes into force on Sunday. The train for the south will leave here at 11.35 a.m., and the train from the south will arrive here at 2.45, as it does at present. The Portage train arrives here at 12 o'clock and leaves

Canned meats
for camping parties

Will soon be in brisk demand. Not only do campers appreciate our meat dainties, but house-keepers generally are using them largely during the warm months. We put up Potted Chicken, Duck, Turkey, Pigs' Feet, etc. Shall we send you our list?

All wholesalers keep our goods

Delhi Canning Co., Delhi

ZIMMERMAN'S

Dandelion Coffee

A boon to dyspeptics.
The best tonic beverage for breakfast.
Most perfect preparation of dandelion offered.

Todhunter, Mitchell & Co.

Sole Manufacturers Patent Process Prepared Coffees

TORONTO, CANADA

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA
and ROYAL NAVY CHOCOLATE
FAMOUS BLEND COFFEE

Send your orders to

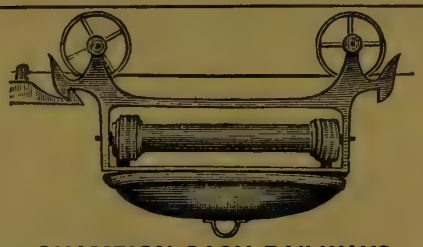
THE COWAN CO., Ltd.
470 King St. West, Toronto

Union Mutual Life Insurance Co.
OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager
Room 2, 162 St. James Street, Montreal



CHAMPION CASH RAILWAYS
5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.
S. S. KIMBALL, 577 Craig St., Montreal



This is a cut of our high Grocer Refrigerator which we make in three sizes. We also have two sizes in a low style of Grocer Refrigerator and in point of workmanship and efficiency cannot be excelled in this or any other country. We make them for Butchers', Grocers', Hotel and Family use. Call and see them or send for catalogue:

JOHN HILLOCK & CO.
165 Queen St. East, Toronto.

for the Portage, as it does now, at 5.45. Corresponding changes will be made on the Morris and Brandon branch.—Free Press, Winnipeg.

For the first time since the holding of the World's Fair, the employes of the M.C.R. shops are working full time. An order was received yesterday and the men started this morning to work 10 hours per day. This will be a welcome change to the men themselves, who for years have been working 7 and 8 hours per day, and benefitting as it will, so many men, will also be a benefit to the whole city.—Journal, St. Thomas.

George Rogers, a driver for J. A. Stewart, grocer, Woodstock, performed a plucky act on Saturday while delivering goods near the C.P.R. station. He was about to cross the track near the station when he saw a little child a short distance away. A shunting train in the yard was about to bear down on the little one, and Rogers, seeing the child's danger, immediately jumped from his rig and dashed towards the child, who was playing in the sand totally oblivious to danger. Rogers was not a moment too soon. He grabbed the youngster and a second later the shunting cars passed over the spot where the child had been playing.

A most dastardly robbery occurred about 3 o'clock Saturday morning at Port Stanley, when the store of W. M. Berry was entered by burglars and $70 in cash stolen. Mr. Berry made an effort to secure a pistol, which was in a drawer near his bed, but he was warned not to move. While one of the burglars kept guard, the other searched the room and secured $70 in cash, a pocket book containing several promissory notes and other papers, only valuable to the owner. Mr. Berry's gold watch, which was under the pillow, was overlooked.

A large number of the cheese factories, particularly in the south part of the county, have commenced operations for the season, while those in the north that have not yet started are expected to open about the middle of the month. May 1 saw several of the factories change from butter to cheese-making. The Ingersoll Produce Co. has picked up all of the offerings in the Ingersoll district at from 6 to 6½c., while R. M. Ballantyne has bought the April make, about 250 boxes in all, from the East Zorra, Strathallan and Bright factories.—Woodstock Sentinel Review.

Farmers in Chatham district sold 150,000 dozen eggs last week.

MANITOBA'S CROP ACREAGE.

Mr. Acton Burrows, formerly Deputy Minister of Agriculture for Manitoba, and now of Toronto, writes to correct a despatch in The Telegram that Manitoba's crop acreage this year will be fully 50 per cent. less than last year. He says, as a result of recent heavy rains in the Prairie Province there may be a considerale reduction in the acreage cropped in the low-lying Red River Valley, but this is only a small proportion of the crop area of the province, and while the wet weather may delay seeding operations a little in the other districts, it will not appreciably affect the acreage owing to the very heavy crop yield. Last year the farmers were too busy with harvesting and threshing operations to do much fall plowing, and Mr. Burrows thinks there will be a slight decrease in the acreage under cereals this season, but nothing like such a falling off as 50 per cent.

INDIAN & CEYLON TEAS G.F.&J.GALT 42 Scott St. Toronto BOOK ON TEA BLENDING MAILED ON APPLICATION

TO MAKE BIRDS SING.

THE CANADIAN GROCER is in receipt of a sample of the new bird bread holder and beak sharpener, containing a cake of improved bird bread, manufactured by Bart. Cottam & Co., London, Ont., under letters patent, No. 36,433, No. 51,086, and No. 51,341, and registrations of August and September, 1895. In addition to one pound, full weight, of compounded mixture of nutritious bird food, each one pound packet of Cottams bird seed, will in future contain a cake of this improved bird bread, together with a patent bird bread holder and beak sharpener. This valuable addition to this firm's well-known brand of seed is conceded to be the avicultural feature of the age. No bird should be without this excellent preparation, especially during sickness, moulting or incubation, as it promotes the healthy operation of the gizzard, thereby eradicating disease, and giving tone and vigor to the whole system. As a song restorer it is highly recommended, its action on the vocal organs being most surprising. Indeed, its effect at times is so remarkable as to almost justify the claim that it has a direct action in the way of producing the tissue of the vocal organs. Grocers should handle it.

KNOX'S EGG PRESERVER.

As we have come to the season for a preserver of this kind to be used, we feel like recommending this article to all who should desire to put away eggs, believing it to be an article of merit, as it has been thoroughly tested and tried before it was offered to the public. It is manufactured by Mr. C. B. Knox, of Johnstown, N.Y., who makes the well-known gelatines bearing his name. We predict for this preserver large sales from now on. The agents, A. E. Richards & Co., tell us there are already imitations of this preserver on the market, and the trade will do well to see that they get the right article, viz., Knox's. This preserver can be had from all wholesalers.

INCREASING SALES.

T. J. Cooke & Co., the Montreal agents, report that the sales of Hires' rootbeer increased 25 per cent. last summer, and that from the way it is going out now it is likely to be 50 per cent. this summer.

A CHANCE IN CROCKERY.

W. J. McNeice, of the Canada Crockery Importing Co., has just returned from a visit to the English markets. He has picked up some special lines in toilet and dinner sets. As these are offered at inside figures they are not apt to remain long on hand. Readers, therefore, who want quotations or other particulars should write at once to the company's offices, 181 McGill street.

The exterior of the warehouse of D. Gunn Bros. & Co., is being repainted this week.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1849
IS THE BEST.

ASK FOR
MOTT'S

WE PAY FREIGHT

We will send to any dealer in Ontario or Quebec, one or five cases of "INSTANTANEOUS TAPIOCA," freight paid, if ordered direct from us before May 31st.

Howe, McIntyre Co.
MONTREAL, Que.

Price, per case of 50 1-lb. pkgs., $5 50.

Central Business College

TORONTO AND STRATFORD.
Two great business schools under one management. Students admitted at any time. Free circulars.
SHAW & ELLIOTT, Principals.

TRADE S MARK SCIENTIFIC V Mfg Co

HERE is what we MAKE that YOU ought to handle:
"SCIENTIFIC"
STOVE ENAMEL
STOVE PIPE VARNISH
FURNITURE POLISH
CARRIAGE TOP DRESSING

You can make money on these goods. They are the best on the market. You can order through any wholesale house or direct.

Scientific Varnish Mfg., Co.
Telephone 2905. TORONTO.

The Stearns Bicycle Is known throughout cycling as a light, staunch, stylish, speedy mount. There's a best in everything; the '96 Stearns is a veritable edition de luxe among bicycles. Finished in black or orange.
Stearns riders are satisfied riders, and always proud as kings of their mounts. Your address will insure receipt of our handsome new catalogue when issued.
"The Yellow Fellow"
AMERICAN RATTAN CO., TORONTO, ONT.
CANADIAN SELLING AGENTS

SPECIAL IN DINNER SETS

OUR OWN I. X. L. SHAPE
IN BROWN OR DOVE COLORS

97 Pieces
$4.50!!
(Packing 25 Cents)

Or in crate lots—15 sets in crate—5 per cent. discount.

Assorted packages in White Granite Seconds a specialty.

The Canada Crockery Importing Co. Ltd.
181 to 185 McGILL STREET, MONTREAL

GRAND MOGUL TEA

Steadily increasing demand. Comparative

Sales 1894
Sales 1895
Probable 1896

The best Grocers handle this best of all teas. Quick Sales, Good Profits. It means increased business to the Grocer. It is a trade winner. **PROOF SPIRIT VINEGAR**—Manufactured under Government supervision, quality guaranteed. Write us for prices.

T. B. ESCOTT & CO. Wholesale Grocers, **London, Ont.**



Something New

East India Pickles

GOOD SELLER
GOOD PROFIT

Pronounced by epicures to be the most appetising and delicious pickle ever prepared.

1 DOZEN IN A CASE.

A. E. Richards & Co. Agents for Canada **Hamilton.**

EXCELLED BY NONE

Sparkling **Knox's Gelatines** Calf's Foot

THE STANDARD FOR PURITY

No. 1. Knox's Sparkling
. . . . . Calf's Foot

No. 3. Knox's Acidulated

The purest and best in the world to-day. The only Gelatine used and endorsed by the leading teachers in cookery on this continent.

Requires no lemons or other fruit. The package for the busy housekeeper.

Knox's Gelatines secured the only Medal at the World's Fair for Purity, Strength and Good Flavor.

A. E. Richards & Co., Sole Agents for Canada, *Hamilton, Ont.*

Also agents KNOX'S EGG PRESERVER.

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

TAKE THEM ON

and they will make a

TRADE FOR YOU!!

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

Spring Picked ! ! !

Skilfully Blended ! !

Attractively Packed !



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

PUREST & BEST

"Dairying for Profit" or "The Poor Man's Cow"

Is the title of a treatise on Buttermaking written by Mrs. E. M. Jones of Brockville, Ont. Mrs. Jones' Book has been so highly thought of by the Ontario Government that it has been printed and distributed free among farmers as an authority on this subject. The following letter explains itself.

Some time ago I commenced using the Windsor Salt in my dairy and I have been surprised and delighted at the result. It appears to me to be a PURER SALT than any I have ever used (although I have always obtained the very best, regardless of cost). It is entirely FREE FROM ANY BITTER TASTE and it DISSOLVES SO RAPIDLY as to be at once incorporated in the butter. To the practical dairyman these are vital points. MORE BUTTER IS SPOILED BY POOR SALT THAN IN ALL OTHER WAYS PUT TOGETHER. Not only is the taste disagreeable but the grain of such salt is so sharp and its nature so insoluble that butter has to be worked almost to a paste and is thereby spoiled before it is even put on the market. WINDSOR SALT IS FREE FROM THESE OBJECTIONS and its quality and price ought to make it a boon to every dairy in Canada, I shall use no other in future, and as the output of my private dairy is 7000 lbs. a year, which all brings the highest price ever reached by Canadian butter, the importance of my choice in salt can hardly be over-estimated.

Yours truly,
(Signed) ELIZA M. JONES.

Any wholesale grocer can supply you, in any quantity, with this "WINDSOR" Dairy Salt in 20lb, White Cotton Bags, packed 15 in a paper lined barrel, or in 50lb. Linen Sacks.

WINDSOR SALT WORKS, WINDSOR, ONT.


CEYLON TEA
IN BLOSSOM

Have you tried . . .

JOHN DEWAR & SONS'

(Purveyors by appointment to Her Majesty Queen Victoria)

. . . SCOTCH WHISKY?

J. M. DOUGLAS & CO., MONTREAL, AGENTS.

WALTER BAKER & CO. GAIN A VICTORY.

THE course taken by the well-known cocoa manufacturing company, Walter Baker & Co., L'd., Dorchester, Mass., in regard to the sale of its product in the state of Ohio is one that speaks volumes for the integrity of the company. Some time ago, as a result of the prosecution and fining of several Ohio state grocers for selling Baker's Breakfast Cocoa, the company decided to withdraw their preparations from that state, issuing December 2nd to the grocers of the state the following circular :

We take this course because it seems the only one open to us in view of the numerous prosecutions that have been instituted against parties selling our products since the recent decision of the Court of Common Pleas of Cuyahoga County in the proceedings against Mr. Rose, of Cleveland, for selling our Breakfast Cocoa.

In that case the chemist employed by the state testified that the sample "was made from pure cocoa, with no other adulteration than the removal of the oil." He also testified that he never had examined any powdered cocoa "except the oil had been removed or starch or sugar added;" and that, without such removal or addition, it was impossible to make a powdered cocoa which would keep in our climate.

The name Breakfast Cocoa is applied only to powdered cocoa ; we have always stated conspicuously, on every can, exactly how ours is made, namely, by removing "the excess of oil" without the use of any chemicals and without the addition of starch or sugar.

Our object has been to produce an extract of cocoa containing the stimulating and exhilarating properties of the bean in the most convenient, concentrated and digestible form ; and our success has been fully attested by the leading physicians and teachers of cooking. We fully believe we have adopted the best method known for the purpose, and there is no question that the demand for the product is great, and greatly increasing.

We can hardly believe that the people of Ohio intend to prevent the sale of such an article in that state ; and we shall carry the question of the meaning of the present law, as promptly as possible, to the highest tribunal. But, meanwhile, the action of the authorities to whom the enforcement of the law is intrusted obliges us, though very reluctantly, to withdraw from the state until the law has been authoritatively construed.

In the present attitude of the authorities we cannot now guarantee protection to any one selling our goods, and we desire that you will hold any you have on hand until we have completed our arrangements for withdrawal.

On January 18, Messrs. Baker & Co. issued another circular to the grocers, in which they said :

The Circuit Court of Cuyahoga County has reversed the decision of the Court of Common Pleas to which we referred in our circular of December 5, and decided that our Breakfast Cocoa, being a pure article, made from the cocoa bean by the removal of the excess of oil, is not within the provisions of the food laws of Ohio, and that it may be sold with its present label. This sustains us in the position which we have always maintained,—that the law is intended to prevent adulteration and not to interfere with trade in purified products, when sold under their appropriate names.

We, therefore, take pleasure in announcing to you that we shall at once place our Breakfast Cocoa on sale again in Ohio ; and for the convenience of the trade we shall see that a full supply reaches the state at an early day to replace what has been withdrawn.

In view of the decision above mentioned, we do not see how any one handling those goods can in future be interfered with ; but if prosecutions should be started against you or any of your customers, we beg that you will confidently plead not guilty and promptly notify us, when we will at once assume the defence and pay all expenses connected therewith.

This result was a well-deserved victory for the company after great expense and annoyance, with little prospect of redress.

THEY HAVE FAITH IN THE WEST.

Mr. Galbraith, of Carter, Galbraith & Co., Montreal, is making a business trip through Manitoba, accompanied by their western traveller, Mr. Stephenson. The firm has faith in the West, as they are placing groceries by the carload. A representative of THE GROCER met them at Manitou, Man.

A house-cleaning necessity——

Sells well now and always.
Have you got it ?

SILVER DUST MFG. CO., HAMILTON

SILVER DUST WASHING POWDER

Wanted in British Columbia

One of the largest British tea firms want a house to handle their brands in British Columbia. Letters addressed to the Editor CANADIAN GROCER, Montreal, will be handed to them. (19)

WIDE AWAKE DEALERS



BUY THE GOODS THAT SELL BEST.

Write us for Prices . .

FOR YOUR SPRING SUPPLY OF . . .

SALT

VERRET, STEWART & CO.

QUEBEC AND MONTREAL.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St MONTREAL

ARROWROOT

In 13-lb. and 6-lb.

W

REGISTERED.

Hermetically Sealed Tins.

Imported Direct from St. Vincent, West Indies.

Grocers

Who study to please their customers keep our

Table Salt

A pure nutty flavored Salt. Gives taste to everything.

The Canada Salt Association

CLINTON, ONTARIO

Brushes, Brooms . . . . Woodenware

We are headquarters for the above lines of goods, and guarantee every article we send out to be strictly as represented. **Our Price List for 1896** is now ready and we will be pleased to mail you a copy on application.

Chas. Boeckh & Sons Manufacturers 80 York Street **Toronto**

MONTREAL BRANCH: - 301 St. Paul Street.

Every Hotel and Restaurant needs

JOHNSTON'S

Fluid Beef Cordial

IN 20-oz. BOTTLES

Have you got some to supply the demand?

MAKES THE BEST BEEF TEA. . . . . ALWAYS SATISFIES.

THE JOHNSTON FLUID BEEF CO. MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

O. LAFRENIERE, butcher, Montreal, has compromised at 50c. on the dollar.

Pierre Duplessis, grocer and butcher, Montreal, has assigned.

George Fitzpatrick, grocer, Ottawa, is offering to compromise.

R. J. Anderson, grocer, Halifax, has assigned to B. M. Davidson.

J. Bte. Bourguignon, grocer, Montreal, has filed consent of assignment.

N. Robson, grocer, Clinton, is offering to compromise at 60 cents on the dollar.

Wm. McKee, general merchant, Erin Township, has assigned to E. Totham.

O. Desmarais & Co., St. Francois du Lac, Que., are offering to compromise at 40c. on the dollar.

The assets of the estate of John Carter, grocer, Yonge street, Toronto, are $1,800 and the liabilities $2,355.

J. A. Larochelle, baker, Mattawa, has compromised at 15 cents on the dollar and retired from business.

Francis Allare, general merchant, Stoco, has assigned to T. McCann, Tweed, and a meeting of creditors will be held on Friday.

CHANGES.

J. Burchill is starting a grocery store at Andrewsville, Ont.

Joseph McKoy, grocer, Atwood, has sold out to B. R. Leake.

J. A. H. Plante, is starting a general store at Valleyfield, Que.

Irwin Harris is opening a wholesale fruit business in Montreal.

John Kelly, grocer, Guelph, has sold out to James A. McCabe.

J. P. McLean is starting a cigar and tobacco store in Montreal.

F. E. Hirsch, grocer, Montreal, has sold out to Outram & Pemberton.

Louis Walter, general merchant, St. Agatha, is giving up business.

J. W. Bernier, general merchant, Cap St. Ignace, Que., is giving up business.

Shaw & Co., general merchants, Hespeler, have sold out to James Hamilton.

Crawford & McMillan, grocers, Vancouver, have been succeeded by J. W. Cole.

H. S. Moffat, general merchant, Addison, Ontario, has been succeeded by J. I. Quinn.

G. Dunlop, general merchant, Binscarth, Man., has sold out to Brown, Smellie & Co.

Thos. Lamb, wholesale and retail groceries and liquors, Montreal, has sold out to F. C. Hirsch.

The Sutton Lumber and Store Co., Ucluelet, B.C., have sold the store business to J. E. Sutton.

Shipley & Davis, groceries, etc., Amherst, N.S., have been succeeded by C. S. Chapman & Co.

Catherine M. Egan, grocer, Halifax, has obtained her husband's consent to do business in her own name.

New grocery stores have been opened at Champlain, Que., by Louis Beaudry and Phil Corrette ; Louis Gagnon has started a general store, and Jacques Dontigny and Louis Hebert have both started cheese factories.

PARTNERSHIPS FORMED AND DISSOLVED.

J. B. Lasnier, Fils & Co., wines, etc., Levis, Que., have dissolved.

Thos. Dagenais and C. Goyette have registered a partnership in Montreal to carry on business as grocers under the style of Thos. Dagenais & Co.

S. J. Osgood, H. S. Osgood and O. A. Osgood have registered a partnership in Cookshire, Que., to carry on business as general merchants under the style of S. J. Osgood & Sons.

SALES MADE AND PENDING.

Robert Stirrett, grocer, Uttoxeter, is selling out stock by auction.

The stock of P. A. Ferguson, general merchant, Mattawa, has been sold.

The general stock of Geo. Smith, Lachine, has been sold out at 65c. on the dollar.

The stock of Switzer & Co., grocers, Ottawa, has been sold at 71c. on the dollar.

The immovable assets of Andre Lefebvre, provisions, Montreal, are to be sold June 1.

The assets of S. Hetherington & Co., general merchants, Ayer's Flats, Que., are advertised for sale by tender.

The immovable assets of the estate of Hugh McReavy, grocer, Montreal, are to be sold by auction on the 26th inst.

E. Denis, general merchant ; stock in Rigaud store sold at 40¼c. on the dollar, and that in Mongenais at 39c. on the dollar.

FIRES.

L. White & Co., produce, Victoria, B.C., have been burned out ; insured for $800.

John Barlett, grocer, baker, etc., St. Mary's, has been partially burned out.

Terence Colins, general merchant, South Bay, N.B., has been burned out ; insurance, $1,000.

The premises of Bertha Schwaller, groceries and provisions, Thorold, have been slightly damaged by fire and water.

C. M. Bostwick & Co., wholesale grocers and lumber dealers, St. John, N.B., saw mill at Salmon River burned ; insurance $11,500.

McConnell & Harding, general merchants, Country Harbor, N.S., have been burned out; no insurance; offering to compromise at 45c. on the dollar.

DEATHS.

Chas. Robinson, liquors, Halifax, is dead.

How to get rid of a rusty screw : Apply a red-hot iron to the head for a short time, the screwdriver being applied while the screw is hot.

How to preserve eggs : Add two pints of slaked lime and a pint of salt to a pailful of water. Pickle your eggs in this fluid and they will keep for a year.

CO-OPERATIVE FREIGHTS

For importers of small shipments. HOW?
Write us for particulars
BLAIKLOCK BROTHERS, MONTREAL

"SANITAS"
NATURE'S GREAT DISINFECTANT.
Non-Poisonous. Does not Stain Linen.
FLUID, OIL, POWDER, &c.
HOW TO DISINFECT
HOW TO DISINFECT
HOW TO DISINFECT
HOW TO DISINFECT
HOW TO DISINFECT
HOW TO DISINFECT
A valuable Copyright Book giving simple directions "How to Disinfect" in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application.
THE SANITAS CO., Limited, BETHNAL GREEN, LONDON, ENGLAND.
A pushing Agent wanted in each Canadian City.



Don't wait until the season is half over before ordering a supply of the famous
.. Hires Rootbeer
Pronounced by consumers to be incomparable.
Sold by all wholesale houses
WHOLESALE AGENTS :
T. J. COOKE & CO. MONTREAL | WRIGHT & COPP TORONTO

SOUPS

Mulligatawny
Ox Tail
Kidney
Vegetable
Julienne
Chicken
Mock Turtle
Consomme
Beef
Mutton Broth

"As fine as any in the World."

Dinner's first course

Is not always as appetizing as it should be. Making soup—good soup—requires particular care, and few housekeepers in their hurry can give the necessary attention. The best results can always be obtained by using our **Canned Soups.** They are faultlessly prepared from first-class stock and can always be relied upon for purity and delicate flavor. Make a personal test according to the directions on the can.

The Laing Packing and Provision Co.

MONTREAL

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

There's Money in Salt

If you know just what size to handle and the season for it. Take, for instance, the summer camping trade. That needs a strong package to stand the careless handling and one not easily upset.

For this purpose you can order, from any wholesale grocer in Toronto, "WINDSOR" Table Salt put up in 4-lb. round lithographed packages, 24 per case. Made of heavy cardboard, price $2.00 per case; sell at 15 cents per package. Profit on case, $1.60. You see it pays to sell them—why not do it?

Toronto Salt Works
128 Adelaide Street East
TORONTO, ONT.
City Agents for the **Windsor Salt Works**



"BUILD TO-DAY THEN, STRONG AND SURE, WITH A FIRM AND AMPLE BASE."
—Longfellow.

DO YOU?

WISH THUS TO BUILD an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS
PICTOU, N.S.



Fruit Jars

ALL KINDS AND SIZES.

JELLY GLASSES
HONEY JARS

ETC.

Prices Right.

GOWANS, KENT & CO., Toronto

HOW ABOUT YOUR STOCK OF



Southwell's

(NEW SEASON'S)

Marmalades?

The perfection of Marmalade (in 1-lb. Glass or 7-lb. Jars and Tins.

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

CURRENT MARKET QUOTATIONS

TORONTO, May 7, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " " "	
1 " 2 " " "	2 00
3 " 1 " " "	6 50
5 " ½ " " "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16
Dominion—	
¼ lb. tins, 4 doz. in case.....per doz.	1 00
½ " 3 " " "	1 75
1 " 2 " " "	3 00
10 lb. boxes .....per lb.	20
30 lb. pails..... "	20



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
¼ lb. tins, 4 oz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins	$1 25
Standard Baking Powder, 1-lb. tins	1 50
Jersey Cream B'k'g Powder, ¼-lbs	75
" " ½-lbs	1 25
" " 1-lbs	2 25

MAPLE LEAF BAKING POWDER.

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. Sealer Jars	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles	1 60
3. "	1 90
4.	2 60

Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
½ No. 6	4 50
½ No. 8	7 25
¼ No. 10	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross.
CROWN PARISIAN DRESSING	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	
	per gross.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

Gross	$7 50
¼ gross	2 00
Dozen	0 75

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz. net.
"Imperial," extra fine, 8, 4 strings	[illegible]
" " 7, 4 strings	3 45
" " 6, 3 strin	[illegible]
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	[illegible]
"Standard," select, 8, 4 strings	2 90
"Standard," select 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BIRD SEEDS.

BART. COTTAM & CO.

"Cottams" Bird Seed	0 07
Warblers Bird Seed	0 06¼
Belgian Bird Seed	0 06
International Bird Seed	0 05½
German X Bird Seed	0 05
German Bird Seed	0 04½
London Bird Seed, bulk 25 lb. cases	0 05
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 95
" gallons	1 80	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 95
Corn, 2's	0 55	0 70
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	1 00	1 10
" Sifted select	....	1 10
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 80	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 40	2 00
Strawberries, choice, 2's	1 90	2 40
Succotash, 2's	....	1 15
Tomatoes, 3's	0 80	0 95
Lobster, talls	1 85	2 25
" flats	2 50	2 60
Mackerel	1 10	1 20
Salmon, Sockeye, talls	1 35	1 45
" " flats	1 55	1 75
" Cohoes	1 10	1 15
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" " " " " ⅛s	0 10½	0 11
" " " " " ⅛s	0 18½	0 19

Out of every Ten Grocers

Who have tried **Edwardsburg Starch,** ten have been completely satisfied with it. Have you tried it?

EDWARDSBURG STARCH CO. Cardinal, Ont.

Sardines, other brands 9¾ 11	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ⅛'s "	0 33	0 35
Sardines, Amer., ¼s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
" 4 lb	5 50	5 80
" 6 lb	8 50	8 80
" 14 lb	17 50	18 00
Roast Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
Luncheon Beef, 1 lb	1 60	1 70
" 2 lb	2 75	2 85
Brawn 1 lb	1 30	1 40
" 2 lb	2 35	2 50
" 6 lb	6 60	6 80
" 14 lb	14 50	15 00
Ox Tongue, 1½ lb	7 00	7 20
" " 2 lb	8 50	8 80
" " 2½ lb	10 75	11 00
Lunch Tongue, 1 lb	3 35	3 50
" " 2 lb	6 50	6 80
Chipped Beef, ½ lb	1 60	1 70
" " 1 lb	2 65	2 80
Pigs' Feet, 1 lb	1 65	1 75
" " 2 lb	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb	70	75
Potted Meats, Tongue or Ham ½ lb	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb	70	75
Potted Deviled Ham or Tongue, ½ lb	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt	3 00	3 15
" " 1 pt	2 00	2 10
Gelatine of Boar's Head, 2 lb	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb	3 00	3 10
Plover Roast	5 00	....
Sliced Gold Band Bacon	3 00	....



Acme Sliced Beef. No, 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz 2 doz.... 1 4½

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	..	$1 40	$1 50
" " " 2 "	..	2 40	2 55
Comp Corn Beef 4-lb. cans	..	....	....
" " " 6 "	..	7 75	8 25
" " " 14 "	..	16 00	18 00
Minced Callops 2 "	..	....	2 60
" " 2 "	..	2 60	2 65
Lunch Tongue 1 "	..	3 40	3 50
" " 2 "	..	....	6 00
English Brawn 2	..	2 75	2 80
Camb Sausage 1 "	..	....	2 50
" " 2 "	..	....	4 00
Soups, assorted 1 "	..	....	1 50
" " 2 "	..	....	2 25
Soups and Boull. 2 "	..	....	1 80
" 6	..	....	4 50

Codfish. per doz.

Beardsley's Shredded, 2 doz. pkgs.... 0 90

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S. per doz.

Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'s.

Chocolate—	per lb.
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40
Cocoa— EPPS'.	per lb.
Case of 112 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	....
" 1 lbs. "	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'s.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (¼'s)		0 32
Mott's Breakfast Cocoa (in tins)		0 45
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		0 28
Mott's Caraccas Chocolate		0 40
Mott's Diamond Chocolate		0 22
Mott's French-Can Chocolate		0 18
Mott's Navy or Cooking Chocolate		0 27
Mott's Cocoa Nibbs		0 35
Mott's Cocoa Shells		0 05
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate.	0 21	0 43
Mott's Sweet Chocolate Liquors.	0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'s

Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each	0 50
Caraccas Sweet, in boxes, 6 lbs. each	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each	0 25
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb	0 50
Breakfast Cocoa—	
In bxs, nd 12 lbs. each, ½ lb., tins.	0 49

COFFEE.

Green.

		per lb.
Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio	0 20	0 21½
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 28
Mocha and Java	....	0 35
Old Government Java	0 30	0 32
Arabian Mocha	....	0 35
Maracaibo	0 28	0 30
Santos	0 25	0 27

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO THE QUEEN OF ENGLAND.



Over 1,000,000 Packages sold weekly

LIPTON'S
Delicious Teas

possess that most delicate flavor and exquisite aroma peculiar to the choicest growths of Ceylon and India. . . .

They are put up in one-pound and half-pound air-tight packages, and retailed at 30, 40, and 50c. per pound. Reasons why you should sell Lipton's Teas: Because everybody likes them. They have the largest sale in the world. They will increase your trade. You can buy from the following wholesale agents:

Caverhill, Hughes Co., Montreal
H. H. Brennan & Co., - Ottawa
W. G. Craig & Co., - Kingston
Balfour & Co., - - Hamilton
A. M. Smith & Co., - - London
T. Kenny & Co., - - - Sarnia

LIPTON TEA PLANTER **CEYLON**

Chief Offices: City Road, London England.
United States Offices: 80 Front New York.

Batty's

NABOB PICKLES and.... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDLAS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy **plug tobaccos duty paid.** Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. **OFFICE, Vancouver, B.C.**



A GLASS PITCHER

. . . *Free*

with Adams'

TUTTI FRUTTI

ASK YOUR WHOLESALER FOR IT

ADAMS & SONS CO.

11 & 13 Jarvis St., Toronto, Ont.

Pineapple Wafers

Just out. Try a box, you can't go astray with these biscuits. Have you tried Maple Drops Iced? If not, let's hear from you.

Bear in mind we originated Cream Sodas, in 3-pound tins. Don't try to work off any imitations. We will have another new Biscuit out in a day or two.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. 7 FRONT STREET EAST, TORONTO. Charles J. Peter.

DRUGS AND CHEMICALS.

Alum	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03½
Borax	0 10 0 12
Camphor	0 80 0 85
Carbolic Acid	0 25 0 50
Castor Oil, 1 oz. bottle, p. gross	.... 4 20
" 2 " " "	.... 6 00
" 3 " " "	.... 8 40
" 4 " " "	.... 10 00
" ½ pint " "	.... 12 00
Olive Oil, ½ pts., 2 doz. to case, per case	.... 1 25
" pints, 2 doz. to case, per case	.... 2 50
Epsom Salts	0 02 0 02½
Extract Logwood, bulk	0 13 0 14
" boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 17 0 18
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 26 0 30
Saltpetre	0 08½ 0 09
Soda, Bicarb, per keg	2 75 2 90
Sal Soda	1 00 1 25
Madder	0 12½ ....

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00
Crown Brand (Greig & Co.)—	
1 oz. London....gross	6 00
2 " Anchor.... "	12 00
1 " Flat Crown "	10 80
2 " " " "	18 00
2 " Square .... "	21 00
2½" Round .... "	24 00
4 oz. Glass Stopper.... doz.	3 50
8 " " "	7 00
Parisian Essence ....gross	21 00
Ketchup, Fluted Bottles ....gross	12 00
" Screw Top.... "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 [illegible]

FRUITS.

FOREIGN.

	per lb.
Currants—Provincials, bbls	0 04 0 04¼
" ½ bbls	0 04½ 0 04⅝
" Filiatras, bbls	0 04½ 0 04½
" ½ bbls	0 04½ 0 04¾
" Patras, bbls	0 04½ 0 05
" ½ bbls	0 04¾ 0 05¼
" cases	.... 0 05½
" Vostizzas, cases	0 06 0 07½
Panarete, cases	0 08 0 08½
Dates, Persian, boxes	0 04½ 0 05½
Figs—Eleme, 14 oz	0 09 0 10½
" 10 lb	0 09½ 0 12½
" 18 lb	0 13 0 15
" 28 lb	0 16 0 18
" taps	0 03½ 0 04
Prunes—Bosnia, cases	0 06 0 07
" Bordeaux	0 04½ 0 06½
Raisins—Valencia, off stalk	0 04½ 0 04¾
" Fine, off stalk	0 04¾ 0 05
" Selected	0 06 0 06½
" Layers	.... 0 06½
" Sultanas	0 05½ 0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05½ 0 06¾
" Malaga—	per box.
" London Layers	2 00 2 20
" Black Baskets	2 75 3 20
" Blue Baskets	3 25 3 50
" Dehesa Clusters	4 25 4 50
Lemons—Messina, boxes	2 50 3 50
Oranges—Jamaica	3 50 4 00
" Valencias	5 50 7 00
" Cal. Navels, in boxes	3 00 4 00
" Sevilles	2 75 3 00

DOMESTIC.

Apples, dried, per lb	0 03¾ 0 04
" evaporated	0 06½ 0 07

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	.... 2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	.... 2 60
40 dy	.... 2 65
0 dy	.... 2 70
20 16 and 12 dy	.... 2 75
10 dy	.... 2 80
8 and 9 dy	.... 2 85
6 and 7 dy	.... 3 00
5 dy	.... 3 20
4 dy A P	.... 3 20
3 dy A P	.... 3 60
4 dy C P	.... 3 10
3 dy C P	.... 4 20
HORSE NAILS— Canadian, dis. 50 per cent.	
HORSE SHOES— From Toronto, per keg	.... 3 60
SCREWS—Wood— Flat-head iron, 80 p. c. dis. Round-head iron, 75 p. c. dis. Flat-head brass, 77½ p. c. dis. Round-head brass, 72½ p. c. dis.	
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20 1 30
2nd " (20 to 40 inches)	1 45
3rd " (50 to 60 inches)	3 10
4th " (51 to 60 inches)	3 40
5th " (61 to 70 inches)	3 80
ROPE— Manilla	0 09 0 09¼
Sisal	0 06¾ 0 07¼
AXES— Per box	6 00 12 00
SHOT— Canadian, dis. 17½ per cent.	
HINGES— Heavy T and strap	0 04¾ 0 05
Screw, hook and strap	0 03¾ 0 04
WHITE LEAD—Pure Association guarantee, ground in oil.	per lb.
25 lb. irons	0 04¾ 0 05
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04
TURPENTINE— Selected packages, per gal.	0 42 0 43
LINSEED OIL— Raw, per gal	0 52 0 53
Boiled, "	0 55 0 56
GLUE— Common per lb	0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	.... 1 60
Clear Jelly Marmalade	.... 2 00
Strawberry W. F. Jam	.... 2 30
Raspberry " "	.... 2 20
Apricot " "	.... 2 00
Black Currant "	.... 2 00
Other Jams " "	1 55 1 90
Red Currant Jelly	.... 3 10

(All the above in 1 lb. clear glass pots.

KNOX'S GELATINE.

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross	9 00
Small Med. "	7 80
Medium "	10 80
Large "	12 00
Spoon "	18 00
Mug "	16 20
Tumbler "	12 00
Cream Jug "	21 00

RICE, ETC.

	per lb.	per lb.
Rice—		
Standard "B"	0 03½	0 03¾
Patna	.....	0 04¾
Japan	.....	0 05
Imperial Seeta	.....	0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch— W. T. Benson & Co.'s Prepared Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch— Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry— 3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss— Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss— 1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch— 1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch— 40 packages in case	3 00
Culinary Starch— Challenge Prepared Corn— 1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Pure Prepared Corn— 1 lb. pkgs., boxes 40 lbs	0 06½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS { 40-lb. boxes, 1-lb. pkgs.	0 08
SILVER GLOSS { 6-lb. boxes, sliding covers	
SILVER GLOSS { (12-lb. boxes each crate.	0 08½
PURE—16-lb. boxes	0 07
OSWEGO CORN STARCH { 40-lb. boxes, 1-lb. packages	0 07½
For puddings, custards, etc.	
ONTARIO STARCH { 38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS { Silver Gloss	0 07½
STARCH IN BARRELS { Pure	0 06½

SUGAR.

	c.	per lb.
Granulated	0 04¾	0 04⅞
Paris Lump, bbls. and 100-lb. boxes	0 05⅜	0 05¾
" in 50 lb. boxes	0 05¾	0 05.80
Extra Ground, bbls. Icing	0 05⅝	0 05¾
Powdered, bbls	0 05⅝	0 05½
Very bright refined	.....	0 04⅜
Bright Yellow	.....	0 04¼
Dark Yellow	0 03⅞	0 04

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark	per gallon. 0 30	0 33
Medium	0 33	0 38
Bright	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

What is it?

? Quality of Goods Packages Sell on Sight

"BRANTFORD" and "CHALLENGE" CORN STARCH

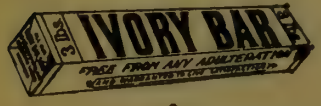
SOAP.

Babbitt's "1776" Soap Powder $3 5



1 Box Lot..... 4 20
5 Box Lot..... 4 10
Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box: 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

TETLEY'S TEAS.

No. 1. Retailed 70c.; cost 50c.
No. 2. " 50c.; " 35c.
Mixed. " 40c.; " 30c.

"SALADA" CEYLON.



	per lb.
Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red lable, retailed at 50c.	0 36
Gold label, retailed at 60c.	0 44

Terms. 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label	0 22
Green Label	0 28
Red Label	0 35
Orange Label	0 42
Gold Label	0 58

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.



Cut Tobaccos—

Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies		0 35
Navy, plug mark	0 33	35
Honey, boxes and caddies		43
Spun roll chewing, boxes		55

Plug smoking (with or without tags)—	per lb	
Black Crown smoking, in caddies		0 35
Crown Rouge smoking		0 38
Leaf tobacco, in bales	0 08	0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—

Cable	7 00
El Padre	1 00
Manrico	15 00

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50
Washboards, Globe	2 00
" Water Witch	1 40
" Single Crescent	1 80
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30
Butter Tubs	1 60
Mops and Handles, combined	1 25
Butter Bowls, crates assort'd	2 00

THE E. B. EDDY CO.

Washboards, Planet	1 60
" Waverly	1 50
" XX	1 40
" X	1 28
" Electric Duplex	2 25
" Special Globe	1 50

Matches— Per Case.

	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Tiger	2 60	2 80
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Favorite	2 25	2 35
Flamers	2 25	2 35

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented b

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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The Dry Goods Review and The Canadian Grocer **$3.00**

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . . MONTREAL

TRADE MARK BEST RED



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co,, Montreal.
" Tees & Persse Winnipeg.

Established 1780.

WALTER BAKER & CO., LIMITED,

Dorchester, Mass., U. S. A.



The Oldest and Largest Manufacturers of

PURE, HIGH GRADE

COCOAS AND CHOCOLATES

on this Continent. No Chemicals are used in their manufactures. Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their **Premium No. 1 Chocolate** is the best plain chocolate in the market for family use. Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children.

Consumers should ask for and be sure that they get the genuine

Walter Baker & Co.'s

goods, made at

Dorchester, Mass., U. S. A.

CANADIAN HOUSE,

6 Hospital Street, - - Montreal.

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S



Real Japan Liquid and Oil Paste Blacking



Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

- Kid Renovating Polish.
- Japanese Waterproof Blacking
- Brunswick and Berlin Black, for stoves.
- Universal Harness Composition, in tins.
- Harness Oil, in bottles and in bulk.
- Kid Reviver, in tins (three sizes).
- Patent Leather Polish (two sizes)
- Polishing Cream (two sizes).
- Brass Burnishing Paste (four sizes).
- Furniture Polish (four sizes).
- Russet Cream for Brown Boots (four sizes).

DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior Quality

.....London and Liverpool.

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

CHAS. GYDE, Montreal, for Ontario and Quebec.

MARTIN & ROBERTSON, Victoria and Vancouver, for British Columbia.

TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

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Observe that the SIGNATURE *Lea & Perrins* is now printed in blue ink diagonally across the OUTSIDE WRAPPER

Of every Bottle of the

ORIGINAL ... WORCESTERSHIRE **SAUCE.**

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally,

RETAIL EVERYWHERE.

AGENTS—J. M. Douglas & Co., and Urquhart & Co. Montreal

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY, Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
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D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

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Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street MONTREAL

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

EL PADRE NEEDLES EL PADRE NEEDLES

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, MAY 15, 1896. No. 20

Manufacturers to Her Majesty by Special Warrant THE QUEEN

TO THE COURT OF HOLLAND AND THE KING OF ITALY

PURVEYORS TO H.R.H. THE PRINCE OF WALES

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

Bulls Head Trade Mark

ONLY GOLD MEDAL PARIS 1878

1878 CROSS OF THE LEGION OF HONOUR

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London. 1862 Only Silver Medal Paris. 1875

Only Medal Dublin. 1865. Grand Gold Medal Moscow. 1872. &c. &c

Fresh Herrings



The recognized leading Brand in all the markets of the world.

Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

THE ONLY TEN CENT CIGAR

VARSITY CIGAR 5c. THE BEST IN THE MARKET

The "Helmet" Trade Mark



means that the materials have been selected with scrupulous care, and that all the latest scientific ideas on Meat Canning have been applied to the production of each can. While Luncheon Beef is our specialty, yet we challenge comparison on our standard make of Corned and Roast Beef. We invite the examination of up-to-date dealers who cater to fancy trade. Our packages are ornamental—their contents delicious.

Manufacturers' Agents,

JAMES HAYWOOD
Toronto

J. L. WATT & SCOTT
Montreal

J. HUNTER WHITE
St. John, N.B.

Armour Packing Co. . .

Kansas City, U.S.A.

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO THE QUEEN OF ENGLAND.



Over 1,000,000 Packages sold weekly

LIPTON'S
Delicious Teas

possess that most delicate flavor and exquisite aroma peculiar to the choicest growths of Ceylon and India. . . .

They are put up in one-pound and half-pound air-tight packages, and retailed at 30, 40, and 50c. per pound. Reasons why you should sell Lipton's Teas: Because everybody likes them. They have the largest sale in the world. They will increase your trade. You can buy from the following wholesale agents:

Caverhill, Hughes Co., Montreal
H. H. Brennan & Co., - Ottawa
W. G. Craig & Co., - Kingston
Balfour & Co., - - Hamilton
A. M. Smith & Co., - - London
T. Kenny & Co., - - - Sarnia

LIPTON TEA PLANTER
CEYLON

Chief Offices: City Road, London, England.
United States Offices: 30 Front New York.

TANGLEFOOT

Sealed Sticky Fly Paper

PRICES FOR 1896

REGULAR.		"LITTLE."	
One Box -	45 Cents	One Box -	18 Cents
One Case - -	$4.00	One Case - -	$2.10
Five Cases -	3.75		
10 Boxes in a Case.		15 Boxes in a Case.	



THE DIFFERENCE

TANGLEFOOT Does Not Leak at the Edges
TANGLEFOOT Does Not Soak Through the Paper
TANGLEFOOT Does Not Spoil Over Winter
TANGLEFOOT Does Not Allow Flies to Escape
TANGLEFOOT Has the Only Serviceable Holder

Holders Are no longer packed with TANGLEFOOT, but are put up separately in boxes of 50 which job for $1.00.

Standard Goods THE Best to Handle

Sell the Best---No Musty Flavor

STOWER'S

PURE LIME JUICE. LIME JUICE CORDIAL. CLARIFIED LEMON SQUASH.

Now is the time you want it



Popular Palatable Profitable

To be had of leading Wholesale Grocers throughout the Dominion as follows:

Messrs.	Caverhill, Hughes & Co.	MONTREAL
"	D. H. Renoldson	
"	L. Chaput, Fils & Cie.	
"	Birks, Corner & Co.	
"	Jas. Turner & Co.	HAMILTON
"	Lucas, Steele & Co.	
"	Balfour & Co.	
"	Turner, Mackeand & Co.	WINNIPEG
"	Thompson, Codville & Co.	
"	Sutherland & Campbell	
"	E. B. Smith, - - -	LONDON
Messrs.	Eby, Blain & Co. -	TORONTO
"	G. Robertson & Son	KINGSTON
"	W. G. Craig & Co.	
"	Whitehead & Turner	QUEBEC
"	N. Rioux & Co.	
"	A. Joseph & Son	
"	N. Turcotte & Co.	
"	C. & E. McMichael	ST. JOHN, N.B.
"	Baird & Peters	
"	Jno. Tobin & Co., -	HALIFAX
"	N. Rattenbury, -	CHARLOTTETOWN, P.E.I.

Lazenby's

CHOICEST JELLY TABLETS

ALL FLAVORS

COX'S GELATINE

UNRIVALLED FOR

Quality, Strength and Cheapness

Lazenby's

CHOICEST JELLY TABLETS

ALL FLAVORS

AGENTS

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar

with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

Broken Dishes

Will be one of the results of house-cleaning. New ones must be bought, and they must be better than the old ones. Our

YELLOW AND BRISTOL GLAZED GOODS AND ROCKINGHAM WARE

cannot be improved upon. We can sell you Dishes, Crocks, Jars, etc., of any size and shape, and in any quantity.

Brantford Stoneware Mfg. Co. **Brantford, Ont.**

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery."—Lancet.

WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

GRAND MOGUL TEA

Steadily increasing demand. Comparative

Sales 1894
Sales 1895
Probable 1896

The best Grocers handle this best of all teas. Quick Sales, Good Profits. It means increased business to the Grocer. It is a trade winner. **PROOF SPIRIT VINEGAR**—Manufactured under Government supervision, quality guaranteed. Write us for prices.

T. B. ESCOTT & CO. Wholesale Grocers, **London, Ont.**

IMPORTANT TO BUYERS OF BLENDED TEAS

New Line in Standard Blends M *Per lb.* 22c. *Per lb.*

No low China, only Ceylon and Indian Teas.
Good Leaf. Clean, Stout Liquor. Samples on application.

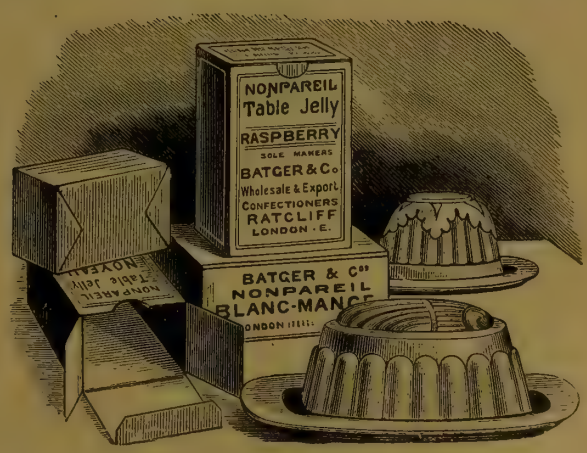
TETLEY & CO. 14 Lemoine St. Montreal

The selection of goods like the choosing of

PARLIAMENTARY CANDIDATES

insures success.

See that you CHOOSE



Order from your Wholesale Grocer

ROSE & LAFLAMME —— *Montreal*

Wrapping Papers AND Paper Bags

Few manufacturers enjoy the facilities we do for turning out the above.

The whole in all its processes are made by us. From the making of pulp to the printing of the sheet or bags, we do it all. One profit on the whole---we can therefore afford to and DO put better stock in our paper; this has been proved by comparative tests and we guarantee it.

The E. B. EDDY CO. Ltd.

HULL, CANADA

318 St. James St. - MONTREAL
38 Front St. West - TORONTO

AGENTS: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria. Permanent agents not yet appointed for St. John's, Nfld.

WHEN IN NEED OF

HAMS, BACON OR LARD

Try the "Rose Brand"—High-class Goods.

PACKED BY

The GEO. MATTHEWS CO. Ltd., Ottawa and Peterborough

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

Now they come

Campers, Excursionists, Picnicers, purchasing their supplies.

"REINDEER BRAND"

LAST YEAR they asked for

(THE RESULT)

THIS YEAR they and their friends will look for

CONDENSED MILK
EVAPORATED CREAM
CONDENSED COFFEE
CONDENSED COCOA

It will pay you to keep well supplied

BUY IN SMALL LOTS AND OFTEN

First Impressions . . .



Are usually lasting. This means much to the retail grocer. A buyer enters your store for the first time; naturally, he makes a mental note of the arrangement of your goods, the courtesy with which he is treated, and, lastly and particularly, the values he receives.

If your methods and the quality and prices of your goods please you may bank on his trade, otherwise your competitor gets it.

Now one of the best advertising agencies that a retailer can have is the fact that his teas are the best procurable in town—always fresh, aromatic and delightful. 'Tis important then that the source of his supplies be reliable; that the wholesale house with which he deals is wide-awake and attentive to the interests of its patrons.

With us Tea is a specialty second to none. Every line that enters our warehouse is carefully tested and every pound handled can be unhesitatingly recommended. To catch the transient trade is not our object—what we want is the full confidence and yearly tea business of the grocer and tea merchant.

When open, whether for Young Hysons, Japans, Assams, Ceylons, Indians, etc., etc., (high or medium grades), we feel confident of our ability to suit your requirements.

W. H. Gillard & Co.

Wholesalers Only

Hamilton

JOHN MOUAT, Northwest Representative, WINNIPEG

Wethey's Condensed Mince Meat



Is Always The Same

THE PRIDE OF THE TRADE



Not because of their handsome appearance, but because they are head and shoulders above all others. Strictest care and attention given to every detail in their preparation. There is no guess work in any department.

Boulters' "PEERLESS"
Lion Brand Canned Goods

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, MAY 15, 1896 ($2.00 per Year) No. 20

DROPS FROM THE EDITOR'S PEN.

Never allow your energy to get ahead of your brains.

—

A man can these days only be ignorant by willing to be so.

—

When economy is overdone the economizer runs to seed.

—

When business gets dull it should, like fire that is low, be stirred up.

—

Get friends, but do not depend upon friends for your existence.

—

Success in business is the resultant of energized common sense.

—

The dunner should know when to be vigorous and when to be gentle.

—

He who cannot work with his head will make little headway with his feet.

—

Coal oil taints the sugar and bad habits taint the man who sells the sugar.

—

People without ambition, like animals without legs, do not make much progress.

—

Over-cautiousness creates the very thing which cautiousness tries to avoid—obstacles.

—

Opportune sometimes is it for grocers to freeze their goods, but their customers never.

—

People who get into ruts are condemned, and yet we are enjoined to steer a straight course.

—

Waiting for something to turn up is almost as foolish as waiting for yesterday to return.

—

When a merchant is rushed to death with work it is an evidence that his business is alive.

—

Money may be the root of all evil, but the measure of a merchant's success in business is gauged by the quantity of "root" he accumulates.

—

The energy a man displays in his business should not be gauged by the size of the business.

—

Merchants who ignore children are certain to be ignored by the parents of the children.

—

People who are too proud to work are not too proud to live on the fruit of the labors of others.

—

Fixity of purpose should not be made conditional upon the likes or dislikes of other people.

—

Pushing for custom every available moment is of all things in business the most important.

—

A merchant is none the less negligent of business because he takes a judicious relaxation from the same.

—

Careful thought is as necessary in preparing an advertisement of a dozen lines as an article of a dozen columns.

—

Do not undertake what you know you cannot perform, but do not hesitate to undertake that which you must do.

—

It requires nerve to do a cash business; hence some merchants haven't the cash because they haven't the nerve.

—

If advertising does not pay it is passing strange that the world's most successful men are the most elaborate advertisers

—

Hurry and bustle in a man is no more evidence of work accomplished than it is in a piece of machinery an evidence of efficiency.

—

The young man who desires to become famous must do his own building. He may live to be as old as Methuselah without securing the desideratum if he leaves to the brains or hands of others the performance of that which he should do himself.

—

A merchant should conduct his business with the precision of a machine, but at the same time he should avoid becoming a machine.

—

If a clerk who is not obliging is not obliged to seek employment elsewhere, customers will be obliged to seek their goods elsewhere.

—

Certain trade there is that a merchant will never get till he advertises, just as certain doors cannot be opened till certain keys are used.

—

The merchant who recognizes that the office of his shop window is to show and sell goods has discovered one of the elements of success in business.

—

The merchant should prove all things, but at the same time he does not want to hold on to that on his shelves which is good: he wants to dispose of it.

—

Canned corn sold in Baltimore the other day at 18½c. The people who eat it will probably be procurable at about ten cents per head a few hours afterwards.

—

Just as it is the sportsman who is the most watchful who bags the most game, so it is the merchant who exhibits the greatest alertness for new ideas who catches the most trade.

—

It may be well to presume that every man is honest until he is proven a rogue, yet it is not good policy to buy a pig in a poke. In other words, know the quality of the goods you are buying.

—

People aiming at targets do not throw down their weapons because they do not at the first venture make a bullseye; neither should people turn from their aim in life because of difficulties encountered.

HOW TO WRITE BUSINESS-PAPER ADVERTISEMENTS.

By Nath'l. C. Fowler, Jr., Doctor of Publicity.

ADVERTISING pays. Some advertising pays better than some other advertising.

The good of an advertisement is in how it looks and in what it says.

Don't make your firm name too prominent.

Advertise what you have for sale.

If you're for sale, advertise yourself.

If you have something to sell, advertise that something.

Have your name in type large enough for folks to see it, but not so large that they can't see anything else.

Don't put your name at top and bottom of the advertisement. Once is enough.

If you can, advertise specifically, not generally.

An advertisement shouldn't be like a business card. It should say something in particular.

Conventional advertisement writing pays.

Progressive advertisement writing pays better.

The advertising pages of a trade paper are departments of information. They rise above mere advertising space.

The trade paper advertisement is as much in the interest of the reader as for the advertiser.

Write your advertisements as you would a letter of solicitation, with more display to it, and with more brevity, your strong points being brought out in large type.

Don't ask people to send for orders. That's unnecessary. That's understood.

Tell people what you have. Use argument.

If your goods and your argument are not strong, then your advertisement isn't any good.

In the quality of your goods, and in your ability to write about them, is the selling strength of your advertising.

Plate No. 1 presents the conventional form of advertisement writing, with the firm name inserted twice, and in more prominent type than that used for the articles for sale.

Plate No. 2 presents the same advertisement as illustrative of the simple and effective modern style.

The typographical display of the second example gives the advertisement increased value, for in display, almost as much as in words, is effectiveness.

In sending advertising copy to a trade paper, always specify the words, or lines, you desire to have prominent. A good way is to underline the words or paragraphs, the very unimportant words not to be underlined, and one, two and three or four underlines to represent, respectively, the degrees of type sizes. The meaning of this underlining will be understood by all compositors. Whenever it is necessary to bring out one word, or line, in unusually large type, it is well to specify it with a note to that effect.

Plate No. 2 is so arranged that the two strong words stand in bold relief, and will be seen by even the casual reader.

It is always advisable to bring out some word, or illustration, as a sort of eye-arrester, in order that the skimming-over reader will absorb it if he gives only a glance at the advertising pages.

An advertisement must contain argument, and be of a typographical, or illustrative, character that will focus attention.

John Blank & Co.

MAKERS OF

Everything, Something,

Most Everything,

AND

What You Want.

Our Blanks are the Best.

Your order solicited.

John Blank & Co.

BLANKVILLE.

PLATE NO. 1.

Best Blanks

✦

Quality guaranteed—original excellence—superlative effectiveness. All you want when you want it.

✦

John Blank & Co.
Blankville

PLATE NO. 2.

AMERICAN PINEAPPLES.

WHILE most of the pineapples sold in the United States have, in recent years, come from Cuba, the cultivation of this fruit in Florida has rapidly increased, and last season 50,000 crates were shipped from sections in that state other than the Keys, says Garden and Forest. The output from the central and northern part of the state this year is estimated at 35,000 crates, while, but for the damage to new plantations by freezing a year ago, a crop amounting to 250,000 crates was counted upon for the next few months.

The Bahamas formerly furnished the main supply, which was carried in small sailing vessels taking four to five days to reach this port, while unfavorable winds made a voyage of 20 days not unusual. Most of the pineapples now coming from Nassau and other ports of this group are consigned to Baltimore, where they are canned. As many as 5,500,000 of these pineapples have reached that city within the past 4 years, and large quantities are canned on the island. Nearly all the Cuban pineapples come to New York, 200,000 barrels and more constituting the imports for a year. These pineapples are all grown near Havana, and shipments continue throughout the entire year. The season begins, however, in the middle of March and continues at its height for four months, while the Bahama season is a month later in opening. Some of the choicest pineapples have in recent years come from the Indian River section of Florida, and exceptionally large and high grade fruit comes from Porto Rico. The comparatively small supplies from Jamaica include some excellent varieties, which are in special demand.

The delay of a day in the transportation of this perishable fruit may mean a heavy loss, and 24 hours of warm, damp weather may injure a cargo to the extent of 50 per cent. of its original value. No vessels specially fitted for carrying pineapples are yet in service, and this tender fruit is closely packed in steamers carrying sugar and other heating articles. Quick transportation in steamers equipped with improved ventilation and the best storage facilities, as are already in regular use in the banana trade, would open up new possibilities for this department of the fruit trade. At this time when, besides the shortage caused by the loss in Florida, the trade in Cuba is affected by war, prices have been high. The grade known to wholesale merchants as Havana xx (33 pineapples being required to fill a barrel) now commands $9 a barrel, and this is also the importers' price to wholesale buyers for barrels holding 45 and 90 of the fruits.

A petition is being gotten up to have all places of business in Alvinston closed three nights in the week at 8 o'clock, which is being signed by all the business men.

TALK THAT TELLS

Burnham's . . **NO=TOX** Wild Cherry Phosphate

Scientifically prepared. Does not precipitate as many others do. Keeps in any climate. A most satisfactory **Summer Beverage.** Also

NO-TOX ORANGE NO-TOX RASPBERRY

LUCAS, STEELE & BRISTOL - Hamilton, Ont.

WHOLESALE GROCERS

House Cleaning is Now in Order

We have some helpers

PHOENIX SCOURING SOAP

The most economical, and cheapest soap on the market.

PARSONS' HOUSEHOLD AMMONIA

Invaluable for removing stains from carpets, cleaning paint, etc.

BROOMS . . . . .

In all sizes, styles and weights; bamboo handles, extension handles; ceiling brooms and hearth brooms. Write us for prices, or, better still, see our travellers' samples.

JAMES TURNER & CO., Hamilton, Ont.

We are offering

Extra Quality Cleaned Currants
Fine Quality Case Prunes
Choice Quality Pulled Figs
Seal Brand Salmon
Extra Quality Selected Valencias
Choice Quality Dried Peaches
Nimpkish River Salmon

LOWEST PRICES FOR THE BEST GOODS.

BALFOUR & CO. HAMILTON.

FINE LARGE FRUIT

We are offering Bosnia Prunes, large fruit, 90/95 to the pound, at 3¾c. in barrels.

You are paying 5c. to 5½c. for this same class of fruit in cases. Send along your orders.

H. P. ECKARDT & CO. - TORONTO

VALUE OF COLD STORAGE.

THE approach of warm weather, says a writer in The Grocery World, serves to remind the wide-awake dealers in dried fruits that it behooves them to make arrangements for the carrying in cold storage during the warm weather of any fruit they have not the good fortune to dispose of.

Cold storage is one of the most useful factors in the grocery and provision trade of to-day. While it costs from five to eight times as much as ordinary storage, it is, however, indispensable, because if not protected by this method, the fruit will suffer severely from the ravages of cut worms and other insects to such an extent as to make it, in some instances, unmerchantable.

The facilities for and methods of cold storage have made great strides during the last few years, largely by reason of the advent of artificial ice manufacture. Eight or ten years ago the cold-storage men were forced to depend on the ice crop for their supply of frigidity. One well-known firm in the dried and green fruit business had an ice-house of its own on the banks of the Delaware, just above Bristol, Pa. This firm laid in a supply of ice in the upper portion of the building during the winter, using the lower portion for storage. The rates were not much in excess of the present rates charged, but in addition to the fixed charges was the freight to and from the house.

The advent of ice-making machinery and freezing appliances has modernized cold storage and reduced it almost to a science. Where, by the old method, the cold storage men were able to maintain a fairly uniform temperature, the modern ideas have improved matters so much that they can maintain a temperature at any point desired, and as some perishable articles require a fixed temperature to insure their carrying properly, this item is of great importance.

Another modern feature of the business is the important facility for separate storage. Certain classes of perishable merchandise, such as poultry, butter, eggs, etc., have separate rooms arranged for them, so that the odors from fish (of which large quantities are now carried), dried fruits, etc., will not taint them.

The cold storage business has grown to such an extent that about this season of the year it is difficult to secure accommodations in the modern warehouses unless prior arrangements have been made.

It is only during the last ten years that the importance of cold storage has amounted to so much. About a decade ago California dried fruit first began to assume an important position in this market. Before that the major supply came from the South, Delaware and Maryland. In those days there was not, as a rule, a sufficient surplus to necessitate carrying in cold storage. The cool cellars of the large wholesale buildings were then utilized. Some of these cellars preserve a very low temperature even in summer, and fruit stored in them and kept from the light will keep surprisingly well. Some jobbers even use their cellars to carry over small stocks of dried fruit yet. Raisins will not keep well in cold storage, turning red and sugaring just as if kept in ordinary warehouses.

The value of cold storage in correcting the overly large stocks of a given food product can hardly be measured. The possibilities of such preservation seem almost limitless, and have never been tested. It is thought probable that a year or even over that would not be beyond the capacity of a well-ordered cold-storage plant.

Pilkington's Powdered Perfumed Lye

Perfectly Pure. **"BELL BRAND"** Superior to all Other Brands.

Ask your wholesale grocer for it.

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East .... TORONTO

30 St. Francois Xavier Street .... MONTREAL

Low Grade JAPANS

We can give you a bargain in these teas

See our samples before placing your order.

DAVIDSON & HAY, WHOLESALE GROCERS **Toronto, Ont.**

It satisfies the old customer so much better than the ordinary Corn Meal that you sell more of it. It makes new customers for you because you gain the public's favor and that's the back-bone of successful business.

We Sell to the Retailer Direct

American Process Gold-Dust Corn Meal

It is unvarying in its excellence of cleanliness, its freedom from husks and bran, its color richness and granulation.

The modern methods of preparing it enable us to guarantee the highest standard of quality in every pound.

The Tillson Company Ltd.
TILSONBURG, ONT.

When a Man . . .

Comes to you and asks for a brand of Canned Salmon that you can recommend, you are always safe in handing over

FLAG-SHIP SALMON

Backed by the Packers' Guarantee and your own knowledge of the goods you have nothing to fear. There are no better goods than ours.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.
LULU ISLAND, B.C.

HALIFAX TRADE GOSSIP.

BUSINESS has been only fair during the past week. There is hardly a line showing any movement of note. Merchants, however, are hopeful. A good retail business is being done in the city.

Is Halifax to become a fruit port for the Dominion? The cargo of the steamer Premier, as spoken of in the last GROCER, will have something to do with this question. She brought 8,200 bunches of bananas and 90 bags of cocoanuts from Borcas del Toro, for Vipond, McBride & Co., Montreal. This is the first full cargo of fruit to arrive at this port, The fruit was found in fairly good condition, only about 2,000 bunches having ripened on the voyage. The ripe fruit was sold in job lots to dealers, who retailed it to the public at from $1.50 to 25c. per bunch, and on Saturday last nearly every man, woman and child in Halifax were eating bananas. The dealers laughingly remarked that they were cultivating a taste for this class of fruit. The steamer arrived on Friday morning and at midnight the fruit was started for its destination in 15 cars. It was expected to arrive in Montreal on Sunday at noon. This being the case, and the fruit arriving there in good condition, the route may be adopted.

The Retail Grocers' Association held a meeting Thursday afternoon of last week, at which the small margin on Surprise soap was discussed. It was agreed that all members of the association stop selling that brand of soap until the manufacturers came down in their price to the trade. It was decided to remove all cards from the stores offering the soap at 5c. As there are a large number of grocers in the city who do not belong to the association a large number of signs remain in the windows.

Exporters of fishstuffs have received cables stating that an advance has taken place in the Spanish West India market of 75c. per quintal. This is good news, but a further advance will be necessary in order that shippers sustain no loss on cargoes on passage. The past season has been the worst on record for our fish merchants, and the outlook is not promising. New alewives are offering, and $3 seems to be about their value. There is no demand for herring.

Butter took a tumble of a couple of cents per pound this week, new creamery jobbing at 20c. and dairy at 18c.

New cheese is offered at 9½c.

Eggs have been jobbing all week at 11c., but the P. E. Island dealers have wired that they can supply any quantity at 9¼c. The freight and charges to this market are about ½c.

No Ontario beef has arrived during the week, and native is not in great demand. Native was quoted this week at $8 and $8.50 for live.

The assignment of G. P. Henry & Co., victuallers, is recorded. The preferred creditors are: G. McLellan, $580; R. T. Coates, $931; E. Tupper, $678; Musgrave & Co., $105; Drysdale & McInnes, $150; G. Thompson, $238; J. McFatridge, $395; N. Holmes, $160; W. J. Veith, $210; J. C. Mackintosh, $164; H. Williams, $525; A. Burke, $550; Joseph McLaren, $236; W. McFatridge, $100; C. C. Eaton, $105; W. Dodd, $100.

The steamer Avlona arrived at midnight Monday morning, from Charente, with a cargo of liquors and dried fruits for Halifax and Montreal.

The steamer Taymouth Castle has arrived at St. John and is due here the latter part of the week, with quite a large quantity of molasses from the West Indies. She has 1,200 tons of freight for this port, mostly molasses.

THE GREEN FRUIT SALES.

THE steamship Flamboro's fruit cargo, the second this season, was sold this week at the Montreal Fruit Auction Company's room on McGill street. C. E. Thurston was, as usual, the auctioneer, and disposed of the large cargo in an able and satisfactory manner to all concerned. The attendance of buyers from the States and Western Canada was as large, if not larger, than at the Fremona's cargo sale, and the bidding, in consequence, in the early part of the sale was very brisk, but coming towards the end it sagged off considerably, and the fruit in some cases had to be started at very low figures in order to draw the bids out. On the whole, however, the sale was a satisfactory one, and prices for lemons were fully maintained, but oranges sold at figures which show quite a decline as compared with those realized for the Fremona's cargo. This is principally due to the abundant supply already on spot. The demand for lemons was active from American buyers, and fully two-thirds of the cargo was taken on this account, and they also took a large quantity of oranges, which they did not do at the previous sale. This was owing to the lower prices ruling for this fruit.

The quality and condition of the cargo was generally good. It consisted of 5,000 boxes and 5,000 half-boxes of Messina oranges, 1,000 boxes and 7,640 half-boxes of Catania oranges, and 17,500 boxes Messina lemons, 6,000 Palermo, and 4,000 Catania. Fancy lemons sold at $2.70 to $3.10 per box, choice at $2.30 to $2.60, and common at $1.20 to $2.10, and the oranges sold at $1 to $3.20 per box, and at 90c. to $2.15 per half-box. The general impression here is that at the sale of the next cargo, which will be the steamship Bellona's on the 19th inst., prices will rule much higher. The principal buyers were: Lumsden, of New York; V. Zorn, Herbert, C. Parsons, Emery, of Boston; W. Spier, of Porter Bros., Boston; Thacker, of Chicago; Peacock, of Chicago; J. P. Clemes, of Clemes Bros., Toronto; McWilliam & Everist, H. W. Dawson, of Dawson & Co., Toronto; W. Husband, of Guelph; Dixon, of Hamilton; Voishart, of St. Catharines; Shuttleworth, of London, Ont.; Bardon, of Quebec; Rheume, Beauchamp, Plain, H. A. & J. A. Brouse and G. W. Hunt, of Ottawa. The principal Montreal buyers were: John Barry & Sons, Hart & Tuckwell, O. & E. Hart, J. R. Clogg & Co., Montreal Fruit Exchange, T. S. Vipond, Vipond & Vipond, Vipond, McBride & Co., J. J. Vipond & Co., L. M. Selvestre, Bowes & McWilliams.

PERSONAL MENTION.

James A. Rothwell, Walkerton, is giving up business on account of poor health.

G. A. Griffith, general store, Baldur, Man., is selling out. He intends removing to Winnipeg.

H. W. Dawson, of Dawson & Co., is this week in Montreal attending the fruit sales. His name was inadvertently omitted from the list of those present last week.

Mr. J. P. Clemes, of Clemes Bros., Toronto, was confined to his bed for a few days in Montreal from the effects of the runaway accident which he met with in company with Mr. McWilliam a couple of weeks ago. He is now able to get about again.

Mr. Bart. Cottam, of Bart. Cottam & Co., London, sails for Europe on Saturday, via New York.

A GOOD SUGGESTION.

"It would be a good thing," say Lucas, Steele & Bristol, "if customers when remitting stamps for fractional parts of a dollar would wrap them in oil paper and thus prevent them from sticking together. The address of business men on the left-hand of an envelope is also desirable; those not delivered will then be promptly returned."

TEA-GROWING IN NORTH DAKOTA.

That old ideas are gradually giving way to the force of progressive circumstances is shown in a most practical manner by recent Russian enterprise in North Dakota, remarks The Northwest Magazine. It took California a long time to learn that its soil and climate were adapted to the cultivation of figs, dates, etc., and many years passed before planters in the Southern States learned that pineapples, and a host of other fruits as well, could be grown to as great perfection as in the land whence they were imported. It is so difficult to overcome one's preconceived notions that certain commodities must perforce be grown in certain tropical or semi-tropical countries other than our own! When asked what products are grown from North Dakota soil, one thinks readily of wheat, rye, oats and flax, but who in the world would name tea as one of the cultivatable crops? Yet tea is grown, and grown successfully, in North Dakota. State Commissioner of Agriculture Laughlin has made the discovery that a colony consisting of twenty Russian families, in Mercier County, raised tea last year from seed obtained from Russia. The experiment is reported to have been a decided success, and tea culture will be tried on a much larger scale in that state this year. It is known as the Asiatic Russian tea plant, and the quality is said to be every way superior to the black tea sold by merchants.

One enterprising merchant put in his window a sign which read: "We back our goods with our honor." The merchant two doors west put up a sign also. His sign read: "We back our goods with a cash guarantee. See?"—Indianapolis Journal.

CUT RIGHT IN .... TWO

Your chances of failure are cut right in two. You won't have half the chance of having dissatisfied customers—of losing your steady trade—of being unsuccessful in the grocery trade if you carry these well-known standard goods. They are money makers.



Crown Brand Flavoring Extracts

The extracts we make in forty different flavors — from the natural fruits and spices—absolutely pure. Everyone who tries them uses them all the time.

Hubbard's Rusks

You can give them your strongest guarantee, as we do, that they make the most nourishing and attractive diet for infants and invalids. Their rapidly increasing sale proves it.

Bryant & May's Matches

The reliable kind, which light easily and kindle quickly. The kind that enjoys the largest sale of any match in the world.

Craven & Son's Confectionery

Principally hard-boiled candies and absolutely pure Drops and Candies in 5-lb. bottles, Toffee Cubes in 8-lb. bottles, Perfumed Cachous in 1-lb. bottles.

Robert Greig & Co.

Sole Agents for Canada

MONTREAL

Fancy Groceries

We have an exceptionally fine stock of these goods, direct importation, comprising

French Peas — Olive Oil
French Mushrooms — Spanish Queen Olives
Nonpareil Capers — Genuine French Sardines
Genuine French Mustard

The above in all sizes and all grades. The very best obtainable at the different range of prices.





Turner, Mackeand & Co.

Wholesale Grocers,

WINNIPEG

ALWAYS UNIFORM

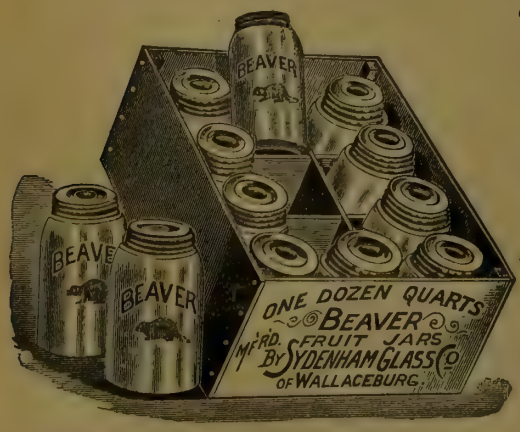
THOROUGHLY TESTED IN EVERY WAY

Snow Drift Baking Powder

No one ever complains if you sell them this perfectly pure Baking Powder.

The Snow Drift Co., Brantford, Ont.





The Sydenham Glass Co. Ltd.

Manufacturers of **WALLACEBURG, ONT.**

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint. Write for prices. Prompt attention to orders and inquiries.

OFFICE AND WORKS: **Wallaceburg, Ont.**

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THE CANADIAN GROCER

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TAKING THE TARIFF OUT OF POLITICS.

AN organized effort is being made in the United States to take the tariff question out of politics.

As in Canada so in the United States, the pending elections have aroused interest in the tariff, and consequently the movement in question has more or less interest for Canadians.

After the experience of the business men of the United States in 1894, when Congress kept tariff reform in suspense for a twelve-month or more, to the detriment of trade, it is not surprising that the interests then affected so disastrously should now be active to prevent its repetition.

A proposition to take the tariff out of politics is under the circumstances what might be expected after those whose duty it was to deal with it had proved themselves to be so unfitted for the task. It is the experience of history in other matters as well as tariff questions.

In Canada we have had tariff bunglers and we have got them yet; and had the members of our Parliament proved themselves to be as bad at tariff tinkering as were the members of the U. S. Congress in 1894, it is possible that we might have seen a similar movement inaugurated in this country.

But what is often first proposed as a remedy for an evil is not always the best. And this, it appears to us, is the case with the proposition to take from politics the solving of tariff questions.

Tariff questions have always been questions which have divided men into two or more political camps; and as long as one man thinks differently from another they always will.

If the citizens of either the United States or Canada were to take the duty of tariff framing from those in whom it now reposes and handed it over to a body of business men, it would be merely transferring it from one body of politicians to another. Of course, the transfer may ensure a better class of politicians, but that would not mean the taking of the question out of politics. Nor would it, in all probability, be representative of the will of the people.

The tariff cannot be severed from politics. It is as impossible as to extract the salt from the waters of the Atlantic.

What is wanted is not to take the tariff out of politics, but to take out of politics the professional politicians of the ward type, who are so much in evidence in the Parliament of Canada as well as in the Congressional halls of the United States, and in their places put men wide in practical business experience and rich in common sense.

Leave with them the work of framing tariffs. They, 'tis true, will not be without their different political opinions, but they will not allow these to blind them to a sense of their duty. They will not allow the commercial interests of the country to become subservient to party exigencies. They will not allow legislation for the good of the country to be shelved, for that which, while it may benefit the party, will shackle the trade of the country. They will not allow session after session of the House, week in and week out, to be worse than wasted in discussions, the resultant of which is a country torn from one end to the other by sectarian strife. Their own interests, if nothing else, will preclude them from doing these things.

These are the class of men that THE CANADIAN GROCER, during the last two years, particularly, has been urging the business men of this country to send to Parliament. And, judging from the character of the men that are being nominated in many of the constituencies, our labors have not been altogether in vain.

AN OBVIOUS MORAL.

A LITTLE thing often makes or unmakes trade. Hence, how necessary it is that a merchant should exercise care in all the details, small as well as great, appertaining to his business.

A large retail grocer has learned this to his cost: At any rate, if he has not learned it, he should have.

About the last day of March an order was placed with him for shipment to a town in Western Ontario. Included in the order were goods of a perishable nature.

Five weeks after, the gentleman who had ordered the goods, which, by the way, were for a relative, receiving no acknowledgment of their receipt, made enquiries, but found they had not reached their destination. He instituted a search, and found the goods in the freight room of the station of the town to which they had been consigned. The reason they had not been delivered was that the box containing them was addressed to "Miss Blank" instead of "Mrs. Blank," and no "Miss Blank" could be found, although the agent sought for one both in town and out of town. The perishable contents were, of course, spoilt.

When the grocer in question was approached regarding the matter, instead of acknowledging his mistake, he first began to abuse the carriers and then had the temerity to assert that the gentleman who ordered the goods was to blame, notwithstanding that evidence was adduced showing that he had furnished the correct name and address.

When he found that he could not shoulder the responsibility on anybody else he tried to treat the matter lightly. "Oh, well, we'll make it right when we send up the next box of goods," he said by way of mollification; but it did not mollify. And as the grocer did not offer then and there to make it good, his list of regular customers contains one name less.

The moral is obvious.

THE FRUIT CROP OUTLOOK.

MUCH talk of much damage to the fruit trees by frost was heard a few weeks ago. Ruin dire was alleged to be done in some of the principal fruit-growing sections in Western Ontario. That these reports were sent abroad by alarmists is now evident, if the investigations of well-known fruit men are worth anything.

Mr. Pettit, the president of the Ontario Fruit Growers' Association, whose home is in the famous Niagara Peninsula, declares that the prospects for peaches, plums, grapes, etc., between Winona and Grimsby are better than they have been at this season of the year for a quarter of a century. Between Stony Creek and Hamilton, however, some injury was done during the winter.

Another authority, Mr. W. M. Orr, states that the peach crop will be a good average, and that plums will be as plentiful as they were two years ago, when the trees all over the country were bowed to the ground with the weight of fruit. Pears, in his opinion, also promise well.

Up in Oxford county the conditions are favorable. The plum trees have developed wonderfully during the last few weeks, while, to quote The Sentinel-Review, the apple orchards are a sight to behold.

In the London district apples, plums, cherries, pears and gooseberries are in excellent condition, but strawberries, blackberries and raspberries are backward.

Reports from Manitoba indicate favorable fruit conditions there.

Of course, we may not be out of the woods yet. There is yet time for frosts to come. But in the meantime it is gratifying to know that the fruit prospects of the country are so promising.

NO MORE DAMAGED LOBSTERS.

ABOUT one-fifth of the lobster pack each year is lost through the lobsters turning black. This represents an annual loss of fully $200,000 to Canada.

Various causes have been named. Most people think there is an acid in the lobster which eats into the tin of the can in which they are packed. One packer last year tried the experiment of using a special tin which could not be effected by the acid, but still part of his output turned black. To show how anxious packers are to overcome the trouble, this firm paid over $4,000 extra for this special tin.

Hon. Donald Ferguson, of Prince Edward Island, took the matter up, and interested Dr. Andrew MacPhail, Montreal, the bactereologist, of Bishops' College. He has been experimenting all winter, and THE CANADIAN GROCER has good reason to believe he has discovered a way of preventing this enormous annual loss. Dr. MacPhail leaves this week to spend a month experimenting in the lobster factories in the Gulf ports. The results of his final experiments will be watched with much interest.

Dr. MacPhail was at one time a regular contributor to the Montreal department of THE GROCER.

NIGGARDLINESS THAT MEANS LOSS.

TORONTO in some respects is a progressive city; in others she is little better than a country village. At her feet is Lake Ontario. On either side she is flanked by a river, and through her streets run a network of water pipes.

But blessed as she is with a bountiful water supply, one would judge, from the niggardly way in which the streets of the "Queen City" are sprinkled, that the city is on the verge of a water famine.

The natural consequence of this scanty sprinkling of the streets is a liberal supply of dust, which, when the spring winds are not stirring into clouds, the rapidly running electric cars are.

The house wife, by keeping doors and windows closed, can keep out the greater portion of the dust, but the merchants, with their store doors, and in many instances their windows, open, have no such protection. The grocers and fruit dealers particularly are sufferers in this respect, for many of them have both doors and windows open.

The dissatisfaction which this state of affairs has created culminated on Monday evening in the Retail Grocers' Association passing a resolution regarding the matter and authorizing the secretary to communicate with the proper authorities and endeavor to have the sprinklers used more liberally.

It is to be hoped the representations will not be ineffectual. It is false economy to allow the present condition of affairs to obtain. Niggardliness in sprinkling the streets may keep down the expenses of the Street Commissioner's Department, but dusty streets mean loss to merchants through damaged goods. And what takes directly from the merchants is felt, indirectly though it may be, by the city as a whole.

PAISLEY ADOPTS EARLY CLOSING.

MR. W. H. McFARLANE, one of Paisley's merchants and councilmen, was in Toronto on Wednesday. Mr. McFarlane is an enthusiastic advocate of early closing, and he informed me that the merchants in his town have voluntarily adopted the early closing system.

"We first intended," he explained, "to try and induce the Council to pass a by-law, making early closing compulsory. And we went as far as to get a petition up, and presenting it to the Council. But it was eventually decided that it would be better to try the voluntary plan. We did not draw up any agreement, but just got a verbal promise from this and that merchant that when the town bell was rung at 7 o'clock he would close up his store. Early closing went into force on Monday, the 4th inst., and now about 99 per cent. of the merchants—grocers, dry goods men, hardware men, etc.—close at 7 o'clock every night in the week except Saturday, and will continue to do so through May, June, July, August and September."

"How many stores are there in Paisley?"

"Seven dry goods, 3 hardware, 2 book stores, 3 harness shops, 4 boot and shoe shops, and about a dozen grocery stores. The grist mills and blacksmith shops also close. We are now anxious to see the merchants in the neighboring towns fall into line," added Mr. McFarlane.

"How is business?" I ventured.

"It has been good since the warm weather set in."

Mr. McFarlane further stated that fall wheat in his district had been damaged by the frost, and plums did not promise well. Apples promised an abundant crop, and the general trade outlook he considered good.

THE HANG KOW TEA MARKET.

Mr. Anderson, agent for Turnbull, Howie & Co., of Shanghai, stated to a GROCER representative that the Hang Kow market was expected to open, if anything, a little earlier than last season, as the weather had been so favorable. This having been the case, it is expected that the crop will be of good quality. The prices, he said, were not expected to be higher than last year. As regards the Foo Chow, it was too early yet to give any indication of what the prices will be.

CHANGES IN A WHOLESALE HOUSE

THE wholesale grocery firm of Warren Bros. & Boomer, Toronto, have dissolved, Mr. H. C. Boomer, whom it will be remembered was left a fortune by a relative in England, retiring from the firm. The business will be conducted as heretofore by the remaining partners, under the firm name of Warren Bros. & Co.

Mr. Boomer has been a well-known figure in the grocery trade of Toronto several years, and while people are congratulating him on his good fortune, yet it is with regret that the trade see him go out of their midst.

Mr. Boomer's career in the grocery trade began with R. Davis & Co. several years ago. Then he went with R. Jordan & Co., Wellington street. When Mr. Jordan retired the business was carried on by Mr. Boomer and Mr. Gordon under the style of Gordon & Co. His connection with the firm of Warren Bros & Boomer began about 15 years ago.

Mr. Boomer leaves for England this week, and he will be away several months.

MONTREAL ASSOCIATION AND EARLY CLOSING.

PRESIDENT VALLIERES presided at the monthly meeting of the Montreal Retail Grocers' Association last Wednesday evening. The sole and important business that came up for consideration was the early closing by-law lately enacted by the City Council.

The new law is not satisfactory to everyone, as the police records show, for several retailers have been summoned to answer why they did not close their stores as ordered. Several of them have decided to make test cases; but the Grocers' Association do not take this stand. There were some lively speeches at last week's meeting, and many of the members whose business was situated in the suburbs or manufacturing sections of the city pointed out that it was a hardship to them. Still, if they could be assured that all would be compelled to close they were perfectly willing to do so.

The sum total of the discussion was that the Grocers' Association as a body could not identify itself with any movement looking towards the repeal of the new ordinance, and it was decided to allow the law to take its course.

This course proves the association a friend of early closing. It might be remarked that legal opinion has been obtained to the effect that the enactment is unconstitutional.

TOMATOES AND PEAS.

THE CANADIAN GROCER has an enquiry for 1,000 cases tomatoes and peas, f.o.b. cars. Sellers can obtain particulars from Montreal or Toronto offices.

THE DUTY ON PACKET TEAS.

DEPUTATIONS of the packet tea men are waiting on the Ottawa authorities this week in regard to the duty which should be imposed on the lead packages in which the tea is imported.

The companies who bring their tea into the country in bulk and put it up into packages in Canada want the valuation raised. Naturally, the brokers and agents who sell English packets are fighting against the proposition.

At present, as a basis on which to collect the 30 per cent. ad valorem duty imposed on the packages, the Customs officials value the half-pound packages as worth 1¼c., and the pound packages as worth 2c.

The Canadian packet tea companies claim that this valuation is too low, and will endeavor to satisfy the Ottawa officials that the packages in question cannot be produced for the above cost.

The agents of the English houses on the other hand claim to have evidence in the opposite direction. It is, therefore, largely a matter of opinion, and the trade are awaiting the decision of the Customs authorities with interest.

TORONTO GROCERS' PICNIC.

THE question of the annual excursion was finally disposed of at the meeting of the Toronto Retail Grocers' Association held on Monday night in St. George's Hall. The excursion will be held on Wednesday, July 22, to Niagara Falls via steamer and the new electric railway on the American side of the river.

President White was in the chair, and there was a fair attendance of members considering the sultry nature of the weather.

These names were submitted by Secretary Muat-Corrie for membership : Patterson Bros., Little York, and J. J. Jack, Dovercourt road. They were duly accep ed.

This communication, under date of May 6, from the ex-member for Centre Toronto, Mr. G. R. R. Cockburn, was read :

I beg to acknowledge the receipt of your letter of yesterday calling attention to the fact that fruit stands had been established during the summer season in and about the Custom House in our city, and that many merchants on adjacent streets feel that this is a great injustice to them.

As the Custom House is not in my constituency I do not feel justified in taking any steps personally in the matter. I shall, however, at once send your letter to the Controller of Customs, so that he may deal with the matter.

Several of the members expressed regret that Mr. Cockburn took such little interest in the matter, and a resolution to that effect, moved by Frank Johnston and seconded by T. Clark, was unanimously carried.

Mr. F. S. Roberts introduced his resolution, notice of which was given at the last meeting, to amend the by-law in so far as it related to the voting of sums of money. The object, he said, was not to interfere with the present method of paying order moneys. It was with the object of regulating the payment of extraordinary accounts, and he proposed to do this providing that in all such cases a two-thirds vote of those present should be necessary in order to carry a motion for all extraordinary expenditures.

The resolution was adopted.

Mr. Roberts drew the attention of the members to the unsatisfactory way in which the streets were being watered, and moved a resolution instructing the secretary to enter a complaint with the proper authorities. Mr. Mills seconded the resolution, which was carried.

LONDON RETAILERS.

AT the last meeting of the London Retail Grocers' Association a communication was received from the Early Closing Association stating that some expense had been incurred, and requesting the association to grant $5 to help defray this expense. It was decided to grant the request.

Several of the members present who were at the meeting of the Early Closing Association expressed their views on the question, and while it was reported that some few of the grocers were not falling into line, the majority were closing. The question was asked : "Who are the Early Closing Association?" The reply was that the Early Closing Association is composed of representatives of the Retail Grocers' Association, Trades and Labor Council, the Ministerial Association, and, in fact, all the different associations in the city were interested in the movement, and the representative from the Trades and Labor Association stated at the meeting Monday afternoon that their association was in sympathy with the movement and would do what they could to assist those who close by doing their purchasing early.

Several members expressed their views on the question, and while some found it difficult to close promptly at 10 o'clock Saturdays, they will endeavor to do so as near as possible, and it is felt that by those in favor of closing sticking as close as possible to the hour of 10 o'clock on Saturdays and 7 o'clock other evenings, and with the assistance of the citizens generally, the movement will soon be adopted by all the grocers in the city. The citizens who sometimes forget about it will soon become accustomed to it and will not expect or think of going to the grocery store after those hours.

The question of the next annual outing was brought up for discussion, and it was decided to have an excursion this year if arrangements can be made with the railway companies.

Accounts for hall rent, printing, etc., were passed, and the secretary requested to bring in a statement of the finances at the next regular meeting. The meeting adjourned to meet again on Wednesday, May 13, at 3 o'clock p.m.

THE PEDLARS LOSE.

Mr. Justice MacMahon has given judgment for the city of Toronto, in the test case brought by Du Vernet & Jones for the Pedlars' Association, for damages arising out of the by-law trouble. The plaintiffs in the test suits were Joseph Pocock and George M. Ferrier, of Colborne street.

Ferrier sued the city for damages caused to his business, and a return of the license fees paid by him. The court dismissed the action, deciding that there was no liability, and that the section under which the suit was brought does not apply.

Joseph Pocock also loses his case on the same grounds, with the exception that, as he had not taken out a license, he has no claim for damages.

'TWILL BE OF INTEREST TO GROCERS.

Mr. Millen, superintendent, and Mr. W. H. Rowley, secretary-treasurer, of the Eddy Co., of Hull, Que., have been making a tour of New York, Boston and other New England manufacturing centres where paper machines, paper bag machines, printing presses, etc., are made. THE CANADIAN GROCER learns that the object of the visit was to inspect match machinery, paper bag machinery, tissue machines, perforating and other machinery in connection with the toilet paper business. It is understood that something of interest to the grocery trade will come out of the trip in question.

A NEW COMMISSION FIRM.

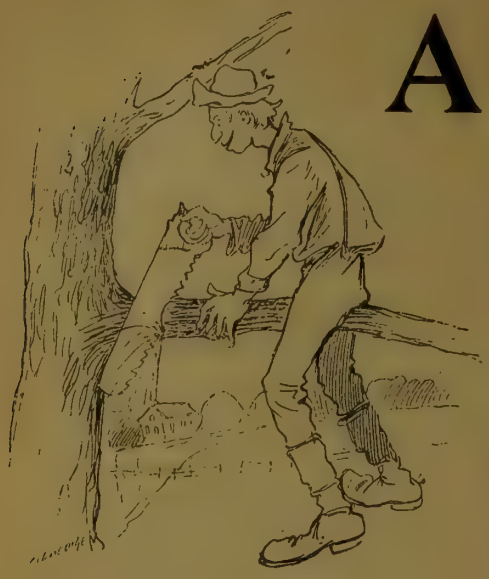
The Western Storage and Commission Co. is the name of a new firm that has opened up in London, Ont. Messrs. J. Magee and R. Moore are the proprietors, and our London correspondent reports them to be trustworthy and responsible men. The firm will do a warehousing and general commission business, and is prepared to handle all kinds of merchandise. The firm's offices and warehouse are situated at 420 to 422 Ridout street, and they are commodious and well suited for the requirements of the commission and warehousing business, consistsisting of three flats and a large cellar.

A NEW CANNING COMPANY.

A new canning company has been organized in Port Hope. It is named the Port Hope Preserving and Canning Co., Ltd. Buildings are now being erected, and the company will be ready for business this season. Mr. W. M. Miller is manager.

THE MONTREAL GROCERS' PICNIC.

The Montreal Grocers' Association have decided to hold their annual picnic on July 17th next.



A Drop—

Will take place in **DIAMOND BAKING POWDER** on Friday, May 15th, when the prices to the retail trade will be as follows:

1 lb. Tins,	2 doz. in a case,	-	$1.20 per doz.
½ lb. "	3 "	" - -	.90 "
¼ lb. "	4 "	" -	.60 "

We beg to advise our retail friends, and those who will be our friends in the future, that absolutely nothing deleterious is used in the manufacture of this powder, which does the work as effectively as many costing double the money.



ITS STERLING QUALITIES

have been acknowledged by hundreds of good cooks throughout Canada, and those desiring first-class results cannot do better than pin their faith to "DIAMOND." Order a sample case—recommend it to your customers and the result need not be feared.

W. H. Gillard & Co. Wholesalers Only **Hamilton**

It's a Remarkable Trade Fact

AND A GOOD ONE TOO

That surely and rapidly the pure, rich **CEYLON TEA** is driving the adulterated teas of China from the market. It is right that it should. Ceylon Tea is more skilfully cultivated, more carefully sorted, more securely packed, and more honestly sold than any other tea. The best of these are:

"VICTORIA" CEYLON TEA. In ½-lb. packages, retails at 25 cts.

"PRINCESS LOUISE" CEYLON TEA. In ½-lb. packages, retails at 20 cts.

They are the tea lover's choice, and always the same.

Laporte, Martin & Cie. 72 to 78 St. Peter Street . . . **Montreal**

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

NOTHING specially new has developed in trade during the week. If anything, business is slightly better than it was at the time of last review. At the same time, however, trade does not exhibit as much life as the wholesale trade would like to see. The sugar market is without change as far as prices are concerned, although the feeling is not as unsettled as it was a week ago, there having been a slight reaction in the outside markets. The sugar trade locally is also a little more active than it was, but the quantity moving is still small. In canned goods the trade continues fairly active for tomatoes, peas and corn. Canned salmon is in good demand for the cheaper brands, which are still scarce and firm. Rio coffees of the higher grades are scarce and dearer on the outside markets. Syrups and molasses are both quiet. Teas are without special feature. California fruits are still in good demand for this time of the year. Valencia raisins are getting scarcer and dearer. There is still a fairly good demand for currants. Prunes are going out fairly well, and some very low priced ones are being this week offered by some of the houses. Lemons have been in active demand with prices firmer. Oranges have also been meeting with more enquiry. Butter receipts are still liberal and prices are tending downwards.

CANNED GOODS.

Tomatoes, peas and corn are meeting with an active demand. Peas are still very strong, and the tendency in tomatoes is rather towards higher than lower prices. There is still plenty of cheap corn offered. Salmon is in good demand. The cheaper grades are still scarce and firm in price, but there is an abundance of better grades to be had. We have not yet heard of any futures in salmon being offered on this market, but advices from the Coast to agents here would indicate that high prices will prevail for next season's pack. We quote : Tomatoes, 80 to 90c.; corn, 55 to 65c.; peas, $1 to $1.10 for ordinary; sifted select, $1.25 to $1.35; extra sifted, $1.45 to $1.50; beans 70c. up ; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's ; raspberries, $1.40 to $2; strawberries, $2 to $2.45, according to brand and quality ; blackberries, $1.90 to $2 20 ; cherries, $2 40 to $2.45 ; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25 ; salmon, "Horseshoe," $1.35 to $1.40 ; "Maple Leaf," $1.25 ; "Lion," $1.25 to $1.40 ; Lowe Inlet, $1.25 to $1.30, in tall tins ; cohoes, $1.05 to $1.15 ; canned mackerel, $1.20 to $1.30 ; lobsters, $2.25 for tall tins ; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1.45 ; 2's, $2.25 to $2.35 ; 6's, $7.50 to $8 ; 14's, $15 to $16.50.

COFFEE.

The market for Rios is strong and likely to be higher before the new crop comes in. Stocks in first hands are small. Good grades of Rio coffee are scarce and difficult to procure. We quote green in bags : Rio, 18c.; East Indian, 27 to 30c. ; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

Business is moderate only with supplies light. We quote : Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

There is not much trade doing and prices are unchanged. We quote: New Orleans, barrels, 28 to 30c.; half-barrels, 30 to 35c.; Barbadoes, 21 to 35c.; half-barrels, 33 to 35c.

SUGAR.

There has been, if anything, a slight improvement in the demand for sugar, but the volume of business is still very light, and the condition of the market cannot be termed any other than dull. In London on Tuesday beets advanced 1½d., and a little more inquiry is being experienced in New York. In consequence of these more favorable conditions outside, the feeling locally is a little more settled. The refiners refuse to shade prices. We hear of one offer for 500 barrels each of granulated and yellows at 1-16c. less than the regular quotation, but the refinery to which it was made refused to entertain it. Wholesalers' quotations are : Granulated, 4¾ to 4⅞c.; yellows, 3⅞c. up; Demerara in bags, $3 75 to $3.85 per 100 lbs.

SPICES.

There has been another marked advance in the price of cream of tartar, and the quotations in the primary markets are now several shillings above the figures ruling a few weeks ago. The spice trade here is without any special feature and prices are unchanged. We quote: Pure black pepper, 10 to 12c. ; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 14 to 18c.

RICE.

As last week intimated there would be, prices for the new rice have been issued this week. Business is so far of an ordinary character, and the ruling prices are still 3½ to 3⅝c. for ordinary, and 5¼c. for Japan.

NUTS.

The market continues quiet and featureless, with prices as before. We quote as follows : Brazil nuts, 14 to 15c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10 ⅝ to 11c. for small lots ; pecans, 10½ to 11c.

TEAS.

Locally the market is much as before. In London, Eng., strong competition is being experienced for teas of Indian and Ceylon growth, and, according to mail advices, prices for all common and medium grades are further improved. For China teas there, and especially Congous, the bidding at auction has been poor, which shows to what extent the home trade have discarded the use of these teas. "Still," says an advice, "some buying in a quiet way by private treaty discloses the fact that many dealers look upon a demand for the much neglected China Congous as bound to come ere long, for after the packers and blenders have so persistently run on India and Ceylon teas exclusively it becomes clear, as we have repeatedly pointed out, that their requirements must presently outrun the supply of the favorite source unless China Congou be resorted to for mixing if anything like a workable reserve stock is to be kept on hand. The terminal market has at last seized upon this fact and speculators, by bidding up for and buying near months' delivery, are anticipating a rise in the value of China Congou." Ruling prices to retailers are : Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades ; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades ; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Valencia raisins are gradually getting into smaller compass, aud with this fact prices are firmer. Local wholesalers report that they cannot now bring in any fruit from New York, and they in consequence look for much higher prices on all kinds of raisins. We quote: Off-stalk 4¾ to 5c.; fine off-stalk, 5¼ to 5½c.; selected, 6¼ to 6½c., and layers, 6½ to 6¾c. California raisins, 2-crown, 4¼ to 4½c.; 3-crown, 5¼ to 5½c.; 4-crown, 6½ to 7c.; seedless, 4½ to 5c.

Although the demand for California dried and evaporated fruits is not as large as it was, yet the trade as a rule declare that it is keeping up wonderfully well for this time of the year. We quote as follows : Apricots, 8 to 14c.; peaches, 5¾ to 8½c., in

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Unfortunately the grocer loads himself with them and makes the loss. . . .

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CEYLON TEA

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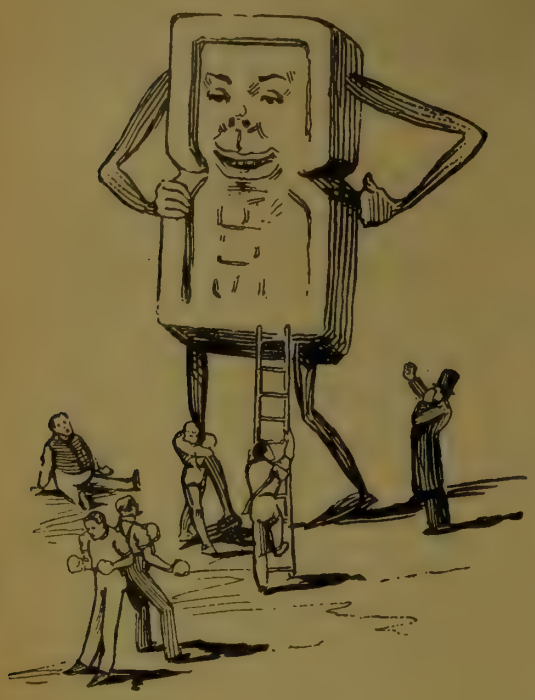
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Wholesale Agents,

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318 St. Paul St., MONTREAL



It is useless . .

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Scores of attempts have been made to "down" it, but it knocks out all comers. Its quality, its ready sale, and the satisfaction it gives to every user, keep it ahead of all others.

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WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

bags, and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted, and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.

The currant trade is still fairly good. The trade for cleaned currants is becoming quite a factor in this market. The volume of business in it is steadily increasing. We quote as follows: Provincials, 3¾ to 4c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do, half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto, extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Prunes of the California, French and Bosnia varieties is fairly satisfactory, and prices are steady and unchanged. We quote: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c., "U," 102 to lb., 6 to 6½c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

Sultana raisins are quiet and firm at 5½ to 6c.

The improved demand noted last week for Eleme figs appears to have been fairly well maintained. We quote: Eleme, 14 oz., 8 to 9c.; 10 lb., 8 to 9c.; 12 lb., 10c.; 28 lb., 12c.

Dates are quiet at 4½ to 5½c.

GREEN FRUIT.

There has been an active demand during the week for lemons, due no doubt to the warmer weather. Old stocks have been cleaned out and the contents of the first sale well distributed. With the continuance of warm weather dealers confidently look for higher prices. Prices are already much higher in New York, and some anticipate that the present figures ruling here will appreciate another dollar before long. Oranges have experienced a little more enquiry within the last few days than for some weeks past. The demand is principally for Valencias. Pineapples have been offering more freely during the last few days, and, as a consequence, prices are easier. Stocks have been irregular, as far as color is concerned, there being a great deal of green fruit in the shipments arriving. The apple market is attracting little or no attention just now, there being very little fruit on the market. We quote: Lemons—Messina, $3.00 to $3.50 for 360's and 300's per box. Oranges—California navels, $3.75 to $4.50, according to size; ditto seedlings, $2.75 to $3.50; Valencias, 420's, $5.50 to $6; Jumbo's, 420's, $6.75 to $7; ditto, 714's, $6.75 to $7; Sevilles, $2.50 to $2.75 per box; Messinas, half-boxes, $1.85 to $2; ditto, boxes, $3.25 to $3.50. Bananas, $1.75 to $2.25; cocoanuts, $5.50 to $6 a sack; apples, Spies, $4.50 to $5, Ben Davis, $3 to $4; Golden Russets, $3.50 to $4.50; domestic onions, 75c. per bag; Bermuda onions, $1.75 to $2 per small crate; Egyptian onions, $3 per bag; pineapples, 10 to 20c.

BUTTER AND CHEESE.

BUTTER—Further weakness is to be noted in the butter market on account of the free deliveries arriving. There is a fair demand, however, but prices are 2c. lower than they were a week ago. In creamery butter, outside one pound prints, there is practically nothing doing. We quote: large rolls, 10 to 12c.; dairy 1-lb. prints, 12 to 13c.; creamery pound prints, 16 to 17c.

CHEESE—There is not much doing in this line and prices are low. We quote: October, 8 to 8¼c.; summer make, 7¾ to 8c.; fodder cheese, 7½ to 7¾c.

COUNTRY PRODUCE.

BEANS—Trade continues quiet, and 90c. to $1 per bushel is still the idea as to price.

DRIED APPLES—There is no improvement to note, business still being dull at 3½ to 4c.

EVAPORATED APPLES—Trade in this line is also dull at from 5½ to 6c.

EGGS—Deliveries are fairly heavy, but all coming forward are being well taken care of, a good many being put down in pickle. We quote: Firsts, 9½ to 10c.; seconds, 8 to 8½c.

HONEY—There is still very little doing and prices are nominally unchanged. We quote: Strained, clover, 9 to 10c.; dark, 4½ to 5c.; comb, clover, $1.80 per dozen; dark, 80c. per dozen.

POULTRY—Still very little to note, business being quiet and supplies light. We quote: Turkeys, 9 to 12c.; geese, 7 to 8c.; chickens, 40 to 60c.; ducks, 60 to 90c.

MAPLE SYRUP—Trade is moderate and prices unchanged. We quote: Imperial gallon tins, 90c.; 5-gallon tins, 80c.; barrels, 75c. per gallon.

POTATOES—The bottom appears to be out of the market altogether. We hear of a carload netting a farmer but 4 cents per bag f.o.b. The price on track is 15c. per bag; out of store, 20 to 25c. per bag is the idea.

PROVISIONS AND DRESSED HOGS.

The warm weather of the past week has stimulated the demand for smoked meats, and a better demand is reported for long clear than was experienced a year ago.

The Toronto Cold Storage Co. are prepared to store all kinds of meats, produce, etc., at very reasonable rates.

Address **W. H. LECKIE, Manager** THE TORONTO COLD STORAGE CO., 13 CHURCH ST., TORONTO, ONT.

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

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Special Facilities for introducing new lines with the Wholesale and Retail Grocery Trade.

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Butter Eggs — Lard Apples — Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

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YOU DESIRE TO INCREASE YOUR TRADE . . . .

The most certain way to do so is to handle

J. F. ROGERS'

JUSTLY CELEBRATED

Breakfast Bacon, Hams and Choice Backs.

OUR LARD absolutely **Pure** and kettle rendered solely from **LEAF LARD**

Consignments of Butter and Eggs solicited. Unrivalled facilities for selling these at highest prices. Correspondence invited.

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16, 18 and 20 FRANCIS STREET **TORONTO**

Lemons
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Lemons

Now is the time to buy your Summer Stock. . . . .

We are large importers.

WRITE US FOR PRICES.

CLEMES BROS., TORONTO

Prices are unchanged. Dressed hogs have sold this week at $4.85 in farmers' loads. There are not many coming forward.

DRY SALTED MEATS—Long clear bacon, 5½ to 5¾c. for carload lots, and 6 to 6¼c. for small lots ; backs, 7¼ to 7½c.

SMOKED MEATS — Breakfast bacon, 10c.; rolls, 7 to 7¼c.; hams, large, 22 lbs. and over, 8½ to 9c.; medium, 15 to 20 lbs, 9½ to 10c.; small hams, 10c.; backs, 9 to 9½c.; picnic hams, 7c. ; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7¾c.; tubs, 8¼c. ; pails, 8½c.

BARREL PORK—Canadian heavy mess, $13.50 to $14 ; Canadian short-cut, $14 to $14.50 ; clear shoulder mess, $12 ; shoulder mess, $11.50.

FISH.

The market is overstocked, particularly in salmon trout, and business in consequence is dull. Salmon trout is quoted from ½ to 1c. per lb. cheaper. We quote : Lake Erie herring, 2½ to 3c. per lb.; blueback herring, $1.25 per 100 ; pike, 4½ to 5c. per lb.; British Columbia salmon, 15 to 20c.; steak cod, 6½ to 7c.; haddock, 5c.; whitefish, 7 to 9c.; salmon trout, 6 to 6½c.; eels, 5 to 6c. per lb.

SEEDS.

The season for red clover is practically over, and although no change is yet reported in the jobbing price concessions will have to be made on any small lots that may be yet held in first hands. Alsike is running along smoothly at previous quotations. While there have been some fluctuations in timothy in the far west, the markets here are practically unchanged. The jobbing prices for recleaned stocks out of store here are as follows: Red clover, $4.65 to $5.25 ; Alsike, $3 to $4 65 ; timothy, $1.90 to $2.10 ; Hungarian, 70 to 75c.; millet, 65 to 75c. per bush.

GRAIN, FLOUR, FEED, ETC.

GRAIN—Receipts are still light. We quote : White wheat, 80c.; red, 78c.; goose, 58c.; barley, 35c.; oats, 25c.; peas, 52 to 54c.; buckwheat, 37 to 38c.

HAY—Market is over supplied, and $13 to $14 per ton is asked on track.

FLOUR—Business is in an unsatisfactory condition. There is practically nothing doing and quotations are nominal. There is not very much pressing of sales, but there is a good deal of stuff being held. We quote : Straight roller, $3.40 to $3.45, carload lots, Toronto freights, and $3.50 to $3.60 in job lots; Manitoba patents, $3.75 to $4 per bbl.; Ontario patents, $3.60 to $3.65 per bbl.; Manitoba strong bakers', $3.50 to $3.60.

BREAKFAST FOODS—Business is much the same as it has been during the last few weeks. We quote : Standard oatmeal and rolled oats, $2.90 to $3; rolled wheat, $2.25 to $2.30 in 100-lb. barrels ; cornmeal, $2.50; split peas, $3.25 to $3.50 ; pot barley, $3.25 to $3.50.

DON'T FORGET . . .

to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.

Graham, McLean & Co.

Produce Commission Merchants

77 Colborne St. TORONTO.

ESTABLISHED 1892.

Butter and Eggs

WANTED NOW !

Rutherford, Marshall & Co.

General Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Egg Cases supplied on application.

Correspondence Solicited.

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Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work guaranteed.

THE MOUNT ROYAL MILLING & MFG. CO.

have received their first supplies of New Crop Rice, and have now ready for delivery the following

NEW GRADES OF RICE:

"N.J." Burmah — "Royal" Patna
"Crystal" Japan — "Imperial" Seeta Patna

Also the following New Grades, well worth the especial attention of consumers :

"J" Seed Java — "Polished" Patna

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WAREHOUSES :

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All finest quality. **T. R. F. CASE, SEAFORTH, ONT.**

DRINK LIPTON'S TEA

Awarded the HIGHEST HONORS at the WORLD'S FAIR.

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No. 1—Costs retailer 35c. per lb., s
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The EBY, BLAIN CO. Ltd.

Two Japans

In half-chests, at **10** and **14**c. Good sweet-drawing teas. NOTE—We have the largest and best assorted stock **in Canada** of **Indian and Ceylons.**

WE DEFY COMPETITION IN PRICES AND QUALITY

Samples on application.

Canned Goods

"COLUMBUS" BRAND CALIFORNIA 3's, following variety: Peaches, Pears, Plums (Green Gage, Gold Drop or Egg), Apricots, Muscat Grapes, White Cherries and Nectarines. Guaranteed the **finest goods packed** in **California.** Cases 2 doz.—**SPECIAL PRICES.**

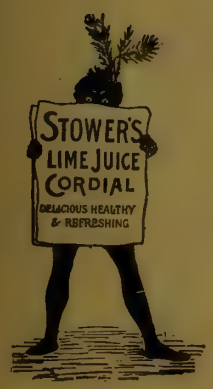
Corn and Tomatoes

We are prepared to quote you exceptionally low prices for these f.o.b. factory.

STOCK GUARANTEED

Cleaned Currants

"Kalamos" Brand, in cases. A snap—only a limited quantity, **4½**c.



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Preparations are the healthiest, most delicious and popular summer beverages on the market.

NO MUSTY FLAVOR

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YOU Should Have Them

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SOMETHING NEW: GRAHAM CRACKERS

Put up in attractive, neat 1-lb. packages, perfectly air-tight.

Jas. McLauchlan & Sons *Biscuit Manufacturers* **Owen Sound, Ont.**

SALT.

Trade is more local in character than it was, but there is a good volume of business passing, notwithstanding. A good many shipments on cheese factory account are going out. We quote at Toronto: In carload lots, $1 per barrel, and 60c. per sack; in less than carload lots, $1.50 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

HIDES, SKINS, WOOL AND TALLOW.

HIDES — Unchanged, with limited demand. Dealers pay 5c. for No. 1, 4c. for No. 2, 3c. for No. 3. Cured hides quoted at 5½c.

CALFSKINS—6c. for No. 1 and 4c. for No. 2. Sheepskins are firm at $1.10 to $1.25.

WOOL—Trade dull and prices unchanged. New fleece, 18 to 20c., and unwashed, 11 to 12c. Pulled supers are 20 to 21c., and extras, 22½ to 23c.

TALLOW—Unchanged at 3½ to 4c. for rendered and 1¼c. for rough.

PETROLEUM.

Trade is fair and prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16½c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 21c.; Pratt's astral, 22c.

MARKET NOTES.

Butter is about 1c. per pound cheaper than it was a week ago.

The market is stronger on Rio coffees, and the better grades are scarce and difficult to get.

A good many strawberries from Tennessee and Arkansas are arriving on the Toronto market, and they sell at from 17 to 18c. per box.

Warren Bros. & Co., who are interested in the Imperial Lumber Co., have been notified that their mill at Warren has been destroyed by fire.

The Toronto agents of the Windsor Salt Works report that the recent accident to the machinery has been repaired, and that orders are being filled as fast as possible.

QUEBEC MARKETS.

MONTREAL, May 14, 1896.

GROCERIES.

THE week has presented few striking features, though the volume of jobbing trade as a whole is fair. Among the staple lines sugar fails to show any life, and stocks in refiners' hands continue ample. Teas continue quiet in a large way, but the jobbers report more demand this week from both city and country retailers. Molasses has been sold to arrive at rather better prices, but demand is dull. Syrups continue motionless, and the same can be said of coffees and spices. In dried fruit a moderate jobbing trade is passing, while values on all lines are steady under light stocks. Canned goods continue much as they were, except that packers of canned meats notified jobbers of a decline this week. In other lines there have been no features.

SUGAR.

There is no change in the sugar market. Outside advices on raw have shown some irregularity, but the fact has had no influence whatever on local values for refined. Demand is moderate, both jobbers and retailers confining their operations to actual wants. At New York, both raw and refined have fluctuated, but more recent advices from abroad indicate a steadier tendency in Great Britain for both cane and beet. Two cargoes of raw arrived here during the past week for the two local refineries, whose stock of refined, however, is still ample. It is this latter fact which has had more to do with preventing higher prices during the the spring than anything else. We quote: Granulated, 4¾ to 4⅞c., and yellows, 3⅝ to 4¼c., as to quantity and quality.

SYRUPS.

There is only a slow demand for syrup, and prices are nominally unchanged. Stocks are not heavy, and this tends to check reaction, which might come in the continued absence of demand. We quote: Bright grades, 2¼ to 3c., and dark 1½ to 1¾c.

MOLASSES.

The molasses market continues much as it was a week ago. Some recent contracts have cost rather more at the Islands, viz., 13c., which means a laid-down cost that is almost the equivalent of the selling price fixed by the Guild on new Barbadoes to arrive. We quote ex store: Barbadoes, 35 to 36c.; Porto Rico, 34 to 35c.; and new Barbadoes to arrive 31c. car lots and 32c. in smaller quantities.

RICE.

The rice market is fairly active, and the new basis of prices on new crop goods was given this week by the mills. They are as follows: Crystal Japan, $4.75 to $5; standard B., $3.45; polished Patna, $4.75 to $5; Carolina, $6.50 to $7.50; and Java $3.75 to $4.

SPICES.

This market continues quiet, the demand being confined solely to small jobbing lots. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.

COFFEE.

There is very little demand for coffee, the market ruling precisely as it did a week ago. In a jobbing way we quote: Rio, 16½ to 20c.; Maracaibo, 18 to 21c.; Java, 28c.; and Mocha, 29 to 32c.

TEAS.

There is little of moment to report in the tea market in a wholesale way. Jobbers, however, note a better demand from retailers, and while it shows signs of keeping up, a generally better tone is manifested. We quote: Young Hysons 10. to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45 for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grades; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

The California raisin market has ruled quiet and firm. Stocks of all grades are light here, and the small lots that arrived recently are all absorbed. We quote: 4-crown, 6¾ to 7c.; 3-crown, 5½ to to 6c, and 2-crown, 4¼ to 4¾c.

Valencia raisins in first hands have been almost cleaned out, and any that jobbers have they want for their own trade, so that the reserve stock is small. We quote: Common, 4½c.; fine, 5c.; selected, 5¼ to 6c., and layers 6 to 6¼c.

The Sultana raisin market is firm, the price being higher, at 5¾ to 6½c. Advices from abroad on these continue steady.

There is no change in currants. We quote: Barrels, 4 to 4¼c.; half-barrels, 4½ to 5c., and cases, 4½ to 5½c., as to grade.

"STRATHROY" CANNED GOODS

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TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

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J. W. BEARDSLEY'S SONS, New York, U.S.A.

You pay your doctor, not for his prescription, but for knowing how to prescribe. The mere ingredients are cheap enough, but a wrong selection would be fatal; so in using COTTAMS BIRD SEED with BIRD BREAD your customers buy, not merely the contents of the packet, but with it the skill and experience of a life-time among birds. No other seed can say this. Any wonder that C. B. S. is popular? Sold by all wholesalers.

Dawson & Co.
FRUIT
PRODUCE
and COMMISSION MERCHANTS
32 WEST MARKET STREET
Consignments Solicited — TORONTO.

GEORGE MCWILLIAM. FRANK EVERIST.
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL .. FRUIT
Commission Merchants
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TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

PURE
LARD
60-lb. tubs
20-lb. pails
3-lb., 5-lb., 10-lb. tins
1 lb. (most popular package)
Write for special prices for lots.
F. W. FEARMAN
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The stock of prunes here is very light, and any small lots of California that have arrived have been absorbed. We quote: French, 5 to 5½c., and Austrian, 6 to 6½c. California and Oregons range from 5½ to 12c.

Figs are quiet and firm. Bags, 4¼c.; ordinary boxes, 8½ to 9c., and fancy, 12 to 17c.

Dates range from 4½ to 5c., with little doing.

NUTS.

No special features to note, prices ruling steady. We quote: Grenoble walnuts, 11½ to 12½c.; filberts, 7½ to 8c.; Tarragona almonds, 11½ to 12c.; pecans, 8 to 12c., and shelled walnuts, 15 to 19c.

CANNED GOODS.

The canned goods market is quiet on the whole. In corn the low prices ruling in the west are not available here, 60c. being the outside figure, but Quebec brands of tomatoes are offering down to 70c. The packers of canned meats gave out a new list of prices this week. They show an average decline of from 10 to 25c., according to the size of the package. In other lines there is no change. We quote as follows: Tomatoes, 70 to 80c.; corn, 60 to 65c.; peas, $1 to $1.10 for ordinary; sifted select, $1.25 to $1.35; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to 2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.45; "Maple Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half-tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.25 to $1.35; 2's, $2.15 to $2.25; 6's, $7.25 to $8; 14's, $15 to $16.50.

GREEN FRUIT.

The sale of the Fremona's lot last week and the Flambro's during the present week attracts all the attention. Until these sales are over jobbing prices on oranges and lemons are difficult to fix. We quote: Apples, $4.50 to $5; dried do., 3 to 3½c.; evaporated, 5½ to 6c.; bananas, $1.25 to $2; pineapples, 9 to 20c., and strawberries, 15 to 20c.

FISH.

There is little change in fish. We quote as follows: Fresh haddock, 2⅞c.

A. T. CLEGHORN
General Commission Agent
Correspondence solicited. LONDON, CAN.

Consignments of
BUTTER, EGGS and all kinds of Produce
handled to the best advantage
Prompt returns.
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Don't fail to order at once from your wholesaler, a case of
BROCK'S BIRD SEED Prepared by
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OUR WELL KNOWN BRAND
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Wholesale Dealer in . . .
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Meats and Pure Lard
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CHEESE—New and Old.
D. GUNN, BROS. & CO.
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Fancy California Washington Navel and Seedling
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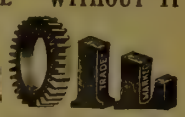
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Wholesale trade only.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes secured in tin.
Special Agent for the Dominion
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Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.
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Sole proprietors, - - - - Toronto, Ont.

THE GREAT SUCCESS attending the sale of
"GOLDEN" FINNAN HADDIES
Is due to their **Superiority** over all other Canned Haddies. Every can **Warranted.** The most **Delicious and Economical** of all canned fish.

GEO. WATT & SONS
BRANTFORD, ONT.

per lb.; Choice pickled Labrador herrings, $5.25; No. 1 N.S., $3 to $4; No. 1 green cod, $3.50 to $4; No. 2, $1.75 to $2; No. 1 haddock, $3; No. 1 large codfish, $6; No. 1 lake trout, $4 to $4.25; B.C. salmon, $10.50; No. 2 Labrador salmon, $13; No. 1 mackerel, $18.50; Loch Fyne herrings, 85c. per keg, and $11 per bbl.; No. 1 sardines, $4 50; No. 1 dried cod, $4 to $4.25; boneless cod, 6c. per lb.; boneless fish, 3¼c.; boneless haddock, 5c.; shredded, 11c.; haddies, 6½ to 7½c. per lb.; bloaters, 90c. per box, and smoked herrings, 8 to 9c. per lb.

PROVISIONS.

There has been no change in the provision market. Demand for pork continues slow, but there has been a fair jobbing enquiry for hams and bacon. Prices range as follows: Canadian short cut, clear, $12.50 to $13; Canadian short cut, mess, $13 to $13.50; hams, city cured, per lb., 7½ to 9½c.; lard, Canadian, in pails, 8c.; bacon, per lb., 8½ to 9½c.; lard, com. refined, per lb., 6¼c.

COUNTRY PRODUCE.

There has been a fair demand for eggs at last week's decline, and prices rule steady at 9¾ to 10c.

MAPLE PRODUCTS — The demand for maple syrup was slow and business was quiet at 4½ to 5c. per lb. in wood, and 50 to 55c. per tin. Sugar sold at 7 to 7½c. per lb.

BEANS—The market for beans continues quiet. Choice hand-picked in car lots are offering at 85 to 90c., and smaller quantities at 95c. to $1.05.

POTATOES — There was no change in potatoes. The demand was slow at 25c. per bag in car lots, and 30 to 35c. in a jobbing way.

HOPS—Rule dull at 6 to 8c., according to quality and quantity.

HONEY—There is only a quiet demand for honey, bright comb stock being steady at 12c. and dark at 10c.

There is no change in onions, except that yellow are a trifle firmer at $1.75, while red are quoted at $2.50 in jobbing lots.

Tallow continues dull, and prices have been marked down to 5½c.

HAY.

Business in baled hay continues fairly active and prices steady at $13.50 to $14 for No. 1, and $12 for No. 2.

FLOUR, MEAL AND FEED.

There has been little change in the flour trade, except that prices on winter wheat are somewhat lower than they were a week ago. We quote as follows: Winter wheat, $4 to $4.15; spring wheat, patents, $3.80 to $4; straight roller, $3.70 to $3.75; straght roller, bags, $1.75 to $1.80; extra, bags, $1.50 to $1.60; Manitoba strong bakers', $3.40 to $3.75.

There was no change in oatmeal. The demand continues slow, and prices rule about steady. We quote: Standard, barrels, $3 to $3.10; granulated, barrels, $3.10 to $3.20; rolled oats, barrels, $2.80 to $2.90; rolled wheat, per 100 lbs., $2.40 to $2.50.

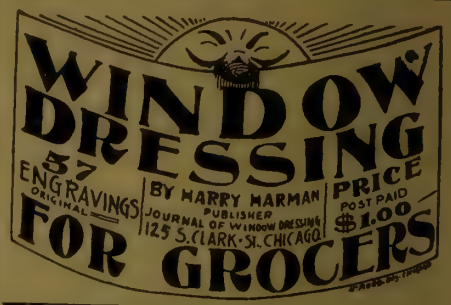
In feed an unsettled disposition in bran and shorts has been the dominant feature of the week, and prices vary widely to-day. We quote: Bran, $13 to $14; shorts, $12.50 to $14; mouillie, $19 to $20.

CHEESE AND BUTTER.

CHEESE—There was really nothing new in regard to cheese. A few small lots of

Joseph Carman
Mercantile Broker and Manufacturers' Agent,
Correspondence Solicited.
References—
All wholesale Grocers.
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Customers from the stock of Baking Powders you carry —and this is a very general complaint with the trade— the remedy is simple. Get a supply of **JERSEY CREAM BAKING POWDER.** Pure and Sure.

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Our Reputation

For always manufacturing and selling the best goods makes the sale of

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canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

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There Isn't on This Continent, or any other, a factory that can turn out a better article than our

Tomato Catsup

It is made from the best recipe known, and nothing is put into it that is not **first-class in quality.** Send us a trial order.

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EWAN & CO.'S

"Lion" Salmon

Undoubtedly the finest red Sockeye fish packed.

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Prunes

FRENCH AND BOSNIA
BAGS AND CASES AT
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California Fruit

Apricots, 25-lb. Boxes
Silver Prunes, 25-lb. Boxes
Peaches, 25-lb. Boxes
Peaches, Bags about 70-lb.
French Prunes, 40 50, 50 60, 60 70

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50 Casks Best Imported Chicory

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GUARANTEED "THE BEST"

COMPRESSED CORNED BEEF
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HALLOWEE DATES . . .

A shipment just to hand

PERKINS, INCE & CO.

TORONTO.

Received Ex. Montevideo 500 Half-Cases

FINE CASSALINA

Patras Currants

Ask for samples and prices.

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

fodder make arrive and are taken locally from 7¾c. up.

BUTTER—The butter market does not show any radical improvement. Receipts of grass creamery are reported, but they can hardly be full goods, for there must be some fodder grass among the lots. For these 15c. was mentioned as the price, but despite this any buyers of a quantity could secure goods at 14c.

ASHES.

There is no change in ashes, business ruling quiet. We quote first pots, $3.50; seconds, $3.25, and pearls, $4.75.

MONTREAL NOTES.

The quotations are now out for new crop rice.

The first cargo of new crop Barbadoes molasses is expected here during next week.

Cables from London quote Sultana raisins 5s. higher, or an advance of about 1¼c. per lb.

Medium black teas ranging from 12 to 14c. per lb. are quite scarce on the Montreal markets.

The first offers of new pack canned salmon have been made on the Coast at $4.50 per case.

Recent contracts for new crop Barbadoes molasses will mean a higher cost laid down Montreal than previous deals.

As will be noted in our market report, the meat packers have just issued a modified scale of prices to govern jobbing sales.

The market is almost bare of California dried fruit, and it would cost more than ruling spot prices to lay down either 2, 3, or 4-crown fruit.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., May 14, 1896.

THE past week has been a busy one. In all lines a good movement is reported with collections fairly good. During the spring but few bad debts have been reported by our wholesale grocery men. Markets show but few changes. Cheese comes in for a good share of interest at present. The factories in these provinces are buying their supplies and are anxiously asking the prospect for the coming season. Last season was not successful, and, following the more successful season, was very disappointing, particularly to the new factories. Less will be paid for milk this season. It is hoped factories will sell their early cheese at the market price, this being the only way they can have success. In lumber, which is such an important interest, except that some few drives are hung up and will stay up unless we have heavy rains soon, the outlook is quite bright, there being good demand at fair prices. A great change in the quality of molasses sold is noticed. More Porto Rico will come here this season than perhaps ever before.

OIL—There is still very light movement. Quite a large proportion of the oil moving is lubricating. We quote: American, burning oil, 22½c.; best Canadian, 20½c.; prime, 18c. No charge for barrels.

SALT—At time of writing two cargoes are hourly expected by sailer. Fair stocks are still held here. Quantity sold during the spring has been very large and a good demand at easy prices is still noticed. Several cars of Canadian have arrived during the week. Quantities ex ship's side could be bought below quotations, and those wishing salt would do well to buy while landing. We quote: Coarse, 48 to 50c.; fine factory-filled, $1.10; 5-lb. bags, $3.25 per bbl.; 10-lb. bags, $3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, $2 per case of 2 doz.; salt, bulk, $2.65 to $2.70 per bbl.

CANNED GOODS—New salmon are being talked of. It looks as if prices would be firm, opening at about same figures as last season, $4.25 to $4.50 f.o.b. Coast. In different lines there is good demand. Large sized canned beef does not have the sale it did a few years ago. Lobster holds firm, present stocks being light and new pack held firm at higher prices. There is a fair catch reported, but even in fresh price is higher than last season. In vegetables and fruits there is no change noted in price, though both tomatoes and peas are held firm, particularly the latter. We quote as follows: Corn, 80 to 90c.; peas, 95 to $1; tomatoes, 90 to 95c.; gallon apples, $2.20 to $2.25; corned beef, 2-lb. tins, $2.40 to $2.70; 1-lb. tins, $1.50 to $1.60; oysters, 2's, $2 to $2.25; 1's, $1.60 to $1.65; peaches, 3's, $2.45 to $2.85; 2's, $1.90 to $2; pineapple, Canadian pack, $2 to $2.40; salmon, $1.40 to $1.50; lobsters, $2; haddies, $1.30; clams, $5 for 4 doz.; chowder, $2 75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1; kippered herring, $1.10.

GREEN FRUIT—With small fruits coming to hand merchants are busy. Prices tend easier from week to week. Florida tomatoes are to hand, which, though small, are sound. Rhubarb is arriving freely and finds good demand, the quality being good. Strawberries auriving during this week have been in better condition. Demand is limited. California oranges are a drug, there being no demand. Valencias are being well cleaned up, good quality being hard to get. Pineapples are rather lower. Bananas are arriving in large quantities. We quote: Lemons, $2.50 to $3; Valencia oranges, $5.50 to $6; California do., seedlings, $2; navels, $3; Messina oranges, $3.50 to $3.75; blood oranges, $2 to $2.50; pineapples, $2 to 2.40; cranberries, $3.25 per box; bananas, $1.50 to $2.50; tomatoes, $2.75 to $3 per crate; strawberries, 18 to 20c. per box; rhubarb, 4 to 5c. per lb.

DRIED FRUIT—Peels begin to have attention. Prices quoted are rather above last year, while quality is spoken of as likely to turn out better. Dried apples from Nova Scotia are arriving freely, but there is no movement. A few cars could be bought at any reasonable offer. Evaporated apples have had more inquiry during the past week, but price is low. Onions move freely. Bermudas have the chief movement at present, though Spanish are beginning to arrive. Qualities and prices of California prunes are many, and market later looks firm, but at present movement is dull. There is a quantity of French and Bosnia here. In evaporated California movement is very light. There is quite a large stock of cocoanuts held here. We quote: Valencias, 4½ to 5c.; layers, 5½ to 6c.; California L. M. 4-crown, 6 to 7c.; 3-crown, 5 to 6c.; London layers, $1.70 to $1.85. Currants, bbls., 3¾ to 4c.; cases, 4¼ to 5c.; cartoons, cleaned, 7½c.; bulk, cleaned, 6½c.: prunes, kegs, 4c.; boxes, 6 to 7c.; half-boxes, 7 to 8c.; dates 4½ to 5c.; dried apples, 5c.; evaporated apples, 6½ to 7c.; California evaporated peaches, 8 to 13c.; apricots, 12 to 14c.; pears, 12 to 14c.; onions, $1 to $2; Bermuda onions, $1.50 to $1.75 per crate; cocoanuts, $3 to $4.50 per 100 lbs.; figs, 9 to 10c.; Sultana raisins, 7 to 8c.

DAIRY PRODUCE—Last week it was eggs; this week it is butter that is off, decline being two to four cents, both in creamery and dairy. New Canadian arrives freely, but only best quality shows movement. Prospects are for lower prices. In eggs, many retailers are still selling at three dozen for 25 cents. It is reported cases have been sold at 7 cents, but 8½ cents is the market price. There is a fairly good demand. Dealers will find it to their advantage to not hold stocks, even at the low prices, as bad stock kills all demand and keeps price down. New cheese is to hand. Prospects are for a rather better market than ruling for some time. Old is dull. We quote: Common dairy butter, 15 to 16c.; dairy, 17 to 18c.; new creamery prints, 20 to 22c.; cheese, 8 to 9c.; creamery, tubs, 18 to 20c.; eggs, 8½c.

SUGAR—Everyone is asking why it does not advance, but no advance is noted. There is a fair demand, with prices held firm. We quote: Granulated, 4¾ to 4⅞c.; yellow, 4 to 4⅜c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

MOLASSES—There is just a fair movement. West India steamer is due, and Barbadoes landing will cost lower than any yet here. There is also a large quantity of Porto Rico due. This molasses is coming into much more general use. The St. Croix, so far to arrive, has been nice quality, being held at higher price than Antigua. Syrup shows no demand. New Orleans continues firm. We quote as follows: Barbadoes, 31 to 32c.; Porto Rico, 34 to 36c., bbls; New Orleans, 30 to 36c.; syrup, 36 to 38c; Antigua, 28 to 29c.; St. Croix, 29 to 30c.

FISH—Gaspereaux are still of chief interest. Catch has so far been a a fair average, and there is good demand, large quantities being used for bait. A few shad are being caught. They will soon be in much larger supply. Salmon are still rare. The few caught sell high. There is fair business in dry, while pickled are dull. Lobsters are in fair supply and sell freely at quotation, being about half a cent higher than last season. There is only a light demand for boneless, and sale of the prepared fish in cartoons is light. Market is rather overstocked. Price is rather high, and quality of some not what it should be. We quote as follows: Large cod, $3.60 to $3.75; medium, $3 to $3.25; pollock, $1.25 to $1.30; bay herring, $1.25 to $1.30 per half-bbl.; new smoked, 4 to 5c.; Canso, $4 to $4.50 per bbl.; shad, half-bbl., $5; Shelburne, $2.50 to $2.75 bbl., $1.65 half-bbl.; boneless, 2½ to 8c.; fresh Gaspereaux, 50 to 60c.; smoked do, 90 to $1; fresh shad, 25 to 30c.; salmon, fresh, 20 to 25c. per lb.; shad, 35c.; lobsters, 6½c.

PROVISIONS—The market continues easy with but light demand. Stocks are quite ample. In pork and lard they are large. In mess pork quotations are being received from Prince Edward Island, but little if any island pork is here. As the season advances there is an inclination on the part of the dealers to handle less smoked meat. So far, however, a good demand has been noted. We quote: Clear pork, $15 to $15.50; mess, $14 to $14.50; beef, $13 to $14; domestic mess pork, $14 to $14.25; hams, 10 to 11c.; rolls, 8 to 8½c.; pure lard, 9 to 9¼c.; compound, 7¾ to 8c.

HAVE YOU GOT IT?



PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

FLOUR, FEED, MEAL AND SEED—Flour shows little change, and in spite of the talk about higher prices they do not come. Manitoba keeps well down to the price of Ontario, which causes it to be more largely used than ever. A rather better demand is noticed for feed flour. Oatmeal moves slowly on an even market. Oats are held rather firmer. P.E.I. people are still above the market. New Brunswick oats can be bought about 3c. lower than Ontario, but find no sale here. Beans are firmer. Cornmeal remains easy at the low figure. Hay is coming down river since the ice got out, and is rather easier. Barley and split peas are both quoted low, but there is no large demand. Large quantities of seed continue to arrive, the sale this season being very large. We quote as follows: Manitoba, $4.60 to $4.65; best Ontario, $4.50 to $4.60; medium, $4.40 to $4.50; oatmeal, $3.25 to $3.50; cornmeal, $2.00 to $2.10; middlings, $19 to $20 on track; bran, $18 to $19; hand-picked beans, $1 to $1.10; prime, 90c. to $1; oats, 34 to 35c.; hay, $11 to $13; barley, $3.65 to $4; round peas, $3.50 to $3.75; split peas, $3.50 to $3.75; yellow-eye beans, $1.75; buckwheat, native, $1.30 to $1.35; American timothy, $2; Canadian timothy, $2.75; red clover, 9 to 9½c.; alsike, 9¼ to 9½c.; mammoth, 9¼ to 9½c.

ST. JOHN NOTES.

"La Delicatesse" is being put on this market.

St. John now has a manufacturer turning out an all-tobacco cigarette. It is giving good satisfaction.

It now looks as if we could have cream on our strawberries this summer, which fact will be much appreciated. The price here has been reduced from 40 to 30c. per quart.

C. & E. Macmichael, ever on the outlook for the newest and best, have added to their other lines Williams' East India pickles.

Navigation between New Brunswick and Prince Edward Island is now fully open, which is good news, particularly for merchants on the Island.

A new law is noted in the Inland Revenue Department. Cheques have to be made out payable to the order of the bank at which they do their business on the account of the Receiver General.

The West India this week had some 850 packages molasses, as follows: 700 Barbadoes, 50 St. Croix, 70 Antigua, 25 Trinidad. She also brought 200 bags cocoanuts, and 1,000 crates Burmuda onions.

Butter is to be shipped this week by the Sussex Dairy Co. to Bristol, Eng. Our cheese have a name in that market of which we are proud. There is no reason why our butter should not have the same. The result will be watched with interest.

VISIBLE SUPPLY OF COFFEE.

The visible supply of coffee in the United States is 160,406 bags less than it was this time last year, and 89,546 bags less than it was two years ago. The steamer Noordland arrived at New York Monday with 925 bags Santos. The stock of coffee in Havre is 474,000 bags, including 269,000 bags Brazilian, against 478,000 bags last week, of which 275,000 bags are Brazilian.

A GOOD RISK.

After moving a large stock of goods into a building in the wholesale district, the owners learned that they could get no insurance.

The building was on the "black list" of the insurance companies, because one of the tenants had already been burned out four times under suspicious circumstances, and apparently with pecuniary profit to himself.

It was, therefore, impossible for this tenant to get insurance from any company, and the boycott went so far as to include any building that harbored him or his stock of goods. The business concern that had moved into the "blacklisted" building was disturbed. The head of the firm went to an insurance agent and said:

"I wish you could arrange it in some way to insure our stock."

"I am sorry," replied the agent; "but the companies have no confidence in that man on the floor above."

"He can't get insurance, eh?"

"Not a cent's worth. They're onto him all along the line."

"Well, do you think there's any danger of a fire in that building as long as he's not insured?"

"Well, I should say not. I never thought of that before."

The firm received its policy at once.—Chicago Record.

IRELAND NATIONAL
FOOD COMP
Toro

The IRELAND Co.'s
Self-Rising Buckwheat Flour
(In handsome 2½-lb. Packages. 2 dozen per case.)

ROUNTHWAITE, MAN., April 22, '96

DEAR SIRS,

Please send another case to the Pure Gold Mfg. Co. for me, to be shipped with goods from them. There is no trouble in selling your brand; it sells itself.

Yours truly,

E. S. SHEARER

TO SEE THE TZAR'S CORONATION.

LATE advices from Mr. Eddy, who was then at Karlsbad, tell of his intention to be present to witness the coronation of the Tzar of all the Russias, which event is soon to take place and about which so much has been read and heard of. The gorgeousness of the ceremony and prodigality of wealth in direct contrast to the poverty and slave-like existence of the Tzar's subjects makes this event all the more interesting, and the international importance attendant upon it is such that ambassadors and representatives from all the courts and republics in the world will be witnesses. Li Hung Chang, with his famous peacock feather and numerous retinue, will represent the Chinese Empire.

Had Canada been an empire or a republic, necessitating sending someone to represent her at this coronation, it would perhaps have been difficult to have chosen a better man than Mr. Eddy. Mr. Eddy is a good specimen of the shrewd, successful Canadian, and will well represent this country, even in an unofficial manner.

Mr. Eddy at first proposed attending the Derby this spring, but says that the Derby happens every year, and as the coronation of a Tzar is not likely to occur again in his lifetime he chose the latter this year and hopes to "do the Derby" next year and thereafter.

REVISED PSALM OF LIFE.

At twenty, when a man is young, he thinks he knows it all; he likes to wag his active tongue and exercise his gall; he struts around in noble rage; the world is all his own; he laughs to scorn the world of age, and lists to self alone. He wears a window in his eye to see his whiskers grow; he thinks the ladies pine and die because they love him so. At forty, as you may suppose, he's knuckled down to biz; 'tis not till sixty that he knows how big a chump he is.—Ex.

BETTER THAN A SCRAP BOOK.

EDITOR GROCER,—I noticed a communication in GROCER re making a scrap book of all good things in advertisements for future use. I would suggest something better and more up-to-date, viz., keep your subscription paid up for THE GROCER, and in every issue you will find material enough for all the advertising you may want and the correct way to set it up to make it attractive. In this way all you have to do is to write up your ad. and send it along with your GROCER to the printer, who readily gets the idea how to set it up. In this way the work is made easy for both. And yet another idea: You will always be advertising the proper goods at or in the proper season.

Friend Cameron, your pleasing representative, called on us this week, and he coincides with our views, and will be glad to receive your subscription for the now very popular paper, THE GROCER.—Yours, etc.,

JNO. H. LAUGHTON.

Parkhill, Ont., May 9.

Canned meats
for camping parties

Will soon be in brisk demand. Not only do campers appreciate our meat dainties, but house-keepers generally are using them largely during the warm months. We put up Potted Chicken, Duck, Turkey, Pigs' Feet, etc. Shall we send you our list?

All wholesalers keep our goods

Delhi Canning Co., Delhi

ZIMMERMAN'S

Dandelion Coffee

A boon to dyspeptics.
The best tonic beverage for breakfast.
Most perfect preparation of dandelion offered.

Todhunter, Mitchell & Co.

Sole Manufacturers Patent Process Prepared Coffees

TORONTO, CANADA

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE

Send your orders to

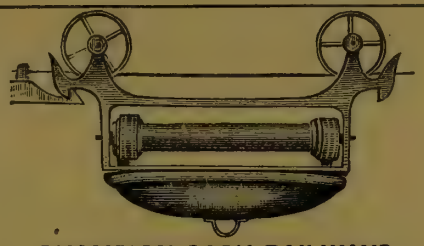
THE COWAN CO., Ltd.
470 King St. West, Toronto

Union Mutual Life Insurance Co.
OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager
Room 2, 162 St. James Street, Montreal



CHAMPION CASH RAILWAYS
5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.
S. S. KIMBALL, 577 Craig St., Montreal



This is a cut of our high Grocer Refrigerator which we make in three sizes. We also have two sizes in a low style of Grocer Refrigerator and in point of workmanship and efficiency cannot be excelled in this or any other country. We make them for Butchers', Grocers', Hotel and Family use. Call and see them or send for catalogue.

JOHN HILLOCK & CO.
165 Queen St. East, Toronto.

TRADE CHAT.

OWEN SOUND has had an increase in population of 242, making a population now of 7,703. The assessment is close on to three millions.

The merchants of Woodstock had a busy day on Saturday, many of them doing the largest trade in a single day in a long while.

The Methven (Man.) correspondent of The Winnipeg Free Press writes: "There is a grand opening for a general store here. Since S. Coppleman moved away last fall most of the residents and surrounding farmers have dealt in Wawanesa and Rounthwaite."

The Hamilton Board of Trade has appointed Messrs. A. T. Wood, F. C. Bruce, W. H. Gillard, and John A. Bruce to represent it at the great Congress of Chambers of Commerce in London. Mr. Wood will sail on May 20th, and the other gentlemen on June 15th.

Brantford fruit dealers have petitioned the City Council to prohibit the sale from door to door of foreign fruit and other wares in that city. They claim that the $40 license fee imposed in Hamilton drives many Italians from that city to the former, and that the business of regular store keepers is seriously interfered with.

The merchants of Wyndham street, Guelph, are complaining of the poor accommodation they are receiving for the amount they are paying for street watering. They state that the time between each trip made by the carts is so long that the roads are allowed to dry up.

The demand for freight cars to ship wheat from interior elevators to Fort William is now very great. Monday night applications were received at the offices of the C. P. R. in Winnipeg for 600 cars. The demand came from grain dealers who have wheat stored in the elevators and not from farmers who are desirous of selling. The farmers are not making any deliveries at present.

The Hamilton branch of the W.C.T.U. has decided to petition the Council to issue no grocery licenses in Hamilton after the expiration of the present licenses. It was resolved that every available means should be used throughout the year to make the petition successful, and as a first step it was unanimously carried, that after May, 1897, no member of Hamilton Union shall patronize any licensed grocer.

TEST ALL THINGS.

The merchant who takes the trouble to weigh, count, or gauge everything he buys can often undersell the dealer who considered it a waste of time to thus check the shipper's billed figures, says an exchange. It is not that many shippers are occasionally subject to fits of dishonesty, but that mistakes are liable to occur in the most carefully conducted shipping department, and quite often errors of this character will be found to favor the interests of the jobber or manufacturer. Take nothing for granted when goods are received, and don't forget to examine the quality of the consignments. Remember, that the articles you send out are advertisements of your business.

BANKRUPTCY LAW IN THE U.S.

The Senate Committee on Judiciary, to which was referred the House Bankruptcy bill, has reported the measure to the Senate, with an amendment, striking out all after the enacting clause, and substituting the bill heretofore reported to the Senate. The House bill provides for both voluntary and involuntary bankruptcy, and the Senate bill for voluntary bankruptcy only.

INDIAN & CEYLON TEAS G.F.&J.GALT 42 Scott St. Toronto BOOK ON TEA BLENDING MAILED ON APPLICATION

HINTS TO BUYERS.

DAWSON & CO. are in receipt of a shipment of 1,000 boxes of "Canada" brand lemons.

H. P. Eckardt & Co. have mackerel in 1-lb. tins. Quality extra good.

Davidson & Hay are offering choice evaporated peaches at a low figure.

Warren Bros. & Co. are offering Bosnia prunes in bags at very low figures.

Rutherford, Marshall & Co. are open to buy large or small lots of fresh eggs.

H. N. Bate & Sons, Ottawa, have just turned into stock a shipment of Hires' rootbeer.

Shipments of Chicago potted and canned meats are arriving this week for Davidson & Hay.

A large consignment of Comadra figs, in tapnets, arrived this week for the Eby, Blain Co., Ltd.

The Eby, Blain Co., Ltd., are in receipt of a shipment of dates which, they say, are very fine stock.

Davidson & Hay claim to have the best values in the market in low-grade Japan teas arriving this week.

Rose & Laflamme have ex Brazilian next week a consignment of Huntley & Palmers, biscuits. Write for figures.

Lime juice sauce is a new condiment that is being put on the market by Stower. It is peptinized and is a nice article.

The Eby, Blain Co., Ltd., are offering California evaporated silver prunes, in 25-lb. boxes, at a very low figure.

T. J. Cooke & Co., Montreal, have distributed several shipments of Hires' rootbeer to the Montreal trade this week.

Davidson & Hay report a large demand for "Kurma" tea, which they have recently put on the market in a 25c. grade.

H. P. Eckardt & Co. have some very fine quality canned peas, Boulters' and Belleville Canning Co.'s selected Early June.

"Our 'Gladstone' pickles are meeting with great favor with those who want a cheap pickle," report the Eby, Blain Co., Ltd.

Another shipment of Southwell's new season's orange marmalade just in for Frank Magor & Co., Montreal, 1-lb. glass and 7-lb. jars and tins.

A confection in cheese "La Delicatesse" is being offered in pots by Lucas, Steele & Bristol at $2.35 per dozen, or $2.25 in cases of 3 dozen each.

The brass tea scoops which go with Lucas, Steele & Bristol's "Potmahoff" blend of tea are particularly attractive in appearance and most useful.

The Scotch are credited with being experts in the manufacture of marmalade. T. A. Lytle & Co. make theirs from a famous Scotch recipe, and are careful to use nothing but the choicest Seville oranges. It is not surprising that they find marmalade always in demand.

W. H. Gillard & Co. are showing excellent values in teas. In Young Hysons, Indians and Ceylons, high and medium grades, they are particularly well supplied.

The new fancy white pots in which MacLaren's Imperial cheese is now put up are, according to Rose & Laflamme, largely increasing its sale in Montreal and the east.

The manufacturers of Keen's mustard are sending out some very fine new show cards. The agents, F. Magor & Co., Montreal, will be pleased to send to the trade on application.

Merchants looking for Gunpowder tea in half-chests or caddies, choice Oolong in boxes, finest Ting Ling Darjeeling tea in half-chests, can procure some from Lucas, Steele & Bristol.

W. H. Gillard & Co. are receiving orders for Pilgrim's summer beverages (ginger ale, etc.), at the rate of from 150 to 200 cases per day, which should argue well for the quality of this manufacture.

The "latest fad" in gelatine, Knox's acidulated pulverized, is for sale by Lucas, Steele & Bristol. It can be dissolved in two minutes. It has already a large sale in Hamilton amongst the best grocers.

"During the warm weather we will send large sample tins of Robinson's patent barley or Robinson's patent groats to any of your customers free," write the agents for these well-known goods, Frank Magor & Co., Montreal.

Laporte, Martin & Cie. expect to receive some time next week the first direct cargo of new crop Barbadoes molasses that will be received in Montreal. They are booking early orders, and this is the time to secure quotations.

W. H. Gillard & Co. direct the attention of the trade to their advertisement on another page, reducing the prices of "Diamond" baking powder; and considering the high quality of the manufacture and the extremely low prices they anticipate a large demand.

The Eby, Blain Co. report the arrival of a large shipment of Crosse & Blackwell's goods, consisting of pickles (new style), marmalade, capers, Parisian essence, jams, jellies, bloater paste, essence of anchovies, shrimp paste, etc.

Laporte, Martin & Cie. call attention to their blends of "Victoria" and "Princess Louise" Ceylon teas; also Mitchell's Scotch whiskies. All three lines are worth inspection, and the firm will quote any reader of THE GROCER regarding them.

Rose & Laflamme have just received a small consignment of Lime Fruit and Tonic Marmalade, also "Lemona," which are something new. They are put up in 1-lb. jars. A line of "Bright" table jellies, in 1-lb. jars, with six flavors, is also on hand.

The
WESTERN STORAGE & COMMISSION CO.
Warehousemen, Manufacturers' Agents General Commission Merchants
If you wish to buy or sell anything in our market, we will be pleased to hear from you. Reasonable cash advances made on approved consignments.
420 and 422 Ridout St.,
P.O. Box 384. **LONDON, ONT.**



Her Expression tells that a good customer is lost.
Imitations and cheap aficial preparations are not **"just as good"** as the famous HIRES'.
Ask your Wholesale House for it.
Wholesale Agents
T. J. COOKE & CO. 20 St. Peter Street MONTREAL | **WRIGHT & COPP** TORONTO

Stearns Bicycle
The modern wheel for modern wheelers—the lightest of the strong—the strongest of the light.
AMERICAN RATTAN CO., TORONTO, ONT.
CANADIAN SELLING AGENTS

Putting Aside . . .



For the moment, the question of quality of our cheese, do you not think it wise to have in stock the goods that are continually asked for ?

If a customer wants MACLAREN'S IMPERIAL CHEESE and finds you haven't got it, it's only natural to suppose he will go somewhere else for it. Any wholesaler can supply you.

Manufactured by **A. F. MacLAREN & CO.** — **TORONTO**



Something New

East India Pickles

GOOD SELLER
GOOD PROFIT

Pronounced by epicures to be the most appetising and delicious pickle ever prepared.

1 DOZEN IN A CASE.

A. E. Richards & Co. Agents for Canada **Hamilton.**

KNOX'S EGG PRESERVER



Send for Little Book On Eggs.

Harmless. Does not discolor the shells. Costs less than ½ cent per dozen to preserve the eggs. Requires no looking after. Anyone can use it. We offer a fitting guarantee to every user. We have tried the **"PRESERVER."** We made a 13 months' test, and competent judges declared the eggs to be fresh when broken. That's why we guarantee it.

After you have used it once you will always use it. You can sell it to many of your customers, to whom it will come as a great boon. It will make money for them and for you. Order from wholesale houses.

A. E. RICHARDS & CO.

Canadian Agents — HAMILTON, ONT.

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

TAKE THEM ON

and they will make a

TRADE FOR YOU!!

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

Spring Picked ! ! !

Skilfully Blended ! !

Attractively Packed !



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

PUREST & BEST

The Largest Creamery in Canada

Is situated at Renfrew, Ont. Their output of Butter has a high reputation. In order to obtain it and keep the quality; they must use the best obtainable ingredients. They use "WINDSOR" SALT exclusively. Under date of December 17th, 1895, Mr. Wright has this to say :—

* * * * For your convenience I may add that it is certainly the finest salt we ever used. There may be as good, but I have never used it, It might interest you to know how we came to use it. For many years before starting our Creamery, I used English salt in my dairy, exclusively. Hearing of yours I sent for a sample, which was promptly forwarded, and we used it with our next churning. Although we used the same quantity we had always used, so much greater strength was there in your Windsor brand, that our butter was so salt that we could hardly use it. We then greatly reduced the quantity, and found it to work admirably, and consequently have used it ever since. When we opened our Creamery, Windsor Salt was at once adopted, and we have never had any reason to regret it. The barrels are well made, and being lined with paper it prevents any dirt or dust from getting in. This I consider a very important factor, and so long as you send us the same quality as you have been doing, it will require very strong inducements to cause us to use any other. You will of course understand from this that it was the Windsor Salt we used in our butter which took the Gold Medal at Ottawa in Sept. last.

(Signed) A. A. WRIGHT, Manager Renfrew Creamery Co., Ltd.

Grocers can obtain "WINDSOR" Dairy Salt, from any wholesale house, put up in 50lb. Linen Sacks and in 20lb. White Cotton Bags packed 15 in a paper lined Barrel.

WINSOR SALT WORKS, WINDSOR, ONT.



A Ceylon Tea Garden

"The development of the Tea industry in Ceylon has been phenomenal. In 1875 the first shipment of 282 lbs. was made; in 1885 the export amounted to 3,796,684 pounds, while last year it reached the enormous total of about 97,000.000 pounds."

This increase in public favor is due to the wonderful purity, cleanliness of preparation, healthfulness of Ceylon Teas. Every wide-awake grocer in Canada has Ceylon Teas. They are absolutely necessary to hold your tea trade. Once your customers use these teas they will always ask for them. Write your wholesale grocer for Ceylon Teas.

The Finest Whisky in the World

Is

JOHN DEWAR & SONS'

(Distillers, PERTH, SCOTLAND.)

..50 MEDALS..

Purveyors by appointment to Queen Victoria.
Under competition, the only Scotch drawn at the bars of Spiers & Pond, Ltd., London, England.
Highest Award International Exhibition, Edinburgh, 1890, Diploma of Honor and Gold Medal.

J. M. DOUGLAS & CO., MONTREAL, AGENTS.

WHAT BUSINESS IS.

BUSINESS, broadly speaking, writes Joel Benton in Business, the thing which, more fluently expressed, we may call the busy affairs of the world, is almost wholly a development of civilization. Nomadic and primitive people are practically without commerce or even domestic trade. The reason for this is, their wants are reduced to mere sustenance and shelter, their clothing being an almost missing factor, or fig leaf, in warm countries, and a crude covering of the skins of animals in countries that are inclement.

But civilization comes and wants increase. That which merely subserves animal existence in a rough way will not now be sufficient. We have learned what convenience is, and, as conveniences are one after another supplied, we crave luxuries and refinements. Go from an Indian tepee or a Bedouin tent to a first-class modern hotel with a button to press in each room for some appropriate genie to bring you what you wish, and you will see the distance upward the human race has toilsomely traveled.

A Roman emperor is said to have once advertised for a new pleasure. He who can offer this, or the satisfaction of any other new want, will find in his power to do so the key to success. When a tinder-box with its flint, or coals preserved in ashes brought from your neighbor's house a mile away, was the only way to light the morning fire, people did not miss the lucifer match. But now that it is known, the poorest and most abject will not go back to what the rich were obliged to be content with two generations ago.

The lesson of all this history and evolution is that, in ministering to the people's necessities and desires, we must first supply them with "the best"; for a good thing advertises itself. It does even more; it makes your printed story fully credited and thereby doubly emphatic. The pleased customer tells his experience and you gain his friends and acquaintaces and finally theirs also in a circumference and area not to be bounded.

But this "best" article must be easy to get; so that you must offer it at a low price or not unreasonably high. "The best," to be sure, is sometimes the cheapest even at a much higher price; but this fact the dealer must take pains to demonstrate clearly. Next to securing a good article there is nothing that pleases the modern purchaser better than obtaining a good bargain. And the purchaser must be pleased.

If a trafficker has his store or goods on some greatly thronged Midway Plaisance he can, perhaps, be a little less particular, as few customers pass twice, and his next day's patrons are from a new throng. But there is a Nemesis, I think, that follows "fleecing," somehow, everywhere, if only in the pernicious habit formed, which will somewhere be tried with sad results, or in vain.

The consumer who keeps trade going will, of course, try to buy the least that will cover his wants. Here the dealer's business is to show a new thing that will promote economy, or make something which the customer has already got go further by its use—as a patent burner over a gas-jet or some curious damper to a stove. The inventor is constantly supplying those things; so that from nothing in Eden to several thousand things—not less than ten thousand, certainly, now—has the multiplication of human wants gone on.

There will be no stop in the process or number, unless civilization turns backward. Nor will there be any let-up in the telling how and where these wants can be satisfied. He who does this service, and sets it forth in the best way, will, in that very expressive but slang phrase, "take the cake." For him who scorns publicity there will be public neglect and no "cake" to take.

Diogenes was said to have hunted with a lantern for an honest man. The customer will not look for bargains in this way. If he finds them, it will be because those who have them to offer hang their own lanterns out.

HOE PICKLES AND THE HAM.

Hoe rolled the whites of his eyes from side to side as he related his latest experience to me.

"Y' see, I did a job o' whitewashin' for Mistah Simpson dat keep a grocery store, and w'en he came to pay me he say: Two days at a dollar and a quarter a day makes two dollars and a quarter. I neber make no count till after I get home; but den I see how I done been cheated outer a quarter of a dollar by the transeckshun. Foh lawdsakesess' neber thought Mistah Simpson'd be de man to cheat a hard-workin' niggah outen dat small sum ob money. I hadn't orter tuk de job in the first place. Orter know'd better—but I dunn. Ef I hadn't white-washed dat cellar, dat big, juicy smoked ham would never hab dropped into my old coat. I guess dat Hoe Pickles is ahead ob de game yet. But it am just like dose poor white trash to go an' rob a 'spectable niggah."—New World.

The population of Rat Portage has passed the 3,500 mark, being 3,526 by this year's assessment roll.

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

The Peoples Building and Loan Association of LONDON, ONT.

Incorporated

Authorized Capital, -	$5,000,000
Subscribed Capital, - -	1,500,000
Accumulated Capital -	135,000

PERMANENT STOCK.

The first issue of **$100,000.00** of this class of stock has been authorized, and applications for allotment of shares will be received until the 31st of March, 1896. Cost of each share, $100.00. Shares issued at par. Dividends will be paid semi-annually.

As this issue is limited, intending investors should apply immediately, stating the amount required. The next issue will undoubtedly sell at a premium as was the case with our prepaid stock, which sold at a premium of $10 per share of $65 before being retired.

For further particulars and forms of application address:

The Peoples Building and Loan Association
Molsons Bank Buildings, LONDON, ONT.

Write us for Prices . .

FOR YOUR SPRING SUPPLY OF . . .

SALT

VERRET, STEWART & CO.
QUEBEC AND MONTREAL.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.
Send for Catalogue and Price List.
C. P. FABIEN 3167-3171 Notre Dame St MONTREAL

WE PAY FREIGHT

We will send to any dealer in Ontario or Quebec, one or five cases of "INSTANTANEOUS TAPIOCA," freight paid, if ordered direct from us before May 31st.

Howe, McIntyre Co.
MONTREAL, Que.

Price, per case of 50 1-lb. pkgs., $5 50.

ARROWROOT

In 13-lb. and 6-lb.

W
REGISTERED.

Hermetically Sealed Tins.

Imported Direct from St. Vincent, West Indies.

Open Pan Salt

What is it? It is salt made by the OPEN PAN PROCESS. This is the method of manufacturing salt universally adopted in England, where so much good salt is made.

OPEN PAN SALT . . .

Is no experiment. It has been tried for years and never found wanting. It produces a medium grain salt that is far better for all ordinary purposes than a very fine grain.

. . . WE HAVE IT.

The Canada Salt Association

CLINTON, ONTARIO

Brushes, Brooms . . . . Woodenware

We are headquarters for the above lines of goods, and guarantee every article we send out to be strictly as represented. **Our Price List for 1896** is now ready and we will be pleased to mail you a copy on application.

Chas. Boeckh & Sons Manufacturers 80 York Street **Toronto**

MONTREAL BRANCH: - 301 St. Paul Street.

Every Hotel and Restaurant needs

JOHNSTON'S

Fluid Beef Cordial

IN 20-oz. BOTTLES

Have you got some to supply the demand?

MAKES THE BEST BEEF TEA. . . . . ALWAYS SATISFIES.

THE JOHNSTON FLUID BEEF CO. MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

WILLIAM M'KEE, general storekeeper, of Orton, has assigned to J. Toteham, of Guelph. The liabilities of the estate are $2,400.

Stanley L. Read, general merchant, Musquash, N.B., has assigned.

Victor Lemay, saloon, Montreal, has compromised at 13c. on the dollar.

A. Visien, grocer, Quebec, has compromised at 25c. on the dollar.

Loiselle Freres, grocers, Montreal, have compromised at 25c. on the dollar.

F. Allore, general merchant, Stoco, is offering to compromise at 50c. on the dollar.

Geo. Fitzpatrick, groceries, Ottawa, is offering to compromise at 25c, on the dollar.

The bailiff is in possession of the premises of John Verner, soda water manufacturer, Toronto.

Thos. J. Allen, grocer, St. John's, Nfld., has compromised with his creditors at 30c. on the dollar.

Campbell & Kirkpatrick, grocers, Windsor, Ont., are offering to compromise at 50c. on the dollar.

W. J. Fitzpatrick, grocer, Ottawa, has compromised with his creditors at 20c. on the dollar and gone out of business.

Steele Bros., tobacco, etc., Toronto, have assigned to H. Vigeon, and a meeting of creditors will be held on the 16th inst.

CHANGES.

W. A. Conley, liquors, Madoc, is giving up business.

Baker & Co., general merchants, Rat Portage, sold out.

Joseph Bourget is starting a grocery business at Lauzon, Que.

Thomas Farrel, groceries, Kingston, has sold out to John Ward.

C. A. Ruel, general merchant, Lauzon, Que., has retired from business.

A general store has been opened in Montmagny, Que., by J. B. Normand.

A. D. Gillies is starting into the grocery and liquor business in Montreal.

Belanger & Gignac is the name of a new grocery firm just started in Quebec.

T. H. Ramsay, general store and mill, Red Bank, has removed to Newcastle.

The Goderich Lumber and Salt Co., Ltd., Goderich, are applying for incorporation.

D. N. Forbes, general merchant, Tyne Valley, P.E.I., has been succeeded by W. R. Coles.

M. Finklestine, general merchant, Selkirk West, Man., has sold out to a joint stock company.

The Strome & White Co., Ltd., general merchants, Brandon, Man., are applying for incorporation.

Barkley & Co., grocers, Belleville, are giving up business. So is L. Roberts, another grocer of the same place.

Laura Vipond has been registered proprietress of the firm of A. Vipond & Co., general merchants, Hudson, Que.

Clementine Charrette, wife of F. Lebel, has been registered proprietress of the grocer firm of Lebel & Co., Montreal.

Larose & Frere have opened a grocery store in Montreal.

SALES MADE AND PENDING.

The stock of James Mortimer, general merchant, Burlington, has been sold.

J. B. McFayden & Co., liquors, Collingwood, have been succeeded by D. Brandon.

The plant and effects of the Nova Scotia Cigar Co., Ltd., are advertised for sale by auction.

The stock of G. Halliday & Co., general merchant, Arnprior, has been sold at 59c. on the dollar.

The stock of the estate of T. H. Harding, grocer, Acton, is to be sold by auction on the 19th inst.

The estate of John Pratt, general merchant, Bloomfield, P.E.I., is advertised for sale by tender.

The estate of Louis Rennie, general merchant, Elmsdale, P.E.I., is advertised for sale by tender.

The stock of L. E. Charron, general merchant, Windsor Mills, Que., has been sold at 60c. on the dollar.

The stock of John Carter, grocer, Toronto, has been sold. So has that of Geo. E. Matthews, another Toronto grocer.

PARTNERSHIPS FORMED AND DISSOLVED.

Colwell & Irwin, general merchants, Arthur, have dissolved. H. J. Colwell continues.

McKinnon & Kennedy, oatmeal mills, have dissolved. Alex. McKinnon continues.

Charles W. and Chester Casselman have registered a partnership in Montreal under the style of Casselman Bros., to carry on business as grocers.

Anselme & J. E. Labrecque have registered a partnership to carry on business in Montreal as grocers under the style of Anselme Labrecque & Fils.

Warren Bros. & Boomer, wholesale grocers, Toronto, have dissolved. H. C. Boomer retires, and the remaining partners will continue under the style of Warren Bros. & Co.

FIRES.

Levescue & Cote, general merchants, South Durham, Que., have been burned out; partially insured.

DEATHS.

John Davis, fish merchant, Hamilton, is dead.

CALIFORNIA APRICOT CROP.

Apricots are in small supply in San Francisco and firmly held. The frost damage has been quite general and has curtailed the prospective crop at least 50 per cent. It may be that this quantity can be spared and still the output of the State be sufficient to satisfy the coming demand, says The California Fruit Grower.

PECULIAR ADVERTISEMENTS.

This is refreshingly frank, says an exchange, but could not be expected to tempt even chronic bargain seekers, but the Cincinnati grocer's ad. is about on a par with it for candor:

Our fresh eggs will be found cheap at 15c. a dozen, but the quality is not strictly first-class, as every now and again you may strike a bad one.

It was a London grocer who advertised some plum jam at a very low price, and apparently believing himself that his offer would be incredible supplemented it with the line:

Of course I cannot guarantee it to be all jam.

A provision dealer in Wales is credited with having put out this extremely candid advertisement:

Having thoroughly tested both sides of the question, and being now convinced that honesty is the best policy, I have decided to sell in future only unadulterated articles.

CO-OPERATIVE FREIGHTS

For importers of small shipments. HOW?
Write us for particulars
BLAIKLOCK BROTHERS, MONTREAL

"SANITAS"
NATURE'S GREAT DISINFECTANT.
Non-Poisonous.
Does not Stain Linen.
FLUID, OIL, POWDER, &c.
HOW TO DISINFECT A valuable Copyright Book giving simple directions
HOW TO DISINFECT "How to Disinfect" in cases of the
HOW TO DISINFECT various Infectious Diseases, as also in
HOW TO DISINFECT every-day life, will be sent Free on
HOW TO DISINFECT application.
HOW TO DISINFECT THE SANITAS CO., Limited,
HOW TO DISINFECT BETHNAL GREEN, LONDON, ENGLAND.
A pushing Agent wanted in each Canadian City.

Central Business College
TORONTO AND STRATFORD.
Two great business schools under one management. Students admitted at any time. Free circulars.
SHAW & ELLIOTT, Principals.

SOUPS

Mulligatawny
Ox Tail
Kidney
Vegetable
Julienne
Chicken
Mock Turtle
Consomme
Beef
Mutton Broth

"As fine as any in the World."

Dinner's first course

Is not always as appetizing as it should be. Making soup—good soup—requires particular care, and few housekeepers in their hurry can give the necessary attention. The best results can always be obtained by using our **Canned Soups.** They are faultlessly prepared from first-class stock and can always be relied upon for purity and delicate flavor. Make a personal test according to the directions on the can.

The Laing Packing and Provision Co.

MONTREAL

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

There's Money in Salt

If you know just what size to handle and the season for it. Take, for instance, the summer camping trade. That needs a strong package to stand the careless handling and one not easily upset.

For this purpose you can order, from any wholesale grocer in Toronto, "WINDSOR" Table Salt put up in 4-lb. round lithographed packages, 24 per case. Made of heavy cardboard, price $2.00 per case; sell at 15 cents per package. Profit on case, $1.60. You see it pays to sell them—why not do it?

Toronto Salt Works
128 Adelaide Street East
TORONTO, ONT.
City Agents for the **Windsor Salt Works**

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1849

IS THE BEST.

ASK FOR

MOTT'S

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS
PICTOU, N.S.



SPECIAL IN DINNER SETS

OUR OWN I. X. L. SHAPE
IN BROWN OR DOVE COLORS

97 Pieces $4.50!!

(Packing 25 Cents)

Or in crate lots—15 sets in crate—5 per cent. discount.

Assorted packages in **White Granite Seconds** a specialty.

The Canada Crockery Importing Co. Ltd.

181 to 185 McGILL STREET, MONTREAL

How About—

Keen's  Oxford Blue

IN 1-OZ. SQUARES

Wrapped in pound, quarter-pound, and three-ounce Packages.

Steady seller all the time

CURRENT MARKET QUOTATIONS

TORONTO, May 14, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " "	
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " ½ " "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16
Dominion—	
¼ lb. tins, 4 doz. in case.....per doz.	1 00
½ " 3 " "	1 75
1 " 2 " "	3 00
10 lb. boxes .....per lb.	20
30 lb. pails..... "	20



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 doz. in case..... "	90
¼ lb. tins, 4 doz. in case..... "	60

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'k'g Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....	$1 25
1 lb. glass jars.....	2 00
1 lb. Sealer Jars.....	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles	1 60
3. "	1 90
4.	

Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 [illegible]
" 3. "	[illegible]
In Metal Tubes	1 90
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross.
CROWN PARISIAN DRESSING	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	per gr.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

	gross.	¼ gross.	doz.
Scientific Stove Enamel	7 50	2 00	75
Scientific Stove Pipe Varnish	9 00	2 50	90
Scientific Furniture Polish	....	....	1 25

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS

CHAS. BOECKH & SONS.	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
"Standard," select 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BIRD SEEDS.

BART. COTTAM & CO.

"Cottams" Bird Seed	0 07
Warblers Bird Seed	0 06¼
Belgian Bird Seed	0 06
International Bird Seed	0 05½
German X Bird Seed	0 05
German Bird Seed	0 04½
London Bird Seed, bulk 25 lb. cases	0 05
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 95
" gallons	1 80	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 95
Corn, 2's	0 55	0 70
Cherries, red pitted, 2s	2 00	2 25
Peas, 2's	1 00	1 10
" Sifted select	....	1 10
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 80	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 40	2 00
Strawberries, choice, 2's	1 90	2 40
Succotash, 2's	....	1 15
Tomatoes, 3's	0 80	0 95
Lobster, talls	1 85	2 25
" flats	2 50	2 60
Mackerel	1 10	1 20
Salmon, Sockeye, talls	1 35	1 45
" " flats	1 55	1 75
" Cohoes	1 10	1 15
Sardines, Albert, ¼'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 13½
Sardines, key opener, ¼'s	....	0 10½
" " " " " ¼s	0 10½	0 11
" " " " " ½s	0 18½	0 19

The Astute Grocer

Who experiments with a miscellaneous list of **STARCHES** is like the man who "digs a well to put out a house on fire." While he experiments, his customers are leaving. Our

EDWARDSBURG STARCH

has long since passed the period of experiment, and has become the standard.

Don't risk the losing of customers by gratifying your curiosity in blind investigations.

Accept "**EDWARDSBURG**" as your standard, make it your Leader, and further investigation is unnecessary.

EDWARDSBURG STARCH CO. Cardinal, Ont.

Sardines, other brands 9¾ 11	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½ " ..	0 35	0 35
Sardines, Amer., ¼s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.....	1 10	1 15
Kippered Herring, 1-lb.....	1 65	1 90
Herrings in Tomato Sauce....	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce ..	2 00	...
Herrings a la Sardine	2 40	....
Preserved Bloaters.....	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

ARMOUR PACKING CO.—HELMET BRAND		
Corned Beef, 1 lb.....	1 40	1 50
" 2 lb.....	2 60	2 75
" 4 lb.....	5 50	5 80
" 6 lb.....	8 50	8 80
" 14 lb.....	17 50	18 00
Roast Beef, 1 lb.....	1 40	1 50
" 2 lb.....	2 60	2 75
Luncheon Beef, 1 lb	1 60	1 70
" 2 lb.....	2 75	2 85
Brawn 1 lb.....	1 30	1 40
" 2 lb.....	2 35	2 50
" 6 lb.....	6 60	6 80
" 14 lb.....	14 50	15 00
Ox Tongue, 1½ lb.....	7 00	7 20
" " 2 lb.....	8 50	8 80
" " 2½ lb.....	10 75	11 00
Lunch Tongue, 1 lb.....	3 35	3 50
" " 2 lb.....	6 50	6 80
Chipped Beef, ½ lb.....	1 60	1 70
" " 1 lb	2 65	2 80
Pigs' Feet, 1 lb.....	1 65	1 75
" " 2 lb.....	2 45	2 60
Potted Meats, Tongue or Ham ½ lb.....	70	75
Potted Meats, Tongue or Ham ½ lb.....	1 20	1 25
Potted Deviled Ham or Tongue, ½ lb.....	70	75
Potted Deviled Ham or Tongue, ½ lb.....	1 20	1 25
WHITE LABEL.		
oups Assorted, 1 qt.....	3 00	3 15
" " 1 pt.....	2 00	2 10
Gelatine of Boar's Head, 2 lb...	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.....	3 00	3 10
Plover Roast.....	5 00	....
Sliced Gold Band Bacon.....	3 00	....



Acme Sliced Beef.
No, 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz
2 doz.... 1 4z





(CANADIAN.)

Comp Corn Beef, 1-lb. cans ..			$1 40	$1 50
" " " 2 " ..			2 40	2 55
Comp Corn Beef	4-lb. cans ..		....	....
" " " 6 " ..			7 75	8 25
" " " 14 " ..			16 00	18 00
Minced Callops	2 " ..		....	2 60
" "	2 " ..		2 60	2 65
Lunch Tongue	1 " ..		3 40	3 50
" "	2 " ..		....	6 00
English Brawn	2 " ..		2 75	2 80
Camb Sausage	1 " ..		....	2 50
" "	2 " ..		....	4 00
Soups, assorted	1 " ..		....	1 50
" "	2 " ..		....	2 25
Soups and Boull.	2 " ..		....	1 80
" "	1 " ..		....	4 50

Codfish. per doz.

Beardsley's Shredded, 2 doz. pkgs....	0 90

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages ..	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs...	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages.....	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces.....	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces.....	0 90
Orange Sappota, 160 1c pieces.....	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces.....	1 00

CHOCOLATES & COCOAS.

CADBURY'S.	per doz.
Cocoa essence, 3 oz. packages.....	$1 65
	per lb,
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose.....	0 37½
" 1-lb. tins.....	0 40
Cocoa Nibs, 11-lb. tins.....	0 40
TODHUNTER, MITCHELL & CO.'s.	
Chocolate—	per lb.
French, ¼'s—6 and 12 lbs.....	0 30
Caraccas, ¼'s—6 and 12 lbs.....	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs.....	0 26
Diamond, ¼'s—6 and 12 lbs.....	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs..	0 30
Pearl, " " " ..	0 25
London Pearl, 12 and 18 " ..	0 22
Rock " " " ..	0 30
Bulk, in boxes.....	0 18
	per doz
Royal Cocoa Essence, packages.....	1 40
Cocoa— EPPS'.	per lb.
Case of 112 lbs. each	0 35
Smaller quantities	0 37½
FRY'S.	
(A. P. Tippet & Co., Agents.)	
Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s.....	0 42
"Gold Medal" Sweet, 6 lb. bxs..	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box..	2 40
" ½'s, " ..	....
" 1 lbs. " ..	....
Homeopathic, ¼'s, 14 lb. boxes ..	0 33
" ½ lbs. 12 lb. boxes.	0 33
JOHN P. MOTT & CO.'S.	
(R. S. McIndoe, Agent, Toronto.)	

Mott's Broma.....per lb.	0 30	
Mott's Prepared Cocoa	0 28	
Mott's Homeopathic Cocoa (¼'s)....	0 32	
Mott's Breakfast Cocoa (in tins).....	0 45	
Mott's No. 1 Chocolate	0 30	
Mott's Breakfast Chocolate.....	0 28	
Mott's Caraccas Chocolate	0 40	
Mott's Diamond Chocolate	0 22	
Mott's French-Can Chocolate.....	0 18	
Mott's Navy or Cooking Chocolate ..	0 27	
Mott's Cocoa Nibbs.....	0 35	
Mott's Cocoa Shells.....	0 05	
Vanilla Sticks, per gross	0 90	
Mott's Confectionery Chocolate. 0 21	0 43	
Mott's Sweet Chocolate Liquors. 0 19	0 30	
COWAN COCOA AND CHOCOLATE CO.		
Hygienic Cocoa, ½ lb. tins, per doz..	$3 75	
Cocoa Essence, ½ lb. tins, per doz..	2 25	
Soluble Cocoa, No. 1 bulk, per lb	0 20	
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½	
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30	
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35	
WALTER BAKER & CO.'s		
Chocolate—		
Premium No. 1, boxes, 12 lbs. each..	0 42	
Baker's Vanilla in boxes, 12 lbs. each.	0 50	
Caraccas Sweet, in boxes, 6 lbs. each.	0 37	
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.....	4 20	
German Sweet Chocolate—		
Grocers' Style, in boxes, 12 lbs. each.	0 25	
Grocers' Style, in boxes, 6 lbs. each..	0 25	
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25	
Soluble Chocolate—		
In canisters, 1 lb., 4 lb. and 10 lb....	0 50	
Breakfast Cocoa—		
In bxs, nd 12 lbs. each, ½ lb., tins.	0 49	

COFFEE.

Green.		per lb.
Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio.....	0 20	0 21½
Plantation Ceylon	0 29	0 31
Porto Rico.....	0 24	0 28
Guatemala.....	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23
TODHUNTER, MITCHELL & CO.'s		
Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 28
Mocha and Java.....	....	0 35
Old Government Java 0 30	0 32	0 36
Arabian Mocha	....	0 35
Maracaibo	0 28	0 30
Santos	0 25	0 27

Cooks May Differ



in their opinions on some points, but when it's a question of pancake flour they all agree that . . .

Dalley's Hygienic Pancake Flour

makes the sweetest, lightest and most delicious pancakes. It is sold in handsome packages by all wholesalers.

Put up only by

The F. F. DALLEY CO., Ltd.

Hamilton

Batty's

NABOB PICKLES and.... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDLAS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada — Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy plug tobaccos duty paid. Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. OFFICE, Vancouver, B.C.



A GLASS PITCHER

. . . *Free*

with Adams'

TUTTI FRUTTI

ASK YOUR WHOLESALER FOR IT

ADAMS & SONS CO.

11 & 13 Jarvis St., Toronto, Ont.

RECEPTION

The finest Biscuit made. Delicate flavor, crisp and easily digested. Just the thing for 5 o'clock teas, ice creams, etc.

MADE ONLY BY

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. 7 FRONT STREET EAST, TORONTO. Charles J. Peter.

DRUGS AND CHEMICALS.

Alum	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03½
Borax	0 10 0 12
Camphor	0 80 0 85
Carbolic Acid	0 25 0 50
Castor Oil, 1 oz. bottle, p. gross	.... 4 20
" 2 " " "	.... 6 00
" 3 " " "	.... 8 40
" 4 " " "	.... 10 00
" ½ pint " "	.... 12 00
Olive Oil, ½ pts., 2 doz. to case, per case	.... 1 25
" pints, 2 doz. to case, per case	.... 2 50
Epsom Salts	0 02 0 02½
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 17 0 18
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 26 0 30
Saltpetre	0 08½ 0 09
Soda, Bicarb, per keg	2 75 2 90
Sal Soda	1 00 1 25
Madder	0 12½ ....

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

Crown Brand (Greig & Co.)—



1 oz. London	gross 6 00
2 " Anchor	" 12 00
1 " Flat Crown	" 10 80
2 " " "	" 18 00
2 " Square	" 21 00
2½" Round	" 24 00
4 oz. Glass Stopper	doz. 3 50
8 " "	" 7 00
Parisian Essence	gross 21 00
Ketchup, Fluted Bottles	gross 12 00
" Screw Top	" 21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 a

FRUITS.

FOREIGN.

	per lb.
Currants—Provincials, bbls	0 04 0 04¼
" " ½ bbls	0 04½ 0 04⅝
" Filiatras, bbls	0 04¼ 0 04½
" " ½ bbls	0 04¼ 0 04¾
" Patras, bbls	0 04½ 0 05
" " ½ bbls	0 04¾ 0 05¼
" " cases	.... 0 05½
" Vostizzas, cases	0 06 0 07½
Panarete, cases	0 08 0 08½
Dates, Persian, boxes	0 04½ 0 05½
Figs—Eleme, 14 oz	0 09 0 10½
" " 10 lb	0 09½ 0 12½
" " 18 lb	0 13 0 15
" " 28 lb	0 16 0 18
" taps	0 03½ 0 04
Prunes—Bosnia, cases	0 06 0 07
" Bordeaux	0 04½ 0 06½
Raisins—Valencia, off stalk	0 04¼ 0 04¾
" Fine, off stalk	0 04¾ 0 05
" Selected	0 06 0 06½
" Layers	.... 0 06½
" Sultanas	0 05½ 0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05½ 0 06¾
" Malaga—	per box
" London Layers	2 00 2 20
Black Baskets	2 75 3 20
Blue Baskets	3 25 3 50
" Dehesa Clusters	4 25 4 50
Lemons—Messina, boxes	2 50 3 50
Oranges—Jamaica	3 50 4 00
" Valencias	5 50 7 00
" Cal. Navels, in boxes	3 00 4 00
" Sevilles	2 75 3 00

DOMESTIC.

Apples, dried, per lb	0 03¾ 0 04
" evaporated	0 06½ 0 07

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	.... 2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

Cut Nails—From Toronto—	
50 to 60 dy basis	.... 2 60
40 dy	.... 2 65
0 dy	.... 2 70
20 16 and 12 dy	.... 2 75
10 dy	.... 2 80
8 and 9 dy	.... 2 85
6 and 7 dy	.... 3 00
5 dy	.... 3 20
4 dy A P	.... 3 20
3 dy A P	.... 3 60
4 dy C P	.... 3 10
3 dy C P	.... 4 20
Horse Nails—	
Canadian, dis. 50 per cent.	
Horse Shoes—	
From Toronto, per keg	.... 3 60
Screws—Wood—	
Flat-head iron, 80 p. c. dis.	
Round-head iron, 75 p. c. dis.	
Flat-head brass, 77½ p. c. dis.	
Round-head brass, 72½ p. c. dis.	
Window Glass. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20 1 30
2nd " (30 to 40 inches)	1 45
3rd " (50 to 60 inches)	3 10
4th " (51 to 60 inches)	3 40
5th " (61 to 70 inches)	3 80
Rope—	
Manilla	0 09 0 09¼
Sisal	0 06¾ 0 07¼
Axes—	
Per box	6 00 12 00
Shot—	
Canadian, dis. 17½ per cent.	
Hinges—	
Heavy T and strap	0 04¾ 0 05
Screw, hook and strap	0 03¾ 0 04
White Lead—Pure Association guarantee, ground in oil.	per lb.
25 lb. irons	0 04¾ 0 05
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04
Turpentine—	
Selected packages, per gal.	0 42 0 43
Linseed Oil—	
Raw, per gal	0 52 0 53
Boiled, "	0 55 0 56
Glue—	
Common per lb	0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams " "	1 55 1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

KNOX'S GELATINE.

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$12 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross	9 00
Small Med. "	7 80
Medium "	10 80
Large "	12 00
Spoon "	18 00
Mug "	16 20
Tumbler "	12 00
Cream Jug "	21 00

RICE, ETC.

Rice—	per lb.	per lb.
Standard "B"	0 03½	0 03¾
Patna	....	0 04¾
Japan	....	0 05
Imperial Seeta	....	0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs	0 07
6 lb. tin enamelled canisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 0 08
	6-lb. boxes, sliding covers
	(12-lb. boxes each crate. 0 08½
PURE—16-lb. boxes	0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages 0 07½
	For puddings, custards, etc.
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles 0 06
STARCH IN BARRELS	Silver Gloss 0 07½
	Pure 0 06½

SUGAR.

	c.	per lb.
Granulated	0 04¾	0 04⅞
Paris Lump, bbls. and 100-lb. boxes	0 05¾	0 05¾
" in 50 lb. boxes	0 05¾	0 05.80
Extra Ground, bbls. Icing	0 05⅞	0 05¾
Powdered, bbls	0 05⅞	0 05¾
Very bright refined	.....	0 04⅞
Bright Yellow	.....	0 04¼
Dark Yellow	0 03⅞	0 04

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark per gallon.	0 30	0 33
Medium	0 33	0 38
Bright	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

What is it?

? Quality of Goods Packages Sell on Sight

"BRANTFORD" and "CHALLENGE" CORN STARCH

SOAP.

Babbitt's "1776" Soap Powder	$3 5



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box: 10 and 12 oz. cakes, 120 in box: Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

	per lb.	per lb.
BLACK.		
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14
PING SUEYS.		
Young Hyson—		
Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19
JAPAN.		
Half Chests—		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

TETLEY'S TEAS.

No. 1. Retailed 70c.; cost 50c.
No. 2. " 50c.; " 35c.
Mixed. " 40c.; " 30c.

"ALADA" CEYLON.



	per lb.
Green label, retailed at 30c.....	0 22
Blue label, retailed at 40c.....	0 30
Red lable, retailed at 50c.....	0 36
Gold label, retailed at 60c.....	0 44

Terms. 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label	0 22
Green Label.....	0 28
Red Label.....	0 35
Orange Label.....	0 42
Gold Label.....	0 58

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 3's	0 59
Ingots, rough and ready, 8's.....	0 57
Laurel, 3's.....	0 49
Brier, 7's	0 47
Index, 7's.....	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's.....	0 44
Prince of Wales, in caddies.....	0 48
" " in 40-lb. boxes.....	0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—



Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes.....	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana.....	$10 00
Royal Turkish Egyptian.....	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies.....	....	0 35
Navy, plug mark.....	0 33	35
Honey, boxes and caddies	....	43
Spun roll chewing, boxes	....	55

Plug smoking (with or without tags)—		per lb
Black Crown smoking, in caddies.....	....	0 35
Crown Rouge smoking....	....	0 38
Leaf tobacco, in bales....	0 08	0 20

Cigars—		
La Sonadora Reina Victoria Flor Fina, 1-20....	....	$85 00
La Sonadora Reina Bouquet, 1-10	....	55 00
Creme de la Creme Reina Victoria Extra, 1-20....	....	55 00
Creme de la Creme Reina Victoria Special, 1-20....	....	50 00
Honeymoon, Regalia Comme il Fait, 1-40	....	55 00
El Caza Culebras, 1-40....	....	55 00
La Fayette Reina Victoria, 1-20	....	32 50
Noisy Boys, Blue Line, 1-20	....	25 00
Princess of Wales, Princess, 1-10.....	....	25 00
Ditto, low grades	13 50	20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne....	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins.....	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial..	50 00
" Conchas de Regalia.....	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—	
Cable	7 00
El Padre.....	1 00
Mauricio	15 00

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1....	$ 1 45
" 3 " " " "	1 60
" 2 " " " 2....	1 40
" 3 " " " 2....	1 55
" " " painted " 2....	1 40
Tubs, No. 0.....	6 00
" 1.....	5 50
" 2.....	5 00
" 3.....	4 50
Washboards, Globe 1 90	2 00
" Water Witch	1 40
" Single Crescent.	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30
Butter Tubs 1 60	3 00
Mops and Handles, combined	1 25
Butter Bowls, crates assort'd.	3 00

THE E. B. EDDY CO.

Washboards, Planet	1 50
" Waverly.....	1 60
" XX	1 40
" X	1 25
" Electric Duplex	2 25
" Special Globe..	1 50

Matches—	Per Case. 5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Tiger	2 60	2 80
Parlor	1 70	1 75
Red Parlor.....	1 70	1 75
Safety	4 00	4 20
Favorite	2 25	2 35
Flamers	2 25	2 35

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented b

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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Send for Samples.

THE DRY GOODS REVIEW
TORONTO . . . . MONTREAL

Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

MOST PEOPLE . .

Are willing to save time and money. There's a certain washing powder on the market that saves both. It is put up in packages of convenient size and sells freely all the year round. If you think of making a trial, make your order read, "a sample dozen of

SILVER DUST MFG. CO., HAMILTON

All wholesalers keep it.

SILVER DUST WASHING POWDER"

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd,

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

Fruit Jars

ALL KINDS AND SIZES.

JELLY GLASSES

HONEY JARS

ETC.

Prices Right.

GOWANS, KENT & CO., Toronto

CHARLES F. CLARK, President. EDW. P. RANDOLPH, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street MONTREAL

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

EL PADRE NEEDLES EL PADRE NEEDLES

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, MAY 22, 1896. No. 21

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

COLMAN'S MUSTARD

BEST ON EARTH

THE ONLY TEN CENT CIGAR

Kippered Herrings

The recognized leading Brand in all the markets of the world.



Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

VARSITY CIGAR 5c. THE BEST IN THE MARKET

Ox Tongues



No housekeeper has the facilities for producing such an exquisitely flavored meat as our Canned Ox Tongue (Helmet Brand with Yellow Label). And no competitor either, has mastered the secret, as we have, of securing the delicious juices which make the Ox Tongue famous. We want the trade of the wide-awake grocer, who knows a good article, and who buys it for the purpose of leading his competitors. Ask your jobbers for the Helmet Brand Yellow Label Ox Tongue.

Manufacturers' Agents,
JAMES HAYWOOD
Toronto
J. L. WATT & SCOTT
Montreal
J. HUNTER WHITE
St. John, N.B.

Armour Packing Co. . .
Kansas City, U.S.A.

SPECIAL IN

DINNER SETS

Our own I.X.L. Shape
In Brown or Dove Colors

97 PIECES, - $4.50

(Packing, 25 cents)

Or in crate lots—15 sets in crate—5 per cent. discount.

Assorted packages in **White Granite Seconds** a specialty.

The CANADA CROCKERY IMPORTING CO. Ltd.
181 to 185 McGill Street
MONTREAL

TANGLEFOOT

Sealed Sticky Fly Paper

PRICES FOR 1896

REGULAR.		"LITTLE."	
One Box -	45 Cents	One Box -	18 Cents
One Case - -	$4.00	One Case - -	$2.10
Five Cases -	3.75		
10 Boxes in a Case.		15 Boxes in a Case.	



LIST OF CANADIAN GROCERS WHO HANDLE TANGLEFOOT

HAMILTON, ONT.
Balfour & Co.
W. H. Gillard & Co.
Lucas, Steele & Bristol.

KINGSTON, ONT.
Geo. Robertson & Son.

LONDON, ONT.
Elliott, Marr & Co.

OTTAWA, ONT.
H. N. Bate & Sons.

TORONTO, ONT.
H. P. Eckardt & Co.

QUEBEC, QUE.
Geo. Childs & Co.
N. Quintal & Fils.
Langlois & Paradis.

ST. JOHN, N.B.
Dearborn & Co.

Holders Are no longer packed with TANGLEFOOT, but are put up separately in boxes of 50 which job for $1.00.

Standard Goods THE Best to Handle

Sell the Best---No Musty Flavor

STOWER'S

PURE LIME JUICE. LIME JUICE CORDIAL. CLARIFIED LEMON SQUASH.

Now is the time you want it



Popular Palatable Profitable

To be had of leading Wholesale Grocers throughout the Dominion as follows:

Messrs.	Caverhill, Hughes & Co.	MONTREAL
"	D. H. Renoldson	
"	L. Chaput, Fils & Cie.	
"	Birks, Corner & Co.	
"	Jas. Turner & Co.	HAMILTON
"	Lucas, Steele & Co.	
"	Balfour & Co.	
"	W. H. Gillard & Co.	
"	Turner, Mackeand & Co.	WINNIPEG
"	Thompson, Codville & Co.	
"	Sutherland & Campbell	
"	E. B. Smith, - - -	LONDON
Messrs.	Eby, Blain Co. Ltd. -	TORONTO
"	G. Robertson & Son	KINGSTON
"	W. G. Craig & Co.	
"	Whitehead & Turner	QUEBEC
"	N. Rioux & Co.	
"	A. Joseph & Son	
"	N. Turcotte & Co.	
"	C. & E. McMichael	ST. JOHN, N.B.
"	Baird & Peters	
"	Dunlop & Co. -	MONCTON
"	Jno. Tobin & Co., -	HALIFAX
"	N. Rattenbury, -	CHARLOTTETOWN, P.E.I.

Lazenby's

CHOICEST JELLY TABLETS

ALL FLAVORS

COX'S GELATINE

UNRIVALLED FOR

Quality, Strength and Cheapness

Lazenby's

CHOICEST JELLY TABLETS

ALL FLAVORS

AGENTS

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

Broken Dishes

Will be one of the results of house-cleaning. New ones must be bought, and they must be better than the old ones. Our

YELLOW AND BRISTOL GLAZED GOODS AND ROCKINGHAM WARE

cannot be improved upon. We can sell you Dishes, Crocks, Jars, etc., of any size and shape, and in any quantity.

Brantford Stoneware Mfg. Co. **Brantford, Ont.**

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S

BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery." Lancet.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto.

ROSE & LAFLAMME, Montreal.

WORKS : LONDON, W.C.

TEAS

A splendid lot of **Japans cheap at 22c., we offer** (while they last) to reduce stock at . . . **18c.**

Aberdeen Blend (Ceylon and Indian) in iron chests, to introduce we offer for **60 days at 18c.**

GRAND MOGUL Tea at 30, 40, 50 and 60c.—push it. Every sale will bring you further sales.

T. B. ESCOTT & CO. *Wholesale Grocers,* ***London, Ont.***

Do You Sell Crockery?

Then we want your business

We manufacture all kinds of

White Enamelled Bristol Stoneware Butter Crocks, Churns, Milk Pans, Liquor Jugs, Molasses Jugs, Preserve Jars, Fire-Proof Stew Pans, Bar Spittoons, Cuspidores, Bed Pans, Beer Mugs, Ale Tumblers, Ink Bottles and Ginger Beer Bottles, Flower Pots, etc.

We have the largest Stoneware Pottery in Canada, most modern equipment, and can give close prices for any of above lines. Write for our Illustrated Catalogue.

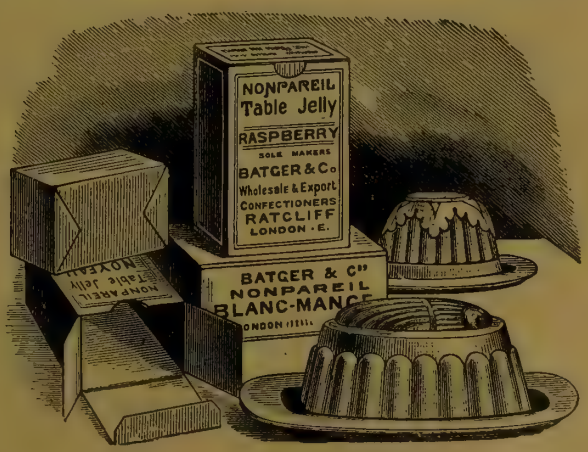
GLASS BROS. & CO. *POTTERSBURG P.O.* ***London, Ont.***

The selection of goods like the choosing of

PARLIAMENTARY CANDIDATES

insures success.

See that you CHOOSE



Order from your Wholesale Grocer

ROSE & LAFLAMME ——***Montreal***

RETAILERS, when your stock is running low in



MATCHES

Order EDDY'S and---"whisper"---see that you get EDDY'S; there are no others "just as good" although some may try to persuade you so.

OUR BRANDS ARE:

TELEGRAPH	TELEPHONE
TIGER	PHŒNIX
EAGLE PARLOR	RED PARLOR
BEAVER PARLOR	FLAMERS
WAX VESTAS	

The E. B. EDDY CO. Ltd.

HULL, CANADA

318 St. James St. - MONTREAL
38 Front St. West - TORONTO

AGENTS: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria. Permanent agents not yet appointed for St. John's, Nfld.

WHEN IN NEED OF

HAMS, BACON OR LARD

Try the "Rose Brand"—High-class Goods.

PACKED BY

The GEO. MATTHEWS CO. Ltd., Ottawa and Peterborough

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

Camping Parties

come your way for supplies

CONDENSED COFFEES, CONDENSED COCOA,
CONDENSED MILK,
AND
EVAPORATED CREAM, (Unsweetened)

Are just what are wanted

"REINDEER BRAND" the best

See that you have some of each of the above ready for sale. There will be a steady demand all summer.

BUY IN SMALL LOTS AND OFTEN

COMPETITION



The tonic of business life—keeps us all hustling for supremacy and success. If we lag in the race competitors take advantage of our hesitancy and indecision. So it is all along the line.

ONE of the cardinal points in a successful grocer's career is to please his customers every time in tea. It pays to keep what the public want and he profits thereby.

We Are Modest, and our space is limited, therefore we simply direct your attention to the fact that **TEA** is a special department with us and is energetically and carefully looked after. The values we are offering in Young Hysons and Indians (High and Medium Grades) are, in our opinion, above competition. Ask for samples, and verify our statements.

W. H. Gillard & Co. Wholesalers Only **Hamilton**

JOHN MOUAT, Northwest Representative, WINNIPEG

Wethey's Condensed Mince Meat



Is Always The Same

Still Harping.



On Boulters' PEERLESS "Lion" Brand Canned Goods. Never mind the other brands. Life is too short to sell a sleepy article.

BOULTERS' IS THE PRIDE OF THE TRADE.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, MAY 22, 1896 ($2.00 per Year) No. 21

DROPS FROM THE EDITOR'S PEN.

It is usually lazy people who are in a hurry to get rich.

—

Attend to your business, or it will not attend to you.

—

There is action in dry rot; but it is misplaced action.

—

The best way to get a man's custom is to get his confidence.

—

Earnestness is the parent of life and energy in business.

—

Mercantile exaggeration is the forerunner of mercantile annihilation.

—

Merit is the only safe foundation upon which business can be built.

—

The appearance of a rival in trade should induce a revival of energies.

—

The clerk who is not faithful to his employer is not faithful to himself.

—

A civil servant is frequently anything but civil to his masters—the people.

—

What we want just now is business in politics, not politics in business.

—

A wedding that is always desirable: The union of caution with confidence.

—

If advertising is worth anything, it is good for dull times as well as for bright.

—

A healthy business is not worth much if the body of the merchant is unhealthy.

—

If politics are not kept out of the store there is danger that customers will be.

—

Thoroughness, not genius, is the void which needs to be filled up in this world.

—

Business is giving place to politics in the country just now; it is to be hoped that when the new Parliament meets politics will give place to business. And it will if the right kind of men are sent there.

—

More money is made by keeping your eye on the markets than on your competitors.

—

Caution is a good quality, but it is confidence and push that restore good times.

—

An idea does not become active till it is hit on the head with the mallet of decision.

—

When an article tickles the palate of a customer it finds a warm place in his heart.

—

A good head for business is worth more every day in the week than a good hand for cards.

—

The average "drummer," like Napoleon's drummer boy, never learned to beat a retreat.

—

Patient merchants are frequently the most energetic and wide-awake hustlers after business.

—

A run into the country at this time of the year is as elixir to the weary, store-tied city merchant.

—

Summer is the season when people go holidaying with the money that they owe to the grocer.

—

During hours of judicious relaxation the merchant accumulates energy for the upgrades of life.

—

It is only by having good quality goods that a merchant can hope to have a good quantity of customers.

—

The man who is always looking for something for nothing eventually comes to be looked upon as nothing.

—

It is no excuse for a young man to diverge from the path of duty because an obstacle gets in the way. Men went through obstacles centuries before it was ever dreamed that X rays would penetrate opaque bodies.

—

The up-to-date merchant keeps his head replenished with new ideas as well as his shelves with salable goods.

—

It is not good for a merchant that he should have a big head; but it is good that he should have a big advertisement.

—

You may not see the fruit of your labors in a day, a week, a month, or a year. The best fruits usually take the longest to ripen.

—

The business tree that is not perpetually bringing forth new buds will eventually become barren and be cut down by the creditors.

—

The peculiarities of customers are as varied as the customers are numerous, and yet the up-to-date merchant knows how to deal with them all.

—

People who would not deign to earn their bread by the sweat of their brow are often made to sweat mentally keeping the wolf from the door.

—

A carload of potatoes sold at 4c. per bag, free on board point of shipment, last week. The hogs would have paid a better price than that for them.

—

The experience of the cash grocer is a creator of hope in the breast of the merchant who stands trembling, hesitating to take the step from credit to cash.

—

If some merchants, like horses, had blinkers on, they would make better headway, for less time would be spent in watching their competitors than there now is.

—

It is not because of the superabundance they possess themselves that some people are not open to new ideas: It is because the receipt of new ideas would burst the bubble of their own importance.

A TYPICAL GROCER - POLITICIAN.

THE following is from The Grocery World, and is quite apropos to Canada just now:

I got into the shop of one of those fellows who believe in mixing politics with his business. I think that if anybody who believes that this scheme is a good one could have seen the condition of that man's business affairs, as I did, he would change his opinion mighty quick.

This grocer lives in a good-sized Pennsylvania town, nearer to Philadelphia than it is to Pittsburg. He ought to do a business of at least $75,000 every year. Judging by the fact that he was unable when I called there to settle a little bill of $10, and that he showed me conclusively that he was unable, he isn't doing the half of that.

There was nobody in the store when I got there except a small boy, who was too busy looking at a dog fight in the lane beside the store to pay attention to anybody so unimportant as a customer. After several efforts I learned that the proprietor was over in the City Hall "tending a meeting of the Township Committee."

Meanwhile several customers came in. The boy waited on them in a slovenly sort of way, and flew back to his dog fight hardly before they were gone. Once or twice he snapped out a surly answer when a lady asked him a question. I wanted to kick him clear out of the window, but I didn't know how large his father was, so I repressed my wrath.

In about fifteen minutes the grocer himself came in, heading a crowd of five or six men.

"Come on in, boys," he said, "we can meet right here in the store." I afterwards found out that it was the "Ward Committee."

The meeting opened in one corner of the store, and once or twice the talk got hot. Lady customers came in and were waited on if the grocer wasn't just then deep in some political debate with another of the heelers. If he was, the lady waited. Even while he was waiting on customers he would put his oar in the conversation, yelling clear across the store, and paying scanty attention to the order of the customer. Once when he was in the midst of wrapping up ten pounds of granulated sugar, one of the rounders over in the corner said something which excited his ire, and he actually frothed at the mouth. He got so mad and talked so loud that the sugar bag got burst in the shuffle and the sugar poured out all over the customer's pocket-book which lay on the counter.

By and by the gang of heelers left, and the grocer got time to talk to me.

"You're quite a politician down here, they tell me," I said.

"Oh, yes," he said, swelling perceptibly with pride, "I'm a member of the Township Committee, chairman of the Ward Committee, school trustee, and now the boys are talking about making me assessor," with a fat laugh.



"How's business?" I asked.

"Very poor," he said, "nobody seems to have any money. I'm doing less than I did last year."

I didn't say anything, but I never felt more like giving that man some good advice in my life. I'm afraid, though, it would have been casting pearls before swine. He must have weighed at least 250 pounds.

A TIME TO SELL GOODS.

It is said that there comes a time in the life of every man when fortune or fame comes around to shake hands, says Inter-State Grocer. The grain of truth in this statement lies in the fact that there are always opportunities for success if they are recognized at the right moment and used in an intelligent manner. The trouble with too many men is that they do not recogize an opportunity when they see it. They have their views as to the best methods that will serve them, and will not consent to the adoption of any method that is not in accordance with their self-made ideas.

Failures are more often ascribable to an inability to take advantage of our disadvantages than to the absence or non-existence of advantages. Ability in business is better demonstrated by the tact shown in making a good use of existing opportunities than by the creation of opportunities.

Success is seldom attained by making the condition in advance of the requirements of the situation. Those who know how to make a profitable use of the existing conditions are the ones who most surely succeed. In short, we must take the world as it is. We are entitled to as much credit for ascertaining the best way to supply the known wants of the public as we are for creating or changing a demand.

Consequently to know how to sell known goods is as important as the knowledge which makes it possible to produce new goods that will "fill a long felt want," and thus exact patronage. In plain words, it is better for the average tradesman to learn how to sell known goods than to waste time in an effort to produce something new.

THE MOST PERFECT FRUIT.

The banana, remarks an exchange, is said to be the most perfect fruit that grows, in that it alone will sustain life for an indefinite time. It is an educated taste with adults to relish the banana, and its popularity in this country is largely due to the fact that children take to it naturally. It is cheap, healthy and abundant. Some recent figures show that its consumption in the United States has reached enormous proportions. Last year's importations amounted to 17,427,846 bunches. Many of these went to Southern ports, New Orleans taking 5,725,339 bunches, and Mobile, 2,496,138; New York, 4,557,671 bunches, and Philadelphia, 2,037,000. The amount is increasing steadily, and it is becoming more extensively used in the north.

Prominent Men

Possess distinct and notable characteristics which distinguish them from others—they are "marked" men.
Hillwattee in packets and **Dannawalla** in bulk are "marked" products of nature and science. They are distinct from ordinary goods and leaders in the tea-selling world.

LUCAS, STEELE & BRISTOL WHOLESALE GROCERS Hamilton, Ont.

Hot Weather Suggests Cooling Beverages

WE HAVE

Henderson's Wild Cherry Extract
Wilson's Root Beer, 10 cent size
Hire's Root Beer, 25 cent size
Lemonade Tablets
Sovereign Lime Juice, nice and very cheap, Quarts
Rose's Lime Juice, Quarts
Stower's Clarified Lemon Squash
Morton's Raspberry Vinegar, Pints and ½ Pints

JAMES TURNER & CO., Hamilton, Ont.

We are offering

Extra Quality Cleaned Currants
Fine Quality Case Prunes
Choice Quality Pulled Figs
Seal Brand Salmon
Extra Quality Selected Valencias
Choice Quality Dried Peaches
Nimpkish River Salmon

LOWEST PRICES FOR THE BEST GOODS.

BALFOUR & CO. HAMILTON.

A FEW SPECIALS

Lobsters, 1-lb. tall tins, $1 per doz.
Boulters' Sifted Early June Peas, $1 doz.
Imported Sardines, ¼s, 6½c.
Marmalade, 7-lb. pails, 40c. pail.

Layer Valencias, 28-lb. boxes, $1.10 per box.
F.O.S. Valencias, 28-lb. boxes, $1 per box.
Damson Plums, 2s, in heavy syrup, $1.50 doz.
California Apricots, 3s, in heavy syrup, $2 doz.

H. P. ECKARDT & CO. - TORONTO

THE LOBSTER BUSINESS.

THE catch of lobsters during the week may be considered fair under all the circumstances, that is, considering the earliness of the season, the cold weather and the scarcity of bait, says an Arichat correspondent in The St. Peter's Gazette. The number of men engaged in this fishery this year is larger than ever, with more than a corresponding increase in the number of traps, each fisherman having on an average augmented the capacity of his gear. In proportion to the increase in men and gear the quantity caught so far is reported to be small, although large in the aggregate.

The first shipment, from Isle Madame, of lobsters canned this spring, consisting of 136 cases, was made Friday morning, April 24th, by Mr. Henry E. Duff per steamer John L. Cann to Mulgrave, whence it goes by rail to Halifax, to be shipped thence by steamer to London. This is the earliest shipment ever made from this place, and no doubt from any part of Cape Breton, since the beginning of the industry here, as this is the first time a consignment of these freshly canned crustacea was made in April. The fact indicates the earliness of the season at which the fishing has commenced and affords another proof, if any was required, of the business enterprise of the shipper. Other canners, of course, have also large quantities on hand ready for shipment.

There are in all seven canneries operated on this island this season; two are operated by Mr. Duff, three by the Messrs. Power for W. K. Lewis & Co., one by Mr. Charles Mauger and one by Mr. James Dobson. This means the employment of many hundreds of our people and points to the very great importance and value of the industry to us, so great that without it our shore fishermen, many of them, would be in straitened circumstances. A simple calculation will demonstrate the advantage of this industry to our people. There are sixteen women and six men employed on an average in each factory; the men being paid $7.50 and the women $2 per week, making $77 paid weekly for wages in each and amounting to $540 for the seven establishments. There are at least 200 boats engaged in fishing, and if we put down the average catch per boat a day at 150 lobsters, we have a daily catch of 30,000, which, at $2 per hundred count, gives $500 a day, or $3,600 a week for the seven canneries. Adding the wages paid to the employes to the amount received by the fishermen we get a total weekly disbursement distributed among our population of $4,140. I feel I have kept below rather than above the real figures in my estimate.—Chronicle, Halifax.

A TERSE WINDOW CARD.

A terse, neatly lettered window card, remarks Chicago Grocer, often makes a good hit with the people who pass a store, and is productive of much good advertising. A Wabash avenue store displays this in one of its attractive windows: "A Flurry in Flour." These pertinent window card texts are not to be composed hurriedly. They must tell their story briefly and simply, and in a manner calculated to excite interest and inquiry.

COMMERCIAL EDUCATION.

The Central Business College, located at the corner of Gerrard and Yonge streets, Toronto, still continues to occupy a leading position among the commercial colleges of America. This is evident from the fact that the enrolment of new students for the current year is 25 per cent. in advance of that of any previous year in its history. Thorough conscientious work on behalf of its numerous patrons has won for this school a most enviable reputation, and all persons requiring a training in the special courses given by such institutions, will do well to write to the principal for a prospectus.

Pilkington's Powdered Perfumed Lye

Perfectly Pure. **"BELL BRAND"** Superior to all Other Brands.

Ask your wholesale grocer for it.

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East .... TORONTO

30 St. Francois Xavier Street .... MONTREAL

RICE

We can give you close quotations on all grades of **Rice** —**Standard** and **Fancy.**

OUR STOCK IS COMPLETE.

DAVIDSON & HAY, WHOLESALE GROCERS **Toronto, Ont.**

The Retailers Profit.

There's not only the saving to you of the profit of the wholesaler, but as well, the profit that's made from a sterling class of buyers. Questionable credit belongs to folks who don't care about quality. If you sell a Corn Meal of unvarying excellence, you lessen the chances of losing your money, for reliable consumers will buy

American Process Gold-Dust Corn Meal

It Satisfies.

THE TILLSON CO. LTD.
TILSONBURG, ONT.

When a Man . . .

Comes to you and asks for a brand of Canned Salmon that you can recommend, you are always safe in handing over

FLAG-SHIP SALMON

Backed by the Packers' Guarantee and your own knowledge of the goods you have nothing to fear. There are no better goods than ours.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

LULU ISLAND, B.C.

THE FRUIT SALES.

THE third fruit sale this season took place Tuesday at the Montreal Fruit Auction Co.'s room on McGill street. It was the steamship Bellona's cargo, and consisted of 2,000 boxes and 600 half-boxes of Messina oranges, a large quantity of Palermo and Catania in boxes and half-boxes, 1,600 cases of Valencia, 28,000 boxes Messina and 7,000 boxes of Palermo lemons. C. E. Thurston was the auctioneer, and started the sale at 2 p.m. sharp, and it was not over until after 8 p.m. The attendance of buyers from the United States, Upper and Lower Canada, and the city was fully as large as that of the two previous sales. The condition and the quality of the fruit was up to the standard, but buyers did not seem to be very hungry, except at low prices, and the bidding in consequence was very slow at times, and values were, no doubt, unsatisfactory, as a considerable quantity of the fruit was withdrawn. The bulk of the lemons was taken on American account, and the prices realized show a decline of 10 to 40c. per box, as compared with those paid for the previous cargo, sales being made at from 80c. to $3 per box as to quality and condition. On the other hand, oranges were bid up 50c. to $1.50 per box higher, but even at this advance they were not satisfactory, as a quantity of Catania oranges were withdrawn. Catania boxes sold at $3.50; half-boxes at $1.15 to $2; Palermos, boxes, $1 to $2; half-boxes, 90c. to $1.90; Messina, boxes, $1.50 to $4.50; half-boxes, 65c. to $1.50. The principal buyers were: Lumsden, of New York; V. Zorn, Herbert C. Parsons, Emery, of Boston; W. Spier, of Porter Bros., Boston; Thacker, Peacock, of Chicago; Clemes, McWilliam & Everist, Dawson, Toronto; W. Husband, of Guelph; Dixon, of Hamilton; Voishart, of St. Catharines; Shuttleworth, of London, Ont.; Bardon, of Quebec; Messrs. Rheume, Beauchamp, Plain, H. A. & J. A. Brouse and G. W. Hunt, of Ottawa. The principal local buyers were: Messrs. John Barry & Sons, Hart & Tuckwell, O. & E. Hart, J. R. Clogg & Co., Montreal Fruit Exchange, T. S. Vipond, Vipond & Vipond, Vipond, McBride & Co., J. J. Vipond & Co., L. M. Silvestre, Bowes & McWilliams.

TRADE CHAT.

Messrs. Fraser, Viger & Co. made a very large shipment of campers' supplies this week. They were going to W. K. Vanderbilt, who is enjoying the salmon fishing down on the Metapedia.

Early on Sunday morning Sarnia was visited by a serious fire, the total loss sustained footing up to close on $70,000. The large flour and oatmeal mills of the King Milling Co. were completely destroyed (partly covered by insurance), together with other business properties.

The roller mills, Tilsonburg, have commenced running again, after having been shut down for a few days to allow of some improvements being made to the rolls.

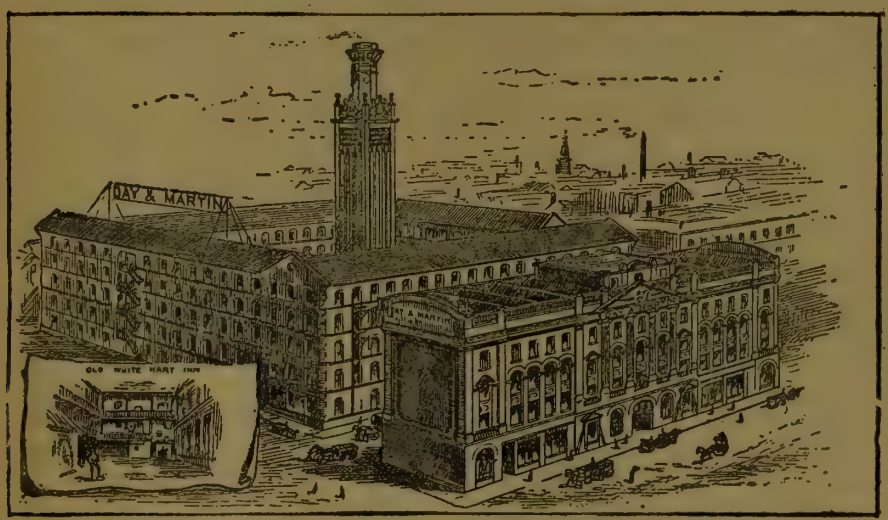
E. H. Thomas, of Norwich, is in Montreal making arrangements to establish a warehouse to facilitate the distribution of his goods throughout the province of Quebec.

Merner & Co., grocers, Brandon, Man., have decided to retire from business. The premises now occupied by the firm will on the 15th of June be taken possession of by W. R. Bartlett, druggist, who vacates the store he now does business in.

At the last meeting of the Brockville Cheese Board Mr. A. W. Grant, president of the Montreal Butter and Cheese Association, expressed the opinion that cheese would hereafter be cheap, as the English people could purchase cheaper food products.

Seeding along the main line of the Northern Pacific is being pushed rapidly. A great many thought that there would only be about 40 per cent. as large an acreage of wheet seeded as there was last year, but with favorable weather from now on it is thought there will be about 80 per cent. of last year's wheat acreage seeded.

Manufacturers by appointment to Her Majesty the Queen, H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record

DAY & MARTIN 97

Liquid and Paste Blacking
Black and White Cream for Patent Leather.

Russet Cream
For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD. London and Liverpool

MARTIN & ROBERTSON, Victoria and Vancouver, for British Columbia

E. T. STURDEE, St. John, N.B., for Maritime Provinces. CHAS. GYDE, Montreal, for Ontario and Quebec.
TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

A GOOD BUSINESS POINT

EVERY GROCER knows that often it is some little thing which brings a customer into the store, and some little satisfactory purchase often insures a customer's steady trade ---the paying kind of trade. For a single sale at double profit it doesn't pay to risk the dissatisfaction from an inferior article, when these goods will always give satisfaction and will always be asked for if you carry them. The question of supply and demand has an important bearing upon all trade and commerce. It not only largely influences price, production and profits, but the demand at least indicates the quality of an article. That is our strongest guarantee for these articles. They are known from Halifax to Vancouver, and wherever they are known they are used. See the business point? Always carry them.

Crown Brand Flavoring Extracts

In forty different flavors, absolutely pure and of greatest strength. We know—we make them.

Hubbard's Rusks

Every week marks an increase in sale of these celebrated Scotch Rusks. A reputation of fifty years as the most nutritious and easily prepared food for infants and invalids has its influence on Canadian trade. Put them in stock. You cannot recommend them too highly.

Bryant & May's Matches

The years of experience in building up a world-wide match trade—in making matches which strike easily, kindle quickly and burn steadily—are what count in making reliable matches. Housekeepers will use the "Tiger" and smokers the Wax Vestas, if you carry them.

Craven & Son's Confectionery

Principally hard-boiled Candies. Drops and Candies in 5-lb. bottles, Toffee Cubes in 8-lb. bottles, Cachous in 1-lb. bottles.

ROBERT GREIG & CO.

Sole Agents for Canada

MONTREAL

Extracts You want the best.



We desire to furnish you with the **VERY BEST.**

Seely's

ALL SIZES. EVERY FLAVOR. **FINEST QUALITY OF GOODS.** **ELEGANTLY PUT UP. SIGHT SELLERS.**

The most attractive Extracts on the market.
Profit to the trade as handsome as the goods.



Selling Agents

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THE CANADIAN GROCER

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BUSINESS MEN FOR PARLIAMENT.

A GRATIFYING feature of the election campaign now going on in the Dominion is the number of business men that are being nominated for parliamentary honors.

A country, like a mercantile concern, must be conducted on business lines if disaster is to be averted.

This principle has not been applied to the conduct of the affairs of the Dominion of Canada for a long time, if in fact it ever has been since the different provinces composing it federated. It may be that we do not enjoy a monopoly in this respect. But monopoly or no monopoly, we are none the less sinners.

It will not advance the interests of this country or help to work out its salvation among the nations to know that there are others in the same unregenerated state as ourselves in regard to weakness of business-like management of its affairs.

It is no use for us to thank goodness that we are not as bad as other nations. We know that in the past, and during the last few years particularly, we have managed the business affairs of the country shamefully. Our sins have been sins of omission and commission; and during the last session of Parliament we might well have been led to declare that there was no health in us.

It could not well be otherwise: We have been sending unbusiness like instead of business-like men to Parliament; or rather it has been left to the "machine" to select these men for us, and we have voted for them and elected them.

When a man has failed in law, in medicine, or some of the other professions, he has "called" himself to the service of the country and got the "machine" to ratify it. It would be a libel upon some of the undoubtedly good men in the last and previous Parliaments to assert that the total membership of the House has been of this type. But much the larger part of it has. And the fact that there has been so much bad legislation and ignoring of good legislation proves it..

When men go to Parliament to serve, first the party—and a good many of them to serve party for what the party can do for them—God help the country; or better, God help the country to help itself.

Where the Parliament of a country is burdened with such elements, these elements must perforce exert their influence in the heart of the system itself—the Cabinet. And this has been the trouble with Canada. Men have been appointed to superintend business departments, whose proper sphere was conducting a pettifoging police court case, or prescribing for an over-fed urchin, while capable men have been driven therefrom by the machinations of the political scourings who had floated into the House of Commons and occupied seats therein.

Men have asked whether representative government was not a failure. But it is obvious to the man who will give the matter second thought that the fault lies not in representative government as a principle, but in the apathy of the electorate. Upon their shoulders must chiefly rest the onus.

The first to recognize and the first to feel the adverse influence of the lack of the business element in Parliament and in the Cabinet was naturally the mercantile interests of the country. And following the recognition has come an awakening such as the business men of this country never experienced before.

From one end of the country to the other business men are asserting their independence and exerting their influence to bring out candidates that are qualified, not because of their faithfulness to party, but because of the practical business experience and practical business common sense which they possess. Such men, for instance, as E. B. Osler and E. F. Clarke in West Toronto, Robert MacKay in the St. Antoine division of Montreal, A. T. Wood and MacPherson of Hamilton, W. Paterson of Brant, James McLauchlan of North Grey, J. H. Ashdown of Marquette, Weismiller of West Huron, Lieut-Col. Prior of Victoria, Wellington Boulter of Prince Edward, and other business men of both shades of politics who might be mentioned.

The business man, like the professional politician, has his party sympathies. Practical business common sense does not crowd out party feeling. But it does keep that party feeling in check; it does not allow measures of evident advantage to the business interests of the country to go by the board, or allow measures inimical to the business interests of the country to find a place on the statute book.

It is about two years ago since THE CANADIAN GROCER started an agitation for better representation of the business interests and less of the professional politician type. The non-partisan press, daily and weekly, has since fallen into line, and, judging from the character of many of the candidates now in the field, the next Parliament promises to be a great improvement over its predecessor.

THE DECLINE IN JAPAN TEA.

EARLY last March THE CANADIAN GROCER called attention to the fact that forward contracts for early May Japan teas were lighter than usual. It was pointed out that a leading reason for this was the fact that in previous years jobbers, after contracting early in the spring, found out that if they had delayed their purchases, they might have secured their high-grade early-picked teas much cheaper. This was the experience during the two previous springs, and it was for this reason that THE CANADIAN GROCER drew attention to the fact. As a result the contracting since has not been heavy; in fact, it has been a general complaint that the forward import business in teas was extremely light. Still there were a few firms who contracted; and it now turns out, as in the two previous springs, that the process has been unprofitable

Recent advices from Japan state that the prices of the early-picked teas have declined fully 15 per cent. on the opening figure. This means that the traders who did not take the tip given by THE CANADIAN GROCER, on the 13th March last, are out so much money.

At the present writing the decline in prices at primary markets has greatly strengthened the determination so often expressed by importers to await consignments before they make any heavy purchases of tea.

Of course, many firms have to provide for a certain quantity of high-grade stock, but the tendency is becoming stronger each year to do as much of their purchasing on "laid down" basis as possible. A fact that tends to accentuate this disposition is the increasing volume of consignments that come forward every season. They promise, according to all accounts, to be as large this spring as ever.

CALIFORNIA LOOSE MUSCATELS.

The outlook for California three-crown loose Muscatel raisins is strong. Advices received in Toronto within the last few days state that stocks of this grade of fruit are getting very scarce there, and that before July 1, judging from present conditions, prices will be ¼ to ½c. per pound higher than at the moment.

It is expected that stocks will be much more nearly consumed by the time the new season opens than is usual, while the new crop fruit is not likely to be on the Canadian market until well into October, about one month later than last year.

SUGAR AGREEMENT WITHDRAWN.

THE CANADIAN GROCER understands that the agreement between the Montreal refineries regarding 250-barrel lots of sugar has fallen through, at any rate as far as the Toronto market is concerned.

For some time there has been an understanding between the refineries in question to the effect that a certain price was only good for 250-barrel lots. For anything below that quantity a fraction more was to be obtained.

Last week, however, for some unexplained reason or other, this agreement was suspended or withdrawn altogether, and one hundred, or even eighty, barrels of granulated can now be obtained at the figure which a week or two ago was demanded for two hundred and fifty barrels. It is understood that there also has been some actual shading of prices. "But," said one man, "you cannot get a concession except you buy a round lot."

Although the market, both at home and abroad, is dull, there are a good many who claim that those who are fearful of lower prices are so without good reason.

Whatever may be the condition of the market at the moment, those who are on the bull side have good reason for being there.

At the close of last week the total stocks of sugar in Europe and America were 2,176,976 tons, against 2,446,548 tons last year. On December 27th last there was a surplus of 758,248 tons. The cane and beet sugar production of 1895-96 is estimated at 7,062,700 tons, a decrease of 1,259,679 tons compared with a year ago.

The key to the situation is, of course, Cuba, where no less than 52 sugar mills have been destroyed by the rebels. As has been pointed out in previous issue, the Cuba cane crop is likely to be 800,000 tons less than last year.

Although the market is so dull at the moment, the refiners and the wholesale men look for higher prices with an improvement in the demand.

CARE IN PACKING BUTTER.

DAIRY tub butter is beginning to arrive on the Toronto market in the quantities usual at this time of the year. In view of the experiences of the past, a suggestion or so will not be inappropriate.

Unsatisfactory butter secures an unsatisfactory price, and the cause is not so much with the original butter-maker as with the person who packs the butter into the tubs. In other words, care is not exercised as it should be by some of the country merchants.

In making their selections for packing into tubs, merchants cannot be too careful in regard to uniformity of color and quality. It takes more time and trouble, but it earns more money. That this care is not always exercised is patent to everyone. That it does pay to exercise care in this respect is evident from the fact that the butter put up by some country merchants always obtains a better figure than that which ordinarily obtains on the market.

With the butter well selected, the next thing to take into consideration is the packing. The tubs should never be filled. A space of at least three-quarters of an inch should be left on the top for the receipt of the salt paste.

The reason that the Eastern Townships' dairy butter is so much more popular than western butter is largely due to the fact that the people down there exercise more care in packing it.

Country merchants should also ship their butter more regularly. Butter is not like bricks, uninfluenced by weather and atmosphere. And yet, in spite of the fact that the ordinary cellar is no place to keep store butter, stored it is, the result of which is deteriorated quality and decreased value.

Now and then money is undoubtedly made by holding butter, but the certainty of long-kept or ill-kept butter deteriorating in value, together with the uncertainty of the market, makes it evident that the better plan, in the long run, is to keep stocks well cleaned up.

MORE MOLASSES CHARTERS.

The barque Perfection, 509 tons, and the brigantine Mary Claasen, 200 tons, are both loading at Barbadoes, the former for Montreal and the latter for Quebec. The Perfection will carry about 1,000 puncheons and the Claasen about 350. This makes the aggregate contracts so far in the vicinity of 5,000 puncheons or so, and Canada's annual consumption is figured at 20,000 puncheons.

MAPLE SUGAR AND HONEY WANTED.

C. E. Jarvis & Co., of Vancouver, B C., are desirous of purchasing 1,000 pounds of pure maple sugar and the same quantity of good extracted honey. Any of our readers who may be in a position to supply the same are advised to wire prices.

GETTING READY FOR MORE BUSINESS.

Richardson & Loree, general merchants, Carman, Manitoba, have commenced building new premises, and work will be pushed vigorously until completed. They have selected a site in the centre of the town, adjoining the post-office. As the location is a good one and the firm well known, their already large trade will, no doubt, increase in their new establishment.

PURITY OF CANADIAN BUTTER.

THROUGH an American source we learn gratifying news regarding Canadian butter on the British market. It is embraced in a communication from the British Board of Agriculture to an official of the United States Agricultural Bureau at Washington.

It appears that the British Board of Agriculture has since May, 1895, up to February last, been systematically analysing samples of butter imported into Great Britain from the different countries. From Canada 39 samples were analysed, and each, it is gratifying to learn, were free from adulteration.

The noteworthy points in the report are the tremendous proportion of adulterated specimens (over 34 per cent.) from Germany, the large proportion (numbering over 25 per cent.) contributed from Holland, and the fact that Denmark, by far the largest contributor of foreign butter products to the British market, and enjoying hitherto an almost irreproachable reputation in the butter market, should have contributed in a total of 182 specimens 8 adulterated, or nearly 5 per cent.

The worst that could ever be said regarding Canadian butter was not that it was adulterated, but that it lacked uniformity in color and quality. Fortunately, however, with the expansion of the creamery system and the improved shipping facilities, we can look with confidence to an increased consumption of Canadian butter on the British market.

MANITOBA'S CROP ACREAGE.

General Superintendent Whyte, of the Canadian Pacific Railway, was asked recently for information as to seeding returns from the districts lying along the line of railway. The weather, Mr. Whyte said, has been fairly favorable for seeding operations and good work has been accomplished. In the very wet section at Marquette and in the vicinity of Winnipeg there will be quite a decrease in the acreage under crop. From Austin east there is from 10 to 30 per cent. less acreage under crop than last year. The same applies east of the Red River on the Emerson branch line, and in some parts of Southern Manitoba.

On the other hand, there is a slight increase at such points in the west as Stockton, Indian Head, Regina, Whitewood, Wapella, Alameda, Sintaluta, Grenfell, Balgonie, and at Pipestone and Ninga in the province; the increase varies from 5 to 33 per cent. At Winkler and Gretna the decrease will be about 10 per cent. less than last year. Seeding will be finished by the 23rd instant.—Free Press, Winnipeg.

Cobourg people want reduced Saturday fares over the G.T.R. to Toronto and return.

THE SITUATION IN CURRANTS.

THE position of the currant market is somewhat unique. Taking into consideration the export duty imposed by the Grecian Government, the prices at which currants are being offered on the Toronto market are lower than they have been for many years.

In spite of the low prices being offered, they have little or no attraction for the wholesale man, although his stock appears to be fair only. The explanation of this is probably due to the fact that the quiet times of recent years have driven the spirit of speculation pretty well out of the wholesaler's mind.

It is estimated, based on the experiences of the past, that the new crop of currants will cost from three to five shillings more than the figures now ruling. And it is contended, by those who want to sell of course, that for anyone who knows how to use the old fruit, there is money in purchasing at present prices.

According to latest advices, the Greek market is strong, with a disposition to advance, the level of prices being higher there than in London, probably due to the export trade for wine making.

In referring to the low figures ruling on currants The Produce Markets Review, in a recent issue, says: "The present values of good medium qualities, compared with those ruling at Christmas, show a startling decline, probably as much as from 3 to 5s. per cwt., while the fine to finest growths are from 5 to 10s. cheaper. This is the more remarkable, as the consumption has been supplied for these descriptions, even to a greater extent than in former years; and, with so moderate a stock as now exists in London, it is highly probable that a scarcity will soon begin to make itself felt."

FREIGHT RATES TO KOOTENAY.

New freight tariff from Winnipeg to West Kootenay points went into effect on the 15th inst. The rates show an advance of about ten cents per 100 pounds over existing rates. They are as follows: To Nelson and common points—Class 1, $2.32; class 2, $2.06; class 3, $1.80; class 4, $1.59; class 5, $1.28. Sandon and common points—Class 1, $2.77; class 2, $2.44; class 3, $2.10; class 4, $1.82; class 5, $1.49.

A NATURAL SODA WATER.

A NATURAL soda water is an invaluable adjunct to the manufacture of soda water, ginger ale and other aerated liquids of the kind. When a manufacturer gets his supply right on the premises where his works are situated, he is indeed in clover. This is the position of the Laurentian Mineral Water Company, whose factory is at the corner of Craig and Beaudry streets, Montreal.

THE CANADIAN GROCER paid a visit to the establishment last week, and was furnished some interesting facts in connection with the source of water supply. Three years ago, R. White, one of the directors of the company, decided to bore for water under his shoe factory on Craig street. He wanted a supply for his boiler and engines. After he had gone to a depth of over 300 feet below the level of Craig street a beautiful clear water flowed out with great force. No particular attention was paid to it at first. Eventually, however, owing to its peculiar clearness and flavor, it was placed in the hands of Prof. Donald of Bishop's College for analysis, and then it was discovered to be a regular find. The professor declared that it was an absolutely pure and natural soda water, containing 35 grains carbonate of soda to the gallon. It is surmised that the water comes from the Laurentian range, about 65 miles back of Montreal, and as the well flows 50,000 gallons per day the vein must be a large one, especially as it has sufficient power to mount to the top storey of the Craig street factory, in the basement of which it was discovered. In addition to being used for the preparations put on the market by the Laurentian Water Company, the company supplies the Laurentian baths adjacent with water. When gassed, the water makes a perfect sparkling soda water, and the ginger ale and other preparations manufactured with this water are equally fine.

It is well known that in filtering any water loses a certain part of its life and becomes more or less insipid. The water from the Laurentian well is a crystal artesian water, which requires no filtering. Being already charged with soda, naturally the process of transforming it into soda water is easier than with ordinary water.

The water is carried from the spring by pipes direct into the factory. It is there received into an immense slate vat. It is drawn off from this vat and charged with carbonic acid gas by the most improved machinery, which was imported specially from Belfast by the company. In a word, the ginger ale, soda water, etc., turned out by the company, owing to the natural properties of their water supply, are the equal, if not the superior, of any imported liquids of the kind.

P.E.I. LOBSTER PACK.

Reports from Prince Edward Isiand show a fair lobster pack for the early part of the season. Prices at Grand Manan are very high, $4.50 per cwt. being paid one day for the grade used in canning, while those for market brought 8½c. each. These are for the American market. Large quantities are sent there alive from Yarmouth, N.S.

BUSINESS CALLS.

In making a business call, the business should be the object to the call, and when the business is transacted the call should be promptly terminated, remarks Michigan Tradesman. In too many instances, when the business is finished, there is careless, lazy hesitation and waiting. It does not necessarily follow that the business caller should always immediately proceed on his journey when the business of the call is ended. If the circumstances and the humor of the recipient of the visit are propitious, there may follow a friendly call or chat; but let the business be wound up and the change to the other kind of call be positive. Any hesitation or waiting, that seems to need something more to be said when all is said that is necessary, quickly becomes exceedingly annoying; and, while the man receiving such a call may not formulate in his mind the reason for the annoyance, he conceives a dislike unconsciously. There are some men—young men mostly—who consider an abrupt, gruff manner as a business-like acquirement. Such a manner is quickly set down by the man of experience as callow affectation. This is notso serious a danger as the other, bnt it is one to be avoided. Be natural; be courteous; and above all, be prompt.

MAPLE SUGAR IN THE STATES.

The ordinary annual product of pure maple sugar in the United States is estimated at from 18,000,000 to 20,000,000 pounds, and of pure maple syrup at from 1,800,000 to 2,000,000 gallons. Both the sugar and the syrup are extensively adulterated, especially in Chicago and Milwaukee, by the addition of from 90 to 95 per cent. of glucose to only 5 or 10 per cent. of pure maple sugar. Maple sugar is produced in Vermont, Massachusetts, Northern New York, Ohio, Wisconsin, Michigan and Indiana. About one-half of the crop comes from Vermont and one-quarter from Ohio, both of which States have stringent laws for preventing adulteration. The penalty in Vermont for each offence is a fine of not less than $50 nor more than $200, of which one-half is given to the complainant.

ST. PAUL-KOOTENAY FREIGHT RATES.

Notice has been given by the Soo line of its intention to put in effect June 1 a rate of $60 from St. Paul to Kootenay points. Tickets will have limits in both directions of forty days and final return limits of ninety days. The same road has also declared that it will maintain the round trip rate to points intermediate to those named which will be $10 lower than any round trip rates now in effect or which may be put in effect from St. Paul and Missouri river points to Spokane.



Why we laugh

It's easy to laugh when we feel so cool and comfortable during the hot weather. We laugh because of the delightful lingering sensation of the last drink, and laugh in anticipation of the refreshing, effervescing beverage that awaits us. We simply bubble over with mirth. Why shouldn't we? We drink

PILGRIM'S SUMMER BEVERAGES

New York Ginger Ale.
Birch Beer. Lemon Sour, etc.

Great snap in . . .
BOWLBY BROS. GALLON APPLES
"Horse Shoe" Brand

Our grocer says 'tis a cool way to make a tidy sum
and he orders five-case lots from

W. H. GILLARD & CO. Wholesale Agents **Hamilton**

Sometimes the Best

Doesn't Cost The Most

Sometimes a really good article gets a good name and the demand is great. What is the result? Often the price is raised and customers are paying extra for the name, while a really better article is selling for less money.

VICTORIA MATCHES

Are cheap in price but not in quality. You pay for the matches and not for their name. We are having a large sale to the trade at $2.40 a case—less in large lots. Try them yourself, then show them to your customers. See if they are not as good as higher priced matches.

Sole Agents for Canada

Laporte, Martin & Cie. 72 to 78 St. Peter Street . . . **Montreal**

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

REPORTS are heard here and there regarding slight improvement in business, but they are by no means general. The conditions are evidently much about the same as a week ago. Trade is quiet beyond question, "and it will be until after the elections," is what one hears on all sides. The sugar market is as dull as ever, and prices are not as firmly held as they were, although no quotable change has been made in figures. Canned vegetables remain strong, that is, peas and tomatoes, although the demand is scarcely as active as it was. The demand for canned salmon is gradually increasing. There are a few lots of molasses going out, but in syrups there is scarcely anything doing. New rice is receiving fair attention. Teas are quiet. In foreign dried fruits a fair demand is to be noted in Valencia raisins and currants. Payments are still unsatisfactory.

CANNED GOODS.

There have been a few offers of new season's salmon for forward delivery, but the prices asked have been, in the opinion of the trade, so ridiculously high that the wholesalers would have nothing to do with them. We hear of two distinct offers. One was at $4.75 and the other at $5 per case, f.o.b. at the Coast. The demand for salmon on the local market is gradually becoming more active, with prices firm and unchanged. A fairly active demand is still experienced in canned tomatoes and corn, but the volume of business is not as large as it was a week ago. We quote: Tomatoes, 80 to 90c.; corn, 55 to 65c.; peas, $1 to $1.10 for ordinary; sifted select, $1.25 to $1.35; extra sifted, $1.45 to $1.50; beans 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $2 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.35 to $1.40; "Maple Leaf," $1.25; "Lion," $1.25 to $1.40; Lowe Inlet, $1.25 to $1.30, in tall tins; cohoes, $1.05 to $1.15; canned mackerel, $1.20 to $1.30; lobsters, $2.25 for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.35 to $1 45; 2's, $2.25 to $2.35; 6's, $7.50 to $8; 14's, $15 to $16.50.

COFFEE.

The local market is still devoid of special feature, business being quiet. The demand is principally for Rio coffee at about 17 to 17½c. At Rio receipts of coffee are liberal and at Santos light. The market is steady. We quote green in bags: Rio, 17 to 18c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

There is very little doing. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

There is a fair movement, this being the season when molasses enters a good deal into the making of cakes. We quote: New Orleans, barrels, 28 to 30c.; half-barrels, 30 to 35c.; Barbadoes, 21 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The volume of business is still very small. As far as prices are concerned, while quotations are unchanged, the feeling is weaker, the recent fluctuations in the outside markets having created a want of confidence in some minds. In the outside markets there is little disposition to operate although prices are fairly steady. Wholesalers' quotations are: Granulated, 4¾ to 4⅞c.; yellows, 3⅞c. up; Demerara in bags, $3 75 to $3.85 per 100 lbs.

SPICES.

Trade is fair for the season, but devoid of any special feature. The exports from Singapore and Penang during the first half of May were as follows: Black pepper to the United States, nil tons, and to Great Britain 300 tons; to Continent 80 tons. Nutmegs to United States, nil tons. Total exports since January 1st were as follows: Black pepper to United States, 1,050 tons, against 2,925 in 1895, and 1,090 in 1894, and to Great Britain 3,030 tons, against 2,350 in 1895, and 2,840 in 1894. Nutmegs to United States, 51 tons, against 105 in 1895, and 113 in 1894. To Continent, total exports of black pepper were 1,750, against 3,790 in 1895, and 3,445 in 1894. Prices on the local market are unchanged at the following figures: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 14 to 18c.

RICE.

A good movement is reported in new season's rice, particularly in No. 1 quality of imported Japan at about 5½c. There is also a good demand for tapioca. We quote; Standard "B" at 3½ to 4c.; imported Japan at 5¼ to 5½c.; tapioca, 3¾ to 5c.

NUTS.

Business is still quiet and prices unchanged. We quote: Brazil nuts, 14 to 15c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10 5/8 to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

The first sample of new season's Japan teas arrived on the Toronto market on Monday. They were May pickings, but are attracting little or no attention, the day having gone by when wholesale merchants in Toronto purchase these fancy-priced teas. A good many forward orders for Japan teas have, however, been placed on last year's samples, but at considerably lower prices than obtained a year ago. Low grade Indian and Ceylon teas are scarce and firm in England owing to the way these teas are being picked up for blending purposes. The offerings of Indian teas in London during April were 67,000 packages, against 53,000 the same month in 1895. The qualities offered were not very attractive, nearly all the teas of the favorite garden marks having been sold. Advices by wire from Calcutta report serious storms, and the opening of the season has been retarded. The average of public sales for the month was 8½d. per lb. against 9¼d. per lb. same month last year. In Ceylon teas the offerings at public auction in London were 72,000 packages, against 81,000 in April, 1895. Finest teas with improved liquor are scarce and sell well. The average of public sale prices for the month was the same as a year ago, namely, 8¼d. per lb. Ruling prices to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Valencia raisins are still in fairly active demand, with prices tending towards greater firmness in consequence. One Toronto firm has recently sold three or four carloads of Valencia raisins for shipment to Quebec. We quote: Off-stalk 4¾ to 5c.; fine off-stalk, 5¼ to 5½c.; selected, 6¼ to 6½c., and layers, 6½ to 6¾c. California raisins, 2-crown, 4¼ to 4½c.; 3-crown, 5¼ to 5½c.; 4-crown, 6½ to 7c.; seedless, 4½ to 5c.

The demand for California dried and evaporated fruits continues to ease off, although a good many are still going out. Higher prices are anticipated on 3-crown loose muscatel raisins. We quote: Apri-

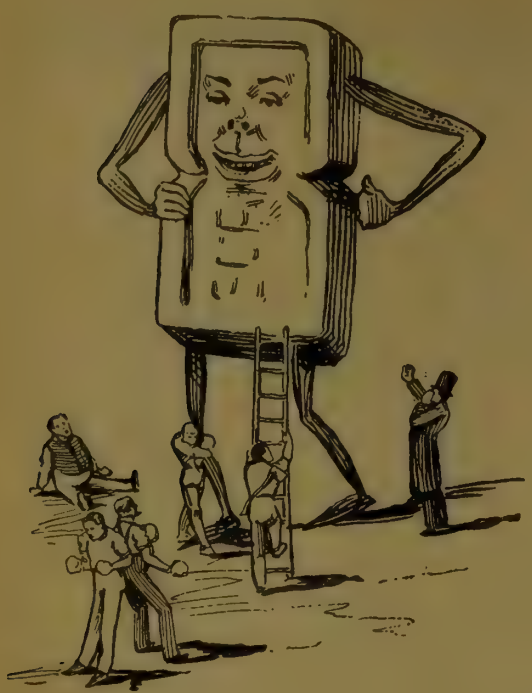
The Largest Sale.
The Finest Flavored.
The Best Friend of the Grocer.
The Worst Enemy of the Pedlar.

"SALADA"

CEYLON TEA

P. C. LARKIN & CO.

Wholesale Agents,
25 Front St. East,
and TORONTO
318 St. Paul St., MONTREAL



It is useless . .

to attack Surprise Soap

Scores of attempts have been made to "down" it, but it knocks out all comers. Its quality, its ready sale, and the satisfaction it gives to every user, keep it ahead of all others.

BRANCHES—
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THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

cots, 8 to 14c.; peaches, 5¾ to 8½c., in bags, and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted, and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.

Currants are still going out nicely for this time of the year. We quote: Provincials, 3¾ to 4c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do, half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto, extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

There are a good many cheap prunes going out, but are becoming less active. We quote: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c., "U," 102 to lb., 6 to 6½c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70 80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

Sultana raisins are quiet and firm at 5½ to 6c.

The improvement noted a couple of weeks ago in the demand for figs was temporary, there practically being nothing doing at present. We quote: Eleme, 14 oz., 8 to 9c.; 10 lb., 8 to 9c.; 12 lb., 10c.; 28 lb., 12c.

Dates are quiet at 4½ to 5½c.

GREEN FRUIT.

Valencia oranges are much firmer. It is getting toward the end of the season for this orange, and the fruit coming forward is "wasty" and is costing more. The demand is chiefly for Valencia oranges. There is not much doing in Messina oranges, although enquiries are beginning to come in. Although slightly lower prices are being quoted, the market is no easier, the lower figures being on soft lemons, which are showing a little waste. Bananas are in good demand and firm. Supplies of pineapples are fairly liberal, and although the demand is good prices are easier. The second shipment of Egyptian onions has arrived and prices are a little easier. We quote as follows: Lemons—Messina, $2 75 to $3.50 for 360's and 300's per box. Oranges—California navels, $3 75 to $4.50, according to size; ditto seedlings, $2.75 to $3.50; Valencias, 420's, $6.50; Jumbo's, 420's, $7.50; ditto, 714's, $7.50; Sevilles, $2.50 to $2.75 per box; Messinas, half-boxes, $1.75 to $2; ditto, boxes, $3.25 to $3 75. Bananas, $1.75 to $2.25; cocoanuts, $5 to $5.50 a sack; apples, Spies, $4.50 to $5, Ben Davis, $3 to $4; Golden Russets, $3.50 to $4.50; domestic onions, 75c. per bag; Bermuda onions, $1.50 to $1.75 per small crate; Egyptian onions, $2.75 per bag; pineapples, 8 to 15c.

BUTTER AND CHEESE.

BUTTER—Receipts of large rolls are not as free as they were, but larger quantities of tub butter are coming in, quality of which has improved. The commission houses are not experiencing an active demand for butter owing to the fact that a great deal is coming in direct to retailers. All that is coming in is being cleaned up. In creamery butter the only demand that is being experienced is for pound blocks. We quote: Large rolls, 9 to 12c.; dairy tubs, 10 to 11c.; dairy 1-lb. prints, 12 to 13c.; creamery pound prints, 16 to 17c.

CHEESE—There is a fairly good demand for old cheese at from 8 to 9c., and new cheese is receiving some attention at 7 to 8c.

COUNTRY PRODUCE.

BEANS—There is scarcely anything doing, and prices are easy at 85 to 90c. per bushel.

EVAPORATED APPLES—There is a little more doing, and prices are slightly firmer. The ruling price outside is 5⅜ to 5½c. f.o.b. in round lots; jobbers still quote 5½ to 6c.

DRIED APPLES—Are dull at 3½ to 4c. in a jobbing way.

EGGS—Receipts are falling off, a good many eggs being picked up by packers at outside points. There are not a great many wanted, however, as the picklers are getting pretty well filled up. Prices are steady. We quote: Firsts, 9½ to 10c.; seconds, 8 to 8½c.

HONEY—There is still very little doing and prices are nominally unchanged. We quote: Strained, clover, 9 to 10c.; dark, 4½ to 5c.; comb, clover, $1.80 per dozen; dark, 80c. per dozen.

POULTRY—Very little doing. We quote: Turkeys, 9 to 12c.; geese, 7 to 8c.; chickens, 40 to 60c.; ducks, 60 to 90c.

MAPLE SYRUP—Trade is quiet, with prices unchanged. We quote: Imperial gallon tins, 90c.; 5-gallon tins, 80c.; barrels, 75c. per gallon.

POTATOES—The market is dull and weak. Prices are nominally 18c. on track, and 25c. out of store.

PROVISIONS AND DRESSED HOGS.

Trade has been fairly steady in provisions, although orders are small. The few dressed hogs which are coming on the market sell at $4 to $4.75.

DRY SALTED MEATS—Long clear bacon, 5½ to 5¾c. for carload lots, and 6 to 6¼c. for small lots; backs, 7¼ to 7½c.

The Toronto Cold Storage Co. are prepared to store all kinds of meats, produce, etc., at very reasonable rates.

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OUR LARD absolutely Pure and kettle rendered solely from LEAF LARD
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Now is the time to buy your Summer Stock. . . . .
We are large importers.
WRITE US FOR PRICES.
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SMOKED MEATS — Breakfast bacon, 9½ to 10c.; rolls, 6c.; hams, large, 22 lbs. and over, 8½ to 9c.; medium, 15 to 20 lbs, 9½c.; small hams, 10c.; backs, 9 to 9½c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7¾c.; tubs, 8c.; pails, 8¼c.

BARREL PORK—Canadian heavy mess, $12.50 to $13; Canadian short-cut, $13 to $13.50; clear shoulder mess, $11.

FISH.

Three is a good supply of all kinds, and there are a great many lake white fish and herring coming forward. We quote: Lake Erie herring, 2½ to 3c. per lb.; blueback herring, $1.25 per 100; pike, 4½ to 5c. per lb.; British Columbia salmon, 15 to 20c.; steak cod, 6½ to 7c.; haddock, 5c.; whitefish, 7 to 9c.; salmon trout, 6 to 6½c.; eels, 5 to 6c. per lb.

SEEDS.

The season is practically over for alsike, red clover and timothy, but there is a good demand for ensilage corn, Hungarian and millet seed. The jobbing prices out of store here are as follows: Hungarian, 75 to 90c.; millet, 75 to 85c. per bush.; ensilage corn, 50 to $1 per bush., according to variety.

GRAIN, FLOUR, FEED, ETC.

GRAIN — Receipts continue light. We quote: White wheat, 80c.; red, 78c.; goose, 55½c.; barley, 35c.; oats, 25 to 25½c.; peas, 52c.; buckwheat, 36 to 40c.

HAY — Supplies continue liberal, and prices are easy at $12 to $13 for No. 1.

FLOUR—Market continues dull and prices easy. We quote: Straight roller, $3.40 to $3.45, carload lots, Toronto freights, and $3.50 to $3.60 in job lots; Manitoba patents, $3.75 to $4 per bbl.; Ontario patents, $3.60 to $3.65 per bbl.; Manitoba strong bakers', $3.50 to $3.60.

BREAKFAST FOODS—Business continues quiet. We quote: Standard oatmeal and rolled oats, $2.90 to $3; rolled wheat, $2.25 to $2.30 in 100-lb. barrels; cornmeal, $2.50; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

SALT.

Business continues fairly good. We quote at Toronto: In carload lots, $1 per barrel, and 60c. per sack; in less than carload lots, $1.50 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

PETROLEUM.

Trade continues fair and prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16½c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 21c.; Pratt's astral, 22c.

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to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.
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have received their first supplies of New Crop Rice, and have now ready for delivery the following
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SOMETHING NEW: GRAHAM CRACKERS

Put up in attractive, neat 1-lb. packages, perfectly air-tight.

Jas. McLauchlan & Sons *Biscuit Manufacturers* **Owen Sound, Ont.**

MARKET NOTES.

Valencia oranges are dearer.

Pineapples are in more liberal supply and firmer.

Evaporated apples are in better demand and slightly firmer.

The first samples of new season's Japan tea reached the Toronto market on Monday.

Canned salmon for forward delivery has been offered on the Toronto market at $4.75 to $5.

The second shipment of Egyptian onions has arrived and prices are lower in consequence.

California three-crown loose muscatel raisins are expected to be higher shortly owing to their scarcity.

Advices received from the Coast state that freight rates to the east will be advanced about five cents per 100 lbs.

QUEBEC MARKETS.

MONTREAL, May 21, 1896.

GROCERIES.

THE grocery market fails to show any radical change, business, as a rule, being of a quiet character. In sugar jobbers have been experiencing more enquiry, but the volume of business is narrow, as buyers are uncertain about the future in its political sense. More molasses charters are noted, but the cost will not mean any change in prices on new stock to arrive. Syrups are dull. The same can be said of coffees and spices. Teas have been more enquired for by retailers, but otherwise the market is dull, and importers are operating very sparingly. Dried fruits are steady, in fact firm, as to values, but business is unimportant. In canned goods vegetables have attracted some attention, and tomatoes and corn present a better tone. Otherwise the market is featureless.

SUGAR.

The sugar market has not shown any radical change since our last report, but there has been rather more enquiry during the week, though it was of a limited character. With the political uncertainty dispelled and a very good fruit season in prospect, many people look for an active trade in refined sugar later on. In a jobbing way we quote prices firm at 4⅞c. for granulated, and 3⅝ to 4¼c. for yellows, as to grade. The raw market abroad has been rather unsettled, both in beet and cane.

SYRUPS.

Business in syrups continues quiet, with little signs of improvement. Stocks in first hands are very moderate, and the fact tends to prevent any slump in values. We quote: Bright grades, 2¼ to 3c., and dark 1½ to 1¾c.

MOLASSES.

There have been one or two more charters for cargo lots of Barbadoes closed for Canadian account, making the total quantity so far contracted 5,000 puncheons. The cost price was about the same as previous lots, and spot values are unchanged. The stock of old remaining in store is very small and there is little demand for it, as buyers are awaiting the new stock. Ex store old stock Barbadoes ranges from 34 to 37c. and Barbadoes to arrive is quoted at 31c. in car lots and 32c. in smaller quantities.

RICE.

The rice market has been more active since the new crop was offered and a good business is doing at steady prices. We quote: Crystal Japan, $4.75 to $5; standard B., $3.45; polished Patna, $4.75 to $5; Carolina, $6.50 to $7.50; and Java $3.75 to $4.

SPICES.

Business in spices continues quiet, and though changes in primary cost are noted on some staple lines, no alteration on spot is recorded. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.

COFFEE.

The coffee market is entirely without change. Indeed, there is almost no business at all to report in a wholesale way. We quote: Rio, 16½ to 20c.; Maracaibo, 18 to 21c.; Java, 28c.; and Mocha, 29 to 32c.

TEAS.

There has been a fair degree of activity in a jobbing sense from second hands, but in a wholesale way the market is lifeless, as importers are in no hurry at all about buying. Low-grade Congous and Japans are scarce on spot, and, as they are difficult to obtain, jobbers are holding all they have got for their own trade. The advices from primary markets continue of much the same tenor, viz., that the price has an easy tendency. We quote: Young Hysons 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45 for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grades; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

There is a steady demand for California raisins. Recent arrivals have been light, and stocks here are very moderate. As a result, values rule firm in their tendency at 6¾ to 7c. for 4-crown; 5½ to 6c for 3-crown, and 4¼ to 4¾c. for 2-crown.

Valencia raisins have been well cleaned up here by the recent purchases from first hands. There is little doing in them in consequence, but prices are firmly held. Common, 4½c.; fine, 5 to 5¼c.; selected, 5¼ to 6c., and layers 6 to 6¼c.

The strong advices from abroad on Sultana raisins continue and stocks are light here with prices firm at 5¾ to 6½c. No fresh supplies could be laid down at the inside figure.

Currants are quiet and steady. We quote: Barrels, 4 to 4¼c.; half-barrels, 4½ to 5c., and cases, 4½ to 5½c., as to grade.

Advices continue strong on prunes and there is no change on spot, stocks being light and prices steady for all kinds. We quote: French, 5 to 5½c., and Austrian, 6 to 6½c. California and Oregons range from 5½ to 12c.

There has been a fair trade in figs at steady prices. We quote: Ordinary boxes, 8½ to 9c., and fancy, 12 to 17c. But little bag stock remains.

Dates continue quiet but firm at 5 to 5¼c. under gradually decreasing stocks.

NUTS.

The market is without feature, business being very quiet. We quote: Grenoble walnuts, 11½ to 12½c.; filberts, 7½ to 8c.; Tarragona almonds, 11½ to 12c.; pecans, 8 to 12c., and shelled walnuts, 15 to 19c.

CANNED GOODS.

There is no great activity to note in canned goods, but a fair enquiry has been experienced during the week for canned vegetables. In this connection tomatoes are rather steadier than they were, and 75c. is now the inside price for them. Corn is also firm in tone at 65c. In canned salmon nothing in the way of new contracts is noted.

"STRATHROY" CANNED GOODS

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If you do send to us for a keg (112 lbs.) of our "SWAN" brand, double refined B.C. Soda. It is wonderful--price, $2.75 per keg.

Tomato Catsup

2-lb. Tins, "GARDEN CITY" brand--cases 2 doz. Price, 50c. per doz. A snap.

Scaled Herrings

At 6¼c.; only a few hundred boxes left. Order promptly--5 boxes in a bundle.

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Taps of Comadra Figs, at 3½c.

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TORONTO - - ONTARIO

The spot cost on all leading brands in stock is below the parity of values asked so far f.o.b. on the Coast. We quote as follows: Tomatoes, 75 to 85c.; corn, 65c.; peas, $1 to $1.10 for ordinary; sifted select, $1.25 to $1.35; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to 2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Maple Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half-tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.25 to $1.35; 2's, $2.15 to $2.25; 6's, $7.25 to $8; 14's, $15 to $16.50.

GREEN FRUIT.

The auction fruit sales of lemons and oranges still attract the chief attention, the third of this series taking place on Tuesday last, details of which are given elsewhere. In other fruits there is nothing special to report except that the general impression seems to be in favor of a large yield. We quote: Apples, $4.50 to $5; dried do., 3 to 3½c.; evaporated, 5½ to 6c.; bananas, $1.25 to $2; pineapples, 8 to 15c., and strawberries, 15 to 20c.

COUNTRY PRODUCE.

EGGS—The egg market has continued to decline under increasing receipts, and now prices are away down to 9¼ to 9½c. for choice and 8 to 8¾c. for seconds.

MAPLE PRODUCTS—Have been in very good demand, and prices all round are firmer. Syrup has sold up to 60c. per tin, while sugar is ½ to ¾c. higher at 8 to 8¼c. for bright goods. Dark sugar is slow of sale at 7 to 7½c.

BEANS—Continue quiet but steady at 95c. to $1.05 in a jobbing way, with car lots on track at 85 to 90c.

POTATOES—Are slow and heavy at 30 to 35c. in a jobbing way, but car lots on track are freely offered at 25c. per bag.

TALLOW — continues dull and nominal as to price at 4 to 5½c.

HOPS—Furnish very few sales. We quote: Choice, 6 to 7½c., and fair to medium, 5 to 5½c.

HONEY—Continues dull at 12 to 14c. for bright comb, and 10 to 12c. for dark. Extracted is slow at 7 to 8c.

HAY.

There is no change in hay. No. 1 baled is offering at $13 to $13.50, and No. 2, $11.50 to $12.

PROVISIONS.

There have been few new features in the local provision market. Pork continues slow, but a fair jobbing enquiry is noted for lard and smoked meats. We quote as follows: Canadian short cut, clear, $12.50 to $13; Canadian short cut, mess, $13 to $13.50; hams, city cured, per lb., 7½ to 9½c.; lard, Canadian, in pails, 8c.; bacon, per lb., 8½ to 9½c.; lard, com. refined, per lb., 6¼c.

FLOUR, MEAL AND FEED.

There has been some fair export enquiry for flour during the past week which took some 4,000 sacks or so of Manitoba grades off the market. The local demand also has been fair. Prices generally are steady on the whole. We quote as follows: Winter wheat, $4.15; spring wheat, patents, $3.80 to $4; straight roller, $3.70 to $3.75; straight roller, bags, $1.75 to $1.80; extra, bags, $1.50 to $1.60; Manitoba strong bakers', $3.40 to $3.75.

The demand for oatmeal continues very slow, and the market is quiet and unchanged. We quote: Standard, barrels, $3 to $3.10; granulated, barrels, $3.10 to $3.20; rolled oats, barrels, $2.80 to $2.90; rolled wheat, per 100 lbs., $2.40 to $2.50.

There was a weaker feeling in the feed market for bran, and prices are fully 50c. per ton lower, at $12.50. Shorts are plentiful and moving slow, at $12.50 to $13.50. We quote: Bran, $12.50; shorts, $12.50 to $13.50; mouillie, $19 to $20.

CHEESE AND BUTTER.

Cheese furnishes many conflicting circumstances at the moment. West of Toronto buyers are only bidding 6½ to 6⅝c, whereas in eastern Ontario they have paid almost one cent more. At the wharf here Monday morning also some 500 boxes of French cheese realized 7 to 7¼c.

The butter market fails to show any radical change, though some enquiry is making itself felt on lower port account. With full grass goods on the market, the more sanguine expect that the low prices will induce some demand from abroad. Until this makes itself evident, the market will drag along slowly. We quote creamery 14 to 14½c. as to qualty.

ASHES.

There is no change in ashes and we quote first pots, $3.50; seconds, $3.25, and pearls, $4.75.

MONTREAL NOTES.

The first importations of new brandies and wines are expected this week.

Recent sales have practically cleaned up the market on spot of Valencia raisins.

So far about 5,000 puncheons of Barbadoes molasses have been contracted for on Montreal account.

Since the new crop rice was offered, the demand experienced at the mills and by jobbers has been more active.

Low-grade China blacks and Japan teas are wanted here by jobbers whose supplies are light, while the demand from retailers is better.

NEW BRUNSWICK MARKETS.

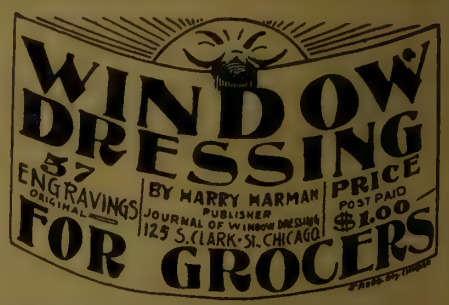
OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., May 21, 1896.

DURING the past week the movement in business has been somewhat less than for some time past; and though there is still a good demand noted, the tendency is toward quieter business. Collections come in slowly. In the lumber business there is good demand at good prices, a number of very large steamers being here loading. The only trouble is, the weather is so dry that quite a quantity of logs will be hung up. The weather is also too dry for the farmer, everything burning up—very different from Manitoba, where there is too much rain. Markets show little change. Flour and sugar are dull, although the feeling is rather for higher prices. All

Joseph Carman
Mercantile Broker and Manufacturers' Agent,
Correspondence Solicited.
References—All wholesale Grocers.
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HAMILTON

kinds of fish are very dull, except fresh, which, owing to the small catch, are held firm. Canned goods show better movement, while provisions are dull. In cream of tartar, of which quite a large quantity is imported here from France, the price continues very firm and high.

OIL—There is still little of interest to note in both burning and lubricating oil. This season is always quiet. It is not thought there will be any change in price, at least, not till after the elections. We quote: American burning oil, 22½c.; best Canadian, 20½ to 21c.; prime, 18c.; 2nd, 17½c. No charge for barrels.

SALT—Two cargoes arrived during the past week by sailer, containing 14,000 sacks coarse and 2,500 sacks factory-filled. It is understood that all English factory-filled salt is not the same. This is not always taken into consideration, and when difference in price has been noted it is seldom thought that this is the reason. There is no doubt the sale of Canadian butter and cheese salt has been aided by cheap grades of English factory-filled being brought here. Demand is but fair, and most of the last to arrive has been put in store. No cargoes are reported afloat for here, but there are a number of small cargoes on the way for outside ports in the province. We quote: Coarse, 48 to 50c.; English factory-filled, 90c. to $1; 5-lb. bags in barrels, $3 to $3.25; 10-lb. bags in barrels, $2.75 to $3; 20-lb. wood boxes, 20c.; 10-lb. boxes, 12c.; cartoons, $2 per case of 2 doz.; butter and cheese salt, bulk, $2.65 to $2.70 per bbl.

CANNED GOODS—There is a better demand, and stocks are getting lighter. Prices of staples are, however, kept low. New lobsters have been on the market; all brands are higher than last season and held firm. Hoegg's lobsters, so well known here, are not seen here this season, though our merchants will, as a rule, pay higher for them than other brands, but this season the price was beyond them. He sold his full pack at his own price outside. New finnan haddies will soon be on the market. Very large quantities of these goods are shipped west. It is expected prices will open same as last year. A better demand is noted for oysters. Canned meats move more freely. We quote: Corn, 80 to 90c.; peas, 95 to $1; tomatoes, 90 to 95c.; gallon apples, $2.20 to $2.25; corned beef, 2-lb. tins, $2.40 to $2.70; 1-lb. tins, $1.50 to $1.60; oysters, 2's, $2 to $2.25; 1's, $1.60 to $1.65; peaches, 3's, $2.45 to $2.85; 2's, $1.90 to $2; pineapple, Canadian pack, $2 to $2.40; salmon, $1.40 to $1.50; lobsters, $1.75 to $2; haddies, $1.30; clams, $5 for 4 doz.; chowder, $2.75 for 2 doz.; scallops, $5.50 to $5.75 for 4 doz.; Digby chickens, $1; kippered herring, $1.10.

GREEN FRUIT—There is a large business doing at present. Valencia oranges are scarce, but further shipments are expected.

Consignments of

BUTTER, EGGS and all kinds of Produce

handled to the best advantage
Prompt returns.

H. F. PRICE 102 Foundling Street
MONTREAL

CONSUMERS WANT IT
Don't fail to order at once from your wholesaler, a case of



BROCK'S BIRD SEED Prepared by
NICHOLSON & BROCK - TORONTO

HAMS
BREAKFAST BACON
LARD
OUR WELL KNOWN BRAND
Write for prices.

WM. RYAN
70 and 72 Front St., East, TORONTO

S. K. MOYER,

COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

WHEN YOU KEEP . . .
Maple Leaf Brand Smoked Meats
Your trade increases; your customers are pleased, because Maple Leaf Brand is the best.

D. GUNN, BROS. & CO.
TORONTO

Fancy California Washington Navel and Seedling
ORANGES

Choice and Strictly Fancy Lemons
Finest Bananas
Arriving Weekly
PRICES RIGHT

HUGH WALKER & SON, Guelph, Ont.

Californias still show no sale. In apples there are but light stocks and light demand. Bananas are very large sale at this season. One of our merchants has six rooms for ripening. Pineapples still arrive only in small quantities. A few Florida cabbages are seen, but sale is very limited. Strawberries are coming in from the States freely, and have this week sold quite low, and it is doubtful if they will go lower for a little. Native rhubarb is now in good supply and finds good demand. Lemons have large sale. We quote: Apples, $2.50 to $4 ; lemons, $2.50 to $3 ; Valencia oranges, $5.50 to $6.50; California do., $2 ; Messina oranges, $3.50 to $3.75 ; blood oranges, $2.25 to $2.50 ; pineapples, $1.50 to $2.50; cranberries, $3 per box ; bananas, $1.50 to $2 ; rhubarb, 2½ to 3c.; strawberries, 18 to 20c.

DRIED FRUIT—This is the quiet season. From outside markets raisins are quoted firm, but no change is noted here, and demand is very light. In our climate California loose muscatels keep splendidly—much better than in New York. Currants continue a fair sale. Few merchants have yet placed orders for peels, the season being early with prices high. Figures have been received for September shipment of French prunes. The position of the California market will have more influence on this trade than before. Dried apples are looking in vain for buyers. There is some movement in evaporated, but at low prices. Bermuda and Egyptian onions are both in good supply and find good demand. We quote as follows : Valencias, 4½ to 5c. ; layers, 5½ to 6c. ; California L. M. 4-crown, 6 to 7c.; 3-crown, 5 to 6c.; London layers, $1.70 to $1.85. Currants, bbls., 3¾ to 4c.; cases, 4¼ to 5c.; cartoons, cleaned, 7½c.; bulk, cleaned, 6½c.: prunes, kegs, 4c ; boxes, 6 to 7c.; half-boxes, 7 to 8c.; dates 4½ to 5c.; dried apples, 5c.; evaporated apples, 6½ to 7c.; California evaporated peaches, 8 to 13c.; apricots, 12 to 14c.; pears, 12 to 14c.; onions, $1 to $2; Bermuda onions, $1.50 to $1.75 per crate ; cocoanuts, $3 to $4.50 per 100 lbs.; figs, 9 to 10c.; Sultana raisins, 7 to 8c.

DAIRY PRODUCE—In cheese a few new are here from Ontario and Quebec, and there is a fair movement. Old cheese is dull and moves only in small quantities. It will be three weeks before Maritime Province cheese are on the market. Present prospects are for an improved market over last year, but it is too early to know much. Butter continues to come in from Ontario and Quebec, where it is quoted very low. Where quality is right a good demand is noted. Creamery is chiefly bought. Our own butter is coming in more freely. In eggs the feeling is firmer, though they still sell low. We quote as follows: Common dairy butter, old, 10 to 16c.; new dairy, 16 to 17c.; new creamery prints, 22 to 23c.; cheese, 8 to 8½c.; creamery, tubs, 18 to 20c.; eggs, 9 to 9½c.

SUGAR—Stocks are getting lighter, but there is still a quantity held here. Demand is slow and the expected advance is still, as for so long, in the future. The extra demand of the berry season will soon be here and this should have the desired effect, if anything will. We quote: Granulated, 4¾ to 4⅞c.; yellow, 4 to 4⅜c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

MOLASSES—A small quantity of Porto Rico arrived this week. As noted last week, upwards of 1,000 casks is bought to arrive. This, with the quantity of Barbadoes now here, keeps the market easy. There is a fair movement. The large arrivals of West India affect the demand for New Orleans, some grades coming in at lower prices. In syrup at this season there is no demand. We quote as follows : Barbadoes, 31 to 33c.; Porto Rico, 34 to 36c., bbls.; New Orleans, 30 to 36c.; syrup, 36 to 38c ; Antigua, 27 to 28c.; St. Croix, 28 to 30c.

FISH—Fresh have the floor. Gaspereaux have been a light catch during the week and find a good demand at good prices. Shad are taken in large numbers, but season is yet early and very large catches are not expected. In haddock a better catch is noted, and the importing from Boston to smoke is stopped. Very few salmon are yet caught. In dry fish trade is slow and prices rather lower. Pickled show no change in price, but there is very little business. Smoked continue very low and dull. We quote : Large cod, $3.25 to $3.50; medium, $3 to $3.25; pollock, $1.25 to $1.30; bay herring, $1.25 to $1.30 per half-bbl.; new smoked, 4 to 5c.; Canso, $4 to $4.50 per bbl.; shad, half-bbl., $5; Shelburne, $2.50 to $2.75 bbl., $1.65 half-bbl.; boneless, 2½ to 8c.; fresh Gaspereaux, 50 to 60c.; smoked do, 90 to $1; fresh shad, 15 to 20c.; salmon, fresh, 20 to 25c. per lb.

PROVISIONS—Holders of pork are blue. Prices continue to fall off, and at this season there is but limited sale. Plate beef shows little change. In smoked meats there is but fair demand at easy prices. Lard is also disappointing and keeps low. We quote : Clear pork, $14.50 to $15; mess, $13 to $13.50; beef, $13 to $14 ; domestic mess pork, $13 to $13.25 ; hams, 10 to 11c.; rolls, 8 to 8½c.; pure lard, 9 to 9¼c.; compound, 7¾ to 8c.

FLOUR, FEED, MEAL AND SEED—There is little new to report. Stocks are getting smaller, and, when merchants have to buy, it looks like higher prices, but the market cannot be called strong. The low price of corn keeps the sale of mill feed dull. In beans there is a firmness, but much advance is very doubtful. The bulk of what is quite a large stock was bought above present prices. In oatmeal, demand is quiet and price keeps low. Oats are relatively higher than meal, but there is no lack to fill all demand. After a very successful season—one in which a larger quantity has been handled than usual—the seed business is drawing to a close. We quote as follows : Manitoba, $4.60 to $4.65 ; best Ontario, $4.50 to $4 60 ; medium, $4.30 to $4.40; oatmeal, $3.25 to $3.50; cornmeal, $2.10 to $2.15; middlings, $19 to $20 on track; bran, $18 to $19 ; hand-picked beans, $1 to $1.10; prime, 90c. to $1 ; oats, 34 to 35c.; hay, $11.50 to $13 ; barley, $4; round peas, $3.65 ; split peas, $3.70 to $3.80 ; yellow-eye beans, $1.75 ; buckwheat, native, $1.30 to $1.35; American timothy, $2 ; Canadian timothy, $2.75 ; red clover, 9 to 9½c.; alsike, 9¼ to 9½c.; mammoth, 9 to 9½c.

ST. JOHN NOTES.

Large shipments of rough granite are being made from St. John to New York.

J. J. McAfee has bought the stock of S. H. White & Co. at Petitcodiac, and will continue to carry on the business.

The new international steamer, St. Croix, not only brings the largest cargoes, but makes the fastest time ever made between Boston and St. John.

Albert Peters, so long known as keeping one of the best livery stables in our city, is

Bellhouse, Dillon & Co.
MONTREAL
CHEMICAL IMPORTERS
Sal Soda — Bicarb Soda — Sulphur
Bluestone — Borax — Epsoms, etc.

We Solicit . . .
Your consignments of all kinds of Produce.
Prompt returns. Correspondence invited.
References—Bradstreet's Agency.
H. P. Gould & Co.
Wholesale Produce and Commission Merchants,
80 Colborne St., TORONTO

ALBERT PAIN . . .
36 Merrick St., HAMILTON, ONT.
PRODUCE AND COMMISSION MERCHANT
Wholesale dealer in
Apples a Specialty . . . Telephone 1211. Domestic Fruits and Vegetables

E. T. STURDEE
Mercantile Broker, Manufacturers' Agent,
ST. JOHN, N.B. Etc., Etc.
Wholesale trade only.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes secured in tin.
Special Agent for the Dominion
C. E. COLSON - MONTREAL

Bright & Johnston
Wholesale Fruit Importers and Commission Merchants.
Consignments Solicited. . . 140 Princess St. Market Square . WINNIPEG

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS MACHINE OIL
Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.
SAMUEL ROGERS & CO
Sole proprietors, - - - - Toronto, Ont.

THE GREAT SUCCESS attending the sale of
"GOLDEN" FINNAN HADDIES
Is due to their Superiority over all other Canned Haddies. Every can Warranted. The most Delicious and Economical of all canned fish.
GEO. WATT & SONS
BRANTFORD, ONT.



IF YOU CANNOT SATISFY

Customers from the stock of Baking Powders you carry —and this is a very general complaint with the trade— the remedy is simple. Get a supply of **JERSEY CREAM BAKING POWDER.** Pure and Sure.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

CHATHAM, ONT.

IT'S SOUND BUSINESS SENSE

To supply your customer with the best article at the smallest possible price.

TOMATO CATSUP

if it is our make, pleases customer every time. Write for quotations.

T. A. Lytle & Co.

Vinegar Manufacturers,

TORONTO

XLCR . . . Egg Preserver

Packed in 3-doz. cases
Per case, $12.00
Per dozen, $4.20

Guaranteed to preserve 50 doz eggs for 1 year.

JOHN SLOAN & CO.

Wholesale Grocers **TORONTO**

Rose Brand Lard

Absolutely Pure
Open Kettle Rendered

And superior to any brand in the market. For finest trade it has no equal.

WARREN BROS. & CO.

Wholesale Grocers,

35 and 37 Front St. East, Toronto.

California Fruit

Apricots, 25-lb. Boxes
Silver Prunes, 25-lb. Boxes
Peaches, 25-lb. Boxes
Peaches, Bags about 70-lb.
French Prunes, 40 50, 50 60, 60 70

AT ROCK BOTTOM PRICES

T. KINNEAR & CO.

Wholesale Grocers

49 Front St. E., TORONTO.



50 Casks Best Imported Chicory

EWING, HERRON & CO.

Coffee and Spices

. . . MONTREAL

A GOOD SELLER

To know is to appreciate.



W. CLARK - MONTREAL

JAPAN RICE

Imported No. 1 Polished

A shipment of our quality just to hand. Samples and quotations.

PERKINS, INCE & CO.

TORONTO.

Received Ex. Montevideo **500 Half-Cases**

FINE CASSALINA

Patras Currants

Ask for samples and prices.

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

about to make a change, having bought the trunk business of J. Munro & Son.

C. P. R. Telegraph messengers are now using bicycles in delivering messages. The extra promptness is appreciated by the merchants, and the boys enjoy the work.

Halifax is to have another steamship to run between that port and Trinidad and Demerara. If there is business the service will be extended to Pernambuco, Bahia, Rio Janeiro and Santos.

James Patterson received this week some extra lobsters. There are fair quantities arriving, but prices keep very firm. Mr. Patterson receives fresh supplies daily. A large number are shipped west.

Owing to the small price received for cheese during the past year, factorymen are backward about making a price for milk. Their present ideas are below those of the farmers. It is thought this will aid in bringing the co-operative system more fully into use.

THE CANADIAN GROCER, talking with Northrup & Co., agents for Golden finnan haddie, learned that the new goods would be on the market in about two weeks. Little if any change is expected in price, though, on account of small stocks now on hand, a good prompt demand is expected. The demand for these goods shows a steady increase from year to year.

HINTS TO BUYERS.

T. KINNEAR & CO. are in receipt of a carload of New Orleans molasses in half-barrels. They also have some 25-lb. boxes of fine California dried peaches.

Davidson & Hay report the arrival of medium grades Ceylon teas.

John Sloan & Co. have in stock a shipment of "Excelsior" egg preserver.

Fresh shipments of "Montserrat" lime juice are in stock with Davidson & Hay.

A shipment of prime Vostizza currants in half-cases is to hand with John Sloan & Co.

The season is now at its height for sliced "Acme" beef and "Star" brand boneless herring.

Davidson & Hay are showing samples of imported fancy and polished rice at low figures.

Davidson & Hay are quoting imported Castile soap, bars or cakes, spring shipments.

Extra values in heavy syrup peaches, pears and pineapples are being offered by Lucas, Steele & Bristol.

Warren Bros. & Co. have been appointed agents for Toronto and Western Ontario of "Rose" brand lard.

Lucas, Steele & Bristol call attention to their "Hillwattee," queen of teas, and "Dannawalla," king of teas.

The Eby, Blain Co., Ltd., have sold out their first shipment of Stower's lime juice cordials, etc. They were compelled to cable last week for another 100-case lot, expected early in June.

T. B. Escott & Co. desire to call attention to their special sale of Japan teas, advertised in another column.

Wool soap washes woolens without shrinking them. Order a trial box from Lucas, Steele & Bristol.

"Aberdeen" blend black tea in iron cases is having large sale at the low price it is offered by T. B. Escott & Co.

Smith & Keighley report that they are offering an excellent low grade in New Orleans molasses in half-barrels.

A large shipment of Hogarth's sauces arrived for the Eby, Blain Co., Ltd., in pints, half-pints and hock-bottle pints.

Lumsden Bros. have been advised that their first shipment of new season's Japan teas left Yokohama on May 11th.

"All we can collect these hard times (?) goes to pay freight on 'Instantaneous Tapioca,'" say Howe, McIntyre Co.

Howe, McIntyre Co., representing Golden finnan haddies in Montreal, report good demand now that fresh fish are scarce.

Hamilton is a large purchaser of Marshall's Scotch fish delicacies, some heavy shipments to that point just landing.

Another shipment of new season's orange marmalade (Southwell's) just in per ss. Canadian to Frank Magor & Co., Montreal.

The Eby, Blain Co., Ltd., report the arrival of a shipment of "La Vierge" Castile soap, in boxes of 200 cakes or 3-lb. bars.

Cocoa buyers should inspect Lucas, Steele & Bristol's "K.O.S." in extra choice brands of bulk goods before placing large orders.

The Eby, Blain Co., Ltd., report enormous sales of their clean, stemless currants. Their customers will have no other kind, they say.

Excellent value is being offered by W. H. Gillard & Co. in bag and box evaporated peaches. They have a large stock and will sell low.

Perkins, Ince & Co. have in stock a shipment of new season's imported Japan rice. The quality is good and the price said to be reasonable.

Frank Magor & Co., Montreal, are making a special run just now on summer drinks. Southwell's lime juice and lemon squash is their specialty.

The Eby, Blain Co., Ltd., are in receipt of shipment "Swan" brand of double-refined American bicarb. soda, for which they are sole agents. They claim that it is the finest baking soda in the market.

Marshall & Co., Aberdeen, Scotland, have made some large shipments this spring to the leading wholesale grocers, Toronto, of their kippered herrings, herrings in tom-

WANTED.

WANTED FOR SPOT CASH—JOB LINES OF Shoe Blackings and General Grocers' Sundries. Russill's, in the St. Lawrence Market. (21)

SITUATION WANTED.

SITUATION OR AGENCY OR SPECIALTY, staple reliable article, daily use, grocery trade or similar; now in business, age 41; want change; too cold where I am; speak and write some French; Channel Islands or South England preferred, or British Columbia or California; must be first-class, reliable, both firm and article; could invest $200; refer Canadian Branch Mercantile Agencies. For address write "X" this office. (21)

BETTER THAN A POT OF MONEY

For any young man or woman is a . . GOOD . . BUSINESS EDUCATION

The best spot in Canada to secure it is in Toronto, at the . . .

Central Business College . . . Cor. Gerrard and Yonge Sts.

Up-to-date in every particular; modern methods, thorough work, low fees. A postal will bring you all particulars by return mail. Address,

W. H. SHAW, Principal

NORTHERN ASSURANCE COMPANY

Established 1836. OF LONDON.

Capital and Funds, $36,465,000.
Revenue, $5,545,000.
Dominion Deposit, $200,000.

Canadian Branch Office, 1724 Notre Dame St., Montreal.

ROBERT W. TYRE - Manager.
G. E. MOBERLEY, Inspector.



Her Expression alone tells that That store has lost a customer.

Imitations and cheap artificial preparations are not "just as good" as the famous HIRES'.

Ask your Wholesale House for it.

T. J. COOKE & CO.

Agents for Canada.

. . . MONTREAL

CANADA FIRST AND CANADA'S FIRST

Pure Gold Baking Powder

BEST IN THE WORLD

IS MADE FROM PURE GOLD CREAM TARTAR AND PURE GOLD BI-CARB SODA

(You know what they are.)

It will pay you better to push this line than to sell any other Baking Bowder.

Ask our travellers for particulars or drop us a card. . . . . .

It costs you less—Costs your customers less, and gives everybody better satisfaction than any other high-class Baking Powder on the market. . . . . .

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

ato and anchovy sauce, bloaters, fresh herrings, etc. High quality keeps the brand of "Marshall" constantly in demand.

"We still have some extra values in 17 and 18-cent Ceylon and Indian teas," say Lucas, Steele & Bristol. "Pleased to send samples at any time."

"'Grand Mogul' tea stands the test of time. Our sales so far this year are the largest since it was first placed on the market," write T. B. Escott & Co.

The only stock of California raisins held in first hands here is a small lot of London layers. The agents are holding these for 5½c. net cash on the straight lot.

W. H. Gillard & Co. wish to direct the attention of the trade to their stock of Young Hysons and Indians, high and medium grades, which they state are bargains every one.

T. A. Lytle & Co. report that May sales are assuming proportions of great magnitude, not only in pickles, vinegars and catsups, but in jams, jellies and marmalade as well.

Laporte, Martin & Cie. will have in stock, they expect, by the end of this week their full spring importations of new French brandies and wines of all the leading brands. Now is the time to secure quotations.

A. P. Tippet & Co. note firmer advices from the Coast on all kinds of dried fruits. They closed out lots of both 2 and 3-crown raisins at an advance of ½c. on what they received in April last.

Pilgrim's New York ginger ale and other summer beverages are selling rapidly, and many repeat orders have been received by W. H. Gillard & Co.

James Turner & Co. advise having received a consignment of choice Vostizza currants; also a heavy shipment of the well-known "Ostrich" prunes.

James Turner & Co. are advertising this week a refreshing list of summer drinks for the warm weather, heading the list with Henderson's Wild Cherry Extract, which they introduced successfully last season.

Lumsden Bros., of Hamilton, have made arrangements for 200 bags of specially selected cocoanuts to arrive about every four weeks. They expect from this out to be able to fill all orders for shredded and feather strips promptly.

"Our steam power machinery is kept busy turning out the various brands cleaned currants (although the capacity is two tons per day), indicating that the people know a good thing when they see it," write T. B. Escott & Co., of London.

"We sent out nearly double the quantity of Robinson's patent groats and patent barley in 1895 than the year previous, and 1896 bids fair to show a still larger increase," write Frank Magor & Co., Montreal, agents for these foods.

HIS CUSTOMERS PAY INTEREST.

A WRITER in American Storekeeper ran across a retail grocer recently, whose experience may throw some light upon the present mooted question as to whether a grocer should charge a credit customer more for the same goods than the one who buys for cash. The business of the grocer mentioned is probably as good an example of the credit system as can be found. He has several customers who pay only twice a year, and some who settle yearly, the sums amounting to $600 or $700. This, of course, means that the grocer, unless he is possessed of abundant capital, must borrow the money at 5 per cent. interest to lend to his yearly-paying customers for nothing. This grocer had been troubled by thoughts like this, and resolved to do something, if possible, to relieve himself of it. He accordingly went to one of the customers who settled yearly, and laid the matter plainly before him.

"It is hardly fair," he said, "to allow my capital to lie during the whole year without return."

"That's your look-out," rejoined the customer, indifferently.

The grocer went home and pondered, and, since he had been plainly told that his protection was his own look-out, he resolved to protect himself. The method he hit upon was to add a small percentage to the account of this and other long-credit customers, the amount of which would be a fair rate of interest. Accordingly, every customer who takes more than an average credit now pays that grocer legal interest on his indebtedness, as he should do.

THE IRELAND NATIONAL FOOD CO.

Manufacturers of ....

Breakfast Cereal Foods

Write for Samples and . . . Price Lists.

Special attention given to . . . . Mail Orders.

CANNED FRUITS FOR BRITAIN.

According to San Francisco mail advices of the 9th inst., the shipments of California canned fruits to Great Britain from July 10th, 1895, to date amounted to 273,266 cases. These shipments have comprised several varieties and have considerably relieved the market. It is now too late to expect further shipments hence to Europe of the pack of 1895. Despite the low freights by sail during the season, it is believed that considerable consignments of California canned fruit have found an outlet in Europe by way of Panama, and also by overland route to New York, and thence by steamer across the Atlantic.

ADULTERATED BUTTER.

A Washington despatch says: In a communication from the British Board of Agriculture a report is made of samples of imported butter, analyzed under the direction of the Board from May, 1895, to February, 1896, inclusive. The total number of samples so analyzed was 995, representing the products of twelve different countries. The countries in whose products adulterated specimens were found were Belgium, Denmark, Germany, Holland, Norway and Sweden and Russia. The countries contributing samples among which no adulterated specimens were found were Argentine, Austria, Canada, France, New Zealand and the United States. Denmark, by far the largest contributor of foreign butter products to the British market, and enjoying hitherto an almost irreproachable reputation in the butter market, contributed, in a total of 182 specimens, eight adulterated, or nearly 5 per cent.

Beginning with June 6, both the Canadian Pacific and Grand Trunk Railways will issue Saturday return tickets good until Monday, to all points, at the rate of a single fare and 10c. over.

THE MODERN STORE.

Obliging Clerk—"Ten yards of brocaded satin—there you are, ma'am! En'g else—"

Customer—"Er—Yes; a kit of mackerel—"

"Yes'm. Send 'em home?"

"I see you have some very fine laces, I see—"

"The rarest, ma'am. A few yards off this piece?"

"Well, yes; send eight yards and a load of coal—"

"Exactly. And the ribbons?"

"Send twenty yards of the pink and a bale of hay—"

"Um-huh! Now, as to the wrap. Here's a beauty for—"

"That will do. Send it with a bushel of turnips and a barrel of lime—"

"So. And the silk muffler—want it—think?"

"Oh—I—yes. You might send it with a thousand lap shingles, a peck of onions, a pair of tongs, a bolt of tidy cotton and a load of tanbark."—Exchange.

Turn butcher for the summer

You needn't bother with meat blocks, saws, choppers, or any other special fixtures. All you require to do is to lay in a small assortment of our prepared meat dainties. Sensible people quickly recognize the economy of buying their dinners ready for the table during the summer months. We will tell you more about this later on.

Delhi Canning Co., Delhi

ZIMMERMAN'S

Dandelion Coffee

A boon to dyspeptics.
The best tonic beverage for breakfast.
Most perfect preparation of dandelion offered.

Todhunter, Mitchell & Co.

Sole Manufacturers Patent Process Prepared Coffees

TORONTO, CANADA

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE

Send your orders to

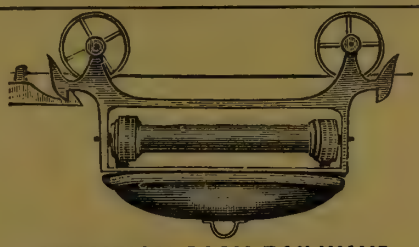
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470 King St. West, Toronto

Union Mutual Life Insurance Co.
OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager
Room 2, 162 St. James Street, Montreal



CHAMPION CASH RAILWAYS
5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.
S. S. KIMBALL, 577 Craig St., Montreal



This is a cut of our high Grocer Refrigerator which we make in three sizes. We also have two sizes in a low style of Grocer Refrigerator and in point of workmanship and efficiency cannot be excelled in this or any other country. We make them for Butchers', Grocers', Hotel and Family use. Call and see them or send for catalogue.

JOHN HILLOCK & CO.
165 Queen St. East, Toronto.

LAURENTIAN SYLVA

Laurentian

SPRING WATER CO.

90 Beaudry Street . . .

Montreal

LAURENTIAN GINGER ALE
LAURENTIAN SODA WATER
LAURENTIAN CREAM SODA
LAURENTIAN TABLE WATER

All our goods are made from the celebrated **Laurentian Artesian Spring Water**, and the trade will find them equal in every respect (except price) to any brand of imported waters.

Send Sample Order, which will receive Prompt Attention.

S. & H. HARRIS'S HOUSEHOLD REQUISITES.



Ebonite Blacking

(WATERPROOF.)

FOR BOOTS AND SHOES.

Does not Injure the Leather



Trade Mark.

Requires No . . Brushing

..ASK FOR IT..



SOLD EVERYWHERE. MANUFACTORY: LONDON, E., ENGLAND.

HALIFAX TRADE GOSSIP.

THE markets this week are practically unchanged. The refinery has been looking for an improvement in prices, and so have merchants who put in a big stock of sugars on the strength of the reports of a short crop. The improvement is slow in coming, and, in fact, seems further off than three months ago. The reports of an improvement in the West India fish market have been verified, and numerous shipments have gone forward. In this connection it may not be out of place to mention that the new fish drying process introduced by T. S. Whitman is having a good effect on the foreign markets. Imperfectly cured fish had an influence against Nova Scotia shippers, but fish cured by the new process is meeting with a ready demand, and is proving a strong competitor with the Norwegian article. Mr. Whitman has concluded a contract of Robin, Collas & Co. to put up one of the dryers at Paspebiac, Quebec. Canso fish dealers want him to put up one on the eastern shore, but it is understood he declines on the ground that he wants the Nova Scotia business for his Halifax establishment.

Molasses is coming in freely. The receipts during the past week have been very large, both by steamer and sailing crafts. The market keeps about steady. Quotations are: Extra fancy Demerara, 38 to 40c.; fancy Porto Rico, 35c.; good do., 33c.; Antigua, 26c.; St. Kitts, 26c., and other grades 25 to 26c.

Everything is quiet in breadstuffs. The flour market is quiet and weak and the outlook is not encouraging. Some dealers throughout the province try to boom trade by inserting misleading reports in the local papers. A New Glasgow paper recently said that bread was about to advance 3c. per loaf on account of the "rise," and a Charlottetown paper reports "flour has advanced 15c. per barrel." All this proves the necessity of the dealers taking a live trade paper. The new mill at New Glasgow is reported to be turning out a good article of flour, which is meeting with a fair demand in eastern Nova Scotia and Cape Breton. The Dartmouth corn mill is also doing a good business.

Eggs were quoted at 8½c. in Charlottetown on Monday. The price here seems to keep up to 10c. in a jobbing way. Retailers ask from 12 to 14c.

Live Canadian cattle continue to arrive. J. A. Leaman & Co. have a whole stable full of it, which they import mainly for their army and navy contracts and their own local trade. Trade in provisions is fair. The city trade is good, owing, no doubt, to the large amount of money being put in circulation by the work on the new electric tram company's gas-pipe line and other improvements. Chicago mess pork is quoted at $15.50 to $16; clear do., $16.50 to $17; P. E. Island mess, $13.50. Canadian plate beef is strong at $12 and Libby's at $14. Pure lard is worth 9½c.

Butter and cheese remain unchanged. The butter market is healthy, but the demand in cheese is limited.

Dried fruits are also quiet. The advance of 1c. per lb. in the London market in Valencia raisins has strengthened this market, but has not changed the price. The demand for prunes has improved. Evaporated apples, dates and figs are slow.

There is no change in green fruit this week, owing to the steamer not bringing the regular supplies from Boston on Monday, Some Mediteranean oranges were received from London on Saturday.

A good business is reported in canned goods, but prices remain low.

Mackerel has struck in on the western shore. Fair catches have been made near Yarmouth.

The annual meeting of the New Glasgow Milling Co. took place last week, when the following directors were elected: James Wentworth, Truro; J. L. Jennison, New Glasgow; T. P. Putnam, Onslow; H. V. Jennison, New Glasgow; J. Howard, New Glasgow; W. Christie, Moncton. The meeting was well attended, and the reports showed that the company is doing a very satisfactory business.

PERSONAL MENTION.

Mr. Theo. Leonard, of Detroit, representing Kingsford's Oswego starch, was in Toronto this week.

W. H. Murphy, representing the Armour Packing Co. of Kansas City, is in Toronto this week and is being introduced to the trade by Mr. Haywood, the firm's Toronto representative.

Mr. Wm. Ramsay, Midlothian, Scotland, formerly a well-known wholesale grocer in Toronto and father of Capt. Ramsay of the 48th Highlanders, is in Toronto this week.

The secretary of the Western Ontario Commercial Travelers' Association has been advised by the general passenger agents of the G.T.R. and C.P.R. that it has been decided to grant the request of the association to allow checking of baggage on tickets purchased ahead at the end of the week, in order to facilitate the movements of the travelers. Instructions have been issued to commence the practice at once.

BEATTY, BLACKSTOCK, NESBITT, CHADWICK & RIDDELL

BARRISTERS, SOLICITORS, NOTARIES, ETC.

Offices—Bank of Toronto, cor. of Wellington and Church Streets,

TORONTO, - ONTARIO.

Solicitors for Bank of Toronto, Board of Trade, Toronto R. G. Dun & Co., (Mercantile Agency,) etc.



The Eloquence of Daniel Webster



If applied to our cheese, would fail to convey to your mind an edequate idea of its good qualities. Taste alone can do it justice. That is one reason why we are now putting it up in "individual" pots. They sell freely as samples and induce trade in the larger sizes.

A. F. MacLAREN & CO., - Toronto.



Something New

East India Pickles

GOOD SELLER
GOOD PROFIT

Pronounced by epicures to be the most appetising and delicious pickle ever prepared.

1 DOZEN IN A CASE.

A. E. Richards & Co. Agents for Canada **Hamilton.**

KNOX'S GELATINE

Is without doubt the finest in the world. It received the Medal of Superiority over all brands at:

American Institute Fair - -	New York,	1891
Boston Pure Food Exposition	Boston,	1891
Detroit Exposition - -	Detroit,	1892
Mass. Charitable Mechanics Ass.,	Boston,	1892
San Francisco Exhibition -		1893
WORLD'S FAIR, Only Medal and Diploma,	Chicago,	1893
Cotton States Exhibition -	Atlanta,	1895

Those who use Knox's Gelatine notice its sparkling purity and use it again with pleasure, for with it dessert-making **is a pleasure,** and nothing impure to go to the table.

A. E. Richards & Co., Agents for Canada, ***Hamilton, Ont.***

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

TAKE THEM ON

and they will make a

TRADE FOR YOU!!

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

Spring Picked ! ! !

Skilfully Blended ! !

Attractively Packed !



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

Important to buyers of Blended Teas

NEW LINE IN STANDARD BLENDS

M

22c. per Pound

No low China, only Ceylon and Indian Teas. Good Leaf. Clean, Stout Liquor. Samples on application.

TETLEY & CO.

14 Lemoine Street

MONTREAL

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO THE QUEEN OF ENGLAND.



Over 1,000,000 Packages sold weekly

LIPTON'S Delicious Teas

possess that most delicate flavor and exquisite aroma peculiar to the choicest growths of Ceylon and India. . . .

They are put up in one-pound and half-pound air-tight packages, and retailed at 30, 40, and 50c. per pound. Reasons why you should sell Lipton's Teas: Because everybody likes them. They have the largest sale in the world. They will increase your trade. You can buy from the following wholesale agents:

Caverhill, Hughes Co., Montreal
H. H. Brennan & Co., - Ottawa
W. G. Craig & Co., - Kingston
Balfour & Co., - - Hamilton
A. M. Smith & Co., - - London
T. Kenny & Co., - - - Sarnia

LIPTON TEA PLANTER **CEYLON**

Chief Offices: City Road, London England.
United States Offices: 80 Front New York.

FOUR REASONS WHY YOU should handle

"SCIENTIFIC" Stove Enamel



Because it is . . . . .

The Best Neatest Package — **Will Not Cake Canadian Made**

WHY handle foreign goods when you can get BETTER and MORE for your money at home? Is it doing justice to our country? Get it from your wholesale house or direct.

SCIENTIFIC VARNISH MFG. CO.

Telephone 2905. TORONTO.

We always have . .

SALT

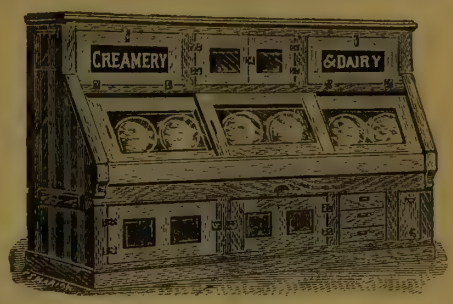
FOR ANY PURPOSE

Send card for prices.

VERRET, STEWART & Co.

QUEBEC AND MONTREAL

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St MONTREAL

WHO IS NEXT?

Until the end of this month you can have one or five cases of "INSTANTANEOUS TAPIOCA" delivered freight paid to any address in Ontario or Quebec.

Howe, McIntyre Co.
MONTREAL, Que.

Price, $5 50. per case of 50 1-lb. pkgs. Pure Tapioca.

ARROWROOT

In 13-lb. and 6-lb.

W

REGISTERED.

Hermetically Sealed Tins.

Imported Direct from St. Vincent, West Indies.

Open Pan Salt

What is it? It is salt made by the OPEN PAN PROCESS. This is the method of manufacturing salt universally adopted in England, where so much good salt is made.

OPEN PAN SALT . . .

Is no experiment. It has been tried for years and never found wanting. It produces a medium grain salt that is far better for all ordinary purposes than a very fine grain.

. . . WE HAVE IT.

The Canada Salt Association

CLINTON, ONTARIO

Brushes, Brooms . . . . Woodenware

We are headquarters for the above lines of goods, and guarantee every article we send out to be strictly as represented. **Our Price List for 1896** is now ready and we will be pleased to mail you a copy on application.

Chas. Boeckh & Sons

Manufacturers 80 York Street Toronto

MONTREAL BRANCH: - 301 St. Paul Street.

A REFRESHING AND TONIC BEVERAGE

Lemon . . . Phosphate

This preparation is the natural acid of the lemon combined with acid phosphate, so highly esteemed as a tonic.

A teaspoonful in a glass of water sweetened to taste makes a delicious and cooling drink.

PUT UP IN PINT BOTTLES

THE PUBLIC ARE ASKING FOR IT
HAVE YOU ANY IN STOCK?

Prepared by . . .

THE JOHNSTON FLUID BEEF CO. - MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

JAMES DICKSON & CO., provisions and fish, Toronto, have assigned to E. R. C. Clarkson.

W. McKee, general merchant, Orton, is offering to compromise.

Joseph Matty, fish, Wellington, B.C., is reported to have left town.

L. R. Gingras, general merchant, Eastman, has assigned to Kent & Turcotte.

Arthur Bourgette. general merchant, St. Clair, Que., has compromised at 50c. on the dollar.

A meeting of the creditors of N. Bloom, general merchant, Valleyfield, Que., will be held 27th inst.

Mrs. J. Stewart, general store, Dunnville, who met her creditors in Toronto the other day, made an offer of 100 cents, but as she made this unsecured and wanted considerable time, the creditors gave her time to make a cash offer. The statement of affairs was as follows: Liabilities, $3,500; stock, $8,000; book debts, $1,100. Toronto houses are interested chiefly.

CHANGES.

James Matthews is starting a grocery store at Ottawa.

E. Merner & Co., grocers, etc., Brandon, Man., are retiring from business.

SALES MADE AND PENDING.

The stock, etc., of G. W. Halstead, general merchant, Roslin, are advertised for sale.

The assets of P. Johnson, general merchant, Lake Megantic, are to be sold on the 22nd.

Halifax Baking & Confectionery Co., Ltd., Halifax, is advertising plant and premises for sale.

Neville & Co., wholesale groceries and liquors, Ottawa, are offering the business for sale.

The stock of S. Hetherington, general merchant, Ayer's Flats, Que., has been sold at 33c. on the dollar.

The bankrupt stock of T. C. Maddock, general merchant, Acton, valued at $2,389, was sold on Saturday at 68c. on the dollar. The purchaser was H. Dolle, of St. Catharines.

PARTNERSHIPS FORMED AND DISSOLVED.

Chambers & Lewin, grocers, Halifax, have dissolved. Thos. E. Chambers continues in his own name.

Louis Bois and Louis Pigeon have registered a partnership in Montreal to carry on business as grocers under the style of Bois & Pigeon.

T. H. Mallette & Co., groceries and liquors, Montreal; a new partnership has been registered composed of Mr. T. H. Mallette as general partner and Joseph I. Mallette as special partner for $1,000, to May 1, 1897.

DEATHS.

H. Woodington, groceries, etc., Niagara, is dead.

James J. Fox, flour merchant, Fredericton, N.B., is dead.

W. Penny, of Penny & Sons, general merchants, fish dealers, etc., Ramea, Nfd., is dead.

METHOD OF PRESERVING HONEY.

Down cellar is where the ordinary purchaser of comb honey is almost sure to put it. No place could be more undesirable, remarks an exchange. Dryness and warmth are the requisities for keeping comb honey. As ordinarily kept, comb honey will candy before spring, but by keeping it in a warm atmosphere it will not candy and will really improve with time.

HIRED TO SELL GOODS.

ONE of the wealthiest and most intelligent ladies of Austin entered Mr. Conver's grocery establishment on Austin avenue, and, pointing a jeweled finger, said to the new clerk:

"Send me home a bushel of them pertaterses."

"I suppose you mean a bushel of potatoes," said the clerk, smiling in a supercilious manner. "'Them pertaterses' is hardly good grammar."

The lady flounced out of the store, gritting her teeth. When the proprietor of the store heard that he had lost one of his best customer, he, too, gritted his teeth.

At first he thought that he would discharge the clerk, but, on reflection, as clerks were scarce, he contented himself with telling him that his business was merely to sell goods, and not to correct mistakes in grammar.

"All right, sir," responded the clerk. "I will not seek to enlighten your ignorant customers again."

After that things went on smoothly. The proprietor noticed customers just flocking to his new clerk. He was kept busy all the time. The customers did not care to have anybody except that particular clerk to wait on them. At the same time he could not help noticing that the amount of cash taken was not as large as the run of customers seemed to justify.

One morning the proprietor seated himself near the clerk and pretended to be reading a paper. A colored woman came in and made some purchases. When it came to settling, she counted up:

"Ten pounds of coffee at 20c. a pound makes 40c.: 10c. for soap, 10c. for blueing and 30c. for starch makes 50c.," and putting down a dollar asked for 35c. change, which the clerk promptly gave her.

"Hold on, there! That's all wrong."

"Of course it's all wrong," responded the clerk, calmly, "but I don't consider it my duty to teach your customers arithmetic. I did start out to teach them grammer, when they asked for 'them pertaterses,' but you told me all I had to do was to sell them goods. If you are not going to let me correct their grammer, I don't see why I should correct their arithmetic."

"That's the last college graduate that I'll hire for a clerk," remarked the proprietor when he got through putting the ex-clerk out into the street.—Texas Siftings.

Consignments Stored in Bond

And shipped when sold, to proper addresses. Specially convenient for consignments partly sold in transit.

BLAIKLOCK BROTHERS, MONTREAL

"SANITAS"

NATURE'S GREAT DISINFECTANT.

Non-Poisonous. Does not Stain Linen.

FLUID, OIL, POWDER, &c.

HOW TO DISINFECT
HOW TO DISINFECT
HOW TO DISINFECT
HOW TO DISINFECT
HOW TO DISINFECT
HOW TO DISINFECT

A valuable Copyright Book giving simple directions "How to Disinfect" in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application.

THE SANITAS Co., Limited, BETHNAL GREEN, LONDON, ENGLAND.

A pushing Agent wanted in each Canadian City.

Siamese Twins



are debt and difficulty, difficulty and debt—they are inseparable. We need not discuss their causes here, either. What we want to point out is that no man with a family, or with large business interests at stake, should neglect life insurance. Stick to the policy you have, and when you want more insurance see one of our agents about it, or call in at Head Office.

No medical examination is required for our pension.

Bond policy and rates are away down.

MANUFACTURERS' LIFE INSURANCE COMPANY

HEAD OFFICE, **Toronto, Can.**

Some People

Can make good soup—others can not—but whether your customers can or can not, they should use our

.. OX TAIL SOUP ..

If they want to be sure of getting the best results. It is a marvel of strength and nourishment, not a thin, watery mixture, but a rich and wholesome soup. We make a dozen or more soups. Shall we send you a price list?

The Laing Packing and Provision Co.

MONTREAL

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

There's Money in Salt

If you know just what size to handle and the season for it. Take, for instance, the summer camping trade. That needs a strong package to stand the careless handling and one not easily upset.

For this purpose you can order, from any wholesale grocer in Toronto, "WINDSOR" Table Salt put up in 4-lb. round lithographed packages, 24 per case. Made of heavy cardboard, price $2.00 per case; sell at 15 cents per package. Profit on case, $1.60. You see it pays to sell them—why not do it?

Toronto Salt Works
128 Adelaide Street East
TORONTO, ONT.
City Agents for the **Windsor Salt Works**

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1849

IS THE BEST.

ASK FOR

MOTT'S

LIVE GROCERS . . .

BUY *and sell*

ADAMS' ROOTBEER

OTHER GROCERS . . .

BUY IMITATIONS AND *keep them.*

The People want the Genuine

ADAMS' which is advertised in 300 of the best Canadian newspapers.

Stearns Bicycles

Are handsome, light, durable. Such grace of design as is embodied in this "fast, easy-running, much-talked-about" mount can only be secured by the most approved methods, finest material and skilled workmanship. The '96 Stearns will be the best bicycle it is possible to produce. Finished at your option in orange or black. Address now for beautiful new catalogue. "The Yellow Fellow"

AMERICAN RATTAN CO., TORONTO, ONT.
CANADIAN SELLING AGENTS

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS
PICTOU, N.S.



WHAT'S IN A NAME?



Southwell's Finest Orange Marmalade

In 1-lb. clear Glass Jars. $1.50 per doz., New Season's Make.

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

CURRENT MARKET QUOTATIONS

TORONTO, May 21, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " 1½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	15
Dominion—	
¼ lb. tins, 4 doz. in case.....per doz.	1 00
½ " 3 " ..... "	1 75
1 " 2 " ..... "	3 00
10 lb. boxes .....per lb.	20
30 lb. pails..... "	19



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 10

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 doz. in case..... "	90
¼ lb. tins, 4 doz. in case..... "	60

LUMSDEN BROS.

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'k'g Powder, ¼-lbs..	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....	$1 25
1 lb. glass jars.....	2 00
1 lb. Sealer Jars.....	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	$ 3 30
½ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins.....	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles.....	1 60
3. "	1 90
4.	

Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10.....	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross.
CROWN PARISIAN DRESSING.....	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	per gr.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

	gross.	¼ gross.	doz.
Scientific Stove Enamel	7 50	2 00	75
Scientific Stove Pipe Varnish.....	9 00	2 50	90
Scientific Furniture Polish.....			1 25

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots....	0 16

CORN BROOMS

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz. net.
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90
'Standard," select 7, 4 strings..	2 75
" " 6, 3 strings..	2 60
" " 5, 3 strings..	2 40

BIRD SEEDS.

BART. COTTAM & CO.

"Cottams" Bird Seed.....	0 07
Warblers Bird Seed.....	0 06¼
Belgian Bird Seed.....	0 06
International Bird Seed.....	0 05½
German X Bird Seed.....	0 05
German Bird Seed.....	0 04½
London Bird Seed, bulk 25 lb. cases..	0 05
Bird Gravel, 10c. pkts., 24 in case....	0 06
Bird Gravel, 5c. pkts., 48 in case.....	0 03

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 95
" gallons	1 80	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 95
Corn, 2's	0 55	0 70
Cherries, red pitted, 2's.....	2 00	2 25
Peas, 2's	1 00	1 10
" Sifted select	....	1 10
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's.....	1 65	1 75
" " 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard.....	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 80	0 90
" gallons.....	2 10	2 25
Raspberries, 2's	1 40	2 00
Strawberries, choice, 2's	1 90	2 40
Succotash, 2's	....	1 15
Tomatoes, 3's.....	0 80	0 95
Lobster, talls.....	1 85	2 25
" flats.....	2 50	2 60
Mackerel.....	1 10	1 20
Salmon, Sockeye, talls.....	1 35	1 45
" flats.....	1 55	1 75
" Cohoes	1 10	1 15
Sardines, Albert, ½'s tins	....	0 13
" ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" " " " ⅛s	0 10½	0 11
" " " " ½s	0 18½	0 19

The Astute Grocer

Who experiments with a miscellaneous list of **STARCHES** is like the man who "digs a well to put out a house on fire." While he experiments, his customers are leaving. Our

EDWARDSBURG STARCH

has long since passed the period of experiment, and has become the standard.

Don't risk the losing of customers by gratifying your curiosity in blind investigations.

Accept "**EDWARDSBURG**" as your standard, make it your Leader, and further investigation is unnecessary.

EDWARDSBURG STARCH CO. Cardinal, Ont.

Sardines, other brands 9¾	0 16	0 17
" P. & C., ¼s tins	0 23	0 25
" " ½s "	0 33	0 36
Sardines, Amer., ¼s "	0 04½	0 09
" ½s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
" 4 lb	5 50	5 80
" 6 lb	8 50	8 80
" 14 lb	17 50	18 00
Roast Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
Luncheon Beef, 1 lb	1 60	1 70
" 2 lb	2 75	2 85
Brawn 1 lb	1 30	1 40
" 2 lb	2 35	2 50
" 6 lb	6 60	6 80
" 14 lb	14 50	15 00
Ox Tongue, 1½ lb	7 00	7 20
" " 2 lb	8 50	8 80
" " 2½ lb	10 75	11 00
Lunch Tongue, 1 lb	3 35	3 50
" " 2 lb	6 50	6 80
Chipped Beef, ½ lb	1 60	1 70
" " 1 lb	2 65	2 80
Pigs' Feet, 1 lb	1 65	1 75
" " 2 lb	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb	70	75
Potted Meats, Tongue or Ham ½ lb	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb	70	75
Potted Deviled Ham or Tongue, ½ lb	1 20	1 25

WHITE LABEL.

oups Assorted, 1 qt	3 00	3 15
" 1 pt	2 00	2 10
Gelatine of Boar's Head, 2 lb	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb	3 00	3 10
Plover Roast	5 00	....
Sliced Gold Band Bacon	3 00	....



Acme Sliced Beef.
No, 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz
2 doz.... 1 4z





(CANADIAN.)

Comp Corn Beef, 1-lb. cans	..	$1 40	$1 50
" " " 2 "	..	2 40	2 55
Comp Corn Beef 4-lb. cans	..	....	....
" " " 6 "	..	7 75	8 25
" " " 14 "	..	16 00	18 00
Minced Callops 2 "	..	....	2 60
" " 2 "	..	2 60	2 65
Lunch Tongue 1 "	..	3 40	3 50
" " 2 "	..	....	6 00
English Brawn 2	..	2 75	2 80
Camb Sausage 1	..	....	2 50
" " 2 "	..	....	4 00
Soups, assorted 1	..	....	1 50
" " 2 "	..	....	2 25
Soups and Boull. 2 "	..	....	1 80
" 6 "	..	....	4 50

Codfish.

	per doz.
Beardsley's Shredded, 2 doz. pkgs	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	5 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'s.

Chocolate—	per lb.
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18

	per doz
Royal Cocoa Essence, packages	1 40

Cocoa— EPPS'.	per lb.
Case of 112 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, " "	....
" 1 lbs. " "	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes	0 33

JOHN P. MOTT & CO.'s.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (¼'s)		0 32
Mott's Breakfast Cocoa (in tins)		0 45
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		0 28
Mott's Caraccas Chocolate		0 40
Mott's Diamond Chocolate		0 22
Mott's French-Can Chocolate		0 18
Mott's Navy or Cooking Chocolate		0 27
Mott's Cocoa Nibbs		0 35
Mott's Cocoa Shells		0 05
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate	0 21	0 43
Mott's Sweet Chocolate Liquors	0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz	$3	75
Cocoa Essence, ½ lb. tins, per doz	2	25
Soluble Cocoa, No. 1 bulk, per lb	0	20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0	22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0	30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0	35

WALTER BAKER & CO.'S Chocolate—

Premium No. 1, boxes, 12 lbs. each	0	42
Baker's Vanilla in boxes, 12 lbs. each	0	50
Caraccas Sweet, in boxes, 6 lbs. each	0	37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4	20

German Sweet Chocolate—

Grocers' Style, in boxes, 12 lbs. each	0	25
Grocers' Style, in boxes, 6 lbs. each	0	25
Eight cakes to the lb., in bxs, 6 lbs. e.	0	25

Soluble Chocolate—

In canisters, 1 lb., 4 lb. and 10 lb	0	50
In bxs, nd 12 lbs. each, ½ lb., tins	0	49

COFFEE.

Green.	per lb.	
Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio	0 20	0 21½
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 28
Mocha and Java	....	0 35
Old Government Java	0 30	0 32
Arabian Mocha	....	0 35
Maracaibo	0 28	0 30
Santos	0 25	0 27

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION



Keep .. your stock Moving

Don't buy up stuff that you can't sell. Buy goods that your customers want and your stock will keep moving.

Yucan Oil Blacking

is the best polish on the market and is well liked by everyone who has tried it. Order a sample case from your wholesaler or from the manufacturers.

The F. F. DALLEY CO., Ltd.

Hamilton

Batty's

NABOB PICKLES and.... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . **EIGHT PRIZE MEDLAS**

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada — Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy plug tobaccos duty paid. Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street **Montreal**

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. **OFFICE, Vancouver, B.C.**



A GLASS PITCHER

. . . *Free*

with Adams'

TUTTI FRUTTI

ASK YOUR WHOLESALER FOR IT

ADAMS & SONS CO.

11 & 13 Jarvis St., Toronto, Ont.

Jams and Jellies

We are headquarters for these goods. All kinds in stock.
Put up in several ways. Get our prices.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. 7 FRONT STREET EAST, TORONTO. Charles J. Peter.

DRUGS AND CHEMICALS.

Alum	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross	....	4 20
" 2 " " "	....	6 00
" 3 " " "	....	8 40
" 4 " " "	....	10 00
" ½ pint " "	....	12 00
Olive Oil, ½ pts., 2 doz. to case, per case	....	1 25
" pints, 2 doz. to case, per case	....	2 50
Epsom Salts	0 02	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08½	0 09
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12½	....

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz	....	$0 75
" " " " 1, 1½ oz	....	1 25
" " " " 2, 2 oz	....	1 75
" " " " 3, 3 oz	....	2 00
Crown Brand (Greig & Co.)—		
1 oz. London	gross	6 00
2 " Anchor	"	12 00
1 " Flat Crown	"	10 80
2 " " "	"	18 00
2 " Square	"	21 00
2½" Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
8 " "	"	7 00
Parisian Essence	gross	21 00
Ketchup, Fluted Bottles	gross	12 00
" Screw Top	"	21 00
" S. & L. "High Grade" per doz		3 50
Pepper Sauce, per gross		15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 [illegible]

FRUITS.

FOREIGN.

	per lb.	per lb.
Currants—Provincials, bbls	0 04	0 04¼
" " ½ bbls	0 04½	0 04⅝
" Filiatras, bbls	0 04¼	0 04½
" " ½ bbls	0 04¼	0 04¾
" Patras, bbls	0 04½	0 05
" " ½ bbls	0 04¾	0 05½
" " cases	....	0 05½
" Vostizzas, cases	0 06	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05½
Figs—Eleme, 14 oz	0 09	0 10½
" " 10 lb	0 09½	0 12½
" " 18 lb	0 13	0 15
" " 28 lb	0 16	0 18
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 06	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 04¼	0 04¾
" Fine, off stalk	0 04¾	0 05
" Selected	0 06	0 06½
" Layers	....	0 06½
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05½	0 06¾
" Malaga—	per	box.
" London Layers	2 00	2 20
" Black Baskets	2 75	3 20
" Blue Baskets	3 25	3 50
" Dehesa Clusters	4 25	4 50
Lemons—Messina, boxes	2 75	3 50
Oranges—Valencias	6 50	7 50
" Cal. Navels, in boxes	3 75	4 25
" Sevilles	2 50	2 75

DOMESTIC.

Apples, dried, per lb	0 03½	0 04
" evaporated	0 05½	0 06

FOOD.

	per brl.
Split Peas	$3 50
Pot Barley	3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—

50 to 60 dy basis	....	2 75
40 dy	....	2 80
0 dy	....	2 85
20 16 and 12 dy	....	2 90
10 dy	....	2 95
8 and 9 dy	....	3 00
6 and 7 dy	....	3 15
5 dy	....	3 35
4 dy A P	....	3 35
3 dy A P	....	3 75
4 dy C P	....	3 25
3 dy C P	....	4 35

HORSE NAILS—
Canadian, dis. 50 per cent.

HORSE SHOES—
From Toronto, per keg 3 60

SCREWS—Wood—
Flat-head iron, 80 p. c. dis.
Round-head iron, 75 p. c. dis.
Flat-head brass, 77½ p. c. dis.
Round-head brass, 72½ p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 20	1 30
2nd " (20 to 40 inches)		1 45
3rd " (50 to 60 inches)		3 10
4th " (51 to 60 inches)		3 40
5th " (61 to 70 inches)		3 80

ROPE—

Manilla	0 09	0 09½
Sisal	0 06¾	0 07¼

AXES—
Per box 6 00 12 00

SHOT—
Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap	0 04¾	0 05
Screw, hook and strap	0 03¾	0 04

WHITE LEAD—Pure Association guarantee, ground in oil.

	per lb.	per lb.
25 lb. irons	0 04¾	0 05
No. 1		0 04½
No. 2		0 04¼
No. 3		0 04

TURPENTINE—
Selected packages, per gal. 0 40½ 0 41½

LINSEED OIL—

Raw, per gal	0 52	0 53
Boiled, "	0 55	0 56

GLUE—
Common per lb 0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant "	2 00
Other Jams "	1 55 1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

KNOX'S GELATINE.

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross	9 00
Small Med. "	7 80
Medium "	10 80
Large "	12 00
Spoon "	18 00
Mug "	16 20
Tumbler "	12 00
Cream Jug "	21 00

RICE, ETC.

	per lb.	per lb.
Rice—		
Standard "B"	0 03½	0 03¾
Patna	....	0 04¾
Japan	....	0 [illegible]
Imperial Seeta	....	0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06¼	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers	0 08
	(12-lb. boxes each crate.	0 08½
PURE—16-lb. boxes		0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½
For puddings, custards, etc.		
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

SUGAR.

	c.	per lb.
Granulated	0 04¾	0 04⅞
Paris Lump, bbls. and 100-lb. boxes	0 05⅜	0 05¾
" in 50 lb. boxes	0 05¾	0 05 80
Extra Ground, bbls. Icing	0 05⅝	0 05¾
Powdered, bbls	0 05⅜	0 05½
Very bright refined	....	0 04⅜
Bright Yellow	....	0 04¼
Dark Yellow	0 03⅞	0 04
Demerara	3 75	3 85

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark per gallon.	0 30	0 33
Medium	0 33	0 38
Bright	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

What is it?

? Quality of Goods Packages Sell on Sight

"BRANTFORD" and "CHALLENGE" CORN STARCH

SOAP.

Babbitt's "1776" Soap Powder $3 5



1 Box Lot..... 4 20
5 Box Lot..... 4 10
Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

	per lb.	per lb.
Congou—		
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 13	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordirary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14
PING SUEYS.		
Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " secends	0 16	0 19
JAPAN.		
Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

TETLEY'S TEAS.

No. 1. Retailed 70c.; cost 50c.
No. 2. " 50c.; " 35c.
Mixed. " 40c.; " 30c.

"ALADA" CEYLON.



	per lb.
Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red lable, retailed at 50c.	0 36
Gold label, retailed at 60c.	0 44

Terms. 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label	0 22
Green Label	0 28
Red Label	0 35
Orange Label	0 42
Gold Label	0 58

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—



Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " 1 lb. tin	0 47

Cigarettes —	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Mapraise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies		0 35
Navy, plug mark	0 33	35
Honey, boxes and caddies		43
Spun roll chewing, boxes		55

Plug smoking (with or without tags)—		per lb
Black Crown smoking, in caddies		0 35
Crown Rouge smoking		0 38
Leaf tobacco, in bales	0 08	0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	$35 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mauricio, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 00
" 3	4 50
Washboards, Globe	1 90 2 00
" Water Witch	1 40
" Single Crescent	1 65
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30
Butter Tubs	1 60 3 60
Mops and Handles, combined	1 25
Butter Bowls, crates assort'd.	3 60

THE E. B. EDDY CO.

Washboards, Planet	1 60
" Waverly	1 50
" XX	1 40
" X	1 25
" Electric Duplex	2 25
" Special Globe	1 50

Per Case.

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Tiger	2 60	2 80
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Favorite	2 25	2 35
Flamers	2 25	2 35

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented b

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW
TORONTO . . . . MONTREAL

TRADE MARK
BEST RED
EXTRA QUALITY
HORSE SHOE BRAND
FRESH
SALMON
REGISTERED

N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.

Established 1780.

WALTER BAKER & CO., LIMITED,



Dorchester, Mass., U. S. A.
The Oldest and Largest Manufacturers of
PURE, HIGH GRADE
COCOAS
AND
CHOCOLATES
on this Continent. No Chemicals are used in their manufactures. Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their **Premium No. 1 Chocolate** is the best plain chocolate in the market for family use. Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children.

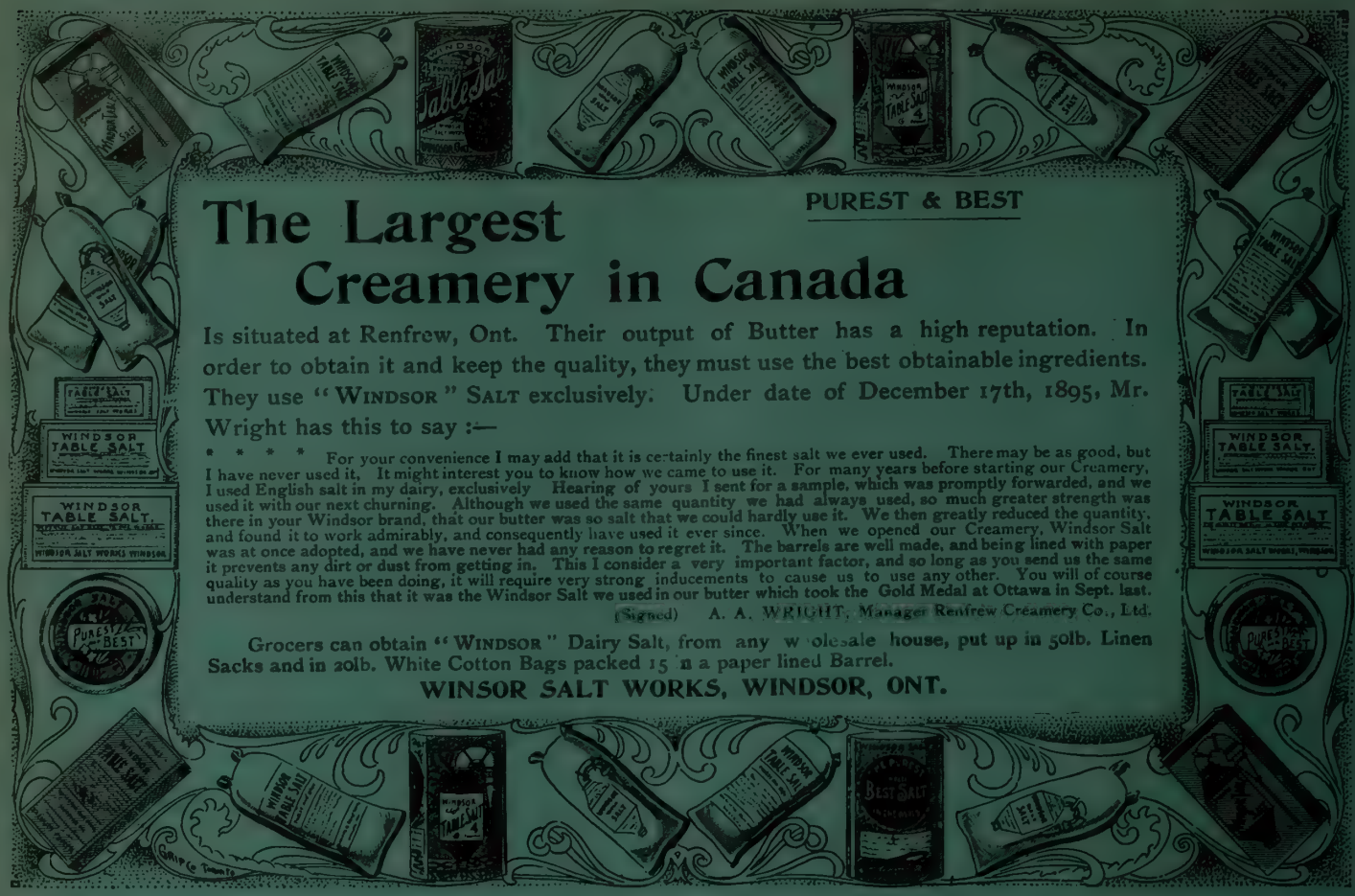
Consumers should ask for and be sure that they get the genuine

Walter Baker & Co.'s
goods, made at
Dorchester, Mass., U. S. A.

CANADIAN HOUSE,
6 Hospital Street, - - Montreal.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS



PUREST & BEST

The Largest Creamery in Canada

Is situated at Renfrew, Ont. Their output of Butter has a high reputation. In order to obtain it and keep the quality, they must use the best obtainable ingredients. They use "WINDSOR" SALT exclusively. Under date of December 17th, 1895, Mr. Wright has this to say :—

* * * * For your convenience I may add that it is certainly the finest salt we ever used. There may be as good, but I have never used it, It might interest you to know how we came to use it. For many years before starting our Creamery, I used English salt in my dairy, exclusively Hearing of yours I sent for a sample, which was promptly forwarded, and we used it with our next churning. Although we used the same quantity we had always used, so much greater strength was there in your Windsor brand, that our butter was so salt that we could hardly use it. We then greatly reduced the quantity, and found it to work admirably, and consequently have used it ever since. When we opened our Creamery, Windsor Salt was at once adopted, and we have never had any reason to regret it. The barrels are well made, and being lined with paper it prevents any dirt or dust from getting in. This I consider a very important factor, and so long as you send us the same quality as you have been doing, it will require very strong inducements to cause us to use any other. You will of course understand from this that it was the Windsor Salt we used in our butter which took the Gold Medal at Ottawa in Sept. last.

(Signed) A. A. WRIGHT, Manager Renfrew Creamery Co., Ltd.

Grocers can obtain "WINDSOR" Dairy Salt, from any w olesale house, put up in 50lb. Linen Sacks and in 20lb. White Cotton Bags packed 15 n a paper lined Barrel.

WINSOR SALT WORKS, WINDSOR, ONT.

Fruit Jars

ALL KINDS AND SIZES.

JELLY GLASSES
HONEY JARS

ETC.

Prices Right.

GOWANS, KENT & CO., Toronto

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street MONTREAL

EL PADRE NEEDLES EL PADRE NEEDLES

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, MAY 29, 1896. No. 22

SELL ONLY THE BEST!

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

THE ONLY TEN CENT CIGAR

Fresh Herrings



The recognized leading Brand in all the markets of the world.

Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

VARSITY CIGAR 5c. THE BEST IN THE MARKET

Deviled and Potted Meats



(Ham and Tongue) put up under the Helmet Brand are indispensable for luncheons, picnics, fishing parties and outing generally. These meats are well seasoned, perfect in taste, correct in color and consistency, very appetizing. At present prices they are attractive leaders for pushing grocers who cater to discriminating trade. The Helmet trade mark on any can of meat is a guarantee of superior excellence.

Manufacturers' Agents,
JAMES HAYWOOD
Toronto
J. L. WATT & SCOTT
Montreal
J. HUNTER WHITE
St. John, N.B.

Armour Packing Co. . .
Kansas City, U.S.A.

SPECIAL IN

DINNER SETS

Our own I.X.L. Shape
In Brown or Dove Colors

97 PIECES, - $4.50

(Packing, 25 cents)

Or in crate lots—15 sets in crate—5 per cent. discount.

Assorted packages in **White Granite Seconds** a specialty.

The CANADA CROCKERY IMPORTING CO. Ltd.
181 to 185 McGill Street
MONTREAL

TANGLEFOOT

Sealed Sticky Fly Paper

PRICES FOR 1896

REGULAR.		"LITTLE."	
One Box -	45 Cents	One Box -	18 Cents
One Case - -	$4.00	One Case - -	$2.10
Five Cases -	3.75		
10 Boxes in a Case.		15 Boxes in a Case.	



LIST OF CANADIAN GROCERS WHO HANDLE TANGLEFOOT

HAMILTON, ONT.
Balfour & Co.
W. H. Gillard & Co.
Lucas, Steele & Bristol.
KINGSTON, ONT.
Geo. Robertson & Son.
LONDON, ONT.
Elliott, Marr & Co.
OTTAWA, ONT.
H. N. Bate & Sons.
TORONTO, ONT.
H. P. Eckardt & Co.
BROCKVILLE, ONT.—Gilmour & Co.
QUEBEC, QUE.—Langlois & Paradis.
MONTREAL, QUE—Geo. Childs & Co.
N. Quintal & Fils.
TRURO, N.S.—Black & Co.
ST. JOHN, N.B.
Dearborn & Co.

Holders Are no longer packed with TANGLEFOOT, but are put up separately in boxes of 50 which job for $1.00.

Standard Goods THE Best to Handle

Canned Haddies . .



"THISTLE" . . BRAND

New Fish—This Spring's Pack
To arrive in a few days

The quality and flavor of this "Standard Brand" is well known, and deservedly so, for they are real Haddock, specially prepared, not any kind of fish put up and branded Haddie.

To be had of the Leading Wholesale Grocers throughout the Dominion

---

Lazenby's

CHOICEST JELLY TABLETS

ALL FLAVORS

COX'S GELATINE

UNRIVALLED FOR

Quality, Strength and Cheapness

Lazenby's

CHOICEST JELLY TABLETS

ALL FLAVORS

AGENTS

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

WE MANUFACTURE . . . .

All Kinds of Crockery

And can supply you with any article you want in **Rockingham Ware, Yellow or Bristol Glazed Ware.** A full price list on application. . . . . .

Brantford Stoneware Mfg. Co. **Brantford, Ont.**

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S
BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery." Lancet.

WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

TEAS

A splendid lot of **Japans cheap at 22c., we offer** (while they last) to reduce stock at . . . **18c.**

Aberdeen Blend (Ceylon and Indian) in iron chests, to introduce **we offer for 60 days at 18c.**

GRAND MOGUL Tea at 30, 40, 50 and 60c.—push it. Every sale will bring you further sales.

T. B. ESCOTT & CO. *Wholesale Grocers,* *London, Ont.*

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd,

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

Grit and Tory

Alike will require them during the campaign.

Order a supply from your wholesale grocer.



ROSE & LAFLAMME

Agents, Montreal

INSURANCE RATES depend greatly upon the fire extinguishing facilities of the building to be insured.

Fire Pails are indispensable in stores and warehouses, but they are often used for purposes for which they were not intended by employees, and are at times missing at the critical moment.

OUR ROUND BOTTOM FIRE PAILS . . .

cannot be used except for their legitimate purpose. They cannot sit alone ; they will tip ; they have to be hung on a nail or peg or placed in a rack. Thus they are always ready in an emergency.

These pails are made of Indurated Fibreware, being pressed into shape, including bottom, practically in one solid piece ; are seamless, hoopless, light in weight and handsome in appearance. They are lettered in bold red, " For Fire Only."

A warehouse or store equipped with these fire pails is always proof against fire in its incipient stages.

The E. B. EDDY CO. Ltd.

HULL, CANADA

318 St. James St. - MONTREAL
38 Front St. West - TORONTO

AGENTS : F. H. Andrews & Son, Quebec ; A. Powis, Hamilton ; J. A Hendry, Kingston ; Schofield Bros., St. John ; J. Peters & Co., Halifax ; Tees & Persse, Winnipeg ; James Mitchell, Victoria. Permanent agents not yet appointed for St. John's, Nfld.

WHEN IN NEED OF

HAMS, BACON OR LARD

Try the "Rose Brand"—High-class Goods.

PACKED BY

The GEO. MATTHEWS CO. Ltd., Ottawa and Peterborough

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

Camping Parties

come your way for supplies

CONDENSED COFFEES, CONDENSED COCOA,
CONDENSED MILK,
AND
EVAPORATED CREAM, (Unsweetened)

Are just what are wanted

"REINDEER BRAND" the best

See that you have some of each of the above ready for sale. There will be a steady demand all summer.

BUY IN SMALL LOTS AND OFTEN

Nothing pleases a Grocer . . .



Better than to have his customers say, "That last pound of tea I got from you suits my taste exactly. It's delightfully aromatic and satisfying—strikes the right spot every time—give me another pound." There's some satisfaction in a deal of that kind. It makes one feel a sort of a public benefactor, while at the same time he reaps a substantial pecuniary reward and makes himself solid with his trade.

To have such results requires some forethought, and the source of supply must be reliable. It doesn't do to offer your customers an inferior line after having supplied them with something of superior excellence; therefore it behooves the merchant to take the question of uniformity in quality into consideration. With our **Standard Black Teas**

THE 400 SELECT — IMPERIAL CONGOU
RUSSIAN CONGOU — DALU KOLA CONGOU
and THE GLOBE BLEND

Goes our guarantee of high-class quality and strict uniformity. Every pound is thoroughly matched to a standard. The public get the benefit of our vast experience in the selection and blending of teas, and the grocer is enabled to build up a trade exclusively his own in this particular.

Some fine bargains in Young Hysons and Japans (high and medium grades) are in our warehouse, and we shall be pleased to convince you of their real value.

W. H. Gillard & Co.

Wholesalers Only

Hamilton

JOHN MOUAT, Northwest Representative, WINNIPEG

ALWAYS UNIFORM

THOROUGHLY TESTED IN EVERY WAY

Snow Drift Baking Powder



No one ever complains if you sell them this perfectly pure Baking Powder.

The Snow Drift Co., Brantford, Ont.



The Sydenham Glass Co. Ltd.

Manufacturers of WALLACEBURG, ONT.

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint. Write for prices. Prompt attention to orders and inquiries.

REPRESENTATIVES:

Manitoba and N.W.T., **Tees & Persse, Winnipeg.**
British Columbia, **Martin & Robertson, Vancouver and Victoria.**

OFFICE AND WORKS: **Wallaceburg, Ont.**

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, MAY 29, 1896 ($2.00 per Year) No. 22

DROPS FROM THE EDITOR'S PEN.

Self-denial is the foundation of success in life.

—

Faith is essential in trade as well as in religion.

—

The spirit of the age is live, wide-awake business methods.

—

Stick to good principles as tenaciously as you would your life.

—

Trade is only a lottery when you trust to luck for success in it.

—

One of the factors of success is the ability to gauge people's wants.

—

If money is the root of all evil, jealousy must be its twin sinner.

—

Earnestness, like a fire on a cold winter's day, draws people to it.

—

Merchants who catch the most trade are not those who travel in beaten paths.

—

Honesty is the best policy in the advertisement as well as in everything else.

—

"An "ad." is like a pointer dog : It hunts up the game and brings it to its owner.

—

A new line baited with a reasonable price can generally be trusted to catch trade.

—

It is more profitable to treat a traveling salesman with civility than with disdain.

—

Make a hit whenever you can, and the straighter it is from the shoulder the better.

—

Just as the poker stirs up the fire, so reading stirs up the latent thoughts within us.

—

It is not a wise merchant who trusts altogether to staples to bring stability to his business.

—

Publicity may be detested by the merchant personally, but his business is on the high road to oblivion if he does not court publicity for it.

—

It is the long pull and the strong pull that wins success in business, as well as fame with the oar.

—

Not until a young man has become master of himself should he essay to become master of others.

—

The way to get rich is to ignore the popular methods for getting rich suddenly and work like a niggar.

—

You may have a streak of luck some day, but in the meantime make the best use you can of your energies.

—

In the sea of mercantile life it is the easiest thing in the world for you to be lost unless you advertise.

—

An attempt to make money by questionable methods is an evidence of incapacity as well as of dishonesty.

—

The merchant who does not keep a check on goods coming into his store is likely to have a checkered career.

—

The old business methods may have been good enough in their day, but to-day they are better dead than living.

—

Have plenty of light in your store both by day and by night. Customers, like moths, are attracted by light.

—

Honesty and ability are the Siamese twins of success in business ; and the one without the other is not of much use.

—

The merchant who has not time to read cannot, it is safe venturing, find time to think. And yet he is outstripped in the race for business by the man who both thinks and reads.

—

A cobweb is an evidence of the spider's energy and ability ; but it is at the same time an evidence of the lassitude and inability of the merchant in whose store the spider is allowed to weave his artistic nets.

—

It is the merchant and not the customer that is the molder of business methods.

—

Life is a struggle. And it is a poor specimen of mankind that doesn't do any struggling.

—

Treat the commercial traveler as you would like to be treated if you were a commercial traveler.

—

Many a merchant would not have yet gone to his rest had he taken an occasional rest from the routine of business life.

—

Dishonesty robs a man of his good name, and he who is minus a good name is not likely to build up a good business.

—

When an article is sold, the person who sells it should aim to secure the customer's good opinion as well as his money.

—

The loafer is one of the most despicable of men, and yet we are enjoined to be "stayers" if we would win success in life.

—

Abrupt words to creditors are a great deal more expensive than pleasant words, and yet there is no comparison in their value.

—

Take an holiday yourself and do not forget to give your clerk one. It will pay. The clerk that it will not pay to give a holiday is unprofitable at any price.

—

It is not always the best work that is exposed to the public eye. But the hidden work is none the less commendable or utilitarian on account thereof.

—

He who indiscriminately sells goods on "tick" to every Tom, Dick and Harry who comes along is suffering from an attack of commercial insanity of a pronounced type.

TRADE CHAT.

AT Keewatin, where the Lake of the Woods Milling Co. is located, the Canadian Pacific Railway receives for freight one million dollars per annum.

The wholesale grocers of London, Ont., have decided to close their stores at 2 p.m. on Saturdays during the summer months.

Bogus $2 Dominion Bank bills are in circulation in many parts of Ontario. They are dated July, 1887, and numbered 134,001.

The Dominion Cold Storage Co. has decided to establish headquarters for Ontario in Toronto, and will erect a $50,000 building and put in a plant of $100,000.

One dollar counterfeit Dominion of Canada bills which had been raised by chemical process to the apparent face value of $10 are in circulation in Woodstock.

Borers are causing death to many fine maples throughout Ontario. Although there are several preparations for treating the trees, no effort seems to be made to kill the pest.

The town of Deseronto was visited by a terrific conflagration Monday, in which the Rathbun Co. lost $250,000 and a hundred families were burned out. Total loss, $300,000.

An export trade that shows great activity this season is that of shipping eggs to the United Kingdom. The current demand for Canadian eggs on British account surpasses that of any previous year.

St. Thomas has a by-law to prevent storekeepers placing goods in front of their places of business, and several merchants have been summoned before the magistrate lately for infractions of this ordinance.

A Glen Oak correspondent writes: "Early spring and summer fall wheat is heading out here in Caradoc. New clover meadows are heavy and nearly full grown. Fruit is far advanced, and promises to be abundant and of a superior quality."

The city travelers, Toronto, met in their rooms, St. George's Hall, Elm street, on Friday night, President R. Muat Corrie in the chair. It was decided to hold a picnic and games, and also an annual moonlight excursion and concert.

H. G. Reed, since assuming exclusive control of his grocery business on King street east, has made many improvements pertaining thereto. Yesterday a new sign was painted on the front window, and the store will now be known as the C.P.R. grocery.—Journal, St. Thomas.

The early closing of the stores is again a burning question in Leamington, Ont. The clerks of the town feel that they are justified in asking the merchants to close up at 7 p.m., instead of at 10 p.m., as at present. "The merchants will lose nothing by the change, for their employes will appreciate the move, and the public will, we feel sure, assist them in carrying it out," remarks the Leamington correspondent of The St. Thomas Journal.

Fire almost totally destroyed Hawley Bros.' commission warehouse, 88 Front street east, Toronto, on Sunday morning. The cause of the fire is unknown, but it got a good hold on the building, which suffered to the extent of $1,000, while the stock was damaged $3,000 worth. The firm carried $2,500 insurance in the Royal.

A number of business changes are reported this morning to take place at the end of the month, which will merge four of our firms into two departmental stores. A new photograph gallery is to be started, also another drug store.—Aylmer correspondence of St. Thomas Journal.

Freight business on the Pembina division appears to be brisk at present, owing to the shipment of grain east. At Manitou the Chalmers and Ironside elevators will contribute 35,000 bushels of grain, and the Ogilvie elevators about 15,000 bushels.—Manitou Mercury.

Mr. John M. Campbell, the well-known buyer of Messrs. R. J. Whitla & Co., of this city, will return from Europe with his bride early next month. The marriage took place on the 29th of April, at Wesleyan chapel, Whalley Range, Manchester, Eng., when Alice Maud, youngest daughter of William Leak, Demesne road, became Mrs. Campbell. Mr. and Mrs. Campbell have been enjoying a short honeymoon tour in Paris and on the continent, and expect to reach Winnipeg about June 1.—Free Press, Winnipeg.

A. Freeland Nickerson, merchant; Jas. E. Swim, master mariner; Smith F. Nickerson, barber; Maurice A. Nickerson, tinsmith, of Clark's Harbor; Thomas S. Poole, merchant; Wilfred C. Poole, accountant, of Arcadia, Yarmouth, and Albert H. Poole, of Yarmouth, trader, have been incorporated, under the name of "The Cape Sable Packing Company, Limited," for the purpose of buying, selling, catching, canning, curing, packing, forwarding and exporting of lobsters and fish of all kinds. The capital stock of the company is $8,000 divided into 80 shares of $100 each.

DEATH OF A MERCHANT.

Mr. Geo. Williams, until recently one of the leading merchants of Toronto Junction, died on Saturday afternoon about 1 o'clock at his home. The late Mr. Williams was born in Erin township 39 years ago and went to Toronto Junction about four years ago, when he formed the partnership of Horner & Williams, which firm carried on an extensive grocery business. About two years ago Mr. Horner withdrew from the firm, and Mr. Williams continued the business alone until last year, when he was obliged to retire on account of ill-health. Some months ago he went to Georgia in order to improve his health, but derived no benefit from the change.

APPEARANCE COUNTS.

As we judge men and things by their appearance, so do we judge of the success of a store by the features it presents to the observer, says American Grocer. A downtown merchant who needed accommodation at bank, was advised by a friend to buy a new silk hat and wear it when making an application, "for," said he, "the president or cashier will take the new tile as evidence of prosperity, and be more inclined to grant you a loan than if your personal appearance indicated a forced economy."

THE CALIFORNIA FRUIT CROP.

IN response to inquiries made by F. N. Woods & Co., of San Francisco, as to the prospects of the prune and peach crop, several growers have sent their views under date of May 12th to 14th. Timothy Paige, of San Francisco, states that so far as his observations go he would say that there will be a smaller quantity of prunes and peaches than last year, and possibly as many or a few more apricots and pears. He believes that the entire output south of Fresno will be considerably less than last year. Mr. R. A. Campbell, of Winters, writes that apricots in that section are a total failure. There are a few prunes on the tops of the trees, but the fruit lower down was all frozen. Of peaches there will be none. "Three miles above Winters," he says, "there is a fine crop of apricots, but prunes are light all over. At Vaca, I have, they say, the best crop in the valley—say a half crop. Dr. Dobbins, who has a large prune orchard there, says he will not have a quarter crop, and lots of them won't have any. Vaca has a fair crop, but it will all go East green." Mr. B. F. Walton, of the California Fruit Exchange, Yuba City, says: "We have as good a crop of peaches in this locality as last year; an excellent crop of Bartlett pears; a very few cherries; less than half as many apricots, which was only a half crop last year; a very few prunes; a few orchards, half as many as last year, others a fourth or fifth as many. The above is the comparative condition of all the orchards north of Sacramento, except that when you go ten miles north of Marysville pears and peaches have suffered. So you see we can only have from 25 to 35 per cent. of an average crop in this whole section." Mr. E. A. Wheeler, of West-Side, wrote: "The general opinion of the 'Granges,' a representative body, is that apricots, peaches and cherries will be much less than last year, and prunes will not exceed last year, and many think it will be less All the young orchards five or six years old that I have heard of have very little fruit, and all the old orchards have very light crops. On the west side of the valley I am sure there will be less than last year. I am inclined to think that the probability of their dropping in June is very great."

Prominent Men

Possess distinct and notable characteristics which distinguish them from others—they are "marked" men.
Hillwattee in packets and **Dannawalla** in bulk are "marked" products of nature and science. They are distinct from ordinary goods and leaders in the tea-selling world.

LUCAS, STEELE & BRISTOL WHOLESALE GROCERS Hamilton, Ont.

JUST IN THE OLD STAND-BY

Crosse & Blackwell's Pickles

Captain White's Orientals

Pints and Half Pints. ***ALL IN NEW SHAPE BOTTLES*** Pints and Half Pints.

SAUCES, all kinds ***CURRY POWDER, all sizes***
CAPERS, all sizes ***LUCCA SALAD OIL, all sizes***
JAMS AND JELLIES, all sizes AT RIGHT PRICES

JAMES TURNER & CO., Hamilton, Ont.

We are offering

Extra Quality Cleaned Currants
Fine Quality Case Prunes
Choice Quality Pulled Figs
Seal Brand Salmon
Extra Quality Selected Valencias
Choice Quality Dried Peaches
Nimpkish River Salmon

LOWEST PRICES FOR THE BEST GOODS.

BALFOUR & CO. HAMILTON.

A FEW SPECIALS

Lobsters, 1-lb. tall tins, $1 per doz.
Boulters' Sifted Early June Peas, $1 doz.
Imported Sardines, ¼s, 6½c.
Marmalade, 7-lb. pails, 40c. pail.

Layer Valencias, 28-lb. boxes, $1.10 per box.
F.O.S. Valencias, 28-lb. boxes, $1 per box.
Damson Plums, 2s, in heavy syrup, $1.50 doz.
California Apricots, 3s, in heavy syrup, $2 doz.

H. P. ECKARDT & CO. - TORONTO

BUSINESS PAPER CIRCULATION.

By Nathl. C. Fowler.

FEW trade papers have large circulation. There is little reason why they should. A trade paper cannot have a circulation larger than the number of stores, offices, or factories representing the business.

A few trade papers have circulations exceeding 10,000.

Most trade papers do not print over 5,000.

Some trade papers print less than 2,000.

The reading circulation of a trade paper is from twice to ten times as much as the reading circulation of any other class of advertising medium.

The good trade paper is read by from one to fifty people.

The trade paper is only read by those directly interested in the business.

There is no waste to trade paper circulation.

Every copy goes into the store, office or factory of a probable buyer.

The reader of a general magazine or paper may be only a possible buyer, but every reader of a trade paper must be directly interested in the goods of his trade, or he would not be in that trade.

Trade paper circulation is limited to probable buyers.

The circulation of all other mediums is limited to possible buyers.

The advertising columns of a good trade paper contain as interesting matter as the reading pages.

A trade paper is a mirror of its trade, a sort of reflecting hopper into which is poured suggestions, ideas and fact.

The advertising columns of the trade paper are not directories, are not dictionaries, but they are encyclopedias of saleable goods and profitable things.

All trade paper readers are not successful, but no successful man is without his trade paper.

The daily paper may be skipped. The magazines may be thrown away, but the business man of brains, sense and profit, reads his trade paper, and turns it over to his partners, his clerks and his workmen.

The trade paper circulates into the inside of the business pocket-book.

It is studied from cover to cover, and read and re-read, for every business man knows that a single paragraph, or a single advertisement, may give him information absolutely necessary in the conduct of his business.

The circulation of a thousand copies, among a thousand actual and constant buyers, will sell more goods, or will assist in the sale of more goods, than will five times the circulation of a general medium.

Trade paper advertising does not take the place of general advertising, nor does general advertising take the place of trade paper advertising. They are different lines, but not opposed to each other.

The maker or seller of something must have a line of trade customers, and these customers are as much interested in his trade paper as he is himself.

The trade paper without circulation hasn't any value, and all things being equal, the trade paper of the largest circulation is the best advertising medium, but any trade paper with decent circulation has a right to claim advertising value, because it has it, and has a different kind of value than any other medium.

Circulation counts, even with trade papers, but the circulation of a trade paper cannot be compared with that of one of general circulation, and its value for advertising, inch for inch, is from ten to twenty times greater, because it goes just where you want it to go, simply because it cannot go anywhere else.

A daily paper or magazine reader buys to supply his own personal wants. The reader of a trade paper buys to supply hundreds or thousands of customers.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure. **"BELL BRAND"** Superior to all Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East .... TORONTO

30 St. Francois Xavier Street .... MONTREAL

RICE

We can give you close quotations on all grades of **Rice** —**Standard** and **Fancy.**

OUR STOCK IS COMPLETE.

DAVIDSON & HAY, WHOLESALE GROCERS **Toronto, Ont.**

The
Corn Meal Of... Certainty

The sense of taste, touch and sight determines the consumer's purchase, in Corn Meal as in everything else. You may think there's profit enough in the Corn Meal you're selling now; there's more though in ours, because it satisfies the sense of sight, touch and taste. The sense of the consumer sells it.

AMERICAN PROCESS **Gold-Dust**

THE TILLSON CO. LTD.
TILSONBURG, ONT.

Flag-Ship Brand Canned Salmon

Is a perfectly reliable article in every respect. None but the best fish used. Guaranteed fresh and sound.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.
LULU ISLAND, B.C.

HINTS TO BUYERS.

THE first carload of strawberries to arrive on the Toronto market this season came to hand on Saturday. It was consigned to Dawson & Co., and the fruit was of Southern Illinois growth. The first carload of Baltimore cabbage came in on Tuesday, and was for the same firm.

W. H. Gillard & Co. announce that they have a snap in gallon apples.

Smith & Keighley have been advised of their first shipment of new season's Japan tea.

The Eby, Blain Co., Ltd., have in stock another shipment of Southwell's marmalade, 1-lb. glass.

John Sloan & Co. are in receipt of a shipment of Crosse & Blackwell's goods, also Smith's fly poison pads.

Samples of the "King" and "Queen" of teas will be forwarded on application by Lucas, Steele & Bristol.

Graham, McLean & Co. have again secured control of the Chesley creamery butter for the Toronto market.

Buyers of Congous and Young Hysons at 10c. should get Lucas, Steele & Bristol's samples. They have a large assortment.

D. Gunn, Bros. & Co. are finding, as the season advances, an increasing demand for the "Maple Leaf" brand of hams and bacon.

Attention is called to list of canned goods offered by Lucas, Steele & Bristol. This firm also offer a large assortment of canned fish.

The agents for Marshall's Scotch fish delicacies report an increasing demand in Winnipeg and the far west. Good goods always sell well.

In five-case lots and over Lucas, Steele & Bristol deliver Challand & Jenks' lemon sour, ginger ale, etc. They also pay freight on return empties.

The "Victoria" and "Princess Louise" brands of Ceylon tea which are offered by Laporte, Martin & Cie. are getting their slice of the trade.

W. H. Gillard & Co. are meeting with splendid success with the sale of their standard black teas, which appear to suit the Canadian palate to a nicety.

Clemes Bros. have their second shipment of Egyptian onions arriving, also Valencia oranges, ex ss. Scotsman. The latter are in excellent condition.

H. P. Eckardt & Co. received samples of their shipment of new Japan teas on Tuesday. The quality is extra good. Stock expected to arrive in a couple of days.

W. H. Gillard & Co. are in receipt of samples of their "Queen's Plate" brand of new season's Japan tea. The samples show good quality. The shipment is on the way between Hamilton and Winnipeg, and is expected to reach the "Ambitious City" the end of this week. The teas are ex ss. Empress of India.

Laporte, Martin & Cie. have some bargains in well-known brands of different lines of canned goods. They will quote promptly on application to St. Peter street, Montreal.

Clemes Bros. are receiving shipments of Baltimore strawberries. The quality is better, and the boxes larger, than the berries which have heretofore been coming on the market this season.

This is a good season for pickles and sauces, and T. A. Lytle & Co. are capturing their share of the trade in this line, which proves that there's always a market for goods of dependable quality.

The sales of Cottam's bird seed have doubled since the introduction, some two or three months ago, of improved bird bread and holder, together with the beak sharpener in each 1-lb. packet.

A 25c. package tea, under the name "Gold Medal," will be put on the market by the Eby, Blain Co. in about 10 days. The package is a handsome one, and they claim first place for it in point of quality.

R. E. Jamieson, Ottawa, is among the leading Canadian manufacturers of soda and other biscuits. Consult his advertisement in this week's CANADIAN GROCER as to the lines of goods he offers the trade. The marks are all well known.

In conservative Montreal, Marshall's kippered herrings, bloaters, fresh herrings, herrings in tomato and anchovy sauce, potted meats, etc., are regularly increasing in demand, both English and French houses always carrying the goods.

"Little wonder that Cottam's seed has such an enormous sale," said a grocer the other day. "They tell me that the Cottam people undertake the care of sick birds in all parts of the country free of charge. One of my customers had a very sick bird. It was in such bad shape they expected to lose it. The lady wrote to Cottams giving particulars, and by return mail they explained the trouble, giving directions for the care of the bird. Inside of a week it was better and singing as lively as ever."

The Laing Packing and Provision Co. are offering the trade this month their new cooking product "Bakerine." It is prepared by a process of their own from the best beef suet and prime cotton seed oil. It is put up at present in the following packages and prices: Tierces, about 350 lbs., 5¾; half-barrels, 125 lbs., 5⅞; fancy tubs, 50 lbs. net, 6; wooden buckets, 20 lbs., 6¼; 10 lb. tin pails, 6 in a case, 6¼; 5-lb. tin pails, 12 in a case, 6⅜; 3-lb tin pails, 20 in a case, 6½. Prices named are the lowest cash quotations, and are subject to market changes, orders being entered at market prices ruling at time of receipt.

CANNED HADDIES.

The Thistle Haddie Co. are as usual again the first in the market with new packed haddies, and the quality is like their pack has always been—most excellent.

This company have been now packing haddies for nearly fifteen years, being the pioneers in the business, and so high class has their fish been that they have been accepted as the standard by all other packers.

Mr. Robert Austin, manager of the factory, and holding the largest interests in the same, has practically spent his life in this business, and his father before him had the reputation in Digby of being the finest packer in Nova Scotia, having that peculiar understanding of the art of curing his fish, and turning out an article of superior flavor. This art has been evidently inherited by his son, the present Capt. Austin, and is, no doubt, responsible for the wonderful success that has attended his packing and the uniform quality that characterizes all goods put up by the Thistle Co. The scrupulous cleanliness which characterizes everything that is done at the packing house, the modern appliances in use for rapid work, and the pride taken by the packer in only turning out genuine haddies of the finest class, have all conduced to the results named, and his well-known reputation amongst all the fishermen for using the best, and only the best, of goods, gives him a well-deserved advantage over all of his competitors.

The motto of the company is, "The best, first, last and always," and they have well earned their reputation, for their well-known brand is found from the Atlantic to the Pacific.

FRENCH PRUNE TRADE POOR.

The Paris correspondent of The London Grocer writes that the French prune trade is in a bad way at present. It appears that American competition is causing serious damage to the once highly prosperous industry, which has its centre in Agen, in the southwest of France. The Americans are able to put upon the French market prunes which are prepared by a process so much superior to the old methods which are still in vogue at Agen that they beat the French on their own ground. The American system of drying has been put into operation at the College of Horticulture at Versailles, and, I hear, answers admirably. It is probable, therefore, that before long the new process will find its way to the fertile departments of Lot-et-Garonne, d'Ordogne and Lot.

PERSONAL MENTION.

Mr. W. H. Gillard, who is to represent the Hamilton Board of Trade at the conference of the Chambers of Commerce of the Empire, leaves en route for London on June 6.

HOUSEHOLD HELPS

Always used by every housekeeper who tries them once. That makes them also trade helps for every grocer who sells them. They meet with regular sales because they fill regular wants—wants felt every day by the housekeeper for a good flavoring and a reliable match.

Purity is what counts in extracts. Purity includes strength and flavor. We know the

Crown Brand Flavoring Extracts

are pure because we make them so. They're rich and delicate too, made from the natural fruits. Summer ices, creams and custards demand the best extracts. Give your customers the Crown Brand.

Experience is what counts in match making, together with the use of the best materials.

Bryant & May's Matches

have no rivals for quality. Years of experience in making them have produced the very best matches—matches good for all uses, all climates and all people. We can ship them at short notice.



THESE ARE THE BISCUITS

Which have been supplied to H. M. the Queen since May 8th, 1841. Over half a century of royal favor, and the testimony of thousands all over the world who use them, prove their good qualities. They command a ready sale.

ROBERT GREIG & CO.

Sole Agents for Canada

MONTREAL

Extracts You want the best.



We desire to furnish you with the **VERY BEST.**

Seely's

ALL SIZES. EVERY FLAVOR. **FINEST QUALITY OF GOODS.** **ELEGANTLY PUT UP. SIGHT SELLERS.**

The most attractive Extracts on the market.
Profit to the trade as handsome as the goods.



Selling Agents

Turner, Mackeand & Co. WHOLESALE GROCERS Winnipeg

Wethey's Condensed Mince Meat



Is Always The Same



We Ought-to-harp

at the few people who have not yet recognized the selling qualities of

Boulters' Canned Goods "PEERLESS" Lion Brand

They are missing a good thing, and the sooner they wake up the better for them.

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

The MacLean Publishing Co.
LIMITED

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.
MONTREAL: - Board of Trade Building. Telephone 1255

EUROPEAN BRANCH:
Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

BUSINESS MEN IN PARLIAMENT.

THE demand for practical business men in the Parliament and in the Cabinet of the Dominion is not born of any desire for class representation.

The root of the whole matter is an innate desire to have the business affairs of the country carried on in a business-like way.

The business men of the country did not create the void that they might step into it: It was created as a result of sending men to Parliament who never should have been sent there.

The reins of a racehorse are not put into the hands of a man who has never steered anything but an erratic career, and yet this is just the class of men in whom we have put the reins of the country, for every man who sits in Parliament either as a private member or as a member of the Cabinet has more or less to do with the making or unmaking of the laws of the land.

The attitude the business men of the country are assuming, therefore, has been forced upon them: In self-defence they have been compelled to arise and, by their ballots, their influence, and, in some instances, allowing themselves to be put in the field as candidates for Parliamentary honors, inaugurate a better state of affairs.

There have been times in the history of every country when men have had, for the time being at least, to sink their party sympathies in order that needed reforms might be secured.

In the campaign that is now upon us in Canada there is a demand for practical, common sense business men. It is most imperative that the demand should be obeyed, for if ever practical business men were needed in the Parliament of Canada it will be in the next Parliament, no matter whether Conservatives or Reformers predominate therein.

There are questions looming up which affect the future destiny of this country which only men of high intelligence and men of practical business common-sense are competent to solve.

Send this class of men to Parliament—it matters not whether they be Grit or Tory—and it is not likely there will be any suffering of the country's interests.

Vote for business men.

F. O. B. OFFERS ON CANNED SALMON.

SOME of the Montreal salesagents have been wired f.o.b. figures on canned salmon on the Coast, but there is a hesitation to quote until they find out what their neighbors are doing.

Only one offer at Montreal has been heard of as yet. This was $4.50 f.o.b. at point of shipment, but the other agents, and some who represent the foremost brands offered on the eastern market, claim that the figure is not reliable. Their advices indicate that the canners are trying to arrive at some understanding as to a selling price.

If anything comes of the efforts that are being made it will mean an opening price of $4 75 per case f. o. b. on the Coast, or 25c. per case higher than the open ng figure last year.

Buyers in the east are in no hurry to place their contracts until they have more definite information regarding the pack, etc. The goods are not delivered until the fall, and in the meantime the stock that has been carried over by many jobbers is considerable. In fact, a broker told THE CANADIAN GROCER when discussing the question of f. o. b. offers that he could go out on the market, either in Montreal or Toronto, and buy good reliable brands that had been carried, relatively, for a considerable saving on $4.50 f. o. b. Coast.

So far none of the agents have any information regarding the fish, except what has been supplied through the daily press, that the run of Sockeye has commenced three weeks earlier than last year.

STRONGER FEELING IN MOLASSES.

THE Barbadoes molasses market, after the somewhat frequent fluctuation that it has recorded, so far exhibits steadier tendency, while sellers manifest a more confident feeling. The two chief reasons are advices from the Islands in regard to the crop, and indications that the demand from American buyers will be greater very shortly for obvious reasons.

With regard to the crop a late cable from Barbadoes states that it is turning out much smaller than was at first expected, and that the demand was good, sales being freely made at 12c. first cost. This is interesting to Canadian molasses buyers, in view of the fact that the American market is quite likely to want a great deal more Barbadoes molasses this year than usual. Most of the United States supplies are drawn from Cuba and Louisiana. The yield of the former, owing to the insurrection, is inappreciable, and American buyers are turning their attention to other sources of supply. So far this spring they have been large buyers of Trinidad and Porto Rico. So much so that little or none of the latter has been offered in Montreal this spring. Now they are turning their attention to Barbadoes stock, and will be certain to take quite a quantity before their wants are supplied.

In this connection it is interesting to note that Montreal importers have not operated very sparingly so far, and that their purchases fall short of those for the corresponding period last spring.

BETTER FEELING IN SUGAR.

A CHANGE in the uninteresting condition of the sugar market has taken place at last. The cause is primarily a stronger market in New York. It began on Saturday with an advance of 1-16c. per pound on all refined sugars. This was followed by a similar advance on Monday, making a gain of ⅛c. for the two days, or one half what was lost by the recent decline. In London on Monday beet advanced 1½d.

The recent weakness appears to have been induced by the fear engendered in Europe because of the heavy stocks there. The stocks in Europe at the end of last week aggregated 1,943,100 tons, against 1,919,146 tons the same week in 1895. The total stocks in both America and Europe were, however, 2,215,378 tons, compared with 2,523,260 tons a year ago. The deficiency is now 307,882 tons, against 328,750 the week before, and a surp'us of 758,248 tons at the close of 1895.

The fact that the usual heavy seasonable rains have set in on the island of Cuba naturally tends to strengthen the sugar situation, because these rains will curtail the already light receipts from that country.

It is the general opinion that the future of the sugar market in Canada will be largely governed by local conditions. So far these local conditions are favorable. The outlook promises an enormous fruit crop; and a big fruit crop naturally means a large consumption of sugar. Then the manufacturers claim that by the time the fruit season arrives they will be working on dearer raws than they are to-day, and consequently they will be compelled to advance prices.

The quotable price of granulated to-day in New York is 5⅛c. per lb., against 4¾c. in Canada, or, with the discount which the former figures are subject to, about the same as the price in this country.

Since the advance in the American market the demand has improved a little in this country, and a little more confidence is exhibited in prices, but there has been no change in quotations.

BUTTER PRODUCTION.

IF the quality of Canadian butter is as good as the quantity this season promises to be large, there will not be much cause for complaint.

The offerings of butter in the country during the past week or so has been unusually large.

The cause of this is probably three-fold. There is first of all the fact that increased attention is being given by the people of this country to butter-making. Then the low price which has been ruling for cheese, together with the representations which have been made by the trade press, have induced the factories to make more butter and less fodder cheese. Another cause is, of course, the ample and early pasturage which has been so characteristic of this spring.

Canada is not alone in increased production of butter this spring. In the United States a similar state of affairs exists. In New York the receipts of butter for the week ending May 23 aggregated over 50,000 packages, an amount that was never equalled before in any one week during the month of May.

Advices received in Toronto this week state that the production of butter in the United States is likely to be larger by 25 per cent. than the production of last year, while the heavy rains in the west have removed the possibility of drought.

The N.Y. Journal of Commerce on Wednesday, in its review of the butter market, said: "Operators here see nothing whatever to warrant a higher range of values. Without a liberal export demand we shall certainly have more butter this season than will be wanted at home, notwithstanding the low values that are current."

In view of the condition of affairs at home and abroad the hint to country dealers in Canada is obvious.

TO KEEP OUT SPURIOUS TEAS.

FOR some months past the tea importers of the United States have been actively discussing both the tariff and the Customs regulations regarding tea: The one sought to have imposed a duty of 10c. per pound on all tea imported, and the other sought to have a closer supervision as to the quality of the tea brought into the country.

The end sought by both parties was practically the same, namely, the exclusion of spurious teas. A law which was supposed to perform this act has been in force for some years, but there is no uniformity in its enforcement, and the evidence of its inefficiency is the large quantity of spurious and undesirable teas that gets into the country.

The agitation for an improved law has at last taken a practical turn, a bill having been introduced in the House of Representatives with that end in view.

The bill in question makes unlawful the importation of tea unfit for consumption. The standard of quality is to be fixed by a board of arbitration located at New York, Chicago and San Francisco. The arbitrators are to be appointed by the Secretary of the Treasury, and are to be five in number. Each arbitrator must have at least ten years' experience as a wholesale tea merchant, broker or buyer.

The bill provides that when a shipment of tea is entered at one of the ports it shall be examined by a duly qualified inspector. All teas are to be tested according to the usages and customs of the tea trade, including the tasting of an infusion in boiling water. In case the importer or consignee shall protest against the finding of the examiner the matter in dispute shall be referred to the Board of Arbitrators, whose decision shall be final.

Another clause provides for the appointment of supervising examiner whose duty will be to visit the different ports of entry and see that the tests are being lawfully and uniformly made.

Teas condemned must be exported within six months after said condemnation, otherwise they will be destroyed.

This is but a brief summary of the bill, but it contains its salient points.

The bill appears to meet with the general approval of the tea trade of the United States, judging from the tone of our exchanges to hand.

BRITISH TRADE AND NAVIGATION.

British trade and navigation returns for April have the usual quarterly tables, showing the distribution of British over-sea trade among the principal countries and the proportion in which it was carried on with foreign nations and countries under the British flag. Compared with the two previous years, the figures for the first quarter are as follows:

IMPORTS.

	1896.	1895.	1894.
From British possessions...	£23,521,000	£23,572,000	£24,454,000
From foreign possessions...	88,698,000	77,115,000	83,260,000
Total.....	£112,219,000	£100,687,000	£107,714,000

EXPORTS.

	1896.	1895.	1894.
To British possessions	£21,022,000	£16,775,000	£19,702,000
To foreign countries.....	40,211,000	35,945,000	34,228,000
Total	£61,233,000	£52,720,000	£53,930,000

ADVANCE IN LOOSE MUSCATELS.

California loose muscatel raisins are getting much dearer on the Coast. As a consequence holders on the spot are compelled to ask higher figures. Agents of shippers on the Toronto market are getting a full ½c. per lb. above the figures which ruled when the lowest point was touched, and it appears to be the general opinion that there will be a further appreciation in values before the new crop can arrive on the market.

THE FUTURE OF CURRANTS.

A GOOD deal of uncertainty surrounds the future of the currant market. Stocks are but moderate, and of this moderate quantity only a small percentage is fine fruit, which is relatively cheaper than the poor to common grades.

Naturally at this season currants are not active in the primary markets, but just now they exhibit less life than is usual.

The kernel of the whole matter appears to be the next crop. The Retention Act passed by the Greek Chambers last summer for the purpose of decreasing the quantity of currants available for grocery purposes and thus appreciating values for the benefit of the currant growers of the country has not been as effectual as was hoped it would be. Therefore, as another big crop is promised for the ensuing season, the outlook is viewed in anything but a favorable light on the other side of the Atlantic; and it is likely that an effort will be made to induce the Government of Greece to enact legislation of a more drastic type than that now existing.

For the purpose of conveying an idea as to the position of the currant growers in Greece the following from a British consular report will be apropos:

The currant is the staple product of the Morea, and the prosperity of the entire district depends upon it. Unfortunately, the Morea, like many other countries, is suffering from over-production. In order to meet the almost unlimited demand from France for wine-making purposes, some years ago, an enormous area was planted with currant vines, and the crop within fifteen years has been almost doubled. The French vintage having to some extent recovered, and heavy import duties having been imposed on currants entering, the French demand has been almost entirely lost, the consequence being that 30,000 to 40,000 tons of currants are annually produced over what is required for the world's consumption. With an article like currants, whose consumption for eating purposes only increases very slightly, however low the price may be, it will readily be understood that such an enormous annual surplus over and above requirements has completely demoralized trade in the article, and brought down prices to a figure which scarcely covers cultivation expenses, and it is evident that if this state of affairs lasts two or three years longer, most of the currant plantations will have to be abandoned, and a once thriving community will be brought to utter ruin. The cessation of the French demand caused prices to drop 50 per cent. at once, property lost nearly all its value, and, although the growers have been fighting manfully, hoping against hope for the last three years, they are now at the end of their resources, for capitalists who have, in their own interests, been endeavoring, during these hard times, to support them, find themselves no longer able to do so. The currant industry in the Morea is doomed, unless some new outlet for the sale of currants were suddenly to be found, or some other expedient were devised. Could the currant growers all agree to uproot one-third of their plantations, the whole problem would be solved, but, unfortunately, this is an impossibility. Strange as it may appear,

a currant crop of 130,000 tons, which is about the amount required for the world's consumption, would realise over £2,000,000, whereas a crop of 170,000 tons would bring in barely over £1,000,000.

NEW JAPAN TEAS.

THE first shipment of new Japan teas for 1896 arrived in Montreal this week over the Canadian Pacific. They were landed at Vancouver, B.C., six days ago from the Empress of India. There is only a limited quantity, as is usual, in the first shipment, but several wholesale firms each received a few packages. The leaf is much better than last year, and in the drawing qualities there is also a noticeable improvement. The prices, however, have not advanced, so it is now possible to get a much better tea than was offered last season at the same money.

The freight through from Yokohama and Kobe to Montreal is now 2c. per pound, against 2½c. last year. Is is expected that this rate will hold throughout the season. The prices of Japans will, perhaps, average about 1½c. per pound below the figures of last year.

The latest advices from Yokohama, dated May 7, state that the regular arrivals of the new crop reached that market on April 30. At Kobe the market has hardly opened, only a few piculs of tea from interior districts having arrived. Settlements are 600 piculs, as against 500 piculs at the corresponding date last year, and 3,540 piculs season 1894.

Total settlements to May 7 at Yokohama and at Kobe were 9,216 piculs, as against 13,915 piculs at the same time last year, and 28,440 piculs the previous year.

From the first arrival of the new crop at Yokohama on April 30 to May 7, the date of the sailing of the Empress of India, 8,600 piculs had been settled at an average price of $29.50 per picul, as against an average price of $40 per picul for the first 8,600 piculs settled last year. The demand has not been so active as during former seasons, and prices have ruled weak throughout the interval under review. At the close the market is very weak for all grades excepting attractive parcels of choice and choicest tea, which are more firmly held by the dealers.

PURE TRADE GOSPEL.

It is better that an article which has lost its original merit should be thrown into the sea than that by selling it money should be made and a customer lost.—Canadian Grocer.

This is pure trade gospel, and it is radically different from the idea some grocers have. Many grocers we have known have chuckled and thought they were doing something mighty shrewd when they worked off some old stock on an unsuspecting customer. One of these fellows said to the writer recently, "Well, I did a good job to-day. I got rid of a lot of stuff that I never expected to sell." "Was it good stuff?" was asked. "Well, it wasn't the best," was the answer with a wink and a chuckle. Good job! It certainly was for such a man's competitors. —Grocery World.

THE FRUIT SALES.

The cargo of the ss. Escalona which sold at auction Wednesday in Montreal comprised 12,000 boxes lemons and 4,000 boxes of oranges. Prices for lemons were 20 to 40c. per box lower at 60c. to $2.60, according to grade. Oranges were firm and 10c. higher at $1.80 to $3 60. This steadiness was due to the fine quality of the fruit which came from Sorrento, and the higher prices ruling south of the line for oranges. This is the last sale of the series.

THE CUBAN TOBACCO QUESTION.

The protest made by Secretary Olney, of the United States, against Captain-General Weyler's prohibition of tobacco exports from Havana, has been successful. He has been officially informed that all contracts for Cuban leaf tobacco entered into before the publication of the order prohibiting its exportation will be respected, and that citizens of the United States proving themselves to be bona fide owners of such tobacco prior to the promulgation of the order will be permitted to export the same as heretofore.

$1.50 EASILY EARNED.

An incident which aptly illustrates the condition of the apple market in Toronto occurred a few days ago. One of the women who keeps a fruit stand in St. Lawrence market bought a barrel of Spies from a wholesale house, paying $6.50 for the same. She had sold several small lots, when along came the proprietor of one of the leading hotels. The barrel of apples took his fancy and he purchased them at $8, or $1.50 more than the fruit woman had paid for them.

THE SUGAR SITUATION.

In regard to the position of the raw sugar market Willett & Gray say : "The present downward reaction which began early in the month has continued longer and extended further than any one in the trade anticipated, but seems now to be nearing its end. It is difficult to give any good reason for it, and in the absence of other causes it is placed to the credit of an over speculation in contracts on the foreign exchanges, and a violent and forced liquidation of the same, progressing more rapidly as the decline increased and became more unmanageable. The result is a shifting of contracts from weak into stronger hands, who will reap the advantage of the eventual rise which must come in spite of all intermediate reactions. Under such conditions there is but one thing for sugar holders to do, and that is to maintain a firm hold, if able to do so, and not add to the demoralization by forcing sales when there are no buyers. The total decline here, in following Europe, is now 3/16c. per lb. for centrifugals to 4c. for 96 deg. test, and this appears to be the end, subject, of course, to any further absurd decline in Europe. We rather expect that the present week will prove to be the low week of the future to the end of the 1897 campaign. The real circumstances and conditions are just as strong as ever to anticipate a large improvement in spite of all temporary sentimental reactions."

SOUP CANNED AT SEA.

THE Board of General Appraisers of the United States Customs has handed down a decision that the products of a canning factory, operated by American citizens on a vessel carrying cans of American manufacture, but operating in Central American waters and using Caribbean Sea and Gulf of Mexico turtles with which to fill the cans, are not dutiable.

The Gracie T. was sent from this port in 1895. The majority of the crew were not sailors, but were cooks and tinsmiths. The vessel proceeded to the Gulf of Mexico and at once began to capture the green turtles. When a sufficient quantity had been secured the fires were lighted in the kitchen and green turtle soup was made and packed. The experiment proved to be a success, and several thousand cans of the soup were sent to New York by the steamer Adirondack and were entered on August 29, 1895, the Gracie T. in the meanwhile remaining south for further orders.

When the goods arrived Collector Kilbreth assessed a duty of 20 per cent. ad valorem as a foreign soup product. R. F. Downing, representing the projectors of the enterprise, appealed the case to the Board of Appraisers, and a decision has been handed down sustaining the objection and overruling the collector.

The Gracie T. will at once be refitted in some American port, and will continue in the business of canning turtle soup.

The decision was that the expedition constituted an American fishery within the statute, even if the turtles were caught, cooked and canned in foreign waters.

WINDOW DRESSING.

It is a question of taste as to whether a show window produces more effect on the spectator when a single line of goods is exposed than when an assortment of different articles is displayed, remarks Merchants' Review. Perhaps the best plan, when there are several windows in the store front, is to devote each one to a separate line of goods and have, say, canned goods in one, cereal products in another, and wines and liquors in a third.

"Flat and Spoiled"



How often have busy housewives made this remark—and with dissatisfaction have they viewed the result of their morning's bake—flat, unattractive and unpalatable? Not because of any lack of skill or unfavorable conditions, but because the baking powder was unreliable. It is a sure thing that such an article will never be admitted into the confidence of such cooks again. **But** when a first-class Powder has proven its efficiency and reliability the demand naturally turns in its direction. One that has never disappointed is

THE "DIAMOND"

and thousands of Canada's best cooks endorse it in full confidence. The price is cheap but the quality is undoubted, and wherever used once always used. Prices to the retail trade are now as follows:

1 lb. Tins,	2 doz.	in a case	.....	$1.20	per doz.
½ lb. "	3 "	"	"	.....	.90	"
¼ lb. "	4 "	"	"	.....	.60	"

W. H. GILLARD & CO. Wholesalers Only **Hamilton**

The Triumph of the Fittest

Appears in the wonderful popularity of **CEYLON TEA.** The adulterated teas of China have too long ruled a market acknowledged to be the most corrupt in the history of trade. Tea merchants and tea drinkers everywhere recognize the purity and fragrance of **CEYLON TEA.**

"VICTORIA" CEYLON TEA

In 1-2 lb. packages
Retails at 25 cts.

THE BANNER BRANDS OF CEYLON TEA

"PRINCESS LOUISE" CEYLON TEA

In 1-2 lb. packages
Retails at 20 cts.

Sole Agents

LAPORTE, MARTIN & CIE. Wholesale Grocers 72-78 St. Peter Street **Montreal**

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

THE grocery trade is a little more interesting this week, owing to the higher prices obtaining on refined sugars in New York. Locally the general trade situation is much about the same as a week ago, although the holiday intervening has naturally unsettled business to some extent. The demand for sugar, while still light, is, if anything, a little better than it was a week ago. Canned vegetables are still in good request. The demand for salmon is increasing. Good coffees are a little firmer. Rice is receiving more attention. For teas the demand is merely fair with the market firm on Indian and Ceylon teas. An improved demand has sprung up during the last week for Valencia raisins, and the demand keeps up well for currants. The movement in California dried fruits is gradually getting smaller. The same may be said with regard to prunes of all kinds.

CANNED GOODS.

The demand continues active for tomatoes, corn and peas. There are also a good many beans going out. Tomatoes are gradually getting into smaller compass and prices are firm. Packers are generally holding them at about 80c. For the few peas that are in packers' hands, 90c. is the idea. The demand for canned salmon continues to improve. The same may be said of all canned fish and meats. We quote: Tomatoes, 80 to 90c.; corn, 55 to 85c.; peas, $1 to $1.10 for ordinary; sifted select, $1.25 to $1.35; extra sifted, $1.45 to $1.50; beans 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $2 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.40 to $1.45; "Maple Leaf," $1.35; "Lion," $1.25 to $1.40; Lowe Inlet, $1.25 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.20 to $1.30; lobsters, $1 90 to $2.25 for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.25 to $1.30; 2's, $2.25 to $2.35; 6's, $7 to $8; 14's, $14.50 to $15.50.

COFFEE.

High-grade coffees are still scarce, with prices a little stiffer. We quote green in bags: Rio, 17 to 18c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

The demand is still only light. Syrups with the refiners are scarce. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

The movement is a little better than in molasses, but at the same time there is not a great deal doing. We quote: New Orleans, barrels, 28 to 30c.; half-barrels, 30 to 35c.; Barbadoes, 21 to 35c.; half-barrels, 33 to 35c.

SUGAR.

Granulated sugar advanced 1 16c. per lb. on Saturday, and gained another similar fraction on Monday. Yellows appreciated 1-16c. Beet advanced 1½d. in London on Monday. These advances have tended to strengthen the feeling on the local market, and the demand is a little better than it was, although the movement does not amount to much yet. A few more carload lots have been changing hands. The promising nature of the fruit crop is helping to add strength to the sugar market locally. Wholesalers' quotations are: Granulated, 4¾ to 4⅞c.; yellows, 3¾c. up; Demerara in bags, $3 75 to $3.85 per 100 lbs.

SPICES.

Cream of tartar, although high, is a little lower than it was a week ago. The spice trade generally is much about the same as it was a week ago. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 14 to 18c.

RICE.

There is an active, improving trade doing in rice and there is a good demand for tapioca. We quote; Standard "B" at 3½ to 3¾c.; imported Japan at 5¼ to 5¾c.; tapioca, 3¾ to 4½c.

NUTS.

The market is still without feature. We quote: Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

Nothing particularly striking has developed in the tea market during the past week beyond the fact that the low price on Young Hysons has stimulated the demand, with the result that all low grades are about cleaned up. Now that these teas are getting scarce people are beginning to realize that they want them. Both Indian and Ceylon teas below 9½d. are dearer in London. China blacks are neglected. Wholesalers report a fair movement in Assams and Ceylon and in Japans. Ruling prices to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

In Valencia raisins the volume of business is light, although the demand at the moment is better than it has been for some time. California loose muscatel raisins are getting dearer on the Coast, and higher prices are being quoted by agents here. Wholesalers' prices are quoted without change. We quote: Off-stalk 4¾ to 5c.; fine off-stalk, 5¼ to 5½c.; selected, 6¼ to 6½c., and layers, 6½ to 6¾c. California raisins, 2-crown, 4¼ to 4½c.; 3-crown, 5¼ to 5½c.; 4-crown, 6½ to 7c.; seedless, 4½ to 5c.

The movement in California dried and evaporated fruits is gradually getting smaller. Prices are much as before. We quote: Apricots, 8 to 14c.; peaches, 5¾ to 8½c., in bags, and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted, and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.

Currants are in good demand at unchanged prices. We quote: Provincials, 3¾ to 4c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do, half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto, extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

There is a little demand for prunes, but the volume of business is gradually getting smaller. We quote as follows: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c., "U," 102 to lb., 6 to 6½c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70 80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

Sultana raisins are quiet and firm at 5½ to 6c.

Figs are quiet with prices nominally unchanged. We quote: Eleme, 14 oz., 8 to 9c.; 10 lb., 8'to 9c.; 12 lb., 10c.; 28 lb., 12c.

Dates are quiet at 4½ to 5½c.

GREEN FRUIT.

The demand is active for Messina oranges, they having succeeded to the place of preference during the past week. There is some good quality fruit on the market. There are still a good many Valencia oranges going out, but they are dearer than they were

"You are one"

Perhaps, that has never tried

"SALADA"

CEYLON TEA

Why not now? It has no equal. Lead packets only. Black and mixed. All grocers.

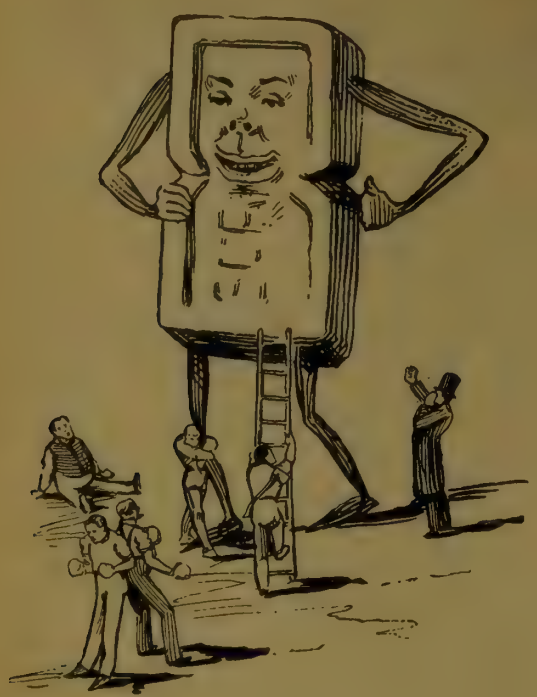
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ST. STEPHEN, N.B.

a week ago. Lemons are experiencing a brisk demand, and this will become more so as the weather increases in warmth. The demand for bananas is not so keen as it was, and prices are easier. There are not many pine apples on the market, but the supply is equal to the demand. Onions are quiet and a little lower. Southern strawberries are beginning to arrive on the market in larger quantities, some carload lots coming in. California cherries are on the market this week, and they are experiencing a fair demand. There are scarcely any apples on the market, and the few there are here are fetching fancy prices. We quote as follows: Lemons—Messina, $2 75 to $3.50 for 360's and 300's per box. Oranges—California navels, $3 75 to $4.50, according to size; ditto seedlings, $2.75 to $3.50; Valencias, 420's, $6.50 to $7; Jumbo's, 420's, $7.50; ditto, 714's, $7.50 to $8; Sevilles, $2.50 to $2.75 per box; Messinas, half-boxes, $1.75 to $2; ditto, boxes, $3.25 to $3 75. Bananas, $1.50 to $2; cocoanuts, $4.50 to $4.75 a sack and 70c. per dozen; apples, Spies, $6 to $7; Golden Russets, $5; Bermuda onions, $1.50 to $1.75 per small crate; Egyptian onions, $2.50 to $2.75 per bag; pineapples, 8 to 15c.

BUTTER AND CHEESE.

BUTTER— Offerings in the country are large and deliveries are free. The demand for butter is of a local character and it is fair. Receipts are largely confined to tub butter, the quality of which is now fairly good. The summer creameries are now in full operation. The receipts are large. As the prices obtained locally are above the export basis, dealers are forcing their supplies on the market with the result that the tendency of prices is downward. We quote: Dairy butter—Tubs, 11½ to 12c. for good, and 8 to 10c. for low grade to medium; pound prints, 13 to 14c.; large rolls, nominally, 10 to 11c. Creamery butter—Tubs, 15 to 16c.; 1-lb blocks, 16 to 17½c.

CHEESE—There are not many old cheese on the market, and anything of good quality is held firm at from 8 to 9c. There is a great deal of new cheese coming forward. and in this some business has been done at 7 to 7½c.

COUNTRY PRODUCE.

BEANS—The market is dull and weak. We hear of offerings at 80c. per bushel delivered at Toronto. The wholesale price is 85 to 90c.

EVAPORATED APPLES—The little firmer feeling noted last week has been maintained, and quotations are a little higher. We quote in a jobbing way 6 to 6½c. per lb.

DRIED APPLES—Dull and unchanged at 3½ to 4c. in a jobbing way.

EGGS—Receipts are still fairly liberal. Although they are falling off a little, picklers are about through, and it is anticipated that the supply will be in excess of the demand. We quote: 9 to 9½c. for firsts, and 7 to 7½c. for seconds.

HONEY—Very little doing. We quote as follows: Strained, clover, 9 to 10c.; dark, 4½ to 5c.; comb, clover, $1.80 per dozen; dark, 80c. per dozen.

POULTRY—Practically none on the market. We quote: Turkeys. 9 to 12c.; geese, 7 to 8c.; chickens, 40 to 60c.; ducks, 60 to 90c.

MAPLE SYRUP—Trade is quiet, with prices unchanged. We quote: Imperial gallon tins, 90c.; 5-gallon tins, 80c.; barrels, 75c. per gallon.

PROVISIONS AND DRESSED HOGS.

Trade continues steady in a small jobbing way with the demand fairly active for all kinds of smoked meats. Lard is slightly easier owing to the large number of live hogs which are being marketed.

DRY SALTED MEATS—Long clear bacon, 5½ to 5¾c. for carload lots, and 6 to 6¼c. for small lots; backs, 7¼ to 7½c.

SMOKED MEATS — Breakfast bacon, 9½ to 10c.; rolls, 6c.; hams, large, 22 lbs. and over, 8½ to 9c.; medium, 15 to 20 lbs, 9½c.; small hams, 10c.; backs, 9 to 9½c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7¼c.; tubs, 8c.; pails, 8¼c.

BARREL PORK—Canadian heavy mess, $12.50 to $13; Canadian short-cut, $13 to $13.50; clear shoulder mess, $11.

FISH.

Business continues quiet. British Columbia salmon is about out of the market, but Restigouche salmon is expected about June 1. Some choice Lake Erie whitefish is being offered at from 8 to 9c. We quote: Lake Erie herring, 2½ to 3c. per lb.; blueback herring, $1.25 per 100; pike, 4½ to 5c. per lb.; British Columbia salmon, 15 to 20c.; steak cod, 6½ to 7c.; haddock, 5c.; whitefish, 7 to 9c.; salmon trout, 6 to 6½c.; eels, 5 to 6c. per lb.

HIDES, SKINS, WOOL AND TALLOW.

HIDES — Unchanged, with limited demand. Dealers pay 5c. for No. 1, 4c. for No. 2, 3c. for No. 3. Cured hides quoted at 5¾ to 6c.

CALFSKINS—Market is dull at 6c. for No. 1 and 4c. for No. 2. Sheepskins are firm at $1.15 to $1.25.

The Toronto Cold Storage Co. are prepared to store all kinds of meats, produce, etc., at very reasonable rates.

Address **W. H. LECKIE, Manager** THE TORONTO COLD STORAGE CO., 13 CHURCH ST., TORONTO, ONT.

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Butter Eggs Lard Apples Cheese Etc.
Raspberry Jam in 1, 5 and 30 lb. Pkgs.
88 Front Street East, Toronto

YOU DESIRE TO INCREASE YOUR TRADE . . . .
The most certain way to do so is to handle
J. F. ROGERS'
JUSTLY CELEBRATED
Breakfast Bacon, Hams and Choice Backs.
OUR LARD absolutely **Pure** and kettle rendered solely from **LEAF LARD**
Consignments of Butter and Eggs solicited. Unrivalled facilities for selling these at highest prices. Correspondence invited.
J. F. ROGERS
16, 18 and 20 FRANCIS STREET **TORONTO**

Lemons
Lemons
Lemons
Now is the time to buy your Summer Stock. . . . .
We are large importers.
WRITE US FOR PRICES.
CLEMES BROS., TORONTO

WOOL—Trade dull and prices unchanged. New fleece, 18 to 19c., and rejections 15c., and unwashed, 11c. Pulled supers are 20 to 21c., and extras, 22 to 22½c.

TALLOW—Unchanged at 3¼ to 4c. for rendered and 1¼c. for rough.

GRAIN, FLOUR, FEED, ETC.

GRAIN — Receipts are still small. We quote: White wheat, 76 to 77c.; red, 74 to to 75c.; goose, 54½ to 55c.; barley, 34 to 35c.; oats, 24½ to 25½c.; peas, 50 to 52c.

HAY — Supplies continue liberal, and demand light at $12 to $13 for No. 1.

FLOUR—Trade is dull and prices unchanged. Straight rollers are nominal at $3.30 to $3.40, Toronto freights.

BREAKFAST FOODS—Business continues quiet. We quote: Standard oatmeal and rolled oats, $2.90 to $3; rolled wheat, $2.25 to $2.30 in 100-lb. barrels; cornmeal, $2.50; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

SALT.

There is still a good business doing, and prices are unchanged. We quote at Toronto: In carload lots, $1 per barrel, and 60c. per sack; in less than carload lots, $1.50 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

PETROLEUM.

Trade continues fair and prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16½c.; carbon, safety, 18c.; Canadian water white, 18c.; American water white, 21c.; Pratt's astral, 22c.

MARKET NOTES.

Lard is a little easier.

Egyptian onions are 50c. cheaper.

California loose muscatels are dearer.

Granulated sugar is ⅛c. dearer in New York.

Valencia oranges are quoted about 50c. dearer.

Cream of tartar is easier in the primary markets.

California cherries are on this market. They sell at $2.50 to $2.60 per box.

Glucose has declined during the past week, it now being sold at a phenomenally low price.

QUEBEC MARKETS.

MONTREAL, May 28, 1896.

GROCERIES.

THE week has not furnished any notable activity in the grocery market. On the contrary, most of the leading staples have been dull, and the holiday which started the week did not tend to improve matters. Sugar was in fact extremely

DON'T FORGET . . .
to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.
Graham, McLean & Co.
Produce Commission Merchants
77 Golborne St. TORONTO.

A. T. CLEGHORN
General Commission Agent
Correspondence solicited. **LONDON, CAN.**

The
WESTERN STORAGE & COMMISSION CO.
Warehousemen, Manufacturers' Agents General Commission Merchants
If you wish to buy or sell anything in our market, we will be pleased to hear from you. Reasonable cash advances made on approved consignments.
420 and 422 Ridout St.,
P.O. Box 384. LONDON, ONT.

ESTABLISHED 1892.
Butter and Eggs
WANTED NOW!
Rutherford, Marshall & Co.
General Produce and Commission Merchants
62 FRONT ST. EAST, - TORONTO.
Egg Cases supplied on application.
Correspondence Solicited.

THE MOUNT ROYAL MILLING & MFG. CO.
have received their first supplies of New Crop Rice, and have now ready for delivery the following
NEW GRADES OF RICE:
"N.J." Burmah "Royal" Patna
"Crystal" Japan "Imperial" Seeta Patna
Also the following New Grades, well worth the especial attention of consumers:
"J" Seed Java "Polished" Patna
D. W. ROSS CO.
514 Board of Trade Bldg. **MONTREAL**

WILLIAM EVANS
Seedsman to the Council of Agriculture for the Province of Quebec.
WAREHOUSES:
89, 91 and 93 McGill St., 104, 106 and 108 Foundling St., and 42 Norman St. **Montreal.**
SEND FOR CATALOGUE.

4TH Brand HAMS, BACON, LARD
All finest quality. **T. R. F. CASE, SEAFORTH, ONT.**

SOMETHING NEW: GRAHAM CRACKERS

Put up in attractive, neat 1-lb. packages, perfectly air-tight.

Jas. McLauchlan & Sons *Biscuit Manufacturers* **Owen Sound, Ont.**

dull, and the tendency is if anything easier in this line, with a possible decline in the near future. Tea exhibited more snap in consequence of the withdrawal of some stock from the market, but it was about the only branch to do so. The scarcity of low grade teas continues the leading feature in this line. Dried fruit rules firm but quiet, while coffees and spices were firm all round. In canned goods the only new fact to report is the offers of new pack salmon on the Coast. Molasses advices also are rather firmer from outside markets, but spot values are unchanged.

SUGAR.

Refined sugar of all kinds continues quiet, with a limited volume of new business, while prices are steady. Only small lots to fill actual requirements are taken. Stocks in refiners' hands are larger than usual for the season, but preserving of fruits will soon commence, and a better demand is anticipated after this. Some cutting is reported on the part of jobbers, who have been offering granulated and bright yellows at cost and less to induce business, but the business resulting was small. In fact, market values are steady at last week's level. We quote granulated firm at 4⅞c., and yellows, 3⅝ to 4¼c. as to grade.

SYRUPS.

There has been no change in syrups. Demand rules slow, but with light offerings in first hands prices are firmly held at 2¼ to 3c. for bright, and 1½ to 1¾c. for dark grades.

MOLASSES.

There is nothing new to report in the spot market for molasses, except that values are now somewhat altered in consequence of the arrival of new Barbadoes stock. The shortage of Cuban has led to more extensive buying of Trinidad and Porto Rico by the Americans, and they will have to buy more freely also of Barbadoes to supply all their wants. For this reason the market has a firmer tone. We quote: New Barbadoes, 31c. in car lots and 32c. in less than car lots., while there has been further business in cargo lots on the basis of 29½c. here. The actual spot demand is small in a jobbing sense. Porto Rico is little enquired for at 31 to 32c, and Antigua dull at 28c.

RICE.

The rice market has been moderately active, while prices are steady. Burmah advices are exceedingly firm in tone, with an active enquiry reported. We quote: Crystal Japan, $4.75 to $5; standard B., $3.45; polished Patna, $4.75 to $5; Carolina, $6.50 to $7.50; and Java $3.75 to $4.

SPICES.

There has been little change in the position of the spice market. Demand is quiet, business being of a jobbing kind, while prices all round are steady. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.

COFFEE.

There has only been a slow demand for coffee, and the market is entirely without change. We quote: Rio, 16½ to 19c.; Maracaibo, 18 to 19c.; Java, 28c.; and Mocha, 29c.

TEAS.

The tea market has exhibited an improved feeling since our last, in consequence of the withdrawal of some lots held here on American account. This has made buyers more willing to talk business, so that though the actual change is not great, the tone is a more cheerful one. Low grade Japans and blacks continue in fair enquiry at 13 to 14c., and orders on this basis are filled with difficulty, owing to the scarcity of the goods. In fact, the market presents a more cheerful tone all round as regards values. We quote: Young Hysons 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45 for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grades; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

The advices from the Coast on California raisins continue firm, and with light supplies here prices are steadily held. Only a few lots are held in first hands, and these consist chiefly of 3 and 2-crown. One respectable order would clean them up, but the holders are trying to see that everyone has a show. We quote: 4-crown, 6¾c.; 3-crown, 5½ to 5¾c., and 2-crown, 4¼ to 4½c. for jobbing lots. Large lots could possibly be had for less money if they were available.

The market is firm also on Valencia raisins, which are a very light stock here and prices are firm as follows: Common, 4½c.; fine, 5 to 5¼c.; selected, 5¼ to 6c., and layers, 6 to 6¼c.

Sultana raisins continue firm in tone abroad. On spot any jobbing lots that are moved call for the payment of 5¾ to 6½c, as to grade.

The currant market is firm, while advices from Patras are of the same tenor. We quote: 4½ to 5½c., as to grade in cases, there being few lots of barrel goods remaining.

The firm position of the spot prune market is maintained. Stocks of all kinds are light, and business as a result moderate. We quote: Bosnias, 6 to 6½c.; French, 5 to 5½c., and California and Oregons 5½ to 12c., as to grade and size.

Figs are asked for in a quiet way and steady at 8½ to 9c. for ordinary grades, and 12 to 17c. for fancy.

There is no change in dates, which we quote quiet and steady at 5 to 5¼c.

NUTS.

The demand for nuts is of a very ordinary character. We quote: Grenoble walnuts, 11½ to 12½c.; filberts, 7½ to 8c.; Tarragona almonds, 11½ to 12c.; pecans, 8 to 12c., and shelled walnuts, 15 to 19c.

CANNED GOODS.

There is no change of importance in canned goods. Offers of new salmon for forward delivery are spoken of, but the trade do not consider them a fair criterion. We quote: Tomatoes, 75 to 85c.; corn, 65c.; peas, $1 to $1.10 for ordinary; sifted select, $1.25 to $1.35; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to 2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Maple Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half-tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.25 to $1.35; 2's, $2.15 to $2.25; 6's, $7.25 to $8; 14's, $15 to $16.50.

GREEN FRUIT.

The last of the big auction sales of green fruit takes place this week, and after it is over the market will once more settle down to normal conditions. Naturally, the tendency of values under these heavy supplies of oranges and lemons has been downward, but the decline has not been by any means a remarkable one. All other fruits are steady. We quote: Apples, $4.50 to $5; dried do., 3 to 3½c.; evaporated, 5½ to 6c.; bananas, $1.25 to $2; pineapples, 8 to 15c., and strawberries, 15 to 20c.

COUNTRY PRODUCE.

EGGS—The egg market has ruled steady and fairly active during the week and we

"STRATHROY" CANNED GOODS

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"KOLONA" Ceylon TEA

The most delicious, the most economical, the most perfectly blended, the handsomest package, the most thoroughly satisfying and profitable Package Tea on the market.

Air-tight ½-lb. and 1-lb. packages.

RETAILS

30, 40, 50, 60 and 80cts. per lb.

NOTE.—In ordering a 50-lb. case straight or assorted, if you will send us a list of your customers we will mail them a sample of the Tea in handsomely decorated tin. This is the most effective ad. for the retailer.



FOR SUMMER TRADE

The following goods are indispensable :

Chase & Sanborn's CONDENSED COFFEE

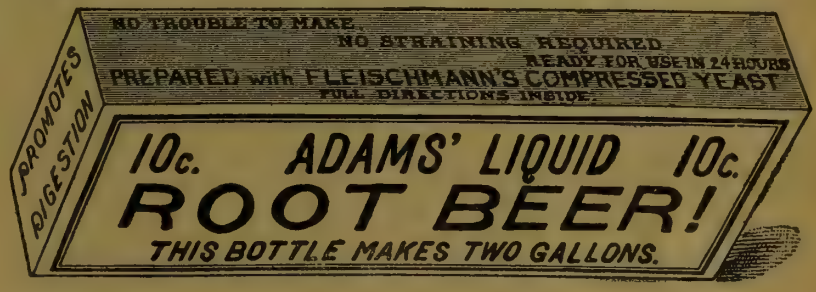
Prepared from the finest Pure Coffee, and blended with Pure Cream and Granulated Sugar.

CAMPERS USE IT. TOURISTS USE IT. FAMILIES USE IT.

Adams' Root Beer

It's of the best quality. It's more widely advertised than any other. It makes 2 and 5 **imperial** (not wine) gallons respectively, and retails at 10c. and 25c.; put up 1 doz. in package.

Price, $10.00 gross for 10c. size.
" $20.00 " 25c. "



Stower's

Lime Juice and Lime Juice Cordial—Free from that **MUSTY FLAVOR.** The largest sale in the British Empire. Prices : Champagne quarts, $4.00 per case, each 1 doz.; Champagne pints, $4.50 per case, each 2 doz.

Potted Meats

CLARK'S Ham, Beef, Tongue, Chicken, Turkey, Game, ¼ lbs. and Chicken, Ham and Tongue ½-lbs.

MEYER'S (London, Eng.) 11 varieties, ½ gr. boxes, $3.60 gr.

CROSSE & BLACKWELL'S Anchovy, Bloater and Shrimp, in glass—New goods.

WE ARE HEADQUARTERS FOR ALL OF ABOVE

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - ONTARIO

quote firsts, 9 to 9½c., and seconds, 8 to 8½c.

MAPLE PRODUCTS—Are steady all round, syrup selling quietly at 55 to 60c. per tin and sugar 8 to 8½c.

BEANS—Continue steady at 95c. to $1.05 in a small way, with car lots 85 to 90c.

POTATOES—Are unchanged at 30 to 35c. for jobbing lots, and car lots on track, 25c.

TALLOW—Dull and nominal at 4 to 5½c.

HOPS—Without new feature. We quote: Choice, 6 to 7½c., and fair to medium, 5 to 5½c.

HONEY—Steady at 12 to 14c. for bright comb, and 10 to 12c. for dark. Extracted slow at 7 to 8c.

HAY.

The hay market is easier in feeling under larger offerings of No. 2 stock, which is lower at $10 to $10.50. No. 1 hay holds steady at $13 to $13.50.

PROVISIONS.

The provision market is quiet and fairly steady. We quote: Canadian short cut, clear, $12.50; Canadian short cut, mess, $13; hams, city cured, per lb., 7½ to 9½c.; lard, Canadian, in pails, 8c.; bacon, per lb., 8½ to 9½c.; lard, com. refined, per lb., 6¼c.

FLOUR, MEAL AND FEED.

The flour market has had a downward tendency during the past week and holders of Manitoba grades are open to concession in the case of round lots. We quote: Winter wheat, $4.15; spring wheat, patents, $3.80 to $4; straight roller, $3.70 to $3.75; straight roller, bags, $1.75 to $1.80; extra, bags, $1.50 to $1.60; Manitoba strong bakers', $3.40 to $3.75.

The market for oatmeal is dull and without any new phase to note. We quote: Standard, barrels, $3 to $3.10; granulated, barrels, $3 10 to $3.20; rolled oats, barrels, $2.80 to $2.90; rolled wheat, per 100 lbs., $2.40 to $2.50.

The offerings of bran and shorts are large, for which there is only a limited demand at present, and the market is quiet. We quote: Bran, $12.50; shorts, $12.50 to $13.50; mouillie, $19 to $20.

CHEESE AND BUTTER.

Cheese has exhibited an irregular and declining tendency throughout the week despite the fact that receipts generally at producing centres are lighter than last year. The English demand, however, is indifferent, and until it improves trade is apt to drag. To-day 6¾c. was paid for straight lots of Quebec cheese, which is a decline of ½c. from a week ago.

The firmer feeling in butter continues, but the demand does not exhibit any great desire to meet the higher prices asked by salesmen. In the country to-day 15½ to 16c. was made for straight lots of creamery and not spot, the outside price represents the basis for some small transactions that transpired. Export demand is still an absent factor, but some shippers state that at 15c. for fall grass creamery they could do some business over the cable. This is the old story over again.

ASHES.

The receipts of ashes have been fair, for which there has been a good demand from abroad, and in consequence the tone of the market is decidedly firmer, prices having advanced 10 to 15c. per 100 lbs. for pearls and first sorts. We quote: First, $3.60 to $3.65; seconds, $3.30, and pearls, $4.80 per 100 lbs.

MONTREAL NOTES.

Burman advices regarding rice are exceedingly firm, and sales so far are largely ahead of last season.

Cables from Barbadoes state that the crop of molasses at the island is turning out smaller than expected.

Advices on raw sugars this week are easier, beet cables Tuesday declining 1s. 3d. from the highest price.

Americans have withdrawn a considerable quantity of low-grade teas from the market, which has further shortened the supply.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., May 28, 1896.

THIS has been a quiet week in general. The weather continues very dry, and our farmers complain very much. Besides the injury to the crops, a great deal of direct damage has been done by bush fires. Barns and their contents, houses, cars on the track, and even churches have been destroyed and some few lives lost. So that, on the whole, the loss has been large. One effect has not been as great as was feared; that is, the drives of logs are getting well in, and the quantity hung up, though still quite large, will be much smaller than was expected. Lumbermen as a rule feel well, there being a good demand at firm prices. This is of much importance to us. Freights keep low, however, principally on account of the very large steamers which come here. Politics are very active, the interest here being increased by the appearance of a third party, brought into being by the refusal of the Government to name St. John as well as Halifax in their call for tenders for the fast line, and to allow the steamship companies to name which port they prefer—seemingly not an unfair request, nor too much to expect, particularly when it is remembered that St. John and the province of New Brunswick have so regularly returned Government members. Mr. Frank Hatheway, one of our best known wholesale grocers, is the chief mover in the agitation.

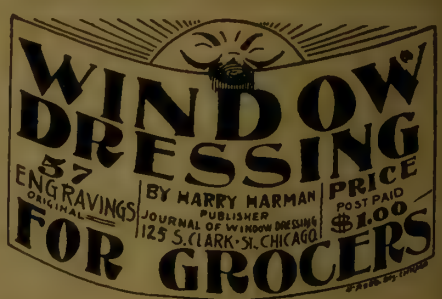
OIL—The chief movement at present is perhaps in paint oils. There is a fair movement in lubricating and burning oils, but the business as a whole is quiet. Markets show no change. We quote: American burning oil, 22½c.; best Canadian, 20½c.; prime, 18c.; no charge for barrels.

SALT—There is a fair movement reported. Stock now here is quite large. Fine factory filled is quoted rather lower ex store; it has been getting lower by small drops for some time. The Canadian is, however, preferred by the cheese and butter factories. A good salt, particularly for butter, can be obtained in our own province, but the cost of manufacture has always been large, it being run in a small way. Little, if anything, is at present done at the wells. We quote: Coarse, 48 to 50c.; fine factory-filled, 95c. to $1.20; 5-lb. bags, $3.25 per bbl.; 10-lb. bags, $3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, $2 per case of 2 doz.; salt, bulk, $2.65 to $2.70 per bbl.

CANNED GOODS — New finnan haddies are now offered. This is a trade that has

Joseph Carman
Mercantile Broker and Manufacturers' Agent,
Correspondence Solicited.
References—All wholesale Grocers.
WINNIPEG, MAN.

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HART BROS. & LAZIER
Stoneware Manufacturers
BELLEVILLE, ONT.



BEST NEW JERSEY CLAY
ASK FOR PRICES



DON'T BUY A refrigerator until you have seen the
EUREKA
It is built on scientific principles, and of best materials.
A catalogue will give you all details.
ADDRESS:
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Pure Made under Government supervision. Quality and flavor
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Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

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The Best!

Is it any too good for your customers? The "best" in bird foods, everybody knows, is **"Cottams,"** and the distance between **"Cottams"** and the "next best" is——too far back for your trade.

ALL WHOLESALERS

Bird Bread
B.B. Holder
Beak Sharpener
Directions for care of birds.
} in each 1-lb. packet.

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Commission Merchants
25 and 27 Church street,
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Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.



THE ..
Select Back
is one of the most profitable cuts of
BACON
that you can handle.
Very little waste,
tasty, and
LOW IN PRICE.
Try Them——

F. W. FEARMAN
HAMILTON

been growing, particularly the demand from the west. A much better business is expected this season than ever, not only because the goods are becoming more popular, but the price this season is quite a little lower than last. New salmon are being talked of. Letters to brokers from the Coast talk firm, as not a particularly large catch is expected, and the leading canners have already contracted for the bulk, and in some cases for all their expected pack. Peas are firm and prices should be higher than they are quoted. Lobsters, as noted in our report before, are higher and firmer. Canned meats, judging by reports received from American canners, tend easy, though this is the season of demand. The Canadian goods, on account of the price and improved quality, are being largely used, and the competition is much felt by American canners. We quote: Corn, 80 to 90c.; peas, 95c. to 1 $; tomatoes, 90 to 95c.; gallon apples, $2.20 to $2.25; corned beef, 2-lb. tins, Canadian, $2.40; American, $2.70; 1-lb. tins, $1.50 to $1.60; oysters, 2's, $2 to $2.25; 1's, $1.60 to $1.65; peaches, 3's, American, $2.45, Canadian, $2.85; 2's, $1.90 to $2; pineapple, Canadian pack, $2 to $2.40; salmon, $1.40 to $1.50; lobsters, $2; haddies, $1.30; clams, $5 for 4 doz.; chowder, $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1; kippered herring, $1.10.

GREEN FRUIT— There is a good business doing, bananas having large sale. Summer products are coming in freely. Large quantities of rhubarb are daily received from the different parts of the province. American cucumbers find fair sale. American berries are not a success in this market; quality during the week has been poor. We do not quote apples or California oranges this week. Jamaica oranges begin to sell; Valencia and others are quoted rather higher. Lemons, which show good demand, are also higher. Pineapples showed better demand during the week. We quote: Lemons, $3 to $4; Valencia oranges, $6 to $8; Jamaica oranges, $5 per barrel; Messina oranges, $3 to $4; blood oranges, $2 25 to $2.70; pineapples, 10 to 15c.; cranberries, $3 25 per box; bananas, $1 to $2.50; strawberries, 10 to 18c. per box; rhubarb, 2 to 3c. per lb.; cucumbers, $1 per doz.

DRIED FRUIT—The market continues to show little of interest. Currants are offered from New York at rather lower prices. Filberts are offered low, as are new Brazil nuts. The Virginia peanut people have advanced peanuts and New York houses are now offering under their prices. The demand for California prunes is less active. In currants the demand is largely confined to cleaned. Nova Scotia dried apples are plentiful, and could be bought cheap, but there is no demand. In evaporated there is a little movement. Bermuda and Egyptian onions move freely. There is a good demand here for cocoanuts. Quite large quantities are imported direct, they being used

Consignments of——

BUTTER, EGGS and all kinds of Produce

handled to the best advantage
Prompt returns.

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TO RETAIN OLD TRADE
TO MAKE NEW TRADE
TO INCREASE TRADE



Handle **Brock's Bird Seed** the demand for which is increasing. Ask your wholesaler for it

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HAMS
BREAKFAST BACON
LARD
OUR WELL KNOWN BRAND
Write for prices.

WM. RYAN
70 and 72 Front St., East,
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S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

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WHEN YOU KEEP . . .
Maple Leaf Brand Smoked Meats
Your trade increases; your customers are pleased, because **Maple Leaf Brand** is the best.

D. GUNN, BROS. & CO.
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Fancy California Washington Navel and Seedling
ORANGES

Choice and Strictly Fancy Lemons
Finest Bananas
Arriving Weekly——
PRICES RIGHT

HUGH WALKER & SON, Guelph, Ont.

chiefly for manufacturing. We quote: Valencias, 4½ to 5c.; layers, 5½ to 6c.; California L. M. 4-crown, 6 to 7c.; 3-crown, 5 to 6c.; London layers, $1.70 to $1.85. Currants, bbls., 3¾ to 4c.; cases, 4¼ to 5c.; cartoons, cleaned, 7½c.; bulk, cleaned, 6½c.; prunes, kegs, 4c.; boxes, 6 to 7c.; half-boxes, 7 to 8c.; dates, 4½ to 5c.; dried apples, 5c.; evaporated apples, 6½ to 7c.; California evaporated peaches, 8 to 13c.; apricots, 12 to 14c.; pears, 12 to 14c.; onions, $1 to $2; Bermuda onions, $1.50 to $1.75 per crate; cocoanuts, $3 to $4.50 per 100 lbs.; figs, 9 to 10c.; Sultana raisins, 7 to 8c.

DAIRY PRODUCE—Eggs during the week have shown an improvement in both price and demand, the secret being small stocks. Should anything like a large quantity arrive, prices would soon drop off. Butter is low, choice Canadian creamery being offered to the trade by Ontario houses so as to cost but from 15½ to 16c., Lower Province creamery has also dropped off in price as there is but fair demand. Cheese moves in but small quantities. Our own province make will not be on the market yet for a little while. On account of the bad season last year there will be a smaller output here, at least, such are the present prospects. Many factories, thinking they paid too high for milk last season, find difficulty in getting the farmers to come to (what would be for the cheese men) more favorable terms. We quote: Common dairy butter, 10 to 14c.; dairy, 16 to 17c.; new creamery prints, 20 to 21c.; Cheese, 8 to 9c.; creamery, tubs, 18 to 20c.; eggs, 10c.

SUGAR—Stocks are getting lighter slowly, there being little movement. Prices show no change. On the whole, the market is an uninteresting one. We quote: Granulated, 4¾ to 4⅞c.; yellow, 4 to 4⅜c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

MOLASSES—Stocks at present are not large, nor, except in Port Rico, is much bought to arrive. Barbadoes is firmer and higher prices at the Island expected. There are at present a variety of kinds offered, not to speak of different grades of each kind, but there is a good demand. A small quantity of Trinidad molasses of good quality arriving by last steamer was quickly bought by our retailers. Besides over a thousand casks of Porto Rico bought by local dealers there is a small cargo coming here from Fredericton. A small quantity of syrup is still sold. Some St. Croix here gives good satisfaction. We quote: Barbadoes, 29 to 30c.; Porto Rico, 33 to 35c., bbls.; New Orleans, 30 to 36c.; syrup, 36 to 38c.; Antigua, 26 to 27c.; St. Croix, 28 to 29c.; Nevis, 25 to 26c.; Trinidad, 30 to 31c.

FISH—The fresh are still of chief interest in the market. The catch so far is not large. A fair quantity of Gaspereaux were taken during the week. There continues to be good demand for them fresh, largely for bait. Smoked move less freely. Fresh shod are much lower; the number caught is not large, but the quality is good. Smoked shad are very fine. Salmon arrive more freely, but numbers are yet light. Smoked salmon have some demand. Lobsters are rather lower, though the quantity arriving is not large, and there is a good sale. In pickled, bay herring (new) are here. Prices are low and sale light; quality is very good. Good last season's Shelburnes can be bought low. Dry fish are dull, as are smoked herring, the latter being very low. We quote as follows: Large cod, $3.25 to $3.50; medium, $3 to $3.25; pollock, $1.25 to $1.30; bay herring, $1.20 to $1.25 per half bbl.; new smoked, 4 to 5c.; Canso, $4 to $4.50 per bbl.; shad, half-bbl., $5; Shelburne, $2.50 to $2.75 per bbl., $1.65 half-bbl.; boneless, 2½ to 8c.; fresh Gaspereaux, 50 to 60c; smoked do., 90c. to $1; fresh shad, 9 to 10c.; salmon, fresh, 20 to 25c. per lb.; lobsters, 6 to 6½c.; smoked salmon, 20c.

PROVISIONS—There is a light sale, with market easy. Smoked meats are less active and require to be canvassed. Lard shows no change and stocks are ample. We quote: Clear pork, $15 to $15.50; mess, $14 to $14.50; beef, $13 to $14; domestic mess pork, $14 to $14.25; hams, 10 to 11c.; rolls, 8 to 8½c.; pure lard, 9 to 9¼c.; compound, 7¾ to 8c.

FLOUR, FEED AND MEAL—Flour market in spite of the feeling to the contrary, is easy, some grades being rather lower. Oatmeal continues easier than oats, with but quiet demand. Cornmeal is still quoted at the low price. Merchants complain their business is hurt by millers selling in small quantities at the lowest price. Feed is very dull. A small quantity of feed flour is arriving. Quite a quantity of Ontario goods now come via Boston by schooner owing to the lower freight rate. Hay is dull, quite large shipments continuing to go to Boston via steamer. Through Carleton County, the great hay county of the province, the stock of hay is lighter than for years, and for the stock sold a very good price was obtained. It was all sold for the American trade. The holders in the eastern part of the province did not do so well. Quite a demand for seed continues. We quote: Manitoba, $4.55 to $4.60; best Ontario, $4.45 to $4.50; medium, $4.25 to $4.40; oatmeal, $3.15 to $3.30; cornmeal, $2 to $2.10; middlings, $18 to $21 on track; bran, $17 to $18; hand-picked beans, $1 to $1.10; prime, 90c. to $1; oats, 33 to 34c.; hay, $11 to $12; barley, $3.50; round peas, $1.10 to $1.20; split peas, $3.40 to $3.50; yellow-eye beans, $1.75; buckwheat, native, $1.30 to $1.35; American timothy, $2; Canadian timothy, $2.75; red clover, 9 to 9½c.; alsike, 9¼ to 9½c.; mammoth, 9¼ to 9½c.

ST. JOHN NOTES.

The Boston steamer last week took a number of cars of hay for that market.

Cream of tartar, though still quite high, has fallen off from the highest point.

The movement in brushes and brooms is quieter, but the spring trade has been a satisfactory one.

James S. Atkinson, general dealer, in Albert county, has assigned. Liabilities about $10,000; assets about $2,000.

Quantities of salmon are beginning to be received from the north for shipment to Boston. The shipments are re-iced here.

Mr. Joseph Finley, the well-known wholesale grocer, is again at his desk after a well-earned vacation spent in England and on the continent.

Since the first of the year the spice market has shown very little change. Pepper and cloves are rather higher, and ginger somewhat lower. Prices rule low.

Few may be aware that but a few miles from Sussex, Kings county, are wells supplying an extra quality butter salt. There is, no doubt, a good chance here for business if the capital were forthcoming.

Mr. R. Pratt, of Wolfville, is now traveling for Theodore Estabrook. The many friends of Mr. Pratt will be pleased to learn of his good fortune, the house he is with being one of our first houses in its line of

Bellhouse, Dillon & Co.
MONTREAL
CHEMICAL IMPORTERS
Sal Soda | Bicarb Soda | Sulphur
Bluestone | Borax | Epsoms, etc.

We Solicit . . .
Your consignments of all kinds of Produce.
Prompt returns. Correspondence invited.
References—Bradstreet's Agency.
H. P. Gould & Co.
Wholesale Produce and Commission Merchants,
80 Colborne St., TORONTO

ALBERT PAIN . . .
36 Merrick St.,
HAMILTON, ONT.
PRODUCE AND COMMISSION MERCHANT
Wholesale dealer in
Apples a Specialty . . . Domestic Fruits and Vegetables
TELEPHONE 1211.

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes secured in tin.
Special Agent for the Dominion
C. E. COLSON - MONTREAL

Bright & Johnston
Wholesale Fruit Importers and Commission Merchants
Consignments Solicited. . .
140 Princess St.
Market Square
WINNIPEG

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE OIL
Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.
SAMUEL ROGERS & CO.
Sole proprietors, - - - - - Toronto, Ont.

THE GREAT SUCCESS attending the sale of
"GOLDEN" FINNAN HADDIES
Is due to their **Superiority** over all other Canned Haddies. Every can **Warranted.** The most **Delicious and Economical** of all canned fish.

GEO. WATT & SONS
BRANTFORD, ONT.

LUMSDEN BROS., Hamilton

Beg to advise the Grocery Trade that they have placed on the market a special line of **Shredded Cocoanut at 10c. per pound net,** to meet the present cut price. They still manufacture the best goods in Canada.

Write for samples and quotations; at same time order

Jersey Cream Baking Powder

If you have not kept this line, send for case of each size, and we will send you a nice show card.



Standard Shredded Cocoanut
Cream Shredded Cocoanut
Feather Strips Cocoanut

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .
"KENT" CANNING AND PICKLING CO.
CHATHAM, ONT.

WHAT'S THE USE OF EXPERIMENTING . . .

with inferior Catsup and injuring your trade?

OUR TOMATO CATSUP

gives satisfaction and wins a customer every time it is sold.

. . . . WRITE FOR PRICES

T. A. Lytle & Co.
Vinegar Manufacturers,
TORONTO

CHOICE

Vostizza Currants

We have now a small line of real fine, bold Vostizzas in ½ cases which show excellent value.

JOHN SLOAN & CO.
Wholesale Grocers TORONTO

CANNED MEATS and FISH

Full Lines
Lowest Prices

WARREN BROS. & CO.
Wholesale Grocers,
85 and 37 Front St. East, Toronto.

California Fruit

Apricots, 25-lb. Boxes
Silver Prunes, 25-lb. Boxes
Peaches, 25-lb. Boxes
Peaches, Bags about 70-lb.
French Prunes, 40-50, 50 60, 60 70

AT ROCK BOTTOM PRICES

T. KINNEAR & CO.
Wholesale Grocers
49 Front St. E., TORONTO.



50 Casks Best Imported Chicory

EWING, HERRON & CO.
Coffee and Spices
. . . MONTREAL

A GOOD SELLER

To know is to appreciate.



W. CLARK - MONTREAL

JAPAN RICE

Imported No. 1 Polished

A shipment of our quality just to hand. Samples and quotations.

PERKINS, INCE & CO.
TORONTO.

We are offering this week some rare values in

VALENCIA . .
MALAGA . .
AND . .
CALIFORNIA

Raisins

SMITH & KEIGHLEY
9 Front St. E. TORONTO.

THE WINNERS

Starting last in the race for the Point of Perfection and Popularity . .

JAMIESON'S BISCUITS . .

Only appeared on the market five months ago. Since their first appearance they have steadily and rapidly grown in favor, until to-day they are accepted by all who have tried them, as

The Best on the Market

Send for Sample Order.

Manufactured by

R. E. Jamieson, Ottawa.

business, namely, tea, molasses, cheese, butter and cocoanuts.

The trade west will be interested in knowing that Northrup & Co. are now able to quote new "Golden" brand canned haddies. This popular brand is quoted lower than last year, and a large sale is expected.

The str. Taymouth Castle, on her last trip to the West Indies, took over 10,000 boxes herring, upward of 200 bbls. potatoes, 16 bbls. pork, a few cheese, a quantity of lumber, and the usual consignment of Chinese goods.

Mr. S. P. McCavour, of the firm of McCavour & Co., was this week married to Miss Sealy, sister of John Sealy, the well-known fish merchant. THE GROCER joins their many friends in extending congratulations and good wishes.

GOOD ENOUGH TO COPY.

SCOTT MCKERROW.

DO you remember when, a boy, you went fishing for tommy-cod or suckers, how you used to try to secure the best holes or lucky places in which to drop your line? How, no matter how good you thought your place and chances were, you still felt envious of the chances of your chum? How almost irresistibly the feeling came over you to drop your line down the hole from which your chum had just pulled up a "bite."

The "man is but the boy grown tall," and this thought struck me forcibly when reading the following extract which appeared in the advertising columns of one of Toronto's dailies recently:

GOOD ENOUGH TO COPY.

There are stores all over Canada being modelled after this—following our leadership and copying our methods. There are merchants here and elsewhere who rail against big stores who're not averse to growing big themselves. The simple fact is the trade has got largely into a rut, and the few who get out of it usually have this store to thank for the inspiration.

When this business sprang into existence new forces began to touch Canadian retailing. From the very first we emphasized—

—Early Closing!
—Cash and One Price!
—Direct Importations!
—Refunding Your Money!

and making everybody welcome whether they cared to buy or not. It's easy to see now that we were right and others are glad enough to follow our example, but plenty of stores are wasting strength and energy keeping open till late that could just as well close early. It's a question of principle to begin with. Later on it represents a substantial profit.

We've always championed early closing as a matter of simple justice to those who work hard during the day and faithfully during the week. Keeping open till near midnight Saturday is not uncommon in Toronto and elsewhere. That fact means nothing to us, but the contrast is bad for those who endorse it.

Some men will not adopt a plan for operating successfully, or more successfully, an undertaking they may have on hand, because the suggester may be an inferior in some respects or a younger man; fearing that the adoption might give the party who suggests it a chance to boast; while other men will accept readily a suggestion as to an improvement irrespective of the source, the consummation of the desired object being of more importance than either their position or prestige.

While no reader of the extract can for a moment lose sight of or doubt the very good opinion the management of the store in question has of itself, quite a few may doubt the claim that this store was the originator of the inspiration of such a method of doing business, more especially when we think of Whiteley's, Wannamaker's, Seigel, Cooper & Co., Mabley & Co., and others. Again, while my readers do not (and I think I am safe in saying the majority do not) advocate the business methods of the department store, nor even countenance their existence, none can but admire the platform as emphasized—

Early closing.
Cash and one price.
Direct importations.
Refunding your money.

To give the department store the credit of having a heart would call forth the derision or pity of my reader, as it is well known that the Almighty Dollar is the only shrine at which its knee bends. And the early-closing movement was adopted by many stores, not from a philanthropic standpoint, but simply because people could be educated to do their shopping within a certain time, just as they had been taught to do their banking, because as much work or more could be had out of clerks working ten

SITUATION WANTED.

SITUATION OR AGENCY OR SPECIALTY, staple reliable article, daily use, grocery trade or similar; now in business, age 41; want change; too cold where I am; speak and write some French; Channel Islands or South England preferred, or British Columbia or California; must be first-class, reliable, both firm and article; could invest $200; refer Canadian Branch Mercantile Agencies. For address write "X" this office. (22)

NOW PUBLISHED

LOVELL'S

Business and Professional Directory

For 1896-97

Of every City, Town and Banking Village in the Dominion. A volume of nearly 2,000 pages.

Price to Subscribers - - $5.00
" to Non-Subscribers - $7.50

Orders received during the next 10 days will be filled at the subscription price of $5.00.

A large sum of money and great care has been expended upon the work, and the publishers believe it cannot be anything else than satisfactory to anyone using it.

JOHN LOVELL & SON,
Montreal, May 15, 1896. Publishers.



She wants

HIRES' Rootbeer

It is no use offering her an imitation or a cheap artificial preparation; she is tired wasting sugar on them. The famous Hires', made from the choicest roots, barks and herbs, always satisfies the most exacting palate. All wholesale houses sell it.

Wholesale Agents

T. J. COOKE & CO. Montreal. | TEES & PERSSE Winnipeg, Man.

Your Percentage of Profit

Is a matter for grave consideration, and it will pay you to go into the matter with our travellers and see the advantages in pushing

Pure Gold Baking Powder

BEST IN THE WORLD

Or drop us a post card for price list.

You have some trade for High-class Flavoring Extracts. Do you sell the PURE GOLD BRAND ? They are just as good as Pure Gold Baking Powder.

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

hours as fourteen or fifteen, as they would have relaxation from indoor work and the monotony of business, and a change of air, which would build up, brighten and invigorate an otherwise sleepy or languid clerk, and at the same time reduce minor expenses considerably.

We cannot get past the fact that hands, or clerks, whatever we may choose to call them, are merely speculations. We may cloak the fact with a clerk's being decent, sociable and an all-round good fellow, but the "crucial test" (as I heard a gentleman call it the other day) is the sales total at the end of the month or year. Let some of our well-paid travelers have one or two unsuccessful seasons and we will find their salaries trimmed or places filled. Therefore, if clerks are speculations we want to get all we can out of them for the money, and if closing early the five days of the week will make them work harder and better, and they both will and can, from a financial standpoint, it will pay to close early. From a self-interested standpoint it will benefit proprietors for the very same reasons as it does clerks. Also, if he has a horse or a wheel, a spin out through the country would do him good physically. And a casual call on a customer might mean a sale, or close an old account.

Montreal clerks have won the contest re early closing, and the bylaw is being strictly enforced throughout the city and there is no doubt when merchants become accustomed to the change they will not wish to go back to the old regime. Many of the smaller towns have adopted the early-closing movement for the summer and more for the whole year. The latter would not under any consideration keep open after 7 p.m., as the volume of business would be no greater, while the difference is the amount of the gas or oil bill alone is considerable.

On the cash system I have already written, but in passing would merely say that not a day passes but the department stores dwell upon the merits of buying and selling for cash only, in their "ads." And this cannot fail to be a great influence in educating the people to the advantages of cash transactions, so that the pioneers of "cash business" will undoubtedly find that this persistent educating will be of great help to them in overcoming any difficulties in changing from credit to cash.

Space will not permit of my discussing the other two planks of the platform, but these are indeed "good enough to copy," both from a financial as well as a social and physical standpoint.

R. L. Werry & Co., of Port Stanley, are extending their bakery and grocery business by opening a new store on the west side of the village next to the Franklin House.

FOOD VALUE OF THE APPLE.

A paper recently read by Mr. H. E. Dosch at the meeting of the Oregon State Horticultural Society called attention to the dietetic value of the apple. In support of his position he quoted Dr. Bentzer, a German scientist, as furnishing the following reasons why the apple is desirable as an article of food :

1. It is brain food.
2. It excites the functions of the liver.
3. It promotes a sound and quiet sleep.
4. It disinfects the mouth.
5. It agglutinates the surplus acid of the stomach.
6. It paralyzes hemorrhoidal disturbances.
7. It helps the secretions of the kidneys and prevents calcareous disturbances.
8. It obviates indigestion.
9. It is a good preventive against diseases of the throat.

GOOD MORNING.

Don't forget to say "Good Morning!" remarks an exchange. And say it cheerfully and with a smile ; it will do you good, and do your friends good. There is a kind inspiration in every "Good Morning," heartily spoken, that helps to make hope fresher and work lighter. It seems to really make the morning good, and to be a prophecy of a good day to come after it. And if this be true of the "Good Morning," it is also true of all kind, heartsome greetings ; they cheer the discouraged, rest the tired one, and somehow make the wheels of life run more smoothly. Be liberal with them, then, and let no morning pass, however dark and gloomy it may be, that you do not help to brighten by your smiles and cheerful words.

THE IRELAND NATIONAL FOOD CO.

Manufacturers of ....

Breakfast Cereal Foods

Write for Samples and . . . Price Lists.

Special attention given to . . . Mail Orders.

SALMON FISHERY PROSPECTS.

WE have seen it stated that before very long we may expect to see a material, though, let us hope, only temporary, falling off in the salmon catch in the Fraser River, large quantities of dead fish having been discovered that had been unable to reach their spawning grounds. We take it that this and other considerations, that will at once suggest themselves to the trade, will have the effect of augmenting values to a certain extent. It is hardly likely, too, that the Alaska and Columbia River pack will be a heavy one at any rate this season. This ought to improve the prospects of the halibut fishery, whose proportions might, with the display of proper energy and enterprise be made very considerable, there being methods of preparation which will present the fish in a very attractive and palatable shape. Advices from the east indicate that owing to the prospective withdrawal of the George's Bank fishermen, there will be a shortage in the supply of cod fish, which will result in an advance in salt cod by the middle of June.

The outlook for mackerel seems to be improving, with the prospect of a long season and a large catch. A letter recently received from Maine states that no sardines have yet appeared on that coast, the first time in twenty years when they have not appeared in large numbers before that date. No lobsters are, it is said, likely to be packed along the coast of Maine, it being impossible under the present law to put them up profitably there. Lobsters will, it is held, realize this season the highest prices ever obtained, the only canneries of any consequence being located in New Brunswick, Nova Scotia and Prince Edward Island and Newfoundland.—B.C. Commercial Journal.

William Fitzpatrick, grocer, Ottawa, has compromised at 25 cents on the dollar, and will retire from business. The liabilities were $2,000.

EARLY CLOSING IN WINNIPEG.

Bylaw 1,152 of Winnipeg, providing for the early closing of flour and feed stores, went into effect on Friday. It provides that the places affected by it shall not be open between the hours of 7 p.m. and 5 a.m., except on Saturdays, or days immediately preceding civic holidays ; and during the days on which the Winnipeg Industrial Exhibition is being held. The penalty for violation of this bylaw is a fine, the maximum of which is $50.

PENCILS IN GROCERIES.

I never thought I could sell pencils in my store, says a grocer to me, but when I bought two gross of Dixon's, by way of change, last week, I put them on the counter and sold three dozen the first day. It seems a grocer can sell almost anything, if he has the room and space to show it.—Ex.

Spring Chicken . . .

Ready for the table. Cold of course, but who does not enjoy cold meats during the hot weather? Our Canned Chicken is spring chicken cooked to a nicety and rich in its own jelly. It's fit for a Coronation feast.

DELHI CANNING CO. —— Delhi, Ontario

ZIMMERMAN'S

Dandelion Coffee

A boon to dyspeptics.
The best tonic beverage for breakfast.
Most perfect preparation of dandelion offered.

Todhunter, Mitchell & Co.

Sole Manufacturers Patent Process Prepared Coffees

TORONTO, CANADA

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE

Send your orders to

THE COWAN CO., Ltd.

470 King St. West, Toronto



RELIABLE FRENCH BLACKING

TAKES THE LEAD

We use him in New York
We use him in Boston
We use him in Toronto
We use him in Montreal
Ha! Ha!! Ha!!!

When our traveller calls be sure you buy it.



This is a cut of our high Grocer Refrigerator which we make in three sizes. We also have two sizes in a low style of Grocer Refrigerator and in point of workmanship and efficiency cannot be excelled in this or any other country. We make them for Butchers', Grocers', Hotel and Family use. Call and see them or send for catalogue.

JOHN HILLOCK & CO.

165 Queen St. East, Toronto.

IF you have a rich customer

and one who knows good tea—offer her a packet of Tetley's famous Indo-Ceylon Gold Label Blend at $1.00 per lb.

THERE IS NO ONE TOO GOOD FOR IT

If you have not this grade in stock write for trial lot to

Joseph Tetley & Co.

14 Lemoine St., MONTREAL

Agents for Toronto . . T. KINNEAR & CO. 49 Front St. E., TORONTO

Agents for the Northwest THE HUDSON BAY CO. WINNIPEG

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO THE QUEEN OF ENGLAND.



Over 1,000,000 Packages sold weekly

LIPTON'S Delicious Teas

possess that most delicate flavor and exquisite aroma peculiar to the choicest growths of Ceylon and India. . . .

They are put up in one-pound and half-pound air-tight packages, and retailed at 30, 40, and 50c. per pound. Reasons why you should sell Lipton's Teas: Because everybody likes them. They have the largest sale in the world. They will increase your trade. You can buy from the following wholesale agents:

Caverhill, Hughes Co., Montreal
H. H. Brennan & Co., - Ottawa
W. G. Craig & Co., - Kingston
Balfour & Co., - - Hamilton
A. M. Smith & Co., - - London
T. Kenny & Co., - - - Sarnia

LIPTON TEA PLANTER CEYLON

Chief Offices: City Road, London England.
United States Offices: 80 Front New York.

MOST PEOPLE . .

Are willing to save time and money. There's a certain washing powder on the market that saves both. It is put up in packages of convenient size and sells freely all the year round. If you think of making a trial, make your order read, "a sample dozen of

SILVER DUST MFG. CO., HAMILTON

All wholesalers keep it.

SILVER DUST WASHING POWDER"

RAMBLER'S NOTES.

WINGHAM.

MR. T. A. MILLS, who had the misfortune to fracture his leg in three places, confining him to the house for the past seven weeks, is able, we are pleased to note, to visit his store with the aid of crutches. During his absence from business, the same was ably conducted by Mr. Hill, brother-in-law, and J. T. Paint, the latter having been in Mr. Mills' employ for seven years.

Mr. N. A. Farquharson, who purchased the grocery and crockery business carried on by Mr. Will Yates, now representing Gowans, Kent & Co., is meeting with deserving success. Being obliging and attentive to business, cautious and painstaking in his purchases, displaying judgment and taste, together with neatness and attractiveness of his store, has won for him the trade of a goodly number of first-class customers.

In the genial and accommodating person of Mr. Jack Sullivan, Mr. Geo. E. King has a salesman of whom any employer might well feel proud. He has a personality and individuality that makes for him fast friends.

Mr. John Galbraith, who for some time contemplated removing from here, has, after due consideration, decided to continue in business at the old stand. His many friends approve of the act and show their appreciation by bestowing on him a very liberal support. Mr. Galbraith is a young man of many fine qualities and a strict sense of honor.

Mr. C. N. Griffin, of the City Grocery, is a business man in every sense of the word. He keeps his stock clean and attractive, pleasant to customers and particularly courteous to travelers. Valuing the time of the latter, he gives his favors without hesitation. He is a keen, shrewd buyer and knows just what he wants.

BRUSSELS.

Mr. Geo. Thomson, besides being a live up-to-date grocer, holds a first position in breeding Jersey cattle. His stock farm of Jersey beauties is conducted like his grocery business: systematically and profitably.

Mr. Alex. Strachan carries on a successful general business. His genial manner and the care exercised in selecting stock, together with the experience of many years, advanced in ideas and keeping posted to the wants of his large trade is the secret of his success.

GODERICH.

Mr. Geo. Price is now located on the east side of the Square. His store is very attractive and tastefully decorated. Next month George will take in a life partner. THE GROCER extends congratulations.

Mr. G. M. Elliott has one of the best paying businesses in town, and no one is more deserving of success. From a small beginning a prosperous and substantial trade has been evolved.

Sturdy Bros. have established a very gratifying trade, and no firm is more worthy of support. They bestow careful attention to the smallest order and make it a point to stock with only saleable and strictly first-class goods.

Mr. Geo. Haley, recently in the employ of Mr. Geo. Elliott, has branched out for himself, and, we are pleased to state, is very much encouraged by the support tendered him. He is a young man of good address, and thoroughly up in his business, and will doubtless make a success.

RAMBLER.

GOOD IN EVERYTHING.

The well-known naturalist and writer, Frank Buckland, is said to have maintained the eatableness of all kinds of fish, giving proof of his assertion by tasting the meat of all animals, reptiles and birds which he met in his career. According to this statement, summarized by The New York Tribune, he found the flesh of the rattlesnake delicate and succulent, that of the blacksnake was not so good, lizards were unexceptionable, while panther chops were not equal to those of pork, with which they had an affinity; the finest eating was furnished by elephants' feet baked in a hole in the ground, according to the mode in vogue in Africa. In New Zealand, where grasshoppers are so abundant, they are used for food by Europeans, and are pronounced a great delicacy, prepared according to the following formula: One bushel of the insects, immersed for two hours in a half-gallon of pork brine, are boiled in the liquid for some twenty minutes, then thoroughly rinsed in warm water, and placed in an oven to become crisp, and when cold the heads are removed and they are ready to be eaten.

The Peoples Building and Loan Association of LONDON, ONT.

Incorporated

Authorized Capital, - $5,000,000
Subscribed Capital, - - 1,500,000
Accumulated Capital - 135,000

PERMANENT STOCK.

The first issue of **$100,000,00** of this class of stock has been authorized, and applications for allotment of shares will be received until the 31st of March, 1896. Cost of each share, $100.00. Shares issued at par. Dividends will be paid semi-annually.

As this issue is limited, intending investors should apply immediately, stating the amount required. The next issue will undoubtedly sell at a premium as was the case with our prepaid stock, which sold at a premium of $10 per share of $65 before being retired.

For further particulars and forms of application address:

The Peoples Building and Loan Association
Molsons Bank Buildings, LONDON, ONT.

BETTER THAN A POT OF MONEY

For any young man or woman is a . . GOOD . . BUSINESS EDUCATION

The best spot in Canada to secure it is in Toronto, at the . . .

Central Business College . . . Cor. Gerrard and Yonge Sts.

Up-to-date in every particular; modern methods, thorough work, low fees. A postal will bring you all particulars by return mail. Address,

W. H. SHAW, Principal

WESTERN Incorporated 1851.

ASSURANCE COMPANY

Fire and Marine

Capital, subscribed $2,000,000.00
Capital - - - 1,000,000.00
Assets, over - - 2,320,000.00
Annual Income - 2,400,000.00

Head Office: TORONTO, ONT.

GEO. A. COX, President. J. J. KENNY, Vice-President
C. C. FOSTER, Secretary.

A cheese that scores 100 points

Out of a possible 100, in competition with the world justly earns the reputation of being the best. The cheese that made this score was

MacLaren's IMPERIAL"

If any of your customers appreciate good chesse this is the article for them.

A. F. MACLAREN & CO., Toronto



Something New

East India Pickles

GOOD SELLER
GOOD PROFIT

Pronounced by epicures to be the most appetising and delicious pickle ever prepared.

1 DOZEN IN A CASE.

A. E. Richards & Co. Agents for Canada **Hamilton.**



Something to keep eggs fresh

For about 18 centuries people have been hunting for something to keep eggs perfectly, and now that it has been found in **KNOX'S EGG PRESERVER,** they can hardly believe what they hear about it. Seeing is believing, so try it yourself. Drop a card for little book on eggs.

CHAS. B. KNOX, Mfr., Johnstown, N.Y.

A. E. RICHARDS & CO.
Canadian Agents HAMILTON.

Business Building

is, in a nutshell, doing your utmost to please your present customers, secure all the new ones you can, and hold their trade.

The Best Bricks

are reliable goods; without these no one need expect his trade to hold together.

Appleton's Teas . .

are without doubt the finest blends of India and Ceylon Teas, and in their attractive lead packets form just such bricks as will build up a lasting and permanent Tea Trade.

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

Laurentian

SPRING WATER CO.

90 Beaudry Street . . .

Montreal

LAURENTIA SYLVA

LAURENTIAN GINGER ALE
LAURENTIAN SODA WATER
LAURENTIAN CREAM SODA
LAURENTIAN TABLE WATER

All our goods are made from the celebrated **Laurentian Artesian Spring Water**, and the trade will find them equal in every respect (except price) to any brand of imported waters.

Send Sample Order, which will receive Prompt Attention.



A Ceylon Tea Garden

"The development of the Tea industry in Ceylon has been phenomenal. In 1875 the first shipment of 282 lbs. was made; in 1885 the export amounted to 3,796,684 pounds, while last year it reached the enormous total of about 97,000,000 pounds."

This increase in public favor is due to the wonderful purity, cleanliness of preparation, healthfulness of Ceylon Teas. Every wide-awake grocer in Canada has Ceylon Teas. They are absolutely necessary to hold your tea trade. Once your customers use these teas they will always ask for them. Write your wholesale grocer for Ceylon Teas.

The Finest Whisky in the World

Is

JOHN DEWAR & SONS'

(Distillers, PERTH, SCOTLAND.)

.. 50 MEDALS ..

Purveyors by appointment to Queen Victoria.
Under competition, the only Scotch drawn at the bars of Spiers & Pond, Ltd., London, England.
Highest Award International Exhibition, Edinburgh, 1890, Diploma of Honor and Gold Medal.

J. M. DOUGLAS & CO., MONTREAL, AGENTS.

MACARONI.

"WHAT is macaroni?" asked a young lady of her grocer. "An article made of flour, in the shape of pipe stems, and used for making soup," was the answer.

This seems to be about as intelligent an answer as the average grocer is able to give, as he doubtless never gave the matter any thought.

This question started the writer on a tour of investigation. The same question put to several grocers elicited almost the same answer invariably: "Something to use in soup."

A tour of several of the macaroni manufacturers in this city proved that macaroni was something else than "pipe stems," and used for other than "making soup."

In fact, there are between thirty and forty kinds, and their uses are almost as numerous.

Macaroni, as its name would infer, is of Italian origin, at first being made in Genoa, but as the demand increased and it became better known as an article of food, the manufacture gradually extended to France and this country. The finest goods are made in Italy. Up to several years ago the American product was given little attention, the trade being of the opinion that unless it was imported it would not sell. The home manufacturers, by strict attention to the wants of the consumer, and with the aid of improved machinery and new methods, are overcoming this idea and are proving by the quality of the goods that as for quality, style and price the imported article will soon not "be in it."

Macaroni is made from wheat, rich in gluten, ground into flour called semola. This is made into a dough by the addition of water. The process of kneading is a simple one. A circular iron tub about ten feet in diameter and one foot high is used, and into it the dough is placed. A revolving stone, like a huge mill-stone, weighing about three tons, is set in motion, and this process continues for about an hour, when the dough becomes very tough. It is then placed in the press and the process of giving it shape commences. The question is often asked: "How do they put the holes in?" In the bottom of the press is a copper plate drilled with holes the size of the "pipe" required. In the centre of these holes is fixed a wire which makes the perforation. The press being set in motion, the dough is slowly pressed through and is cut off in lengths of about thirty-five inches. It is then spread out on poles and hung up to dry, which generally takes about five days, great care being taken to ensure a uniform temperature, as a sudden draft of cold air will make it brittle.

Spaghetti is made the same way. Vermicelli, after being pressed, is taken while moist and curled into shape. The enormous pressure required is something startling, it being estimated that a particular press used in one of the Philadelphia works on fine grade spaghetti and vermicelli attains over 125 tons, while on ordinary macaroni a pressure of 100 tons is often used.

Macaroni is one of the most healthful articles of food, and the numerous ways in which it can be prepared always makes it an acceptable dish.

It would be well for the grocer to give this particular item more attention and educate his trade in its uses. A neat little pamphlet containing a number of recipes, with a description of macaroni, its origin, manufacture, etc.; a special sale day, in which a display could be made in an attractive way of the various kinds, would held wonderfully. Try it. It will pay you.—R. A. Neely in Grocery World.

MADE THE CLERK A PARTNER.

"John," said a Houston grocer the other day to one of his clerks, "you have been a faithful and competent clerk, and in order to show my appreciation I have decided to take you into partnership. From this time on you are to have a share in the business and be a member of the firm." "But, sir," said John, anxiously, "I have a family to support. I appreciate the honor, but I fear I am too young for the responsibility. I would much rather retain my present place." "Can't help it," said the grocer. "Times are hard, and I've got to cut down expenses if I have to take every clerk in the house into the firm."—Houston Post.

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

INDIAN & CEYLON TEAS **G.F.&J.GALT** 42 SCOTT ST. TORONTO BOOK ON TEA BLENDING MAILED ON APPLICATION

Don't forget
THAT
besides making the celebrated
"SCIENTIFIC" Stove Enamel
We make the
"SCIENTIFIC" Stovepipe Varnish
Put up in WIDE-MOUTHED tins, handsomely lithographed. Do not need to be poured out and are not too large.
The best selling goods on the market.
Telephone 2905. TORONTO.
Western Agents: W. F. Henderson & Co., Winnipeg, Man.
Eastern Agents: W. S. Clawson & Co., St. John, N.B.

We always have . .
SALT
FOR ANY PURPOSE
Send card for prices.
VERRET, STEWART & CO.
QUEBEC AND MONTREAL

Aubin's Patent Refrigerator


The "Grocer's Standard" is the Favorite.
Send for Catalogue and Price List.
C. P. FABIEN 3167-3171 Notre Dame St MONTREAL

WHO IS NEXT ?
Until the end of this month you can have one or five cases of "INSTANTANEOUS TAPIOCA" delivered freight paid to any address in Ontario or Quebec.
Howe, McIntyre Co.
MONTREAL, Que.
Price, $5 50. per case of 50 1-lb. pkgs. Pure Tapioca.

ARROWROOT
In 13-lb. and 6-lb.
W
REGISTERED.
Hermetically Sealed Tins.
Imported Direct from St. Vincent, West Indies.

Grocers
Who study to please their customers keep our
Table Salt
A pure nutty flavored Salt. Gives taste to everything.
The Canada Salt Association
CLINTON, ONTARIO

Brushes, Brooms . . . .
Woodenware
We are headquarters for the above lines of goods, and guarantee every article we send out to be strictly as represented. Our Price List for 1896 is now ready and we will be pleased to mail you a copy on application.
Chas. Boeckh & Sons Manufacturers 80 York Street Toronto
MONTREAL BRANCH: - 301 St. Paul Street.

A REFRESHING AND TONIC BEVERAGE
Lemon . . . Phosphate
This preparation is the natural acid of the lemon combined with acid phosphate, so highly esteemed as a tonic.
A teaspoonful in a glass of water sweetened to taste makes a delicious and cooling drink.
PUT UP IN PINT BOTTLES
THE PUBLIC ARE ASKING FOR IT
HAVE YOU ANY IN STOCK?
Prepared by . . .
THE JOHNSTON FLUID BEEF CO. - MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

FALLORE, general storekeeper, of Stoco, is offering to compromise with his creditors at 50c. on the dollar. The liabilities amount to $6,000.

Delphis Rheault, general merchant, Quebec, has assigned.

Parson & Smith, wholesale crockery, Ottawa, have suspended.

N. Batchelder, general merchant, Stanbridge East, has assigned.

A demand of assignment has been made upon A. E. Limoges, Ste. Therese, Que.

A receiver has been appointed in the estate of Holmes, Moore & Courtright, general merchants, Inwood.

L. W. Ferguson, general merchant, Green Bay, Ont., has assigned to R. Tew, Toronto. Neill & Small, general merchants, of Kincardine, have also assigned to R. Tew.

D. Daniels, general storekeeper, of Bracebridge and Burk's Falls, has assigned to Henry Barber & Co. The estate is estimated to be worth $8,500, of which $6,000 is in the Bracebridge store, and $2,000 in Burk's Falls. The liabilities are nominally the same.

PARTNERSHIPS FORMED AND DISSOLVED.

The B. C. Broom and Brush Works, Victoria, have dissolved. Andrew Wood continues.

G. Parent, grocer, Beauport, Que., has dissolved and a new firm registered with Phileas Parent as proprietor.

F. Simard & Fils, fruits, etc., Quebec, have dissolved and a new firm has been formed under the style of Jos. Simard.

W. A. Sheltus and M. McNamara have registered a partnership in Bedford, Que., to carry on business as grocers, under the style of Sheltus & McNamara.

CHANGES.

W. H. Wilson, grocer, Woodstock, has been succeeded by Ulman & Lazenby.

Elmire Bissette has registered proprietress of the general store of F. Guillette & Co.

Cote, Boivin & Co. is the style of a new firm that has started a general store in Chicoutimi, Que.

Louis Joseph Furois has been registered proprietor of the grocery firm of Lord & Furois, Quebec.

G. Lorenz, general merchant, Hanover and Alsfeldt, has closed his store at the latter place and started a branch at Neustadt.

Adrienne Daoust, wife of Aristide Desparois, has been registered proprietress of the firm of the Leading Co., groceries, Montreal.

SALES MADE AND PENDING.

The assets of the estate of J. B. Bourgouignon, grocer, Montreal, are to be sold to-day.

The assets of Phillip Johnson, general merchant, Lake Megantic, Que., have been sold out.

SMOKED MEATS AND LARD CHANGES.

THE Laing Packing and Provision Company have just issued a circular to their patrons notifying them that on and after May 1st uncovered meats are shipped at buyers' risk. After that date all smoked meats should be shipped in canvass to protect them from the fly. The Laing Co. make no extra charge for meats canvassed and yellow washed or put up in burlap. The company have taken this course because it is impossible for them to guarantee uncanvassed meats against shippers, and they have therefore made the price of canvassed meats the same as uncovered. All canvassed hams or bacon should be taken out of package immediately on arrival and hung in a cool dry place. The company's new general circular for date of May 20th, notes changes in pork, beef and compound lard. It will be sent to any reader of THE CANADIAN GROCER who applies to the Laing Packing and Provision Company, 839 and 841 St. Catherine St., Montreal.

VANCOUVER'S WORLD-WIDE TRADE.

A GLANCE at the quarterly Customs returns for the three months ending March 31st, 1896, gives some interesting evidence as showing how widely the trade of Vancouver is distributed, and how her productions are sent to the four corners of the globe.

One of the most striking features of the returns of the imports is the large percentage which comes from Great Britain, particularly in free goods, which in itself is sufficient refutation of the charge frequently made by those opposed to the National Policy of Canada, that it discriminates against the Mother Country.

The following figures speak for themselves :

Imports from Great Britain : free, $98,928; dutiable, $44,090 ; total, $143,018. From the United States ; free, $13,329 ; dutiable, $97,596 ; total, $110,925. From Java, $80,406; China, $13,751 ; Australia, $13,577 ; Japan, $12,813 ; East Indies, $4,252. Other countries from which goods were imported were Cuba, Germany, France, Switzerland, Sweden, Holland, Belgium and Hawaii. The total imports for the quarter were : free, $127,157 ; dutiable, $254,522 ; total, $381,679.

Turning to the exports, the United States come first, with $83,875 ; Australia next, with $62,116 ; China third, with $41,498 ; Great Britain fourth, $39,732 ; Chili fifth, $23,050 ; British South Africa next, $12,210, and Germany, $11,915. Other countries are Japan, Hawaii, Fiji and Brazil. The total exports were $276,414, the produce of Canada, and $4,650 not Canadian produce, a total of $281,064.

The above does not, of course, include the large amount of imports or exports which passed through Vancouver in bond and which run into very large figures. Nor does it give any indication of the large export and import business done overland with Canada. The aggregate trade, domestic and foreign, reaches very large and satisfactory figures for Vancouver.—Statistic News-Advertiser.

LONDON, PARIS, HAMBURG

From all points we can save expense to direct importers of small shipments. The co-operative system does it.

Write for Particulars.

BLAIKLOCK BROS. - MONTREAL

"SANITAS"

NATURE'S GREAT DISINFECTANT.

Non-Poisonous. Does not Stain Linen.

FLUID, OIL, POWDER, &c.

HOW TO DISINFECT A valuable Copyright Book giving simple directions "How to Disinfect" in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application.
THE SANITAS Co., Limited, BETHNAL GREEN, LONDON, ENGLAND.

A pushing Agent wanted in each Canadian City.



The Best Bicycle is None too Good For You.

RIDE A STEARNS

WHEREVER ONE TURNS HE FINDS A STEARNS.

AMERICAN RATTAN CO. TORONTO, ONT.

CANADIAN SELLING AGENTS.



OUR LINES

Of Canned Meats, Soups and Sundries are well worth investigating. All our goods are guaranteed first-class, containing the best material that can be procured.

Potted and Devilled Ham, Chicken
Turkey, Tongue, etc.
Roast Beef

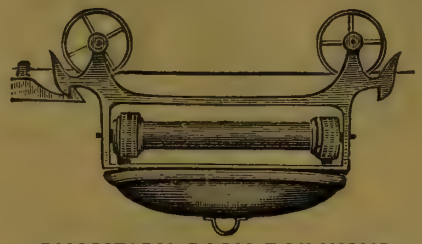
Roast Mutton
Lunch Tongue
Minced Collops
Etc. Full list sent on application

The Laing Packing & Provision Co., Montreal

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**



CHAMPION CASH RAILWAYS

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

There's Money in Salt

If you know just what size to handle and the season for it. Take, for instance, the summer camping trade. That needs a strong package to stand the careless handling and one not easily upset.

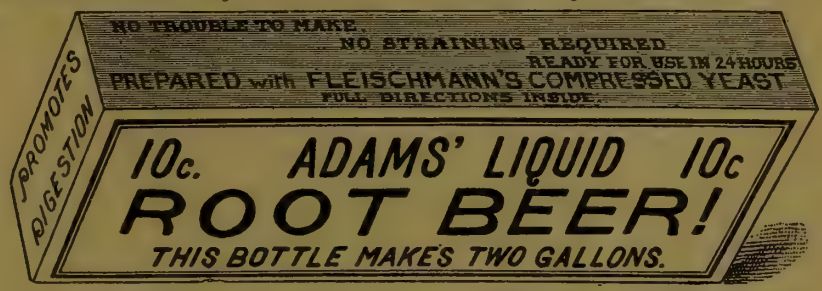
For this purpose you can order, from any wholesale grocer in Toronto, "WINDSOR" Table Salt put up in 4-lb. round lithographed packages, 24 per case. Made of heavy cardboard, price $2.00 per case; sell at 15 cents per package. Profit on case, $1.60. You see it pays to sell them—why not do it?

Toronto Salt Works

128 Adelaide Street East
TORONTO, ONT.

City Agents for the **Windsor Salt Works**

You won't make any mistake if the Root Beer you handle is like this.



It pays well, sells well and gives satisfaction. . . .
Order from any wholesale dealer.

38 Front St. East, Toronto
The **Canadian Specialty Company**
Dominion Agents



ASK FOR

MOTT'S

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



How About—

Keen's Oxford Blue



IN 1-OZ. SQUARES

Wrapped in pound, quarter-pound, and three-ounce Packages.

Steady seller all the time

CURRENT MARKET QUOTATIONS

TORONTO, May 28, 1896.

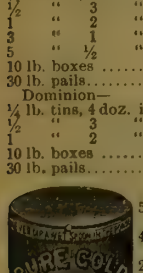
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16
Dominion—	
¼ lb. tins, 4 doz. in case.....per doz.	1 00
½ " 3 " ..... "	1 75
1 " 2 " ..... "	3 00
10 lb. boxes .....per lb.	20
30 lb. pails..... "	20



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4 oz. cans, 4 and 6 doz. in case.....	1 25
1 cent can.....	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 doz. in case..... "	90
¼ lb. tins, 4 doz. in case..... "	60

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'kg Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....	$1 25
1 lb. glass jars.....	2 00
1 lb. Sealer Jars.....	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins.....	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles.....	1 60
3. "	1 90
4.	

Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
½ No. 6	4 50
⅓ No. 8	7 25
¼ No. 10.....	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross.
CROWN PARISIAN DRESSING.....	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro. 2 oz., or ¼ gro. 4 oz.	per gr.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

	gross.	¼ gross.	doz.
Scientific Stove Enamel	7 50	2 00	75
Scientific Stove Pipe Varnish.....	9 00	2 50	90
Scientific Furniture Polish.....		....	1 25

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots....	0 16

CORN BROOMS

CHAS. BOECKH & SONS.	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90
"Standard," select 7, 4 strings..	2 75
" " 6, 3 strings..	2 60
" " 5, 3 strings..	2 40

BIRD SEEDS.

BART. COTTAM & CO.

"Cottams" Bird Seed.....	0 07
Warblers Bird Seed.....	0 06¼
Belgian Bird Seed.....	0 06
International Bird Seed.....	0 05½
German X Bird Seed.....	0 05
German Bird Seed.....	0 04½
London Bird Seed, bulk 25 lb. cases..	0 05
Bird Gravel, 10c. pkts., 24 in case....	0 06
Bird Gravel, 5c. pkts., 48 in case.....	0 [illegible]

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 95
" gallons	1 80	2 [illegible]
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 [illegible]
Beans, 2	0 75	0 [illegible]
Corn, 2's	0 55	0 70
Cherries, red pitted, 2's.....	2 00	2 25
Peas, 2's	1 00	1 [illegible]
" Sifted select	....	1 [illegible]
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's.....	1 65	1 [illegible]
" " 3's	....	2 [illegible]
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 [illegible]
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard.....	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 80	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 40	2 00
Strawberries, choice, 2's	1 90	2 40
Succotash, 2's	....	1 [illegible]
Tomatoes, 3's.....	0 80	0 95
Lobster, talls.....	1 85	2 [illegible]
" flats.....	2 50	2 60
Mackerel.....	1 10	1 20
Salmon, Sockeye, talls.....	1 35	1 45
" flats.....	1 55	1 [illegible]
" Cohoes	1 10	1 [illegible]
Sardines, Albert, ¼'s tins	....	0 [illegible]
" ½'s tins	0 20	0 [illegible]
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" " " " " ¼s	0 10½	0 11
" " " " " ½s	0 18½	0 [illegible]

Have You Noticed

Edwardsburg Starch Co., Cardinal, Ont.

The increased demand for Corn Starch during the last few weeks? You can build on good sales all through the summer if you have the right stock. There is not a prepared Corn on the market that will beat "Benson's." Just to emphasize it we will put it in large type.

Benson's Prepared Corn

Sardines, other brands 9¾	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ⅛ "	0 33	0 36
Sardines, Amer., ¼s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¼ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
" 4 lb	5 50	5 80
" 6 lb	8 50	8 80
" 14 lb	17 50	18 00
Roast Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
Luncheon Beef, 1 lb	1 60	1 70
" 2 lb	2 75	2 85
Brawn 1 lb	1 30	1 40
" 2 lb	2 35	2 50
" 6 lb	6 60	6 80
" 14 lb	14 50	15 00
Ox Tongue, 1½ lb	7 00	7 20
" " 2 lb	8 50	8 80
" " 2½ lb	10 75	11 00
Lunch Tongue, 1 lb	3 35	3 50
" " 2 lb	6 50	6 80
Chipped Beef, ½ lb	1 60	1 70
" " 1 lb	2 65	2 80
Pigs' Feet, 1 lb	1 65	1 75
" " 2 lb	2 45	2 60
Potted Meats, Tongue or Ham ⅛ lb	70	75
Potted Meats, Tongue or Ham ½ lb	1 20	1 25
Potted Deviled Ham or Tongue, ⅛ lb	70	75
Potted Deviled Ham or Tongue, ½ lb	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt	3 00	3 15
" " 1 pt	2 00	2 10
Gelatine of Boar's Head, 2 lb	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb	3 00	3 10
Plover Roast	5 00	....
Sliced Gold Band Bacon	3 00	....



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz. $2.50.





Beardsley's Boneless Herring. per doz 2 doz.... $4.75

(CANADIAN.)

Comp Corn Beef, 1-lb. cans			$1 40	$1 50
" " "	2	"	2 40	2 55
Comp Corn Beef 4-lb. cans			....	....
" " "	6	"	7 75	8 25
" " "	14	"	16 00	18 00
Minced Callops	2	"	....	2 60
" "	2	"	2 60	2 65
Lunch Tongue	1	"	3 40	3 50
" "	2	"	....	6 00
English Brawn	2		2 75	2 80
Camb Sausage	1	"	....	2 50
" "	2	"	....	4 00
Soups, assorted	1	"	....	1 50
" "	2	"	....	2 25
Soups and Boull.	2	"	....	1 80
"	[illegible]		....	4 50

Codfish. per doz.

Beardsley's Shredded, 2 doz. pkgs.... 0 90

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	5 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb.
French, ¼'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

Cocoa— EPPS'.	per lb.
Case of 112 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, " "	....
" 1 lbs. " "	....
Homeopathic, ¼'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (¼'s)		0 32
Mott's Breakfast Cocoa (in tins)		0 45
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		0 28
Mott's Caraccas Chocolate		0 40
Mott's Diamond Chocolate		0 22
Mott's French-Can Chocolate		0 18
Mott's Navy or Cooking Chocolate		0 27
Mott's Cocoa Nibs		0 35
Mott's Cocoa Shells		0 05
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate	0 21	0 43
Mott's Sweet Chocolate Liquors	0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each	0 50
Caraccas Sweet, in boxes, 6 lbs. each	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each	0 25
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb	0 50
Breakfast Cocoa—	
In bxs, nd 12 lbs. each, ½ lb., tins.	0 49

COFFEE.

Green.		per lb.
Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio	0 20	0 21½
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 28
Mocha and Java	....	0 35
Old Government Java	0 30	0 32
Arabian Mocha	....	0 36
Maracaibo	0 28	0 35
Santos	0 25	0 30
		0 27



For Custards Ice Creams Blanc Manges

Etc., Etc.

OUR

Pure Fruit Extracts

Cannot be excelled. Guaranteed strictly pure and free from any harmful matter. Drop us a line for quotations and price list. . . . . .

The F. F. DALLEY CO., Ltd.

Hamilton

Batty's

NABOB PICKLES and.... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM.

. . . EIGHT PRIZE MEDLAS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada — Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy plug tobaccos duty paid. Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street — Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. **OFFICE, Vancouver, B.C.**



A GLASS PITCHER

. . . *Free*

with Adams'

TUTTI FRUTTI

ASK YOUR WHOLESALER FOR IT

ADAMS & SONS CO.

11 & 13 Jarvis St., Toronto, Ont.

Jams and Jellies

We are headquarters for these goods. All kinds in stock.
Put up in several ways. Get our prices.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. **7 FRONT STREET EAST, TORONTO.** **Charles J. Peter.**

DRUGS AND CHEMICALS.

Alum	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03½
Borax	0 10 0 12
Camphor	0 80 0 85
Carbolic Acid	0 25 0 50
Castor Oil, 1 oz. bottle, p. gross	.... 4 20
" 2 " " "	.... 6 00
" 3 " " "	.... 8 40
" 4 " " "	.... 10 00
" ½ pint " "	.... 12 00
Olive Oil, ½ pts., 2 doz. to case, per case	.... 1 25
" pints, 2 doz. to case, per case	.... 2 50
Epsom Salts	0 02 0 02½
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 17 0 18
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 26 0 30
Saltpetre	0 08½ 0 09
Soda, Bicarb, per keg	2 75 2 90
Sal Soda	1 00 1 25
Madder	0 12½ ....

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00
Crown Brand (Greig & Co.)—	
1 oz. London....gross	6 00
2 " Anchor.... "	12 00
1 " Flat Crown "	10 80
2 " " "	18 00
2 " Square .... "	21 00
2½ " Round .... "	24 00
4 oz. Glass Stopper..... doz.	3 50
8 " " "	7 00
Parisian Essence .....gross	21 00
Ketchup, Fluted Bottles ....gross	12 00
" Screw Top..... "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 [illegible]

FRUITS.

FOREIGN.

	per lb.
Currants—Provincials, bbls	0 04 0 04¼
" ½ bbls	0 04½ 0 04⅝
" Filiatras, bbls	0 04¼ 0 04½
" ½ bbls	0 04¼ 0 04⅝
" Patras, bbls	0 04½ 0 05
" ½ bbls	0 04¾ 0 05¼
" cases	.... 0 05½
" Vostizzas, cases	0 06 0 07½
Panarete, cases	0 08 0 08½
Dates, Persian, boxes	0 04½ 0 05½
Figs—Eleme, 14 oz	0 09 0 10½
" 10 lb	0 09½ 0 12½
" 18 lb	0 13 0 15
" 28 lb	0 16 0 18
" taps	0 03½ 0 04
Prunes—Bosnia, cases	0 06 0 07
" Bordeaux	0 04½ 0 06½
Raisins—Valencia, off stalk	0 04½ 0 04¾
" Fine, off stalk	0 04¾ 0 05
" Selected	0 06 0 06¼
" Layers	.... 0 06½
" Sultanas	0 05½ 0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05½ 0 06¾
" Malaga—	per box
" London Layers	2 00 2 20
" Black Baskets	2 75 3 20
" Blue Baskets	3 25 3 50
" Dehesa Clusters	4 25 4 50
Lemons—Messina, boxes	2 75 3 50
Oranges—Valencias	6 50 7 50
" Cal. Navels, in boxes	3 75 4 25
" Sevilles	2 50 2 75

DOMESTIC.

Apples, dried, per lb	0 03½ 0 04
" evaporated	0 05½ 0 06

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	.... 2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	.... 2 75
40 dy	.... 2 80
0 dy	.... 2 85
20 16 and 12 dy	.... 2 90
10 dy	.... 2 95
8 and 9 dy	.... 3 00
6 and 7 dy	.... 3 15
5 dy	.... 3 35
4 dy A P	.... 3 35
3 dy A P	.... 3 75
4 dy C P	.... 3 25
3 dy C P	.... 4 35
HORSE NAILS— Canadian, dis. 50 per cent.	
HORSE SHOES— From Toronto, per keg	.... 3 60
SCREWS—Wood— Flat-head iron, 80 p. c. dis. Round-head iron, 75 p. c. dis. Flat-head brass, 77½ p. c. dis. Round-head brass, 72½ p. c. dis.	
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20 1 30
2nd " (20 to 40 inches)	1 45
3rd " (50 to 60 inches)	3 10
4th " (51 to 60 inches)	3 40
5th " (61 to 70 inches)	3 80
ROPE— Manilla	0 09 0 09½
Sisal	0 06¾ 0 07¼
AXES— Per box	6 00 12 00
SHOT— Canadian, dis, 17½ per cent.	
HINGES— Heavy T and strap	0 04¾ 0 05
Screw, hook and strap	0 03¾ 0 04
WHITE LEAD—Pure Association guarantee, ground in oil.	per lb.
25 lb. irons	0 04¾ 0 05
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04
TURPENTINE— Selected packages, per gal.	0 46½ 0 41½
LINSEED OIL— Raw, per gal	0 52 0 53
Boiled, "	0 55 0 56
GLUE— Common per lb	0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	.... 1 60
Clear Jelly Marmalade	.... 2 00
Strawberry W. F. Jam	.... 2 30
Raspberry "	.... 2 20
Apricot " "	.... 2 00
Black Currant "	.... 2 00
Other Jams " "	1 55 1 90
Red Currant Jelly	.... 3 10

(All the above in 1 lb. clear glass pots.

KNOX'S GELATINE.

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$12 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross	9 00
Small Med. "	7 80
Medium "	10 80
Large "	12 00
Spoon "	18 00
Mug "	16 20
Tumbler "	12 00
Cream Jug "	21 00

RICE, ETC.

	per lb.	per lb.
Rice—		
Standard "B"	0 03½	0 03¾
Patna	.....	0 04¾
Japan	.....	0 05
Imperial Seeta	.....	0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs.	0 08
	6-lb. boxes, sliding covers	
	(12-lb. boxes each crate.	0 08½
PURE—16-lb. boxes		0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 07½
	For puddings, custards, etc.	
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

SUGAR.

	c. per lb.
Granulated	0 04¾ 0 04⅞
Paris Lump, bbls. and 100-lb. boxes	0 05⅜ 0 05¾
" in 50 lb. boxes	0 05⅝ 0 05.80
Extra Ground, bbls. Icing	0 05⅝ 0 05¾
Powdered, bbls	0 05⅜ 0 05½
Very bright refined	..... 0 04½
Bright Yellow	..... 0 04¼
Dark Yellow	0 03⅞ 0 04
Demerara	3 75 3 85

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark.....per gallon.	0 30	0 33
Medium	0 33	0 38
Bright	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

What is it ?

? Quality of Goods Packages Sell on Sight

"BRANTFORD" and "CHALLENGE" CORN STARCH

SOAP.

Babbitt's "1776" Soap Powder $3 5



1 Box Lot..... 4 20
5 Box Lot..... 4 10
Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 120 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

TETLEY'S TEAS.

No. 1. Retailed 70c.; cost 50c.
No. 2. " 50c.; " 35c.
Mixed. " 40c.; " 30c.

"ALADA" CEYLON.



	per lb.
Green label, retailed at 30c.....	0 22
Blue label, retailed at 40c.....	0 30
Red lable, retailed at 50c.....	0 36
Gold label, retailed at 60c.....	0 44

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label.....	0 22
Green Label.....	0 28
Red Label.....	0 35
Orange Label.....	0 42
Gold Label.....	0 58

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's.....	0 57
Laurel, 3's.....	0 49
Brier, 7's	0 47
Index, 7's.....	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies.....	0 48
" " in 40-lb. boxes.....	0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—



Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes.....	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana.....	$10 00
Royal Turkish Egyptian.....	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)--		
Navy, in caddies.....	....	0 35
Navy, plug mark.....	0 33	35
Honey, boxes and caddies		43
Spun roll chewing, boxes		55

Plug smoking (with or without tags)—	per lb
Black Crown smoking, in caddies.....	0 35
Crown Rouge smoking.....	0 38
Leaf tobacco, in bales....	0 06 0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20.....	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20.....	55 00
Creme de la Creme Reina Victoria Special, 1-20.....	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40.....	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10.....	25 00
Ditto, low grades 13 50	20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne....	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins.....	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial..	50 00
" Conchas de Regalia.....	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mango, Nine.....	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—	
Cable	7 00
El Padre.....	1 00
Mauricio.....	15 00

WASHING POWDER.

"SILVER DUST"

Case..... 72 1-lb. cartoons	5 00
Half case.. 36 1-lb. "	2 50
Case..... 24 3-lb. "	4 25
Half case.. 12 3-lb. "	2 12
Case.....100 5-cent packages	3 50
Half case.. 50 5-cent packages	1 80

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1....	$ 1 45
" 3 " " "	1 60
" 2 " " " 2....	1 40
" 3 " " " 2....	1 55
" " " painted " 2....	1 40
Tubs, No. 0.....	3 00
" 1.....	0 00
" 2.....	5 50
" 3.....	4 00
Washboards, Globe 1 90	2 00
" Water Witch	1 40
" Single Crescent. ...	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World.....	1 75
" Rattler	1 30
Butter Tubs..... 1 60	3 60
Mops and Handles, combined	1 25
Butter Bowls, crates assort'd.	3 60

THE E. B. EDDY CO.

Washboards, Planet	1 60
" Waverly.....	1 50
" XX	1 40
" X	1 25
" Electric Duplex	2 25
" Special Globe..	1 50

Matches—	Per Case. 5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Tiger	2 60	2 80
Parlor	1 70	1 75
Red Parlor.....	1 70	1 75
Safety	4 00	4 20
Favorite	2 25	2 35
Flamers	2 25	2 35

Licorice Goods

SOME OF OUR LEADERS ARE :



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

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For . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

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DURABLE PAILS AND TUBS.

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OF NEWMARKET, ONT.,

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Chas. Boeckh & Sons, Toronto,
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Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

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ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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The Dry Goods Review and The Canadian Grocer $3.00

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THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL

Crosse & Blackwell

CELEBRATED FOR

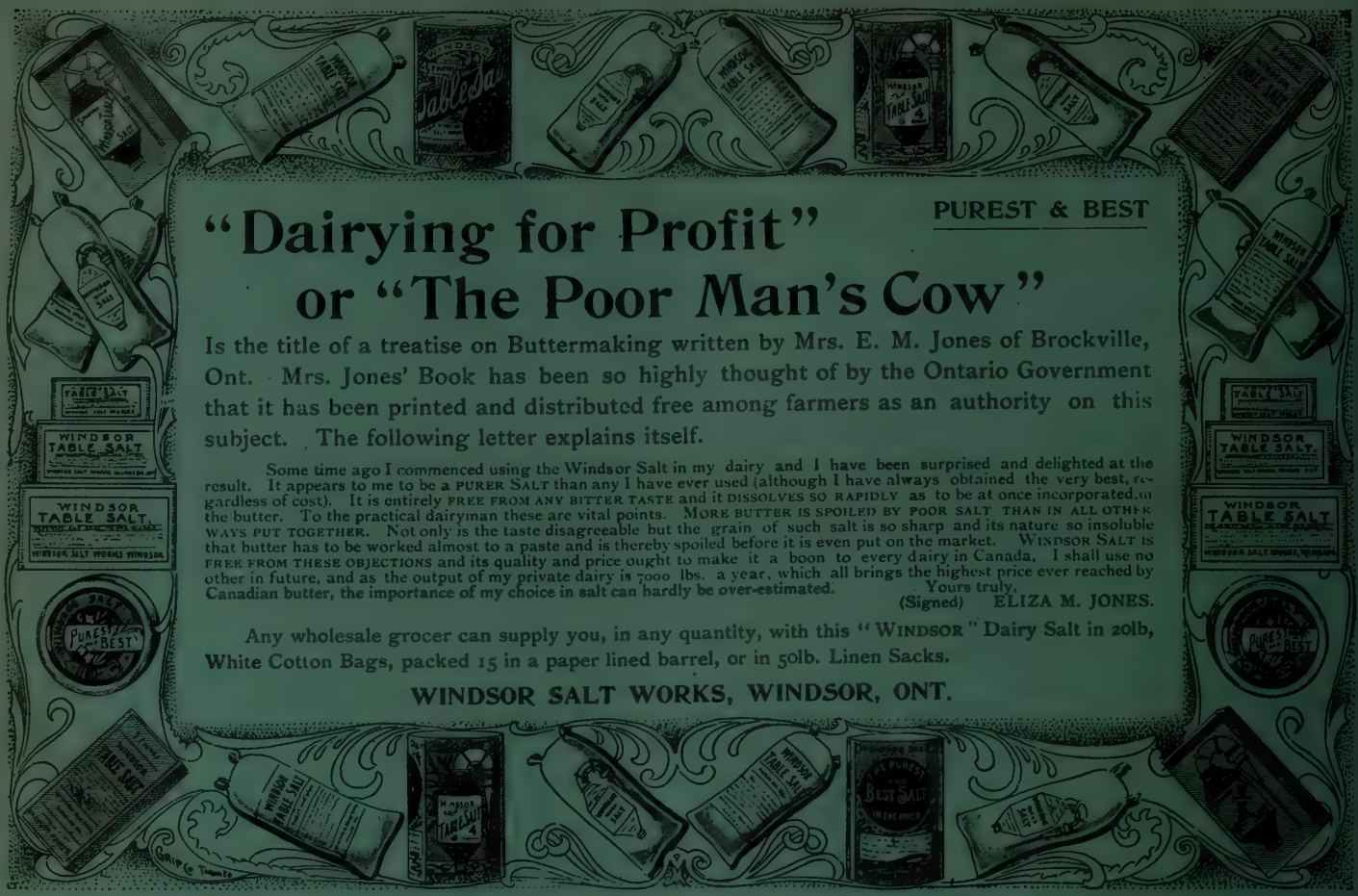
Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS



PUREST & BEST

"Dairying for Profit" or "The Poor Man's Cow"

Is the title of a treatise on Buttermaking written by Mrs. E. M. Jones of Brockville, Ont. Mrs. Jones' Book has been so highly thought of by the Ontario Government that it has been printed and distributed free among farmers as an authority on this subject. The following letter explains itself.

Some time ago I commenced using the Windsor Salt in my dairy and I have been surprised and delighted at the result. It appears to me to be a PURER SALT than any I have ever used (although I have always obtained the very best, regardless of cost). It is entirely FREE FROM ANY BITTER TASTE and it DISSOLVES SO RAPIDLY as to be at once incorporated in the butter. To the practical dairyman these are vital points. MORE BUTTER IS SPOILED BY POOR SALT THAN IN ALL OTHER WAYS PUT TOGETHER. Not only is the taste disagreeable but the grain of such salt is so sharp and its nature so insoluble that butter has to be worked almost to a paste and is thereby spoiled before it is even put on the market. WINDSOR SALT IS FREE FROM THESE OBJECTIONS and its quality and price ought to make it a boon to every dairy in Canada. I shall use no other in future, and as the output of my private dairy is 7000 lbs. a year, which all brings the highest price ever reached by Canadian butter, the importance of my choice in salt can hardly be over-estimated.

Yours truly,
(Signed) ELIZA M. JONES.

Any wholesale grocer can supply you, in any quantity, with this "WINDSOR" Dairy Salt in 20lb, White Cotton Bags, packed 15 in a paper lined barrel, or in 50lb. Linen Sacks.

WINDSOR SALT WORKS, WINDSOR, ONT.

Fruit Jars

ALL KINDS AND SIZES.

JELLY GLASSES
HONEY JARS

ETC.

Prices Right.

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The Original and only Genuine Preparation for Cleaning Cutlery.

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THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, JUNE 5, 1896. No. 23

Manufacturers to Her Majesty by Special Warrant THE QUEEN

TO THE COURT OF HOLLAND AND THE KING OF ITALY

PURVEYORS TO H.R.H. THE PRINCE OF WALES

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

Bulls Head Trade Mark

ONLY GOLD MEDAL PARIS 1878

1878 CROSS OF THE LEGION OF HONOUR

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875

Only Medal Dublin 1865. Grand Gold Medal Moscow 1872 &c &c

THE ONLY TEN CENT CIGAR

Kippered Herrings

The recognized leading Brand in all the markets of the world.



Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

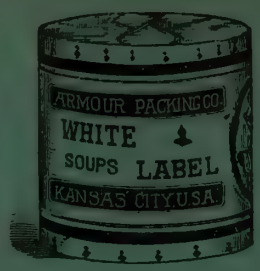
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Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

VARSITY CIGAR 5c. THE BEST IN THE MARKET

White Label Soups ••



High-grade correct soups cannot be produced with the facilities at the command of the average housekeeper. Therefore, when a special dinner is to be given, it is a relief to have at hand a prepared soup which can be relied upon as absolutely correct in combination and flavor. Prepared by a chef of consummate ability, perfect in every detail that goes to make up a correct soup, WHITE LABEL SOUP may be offered with the utmost confidence by the fancy grocer. Twenty varieties, quarts, pints and half-pints.

Manufacturers' Agents.

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Montreal

J. HUNTER WHITE
St. John, N.B.

Armour Packing Co. . .

Kansas City, U.S.A.

SPECIAL IN

DINNER SETS

Our own I.X.L. Shape
In Brown or Dove Colors

97 PIECES, - $4.50

(Packing, 25 cents)

Or in crate lots—15 sets in crate—5 per cent. discount.

Assorted packages in **White Granite Seconds** a specialty.

The CANADA CROCKERY IMPORTING CO. Ltd.

181 to 185 McGill Street

MONTREAL

TANGLEFOOT

Sealed Sticky Fly Paper

PRICES FOR 1896

REGULAR.		"LITTLE."	
One Box -	45 Cents	One Box -	18 Cents
One Case - -	$4.00	One Case - -	$2.10
Five Cases -	3.75		
10 Boxes in a Case.		15 Boxes in a Case.	



LIST OF CANADIAN GROCERS WHO HANDLE TANGLEFOOT

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TORONTO, ONT.
H. P. Eckardt & Co.

BROCKVILLE, ONT.—Gilmour & Co.

QUEBEC, QUE.—Langlois & Paradis.

MONTREAL, QUE—Geo. Childs & Co.
N. Quintal & Fils.

TRURO, N.S.—Black & Co.

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Holders Are no longer packed with TANGLEFOOT, but are put up separately in boxes of 50 which job for $1.00.

Standard Goods THE Best to Handle

Canned Haddies . .



"THISTLE" BRAND



This Spring's Pack Now on the Market.

The quality and flavor of this "Standard Brand" is well known, and deservedly so, for they are real Haddock, specially prepared, not any kind of fish put up and branded Haddie.

To be had of the Leading Wholesale Grocers throughout the Dominion

---

Lazenby's

SOUP SQUARES

Assorted Flavors

COX'S GELATINE

UNRIVALLED FOR

Quality, Strength and Cheapness

Lazenby's

SOUP SQUARES

Assorted Flavors

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A. P. TIPPET & CO.
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F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
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All Kinds of Crockery

And can supply you with any article you want in **Rockingham Ware, Yellow or Bristol Glazed Ware.** A full price list on application. . . . . .

Brantford Stoneware Mfg. Co. **Brantford, Ont.**

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
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CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." Lancet.

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PARIS
SYDNEY
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ROSE & LAFLAMME, Montreal.

TEAS

A splendid lot of **Japans cheap at 22c., we offer** (while they last) to reduce stock at . . . **18c.**

Aberdeen Blend (Ceylon and Indian) in iron chests, to introduce **we offer for 60 days at 18c.**

GRAND MOGUL Tea at 30, 40, 50 and 60c.—push it. Every sale will bring you further sales.

T. B. ESCOTT & CO. *Wholesale Grocers,* ***London, Ont.***

Do You Sell Crockery?

Then we want your business

We manufacture all kinds of

White Enamelled Bristol Stoneware Butter Crocks, Churns, Milk Pans, Liquor Jugs, Molasses Jugs, Preserve Jars, Fire-Proof Stew Pans, Bar Spittoons, Cuspidores, Bed Pans, Beer Mugs, Ale Tumblers, Ink Bottles and Ginger Beer Bottles, Flower Pots, etc.

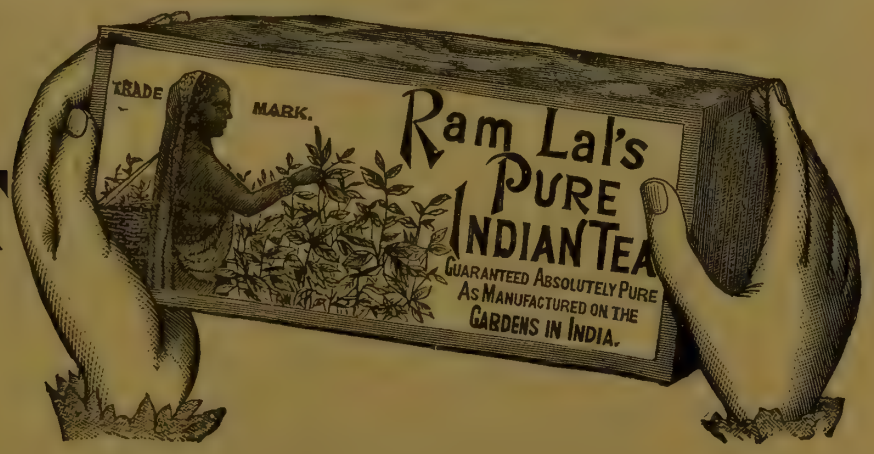
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In the political contest ? That's all right, but see that you have

CAUGHT



ON

to stimulate the exhausted energies of your customers.

ROSE & LAFLAMME *Eastern Agents . . .* ***Montreal***

Protect your stores and warehouses
by equipping them with our

Round Bottom Fire Pails

Always Ready when Wanted.

The E. B. EDDY CO. Ltd.

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38 Front St. West - TORONTO

AGENTS: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria. Permanent agents not yet appointed for St. John's, Nfld.

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HAMS, BACON OR LARD

Try the "Rose Brand"—High-class Goods.

PACKED BY

The GEO. MATTHEWS CO. Ltd., Ottawa and Peterborough

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

You can sell



REINDEER BRAND

CONDENSED MILK
CONDENSED COFFEE AND MILK
CONDENSED COCOA AND MILK
EVAPORATED CREAM

Don't let your customers buy them elsewhere.
Be in the position to supply them yourself.

BUY IN SMALL LOTS AND OFTEN

Come



Let us reason together. Your trade demands a really good Japan Tea — something that will please and satisfy the consumer and leave a good margin for yourself. We have such a line just at hand.

QUEEN'S PLATE

In Half Chests, April Pickings, 1896. specially selected leaf, and just the sort of value that will enable the retailer to make a decent profit for himself and bring trade every time.

WE HAVE AN EXCELLENT ASSORTMENT OF INDIANS AND CEYLONS, HIGH AND MEDIUM GRADES. BARGAINS EVERY ONE.

W. H. Gillard & Co.

Wholesalers Only

Hamilton

JOHN MOUAT, Northwest Representative, WINNIPEG

Snow Drift Baking Powder



It will pay you to use the utmost care in buying Baking Powder. There is so much adulterated and harmful stuff now being offered, under all sorts of delusive names, that the pure article seems scarce. Our product is guaranteed absolutely free from any injurious substances, and is consequently PURE.

The Snow Drift Co., Brantford, Ont.



The Sydenham Glass Co. Ltd.

Manufacturers of **WALLACEBURG, ONT.**

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint. Write for prices. Prompt attention to orders and inquiries.

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REPRESENTATIVES:

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British Columbia, **Martin & Robertson, Vancouver and Victoria.**

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, JUNE 5, 1896 ($2.00 per Year) No. 23

DROPS FROM THE EDITOR'S PEN.

Trust not in luck: Trust your brains.

—

Genius is sometimes a curse; common sense, never.

—

The novelty in advertising should not be the nonentity.

—

Attend to your books or your creditors will attend to you.

—

Consistency in advertising brings continuity in trade.

—

Politics and business, like oil and water, do not mix well.

—

The liberal advertiser is, as a rule, the judicious advertiser.

—

The deceitful merchant becomes in time the decimated merchant.

—

An over-stocked store, like an over-fed stomach, induces congestion.

—

Close and careful buying does not mean penurious and skinflint buying.

—

Money makes the mare go, but, after all, it is brains that makes business go.

—

Idleness has killed more people than hard work has ever decimated by disease.

—

"S" stands for sugar, a commodity sweet, which helps drive the retailer into the street.

—

It is not always the politician who has the glibbest tongue that has the most common sense.

—

When efforts to secure a customer have been rewarded efforts to keep him should be begun.

—

When a merchant has to "pay the piper," it is not always music that he gets in return thereof.

—

He is a wise merchant who takes more pride in his business than he does in his ancestry.

—

It is not so much quantity as quality of material that is desirable in efficient business building.

—

Be not deceived; questionable business methods will not always keep the "mill" grinding.

—

What is needed for the next Canadian Parliament is many politic men and few men of politics.

—

Politics are getting hot, but he is a foolish merchant who allows them to burn a hole in his pocket.

—

Cease bad business methods; learn to practise good ones, should be every merchant's motto.

—

Merchants or clerks who imagine that independence is arrogance are the close prisoners of delusion.

—

There are some men who try to cover up their ignorance of business by a superabundance of bluster.

—

It stands to reason that the merchant who does not know his stock cannot know how to sell his goods.

—

The devil sometimes gets into the business, but business keeps a good many people from going to the devil.

—

Untold advantages are lost by every one of us because we do not keep our eyes and ears as open as we might.

—

Credit will never be wholly driven from the commercial field, but Cash is gradually becoming cock-of-the-walk.

—

Hope for success in business must have a foundation, and there is none other foundation than brains and capital.

—

Don't ignore a lesson, even if it is conveyed by the departmental store. Old Lucifer himself sometimes teaches useful lessons that saints can with profit appropriate.

—

The difference between the sugar beet and the "dead beat" is this: the one gives out saccharine and the other gall.

—

It is no credit to a merchant to assert that because credits were long twenty-five years ago that they should be long still.

—

Every merchant should help build up his town as well as his business; for in building up his town he helps build up his business.

—

The stock on your shelves represents money as much as the five-dollar bill in your pocket. Be careful to whom you entrust it.

—

Love of novelty is one of the predominant peculiarities of humanity, and the merchant who judiciously caters to it gains profits thereby.

—

Our cousins across the border are still agitating for sound currency. They will get sound currency when they get sound ideas; and not until then.

—

Assiduous attention to business is the price of success; and yet he who does not occasionally forget his business can hardly become a successful man.

—

Reserve force is necessary in business as well as in battle. And the way to keep augmented the reserve force is to read, think and keep your eyes open.

—

Physical force no man has a right to use upon his clerks, but a few metaphorical undercuts judiciously administered to a thoughtless clerk are quite likely to knock a little sense into him.

—

What a blessed thing it would be if the people of this country could generate as much earnestness and enthusiasm regarding business matters as they now do over race and religious questions.

FOOD FOR CLERKS.

"WHEN a man has done his work," says Ruskin, "and nothing can any way be materially altered in his fate, let him forget his toil, and jest with his fate if he will; but what excuse can you find for wilfulness of thought at the very time when every crisis of fortune hangs on your decisions? A youth thoughtless, when all the happiness of his home forever depends on the chances or the passions of the hour! A youth thoughtless, when the career of all his days depends on the opportunity of a moment! A youth thoughtless, when his every action is a foundation-stone of future conduct, and every imagination a foundation of life or death! Be thoughtless in any after years, rather than now—though, indeed, there is only one place where a man may be nobly thoughtless, his deathbed. Nothing should ever be left to be done there."

Reserves which carry us through great emergencies are the result of long working and long waiting. Collyer declares that reserves mean to a man also achievement—"the power to do the grandest thing possible to your nature when you feel you must, or some precious thing will be lost—to do well always, but best in the crisis on which all things turn; to stand the strain of a long fight, and still find you have something left, and so to never know you are beaten, because you never are beaten." Every defeat is a Waterloo to him who has no reserves.

He only is independent in action who has been earnest and thorough in preparation and self-culture. "Not for school, but for life, we learn;" and our habits—of promptness, earnestness, and thoroughness, or of tardiness, fickleness, and superficiality—are the things acquired most readily and longest retained.

One who reads the chronicles of discoveries is struck with the prominent part that accident has played in such annals. For some of the most useful processes and machinery the world is indebted to apparently chance occurrences. Inventors in search of one object have failed in their quest, but have stumbled on something more valuable than that for which they were looking. Saul is not the only man who has gone in search of asses and found a kingdom. Astrologers sought to read from the heavens the fate of men and the fortune of nations, and they led to a knowledge of astronomy. Alchemists were seeking for the philosopher's stone, and from their efforts sprung the science of chemistry. Men explored the heavens for something to explain irregularities in the movements of the planets, and discovered a star other than the one for which they were looking. A careless glance at such facts might encourage the delusion that aimless straying in bypaths is quite as likely to be rewarded as is the steady pressing forward with fixed purpose towards some definite goal.

But it is to be remembered that the men who made the accidental discoveries were men who were looking for something. The unexpected achievement was but the return for the toil after what was attained. Others might have encountered the same facts, but only the eye made eager by the strain of long watching would be quick to note the meaning. If vain search for hidden treasure has no other recompense, it at least gives ability to detect the first gleam of the true metal. Men may wake at times surprised to find themselves famous, but it was the work they did before going to sleep, and not the slumber, that gave the eminence. When the ledge has been drilled and loaded and the proper connections have been made, a child's touch on the electric key may be enough to annihilate the obstacle, but without the long preparation the pressure of a giant's hand would be without effect.—Architects of Fate.

CASH VS. CREDIT.

"Marshall Field's recent declaration that a retail business should be a cash business is founded upon wide experience and expresses a marked tendency of modern trade, as seen in the modern shortening of Chicago credits," says The Chicago Dry Goods Reporter. "But it also has its modifications and exceptions, and these grow largely out of the nature of the community in which the merchant is doing business.

"The system of long credits in vogue throughout the country a quarter of a century ago was not a mistake, though to adopt it again in large towns would be the worst of mistakes. * * *

"The whole question of cash versus credit turns upon the one vital pivot that determines the whole destiny of the merchant—his judgment. The first point to consider is whether you are doing business in a cash or a credit community, whether the people who buy the bulk of your goods have a steady or intermittent income. * * *

"There are agricultural sections in the west, where even well-to-do farmers may be temporarily short of ready money, and this in spite of the general truth of Mr. Field's remark about farmers being able to sell for cash. There are times when the farmer demands the right to hold his products from a ruinously low market. In such times he will ask credit of his local merchants, and everyone who knows the facts must admit that it would be folly to refuse it to an honest and solvent customer of this sort.

"There are risks which the merchant must take, and this is sometimes one of them. The error is not in refusing to adopt a stiff open-and-shut cash policy under all circumstances, but in neglecting to trust judiciously and to demand cash judiciously."

BREAD PRICES A CENTURY AGO.

BAKERS one hundred years ago were saved the arduous labor of setting a price upon their bread. It was never necessary for the boss bakers to meet when flour went up 75 cents a barrel and advance the price of bread 1 cent a loaf. The Town Council was kind enough to relieve them of that trouble. In the advertising columns of old colonial newspapers will be found, among other things quaint and curious, the price and weight of bread, published at intervals by the city officers, as the price of wheat varied. For instance, in a copy of The Massachusetts Gazette, in the year 1765, is the following typical advertisement:

ASSIZE OF BREAD.

Wheat 4s. 6d. per bushel.

	lb.	oz.	dr.
A fourpenny white loaf	2	5	1
A twopenny white loaf	1	2	9
A fourpenny brick loaf	2	2	1
A fourpenny loaf brown bread, 3 qrs. wheat, 1 qr. rye meal	2	13	0
A 4d. ditto, not more than half Indian meal	3	12	0
A bisket of a copper price	0	6	2

N.B.—Allowance must be made for the drying of the bisket.

ALL BAKERS TAKE NOTICE.

Jonathan Sefton
City Treasurer.

This was published on the 20th of June, 1765. On the 15th of August following wheat went up to 4 shillings 10 pence a bushel. A new assize was published, and it is interesting to compare the schedule with the other:

Wheat 4s. 10d. per bushel.

	lb.	oz.	dr.
Fourpenny white loaf	2	2	12
Twopenny white loaf	1	1	0
Fourpenny brick loaf	1	15	12
Fourpenny loaf brown bread, 3 qrs. wheat, 1 qr. rye meal	2	10	0
Fourpenny do., not more than half Indian meal	3	8	0
A bisket of a copper price	0	5	12

It will be noticed that the price of bread did not fluctuate. But as wheat went up or down the consumer received more or less bread for his money. The difference of four pence a bushel in the price of wheat made a difference of three ounces in the weight of a four-penny brown loaf, and of two ounces five drams in the size of a fourpenny white loaf. The sensitive "bisket of a copper price" shrank six drams at a fourpence rise in the price of wheat.

The bakers in those days must have appreciated the force of that consoling phrase that "they also serve who only stand and weigh it." Apparently life had little else for them to do, with a frequently changing scale of weights so elaborate, and a Town Council always admonishing them to "make allowance for the drying of the bisket."

The connection between a loaf of bread and a bushel of wheat at so many shillings and pence is too much for the modern mind. It is rejoiced to find an assize that uses the familiar term of dollars and barrels, so that it may revel in comparisons.—Grocery World.

We offer the following lines of canned meats and poultry—

Boned Chicken
Boned Turkey
Boned Duck
Boned Pigs' Feet
Corned Beef
Lunch Tongue
Ox Tongue
Cambridge Sausage
Chipped Beef
English Brawn
Potted Game
Potted Chicken
Potted Beef
Potted Turkey
Potted Ham
Potted Tongue
Sandwich Ham
Sandwich Tongue
Devilled Ham
Devilled Turkey
Devilled Chicken
Ham, Chicken and Tongue

LUCAS, STEELE & BRISTOL WHOLESALE GROCERS Hamilton, Ont.

Grocers, Attention!

Your tea trade is returning with a rush. What is doing it?

Ram Lal's Pure Indian Tea

WHY? BECAUSE—

Tea peddlers cannot buy this old reliable brand, the best of all package teas, (THE MOST LARGELY IMITATED) and still leading the procession of package teas.

JAMES TURNER & CO., Hamilton, Ont.
Wholesale Western Agents.

Extra Choicest
April Pickings
New Crop

Japan Tea

Now in store ex "Empress of India."

Also to hand, an invoice of

YOUNG HYSONS *Splendid Values*

BALFOUR & CO. HAMILTON.

CANNED TOMATOES

We have a few lines of above goods consisting of the following well known packs :

KENT
AYLMER
BOULTER
SIMCOE
A. C. MILLER
BURFORD
PURE FOOD
BELLEVILLE

BOULTERS' SIFTED EARLY JUNE PEAS.

H. P. ECKARDT & CO. Wholesale Grocers, **TORONTO**

ABOUT PINEAPPLES.

PINEAPPLES will soon be very plenty and within the reach of every housewife's allowance. A test to determine whether a pineapple is ready for use is to pull out one of the green spike leaves at the top. It should come out readily if the fruit is ripe. Pare the pineapple and carefully remove the eyes with a sharp pointed knife.

The better way to treat the fruit, remarks an exchange, is to pick the flesh from the core with a silver fork, commencing at the stem end. The uneven pieces look better and are nicer to handle than when cut into slices. The rind of the pineapple contains acid that is apt to cause a swollen mouth and sore lips. If the fruit is to be sliced, the same knife should not be used for slicing and peeling. The Cubans use salt as an antidote for the ill effects of the peel. The fruit itself contains a vegetable pepsin, and, if eaten after a hearty meal, will assist digestion.

A very pretty way to serve a pineapple is in the shell. Select a nice large pine and wash it well. If there are any imperfect leaves at the top remove them. Cut the top straight across, leaving about one inch of it in depth below the leaves, and lay it one side. Trim off the rough places on the bottom just enough so that the fruit will stand level. Now with a sharp knife cut out the inside of the pineapple, leaving a wall three-quarters of an inch thick all around. With a silver fork pick the flesh into small pieces, rejecting the core. Peel two oranges, remove all the white part, and slice the fruit toward the centre. Put the orange pulp and juice with the shredded pineapple, cover them with sugar and keep in the ice chest one hour at least. At serving time place the pineapple shell on a large plate covered with a pretty doily and fill the shell with the prepared fruits, which should be very cold. Replace the top of the pineapple and send to the table at once. A little sherry may be used with the pineapple if desired. Strawberries may also be used in place of oranges.

Brandied pineapple does not require to be cooked, and is exceedingly nice to serve with ice creams, custards or corn starch puddings. After peeling the pines and removing the eyes, begin at the stem end, and with a silver fork pick the fruit from the core. Take self-sealing jars and pack them with the picked pineapple and granulated sugar, allowing as much sugar as you have fruit. Pour very slowly over them white brandy until the jars are filled. Screw the covers down tight and keep the jars in a dark place. If one does not wish to use so much brandy the fruit can be prepared thus : After picking the pineapples into pieces, for every pound of fruit take one pound of granulated sugar. Put them in alternated layers in an open-mouthed stone jar or porcelain kettle. Cover and stand in a cool place over night. In the morning put the fruit in jars and fill with the syrup, letting the jars overflow to remove all the air. Add a tablespoonful of sherry to every quart jar. Before filling the jars stand them with the tops down in hot water ; keep the lids and rubbers also in water. Keep the filled jars in a dark, cool place.

A pudding called pineapple cream is made thus : Rub half a pound of butter and one pound of sugar to a cream. Stir in one pound of grated pineapple and add the yelks of three well beaten eggs and one cup of milk. Beat the whites of the eggs light and stiff and add them last. Line a pudding dish with a rich pie crust, rolled very thin, fill it with the prepared custard, and bake in a moderate oven until the custard is done.

TO FIGHT DEAD BEATS.

The grocers of Hoboken, according to a paper of that place, have formed the "Hoboken Retail Grocers' Association," which organization is designed to associate together the many grocers of that city for their own protection and benefit, and especially for the purpose of security against "dead beats," for which purpose a black list will be formed. Another object will be to purchase as an association goods in large quantities and distribute them among the members at the actual cost price, thereby enabling them to offer the same to the public at a uniform price.

People who don't care



for Mince Pies during the summer months can use my **Condensed Mince Meat** in a variety of ways. It makes up into lovely pudding and cake, and is so quickly and easily prepared that as a summer commodity it is indispensable to many. It will keep for almost any length of time.

J. H. WETHEY, St. Catharines, Ont.

Currants

Choice Fruit = Cheap

DAVIDSON & HAY, WHOLESALE GROCERS **Toronto, Ont.**

But one kind of Wheat

GLAD TO SEND YOU SAMPLES.

the kind that costs more than the ordinary milling wheat is ever used in making Molina Rolled Wheat. We don't take as much of the bran off as some mills do and that

makes Molina Rolled Wheat

more wholesome than others and a quicker business bringer.

THE TILLSON CO. LTD.
TILSONBURG, ONT.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure. **"BELL BRAND"** Superior to all Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East
. . . . TORONTO

30 St. Francois Xavier Street
. . . . MONTREAL

HANDY BICYCLE BRUSH.

SINCE the bicycle attained its present popularity, a most important question for every cyclist has been "how shall I keep my wheel bright, clean and attractive, ?" and the use of a rag has not been found a satisfactory means for accomplishing this object. The demand for something more satisfactory was strongly felt, and the



result is the Boeckh all-bristle bicycle brush, which is now having a large sale. The accompanying cut shows the design of the brush, and by its means every part of the machine can be reached. The stiff bristle part can be used to remove any mud, grease, or dirt that may have become attached to the tubing, tires, chain and sprocket; and the soft hair part, for dusting and removing oil, or sand, etc., from around the bearings and between the spokes, which could not easily be reached by any other means. These brushes are guaranteed to be of pure materials, and in consequence, will outwear any common brush several times over, and besides are sold at a very reasonable figure for a high-class article. They are manufactured by Chas. Boeckh & Sons, of Toronto, and may be had from all the leading dealers in the Dominion.

THE FRENCH PEA PACK.

The continued drought in France has seriously injured the pea crop and the packing has virtually ceased from lack of material, according to reports just received in New York. Some of the packers have cabled instructions to their representatives here to cease taking orders for futures. The spot market has not been affected by this information, as there is a large stock of old crop to be disposed of and buyers show little interest.—N. Y. Journal of Commerce.

TEA DISPLAYS IN WINDOWS.

The grocer who is attempting to push his tea and coffee trade, and no articles are more deserving of being pushed, may get an idea from the following, says St. Joseph Journal of Commerce. In the background show a drapery of garnet cotton flannel hung from a curtain pole, half the height of the window, over which hang a bamboo curtain. On the pole drape three Japanese newspapers. On the bottom of the curtain, on the floor, place three large Japanese fans an equal distance apart. In the centre of the window show a large "T" made from lumber and decorated with "T's." Glue on top of this "T" two Jap dolls standing holding a small Jap parasol. On each side of the "T" build pyramids of caddies, with a party of Brownies having a tea party. From the ceiling suspend a large Japanese umbrella, from the ribs of which hang tiny parasols and lanterns. Around the entire window panes tack Jap napkins, while on the floor of the window place teas and coffees in Jap trays. This will be quite a drawing card and a success in the tea trade.

The creditors of David Daniels, general store, Bracebridge and Burk's Falls, will meet on Friday in the office of Henry Barber, the assignee. The statement shows assets of about $8,500, $6,000 at the Bracebridge store, and $2,500 at Burk's Falls. The liabilities total about the same amount. It is probable that an arrangement will be effected.

Spend not your substance in trying to work out visionary business schemes, but exercise your brains and muscle in developing practical business methods.

LAURENTIA
L
SYLVA

Laurentian Spring Water Co.

90 BEAUDRY ST., MONTREAL

Some people don't know that water is the chief ingredient of ginger ale, and that the quality of the ale depends on the quality of the water. Those who do know it have begun to use LAURENTIAN brand; those who will now know it should try this brand . . . .

"L"

Ginger Ale
Cream Soda
Soda Water

Sparkling, aromatic, highly carbonated and absolutely pure.

All our goods are made from the celebrated **Laurentian Artesian Spring Water**, and the trade will find them equal in every respect (except price) to any brand of imported waters.

Send Sample Order, which will receive prompt attention

An Interesting Page . .

Is this, and a valuable one, too, for every grocer who is, in the true sense of the word, a family grocer—one who sells only the purest and best, and thus secures the confidence of the housekeepers, and, perhaps more important yet, their regular trade. Seasonable articles are these and the best of their sort. . . . . .

Just the time of year when summer ices and creams demand a rich, delicate flavoring.

Crown Brand Flavoring Extracts

Are the kind the cooks will need. Made in forty flavors—every one absolutely pure. We know—we make them. If you sell them once you will always need them in stock. They always give satisfaction.

Just the time of year when snowy, starched linens, laces and gowns are needed for summer wear.

Mack's Double Starch

Is the purest and best to use, as every laundress will say who has tried it. It needs no washing powder with it nor any preparation to give the gloss. They're all in the starch. . . . . .



Half a Century of Royal Favor

and a wide popularity all over the world, justify us in recommending Carr & Co.'s Biscuits. Their good qualities recommend them too, and always insure a steady sale.

✻

ROBERT GREIG & CO.

Sole Agents for Canada

MONTREAL

Extracts You want the best.



We desire to furnish you with the **VERY BEST.**

Seely's

ALL SIZES. EVERY FLAVOR. **FINEST QUALITY OF GOODS.** **ELEGANTLY PUT UP. SIGHT SELLERS.**

The most attractive Extracts on the market.
Profit to the trade as handsome as the goods.



Selling Agents

Turner, Mackeand & Co. WHOLESALE GROCERS Winnipeg



Canned Pineapple

It is great, and we have **caught the trade.**

You would have no doubt about this if you were to drop in at our Toronto factory and see us at work preserving this luscious fruit.

Have we competition? No! Because we are the only firm using the famous Florida Pines, and we import direct in refrigerator cars, our immense plant enabling us to pack them the same day they arrive. They are preserved in heavy syrup from the best granulated sugar.

Grocers who sold our Pines last year will now sell no other. Our pack this season will be large, for we want to be able to fill all orders. Remember the three grades—Grated, Extra Standard and Standard. All in 2-lb. tins.

CUT THIS OUT

Hold your order for our senior member, as he will call on every wholesaler in the Dominion on his annual transcontinental tour during the summer

BOULTERS' PEERLESS LION BRAND CANNED GOODS

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

The MacLean Publishing Co.
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FINE MAGAZINE PRINTERS
and
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CANADA IGNORED.

FOR some months an agitation has been on foot in the United States having for its object the inauguration of a reciprocity policy similar to that abrogated by the Wilson tariff. In pursuance of this circulars were addressed to manufacturers representing the various industries of the country. And last week the instigators of this investigation, the Republican members of the House Ways and Means Committee, laid the report which they had drawn up before their Democratic colleagues on the committee.

The report in question is an extensive one. It deals exhaustively with the trade relations with Germany, Cuba, Brazil and the South American Latin States generally, and shows that since the abrogation of the treaty clauses of the McKinley law the relationship of the United States with these countries has not been satisfactory commercially, and in some instances fraternally as well. But not a word does there appear to be in regard to the question of reciprocity with their nearest neighbor—the Dominion of Canada. This is significant.

The ignoring of Canada cannot be because her trade is not worthy of being courted, for Canada ranks third in the list of that country's customers. The goods bought by Canada from the United States last year for home consumption aggregated $54,634,521, the largest, with one exception, on record. The United Kingdom, of course, is Uncle Sam's best customer by two or three hundred millions of dollars. Then comes Germany with $92,053,958 worth to her credit. France ranks fourth with nearly seven millions less than the Dominion.

The trade of none of the countries to the south, with which the United States is at present so desirous of renewing reciprocal relations, is anything in comparison with that of Canada. Brazil, the best of them, only takes about $15,000,000 worth of United States products annually, and the Spanish West Indies and Mexico about the same. The purchases of the best of the South American countries and West India Islands do not come within more than one-third of those of Brazil, Spanish West Indies and Mexico. Some of them, in fact, take very little more than half a million dollars' worth.

Neither is the fact that Canada has been ignored in the report in question due to passiveness on the part of this country. Canada is desirous of extending its trade with the United States, just as it is with other countries. At present it is growing on the one side: We are buying more from the United States annually, but selling less. Indeed, our exports to the United States were nearly a million and a quarter dollars less in value than they were twenty years ago.

The kernel of the whole matter is that Canada does not appear to be able to get a reciprocity treaty with the United States, and at the same time preserve her national honor. First, there is demanded discrimination against the Mother Land, and that, whether we are inclined to do so or not, is something which the Home Office has intimated no colony or dependency shall be permitted to do. But at any rate we are not at all inclined to secure a treaty on any such terms.

While Canada desires closer trade relations with the United States, and would probably get along better with than without them, yet we shall not die if we do not have them. We shall go on growing just the same. Perhaps not so fast, but we shall grow, if we so choose, and if we send to Parliament the right kind of common-sense business material.

THE TWO-CENT POSTAL RATE.

THE agitation for a one-cent postal delivery in cities is growing. The various boards of trade throughout the country are gradually enlisting themselves in the cause, and it is but a matter of time before the desideratum will be secured.

The demand for the reduction of the rate to one cent per ounce is not an unreasonable one. It is perfectly reasonable. The postal authorities themselves do not deny that such letters can be profitably delivered at one cent. They base their argument in rebuttal on the statement that they cannot afford to reduce the present rate because it helps to lighten the deficit created by the postal service outside the cities.

When a wholesale merchant discovers that his country trade is not paying as well as he would like he does not cripple his city business in order to make up for the loss entailed. On the contrary, he will rather try what can be accomplished by economy.

The Postal Department chooses to follow an opposite course. It adopts a principle which cripples one part of the postal service without in any way facilitating the other. And not only cripples this service, but handicaps the mercantile men of the cities by increasing the expenses of their mailing department by 100 per cent.

The trouble is that the Post Office Department, like all other business departments of the Governmental system, is almost continually in the hands of men who are mediocres of one of the professions, and not practical business men.

If the Department would remove the sinicures from office, curtail the franking system by about 75 per cent., and cut off the fake publications that have the free use of the mails, there would be no excuse for continuing the present rate of two-cent on "drop" letters.

It is economy, not the imposition of unnecessary burdens upon the mercantile community that will place the Post Office Department in a healthier condition financially. If there are private individuals who are only too willing to deliver local letters at one cent each, surely the Post Office Department, with all its facilities, can afford to do so.

WRONG CONCEPTIONS OF WINDOW DISPLAYS.

A STORE window may attract crowds and yet not be worth two cents. Attractive window dressing means window dressing that will sell goods as well as catch the eye of passers-by.

A jackass in the window is all right if jackasses are sold in the store. But it is a wrong conception of the office of the window that a merchant has when he sticks a jackass in the window to sell groceries, hardware, or dry goods. Yet there are people who do equally as foolish things.

Not long since, one of the departmental stores placed a lot of painted young women, and badly painted ones too, in its windows. The scheme drew crowds—men and boys who ogled the girls, and women who turned away with shame and disgust.

If a window is to be turned into a side show for exhibiting female beauty (?), monstrosities, etc., by all means make the females, the monstrosities, or whatever it may be, sell goods.

When a window attraction over-shadows the particular line of goods which the merchant sells it is a failure.

There is one departmental store in Toronto whose windows always attract crowds and yet the designs and the figures in the windows are consistently made to bring out strongly certain lines of goods. At present in one of the windows of that store is the wax figure of a lady in the act of mounting a bicycle. It attracts a great number of people; but it is patent to everyone that the object is to advertise the bicycle costume which gracefully fits the figure. And there is no question that it does what it is designed to do.

Make your windows attractive by all means, but make the attractiveness sell goods.

THE GERMAN SUGAR BOUNTY.

THE new German sugar bounties which have been agreed to by both the Reichstag and the Bundesrath fixes the bounty on raws at equal to 27c. per 100 lbs., against 13½c. under the old system, and on granulated at equal to 38½c. per 100 lbs., against 21½c. per 100 lbs. as before.

Mr. Willett, of Willett & Gray, stated in an interview recently "that taking into account the amount of raw sugar required to make one hundred pounds of granulated, the new rate will be equal to 30c. per 100 lbs. on raws, against 38½c. per 100 lbs. on granulated, or, say, 8½c. per 100 lbs. more bounty on refined than on raws against present difference of 6c."

The increase in the bounties in question naturally means a decrease in the protection enjoyed by other countries in which German sugar comes into competition. The refineries in England, of course, enjoy no protection except that which distance may afford. But as the competition of German sugar has already wrought much harm to the refineries in Great Britain we may expect it to work still more.

As far as Canada and the United States are concerned, the new bounties are tantamount to a reduction in the tariff on sugar in the respective countries of about 3½c. per 100 lbs.

A couple of years ago German granulated sugar was a factor on the Canadian market, and the unpopularity which it then earned is not likely to be soon forgotten. The Canadian refineries are turning out the best granulated sugar in the world, and the public taste has had a correspondingly high cultivation.

Into the United States German sugar comes steadily, and the increase in the bounties will of course tend to increase the quantity. On account of the shortage in the Cuba crop the United States had up to the middle of last month received about 173,000 tons of German sugar, and it is expected that the yearly importations of this sugar, until the normal conditions again obtain in Cuba, will be 500,000 tons.

An English trade journal, in commenting upon the increased sugar bounty, while the matter was under consideration by the Reichstag, said :

The duty on home consumption is to be raised 3s. per cwt., a further charge on the German consumer of £2,000,000. The ludicrous nature of this proposal from the point of view of political economy is to be seen in the fact that, after paying freight charges, German sugar is already sold in English shops at from one-third to one-half of what it fetches in Germany itself. This absurd position can only be aggravated by the new proposal to surtax the home producers in order that England may have cheaper sugar. France and Austria are arranging to increase their bounties in proportion to any increase in Germany, and thus the policy goes merrily on of beggaring your continental neighbor for the enrichment of your insular one. The over-production of sugar could be readily consumed at home, for the German consumption is only about 34 lbs. per head, and the French under 27 lbs., while ours is about 80 lbs. On the English scale the consumption of Germany, Austria-Hungary and France would be 4,700,000 tons a year. It is now 1,600,000, or, say, 3,000,000 tons a year less than it soon might be with sugar at English prices. The whole exports of the three countries are 1,800,000 tons a year. It is to be remembered, also, that it is not alone the crushing cost of militarism, and the consequent duties, which render sugar so dear on the Continent, but that the bounties gratuitously added to this heavy burden probably already cost the sugar consumers of the three countries in question from £3,000,000 to £4,000,000 a year—a charge they now propose to double—all for our benefit.

SHARP ADVANCE IN GINGER.

THE ginger market has taken a decided jump within the last week or two. The Jamaica and Cochin kinds particularly are affected, and the advance in the former is equal to about two cents per pound.

The cause of the advance is a threatened shortage, while the consequent natural appreciation in values is being helped by capitalists, who are trying to corner the market.

Canada gets the greater part of her ginger from Jamaica and China, although a great deal of Japan ginger has been coming into the country lately. This last named is a cheap ginger.

NO MORE BEET ROOT SUGAR.

The beet root sugar industry in Canada is now a thing of the past. Three years ago the factory at Farnham was closed, and now the one at Berthier has met with a like fate. The machinery has been purchased by a syndicate of New Mexico capitalists, who are establishing a factory at Eddy, Peccos Valley, and it is now en route to that place. The New Mexicans paid only $32,000 for the machinery, the original cost of which was $1,500,000. A remarkable incident in connection with the transaction was the destruction of 2,000,000 lbs. of molasses. This was contained in puncheons, which were sold along with the machinery, and when the time came to deliver them they were still full of molasses. This had to be got rid of in some way, and as no other means was available, the whole of it was dumped into the St. Lawrence, where, perhaps, it served as food for the fishes.

A CHOCOLATE KING.

Henri Menier, the French chocolate king and millionaire who recently purchased the island of Anticosti, has arrived at English Bay from France in his steam yacht Velleda, on his first visit to the island. A large number of men, with a quantity of building materials, have been awaiting his arrival to begin work.

MORE ABOUT NEW JAPAN TEAS.

A WEEK or so ago THE CANADIAN GROCER noted the fact that there had been a sharp decline from the opening price of early May picked high-grade Japan teas.

This is quite true, but it is not true at the same time, as some assert, that on the average Japan teas were being bought for less money than last year.

It is understood in this connection that some Canadian houses, in Montreal among other places, have been sending out circulars to the trade saying that Japans were being bought at 6 to 7c. a pound less than a year ago. This is entirely wrong. Sales have been made at $6 to $7 a picul less than a year ago, which is equal to only 2 to 3c. per pound less. But, as intimated before in these columns, this has been only on choice grades, costing, laid down at distributing points in Canada, 22 to 26c.

As the demand in Canada, and especially in the east, is almost entirely for the medium and lower grades, which are not yet quotable, the circulars above mentioned are apt to be misleading to the trade in general.

No medium or low-grade teas have come on the Canadian market yet, but it may be mentioned that the impression is that they will be no lower than a year ago. For instance, on lower grades of Japans, prices that have been quoted to some Montreal selling houses are practically identical with those mentioned, viz. 14 to 15c., and these are not definite figures. On other lines ¼ to ½c. higher has been stipulated for in some cases.

Settlements up to date are three and a half million pounds less than a year ago. As we have already noted, the quality of the crop is fully equal to that of 1894, which was the best in years.

MOLASSES CARGOES.

The brigantine Rapid, with a cargo of molasses from the Barbadoes, arrived in Montreal last week. She is a vessel of 325 tons and came up from Quebec in tow of the Spray. This is the first cargo of molasses to arrive this year. The Rapid sailed April 25 on her voyage to this port, so it is self-evident that the brigantine is rapid in more than name.

AN UP-TO-DATE PICTOU FIRM.

Mr. Hamilton, of G. J. Hamilton & Sons, Pictou, N. S., has been in Toronto this week in the interests of his western branch. He has secured one of the best biscuit and confectionery travelers in Ontario to manage this agency. Mr. Hamilton speaks highly of business prospects in the Maritime Provinces. G. J. Hamilton & Sons have one of the best equipped establishments of the kind in the country, as they are constantly adding new and modern machinery.

RAMBLER'S NOTES.

SEAFORTH.

MR. B. B. GUNN, one of the solid men of the town, finds his present premises inadequate, and will shortly commence extensive alterations. Prosperity has kept B. B. company from the beginning of his mercantile career, and he is deserving of the success which has attended his untiring efforts in climbing the ladder, overcoming many difficulties and finally reaching the top rung. He is a good neighbor, a popular citizen, warm hearted and genial. The new Commercial Hotel is a credit to the town.

Mr. M. Jordon, after endeavoring to lead a life of leisure and pleasure, found time hanging heavy on his hands, and is back again in business, comfortably located in a neat and attractive store, wearing that becoming smile of contentment.

Mr. Will Sadleir, of the firm of Sadleir Bros., Wiarton, who purchased recently the grocery business of Mr. Fred. Davis, has had the store greatly improved by an immense plate glass front. Being a wide-awake business man, success will surely crown his efforts here, as it has at Wiarton. He has our best wishes.

MOUNT ALBERT.

Mr. H. Ross is now comfortably situated in his new and commodious premises. The store has a frontage of 50 feet, with two entrances and four show windows of plate glass, which affords ample room for the display of goods, and at the same time furnishes splendid light. The depth is over 75 feet. Upstairs will be devoted to millinery art and the display of carpets. Mr. Ross has lived here about six years, and by good judgment, strict attention to the details of his business, fair and honorable dealings with his patrons, has developed a prosperous and growing business. He is one of nature's whole-souled men, and is deserving of the success he has achieved. Mr. Ross is also postmaster, and in building he has devoted a convenient space for the post office.

BELHAVEN.

Mr. I. Gilpin, formerly of the firm of Kirkpatrick & Gilpin, Lefroy, is meeting with gratifying success, which his geniality so richly deserves. There is an irresistibility about Mr. Gilpin that is entirely original, and wins friends on sight.

BETHESDA.

Mr. W. D. Hesie has one of the most complete and conveniently arranged stores it has been my pleasure to come across in my rambles. The fittings are of his own workmanship, and certainly reflect great credit on his skill and ingenuity. The store is finished throughout in two shades of wood—light and dark—and presents an attractive appearance, blending harmoniously. Space has been carefully utilized. Two pillars in the centre of the store provide two excellent upright show cases, accessable only from behind the dry goods and grocery counters. The grocery drawers are close-fitting, while with a slight pressure of the hand the bins, capable of holding a barrel of sugar, revolve outward, and return without any apparent exertion on the part of the operator. Mr. Hesie has every reason to feel proud of his work. He reports trade fairly good and prospects encouraging.

PICKERING.

John Dickie & Co. report business with them ahead of this time last year. The result, so satisfactory, is due to the fact that they do not allow themselves to fall into the error of so many merchants of crying hard times. Within their neatly-arranged and well-kept store you encounter a spirit of cheerfulness that is as fragrant as the flowers of summer. Many merchants throughout Ontario might emulate this firm to their own advantage.

OAKWOOD.

Hogg Bros. surprised your correspondent at the enormous extensiveness of their business, when taking into consideration the size of the village. They are exceedingly popular and highly respected by the community for miles around, and the courteous and fair handed treatment they accord to each and every customer has solidified them with their numerous patrons. Besides carrying on successfully a general store business, they deal largely in grain of all kinds, owning two elevators of immense capacity. Both brothers are workers, pushing, enterprising, energetic and shrewd business men.

BROOKLIN.

Holliday Bros. greet you on entering their handsome, well-stocked and well kept store with a genuine, warm welcome. You are at home at once with them. They carry a very extensive stock of general goods, and, as would be supposed, have a vast trade. Their store is kept scrupulously clean, and has an inviting appearance. Both are thorough business men, young and prepossessing, pleasant and justly popular.

RAMBLER.

A DROP IN COTTONS.

A circular dated May 27, from the Merchants' Manufacturing Co., reduced prices of grey cottons, drills and pillow cotton 5 per cent. Certain lines of bleached sheetings were dropped 7½ per cent. The other mills have not yet met the cut. Some of the trade, seen as The Review went to press, expressed surprise at the drop and could see no reason for it at this juncture. Said one staple buyer: "Even with this new drop cotton prices are still 10 per cent. higher than when purchases were made last August for the spring trade." In the United States the prices both of raw cotton and manufactured goods are tending downward.—Canadian Dry Goods Review.

CALIFORNIA PRUNES.

The California Fruit Grower says in its last issue regarding prunes: "Conditions are unchanged so far as we are able to learn. It looks as if the prune crop would be ample for trade requirements, unless some unlooked-for demand sets in. It is too early to talk crop, but we report the situation as we find it at this time. Reports from France indicate the conditions favorable for a good crop of prunes. We expect full and complete crop reports from all European countries at an early date. The low prices at which large sizes were offered induced a few buyers to enter the market on a speculative basis, but the movement was checked by the Santa Clara Valley exchanges quoting lower prices."

CULTIVATE THE OLD CUSTOMERS.

Life insurance companies obtain a large share of their profits from "drop outs"—the policy holders that run well for a season and then stop, remarks American Grocer. A like policy would ruin the grocer, whose prosperity depends, in most cases, on steady and regular patrons—residents in the neighborhood of the store—and not transient customers.

A customer won is a steady contributor to your bank account, a regular and inexpensive advertiser of your store. Hold fast to him; bear with his idiosyncracies, notions, whims, peculiarities; make him your fast friend. Don't get mad when he does; wait till he overcomes his temper, and then quietly and tactfully show him the injustice of his position. It is easier to hold an old patron than to win a new one. This does not require subserviency or a sacrifice of manliness, but it does demand tact, courtesy, and the art of saying and doing the right thing at the right time, in the right place and the right manner.



To J. D. Roberts, of the Pure Gold Manufacturing Co., Toronto—a daughter.

To Henry Wright, of Wright & Copp—a son.

Both doing well.

Each happy papa has now got as many kinds as the Queen.

What they are saying:

J. D. Roberts: "I now have one-sixth of a dozen, assorted."

Henry Wright: "O, his is only a girl."

Knocked Out



A complete victory for

Pilgrim's Summer Beverages

Others there have been; others there will be, but none with those delightful, effervescent, cooling effects which have made Pilgrim's a source of pleasure to the consumer—and of profit to the retailer—

Your trade requires such an article. Why not have the best? You have a choice of

New York Ginger Ale, Birch Beer,
Lemon Sour, Etc., Etc.

In 1 doz. cases (assorted if preferred) 5 doz. lots delivered.

W. H. GILLARD & CO. Wholesalers Only **Hamilton**

All Hands Point

Toward the most reliable match ever put on the market at a low price. Thousands of people use thousands of matches, yet do not want to pay a fancy price for them. These matches are well made and give a sure, quick light. You may need to carry expensive matches for some. For many more you must have a low-priced match; be sure and have a good one.



VICTORIA MATCHES



LAPORTE, MARTIN & CIE. Wholesale Grocers 72-78 St. Peter Street **Montreal**

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, June 4, 1896.

BUSINESS is hobbling along in much about the same way as it has been during the past couple of weeks. It is no better than it was a week ago. Some wholesalers declare it is rather worse. On account of the vagaries of the sugar market in London and New York during the last week or ten days, buyers in Canada are afraid to purchase beyond their actual requirements. The refiners, however, still profess confidence in the future of the market. About the most active line in the market is canned goods, the demand being good all round. Foreign dried fruits are receiving fair attention, particularly currants, which are a little higher in the primary market. A further appreciation in the price of oranges is to be noted. Although trade generally is not satisfactory, yet it is not accompanied with any feeling of despondency. Everybody is looking for a more active business after the Federal elections, and with this hope wholesalers are buoying themselves up. Payments are improving a little.

CANNED GOODS.

No new features have developed in the canned goods trade during the week. The improvement in business noted in previous issues in certain lines appears to be extending to others. Tomatoes, peas and corn are still in active request, and an improved demand is reported for canned fruits. Salmon is in good demand with a scarcity still to be noted in the cheaper lines. "Horseshoe" brand of salmon is now held at $1.50 by most houses, and there is a firmer feeling all round. New season's canned lobster has arrived on the market this week, but up to the time of writing it is only one or two houses that have been the recipients, some of the brands not having come forward as promised. What new is on the market is held at $2.10 in tall tins. We quote: Tomatoes, 80 to 90c.; corn, 55 to 85c.; peas, $1 to $1.10 for ordinary; sifted select, $1.25 to $1.35; extra sifted, $1.45 to $1.50; beans 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $2 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.45 to $1.50; "Maple Leaf," $1.35; "Lion," $1.25 to $1.40; Lowe Inlet, $1.25 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.20 to $1.30; lobsters, old, $1.90 to $2.25 for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; ditto new talls, $2.10; Canadian canned beef, 1's, $1.25 to $1 30; 2's, $2.25 to $2.35; 6's, $7 to $8; 14's, $14 50 to $15.50.

COFFEE.

Goods grades of green Rio coffee are still difficult to get, but the common grades are plentiful. Fresh shipments of fine grade of Rio are due here in about a week. There is a fair enquiry. We quote green in bags: Rio, 17 to 20c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

A scarcity is still reported in syrups, although the demand is light. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Business is moderate, and without special feature. We quote: New Orleans, barrels, 28 to 30c.; half-barrels, 30 to 35c.; Barbadoes, 21 to 35c.; half-barrels, 33 to 35c.

SUGAR.

There is scarcely anything doing, everyone evincing a disposition to hold back while the fluctuations are going on in New York and London. Although generally speaking the market is so dull, refiners' agents report fair buying by some of the jobbers who have faith in the market, and who are looking for a good demand when the fruit season is well upon us. But retailers are afraid to buy, confining their wants to small lots. During the week Scotch granulated in bags has been offering on the local market at about ⅛c. below the price of the domestic article. So far, however, we have heard of no transactions. We place our quotations slightly lower than a week ago. Granulated, 4.70 to 4¾c.; yellows, 3.70c. up; Demerara in bags, $3 75 to $3.85 per 100 lbs.

SPICES.

Ginger, both Jamaica and Cochin, is dearer in the primary markets. Tapioca and sago are about 3d. dearer. There are no changes of any kind to note on the local market. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 14 to 18c.

RICE.

Trade continues fairly good and prices unchanged. We quote: Standard "B" at 3½ to 3¾c.; imported Japan at 5¼ to 5¾c.; tapioca, 3¾ to 4½c.

NUTS.

Almonds of all kinds are expected to be a short crop, and the market in consequence is steady. We quote: Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

No new features have developed on this market during the week. The little demand there has been on wholesalers' account has been chiefly for low-priced Young Hysons and China black teas, the former of which has been practically cleaned out of the market. Wholesalers report a little better demand for Indian and Ceylon teas, although the tea trade generally with them is quiet. Ruling prices to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Through a cable offer it has been ascertained that the price of currants in the primary market is about 6d. higher. Stocks on the local market are getting exhausted, and as there are no shipments nearer than three weeks away, there is a firmer tone to the market. The demand is active. We quote: Provincials, 3¾ to 4c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do, half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto, extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Valencia raisins are in better demand, while stocks are gradually getting smaller. We quote: Off-stalk 4¾ to 5c.; fine off-stalk, 5¼ to 5½c.; selected, 6¼ to 6½c., and layers, 6½ to 6¾c. California raisins, 2-crown, 4¼ to 4½c.; 3-crown, 5¼ to 5½c.; 4-crown, 6½ to 7c.; seedless, 4½ to 5c.

California dried fruits are still receiving fair attention for this time of the year. We quote: Apricots, 8 to 14c.; peaches, 5¾ to 8½c., in bags, and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted, and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.

Prunes are not generally receiving much attention, although the demand for California prunes keeps up better than was expected. We quote as follows: Bosnias, "Sphinx" brand, "A," 6½ to lb. 9c.; "B," 7½ to lb. 7¾c., "U," 10½ to lb., 6 to 6½c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per

Call a "Spade" a "Spade"

And the dealer who libels our good name by offering to sell "bulk teas" under the name of "Salada"

"A Fraud."

BE ON THE ALERT . .

"SALADA"

CEYLON TEA

Is never sold in bulk, but in LEAD PACKETS ONLY. This is your safeguard.

P. C. LARKIN & CO.

Wholesale Agents,

25 Front St. East, TORONTO

and

318 St. Paul St., MONTREAL



Dainty Fabrics

and delicate laces wash perfectly with



They are spared that hard rubbing that is necessary when poor soap is used, and, besides this, they don't come in contact with lye or injurious acids.

Keep clear of bad soaps. They cause dissatisfaction every time, and it is not dissatisfied customers that build up your business.

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

lb.; 60-70, 8 to 9c.; 70 80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

Sultana raisins are quiet and firm at 5½ to 6c.

Figs are quiet with prices nominally unchanged. We quote: Eleme, 14 oz., 8 to 9c.; 10 lb., 7½ to 9c.; 12 lb., 10c.; 28 lb., 10 to 12c.

Dates are quiet at 4½ to 5½c.

GREEN FRUIT.

An active demand is to be noted this week for all kinds of green fruits, both domestic and dried. Oranges are higher in price. Bananas, on the other hand, are a trifle easier, owing to the increased quantity of strawberries and other fruits on the market. Deliveries of domestic strawberries are free now, and about two weeks earlier than usual. Domestic cherries are also upon the market. We quote as follows: Lemons—Messina, $2 75 to $3.50 for 360's and 300's per box. Oranges—California navels, $3.75 to $4.50, according to size; do. seedlings, $2.75 to $3.50; Valencias, 420's, $7 to $7.25; Jumbo's, 420's, $8 to $8.25; do, 714's, $8; Sevilles, $2.50 to $2.75 per box; Messinas, half-boxes, $1.75 to $2; ditto, boxes, $4 to $4 25. Bananas, firsts, $1.50 to $2; do., seconds, $1 to $1.50; cocoanuts, $4.75 to $5 a sack and 70c. per dozen; apples, Spies, $6 to $7; Golden Russets, $5; Bermuda onions, $1.50 to $1.75 per small crate; Egyptian onions, $2.50 to $2.75 per bag; pineapples, 8 to 15c.; domestic strawberries, 11 to 12c.; domestic cherries, $1.50 to $1.75 per basket; cucumbers, $3 per basket and 40 to 50 per dozen.

BUTTER AND CHEESE.

BUTTER— Offerings in the country are unusually large. Consignments are moderate, but wholesale dealers who are purchasing butter report large deliveries. The fact that a good deal of butter is coming direct from the country to retail merchants in the city accounts for the moderate consignments to commission merchants. There are not many dairy pound prints coming in, and scarcely any large rolls, receipts being largely confined to dairy tubs. Creamery tubs are beginning to arrive more freely, although not in large quantities, and they are beginning to accumulate. There is a fair demand for creamery pound blocks. We quote: Dairy butter—Tubs, 11 to 12½c. for good; low grade to medium, 8 to 10c.; pound prints, 13 to 14c.; large rolls, nominally 11 to 12c. Creamery—Tubs, 15 to 16c.; 1-lb. blocks, 15 to 17c., according to makes.

CHEESE—There is not much doing, although the market does not appear to be as weak as it was. Some new cheese is reported to have been taken on English account at 6⅜c. f.o.b. We quote: June, July and August makes, 7½ to 8c.; September and October, 8 to 9c.; new, 7 to 7½c.

COUNTRY PRODUCE.

BEANS—There is no demand, and prices are being held at 80 to 90c. per bushel.

EVAPORATED APPLES—The increased demand noted the past couple of weaks has been satisfied, there being little business doing at present. The market appears to have been pretty well cleaned up. At outside points prices asked by holders are various, ranging from 5½c. upward. The ruling jobbing price is 5½ to 6c.

DRIED APPLES—Are dull and weak. There are not many offering, but jobbers do not seem inclined to pay more than 2¾c. f.o.b. outside. The jobbing price is 3c.

EGGS—Receipts are not as heavy as they were, while the demand is better and prices firmer. We quote 9½ to 10c.

HONEY — Dull. We quote: Strained, clover, 9 to 10c.; dark 4½ to 5c.; comb, clover, $1.80 per dozen; dark, 80c. per dozen.

POULTRY—Practically none on the market. We quote: Turkeys. 9 to 12c.; geese, 7 to 8c.; chickens, 40 to 60c.; ducks, 60 to 90c.

MAPLE SYRUP—Trade is quiet, with prices unchanged. We quote: Imperial gallon tins, 90c.; 5-gallon tins, 80c.; barrels, 75c. per gallon.

POTATOES—There has been a scarcity of potatoes on the Toronto market and prices are much higher. Out of store dealers are now getting 30 to 35c. per bag. Although locally potatoes are scarce and dear, dealers are not prepared to pay relatively as high prices for carload lots, their ideas seemingly not being above 20c. on track.

PROVISIONS AND DRESSED HOGS.

The demand is active for all kinds of smoked meats, hams and breakfast bacon taking the lead. Lard is from ¼ to ½c. per pound lower, largely on account of the heavy production.

DRY SALTED MEATS—Long clear bacon, 5½ to 5¾c. for carload lots, and 6 to 6¼c. for small lots; backs, 7¼ to 7½c.

SMOKED MEATS — Breakfast bacon, 9½ to 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 8½ to 9c.; medium, 15 to 20 lbs,

The Toronto Cold Storage Co. are prepared to store all kinds of meats, produce, etc., at very reasonable rates.

Address **W. H. LECKIE, Manager**

THE TORONTO COLD STORAGE CO., 13 CHURCH ST., TORONTO, ONT.

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

Wm. H. Dunn

Manufacturers' Agent and Grocery Commission Merchant

394 St. Paul Street . . ***MONTREAL***

Special Facilities for introducing new lines with the Wholesale and Retail Grocery Trade.

Ask the Wholesale Houses for

Rossiter's Household Brushes

THE BEST.

GEO. ROSSITER - TORONTO

10 to 14 Pape Avenue.

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, Toronto

YOU DESIRE TO INCREASE YOUR TRADE . . . .

The most certain way to do so is to handle

J. F. ROGERS'

JUSTLY CELEBRATED

Breakfast Bacon, Hams and Choice Backs.

OUR LARD absolutely **Pure** and kettle rendered solely from LEAF LARD

Consignments of Butter and Eggs solicited. Unrivalled facilities for selling these at highest prices. Correspondence invited.

J. F. ROGERS

16, 18 and 20 FRANCIS STREET **TORONTO**

Lemons
Lemons
Lemons

Now is the time to buy your Summer Stock. . . . .

We are large importers.

WRITE US FOR PRICES.

CLEMES BROS., TORONTO

9½c.; small hams, 10c.; backs, 9 to 9½c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7¼c.; tubs, 7½c.; pails, 7¾ to 8c.

BARREL PORK—Canadian heavy mess, $12.50 to $13; Canadian short-cut, $13 to $13.50; clear shoulder mess, $10.50 to $11.

FISH.

Restigouche salmon are on the market this week. The fish are averaging a good size, one box of eleven weighing 275 pounds, or slightly over 25 pounds per fish. British Columbia salmon are on the market this week. There is a fairly good supply of all kinds of fish, but the demand is not brisk. Prices are much as before. We quote: Lake Erie herring, 2½ to 3c. per lb.; blueback herring, $1.25 per 100; pike, 4½ to 5c. per lb.; Restigouche salmon, 18 to 20c.; steak cod, 6½ to 7c.; haddock, 5c.; whitefish, 7 to 9c.; salmon trout, 6½ to 7c.; eels, 5 to 6c. per lb.

GRAIN, FLOUR, FEED, ETC.

GRAIN—Wheat is steady and oats easier. We quote: White wheat, 75c.; red, 74c.; goose, 54½ to 55c.; barley, 34 to 35c.; oats, 23½c.; peas, 50 to 52c.

BALED HAY—Dull at $12 to $13 for No. 1.

FLOUR — Dull and unsettled. Straight rollers are quoted at $3.50, Toronto freights.

BREAKFAST FOODS—Business continues quiet. We quote: Standard oatmeal and rolled oats, $2.90 to $3; rolled wheat, $2.25 to $2.30 in 100-lb. barrels; cornmeal, $2.50; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

SALT.

Salt has been rather scarce in Toronto during the past week or two. The demand is fairly good and prices steady and unchanged. We quote at Toronto: In carload lots, $1 per barrel, and 60c. per sack; in less than carload lots, $1.50 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

WOOL.

Business on the Toronto market was dull to-day, no doubt on account of the cool spell, which prevents clipping. Some buying is being done outside, but not to any great extent. Dealers still pay 18c. for choice fleece, 15c. for rejections and 11c. for unwashed.

PETROLEUM.

Trade continues fair and prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16½c.; carbon, safety, 18c.; Canadian water white, 18c.; American water white, 21c.; Pratt's astral, 22c.

MARKET NOTES.

Oranges are dearer.

Scotch granulated sugar is being offered

DON'T FORGET . . .

to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.

Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St. TORONTO.

A. T. CLEGHORN

General Commission Agent

Correspondence solicited. **LONDON, CAN.**

Bright & Johnston

Wholesale Fruit Importers and Commission Merchants

Consignments Solicited. . . 140 Princess St. Market Square **WINNIPEG**

To Manufacturers

OF GROCERS,' DRUGGISTS' AND CONFECTIONERS' SUNDRIES AND SPECIALTIES...

We are open for a few first-class agencies. Will carry stock if necessary.

THE WESTERN STORAGE & COMMISSION CO.

420-422 Ridout St., London, Ont.

ESTABLISHED 1892.

Butter and Eggs WANTED NOW!

Rutherford, Marshall & Co.

General Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Egg Cases supplied on application.

Correspondence Solicited.

THE MOUNT ROYAL MILLING & MFG. CO.

have received their first supplies of New Crop Rice, and have now ready for delivery the following

NEW GRADES OF RICE:

"N.J." Burmah "Royal" Patna
"Crystal" Japan "Imperial" Seeta Patna

Also the following New Grades, well worth the especial attention of consumers:

"J" Seed Java "Polished" Patna

D. W. ROSS CO.

514 Board of Trade Bldg. **MONTREAL**

4TH Brand HAMS, BACON, LARD

All finest quality. **T. R. F. CASE, SEAFORTH, ONT.**

SOMETHING NEW: GRAHAM CRACKERS

Put up in attractive, neat 1-lb. packages, perfectly air-tight.

Jas. McLauchlan & Sons *Biscuit Manufacturers* **Owen Sound, Ont.**

on the Toronto market in bags at about ½c. below the domestic price.

The first of the new season's lobster is on the Toronto market this week.

Currants are cabled 6d. dearer.

Tapioca and sago is 3d. dearer.

Eggs are a little firmer on account of smaller receipts.

Local dealers are marking up their prices of canned salmon.

There is a scarcity of potatoes on the Toronto market, and prices are higher.

An advance has taken place in the primary markets in Jamaica and Cochin ginger.

Canadian strawberries are arriving on the Toronto market in liberal quantities this week.

Wright & Copp report that their sales of "Surprise" soap for the month of May were surprisingly large.

The Windsor Salt Works announce that, through the repairs necessary to their machinery, they are still behind with their orders. They are, however, filling back orders as rapidly as possible, and expect within the next few weeks to overtake them, after which there will be no difficulty of making prompt shipment.

QUEBEC MARKETS.

MONTREAL, June 4, 1896.

GROCERIES.

THE week has witnessed little change in the demand for staple groceries, which continues quiet on the whole. Values are rather unsettled in some leaders, and this fact, with other conditions, tends to deter buyers from operating largely. Sugar is unchanged so far as refiners' prices go, but some large outside holders of granulated here have been cutting prices by ⅛ to ¼c. per pound. Cables on molasses also have proved a surprise, being a complete reversal of those noted a week ago, and have unsettled prices for cargo lots, though the jobbing price is unchanged. In teas some sales agents in Montreal have been sending out somewhat misleading circulars regarding low grade and medium Japans. These are commented on elsewhere. Nothing new is to report in canned goods; no further definite news has been received from the Coast on salmon. All kinds of dried fruits remain firm, with light stocks both in first and second hands.

SUGAR.

The only change in the situation of the sugar market since our last writing has been the cutting in prices of granulated by large outside holders, and considerable business has been done at 4⅛c. and a trifle under. This action, however, has had no effect whatever upon refiners' prices. There has also been a recent decline of ⅛c. per lb. in prices for granulated in New York, and this, even, has not made any change in values here. The demand at refineries is reported slow, but as there is every prospect of a large fruit crop, an improvement is looked forward to in the near future. We quote granulated 4⅞c., and yellows, 3⅝ to 4¼c. as to grade.

SYRUPS.

There has been no change in syrups to note. The demand is slow, but as stocks in refiners' hands are light, prices rule firm at 1½c. to 2¾c. per lb. as to quality at the factory.

MOLASSES.

The feature of the molasses market has been the weaker cable advices received from the Island noting a decline of 1c. per gallon, first cost now being 11c. This had its full effect on the local market, and the price for cargo lots declined 1½c., agents now offering Barbadoes to arrive at 28c. ex-wharf. The demand from the country for small lots has been good, and orders have been booked for about 3,000 puncheons at 31 to 32c. Business in Porto Rico has been quiet, but, in sympathy with Barbadoes, prices have declined 1c., round lots now offering at 30c. and small at 31c.

RICE.

A fair business continues to be done in rice at steady prices. We quote: Crystal Japan, $4.75 to $5; standard B., $3.45; polished Patna, $4.75 to $5; Carolina, $6.50 to $7.50; and Java $3.75 to $4.

SPICES.

The market for spices is quiet, as is generally the case at this season, the demand being only for small lots at steady prices. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.

COFFEE.

The demand for coffee is principally for small lots to fill actual requirements, and the tone is easy. We quote: Rio, 16½ to 19c.; Maracaibo, 18 to 19c.; Java, 28c.; and Mocha, 29c.

TEAS.

There has been considerable business done in new crop Japan teas to arrive at prices ranging from 24 to 27c. Samples of these teas have come to hand of which the quality is very fine. Outside of the above the market has been quiet, buyers generally holding off for new crop goods. Some small lots of pea-leaf gunpowder have changed hands at 17c. Old crop low-grade Japans are very scarce and wanted. We quote as follows: Young Hysons 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45 for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grades; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

The firmness noted in California raisins at the Coast continues, and any new business that is done on spot means an advance of ½c. in the cost to the importers. Only a few small lots offer occasionally, and business is for this reason restricted. Any 4-crown that are here are held on jobbers' own account. We quote: 4-crown, 6¾c.; 3-crown, 5½ to 5¾c., and 2-crown, 4¼ to 4½c. for jobbing lots. Large lots could possibly be had for less money if they were available.

Valencia raisins are practically cleaned up in this market, with little or no fruit available in first hands. Prices rule very firm. We quote: Common, 4½c.; fine, 5 to 5¼c.; selected, 5¼ to 6c., and layers, 6 to 6¼c.

Sultana raisins rule strong and unchanged as to price, at 5¾ to 6½c, as to grade. Jobbers are the only holders, and they want all they have got.

Currants continue firm and unchanged. We quote: 4½ to 5½c., as to grade.

Prunes remain firm and unchanged. Stocks of all kinds are light, some moderate shipments of California and Oregon which have come forward being readily absorbed. We quote: Bosnias, 6 to 6½c.; French, 5 to 5½c., and California and Oregons 5½ to 12c., as to grade and size.

Figs are are steady but quiet at 8½ to 9c. for ordinary grades, and 12 to 17c. for fancy.

Dates steady but featureless at 5 to 5¼c.

"STRATHROY" CANNED GOODS

R 2 2 O

That GLOBE and BEAVER brand

"Crushed Java and Mocha" X.T.R. COFFEE



TRADE MARK

of ours is thoroughly and firmly established as the **Best** and most generally satisfactory **Coffee** on sale to-day. It suits 99 out of 100. We ask you to send to us for sample. Try it yourself. Pays you big profit, builds up your Coffee trade.

Put up in 25-lb. and 50-lb. tins.

Price, "Crushed" - 22c. lb.
" Crushed, Ground, 22½c. lb.

Currants.

Try a case of our Selected, Stemless, Clean Fruit. None like them in Canada.

"Morea" brand - at 5c. **Royal Vonitsa - at 6c.**
Fancy Morea brand, at 5½c. **Fancy Royal Vonitsa, at 6½c.**

3 Teas: A Congou, Hyson and Japan at 10 cts.

California Evaporated Peaches, Pears, Plums and Apricots, bags and boxes. Specially low prices to clear out our stock.

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - ONTARIO

NUTS.

A moderate jobbing demand is the only feature to note. We quote: Grenoble walnuts, 11½ to 12½c.; filberts, 7½ to 8c.; Tarragona almonds, 11½ to 12c.; pecans, 8 to 12c., and shelled walnuts, 15 to 19c.

CANNED GOODS.

There have been some queries in regard to new pack canned salmon, but matters are still in an indefinite state. As noted previously, however, packers' ideas seem to range from $4.50 to $4.75 f.o.b. on the Coast. In other lines there is nothing new to report. We quote: Tomatoes, 75 to 85c.; corn, 65c.; peas, $1 to $1.10 for ordinary; sifted select, $1.25 to $1.35; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to 2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Maple Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half-tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.25 to $1.35; 2's, $2.15 to $2.25; 6's, $7.25 to $8; 14's, $15 to $16.50.

GREEN FRUIT.

The auction sales of direct Mediterranean lemons and oranges are now over, and the market has once more assumed a normal basis. The tendency on the whole is easy, though no remarkable alterations are to report. We quote: Apples, $4.50 to $5; dried do., 3 to 3½c.; evaporated, 5½ to 6c.; bananas, $1.25 to $2; pineapples, 8 to 15c., and strawberries, 15 to 20c, lemons, $2 to $3.50; oranges, $1.50 to $6, according to brand and package.

COUNTRY PRODUCE.

EGGS—The dull dragging feeling in eggs has continued, and prices are lower. We quote: 9 to 9¼c. for firsts, and 8 to 8¼c. for seconds.

MAPLE PRODUCTS—There is no change in these. Syrup in wood sold at 5 to 5½c. per lb., and in tins at 55 to 60c. per tin. Sugar, 8 to 8½c. per lb. for bright and 7 to 7½c. for dark.

BEANS—The market for beans was weaker, and prices declined 5c. Car lots of choice are offering at 75 to 80c., and in a jobbing way at 85 to 90c.

POTATOES—The demand for potatoes is slow at 25c. per bag in car lots, and at 30 to 35c. in a small way.

TALLOW—Dull but steady at 4 to 5½c.

HOPS—No change. We quote: Choice, 6 to 7½c., and fair to medium, 5 to 5½c.

HONEY—Unchanged at 12 to 14c. for bright comb, and 10 to 12c. for dark. Extracted dull at 7 to 8c.

HAY.

Baled hay has ruled easy, $13 now being the top price for No. 1. No. 2 sells at $10 to $10.50.

PROVISIONS.

The provision market continues dull for both pork and smoked meats. We quote: Canadian short cut, clear, $12.50; Canadian short cut, mess, $13; hams, city cured, per lb., 7½ to 9½c.; lard, Canadian, in pails, 8c.; bacon, per lb., 8½ to 9½c.; lard, com. refined, per lb., 6¼c.

FLOUR, MEAL AND FEED.

The demand for flour both for local and export account has been exceedingly slow, and the market in consequence quiet and easy, with prices in buyers' favor. The sharp decline in wheat in the west will no doubt cause another reduction in prices in the near future. We quote as follows: Winter wheat, $3.90 to $4.10; spring wheat, patents, $3.80 to $4; straight roller, $3.65 to $3.75; straight roller, bags, $1.70 to $1.80; extra, bags, $1.40 to $1.55; Manitoba strong bakers', $3.30 to $3.75.

There was no improvement in business in oatmeal. The demand is slow and the market dull. We quote as follows: Standard, barrels, $3 to $3.10; granulated, barrels, $3 10 to $3.20; rolled oats, barrels, $2.75 to $2.80; rolled wheat, per 100 lbs., $2.40 to $2.50.

The feed market continues quiet, and prices show no change. We quote: Bran, $12.50; shorts, $12.50 to $13.50; mouillie, $19 to $20.

CHEESE AND BUTTER.

The cheese market continues to decline and if it goes much lower will soon touch the record low price of the last ten years, which was 6c., made in May last. The chief business on spot consisted in the dealings at the wharf on Monday, where 2,000 boxes of Quebec cheese were offered. These sold at a range of 6¼ to 6½c., the ruling being between these two figures. This is a decline of ¼ to ⅜c. from last week, and the demand is not brisk even at the drop. The cable also declined another shilling Monday, and private advices were of a discouraging character. In fact, the picture as a whole presented for the approval of cheese makers is not a cheering one. Butter was dull, but unchanged on the whole. Demand is of an indifferent character, with 16c. the extreme outside idea.

ASHES.

The ashes market has been fairly active and firm. We quote: Firsts, $3.60 to $3.65; seconds, $3.30, and pearls, $4.80 per 100 lbs.

MONTREAL NOTES.

The ss. Isis, with a cargo of raw sugar for the St. Lawrence Sugar Refinery, ran aground near the refinery's own docks at Maisonneuve. She was got off during the week.

John D. Roberts, manager Pure Gold Manufacturing Co., Toronto, was in Montreal last week. He reappointed W. H. Dunn their agent for Montreal. Both gentlemen report having booked quite a large amount of orders.

The sailing ship Kingsport, from Manilla, with a cargo of sugar, arrived at Montreal Monday. Her cargo is for the St. Lawrence Sugar Refinery, and is consigned to McLean, Kennedy & Co. The Kingsport sailed from Manilla on December 25, and made the passage to Delaware Breakwater in 125 days, and from that point to Montreal in 27 days.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., June 4, 1896.

BUSINESS is not very active, though a fair volume of trade is reported. The experience of the past winter has been such as to lead people to buy goods more carefully. At present markets are uncertain in many cases, as say, molasses. One large

FRESH STRAWBERRIES .....AND CHERRIES.

WRITE FOR OUR PRICES.

Titterington & Co. St. Catharines, Ont.
Grocers and Dealers.

The GRAND TRUNK RAILWAY

System is the Great International Route

Between the EAST and the WEST

Is the ONLY LINE running THREE Fast Express Trains Daily (except Sundays) between

MONTREAL, TORONTO, DETROIT, NIAGARA FALLS, AND CHICAGO.

(For Sunday Service consult TIME-TABLE.)

IT IS THE GREAT SCENIC AND TOURIST ROUTE. The only Line affording delightful views of all the principal cities and points of interest along the picturesque banks of the St. Lawrence River and shores of Lake Ontario.

The only all-rail route from the West to Cacouna, Dalhousie, and other Seaside Sea-bathing Resorts on the Gulf of the St. Lawrence.

The direct route to Boston, New York, the White Mountains, Portland, Me., Old Orchard Beach, and all Sea-bathing Resorts on the Atlantic Coast.

It is the only route to the MUSKOKA AND MID-LAND LAKES, and the short line to OTTAWA.

Ask for tickets via the Grand Trunk Railway and see that they read that way.

Siamese Twins



are debt and difficulty, difficulty and debt—they are inseparable. We need not discuss their causes here, either. What we want to point out is that no man with a family, or with large business interests at stake, should neglect life insurance. Stick to the policy you have, and when you want more insurance see one of our agents about it, or call in at Head Office.
No medical examination is required for our pension.
Bond policy and rates are away down.

MANUFACTURERS' LIFE INSURANCE COMPANY

HEAD OFFICE, Toronto, Can.

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; W. M. P. McLaughlin, St. John, N.B.; WM. BREWSTER, Palmer House, Toronto, Canadian Selling Agent.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

The Best!

Is it any too good for your customers? The "best" in bird foods, everybody knows, is **"Cottams,"** and the distance between **"Cottams"** and the "next best" is——too far back for your trade.

ALL WHOLESALERS

Bird Bread
B.B. Holder
Beak Sharpener
Directions for care of birds.
} in each 1-lb. packet.

Dawson & Co.

FRUIT PRODUCE and COMMISSION MERCHANTS

32 WEST MARKET STREET

Consignments Solicited **TORONTO.**

GEORGE MCWILLIAM. FRANK EVERIST.

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL **FRUIT** Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.



SHORT ROLL BACON

is cured in the same way as the Ham, is Boneless, and put up in such a way that it will not come apart when cut.

We are offering a fine line at unusually low prices. You will like them. . . . .

F. W. FEARMAN
HAMILTON

importer talking to THE GROCER during the week said the market at Barbadoes was sure to advance, and it was but the next day when cable reports stated it easier. In lumber, although a large quantity of logs are still hung up, and it is now thought they will continue to be, the quantity is not as large as at first feared. However, that so many are hung up is much to be regretted, as they are such an important factor in our business. Politics here are very active, and will be, which will affect business. It is a three-cornered fight. Cream of tartar, which has been changing so much in price during the past few months, is again quoted higher. Market on the other side is reported excited.

OIL—No market shows less of interest; there is little demand, and burning oil has shown no change in price for some time. There is a steady demand for lubricating, and quite a fair business in paint oil, though even the last is less active than it has been. We quote: American burning oil, 22½c.; best Canadian, 20½c.; prime, 17½ to 18c. No charge for barrels.

SALT—Demand is quiet. Arrivals during the spring were quite large, and fishermen and others are well supplied. Quite ample stocks are held by city dealers. Price of factory filled fine is low. We quote: Coarse, 48 to 50c.; English factory-filled, 90c. to $1; 5-lb. bags in barrels, $3 to $3.25; 10-lb. bags in barrels, $2.75 to $3; 20-lb. wood boxes, 20c.; 10-lb. boxes, 12c.; cartoons, $2 per case of 2 doz.; butter and cheese salt, bulk, $2.65 to $2.70 per bbl.

CANNED GOODS—Fall goods are being quoted. In salmon the market is very firm, with buyers not inclined to buy so early. Stocks here are not large. In vegetables the prices at which the market is opening for fall business are rather below those of last season, and some packers guarantee against a decline. Lobsters continue high, and lower prices are not looked for. There is a chance to sell canned lobsters here if at a right price. New haddies move freely, local dealers getting in stocks, and many shipments go west. These are a very popular canned fish. We quote: Corn, 80 to 85c.; peas, 95 to $1; tomatoes, 90 to 95c.; gallon apples, $2.20 to $2.25; corned beef, Canadian, $2.40 to $2.45; 2-lb. tins American, $2.70 to $2.75; 1-lb. tins, $1.50 to $1.60; oysters, 2's, $2 to $2.25; 1's, $1.60 to $1.65; peaches, American, 3's, $2.40; Canadian, $2.70 to $2.75; 2's, $1.90 to $2; pineapple, Canadian pack, $2.25 to $2.40; salmon, $1.40 to $1.50; lobsters, $2 to $2.10; haddies, $1.30; clams, $5 for 4 doz.; chowder, $2 75 for 2 doz.; scallops, $5.50 to $5.75 for 4 doz.; Digby chickens, $1; kippered herring, $1.10.

GREEN FRUIT—This is one line in which trade is active. Valencia oranges are about out of the market. Season being late a small quantity of Jamaica oranges are sold, but chief demand is for Messinas and bloods.

Consignments of——

BUTTER, EGGS and all kinds of Produce

handled to the best advantage
Prompt returns.

H. F. PRICE 102 Foundling Street **MONTREAL**

WHEREVER
Brock's Bird Seed
is sold it gives satisfaction to the customers, for they come again for the same seed. Ask your wholesaler for it.



NICHOLSON & BROCK - TORONTO

HAMS
BREAKFAST BACON
LARD
OUR WELL KNOWN BRAND
Write for prices.

WM. RYAN
70 and 72 Front St., East, TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

WHEN YOU KEEP . . .
Maple Leaf Brand Smoked Meats
Your trade increases; your customers are pleased, because **Maple Leaf Brand** is the best.

D. GUNN, BROS. & CO.
TORONTO

Fancy California Washington Navel and Seedling
ORANGES

Choice and Strictly Fancy Lemons PRICES RIGHT
Finest Bananas
Arriving Weekly——

HUGH WALKER & SON, Guelph, Ont.

Lemons are firm, quality of stock here good, and good demand. Pineapples arrive more freely and are quoted lower; a good many small ones are noted. Strawberries, American, have better sale and are quoted lower. American cabbage also moves more freely. A few green peas have arrived. Rhubarb is in large supply and moves freely at low figures; the supply is local. Very few tomatoes are being received. Cucumbers are also as yet light sale. The large sale is bananas. We quote: Lemons $3 to $4; Valencia oranges, $5 to $6; Messina oranges, $3 to $3.50; blood oranges, $2 to $2.25; pineapples, 10 to 14c.; cranberries, $3 per box; bananas, $1.25 to $2; rhubarb, 1 to 1½c.; strawberries, 10 to 15c.; cabbage $2.50 crate; cucumbers $1 per doz.

DRIED FRUIT—Demand is still quiet. Quite a quantity of currants, both cases and barrels, direct importations, are daily expected. Evaporated apples, though low, have some movement. Dried, though lower, have no movement. Quite a quantity of Nova Scotia dried are here, and could be bought low. Advices from France quote prunes for fall shipment higher, though little can be told for sure for about a month. Bermuda onions are easy. Egyptian are quite freely sold. Peanuts are beginning to sell more freely. Prices are firm. We quote: Valencias, 4½ to 5c.; layers, 5½ to 6c.; California L. M. 4-crown, 6 to 7c.; 3-crown, 5 to 6c.; London layers, $1.70 to $1.85. Currants, bbls., 3¾ to 4c.; cases, 4¼ to 5c.; cartoons, cleaned, 7½c.; bulk, cleaned, 6½c.: prunes, boxes, 6 to 7c.; half-boxes, 7 to 8c.; dates 4½ to 5c.; dried apples, 5c.; evaporated apples, 6½ to 7c.; Egyptian onions, 2 to 2¼c; Bermuda onions, $1.50 to $1.75 per crate; cocoanuts, $3 to $4.50 per 100 lbs.; figs, 9 to 10c.; Sultana raisins, 7 to 8c.

DAIRY PRODUCE—Market is on the whole quiet; In cheese a few Canadian have been sold here, but stocks are very light, buyers waiting for local made cheese to come in, which will be on the market shortly, when they will fill all demands. Eggs have held their price well, but cannot be called firm. Supply is fully up to demand, and for case eggs lower prices are looked for. Butter, if anything, firmer than last week, but is still low. The low price at which Canadian has been sold here is keeping market down. The very dry weather has prevented more local butter coming in. From present outlook, the quantity of cheese made in this province this season will be less than last. There is no demand for old cheese. We quote: Common dairy butter, old, 10 to 16c.; new dairy, 15 to 16c.; new creamery prints, 22 to 23c.; cheese, 8 to 8½c.; creamery, tubs, 17 to 19c.; eggs, 9 to 9½c.

SUGAR—Stocks are still quite ample. There is little life shown, while higher prices are expected. Sugars here are sold at about refiners' prices, and the happy event is still in the future. We quote: Granulated, 4¾ to 4⅞c.; yellow, 4 to 4⅜c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

MOLASSES—Market is hardly as firm here. The West India steamer, due in little over a week, has a full cargo, some orders for St. John not being filled. Some Porto Rico is daily expected. During the week a cargo for Fredericton arrived for transhipment. Stocks held and to arrive are quite ample. We quote: Barbadoes, 29 to 30c.; Porto Rico, 33 to 35c., bbls.; New Orleans, 30 to 36c.; syrup, 36 to 38c.; Antigua, 26 to 27c.; St. Croix, 28 to 29c.; Nevis, 25 to 26.

FISH—Movement in dry fish dull and prices continue low. The same is true of pickled. Some new are arriving, which show good quality. In boneless cod there is very little demand. Smoked herring are still very dull. The chief movement is fresh fish. Gaspereaux are a good catch at present and have good demand at fair price. Shad so far are small catch. Salmon are arriving freely from the north shore and quantities are shipped. Local catch is still light. It is a very active business after it opens. Mackerel are reported large catch. They are a splendid fish, not having the bones to trouble one which shad have. Halibut are received quite freely. Lobsters have been received in fair quantities during the week. We quote as follows: Large cod, $3.25 to $3.50; medium, $3 to $3.25; pollock, $1.25 to $1.30; bay herring, $1.25 to $1.30 per half-bbl.; new smoked, 4 to 5c.; Canso, $4 to $4.50 per bbl.; shad, half-bbl., $5; Shelburne, $2.50 to $2.75 bbl., $1.65 half-bbl.; boneless, 2½ to 8c.; fresh Gaspereaux, 50 to 60c.; smoked do, 90 to $1; fresh shad, 10 to 12c.; salmon, fresh, 11 to 12c.; mackerel, fresh, 11 to 12c.; lobsters, small, 3 to 4c.; medium to large, 6 to 7c.

PROVISIONS—There is still light movement. Stocks of pork and lard are quite large and have disappointed holders. In compound lard demand is very light. Buyers want pure. American lard, pure, is offered so as to cost under the price of Canadian and sales are reported. We quote: Clear pork, $14 to $14.50; mess, $13.50 to $14; beef, $13 to $14; domestic mess pork, $13 to $13.25; hams, 9½ to 10c.; rolls, 7½ to 8c.; pure lard, 8½ to 9c.; compound, 7c.

FLOUR, FEED, MEAL AND SEED—There is but light movement in flour and markets show no change, at least they are no firmer. In cornmeal the sale is still large at the very low price. Oatmeal is quiet, and like other lines quoted low. Prince Edward Island oats are lower, but at the price of the Ontario they have the market. In split peas and barley prices are very low. The sale is, however, limited. Very little barley chop is sold and very little raw barley ground. Beans show no change; stocks large. Hay quiet. The sale of seed is about over. We quote as follows: Manitoba, $4.55 to $4.60; best Ontario, $4.45 to $4.50; medium, $4.30 to $4.40; oatmeal, $3.25 to $3.50; cornmeal, $2.10 to $2.15; middlings, $19 to $20 on track; bran, $18 to $19; hand-picked beans, $1 to $1.10; prime, 90c. to $1; oats, 34 to 35c.; hay, $11.50 to $13; barley, $4; round peas, $3.65; split peas, $3.70 to $3.80; yellow-eye beans, $1.75; buckwheat, native, $1.30 to $1.35; American timothy, $2; Canadian timothy, $2.75; red clover, 9 to 9½c.; alsike, 9¼ to 9½c.; mammoth, 9 to 9½c.

ST. JOHN NOTES.

In one day during the past week, twelve thousand live lobsters were shipped from Digby to Boston.

Shipping soft wood to Rockland is, as a rule, a large business here, but this year the market there is dull.

Many of our wholesale merchants this week received shipments of pickles from the well-known Toronto house of T. A. Lytle & Co.

St. John hotels are busy making improvements this spring. The amount of accommodation has also been much increased. Though outside the buildings may not be as imposing as some elsewhere, the internal

Bellhouse, Dillon & Co.
MONTREAL
CHEMICAL IMPORTERS
Sal Soda — Bicarb Soda — Sulphur
Bluestone — Borax — Epsoms, etc.

We Solicit . . .
Your consignments of all kinds of Produce.
Prompt returns. Correspondence invited.
References—Bradstreet's Agency.
H. P. Gould & Co.
Wholesale Produce and Commission Merchants,
80 Colborne St., TORONTO

ALBERT PAIN . . .
36 Merrick St., HAMILTON, ONT.
PRODUCE AND COMMISSION MERCHANT
Wholesale dealer in
Apples a Specialty . . . Domestic Fruits and Vegetables
TELEPHONE 1211.

E. T. STURDEE
Mercantile Broker, Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

EPPS'S COCOA
1-4 lb. Packets. 1-4 lb. Boxes secured in tin.
Special Agent for the Dominion
C. E. COLSON - MONTREAL

Pure Made under Government supervision. Quality and flavor
Unexcelled. . . . Strength guaranteed
Vinegars
BADGEROW, SCOTT & CO.
JARVIS ST. 79 and 81. TORONTO

They Are Ready—The New Pack
"GOLDEN" FINNAN HADDIES
Last year's output was of the VERY BEST QUALITY.
But THIS YEAR'S PACK EXCELS all others.
Don't take any other brand in place of "GOLDEN."
Factory Agents:
NORTHRUP & CO.
St. John, N.B.

LUMSDEN BROS., Hamilton

Beg to advise the Grocery Trade that they have placed on the market a special line of **Shredded Cocoanut at 10c. per pound net,** to meet the present cut price. They still manufacture the best goods in Canada.

Write for samples and quotations; at same time order

Jersey Cream Baking Powder

If you have not kept this line, send for case of each size, and we will send you a nice show card.



Standard Shredded Cocoanut
Cream Shredded Cocoanut
Feather Strips Cocoanut

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .
"KENT" CANNING AND PICKLING CO.
CHATHAM, ONT.

VINEGAR VINEGAR

HIGH GRADE QUALITIES OF

Malt, White Wine and Cider

Vinegars at figures low enough for you to make a profit on. Requests for quotations promptly replied to.

T. A. Lytle & Co.
Vinegar Manufacturers,
TORONTO

CHOICE

Vostizza Currants

We have now a small line of real fine, bold Vostizzas in ½ cases which show excellent value.

JOHN SLOAN & CO.
Wholesale Grocers TORONTO

WORLD-RENOWNED

BEE BRAND

CEYLON TEAS

Awarded Five Gold Medals.
Guaranteed Pure and Wholesome.
Direct from the Gardens.
In Half and One Pound Packets.

WARREN BROS. & CO.
Wholesale Grocers,
35 and 37 Front St. East, Toronto.

California Fruit

Apricots, 25-lb. Boxes
Silver Prunes, 25-lb. Boxes
Peaches, 25-lb. Boxes
Peaches, Bags about 70-lb.
French Prunes, 40 50, 50 60, 60 70

AT ROCK BOTTOM PRICES

T. KINNEAR & CO.
Wholesale Grocers
49 Front St. E., TORONTO.



50 Casks Best Imported Chicory

EWING, HERRON & CO.
Coffee and Spices
. . . MONTREAL

A GOOD SELLER To know is to appreciate.



W. CLARK - MONTREAL

JAPAN RICE

Imported No. 1 Polished

A shipment of our quality just to hand. Samples and quotations.

PERKINS, INCE & CO.
TORONTO.

We are offering this week some rare values in

VALENCIA . .
MALAGA . .
AND . .
CALIFORNIA

Raisins

SMITH & KEIGHLEY
9 Front St. E. TORONTO.

arrangements have a splendid reputation, such as is equalled by few.

Very large catches of mackerel are reported. The catch in one week at the Burn Point trap, near Port Maitland, was valued at $10,000.

The firm of Murray & Murchie, Benton, have admitted Mr. Samuel Arscott a partner. The firm name now is Murray, Murchie & Arscott Co.

Alexander Diotte, of Campbellton, has found it necessary, owing to increased business, to enlarge his store. He is putting up a fine new building.

Not only flour, but other goods, continue to arrive from Ontario via Boston. Our railway companies should re-arrange their freight rates if they want the business.

Of late, quite a demand has grown in our city for tapioca, prepared so as to be ready for immediate use. So far, this article has been imported. It is now being put up by a local firm.

The first Canadian canner to quote vegetables in this market for fall shipment is the Delhi Co. Their Mr. Stoddard was this week calling upon the trade here with Broker F. H. Tippet.

Each year there are more apples grown in our province, and, to judge from the quantity of nursery stock delivered this spring, the results have been satisfactory. Our farmers intend to do a still more extensive business along this line.

Quite a large quantity of currants are daily expected. They are all to be cleaned. The sale of cleaned currants has very much increased. They are a large proportion of the total sales. Our wholesale grocers clean and pack their own in many instances. Some have already made a reputation for quality.

The bank clearing house here has just closed its first month's business. Our banks are well pleased with what is, at least in St. John, a new venture. The following is the amount of business reported: First week, $665,560; second week, $555,345; third week, $525,048; fourth week, $464,473; total, $2,413,591.

HINTS TO BUYERS.

SMITH & KEIGHLEY are closing out their California fruits at what they claim to be slaughter prices.

Davidson & Hay have in stock Montserrat lime juice.

Clemes Bros. are in receipt of a carload of Norfolk cabbages.

Davidson & Hay are offering Dr. Cronk's and Wilson's root beer.

Balfour & Co. advise a shipment to hand of new season's Japan tea.

Warren Bros & Co. have a shipment of green Rio coffee arriving.

Balfour & Co.'s trade for their cleaned currants is steadily increasing.

Special values are offered by Laporte, Martin & Cie. on all kinds of nuts.

T. A. Lytle & Co. report a steadily increasing trade in pickles and catsup.

Davidson & Hay offer imported French castile soap, in boxes at close figures.

N. Turcotte & Co. are receiving this week a consignment of Paterson's camp coffee.

Another shipment of Southwell's Kentish jams, jellies and marmalades in this week to Frank Magor & Co., Montreal. These goods are fast becoming prime favorites throughout Canada.

T. Kinnear & Co. have in stock a shipment of new season's lobsters in tall tins.

John Sloan & Co. are in receipt of a shipment of fine Patras currants in cases and half-cases.

Dawson & Co. have this week received two carloads of cabbage from Crystal Springs, Mississippi.

T. Kinnear & Co. still have a lot of California dried peaches which they are offering at low figures.

James Turner & Co. are offering an extra fine 20-oz. mixed pickle, the best 10c. article on the market.

"Phœnix" matches are again in store with Lucas, Steele & Bristol. Special terms for 5-case lots and over.

A shipment of Albert sardines, ¼'s and ½'s, key openers, arrived this week for the Eby, Blain Co., Ltd.

Flys will soon be here. Lucas, Steele & Bristol have the Tanglefoot fly paper. Large cases only cost $4 each.

The Eby, Blain Co, Ltd., are offering special values in California evaporated fruits —peaches, pears, plums and apricots.

McWilliam & Everist, Clemes Bros. & Dawson & Co. are daily in receipt of consignments of strawberries (Canadian.)

The Eby, Blain Co., Ltd., report the arrival of a large consignment of Sultana raisins, which they say are fine stock.

East India pickles are finding ready sale with Lucas, Steele & Bristol. They are packed in cases, 1 dozen each. Try a case.

A large shipment of cheap Young Hyson teas arrived this week for the Eby, Blain Co., Ltd., which they are offering at low figures.

W. H. Gillard & Co. advise the trade that they are offering special prices in California evaporated peaches of excellent quality.

A. E. Richards & Co. note a large demand for Knox's gelatines, their orders during May being larger than for any previous month.

Balfour & Co., of Hamilton, are in a good position to fill orders for fine quality selected Valencia raisins—bought before the advance.

A. E. Richards & Co. are offering special values in tomato catsups, made by Williams Bros. & Charbonneau, in half-pint and pint bottles.

L. Chaput, Fils & Cie. report a fresh arrival of Batger's Nonpareil jellies and Batger's Seville orange marmalade in 1-lb. glass jars.

A large consignment of P. Richard's brandy, via ss. Colona, just reached Laporte, Martin & Cie., Canadian agents for this popular brand.

Titterington & Co., St. Catharines, have some magnificent strawberries ready for shipment. They also expect to do well in cherries this season.

THE CANADIAN GROCER found things going pretty lively at Boulter & Sons' Toronto factory yesterday. Their shipments

Joseph Carman

Mercantile Broker and Manufacturers' Agent,

Correspondence Solicited.
References—
All wholesale Grocers.

WINNIPEG, MAN.

J. J. DUFFY & Co.

Importers and Wholesale

Coffee and Spice Merchants . .

Canada Mills 375 St. Paul Street . . MONTREAL

THE MAN WHO WON

Who was the man?

JAMIESON

What was the product?

BISCUITS

How was it done?

BY . . . .

Honesty of purpose.
Purity of materials.
Skilful assistance.
Efficient mechanical equipment.
Thorough care.
Consequent superiority.

JAMIESON'S BISCUITS

Are thoroughly up to date and popular as the almighty dollar.

Sold by all Grocers.

MANUFACTURED BY

R. E. Jamieson

.....Ottawa.

Here's one Pointer . .

WE CAN GIVE YOU MANY
MORE LIKE IT . . . . . .

In laying in a stock of Baking Powder, the difference between what you will pay for **Pure Gold Baking Powder** and what you would pay for any other strictly high-class Cream Tartar Baking Powder would help you to pay for a stock of—well, say Sugar.

We would recommend, however, that you invest the difference in Pure Gold Flavouring Extracts.

Write us for Prices, or see our Travellers.

PURE GOLD M'F'G.CO. 31&33 FRONT ST.EAST. TORONTO.

of Florida pines are now arriving, and no time is lost in preserving them when they are unloaded from the refrigerator cars. Special mention might be made of their new line of "grated" pineapple, of which they speak in their advertisement.

"Diamond" baking powder at the reduced prices is meeting with an active demand, report the manufacturers, W. H. Gillard & Co.

James Turner & Co. advise they have the finest Japan tea ever sold in Canada, which their friends can sell at 25c. and pay a handsome profit.

Laporte, Martin & Cie. report rapidly increasing sales of "Victoria" brand of matches. They sell them at $2.40 a case; less in large lots.

James Turner & Co. report the arrival of a large consignment of French Imperial prunes and Imperial plums, which they are offering at low prices to the trade.

A shipment of Batger's goods has been just received by W. H. Gillard & Co., containing, among other things, solidified jellies in tablets and marmalade in jars.

New pack "Golden" haddies are being offered, and the agents, Northrup & Co., say the trade are taking them almost faster than they can get them from the factory.

F. W. Fearman is finding a good demand and ready sale for his "Star" brand kettled lard, which is looked upon by the trade as the standard article for purity and quality.

A wide-awake grocer in Guelph wrote us recently: "I have been handling Keen's mustard and Oxford blue for 25 years and always found them give satisfaction. Keen's show cards are the best and most attractive in my store." Frank Magor & Co., Montreal, will express new cards to any grocer in Canada.

The Eby, Blain Co., Ltd., report the arrival of a shipment of Morton's goods, consisting of table salt in glass bottles, pickles, arrowroot, French peas and mushrooms.

D. C. Brosseau & Co. are offering to the trade the finest lot of fancy Ponce molasses ever brought into Canada, which they say is worth 5c. per gallon more than Barbadoes.

The following firms in Quebec are receiving this week per ss. Concordia shipments of Paterson's sauce: Whitehead, Turner & Co., N. Rioux & Co., J. B. E. Letellier, Langlois & Paradis.

The Mazawattee Tea Co. have withdrawn from the Canadian market their late representative. The Eby, Blain Co., Ltd., report having sold out of all lines except 40c. 1-lbs. and 60c. ¼, ½ and 1-lbs.

Lucas, Steele & Bristol have just received their consignment of Truro condensed milk; also condensed coffees, viz., Mocha and Java, Jamaica, Java. They also have condensed cocoa in tins and evaporated cream.

"Several grocers in the west," write Frank Magor & Co., of Montreal, "applied for a supply of Keen's mustard and blue show cards, and we ran short of mounted ones. A fresh supply is at hand and being sent out this week."

ST. THOMAS BOARD OF TRADE.

The St. Thomas Board of Trade has elected the following officers: Mr. John Campbell, president; Mr. John Farley, vice-president; Mr. J. W. Stewart, secretary-treasurer. Council, Messrs. R. Potts, W. H. King, J. Mickleborough, A. E. Wallace, J. H. Still, and J. S. Brierly. Auditors, Messrs. S. H. Palmer and J. Macadam.

PERSONAL MENTION.

MR. T. KINNEAR, accompanied by Mrs. Kinnear, leaves on the 13th inst. for Great Britain. He will sail by the Sardinian. This is Mr. Kinnear's first holiday for ten years, and THE CANADIAN GROCER wishes him and Mrs. Kinnear bon voyage.

Mr. J. L. Watt, of Watt & Scott, returned to Toronto on Saturday last from a trip to Great Britian. He was accompanied by Mrs. Watt, and had a pleasant sojourn in the Old Land.

Mr. J. D. Roberts, of the Pure Gold Manufacturing Co., returned on Tuesday from a business trip to Montreal.

Mr. Frank Boulter, of W. Boulter & Sons, had his left hand badly lacerated by a pineapple paring machine on Tuesday.

W. E. Squire is starting in the tea, coffee and spice business at 397 Spadina avenue, Toronto.

W. J. Flewwelling, of G. & G. Flewwelling Manufacturing Co., Hampton, N.B., was in Montreal last week and kindly looked in on THE GROCER.

THE IRELAND NATIONAL FOOD CO.

Manufacturers of ....

Breakfast Cereal Foods

Write for Samples and . . . Price Lists.

Special attention given to . . . Mail Orders.

TRADE CHAT.

T. J. CLARRIDGE has purchased the grocery business of E. K. Slade, St. Thomas, and will continue the business.

During May 2,648 cars of live stock passed through St. Thomas in bond.

T. B. Escott, London, has appointed a receiver for the grocery business conducted by W. J. Brett, of Windsor.

Mr. Abraham Simpson, proprietor of the Commercial Hotel, Port Colborne, drowned himself in the canal.

Australian, apples to the amount of 1,570 cases arrived on the steamer Warrimoo at Victoria, B.C., the other day.

The early closing by-law recently passed by the Council of Montreal has been pronounced bad law by Recorder DeMontigny.

The Chatham Township poisoning case reported in The Banner of May 23rd, and in which the family of Henry Brown narrowly escaped death, has been investigated by Dr. Byers, of Dresden. Dr. Byers is satisfied that the poison was contained in some stale biscuits which had been placed on the table for dinner that day.—Banner, Chatham.

Crops throughout Kingston Township are in splendid condition, and unless something unforeseen arises the yield will be abundant.

The Aylmer Canning Co. will erect a large building on the west side of the present buildings, to give greater facility for handling corn.

The collections at the Customs office, Guelph, for the month of May amounted to $3,762.38. For the same month of last year the collections were $6,594.08.

T. W. Pearson, grocer, Blenheim, Ont., suffered the loss of a brother and sister-in-law in the bridge disaster near Victoria, British Columbia.

Epps & Hankinson, who recently purchased Woods' grocery, St. Thomas, have also purchased the stock of J. Slade, Mitchell street. Mr. Slade will be employed by the firm.

LOTS OF THEM IN YOUR TOWN.

The number of people who are constantly on the lookout to get something for nothing never grows smaller, says a contemporary.

A trifling article advertised to be given away free with every purchase never fails to influence scores of people in favor of the store making the offer. The article presented, if of any value at all, will, 19 times out of 20, be valued more highly than its real worth, because it was obtained free of cost and will always bring favorable recollections of the store where it was obtained, unless the article is "free" in name only, and the customer is made to pay dearly for it in the quality or price of other articles purchased. But a merchant so shortsighted as to resort to such practices must expect them to do the boomerang act.

Spring Chicken . . .

Ready for the table. Cold of course, but who does not enjoy cold meats during the hot weather? Our Canned Chicken is spring chicken cooked to a nicety and rich in its own jelly. It's fit for a Coronation feast.

DELHI CANNING CO. —— Delhi, Ontario

ZIMMERMAN'S

Dandelion Coffee

A boon to dyspeptics.
The best tonic beverage for breakfast.
Most perfect preparation of dandelion offered.

Todhunter, Mitchell & Co.

Sole Manufacturers Patent Process Prepared Coffees

TORONTO, CANADA

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE OIL

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

SAMUEL ROGERS & CO
Sole proprietors, - - - - Toronto, Ont.

Every up-to-date Grocer should keep
COWAN'S
HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE
Send your orders to
THE COWAN CO., Ltd.
470 King St. West, Toronto



DON'T BUY A refrigerator until you have seen the

EUREKA

It is built on scientific principles, and of best materials.

A catalogue will give you all details.

ADDRESS:
Eureka Refrigerator Co.
54 Noble Street,
TORONTO.



This is a cut of our high Grocer Refrigerator which we make in three sizes. We also have two sizes in a low style of Grocer Refrigerator and in point of workmanship and efficiency cannot be excelled in this or any other country. We make them for Butchers', Grocers', Hotel and Family use. Call and see them or send for catalogue.

JOHN HILLOCK & CO.
165 Queen St. East, Toronto.

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

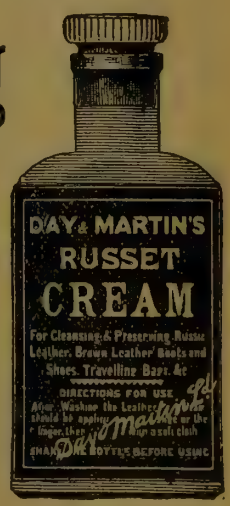
DAY & MARTIN'S



Real Japan Liquid and Oil Paste Blacking

Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

- Kid Renovating Polish.
- Japanese Waterproof Blacking
- Brunswick and Berlin Black, for stoves.
- Universal Harness Composition, in tins.
- Harness Oil, in bottles and in bulk.
- Kid Reviver, in tins (three sizes).
- Patent Leather Polish (two sizes)
- Polishing Cream (two sizes).
- Brass Burnishing Paste (four sizes).
- Furniture Polish (four sizes).
- Russet Cream for Brown Boots (four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior Quality

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

.....London and Liverpool.

CHAS. GYDE, Montreal, for Ontario and Quebec.
MARTIN & ROBERTSON, Victoria and Vancouver, for British Columbia.
TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

DID YOU SAY

You wanted a Washing Powder in stock that would give your customers perfect satisfaction? Then get . . . . .

Silver Dust Washing Powder

THE BEST WASHING POWDER MADE. ANY JOBBER CAN SUPPLY YOU.

. . . Write for samples . . .

SILVER DUST MFG. CO. - - HAMILTON

HALIFAX TRADE GOSSIP.

TRADE throughout Nova Scotia is dull in all lines, especially in breadstuffs and provisions, and the trade say they cannot recollect a time when business was so dull and so utterly impossible to make a brokerage. The impending elections are put down as the cause, and if this is so it is satisfactory to know they will be over in a few weeks.

In breadstuffs the markets seem easier all along the line. It is possible to lay down good flours here for $4, and some very good mixtures are sold at $3.85, Manitoba and Ontario mixtures.

As corn is lower, cornmeal is not expected to improve in price. It is now quoted somewhere about $2 by the carload.

Oatmeal and rolled oats are about $3 by carload lots.

Live hogs are being imported from Ontario, the price being paid there being $3.80 to $4.

The only mutton on the market is P. E. Island. The demand is fair. It is worth 7 to 9c. per lb.

There is a fair demand for veal at 4 to 5½c.

The provision market is quiet. Beef cattle are more plentiful than for years, and the quality is fully as good as it has ever been, both in native and Ontario. The good quality is owing to the low prices and great quantity of grain. J. A. Leaman & Co. received four carloads of cattle last week, two from Guelph and two from Fergus. The demand is only fair, and the large quantity of beef in the market makes trade rather stagnant. Cattle are worth $7 to $9 per 100 lbs. in Halifax, sinking offal.

Little can be said about poultry at this season. A few occasional old turkeys and hens offer.

Eggs are very plentiful and on delivery here by the case at 8 and 8½c.

Butter is fairly plentiful and the demand is good. There is no scarcity of good grades, which is a change for Nova Scotia.

The produce market is dull. Potatoes and oats are plentiful and dull. Potatoes sell at 20 to 25c. per bushel on the deck of vessels. A good quantity of white Ontario oats sell on the track by the carload at 31 to 32c, which about shuts out the P.E.I. article.

The sugar market is very quiet. Prices of refined remain unchanged. The movement is very limited.

There is about the usual demand for green fruits. Supplies now arrive from Boston on Wednesday night instead of Sunday. The market is well stocked with oranges, which sell at an advance of from 50c. to $1 per case. Lemons remain at the unusually low price of $3.50 for 300 count. Bananas continue steady in price, $2 to $2 50 per bunch, with fair demand. Pineapples, fancy stock, are worth $2 to $2.25 per dozen. New cabbages are in, and sell at $2.25 to $2.50 for choice. Cucumbers, in crates, are worth $3 25, and natives 7 to 8c. per lb. Egyptian onions are worth 2¼ to 2½c. per lb., and Bermudas $1.40 per crate.

Dried fruits are quiet, there being no variety offering. Some California peaches sell readily, but they are in the hands of the retail trade. Prunes sell freely at 5c., and dates from 4 to 5c.

There is the usual demand for canned goods. Prices are unchanged.

Fish dealers have been interested in the large catches of mackerel on our Coast. The fishermen have been very successful. Large quantities of the mackerel have been shipped to Boston in ice. The steamer Lunenburg took a full cargo the other day, the first full cargo of fresh fish ever sent from this port. The fish are very large, some weighing as much as 5½ lbs. In other lines of fish there is little or nothing doing.

Considerable molasses has arrived of late, but no more than previous seasons. The only difference is that this season it all arrived about the same time. Business is not brisk; in fact, it is remarkably slow, buyers taking very small quantities. Merchants who at one time bought from 40 to 50 puns., now purchase only one or two at a time. Prices here are: Extra choice Demerara, 38 to 40c,; fancy Porto Rico, 35c.; good ditto, 32c.; Antigua, 26c., and St. Kitts, 26c.

The death is announced of Wm. Hood, who carried on a retail grocery at 73 Agricola street.

Retail trade in Halifax is fair.

Gottingen street is now the grocery street of the city. It is in this vicinity the working classes live, and on Saturday nights the street presents a regular market appearance.

Public works to the extent of two million dollars are going on in Halifax, which helps retail trade.

S. & H. HARRIS'S HOUSEHOLD REQUISITES.



Ebonite Blacking
(WATERPROOF.)
FOR BOOTS AND SHOES.

Does not Injure the Leather



Trade Mark.

Requires No . . Brushing

..ASK FOR IT..



SOLD EVERYWHERE. MANUFACTORY: LONDON, E., ENGLAND.

There is Absolute Safety

In stocking **IMPERIAL CHEESE.** It is sure to sell, and even if some of it does stay on your shelf for a few weeks there is no danger of spoiling. It will open up as fresh and sweet as when it reached you. Don't be afraid to buy. You can carry no safer stock.

A. F. MACLAREN & CO. - - - TORONTO.



Something New

East India Pickles

GOOD SELLERS
GOOD PROFIT

The most delicious and appetizing pickle on the market. A trial will convince. Put up in handsome glass-stoppered bottles.

Large bottles—
1 dozen in case.
Small size—
2 dozen in case.

A. E. Richards & Co. Canadian Agents **Hamilton.**

KNOX'S GELATINE

Is without doubt the finest in the world. It received the Medal of Superiority over all brands at:

American Institute Fair - -	New York,	1891
Boston Pure Food Exposition	Boston,	1891
Detroit Exposition - -	Detroit,	1892
Mass. Charitable Mechanics Ass.,	Boston,	1892
San Francisco Exhibition -		1893
WORLD'S FAIR, Only Medal and Diploma,	Chicago,	1893
Cotton States Exhibition -	Atlanta,	1895

Those who use Knox's Gelatine notice its sparkling purity and use it again with pleasure, for with it dessert-making **is a pleasure,** and nothing impure to go to the table.

A. E. Richards & Co., Agents for Canada, ***Hamilton, Ont.***

Business Building

is, in a nutshell, doing your utmost to please your present customers, secure all the new ones you can, and hold their trade.

The Best Bricks

are reliable goods; without these no one need expect his trade to hold together.

Appleton's Teas . .

are without doubt the finest blends of India and Ceylon Teas, and in their attractive lead packets form just such bricks as will build up a lasting and permanent Tea Trade.

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

Spring Picked ! ! !

Skilfully Blended ! !

Attractively Packed !



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

THE

Russian's "Samovar"

and his best tea, cannot brew a better liquor than Tetley's Indian and Ceylon Packet Teas will yield when used according to directions.

TETLEY'S

IS THE TEA TO OFFER TO THOSE CUSTOMERS YOU ARE ANXIOUS TO HAVE COME AGAIN

Joseph Tetley & Co.

14 Lemoine St., MONTREAL

✦

T. KINNEAR & CO. 49 Front St. E., TORONTO

THE HUDSON BAY CO. WINNIPEG

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO THE QUEEN OF ENGLAND.



OVER

1,000,000

Packages sold weekly in Great Britain alone.

Largest sale in the World.

Wholesale Agents:

Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros.
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co.
Winnipeg: Sutherland & Campbell.

LIPTON TEA PLANTER **CEYLON**

Chief Offices: City Road, London, England.
United States Offices: 80 Front St., New York.

"IT IS USELESS WORKING UP A TRADE FOR A SPECIAL **TEA** UNLESS YOU CAN FOLLOW IT EXACTLY."

Ceylon Teas

lead the world as the most satisfactory teas for special blends, or for general consumption—you can more easily follow Ceylon teas than China or Japan Teas.

Do you wish to increase your tea trade?

Order Ceylon Teas from your wholesale tea merchant.

"Ceylon Teas Rule the World."

The Finest Whisky in the World

Is

JOHN DEWAR & SONS'

(Distillers, PERTH, SCOTLAND.)

.. 50 MEDALS ..

Purveyors by appointment to Queen Victoria.
Under competition, the only Scotch drawn at the bars of Spiers & Pond, Ltd., London, England.
Highest Award International Exhibition, Edinburgh, 1890, Diploma of Honor and Gold Medal.

J. M. DOUGLAS & CO., MONTREAL, AGENTS.

CANADA MUCH TO THE FORE.

THE London, England, correspondent of The National Provisioner, New York and Chicago, says :

The bacon market has at last turned the corner. Two weeks ago it became apparent that the pigs would become fewer in Ireland in the near future, and as the killings there and in Denmark were stationary the curers advanced the price 50c. per 112 lb. Stocks were further reduced last week in spite of the rise and the market bounded up to an advance of $1.50 to $1.75. Since then an even, firmer tone has been maintained and stuff selling well. The advance has come rather late, but is grateful even now, as the terribly low markets of late have taken the heart from everybody.

February will long be remembered as the black month of the bacon trade. Never in the memory of anyone I have met have prices touched such a low ebb, and it is gratifying to have to record that none of the curers of repute have wavered during the crises.

Canada is much to the fore just now in consequence of her vigorous protest against the recently introduced bill of the Minister of Agriculture making the slaughter of all animals at port of entry compulsory. In spite, however, of all protests that may be made, the bill will certainly become law and the thin edge of the protection wedge introduced. It was indicated in these columns when the present Government assumed the reins of office that much reactionary legislation would doubtless follow, as the majority is conservative or belonging to the patrician class. Mr. Long's bill is a breeder's bill as against the feeder, and more especially in Scotland he has earned thereby many deep down curses. The Scottish farmers are meeting and protesting as hard as they can, but the inscrutable authority of the Agricultural Department is against them. It is quite true, as Dr. Montague puts it, that the question is not so much one of prohibiting the import of disease, as most people here who know anything of the matter are distinctly of the opinion that the Canadian herds are free. The meat imports continue to increase, as the figures for the first quarter of the present year clearly show :

First quarter.	Cattle.	Sheep.	Fresh beef.	Fresh mutton
	No.	No.	Cwt.	Cwt.
1896	135,622	214,845	625,971	713,842
1895	73,479	197,670	451,424	538,812
Increase	62,143	17,175	174,547	175,030

In addition to the increase in the numbers of cattle and sheep to be slaughtered for food, we here see an increase of some 350,000 cwt. of fresh beef and mutton recorded in the brief space of three months. For the first quarter of the year our imports have been at the rate of 2,500,000 cwt. per annum for beef and of 2,800,000 cwt. per annum for mutton—totals exceeding any that have hitherto been recorded.

There is a "best" in everything.

BUY-CYCLES

but do it carefully. There are many GOOD wheels—there are some better than others. . . There is one best

THE STEARNS



The Yellow Fellow.

Consult your interests by reading our catalogue; it tells many truths about bicycles. Its free.

AMERICAN RATTAN CO.
TORONTO, ONT.
CANADIAN SELLING AGENTS.

Fruit Jars

ALL KINDS AND SIZES.

JELLY GLASSES
HONEY JARS
ETC.

Prices Right.

GOWANS, KENT & CO., Toronto

INDIAN & CEYLON TEAS **G.F.& J. GALT** 42 SCOTT ST. TORONTO BOOK ON TEA BLENDING MAILED ON APPLICATION



DO YOU?

WISH THUS TO BUILD
an advertisement
in the
CONTRACT-RECORD,
TORONTO
will bring you tenders from the best contractors.

We always have . .

SALT

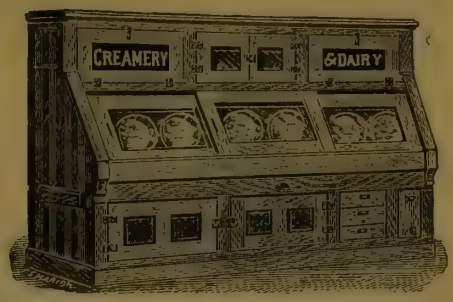
FOR ANY PURPOSE

Send card for prices.

VERRET, STEWART & Co.

QUEBEC AND MONTREAL

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St MONTREAL

OBSERVE THOSE OWLS

On each package of genuine "Instantaneous Tapioca." It needs no soaking and very little cooking. Recipes and sample sent for the asking.

Howe, McIntyre Co.
MONTREAL, Que.

CANADIAN AGENTS

ARROWROOT

In 13-lb. and 6-lb.

W

REGISTERED.

Hermetically Sealed Tins.

Imported Direct from St. Vincent, West Indies.

Open Pan Salt

What is it? It is salt made by the OPEN PAN PROCESS. This is the method of manufacturing salt universally adopted in England, where so much good salt is made.

OPEN PAN SALT . . .

Is no experiment. It has been tried for years and never found wanting. It produces a medium grain salt that is far better for all ordinary purposes than a very fine grain.

. . . WE HAVE IT.

The Canada Salt Association

CLINTON, ONTARIO

Brushes, Brooms . . . .

Woodenware

We are headquarters for the above lines of goods, and guarantee every article we send out to be strictly as represented. **Our Price List for 1896** is now ready and we will be pleased to mail you a copy on application.

Chas. Boeckh & Sons Manufacturers 80 York Street Toronto

MONTREAL BRANCH: - 301 St. Paul Street.

A REFRESHING AND TONIC BEVERAGE

Lemon . . . Phosphate

This preparation is the natural acid of the lemon combined with acid phosphate, so highly esteemed as a tonic.

A teaspoonful in a glass of water sweetened to taste makes a delicious and cooling drink.

PUT UP IN PINT BOTTLES

THE PUBLIC ARE ASKING FOR IT
HAVE YOU ANY IN STOCK?

Prepared by . . .

THE JOHNSTON FLUID BEEF CO. - MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

A RECEIVER has been appointed in the estate of W. J. Brett, groceries and crockery, Windsor.

Israel Kanigsberg, pedlar, Eastman, Que., has assigned.

Charles Mair, general merchant, Kelonna, B.C., has assigned.

The Montreal Sterilized Milk Co., Montreal, have assigned.

W. Burton, general merchant, Portage la Prairie, Man., has assigned.

R. Blain, grocer, Montreal, has compromised at 20c on the dollar cash.

J. L. Roberge, general merchant, St. David, is offering to compromise.

J. S. Atkinson & Co., general store and lumber, Albert, N.B, have assigned.

S. & J. Carre, general merchants, Coteau Landing, Que., is asking an extension.

PARTNERSHIPS FORMED AND DISSOLVED.

M. Desbrisay, general merchant, Mission City, B.C., has admitted H. A. Bulwer as partner.

Freize & Roy, general merchants, Maitland, N.S.; a new co-partnership has been formed by Mrs. Mary Roy, Mrs. A. Putnam and Lewis Putnam.

Damase Girard and W. Adelard Cardinal have registered a partnership in St. Hyacinthe, Que, to carry on business there as Canadian wine merchants under the style of Girard & Cardinal.

CHANGES.

J. F. Bezner is starting a general store at St. Clet, Que.

Joseph Gour, grocer, Montreal, is retiring from business.

Hormidas Fortier is starting a grocery store in Montreal.

R. H. McMinn is opening a general store at Little Current, Ont.

A. Dion is opening a general store at St. Pierre les Becquets, Que.

J. G. Gagnon & Co. are starting a general store at St. Andre, Que.

Alfred Desjardins, general merchant, St. Andre, Que., is giving up business.

A. B. Carnegie, grocer, Gananoque, has been succeeded by Carnegie & Toole.

Joseph Grant, wholesale grocer, Ottawa, is opening a branch on Sussex street, that city.

Matthew Beattie, general merchant, Campbellville, has been succeeded by Amos Worthington.

H. N. Bate & Sons, wholesale grocers, Ottawa, are opening a branch on Bank street, that city.

G. F. & J. Galt, wholesale grocers, Winnipeg, have sold out branch at Lethbridge to A. MacDonald.

Louisa Chute has obtained husband's consent to carry on business as a general merchant in her own name.

S. P. Grimm, general merchant, Springfield, N.S., has registered consent for his wife, Mary Grimm, to do business in her own name.

SALES MADE AND PENDING.

E. C. Perkins, general merchant, Masonville, Que., is offering business for sale.

The general stock of E. H. Rene & Co., St. Zepherin, has been sold at 43c. on the dollar.

The real estate of the estate of Andre Lefebvre, provision dealer, Montreal, has been sold.

The property, plant, etc., of the Owen Sound Butter and Cheese Manufacturing Association, are to be sold by auction on the 18th inst.

FIRES.

G. S. Cook, general merchant, MacPherson Station, B.C., has been burned out; estimated loss, $800.

DEATHS.

J. K. Leveridge, grocer, Victoria, is dead.

V. I. Bossi, fruit dealer, Victoria, has been drowned.

POST-MORTEMS ON DEAD SCHEMES

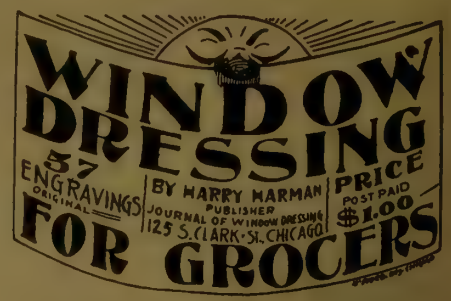
OF all the peculiar characters to be found in trade there is none so provoking and irritating as the person who insists upon holding post-mortem examinations over his dead schemes, says Inter-State Grocer. We can always find an excuse for the man who fails and accepts his misfortune without a calamity yell; but there is neither defence nor palliation for the weakness that impels or actuates a man to explain the causes of every mistake and outline the reasons for all failures.

There is too much of a tendency to hold post-mortem examinations over blunders. The world cares less about the reasons for the failure than for the reasons why success has been made possible.

There is no one to be dreaded more than the man who talks too much. He is not only a nuisance and an annoyance, but is a disturbance as well. There are some people who are irritating and there are others who are provoking, simply because they do not do the things they are expected to do; there are others who are both irritating and provoking, because they insist upon explaining why they have failed to do the things they should have done and are determined to give reasons for doing things that no business man of ordinary sense will do.

In trade enterprises the only man for whom no excuse can be found or apology offered is the man who works harder to explain his failures than he does to accomplish his purposes. Trade has its friendships and sympathies, but does not care to take part as a pall-bearer in the funeral of misfortune. In short, we care nothing for the failure of a single enterprise, provided there is a successful effort following it; but we do dread the failure that has an unending line of explanations on its trail.

CO-OPERATIVE FREIGHTS
For importers of small shipments. HOW?
Write us for particulars
BLAIKLOCK BROTHERS, MONTREAL



HART BROS. & LAZIER
Stoneware Manufacturers
BELLEVILLE, ONT.



BETTER THAN A POT OF MONEY
For any young man or woman is a . . GOOD . . BUSINESS EDUCATION
The best spot in Canada to secure it is in Toronto, at the . . .
Central Business College . . . Cor. Gerrard and Yonge Sts.
Up-to-date in every particular; modern methods, thorough work, low fees. A postal will bring you all particulars by return mail. Address,
W. H. SHAW, Principal

"SANITAS"
NATURE'S GREAT DISINFECTANT.
Non-Poisonous. Does not Stain Linen.
FLUID, OIL, POWDER, &c.
HOW TO DISINFECT A valuable Copyright Book giving simple directions in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application.
THE SANITAS CO., Limited, BETHNAL GREEN, LONDON, ENGLAND.
A pushing Agent wanted in each Canadian City.

Delicious Ox Tongue

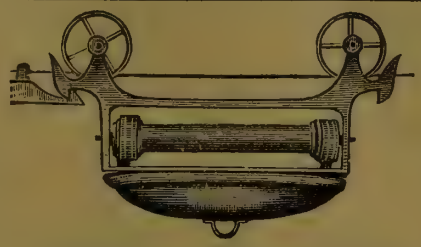
We pack these whole, one perfect tongue in each tin. There is nothing more delicate and tasty for lunch ; and you can sell the tongue ready for the table at just about the price your customer would pay for the raw material at a butcher's.

The Laing Packing & Provision Co. - Montreal.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**



CHAMPION CASH RAILWAYS

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

There's Money in Salt

If you know just what size to handle and the season for it. Take, for instance, the summer camping trade. That needs a strong package to stand the careless handling and one not easily upset.

For this purpose you can order, from any wholesale grocer in Toronto, "WINDSOR" Table Salt put up in 4-lb. round lithographed packages, 24 per case. Made of heavy cardboard, price $2.00 per case; sell at 15 cents per package. Profit on case, $1.60. You see it pays to sell them—why not do it?

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

City Agents for the **Windsor Salt Works**

LIVE GROCERS . . .

BUY *and sell*

ADAMS' ROOTBEER

OTHER GROCERS . . .

BUY IMITATIONS AND *keep them*

The People want the Genuine

ADAMS' which is advertised in 300 of the best Canadian newspapers.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



IT WON'T DO



When your customers ask for

SOUTHWELL'S

JAMS, JELLIES AND MARMALADES



DON'T GIVE THEM ANY OTHER LINE

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

CURRENT MARKET QUOTATIONS

TORONTO, June 4, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16
Dominion—	
¼ lb. tins, 4 doz. in case.....per doz.	1 00
½ " 3 " ..... "	1 75
1 " 2 " ..... "	3 00
10 lb. boxes .....per lb.	20
30 lb. pails..... "	20

PURE GOLD. per doz



5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 doz. in case..... "	90
¼ lb. tins, 4 doz. in case..... "	60

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'k'g Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....	$1 25
1 lb. glass jars.....	2 00
1 lb. Sealer Jars.....	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins.....	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 1 80
2. In bottles.....	1 60
3 " "	1 90
4.	

Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 25
" 3. "	2 25
In Metal Tubes	1 90
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10.....	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross.
CROWN PARISIAN DRESSING.....	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	per gr.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

	gross.	¼ gross.	doz.
Scientific Stove Enamel	7 50	2 00	75
Scientific Stove Pipe Varnish.....	9 00	2 50	90
Scientific Furniture Polish.....	....	....	1 25

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots....	0 16

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz.
Carpet Brooms—	net.
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	
'Standard," select 7, 4 strings..	2 75
" " 6, 3 strings..	2 60
" " 5, 3 strings..	2 40

BIRD SEEDS.

BART. COTTAM & CO.

"Cottams" Bird Seed.....	0 07
Warblers Bird Seed.....	0 06¼
Belgian Bird Seed.....	0 06
International Bird Seed.....	0 05½
German X Bird Seed.....	0 05
German Bird Seed.....	0 04½
London Bird Seed, bulk 25 lb. cases..	0 05
Bird Gravel, 10c. pkts., 24 in case....	0 06
Bird Gravel, 5c. pkts., 48 in case.....	0 03

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 95
" gallons	1 80	2 00
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 95
Corn, 2's	0 55	0 70
Cherries, red pitted, 2's.....	2 00	2 25
Peas, 2's	1 00	1 10
" Sifted select	....	1 10
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's.....	1 65	1 75
" 3's	....	2 40
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard.....	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 80	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 40	2 00
Strawberries, choice, 2's	1 90	2 40
Succotash, 2's	....	1 15
Tomatoes, 3's.....	0 80	0 95
Lobster, talls.....	1 85	2 25
" flats.....	2 50	2 60
Mackerel	1 10	1 20
Salmon, Sockeye, talls.....	1 35	1 45
" " flats.....	1 55	1 75
" Cohoes	1 10	1 15
Sardines, Albert, ½'s tins	....	0 13
" " ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" " " " ¼s	0 10½	0 11
" " " " ⅛s	0 18½	0 19

Have You Noticed

Edwardsburg Starch Co., Cardinal, Ont.

The increased demand for Corn Starch during the last few weeks? You can build on good sales all through the summer if you have the right stock. There is not a prepared Corn on the market that will beat "Benson's." Just to emphasize it we will put it in large type.

Benson's Prepared Corn

Sardines, other brands 9¾ 11	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.....	1 10	1 15
Kippered Herring, 1-lb.....	1 65	1 90
Herrings in Tomato Sauce....	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce ..	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters.....	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.....	1 40	1 50
" 2 lb.....	2 60	2 75
" 4 lb.....	5 50	5 80
" 6 lb.....	8 50	8 80
" 14 lb.....	17 50	18 00
Roast Beef, 1 lb.....	1 40	1 50
" 2 lb.....	2 60	2 75
Luncheon Beef, 1 lb	1 60	1 70
" 2 lb.....	2 75	2 85
Brawn 1 lb.....	1 30	1 40
" 2 lb.....	2 35	2 50
" 6 lb.....	6 60	6 80
" 14 lb.....	14 50	15 00
Ox Tongue, 1½ lb.....	7 00	7 20
" " 2 lb.....	8 50	8 80
" " 2½ lb.....	10 75	11 00
Lunch Tongue, 1 lb.....	3 35	3 50
" " 2 lb.....	6 50	6 80
Chipped Beef, ½ lb.....	1 60	1 70
" " 1 lb	2 65	2 80
Pigs' Feet, 1 lb.....	1 65	1 75
" " 2 lb	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb.....	70	75
Potted Meats, Tongue or Ham ½ lb.....	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.....	70	75
Potted Deviled Ham or Tongue, ½ lb.....	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.....	3 00	3 15
" " 1 pt.....	2 00	2 10
Gelatine of Boar's Head, 2 lb...	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.....	3 00	3 10
Plover Roast.....	5 00	....
Sliced Gold Band Bacon.....	3 00	....



Acme Sliced Beef. No, 1 tins, key, 2 doz., per doz. $2.50.





Beardsley's Boneless Herring. per doz 2 doz.... 1 4½

(CANADIAN.)

Comp Corn Beef, 1-lb. cans ..			$1 40	$1 50
" " " 2	"	..	2 40	2 55
Comp Corn Beef 4-lb. cans ..			....	....
" " " 6	"	..	7 75	8 25
" " " 14	"	..	16 00	18 00
Minced Callops 2	"	..	....	2 60
" " 2	"	..	2 60	2 65
Lunch Tongue 1	"	..	3 40	3 50
" " 2	"	..	....	6 00
English Brawn 2		..	2 75	2 80
Camb Sausage 1	"	..	....	2 50
" " 2	"	..	....	4 00
Soups, assorted 1	"	..	....	1 50
" " 2	"	..	....	2 [illegible]
Soups and Boull. 2	"	..	....	1 80
" 6	"	..	....	4 50

Codfish. per doz.

Beardsley's Shredded, 2 doz. pkgs.... 0 90

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages ..	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs ..	15 00
Tutti Frutti Show Case, 180 5c bars and packages	5 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages.....	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces.....	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c picces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces.....	0 90
Orange Sappota, 160 1c pieces.....	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces.....	1 00

CHOCOLATES & COCOAS.

CADBURY'S.	per doz.
Cocoa essence, 3 oz. packages.....	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose.....	0 37½
" 1-lb. tins.....	0 40
Cocoa Nibs, 11-lb. tins.....	0 40
TODHUNTER, MITCHELL & CO.'s.	
Chocolate—	per lb.
French, ¼'s—6 and 12 lbs.....	0 30
Caraccas, ¼'s—6 and 12 lbs.....	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ½'s—6 and 12 lbs.....	0 26
Diamond, ¼'s—6 and 12 lbs.....	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs..	0 30
Pearl, " " " ..	0 25
London Pearl, 12 and 18 " ..	0 22
Rock " " " " ..	0 30
Bulk, in boxes.....	0 18
	per doz
Royal Cocoa Essence, packages.....	1 40
Cocoa— EPPS'.	per lb.
Case of 112 lbs. each	0 35
Smaller quantities	0 37½
FRY'S. (A. P. Tippet & Co., Agents.)	
Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s.....	0 42
"Gold Medal" Sweet, 6 lb. bxs..	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ½'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box..	2 40
" ½'s, " ..	....
" 1 lbs. ..	....
Homeopathic, ¼'s, 14 lb. boxes ..	0 33
" ½ lbs. 12 lb. boxes.	0 33
JOHN P. MOTT & CO.'s. (R. S. McIndoe, Agent, Toronto.)	

Mott's Broma.....per lb.		0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (¼'s)....		0 32
Mott's Breakfast Cocoa (in tins).....		0 45
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate.....		0 28
Mott's Caraccas Chocolate		0 40
Mott's Diamond Chocolate		0 22
Mott's French-Can Chocolate.....		0 18
Mott's Navy or Cooking Chocolate ..		0 27
Mott's Cocoa Nibbs.....		0 35
Mott's Cocoa Shells.....		0 05
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate. 0 21		0 43
Mott's Sweet Chocolate Liquors. 0 19		0 30
COWAN COCOA AND CHOCOLATE CO.		
Hygienic Cocoa, ½ lb. tins, per doz..		$3 75
Cocoa Essence, ½ lb. tins, per doz..		2 25
Soluble Cocoa, No. 1 bulk, per lb		0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb		0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb		0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb		0 35
WALTER BAKER & CO.'S		
Chocolate—		
Premium No. 1, boxes, 12 lbs. each..		0 42
Baker's Vanilla in boxes, 12 lbs. each.		0 50
Caraccas Sweet, in boxes, 6 lbs. each.		0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.....		4 20
German Sweet Chocolate—		
Grocers' Style, in boxes, 12 lbs. each.		0 25
Grocers' Style, in boxes, 6 lbs. each..		0 25
Eight cakes to the lb., in bxs, 6 lbs. e.		0 25
Soluble Chocolate—		
In canisters, 1 lb., 4 lb. and 10 lb....		0 50
Breakfast Cocoa—		
In bxs, nd 12 lbs. each, ½ lb., tins.		0 49

COFFEE.

Green.		per lb.
Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio.....	0 20	0 21½
Plantation Ceylon	0 29	0 31
Porto Rico.....	0 24	0 28
Guatemala.....	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23
TODHUNTER, MITCHELL & CO.'s		
Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 28
Mocha and Java.....	....	0 35
Old Government Java 0 30	0 32	0 36
Arabian Mocha	....	0 35
Maracaibo	0 28	0 30
Santos	0 25	0 27

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION



For Custards Ice Creams Blanc Manges

Etc., Etc.

OUR

Pure Fruit Extracts

Cannot be excelled. Guaranteed strictly pure and free from any harmful matter. Drop us a line for quotations and price list. . . . . .

The F. F. DALLEY CO., Ltd.

Hamilton

Batty's

NABOB PICKLES and ... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM.

. . . EIGHT PRIZE MEDLAS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada — Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy plug tobaccos duty paid. Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street — Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. **OFFICE, Vancouver, B.C.**



A GLASS PITCHER

. . . *Free*

with Adams'

TUTTI FRUTTI

ASK YOUR WHOLESALER FOR IT

ADAMS & SONS CO.

11 & 13 Jarvis St., Toronto, Ont.

If you want to please

Your customers with a nice, tasty, rich mixed biscuit show them "Household." Just the thing for the tea table. Made only by

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. 7 FRONT STREET EAST, TORONTO. Charles J. Peter.

DRUGS AND CHEMICALS.

Alum	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross	....	4 20
" 2 " " "	....	6 00
" 3 " " "	....	8 40
" 4 " " "	....	10 00
" ½ pint " "	....	12 00
Olive Oil, ½ pts., 2 doz. to case, per case	....	1 25
" pints, 2 doz. to case, per case	....	2 50
Epsom Salts	0 02	0 02½
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08½	0 09
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12½	....

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

Crown Brand (Greig & Co.)—



1 oz. London	gross	6 00
2 " Anchor	"	12 00
1 " Flat Crown	"	10 80
2 " " "	"	18 00
2 " Square	"	21 00
2½" Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
8 " "	"	7 00
Parisian Essence	gross	21 00
Ketchup, Fluted Bottles	gross	12 00
" Screw Top	"	21 00
" S. & L. "High Grade" per doz		3 50
Pepper Sauce, per gross		15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 [illegible]

FRUITS.

FOREIGN.

	per lb.	per lb.
Currants—Provincials, bbls	0 04	0 04¼
" " ½ bbls	0 04½	0 04⅝
" Filiatras, bbls	0 04¼	0 04½
" " ½ bbls	0 04¼	0 04¾
" Patras, bbls	0 04½	0 05
" " ½ bbls	0 04¾	0 05¼
" " cases	....	0 05½
" Vostizzas, cases	0 06	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05½
Figs—Eleme, 14 oz	0 08	0 09
" " 10 lb	0 07½	0 09
" " 18 lb	0 09	0 10
" " 28 lb	0 10	0 12
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 06	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 04¾	0 05
" Fine, off stalk	0 05	0 05½
" Selected	0 06½	0 06½
" Layers	0 06½	0 06¾
" Sultanas	0 05½	0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05½	0 06¾
" Malaga— Dehesa Clusters	per 00x. 4 25	4 50
Lemons—Messina, boxes	2 75	3 50
Oranges—Valencias	6 50	8 00
" Cal. Navels, in boxes	3 75	4 50
" Sevilles	2 50	2 75

DOMESTIC.

Apples, dried, per lb	0 03½	0 04½
" evaporated	0 05½	0 07

FOOD.

	per brl.
Split Peas	$3 50
Pot Barley	3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto— 50 to 60 dy basis	....	2 75
40 dy	....	2 80
30 dy	....	2 85
20 16 and 12 dy	....	2 90
10 dy	....	2 95
8 and 9 dy	....	3 00
6 and 7 dy	....	3 15
5 dy	....	3 35
4 dy A P	....	3 35
3 dy A P	....	3 75
4 dy C P	....	3 25
3 dy C P	....	4 35

HORSE NAILS— Canadian, dis. 50 per cent.

HORSE SHOES— From Toronto, per keg 3 60

SCREWS—Wood— Flat-head iron, 80 p. c. dis. Round-head iron, 75 p. c. dis. Flat-head brass, 77½ p. c. dis. Round-head brass, 72½ p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 20	1 30
2nd " (20 to 40 inches)		1 45
3rd " (50 to 60 inches)		3 10
4th " (51 to 60 inches)		3 40
5th " (61 to 70 inches)		3 80
ROPE— Manilla	0 09	0 09½
Sisal	0 06¾	0 07¼
AXES— Per box	6 00	12 00

SHOT— Canadian, dis, 17½ per cent.

HINGES— Heavy T and strap	0 04¾	0 05
Screw, hook and strap	0 03¾	0 04
WHITE LEAD—Pure Association guarantee, ground in oil.		per lb.
25 lb. irons	0 04¾	0 05
No. 1		0 04½
No. 2		0 04¼
No. 3		0 04
TURPENTINE— Selected packages, per gal.	0 40½	0 41½
LINSEED OIL— Raw, per gal	0 52	0 53
Boiled, "	0 55	0 56
GLUE— Common per lb	0 07¾	0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant " "	2 00
Other Jams " " 1 55	1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.

KNOX'S GELATINE.

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins— D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins— F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.) Pony size, per gross	9 00
Small Med. "	7 80
Medium "	10 80
Large "	12 00
Spoon "	18 00
Mug "	16 20
Tumbler "	12 00
Cream Jug "	21 00

RICE, ETC.

Rice—	per lb.	per lb.
Standard "B"	0 03½	0 03¾
Patna		0 04¾
Japan		0 05
Imperial Seeta		0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches— No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06½
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch— W. T. Benson & Co.'s Prepared Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch— Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches— Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry— 3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss— Kegs, extra large crystals, 100 lbs	0 06¼
1 lb. fancy cartoons, cases 36 lbs	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss— 1 lb. fancy boxes, cases 36 lbs	0 07½
Brantford Cold Water Rice Starch— 1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch— 40 packages in case	3 00
Culinary Starch— Challenge Prepared Corn— 1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Pure Prepared Corn— 1 lb. pkgs., boxes 40 lbs	0 06½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08
PURE	16-lb. boxes	0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages. For puddings, custards, etc.	0 07½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

SUGAR.

	c.	per lb.
Granulated	0 4 70	4 75
Paris Lump, bbls. and 100-lb. boxes	0 05¾	0 05¾
" in 50 lb. boxes	0 05¾	0 05.80
Extra Ground, bbls. Icing	0 05⅝	0 05¾
Powdered, bbls	0 05⅝	0 05½
Very bright refined	....	0 04¼
Bright Yellow	0 03⅞	0 04
Dark Yellow	3 70	3 90
Demerara	3 75	3 85

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark per gallon.	0 30	0 33
Medium	0 33	0 38
Bright	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

What is it?

? Quality of Goods Packages Sell on Sight

"BRANTFORD" and "CHALLENGE" CORN STARCH

SOAP.

Babbitt's "1776" Soap Powder $3 5



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box: 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14
PING SUEYS.		
Young Hyson—		
Half Chests, firsts.....	0 28	0 32
" seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Chests— **JAPAN.**		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oulong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

TETLEY'S TEAS.

No. 1. Retailed 70c.; cost 50c.
No. 2. " 50c.; " 35c.
Mixed. " 40c.; " 30c.

"ALADA" CEYLON.



	per lb.
Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red lable, retailed at 50c.	0 36
Gold label, retailed at 60c.	0 44

Terms. 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label	0 22
Green Label	0 28
Red Label	0 35
Orange Label	0 42
Gold Label	0 58

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—



Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies		0 35
Navy, plug mark	0 33	35
Honey, boxes and caddies		43
Spun roll chewing, boxes		55

Plug smoking (with or without tags)—	per lb
Black Crown smoking, in caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

WASHING POWDER.

"SILVER DUST"

Case	72 1-lb. cartoons	5 00
Half case	36 1-lb. "	2 50
Case	24 3-lb. "	4 25
Half case	12 3-lb. "	2 12
Case	100 5-cent packages	3 [illegible]
Half case	50 5-cent packages	1 80

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50
Washboards, Globe	1 90 2 00
" Water Witch	1 40
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30
Butter Tubs	1 60 1 80
Mops and Handles, combined	1 25
Butter Bowls, crates assort'd.	3 60

THE E. B. EDDY CO.

Washboards, Planet	1 60
" Waverly	1 50
" XX	1 40
" X	1 25
" Electric Duplex	2 25
" Special Globe	1 50

Matches—	Per Case. 5-Case Lots.	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Tiger	2 60	2 80
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Favorite	2 25	2 35
Flamers	2 25	2 35

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented b

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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THE DRY GOODS REVIEW
TORONTO . . . . MONTREAL



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.

Established 1780.

WALTER BAKER & CO., LIMITED,



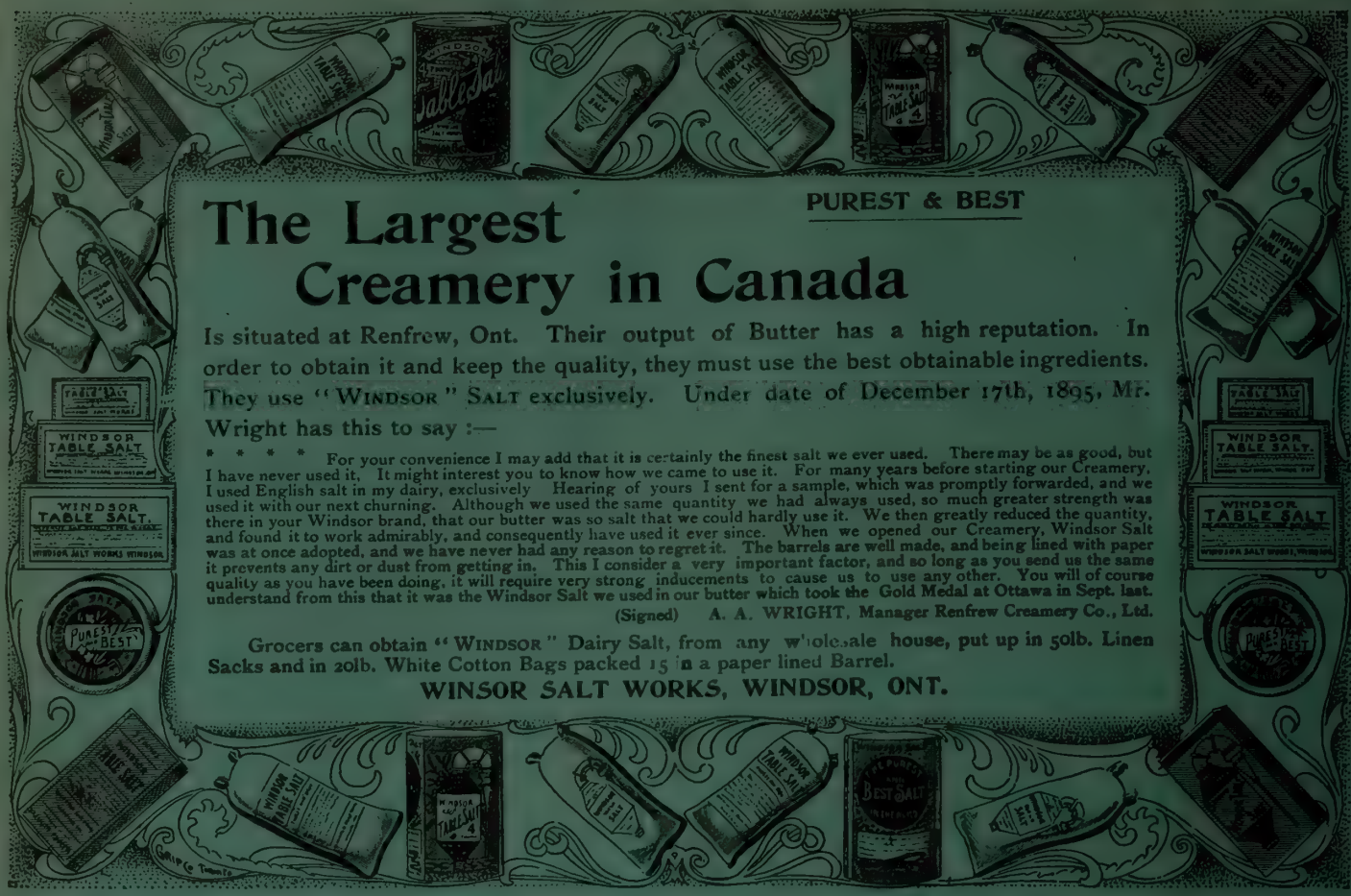
Dorchester, Mass., U. S. A.
The Oldest and Largest Manufacturers of
PURE, HIGH GRADE COCOAS AND CHOCOLATES
on this Continent. No Chemicals are used in their manufactures. Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their **Premium No. 1 Chocolate** is the best plain chocolate in the market for family use. Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children.
Consumers should ask for and be sure that they get the genuine

Walter Baker & Co.'s
goods, made at
Dorchester, Mass., U. S. A.

CANADIAN HOUSE,
6 Hospital Street, - - Montreal.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS



PUREST & BEST

The Largest Creamery in Canada

Is situated at Renfrew, Ont. Their output of Butter has a high reputation. In order to obtain it and keep the quality, they must use the best obtainable ingredients. They use "WINDSOR" SALT exclusively. Under date of December 17th, 1895, Mr. Wright has this to say :—

* * * * For your convenience I may add that it is certainly the finest salt we ever used. There may be as good, but I have never used it. It might interest you to know how we came to use it. For many years before starting our Creamery, I used English salt in my dairy, exclusively Hearing of yours I sent for a sample, which was promptly forwarded, and we used it with our next churning. Although we used the same quantity we had always used, so much greater strength was there in your Windsor brand, that our butter was so salt that we could hardly use it. We then greatly reduced the quantity, and found it to work admirably, and consequently have used it ever since. When we opened our Creamery, Windsor Salt was at once adopted, and we have never had any reason to regret it. The barrels are well made, and being lined with paper it prevents any dirt or dust from getting in. This I consider a very important factor, and so long as you send us the same quality as you have been doing, it will require very strong inducements to cause us to use any other. You will of course understand from this that it was the Windsor Salt we used in our butter which took the Gold Medal at Ottawa in Sept. last.

(Signed) A. A. WRIGHT, Manager Renfrew Creamery Co., Ltd.

Grocers can obtain "WINDSOR" Dairy Salt, from any wholesale house, put up in 50lb. Linen Sacks and in 20lb. White Cotton Bags packed 15 in a paper lined Barrel.

WINSOR SALT WORKS, WINDSOR, ONT.

LEA AND PERRINS'

Observe that the SIGNATURE *Lea & Perrins* is now printed in blue ink diagonally across the OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally.

RETAIL EVERYWHERE.

ORIGINAL . . . WORCESTERSHIRE **SAUCE.**

AGENTS—J. M. Douglas & Co., and Urquhart & Co. Montreal

CHARLES F. CLARK. President. EDW. F. RANDOLPH Treasurer

ESTABLISHED 1849.

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MERCANTILE AGENCY

THE BRADSTREET COMPANY, Executive Offices, PROPRIETORS.

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Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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Always Trustworthy.

ESTABLISHED 1725.

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ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

EDWARD STILL

Assignee, Accountant, Auditor, etc.

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Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street MONTREAL

EL PADRE NEEDLES EL PADRE NEEDLES

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, JUNE 12, 1896. No. 24

COLMAN'S MUSTARD

BEST ON EARTH

Fresh Herrings



The recognized leading Brand in all the markets of the world.

Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

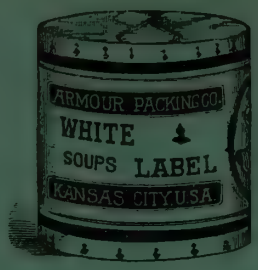
MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

THE ONLY TEN CENT CIGAR

VARSITY CIGAR 5c. THE BEST IN THE MARKET

White Label Soups ••



High-grade correct soups cannot be produced with the facilities at the command of the average housekeeper. Therefore, when a special dinner is to be given, it is a relief to have at hand a prepared soup which can be relied upon as absolutely correct in combination and flavor. Prepared by a chef of consummate ability, perfect in every detail that goes to make up a correct soup, WHITE LABEL SOUP may be offered with the utmost confidence by the fancy grocer. Twenty varieties, quarts, pints and half-pints.

Manufacturers' Agents.

JAMES HAYWOOD
Toronto

J. L. WATT & SCOTT
Montreal

J. HUNTER WHITE
St. John, N.B.

Armour Packing Co. . .
Kansas City, U.S.A.

SPECIAL IN

DINNER SETS

Our own I.X.L. Shape
In Brown or Dove Colors

97 PIECES, - $4.50

(Packing, 25 cents)

Or in crate lots—15 sets in crate—5 per cent. discount.

Assorted packages in **White Granite Seconds** a specialty.

The CANADA CROCKERY IMPORTING CO. Ltd.
181 to 185 McGill Street
MONTREAL

TANGLEFOOT

Sealed Sticky Fly Paper

PRICES FOR 1896

REGULAR.		"LITTLE."	
One Box -	45 Cents	One Box -	18 Cents
One Case - -	$4.00	One Case - -	$2.10
Five Cases -	3.75		
10 Boxes in a Case.		15 Boxes in a Case.	



LIST OF CANADIAN GROCERS WHO HANDLE TANGLEFOOT

HAMILTON, ONT.
Balfour & Co.
W. H. Gillard & Co.
Lucas, Steele & Bristol.

KINGSTON, ONT.
Geo. Robertson & Son.

LONDON, ONT.
Elliott, Marr & Co.

OTTAWA, ONT.
H. N. Bate & Sons.

TORONTO, ONT.
H. P. Eckardt & Co.

BROCKVILLE, ONT.—Gilmour & Co.
QUEBEC, QUE.—Langlois & Paradis.
MONTREAL, QUE—Geo. Childs & Co.
N. Quintal & Fils.
Laporte, Martin & Cie.
Forbes Brothers.

TRURO, N.S.—Black & Co.
ST. JOHN, N.B.—Dearborn & Co.

Holders Are no longer packed with TANGLEFOOT, but are put up separately in boxes of 50 which job for $1.00.

Standard Goods THE Best to Handle



"THISTLE" HADDIES



THE "STANDARD BRAND"

This Spring's Pack Now On The Market

The superior quality, flavor and uniformity of which over all imitators is well known to the trade, as the "Thistle" Company pack only REAL Haddie (every can guaranteed) and their motto is "The best, first, last and always."

To be had of the Leading Wholesale Grocers throughout the Dominion

---

Lazenby's

SOUP SQUARES

Assorted Flavors

COX'S GELATINE

UNRIVALLED FOR

Quality, Strength and Cheapness

Lazenby's

SOUP SQUARES

Assorted Flavors

AGENTS

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

WE MANUFACTURE . . . .

All Kinds of Crockery

And can supply you with any article you want in **Rockingham Ware, Yellow or Bristol Glazed Ware.** A full price list on application. . . . . .

Brantford Stoneware Mfg. Co. **Brantford, Ont.**

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." Lancet.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto.

ROSE & LAFLAMME, Montreal.

WORKS : LONDON, W.C.

TEAS

A splendid lot of **Japans cheap at 22c., we offer** (while they last) to reduce stock at . . . **18c.**

Aberdeen Blend (Ceylon and Indian) in iron chests, to introduce we offer for **60 days at 18c.**

GRAND MOGUL Tea at 30, 40, 50 and 60c.—push it. Every sale will bring you further sales.

T. B. ESCOTT & CO. *Wholesale Grocers,* ***London, Ont.***

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd,

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

Are you taking an # INTEREST

In the political contest ? That's all right, but see that you have

CAUGHT 

ON

to stimulate the exhausted energies of your customers.

ROSE & LAFLAMME *Eastern Agents . . .* ***Montreal***

"It's in the Back"

Eddy's **Solid Back** Globe Wash Board is made to stand the strain where it is most severe.

It has an inch thick solid back which is set into the sides, along with the zinc, and securely nailed.

It is the most solid and lasting Wash Board made.

Write to us or any of our agents for prices, discounts and terms.

The E. B. EDDY CO. Ltd.

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318 St. James St. - MONTREAL
38 Front St. West - TORONTO

AGENTS: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria. Permanent agents not yet appointed for St. John's, Nfld.



WHEN IN NEED OF

HAMS, BACON OR LARD

Try the "Rose Brand"—High-class Goods.

PACKED BY

The GEO. MATTHEWS CO. Ltd., OTTAWA AND PETERBOROUGH

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON SONS - - TORONTO

You can sell



REINDEER BRAND

CONDENSED MILK
CONDENSED COFFEE AND MILK
CONDENSED COCOA AND MILK
EVAPORATED CREAM

Don't let your customers buy them elsewhere.
Be in the position to supply them yourself.

BUY IN SMALL LOTS AND OFTEN



Standard Blacks

The 400 Select Congou **Dalu Kola Congou**
Imperial Congou **Russian Congou**
. . The Globe Blend . .

THESE Teas are specially blended by us to suit the requirements of the tea drinking public of Canada. They have been a marked success. Our sales have been enormous and are still increasing. Always up to a certain high standard of excellence; always uniform. Put up in our patented metal-lined cases, thus retaining the natural aroma and freshness of the tea.

FINE STYLE, SPLENDID LIQUORING YOUNG HYSONS. WE CAN SUIT YOU

W. H. Gillard & Co. Wholesalers Only **Hamilton**

Snow Drift Baking Powder



It will pay you to use the utmost care in buying Baking Powder. There is so much adulterated and harmful stuff now being offered, under all sorts of delusive names, that the pure article seems scarce. Our product is guaranteed absolutely free from any injurious substances, and is consequently PURE.

The Snow Drift Co., Brantford, Ont.



The Sydenham Glass Co. Ltd.

Manufacturers of **WALLACEBURG, ONT.**

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint. Write for prices. Prompt attention to orders and inquiries.

OFFICE AND WORKS: **Wallaceburg, Ont.**

REPRESENTATIVES:
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British Columbia, **Martin & Robertson, Vancouver and Victoria.**

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, JUNE 12, 1896 ($2.00 per Year) No. 24

DROPS FROM THE EDITOR'S PEN.

Ideas, like muscle, develop with exercise.

—

Sincerity is the seed of business prosperity.

—

There is a limit to a merchant's as well as to a monarch's sway.

—

Economy is wise or it is not economy at all. It is a misnomer.

—

Court confidence if you never court anything or anybody else.

—

Get after the truth in business even if you have to perspire a little.

—

Success depends upon our ability to paddle our own canoe.

—

A light heart in business is a good thing; a light head a bad thing.

—

Be what nature intended you to be or you'll be next to nothing.

—

Until a man gets down to business he cannot get up to success.

—

Time is a commodity which, if thrown away, leads to bankruptcy.

—

When prosperity comes along be in a position to jump on board.

—

Time cannot be coined, but it is money nevertheless, and can be saved.

—

He is a lucky man whose trust is in his own enterprise and not in stars.

—

You need skill to blow your own trumpet as well as to play the saxaphone.

—

It is often easier to erase a mistake from your ledger than it is from your life.

—

Men of mark are men of work. Even the convict has earned the stripes he wears.

—

Politics are getting hot, and it is to be hoped that while there is plenty of heat, a strong chain of business men will be welded together to protect the business interests of the country in the next Parliament.

—

Keep your nose to the grindstone when the "boss" is away as well as when he is nigh.

—

It is not every man that is a genius, but every man can cultivate the faculty for work.

—

An article that is popular to-day may not be to-morrow. Push, therefore, while it is to-day.

—

You cannot throw business mud, political mud or street mud without being be smirched yourself.

—

Canada expects that every business man will on June 23 vote for business men and a business Parliament.

—

Tuition in the school of experience comes high, but it is usually cheap if the pupil chooses to profit by it.

—

The man with a candle and a case or two of eggs gets an insight to more things than ordinary people imagine.

—

Cheek is not a substitute for brains; it is what a man gathers up when he has no brains or only a liliputian portion.

—

A man has got to dig for business as well as for gold. And if he digs right for business he will not fail to strike gold.

—

When a man in business lacks backbone he can hardly be even termed a jellyfish; nonentity is perhaps the better term.

—

A man starting into business should be careful regarding the neighborhood he selects, as well as the company he keeps.

—

It is better that every young man should be the architect of his own fortune. Trust the work to somebody else and it will be a failure, no matter how clever that somebody else may be. There are some things others can do for us; but hewing out our own destiny is not one of them. The best influential and wise friends can do is to assist us in erecting the superstructure.

—

He who backbites his competitor is chewing asunder the chain of unanimity which binds merchants together against trade evils that assail them.

—

The departmental store is an evil, but it (unintentionally, of course,) teaches good lessons to business men which it would be unwise to ignore.

—

The soundness of a theory is only determined after it has been hatched. Even then you may have to wait a while. It is not therefore wise to judge hastily.

—

A little discontent induces energy, but over much of it makes the discontented a crank which retards rather than helps the wheels of progress forward.

—

It is wiser for the business man to steer as far as he can from the line of dishonesty, instead of studying to see how near he can go to it without over-stepping it.

—

The little duty shirked or the little discrepancy covered up may lead to disastrous results in a clerk's life, just as some times does a hidden flaw in a piece of machinery.

—

A crooked act, like an addled egg, is almost sure to be discovered by some one. At best the chances against it are so great that he is a rash man who would run any risk.

—

Do you know that when you drop your advertisement from the columns of a good medium, you are dropping out of sight from a constituency large or small, as the circumstances may be.

—

As to whether a business is good or bad is not determined by the territory it covers, but by its soundness. Many a merchant has a big business that is unhealthy because of the bad credit holes with which it is punctured.

GETTING READY FOR THE PICNIC.

THE Montreal Retail Grocers' Association have selected Otterburn Park as the place for their picnic and annual outing this summer. This is the picnic of the season, and the thousands outside of the grocers and their clerks who make it a point to be present every season will find the site for this year's event most convenient. Otterburn Park is on the Grand Trunk Railway, just this side of St. Hilaire. It is situated on the banks of the beautiful Richelieu, and is perhaps one of the best picnic places around Montreal. The grocers have been there before, but they always distribute their favors impartially, and though St. Rose made a bid for it this year, the association decided that as they had visited St. Rose the year before last, it was time for Otterburn to have its turn, and the majority voted accordingly.

President Vallieres was in the chair, and, once the momentous question of the site was decided, got the meeting promptly to work organizing the committees who will have the affair in charge.

The success of the picnic depends largely upon these gentlemen, but the following names are calculated to dissipate any alarm in this connection :

Games—B. Taylor, chairman ; W. Willison, S. Demers, J. Johnston, T. Gauthier, C. A. Corrigan, W. Duckworth, J. Rabeau, J. O. Levesque, D. Lapointe and A. Cardinal.

Music and Dancing—J. A. Dionne, chairman ; C. A. Corrigan, D. O. Lapointe, Hodge, W. Duckworth, E. A. Cardinal, J. B. V. Daoust, S. Demers, J. O. Levesque.

Railway—S. Demers, chairman ; J. Johnston, N. Lapointe, J. Scanlan, J. B. V. Daoust, B. Connaughton, P. B. Menard, G. T. Vincent, M. P. Laverty, E. W. Summerskill.

Refreshments—J. E. Manning, John Johnston, N. Lapointe, M. Kilkenny, J. Picord, P. O'Brien, V. Daoust, P. Laverty, W. Duckworth.

Reception—President S. D. Vallieres, chairman, and all the past presidents of the association.

Finance—Ald. Turner, chairman, and chairmen of all the other committees.

Printing and Advertising—J. O. Levesque, chairman; W. Duckworth, T. Gauthier, H. Poirier, A. E. Anthier, Ald. Connaughton, J. Johnston, J. Massicotte.

Subscription—A. D. Fraser, chairman ; J. Johnston, V. Raby, R. B. Hall, S. D. Vallieres, J. Scanlan, J. B. Daoust.

J. O. Levesque wanted to know why the wholesale grocers as a body had never been asked to take part in the annual outing. He was sure that if the wholesale trade were approached they would see no objection in closing down for one day in the year, and enjoying a day's outing with their friends of the retail trade. John Johnston considered the suggestion a first-class idea, and advised the appointment of a strong delegation. The matter eventually materialized in the appointment of President Vallieres, A. D. Fraser, Treasurer Raby, R. B. Hall, N. Lapointe, John Johnston, Ald. Turner, S. Demers, Ald. Connaughton, J. D. Manning, H. Poirier, A. Latreille and J. O. Levesque as a delegation to wait on the wholesale men and ask them to join hands and partake of the enjoyment on the 15th July, the date already announced in a previous issue.

The association, besides making an effort to gather in the wholesalers, have instructed their secretary to extend an invitation to the president and officers of the sister association in Toronto to be present.

TORONTO RETAIL GROCERS.

THE regular monthly meeting of the association was held in St. George's Hall on Monday last, the 8th inst., President White in the chair.

There was only a small attendance. Among those present were Messrs. White, Mills, Bond, Booth, McMillan, Corrie, McCleary, Roberts and D. W. Clark.

Secretary Corrie submitted the name of W. H. Harper, King and Peter streets, as a member. On motion of Mr. McMillan, seconded by Mr. Roberts, he was received to membership on payment of the usual fee.

Mr. Mills reported that he, with several other members of the association, waited on the City Council a few days ago, when that body dealt with the pedlars' licenses. They could do nothing in regard to the license on wagons, except having a license cover a wagon, a driver (who was debarred from soliciting) and one man. If the driver solicited, either from the wagon or otherwise, a separate license would have to be secured ; likewise, if two men solicited, two licenses would have to be taken out. In reference to push carts the deputation had had the fee raised to $10, and it had gone through as amended at the meeting held on the 8th inst. He also stated that the Council had fixed the license for selling cigarettes at $25.

A communication was read from Street Commissioner Jones, in answer to the association's letter re watering the streets. He asked for more specific information as regards the streets complained of.

On motion of Mr. Booth, seconded by Mr. Clark, the communication was received.

Mr. Bond moved that the Street Commissioner be written stating that Yonge street was the one complained of. This was seconded by Mr. Clark and carried.

A few small accounts were presented, which on motion were referred to the Executive Committee, and if found correct, will be paid.

A great deal of dissatisfaction was expressed on all sides at the manner in which the commission men were treating the grocers in the sale of fruit this season.

The meeting adjourned at 10.30.

WISE ECONOMY IN BUSINESS.

Economy and enterprise are both necessary to success, remarks an exchange. Too often the merchant fails to secure a great measure of prosperity because he considers these qualities contradictory, and cultivates one at the expense of the other. Economy may consist in saving every scrap of paper, metal, string, wool, coal, etc., which has use and value, and may lessen expenditure ; it may be extended to mean a wiser expenditure of money for fuel, light, wages, rents, advertising and personal expenses, but the limit of this kind of economy is the proportion of actual waste which can take place in a given amount of gross profits. So wherever economy fails to recognize the necessity of making more business on a scale of expenditure necessary for the larger activity, economy degenerates into a weakness, and not infrequently into a vice. It is always both a vice and weakness when economy becomes meanness, and excites dislike and even hatred in the hearts of employes, relatives and the general public.

THE NEWFOUNDLAND COD FISHERY.

IN regard to the outlook of the summer cod fishery, it is at present somewhat doubtful, especially as far as Labrador is concerned, writes the Newfoundland correspondent of The Montreal Gazette. Heavy losses were incurred there last year, partly in consequence of the bad cure and partly owing to the low price of fish. This will lead to a considerable curtailment this year in the supplies issued, and probably the number of fishermen will be reduced. Our rivals, the Norwegians, are crippled this year by a short catch at Loffoden. On the other hand, intelligence has been received that the French — our bounty-sustained rivals—are fitting out for the fishery on a greatly extended scale. The advantage on the one hand may be more than counterbalanced by an increase of the French competition. It is fortunate for us that so many men are absorbed by the work on our new line of railway. Two thousand at least will obtain employment. The work is just now commenced. Only 120 miles remain to be completed, and this year will probably see the line finished, or nearly so. The stream of emigration to the United States and Canada is again swelling and large numbers are leaving by every steamer. The terrible ice blockade, which is only raised a few days ago, has been a serious drawback to the business of the country. There is little warmth as yet in the atmosphere, and two days ago we had a sharp frost. Farming operations are far behind.

A TEST.

A Parisian merchant, who has been several times robbed by unfaithful cashiers, has invented an infallible test of competency. The cashier presents himself, offers his services, and produces his reference. Then says the merchant : "Show me how you would erase a mistake in your figures." The aspiring cashier sets to works with scraper, ink eraser, and what not ; and if he succeeds in destroying all trace of the erasure, he is invited to take his hat and leave.—Tit-Bits.

The MASCOT Blend

(REGISTERED.)

We have, at the solicitation of our friends who handle the **MASCOT** bulk blend of tea so successfully, put up this blend in one pound lead packages, packed in 60-pound cases, all black tea or green and black mixed.

To accommodate grocers who wish to make a trial of the mixed teas we will ship assorted cases containing 30 packages black and 30 packages mixed.

We will continue as before to put this up in 100-pound tin-lined cases.

No. 1 Packing contains 60 lbs. black.

No. 2 Packing contains 30 lbs. black and 30 lbs. mixed.

No. 3 Packing contains 60 lbs. mixed.

We feel confident that this package tea will meet with a success second only to that of Ram Lal's.

For sale by

JAMES TURNER & CO., Hamilton, Ont.

Extra Choicest
April Pickings
New Crop

Japan Tea

Now in store ex "Empress of India."

Also to hand, an invoice of

YOUNG HYSONS *Splendid Values*

BALFOUR & CO. HAMILTON.

TRADE CHAT.

YOUNG & HESTER'S store, Thamesford, was destroyed by fire on Saturday. The origin is supposed to be lightning. There was a total loss ; insured for $6.000.

The population of Owen Sound is 7,703.

Mr. John Harshaw has opened out a general store at Victoria Road village.

A concrete floor has been put in the cellar under Geo. Wenino's up-to-date grocery, Sarnia.

The Aylmer Canning Co. have commenced work on a new building, 18 x 250 feet, for storage purposes and corn husking.

R. J. Whitla & Co., of Winnipeg, have decided to close their wholesale warehouse at 5 p.m., commencing June 4th, and on Saturdays at 1 p.m.

G. A. Bingham, grocer, Aylmer, has placed a handsome new delivery wagon on the road. The design is different from anything used in that town.

The Kenilworth cheese factory commenced operations for the season on Monday last. A new foundation has been put under the building and new vats put in.

An entirely new system of checking baggage will soon go into effect on the G.T.R. system. Fifteen thousand of the new brass checks are being manufactured at the shops in Port Huron. Besides a general check with the words, "Property of the Grand Trunk," a local check will be supplied to every station on the road.

The Hamilton grocers' picnic will be held this year on July 15 at the Falls, as usual. The excursion will be over the T. H. & B. Railway, a new and exceedingly interesting route.

Mr. J. A. Hunter finds business so rushing that he has engaged Mr. Robt. McCracken. When Mr. H. A. Hunter returns this week there will be six busy salesmen in the departmental store.—Review, Durham.

The strawberry crop this season is exceptionally large, and prices will be away down in a few days. One firm has contracted for 1,500 quarts at 4 cents per quart.—Aylmer correspondent of the St. Thomas Journal.

Carlisle, Pa., boasts of a Grocers' Association that has secured to the members a profit on sugar for three years past. It is stated that during that period not a single package of granulated has been sold in the town for less than 6c. per pound.

A clerk in a Woodstock store recently took in a cleverly raised $1 bill, which was made into a $10 bill. A stranger entered the store and purchased a 40c. pair of overalls, tendering the raised bill, and receiving $9 60 The bill was detected when taken to the Imperial Bank for deposit. The two large figure 1's on each side of the bill had been erased by chemicals, and a good imitation of lettering on a $10 bill had been placed there with pen and ink.

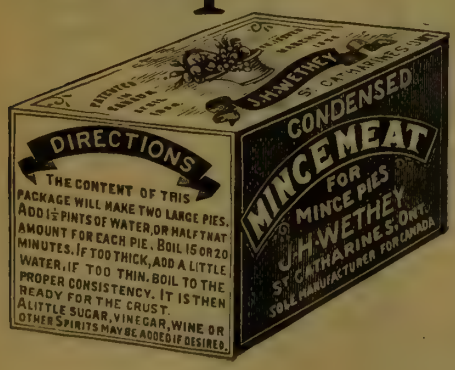
Fruit growers along the Niagara frontier have now no anxiety on account of frost, and the prospects are far above the average. Never, says The St. Catharines Star, did the Niagara district look more beautiful and never did both fruit and grain crops promise better for the returns of the labor bestowed on them.

The retail grocers of Omaha have organized for the purpose of curtailing their credit system. Many retail grocers have gone to the wall in that city recently solely because they found that they could not do business without extending credit to a majority of patrons, many of whom proved themselves unworthy of such favors.

A good argument from The American Miller : When you hire a doctor or a lawyer, do you let the contract to the lowest bidder? Why should you let your advertising to the lowest bidder? Does not the character and circulation of a paper cut quite as much of a figure in advertising your business, as the skill of the lawyer or doctor does in attending to other wants?

Hotel Clerk (who has noticed rice in Alkali Ike's hair)—Hum ! the bridal chamber, I presume? Alkali Ike (drawing his gun) —Looky here, pard ! I'm a cowboy all right, but I hain't a-sleepin' in no stable on me weddin' night. Gimme th' best room in th' house, with nary a bridle, saddle or lariat in it !—Judge.

People who don't care



for Mince Pies during the summer months can use my **Condensed Mince Meat** in a variety of ways. It makes up into lovely pudding and cake, and is so quickly and easily prepared that as a summer commodity it is indispensable to many. It will keep for almost any length of time.

J. H. WETHEY, St. Catharines, Ont.

Currants

Choice Fruit = Cheap

DAVIDSON & HAY, WHOLESALE GROCERS **Toronto, Ont.**

Earnest Interest

in your customers' purchase

and a desire to keep their confidence, even on Rolled Wheat, is of as much value to us as to you, for only through you do we reach the consumer of

From Manufacturer to Retailer—direct.
THE TILLSON CO. LTD.
TILSONBURG, ONT.

Molina Rolled Wheat

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure. **"BELL BRAND"** Superior to all Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East
. . . . TORONTO

30 St. Francois Xavier Street
. . . . MONTREAL

THE VALUE OF A MAN.

MANY employers pay men on the basis of their monthly sales—an apparently narrow-minded, short-sighted policy, writes "S. P. J." in American Grocer. The man on the road may sell goods by force of wit and personal magnetism, and at the same time build up for his house and brands a gradual distrust, a weakening faith in their genuineness, which will cause the customer, sooner or later, to try other brands, other houses, just because the salesman did not always tell the truth.

Men in stores where others are employed can exert an influence of far greater value to their employers than mere precise execution of orders, mere selling of goods or keeping books.

Younger employes often mould their habits, thoughts and lives upon the lines laid down by older ones. If they see a man advanced and pushed ahead whom they know does not scruple to lie or misrepresent, they will do likewise; and the public, who, as a rule, are more intelligent than the clerk, will discover the unreliability of that store and its employes, and avoid it and them, to the loss of the employer.

The influence of a senior employe who sets an example of straightforwardness, will be of great value at the present time, and more as time progresses.

The man who is alert, quick, bright, wide-awake, active, who respects and teaches others to respect his employers, and whose word in trivial things as well as big is not doubted, whose life outside of business is above reproach, has a value far beyond the one who simply sells goods or keeps books without other aim or ambition.

THEY KNOW WHAT THEY WANT.

The man who palms off on a customer what he neither asks for nor desires is practically a bunco steerer, says The Boston Globe. He not only discredits the intelligence and judgment of his patrons, but to all intents and purposes is guilty of obtaining money under false pretences.

The field is wide. There is nothing to prevent any dealer who so desires from bringing before the public any proprietary preparation of his own in which he has faith. Indeed, a man who really believes he has a "good thing" owes it to the public, as well as to himself, to give the fact the greatest attainable publicity. But the penny-wise, pound-foolish dealer who tries to palm off "something else" when a customer wants a certain well-known and widely advertised preparation ought to be sent to Coventry in double-quick time. The people know what they want and are entitled to it.

POSSIBILITIES OF THE GROCERY TRADE.

MANY retailers are of the opinion, says an exchange, that there is no money in their business. Now it may be admitted that success in the grocery business is not for everybody. In all departments of enterprise there is a crowd of competitors, the more capable of whom rush to the front and seize the prizes. To be among the winners requires superior qualifications, and expecially superior industry, qualifications in many cases no doubt natural, but that are also to a large extent capable of acquisition; and to this extent it is open to each man to decide whether he is to be amongst the winners or not.

A lack of progressiveness causes many failures. There must be no such thing as standing still in business. Old methods get worn out, and are no longer capable of yielding a profit. This is above all an age of change and unceasing development, and demands that a man must be forever on the watch to meet its varying requirements, and to trim his sails to catch every favoring breeze. Of course to do this you must have resources in reserve; no business can be successfully carried on without these; on the hand-to-mouth principle you will never trade with any effect.

Laurentian Spring Water Co.

90 BEAUDRY ST., MONTREAL

Some people don't know that water is the chief ingredient of ginger ale, and that the quality of the ale depends on the quality of the water. Those who do know it have begun to use LAURENTIAN brand; those who will now know it should try this brand . . . .

"L"

Ginger Ale
Cream Soda
Soda Water

Sparkling, aromatic, highly carbonated and absolutely pure.

All our goods are made from the celebrated **Laurentian Artesian Spring Water**, and the trade will find them equal in every respect (except price) to any brand of imported waters.

Send Sample Order, which will receive prompt attention

There May Be Nothing New Under The Sun

But in bettering the old, something so superior is often produced, that it seems altogether new. Dissatisfaction in the business world starts the effort towards improving the articles of trade. Dissatisfaction or the chance of it among your customers should turn your attention towards only the best goods in your line. These articles, if not "new," stand for the best of the old—for the improvements which are new—they are the articles of which you hear no complaint. . . . . .

Crown Brand Flavoring Extracts

Represent the result of our efforts to make an extract which would retain the delicate flavor of the natural fruits. Made in forty different flavors—pure and strong.

Craven & Son's Confectionery

Represents all that's pure and good in candy making. Hard, boiled drops and candies in 5-lb. bottles. Toffee Cubes in 8-lb. bottles. Perfumed Cachous in 1-lb. bottles.



Carr & Co.'s .. Biscuits

Are not "new" but half a century of royal favor and years of steady improvement mark them as the best fancy biscuits on the market. They enjoy a ready and rapidly increasing sale throughout Canada.

ROBERT GREIG & CO.

Sole Agents for Canada

MONTREAL

Extracts You want the best.



We desire to furnish you with the **VERY BEST.**

Seely's



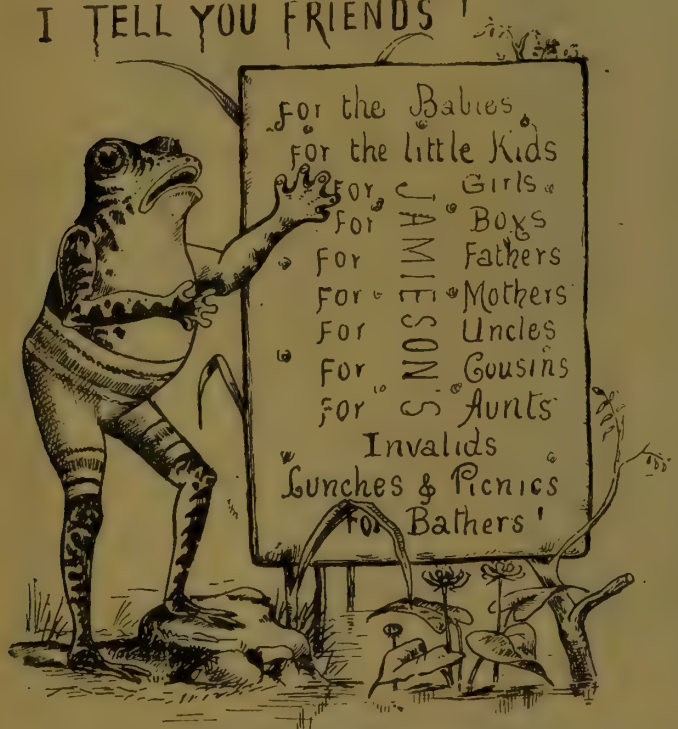
ALL SIZES. EVERY FLAVOR. **FINEST QUALITY OF GOODS.** **ELEGANTLY PUT UP. SIGHT SELLERS.**

The most attractive Extracts on the market.
Profit to the trade as handsome as the goods.

Selling Agents

Turner, Mackeand & Co. WHOLESALE GROCERS Winnipeg

I TELL YOU FRIENDS !



JAMIESON'S BISCUITS are the VERY BEST you can get,
TRY THEM !!

Manufactured by R. E. JAMIESON - Ottawa



Even the **DAINTY** child too, must have

Boulters' Peerless Pine Apple

Its WORTH strikes you the moment the can is open.

THREE GRADES:

Grated, Extra Standard and Standard

We want your custom.
We can **please** you with the goods.

Boulters' Peerless "Lion Brand"

CANNED GOODS

ARE PURE GOODS

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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TRADE AND ITS PROSPECTS.

TRADE in Canada to-day is not satisfactory. It is unpleasant to say so, but it is a fact nevertheless. But at the same time it seems reasonable to say that the dissatisfaction is more the cause of unfulfilled expectations than the relative size of the volume of business: A year or more ago, a good many merchants and manufacturers became possessed of the idea that better times were coming on with a sweep. The consequence was that a stimulus was given both to production and to stock replenishing. But the good times did not come on with a sweep. When the fall came around, both merchants and manufacturers found themselves with more goods in their possession than was convenient. To make matters worse, the price of farm produce ruled low.

This condition of affairs was as pronounced in the United States as in Canada. In fact, just as that conntry led in the return of commercial activity so it did in the retrograde movement. And it is a noteworthy fact, that the depression which has ruled in the United States to such a marked extent during the last five or six months came into existence with the message of President Cleveland to Congress on the Venezuela question.

The millions of dollars of British capital which were withdrawn from the United States, the slump which took place in the price of stocks, delivered a blow to the industrial interests of that country so severe that the concussion was felt by the commercial interests of Canada sharp enough to create unrest, and the natural concomitant—want of confidence. Then followed the unusually large failures that characterized the past winter.

But while the experience of the last eight or ten months has not been bright, it is gratifying to know that the dark cloud of depression is vanishing and that the sunshine of better times is peeping out here and there. And to-day the things that give confidence are greater than those whose tendency is in an opposite direction.

Railway earnings are better than they have been for two or three years; our foreign trade is expanding; the reports of the banks and loan companies indicate healthy conditions; the fruit and cereal crops are, taking them all round, most promising; business is much brisker with our coal mines; the output of our gold mines is rapidly increasing, and payments are now in a more satisfactory condition.

One of the most satisfactory features is the tendency in both banking and commercial institutions to conform to more business-like methods. We have been altogether too lax in our business methods heretofore, and the loss we have been put to on account thereof is the price we have been compelled to pay for the lessons we have learned.

Good merchants, like good soldiers, are the product of discipline. Canadian business men have been receiving their discipline during the last few years, and they are evidently determined to profit by it.

The Federal election campaign is now interfering with trade to a more or less extent, but in another week or two this disquieting element will have vanished, when we may expect increased trade activity.

In the United States, however, there does not appear to be much of a rift in the cloud of depression yet, the reviews of the trade press of that country being unitedly pessimistic. The seat of the trouble over there is undoubtedly the currency question, which of late has been aggravated because of the unexpected strength recently shown by the silver faction.

In Canada to-day we have the satisfaction of knowing that our financial and commercial system is built on a solid foundation, and that there are none daring to lay violent hands upon it. Herein is it that we differ from the United States. And herein is it that Canadians have much food for gratification and cause for confidence in the future.

SULPHATE OF COPPER IN PEAS.

A RECENT case which came before the courts of Great Britain is of particular interest to the Canadian wholesale and retail grocery trade. The sanitary authorities of Southwark, one of the metropolitan municipalities in London, took suit against a well-known firm for selling preserved French peas containing 3.16 grains of sulphate of copper.

The sanitary inspector testified that he had bought a pound bottle of the peas in question, which on analysis were declared to contain copper to the extent of 8-10 of a grain to the pound. This proportion was alleged to be injurious to the health. Four medical men of eminence testified that the quantity of copper was injurious, and six medical men swore that it was not. After a trial and appeals extending over several months, and the hearing of volumes of expert evidence, the Court of Sessions decided that the sanitary inspector was right, and that peas containing three grains of sulphate of copper to the pound must not be sold as food.

This decision is of direct interest to retailers and consumers in Canada, as these preserved peas are sold here as well as in England.

How are retailers to know when the injurious limit has been reached? The goods are received securely packed and ready to hand over to their customers, and the average trader hardly possesses the necessary scientific knowledge to determine the exact percentage of the coloring ingredient, when eminent medical authorities were unable to agree upon it.

This is an important matter to the community at large, and our own authorities should deal with it in a way which would establish the fact beyond a doubt whether goods of this kind are injurious or not.

Arising out of this last consideration comes the query: Is the eating of preserved green peas really injurious? We have the fact that at least the enormous quantity of 20,000,000 pounds are eaten in this country every year, and yet all the endeavors of the recent prosecution failed to produce a tittle of evidence, either oral or written, to prove that any injury resulted from that immense consumption. There were innuendoes and assertions and beliefs galore, but not one single authenticated case of injury from the eating of preserved green peas. Here is one fact that is worth thousands of theories. But after all it is not surprising when we remember that metallic copper of itself is harmless, and that eth object of adding sulphate of copper is to preserve or fix the color of the pea. Again, the pea, which is more nutritious and easy of digestion than most vegetables, is one of the few in which in its natural state no trace of copper is to be found. Moreover, sulphate of copper is actually used as a medical remedy in doses of one-half to two grains, while in the case under consideration an eminent scientific authority quoted by the prosecution admitted that four ounces of preserved peas would be a reasonable quantity to be consumed by a person at an ordinary meal, and in that quantity there could be no danger.

In France there is no restriction placed upon the use of sulphate of copper in coloring peas. In the United States the subject has been thrashed out. At a recent conference between the food purveyors of Pennsylvania and the Food Commissioner, a carefully prepared paper on the question was presented, and received marked attention. It demonstrated that the use of sulphate of copper in such proportions as are needed

for retaining the natural color of the vegetable is absolutely harmless," and that peas so colored did not come within the provisions of the food law which classifies an article as adulterated if colored." The Deputy Attorney-General, who listened to the proceedings, publicly expressed the opinion that there was but one side to the case, and that the commonwealth surely could not interfere with the sale of preserved peas unless more substantial evidence or information proving their unwholesomeness could be given.

THE TUMBLE IN MOLASSES.

THE sudden somersault in the molasses market at Barbadoes, after it had been giving every indication of a strong upward tendency, is difficult for the trade to understand.

After dropping from 13c. to 11c., it recovered to 12c., but now recent advices state that sellers are free at 10c. first cost at the Island. The only apparent reason for this sudden change is that the quality of the goods is not up to expectations.

THE CANADIAN GROCER early in April pointed this out as a possibility, and recent intelligence, which has been placed at its disposal, confirms the belief.

The later arrivals show disappointing quality, and advices state that buyers who wait for June shipment run great danger of getting dark, thin, acidy molasses. Besides this, there will be great danger of loss in gauge on these later shipments, the possibility being that by the time they are landed on the wharf in Montreal they will show great shrinkage.

At 10c. it may be stated that cargoes could be laid down at about 26½c. in Montreal, which is a considerable shading even on the recent decline in prices for cargo lots. In contrast to Barbadoes, Porto Rico goods maintain a steady aspect on the whole. Letters this week from a leading firm state that 1,000 to 1,500 puncheons is about the limit, and that the goods can hardly be laid down in Canada under 28 to 29c.

SICILY FILBERTS HIGHER.

Late advices from Sicily by cable report a higher market there for filberts, but no cause for the upward movement is assigned, and in the present dull condition of trade the spot market has not been affected. The last mail advices were to the effect that there would be a good crop.

TERMS ON RICE.

An impression appears to prevail in some quarters that the Mount Royal Milling Co. prepay freight on 10-bag lots of rice. This is not correct. The change made in deliveries, referred to in our issue of 8th May last, simply reduced the minimum quantity of a delivery from 20 bags to 10 bags, but in all cases prices continue as before to be f.o.b. Freight is not prepaid.

REACTION IN SUGAR.

THE feeling in regard to sugar is better than it was a week ago, although the market is still dull as far as Canada is concerned. The better feeling is due to stronger markets in London and New York.

The improvement began on Saturday in London and up to the time of writing the price of beet and cane there has, by successive advances, gained from 4½ to 6d. In New York on Tuesday, raws advanced 1-16 to 3 13-16c. for '96 test crystals, and the refiners were buyers at that figure, while on the previous day, what is known as Empire A granulated, was marked up 1-16c. In its market report of Tuesday, The New York Journal of Commerce, in regard to refined sugar, said: "There was a very good demand, although most of the orders were for small lots. The market is oversold somewhat, and there is more or less delay in shipping the principal grades. The general advance looked for did not come to-day, but some country buyers show more disposition to anticipate a rise, and they have purchased some sugar to provide for the wants of the immediate future at least. Foreign refined sugar is in fair demand at steady and unchanged prices."

The week before last THE CANADIAN GROCER referred to the fact that a speculator, who controlled a round lot of granulated sugar, was offering it at less than refiners' prices by ¼c. His sugar was bought several months ago when refiners' prices were still lower than they are to-day, which allowed him a good margin to work on. Besides the weight of this outside lot on the market, stocks in refiners' hands are ample for some time to come, and jobbers also are well known to be supplied ahead. These conditions naturally tend to keep the market in Canada dull.

The failure of several heavy speculators in London was the cause of the decline there toward the close of last week. But, as already intimated, a re-action has set in.

Refiners claim that granulated is cheap at its present price, which is a full ½c. below New York, and that buyers might do worse than purchase at to-day's figure.

It may be remarked that at this time last year sugar, both granulated and yellow, was selling at about present prices in Montreal. In New York granulated was 9-16c. lower at this time last year than it is at present, viz., 4 7-16c. against 5c.

NEGOTIATING FOR AMERICAN BUTTER.

The position of the butter market is not one that gives much assurance at the moment, receipts both in Canada and the United States being large, while the English and Continental markets do not afford much encouragement to exporters, although a great deal is going out from New York for these points. Last week the exports from New York aggregated 9,650 packages, against 1,558 packages the same week a year ago.

In the Western States prices are low, and a Toronto firm has this week been offered both by mail and telegraph from Chicago the finest creamery at 14½c. per pound in store. This is from ½ to 1c. per pound lower than similar butter could be obtained in Canada.

The persons on this side who are negotiating have no intention of bringing the butter into Canada, the duty of 4c. per pound making that, of course, out of the question. The intention is to hold the butter for export via one of the United States ports.

CANNED SALMON FUTURES.

THERE has not been much doing yet on the Toronto market in regard to transactions in futures in canned salmon; but there has been probably more done than is apparent, the little business passing having been carried on quietly.

A good deal of secrecy is being maintained, but as far as THE CANADIAN GROCER can learn, the full allotment for the Toronto market of one of the leading staple brands has been disposed of at $4 75 per case f.o.b. at the Coast. This is 25c. above the figures obtained for the pack of 1895.

Of course, it is yet too early to say what the coming season's pack will be, but advices from the Coast state that it is expected to be small. In consequence of this, some at least of the packers are making their allotments for the eastern markets less this year than last. At any rate, it appears quite likely that the canners will be compelled to pay higher prices for their fish.

The canneries on the Columbia River have for some months been experiencing a strike with the fishermen, and several of the men who took the place of the strikers have been murdered. Besides this the run of fish on that river has been light, and a much smaller pack than last year is looked for. Although this only immediately concerns the United States pack, yet, if these conditions continue, they will naturally have their influence upon the price of Canadian salmon.

FIRE IN A CHINA SHOP.

Sunday night last a disastrous fire broke out in the warehouse of J. L. Cassidy & Co., wholesale crockery, 339 St. Paul street, Montreal. It started in the top flat, and the upper flats were almost completely gutted. The water tower poured immense quantities of water into the blazing building, and a great deal of the stock, uninjured by the flames, suffered seriously from the water, which caused the glazing to crack. The firm estimate their loss at about 75 per cent. of the stock, or about $100,000. Several hundred crates of goods were at the bonded warehouse, besides a quantity of goods at the dock.

CHAT WITH A CEYLON TEA MAN.

MR. R. VALENTINE WEBSTER, manager of the Ceylon Co-operative Tea Gardens Co., Colombo, Ceylon, arrived in Toronto on Friday last. He remained in the Queen City three or four days and visited the wholesale houses in company with Mr. George Stanway, the representative in Toronto of Mr. Webster's company. Mr. Webster makes a tour of the world annually in the interest of his firm, and this is his fourth trip to Canada. Before he left the city I had a short and pleasant chat with him.

Mr. Webster left Colombo in February last, and before reaching Canada visited Calcutta, Australia, Honolulu, and the United States. While in Calcutta he made arrangements with a well-known firm there, Shaw, Wallace & Co., for the shipment of Indian grown teas direct from that port to foreign countries, including Canada and the United States. The firm name of the concern under which these shipments will be made is the Hooghly Indian Tea Co. Shaw, Wallace & Co. have hitherto confined their energies to Mincing lane, London. Gillespie & Co., of Montreal, will be the agents in Canada for the Hooghly Co.

"We expect to have samples here next month," explained Mr. Webster, "when we shall begin operations."

Mr. Webster, while in Australia, started the first coffee plantation that that colony has ever possessed. It is situated in Queensland. When I queried him as to its possibilities, he said :

"It will turn out a very profitable industry, as the countries now producing high-class coffees have suffered very much from disease during the last fifteen years."

"But what makes you think coffee growing will succeed in Queensland?" I ventured.

"The climatic conditions. But then we have been experimenting. We began four years ago with planting three or four acres, and the result has assured us of success. The kind of coffee we are growing is the Arabian."

"How did you find the general trade conditions in Australia?"

"They are improving, and this year will be the best that the business men there have experienced for the last five years. The gold mines in Western Australia are drawing a large number of people from South Africa. The sugar crops of Queensland also show a large increase over previous years."

"What about the tea situation in India and Ceylon?"

"The demand for Indian and Ceylon teas," replied Mr. Webster, "is not only increasing in Canada and the United States, but in all quarters of the globe. The increase at present is chiefly in Russia, where a very strong demand has sprung up for the better class of teas. In fact, the greater part of the better class of Indian and Ceylon teas are now going to Russia. I am sorry to say," added Mr. Webster, "that Australia is taking most of the cheaper grades, teas which are entirely unsuited for this market." And then he animadverted upon the folly of attempting to cultivate trade in low-grade teas, and the wisdom of cultivating trade in the finer teas.

"Are there any new features to note regarding the tea trade in Ceylon?"

"Yes," said Mr. Webster somewhat emphatically; "there is quite a boom on in Ceylon. Several estates changed hands shortly after my departure at equal to $550 per acre."

"Can you give me any information regarding the new crop of Indian teas?"

"The new crop of Indian teas should be arriving on this market the latter part of next month. By-the-bye, you might explain one thing. I am being repeatedly asked by people on this side of the Atlantic whether I can send samples of first crop of Ceylon teas. Now, there is no such thing as first crop of Ceylon tea. Ceylon is only four degrees—or, strictly speaking, three and a half degrees—north of the equator, where we have perpetual summer, and pick the tea all the year round. In Assam, in the northern part of India, the teas do not flush during the winter. Flush is the tea planter's term for sprouting. There they begin to pick tea about May 1, and keep it up till about January 1."

During our conversation I incidentally referred to the ambition of the United States to become a tea-growing country.

"Well," he quietly remarked, "tea can be grown in almost any country. The tea plant is one of the hardiest of shrubs. But it is quite another thing to grow tea and produce it profitably. It is all a question of labor, and the cost of labor in the United States precludes the possibility of that country ever becoming a tea producer."

"How many pounds of tea, on an average, does a native pick?" I asked.

"The average native will pick about twelve pounds per day, working from six in the morning till four o'clock in the afternoon. As it requires four pounds of the green leaf to make one pound of the dried article you will see that a native only really picks three pounds of tea per day."

Mr. Webster's firm, the Ceylon Co-Operative Tea Gardens Co., it is worthy of note, has this year secured the contract for supplying the British army and navy, in foreign service, with tea. For the army now in the Soudan 120,000 pounds of Ceylon tea have already been shipped. The British Government has hitherto been getting its supply of tea from China. "That proves how Ceylon tea is getting along," remarked Mr. Webster, with pardonable pride.

NO MORE DAMAGED LOBSTERS.

PRIVATE advices from Charlottetown, P.E.I., are full of interest to dealers in lobsters. For many years past the trade has been a very precarious one on account of the large losses sustained through deterioration of the quality of the goods. This condition is known as "blackening" or "smut." Many of the cans when opened are found coated with black, which after some time extends to the contents, and alters them to a dark, grimy mass. The evil is widespread and extends to all the lobsters packed on the eastern coast of Canada to a greater or less degree. Many European houses, for example, Crosse & Blackwell, London, refuse to handle Canadian lobsters on account of the uncertain quality of the goods. Last year there were 80,000 cases shipped from Prince Edward Island alone, and it is estimated that the depreciation in value through "blackening" was equal to $3 to $5 a case, making a total loss of nearly a quarter of a million dollars. Indeed there is probably not a dealer in any Canadian or American city who has not suffered more or less from this source.

Nearly a year ago the matter was brought to the notice of Dr. Andrew Macphail, professor of pathology and bacteriology, Montreal, who all last winter, with Dr. Arthman Bruere, worked at the problem. Early this spring they went to Charlottetown and opened their laboratory there. All the canneries were visited and test packs were made in different places. This week in the presence of those interested samples were opened, which seem to show that a solution of the difficulty has been reached. The doctors refuse to give any explanation of the process until it is fully tested, and all the details are worked out and proved by actual experiment. They state, however, that the fish are admirably suited for preservation by proper means, and believe that they can be kept for an indefinite time. This, however, remains to be seen, and six months must elapse till that time. The packers are reported as being most enthusiastic, and see a fortune in store if they can properly preserve their lobsters.

It is better than a gold mine, as it means fully half a million dollars a year more profit to the packers.

PURE NATURAL WATER.

The Laurentian Spring Water Co., Montreal, should make the fortune of its owners. They have a water that is so pure that no expensive machinery is required for filtering and otherwise preparing it for the market. They simply let the water run from the spring into the bottles, aerate it, and it is ready for use. In Montreal it is taking the place of many imported waters.



The Bond of Union

between man and wife is scarcely stronger than that existing between practical cooks and

Diamond Baking Powder

For Years, against vigorous opposition, and under severe tests, has it stood by the consumer—a perfect powder, pure, healthful and efficient. Its sterling merits demand attention, and its price brings it within the reach of all, while your profit is a good one.



1-lb. tins, 2 doz. in a case,	- - -	$1.20 per doz.
½-lb. tins, 3 doz. in a case,	- - -	.90 per doz.
¼-lb. tins, 4 doz. in a case,	- - -	.60 per doz.

W. H. GILLARD & CO. Wholesalers Only **Hamilton**

If Trade Don't Come to You You Must go After the Trade

Go after it not in person but by means of the superior quality of your stock. Put yourself in the place of the customer. You know good molasses—so do they. That's the kind to sell—that is the kind we sell—that's the kind your customer will buy. Enough said. Here is the article—the best molasses. It needs no word of recommendation to prove the merit of

BARBADOES MOLASSES

It is the best on the market and our stock is just received. We are ready to give quotations. . . . . .

During July and August we close at 1 o'clock on Saturday.

SOLE AGENTS FOR CANADA.

LAPORTE, MARTIN & CIE. Wholesale Grocers 72-78 St. Peter Street **Montreal**

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

A LITTLE more interest is being taken in the sugar market in consequence of the firmer conditions in London and New York, and wholesalers are experiencing a better demand. With the refiners business is still dull. Generally speaking, the wholesale grocery trade is still quiet, although there is a better feeling, owing, no doubt, to the reaction in the outside sugar markets. Canned goods are still in demand, with prices steady. There has been a little doing in the way of futures in canned salmon. The coffee market is quiet and steady. In teas there has been a little more buying by retailers, but the market on the whole is dull. Currants continue in active demand. Almonds are reported higher in France. In foreign green fruits the feature is a stronger market on oranges. Payments are moderate.

CANNED GOODS.

There have been a few transactions in canned salmon for future delivery at $4.75 f.o.b. on the Coast. The local demand for canned salmon is active at firm prices. Canned tomatoes and corn are still going out nicely. Surplus stocks of the latter are being rapidly cleaned out. Canned fruits are neglected. We quote: Tomatoes, 80 to 90c.; corn, 55 to 85c.; peas, $1 to $1.10 for ordinary; sifted select, $1.25 to $1.35; extra sifted, $1.45 to $1.50; beans 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $2 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2 40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.45 to $1.50; "Maple Leaf," $1.35; "Lion," $1.25 to $1.40; Lowe Inlet, $1.25 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.20 to $1.30; lobsters, old, $1 90 to $2.25 for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; ditto new talls, $2.10; Canadian canned beef, 1's, $1.25 to $1.30; 2's, $2.25 to $2.35; 6's, $7 to $8; 14's, $14 50 to $15.50.

COFFEE.

Advices received on the Toronto market this week regarding the new crop of Rio coffee state that it is of small bean and "foxey." All the better grades of Rio are scarce. We quote green in bags: Rio, 17 to 20c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

Demand is light for syrups, and there are none offering. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

A little better demand is being experienced, but the volume of business is still light. We quote: New Orleans, barrels, 28 to 30c.; half-barrels, 30 to 35c.; Barbadoes, 21 to 35c.; half-barrels, 33 to 35c.

SUGAR.

There have been several advances in beet and cane on the London market since the latter part of last week, making a gain of from 4½d. to 6d. all told. A better feeling also obtains in New York, where the price of refined sugar is 1-16c. dearer, with buyers taking more freely. In Canada, prices are unchanged and the demand is dull, although there is a little better demand on retail account. With the advent of the fruit season and an improved demand, a good many people are looking for higher prices. We quote wholesalers' prices as follows: Granulated, 4⅝ to 4.70c.; yellows, 3⅝c. up; Demerara in bags, $3.75 to $3.85 per 100 lbs.

SPICES.

The market is quiet and unchanged. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 14 to 18c.

RICE.

A fair movement is reported in rice, but the demand does not appear to be as good as usual owing to the low price of sago. We quote: Standard "B" at 3½ to 3¾c.; imported Japan at 5¼ to 5¾c.; tapioca, 3¾ to 4½c.

NUTS.

Advices report the price of almonds higher in France, stocks there getting very much reduced. We quote: Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12 to 12½c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

The chief feature of the market has been the new season's Japan teas, which are beginning to arrive more freely, although there are only a few here yet. They are showing good value in the medium and better grades. Style and cup quality is good. China teas are dull, and there is not much doing in Indian and Ceylon growths. Ruling prices to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

The currant market continues firm. Local wholesalers are still experiencing a brisk demand. The demand appears to be mostly for Patras currants at 4¼ to 4½c. in cases and half-cases. We quote: Provincials, 3¾ to 4¼c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do, half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Patras, 4¼ to 4½c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto, extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Stocks of Valencia raisins are light and the high prices ruling prevent the demand from being anything but quiet. We quote as follows: Off-stalk, 4¾ to 5c.; fine off-stalk, 5¼ to 5½c.; selected, 6¼ to 6½c., and layers, 6½ to 6¾c. California raisins, 2-crown, 4¼ to 4½c.; 3-crown, 5¼ to 5½c.; 4-crown, 6½ to 7c.; seedless, 4½ to 5c.

In California fruits a small but steady business is passing. We quote: Apricots, 8 to 14c.; peaches, 5¾ to 8½c., in bags, and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted, and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.

Prunes are quiet and without special feature. We quote as follows: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c., "U," 102 to lb., 6 to 6½c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

The primary market for Sultana raisins continues firm at the recent advance. Locally there is no feature to note, and the idea as to price is still 5½ to 6c.

Dates are quiet and unchanged at 4½ to 5½c. per lb.

GREEN FRUIT.

The orange market is very much firmer. There are but few Californias on the market, and ordinary Valencias have been marked up to $8. Sevilles are about out of the market. In bananas, both the supply and demand are fair, with prices unchanged. The pineapple season shows signs of getting towards the close. The summer fruit market at the foot of Scott street was opened for the

"Proof Evidence"

Of its sterling worth:
Sales are crowding us at every point.

"SALADA"
CEYLON TEA
HAVE YOU TRIED IT?

Lead Packets Only.
Black and Mixed.
All Grocers.

P. C. LARKIN & CO.
Wholesale Agents,
25 Front St. East,
and TORONTO
318 St. Paul St., MONTREAL



Dainty Fabrics

and delicate laces wash perfectly with



They are spared that hard rubbing that is necessary when poor soap is used, and, besides this, they don't come in contact with lye or injurious acids.

Keep clear of bad soaps. They cause dissatisfaction every time, and it is not dissatisfied customers that build up your business.

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

season on Monday last. There is a fair enquiry for fresh fruits. We quote as follows: Lemons—Messina, $2 75 to $3.50 for 360's and 300's per box. Oranges—California navels, $3 75 to $4.50, according to size; do. seedlings, $2.75 to $3.50; Valencias, 420's, $8; Sevilles, $2.50 to $2.75 per box; Messinas, half-boxes, $2 to $2.25; ditto, boxes, $4.50 to $5. Bananas, firsts, $1.50 to $2; do., seconds, $1 to $1.50; cocoanuts, $4.75 to $5 a sack and 70c. per dozen; apples, Spies, $6 to $7; Golden Russets, $5; Bermuda onions, $1.50 per small crate; Egyptian onions, $2.25 to $2.50 per bag; pineapples, 8 to 15c.; domestic strawberries, 11 to 12c.; domestic cherries, $1.50 to $1.75 per basket; cucumbers, $2.25 to $2.50 per crate and 40 to 50 per dozen; Mississippi tomatoes, $2.25 to $2.50.

BUTTER AND CHEESE.

BUTTER—There has been no material change in the situation. Buyers' and sellers' views are apart, and there is not much demand. Creamery butter, both tubs and pails, is in liberal supply, while the demand is limited. We quote: Dairy butter—Tubs, 11 to 12½c. for good to choice; low grade to medium, 8 to 10c.; pound prints, 12½ to 13c. Creamery—Tubs, 15 to 16c.; 1-lb. blocks, 15 to 17c., according to makes.

CHEESE—Market is dull. We quote: June, July and August makes, 7½ to 8c.; September and October, 8 to 9c.; new, 7 to 7½.

COUNTRY PRODUCE.

BEANS—Dull, at 80 to 90c. per bushel.

EVAPORATED APPLES—There is very little doing, and the ruling jobbing price is 5½ to 6c.

DRIED APPLES—Dull, at 3c. in a jobbing way.

EGGS—The quantities coming forward are not large, but the consumption is lighter than it was, and were it not for the fact that pickling operations are still being carried on by some firms, prices would be lower. The ruling idea as to price is 9½c., although the range runs up to 10c.

HONEY—Dull. We quote: Strained, clover, 9 to 10c.; dark 4½ to 5c.; comb, clover, $1.80 per dozen; dark, 80c. per dozen.

POULTRY—Practically none on the market. We quote: Turkeys, 9 to 12c.; geese, 7 to 8c.; chickens, 40 to 60c.; ducks, 60 to 90c.

MAPLE SYRUP—Trade is quiet, with prices unchanged. We quote: Imperial gallon tins, 90c.; 5-gallon tins, 80c.; barrels, 75c. per gallon.

POTATOES—The scarcity noted last week still exists, and prices are higher. On track 22c. per bag has been paid, but from 2 to 3c. more would probably be paid on track today. Out of store 25 to 30c. is being asked.

PROVISIONS AND DRESSED HOGS.

A steady trade is reported in provisions, although most of the dealers decline to buy in any other than small quantities. Owing to the low prices ruling for lard, the quantity being consumed is larger than usual, while very little attention is being paid to compounds.

DRY SALTED MEATS—Long clear bacon, 5½ to 5¾c. for carload lots, and 6 to 6¼c. for small lots; backs, 7¼ to 7½c.

SMOKED MEATS—Breakfast bacon, 9½ to 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 8½ to 9c.; medium, 15 to 20 lbs 9½c.; small hams, 10c.; backs, 9 to 9½c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7¼c.; tubs, 7½c.; pails, 7¾ to 8c.

BARREL PORK—Canadian heavy mess, $12.50 to $13; Canadian short-cut, $13 to $13.50; clear shoulder mess, $10.50 to $11.

FISH.

There are no new features to note, business being quiet and unchanged. We quote: Lake Erie herring, 2½ to 3c. per lb.; blueback herring, $1.25 per 100; pike, 4½ to 5c. per lb.; Restigouche salmon, 18 to 20c.; steak cod, 6½ to 7c.; haddock, 5c.; whitefish, 7 to 9c.; salmon trout, 6½ to 7c.; eels, 5 to 6c. per lb.

GRAIN, FLOUR, FEED, ETC.

GRAIN—There is not much coming forward. Prices are easier. We quote: White wheat, 72c.; red, 70c.; goose, 49 to 50c.; barley, 31 to 35c.; oats, 23 to 23½c.; peas, 50 to 52c.

BALED HAY—Dull at $12 to $13 for No. 1.

FLOUR—There is practically no demand. Straight rollers offered at $3.40 in barrels, middle freights west, and in bags at $3.30.

BREAKFAST FOODS—Trade is quiet and prices rather weak. We quote: Standard oatmeal and rolled oats, $2.75 to $2.85; rolled wheat, $2.25 in 100-lb. barrels; cornmeal, $2.50; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

SALT.

There has been a good demand for carload lots throughout the country, business in this line having improved during the

The Toronto Cold Storage Co. are prepared to store all kinds of meats, produce, etc., at very reasonable rates.

Address **W. H. LECKIE, Manager**

THE TORONTO COLD STORAGE CO.,
13 CHURCH ST., TORONTO, ONT.

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

Wm. H. Dunn

Manufacturers' Agent and Grocery Commission Merchant

394 St. Paul Street . . **MONTREAL**

Special Facilities for introducing new lines with the Wholesale and Retail Grocery Trade.

Ask the Wholesale Houses for

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THE BEST.

GEO. ROSSITER - TORONTO

10 to 14 Pape Avenue.

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, Toronto

YOU DESIRE TO INCREASE YOUR TRADE . . . .

The most certain way to do so is to handle

J. F. ROGERS'

JUSTLY CELEBRATED

Breakfast Bacon, Hams and Choice Backs.

OUR LARD absolutely **Pure** and kettle rendered solely from **LEAF LARD**

Consignments of Butter and Eggs solicited. Unrivalled facilities for selling these at highest prices. Correspondence invited.

J. F. ROGERS

16, 18 and 20 FRANCIS STREET **TORONTO**

Lemons
Lemons
Lemons

Now is the time to buy your Summer Stock. . . . .

We are large importers.

WRITE US FOR PRICES.

CLEMES BROS., TORONTO

week. We quote at Toronto: In carload lots, $1 per barrel, and 60c. per sack; in less than carload lots, $1.50 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

HIDES, SKINS, WOOL AND TALLOW.

HIDES — Unchanged, with limited demand. Dealers pay 5c. for No. 1, 4c. for No. 2, 3c. for No. 3. Cured hides firm at 5¾c.

CALFSKINS—Market is dull at 6c. for No. 1 and 4c. for No. 2. Lambskins are firmer at 30c., and pelts, 15c.

WOOL—Trade dull and prices unchanged. New fleece brings 17 to 18c., rejections, 15c., and unwashed, 11c. Pulled supers are 19½ to 20c., and extras, 21c.

TALLOW—Unchanged at 3¼ to 4c. for rendered and 1¼c. for rough.

PETROLEUM.

Trade continues fair with prices a little lower on some lines. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16c.; carbon, safety, 18c.; Canadian water white, 18c.; American water white, 20c.; Pratt's astral, 22c.

MARKET NOTES.

Oranges are dearer on the local market.

The outside sugar markets are stronger.

Potatoes are scarce and dearer on the Toronto market.

There has been a slight decline since last week in the price of glucose.

The fruit market on the Esplanade at the foot of Scott street was re-opened on Monday for the season.

Advices to P. L. Mason & Co. report stocks of almonds in France very much reduced and prices higher.

QUEBEC MARKETS.

MONTREAL, June 11, 1896.

GROCERIES.

THERE is little or no improvement in the volume of business in staple groceries, which continues limited in all leading lines. Sugar is firmer this week in the outside markets, but the local market is dull. The same weak feeling prevails in molasses, which has taken a complete somersault. New Japan teas have been moving in a quiet way, but there is no great urgency shown on the part of buyers. Dried fruits of all kinds are firm, stocks of California and Valencia raisins and European and California prunes being almost exhausted. In canned goods jobbers have

DON'T FORGET . . .

to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.

Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St. TORONTO.

A. T. CLEGHORN

General Commission Agent

Correspondence solicited. **LONDON, CAN.**

Bright & Johnston

Wholesale Fruit Importers and Commission Merchants.

Consignments Solicited. . .

140 Princess St. Market Square
WINNIPEG

To Manufacturers

OF GROCERS,' DRUGGISTS' AND CONFECTIONERS' SUNDRIES AND SPECIALTIES...

We are open for a few first-class agencies. Will carry stock if necessary.

THE WESTERN STORAGE & COMMISSION CO.

420-422 Ridout St., London, Ont.

ESTABLISHED 1892.

Butter and Eggs

WANTED NOW!

Rutherford, Marshall & Co.

General Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Egg Cases supplied on application.

Correspondence Solicited.

THE MOUNT ROYAL MILLING & MFG. CO.

have received their first supplies of New Crop Rice, and have now ready for delivery the following

NEW GRADES OF RICE:

"N.J." Burmah "Royal" Patna
"Crystal" Japan "Imperial" Seeta Patna

Also the following New Grades, well worth the especial attention of consumers:

"J" Seed Java "Polished" Patna

D. W. ROSS CO.

514 Board of Trade Bldg. **MONTREAL**

4TH Brand HAMS, BACON, LARD

All finest quality. **T. R. F. CASE, SEAFORTH, ONT.**

SOMETHING NEW: GRAHAM CRACKERS

Put up in attractive, neat 1-lb. packages, perfectly air-tight.

Jas. McLauchlan & Sons *Biscuit Manufacturers* **Owen Sound, Ont.**

plentiful supplies of all kinds, and there is little prospect of advance in values, but rather the other way on several leading lines.

SUGAR.

Sugar has been demoralized since our last report, and prices are lower all round owing to weakness outside as well as cutting from first hands on spot. All these causes have resulted in a decline of ⅛ to ¼c. all round, and demand is slow at the decline, while stocks in both refiners' and jobbers' hands are ample for some time to come, even when the preserving enquiry commences. At this writing refiners are free sellers of granulated at 4½c., and it is quite possible that a jobber could buy a round lot for even less money. In consequence of this easiness in first cost jobbing prices have been reduced as follows: Granulated, 4⅝ to 4¾c., and yellows, 3⅜ to 3¾c. The present week, however, has opened up with the outside markets stronger.

SYRUPS.

There has been no change in the syrup market. Offerings are light, but demand is limited, and prices are unchanged at 1½ to 2¾c. per lb. as to quality.

MOLASSES.

The molasses market has developed a feverish, unsettled feeling in consequence of advices from primary markets, the latter having taken a regular somersault from their previous strong position. As a result of this, round lots are offering at a decline of 1c. on last week's figures, and the Guild, to meet the decline, have shaded their prices to a proportionate extent. They are now quoting car lots of Barbadoes at 30c. and smaller quantities 31c., with Porto Rico selling at the same money. There are many complaints about the quality of the first receipts of new stock of Barbadoes. This bears out the information from the islands given by THE CANADIAN GROCER early in April that this molasses was not showing the same quality as the previous year. Demand here from retailers is exceedingly slow.

RICE.

A fairly active business for the season is reported in rice, there being a good demand for small lots at steady prices. We quote: Crystal Japan, $4.75 to $5; standard B., $3.45; polished Patna, $4.75 to $5; Carolina, $6.50 to $7.50; and Java $3.75 to $4.

SPICES.

There was no change in the spice market, business being of a very quiet, jobbing character. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

There is little change in the coffee market. Some low prices are reported on round lots of Maracaibo and Rio, but they have not led to any alteration in jobbing values, which rule unchanged. We quote: Rio, 16½ to 19c.; Maracaibo, 18 to 19c.; Java, 28c.; and Mocha, 29c.

TEAS.

The tea market exhibits no material change from its position of a week ago. There have been sales from first hands of some of the recent arrivals of new crop Japans all the way from 25 to 28c., and several lots have also been sold to arrive on the same basis. The second shipments are due at Vancouver this week, and two or three carloads are expected in Montreal in the course of a fortnight. Black teas appear to be scarce and are firmly held. We quote as follows: Young Hysons 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45 for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grades; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

Stocks of California raisins are greatly reduced on spot, and there have been few or no arrivals during the past week. Stocks of 2 and 3-crown fruit are entirely exhausted, and we omit quotations on them this week for this reason. The jobbing houses have a small supply of 4-crown fruit which they are holding firm at 6½ to 6¾c.

The same firmness characterizes the position on Valencia raisins. For '94 ordinary off-stalk, holders are firm at 4½c., while '95 fruit cannot be had under 4½ to 5c. Fine off-stalk are almost nil, and 5¼c. is asked for what remains, while selected are quoted at 5½ to 6c., with layers, 6¼c.

The stock of Sultanas is exceedingly light, and no orders can be filled under 6 to 7c. this week.

Currants continue firm and unchanged at 4½ to 5½c., as to grade.

Stocks of prunes of all kinds are down to bed rock. Bosnias are held firm at 6 to 6½c., and French at 5 to 5½c. The inside price on California prunes this week is 8½c., and they range up to 12c., according to quality.

Figs continue the same at 8½ to 9c. for ordinary and 12 to 17c. for fancy brands.

Dates continue featureless at 5 to 5¼c.

NUTS.

There have been some small receipts of both Grenoble walnuts and Tarragona almonds this week, and prices on both are somewhat lower. Shelled walnuts are also offered rather lower. We quote: Grenoble walnuts, 10 to 11½c.; filberts, 7½ to 8c.; Tarragona almonds, 10 to 10½c.; and shelled walnuts, 15 to 16c.

CANNED GOODS.

There is no change in canned goods. Sales agents continue to repeat $4.50 to $4 75 f.o.b. on the Coast for salmon, but the stock of these goods in jobbers' hands is more than sufficient to last them a long while, and there is no hurry to place orders. We quote: Tomatoes, 75 to 85c.; corn, 65c.; peas, $1 to $1.10 for ordinary; sifted select, $1.25 to $1.35; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to 2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half-tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.25 to $1.35; 2's, $2.15 to $2.25; 6's, $7.25 to $8; 14's, $15 to $16.50.

GREEN FRUIT.

The green fruit market generally, except in the case of apples and pineapples, has an easy tendency. The stock of the former is all gone, while the latter are very firm at American points. We quote: Apples, $5 to $6; dried do., 3 to 3½c.; evaporated, 5½ to 6c.; bananas, $1.15 to $1.50; pineapples, 17c., and strawberries, 9 to 10c; lemons, $2 to $3.50; oranges, $1.50 to $3.50, according to brand and package.

COUNTRY PRODUCE.

EGGS—Choice eggs have developed a firmer feeling under an improved demand, but seconds are over-plentiful and a regular drug on the market. We quote: Firsts, 9 to 9½c., and seconds, 7½ to 8c.

MAPLE PRODUCTS—These are practically off the market.

BEANS—The market for beans was easier, and choice hand-picked in car lots were

"STRATHROY" CANNED GOODS

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FINEST GROWN

Chase & Sanborn's "SEAL" Brand

JAVA.... and MOCHA **Coffee**

Is incomparably the **Finest** and **Most Delicious Coffee** the world produces.

DO YOU HANDLE IT?

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Sales increasing daily. Repeat Orders in every case.

Every package absolutely guaranteed.

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TORONTO - - ONTARIO

offering at 70 to 75c., while small quantities sold at 85 to 90c.

POTATOES—In potatoes some business was done, and car lots changed hands at 26c. per bag. Small quantities brought 30 to 35c.

TALLOW—Continues dull and nominal at 4 to 5½c., as to quality.

HOPS—Without movement at 6 to 7½c. for choice, and 5c. for fair stock.

HONEY—Continues slow and unchanged. We quote: Bright comb, 12 to 14c.; dark do., 10 to 12c., and extracted, 7 to 8c.

HAY.

There was a firmer feeling in the market, and prices advanced 25c. per ton, with sales of car lots of No. 1 at $13.25. while No. 2 was quiet and steady at $10.50 per ton on track.

PROVISIONS.

The demand for pork continues of a limited character, and sales are in small lots at $12 to $12.50 for clear cut, and at $12.50 to $13 for mess, but holders would no doubt shade these figures for round lots. In hams and bacon a fair amount of business was done at steady prices. We quote: Canadian short cut, clear, $12 to $12.50; Canadian short cut, mess, $15.50 to $13; hams, city cured, per lb., 7½ to 9½c.; lard, Canadian, in pails, 8c.; bacon, per lb., 8½ to 9½c.; lard, com. refined, per lb., 6¼c.

FLOUR, MEAL AND FEED.

There has been a better demand this week for flour, both Ontario and Manitoba grades furnishing activity. Prices generally are steady and unchanged. We quote: Winter wheat, $3.90 to $4.10; spring wheat, patents, $3 80 to $4; straight roller, $3.65 to $3.75; straight roller, bags, $1.70 to $1.80; extra, bags, $1.40 to $1.55; Manitoba strong bakers', $3.30 to $3.75.

Oatmeal is easier all round than it was eight days ago, and continues weak at the decline. We quote: Standard, barrels, $2 90 to $3; granulated, barrels, $3 to $3.10; rolled oats, barrels, $2.70 to $2.75; rolled wheat, per 100 lbs., $2.40 to $2.50.

Although the demand for feed was active from both Ontario and Quebec points, the tone of the market was weaker, and prices declined 50c. per ton. Bran sold at $12, including sacks; shorts at $13, and mouilie at $16 to $18, and in some cases as low at $15 has been accepted. We quote: Bran, $11 to $12; shorts, $12 to $13; mouillie, $16 to $18.

CHEESE AND BUTTER.

The cheese market has developed more activity since our last, chiefly on speculative buying and purchases to cover short sales for export, which have been rather extensive. In French cheese over 6,000 boxes have changed hands at an advance of ⅛ to ¼c., at 6½ to 6⅝c, while 3,000 boxes of Townships make changed hands on Monday and Tuesday at 6¾c. In addition to these purchases and the sales at the different country boards, the May make of two big Eastern Ontario combinations have been bought at 6½ to 6⅝c. at the factory, the deal comprising possibly 15,000 to 20,000 boxes. Estimates vary as to the aggregate short sales of June cheese for July shipments. A conservative figure would be between 45,000 to 50,000, at prices ranging all the way from 38s. down to 32s. 6d. The shippers could not afford to pay more than 6¼ to 6½c. on the inside basis. It is possible, therefore, that a good deal of the recent purchases in the country will go out to fill these short sales. In this connection the country is sold up much cleaner than it has been before at this period of the year. Reference has been made to the fact that the volume of the make for the entire country is not up to that of last year. The receipts at the wharf to-day tend to strengthen this idea, for they were 1,000 boxes below those for the same day last season. In fact, no single section gives any sign so far of increasing its output. The exports to date, in addition to this, are short by 42,000 odd boxes of what they were last year.

The butter market continues dull, and unless exporters take a hand soon, will certainly go lower. The make in contrast to cheese is larger than last year, if the receipts are any criterion, while the exports on the other hand are away behind. Last week over 8,000 tubs of butter were received in Montreal over the two railways as compared with 3,000 last year. Local jobbers are still paying 16c. for late made creamery. But it is doubtful if they would take a line at that price, and shippers' ideas range from 15¼ to 15½c., with possibly a fraction or so more in the case of creamery in boxes, but the receipts of butter in this kind of a package are exceedingly light.

ASHES.

There has been no change in the ashes market, which continues quiet and steady. We quote: Firsts, $3.60 to $3.65; seconds, $3.30, and pearls, $4.80 per 100 lbs.

MONTREAL NOTES.

There are no low-priced California prunes now available on this market, the best inside figure on these goods this week being 8c.

Both granulated and yellow sugars at the refineries are weak at the decline, viz., 4½c. for granulated, and 3¼ to 3¾c. for yellows.

The molasses market shows no symptoms of recovery from its sudden somersault, and the Guild's prices show another decline of 1c. all round.

All the 2 and 3-crown California raisins have been entirely cleaned up off this market. There are only 4-crowns left, and they are held strong.

The second direct shipments of new Japan teas arrived at Vancouver on Wednesday of this week. They are expected to arrive in Montreal in two weeks time.

Montreal jobbers generally report having ample stocks of canned salmon to carry them along some time. Sales agents, therefore, find it impossible to book any contracts on new pack.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., June 11, 1896.

BUSINESS is quiet and will be till after the election. Travelers say it is almost useless to be on the road, as people will not talk anything but politics. They say the people through the country not only as a rule talk more politics than city people, but they know more about them. This is rather an off season in groceries at best, and the unsatisfactory state of the markets does not tend to help the matter. As always there are the bright spots, there is a good demand for deals from Great Britain, also from South American ports for such lumber as their trade calls for. Recent rains have much improved the condition of the country, and although there is still a quantity of logs hung up, there are not as many as was feared. Collections are but fair, money being hard to get. The principal market of interest is molasses, but profits, owing to an easy market, and fairly large stock, are not very satisfactory. Fresh fish move freely and at this season dealers are very busy.

OIL—With the long days now here the movement in burning oil is very light. Prices show no change. There is a fair demand for lubricating and paint oil, but the movement at this season is always limited. We quote: American burning oil, 22½c.; best Canadian, 20½c.; prime, 18c.; no charge for barrels.

SALT—This also is particularly quiet at present. There are no arrivals; sales are light and stocks fully equal all demand, with prices low. There is some movement for dairy and cheese purposes, but this demand is at best a limited one. For retail grocery trade the demand is for 10 and 20-lb. wood boxes and 4-lb. cartoons. We quote: Coarse, 48 to 50c.; fine factory-filled, 95c. to $1.20; 5-lb. bags, $3.25 per bbl.; 10-lb. bags, $3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, $2 per case of 2 doz.; salt, bulk, $2.65 to $2.70 per bbl.

CANNED GOODS—This is beginning to be a market of interest. Some few cars are reported sold for fall shipment. Some canners, and they are among those best known, sell at a price guaranteed against lower prices on the part of outside houses. Although this may be of some advantage to the buyer, and may aid the canner in getting orders, and getting them early in the season, it is a very bad principle, is not business, and can only lead to trouble and dissatisfaction.

Joseph Carman
Mercantile Broker and Manufacturers' Agent,
Correspondence Solicited.
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BIRD SEED

Is full weight.
Is absolutely clean.
Is never sold in bulk.
Is most profitable to handle.
Is most attractive shelf goods.
Is the only seed containing patent "BIRD BREAD."
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Is the only bird food you are really safe in recommending to your customers.

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SHORT ROLL BACON

is cured in the same way as the Ham, is Boneless, and put up in such a way that it will not come apart when cut.

We are offering a fine line at unusually low prices. You will like them. . . . .

F. W. FEARMAN
HAMILTON

Of the new goods corn is quoted lowest, then peas, and tomatoes held highest. For spot goods tomatoes are scarce and higher. Peas are also a very small stock. Corn seems plentiful and low. Some retailers sell tomatoes as low as jobbers' prices. New haddies are on the market at prices lower than last year. Lobsters continue firm at the high price. American packers are pushing canned meats, but dealers are well supplied. We quote: Corn, 80 to 85c.; peas, 95c. to $1; tomatoes, 85 to 90c; gallon apples, $2.20 to $2.25; corned beef, 2-lb. tins, Canadian, $2.40; American, $2.70; 1-lb. tins, $1.50 to $1.60; oysters, 2's, $2 to $2.25; 1's, $1.60 to $1.65; peaches, 3's, American, $2.45, Canadian, $2.85; 2's, $1.90 to $2; pineapple, Canadian pack, $2 to 2.40; salmon, $1 40 to $1.50; lobsters, $2; haddies, $1.25 to $1.30; clams, $5 for 4 doz.; chowder, $2.75 for 2 doz.; scallops, $5.50 for 4 doz.; Digby chickens, $1; kippered herring, $1.10.

GREEN FRUIT— There is no new feature. A large business is doing. Some Valencia oranges continue to arrive, but the quality is but fair. Messinas have the largest sale. Lemons have a large sale at this season, and the price continues low. Very few, if any, tomatoes are arriving. Rhubarb has not been so plentiful during the past week, and is quoted rather higher. Strawberries arrive freely, and are of good quality. Pineapples are also in much larger supply, and are marked lower. The sale of cabbage is very small. In bananas there is a large movement, and the fact that to prevent loss sale has to be pushed, increases the business. We quote: Lemons, $3 to $3 50; Valencia oranges, $7 to $7.50; Jamaica oranges, $5 per barrel; Messina oranges, $3.50 to $4; blood oranges, $2.25 to $2.50; pineapples, 10 to 12c.; cranberries, $3 25 per box; bananas, $1 to $2.50; strawberries, 12 to 15c. per box; rhubarb, 2c. per lb; cucumbers, $1 per doz.

DRIED FRUIT—This line is still very dull. There is nothing to be said but has been said again and again. In evaporated apples the feeling is firmer, and rather higher prices would not surprise, but demand is light. There is nothing to encourage holders of dried apples. An offer was received from Toronto of 2¾c. for a few cars good Nova Scotia, but holders preferred to hold. A few orders for immediate shipment for currants continue to go forward. They are imported direct, New York houses not being able to compete. Onions have good sale, both Bermuda and Egyptian moving freely; the former are much liked on account of being mild. There is a fair demand for dates, but prunes are dull. We quote: Valencias, 4½ to 5c.; layers, 5½ to 6c.; California L. M. 3-crown, 5 to 6c.; London layers, $1.70 to $1.85. Currants, bbls., 3¾ to 4c.; cases, 4¼ to 5c.; cartoons, cleaned, 7½c.; bulk, cleaned, 6½c.; prunes, boxes, 6

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Fancy California Washington Navel and Seedling
ORANGES
Choice and Strictly Fancy Lemons
Finest Bananas
Arriving Weekly
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to 7c.; half-boxes, 7 to 8c.; dates, 4½ to 5c.; dried apples, 5c.; evaporated apples, 6½ to 7c.; onions, $1 to $2; Bermuda onions, $1.50 to $1.75 per crate; cocoanuts, $3 to $4.50 per 100 lbs.; figs, 9 to 10c.; Sultana raisins, 7 to 8c.

DAIRY PRODUCE—Eggs hold their own in price, but there is very little demand. In cheese quite a quantity have come in from Ontario, principally about 30-lb. cheese. Prices have been easy and have fallen off somewhat. At present the market is a dull one. It looks as if many of our local factories would not start, not at least until (or it might be better to say unless) a better market is noted. This is true chiefly of the smaller factories. Local creameries are finding it hard to sell butter, owing to low prices quoted from Ontario and Quebec, some of which butter gives good satisfaction. We quote: Common dairy butter, 10 to 14c.; dairy, 16 to 17c.; new creamery prints, 20c.; Cheese, 8 to 9c.; creamery, tubs, 17 to 19c.; eggs, 9 to 10c.

SUGAR—Demand is still very quiet, and though prices are held firm, they are such as show small profit. The large stocks held have given little satisfaction to the holder and are getting well sold. We quote: Granulated, 4¾ to 4⅞c.; yellow, 4 to 4⅜c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

MOLASSES—Market has been a disappointing one. Barbadoes at the island is reported down to as low a point as it has been of late seasons. This caused a weak market here, though none of the lowest priced goods could get here for six weeks at least, and then the quality would not be likely to turn out equal to that so far received. A cargo of Porto Rico is to hand and another daily expected. This grade is also lower, but on account of quality it has a large sale. Other grades are dull. We quote: Barbadoes, 29 to 30c.; Porto Rico, 32 to 34c.; New Orleans, bbls., 30½ to 36c.; syrup, 36 to 38c.; Antigua, 26 to 27c.; St. Croix, 28 to 29c.; Nevis, 25 to 26c.; Trinidad, 30 to 31c.

FISH—Dry fish are marked lower, sale being dull. The new fish are coming in. The present price is very low for new fish. Pickled show little movement, and price is just average. Few new have yet been received. The market for smoked herring shows no improvement in either demand or price. There is an active fresh fish market. Large numbers of Gaspereaux are being caught, and what was thought would be a small catch will be at least as large as usual. Those caught now are chiefly packed and sold as alewives, although quite a quantity are still sold fresh and smoked. In shad the catch is about over, and has been small. There is, however, another run in the fall. Salmon are the fish now, and there is just a fair catch and the quality is good. These are almost all sold fresh. Large numbers are being shipped. Our harbor-caught salmon are a particularly fine fish. Lobsters hold firm, and there is a fair catch. We quote as follows: Large cod, $3.00 to $3.25; medium, $2.75 to $3; pollock, $1.25 to $1.30; bay herring, $1.20 to $1.25 per half bbl.; new smoked, 4 to 5c.; Canso, $4 to $4 50 per bbl.; shad, half-bbl., $5; Shelburne, $2.50 to $2 75 per bbl., $1.65 half-bbl.; boneless, 2½ to 8c.; fresh Gaspereaux, 50c.; smoked do., 90c. to $1; fresh shad, 9 to 10c.; salmon, fresh, 10 to 12c. per lb.; lobsters, 5 to 6c.; smoked salmon, 20c.

PROVISIONS—Pork is dull and low, with mess, of which the stock held is almost all domestic, bringing about the same price as clear, of which there is still a large stock here. Beef shows little if any change, and it holds its price well. Lard is easy, with American offering freely at a low price that leads to sales. Stocks of lard are too large for the season. Smoked meat is quiet, with rolls very low, but no demand whatever. We quote: Clear pork, $15 to $15 50; mess, $14 to $14.50; beef, $13 to $14; domestic mess pork, $14 to $14.25; hams, 10 to 11c.; rolls, 7½ to 8c.; pure lard, 9 to 9¼c.; compound, 7 to 7½c.

FLOUR, FEED AND MEAL—Flour is a light sale, with prices easy and rather lower. Cornmeal is largely sold, and is still quoted at the low price. Beans are a small movement, though low; they are off season; stock is large. Feed is very quiet. Sale of seed is over. Dealers are well pleased with the season's business; prices held well, and a very large quantity was handled. The late rains have much improved prospects for hay. Old is better cleared up than for a long time. Oats are a slow sale. We quote: Manitoba, $4.50 to $4 60; best Ontario, $4.40 to $4.50; medium, $4.25 to $4.30; oatmeal, $3 15 to $3 30; cornmeal, $2 to $2.10; middlings, $18 to $21 on track; bran, $17 to $18; hand-picked beans, $1 to $1.10; prime, 90c. to $1; oats, 33 to 34c.; hay, $11 to $12; barley, $3.50; round peas, $1.10 to $1.20; split peas, $3.40 to $3.50; yellow-eye beans, $1.75; buckwheat, native, $1.30 to $1.35; American timothy, $2; Canadian timothy, $2.75; red clover, 9 to 9½c.; alsike, 9¼ to 9½c.; mammoth, 9¼ to 9½c.

ST. JOHN NOTES.

The Clearing House reports the amount of business for the past week as $593,880.

D. M. Doherty, late with W. Frank Hatheway, is now on the road for Baird & Peters.

Mackerel catch continues large. Five hundred barrels fresh were shipped to Boston one day last week.

St. John salmon have no equal. John Sealy daily receives large quantities of these fish, which are largely shipped west.

Everything points to a most successful exhibition here next fall. The committees are now hard at work. Much space has already been taken.

Quantities of "Golden" and "Thistle" brands of canned haddies are on the move. They are brought by schooner from Nova Scotia and shipped west by rail.

Charles A. Phillips, of Bristol, Carleton county, general dealer, who some months ago asked for an extension of time, this week made an assignment. Liabilities, about $14,000.

Summer travel has set in. A large movement is expected. The number of Americans coming this way is larger every year. Through our provinces they have cool, fine weather and beautiful scenery.

Mr. Thos. Gorman has received a consignment of new Grand Manan dulse. A large quantity is retailed in the city; also a large quantity is shipped to the American market. A little finds its way to Ontario.

The retail grocers should now close their stores early at least five evenings a week. No clerks work harder or go to work earlier

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MONTREAL
CHEMICAL IMPORTERS
Sal Soda — Bicarb Soda — Sulphur
Bluestone — Borax — Epsoms, etc.

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Your consignments of all kinds of Produce.
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References—Bradstreet's Agency.
H. P. Gould & Co.
Wholesale Produce and Commission Merchants,
80 Colborne St., TORONTO

ALBERT PAIN . . .
36 Merrick St., HAMILTON, ONT.
PRODUCE AND COMMISSION MERCHANT
Strawberries and spring vegetables are now in. All orders promptly attended to.
TELEPHONE 1211.

E. T. STURDEE
Mercantile Broker, Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes secured in tin.
Special Agent for the Dominion
C. E. COLSON - MONTREAL

Pure Made under Government supervision. Quality and flavor
Unexcelled.... Strength guaranteed **Vinegars**
BADGEROW, SCOTT & CO.
JARVIS ST. 79 and 81. TORONTO

The Confidence of Your Customers
Is what you want to make your business successful. You can only obtain it by selling the best goods.
"GOLDEN" FINNAN HADDIES
Are everywhere acknowledged to be the "Best Canned Haddies" on the market. Sell "Golden Haddies" and note the increase in your sales in that line.
New Pack Now Ready
NORTHRUP & CO.
St. John, N.B.

LUMSDEN BROS., Hamilton

Beg to advise the Grocery Trade that they have placed on the market a special line of **Shredded Cocoanut at 10c. per pound net,** to meet the present cut price. They still manufacture the best goods in Canada.

Write for samples and quotations; at same time order

Jersey Cream Baking Powder

If you have not kept this line, send for case of each size, and we will send you a nice show card.



Standard Shredded Cocoanut
Cream Shredded Cocoanut
Feather Strips Cocoanut

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .
"KENT" CANNING AND PICKLING CO.
CHATHAM, ONT.

One quart

Of adulterated Vinegar sold to a customer destroys the confidence they have in buying goods from you, and makes you liable to prosecution.

Our White Wine, Cider and Malt Vinegars

Are absolutely pure and meet all the requirements of the law. Write for quotations.

T. A. LYTLE & CO. Vinegar Manufacturers
TORONTO

French Prunes

1-2 cases each 28 lbs. net

This line is a good seller and one that will pay you.

JOHN SLOAN & CO.
Wholesale Grocers TORONTO

WORLD-RENOWNED
BEE BRAND
CEYLON TEAS

Awarded Five Gold Medals.
Guaranteed Pure and Wholesome.
Direct from the Gardens.
In Half and One Pound Packets.

WARREN BROS. & CO.
Wholesale Grocers,
35 and 37 Front St. East, Toronto.

California Fruit

Apricots, 25-lb. Boxes
Silver Prunes, 25-lb. Boxes
Peaches, 25-lb. Boxes
Peaches, Bags about 70-lb.
French Prunes, 40-50, 50-60, 60-70

AT ROCK BOTTOM PRICES

T. KINNEAR & CO.
Wholesale Grocers
49 Front St. E., TORONTO.



50 Casks Best Imported Chicory

EWING, HERRON & CO.
Coffee and Spices
. . . MONTREAL

A GOOD SELLER

To know is to appreciate.



W. CLARK - MONTREAL

We have just received a shipment of

R. MONBADON

Olives
French Peas
Sardines BONELESS

PERKINS, INCE & CO.
TORONTO.

We are offering this week some rare values in

VALENCIA . .
MALAGA . .
AND . .
CALIFORNIA

Raisins

SMITH & KEIGHLEY
9 Front St. E. TORONTO.

than grocery clerks, and during the hot summer weather they should have their evenings.

Mr. Harry Dalley, who was so successful in placing a quantity of Lytle's pickles and jams with the wholesale trade, has much reason for satisfaction in the reports he receives from the merchants regarding the quality of the goods.

HINTS TO BUYERS.

JOHN SLOAN & CO. are in receipt of a line of French prunes in 28-lb. boxes, which show extra good value.

See "Mascot" on page 9 of this issue.

Laporte, Martin & Cie. will, during July and August, close on Saturdays at 1 o'clock.

Durkee's salad dressing, large and small size, is now in store with Lucas, Steele & Bristol.

The Eby, Blain Co., Ltd., report the sales of their "Kolona" Ceylon tea to be rapidly increasing.

H. P. Eckardt & Co. have a shipment of new pack canned strawberries. Quality extra good.

M. Masuret & Co., London, are just in receipt of an assortment of Batger's "Nonpareil" jellies.

W. H. Gillard & Co. are offering snaps in evaporated peaches in bags; fine quality; in prime condition.

A carload of pickles, bankrupt stock, is being offered at low prices by T. B. Escott & Co., of London.

The Pure Gold Co.'s "Reception" coffee, in 1-lb. small tin pails has been having a brisk sale during the past week.

T. B. Escott & Co. are offering a glass case free with 50 pounds "Grand Sultan" tea for a few weeks.

A shipment of choicest Japan tea, May pick, has been received by John Sloan & Co. It is an extra fine drawing tea.

A shipment of Jas. Marshall's, Glasgow, farinaceous products, has just been taken into stock by Robert Greig & Co.

James Turner & Co. are offering a great bargain in 20-oz. bottle cheap pickles. "Quality is first rate," write the firm.

D. Gunn Bros. & Co. are putting attractive packages of the "Maple Leaf" brand of lard on the market in 3, 5 and 10-pound tins.

Laporte, Martin & Cie. have recently received their cargo of Barbadoes molasses, and have shipped 200 puncheons during the past week.

Rutherford, Marshall & Co. are issuing a circular to shippers soliciting consignments of butter and eggs, or offering to purchase.

Pure Gold Mfg. Co. have received an order for another 150 cases sweet tomato catsup from their agent in London, England.

The Eby, Blain Co., Ltd., are in receipt of a shipment of fine flavory Ceylon teas in half chests, 50 lbs. nett, and caddies 30 lbs. nett, which they are offering at exceptionally low prices.

H. P. Eckardt & Co. have a full supply of canned fruits, including pears, plums, peaches, apricots, blueberries, raspberries, etc.

Attention is called to Lucas, Steele & Bristol's ad. this week. They claim Challand & Jenks' soda water equal to old country goods.

W. H. Gillard & Co. are having a large demand for "Diamond" baking powder since reducing the price of this well-known article.

Geo. Childs & Co., Forbes Bros., and P. Grace & Co., Montreal, have landed shipments this week of Patterson's Worcestershire sauce.

W. H. Gillard & Co. are still selling enormous quantities of Pilgrim Bros.' summer beverages, which evidently are becoming popular in Canada.

T. A. Lytle & Co. are finding an ever-increasing demand for jams, jellies and catsup, which speaks well for the quality of their goods.

James Turner & Co. advise being sold out of their first consignment of 10's pickles, and have disposed of a large part of the second shipment.

"Proof spirit vinegar: carload received and selling rapidly, as we are handling a very high quality at a low price," write T. B. Escott & Co.

"Every grocer who is a grocer has a 'hankering' for fine currants. If he orders a few Vostizzas from us he will be more than satisfied," write James Turner & Co.

"A thousand packages of tea are being packed specially for us in Japan," write T. B. Escott & Co. "Will be shipped this month. A first-class 25c. tea."

"Our 'Phœnix' matches," say Lucas, Steele & Bristol, "are getting us repeat orders all the time. They are in 5-case lots. We sell at $2.75, freight paid."

The past week has been the busiest during the spring trade season for Laporte, Martin & Cie. The bulk of the business was done in the grocery department.

A large shipment of Dandicolle & Gaudin's, Bordeaux, preserved vegetables, and other French goods, are expected in the course of a day or so by Robert Greig & Co.

In addition to Dandicolle and Gaudin's choice olive oil, Lucas, Steele & Bristol also handle "Huile Surfine de Provence." This latter through Crosse & Blackwell.

The rapid increase in business done by Laporte, Martin & Cie. has necessitated more room for their general offices. Alterations are now being made to meet this want.

The Eby, Blain Co., Toronto, report the arrival of a shipment of Batger's "Nonpareil" jellies, and also a large assortment of Batger's Seville orange marmalade in 1-lb. glass jars. This firm say that the above goods are very popular with their customers.

James Turner & Co. are selling large quantities of their choice select Valencias, Arguimbau's packing. These goods are scarce, and the firm recommends buyers to load up.

"We shall have a supply of new Japans towards middle of month. Will be able to offer some exceptional values in choicest goods," write Lucas, Steele & Bristol, of Hamilton.

Baird & Peters, of St. John, N.B., have recently received a large assortment of Batger's jams in 1-lb. glass jars, and also Batger's celebrated whole strawberry jam in 1-lb. glass jars.

Dawson & Co. this week received a carload of Louisiana cucumbers. There were 420 cases in the car. It is said that this is the first carload of these cucumbers to arrive on the Toronto market.

A large shipment of Cunningham & De Fourier's famous English potted fish and game delicacies arrived for the Eby, Blain Co., Ltd. They claim that these are the finest goods packed.

D. Brown, the Canadian manager of Jas. Tetley & Co.'s teas, left Montreal this week on a trip to the Eastern Townships. He is driving through the section and calling on all the country retailers.

James Turner & Co., Hamilton, have received confirmation of the registration of their "Mascot" brand of tea. Like "Ram Lal's," this tea will be kept out of the hands of pedlars and gift tea stores.

SPRING CLOTHES PINS.

A unique and practical household article is the Hoyt patent spring clothes pin, which is illustrated by the accompanying cut. Spring clothes pins are not a new article, there being several kinds on the market, but the price has always been too high to admit of their coming into general use. This difficulty has now been overcome by placing the "Hoyt pin" on the market, so that they can be retailed at 6c. per dozen, and afford the retail dealer a very liberal profit. They can be used on wire or rope clothes lines, will not split like the old-fashioned pin, and will hold the clothes securely. They are put up in 5-gross cases, and can be had of all wholesale and retail dealers in Canada. The firm of Chas. Boeckh & Sons, wholesale brushes, brooms and woodenware, Toronto, have the exclusive agency, and will be pleased to quote prices on application.



BETTER PROFITS!
BETTER SATISFACTION!
NO COMPLAINTS!

PUSH

PURE GOLD BAKING POWDER

BEST IN THE WORLD

Made from Absolutely Pure Cream Tartar and Soda.

It Costs You Less
Gives You More Profit

Costs Your Customer Less
Gives Her Better Satisfaction

Than any other High-class Baking Powder.

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

HALIFAX TRADE GOSSIP.

THERE is some little stir in business this week, but nothing in comparison with former years. The activity seems to remain with the dealers in fresh fish, who are taking advantage of the unusual large catches of salmon and mackerel and sending them in ice to the American market. Salmon was never so low in this city and mackerel never so plentiful. Good salmon sell at retail by the piece as low as 10 cents per lb., and mackerel are hawked around the streets at 10 cents each. Some lines are low, such as corn, oats, oatmeal and potatoes.

The flour market is steady, but nobody seems disposed to buy beyond immediate wants. Ogilvie's or Five Lilies is quoted at $4.55 to $4.70; Ontario made Manitobas, in wood, $2.25 to $2.35; Manitoba shipments, in sacks, $4.20 to $4.30; Ontario and Manitobas, mixed for patents, $3.30 to $4.40; 9 p.c., $4.10 to $4.20; low grades, $3.45 to $3.70.

A better feeling pervades the sugar market. The cables to the refinery here show beet to be up 3d., being qtoted on Monday at 10s. 9d. to 11s. f.o.b., but the domestic markets show no change in refined sugars.

One has only to pay a visit to the wharves to get an idea of how little there is doing in molasses. On one wharf to-day I counted 800 puncheons of Barbadoes and Antigua, and on an adjoining wharf a couple of hundred puncheons of Porto Rico and Demerara, and the whole had the appearance of a graveyard, the only sign of life being the flies. The movement is very slow, caused by the fact that purchasers are looking for a decline in prices. Some very choice Demerara, the best on the market, sold this week at 38c., but the lot was small; 37c. is a fair quotation to-day for fancy, and 33 to 35c. for choice Demerara. Porto Rico is quoted at 32 to 34c. Stocks are more than sufficient for all requirements. No sales have been made this week on outside account.

There is a lot of salt afloat, several cargoes of Liverpool and Trapani having arrived recently. It is all in the hands of dealers, and, consequently, the price is not changed, both Liverpool and Trapani selling at $1.40 to the trade.

The fish trade, that is outside the boom in fresh salmon and mackerel, is dull. A slight improvement is reported at the Windward Islands, but there is no telling if it will last. There is no doubt the scarcity of fish in Newfoundland will have some effect on this market. Reports from Jamaica just to hand show a decidedly bad state of affairs there, and orders received here are accordingly very small. This seems to suit shippers, who, as a rule, are short of suitable quality for the local trade, and prospects are poor for replenishing stocks. Labrador and Bank cod are worth $2, and Cheticamp and French cured $2.90, tol quol. New alewives are coming in, and the catch is reported very good, and the ruling price is $2.75. Competent judges predict the ruling price of mackerel will be $5 to $6 per bbl. in the near future. New salt salmon will soon be along.

Eggs have taken a big slump, being sold to-day as low as 7c. by the case from schooner; P.E.I. stocks sell at 8c. The market is well stocked and no improvement is looked for.

Good creamery butter is still in demand at 20c., retailing readily at 25c.

The beef market has been fairly active the past few days. Choice is quoted at $8.25 and contract at $7 to $8. It will be lower by the end of the week.

There were no arrivals of green fruit on Monday, stocks coming now on Thursday morning. Oranges are dearer. Some lemons sent here from Montreal sold in a jobbing way at $2.67, but the stock turned out poor.

A. Tourangeau, general storekeeper, of L'Orignal, has made an assignment for the benefit of his creditors to Henry Barber & Co., of Toronto. The estate is valued at between $18,000 and $20,000, and the assets are said to compare very favorably with the liabilities. The principal creditors are Montreal houses.

THE IRELAND NATIONAL FOOD CO.

Toronto, Ont.

Manufacturers of ....

Breakfast Cereal Foods

Write for Samples and . . . Price Lists.

Special attention given to . . . Mail Orders.

BLACK AND WHITE PEPPER.

In regard to the statistical position of black and white pepper, W. T. Sargant & Sons, of London, write as follows : " The present low range of prices coming at the period when the advance in silver has further operated to the disadvantage of growers to the extent of 16½ per cent. viz.: from 27d. per dozen to 31½d., will for some time prevent an increase in the dollar value to any extent, and probably restrict the planting of fresh vines to any extent for some time to come. The supplies from Penang during the last three and four years have been augmented by the old stocks, estimated at 6,000 tons, that have been stored in Acheen for some years back during the late Acheen war, so that only current crop may now be expected. The cultivation of tobacco plantations of late, having been much more profitable in Sumatra than pepper plantations, is a feature not to be lost sight of. The reports from Singapore speak very positively that present crop will be considerably short, owing to neglected cultivation and bad weather. The Chinese are this year storing large quantities rather than meet current rates, a proceeding seldom done before to any extent. This has occurred in Penang, as well as Singapore. It must be borne in mind, with reference to the large accumulation of stocks in Hol'and and France, that the terminal markets established there during recent years necessarily require a large supply."

HELP FOR CURRANT GROWERS.

It is understood that the Greek Government has officially promulgated a decree continuing the measure (commonly known as the retention scheme) for the coming year. This may be all very well so far as it goes, but it has frequently been pointed out that the scheme in question is utterly inadequate to the necessities of a very large crop. The production of 1895 is likely to be far exceeded this season ; and it is only too evident that the measure was only just sufficiently drastic to bring about the desired rise in values even with the smaller weight of fruit last year. The conclusion which naturally follows is that the effect produced by the retention of 15 per cent. of the growing crop will be altogether insufficient. It will be remembered that one of the previous proposals was to retain all the fruit harvested above a certain given weight, which was to be fixed at what was likely to be required for grocery purposes. We appear in the near future likely to be brought face to face with the difficulty which has all along been foreseen ; and it would seem to have been wise to have at least so strengthened the law, as to have enabled it to cope with the altered conditions, instead of merely confirming the one already in force. The experience of the last few years should have taught the grower that, unlike most other articles of produce, the consumption of currants cannot be increased in any reasonable proportion to the fall in values.—Produce Markets' Review.

Spring Chicken . . .

Ready for the table. Cold of course, but who does not enjoy cold meats during the hot weather? Our Canned Chicken is spring chicken cooked to a nicety and rich in its own jelly. It's fit for a Coronation feast.

DELHI CANNING CO. ——Delhi, Ontario

A CREDIT TO CANADA

AGENTS:

Bauld, Gibson & Co., Halifax, N.S.

C. & E. MacMichael, St. John, N.B.

Whitehead & Turner, Quebec.



AGENTS:

Rose & Laflamme, Montreal.

Wm. Forbes, Ottawa.

A. D. Hossack, Vancouver.

The Hudsons Bay Co., Ltd., Winnipeg.

A. F. MacLaren & Co. Manufacturers **Toronto**



Something New

East India Pickles

GOOD SELLERS
GOOD PROFIT

The most delicious and appetizing pickle on the market. A trial will convince. Put up in handsome glass-stoppered bottles.

Large bottles—
1 dozen in case.
Small size—
2 dozen in case.

A. E. Richards & Co. Canadian Agents **Hamilton.**



Something to keep eggs fresh

For about 18 centuries people have been hunting for something to keep eggs perfectly, and now that it has been found in **KNOX'S EGG PRESERVER,** they can hardly believe what they hear about it. Seeing is believing, so try it yourself. Drop a card for little book on eggs.

CHAS. B. KNOX, Mfr.,
Johnstown, N.Y.

A. E. RICHARDS & CO.
Canadian Agents **HAMILTON.**

DID YOU SAY

You wanted a Washing Powder in stock that would give your customers perfect satisfaction? Then get . . . . .

Silver Dust Washing Powder

THE BEST WASHING POWDER MADE. ANY JOBBER CAN SUPPLY YOU.

. . . Write for samples . . .

SILVER DUST MFG. CO. - - HAMILTON

WHY THE GROCER LOST HIS MONEY.

THE grocery business, as a rule, does not contain the elements of dramatic incidents, yet I saw last week about as dramatic a situation as the grocery trade can yield, says a writer in Grocery World. In the situation which I saw there stood revealed in a flash the one reason for half of the losses through bad debts, misplaced credits, etc., which retail grocers have to contend with.

The store which formed the setting for this incident was right here in Philadelphia; that's what makes it seem so strange. I had gone into a certain good-sized grocery store on some business, and the proprietor had taken occasion to pour into my ear a tale of woe concerning his losses, his decreasing trade, etc. He had me there altogether for about an hour giving me the history of his life and a few other details.

"Here's one of my best customers," he said, with a doleful whine, "gone and done me out of nearly $200. I trusted him and let him have all the goods he wanted, and now the other day he goes and fails, and where do I come in? I'll never get a cent. What can a man do? If I hadn't trusted him some other grocer would."

I ventured to suggest that as the money was lost it would have been just as well for some other grocer to have trusted the man, but his mind was on his troubles and he wouldn't answer me.

As we were talking a decent-looking man crossed the street in front of the store.

"There he goes now!" said the grocer. "There's the fellow that owes me nearly $200. I'll never get a cent. Here, Brown!" he called.

Brown came in, and the grocer at once started to haul him over the coals about his grocery bill. The man showed that his business troubles had told upon him, and I could see that this whining irritation by the grocer was like rubbing a raw sore.

"Don't you think you can pay me anything at all?" said the grocer. "There's nearly $200 you owe me. You ought to be able to give me something out of all that. You ought to think of your grocery bill the first thing."

Brown bore it all patiently and waited till the grocer was through, then he straightened up and presented his side of the case.

"See here, Smith," he said, "we might as well understand each other on this business first as last. I consider it's your own fault that you've lost this money, and I don't see that there'll be any chance of getting it for you. I haven't got a cent and don't see any prospect of getting any. When I first began to deal with you I told you that I wanted to settle monthly. For six months I dinged at you at the end of every month to give me my bill. Once or twice you did it, but oftener you were too infernally lazy to make it out, and the account climbed up. Now it's gotten big and I'm in a hole and can't pay it. And you're more to blame than I am, for you could have had your money if you'd done as I told you." Then he walked out.

The grocer looked up at the shelves for a moment and then said:

"Looks as if we'd have rain, don't it?"

How many of my readers can take this to themselves?

SOME FAMOUS TEA DRINKERS.

THE noted lexicographer, Samuel Johnson, LL.D., was a man whose only safety from injury through alcohol was by a policy of total abstinence, from which he at times relaxed, says an exchange. His tendency to excess is indicated by his describing himself in 1757, when editing Shakespere, "as a hardened and shameless tea drinker, who has for twenty years diluted his meals with only the infusion of this fascinating plant; whose kettle has scarcely time to cool; who with tea amuses the evening, with tea solaces the midnight, and with tea welcomes the morning." From which we infer that the habit was formed in 1739, possibly when with Garrick he visited London, where he became a slave to tea, as he would have been the slave of wine had he not possessed the strength of character to resist the temptation to use it, which came frequently and to which he at times yielded, seldom indulging to excess. In his diary he claimed that he never felt the least inconvenience from it, but this was the tea lover's excuse probably, for over indulgence, as his rest at night was bad.

Boswell was of the opinion that "no person ever enjoyed with more relish the infusion of that fragrant leaf than Johnson," in spite of Johnson's statement to Jonas Hanway: "I allowed tea to be a barren superfluity, neither medicinal nor nutritious, that neither supplied strength nor cheerfulness, neither relieved weariness nor exhilarated sorrow." At a sitting with Sir Joshua Reynolds he drained a dozen cups, while Mrs. John Scott was fond of telling that she had herself helped Dr. Johnson one evening to fifteen cups of tea. It is related (Northcote's "Reynolds," i., 81) that at Dunvegan Lady Macleod, having poured out for Dr. Johnson sixteen cups of tea, asked him if a small basin would not save him trouble and be more agreeable. "I wonder, madam," answered he roughly, "why all the ladies ask me such questions. It is to save yourselves trouble, madam, and not me." The lady was silent and resumed her task. Dr. Johnson's frequent night interviews with Miss Williams were closed over a cup of tea, no matter how late the hour.

In 1734 tea was sold in London at the following prices: Ordinary Bohea, 9s. per pound; fine Bohea, 10s. to 12s.; Pekoe, 15s.; Hyson, 20s. to 25s.

KEEP UP YOUR STOCK.

Never economize in the quality of your stock, even though the profit may be doubled, remarks an American contemporary. The minute you get a reputation for selling "cheap" stuff—and you will get it if you do this thing—you may as well give up and retire, so far as the possibility of any permanent, continuous family trade is concerned. You'll have transient "cheap" trade, but family trade don't go to the cheap man. It goes to the merchant who keeps the best, lets people know it, and sells for the smallest possible price which will allow a decent profit.

BUSINESS CHANCES.

COMMISSION FIRM IN VICTORIA, BRITISH Columbia, desire few good agencies pertaining to grocery trade; can furnish first-class references. Address No. 999, care Colonist office, Victoria, B.C. (25)

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE OIL

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

SAMUEL ROGERS & CO.
Sole proprietors, - - - - Toronto, Ont.

Every up-to-date Grocer should keep
COWAN'S
HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE
Send your orders to
THE COWAN CO., Ltd.
470 King St. West, Toronto



DON'T BUY A refrigerator until you have seen the

EUREKA

It is built on scientific principles, and of best materials.

A catalogue will give you all details.

ADDRESS:
Eureka Refrigerator Co.
54 Noble Street,
TORONTO.

A Special Session

From July 6 to July 31, for Teachers, Students and others, at the

CENTRAL Business College

Toronto, Ontario.

Particular attention to Bookkeeping (by Business Practice), Penmanship, Shorthand and Typewriting.

An opportunity to combine pleasure with profit. Don't miss it. A postal will bring you all particulars.
Address
W. H. SHAW, Principal,
Cor. Gerrard and Yonge Sts.

The Peoples Building and Loan Association of LONDON, ONT.

Incorporated

Authorized Capital, -	$5,000,000
Subscribed Capital, - -	1,500,000
Accumulated Capital -	135,000

PERMANENT STOCK.

The first issue of **$100,000,00** of this class of stock has been authorized, and applications for allotment of shares will be received until the 31st of March, 1896. Cost of each share, $100.00. Shares issued at par. Dividends will be paid semi-annually.

As this issue is limited, intending investors should apply immediately, stating the amount required. The next issue will undoubtedly sell at a premium as was the case with our prepaid stock, which sold at a premium of $10 per share of $65 before being retired.

For further particulars and forms of application address:
The Peoples Building and Loan Association
Molsons Bank Buildings, LONDON, ONT.

BEST FOR BREAKFAST
BEST FOR DINNER
ALWAYS BEST



Open Pan Salt

What is it? It is salt made by the OPEN PAN PROCESS. This is the method of manufacturing salt universally adopted in England, where so much good salt is made.

OPEN PAN SALT . . .

Is no experiment. It has been tried for years and never found wanting. It produces a medium grain salt that is far better for all ordinary purposes than a very fine grain.

. . . WE HAVE IT.

The Canada Salt Association

CLINTON, ONTARIO



This is a cut of our high Grocer Refrigerator which we make in three sizes. We also have two sizes in a low style of Grocer Refrigerator and in point of workmanship and efficiency cannot be excelled in this or any other country. We make them for Butchers', Grocers', Hotel and Family use. Call and see them or send for catalogue.

JOHN HILLOCK & CO.
165 Queen St. East, Toronto.

OBSERVE THOSE OWLS

On each package of genuine **"Instantaneous Tapioca."** It needs no soaking and very little cooking. Recipes and sample sent for the asking.

Howe, McIntyre Co.
MONTREAL, Que.

CANADIAN AGENTS

For Sale...

A retail Grocery and Liquor Business in a city west of Toronto. Capital chance for a man having about $5,000 capital.

ADDRESS—
"ALPHA,"
c.o. The Grocer,
TORONTO
(26)

A Capital T

With which to begin a new era in your tea trade is

Appleton's Tea

It is composed of the finest spring pickings from the best gardens in India and Ceylon, skilfully blended in such a way that it produces a perfect cup—wholesome, fragrant and refreshing.

Drop a line for prices.

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

Spring Picked ! ! !
Skilfully Blended ! !
Attractively Packed !



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

THE

Russian's "Samovar"

and his best tea, cannot brew a better liquor than Tetley's Indian and Ceylon Packet Teas will yield when used according to directions.

TETLEY'S

IS THE TEA TO OFFER TO THOSE CUSTOMERS YOU ARE ANXIOUS TO HAVE COME AGAIN

Joseph Tetley & Co.

14 Lemoine St., MONTREAL

T. KINNEAR & CO. 49 Front St. E., TORONTO

THE HUDSON BAY CO. WINNIPEG

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO THE QUEEN OF ENGLAND.



OVER
1,000,000
Packages sold weekly in Great Britain alone.

Largest sale in the World.

Wholesale Agents:
Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros.
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co.
Winnipeg: Sutherland & Campbell.

LIPTON TEA PLANTER **CEYLON**

Chief Offices: City Road, London, England.
United States Offices: 80 Front St., New York.

History Repeats Itself

George the Third decided 100 years ago that the American Colonists should pay a tax on **Tea,** whether they wanted it or not. Result---Loss of England's New World colony. Under Her Most Gracious Majesty Queen Victoria, things are different. Now the Americans are only too pleased to pay a duty on Tea, but it is noticeable that they are becoming restless again unless England gives them

Ceylon Teas

They want the Best, and unless they are supplied with the pure, healthy, invigorating teas of **Ceylon,** there's bound to be another eruption.

In Canada we are always loyal and everybody sells and drinks

Ceylon Teas / Do You?

The Finest Whisky in the World

Is

JOHN DEWAR & SONS'

(Distillers, PERTH, SCOTLAND.)

.. 50 MEDALS ..

Purveyors by appointment to Queen Victoria.
Under competition, the only Scotch drawn at the bars of Spiers & Pond, Ltd., London, England.
Highest Award International Exhibition, Edinburgh, 1890, Diploma of Honor and Gold Medal.

J. M. DOUGLAS & CO., MONTREAL, AGENTS.

EAST INDIAN TOBACCO GROWING.

FRANK SHAW, a leading tobacco planter from British North Borneo, was recently at the Windsor Hotel in Montreal. Mr. Shaw possesses and manages estates both in Borneo and Sumatra, and has had a long experience of the conditions which prevail at East Indian tobacco-growing centres.

Borneo is divided between several native chiefs, who have given an immense territory to a British company, whose charter is very much like that of the original East India Company. This company, which is composed of a number of British capitalists, lease or sell lands to those wishing to establish tobacco plantations, and thus make a great revenue. In time these privileges will be increased, with the ultimate result in all probability that the whole of Borneo will come under British influence.

According to Mr. Shaw, the "wild men of Borneo" are almost a thing of the past, although here and there there is a little "head hunting" still. "We employ Chinese labor entirely on our estates, for we find the natives quite unreliable. They are lazy, and could not be depended on to do steady work. They plant some bananas and other fruits, and generally do nothing in the shape of labor. They are a mixed race, which includes almost a dozen varieties. Life is quite safe now, although it was not always so. The influence of the British has had the effect of causing a number of native customs, cruel in their character, to be abandoned. Some of them, particularly those on the coast, are Mohammedans, but the bulk of them are without any religion. They are fairly moral and quiet in their ways, but they are not much use for anything. Some attempt has been made to civilize them, but, to tell the truth, I would prefer the native in his natural state to the native civilized. In his natural state he is not, although a liar, a bad sort of fellow; civilized—especially civilized according to our notions—he becomes a thief and a drunkard. The Chinese we can rely upon to do the work much better than the natives. They have the one vice of opium-smoking, but I would rather have this than the vice of drunkenness. Borneo does not produce so good a tobacco as Sumatra, where a fine leaf is grown, which brings a good price in Amsterdam."

WHEAT IN THE TERRITORIES.

Speaking about the acreage of wheat under crop in the Territories and province, Mr. Whyte says the area is surprisingly large, considering the backwardness of the season. From reports of the company's agents, he believes there is not more than ten per cent. less under crop this year than last. The increase in the acreage in the Territories will go a very long way to make up whatever deficit there is at some of the wheat producing centres in Manitoba. Owing to the scarcity of men who desire to do railway work, there were not many improvements in progress along the line, and construction work was at a standstill. Hundreds of men are waiting for the Dauphin railway work to start, expecting to get high wages on that line. No decision has been reached on the summer time table and no change will probably be made this year.—Leader, Regina.

AUSTRALIAN TRADE.

The satisfactory development of the trade between Canada and Australia, which has been made possible by the establishment of the Vancouver and Sydney steamship line, is becoming very apparent. The steamship Warrimoo, of that line, which will leave here in a few days, has a full outward cargo, similar to the case with several other outward bound sailings during the last few months.

Among the cargo are 800 tons of Manitoba wheat and about 150 tons of flour, the latter the product of the Ogilvie mills at Winnipeg. The balance of the cargo consists of machinery, beer, lumber and other Canadian productions.

The line also appears to be becoming a favorite one with passengers, judging from the inward list of the Warrimoo. With faster and larger boats in the service we believe that the passenger traffic would assume important proportions, and this improvement in the character of the vessels employed is likely to take place with the commencement of the fast Atlantic Canadian service, to which the Pacific service will be a necessary complement in the Imperial mail route through Canada.—Statistical News-Advertiser.

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

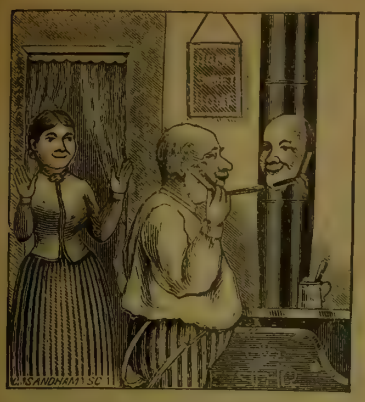
The Best Grocers Make a point of Keeping it always in Stock.

INDIAN & CEYLON TEAS

G.F. & J. GALT

42 SCOTT ST. TORONTO

BOOK ON TEA BLENDING MAILED ON APPLICATION



Don't forget that we make the Best Selling

STOVEPIPE VARNISH

"The Little Red Tin."

Scientific Varnish Mfg. Co.

Telephone 2905. TORONTO

The **GRAND TRUNK RAILWAY**

System is the Great International Route

Between the **EAST** and the **WEST**

Is the ONLY LINE running THREE Fast Express Trains Daily (except Sundays) between

MONTREAL, TORONTO, DETROIT, NIAGARA FALLS, AND CHICAGO.

(For Sunday Service consult TIME-TABLE.)

IT IS THE GREAT SCENIC AND TOURIST ROUTE. The only Line affording delightful views of all the principal cities and points of interest along the picturesque banks of the St. Lawrence River and shores of Lake Ontario.

The only all-rail route from the West to Cacouna, Dalhousie, and other Seaside Sea-bathing Resorts on the Gulf of the St. Lawrence.

The direct route to Boston, New York, the White Mountains, Portland, Me., Old Orchard Beach, and all Sea-bathing Resorts on the Atlantic Coast.

It is the only route to the MUSKOKA AND MID-LAND LAKES, and the short line to OTTAWA.

Ask for tickets via the Grand Trunk Railway and see that they read that way.

"The Yellow Fellow"

Is the title bestowed on the Stearns by the admirers of its orange rims. In constructing the '96 Stearns we have striven to make the best bicycle producible, and if best materials, superior workmanship, unsurpassed facilities and honest effort count for anything, we have surely succeeded.

Our handsome new catalogue, which we will mail on request, is not more artistic than the wheel itself.

AMERICAN RATTAN CO.

TORONTO, ONT.

CANADIAN SELLING AGENTS.

We always have . .

SALT

FOR ANY PURPOSE

Send card for prices.

VERRET, STEWART & CO.

QUEBEC AND MONTREAL.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St MONTREAL

ARROWROOT

In 13-lb. and 6-lb.

W

REGISTERED.

Hermetically Sealed Tins.

Imported Direct from St. Vincent, West Indies.

Brushes, Brooms . . . .

Woodenware

We are headquarters for the above lines of goods, and guarantee every article we send out to be strictly as represented. **Our Price List for 1896** is now ready and we will be pleased to mail you a copy on application.

Chas. Boeckh & Sons Manufacturers 80 York Street **Toronto**

MONTREAL BRANCH: - 301 St. Paul Street.

A REFRESHING AND TONIC BEVERAGE

Lemon . . . Phosphate

This preparation is the natural acid of the lemon combined with acid phosphate, so highly esteemed as a tonic.

A teaspoonful in a glass of water sweetened to taste makes a delicious and cooling drink.

PUT UP IN PINT BOTTLES

THE PUBLIC ARE ASKING FOR IT

HAVE YOU ANY IN STOCK?

Prepared by . . .

THE JOHNSTON FLUID BEEF CO. - MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

AUGUSTE QUESNEL has been appointed curator of the estate of Delphis Rheault, general merchant, St Albert, Que. He has also been appointed curator of the estate of Sinai Rousseau, general merchant, of Thedford Mines, Que.

Mercier & Villeneuve, grocers, Montreal, have assigned to Charles Desmarteau.

Muir & Manning, general merchants, Kirkton, have assigned to A. J. Rollins.

Trahan & Co., general merchants, Nicolet, Que., have assigned to Kent & Turcotte.

F. J. Dodman, grocer, Hamilton, has assigned to C. S. Scott. A meeting of creditors will be held to-day.

C. C. Mills & Co., general store, Woodlawn, have assigned to W. A. Cole, and a meeting of creditors will be held on Saturday.

At a meeting of the creditors of David Daniels, general store, Bracebridge and Burk's Falls, held at the office of Henry Barber, an offer of 60 cents on the dollar, secured, was made. The statement showed liabilities of $9,000, with assets of about the same amount. It is probable the offer will be accepted.

CHANGES.

Joseph T. Lavigne, grocer, Montreal, sold out.

H. Prefontaine has started a grocery store at Montreal.

The Sloan Store Co., Three Forks, B.C., is being wound up.

Wilfred St. Germain has opened a grocery store in Montreal.

J. U. Rivet, grocer, Montreal, has added boots and shoes to his stock.

Jane Taylor, groceries and liquors, Hamilton, has sold out to G. J. Smith.

T. M. Williamson, grocer, Hamilton, has been succeeded by Arthur Williamson.

Geo. Munn, baker and grocer, Paisley, has been succeeded by Andrew Watt.

Flora McLeod, fruits and confectionery, Paisley, has sold out to G. R. Welsford.

Jacob Halliday, groceries and crockery, Harriston, has sold out to H. Stuckley.

The John A. Hume Canning Co., New Westminster, B.C., has been incorporated.

SALES MADE AND PENDING.

The stock of the Canada Grocery Co. has been sold to M. C. Cherry, Toronto, at 60¾c. on the dollar.

The property of Meigs & Corbitt, general merchants, Five Islands, N.S., is advertised for sale by the sheriff.

PARTNERSHIPS FORMED AND DISSOLVED.

Omer Jobin and Alf. Vaillancourt have registered a partnership in Montreal to carry on business as grocers under the style of Jobin & Vaillancourt.

Strange & Hause, liquors, etc., St. John's, Newfoundland, have dissolved. J.C. Strange continues.

Laporte, Martin & Cie., wholesale grocers, etc., Montreal, have admitted Joseph Martin as partner; style unchanged.

FIRES.

Robt. Paynter, exporter of eggs, etc., Lucan, has been burned out.

Young & Kester, general merchants, Thamesford, have been burned out.

J. E. Harris, general merchant and cooper, Cheltenham, has been burned out.

The stock of J. L. Cassidy & Co., wholesale crockery, Montreal, has been partially damaged by fire.

DEATHS.

W. Hood, groceries and liquors, Halifax, is dead.

BOULTERS' NEW CANNERY.

THE vast proportions to which the fruit canning industry of this province has attained was strikingly manifested here last Saturday at Messrs. W. Boulter & Sons' new establishment on West Mary street. About two o'clock p.m., great crowds of people were seen assembling in the vicinity of the works to witness the raising of the immense smoke stack, being several tons in weight and which now towers majestically above the engine room to a distance of about a hundred feet. This monster tubular column was raised to its present position by the aid of a temporary crane with properly adjusted ropes, blocks and halyards, all working in beautiful harmony and precision, the power being furnished by a ponderous windlass placed in the yards and worked by a dozen or so of the employes.

After placing this mammoth chimney in position, Mr. Boulter stepped to an elevated position on the engine room and, waving above his head the old flag, announced that Mr. R. Dobson, B.A., would address the audience. Mr. Dobson briefly referred to the successful completion of the difficult job in hand, and took occasion to speak of the great advantages enjoyed by our town and surrounding country by the establishing of industries of such huge proportions and equipments, and very eloquently lauded the company for their enthusiasm and enterprise.

Mr. Boulter then gave a short history of their industry since its inception at Picton, following its extension to Demorestville and Toronto, and ultimately its concentration into the premises now under construction here. Among those present were: Judge Merrill, John Prinyer, Esq., A. C. Miller, ex-M.P., Rev. D. G. MacPhail, W. V. Pettit, Esq., S. P. Niles, Esq.. Rev. Mr. Cook, Dr. Branscombe, Messrs. R. Hadden, Geo. Martin, Wm. Woodrow, H. Moxon, R. Ringer, J. L. Fralick, and many other prominent citizens, as well as leading representatives from the surrounding town and townships. Gazette, Picton, June 4.

SAVE DOUBLE FREIGHTS

Shipments to Western firms which have then to be reshipped North, South, or East, can be economically handled by us.

Write for Particulars

BLAIKLOCK BROTHERS. - Montreal

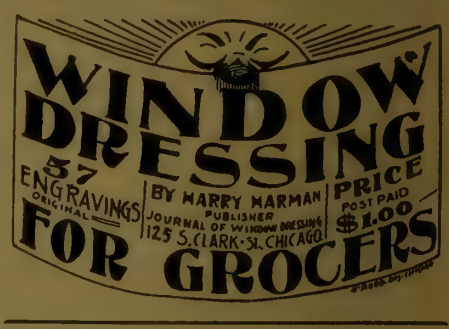
NORTHERN ASSURANCE COMPANY

Established 1836. OF LONDON.

Capital and Funds, $36,465,000.
Revenue, $5,545,000.
Dominion Deposit, $200,000.

Canadian Branch Office, 1724 Notre Dame St., Montrea.

ROBERT W. TYRE - Manager.
G. E. MOBERLEY, Inspector.



HART BROS. & LAZIER

Stoneware Manufacturers

BELLEVILLE, ONT.



BEST NEW JERSEY CLAY

ASK FOR PRICES

"SANITAS"

NATURE'S GREAT DISINFECTANT.

Non-Poisonous. Does not Stain Linen.

FLUID, OIL, POWDER, &c.

HOW TO DISINFECT — A valuable Copyright Book giving simple directions in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application.

THE SANITAS CO., Limited, BETHNAL GREEN, LONDON, ENGLAND.

A pushing Agent wanted in each Canadian City.



Canned Meats
Canned Soups

All our goods guaranteed first-class.

THE LAING PACKING & PROVISION CO. - - MONTREAL

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

When you want a car of Salt

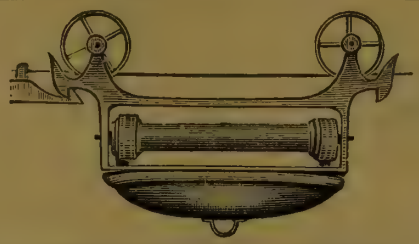
WRITE TO US FOR PRICES AND TERMS

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

City Agents for the **Windsor Salt Works**



CHAMPION CASH RAILWAYS

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

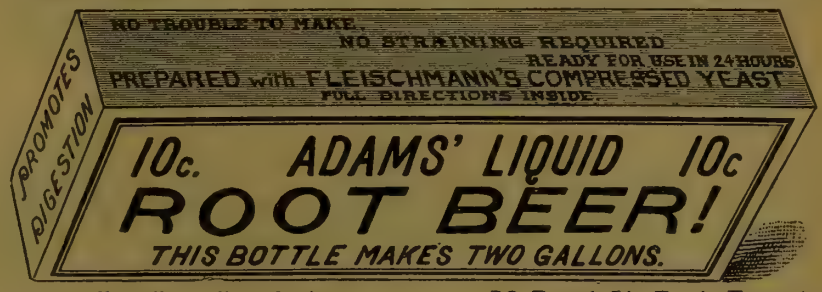
Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

You won't make any mistake if the Root Beer you handle is like this.



It pays well, sells well and gives satisfaction. . . .
Order from any wholesale dealer.

38 Front St. East, Toronto

The Canadian Specialty Company

Dominion Agents



ASK FOR

MOTT'S

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



Everybody sells them

KEEN'S
D.S.F. Mustard

IN SQUARE TINS.

KEEN'S
Oxford Blue

IN 5-CENT PACKAGES.

Look up your stock of KEEN'S GOODS.

CURRENT MARKET QUOTATIONS

TORONTO, June 11, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " "	
1 " 2 " " "	2 00
3 " 1 " " "	6 50
5 " ½ " " "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	15
Dominion—	
¼ lb. tins, 4 doz. in case.....per doz.	1 00
½ " 3 " " "	1 75
1 " 2 " " "	3 00
10 lb. boxes .....per lb.	20
30 lb. pails..... "	20



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 doz. in case..... "	90
¼ lb. tins, 4 doz. in case..... "	60

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'k'g Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....	$1 25
1 lb. glass jars.....	2 00
1 lb. Sealer Jars.....	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles	1 60
3. "	1 90
4.	

Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross.
CROWN PARISIAN DRESSING	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	per gr.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

	gross.	½ gross.	doz.
Scientific Stove Enamel	7 50	2 00	75
Scientific Stove Pipe Varnish	9 00	2 50	90
Scientific Furniture Polish			1 25

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS

CHAS. BOECKH & SONS.

	per doz. net.
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings	$3 65
" " 7, 4 strings	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings	3 30
" " 7, 4 strings	3 10
" " 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
'Standard," select 7, 4 strings	2 75
" " 6, 3 strings	2 60
" " 5, 3 strings	2 40

BIRD SEEDS.

BART. COTTAM & CO.

"Cottams" Bird Seed	0 07
Warblers Bird Seed	0 06¼
Belgian Bird Seed	0 06
International Bird Seed	0 05½
German X Bird Seed	0 05
German Bird Seed	0 04½
London Bird Seed, bulk 25 lb. cases	0 05
Bird Gravel, 10c. pkts., 24 in case	0 08
Bird Gravel, 5c. pkts., 48 in case	0 03

CANNED GOODS.

	per doz.
Apples, 3's	$0 80
" gallons	1 80
Blackberries, 2	1 75
Blueberries, 2	0 90
Beans, 2	0 75
Corn, 2's	0 55
Cherries, red pitted, 2's	2 00
Peas, 2's	1 00
" Sifted select	....
" Extra sifted	1 45
Pears, Bartlett, 2's	1 65
" " 3's	....
Pineapple, 2's	1 75
" 3's	2 40
Peaches, 2's	1 90
" 3's	2 50
Plums, Green Gages, 2's	1 85
" Lombard	1 60
" Damson Blue	1 60
Pumpkins, 3's	0 80
" gallons	2 10
Raspberries, 2's	1 40
Strawberries, choice, 2's	1 90
Succotash, 2's	....
Tomatoes, 3's	0 80
Lobster, talls	1 85
" flats	2 50
Mackerel	1 10
Salmon, Sockeye, talls	1 35
" " flats	1 55
" Cohoes	1 10
Sardines, Albert, ¼'s tins	....
" " ½'s tins	0 20
" Sportsmen, ¼'s genuine French high grade, key opener	....
Sardines, key opener, ½'s	....
" " " " ⅛	0 10½
" " " " ⅛	0 18½

Have You Noticed

Edwardsburg Starch Co., Cardinal, Ont.

The increased demand for Corn Starch during the last few weeks? You can build on good sales all through the summer if you have the right stock. There is not a prepared Corn on the market that will beat "Benson's." Just to emphasize it we will put it in large type.

Benson's Prepared Corn

Sardines, other brands 9¾ 11	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 34
Sardines, Amer., ¼'s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¼ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.....	1 10	1 15
Kippered Herring, 1-lb.....	1 65	1 90
Herrings in Tomato Sauce....	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce ..	2 00	...
Herrings a la Sardine	2 40	....
Preserved Bloaters.....	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.....	1 40	1 50
" 2 lb.....	2 60	2 75
" 4 lb.....	5 50	5 80
" 6 lb.....	8 50	8 80
" 14 lb.....	17 50	18 00
Roast Beef, 1 lb.....	1 40	1 50
" 2 lb.....	2 60	2 75
Luncheon Beef, 1 lb	1 60	1 70
" 2 lb.....	2 75	2 85
Brawn 1 lb.....	1 30	1 40
" 2 lb.....	2 35	2 50
" 6 lb.....	6 60	6 80
" 14 lb.....	14 50	15 00
Ox Tongue, 1½ lb.....	7 00	7 20
" " 2 lb.....	8 50	8 80
" " 2½ lb.....	10 75	11 00
Lunch Tongue, 1 lb.....	3 35	3 50
" " 2 lb.....	6 50	6 80
Chipped Beef, ½ lb.....	1 60	1 70
" " 1 lb	2 65	2 80
Pigs' Feet, 1 lb.....	1 65	1 75
" " 2 lb	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb.....	70	75
Potted Meats, Tongue or Ham ½ lb.....	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.....	70	75
Potted Deviled Ham or Tongue, ½ lb.....	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.....	3 00	3 15
" " 1 pt.....	2 00	2 10
Gelatine of Boar's Head, 2 lb...	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.....	3 00	3 10
Plover Roast.....	5 00	....
Sliced Gold Band Bacon.....	3 00	....



Acme Sliced Beef. No, 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz.... 1 4z

(CANADIAN.)

Comp Corn Beef, 1-lb. cans..	$1 40	$1 50
" " " 2 " ..	2 40	2 55
Comp Corn Beef 4-lb. cans ..	....	....
" " " 6 " ..	7 75	8 25
" " " 14 " ..	16 00	18 00
Minced Callops " " ..	....	2 60
" " 2 " ..	2 60	2 65
Lunch Tongue " " ..	3 40	3 50
" " " ..	....	6 00
English Brawn 2 ..	2 75	2 80
Camb Sausage 1 " ..	....	2 50
" " " ..	....	4 00
Soups, assorted 1 " ..	....	1 50
" " 2 " ..	....	2 25
Soups and Boull. 2 " ..	....	1 80
" 6 ..	....	4 50

Codfish. per doz.

Beardsley's Shredded, 2 doz. pkgs.... 0 90

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages ..	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs ..	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages.....	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces.....	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces.....	0 90
Orange Sappota, 160 1c pieces.....	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces.....	1 00

CHOCOLATES & COCOAS.

CADBURY'S:	per doz.
Cocoa essence, 3 oz. packages.....	$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose.....	0 37½
" " 1-lb. tins.....	0 40
Cocoa Nibs, 11-lb. tins.....	0 40

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb.
French, ¼'s—6 and 12 lbs.....	0 30
Caraccas, ¼'s—6 and 12 lbs.....	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs.....	0 26
Diamond, ¼'s—6 and 12 lbs.....	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs..	0 30
Pearl, " " " ..	0 25
London Pearl, 12 and 18 " ..	0 22
Rock " " " " ..	0 30
Bulk, in boxes.....	0 18
	per doz
Royal Cocoa Essence, packages.....	1 40
Cocoa— EPPS'.	per lb.
Case of 112 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s.....	0 42
"Gold Medal" Sweet, 6 lb. bxs..	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box..	2 40
" ½'s, " ..	....
" 1 lbs. " ..	....
Homeopathic, ¼'s, 14 lb. boxes ..	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb.		0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (¼'s)....		0 32
Mott's Breakfast Cocoa (in tins).....		0 45
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate.....		0 28
Mott's Caraccas Chocolate		0 40
Mott's Diamond Chocolate		0 22
Mott's French-Can Chocolate.....		0 18
Mott's Navy or Cooking Chocolate ..		0 27
Mott's Cocoa Nibbs.....		0 35
Mott's Cocoa Shells.....		0 05
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate.	0 21	0 43
Mott's Sweet Chocolate Liquors.	0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz..	$3 75
Cocoa Essence, ½ lb. tins, per doz..	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, boxes, 12 lbs. each..	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caraccas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.....	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each..	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb....	0 50
Breakfast Cocoa—	
In bxs, nd 12 lbs. each, ½ lb., tins.	0 49

COFFEE.

Green.		per lb.
Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio.....	0 20	0 21½
Plantation Ceylon	0 29	0 31
Porto Rico.....	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 28
Mocha and Java.....	....	0 35
Old Government Java 0 30	0 32	0 36
Arabian Mocha	....	0 35
Maracaibo	0 28	0 30
Santos	0 25	0 27

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS

Just the thing for summer cottages and campers. These flours are put up in handsome packages and hold their strength. There is nothing handier or nicer. They are in four varieties: Pancake, Tea Biscuit, Bread or Graham flours. They are all ready for use, with directions in each package. Drop us a line for quotations.

The F. F. DALLEY CO., Ltd.

Hamilton, Ont.

Batty's

NABOB PICKLES and SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDLAS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada — Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy plug tobaccos duty paid. Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street — Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. OFFICE, Vancouver, B.C.



A GLASS PITCHER . . . *Free* with Adams'

TUTTI FRUTTI

ASK YOUR WHOLESALER FOR IT

ADAMS & SONS CO.

11 & 13 Jarvis St., Toronto, Ont.

RUSKS

WHEN YOU WANT RUSKS
DROP US A LINE

We are putting out something nice—Splendid morsel for invalids.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. 7 FRONT STREET EAST, TORONTO. Charles J. Peter.

DRUGS AND CHEMICALS.

Alum	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03½
Borax	0 10 0 12
Camphor	0 80 0 85
Carbolic Acid	0 25 0 50
Castor Oil, 1 oz. bottle, p. gross	.... 4 20
" 2 " " "	.... 6 00
" 3 " " "	.... 8 40
" 4 " " "	.... 10 00
" ½ pint " "	.... 12 00
Olive Oil, ½ pts., 2 doz. to case, per case	.... 1 25
" pints, 2 doz. to case, per case	.... 2 50
Epsom Salts	0 02 0 02½
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 17 0 18
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 26 0 30
Saltpetre	0 08½ 0 09
Soda, Bicarb, per keg	2 75 2 90
Sal Soda	1 00 1 25
Madder	0 12½ ....

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	.... $0 75
" " " " 1, 1½ oz.	.... 1 25
" " " " 2, 2 oz	.... 1 75
" " " " 3, 3 oz	.... 2 00

Crown Brand (Greig & Co.)—



1 oz. London	gross 6 00
2 " Anchor	" 12 00
1 " Flat Crown	" 10 80
2 " " "	" 18 00
2 " Square	" 21 00
2½" Round	" 24 00
4 oz. Glass Stopper	doz. 3 50
8 " " "	" 7 00
Parisian Essence	gross 21 00
Ketchup, Fluted Bottles	gross 12 00
" Screw Top	" 21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 [illegible]

FRUITS.

FOREIGN.

	per lb.
Currants—Provincials, bbls	0 04¼ 0 04¾
" " ½ bbls	0 04½ 0 04¾
" Filiatras, bbls	0 04¼ 0 04½
" " ½ bbls	0 04½ 0 04¾
" Patras, bbls	0 04¼ 0 04¾
" " ½ bbls	0 04½ 0 05
" " cases	0 04½ 0 05
" Vostizzas, cases	0 06 0 07½
Panarete, cases	0 08 0 08½
Dates, Persian, boxes	0 04½ 0 05½
Figs—Eleme, 14 oz	0 08 0 09
" " 10 lb	0 07½ 0 09
" " 18 lb	0 09 0 10
" " 28 lb	0 10 0 12
" taps	0 03½ 0 04
Prunes—Bosnia, cases	0 06 0 07
" Bordeaux	0 04½ 0 06½
Raisins—Valencia, off stalk	0 04¾ 0 05
" Fine, off stalk	0 05 0 05½
" Selected	0 06½ 0 06½
" Layers	0 06½ 0 06¾
" Sultanas	0 05½ 0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05½ 0 06¾
" Malaga—	per box.
" Dehesa Clusters	4 25 4 50
Lemons—Messina, boxes	2 75 3 50
Oranges—Valencias	6 50 8 00
" Cal. Navels, in boxes	3 75 4 50
" Sevilles	2 50 2 75

DOMESTIC.

Apples, dried, per lb	0 03½ 0 04½
" evaporated	0 05½ 0 07

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	.... 2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

Cut Nails—From Toronto—	
50 to 60 dy basis	.... 2 75
40 dy	.... 2 80
30 dy	.... 2 85
20 16 and 12 dy	.... 2 90
10 dy	.... 2 95
8 and 9 dy	.... 3 00
6 and 7 dy	.... 3 15
5 dy	.... 3 35
4 dy A P	.... 3 35
3 dy A P	.... 3 75
4 dy C P	.... 3 25
3 dy C P	.... 4 35
Horse Nails— Canadian, dis. 50 per cent.	
Horse Shoes— From Toronto, per keg	.... 3 60
Screws—Wood— Flat-head iron, 80 p. c. dis. Round-head iron, 75 p. c. dis. Flat-head brass, 77½ p. c. dis. Round-head brass, 72½ p. c. dis.	
Window Glass. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20 1 30
2nd " (20 to 40 inches)	1 45
3rd " (50 to 60 inches)	3 10
4th " (51 to 60 inches)	3 40
5th " (61 to 70 inches)	3 80
Rope— Manilla	0 09 0 09½
Sisal	0 06¾ 0 07¼
Axes— Per box	6 00 12 00
Shot— Canadian, dis, 17½ per cent.	
Hinges— Heavy T and strap	0 04¾ 0 05
Screw, hook and strap	0 03¾ 0 04
White Lead—Pure Association guarantee, ground in oil.	per lb.
25 lb. irons	0 04¾ 0 05
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04
Turpentine— Selected packages, per gal. 3c. extra outside points.	0 39 0 40
Linseed Oil— Raw, per gal	0 51 0 52
Boiled, " 2c. extra outside points.	0 54 0 55
Glue— Common per lb	0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	.... 1 60
Clear Jelly Marmalade	.... 2 00
Strawberry W. F. Jam	.... 2 30
Raspberry " "	.... 2 20
Apricot " "	.... 2 00
Black Currant "	.... 2 00
Other Jams " "	1 55 1 90
Red Currant Jelly	.... 3 10

(All the above in 1 lb. clear glass pots.

KNOX'S GELATINE.

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross	9 00
Small Med. "	7 80
Medium "	10 80
Large "	12 00
Spoon "	18 00
Mug "	16 20
Tumbler "	12 00
Cream Jug "	21 00

RICE, ETC.

Rice—	per lb.	per lb.
Standard "B"	0 03½	0 03¾
Patna	....	0 04¾
Japan	....	0 05
Imperial Seeta	....	0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06¼	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06½
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch— W. T. Benson & Co.'s Prepared Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch— Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry— 3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss— Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss— 1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch— 1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch— 40 packages in case	3 00
Culinary Starch— Challenge Prepared Corn— 1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Fure Prepared Corn— 1 lb. pkgs., boxes 40 lbs	0 06½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 0 08
	6-lb. boxes, sliding covers
	(12-lb. boxes each crate. 0 08½
PURE	16-lb. boxes 0 07
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages 0 07½
	For puddings, custards, etc.
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles 0 06
STARCH IN BARRELS	Silver Gloss 0 07½
	Pure 0 06½

SUGAR.

	c. per lb.
Granulated	0 04¾ 4 70
Paris Lump, bbls. and 100-lb. boxes	0 05⅜ 0 05¾
" in 50 lb. boxes	0 05¾ 0 05.80
Extra Ground, bbls. Icing	0 05⅝ 0 05¾
Powdered, bbls	0 05⅝ 0 05½
Very bright refined	.... 0 01[illegible]
Bright Yellow	0 03¾ 0 03[illegible]
Dark Yellow	0 03[illegible] 3 80
Demerara	3 75 3 85

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark per gallon.	0 30	0 33
Medium	0 33	0 38
Bright	0 38	0 43
Redpath's Honey	....	0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

"Brantford" and "Challenge" Corn Starch

Put up in handsome packages, and the quality is perfect. Are not excelled by either home or foreign production.

BRANTFORD STARCH CO. - - Brantford

SOAP.

Babbitt's "1776" Soap Powder $3 5



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordirary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14
PING SUEYS.		
Young Hyson—		
Half Chests, firsts.....	0 28	0 32
" seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Chests— **JAPAN.**		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

TETLEY'S TEAS.

No. 1. Retailed 70c.; cost 50c.
No. 2. " 50c.; " 35c.
Mixed. " 40c.; " 30c.

"SALADA" CEYLON.



	per lb.
Green label, retailed at 30c.....	0 22
Blue label, retailed at 40c.....	0 30
Red lable, retailed at 50c.....	0 36
Gold label, retailed at 60c.....	0 44

Terms. 30 days net.

"KOLONA."

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label.....	0 22
Green Label.....	0 28
Red Label.....	0 35
Orange Label.....	0 42
Gold Label.....	0 58

TOBACCO AND CIGARS.

British Cohsols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's.....	0 57
Laurel, 3's.....	0 49
Brier, 7's	0 47
Index, 7's.....	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's.....	0 44
Prince of Wales, in caddies.....	0 48
" " in 40-lb. boxes.....	0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—



Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes.....	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana.....	$10 00
Royal Turkish Egyptian.....	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies.....	....	0 35
Navy, plug mark.....	0 33	35
Honey, boxes and caddies	....	43
Spun roll chewing, boxes	....	55

Plug smoking (with or without tags)—	per lb
Black Crown smoking, in caddies.....	0 35
Crown Rouge smoking....	0 38
Leaf tobacco, in bales....	0 08 0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20....	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20....	55 00
Creme de la Creme Reina Victoria Special, 1-20....	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40....	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10.....	25 00
Ditto, low grades 13 50	20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

	Sizes.	Per M
Madre E' Hijo, Lord Lansdowne....		$60 00
" " Panetelas		60 00
Madre E' Hijo, Bouquet		60 00
" " Perfectos		85 00
" " Longfellow		85 00
" " Reina Victoria		80 00
" " Pins.....		55 00
El Padre, Reina Victoria		55 00
" Reina Victoria Especial..		50 00
" Conchas de Regalia.....		50 00
" Bouquet		55 00
" Pins		50 00
" Longfellow		80 00
" Perfectos		80 00
Mango, Nine		35 00
Cable, Conchas		30 00
" Queens		29 00

Cigarettes—All Tobacco—

Cable	7 00
El Padre.....	1 00
Mauricio	15 00

WASHING POWDER.

"SILVER DUST"

Case.....	72 1-lb. cartoons	5 00
Half case..	36 1-lb. "	2 50
Case.....	24 3-lb. "	4 25
Half case..	12 3-lb. "	2 12
Case.....	100 5-cent packages	3 50
Half case..	50 5-cent packages	1 80

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1....	$ 1 45
" 3 " " "	1 60
" 2 " " " 2....	1 40
" 3 " " " 2....	1 55
" " " painted " 2....	1 40
Tubs, No. 0.....	8 00
" 1.....	6 50
" 2.....	5 00
" 3.....	4 50
Washboards, Globe 1 00	2 00
" Water Witch	1 40
" Single Crescent.	1 75
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World.....	1 75
" Rattler	1 30
Butter Tubs..... 1 60	2 00
Mops and Handles, combined	1 25
Butter Bowls, crates assort'd.	3 00

THE E. B. EDDY CO.

Washboards, Planet	1 60
" Waverly.....	1 50
" XX	1 40
" X	1 25
" Electric Duplex	2 25
" Special Globe..	1 50

Matches—	Per Case. 5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Tiger	2 60	2 80
Parlor	1 70	1 75
Red Parlor.....	1 70	1 75
Safety	4 00	4 25
Favorite	2 25	2 35
Flamers	2 25	2 35

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented b

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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THE DRY GOODS REVIEW
TORONTO . . . . . MONTREAL



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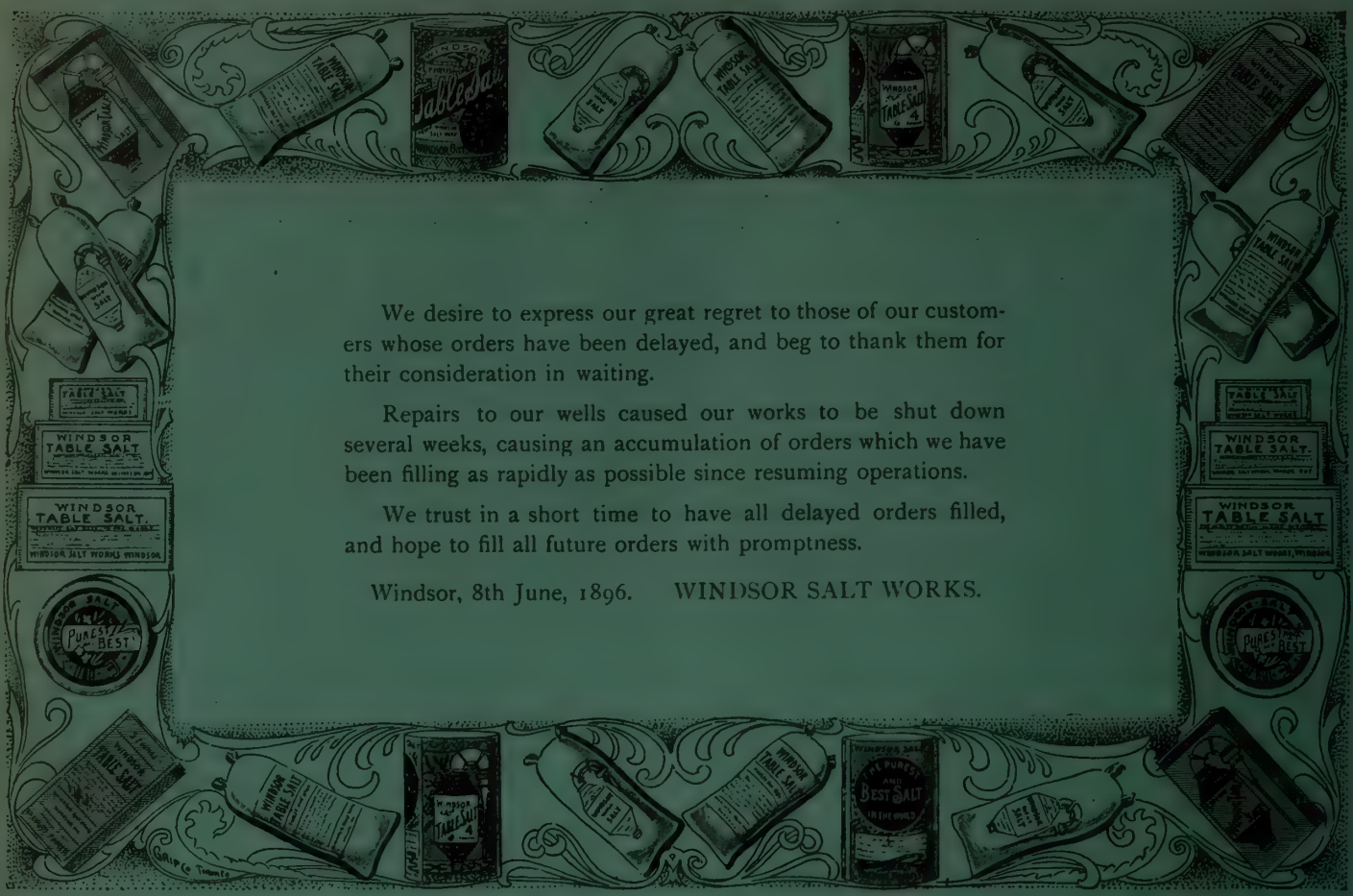
Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

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All Grocers in Canada

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS



We desire to express our great regret to those of our customers whose orders have been delayed, and beg to thank them for their consideration in waiting.

Repairs to our wells caused our works to be shut down several weeks, causing an accumulation of orders which we have been filling as rapidly as possible since resuming operations.

We trust in a short time to have all delayed orders filled, and hope to fill all future orders with promptness.

Windsor, 8th June, 1896. WINDSOR SALT WORKS.

Fruit Jars

ALL KINDS AND SIZES.

JELLY GLASSES
HONEY JARS

ETC.

Prices Right.

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The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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'WELLINGTON'
KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

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Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street MONTREAL

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
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Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

EL PADRE NEEDLES EL PADRE NEEDLES

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, JUNE 19, 1896. No. 25

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

THE ONLY TEN CENT CIGAR

SELL ONLY THE BEST!

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

Kippered Herrings

The recognized leading Brand in all the markets of the world.



Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

VARSITY CIGAR 5c. THE BEST IN THE MARKET

White Label Soups ••



High-grade correct soups cannot be produced with the facilities at the command of the average housekeeper. Therefore, when a special dinner is to be given, it is a relief to have at hand a prepared soup which can be relied upon as absolutely correct in combination and flavor. Prepared by a chef of consummate ability, perfect in every detail that goes to make up a correct soup, WHITE LABEL SOUP may be offered with the utmost confidence by the fancy grocer. Twenty varieties, quarts, pints and half-pints.

Manufacturers' Agents,

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SPECIAL IN

DINNER SETS

Our own I.X.L. Shape
In Brown or Dove Colors

97 PIECES, - $4.50

(Packing, 25 cents)

Or in crate lots—15 sets in crate—5 per cent. discount.

Assorted packages in **White Granite Seconds** a specialty.

The CANADA CROCKERY IMPORTING CO. Ltd.

181 to 185 McGill Street

MONTREAL

TANGLEFOOT

Sealed Sticky Fly Paper

PRICES FOR 1896

REGULAR.		"LITTLE."	
One Box -	45 Cents	One Box -	18 Cents
One Case - -	$4.00	One Case - -	$2.10
Five Cases -	3.75		
10 Boxes in a Case.		15 Boxes in a Case.	



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Lucas, Steele & Bristol.

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Geo. Robertson & Son.

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Elliott, Marr & Co.

OTTAWA, ONT.
H. N. Bate & Sons.

TORONTO, ONT.
H. P. Eckardt & Co.

BROCKVILLE, ONT.—Gilmour & Co.

QUEBEC, QUE.—Langlois & Paradis.

MONTREAL, QUE—Geo. Childs & Co.
N. Quintal & Fils.
Laporte, Martin & Cie.
Forbes Brothers.

TRURO, N.S.—Black & Co.

ST. JOHN, N.B.—Dearborn & Co.

Holders

Are no longer packed with TANGLEFOOT, but are put up separately in boxes of 50 which job for $1.00.

Standard Goods THE Best to Handle

FOR **PURITY**

Bi-Carbonate OF Soda



FOR **STRENGTH**

This brand is always reliable. Highest test $98\frac{50}{100}\%$ pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.



"THISTLE" HADDIES



THE "STANDARD BRAND"

This Spring's Pack Now On The Market

The superior quality, flavor and uniformity of which over all imitators is well known to the trade, as the "Thistle" Company pack only REAL Haddie (every can guaranteed) and their motto is "The best, first, last and always."

To be had of the Leading Wholesale Grocers throughout the Dominion

AGENTS

A. P. TIPPET & CO.
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F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

WE MANUFACTURE . . . .

All Kinds of Crockery

And can supply you with any article you want in **Rockingham Ware, Yellow or Bristol Glazed Ware.** A full price list on application. . . . . .

Brantford Stoneware Mfg. Co. **Brantford, Ont.**

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery."—Lancet.

WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

Grand Mogul Tea . .

Stands the test of the time. Grocers everywhere are pleased with it, because it is a trade winner and profit maker. No loss in weight nor old damaged stock. The last pound equal to the first.

Cleaned Currants

Hercules, Apollo, Epicure. Washed clean; centrifugally dried; every particle of sand and dirt removed. Best fruit obtainable.

T. B. ESCOTT & CO. *Wholesale Grocers,* **London, Ont.**

Do You Sell Crockery?

Then we want your business

We manufacture all kinds of

White Enamelled Bristol Stoneware Butter Crocks, Churns, Milk Pans, Liquor Jugs, Molasses Jugs Preserve Jars, Fire-Proof Stew Pans, Bar Spittoons, Cuspidores, Bed Pans, Beer Mugs, Ale Tumblers Ink Bottles and Ginger Beer Bottles, Flower Pots, etc.

We have the largest Stoneware Pottery in Canada, most modern equipment, and can give close prices for any of above lines. Write for our Illustrated Catalogue.

GLASS BROS. & CO. POTTERSBURG P.O. **London, Ont.**

STICKATIVENESS



It's a great word and means a lot.

STICK to the BEST GOODS



PETTIJOHN'S BREAKFAST FOOD

QUAKER OATS

ROSE & LAFLAMME EASTERN AGENTS MONTREAL

F. F. F. F.

Does not in this instance stand for "Fee-Fie-Fo-Fum," but for "Free-From-Factory-Faults." This guarantee goes with everything we make, especially with the

SOLID BACK GLOBE WASHBOARDS

the zinc in which we guarantee to be the best Ville-Montague Brand, Gauge No. 8; no thin sheets, no scamped work. This Washboard is a legitimate product, made to sell, but made to last, and every one is warranted by

The E. B. EDDY CO., Ltd.

AGENTS.....

F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry Kingston; Schofield Bros, St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria. Permanent agents not yet appointed for St. John's, Nfld.

HULL, CANADA.

318 St. James St., MONTREAL.
38 Front St. West, TORONTO.



ORDER NOW FOR . . . .

DOMINION DAY

We make a specialty of **CANVASSED HAMS** for holiday trade. Orders promptly attended to.

The GEO. MATTHEWS CO. Ltd., OTTAWA AND PETERBOROUGH

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

You can sell



REINDEER BRAND

CONDENSED MILK
CONDENSED COFFEE AND MILK
CONDENSED COCOA AND MILK
EVAPORATED CREAM

Don't let your customers buy them elsewhere.
Be in the position to supply them yourself.

BUY IN SMALL LOTS AND OFTEN



THE PUBLIC WANTS

ARE MANY

Their demands innumerable ; inferiority is readily detected ; superiority and merit proven and rewarded. This applies to merchandise as well as merchants. On the success of the former depends that of the latter.

MORAL—Look well to the grade of goods you handle. If open for a **Young Hyson to Retail at 25cts.**—something of clear, sweet liquor and delightful cup qualities, we have it, and you have an opportunity to secure value unexcelled.

IN ALL GRADES (High and Medium) it will benefit your trade to see samples and prices, and compare with others.

W. H. Gillard & Co. Wholesalers Only **Hamilton**

JOHN MOUAT, North-west Representative, Winnipeg.

Wholesome and Delicious



Wethey's Condensed Mince Meat

is prepared from good sound fruits and meats, with just the right quantity of pure spices.

Mfd. only by

J. H. WETHEY, - - St. Catharines.

For sale by all wholesalers.

"Strawberries

THAT **ARE** STRAWBERRIES."

Our Picton Works are now humming, packing the famous **Wilson** berry. Everybody knows the Wilson is the finest flavored, best color, and largest berry grown.

LOOK! Two Grades:

1st grade selected from the largest berries, packed in Redpath (best granulated) 70% ; the seconds go into gallons for Pie Fruit.

Not a drop of water goes into our berries, that's WHY the quality is never questioned.

Boulters' PEERLESS "Lion" Brand Canned Goods are Pure Goods.

We want your custom ; we can please you with the goods.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, JUNE 19, 1896 ($2.00 per Year) No. 25

DROPS FROM THE EDITOR'S PEN.

Vote for business men.

—

Live salesmen attract live customers.

—

The fraud is his own business grave-digger.

—

Bright advertisements, like kind words, never die.

—

Hang on like a bull-dog, but be sensible like a man.

—

Return goods if you should, but be sure you should.

—

He who would acquire capital must expend energy.

—

Business, like a pretty girl, can only be won by being courted.

—

Integrity exceeds in value all other jewels. So it does in brilliancy.

—

The honest man fails for want of cash; the rogue for want of honesty.

—

The active merchant may wear himself out, but no rust accumulates upon him.

—

Charity among business men, like oil to machinery, is a preventive of friction.

—

People with lame business methods, like lame ducks, do not amount to much.

—

The cash system is a soil upon which the dead beat dies and the merchant thrives.

—

Business would often look brighter than it does if people would only rub it up a little.

—

The ideal clerk is he who works hard and at the same time exercises common sense.

—

Neither of the great political parties will be defeated on the 23rd inst. Victory is perched upon the banners of each. At least, each party declares with confidence that it will win.

—

In business play your cards well, but be careful that cards do not play you for a fool.

—

If you haven't your heart in your business it is not much use hav ng your head there.

—

If you cannot coax people to your store, don't, for goodness sake, try to drive them there.

—

Many a man has floated into affluence on printers' ink as well as many a man into publicity.

—

Lack of perception is excusable; refusal to see when there is no lack of perception is obstinacy.

—

Many a man does not come out "flat-footed" for right business principles because he is "flat-headed."

—

Strive to expand your trade; but be careful it is not expanded to bursting point. Such things have happened.

—

Merchants who give the cold shoulder to their customers cannot expect the latter to give them the cold cash.

—

You cannot put hay seed into a mill and turn out hay, but you can put common sense into operation and produce gold.

—

The cutting to be encouraged is that which enables the business man to carve out in business a successful career for himself.

—

A merchant cannot tug away at business always any more than can the boatman tug always at the oar. There must be a time for rest.

—

Be as careful about getting into a position for which you are unfitted as you would into a suit of clothes that was fit only for a man with an avoirdupois fifty pounds in excess of your own.

—

Clerks who spend their evenings playing billiards are not likely to make many successful caroms in the play of practical business life.

—

The man who buys a pig in a poke often does a great deal of grunting afterwards; and it is not the grunting that comes of satisfaction either.

—

A good business man is the result of his own handiwork. Others may assist in supplying the materials, but he alone can put them together.

—

The ideal merchant never had, nor never will have, an existence; and yet he is an unwise man who does not aim to become an ideal merchant.

—

The moment a man sets himself up in business he becomes a mark for somebody's shafts; but that should not deter a man from going into business.

—

There is a great deal of sand in some of the strawberries that are on the market. So there is in some of the grocers who sell them, and it is a praiseworthy thing.

—

When an order is cancelled without just reason, he who does so has cancelled the right to be termed an honest man, even though he may say his prayers in high places.

—

A merchant who would be successful should remember that there are as many temperatures and characteristics among his customers as there are in a North American climate.

—

When a merchant loses money on goods which he has sold on credit he may at least be said to be an accessory after the fact, for the dishonest creditor could not have obtained the goods without his assistance.

CHAMPAGNE VINTAGES.

CHARLES HEIDSIECK, Reims, has given out the following statement for publication :

So many reports have been circulated during the last few months respecting the champagne vintages of 1892 and 1893 that an authoritative statement may, I think, be appreciated.

Vintage 1889.—These wines, which commanded prices at the vintage not known before, have kept their promise as to development of the quality, and now that 1884 are scarce, are certainly the wines to drink. These wines possess delicacy and body, and, therefore, suit the English market. The 1889 vintage being good, was principally reserved for England. The following vintages, 1890 and 1891, were of a lighter style and have been disposed of in other countries.

Vintage 1892.—The characteristic of this vintage is that, with the exception of 1888, which produced a light and acid wine, it has been the smallest we have had in the champagne district since 1880 ; accordingly, prices paid for the grapes were very high, as in the latter vintage, and the result has been that the fine wines and cuvees of 1892 are only found in limited quantities. The 1892 are showing bouquet, delicacy and body, and the development of the wines shows that they have fully answered to the expectations as to their quality which we entertained from the first.

Vintage 1893.—After the scarceness of good wines in previous years, this vintage came as a relief to the champagne trade, both as regards quantity and quality, being nearly four times larger than that of 1892. The grapes were gathered during a hot and favorable temperature, and owing to the fine weather the mildew was quite absent from the vineyards. For these reasons 1893 is an excellent vintage, and the good cuvees of the year are certain to improve with age. As to body and character, this vintage comes near to those of 1874 and 1865, and we say with confidence that if the 1893 vintage keeps its promise, it will give much satisfaction to the consumer and the trade. If some cuvees are showing deficiencies, the reason is that the grapes have suffered from the heat before being pressed, but the cuvees are many that highly maintain the reputation of the year.

Vintage 1894.—The bulk of the vintage amounted to about half of that of 1893, and its quality has been found indifferent and irregular, not good enough for the English market.

Vintage 1895.—The quantity of this year's vintage is still smaller than that in 1894. After a wet and cold summer, an exceptional heat set in at the end of August and September, which not only cured most of the vineyards of the mildew, but gave the grapes, especially in some of the best crus, a ripeness which is only found in good years. One must, however, be reticent in forming any opinion of the quality of this year's vintage, the wines being too young to form any authentic opinion.

WILL CARRY FREIGHT TO TRAIL.

All the whistles in Trail made themselves heard when the C. & K. S. N. Co.'s new freight boat, "City of Trail," came into town on Tuesday morning. Every man in town was at the landing to meet the namesake of our embryo city. Capt. J. W. Troup was on hand and showed the visitors over his new boat. She is 162 feet long, 30 feet beam, the hold is 5 feet deep, the engines 14 inch, with 5 feet stroke, and the boilers carry 150 pounds of steam. While the boat is built for freighting, there are accommodations for a number of passengers—berths, dining-room and smoking-room. The boat will run for the present between Trail and Arrowhead, carrying coal, moving barges and doing general freighting. The Trail was built at Nakusp.—News, Trail Creek, B.C.

WHY DO BUSINESS MEN FAIL?

THIS is by no means a difficult question to answer, says American Investments. It is because they are either not making enough profit ; are being sapped by excessive expenses ; are pulling too much out of their enterprises for personal expenses, or are being robbed. There are many other contributing causes, but these will embrace about the whole category. If a man hasn't brains enough to know what his profits are, or whether he is making over-drafts on his business, it is altogether absurd to expect him to know whether he is being robbed or not. Some will hire a cheap, one-horse bookkeeper who has just about ability enough to take out the books from the safe and put them back again, and flatter themselves that because they have conformed to the usual standard of the business community and have a bookkeeper they are all right. There are times when cheap help is of the most expensive kind. The genuine man of business wants his yearly statements as regularly as his meals. He wants them all made out with persistent similarity so that he can discern the weak points. It is an absolute fact that a very small percentage of our business men pay the attention to this that they should.

We have a case in mind where a woman investor consulted one of these "business doctors" regarding the continuance in, or withdrawing from, an old and apparently profitable business. A fortune depended upon the decision. The "doctor" had the balance sheets of nearly 30 years ; the latest inventory ; a detailed schedule of the accounts and notes receivable, and the character and habits of the manager of the business before him for consideration. After due weighing and deliberation he advised his friend to pull out, which advice was reluctantly followed, in view of the age and standing of the company. Within two years the firm was compelled to liquidate under a showing which demonstrated that following the doctor's advice saved her nearly a cool hundred thousand. Whilst not every business man can afford to hire a business doctor continuously, few, if any, there are that cannot afford at least one consultation and prescription.—American Investments.

BEETROOT IN GERMANY AND FRANCE.

From the results of the campaign of 1895-96 the difference in the production of beetroot in Germany, as compared with that of France, appears to be a very drastic one. The Freisinnige Zeitung reports on the subject of statistics for January as follows :—

	Germany	France	
Factories in operation	397	355	
Area planted with beetroot	374,174	200,093	hd.
Crop of beetroot harvested	11,672,000	5 411,000	T.
Sugar produced	1,610,000	670,000	T.
Production of sugar per head	43.03	35.48	qs.
Production of beetroot per head	311.94	270.42	qs.
Sugar obtained from beetroot	13.25	12,00	p.c.
Beetroot worked up per factory.....	294.000	152.420	qs.
Receipts from the production of sugar per head (23 M. per 100 kg)	.690	.770	M.
Quantity of beetroot required to produce 1 q. of sugar.....	7.25	8.08	qs.

According to these figures, the production of beetroot and sugar per head, also the yield of the beetroot, is therefore considerably larger in Germany than in France, and our contemporary remarks that they speak very powerfully against an increase in the premium.

BUTTER AND EGGS IN GOTHAM.

Receipts of eggs at this city between January 1st and May 1st amounted to 1,014,842 cases, whereas in same period last year only 794,072 cases were received and only 949,474 cases in the same four months of 1894. No wonder eggs have been selling at very low prices. It is worthy of note that the freshness of eggs and the quality of butter, as sold in this vicinity, never were so far above suspicion as to-day, yet the prices are about the lowest ever known.—Merchants' Review, New York.

We offer unusually attractive

Bargains in Indian and Ceylon Teas

We are desirous of your business, however large or small it may be. Will always be pleased to send samples and quotations.

LUCAS, STEELE & BRISTOL Wholesale Grocers and Importers Hamilton, Ont.

The Mecca · Coffee ·



If you want to build up a steady coffee trade, start with a good foundation — The Mecca — a coffee (the choicest grown) that only needs introducing to your trade to secure their entire approval and patronage.

FOR SALE BY

JAMES TURNER & CO. - HAMILTON, Ont.

Extra Choicest April Pickings New Crop

Japan Tea

Now in store ex "Empress of India."

Also to hand, an invoice of

YOUNG HYSONS *Splendid Values*

BALFOUR & CO. HAMILTON.

A SURE WINNER . .

The fact that, wherever sold, the orders are repeated ; wherever used, everybody delighted ; wherever heard of, only in praise, makes the new tea, "Ludella" Ceylon, the line which will give the retailer the best satisfaction, and, therefore, put the most dollars in his pocket. ***Buy Now.***

Four kinds retail at 25, 40, 50 and 60c.

H. P. ECKARDT & CO. Wholesale Grocers, **TORONTO**

TRADE CHAT.

FARMERS in the vicinity of Westminster, B.C., state that the crops will be as heavy this year as in former years. Roots are looking well throughout the district owing to the recent favorable weather.

A Tavistock man has a chicken possessing four legs and four wings. It is not expected to lay four eggs at a time.

F. M. Campbell, grocer, Octerloney street, Dartmouth, N.S., has removed to his new store on the corner of Pine and Octerloney streets, that city.

The apple crop in the neighborhood of Pardoville, Ont., will not be nearly so heavy as last year. Probably quality this year will take the place of last year's quantity.

Several of the strawberry growers in the vicinity of Hamilton have commissions from Toronto and Detroit to send all their crops there, where they receive a higher price.

C. Cruise's bake shop at Fingal was destroyed by fire on the 12th inst. The flames were prevented from extending to the frame building used as a store. Loss $150. No insurance.

Prospects for a great apple crop in western New York have now reached the secondary stage. Reports from all over Monroe and Orleans counties show that the orchards, which blossomed abundantly, are now set full of fruit, growing rapidly, and so thick are the apples that not half can even mature.

The Executive of the British Columbia Fruit Exchange at Westminster, B.C., are busying themselves getting everything in shape for the season's work. A carload of fruit packages has been received and will be distributed among the members.

"There's many a slip
'Twixt the cup and the lip,"
And many a man enterprising
Has failed in his store
'Cause he didn't give more
Attention to his advertising.
—Printers' Ink.

Mr. J. T. Gordon, of Gordon & Ironside, has returned from a trip to the western ranches. His firm has shipped to the Old Country this season about 2,000 more head of stall fed cattle than last year. He expects the number of ranch cattle that will be exported by his firm this year will be fully equal to 1895, when 35,000 head were sent out.—Free Press, Winnipeg.

Cocoanut culture in Florida is on the increase. At present there are about 250,000 palms of all ages on the east coast, some 25,000 of which are bearing. Growers bury the nuts until they sprout, and then plant them in holes about two feet deep. The tree begins to fruit in from five to seven years. There are trees at Key West 50 years old. On the shores of Lake Worth there are some 50,000 trees, old and young.

A firm in Aberdeen recently engaged as office boy a raw country youth. It was part of his duties to attend to the telephone. When first called upon to answer the bell, in reply to the usual query, "Are you there?" he nodded assent. Again the question came, and still again, and each time the boy gave an answering nod. When the question came for the fourth time, however, the boy, losing his temper, roared through the telephone: "Man, a' ye blin'?" I've been noddin' me heid aff for t' last hauf oor."—Northwestern Christian Advocate.

PATENT REPORT.

Marion & Laberge, solicitors and experts, Montreal, report the following patents to have been recently granted to their clients: 52,391, J. Berron, bow facing oar; 52,386, E. Gagnon, sad iron; 52,454, J. D. Oligny, artificial fuel; 52,519, J. A. Christin, packing box; 52,568, M. A. Kennedy, stump extractor; 52,580, Wm. R. Boisout, spring bed. French, German, Belgian and British patents have also been granted to Mr. M. A. Kennedy, of Montreal, on a vending and change-making machine.

S. & H. HARRIS'S HOUSEHOLD REQUISITES.



Ebonite Blacking
(WATERPROOF.)
FOR BOOTS AND SHOES.

Does not Injure the Leather



Trade Mark.

Requires No . . Brushing

..ASK FOR IT..



SOLD EVERYWHERE. MANUFACTORY: LONDON, E., ENGLAND.

Potted Meats

Get our prices before placing your order.

DAVIDSON & HAY, WHOLESALE GROCERS **Toronto, Ont.**

Molina Rolled Wheat

It's not the uncertain kind—therefore you gain the confidence of your customers. Only the plumpest and whitest wheat that's grown comes to us from our warehouses on Lake Erie for "Molina." Seems as though the confidence of your customers was the back-bone of successful business. Will you test it—a Post Card brings it.

THE TILLSON CO. LTD.
Tilsonburg, Ont.

Makes Profits Certain

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure. **"BELL BRAND"** Superior to all Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East
. . . . TORONTO

30 St. Francois Xavier Street
. . . . MONTREAL

WATERMELONS.

WATERMELONS have commenced to arrive quite freely from both Georgia and Florida, and the season may be said to have fairly opened. Advices from growing sections conflict somewhat relative to the crop, but the acreage is thought to have been fairly large, especially in Florida, and there will doubtless be enough melons to supply the trade until Jersey receipts appear about the middle of August. Previous to that time the market is supplied by Florida, Georgia and Carolina melons. The first car last year was received June 11, and supply increased so rapidly that 310 carloads had arrived before July 1. During July 973 cars came in, that being usually the heaviest month. Receipts during July, 1894, were 971 carloads. The first melons this year in carload lots were received June 8, when 4 cars arrived; since then one or more cars have arrived almost daily. The first cars sold at $35 to $45 per 100, but prices have steadily declined, until at present $15 to $25 is the general price. There have been some warm days, but the weather has been quite cool since melons commenced to arrive and the consumptive demand has widened slowly; but with the return of warmer weather demand will increase and some improvement in prices may result. A car is supposed to be 1,000 melons, but when the melons run small it is possible to get 1,100 or 1,200 melons in a car, and in instances a car arrives with 1,300 or 1,400 melons, but they must run very small. On the other hand, large melons do not exceed 800 or 900 to the car. In the past some seasons have been very unprofitable to Southern growers, as the supply has been so large that the melons have not realized much over freight, which is very high from the far south, and the acreage has not been as large during the past year or two as previously. With low transportation rates the production south could be increased materially and still show a profit to the producer.—N.Y. Journal of Commerce.

SPANISH ALMONDS.

Nearly every known kind of almond grows in Spain. The Spaniards divide them into two general classes—the sweet (almendras dulces) and the bitter (almendras amargas). The former are cultivated especially in Alicante, and are of five varieties—Pestaneta, Bale, Blancal, Mollar and Comun; the latter are produced in Tarragona, Malaga and Majorca. Perhaps the best of Spanish almonds are those of Malaga, which are almost cylindrical in shape and have a very fine flavor. The principal markets for Spanish almonds are Great Britain, France and the United States.

TO TELL THE AGE OF EGGS.

A. R. Frisenberg, of Dixon, Ill., has communicated the following method for determining the age of eggs. The method is based upon the decrease in the density of eggs as they grow old:

Dissolve two ounces of salt in a pint of water, and when a fresh laid egg is placed in the solution it will immediately sink to the bottom of the vessel. An egg twenty-four hours old will sink below the surface of the water, but not to the bottom of the vessel. An egg three days old will swim in the liquid, and when more than three days old will float on the surface. The older the egg the more will it project above the surface, an egg two weeks old floating on the surface with but very little of the shell beneath the water.—Egg Reporter.

A SOAP FIRM FAILS.

The failure is announced of P. M. Lawrason, soap and lard oil manufacturer, whose factory was about the only building left of those factories which years ago were so numerous on Adelaide street, near the river. Alf. Robinson is assignee, and the meeting of creditors will be held on June 25.—Advertiser, London, Ont.

Coad Bros. have started in the general store business at Oakwood, Ont.

Lucas, Steele & Bristol have added the following to their list of Challand & Jenks' summer drinks: Cream soda, birch beer, cherry phosphates and sarsaparilla,

Laurentian Spring Water Co.

90 BEAUDRY ST., MONTREAL

It is conceded by all who have tasted the preparations of the LAURENTIAN SPRING WATER CO. that they are the best now on the market.

If you want to please your customers and have them always go to you for their wet and other groceries, have them try the Laurentian brand.

It is the purest on the market. It goes direct from the spring in the rock—300 feet below the surface of the earth—into the bottle. No filtering necessary to remove impurities.

Laurentian water is a natural soda water, containing, as it does, 35 grains carbonate of soda to the Imperial gallon as it flows from the spring. It requires only to be charged with carbonic acid gas to make it the finest soda water that can be made.

If your jobber does not handle these goods write us direct. Our principal lines are

"L" GINGER ALE
CREAM SODA
SODA WATER

SEND FOR SAMPLE ORDER.

Twice Tempting Because They're Timely

Just a word to the wise about these seasonable specialties. Every housewife who knows them uses them. Every grocer who carries them sells them. Everyone who tries them finds in them all we claim.

Cooling dishes for warm weather tables are now in order. Ices and creams are pleasant and refreshing—so easy to make. Just right too when one uses

Crown Brand Flavoring Extracts

made in forty different flavors—all pure and strong—We know—we make them—do you sell them ?

For a quick lunch or a dainty breakfast for warm summer days nothing is easier to prepare, nothing simpler or more nourishing than

Kolacafé

made from coffee, chicory and the sustaining extract of the kola nut. A delicious beverage and a food in itself.



For picnic lunches or for home lunches, fancy biscuits now are needed.

Do you sell

Carr & Co.'s Biscuits ?

Do you know they are the kind supplied to H. M. the Queen since 1841, and that none are better ?

ROBERT GREIG & CO.

Sole Agents for Canada

MONTREAL

Extracts You want the best.



We desire to furnish you with the **VERY BEST.**

Seely's

ALL SIZES. EVERY FLAVOR. **FINEST QUALITY OF GOODS.** **ELEGANTLY PUT UP. SIGHT SELLERS.**

The most attractive Extracts on the market.
Profit to the trade as handsome as the goods.



Selling Agents

Turner, Mackeand & Co. WHOLESALE GROCERS Winnipeg

Snow Drift Baking Powder



It will pay you to use the utmost care in buying Baking Powder. There is so much adulterated and harmful stuff now being offered, under all sorts of delusive names, that the pure article seems scarce. Our product is guaranteed absolutely free from any injurious substances, and is consequently PURE.

The Snow Drift Co., Brantford, Ont.



The Sydenham Glass Co. Ltd.

Manufacturers of WALLACEBURG, ONT.

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint. Write for prices. Prompt attention to orders and inquiries.

REPRESENTATIVES:

Manitoba and N.W.T., **Tees & Persse, Winnipeg.**
British Columbia, **Martin & Robertson, Vancouver and Victoria.**

OFFICE AND WORKS: **Wallaceburg, Ont.**

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A CRISIS.

SPECIAL training is demanded for special work. A man does not study law in order to become a physician; he studies medicine. When a merchant wants a man to manage one of his departments he secures the services of someone who, by previous experience, has acquired the knowledge necessary to qualify him for the position. When a commander is wanted for the army an experienced soldier is appointed.

The same law rules in nearly everything except in transacting the business relative to the governing of a country. In this respect what is the rule in mercantile matters becomes the exception; the great majority of the members of Parliament are drawn from the ranks of the professional politician, which are made up of the sediment of the learned professions. A stream cannot rise above its source; neither can the Cabinet be expected to be much superior to the Parliament from which it is drafted.

Back of the Parliament the responsibility of course lies with the electorate. If the people do not send the right kind of men to represent them, naturally the Cabinet constructors are unable to secure suitable material for the proper performance of the work to which they have set their hands.

It is a bad thing for any country when the majority of the people who sit in its Parliament are of the professional politician type. These men do not go to Parliament because of their special fitness to go there: they go there because it is the best paying job which their mediocrity will allow them to obtain. They do not go there to sacrifice themselves for their country's good: they go there for the purpose of serving their own personal and selfish interests.

In Canada we for a long time plumed ourselves upon the fact that we were a somewhat superior people in regard to the moral purity of our parliamentarians; we were not as those in the United States. Neither, we believe, are we. But our skirts are not altogether clean. While we have been boasting and lifting our eyes in admiration of ourselves a good deal of dirt has gathered about our skirts. We have discovered this; and now we are cleaning off the mud by sending into private life some of the men who did not walk circumspectly in their political career. But we also realize that we want something more than even pure men in politics.

We want pure men with practical, common sense business heads on their shoulders. We want them even more than we do pure men, because in the last Parliament the deficiency was not so much in men of moral purity as it was in business material. A lamb is all right in its place, but it will not do the work of a trained trick horse.

The trouble is that we have been hiring unsuccessful lawyers and doctors to manage the business of the country. Men who were more at home discussing such questions as to whether a candidate for baptism should be baptised in a tub or in a lake, than discerning a fine point in business ethics. Men who were more at home stirring up sectarian strife than devising ways and means of building up the trade of the country. Men who could devote years of their lives to feeding the fires of racial animosity and not one hour to the work of propagating the seeds of nationalism and good will. The last Parliament was so prolix in the undesirable material and so deficient in the desirable that a "Thank God," uttered and unexpressed, went up all over the land when it died.

Next Tuesday is the judgment day. It is to be hoped that there will be a careful sifting of the wheat from the chaff. If there is not it will be unfortunate for this country.

The remedy lies in returning to Parliament good, honest, practical business men, men who have gained their mercantile experience from actual and successful engagement in mercantile pursuits and not from having, perhaps, slept under a merchant's roof. A man can in an hour learn to saw wood, but it takes years of practical experience to master the ethics of business.

If the merchants in this country will, on Tuesday next, cast their ballots for practical business men wherever possible or, where this is not possible, for men who are known to be blest with a good measure of practical common sense not subservient to partisanship, the next Parliament is not likely to spend its time in stirring up sectional and racial strife, or of passing legislation detrimental to the business interests of the country. We have got the men in the country. Let us get them into the House and into the Cabinet.

Canada has arrived at a critical period in her history. During the next Parliament questions will, in all probability, have to be solved which may settle the future destiny of the country. Theoretical professional politicians cannot solve them: The duty devolves upon practical common sense business men. Shall they be forthcoming? The answer depends how the business men use their influence and votes on Tuesday next.

THE TRAVELER NOT A NUISANCE.

SOME merchants appear to have become possessed of the idea that the traveler is a nuisance. This is a grave mistake.

With the advent of the class trade journal, the telegraph, the telephone, the rapid postal delivery, a great deal of the work which the traveler formerly did is now performed by these. But there is work in the commercial system of the country, the performance of which is the peculiar duty of the traveler. He alone can perform it. The merchant who imagines otherwise and essays to get along without him is really trying to do business with incomplete machinery.

At Dover, England, there was, or is, a cannon with an inscription something like this upon it: "Load me well and keep me clean and I'll carry a ball to Calais Green."

When a traveler is of no use to a merchant it is because the latter has badly treated him and crippled his usefulness as far as that particular merchant is concerned. You cannot remove a nail from a mule's fetlock while the beast persists in kicking you.

The traveler does not demand that carpet be laid wherever he shall tread. The man who demands that, or as similar delicate treatment, is not found in the "drummer" army. Neither does he demand that the merchant leave his customers to attend to him. All he demands is that he be treated as one gentleman would another. And he has a right to demand this. Too often he does not get it.

But the merchant who is discourteous to travelers gains nothing thereby. On the contrary, he loses by it. Travelers, like other human beings, do not throw plums in the way of their foes. They give them to their friends. Ten chances to one, these friends are the competitors of the discourteous merchant; and they are thus better fortified to bid for business.

Make the traveler your friend. It will pay you. Most merchants realize this and act upon it. It is only a small minority that do not.

CHOOSE THE BUSINESS MAN.

IT would be unfortunate for the business interests of the country were the people of Prince Edward County, on Tuesday next, to select as their representative in Parliament the Patron candidate.

The Patron is one of the worst elements that we have to-day in the country. As far as the business interests are concerned he is an iconoclast: He would tear down the business system obtaining in the country and set up one of his own conception—a system which is fathered by ignorance and cradled in prejudice.

The Patron has conceived the idea that, in addition to the duty of tilling the soil, Providence has delegated to him the right to transact the business of the merchant, to rule in the Provincial Legislatures and to govern at Ottawa.

Mr. Boulter is the very antipodes of the Patron: He believes in building up the business interests of the country. He believes that there is a place for the business man as well as the farmer. Indeed, the industry—the canning industry—which he has been instrumental in so successfully establishing has created a market where the farmers in the neighborhood of the same can find an outlet for their fruits and vegetables.

The success which has attended his canning factories at Picton, Demorestville and Toronto is evidence that Mr. Boulter possesses the practical business common sense so essential to a parliamentarian, while the number of years for which he held the presidency of the Canadian Packers' Association is evidence of his executive ability.

The business men of Prince Edward County should vote for Mr. Boulter, not because he is the standard-bearer of one of the great political parties, but because he is a business man.

The experience which he has acquired in his particular business will be of value in the next House, whatever may be the political complexion of the party which may rule there. It is to be hoped that the electorate will not deny the House this experience.

Every Patron that goes into the House is a disturbing factor as far as the business interests of the country are concerned. Every man of Mr. Boulter's type, be he a Reformer or Conservative, is a reassuring factor.

LOBSTERS TO KEEP GOOD COLOR.

The Ottawa correspondent of The Toronto World says: "The news published by THE CANADIAN GROCER that Dr. MacPhail, professor of bacteriology at McGill, who was commissioned by the Fisheries Department to endeavor to find a remedy for the blackening of canned lobsters, has been successful, gives great satisfaction here. If the lobsters are handled by a certain process which Dr. MacPhail has discovered, they will keep their color for an indefinite period without turning black or smutty. It is estimated that this process will save the Canadian lobster packers nearly a million dollars a year. The greater portion of the lobster pack is sold in England, but during the last year or two many of the best firms would not handle the Canadian product because of the tendency to turn black."

SUGAR DEMORALIZED.

THE sugar market in Montreal is demoralized, and the course of events in outside markets appears to have no bearing on it whatever at the moment.

For some time back prices from jobbers' hands have not been guided at all by the first cost at the refineries. Still, though individual members of the trade were freely filling orders for granulated at 4⅝c., the Wholesale Guild, as a body, never sanctioned such a cut.

On Friday last, however, in consequence of the irregular, unsettled condition of values, the Montreal Guild declared that the official jobbing basis on granulated was 4½ to 4⅝c., and it is not unlikely that before the week is out they may make another cut.

At this writing the refiners' price is still 4½ to 4⅝c. also, but it is more than likely that they would consent to a material shading on this basis in the case of a round lot. Yellows are equally difficult to quote.

Outside advices have been a little steadier the last few days, but large stocks of the refined article, both in refiners' and jobbers' hands, have created a strong desire to reduce them to some extent in the event of any possible changes at Ottawa resulting from the coming elections.

SHIPMENTS OF CURRANTS.

The London Produce Markets' Review has been favored by correspondents with the following list of shipments of currants, made up to May 23rd, from the crops of 1894 and 1895:

	1894	1895
London	33,922	33,003
Liverpool	22,735	18,721
Out Ports	4,895	6,644
United States	6,286	12,326
Canada	1,151	974
Marseilles	13,255	10,515
North of France	1,990	14,427
North of Europe	17,000	27,504
Trieste	2,107	3,315
Australia	883	1,755
Russia	24,945	20,361
	128,269	149,345
Stock remaining on hand	27,371	20,000
	155,640	169,345

EXPORTS OF THE UNITED STATES TO CANADA.

A FEW weeks ago the Republican members of the Ways and Means Committee of the United States House of Representatives presented their report on reciprocity. It was in favor of the scheme. Now the Democratic members of the committee have presented their report. It is against the scheme.

It is advanced by the latter report that the exports of the United States increased at a much higher rate in the years before reciprocity than during its existence. The trade with Canada is taken as one of the illustrations of this, the assertion being made that the exports to this country, without any reciprocity arrangement, increased from $36,000,000 in 1891 to $50,000,000 in 1894.

If all the report in question is based on similar statements, it has not much of a foundation.

The figures as far as 1891 is concerned are entirely erroneous. In that year our imports from the United States for home consumption, instead of being valued at $36,000,000, aggregated $53,685,657, which, instead of being smaller than the imports from that country in 1894, were larger by $651,557. It is 15 years since our imports from the United States were anywhere in the neighborhood of the minimum figures produced by the Democratic members of the Ways and Means Committee. That was in 1881, and then they were over $36,000,000.

It is well known that the Canadian figures relating to imports from the United States are often slightly in excess of those showing the exports from that country to Canada, but this is explained by the fact that such a close record is not kept by the United States Customs authorities on the goods exported as there is in Canada on the goods imported. This may afford an explanation of the difference between the United States and Canadian figures for 1891, great as the difference is. Even the figures regarding the exports to Canada in 1894 do not agree with those published by the United States Bureau of Industries, the latter giving the value of the exports at $56,664,094, or over 6½ millions more than the figures adduced by the Democrats. There is evidently loose figuring somewhere across the border.

ABILITY TO BUY

Ability to buy right is the chief essential to success in business, for where there is not the ability to buy, the position to sell cannot be favorable. Wet powder will not fire a gun; neither can a merchant compete for trade with badly-bought goods.

HOW SHOULD CALIFORNIA FRUIT BE PACKED?

THE season is again rapidly approaching for importations of California dried fruit, and in this connection the old controversy regarding the packing of the fruit is again cropping up at the chief buying centres in Canada.

THE CANADIAN GROCER called attention to this matter during the past winter. Since then, through the kindness of some members of the trade in Montreal and elsewhere, it has been enabled to gain some data of interest both pro and con.

A leading Chicago firm takes the bag side of the case, as against shipment in boxes. They point out that the railway rate is $1 per 100 pounds, but add that there is no tare deducted from the weight of box shipments, and that therefore it is no cheaper to ship dried fruit in boxes from California to the East than in bags. They instance the case of a shipment of 828 boxes of fruit from Vacaville, 25 pounds net fruit each, on which the railways charged gross weight amounting to 25,150 pounds at $1 per cwt; also local charges from Vacaville to Elmira $7.55, making the total charge $259.05. The net fruit in this shipment was 20,700 pounds, on which the freight was $259.05, or $1.25 per 100 pounds. When the fruit was sold they got nothing for the boxes.

On the contrary, they point out that when dried fruit in bags is sold, on which the rate is $1.20 per 100 pounds, the gross weight is billed to customers without deducting any thing for bags which, of course, is trifling anyway. They were aware that box fruit was quoted a little higher than bag fruit, but found that the great majority of the trade preferred bag fruit to box fruit, other things being equal.

This is the Chicago side of the picture. The California side is entirely the reverse.

A leading firm at Madera, Cal., contend that the real weight of the boxes cuts no figure, as the scale weight governs the basis of freight charges and leaves an uncertain margin of freight charges which, however, is just a uncertain if in bags as in boxes. A box 5½ x 9 x 15 inches, with ⅞ inch ends, planed sides, tops and bottom, 3 cuts to the inch board, when made up nails and all, if cut from thoroughly seasoned lumber, will weigh 3¼ pounds, and, with proper fruit press, will hold 25 pounds fruit. A box to contain 50 pounds of fruit, size 11 x 9 x 15 inches, same thickness of sides, top and bottom, and same kind of lumber, will average 4½ pounds weight of box. Boxes such as described contain respectively 25 and 50 pounds of dried fruit and should be protected while in the fruit press. Any mechanic can arrange this.

As to freight charges, a minimum carload of 24,000 pounds of dried fruit, if loaded in sacks of 24,000 pounds at $1.20 per 100 pounds makes a freight charge of $288. In 25-lb. boxes, dried fruit 24,000 pounds, 960 boxes 3¼ pounds each, 3,120 pounds; total weight, 27,120 pounds, at $1 equals $271.20. In sacks, 24,000 pounds of fruit at $1.20 per 100 pounds equals $288, or $16 odd more than in boxes. In 50-lb. boxes the advantage over sacks is even greater. In 50-lb. boxes 24,000 pounds dried fruit fills 480 boxes of 4½ pounds each, or 2,160 pounds, making a total weight of 26,160 pounds at $1, or $261, or a saving over sacks of $26 odd.

The California people also answer the claim that the trade prefer bag to box fruit by stating that it is, as far as true, a manufactured sentiment in the interests of the middlemen. They allege that many California houses had an extended contest with their brokers in the east in regard to packing in boxes, the latter contending for bags and the former for boxes. On investigation the shippers at the Coast claim that they found that their brokers had facilities for boxing two carloads per day of sacked fruit and carried on the business extensively. The difference in price between sacked and boxed fruit did not warrant the establishment of this packing plant, but the loss in weight which sacked fruit sustains, and which the Coast shippers claim is restored by steam, or wetting and sweating before being transferred to the boxes, probably did warrant it. For this reason it was the sincere desire of the packers at the Coast in the interests of consumers to see all the prime grades of California dried fruit put up in neat boxes without repacking, believing that their sales will be greatly increased by their improved appearance.

A firm who import dried California fruit largely, after discussing the matter pro and con, expressed the opinion that it was highly advisable to have the matter settled beyond dispute. Their individual opinion was that, aside from there being a manifest difference in the freight in favor of the boxes, there was little doubt that the majority of the trade preferred to buy in boxes at materially advanced prices, provided they could feel assured that the contents of the boxes were straight goods. Dealers demanding sack goods were not those who sold goods to consumers in the east, but principally firms in the middle western states, who "worked over" and boxed the fruit themselves, and not a few of them had the habit of making very inferior sack goods show up as first-class goods (on the face) in boxes, and if there was any prejudice in favor of sacks on the part of dealers who do their own boxing, this fact had to be considered. The less handling any kind of goods had between the producer and consumer's hands the better for the latter. This was a fact that could not be disputed.

FOREIGN FRUIT CROPS.

ADVICES so far received re growing crops are favorable both as regards quantity and quality, with the exception of Sultana raisins, which promise a small crop.

Currants—Advices are that the new crop is progressing favorably, and promises to be an abundant one.

Sultana Raisins — Advise considerable damage by frost to the vines, and from reports received from all sections, they estimate a shortage of fully 30 per cent. in the crop.

Figs—The cold weather has been rather beneficial than otherwise to the fig trees, and prospects so far are in favor of a satisfactory yield.

Bosnia Prunes—Advice of May 30 from Trieste is that up to that date the trees were in a flourishing condition, and the prospects of the crop good, and that with continued favorable weather there will be a large crop and of good quality. Prices are likely to rule much lower than last year.

Malaga and Valencia Raisins—Prospects are good.

Valencia Shelled Almonds—Crop of almonds is most promising, and we are justified in believing that prices will be lower than last year.

THE RICE OUTLOOK.

The latest mail advices from London to Gustave A. Jahn & Co., of New York, report that the bulk of their usually heavy arrivals of rice per steamer have arrived in Europe, and been absorbed with the greatest ease. The stocks are nowhere heavy, and in Liverpool and London are much less than last year. "This," they say, "makes the position of our market very strong, and is creating closer attention among genuine buyers. The prevailing opinion is that we will experience a quietly advancing market from now on to the new crop in 1897, and that all requirements should be secured at once. Japans are in limited supply in consequence of the receipts being fully 30 per cent. less than last year, and prices are hardening. Javas are receiving considerable notice, and the tendency of the market is decidedly upward. Rangoon is firmer and advancing slowly. Patna is in a strong position, the importations being only about half of last season, with an increased disposition to buy. An advance of 1s. may be looked for at any moment."

It Tickles Everybody!

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NEW YORK GINGER ALE

Delightfully Refreshing. Healthful and Invigorating.

The names of others are legion. There's only one "Pilgrim's"—the criterion of them all.

A taste creates a desire only to be satisfied by this delicious summer beverage.

CHERRY SOUR
LEMON SODA
BIRCH BEER



DOZEN IN CASE. 5-CASE LOTS DELIVERED.

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Wholesalers only

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MITCHELL'S SCOTCH WHISKEY

Would not have won two gold medals at the Glasgow Exposition, right in the home of all Scotch Whiskey, unless it had been old, smooth and pleasant, would it? We don't think so.

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Brandy

Would not be used in nearly every country of Europe unless it was pure and good, would it? We don't think so. It is proven pure by analysis. Prove it yourself.

. . YOU SHOULD HAVE THEM IN STOCK . .

Sole Agents for Canada

LAPORTE, MARTIN & CIE. WHOLESALE GROCERS 72 to 78 St. Peter St. **Montreal**

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

ELECTIONS and not business is what is the talk this week along the street. There is very little business to talk about at any rate. The sugar market, which, at the time of last review, showed more strength, has again developed weakness, but at the time of writing there appears to be a little steadier feeling, although the market has not yet lost its feverish feeling. There is a little sugar being sold both by the refiners and the wholesalers, but it is merely for present requirements. In canned goods the demand is easing off for vegetables, and there is nothing scarcely doing in fruits, but there is an active demand for salmon, and meats are being enquired after more frequently. There is a better supply of green Rio coffees on the market and the demand is fairly good. Currants have again advanced, and the demand keeps good. In other lines of foreign fruits there is not much doing. The firmness noted of late in oranges has been maintained. The butter market is in much the same condition as it was a week ago. Practically the same thing may be said of eggs. In provisions the feature is still a good demand for smoked meats.

CANNED GOODS.

Canned salmon continues to experience a good demand at firm prices. There is a scarcity of lobster on the market ; some houses report not being able to get a case anywhere in order to fill an order. New pack strawberries are being offered on the Toronto market this week, and the wholesale houses are quoting $2 per dozen. New season's pack of peas have also been offered, and we hear of one jobbing house quoting to arrive at 85c. We quote: Tomatoes, 80 to 90c.; corn, 55 to 85c.; peas, $1 to $1.10 for ordinary; sifted select, $1.25 to $1.35; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $2 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.45 to $1.50; "Maple Leaf," $1.35; "Lion," $1.25 to $1.40; Lowe Inlet, $1.25 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.20 to $1.30; lobsters, old, $1.90 to $2.25 for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; ditto new talls, $2.10; Canadian canned beef, 1's, $1.25 to $1.30; 2's, $2.25 to $2.35; 6's, $7 to $8; 14's, $14.50 to $15.50.

COFFEE.

The local market is better supplied with green Rio coffee, fresh shipments having arrived during the week. The demand is fairly good. We quote green in bags : Rio, 17 to 20c., according to grade ; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

There is not much doing. We quote : Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Business is much the same as a week ago, moderate only. We quote : New Orleans, barrels, 28 to 30c.; half-barrels, 30 to 35c.; Barbadoes, 21 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The sugar market has been attacked by another weak spell since our last review. The London market declined 3d. on Saturday last, and on Monday granulated depreciated 1-16c. per pound in New York, touching a point within a fraction of he lowest price since January 1. At the time of writing the market is a little steadier again, but the feeling is still somewhat feverish. The statistical position is still strong. The demoralization which struck the sugar market in London on Saturday was due to the failure of a large sugar operating firm in Hamburg. On the Toronto market both refiners' agents and wholesalers report a little better movement than a week ago. Business, however, is still dull, and there is not much basis to wholesalers' prices. The ruling figure appears to be $4.62½, 10 days. Yellows range from 3⅝c. up. Demerara in bags is unchanged at $3.75 to $3.85 per 100 lbs.

SPICES.

Trade is reported fairly good in pepper. We quote : Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do, best, 28 to 30c. per lb.; allspice, 14 to 18c.

RICE, ETC.

There is a good demand for rice, and there is a fair quantity of both tapioca and sago selling. We quote : Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

The market is quiet and featureless. We quote : Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green ; cocoanuts, $4.50 to $5 per sack ; Grenoble walnuts, 12 to 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots ; pecans, 10½ to 11c.

TEAS.

There has been some irregularity, and on the whole lower prices ruled on the London market, except for Ceylons, at the last London sales, but the best authorities there state that it is entirely owing to the poorer quality of spring picked teas which are coming on the market, and that any teas possessing point and flavor, so far from being cheaper, are scarce and keenly competed for at stiff rates. Shipments of Japan tea, via the second steamer, have reached the Toronto market, but notwithstanding the low prices ruling shippers' agents report that the wholesale men are holding off. The China market has opened, and shipments are on the way, but none of those teas are expected to reach this market till about the middle of July. The first shipments of new season's Japan teas which reached wholesalers' hands here appear to have been pretty well cleaned up at about 28c. Wholesalers report a fair demand for Indian and Ceylon teas at about 18 to 25c. Ruling prices to retailers are : Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades ; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades ; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades ; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

A cable announces a further advance of 6d. in the price of currants. The demand for currants is being well maintained. We quote : Provincials, 3¾ to 4¼c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do., half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Patras, 4¼ to 4½c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¼c.; do., half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Valencia raisins are quiet and unchanged. We quote as follows : Off-stalk, 4¾ to 5c.; fine off-stalk, 5¼ to 5½c.; selected, 6¼ to 6½c. and layers, 6½ to 6¾c. California raisins, 2-crown, 4¼ to 4½c.; 3-crown, 5¼ to 5½c.; 4-crown, 6½ to 7c.; seedless, 4½ to 5c.

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Of its sterling worth :
Sales are crowding us at every point.

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CEYLON TEA
HAVE YOU TRIED IT?

Lead Packets Only.
Black and Mixed.
All Grocers.

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25 Front St. East, TORONTO
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Dainty Fabrics

and delicate laces wash perfectly with



They are spared that hard rubbing that is necessary when poor soap is used, and, besides this, they don't come in contact with lye or injurious acids.

Keep clear of bad soaps. They cause dissatisfaction every time, and it is not dissatisfied customers that build up your business.

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WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

In California dried fruits there is scarcely anything doing. We quote: Apricots, 8 to 14c.; peaches, 5¾ to 8½c., in bags, and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.

Outside a few low-priced lines on the market there is not much doing in prunes. We quote as follows: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c.; "U," 102 to lb., 6 to 6½c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

Sultana raisins are quiet and firm. We quote 5½ to 6c. as the ruling price.

Dates are scarce, with the demand light at 4½ to 5½c.

GREEN FRUIT.

Florida water-melons are on the Toronto market this week. The enquiry is good both for oranges and lemons at steady prices. The season for pine apples is nearly over. There is a good demand for bananas and receipts are liberal. Strawberries and other seasonable fresh fruits are in good demand with prices lower. New season's raspberries are expected on the Toronto market this week. We quote as follows: Lemons—Messina, $2.75 to $3.50 for 360's and 300's per box. Oranges—California navels, $3.75 to $4.50, according to size; do. seedlings, $2.75 to $3.50; Valencias, 420's, $8; Sevilles, $2.50 to $2.75 per box; Messinas, half-boxes, $2 to $2.25; ditto, boxes $4.75 to $5.25. Bananas, firsts, $1.50 to $2; do., seconds, $1 to $1.50; cocoanuts, $4.25 to $4.75 a sack and 70c. per dozen; apples, Spies,, $6 to $7; Golden Russets, $5; Bermuda onions, $1.50 per small crate; Egyptian onions, $2.25 to $2.50 per bag; pine-apples, 8 to 15c.; domestic strawberries, 6 to 8c.; domestic cherries, $1 to $1.25 per basket; cucumbers, $2 per crate and 40 to 50c. per dozen; Mississippi tomatoes, $1.50 to $1.75.

BUTTER AND CHEESE.

CHEESE—Receipts of butter are not heavy, people in the country evidently holding supplies in the hope of getting better prices. The demand is only fair, and we quote much as before: Dairy butter—Tubs, 11 to 12½c. for good to choice; low grade to medium, 8 to 10c.; pound prints, 12½ to 13c. Creamery—Tubs, 15 to 16c.; 1-lb. blocks, 15 to 16c., according to make.

CHEESE—The factories are asking little higher prices, and the demand is fairly good for new cheese. There is not much old on the market, and there is not much wanted. We quote: June, July and August makes, 7½ to 8c.; September and October, 8 to 8½c.; new, 7 to 7½c.

COUNTRY PRODUCE.

BEANS—Dull, at 80 to 90c. per bushel.

EVAPORATED APPLES—Quiet at 5½ to 6c.

DRIED APPLES—Dull, with 3c. the idea as to jobbing price.

EGGS—Picklers are now about through. As a good many eggs are believed to be in the country, while the demand has not increased, the feeling regarding prices is somewhat unsettled. We quote 9½ to 10c.

POTATOES—Potatoes are scarce and wanted on track at 25c. per bag. Out of store the idea as to price is 35c. New southern potatoes are on the market this week. The price asked for them is $1.15 per bushel, which is rather too high to affect the price of the domestic article.

HONEY — Dull. We quote: Strained, clover, 9 to 10c.; dark, 4½ to 5c.; comb, clover, $1.80 per dozen; dark, 80c. per dozen.

MAPLE SYRUP — Trade is quiet, with prices unchanged. We quote: Imperial gallon tins, 80 to 90c.; 5-gallon tins, 70 to 75c.; barrels, 65c. per gallon.

PROVISIONS.

There is a fairly good trade doing, particularly in smoked meats.

DRY SALTED MEATS—Long clear bacon, 5¼ to 5½c. for carload lots, and 5¾ to 6c. for small lots; backs, 7¼ to 7½c.

SMOKED MEATS—Breakfast bacon, 9½ to 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 8½ to 9c.; medium, 15 to 20 lbs., 9½c.; small hams, 10c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7¼c.; tubs, 7½c.; pails, 7¾ to 8c.

BARREL PORK—Canadian heavy mess, $12.50 to $13; Canadian short-cut, $13 to $13.50; clear shoulder mess, $10.50 to $11.

FISH.

Fresh Lake Winnipeg white fish are on the Toronto market this week. They came

The Toronto Cold Storage Co. are prepared to store all kinds of meats, produce, etc., at very reasonable rates.

Address **W. H. LECKIE, Manager** THE TORONTO COLD STORAGE CO., 13 CHURCH ST., TORONTO, ONT.

The Hilliard House, Rat Portage
The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

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Special Facilities for introducing new lines with the Wholesale and Retail Grocery Trade.

Ask the Wholesale Houses for
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THE BEST.
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JOHN HAWLEY
Provision and Commission Merchant
Butter Lard Cheese
Eggs Apples Etc.
Raspberry Jam in 1, 5 and 30 lb. Pkgs.
88 Front Street East, Toronto

YOU DESIRE TO INCREASE YOUR TRADE . . . .
The most certain way to do so is to handle
J. F. ROGERS'
JUSTLY CELEBRATED
Breakfast Bacon, Hams and Choice Backs.
OUR LARD absolutely **Pure** and kettle rendered solely from LEAF LARD
Consignments of Butter and Eggs solicited. Unrivalled facilities for selling these at highest prices. Correspondence invited.
J. F. ROGERS
16, 18 and 20 FRANCIS STREET TORONTO

WATERMELONS . . .
MISSISSIPPI TOMATOES
NEW COCOANUTS . . .
Strawberries and other small fruits.
CLEMES BROS.
51 Front St. East, TORONTO

in by express and a good demand is being experienced for them. Restigouche salmon is quoted lower. We quote: Lake Erie herring, 2½ to 3c. per lb.; blueback herring, $1.25 per 100; pike, 4½ to 5c. per lb.; Restigouche salmon, 12½ to 18c.; steak cod, 6½ to 7c.; haddock, 5c.; whitefish, 7 to 9c.; salmon trout, 6½ to 7c.; eels, 5 to 6c. per lb.

GRAIN, FLOUR, FEED, ETC.

GRAIN—Receipts continue small. We quote: White wheat, 70 to 71c.; red, 69 to 70c.; goose, 49 to 50c.; barley, 31 to 32c.; oats, 23 to 24c., peas, 50c.

BALED HAY—Dull at $12 to $13 for No. 1.

FLOUR—Trade quiet. Straight roller is quoted at $3.25 to $3.35 outside.

BREAKFAST FOODS—Trade is quiet and featureless. We quote: Standard oatmeal and rolled oats, $2.75 to $2.85; rolled wheat, $2.25 in 100-lb. barrels; cornmeal, $2.50; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

SALT.

The demand noted last week for carload lots has been maintained, and prices are steady and unchanged. We quote at Toronto: In carload lots, $1 per barrel, and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Are firm, with sales of cured at 5¾ to 6c. Dealers pay 5½c. for No. 1, 4½c. for No. 2, 3½c. for No. 3.

CALFSKINS—Market is dull at 6c. for No. 1 and 4c. for No. 2. Lambskins are firm at 30c., and pelts 15c.

WOOL—Trade dull and prices unchanged. New fleece brings 17 to 18c.; rejections, 15c., and unwashed, 11c. Pulled supers are 19½ to 20c., and extras, 21c.

TALLOW—Unchanged at 3¾ to 4c. for rendered.

PETROLEUM

Trade is fair and prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16c.; carbon, safety, 18c.; Canadian water white, 18c.; American water white, 20c.; Pratt's astral, 22c.

MARKET NOTES.

Florida water-melons are on the Toronto Market.

Fruit men expect raspberries before the week is out.

Currants have advanced another 6d. in the primary market.

Shipments of Japan tea by the second steamer have arrived.

DON'T FORGET . . .
to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.
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ESTABLISHED 1892.
Butter and Eggs
WANTED NOW!
Rutherford, Marshall & Co.
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62 FRONT ST. EAST, - TORONTO.
Egg Cases supplied on application.
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THE MOUNT ROYAL MILLING & MFG. CO.
have received their first supplies of New Crop Rice, and have now ready for delivery the following
NEW GRADES OF RICE:
"N.J." Burmah "Royal" Patna
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Also the following New Grades, well worth the especial attention of consumers:
"J" Seed Java "Polished" Patna
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4TH Brand HAMS, BACON, LARD
All finest quality. T. R. F. CASE, SEAFORTH, ONT.

SOMETHING NEW: GRAHAM CRACKERS

Put up in attractive, neat 1-lb. packages, perfectly air-tight.

Jas. McLauchlan & Sons *Biscuit Manufacturers* **Owen Sound, Ont.**

Fresh Lake Winnipeg white fish are offered on the Toronto market this week.

Sugar declined 3d. in London on Saturday, and granulated dropped 1-16c. in New York on Monday.

New southern potatoes are on the Toronto market this week. Domestic potatoes are scarce and dearer on this market.

QUEBEC MARKETS.

MONTREAL, June 18, 1896.

GROCERIES.

THERE have been few changes of any genuine importance in staple groceries in this market since last report. The general complaint is that the volume of business is contracted to very narrow limits, owing to the coming elections. This more especially applies to sugar, teas, spices, etc., and other lines of necessaries in regard to which apprehension of possible tariff changes exists. Values generally are steady with the exception of sugar, which is demoralized, as will be seen elsewhere, owing to large stocks, both in refiners' and jobbers' hands.

SUGAR.

This market is completely demoralized now, there being no difference whatever between the nominal cost price at the refineries and what jobbers are selling at. The latter are quoting granulated 4½ to 4⅝c. which is exactly what refiners ask and the same is the case on yellows at 3¼ to 3¾c.

SYRUPS.

The syrup market continues quiet and without special feature. Prices are nominally unchanged at 1¼ to 2¾c. per lb., as to quality.

MOLASSES.

The call for molasses during the past week has been exceedingly slow. At the Islands no change has been advised recently, 10c. being quoted first cost, but advices are not exactly favorable regarding the quality of the later arrivals. A few lots of Barbadoes have been placed on spot at 28½c. net cash, and we quote as before, car lots 30c., and smaller quantities 31c. Porto Rico is quoted from jobbers' hands on the same basis. Advices from primary markets, however, are steadier on it than on Barbadoes.

RICE.

There is a fair seasonable demand for rice, but orders are confined strictly to actual wants. We quote: Crystal Japan, $4.75 to $5; standard B., $3.45; polished Patna, $4.75 to $5; Carolina, $6.50 to $7.50, and Java, $3.75 to $4.

SPICES.

Business in spices continues quiet with values generally steady, however. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

The coffee market is dull and unchanged. In a jobbing way there is little doing, while a few lots of Maracaibo at 17c. between dealers is the only trade noted in a wholesale way. We quote: Rio, 17 to 19c.; Maracaibo, 18 to 19c.; Java, 28c.; and Mocha, 29c.

TEAS.

The tea market has been very quiet with very little demand on spot in a wholesale way. The next receipts of new season's teas, which were referred to last week and which will arrive shortly, are not of as fine a grade as the first receipts. We note business in round lots of Japans all the way from 22 to 28c., and some mediums down to 16c. We quote as follows: Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 11½ to 18c for mediums, and 25 to 55c for high grade; Japans, 12 to 20c. for mediums, 28 to 35c for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65 for higher grades.

DRIED FRUIT.

The stock of California raisins is almost nil on spot. Jobbers have a few 4-crown left, which they hold firm at 7c.

Valencia raisins are as scarce as Californias, and prices are firmly held at 4½ to 5c. for ordinary and 5¼ to 5½c. for fine off-stalk grades. Selected are almost all gone, 6c. being asked for them, and 6¼ to 6½c. for layers.

Sultanas are in small supply and firm at 6 to 7c.

Currants firm and unchanged at 4½ to 5½c., as to grade.

Prunes of all kinds in light supply with prices strongly held. We quote: Bosnia, 6 to 6½c.; French, 5 to 5½c., and Californias, 8½ to 12.

Figs quiet and steady, at 8½ to 9c. for ordinary and 12 to 17c. for fancy.

Dates dull and unchanged at 5 to 5¼c.

NUTS.

There has been nothing new to report in these since our last. We quote: Grenoble walnuts, 10 to 11½c.; filberts, 7½ to 8c.; Tarragona almonds, 10 to 10½c., and shelled walnuts, 15 to 16c.

CANNED GOODS.

There is little change in canned goods, except a disposition to shade prices on tomatoes and corn by jobbers who have carried over rather larger stocks than usual. The same remark applies also to canned salmon, and a buyer could, no doubt, do better in these in old stock on spot than by ordering new pack on the Coast. Offers in the latter connection are still being made on the basis of $4.50 to $4.75 f.o.b. Coast. We quote: Tomatoes, 75 to 85c.; corn, 65c.; peas, $1 to $1.10 for ordinary; sifted select, $1.25 to $1.35; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to $2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half-tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.25 to $1.35; 2's, $2.15 to $2.25; 6's, $7.25 to $8; 14's, $15 to $16.50.

GREEN FRUIT.

There has been a fair seasonable trade in green fruit during the past week. The auction sales of the stock arriving by express at both depots have cleared off stock well. We quote: Apples, $5 to $6; dried do., 3 to 3½c.; evaporated, 5½ to 6c.; bananas, $1.15 to $1.50; pineapples, 17c., and strawberries, 9 to 10c.; lemons, $2 to $3.50; oranges, $1.50 to $3.50, according to brand and package.

COUNTRY PRODUCE.

EGGS—The demand for eggs was fair, and the market is moderately active and steady at 9 to 9½c. for choice and at 7½ to 8c. for culls per dozen.

"STRATHROY" CANNED GOODS

R 2 2 O

Merchants



This cut shows the Perfection Twine Holder —the most convenient, economical and satisfactory **Twine Holder** yet invented. Can be fastened on the counter or suspended from the ceiling. Very compact machine. Only 10 inches high and 6 inches in diameter. With every Holder **6 lbs.** A 1 Cotton Twine, **FREE.** Price complete,

$1.25

Picnics, Excursions, Camping Parties, IN Season

In supplies for the above we can offer YOU SPECIAL VALUES. Write for prices.

(MENTION "CANADIAN GROCER" WHEN ORDERING.)

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - ONTARIO

Joseph Carman
Mercantile Broker and Manufacturers' Agent,
Correspondence Solicited.
References—All wholesale Grocers.
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J. J. DUFFY & Co.
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FRESH STRAWBERRIES .....AND CHERRIES.
WRITE FOR OUR PRICES.
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Grocers and Dealers.

BEATTY, BLACKSTOCK, NESBITT, CHADWICK & RIDDELL
BARRISTERS, SOLICITORS, NOTARIES, ETC.
Offices—Bank of Toronto, cor. of Wellington and Church Streets,
TORONTO, ONTARIO.
Solicitors for Bank of Toronto, Board of Trade, Toronto
R. G. Dun & Co., (Mercantile Agency,) etc.

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE Oil
Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.
SAMUEL ROGERS & CO
Sole proprietors, Toronto, Ont.

Every up-to-date Grocer should keep
COWAN'S
HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE
Send your orders to
THE COWAN CO., Ltd.
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DON'T BUY A refrigerator until you have seen the
EUREKA
It is built on scientific principles, and of best materials.
A catalogue will give you all details.
ADDRESS:
Eureka Refrigerator Co.
54 Noble Street,
TORONTO.

BEANS—The market for beans was quiet, but prices rule steady at 70 to 75c. for car lots and at 85 to 90c. in a jobbing way.

POTATOES—There was no change in potatoes. Car lots were offered at 25 to 26c. per bag, and in a small way at 30 to 35c.

TALLOW—Nominal and unchanged at 4 to 5½c.

HOPS—An occasional sale of medium to fair stock is made at 5 to 7c.

HONEY—Slow and unchanged. Bright comb, 12 to 14c.; dark do., 10 to 12c., and extracted, 7 to 8c.

HAY.

The market for baled hay is quiet with prices steady at the advance: No. 1 $13.25, and No. 2, $10.50.

PROVISIONS.

A fair trade continues to be done in smoked meats, the demand being good for small lots at steady prices. Pork is dull, and likely to continue so for some little time. We quote: Canadian short cut, clear, $12 to $12.50; Canadian short cut, mess, $12.50 to $13; hams, city cured, per lb., 7½ to 9½c.; lard, Canadian, in pails, 8c.; bacon, per lb., 8½ to 9½c.; lard, com., refined, per lb., 6¼c.

FLOUR, MEAL AND FEED.

The flour market has sagged off a trifle further in values since last report, but there has been a fair local and export demand. We quote: Winter wheat, $3.80 to $4; spring wheat, patents, $3.75 to $3.85; straight roller, $3.60 to $3.70; straight roller, bags, $1.70 to $1.75; extra bags, $1.40 to $1.50; Manitoba strong bakers', $3.30 to $3.50.

There was no change in the situation of the oatmeal market, business being dull and values in buyers' favor. We quote: Standard, bbls, $2.90 to $3; granulated, bbls, $3 to $3.10; rolled oats, bbls, $2.70 to $2.75; rolled wheat, per 100 lbs, $2.40 to $2.50.

Feed has continued in its downward tendency and prices are again lower this week. We quote: Bran, $10.50 to $11.50; shorts, $11.50 to $12.50; mouillie, $15.50 to $17.50.

CHEESE.

The firm tone of the cheese market has been maintained since our last, and active buying has continued throughout the week at an advance of ¾c. per lb., over 60,000 boxes in the aggregate leaving first hands since last report all the way from 6¾ to 7⅛c.

The butter market also has been steady for finest creamery on good buying by local jobbers, who have freely paid 16c. in the country and 16¼c. on spot.

ASHES.

There is no change in ashes. We quote: Firsts, $3.60 to $3.65; seconds, $3.30, and pearls, $4.80 per 100 lbs.

MONTREAL NOTES.

The sugar market is worked at present entirely irrespective of nominal first cost at the refineries.

W. M. Griffin, of Griffin & Skelly, the well-known California fruit firm, was in town on Saturday last. He went west from Montreal.

The stock of all kinds of imported dried fruit in jobbers' hands on this market is worked

BEST FOR BREAKFAST
BEST FOR DINNER
ALWAYS BEST




MALLAWALLA
continues
to hold its own;
. the .
strongest proof of excellence.



TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg W. M. P. McLaughlin, St. John, N.B.; W. H. C. BURNETT, General Western Manager, 509 Masonic Temple, Chicago, Ill.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

"COTTAMS"
BIRD SEED

Is full weight.
Is absolutely clean.
Is never sold in bulk.
Is most profitable to handle.
Is most attractive shelf goods.
Is the only seed containing patent "BIRD BREAD."
Is most accurately prepared by an experienced fancier.
Is the only bird food you are really safe in recommending to your customers.

ALL WHOLESALERS.

Dawson & Co.
FRUIT
PRODUCE
and COMMISSION MERCHANTS
32 WEST MARKET STREET
Consignments Solicited
TORONTO.

GEORGE MCWILLIAM. FRANK EVERIST.
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL .. FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.



down almost to bed rock. Prices are firm accordingly.

Barbadoes molasses advices continue easy, but those on Porto Rico are rather steady in their tone.

There is nothing new in regard to advices from the Coast on canned salmon, which are still on the basis of $4.50 f.o.b. Coast.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., June 18, 1896.

WHOLESALE trade continues quiet in all lines. The universal expression is that we are in for a quiet summer. The continued depression of the flour, sugar and provision markets has been a disappointment to the trade generally. Dairy produce shows no sign of improvement. The trade in fish has been disappointing on the whole, the low price of fresh fish being an offset to the large movement in that line. In the lumber trade, most encouraging reports come from the British market, and South American demand is excellent, while quite large shipments will also go to France; but the United States market continues in a dull and depressed condition, which affects not only the trade in small lumber but the business of the schooners owned here. Recent heavy rains have greatly benefited the crops, but in some sections of the province the moisture came too late to ensure a good crop of upland hay. Other crops promise a good yield.

OIL—The market shows no special feature, and quotations are unchanged. We quote: American burning oil, 22½c; best Canadian, 20½c; prime white, 17 to 18c; barrels free in all cases.

SALT—Stocks are ample and trade is without special feature. Prices are unchanged. We quote: Coarse, 48 to 50c; English factory-filled, 90c to $1; 5-lb bags in barrels, $3 to 3.25; 10-lb bags in barrels, $2.75 to 3; 20-lb wood boxes, 20c; 10-lb boxes, 12c; cartoons, $2 per case of 2 doz; butter and cheese salt, bulk. $2.65 to 2.70 per bbl.

CANNED GOODS—Nothing of special interest has transpired in this trade since last report. Lobsters are about out of the market. There are some slight changes in quotations. We quote: Corn, 80 to 85c; peas, 95c to $1; tomatoes, 90 to 95c; gallon apples, $2.20 to 2.25; corned beef, Canadian, $2.20 to 2.25; 2-lb tins American, $2.45 to 2.50; 1-lb tins, $1.50 to 1.60; oysters, 2's, $2 to 2.25; 1's, $1.35 to $1.45;

Consignments of
BUTTER, EGGS and all kinds of Produce
handled to the best advantage
Prompt returns.
H. F. PRICE 102 Foundling Street
MONTREAL

WHEREVER
Brock's Bird Seed
is sold it gives satisfaction to the customers, for they come again for the same seed. Ask your wholesaler for it.
NICHOLSON & BROCK - TORONTO

HAMS
BREAKFAST BACON
LARD
OUR WELL KNOWN BRAND
Write for prices.
WM. RYAN
70 and 72 Front St., East, TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

WHEN YOU KEEP . . .
Maple Leaf Brand Smoked Meats
Your trade increases; your customers are pleased, because Maple Leaf Brand is the best.
D. GUNN, BROS. & CO.
TORONTO

Fancy California Washington Navel and Seedling
ORANGES
Choice and Strictly Fancy Lemons
Finest Bananas
Arriving Weekly
PRICES RIGHT
HUGH WALKER & SON, Guelph, Ont.

peaches, American, 3's, $2.40; Canadian, $2.70 to 2.75; 2's, $1.90 to 2; pineapple, Canadian pack, $2.50 to 2.75; salmon, $1.35 to 1.40; haddies, $1.25; clams, $5 for 4 doz; chowder, $2.75 for 2 doz; scallops, $5.50 to 5.75 for 4 doz; Digby chickens, $1; kippered herring, $1.10.

GREEN FRUITS—Valencia oranges are decidedly higher, also Messinas; and bloods are firmer in sympathy. Lemons are also firmer. Cranberries are out of the market. Bananas have a higher range. Strawberries, gooseberries, peas, cucumbers, cabbage and tomatoes are coming in from Boston. Regarding early California fruit, now on the Montreal market, a leading firm state that it does not pay to bring it down here until the season is a little further advanced. Trade in green fruit is active. We quote: Lemons, $3.50 to 4; Valencia oranges, $8 to 8.50; Messina oranges, $4.50 to 5; blood oranges, $2.50 to 2.75; pineapples, per doz, $2 to 2.25; bananas, $1.75 to 2.50; rhubarb, 1½c; strawberries, 15 to 18c; cabbage, per doz, 80c to $1.20; cucumbers, per doz, 90c to $1; tomatoes, $3 to 3.50 per crate.

DRIED FRUIT—There is very little movement in this line, and very few changes in quotations. We quote: Valencias, 4½ to 5c; layers, 5½ to 6c; California L.M. 4-crown, 6 to 7c; 3-crown, 5½ to 6c; London layers, $1.50 to 1.75; Currants, cases, 4¼ to 5c; cartoons, cleaned, 6½ to 7½c; bulk, cleaned, 6½c; prunes, boxes, 6 to 7c; half-boxes, 7 to 8c; dates, 4½ to 5c; dried apples, 5c; evaporated apples, 6½ to 7c; Egyptian onions, 2¼ to 2½c; Bermuda onions, $1.50 per crate; cocoanuts, $4 to 4.50 per 100 lbs; figs, 10 to 12c; Sultana raisins, 6½ to 7c.

DAIRY PRODUCE, ETC.—The butter market is very quiet, with stocks ample and prices easy. We quote: Dairy tubs, 14 to 16c; old stocks, 8 to 12c; creamery, roll, 19 to 20c; do tub, 17 to 18c. Eggs are steady at 10 to 11c. Cheese is unchanged at 8c.

SUGAR—There has been a further easing of the market here in common with other centres. Trade is quiet, despite the fact that the berry season is at hand. Traders generally are prety well supplied. We quote: Granulated, 4¾c; yellows, 3⅝ to 4c; Paris lump, 6c; powdered, 5¾ to 6c.

MOLASSES—The market is lower. Complaint is made of some price cutting in Barbadoes. Stocks are not excessive, and quality generally is good. We quote: Barbadoes, 27 to 29c; Porto Rico, 32 to 34c; New Orleans, 30 to 34c; Antigua, 25 to 26c; Nevis, 25 to 26c; syrup, 36 to 38c.

FISH—Trade in cured fish is very dull, whether in dry, pickled, or smoked sorts. The trade in fresh fish cannot be called very satisfactory either, as heavy supplies have depressed the market all round. Large shipments of mackerel, salmon, lobsters and some other fish are going forward from provincial points to Boston. There is still a fair catch of alewives here and the salmon catch is fair, but shad are a short supply this season. The packers get good supplies of haddock and cod, and halibut is also coming in, but in small lots. In dry codfish there is a wide range in quotations. We quote as follows: Large cod, $3 to 3.25; medium, $2.90 to 3.10; pollock, $1.20 to 1.25; bay herring, $1.25 to 1.30 per half-bbl; new smoked, 4 to 5c; Canso, $4 to 4.50 per bbl; shad, half-bbl, $5; Shelburne, $2.75 bbl, 1.65 half-bbl; boneless, 2½ to 8c; fresh Gaspereaux, 50c; smoked do, 80c; salmon, fresh, 11 to 12c; mackerel, fresh, 10c each; lobsters, small, 3 to 4c; medium to large, 5 to 6c.

PROVISIONS—The market is dull and easy. The trade is well supplied. We quote: Clear pork, $14 to 14.50; mess, $13.50 to 14; beef, $12.25 to 12.75; domestic mess pork, $13.75 to 14; hams, 9½ to 10c; rolls, 7½ to 8c; pure lard, 8½ to 9c; compound, 7c.

FLOUR, MEAL AND FEED—The flour market is easy at the decline. The local millers have cut the price of cornmeal to a very low figure. Middlings and bran, oats and peas are lower. There is nothing doing in hay. Beans are dull and unchanged. We quote: Manitoba flour, $4.55 to 4.60; best Ontario, $4.30 to 4.40; medium, $4.20 to 4.30; oatmeal, $3.10 to 3.25; cornmeal, $1.95 to 2; middlings, in bulk, car lots, $15.50 to 16; bran, do do, $14.50 to 15; hay, $10.50 to 12; handpicked beans, $1 to 1.10; prime, 90c to $1; oats, 31 to 32c for Ontarios; barley, $3.50; round peas, $1.15 split peas, $3.30 to 3.50; yellow eye beans, $1.75.

ST. JOHN NOTES.

J. Hunter White, the well-known young broker and produce merchant, is away on his wedding tour.

The arrangements for next fall's big exhibition here are being steadily carried on, and we are promised a much better show than the very successful one of last year.

Many of our merchants have taken up their summer residence at points along the rail a few miles out of the city. Rothesay and Westfield are favorite and charming resorts.

Fresh salmon were cheap last week. They sold out of the boats one day at 7c per lb. The large and early supply of mackerel this season has cut into the salmon market in Boston and other cities.

Summer travel from the States has begun, but the rush will not set in until after the Fourth of July. The I.S.S. Co. begin their daily steamer service between here and Boston on June 29. The company have three fine steamers on the route.

George H. Beaudoin, representing Ewing & Co., of Montreal, died at the Dufferin Hotel here on Sunday last, of inflammation of the bowels. He was ill for three weeks, and his wife was with him at the end. The remains were taken to Montreal.

Tenders are asked for important additions to the wharf and warehouse accommodation for steamships at this port, to be ready for next winter's business. It is stated that Furness, Beaver, Donaldson, Allan and French line steamships will engage in the winter export and import trade through St. John next winter.

There are probably more merchants on the stump in St. John in this Federal election than in any former one. With three tickets in the field, and the winter port question a very live issue, the merchants have taken one side or another, and quite a large number have discovered that it is almost as easy to talk on the public platform as to handle a wily customer. And they are at

Bellhouse, Dillon & Co.
MONTREAL
CHEMICAL IMPORTERS
Sal Soda | Bicarb Soda | Sulphur
Bluestone | Borax | Epsoms, etc.

BUTTER and EGGS
Consignments of the above and all produce solicited. Highest prices obtained.
Prompt returns. Correspondence Invited.
References—Bradstreet's Agency.

H. P. Gould & Co.
Wholesale Produce and Commission Merchants,
80 Colborne St., TORONTO

ALBERT PAIN . . .
36 Merrick St.,
HAMILTON, ONT.
PRODUCE AND COMMISSION MERCHANT
Strawberries and spring vegetables are now in. All orders promptly attended to.
TELEPHONE 1211.

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. ETC., ETC.
Wholesale trade only.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes secured in tin.
Special Agent for the Dominion
C. E. COLSON - MONTREAL

VINEGARS
Made under Government Supervision. Absolutely pure.

BADGEROW SCOTT & CO.
79 and 81 JARVIS ST. TORONTO.

The Confidence of Your Customers
Is what you want to make your business successful. You can only obtain it by selling the best goods.

"GOLDEN" FINNAN HADDIES
Are everywhere acknowledged to be the "Best Canned Haddies" on the market. Sell "Golden Haddies" and note the increase in your sales in that line.
New Pack Now Ready

NORTHRUP & CO.
St. John, N.B.



IF YOU CANNOT SATISFY

Customers from the stock of Baking Powders you carry —and this is a very general complaint with the trade— the remedy is simple. Get a supply of **JERSEY CREAM BAKING POWDER.** Pure and Sure.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

CHATHAM, ONT.

DON'T RISK BEING FINED . .

by selling adulterated Vinegar made from wood ashes, and other such trash. We make

Malt Vinegar
White Wine Vinegar
and
Cider Vinegar

of guaranteed purity, and the price is right. Send us a card if you would like quotations.

T. A. LYTLE & CO. Vinegar Manufacturers
TORONTO

Whittamore's "Dandy" Tan Dressing

Combination cleaner and shiner.
1 doz. in box. $2 per doz.

JOHN SLOAN & CO.

Wholesale Grocers **TORONTO**

RIO COFFEE

Now arriving
Ex ss. Dalecarba
Usual Choice Selection

WARREN BROS. & CO.

Wholesale Grocers,

35 and 37 Front St. East, Toronto.

TEA TEA TEA

Medium and Low-Priced.

Japan, Hyson and Congou

Best value in Canada.
Write for samples and prices.

T. KINNEAR & CO.

49 Front St. East, TORONTO



50 Casks Best Imported Chicory

EWING, HERRON & CO.

Coffee and Spices

. . . MONTREAL

A GOOD SELLER

To know is to appreciate.



W. CLARK - MONTREAL

Currants...

FINE FILIATRA

A shipment of cases and half-cases now in store.

PERKINS, INCE & CO.

TORONTO.

We are offering this week some rare values in

VALENCIA . .
MALAGA . .
AND . .
CALIFORNIA

Raisins

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

THERE'S MANY A SLIP
BETWIXT CUP AND LIP

BUT NEVER ANY DISAPPOINTMENT IN

All grocers keep them for a good reason. And the people will have them because they are the best.

JAMIESON'S BISCUITS

Manufactured by
R. E. JAMIESON - OTTAWA

it, hammer and tongs. The quiet condition of general business affords them time, and the campaign managers furnish the opportunity.

The financial statement of the St. John Street Railway Co. presented at the stockholders' meeting, Wednesday of last week, showed a net profit, after providing for interest and all charges, of $31,789.03. From this, two dividends of 2 per cent. each have been declared, using up $20,000, and $5,000 has been put to suspense account and $6,789.03 to profit and loss, The assets of the company are $1,023,397.42.

HALIFAX TRADE GOSSIP.

WE are a community of traders and politicians down here by the sea. It has been correctly said of England that she is a nation of shopkeepers, and it can be said with equal correctness that we of Halifax are a community of traders. Halifax is the national gateway of Canada. Summer and winter its noble harbor is open to receive the shipping of the world, should it come along. We can, somebody says, accommodate the navies of the world, but, somehow or other, only dear old England seems to tumble to the advantage. It is true our West India business has fallen off. There was a time when our docks would be crowded with trim little brigantines, which carried our fish to the denizens of the sunny islands and brought back cargoes of sugar, molasses and rum. Now there are none of them. The subsidized and unsubsidized steamers do all the trade. The new way is the swiftest, but, somehow or other, our merchants sigh for the good old times of the brigantine. We don't send out as much fish now as we did in the days gone by, but if the natives of the West Indies have tired of our fish it is not our fault. In the good old days fortunes were made in the West India business here. They are being spent by the sons of the men who made them.

Halifax lost the West India business, but it has not lost heart, and we are expecting big things when the direct fast line is established.

As I said, we are politicians as well as merchants. We can drive a bargain or make a speech. We are now making the speeches. Business is dull, says the merchant, and he orders his team and drives to some rural settlement and expounds the trade policies of the Government and Opposition to his entire satisfaction. "Business is dull on account of the elections." That is the general cry. We are forced to accept the statement or go look for proof. But we can't help thinking that people must eat and have wherewithal to be clothed (to say nothing of the drink), even if an election is approaching. Perhaps after all there is considerable of the imaginary in it all. Because an election is on we think times are dull, and we are content to let everything slide until it is over. Thank goodness, we won't be able to use that excuse after the 23rd, for it is only an excuse to get clear of business. For my part, I don't believe trade is duller than on any corresponding period in any other year. Our imports and exports keep up just the same. The price of cod went down in the W. I. market, but the price of fresh mackerel went up in the States, and we had an abundant catch, too. Certain it is there has not been a spring for many a year when so much money was being paid out in Halifax for labor, public works to the extent of $2,000,000 being in course of erection, and labor, skilled and unskilled, in demand. Failures are few and far between, and we have the prospect of an abundant apple crop in the Annapolis Valley, coupled with the knowledge that the apple crop in England is a failure. But for all that, when the elections are over, we will be crying for the fast line to stimulate trade. See if we don't.

THE MARKETS.

You can buy three dozen fresh case eggs for 25 cents. That is the price paid for them on P.E. Island. But you can only buy them at one store, and that store is at the north end, the part of the city which is getting the lion's share of the retail trade to-day, because it is the portion of the city in which the working people reside. Eggs are a drug on the market, and will be unless shippers hold up for a few weeks.

The butter market is in a healthy state. Desirable stocks are in demand, and retail at 23 and 24c. Jobbers' quotations are about 18c. for new creamery and 19 to 20c. for creamery prints. Townships dairy is worth 16 to 17c. in a jobbing way.

Dealers report a slight movement in cheese, new grass jobbing at 8½c.

In green fruits the indications are for higher prices in oranges and lemons. Valencia oranges are worth $6 for 420 count, and Messinas $3.75 to $4 in cases of 150 to 200. Lemons are quoted at $3.50 to $4, 300 count, for choice fruit. Bananas are in good demand, and the fruit on the market is excellent. The tendency is stronger in price, the quotations being $2.25 to $2.50 per bunch for fancy stock. Egyptian onions are plentiful, and sell at $2.25 per 100 lbs. Bermudas are worth from 90c. to $1.10 per bag. Pineapples are coming in more freely, and sell at $1.65 to $1.90 per doz. American tomatoes have arrived in limited quantities, and as they are high on the other side, so are they high here. Some nice Bermuda tomatoes sold at 70 to 75c. per bag this week. They arrived on the Alpha. Very few strawberries have been received. Natives will be on the market in two weeks.

There is no change in the domestic sugar market. Jobbers are filling orders at 4¾ and 4⅞c. for ordinary sized lots of granulated, and yellows at 3¾ to 4¼c., according to grade and color. Three cargoes of

BUSINESS CHANCES.

COMMISSION FIRM IN VICTORIA, BRITISH Columbia, desire few good agencies pertaining to grocery trade; can furnish first-class references. Address No. 999, care Colonist office, Victoria, B.C. (25)

We Desire Simply
to call your attention to the fact that
"SCIENTIFIC"
STOVE PIPE VARNISH
is a good thing to offer now for use on
GRATES,
REGISTERS,
GAS STOVES, ETC.
"The Little Red Tin"



See prices in market quotations Toronto.

MONEY MAKERS ALL!

PURE GOLD

Baking Powder
Flavoring Extracts
Coffees, Spices
Mustards, Herbs, etc.
Tomato Catsup, plain or sweet
Blackings
Peerless Washing Compound
Soaps, etc., etc., etc.

The Established Standard Goods of Canada.

Write us for Price List. See our Travellers.

PURE GOLD M'F'G.CO. 31&33 FRONT ST.EAST. TORONTO.

molasses arrived since last report. Barbadoes has declined 1c., and Porto Rico quotations are also a fraction down. Some small lots are moving, and a sale of 60 puncheons, held over from last year, is reported. Quotations are: Extra choice Demerara, 38 to 40c.; fancy Porto Rico, 35c.; good do., 33c.; Antigua, 26c.; St. Kitts, 26c.

In fish stuffs there is very little change. Some shipments have been made to the West Indies, Musgrave's new steamer taking quite a cargo. Fresh mackerel is down in price, but the total catch is being sent to Boston iced.

Breadstuffs remain steady. Quotations in flour remain same as last week, viz.: Ogilvie's or Five Lilies, $4.45 to $4.60; Ontario made Manitobas in wood, $4.20 to $4.30; Manitoba shipments, in sacks, $4.15 to $4.25; Ontario and Manitobas mixed, for patents, $4.25 to $4.35; 90 p.c., $4.05 to $4.15; low grades, $3.35 to $3.60.

THEIR REPORT IS FAVORABLE.

Mr. George Wedlake, of Brantford, mechanical superintendent of the Cockshutt Plow Co., has returned with the local manager, Mr. A. E. Mott, from a trip through almost every district in the province and the Territories as far as Moosomin, the M. & N.W. district being the only portion not yet inspected. They are of the opinion that the amount of wheat in crop is not far short of last year, and every farmer spoken to on the subject said the grain was as far advanced at present as during the corresponding week of 1895. The farmers had to work harder this year, but the results have amply repaid them. In the districts around Morris, Dominion City and Emerson, where it was impossible to sow wheat in time, the farmers are all sowing flax, which is a very profitable crop, but somewhat trying on the soil.—Free Press, Winnipeg.

CALIFORNIA PRUNES.

The California Fruit Grower says in its issue of the 6th inst.: "The stock of prunes remaining on hand is limited to about 30 cars, and these are fast going into consumption, but at low prices. The general market is weak in tone, and we learn of sales at less than a 3c. basis for the four sizes. And as to the growing crop, conditions are at present favorable for a larger crop than last season. This may all change before the month of June has passed. In the great San Joaquin valley, where the crop was a failure last year, this season promises a good crop. The Santa Clara valley promises a larger crop than last season, while some sections in the north are short. Indications point to better than 60,000,000 pounds cured prunes for crop of 1896. Oregon prunes are largely a failure this season. Europe reports the promise of a good crop."

A NEW FISH SALT.

AN Inverness paper has the following from its Stornoway correspondent with regard to a fish salt which will, it is expected, revolutionize the fish-curing trade. "No little interest was occasioned at the fish mart by the appearance of Herr M. Stare, of Charlottenburg, Germany, who came to Stornoway to introduce a fish salt which, in his estimation, is to revolutionize the fish-curing business. He claims that fish treated with this salt can be kept for an indefinite period—say for months—in a perfectly fresh condition. He also maintains that his salt is capable of curing the fish with the addition of a little ordinary salt. During his stay he purchased some herrings and put them up in small barrels treated with his preparation. Mr. Stare returned to Germany a few days ago, but left these barrels behind to be examined in the course of a month or two with a view to proving the efficacy of his preparation. He also left samples of the salt in the hands of various curers in town." The opening of the barrels will be waited for with interest, as if the salt comes up to expectations it will mean the beginning of a new era in fish-curing trades.

Speculation is all right in its place, but its place is not giving a man credit, speculating upon his honesty to pay you. There should be no speculation as to whether a man who asks credit is able to meet his obligations.

THE IRELAND NATIONAL FOOD CO.

Toronto, Ont.

Manufacturers of ....

Breakfast Cereal Foods

Write for Samples and . . . Price Lists.

Special attention given to . . . Mail Orders.

HINTS TO BUYERS.

DAWSON & Co., of Brampton, are handling from 100 to 150 crates of strawberries per day at the warehouse in that town.

Large shipments of potted meats are arriving this week for Davidson & Hay.

The Port Fish Co., Toronto, is in receipt of Lake Winnipeg white fish.

Another large direct shipment of currants is to hand this week for Davidson & Hay.

Warren Bros. & Co. are in receipt of a shipment of green Rio coffee this week. The samples are good.

Davidson & Hay are offering Wilson's root beer and Bull's ginger beer to retail at 10c.

The proceedings recently taken against makers of and dealers in spurious vinegar are causing grocers who value their reputation to buy only from reliable manufacturers. T. A. Lytle & Co., who are known throughout Ontario for the purity of their goods, report a decided increase over last season in vinegar sales.

Clemes Bros. have received two carloads of water-melons during the week direct from Florida.

Davidson & Hay are showing some particularly good values in low-grade Japan teas.

W. H. Gillard & Co. are offering a fine line of Young Hyson, which can be retailed at 25c. and leave a good margin.

English spiced sweet gherkins are being sold by A. E. Richards & Co., in pint and half-pint bottles. The price is low.

"Repeat orders for East India pickles are coming in very freely," say A. E. Richards & Co. This delicious pickle is fast becoming popular.

W. H. Gillard & Co. beg to advise the trade that they have another shipment of Gillard's pickles, and will now be able to fill all orders.

Warren Bros. & Co. have in stock a shipment of Filiatra currants in cases and half cases; also Crosse & Blackwell's marmalades, olives and pickles.

Blair's liquid rennet is being imported by A. E. Richards & Co. It is put up in handsome packages and its purity and strength are well known.

Dawson & Co., of Toronto, are in receipt of a carload of new potatoes from St. Louis, Mo. They also have a car each of cucumbers and "Crystal" tomatoes.

Pilgrim Bros.' summer beverages are steadily and rapidly becoming the warm (or rather cool) favorites of the public, so the wholesale agents, W. H. Gillard & Co., say.

Marshall & Co., Aberdeen, Scotland, report a steadily increasing demand for their kippers, bloaters, herrings in tomato and an-

Exaggeration . . .



Is a poor factor to use in selling goods. Plain facts are best. When showing our goods, just tell your customers what we have been telling you about their purity and cleanliness, and induce them to make a personal test. One sale will always lead to others.

DELHI CANNING CO., DELHI.

Cannot be excelled . . .



FOR

COTTAGE AND PALACE

CRUISE AND CAMP

. . . If your wholesale grocer cannot supply you, write us . . .

A. F. MACLAREN & CO. - Toronto



East India Pickles

Are preserved with a dressing of the finest and best selected spices and condiments gathered from all parts of the world, but more especially from the East Indias. Try them and you will use no other.

Good Sellers
Good Profit

Large bottles—
1 dozen in a case.
Small bottles—
2 dozen in a case.

A. E. Richards & Co. Canadian Agents **Hamilton.**

GROCERS

SHOULD BUY

Knox's Sparkling Calf's Foot Gelatine

It is unequalled by any other make.

No. 1. Knox's Sparkling . . . Calf's Foot

The purest and best in the world to-day. Dissolves in two minutes. Makes 2 quarts jelly.

No. 3. Knox's Acidulated . . . Gelatine

This is Knox's Sparkling Calf's Foot combined with pure fruit acid. No lemons are required in making jellies. Makes 2 quarts.

THE MOST EASILY PREPARED. MAKES THE FINEST JELLIES.

A. E. Richards & Co. *Canadian Agents* ***Hamilton***

Do you keep Silver Dust Washing Powder ?

In justice to yourself, and in justice to your customers, you ought to. It is a quick and harmless washing compound that may be used for all purposes where soap is commonly used. Try a sample from your wholesaler.

SILVER DUST MFG. CO. - - HAMILTON

chovy sauce, and fresh herrings. These goods have become a staple article in Canada.

Morton's and Marshall's canned herrings are leading summer goods with the Eby, Blain Co., Ltd.

The progress in the popularity of Ceylon tea continues steadily. Laporte, Martin & Cie. report good sales of their "Victoria" and "Princess Louise."

Cunningham De Fourier's celebrated potted fish and game delicacies are being offered by the Eby, Blain Co., Ltd., at very low prices.

Buyers looking for fine Moning tea can procure same from Lucas, Steele & Bristol. The firm also have excellent value in gunpowders and Oolong.

The Eby, Blain Co., Ltd., are offering special bargains in California dried fruits for the next two weeks. They have an assortment of peaches, pears, prunes, egg plums and apricots.

"Yes," say Lucas, Steele & Bristol, "our berry sugar is selling better every day. We also have a big demand for our XXX line. People have found out its purity and keeping qualities."

Another week of lively selling of the fresh cargo of Barbadoes malasses is reported by Laporte, Martin & Cie. This molasses seems as popular as ever with the trade, and is especially choice this season.

"Magic" soda, (bi-carb.) is just to hand with Lucas, Steele & Bristol. It is packed in cases of 30 1-lb. and 60 ½-lb. packets, 60 pounds in all, quality is first class, and being handsomely put up it looks well on the shelves.

Another shipment of Marshall's Scotch herrings has just been landed, consisting of kippers, bloaters, herrings in anchovy and tomato sauce, fresh herrings, etc. The goods are consigned to the leading wholesale trade throughout the country.

The Eby, Blain Co., Ltd., report the arrival of a large shipment of Filiatra currants in barrels, half-barrels, cases and half-cases. "The sales of our 'Kolona' Ceylon tea are increasing rapidly, and it is becoming more popular every day," so say the Eby, Blain Co., Ltd.

J. W. Beardsley's Sons, New York, packers of shredded codfish, "Acme" sliced smoke beef and "Star" boneless herring, the last two in tins with keys, wish to call the attention of the trade to their prices on page 41, this issue, of THE CANADIAN GROCER. New stock of the above is now in the hands of jobbers throughout Canada, and at this season of the year "Acme" beef and "Star" herring are finding ready sale with all live retailers.

PERSONAL MENTION.

Mr. Theo. Leonard, of Detroit, representing Kingsford's Oswego starch, was in Toronto this week.

Mr. Joseph F. Eby, of the Eby, Blain Co., is enjoying a few days' fishing in the neighborhood of Havelock.

Mr. F. W. Dawson, manager of the Brampton branch of Dawson & Co., who has been visiting Great Britain, sailed for home on the 11th inst.

Mr. W. F. Carter has resigned his position with George Craig & Co., and will take the management of the grocery department, which Jerry Robinson & Co. are about to establish.—Free Press, Winnipeg.

Charles E. (Duke) Mellish, who for many years has been in the sample room of the Eby, Blain Co., Ltd., is now representing that firm on the Lake Shore territory and Niagara Peninsula. Charley possesses the qualities necessary to a traveler, and his success is assured.

Mr. Justice Burbidge delivered judgment in the Exchequer Court, Ottawa, on Monday, in the case of McKay's Sons & St. Lawrence Sugar Refining Co. v. the Queen, claim arising out of damages to steamship Acadia in Morrisburg Canal. Judgment for claimants upon the question of law with reference to Registrar to ascertain damages.



FOR THE *Whitest Lightest and Sweetest Cakes*

USE *Ocean Wave .. Baking Powder*

Manufactured by the . . .

HAMILTON COFFEE AND SPICE CO.

Hamilton, Ont.



This is a cut of our high Grocer Refrigerator which we make in three sizes. We also have two sizes in a low style of Grocer Refrigerator and in point of workmanship and efficiency cannot be excelled in this or any other country. We make them for Butchers', Grocers', Hotel and Family use. Call and see them or send for catalogue.

JOHN HILLOCK & CO.

165 Queen St. East, Toronto.

OBSERVE THOSE OWLS

On each package of genuine **"Instantaneous Tapioca."** It needs no soaking and very little cooking. Recipes and sample sent for the asking.

Howe, McIntyre Co.
MONTREAL, Que.

CANADIAN AGENTS

For Sale...

A retail Grocery and Liquor Business in a city west of Toronto. Capital chance for a man having about $5.000 capital.

ADDRESS –
"ALPHA,"
c.o. The Grocer,
(26) TORONTO

Siamese Twins



are debt and difficulty, difficulty and debt—they are inseparable. We need not discuss their causes here, either. What we want to point out is that no man with a family, or with large business interests at stake, should neglect life insurance. Stick to the policy you have, and when you want more insurance see one of our agents about it, or call in at Head Office. No medical examination is required for our pension. Bond policy and rates are away down.

MANUFACTURERS' LIFE INSURANCE COMPANY

HEAD OFFICE, **Toronto, Can.**

COLEMAN'S SALT



FAC SIMILE OF 5-LB. BOX.

UNEXCELLED FOR

Table or Dairy

Put up in . . .
BAGS,
SACKS or
BOXES.

IT WILL NOT HARDEN

There is money to be made by selling this Salt. Gives universal satisfaction. Our new 5-lb. box is the most attractive package for shelf display on the market.

Write for prices.

THE CANADA SALT ASSOCIATION

CLINTON, ONTARIO.

A Capital T

With which to begin a new era in your tea trade is

Appleton's Tea

It is composed of the finest spring pickings from the best gardens in India and Ceylon, skilfully blended in such a way that it produces a perfect cup—wholesome, fragrant and refreshing.

Drop a line for prices.

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

Spring Picked ! ! !

Skilfully Blended ! !

Attractively Packed !



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

YOUR BEST CUSTOMERS

Are not those who are looking for cheap teas, but rather those who seek a better tea than what they have been getting.

Tetley's Packet Teas

(INDIAN AND CEYLON)

Are what you should offer these. They are sure to please.

Joseph Tetley & Co.

14 Lemoine St., MONTREAL

T. KINNEAR & CO. 49 Front St. E., TORONTO

THE HUDSON BAY CO. WINNIPEG

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR.
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO THE QUEEN OF ENGLAND.



OVER

1,000,000

Packages sold weekly in Great Britain alone.

Largest sale in the World.

Wholesale Agents:

Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros.
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co.
Winnipeg: Sutherland & Campbell.

LIPTON TEA PLANTER **CEYLON**

Chief Offices: City Road, London, England.
United States Offices: 80 Front St., New York.



Tickled to Death

Everybody had to buy

Ceylon Teas

The Best Teas in every respect—in quality, flavor, healthfulness—are the wonderful teas of

CEYLON

The Finest Whisky in the World

Is

JOHN DEWAR & SONS'

(Distillers, PERTH, SCOTLAND.)

.. 50 MEDALS ..

Purveyors by appointment to Queen Victoria.
Under competition, the only Scotch drawn at the bars of Spiers & Pond, Ltd., London, England.
Highest Award International Exhibition, Edinburgh, 1890, Diploma of Honor and Gold Medal.

J. M. DOUGLAS & CO., MONTREAL, AGENTS.

EVERY GROCER HIS OWN EXPERT.

A PIECE of advice frequently found in trade papers, remarks Merchants' Review, is comprised in the following sentence: "Let every grocer qualify himself to judge of the quality of the goods he sells and, if he cannot do that, let him employ an expert to do the work for him." There are two reasons why grocers should lay this advice to heart. First, self-interest demands that they shall know something about the goods they buy, otherwise how can they avoid being cheated? Second, the public is entitled to some degree of protection at the hands of the merchants whom it supports.

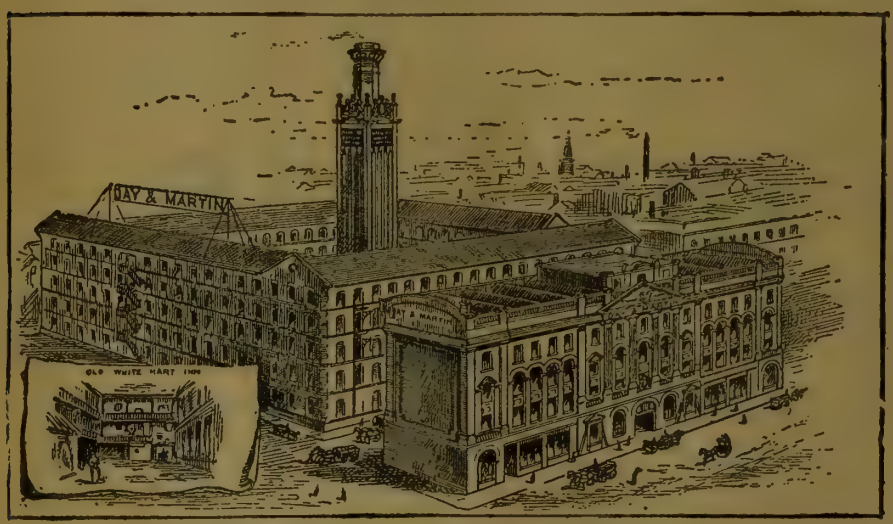
It requires considerable presumption on the part of a dealer in food products to offer to cater for consumers when he knows less about the products than the consumers know.

Ignorance of such matters is at the bottom of much of the adulteration the public is familiar with. A sample of goods looks well, is offered at a reasonable price, and the grocer is induced to purchase it, although it is a counterfeit which could not escape the scrutiny of the experienced dealer.

"Knowledge is power," has been well said, but in the grocery business to-day it is fast becoming indispensable. It is true that many inexperienced and untrained dealers manage to escape disaster by relying upon the rivalry of salesmen, but even the very large buyer, who notifies rival salesmen beforehand to be present in his office at such a time with samples and quotations, will sometimes slip up, through too much dependence upon the effects of the force of competition, because the salesmen themselves are not always posted on the goods which they are trying to sell.

Let every grocer be his own expert. It is not impossible, if he will take a little pains to learn.

Manufacturers by appointment to Her Majesty the Queen, H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record

DAY & MARTIN'S 97

Liquid and Paste Blacking
Black and White Cream for Patent Leather.

Russet Cream
For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD. London and Liverpool

MARTIN & ROBERTSON, Victoria and Vancouver, for British Columbia

E. T. STURDEE, St. John, N B., for Maritime Provinces.
CHAS GYDE, Montreal, for Ontario and Quebec.
TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

Grocers!

If our representative has not personally called on you, demand of your wholesaler when ordering.

Reliable French Stove Blacking,
Quickshine Stove Paste,
Moody's Nondustable 5-cent bar,
Electric Crown 10-cent bar.

These goods you will take pride in handling, and will be to your benefit financially. . . .

Alpha Chemical Co.
BERLIN

The **GRAND TRUNK RAILWAY**
System is the Great International Route
Between the **EAST** and the **WEST**

Is the ONLY LINE running THREE Fast Express Trains Daily (except Sundays) between

MONTREAL, TORONTO, DETROIT, NIAGARA FALLS, AND CHICAGO.

(For Sunday Service consult TIME-TABLE.)

IT IS THE GREAT SCENIC AND TOURIST ROUTE. The only Line affording delightful views of all the principal cities and points of interest along the picturesque banks of the St. Lawrence River and shores of Lake Ontario.

The only all-rail route from the West to Cacouna, Dalhousie, and other Seaside Sea-bathing Resorts on the Gulf of the St. Lawrence.

The direct route to Boston, New York, the White Mountains, Portland, Me., Old Orchard Beach, and all Sea-bathing Resorts on the Atlantic Coast.

It is the only route to the MUSKOKA AND MID-LAND LAKES, and the short line to OTTAWA.

Ask for tickets via the Grand Trunk Railway and see that they read that way.



"BUILD TO-DAY THEN, STRONG AND SURE, WITH A FIRM AND AMPLE BASE." —Longfellow.

DO YOU?

WISH THUS TO BUILD an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors

---

We always have . .

SALT

FOR ANY PURPOSE

Send card for prices.

VERRET, STEWART & Co.
QUEBEC AND MONTREAL.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St MONTREAL

Stearns Bicycle

The modern wheel for modern wheelers—the lightest of the strong—the strongest of the light.

AMERICAN RATTAN CO., TORONTO, ONT.
CANADIAN SELLING AGENTS

Boeckh's Brushes

A REFRESHING AND TONIC BEVERAGE

Lemon... Phosphate

This preparation is the natural acid of the lemon combined with acid phosphate, so highly esteemed as a tonic.

A teaspoonful in a glass of water sweetened to taste makes a delicious and cooling drink.

PUT UP IN PINT BOTTLES

THE PUBLIC ARE ASKING FOR IT
HAVE YOU ANY IN STOCK?

Prepared by . . .
THE JOHNSTON FLUID BEEF CO. - MONTREAL.

INDIAN & CEYLON TEAS **G.F.&J.GALT** 42 SCOTT ST. TORONTO BOOK ON TEA BLENDING MAILED ON APPLICATION

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. B. PEARSON, general merchant, of Victoria, B.C., has assigned with a statement showing assets of about $35,000 and liabilities of $50,000. Several Toronto houses are interested, but the principal creditors are in Montreal.

P. M. Lawrason, oils, London, has assigned to A. Robinson.

Mrs. Jane Taylor, groceries, Hamilton, has assigned to C. S. Scott.

William Stewart, grocer, Tilsonburg, has assigned to Joncas A. Graves.

Geo. E. Baker, grocer and butcher, Brigden, has assigned to W. J. Ward.

H. C. Mitchener, general merchant, Edgington, has assigned to S. Armstrong.

Joseph Brassard, general merchant, Tremblay, Que., is offering to compromise.

A meeting of the creditors of A. H. Tourangeau, L'Orignal, will be held to-day.

Joseph R. Thompson, general store and fish, Petit de Grat, N.S., has assigned.

R. J. Greenleese, general merchant, Thurso, Que., has compromised at 35c. on the dollar cash.

S. Warren, grocer, Wales, has compromised at 60 cents on the dollar, in four and eight months, secured.

John P. O'Neil, grocer, Halifax, has assigned his book debts and his stock has been sold under a bill of sale.

A meeting of the creditors of Max Davidson, general merchant, Slatington, Que., has been called for the 25th inst.

CHANGES.

The Windsor Salt Co. is applying for incorporation.

W. Segal is starting a general store at Mal Bay, Que.

The premises of Pelletier & Co., grocers, Quebec, have been closed.

Church & Howard, grocers, Brantford, have sold out to H. Wickham.

James Beer, grocer, New Westminster, B.C., has sold out to Mrs. J. Grant.

A grocery and liquor business has been started in Montreal by Dumontel Bros.

Joseph Horton is opening a grocery and liquor business in St. Henri de Montreal. Alex. Leduc, in a similar line of business in the same place, has sold out.

The stock of the stores owned by Josiah Graham at Lambton Mills and Cooksville have been sold by the assignee, Mr. J. P. Langley, to R. W. Elliott, for a lump sum. The estate will probably pay about 55c. or 60c. on the dollar.

SALES MADE AND PENDING.

The stock, etc., of the estate of Neill & Small, general merchants, Kincardine, are advertised for sale by auction on the 24th inst.

The stock, etc., of Munn & Co., grocers, Paris, are advertised for sale by tender.

The general stock, etc., of L. D. Stanley, Lucan, are advertised for sale by auction on the 19th inst.

The general stock of C. Mair, general merchant, Keetowna, B.C., has been sold at 50c. on the dollar.

The general stocks of the estate of D. Daniels, Bracebridge and Burk's Falls, are to be sold by auction on the 24th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Kinloch, Lindsay & Co., wholesale grocers, Montreal, have dissolved.

H. W. Booth and J. F. Garrow have formed a partnership to carry on business in Ottawa as grocers, under the style of Booth & Garrow.

FIRES.

B. W. Ralston & Co., grocers, Amherst, N.S., have been burned out.

DEATHS.

F. Johnston, grocer, Oheweken, Ont, is dead.

Edwin Harvey, grocer, Brantford, is dead.

W. Chase, of W. Chase & Co., general merchants, Shuswap, B.C., is dead.

Joseph McNeil, general merchant, Windsor, N.S., is dead.

SWALLOWED UP!

Do you remember the story of the penurious man who accidentally swallowed a five-dollar gold piece? says a press circular. A doctor was immediately summoned and the stomach-pump was applied; but, notwithstanding the most desperate efforts for more than five hours, the total amount that could be obtained was $2.69.

Here is a case where the money was all there, but it couldn't be taken out under the circumstances. There are a good many grocery stores where the profits are all there, but it couldn't be taken out under the circumstances. The trouble in the first place was a penurious man, in the others it is penurious and shiftless management.

It is not a question of a lack of trade. It is a lack of that handsome margin of profit which there should be on the business—which there would be on it if it were done on business principles.

A GENTLE HINT.

According to The Grocery World, the following rhyming announcement was recently found on the wall of a grocery store:

"My friends did come and I did trust 'em.
I lost my goods and lost my custom.
To lose them both did grieve me sore,
So I resolved to trust no more."

A gentle hint that everybody ought to take without offence.

Consignments Stored in Bond

And shipped, when sold, to proper addresses. Specially convenient for consignments partly sold in transit.

BLAIKLOCK BROTHERS, MONTREAL

A Special Session

From July 6 to July 31, for Teachers, Students and others, at the

CENTRAL Business College

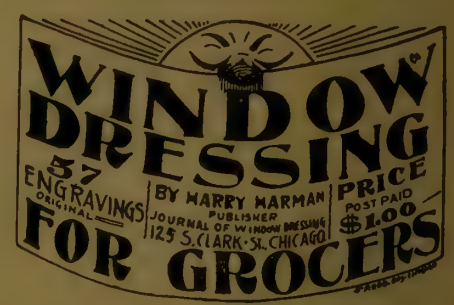
Toronto, Ontario.

Particular attention to Bookkeeping (by Business Practice), Penmanship, Shorthand and Typewriting.

An opportunity to combine pleasure with profit. Don't miss it. A postal will bring you all particulars.

Address

W. H. SHAW, Principal,
Cor. Gerrard and Yonge Sts.



HART BROS. & LAZIER

Stoneware Manufacturers

BELLEVILLE, ONT.





BEST NEW JERSEY CLAY

ASK FOR PRICES

"SANITAS"

NATURE'S GREAT DISINFECTANT.

Non-Poisonous. Does not Stain Linen.

FLUID, OIL, POWDER, &c.

HOW TO DISINFECT — A valuable Copyright Book giving simple directions "How to Disinfect" in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application.

THE SANITAS Co., Limited, BETHNAL GREEN, LONDON, ENGLAND.

A pushing Agent wanted in each Canadian City.



Cooking is Troublesome Work

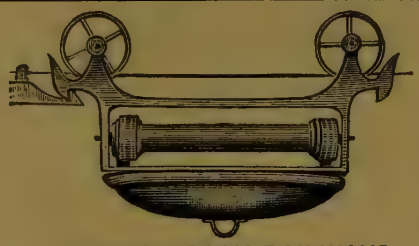
At any time. It's more than troublesome during the hot summer days. Those who have tried our cooked meats have found out that it is altogether unnecessary. There is ample variety for a pleasant bill of fare all through the season. Write for our list.

LAING PACKING & PROVISION CO. - - MONTREAL

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**



CHAMPION CASH RAILWAYS

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

Summer Salt

Especially for the better class of trade and such as is required by Summer Cottagers, Campers, Fishing and Hunting Parties, is much better when sold in cardboard packages. We supply all the Wholesale Grocers in Toronto with

"Windsor" Salt

put up in this manner. You can order from any traveller.

48—2 lb. packages per case $1.50
24—5 lb. " " 1 80

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

LIVE GROCERS . . .

BUY *and sell*

ADAMS' ROOTBEER

OTHER GROCERS . . .

BUY IMITATIONS AND *keep them*

The People want the Genuine

ADAMS' which is advertised in 300 of the best Canadian newspapers.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.

ASK FOR

MOTT'S

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



IT WON'T DO



When your customers ask for

SOUTHWELL'S

JAMS, JELLIES AND MARMALADES



DON'T GIVE THEM ANY OTHER LINE

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

CURRENT MARKET QUOTATIONS

TORONTO, June 18, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	1 75
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	15
Dominion—	
¼ lb. tins, 4 doz. in case.....per doz.	1 00
½ " 3 " ..... "	1 75
1 " 2 " ..... "	3 00
10 lb. boxes .....per lb.	20
30 lb. pails..... "	20



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1 lb. tins, 2 doz. in case.....per doz.	1 20
½ lb. tins, 3 doz. in case..... "	90
¼ lb. tins, 4 doz. in case..... "	60

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'k'g Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

MAPLE LEAF BAKING POWDER.

½ lb. glass jars	$1 25
1 lb. glass jars	2 00
1 lb. Sealer Jars	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles	1 60
3. "	1 90
4.	

Polishing Cream. (1 gross cases)	per doz.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross.
CROWN PARISIAN DRESSING	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	per gr.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

	gross.	¼ gross.	doz.
Scientific Stove Enamel	7 50	2 00	75
Scientific Stove Pipe Varnish	9 00	2 50	90
Scientific Furniture Polish			1 25

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz. net.
"Imperial," extra fine, 8, 4 strings..	$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90
'Standard," select 7, 4 strings..	2 75
" " 6, 3 strings..	2 60
" ' 5, 3 strings..	2 40

BIRD SEEDS.

BART. COTTAM & CO.

"Cottams" Bird Seed	0 07
Warblers Bird Seed	0 06¼
Belgian Bird Seed	0 06
International Bird Seed	0 05½
German X Bird Seed	0 05
German Bird Seed	0 04½
London Bird Seed, bulk 25 lb. cases	0 05
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03

CANNED GOODS.

	per doz.	
Apples, 3's	$0 80	$0 95
" gallons	1 80	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 85
Corn, 2's	0 55	0 70
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	1 00	1 10
" Sifted select	....	1 10
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's	1 65	1 75
" 3's	....	2 10
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 50	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 80	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 40	2 00
Strawberries, choice, 2's	1 90	2 40
Succotash, 2's	....	1 15
Tomatoes, 3's	0 80	0 95
Lobster, talls	1 85	2 25
" flats	2 50	2 60
Mackerel	1 10	1 20
Salmon, Sockeye, talls	1 35	1 45
" " flats	1 60	1 75
" Cohoes	1 10	1 15
Sardines, Albert, ¼'s tins	....	0 13
" ½'s tins	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener	....	0 12½
Sardines, key opener, ½'s	....	0 10½
" " " " " ¼'s	0 10½	0 11
" " " " " ½'s	0 18½	0 19

LOTS OF STARCH

Being used now on summer washables. Good results are only obtainable from good starch. Our

Silver Gloss Starch

gives a clean, ivory like finish, and dealers and consumers can safely rely upon it wherever a perfect gloss is required.

EDWARDSBURG STARCH CO. Cardinal

Sardines, other brands 9¾ 11	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.....	1 10	1 15
Kippered Herring, 1-lb.....	1 65	1 90
Herrings in Tomato Sauce....	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce ..	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters.....	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.....	1 40	1 50
" 2 lb.....	2 60	2 75
" 4 lb.....	5 50	5 80
" 6 lb.....	8 50	8 80
" 14 lb.....	17 50	18 00
Roast Beef, 1 lb.....	1 40	1 50
" 2 lb.....	2 60	2 75
Luncheon Beef, 1 lb	1 60	1 70
" 2 lb.....	2 75	2 85
Brawn 1 lb.....	1 30	1 40
" 2 lb.....	2 35	2 50
" 6 lb.....	6 60	6 80
" 14 lb.....	14 50	15 00
Ox Tongue, 1½ lb.....	7 00	7 20
" " 2 lb.....	8 50	8 80
" " 2½ lb.....	10 75	11 00
Lunch Tongue, 1 lb.....	3 35	3 50
" " 2 lb.....	6 50	6 80
Chipped Beef, ½ lb.....	1 60	1 70
" " 1 lb	2 65	2 80
Pigs' Feet, 1 lb.....	1 65	1 75
" " 2 lb	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb.....	70	75
Potted Meats, Tongue or Ham ½ lb.....	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.....	70	75
Potted Deviled Ham or Tongue, ½ lb.....	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.....	3 00	3 15
" " 1 pt.....	2 00	2 10
Gelatine of Boar's Head, 2 lb...	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.....	3 00	3 10
Plover Roast.....	5 00	....
liced Gold Band Bacon.....	3 00	....



Acme Sliced Beef.
No, 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz
2 doz.... 1 4z





(CANADIAN.)

Comp Corn Beef, 1-lb. cans ..			$1 40	$1 50
" " " 2 " ..			2 40	2 55
Comp Corn Beef 4-lb. cans ..			....	....
" " " 6 " ..			7 75	8 25
" " " 14 " ..			16 00	18 00
Minced Callops	2	" ..	....	2 60
" "	2	" ..	2 60	2 65
Lunch Tongue	1	" ..	3 40	3 50
" "	2	" ..	....	6 00
English Brawn	2	" ..	2 75	2 80
Camb Sausage	1	" ..	....	2 50
" "	2	" ..	....	4 00
Soups, assorted	1	" ..	....	1 50
" "	2	" ..	....	2 25
Soups and Boull.	2	" ..	....	1 80
"	6	..	....	4 50

Codfish. per doz.

Beardsley's Shredded, 2 doz. pkgs.... 0 90

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages ..	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs ..	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages.....	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces.....	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces.....	0 90
Orange Sappota, 160 1c pieces.....	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces.....	1 00

CHOCOLATES & COCOAS.

CADBURY'S.

Cocoa essence, 3 oz. packages.....	per doz. $1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	per lb, 0 40
Rock Chocolate, loose.....	0 37½
" " 1-lb. tins.....	0 40
Cocoa Nibs, 11-lb. tins.....	0 40

TODHUNTER, MITCHELL & CO.'s.

Chocolate—	per lb.
French, ¼'s—6 and 12 lbs.....	0 30
Caraccas, ¼'s—6 and 12 lbs.....	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs.....	0 26
Diamond, ¼'s—6 and 12 lbs.....	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs..	0 30
Pearl, " " " " ..	0 25
London Pearl, 12 and 18 " ..	0 22
Rock " " " " ..	0 30
Bulk, in boxes.....	0 18
	per doz
Royal Cocoa Essence, packages.....	1 40
Cocoa— EPPS'.	per lb.
Case of 112 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s.....	0 42
"Gold Medal" Sweet, 6 lb. bxs..	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 6 lb. bxs.	0 24
Fry's "Monogram," ⅛'s, 6 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box..	2 40
" ½'s, " ..	....
" 1 lbs. " ..	....
Homeopathic, ¼'s, 14 lb. boxes ..	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'S.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb.	0 30	
Mott's Prepared Cocoa	0 28	
Mott's Homeopathic Cocoa (¼'s)....	0 32	
Mott's Breakfast Cocoa (in tins).....	0 45	
Mott's No. 1 Chocolate	0 30	
Mott's Breakfast Chocolate.....	0 28	
Mott s Caraccas Chocolate	0 40	
Mott's Diamond Chocolate	0 22	
Mott's French-Can Chocolate.....	0 18	
Mott's Navy or Cooking Chocolate ..	0 27	
Mott's Cocoa Nibbs.....	0 35	
Mott's Cocoa Shells.....	0 05	
Vanilla Sticks, per gross	0 90	
Mott's Confectionery Chocolate. 0 21	0 43	
Mott's Sweet Chocolate Liquors. 0 19	0 30	

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz..	$3 75
Cocoa Essence, ½ lb. tins, per doz..	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb	0 35

WALTER BAKER & CO.'s

Chocolate—	
Premium No. 1, boxes, 12 lbs. each..	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caraccas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.....	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each..	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb....	0 50
Breakfast Cocoa—	
In bxs, nd 12 lbs. each, ½ lb., tins.	0 49

COFFEE.

Green.

	per lb.	
Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio.....	0 20	0 21½
Plantation Ceylon	0 29	0 31
Porto Rico.....	0 24	0 28
Guatemala.....	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 28
Mocha and Java.....	....	0 35
Old Government Java 0 30	0 32	0 36
Arabian Mocha	....	0 35
Maracaibo	0 28	0 30
Santos	0 25	0 27

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS

Just the thing for summer cottages and campers. These flours are put up in handsome packages and hold their strength. There is nothing handier or nicer. They are in four varieties: Pancake, Tea Biscuit, Bread or Graham flours. They are all ready for use, with directions in each package. Drop us a line for quotations.

The F. F. DALLEY CO., Ltd.

Hamilton, Ont.

Batty's

NABOB PICKLES and ... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM.

. . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada — Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy **plug tobaccos duty paid.** Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street — Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. OFFICE, Vancouver, B.C.



A GLASS PITCHER

. . . *Free*

with Adams'

TUTTI FRUTTI

ASK YOUR WHOLESALER FOR IT

ADAMS & SONS CO.

11 & 13 Jarvis St., Toronto, Ont.

RUSKS

WHEN YOU WANT RUSKS
DROP US A LINE

We are putting out something nice—Splendid morsel for invalids.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. 7 FRONT STREET EAST, TORONTO. Charles J. Peter.

DRUGS AND CHEMICALS.

Alum	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03½
Borax	0 10 0 12
Camphor	0 80 0 85
Carbolic Acid	0 25 0 50
Castor Oil, 1 oz. bottle, p. gross	.... 4 20
" 2 " " "	.... 6 00
" 3 " " "	.... 8 40
" 4 " " "	.... 10 00
" ½ pint " "	.... 12 00
Olive Oil, ½ pts., 2 doz. to case, per case	.... 1 25
" pints, 2 doz. to case, per case	.... 2 50
Epsom Salts	0 02 0 02½
Extract Logwood, bulk	0 13 0 14
" boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 17 0 18
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 26 0 30
Saltpetre	0 08½ 0 09
Soda, Bicarb, per keg	2 75 2 90
Sal Soda	1 00 1 25
Madder	0 12½ ....

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

Crown Brand (Greig & Co.)—



1 oz. London, gross	6 00
2 " Anchor	12 00
1 " Flat Crown "	10 80
2 " " " "	18 00
2 " Square "	21 00
2½ " Round "	24 00
4 oz. Glass Stopper doz.	3 50
8 " " "	7 00
Parisian Essence gross	21 00
Ketchup, Fluted Bottles gross	12 00
" Screw Top "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 [illegible]

FRUITS.

FOREIGN.

	per lb.
Currants—Provincials, bbls	0 04¼ 0 04¾
" ½ bbls	0 04½ 0 04⅝
" Filiatras, bbls	0 04¼ 0 04½
" ½ bbls	0 04¼ 0 04¾
" Patras, bbls	0 04¼ 0 04¾
" ½ bbls	0 04½ 0 05
" cases	0 04½ 0 05
" Vostizzas, cases	0 06 0 07½
Panarete, cases	0 08 0 08½
Dates, Persian, boxes	0 04½ 0 05½
Figs—Eleme, 14 oz	0 08 0 09
" 10 lb	0 07½ 0 09
" 18 lb	0 09 0 10
" 28 lb	0 10 0 12
" taps	0 03½ 0 04
Prunes—Bosnia, cases	0 06 0 07
" Bordeaux	0 04½ 0 06½
Raisins—Valencia, off stalk	0 04¾ 0 05
" Fine, off stalk	0 05 0 05½
" Selected	0 06½ 0 06½
" Layers	0 06½ 0 06¾
" Sultanas	0 05½ 0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05½ 0 06¾
" Malaga—	per box.
" Dehesa Clusters	4 25 4 50
Lemons—Messina, boxes	2 75 3 50
Oranges—Valencias	.... 8 00
" Cal. Navels, in boxes	3 75 4 50
" Sevilles	2 50 2 75

DOMESTIC.

Apples, dried, per lb	0 03 0 03½
" evaporated	0 06½ 0 07

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	.... 2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" 1 lb. tins	2 25

BROWN & POLSON'S CORNFLOUR.

1-lb. packages	0 06½

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	.... 2 75
40 dy	.... 2 80
0 dy	.... 2 85
20 16 and 12 dy	.... 2 90
10 dy	.... 2 95
8 and 9 dy	.... 3 00
6 and 7 dy	.... 3 15
5 dy	.... 3 35
4 dy A P	.... 3 35
3 dy A P	.... 3 75
4 dy C P	.... 3 25
3 dy C P	.... 4 35
HORSE NAILS— Canadian, dis. 50 per cent.	
HORSE SHOES— From Toronto, per keg	.... 3 60
SCREWS—Wood— Flat-head iron, 80 p. c. dis. Round-head iron, 75 p. c. dis. Flat-head brass, 77½ p. c. dis. Round-head brass, 72½ p. c. dis.	
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20 1 30
2nd " (20 to 40 inches)	1 45
3rd " (50 to 60 inches)	3 10
4th " (51 to 60 inches)	3 40
5th " (61 to 70 inches)	3 80
ROPE— Manilla	0 09 0 09½
Sisal	0 06¾ 0 07¼
AXES— Per box	6 00 12 00
SHOT— Canadian, dis, 17½ per cent.	
HINGES— Heavy T and strap	0 04¾ 0 05
Screw, hook and strap	0 03¾ 0 04
WHITE LEAD—Pure Association guarantee, ground in oil.	per lb.
25 lb. irons	0 04¾ 0 05
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04
TURPENTINE— Selected packages, per gal.	0 39 0 40
3c. extra outside points.	
LINSEED OIL— Raw, per gal	0 51 0 52
Boiled, "	0 54 0 55
2c. extra outside points.	
GLUE— Common per lb	0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	.... 1 60
Clear Jelly Marmalade	.... 2 00
Strawberry W. F. Jam	.... 2 30
Raspberry " "	.... 2 20
Apricot " "	.... 2 00
Black Currant "	.... 2 00
Other Jams " "	1 55 1 90
Red Currant Jelly	.... 3 10

(All the above in 1 lb. clear glass pots.

KNOX'S GELATINE.

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$12 00

MINERAL WATERS.

LAURENTIAN SPRING WATER CO., Montreal

Plain Soda, per doz	0 30
Ginger Ale, per doz	0 45
Cream Soda, per doz	0 35
Kola, per doz	0 00
Champagne Cider (quarts)	1 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins— D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins— F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross	9 00
Small Med. "	7 80
Medium "	10 80
Large "	12 00
Spoon "	18 00
Mug "	16 20
Tumbler "	12 00
Cream Jug "	21 00

RICE, ETC.

	per lb.	per lb
Rice— Standard "B"	0 03½	0 03¾
Patna	.....	0 04¾
Japan	.....	0 05
Imperial Seeta	.....	0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches— No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls. and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch— W. T. Benson & Co.'s Prepared Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch— Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches— Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry— 3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs.	0 04¾
Kegs, 100 lbs.	0 04¾
Lily White Gloss— Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss— 1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch— 1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch— 40 packages in case	3 00
Culinary Starch— Challenge Prepared Corn— 1 lb. pkgs., boxes 40 lbs.	0 05½
No. 1 Pure Prepared Corn— 1 lb. pkgs., boxes 40 lbs.	0 06½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS — 40-lb. boxes, 1-lb. pkgs.	0 08
SILVER GLOSS — 6-lb. boxes, sliding covers	
SILVER GLOSS — (12-lb. boxes each crate.	0 08½
PURE—16-lb. boxes	0 07
OSWEGO CORN STARCH — 40-lb. boxes, 1-lb. packages	0 07½
For puddings, custards, etc.	
ONTARIO STARCH — 38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS — Silver Gloss	0 07½
STARCH IN BARRELS — Pure	0 06½

SUGAR.

	c. per lb.
Granulated	4 60 4 70
Paris Lump. bbls. and 100-lb. boxes	0 05⅜ 0 05¾
" in 50 lb. boxes	0 05¾ 0 05.80
Extra Ground, bbls. Icing	0 05⅝ 0 05¾
Powdered, bbls	0 05⅝ 0 05¾
Very bright refined	0 01⅛
Bright Yellow	0 03¾ 0 03⅞
Dark Yellow	0 03⅝ 3 80
Demerara	3 75 3 85

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark per gallon	0 30	0 33
Medium	0 33	0 38

"Brantford" and "Challenge" Corn Starch

Put up in handsome packages, and the quality is perfect. Are not excelled by either home or foreign production.

BRANTFORD STARCH CO. - - Brantford

Bright	0 38	0 43
Redpath's Honey	....	0 40
" " 2 gal. pails.	1 10	1 15
" " 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

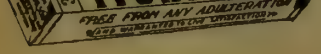
Babbitt's "1776" Soap Powder	$3 5



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box: 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

LIPTON'S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

TETLEY'S TEAS.

No. 1. Retailed 70c.; cost 50c.
No. 2. " 50c.; " 35c.
Mixed. " 40c.; " 30c.

"SALADA" CEYLON.



	per lb.
Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red lable, retailed at 50c.	0 36
Gold label, retailed at 60c.	0 44

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label	0 22
Green Label	0 28
Red Label..	0 35
Orange Label	0 42
Gold Label	0 58

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 5's	0 53
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.



Cut Tobaccos—

Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 50
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies	....	0 35
Navy, plug mark	0 33	35
Honey, boxes and caddies	....	43
Spun roll chewing, boxes	....	55
Plug smoking (with or without tags)—		per lb
Black Crown, caddies	....	0 35
Crown Rouge smoking	....	0 38
Leaf tobacco, in bales	0 08	0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	85 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	90 00
" Conchas de Regalia	80 00
" Bouquet	85 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mango, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

WASHING POWDER.

"SILVER DUST"

Case..... 72 1-lb. cartoons	5 00
Half case.. 36 1-lb. "	2 50
Case..... 24 3-lb. "	4 25
Half case.. 12 3-lb. "	2 12
Case.....100 5-cent packages	3 50
Half case.. 50 5-cent packages	1 80

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 45
" 3 " " "	1 60
" 2 " painted " 2	1 40
" 3 " " 2	1 55
" " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50
Butter Tubs	1 60 3 60
Mops and Handles, combined	1 25
Butter Bowls, crates assort'd.	2 00

THE E. B. EDDY CO.

Washboards, Planet	1 60
" Waverly	1 50
" XX	1 40
" X	1 25
" Electric Duplex	2 75
" Special Globe	1 50

Per Case.

Matches—	5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Flamers	2 25	2 35

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented b

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

ODART'S SPECIALTIES

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

CLUBBING RATES

The Dry Goods Review and The Canadian Grocer $3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . . . MONTREAL



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co,, Montreal.
" Tees & Persse Winnipeg.

Established 1780.

WALTER BAKER & CO., LIMITED,



Dorchester, Mass., U. S. A.

The Oldest and Largest Manufacturers of

PURE, HIGH GRADE

COCOAS AND CHOCOLATES

on this Continent. No Chemicals are used in their manufactures. Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their **Premium No. 1 Chocolate** is the best plain chocolate in the market for family use. Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children.

Consumers should ask for and be sure that they get the genuine

Walter Baker & Co.'s

goods, made at

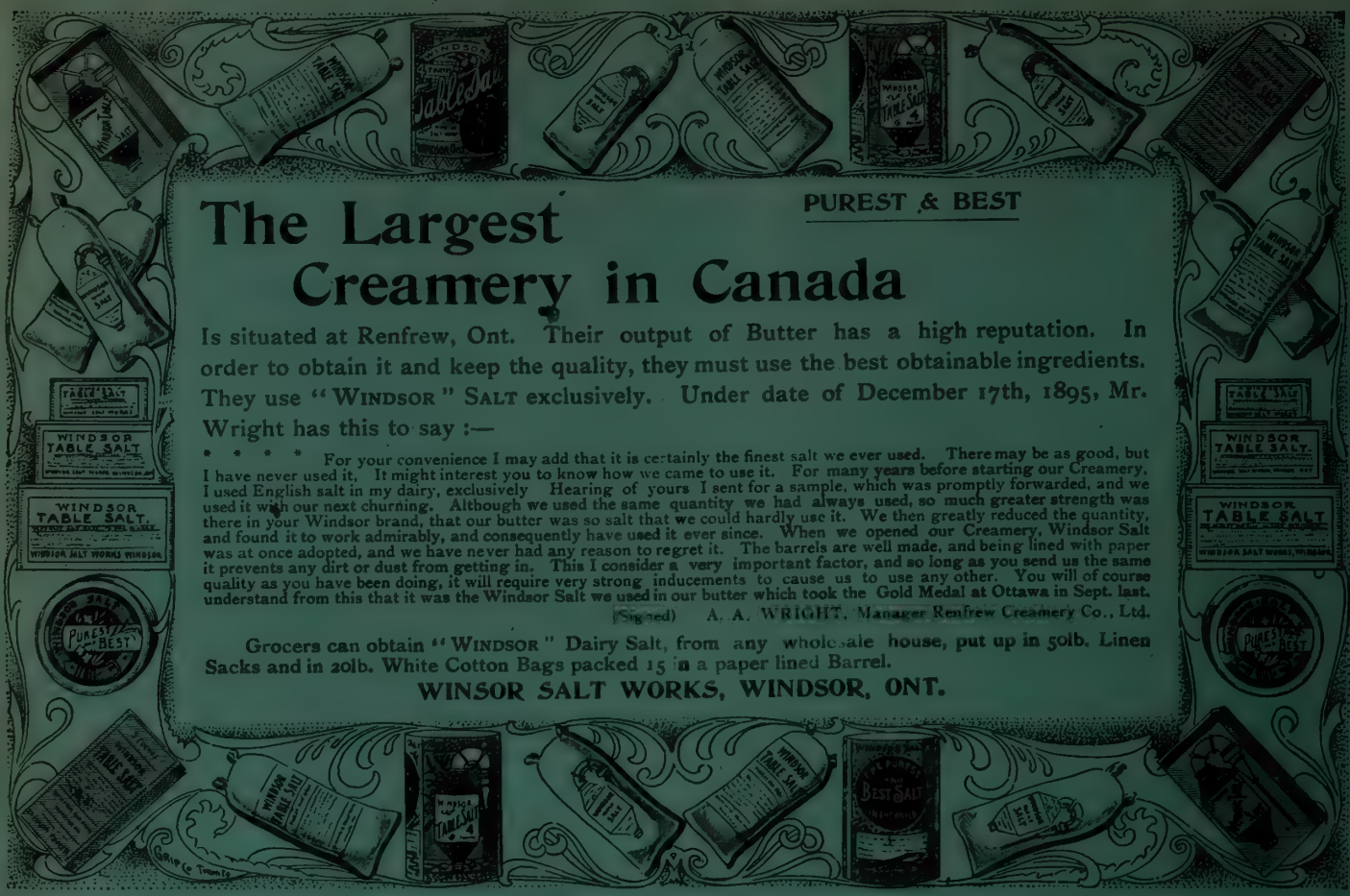
Dorchester, Mass., U. S. A.

CANADIAN HOUSE,

6 Hospital Street, - - Montreal.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCO



PUREST & BEST

The Largest Creamery in Canada

Is situated at Renfrew, Ont. Their output of Butter has a high reputation. In order to obtain it and keep the quality, they must use the best obtainable ingredients. They use "WINDSOR" SALT exclusively. Under date of December 17th, 1895, Mr. Wright has this to say :—

* * * * For your convenience I may add that it is certainly the finest salt we ever used. There may be as good, but I have never used it. It might interest you to know how we came to use it. For many years before starting our Creamery, I used English salt in my dairy, exclusively Hearing of yours I sent for a sample, which was promptly forwarded, and we used it with our next churning. Although we used the same quantity we had always used, so much greater strength was there in your Windsor brand, that our butter was so salt that we could hardly use it. We then greatly reduced the quantity, and found it to work admirably, and consequently have used it ever since. When we opened our Creamery, Windsor Salt was at once adopted, and we have never had any reason to regret it. The barrels are well made, and being lined with paper it prevents any dirt or dust from getting in. This I consider a very important factor, and so long as you send us the same quality as you have been doing, it will require very strong inducements to cause us to use any other. You will of course understand from this that it was the Windsor Salt we used in our butter which took the Gold Medal at Ottawa in Sept. last.

(Signed) A. A. WRIGHT, Manager Renfrew Creamery Co., Ltd.

Grocers can obtain "WINDSOR" Dairy Salt, from any wholesale house, put up in 50lb. Linen Sacks and in 20lb. White Cotton Bags packed 15 in a paper lined Barrel.

WINSOR SALT WORKS, WINDSOR, ONT.

Fruit Jars

ALL KINDS AND SIZES.

JELLY GLASSES

HONEY JARS

ETC.

Prices Right.

GOWANS, KENT & CO., Toronto

CHARLES F. CLARK, PRESIDENT. EDW. P. RANDOLPH, TREASURER

ESTABLISHED 1849

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY, PROPRIETORS.

Executive Offices,

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.

THOS. O. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA :

JOHN FORMAN, 650 Craig Street MONTREAL

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

Agents for Canada:
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D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

THE CANADIAN GROCER

VOL. X MONTREAL AND TORONTO, JUNE 26, 1896. No. 26

Manufacturers to Her Majesty the Queen by Special Warrant

To the Court of Holland and the King of Italy

Purveyors to H.R.H. the Prince of Wales

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

Bull's Head Trade Mark

ONLY GOLD MEDAL PARIS 1878

1878 Cross of the Legion of Honour

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 — Only Silver Medal Paris 1875

Only Medal Dublin 1865. — Grand Gold Medal Moscow 1872 &c &c

Kippered Herrings



The recognized leading Brand in all the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

THE ONLY TEN CENT CIGAR

VARSITY CIGAR 5c. THE BEST IN THE MARKET

Ox Tongues



No housekeeper has the facilities for producing such an exquisitely flavored meat as our Canned Ox Tongue (Helmet Brand with Yellow Label). And no competitor either, has mastered the secret, as we have, of securing the delicious juices which make the Ox Tongue famous. We want the trade of the wide-awake grocer, who knows a good article, and who buys it for the purpose of leading his competitors. Ask your jobbers for the Helmet Brand Yellow Label Ox Tongue.

Manufacturers' Agents,

JAMES HAYWOOD
Toronto

J. L. WATT & SCOTT
Montreal

J. HUNTER WHITE
St. John, N.B.

Armour Packing Co. . .

Kansas City, U.S.A.

SPECIAL IN

DINNER SETS

Our own I.X.L. Shape
In Brown or Dove Colors

97 PIECES, - $4.50

(Packing, 25 cents)

Or in crate lots—15 sets in crate—5 per cent. discount.

Assorted packages in **White Granite Seconds** a specialty.

The CANADA CROCKERY IMPORTING CO. Ltd.

181 to 185 McGill Street

MONTREAL

TANGLEFOOT

Sealed Sticky Fly Paper

PRICES FOR 1896

REGULAR.		"LITTLE."	
One Box -	45 Cents	One Box -	18 Cents
One Case - -	$4.00	One Case - -	$2.10
Five Cases -	3.75		
10 Boxes in a Case.		15 Boxes in a Case.	



LIST OF CANADIAN GROCERS WHO HANDLE TANGLEFOOT

HAMILTON, ONT.
Balfour & Co.
W. H. Gillard & Co.
Lucas, Steele & Bristol.

KINGSTON, ONT.
Geo. Robertson & Son.

LONDON, ONT.
Elliott, Marr & Co.

OTTAWA, ONT.
H. N. Bate & Sons.

TORONTO, ONT.
H. P. Eckardt & Co.
The Eby, Blain Co., Ltd.

BROCKVILLE, ONT.—Gilmour & Co.

QUEBEC, QUE.—Langlois & Paradis.

MONTREAL, QUE—Geo. Childs & Co.
N. Quintal & Fils.
Laporte, Martin & Cie.
Forbes Brothers.

TRURO, N.S.—Black & Co.

ST. JOHN, N.B.—Dearborn & Co.

Holders Are no longer packed with TANGLEFOOT, but are put up separately in boxes of 50 which job for $1.00.

Standard Goods THE Best to Handle

FOR **PURITY**

Bi-Carbonate OF Soda



FOR **STRENGTH**

This brand is always reliable. Highest test $98\frac{50}{100}\%$ pure.

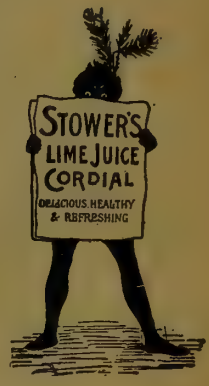
Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.



You do not want any more hot campaign speeches, but

STOWER'S



Lime Juice Cordial, Pure Lime Juice, "Double Refined" Lemon Syrup and Clarified Lemon Squash. They are cooling, delicious, healthy and refreshing, the best articles of the kind manufactured, absolutely free from spirit, musty flavor, or any impurities.



"THISTLE" HADDIES



The reliable Standard Brand and finest flavored Haddies put up. Every can guaranteed and only Real Haddies packed.

The above lines to be had of the Leading Wholesale Grocers throughout the Dominion.

AGENTS

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR,** indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 99/100 to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

WE MANUFACTURE . . . .

All Kinds of Crockery

And can supply you with any article you want in **Rockingham Ware, Yellow or Bristol Glazed Ware.** A full price list on application. . . . . .

Brantford Stoneware Mfg. Co. **Brantford, Ont.**

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." Lancet.

WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

Grand Mogul Tea . .

Stands the test of the time. Grocers everywhere are pleased with it, because it is a trade winner and profit maker. No loss in weight nor old damaged stock. The last pound equal to the first.

Cleaned Currants

Hercules, Apollo, Epicure. Washed clean; centrifugally dried; every particle of sand and dirt removed. Best fruit obtainable.

T. B. ESCOTT & CO. *Wholesale Grocers,* **London, Ont.**

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd,

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

THE

ELECTIONS

ARE OVER.



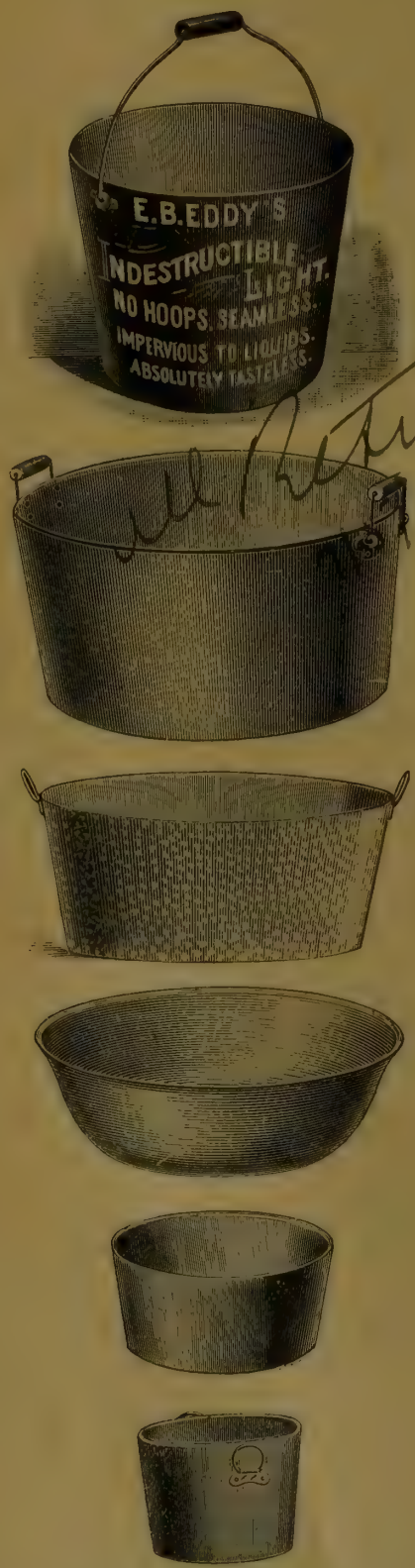
Your customers require something appetizing after the excitement.

SNIDER'S TOMATO CATSUP

JUST WHAT THEY WANT

ROSE & LAFLAMME EASTERN AGENTS MONTREAL

Free From Factory Faults



An up-to-date stock is the chief factor in practicing up-to-date methods.

As time goes on the requirements of people become more definite; they want usefulness combined with durability, the saving of labor combined with economy.

All credit to the heavy pail, the cumbersome tub, the iron-bound bucket, but their day is passing.

E. B. EDDY'S
Indurated Fibreware

eliminates all faults in the old style tub and pail, and combines all known virtues, making it the most perfect hollow-ware known.

Send for prices, terms and discounts.

The **E. B. EDDY CO.** Ltd.

HULL, CANADA

318 St. James St., MONTREAL.
38 Front St. West, TORONTO.

Agents {F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry Kingston; Schofield Bros, St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria. Permanent agents not yet appointed for St. John's, Nfld.



ORDER NOW FOR ....

DOMINION DAY

We make a specialty of **CANVASSED HAMS** for holiday trade. Orders promptly attended to.

The GEO. MATTHEWS CO. Ltd., OTTAWA AND PETERBOROUGH

No Sulphur Match on Earth

. . CAN BEAT OUR . .

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

Do not put in a window Keep in a cool place.



"REINDEER BRAND"

CONDENSED GOODS

COFFEE,
COCOA,
MILK,
EVAPORATED CREAM.

BUY IN SMALL LOTS AND OFTEN



TEAPICKER

The choicest pickings of the month of May, from one of the first tea gardens of Japan. Handsome even leaf; delightful cup qualities; fragrant and delicious.

A strictly high-class tea at a moderate price. A photograph of the handsomest tea picker in Japan in each package. At 40cts. per lb. consumers will be more than pleased, and your profit a good one.

This is but one of the many real values we offer.

W. H. Gillard & Co. Wholesalers Only **Hamilton**

JOHN MOUAT, North-west Representative, Winnipeg.

Wholesome and Delicious



Wethey's Condensed Mince Meat

is prepared from good sound fruits and meats, with just the right quantity of pure spices.

Mfd. only by

J. H. WETHEY, - - St. Catharines.

For sale by all wholesalers.

"Strawberries

THAT ARE STRAWBERRIES."

Our Picton Works are now humming, packing the famous **Wilson** berry. Everybody knows the Wilson is the finest flavored, best color, and largest berry grown.

LOOK! Two Grades:

1st grade selected from the largest berries, packed in Redpath (best granulated) 70%; the seconds go into gallons for Pie Fruit.

Not a drop of water goes into our berries, that's WHY the quality is never questioned.

Boulters' PEERLESS "Lion" Brand Canned Goods are Pure Goods.

We want your custom; we can please you with the goods.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly) MONTREAL AND TORONTO, JUNE 26, 1896 ($2.00 per Year) No. 26

DROPS FROM THE EDITOR'S PEN.

"Fresh" clerks soon become stale and unprofitable.

—

Have veracity if you would have success in business.

—

In order to get customers into your store keep the flies out.

—

Elbow grease is the best lubricant you can use for getting on in the world.

—

Energy is much more to be desired than genius, and honesty than lordly birth.

—

Man's best efforts, politically, often go unwarded, but commercially seldom.

—

The young man who wants to succeed in business must learn how to succeed.

—

He who does not know his own mind is never likely to possess a mine of wealth.

—

Weary lies the head that sought honors political, and on June 23rd found them not.

—

Education is essential to a comprehension of the cash system as well as any other subject.

—

There is one thing about the long hours which a grocer works: they are his own making.

—

If competition were to cease some merchants would cease to do business because of dry rot.

—

You may not be able to judge a man by his appearance, but you can a store by its appearance.

—

He who courts brains before gold has a brighter future before him than he whose policy is vice versa.

—

"If I had served my business as well as I have my party, I would have been better off than I am to-day," is probably the soliloquy of more than one defeated candidate for parliamentary honors.

—

If a man has not an eye for business how in the world is he going to see how to do business?

—

Honesty is the best policy even if you lose money by it. But it is better to lose money than a good name.

—

Wednesday next the Dominion of Canada will be thirty-nine years old. Many happy returns of the day.

—

There is no standing still in business: If you are not pulling against the stream you are drifting with it.

—

The difference between a bad cigarette and bad company is that the one poisons the body and the other the mind.

—

The value of an idea is measured by its adaptability for to-day: What was good ten years ago may be valueless now.

—

The advertisement's duty ceases when it brings the customer to your store. The duty of selling the goods devolves upon you.

—

A man cannot afford to lose much time dilly-dallying in this world. Life is short, and what we would do we must do quickly.

—

Money may be the root of all evil, but a business does not take much root in the community until it has plenty of the "root."

—

During these warm days the average merchant has no small task to prove that he and not the persistent fly rules in his shop window.

—

The fact that men are still making money out of the grocery business is an indisputable evidence that there is money in it. The only thing is that you have to work harder and plan more judiciously for gold than was the rule a decade ago.

—

One does not require to guess what will be the end of the merchant who fixes the selling price of an article by guessing the cost thereof.

—

When once a young man strikes the right road in life let him stick to it if all the imps in Nickdom are engaged in piling obstacles in his way.

—

By obtaining a peep at our own imperfections once in a while we are not likely to perceive so quickly the short-comings of other people.

—

Learning to buy and sell no more completes a business education than does learning to read, write and "figure" finish a boy's education.

—

Because a merchant is careful as to whom he gives credit it does not follow that he has lost confidence in humanity. It signifies that he is not a fool.

—

The merchant, like the fisherman, needs to use bait in order to catch what he desires; but, unlike the fisherman, he should not use bait for the purpose of deceiving.

—

There is no question regarding a merchant's ability to drive customers away from his store; but it is decidedly questionable whether he can drive them to it

—

The reason that we find so few slow men among commercial travelers is that the pace soon kills off the drones. There is only room for workers in the travelers' hive.

—

The Stalybridge (England) Grocers' and Provision Dealers' Association have decided to elect as honorary members all wholesalers who will register their consent, and a number have already acquiesced. The idea is to be commended. The will tend to elicit the interest of the wholesalers.

APPLETON'S INDIA - CEYLON PACKET TEAS.

MR. E. G. ELLIOTT, of London, Eng., representing Appleton, Machin & Smiles, wholesale tea merchants, of that city, was in Toronto recently. Mr. Elliott is making his second annual business visit to the American continent, and has already this time spent about three months in the United States. When he was here I had a few minutes' chat with him in the office of Thompson & Thompson, the Toronto agents of the firm.



APPLETON'S DISPLAY AT THE TORONTO EXHIBITION.

"Is there anything new developing in London regarding Indian and Ceylon teas?" I asked.

"Not just at the moment," he replied. "You see, this is the time of the year when the Indian gardens have closed, and the imports for the season have been some time finished. But, of course, you know," said Mr. Elliott, with a smile, "in England to-day Indian-Ceylon teas have, like Aaron's rod, completely swallowed up all competitors, the growths of other countries." Then, to prove the reasonableness of this phrase, he quoted figures. In 1879 there were consumed in the United Kingdom 126,340,000 pounds of China tea. The quantity is now only about 20,000,000 pounds, while the total importations from "that land whose teeming millions own the sway of the Empress of India" amount to more than 200,000,000 pounds. "The astonishing rate at which Ceylon teas in particular have gone ahead is proved by the fact that, whereas in 1885 the total amount imported into the United Kingdom was under 4,000,000 pounds, last year the tremendous total of 97,000,000 pounds was reached."

It seems apropos to here mention that among the firms in London who have assisted materially in the development of the trade in Indian and Ceylon teas is that of Appleton, Machin & Smiles. In the United Kingdom itself this firm, we understand, has something like fifty travelers, resident and otherwise, directly selling teas to the trade there.



APPLETON'S TEAS IN A RETAIL STORE.

Hardly a year ago the firm entered the American and Canadian markets with their teas, and to-day they have agents as far south as New Orleans, as far west as Winnipeg and as far east as Montreal. Their wholesale agents are Thompson & Thompson, Toronto; Frank Magor & Co., Montreal; the Geo. Wm. Bentley Co., Boston, and Cushman Bros. Co. in New York, and through them about forty representatives in Canada and the United States are selling their teas to the retail trade of the two countries. THE CANADIAN GROCER understands that already the sale of Appleton's teas on the American continent is assuming large proportions.

Appleton's packet teas are put up in half and one pound sizes. The packets, as the trade knows, are neat and singularly handsome and attractive. They are packed in London in the private bonded warehouse of Appleton, Machin & Smiles, which is a guarantee of their absolute purity and uniform quality, and shipments are made in 50-pound cases under the Customs seal, which ensures their arrival in perfect condition. These teas are sold in three qualities, to retail at 40c., 50c. and 60c. per pound. In addition to the Indian and Ceylon teas so packed, Appleton, Machin & Smiles also put up packets containing green mixed with Indian and Ceylon tea. These latter retail at 40c. and 50c. per pound. In addition to the packet teas, Frank Magor & Co., of Montreal, and Thompson & Thompson, of Toronto, also carry in stock Appleton's Indian and Ceylon blends, ranging in price from 20c. to 40c. per pound.

It will be readily understood that a business of the extent of that of Appleton, Machin & Smiles necessitates the carrying a great stock of tea, from which the blenders can make their selections, and in order

Here are Sellers for the Hot Weather

FLAGSHIP SALMON, Squat Tins
FLAGSHIP SALMON, Tall Tins
O-WEE-KAY-NO SALMON, Tall Tins
SUNFLOWER SALMON, Pink
SUNFLOWER SALMON, White

Future market on above will be much higher. Buyers had better secure their wants before we advance prices.

JAMES TURNER & CO. - HAMILTON, Ont.

Extra Choicest
April Pickings
New Crop

Japan Tea

Now in store ex "Empress of India."

Also to hand, an invoice of

YOUNG HYSONS *Splendid Values*

BALFOUR & CO. HAMILTON.

to keep up this supply large purchases are constantly being made in the open market of Indian and Ceylon tea from the cream of the importations Either of the agents will be pleased to furnish samples of the above packets and blends if requested to do so.

MEANING OF "LIMITED" COMPANIES.

Often firms advertise themselves, as John Jones & Co., Limited, and we find there is a vagueness in the minds of many regarding the term, remarks an exchange.

Companies are described as "limited" when the liability of their shareholders is limited. At common law every person is liable, upon his contracts, etc., up to the whole amount of his estate, and every partner is liable upon all his contracts, etc., of the partnership. So extensive a liability is apt to prevent persons from engaging in business as partners, and the principle of limited liability has somewhat recently been generally recognized.

In England the limitations were first brought into common and popular use in 1853 by Parliamentary Act. In the case of an "unlimited" company each shareholder is liable to contribute to the debts of the company to the full amount of his property, but in "limited" companies the liability of each shareholder is limited by the number of shares he has taken, so that he cannot be called upon to contribute beyond the amount of his shares. In Great Britain a company formed for profit must, if the liability of its members is limited, have the word "limited" as the last word of its name.



Appleton's Teas in Michie & Co.'s Window, Toronto.

SALMON PACKING ON THE COLUMBIA.

P. J. McGowan & Sons, writing from Astoria under date of June 15, say: "Some five or six murders have been committed, and many depredations of a lesser character, and it seems almost certain that if the strike continues much longer the disturbances will be much greater. In the meantime little fishing is being done, and the pack for the entire river up to date does not aggregate more than 50,000 cases, while at this time last year probably at least 200,000 cases had been packed. This is of course having the effect of cutting off most of the early deliveries, as but few of the packers have any new goods. We think that if there had been no strike on the river the outlook for Columbia River salmon at this time would have indeed been gloomy. The continuance of the strike has obliged us to fill all orders from our cannery at Cascades, which is outside the jurisdiction of the strikers."

HIS CASH BUSINESS.

"Going to take a vacation this summer, I s pose?" asked a fat customer.

"Bet a dollar I ain't," replied the merchant, putting his finger on the scale, to see that the sugar didn't weigh down too hard; "I'm too busy."

"Thought trade was dull?" the fat man said.

"Well, so it is, generally," the merchant acknowledged, "but I'm crowded with bookkeeping now, and that makes extra work for me."

"Why," the fat man commented, in some surprise. "I didn't know there was so much bookkeeping about a business like this."

"Well, ordinarily there wouldn't be," the merchant exclaimed, "but you see, I advertise to run a 'strictly cash business.'"

The fat man wondered how he got time for his meals.—Grocery World.

Potted Meats

Get our prices before placing your order.

DAVIDSON & HAY, WHOLESALE GROCERS **Toronto, Ont.**

No Must, Dirt, or Dust,

in Molina Rolled Wheat, because you buy it direct from the Miller. Its absolute cleanliness is due to the fact that it passes through our hands right to the retailer. It does'nt fill up overcrowded storerooms, where dirt and dust must accumulate. Let us quote "customer-keeping" prices, to you.

From Manufacturer to Retailer direct.

The Tillson Company, Ltd.
Tilsonburg, Ont.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure. **"BELL BRAND"** Superior to all Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East
. . . . TORONTO

30 St. Francois Xavier Street
. . . . MONTREAL

FASCINATING ADVERTISING.

WE have had much pleasure from the contemplation of a piece of advertising enterprise from over the Scots border, says an exchange. To us the appeal seems irresistible and as safe to draw the custom desired as the magnet is to draw the needle. "Boys!" one of the notices begins, going on to enquire whether they have anything on to-morrow, in which extremely probable case a "good stiff game at marbles" is recommended. Then follows a list which, on referring to our own memories of days gone by and the boundless possibilities that lurked in the humble copper, we know to be absolutely irresistible. "Jarries, 20 a penny;" "commies, 40 a penny;" "Chinese glasses, 12 a penny," and so forth, finishing up with the stirring counsel: "Go in and win, and dream you dwell in 'Marble Halls.'" The appeal is not to be withstood. A smaller notice announces, beneath a heading of a snatch of dialogue very much to the point, "15 China marbles in a bag for one halfpenny!" It strikes us that the author of these notices has when he chooses only to extend his field and appeal to the adult population to reap the reward of all good advertisers. He has the golden gift of fascinating his hearers.

THEIR PREMISES GOT TOO SMALL.

It is a gratifying condition of affairs when a firm is compelled to enlarge their premises or remove to others more commodious. This latter alternative has been the experience of the Alpha Chemical Co., Berlin, Ont. The premises to which they will remove and which they have purchased is on Foundry street, Berlin. The structure is a large four storey building, and the Alpha Chemical Co. will take possession about September 1, when the firm hopes to be able to fill all orders promptly. The recently acquired premises of the firm are favorably situated, and the price paid the owner, Mr. Joseph Bingeman, is understood to have been a good one.

PATENT REPORT.

Marion & Laberge, solicitors and experts, Montreal, report that the following patents have recently been granted to their clients: 52,700, Mde. Dr. Guertin, medical compound; 52,647, P. E. Guerard, hose coupling; 52,682, Geo. Robidoux, pile fabric.

CLEAN YOUR CELLAR.

In the spring, summer and autumn, if not in mild winters, the cellar should be kept scrupulously clean, especially if used as a receptacle for food products that are to be disposed of in the store, says Merchants' Review. There may be excuse for the grocer who invites disease in his own family by keeping the cellar under his store and living apartments in a filthy condition, but there is none for the dealer who thus threatens the health of customers. The dirty cellar is a fruitful hotbed of disease germs, notably those of diphtheria, and must be well ventilated as well as kept clean, in order to ensure the health of the family.

PERSONAL MENTION.

Mr. Wilson, of J. L. Watt & Scott, Toronto, starts this week on a pleasure trip, going by wheel, rail and boat to Kingston, Montreal, Portland, Boston, and Halifax. He will be away three weeks and will combine business with pleasure.

Mr. Dallas, of New York, representing Mourilyan, Heiman & Co., Yokohama and New York, was in Toronto this week.

Mr. P. C. Larkin has just returned from England, where he has been introducing the "Ideal" packer, and where he has met with remarkable success.

Mr. C. W. Gregory has just returned from the Northwest, where he has been introducing "Salada" Ceylon tea. He is now in the Lower Provinces.

THE TROUBLE SETTLED.

The report that the canners and the striking fishermen on the Columbia River have come to an understanding and that work will be resumed at once is confirmed, according to The N.Y. Journal of Commence. Said a prominent commission man in commenting on the compromise: "The cost of raw fish last year was 5c. per pound. The reduction now secured by the cannerymen brings the difference between cost and selling price on the same parity as that of last year, hence no lower selling prices are to be expected. In fact, the loss in the pack as the result of the strike, estimated at fully 125,000 cases, cannot be made up in the short period remaining before the close of the packing season."

UNSOLD GOODS.

Upon finding you have made a mistake in buying stock, says Michigan Tradesman, do not hold up for the first price and let the goods lie indefinitely on the shelves, but let them go for what they will bring. This is the wisest course to pursue. Everybody makes mistakes, so that no one has a monopoly in this line. But, after the mistake has been made, do your best to rectify it by getting rid of the bad bargain as soon as possible. If goods fail to meet the proper approval, don't let the question of price hinder in their disposal. Better sell when the rush is on at a low price than carry them in stock. In many stores throughout the country there are goods piled up whose original cost, with interest added, would make quite a nice little sum.

TRADE CHAT.

THE commercial failures in the United States for the week are reported at 276, compared with 228 in the corresponding week last year.

Wm. Orr, of Fruitland, Government superintendent of spraying experiments, reports that the prospects for a good fruit crop in the province are the very best.

The following team of city travelers for Hamilton grocery firms has been organized to play the retail grocers of that city at the grocers' picnic on July 15: R. Moncur, W. H. Snider, W. Jackson, W. Hobson, J. A. Stuart, H. Fearman, George H. Carley, J. S. Reid, S. Ballentyne, A. Fraser. Mr. Stuart will captain the team, which may challenge the league team if it does not soon play better ball.

Selkirk is now the fourth town in the province of Manitoba with a population of 2,000.

Mr. Dresser's store on the corner of Main street and Fonseca avenue, Winnipeg, was entered by burglars the other night and a quantity of the stock taken. Mr. Rosenfelt's fruit and tobacco store was also visited by robbers.

Bell & Co., commission merchants, of Toronto, have entered an action against the Canada Atlantic Railway Fast Freight Line and Warren & Co., steamship forwarders, of Boston, for $3,000 damages for delay in forwarding a shipment of Canadian apples to Liverpool, where, it is alleged, the fruit became damaged to the amount claimed.

J. M. Johnston, of Wellandport, who recently bought the grocery store on the corner of Wellington and Elgin streets, St. Thomas, has arrived in the latter city and will at once put in a large stock of groceries. Mr. Johnston also bought the residence adjoining from Ira J. Ribble. The store will be increased in size in the near future.

Reports from Sault Ste. Marie show that the Canadian canal there is receiving a fair share of the traffic at that point, no less than 1,293 vessels having passed through the canal since the opening of navigation up to the 19th inst. Recently the largest single lockage ever known at the Soo was made, no less than five vessels of a total length of 1,091 feet and a tonnage of 4,918 tons being passed through at once. The vessels were the steamer City of Grand Rapids, length 135 feet; steamer Spokane, length 311 feet; schooner Iron King, length 265 feet; schooner Iron Queen, length 275 feet; and tug F. H. Stewart, length 65 feet.

Seasonable Summer Specialties

The proverbially "dull days" are at hand. There's always plenty of business for grocers, though, if you go after it with the right goods and in the right way. Try these specialties—nearly everybody knows them—those who don't would like to—they're the best of their kind.

Table Coolness

Ices, creams and custards—all the dainty, refreshing dishes which demand a rich delicate flavor—are just right if cooks will use

Crown Brand Flavoring Extracts

Made in forty different flavors, pure and strong. We guarantee them because we make them—you can safely recommend them if you sell them.

Dress Cleanness

Much work and worry now meet those who like the snowy whiteness of well cleaned, well starched summer gowns and garments. Wise women use

MACK'S

Double Starch

—and wise grocers always sell it. It contains all that is necessary to cleanse, stiffen and gloss It needs no other preparations with it.



Summer Lunches

For quick lunches at home, or neat lunches for picnics, everyone finds

Carr & Co.'s Biscuits

—to be the best and the most popular. The same as those which have been supplied to H.M. the Queen since 1841. They always sell.

ROBERT GREIG & CO.

Sole Agents for Canada

MONTREAL

Extracts You want the best.



We desire to furnish you with the **VERY BEST.**

Seely's



ALL SIZES. EVERY FLAVOR. **FINEST QUALITY OF GOODS.** **ELEGANTLY PUT UP. SIGHT SELLERS.**

The most attractive Extracts on the market.
Profit to the trade as handsome as the goods.

Selling Agents

Turner, Mackeand & Co. WHOLESALE GROCERS Winnipeg

Snow Drift Baking Powder



It will pay you to use the utmost care in buying Baking Powder. There is so much adulterated and harmful stuff now being offered, under all sorts of delusive names, that the pure article seems scarce. Our product is guaranteed absolutely free from any injurious substances, and is consequently PURE.

The Snow Drift Co., Brantford, Ont.



The Sydenham Glass Co. Ltd.

Manufacturers of **WALLACEBURG, ONT.**

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint.
Write for prices. Prompt attention to orders and inquiries.

REPRESENTATIVES:

Manitoba and N.W.T., **Tees & Persse, Winnipeg.**
British Columbia, **Martin & Robertson, Vancouver and Victoria.**

OFFICE AND WORKS: **Wallaceburg, Ont.**

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

The MacLean Publishing Co.
LIMITED
FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

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R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

PROBLEMS OF PREFERENTIAL TRADE.

THE question of closer trade within the British Empire is now within the range of practical politics. Heretofore it has been a thing much talked about, but not as a rule seriously considered because of the indefiniteness of the scheme. The pronunciamento of Secretary of State for the Colonies Chamberlain, at the Congress of the Chambers of Commerce of the Empire and the subsequent action of that body have brought the question where it can be no longer treated lightly.

The British Government, through Mr. Chamberlain, has stated that it is now open to discuss the matter, while the Congress in question passed this resolution unanimously:

That this Congress of the Chamber of Commerce of the Empire is of opinion that the establishment of closer commercial relations between the United Kingdom and the colonies and dependencies is an object which deserves and demands prompt and careful consideration. The Congress, therefore, respectfully represents to Her Majesty's Government that if that suggestion should be made on behalf of the colonies, or some of them, it would be right and expedient to promote the consideration and the formulation of some practical plan by summoning an Imperial Conference, fully representative of the interests involved, or by such other means as Her Majesty may be advised to adopt.

As far as the colonies are concerned, this resolution commits them to the scheme, and from what has been said by those within the Government circle, "Barkis is willin'," too.

There is unquestionably an all-round desire among the component parts of the British Empire for closer trade relations one with the other. Sentimental reasons have something to do with this desire. But probably a still greater one is the desire for trade expansion. The colonies on the one hand want to sell more of their products to the Mother Land, and the Mother Land on the other wants to sell more of her products to her children. Where the difference of opinion will come in will be in the methods for attaining this object. It is equally obvious that there must be give and take before closer trade relations than now obtain can be secured. Great Britain will have to sacrifice something So will her children.

Great Britain will have to move cautiously because of her world-wide trade interests. Canada's foreign trade is a flea-bite to that of the Mother Land. But it seems to us that if any of the parties to the proposed agreement should pick its steps it is Canada. Her situation is unique. None of her sister colonies border on the territory of a great and powerful nation ; and that nation a big customer.

Canada's best market naturally for many of our chief staples is the United States. And that it is in reality not her best market is because of barriers which have been erected to prevent the natural course of events to develop.

We sell more to Great Britain than we do to the United States, last year by nearly twenty millions of dollars ; but we buy more from the United States by nearly twenty-three millions than we do from Great Britain.

Canada will need to consider whether it will pay her to give the products of the British Empire a preference under the tariff over those of the United States. Would Canada, by giving British goods preferential rights court retaliation from the United States, and thus curtail a trade between the two countries which is already small enough ?

Then a large proportion of our revenue is contributed by British goods. Of the total Customs revenue last year over 41 per cent. was raised by duties on goods from Great Britain. Would a perferential tariff result in a smaller revenue from British goods, and from the United States because of diminished imports therefrom, or would the increased imports which might naturally be expected from the various parts of the British Empire bring the total revenue approximately near where it is under present conditions ?

We do not point out these things for the purpose of throwing cold water upon the perferential trade scheme. We merely do so with a view to showing some of the knotty problems that must be solved before perferential trade can be accomplished.

Personally THE CANADIAN GROCER is not at all discomfited by the problems that are awaiting solution, as long as the right kind of practical business men are deputed to the prospective task. We believe that the expansion in trade which would follow in the footsteps of preferential trade would more than make up for any losses that may be incurred from loss of revenue.

As far as the United States is concerned we have not much to expect from that country in the way of a more favorable tariff for some time to come, judging from the political conditions obtaining there. The McKinley tariff drove us to take steps to push our export trade with Great Britain, with the result that the value of our exports to that country jumped from $48,000,000 the year the bill in question went into force to nearly $62,000,000 in 1895, while in 1894 they touched $68,500,000

But who knows but that a preferential tariff within the British Empire may not be the means of bringing about closer trade relations of some description between all British-speaking nations ? There are great numbers of people who dream of such a thing, and dreams sometimes come true. And this is not a dream impossible of being realized

A LESSON FOR THE LIBERALS.

IN the elections which took place on Tuesday last was conveyed a lesson to the party which has been given power, as well as a warning to the party which has been driven from power.

The defeat of the Conservative Government was not due to any great defection regarding the fiscal policy of that Government, for both parties, one by choice and the other by necessity of the conditions now obtaining, are wedded, for the time being at least, to protection.

The concrete weakness of the Conservative Government was the absence within itself of the practical common-sense business element, without which a country can be no more wisely ruled than can a mercantile institution. And this means the clumsy way in which it dealt with the school question as well as the way in which the general business of the country was transacted.

Professional politicians of mediocre ability can no more be expected to wisely and well transact the business of a country than can a mouse do the work of an elephant. Yet the Government of the past couple of years have fallen into the egregious error that they could. The consequence was what might have been expected : the real business interests of the country were neglected. As a natural concomitant of that, the business men of the country became dissatisfied, not as we have already said, with the fiscal policy of the Conservative party, but with the unbusiness-like methods of the Cabinet that was the representation of that party.

Business men abhor unbusiness-like methods just as much as the virtuous abhor the unvirtuous. Bad business methods will ruin a country as well as factory. Business men know this. Hence the dissatisfaction with the Government which for some time has been so much in evidence in the commercial centres throughout the Dominion.

If the party now coming into power would

escape the mistakes that have proved so disastrous to the party going out of power, it will see to it that the Cabinet positions that demand the attention of business men shall be filled by business men.

By all means give lawyers charge of the law departments, but do not place them in positions that practical business men only can fill. Neither make the egregious blunder of making a lawyer or a doctor Minister of Agriculture.

The purely business departments are post office, marine and fisheries, finance, railways and canals, public works, interior, trade and commerce, inland revenue, customs. Let these be filled by business men. If they are not, it will be a miracle if the Liberals do not escape the disaster of the Conservatives.

The business men of the country are aroused and they demand this.

THE ELECTIONS AND TRADE.

IT has been claimed that much of the trade quietude of the past couple of months has been due to the Federal election campaign. The influence of the campaign may have been exaggerated, but there was, no doubt, a great deal of truth in the assertion. When a general election is pending there is naturally a tendency to devote time to politics at the cost of business, while there are always a number who, from a fear of a change in the fiscal policy, are passive in their business operations, either from fear or hope of a change in the fiscal policy.

Now that the elections are over the shoulder should be again put to the wheel. Just as soon as this is done will the abnormal conditions of the past few weeks become normal. There is no reason why they should not. The outlook promises a fairly healthy trade, if not a very large one. And it is only through a lack of confidence that we can prevent the fulfilment of the promises, unless, of course, unforeseen and deleterious influences develop.

The possibility of changes in the tariff should not be allowed to act as a drag upon trade. The leaders of the party into whose hands the people have placed the reins of power have declared emphatically that there shall be no radical or general change in the tariff, and that the little changes that may take place will be in the direction of improving, not maiming, the tariff.

The policies of the two great parties are, therefore, practically the same: Both realize that at present a change in the fiscal policy of the country is impossible. Generally speaking, therefore, there should be no more alarm over the advent to power of a new party than if the old had been returned.

Although in the new Parliament there will not be seen some faces that THE CANADIAN GROCER would have liked to have seen there, yet a cursory examination of the list of successful candidates shows that there will be no insignificant array of practical business men in the new House, who may be expected to have concern for the business interests of the country as well as take some interest in the welfare of their respective parties

There is Clancy, of Bothwell, a merchant; Henry, of South Brant, a soap manufacturer; Craig, of East Durham, a leather and hide merchant; Reid, of Grenville, a starch manufacturer; Macpherson, of Hamilton, a wholesale grocer, and Wood, of the same place, a hardware merchant and manufacturer; Corby, of East Hastings, a distiller; Campbell, of Kent, a miller; Rosamond, of North Lanark, a woolen manufacturer; Frost, of Leeds and Grenville, an implement manufacturer; Klock, of Nipissing, a lumberman; Hutchison, of Ottawa, a miller; Featherston, of Peel, a cattle dealer; Maclaren, of North Perth, a well-known cheese manufacturer and expert; Edwards, of Russell, a lumberman; Osler, of Toronto West, a financier; Seagram, of North Waterloo, a distiller; Kloepfer, of South Wellington, a wholesale carriage hardwareman; Frankland, of East York, a wholesale butcher and cattle dealer; Wallace, of West York, a general merchant; Dobell, of Quebec West, a shipping merchant; Moore, of Stanstead, a general merchant; Ashdown, of Marquette, a wholesale hardwareman; Prior, of Victoria, a wholesale hardwareman.

While no material change is anticipated in the tariff, it is to be hoped that Mr. Laurier will, as soon as possible after assuming office, announce his policy to the House, in order that the country may know just exactly what he intends or does not intend doing, so that the tariff question may be settled beyond peradventure.

MEDIUM AND LOWER GRADE JAPANS.

While the choicest Japan teas of new season's growth cost less than they did last year, the medium and lower grades are costing more.

The difference in freight and exchange alone is about 10 per cent., and a 15c. tea is costing about 1½c. per pound more than a year ago. A cable received this week from Yokohama intimates this.

So far, the settlements of Japan tea are about 5,000,000 pounds less than a year ago.

The higher freights noted are due to a combination between the rail and steamer people, owing to this combination there being this year no sail and rail rates.

FLUCTUATION IN CHEESE VALUES.

THE recent advance shown in cheese during the past fortnight of all the way from ½ to ⅞c. can be attributed to three chief causes.

Towards the close of May, when the market was dragging and indifferent and prices seemed never likely to touch bottom, one or two exporters in Montreal conceived the idea that it would be a good thing to sell short on June cheese. They did so at prices ranging all the way from 34s. 6d. to 36s. 6d. per cwt. This meant that they could hardly afford to pay more than 6½ to 6¾c. in Montreal.

When it leaked out that these short sales on this basis aggregated between 45,000 and 50,000 boxes, the spirit of contrariness took possession of other members of the export trade. Many, if not most, of the sales were made on the understanding that the goods would be shipped during the latter part of June and first of July.

This meant that the shorts had to cover themselves, or they might be caught napping. Accordingly, the process of "boosting" prices was gone into, and the market was run up on the shorts. On the other hand, there was another element that thought June cheese a purchase to put away around 7c. first cost, and this influence had its effect, for, according to reports from different points, quite a few June cheese have been put into cold storage recently.

At this writing, however, the market has taken a distinct drop, and buyers' offers are from ¼ to ½c. per pound lower than they were a week ago.

Buyers are afraid, no doubt, of the market running away from them, and have decided to call a halt, accordingly. So far, the volume of exports are considerably behind last year, being 230,000 against 265,000 last year, or 35,000 boxes less. At New York also they are 30,000 boxes below 1895. The offerings in the country to date do not indicate any increase in the make of cheese as compared with last year. Statistically, therefore, the position is healthy enough, for there is no large stock in Great Britain to weigh on the market, as was the case last year.

LAKE WINNIPEG WHITE FISH.

Some months ago THE CANADIAN GROCER intimated that it was quite probable that fresh Lake Winnipeg white fish would during the summer months be seen on the Toronto market.

What was stated as a probability has become a reality: Lake Winnipeg white fish are on the Toronto market. They arrived for the first time last week.

The bringing of fresh white fish from the lake in question is an innovation, Toronto

hitherto having drawn its supply of these fish from Lake Erie and Georgian Bay.

The Lake Winnipeg product is a superior white fish, and the shipments which have already arrived on the Toronto market have been quickly disposed of. It sells at the same price as the Lake Erie white fish, in spite of the necessarily heavy express charges.

The fish are caught about 175 miles up the lake, and conveyed in fast steamers, and from there shipped east by rail. These shipments reach Toronto over the C.P.R. in three days, rather good time for a twelve-hundred-mile travel.

CURIOUS FIGURES.

ARE you a bookkeeper or a bank clerk? If you are, says an exchange, it is ten to one that you don't know the peculiarities of those things with which you juggle daily in your business—namely, numbers. They are certainly very "freaky" things, and the average lay mathematician knows not half the mysteries of which they are possessed, although amusing dissertations concerning them are seemingly without end.

To begin, there is a method of substracting the sum of several numbers without adding each sum separately.

First make this table :

56,243
84,564 A
3,252
26,848

2,942
3,654 B
2,308

162,003

Let it be supposed to substract all the amounts below the line at B from all those above it at A. Add all the figures in the first lower column B, which will make it 14, and substract their sum from the next higher number of tens, or 20. Add the remainder, 6, to the corresponding column above at A, and the total will be 23. Write down 3 at the bottom, and because there were here two tens, as before, there is nothing to be reserved or carried. In a like manner add the figures of the second column in B, which will amount to 9, and this taken from 10 will leave 1; add 1, therefore, to the second column of the upper numbers, the sum of which will be 20; write down a cipher at the bottom, and because there were here two tens, while in the lower column there was but one, reserve the difference and substract it from the next column of numbers, marked B, before you begin to add. In the contrary case—that is, when there are more tens n any one of the columns marked B than in the corresponding column above it—the difference must be added. In the last place, when it happens that the difference cannot be taken from the next column below for want of more significant figures, as the case here in the fifth column, it must be added to the upper one and the whole sum written below the line. By proceeding in this manner the above result is obtained, and it will be found invariably correct.

Any schoolboy who has passed multiplication in his arithmetic knows that to multiply a number by ten it is only necessary to add a cipher, by one hundred two ciphers, and so on. Hence it follows that to multiply by five it is only necessary to suppose a cipher added and divide by two. Thus, if it were required to multiply 127 by five, with a cipher added you have 1,270, which, divided by two, equals 635, the product required.

In a like manner, to multiply any number by twenty-five, two ciphers must be added, or first assume that the number has been multiplied by 100, then divide by four. According to the same principle, to multiply by 125 it will be necessary to add three ciphers and divide by eight.

The multiplication of any number by eleven may be reduced to simple addition. Let the number to be multiplied by eleven be 67,583. The whole process may be reduced to the following few strokes of the pencil :

67,583

743,413

Just say three and cipher makes three; write down three in the units' place; then add eight and three, which makes eleven: write down one in tens' place and carry one; then add five, and eight and one carried makes fourteen; write down four in hundreds' place, and carry one. Continue adding every figure to the next following one, until the operation is finished.

The same number may be multiplied in a like manner by 111 by first writing down the three, then the sum of eight and three, and so on.

Multiplying by nine may be reduced to simple subtraction. Take, for example, the same number — 67,583. The only figures necessary are these :

67,583

608,247

After a cipher is added to the end, subtract each figure from that which precedes it, commencing at the right. Continue in this manner, taking care to borrow ten when the right hand figure is too small.

These are some of the tricks of lightning calculators. It is not hard to learn these various systems, and the peculiarities of each number, and when a man gets them thoroughly into his head he is able to do some things apparently marvellous

To determine the divisibility of numbers is perhaps one of the tantalizing things mathematicians have to deal with The following properties are useful :

Any number is exactly divisible by four if its two right hand figures are exactly divisible by four.

When the sum of digits of any number is exactly divisible by three, so is the number itself.

Any even number is exactly divisible by six which is exactly divisible by three.

If the last three figures of a number are exactly divisible by eight so is the number itself.

Any number is divisible by twelve which is divisible by three and four.

WAS IT W. A. BRADSHAW?

THERE is a broker in this city who once had an experience of a kind which does not fall to the lot of many, and which he is not at all desirous of repeating. Some years ago he was in the soap manufacturing business, and on his retiring determined to visit the countries of Europe and Asia, an idea which he carried out on an extensive scale. In the course of his peregrinations he visited Palestine, and one day, while walking along the highway, his eyes were attracted to a magnificent grove of orange trees, on which the ripe fruit hung in great profusion. His dragoman suggested that they should enter and help themselves to some of the oranges, and, as the day was warm and he was afflicted with a consuming thirst, the broker consented. He had gathered several of the tempting spheres, when he noticed what looked like the flutter of draperies amid the foliage. He was on the point of advancing to investigate, when he heard a shout of warning from his dragoman, and at the same moment an appalling vision burst into view, nothing less than a gigantic Turk, shawled and turbaned, and bearing a murderous-looking scimitar naked in his hand. The hideous truth came upon him like a flash. He had disturbed the ladies of the harem in their constitutional, and the avenger was upon him. Without a word he turned and fled from the presence, pursued for a short distance by the irate Oriental, and it was not till he had reached the sanctuary in the shape of his hotel bedroom that he fully realized the profanation of which he had been guilty and the exceeding narrowness of his escape. For some time after the sight of oranges, even on a coster's barrow, was enough to send a shudder through his frame. — Mail and Empire, Toronto.



All but Indispensable

To the modern grocer is the Display Case, through which medium he is enabled to place before the consumer in a most acceptable form different lines to which he especially wishes to direct attention ; articles which when hidden in drawers or beneath counters are of slow sale, but when placed prominently before the public meet with a ready turnover.

THERE ARE SEVERAL different manufactures of such cases now commanding the attention of merchants throughout Canada, but the one which appears to us to combine more real meritorious points is represented by the above cut. It is attractively designed, and finished in hardwood ; of convenient size, and a great economizer of space where counter room is limited or where it is desired to add attractiveness to the store.

RETAILERS EVERYWHERE who have tested the value of these cases are delighted with the results.

Our travellers will thoroughly explain when they call, or we shall be pleased to answer any questions directed to the house.

W. H. GILLARD & CO. Wholesalers Only *HAMILTON*

Trade Diamonds

We sell over two carloads per month of **Victoria Matches**

Couldn't do this if they weren't good, could we? How many do YOU sell?

½-lb. packages of Victoria and Princess Louise **Ceylon .....Tea**

are great sellers at 25c. and 20c. per package. Do you keep this brand?

Sole Agents for Canada

LAPORTE, MARTIN & CIE.

Wholesale Grocers

St. Peter Street, MONTREAL.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

THIS has been what might be almost termed a holiday week, the interest in the Federal election seemingly having been greater than the desire to do business. Besides this, a great many of the travelers have been in the city part of the week. Outside these particular phases of the situation the wholesale grocery trade during the past week has been featureless. Canned goods continue in fairly good demand, and further supplies of canned lobster are on the market. The coffee market still attracts but little attention. Syrups and molasses are still quiet. The sugar market at the time of writing is still demoralized, further declines having taken place in both London and New York. In Canada the price of sugar rules much as before. Wholesalers report a fair movement in teas. Currants continue in good demand, but there is not much doing in other lines of foreign dried fruits. The demand for all kinds of green fruit, both domestic and foreign, is good. Payments are fair.

CANNED GOODS.

Further shipments of new season's canned lobster are on the market this week, but the supply is still light. The demand for salmon is good. Although the demand is gradually dropping off for canned vegetables, there is still a fair quantity of them going out. We quote : Tomatoes, 80 to 90c.; corn, 55 to 85c.; peas, $1 to $1.10 for ordinary; sifted select, $1.25 to $1.35; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $2 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 80 to 90c.; gallons, $1.90 to $2.25; salmon, "Horseshoe," $1.45 to $1.50; "Maple Leaf," $1.35; "Lion," $1.25 to $1.40; Lowe Inlet, $1.25 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.20 to $1.30; lobsters, old, $1.90 to $2.25 for tall tins; flats, $2.35 to $2.65; half tins, $1.45 to $1.50; ditto new talls, $2.10; Canadian canned beef, 1's, $1.25 to $1.30; 2's, $2.25 to $2.35; 6's, $7 to $8; 14's, $14.50 to $15.50.

COFFEE.

The market is quiet. The demand is chiefly for Rio growths at about 17½ to 18c. We quote green in bags : Rio, 17 to 20c., according to grade ; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

Business is quiet. There are a few offering, but there is no demand. We quote : Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

There is scarcely anything doing. We quote : New Orleans, barrels, 28 to 30c.; half-barrels, 30 to 35c.; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The market is still demoralized. In London on Monday another decline of 4½d. was recorded, and on the same day refined declined 3-16c. in New York owing to the depressed feeling in England. The Toronto agents of the Canadian refineries are doing nothing scarcely. Supplies in wholesalers' hands appear to be fairly good, lots purchased a short time ago now being delivered. Wholesalers on the other hand report a fair quantity of sugar selling, as might naturally be expected with the fruit season upon us. There is, however, so much uncertainty regarding the future of the market that the buying is only for immediate wants. Wholesalers' prices are : Granulated, $4.60 to $4.65 ; yellows, 3⅝c. up ; Demerara, in bags, $3.75 to $3.85 per 100lbs.

N.Y. Journal of Commerce : "As a matter of interest it may be stated that the highest and lowest prices made on raw sugar from January 1st to date were respectively 4½ to 3⅝c. The lowest price was made Thursday and the highest on April 13th. The year opened with the price 3¾c., and the month ended at 4c. The range during February was 3⅞ to 4¼c., and during March, 4⅛ to 4 3-16c. During April, 4 3-16c. and 4½c. were the extremes In May the price fell off to 3⅞c. June opened at 3⅞c. and is now at 3⅝c., the lowest point so far this year. The local market for raws is not very active, although some business was done on the new range of values established yesterday, but some holders maintain a firm front and hold for higher prices.

SPICES.

The spice mills report being fairly well employed. We quote : Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do, best, 28 to 30c. per lb.; allspice, 14 to 18c.

RICE, ETC.

The demand for rice continues good, and there are still fair quantities of sago andtapioca going out. We quote : Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

The demand is only limited. We quote : Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green ; cocoanuts, $4.50 to $5 per sack ; Grenoble walnuts, 12 to 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots ; pecans, 10½ to 11c.

TEAS.

The market is without special feature. The wholesale houses report a fair movement in Japans at 18 to 28c., and in Ceylons at 18 to 30c. Agents of shippers report that there are quite a few of last season's Japan teas moving. Ruling prices to retailers are : Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades ; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades ; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades ; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

The currant market continues firm with the local demand good. We quote as follows: Provincials, 3¾ to 4¼c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do., half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Patras, 4¼ to 4½c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¼c.; do., half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Valencia raisins, selected fruit, are gradually getting into smaller compass. Three-crown California loose muscatels are quoted slightly dearer. We quote : Off-stalk, 4¾ to 5c.; fine off-stalk, 5¼ to 5½c.; selected, 6¼ to 6½c. and layers, 6½ to 6¾c. California raisins, 2-crown, 4¼ to 4½c.; 3-crown, 5½ to 5¾c.; 4-crown, 6½ to 7c.; seedless, 4½ to 5c.

Business in California dried fruits is almost at a standstill. We quote : Apricots, 8 to 14c.; peaches, 5¾ to 8½c., in bags, and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted and 9½ to 10½c. pitted ; nectarines, 9½ to 10½c.

Prunes of all kinds are quiet and feature-

You Are Invited . .

TO SEND US BACK EVERY POUND OF

"SALADA"

CEYLON TEA

You have in stock, if it is not giving you **better satisfaction** than any tea you ever handled.

P. C. LARKIN & CO.

25 Front St. East, TORONTO

and

318 St. Paul St., MONTREAL

Monday is Wash Day



In the large majority of homes all over Canada. Surprise Soap is the soap that is used in about nine cases out of ten. Must be a good soap to handle—don't you think so?

EASY TO SELL AND ALWAYS GIVES SATISFACTION.

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

less. We quote: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c.; "U," 102 to lb., 6 to 6½c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

Sultana raisins are quiet and firm. We quote 5½ to 6c. as the ruling price.

Dates are scarce, with the demand light at 4½ to 5½c.

GREEN FRUIT.

There is a good all round demand for green fruits, both domestic and foreign. Pineapples are practically done for the season, those now arriving being in a wasty condition. The market is also about cleaned out of California oranges. We quote: Lemons—Messina, $2.75 to $3.50 for 360's and 300's per box. Oranges—California navels, $3.75 to $4.50, according to size; do. seedlings, $2.75 to $3.50; Valencias, 420's, $8; Sevilles, $2.50 to $2.75 per box; Messinas, half-boxes, $2 to $2.25; ditto, boxes $4.75 to $5.25. Bananas, firsts, $1.25 to $1.75; cocoanuts, $4.25 to $4.75 a sack and 70c. per dozen; apples, Spies, $6 to $7; Golden Russets, $5; Bermuda onions, $1.50 per small crate; Egyptian onions, $2.25 to $2.50 perbag; pineapples, 8 to 15c.; domestic strawberries, 6 to 8c.; domestic cherries, $1.25 per basket; cucumbers, $2 per crate and 40 to 50c. per dozen; Mississippi tomatoes, $1.25; water melons, 25 to 35c. each.

BUTTER AND CHEESE.

BUTTER—A good deal of butter is apparently being held in the country awaiting better prices, but these are not expected to materialize at least until the British market improves. Dealers are, therefore, advised to dispose of their butter while it is fresh, especially in view of the fact that it soon deteriorates in quality at this time of the year. The demand is only fair, and we quote much as before: Dairy butter—Tubs, 11 to 12½c. for good to choice; low grade to medium, 8 to 10c.; pound prints, 12 to 13c. Creamery—Tubs, 15 to 16c.; 1-lb. blocks, 15 to 16c., according to make.

CHEESE—The demand is fair only, being of a hand-to-mouth character, with the market easy. The ruling price for new cheese is from 7 to 7½c.

COUNTRY PRODUCE.

BEANS—Dull, at 80 to 90c. per bushel.

EVAPORATED APPLES—Quiet at 5½ to 6c.

DRIED APPLES—Dull at 3c. per lb.

EGGS—Are coming in freely. A good many of them are showing poor quality, not having been shipped promptly. "Eggs should be shipped twice per week at this time of the year," remarked one dealer. The idea as to price is 9 to 9½c.

POTATOES—There is not much doing in potatoes. Domestic are worth about 25c. per bag on the track in carload lots, and 30c. out of store. New are quoted at $2.50 per barrel.

HONEY — Dull. We quote: Strained, clover, 9 to 10c.; dark, 4½ to 5c.; comb, clover, $1.80 per dozen; dark, 80c. per dozen.

MAPLE SYRUP—Dull. We quote: Imperial gallon tins, 80 to 90c.; 5-gallon tins, 70 to 75c.; barrels, 65c. per gallon.

PROVISIONS.

Business continues to improve in smoked meats, and is accounted fair. Prices are unchanged at last week's quotations.

DRY SALTED MEATS—Long clear bacon, 5¼ to 5½c. for carload lots, and 5¾ to 6c. for small lots; backs, 7¼ to 7½c.

SMOKED MEATS—Breakfast bacon, 9½ to 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 8½ to 9c.; medium, 15 to 20 lbs., 9½c.; small hams, 10c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7¼c.; tubs, 7½c.; pails, 7¾ to 8c.

BARREL PORK—Canadian heavy mess, $12.50 to $13; Canadian short-cut, $13 to $13.50; clear shoulder mess, $10.50 to $11.

FISH.

The market is over-supplied, while the demand is light. Quotations are, however, much as before. We quote: Lake Erie herring, 2½ to 3c. per lb.; blueback herring, $1.25 per 100; pike, 4½ to 5c. per lb.; Restigouche salmon, 12½ to 18c.; steak cod, 6½ to 7c.; haddock, 5c.; whitefish, 7 to 9c.; salmon trout, 6½ to 7c.; eels, 5 to 6c. per lb.

SALT.

Business continues good at unchanged prices. We quote at Toronto: In carload lots, $1 per barrel, and 60c. per sack; in less than carload lots, $1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

The Toronto Cold Storage Co. are prepared to store all kinds of meats, produce, etc., at very reasonable rates.

Address **W. H. LECKIE, Manager** THE TORONTO COLD STORAGE CO., 13 CHURCH ST., TORONTO, ONT.

The Hilliard House, Rat Portage
The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

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Manufacturers' Agent and Grocery Commission Merchant
394 St. Paul Street . . ***MONTREAL***
Special Facilities for introducing new lines with the Wholesale and Retail Grocery Trade.

Ask the Wholesale Houses for
Rossiter's Household Brushes
THE BEST.
GEO. ROSSITER - TORONTO
10 to 14 Pape Avenue.

Telephone No. 471. Established 1870.
JOHN HAWLEY
Provision and Commission Merchant
Butter Lard Cheese
Eggs Apples Etc.
Raspberry Jam in 1, 5 and 30 lb. Pkgs.
88 Front Street East, Toronto

YOU DESIRE TO INCREASE YOUR TRADE . . . .
The most certain way to do so is to handle
J. F. ROGERS'
JUSTLY CELEBRATED
Breakfast Bacon, Hams and Choice Backs.
OUR LARD absolutely Pure and kettle rendered solely from LEAF LARD
Consignments of Butter and Eggs solicited. Unrivalled facilities for selling these at highest prices. Correspondence invited.
J. F. ROGERS
16, 18 and 20 FRANCIS STREET TORONTO

WATERMELONS . . .
MISSISSIPPI TOMATOES
NEW COCOANUTS . . .
Strawberries and other small fruits.
CLEMES BROS.
51 Front St. East, TORONTO

PETROLEUM.

Prices are fractionally lower. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19 to 19½c.; Pratt's astral, 19½c. in bulk.

GRAIN, FLOUR, FEED, ETC.

GRAIN—Receipts continue small. We quote: White wheat, 70c.; red, 71c.; goose, 52c.; barley, 31 to 32c.; oats, 23 to 24c.; peas, 48c.

BALED HAY—There is a firmer feeling at $13 for No. 1.

FLOUR—Quiet. Straight roller is quoted at $3.35 to $3.40 outside.

BREAKFAST FOODS—Trade continues quiet. We quote: Standard oatmeal and rolled oats, $2.75 to $2.85; rolled wheat, $2.25 in 100-lb. barrels; cornmeal, $2.50; split peas, $3.25 to $3.50; pot barley, $3.25 to $3.50.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Are unchanged with sales of cured at 5¾. Dealers pay 5½c. for No. 1, 4½c. for No. 2, 3½c. for No. 3.

CALFSKINS—Market is dull at 6c. for No. 1 and 4c. for No. 2. Lambskins are firm at 30c., and pelts 15c.

WOOL—Receipts are fair, and prices unchanged. Feece brings 17 to 18c.; rejections, 15c., and unwashed, 11c. Pulled supers are 19½ to 20c., and extras, 21c.

TALLOW—Unchanged at 3¼ to 4c. for rendered.

MARKET NOTES

Eggs are easy and accumulating.

The season is about over for pineapples.

There is an over-supply of fish on the Toronto market.

Raw sugar declined 4½d. in London on Monday, and refined 3-16c. in New York.

Cream of tartar has taken another upward turn, an advance of from 2 to 3s. being reported.

QUEBEC MARKETS.

MONTREAL, June 26, 1896.

GROCERIES.

THERE has been no grocery market during the past eight or ten days, unless the merest peddling demand can be called such. All staple lines are dull, in fact motionless. Sugar has maintained its feverish feeling in spite of firmness outside. This is due to local influences, which have been enumerated before, the chief one being

DON'T FORGET . . .
to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.
Graham, McLean & Co.
Produce Commission Merchants
77 Golborne St. TORONTO.

LONDON BUSINESS EXCHANGE
LONDON, CANADA.
If you wish to buy or sell a business, write us. We may assist you.
A. T. CLEGHORN, Manager
97 Dundas Street.

Bright & Johnston
Wholesale Fruit Importers and Commission Merchants
Consignments Solicited. . .
140 Princess St. Market Square
WINNIPEG

To Manufacturers
OF GROCERS,' DRUGGISTS' AND CONFECTIONERS' SUNDRIES AND SPECIALTIES...
We are open for a few first-class agencies. Will carry stock if necessary.
THE WESTERN STORAGE & COMMISSION CO
420-422 Ridout St., London, Ont.

ESTABLISHED 1892.
Butter and Eggs
WANTED NOW!
Rutherford, Marshall & Co.
General Produce and Commission Merchants
62 FRONT ST. EAST, - TORONTO.
Egg Cases supplied on application.
Correspondence Solicited.

THE MOUNT ROYAL MILLING & MFG. CO.
have received their first supplies of New Crop Rice, and have now ready for delivery the following
NEW GRADES OF RICE:
"N.J." Burmah "Royal" Patna
"Crystal" Japan "Imperial" Seeta Patna
Also the following New Grades, well worth the especial attention of consumers:
"J" Seed Java "Polished" Patna
D. W. ROSS CO.
514 Board of Trade Bldg. MONTREAL

4TH Brand HAMS, BACON, LARD
All finest quality. T. R. F. CASE, SEAFORTH, ONT.

We are Toronto Agents for . . .

Lipton's Ceylon Tea

THE EBY, BLAI

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Cream is to Milk

What "KOLONA" is to its competitors

In point of purity, richness of flavor, delicacy of aroma, and style of package, "Kolona" surpasses anything on the market.



Retails 30, 40, 50, 60 and 80c. per lb.—Black or Mixed—1-lb. and ½-lb. lead packages only.

Special quotations on

Sugar in car-lots, delivered to any R. R. station

IN ONTARIO

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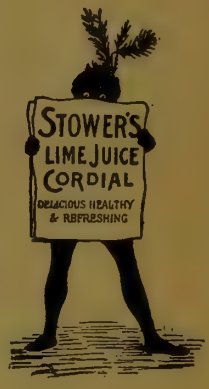
We are Wholesale Canadian Agents for

The Orient Ceylon Tea

Stower's Lime Juice and Lime Juice Cordial

Absolutely free from spirit or musty flavor, and impurity of any kind.

	DOZEN
Champagne quarts, $4.00 case, each 1 doz.	Lemon Juice Syrup, square bottles, $4.00
" pints, $4.50 " " 2 doz.	" Squash " " $3.00



IF YOU SELL LIME JUICE, WHY NOT SELL THE BEST ?

California Fruit at the following special prices :

Peaches, good sound stock - - bags only, 5½cts.
Apricots, good sound stock - " " 6 "
Silver Prunes - - - 25-lb. boxes, 5½ "
Egg Plums - - - - bags, 5 "

Canned Goods—*Lobsters--New Pack*

NOBLE'S—XXX tall and flat—in stock.

CORN and TOMATOES—specially low quotations on car-lots direct from factory.

Cleaned Currants

"Kalamos" in stock again - - cases, 4½cts.
also "Morea" - - - " 5 "
"Royal Vonitsa" - - " 6 "

Teas—We have the largest and finest range of values in Indian and Ceylon Teas in the Dominion. **WE DEFY COMPETITION.**

COMPANY LTD.

MANUFACTURING GROCERS

- **ONTARIO**

Batger's Nonpareil **Table Jellies**

Are the Finest Imported

Assorted flavors—pints.

SOMETHING NEW: GRAHAM CRACKERS

Put up in attractive, neat 1-lb. packages, perfectly air-tight.

Jas. McLauchlan & Sons *Biscuit Manufacturers* **Owen Sound, Ont.**

comparatively large stocks. Teas are without feature, and the same can be said of coffees and spices. Canned goods are without alteration, and jobbers show no desire at the moment to contract ahead in any department, either fish, vegetables or fruit. Dried fruits are steady, and the prospects seem to indicate comparatively high prices for new pack fruit

SUGAR.

Sugar continues easy and unsettled as to value, with demand very slack for refined at the present time. Last week's decline did not encourage buyers in the slightest, and refiners on Saturday, to be in accord with the decline jobbers were asking, marked down their prices on granulated another ⅛c., round lots being quoted 4⅜c. at the refinery. We quote: Granulated 4½ to 4⅝c.; and yellows, 3¼ to 3¾c. as to grade.

SYRUPS.

There has been no change in the syrup market. Business continues quiet and prices unchanged at 1¼ to 2¾c. as to quality.

MOLASSES.

The market remains quiet, the first cost of Barbadoes being cabled unchanged, 10c. at the Island. The fact does not induce any buying, demand being extremely dull in an import way. The Guild prices here for ordinary business are unchanged also, 30c. for car lots and 31c. single puncheons, with 3c. advance in the case of half-puncheon lots There has been very little business transacted in Porto Rico, and the price for jobbing lots is the same as Barbadoes.

RICE.

A fair business in a small way was transacted in rice, and values are unchanged. We quote: Crystal Japan, $4.75 to $5; standard B., $3.45; polished Patna, $4.75 to $5; Carolina, $6.50 to $7.50, and Java, $3.75 to $4.

SPICES.

No change of moment is noted in the spice market, business continuing quiet and prices steady. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

The coffee market is quiet, and prices rule in favor of the buyer in the case of round lots. The fact has not induced any quotable alteration, however, in the prices asked for ordinary lots from jobbers' hands. We quote: Rio, 17 to 19c.; Maracaibo, 18 to 19c.; Java, 28c.; and Mocha, 29c.

TEAS.

Most of the recent arrivals of new crop Japan teas have now passed out of first hands at all the way from 22 up to 28c. In a jobbing way demand is not active. The second shipment of new crop are expected this week, but as yet little has been done in them, buyers being supplied for the time being We quote: Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 11½ to 18c for mediums, and 25 to 55c for high grade; Japans, 12 to 20c. for mediums, 28 to 35c for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65 for higher grades.

DRIED FRUIT.

The chief interest in dried fruit at the moment centres on question of crop prospects on new fruit. In California the fruit will be three weeks later than last year, and higher prices are anticipated. Little is doing on spot, the only stock available being 4-crown raisins, which are held at 7c.

Valencia raisins are fairly steady at 4½ to 5c. for ordinary; 5¼ to 5½c. for fine, and 6 to 6½c. for selected and layers.

Sultanas are quiet, but firm, at 6½ to 7c.

Currants are unchanged under a moderate demand at 4½ to 5½c. as to grade.

Stocks of prunes of all kinds continue exceedingly light. Bosnias are held at 6 to 6½c.; French, 5¼ to 5½c., and Californiass, 8½ to 12c.

Figs range as noted last week, with little business doing, from 8½ to 10c. for ordinary and 12 to 17c. for fancy.

Dates are quiet and steady at 5 to 5¼c.

NUTS.

There has been no change in nuts. We quote: Grenoble walnuts, 10 to 11½c.; filberts, 7½ to 8c.; Tarragona almonds, 10 to 10½c., and shelled walnuts, 15 to 16c.

CANNED GOODS.

There is little doing in canned goods except in a small sorting way for actual wants. No disposition is shown to do any forward business. Offers on salmon and fruit for new pack fail to induce jobbers to take hold. Values continue much as they were. We quote: Tomatoes, 75 to 85c.; corn, 65c.; peas, $1 to $1.10 for ordinary; sifted select, $1.25 to $1.35; extra sifted, $1.45 to $1.50; beans, 70c. up; peaches, $2.90 to $3 for 3's, $1.90 to $2 for 2's; raspberries, $1.40 to $2; strawberries, $1.80 to $2.45, according to brand and quality; blackberries, $1.90 to $2.20; cherries, $2.40 to $2.45; apples, 3's, 85 to 90c.; gallons, $1.90 to $2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," $1.40 to $1.45; "Clover Leaf," $1.35; "Lion," $1.37½ to $1.40; Lowe Inlet, $1.27 to $1.30, in tall tins; cohoes, $1.15 to $1.20; canned mackerel, $1.15 to $1.20; lobsters, $1.80 to $2.10, for tall tins; flats, $2.35 to $2.65; half-tins, $1.45 to $1.50; Canadian canned beef, 1's, $1.25 to $1.35; 2's, $2.15 to $2.25; 6's, $7.25 to $8; 14's, $15 to $16.50.

GREEN FRUIT.

There has been little change in the staple lines of green fruit during the past week. Demand is of a steady character, and the market is well cleaned up. We quote: Apples, $5 to $6; dried do., 3 to 3½c.; evaporated, 5½ to 6c.; bananas, $1 to $1.50; pineapples, 15c., and strawberries, 8 to 9½c.; lemons, $2 to $3.50; oranges, $1.50 to $3.50, according to brand and package.

COUNTRY PRODUCE.

EGGS—These have been in fair demand and prices steady at 9 to 9½c. for choice, and 7½ to 8c. for seconds.

BEANS—Beans rule quiet. Supplies are light and prices steady at 70 to 75c. for car lots, and 85 to 90c. for jobbing lots.

POTATOES—There is little activity to note in these. Stocks are working down, but there is plenty to go along with. We quote: 25 to 26c. per bag in car lots, and 30 to 35c. in a small way.

TALLOW—Continues dull and nominal at 4 to 5½c.

HOPS—Small lots of hops have sold down to 6½c. for No. 1.

HONEY—Slow and unchanged. We quote: Bright comb, 12 to 14c.; dark do., 10 to 12c., and extracted, 7 to 8c.

HAY.

Demand has been brisker for hay, and prices have advanced 25c. per ton since last report. We quote: No. 1, $13.50, and No. 2, $10.50 to $11.

"STRATHROY" CANNED GOODS

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TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

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"COTTAMS"
BIRD SEED

How hard it is to get your flavor, tea, for instance! So with seed. But birds cannot voice a complaint when given food prepared by one not understanding them. And that's why Cottam's is the only bird food you can safely recommend. ALL WHOLESALERS.

"Bird Bread" (pat.)
B. B. Holder
Beak Sharpener
Directions for care of birds
} in each 1-lb. pkt.

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FRUIT
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Consignments Solicited
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GEORGE MCWILLIAM. FRANK EVERIST.
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McWILLIAM & EVERIST
GENERAL .. FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.



PROVISIONS.

There is little change to report in this market. Demand for pork continues extremely dull, but prices are unchanged. Lard is quiet and fairly steady, while smoked meats have a moderate call. We quote as follows: Canadian short cut, clear, $12 to $12.50; Canadian short cut, mess, $12.50 to $13; hams, city cured, per lb., 7½ to 9½c.; lard, Canadian, in pails, 8c.; bacon, per lb., 8½ to 9½c.; lard, com., refined, per lb., 6¼c.

FLOUR, MEAL AND FEED.

The flour market has continued dull at last week's decline. Some enquiry was noted for export, but it did not result in much trading, bids being too low as a rule. We quote: Winter wheat, $3.80 to $4; spring wheat, patents, $3.75 to $3.85; straight roller, $3.60 to $3.70; straight roller, bags, $1.70 to $1.75; extra bags, $1.40 to $1.50; Manitoba strong bakers', $3.30 to $3.50.

The oatmeal market was without any new feature. The demand continues slow and trade is dull. We quote: Standard, bbls, $2.90 to $3; granulated, bbls, $3 to $3.10; rolled oats, bbls, $2.70 to $2.75; rolled wheat, per 100 lbs, $2.40 to $2.50.

Feed has been in fair demand since the last decline, and prices have ruled steady. We quote: Bran, $10.50 to $11.50; shorts, $11.50 to $12.50; mouillie, $15.50 to $17.50.

BUTTER AND CHEESE.

CHEESE—Was dull and buyers were indifferent about trading except at concessions. In the country also it may be noted that bids at the different country boards declined ⅛ to ¼c. on those for the corresponding day last week. The factorymen did not let go, however, at the decline, as a rule only a few accepting the lower offer At the wharf Monday also prices declined ¼ to ⅜c. compared with last week, 5,000 boxes selling at 6¾ to 6⅞c.

BUTTER—The butter market rules quiet but steady. There is a moderate demand for strictly finest creamery at 16½c., shippers paying that price, but business is checked by the fact that holders in the majority of cases want more money. Local jobbers here, it is said, paid the equivalent of 16¾ to 17c. spot, but the transactions are hardly a fair criterion.

NEW HOME-GROWN
Cabbage, Strawberries,
Cherries and Gooseberries
WRITE FOR OUR PRICES.
Titterington & Co. St. Catharines, Ont.
Growers and Wholesale Dealers.

There is a satisfaction in handling goods that are "just a little better than the best."



Brock's Bird Seed
is being continually demanded by the public. Ask your wholesaler for it and see you get it.
NICHOLSON & BROCK - TORONTO

HAMS
BREAKFAST BACON
LARD
OUR WELL KNOWN BRAND
Write for prices.
WM. RYAN
70 and 72 Front St., East,
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S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in . . .
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates
76 COLBORNE ST.,
TORONTO, ONT.

WHEN YOU KEEP . . .
Maple Leaf Brand
Smoked Meats
Your trade increases; your customers are pleased, because Maple Leaf Brand is the best.
D. GUNN, BROS. & CO.
TORONTO

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?
PEERLESS
MACHINE



Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.
SAMUEL ROGERS & CO.
Sole proprietors, - - - - Toronto, Ont.

Fancy California Washington
Navel and Seedling
ORANGES
Choice and Strictly Fancy Lemons
Finest Bananas
Arriving Weekly
PRICES RIGHT
HUGH WALKER & SON, Guelph, Ont.

ASHES.

There is a slightly easier feeling in ashes and prices are somewhat lower than a week ago. We quote: Pots, firsts, $3.60; seconds, $3.30, and pearls, $4.75 per 100 lbs.

NEW BRUNSWICK MARKETS.

St. John, N.B., June 25, 1896.

THE last week, owing to the elections, was absolutely without feature in business circles. Travelers could do nothing, and beyond filling a very small run of country orders, the wholesalers were left free to indulge in the political excitement of the week. The lumber trade continues active, and quite a number of vessels were chartered last week to load for South America, while shipments to British ports were the largest of any week this season, totalling up over twelve million feet. Lumber freights to New York have advanced 25c., but the U.S. lumber market does not show any noticeable improvement so far as demand for provincial stock is concerned. Arrangements have been made for forwarding mails from Nova Scotia points on the Dominion Atlantic Railway to the west by the Bay of Fundy route instead of being sent around by the I.C.R., and this will greatly facilitate communication. But there is room for further improvement, as some mails from the west for Nova Scotia points most easily reached by the bay route still go by the longer I C.R. route.

Oil—Demand in all lines is limited and the market is without change. We quote: American burning oil, 21 to 22½c; best Canadian, 19 to 20½c; prime, 17 to 18c; no charge for barrels.

Salt—Stocks are ample and business light. We quote: Coarse, 48 to 50c; fine factory-filled, 95c to $1; 5-lb bags, 3.25 per bbl.; 10-lb bags, $3 per bbl; 20-lb boxes, 20c; 10-lb boxes, 12c; cartoons, $2 per case of 2 doz; salt, bulk, $2.65 to 2.70 per bbl.

Canned Goods—Standard packers are guaranteeing against lower prices by other standard houses. Orders are being placed for fall shipments, but there is no special feature in local trade. The remarks made two weeks ago are still applicable. We quote as follows: Corn, 75 to 85c; peas, 95c to $1; tomatoes, 85 to 90c; gallon apples, $2.20 to 2.25; corned beef, 2-lb tins, Canadian, $2.15 to 2.25; American, $2.40 to 2.50; 1-lb tins, $1.30 to 1.50; oysters, 2's, $2 to 2.25; 1's, $1.35 to 1.50; peaches, 3's, American, $2.45; Canadian, $2.75 to 2.85; 2's, $1.90 to 2; pineapple, Canadian pack, $2.50 to 2.75; salmon, $1.35 to 1.40; lobsters, $2; haddies, $1.25 to 1.30; clams, $5 for 4 doz; chowder, $2.75 for 2 doz; scallops, $5.50 for 4 doz; Digby chickens, $1; kippered herring, $1.10.

Green Fruits—Valencia oranges have advanced still more and are very firm, with Messinas about out of the market. California green fruits are now at hand. Lemons are unchanged. Pineapples are higher. Tomatoes are coming in freely, also cucumbers. Business in green fruits is now very active, with keen competition among the dealers. We quote: Lemons, $3 to 3.50; Valencia oranges, $9 to 10; blood oranges, $2.25 to 2.50; pineapples, 15 to 20c.; bananas, $1 to 2.50; strawberries, 12 to 15c per box; rhubarb, 1 to 1¼c per lb; cucumbers, 80 to 90c per doz; California cherries, peaches and apricots, $2 per crate; do. plums, $2.75; tomatoes, $2.50 to 3 per crate.

Dried Fruit—In raisins, currants, dried apples, etc., there is nothing new to be said, as there is so tittle doing in these lines. Onions, both Bermuda and Egyptian, are cheaper. We quote: Valencias, 4½ to 5c; layers, 5½ to 6c; California L.M. 3-crown, 5¾ to 6c; London layers, $1.50 to 1.75; currants, bbls., 3¾ to 4c; cases, 4¼ to 5c; cartoons, cleaned, 6¾ to 7½c; bulk, cleaned, 6½c; prunes, boxes, 6 to 7c; half-boxes, 7 to 8c; dates, 4½ to 5c; dried apples, 4¾ to 5c; evaporated apples, 6½ to 7c; Egyptian onions, per lb., 2 to 2¼c; Bermuda onions, $1 to 1.25 per crate; cocoanuts, $4 to 4.50 per 100 lbs; figs, 9 to 10c; Sultana raisins, 6½ to 7c.

Dairy Produce—There is no activity yet in cheese making. The butter market is overstocked and very dull. Some creameries appear to have a disposition to hold for better prices, and may suffer for it as they did last year. At present the tendency is towards an easier market. Eggs are plentiful and easy. We quote: Common dairy butter, 10 to 14c; dairy, 14 to 16c; new creamery prints, 18 to 19c; cheese, 8 to 9c; creamery, tubs, 17 to 18c; Eggs, 9 to 10c.

Sugar—The market shows no sign of improvement, but is rather weaker, and the movement is not large for the season. Holders lose no opportunity to sell at our quotations. We quote: Granulated, 4¾c; yellows, 3⅝ to 4⅛c; Paris lump, 5⅞ to 6c; powdered, 5¾ to 6c.

Molasses—The market is easier in several lines, and stocks are ample. Two cargoes of Porto Rico and one part cargo from that island have come here; and still another is shortly due. Buyers are not anxious, and trade is quiet. We quote: Barbadoes, 27 to 28c; Porto Rico, 32 to 34c; New Orleans, bbls., 30 to 36c; syrup, 36 to 38c; Antigua, 23 to 24c; St. Croix, 25 to 26c; Nevis, 25 to 26c; Trinidad, 30 to 31c.

Fish—Dry fish are rather easier. Trade in pickled fish is practically nil. The run of alewives is over, and fresh shad are about out of the market. The salmon catch in the Bay of Fundy and on the north shore, and also around the southern coast of Nova Scotia, appears to be exceptionally good. Large shipments of salmon and lobsters to the States continue. We quote as follows: Large cod, $3 to 3.25; medium, $2.90 to 3; pollock, $1.20 to 1.25; bay herring, $1.20 to 1.25 per half-bbl; new smoked, 4 to 5c; Canso, $4 to 4.50 per bbl; shad, half-bbl, $5; Shelburne, $2.50 to 2.75 bbl, $1.65 half-bbl; boneless, 2½ to 8c; smoked alewives, 80c per 100; fresh shad, 9 to 10c; salmon, fresh, 10 to 12c per lb.; lobsters, 5 to 6c; mackerel, 10c each; smoked salmon, 20c.

Provisions—Pork is dull and lower; in fact, the whole market is very dull and well stocked. Several carloads of beef came in last week. Lard is dull and cheap. We quote: Clear pork, $13.75 to 14.25; mess, $13 to 13.50; beef, $12.25 to 13.25; hams,

Joseph Carman
Mercantile Broker and Manufacturers' Agent,
Correspondence Solicited.
References—All wholesale Grocers.
WINNIPEG, MAN.

BUTTER and EGGS
Consignments of the above and all produce solicited. Highest prices obtained.
Prompt returns. Correspondence invited.
References—Bradstreet's Agency.
H. P. Gould & Co.
Wholesale Produce and Commission Merchants,
80 Colborne St., TORONTO

ALBERT PAIN . . .
36 Merrick St., HAMILTON, ONT.
PRODUCE AND COMMISSION MERCHANT
Strawberries and spring vegetables are now in. All orders promptly attended to.
Telephone 1211.

E. T. STURDEE
Mercantile Broker, Manufacturers' Agent,
ST. JOHN, N.B. Etc., Etc.
Wholesale trade only.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes secured in tin.
Special Agent for the Dominion
C. E. COLSON - MONTREAL

VINEGARS
Made under Government Supervision. Absolutely pure.
BADGEROW SCOTT & CO. 79 and 81 Jarvis St. . . . TORONTO.

YOU CAN SELL
"GOLDEN" FINNAN HADDIES
They will not stay in your store till they get shop-worn.
Always buy Golden brand haddies, and your trade will increase in that line.
Your wholesaler has the new pack.
NORTHRUP & CO.
Packers' Agents.
St. John, N.B.



Jersey Cream Baking Powder

We don't need to say anything about it if you will only give it a trial with your customers.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

CHATHAM, ONT.

Purity and Strength

Are necessary qualities of good

Vinegar..

We guarantee our

MALT VINEGAR
WHITE WINE VINEGAR
CIDER VINEGAR

To be free from adulteration.

T. A. LYTLE & CO. Vinegar Manufacturers
Send for Price List. **TORONTO**

Whittamore's "Dandy" Tan Dressing

Combination cleaner and shiner.
1 doz. in box. $2 per doz.

JOHN SLOAN & CO.

Wholesale Grocers **TORONTO**

LOBSTERS

Noble's Brand, New Pack,
Now in Store.

WARREN BROS. & CO.

Wholesale Grocers,

35 and 37 Front St. East, Toronto.

TEA TEA TEA

Medium and Low-Priced.

Japan, Hyson and Congou

Best value in Canada.
Write for samples and prices.

T. KINNEAR & CO.

49 Front St. East, TORONTO

BEST FOR BREAKFAST
BEST FOR DINNER
ALWAYS BEST



A GOOD SELLER

To know is to appreciate.



W. CLARK - MONTREAL

RICE

PATNA (Imported)

A shipment of our quality Now in Store.

PERKINS, INCE & CO.

TORONTO.

10 to 11c ; rolls, 7½ to 8c ; pure lard, 8½ to 9c ; compound, 6½ to 7¼c.

FLOUR, FEED AND MEAL—Ontario flours are easier. Oatmeal is dull, and cornmeal is still at record breaking prices here. Oats, hay, bran and middlings are very low, and there is very little movement. The cheapness of cornmeal in part explains the dulness in other feeds. The local enquiry for hay has improved a little, but the new crop is near at hand, and prices are not likely to improve. We quote : Manitoba flour, $4.50 to 4.60 ; best Ontario, $4.15 to 4.30 ; medium, $4 to 4.10 ; oatmeal, $3 to 3.15 ; cornmeal, $1.95 to 2 ; middlings, car lots, in bulk, $15.50 to 16 ; bran, do do, $14.50 to 15 ; handpicked beans, $1 ; prime, 90c ; oats, 31 to 32c for Ontario white ; hay, $11 to 12; barley, $3.50 ; round peas, $1.10 to 1.20 ; split peas, $3.40 to 3.50 ; yellow eye beans, $1.75.

ST. JOHN NOTES.

A cable from Porto Rico on Monday stated that the molasses market was very strong at half a cent above the price at which purchases had been made for this market some time ago.

A large steamship cargo of lumber cleared on Saturday for Bordeaux, France.

The country is now favored with excellent growing weather, and the crops are coming along well.

An order has just been filled by a city broker for another car of canned salmon for this market, fall shipment.

The London steamer sailing this week takes from this port a large lot of canned lobsters for the English market.

Ontario cattle furnish St. John with a considerable share of its beef supply. A lot of 43 animals were received this week by one city firm The Ontario cattle are said to be better bred and better fed than the average native stock.

A city firm of corn millers have secured a lease of property on the west side of the harbor, where they will erect a corn mill and large elevator. It is said a wheat mill at St. John would prove a success, supplying the large market reached from this central location.

HINTS TO BUYERS.

SMITH & KEIGHLEY are closing out their canned meats at cost price, and in some instances at less than cost.

Noble's new pack lobsters have been received by H. P. Eckardt & Co.

Warren Bros & Co. are offering new season's canned strawberries and lobsters

T. Kinnear & Co. are offering California, Austrian and French prunes at close prices.

McWilliam & Everist are receiving about three carloads weekly of new Southern potatoes.

James Turner & Co. hope to be able to fill their orders for new pack "Little Dorritt" peas in a few days.

T. Kinnear & Co. are in receipt of a shipment of new season's "Crown" lobsters in tall tins.

John Sloan & Co are in receipt of a shipment of medium Japan teas, which are showing good value.

H. P. Eckardt & Co. are offering a line of new Japan tea of excellent cup quality and good style at 18c.

Frank Magor & Co, Montreal, report that the enquiry for free samples of Robinson's patent barley and patent groats still goes on, and that the sale of these foods has

We are Closing out

a number of lines of . . .

Teas

at very low prices. Drop us a line for particulars.

SMITH & KEIGHLEY

TORONTO

OUR STANDPOINT

In pushing our biscuits we admit there are already excellent brands on the market. We nevertheless have solid practical reasons for considering that

JAMIESON'S BISCUITS

are better, and this view is being convincingly confirmed by daily extensive and extending demands — the true touchstone of merit.

THE MANUFACTURER - R. E. JAMIESON, OTTAWA

L STANDS FOR Laurentian

LAURENTIAN SYLVA

L STANDS FOR Laurentian

L GINGER ALE L SODA WATER

L CREAM SODA L CHAMPAGNE CIDER

The L Brand is now conceded by all dealers to be the finest on the market.

If you wish to please your customers get these brands from the

LAURENTIAN SPRING WATER CO.

90 Beaudry Street, MONTREAL.

Write us for prices and further information.

. . Catering to good trade . .

IS LIKE FISHING FOR TROUT

YOU MUST HAVE THE PROPER OUTFIT.

A common worm may bring a common catfish to your hook, but to get the fellow who is worth catching you must study him and bait him to his liking. Good customers are not caught with cheap trash. You must tempt them with nice goods—goods on which they can rely, and for which they will ask again. For 15 years we have aimed to produce the highest possible quality of pure goods, and if you bait your hook with . . . . .

PURE GOLD BAKING POWDER

. . OR . .

PURE GOLD FLAVORING EXTRACTS

You have the customer sure.

PURE GOLD M'F'G.CO. 31&33 FRONT ST. EAST. TORONTO.

increased materially. They mail a large sample tin to every doctor and his patients in Canada.

The fame of "Ram Lal's" tea and "Mecca" coffee has spread to Ohio, James Turner & Co. have buyers there.

The early picked Japans in store with Lucas, Steele & Bristol show remarkable cup quality as well as good style.

James Turner & Co. claim to have the best quality and largest quantity for the money in the "Sovereign" lime juice on the market.

The Eby, Blain Co., Limited, are in receipt of a shipment of imported Excelsior olives, which they claim to be the finest in the market.

What are claimed to be the largest currants now offering are the Amalias, by James Turner & Co., in cases or half-cases, cleaned or not cleaned.

"Lipton's teas are becoming more popular every day," so say the Eby, Blain Co., Limited. Their third shipment has just arrived. It contains, 110 cases.

"Canadian grocers are quick to appreciate a good thing," write Frank Magor & Co., of 16 St. John street, Montreal "We sent out a large number of Keen's new show cards to enquiring friends and received flattering letters of thanks for them. We will ship another lot this week to any grocer applying."

Pickles from Gillard & Co., London, England, are in store with Lucas, Steele & Bristol. They also have the East India goods packed in cases of one dozen each.

A shipment of Noble's new pack lobsters arrived this week for the Eby, Blain Co., Ltd. They are very fine, and as old stocks have been exhausted this shipment should sell well.

James Turner & Co. advise being yet unable to catch up to their orders for "Mascot" tea "Owing to quantity now on order will not be able to fill more until the first of the month."

"Pure Gold" preserved ginger, extracts, catsups, dressings, etc., are now in store with, Lucas, Steele & Bristol. The firm are prepared to give the manufacturers' prices and discounts.

"Tea Picker" is the name of a line of May picked Japan tea being offered by W. H. Gillard & Co. to the trade. They state it is of especially good cup qualities and handsome in appearance.

The "Silver Dust" Washing Powder Co. is now issuing free sample packages with each order. "No necessity of sending your money to the United States for a high grade washing powder when 'Silver Dust' is guaranteed to give your customers every satisfaction, or your money and any expense refunded," write the firm.

One of the largest shipments of "Safety" and "Tiger" matches and wax vestas ever landed was received this week by Robert Greig & Co. from Bryant & May, Ltd., London. The output of this firm is enormous, their matches being in constant use in every quarter of the globe.

Robert Greig & Co.'s Prices Current for June is to hand. It is a very comprehensive catalogue of the many specialties handled by this firm. A copy of the list will be forwarded to any grocer upon application.

No grocer need injure his trade by selling inferior pickles, sauces or jams. T. A. Lytle & Co. claim to make the best goods in Canada, and their trade extends throughout the Dominion

Mack's double starch, a new preparation, combining in itself all that is necessary for the laundry, is being placed on the market by the Canadian agents, Robert Greig & Co., Montreal, who will be glad to forward trial samples.

W. H Gillard & Co. are this week advertising a display case which, they claim, possesses advantages over the ordinary case Their sales have been large, and many of the best stores in Canada have them in use.

Robert Greig & Co. are booking extensive orders in every part of the country for fall delivery of French preserved goods from Dandicolle & Gaudin, Bordeaux, for which house they are Canadian agents. These goods are very popular.

The increase in the sales of "Salada" Ceylon tea during the last few weeks has been phenomenal. Mr. P. C. Larkin, who has just returned from England, says he thinks "Salada" runs better without his guiding hand.

THE IRELAND NATIONAL FOOD CO.

Toronto, Ont.

Manufacturers of ....

Breakfast Cereal Foods

Write for Samples and . . . Price Lists.

Special attention given to . . . Mail Orders.

HALIFAX TRADE GOSSIP.

THIS being election week, there is very little doing in trade circles. Nobody would expect any business to be transacted on election day ; but we had two idle days, as Monday was a civic holiday, natal day, and every business house was closed.

A fair trade is being done in flours. J. A. Chipman & Co., I. B. Shafner & Co., J. W. Cox and other dealers have received fair consignments during the week. Quotations in marketable grades are : Hungarian patent Manitoban, $4.40 to 4.50 ; Manitoba strong bakers', $4.20 to 4.30 ; Canadian pastry, $4.10 to 4.20 ; 75 p.c. roller patents, $3.90 to 4 ; 80 p.c. do, do, $3.80 to 3.90 ; 90 p.c. do, do, $3.70 to 3.75 ; straight do, $3.65 to 3.70 ; extra, $3.40 to 3.50.

The only salt afloat is Liverpool, which is selling at $1.40. Trapani is worth $1.50 ex store. Factory filled is quoted at $1.30.

The price of No. 3 mackerel, large, has centred about $6. There are no 1's or 2's on the market. Fresh salmon are plentiful, the jobbing price being about 9½c. In other grades of fish there is little to note. The steamer Beta sailed this week for Haytian ports with considerable assorted dry and pickled fish. Cod, shore, prime, is quoted at $2.50 to 3.50 ; small bank do., $1.75 to 2.25 ; large bank, $3 ; bay, $1 75 to 2.25 ; Labrador, $2 ; haddock, Cape Breton, are quoted at $1.50 to 1.75, and western at $1.75. Large shore herrings are worth $3 to 3.50, and alewives, $2 75.

Produce remains low, with little demand. Oats are quoted at 35c., and potatoes at 23 to 26c.

The provision market is fairly brisk. In fresh stocks there is an improvement in beef, more in the demand than in the price, good native selling at $8.75, sinking pelts. Very little Ontario is being received, which gives native a chance. P.E.I. mess pork is quoted at $14, which is on outside figure. No sales are being made at that worth speaking of.

The molasses market remains dull. There has been another small arrival since last week, but there are no stocks moving of any note. Quotations are about : Porto Rico, 35 to 36c ; St. Croix, 28c ; Trinidad, 28c ; Barbadoes, 32c, and Demerara, M. R. brand, 39c.

The sugar market is quiet, but fairly steady. Detailed prices are : Porto Rico, in bbls., 3½c ; refined cut loaf, 6½c ; granulated, 4⅛c ; standard A, 4⅛c ; standard yellow C, 4⅜c ; extra C, 5c ; yellow extra, C, 3⅞c.

There being no steamer from Boston on Saturday night, consequently there was no green fruit. Some Ontario cherries were received, which retailed at 75c per basket.

The butter market keeps good. Creamery prints are worth 20c., and creamery, in tubs, 19c. Western dairy is quoted at 17c., and Eastern Townships at 18c. The latter will be coming in fairly plentiful after July 1st, that being about the time car-load lots begin to be shipped.

Cheese is low. September is quoted at 9c., and new at the same figure.

Eggs are not so plentiful as last week and are consequently a little stiffer in price. Loose lots are worth 9c.

Exaggeration . . .



Is a poor factor to use in selling goods. Plain facts are best. When showing our goods, just tell your customers what we have been telling you about their purity and cleanliness, and induce them to make a personal test. One sale will always lead to others.

DELHI CANNING CO., DELHI.

Cannot be excelled . . .



FOR

COTTAGE AND PALACE

CRUISE AND CAMP

. . . If your wholesale grocer cannot supply you, write us . . .

A. F. MACLAREN & CO. - Toronto



East India Pickles

Are preserved with a dressing of the finest and best selected spices and condiments gathered from all parts of the world, but more especially from the East Indias. Try them and you will use no other.

Good Sellers
Good Profit

Large bottles—
1 dozen in a case.
Small bottles—
2 dozen in a case.

A. E. Richards & Co. Canadian Agents **Hamilton.**



Drop a line to C. E. Knox, Johnstown, N.Y., for a little book on "Eggs."

Knox's Egg Preserver

Keeps eggs fresh for a year or more. A quick, easy, sure and economical way of preserving eggs for future use. Try it yourself while eggs are cheap.

A. E. Richards & Co.

Agents . . . . Hamilton

Educate Your Customers

To buying GOOD tea—not trash. It will pay you. You make your profit on a larger sale. You please your customer—who gets good value—and you ensure his good will.

TETLEY'S (INDIAN AND CEYLON) **Packet Teas are Trade Winners.**

JOS. TETLEY & CO., 14 Lemoine Street, MONTREAL.

T. KINNEAR & CO., 49 Front St. East, TORONTO.

THE HUDSON BAY CO., WINNIPEG.

THE GROCER'S LONG HOURS.

THE long hours that grocers are required to work are one of the most disagreeable features in the grocery business, says Retail Grocers' Advocate. It makes the business repulsive to young men while they are clerks and have any intellectual aspirations and ambitions. The young man who works in some trade that relieves him at 6 o'clock has a few hours every evening either for pleasure or study ; but the grocery clerk is a slave of his business until he goes to sleep. He cannot find time to attend an evening school, or even to read books and newspapers. If his education is unfinished when he enters a store as a clerk it is likely to remain so until he starts in business for himself or perhaps forever. By the time the average clerk secures a store of his own he has lost the taste for learning.

There are so many grocers, especially those in large cities, who do not appreciate the value of education. They have been working hard from boyhood up, having no chance to develop a taste for knowledge. If they had the bad luck to have parents who did not appreciate an education and failed to send the boys to school long enough, their education actually remains below the level of other business men. This may not injure the financial success of some, but to many who desire to do business with the elite of the city, the people who pay "fancy" prices and buy large orders, it is certainly a drawback for life.

"CHEEKY" CLERKS.

The kind journalistic mentors of the young and ambitious clerk constantly treat of the various essentials to success in business, but there is one quality which many successful business men have in excess that these mentors usually ignore or gloss over, and that is, plain, vulgar "cheek," or, as the Frenchman calls it, audacity, says Merchants' Review. This quality does not, perhaps, count for so much in later life as in the early days, when the ambitious youth and would-be proprietor is in a subordinate position. If the subordinate has nothing else than "cheek," but is able to "bluff" his employer, as many of his kidney often are, he will probably, at some time, come down more quickly than he rose, but with a moderate endowment of the other useful qualities and a splendid proportion of "cheek" a young man ought to go far towards fame and fortune in these days of material progress

HARD TIMES MERCHANTS.

While coming in contact with a great many retail grocers now-a-days, says a writer in Retail Grocers' Advocate, I often hear the remark, "hard times, nothing doing," and have noticed that invariably in such cases the remark was made by a grocer who is, so to say, behind the age, and not up to date ; the stores make no appearance, things scattering about in a careless promiscuous manner, the floor dirty, while counters and shelves look as if a little dusting would not be out of place. No matter how small the store, it can be made attractive by cleanliness and a little judgment in distributing the stock in such a manner as would show to the best advantage ; take your wide-awake go ahead grocer for an example ; see how business is conducted there, how the stock is divided, and study his method of doing business; it will cost you nothing to try it, and I am sure that in time you will have no further reason to say, "hard times, nothing doing."

When a clerk begins to do unto his employer as he would that his employer should do unto him, from that moment has he begun to sow the seeds of a successful career.



FOR THE *Whitest Lightest and Sweetest Cakes*

USE *Ocean Wave .. Baking Powder*

Manufactured by the . . .

HAMILTON COFFEE AND SPICE CO.

Hamilton, Ont.



This is a cut of our high Grocer Refrigerator which we make in three sizes. We also have two sizes in a low style of Grocer Refrigerator and in point of workmanship and efficiency cannot be excelled in this or any other country. We make them for Butchers', Grocers', Hotel and Family use. Call and see them or send for catalogue:

JOHN HILLOCK & CO.
165 Queen St. East, Toronto.

OBSERVE THOSE OWLS

On each package of genuine **"Instantaneous Tapioca."** It needs no soaking and very little cooking. Recipes and sample sent for the asking.

Howe, McIntyre Co.
MONTREAL, Que.

CANADIAN AGENTS

For Sale...

A retail Grocery and Liquor Business in a city west of Toronto. Capital chance for a man having about $5.000 capital.

ADDRESS—
"ALPHA,"
c.o. The Grocer,
TORONTO
(26)



MALLAWALLA

continues

to hold its own;

. the .

strongest proof of excellence.



COLEMAN'S SALT



FAC SIMILE OF 5-LB. BOX.

UNEXCELLED FOR

Table or Dairy

Put up in . . .
BAGS,
SACKS or
BOXES.

IT WILL NOT HARDEN

There is money to be made by selling this Salt. Gives universal satisfaction. Our new 5-lb. box is the most attractive package for shelf display on the market.

Write for prices.

THE CANADA SALT ASSOCIATION

CLINTON, ONTARIO.

A Capital T

With which to begin a new era in your tea trade is

Appleton's Tea

It is composed of the finest spring pickings from the best gardens in India and Ceylon, skilfully blended in such a way that it produces a perfect cup—wholesome, fragrant and refreshing.

Drop a line for prices.

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

Spring Picked ! ! !
Skilfully Blended ! !
Attractively Packed !



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

Do You Keep Silver Dust Washing Powder ?

In justice to yourself, and in justice to your customers, you ought to. It is a quick and harmless washing compound that may be used for all purposes where soap is commonly used. Try a sample from your wholesaler.

Silver Dust Mfg. Co. Hamilton.

LIPTON'S TEAS

As Supplied to HER MAJESTY

THE QUEEN



OVER 1,000,000

Packets sold weekly in Great Britain alone.

Largest sale in the World.

Wholesale Agents:

Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros.
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co.
Winnipeg: Sutherland & Campbell.

LIPTON
TEA PLANTER
CEYLON

Chief Offices: City Road, London, England.
United States Offices: 30 Front St., New York.

THE . . .

Tea Plant Thrives Best

In a warm, damp climate---one with a high temperature---and requires an

ABUNDANT RAIN FALL.

That is the reason why Ceylon Teas are the best and healthiest in the world---Ceylon is blessed with an abundance of rain, and the climate of the "tight little island" is known as humid.

Perfection in tea planting, raising, cultivating, preparing, handling and shipping is reached by the British growers of Ceylon.

If you do not know Ceylon teas, and have not handled them, you have a lot to learn. Once used, always used.

Try a small sample order.

The Finest Whisky in the World

Is

JOHN DEWAR & SONS'

(Distillers, PERTH, SCOTLAND.)

.. 50 MEDALS ..

Purveyors by appointment to Queen Victoria.
Under competition, the only Scotch drawn at the bars of Spiers & Pond, Ltd., London, England.
Highest Award International Exhibition, Edinburgh, 1890, Diploma of Honor and Gold Medal.

J. M. DOUGLAS & CO., MONTREAL, AGENTS.

THEY ARE AFTER BARGAINS.

"It is an ill wind that blows nobody good," and every merchant can, with profit, study the methods employed by the large department stores in attracting attention to their wares. People nowadays are on the lookout for bargains, and the department stores are shrewd enough to see it and take advantage of it in every way. Every week something new is pushed to the front, and every scheme is resorted to that will bring trade to the store. They let the people know they have bargains to offer, and they convince them they want their trade. Leaders are selected and low prices are made, and the public flock to their stores with the belief that every article is marked down. The day is past when a merchant can sit down and wait for trade because he has been in business for a long time and is well acquainted. Acquaintances count but little in a large city; the people are after bargains.—Commercial Enquirer.

JUDICIOUS WORK.

That there are many business men, remarks Inter-State Grocer, who defeat their own ends and ruin their own sure prospects by exhausting their strength before they reach the period of success where their best efforts are needed, is now so well known that it is scarcely necessary to call attention to it. In plain words, they are like a certain kind of a pear—they rot before they ripen. Chauncey M. Depew expresses the matter both tersely and convincingly when he says: "I have learned from observation that three things may happen to a man who works steadily without relaxation. In the first place, he becomes nervous, irritable and hard to get along with. In the second place, the grade of his work falls off, his services are worthless and he is liable to err in his judgment. In the third place, he dies suddenly. It is an incontrovertible law of nature."

It is not the amount of work that counts in commerce now-a-days, but the intelligence displayed in the efforts exerted. The finely arranged and delicately adjusted machine does more and better work than the cumbersome and clumsy apparatus which was its predecessor. Muscles without brains are valueless, and brains are valueless unless healthy. The keen intellect and the ready decision so essential to success can only be counted upon when the brain is active, the liver healthy and the digestion equal to the demands upon it. Give a nation healthy tradesmen and you will insure it a healthy and prosperous commerce.

HART BROS. & LAZIER

Stoneware Manufacturers

BELLEVILLE, ONT.



BEST NEW JERSEY CLAY





ASK FOR PRICES

NORTHERN ASSURANCE COMPANY

Established 1836. OF LONDON.

Capital and Funds, $36,465,000.
Revenue, $5,545,000.
Dominion Deposit, $200,000.

Canadian Branch Office. 1724 Notre Dame St., Montrea.

ROBERT W. TYRE - Manager.
G. E. MOBERLEY, Inspector.

A Special Session

From July 6 to July 31, for Teachers, Students and others, at the

CENTRAL Business College

Toronto, Ontario.

Particular attention to Bookkeeping (by Business Practice), Penmanship, Shorthand and Typewriting.

An opportunity to combine pleasure with profit. Don't miss it. A postal will bring you all particulars.

Address
W. H. SHAW, Principal,
Cor. Gerrard and Yonge Sts.

The Peoples Building and Loan Association of LONDON, ONT.

Incorporated

Authorized Capital, -	$5,000,000
Subscribed Capital, - -	1,500,000
Accumulated Capital -	135,000

PERMANENT STOCK.

The first issue of **$100,000.00** of this class of stock has been authorized, and applications for allotment of shares will be received until the 31st of March, 1896. Cost of each share, $100.00. Shares issued at par. Dividends will be paid semi-annually.

As this issue is limited, intending investors should apply immediately, stating the amount required. The next issue will undoubtedly sell at a premium as was the case with our prepaid stock, which sold at a premium of $10 per share of $65 before being retired.

For further particulars and forms of application address:

The Peoples Building and Loan Association
Molsons Bank Buildings, LONDON, ONT.

WERTERN ASSURANCE COMPANY

Incorporated 1851.

Fire and Marine

Capital, subscribed	$2,000,000.00
Capital - - -	1,000,000.00
Assets, over - -	2,320,000.00
Annual Income -	2,400,000.00

Head Office: TORONTO, ONT.

GEO. A. COX, President. J. J. KENNY, Vice-President
C. C. FOSTER, Secretary.



50 Casks Best Imported Chicory

EWING, HERRON & CO.

Coffee and Spices

. . . MONTREAL

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE

Send your orders to

THE COWAN CO., Ltd.

470 King St. West, Toronto



DON'T BUY A refrigerator until you have seen the

EUREKA

It is built on scientific principles, and of best materials.

A catalogue will give you all details.

ADDRESS:
Eureka Refrigerator Co.
54 Noble Street,
TORONTO.

The **GRAND TRUNK RAILWAY**

System is the Great International Route

Between the **EAST** and the **WEST**

Is the ONLY LINE running THREE Fast Express Trains Daily (except Sundays) between

MONTREAL, TORONTO, DETROIT, NIAGARA FALLS, AND CHICAGO.

(For Sunday Service consult TIME-TABLE.)

IT IS THE GREAT SCENIC AND TOURIST ROUTE. The only Line affording delightful views of all the principal cities and points of interest along the picturesque banks of the St. Lawrence River and shores of Lake Ontario.

The only all-rail route from the West to Cacouna, Dalhousie, and other Seaside Sea-bathing Resorts on the Gulf of the St. Lawrence.

The direct route to Boston, New York, the White Mountains Portland, Me. Old Orchard Beach, and all Sea-bathing Resorts on the Atlantic Coast.

It is the only route to the MUSKOKA AND MIDLAND LAKES, and the short line to OTTAWA.

Ask for tickets via the Grand Trunk Railway and see that they read that way.

SALT

Car lots assorted as you want it. We carry full stocks.

VERRET, STEWART & CO.
MONTREAL QUEBEC.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL

Boeckh's Brushes

A REFRESHING AND TONIC BEVERAGE

Lemon... Phosphate

This preparation is the natural acid of the lemon combined with acid phosphate, so highly esteemed as a tonic.

A teaspoonful in a glass of water sweetened to taste makes a delicious and cooling drink.

PUT UP IN PINT BOTTLES

THE PUBLIC ARE ASKING FOR IT
HAVE YOU ANY IN STOCK?

Prepared by . . .

THE JOHNSTON FLUID BEEF CO. - MONTREAL.

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

INDIAN & CEYLON TEAS **G.F.&J.GALT** 42 SCOTT ST. TORONTO BOOK ON TEA BLENDING MAILED ON APPLICATION

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THE statement of affairs of the recently failed firm of Parsons & Smith, wholesale crockery merchants, Ottawa, shows $26,919 direct liabilities, and $9,757 indirect. The nominal assets are $30,830. The estate has been sold to Mrs. Parsons, and the creditors will get about 40 cents on the dollar.

Pierre St. Jean, general merchant, Magog, has assigned.

Benjamin Woodill, groceries and liquors, Sydney, N.S., has assigned.

Trabau & Co., general merchants, Nicolet, Que., are in financial difficulties.

Gorman Bros., general merchants, Renfrew, have assigned to J. C. Tenant, Brockville.

A. G. Tangereau, general merchant, L'Orignal, has offered his creditors 25c. on the dollar.

J. Kanigsburg, general merchant, Eastman, Que., has compromised at 25c. on the dollar, cash.

H. Boulay, general merchant, Sayabec, Que., has settled with his creditors at 100c. on the dollar.

W. H. Grant & Son, boots and shoes, Gananoque, have assigned, and they are offering to compromise at 25c. on the dollar.

Miss Libbie Patten, general store, etc., Hebron, N.S., has left the country, and the stock has been taken possession of under bill of sale.

J. W. Aikens, general store, Blantyre, has assigned to J. W. Lawrence, of John Macdonald & Co. His liabilities are $1,500 and assets about $500.

PARTNERSHIPS FORMED AND DISSOLVED.

Lapierre & Myatt, general merchant, West Chezzetcook, N.S., are about dissolving

The Misses Delanges & Chandonet, general merchants, etc., St. Jean des Chaillons, Que., have dissolved.

Ross & Biggs, general merchants, Eldon, P.E.I., have dissolved; A. D. Ross continue in his own name.

Murchie & Murray, general merchants, Benton, N.B., have admitted S. Arscott as partner, and the style of the firm becomes Geo. Murray & Co.

SALES MADE AND PENDING.

The stock of Mercier & Villeneuve, grocers, Montreal, has been sold at 40c. on the dollar.

The assets of Geo. Manger, general merchant, Carleton, Que., are to be sold on Saturday.

The stock of M. Harris, grocer, Bridgetown, N S., has been sold out under warrant of distraint.

The factory, plant, etc, of the estate of John Stevens, manufacturers of biscuits and confectionery, Galt, are to be sold by auction.

CHANGES.

Napoleon Moyer has started a grocery store in Montreal.

F. W. Morton, liquors, Toronto, has sold out to Chas. J. Kean.

Samuel Stewart, grocer, Ayr, has been succeeded by W. A. Smuck.

FIRES.

J. S. Earle, general merchant, Tilbury Centre, has been burned out.

The premises of A. C. Bourassa & Co., grocers, Montreal, have been slightly damaged by fire.

ADVERTISING HANDICAPPED.

A WRITER in Brains tells in a recent issue of a visit he made to a grocer in a small Pennsylvania town. Among the merchants whom he talked with was a grocer who had a few things to say.

"See here," he said, "I advertise all the time and I advertise well, but I am not doing the business I ought to do, and I don't believe that advertising pays. I don't make any more money than I did before I commenced advertising."

The solution of the question wasn't a hard thing to find. The grocer's windows would frighten away about everything in the world except a fly. The fly had been there, and so had his sisters and his cousins and his aunts. The things in the windows had been there since the time of the fly's father and his grandfather and his great-grandfather. The dust on the brim of the grocer's hat was conclusive evidence of the fact that he had not brushed it since he bought it. His clerks wore dirty aprons, and looked as though a shave and a bath were luxuries in which they seldom indulged. The stock of goods on the shelves was old, rusty and dusty. The fresh groceries—vegetables and the like—were scattered around in a haphazard, devil-may-care manner. Everything was in a state of disorderly uncleanliness. It was a store to which an advertisement might bring a customer, but he or she would never come again. So the newspaper man told the grocer there were some things advertising could not do He tried to show the grocer that advertising could not sell goods for such a store, and that the reason why his advertising didn't pay was because he wouldn't let it. And he hopes this grocer has taken his advice to heart and will benefit by it, and that other merchants everywhere will bear in mind that the thing which is next to godliness is a mighty important thing

THE WATERMELON CROP.

Seventy-two million pounds of watermelon is what the railroad and fruit men estimate will be raised in Florida this year. This is equivalent to 3,000,000 melons, which, if placed end to end, would make a chain of watermelons 852 miles long, or further than from Jacksonville to the city of Washington. What a picture to cause the astonished smile on the face of the average negro to broaden into a laugh of great gladness, remarks an exchange. To carry these melons to market a train of 3,000 cars would be necessary, and this train would be nearly nineteen miles long. Railroad men say that this year's crop will be three times larger in Florida than that of last year, and the prospects are brighter for better prices, as there will be only half a melon crop in Georgia to compete with.

Blaiklock Brothers
Customs Brokers,
Forwarders, Warehousemen.
Correspondence Solicited
41 COMMON ST. . . . MONTREAL

CHARLES H. RICHES
Solicitor of PATENTS
Canada Life Bldg, King St. W., Toronto
Patents and trade marks procured in Canada and foreign countries. Handbook relating to patents free on application.

WINDOW DRESSING
57 ENGRAVINGS ORIGINAL
BY HARRY HARMAN
PUBLISHER
JOURNAL OF WINDOW DRESSING
125 S. CLARK ST. CHICAGO
PRICE POST PAID $1.00
FOR GROCERS

"SANITAS"
NATURE'S GREAT DISINFECTANT.
Non-Poisonous.
Does not Stain Linen.
FLUID, OIL, POWDER, &c.
HOW TO DISINFECT
HOW TO DISINFECT
HOW TO DISINFECT
HOW TO DISINFECT
HOW TO DISINFECT
A valuable Copyright Book giving simple directions "How to Disinfect" in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application.
THE SANITAS CO., Limited.
BETHNAL GREEN, LONDON, ENGLAND.
A pushing Agent wanted in each Canadian City.



Cooking is Troublesome Work

At any time. It's more than troublesome during the hot summer days. Those who have tried our cooked meats have found out that it is altogether unnecessary. There is ample variety for a pleasant bill of fare all through the season. Write for our list.

LAING PACKING & PROVISION CO. - - MONTREAL

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

Summer Salt

Especially for the better class of trade and such as is required by Summer Cottagers, Campers, Fishing and Hunting Parties, is much better when sold in cardboard packages. We supply all the Wholesale Grocers in Toronto with

"Windsor" Salt

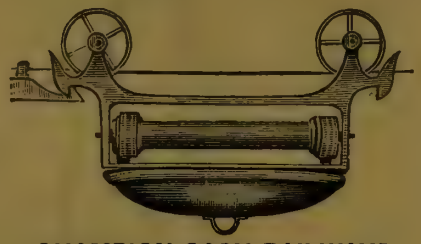
put up in this manner. You can order from any traveller.

48—2 lb. packages per case $1.50
24—5 lb. " " 1.80

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.



CHAMPION CASH RAILWAYS

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

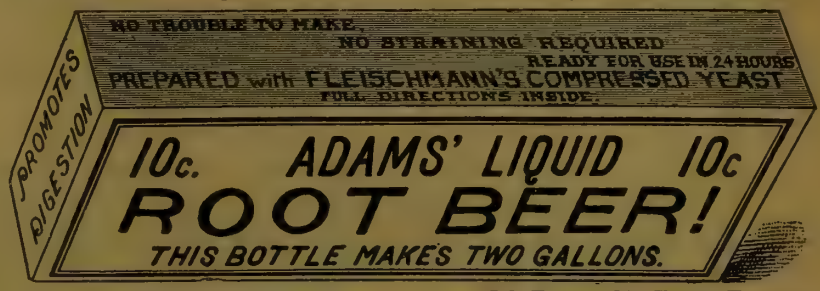
Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

You won't make any mistake if the Root Beer you handle is like this.



It pays well, sells well and gives satisfaction. . . .
Order from any wholesale dealer.

38 Front St. East, Toronto
The Canadian Specialty Company
Dominion Agents



ASK FOR

MOTT'S

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.





We Claim
150 Years' Reputation
for Keen's Mustard
This means that KEEN'S stands alone

CURRENT MARKET QUOTATIONS

TORONTO, June 25, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

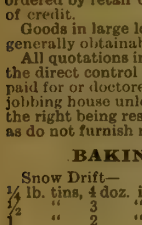
Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—

¼ lb. tins, 4 doz. in case.....per doz.	$0 75
½ " 3 " ..... "	
1 " 2 " ..... "	2 00
3 " 1 " ..... "	6 50
5 " ½ " ..... "	10 00
10 lb. boxes .....per lb.	16
30 lb. pails..... "	16



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2½ lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90

Ocean Wave—

No, 10 (5 oz.), 4 doz. cases, round or square	0 75
½ lb., 3 doz. cases, round.....	1 20
No. 1 (14 oz), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round	2 00
3 lb., ½ " " "	5 75
5 lb., ½ " " "	9 00

Prices of cheaper goods or special brands on application.

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, ½ doz. in case	14 00

W. H. GILLARD & CO., PROPRIETORS.

Diamond—

1 lb. tins, 2 doz. in case.....per doz.	1 20
½lb. tins, 3 doz. in case..... "	90
¼lb. tins, 4 doz. in case..... "	60

LUMSDEN BROS.'

Boston Baking Powder, 1-lb. tins...	$1 25
Standard Baking Powder, 1-lb. tins..	1 50
Jersey Cream B'kg Powder, ¼-lbs...	75
" " ½-lbs..	1 25
" " 1-lbs..	2 25

MAPLE LEAF BAKING POWDER.

½ lb. glass jars.....	$1 25
1 lb. glass jars.....	2 00
1 lb. Sealer Jars.....	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz, per bbl)	$ 3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russet Paste. (3 doz. in box)	per gross.
No. 1. In tins.....	$ 3 75
" 2. "	5 65
" 3. "	7 85
Russet Cream. (1 gross cases)	per doz.
No. 1. In bottles	$ 0 80
2. In bottles.....	1 60
3. "	1 90
4.	

Polishing Cream.

(1 gross cases)	per doz. net.
No. 1. In bottles	$0 80
" 2. "	1 35
" 3. "	2 25
In Metal Tubes	1 90
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
½ No. 6	4 50
½ No. 8	7 25
¼ No. 10.....	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross.
CROWN PARISIAN DRESSING.....	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	$1 15
Each box contains either 1 gross, 1 oz., ½ gro, 2 oz., or ¼ gro. 4 oz.	per gr.
Silver Star Stove Paste	$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 2

SCIENTIFIC STOVE ENAMEL.

	gross.	¼ gross.	doz.
Scientific Stove Enamel	7 50	2 00	75
Scientific Stove Pipe Varnish.....	9 00	2 50	90
Scientific Furniture Polish.....	....	....	1 25

BLUE.

KEEN'S OXFORD.

	per lb.
1 lb. packets	$0 17
¼ lb. "	0 17
Reckitt's Square Blue, 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots....	0 16

CORN BROOMS

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz. net.
"Imperial," extra fine, 8, 4 strings..	$3 75
" " 7, 4 strings..	3 45
" " 6, 3 strin	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " 7, 4 strings..	3 10
" " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90
"Standard," select 7, 4 strings..	2 75
" " 6, 3 strings..	2 60
" " 5, 3 strings..	2 40

BIRD SEEDS.

BART. COTTAM & CO.

"Cottams" Bird Seed.....	0 07
Warblers Bird Seed.....	0 06¼
Belgian Bird Seed.....	0 06
International Bird Seed.....	0 05½
German X Bird Seed.....	0 05
German Bird Seed.....	0 04½
London Bird Seed, bulk 25 lb. cases..	0 05
Bird Gravel, 10c. pkts., 24 in case....	0 06
Bird Gravel, 5c. pkts., 48 in case.....	0 06

CANNED GOODS.

	per doz.
Apples, 3's	$0 80
" gallons.....	1 80
Blackberries, 2	1 75
Blueberries, 2	0 90
Beans, 2	0 75
Corn, 2's	0 85
Cherries, red pitted, 2's.....	2 00
Peas, 2's	1 00
" Sifted select.....	....
" Extra sifted	1 45
Pears, Bartlett, 2's.....	1 65
" " 3's	....
Pineapple, 2's	1 75
" 3's	2 40
Peaches, 2's	1 90
" 3's	2 50
Plums, Green Gages, 2's	1 85
" Lombard.....	1 60
" Damson Blue	1 60
Pumpkins, 3's	0 80
" gallons.....	2 10
Raspberries, 2's	1 40
Strawberries, choice, 2's	1 90
Succotash, 2's	....
Tomatoes, 3's.....	0 80
Lobster, talls.....	1 85
" flats.....	2 50
Mackerel.....	1 10
Salmon, Sockeye, talls.....	1 35
" flats.....	1 55
" Cohoes	1 10
Sardines, Albert, ½'s tins	....
" ½'s tins	0 20
" Sportsmen, ¼'s genuine French high grade, key opener	....
Sardines, key opener, ½'s	....
" " " " " ½'s	0 10½
" " " " " ½'s	0 18½

Lots of Starch

Being used now on summer washables. Good results are only obtainable from good starch. Our

Silver Gloss Starch

gives a clean, ivory like finish, and dealers and consumers can safely rely upon it wherever a perfect gloss is required.

EDWARDSBURG STARCH CO. Cardinal

Sardines, other brands 9¾ 11	0 16	0 17
" P. & C., ¼'s tins	0 23	0 25
" " ½'s "	0 33	0 36
Sardines, Amer., ¼'s "	0 04½	0 09
" " ½'s "	0 09	0 11
" Mustard, ¾ size, cases 50 tins, per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
" 4 lb	5 50	5 80
" 6 lb	8 50	8 80
" 14 lb	17 50	18 00
Roast Beef, 1 lb	1 40	1 50
" 2 lb	2 60	2 75
Luncheon Beef, 1 lb	1 60	1 70
" 2 lb	2 75	2 85
Brawn 1 lb	1 30	1 40
" 2 lb	2 35	2 50
" 6 lb	6 60	6 80
" 14 lb	14 50	15 00
Ox Tongue, 1½ lb	7 00	7 20
" " 2 lb	8 50	8 80
" " 2½ lb	10 75	11 00
Lunch Tongue, 1 lb	3 35	3 50
" 2 lb	6 50	6 80
Chipped Beef, ½ lb	1 60	1 70
" " 1 lb	2 65	2 80
Pigs' Feet, 1 lb	1 65	1 75
" " 2 lb	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb	70	75
Potted Meats, Tongue or Ham ½ lb	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb	70	75
Potted Deviled Ham or Tongue, ½ lb	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt	3 00	3 15
" " 1 pt	2 00	2 10
Gelatine of Boar's Head, 2 lb	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb	3 00	3 10
Plover Roast	5 00	....
liced Gold Band Bacon	3 00	...



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz. $2.50.

Beardsley's Boneless Herring. per doz
2 doz.... 1 4z





(CANADIAN.)

Comp Corn Beef, 1-lb. cans			$1 40	$1 50
" " "	2	"	2 40	2 55
Comp Corn Beef 4-lb. cans			....	....
" " "	6	"	7 75	8 25
" " "	14	"	16 00	16 00
Minced Callops	2	"	....	2 60
"	2	"	2 60	2 65
Lunch Tongue	1	"	3 40	3 50
"	2	"	....	6 00
English Brawn	2	"	2 75	2 80
Camb Sausage	1	"	....	2 50
"	2	"	....	4 00
Soups, assorted	1	"	....	1 50
" "	2	"	....	2 25
Soups and Boull.	2	"	....	1 80
"	6	"	....	4 50

Codfish. per doz.

Beardsley's Shredded, 2 doz. pkgs.... 0 90

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 c packages	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.	per doz.
Cocoa essence, 3 oz. packages	$1 65
	per lb,
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 37½
" " 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'s.

	per lb.
Chocolate—	
French, ½'s—6 and 12 lbs	0 30
Caraccas, ¼'s—6 and 12 lbs	0 35
Premium, ½'s—6 and 12 lbs	0 30
Sante, ¼'s—6 and 12 lbs	0 26
Diamond, ¼'s—6 and 12 lbs	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, ¼'s, 8 and 14 lbs	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 " "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
	per doz
Royal Cocoa Essence, packages	1 40

Cocoa— EPPS'.	per lb.
Case of 112 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

	per lb.
Chocolate—	
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ½'s, 6 lb. bxs.	0 24
Fry's "Monogram," ½'s, 6 lb. bxs.	0 24
	per doz
Cocoa—	
Concentrated, ¼'s, 1 doz. in box	2 40
" ½'s, "	....
" 1 lbs. "	....
Homeopathic, ½'s, 14 lb. boxes	0 33
" ½ lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'s.
(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (¼'s)		0 32
Mott's Breakfast Cocoa (in tins)		0 45
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		0 28
Mott's Caraccas Chocolate		0 40
Mott's Diamond Chocolate		0 22
Mott's French-Can Chocolate		0 18
Mott's Navy or Cooking Chocolate		0 27
Mott's Cocoa Nibbs		0 35
Mott's Cocoa Shells		0 05
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate	0 21	0 43
Mott's Sweet Chocolate Liquors	0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz		$3 75
Cocoa Essence, ½ lb. tins, per doz		2 25
Soluble Cocoa, No. 1 bulk, per lb		0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb		0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb		0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb		0 35

WALTER BAKER & CO.'s

Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each	0 50
Caraccas Sweet, in boxes, 6 lbs. each	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each	0 25
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb	0 50
Breakfast Cocoa—	
In bxs, nd 12 lbs. each, ½ lb., tins	0 49

COFFEE.

Green.		per lb.
Mocha	0 27½	0 30
Old Government Java	0 30	0 33
Rio	0 17	0 20
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 25
Maracaibo	0 21	0 23

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	....	0 34
Our Own "	....	0 32
Jersey "	....	0 30
Laguaya "	....	0 28
Mocha and Java	....	0 35
Old Government Java	0 30	0 32
Arabian Mocha	....	0 36
Maracaibo	....	0 35
Santos	0 28	0 30
	0 25	0 27

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS

Just the thing for summer cottages and campers. These flours are put up in handsome packages and hold their strength. There is nothing handier or nicer. They are in four varieties: Pancake, Tea Biscuit, Bread or Graham flours. They are all ready for use, with directions in each package. Drop us a line for quotations.

The F. F. DALLEY CO., Ltd.

Hamilton, Ont.

Batty's

NABOB PICKLES and.... SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM. . . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada — Montreal

Notice

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy **plug tobaccos duty paid.** Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from $2.50 per 1,000 to $10 per 1,000.

CIGARS

All kinds of Cigars from $13.50 per 1,000 to $100 per 1,000.

Write for samples and prices. Correspondence solicited See price current.

J. M. FORTIER

MANUFACTURER

141 to 151 St. Maurice Street Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C. OFFICE, Vancouver, B.C.



A GLASS PITCHER

. . . *Free*

with Adams'

TUTTI FRUTTI

ASK YOUR WHOLESALER FOR IT

ADAMS & SONS CO.

11 & 13 Jarvis St., Toronto, Ont.

BUTTER CRACKERS...

In 3-pound packages. The biggest package of Biscuits on earth to retail at 25c. Try a case. Good sellers.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier. 7 FRONT STREET EAST, TORONTO. Charles J. Peter.

DRUGS AND CHEMICALS.

Alum	$0 02 $0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03½
Borax	0 10 0 12
Camphor	0 80 0 85
Carbolic Acid	0 25 0 50
Castor Oil, 1 oz. bottle, p. gross	.... 4 20
" 2 " " "	.... 6 00
" 3 " " "	.... 8 40
" 4 " " "	.... 10 00
" ½ pint " "	.... 12 00
Olive Oil, ½ pts., 2 doz. to case, per case	.... 1 25
" pints, 2 doz. to case, per case	.... 2 50
Epsom Salts	0 02 0 02½
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 17 0 18
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 26 0 30
Saltpetre	0 08½ 0 09
Soda, Bicarb, per keg	2 75 2 90
Sal Soda	1 00 1 25
Madder	0 12½ ....

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00
Crown Brand (Greig & Co.)—	
1 oz. London....gross	6 00
2 " Anchor.... "	10 80
1 " Flat Crown "	10 80
2 " " " "	18 00
2 " Square .... "	21 00
2½" Round .... "	24 00
4 oz. Glass Stopper..... doz.	3 50
8 " " " ..... "	7 00
Parisian Essence .....gross	21 00
Ketchup, Fluted Bottles ....gross	12 00
" Screw Top..... "	21 00
" S. & L. "High Grade" per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef No. 1, 2 oz. tins	$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz	6 00
Milk Granules with Cereals, in cases, 4 doz	5 [illegible]

FRUITS.

FOREIGN.

	per lb.
Currants—Provincials, bbls	0 04¼ 0 04¾
" " ½ bbls	0 04½ 0 04⅝
" Filiatras, bbls	0 04¼ 0 04½
" " ½ bbls	0 04¼ 0 04¾
" Patras, bbls	0 04¼ 0 04¾
" " ½ bbls	0 04½ 0 05
" " cases	0 04½ 0 05
" Vostizzas, cases	0 06 0 07½
Panarete, cases	0 08 0 08½
Dates, Persian, boxes	0 04½ 0 05½
Figs—Eleme, 14 oz	0 08 0 09
" 10 lb	0 07½ 0 09
" " 18 lb	0 09 0 10
" " 28 lb	0 10 0 12
" taps	0 03½ 0 04
Prunes—Bosnia, cases	0 06 0 07
" Bordeaux	0 04½ 0 06½
Raisins—Valencia, off stalk	0 04¾ 0 05
" Fine, off stalk	0 05 0 05½
" Selected	0 06½ 0 06½
" Layers	0 06½ 0 06¾
" Sultanas	0 05½ 0 08
" Cal. Loose Muscatels 50 lb. boxes	0 05½ 0 06¾
" Malaga—	per box.
" Dehesa Clusters	4 25 4 50
Lemons—Messina, boxes	2 75 3 50
Oranges—Valencias	.... 8 00
" Cal. Navels, in boxes	3 75 4 50
" Sevilles.	2 50 2 75

DOMESTIC.

Apples, dried, per lb	0 03 0 03½
" evaporated	0 05½ 0 07

FOOD.

	per brl.
Split Peas	3 25 $3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	.... 2 00

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent Barley, ½ lb. tins	1 25
" " 1 lb. tins	2 25
Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

BROWN & POLSON'S CORNFLOUR.

1-lb. packages	0 06½

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—

50 to 60 dy basis	.... 2 75
40 dy	.... 2 80
0 dy	.... 2 85
20 16 and 12 dy	.... 2 90
10 dy	.... 2 95
8 and 9 dy	.... 3 00
6 and 7 dy	.... 3 15
5 dy	.... 3 35
4 dy A P	.... 3 35
3 dy A P	.... 3 75
4 dy C P	.... 3 25
3 dy C P	.... 4 35

HORSE NAILS—
Canadian, dis. 50 per cent.

HORSE SHOES—
From Toronto, per keg 3 60

SCREWS—Wood—
Flat-head iron, 80 p. c. dis.
Round-head iron, 75 p. c. dis.
Flat-head brass, 77½ p. c. dis.
Round-head brass, 72½ p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 20 1 30
2nd " (20 to 40 inches)	1 45
3rd " (50 to 60 inches)	3 10
4th " (51 to 60 inches)	3 40
5th " (61 to 70 inches)	3 80

ROPE—

Manilla	0 09 0 09½
Sisal	0 06¾ 0 07¼

AXES—

Per box	6 00 12 00

SHOT—
Canadian, dis, 17½ per cent.

HINGES—

Heavy T and strap	0 04¾ 0 05
Screw, hook and strap	0 03¾ 0 04

WHITE LEAD—Pure Association guarantee, ground in oil.

	per lb.
25 lb. irons	0 04¾ 0 05
No. 1	0 04½
No. 2	0 04¼
No. 3	0 04

TURPENTINE—

Selected packages, per gal.	0 39 0 40

3c. extra outside points.

LINSEED OIL—

Raw, per gal	0 51 0 52
Boiled. "	0 54 0 55

2c. extra outside points.

GLUE—

Common per lb	0 07¾ 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

½ pail, 6 qt	$3 35
Star Standard, 12 qt	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

	per doz.
Orange Marmalade	.... 1 60
Clear Jelly Marmalade	.... 2 00
Strawberry W. F. Jam	.... 2 30
Raspberry " "	.... 2 20
Apricot " "	.... 2 00
Black Currant "	.... 2 00
Other Jams " "	1 55 1 90
Red Currant Jelly	.... 3 10

(All the above in 1 lb. clear glass pots.

KNOX'S GELATINE.

Sparkling calves foot	1 20
Crystalized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net	$12 00

MINERAL WATERS.

LAURENTIAN SPRING WATER CO., Montreal

Plain Soda, per doz	0 30
Ginger Ale, per doz	0 45
Cream Soda, per doz	0 35
Kola, per doz	0 00
Champagne Cider (quarts)	1 00

MUSTARD.

COLMAN'S OR KEEN'S.

	per lb
Square Tins—	
D. S. F., 1 lb. tins	$0 40
" ½ lb. tins	0 42
" ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" ¼ lb. tins	0 27½
" 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	
Pony size, per gross	9 00
Small Med. "	7 80
Medium "	10 80
Large "	12 00
Spoon "	18 00
Mug "	15 00
Tumbler "	12 00
Cream Jug "	21 00

RICE, ETC.

	per lb.	per lb
Rice—		
Standard "B"	0 03½	0 03¾
Patna	.....	0 04¾
Japan	.....	0 05
Imperial Seeta	.....	0 05½
Extra Burmah	0 03⅞	0 04
Java Extra	0 06½	0 06¾
Genuine Carolina	0 09½	0 10
Grand Duke	0 06¼	0 06½
Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05¼
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin cannisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06¼
Benson's Satins, 1-lb. cartoons	0 07½
No. 1 White, bbls and kegs	0 04¾
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs	0 05¼
Bbls., 175 lbs	0 04¾
Kegs, 100 lbs	0 04¾
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06¼
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs	0 06½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate.	0 08 0 08½
PURE	16-lb. boxes	0 07
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 07½
	For puddings, custards, etc.	
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 06½

SUGAR.

	c. per lb.
Granulated	4 60 4 70
Paris Lump. bbls. and 100-lb. boxes	0 05¾ 0 05¾
" in 50 lb. boxes	0 05¾ 0 05.80
Extra Ground, bbls. Icing	0 05⅞ 0 05¾
Powdered, bbls	0 05⅞ 0 05¾
Very bright refined	..... 0 01½
Bright Yellow	0 03¾ 0 03⅞
Dark Yellow	0 03⅝ 3 80
Demerara	3 75 3 85

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark.....per gallon.	0 30	0 33
Medium	0 33	0 38

"Brantford" and "Challenge" Corn Starch

Put up in handsome packages, and the quality is perfect. Are not excelled by either home or foreign production.

BRANTFORD STARCH CO. - - Brantford

Bright	0 38	0 43
Redpath's Honey		0 40
" " 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

Babbitt's "1776" Soap Powder	$3 5



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and othe brands of soap furnished on application.

TEAS.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common....	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings....	0 07½	0 11

LIPTON'S TEAS.

No. 1 Ceylon, retailed at....	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.



	per lb.
Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red lable, retailed at 50c.	0 36
Gold label, retailed at 60c.	0 44

Terms. 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets. black or mixed.

Blue Label		0 22
Green Label		0 28
Red Label		0 35
Orange Label		0 42
Gold Label		0 58

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—



Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28½
Sohmer, 1-10, 5 lb. box	0 32½
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Queanel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, ½ lb. tin	0 50
" " 1 lb. tin	0 47

Cigarettes—	per 1,000
Sonadora Havana	$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies		0 35
Navy, plug mark	0 33	35
Honey, boxes and caddies		43
Spun roll chewing, boxes		55

Plug smoking (with or without tags)—	per lb
Black Crown, caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 0 20

Cigars—	
La Sonadora Reina Victoria Flor Fina, 1-20	$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

WASHING POWDER.

"SILVER DUST"

Case	72 1-lb. cartoons	5 00
Half case	36 1-lb. "	2 50
Case	24 3-lb. "	4 25
Half case	12 3-lb. "	2 12
Case	100 5-cent packages	3 50
Half case	50 5-cent packages	1 80

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	$ 1 85
" 3 " " "	1 60
" 2 " " " 2	1 40
" 3 " " " 2	1 65
" " " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50
Butter Tubs	1 60 3 00
Mops and Handles, combined	1 25
Butter Bowls, crates assort'd.	3 00

THE E. B. EDDY CO.

Washboards, Planet	1 70
" Waverly	1 50
" XX	1 40
" X	1 25
" Electric Duplex	2 25
" Special Globe	1 50

Matches—	Per Case. 5-Case Lots,	Single Case
Telegraph	$3 30	$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Flamers	2 28	2 35

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE, - Brooklyn, N.Y.

For . . . . .

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented b

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

. . ODART'S SPECIALTIES . .
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . . .

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Send for Samples.

THE DRY GOODS REVIEW
TORONTO . . . . . MONTREAL



Crosse & Blackwell

CELEBRATED FOR

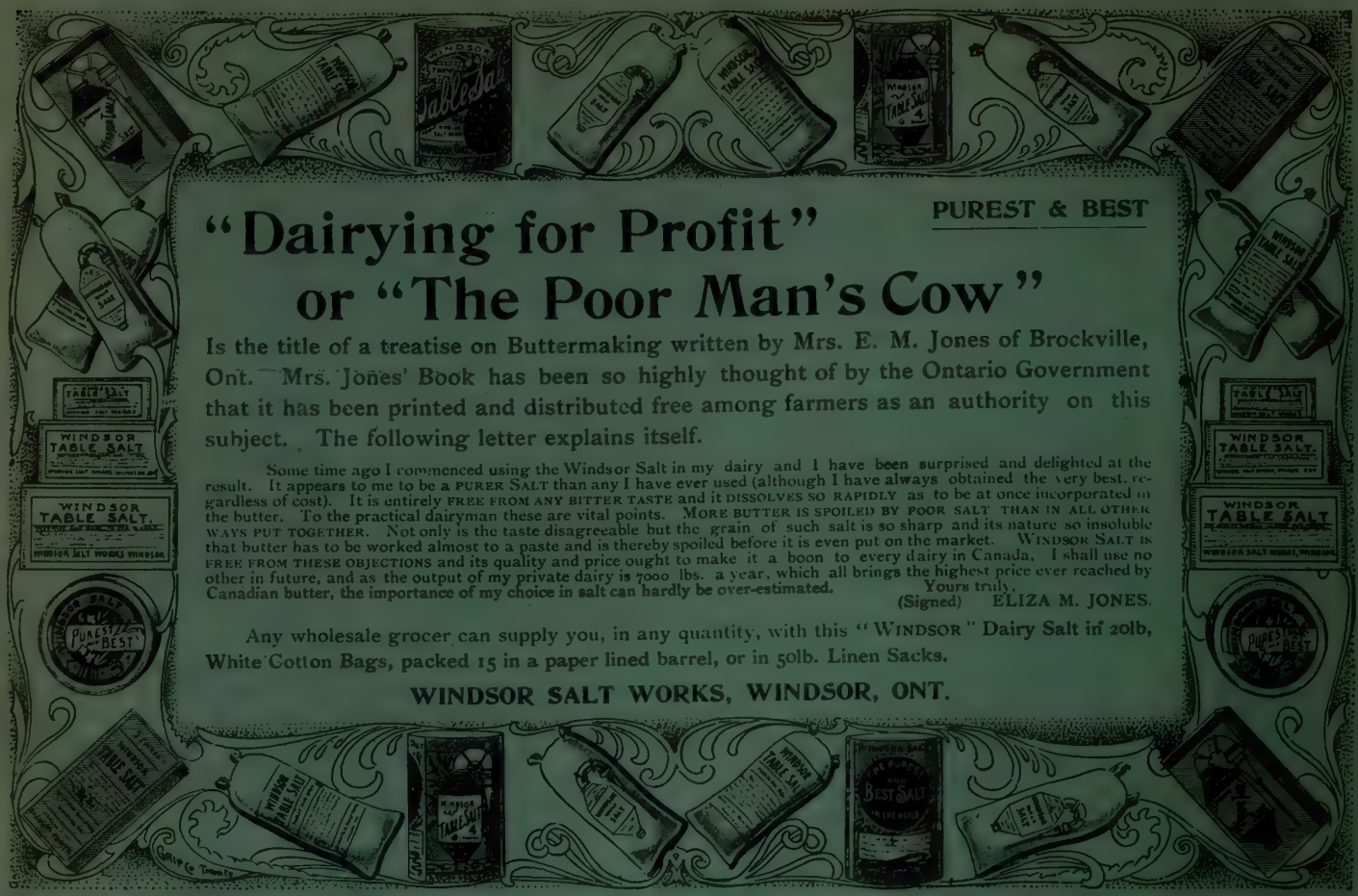
Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS



PUREST & BEST

"Dairying for Profit" or "The Poor Man's Cow"

Is the title of a treatise on Buttermaking written by Mrs. E. M. Jones of Brockville, Ont. Mrs. Jones' Book has been so highly thought of by the Ontario Government that it has been printed and distributed free among farmers as an authority on this subject. The following letter explains itself.

Some time ago I commenced using the Windsor Salt in my dairy and I have been surprised and delighted at the result. It appears to me to be a PURER SALT than any I have ever used (although I have always obtained the very best, regardless of cost). It is entirely FREE FROM ANY BITTER TASTE and it DISSOLVES SO RAPIDLY as to be at once incorporated in the butter. To the practical dairyman these are vital points. MORE BUTTER IS SPOILED BY POOR SALT THAN IN ALL OTHER WAYS PUT TOGETHER. Not only is the taste disagreeable but the grain of such salt is so sharp and its nature so insoluble that butter has to be worked almost to a paste and is thereby spoiled before it is even put on the market. WINDSOR SALT IS FREE FROM THESE OBJECTIONS and its quality and price ought to make it a boon to every dairy in Canada. I shall use no other in future, and as the output of my private dairy is 7000 lbs. a year, which all brings the highest price ever reached by Canadian butter, the importance of my choice in salt can hardly be over-estimated.

Yours truly,
(Signed) ELIZA M. JONES.

Any wholesale grocer can supply you, in any quantity, with this "WINDSOR" Dairy Salt in 20lb, White Cotton Bags, packed 15 in a paper lined barrel, or in 50lb. Linen Sacks.

WINDSOR SALT WORKS, WINDSOR, ONT.

Fruit Jars

ALL KINDS AND SIZES.

JELLY GLASSES
HONEY JARS

ETC.

Prices Right.

GOWANS, KENT & CO., Toronto

CHARLES E. CLARK, President. EDW. F. RANDOLPH, Treasurer

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,
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